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MAR 23 2012

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER

**8**- 18486

Washington DC 403

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING $2-1$                 | MM/DD/YY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | vding <u>1-31-</u> | MM/DD/YY                                                    |
|-------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------------------------------------------|
| A. REGIS                                              | STRANT IDENTIFICATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                    |                                                             |
| NAME OF BROKER-DEALER: McLiney &                      | Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                    | OFFICIAL USE ONLY                                           |
| ADDRESS OF PRINCIPAL PLACE OF BUSIN                   | ESS: (Do not use P.O. Box No.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                    | FIRM I.D. NO.                                               |
| 2800 McGee Trafficway                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |                                                             |
|                                                       | (No. and Street)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2.8                |                                                             |
| Kansas City                                           | Missouri                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 64108              |                                                             |
| (City)                                                | (State)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (Zip               | Code)                                                       |
| NAME AND TELEPHONE NUMBER OF PERS<br>George J McLiney | SON TO CONTACT IN REGARD TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 816                | 5-221-4042                                                  |
|                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | (Ar                | ea Code – Telephone Number                                  |
| B. ACCO                                               | UNTANT IDENTIFICATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                    |                                                             |
| INDEPENDENT PUBLIC ACCOUNTANT who                     | ose opinion is contained in this Repor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | *                  | History (1989) is a first of the statement of the statement |
| Weaver, Martin & Samyn, L.L.C.                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |                                                             |
| (N                                                    | ame – if individual, state last, first, middle na                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | me)                |                                                             |
| 411 Valentine Road, Suite 300                         | Kansas City                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Missouri           | 64111                                                       |
| (Address)                                             | (City)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (State)            | (Zip Code)                                                  |
| CHECK ONE:                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |                                                             |
| ☐ Certified Public Accountant                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |                                                             |
| Public Accountant                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |                                                             |
| Table 1                                               | Consumer Control of the Control of t |                    |                                                             |
| Accountant not resident in United                     | States or any of its possessions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                    |                                                             |
|                                                       | OR OFFICIAL USE ONLY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                    |                                                             |
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

| officer or director has any proprietary interest in any account |
|-----------------------------------------------------------------|
| July March                                                      |
| July March                                                      |
| July Mind                                                       |
| Signature                                                       |
| Chairman Emeritus                                               |
|                                                                 |
|                                                                 |
|                                                                 |
| Partners' or Sole Proprietors' Capital.                         |
| to Claims of Creditors.                                         |
|                                                                 |

- nation Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 1303-1.

  (ii) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).

**McLiney and Company** 

**Financial Statements** 

January 31, 2012

SEC Mail Processing Section

MAR 23 2012

Washington DC 403

CERTIFIED PUBLIC ACCOUNTANTS

**McLiney and Company** 

**Financial Statements** 

January 31, 2012

### McLiney & Company Financial Statements Janaury 31, 2012

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#### **WEAVER MARTIN & SAMYN**



Board of Directors McLiney and Company Kansas City, Missouri

#### Report of Independent Registered Public Accounting Firm

We have audited the accompanying statement of financial condition of McLiney and Company (the Company) as of January 31, 2012 and the related statements of income, changes in shareholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that are being filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of McLiney and Company as of January 31, 2012 and the results of its operations, changes in shareholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended in conformity with generally accepted accounting principles in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. This information is the responsibility of the Company's management. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Wearer Muli & Samy

Weaver Martin & Samyn, LLC Kansas City, Missouri March 7, 2012

Certified Public Accountants & Consultants 411 Valentine, Suite 300 Kansas City, Missouri 64111 Phone: (816) 756-5525

