

UNITEDSTATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the

OMB APPROVAL

OMB Number: 3235-0123

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> SEC FILE NUMBER 8-66675

Securities Exchang	ge Act 01 1934 and Ki	ne 1/a-5 ineret	inger	6 B M
REPORT FOR THE PERIOD BEGINNING	1/1/11	AND ENDING	12/31	/11 1
	MM/DD/YY		MM/DE	YYY S
A. REGIS	STRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: Middle M	Market Transacti	ons, Inc.	OFFICI	AL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O. Bo	ox No.)	FIR	M I.D. NO.
158 West Prairie	Avenue Suite 1	08		
	(No. and Street)			
Decatur	IL	•	62523	
(City)	(State)		(Zip Code)	
B. ACCOUNTANT who Edward Richardson Jr.,	•		(Area Code –	Celephone Number
	ume – if individual, state last, fir	rst. middle name)		
15565 Northland Dr. Su		· ·	1. 48075	
(Address)	(City)	(State)		(Zip Code)
CHECK ONE:  Certified Public Accountant		SE	CURITIES AND EXCH RECE	ANGE COMMISSION
☐ Public Accountant			FEB 2 9	2012
☐ Accountant not resident in United	States or any of its posses  OR OFFICIAL USE ON		REGISTRATION	S BRANCH

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



### OATH OR AFFIRMATION

Ι,	Angle - Language age of	Patrick C. Nolan	to the state of th	, swear (or affirm) that, to the best of
mv	knov	wledge and belief the accompanying finar	cial statement ar	nd supporting schedules pertaining to the firm of
ĺ				Inc. , as
of		December 31	20 11	, are true and correct. I further swear (or affirm) that
_		the company not any partner proprietor	principal officer	or director has any proprietary interest in any account
		- · · · · · · · · · · · · · · · · · · ·		of director has any proprietary interest in any account
clas	sifie	ed solely as that of a customer, except as f	ollows:	
		N/A		
		AND THE PROPERTY OF THE PROPER		
				and the second s
		The second secon		Drie Mal
	4	*****	_	Yath C. No land
		"OFFICIAL SEAL"		Signature
	3	SUSAN A. TAMPASIS		President
		► NOTARY PJBLIC, STA™E OF ILLINOIS + ► MX COMMISSION EXPIRES 07-13-2012 +	***	
	⊣	**************************************		Title
		Notary Public		
		Notary Public ( )	•	
Thi	s rep	oort ** contains (check all applicable box	es):	
<b>[2]</b>	(a)	Facing Page.		
		Statement of Financial Condition.		
		Statement of Income (Loss).		
1	(d)	Statement of Changes in Financial Cond	tion.	
图	(e)	Statement of Changes in Stockholders' E	quity or Partners	s' or Sole Proprietors' Capital.
$\square_{k}$	(f)	Statement of Changes in Liabilities Subo	rdinated to Clair	ns of Creditors.
<b> </b>	(g)	Computation of Net Capital.		
	(h)	Computation for Determination of Reser	ve Requirements	Pursuant to Rule 15c3-3.
[3	(i)	Information Relating to the Possession of	r Control Requir	ements Under Rule 15c3-3.
区	(i)	A Reconciliation, including appropriate of	xplanation of the	Computation of Net Capital Under Rule 15c3-1 and the
	•	Computation for Determination of the R	eserve Requirem	ents Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited an	d unaudited State	ements of Financial Condition with respect to methods of
_	` '	consolidation.		
区	(l)	An Oath or Affirmation.		
	(m)	A copy of the SIPC Supplemental Repor	ι.	
	(n)	A report describing any material inadequa	cies found to exis	st or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# MIDDLE MARKET TRANSACTIONS, INC. December 31, 2011

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<b>United States</b>	Securities	and	Exchange	Commission'	S
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### Edward Richardson Jr., CPA 15565 Northland Dr W Ste 508 Southfield, MI 48075 248-559-4514

### **Independent Auditor's Report**

February 25, 2012

Board of Directors Middle Market Transactions, Inc. 158 West Prairie Avenue Decatur, IL 62523

I have audited the accompanying balance sheet of Middle Market Transactions, Inc., as of December 31, 2011, and the related statements of income, retained earnings, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of Middle Market Transactions, Inc. as of December 31, 2011, and the results of its operations, retained earnings, changes in stockholders equity, and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules of computation of net capital, computation of basic net capital requirement, computation of aggregate indebtedness, exemptive provisions under rule 15c3-3, statement of changes in liabilities subordinated to the claims of general creditors, and the reconciliation of the computation of net capital under rule 15c3-1, are presented for additional analysis and are not a required part of the basic financial statements, but are supplementary information required by rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects to the basic financial statements taken as a whole.

Further, there were no material differences in the net amount reported as Net Capital in the audited Computation of Net Capital and the broker-dealer's corresponding Unaudited Part IIA of the Focus report required under Rule 15c3-1.

