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Washington, DC 123 Information Requi Securities I	FACIN ired of Brokers and Exchange Act of 19	G PAGE l Dealers Pursuan 34 and Rule 17a-5	t to Section 1 Thereunder	7 of the
REPORT FOR THE PERIOD BEGIN		DD/YY	AND ENDING	12/31/11 MM/DD/YY
A	. REGISTRANT II	DENTIFICATION	errandeman et an anticipation de la de la companya	
NAME OF BROKER-DEALER: CW S	Securities, LLC			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE C	F BUSINESS: (Do not	use P.O. Box No.)		FIRM I.D. NO.
_8848 Cedar Springs Lane, Suite 201				
	(No. and	d Street)		
_Knoxville(City)	TN	(State)	37923 (Zip (	3 Codo)
NAME AND TELEPHONE NUMBER	OF PERSON TO CON			
_Micheal Cox, Owner		TACT IN REGARD I		690-9886
				ea Code – Telephone Numb
B.	ACCOUNTANT II	DENTIFICATION	Kungaran ang kang kang kang kang kang kang kan	ter and the second s
INDEPENDENT PUBLIC ACCOUNT	ANT whose opinion is a	contained in this Repo	rt*	
Alexander Thompson Arnold PLLC				
e e Negative de la companya de la compa	(Name – <i>if individua</i>	ıl, state last, first, middle no	ame)	
_1148-A South Main Street (Address)	Milan (City)		TN (State)	38358 (Zip Code)
CHECK ONE: Certified Public Account Public Accountant	itant			
□ Accountant not resident	in United States or any	of its possessions		
	-			
	FOR OFFICIA	L USE UNLT	ه ایندی او وارایه مرکز معروف ایندر اس	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### OATH OR AFFIRMATION

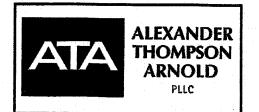
CW Securities, LLC	, as
December 31	, 2011_, are true and correct. I further swear (or affirm) that
	etor, principal officer or director has any proprietary interest in any account
assified solely as that of a customer, excep	t as follows:
lone	
	2150
	Signature
	_Chief Manager
Man IK PI tooks	THE THE AK. CHRIS
Melisza K. Cristopher Notary Public EXP: 11/04/	STATE STATE
Notary Public $E \times P'$ : 11/04/	Doxes):
is report ** contains (check all applicable	boxes):
(a) Facing Page. (b) Statement of Financial Condition	PUBLIC
<ul><li>(b) Statement of Financial Condition.</li><li>(c) Statement of Income (Loss).</li></ul>	11/70x COUNT INT
(d) Statement of Changes in Financial (	Condition.
(e) Statement of Changes in Stockholde	ers' Equity or Partners' or Sole Proprietors' Capital.
<ul><li>(f) Statement of Changes in Liabilities S</li><li>(g) Computation of Net Capital.</li></ul>	Subordinated to Claims of Creditors.
	eserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possessi	on or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropri	iate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of th	ne Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited	d and unaudited Statements of Financial Condition with respect to methods of
consolidation. (l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental R	eport
	lequacies found to exist or found to have existed since the date of the previous au

CW SECURITIES, LLC FINANCIAL STATEMENTS DECEMBER 31, 2011 AND 2010

## CW SECURITIES, LLC TABLE OF CONTENTS

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# **FINANCIAL SECTION**



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### Independent Auditor's Report

To the Members CW Securities, LLC Knoxville, Tennessee

We have audited the accompanying Statement of Financial Condition of CW Securities, LLC (Company) as of December 31, 2011, and the related statements of income, members' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of the Company as of December 31, 2010, were audited by other auditors whose report dated February 26, 2011, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the December 31, 2011, financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2011, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental schedule as listed in the accompanying table of contents is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by regulations under rule 17a-5 of the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Abrand Thy And Puc

Milan, Tennessee February 18, 2012 Dyersburg, TN Henderson, TN Jackson, TN Martin, TN McKenzie, TN Milan, TN Murray, KY Paris, TN Trenton, TN Union City, TN

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# CW SECURITIES, LLC STATEMENTS OF FINANCIAL CONDITION

December 31, 2011 and 2010

	<u>2011</u>	2010		
Assets	· · · · · · · · · · · · · · · · · · ·			
Current assets				
Cash and cash equivalents	\$ 19,793	\$ 16,379		
Commissions receivable	14,669	29,008		
Total current assets	34,462	45,387		
Property and equipment	11,700	11,700		
Accumulated depreciation	(11,700)	(11,322)		
Property and equipment, net		378		
Total assets	<u>\$ 34,462</u>	\$ 45,765		
Liabilities and members' equity				
Commissions payable	\$ 14,654	\$ 27,988		
Members' equity	19,808	17,777		
Total liabilities and members' equity	<u>\$ 34,462</u>	\$ 45,765		

The accompanying notes are an integral part of these financial statements.

