

HERSHA

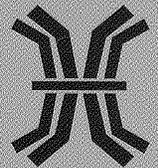


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2011

HERSHA HOSPITALITY TRUST

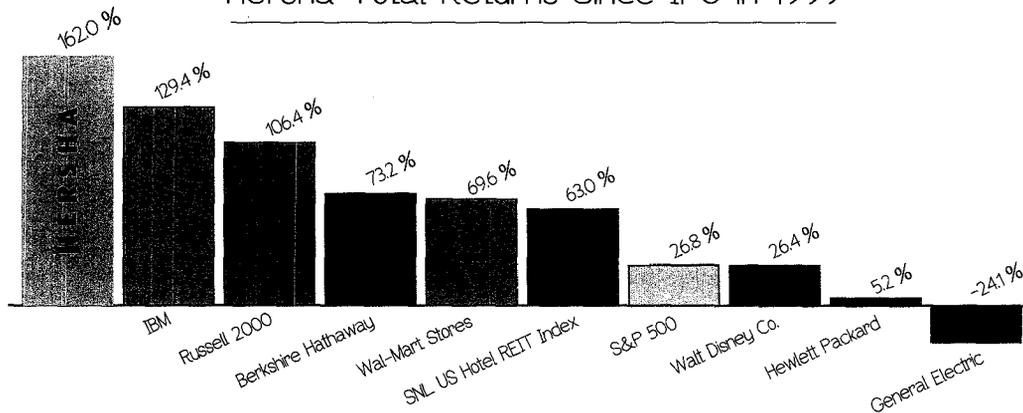




Hersha Hospitality Trust (HT) is a real estate investment trust (REIT) focused on the acquisition and aggressive management of upscale hotels in urban gateway markets. Hersha trades under the symbol HT on the New York Stock Exchange. As of March 31, 2012, the Company owned interests in 67 Upper Upscale, Upscale and Upper Midscale hotels totaling 9,598 rooms,

primarily located in major metro and urban centers along the Northeast Corridor of the United States from Boston to New York City to Washington, D.C. as well as Miami and select markets in California. Qualification as a REIT under the Internal Revenue Code enables the Company to distribute income to shareholders without federal income tax liability to the Company.

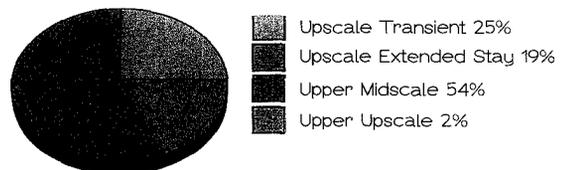
Hersha Total Returns Since IPO in 1999⁽¹⁾



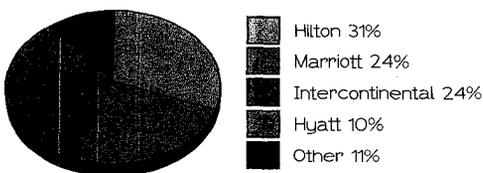
Hersha Portfolio by Location⁽²⁾



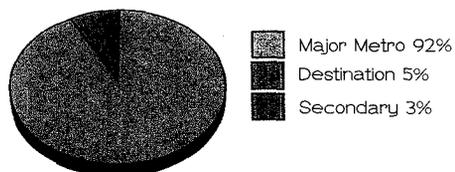
Hersha Portfolio by Market Segment⁽²⁾



Hersha Portfolio by Hotel Brand⁽²⁾



Hersha Portfolio by Destination⁽²⁾



(1) Total Returns from January 26, 1999 through December 31, 2011. Source: SNL Financial & Bloomberg. Assumes dividends are reinvested.
 (2) Reflects continuing operations and pro-rata ownership share of 2011 EBITDA.

2011 Financial Highlights

(In thousands, except per share data)

Year Ended December 31,

Hotel Operating Results ^(a)	2011	2010	2009	2008	2007
Total Revenues	\$ 432,792	373,356	324,473	378,338	366,314
Average Daily Rate	\$ 144.83	136.22	126.33	139.48	134.12
Occupancy	71.89%	69.88%	66.66%	71.44%	73.07%
Revenue Per Available Room	\$ 104.12	95.19	84.21	99.64	98.00

(a) Pertains to all hotels owned as of year end including the total results of hotels owned in a joint venture structure and assets held for sale.

(In thousands except per share data)

Year Ended December 31,

Hersha Hospitality Trust	2011	2010	2009	2008	2007
Operating Data: (Excluding Impairment Charges) ⁽¹⁾					
Total Revenues (Including Discontinued Operations)	\$ 329,868	283,597	230,930	265,399	248,813
Net Income applicable to Common Shareholders	(5,133)	(18,871)	(17,382)	5,829	13,047
Adjusted EBITDA ⁽²⁾	132,969	108,329	97,350	120,018	117,164
Adjusted Funds from Operations ⁽³⁾	68,710	52,067	33,956	61,308	56,001
Per Share Data: (Excluding Impairment Charges) ⁽¹⁾					
Basic Earnings Per Common Share	\$ (0.03)	(0.14)	(0.35)	0.07	0.22
Diluted Earnings Per Common Share	(0.03)	(0.14)	(0.35)	0.07	0.22
AFFO	0.38	0.36	0.57	1.15	1.21
Distributions to Common Shareholders	0.23	0.20	0.33	0.72	0.72
Balance Sheet Data: (as of December 31st)					
Total Assets	\$ 1,630,909	1,457,277	1,111,044	1,178,405	1,067,607
Total Debt	820,132	694,720	745,443	743,781	663,008
Noncontrolling Interest in Partnership	31,819	39,304	41,859	53,520	42,845
Total Shareholder's Equity	730,671	683,434	302,197	349,963	330,405

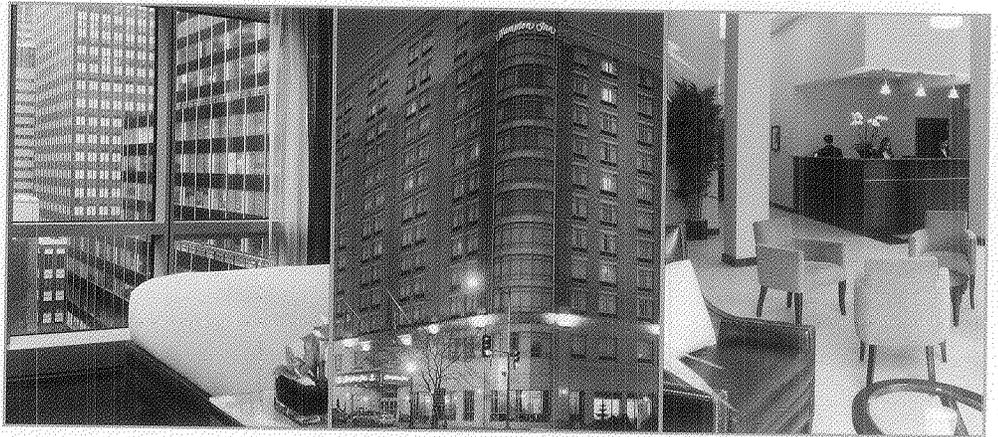
(1) Operating and Per Share Data exclude charges recorded during 2008-2011 relating to impairment losses on development loans, land parcels, investment in unconsolidated joint ventures, several wholly owned hotel properties, and assets held for sale.

(2) Adjusted Earnings Before Interest, Taxes, and Depreciation and Amortization (EBITDA) is a non-GAAP financial measure within the meaning of the Securities and Exchange Commission rules. Our Adjusted EBITDA computation may not be comparable to EBITDA or Adjusted EBITDA reported by other companies that interpret the definition of EBITDA differently than we do. Management believes Adjusted EBITDA to be a meaningful measure of a REIT's performance because it is widely followed by industry analysts, lenders and investors and that it should be considered along with, but not as an alternative to, net income, cash flow, FFO and AFFO as a measure of the company's operating performance.

(3) Funds from Operations (FFO) as defined by NAREIT represents net income (loss) (computed in accordance with generally accepted accounting principles), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated assets, plus certain non-cash items, such as loss from impairment of assets and depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. We present Adjusted Funds from Operations (AFFO), which reflects FFO in accordance with the NAREIT definition plus the following additional adjustments: adding back write-offs of deferred financing costs on debt extinguishment, both for consolidated and unconsolidated properties, adding back amortization of deferred financing costs, adding back non-cash stock expense, adding back acquisition and terminated transaction expenses, adding back FFO attributed to our partners in consolidated joint ventures, and making adjustments to ground lease payments, which are required by GAAP to be amortized on a straight-line basis over the term of the lease, to reflect the actual lease payment.

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Fellow
Shareholders:



In 2011, the world faced a weakening pace of recovery: The US saw its credit rating downgraded; the future of the Eurozone hung in the balance driven by fear of contagion from the threatened economic collapse of some of its member nations due to their inability to address their sovereign debt burdens; the earthquake in Japan derailed one of the world's most significant economies; and the emergence of asset bubbles in China raised concerns of a significant slowdown in Asia. In this sharply destabilized economic environment, the hotel REIT sector experienced volatility and risk aversion in the latter half of the year that was reminiscent of late 2008 and 2009.

Although the tough capital market environment had its impact on our share price in 2011, our portfolio demonstrated its characteristic resilience allowing us to drive robust performance at our hotels and post strong growth over the prior year. Based on results from the early part of this year, it appears that the momentum is continuing to build and suggests strength into the coming year. Just as notably as Hersha's leading portfolio performance, the Company also completed its transformation to a pure play, urban transient hotel portfolio to better capitalize on our strategy and our core strengths as a company. We emerged from 2011 with strength in operating fundamentals, a portfolio of the most

Courtyard Miami Beach Oceanfront, Miami Beach, Florida





The Rittenhouse Hotel, Philadelphia, Pennsylvania

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profitable hotels in the sector concentrated in the highest growth gateway cities in the country and a conservative balance sheet that affords security and considerable financial flexibility.

We believe that at a certain point, a continuously unstable and fluid market environment can no longer be considered volatile. Rather, we have to contemplate that we have entered a new environment, one that requires agility and innovative approaches to maintain a standard of outperformance and to leverage unique opportunities. Hersha is well positioned to create value in this new environment. We have recalibrated our business model and further focused our expertise on our preferred urban transient hotels, which are particularly well suited to the prevailing market conditions. The high demand

gateway markets combined with the high margin operations associated with transient hotels, avoiding the group segments and reducing reliance on multiple food and beverage outlets, enables our hotels to achieve some of the



highest room revenues in a market with limited expense expansion. The resulting operating leverage and market leverage produces superior flow-through and drives profitability. In this new environment, we will continue to execute on the successful and timely urban transient model that we defined years ago and that we continue to develop and lead.

Leadership in Growth Markets

In 2009 and 2010, as we navigated the challenges that the markets dealt, we also took the opportunity to acquire high quality hotels in leading markets at extremely attractive prices. We continued our market leadership in 2011 and into 2012, selectively acquiring six hotels, and entering the very desirable Los Angeles and Miami markets. In addition, we entered into an agreement to purchase the Hyatt Union Square upon construction completion and most recently, purchased the iconic Rittenhouse Hotel in Philadelphia. In total, since the beginning of the credit crisis, we have added 22 assets, more than any of our peers, deploying more than \$900 million in urban transient hotel investments in our strategic markets, with a median age of less than three years old.

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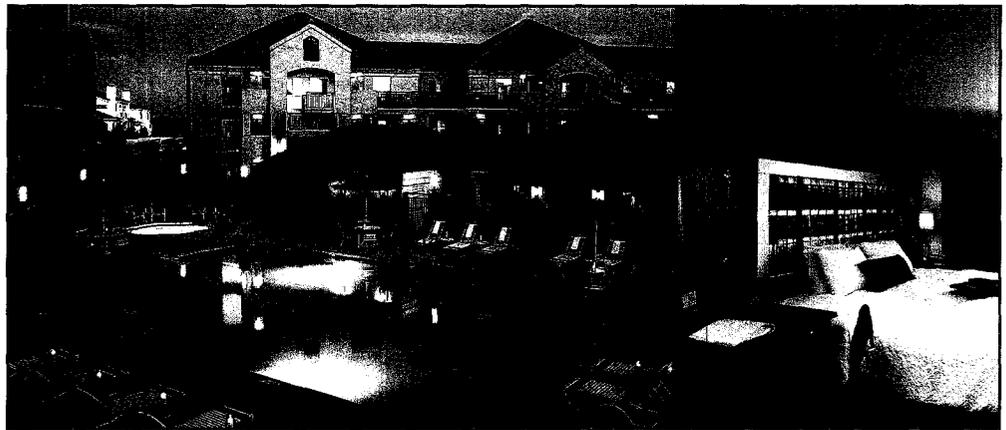
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We further enhanced the value of our portfolio by divesting 18 hotels that we determined were not core to our strategy and our value proposition. These assets were in markets that we consider to have a slower inherent growth trajectory than the remainder of our portfolio. By selling these hotels and recycling the capital into hotels in higher growth markets, we significantly improved the performance and growth profile of the Company.

We now generate approximately half of our earnings from New York City and 90% of our earnings from our six urban gateways of Boston, New York City, Philadelphia, Washington, D.C., Miami and Los Angeles, each a market in which we have a developed expertise and deep long-term conviction.

Realizing Competitive Advantage

In addition to assembling an unparalleled portfolio generating the highest EBITDA per room within our peer set, our



continued priority remains the operational advantage that we bring to the performance of our hotels. Our aggressive and value enhancing asset management program remained laser focused on our operators' revenue management strategies and the corresponding operating fundamentals. Remaining responsive in dodgy market conditions is a well-honed and specialized skill that we have leveraged to produce strong outcomes. In 2011 our portfolio delivered industry-leading results, with strong average daily rate (ADR) driven revenue per available room (RevPAR) growth and solid EBITDA margin expansion resulting in EBITDA margins that led the market and were the highest in our history.

In 2011, our consolidated portfolio achieved an occupancy rate of 73.8% at a \$154.01 ADR. The resulting RevPAR for the Company's consolidated hotels was up 7.9% to \$113.66 in 2011 compared to \$105.31 in the prior year period, driven by a 6.7% increase in ADR and an 82 basis point improvement in occupancy. Total Hotel Revenues, including our hotels owned in joint ventures, increased 17.1% from approximately \$320.5 million in 2010 to \$375.4 million last year. Flow-through was strong, with Hotel EBITDA increasing 26.2% from \$103.2 million to \$130.2 million year over year.

We used seasonality in our business and the softer demand periods of the year in our various markets

Courtyard by Marriott Boston, Brookline, Massachusetts





Hilton Garden Inn Tribeca, New York, New York

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as an opportunity to undertake \$26 million of renovations and return on investment (ROI) projects to ensure that we are optimally positioned to take advantage of the continuing recovery in our markets. Despite selecting periods of lower demand for the completion of projects, some disruptive impact is unavoidable. Renovation disruptions notwithstanding, we increased Hotel EBITDA margins 140 basis points year over year from 37.2% to 38.6%. Importantly, these margins evidence the evolution of our portfolio, and we are confident that significant opportunity for further improvement remains as our young portfolio stabilizes and as the lodging recovery progresses.

Our ability to drive such results is due in part to our asset management focus on optimizing and



controlling our cost structure. We have aligned ourselves with best-in-class property managers who have done a commendable job of managing through the slowdown, while maximizing the opportunity through the ongoing recovery.

Our urban transient model has a great deal of inherent operating leverage and market leverage, which will translate to earnings growth through the efforts of our asset management team.

Fortified Balance Sheet

Our balance sheet continues to be strong and provides us with significant financial flexibility. We further bolstered our balance sheet in 2011 by issuing \$115 million of perpetual preferred equity at an attractive coupon that enhances our current capital structure. Our Net Debt to EBITDA ratio of 5.3x as of December 31, 2011 was meaningfully better than our ratio of 7.3x times as of the beginning of 2010 and we are confident that the organic EBITDA growth in our portfolio will allow us to potentially push this ratio below our stated goal of 5.0x. The financial strength supported by low leverage and a solid cash position provides the Company with the capacity necessary to continue executing on our business plan.

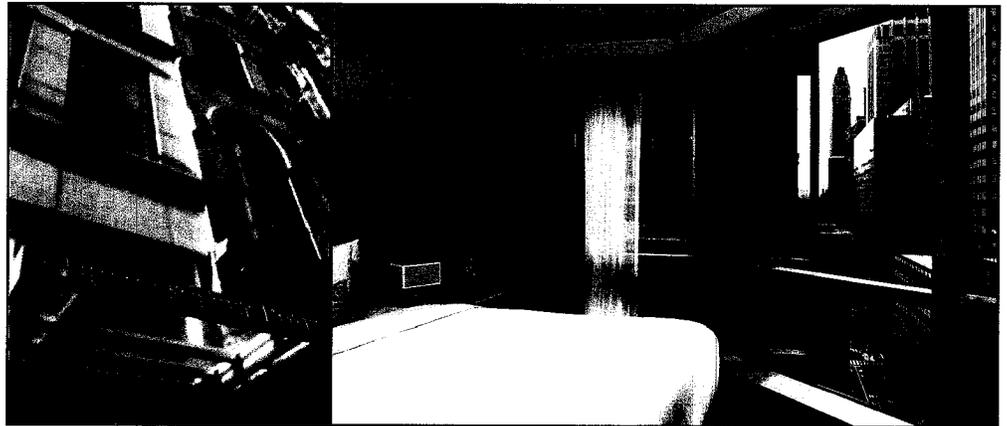
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Encouraging Outlook

We look ahead into 2012 with great confidence for Hersha. While the economic environment is still searching for firm footing, we recognize that the improving levels of capital investment and corporate profitability are pushing the demand outlook and our urban transient model is particularly well-tailored to capture an outsized share of this growth. The corporate transient segment is recovering at a spirited rate while the group segment is being held back by conservative outlooks. Our business transient guests' travel to our markets appears to be more directly tied to revenue generation and therefore remains "mission critical" when viewed by corporate travel planners and decision makers.

To our advantage, the strength we are seeing in the corporate transient segment, which makes up the majority of our guest mix, remains the sweet spot in the current lodging recovery.



The limited supply remains a unique and attractive feature of this recovery cycle. New lodging supply across the country is minimal with less than 1% new supply expected to come online in 2012 and 2013, well below the historical average and certainly below the anticipated growth in demand. These supply-demand dynamics, combined with the quality and youth of our pure play, urban transient portfolio, gives us reassurance that Hersha's ongoing growth potential offers great upside.

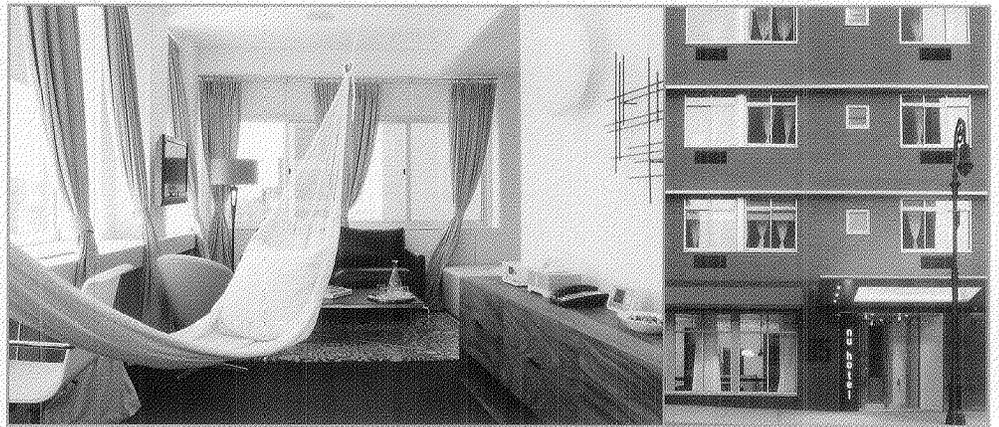
We appreciate having you as fellow shareholders and value the confidence that you have placed in us. We look forward to updating you on our progress throughout the year.

Jay H. Shah
Chief Executive Officer

Neil H. Shah
President and Chief Operating Officer

Courtyard by Marriott, Los Angeles, California





In 2011, Hersha formally launched its sustainable hospitality initiative, EARTHVIEW, to enhance the sustainability and value of operational and maintenance activities across the Hersha property portfolio. The EARTHVIEW program is a triple bottom line approach to economic, environmental and community sustainability that adds value to all of our stakeholders.

Hersha has always taken a leadership role in the areas of environmental preservation, social responsibility and community engagement, a tradition begun by its founders and carried forward by its management in the new and exciting sustainability initiatives being forged by EARTHVIEW. Through this unique company-wide program we rededicate ourselves to pioneering and implementing sustainable and innovative practices that benefit the performance of our business, while helping to preserve the environment and inspire our local and global communities.

Hersha Hospitality Properties⁽¹⁾

New York Metro Area

Duane Street Hotel, Tribeca
Hotel 373 Fifth Avenue, Midtown
NU Hotel, Brooklyn
Hilton Garden Inn, Tribeca
Hampton Inn, Times Square South
Hampton Inn, Herald Square
Hampton Inn, Chelsea
Hampton Inn, Seaport
Hampton Inn, Downtown
Holiday Inn, Wall Street
Holiday Inn Express, Wall Street
Holiday Inn Express, Times Square
Holiday Inn Express, Madison Square
Candlewood Suites, Times Square
Sheraton Hotel, JFK International Airport
Hilton Garden Inn, JFK International Airport
Hyatt House, White Plains
Hampton Inn Brookhaven, Long Island/Farmingville
Holiday Inn Express, Long Island/Hauppauge
Holiday Inn Express, Chester

New Jersey

Courtyard by Marriott, Ewing/Princeton
Hyatt House, Bridgewater

Boston Metro Area/Rhode Island

Courtyard by Marriott, Boston/Brookline
Courtyard by Marriott, South Boston
Holiday Inn Express, Cambridge
Holiday Inn Express, South Boston
Residence Inn by Marriott, Framingham
Residence Inn by Marriott, Norwood
Hawthorn Suites, Franklin
Courtyard by Marriott, Warwick, RI
Hampton Inn, Smithfield, RI

Connecticut

Marriott Downtown, Hartford
Hilton Hotel, Hartford
Mystic Marriott Hotel and Spa, Groton
Courtyard by Marriott, Norwich
Hampton Inn, West Haven

Philadelphia Metro Area/Delaware

The Rittenhouse Hotel, Center City Philadelphia
Hampton Inn, Center City Philadelphia
Hyatt Place, King of Prussia/Valley Forge
Holiday Inn Express, King of Prussia/Valley Forge
Courtyard by Marriott, Langhorne/Oxford Valley
Residence Inn by Marriott, Langhorne/Oxford Valley
Holiday Inn Express, Langhorne/Oxford Valley
Courtyard by Marriott, Wilmington
Inn at Wilmington, Wilmington
Sheraton Wilmington South, Wilmington

Pennsylvania

Hampton Inn & Suites, Hershey
Holiday Inn Express, Hershey
Comfort Inn, West Hanover/Hershey
Residence Inn by Marriott, Carlisle
TownePlace Suites by Marriott, Harrisburg

Washington, D.C. Metro Area

Hampton Inn, Washington, D.C.
Capitol Hill Suites, Washington, D.C.
Residence Inn by Marriott, Tyson's Corner
Courtyard by Marriott, Alexandria
Residence Inn by Marriott, Greenbelt, MD
Hyatt House, Gaithersburg, MD
Holiday Inn Express, Camp Springs, MD

Florida

Courtyard Miami Beach Oceanfront, Miami Beach

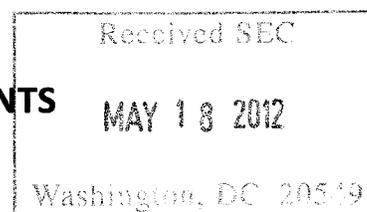
California/Arizona

Courtyard by Marriott, Los Angeles, CA
Hyatt House, Pleasant Hill/Walnut Creek, CA
Hyatt House, Pleasanton/Dublin, CA
Hyatt House, Scottsdale, AZ



HERSHA HOSPITALITY TRUST CONSOLIDATED FINANCIAL STATEMENTS

INDEX



<u>Section</u>	<u>Page</u>
PART I	
Item 1. Business	2
Item 2. Properties	6
PART II	
Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity	
Item 5. Securities	8
Item 6. Selected Financial Data	10
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 7A. Quantitative and Qualitative Disclosures About Market Risk	29
Item 8. Financial Statements and Supplementary Data	31
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	83
Item 9A. Controls and Procedures	83

The Annual Report contains excerpts from our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, and substantially conforms with the version filed with the Securities and Exchange Commission ("SEC"). However, the Form 10-K also contains additional information. For a free copy of our Form 10-K, please contact:

Investor Relations
Hersha Hospitality Trust
44 Hersha Drive
Harrisburg, PA 17102

Our Form 10-K and other filings with the SEC are also available on our website, www.hersha.com. The most recent certifications by our chief executive officer and chief financial officer pursuant to the Sarbanes-Oxley Act of 2002 are filed as exhibits to our Form 10-K.

PART I

Item 1. Business

OVERVIEW

Hersha Hospitality Trust is a self-advised Maryland real estate investment trust that was organized in 1998 and completed its initial public offering in January of 1999. Our common shares are traded on the New York Stock Exchange under the symbol "HT." We invest primarily in institutional grade hotels in central business districts, primary suburban office markets and stable destination and secondary markets in the Northeastern United States, Florida and select markets on the West Coast. Our primary strategy is to continue to acquire high quality, upscale, mid-scale and extended-stay hotels in metropolitan markets with high barriers to entry in the Northeastern United States, Florida and other markets with similar characteristics. We have operated and intend to continue to operate so as to qualify as a REIT for federal income tax reporting purposes.

In addition to the direct acquisition of hotels, historically we have made investments in hotels through joint ventures with strategic partners or through equity contributions, secured mezzanine loans and land leases. Although we may invest in hotels through joint ventures, secured development loans and land leases, we are not actively pursuing additional joint venture investments and do not expect to continue to originate any new secured mezzanine loans or enter into any new land leases as part of our hotel investment strategy.

We seek to identify acquisition candidates located in markets with economic, demographic and supply dynamics favorable to hotel owners and operators. Through our extensive due diligence process, we select those acquisition targets where we believe selective capital improvements and intensive management will increase the hotel's ability to attract key demand segments, enhance hotel operations and increase long-term value.

As of December 31, 2011, our portfolio consisted of 65 wholly-owned limited and full service properties with a total of 8,377 rooms and interests in 15 limited and full service properties owned through joint venture investments with a total of 2,576 rooms. Of the 15 limited and full service properties owned through our investment in joint ventures, two are consolidated with us for financial reporting purposes. These 80 properties, with a total of 10,953 rooms, are located in Arizona, California, Connecticut, Delaware, District of Columbia, Florida, Maryland, Massachusetts, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island and Virginia and operate under leading brands, owned by Marriott International, Inc. ("Marriott"), Hilton Worldwide, Inc. ("Hilton"), InterContinental Hotels Group ("IHG"), Hyatt Corporation ("Hyatt"), Starwood Hotels and Resorts Worldwide, Inc. ("Starwood") or Choice Hotels International, Inc. ("Choice"). In addition, some of our hotels operate as independent boutique hotels. As of December 31, 2011, we had an investment of \$35.7 million in five loans, four loans which are collateralized by operating hotels and one of which relates to a hotel development project.

We are structured as an umbrella partnership REIT, or UPREIT, and we own our hotels and our investments in joint ventures through our operating partnership, Hersha Hospitality Limited Partnership, for which we serve as general partner. As of December 31, 2011, we owned an approximate 95.9% partnership interest in our operating partnership.

Our wholly-owned hotels are managed by independent, third party qualified management companies, including Hersha Hospitality Management, L.P. ("HHMLP"), a private management company owned by certain of our trustees and executive officers and other unaffiliated third party investors. Third party qualified management companies, including HHMLP, manage the hotels that we own through joint venture interests. We lease our wholly-owned hotels to 44 New England Management Company ("44 New England"), our wholly-owned taxable REIT subsidiary ("TRS"). Each of the hotels that we own through a joint venture investment is leased to another TRS that is owned by the respective joint venture or an entity owned in part by 44 New England.

Our principal executive office is located at 44 Hersha Drive, Harrisburg, Pennsylvania 17102. Our telephone number is (717) 236-4400. Our website address is www.hersha.com. The information found on, or otherwise accessible through, our website is not incorporated into, and does not form a part of, this report.

AVAILABLE INFORMATION

We make available free of charge through our website (www.hersha.com) our code of ethics, corporate governance guidelines and the charters of the committees of our Board of Trustees (Acquisition Committee, Audit Committee, Compensation Committee, Nominating and Corporate Governance Committee and Risk Sub-Committee of the Audit Committee). We also make

available through our website our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after such documents are electronically filed with, or furnished to, the SEC. The information available on our website is not, and shall not be deemed to be, a part of this report or incorporated into any other filings we make with the SEC.

INVESTMENT IN HOTEL PROPERTIES

Our operating strategy focuses on increasing hotel performance for our portfolio. The key elements of this strategy are:

- working together with our hotel management companies to increase occupancy levels and revenue per available room, or "RevPAR", through active property-level management, including intensive marketing efforts to tour groups, corporate and government extended stay customers and other wholesale customers and expanded yield management programs, which are calculated to better match room rates to room demand; and
- maximizing our earnings by managing costs and positioning our hotels to capitalize on increased demand in the high quality, upper-upscale, upscale, mid-scale and extended-stay lodging segment, which we believe can be expected to follow from improving economic conditions.

ACQUISITIONS

Our primary growth strategy is to selectively acquire high quality branded upper-upscale, upscale, mid-scale and extended-stay hotels in metropolitan markets with high barriers-to-entry and independent boutique hotels in similar markets. Through our due diligence process, we select those acquisition targets where we believe selective capital improvements and intensive management will increase the hotel's ability to attract key demand segments, enhance hotel operations and increase long-term value. We believe that current market conditions are creating opportunities to acquire hotels at attractive prices. In executing our disciplined acquisition program, we will consider acquiring hotels that meet the following additional criteria:

- nationally-franchised hotels operating under popular brands, such as Marriott Hotels & Resorts, Hilton Hotels, Courtyard by Marriott, Residence Inn by Marriott, Spring Hill Suites by Marriott, Hilton Garden Inn, Hampton Inn, Sheraton Hotels & Resorts, DoubleTree, Embassy Suites, Hyatt House, Hyatt Place, TownePlace Suites and Holiday Inn Express;
- hotels in locations with significant barriers-to-entry, such as high development costs, limited availability of land and lengthy entitlement processes;
- hotels in our target markets where we can realize operating efficiencies and economies of scale; and
- independent boutique hotels in similar markets

Since our initial public offering in January 1999 and through December 31, 2011, we have acquired, wholly or through joint ventures, a total of 97 hotels, including 28 hotels acquired from entities controlled by certain of our trustees and executive officers. Of the 28 acquisitions from entities controlled by certain of our trustees and executive officers, 25 were newly constructed or substantially renovated by these entities prior to our acquisition. Because we do not develop properties, we take advantage of our relationships with entities that are developing or substantially renovating hotels, including entities controlled by certain of our trustees and executive officers, to identify future hotel acquisitions that we believe may be attractive to us. We intend to continue to acquire hotels from entities controlled by certain of our trustees and executive officers if approved by a majority of our independent trustees in accordance with our related party transaction policy.

