SECU



**IISSION** 

OMB Number:

3235-0123

April 30, 2013 Expires: Estimated average burden

**OMB APPROVAL** 

ection

Processing hours per response.....12.00

#### ANNUAL AUDITED REP **FORM X-17A-5 PART III**

MAY 29 2012

SEC

SEC FILE NUMBER в-18273

**FACING PAGE** 

Information Required of Brokers and Dealers Pur Manifel Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 405 reunder

REPORT FOR	. THE PERIOD BEGINNING $^{\prime}$	April 1, 2011	AND ENDING IVI	arch 31, 2012
		MM/DD/YY		MM/DD/YY
	A. REC	GISTRANT IDENTIFI	CATION	
NAME OF BR	OKER-DEALER: Quest Se	curities, Inc.		OFFICIAL USE ONLY
ADDRESS OF	PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. F	Box No.)	FIRM I.D. NO.
8080 Mad	lison Avenue, #102A	· · · · · · · · · · · · · · · · · · ·		
-:		(No. and Street)		· · · · · · · · · · · · · · · · · · ·
<b>š</b>	Fair Oaks	CA		95628
	(City)	(State)		(Zip Code)
NAME AND T	TELEPHONE NUMBER OF PI	ERSON TO CONTACT IN	REGARD TO THIS RE	PORT
Robert Schoen 1				(916) 863 - 7862
				(Area Code – Telephone Number
	B. ACC	OUNTANT IDENTIFI	ICATION	
INDEPENDEN	NT PUBLIC ACCOUNTANT V	vhose opinion is contained i	n this Report*	
	ccountancy Corporation	-	1	-
	1.00	(Name - if individual, state last,	first, middle name)	
2977	Ygnacio Valley Rd., #4	460 Walnut Creek,	CA	94598
(Address)		(City)	(State)	(Zip Code)
CHECK ONE	<b>:</b>			
	Certified Public Accountant			
	Public Accountant			
	Accountant not resident in Uni	ted States or any of its poss	essions.	
		FOR OFFICIAL USE C	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



#### OATH OR AFFIRMATION

			r (or affirm) that, to the best of
ny knowledge and belief the accompanying fi Quest Securities, Inc.	nancial statement ar	nd supporting schedules	pertaining to the firm of, a
March 31	, 20_12	, are true and correct.	I further swear (or affirm) that
either the company nor any partner, propriet	• •	or director has any prop	orietary interest in any account
classified solely as that of a customer, except	as follows:		
		Kolen J. V	leh-5-25-12
	_	Signatu	ire
Charles Patrice Francisco Noting	Notary Palei	Title	
Notary Public		CON	PATRICK FRACISCO \$ 1M. #1884020 ≤ PUBLIC • CALIFORNIA &
This report ** contains (check all applicable begin in the contains of the con	ooxes):		MEDA COUNTY p. MARCH 26, 2014
<ul> <li>✓ (b) Statement of Financial Condition.</li> <li>✓ (c) Statement of Income (Loss).</li> <li>✓ (d) Statement of Changes in Financial Condition.</li> </ul>	ondition		
<ul><li>(e) Statement of Changes in Stockholders</li><li>(f) Statement of Changes in Liabilities Statement</li></ul>	s' Equity or Partners		apital.
<ul> <li>✓ (g) Computation of Net Capital.</li> <li>✓ (h) Computation for Determination of Re</li> <li>✓ (i) Information Relating to the Possession</li> </ul>			
(j) A Reconciliation, including appropriate Computation for Determination of the	Reserve Requireme	ents Under Exhibit A of	Rule 15c3-3.
(k) A Reconciliation between the audited consolidation.	and unaudited State	ements of Financial Cond	dition with respect to methods o
(1) An Oath or Affirmation.	,		
(m) A copy of the SIPC Supplemental Rep	port.		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## TO THE COMMISSIONER OF CORPORATIONS OF THE STATE OF CALIFORNIA

## VERIFICATION FORM PURSUANT TO RULES 260.241.2(b) AND 350.535.1(b)

(Executed within the State of California)

I, Robert J. Schoen, certify under penalty of perjury, that I h	have read the foregoing and annexed financial
report and supporting schedule and know the contents thereo:	f; that the same are true and correct to my best
knowledge and belief; and that neither the licensee nor any	partner, officer, or director thereof have any
proprietary interest in any account classified solely as that of	a customer.
<u>.</u>	3.24
Executed this 25	day of May, 2012
at Livermore, California	
Robert I Johnson	

Quest Securities, Inc.