# CW SECURITIES, LLC STATEMENTS OF INCOME

For the Years Ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>		
Revenue				
Variable insurance and annuities commissions	\$ 480,810	\$ 594,015		
Fees from advisory services	150,010	151,219		
Mutual fund commissions	172,633	134,696		
Private placement commissions	9	105,721		
License revenue	10,143	9,400		
Other income	749	-		
Interest income	54	1,496		
Total revenue	814,408	996,547		
Expenses	• •			
Commissions	615,964	849,576		
Investment advisory fees	105,441	47,557		
Contract personnel	31,218	58,018		
License, registration and fees	15,668	17,024		
Other operating expenses	44,086	25,730		
Total expenses	812,377	997,905		
Net income (loss)	<u>\$ 2,031</u>	<u>\$ (1,358</u> )		

The accompanying notes are an integral part of these financial statements.

### CW SECURITIES, LLC STATEMENTS OF MEMBERS' EQUITY December 31, 2011 and 2010

Balance at December 31, 2011	\$ 19,808
Net income for the year	2,031
Balance at December 31, 2010	17,777
Net loss for the year	 (1,358)
Balance at January 1, 2010	\$ 19,135

The accompanying notes are an integral part of these financial statements.

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# CW SECURITIES, LLC STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2011 and 2010

	<u>2011</u>			<u>2010</u>	
Cash flows from operating activities					
Net income (loss)	\$	2,031	\$	(1,358)	
Adjustments to reconcile net income(loss) to net cash					
provided (used) by operating activities					
Depreciation		378		567	
(Increase) decrease in commissions receivable		14,339		(10,005)	
Increase (decrease) in commissions payable		(13,334)		8,737	
Net cash provided (used) by operating activities		3,414		(2,059)	
Cash and cash equivalents at beginning of the period		16,379		18,438	
Cash and cash equivalents at end of the period	\$	19,793	\$	16,379	

The accompanying notes are an integral part of these financial statements.

### CW SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS

For the Years Ended December 31, 2011 and 2010

### **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES**

### A. Description of Business

The Company is an investment advisory firm, registered in the State of Tennessee, and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company sells various investments to its clients who are primarily located in the eastern region of the United States.

### **B.** Commissions Receivable

Trade accounts receivable are stated at the amount management expects to collect from balances outstanding at year end. Based on management's assessment of the credit history with its broker-dealer and other customers having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year end will be immaterial.

### C. Income Taxes

The Company recognizes taxable income under the cash basis of accounting. Accordingly, income is recognized in different periods for income tax reporting purposes and financial reporting purposes. Other temporary timing differences result principally from differences in methods of reporting depreciation.

As a limited liability company, all current and deferred federal taxable income of the Company is passed through to the member who is responsible for payment of any federal income taxes thereon. The State of Tennessee taxes the income of limited liability companies to the extent that their income is not subjected to federal self-employment taxes. Accordingly, no Tennessee excise tax has been accrued.

#### D. Cash Flows

For purposes of reporting cash flows, the Company considers investments readily convertible into cash without significant loss due to penalties or interest, deposits in banks, and certificates of deposit to be cash and cash equivalents.

#### E. Property and Equipment

Property and equipment is recorded at cost. The cost of property and equipment is depreciated using the straight-line method over the estimated useful lives of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in operations for the period. The cost of repairs and maintenance is charged to expense as incurred.

### F. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles and prevailing industry practices requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## CW SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS

For the Years Ended December 31, 2011 and 2010

#### G. Concentrations of Credit Risk

Approximately 76 and 64 percent of the commissions expense is incurred by non-member, commissioned representatives for the years ended December 31, 2011 and 2010, respectively. Accordingly, a significant portion of the commission revenue results from the related transactions.

The Company maintains its cash balances in one financial institution located in Knoxville, Tennessee. The balance is insured by the Federal Deposit Insurance Corporation up to \$250,000 as of December 31, 2011 and 2010.

#### H. Subsequent Events

Management has evaluated subsequent events through February 18, 2012, the date which the financial statements were available to be issued, and no items of any significant nature were noted.