DISPOSITIONS

We evaluate our hotels on a periodic basis to determine if these hotels continue to satisfy our investment criteria. We may sell hotels opportunistically based upon management's forecast and review of the cash flow potential for the hotel and re-deploy the proceeds into debt reduction or acquisitions of hotels. We utilize several criteria to determine the long-term potential of our hotels. Hotels are identified for sale based upon management's forecast of the strength of the hotel's cash flows and its ability to remain accretive to our portfolio. Our decision to sell an asset is often predicated upon the size of the hotel, strength of the franchise, property condition and related costs to renovate the property, strength of market demand generators, projected supply of hotel rooms in the market, probability of increased valuation and geographic profile of the hotel. All asset sales are comprehensively reviewed by our Board of Trustees, including our independent trustees. A majority of the independent trustees must approve the terms of all asset sales. During the time since our initial public offering in 1999 through December 31, 2011, we have sold a total of 24 hotels.

On August 15, 2011, we and certain joint ventures in which we own an interest entered into two separate master purchase and sale agreements. The two agreements taken together provide for the sale of 18 hotel properties. The transaction is expected to close in part by the end of the first quarter of 2012 and is subject to the satisfaction of customary closing conditions, including the receipt of lender and franchisor consents. Please refer to "Note 12 – Discontinued Operations" of the notes to the consolidated financial statements included in this report for more information.

FINANCING

We intend to finance our long-term growth with common and preferred equity issuances and debt financing having staggered maturities. Our debt includes mortgage debt secured by our hotel properties and may include unsecured debt in the future. We anticipate using our \$250 million senior secured revolving credit facility to fund future acquisitions, as well as for capital improvements and working capital requirements. Subject to market conditions, we intend to repay amounts outstanding under our revolving credit facility from time to time with proceeds from periodic common and preferred equity issuances, long-term debt financings and cash flows from operations. When purchasing hotel properties, we may issue common and preferred limited partnership interests in our operating partnership as full or partial consideration to sellers.

FRANCHISE AGREEMENTS

We believe that the public's perception of quality associated with a franchisor is an important feature in the operation of a hotel. Franchisors provide a variety of benefits for franchisees, which include national advertising, publicity and other marketing programs designed to increase brand awareness, training of personnel, continuous review of quality standards and centralized reservation systems. Most of our hotels operate under franchise licenses from national hotel franchisors, including:

Franchisor	Franchises
Marriott International	Marriott, Residence Inn, Springhill Suites, Courtyard by Marriott, Fairfield Inn, TownePlace Suites
Hilton Hotels Corporation	Hilton, Hilton Garden Inn, Hampton Inn
IHG	Holiday Inn, Holiday Inn Express, Holiday Inn Express & Suites, Candlewood Suites
Hyatt Hotels Corporation	Hyatt House, Hyatt Place
Starwood Hotels	Sheraton Hotels
Choice Hotels	Comfort Inn

We anticipate that most of the hotels in which we invest will be operated pursuant to franchise licenses.

The franchise licenses generally specify certain management, operational, record-keeping, accounting, reporting and marketing standards and procedures with which the franchisee must comply. The franchise licenses obligate our lessees to comply with the franchisors' standards and requirements with respect to training of operational personnel, safety, maintaining specified insurance, the types of services and products ancillary to guest room services that may be provided by our lessees, display of signage, and the type, quality and age of furniture, fixtures and equipment included in guest rooms, lobbies and other common areas. In general, the franchise licenses require us to pay the franchisor a fee typically ranging between 6.0% and 9.3% of our hotel revenues.

PROPERTY MANAGEMENT

We work closely with our hotel management companies to operate our hotels and increase same hotel performance for our portfolio. Through our TRS and our investment in joint ventures, we have retained the following management companies to operate our hotels, as of December 31, 2011:

Manager	Wholly Owned		Joint Ventures		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
HHMLP	62	7,943	4	586	66	8,529
Waterford Hotel Group	-	-	9	1,708	9	1,708
LodgeWorks	3	434	-	-	3	434
Jiten Management	-	-	2	282	2	282
Total	65	8,377	15	2,576	80	10,953

Each management agreement provides for a set term and is subject to early termination upon the occurrence of defaults and certain other events described therein. As required under the REIT qualification rules, all managers, including HHMLP, must

qualify as an "eligible independent contractor" during the term of the management agreements.

Under the management agreements, the manager generally pays the operating expenses of our hotels. All operating expenses or other expenses incurred by the manager in performing its authorized duties are reimbursed or borne by our applicable TRS to the extent the operating expenses or other expenses are incurred within the limits of the applicable approved hotel operating budget. Our managers are not obligated to advance any of their own funds for operating expenses of a hotel or to incur any liability in connection with operating a hotel.

For their services, the managers receive a base management fee, and if a hotel meets and exceeds certain thresholds, an additional incentive management fee. For the year ended December 31, 2011, these thresholds were not met and incentive management fees were not earned. The base management fee for a hotel is due monthly and is generally equal to 3% of the gross revenues associated with that hotel for the related month.

EMPLOYEES

As of December 31, 2011, we had 36 employees who were principally engaged in managing the affairs of the Company unrelated to property management. Our relations with our employees are satisfactory.

TAX STATUS

We have elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code, commencing with our taxable year ended December 31, 1999. As long as we qualify for taxation as a REIT, we generally will not be subject to federal income tax on the portion of our income that is currently distributed to our shareholders. If we fail to qualify as a REIT in any taxable year and do not qualify for certain statutory relief provisions, we will be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate tax rates. Even if we qualify for taxation as a REIT, we will be subject to certain state and local taxes on our income and property and to federal income and excise taxes on our undistributed income.

We own interests in several TRSs. We may own up to 100% of the stock of a TRS. A TRS is a taxable corporation that may lease hotels under certain circumstances. Overall, no more than 25% of the value of our assets may consist of securities of one or more TRSs. In addition, no more than 25% of our gross income for any year may consist of dividends from one or more TRSs and income from certain non-real estate related sources.

A TRS is permitted to lease hotels from us as long as the hotels are operated on behalf of the TRS by a third party manager that qualifies as an "eligible independent contractor." To qualify for that treatment, the manager must satisfy the following requirements:

1. such manager is, or is related to a person who is, actively engaged in the trade or business of operating "qualified lodging facilities" for any person unrelated to us and the TRS;
2. such manager does not own, directly or indirectly, more than 35% of our shares;
3. no more than 35% of such manager is owned, directly or indirectly, by one or more persons owning 35% or more of our shares; and
4. we do not directly or indirectly derive any income from such manager.

The deductibility of interest paid or accrued by a TRS to us is limited to assure that the TRS is subject to an appropriate level of corporate taxation. A 100% excise tax is imposed on transactions between a TRS and us that are not on an arm's-length basis.

FINANCIAL INFORMATION ABOUT SEGMENTS

We are in the business of acquiring equity interests in hotels, and we manage our hotels as individual operating segments that meet the aggregation criteria and are therefore disclosed as one reportable segment. See "Note 1 Organization and Summary of Significant Accounting Policies" in Item 8 of this Annual Report on Form 10-K for segment financial information.

Item 2. Properties

The following table sets forth certain information with respect to the 65 hotels we wholly-owned as of December 31, 2011, all of which are consolidated on the Company's financial statements.

Name	Location	Year Opened	Number of Rooms
Candlewood Suites			
	Times Square, NY	2009	188
Comfort Inn			
	Harrisburg, PA	2011	76
Courtyard			
	Alexandria, VA	2006	203
	Scranton, PA	1996	120
	Langhorne, PA	2002	118
	Brookline/Boston, MA*	2003	188
	Wilmington, DE	1999	78
	Los Angeles, CA	2008	260
	Miami, FL	2004	263
Fairfield Inn			
	Bethlehem, PA	1997	103
	Laurel, MD	1999	109
Hampton Inn			
	Brookhaven, NY	2002	161
	Chelsea/Manhattan, NY	2003	144
	Hershey, PA	1999	110
	Carlisle, PA	1997	97
	Danville, PA	1998	71
	Selinsgrove, PA	1996	75
	Herald Square, Manhattan, NY	2005	136
	Philadelphia, PA	2001	250
	Seaport, NY	2006	65
	Smithfield, RI	2008	101
	Times Square, NY	2009	184
	West Haven, CT	2009	98
	Washington, DC	2005	228
	Pearl Street, Manhattan, NY	2012	81
Hawthorn Suites by Wyndham			
	Franklin, MA	1999	100
Hilton Garden Inn			
	JFK Airport, NY*	2005	191
	TriBeCa, NY	2009	151
	Edison, NJ*	2003	132
	Glastonbury, CT	2003	150
Holiday Inn			
	Norwich, CT	2006	134
	Wall Street, NY	2010	113
Holiday Inn Express			
	Hauppauge, NY	2001	133
	Cambridge, MA	1997	112
	Hershey, PA	1997	78
	Malvern, PA	2004	88
	Oxford Valley, PA	2004	88
	Chester, NY	2006	80
	Camp Springs, MD	2008	127
	Times Square, NY	2009	210
	Manhattan, NY	2010	112
Holiday Inn Express & Suites			
	King of Prussia, PA	2004	155
Hyatt Place			
	King of Prussia, PA	2010	129
Independent			
	Wilmington, DE	1999	71
	Fifth Ave, NY	2007	70
	TriBeCa, NY	2008	45
	Brooklyn, NY	2008	93
	Washington, DC	2007	152

Name	Location	Year Opened	Number of Rooms
Residence Inn			
	North Dartmouth, MA	2002	96
	Tysons Corner, VA	1984	96
	Framingham, MA	2000	125
	Greenbelt, MD	2002	120
	Norwood, MA	2006	96
	Langhorne, PA	2007	100
	Carlisle, PA	2007	78
Sheraton Hotel			
	JFK Airport, NY*	2008	150
	New Castle, DE	2011	192
Hyatt House			
	White Plains, NY	2000	159
	Bridgewater, NJ	1998	128
	Gaithersburg, MD	1998	140
	Pleasant Hill, CA	2003	142
	Pleasanton, CA	1998	128
	Scottsdale, AZ	1999	164
	Charlotte, NC	1989	135
TownePlace Suites			
	Harrisburg, PA	2008	107
TOTAL ROOMS			8,377

*Our interests in these hotels are subject to ground leases which, in most cases, require monthly rental payment as determined by the applicable ground lease agreement. These ground lease agreements typically have terms of between 75 and 99 years.

The following table sets forth certain information with respect to the 15 hotels we owned through joint ventures with third parties as of December 31, 2011. Of the 15 properties owned through interests in joint ventures, two are consolidated.

Name	Location	Year Opened	Number of Rooms	HHL P Ownership in Asset	HHL P Preferred Return	Consolidated/ Unconsolidated
Courtyard						
	Norwich, CT	1997	144	66.7%	8.5%	Unconsolidated
	South Boston, MA**	2005	164	50.0%	N/A	Consolidated
	Warwick, RI	2003	92	66.7%	8.5%	Unconsolidated
	Ewing/Princeton, NJ	2004	130	50.0%	11.0%	Unconsolidated
Hilton						
	Hartford, CT	2005	393	8.8%	8.5%	Unconsolidated
Marriott						
	Mystic, CT	2001	285	66.7%	8.5%	Unconsolidated
	Hartford, CT	2005	409	15.0%	8.5%	Unconsolidated
Residence Inn						
	Danbury, CT	1999	78	66.7%	8.5%	Unconsolidated
	Mystic, CT	1996	133	66.7%	8.5%	Unconsolidated
	Southington, CT	2002	94	44.7%	8.5%	Unconsolidated
	Williamsburg, VA	2002	108	75.0%	12.0%	Consolidated
Holiday Inn Express						
	South Boston, MA**	1998	118	50.0%	N/A	Unconsolidated
	Manhattan, NY	2006	228	50.0%	N/A	Unconsolidated
Springhill Suites						
	Waterford, CT	1998	80	66.7%	8.5%	Unconsolidated
	Williamsburg, VA	2002	120	75.0%	12.0%	Consolidated
TOTAL ROOMS			2,576			

**The joint ventures interests in these hotels are subject to ground leases which, in most cases, require monthly rental payment as determined by the applicable ground lease agreements. These ground lease agreements typically have terms of between 75 and 99 years.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

MARKET INFORMATION

Our common shares began trading on the New York Stock Exchange on May 5, 2008 under the symbol "HT." As of February 23, 2012, the last reported closing price per common share on the New York Stock Exchange was \$5.35. The following table sets forth the high and low sales price per common share reported on the New York Stock Exchange as traded and the dividends paid on the common shares for each of the quarters indicated.

Year Ended December 31, 2011	High	Low	Dividend Per Common Share
Fourth Quarter	\$ 4.95	\$ 3.14	\$ 0.06
Third Quarter	\$ 5.88	\$ 3.20	\$ 0.06
Second Quarter	\$ 6.20	\$ 5.10	\$ 0.06
First Quarter	\$ 6.94	\$ 5.78	\$ 0.05

Year Ended December 31, 2010	High	Low	Dividend Per Common Share
Fourth Quarter	\$ 6.69	\$ 5.05	\$ 0.05
Third Quarter	\$ 5.65	\$ 4.16	\$ 0.05
Second Quarter	\$ 5.98	\$ 4.20	\$ 0.05
First Quarter	\$ 5.41	\$ 3.14	\$ 0.05

SHAREHOLDER INFORMATION

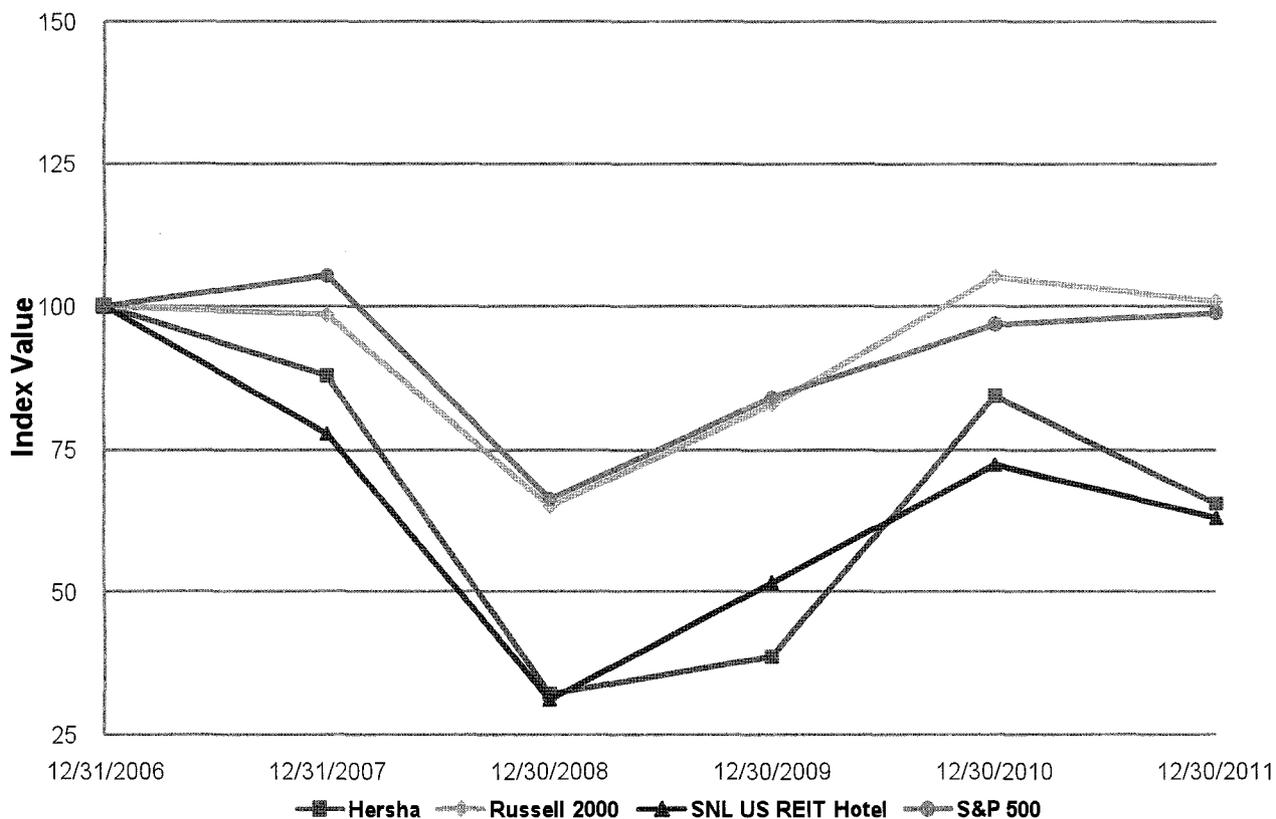
At December 31, 2011 we had approximately 112 shareholders of record of our common shares. Units of limited partnership interest in our operating partnership (which are redeemable for common shares on a one for one basis subject to certain limitations) were held by approximately 40 entities and persons, including our company.

SHARE PERFORMANCE GRAPH

The following graph compares the yearly change in our cumulative total shareholder return on our common shares for the period beginning December 31, 2006 and ending December 31, 2011, with the yearly changes in the Standard & Poor’s 500 Stock Index (the S&P 500 Index), the Russell 2000 Index, and the SNL Hotel REIT Index (“Hotel REIT Index”) for the same period, assuming a base share price of \$100.00 for our common shares, the S&P 500 Index, the Russell 2000 Index and the Hotel REIT Index for comparative purposes. The Hotel REIT Index is comprised of publicly traded REITs which focus on investments in hotel properties. Total shareholder return equals appreciation in stock price plus dividends paid and assumes that all dividends are reinvested. The performance graph is not indicative of future investment performance. We do not make or endorse any predictions as to future share price performance.

	2006	2007	2008	2009	2010	2011
Hersha Hospitality Trust	100.00	87.88	32.08	38.70	84.43	65.56
Russell 2000	100.00	98.43	65.18	82.90	105.14	100.75
Hotel REITs Index	100.00	77.83	31.13	51.56	72.52	63.08
S&P 500	100.00	105.49	66.46	84.05	96.71	98.75

Total Return Performance



Item 6. Selected Financial Data

The following sets forth selected financial and operating data on a historical consolidated basis. The following data should be read in conjunction with the financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Form 10-K. Where applicable, the operating results of certain real estate assets which have been sold or otherwise qualify as held for disposition are included in discontinued operations for all periods presented.

HERSHA HOSPITALITY TRUST SELECTED FINANCIAL DATA (In thousands, except per share data)

	2011	2010	2009	2008	2007
Revenue:					
Hotel Operating Revenues	\$ 282,684	\$ 237,176	\$ 177,668	\$ 196,881	\$ 177,515
Interest Income From Development Loans	3,427	4,686	7,411	7,890	6,046
Other Revenues	333	325	1,427	2,881	3,001
Total Revenue	286,444	242,187	186,506	207,652	186,562
Operating Expenses:					
Hotel Operating Expenses	153,427	130,823	101,310	108,475	95,647
Hotel Ground Rent	877	941	733	607	406
Real Estate and Personal Property Taxes and Property Insurance	19,286	17,151	12,291	10,808	9,307
General and Administrative	10,950	10,230	5,921	7,186	7,157
Stock Based Compensation	7,590	6,649	2,143	1,502	852
Acquisition and Terminated Transaction Costs	2,742	4,802	352	380	149
Loss from Impairment of Assets	-	960	33,255	21,004	-
Depreciation and Amortization	50,718	44,223	35,942	31,898	26,125
Total Operating Expenses	245,590	215,779	191,947	181,860	139,643
Operating Income	40,854	26,408	(5,441)	25,792	46,919
Interest Income	457	168	207	303	668
Interest Expense	41,702	40,718	40,441	38,353	37,174
Other Expense	973	463	164	129	70
Loss on Debt Extinguishment	123	878	-	1,539	-
(Loss) Income before Income (Loss) from Unconsolidated Joint Venture Investments and Discontinued Operations	(1,487)	(15,483)	(45,839)	(13,926)	10,343
Income (Loss) from Unconsolidated Joint Ventures	210	(1,751)	(2,649)	1,373	3,476
Impairment of Investment in Unconsolidated Joint Venture	(1,677)	-	(4,541)	(1,890)	-
Gain from Remeasurement of Investment in Unconsolidated Joint Ventures	2,757	4,008	-	-	-
Net Income (Loss) from Unconsolidated Joint Venture Investments	1,290	2,257	(7,190)	(517)	3,476
(Loss) Income from Continuing Operations	(197)	(13,226)	(53,029)	(14,443)	13,819
Discontinued Operations:					
Gain on Disposition of Hotel Properties	991	347	1,869	2,888	4,248
Impairment of Assets Held for Sale	(30,248)	(1,473)	(5,856)	-	-
Income (Loss) from Discontinued Operations	2,486	(2,850)	(1,442)	1,126	2,105
(Loss) Income from Discontinued Operations	(26,771)	(3,976)	(5,429)	4,014	6,353
Net (Loss) Income	(26,968)	(17,202)	(58,458)	(10,429)	20,172
Loss (Income) Allocated to Noncontrolling Interests Preferred Distributions	1,734	845	8,597	1,621	(2,325)
	(10,499)	(4,800)	(4,800)	(4,800)	(4,800)
Net (Loss) Income applicable to Common Shareholders	\$ (35,733)	\$ (21,157)	\$ (54,661)	\$ (13,608)	\$ 13,047
Basic (Loss) Income from Continuing Operations applicable to Common Shareholders	\$ (0.06)	\$ (0.13)	\$ (0.99)	\$ (0.31)	\$ 0.20
Diluted (Loss) Income from Continuing Operations applicable to Common Shareholders ⁽¹⁾	\$ (0.06)	\$ (0.13)	\$ (0.99)	\$ (0.31)	\$ 0.20
Dividends declared per Common Share	\$ 0.23	\$ 0.20	\$ 0.33	\$ 0.72	\$ 0.72

	2011	2010	2009	2008	2007
Balance Sheet Data					
Net investment in hotel properties	\$ 1,340,876	\$ 1,245,851	\$ 938,954	\$ 982,082	\$ 893,297
Assets Held for Sale	93,829	-	21,073	-	-
Noncontrolling Interests Common Units	16,864	19,410	27,126	34,781	42,845
Redeemable Noncontrolling Interest	14,955	19,894	14,733	18,739	-
Noncontrolling Interests Consolidated Joint Ventures	307	474	267	1,854	1,908
Shareholder's equity	730,671	683,434	302,197	349,963	330,405
Total assets	1,630,909	1,457,277	1,111,044	1,178,405	1,067,607
Total debt	758,374	694,720	724,551	743,781	663,008
Debt related to Assets Held for Sale	61,758	-	20,892	-	-
Other Data					
Net cash provided by operating activities	\$ 58,668	\$ 42,486	\$ 21,532	\$ 53,894	\$ 59,300
Net cash used in investing activities	\$ (230,758)	\$ (310,567)	\$ (8,921)	\$ (114,870)	\$ (46,027)
Net cash provided by (used in) financing activities	\$ 131,062	\$ 322,273	\$ (16,904)	\$ 64,346	\$ (11,262)
Weighted average shares outstanding					
Basic	168,753,382	134,370,172	51,027,742	45,184,127	40,718,724
Diluted ⁽¹⁾	168,753,382	134,370,172	51,027,742	45,184,127	40,718,724

- (1) Income allocated to noncontrolling interest in HHP has been excluded from the numerator and Partnership units have been omitted from the denominator for the purpose of computing diluted earnings per share since the effect of including these amounts in the numerator and denominator would have no impact.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements appearing in this Item 7 are forward-looking statements within the meaning of the federal securities laws. Our actual results may differ materially. We caution you not to place undue reliance on any such forward-looking statements. See "CAUTIONARY FACTORS THAT MAY AFFECT FUTURE RESULTS" for additional information regarding our forward-looking statements.

BACKGROUND

As of December 31, 2011, we owned interests in 80 hotels, many of which are located in clusters around major markets in the Northeastern Corridor, including 65 wholly-owned hotels and interests in 15 hotels owned through consolidated and unconsolidated joint ventures. We have elected to be taxed as a REIT for federal income tax purposes, beginning with the taxable year ended December 31, 1999. For purposes of the REIT qualification rules, we cannot directly operate any of our hotels. Instead, we must lease our hotels to a third party lessee or to a TRS, provided that the TRS engages an eligible independent contractor to manage the hotels. As of December 31, 2011, we have leased all of our hotels to a wholly-owned TRS, a joint venture owned TRS, or an entity owned by our wholly-owned TRS. Each of these TRS entities will pay qualifying rent, and the TRS entities have entered into management contracts with qualified independent managers, including HHMLP, with respect to our hotels. We intend to lease all newly acquired hotels to a TRS. The TRS structure enables us to participate more directly in the operating performance of our hotels. The TRS directly receives all revenue from, and funds all expenses relating to, hotel operations. The TRS is also subject to income tax on its earnings.

OVERVIEW

In 2011, lodging fundamentals in the markets on which we focus, and for our Company in particular continued to stabilize following the economic recession began in 2008 and 2009. Throughout 2009, the decrease in lodging demand accelerated, resulting in one of the largest RevPAR declines ever in the modern lodging industry. Early in 2010, fundamentals in the U.S. lodging industry began showing signs of improvement with demand for rooms increasing in many major markets, as general economic indicators began to experience improvement. As a result, the lodging industry experienced increases in occupancy in the early and middle parts of 2010, and with increasing demand, rates began to rebound in the middle and latter parts of the year, particularly in major urban markets such as New York, Boston and Washington, D.C. These positive trends continued, strengthened and expanded to other markets during the latter part of the year, resulting in continued growth in ADR and RevPAR during 2011.

During this same period, we took steps to better position our portfolio and our Company to take advantage of the anticipated economic recovery. During 2010, we accessed the equity capital markets three times, raising a total of approximately \$420.4 million in net proceeds from sales of common shares. In late 2010, we refinanced our primary credit facility with a syndicate of eleven major financial institutions, expanding the facility from \$135 million to \$250 million of total capacity and extending the maturity into late 2013. During 2011, we accessed the equity capital markets, raising approximately \$111.0 million in net proceeds from the sale of our Series B preferred shares. These improvements to our overall capitalization improved our financial stability and flexibility coming out of the economic downturn.

We simultaneously repositioned our portfolio to focus more on high barrier to entry and major urban markets -- New York and Washington D.C. in particular. We also made an entrance in two new major urban markets -- Los Angeles and Miami. In 2010 and 2011, we acquired twelve hotels -- including six in New York and two in Washington, D.C., bringing our New York City portfolio to 16 hotels comprising a substantial portion of our overall portfolio performance. In 2011, we entered into a purchase and sale agreements for 18 hotels in secondary and tertiary markets that we determined to be non-core. We expect to complete the sale of these properties in 2012. During 2010 and continuing in 2011, we also began renovations programs at a number of properties, accelerating those projects in our core markets in an effort to take advantage of what we expect to be stronger market conditions and operating fundamentals. These efforts to reposition our portfolio are yielding results. As shown on the tables below under "Summary of Operating Results," in 2011, we grew occupancy by 0.8 percentage points, ADR by 6.7% and RevPAR by 7.9% across our consolidated hotels. This follows our 2010 results, a year in which we grew occupancy by 3.7 percentage points, ADR by 8.7% and RevPAR by 14.5% across our consolidated hotels. Increases were similar across our joint venture portfolio.

As we enter 2012, we believe the improvements in our equity and debt capitalization and repositioning of our portfolio better enables us to capitalize on further stabilization in lodging fundamentals. During 2012, we expect continued improvements in ADR, RevPAR and operating margins, led by hotels in our core urban markets of New York, Boston, Philadelphia, Miami and Los Angeles. We will continue to seek acquisition opportunities in urban centers and central business districts. In addition, we will

continue to look, for attractive opportunities to dispose of properties in tertiary markets at favorable prices, potentially redeploying that capital in our focus markets. We do not expect to actively pursue acquisitions made through joint ventures; however, we may seek to buy out, or sell our joint venture interest to, select existing joint venture partners. We do not expect to actively pursue additional development loans or land leases. While property joint ventures, development loans and land leases played an important role in our growth in the past, we do not expect them to play the same role in our near-term future.

Although we are planning for continued stabilization and improvement in consumer and commercial spending and lodging demand during 2012, the manner in which the economy will recover is not predictable, and certain core economic metrics, including unemployment, are not rebounding as quickly as many had hoped. In addition, the market for hotel level financing for new hotels is not recovering as quickly as the economy or broader financial markets. As a result, there can be no assurances that we will be able to grow hotel revenues, occupancy, ADR or RevPAR at our properties as we hope. Further, we cannot assure that we will not experience defaults under our development loans. The lack of financing for our borrowers and potential buyers may result in borrower defaults or prevent borrowers or us from disposing of properties held for sale. Factors that might contribute to less than anticipated performance include those described under the heading "Item 1A. Risk Factors" and other documents that we may file with the SEC in the future. We will continue to cautiously monitor recovery in lodging demand and rates, our third party hotel managers, our remaining portfolio of hotel development loans and our performance generally.

SUMMARY OF OPERATING RESULTS

The following table outlines operating results for the Company's portfolio of wholly-owned hotels and those owned through joint venture interests that are consolidated in our financial statements for the three years ended December 31, 2011, 2010 and 2009.

CONSOLIDATED HOTELS:

	Year Ended 2011	Year Ended 2010	2011 vs. 2010 % Variance	Year Ended 2009	2010 vs. 2009 % Variance
Occupancy	73.8%	73.0%	0.8%	69.3%	3.7%
Average Daily Rate (ADR)	\$ 154.01	\$ 144.29	6.7%	\$ 132.69	8.7%
Revenue Per Available Room (RevPAR)	\$ 113.66	\$ 105.31	7.9%	\$ 91.96	14.5%
Room Revenues	\$ 269,974	\$ 227,174	18.8%	\$ 169,578	34.0%
Hotel Operating Revenues	\$ 282,684	\$ 237,176	19.2%	\$ 177,668	33.5%

The following table outlines operating results for the three years ended December 31, 2011, 2010 and 2009 for hotels we own through an unconsolidated joint venture interest (excluding those hotel assets which are currently held for sale). These operating results reflect 100% of the operating results of the property including our interest and the interests of our joint venture partners and other noncontrolling interest holders.

UNCONSOLIDATED JOINT VENTURES:

	Year Ended 2011	Year Ended 2010	2011 vs. 2010 % Variance	Year Ended 2009	2010 vs. 2009 % Variance
Occupancy	67.8%	64.9%	2.9%	61.1%	3.8%
Average Daily Rate (ADR)	\$ 150.00	\$ 142.93	4.9%	\$ 141.29	1.2%
Revenue Per Available Room (RevPAR)	\$ 101.84	\$ 92.79	9.8%	\$ 86.33	7.5%
Room Revenues	\$ 69,945	\$ 62,297	12.3%	\$ 56,687	9.9%
Total Revenues	\$ 92,756	\$ 97,285	-4.7%	\$ 77,504	25.5%

RevPAR for the year ended December 31, 2011 increased 7.9% for our consolidated hotels and increased 9.8% for our unconsolidated hotels when compared to the same period in 2010. This represents a growth trend in RevPAR experienced during the year ended December 31, 2011 over the same period in 2010. This growth trend in RevPAR is primarily due to improving economic conditions in 2011 and the acquisition of hotel properties in 2011 that are accretive to RevPAR.

On January 1, 2010, we acquired our joint venture partner's membership interest in PRA Glastonbury, LLC, the owner of the Hilton Garden Inn, Glastonbury, CT, and this hotel became one of our wholly-owned hotels. As a result of this transaction, our joint venture partner acquired our membership interest in PRA Suites at Glastonbury, LLC, the owner of the Homewood Suites, Glastonbury, CT. In addition, this table excludes the operations of the Courtyard South Boston, MA. On April 13, 2010, this hotel became one of our consolidated joint venture properties due to our acquisition of the mortgage note secured by Courtyard South Boston, MA. The acquisition of this mortgage note caused us to be the primary beneficiary of the joint venture that owns the Courtyard South Boston, MA. On July 1, 2011, Courtyard South Boston, MA transferred back to an unconsolidated joint venture property and is represented for six months worth of activity in the table above.

