

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/11 MM/DD/YY	AND ENDING	12/31/1 MM/DD/	
A PEC	ISTRANT IDENTIF	ICATION		
	KER & CO., INCO			· · · · · · · · · · · · · · · · · · ·
NAME OF BROKER-DEALER: BAKER &	-		OFFICIA	L USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Bo			FIRM	1 I.D. NO.
19111 DETROIT ROAD				
	(No. and Street)			
ROCKY RIVER	OHIO		44116	
(City)	(State)	(	Zip Code)	
NAME AND TELEPHONE NUMBER OF PE MELISSA HENAHAN	RSON TO CONTACT IN	REGARD TO THIS RE		596-0167
			(Area Code – Te	elephone Number)
B. ACCO	DUNTANT IDENTIF	ICATION		
INDEPENDENT PUBLIC ACCOUNTANT wind MALONEY + NOVOTNY LLC	Name – if individual, state last,	•		
1111 SUPERIOR AVE, 7TH FLOO	R CLEVELAND	OHIO		44114
(Address)	(City)	SECURITIES AND EXCHAN	GE COMMISSION	Zip Code)
CHECK ONE:		RECEIV		
Certified Public Accountant		JUN - 7	2012	
☐ Public Accountant				
☐ Accountant not resident in Unite	ed States or any of its poss	ess 03 REGISTRATIONS	BRANCH	<del>-</del>
	FOR OFFICIAL USE O	ONLY		
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

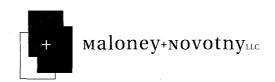
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

I, MELISSA J. HENAHAN	, swear (or affirm) that, to the best of				
my knowledge and belief the accompanying financial statement and	supporting schedules pertaining to the firm of				
D.L. BAKER & CO., INCORPORATED DBA BAKER	R & CO., INCORPORATED , as				
	are true and correct. I further swear (or affirm) that				
neither the company nor any partner, proprietor, principal officer o					
classified solely as that of a customer, except as follows:	ancetor has any proprietary interest in any account				
classified solely as that of a customer, except as follows.					
MIII.					
ARIAL					
Lindsey J Wenzinger					
Notary Public State of Ohio	/				
* Cuyahoga County					
Notary Public State of Ohio  Cuyahoga County  My Commission Expires  May 16, 2012	Market Allendin				
May 16, 2012	Signature				
	Signature				
CF OF THE CE	HIEF FINANCIAL OFFICER				
()	Title				
Inday Mensing (Notary Public 1/24/29)  This report ** contains (check all applicable boxes):					
jenasiy y Wenning					
Notary Public 1/24/2013	<b></b>				
This report ** contains (check all applicable boxes):					
(a) Facing Page.					
(b) Statement of Financial Condition.					
(c) Statement of Income (Loss).					
(d) Statement of Changes in Financial Condition.					
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.					
(f) Statement of Changes in Liabilities Subordinated to Claims	of Creditors.				
<ul> <li>(g) Computation of Net Capital.</li> <li>(h) Computation for Determination of Reserve Requirements Properties</li> </ul>	arguent to Pula 15o2 2				
(i) Information Relating to the Possession or Control Requirem					
(i) A Reconciliation, including appropriate explanation of the Co					
Computation for Determination of the Reserve Requirement					
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of					
consolidation.	-				
(l) An Oath or Affirmation.					
(m) A copy of the SIPC Supplemental Report.					
(n) A report describing any material inadequacies found to exist o	r found to have existed since the date of the previous audit.				

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

1111 Superior Avenue | Suite 700 | Cleveland, Ohio 44114-2540 P 216.363.0100 F 216.363.0500 w maloneynovotny.com



To the Shareholders D.L. Baker & Co., Incorporated Rocky River, Ohio

# Independent Auditors' Report

We have audited the accompanying statement of financial condition of D.L. Baker & Co., Incorporated (dba Baker & Co., Incorporated) as of December 31, 2011 that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial condition of D.L. Baker & Co., Incorporated as of December 31, 2011 in conformity with accounting principles generally accepted in the United States of America.

