

Section

AUO 27 2012

Washington DC

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

OMB APPROVAL

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8-44523

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/11	AND ENDING	06/30/12
A. REGI	MM/DD/YY STRANT IDENTIFIC	CATION	MM/DD/YY
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Continental Investors Services, Inc.			
ADDRESS OF PRINCIPAL PLACE OF BUSINE	SS: (Do not use P.O. Bo	ox No.)	FIRM ID. NO.
1330 Broadway Street			
	(No. and Street)		
Longview	WA		98632
(City)	(State)		(Zip Code)
<u> </u>			(Area Code – Telephone No.)
B. ACCO	UNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT whose	e opinion is contained in	this Report*	
CF & Co., L.L.P.		_	
(Name – if	individual, state last, first, mide	ile name)	
8750 N. Central Expressway, Suite 300	Dallas	TX	75231
(Address)	(City)	(State)	(Zip Code)
CHECK ONE: X Certified Public Accountant Public Accountant Accountant not resident in United St	ates or any of its posses	sions.	
	FOR OFFICIAL USE ONLY	Υ .	·

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, Max	B. K	amp , swear (or affirm) that, to the best of
my knowle	edge	and belief the accompanying financial statements and supporting schedules pertaining to the firm of
-	_	vestors Services, Inc. , as of
June 30		, 2012, are true and correct. I further swear (or affirm) that neither the company
		, proprietor, principal officer or director has any proprietary interest in any account classified solely
as that of a	ı cusi	tomer, except as follows:
		~ R ~ ~ /
		Signature
		Signature
		President
		Tial.
		BUCHHEIT
		AND WEXPIRES *
\sim	\mathcal{M}	LIA LIA DA LA LA CARRELLA LA
\overline{L}	1 LL	Notary Public 3 5 500
		Notary Public S Notary Public
Th	ic rei	port** contains (check all applicable blacks)
		Facing page. STATE OF
XIXIXIXIXIXIXIXIXIX	(b)	Statement of Financial Condition.
₩ ₩	(c)	
気	(d)	· · ·
	(e)	Statement of Changes in Stockholders' Equity or partners' or Sole Proprietor's Capital.
$\overline{\mathbf{x}}$	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
対		Computation of Net Capital.
$\overline{\mathbf{x}}$		Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
$\overline{\mathbf{x}}$		Information Relating to the Possession or control Requirements Under Rule 15c3-3.
$\overline{\mathbf{X}}$	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
	ar.	solidation.
X X	٠,	An Oath or Affirmation.
鬥		A copy of the SIPC Supplemental Report.
$\overline{\mathbf{x}}$		A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. Independent auditor's report on internal control
M	(0)	macpendent auditor 5 report on internal control

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

June 30, 2012

Report Pursuant to Rule 17a-5(d)



Report Pursuant to Rule 17a-5(d)

Year Ended June 30, 2012

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www.cfilp.com

INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholder Continental Investors Services, Inc.

We have audited the accompanying statement of financial condition of Continental Investors Services, Inc., as of June 30, 2012, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Continental Investors Services, Inc., as of June 30, 2012 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in Schedules I and II required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion the information is fairly stated in all material respects in relation to the financial statements as a whole.

C746, 22P.
CF & Co., L.L.P.

Dallas, Texas August 14, 2012

Statement of Financial Condition June 30, 2012

ASSETS

Cash Receivable from broker-dealers and clearing organizations Securities owned Furniture and equipment at cost, less	\$ 353,291 2,669,936 7,183,828
accumulated depreciation of \$81,408	239
Other assets	190
	\$ 10,207,484
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities	
Accounts payable and accrued expenses	\$ 111,529
Payable to broker-dealers and clearing organizations	7,414,501
Federal income tax payable	14,863
	7,540,893
Stockholders' equity	
Common stock - no par value, 200,000 shares	
authorized, 72,726 issued and 30,541 outstanding	791,329
Treasury stock, 42,185 shares, at cost	(1,439,689)
Retained earnings	3,314,951
Total stockholders' equity	2,666,591
	\$ 10,207,484