COMPARISON OF THE YEAR ENDED DECEMBER 31, 2011 TO DECEMBER 31, 2010

(dollars in thousands, except per share data)

Revenue

Our total revenues for the year ended December 31, 2011 consisted of hotel operating revenues, interest income from our development loan program and other revenue. Hotel operating revenues were approximately 98.7% and 97.9% of total revenues for the years ended December 31, 2011 and 2010, respectively. Hotel operating revenues are recorded for wholly-owned hotels that are leased to our wholly-owned TRS and hotels owned through joint venture interests that are consolidated in our financial statements. Hotel operating revenues increased \$45,508, or 19.2%, from \$237,176 for the year ended December 31, 2010 to \$282,684 for the same period in 2011. This increase in hotel operating revenues was primarily attributable to the acquisitions consummated in 2011 and 2010.

We acquired interests in the following five consolidated hotels which contributed the following operating revenues for the year ended December 31, 2011. While we acquired a 100% interest in the Sheraton, New Castle, DE in 2010, the property did not open until December 2011.

Brand	Location	Acquisition Date	Rooms	2011 Hotel Operating Revenues
Holiday Inn Express	Water Street, NY	March 25, 2011	112	5,605
Capitol Hill Suites	Washington, DC	April 15, 2011	152	5,327
Courtyard by Marriott	Westside, Los Angeles, CA	May 19, 2011	260	6,760
Courtyard by Marriott	Miami, FL	November 16, 2011	263	1,716
Sheraton	New Castle, DE	December 28, 2010	192	68
			979	\$ 19,476

Revenues for all hotels were recorded from the date of acquisition as hotel operating revenues. Further, hotel operating revenues for the year ended December 31, 2011 included revenues for a full year related to five hotels that were purchased during the year ended December 31, 2010. Hotels acquired during the year ended December 31, 2010 would have a full year of results included in the year ended December 31, 2011 but not necessarily a full year of results during the same period in 2010. We acquired interests in the following six consolidated hotels during the year ended December 31, 2010:

Brand	Location	Acquisition Date	Rooms	2011 Hotel Operating Revenues	2010 Hotel Operating Revenues
Hilton Garden Inn	Glastonbury, CT	January 1, 2010	150	5,371	5,046
Hampton Inn	Times Square, NY	February 9, 2010	184	13,283	11,188
Holiday Inn Express	Times Square, NY	February 9, 2010	188	14,117	12,278
Candlewood Suites	Times Square, NY	February 9, 2010	210	11,305	9,215
Holiday Inn	Wall Street, NY	May 7, 2010	113	6,756	4,496
Hampton Inn	Washington, DC	September 1, 2010	228	13,341	3,924
			1,073	\$ 64,173	\$ 46,147

In addition, our existing portfolio experienced improvement in ADR and occupancy during the year ended December 31, 2011 when compared to the same period in 2010. Occupancy in our consolidated hotels increased 80 basis points from approximately 73.0% during the year ended December 31, 2010 to approximately 73.8% for the same period in 2011. ADR improved 6.7%, increasing from \$144.29 for the year ended December 31, 2010 to \$154.01 during the same period in 2011. These improvements were due to improvements in lodging trends in the markets in which our hotels are located.

We have invested in hotel development projects by providing mortgage or mezzanine financing to hotel developers and through the acquisition of land that is then leased to hotel developers. Interest income is earned on our development loans at rates ranging between 10.0% and 11.0%. Interest income from development loans receivable was \$3,427 for the year ended December 31, 2011 compared to \$4,686 for the same period in 2010.

Of the \$35,747 in development loans receivable outstanding as of December 31, 2011, \$22,444, or 62.8%, is invested in hotels that are currently operating and generating revenue and \$13,303, or 37.2%, is invested in a hotel construction project to develop the Hyatt Union Square in New York, NY, which has made significant progress toward completion. On June 14, 2011, in connection with entering into a purchase and sale agreement to acquire the Hyatt Union Square project, we ceased accruing interest for this development loan.

As hotel developers are engaged in constructing new hotels or renovating existing hotels the hotel properties are typically not generating revenue. It is common for the developers to require construction type loans to finance the projects whereby interest incurred on the loan is not paid currently; rather it is added to the principal borrowed and repaid at maturity. Currently, one of our development loans, which is a loan to an entity affiliated with certain of our non-independent trustees and executive officers, allows the borrower to elect, quarterly, to pay accrued interest in-kind by adding the accrued interest to the principal balance of the loan. As a result, a total of \$2,094 and \$2,559 in accrued interest on these development loans was added to principal for the year ended December 31, 2011 and 2010, respectively.

Expenses

Total hotel operating expenses increased 17.3% to approximately \$153,427 for the year ended December 31, 2011 from \$130,823 for the year ended December 31, 2010. Consistent with the increase in hotel operating revenues, hotel operating expenses increased primarily due to the acquisitions consummated since the comparable period in 2010, as mentioned above. In addition, hotel operating expense increased due to an increase in bad debt expense resulting from the bankruptcy of an airline customer with outstanding receivable balances at two of our hotel properties. The acquisitions also resulted in an increase in depreciation and amortization to \$50,718 for the year ended December 31, 2011 from \$44,223 for the year ended December 31, 2010. Similarly, real estate and personal property tax and property insurance increased \$2,135, or 12.4%, in the year ended December 31, 2011 when compared to the same period in 2010 due to our acquisitions along with a general overall increase in tax assessments and tax rates as the economy improves.

General and administrative expense increased by approximately \$720 from \$10,230 in 2010 to \$10,950 in 2011. Discretionary incentive compensation related to the 2009 fiscal year was determined subsequent to December 31, 2009. As result, incentive compensation of \$1,256 earned for the year ended December 31, 2009 was recorded in 2010. Incentive compensation of \$1,720 earned for the year ended December 31, 2010 was accrued in the fourth quarter of 2010. Incentive compensation of \$1,747 earned for the year ended December 31, 2011 was accrued in the fourth quarter of 2011. An increase in employee headcount and base compensation offsets the decrease in incentive compensation in 2011, due to the 2009 and 2010 incentive compensation being recorded in 2010.

Non-cash stock based compensation expense increased \$941 when comparing the year ended December 31, 2011 to the same period in 2010. Included in stock based compensation for the year ended December 31, 2011 and 2010, respectively is \$3,192 and \$2,084 of stock based compensation expense for the awards approved by the Compensation Committee in May 2010 under the Multi-Year LTIP. Please refer to "Note 9 – Share Based Payments" of the notes to the consolidated financial statements for more information about our stock based compensation.

Amounts recorded on our consolidated statement of operations for acquisition and terminated costs will fluctuate from period to period based on our acquisition activities. Acquisition and terminated transaction costs decreased \$2,060 from \$4,802 for the year ended December 31, 2010 to \$2,742 for the year ended December 31, 2011 due to acquisitions consummated during the period ended December 31, 2011. The costs incurred in 2011 were related to the following hotels: \$716 related to our acquisition of Holiday Inn Express Water Street, NY; \$1,043 related to acquisition of Capitol Hill Suites Washington, D.C.; \$165 related to our acquisition of Courtyard Westside LA, CA; \$236 related to our acquisition of Courtyard Miami, FL. The costs incurred in 2010 were related to following hotels: Hilton Garden Inn, Glastonbury, CT; Hampton Inn Times Square, New York, NY; Holiday Inn Express, Times Square, New York, NY; Candlewood Suites Times Square, New York, NY; Holiday Inn Wall Street, New York, NY; and Hampton Inn, Washington, D.C. Acquisition costs typically consist of transfer taxes, legal fees and other costs associated with acquiring a hotel property. The remaining costs related to transactions that were terminated during the year.

Unconsolidated Joint Venture Investments

We recorded income from our investment in unconsolidated joint ventures of \$1,290 and income of \$2,257 for the year ended December 31, 2011 and 2010, respectively. As a result of the remeasurement of our interest in the Hiren Boston, LLC joint venture, the owner of the Courtyard by Marriott, in South Boston, MA, we recorded gains of \$2,757 and \$2,190 for the year ended December 31, 2011 and 2010, respectively. In addition, for 2010, we also recorded a \$1,818 gain on the remeasurement of our interest in an unconsolidated joint venture that owned the Hilton Garden Inn in Glastonbury, CT.

Excluding these remeasurement gains, we incurred a gain from unconsolidated joint ventures of \$210 for the year ended December 31, 2011 compared to a loss of \$1,751 for 2010. As noted above, we entered into two purchase and sale agreements to dispose of 18 non-core hotel properties, four of which are owned in part by the Company through an unconsolidated joint venture. As a result of entering into these purchase and sale agreements, we have recorded an impairment loss of approximately \$1,677 for those assets where our investment in the joint venture exceeds the anticipated net proceeds distributable to us based on the purchase price. See "Note 12-Discontinued Operations" of the notes to the consolidated financial statements for the year ended December 31, 2011 and 2010 for more information.

Partially offsetting this impairment loss, was income of approximately \$158 recorded from our investment in the Hiren Boston, LLC joint venture, recorded during the year ended December 31, 2011. Effective June 20, 2011, we determined we were no longer the primary beneficiary of Hiren Boston, LLC and began to account for our investment under the equity method of accounting. For the majority of 2010, Hiren Boston, LLC was a consolidated subsidiary of the Company. On July 1, 2011, Hiren Boston, LLC became an unconsolidated joint venture and is classified as of December 31, 2011 with unconsolidated joint ventures. See "Note 3 – Investment in Unconsolidated Joint Ventures" of the notes to the consolidated financial statements for the years ended December 31, 2011 and 2010 for more information.

Net Income/Loss

Net loss applicable to common shareholders for the year ended December 31, 2011 was \$35,733 compared to net loss applicable to common shareholders of \$21,157 for the same period in 2010.

Operating income for the year ended December 31, 2011 was \$40,854 compared to operating income of \$26,408 during the same period in 2010. The increase in operating income resulted primarily from improved performance of our portfolio and acquisitions that have occurred in 2011.

During the year ended December 31, 2011, we issued 4,600,000 preferred shares which increased our preferred dividend \$5,699 for the year ended December 31, 2011 when compared to 2010. See "Note 1 – Organization And Summary Of Significant Accounting Policies" of the notes to the consolidated financial statements for the years ended December 31, 2011 and 2010 for more information.

Interest expense increased \$984 from \$40,718 for the year ended December 31, 2010 to \$41,702 for the year ended December 31, 2011. The increase in interest expense is due primarily to the new debt and associated interest expense for the acquired properties during 2011 and the replacement of our previous line of credit with Commerce Bank and various other lenders with a new credit facility with TD Bank, NA and various other lenders, which caused an increase in interest expense from 2010 compared to 2010.

As noted above, we entered into two purchase and sale agreements to dispose of a portfolio of 18 non-core hotel properties. As a result of entering into these purchase and sale agreements, we have recorded an impairment loss of approximately \$30,248 for those consolidated assets for which the anticipated net proceeds do not exceed the carrying value. These purchase and sale agreements provide that sales of the individual properties may close at different times and ultimately not all properties may transfer. However, management believes all sales of all such properties will close and anticipate recording a gain of approximately \$4,900 for those hotel properties where the purchase price exceeds the carry value, which will be recorded upon their disposition. The operating results of this portfolio and in addition the land parcel, located on Nevins Street, NY, was sold in December 2011 therefore operations were reclassified to discontinued operations in the statement of operations for the years ended December 31, 2011 and 2010. See "Note 12 – Discontinued Operations" of the notes to the consolidated financial statements for the years ended December 31, 2011 and 2010 for more information.

COMPARISON OF THE YEAR ENDED DECEMBER 31, 2010 TO DECEMBER 31, 2009

(dollars in thousands, except per share data)

Revenue

Our total revenues for the year ended December 31, 2010 consisted of hotel operating revenues, interest income from our development loan program, and other revenue. Hotel operating revenues increased \$59,508, or 33.5%, from \$177,668 for the year ended December 31, 2009 to \$237,176 for the same period in 2010. This increase in hotel operating revenues was primarily attributable to the acquisitions consummated in 2010 and 2009.

We acquired interests in the following six consolidated hotels which contributed the following operating revenues for the year ended December 31, 2010:

Brand	Location	Acquisition Date	Rooms	2010 Hotel Operating Revenues
Hilton Garden Inn	Glastonbury, CT	January 1, 2010	150	5,046
Hampton Inn	Times Square, NY	February 9, 2010	184	11,188
Holiday Inn Express	Times Square, NY	February 9, 2010	188	12,278
Candlewood Suites	Times Square, NY	February 9, 2010	210	9,215
Holiday Inn	Wall Street, NY	May 7, 2010	113	4,496
Hampton Inn	Washington, DC	September 1, 2010	228	3,924
			<u>1,073</u>	<u>\$ 46,147</u>

Revenues for all hotels were recorded from the date of acquisition as hotel operating revenues. Further, hotel operating revenues for the year ended December 31, 2010 included revenues for a full year related to two hotels that were purchased during the year ended December 31, 2009. Hotels acquired during the year ended December 31, 2009 would have a full year of results included in the year ended December 31, 2010 but not necessarily a full year of results during the same period in 2009. We acquired interests in the following two consolidated hotels during the year ended December 31, 2009:

Brand	Location	Acquisition Date	Rooms	2010 Hotel Operating Revenues	2009 Hotel Operating Revenues
Hilton Garden Inn	TriBeCa, New York, NY	May 1, 2009 *	151	\$ 11,675	\$ 6,761
Hampton Inn & Suites	West Haven, CT	November 4, 2009	98	2,746	374
			<u>249</u>	<u>\$ 14,421</u>	<u>\$ 7,135</u>

* We acquired a 49% interest in the entity that owns the property on May 1, 2009 and acquired the remaining 51% interest on June 30, 2009.

In addition, our existing portfolio experienced improvement in ADR and occupancy during the year ended December 31, 2010 when compared to the same period in 2009. Occupancy in our consolidated hotels increased 3.7% from approximately 69.3% during the year ended December 31, 2009 to approximately 73.0% for the same period in 2010. ADR improved 8.7% increasing from \$132.69 for the year ended December 31, 2009 to \$144.29 during the same period in 2010. These improvements were due to improvements in lodging trends in the markets in which we operate.

Interest income from development loans receivable was \$4,686 for the year ended December 31, 2010 compared to \$7,411 for the same period in 2009. The decrease in interest income from development loans receivable was due to a decrease in the average balance of development loans receivable outstanding in 2010 due primarily to the cancellation of \$7,000 in development loans receivable which was converted into equity in a hotel acquisition. Also contributing to the decrease in interest income from development loans was a \$21,408 impairment loss related to certain development loans recorded in 2009.

On June 30, 2009, we amended four development loans, with an aggregate principal balance of \$40,000 prior to the amendment, to allow the borrower to elect, quarterly, to pay accrued interest in-kind by adding the accrued interest to the principal balance of the loan. As a result, \$4,806 in accrued interest on these loans was added to principal from July 1, 2009 to December 31, 2010.

Other revenue consists primarily of fees earned for asset management services provided to properties owned by certain of our unconsolidated joint ventures and land lease revenue. These fees are earned as a percentage of the revenues of the unconsolidated joint ventures' hotels. Other revenues decreased from \$1,427 for the year ended December 31, 2009 to \$325 during the year ended December 31, 2010 primarily due to the exit of our two remaining land leases. Because of the economic challenges facing hotel development projects, especially those that are in the early phase of development, we decided during the quarter ended September 30, 2009 to exit our two remaining land leases and dispose of the related land parcels.

Expenses

Total hotel operating expenses increased 29.1% to approximately \$130,823 for the year ended December 31, 2010 from \$101,310 for the year ended December 31, 2009. Consistent with the increase in hotel operating revenues, hotel operating expenses increased primarily due to the acquisitions consummated since the comparable period in 2009, as mentioned above. The acquisitions also resulted in an increase in depreciation and amortization from \$35,942 for the year ended December 31, 2009 to \$44,223 for the year ended December 31, 2010. Similarly, real estate and personal property tax and property insurance increased \$4,860, or 39.5%, in the year ended December 31, 2010 when compared to the same period in 2009 due to numerous New York acquisitions which carry a high tax rate along with a general overall increase in tax assessments and tax rates as the economy improves.

General and administrative expense increased by approximately \$4,309 from \$5,921 in 2009 to \$10,230 in 2010. Discretionary incentive compensation related to the 2009 fiscal year was determined subsequent to December 31, 2009. As a result, incentive compensation of \$1,256 earned for the year ended December 31, 2009 was recorded in 2010. Incentive compensation of \$1,720 earned for the year ended December 31, 2010 was accrued in the fourth quarter of 2010. In addition, compensation expense increased in 2010 due to increases in employee headcount and increases in base compensation.

Non-cash stock based compensation expense increased \$4,506 when comparing the year ended December 31, 2010 to the same period in 2009. In August 2009, our Compensation Committee established a performance share award program which resulted in \$725 in compensation expense during the year ended December 31, 2010 and \$140 in compensation expense during the same period in 2009. In April 2010, our Compensation Committee adopted an annual long term equity incentive program and a multi-year long term equity incentive program. Non-cash compensation expense of \$3,398 was recorded in 2010 related to these two programs. Please refer to "Note 9 – Share Based Payments" of the notes to the consolidated financial statements for more information about our stock based compensation.

Included in operating expenses for the year ended December 31, 2009 was an impairment charge of \$11,847 recorded on two parcels of land and a hotel. During the year ended December 31, 2010 we determined an additional impairment charge of \$960 was incurred on one of these parcels of land and the hotel as conditions in these specific markets worsened. Also, during the year ended December 31, 2009, we determined that two of our development loans were permanently impaired and, accordingly, we recorded an impairment charge for the remaining principal on these loans in the aggregate amount of \$21,408.

Acquisition and terminated transaction costs increased \$4,450 from \$352 for the year ended December 31, 2009 to \$4,802 for the year ended December 31, 2010 due to acquisitions consummated during period ended December 31, 2010. Of these costs incurred, \$3,271 related to our acquisition of three hotels acquired in the vicinity of Times Square in New York, NY, \$24 related to our acquisition of the Hilton Garden Inn, Glastonbury, CT, \$175 related to our acquisition of the Holiday Inn Wall Street in New York, NY, and \$1,194 related to our acquisition of the Hampton Inn, Washington, D.C. The remaining costs related to transactions that were terminated during the year. Two acquisitions were consummated during the same period in 2009. Acquisition costs typically consist of transfer taxes, legal fees and other costs associated with acquiring a hotel property.

Unconsolidated Joint Venture Investments

Our interest in the income from unconsolidated joint ventures was \$2,257 for the year ended December 31, 2010 compared to a loss of \$7,190 for the same period in 2009. Our income from unconsolidated joint ventures for the period ended December 31, 2010 was due, in part, to a \$1,818 gain recognized from the remeasurement of our interest in PRA Glastonbury, LLC the owner of the Hilton Garden Inn, Glastonbury, CT, upon our acquisition of our joint venture partner's 52.0% interest in the venture. In addition, we recorded a \$2,190 gain recognized from the remeasurement of our interest in Hiren Boston, LLC, the owner of the Courtyard South Boston, MA. Included in the loss from unconsolidated joint ventures for the year ended December 31, 2009 was an impairment charge of \$4,541. Please refer to "Note 3 – Investment in Unconsolidated Joint Ventures" of the notes to the consolidated financial statements for the year ended December 31, 2010 and 2009 for more information about the remeasurement of our interests in PRA Glastonbury, LLC and Hiren Boston, LLC. RevPAR for our unconsolidated hotel portfolio increased 7.5% during the year ended December 31, 2010 when compared to the year ended December 31, 2009, which contributed to the increase in income from unconsolidated joint ventures.

Net Income/Loss

Net loss applicable to common shareholders for the year ended December 31, 2010 was \$21,157 compared to a net loss applicable to common shareholders of \$54,661 for the same period in 2009. This improvement was driven primarily by an increase in operating income. Operating income for the year ended December 31, 2010 was \$26,408 compared to an operating loss of \$5,441 during the same period in 2009. We recorded a gain of \$1,869 on the disposition of hotel properties during the year ended December 31, 2009, compared to a \$347 gain during the same period in 2010.

Interest expense increased \$277 from \$40,441 for the year ended December 31, 2009 to \$40,718 for the year ended December 31, 2010. Overall, interest expense has remained consistent with our steady debt balance throughout 2010. We incurred \$878 of loss on the extinguishment of \$54,684 of mortgage indebtedness and notes payable. Proceeds from equity offerings consummated during the year were used to extinguish this debt. The loss on the extinguishment of debt related primarily to a write-off of remaining unamortized deferred financing costs at the time of the extinguishment.

LIQUIDITY, CAPITAL RESOURCES, AND EQUITY OFFERINGS

(dollars in thousands, except per share data)

Potential Sources of Capital

The ability to originate or refinance existing loans has become and continues to be very restrictive for all borrowers, even for those borrowers that have strong balance sheets. While we maintain a portfolio of what we believe to be high quality assets and we believe our leverage to be at acceptable levels, the market for new debt origination and refinancing of existing debt remains challenging and visibility on the length of debt terms, the loan to value parameters and loan pricing on new debt originations is limited. In the current economic environment, the fair market value of certain of our hotel properties may have declined causing an individual hotel property's indebtedness as a percentage of the property's fair market value to exceed the percentage our Board of Trustees intended at the time we acquired the property.

Our organizational documents do not limit the amount of indebtedness that we may incur. Our ability to incur additional debt is dependent upon a number of factors, including the current state of the overall credit markets, our degree of leverage and borrowing restrictions imposed by existing lenders. Our ability to raise funds through the issuance of debt and equity securities is dependent upon, among other things, capital market volatility, risk tolerance of investors, general market conditions for REITs and market perceptions related to the Company's ability to generate cash flow and positive returns on its investments.

In addition, our mortgage indebtedness contains various financial and non-financial covenants customarily found in secured, nonrecourse financing arrangements. If the specified criteria are not satisfied, the lender may be able to escrow cash flow generated by the property securing the applicable mortgage loan. We have determined that certain debt service coverage ratio covenants contained in the loan agreements securing a number of our hotel properties were not met as of December 31, 2011. Pursuant to the loan agreements, certain lenders have elected to escrow the operating cash flow for these properties. However, these covenants do not constitute an event of default for these loans. Future deterioration in market conditions could cause restrictions in our access to the cash flow of additional properties.

We maintain a \$250,000 revolving credit facility that is secured by, among other things, 13 hotel properties. The \$250,000 revolving credit facility expires November 1, 2013, and includes an option to extend the maturity until November 1, 2014. This option may be exercised at the sole discretion of the lenders. As of December 31, 2011, we had \$51,000 in borrowings under the \$250,000 revolving credit facility and \$8,563 in letters of credit outstanding under this facility, resulting in a remaining borrowing capacity under the \$250,000 revolving credit facility of \$190,437. We intend to repay indebtedness incurred under the revolving line of credit from time to time, for acquisitions or otherwise, out of cash flow and from the proceeds of issuances of additional common and preferred shares and potentially other securities.

We will continue to monitor our debt maturities to manage our liquidity needs. However, no assurances can be given that we will be successful in refinancing all or a portion of our future debt obligations due to factors beyond our control or that, if refinanced, the terms of such debt will not vary from the existing terms. As of December 31, 2011, we have \$84,487 consolidated indebtedness (excluding liabilities related to assets held for sale) payable on or before December 31, 2012 due to the maturity dates with respect to certain loans. We currently expect that cash requirements for all debt that is not refinanced by our existing lenders will be met through a combination of cash on hand, refinancing the existing debt with new lenders, draws on our \$250,000 revolving credit facility and issuance of our securities.

On May 18, 2011, as noted above, we completed a public offering of 4,600,000 8.00% Series B Cumulative Redeemable Preferred Shares of Beneficial Interest ("Series B Preferred Shares"), liquidation preference \$25.00 per share, including 600,000 Series B Preferred Shares subject to an overallotment option exercised by the underwriters. Net proceeds of the offering, less expenses and underwriters commissions, were approximately \$110,977. Net proceeds from the offering were used to reduce some of the indebtedness outstanding under our \$250,000 revolving credit facility and to fund a portion of the purchase price of Courtyard by Marriott, Westside, Los Angeles, CA, which was acquired on May 19, 2011.

Development Loans Receivable

As of December 31, 2011, we have \$35,747 in development loan principal receivable and \$3,096 in accrued interest receivable on these loans. We may convert the principal and interest due to us on those development loans that are not extended into equity interests in the hotels developed by entering into purchase and sale agreements to acquire hotel properties from developers of their affiliates that allow us to pay a portion of the purchase price by forgiving and cancelling amounts owed to us under development loans, allowing us to reduce the amount of cash required to fund these acquisitions. See "Note 4 – Development Loan Receivable," for further information.

Acquisitions

During the year ended December 31, 2011, we acquired the following wholly-owned hotel properties:

Hotel	Acquisition Date	Land	Buildings and Improvements	Furniture Fixtures and Equipment	Franchise Fees, Loan Costs, and Leasehold Intangible (Liability)	Acquisition Costs	Construction in Progress	Total Purchase Price	Fair Value of Assumed Debt
Holiday Inn Express, Water Street, New York, NY	3/25/2011	\$ 7,341	\$ 28,591	\$ 2,704	\$ 28	\$ 716	\$ -	\$ 39,380	\$ -
Capitol Hill Suites, Washington, DC	4/15/2011	\$ 8,095	\$ 35,141	\$ 4,264	\$ 254	\$ 1,043	\$ -	\$ 48,797	\$ 32,500
Courtyard by Marriott, Westside, Los Angeles, CA	5/19/2011	\$ 13,489	\$ 27,025	\$ 6,486	\$ 148	\$ 165	\$ -	\$ 47,313	\$ -
Hampton Inn, Pearl Street, New York, NY	7/22/2011	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,300	\$ 28,300	\$ -
Courtyard by Marriott, Miami, FL	11/16/2011	\$ 35,699	\$ 55,805	\$ 6,142	\$ (1,979)	\$ 236	\$ -	\$ 95,903	\$ 30,052
Total		\$ 64,624	\$ 146,562	\$ 19,596	\$ (1,549)	\$ 2,160	\$ 28,300	\$ 259,693	\$ 62,552

We intend to invest in additional hotels only as suitable opportunities arise and adequate sources of financing are available. We expect that future investments in hotels will depend on and will be financed by, in whole or in part, our existing cash, the proceeds from additional issuances of common or preferred shares, proceeds from the sale of assets, issuances of Common Units, issuances of preferred units or other securities or borrowings.

Operating Liquidity and Capital Expenditures

We expect to meet our short-term liquidity requirements generally through net cash provided by operations, existing cash balances and, if necessary, short-term borrowings under our \$250,000 revolving credit facility. We believe that the net cash provided by operations in the coming year and borrowings drawn on our \$250,000 revolving credit facility will be adequate to fund the Company's operating requirements, monthly recurring debt service and the payment of dividends in accordance with REIT requirements of the federal income tax laws.

To qualify as a REIT, we must distribute annually at least 90% of our taxable income. This distribution requirement limits our ability to retain earnings and requires us to raise additional capital in order to grow our business and acquire additional hotel properties. However, there is no assurance that we will be able to borrow funds or raise additional equity capital on terms acceptable to us, if at all. In addition, we cannot guarantee that we will continue to make distributions to our shareholders at the current rate or at all. Due to the seasonality of our business, cash provided by operating activities fluctuates significantly from quarter to quarter. However, we believe that, based on our current estimates, which include the addition of cash provided by hotels acquired during 2011, our cash provided by operating activities will be sufficient over the next 12 months to fund the payment of our dividend at its current level. However, our Board of Trustees continues to evaluate the dividend policy in the context of our overall liquidity and market conditions and may elect to reduce or suspend these distributions. Cash provided by operating activities for the year ended December 31, 2011 was \$58,668 and cash used for the payment of distributions and dividends for the year ended December 31, 2011 was \$47,132.

We also project that our operating cash flow and \$250,000 revolving credit facility will be sufficient to satisfy almost all of our liquidity and other capital needs over the next twelve to eighteen months.

Our long-term liquidity requirements consist primarily of the costs of acquiring additional hotel properties, renovation and other non-recurring capital expenditures that need to be made periodically with respect to hotel properties and schedule debt repayments. We will seek to satisfy these long-term liquidity requirements through various sources of capital, including borrowings under our \$250,000 revolving credit facility and through secured, non-recourse mortgage financings with respect to our unencumbered hotel properties. In addition, we may seek to raise capital through public or private offerings of our securities. Certain factors may have a material adverse effect on our ability to access these capital sources, including our degree of leverage, the value of our unencumbered hotel properties and borrowing restrictions imposed by lenders or franchisors. We will continue to analyze which source of capital is most advantageous to us at any particular point in time, but financing may not be consistently available to us on terms that are attractive, or at all. We project that our operating cash flow and our \$250,000 revolving credit facility will be sufficient to satisfy our liquidity and other capital needs over the next twelve to eighteen months.

We have increased our spending on capital improvements during the year ended December 31, 2011 when compared to the same period in 2010. During the year ended December 31, 2011, we spent \$26,201 on capital expenditures to renovate, improve or replace assets at our hotels. This compares to \$10,328 during the same period in 2010. Our increase in capital expenditures is a result of complying with brand mandated improvements and initiating projects that we believe will generate a return on investment as we enter a period of recovery in the lodging sector. We expect further expansion of our capital expenditures in 2012 in an effort to invest in projects that we believe will generate additional returns as economic conditions improve.

In addition to capital reserves required under certain loan agreements and capital expenditures to renovate, improve or replace assets at our hotels, we have three ongoing hotel development projects. We are constructing an additional hotel tower at our Courtyard by Marriott in Miami Beach, FL. We are also completing the construction of a Hampton Inn in lower Manhattan, New York, NY. Finally, we have entered into a purchase and sale agreement to acquire the Hyatt Union Square, New York, NY upon completion of construction. These projects will require significant capital which we expect to fund with various sources of capital, including borrowings under our \$250,000 revolving credit facility and through secured, non-recourse mortgage financings. In addition, we may seek to raise capital through public or private offerings of our securities to fund these capital improvements.

We may spend additional amounts, if necessary, to comply with the reasonable requirements of any franchise license under which any of our hotels operate and otherwise to the extent we deem such expenditures to be in our best interests. We are also obligated to fund the cost of certain capital improvements to our hotels. We expect to use operating cash flow, borrowings under our \$250,000 revolving credit facility, and proceeds from issuances of our securities to pay for the cost of capital improvements and any furniture, fixture and equipment requirements in excess of the set aside referenced above.

CASH FLOW ANALYSIS

(dollars in thousands, except per share data)

Comparison of the Years Ended December 31, 2011 and December 31, 2010

Net cash provided by operating activities increased \$16,182, from \$42,486 for the year ended December 31, 2010 to \$58,668 for 2011. Net income, adjusted for non-cash items such as gain on disposition of hotel properties, impairment of assets, depreciation and amortization, non-cash debt extinguishment, development loan interest income added to principal, interest in income from unconsolidated joint ventures, loss recognized on change in fair value of derivative instruments and stock based compensation increased \$24,028 for the year ended December 31, 2011 when compared to 2010. This is primarily due to cash provided by properties acquired over the past eighteen months and improving operating results within our existing portfolio. In addition, acquisition and terminated transaction costs incurred for the year ended December 31, 2011 decreased \$2,060 when compared to the same period in 2010. Offsetting the increases in cash provided by these operating activities was an increase in net cash used in funding working capital assets, such as payments into escrows, and repaying working capital liabilities, such as accounts payable and accrued expenses.