Melony + Novetry LLC

Cleveland, Ohio February 15, 2012



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# PART III

# STATEMENT OF FINANCIAL CONDITION

# December 31, 2011

<u>ASSETS</u>	Allowable	Non-Allowable	Total
Cash and cash equivalents	\$ 16,994	\$ -	\$ 16,994
Restricted cash	50,000	-	50,000
Receivables: Clearing broker Other	40,367 -	1,601 6,653	41,968 6,653
Marketable securities owned - at market value	517,109	-	517,109
Furniture and equipment at cost, less accumulated depreciation of \$55,782		18,659	18,659
Total assets	<u>\$624,470</u>	\$ 26,913	\$651,383
LIABILITIES AND SHAREHOLDERS' EQUITY  LIABILITIES  Accounts payable and accrued expenses	A.I. Liabilities  \$ 15,281	Non-A.I. Liabilities  \$ -	Total \$ 15,281
Commitments and contingencies	-	_	-
SHAREHOLDERS' EQUITY Common stock, without par value Authorized – 500 shares Issued and outstanding – 204 shares			1,020
Additional paid-in-capital Retained earnings			394,494 240,588
Total shareholders' equity			636,102
Total liabilities and shareholders' equity			\$651,383

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#### PART III

# NOTES TO FINANCIAL STATEMENTS

#### NOTE 1. ORGANIZATION

D.L. Baker & Co., Incorporated, dba Baker & Co., Incorporated (the Company), is a registered broker/dealer under the Securities Exchange Act of 1934. The Company does not carry customer accounts or securities; it operates as an introducing broker on a fully disclosed basis with an unrelated clearing firm. The Company is registered with the Securities and Exchange Commission (SEC), all fifty states of the United States of America and the District of Columbia, and the Financial Industry Regulatory Authority (FINRA). The Company is a member of the New York Stock Exchange (NYSE), the Securities Investor Protection Corporation (SIPC), and FINRA.

# NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. Accounting Estimates Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.
- B. Cash and Cash Equivalents Cash and cash equivalents consist of cash and money market funds. At December 31, 2011, \$50,000 of the Company's cash balance is associated with a good faith deposit at its principal clearing broker and is, therefore, restricted as to use.
  - The Company considers financial instruments with a maturity of less than 90 days to be cash equivalents. The Company places its other temporary cash investments with financial institutions, which may, at times, exceed federally insured levels.
- C. Receivables and Credit Policies Receivables from clearing broker are uncollateralized clearing broker obligations due under normal trade terms requiring payments within 30 days from the report date. The Company generally collects receivables within 30 days and does not charge interest on commissions receivable with invoice dates over 30 days old.

Receivables from clearing broker, net of trading costs, are stated at the amount billed. Payments of receivables are allocated to the specific transactions identified on the clearing broker statement or, if unspecified, are applied to the earliest unpaid amounts.

Management individually reviews all receivable balances that exceed 30 days from the invoice date and, based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. In the opinion of management, at December 31, 2011, all receivables were considered collectible and no allowance was necessary.

In December 2011, the Company advanced \$6,653 to a shareholder. The balance was repaid in January 2012.

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#### PART III

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

# NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- D. Marketable Securities Owned Marketable securities owned consist primarily of equities and are classified as trading securities and, as such, these securities are reported at market value (as quoted on established markets) with unrealized gains and losses reported in operations in the year in which they occur. Net unrealized losses on investments of \$38,453 are included in trading losses net in the statement of income. Shares in NYSE Group and NASDAQ Stock Market, Inc. comprised approximately 80% of the Company's total investments as of December 31, 2011.
- E. Furniture and Equipment Furniture and equipment are capitalized and depreciated using the straight-line method of depreciation for financial reporting purposes using estimated useful lives of five to ten years.
- F. Securities Transactions Proprietary securities transactions in regular-way trades are recorded at market value on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. The Company uses the specific identification method to determine the cost of securities sold. Interest income is recognized as earned. Dividend income is recognized on the ex-dividend date.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded on a net basis on the statement of financial condition.

- G. Commissions Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.
- H. Promotion and Advertising Costs Promotion and advertising costs are expensed as incurred and totaled \$400 in 2011.
- I. Income Taxes The Company's shareholders have consented to the Company's election to be taxed as an S corporation under the provisions of Section 1362(a) of the Internal Revenue Code, which provide for the Company's income to be taxed directly to its shareholders. However, the Company is liable for certain state and local taxes.
  - The Company does not have significant unrecognized tax benefits as of December 31, 2011. The Company's tax returns are subject to examination by the IRS as well as applicable state and local taxing authorities, for tax years subsequent to 2008.
- J. Concentration of Credit Risk The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

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# **PART III**

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

# NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

K. Fair Value of Financial Instruments – The carrying values of cash and cash equivalents, receivables, and accounts payable are reasonable estimates of fair value due to the short-term nature of these financial instruments.