Edward Richardson Jr., CPA

## Middle Market Transactions, Inc. **BALANCE SHEET** As of December 31, 2011

### **ASSETS**

Cash In Bank

8,068.85

**Total Current Assets** 

8,068.85

PROPERTY AND EQUIPMENT

**TOTAL ASSETS** 

8.068.85

# Middle Market Transactions, Inc. **BALANCE SHEET** As of December 31, 2011

# LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES Accounts Payable	\$ 400.00
Total Current Liabilities	 400.00
LONG-TERM LIABILITIES	
Total Liabilities	400.00
STOCKHOLDERS' EQUITY Capital Stock, par value, \$1 per share, 100,000 share authorized, 1,000 shares	1,000.00
issued and outstanding Paid in Excess	73,889.04
Retained Earnings	 (67,220.19)
Total Stockholders' Equity	 7,668,85
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 8,068.85

# Middle Market Transactions, Inc. STATEMENT OF INCOME

12 Months Ended December 31, 2011

### Revenues

Operating Expenses Floor brokerage, exchange, and c Communications and data proces Occpancy Other expenses Total Operating Expenses	2,423.99 541.78 2,050.00 6,853.00 11,868.77
Operating Income (Loss)	 (11,868.77)
Net income (Loss)	\$ (11,868,77)

# Middle Market Transactions, Inc. STATEMENT OF RETAINED EARNINGS

### 12 Months Ended December 31, 2011

 Beginning of Period
 \$ (55,351.42)

 Plus: Net Income
 \$ (11,868.77)

 Less: Dividends Paid
 0.00

RETAINED EARNINGS END OF PERIOD \$ (67,220,19)

# Middle Market Transactions, Inc. STATEMENT OF CASH FLOWS For the 12 months Ended December 31, 2011

2011

CASH FLOWS FROM OPERATING ACTIVITIES	s	(11,868.77)
Net Income (Loss)	Ф	(11,000.77)
Adjustments to reconcile Net Income		
(Loss) to net Cash provided by		
(used in) operating activities:		
Losses (Gains) on sales of		0.00
Fixed Assets		0.00
Decrease (Increase) in		
Operating Assets:		
Increase (Decrease) in		
Operating Liabilities:		(100.00)
Accounts Payable		0.00
Accrued Liabilities		(100.00)
Total Adjustments		(100.00)
Net Cash Provided By (Used in) Operating Activities		(11,968.77)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds From Sale of Fixed Assets		0.00
Net Cash Provided By (Used In)		
Investing Activities		0.00
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds From Sale of Stock		12,500.00
Net Cash Provided Bv (Used In) Financing Activities		12,500.00
Financing Activities		
NET INCREASE (DECREASE) IN CASH		
AND CASH EQUIVALENTS		531.23
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	_	7,537.62
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	8,068.85

# MIDDLE MARKET TRANSACTIONS, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2011

Totai

	Joseph Louise	j J	Paid-in Capital	anital	Treasury Stock	<del>-</del>	Retained Earnings	Stockholder's Equity
	Shares	Amount	Shares	Amount	Shares	Amount	Amount	Amount
Balance at January 1, 2011	1,000 \$		1,000	\$ 61,389	<del>⇔</del> '	•	\$ (55,351) \$	\$ 7,038
Net Income	1	1	1		r	•	(11,869)	(11,869)
Capital Transactions	i	•	•	12,500	·	•	1	12,500
Prior Period Adjustments	1	i	1			•	1	
Balance at December 31, 2011	1,000	1,000	1,000	\$ 73,889	\$ ·		\$ (67,220)	\$ 7,669

### MIDDLE MARKET TRANSACTIONS, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011

### NOTE A - SUMMARY OF ACCOUNTING POLICIES

Accounting principles followed by the Company and the methods of applying those principles which materially affect the determination of financial position, results of operation and cash flows are summarized below:

### Organization

Middle Market Transactions, Inc. (the Company) was incorporated in the State of Illinois effective August 11, 2004 and subsequently elected "S" Corporation status for federal income tax purposes. The Company has adopted a calendar year.

### Description of Business

The Company, located in Decatur, Illinois, is a broker and dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of FINRA. The Company operates under SEC Rule 15c3-3(k)(2)(i), which provides that the company maintain a Special Account for the Benefit of Customers.

### Basis of Accounting

The financial statements of the Corporation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

### Cash and Cash Equivalents

The Company considers as cash all short-term investments with an original maturity of three months or less to be cash equivalents.

### Accounts Receivable - Recognition of Bad Debt

The Corporation considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible they will be charged to operations when that determination is made.

### Revenue Recognition

Commission revenues are recorded by the Company on the transaction date reported by the escrow agent through submitted closing agreements.

### Income taxes

Effective August 11, 2004, the Company elected "S" corporation status for federal income tax purposes. Under "S" corporation regulations, net income or loss is reportable for tax purposes by the shareholders. Accordingly, no federal income taxes are included in the accompanying financial statements.

