

# TNP Strategic Retail Trust, Inc.

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April 30, 2012

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Dear Shareholders and Advisors:

Washington, DC 20549

TNP Strategic Retail Trust, Inc. ("SRT," the "Company," "we," "us" or "our") delivered strong results in 2011, and 2012 promises to be another exciting year in terms of continued opportunities to acquire core and value-add necessity retail properties. During 2011, we acquired \$102 million of grocery-anchored necessity retail centers, an impressive feat in a highly competitive marketplace. We were also able to continue to improve our modified funds from operations ("MFFO") each quarter. Our highly experienced management team and board of directors expect to capitalize on the real estate recovery to grow and add value to the SRT portfolio in the coming year.

## 2011 Highlights

- During 2011, we acquired 7 properties adding 723,000 square feet to our portfolio. We ended the year with a total of 11 properties and 1,131,000 square feet in our portfolio. In addition, the 38 acres we added during the year for a total of approximately 46 acres of undeveloped land provides us with the possibility of real potential upside returns.
- Our total assets were \$171 million at the end of 2011, up from \$59 million at the end of 2010.
- Our cashflow from financing activities was nearly \$97 million and included approximately \$35 million from offering proceeds, up from the \$18 million in offering proceeds raised in 2010.
- Our board of directors determined that our estimated value per share was \$10.14 at December 31, 2011, up from \$10.08 at September 30, 2011.<sup>1</sup>
- One of the retail properties, Pinehurst Square East shopping center, was acquired through an UPREIT transaction in which the acquisition price for the property was paid with a combination of common units of our operating partnership and cash.
- We completed a refinancing of the \$15.3 million note on the Constitution Trail property in December 2011 by refinancing \$10 million of the outstanding indebtedness. The refinancing decreases the annual interest rate on the \$10 million loan to 5.75% from 15%. The refinancing will produce significant savings in interest expense.
- We improved our leverage ratio at the end of fiscal 2011 to 62.9% compared to 63.5% at the end of 2010.

## Highlights: Fourth Quarter 2011 Compared to Fourth Quarter 2010

During the quarter ended December 31, 2011, the Company acquired \$58 million of grocery-anchored necessity retail centers, comprised of 3 properties and totaling 424,000 rentable square feet.

<sup>1</sup> For additional information on our board of directors' determination of our estimated value per share and the methodology used to make such determination, see our Current Report on Form 8-K filed with the Securities and Exchange Commission on March 21, 2012.

- Our MFFO for the fourth quarter of 2011 increased \$539,000 to \$255,000, or \$0.05 per share, as compared to negative MFFO of (\$312,000), or (\$0.14) per share, for the fourth quarter 2010.<sup>2</sup>
- Our rental revenue for the fourth quarter of 2011 increased 81% to \$3.9 million compared to rental revenue of \$2.2 million for the fourth quarter of 2010. The increase in revenue is due primarily to SRT owning 11 properties at the end of the fourth quarter of 2011 compared to owning 4 properties at the end of the fourth quarter of 2010.
- Net income attributable to SRT was \$6.9 million, or \$0.62 per share, for the fourth quarter of 2011 compared to a net loss of \$1.1 million, or (\$4.24) per share, for the same period in 2010.

### **Highlights: Full Year 2011 Compared to Full Year 2010**

During the year ended December 31, 2011, SRT acquired approximately \$102 million of core and value-added shopping centers in its target markets, comprised of 7 properties and approximately 723,000 rentable square feet.

- Net income attributable to SRT was \$2.3 million, or \$0.57 per share, for 2011 compared to a net loss of \$4.4 million, or (\$2.96) share, for 2010.
- Our MFFO for 2011 increased \$1.39 million to (\$68,000), or (\$0.02) per share, as compared to (\$1.3 million), or (\$0.88) per share, for 2010.<sup>3</sup>
- Bargain purchase gains and gains from sale of real estate recognized for 2011 were \$10.5 million, or \$2.86 per share. No gains were recognized in 2010. The gain recognition was generated from the sale of 4 free-standing parcels and the recognition of the fair value of Constitution Trail when we acquired fee title to the property pursuant to a consent foreclosure.
- Our rental revenue for 2011 increased 225% to \$10.8 million compared to rental revenue of \$4.8 million for 2010.

### **Leasing and Sales Report:**

- As of December 31, 2011, there were 11 properties in the SRT portfolio with an average occupancy of 80.92%. We have seen a marked increase in activity across markets and successfully completed 71,057 of new and renewal leasing valued at \$5,083,574 in 2011. Of the renewal leasing activity, 61% of renewing tenants in 2011 renewed their leases at greater rental rates than 2010. 2012 is off to a brisk start with average occupancy increasing to 83.9% across the current property portfolio comprised of 16 retail properties. We believe our strategy of buying right has allowed us to meet the market in terms of rental rate and concession and still achieve or exceed proforma projections.

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<sup>2</sup> For a reconciliation of MFFO to net income (loss) for the fourth quarter of 2011 and 2010, see Exhibit A hereto. For a description of how we calculate MFFO, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Funds from Operations and Modified Funds from Operations" in our Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission and included herewith.

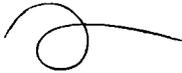
<sup>3</sup> For a description of how we calculate MFFO and a reconciliation to net income (loss) for the years ended December 31, 2011 and 2010, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Funds from Operations and Modified Funds from Operations" in our Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission and included herewith.

- As reported by CoStar's 2011 Retail Review & Outlook, presented by Senior Real Estate Strategist Suzanne Mulvee and Real Estate Economist Ryan McCullough on February 8, 2012, the retail sector is beginning to show signs of recovery as "[r]etail property rents are expected to begin to rise later this year as demand for store space in shopping centers and malls slowly soaks up available space and, combined with the dearth of new space under development, finally tips the supply and demand balance. Improvements in market fundamentals are starting to spread into secondary markets and smaller shopping centers typically occupied by Mom-and-Pop businesses." We continue to position SRT to capitalize on this shift and look forward to a strong leasing year in 2012.
- In addition to the 1,560,000 rentable square feet currently in the SRT portfolio, we now have approximately 46 acres of out parcel pad sites with possibility of real potential upside returns. These pad sites, which were previously "under marketed" prior to acquisition by SRT, are beginning to receive proper exposure under the SRT leasing program and are garnering market interest from regional and national retailers.
- Subsequent to year end, SRT has been successful in selling 3 parcels for a total price of \$6.5 million. The proceeds from the sales of these pads will be reinvested into properties we plan to acquire in 2012.

Looking ahead, I am excited about our prospects. We continue to identify outstanding, value added real estate acquisition opportunities. We appear to be in the early stages of a cyclical recovery that is gaining momentum. With our talented management and board, we expect to capitalize on this momentum and grow SRT and its portfolio.

All of us at SRT and Thompson National Properties appreciate your support and we look forward to continuing our growth throughout 2011 and beyond. If you should have any questions, please call me at (949) 375-5422 or contact me by email at [tt@tnpre.com](mailto:tt@tnpre.com).

Best Regards,



Anthony W. "Tony" Thompson  
Chairman & CEO

### Exhibit A

Our calculation of MFFO and the reconciliation to net income (loss) is presented in the following table for the quarters ended December 31, 2011 and 2010:

	<b>Three Months Ended December 31, 2011</b>	<b>Three Months Ended December 31, 2010</b>
Net income (loss).....	\$ 6,904,000	\$(1,062,000)
Adjustments:		
Bargain purchase gain .....	(9,617,000)	—
Gain on sale of real estate assets .....	(653,000)	—
Depreciation of real estate assets.....	1,354,000	506,000
Amortization of tenant improvements and tenant allowances .....	170,000	84,000
Amortization of deferred leasing costs.....	63,000	290,000
Funds From Operations .....	<u>\$(1,779,000)</u>	<u>\$ (182,000)</u>
Funds From Operations per share — basic.....	\$ (0.34)	\$ (0.08)
Funds From Operations per share — diluted.....	\$ (0.34)	\$ (0.08)
Adjustments:		
Straight line rent (1) .....	(154,000)	(120,000)
Acquisition/disposition expenses (2).....	2,014,000	27,000
Amortization of above market leases (3).....	235,000	79,000
Amortization of below market leases (3) .....	(184,000)	(131,000)
Accretion of discounts on debt investments.....	(2,000)	(1,000)
Amortization of debt premiums .....	16,000	16,000
Accelerated interest due to early extinguishment of debt.....	109,000	—
Modified Funds From Operations.....	<u>\$ 255,000</u>	<u>\$ (312,000)</u>
Modified Funds From Operations per share — basic .....	\$ 0.05	\$ (0.14)
Modified Funds From Operations per share — diluted .....	\$ 0.05	\$ (0.14)
Net income (loss) per share — basic .....	\$ 1.32	\$ (0.47)
Net income (loss) per share — diluted .....	\$ 1.32	\$ (0.47)
Weighted average common shares outstanding — basic.....	5,216,740	2,240,158
Weighted average common shares outstanding — diluted.....	5,220,238	2,240,158

- (1) Under GAAP, rental receipts are allocated to periods using various methodologies. This may result in income recognition that is significantly different than underlying contract terms. By adjusting for these items (to reflect such payments from a GAAP accrual basis to a cash basis of disclosing the rent and lease payments), MFFO provides useful supplemental information on the realized economic impact of lease terms and debt investments, providing insight on the contractual cash flows of such lease terms and debt investments, and aligns results with management's analysis of operating performance.

