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## ANNUAL AUDITED REPORT 3 0 2012 FORM X-17A-5 PART III

SEC FILE NUMBER 8-12242

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	04/01/11 MM/DD/YY	AND ENDING	03/31/12 MM/DD/YY
A. 1	REGISTRANT I	DENTIFICATION	
NAME OF BROKER-DEALER:			
Daiwa Capital Markets America Inc.			OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSIN	VESS: (Do not use I	P.O. Box No.)	
	Financial Square (No. and Stree		
New York	New York		10005
\ (City)	(State)		(Zip Code)
Alexander Yannotti  B. A	CCOUNTANT	IDENTIFICATION	212-612-6322 (Area Code – Telephone Numbe
INDEPENDENT PUBLIC ACCOUNTANT who	-	•	
N	KPMG	LLP last, first, middle name)	
345 Park Avenue	New York	New York	10154
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☐ Public Accountant			
Accountant not resident in Unit	ted States or any of	its possessions.	
	FOR OFFICIA	L USE ONLY	
1			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

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SEC 1410 (06-02)

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# **Daiwa Capital Markets America Inc.**

Financial Square, 32 Old Slip, New York, NY 10005-3538

## **Contents of Report**

This report \*\* contains (check all applicable boxes):

$\boxtimes$	(a)	Facing Page.
$\boxtimes$	(b)	Statement of Financial Condition.
	(c)	Statement of Income.
	(d)	Statement of Cash Flows.
	(e)	Statement of Changes in Stockholders' Equity.
	(f)	Statement of Changes in Subordinated Liabilities.
	(g)	Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1.
$\boxtimes$	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
$\boxtimes$	(i)	Information Relating to the Possession or Control Requirements for Brokers and Dealers under Rule 15c3-3.
	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation Between the Audited and Unaudited Statements of Financial Condition with Respect to Methods of Consolidation.
$\boxtimes$	(1)	An Oath or Affirmation.
	(m)	A Copy of the SIPC Supplemental Report.
	(n)	A Report Describing any Material Inadequacies Found to Exist or Found to Have Existed Since the Date of the Previous Audit.
$\boxtimes$	(o)	Report of Independent Registered Public Accounting Firm on Internal Control.
$\boxtimes$	(p)	Supplementary Schedules, pursuant to CFTC Regulations.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



## **Daiwa Capital Markets America Inc.**

Financial Square, 32 Old Slip, New York, NY 10005-3538

May 29, 2012		
State of New York	}	
County of New York	} }	SS:

I, the undersigned, officer of Daiwa Capital Markets America Inc., affirm that, to the best of my knowledge and belief, the accompanying financial statements and supplementary schedules as of March 31, 2012, are true and correct. I further affirm that accounts of officers and directors are included in receivable from and payable to customers and, in the aggregate, are not significant.

In addition, as members or allied members of the New York Stock Exchange, Inc., I affirm that the attached financial statements and supplementary schedules as of March 31, 2012, will promptly be made available to those Daiwa Capital Markets America Inc. members and allied members.

Alexander Yannotti Managing Director,

Chief Financial Officer and Treasurer

Subscribed and Sworn to

before methis 29th day of May 2012

ALFRED S. PENNISI
Notary Public, State of New York
No. 30-4772601
Qualified in Nassau County
Certificate filed in New York County
Commission expires 9/30/2014



**KPMG LLP** 345 Park Avenue New York, NY 10154-0102

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholder Daiwa Capital Markets America Inc.:

We have audited the accompanying statement of financial condition of Daiwa Capital Markets America Inc. (a wholly owned subsidiary of Daiwa Capital Markets America Holdings Inc.) (the Company) as of March 31, 2012 that is filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934 and Regulation 1.10 under the Commodity Exchange Act. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Daiwa Capital Markets America Inc. as of March 31, 2012, in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the statement of financial condition as a whole. The supplementary information contained in Schedules I, II, III, IV, and V required by Rule 17a-5 under the Securities Exchange Act of 1934 and Regulation 1.10 of the Commodity Exchange Act is presented for purposes of additional analysis and is not a required part of the statement of financial condition. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the statement of financial condition. The information has been subjected to the auditing procedures applied in the audit of the statement of financial condition and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statement of financial condition or to the statement of financial condition itself, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the statement of financial condition taken as a whole.



May 29, 2012

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

## Statement of Financial Condition

## March 31, 2012

(In thousands, except share data)

