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	Jeallan	UNITEDSTATE ATTIES AND EXCHANGE Washington, D.C. 2 NUAL AUDITED FORM X-174 PART III	COMMISSION 0549 REPORT	OMB APPROVAL OMB Number: 3235-0123 Expires: April 30, 2013 Estimated average burden hours per response12.00 SEC FILE NUMBER 8- 12429
Informa	tion Required of	FACING PAGI Brokers and Deale nge Act of 1934 and	rs Pursuant to Sect	
REPORT FOR THE PER	IOD BEGINNING	11/01/10 MM/DD/YY	AND ENDING	12/31/11 MM/DD/YY
<u></u>	A. REG	SISTRANT IDENTI	FICATION	
NAME OF BROKER-DE ADDRESS OF PRINCIP 300 Conshohock	AL PLACE OF BUS	INESS: (Do not use P.C	age, Un D. Box No.)	C. OFFICIAL USE ONLY FIRM I.D. NO.
West Conshoho	cken	(NO. and Street)		19428
(City)		(State)		(Zip Code)
NAME AND TELEPHO Brenda Smith	NE NUMBER OF PE	ERSON TO CONTACT	N REGARD TO THIS F	<b>REPORT</b> (610)862-0880
		······································		(Area Code – Telephone Number
	B. ACC	OUNTANT IDENT	FICATION	
NDEPENDENT PUBLI		whose opinion is contained	ed in this Report*	
Willis & Juras	sek, P.C.	(Name – if individual, state la	ast first middle name)	
2545 Spring A	bor Poad St		on, MI	49203
(Address)		(City)	(State	
D Public Ace				
	it not resident in Uni	ted States or any of its p	····	
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		FOR OFFICIAL US		

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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SEC 1410 (06-02)

**CV Brokerage, Inc.** Conshohocken, Pennsylvania

Year Ended December 31, 2011

### Table of Contents

<u>Tab</u>

FOCUS Report Part III	1
FOCUS Report Part II A	2
Financial Statements and Independent Auditors' Report	3
Internal Control Letter	4
Agreed Upon Procedures Related to SIPC Assessment Reconciliation	5

### OATH OR AFFIRMATION

I, <u>Brenda Smith</u>, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of <u>CV Brokerage</u>, Inc. of <u>December 31</u>, 20<u>11</u>, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

> Brenke Brite Signature President

Notary Public

This report **\*\*** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial-Condition. Cash Flows
- 🖾 (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



CV Brokerage, Inc. 300 Conshohocken State Road Suite 200 West Conshohocken, PA 19428

We have audited the answers to the FOCUS Report - Part IIA of CV Brokerage, Inc. as of December 31, 2011. Our audit was made in accordance with auditing standards generally accepted in the United States of America and with the auditing requirements prescribed by the Securities and Exchange Commission; accordingly, it included a review of the accounting system and control structure (including the procedures for safeguarding securities), and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying FOCUS Report - Part IIA of CV Brokerage, Inc. at December 31, 2011, presents fairly the information required in the form prescribed by the Securities and Exchange Commission in conformity with accounting principles generally accepted in the United States of America.

Willis & Jurasek, P.C.

Willis & Jurasek, P.C.

February 20, 2012

JACKSON 2545 Spring Arbor Road, Suite. 200 Jackson, MI 49203-3690 Phone: (517) 788-8660 | Fax: (517) 788-9872

### WILLIS & JURASEK, P.C.

E-Mail: willis@willispc.com Web site: www.willispc.com GRAND RAPIDS 2759 West River Drive., NW Grand Rapids, MI 49544 Phone: (616) 361-0011 | Fax: (616) 361-0154 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 OMB APPROVAL OMB Number: 3235-0123 Expires: April 30, 2013 Estimated average burden hours per response.....12.00

# Form X-17A-5

# **FOCUS REPORT**

(Financial and Operational Combined Uniform Single Report)

