

SECURITI



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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEG	GINNING February 17, 2012 AND EN	<sub>IDING</sub> Jur	ne 30, 2012
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER:	Sussman Financial Services, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLAC	CE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
	12 Parmenter Road, Suite C-6		
	(No. and Street)		
Londonderry,	NH	030	53
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUM Stephen Sussman	BER OF PERSON TO CONTACT IN REGARD TO	THIS REPO	ORT 603-434-3594
		(	Area Code - Telephone Number
	B. ACCOUNTANT IDENTIFICATION		
INDEPENDENT PUBLIC ACCO	JNTANT whose opinion is contained in this Report	*	
	Karll, Harvey, CPA, PC		
	(Name – if individual, state last, first, middle nat	ne)	
41 Middle Street	Newburyport	MA	01920-2755
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Acc	countant		
☐ Public Accountant			
☐ Accountant not resid	dent in United States or any of its possessions.		
	FOR OFFICIAL USE ONLY		

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SEC 1410 (06-02)



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

1,	Stephen Sussman		, swear (or affirm) that, to the best of
my kno	owledge and belief the accompanying financial substantial substantial Services, LLC	statement an	
of	June 30	<sub>, 20</sub> 12	are true and correct. I further swear (or affirm) that
neither	the company nor any partner, proprietor, princ	ipal officer	or director has any proprietary interest in any account
classifi	ied solely as that of a customer, except as follow	vs:	
(a) (b) (b) (d) (d)	Notary Fablic  eport ** contains (check all applicable boxes): ) Facing Page. ) Statement of Financial Condition. ) Statement of Income (Loss). ) Statement of Changes in Financial Condition.	My C	Signature  Manages  Title  KAREN J. HAGAN, Notary Public commission Expires September 5, 2012
(f) (Z) (g)	<ul> <li>Statement of Changes in Stockholders' Equity</li> <li>Statement of Changes in Liabilities Subordina</li> <li>Computation of Net Capital.</li> </ul>		
[] (i)		ntrol Require	ments Under Rule 15c3-3. Computation of Net Capital Under Rule 15c3-1 and the
□ (k)	Computation for Determination of the Reserve  A Reconciliation between the audited and una consolidation.		ments of Financial Condition with respect to methods c
	An Oath or Affirmation.		
	<ul> <li>A copy of the SIPC Supplemental Report.</li> <li>A report describing any material inadequacies f</li> </ul>	found to exist	or found to have existed since the date of the previous au

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



# Harvey E. Karll CPA, P.C.

41 Middle Street Newburyport, Massachusetts 01950 (978) 465-9512 Fax (978) 462-9043

# Report on Internal Control Required by SEC Rule 17a-5 for a Broker-Dealer Claiming an Exemption From SEC Rule 15c3-3

Board of Directors and Sole Member Sussman Financial Services, LLC Londonderry, NH

In planning and performing my audit of the financial statements of Sussman Financial Services, LLC, I considered its internal control, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control.

Also as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debts) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2 Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or. fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

My consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. I did not identify any deficiencies in internal control and control activities for safeguarding securities that I consider to be material weaknesses, as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at June 30, 2012 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, Management, the SEC, (Designated self-regulatory organization), and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Harvey E. Karll, CPA, PC

Newburyport, MA

August 10, 2012

# SUSSMAN FINANCIAL SERVICES, LLC AUDITED FINANCIAL STATEMENTS INCEPTION (FEBRUARY 17, 2012) TO JUNE 30, 2012

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# Harvey E. Karll CPA, P.C.

41 Middle Street Newburyport, Massachusetts 01950 (978) 465-9512 Fax (978) 462-9043

Stephen Sussman Sussman Financial Services, LLC Londonderry, NH

#### INDEPENDENT AUDITOR'S REPORT

I have audited the accompanying statement of financial condition of Sussman Financial Services, LLC, as of June 30, 2012, and the related statements of income, changes in member's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards, generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Sussman Financial Services, LLC, as of June 30, 2012, and the results of its operations and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III are presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Harvey E. Karll CPA, P.C.

Hy Etnee PAP.C.

August 10, 2012

## SUSSMAN FINANCIAL SERVICES, LLC Statement of Financial Condition June 20 2012

#### Assets

Cash and Cash Equilvalents Prepaid Fidelity Bond		\$ 37,114 
		\$ 38,304
	Liabilities and Member's Capital	
Liabilities: Accounts Payable		<u>\$ 75</u>
Member's Capital		38,229
		\$ 38,304

# SUSSMAN FINANCIAL SERVICES, LLC Statement of Income Inception to June 30, 2012

Revenue		
Interest Income	\$	15
Operating Expenses		
Fees & License		185
Rent		2,000
Email Compliance		375
Other Expenses		<u>701</u>
_Total Operating Expenses		3,261
Net Income (Loss)	(\$	3,246)

# SUSSMAN FINANCIAL SERVICES, LLC Statement of Changes in Member's Capital Inception (February 17, 2012) to June 30, 2012