Statement of Income

For the Year Ended June 30, 2012

Revenues	
Securities commissions	\$ 2,850,393
Sale of investment company shares	365,072
Gains or (losses) on firm securities trading accounts	(198,042)
Interest income	542,498
	3,559,921
Expenses	
Commissions	1,970,076
Employee compensation and benefits	484,682
Commissions and clearance paid to all other brokers	177,351
Communications	107,675
Losses in error account and bad debts	638
Occupancy and equipment costs	54,184
Promotional expenses	15,228
Interest expense	294,128
Regulatory fees and expenses	82,425
Other expenses	42,683
	3,229,070
Net income before taxes	330,851
Federal income tax benefit (expense)	(73,522)
Net Income	\$ 257,329

Statement of Changes in Stockholders' Equity For the Year Ended June 30, 2012

-	Comm	Common Stock		Treasury Stock		
	Shares	<u>Amount</u>	Shares	<u>Amounts</u>	<u>Earnings</u>	Total
Balances at June 30, 2011	71,401	\$ 691,570	37,535	\$(1,080,790)	\$ 3,057,622	\$ 2,668,402
Common stock sold	1,325	99,759				99,759
Treasury stock Purchased			4,650	(358,899)		(358,899)
Net income					257,329	257,329
Balances at June 30, 2012	<u>72,726</u>	<u>\$ 791,329</u>	42,185	<u>\$(1,439,689</u>)	<u>\$ 3,314,951</u>	\$ 2,666,591

Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended June 30, 2012

Balance at June 30, 2011	\$	-0-
Increases		-0-
Decreases		-0-
Balance at June 30, 2012	\$	-0-

Statement of Cash Flows For the Year Ended June 30, 2012

Cash flows from operating activities Net income	\$	257,329
Adjustments to reconcile net income to net	•	,
cash provided (used) by operating activities:		
Change in assets and liabilities:		
Decrease in receivable from broker-dealers		
and clearing organizations		115,029
Increase in securities owned		(1,826,028)
Decrease in Federal income tax receivable	,	101,417
Decrease in accounts payable and accrued expenses		(34,390)
Increase in payable to broker-dealers and		(31,370)
clearing organizations		1,686,662
Decrease in securities sold not yet purchased		(4,950)
Increase in Federal income taxes payable		14,863
morease in i ederar moonie aaxes payaote		14,005
Net cash provided (used) by operating activities		309,932
Cash flows from investing activities		
Net cash provided (used) by investing activities		-0-
Cash flows from financing activities		
Sale of common stock		99,759
Purchase of treasury stock		(358,899)
Net cash provided (used) by financing activities		(259,140)
Net increase in cash		50,792
Cash at beginning of year		302,499
Cash at end of year	<u>\$</u>	<u>353,291</u>
Supplemental disclosures of cash flow information		
Cash paid for:		
Interest	\$	294,129
Income taxes	<u>\$</u>	35,500

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements June 30, 2012

Note 1 - Summary of Significant Accounting Policies

Continental Investors Services, Inc. (the "Company") is a broker-dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is a Washington state corporation. The Company renders broker-dealer services in principally debt related securities both as agent and principal to its customers. The Company operates under (SEC) Rule 15c3-3(k)(2)(ii), which provides that all funds and securities belonging to the Company's customers would be handled by a clearing broker-dealer. The Company's customers are located throughout the United States.

Security transactions (and related commission revenue and expense) are recorded on a trade date basis.

Receivables from broker-dealers and clearing organizations are generally collected in full in the month following their accrual. As such, management has not recorded an allowance for doubtful accounts on these receivables. The Company advances funds to its registered representatives as determined necessary by management. The advances are generally recouped upon the following commission payment cycle. Management records an allowance for bad debts based on a collectability review of specific accounts. Any receivables deemed uncollectible are written off against the allowance.

