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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

OMB APPROVAL  
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Washington DC  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
405 Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING APRIL 1, 2011 AND ENDING MARCH 31, 2012  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:  
L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
2682 BISHOP DRIVE, SUITE 123

OFFICIAL USE ONLY  
FIRM I.D. NO.

(No. and Street)

SAN RAMON

CALIFORNIA

94583

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
CLARENCE YEE (925) 866-2882  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

HANSEN & COMPANY, CPA'S

(Name - if individual, state last, first, middle name)

22320 FOOTHILL., SUITE 430

HAYWARD

CALIFORNIA

94541

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

6-12

OATH OR AFFIRMATION

I, CLARENCE YEE, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY, as of MARCH 31, 20 12, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

Clarence Yee
Signature

PRESIDENT

Title

SEE ATTACHED CERTIFICATE

Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition Cash Flows.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. -SEE NOTE 3 OF NOTES TO FINANCIAL STATEMENTS.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (\*)
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. INFORMATION NOT REQUIRED.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (\*)
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. NOT APPLICABLE.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
(o) Independent Auditor's Report on Internal Control.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(\*) NOT REQUIRED - SEE NOTE 2 OF NOTES TO FINANCIAL STATEMENTS.

# CALIFORNIA JURAT WITH AFFIANT STATEMENT

- See Attached Document (Notary to cross out lines 1-6 below)  
 See Statement Below (Lines 1-5 to be completed only by document signer[s], *not* Notary)

1 \_\_\_\_\_  
2 \_\_\_\_\_  
3 \_\_\_\_\_  
4 \_\_\_\_\_  
5 \_\_\_\_\_  
6 \_\_\_\_\_

Signature of Document Signer No. 1 \_\_\_\_\_ Signature of Document Signer No. 2 (if any) \_\_\_\_\_

State of California

County of Contra Costa

Subscribed and sworn to (or affirmed) before me on this

21<sup>st</sup> day of May, 20 12, by  
Date Month Year

(1) Clarence Yee  
Name of Signer

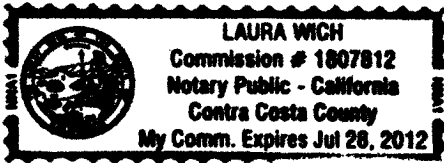
proved to me on the basis of satisfactory evidence to be the person who appeared before me (.)

(and

(2) \_\_\_\_\_  
Name of Signer

~~proved to me on the basis of satisfactory evidence to be the person who appeared before me.)~~

Signature Laura Wich  
Signature of Notary Public



Place Notary Seal Above

## OPTIONAL

*Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.*

### Further Description of Any Attached Document

Title or Type of Document: Oath or Affirmation

Document Date: \_\_\_\_\_ Number of Pages: \_\_\_\_\_

Signer(s) Other Than Named Above: \_\_\_\_\_

RIGHT THUMBPRINT OF SIGNER #1  
Top of thumb here

RIGHT THUMBPRINT OF SIGNER #2  
Top of thumb here

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2012

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HANSEN & COMPANY  
CERTIFIED PUBLIC ACCOUNTANTS  
22320 FOOTHILL BLVD., SUITE 430  
HAYWARD, CALIFORNIA 94541-2744  
(510) 582-8400

INDEPENDENT AUDITOR'S REPORT

Board of Directors  
L.S.Y., Inc. dba American Investors Company  
San Ramon, California

We have audited the accompanying statement of financial condition of **L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY**, as of March 31, 2012 and the related statements of changes in stockholders' equity, income and retained earnings, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Security Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **L.S.Y. INC., DBA AMERICAN INVESTORS COMPANY** as of March 31, 2012, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Hansen & Company*

May 21, 2012

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2012

ASSETS

Cash and cash equivalents	\$ 332,725
Commissions and fees receivable	1,301,889
Marketable securities	113,951
Prepaid expenses	6,927
Furniture and equipment, at cost, less accumulated depreciation of \$51,129	2,256
Other assets	<u>33,658</u>

Total assets \$ 1,791,406

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2012

LIABILITIES AND STOCKHOLDERS' EQUITY

Accounts payable	\$	37,077
Commissions payable		1,209,622
Accrued wages and benefits		18,505
Payroll taxes payable		<u>3,363</u>
Total liabilities		1,268,567
Stockholders' equity		
Capital stock - authorized 100,000 shares; \$10 stated value; issued and outstanding 7,000 shares	\$	70,000
Paid in surplus		50,475
Retained earnings		<u>402,364</u>
Total stockholders' equity		<u>522,839</u>
Total liabilities and stockholders' equity	\$	<u>1,791,406</u>

See accompanying notes.