Fax: (816) 756-2252

#### McLiney & Company Statement of Financial Condition Janaury 31, 2012

| Assets Current assets: Cash Cash, segregated account Interest receivable Inventory - municipal bonds Prepaid expense | \$ | 1,260,423<br>4,955<br>2,644<br>311,794<br>5,786 |
|----------------------------------------------------------------------------------------------------------------------|----|-------------------------------------------------|
| Total current assets                                                                                                 | ,  | 1,585,602                                       |
| Furniture and equipment Accumulated depreciation                                                                     |    | 120,178<br>(106,203)                            |
|                                                                                                                      |    | 13,975                                          |
|                                                                                                                      | \$ | 1,599,577                                       |
| Liabilities & Shareholders' Equity Current liabilities:                                                              |    |                                                 |
| Accounts payable                                                                                                     | \$ | 54,726                                          |
| Accrued income taxes                                                                                                 |    | 11,933                                          |
| Accrued liabilities                                                                                                  |    | 119,175                                         |
| Total current liabilities                                                                                            |    | 185,834                                         |
| Commitments: Shareholders' equity: Common stock- Class A, voting, \$1 par value, 200,000 shares                      |    | 100,000                                         |
| authorized, 100,000 shares issued and outstanding Class B, voting, \$1 par value, 15,000 shares                      |    | 100,000                                         |
| authorized, 5,090 issued and outstanding                                                                             |    | 5,090                                           |
| Additional paid-in capital                                                                                           |    | 10,180                                          |
| Retained earnings                                                                                                    |    | 1,481,351                                       |
|                                                                                                                      |    | 1,596,621                                       |
| Less treasury stock at cost (14,224 A shares and 3,916 B shares)                                                     |    | (182,878)                                       |
| Total shareholders' equity                                                                                           |    | 1,413,743                                       |
|                                                                                                                      | \$ | 1,599,577                                       |
|                                                                                                                      |    |                                                 |

#### McLiney & Company Statement Of Income For the Year Ended January 31, 2012

| Underwriting, trading and fees                                     | \$<br>2,466,303            |
|--------------------------------------------------------------------|----------------------------|
| Operating expenses                                                 | 2,402,303                  |
| Income from operations                                             | 64,000                     |
| Other operating income (expense): Interest income Interest expense | 13,562<br>(5,853)<br>7,709 |
| Income before income tax provision                                 | 71,709                     |
| Provision for income taxes                                         | (15,805)                   |
| Net income                                                         | \$<br>55,904               |

#### McLiney & Company Statement Of Shareholders' Equity For the Year Ended January 31, 2012

|                   | Balance         |      |        |    | Balance   |
|-------------------|-----------------|------|--------|----|-----------|
|                   | 1/31/11         |      | Income | _  | 1/31/12   |
| Common stock      | \$<br>105,090   | \$ _ | _      | \$ | 105,090   |
| Paid-in capital   | 10,180          |      | -      |    | 10,180    |
| Retained earnings | 1,425,447       |      | 55,904 |    | 1,481,351 |
| Treasury stock    | (182,878)       | -    | -      |    | (182,878) |
| Total equity      | \$<br>1,357,839 | \$_  | 55,904 | \$ | 1,413,743 |

#### McLiney & Company Statement Of Cash Flows For the Year Ended January 31, 2012

| Operating activities:                       |    |           |
|---------------------------------------------|----|-----------|
| Net income                                  | \$ | 55,904    |
| Adjustments to reconcile net income to cash |    |           |
| flows used in operating activities:         |    |           |
| Depreciation                                |    | 1,773     |
| Change in assets and liabilities-           |    |           |
| Other receivables                           |    | 2,740     |
| Inventory                                   |    | 51,276    |
| Prepaid expense and other                   |    | 7,219     |
| Accounts payable                            |    | 4,534     |
| Accrued income taxes                        |    | 11,933    |
| Accrued liabilities                         |    | (212,672) |
| Cash used in operating activities           |    | (77,293)  |
| Investing activities:                       |    |           |
| Purchase of fixed assets                    |    | -         |
| Cash provided by investing activities       |    |           |
| Financing activities:                       |    |           |
| Proceeds or issuance of notes receivable    |    | -         |
| Cash provided by financing activities       |    | _         |
| Increase in cash                            |    | (77,293)  |
| Cash, beginning of year                     |    | 1,342,671 |
| Cash, end of year                           | \$ | 1,265,378 |
| Cumplemental seek flavoinformatic -         |    |           |
| Supplemental cash flow information:         | ¢  | E 0E2     |
| Interest paid                               | \$ | 5,853     |
| Income taxes paid                           | \$ | -         |

#### McLiney & Company Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended January 31, 2012

There were no liabilities subordinated to the claims of creditors at the beginning of, end of or at any time during the year ended January 31, 2012.

McLiney and Company Notes to Financial Statements January 31, 2012

# 1. Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations:**

The Company is a broker-dealer, principally in securities of Municipalities, with customers throughout the United States. The Company is a member of FINRA and the Securities Investor Protection Corporation (SIPC).

#### **Uses of Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and notes. Actual results could differ from those estimates, but management does not believe such differences will materially affect the Company's financial position, results of operations, or cash flows.

#### **Furniture and Equipment:**

Furniture and equipment are carried at cost. Major renewals and betterments are capitalized, and maintenance and repairs, which do not improve or extend the life of the respective asset are charged against earnings in the period in which they are incurred. Depreciation is calculated on straight-line using estimated useful lives of five to ten years.