Net cash used in investing activities for the year ended December 31, 2011 decreased \$79,809, from \$310,567 for year ended December 31, 2010 compared to \$230,758 for 2011. During the year of 2011, we used \$167,149 to acquire five hotel properties. This compares to \$260,755 to acquire seven properties during the same period in 2010. In 2011, we also received \$13,285 from one of our unconsolidated joint ventures as a result of it refinancing its debt. Offsetting these decreases in cash used in investing activities was an increase to \$26,201 in capital expenditures and hotel development projects for the year ended 2011 when compared to the year ended 2010. We have also funded \$18,000 in deposits for the acquisition of additional hotel properties and invested \$1,570 in a note receivable from an unconsolidated joint venture which will be used by the venture to fund a renovation.

Net cash provided by financing activities for year ended December 31, 2011 was \$131,062 compared to \$322,273 during the same period in 2010. During the year ended 2010, we completed three equity offerings with net proceeds of \$420,411. During the year ended 2011, we completed an offering of preferred shares with net proceeds of \$110,977. These offerings and an additional equity offering in October 2010 increased our share count and preferred dividend obligations causing a net increase in total dividends and distributions paid of \$16,879 when comparing the year ended 2011 to the year ended 2010. Offsetting the proceeds from these offerings in 2010 and 2011 were net proceeds of \$5,000 on our credit facility during 2010 compared to net repayments of \$33,200 during the same period in 2011. Net proceeds on our mortgages and notes payable were \$63,085 during the year ended December 31, 2011 compared to net repayments of \$30,305 during the same period in 2010.

Comparison of the Years Ended December 31, 2010 and December 31, 2009

Net cash provided by operating activities for the year ended December 31, 2010, and 2009, was \$42,486 and \$21,532, respectively. Primarily as a result of our acquisitions and improving ADR and occupancy at our wholly-owned hotel properties, income before gain on disposition of hotel properties, impairment charges, depreciation and amortization, debt extinguishment and stock based compensation increased \$10,850 during the year ended December 31, 2010 when compared to the same period in 2009.

Net cash used in investing activities for the year ended December 31, 2010 increased \$301,646, from \$8,921 in the year ended December 31, 2009 compared to \$310,567 for the year ended December 31, 2010. During the year ended December 31, 2010, we used \$260,755 to acquire seven properties. This expenditure compares to \$9,315 to acquire two properties during the same period in 2009. We have also funded \$21,771 in construction costs for the conversion of two of our existing adjoined hotels into a Hyatt Place and a \$5,500 deposit for the acquisition of hotel properties. In addition, we invested \$14,291 to purchase a mortgage loan secured by the Courtyard by Marriott, located in South Boston, MA, a hotel which is owned by a joint venture in which we have a 50% ownership interest. Offsetting these increases in cash used in investing activities was a decrease of \$2,000 in cash used to invest in development loans receivable for the year ended December 31, 2010 when compared to the same period in 2009.

Net cash provided by financing activities for the year ended December 31, 2010 was \$322,273 compared to cash used in financing activities of \$16,904 during the same period in 2009. During the year ended December 31, 2010, we issued 108,100,000 common shares resulting in net proceeds of \$420,441. Net repayments under our credit facility were \$33,200 during the year ended December 31, 2010 compared to net repayments of \$9,221 during the same period in 2009. Net repayments of our mortgages and notes payable were \$30,305 during the year ended December 31, 2010 compared to net proceeds of \$2,923 during the same period in 2009.

OFF BALANCE SHEET ARRANGEMENTS

The Company does not have off balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

FUNDS FROM OPERATIONS

(in thousands, except share data)

The National Association of Real Estate Investment Trusts (“NAREIT”) developed Funds from Operations (“FFO”) as a non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. We calculate FFO applicable to common shares and Common Units in accordance with the April 2002 National Policy Bulletin of NAREIT, which we refer to as the White Paper. The White Paper defines FFO as net income (loss) (computed in accordance with GAAP) excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated assets, plus certain non-cash items, such as loss from impairment of assets and depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Our interpretation of the NAREIT definition is that noncontrolling interest in net income (loss) should be added back to (deducted from) net income (loss) as part of reconciling net income (loss) to FFO. Our FFO computation may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than we do.

The GAAP measure that we believe to be most directly comparable to FFO, net income (loss) applicable to common shareholders, includes loss from the impairment of certain depreciable assets, our investment in unconsolidated joint ventures and land depreciation and amortization expenses, gains or losses on property sales, noncontrolling interest and preferred dividends. In computing FFO, we eliminate these items because, in our view, they are not indicative of the results from our property operations. We determined that the loss from the impairment of certain depreciable assets including investments in unconsolidated joint ventures and land, was driven by a measurable decrease in the fair value of certain hotel properties and other assets as determined by our analysis of those assets in accordance with applicable GAAP. As such, these impairments have been eliminated from net loss to determine FFO.

FFO does not represent cash flows from operating activities in accordance with GAAP and should not be considered an alternative to net income as an indication of the Company’s performance or to cash flow as a measure of liquidity or ability to make distributions. We consider FFO to be a meaningful, additional measure of operating performance because it excludes the effects of the assumption that the value of real estate assets diminishes predictably over time, and because it is widely used by industry analysts as a performance measure. We show both FFO from consolidated hotel operations and FFO from unconsolidated joint ventures because we believe it is meaningful for the investor to understand the relative contributions from our consolidated and unconsolidated hotels. The display of both FFO from consolidated hotels and FFO from unconsolidated joint ventures allows for a detailed analysis of the operating performance of our hotel portfolio by management and investors. We present FFO applicable to common shares and Partnership Units because our Partnership Units are redeemable for common shares. We believe it is meaningful for the investor to understand FFO applicable to all common shares and Partnership Units.

The following table reconciles FFO for the periods presented to the most directly comparable GAAP measure, net income, for the same periods (*dollars in thousands*):

	Year Ended		
	December 31, 2011	December 31, 2010	December 31, 2009
Net loss applicable to common shares	\$ (35,733)	\$ (21,157)	\$ (54,661)
Loss allocated to noncontrolling interest	(1,734)	(845)	(8,597)
(Income) loss from unconsolidated joint ventures	(1,290)	(2,257)	7,190
Gain on disposition of hotel properties	(991)	(347)	(1,869)
Loss from impairment of depreciable assets	30,248	2,433	16,122
Depreciation and amortization	50,718	44,223	35,942
Depreciation and amortization from discontinued operations	4,986	7,876	8,343
FFO allocated to noncontrolling interests in consolidated joint ventures ⁽¹⁾	147	(307)	(98)
Funds from consolidated hotel operations applicable to common shares and Partnership Units	46,351	29,619	2,372
Income (loss) from Unconsolidated Joint Ventures	1,290	2,257	(7,190)
Less:			
Gain from remeasurement of investment in unconsolidated joint ventures	(2,757)	(4,008)	-
Add:			
Impairment of investment in unconsolidated joint ventures	1,677	-	4,541
Depreciation and amortization of purchase price in excess of historical cost ⁽²⁾	1,965	2,033	2,137
Interest in depreciation and amortization of unconsolidated joint ventures ⁽³⁾	5,905	3,905	2,891
Funds from unconsolidated joint ventures operations applicable to common shares and Partnership Units	8,080	4,187	2,379
FFO applicable to common shares and Partnership Units	\$ 54,431	\$ 33,806	\$ 4,751
Weighted Average Common Shares and Units Outstanding			
Basic	168,753,382	134,370,172	51,027,742
Diluted	181,090,322	146,656,308	59,752,467

- (1) Adjustment made to deduct FFO related to the noncontrolling interest in our consolidated joint ventures. Represents the portion of net income and depreciation allocated to our joint venture partners.
- (2) Adjustment made to add depreciation of purchase price in excess of historical cost of the assets in the unconsolidated joint venture at the time of our investment.
- (3) Adjustment made to add our interest in real estate related depreciation and amortization of our unconsolidated joint ventures. Allocation of depreciation and amortization is consistent with allocation of income and loss.

Certain amounts related to depreciation and amortization and depreciation and amortization from discontinued operations in the prior year FFO reconciliation have been recast to conform to the current year presentation. In addition, based on guidance provided by NAREIT, we have eliminated loss from the impairment of certain depreciable assets, including investments in unconsolidated joint ventures and land, from net loss to arrive at FFO in each year presented.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

On an on-going basis, estimates are evaluated by us, including those related to carrying value of investments in hotel properties. Our estimates are based upon historical experience and on various other assumptions we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements:

Revenue Recognition

Approximately 95% of our revenues are derived from hotel room revenues and revenue from other hotel operating departments. We directly recognize revenue and expense for all consolidated hotels as hotel operating revenue and hotel operating expense when earned and incurred. These revenues are recorded net of any sales or occupancy taxes collected from our guests. All revenues are recorded on an accrual basis, as earned. We participate in frequent guest programs sponsored by the brand owners of our hotels and we expense the charges associated with those programs, as incurred.

Revenue for interest on development loan financing is recorded in the period earned based on the interest rate of the loan and outstanding balance during the period. Development loans receivable and accrued interest on the development loans receivable are evaluated to determine if outstanding balances are collectible. Interest is recorded only if it is determined the outstanding loan balance and accrued interest balance are collectible.

Other revenues consist primarily of fees earned for asset management services provided to hotels we own through unconsolidated joint ventures. Fees are earned as a percentage of hotel revenue and are recorded in the period earned.

Investment in Hotel Properties

Investments in hotel properties are recorded at cost. Improvements and replacements are capitalized when they extend the useful life of the asset. Costs of repairs and maintenance are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful life of up to 40 years for buildings and improvements, two to seven years for furniture, fixtures and equipment. We are required to make subjective assessments as to the useful lives of our properties for purposes of determining the amount of depreciation to record on an annual basis with respect to our investments in hotel properties. These assessments have a direct impact on our net income because if we were to shorten the expected useful lives of our investments in hotel properties we would depreciate these investments over fewer years, resulting in more depreciation expense and lower net income on an annual basis.

Most identifiable assets, liabilities, noncontrolling interests, and goodwill related to hotel properties acquired in a business combination are recorded at full fair value. Estimating techniques and assumptions used in determining fair values involve significant estimates and judgments. These estimates and judgments have a direct impact on the carrying value of our assets and liabilities which can directly impact the amount of depreciation expense recorded on an annual basis and could have an impact on our assessment of potential impairment of our investment in hotel properties.

The operations related to properties that have been sold or properties that are intended to be sold are presented as discontinued operations in the statement of operations for all periods presented, and properties intended to be sold are designated as "held for sale" on the balance sheet.

Based on the occurrence of certain events or changes in circumstances, we review the recoverability of the property's carrying value. Such events or changes in circumstances include the following:

- a significant decrease in the market price of a long-lived asset;
- a significant adverse change in the extent or manner in which a long-lived asset is being used or in its physical condition;
- a significant adverse change in legal factors or in the business climate that could affect the value of a long-lived asset, including an adverse action or assessment by a regulator;
- an accumulation of costs significantly in excess of the amount originally expected for the acquisition or construction of a long-lived asset;
- a current-period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with the use of a long-lived asset; and
- a current expectation that, it is more likely than not that, a long-lived asset will be sold or otherwise disposed of significantly before the end of its previously estimated useful life.

We review our portfolio on an on-going basis to evaluate the existence of any of the aforementioned events or changes in circumstances that would require us to test for recoverability. In general, our review of recoverability is based on an estimate of the future undiscounted cash flows, excluding interest charges, expected to result from the property's use and eventual disposition. These estimates consider factors such as expected future operating income, market and other applicable trends and residual value expected, as well as the effects of hotel demand, competition and other factors. If impairment exists due to the inability to recover the carrying value of a property, an impairment loss is recorded to the extent that the carrying value exceeds the estimated fair value of the property. We are required to make subjective assessments as to whether there are impairments in the values of our investments in hotel properties.

As of December 31, 2011, based on our analysis, we have determined that the future cash flow of each of the properties in our portfolio is sufficient to recover its carrying value, except certain properties included in our portfolio of assets held for sale as previously disclosed. See "Note 12 – Discontinued Operations" for more information.

Investment in Joint Ventures

Properties owned in joint ventures are consolidated if the determination is made that we are the primary beneficiary in a variable interest entity (VIE) or we maintain control of the asset through our voting interest or other rights in the operation of the entity. To determine if we are the primary beneficiary of a VIE, we evaluate whether we have a controlling financial interest in that VIE through means other than voting rights. Our examination of each joint venture consists of reviewing the sufficiency of equity at risk, controlling financial interests, voting rights, and which entity has the power to direct the activities that most significantly impact the entity's performance, and the obligation to absorb losses that could be significant, and receive gains that could be significant, including residual returns. Control can also be demonstrated by the ability of the general partner to manage day-to-day operations, refinance debt and sell the assets of the partnerships without the consent of the limited partners and the inability of the limited partners to replace the general partner. This evaluation requires significant judgment.

If it is determined that we do not have a controlling interest in a joint venture, either through our financial interest in a VIE or our voting interest in a voting interest entity, the equity method of accounting is used. Under this method, the investment, originally recorded at cost, is adjusted to recognize our share of net earnings or losses of the affiliates as they occur rather than as dividends or other distributions are received, limited to the extent of our investment in, advances to and commitments for the investee. Pursuant to our joint venture agreements, allocations of profits and losses of some of our investments in unconsolidated joint ventures may be allocated disproportionately as compared to nominal ownership percentages due to specified preferred return rate thresholds.

The Company periodically reviews the carrying value of its investment in unconsolidated joint ventures to determine if circumstances exist indicating impairment to the carrying value of the investment that is other than temporary. When an impairment indicator is present, we will estimate the fair value of the investment. Our estimate of fair value takes into consideration factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors. This determination requires significant estimates by management, including the expected cash flows to be generated by the assets owned and operated by the joint venture. Subsequent changes in estimates could impact the determination of whether impairment exists. To the extent impairment has occurred, the loss will be measured as the excess of the carrying amount over the fair value of our investment in the unconsolidated joint venture.

On August 15, 2011, the Company entered into two purchase and sale agreements to dispose of a portfolio of 18 non-core hotel properties, four of which are owned in part by the Company through an unconsolidated joint venture. As a result of entering into these purchase and sale agreements, we have recorded an impairment loss of approximately \$1,677 for those assets for which our investment in the unconsolidated joint venture did not exceed the net proceeds distributable to us based on the purchase price. See "Note 3 – Investment in Unconsolidated Joint Ventures" for more information. As of December 31, 2011, based on our analysis, we have determined that the fair value of the remaining investments in unconsolidated joint ventures exceeds the carrying value of our investment in each joint venture.

Development Loans Receivable

The Company accounts for the credit risk associated with its development loans receivable by monitoring the portfolio for indications of impairment. Our methodology consists of the following:

- Identifying loans for individual review. In general, these consist of development loans that are not performing in accordance with the contractual terms of the loan.
- Assessing whether the loans identified for review are impaired. That is, whether it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. We determine the amount of impairment by calculating the estimated fair value, discounted cash flows or the value of the underlying collateral.

Any charge to earnings necessary based on our review is recorded on our income statement as an impairment of a development loan receivable. Our assessment of impairment is based on information known at the time of the review. Changes in factors underlying the assessment could have a material impact on the amount of impairment to be charged against earnings. Such changes could impact future results.

Based on our reviews, we determined that it is probable that all amounts will be collected according to the contractual terms of each of our development loan agreements.

Accounting for Derivative Financial Investments and Hedging Activities

We use derivatives to hedge, fix and cap interest rate risk and we account for our derivative and hedging activities by recording all derivative instruments at fair value on the balance sheet. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. We formally document all relationships between hedging instruments and hedged items, as well as our risk-management objective and strategy for undertaking each hedge transaction. Cash flow hedges that are considered highly effective are accounted for by recording the fair value of the derivative instrument on the balance sheet as either an asset or liability, with a corresponding amount recorded in other comprehensive income within shareholders' equity. Amounts are reclassified from other comprehensive income to the income statements in the period or periods the hedged forecasted transaction affects earnings.

Under cash flow hedges, derivative gains and losses not considered highly effective in hedging the change in expected cash flows of the hedged item are recognized immediately in the income statement. For hedge transactions that do not qualify for the short-cut method, at the hedge's inception and on a regular basis thereafter, a formal assessment is performed to determine whether changes in the cash flows of the derivative instruments have been highly effective in offsetting changes in cash flows of the hedged items and whether they are expected to be highly effective in the future.

RECENTLY ISSUED ACCOUNTING STANDARDS

In June 2011, the FASB issued ASC Update No. 2011-05 concerning the presentation of comprehensive income. The amendment provides guidance to improve comparability, consistency, and transparency of financial reporting. The amendment also eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. Instead, entities will be required to present all non-owner changes in the stockholders' equity as either a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendment will be effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied retrospectively to the beginning of the annual period of adoption, or January 1, 2012 for us.

RELATED PARTY TRANSACTIONS

We have entered into a number of transactions and arrangements that involve related parties. For a description of the transactions and arrangements, please see Note 7, "Commitments and Contingencies and Related Party Transactions," to the consolidated financial statements.

CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

The following table summarizes our contractual obligations and commitments to make future payments under contracts, such as debt and lease agreements, as of December 31, 2011:

Contractual Obligations	2012	2013	2014	2015	2016	Thereafter
Long Term Debt	\$ 101,120	\$ 63,038	\$ 43,969	\$ 119,296	\$ 215,717	\$ 226,659
Interest Expense on Long Term Debt	38,151	34,938	32,160	24,908	11,873	38,439
Credit Facility	-	51,000	-	-	-	-
Interest Expense on Credit Facility	2,257	2,257	-	-	-	-
Hotel Ground Rent	975	981	986	986	994	90,195
Total	<u>\$ 142,503</u>	<u>\$ 152,214</u>	<u>\$ 77,115</u>	<u>\$ 145,190</u>	<u>\$ 228,584</u>	<u>\$ 355,293</u>

Item 7A. Quantitative and Qualitative Disclosures About Market Risk (in thousands, except per share data)

Our primary market risk exposure is to changes in interest rates on our variable rate debt. As of December 31, 2011, we are exposed to interest rate risk with respect to variable rate borrowings under our \$250,000 revolving credit facility and certain variable rate mortgages and notes payable. As of December 31, 2011, we had total variable rate debt outstanding of \$154,438 with a weighted average interest rate of 3.60%. The effect of a 100 basis point increase or decrease in the interest rate on our variable rate debt outstanding as of December 31, 2011 would be an increase or decrease in our interest expense for the twelve months ended December 31, 2011 of \$1,390.

Our interest rate risk objectives are to limit the impact of interest rate fluctuations on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we manage our exposure to fluctuations in market interest rates for a portion of our borrowings through the use of fixed rate debt instruments to the extent that reasonably favorable rates are obtainable with such arrangements. We have also entered into derivative financial instruments such as interest rate swaps or caps, and in the future may enter into treasury options or locks, to mitigate our interest rate risk on a related financial instrument or to effectively lock the interest rate on a portion of our variable rate debt. Currently, we have two interest rate caps related to debt on the Hotel 373, New York, NY and our two subordinated notes payable, and we have three interest rate swaps related to new debt on the Holiday Inn Express Times Square, New York, NY, Courtyard by Marriott, Westside, Los Angeles, CA, and Capitol Hill Suites, Washington, D.C.. We do not intend to enter into derivative or interest rate transactions for speculative purposes.

As of December 31, 2011, approximately 95.8% of our outstanding consolidated long-term indebtedness (excluding \$61,758 in outstanding mortgage indebtedness related to assets held for sale) is subject to fixed rates or effectively capped, while approximately 4.2% of our outstanding long term indebtedness is subject to floating rates, excluding borrowings under our revolving line of credit.

Changes in market interest rates on our fixed-rate debt impact the fair value of the debt, but such changes have no impact on interest expense incurred. If interest rates rise 100 basis points and our fixed rate debt balance remains constant, we expect the fair value of our debt to decrease. The sensitivity analysis related to our fixed-rate debt assumes an immediate 100 basis point move in interest rates from their December 31, 2011 levels, with all other variables held constant. A 100 basis point increase in market interest rates would cause the fair value of our fixed-rate debt outstanding at December 31, 2011 to be approximately \$605,895 and a 100 basis point decrease in market interest rates would cause the fair value of our fixed-rate debt outstanding at December 31, 2011 to be approximately \$657,440, excluding outstanding mortgage indebtedness related to assets held for sale.

We regularly review interest rate exposure on our outstanding borrowings in an effort to minimize the risk of interest rate fluctuations. For debt obligations outstanding as of December 31, 2011, including liabilities related to assets held for sale, the following table presents expected principal repayments and related weighted average interest rates by expected maturity dates (in thousands):

	2012	2013	2014	2015	2016	Thereafter	Total
Mortgages & Notes Payable							
Fixed Rate Debt	\$ 77,272	\$ 21,891	\$ 36,195	\$111,120	\$190,344	\$ 167,781	\$ 604,603
Weighted Average Interest Rate	6.02%	6.01%	5.98%	5.94%	5.82%	5.82%	5.93%
Floating Rate Debt	\$ 22,148	\$ 29,742	\$ -	\$ -	\$ -	\$ 51,548	\$ 103,438
Weighted Average Interest Rate	3.45%	3.28%	3.28%	3.28%	3.28%	3.28%	3.31%
	<u>\$ 99,420</u>	<u>\$ 51,633</u>	<u>\$36,195</u>	<u>\$111,120</u>	<u>\$190,344</u>	<u>\$219,329</u>	<u>\$708,041</u>
Revolving Credit Facility							
	\$ -	\$ 51,000	\$ -	\$ -	\$ -	\$ -	\$ 51,000
Weighted Average Interest Rate		4.25%					4.25%
	<u>\$ -</u>	<u>\$ 51,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 51,000</u>
Discontinued Operations ⁽¹⁾							
	\$ 1,700	\$ 11,405	\$ 7,774	\$ 8,176	\$ 25,373	\$ 7,330	\$ 61,758
Average Interest Rate	6.00%	5.93%	5.83%	5.87%	5.59%	5.59%	5.80%
	<u>\$101,120</u>	<u>\$114,038</u>	<u>\$ 43,969</u>	<u>\$119,296</u>	<u>\$215,717</u>	<u>\$ 226,659</u>	<u>\$ 820,799</u>

(1) Represents 9 of the 14 Consolidated properties, with mortgage debt, under definitive agreement to be sold to an unrelated affiliate.

The table incorporates only those exposures that existed as of December 31, 2011, and does not consider exposure or positions that could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the future period, prevailing interest rates, and our hedging strategies at that time.

The following table illustrates expected principal repayments and certain adjustments to reflect:

- the Company's exercise of each of the extension options within its discretion or upon lender approval; and
- the lender's extension of the maturity of the revolving line of credit extension option.

	2012	2013	2014	2015	2016	Thereafter	Total
Principal repayments due as of December 31, 2011, as noted above	\$ 101,120	\$ 114,038	\$ 43,969	\$ 119,296	\$ 215,717	\$ 226,659	\$ 820,799
Less: Discontinued Operations ⁽¹⁾	\$ (1,700)	\$ (11,405)	\$ (7,774)	\$ (8,176)	\$ (25,373)	\$ (7,330)	\$ (61,758)
Adjustments: Extension Options ⁽²⁾							
Hampton Inn - West Haven, CT ⁽³⁾	(7,245)	170	180	6,895	-	-	-
Capitol Hill Suites - Washington, DC ⁽⁴⁾	(32,500)	1,094	1,359	1,412	1,467	22,168	(5,000)
Residence Inn - Carlisle, PA ⁽⁵⁾	-	(6,287)	169	180	5,938	-	-
Courtyard - Los Angeles, CA ⁽⁶⁾	-	-	-	(27,500)	27,500	-	-
Hampton Inn - Smithfield, RI ⁽⁷⁾	-	-	-	-	(5,643)	5,643	-
Lodgeworks Notes Payable ⁽⁸⁾	-	-	-	-	-	(217)	(217)
Revolving Credit Facility ⁽⁹⁾	-	(51,000)	51,000	-	-	-	-
As Adjusted Principal Repayments	\$ 59,675	\$ 46,610	\$ 88,903	\$ 92,107	\$ 219,606	\$ 246,923	\$ 753,824

- (1) Represents 9 of the 14 consolidated hotel properties, with mortgage debt, under definitive agreement to be sold.
- (2) Adjustments include amortization of principal scheduled to occur subsequent to December 31, 2011 through maturity date or extended maturity date if options are exercised.
- (3) Represents the mortgage debt on the Hampton Inn, West Haven, CT, which contains a three-year extension option, which is subject to the lender's approval in its discretion which, if granted, effectively extends the maturity from November of 2012 to November of 2015.
- (4) Reflects the refinancing of the mortgage debt on the Capitol Hill Suites. The mortgage debt of \$32,500 as of December 31, 2011 was replaced in January 2012 with mortgage debt of \$27,500 which contains a two-year extension option, subject to the lender's approval in its discretion, effectively extending the maturity date from February 2015 to February of 2017.
- (5) Represents the mortgage debt on the Residence Inn, Carlisle, PA, which contains a three-year extension option, which is subject to the lender's approval in its discretion which, if granted, effectively extends the maturity from January of 2013 to January of 2016.
- (6) Represents mortgage debt on the Courtyard, Los Angeles, CA, which contains a one-year extension option, which is subject to the lenders' approval in its discretion which, if granted, effectively extends the maturity from September 2015 to September 2016.
- (7) Represents mortgage debt on the Hampton Inn, Smithfield, RI, which contains a one-year extension option, which is subject to the lender's approval in its discretion which, if granted, effectively extends the maturity date from December 2016 to December 2017.
- (8) The Company terminated the management agreement with Lodgeworks, L.P., for the management services they provided for the seven Hyatt Summerfield Suites locations. In connection with this termination, we repaid an interest free loan due to Lodgeworks as a result of our acquisition of the Summerfield Portfolio. The balance of the note payable, \$217 as of December 31, 2011, was repaid on January 5, 2012.
- (9) Represents the revolving credit facility, which contains a one-year extension option, which is subject to the lender's approval in its discretion which, if granted, effectively extends the maturity from November of 2013 to November of 2014.

Item 8. Financial Statements and Supplementary Data

Hersha Hospitality Trust

	<u>Page</u>
Report of Independent Registered Public Accounting Firm	32
Consolidated Balance Sheets as of December 31, 2011 and 2010	33
Consolidated Statement of Operations for the years ended December 31, 2011, 2010, and 2009	34
Consolidated Statements of Equity and Comprehensive Income for the years ended December 31, 2011, 2010 and 2009	36
Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009	38
Notes to Consolidated Financial Statements	39
Schedule III - Real Estate and Accumulated Depreciation for the year ended December 31, 2011	80

Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders of
Hersha Hospitality Trust:

We have audited the accompanying consolidated balance sheets of Hersha Hospitality Trust and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2011. In connection with our audits of the consolidated financial statements, we have also audited the financial statement schedule as listed in the accompanying index. These consolidated financial statements and financial statement schedule are the responsibility of Hersha Hospitality Trust's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hersha Hospitality Trust and subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Hersha Hospitality Trust and subsidiaries' internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 28, 2012, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ KPMG LLP

Philadelphia, Pennsylvania
February 28, 2012

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31, 2011 AND 2010
[IN THOUSANDS, EXCEPT SHARE AMOUNTS]

	<u>December 31, 2011</u>	<u>December 31, 2010</u>
Assets:		
Investment in Hotel Properties, net of Accumulated Depreciation	\$ 1,340,876	\$ 1,245,851
Investment in Unconsolidated Joint Ventures	38,839	35,561
Development Loans Receivable	35,747	41,653
Cash and Cash Equivalents	24,568	65,596
Escrow Deposits	27,321	17,384
Hotel Accounts Receivable, net of allowance for doubtful accounts of \$495 and \$31	11,353	9,611
Deferred Financing Costs, net of Accumulated Amortization of \$9,138 and \$5,852	9,023	10,204
Due from Related Parties	6,189	5,069
Intangible Assets, net of Accumulated Amortization of \$1,357 and \$1,084	8,013	7,934
Deposits on Hotel Acquisitions	19,500	5,500
Other Assets	15,651	12,914
Hotel Assets Held for Sale	93,829	-
Total Assets	<u>\$ 1,630,909</u>	<u>\$ 1,457,277</u>
Liabilities and Equity:		
Line of Credit	\$ 51,000	\$ 46,000
Mortgages and Notes Payable, net of unamortized discount of \$667 and \$983	707,374	648,720
Accounts Payable, Accrued Expenses and Other Liabilities	31,140	28,601
Dividends and Distributions Payable	13,908	9,805
Due to Related Parties	2,932	939
Liabilities Related to Assets Held for Sale	61,758	-
Total Liabilities	<u>868,112</u>	<u>734,065</u>
Redeemable Noncontrolling Interests - Common Units (Note 1)	<u>\$ 14,955</u>	<u>\$ 19,894</u>
Equity:		
Shareholders' Equity:		
Preferred Shares: 8% Series A, \$.01 Par Value, 29,000,000 shares authorized, 2,400,000 Shares Issued and Outstanding (Aggregate Liquidation Preference \$60,000) at December 31, 2011 and December 31, 2010	24	24
Preferred Shares: 8% Series B, \$.01 Par Value, 4,600,000 shares authorized, 4,600,000 Shares Issued and Outstanding (Aggregate Liquidation Preference \$115,000) at December 31, 2011 and none issued and outstanding at December 31, 2010	46	-
Common Shares: Class A, \$.01 Par Value, 300,000,000 Shares Authorized at December 31, 2011 and December 31, 2010, 169,969,973 and 169,205,638 Shares Issued and Outstanding at December 31, 2011 and December 31, 2010, respectively	1,699	1,692
Common Shares: Class B, \$.01 Par Value, 1,000,000 Shares Authorized, None Issued and Outstanding	-	-
Accumulated Other Comprehensive Loss	(1,151)	(338)
Additional Paid-in Capital	1,041,027	918,215
Distributions in Excess of Net Income	(310,974)	(236,159)
Total Shareholders' Equity	<u>730,671</u>	<u>683,434</u>
Noncontrolling Interests (Note 1):		
Noncontrolling Interests - Common Units	16,864	19,410
Noncontrolling Interests - Consolidated Joint Ventures	307	474
Total Noncontrolling Interests	<u>17,171</u>	<u>19,884</u>
Total Equity	<u>747,842</u>	<u>703,318</u>
Total Liabilities and Equity	<u>\$ 1,630,909</u>	<u>\$ 1,457,277</u>

The Accompanying Notes Are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Revenue:			
Hotel Operating Revenues	\$ 282,684	\$ 237,176	\$ 177,668
Interest Income from Development Loans	3,427	4,686	7,411
Other Revenues	333	325	1,427
Total Revenues	<u>286,444</u>	<u>242,187</u>	<u>186,506</u>
Operating Expenses:			
Hotel Operating Expenses	153,427	130,823	101,310
Hotel Ground Rent	877	941	733
Real Estate and Personal Property			
Taxes and Property Insurance	19,286	17,151	12,291
General and Administrative	10,950	10,230	5,921
Stock Based Compensation	7,590	6,649	2,143
Acquisition and Terminated Transaction Costs	2,742	4,802	352
Loss from Impairment of Assets	-	960	33,255
Depreciation and Amortization	50,718	44,223	35,942
Total Operating Expenses	<u>245,590</u>	<u>215,779</u>	<u>191,947</u>
Operating Income (Loss)	40,854	26,408	(5,441)
Interest Income	457	168	207
Interest Expense	41,702	40,718	40,441
Other Expense	973	463	164
Loss on Debt Extinguishment	123	878	-
Loss before Income (Loss) from			
Unconsolidated Joint Venture Investments			
and Discontinued Operations	<u>(1,487)</u>	<u>(15,483)</u>	<u>(45,839)</u>
Income (Loss) from Unconsolidated Joint Ventures	210	(1,751)	(2,649)
Impairment of Investment in Unconsolidated Joint Venture	(1,677)	-	(4,541)
Gain from Remeasurement of Investment in Unconsolidated Joint Venture	2,757	4,008	-
Income (Loss) from Unconsolidated Joint Venture Investments	<u>1,290</u>	<u>2,257</u>	<u>(7,190)</u>
Loss from Continuing Operations	(197)	(13,226)	(53,029)
Discontinued Operations (Note 12):			
Gain on Disposition of Hotel Properties	991	347	1,869
Impairment of Discontinued Assets	(30,248)	(1,473)	(5,856)
Income (Loss) from Discontinued Operations	2,486	(2,850)	(1,442)
Loss from Discontinued Operations	<u>(26,771)</u>	<u>(3,976)</u>	<u>(5,429)</u>
Net Loss	<u>(26,968)</u>	<u>(17,202)</u>	<u>(58,458)</u>
Loss Allocated to Noncontrolling Interests	1,734	845	8,597
Preferred Distributions	(10,499)	(4,800)	(4,800)
Net Loss applicable to Common Shareholders	<u>\$ (35,733)</u>	<u>\$ (21,157)</u>	<u>\$ (54,661)</u>

The Accompanying Notes Are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Earnings Per Share:			
BASIC			
Income (Loss) from Continuing Operations applicable to Common Shareholders	\$ (0.06)	\$ (0.13)	\$ (0.99)
(Loss) Income from Discontinued Operations applicable to Common Shareholders	\$ (0.15)	(0.03)	(0.09)
Net Loss applicable to Common Shareholders	\$ (0.21)	\$ (0.16)	\$ (1.08)
DILUTED			
Income (Loss) from Continuing Operations applicable to Common Shareholders	\$ (0.06) *	\$ (0.13) *	\$ (0.99) *
(Loss) Income from Discontinued Operations applicable to Common Shareholders	\$ (0.15) *	(0.03) *	(0.09) *
Net Loss applicable to Common Shareholders	\$ (0.21) *	\$ (0.16) *	\$ (1.08) *
Weighted Average Common Shares Outstanding:			
Basic	168,753,382	134,370,172	51,027,742
Diluted	168,753,382 *	134,370,172 *	51,027,742 *

* Income (loss) allocated to noncontrolling interest in Hersha Hospitality Limited Partnership has been excluded from the numerator and units of limited partnership interest in Hersha Hospitality Limited Partnership have been omitted from the denominator for the purpose of computing diluted earnings per share since the effect of including these amounts in the numerator and denominator would have no impact. Unvested stock awards, contingently issuable share awards and options to acquire our common shares have been omitted from the denominator for the purpose of computing diluted earnings per share for the twelve months ended December 31, 2011, 2010, and 2009, since the effect of including these awards in the denominator would be anti-dilutive to loss from continuing operations applicable to common shareholders.