L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY  
 STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
 FOR THE YEAR ENDED MARCH 31, 2012

	Balance March 31, 2011	Net Income (Loss)	Other Additions (Deductions)	Balance March 31, 2012
Capital stock	\$ 70,000	\$ ---	\$ ---	\$ 70,000
Paid in surplus	50,475	---	---	50,475
Retained earnings	<u>342,040</u>	<u>60,324</u>	<u>---</u>	<u>402,364</u>
Total	\$ <u>462,515</u>	\$ <u>60,324</u>	\$ <u>---</u>	\$ <u>522,839</u>

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

STATEMENT OF INCOME AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 2012

REVENUES

Commissions	\$ 5,666,615
Fees	5,439,073
Other	<u>10,584</u>
Total revenues	11,116,272

OPERATING EXPENSES

Commissions	\$ 9,913,974
Customer settlement	87,500
Automobile and travel	8,274
Depreciation	2,388
Dues and subscriptions	3,492
Employee benefits	76,297
Insurance	6,237
Miscellaneous	2,372
Office salaries	490,819
Officers' salaries	126,000
Office supplies and postage	19,029
Outside services	32,747
Professional services	85,668
Rent	73,950
Repairs and maintenance	11,059
Taxes, licenses and regulatory fees	87,738
Telephone	<u>8,604</u>
Total operating expenses	<u>11,036,148</u>
Income before income taxes	80,124

INCOME TAXES

19,800

NET INCOME

60,324

RETAINED EARNINGS

Balance - beginning of year	<u>342,040</u>
Balance - end of year	\$ <u><u>402,364</u></u>

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income	\$ 60,324
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	2,388
(Increase) decrease in:	
Commissions and fees receivable	( 18,072)
Marketable securities	( 81,238)
Non-marketable securities	77,520
Prepaid expenses	17,107
Other assets	56,044
Increase (decrease) in:	
Accounts payable	( 8,864)
Commissions payable	40,019
Accrued wages and benefits	( 58,963)
Payroll taxes payable	( 4,658)
Net cash provided by operating activities	81,607

CASH FLOWS FROM INVESTING ACTIVITIES

---

CASH FLOWS FROM FINANCING ACTIVITIES

---

NET INCREASE IN CASH AND CASH EQUIVALENTS

81,607

CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR

251,118

CASH AND CASH EQUIVALENTS AT END OF YEAR

\$ 332,725

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash paid during the year for:

Interest	\$ <u>---</u>
Income taxes	\$ <u><u>800</u></u>

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2012

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

**Nature of Business** - The Company, a California corporation, is a securities broker-dealer which, through registered representatives and the Company principals, sells investments to the general public and generates fees through investment management and advisory services. Over 50% of the Company's commission revenues were earned through customer investments in various mutual funds.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates

**Fair Value of Financial Instruments** - Unless otherwise indicated, the fair values of all reported assets and liabilities which represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

**Accounting Method** - The Company utilizes the accrual method of accounting for financial statement reporting. Under this method, revenue is recognized when earned and expenses are recognized when incurred.

**Cash Equivalents** - For purposes of the statement of cash flows, the Company considers all short-term instruments purchased with a maturity of three months or less to be cash equivalents.

**Allowance for Doubtful Accounts** - The Company considers commissions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. There were no commissions written off during the year.

**Securities** - Marketable and non-marketable securities are valued at market value. The resulting difference between cost and market is included in income.

**Depreciation** - Depreciation is computed on the straight-line method over periods of five to seven years, the useful lives of the furniture and equipment.

