



UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	May 1, 2011 AND EN	NDING April 30, 2012 MM/DD/YY
A. RI	EGISTRANT IDENTIFICATION	
NAME OF BROKER-DEALER: Profi	nancial, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	USINESS: (Do not use P.O. Box No.)	FIRM I.D. NO.
7902 Wrenwood Blvd., Su	uite D	
	(No. and Street)	
Baton Rouge	LA	70809
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF Gordon Ogden	PERSON TO CONTACT IN REGARD TO	O THIS REPORT 225-802-1000
		(Area Code – Telephone Number)
B. AC	COUNTANT IDENTIFICATION	
Edward Richardson Jr.,	CPA (Name – if individual, state last, first, middle na	ате)
15565 Northland Drive S	uite 50 SW SOLLAND EXCHARGE COMMI	ssion 48075
(Address)	(City) PECEIVED	(Sate) (Zip Code)
CHECK ONE:	JUN 29 2012	
Certified Public Accountant		
☐ Public Accountant	REGISTRATIONS BRAN	CH
☐ Accountant not resident in U	Inited States of 16 of its possessions.	
	FOR OFFICIAL USE ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

### **OATH OR AFFIRMATION**

I, Gordon Ogden	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial stat Profinancial, Inc.	ement and supporting schedules pertaining to the firm of
of April 30	, as 20_12, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principa classified solely as that of a customer, except as follows:	l officer or director has any proprietary interest in any account
HEIDI L. WEBER Notary Public, State of Texas My Commission Expires June 13, 2018	Gordon C. Sadano Signature
Leidi L. Willer COUNTY  Notary Public	OF TEXAS Title OF HARRIS
This report ** contains (check all applicable boxes):	(
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or I (f) Statement of Changes in Liabilities Subordinated to	'artners' or Sole Proprietors' Capital.
(g) Computation of Net Capital.	o Claims of Creditors.
(h) Computation for Determination of Reserve Requir	ements Pursuant to Rule 15c3-3
(1) Information Relating to the Possession or Control	Requirements Under Rule 15c3-3
(j) A Reconciliation, including appropriate explanation	of the Computation of Net Capital Under Rule 15c3-1 and the
computation for Determination of the Reserve Red	uirements Under Exhibit A of Rule 1563-2
(k) A Reconciliation between the audited and unaudite	ed Statements of Financial Condition with respect to methods of
consolidation.	
(I) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequasies found	to aviot on farm the base of the table of the same
- (-,	to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### Edward Richardson Jr., CPA 15565 Northland Dr W Ste 508 Southfield, MI 48075 248-559-4514

### **Independent Auditor's Report**

June 26, 2012

Board of Directors Profinancial, Inc. 7902 Wrenwood Blvd. Suite D Baton Rouge, LA 70809

I have audited the accompanying balance sheet of Profinancial, Inc., as of April 30, 2012, and the related statements of income, retained earnings, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of Profinancial, Inc. as of April 30, 2012, and the results of its operations, retained earnings, changes in stockholders equity, and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules of computation of net capital, computation of basic net capital requirement, computation of aggregate indebtedness, exemptive provisions under rule 15c3-3, statement of changes in liabilities subordinated to the claims of general creditors, and the reconciliation of the computation of net capital under rule 15c3-1, are presented for additional analysis and are not a required part of the basic financial statements, but are supplementary information required by rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects to the basic financial statements taken as a whole.

Further, there were no material differences in the net amount reported as Net Capital in the audited Computation of Net Capital and the broker-dealer's corresponding Unaudited Part IIA of the Focus report required under Rule 15c3-1.

Edward Richardson Jr., CPA

### Profinancial, Inc. BALANCE SHEET As of April 30, 2012

### **ASSETS**

CURRENT ASSETS		
Cash in Bank	\$	21,919.00
Accounts Receivable		27,153.00
Total Current Assets		49,072.00
PROPERTY AND EQUIPMENT		
Equipment		2,985.00
Less: Accumulated Depreciation		(1,834.00)
Net Property and Equipment	•	1,151.00
TOTAL ASSETS	\$	50.223.00

### Profinancial, Inc. **BALANCE SHEET** As of April 30, 2012

### LIABILITIES AND STOCKHOLDER'S EQUITY

CURRENT LIABILITIES Accrued Liabilities	\$ 183.00
Total Current Liabilities	 183.00
LONG-TERM LIABILITIES	
Total Liabilities	 183.00
STOCKHOLDERS' EQUITY Capital Stock, par value, \$1 per share, 100,000 share authorized 1,000 shares issued and outstanding	600.00
Paid in Excess	16,100.00
Retained Earnings	 33,340.00
Total Stockholders' Equity	 50.040.00
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 50 223 00

## Profinancial, Inc. STATEMENT OF INCOME

### 12 Months Ended April 30, 2012

Revenues		
Commissions Earned	S	23.813.79
Other Income	*	13,350.51
Total Revenues		37,164.30
Operating Expenses		
Employee compensation and ben		1,209.51
Floor brokerage, exchange, and c		1,863.60
Communications and data proces		4,200.00
Occpancy		11,604.00
Other expenses		17,281.19
Total Operating Expenses		36,158.30
Operating Income (Loss)		1,006.00
Net Income (Loss)	<u>s</u>	1,006.00