- (2) In evaluating investments in real estate, management differentiates the costs to acquire the investment from the operations derived from the investment. Such information would be comparable only for non-listed REITs that have completed their acquisition activity and have other similar operating characteristics. By excluding expensed acquisition and certain disposition costs related to abandoned real estate sales, management believes MFFO provides useful supplemental information that is comparable for each type of real estate investment and is consistent with management's analysis of the investing and operating performance of our properties. Acquisition fees and expenses include payments to our advisor or third parties. Acquisition and disposition fees and expenses under GAAP are considered operating expenses and as expenses included in the determination of net income and income from continuing operations, both of which are performance measures under GAAP. All paid and accrued acquisition and disposition fees and expenses will have negative effects on returns to investors, the potential for future distributions, and cash flows generated by the company, unless earnings from operations or net sales proceeds from the disposition of properties are generated to cover the purchase price of the property, these fees and expenses and other costs related to the property. In the event that proceeds from our initial public offering are not available to fund our reimbursement of acquisition fees and expenses incurred by our advisor, such fees and expenses will need to be reimbursed to our advisor from other sources, including debt, operational earnings or cash flow, net proceeds from the sale of properties, or from ancillary cash flows. The acquisition of properties, and the corresponding acquisition fees and expenses, is the key operational feature of our business plan to generate operational income and cash flow to fund distributions to our stockholders.
- (3) Under GAAP, certain intangibles are accounted for at cost and reviewed at least annually for impairment, and certain intangibles are assumed to diminish predictably in value over time and amortized, similar to depreciation and amortization of other real estate related assets that are excluded from FFO. However, because real estate values and market lease rates historically rise or fall with market conditions, management believes that by excluding charges relating to amortization of these intangibles, MFFO provides useful supplemental information on the performance of the real estate.

**TNP STRATEGIC RETAIL TRUST, INC • ANNUAL MEETING OF STOCKHOLDERS • JULY 18, 2012  
PROXY CARD**

**Solicited by the Board of Directors  
Please Vote by July 17, 2012**

The undersigned stockholder of TNP Strategic Retail Trust, Inc. a Maryland corporation, hereby appoints Anthony W. Thompson and James R. Wolford, and each of them as proxies, for the undersigned with full power of substitution in each of them, to attend the 2012 Annual Meeting of Stockholders of TNP Strategic Retail Trust, Inc. to be held on July 18, 2012 at 8:00 a.m. local time, at 1900 Main Street, Suite 700, Irvine, California 92614, and any and all adjournments and postponements thereof, to cast, on behalf of the undersigned, all votes that the undersigned is entitled to cast, and otherwise to represent the undersigned, at such meeting and all adjournments and postponements thereof, with all power possessed by the undersigned as if personally present and to vote in their discretion on such other matters as may properly come before the meeting. The undersigned hereby acknowledges receipt of the Notice of Annual Meeting of Stockholders and of the accompanying proxy statement, which is hereby incorporated by reference, and revokes any proxy heretofore given with respect to such meeting.

You may obtain directions to attend the 2012 Annual Meeting of Stockholders of TNP Strategic Retail Trust, Inc. by calling investor services 877-982-7846 or visiting our website at [www.tnpsrt.com](http://www.tnpsrt.com).

**This proxy is solicited on behalf of the TNP Strategic Retail Trust, Inc. Board of Directors. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the 2012 Annual Meeting, including matters incident to its conduct.**

***THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" ALL FIVE NOMINEES TO THE BOARD OF DIRECTORS NAMED BELOW. IF NO SPECIFICATIONS ARE MADE, SUCH PROXY WILL BE VOTED "FOR" ALL FIVE NOMINEES TO THE BOARD OF DIRECTORS.***

**For the election of Anthony W. Thompson, James R. Wolford, Phillip I. Levin, Jeffrey S. Rogers, and Peter K. Kompaniez to serve as Directors until the Annual Meeting of Stockholders of TNP Strategic Retail Trust, Inc. to be held in the year 2013 and until their successors are elected and qualified.**

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> For All Nominees    | <input type="checkbox"/> Withheld as to All Nominees | <input type="checkbox"/> For All Nominees Except* |
| <input type="checkbox"/> Anthony W. Thompson | <input type="checkbox"/> Phillip I. Levin            | <input type="checkbox"/> Peter K. Kompaniez       |
| <input type="checkbox"/> James R. Wolford    | <input type="checkbox"/> Jeffrey S. Rogers           |   |

\* To vote against any individual nominee, strike a line through the nominee's name

**SIGN, DATE and RETURN:**

When shares are held by joint tenants or tenants in common, the signature of one shall bind all unless the Secretary of the company is given written notice to the contrary and furnished with a copy of the instrument or order which so provides. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such. If a corporation, please sign in full corporate name by an authorized officer. If a partnership, please sign in partnership name by an authorized person.

\_\_\_\_\_  
Name:  
Title:

Date: \_\_\_\_ / \_\_\_\_ /2012

\_\_\_\_\_  
Name:  
Title:

Date: \_\_\_\_ / \_\_\_\_ /2012

**YOUR VOTE IS IMPORTANT!**

**You can authorize a proxy to cast your vote and otherwise represent you at the 2012 Annual Meeting of Stockholders in one of four ways:**

**MAIL:** Return the completed proxy card in the accompanying self-addressed postage-paid return envelope. Completed proxy cards must be received by July 17, 2012.

**FAX:** Fax the completed proxy card to 949-732-9210 until 5:00 p.m. Pacific Daylight Time on July 17, 2012.

**EMAIL:** Email the completed proxy card to [investorservice@tnpre.com](mailto:investorservice@tnpre.com) until 5:00 p.m. Pacific Daylight Time on July 17, 2012.

**TNP Strategic Retail Trust, Inc.**

1900 Main Street, Suite 700  
Irvine, California 92614  
(949) 833-8252

[www.tnpsrt.com](http://www.tnpsrt.com)

April 27, 2012

Dear Stockholder:

On behalf of the Board of Directors, I cordially invite you to attend the *2012 Annual Meeting of Stockholders of TNP Strategic Retail Trust, Inc.*, to be held on July 18, 2012 at 8:00 a.m. local time, at our executive office located at 1900 Main Street, Suite 700, Irvine, California 92614. We look forward to your attendance.

The accompanying Notice of Annual Meeting of Stockholders and Proxy Statement includes a company proposal for the election of our five nominees to serve on our board of directors until the 2013 Annual Meeting and until their successors are duly elected and qualify. We will also transact such other business as may properly come before the 2012 Annual Meeting. Our Board of Directors has fixed the close of business on April 20, 2012 as the record date for the determination of stockholders entitled to notice of and to vote at the 2012 Annual Meeting of Stockholders or any adjournment or postponement thereof.

Your vote is very important. Regardless of the number of our shares you own, it is important that your shares be represented at the 2012 Annual Meeting of Stockholders. **ACCORDINGLY, WHETHER OR NOT YOU INTEND TO BE PRESENT AT THE 2012 ANNUAL MEETING OF STOCKHOLDERS IN PERSON, I URGE YOU TO SUBMIT YOUR PROXY AS SOON AS POSSIBLE.** You may do this by completing, signing and dating the accompanying proxy card and returning it via fax to 949-732-9210 or in the accompanying self-addressed postage-paid return envelope. You may also submit your proxy by email to [investorservice@tnpre.com](mailto:investorservice@tnpre.com).