**Income Tax** - The Company uses an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for material differences between the financial statement and tax basis of amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Deferred taxes are provided for unrealized gain on investment securities, depreciation timing differences, and net operating loss carryovers. Valuation allowances are established when necessary to reduce deferred tax liabilities to the amount due for the period plus or minus the change during the period in deferred tax assets and liabilities.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2012

- NOTE 2** - The Company is exempt from the computation for determination of reserve requirements for brokers-dealers under rule 15c3-3 because customer accounts are not maintained.
- NOTE 3** - The Company has no liabilities subordinate to the claims of general creditors at March 31, 2012.
- NOTE 4** - Cash and cash equivalents are represented by checking and money market accounts. As of March 31, 2012 the amount of cash balances reflected on various financial institutions' records exceeded the federally insured limits by \$375,232.
- NOTE 5** - The Company has contracted for errors and omissions insurance for the period March 4, 2012 through March 4, 2013 for itself and its registered representatives. The total premium for the policy period will be \$131,189. As of March 31, 2012 the portion of the premium earned by the insurance provider is less than the \$19,678 the Company has paid. The balance of the premium has not been included in accounts payable as the Company has the right to cancel the policy at any time and only be obligated to the insurance provider for the earned portion. The Company anticipates recovering substantially all of the premium from its registered representatives. Any excess received from the registered representatives is reflected in the financial statements as a reduction of legal and litigation expenses or as other income.
- NOTE 6** - Marketable securities valued at market have a cost of \$71,616 resulting in unrealized gains of \$42,335 including an unrealized gain of \$3,718 for the year ended March 31, 2012.
- NOTE 7** - No changes occurred during the year in the ownership or composition of the capital stock of the corporation.
- NOTE 8** - The Company has a salary reduction simplified employee pension plan (SARSEP). At the discretion of the Company up to twenty-five percent of all employees' annual net compensation, to a maximum of \$49,000, may be contributed to the plan each year. A minimum of three percent is required. Employees may contribute a portion of the maximum allowable contribution through voluntary salary reductions. The plan year ends December 31. Pension plan expense for the fiscal year ended March 31, 2012, included in employee benefits expense, was \$18,505.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2012

NOTE 9 - On June 1, 2009 the Company extended the lease for its current administrative offices, covering the period June 1, 2009 through May 31, 2014. Monthly lease payments required over the term of the lease range from \$6,035 to \$7,242, plus tax and common area maintenance charges. Total rent expense for the year was \$73,950.

Future annual minimum payments under the lease for years ending March 31 are as follows:

YEAR	AMOUNT
2013	80,338
2014	85,697
2015	<u>14,484</u>
TOTAL	\$ <u>180,519</u>

NOTE 10 - During the year the Company was a defendant in an arbitration litigation case, Dove v. American Investors Company et al. The plaintiff in this case was claiming unspecified damages relating to various causes of action, including fraud, misrepresentation, and negligence. The Company contended that the plaintiff had not been monetarily damaged.

On May 13, 2012, the Company entered into a settlement agreement with Dove in the amount of \$87,500, which was paid on that date. This settlement amount is reflected in these financial statements.

The payment in the above litigation was merely a settlement of the disputed matters and did not constitute admission of any liability or any wrongdoing by the Company relating to the arbitration litigation.

NOTE 11 - Management has evaluated subsequent events through May 21, 2012, the date the financial statements were available to be issued.

NOTE 12 - Income tax expense represents the Company's actual and deferred tax for the fiscal year ended March 31, 2012. A deferred income tax benefit in the approximate net amount of \$23,000, resulting from timing differences related to depreciation, net unrealized gain from marketable securities, and net operating loss carryovers has been recognized as an asset. The net operating loss carryovers expire March 31, 2031(federal) and March 31, 2016(state).

Income taxes is comprised of the following:

	FEDERAL	STATE	TOTAL
Current	\$ ---	\$ 800	\$ 800
Deferred	<u>11,900</u>	<u>7,100</u>	<u>19,000</u>
	\$ <u>11,900</u>	\$ <u>7,900</u>	\$ <u>19,800</u>

**SUPPLEMENTARY INFORMATION**

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

SCHEDULE I

COMPUTATION OF NET CAPITAL

MARCH 31, 2012

TOTAL OWNERSHIP EQUITY		\$ 522,839
DEDUCT OWNERSHIP EQUITY NOT ALLOWABLE FOR NET CAPITAL		
Petty cash	\$ 100	
Net commissions receivable	91,647	
Other receivables	3,416	
Prepaid expenses	6,927	
Net equipment	2,256	
Deferred income tax benefit	23,000	
Security deposit	<u>7,242</u>	<u>134,588</u>
TOTAL OWNERSHIP EQUITY QUALIFIED FOR NET CAPITAL		388,251
DEDUCTIONS		<u>---</u>
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES POSITIONS		388,251
HAIRCUTS ON SECURITIES		
Marketable securities (15%)	17,093	
NFS accounts (2%)	<u>1,786</u>	<u>18,879</u>
NET CAPITAL		\$ <u>369,372</u>

See accompanying notes.