	(Plea	se read instruction	s before p	reparing Form.)	<u></u>
This report is being filed pursuant to (Che 1) Rule 17a-5(a) <b>16</b> 4) Special request	ck Applicable Block(s)): 2) Rule 17a by designated examining aut			3) Rule 17a-11 <b>18</b> 5) Other X <b>26</b>	-
NAME OF BROKER-DEALER				SEC FILE NO. 8-1429	
CV Brokerage, Inc.			13	FIRM I.D. NO. 462	14
ADDRESS OF PRINCIPAL PLACE OF BUSINE	SS (Do Not Use P.O. Box No.)				15
300 Conshohocken Sta		200	20	FOR PERIOD BEGINNING (MM/I	
(№ West Conshohocken	. and Street)			11/01/10 AND ENDING (MM/DD/YY)	24
21	PA 22	19428	23		
(City)	(State)	(Zip Code)		12/31/11	25
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN REGAI	RD TO THIS REPORT		(Area Code) — Telephone N	0.
Brenda Smith			30	(610)862-0880	31
NAME(S) OF SUBSIDIARIES OR AFFILIATE	S CONSOLIDATED IN THIS R	EPORT:		OFFICIAL USE	
			32		33
			34		35
			36		37
			38		39
	DOES RESPONDENT CARF			3? YES <b>40</b> NO	X 41
	CHECK HERE IF RESPONDE				x 42
	<b>EXECUTION:</b> The registrant/broker o whom it is executed rep complete. It is underst integral parts of this f	r dealer submitting thi present hereby that all ood that all required it form and that the sul	s Form and i information tems, staten omission of	its attachments and the perso contained therein is true, corn nents, and schedules are cor any amendment represents , correct and complete as pre	on(s) by rect and isidered that all
	Dated the <u>3</u> - Manual signatures of:		ay of	<u>່</u> 20 <u>/</u> ⊋	L
	2)	ancer of managing ra	rtner		
	Principal Financial O 3) Principal Operations				
		nal misstatements or		f facts constitute Federal 78:f(a))	
are not	s who respond to the collec required to respond unless number.	tion of information co the form displays a c	ntained in th urrently vali	is form d OMB SEC 1696 (02-03	3) 1 of 1(

### TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC ACCOUNTANT whose opinion	is contained in this Report				
NAME (If individual, state last, first, middle name)					
Willis & Jurasek, P.C.		70	-		
ADDRESS					
2545 Spring Arbor Road	71 Jackson	72 MI	73	49203	74
Number and Street	City	State		Zip Code	
CHECK ONE					
Certified Public Accountant	75	F	OR SEC USE	-	
Public Accountant	76				
Accountant not resident in United States or any of its possessions	77	L			

DO I	NOT WRITE UNDER THIS	LINE FOR SEC USE	ONLY	
WORK LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD	
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PART IIA

	OKER OR DEALER CV Brokerage,				R HAHA				100
	STATEMENT OF FI	NANCI CER	AL CON TAIN OT	dition fo Her broi	ir nonc Kers or	ARRYING, NONCLEAF DEALERS	RING AND		
					85	s of (MM/DD/YY) SEC FILE NO	12/31 8-12	2429 Consolidated	99 98 198 199
				Allowa	bie	Non-Alla	wable	Total	
	Cash	¢	183,		200				750
-	Receivables from brokers or dealers:	»	100,	515	200			<u> </u>	100
	A. Clearance account	<b>5</b>			295				
	B. Other	s	234,	054	300	\$	550	237,054 <sub>[</sub>	810
	Receivable from non-customers				355	· · · · · · · ·	600	5	830
	Securities and spot commodities					·····			
	owned at market value:								
	A. Exempted securities				418				
	B. Debt securities C. Options				420				
	D. Other securities				424			_	
	E. Spot commodities	¥			430	•			850
	Securities and/or other investments								
	not readily marketable:								
	A. At cost 2 \$ 130 B. At estimated fair value				440		610	Г	860
	Securities borrowed under subordination								
	agreements and partners' individual and capital								
	securities accounts, at market value:				460		630	. <u> </u>	880
	A. Exempted securities \$ 150								
	securities \$ 150								
	securities \$ 160								
Ζ.	Secured demand notes:				470		640		890
	Market value of collateral:								
	A. Exempted securities \$ 170								
	B. Other								
	securities \$								
3.	Memberships in exchanges:								
	A. Owned, at								
	market \$ 190						650	1	
	B. Owned, at cost						1 000	1	
	C. Contributed for use of the company, at					-	660	י ר	900
_	market value					6	000	J	300
	Investment in and receivables from affiliates,				480	1	670	ז ו	910
	subsidiaries and associated partnerships				1 400	J	1 010	J	910
10.	Property, furniture, equipment, leasehold								
	improvements and rights under lease agreements,								
	at cost-net of accumulated depreciation and					1	-	1 <b>.</b> 1	000
	amortization				490		680	826	920
	Other assets		110	826	535		735		930
12.	TOTAL ASSETS	6\$	418	,256	540	] \$	740	<b>\$418,256</b>	940

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PART IIA

BROKER OR DEALER CV Brokerage, Inc.