**Please follow the directions provided in the proxy statement. This will not prevent you from voting in person at the 2012 Annual Meeting of Stockholders, but will assure that your vote will be counted if you are unable to attend the 2012 Annual Meeting of Stockholders.**

**YOUR VOTE COUNTS. THANK YOU FOR YOUR ATTENTION TO THIS MATTER, AND FOR YOUR CONTINUED SUPPORT OF, AND INTEREST IN, OUR COMPANY.**

Sincerely,

/s/ Anthony W. Thompson  
Anthony W. Thompson  
Chairman of the Board, Chief Executive Officer and  
President

## TABLE OF CONTENTS

	<u>Page</u>
<u>NOTICE OF ANNUAL MEETING OF STOCKHOLDERS TO BE HELD JULY 18, 2012</u>	1
<u>PROXY STATEMENT</u>	1
<u>PROPOSAL: ELECTION OF DIRECTORS</u>	6
<u>EXECUTIVE OFFICERS</u>	10
<u>CORPORATE GOVERNANCE</u>	10
<u>AUDIT COMMITTEE REPORT TO STOCKHOLDERS</u>	14
<u>COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS</u>	15
<u>EQUITY COMPENSATION PLAN INFORMATION</u>	17
<u>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT</u>	17
<u>CERTAIN RELATIONSHIPS AND RELATED-PARTY TRANSACTIONS</u>	18
<u>ANNUAL REPORT</u>	27
<u>CODE OF BUSINESS CONDUCT AND ETHICS</u>	27
<u>PROPOSALS FOR 2013 ANNUAL MEETING</u>	28
<u>OTHER MATTERS</u>	28

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS  
TO BE HELD JULY 18, 2012**

NOTICE IS HEREBY GIVEN that the 2012 Annual Meeting of Stockholders of TNP Strategic Retail Trust, Inc. (the "Company," "we," "our," or "us"), will be held on July 18, 2012 at 8:00 a.m. local time, at our executive office located at 1900 Main Street, Suite 700, Irvine, California 92614 for the following purposes:

1. To elect to the Board of Directors of the Company the five (5) nominees named in the attached proxy statement to serve until the Company's 2013 annual meeting of stockholders and until their successors are duly elected and qualified; and
2. To transact such other business properly coming before the 2012 Annual Meeting or any adjournment or postponement thereof.

These items are discussed in the following pages, which are made part of this notice. Our stockholders of record on April 20, 2012 are entitled to vote at the 2012 Annual Meeting of Stockholders of the Company. We reserve the right, in our sole discretion, to adjourn the 2012 Annual Meeting of Stockholders to provide more time to solicit proxies for the meeting.

You may obtain directions to attend the 2012 Annual Meeting of Stockholders by calling investor services at 877-982-7846.

Please sign and date the accompanying proxy card and return it promptly by fax to 949-732-9210 or in the accompanying self-addressed postage-paid return envelope whether or not you plan to attend. You may also submit your proxy by email to [investorservice@tnpre.com](mailto:investorservice@tnpre.com). Instructions are included with the proxy card. Your vote is important to us and we therefore urge you to submit your ballot early. You may revoke your proxy at any time prior to its exercise. If you attend the 2012 Annual Meeting of Stockholders, you may vote in person if you wish, even if you previously have returned your proxy card or authorized a proxy electronically.

**IMPORTANT NOTICE REGARDING AVAILABILITY OF PROXY MATERIALS FOR THE  
ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON JULY 18, 2012:**

**Our proxy statement, form of proxy card and 2011 annual report to stockholders are also available at  
<http://www.tnpsrt.com/prospectus-supplements/>**

**TNP STRATEGIC RETAIL TRUST, INC.**  
1900 Main Street, Suite 700  
Irvine, California 92614  
(949) 833-8252

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**PROXY STATEMENT**

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The accompanying proxy is solicited by the Board of Directors of TNP Strategic Retail Trust, Inc. ("TNP Strategic Retail Trust," the "Company," "we," "our," or "us") for use in voting at the 2012 Annual Meeting of Stockholders (the "2012 Annual Meeting") to be held on July 18, 2012 at 8:00 a.m. local time, at our executive office located at 1900 Main Street, Suite 700, Irvine, California 92614, and at any adjournment or postponement thereof, for the purposes set forth in the attached Notice of Annual Meeting of Stockholders provided with this proxy statement.

This Proxy Statement, form of proxy, and voting instructions are first being mailed or given to stockholders on or about April 27, 2012.

**QUESTIONS AND ANSWERS ABOUT THE MEETING AND VOTING**

**Q: Why did you send me this proxy statement?**

**A:** We have sent you this proxy statement and the enclosed proxy card because our Board of Directors is soliciting your proxy to vote your shares at the 2012 Annual Meeting.

**Q: What is a proxy?**

**A:** A proxy is a person who votes the shares of stock of another person who could not attend a meeting. The term "proxy" also refers to the proxy card or other method of appointing a proxy. When you submit your proxy, you are appointing Anthony W. Thompson and James R. Wolford, each of whom are our officers, as your proxies, and you are giving them permission to vote your shares of common stock at the annual meeting. The appointed proxies will vote your shares of common stock as you instruct, unless you submit your proxy without instructions. In this case, they will vote "FOR" all of the director nominees. With respect to any other proposals to be voted upon, they will vote in accordance with the recommendation of the Board of Directors or, in the absence of such a recommendation, in their discretion. If you do not submit your proxy, they will not vote your shares of common stock. This is why it is important for you to return the proxy card to us (or submit your proxy via fax or email) as soon as possible whether or not you plan on attending the meeting.

**Q: When is the annual meeting and where will it be held?**

**A:** The 2012 Annual Meeting will be held on July 18, 2012, at 8:00 a.m. local time at 1900 Main Street, Suite 700, Irvine, California 92614.

**Q: What is the purpose of the 2012 Annual Meeting?**

**A:** Management will report on the status of our initial public offering and our portfolio of properties and will respond to questions from stockholders. In addition, representatives of McGladrey &

Pullen, LLP, or M&P, our independent registered public accounting firm, are expected to be available during the 2012 Annual Meeting, will have an opportunity to make a statement if they so desire, and will be available to respond to questions from our stockholders. At the 2012 Annual Meeting, stockholders will vote upon the following:

- The election to the Board of Directors of the Company of the five (5) nominees named in this proxy statement to serve until the Company's 2013 Annual Meeting of Stockholders and until their successors are duly elected and qualified; and
- The transaction of such other business properly coming before the 2012 Annual Meeting or any adjournment or postponement thereof.

No cumulative voting is authorized, and dissenters' rights are not applicable to matters being voted upon.

**Q: What is the Board of Directors' voting recommendation?**

**A:** Unless you give other instructions on your proxy card, the individuals named on the card as proxy holders will vote in accordance with the recommendation of the Board of Directors. The Board of Directors recommends that you vote your shares **"FOR"** all five nominees to the Board of Directors.

**Q: Who is entitled to vote?**

**A:** Only stockholders of record at the close of business on April 20, 2012, or the record date, are entitled to receive notice of the 2012 Annual Meeting and to vote the shares of common stock of the Company that they hold on the record date at the 2012 Annual Meeting, or any postponements or adjournments of the 2012 Annual Meeting. As of the record date, we had 8,532,524 shares of common stock issued and outstanding and entitled to vote. Each outstanding share of common stock entitles its holder to cast one vote on each proposal to be voted on.

**Q: What constitutes a quorum?**

**A:** If a majority of all of the shares outstanding on the record date are present at the 2012 Annual Meeting, either in person or by proxy, we will have a quorum at the meeting, permitting the conduct of business at the meeting. Abstentions and broker non-votes will be counted to determine whether a quorum is present. A broker "non-vote" occurs when a broker, bank or other nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power with respect to that matter and has not received voting instructions from the beneficial owner.

**Q: What vote is required to elect the board of directors?**

**A:** To elect the director nominees, the affirmative vote of a majority of the shares of our common stock present in person or by proxy at a meeting at which a quorum is present must be cast in favor of the proposal. This means that a director nominee needs to receive more votes for his election than withheld from or present but not voted in his election in order to be elected to the Board of Directors. Because of this requirement, "withhold" votes and broker non-votes will have the effect of a vote against each nominee for director. If an incumbent director nominee fails to receive the required number of votes for reelection, then under Maryland law, he will continue to serve as a "holdover" director until his successor is duly elected and qualifies.

**Q: Can I attend the 2012 Annual Meeting?**

**A:** You are entitled to attend the 2012 Annual Meeting if you were a stockholder of record or a beneficial holder as of the close of business on April 20, 2012, or you hold a valid legal proxy for the 2012 Annual Meeting. **If you are the stockholder of record, your name will be verified against the list of stockholders of record prior to your being admitted to the 2012 Annual Meeting. You should be prepared to present photo identification for admission. If you are a beneficial holder, you will need to provide proof of beneficial ownership on the record date as well as your photo identification, for admission.** If you do not provide photo identification or comply with the other procedures outlined above upon request, you may not be admitted to the 2012 Annual Meeting.