The Company estimates the fair value of financial instruments using available market information and other generally accepted valuation methodologies. Fair value is defined as the price that would be received to sell an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The inputs used to measure fair value are classified into three levels:

Level 1 – Quoted market prices in active markets for identical assets and liabilities.

Level 2 – Observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3 – Unobservable inputs in which little or no market data exists.

The Company records its marketable securities holdings based upon quoted prices on national indexes as of the last business day of trading, and are classified as Level 1 measurements.

L. Subsequent Events – The Company has evaluated all events subsequent to the statement of financial position of December 31, 2011, through February 15, 2012, which is the date these financial statements were issued and has determined that there are no subsequent events that require disclosure.

### NOTE 3. NET CAPITAL PROVISION OF RULE 15c3-1

Pursuant to the net capital provisions of rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital balance, as defined, under such provisions.

The Company's minimum capital requirement is the greater of \$100,000 or 6 2/3% of aggregate indebtedness, as defined, under Securities and Exchange Commission rule 15c3-1(a)(1), as it does not maintain customer accounts. Net capital may fluctuate on a daily basis. At December 31, 2011, the Company had net capital of \$488,055 which was \$388,055 in excess of the minimum requirements.

In addition to the minimum net capital provisions, rule 15c3-1 requires that the Company maintain a ratio of aggregate indebtedness, as defined, to net capital of not more than 15 to 1. At December 31, 2011, the ratio was .03 to 1.

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#### **PART III**

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### NOTE 4. EXEMPTION FROM RULE 15c3-3

The Company acts as an introducing broker or dealer, promptly transmitting all funds and delivering all securities received in connection with its activities as a broker or dealer and does not otherwise hold funds or securities for or owe money or securities to customers. The Company operates under Section (k)(2)(ii) of rule 15c3-3 of the Securities Exchange Act of 1934 and is, therefore, exempt from the requirements of rule 15c3-3.

#### NOTE 5. REPORT DISCLOSURE

Part IIA of the D.L. Baker & Co., Incorporated Focus Report (Form X 17A-5), dated December 31, 2011, to the Securities and Exchange Commission is available for examination and copying at the office of the Company in Rocky River, Ohio, and at the Chicago, Illinois, regional office of the Commission.

# NOTE 6. EMPLOYEE BENEFIT PLAN

Substantially all of the Company's employees are covered under a qualified profit sharing plan pursuant to Section 401(k) of the Internal Revenue Code. Under provisions of the plan, the Board of Directors can elect to make a discretionary contribution. No discretionary contribution was authorized for 2011.

#### NOTE 7. COMMITMENTS AND CONTINGENCIES

#### Leases

The Company leases office space in Rocky River, Ohio under a five-year operating lease, expiring September 30, 2014, with the option to renew for one five-year term.

Rental expense for all operating leases, including month-to-month leases, amounted to \$62,400 for the year ended December 31, 2011. As of December 31, 2011, the Company has minimum commitments under the Rocky River operating lease as follows: 2012 and 2013 - \$62,400 and 2014 - \$46,800.

### Clearing Agreement

Under the terms of the Company's agreement with its clearing firm, the Company has ultimate responsibility for any loss, liability, damage, cost, or expense incurred as a result of the failure of any account to make timely payment for the securities purchased or timely and good delivery of securities sold on the account. In the opinion of management, the ultimate settlement of these matters will have no material adverse effect on the financial position of the Company.

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#### PART III

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

# NOTE 7. COMMITMENTS AND CONTINGENCIES (CONTINUED)

# **Exchange Member Guarantees**

The Company is a member of the NYSE which trades and clears securities or futures contracts or both. Associated with its membership, the Company may be required to pay a proportionate share of the financial obligations of another member who may default on its obligations to the exchange. While the rules governing different exchange memberships vary, in general the Company's guarantee obligations would arise only if the exchange had previously exhausted its resources. In addition, any such guarantee obligation would be apportioned among the other nondefaulting members of the exchange. Any potential contingent liability under these membership agreements cannot be estimated. The Company has not recorded any contingent liability in the financial statements for these agreements and believes that any potential requirement to make payments under these agreements is remote.

# Contingency

The Company is not aware of and has not accrued for additional contingencies.