

UNITEDSTATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

| OM | B app | ROV | /AL |
|----|-------|------------|-----|

OMB Number: 3235-0123 Expires: April 30, 2013

Estimated average burden hours per response.....12.00

SEC FILE NUMBER
8-28378

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | 1/1/2011 | AND ENDING | 12/31/2011 |
|--|--|----------------------|--|
| | MM/DD/YY | Marine Marine Marine | MM/DD/YY |
| A. RE | GISTRANT IDENTIFIC | ATION | State of the state |
| NAME OF BROKER-DEALER: Mas | on Securities, | Inc: | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BU | SINESS: (Do not use P.O. Bo | ox No.) | FIRM I.D. NO. |
| 11130 Sunrice Val | ley Drive, Suite | = 200 | |
| | (No. and Street) | | |
| Raston | VA | | 20191 |
| (City) | (State) | | (Zip Code) |
| NAME AND TELEPHONE NUMBER OF P | PERSON TO CONTACT IN R | | EPORT 03 716 6000 |
| | | | (Area Code – Telephone Number) |
| B. ACC | COUNTANT IDENTIFIC | CATION | |
| INDEPENDENT PUBLIC ACCOUNTANT (ST GRO | whose opinion is contained in | this Report* | |
| | (Name - if individual, state last, fit | rst, middle name) | |
| 1800 Robert Ful- | ton Drive, R. | • | 20191 |
| (Address) | (City) | (State) | RECEIVED |
| CHECK ONE: | | | |
| Certified Public Accountant | | | FEB 2 7 2012 |
| ☐ Public Accountant | | | 1 |
| ☐ Accountant not resident in Un | ited States or any of its posses | ssions. 08 RE | GISTRATIONS BRANCH |
| | FOR OFFICIAL USE OF | NLY | |
| - | - | | |
| | | | |

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

| Scott S. George | , swear (or affirm) that, to the best of |
|--|--|
| my knowledge and belief the accompanying financial statemed. Mason Securities, Inc. | ent and supporting schedules pertaining to the firm of as |
| of <u>December 31, 2011</u> , 20 | , are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, proprietor, principal of | ficer or director has any proprietary interest in any account |
| classified solely as that of a customer, except as follows: | |
| | on which the state of the state |
| | |
| | |
| | |
| | |
| REBECGA JANE STALLARD Notary Public | 74.11 |
| Commonwealth of Virginia | Signature |
| 7332876 | President |
| My Commission Expires Jun 30, 2014 | President |
| | Title |
| Tital Man Miller | ; |
| Churchy Wy WWW | |
| Notary Public | |
| This report ** contains (check all applicable boxes): | |
| (a) Facing Page. | |
| (b) Statement of Financial Condition. | |
| (c) Statement of Income (Loss). | |
| (d) Statement of Changes in Financial Condition. | trees, or Sale Dransistary, Conital |
| (f) Statement of Changes in Liabilities Subordinated to (| |
| (g) Computation of Net Capital. | |
| (h) Computation for Determination of Reserve Requirem | ents Pursuant to Rule 15c3-3. |
| (i) Information Relating to the Possession or Control Re | |
| | the Computation of Net Capital Under Rule 15c3-1 and the |
| Computation for Determination of the Reserve Requir | |
| consolidation. | Statements of Financial Condition with respect to methods of |
| (1) An Oath or Affirmation. | |
| (m) A copy of the SIPC Supplemental Report. | |
| (n) A report describing any material inadequacies found to | exist or found to have existed since the date of the previous audit. |
| **For conditions of confidential treatment of certain portions | of this filing, see section 240.17a-5(e)(3). |

Audited Financial Statements and Other Financial Information

MASON SECURITIES, INC.

December 31, 2011 and 2010



CERTIFIED PUBLIC ACCOUNTANTS

Audited Financial Statements and Other Financial Information

MASON SECURITIES, INC.

Reston, Virginia

December 31, 2011 and 2010



Audited Financial Statements and Other Financial Information

MASON SECURITIES, INC.