**Q: How do I vote my shares at the 2012 Annual Meeting?**

**A:** You may vote your shares in the following manner:

- *Authorizing a Proxy by Mail* — Stockholders may authorize a proxy by completing the accompanying proxy card and mailing it in the accompanying self-addressed postage-paid return envelope.
- *Authorizing a Proxy by Fax* — Stockholders may authorize a proxy by completing the accompanying proxy card and faxing it to 949-732-9210.
- *Authorizing a Proxy by Email* — Stockholders may authorize a proxy by submitting the accompanying proxy card by email to [investorservice@tnpre.com](mailto:investorservice@tnpre.com).
- *In Person at the Meeting* — Stockholders of record may vote in person at the 2012 Annual Meeting. Written ballots will be passed out to those stockholders who want to vote at the meeting.

If your shares are held by a bank, broker or other nominee (that is, in “street name”), you are considered the beneficial owner of your shares and you should refer to the instructions provided by your bank, broker or nominee regarding how to vote. In addition, because a beneficial owner is not the stockholder of record, you may not vote shares held by a bank, broker or nominee in street name at the 2012 Annual Meeting unless you obtain a “legal proxy” from the bank, broker or nominee that holds your shares, giving you the right to vote the shares at the meeting.

**Q: Can I revoke my proxy after I return my proxy card or after I authorize a proxy by fax or email?**

**A:** If you are a stockholder of record as of April 20, 2012, you may revoke your proxy at any time before the proxy is exercised at the 2012 Annual Meeting by:

- delivering to our Secretary a written notice of revocation;
- returning a properly signed proxy bearing a later date; or
- attending the 2012 Annual Meeting and voting in person (although attendance at the 2012 Annual Meeting will not cause your previously granted proxy to be revoked unless you specifically so request).

To revoke a proxy previously submitted by mail, fax or email, you may simply authorize a proxy again at a later date using the procedures set forth above, but before the deadline for mail, fax or email voting, in which case the later submitted proxy will be recorded and the earlier proxy revoked.

If you hold shares of our common stock in "street name," you will need to contact the institution that holds your shares and follow its instructions for revoking a proxy.

**Q: What happens if additional proposals are presented at the 2012 Annual Meeting?**

**A:** Other than the matters described in this proxy statement, we do not expect any additional matters to be presented for a vote at the 2012 Annual Meeting. If other matters are presented and you are voting by proxy, your proxy grants the individuals named as proxy holders the discretion to vote your shares on any additional matters properly presented for a vote at the meeting.

**Q: How will shares be voted if a stockholder does not give specific voting instructions in the proxy submitted by the stockholder?**

**A:** If you submit a proxy but do not indicate your specific voting instructions on the proposal to elect the director nominees, your shares will be voted as recommended by the Board of Directors.

**Q: Will my vote make a difference?**

**A:** Yes. Your vote is needed to ensure that the proposals can be acted upon. Unlike most other public companies, no large brokerage houses or affiliated groups of stockholders own substantial blocks of our shares. As a result, a large number of our stockholders must be present in person or by proxy at our annual meetings to constitute a quorum. **AS A RESULT, YOUR VOTE IS VERY IMPORTANT EVEN IF YOU OWN ONLY A SMALL NUMBER OF SHARES! Your immediate response will help avoid potential delays and may save us significant additional expense associated with soliciting stockholder proxies.** We encourage you to participate in the governance of the Company and welcome your attendance at the 2012 Annual Meeting.

**Q: Who will bear the costs of soliciting votes for the meeting?**

**A:** The Company will bear the entire cost of the solicitation of proxies from its stockholders. In addition to the mailing of these proxy materials, the solicitation of proxies or votes may be made in person, by telephone or by electronic communication by our directors, officers and employees of our advisor and its affiliates, who will not receive any additional compensation for such solicitation activities. We will also reimburse brokerage houses and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for forwarding proxy solicitation materials to our stockholders.

**Q: Who will count the votes?**

**A:** Ms. Talle Voorhies, President of TNP Transfer Agent, LLC, our transfer agent, will tabulate the votes and act as Inspector of Elections.

**Q: Where can I find the voting results of the 2012 Annual Meeting?**

**A:** The Company will report voting results by filing with the Securities and Exchange Commission (the "SEC") a Current Report on Form 8-K within four business days following the date of the

2012 Annual Meeting. If final voting results are not known when such report is filed, they will be announced in an amendment to such report within four business days after the final results become known.

**Q: Where can I find more information?**

**A:** We file annual, quarterly, current reports and other information with the SEC. Copies of SEC filings, including exhibits, can be obtained free of charge on our website at [www.tnpsrt.com](http://www.tnpsrt.com). This website address is provided for your information and convenience. Our website is not incorporated into this proxy statement and should not be considered part of this proxy statement. Additionally, you may read and copy any reports, statements or other information we file with the SEC on the website maintained by the SEC at <http://www.sec.gov>. Our SEC filings are also available to the public at the SEC's Public Reference Room located at 100 F Street, N.E., Washington, DC 20549. You may obtain copies of the documents at prescribed rates by writing to the Public Reference Section of the SEC at 100 F Street, N.E., Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information regarding the public reference facilities.

## **PROPOSAL: ELECTION OF DIRECTORS**

The Board of Directors currently consists of five directors. The Articles of Amendment and Restatement of the Company, or the charter, and bylaws provide that the number of our directors may be established by a majority of our Board of Directors but may not be fewer than three nor more than fifteen. The Board of Directors has nominated Anthony W. Thompson, James R. Wolford, Phillip I. Levin, Jeffrey S. Rogers and Peter K. Kompaniez for election to our Board of Directors, each for a term of office commencing on the date of the 2012 Annual Meeting and ending on the date of the 2013 Annual Meeting of Stockholders and until their successors are elected and qualified. Each of Messrs. Thompson, Wolford, Levin, Rogers and Kompaniez currently serves as a member of the Board of Directors. The Board of Directors believes the nominees have played and will continue to play a vital role in our management and operations, particularly in connection with the continued growth and success of our Company.

Unless otherwise instructed on the proxy, the shares represented by proxies will be voted **"FOR ALL NOMINEES"** who are named below. Each of the nominees has consented to being named as a nominee in this proxy statement and has agreed that, if elected, he will serve on the Board of Directors for a one-year term and until his successor has been elected and qualified. If any nominee becomes unavailable for any reason, the shares represented by proxies may be voted for a substitute nominee designated by the Board of Directors. We are not aware of any family relationship among any of the nominees to become directors or executive officers of the Company. Each of the nominees for election as director has stated that there is no arrangement or understanding of any kind between him and any other person relating to his election as a director except that each nominee has agreed to serve as our director if elected.

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" ALL FIVE NOMINEES TO THE BOARD OF DIRECTORS.**

## Information about Director Nominees

The following table and biographical descriptions set forth information with respect to the individuals who are our director nominees. All of our director nominees are currently members of our Board of Directors.

<u>Name</u>	<u>Age</u>	<u>Position</u>
Anthony W. Thompson	65	Chairman of the Board, President and Chief Executive Officer
James R. Wolford	58	Chief Financial Officer, Treasurer and Secretary
Phillip I. Levin	72	Independent Director
Jeffrey S. Rogers	43	Independent Director
Peter K. Kompaniez	67	Independent Director

*Anthony W. Thompson* has served as the Chairman of our Board of Directors and our Chief Executive Officer since September 2008 and as our President since February 2012. Mr. Thompson also serves as Chief Executive Officer of Thompson National Properties, LLC (our “sponsor” or “Thompson National Properties”), TNP Strategic Retail Advisor, LLC, our “advisor,” and TNP Securities, LLC, or TNP Securities, the dealer manager for our initial public offering. Prior to founding Thompson National Properties in 2008, Mr. Thompson founded Triple Net Properties, LLC, or Triple Net, in 1998 and served as its Chairman and Chief Executive Officer until 2006, when he was named Chairman of the Board for NNN Realty Advisors, Inc., or Realty Advisors, the holding company for Triple Net. In December 2007, Realty Advisors merged with Grubb & Ellis Company and Mr. Thompson was named Chairman of the combined company, a position from which he resigned effective February 8, 2008. During his tenure, Mr. Thompson oversaw operations of two non-listed REITS sponsored by these companies, NNN Healthcare/Office REIT, Inc. (now Healthcare Trust of America, Inc.) and NNN Apartment REIT, Inc. (now Grubb & Ellis Apartment REIT, Inc.) which at the time of his departure had acquired in excess of \$600 million in commercial real estate properties. Mr. Thompson’s responsibilities included participating in (1) the oversight of day-to-day operations of the non-listed REITs, (2) the selection of real property and real estate related securities acquisitions and dispositions, (3) the structuring and negotiating of the terms of asset acquisitions and dispositions, (4) the selection of joint venture partners and monitoring these relationships, and (5) the oversight of the property managers, including the review and analysis of the operating budgets and leasing plans. Mr. Thompson is a member of the Sterling College Board of Trustees and various other community and charitable organizations. Mr. Thompson holds a Bachelor of Science degree in Economics from Sterling College in Sterling, Kansas. Mr. Thompson is a FINRA Series 1 and 24 registered representative of TNP Securities.

