



ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	Sanuary 1, 2011	_AND ENDINGDe	cember 31, 2011
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: MGO Sec	curities Corp.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
1301 East Ninth Street Suite 1400			
	(No. and Street)		
CLEVELAND	OH	44114	
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN R	EGARD TO THIS REPO	DRT <sub>216- 619-9810</sub>
		()	Area Code – Telephone Number
B. ACC	OUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT WHOBE & LUCAS CPA'S, INC.			
	(Name - if individual, state last, fin	rst, middle name)	
4807 ROCKSIDE ROAD, SUITE 510	INDEPENDENCE	ОН	44131
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
Accountant not resident in Uni	ted States or any of its posses	ssions.	
	FOR OFFICIAL USE OF	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



#### OATH OR AFFIRMATION

Ι,	Paul Orchosky				swear (or a	iffirm) that, to	the best of
my k	nowledge and belief the accompanying fi MGO Securities Corp.	nancial stateme	ent and	d supporting sche	dules pertai	ning to the firm	n of , as
of	DECEMBER 31	, 20	11	_, are true and co	rrect. I fur	ther swear (or	
neith	er the company nor any partner, propriet						
	ified solely as that of a customer, except				,		
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				Secretary			
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-6	RICHARD A. WEISS Attorney	)					
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	(a) Facing Page.	okes).					
	b) Statement of Financial Condition.						
	c) Statement of Income (Loss).						
	d) Statement of Changes in Financial Co	ndition.					
<b>X</b> (	(e) Statement of Changes in Stockholders	s' Equity or Par	tners'	or Sole Propriet	ors' Capital.		
	(f) Statement of Changes in Liabilities S	ubordinated to	Claim	s of Creditors.			
	g) Computation of Net Capital.						
	h) Computation for Determination of Re						
	(i) Information Relating to the Possessio						
<u>Š</u> (	j) A Reconciliation, including appropria						3-1 and the
_	Computation for Determination of the						1 1 0
Ц (	(k) A Reconciliation between the audited	and unaudited	State	ments of Financia	ll Condition	with respect to	o methods of
FX) /	consolidation.						
	(1) An Oath or Affirmation.						
	(m) A copy of the SIPC Supplemental Re (n) A report describing any material inade		aviot	or found to have	evicted cince	the date of the	previous audi
<b>ш</b> (	in A report describing any material made	quacies found to	J EXISE	or round to mave (	LAISIEU SIIICE	the date of the	previous audi
**Fa	or conditions of confidential treatment of	certain portion	s of th	is filing, see sect	ion 240.17a	-5(e)(3).	

# MGO SECURITIES CORP. FINANCIAL STATEMENTS DECEMBER 31, 2011

### MGO SECURITIES CORP. <u>DECEMBER 31, 2011</u>

#### TABLE OF CONTENTS

Independent Auditors' Report	1
Statement of Financial Condition	
December 31, 2011	2
Statement of Operations	
For the year ended December 31, 2011	3
Statement of Changes in Stockholder's Equity	
For the year ended December 31, 2011	4
Statement of Cash Flows	
For the year ended December 31, 2011	5
Notes to the Financial Statements	6 - 8
Supplemental Information - Schedule I, II and III	10 - 11
Independent Auditors' Report on Internal	
Control Required by SEC Rule 17a-5	12 - 13

Certified Public Accountants, Inc.

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http://www.hobe.com

#### INDEPENDENT AUDITORS' REPORT

To the Shareholder MGO Securities Corp.

We have audited the accompanying statement of financial condition of MGO Securities Corp. (a wholly-owned subsidiary of Moskal Gross Orchosky, Inc.) as of December 31, 2011, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MGO Securities Corp. as of December 31, 2011, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 13, 2012

Hobe & Lucas Certified Public Accountants, Inc.

Independent Member

BKR

INTERNATIONAL

Firms In Principal Cities Worldwide

### MGO SECURITIES CORP. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2011

#### **ASSETS**

Current Assets		
Cash and short-term cash investments	\$	15,000
Commissions receivable		35,765
Total Assets	\$	50,765
LIABILITIES AND STOCKHOLDER'S EQUITY		
<u>Liabilities</u>		
Payable to parent	_\$	1,950
Stockholder's Equity		
Common stock, \$1 par value, 500 shares authorized,		400
100 shares issued and outstanding		100
Paid-in surplus		9,900
Retained earnings	·	38,815
Total Stockholder's Equity		48,815
Total Liabilities and Stockholder's Equity	\$	50,765

## MGO SECURITIES CORP. STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2011

Revenue Commissions		5	779,287
Expenses	_		184,456
Net Income			594,831

### MGO SECURITIES CORP. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2011

	 Common Stock	 Paid-In Surplus	Retained Earnings
Balance - January 1, 2011	\$ 100	\$ 9,900	\$ 39,111
Net income		<del>-</del>	594,831
Dividends paid to parent	<del>-</del>	-	(595,127)
Balance - December 31, 2011	\$ 100	\$ 9,900	\$ 38,815

## MGO SECURITIES CORP. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2011

Cash Flows From Operating Activities		
Net income	\$	594,831
Adjustments to reconcile net income to net cash used in operating activities:		
(Increase) decrease in commissions receivable		3,594
Increase (decrease) in payable to parent		(3,298)
Net Cash Provided by Operating Activities		595,127
Cash Flows From Financing Activities		
Dividends paid to parent	-	(595,127)
Net Cash Used in Financing Activities		(595,127)
Net Increase (Decrease) in Cash		-
Cash at Beginning of Year	\$	15,000
Cash at End of Year		15,000

### MGO SECURITIES CORP. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2011

#### **NOTE 1 - ORGANIZATION**

MGO Securities Corp. (the Company), a wholly-owned subsidiary of Moskal Gross Orchosky, Inc. (the Parent), is a fully-disclosed broker/dealer registered with the Securities and Exchange Commission (SEC). The Company was incorporated on October 6, 1994. The Company is a member of the Financial Industry Regulatory Authority (FINRA) specializing in selling investment securities and is registered in various states. The Company does not take custody of any securities nor does it trade on its own account.