### NOTE 2 – DETAILED NOTES ON ACCOUNTS

### A. Subordinated Liabilities

At December 31, 2011 and 2010, there were no liabilities pledged to general creditors.

### **NOTE 3 – RELATED PARTY TRANSACTIONS**

During the years ended December 31, 2011 and 2010, the Company paid commissions and investment advisory fees to one of the Company's members in the amount of \$255,285 and \$357,261, respectively. In addition, approximately \$383 and \$536 commissions payable to this individual was included in accrued expenses as of December 31, 2011 and 2010, respectively. As of December 31, 2011 and 2010, the amount of related party accounts receivable to this individual was \$425 and \$484, respectively.

An investment advisory firm owned by the organizing member of the Company provides facilities, personnel, and office supplies. Related expenses amounted to \$44,523 and \$31,218 for the years ended December 31, 2011 and 2010, respectively.

### NOTE 4 – NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital requirement of the Securities and Exchange Commission under Rule 15c3-1, which requires a minimum net capital of the greater of \$5,000 or 6 2/3 percent of aggregate indebtedness, as defined. As of December 31, 2011, the Company's net capital amounted to \$19,021 as computed under Rule 15c3-1, exceeding the minimum capital requirement by \$14,021. In addition, Rule 15c3-1 requires that the Company's net capital ratio (ratio of aggregate indebtedness to net capital) not exceed 15 to 1. The actual net capital ratio at December 31, 2011, was .77 to 1.

# SUPPLEMENTARY INFORMATION SECTION

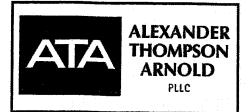
### **CW SECURITIES, LLC COMPUTATION OF NET CAPITAL** For the Year Ended December 31, 2011

		Reported in Form <u>X-17A-5</u>		Reconciling <u>Items</u>		Reported in Audit <u>Report</u>	
Computation of net capital pursuant to Rule 15c3-1 of the Securities and Exchange Commission Act of 1934 for Investment Advisory		· · · ·	- - -		-		
Total members' equity	\$	19,808	\$	-	\$	19,808	
Deductions: Non allowable assets		(774)				(774)	
Net capital before haircuts on securities positions		19,034				19,034	
Haircuts on security positions		(13)				(13)	
Net capital	<u>\$</u>	19,021	\$		<u>\$</u>	19,021	
Computation of basic net capital requirement							
Minimum net capital required	\$	996	\$	-	\$	996	
Minimum dollar net capital requirement	\$	5,000	\$	-	\$	5,000	
Net capital requirement	\$	5,000	\$	-	\$	5,000	
Excess net capital	\$	14,021	\$		\$	14,021	
Computation of aggregate indebtedness							
Total liabilities from balance sheet/aggregate indebtedness	\$	14,654	\$	-	\$	14,654	
Percentage of aggregate indebtedness to net capital		77%		-		77%	

See independent auditor's report.

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# INTERNAL CONTROL SECTION



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### Report on Internal Control

To the Members CW Securities, LLC Knoxville, Tennessee

In planning and performing our audit of the financial statements of CW Securities, LLC. (Company) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1) Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e).
- 2) Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 3) Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 4) Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Dyersburg, TN Henderson, TN Jackson, TN Martin, TN McKenzie, TN Milan, TN Murray, KY Paris, TN Trenton, TN Union City, TN Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weakness, as defined previously.

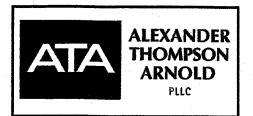
We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this communication are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of management, Board of Directors, others within the organization, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934, and is not intended to be and should not be used by anyone other than these specified parties.

Alexande Thy Ang Plic

Milan, Tennessee February 18, 2012

**AGREED-UPON PROCEDURES SECTION** 



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#### Independent Accountant's Report on Applying Agreed-Upon Procedures Related to the Entity's SIPC Assessment Reconciliation

To the Members CW Securities, LLC Knoxville, Tennessee

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payment to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2011, which were agreed to by CW Securities, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating CW Securities, LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). CW Securities, LLC's management is responsible for their compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;

2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2011, noting no differences;

3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;

4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

Dyersburg, TN Henderson, TN Jackson, TN Martin, TN McKenzie, TN Milan, TN Murray, KY Paris, TN Trenton, TN Union City, TN

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We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Aluan Thy And Plue February 18, 2012

Milan, Tennessee