## Profinancial, Inc. STATEMENT OF RETAINED EARNINGS

### 12 Months Ended April 30, 2012

Beginning of Period \$ 32,334.00
Plus: Net Income \$ 1,006.00
Less: Dividends Paid 0.00

RETAINED EARNINGS END OF PERIOD \$ 33,340,00

### Profinancial, Inc. STATEMENT OF CASH FLOWS For the 12 months Ended April 30, 2012

<u>2012</u>

CASH FLOWS FROM OPERATING ACTIVITIES  Net Income (Loss)  Adjustments to reconcile Net Income (Loss) to net Cash provided by (used in) operating activities:	\$	1,006.00
Prior Period Adjustment Depreciation and Amortization Losses (Gains) on sales of		0.68 584.32
Fixed Assets Decrease (Increase) in Operating Assets:		0.00
Accounts Receivable Increase (Decrease) in Operating Liabilities:		(12,379.00)
Accounts Payable		(1,263.00)
Accrued Liabilities		(1,221.00)
Total Adjustments		(14,278.00)
Net Cash Provided By (Used in) Operating Activities		(13,272.00)
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds From Sale of Fixed Assets		0.00
Net Cash Provided By (Used In) Investing Activities		0.00
CASH FLOWS FROM FINANCING ACTIVITIES  Notes Payable Repayments		(2,779.00)
Proceeds From Sale of Stock		0.00
		0.00
Treasury Stock Net Cash Provided By (Used In)		0.00
Financing Activities	-	(2,779.00)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(16,051.00)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		37,970.00
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	21,919.00

## PROFINANCIAL, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE TWELVE MONTHS ENDED APRIL 31, 2012

	Commo	n Stock Paid-in			Paid-in Capital		Treasury Stock		Retained Earnings		Stoc	Total xholder's Equity
	Shares	Amount	Shares		Amount	Shares	Amount			Amount		mount
Balance at May 1, 2011	500	\$ 600	500	\$	16,100	-	\$	-	\$	32,334	\$	49,034
Net Income	-	-	-		-	-		-		1,006		1,006
Capital Transactions	•	-	-		-	-		-		-		-
Prior Period Adjustments	<u>-</u>									_		
Balance at April 31, 2012	500	\$ 600	500	\$	1,610	-	\$	_	\$	33,340	\$	50,040

## PROFINANCIAL, INC. NOTES TO FINANCIAL STATEMENTS April 31, 2012

#### NOTE A - SUMMARY OF ACCOUNTING POLICIES

Accounting principles followed by the Company and the methods of applying those principles which materially affect the determination of financial position, results of operation and cash flows are summarized below:

### **Organization**

Profinancial, Inc. (the Company) was incorporated in the State of Louisiana effective December 29, 1989. The Company has adopted a fiscal year ending April 30<sup>th</sup>

### **Description of Business**

The Company, located in Baton Rouge, LA is a broker and dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of FINRA. The Company operates under SEC Rule 15c3-3(k)(2)(ii), which provides that all funds and securities belonging to the Company's customers are held by a clearing broker-dealer.

### **Basis of Accounting**

The financial statements of the Company have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

### Cash and Cash Equivalents

The Company considers as cash all short-term investments with an original maturity of three months or less to be cash equivalents.

#### Accounts Receivable - Recognition of Bad Debt

The Corporation considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### Revenue Recognition

Commission revenues are recorded by the Company on the settlement date reported by the clearing firm through submitted commission statements.

### **Depreciation**

Depreciation is calculated using the straight line method.

## PROFINANCIAL, INC. NOTES TO FINANCIAL STATEMENTS April 30, 2012

#### Income taxes

Effective December 29, 1989, the Company is considered to be a regular corporation status for federal income tax purposes.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Fair Value of Financial Instruments

Financial instruments that are subject to fair value disclosure requirements are carried in the financial statements at amount that approximate fair value and include cash and cash equivalents. Fair values are based on quoted market prices and assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates reflecting varying degrees of perceived risk.

### Comprehensive Income

Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income, establishes requirements for disclosure of Comprehensive Income that includes certain items previously not included in the statement of income, including unrealized gains and losses on available-for-sales securities and foreign currency translation adjustment among others. During the year ended March 31, 2012, the Company did not have any components of Comprehensive Income to report.

### NOTE B - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-3 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis.

The Company's ratio of aggregate indebtedness to net capital as defined in the Securities and Exchange Commission Uniform Net Capital Rule 15(c)3-1 was .76 to 1 at April 30, 2012. The company is required by regulatory authorities to maintain a ratio of less than 15 to 1. The Company had net capital, as defined, of \$24,025.00 at April 30, 2012, which exceeded the required net capital of \$5,000. There were no material inadequacies found to exist or found to have existed since the date of the previous audit.