The Company's current activities include the purchasing and redeeming of mutual funds and variable life insurance and annuities for customers. In many cases orders with the mutual funds and/or life insurance companies are placed in the customer's names, the shares or units are held by the funds' or insurance company's custodians, and the Company's only financial involvement is through receipt of commission checks from the mutual fund or insurance company.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Accounting**

The Company prepares its financial statements on the accrual basis of accounting.

#### **Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Stockholder's Equity

The Company regularly declares and pays dividends to its parent company, Moskal Gross Orchosky, Inc.

#### **Income Taxes**

The Company is a member of an affiliated group, along with its parent company, Moskal Gross Orchosky, Inc., which has elected to file a consolidated federal income tax return. The consolidated return is prepared on the cash method of accounting and income taxes paid on the consolidated income tax return are immaterial in amount. MGO Securities Corp.'s portion of the income taxes paid on a consolidated basis, therefore, is not material to these financial statements and no provision is included herein.

### MGO SECURITIES CORP. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2011

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Income Taxes (Continued)**

The financial statements reflect only the Company's tax positions that meet a "more likely than not" standard that, based on their technical merits, have a more than 50 percent likelihood of being sustained upon examination. The Company did not recognize any interest or penalties on uncertain tax positions on the balance sheet for the periods ended December 31, 2011. Company management has determined that no reasonably possible changes will be made over the next 12 months regarding their tax positions. Reporting periods ending December 31, 2008, December 31, 2009, December 31, 2010 and December 31, 2011 are subject to examination by major taxing authorities.

#### Cash and Short-Term Cash Investments

Cash includes monies in checking accounts, change funds, certificates of deposit and savings accounts. Currently, all monies are held in a checking account.

#### **Commissions Receivable**

Commissions receivable represent fees not yet received on brokered transactions. An allowance for doubtful accounts is not considered necessary as management believes all balances are collectible.

#### **Concentration of Credit Risk**

Approximately ninety-six percent (96%) of the Company's total revenue is generated through trades with one family of investment programs. However, alternative fund families exist which would not put the Company's revenue at risk.

#### **NOTE 3 - RELATED PARTY TRANSACTIONS**

The Company has entered into a formal expense sharing agreement with the Parent. The agreement provides that certain non-regulatory expenses, such as salaries, rent and utilities, be paid by the Parent on behalf of the Company. Amounts are paid to the Parent to reimburse these expenses and total approximately \$14,000 per month. Included in Company liabilities at December 31, 2011 is \$1,950 owed to the Parent.

#### **NOTE 4 - NET CAPITAL PROVISION OF RULE 15c3-1**

The Company is subject to the Securities and Exchange Commission (SEC) uniform net capital rule (Rule 15c3-1) which requires the maintenance of minimum net capital of \$5,000. At December 31, 2011, MGO Securities Corp. had net capital of \$13,154 which was in excess of its required net capital by \$8,154.

### MGO SECURITIES CORP. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2011

#### **NOTE 5 - EXEMPTION FROM RULE 15c3-3**

The Company acts as an introducing broker or dealer, promptly transmitting all funds and delivering all securities received in connection with its activities as a broker or dealer and does not otherwise hold funds or securities for or owe money or securities to customers. The Company operates under Section (k)(2)(ii) of Rule 15c3-3 of the Securities Exchange Act of 1934 and is therefore exempt from the requirements of Rule 15c3-3.

#### **NOTE 6 - CONTINGENCIES**

The Company is not contingently liable on any contracts or obligations.

#### NOTE 7 - CONCENTRATION OF CREDIT RISK

The Company maintains cash in financial institutions which, time to time, may exceed federally insured limits.

#### **NOTE 8 - LITIGATION**

The Company is not currently a defendant in any litigation. Furthermore, the company is not aware of any situation which would result in litigation.

#### **NOTE 8 - SUBSEQUENT EVENTS**

The Company has evaluated all subsequent events through February 13, 2012, the available date of issuance of the financial statements.

#### **SUPPLEMENTAL INFORMATION**

#### <u>PURSUANT TO RULE 17a-5 OF THE</u> <u>SECURITIES EXCHANGE ACT OF 1934</u>

**DECEMBER 31, 2011** 

## MGO SECURITIES CORP. COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION FOR THE YEAR ENDED DECEMBER 31, 2011

Net Capital  Total shareholder's equity from statement of financial condition	\$ 48,815
Less: Non-allowable assets:	 (35,661)
Net Capital	 13,154
Minimum Required Net Capital	\$ 5,000
Net Capital Requirement	\$ 5,000
Excess Net Capital	\$ 8,154

# MGO SECURITIES CORP. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2011

A reconciliation of the computation of net capital under Rule 15c3-1 as included in the Company's unaudited Form X-17a-5 as of December 31, 2011, filed with the Securities and Exchange Commission and the amount included in the accompanying Schedule I computation is not required as there were no audit adjustments.

The Company is not required to present the schedule "Computation for Determination of Reserve Requirements under Rule 15c3-3" and "Information for Possession or Control Requirements under Rule 15c3-3" as it meets the exemptive provisions of Rule 15c3-3, under Section (k)(2)(ii) of the Rule.

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#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Shareholder MGO Securities Corp.

In planning and performing our audit of the financial statements and supplemental schedules of MGO Securities Corp. (the Company) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verification, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than those specified parties.

Hobe & Lucas Certified Public Accountants, Inc.