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EPORT FOR THE PERIOI	D BEGINNING	11/01/11	AND ENDING	10/31/	12	
	A. R	EGISTRANT	IDENTIFICAT	ION		
		<b>1</b>	Inc	0	OFFICIAL USE ONLY	
NAME OF BROKER-DEALE				-		
ADDRESS OF PRINCIPAL P					IRM I.D. NO.	
		SS: (Do not use P.			IRM I.D. NO.	
ADDRESS OF PRINCIPAL P	LACE OF BUSINES	SS: (Do not use P.) Street)		F	4624	
ADDRESS OF PRINCIPAL P 1701 Chili Avenue	LACE OF BUSINES	S: (Do not use P.) Street) York		F		
ADDRESS OF PRINCIPAL P 1 <b>701 Chili Avenue</b> Rochester	LACE OF BUSINES (No and Solar	S: (Do not use P.) Street) York	O. Box No.)	F 1 (2	4624	
ADDRESS OF PRINCIPAL P 1701 Chili Avenue Rochester <sup>City)</sup>	LACE OF BUSINES (No and Solar	S: (Do not use P.) Street) York	O. Box No.)	F 1 (2 HIS REPØRT	4624 Zip Code) (585) 235-3600	
ADDRESS OF PRINCIPAL P <b>1701 Chili Avenue</b> <b>Rochester</b> <sup>(City)</sup> NAME AND TELEPHONE N <b>Scott J. Zollo</b>	LACE OF BUSINES (No and ) New Y (State	SS: (Do not use P. Street) York ie) DN TO CONTACT	O. Box No.) T IN REGARD TO T	F 1 (2 HIS REPØRT	<b>4624</b> Zip Code)	
ADDRESS OF PRINCIPAL P 1701 Chili Avenue Rochester City) NAME AND TELEPHONE N Scott J. Zollo B.	LACE OF BUSINES (No and 1 New Y (State UMBER OF PERSO ACCOUNTAN	SS: (Do not use P.) Street) York e) DN TO CONTACT T IDENTIFIC	O. Box No.) I IN REGARD TO T CATION	F 1 (2 HIS REPØRT	4624 Zip Code) (585) 235-3600	
ADDRESS OF PRINCIPAL P <b>1701 Chili Avenue</b> <b>Rochester</b> <sup>(City)</sup> NAME AND TELEPHONE N <b>Scott J. Zollo</b>	LACE OF BUSINES (No and 1 New Y (State UMBER OF PERSO ACCOUNTAN	SS: (Do not use P.) Street) York e) DN TO CONTACT T IDENTIFIC	O. Box No.) I IN REGARD TO T CATION	F 1 (2 HIS REPØRT	4624 Zip Code) (585) 235-3600	,
ADDRESS OF PRINCIPAL P <b>1701 Chili Avenue</b> <b>Rochester</b> (City) NAME AND TELEPHONE N <b>Scott J. Zollo</b> <b>B.</b> INDEPENDENT PUBLIC AC <b>Salmin, Celona, Wehrle</b>	LACE OF BUSINES (No and Solution) (No and Solution) (State UMBER OF PERSO ACCOUNTANT COUNTANT whose & Flaherty, LL	SS: (Do not use P. Street) York (e) ON TO CONTACT T IDENTIFIC c opinion is contain	O. Box No.) I IN REGARD TO T CATION	F 1 (2 HIS REPØRT	4624 Zip Code) (585) 235-3600	
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ADDRESS OF PRINCIPAL P <b>1701 Chili Avenue</b> <b>Rochester</b> (City) NAME AND TELEPHONE N <b>Scott J. Zollo</b> <b>B.</b> INDEPENDENT PUBLIC AC <b>Salmin, Celona, Wehrle</b> (Name – if individual, state last, first, <b>1170 Chili Avenue</b>	LACE OF BUSINES (No and Solution) (No and Solution) (State UMBER OF PERSO ACCOUNTAN COUNTANT whose & Flaherty, LL middle name) Row	SS: (Do not use P. Street) York (e) ON TO CONTACT T IDENTIFIC c opinion is contain	O. Box No.) T IN REGARD TO T CATION ned in this Report*	F 1 (2 HIS REPØRT	4624 Zip Code) (585) 235-3600	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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AP

I. Scott J. Zollo, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of Mutual Funds Associates, Inc., as of October 31, 2012, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

> PAUL H. SALMIN intary Public in the State of New York MONROE COUNTY non Expires