Our Board of Directors, excluding Mr. Thompson, has determined that Mr. Thompson’s extensive experience overseeing similar non-listed REITs, including the selection, negotiation, and management of investments in real estate and real estate related assets, as well as his status as a FINRA Series 1 and 24 registered representative, are all relevant experiences, attributes and skills that enable Mr. Thompson to effectively carry out his duties and responsibilities as director. Consequently, our Board of Directors has determined that Mr. Thompson is a highly qualified candidate for directorship and should therefore continue to serve as one of our directors.

*James R. Wolford* has served as our Chief Financial Officer, Treasurer and Secretary since March 2011 and as a director since February 2012. Mr. Wolford also serves as Chief Financial Officer, Treasurer and Secretary of our advisor and sponsor. Mr. Wolford is responsible for the administration of finance and accounting matters for both us and our sponsor. Mr. Wolford has over 30 years of real estate finance, accounting and SEC experience. From April 2010 until joining us, Mr. Wolford served as the Chief Financial Officer of

Pacific Office Properties Trust, Inc. (AMEX: PCE). From 2004 until 2010, Mr. Wolford served as the Chief Financial Officer for Bixby Land Company. Mr. Wolford holds an M.B.A. in Finance and Accounting and a bachelor's degree from the University of Southern California. Mr. Wolford is a member of the Executive Committee for Lusk Company and is a licensed real estate broker.

Our Board of Directors, excluding Mr. Wolford, has determined that Mr. Wolford's experiences serving as a Chief Financial Officer and his over 30 years of real estate finance, accounting and SEC experiences are relevant experiences, attributes and skill that make Mr. Wolford a valuable addition to our Board of Directors. Consequently, our Board of Directors has determined that Mr. Wolford is a highly qualified candidate for directorship and should therefore continue to serve as one of our directors.

*Phillip I. Levin* has served as one of our independent directors since April 2011. Mr. Levin also currently serves as a Managing Partner of L&M Capital Partners, an investment advisory firm. Mr. Levin has also served since 1991 as President of Levin Development Company, a real estate development and consulting firm. Prior to founding Levin Development Company in 1991, Mr. Levin served for approximately 16 years with Coopers & Lybrand, L.L.P. (now PricewaterhouseCoopers), where he became the Managing Partner of the firm's consulting practice in Michigan. From 1970 to 1974, Mr. Levin served as Manager of the Consulting Services Division of Arthur Young & Company (now Ernst & Young) in Toledo, Ohio. Prior to joining Arthur Young & Company, Mr. Levin served as a Financial Analyst for Ford Motor Company for approximately 8 years. Mr. Levin holds a Master of Business Administration in Finance and a Bachelor of Science degree in Accounting from the University of Pittsburgh.

Our Board of Directors, excluding Mr. Levin, has determined that Mr. Levin's experience as an officer of a real estate development and consulting firm and his professional experience as a certified public accountant are relevant experiences, attributes and skills that make Mr. Levin a valuable addition to our Board of Directors. In addition, the Board of Directors believes that Mr. Levin, with his extensive experience as a certified public accountant, is well equipped to serve as the financial expert and chairperson of the Audit Committee. Consequently, our Board of Directors has determined that Mr. Levin is a highly qualified candidate for directorship and should therefore continue to serve on the Board of Directors.

*Jeffrey S. Rogers* has served as one of our independent directors since March 2009. Mr. Rogers has served as President, and Chief Operating Officer since February 2005 and as Chief Operating Officer between February 2004 and February 2005 of Integra Realty Resources, Inc., a commercial real estate valuation and counseling firm, where he oversees corporate operations, technology and software initiatives, and all aspects of financial reporting and audit procedures. Mr. Rogers also serves on the Board of Directors of Integra Realty Resources, Inc. and IRR Residential, LLC, an affiliate of Integra Realty Resources, Inc. Prior to joining Integra Realty Resources, Inc. in February 2004, Mr. Rogers worked from November 2002 to February 2004 as a consultant for Regeneration, LLC, a management consulting firm. Between September 1999 and November 2002, Mr. Rogers held various positions at ReturnBuy, Inc., a technology and software solutions company, including President of ReturnBuy Ventures, a division of ReturnBuy, Inc., between August 2001 and November 2002, Chief Financial Officer between September 1999 and August 2001 and member of the Board of Directors between September 1999 and August 2001. In January 2003, ReturnBuy, Inc. filed for Chapter 11 bankruptcy as part of a restructuring transaction in which it was acquired by Jabil Circuit, Inc. Mr. Rogers serves on the board of Presidential Realty Corporation, a REIT focused on the acquisition and management of multifamily properties. Mr. Rogers also served on the Finance Committee of the Young Presidents Organization in the 2009-10 fiscal year and has served as Audit Committee Chairman beginning in July 2010. Mr. Rogers earned a Master of Business Administration degree from The Darden School, University of Virginia in Charlottesville, Virginia, a Juris Doctorate degree from Washington and Lee University School of Law in Lexington, Virginia and a Bachelor of Arts degree in Economics from the Washington and Lee University.

Our Board of Directors, excluding Mr. Rogers, has determined that Mr. Rogers' previous leadership position with a commercial real estate valuation and counseling firm and his professional experience as an attorney are relevant experiences, attributes and skills that make Mr. Rogers a valuable addition to our Board of Directors. In addition, our Board of Directors believes that Mr. Rogers, with his extensive experience with financial reporting as a former Chief Financial Officer, is well-equipped to serve as a member of the Audit Committee. Consequently, our Board of Directors has determined that Mr. Rogers is a highly qualified candidate for directorship and should therefore continue to serve as one of our directors.

*Peter K. Kompaniez* has served as one of our independent directors since June 2011. Mr. Kompaniez co-founded Apartment Investment and Management Company (AIMCO) (NYSE: AIV) in 1994 and has served in several capacities as its President, Vice Chairman and a member of its Board of Directors from inception to 2008. AIMCO is an S&P 500 self-administered and self-managed REIT that engages in the acquisition, ownership, management and redevelopment of apartment properties. During his tenure at AIMCO, Mr. Kompaniez oversaw the negotiation and closing of portfolio acquisitions of approximately 170,000 apartment units with an aggregate cost of approximately \$10 billion, including the implementation and integration of such portfolios into AIMCO. Mr. Kompaniez is currently a special advisor to Terry Considine, the Chief Executive Officer of AIMCO, with the title of Co-Founder. Mr. Kompaniez is also currently the owner and Chief Executive Officer of The TBL Group, a company that provides consulting services and invests in real estate. Prior to founding AIMCO, Mr. Kompaniez served as the President and Chief Executive Officer of PDI Realty from 1992 to 1994. PDI Realty provided asset and property management services. In addition, from 1986 to 1992, Mr. Kompaniez served as the President and Chief Executive Officer of Heron Financial Group, an owner and developer of office, industrial and apartment buildings and commercial shopping centers throughout the United States. Mr. Kompaniez has also served as a member of the board of directors of American Health Properties (NYSE), NHP Properties (AMEX) and Oxford Property Trust (AMEX). Mr. Kompaniez practiced law from 1969 to 1986 as a partner in the law firm of Loeb & Loeb LLP in Los Angeles, California. Mr. Kompaniez earned a Bachelor of Arts degree in American Studies from Yale College and a Juris Doctor degree from the University of California at Berkeley, Boalt Hall School of Law.

Our Board of Directors, excluding Mr. Kompaniez, has determined that Mr. Kompaniez's experience as Co-Founder, President, Vice Chairman of AIMCO and member of the Boards of Directors of AIMCO and several other public real estate companies and his prior professional experience as an attorney are relevant experiences, attributes and skills that make Mr. Kompaniez a valuable addition to our Board of Directors and Audit Committee. Consequently, our Board of Directors has determined that Mr. Kompaniez is a highly qualified candidate for directorship and should therefore be elected to serve as one of our directors.

## EXECUTIVE OFFICERS

The following table and biographical descriptions set forth information with respect to our executive officers:

<u>Name</u>	<u>Age</u>	<u>Position</u>
Anthony W. Thompson	65	President and Chief Executive Officer
James R. Wolford	58	Chief Financial Officer, Treasurer and Secretary

For biographical information regarding Messrs Thompson and Wolford, see — “Information about Director Nominees” above.