## PROFINANCIAL, INC. NOTES TO FINANCIAL STATEMENTS April 30, 2012

### NOTE C - POSSESSION OR CONTROL REQUIREMENTS

The Company does not have any possession or control of customer's funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEC Rule 15c-3-3(k)(2)(ii) by promptly transmitting all customer funds or securities to the clearing broker who carries the customer accounts.

### NOTE D - OTHER COMMITMENTS AND CONTINGENCIES

Included in the Company's clearing agreement with its clearing broker-dealer is an indemnification clause. This clause relates to instances where the Company's customers fail to settle security transactions. In the event this occurs, the Company will indemnify the clearing broker-dealer to the extent of the net loss on the unsettled trade. At April 30, 2012, management of the Company had not been notified by the clearing broker-dealer, nor were they otherwise aware of any potential losses relating to this indemnification.

### NOTE E - PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Property, equipment and leasehold improvements are stated at cost less accumulated depreciation. Expenditures for maintenance and repairs are charged to expense as incurred. Depreciation is calculated on the double declining method. The following is a summary of property, equipment and leasehold improvements:

Est	imated Useful Life	
Furniture and equipment	3-7 years	\$ 2,985
Less – accumulated depreciation		(1,834)
Total		\$ 1,151

Depreciation expense was \$584 for the year April 30, 2012 and is included in the operating expenses in the accompanying statement of income.

#### NOTE F-LEASES

The Company had a lease agreement for its office space. The amount was \$9,350.00. The amount was expensed as incurred.

Supplementary Information

### Supplementary

Pursuant to rule 17a-5 of the

Securities and Exchange Act of 1934

As of and for the twelve months ended April 30, 2012

# Profinancial, Inc. Supplemental Schedules Required by Rule 17a-5 As of and for the twelve months April 30, 2012

### **Computation of Net Capital**

Total Stockholder's equity:		\$ 5	50,040.00
Nonallowable assets:  Property and equipment Account Receivable Other Charges: Haircuts	1,151.00 <u>24,864.00</u> 0.00	(2	26,015.00) (0.00)
Net allowable capital		\$ :	24,025.00
Computation of Basic Net Capital Req	uirement		
Minimum net capital required as a percent	ntage of aggregate indebtedness	<u>\$</u>	12.21
Minimum dollar net capital requirement	of reporting broker or dealer	<u>\$</u>	5,000.00
Net capital requirement		<u>\$</u>	5,000.00
Excess net capital		<u>\$</u>	19,025.00
Computation of Aggregate Indebtedne	<u>288</u>		
Total Aggregate Indebtedness			183.00
Percentage of aggregate indebtedness to	net capital	<u></u>	0.76%
Reconciliation of the Computation of N	Net Capital Under Rule 15c3-1		
Computation of Net Capital reported on I	•	\$	19,052.00
Change in Equity (Adjustments) Change in Non-Allowable Asset			(27.00) (0.00)
Change in Haircuts Change in Undue Concentration			(0.00) (0.00)
NCC per Audit		_	19,025.00
Reconciled Difference		\$	(0.00)

## Profinancial, Inc. Supplemental Schedules Required by Rule 17a-5 As of and for the twelve months ended April 30, 2012

### **Exemptive Provisions Rule 15c3-3**

The Company is exempt from Rule 15c3-3 because all customer transactions are cleared through another broker-dealer on a fully disclosed basis. The name of the clearing firm is Southwest Securities

### Statement of Changes in Liabilities Subordinated to the Claims of General Creditors

Balance of such claims at May 1, 2011	\$	-
Additions		-
Reductions		-
Balance of such claims at April 30, 2012	<u>\$_</u>	

REPORT ON INTERNAL CONTROL

For the twelve months ended April 30, 2012

### Edward Richardson, Jr., CPA 15565 Northland Suite 508 West Southfield, MI. 48075

June 26, 2012

Board of Directors Profinancial, Inc. 7902 Wrenwood Blvd.. Suite D Baton Rouge, LA 70809

In planning and performing my audit of the financial statements and supplemental schedules of Profinancial, Inc. for the twelve months ended April 30, 2012, I considered its internal control, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements, and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the company, including tests of such practices and procedures that I considered relevant to the objective stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control, and the practices and procedures referred to the preceding paragraphs. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraphs and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance, that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraphs.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection or any evaluation of them

to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. My consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted the following condition that I consider to be a material weakness as defined above.

Only one person is responsible for all accounting and reporting functions. Accordingly, there is no segregation of duties. Due to the size of the Company, management does not feel it is costeffective to change this condition.

I understand that practices and procedures that accomplish the objectives referred to in the preceding paragraphs of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and my study, I believe that the Company's practices and procedures were adequate at April 30, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and the regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by anyone other than these specified parties.

Edward Ruhardson Jr. CPA
Edward Richardson, Jr., CPA

SEC Mail Processing Section

JUN 29 2012

Washington DC 403

### Profinancial, Inc.

Financial Statements and Supplemental Schedules Required by the Securities and Exchange Commission

For the Year Ended April 30, 2012 (With Independent Auditor's Report Thereon) and Supplemental Report on Internal Control

April 30, 2012

### PROFINANCIAL, INC. April 30, 2012

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