#### **Assets**

Other assets         247,381           Total assets         36,092,691           Liabilities and Stockholder's Equity           Liabilities:           Securities sold under agreements to repurchase         \$ 25,755,248           Financial instruments sold, but not yet purchased, at fair value         9,040,131           Payable to brokers, dealers, and clearing organizations         68,574           Securities loaned         63,333           Loans payable         210,138           Payable to affiliates         79,040           Payable to customers         8,036           Accounts payable and accrued liabilities         264,957           Total liabilities         35,489,457           Commitments, contingencies, and guarantees         200,000           Stockholder's equity:         200,000           Common stock, no par value, stated value \$25,000 per share. Authorized         6,640 shares; issued and outstanding 4,000 shares         100,000           Additional paid-in capital         229,402           Retained earnings         73,832           Total stockholder's equity         403,234           Total liabilities and stockholder's equity         \$ 36,092,691	Cash and cash equivalents Cash segregated for regulatory purposes Securities purchased under agreements to resell Financial instruments owned, at fair value Securities borrowed Receivable from brokers, dealers, and clearing organizations Receivable from affiliates Receivable from customers Office furniture, equipment, and leasehold improvements, at cost, less accumulated depreciation and amortization of \$33,380 Exchange memberships, at cost (fair value, \$2,805) Goodwill	<b>6</b>	351,311 204,833 19,767,736 12,543,123 1,923,918 996,505 13,035 2,882 13,563 1,073 27,331
Liabilities and Stockholder's Equity  Liabilities:  Securities sold under agreements to repurchase Financial instruments sold, but not yet purchased, at fair value Payable to brokers, dealers, and clearing organizations Securities loaned Securiti			
Liabilities:  Securities sold under agreements to repurchase Financial instruments sold, but not yet purchased, at fair value Payable to brokers, dealers, and clearing organizations Securities loaned Securities	Total assets	\$ <u></u>	36,092,691
Securities sold under agreements to repurchase         \$ 25,755,248           Financial instruments sold, but not yet purchased, at fair value         9,040,131           Payable to brokers, dealers, and clearing organizations         68,574           Securities loaned         63,333           Loans payable         210,138           Payable to affiliates         79,040           Payable to customers         8,036           Accounts payable and accrued liabilities         264,957           Total liabilities         35,489,457           Commitments, contingencies, and guarantees         200,000           Stockholder's equity:         200,000           Common stock, no par value, stated value \$25,000 per share. Authorized         6,640 shares; issued and outstanding 4,000 shares         100,000           Additional paid-in capital         229,402           Retained earnings         73,832           Total stockholder's equity         403,234	Liabilities and Stockholder's Equity		
Commitments, contingencies, and guarantees  Subordinated borrowings  Stockholder's equity:  Common stock, no par value, stated value \$25,000 per share. Authorized  6,640 shares; issued and outstanding 4,000 shares  Additional paid-in capital  Retained earnings  Total stockholder's equity  200,000  100,000  229,402  Retained earnings  403,234	Securities sold under agreements to repurchase Financial instruments sold, but not yet purchased, at fair value Payable to brokers, dealers, and clearing organizations Securities loaned Loans payable Payable to affiliates Payable to customers	\$	9,040,131 68,574 63,333 210,138 79,040 8,036
Subordinated borrowings  Stockholder's equity: Common stock, no par value, stated value \$25,000 per share. Authorized 6,640 shares; issued and outstanding 4,000 shares Additional paid-in capital Retained earnings  Total stockholder's equity  200,000  100,000  229,402  73,832	Total liabilities		35,489,457
Stockholder's equity: Common stock, no par value, stated value \$25,000 per share. Authorized 6,640 shares; issued and outstanding 4,000 shares Additional paid-in capital Retained earnings Total stockholder's equity  100,000 229,402 73,832 403,234	Commitments, contingencies, and guarantees		
Common stock, no par value, stated value \$25,000 per share. Authorized 6,640 shares; issued and outstanding 4,000 shares  Additional paid-in capital  Retained earnings  Total stockholder's equity  100,000 229,402 73,832 403,234	Subordinated borrowings		200,000
· ·	Common stock, no par value, stated value \$25,000 per share. Authorized 6,640 shares; issued and outstanding 4,000 shares Additional paid-in capital		229,402
Total liabilities and stockholder's equity \$\frac{36,092,691}{}	Total stockholder's equity	_	403,234
	Total liabilities and stockholder's equity	\$ _	36,092,691

The accompanying notes are an integral part of this statement of financial condition.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

## (1) Organization

Daiwa Capital Markets America Inc. (the Company) is a wholly owned subsidiary of Daiwa Capital Markets America Holdings Inc. (the Parent). The Parent is a wholly owned subsidiary of Daiwa International Holdings Inc. (Daiwa Tokyo), a Japanese holding company, whose ultimate parent is Daiwa Securities Group Inc. (Daiwa Group). The Parent's ownership was transferred to Daiwa Tokyo as of January 1, 2012.

The Company is registered as a broker-dealer with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA) and various exchanges. The Company is registered as a futures commission merchant (FCM) with the Commodity Futures Trading Commission (CFTC), is a member of the National Futures Association (NFA), and is a clearing member of principal commodity exchanges in the United States. The Company's activities include brokerage, trading of various securities primarily in U.S. and Japanese markets, and investment banking. The Company is also a primary dealer in U.S. government and agency securities.

#### (2) Summary of Significant Accounting Policies

#### (a) Basis of Presentation

The Company's statement of financial condition is prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which requires management to make estimates and assumptions that may affect the amounts reported in the statement of financial condition and accompanying notes. These estimates and the underlying assumptions affect the amounts of assets and liabilities reported, and disclosures about contingent assets and liabilities. Such estimates, including the fair value of financial instruments, valuation of deferred tax assets, and litigation reserves, are, by their nature, based on judgment and available information and, therefore, may vary from actual results. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. The Company adjusts such estimates and assumptions when facts and circumstances dictate. While management makes its best judgment, actual amounts or results could differ from those estimates.

#### (b) Cash and Cash Equivalents

Cash and cash equivalents represent cash held in banks.

### (c) Collateralized Financing Transactions

Securities purchased under agreements to resell (reverse repurchase agreements) and securities sold under agreements to repurchase (repurchase agreements) are collateralized financing transactions. The agreements provide that the transferor will receive substantially the same securities in return at the maturity of the agreement and that the transferor will obtain from the transferee sufficient cash or collateral to purchase such securities during the term of the agreement. These transactions are carried at their contract price plus accrued interest. Reverse repurchase agreements and repurchase agreements with the same counterparty and same maturity are presented net in the statement of financial condition when the terms of the agreements permit netting under U.S. GAAP.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

Securities borrowed and loaned result from transactions with other broker-dealers or financial institutions and are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require the Company to deposit cash with the lender. Securities loaned transactions require the borrower to deposit cash with the Company.

