



# FEB 29 20 ANNUAL AUDITED REPORT FORM X-17A-5 DIVISION OF TRADING & MARKETS PART III

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## **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/1/11 MM/DD/YY	_ AND ENDING	12/31/11 MM/DD/YY
	A. REGISTRANT IDENTI	FICATION	
NAME OF BROKER - DEALER:			
Fidelity Distributors Corporation			OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSI	INESS: (Do not use P.O. Bo	x No.)	Мойничностинование от предоставления доставления доставления в под
82 Devonshire Street			
(No	o. and Street)		
	assachusetts		02109
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN R	EGARD TO THIS	
Tony Castella			(212) 335-5926 (Area Code - Telephone No.)
			( , , , , , , , , , , , , , , , , , , ,
Į.	B. ACCOUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT W	hose opinion is contained in	this Report*	
PricewaterhouseCoopers LLP			
(Na	ame - if individual, state last, fir	st, middle name)	
300 Madison Avenue NY		NY	10017
(Address) (City)		(State)	(Zip Code)
CHECK ONE:			
X Certified Public Accountant			
Public Accountant			
Accountant not resident in United State	es or any of its possessions.		
	FOR OFFICIAL USE	ONLY	

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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# FIDELITY DISTRIBUTORS CORPORATION (SEC I.D.No. 8-08775)

STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2011 AND INDEPENDENT AUDITORS' REPORT

\* \* \* \* \* \* \*

Filed pursuant to Rule 17a-5(e)(3) under the Securities Exchange Act of 1934 as a PUBLIC DOCUMENT.



#### Report of Independent Auditors

To the Stockholder of Fidelity Distributors Corporation

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In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Fidelity Distributors Corporation (the "Company") in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management; our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

February 27, 2012

### FIDELITY DISTRIBUTORS CORPORATION STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2011

(Dollars in thousands, except share data)

ASSETS Securities owned - at fair value	\$ 122,448
Receivables: Brokers and dealers Mutual funds Total Receivables	123,065 207,772 330,837
Deferred dealer concessions, net Other assets Total Assets	25,612 120 \$ 479,017
LIABILITIES	
Payables: Brokers and dealers Mutual funds Total Liabilities  COMMITMENTS AND CONTINGENCIES (Note D)	\$ 239,976 123,049 363,025
STOCKHOLDER'S EQUITY	
Preferred stock, 5% non cumulative, \$100 par value; authorized 5,000 shares; 4,750 shares issued and outstanding Common stock, \$1 par value; authorized 1,000,000 shares; 1,061 shares issued and outstanding Additional paid-in capital	475 1 129,956
Total Stockholder's Equity	130,432
Less: Net receivable from FMR	(14,440)
Total Stockholder's Equity, net	115,992
Total Liabilities and Stockholder's Equity	\$ 479,017

#### FIDELITY DISTRIBUTORS CORPORATION DECEMBER 31, 2011

## NOTES TO STATEMENT OF FINANCIAL CONDITION

(Dollars in thousands)

#### A. Organization:

Fidelity Distributors Corporation (the "Company") is a registered broker-dealer with the Securities and Exchange Commission and a member of the Financial Industry Regulatory Authority. The Company is a wholly owned subsidiary of FMR LLC ("FMR"). The Company is the principal underwriter and distributor of the Fidelity mutual funds managed by Fidelity Management & Research Company ("FMR Co."), an affiliate and registered investment advisor under the Securities and Exchange Commission Investment Advisers Act of 1940. The Company is also the sponsor of the Fidelity Destiny plans.

The Company generates substantially all of its revenue by providing services to FMR Co. Fees for such services are based on costs incurred plus a mark-up. The remainder of the Company's revenue is generated by mutual fund distribution fees from the Fidelity mutual funds. This revenue is asset based and, as a result, the Company's revenues may fluctuate based on the performance of financial markets.