### MIDDLE MARKET TRANSACTIONS, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011

### Fair Value of Financial Instruments

Financial instruments that are subject to fair value disclosure requirements are carried in the financial statements at an amount that approximates fair value and include cash and cash equivalents. Fair values are based on quoted market prices and assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates reflecting varying degrees of perceived risk.

### Comprehensive Income

Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income, establishes requirements for disclosure of comprehensive income that includes certain items previously not included in the statement of income, including unrealized gains and losses on available-for-sales securities and foreign currency translation adjustment among others. During the year ended December 31, 2011, the Company did not have any components of comprehensive income to report.

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Concentrations

The concentration is services; the company specializes in the sale of securities.

### NOTE B - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-3 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis.

There were no material differences in the net amount reported as Net Capital in the audited Computation of Net Capital and the broker-dealer's corresponding unaudited Part IIA of the FOCUS report required under Rule 15c3-1.

### NOTE C - POSSESSION OR CONTROL REQUIREMENTS

The Company does not have any possession or control of customer's funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEC Rule 15c-3-3(k)(2)(i) by promptly transmitting all customer funds to the escrow agent who wires the funds to the Company's bank account.

### MIDDLE MARKET TRANSACTIONS, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2011

### NOTE D - RELATED PARTY TRANSACTION

The Company has a sublease and administrative service agreement with a company with common ownership (related party). The agreement may be terminated by either party as of the end of any month.

### NOTE E - ACCOUNTS PAYABLE

At December 31, 2011, the amount of \$400 represented for the accrual for the audit and miscellaneous expenses.

### NOTE F - RENT

The Company has a sublease and administrative service agreement with a company under common ownership (related party). The agreement may be terminated by either party as of the end of any month. Under the agreement, the company will pay the related party, on a monthly basis, \$150 to sublease office space, \$300 for administrative services and reimburse it for expenses paid on the Company's behalf. The rent expense for the year was \$2,050.00.

Supplementary Information

### Supplementary

Pursuant to rule 17a-5 of the

Securities and Exchange Act of 1934

As of and for the Year Ended December 31, 2011

### Middle Market Transactions, Inc. Supplemental Schedules Required by Rule 17a-5 As of and for the year ended December 31, 2011

### Computation of Net Capital

Total Stockholder's equity:		\$	7,669.00
Nonallowable assets:			
Property and equipment	0.00		
Accounts receivable – other	<u>0.00</u>		0.00
Other Charges			
Haircuts	0.00		
Undue Concentration	0.00		0.00
Net allowable capital		\$	7,669.00
Computation of Basic Net Capital Requirement			
Minimum net capital required as a percentage of aggregate i	ndebtedness	<u>\$</u>	27.00
Minimum dollar net capital requirement of reporting broker	or dealer	<u>\$</u>	5,000.00
Net capital requirement		<u>\$</u>	5,000.00
Excess net capital		<u>\$_</u>	2,669.00
Computation of Aggregate Indebtedness			
Total Aggregate Indebtedness		<u>\$</u>	400.00
Percentage of aggregate indebtedness to net capital			5.22%
Reconciliation of the Computation of Net Capital Under	Rule 15c3-1		
Computation of Net Capital reported on FOCUS IIA as of I Adjustments:	December 31, 2011	\$	7,669.00
Change in Equity (Adjustments)			0.00
Change in Non-Allowable Assets			0.00
Change in Charges to NCC			0.00
NCC per Audit			7,669.00
Reconciled Difference		\$	(0,00)
Vectoried Difference		-	

### Middle Market Transactions, Inc. Supplemental Schedules Required by Rule 17a-5 As of and for the year ended December 31, 2011

### **Exemptive Provisions Rule 15c3-3**

The Company is exempt from Rule 15c3-3 because it maintains a Special Account for the Benefit of Customers.

# Statement of Changes in Liabilities Subordinated to the Claims of General Creditors

Balance of such claims at January 1, 2011	\$ -
Additions	-
Reductions	-
Balance of such claims at December 31, 2011	<u>\$</u>

REPORT ON INTERNAL CONTROL

For the year ended December 31, 2011

### Edward Richardson, Jr., CPA 15565 Northland Suite 508 West Southfield, MI. 48075

February 25, 2012

Board of Directors
Middle Market Transactions, Inc.
158 West Prairie Avenue
Decatur, IL 62523

In planning and performing my audit of the financial statements and supplemental schedules of Middle Market Transactions, Inc. for the year ended December 31, 2011, I considered its internal control, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements, and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the company, including tests of such practices and procedures that I considered relevant to the objective stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control, and the practices and procedures referred to the preceding paragraphs. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraphs and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance, that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraphs.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection or any evaluation of them

to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. My consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted the following condition that I consider to be a material weakness as defined above.

Only one person is responsible for all accounting and reporting functions. Accordingly, there is no segregation of duties. Due to the size of the Company, management does not feel it is cost-effective to change this condition.

I understand that practices and procedures that accomplish the objectives referred to in the preceding paragraphs of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and my study, I believe that the Company's practices and procedures were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and the regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by anyone other than these specified parties.

Edward Richardson, Jr., CPA