Reston, Virginia

December 31, 2011 and 2010

CONTENTS

| | Page |
|--|-------|
| AUDITED FINANCIAL STATEMENTS | |
| Independent Auditor's Report | 1 |
| Statements of Financial Condition | 2 |
| Statements of Income | 3 |
| Statements of Stockholder's Equity | 4 |
| Statements of Cash Flows | 5 |
| Notes to Financial Statements | 6-9 |
| OTHER FINANCIAL INFORMATION | |
| Independent Auditor's Report on Other Financial Information Required by SEC Rule 17a-5 | 10 |
| Computation of Net Capital | 11 |
| Net Capital Reconciliation | 12 |
| Independent Auditor's Report on Internal Accounting Control Required by SEC Rule 17a-5 | 13-14 |



Independent Auditor's Report

Board of Directors Mason Securities, Inc. Reston, Virginia

We have audited the accompanying statements of the financial condition of Mason Securities, Inc. as of December 31, 2011 and 2010, and the related statements of income, stockholder's equity, and cash flows for the years then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mason Securities, Inc. as of December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America

CST Group, CRAS, PC

February 13, 2012

STATEMENTS OF FINANCIAL CONDITION

| | | December 31, | |
|---|-------------------------------------|--|---|
| | | 2011 | 2010 |
| | ASSETS | | |
| CURRENT ASSETS Cash Concessions and commission Due from related party | ons receivable TOTAL CURRENT ASSETS | \$ 109,151 67,258 1,209,434 1,385,843 | \$ 135,501 128,984 969,899 1,234,384 |
| DEPOSIT | | 25,000 | 25,000 |
| | | <u>\$ 1,410,843</u> | <u>\$ 1,259,384</u> |
| LIA | ABILITIES AND STOCKHOLDER'S E | QUITY | |
| CURRENT LIABILITIES Accounts payable Commissions payable | TOTAL CURRENT LIABILITIES | \$ 0 \(\frac{11,777}{11,777}\) | \$ 25,983 30,095 56,078 |
| STOCKHOLDER'S EQUITY Common stock, par value \$. 1,000 shares, issued and of Additional paid-in capital Retained earnings | 01, authorized | 1 25,599 1,373,466 1,399,066 | 1 25,599 1,177,706 1,203,306 |
| | | <u>\$ 1,410,843</u> | <u>\$1,259,384</u> |

STATEMENTS OF INCOME

| | Year Ended December 31, | | |
|---|-------------------------|-------------------|--|
| | 2011 | 2010 | |
| INCOME Concession and commission income Interest income | \$ 800,889 99 | \$ 938,202 97 | |
| | 800,988 | 938,299 | |
| EXPENSES | | | |
| Operating expenses | 345,980 | 324,299 | |
| Management fees | 63,256 | 54,584 | |
| Commission expense | <u>71,360</u> | 115,514 | |
| | 480,596 | <u>494,397</u> | |
| NET INCOME BEFORE INCOME TAXES | 320,392 | 443,902 | |
| Income tax expense | 124,632 | <u>172,678</u> | |
| NET INCOME | <u>\$ 195,760</u> | <u>\$ 271,224</u> | |

STATEMENTS OF STOCKHOLDER'S EQUITY

| | Common Stock | Additional Paid-in <u>Capital</u> | Retained Earnings | Total |
|---|-----------------|---|----------------------|--------------|
| BALANCE, DECEMBER 31, 2009 | \$ 1 | \$ 25,599 | \$ 906,482 | \$ 932,082 |
| Net income for the year ended December 31, 2010 | | | 271,224 | 271,224 |
| BALANCE, DECEMBER 31, 2010 | 1 | 25,599 | 1,177,706 | 1,203,306 |
| Net income for the year ended December 31, 2011 | | | 195,760 | 195,760 |
| BALANCE, DECEMBER 31, 2011 | <u>\$1</u> | \$ 25,599 | \$ 1,373,466 | \$ 1,399,066 |

STATEMENTS OF CASH FLOWS

| | Year Ended December 31, | | |
|--|--|---|--|
| | 2011 | 2010 | |
| CASH FLOWS FROM OPERATING ACTIVITIES Net income Effect of changes in income and expense accruals: Accounts payable Commission payable Concessions and commissions receivable NET CASH FLOW FROM OPERATING ACTIVITIES | \$ 195,760 (25,983) (18,318) <u>61,726</u> 213,185 | \$ 271,224 14,136 19,654 (128,984) 176,030 | |
| CASH FLOWS FROM INVESTING ACTIVITIES Net change in due from related party NET INCREASE (DECREASE) IN CASH | (239,535) (26,350) | (104,227) 71, 8 03 | |
| Cash, beginning of year | 135,501 | 63,698 | |
| CASH, END OF YEAR | <u>\$ 109,151</u> | <u>\$ 135,501</u> | |

MASON SECURITIES, INC.