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as of 12/31/11
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### STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

### LIABILITIES AND OWNERSHIP EQUITY

Liabilities		A.I. Liabilities	Non-A.1. Liabilities	Total
13. Bank loans payable	¢	1045 \$	1255	\$ 1470
14. Payable to brokers or dealers:	Ψ	[1045] 4	1200,13	<u>+</u>
A. Clearance account		[1114]	1315	1560
B. Other	10	1115	1305	1540
15. Payable to non-customers		1155	1355	1610
16. Securities sold not yet purchased,				
at market value			1360	1620
17. Accounts payable, accrued liabilities,		140,656 1205	1385	140,656 1685
expenses and other 18. Notes and mortgages payable:			1303	
A. Unsecured		125,000 1210		125,000 1690
B. Secured		1211 1.	1390 -	
19. E. Liabilities subordinated to claims		12	· · · · · · · · · · · · · · · · · · ·	·
of general creditors:				
A. Cash borrowings:			1400	1710
1. from outsiders \$ <b>970</b>				
2. includes equity subordination (15c3-1(d)) of \$ 980				
of \$ 980 B. Securities borrowings, at market value			1410	1720
from outsiders \$ 990				
C. Pursuant to secured demand note				
collateral agreements			1420	1730
1. from outsiders \$1000				
2. includes equity subordination (15c3-1(d))				
of \$1010				
D. Exchange memberships contributed for use of company, at market value			1430	1740
E. Accounts and other borrowings not				
qualified for net capital purposes		1220	1440	1750
20. TOTAL LIABILITIES	\$	265,656 1230 \$	1450	\$ 265,656 1760
				·
Ownership Equity				
21. Sole Proprietorship			••••••••	\$1770
22. Partnership (limited partners)	ʻii (\$	1020)		1780
23. Corporation: A. Preferred stock				1791
B. Common stock				32,949 1792
C. Additional paid-in capital				55,051 1793
D. Retained earnings				66,603 1784
E. Total				152,603 1795
F. Less capital stock in treasury				
24. TOTAL OWNERSHIP EQUITY				\$ 152,603 1800
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY	·			\$ 418,259 1810

OMIT PENNIES

PART IIA

BROKER OR DEALER CV Brokerage, Inc.		as of _	12/31/11
COMPU	TATION OF NET CAPITAL		
. Total ownership equity from Statement of Financial Condition		······ 19 <u>(</u>	152,603 34 ) 34
. Total ownership equity qualified for Net Capital Add: A. Liabilities subordinated to claims of general creditors allowable in co	omputation of net capital		152,603
B. Other (deductions) or allowable credits (List)     Total capital and allowable subordinated liabilities     Deductions and/or charges:     A. Total non-allowable assets from			3:
Statement of Financial Condition (Notes B and C) B. Secured demand note delinquency C. Commodity futures contracts and spot commodities –		3540	
D. Other deductions and/or charges Other additions and/or allowable credits (List)			)30
Net capital before haircuts on securities positions     Haircuts on securities (computed, where applicable, pursuant to 15c3-1)     A. Contractual securities commitments B. Subordinated securities borrowings C. Trading and Investment securities:	(f)): \$\$	3660 3670	152,603 3
Exempted securities     Debt securities     Options     Other securities		3735 3733 3730 3730 3734	
D. Undue Concentration E. Other (List)		3650 3736 (	)[3
0. Net Capital		\$ <u> </u>	152,603 3

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**OMIT PENNIES** 

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PART IIA

BROKER OR DEALER	CV	Brokerage,	Inc.			as of _	12/31/1	1
L		CO	MPUTATION OF NET	CAPITAL REQUIREMENT				
Part A								
<ol> <li>Minimum dollar net cap of subsidiaries compute</li> <li>Net capital requirement</li> </ol>	ital requir od in acco (greater c	ement of reporting broker rdance with Note (A) f line 11 or 12) 3)	or dealer and minimum	net capital requirement		\$	17,719 50,000 50,000 102,603 126,037	3756 3758 3760 3770 3780
<ol> <li>Add:         <ol> <li>Drafts for immediat</li> <li>B. Market value of sec is paid or credited.</li> <li>C. Other unrecorded a</li> </ol> </li> <li>18. Total aggregate indebte</li> </ol>	e credit urities bo mounts (l dness	rrowed for which no equi	valent value	žı\$\$\$	3800 3810 3820	\$	265,656	3790 3830 3840
19. Percentage of aggregate	a indebted	Iness to net capital (line 1	8 + by line 10)	(d)		%	174	3850

### **COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT**

### Part B

21. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits	3970
22. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of	
subsidiaries computed in accordance with Note (A)	3880
23. Net capital requirement (greater of line 21 or 22)	3760
24. Excess capital (line 10 less 23) \$	3910
25. Net capital in excess of the greater of:	
A. 5% of combined aggregate debit items or \$120,000 \$	3920

### NOTES:

(A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

Minimum dollar net capital requirement, or
 6%,% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.