Securities owned and securities sold not yet purchased are recorded at quoted market value. Securities and investments which are not readily marketable are carried at fair value as determined by management of the Company. Unrealized gains and losses are credited or charged to operations. The Company's securities are being held by the clearing broker-dealer. Should the clearing broker-dealer fail to deliver securities to the Company, the Company may be required to purchase identical securities on the open market.

Securities sold not yet purchased represent an obligation of the Company to deliver specified equity securities at a predetermined price. The Company is obligated to acquire the securities at prevalent market prices in the future to satisfy this obligation.

Advertising costs are expensed as incurred. Total advertising expense for the year ended June 30, 2012 was \$2,507 and is reflected in promotional costs.

Compensated absences have not been accrued because the amount cannot be reasonably estimated.

Notes to Financial Statements June 30, 2012

Note 1 - Summary of Significant Accounting Policies, continued

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due. The provision for federal income taxes differs from the expected amount using statutory rates because certain expenses included in the determination of net income are nondeductible for tax reporting purposes.

Income tax returns are generally subject to examination by the respective federal and state authorities over various statues of limitations generally three to five years from date of filing.

Furniture and equipment are recorded at cost. Depreciation is recorded using an accelerated method over the useful lives of the assets.

Treasury stock is accounted for using the cost method.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses various methods including market, income and cost approaches. Based on the approaches, the Company often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques the Company is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 - Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Notes to Financial Statements June 30, 2012

Note 1 - Summary of Significant Accounting Policies, continued

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

For the year ended June 30, 2012, the application of valuation techniques applied to similar assets and liabilities has been consistent. The fair value of investments are deemed to be Level 1 and 2, see Note 4.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At June 30, 2011, the Company had net capital of approximately \$1,355,328 and net capital requirements of \$250,000. The Company's ratio of aggregate indebtedness to net capital was .09 to 1. The Securities and Exchange Commission permits a ratio of no greater than 15 to 1.

Note 3 - Possession or Control Requirements

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (SEC) Rule 15c3-3(k)(2)(ii) by promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts.

Notes to Financial Statements

June 30, 2012

Note 4 - Securities Owned

Securities owned represent trading and investment securities at fair value and at June 30, 2012 consist of the following (presented based upon classification in fair value hierarchy):

		Securities Owned				
		Level 1		Level 2		Total
Equities	\$	148,040	\$		\$	148,040
Mutual Funds		543				543
Corporate Bonds				374,330		374,330
Municipal Bonds	_			6,660,915		6,660,915
	\$	148,583	\$	7,035,245	\$	7,183,828

Note 5 - Related Party Transactions

The Company's office building is leased from an officer of the Company. Rent paid under this lease for the year ended June 30, 2012 was \$29,400 and is included in occupancy and equipment costs.

Note 6 - Concentration Risk

Substantially all the Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. Due to the strong credit rating of this financial institution, the Company believes it is not exposed to any significant credit risk to cash.

The Company has a substantial investment in non-investment grade, non-convertible debt securities (some of which are in default).

Note 7 - Payable to Clearing Broker

The payable to clearing broker represents the amount due for unsettled trading securities owned. Interest is charged on this payable at the prevailing margin rate, which was 4.59% at June 30, 2012.

Note 8 - Commitment and Contingencies

Included in the Company's clearing agreement with its clearing broker-dealer, is an indemnification clause. This clause relates to instances where the Company's customers fail to settle security transactions. In the event this occurs, the Company will indemnify the clearing broker-dealer to the extent of the net loss on the unsettled trade. At June 30, 2012, management of the Company had not been notified by the clearing broker-dealer, nor were they otherwise aware, of any potential losses relating to this indemnification.