December 31, 2011 and 2010

NOTE A - SIGNIFICANT ACCOUNTING POLICIES

Mason Securities, Inc. (the Corporation), a wholly owned subsidiary of Mason International, Inc. (the Parent), is a securities brokerage firm providing its customers with brokerage services to trade mutual funds, limited partnerships and individual stocks and bonds. The Corporation's clients are individuals and institutions throughout the United States. The Corporation does not have custody of client accounts or hold securities. Securities are held by third parties, and transactions are cleared through a clearing corporation.

The Corporation qualifies under Rule 15c3-3(k)(2)(ii) from the Securities and Exchange Commission Customer Protection Rule (Rule 15c3-3). Accordingly, the supplemental schedule of Information Relating to Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 is not applicable.

The Corporation uses accrual basis accounting for financial statement purposes and cash basis accounting for income tax reporting. A consolidated income tax return is filed with the Parent.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Corporation records 12b-1 trailer commission revenue when earned. The commission revenue will fluctuate depending upon the asset values of select mutual funds. Total trailer commission revenue for the years ended December 31, 2011 and 2010 was \$678,420 and \$802,373, respectively.

Cash, as used in the accompanying financial statements, includes currency on hand, demand deposits with financial institutions and short-term, highly liquid investments purchased with a maturity of three months or less. The Corporation may maintain cash balances that may exceed federally insured limits. Management does not believe this to result in any significant risk.

NOTE B - INCOME TAXES

Under the provisions of Statement of Financial Accounting Standards ASC Topic 740, *Income Taxes* (ASC 740), companies are required to disclose unrecognized tax benefits. The Corporation is a wholly owned subsidiary under the Parent. Management has evaluated the effect of the guidance provided by ASC 740 and all other tax positions that could have a significant effect on the financial statements and determined that the Corporation had no uncertain tax positions at December 31, 2011 and 2010, which required disclosing or recognition.

MASON SECURITIES, INC.

December 31, 2011 and 2010

NOTE B - INCOME TAXES (continued)

The Parent, by agreement, is responsible for any tax liability of the consolidated group. During the year ended December 31, 2011 and 2010, the Corporation recorded its share of the Federal and state income taxes, which remain the liability of the Parent. For the years ended December 31, 2011 and 2010, Federal and state income taxes totaled \$124,631 and \$172,678, respectively. The offsetting liability was recorded in due from related party.

NOTE C - LIABILITIES SUBORDINATED TO GENERAL CREDITORS

The Corporation had no liabilities that were subordinated to general creditors for the years ended December 31, 2011 and 2010.

NOTE D - BANK FINANCING AGREEMENTS

The Corporation, the Parent, and the Parent's subsidiaries share a \$500,000 revolving line of credit (the revolving loan) with BB&T Bank. Unless otherwise renewed or extended, the loan will expire September 14, 2012. Interest on the outstanding balance for the loan is calculated at the Bank's prime rate and is due monthly. The revolving loan balance was \$0 for the years ended December 31, 2011 and 2010.

NOTE E - RELATED PARTY TRANSACTIONS

Mason Associates, Inc., a sister corporation, is paid management fees for providing all management services to the Corporation. The current method of determining management fees is based on direct labor. As a result of transactions and short-term loans between these related entities, Mason Associates, Inc. owed the Corporation \$1,209,434 and \$969,899 for the years ended December 31, 2011 and 2010, respectively.

In addition, Mason Associates, Inc. allocates certain office and employee benefits expenses to the Corporation. Total expenses allocated to the Corporation for the years ended December 31, 2011 and 2010 were \$42,803 and \$38,197, respectively.

Mason Securities, Inc. and Mason Associates, Inc. are wholly owned subsidiaries of Mason International, Inc.

MASON SECURITIES, INC.