(B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

BROKER OR DEALER CV Brokerage, Inc.

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REVENUE

For the period (MMDDYY) from 101103932to 123111 3933Number of months included in this statement14143931

### STATEMENT OF INCOME (LOSS)

1.079 0.14			
	nmissions:		
	Commissions on transactions in exchange listed equity securities executed on an exchange		
b.	Commissions on listed option transactions	25 _	
C.	All other securities commissions	-	3939
d.	Total securities commissions	_	3940
	ns or losses on firm securities trading accounts		
a.	From market making in options on a national securities exchange		3945
	From all other trading		3949
C.	Total gain (loss)		3950
	ns or losses on firm securities investment accounts		3952
4. Prot	it (loss) from underwriting and selling groups	<b>*</b>	3955
	enue from sale of investment company shares	20	494,187 3970
	nmodities revenue	-	3990
	s for account supervision, investment advisory and administrative services	-	3975
	er revenue	-	3995
	al revenue	\$	1,887,404 4030
•••••		. =	
EXPEN	ISES		
10. Sala	aries and other employment costs for general partners and voting stockholder officers		139,255 4120
	er employee compensation and benefits	-	4115
12. Cor	nmissions paid to other broker-dealers	-	1,267,892 4140
13. Inte	rest expense	-	4075
	Includes interest on accounts subject to subordination agreements 4070	-	
14. Rec	ulatory fees and expenses	•	48,131 4195
	er expenses	-	374.402 4100
	al expenses	\$	1,829,680 4200
			1.023.0001
NET IN	COME		
	ome (loss) before Federal income taxes and items below (item 9 less item 16)	\$	57,724 4210
18. Pro	vision for Federal income taxes (for parent only)	×	15,973 4220
	ity in earnings (losses) of unconsolidated subsidiaries not included above		4222
	After Federal income taxes of		
	aordinary gains (losses)		4224
	After Federal Income taxes of	1 -	
	nulative effect of changes in accounting principles	1	4225
	income (loss) after Federal income taxes and extraordinary items		41.751 4230
		:	
MONT	HLY INCOME		
	ome (current month only) before provision for Federal income taxes and extraordinary items	\$	4211
ev. 110			

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BROKER OR DEALER CV Brokerage, Inc.

For the period (MMDDYY) from 11/01/10 to 12/31/11

### STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

1.	Balance, beginning of period         A. Net income (loss)         B. Additions (Includes non-conforming capital of         C. Deductions (Includes non-conforming capital of	\$ <u>110,852</u> 41,751	4240 4250 4260 4270
2.	Balance, end of period (From item 1800)	\$ <u>152,603</u>	4290
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED		

### TO CLAIMS OF GENERAL CREDITORS

3.	Balance, beginning of period	o \$ 4300
	A. Increases	4310
	B. Decreases	4320
4.	Balance, end of period (From item 3520)	\$4330

**OMIT PENNIES** 

### PART IIA

BROKER OR DEALER	CV Brokerage, Inc.	as	of <u>12/31/</u>	11
· · · · · · · · · · · · · · · ·	EXEMPTIVE PROVISION UNDER RULE 15c3-3			
24. If an exemption from R	tule 15c3-1 is claimed, identify below the section upon which such exemption is based (check	one only)		
A. (k)(1) - \$2,500 c	capital category as per Rule 15c3-1			4550
B. (k)(2)(A) "Spec	cial Account for the Exclusive Benefit of customers" maintained			4560
C. (k)(2)(B) — All cu	stomer transactions cleared through another broker-dealer on a fully disclosed basis.			
Name of clearing f	im <sub>30</sub> Credit Suisse	4335	х	4570

D. (k)(3) — Exempted by order of the Commission (include copy of letter) .....

### Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

	Type of Proposed Withdrawal or Accrual (See below for code)	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	Witho Ma	IDDYY) Irawal or aturity Date	Expect to Renew (Yes or No)
<b>3</b> 1	4600	[4601]	4602		4603	4604	4605
32	4810	[4611]	4612		4613	4614	4615
<b>3</b> 3	4620	4621	4622		4623	4624	4625
¥34	4630	4631	4632		4633	4634	4635
<b>*</b> 35	4640	4641	4642		4643	4644	4645
			Total \$36		4699		
				OMIT PE	NNIES		

Instructions: Detail Listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and anticipated accruals which would cause a reduction of Net Capital. These anticipated accruals would include amounts of bonuses, partners' drawing accounts, taxes, and interest on capital, voluntary contributions to pension or profit sharing plans, etc., which have not been deducted in the computation of Net Capital, but which you anticipate will be paid within the next six months.