Signature

Principal Title

Notary Public

This report contains (check all applicable boxes):

- Facing Page.  $\mathbf{x}$ (a)
- Statement of Financial Condition. [x] [x] [x] (b)
- (c) Statement of Income.
- (d) Statement of Cash Flows.
- Statement of Changes in Shareholder's Equity. (e)
- Statement of Changes in Liabilities Subordinated to Claims of Creditors. (f)
- Computation of Net Capital. (g)
- [x] Computation for Determination of Reserve Requirements Pursuant To Rule 15c3-3. (h)
- Information Relating to Possession or Control Requirements Under Rule 15c3-3. **[x**] (i)
- A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 (i) and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- [] A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to (k) methods of consolidation.
- **(1)** An Oath or Affirmation. [X]
- A copy of the SIPC Supplemental Report. [X] (m)
- A report describing any material inadequacies found to exist or found to have existed since the date of the **(n)** previous audit.
- Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5.  $[\mathbf{x}]$ (0)

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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### MUTUAL FUNDS ASSOCIATES, INC.

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Financial Statements October 31, 2012 and 2011

CERTIFIED PUBLIC ACCOUNTANTS

1170 CHILI AVENUE • ROCHESTER, NY 14624-3033 585 / 279 / 0120 • FAX 585 / 279 / 0166 • EMAIL postmaster@scwf-cpa.com

#### INDEPENDENT AUDITORS' REPORT

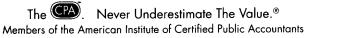
To the Shareholder Mutual Funds Associates, Inc.

We have audited the statements of financial condition of Mutual Funds Associates, Inc. as of October 31, 2012 and 2011, and the related statements of income, changes in shareholder's equity, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mutual Funds Associates, Inc. as of October 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Salmin, Celona, Wehrle & Flahrity, LLP Salmin, Celona, Wehrle & Flaherty, LLP





## MUTUAL FUNDS ASSOCIATES, INC. STATEMENTS OF FINANCIAL CONDITION OCTOBER 31, 2012 AND 2011

### ASSETS

	2012	2011
Cash and cash equivalents Marketable securities, at fair value Commissions receivable Prepaid expenses Property and equipment, net	\$ 58,639 54,670 835 1,740	49,506 1,605
Total assets	<u>\$ 115,884</u>	<u>\$ 115,111</u>

# LIABILITIES AND SHAREHOLDER'S EQUITY

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Commissions payable Accounts payable Income taxes payable	\$ 4,472 6,000 4,523	\$ 3,811 11,100 7,039
Total liabilities	14,995	21,950
Shareholder's equity:		
Common stock, no par value; authorized 200 shares; issued and outstanding 15 shares Retained earnings	6,000 94,889	6,000 87,161
Total shareholder's equity	100,889	93,161
Total liabilities and shareholder's equity	<u>\$ 115,884</u>	<u>\$ 115,111</u>

# MUTUAL FUNDS ASSOCIATES, INC. STATEMENTS OF INCOME FOR THE YEARS ENDED OCTOBER 31, 2012 AND 2011

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	2012	2011	
Revenue:			
Commissions - investments Commissions - annuities Commissions - risk management Dividends and interest income Gain (loss) on marketable securities Other revenue	\$ 137,224 62,417 105,824 3,316 2,123	\$ 141,108 107,654 113,806 3,393 (2,683) 51	
Total revenue	310,904	363,329	
Expenses:			
Commissions Management fees Rent Office supplies and expense Insurance Professional fees Depreciation	216,731 30,000 24,000 8,201 3,384 19,335 325	248,976 49,100 24,000 9,750 2,128 18,385 1,298	
Total expenses	301,976	353,637	
Income before provisions from income taxes	8,928	9,692	
Provision for income taxes	1,200	2,300	
Net income	<u>\$ 7,728</u>	<u>\$7,392</u>	

## MUTUAL FUNDS ASSOCIATES, INC. STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEARS ENDED OCTOBER 31, 2012 AND 2011

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	Common Stock					Total
Balance, November 1, 2010	\$	6,000	\$	79,769	\$	85,769
Net income for the year ended October 31, 2011				7,392		7,392
Balance, October 31, 2011		6,000		87,161		93,161
Net income for the year ended October 31, 2012				7,728		7,728
Balance, October 31, 2012	<u>\$</u>	6,000	\$	94,889	<u>\$</u>	100,889