#### (d) Financial Instruments

Financial instruments owned and financial instruments sold, but not yet purchased are recorded at fair value in accordance with Financial Accounting Standards Board (FASB) Accounting Standard Codification (ASC) 820, *Fair Value Measurements and Disclosures*. Principal transactions in regular-way trades are recorded on a trade-date basis.

Amounts receivable and payable for regular-way securities transactions that have not yet reached their contractual settlement date are recorded net on the statement of financial condition.

#### (e) Office Furniture, Equipment, and Leasehold Improvements

Office furniture and equipment are depreciated on a straight line basis over their estimated useful lives which are generally from 3 to 5 years. Leasehold improvements are amortized over the lesser of their useful lives or the term of the related lease.

#### (f) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, as well as the estimated future tax consequences attributable to net operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

The Company's results of operations are included in the consolidated federal and combined state and local income tax returns filed by the Parent. In accordance with the tax sharing agreement, the Parent allocates to the Company its proportionate share of the consolidated federal and combined state and local tax liabilities on a separate-company basis.

The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained in accordance to ASC 740-10, *Accounting for Uncertainty in Income Taxes*. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs.

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Notes to Statement of Financial Condition

March 31, 2012

## (g) Goodwill

Goodwill is the excess of purchase price over the fair value of net identifiable assets acquired. Goodwill is not amortized, but is reviewed for impairment annually, or whenever events or circumstances suggest that it may be more likely than not that a reduction of fair value of the reporting unit below its carrying amount has occurred. Under current U.S. GAAP, determining whether an impairment has occurred requires valuation of the respective reporting unit. The FASB has recently issued additional guidance pertaining to the impairment analysis for goodwill. See footnote 2(h) for further details. As of March 31, 2012, there were no impairment charges recorded related to the Company's goodwill.

#### (h) Recent Accounting Pronouncements

In April 2011, the FASB issued a new Accounting Standards Update (ASU) 2011-03, *Transfers and Servicing (Topic 860)*. This new guidance removes the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and the related collateral maintenance guidance from the assessment of effective control. As a result, an entity is no longer required to consider the sufficiency of the collateral exchanged but will evaluate the transferor's contractual rights and obligations to determine whether it maintains effective control over the transferred assets. The new guidance is required to be applied for all transactions that occur on or after December 15, 2011. The adoption did not have a material impact on the Company's financial position.

In May 2011, the FASB issued ASU 2011-04, "Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRS". ASU 2011-04 amends ASC Topic 820, Fair Value Measurements and Disclosures. The amendments clarify the application of existing fair value measurements and disclosure requirements, change certain principles related to measuring fair value, and require additional disclosures about fair value measurements. For public companies, the guidance is effective during interim or annual periods beginning on or after December 15, 2011. For nonpublic companies, the guidance is effective for annual periods beginning after December 15, 2011. This ASU is not expected to have a material impact on the Company's financial position.

In September 2011, the FASB issued ASU 2011-08, *Intangibles-Goodwill and Other (Topic 350)*. ASU 2011-08 simplifies how entities test goodwill for impairment by permitting an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. Under this new guidance, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The guidance is effective for fiscal years beginning after December 15, 2011. The Company early adopted ASU 2011-08, which did not have a material impact on the Company's financial position.

In December 2011, the FASB issued an ASU 2011-11, Disclosures about Offsetting Assets and Liabilities (Topic 210). The ASU requires an entity to disclose information about offsetting and

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Notes to Statement of Financial Condition

March 31, 2012

related arrangements to enable users of an entity's financial statements to understand the effect of those arrangements on its financial position. Entities will be required to disclose both gross information and net information about instruments and transactions eligible for offset in the statement of financial position and those which are subject to an agreement similar to a master netting arrangement. This scope would include derivatives, sale and repurchase agreements and reverse sale and repurchase agreements, and securities borrowing and securities lending arrangements. The new guidance is effective for annual and interim reporting periods beginning on or after January 1, 2013. The adoption is not expected to have a material impact on the Company's financial position.

## (3) Cash Segregated for Regulatory Purposes

Cash of \$9,833,000 is segregated in accordance with the Commodity Exchange Act. This balance represents funds deposited by customers and funds accruing to customers as a result of trades or contracts.

Cash of \$195,000,000 is segregated in special reserve bank accounts for the exclusive benefit of customers under Rule 15c3-3 of the Securities Exchange Act.

## (4) Securities Purchased and Sold under Agreements to Resell and Repurchase

Securities purchased and sold under agreements to resell and repurchase are accounted for as collateralized financing transactions and are recorded at contract price plus accrued interest. It is the policy of the Company to obtain possession of collateral with market values equal to or in excess of the principal amount loaned under resale agreements. Collateral is valued daily, and the Company may require counterparties to deposit additional collateral when appropriate. As of March 31, 2012, the Company has accepted securities with market values of approximately \$28,802,000,000 under resale agreements and pledged securities with market values of approximately \$34,408,000,000 under repurchase agreements, prior to the application of ASC 210-20-45-11, *Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements*. The securities pledged are made up of securities received from resale agreements, borrow transactions, and from proprietary securities. Reverse repurchase agreements and repurchase agreements are reported net by counterparty when permitted under ASC 210-20-45-11. At March 31, 2012, the Company's assets and liabilities were netted by approximately \$8,708,000,000 as a result of the application of ASC 210-20-45-11.

As of March 31, 2012, the Company has the right to sell or repledge substantially all of the securities it has received under its resale agreements. Of this amount, substantially all were repledged as of March 31, 2012. These repledged securities have been used in the normal course of business.