#### Securities:

Securities are valued at market and consisted of municipal government obligations as of January 31, 2012. The transactions are recorded at the settlement date.

The Company classifies its marketable equity securities, if any, as available-for-sale and carries them at fair market value, with the unrealized gains and losses included in the determination of comprehensive income and reported in stockholders' equity. As of January 31, 2012, the Company held no equity securities, had no unrealized gains or losses, and had no accumulated comprehensive income or losses.

#### Long-lived Assets:

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Impairment is measured by comparing the carrying value of the long-lived asset to the estimated undiscounted future cash flows

expected to result from the use of the assets and their eventual disposition. The Company determined that as of January 31, 2012, there had been no impairment in the carrying value of long-lived assets.

#### Cash Equivalents:

The Company's cash equivalents consist principally of cash and money market accounts with financial institutions. The investment policy limits the amount of credit exposure of any one financial institution.

#### Financial Instruments:

The carrying value of the Company's cash and cash equivalents, accounts payable and accrued expenses approximate fair value because of the short-term maturity of these instruments. Fair values are based on quoted market prices and assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates reflecting varying degrees of perceived risk. See Note 11 for further details.

#### Revenue recognition:

The Company recognizes commissions from its broker services based on a settlement date basis. Fees billed and collected before services are performed are included in deferred revenue. Expenses are recorded when the obligation is incurred.

#### 2. Note payable

The Company has a \$2,500,000 line of credit with a bank secured by securities inventory and the personal guarantee of the shareholders. Interest is payable monthly at the prime rate with a floor of 5%. The Company also has an overline for an additional \$2,500,000 with the same terms. Both lines mature in November of 2012. On January 31, 2012 the prime rate was 3.25% and had been 3.25% during the year then ended. As of January 31, 2012 no funds were borrowed against either line.

On January 1, 2007 the company executed a note payable in the amount of \$52,000 in exchange for 3,320 shares of Class A company stock. The note bears interest at 10%, payable monthly with the principal payable on demand. As of January 31, 2012 there is \$52,000 payable on this note.

Total interest expense was \$5,853 for the year ended January 31, 2012.

#### 3. Net Capital Requirements and SIPC Assessment

The Securities and Exchange Commission Rule 15c 3-1 requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. At January 31, 2012, the Company had a net capital ratio of 13.42% and total net capital of \$1,284,306.

#### 4. Pension Plan

The Company has a Savings Incentive Match Plan for Employees (SIMPLE) covering all employees. The Company will match employee contributions up to 3% of compensation. Amounts contributed for the year ended January 31, 2012 was approximately \$41,657.

#### 5. Commitments

At January 31, 2012, the Company had not entered into and when-issued sales commitments or when-issued purchase commitments.

The Company rents office space under a three-year lease. Rent payments for the year ended January 31, 2012 totaled \$18,000. Minimum future lease payments are \$18,000, \$18,000 and \$4,500 for fiscal year ended January 31, 2013, 2014, and 2015, respectively.

#### 6. Income Taxes

The Company follows ASC subtopic 740-10 (formerly Statement of Financial Accounting Standard No. 109, "Accounting for Income Taxes") for recording the provision for income taxes. ASC 740-10 requires the use of the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred tax assets and liabilities are computed based upon the difference between the financial statement and income tax basis of assets and liabilities using the enacted marginal tax rate applicable when the related asset or liability is expected to be realized or settled. Deferred income tax expenses or benefits are based on the If available evidence changes in the asset or liability each period. suggests that it is more likely than not that some portion or all of the deferred tax assets will not be realized, a valuation allowance is required to reduce the deferred tax assets to the amount that is more likely than not to be realized. Future changes in such valuation allowance are included in the provision for deferred income taxes in the period of change.

Deferred income taxes may arise from temporary differences resulting from income and expense items reported for financial accounting and tax purposes in different periods. Deferred taxes are classified as current or non-current, depending on the classification of assets and liabilities to which they relate. Deferred taxes arising from temporary differences that are not related to an asset or liability are classified as current or non-current depending on the periods in which the temporary differences are expected to reverse.

The Company's effective income tax rate is lower than would be expected if the federal statutory rate were applied to income before tax, primarily because of municipal bond interest income for financial reporting purposes that is not taxable for tax purposes during the year ended January 31, 2012.

As of January 31, 2012, the Company has no material deferred tax assets or liabilities.