# MUTUAL FUNDS ASSOCIATES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED OCTOBER 31, 2012 AND 2011

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	2012			2011
Cash flows from operating activities:				
Net income Adjustments to reconcile net income to net cash provided by (used in) operating activities:	\$	7,728	\$	7,392
Depreciation		325		1,298
Decrease (increase) in marketable securities		(5,164)		(372)
Decrease (increase) in commissions receivable		770		(1,445)
Increase (decrease) in commissions payable		661		3,527
Increase (decrease) in accounts payable		(5,100)		8,300
Increase (decrease) in income taxes payable		(2,516)		2,057
Net cash provided by (used in) operating activities		(3,296)		20,757
Net increase (decrease) in cash and cash equivalents		(3,296)		20,757
Cash and cash equivalents - beginning of year		61,935		41,178
Cash and cash equivalents - end of year	<u>\$</u>	58,639	<u>\$</u>	61,935
Supplemental disclosure of cash flow information:				
Cash paid during the year for income taxes	<u>\$</u>	3,716	<u>\$</u>	243

#### 1. THE COMPANY

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Mutual Funds Associates, Inc. is a commission based representative for several mutual fund companies. They receive a commission for placing clients with those funds. They do not take possession of client funds, rather funds are deposited directly in the mutual fund companies and are managed solely by those funds. Mutual Funds Associates, Inc. is strictly a representative and its client base is mostly from the Western New York area.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting</u> - The Company reports on the accrual basis of accounting which recognizes revenues when earned and expenses when incurred.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> - The Company considers all cash on hand, cash in banks and short-term investments with an original maturity of three months or less to be cash and cash equivalents for financial reporting purposes.

<u>Marketable Securities</u> - Marketable securities are recorded at fair value in accordance with Financial Accounting Standards Board Accounting Standards Codification (ASC) regarding Fair Value Measurements and Disclosures. The resulting difference between cost and fair value is included in revenue.

The Company's marketable securities consist of an investment in a mutual fund, which is mostly invested in debt securities of U.S. and foreign governments and companies.

<u>Commissions Receivable</u> - The Company has receivables that arise from placing clients with mutual fund companies. Losses from uncollectible receivables shall be accrued when it is probable that a receivable is impaired and the amount of the loss can be reasonably estimated. As of the date of the financial statements, management believes that neither of these conditions exists with regard to receivables and, as such, an allowance for doubtful accounts has not been established.

<u>Property and Equipment</u> - Property and equipment are recorded at cost. Depreciation is computed using the straight-line method over the estimated useful life of the assets, which is five years. When depreciable property is retired or otherwise disposed of, the cost and the related accumulated depreciation are cleared from the respective accounts and any resulting gain or loss is reflected in income.

<u>Risks and Uncertainties</u> - Cash is maintained in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. The Company is also subject to credit risk through its receivable. Marketable securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in these financial statements.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

<u>Income Taxes</u> - The Company accounts for income taxes in accordance with the ASC regarding Accounting for Income Taxes. This standard requires, among other things, recognition of future tax liability and benefits, measured by applying enacted tax rates attributable to future deductible and taxable temporary differences between financial statement and income tax basis of assets and liabilities, and tax credit carry forwards to the extent that realization of such benefits is more likely than not. The Company has insignificant differences between financial statement and income tax basis of assets and liabilities and, therefore, has not recorded any deferred tax asset or liability as of October 31, 2012 and 2011.

In accordance with the provisions of the ASC pertaining to accounting for uncertainty in income taxes, the Company evaluates tax positions taken for potential uncertainties. Management is not aware of any uncertain tax positions requiring measurement or disclosure in these financial statements. Federal and state tax authorities generally have the right to examine and audit the previous three years of tax returns filed. Any interest and penalties assessed to the Company are recorded in operating expenses, which was \$-0- for the years ending October 31, 2012 and 2011.

#### 3. FAIR VALUE MEASUREMENT

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The Company accounts for its marketable securities in accordance with the ASC regarding Fair Value Measurements and Disclosures. This standard defines fair value, establishes a framework for measuring fair value and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets in active markets that the Company has the ability to access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in inactive markets, inputs other than quoted prices that are observable for the asset, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The fair value methodology used for the mutual fund is to value it at quoted market price, which represents the net asset value of shares held by the Company at year end.

The preceding method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values.

#### 3. FAIR VALUE MEASUREMENT, Continued

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Furthermore, although the Company believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value could result in a different fair value measurement at the reporting date.