December 31, 2011 and 2010

NOTE F - OFFICE LEASE

The Corporation occupies space that is leased by the Parent Corporation. It pays its pro-rata share of the Parent Corporation's lease expense as part of its monthly payment for office services. The rent component of office services expense for the years ended December 31, 2011 and 2010 was \$16,704 and \$17,234, respectively, all of which was paid to the Parent Corporation.

NOTE G - PROFIT SHARING PLAN

The Corporation provides a salary reduction/profit sharing plan under the provisions of Internal Revenue Code section 401(k). The plan covers all full time employees who have completed three months of service. Optional contributions to the 401(k) plan by the Corporation are matched at one-half of the employee contribution to a maximum amount of 3% of salary deferred. For the year ended December 31, 2011 and 2010, the Corporation made no contributions to the plan.

NOTE H - NET CAPITAL REQUIREMENTS

The Corporation is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Subparagraph (2) of rule 15c3-1 further requires all brokers not generally carrying customers' accounts to maintain net capital of not less than \$5,000 or one-fifteenth of the Corporation's aggregate indebtedness, whichever is greater.

The Corporation's aggregate indebtedness to net capital ratio was 0.0969 to 1. At December 31, 2011, the Corporation had net capital of \$121,482, which was \$116,482 in excess of its required net capital of \$5,000.

NOTE I - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Corporation to concentrations of credit risk consist of the receivable from clearing organization and cash and cash equivalents. The Corporation grants credit terms in the normal course of business to its clearing brokers for payment of commissions or customer trades. As part of its ongoing procedures, the Corporation monitors the credit worthiness of its clearing broker.

The Corporation maintains cash in bank deposit accounts that, at times, may exceed federally insured limits. The Corporation has not experienced any losses in such accounts. Management believes the Corporation is not exposed to any significant risk related to cash.

MASON SECURITIES, INC.

December 31, 2011 and 2010

NOTE J - FAIR VALUE MEASUREMENTS

Unless otherwise noted, the Corporation estimates that the fair value of all financial and non-financial instruments at December 31, 2011 and 2010 does not differ materially from the aggregate carrying values recorded in the accompanying statement of financial condition. The estimated fair value amounts have been determined by the Corporation using available market information and appropriate valuation methodologies. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and, accordingly, the estimates are not necessarily indicative of the amounts that the Corporation could realize in a current market exchange.

NOTE K - SUBSEQUENT EVENTS

Management evaluated all events and transactions that occurred after December 31, 2011 through February 13, 2012, the date we issued these financial statements.

OTHER FINANCIAL INFORMATION

MASON SECURITIES, INC.

Reston, Virginia

December 31, 2011 and 2010



Independent Auditor's Report on Other Financial Information Required by SEC Rule 17a-5

Board of Directors Mason Securities, Inc. Reston, Virginia

We have audited the financial statements of Mason Securities, Inc. as of and for the years ended December 31, 2011 and 2010, and have issued our report thereon dated February 13, 2012, which contained an unqualified opinion on those financial statements. Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information contained in Computation of Net Capital and Net Capital Reconciliation are required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

CST Group, CRAS, PC

February 13, 2012

COMPUTATION OF NET CAPITAL

MASON SECURITIES, INC.

December 31, 2011

Total stockholder's equity \$ 1,399,066

Deduct: non-allowable assets 1,276,692

Deduct: haircut valuation _____892

NET CAPITAL <u>\$ 121,482</u>

NET CAPITAL RECONCILIATION

MASON SECURITIES, INC.

December 31, 2011

In accordance with Rule 17A-5(d)(4), we are reporting the following material differences that we found when comparing our report on the computation of net capital under Rule 15c3-1 with the focus report as filed by Mason Securities, Inc. for the period ended December 31, 2011.

DIFFERENCES WITH FOCUS REPORT \$ 0



Independent Auditor's Report on Internal Accounting Control Required by SEC Rule 17a-5

Board of Directors Mason Securities, Inc. Reston, Virginia

In planning and performing our audit of the financial statements of Mason Securities, Inc. (the Corporation) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Corporation's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Corporation including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Corporation does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Corporation in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons, recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Corporation is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Corporation has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Corporation's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011 to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CST Group, CRAS, PC

February 13, 2012