#### TABLE OF CONTENTS

	Page No.
Independent Auditors' Report	1
Statement of Financial Condition	2
Statement of Operations	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-8
Supplementary Information	
Schedule I — Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission as of March 31, 2012 and reconciliation to Focus Report as filed	9
Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5	10 - 11



office location 2700 Ygnacio Valley Rd, Ste 230 Walnut Creek, CA 94598

(925) 932-3860 tel

mailing address 2977 Ygnacio Valley Rd, PMB 460 Walnut Creek, CA 94598

(925) 476-9930 efax

www.cropperaccountancy.com

#### INDEPENDENT AUDITORS' REPORT

To the Shareholder Quest Securities, Inc. Livermore, California

We have audited the accompanying statement of financial condition of Quest Securities, Inc. as of March 31, 2012 and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provided a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Quest Securities, Inc. as of March 31, 2012, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CROPPER ACCOUNTANCY CORPORATION

May 15, 2012



#### QUEST SECURITIES, INC. Statement of Financial Condition March 31, 2012

#### **ASSETS**

Cash in bank Deposits with clearing broker Total cash and equivalents	\$	115,856 13,946 129,802
Investments at fair market value, cost \$117,046 Commissions receivable Deferred tax asset, net of valuation allowance of \$16,500 Furniture and equipment, net of accumulated depreciation of \$59,476 Total assets	<u> </u>	30,388 43,533 6,751 210,474
LIABILITIES AND SHAREHOLDER'S EQUITY		
Liabilities: Accounts payable and accrued expenses Commissions payable Income taxes payable Total liabilities	\$	2,979 37,674 536 41,189
Stockholder's equity: Common stock, no par value, authorized 25,000 shares; 333 shares issued and outstanding Paid-in capital Retained earnings Total stockholder's equity		333 4,667 164,285 169,285
Total Liabilities and Stockholder's Equity	\$	210,474

#### QUEST SECURITIES, INC. Statement of Operations For the Year Ended March 31, 2012

Revenue		
Fees and commissions earned	\$	2,076,679
Investment income (loss)		(40,387)
Other income		180
Total revenues		2,036,472
Commission and brokerage expense		1,798,725
Gross profit		237,747
Expenses		
Salaries		144,701
Payroll taxes		12,310
Rent		32,834
Insurance		6,950
Telephone and communication		14,719
Professional fees		9,428
Office expense		9,200
State and regulatory fees		16,704
Automobile		7,356
Depreciation		2,115
Other		1,328
Total expense		257,645
Income (loss) before income tax expense		(19,898)
Provision for income taxes		(3,468)
Net income (loss)	<u>\$</u>	(23,366)

#### QUEST SECURITIES, INC.

# Statement of Changes in Stockholder's Equity For the Year Ended March 31, 2012

		mmon tock	Paid-in Capital	Retained Earnings	Total
Balances - March 31, 2011	\$	333	\$ 4,667	\$197,651	\$202,651
Net income (loss)		-	-	(23,366)	(23,366)
Dividends paid		-		(10,000)	(10,000)
Balances - March 31, 2012	<u>\$</u>	333	\$ 4,667	<u>\$164,285</u>	\$169,285



SEC Mail Processing Section

MAY 292012

Wasnington DC 405

# QUEST SECURITIES, INC. SIPC SUPPLEMENTAL REPORT MARCH 31, 2012





office location 2700 Ygnacio Valley Rd, Ste 230 Walnut Creek, CA 94598

(925) 932-3860 tel

mailing address 2977 Ygnacio Valley Rd, PMB 460 Walnut Creek, CA 94598

(925) 476-9930 efax

www.cropperaccountancy.com

### INDEPENDENT AUDITORS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Board of Directors Quest Securities, Inc. Livermore, California

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments Transitional Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended March 31, 2012, which were agreed to by Quest Securities, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, and SIPC solely to assist you with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for Quest Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in form SIPC-7 with respective cash disbursement records entries noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 for the period April 1, 2011 through March 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for that period noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers noting no differences.