The following table summarizes potentially dilutive securities that have been excluded from the denominator for the purpose of computing diluted earnings per share:

	<u>December 31, 2011</u>	<u>Twelve Months Ended December 31, 2010</u>	<u>December 31, 2009</u>
Common Units of Limited Partnership Interest	7,295,112	8,628,492	8,724,725
Unvested Stock Awards Outstanding	584,216	396,328	-
Contingently Issuable Share Awards	2,097,456	934,097	-
Options to Acquire Common Shares Outstanding	2,360,156	2,327,219	-
Total potentially dilutive securities excluded from the denominator	12,336,940	12,286,136	8,724,725

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009
[IN THOUSANDS, EXCEPT PER SHARE AMOUNTS]

	Shareholders' Equity												Distributions in Excess of Net Earnings	Total Shareholders' Equity
	Class A Common Shares		Class B Common Shares		Series A Preferred Shares		Series B Preferred Shares		Additional Paid-In Capital	Other Comprehensive Income				
	Shares	Dollars	Shares	Dollars	Shares	Dollars	Shares	Dollars						
Balance at December 31, 2008	48,276,222	\$ 483	-	\$ -	2,400,000	\$ 24	-	\$ -	463,772	\$ (109)		(114,207)	\$ 349,963	
Unit Conversion	44,490	-	-	-	-	-	-	-	255	-	-	-	255	
Common Stock Offering														
Common Stock Offering, net of costs	8,442,300	84	-	-	-	-	-	-	21,258	-	-	-	21,342	
Dividends and Distributions declared:														
Common Stock (\$0.33 per share)	-	-	-	-	-	-	-	-	-	-	-	(16,857)	(16,857)	
Preferred Stock (\$2.00 per Series A share)	-	-	-	-	-	-	-	-	-	-	-	(4,800)	(4,800)	
Common Units (\$0.33 per share)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Distribution to Noncontrolling Interest in Consolidated Joint Ventures														
Dividend Reinvestment Plan	9,943	-	-	-	-	-	-	-	25	-	-	-	25	
Stock Based Compensation														
Restricted and Performance														
Share Award Grants	862,462	9	-	-	-	-	-	-	(9)	-	-	-	-	
Restricted Share Award Amortization	-	-	-	-	-	-	-	-	2,039	-	-	-	2,039	
Share Grants to Trustees	47,500	1	-	-	-	-	-	-	141	-	-	-	142	
Disposition of Consolidated Joint Venture	-	-	-	-	-	-	-	-	-	-	-	-	-	
Comprehensive Income (Loss):														
Other Comprehensive Loss	-	-	-	-	-	-	-	-	-	(51)	-	-	(51)	
Net Loss	-	-	-	-	-	-	-	-	-	-	-	(49,861)	(49,861)	
Total Comprehensive Loss													(49,912)	
Balance at December 31, 2009	57,682,917	\$ 577	-	\$ -	2,400,000	\$ 24	-	\$ -	487,481	\$ (160)		(185,725)	\$ 302,197	
Unit Conversion	2,934,511	29	-	-	-	-	-	-	12,405	-	-	-	12,434	
Reallocation of Noncontrolling Interest	-	-	-	-	-	-	-	-	(6,374)	-	-	-	(6,374)	
Common Stock Offering														
Common Stock Offering, net of costs	108,100,000	1,081	-	-	-	-	-	-	419,360	-	-	-	420,441	
Common Units Issued for Acquisitions	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dividends and Distributions declared:														
Common Stock (\$0.20 per share)	-	-	-	-	-	-	-	-	-	-	-	(29,277)	(29,277)	
Preferred Stock (\$2.00 per Series A share)	-	-	-	-	-	-	-	-	-	-	-	(4,800)	(4,800)	
Common Units (\$0.20 per share)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Distribution to Noncontrolling Interest in Consolidated Joint Ventures														
Dividend Reinvestment Plan	2,655	-	-	-	-	-	-	-	12	-	-	-	12	
Stock Based Compensation														
Restricted and Performance														
Share Award Grants	437,555	4	-	-	-	-	-	-	(4)	-	-	-	-	
Restricted Share Award Amortization	-	-	-	-	-	-	-	-	5,072	-	-	-	5,072	
Share Grants to Trustees	48,000	1	-	-	-	-	-	-	263	-	-	-	264	
Comprehensive Income (Loss):														
Other Comprehensive Loss	-	-	-	-	-	-	-	-	-	(178)	-	-	(178)	
Net Loss	-	-	-	-	-	-	-	-	-	-	-	(16,357)	(16,357)	
Total Comprehensive Loss													(16,535)	
Balance at December 31, 2010	169,205,638	\$ 1,692	-	\$ -	2,400,000	\$ 24	-	\$ -	918,215	\$ (338)		(236,159)	\$ 683,434	
Unit Conversion	195,000	2	-	-	-	-	-	-	637	-	-	-	639	
Reallocation of Noncontrolling Interest	-	-	-	-	-	-	-	-	-	-	-	-	-	
Preferred Stock Offering														
Preferred Stock Offering, net of costs	-	-	-	-	-	-	4,600,000	46	110,931	-	-	-	110,977	
Common Units Issued for Acquisitions	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dividends and Distributions declared:														
Common Stock (\$0.23 per share)	-	-	-	-	-	-	-	-	-	-	-	(39,080)	(39,080)	
Preferred Stock (\$2.00 per Series A share)	-	-	-	-	-	-	-	-	-	-	-	(4,800)	(4,800)	
Preferred Stock (\$1.24 per Series B share)	-	-	-	-	-	-	-	-	-	-	-	(5,699)	(5,699)	
Common Units (\$0.23 per unit)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Contribution by Noncontrolling Interests in consolidated joint venture														
Deconsolidation of consolidated joint venture														
Dividend Reinvestment Plan	2,933	-	-	-	-	-	-	-	14	-	-	-	14	
Stock Based Compensation														
Restricted and Performance														
Share Award Grants	504,820	5	-	-	-	-	-	-	1,343	-	-	-	1,348	
Restricted Share Award Amortization	-	-	-	-	-	-	-	-	5,765	-	-	-	5,765	
Restricted and Share Grants to Trustees	61,582	-	-	-	-	-	-	-	287	-	-	-	287	
Comprehensive Income (Loss):														
Other Comprehensive Loss	-	-	-	-	-	-	-	-	-	(813)	-	-	(813)	
Net Loss	-	-	-	-	-	-	-	-	-	-	-	(25,236)	(25,236)	
Total Comprehensive Loss													(26,049)	
Balance at December 31, 2011	169,969,973	\$ 1,699	-	\$ -	2,400,000	\$ 24	4,600,000	\$ 46	\$ 1,041,027	\$ (1,151)		(310,974)	\$ 730,671	

The Accompanying Notes Are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME (continued)
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009
[IN THOUSANDS, EXCEPT PER SHARE AMOUNTS]

	Noncontrolling Interests						Redeemable Noncontrolling Interests	
	Common Units			Total Noncontrolling Interests			Common Units	
	Total Shareholders' Equity	Shares	Dollars	Consolidated Joint Ventures	Interests	Total Equity	Shares	Dollars
Balance at December 31, 2008	\$ 349,963	5,682,048	\$ 34,781	\$ 1,854	\$ 36,635	\$ 386,598	3,064,252.00	\$ 18,739
Unit Conversion	255	(44,490)	(255)	-	(255)	-	-	-
Common Stock Offering								
Common Stock Offering, net of costs	21,342	-	-	-	-	21,342	-	-
Dividends and Distributions declared:								
Common Stock (\$0.33 per share)	(16,857)	-	-	-	-	(16,857)	-	-
Preferred Stock (\$2.00 per Series A share)	(4,800)	-	-	-	-	(4,800)	-	-
Common Units (\$0.33 per share)	-	-	(1,871)	-	(1,871)	(1,871)	-	(1,010)
Distribution to Noncontrolling Interest in Consolidated Joint Ventures								
Dividend Reinvestment Plan	25	-	-	-	-	25	-	-
Stock Based Compensation								
Restricted and Performance								
Share Award Grants	-	-	-	-	-	-	-	-
Restricted Share Award Amortization	2,039	-	-	-	-	2,039	-	-
Share Grants to Trustees	142	-	-	-	-	142	-	-
Disposition of Consolidated Joint Venture								
Comprehensive Income (Loss):								
Other Comprehensive Loss	(51)	-	-	-	-	(51)	-	-
Net Loss	(49,861)	-	(5,529)	(72)	(5,601)	(55,462)	-	(2,996)
Total Comprehensive Loss	(49,912)	-	(5,529)	(72)	(5,601)	(55,513)	-	(2,996)
Balance at December 31, 2009	\$ 302,197	5,637,558	\$ 27,126	\$ 267	\$ 27,393	\$ 329,590	3,064,252	\$ 14,733
Unit Conversion	12,434	(2,884,511)	(12,203)	-	(12,203)	231	(50,000)	(230)
Reallocation of Noncontrolling Interest	(6,374)	-	-	-	-	(6,374)	-	6,374
Common Stock Offering								
Common Stock Offering, net of costs	420,441	-	-	-	-	420,441	-	-
Common Units Issued for Acquisitions								
Dividends and Distributions declared:								
Common Stock (\$0.20 per share)	(29,277)	-	-	-	-	(29,277)	-	-
Preferred Stock (\$2.00 per Series A share)	(4,800)	-	-	-	-	(4,800)	-	-
Common Units (\$0.20 per share)	-	-	(1,090)	-	(1,090)	(1,090)	-	(610)
Distribution to Noncontrolling Interest in Consolidated Joint Ventures								
Dividend Reinvestment Plan	12	-	-	-	-	12	-	-
Stock Based Compensation								
Restricted and Performance								
Share Award Grants	-	-	-	-	-	-	-	-
Restricted Share Award Amortization	5,072	-	-	-	-	5,072	-	-
Share Grants to Trustees	264	-	-	-	-	264	-	-
Comprehensive Income (Loss):								
Other Comprehensive Loss	(178)	-	-	-	-	(178)	-	-
Net Loss	(16,357)	-	(679)	207	(472)	(16,829)	-	(373)
Total Comprehensive Loss	(16,535)	-	(679)	207	(472)	(17,007)	-	(373)
Balance at December 31, 2010	\$ 683,434	4,404,660	\$ 19,410	\$ 474	\$ 19,884	\$ 703,318	3,014,252	\$ 19,894
Unit Conversion	639	(245,000)	(868)	-	(868)	(229)	50,000	230
Reallocation of Noncontrolling Interest								
Preferred Stock Offering	3,835	-	(13)	-	(13)	3,822	-	(3,822)
Preferred Stock Offering								
Preferred Stock Offering, net of costs	110,977	-	-	-	-	110,977	-	-
Common Units Issued for Acquisitions								
Dividends and Distributions declared:								
Common Stock (\$0.23 per share)	(39,080)	-	-	-	-	(39,080)	-	-
Preferred Stock (\$2.00 per Series A share)	(4,800)	-	-	-	-	(4,800)	-	-
Preferred Stock (\$1.24 per Series B share)	(5,699)	-	-	-	-	(5,699)	-	-
Common Units (\$0.23 per unit)	-	-	(970)	-	(970)	(970)	-	(702)
Contribution by Noncontrolling Interests in consolidated joint venture								
Deconsolidation of consolidated joint venture	-	-	-	342	342	342	-	-
Dividend Reinvestment Plan	14	-	-	(322)	(322)	(322)	-	-
Stock Based Compensation								
Restricted and Performance								
Share Award Grants	1,348	-	-	-	-	1,348	-	-
Restricted Share Award Amortization	5,765	-	-	-	-	5,765	-	-
Restricted and Share Grants to Trustees	287	-	-	-	-	287	-	-
Comprehensive Income (Loss):								
Other Comprehensive Loss	(813)	-	-	-	-	(813)	-	-
Net Loss	(25,236)	-	(899)	(187)	(1,086)	(26,322)	-	(645)
Total Comprehensive Loss	(26,049)	-	(899)	(187)	(1,086)	(27,135)	-	(645)
Balance at December 31, 2011	\$ 730,671	4,206,064	\$ 16,864	\$ 307	\$ 17,171	\$ 747,842	3,064,252	\$ 14,955

The Accompanying Notes Are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS]

	2011	2010	2009
Operating activities:			
Net loss	\$ (26,968)	\$ (17,202)	\$ (58,458)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Gain on disposition of hotel properties	(991)	(347)	(1,869)
Impairment of assets	30,165	2,410	39,111
Depreciation	55,704	51,823	44,002
Amortization	3,739	2,975	2,285
Debt extinguishment	145	725	-
Development loan interest added to principal	(2,094)	(2,559)	(3,253)
Equity in (loss) income of unconsolidated joint ventures	(1,290)	(2,257)	7,190
Distributions from unconsolidated joint ventures	132	-	400
Loss (gain) recognized on change in fair value of derivative instrument	125	12	(172)
Stock based compensation expense	7,590	6,649	2,143
Change in assets and liabilities:			
(Increase) decrease in:			
Hotel accounts receivable	(1,358)	(1,694)	(312)
Escrows	(4,378)	(294)	(3,770)
Other assets	(914)	(273)	(3,727)
Due from related parties	(1,120)	(2,514)	2,159
Increase (decrease) in:			
Due to related parties	1,993	(131)	(634)
Accounts Payable, Accrued Expenses and Other Liabilities	(1,812)	5,163	(3,563)
Net cash provided by operating activities	58,668	42,486	21,532
Investing activities:			
Purchase of hotel property assets	(167,149)	(260,755)	(9,315)
Deposits on hotel acquisitions	(18,000)	(5,500)	-
Capital expenditures	(26,201)	(10,328)	(6,138)
Cash paid for hotel development projects	(32,120)	(21,771)	-
Proceeds from disposition of hotel properties	2,361	2,863	8,524
Net changes in capital expenditure escrows	(1,299)	(885)	-
Repayments from and advances to unconsolidated joint ventures, net	13,285	(14,291)	(753)
Distributions from unconsolidated joint ventures	-	100	261
Investment in development loans receivable	-	-	(2,000)
Repayment of development loans receivable	-	-	500
Investment in notes receivable from unconsolidated joint venture	(1,570)	-	-
Cash paid for franchise fee intangible	(65)	-	-
Net cash used in investing activities	(230,758)	(310,567)	(8,921)
Financing activities:			
Proceeds from (repayments of) borrowings under line of credit, net	5,000	(33,200)	(9,221)
Principal repayment of mortgages and notes payable	(8,193)	(61,810)	(39,232)
Proceeds from mortgages and notes payable	71,278	31,505	42,155
Cash paid for deferred financing costs	(868)	(4,016)	(362)
Proceeds from issuance of preferred stock, net	110,977	-	-
Proceeds from issuance of common stock, net	-	420,441	21,342
Acquisition of interest rate cap	-	(394)	-
Distributions to partners in consolidated joint ventures	-	-	(124)
Dividends paid on common shares	(37,323)	(23,688)	(22,640)
Dividends paid on preferred shares	(8,199)	(4,800)	(4,800)
Distributions paid on common partnership units	(1,610)	(1,765)	(4,022)
Net cash provided by (used in) financing activities	131,062	322,273	(16,904)
Net (decrease) increase in cash and cash equivalents	(41,028)	54,192	(4,293)
Cash and cash equivalents - beginning of period	65,596	11,404	15,697
Cash and cash equivalents - end of period	\$ 24,568	\$ 65,596	\$ 11,404

The Accompanying Notes Are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Hersha Hospitality Trust (“we” or the “Company”) was formed in May 1998 as a self-administered, Maryland real estate investment trust. We have elected to be taxed and expect to continue to elect to be taxed as a real estate investment trust, or REIT, for federal income tax purposes.

The Company owns a controlling general partnership interest in Hersha Hospitality Limited Partnership (“HHLP” or the “Partnership”), which owns a 99% limited partnership interest in various subsidiary partnerships. Hersha Hospitality, LLC (“HHLLC”), a Virginia limited liability company, owns a 1% general partnership interest in the subsidiary partnerships and the Partnership is the sole member of HHLLC.

The Partnership owns a taxable REIT subsidiary (“TRS”), 44 New England Management Company (“44 New England” or “TRS Lessee”), to lease certain of the Company’s hotels.

Hersha’s common shares of beneficial interest trade on the New York Stock Exchange (“the NYSE”) under the ticker symbol “HT”, its 8.0% Series A preferred shares of beneficial interest trade on the NYSE under the ticker symbol “HT PR A”, and its 8.0% Series B preferred shares of beneficial interest trade on the NYSE under the ticker symbol “HT PR B.”

As of December 31, 2011, the Company, through the Partnership and subsidiary partnerships, wholly-owned sixty-five limited and full service hotels. All of the wholly-owned hotel facilities are leased to the Company’s TRS, 44 New England.

In addition to the wholly-owned hotel properties, as of December 31, 2011, the Company owned joint venture interests in another fifteen properties. The properties owned by the joint ventures are leased to a TRS owned by the joint venture or to an entity owned by the joint venture partners and 44 New England. The following table lists the properties owned by these joint ventures:

<u>Joint Venture</u>	<u>Ownership</u>	<u>Property</u>	<u>Location</u>	<u>Lessee/Sublessee</u>
Unconsolidated Joint Ventures				
Inn America Hospitality at Ewing, LLC	50.0%	Courtyard	Ewing/Princeton, NJ	Hersha Inn America TRS Inc.
Mystic Partners, LLC	66.7%	Marriott	Mystic, CT	Mystic Partners Leaseco, LLC
	8.8%	Hilton	Hartford, CT	Mystic Partners Leaseco, LLC
	66.7%	Courtyard	Norwich, CT	Mystic Partners Leaseco, LLC
	66.7%	Courtyard	Warwick, RI	Mystic Partners Leaseco, LLC
	66.7%	Residence Inn	Danbury, CT	Mystic Partners Leaseco, LLC
	66.7%	Residence Inn	Mystic, CT	Mystic Partners Leaseco, LLC
	44.7%	Residence Inn	Southington, CT	Mystic Partners Leaseco, LLC
	66.7%	Springhill Suites	Waterford, CT	Mystic Partners Leaseco, LLC
	15.0%	Marriott	Hartford, CT	Mystic Partners Leaseco, LLC
SB Partners, LLC	50.0%	Holiday Inn Express	South Boston, MA	South Bay Sandeep, LLC
Hiren Boston, LLC	50.0%	Courtyard	South Boston, MA	South Bay Boston, LLC
Metro 29th Street Associates, LLC	50.0%	Holiday Inn Express	New York, NY	Metro 29th Sublessee, LLC
Consolidated Joint Ventures				
LTD Associates One, LLC	75.0%	Springhill Suites	Williamsburg, VA	HT LTD Williamsburg One LLC
LTD Associates Two, LLC	75.0%	Residence Inn	Williamsburg, VA	HT LTD Williamsburg Two LLC

Mystic Partners, LLC owns an interest in nine hotel properties. Our interest in Mystic Partners, LLC is relative to our interest in each of the nine properties owned by the joint venture as defined in the joint venture’s governing documents. Each of the nine properties owned by Mystic Partners, LLC is leased to a separate entity that is consolidated in Mystic Partners Leaseco, LLC which is owned by 44 New England and our joint venture partner in Mystic Partners, LLC.

The properties are managed by eligible independent management companies, including Hersha Hospitality Management, LP (“HHMLP”). HHMLP is owned in part by three of the Company’s executive officers, two of its trustees and other third party investors.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Principles of Consolidation and Presentation

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles and include all of our accounts as well as accounts of the Partnership, subsidiary partnerships and our wholly-owned TRS Lessee. All significant inter-company amounts have been eliminated.

Consolidated properties are either wholly-owned or owned less than 100% by the Partnership and are controlled by the Company as general partner of the Partnership. Properties owned in joint ventures are also consolidated if the determination is made that we are the primary beneficiary in a variable interest entity (VIE) or we maintain control of the asset through our voting interest in the entity. Control can be demonstrated when the general partner has the power to impact the economic performance of the partnership, which includes the ability of the general partner to manage day-to-day operations, refinance debt and sell the assets of the partnerships without the consent of the limited partners and the inability of the limited partners to replace the general partner. Control can be demonstrated by the limited partners if the limited partners have the right to dissolve or liquidate the partnership or otherwise remove the general partner without cause or have rights to participate in the significant decisions made in the ordinary course of the partnership's business.

We evaluate each of our investments and contractual relationships to determine whether they meet the guidelines of consolidation. Our examination consists of reviewing the sufficiency of equity at risk, controlling financial interests, voting rights, and which entity has the power to direct the activities that most significantly impact the entity's performance, and the obligation to absorb losses that could be significant, and receive gains that could be significant, including residual returns. Based on our examination, the following entities were determined to be VIE's: Mystic Partners, LLC; Mystic Partners Leaseco, LLC; South Bay Boston, LLC; HT LTD Williamsburg One LLC; HT LTD Williamsburg Two LLC; Metro 29th Sublessee, LLC; Hersha Statutory Trust I; and Hersha Statutory Trust II. Mystic Partners, LLC is a VIE entity, however because we are not the primary beneficiary it is not consolidated by the Company. Our maximum exposure to losses due to our investment in Mystic Partners, LLC is limited to our investment in the joint venture which is \$23,762 as of December 31, 2011. Also, Mystic Partners Leaseco, LLC; South Bay Boston, LLC; HT LTD Williamsburg One LLC; HT LTD Williamsburg Two LLC, and Metro 29th Sublessee, LLC lease hotel properties from our joint venture interests and are VIEs. These entities are consolidated by the lessors, the primary beneficiaries of each entity. Hersha Statutory Trust I and Hersha Statutory Trust II are VIEs but HHLP is not the primary beneficiary in these entities. The accounts of Hersha Statutory Trust I and Hersha Statutory Trust II are not consolidated with and into HHLP.

We have consolidated the operations of LTD Associates One, LLC; and LTD Associates Two, LLC joint ventures because each entity is a voting interest entity and the Company owns a majority voting interest in the venture.

We allocate resources and assess operating performance based on individual hotels and consider each one of our hotels to be an operating segment. All of our individual operating segments meet the aggregation criteria. All of our other real estate investment activities are immaterial and meet the aggregation criteria, and thus, we report one segment: investment in hotel properties.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (US GAAP) requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Although we believe the assumptions and estimates we made are reasonable and appropriate, as discussed in the applicable sections throughout these Consolidated Financial Statements, different assumptions and estimates could materially impact our reported results. The current economic environment has increased the degree of uncertainty inherent in these estimates and assumptions and changes in market conditions could impact our future operating results.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investment in Hotel Properties

The Company allocates the purchase price of hotel properties acquired based on the fair value of the acquired real estate, furniture, fixtures and equipment, and intangible assets and the fair value of liabilities assumed, including debt. The fair value allocations were determined using Level 3 inputs, which are typically unobservable and are based on our own assumptions, as there is little, if any, related market activity. The Company's investments in hotel properties are carried at cost and are depreciated using the straight-line method over the following estimated useful lives:

Building and Improvements	7 to 40 Years
Furniture, Fixtures and Equipment	2 to 7 Years

The Company periodically reviews the carrying value of each hotel to determine if circumstances indicate impairment to the carrying value of the investment in the hotel or that depreciation periods should be modified. If facts or circumstances support the possibility of impairment, the Company will prepare an estimate of the undiscounted future cash flows, without interest charges, of the specific hotel. Based on the properties undiscounted future cash flows, the Company will determine if the investment in such hotel is recoverable. If impairment is indicated, an adjustment will be made to reduce the carrying value of the hotel to reflect the hotel at fair value.

We consider a hotel to be held for sale when management and our independent trustees commit to a plan to sell the property, the property is available for sale, management engages in an active program to locate a buyer for the property and it is probable the sale will be completed within a year of the initiation of the plan to sell.

Investment in Unconsolidated Joint Ventures

If it is determined that we do not have a controlling interest in a joint venture, either through our financial interest in a VIE or our voting interest in a voting interest entity, the equity method of accounting is used. Under this method, the investment, originally recorded at cost, is adjusted to recognize our share of net earnings or losses of the affiliates as they occur rather than as dividends or other distributions are received, limited to the extent of our investment in, advances to and commitments for the investee. Pursuant to our joint venture agreements, allocations of profits and losses of some of our investments in unconsolidated joint ventures may be allocated disproportionately as compared to the ownership percentages due to specified preferred return rate thresholds.

The Company periodically reviews the carrying value of its investment in unconsolidated joint ventures to determine if circumstances indicate impairment to the carrying value of the investment that is other than temporary. When an impairment indicator is present, we will estimate the fair value of the investment. Our estimate of fair value takes into consideration factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors. This determination requires significant estimates by management, including the expected cash flows to be generated by the assets owned and operated by the joint venture. To the extent impairment has occurred, the loss will be measured as the excess of the carrying amount over the fair value of our investment in the unconsolidated joint venture.

Development Loans Receivable

The Company provides secured first-mortgage and mezzanine financing to hotel developers. Development loans receivable are recorded at cost and are reviewed for potential impairment on an on-going basis. The Company's development loans receivable are each secured by various hotel or hotel development properties or partnership interests in hotel or hotel development properties. We have determined that development loans receivable do not constitute a financial interest in a VIE and do not consolidate the operating results of the borrower in our consolidated financial statements. Our evaluation consists of reviewing the sufficiency of the borrower's equity at risk, controlling financial interests in the borrower, voting rights of the borrower, and which entity has the power to direct the activities that most significantly impact the entity's performance, and the obligations to absorb losses that could

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

be significant, and receive gains that could be significant, including residual returns. The analysis utilized by the Company in evaluating the development loans receivable involves considerable management judgment and assumptions.

A development loan receivable is considered impaired when it becomes probable, based on current information, that the Company will be unable to collect all amounts due according to the loan's contractual terms. The amount of impairment, if any, is measured by comparing the recorded amount of the loan to the present value of the expected cash flows or the fair value of the collateral. If a loan was deemed to be impaired, the Company would record a charge to income for any shortfall.

Cash and Cash Equivalents

Cash and cash equivalents represent cash on hand and in banks plus short-term investments with an initial maturity of three months or less when purchased.

Escrow Deposits

Escrow deposits include reserves for debt service, real estate taxes, and insurance and reserves for furniture, fixtures, and equipment replacements, as required by certain mortgage debt agreement restrictions and provisions.

Hotel Accounts Receivable

Hotel accounts receivable consists primarily of meeting and banquet room rental and hotel guest receivables. The Company generally does not require collateral. Ongoing credit evaluations are performed and an allowance for potential losses from uncollectible accounts is provided against the portion of accounts receivable that is estimated to be uncollectible.

Deferred Financing Costs

Deferred financing costs are recorded at cost and amortized over the terms of the related indebtedness using the effective interest method.

Due from/to Related Parties

Due from/to Related Parties represents current receivables and payables resulting from transactions related to hotel management and project management with affiliated entities. Due from related parties results primarily from advances of shared costs incurred and interest receivable on development loans made to related parties. Due to affiliates results primarily from hotel management and project management fees incurred. Both due to and due from related parties are generally settled within a period not to exceed one year.

Intangible Assets

Intangible assets consist of leasehold intangibles for above-market and below-market value of in-place leases and deferred franchise fees. The leasehold intangibles are amortized over the remaining lease term. Deferred franchise fees are amortized using the straight-line method over the life of the franchise agreement.

Noncontrolling Interest

Noncontrolling interest in the Partnership represents the limited partner's proportionate share of the equity of the Partnership. Income (loss) is allocated to noncontrolling interest in accordance with the weighted average percentage ownership of the Partnership during the period. At the end of each reporting period the appropriate adjustments to the income (loss) are made based upon the weighted average percentage ownership of the Partnership during the period. Our ownership interest in the Partnership as

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

of December 31, 2011, 2010 and 2009 was 95.9%, 95.8%, and 86.9%, respectively.

We define a noncontrolling interest as the portion of equity in a subsidiary not attributable, directly or indirectly, to a parent. Such noncontrolling interests are reported on the consolidated balance sheets within equity, but separately from the shareholders' equity. Revenues, expenses and net income or loss attributable to both the Company and noncontrolling interests are reported on the consolidated statements of operations.

In accordance with US GAAP, we classify securities that are redeemable for cash or other assets at the option of the holder, or not solely within the control of the issuer, outside of permanent equity in the consolidated balance sheet. The Company makes this determination based on terms in applicable agreements, specifically in relation to redemption provisions. Additionally, with respect to noncontrolling interests for which the Company has a choice to settle the contract by delivery of its own shares, the Company considers the guidance in US GAAP to evaluate whether the Company controls the actions or events necessary to issue the maximum number of common shares that could be required to be delivered at the time of settlement of the contract.