	==	=====
Balance, June 30, 2012	\$	38,229
Member contributions		2,000
Net income (Loss)	(	3,246)
Balance, February 16, 2012	\$	39,475

# SUSSMAN FINANCIAL SERVICES, LLC

# Statement of Cash Flows

Inception (February 17, 2012) to June 30, 2012

		Year to Date
Cash Provided from Operations		
Net Income (Loss)	(\$ 3,247)	
Adjustments	(, , ,	
Add:		
Accounts Payable – Trade	75	
Less:		
Prepaid Expenses	(1,190)	
Cash from Operations		( 4,362)
Cash Flows – Invested		
Investing Cash Flows		0
Cash Flows – Financing		
Member Contribution	2,000	
Financing Cash Flows		2,000
Cash Increase (Decrease)		( 2,362)
Cash – Beginning of Year		
Cash – Checking	869	
Cash – Money Market	38,607	
Total Beginning of Year		<u>39,476</u>
Cash on Statement Date		\$ 37,114 =======

#### SUSSMAN FINANCIAL SERVICES, LLC Notes to Financial Statements For Year Ended June 30, 2012

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

Sussman Financial Services, LLC, was formed October 19, 2010, in the State of New Hampshire. In February 17, 2012, the company was approved by FINRA (Financial Industry Regulatory Authority) as a broker dealer. The company is in the business of assisting in the purchase and sale of shell broker/dealers and providing compliance consulting to broker/dealers and investment advisors.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Basis of Accounting

The Company uses the accrual method of accounting for financial purposes.

#### Concentration of Credit Risk

The Company maintains its cash in bank deposit accounts, which, at times, may be in excess of the federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At June 30, 2012, the company had nothing in excess of FDIC insured limits. The company has not experienced any losses in such accounts.

#### Cash and Cash Equivalents

Cash and cash equivalents include all cash balances and highly liquid investments with an initial maturity of three months or less.

#### Fair Value of Financial Statements

The company's financial statements are cash and cash equivalents, and accrued expenses. The recorded values of the cash and cash equivalents, and accrued expenses approximate their fair values based on their short-term nature.

#### SUSSMAN FINANCIAL SERVICES, LLC Notes to Financial Statements June 30, 2012

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Income Taxes

The Company is recognized as a single member limited liability company for income tax purposes under the provisions of the Internal Revenue Code for Limited Liability Companies. As a result, income and losses of the Company are passed through to its sole member for income tax reporting purposes. Accordingly, no provision has been made for federal or state income taxes.

The Company is subject to federal or state tax examination by taxing authorities for year ending December 31, 2012

#### 2. RELATED PARTY TRANSACTIONS

#### **Related Party Transactions**

The company leases office space from the sole member on a triple net, month to month basis. In lieu of rent payments, the monthly rent is considered as additions to member's capital contributions. The contribution in lieu of rent will not be deemed a loan nor paid back to the sole member. From February 17, 2012, to June 30, 2012, the contributions to capital totaled \$2,000.

#### 3. NET CAPITAL

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital of \$5,000 and the ratio of aggregate indebtedness to net capital must be less than 15 to 1, as defined under such provisions. At June 30, 2012, the Company had net capital of \$37,039, exceeding the minimum net capital requirement of \$5,000 by \$32,039. At June 30, 2012, the Company had a ratio of aggregate indebtedness to net capital of .20 to 1.

There was no material differences between the audited net capital and that filed originally by the Company as of June 30, 2012.

#### 5. SUBSEQUENT EVENTS

Management has evaluated subsequent events through August 10, 2012, the date on which the financial statements were available to be issued.

(See Independent Auditor's Report & Accompanying Notes)



### SUSSMAN FINANCIAL SERVICES, LLC Computation of Net Capital Pursuant to SEC Rule 15c3-1 June 30, 2012

#### Schedule I

Total Member's Capital	\$ 38,229
Less: Non-Allowable Assets	1,190
Net Capital	37,039
Less: Capital Requirement	5,000
Excess Net Capital	\$ 32,039
Aggregate Indebtedness	\$ 75
Ratio of Aggregate Indebtedness To Net Capital	0.20 to 1

There was no material difference between the audited net capital and the unaudited net Capital on the June 30, 2012, FOCUS report.

# Schedule II FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

#### BROKER OR DEALER Sussman Financial Services, LLC

#### **EXEMPTIVE PROVISION UNDER RULE 15c3-3**

If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based A. (k) (1)—Limited business (mutual funds and/or variable annuities only) 4550 B. (k) (2)(i)—"Special Account for the Exclusive Benefit of customers" maintained X 4560 C. (k) (2)(ii)--All customer transactions cleared through another broker-dealer on a fully disclosed basis Name of clearing firm(s) Clearing Firm SEC#s Name **Product Code** 8-4335B [4335A2] 4335D [4335C2] 4335F [4335E] [4335E2] 4335H [4335G2] 43351 [433512]

4580

D. (k) (3) Exempted by order of the Commission