We are not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion of compliance. Accordingly, we do not express such an opinion. Had we preformed additional procedures, other matters might have come to our attention that would have been reported to you.



This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Cupp Accountancy Corporation
CROPPER ACCOUNTANCY CORPORATION

May 15, 2012

(33-REV 7/10)

## SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

#### General Assessment Reconciliation

For the fiscal year ended March 31

(Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

> 018273 FINRA MAR QUEST SECURITIES INC 8080 MADISON AVE STE 102A FAIR OAKS CA 95628-3736



Note: If any of the information shown on the mailing label requires correction, please e-m: any corrections to form@sipc.org and so indicate on the form filed.

(33-REV 7/1

مما مدامد ام

Check enclosed, payable to SIPC Total (must be same as Fabove)  Overpayment carried forward  \$\( \) \\  Description   \text{Securities} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			contact respecting this form.	or person
Less payment made with SIPC-6 filed (exclude interest)    10 - 26 - 2011				يورد <u>دوست</u> است الساد
Date Paid Less prior overpayment applied  Assessment balance due or (overpayment)  Interest computed on late payment (see instruction E) fordays at 20% per annum  Total assessment balance and interest due (or overpayment carried forward)  PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  Overpayment carried forward  \$ (	. General Assessment (item 2e from p	page 2)	***************************************	
Less prior overpayment applied  Assessment balance due or (overpayment)  Interest computed on late payment (see instruction E) for		(exclude interest)	(2	53
Interest computed on late payment (see instruction E) fordays at 20% per annum  Total assessment balance and interest due (or overpayment carried forward) \$ 375  PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above) \$ 375  Overpayment carried forward \$ {			(	0
Interest computed on late payment (see instruction E) fordays at 20% per annum  Total assessment balance and interest due (or overpayment carried forward)  \$ 375  PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  Overpayment carried forward  \$ {	•	vment)	3	75
Total assessment balance and interest due (or overpayment carried forward)  PAÍD WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  Overpayment carried forward  \$\{\text{375}}\]  Overpayment carried forward  \$\{\$\text{		•		
PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  Stidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):  PPC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct implete.  The 15th day of May 2012  Title)  Total (must be same as F above)  Stidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):  PPC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct implete.  PPC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct implete.  PPC member submitting this form and the proposed in the first in the working Copy of			つり	15
Asignifications (S) and predecessors (P) included in this form (give name and 1934 Act registration number):    Composition of the power of the powe	PAID WITH THIS FORM: Check enclosed, payable to SIPC	s 375		
Asignifications (S) and predecessors (P) included in this form (give name and 1934 Act registration number):    Composition of the power of the powe	Overpayment carried forward	\$ <i>(</i>	)	
the 15th day of Moy 20 12. VPICFO  orm and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of period of not less than 6 years, the latest 2 years in an easily accessible place.  ates:  Postmarked Received Reviewed  Documentation Forward Copy	on by whom it is executed represent the	ereby		C·
ates:  Postmarked Received Reviewed  alculations Documentation Forward Copy	σ		FO (Title)	
Postmarked Received Reviewed  alculations Documentation Forward Copy	form and the assessment payment is period of not less than 6 years, the	s due 60 days after the end of the fi latest 2 years in an easily accessib	scal year. Retain the Working C ile place.	opy of th
101140 604)	Dates: Postmarked Received	Reviewed		· · · · · · · · · · · · · · · · · · ·
centions:	•			
sposition of exceptions:	Calculations	Documentation	Forwar	d Copy _

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning April 1, 20 11 and ending March 31, 20 1: Eliminate cents Item No. 2,036,471 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts. (3) Net loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. (7) Net loss from securities in investment accounts. Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. `(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptance's or commercial paper that mature nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): 180 Misc. Income (Deductions in excess of \$100,000 require documentation) (9) (i) Total interest and dividend expense (FOCUS Line 22/PART HA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960). Enter the greater of line (i) or (ii) , 825, 553 Total deductions 2d. SIPC Net Operating Revenues 2e. General Assessment @ .0025

(to page 1, line 2,A.)