#### 7. Related Party Transactions

There were no related party transactions during the year ended January 31, 2012.

#### 8. Inventory – Municipal Bonds

Securities are valued at market and consisted of municipal government obligations as of January 31, 2012 with a value of \$311,794. The Company classifies its marketable equity securities, if any, as available-for-sale and carries them at fair market value, with the unrealized gains and losses included in the determination of comprehensive income and reported in stockholders' equity. As of January 31, 2012, the Company held no equity securities, had no unrealized gains or losses, and had no accumulated comprehensive income or losses.

9. Computation of determination of reserve requirements (Rule 15c3-3) A computation of reserve requirements is not applicable to the Company as the Company qualifies for an exemption under Rule 15c3-3(k)(2)(i).

# 10. Information relating to possession or control requirements (Rule 15c3-3)

Information relating to possession or control requirements is not applicable to the Company as the Company qualifies for exemption under Rule 15c3-3(k)(2)(i).

#### 11. Fair Value Measurements

The Company adopted ASC Topic 820-10 at the beginning of 2009 to measure the fair value of certain of its financial assets required to be measured on a recurring basis. The adoption of ASC Topic 820-10 did not impact the Company's financial condition or results of operations. ASC Topic 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). ASC Topic 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability. The three levels of the fair value hierarchy under ASC Topic 820-10 are described below:

Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities that an entity has the ability to access.

Level 2 – Valuations based on quoted prices for similar assets and liabilities in active markets, quoted prices for identical assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable data for substantially the full term of the assets or liabilities.

Level 3 – Valuations based on inputs that are supportable by little or no market activity and that are significant to the fair value of the asset or liability. The Company had no level 3 assets at any time during the year ended January 31, 2012.

The following table presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis as of January 31, 2012:

|                           | Level 1      | Level 2 | Level 3        | Fair Value   |
|---------------------------|--------------|---------|----------------|--------------|
| Cash                      | \$ 1,265,378 | \$ -    | \$ -           | \$ 1,265,378 |
| Receivables               | -            | 2,644   |                | 2,644        |
| Inventory-municipal bonds | 311,794      | -       | <sup>7</sup> – | 311,794      |
| Accounts payable          | -            | 54,726  | _              | 54,726       |
| Accrued liabilities       | -            | 119,175 | -              | 119,175      |

#### 12. Subsequent events

The Company has evaluated all subsequent events through March 7, 2012, the date the financial statements were issued, and determined that there are no subsequent events to record or disclose.

## **Supplemental Information**

Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

# McLiney & Company Schedule I - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission January 31, 2012

| Not Capital:                                                                          |    |                                 |
|---------------------------------------------------------------------------------------|----|---------------------------------|
| Net Capital: Total shareholder's equity                                               | \$ | 1,413,743                       |
| Ownership equity not allowable for net capital:                                       |    |                                 |
| Office furniture and equipment, net                                                   |    | (13,975)<br>(2,644)             |
| Prepaid expenses  Net capital before haircuts on investments  Haircuts on investments |    | (5,786)<br>1,391,338<br>(7,032) |
|                                                                                       | •  |                                 |
| Net capital                                                                           | \$ | 1,384,306_**                    |
| Aggregate indebtedness                                                                | \$ | 185,834                         |
| Computation of Basic Net Capital Requirement                                          | •  | 400.000                         |
| Minimum net capital required                                                          | \$ | 100,000                         |
| Excess of net capital                                                                 | \$ | 1,284,306                       |
| Ratio : aggregate indebtedness to net capital                                         |    | 0.1342                          |

<sup>\*\*</sup> A reconciliation between the audited computation of Net Capital and the unaudited computation as provided in the Part IIA FOCUS report was not needed as both computations produce the same Net Capital amount.

McLiney & Company
Schedule II - Computation of Determination of Reserve Requirements and
Information Relating to Possession or Control Requirements Under Rule
15c3-3 of the Securities and Exchange Commission
January 31, 2012

The Company did not make a computation for determining the reserve requirement or supply information relating to the possession or control requirements pursuant to Rule 15c3-3 as they are exempt pursuant to subparagraph (k)(2)(i) of Rule 15c3-3.