## CORPORATE GOVERNANCE

### Board of Directors

The Board of Directors held 16 meetings during the fiscal year ended December 31, 2011. Each of our current directors attended at least 75% of the aggregate of the total number of meetings of the Board of Directors held during the period for which he served as a director and the aggregate total number of meetings held by all committees of the Board of Directors on which he served during the periods in which he served.

### Director Attendance at Annual Meetings

Although we have no policy with regard to attendance by the members of the Board of Directors at our annual meetings, we invite and encourage the members of the Board of Directors to attend our annual meetings to foster communication between stockholders and the Board of Directors. All of our then current Board of Directors attended the 2011 annual meeting of stockholders.

### Contacting the Board of Directors

Any stockholder who desires to contact members of the Board of Directors may do so by writing to: TNP Strategic Retail Trust, Inc. Board of Directors, 1900 Main Street, Suite 700, Irvine, California 92614, Attention: Secretary. Communications received will be distributed by our Secretary to such member or members of the Board of Directors as deemed appropriate by our Secretary, depending on the facts and circumstances outlined in the communication received. For example, if any questions regarding accounting, internal accounting controls and auditing matters are received, they will be forwarded by our Secretary to the Audit Committee for review.

### Director Independence

We have a five-member Board of Directors. Our charter provides that a majority of the directors must be “independent directors.” Two of our current directors, Anthony W. Thompson and James R. Wolford, are affiliated with us and we do not consider either Mr. Thompson or Mr. Wolford to be an independent director. Our other current directors, Messrs. Levin, Rogers and Kompaniez qualify as “independent directors” as defined in our charter in compliance with the requirements of the North American Securities Administrators Association’s Statement of Policy Regarding Real Estate Investment Trusts. As defined in our charter, the term “independent director” means a director who is not on the date of determination, and within the last two years from the date of determination has not been, directly or indirectly associated with our sponsor or advisor by virtue of (1) ownership of an interest in the sponsor,

the advisor or any of their affiliates, other than the Company, (2) employment by the sponsor, the advisor or any of their affiliates, (3) service as an officer or director of the sponsor, the advisor or any of their affiliates, other than as a director of the Company, (4) performance of services, other than as a director, for the Company, (5) service as a director or trustee of more than three REITs organized by the sponsor or advised by the advisor, or (6) maintenance of a material business or professional relationship with the sponsor, the advisor or any of their affiliates.

Although our shares are not listed for trading on any national securities exchange, a majority of our board of directors and all of the members of the Audit Committee would qualify as independent under the rules of the New York Stock Exchange.

### **Nomination of Directors**

We do not have a standing nominating committee or another committee performing a similar function. Our Board of Directors has determined that it is appropriate for us not to have a nominating committee because our Board of Directors presently considers all matters for which a nominating committee would be responsible. Each member of our Board of Directors participates in the consideration of nominees. Our Board of Directors considers many factors in connection with each candidate, including judgment, integrity, diversity, prior experience, the value of the candidate's experience relative to the experience of other board members and the candidate's willingness to devote substantial time and effort to board responsibilities. We do not have any minimum qualifications with respect to nominees, provided, however, that our charter requires that all of our affiliated directors and at least one of our independent directors has at least three years of relevant experience demonstrating the knowledge and experience required to successfully acquire and manage the type of assets being acquired by us. Our Board of Directors does not have a formal written policy regarding the consideration of diversity in identifying director nominees. Nevertheless, considerations of diversity will continue to be important factors in identifying and recruiting new directors.

Our Board of Directors also will consider recommendations made by stockholders for director nominees. In order to be considered by our Board of Directors, recommendations made by stockholders must be submitted within the timeframe required to request a proposal to be included in the proxy materials. See "Proposals for 2013 Annual Meeting." In evaluating the persons recommended as potential directors, our Board of Directors will consider each candidate without regard to the source of the recommendation and take into account those factors that our Board of Directors determines are relevant. Stockholders may directly nominate potential directors (without the recommendation of our Board of Directors) by satisfying the procedural requirements for such nomination as provided in Article II, Section 11 of our bylaws.

### **Board Leadership Structure; Role in Risk Oversight**

Anthony W. Thompson serves as our Chairman of the Board of Directors, President and Chief Executive Officer. The independent directors have determined that the most effective leadership structure for us at the present time is for our President and Chief Executive Officer to also serve as Chairman of the Board of Directors. The independent directors believe that because our President and Chief Executive Officer is ultimately responsible for our day-to-day operations and for executing our strategy, and because our performance is an integral part of the deliberations of our Board of Directors, our President and Chief Executive Officer is the director best qualified to act as Chairman of the Board of Directors. Our Board of Directors retains the authority to modify this structure to best address our unique circumstances and to advance the best interests of all stockholders, as and when appropriate. In addition, although we do not have a lead independent director, our Board of Directors believes that the current structure is appropriate, as we have no employees and are externally managed by our advisor, whereby all operations are conducted by our advisor or its affiliates.

Our Board of Directors has an active role in overseeing the management of risks applicable to us and our operations. We face a number of risks, including economic risks, environmental and regulatory risks, and other risks such as the impact of competition. How well we manage these and other risks can ultimately determine our success. The Board of Directors manages our risk through its approval of all property acquisitions, assumptions of debt and its oversight of our executive officers and advisor. The Board of Directors may also establish committees it deems appropriate to address specific areas in more depth than may be possible at a meeting of our full Board of Directors, provided that the majority of the members of each committee are independent directors. To date, our Board of Directors has established an Investment Committee and an Audit Committee. The Investment Committee reviews specific investments proposed by our advisor as well as our investment policies and procedures along with the inherent risks. The Audit Committee oversees management of accounting, financial, legal and regulatory risks.

#### **Investment Committee**

Our Board of Directors has a separately designated standing Investment Committee. Our Board of Directors has delegated to the Investment Committee (1) certain responsibilities with respect to investment in specific investments proposed by our advisor and (2) the authority to review our investment policies and procedures on an ongoing basis and recommend any changes to our Board of Directors. Our Investment Committee must at all times be comprised of a majority of independent directors. The current members of the Investment Committee are Anthony W. Thompson, Jeffrey S. Rogers and Peter K. Kompaniez, with Anthony W. Thompson serving as the Chairman of the Investment Committee.

With respect to investments, the Board of Directors has delegated to the Investment Committee the authority to approve any investment for a purchase price, total project cost or sales price of up to 10% of the value of our net assets. A majority of the members of our full Board of Directors, including a majority of the independent directors, must approve all acquisitions, developments and dispositions for a purchase price, total project cost or sales price greater than 10% of the value of our net assets.

The Investment Committee held two meetings during the year ended December 31, 2011.

#### **Audit Committee**

Our Board of Directors has a separately designated standing Audit Committee established in accordance with Section 3(a)(58) (A) of the Securities Exchange Act of 1934, as amended, or the Exchange Act. The Audit Committee meets on a regular basis, at least quarterly and more frequently as necessary. The Audit Committee's primary function is to assist the Board of Directors in fulfilling its oversight responsibilities by reviewing the financial information to be provided to the stockholders and others, the system of internal controls which management has established and the audit and financial reporting process. The current members of the Audit Committee are Phillip I. Levin, Jeffrey S. Rogers and Peter K. Kompaniez, each an independent director. Mr. Levin is the designated audit committee financial expert and the Chairman of the Audit Committee.

The Audit Committee operates under a written charter, which was adopted by the Board of Directors on April 14, 2009. The Audit Committee held eight meetings during the year ended December 31, 2011.

## Independent Auditors

On July 5, 2011, we replaced KPMG with M&P as our independent registered public accounting firm, with the approval of our Audit Committee and our Board of Directors. The reports of KPMG on our consolidated financial statements for the years ended December 31, 2010 and December 31, 2009 did not contain an adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principle. During the years ended December 31, 2009 and December 31, 2010, and through July 5, 2011, there were no disagreements with KPMG on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of KPMG, would have caused them to make reference thereto in their reports on the financial statements for such years. During the years ended December 31, 2009 and December 31, 2010, and through July 5, 2011, there were no "reportable events" as that term is defined in Item 304(a)(1)(v) of Regulation S-K promulgated by the SEC.

## Pre-Approval Policies

The Audit Committee preapproves all auditing services and permitted non-audit services (including the fees and terms thereof) to be performed for us by our independent registered public accounting firm, subject to the *de minimis* exceptions for non-audit services described in Section 10A(i)(1)(b) of the Exchange Act and the rules and regulations of the SEC. All services rendered by our independent registered public accounts for the years ended December 31, 2011 and 2010 were pre-approved in accordance with the policies and procedures described above.