We classify the noncontrolling interests of our consolidated joint ventures within equity on our consolidated balance sheets. These noncontrolling interests totaled \$307 as of December 31, 2011 and \$474 as of December 31, 2010. In addition, certain common units of limited partnership interests in HHLP ("Nonredeemable Common Units") are reclassified from the mezzanine section of our consolidated balance sheets to equity. These noncontrolling interests of Nonredeemable Common Units totaled \$16,864 as of December 31, 2011 and \$19,410 as of December 31, 2010. As of December 31, 2011, there were 4,206,064 Nonredeemable Common Units outstanding with a fair market value of \$20,526, based on the price per share of our common shares on the NYSE on such date. In accordance with the partnership agreement of the Partnership, holders of these units may redeem them for cash unless we, in our sole and absolute discretion, elect to issue common shares on a one-for-one basis in lieu of paying cash.

Certain common units of limited partnership interests in HHLP ("Redeemable Common Units") have been pledged as collateral in connection with a pledge and security agreement entered into by the Company and the holders of the Redeemable Common Units. The redemption feature contained in the pledge and security agreement where the Redeemable Common Units serve as collateral contains a provision that could result in a net cash settlement outside of the control of the Company. As a result, the Redeemable Common Units will continue to be classified in the mezzanine section of the consolidated balance sheets as they do not meet the requirements for equity classification under US GAAP. The carrying value of the Redeemable Common Units equals the greater of carrying value based on the accumulation of historical cost or the redemption value. As of December 31, 2011, there were 3,064,252 Redeemable Common Units outstanding with a redemption value equal to the fair value of the Redeemable Common Units, or \$14,955. The redemption value of the Redeemable Common Units is based on the price per share of our common shares on the NYSE on such date. As of December 31, 2011, the Redeemable Common Units were valued on the consolidated balance sheets at redemption value since the Redeemable Common Units redemption value was greater than historical cost of \$12,402. As of December 31, 2010, the Redeemable Common Units were valued on the consolidated balance sheets at redemption value since the Redeemable Common Units redemption value was greater than historical cost of \$13,521.

We also maintain noncontrolling interests for the equity interest owned by third parties in LTD Associates One, LLC and LTD Associates Two, LLC. Third parties own a 25% interest in each of LTD Associates One, LLC and LTD Associates Two, LLC. We allocate the income (loss) of these joint ventures to the noncontrolling interest in consolidated joint ventures based upon the ownership of the entities, preferences in distributions of cash available and the terms of each venture agreement.

Net income or loss attributed to Nonredeemable Common Units and Redeemable Common Units (collectively, "Common Units"), as well as the net income or loss related to the noncontrolling interests of our consolidated joint ventures, is included in net income or loss in the consolidated statements of operations. Net income or loss attributed to the Common Units and the noncontrolling interests of our consolidated joint ventures is excluded from net income or loss applicable to common shareholders in the consolidated statements of operations.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Shareholders' Equity

On May 18, 2011, we completed a public offering of 4,600,000 8.00% Series B Cumulative Redeemable Preferred Shares ("Series B Preferred Shares"), liquidation preference \$25.00 per share, including 600,000 Series B Preferred Shares subject to an over-allotment option exercised by the underwriters. Net proceeds of the offering, less expenses and underwriters commissions, were approximately \$110,977. Net proceeds from the offering were used to reduce some of the indebtedness outstanding under our revolving line of credit facility and to fund a portion of the purchase price of Courtyard by Marriott, Westside, Los Angeles, CA, which was acquired on May 19, 2011.

On January 21, 2010, we completed a public offering in which 51,750,000 common shares, including 6,750,000 common shares subject to an over-allotment option exercised by the underwriters, were sold by us through several underwriters for net proceeds to us of approximately \$148,955 before the payment of offering-related expenses. Immediately upon closing the offering, we contributed all of the net proceeds of the offering to HHLP in exchange for additional Common Units of limited partnership in HHLP.

On March 24, 2010, we completed a public offering in which 27,600,000 common shares, including 3,600,000 common shares subject to an over-allotment option exercised by the underwriters, were sold by us through several underwriters for net proceeds to us of approximately \$112,762 before the payment of offering-related expenses. Immediately upon closing the offering, we contributed all of the net proceeds of the offering to the Partnership in exchange for additional Common Units of limited partnership in HHLP.

On October 22, 2010, we completed a public offering in which 28,750,000 common shares, including 3,750,000 common shares subject to an over-allotment option exercised by the underwriters, were sold by us through several underwriters for net proceeds to us of approximately \$160,017 before the payment of offering-related expenses. Immediately upon closing the offering, we contributed all of the net proceeds of the offering to HHLP in exchange for additional Common Units of limited partnership in HHLP. HHLP used the net proceeds of this offering to reduce some of the indebtedness outstanding under our revolving line of credit facility and secured debt on several of our existing assets and intends to use the remainder for general corporate purposes, including repayment of debt and future acquisitions.

On August 4, 2009, we entered into a purchase agreement with Real Estate Investment Group L.P. ("REIG"), pursuant to which we sold 5,700,000 common shares at a price of \$2.50 per share to REIG for gross proceeds of \$14,250. We also granted REIG the option to buy up to an additional 5,700,000 common shares at a price of \$3.00 per share, which is exercisable through August 4, 2014. On February 9, 2012 the closing price for our common shares on the NYSE exceeded \$5.00 for 20 consecutive trading days, and, in accordance with the terms of the option, we called in and canceled the option in exchange for issuing 2,521,561 common shares to REIG with an aggregate value equal to \$13,566. This amount equals the volume weighted average price per common share for the 20 trading days prior to the exercise of the option, less the \$3.00 option price, multiplied by the 5,700,000 common shares remaining under the option.

On June 12, 2009, we entered into a sales agreement with a broker-dealer acting as a sales agent, under which it could offer and sell up to 15,000,000 common shares. Sales of shares under this agreement, if any, could be made by any method permitted by law deemed to be an "at the market offering" and in privately negotiated transactions. Under the sales agreement, during the year ended December 31, 2009, we sold 2,742,300 shares with net proceeds of \$8,258.

Stock Based Compensation

We measure the cost of employee service received in exchange for an award of equity instruments based on the grant-date fair value of the award. The compensation cost is amortized on a straight line basis over the period during which an employee is required to provide service in exchange for the award. The compensation cost related to performance awards that are contingent upon market based criteria being met is recorded at the fair value of the award on the date of the grant and amortized over the performance period.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Derivatives and Hedging

The Company's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rate swaps and interest rate caps as part of its cash flow hedging strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying principal amount. Interest rate caps designated as cash flow hedges limit the Company's exposure to increased cash payments due to increases in variable interest rates.

Revenue Recognition

We recognize revenue and expense for all consolidated hotels as hotel operating revenue and hotel operating expense when earned and incurred. These revenues are recorded net of any sales or occupancy taxes collected from our guests. We participate in frequent guest programs sponsored by the brand owners of our hotels and we expense the charges associated with those programs, as incurred.

Interest income on development loan financing is recorded in the period earned based on the interest rate of the loan and outstanding balance during the period. Development loans receivable and accrued interest on the development loans receivable are evaluated to determine if outstanding balances are collectible. Interest is recorded only if it is determined the outstanding loan balance and accrued interest balance are collectible.

Other revenues consist primarily of fees earned for asset management services provided to hotels we own through unconsolidated joint ventures. Fees are earned as a percentage of hotel revenue and are recorded in the period earned to the extent of the noncontrolling interest ownership.

Income Taxes

The Company qualifies as a REIT under applicable provisions of the Internal Revenue Code, as amended, and intends to continue to qualify as a REIT. In general, under such provisions, a trust which has made the required election and, in the taxable year, meets certain requirements and distributes to its shareholders at least 90% of its REIT taxable income will not be subject to Federal income tax to the extent of the income which it distributes. Earnings and profits, which determine the taxability of dividends to shareholders, differ from net income reported for financial reporting purposes due primarily to differences in depreciation of hotel properties for Federal income tax purposes.

Deferred income taxes relate primarily to the TRS Lessee and are accounted for using the asset and liability method. Under this method, deferred income taxes are recognized for temporary differences between the financial reporting bases of assets and liabilities of the TRS Lessee and their respective tax bases and for their operating loss and tax credit carry forwards based on enacted tax rates expected to be in effect when such amounts are realized or settled. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on consideration of available evidence, including tax planning strategies and other factors.

The Company may recognize a tax benefit from an uncertain tax position when it is more-likely-than-not (defined as a likelihood of more than 50%) that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on the technical merits. If a tax position does not meet the more-likely-than-not recognition threshold, despite the Company's belief that its filing position is supportable, the benefit of that tax position is not recognized in the statements of operations. The Company recognizes interest and penalties, as applicable, related to unrecognized tax benefits as a component of income tax expense. The Company recognizes unrecognized tax benefits in the period that the uncertainty is eliminated by either affirmative agreement of the uncertain tax position by the applicable taxing authority, or by expiration of the applicable statute of

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

limitation. For the years ended December 31, 2011, 2010 and 2009, the Company did not record any uncertain tax positions.

Although the TRS Lessee is expected to operate at a profit for Federal income tax purposes in future periods, the utilization of the deferred tax asset is not determinable. Therefore, any deferred tax assets have been reserved as we have not concluded that it is more likely than not that these deferred tax assets will be realizable.

Reclassification

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation.

Recent Accounting Pronouncements

In June 2011, the FASB issued ASC Update No. 2011-05 concerning the presentation of comprehensive income. The amendment provides guidance to improve comparability, consistency, and transparency of financial reporting. The amendment also eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. Instead, entities will be required to present all non-owner changes in the stockholders' equity as either a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendment will be effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied retrospectively to the beginning of the annual period of adoption, or January 1, 2012 for us.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 2 – INVESTMENT IN HOTEL PROPERTIES

Investment in hotel properties consists of the following at December 31, 2011 and 2010:

	December 31, 2011	December 31, 2010
Land	\$ 278,442	\$ 233,869
Buildings and Improvements	1,090,280	1,057,344
Furniture, Fixtures and Equipment	151,600	150,723
Construction in Progress	31,638	15,301
	<u>1,551,960</u>	<u>1,457,237</u>
Less Accumulated Depreciation	<u>(211,084)</u>	<u>(211,386)</u>
Total Investment in Hotel Properties	<u>\$ 1,340,876</u>	<u>\$ 1,245,851</u>

Depreciation expense was \$55,336, \$51,823 and \$44,002 (including depreciation on assets held for sale) for the years ended December 31, 2011, 2010, and 2009, respectively.

Acquisitions

During the year ended December 31, 2011, we acquired the following wholly-owned hotel and hotel development properties:

Hotel	Acquisition Date	Land	Buildings and Improvements	Furniture Fixtures and Equipment	Franchise Fees, Loan Costs, and Leasehold Intangible (Liability)	Acquisition Costs	Construction in Progress	Total Purchase Price	Fair Value of Assumed Debt
Holiday Inn Express, Water Street, New York, NY	3/25/2011	\$ 7,341	\$ 28,591	\$ 2,704	\$ 28	\$ 716	\$ -	\$ 39,380	\$ -
Capitol Hill Suites, Washington, DC	4/15/2011	\$ 8,095	\$ 35,141	\$ 4,264	\$ 254	\$ 1,043	\$ -	\$ 48,797	\$ 32,500
Courtyard by Marriott, Westside, Los Angeles, CA	5/19/2011	\$ 13,489	\$ 27,025	\$ 6,486	\$ 148	\$ 165	\$ -	\$ 47,313	\$ -
Hampton Inn, Pearl Street, New York, NY	7/22/2011	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,300	\$ 28,300	\$ -
Courtyard by Marriott, Miami, FL	11/16/2011	\$ 35,699	\$ 55,805	\$ 6,142	\$ (1,979)	\$ 236	\$ -	\$ 95,903	\$ 30,052
Total		<u>\$ 64,624</u>	<u>\$ 146,562</u>	<u>\$ 19,596</u>	<u>\$ (1,549)</u>	<u>\$ 2,160</u>	<u>\$ 28,300</u>	<u>\$ 259,693</u>	<u>\$ 62,552</u>

As shown in the table below, included in the consolidated statements of operations for the year ended December 31, 2011 are total revenues of \$19,476 and total net loss of \$684 for the hotels we acquired a 100% interest in since January 1, 2011. While we acquired a 100% interest in the Sheraton, New Castle, DE in December 2010, the property did not open until December 2011. These amounts represent the results of operations for such hotels since the date of acquisition of our 100% interest in such hotels or, in the case of the Sheraton, New Castle, DE, the results of operations for such hotel since the date operations commenced.

Hotel	Twelve Months Ended, December 31, 2011	
	Revenue	Net Income (Loss)
Holiday Inn Express, Water Street, New York, NY	\$ 5,605	\$ 785
Capitol Hill Suites, Washington, DC	5,327	(1,601)
Courtyard by Marriott, Westside, Los Angeles, CA	6,760	557
Courtyard by Marriott, Miami, FL	1,716	(135)
Sheraton, New Castle, DE	68	(290)
Total	<u>\$ 19,476</u>	<u>\$ (684)</u>

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 2 – INVESTMENT IN HOTEL PROPERTIES (continued)

During the year ended December 31, 2010 we acquired the following wholly-owned hotel properties:

Hotel	Acquisition Date	Land	Buildings and Improvements	Furniture Fixtures and Equipment	Franchise Fees, Loan Costs, and Leasehold Intangible (Liability)	Acquisition Costs	Construction in Progress	Total Purchase Price	Fair Value of Assumed Debt
Hilton Garden Inn, Glastonbury, CT	1/1/2010	\$ 1,898	\$ 12,981	\$ 2,223	\$ 27	\$ 24	\$ -	\$ 17,153	\$ 11,937
Hampton Inn, Times Square, NY	2/9/2010	10,691	41,637	3,939	89	1,109	-	57,465	-
Holiday Inn Express, Times Square, NY	2/9/2010	11,075	43,113	4,078	105	1,146	-	59,517	-
Candlewood Suites, Times Square, NY	2/9/2010	10,281	36,687	4,298	96	1,016	-	52,378	-
Holiday Inn, Wall Street, NY	5/7/2010	12,152	21,100	1,567	57	175	-	35,051	-
Hampton Inn, Washington, DC	9/1/2010	9,335	58,048	5,605	108	1,194	-	74,290	-
Sheraton, New Castle, DE	12/28/2010	-	-	-	-	-	15,301	15,301	-
Total		<u>\$ 55,432</u>	<u>\$ 213,566</u>	<u>\$ 21,710</u>	<u>\$ 482</u>	<u>\$ 4,664</u>	<u>\$ 15,301</u>	<u>\$ 311,155</u>	<u>\$ 11,937</u>

As shown in the table below, included in the consolidated statements of operations for the year ended December 31, 2011 and 2010 are total revenues of \$64,173 and \$46,147, respectively, and total net income of \$12,353 and \$7,518, respectively, for the hotels we acquired a 100% interest in since January 1, 2010. These amounts represent the results of operations for such hotels since the date of acquisition of our 100% interest in such hotels.

Hotel	Twelve Months Ended, December 31, 2011		Twelve Months Ended, December 31, 2010	
	Revenue	Net Income (Loss)	Revenue	Net Income (Loss)
Hilton Garden Inn, Glastonbury, CT	\$ 5,371	\$ 333	\$ 5,046	\$ (142)
Hampton Inn, Holiday Inn Express, Candlewood Suites, Times Square, New York, NY	38,705	11,588	32,681	7,025
Holiday Inn, Wall Street, New York, NY	6,756	1,929	4,496	962
Hampton Inn, Washington, DC	13,341	(1,497)	3,924	(327)
Total	<u>\$ 64,173</u>	<u>\$ 12,353</u>	<u>\$ 46,147</u>	<u>\$ 7,518</u>

Pro Forma Results (Unaudited)

The following condensed pro forma financial data are presented as if all acquisitions completed since January 1, 2010 had been completed on January 1, 2010. Properties acquired without any operating history are excluded from the condensed pro forma operating results. The condensed pro forma financial data are not necessarily indicative of what actual results of operations of the Company would have been assuming the acquisitions had been consummated on January 1, 2010 at the beginning of the year presented, nor does it purport to represent the results of operations for future periods.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 2 – INVESTMENT IN HOTEL PROPERTIES (continued)

	For the Year Ended December 31,	
	2011	2010
Pro Forma Total Revenues	\$ 306,910	\$ 288,818
Pro Forma (Loss) income from Continuing Operations	\$ 884	\$ (5,978)
Loss from Discontinued Operations	(26,771)	(3,976)
Pro Forma Net Loss	(25,887)	(9,954)
Loss allocated to Noncontrolling Interest	1,689	408
Preferred Distributions	(10,499)	(4,800)
Pro Forma Net Loss applicable to Common Shareholders	<u>\$ (34,697)</u>	<u>\$ (14,346)</u>
Pro Forma Loss		
applicable to Common Shareholders per Common Share		
Basic	\$ (0.21)	\$ (0.11)
Diluted	\$ (0.21)	\$ (0.11)
Weighted Average Common Shares Outstanding		
Basic	168,753,382	134,370,172
Diluted	168,753,382	134,370,172

Asset Development and Renovation

On July 22, 2011, the Company completed the acquisition of the real property and improvements located at 32 Pearl Street, New York, NY from an unaffiliated seller for a total purchase price of \$28,300. The property is a re-development project which was initiated in 2008. The Company acquired the real property and the improvements for cash and by cancelling an \$8,000 development loan on the re-development project made to the seller and by cancelling \$300 of accrued interest receivable from the seller. We have begun the process of re-developing this building into a Hampton Inn. As of December 31, 2011, we have spent \$3,338 in development costs.

On December 28, 2010, we closed on the acquisition of a parcel of land, which includes a multi-story vacant building from an unrelated third party in New Castle, DE. The total purchase price for the parcel of land and the improvements was \$15,301, which was paid in cash. On December 5, 2011, the renovations were completed and the hotel open as a Sheraton branded hotel. We capitalized approximately \$7,771 in development costs, which are included in Investment in Hotel Properties on the consolidated balance sheet.

On April 2, 2010, we commenced renovations to convert two of our existing adjoining hotel properties in King of Prussia, PA into a Hyatt Place. The hotels previously operated as a Mainstay Suites and a Sleep Inn and were closed at the time renovations commenced. We capitalized the cost of construction, including interest, during the period of time the hotel was under renovation. On August 17, 2010, the renovations were completed and the hotel opened. We capitalized approximately \$6,471 in renovation costs, which are included in Investment in Hotel Properties on the consolidated balance sheet.

Purchase and Sale Agreements

On August 15, 2011, the Company entered into two purchase and sale agreements to dispose of a portfolio of 18 non-core hotel properties, four of which are owned in part by the Company through an unconsolidated joint venture. See “Note 3 – Investment in Unconsolidated Joint Ventures” and “Note 12 – Discontinued Operations” for more information.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 2 – INVESTMENT IN HOTEL PROPERTIES (continued)

Hotel Closing

Effective March 31, 2011, we ceased operations at the Comfort Inn, located in North Dartmouth, MA and are in the process of conveying the asset to the lender. The closure of the property coincided with the expiration of its franchise agreement. The property has a carrying value of \$1,949, as of December 31, 2011, which approximates its fair value. See “Note 6 – Debt” for additional discussion regarding the closure of this property.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 3 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURES

As of December 31, 2011 and December 31, 2010 our investment in unconsolidated joint ventures consisted of the following:

<u>Joint Venture</u>	<u>Hotel Properties</u>	<u>Percent Owned</u>	<u>Preferred Return</u>	<u>December 31, 2011</u>	<u>December 31, 2010</u>
Inn American Hospitality at Ewing, LLC	Courtyard by Marriott, Ewing, NJ	50.0%	11.0% cumulative	\$ -	\$ 28
SB Partners, LLC	Holiday Inn Express, South Boston, MA	50.0%	N/A	1,681	1,852
Hiren Boston, LLC	Courtyard by Marriott, South Boston, MA	50.0%	N/A	5,035	-
Mystic Partners, LLC	Hilton and Marriott branded hotels in CT and RI	8.8%-66.7%	8.5% non-cumulative	23,762	25,935
Metro 29th Street Associates, LLC	Holiday Inn Express, New York, NY	50.0%	N/A	8,361	7,746
				<u>\$ 38,839</u>	<u>\$ 35,561</u>

On April 13, 2010, we purchased a mortgage loan secured by the Courtyard by Marriott, South Boston, MA from Hiren Boston, LLC's lender for a purchase price of \$13,750. As a result of the purchase of this mortgage loan, we determined that we were the primary beneficiary of Hiren Boston, LLC and, as such, we ceased to account for our investment in Hiren Boston, LLC under the equity method of accounting and began accounting for Hiren Boston, LLC as a consolidated subsidiary. Our interest in Hiren Boston, LLC was remeasured, and as a result, during the twelve months ended December 31, 2010 we recorded a gain of approximately \$2,190.

On June 20, 2011, Hiren Boston, LLC refinanced its debt with a third party institutional lender and, as a result, our mortgage interest in the property was terminated and the outstanding principal balance of \$13,750 was repaid to us in full. We have determined that we are no longer the primary beneficiary of Hiren Boston, LLC and it is no longer a consolidated subsidiary of the Company and we have begun to account for our investment in Hiren Boston, LLC under the equity method of accounting. Our interest in Hiren Boston, LLC has been remeasured and, as a result, we have recorded a gain of approximately \$2,757 for the twelve months ended December 31, 2011. The fair value of our interest in Hiren Boston, LLC was based on a third party appraisal, which utilized the market approach.

On August 15, 2011, the Company entered into two purchase and sale agreements to dispose of a portfolio of 18 non-core hotel properties, four of which are owned in part by the Company through an unconsolidated joint venture. As a result of entering into these purchase and sale agreements, we have recorded an impairment loss of approximately \$1,677 for those assets for which our investment in the unconsolidated joint venture did not exceed the net proceeds distributable to us based on the purchase price. These purchase and sale agreements provide that sales of the individual properties may close at different times, and ultimately not all properties may transfer. Any recognized gain will be recorded upon the disposition. See "Note 12 – Discontinued Operations" for more information.

Income or loss from our unconsolidated joint ventures is allocated to us and our joint venture partners consistent with the allocation of cash distributions in accordance with the joint venture agreements. Any difference between the carrying amount of these investments and the underlying equity in net assets is amortized over the expected useful lives of the properties and other intangible assets.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 3 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURES (continued)

Income (loss) recognized during the years ended December 31, 2011, 2010, and 2009, for our Investments in Unconsolidated Joint Ventures is as follows:

	Twelve Months Ended December 31,		
	2011	2010	2009
PRA Glastonbury, LLC	\$ -	\$ -	\$ (77)
Inn American Hospitality at Ewing, LLC	(28)	(331)	(127)
Hiren Boston, LLC	158	-	(460)
SB Partners, LLC	(171)	(83)	(156)
Mystic Partners, LLC	(364)	(1,650)	(1,686)
PRA Suites at Glastonbury, LLC	-	-	(6)
Metro 29th Street Associates, LLC	615	313	(137)
	210	(1,751)	(2,649)
Impairment from Unconsolidated Joint Ventures	(1,677)	-	(4,541)
Gain from Remeasurement of Investment in Unconsolidated Joint Venture	2,757	4,008	-
Income (Loss) from Unconsolidated Joint Venture Investments	\$ 1,290	\$ 2,257	\$ (7,190)

On January 1, 2010, we acquired our joint venture partner's 52.0% membership interest in PRA Glastonbury, LLC, the owner of the Hilton Garden Inn, Glastonbury, CT, and this hotel became one of our wholly-owned hotels. Due to the increase in our ownership interest in PRA Glastonbury, LLC, the value of our existing 48.0% interest was remeasured resulting in a \$1,818 gain which was recorded upon our acquisition of the remaining interests in the Hilton Garden Inn, Glastonbury, CT.

The Mystic Partners, LLC joint venture agreement provides for an 8.5% non-cumulative preferred return based on our contributed equity interest in the venture. Cash distributions will be made from cash available for distribution, first, to us to provide an 8.5% annual non-compounded return on our unreturned capital contributions and then to our joint venture partner to provide an 8.5% annual non-compounded return of their unreturned contributions. Any remaining cash available for distribution will be distributed to us 10.5% with respect to the net cash flow from the Hartford Marriott, 7.0% with respect to the Hartford Hilton and 56.7%, with respect to the remaining seven properties. Mystic Partners, LLC allocates income to us and our joint venture partner consistent with the allocation of cash distributions in accordance with the joint venture agreements.

Each of the Mystic Partners, LLC hotel properties, except the Hartford Hilton, is under an Asset Management Agreement with 44 New England to provide asset management services. Fees for these services are paid monthly to 44 New England and recognized as income in the amount of 1% of operating revenues, except for the Hartford Marriott which is 0.25% of operating revenues.

The Company and our joint venture partner in Mystic Partners, LLC jointly and severally guarantee the performance of the terms of a loan to Adriaen's Landing Hotel, LLC, owner of the Hartford Marriott, in the amount of \$50,000, and 315 Trumbull Street Associates, LLC, owner of the Hartford Hilton, in the amount of \$27,000, if at any time during the term of the note and during such time as the net worth of Mystic Partners falls below the amount of the guarantee. We have determined that the probability of incurring loss under this guarantee is remote and the value attributed to the guarantee is de minimis.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 3 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURES (continued)

The following tables set forth the total assets, liabilities, equity and components of net income, including the Company's share, related to the unconsolidated joint ventures discussed above as of December 31, 2011 and December 31, 2010 and for the years ended December 31, 2011, 2010, and 2009:

Balance Sheets

	December 31, 2011	December 31, 2010
Assets		
Investment in hotel properties, net	\$ 140,550	\$ 144,675
Other Assets	33,142	27,970
Assets Held For Sale	19,308	-
Total Assets	\$ 193,000	\$ 172,645
Liabilities and Equity		
Mortgages and notes payable	\$ 139,032	\$ 156,976
Other liabilities	40,583	37,797
Liabilities Related to Assets Held For Sale	31,219	-
Equity:		
Hersha Hospitality Trust	43,140	38,394
Joint Venture Partner(s)	(60,974)	(60,522)
Total Equity	(17,834)	(22,128)
Total Liabilities and Equity	\$ 193,000	\$ 172,645

Statements of Operations

	Twelve Months Ended December 31,		
	2011	2010	2009
Room Revenue	\$ 69,945	\$ 62,297	\$ 69,654
Other Revenue	22,574	20,844	21,975
Operating Expenses	(60,844)	(56,165)	(61,706)
Interest Expense	(8,378)	(9,899)	(14,378)
Loss on Impairment of Building and Equipment	1	-	(7)
Lease Expense	(5,505)	(5,363)	(5,647)
Property Taxes and Insurance	(4,913)	(6,128)	(5,983)
General and Administrative	(5,963)	(6,163)	(6,443)
Loss Allocated to Noncontrolling Interests	(44)	608	814
Depreciation and Amortization	(7,144)	(9,056)	(13,037)
Net (loss) From Continuing Operations	(271)	(9,025)	(14,758)
Income from Discontinued Operations	2,193	1,128	888
Net Income (Loss)	\$ 1,922	\$ (7,897)	\$ (13,870)

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 3 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURES (continued)

The following table is a reconciliation of the Company's share in the unconsolidated joint ventures' equity to the Company's investment in the unconsolidated joint ventures as presented on the Company's balance sheets as of December 31, 2011 and 2010:

	December 31, 2011	December 31, 2010
Company's share of equity recorded on the joint ventures' financial statements	\$ 43,140	\$ 38,394
Adjustment to reconcile the Company's share of equity recorded on the joint ventures' financial statements to our investment in unconsolidated joint ventures ⁽¹⁾	(4,301)	(2,833)
Investment in Unconsolidated Joint Ventures	\$ 38,839	\$ 35,561

(1) Adjustment to reconcile the Company's share of equity recorded on the joint ventures' financial statements to our investment in unconsolidated joint ventures consists of the following:

- cumulative impairment of our investment in joint ventures not reflected on the joint ventures' financial statements,
- our basis in the investment in joint ventures not recorded on the joint ventures' financial statements, and
- accumulated amortization of our equity in joint ventures that reflects our portion of the excess of the fair value of joint ventures' assets on the date of our investment over the carrying value of the assets recorded on the joint ventures' financial statements. This excess investment is amortized over the life of the properties, and the amortization is included in Income (Loss) from Unconsolidated Joint Venture Investments on our consolidated statement of operations.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 4 – DEVELOPMENT LOANS RECEIVABLE

Development Loans

Historically, we provided first mortgage and mezzanine loans to hotel developers, including entities in which certain of our executive officers and trustees own an interest that enabled such entities to construct hotels and conduct related improvements on specific hotel projects at interest rates ranging from 10% to 11%. These loans were initially originated as part of our acquisition strategy. During the year ended December 31, 2011, no such loans were originated by us. Interest income from development loans was \$3,427, \$4,686 and \$7,411 for the years ended December 31, 2011, 2010, and 2009, respectively. Accrued interest on our development loans receivable was \$3,096 as of December 31, 2011 and \$3,013 as of December 31, 2010. Accrued interest on our development loans receivable as of December 31, 2011 does not include cumulative interest income of \$7,748 which has been accrued and paid in kind by adding it to the principal balance of certain loans as indicated in the table below.

As of December 31, 2011 and 2010, our development loans receivable consisted of the following:

<u>Hotel Property</u>	<u>Borrower</u>	<u>Principal Outstanding December 31, 2011</u>	<u>Principal Outstanding December 31, 2010</u>	<u>Interest Rate</u>	<u>Maturity Date ⁽¹⁾</u>
Operational Hotels					
Renaissance by Marriott - Woodbridge, NJ	Hersha Woodbridge Associates, LLC	5,000	5,000	11%	April 1, 2012 *
Element Hotel - Ewing, NJ	American Properties @ Scotch Road, LLC	2,000	2,000	11%	August 6, 2012 *
Hilton Garden Inn - Dover, DE	44 Aasha Hospitality Associates, LLC	1,000	1,000	10%	November 1, 2012 *
Hyatt 48Lex - New York, NY	44 Lexington Holding, LLC	14,444 ⁽²⁾	12,939	11%	December 31, 2012 *
Construction Hotels					
Hyatt Union Square - New York, NY ⁽³⁾	Risingsam Union Square, LLC	13,303 ⁽²⁾	12,714	10%	N/A
Hampton Inn - New York, NY ⁽⁴⁾	SC Waterview, LLC	-	8,000	10%	N/A
Total Development Loans Receivable		\$ 35,747	\$ 41,653		

* Indicates borrower is a related party

- Represents current maturity date in effect. Agreements for our development loans receivable typically allow for multiple one-year extensions which can be exercised by the borrower if the loan is not in default. As these loans typically finance hotel development projects, it is common for the borrower to exercise their options to extend the loans, in whole or in part, until the project has been completed and the project provides cash flow to the developer or is refinanced by the developer.
- We amended the following development loans to allow the borrower to elect, quarterly, to pay accrued interest in-kind by adding the accrued interest to the principal balance of the loan as of December 31, 2011, 2010 and 2009:

<u>Borrower</u>	<u>Interest Income Year Ended December 31,</u>			<u>Cumulative Interest Income Paid In Kind</u>
	<u>2011</u>	<u>2010</u>	<u>2009</u>	
Risingsam Union Square, LLC ⁽³⁾	\$ 589	\$ 1,211	\$ 1,069	\$ 3,304
44 Lexington Holding, LLC	1,505	1,348	1,178	4,444
Total	\$ 2,094	\$ 2,559	\$ 2,247	\$ 7,748

- On June 14, 2011, we entered into a purchase and sale agreement to acquire the Hyatt Union Square hotel in New York, NY for total consideration of \$104,303. The consideration to the seller consists of \$36,000 to be paid to the seller in cash, the cancellation by the Company of a \$10,000 development loan, and \$3,304 of accrued interest on the loan and the assumption by the Company of two mortgage loans secured by the hotel in the original aggregate principal amount of \$55,000. In accordance with terms of the purchase and sale agreement, we have ceased accruing interest on this \$10,000 development loan as of June 14, 2011.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 4 – DEVELOPMENT LOANS RECEIVABLE (continued)

(4) On July 22, 2011, we completed the acquisition of the real property and improvements located at 32 Pearl Street, New York, NY from SC Waterview, LLC. Consideration given in exchange for the property and improvements include the cancellation of a development loan in the original principal amount of \$8,000, made to an affiliate of the seller and the cancellation \$300 of the accrued interest receivable on the development loan. See “Note 2 – Investment in Hotel Properties” for additional discussion of this transaction.