L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

SCHEDULE II RECONCILIATION OF NET CAPITAL BETWEEN UNAUDITED  
AND AUDITED FINANCIAL STATEMENTS

MARCH 31, 2012

NET CAPITAL PER UNAUDITED FINANCIAL STATEMENTS			\$ 394,086
ADJUSTMENTS			
Decrease in non allowable net commissions receivable			3,489
Decrease in income accruals:			
Commissions receivable			( 21,877)
Adjustments to expense accruals:			
Accounts payable	\$ (10,526)		
Commissions payable	22,705		
Accrued wages and benefits	(18,505)		( <u>6,326</u> )
NET CAPITAL PER AUDITED FINANCIAL STATEMENTS			\$ <u>369,372</u>

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

SCHEDULE III

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

MARCH 31, 2012

MINIMUM NET CAPITAL REQUIRED		\$ <u>84,571</u>
MINIMUM DOLLAR NET CAPITAL REQUIREMENT OF BROKER OR DEALER		\$ <u>5,000</u>
NET CAPITAL REQUIREMENT		\$ <u>84,571</u>
EXCESS NET CAPITAL		
Net capital	\$ 369,372	
Less net capital requirement	<u>84,571</u>	
Excess net capital		\$ <u>284,801</u>
EXCESS NET CAPITAL AT 1,000%		
Net capital	\$ 369,372	
Less: 10% of total aggregate indebtedness	<u>126,857</u>	
Excess net capital at 1,000%		\$ <u>242,515</u>

See accompanying notes.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

SCHEDULE IV

COMPUTATION OF AGGREGATE INDEBTEDNESS

MARCH 31, 2012

TOTAL A-1 LIABILITIES	\$ 1,268,567
ADJUSTMENTS	<u>---</u>
TOTAL AGGREGATE INDEBTEDNESS	\$ <u>1,268,567</u>
PERCENTAGE OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u>343%</u>
PERCENTAGE OF DEBT TO DEBT-EQUITY TOTAL	<u>70.8%</u>

See accompanying notes.

HANSEN & COMPANY  
CERTIFIED PUBLIC ACCOUNTANTS  
22320 FOOTHILL BLVD., SUITE 430  
HAYWARD, CALIFORNIA 94541-2744  
(510) 582-8400

Board of Directors  
L.S.Y., Inc. dba American Investors Company  
San Ramon, California

In planning and performing our audit of the financial statements of L.S.Y., Inc. dba American Investors Company, as of and for the year ended March 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g) (1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a) (11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

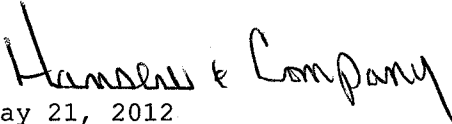
A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at March 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority (FINRA), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

  
May 21, 2012

HANSEN & COMPANY  
CERTIFIED PUBLIC ACCOUNTANTS  
22320 FOOTHILL BLVD., SUITE 430  
HAYWARD, CALIFORNIA 94541-2744  
(510) 582-8400

Board of Directors  
L.S.Y., Inc. dba American Investors Company  
San Ramon, California

In accordance with Rule 17a-5(e) (4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended March 31, 2012, which were agreed to by L.S.Y., Inc. dba American Investors Company, and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating L.S.Y., Inc. dba American Investors Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). L.S.Y., Inc. dba American Investors Company's management is responsible for the L.S.Y., Inc. dba American Investors Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested of for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement record entries from the Company's Operating Analysis checking account noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 for the year ended March 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended March 31, 2012, noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, specifically quarterly Focus Reports, internal detailed income statements, trading account statements, outside broker monthly clearing statements, certificate of deposit transactions, and interest and dividend accounts analysis noting no differences; and
4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in related schedules and working papers, specifically quarterly Focus Reports, internal detailed income statements, trading account statements, outside broker monthly clearing statements, certificate of deposit transactions, and interest and dividend accounts analysis supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