#### (5) Securities Borrowed and Securities Loaned

Securities borrowed and securities loaned transactions are reported as collateralized financing transactions and are recorded at the amount of cash or securities collateral advanced or received by the Company. Securities borrowed transactions require the Company to deposit cash or securities with the lender. With respect to securities loaned, the Company receives collateral in the form of cash or securities in an amount generally in excess of the market value of securities loaned. In transactions where the Company acts as a lender in a securities lending agreement and receives securities that can be pledged or sold as collateral, it

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

recognizes an asset on the statement of financial condition, representing the securities received, and a liability for the same amount, representing the obligation to return these securities. The Company monitors the market value of securities borrowed and loaned on a daily basis, with additional collateral obtained or refunded as necessary. As of March 31, 2012, the Company has received securities with a market value of approximately \$1,869,000,000 related to its securities borrowed transactions and pledged approximately \$66,000,000 related to its securities loaned transactions.

As of March 31, 2012, the Company has the right to sell or repledge substantially all of the securities it has received under its securities borrowed transactions. The Company repledged substantially all of these securities as of March 31, 2012. These repledged securities have been used in the normal course of business.

# (6) Financial Instruments Owned and Financial Instruments Sold, But Not Yet Purchased, at Fair Value

At March 31, 2012, financial instruments owned and financial instruments sold, but not yet purchased, at fair value consisted of the following (in thousands):

Financial instruments owned, at fair value: U.S. government and agency obligations U.S. government agency mortgage-backed obligations Convertible bonds Corporate bonds Equities Other	\$	11,551,027 500,399 398,147 51,765 35,464 6,321
	\$ _	12,543,123
Financial instruments sold, but not yet purchased, at fair value:	_	
U.S. government and agency obligations Equities U.S. government agency mortgage-backed obligations Convertible bonds Corporate bonds	\$	8,414,393 262,254 252,132 88,591 22,575
Other	<u>-</u>	9,040,131
	Ψ <sub>-</sub>	7,070,131

The Company's counterparties to its collateralized financing transactions have the right by contract or custom to sell or repledge the Company's pledged proprietary securities. As of March 31, 2012, the Company has pledged approximately \$11,738,852,000 of proprietary financial instruments owned related to the Company's collateralized financing transactions.

#### **Derivative Financial Instruments**

A summary of the Company's derivative instruments which are included in financial instruments owned and financial instruments sold on the accompanying statement of financial condition, executed through

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

regulated exchanges and over-the-counter (OTC) markets, at contract or notional amounts, together with their fair values at March 31, 2012, is presented in the table below (in thousands). Although contract or notional amounts may reflect the extent of the Company's involvement in a particular class of financial instruments, they are not indicative of potential loss.

		Derivative assets		Derivative	liabilities
Derivative contract type	_	Notional Amount	Fair value	Notional Amount	Fair value
Forward contracts	- \$ -	1,647,662	197	1,411,530	166
Options		11,131	49	5,031	20
Credit default swap	-	5,000	75		
Total	\$_	1,663,793	321	1,416,561	186

Substantially all of the Company's derivative transactions are entered into for trading purposes or to facilitate customer transactions. The Company does not apply hedge accounting ASC 815 (Derivatives and Hedging) to any of its derivative transactions.

The Company entered into a credit default swap under which it receives from a counterparty protection against the risk of default on a set of debt obligations. The counterparty to this swap is an affiliated broker-dealer.

#### **Fair Value Measurements**

ASC 820 defines fair value, establishes a framework for measuring fair value using a three level hierarchy for fair value measurements based upon the market observability and reliability of inputs used to value assets and liabilities, and requires enhanced disclosures about fair value measurements. ASC 820 does not dictate when fair values should be the basis to account for a financial asset or liability, nor does it prescribe which valuation technique should be used. Rather, ASC 820 requires an entity to choose appropriate valuation techniques based upon market conditions, and the availability, reliability, and observability of valuation inputs.

## (a) Fair Value Hierarchy

The fair value hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure an asset or a liability fall to different levels within the hierarchy, the classification of the entire asset or liability will be based on the lowest level input that is significant to the overall fair value measurement of the asset or liability. The Company categorizes assets and liabilities based on the inputs to the valuation techniques used to measure fair value as follows:

Level 1: Unadjusted quoted prices for identical assets or liabilities in an active market that the Company has the ability to access at the measurement date. Level 1 measurements include most U.S. government and government agency securities, equity securities, and exchange-traded derivatives.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

Level 2: Quoted prices in markets that are not active, quoted prices for similar assets or liabilities, inputs other than quoted market prices for the asset or liability that are observable either directly or indirectly for substantially the full term, and inputs to valuation techniques that are derived principally from or corroborated by observable market data through correlation or other statistical means for substantially the full term of the asset or liability. Level 2 measurements may include U.S. government agency securities, U.S. government agency mortgage-backed obligations, corporate bonds, convertible bonds, and most OTC derivatives.

Level 3: Inputs to the pricing or valuation techniques that are significant to the overall fair value measurement of the asset or liability are unobservable. Level 3 inputs are estimates or assumptions that management expects market participants would use in determining the fair value of the asset or liability. In determining the appropriate measurement levels, the Company would perform analyses on the assets and liabilities subject to ASC 820 at the end of each reporting period. Changes in the observability of significant valuation inputs during the reporting period may result in a reclassification of certain assets and liabilities within the fair value hierarchy. At March 31, 2012, the Company did not hold any Level 3 assets or liabilities.