Advances and repayments on our development loans receivable consisted of the following for the years ended December 31, 2011, 2010, and 2009:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Balance at January 1,	\$ 41,653	\$ 46,094	\$ 81,500
New advances	-	-	2,000
Interest added to principal	2,094	2,559	4,502
Repayments	-	-	(500)
Principal exchanged for interest in hotel properties	(8,000)	(7,000)	(20,000)
Impairments, net of discount	-	-	(21,408)
Balance at December 31,	<u>\$ 35,747</u>	<u>\$ 41,653</u>	<u>\$ 46,094</u>

Impairment of Development Loans

We monitor our portfolio of development loans on an on-going basis to determine collectability of the loan principal and accrued interest. In 2009, we determined that our development loans to Brisam East 52, LLC and Brisam Greenwich, LLC, which were secured by the equity interest in each entity, were permanently impaired. We ceased accruing interest on the loans effective July 1, 2009. As of December 31, 2009, we determined that the fair value of each loan receivable is \$0 and have incurred an impairment charge for the remaining principal on these loans in the aggregate amount of \$21,408, which includes \$1,408 of interest income that had been added to the principal balance of the loan.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 5 – OTHER ASSETS AND DEPOSITS ON HOTEL ACQUISITIONS

Other Assets consisted of the following at December 31, 2011 and 2010:

	<u>December 31, 2011</u>	<u>December 31, 2010</u>
Transaction Costs	\$ 1,703	\$ 340
Investment in Statutory Trusts	1,548	1,548
Prepaid Expenses	7,683	6,986
Interest Receivable from Development Loans to Non-Related Parties	1,238	1,767
Hotel Purchase Option	933	933
Other	2,546	1,340
	<u>\$ 15,651</u>	<u>\$ 12,914</u>

Transaction Costs - Transaction costs include legal fees and other third party transaction costs incurred relative to entering into debt facilities and issuances of equity securities which are recorded in other assets prior to the closing of the respective transactions.

Investment in Statutory Trusts - We have an investment in the common stock of Hersha Statutory Trust I and Hersha Statutory Trust II. Our investment is accounted for under the equity method.

Prepaid Expenses - Prepaid expenses include amounts paid for property tax, insurance and other expenditures that will be expensed in the next twelve months.

Prepaid Expenses - Prepaid expenses include amounts paid for property tax, insurance and other expenditures that will be expensed in the next twelve months.

Interest Receivable from Development Loans to Non-Related Parties— Interest receivable from development loans to non-related parties represents interest income receivable from loans extended to non-related parties that are used to enable such entities to construct hotels and conduct related improvements on specific hotel projects. This excludes interest receivable from development loans extended to related parties in the amounts of \$1,859 and \$1,246 as of December 31, 2011 and 2010, respectively, which is included in due from related parties on the consolidated balance sheets.

Hotel Purchase Option – We have an option to acquire a 49% interest in the entity that owns the Holiday Inn Express – Manhattan. This option is exercisable after October 31, 2011 or upon termination of Metro 29th Street’s lease of the hotel and expires at the end of the lease term.

Deposits on Hotel Acquisitions

As of December 31, 2011, we had \$19,500 in non-interest bearing deposits related to the acquisition of hotel properties, of which \$19,000 is related to the deposit on Hyatt Union Square, New York, NY. Please see “Note 4 – Development Loans Receivable” for more information.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 6 – DEBT

Mortgages and Notes Payable

We had total mortgages payable at December 31, 2011, and December 31, 2010 of \$717,367 (including \$61,758 in outstanding mortgage indebtedness related to assets held for sale) and \$596,949, respectively. These balances consisted of mortgages with fixed and variable interest rates, which ranged from 2.28% to 8.25% as of December 31, 2011. Aggregate interest expense incurred under the mortgage loans payable totaled \$39,786, \$37,600, and \$35,878 during 2011, 2010, and 2009, respectively.

Our mortgage indebtedness contains various financial and non-financial covenants customarily found in secured, non-recourse financing arrangements. Our mortgage loans payable typically require that specified debt service coverage ratios be maintained with respect to the financed properties before we can exercise certain rights under the loan agreements relating to such properties. If the specified criteria are not satisfied, the lender may be able to escrow cash flow generated by the property securing the applicable mortgage loan. We have determined that certain debt service coverage ratio covenants contained in the loan agreements securing 12 of our hotel properties were not met as of December 31, 2011. Pursuant to these loan agreements, the lender has elected to escrow the operating cash flow for a number of these properties. However, these covenants do not constitute an event of default for these loans. As of December 31, 2011, we were in compliance with all events of default covenants under the applicable loan agreements, with the exception of our non-recourse mortgage loan payable on the Comfort Inn, North Dartmouth, MA. As noted in "Note 2 – Investment in Hotel Properties," the Comfort Inn, North Dartmouth, MA, ceased operations on March 31, 2011. We are currently in discussions to transfer title to the property to the lender. As of December 31, 2011, the remaining principal and accrued interest due on the mortgage loan payable related to this asset were \$2,968 and \$212, respectively.

As of December 31, 2011, the maturity dates for the outstanding mortgage loans ranged from February 2012 to September 2023.

Subordinated Notes Payable

We have two junior subordinated notes payable in the aggregate amount of \$51,548 to the Hersha Statutory Trusts pursuant to indenture agreements which will mature on July 30, 2035, but may be redeemed at our option, in whole or in part, prior to maturity in accordance with the provisions of the indenture agreement. Effective July 30, 2010, the \$25,774 notes issued to Hersha Statutory Trust I and Hersha Statutory Trust II, bear interest at a variable rate of LIBOR plus 3% per annum. This rate resets two business days prior to each quarterly payment. Prior to this, the \$25,774 note issued to Hersha Statutory Trust I incurred interest at a fixed rate of 7.34% per annum through July 30, 2010, and the \$25,774 note issued to Hersha Statutory Trust II incurred interest at a fixed rate of 7.173% per annum through July 30, 2010. The weighted average interest rate on our two junior subordinated notes payable during the years ended December 31, 2011, 2010, and 2009 was 3.35%, 5.69%, and 7.31%, respectively. Interest expense in the amount of \$1,727, \$2,934, and \$3,766 was recorded for the years ended 2011, 2010, and 2009, respectively.

Other Notes Payable

HHLP entered into a management agreement with an unaffiliated hotel manager that has extended a \$498 interest-free loan to HHLP for working capital contributions that are due at either the termination or expiration of the management agreement. A discount was recorded on the note payable which reduced the principal balances recorded in the mortgages and notes payable. The discount is being amortized over the remaining life of the loan and is recorded as interest expense. Between December 31, 2010 and December 31, 2011, we terminated the management agreement with Lodgeworks, L.P. ("Lodgeworks"), for the management services they provided for the seven Hyatt Summerfield Suites locations located in White Plains, NY, Gaithersburg, MD, Charlotte, NC, Bridgewater, NY, Pleasanton, CA, Pleasant Hill, CA, and Scottsdale, AZ. In connection with this termination, which occurred on three separate dates (December 31, 2010, September 1, 2011 and December 31, 2011), we repaid the \$217 interest free loan due to Lodgeworks as a result of our acquisition of the Summerfield Suites portfolio. The balance of the note payable, was \$217 and \$223 as of December 31, 2011 and December 31, 2010, respectively. We repaid the final balance of this note on January 5, 2012.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 6 – DEBT (continued)

Aggregate annual principal payments for the Company's mortgages and notes payable for the five years following December 31, 2011 and thereafter are as follows:

Year Ending December 31,	Amount
2012	101,120
2013	63,038
2014	43,969
2015	119,296
2016	215,717
Thereafter	226,659
Net Unamortized Discount	(667)
	<u>\$ 769,132</u>

Revolving Credit Facility

On November 5, 2010, we entered into a Revolving Credit Loan and Security Agreement with T.D. Bank, NA and various other lenders. The credit agreement provides for a senior secured revolving credit facility in the principal amount of up to \$250,000, including a sub-limit of \$25,000 for irrevocable stand-by letters of credit and a \$10,000 sub-limit for the swing line loans. On November 5, 2010, our previous \$135,000 revolving credit facility was terminated and replaced by the new credit facility and as a result all amounts outstanding under our previous credit facility were repaid with borrowings from our new credit facility. Additional borrowings under the \$250,000 revolving credit facility may be used for working capital and general corporate purposes and for the future purchase of additional hotels. The \$250,000 revolving credit facility expires on November 1, 2013, and, provided no event of default has occurred and remains uncured, we may request that T.D. Bank, NA and the other lenders renew the credit facility for an additional one-year period.

The \$250,000 revolving credit facility is collateralized by a first lien-security interest in all existing and future unencumbered assets of HHLP, a collateral assignment of all hotel management contracts of the management companies in the event of default, and title-insured, first-lien mortgages on the following hotel properties:

- Hampton Inn, Danville, PA	- Residence Inn, Langhorne, PA
- Hampton Inn, Philadelphia, PA	- Residence Inn, Norwood, MA
- Hampton Inn, Carlisle, PA	- Sheraton Hotel, JFK Airport, New York, NY
- Hampton Inn, Selinsgrove, PA	- Hampton Inn, Washington, DC
- Holiday Inn, Norwich, CT	- Hampton Inn (Pearl Street), New York, NY
- Towneplace Suites, Harrisburg, PA	- Hyatt Place, King of Prussia, PA
- Comfort Inn, Harrisburg, PA	

At our option, the interest rate on loans provided under the line of credit will be either (i) the variable prime rate, as defined in the credit agreement, plus an applicable margin ranging between 150 and 175 basis points per annum or (ii) LIBOR plus an applicable margin ranging between 350 and 375 basis points per year, subject to a floor of 4.25%.

The credit agreement providing for the \$250,000 revolving credit facility includes certain financial covenants and requires that we maintain: (1) a minimum tangible net worth of \$500,000, which is subject to increases under certain circumstances; (2) maximum accounts and other receivables from affiliates of \$125,000; (3) annual distributions not to exceed 95% of adjusted funds from operations; (4) maximum variable rate indebtedness to total debt of 30%; and (5) certain financial ratios, including the following:

- a fixed charge coverage ratio of not less than 1.25 to 1.00 which increased to 1.35 to 1.00 as of September 30, 2011, and will increase to 1.45 to 1.00 as of September 30, 2012; and
- a total funded liabilities to gross asset value ratio of not more than 0.65 to 1.00.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 6 – DEBT (continued)

The Company is in compliance with each of the covenants listed above as of December 31, 2011.

Prior to November 5, 2010, we maintained a Revolving Credit Loan and Security Agreement with T.D. Bank, NA and various other lenders, which provided for a revolving line of credit in the principal amount of up to \$175,000, including a sub-limit of \$25,000 for irrevocable stand-by letters of credit. The bank group had committed \$135,000, and the credit agreement was structured to allow for an increase of an additional \$40,000 under the line of credit, provided that additional collateral was supplied and additional lenders joined the bank group. On December 11, 2009, we amended this credit agreement to modify certain financial covenants, resulting in changes to the annual interest rate incurred on prime rate and LIBOR rate loans borrowed under this facility. Hersha paid the lenders a fee of \$338 in connection with the amendment the credit agreement.

The outstanding principal balance under the \$250,000 revolving credit facility was \$51,000 at December 31, 2011 and \$46,000 at December 31, 2010. The Company recorded interest expense of \$2,103, \$2,737, and \$3,235 related to borrowings drawn on the \$135,000 revolving credit facility and the \$250,000 revolving credit facility, for the years ended December 31, 2011, 2010, and 2009, respectively. The weighted average interest rate on our line of credit during the years ended December 31, 2011, 2010, and 2009 was 4.43%, 4.29%, and 3.25%, respectively.

As of December 31, 2011 we had \$8,563 in irrevocable letters of credit issued and our remaining borrowing capacity under the line of credit was \$190,437.

Fair Value of Debt

The Company estimates the fair value of its fixed rate debt and the credit spreads over variable market rates on its variable rate debt by discounting the future cash flows of each instrument at estimated market rates or credit spreads consistent with the maturity of the debt obligation with similar credit policies. Credit spreads take into consideration general market conditions and maturity. As of December 31, 2011, the carrying value and estimated fair value of the Company's debt was \$758,374 and \$785,453 respectively (excluding outstanding mortgage indebtedness related to assets held for sale). As of December 31, 2010, the carrying value and estimated fair value of the Company's debt was \$694,720 and \$658,487 respectively.

Capitalized Interest

We utilize mortgage debt and our \$250,000 revolving credit facility to finance on-going capital improvement projects at our hotels. Interest incurred on mortgages and the revolving credit facility that relates to our capital improvement projects is capitalized through the date when the assets are placed in service. For the years ended December 31, 2011, 2010, and 2009, we capitalized \$1,372, \$46 and \$10, respectively, of interest expense related to these projects.

Deferred Financing Costs

Costs associated with entering into mortgages and notes payable and our revolving line of credit are deferred and amortized over the life of the debt instruments. Amortization of deferred financing costs is recorded in interest expense. As of December 31, 2011, deferred costs were \$9,023, net of accumulated amortization of \$9,138. As of December 31, 2010, deferred costs were \$10,204, net of accumulated amortization of \$5,852. Amortization of deferred costs for the years ended December 31, 2011, 2010, and 2009 was \$3,535, \$2,381 and \$2,059, respectively.

New Debt/Refinance

On January 31, 2012, we repaid outstanding mortgage debt of \$32,500 secured by the Capitol Hill Suites, Washington, D.C., and simultaneously entered into a new mortgage obligation of \$27,500. The new mortgage debt bears interest at a variable rate of one

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 6 – DEBT (continued)

month U.S. dollar LIBOR plus 3.25% and matures on January 30, 2015. On the same date, we entered into an interest rate swap that effectively fixes the interest at 3.79%.

On September 29, 2011, we entered into a \$30,000 mortgage loan secured by our Courtyard by Marriott, Westside, Los Angeles, CA, property. Previously, this property was included as collateral on our revolving credit facility. The new mortgage loan bears interest at a variable rate of one month U.S. dollar LIBOR plus 3.85% with a floor of 0.75% and matures on September 29, 2015. As a result of this new debt, we capitalized \$404 in deferred financing costs. On the same date, we entered into an interest rate swap that effectively fixes the interest at 4.947%. See “Note 8 – Fair Value Measurements and Derivative Instruments” for more information.

Also, on September 29, 2011, we refinanced the \$11,913 mortgage loan secured by a land parcel located on Eighth Avenue, New York, NY. The new mortgage loan bears interest at a variable rate of Wall Street Journal Prime Rate plus 1.0%, at no time less than 6.0% or more than 16.0% and matures on July 1, 2013. As a result of this refinancing, we capitalized \$152 in deferred financing costs.

During 2010, we repaid seven mortgages and two notes payable. In addition, we replaced our previous line of credit with a new credit facility with T.D. Bank, NA and various other lenders. As a result of these extinguishments, we expensed \$932 in unamortized deferred costs and fees, which are included in the Loss on Debt Extinguishment caption on the consolidated statements of operations for the year ended December 31, 2010.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 7 – COMMITMENTS AND CONTINGENCIES AND RELATED PARTY TRANSACTIONS

Management Agreements

Our wholly-owned TRS, 44 New England, engages eligible independent contractors in accordance with the requirements for qualification as a REIT under the Federal income tax laws, including HHMLP, as the property managers for hotels it leases from us pursuant to management agreements. HHMLP is owned, in part, by certain executives and trustees of the Company. Our management agreements with HHMLP provide for five-year terms and are subject to early termination upon the occurrence of defaults and certain other events described therein. As required under the REIT qualification rules, HHMLP must qualify as an “eligible independent contractor” during the term of the management agreements. Under the management agreements, HHMLP generally pays the operating expenses of our hotels. All operating expenses or other expenses incurred by HHMLP in performing its authorized duties are reimbursed or borne by our TRS to the extent the operating expenses or other expenses are incurred within the limits of the applicable approved hotel operating budget. HHMLP is not obligated to advance any of its own funds for operating expenses of a hotel or to incur any liability in connection with operating a hotel. Management agreements with other unaffiliated hotel management companies have similar terms.

For its services, HHMLP receives a base management fee and, if a hotel exceeds certain thresholds, an incentive management fee. The base management fee for a hotel is due monthly and is equal to 3% of gross revenues associated with each hotel managed for the related month. The incentive management fee, if any, for a hotel is due annually in arrears on the ninetieth day following the end of each fiscal year and is based upon the financial performance of the hotels. For the years ended December 31, 2011, 2010 and 2009, base management fees incurred totaled \$9,190, \$7,099 and \$5,485, respectively and are recorded as Hotel Operating Expenses. For the years ended December 31, 2011, 2010 and 2009, we did not incur incentive management fees.

On December 3, 2010, we terminated the management agreement held with Marriott International Inc. for the management services they provided for the Courtyard by Marriott, Alexandria, VA. In connection with this termination, we paid \$250 in termination fees. Effective December 4, 2010, this hotel is now managed by HHMLP. Also, between December 31, 2010 and December 31, 2011, we terminated the management agreement held with Lodgeworks, L.P. for the management services they provided for seven Hyatt Summerfield Suites properties. In connection with this termination, we repaid \$498 as repayment of the interest free loan due to Lodgeworks, L.P. as a result of our acquisition of the Hyatt Summerfield Suites portfolio. See “Note 6 – Debt” for more information.

Franchise Agreements

Our branded hotel properties are operated under franchise agreements assumed by the hotel property lessee. The franchise agreements have 10 to 20 year terms, but may be terminated by either the franchisee or franchisor on certain anniversary dates specified in the agreements. The franchise agreements require annual payments for franchise royalties, reservation, and advertising services, and such payments are based upon percentages of gross room revenue. These payments are paid by the hotels and charged to expense as incurred. Franchise fee expense for the years ended December 31, 2011, 2010 and 2009 was \$22,729, \$18,560 and \$14,019, respectively. The initial fees incurred to enter into the franchise agreements are amortized over the life of the franchise agreements.

Accounting and Information Technology Fees

Each of the wholly-owned hotels and consolidated joint venture hotel properties managed by HHMLP incurs a monthly accounting and information technology fee. Monthly fees for accounting services are between \$2 and \$3 per property and monthly information technology fees range from \$1 to \$2 per property. For the years ended December 31, 2011, 2010 and 2009, the Company incurred accounting fees of \$1,822, \$1,537 and \$1,459, respectively. For the years ended December 31, 2011, 2010 and 2009, the Company incurred information technology fees of \$460, \$347 and \$325, respectively. Accounting fees and information technology fees are included in hotel operating expenses.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 7 – COMMITMENTS AND CONTINGENCIES AND RELATED PARTY TRANSACTIONS (continued)

Capital Expenditure Fees

HHMLP charges a 5% fee on all capital expenditures and pending renovation projects at the properties as compensation for procurement services related to capital expenditures and for project management of renovation projects. For the years ended December 31, 2011, 2010 and 2009, we incurred fees of \$1,208, \$257 and \$158, respectively, which were capitalized with the cost of fixed asset additions.

Acquisitions from Affiliates

We have entered into an option agreement with each of our officers and certain trustees such that we obtain a right of first refusal to purchase any hotel owned or developed in the future by these individuals or entities controlled by them at fair market value. This right of first refusal would apply to each party until one year after such party ceases to be an officer or trustee of the Company. Our Acquisition Committee of the Board of Trustees is comprised solely of independent trustees, and the purchase prices and all material terms of the purchase of hotels from related parties are approved by the Acquisition Committee.

Hotel Supplies

For the years ended December 31, 2011, 2010, and 2009, we incurred charges for hotel supplies of \$143, \$156 and \$73, respectively. For the years ended December 31, 2011, 2010 and 2009, we incurred charges for capital expenditure purchases of \$18,404, \$6,755 and \$824, respectively. These purchases were made from Hersha Purchasing and Design, a hotel supply company owned, in part, by certain executives and trustees of the Company. Hotel supplies are expenses included in hotel operating expenses on our consolidated statements of operations, and capital expenditure purchases are included in investment in hotel properties on our consolidated balance sheets. Approximately \$26 and 22 is included in accounts payable at December 31, 2011 and 2010, respectively.

Due From Related Parties

The due from related parties balance as of December 31, 2011 and 2010 was approximately \$6,189 and \$5,069, respectively. The balances primarily consisted of accrued interest due on our development loans, a note receivable from one of our unconsolidated joint ventures, and the remaining due from related party balances are receivables owed from our unconsolidated joint ventures.

Due to Related Parties

The balance due to related parties as of December 31, 2011 and 2010 was approximately \$2,932 and \$939, respectively. The balances consisted of amounts payable to HHMLP for administrative, management, and benefit related fees.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 7 – COMMITMENTS AND CONTINGENCIES AND RELATED PARTY TRANSACTIONS (continued)

Hotel Ground Rent

For the years ended December 31, 2011, 2010, and 2009, we incurred \$877, \$941 and \$733, respectively, of rent expense payable pursuant to ground leases related to certain hotel properties.

Future minimum lease payments (without reflecting future applicable Consumer Price Index increases) under these agreements are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2012	\$ 975
2013	981
2014	986
2015	986
2016	994
Thereafter	90,195
	<u>\$ 95,117</u>

Litigation

We are not presently subject to any material litigation nor, to our knowledge, is any other litigation threatened against us, other than routine actions for negligence or other claims and administrative proceedings arising in the ordinary course of business, some of which are expected to be covered by liability insurance and all of which collectively are not expected to have a material adverse effect on our liquidity, results of operations or business or financial condition.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 8 – FAIR VALUE MEASUREMENTS AND DERIVATIVE INSTRUMENTS

Fair Value Measurements

Our determination of fair value measurements are based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, we utilize a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liabilities, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

As of December 31, 2011, the Company's derivative instruments represented the only financial instruments measured at fair value. Currently, the Company uses derivative instruments, such as interest rate swaps and caps, to manage its interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs.

We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by us and the counterparties. However, as of December 31, 2011 we have assessed the significance of the effect of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Derivative Instruments

We maintain an interest rate cap that effectively fixes interest payments when LIBOR exceeds 5.75% on a variable rate mortgage on Hotel 373, New York, NY. The notional amount of the interest rate cap is \$22,000 and equals the principal of the variable rate mortgage being hedged. This interest rate cap matures on May 9, 2012.

We maintain an interest rate cap that effectively limits variable rate interest payments on the subordinated notes payable to Hersha Statutory Trust I and Hersha Statutory Trust II when LIBOR exceeds 2.00%. The notional amount of the interest rate cap is \$51,548 and equals the principal of the variable interest rate debt being hedged. The effective date of the interest rate cap is July 30, 2010, which correlates with the end of the fixed interest rate period on the notes payable. This cap matures on July 30, 2012.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 8 - FAIR VALUE MEASUREMENTS AND DERIVATIVE INSTRUMENTS (continued)

We maintain an interest rate swap that effectively fixes the interest rate on a variable rate mortgage, bearing interest at one month U.S. dollar LIBOR plus 4% originated concurrently with the debt associated with the Holiday Inn Express Time Square, NY. Under the terms of this interest rate swap, we pay fixed rate interest of 1.24% and we receive floating rate interest equal to the one month U.S. dollar LIBOR, effectively fixing our interest at a rate of 5.24%. The notional amount amortizes in tandem with the amortization of the underlying hedged debt and is \$41,160 as of December 31, 2011. This swap matures on June 1, 2014.

On September 29, 2011, we entered into an interest rate swap that effectively fixes the interest rate on a variable rate mortgage, bearing interest at one month U.S. dollar LIBOR plus 3.85%, originated concurrently with the debt associated with the Courtyard by Marriott, Westside, Los Angeles, CA. Under the terms of this interest rate swap, we pay fixed rate interest of 4.947% per annum. The notional amount amortizes in tandem with the amortization of the underlying hedged debt and is \$30,000 as of December 31, 2011. This interest rate swap matures on September 29, 2015.

We maintained an interest rate swap agreement that effectively fixed the interest rate on a variable rate mortgage on the Nu Hotel, Brooklyn, NY. The debt secured by this property bears interest at one month U.S. dollar LIBOR plus 2.0%. Under the terms of the interest rate swap, we paid fixed rate interest of 1.1925% on the \$18,000 notional amount and we received floating rate interest equal to the one month U.S. dollar LIBOR, which effectively fixed our interest on the mortgage debt at a rate of 3.1925%. This swap matured on January 10, 2011 and was not replaced.

At December 31, 2011 and December 31, 2010, the fair value of the interest rate swaps and cap were:

Date of Transaction	Hedged Debt	Type	Maturity Date	Estimated Fair Value	
				December 31, 2011	December 31, 2010
May 9, 2011	Variable Rate Mortgage - Hotel 373, New York, NY	Cap	May 9, 2012	\$ -	\$ -
January 9, 2009	Variable Rate Mortgage - Nu Hotel, Brooklyn, NY	Swap	January 10, 2011	-	(4)
April 19, 2010	Subordinated Notes Payable	Cap	July 30, 2012	-	50
May 31, 2011	Variable Rate Mortgage - HIE Times Square, New York, NY	Swap	June 1, 2014	(591)	-
September 29, 2011	Variable Rate Mortgage - CY LA Westside, Culver City, LA	Swap	September 29, 2015	(301)	-
				<u>\$ (892)</u>	<u>\$ 46</u>

The fair value of our interest rate caps is included in other assets at December 31, 2011 and 2010 and the fair value of our interest rate swaps is included in accounts payable, accrued expenses and other liabilities at December 31, 2011 and 2010.

The change in fair value of derivative instruments designated as cash flow hedges was a loss of \$813, a loss of \$178, and a loss of \$51 for the years ended December 31, 2011, 2010, and 2009, respectively. These unrealized gains and losses were reflected on our consolidated balance sheet in accumulated other comprehensive income.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. The change in net unrealized gains/losses on cash flow hedges reflects a reclassification of \$446 of net unrealized gains/losses from accumulated other comprehensive income as an increase to interest expense during 2011. During 2012, the Company estimates that an additional \$729 will be reclassified as an increase to interest expense.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 9 – SHARE BASED PAYMENTS

In May 2008, the Company established and our shareholders approved the Hersha Hospitality Trust 2008 Equity Incentive Plan (the “2008 Plan”) for the purpose of attracting and retaining executive officers, employees, trustees and other persons and entities that provide services to the Company. Prior to the 2008 Plan, the Company made awards pursuant to the 2004 Equity Incentive Plan (the “2004 Plan”). Upon approval of the 2008 Plan by the Company’s shareholders on May 22, 2008, the Company terminated the 2004 Plan. Termination of the 2004 Plan did not have any effect on equity awards and grants previously made under that plan.

In May 2011, the Company established and our shareholders approved the Hersha Hospitality Trust 2012 Equity Incentive Plan (the “2012 Plan”) for the purpose of attracting and retaining executive officers, employees, trustees and other persons and entities that provide services to the Company. The 2012 Plan provides that no awards may be granted, and no common shares may be issued in settlement of awards under the Company’s 2010 Annual Long-Term Incentive Program (“2010 Annual LTIP”), 2011 Annual Long-Term Incentive Program (“2011 Annual LTIP”), or under the Multi-Year Long-Term Incentive Program “Multi-Year LTIP” prior to January 1, 2012, at which time the Company will terminate the 2008 Plan. Termination of the 2008 Plan will not have any effect on equity awards and grants previously made under that plan.

Executives & Employees

Annual Long Term Equity Incentive Programs

To further align the interests of the Company’s executives with those of shareholders, the Compensation Committee grants annual long term equity incentive awards that are both “performance based” and “time based.”

- *2011 Annual LTIP* - On March 16, 2011, the Compensation Committee adopted the 2011 Annual LTIP for the executive officers, pursuant to which the executive officers are eligible to earn equity awards in the form of common shares. Shares are earned under the 2011 Annual LTIP based on achieving a threshold, target or maximum level of performance in certain defined areas of performance. The Company accounts for these grants as performance awards for which the Company assesses the probable achievement of the performance conditions at the end of each period. Any common shares issued in settlement of equity awards under the 2011 Annual LTIP will be made pursuant to the 2012 Plan. Stock based compensation expense of \$1,476 was recorded for the year ended December 31, 2011 for the 2011 Annual LTIP and is included in stock based compensation on the consolidated statement of operations and a corresponding liability of \$1,476 was included in accounts payable, accrued expenses and other liabilities on the Company’s consolidated balance sheets as of December 31, 2011 for unissued shares under this program.
- *2010 Annual LTIP* - On March 30, 2011, 440,669 shares were issued pursuant to the 2010 Annual LTIP of which 25% vested immediately and the remaining will vest 25% on December 31, 2011, 25% on December 31, 2012, and 25% on December 31, 2013. The grant-date fair value of the shares awarded was \$5.98 per share. Stock based compensation expense related to the 2010 Annual LTIP program of \$703 and \$1,314 was recorded for the years ended December 31, 2011 and 2010, respectively. As of December 31, 2010, the Company determined that it was probable the performance conditions for the 2010 Annual LTIP would be satisfied and a liability of \$1,314 was included in accounts payable, accrued expenses and other liabilities on the Company’s consolidated balance sheet as of December 31, 2010, respectively for unissued shares under this program. Unearned compensation related to this program was \$605 as of December 31, 2011.

Multi-Year LTIP

On May 7, 2010, the Compensation Committee also adopted the Multi-Year LTIP. This program has a three-year performance period, which commenced on January 1, 2010 and will end on December 31, 2012. The common shares to be issued in settlement of equity awards granted under this program are based upon the Company’s achievement of a certain level of (1) absolute total shareholder return (75% of the award), and (2) relative total shareholder return as compared to the Company’s peer group (25% of the award). The Company accounts for these grants as market based awards where the Company estimated unearned compensation at the grant-date fair value which is then amortized into compensation cost over the vesting period, which ends on

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 9 – SHARE-BASED PAYMENTS (continued)

December 31, 2013. Stock based compensation expense of \$3,192 and \$2,084 was recorded for the years ended December 31, 2011 and 2010, respectively for the Multi-Year LTIP. Unearned compensation related to the multi-year program as of December 31, 2011 and 2010, respectively was \$6,383 and \$9,575.

Performance Share Awards

Performance shares granted in the third quarter of 2009 were earned in their entirety based on the Company's common shares maintaining a closing price in excess of defined thresholds over a defined period of time and then settled in an equivalent number of common shares. The Company accounted for these grants as market based awards where the Company estimated the unearned compensation at grant-date fair value which was amortized into compensation cost over the performance period, which ended on August 4, 2010. Stock based compensation expense of \$725 and \$140 was incurred during the years ended December 31, 2010 and 2009, respectively for the performance share awards.