DESCRIPTIONS
Equity Capital
Subordinated Liabilities
Accruais

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Financial Statements and Independent Auditors' Report

Years Ended December 31, 2011 and 2010

### **Contents**

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### <u>Page</u>

Independent Auditors' Report	. 1
Statements of Financial Condition	.2
Statements of Income	. 3
Statements of Retained Earnings	.4
Statements of Cash Flows	. 5
Notes to Financial Statements	- 8
Reconciliation of Ownership Equity in Financial Statements with Focus Report Part IIA	.9

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### Independent Auditors' Report

Board of Directors CV Brokerage, Inc. Conshohocken, PA

We have audited the accompanying statements of financial condition of CV Brokerage, Inc. (formerly James C. Butterfield, Inc.) as of December 31, 2011 and 2010, and the related statements of income, retained earnings and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly the financial position of CV Brokerage, Inc. as of December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Willis & Jurasek, P.C.

Willis & Jurasek, P.C.

February 20, 2012

JACKSON

2545 Spring Arbor Road, Suite. 200 Jackson, MI 49203-3690 Phone: (517) 788-8660 | Fax: (517) 788-9872

### WILLIS & JURASEK, P.C.

E-Mail: willis@willispc.com Web site: www.willispc.com GRAND RAPIDS 2759 West River Drive., NW Grand Rapids, MI 49544 Phone: (616) 361-0011 | Fax: (616) 361-0154

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Statements of Financial Condition December 31, 2011 and 2010

	<u>2011</u> <u>2010</u>		<u>2010</u>	
Assets				
Current Assets:				
Cash	\$	183,379	\$	110,256
Commissions receivable		234,054		9,297
Prepaid expenses		826		3,203
Total current assets		418,259		122,756
	\$	418,259	\$	122,756
Liabilities and Stockholders' Equity				
Current Liabilities:				
Accounts payable	\$	108,727	\$	-
Federal Income Tax payable		14,589		-
State Income Tax payable		8,840		-
Accrued expenses		8,500		6,617
Note payable - related party		125,000		25,000
Total current liabilities		265,656		31,617
Stockholders' Equity:		•		
Common stock-\$1.00 par value;				
authorized 50,000 shares;				
issued and outstanding 32,949 shares		32,949		32,949
Capital in excess of par value		55,051		55,051
Retained earnings		64,603		3,139
Total stockholders' equity		152,603		91,139
	<u>\$</u>	418,259	<u>\$</u>	122,756

See Independent Auditors' Report and Notes to Financial Statements.

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## CV Brokerage, Inc. Statements of Income

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Years Ended December 31, 2011 and 2010

		<u>2011</u>	%		<u>2010</u>	<u>%</u>
Income:	•			•		
Commissions	\$	1,350,525	74.1	\$	114,986	30.3
Commissions - mutual funds		471,187	25.9		98,470	26.0
Insurance products		-	-		25,754	6.8
Management fees		-	-		141,581	37.3
Other income		-			111	-
Total income		1,821,712	100.0		380,902	100.4
Expenses:						
Commissions		1,221,542	67.1		138,313	36.5
Trading operations		76,843	4.2		1,129	0.3
Compliance		41,342	2.3		11,915	3.1
Management fees		100,000	5.5		25,000	6.6
Salaries and wages		130,000	7.1		102,533	27.0
Payroll taxes		9,255	0.5		8,091	2.1
Group insurance and medical		-	-		4,655	1.2
Retirement		-	-		2,956	0.8
Promotion and entertainment		13,550	0.7		10,866	2.9
Dues and subscriptions		65	-		755	0.2
Telephone		1,608	0.1		4,361	1.1
Office expense		1,070	0.1		9,498	2.5
Postage		757	-		1,147	0.3
Repairs and maintenance		2,145	0.1		-	-
Professional fees		23,450	1.3		12,784	3.4
Licenses and permits		816	-		693	0.2
Computer and internet expense		5,867	0.3		9,670	2.5
Bank service charges		1,049	0.1		182	-
Utilities		-	•		2,606	0.7
Insurance		•	•		997	0.3
Travel and auto		1,502	0.1		2,075	0.5
Rent		64,518	3.5		23,852	6.3
Bad debt		39,806	2.2		-	•
State taxes		9,090	0.5			
Total expenses		1,744,275	95.7		374,078	98.6
Income from Operations		77,437	4.3		6,824	1.8
Other Income (Expense):						
Investment income		-	-		2	-
Interest expense		-	-		(1,157)	(0.3)
Unrealized gain/(loss)		-	-		(1,635)	(0.4)
Total other income (expense)		•	-		(2,789)	(0.7)
Income (Loss) Before Provision for Income Taxes		77,437	4.3		4,035	1.1
Provision for income Taxes			0.9		390	0.1
Net Income (Loss)	\$	61,464	3.4	\$	3,645	1.0

See Independent Auditors' Report and Notes to Financial Statements.