#### B. Summary of Significant Accounting Policies:

#### Basis of Presentation and Use of Estimates

The preparation of the statement of financial condition in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities. Actual results could differ from the estimates included in the statement of financial condition.

#### Cash

For the purposes of reporting cash in the statement of financial condition, the Company defines cash as cash on hand, demand deposits, and time deposits with maturities less than 60 days. The Company's policy is to invest excess cash into money market funds which are classified as securities owned, at fair value, in the statement of financial condition.

#### Receivables from and Payables to Brokers and Dealers and Mutual Funds

Included in the receivables from brokers and dealers and mutual funds are mutual funds' purchase and redemption trades, measured at transaction value, that are unsettled at December 31, 2011. Also included in the receivables from mutual funds are distribution fees from Fidelity mutual funds.

Included in the payables to brokers and dealers and mutual funds are mutual funds' purchase and redemption trades, measured at transaction value, that are unsettled at December 31, 2011. Also included in the payables to brokers and dealers are payments due to third party intermediaries for distribution fees.

#### Fair Value Measurements

The Company categorizes the financial assets and liabilities carried at fair value in its statement of financial condition based upon a three-level valuation hierarchy. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable valuation inputs (Level 3). If the inputs used to measure a financial asset or liability cross different levels

# FIDELITY DISTRIBUTORS CORPORATION DECEMBER 31, 2011

## NOTES TO STATEMENT OF FINANCIAL CONDITION

(Dollars in thousands)

#### B. Summary of Significant Accounting Policies, continued:

of the hierarchy, categorization is based on the lowest level input that is significant to the fair value measurement. Management's assessment of the significance of a particular input to the overall fair value measurement of a financial asset or liability requires judgment, and considers factors specific to the asset or liability. The three levels are described below:

- Level 1 Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets and liabilities in an active market.
- Level 2 Financial assets and liabilities whose values are based on quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3 Financial assets and liabilities whose values are based on prices or valuation techniques that
  require inputs that are both unobservable in the market and significant to the overall fair value
  measurement. These inputs reflect management's judgment about the assumptions that a market
  participant would use in pricing the asset or liability, and are based on the best available information,
  some of which is internally developed.

#### **Deferred Dealer Concessions**

Deferred dealer concessions include sales commissions paid to financial intermediaries in connection with the sale of certain Fidelity mutual funds which are deferred and amortized on a straight-line basis, over periods generally ranging from one to five years. In the event that the underlying mutual fund shares to which the deferred sale charge unit relates are redeemed earlier than the estimated life, the unamortized balance is fully charged against income.

Deferred dealer concessions of \$25,612 are reported net of accumulated amortization of \$104,754 as of December 31, 2011. The amount of deferred dealer's concessions was reviewed for impairment and no such impairment was noted at December 31, 2011.

#### Income Taxes

The Company is allocated by FMR a portion of FMR's income tax provision as if it were filing tax returns on a separate company basis. Deferred income taxes are allocated to the Company by FMR LLC as a result of differences in the recognition of revenue and expense for tax and financial reporting purposes. At December 31, 2011, the Company's net deferred tax assets were \$607 and are included in the net receivable from FMR. The primary source of temporary differences which comprise the net deferred tax asset is deferred compensation expense. FMR files state tax returns on a unitary/combined basis and the Company files certain state tax returns on a separate company basis.

#### Recent Accounting Pronouncements

#### Fair Value Measurements

In 2010, the Financial Accounting Standards Board (the "FASB") amended its standard on fair value measurements and disclosures to add new requirements for disclosures about significant transfers into and out of Levels 1 and 2 and gross presentation of activity within the Level 3 rollforward with separate

# FIDELITY DISTRIBUTORS CORPORATION DECEMBER 31, 2011

## NOTES TO STATEMENT OF FINANCIAL CONDITION

(Dollars in thousands)

#### B. Summary of Significant Accounting Policies, continued:

disclosures about purchases, sales, issuances, and settlements. The amended standard also clarifies existing fair value disclosures about the level of disaggregation as well as inputs and valuation techniques used to measure fair value. The Company adopted this amended standard effective January 1, 2010, except for the gross presentation of the Level 3 rollforward, which the Company adopted effective January 1, 2011. Adoption of this amended standard did not have a material impact on the statement of financial condition.