The following table presents the Company's fair value hierarchy for marketable securities measured at fair value on a recurring basis as of October 31:

	2012	2011
Level 1 Level 2 Level 3	\$ 54,670	\$ 49,506 
Total	<u>\$54,670</u>	<u>\$ 49,506</u>

#### 4. **PROPERTY AND EQUIPMENT**

Property and equipment consists of the following at October 31:

	2012	2011
Office equipment Less: Accumulated depreciation	\$ 6,491 6,491	\$ 6,491 <u>6,166</u>
	<u>\$</u>	<u>\$ 325</u>

Depreciation expense for the years ended October 31, 2012 and 2011 amounted to \$325 and \$1,298, respectively.

#### 5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At October 31, 2012, the Company had net capital of \$90,948 which was \$85,948 in excess of its required net capital of \$5,000, and a ratio of aggregate indebtedness to net capital of . 1649 to 1.

#### 6. INCOME TAXES

The provision for income taxes consists of the following:

	2012	2011
Currently payable – Federal Currently payable – State	\$    1,000 200	\$    1,900 <u>        400</u>
	<u>\$ 1,200</u>	<u>\$ 2,300</u>

The actual income tax provision for the years ended October 31, 2012 and 2011 differs from the expected tax provision computed by applying the U.S. Federal Corporate rate primarily due to state taxes, depreciation and the effect of the unrealized gains and losses on marketable securities.

#### 7. RELATED PARTY TRANSACTIONS

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The Company receives commission revenue from Core Alpha, Inc., an entity wholly owned by a relative of the shareholder, for placing clients with mutual fund companies. Commission income totaled \$105,210 and \$110,005 for the years ended October 31, 2012 and 2011, respectively.

The Company rents office space and equipment under an informal agreement from the shareholder. Rental expense under this informal agreement amounted to \$24,000 for each of the years ended October 31, 2012 and 2011.

The Company pays management fees to Accuvest Planning, Inc., an entity wholly owned by the shareholder, for general management. Management fee expense totaled \$30,000 and \$49,100 for the years ended October 31, 2012 and 2011, respectively. At October 31, 2012 and 2011, accounts payable to Accuvest Planning, Inc. totaled \$6,000 and \$11,100, respectively.

#### 8. SUBSEQUENT EVENTS

Management has evaluated subsequent events through the date of the auditors' report, which is the date the financial statements were available to be issued.

CERTIFIED PUBLIC ACCOUNTANTS

1170 CHILI AVENUE • ROCHESTER, NY 14624-3033 585 / 279 / 0120 • FAX 585 / 279 / 0166 • EMAIL postmaster@scwf-cpa.com

#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Shareholder Mutual Funds Associates, Inc.

We have audited the financial statements of Mutual Funds Associates, Inc. as of and for the year ended October 31, 2012, and have issued our report thereon dated November 27, 2012, which contained an unqualified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I and II is presented for the purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other records used to prepare the financial standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Salmin, Celona, Wehrle & Flaherty, LLP Salmin, Celona, Wehrle & Flaherty, LLP





#### MUTUAL FUNDS ASSOCIATES, INC. SCHEDULE I – COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION OCTOBER 31, 2012

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1.	Tota	al ownership equity from Statement of Financial Condition \$ 100,889					
2.	Dedu	Deduct: Ownership equity not allowable for Net Capital					
3.	Tota	otal ownership equity qualified for Net Capital					
4.	Add						
	A.	Liab allov	ilities subordinated to claims of general creditors vable in computation of net capital		-		
	B.	Othe	er (deductions) or allowable credits	-	_		
5.	Tota	l capital	and allowable subordinated liabilities		100,889		
6.	Dedu	uctions	and/or charges:				
	A.	Tota	l non-allowable assets from Statement of Financial Condition		(1,740)		
	В.	Secu	red demand note deficiency		-		
	C.	Com	modity futures contracts and spot commodities		-		
	D.	Othe	er deductions and/or charges		-		
7.	Othe	r additi	ons and/or allowable credits				
8.	Net	Capital	before haircuts on securities positions		99,149		
9.	Hair	Haircuts on securities:					
	А.	Cont	tractual securities commitments		-		
	В.	Subo	ordinated securities borrowings		-		
	C.	Trad	ing and investment securities:				
		1.	Exempted securities		-		
		2.	Debt securities		-		
		3.	Options		-		
		4.	Other securities		(8,201)		
	D.	Und	ue concentration		-		
	E.	Othe	er	-	. <b>-</b>		
10.	Net Capital						