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### **CV Brokerage, Inc.** Statements of Retained Earnings Years Ended December 31, 2011 and 2010

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	<u>2011</u>		<u>2010</u>	
Balance - Beginning of Year	\$	3,139	\$	279,431
Less: Dividends		-		(279,937)
Net Income (Loss) for the Year		61,464		3,645
Balance - End of Year	\$	64,603	\$	3,139

See Independent Auditors' Report and Notes to Financial Statements.

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Statements of Cash Flows

Years Ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Cash Flows From Operating Activities:		
Net income	\$ 61,464	\$ 3,645
Adjustments to reconcile net income to net cash		
provided by operating activities:		
(Gain) loss on investments, net	-	1.635
Change in current assets and liabilities:		·
(Increase) decrease in commissions receivable	(224,757)	26,106
(Increase) decrease in prepaid expenses	2,377	(3,203)
Increase (decrease) in accounts payable	108,728	(9,541)
Increase (decrease) in Federal Income Tax payable	14,589	(225)
Increase (decrease) in State Income Tax payable	8,840	-
Increase (decrease) in accrued expenses	1,883	6,617
Increase (decrease) in note payable - related party	100,000	25,000
Net cash provided (used) by operating activities	73,123	50,034
Cash Flows From Investing Activities:		
Proceeds from sale of marketable securities	-	186,637
Payments on long-term debt	-	(5,228)
Net cash provided (used) by investing activities		181,409
Cash Flows From Financing Activities:		
Capital contributions	-	88,000
Distributions to shareholders	-	(223,776)
Net cash provided (used) by financing activities	•	(135,776)
	• <u></u>	<u></u>
Net Increase (Decrease) in Cash And Cash Equivalents	73,123	95,667
Cash And Cash Equivalents at Beginning of Year	110,256	14,589
Cash And Cash Equivalents at End of Year	\$ 183,379	\$ 110,256
Supplesmental Disclosures of Cash Flow Information:		
Cash paid during the year for:		
Interest expense	<u>\$</u>	<u>\$ 1,157</u>
Income taxes	\$	\$ 390
· · · · · · · · · · · · · · · · · · ·	•	
Non-cash distributions	<u>\$ -</u>	\$ 110,214

See Independent Auditors' Report and Notes to Financial Statements.

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Notes to Financial Statements

#### **Note 1 - Summary of Significant Accounting Policies**

### Nature of Business

The Company is a securities broker-dealer and is registered with the Securities and Exchange Commission. The Company operates one office and served primarily the Jackson, Michigan area until April 2010 under the name James C. Butterfield, Inc. After that time, the market being served is Conshohocken, Pennsylvania and surrounding areas. The company is a licensed member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation.

The Company has entered into a membership agreement with the FINRA under which it is exempt from the provisions of the Securities and Exchange Commission's Rule 15c3-3 pursuant to paragraph (k)(2)(ii). As such, the Company must clear all transactions with and for customers on a fully disclosed basis with a clearing broker or dealer and promptly transmit all customer funds and securities to the clearing broker or dealer. The Company must refrain from holding customer funds or safe-keeping customer securities.

The Company introduces transactions and conducts business on a fully disclosed basis. Because the company does not carry securities accounts for customers or perform custodial functions relating to customer securities, it operates under certain exemptive regulatory provisions.

#### **Basis of Accounting**

The Company's policy is to prepare its financial statements in accordance with accounting principles generally accepted in the United States of America under the accrual basis of accounting. The accrual basis of accounting records revenue in the period in which it is earned rather than received and records expenses in the period in which incurred rather than when paid.

Security transactions (and related commission revenue and expense) are recorded on a trade date basis.

#### **Cash Equivalents**

The Company considers all highly-liquid investments purchased with an initial maturity of three months or less to be cash equivalents. The Company maintains its deposits at financial institutions, which at times may exceed federally insured limits.

#### **Commissions Receivable**

Receivables arising from commissions earned are accounted for on the accrual basis and become past due after 30 days. The Company considers commissions receivable to be fully collectible; accordingly, no allowance for uncollectible accounts is recorded in the financial statements.