In May 2011, the FASB issued amended guidance regarding fair value measurements and disclosures. Although the amended guidance is largely consistent with existing fair value measurement principles under GAAP, some of the amendments could change how the fair value measurement guidance is applied. In addition, the existing disclosure requirements for fair value measurements have been expanded. The amended guidance is effective for the Company beginning January 1, 2012. The Company does not expect the adoption of this amended guidance to have a material impact on the statement of financial condition.

#### C. Securities Owned - at Fair Value:

Securities owned consist of shares held in a Fidelity money market mutual fund. Securities owned are measured at fair value on a recurring basis. The fair value of securities owned are determined using published net asset values, as applicable. At December 31, 2011, all of the Company's securities owned are measured at fair value and are classified as Level 1 within the fair value hierarchy. There were no transfers into or out of Level 1 of the fair value hierarchy during the year.

#### D. Commitments and Contingencies:

In the normal course of business, the Company enters into contracts that contain a variety of representations and warranties and which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown, as this would involve future claims that may be made against the Company or that have not yet occurred.

#### E. Stockholder's Equity:

During 2011, the Company declared and recorded non-cash dividends in the amount of \$154,415 to FMR of which \$2,336 was a return of additional paid-in capital. The total dividends recorded of \$154,415 were settled via the intercompany account to FMR.

#### F. Income Taxes:

FMR is subject to flow-through tax treatment under Subchapter S of the Internal Revenue Code which generally allows taxable income, deductions and credits to flow directly to its shareholders but is subject to tax in certain state and international jurisdictions. The Company is also subject to taxation under the Subchapter S rules.

The Company files income tax returns both as part of the FMR U.S. federal and state income tax return filings as well as on a separate company basis. With limited exceptions, the FMR returns that include the Company's activity are no longer subject to federal tax examinations for years before 2006 or state and local examinations for years before 2003.

# FIDELITY DISTRIBUTORS CORPORATION DECEMBER 31, 2011 NOTES TO STATEMENT OF FINANCIAL CONDITION

(Dollars in thousands)

#### G. Net Capital Requirement:

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule 15c3-1 (the "Rule"). The Company has elected to utilize the alternate method permitted by the Rule which requires that minimum net capital, as defined, be the greater of \$250 or 2% of aggregate debit items arising from customer transactions. At December 31, 2011, the Company had net capital of \$58,705 of which \$58,455 was in excess of its required net capital of \$250.

#### H. Transactions with Affiliated Companies:

The Company is party to several arrangements with affiliated companies. Under the marketing and distribution services arrangement, the Company charged FMR Co. for services provided to them during 2011 based on a cost or cost plus arrangement. In addition, the Company is charged for services provided by FMR and affiliated companies.

All intercompany transactions with FMR and affiliated companies are charged or credited through an intercompany account with FMR and may not be the same as those which would otherwise exist or result from agreements and transactions among unaffiliated third parties. The Company generally receives credit for the collection of its receivables and is charged for the settlement of its liabilities through its intercompany account with FMR. Under an agreement with FMR, the Company may offset assets and liabilities which will ultimately be settled by FMR on behalf of the Company against the Company's receivable from FMR. In accordance with the agreement, net liabilities of approximately \$614 have been offset against the receivable from FMR.

#### I. Concentration of Credit Risk:

The Company is engaged in various mutual fund brokerage activities in which counterparties primarily include broker dealers and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk.

#### J. Subsequent Events:

The Company has performed an evaluation of events that have occurred subsequent to December 31, 2011, and through February 27, 2012 (the date of the filing of this report). There have been no material subsequent events that occurred during such period that would require disclosure in this report or would be required to be recognized in the statement of financial condition as of December 31, 2011.