The following table summarizes the Company's fair value hierarchy for those assets and liabilities measured at fair value at March 31, 2012 (in thousands):

		Fair value measurement			
	_	Level 1	Level 2	Level 3	Total
Assets:					
U.S. government and agency					
obligations	\$	11,551,027	_		11,551,027
U.S. government agency					
mortgage-backed obligations			500,399	_	500,399
Convertible bonds			398,147	-	398,147
Corporate bonds			51,765	_	51,765
Equities		35,464		_	35,464
Other	_	49	6,272		6,321
Financial instruments					
owned, at fair value	\$_	11,586,540	956,583		12,543,123

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

#### Notes to Statement of Financial Condition

March 31, 2012

		Fair value measurement			
		Level 1	Level 2	Level 3	Total
Liabilities:					
U.S. government and agency					
obligations	\$	8,414,393	_	_	8,414,393
Equities		262,254	_	_	262,254
U.S. government agency					
mortgage-backed obligations			252,132		252,132
Convertible bonds		_	88,591		88,591
Corporate bonds		_	22,575	_	22,575
Other	_	20	166		186
Financial instruments sold, but not yet					
purchased, at fair value	\$_	8,676,667	363,464		9,040,131

There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the year ended March 31, 2012.

#### (b) Valuation Techniques for Major Assets and Liabilities

## **Debt and Equity Securities**

Where available, debt and equity securities are valued based on quoted market prices. If a quoted market price for the identical security is not available, the security is valued based on quotes from similar securities where possible. The fair value measurements for Level 2 U.S. government agency mortgage-backed obligations are primarily determined or validated by inputs obtained from independent pricing sources taking into account differences in the characteristics and the performance of the underlying collateral. The fair value measurements for Level 2 convertible and corporate bonds are based on quoted market prices but trade in markets that are not considered to be active. The Company will determine whether adjustments to the observable inputs are necessary as a result of investigations and inquiries about the reasonableness of the inputs used and the methodologies employed by the independent pricing sources.

#### **Derivatives**

Exchange-traded derivatives are valued using quoted prices. OTC derivatives, such as forward contracts and credit default swaps, are valued using a models-based approach. Fair value is calculated using market and credit based inputs to models based on information that includes contractual terms, market prices, credit ratings, and other observable inputs. The models also adjust for the present value of cash flows, when necessary. All inputs into the calculation of the fair value of these derivatives are transparent and observable in the market.

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Notes to Statement of Financial Condition

March 31, 2012

#### **Other Financial Instruments**

Securities purchased under agreements to resell, securities sold under agreements to repurchase, securities borrowed, securities loaned, loans payable, and subordinated borrowings are stated at their contract values. The contract value for these financial instruments is considered to approximate fair value, as they are short-term in nature, bear interest at current market rates, and/or are subject to frequent repricing.

#### (7) Receivable from and Payable to Brokers, Dealers, and Clearing Organizations

At March 31, 2012, amounts receivable from and payable to brokers, dealers, and clearing organizations consisted of the following (in thousands):

Receivable from brokers, dealers, and clearing organizations:

Net receivable for trades pending settlement

Net receivable for trades pending settlement	\$ 548,157
Clearing broker	367,804
Securities failed to deliver	54,326
Clearing organizations	15,811
Other	 10,407
	\$ 996,505
Payable to brokers, dealers, and clearing organizations:	
Securities failed to receive	\$ 65,951
Other	 2,623
	\$ 68,574

#### (8) Receivable from and Payable to Customers

Receivable from and payable to customers primarily relate to securities and futures transactions. These receivables are typically collateralized by securities, the value of which is not reflected in the accompanying statement of financial condition.

## (9) Loans Payable

Loans payable primarily consists of a revolving loan facility with an outstanding balance of \$210,000,000 which bears interest at a rate of 0.49% with the Parent. This loan is primarily used to finance the Company's securities operations.

#### (10) Subordinated Borrowings

As of March 31, 2012, the Company had two subordinated notes payable to the Parent of \$50,000,000 and \$150,000,000, which are due on April 3, 2013 and April 30, 2013, respectively. Both of the notes are treated as equity for the purposes of calculating net capital, as defined under the Uniform Net Capital Rule 15c3-1 of the Securities Exchange Act (Rule 15c3-1). Repayment of the notes is contingent upon the Company being compliant with certain net capital requirements of both the Securities and Commodity Exchange Acts.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

Each of the notes bears interest at rates based on the London InterBank Offered Rate (LIBOR) plus 25 basis points. These liabilities are subordinated to the claims of general creditors of the Company and have been approved as regulatory capital and, accordingly, are included as net capital by the Company in computing net capital under Rule 15c3-1.

### (11) Commitments, Contingencies, and Guarantees

The Company leases and subleases office space under noncancelable lease agreements expiring at various dates through the year ending March 31, 2027. Minimum rentals under these lease agreements are approximately as follows (in thousands):

	Occupancy leases	 Subleases
Year ending March 31:		
2013	\$ 7,178	\$ 523
2014	7,013	523
2015	6,914	523
2016	6,914	523
2017	7,419	562
Thereafter	71,953	5,578

The Company is involved in litigation arising in the normal course of business, including certain complaints in which the Company has been named as a co-defendant relating to its role as an underwriter of securities between 2007 and 2009. Management believes that losses from these complaints are not probable. Also, as a registered broker-dealer and futures commission merchant, the Company is subject to periodic regulatory examinations which may result in adverse judgments or fines. Management believes there is no litigation or examination that will have a material adverse effect on the financial condition of the Company.

Until 1999, the Company acted as clearing broker for market participants trading in emerging markets debt. Over a period of years, some market participants notified the Company of potential claims related to this business. None of these notifications has resulted in a material loss to the Company.

In the normal course of business, the Company provides guarantees to securities clearinghouses and exchanges. These guarantees are generally required under the standard membership agreements, such that members are required to guarantee the performance of other members. To mitigate these performance risks, the exchanges and clearinghouses often require members to deposit collateral. The Company's obligation under such guarantees could exceed the collateral amounts posted; however, it is management's opinion that the potential for the Company to be required to make payments under such guarantees is remote.