#### Advertising

The Company expenses advertising costs as they are incurred. Advertising expenses for the years ended December 31, 2011 and 2010 were \$13,550 and \$2,957, respectively.

Notes to Financial Statements

#### Note 1 - Summary of Significant Accounting Policies (Continued)

#### **Minimum Capital Requirements**

Under rules prescribed by the Securities and Exchange Commission, the ratio of the firm's "aggregate indebtedness" to "net capital" (as those terms are defined in the rules) must not exceed 15 to 1. At December 31, 2011, the ratio of aggregate indebtedness to net capital was approximately 1.74 to 1. The firm's net capital as of December 31, 2011 is \$152,603, and exceeds the required net capital of \$50,000 by \$102,603.

#### **Commission Income**

Commission income is recorded on a trade date basis and normally settled within 30 days.

#### Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the bases of certain assets and liabilities for financial and tax reporting. The deferred taxes represent the future tax return consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled. Deferred taxes are also recognized for operating losses that are available to offset future taxable income.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events

Management has evaluated subsequent events through February 20, 2012, the date the financial statements were available to be issued.

### Reclassifications

Reclassifications, if any, have been made to conform prior year information to current year presentation. The reclassifications, if any, had no change on income.

#### Note 2 - Rents and Related-Party Transactions

The Company leased its Jackson, Michigan office facility from a related party for approximately \$1,000 per month. Beginning in July 2010, the office facility in Conshohocken, Pennsylvania was rented from a related party for approximately \$3,300 per month through June 2011. Starting in July, the rent increased to approximately \$7,400 per month. These monthly payments include telephone, electricity and related utilities. Rent expense for the years ended December 31, 2011 and 2010 was \$64,518 and \$17,235, respectively.

Notes to Financial Statements

#### Note 2 - Rents and Related-Party Transactions (Continued)

The Company also pays management fees to the related party mentioned above. The management fee expense for the years ended December 31, 2011 and 2010 was \$100,000 and \$25,000, respectively. The Company has a note payable to the related party relating to these fees. The balance on the note was \$125,000 and \$25,000 for the years, respectively. This note is due on demand with interest at a rate of .5% per annum.

### Note 3 - Fair Value of Financial Instruments and Credit Risk.

The carrying amount of cash and cash equivalents, receivables and accounts payable approximates fair value due to the short-term maturities of those instruments.

The Company is required to disclose significant concentrations of credit risk regardless of the degree of such risk. Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and receivables. Although cash balances may exceed the federally insured limits at times, in the opinion of management, they are subject to minimal risk. Likewise, receivables are considered subject to minimal risk as they were substantially collected subsequent to year-end.

### Note 4 – Income Taxes

The provisions for income taxes consist of the following components:

	<u>2011</u>	<u>2010</u>
Current federal income tax	\$ <u>15.973</u>	\$ <u>390</u>

Current accounting guidelines require an analysis of uncertain tax positions for the purpose of determining whether benefits associated with those positions may be recognized for financial statement purposes. Based on this analysis, the Company has determined it has no material uncertain tax positions for which the associated benefits may not be recognized nor for which disclosure is required. The Company files income tax returns in the U.S. federal jurisdiction, and various state and local jurisdictions. The U.S. federal income tax returns prior to 2008, and Michigan Single Business Tax returns prior to 2007, are closed to examination.

### Note 5 - Securities and Exchange Commission Report

Part IIA of the Company's December 31, 2011, Securities and Exchange Commission Report, Form X-17A-5, is available for examination and copying at 300 Conshohocken State Road, Suite 200, West Conshohocken, PA 19428 or at the Philadelphia, Pennsylvania office of the Securities and Exchange Commission.

### Note 6 - Retirement Savings Plan

The Company had a defined contribution retirement plan under the Internal Revenue Code Section 401(k). The plan covered substantially all full-time employees through April 1, 2010. Company contributions to the plan were determined annually by the Board of Directors. The Company reserves the right to modify, amend or terminate the plan. Contributions for the year ended December 31, 2010 were \$2,956.

**CV Brokerage, Inc.** Reconciliation of Calculated Net Capital with Focus Report Part IIA as of December 31, 2011

		Amount
Stockholder's Equity/Audited Computation of Net Capital		\$ <u>152,603</u>
Net Capital – Focus Report Part IIA	.#•	\$ <u>152,603</u>

### Statement Pursuant to Rule 17a-5(d)(4)

There are no material differences between the computation of net capital and the corresponding computation prepared by the Company and included in the Part IIA Focus Report Filing as of the same date.