#### QUEST SECURITIES, INC. Statement of Cash Flows For the Year Ended March 31, 2012

Cash flows from operating activities:  Net income (loss)  Adjustments to reconcile net income to net cash provided by (used in) operating activities:	\$ (23,366)
Depreciation expense	2,115
Gain on securities earned	40,387
Changes in operating assets and liabilities:	,
Increase in deposits with clearing broker	1,667
Increase in commissions and other receivables	45,795
Decrease in refundable income taxes	-
Increase in accounts payable and accrued liabilities	(976)
Increase in commissions payable	(39,328)
Increase in deferred revenue	(3,600)
Increase in income taxes payable	(1,593)
Net cash provided by operating activities	21,101
Cash flows from investing activities:	
Purchase of furniture and equipment	(4,822)
Increase in investments (bought \$59,155; sold \$57,240)	(1,915)
Net cash used in investing activities	(6,737)
Cash flows from financing activities:	
Net withdrawals - dividends	(10,000)
	(10,000)
Net cash used in financing activities	(10,000)
Net increase in cash	4,364
Cash at beginning of year	111,492
Cash at end of year	<u>\$115,856</u>

#### QUEST SECURITIES, INC. Notes to Financial Statements March 31, 2012

#### 1. General Information and Significant Accounting Policies

#### <u>Description of Business</u>

Quest Securities, Inc. (the Company), is owned 100% by the Robert and Delores Schoen Trust. The Company is registered as a broker and dealer in securities with the Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority (FINRA). It transacts trades in equity securities through other brokers on a "fully disclosed" basis and receives commissions therefrom. In addition, commissions are earned on sales of limited partnership interests, mutual funds and other interests.

#### **Basis of Accounting**

The financial statements are prepared on the accrual basis of accounting wherein income is recognized as earned and expenses are recognized when incurred.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual amounts could differ from those estimates.

#### Cash and cash equivalents

The Company considers all highly liquid financial instruments purchased with an original maturity of three months or less to be cash equivalents.

The Company maintains cash in one bank with FDIC insurance of up to \$250,000. At March 31, 2012, the cash balance in the bank accounts totaled \$138,502, which was less than the FDIC insurance limit of \$250,000. An additional deposit was maintained with a clearing broker, which is insured by SIPC.

#### Investments

The company has firm investments in various equity securities of \$30,388. These securities are carried at fair value, which was \$66,846 less than cost of \$97,234 at March 31, 2012.

#### Income taxes

Deferred income tax assets and liabilities are provided for differences between the tax basis of an asset or liability and its reported amount in the financial statements. Deferred tax balances are determined by using the tax rate expected to be in effect when the taxes will actually be paid or refunds received. The cost of the firm investments, \$97,234, exceeds the market value of \$30,388 by \$66,846. Capital losses can be recovered for five years from the date of sale, but only to the extent of capital gains. There were also temporary differences for depreciation and state franchise taxes. Because of the magnitude of the cumulative unrealized losses, the calculated deferred tax asset of \$16,500 has been fully offset by a valuation allowance.

#### Subsequent events

Management has evaluated subsequent events through May 15, 2012, the date on which the financial statements were available to be issued.

#### QUEST SECURITIES, INC. Notes to Financial Statements March 31, 2012

#### 2. Net Capital Requirement

As a registered broker and dealer in Securities, the Company is subject to the Securities Exchange Commission Uniform Net Capital Rule (Rule 15c3-1).

The Company's ratio of aggregate indebtedness to net capital as defined in the Uniform Net Capital Rule was approximately 0.30 to 1 at March 31, 2012. Aggregate indebtedness and net capital change from day to day. The Company is required to maintain a ratio of less than 15 to 1.

At March 31, 2012, the Company had net capital as defined of \$135,757, which exceeded the minimum requirement of \$50,000. However it should be noted that in order to diminish the clerical effort of interim reporting, the Company must maintain a minimum net capital of 120% of the minimum required capital, or \$60,000.

#### 3. Exemption From Rule 15c3-3

The Company is exempt from certain provisions of Rule 15c3-3 since it places stock and bond transactions on a "fully disclosed" basis with clearing broker-dealers, since it carries no margin accounts, except through the clearing broker, and since it promptly transmits all customer funds, delivers all customer securities and does not otherwise hold funds or securities of customers.