CONTINENTAL INVESTORS SERVICES, INC. Notes to Financial Statements June 30, 2012

Note 9 - Pension Plans

The Company has a SAR-SEP pension plan covering substantially all employees. The Company may contribute amounts as determined by the Board of Directors. The Company made contributions totaling \$18,372 during the year ended June 30, 2012.

Supplemental Information

Pursuant to Rule 17a-5

of the Securities Exchange Act of 1934

as of

June 30, 2012

Schedule I

CONTINENTAL INVESTORS SERVICES, INC.

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of June 30, 2012

COMPUTATION OF NET CAPITAL

Total stockholders' equity qualified for net capital Add: Other deductions or allowable credits	\$ 2,666,591 -0-
Total capital and allowable subordinated liabilities	2,666,591
Deduction and/or charges: Non allowable assets:	
Furniture and equipment Other assets	(239) (190)
Net capital before haircuts on securities positions	2,666,162
Haircuts on securities (computed, where applicable, pursuant to Rule 15c3-1(f)):	(1.226.264)
Exempt securities Debt securities	(1,236,364) (52,200)
Other securities	(22,270)
Net capital	<u>\$ 1,355,328</u>
AGGREGATE INDEBTEDNESS	
Accounts payable and accrued expenses Federal income taxes payable	\$ 111,529 14,863
Total aggregate indebtedness	<u>\$ 126,392</u>

Schedule I (continued)

CONTINENTAL INVESTORS SERVICES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of June 30, 2012

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum net capital required (6 2/3% of total aggregate indebtedness)	<u>\$ 8,426</u>
Minimum dollar net capital requirement of reporting broker or dealer	\$ 250,000
Net capital requirement (greater of above two minimum requirement amounts)	\$ 250,000
Net capital in excess of required minimum	\$1,105,328
Excess net capital at 1000%	<u>\$1,342,689</u>
Ratio: Aggregate indebtedness to net capital	09 to 1

RECONCILIATION WITH COMPANY'S COMPUTATION

There were no differences in the computation of net capital under Rule 15c3-1 from the Company's computation.

Schedule II

CONTINENTAL INVESTORS SERVICES, INC. Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of June 30, 2012

EXEMPTIVE PROVISIONS

The Company has claimed an exemption from Rule 15c3-3 under section (k)(2)(ii), in which all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Company's clearing firm: Southwest Securities, Inc.

Independent Auditor's Report

On Internal Control

Required By SEC Rule 17a-5

For the Year Ended

June 30, 2012



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors and Stockholders Continental Investors Services, Inc.

In planning and performing our audit of the financial statements of Continental Investors Services, Inc. (the "Company"), as of and for the year ended June 30, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with

management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and was not designed to identify all deficiencies in internal control that might be material weaknesses and therefore, there can be no assurance that all material weaknesses have been identified. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at June 30, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

C7 #6.72? CF & Co., L.L.P.

Dallas, Texas August 14, 2012



Independent Accountant's Report
On The SIPC Annual Assessment
Required By SEC Rule 17a-5
Year Ended June 30, 2012



8750 N. Central Expressway Suite 300 Dallas, TX 75231-6464 972.387.4300 800.834.8586 972.960.2810 fax

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INDEPENDENT ACCOUNTANT'S REPORT ON THE SIPC ANNUAL ASSESSMENT REQUIRED BY SEC RULE 17a-5

To the Board of Directors and Stockholders Continental Investors Services, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended June 30, 2012, which were agreed to by Continental Investors Services, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating Continental Investors Services, Inc.'s compliance with the applicable instructions of the Form SIPC-7. Management is responsible for Continental Investors Services, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursements records entries (cash disbursements journal) noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended June 30, 2012 with the amounts reported in Form SIPC-7 for the year ended June 30, 2012 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

CF & Co., L.L.P.