The Company had commitments to enter into forward secured financing transactions, including certain repurchase and reverse repurchase agreements, of \$625,402,000 and \$801,344,000, respectively, at March 31, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

#### Notes to Statement of Financial Condition

March 31, 2012

## (12) Income Taxes

The significant components of the Company's net deferred tax liability which is included in accounts payable and accrued liabilities in the accompanying statement of financial condition at March 31, 2012 are as follows (in thousands):

Deferred tax assets:		
Depreciation	\$	1,969
Deferred rent		5,266
Capital loss carryforward		5,461
Net operating loss carryforward		1,687
Other		450
Total gross deferred tax assets		14,833
Less valuation allowance		14,833
Net deferred tax assets	\$	
Deferred tax liability:	Φ.	1 1 7 77
Goodwill	\$	1,157
Total deferred tax liability	\$	1,157

Major taxing jurisdictions for the Company and tax years for each that remain subject to examination are as follows:

U.S. Federal	March 31, 2009 and later
New York State	March 31, 2009 and later
New York City	March 31, 2009 and later

The ultimate realization of the deferred tax assets depends on the ability to generate sufficient taxable income of the appropriate character in the future and in the appropriate taxing jurisdictions. Based on the evidence considered, the Company has determined that it is not more-likely-than-not that these assets will be realized and therefore has recorded a full valuation allowance against these assets at March 31, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

#### (13) Related Party Transactions

In the normal course of business, the Company's operations may include significant transactions conducted with affiliate entities. Such transactions are governed by contractual agreements between the Company and its affiliates. The following table sets forth the Company's related party assets and liabilities as of March 31, 2012 (in thousands):

#### Assets:

Securities purchased under agreements to resell Financial instruments owned, at fair value Securities borrowed Receivable from brokers, dealers, and clearing organizations	\$ 7,566,864 76 459 62
Receivable from affiliates Other assets	13,035 5,010
Liabilities: Securities sold under agreements to repurchase Financial instruments sold, but not yet purchased, at fair value Loans payable Payable to affiliates Payable to brokers, dealers, and clearing organizations Payable to customers Accounts payable and accrued liabilities	\$ 759,604 160 210,000 79,040 2,677 619 685
Subordinated borrowings	\$ 200,000

#### (14) Retirement Plan

All local employees are eligible for participation in the Company's retirement plan (the Plan) after six months of service. The Plan, established on June 1, 1985 and amended on October 1, 1989, is a profit-sharing plan qualifying under Section 401(a) of the Internal Revenue Code of 1986 (the Code), as amended, and includes a cash or deferred arrangement qualifying under Sections 401(k) and (m) of the Code. The Company contributes 3% of the employees' earnings as defined by the Plan. Additional amounts of earnings can be contributed by management at its discretion.

#### (15) Off-Balance-Sheet Market Risk and Concentrations of Credit Risk

#### (a) Market Risk

In the normal course of its operations, the Company enters into various contractual commitments involving forward settlement. These include financial futures contracts, options contracts, and commitments to buy and sell securities and foreign currencies. Commitments involving future settlement give rise to market risk, which represents the potential loss that can be caused by a change in the market value of a particular financial instrument.

The Company monitors and manages its market risk exposure by setting market risk limits and by reviewing the effectiveness of economic hedging strategies. The Company's policy is to take

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Notes to Statement of Financial Condition

March 31, 2012

possession of securities purchased under agreements to resell and securities borrowed and maintain these securities with its custodian. The Company monitors the market value of the assets acquired to ensure their adequacy as compared to the amount at which the securities will be subsequently resold, as specified in the respective agreements. The agreements provide that, where appropriate, the Company may require the delivery of additional cash or securities.

The Company records all contractual commitments involving future settlement at fair value.

Derivative financial instruments are used for trading purposes. Futures contracts are executed on an exchange and cash settlement is made on a daily basis for market movements. Margin on futures contracts is included in receivable/payable to brokers, dealers, and clearing organizations. Options are recorded at fair value in the statement of financial condition. Fair value of the options is the unrealized gain or loss on the contract and is recorded in financial instruments owned and financial instruments sold, but not yet purchased. OTC derivatives are recorded at fair value in the statement of financial condition. Pricing models, using a series of market inputs, determine fair value. The fair value of OTC derivatives is recorded in financial instruments owned. The swap agreements are OTC derivatives. The Company has a credit default swap related to a convertible bond strategy. The credit default swap is economically hedged by convertible bonds held in financial instruments owned and financial instruments sold, but not yet purchased in the statement of financial condition.

#### (b) Concentrations of Credit Risk

Credit risk is measured by the loss that the Company would record if its counterparties failed to perform pursuant to the terms of contractual commitments. Management of credit risk involves a number of considerations, such as the financial profile of the counterparty, specific terms and duration of the contractual agreement, market fluctuations, and the value and monitoring of collateral held, if any. The Company has established various procedures to manage credit exposure, including initial credit approval, credit limits, collateral requirements, rights of offset, and continuous oversight and monitoring.

The Company regularly transacts business with, and owns securities issued by, a broad range of corporations, governments and agencies, and other financial institutions. The Company also enters into collateralized financing agreements in which it extends short-term credit, primarily to major financial institutions, including major U.S. and non-U.S. commercial banks, investment banks, and affiliates. The Company generally controls access to the collateral pledged by the counterparties, which consists largely of securities issued by the U.S. government or its agencies. The value and adequacy of the collateral are continually monitored. Consequently, management believes the risk of credit loss from counterparties' failure to perform in connection with collateralized lending activities is minimal.

Remaining concentrations of credit risk arise principally from financial or contractual commitments involving future settlements, fixed-income securities, and equity securities. Concentrations are diverse with respect to geographic locations and industries of counterparties. North America and the Pacific Rim represent the largest concentrations geographically. Among types of industries, U.S. based and international financial institutions represent the largest group of counterparties.