*Hansen & Company*  
May 22, 2012

**SIPC-7**

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300

**General Assessment Reconciliation**

For the fiscal year ended March 31, 2012

(Read carefully the instructions in your Working Copy before completing this Form)

**SIPC-7**

(33-REV 7/10)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

017613 FINRA MAR  
LSY INC  
D/B/A AMERICAN INVESTORS COMPANY  
2682 BISHOP DR STE 123  
SAN RAMON CA 94583-4450

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

2. A. General Assessment (item 2e from page 2)

\$ 16,348

B. Less payment made with SIPC-6 filed (exclude interest)

( 8,621 )

10/28/2011

Date Paid

C. Less prior overpayment applied

( \_\_\_\_\_ )

D. Assessment balance due or (overpayment)

7,727

E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum

\_\_\_\_\_

F. Total assessment balance and interest due (or overpayment carried forward)

\$ 7,727

G. PAID WITH THIS FORM:

Check enclosed, payable to SIPC  
Total (must be same as F above)

\$ 7,727

H. Overpayment carried forward

\$( \_\_\_\_\_ )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

L.S.Y., Inc. dba American Investors Company  
(Name of Corporation, Partnership or other organization)

Clarence Gee  
(Authorized Signature)

President  
(Title)

Dated the 22 day of May, 2012.

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER**

Dates: \_\_\_\_\_  
Postmarked \_\_\_\_\_ Received \_\_\_\_\_ Reviewed \_\_\_\_\_

Calculations \_\_\_\_\_ Documentation \_\_\_\_\_

Forward Copy \_\_\_\_\_

Exceptions:

Disposition of exceptions:



**DETERMINATION OF "SIPC NET OPERATING REVENUES"  
AND GENERAL ASSESSMENT**

Amounts for the fiscal period  
beginning April 1, 2011  
and ending March 31, 2012

**Item No.**

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

Eliminate cents  
\$ 11,116,272

**2b. Additions:**

- (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.
- (2) Net loss from principal transactions in securities in trading accounts.
- (3) Net loss from principal transactions in commodities in trading accounts.
- (4) Interest and dividend expense deducted in determining item 2a.
- (5) Net loss from management of or participation in the underwriting or distribution of securities.
- (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
- (7) Net loss from securities in investment accounts.

2,836  
2,836

Total additions

**2c. Deductions:**

- (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.
- (2) Revenues from commodity transactions.
- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C):

< 4,484,229 >  
< 86,484 >  
< 3,718 >  
< 1,376 >  
< 2,457 >

Bank Interest, Dividend Income  
(Deductions in excess of \$100,000 require documentation)

(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$ 1,785

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

\$ 1,787

Enter the greater of line (i) or (ii)

Total deductions

< 1,787 >  
< 4,580,051 >  
6,539,057

2d. SIPC Net Operating Revenues

\$ 16,348

2e. General Assessment @ .0025

\$ 16,348

(to page 1, line 2.A.)

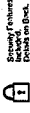
8311

Check  
Number  
11-204-1210

11-204-1210

CHECK  
AMOUNT

\$ 7,727.00



Security features  
Printed on Docu

REMITTANCE ADVICE	
L. S. Y., Inc. et al American Investors Company	

**AMERICAN INVESTORS COMPANY**  
 P.O. BOX 1307, 2882 BISHOP DR., STE. 123  
 SAN RAMON, CA 94583  
 PH. 925-866-2882

PAY AMOUNT OF	DATE	TO THE ORDER OF	DESCRIPTION	CHECK NUMBER	DOLLARS
	5/22/12	SIPC	SIPC-7 FVE 03/31/2012	8311	

P.O. Box 92185  
 Washington DC 20090-2185

CALIFORNIA BANK AND TRUST  
 HAYWARD OFFICE  
 HAYWARD, CALIFORNIA 94545

*Lawrence Yee*

⑈00831⑈ ⑆21002042⑆ 027 17047270⑈