Dallas, Texas August 14, 2012

SIPC-7 (33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D C. 20090-2185 202-371-8300

General Assessment Reconciliation

SIPC-7 (33-REV 7/10)

For the fiscal year ended June 30 $$\rm , 20.12$$ (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

O44523 FINRA June Continental Investors Services Inc P O Box 888 Longview WA 98632-7552 A General Assessment (item 2e from page 2) B. Less payment made with SIPC-6 filed (exclude interest) Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed. Name and telephone number of person to contact respecting this form. Debra Millard 360-423-5110 \$ 6,809.00
Longview WA 98632-7552 Name and telephone number of person to contact respecting this form. Debra Millard 360-423-5110 2 A General Assessment (item 2e from page 2) \$ 6,809.00
2 A General Assessment (item 2e from page 2) \$ 6,809.00
0.540.00
B. Less payment made with SIPC-6 filed (exclude interest) (3,546.00
Date Paid C. Less prior overpayment applied
D. Assessment balance due or (overpayment)
E. Interest computed on late payment (see instruction E) fordays at 20% per annum
F Total assessment balance and interest due (or overpayment carried forward) \$ 3,263.00
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above) \$ 3,263.00
H Overpayment carried forward \$()
3 Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete (Name of Corporation Partnership or other organization)
and complete.
Dated the 16 day of July 20 12 President
(Title) This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.
₩ Dates:
Dates: Postmarked Received Reviewed Calculations Documentation Forward Copy Exceptions: Disposition of exceptions:
Calculations Forward Copy
Exceptions:

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period

		and ending 6/30/ , 20 12 Eliminate cents
em No. a Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		\$3,559,921.00
Additions: (1) Total revenues from the securities business of subsidiaries (e predecessors not included above	except foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in trading ac	counts	
(3) Net loss from principal transactions in commodities in trading	accounts	•
(4) Interest and dividend expense deducted in determining item 2	a	
(5) Net loss from management of or participation in the underwrit	ing or distribution of securities	•
(6) Expenses other than advertising, printing, registration fees ar profit from management of or participation in underwriting or		·
(7) Net loss from securities in investment accounts		
Total additions		3,559,921.00
c Deductions: (1) Revenues from the distribution of shares of a registered open investment trust, from the sale of variable annuities, from the advisory-services rendered to registered investment companie accounts, and from transactions in security futures products	business of insurance, from investment	365,072.00
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other SIF securities transactions	177,351.00	
(4) Reimbursements for postage in connection with proxy solicitat	tion	
(5) Net gain from securities in investment accounts		
 (6) 100% of commissions and markups earned from transactions i (ii) Treasury bills, bankers acceptances or commercial paper from issuance date 		
(7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section		
(8) Other revenue not related either directly or indirectly to the se (See Instruction C):	ecurities business	
(9) (I) Total interest and dividend expense (FOCUS Line 22/PART Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income	IIA Line 13, \$294,129.00	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960)	\$	
Enter the greater of line (i) or (ii)		294,129.00
Total deductions		836,552.00
SIPC Net Operating Revenues		\$ <u>2,723,369.00</u>
General Assessment @ 0025		\$6,809.00
		Ito page 1 line 2 &)



Company Folder

The number of results returned is 100

(Results as of 09/04/2012 09:20:31 AM)

Company: CONTINENTAL INVESTORS SERVICES, INC. Cmpy Status: Active C1K: 6000883624

Fillings Related Exhibits

	•	Form Type	File No	Filling Date 🕶	Items/Exemps	Recv Date	Period
\square	•	BD/A	008-44523	04/17/2012		04/17/2012	
D	•	BD/A	008-44523	02/22/2012		02/22/2012]
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	•	BD/A	008-44523	10/03/2011		10/03/2011	1
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n	•	BD/A	008-44523	08/24/2011		08/24/2011	1
	•	X-17A-5	008-44523	08/23/2011	-	08/23/2611	06/30/2011
£.)	•	HD/A	(08-44523	03/30/2011		03/30/2011	
E.J.	•	BD/V	008-44523	03/16/2011		03/16/2011	1
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EXAMINATIONS

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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