## Audit Fees and Non-Audit Fees

The aggregate fees billed to us for professional accounting services, including the audit of our financial statements and the non-audit fees charged to us by our independent registered public accounting firm, all of which were preapproved by the Audit Committee, are set forth in the table below.

	<u>2011</u>	<u>2010</u>
Audit Fees(1)(2)	\$689,515	\$327,000
Audit-related fees	—	—
Tax fees(3)	54,553	14,000
All other fees	—	—
Total	\$744,068	\$341,000

- (1) Of the \$689,515 in audit fees in 2011, \$202,246 relate to services performed by KPMG and \$487,269 relate to services performed by M&P.
- (2) All audit fees in 2010 relate to services performed by KPMG.
- (3) All tax fees in 2011 and 2010 relate to services performed by KPMG.

For purposes of the preceding table, M&P's and KPMG's professional fees are classified as follows:

- *Audit fees* — These are fees for professional services performed for the audit of our annual financial statements and the required review of quarterly financial statements and other procedures performed by our independent auditors in order for them to be able to form an opinion on our consolidated financial statements. These fees also cover services that are normally provided by independent auditors in connection with statutory and regulatory filings or engagements.

- *Audit-related fees* — These are fees for assurance and related services that traditionally are performed by independent auditors that are reasonably related to the performance of the audit or review of the financial statements, such as due diligence related to acquisitions and dispositions, attestation services that are not required by statute or regulation, internal control reviews, and consultation concerning financial accounting and reporting standards.
- *Tax fees* — These are fees for all professional services performed by professional staff in our independent auditor's tax division, except those services related to the audit of our financial statements. These include fees for tax compliance, tax planning, and tax advice, including federal, state, and local issues. Services may also include assistance with tax audits and appeals before the Internal Revenue Service and similar state and local agencies, as well as federal, state, and local tax issues related to due diligence.
- *All other fees* — These are fees for any services not included in the above-described categories, including assistance with internal audit plans and risk assessments.

## **AUDIT COMMITTEE REPORT TO STOCKHOLDERS**

The Audit Committee of the Board of Directors operates under a written charter adopted by the Board of Directors. The role of the Audit Committee is to oversee the Company's financial reporting process on behalf of the Board of Directors, including: (1) the integrity of the Company's financial statements and internal control over financial reporting, (2) the Company's compliance with legal and regulatory requirements, (3) the independent auditor's qualifications and independence, and (4) the performance of the Company's independent auditor and internal audit function.

The Company's management has the primary responsibility for the Company's financial statements as well as its financial reporting process, principles and internal controls. The independent registered public accounting firm is responsible for performing an audit of the Company's annual financial statements and expressing an opinion as to the conformity of such financial statements with accounting principles generally accepted in the United States of America. The members of the Audit Committee are not full-time employees of the Company and are not performing the functions of auditors or accountants. As such, it is not the duty or responsibility of the Audit Committee or its members to conduct "field work" or other types of auditing or accounting reviews or procedures or to set auditor independence standards. Members of the Audit Committee necessarily rely on the information provided to them by management and the independent auditors. Accordingly, the Audit Committee's considerations and discussions referred to below do not assure that the audit of the Company's financial statements has been carried out in accordance with generally accepted auditing standards, that the financial statements are presented in accordance with generally accepted accounting principles or that the Company's auditors are in fact "independent."

In this context, in fulfilling its oversight responsibilities, the Audit Committee reviewed the 2011 audited financial statements with management, including a discussion of the quality and acceptability of the financial reporting and controls of the Company.

The Audit Committee reviewed with M&P, which is responsible for expressing an opinion on the conformity of those audited financial statements with U.S. generally accepted accounting principles, their judgments as to the quality and the acceptability of the financial statements and the matters required to be discussed under the statement on Auditing Standards No. 61, as amended (AICPA, *Professional Standards*, Vol. 1. AU section 380), as adopted by the Public Company Accounting Oversight Board in

Rule 3200T. The Audit Committee received from M&P the written disclosures and the letter required by applicable requirements of the Public Company Accounting Oversight Board regarding M&P's communications with the Audit Committee concerning independence, and discussed with M&P their independence from the Company. In addition, the Audit Committee considered whether M&P's provision of non-audit services is compatible with M&P's independence.

The Audit Committee discussed with M&P the overall scope and plans for the audit. The Audit Committee meets periodically with M&P, with and without management present, to discuss the results of their examinations, their evaluations of the overall quality of the financial reporting of the Company.

Based on the reviews and discussions described above, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011, filed with the SEC on March 30, 2012.

Audit Committee:  
Phillip I. Levin  
Jeffrey S. Rogers  
Peter K. Kompaniez

## COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

### Compensation of our Executive Officers

We currently have no employees. Our day-to-day management functions are performed by our advisor and its related affiliates. Our executive officers are all employees of our advisor and our sponsor. We do not pay any of these individuals for serving in their respective positions.

### Compensation of our Directors

The following table sets forth the compensation paid to our directors in 2011:

<u>Name</u>	<u>Fees Earned or Paid in Cash(1)</u>	<u>Restricted Stock Grants(2)</u>	<u>All Other Compensation</u>	<u>Total</u>
Anthony W. Thompson	\$ —	\$ —	—	\$ —
Jack R. Maurer(3)	—	—	—	—
Arthur M. Friedman(4)	21,000	—	—	21,000
Peter K. Kompaniez	34,000	45,000	—	79,000
Phillip I. Levin	57,000	68,000	—	125,000
Jeffrey S. Rogers	68,000	23,000	—	91,000
Robert N. Ruth(5)	38,000	—	—	38,000

(1) The amounts shown in this column include payments for attendance at board of director and committee meetings and annual retainers.

- (2) Reflects grants of restricted stock. The amounts shown in this column reflect the aggregate fair value computed as of the grant date in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718.
- (3) Jack R. Maurer resigned from our Board of Directors effective as of February 3, 2012.
- (4) Arthur M. Friedman resigned from our Board of Directors effective April 1, 2011. On April 1, 2011, in connection with Mr. Friedman's resignation and pursuant to the terms of our long-term incentive plan, our Board of Directors approved the acceleration of the vesting of approximately 3,333 shares of restricted common stock by Mr. Friedman so that none of such shares of restricted common stock would be forfeited upon Mr. Friedman's resignation.
- (5) Robert N. Ruth was not nominated for reelection to our Board of Directors at the June 9, 2011 meeting of our stockholders. On June 9, 2011, in connection with Mr. Ruth's departure from our Board of Directors and pursuant to the long-term incentive plan, our Board of Directors approved the acceleration of the vesting of approximately 3,333 shares of our restricted common stock held by Mr. Ruth so that none of such shares of restricted common stock would be forfeited.

All directors receive reimbursement of reasonable out-of-pocket expenses incurred in connection with attending meetings of the Board of Directors. If a director is also one of our officers, we will not pay any compensation to such person for services rendered as a director.

We pay our independent directors an annual fee of \$30,000, plus \$2,500 per in-person board meeting attended, \$2,000 per in-person committee meeting attended and \$1,000 for each telephonic meeting. If board members attend more than one meeting on any day, we will only pay such person \$2,500 for all meetings attended on such day. The Audit Committee Chairperson receives an additional \$10,000 annual retainer. We reimburse all directors for reasonable out-of-pocket expenses incurred in connection with attending board meetings. The independent directors may elect to receive their annual retainer and/or meeting fees in an equivalent value of shares of our common stock.

We have reserved 2,000,000 shares of common stock for stock grants pursuant to our 2009 Long-Term Incentive Award Plan, which we refer to as the "incentive award plan." Pursuant to the terms of our incentive award plan, on June 9, 2011, we granted (a) 2,500 shares of restricted stock to each of our two independent directors in connection with their reelection to our Board of Directors and (2) 5,000 shares of restricted stock to one of our independent directors in connection with his initial election to our Board of Directors. The shares of restricted stock were issued in transactions exempt from registration pursuant to Section 4(2) of the Securities Act. One-third of the shares of restricted stock became non-forfeitable on the date of grant and an additional one third will become non-forfeitable on each of the first two anniversaries of the date of grant.

#### **Compensation Committee Interlocks and Insider Participation**

We currently do not have a compensation committee of our Board of Directors or another committee performing a similar function because we do not plan to pay any compensation to our officers. There are no interlocks or insider participation as to compensation decisions.

## EQUITY COMPENSATION PLAN INFORMATION

The following table provides information about our common stock that may be issued upon the exercise of options, warrants and rights under our incentive award plan, as of December 31, 2011.