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Notes to Statement of Financial Condition

March 31, 2012

Substantially all of the Company's cash and securities positions are either held as collateral by its clearing brokers and banks against various margin obligations of the Company or deposited with such clearing brokers and banks for safekeeping purposes.

## (16) Net Capital Requirements

The Company is a registered U.S. broker-dealer and FCM subject to Rule 15c3-1 and Regulation 1.17 of the Commodity Exchange Act, which specify uniform minimum net capital requirements, as defined, for their registrants. The Company has elected to use the alternative method of computing net capital, as permitted by Rule 15c3-1, which requires that the Company maintain minimum net capital, as defined, of the excess margin collected on reverse repurchase transactions, plus the greatest of:

- a. \$1,000,000;
- b. 2% of aggregate debit balances arising from customer transactions, as defined; or
- c. 8% of customer risk maintenance margin requirements and 8% of noncustomer risk maintenance margin requirements pursuant to the Commodity Exchange Act and the regulations thereunder.

The Company is also subject to the minimum net capital requirements of all self-regulatory organizations of which it is a member. The Company is a clearing member of the Chicago Mercantile Exchange (CME), which requires all clearing members to maintain minimum net capital of \$5,000,000. Additionally, equity capital may not be withdrawn or cash dividends paid if the resulting net capital would be less than the greatest of 120% of the greater of (a) and (c) above, or 5% of aggregate debit items. At March 31, 2012, the Company had net capital of \$324,976,000 which was \$323,976,000 in excess of the minimum net capital required under Rule 15c3-1.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Computation of Net Capital Under Rule 15c3-1 of
the Securities and Exchange Commission

March 31, 2012 (In thousands)

Total ownership equity (from statement of financial condition)  Total ownership equity qualified for net capital	\$	403,234
Add liabilities subordinated to claims of general creditors allowable in computation of net capital	Malanain	200,000
Total capital and allowable subordinated liabilities		603,234
Deductions and/or charges:  Total nonallowable assets from statement of financial condition  Aged fail-to-deliver  Commodity futures contracts and spot commodities proprietary capital charges  Other deductions and/or charges		146,755 4 767 9,845
Total deductions and/or charges		157,371
Other additions and/or allowable credits (list)		
Net capital before haircuts on securities positions		445,863
Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):  Trading and investment securities:  Bankers' acceptances, certificates of deposit and commercial paper U.S. and Canadian government obligations Corporate obligations Stocks and warrants Options Other	_	30 42,630 45,365 32,609 85 168 120,887
Net capital		324,976
Computation of alternate net capital requirement:  2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of net capital computation including both brokers or dealers and consolidated subsidiaries' debits Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries	\$	1,000 1,000
Net capital requirement		1,000
Excess net capital	\$	323,976
Percentage of net capital to aggregate debits Percentage of net capital, after anticipated capital withdrawals, to aggregate debits Net capital in excess of the greater of: 5% of combined aggregate debit items or 120% of minimum net		12,345% 12,345%
capital requirement	\$	323,476

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

## Schedule I

## DAIWA CAPITAL MARKETS AMERICA INC.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

## Statement of Nonallowable Assets

March 31, 2012

(In thousands)

Nonmarketable securities	\$	17,504
Receivable from brokers, dealers, and clearing organizations		152
Receivable from affiliates		2,038
Office furniture, equipment, and leasehold improvements		13,563
Receivable from customers		249
Exchange memberships		1,073
Dividends and interest receivable		74,928
Other		37,248
Total nonallowable assets	\$_	146,755

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Computation for Determination of Reserve Requirements under Rule 15c3-3 of the Securities and Exchange Commission

March 31, 2012

(In thousands)

Credit balances:		
Free credit balances and other credit balances in customers' security accounts	\$	180,805
Customers' securities failed to receive		2,633
Market value of short securities and credits (not to be offset by longs or by debits) in all suspense accounts over 30 calendar days		281
Total credits		183,719
Debit balances:		
Debit balances in customers' cash and margin accounts excluding unsecured		
accounts and accounts doubtful of collection net of deductions pursuant to		2.622
note E, Exhibit A, Rule 15c3-3 Failed to deliver of customers' securities not older than 30 calendar days		2,632
·		
Aggregate debit items		2,632
Less 3% (for alternative method only – see Rule 15c3-1(f)(5)(i))		(79)
Total 15c3-3 debits	\$	2,553
Reserve computation:	<del></del>	
Excess of total debits over total credits	\$	
Excess of total credits over total debits	,	181,166
If computation permitted on a monthly basis, enter 105% of excess of total credits over total debits		_
Amount held on deposit in "Reserve Bank Account(s)", including value of qualified securities, at end of reporting period Amount of deposit (or withdrawal)		195,000
New amount in Reserve Bank Account(s) after adding deposit or subtracting withdrawal	\$	195,000

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Information Relating to Possession or Control Requirements under Rule 15c3-3 of the Securities and Exchange Commission

March 31, 2012 (In thousands)

Information of possession or control requirements under Rule 15c3-3:

State the market valuation and the number of items of:

Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3.

Number of items

Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.