Continued on next page

#### MUTUAL FUNDS ASSOCIATES, INC. SCHEDULE I – COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION OCTOBER 31, 2012 (Continued)

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#### **Computation of Basic Net Capital Requirement**

11.	Minimum net capital required (6-2/3% of line 19)				
12.	Minimum do	llar net capital requirement of reporting broker dealer	<u>\$ 5,000</u>		
13.	Net capital re	quirement (greater of line 11 or 12)	<u>\$ 5,000</u>		
14.	Excess net ca	pital (line 10 less line 13)	<u>\$ 85,948</u>		
15.	Net capital le	ss greater of 10% of line 19 or 120% of line 12	<u>\$ 84,948</u>		
		<b>Computation of Aggregate Indebtedness</b>			
16.	Total A.I. lia	bilities from Statement of Financial Condition	\$ 14,995		
17.	Add: A.	Drafts for immediate credit	-		
	В.	Market value of securities borrowed for which no equivalent value is paid or credited	-		
	C.	Other unrecorded amounts	-		
18.	Deduct:	Adjustment based on deposits in Special Reserve Accounts	-		
19.	Total aggrega	ate indebtedness	<u>\$ 14,995</u>		
20.	Percentage of aggregate indebtedness to net capital (line 19 divided by line 10)				

# Statement Pursuant to Paragraph (d)(4) of Rule 17a-5

Differences between this computation of net capital and the corresponding computation prepared by Mutual Funds Associates, Inc. and included in the Company's unaudited Part IIA FOCUS Report filing as of the same date consisted of the following:

Net Capital per the Company's FOCUS Report (Unaudited)	\$	90,948
Difference		<u> </u>
Net Capital per this computation	<u>\$</u>	90,948

#### MUTUAL FUNDS ASSOCIATES, INC. SCHEDULE II - COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION OCTOBER 31, 2012

Computation for determination of reserve requirements and information relating to possession or control requirements under Rule 15c3-3 of the Securities and Exchange Commission are inapplicable since the Company is exempt from such rule pursuant to paragraph (k)(1).

CERTIFIED PUBLIC ACCOUNTANTS

1170 CHILI AVENUE • ROCHESTER, NY 14624-3033 585 / 279 / 0120 • FAX 585 / 279 / 0166 • EMAIL postmaster@scwf-cpa.com

#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5(g)(1) FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

To the Shareholder Mutual Funds Associates, Inc.

In planning and performing our audit of the financial statements of Mutual Funds Associates, Inc. (Company) as of and for the year ended October 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5(g)(1)For a Broker-Dealer Claiming an Exemption from SEC Rule 15c3-3 Page 2

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above. However, we identified a certain deficiency in internal control that we consider to be a significant deficiency. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency in the Company's internal control to be a significant deficiency:

The framework for effective internal control over financial reporting requires that management or a • designated employee should prepare the Company's financial statements, including appropriate disclosures. Due to limited resources, the Company does not possess internal capabilities to prepare financial statements. Management is aware of this deficiency and has concluded the cost of correcting the deficiency exceeds the benefit.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at October 31, 2012 to meet the SEC's objectives.

This report is intended solely for the information and use of the shareholder, management, the SEC, the Financial Industry Regulatory Authority, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Salmin, Celona, Wehrle & Flaherty, LLP Salmin, Celona, Wehrle & Flaherty, LLP

CERTIFIED PUBLIC ACCOUNTANTS

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#### INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO THE COMPANY'S SIPC ASSESSMENT RECONCILIATION

To the Shareholder Mutual Funds Associates, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended October 31, 2012, which were agreed to by Mutual Funds Associates, Inc. (Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., SIPC and other regulatory agencies that rely on Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of Form SIPC-7. The Company's management is responsible for the Company's compliance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments on Form SIPC-7 with respective cash disbursement records, noting there were no payments made during the year;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended October 31, 2012, as applicable, with the amounts reported on Form SIPC-7 for the year ended October 31, 2012, noting no differences;
- 3. Compared any adjustments reported on Form SIPC-7 with the Company's related working papers, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected on Form SIPC-7 and in Mutual Funds Associates, Inc.'s related working papers supporting the adjustments, noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting a prior year overpayment of \$150 being properly applied to the current year.



Independent Accountants' Report on Applying Agreed-Upon Procedures Related to the Company's SIPC Assessment Reconciliation Page 2

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

# Salmin, Celona, Wehrle & Flaherty, LLP Salmin, Celona, Wehrle & Flaherty, LDP