Restricted Share Awards

Stock based compensation expense related to the restricted share awards, consisting of restricted common shares issued to executives and employees of the Company, of \$1,662, \$2,230, and \$1,899 was incurred during years ended December 31, 2011, 2010, and 2009 respectively. Unearned compensation related to the restricted share awards as of December 31, 2011 and 2010 was \$1,370 and \$2,940, respectively. The following table is a summary of all unvested share awards issued to executives under the 2004 and 2008 Plans:

Original Issuance Date	Shares Issued	Share Price on date of grant	Vesting Period	Vesting Schedule	Shares Vested		Unearned Compensation	
					December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
June 1, 2007	214,582	\$ 12.32	4 years	25%/year	214,582	160,933	-	275
June 2, 2008	278,059	\$ 8.97	4 years	25%/year	208,542	139,028	260	883
September 30, 2008	3,616	\$ 7.44	1-4 years	25-100%/year	2,962	2,308	4	9
June 1, 2009	744,128	\$ 2.80	4 years	25%/year	372,483	186,241	737	1,258
June 1, 2010	182,308	\$ 4.63	2-3 years	25-50%/year	91,151	42,784	291	515
June 30, 2011	17,692	\$ 5.57	2-4 years	25-50%/year	-	-	78	-
Total	1,440,385				889,720	531,294	\$ 1,370	\$ 2,940

Trustees

Annual Retainer

On March 16, 2011, the Compensation Committee approved a program that allows the Company's trustees to make a voluntary election to receive any portion of the annual cash retainer in the form of common equity valued at a 25% premium to the cash that would have been received. The number of shares issued on March 31, 2011 was determined by dividing the dollar value of the award by the 20-day volume weighted average closing price of the Company's common shares on the New York Stock Exchange as of December 31, 2010. Shares issued under this program became fully vested on December 31, 2011. Compensation expense incurred for the year ended December 31, 2011 was \$111, which is offset by forfeitures as of December 31, 2011 of \$33.

Multi-Year Long-Term Equity Incentives

On March 30, 2011, the Company issued an aggregate of 12,600 restricted common shares, 1,800 to each non-management trustee, which will vest 33% on December 31, 2011, 33% on December 31, 2012, and 33% on December 31, 2013. Compensation expense for the multi-year long-term equity incentive incurred for the year ended December 31, 2011 was \$21. Unearned compensation related to the multi-year long term equity incentives was \$43 for December 31, 2011.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 9 – SHARE-BASED PAYMENTS (continued)

Share Awards

Compensation expense related to share awards issued to the Board of Trustees of \$322, \$264, and \$104 was incurred the years ended December 31, 2011, 2010, and 2009, respectively and is recorded in stock based compensation on the statement of operations. Shares awards issued to the Board of Trustees are immediately vested. On June 1, 2011, 22,800 shares were issued to the Board of Trustees at a price on the date of grant of \$5.83. On December 30, 2011, 38,782 shares were issued to the Board of Trustees at a price on the date of grant of \$4.88.

Non-employees

The Company issues share based awards as compensation to non-employees for services provided to the Company and consists primarily of restricted common shares. The Company recorded stock based compensation expense of \$104 and \$32 for the years ended December 31, 2011 and 2010, respectively. Unearned compensation related to the restricted share awards as of December 31, 2011 and 2010 was \$70 and \$20, respectively. The following table is a summary of all unvested share awards issued to non-employees under the 2008 Plan:

Original Issuance Date	Shares Issued	Share Price on date of grant	Vesting Period	Vesting Schedule	Shares Vested		Unearned Compensation	
					December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
January 6, 2011	17,035	\$ 6.66	1.5 years	50%/year	8,705	-	55	-
March 25, 2010	6,000	\$ 5.02	2 years	50%/year	3,000	-	15	20
Total	23,035				11,705	-	\$ 70	\$ 20

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 10 – EARNINGS PER SHARE

The following table is a reconciliation of the income or loss (numerator) and the weighted average shares (denominator) used in the calculation of basic and diluted earnings per common share. The computation of basic and diluted earnings per share is presented below:

	Year Ended		
	December 31, 2011	December 31, 2010	December 31, 2009
Numerator:			
BASIC AND DILUTED*			
Loss from			
Continuing Operations	\$ (197)	\$ (13,226)	\$ (53,029)
Loss from Continuing Operations allocated to Noncontrolling Interests	670	596	7,742
Distributions to 8.0% Series A Preferred Shareholders	(10,499)	(4,800)	(4,800)
Dividends Paid on Unvested Restricted Shares	(224)	(189)	(255)
Loss from Continuing Operations attributable to Common Shareholders	(10,250)	(17,619)	(50,342)
Discontinued Operations			
Loss from Discontinued Operations	(26,771)	(3,976)	(5,429)
Loss from Discontinued Operations allocated to Noncontrolling Interests	1,064	249	855
Loss from Discontinued Operations attributable to Common Shareholders	(25,707)	(3,727)	(4,574)
Net Loss attributable to Common Shareholders	\$ (35,957)	\$ (21,346)	\$ (54,916)
Denominator:			
Weighted average number of common shares - basic	168,753,382	134,370,172	51,027,742
Effect of dilutive securities:			
Restricted Stock Awards	-	-	-
Contingently Issued Shares	-	-	-
Option to acquire common shares	-	-	-
Partnership Units	-	-	-
Weighted average number of common shares - diluted	<u>168,753,382</u>	<u>134,370,172</u>	<u>51,027,742</u>

* Income (loss) allocated to noncontrolling interest in Hersha Hospitality Limited Partnership has been excluded from the numerator and units of limited partnership interest in Hersha Hospitality Limited Partnership have been omitted from the denominator for the purpose of computing diluted earnings per share since the effect of including these amounts in the numerator and denominator would have no impact. Unvested stock awards, contingently issuable share awards and options to acquire our common shares have been omitted from the denominator for the purpose of computing diluted earnings per share for the twelve months ended December 31, 2011, 2010, and 2009, since the effect of including these awards in the denominator would be anti-dilutive to loss from continuing operations applicable to common shareholders. The following table summarizes potentially dilutive securities that have been excluded from the denominator for the purpose of computing diluted earnings per share:

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 10 – EARNINGS PER SHARE (continued)

	<u>December 31, 2011</u>	<u>Twelve Months Ended December 31, 2010</u>	<u>December 31, 2009</u>
Common Units of Limited Partnership Interest	7,295,112	8,628,492	8,724,725
Unvested Stock Awards Outstanding	584,216	396,328	-
Contingently Issuable Share Awards	2,097,456	934,097	-
Options to Acquire Common Shares Outstanding	2,360,156	2,327,219	-
Total potentially dilutive securities excluded from the denominator	<u>12,336,940</u>	<u>12,286,136</u>	<u>8,724,725</u>

	<u>Year Ended</u>		
	<u>December 31, 2011</u>	<u>December 31, 2010</u>	<u>December 31, 2009</u>
Earnings Per Share:			
BASIC			
Loss from Continuing Operations applicable to Common Shareholders	\$ (0.06)	\$ (0.13)	\$ (0.99)
Loss from Discontinued Operations applicable to Common Shareholders	(0.15)	(0.03)	(0.09)
Net Loss applicable to Common Shareholders	<u>\$ (0.21)</u>	<u>\$ (0.16)</u>	<u>\$ (1.08)</u>

DILUTED			
Loss from Continuing Operations applicable to Common Shareholders	\$ (0.06)	\$ (0.13)	\$ (0.99)
Loss from Discontinued Operations applicable to Common Shareholders	(0.15)	(0.03)	(0.09)
Net Loss applicable to Common Shareholders	<u>\$ (0.21)</u>	<u>\$ (0.16)</u>	<u>\$ (1.08)</u>

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 11 – CASH FLOW DISCLOSURES AND NON-CASH INVESTING AND FINANCING ACTIVITIES

Interest paid in 2011, 2010 and 2009 totaled \$42,726, \$43,756 and \$42,471, respectively. The following non-cash investing and financing activities occurred during 2011, 2010 and 2009:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Common Shares issued as part of the Dividend Reinvestment Plan	\$ 14	\$ 12	\$ 25
Acquisitions of hotel properties			
Issuance of Common Units	204	6,256	-
Debt assumed, net of discount	62,552	11,937	37,524
Settlement of development loans receivable principal and accrued interest revenue receivable	8,300	7,839	21,760
Land and Mortgage transferred to Seller	-	-	10,118
Development loan accrued interest revenue receivable paid in-kind by adding balance to development loan principal	2,094	2,559	2,247
Conversion of Common Units to Common Shares	639	12,434	255
Reallocation of noncontrolling interest	3,835	(6,374)	-
Accrued payables for fixed assets placed in service	-	3,997	-

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 12 – DISCONTINUED OPERATIONS

The operating results of certain real estate assets which have been sold or otherwise qualify as held for sale are included in discontinued operations in the statements of operations for all periods presented.

Assets Held for Sale

On August 15, 2011, the Company entered into two purchase and sale agreements to dispose of a portfolio of 18 non-core hotel properties for an aggregate purchase price of approximately \$155,000. Four of the properties included in the purchase and sale agreements are owned in part by the Company through an unconsolidated joint venture. See “Note 3 – Investment in Unconsolidated Joint Ventures” for information on these four properties. On May 2011, our Board of Trustees authorized management of the Company to sell this portfolio. The operating results for these consolidated hotels were reclassified to discontinued operations in the statements of operations for the years ended December 31, 2011, 2010 and 2009 and depreciation was ceased. The 18 non-core hotel properties in the portfolio were acquired by the Company between 1998 and 2006. As a result of entering into these purchase and sale agreements, we have recorded an impairment loss of approximately \$30,248 for those consolidated assets for which the anticipated net proceeds do not exceed the carrying value. These purchase and sale agreements provide that sales of the individual properties may close at different times, and ultimately not all properties may transfer.

On February 23, 2012, the Company closed on the sale of 14 of the 18 non-core assets. The Company expects to complete the sale of the remaining four assets by the end of the first quarter, pending completion of the loan assumption process. The sale of the 14 assets generated net proceeds of \$40,500 and reduced the Company’s consolidated mortgage debt by \$42,500.

Assets held for sale and liabilities related to assets held for sale consisted of the following as of December 31, 2011:

	<u>December 31, 2011</u>
Land	\$ 12,313
Buildings and Improvements	100,398
Furniture, Fixtures and Equipment	28,459
	<u>141,170</u>
Less Accumulated Depreciation & Amortization	<u>(47,341)</u>
Assets Held for Sale	<u><u>\$ 93,829</u></u>
Liabilities Related to Assets Held for Sale	<u><u>\$ 61,758</u></u>

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 12 – DISCONTINUED OPERATIONS (continued)

The following table sets forth the components of discontinued operations for the years ended December 31, 2011, 2010 and 2009:

	2011	2010	2009
Revenue:			
Hotel Operating Revenues	\$ 43,373	\$ 41,354	\$ 42,784
Other Revenue	51	57	1,641
Total Revenues	43,424	41,411	44,425
Expenses:			
Hotel Operating Expenses	28,263	28,474	29,325
Hotel Ground Rent	433	433	433
Real Estate and Personal Property Taxes and Property Insurance	2,110	2,216	2,418
General and Administrative	562	58	(515)
Depreciation and Amortization	4,986	7,876	8,343
Interest Expense	4,562	5,150	5,863
Loss on Debt Extinguishment	22	54	-
Total Expenses	40,938	44,261	45,867
Income (Loss) from Discontinued Operations	\$ 2,486	\$ (2,850)	\$ (1,442)

The following real estate assets were sold between the period of January 1, 2009 to December 31, 2011. Our Board of Trustees authorized management of the Company to sell each of these assets prior to the final disposition. Based on their disposition date, the operating results for these hotels were reclassified to discontinued operations for the years ended December 31, 2011, 2010, and 2009:

Hotel	Acquisition Date	Disposition Date	Consideration	Gain on Disposition
Comfort Inn, West Hanover, MD	May 1998	July 2011	\$ 5,250	\$ 949
Land Parcel, Nevins Street, Brooklyn, NY	June 2007	December 2011	4,500	42
2011 Total				\$ 991
Holiday Inn Express, New Columbia, PA	December 1997	July 2010	3,000	347
2010 Total				\$ 347
MainStay Suites, Frederick, MD	January 2002	July 2009	5,125	748
Comfort Inn, Frederick, MD	May 2004	July 2009	5,125	748
Sheraton Four Points, Revere, MD	March 2004	July 2009	2,500	165 *
Hilton Garden Inn, Gettysburg, PA	July 2004	July 2009	7,750	208
2009 Total				\$ 1,869

* Interest in the joint venture was sold to our joint venture partner

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 12 – DISCONTINUED OPERATIONS (continued)

Impairment of Assets Previously Held for Sale

We determined that the carrying value of the following properties exceeded fair value and as such we recorded an impairment charge as noted below during the years ended December 31, 2010 and 2009. The fair value of these properties was determined using Level 3 inputs, which are typically unobservable and are based on our own assumptions, as there is little, if any, related market activity. The land parcel located on Nevins Street, Brooklyn, NY, was sold in December 2011.

Asset	Asset Type	For the Year Ended December 31,	
		2010	2009
		Impairment Charge	
Comfort Inn, North Dartmouth, MA	Hotel Property	\$ 944	\$ 1,577
39th Street and 8th Avenue, New York, NY	Land Parcel	16	9,843
Nevins Street, Brooklyn, NY	Land Parcel	1,473	4,702

We allocate to income or loss from discontinued operations interest expense related to debt that is to be assumed or that is required to be repaid as a result of the disposal transaction. We allocated \$4,562, \$5,150 and \$5,863 of interest expense to discontinued operations for the years ended December 31, 2011, 2010, and 2009, respectively.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 13 – SHAREHOLDERS' EQUITY AND NONCONTROLLING INTERESTS IN PARTNERSHIP

Common Shares

The Company's common shares are duly authorized, fully paid and non-assessable. Common shareholders are entitled to receive dividends if and when authorized and declared by the Board of Trustees of the Company out of assets legally available and to share ratably in the assets of the Company legally available for distribution to its shareholders in the event of its liquidation, dissolution or winding up after payment of, or adequate provision for, all known debts and liabilities of the Company.

Preferred Shares

The Declaration of Trust authorizes our Board of Trustees to classify any unissued preferred shares and to reclassify any previously classified but unissued preferred shares of any series from time to time in one or more series, as authorized by the Board of Trustees. Prior to issuance of shares of each series, the Board of Trustees is required by Maryland REIT Law and our Declaration of Trust to set for each such series, subject to the provisions of our Declaration of Trust regarding the restriction on transfer of shares of beneficial interest, the terms, the preferences, conversion or other rights, voting powers, restrictions, limitations as to dividends or other distributions, qualifications and terms or conditions of redemption for each such series. Thus, our Board of Trustees could authorize the issuance of additional preferred shares with terms and conditions which could have the effect of delaying, deferring or preventing a transaction or a change in control in us that might involve a premium price for holders of common shares or otherwise be in their best interest.

Partnership Units

Units of interest in our limited partnership, or Common Units, are issued in connection with the acquisition of wholly-owned hotels and joint venture interests in hotel properties. The total number of Common Units outstanding as of December 31, 2011, 2010 and 2009 was 7,270,316, 7,418,912 and 8,701,810, respectively. These units can be converted to common shares which are issuable to the limited partners upon exercise of their redemption rights. The number of shares issuable upon exercise of the redemption rights will be adjusted upon the occurrence of stock splits, mergers, consolidation or similar pro rata share transactions, that otherwise would have the effect of diluting the ownership interest of the limited partners or our shareholders. During 2011, 2010 and 2009, 195,000, 2,934,511 and 44,490 Common Units were converted to Class A Common Shares, respectively.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 14 - INCOME TAXES

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code commencing with its taxable year ended December 31, 1999. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 90% of its REIT taxable income to its shareholders. It is the Company's current intention to adhere to these requirements and maintain the Company's qualification for taxation as a REIT. As a REIT, the Company generally will not be subject to federal corporate income tax on that portion of its net income that is currently distributed to shareholders. If the Company fails to qualify for taxation as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed taxable income.

Taxable income from non-REIT activities managed through taxable REIT subsidiaries is subject to federal, state and local income taxes. 44 New England is subject to income taxes at the applicable federal, state and local tax rates. On June 23, 2009, we sold our interest in Revere Hotel Group ("Revere"), a 55% owned taxable REIT subsidiary. Prior to this sale, Revere was subject to income taxes at the applicable federal, state and local tax rates.

In 2011, 2010 and 2009, 44 New England generated net operating losses of \$17,790, \$4,726, and \$6,555, respectively. The ability to utilize these net operating losses may be substantially limited if certain significant changes in ownership have or will occur. There was no income tax expense (benefit) recognized by 44 New England or Revere for 2011, 2010 and 2009.

The provision for income taxes differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as a result of the following differences:

	For the year ended December 31,		
	2011	2010	2009
Computed "Expected" federal tax expense (benefit) of TRS, at 35%	\$ (6,136)	\$ (1,875)	\$ (1,061)
State income taxes, net of federal income tax effect	(1,146)	(304)	(421)
Changes in valuation allowance	7,282	2,179	1,482
Total income tax expense	\$ -	\$ -	\$ -

The components of consolidated TRS's deferred tax assets as of December 31, 2011 and 2010 were as follows:

	As of December 31,	
	2011	2010
Deferred tax assets:		
Net operating loss carryforward	\$ 13,054	\$ 5,755
Depreciation	(83)	(66)
Net deferred tax assets	12,971	5,689
Valuation allowance	(12,971)	(5,689)
Deferred tax assets	\$ -	\$ -

Upon the sale of our interest in Revere in 2009, we relinquished deferred tax assets related to Revere's net operating loss carry forwards of \$1,128 and a valuation allowance in the same amount.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. Based on the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that 44 New England will not realize the benefits of these deferred tax assets at December 31, 2011.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 14 - INCOME TAXES (continued)

Earnings and profits, which will determine the taxability of distributions to shareholders, will differ from net income reported for financial reporting purposes due to the differences for federal tax purposes in the estimated useful lives and methods used to compute depreciation. The following table sets forth certain per share information regarding the Company's common and preferred share distributions for the years ended December 31, 2011, 2010 and 2009:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Preferred Shares - 8% Series A			
Ordinary income	100.00%	0.00%	0.00%
Return of Capital	0.00%	100.00%	100.00%
Capital Gain Distribution	0.00%	0.00%	0.00%
Preferred Shares - 8% Series B			
Ordinary income	100.00%	N/A	N/A
Return of Capital	0.00%	N/A	N/A
Capital Gain Distribution	0.00%	N/A	N/A
Common Shares - Class A			
Ordinary income	73.30%	0.00%	0.00%
Return of Capital	26.70%	100.00%	100.00%
Capital Gain Distribution	0.00%	0.00%	0.00%

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010, AND 2009
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

NOTE 15 – SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

	Year Ended December 31, 2011			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Total Revenues	\$ 50,542	\$ 78,934	\$ 80,940	\$ 76,485
Total Expenses	62,492	73,255	74,447	78,194
Income (Loss) from Unconsolidated Joint Ventures	(981)	2,559	(1,570)	1,282
(Loss) Income from Continuing Operations	(12,931)	8,238	4,923	(427)
(Loss) Income from Discontinued Operations (including Gain on Disposition of Hotel Properties)	(1,487)	1,110	(27,427)	1,033
Net (Loss) Income	(14,418)	9,348	(22,504)	606
(Loss) Income Allocated to Noncontrolling Interests in Continuing Operations	(1,077)	459	(1,001)	(115)
Preferred Distributions	1,200	2,299	3,500	3,500
Net (Loss) Income applicable to Common Shareholders	\$ (14,541)	\$ 6,590	\$ (25,003)	\$ (2,779)
Basic and diluted earnings per share:				
(Loss) Income from continuing operations applicable to common shareholders	\$ (0.08)	\$ 0.03	\$ 0.01	\$ (0.02)
Discontinued Operations	(0.01)	0.01	(0.16)	-
Net (Loss) Income applicable to Common Shareholders	\$ (0.09)	\$ 0.04	\$ (0.15)	\$ (0.02)
Weighted Average Common Shares Outstanding				
Basic	168,334,982	168,672,936	168,985,193	169,010,448
Diluted	168,334,982	173,687,233	172,266,298	169,010,448

	Year Ended December 31, 2010			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Total Revenues	\$ 42,611	\$ 64,807	\$ 69,133	\$ 65,804
Total Expenses	57,701	61,701	67,797	70,639
(Loss) Income from Unconsolidated Joint Ventures	778	2,059	(243)	(337)
(Loss) Income from Continuing Operations	(14,312)	5,165	1,093	(5,172)
(Loss) Income from Discontinued Operations (including Gain on Disposition of Hotel Properties)	(2,025)	542	509	(3,002)
Net (Loss) Income	(16,337)	5,707	1,602	(8,174)
(Loss) Income Allocated to Noncontrolling Interests in Continuing Operations	(1,715)	1,151	263	(544)
Preferred Distributions	1,200	1,200	1,200	1,200
Net (Loss) Income applicable to Common Shareholders	\$ (15,822)	\$ 3,356	\$ 139	\$ (8,830)
Basic and diluted earnings per share:				
(Loss) Income from continuing operations applicable to common shareholders	\$ (0.14)	\$ 0.02	\$ -	\$ (0.03)
Discontinued Operations	(0.02)	-	-	(0.02)
Net Loss (Income) applicable to Common Shareholders	\$ (0.16)	\$ 0.02	\$ -	\$ (0.05)
Weighted Average Common Shares Outstanding				
Basic	99,311,523	137,200,796	138,636,206	161,600,788
Diluted	99,311,523	140,351,846	142,066,649	161,600,788

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION AS OF DECEMBER 31, 2011 (continued)
[IN THOUSANDS]

Description	Initial Costs			Costs Capitalized Subsequent to Acquisition		Gross Amounts at which Carried at Close of Period			Total	Accumulated Depreciation Buildings & Improvements	Net Book Value Land Buildings & Improvements	Date of Acquisition
	Encumbrances	Land	Buildings & Improvements	Land	Buildings & Improvements	Land	Buildings & Improvements	Buildings & Improvements				
Towneplace Suites, Harrisburg, PA	\$ -	\$ 1,237	\$ 10,136	\$ -	\$ 55	\$ 1,237	\$ 10,191	\$ 11,428	\$ (932)	\$ 10,496	05/08/08	
Holiday Inn Express, Camp Springs, MD	-	1,629	11,094	-	329	1,629	11,423	13,052	(1,089)	11,963	06/26/08	
Hampton Inn, Smithfield, RI	(6,540)	2,057	9,486	-	47	2,057	9,533	11,590	(816)	10,774	08/01/08	
Hilton Garden Inn, Tribeca, NY	(31,798)	21,077	42,955	-	116	21,077	43,071	64,148	(2,890)	61,258	05/01/09	
Hampton Inn, West Haven, CT	(7,407)	1,053	10,751	-	47	1,053	10,798	11,851	(589)	11,262	11/04/09	
Hampton Inn, Times Square, NY	-	10,691	41,637	-	24	10,691	41,661	52,352	(1,967)	50,385	02/09/10	
Holiday Inn Express, Times Square, NY	(41,160)	11,075	43,113	-	26	11,075	43,139	54,214	(2,037)	52,177	02/09/10	
Candlewood Suites, Times Square, NY	-	10,281	36,687	-	5	10,281	36,692	46,973	(1,732)	45,241	02/09/10	
Hyatt Place, KOP, PA	-	1,133	7,267	-	3,884	1,133	11,151	12,284	(2,503)	9,781	08/17/10	
Holiday Inn Express, Wall Street, NY	-	12,152	21,100	-	1	12,152	21,101	33,253	(871)	32,382	05/09/10	
Hampton Inn, Washington, DC	-	9,335	58,048	-	8	9,335	58,056	67,391	(1,935)	65,456	09/01/10	
Courtyard, Alexandria, VA	(24,392)	6,376	26,089	-	1,634	6,376	27,743	34,119	(3,727)	30,392	09/29/06	
Sheraton, Wilmington South, DE	-	1,765	16,929	-	-	1,765	16,929	18,694	(58)	18,636	12/21/10	
Holiday Inn, Water Street, NY	-	7,341	28,591	-	-	7,341	28,591	35,932	(550)	35,382	03/25/11	
Capital Hill Suites Washington, DC	(32,500)	8,095	35,141	-	358	8,095	35,499	43,594	(629)	42,965	04/15/11	
Courtyard, LA Westside, CA	(30,000)	13,489	27,025	-	16	13,489	27,041	40,530	(419)	40,111	05/19/11	
Courtyard, Miami, FL	(29,987)	35,699	55,805	-	-	35,699	55,805	91,504	(164)	91,340	11/16/11	
8th Ave Land, New York City, NY ⁽¹⁾	(11,890)	21,575	-	(9,031)	108	12,544	108	12,652	(27)	12,625	06/28/06	
Total Investment in Real Estate	\$ (656,273)	\$ 287,329	\$ 1,044,066	\$ (8,887)	\$ 46,214	\$ 278,442	\$ 1,090,280	\$ 1,368,722	\$ (115,355)	\$ 1,253,367		
Assets Held For Sale												
Hampton Inn, Carlisle, PA	\$ -	\$ 300	\$ 3,109	\$ 200	\$ 2,412	\$ 500	\$ 5,521	\$ 6,021	\$ (1,938)	\$ 4,083	06/01/97	
Hampton Inn, Selinsgrove, PA	-	157	2,511	93	2,519	250	5,030	5,280	(1,966)	3,314	09/12/96	
Hampton Inn, Danville, PA	-	300	2,787	99	1,282	399	4,069	4,468	(1,361)	3,107	08/28/97	
Hilton Garden Inn, Edison, NJ	-	-	12,159	-	(4,529)	-	7,630	7,630	(2,583)	5,047	10/01/03	
Fairfield Inn, Laurel, MD	(7,071)	927	6,120	(48)	710	879	6,830	7,709	(1,463)	6,246	01/31/05	
Holiday Inn Exp, Malvern, PA	(3,822)	2,639	5,324	(1,085)	(2,261)	1,554	3,063	4,617	(883)	3,734	05/24/05	
Residence Inn, Williamsburg, VA	(6,542)	1,911	11,625	(495)	(1,241)	1,416	10,384	11,800	(3,084)	8,716	11/22/05	
Springhill Suites, Williamsburg, VA	(4,455)	1,430	10,293	(755)	(2,507)	675	7,786	8,461	(2,567)	5,894	11/22/05	
Courtyard, Scranton, PA	(5,866)	761	7,193	(106)	712	655	7,905	8,560	(1,621)	6,939	02/01/06	
Fairfield Inn, Bethlehem, PA	(5,791)	1,399	6,778	(426)	(1,470)	973	5,308	6,281	(1,166)	5,115	01/03/06	
Residence Inn, Dartmouth, MA	(8,223)	1,933	10,434	(313)	(851)	1,620	9,583	11,203	(1,510)	9,693	05/01/06	
HyattHouse, Charlotte, NC	(7,330)	770	7,315	-	1,654	770	8,969	9,739	(1,641)	8,098	12/28/06	
Holiday Inn, Norwich, CT	-	1,984	12,037	(1,085)	(5,563)	899	6,474	7,373	(1,377)	5,996	07/01/07	
Hilton Garden Inn, Glastonbury, CT	(12,658)	1,898	12,981	(175)	(1,135)	1,723	11,846	13,569	(542)	13,027	01/01/10	
Total Assets Held For Sale	\$ (61,758)	\$ 16,409	\$ 110,666	\$ (4,096)	\$ (10,268)	\$ 12,313	\$ 100,398	\$ 112,711	\$ (23,702)	\$ 89,009		
Total Real Estate	\$ (718,033)	\$ 303,738	\$ 1,154,732	\$ (12,983)	\$ 35,946	\$ 290,755	\$ 1,190,678	\$ 1,481,433	\$ (139,057)	\$ 1,342,367		

(1) Costs capitalized subsequent to acquisition include reductions of asset value due to impairment.

* Assets are depreciated over a 7 to 40 year life, upon which the latest income statement is computed

The aggregate cost of land, buildings and improvements for Federal income tax purposes for the years ended December 31, 2011, 2010 and 2009 is approximately \$1,362,064, \$1,183,694, and \$911,634 respectively.

Depreciation is computed for buildings and improvements using a useful life for these assets of 7 to 40 years.

See Accompanying Report of Independent Registered Public Accounting Firm

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION AS OF DECEMBER 31, 2011 (continued)

[IN THOUSANDS]

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Reconciliation of Real Estate			
Balance at beginning of year	\$ 1,291,213	\$ 997,212	\$ 987,639
Additions during the year	248,358	297,450	79,170
Dispositions/Deconsolidation of consolidated joint venture during the year	(29,216)	(3,449)	(53,493)
Changes/Impairments in Assets Held for Sale	(141,633)	-	(37,406)
Investment in Real Estate	1,368,722	1,291,213	975,910
Assets Held for Sale, net of impairment	112,711	-	21,302
Total Real Estate	<u>\$ 1,481,433</u>	<u>\$ 1,291,213</u>	<u>\$ 997,212</u>
Reconciliation of Accumulated Depreciation			
Balance at beginning of year	\$ 112,161	\$ 83,556	\$ 67,824
Depreciation for year	28,229	29,654	22,667
Accumulated depreciation on assets sold	(1,333)	(1,049)	(6,935)
Balance at the end of year	<u>\$ 139,057</u>	<u>\$ 112,161</u>	<u>\$ 83,556</u>

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act), as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure. A control system cannot provide absolute assurance, however, that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined within Exchange Act Rules 13a-15(f) and 15d-15(f). Internal control over financial reporting refers to the processes designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles, and includes policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on the criteria contained in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations (COSO) of the Treadway Commission as of December 31, 2011. Based on that evaluation, management has concluded that, as of December 31, 2011, the Company's internal control over financial reporting was effective based on those criteria. The effectiveness of our internal control over financial reporting as of December 31, 2011 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their attestation report which is included herein.

Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders of
Hersha Hospitality Trust:

We have audited Hersha Hospitality Trust and subsidiaries' internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Hersha Hospitality Trust's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Hersha Hospitality Trust maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Hersha Hospitality Trust and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2011, and our report dated February 28, 2012 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

Philadelphia, Pennsylvania
February 28, 2012

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There were no changes in our internal control over financial reporting during the quarter ended December 31, 2011, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



Hasu P. Shah
Chairman,
Hersha Hospitality Trust

Jay H. Shah
Chief Executive Officer,
Hersha Hospitality Trust

Donald J. Landry
Lead Director, Hersha Hospitality Trust
Former President & CEO, Sunburst Hospitality Inc.

Thomas S. Capello
Founder and Principal,
First Capital Equities

Daniel Elsztein
Chief Real Estate Business Officer & Alternate Director,
IRSA Inversiones y Representaciones, S.A.

Thomas J. Hutchison III
Former CEO,
CNL Hotels & Resorts, Inc.

Dianna F. Morgan
Former Senior Vice President,
Walt Disney World Co.

Kiran P. Patel
Chief Investment Officer,
Hersha Group

John M. Sabin
Executive Vice President and CFO,
Revolution LLC. and Case Foundation

Jay H. Shah
Chief Executive Officer

Neil H. Shah
President and Chief Operating Officer

Ashish R. Parikh
Chief Financial Officer

Michael R. Gillespie
Chief Accounting Officer

William J. Walsh
Vice President of Asset Management

James A. Crolle III
General Counsel

David L. Desfor
Treasurer and Corporate Secretary

Robert C. Hazard III
Vice President of Acquisitions and Development

Bennett Thomas
Vice President of Finance



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Certified Public Accountants
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Telephone: (267) 256-7000

Registrar & Stock Transfer Agent

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Charlotte, NC 28262
Telephone: (800) 829-8432

Legal Counsel

Hunton & Williams
Riverfront Plaza
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Richmond, Virginia 23219
Telephone: (804) 788-8200

Common Stock Information

The Common Stock of
Hersha Hospitality Trust is traded on
the New York Stock Exchange under the
Symbol "HT"

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