Number of items

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

## Computation of CFTC Minimum Net Capital Requirement

March 31, 2012

(In thousands)

Net capital required:	
A. Risk-based requirement	
i. Amount of customer risk maintenance margin requirement	\$ 2,254
ii. Enter 8% of line A.i	180
iii. Amount of noncustomer risk maintenance margin requirement	9,046
iv. Enter 8% of line A.iii	 724
v. Add lines A.ii and A.iv.	 904
B. Minimum dollar amount requirement	\$ 1,000
C. Other NFA requirement	\$ 
D. Minimum CFTC net capital requirement. Enter the greatest of lines A, B, or C	\$ 1,000
Note: If amount on Line D is greater than minimum net capital requirement computed on Schedule I then enter this greater amount on Schedule I. The greater amount required by SEC or CFTC is the minimum net capital requirement.	
CFTC early warning level	\$ 1,500

Note: If the minimum CFTC Net Capital Requirement computed on Line D is the:

- (1) Risk based requirement, enter 110% of Line A or
- (2) Minimum dollar amount requirement, enter 150% of line B or
- (3) Other NFA requirement, enter 150% of Line C.

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Statement of Segregation Requirements and Funds in Segregation for Customers Trading on U.S. Commodity Exchanges

March 31, 2012

(In thousands)

Segregation requirements (Section 4d(2) of the Commodity Exchange Act):  Net ledger balance:  Cash  Securities (at market)  Net unrealized profit (loss) in open futures contracts traded on a contract market	\$ 9,254 — (1,654)
Exchange traded options:  Add market value of open option contracts purchased on a contract market  Deduct market value of open option contracts granted (sold) on a contract market	 64 (14)
Net equity (deficit)	7,650
Accounts liquidating to a deficit and accounts with debit balances – gross amount Less amount offset by customer owned securities	 
Amount required to be segregated	 7,650
Funds in segregated accounts:	
Deposited in segregated funds bank accounts:	0.205
Cash	9,307
Securities representing investments of customers' funds (at market) Securities held for particular customers or option customers in lieu of cash	
(at market)	
Margins on deposit with clearing organizations of contract markets:	
Cash	2,211
Securities representing investments of customers' funds (at market) Securities held for particular customers or option customers in lieu of cash	
(at market) Net settlement from (to) derivatives clearing organizations of contract markets	692
Exchange traded options:	092
Value of open long option contracts	64
Value of open short option contracts	(14)
Net equities with other FCMs:	( )
Net liquidating equity	
Securities representing investments of customers' funds (at market)	
Securities held for particular customers or option customers in lieu of cash (at market)	
Segregated funds on hand	 
Total amount in segregation	12,260
Excess (deficiency) funds in segregation	\$ 4,610

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Statement of Secured Amounts and Funds Held in Separate Accounts for Foreign Futures and Foreign Options Customers Pursuant to Commission Regulation 30.7

March 31, 2012

(In thousands)

1. Amount to be set aside in separate section 30.7 accounts	\$ 
2. Total funds in separate section 30.7 accounts	 1,063
3. Excess	\$ 1,063
Funds deposited in separate regulation 30.7 accounts:	
Cash in banks:	
Banks located in the United States	\$ 526
	 526
Securities:	
In safekeeping with banks located in the United States	
Equities with registered futures commission merchants:	
Cash	333
Securities	
Unrealized gain (loss) on open futures contracts	
Value of long option contracts	
Value of short option contracts	 
	 333
Amounts held by members of foreign boards of trade:	
Cash	204
Securities	
Unrealized gain (loss) on open futures contracts	_
Value of long option contracts	_
Value of short option contracts	
	 204
Total funds in separate section 30.7 accounts	\$ 1,063

The above computation does not differ materially from the computation included in the Company's FOCUS Form X-17A-5 Part II filed on April 25, 2012.



#### **KPMG LLP** 345 Park Avenue New York, NY 10154-0102

## Report of Independent Registered Public Accounting Firm on Internal Control Pursuant to SEC Rule 17a-5 and CFTC Regulation 1.16

The Board of Directors and Stockholder Daiwa Capital Markets America Inc.:

In planning and performing our audit of the financial statements of Daiwa Capital Markets America Inc. (a wholly owned subsidiary of Daiwa Capital Markets America Holdings Inc.) (the Company), as of and for the year ended March 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate debits and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e).
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

In addition, as required by Regulation 1.16 of the Commodity Futures Trading Commission (CFTC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding customer and firm assets. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Regulation 1.16, in making the following:

- 1. The periodic computations of minimum financial requirements pursuant to Regulation 1.17.
- 2. The daily computations of the segregation requirements of Section 4d(a)(2) of the Commodity Exchange Act and the regulations thereunder, and the segregation of funds based on such computations; and
- 3. The daily computations of the foreign futures and foreign options secured amount requirements pursuant to Regulation 30.7 of the CFTC.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraphs. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls,



and of the practices and procedures referred to in the preceding paragraphs, and to assess whether those practices and procedures can be expected to achieve the SEC's and CFTC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) and Regulation 1.16(d)(2) list additional objectives of the practices and procedures listed in the preceding paragraphs.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first, second and third paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second and third paragraphs of this report are considered by the SEC and CFTC to be adequate for their purposes in accordance with the Securities Exchange Act of 1934, the Commodity Exchange Act, and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second and third paragraphs of this report, were adequate at March 31, 2012 to meet the SEC's and CFTC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the CFTC, the Financial Industry Regulatory Authority (FINRA), and other regulatory agencies that rely on Rule 17a 5(g) under the Securities Exchange Act of 1934 or Regulation 1.16 of the CFTC or both in their regulation of registered broker dealers and futures commission merchants, and is not intended to be and should not be used by anyone other than these specified parties.



May 29, 2012



SEC Mail Processing Section

MAY 302012

Washington DC 405

## DAIWA CAPITAL MARKETS AMERICA INC.

(A Wholly Owned Subsidiary of Daiwa Capital Markets America Holdings Inc.)

Statement of Financial Condition and Supplementary Schedules

March 31, 2012

(With Report of Independent Registered Public Accounting Firm Thereon)

This Report is Deemed Public in Accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934 and Regulation 1.10(g) under the Commodity Exchange Act