#### 4. Income Taxes

The following is the computation of income tax expense.

Income Tax Expense	<u>California</u>	<u>Federal</u>	<u>Total</u>
Income (loss) before income taxes	\$ (19,898)	\$ (19,898)	
Prior year California Franchise tax	-	(800)	
Non-deductable penalties	46	46	
Depreciation – Financial Statement	2,115	2,115	
Tax return	(4,065)	(4,065)	
Unrealized loss on firm investments	40,388	40,388	
Taxable income (loss)	\$ 18,586	\$ 17,786	
Income tax provision	\$ 800	\$ 2,668	\$ 3,468

For California, an available net operating loss carryforward of \$915 from March 31, 2011 was applied to reduce current year's taxable income.

The Company had a capital loss carryforward of \$93,770 as of March 31, 2012. Such losses can only be deducted from future capital gains during a carryforward period of five years from the realization date. Due to the uncertainty of realization of this capital loss carryforward, the entire deferred tax asset has been offset by a valuation allowance of \$16,500.

#### QUEST SECURITIES, INC. Notes to Financial Statements March 31, 2012

#### 4. Income Taxes (continued)

The Company files income tax returns in the U.S. and California. The Company is no longer subject to U.S. federal or state income tax examinations by tax authorities for years before 2009.

#### 5. Firm Investments

The following are firm investments at March 31, 2012:

<b>Shares</b>		Current Values	Cost
1,000	Triangle Petroleum	\$ 6,900	\$ 7,188
700	C & J Energy	12,454	12,763
4,500	Hanwa SolarOne Company LTD Sponsored ADR	5,760	60,528
3,000	RAIT Financial Trust	4,970	9,834
3,000	SearchMedia Holdings WTS Ltd.	<u>304</u>	6,921
	T.4.1	Ф 20.200	e 07.00 <i>4</i>
	Total	<u>\$ 30,388</u>	<u>\$ 97,234</u>

#### 6. Lease Commitment

The Company rents both of its facilities on a month to month basis; currently, rent expense is \$2,686 per month.

#### 7. Related Party Transactions

The Company's 100% shareholder receives a salary for administrative services and commissions for business generated.

#### **SUPPLEMENTARY INFORMATION**

#### QUEST SECURITIES, INC.

#### Schedule I

# Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission March 31, 2012

Stockholder's equity		\$ 169,285	
Assets not allowed for net capital purposes:			
Accounts receivable, not allowed		1,221	
Investments, not allowed		1,998	
Furniture and equipment, net		6,751	
Total not allowed assets		9,970	
Subtotal		159,315	
Less haircut on marketable securities:			
15% of \$30,388 securities, haircut	4,558		
Fidelity bond excess deductible	19,000	23,558	
Net capital	· · · · · ·	\$ 135,757	
Minimum net capital required (6 2/3% of \$41,189 aggregate			
indebtedness or the minimum of \$50,000)		\$ 50,000	
Net capital in excess of requirement		\$ 85,757	
Ratio of aggregate indebtedness (\$41,189) to net capital (\$135	5,757)	0.30 to 1	
	Aggregate	Net	
	Indebtedness	<u>Capital</u>	Ratio
Focus Report as filed	\$ 40,639	\$ 136,292	0.30 to 1
Audit adjustments:			
Additional liabilities	550	(550)	
Additional assets		14	
Rounding		1	
Adjusted amounts above	\$ 41,189	\$ 135,757	0.30 to 1



office location 2700 Ygnacio Valley Rd, Ste 230 Walnut Creek, CA 94598

(925) 932-3860 tel

mailing address 2977 Ygnacio Valley Rd, PMB 460 Walnut Creek, CA 94598

(925) 476-9930 efax

www.cropperaccountancy.com

## INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

To the Shareholder Quest Securities, Inc. Livermore, California

In planning and performing our audits of the financial statements and supplemental schedule of Quest Securities, Inc. (the Company), for the year ended March 31, 2012, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2012 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority (FINRA), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in the regulation of registered brokers and dealers, ad is not intended to be and should not be used by anyone other that these specified parties.

Cropper Accountancy Corporation

May 15, 2012



# QUEST SECURITIES, INC. FINANCIAL STATEMENTS AND SCHEDULE MARCH 31, 2012