#### McLiney & Company Schedule III - Statement Of Operating Expenses For the Year Ended January 31, 2012

| Accounting Advertising Bank charges Contributions | \$   | 30,550<br>20,542<br>8,429<br>150 |
|---------------------------------------------------|------|----------------------------------|
| Data services                                     |      | 18,221<br>1,773                  |
| Depreciation  Dues and subscriptions              |      | 18,800                           |
| Entertainment                                     |      | 4,387                            |
| Insurance                                         |      | 9,564                            |
| Legal                                             |      | 342                              |
| Office                                            |      | 26,716                           |
| Postage                                           |      | 3,671                            |
| Rent                                              |      | 18,000                           |
| Retirement plan                                   |      | 41,657                           |
| Salaries and wages                                |      | 1,623,775                        |
| Taxes                                             |      | 71,153                           |
| Telephone                                         |      | 18,584                           |
| Travel                                            |      | 51,084                           |
| Underwriting expenses                             |      | 429,019                          |
| Utilities                                         |      | 5,886                            |
|                                                   | \$ _ | 2,402,303                        |

Independent Auditor's Report on Internal Accounting Control Required by SEC Rule 17a-5





# Report of Independent Registered Public Accounting Firm on Internal Control Structure Required by SEC Rule 17a-5

To the Board of Directors McLiney and Company Kansas City, Missouri

In planning and performing our audit of the financial statements of McLiney and Company (the "Company") as of and for the year ended January 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included test of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customers securities, we did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governments of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Certified Public Accountants & Consultants 411 Valentine, Suite 300 Kansas City, Missouri 64111 Phone: (816) 756-5525

Fax: (816) 756-2252

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of significant deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purposed described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at January 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered broker-dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Weare Mit & Samy

Weaver Martin & Samyn LLC Kansas City, Missouri March 7, 2012

# McLiney and Company

Statement of Assessment and Payments to the SIPC

For the Year Ended January 31, 2012

SEC Mail Processing Section

MAR 23 2012

Washington BC 498

CERTIFIED PUBLIC ACCOUNTANTS

# McLiney and Company

Statement of Assessment and Payments to the SIPC

For the Year Ended January 31, 2012

SEC Mail Processing Section

MAR 23 2012

**Washington DC** 496

#### **WEAVER MARTIN & SAMYN**



Board of Directors McLiney and Company Kansas City, Missouri

## Independent Accountants' Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Transitional Assessment Reconciliation Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the Year Ended January 31, 2012, which were agreed to by McLiney and Company and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended January 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended January 31, 2012 noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Weaver Martin & Samyn, LLC Kansas City, Missouri

Descrie Mati & Samy

March 7, 2012

Certified Public Accountants & Consultants 411 Valentine, Suite 300 Kansas City, Missouri 64111 Phone: (816) 756-5525

Fax: (816) 756-2252

# McLiney and Company Schedule of Assessment and Payments to the SIPC For the Year Ended January 31, 2012

| Total Revenue                                                                   |               |          |           |
|---------------------------------------------------------------------------------|---------------|----------|-----------|
| February 1, 2011 through July 31, 2011                                          | 919,630       |          |           |
| August 1, 2011 through January 31, 2012                                         | 1,560,237     |          |           |
|                                                                                 |               |          | 2,479,867 |
|                                                                                 |               |          |           |
| Direct Expenses                                                                 | 400.005       |          |           |
| February 1, 2011 through July 31, 2011  August 1, 2011 through January 31, 2012 | 132,085       |          |           |
| August 1, 2011 through January 31, 2012                                         | 296,934       | 429,019  |           |
|                                                                                 |               | 429,019  |           |
| Interest Expense                                                                |               |          |           |
| February 1, 2011 through July 31, 2011                                          | 3,040         |          |           |
| August 1, 2011 through January 31, 2012                                         | 2,813         | <u> </u> |           |
|                                                                                 | ** ** <u></u> | 5,853    |           |
| Total Deductions                                                                |               | _        | 434,872   |
| SIDC Not Operating Devenues                                                     |               |          | 2.044.005 |
| SIPC Net Operating Revenues                                                     |               | =        | 2,044,995 |
| General Assessment @ .0025                                                      |               |          | 5,112     |
| General Assessment @ .0025                                                      |               |          | 5,112     |
|                                                                                 |               | _        |           |
| Total due for the year ended January 31, 2012                                   |               |          | 5,112     |
|                                                                                 |               | =        |           |
|                                                                                 |               |          |           |
| 8/15/11 Payment to SIPC                                                         |               |          | 1,961     |
| 2/27/12 Payment to SIPC                                                         |               |          | 3,151     |
| Total paid for the year anded January 24, 2012                                  |               |          | <u> </u>  |
| Total paid for the year ended January 31, 2012                                  |               |          | 5,112     |