February 20, 2012

CV Brokerage, Inc. 300 Conshohocken State Road Suite 200 West Conshohocken, PA 19428

To the Shareholder:

In planning and performing our audit of the financial statements of CV Brokerage, Inc., (the Company), as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control), as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recording of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal controls and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph

**IACKSON** 

2545 Spring Arbor Road, Suite. 200 Jackson, MI 49203-3690 Phone: (517) 788-8660 | Fax: (517) 788-9872

### WILLIS & JURASEK, P.C.

E-Mail: willis@willispc.com Web site: www.willispc.com

GRAND RAPIDS 2759 West River Drive., NW Grand Rapids, MI 49544 Phone: (616) 361-0011 | Fax: (616) 361-0154 CV Brokerage, Inc. February 20, 2012

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency to be a significant deficiency in internal control:

Management of the Company prepares interim internal and annual financial statements. The annual financial statements for the year ended December 31, 2011 required relatively few audit adjustments. Management does understand all information included in the financial statements; however, we assist in preparing the footnotes to the annual financial statements. Management proposes no change in this procedure.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. However, we identified the following deficiencies in internal control that we consider to be material weaknesses, as defined above, These conditions were considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statements of CV Brokerage, Inc. as of and for the year ended December 31, 2011, and this report does not affect our report thereon dated February 20, 2012.

The size of the business necessarily imposes practical limitations on the effectiveness of internal accounting control, procedures for safeguarding securities, and practices and procedures employed quarterly in counting and accounting for securities and in resolving securities differences because all transactions for the purchase and sale of securities are made generally by the owners/officers. Substantially all accounting and cashiering functions are performed by one individual. Security, position record, and the accounting for other securities are performed by this individual. The number of personnel of the Company makes it impossible to have a separation of duties whereby all work of any one individual is independently checked by another individual. The size of the business does permit the owners/officers to have knowledge of all aspects of the business and all accounting records; accordingly, management proposes no change in procedures.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Willis & Jurasek, P.C.

February 20, 2012



Independent Accountants' Report on Applying Agreed-Upon Procedures Related to An Entity's SIPC Assessment Reconciliation

To the Shareholder:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2011, which were agreed to by CV Brokerage, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluating CV Brokerage, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). CV Brokerage, Inc.'s management is responsible for the compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries and copies of cancelled checks noting no differences;
- Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011, as applicable, with the amounts reported in form SIPC-7 for the year ended December 31, 2011, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers including client prepared financial statements noting no differences;
- Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers and client prepared financial statements supporting the adjustments noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

JACKSON 2545 Spring Arbor Road, Suite. 200 Jackson, MI 49203-3690 Phone: (517) 788-8660 | Fax: (517) 788-9872

### WILLIS & JURASEK, P.C.

E-Mail: willis@willispc.com Web site: www.willispc.com GRAND RAPIDS 2759 West River Drive., NW Grand Rapids, MI 49544 Phone: (616) 361-0011 | Fax: (616) 361-0154 CV Brokerage, Inc. February 20, 2012

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Willis & Jurasek, P.C.

Willis & Jurasek, P.C.

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	SECURITIES INVE	185 Washington, D	.C. 20090-21	85	SIPC-7	
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	May 20,2011 Dale Paid				1	
C.	Less prior overpayment applied			1	150	_)
D.	Assessment balance due or (overpayment)				3,834	
Ε.	Interest computed on late payment (see instru	ction E) for da	ivs at 20% per	annum		
				\$	3,834	
F.	Total assessment balance and interest due (or	overpayment came	u jornaio)			
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC					
	Total (must be same as F above)	\$	3,834			
Н.	Overpayment carried forward	\$(		)		
		and a tobe second		controtion numb	art	
3. Sut	bsidiaries (S) and predecessors (P) included in	this form (give name	3 ann 1934 Act	registration nonity	<b>5</b> . <i>1</i> .	
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### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for beginning	the list	cal period
beginning _/	VUV	, 20 1 0
and ending	Der 3	1, 2011

	and ending 1202 31 , 2011
llem No. 2a. Tolal revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents \$1.887,404
2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining Item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net prolit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
<ul> <li>2c. Deductions:</li> <li>(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annulties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.</li> </ul>	
(2) Revenues from commodily transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	· · ·
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
<ul> <li>(8) Other revenue not related either directly or indirectly to the securities business.</li> <li>(See Instruction C);</li> </ul>	
(Deductions in excess of \$100,000 require documentation)	<b></b>
<ul> <li>(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.</li> <li>(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li> <li>Enter the greater of line (i) or (ii) Total deductions</li> </ul>	
2d. SIPC Net Operating Revenues	\$ 1,887.404
2e. General Assessment @ .0025	\$ 4,718
	(to page 1, line 2.A.)