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights(1)</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans</u>
Equity compensation plans approved by security holders:	—	\$ —	1,962,500
Equity compensation plans not approved by security holders:	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
<b>Total</b>	<u>—</u>	<u>\$ —</u>	<u>1,962,500</u>

- (1) One-third of the restricted stock, granted to each independent director pursuant to the terms of our incentive award plan becomes non-forfeitable on the grant date and one-third of the remaining shares of restricted stock become non-forfeitable on each of the first two anniversaries of the grant date.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth the beneficial ownership of our common stock as of April 20, 2012 for each person or group that holds more than 5% of our common stock, for each of our current directors and executive officers and for our current directors and executive officers as a group. To our knowledge, each person that beneficially owns our shares has sole voting and disposition power with regard to such shares.

Unless otherwise indicated below, each person or entity has an address in care of our principal executive offices at 1900 Main Street, Suite 700, Irvine, California 92614.

<u>Name of Beneficial Owner(1)</u>	<u>Number of Shares Beneficially Owned</u>	<u>Percent of All Shares</u>
Thompson National Properties, LLC(2)	22,222	*
Anthony W. Thompson(2)	111,111	1.3
Peter K. Kompaniez	5,000	*
Phillip I. Levin	7,500	*
Jeffrey S. Rogers	10,000	*
James R. Wolford	—	—
All directors and executive officers as a group	155,833	1.8

\* Less than 1% of the outstanding common stock.

- (1) Under SEC rules, a person is deemed to be a “beneficial owner” of a security if that person has or shares “voting power,” which includes the power to dispose of or to direct the disposition of such security. A person also is deemed to be a beneficial owner of any securities which that person has a right to acquire within 60 days. Under these rules, more than one person may be deemed to be a beneficial owner of the same securities and a person may be deemed to be a beneficial owner of securities as to which he or she has no economic or pecuniary interest.
- (2) Includes 22, 222 shares held by Thompson National Properties, LLC. Mr. Thompson is the managing member of Thompson National Properties, LLC and may be deemed to have beneficial ownership of the shares beneficially owned by Thompson National Properties, LLC.

#### **Section 16(a) Beneficial Ownership Reporting Compliance**

Our directors and executive officers, and any persons holding more than 10% of the outstanding common stock, have filed reports with the SEC with respect to their initial ownership of common stock and any subsequent changes in that ownership. We believe that during 2011 each of our officers and directors complied with any applicable filing requirements.

In making this statement, we have relied solely on written representations of its directors and executive officers and copies of reports that they have filed with the SEC. In 2011, and in 2012 through the record date, no person held more than 10% of the outstanding common stock.

#### **CERTAIN RELATIONSHIPS AND RELATED-PARTY TRANSACTIONS**

The following describes all transactions and currently proposed transactions between us and any related person since January 1, 2011 in which more than \$120,000 was or will be involved and such related person had or will have a direct or indirect material interest. Our independent directors are specifically charged with and have examined the fairness of such transactions to our stockholders, and have determined that all such transactions are fair and reasonable to us and on terms and conditions not less favorable to us than those available from unaffiliated third parties.

#### **Ownership Interests**

On October 16, 2008, our sponsor, Thompson National Properties, LLC, purchased 22,222 shares of our common stock for an aggregate purchase price of \$200,000 and was admitted as our initial

stockholder. In connection with our acquisition of the Waianae Mall on May 28, 2010, Anthony W. Thompson, our Chairman, Chief Executive Officer and President, acquired 111,111 shares of our common stock in our public offering at \$9.00 per share for an aggregate purchase price of \$1,000,000 through our sponsor. Mr. Thompson's acquisition of the shares of our common stock was a condition to the final approval by the servicer of our assumption of the existing indebtedness on the Waianae Mall. See also "Security Ownership of Certain Beneficial Owners and Management."

As of December 31, 2011, we owned 95.4% of the outstanding limited partnership interests in TNP Strategic Retail Operating Partnership, L.P., our operating partnership, and our advisor owned 0.02% of the outstanding limited partnership interest in our operating partnership. As of December 31, 2011, TNP Strategic Retail OP Holdings, LLC, or TNP OP Holdings, owned 100% of the special units issued by our operating partnership. We are the sole general partner of the operating partnership.

TNP OP Holdings' ownership interest of the special units entitles it to a subordinated participation and it will be entitled to receive (1) 15% of specified distributions made upon the disposition of our operating partnership's assets, and (2) a one-time payment, in the form of shares of our common stock or a promissory note, in conjunction with the redemption of the special units upon the occurrence of certain liquidity events or upon the occurrence of certain events that result in a termination or non-renewal of our advisory agreement with our advisor, or the Advisory Agreement, but in each case only after the other holders of our operating partnership's units, including us, have received (or have been deemed to have received), in the aggregate, cumulative distributions equal to their capital contributions plus a 10% cumulative non-compounded annual pre-tax return on their net contributions. As the holder of special units, TNP OP Holdings will not be entitled to receive any other distributions.

We have not paid any distributions to TNP OP Holdings pursuant to its subordinated participation interest.

#### **Our Relationships with our Advisor and our Sponsor**

TNP Strategic Retail Advisor, LLC is our advisor and, as such, supervises and manages our day-to-day operations and selects our real property investments and real estate-related investments, subject to the oversight by our Board of Directors. Our advisor also provides marketing, sales and client services on our behalf. Our advisor was formed in September 2008 and is indirectly owned by our sponsor. Mr. Thompson, a director and our Chairman, Chief Executive Officer and President, serves as the Chief Executive Officer of our sponsor and our advisor. Mr. Wolford, a director and our Chief Financial Officer, Treasurer and Secretary, also serves and the Chief Financial Officer, Treasurer and Secretary of our sponsor and advisor. All of our other officers and directors, other than our independent directors, are officers of our advisor and officers, limited partners and/or members of our sponsor and other affiliates of our advisor.

#### **Fees and Expense Reimbursements Paid to our Advisor**

Pursuant to the terms of our Advisory Agreement, we pay our advisor the fees described below.

- We pay our advisor an acquisition fee of 2.5% of (1) the cost of an investment acquired directly or (2) our allocable cost of real property acquired in a joint venture, in each case including purchase price, acquisition expenses and any debt attributable to such investments. With respect to investments in and origination of real estate-related loans, we will pay an origination fee to our advisor in lieu of an acquisition fee. For the year ended December 31, 2011, we paid acquisition fees of \$2,484,000 to our advisor related to our investments.

- We pay our advisor an origination fee of 2.5% of the amount funded by us to acquire or originate real estate-related loans, including third party expenses related to such investments and any debt we use to fund the acquisition or origination of the real estate-related loans. We will not pay an acquisition fee with respect to such real estate-related loans. For the year ended December 31, 2011, we paid \$49,000 of origination fees to our advisor related to our investments.
- We pay our advisor an annual asset management fee that is payable monthly in an amount equal to one-twelfth of 0.6% of the sum of the aggregate cost of all assets we own and of our investments in joint ventures, including acquisition fees, origination fees, acquisition and origination expenses and any debt attributable to such investments; provided, however, that our advisor will not be paid the asset management fee until our funds from operations exceed the lesser of (1) the cumulative amount of any distributions declared and payable to our stockholders or (2) an amount that is equal to a 10.0% cumulative, non-compounded, annual return on invested capital for our stockholders. For the year ended December 31, 2011, we did not pay our advisor any asset management fees. On November 11, 2011, our board of directors approved Amendment No. 2 to the Advisory Agreement to clarify that upon termination of the Advisory Agreement, any asset management fees that may have accumulated in arrears, but which had not been earned pursuant to the terms of the Advisory Agreement, will not be paid to our advisor.
- We pay our advisor a disposition fee of 50% of a customary and competitive real estate sales commission not to exceed 3.0% of the contract sales price of each property sold if our advisor or its affiliates provides a substantial amount of services, as determined by our independent directors, in connection with the sale of real property. With respect to a property held in a joint venture, the foregoing commission will be reduced to a percentage of such amounts reflecting our economic interest in the joint venture. For the year ended December 31, 2011, we paid our advisor \$88,000 in disposition fees.
- We pay our advisor a financing coordination fee equal to 1.0% of the amount made available and/or outstanding in connection with (1) any financing obtained, directly or indirectly, by us or our operating partnership and used to acquire or originate investments, (2) any financing assumed, directly or indirectly, by us or our operating partnership in connection with the acquisition of investments, or (3) the refinancing of any financing obtained or assumed, directly or indirectly, by us or our operating partnership. The advisor may reallow some or all of the financing coordination fee to reimburse third parties with whom the advisor may subcontract to procure such financing. For the year ended December 31, 2011, we paid \$49,000 in financing fees to our advisor.

In addition to the fees we pay to our advisor pursuant to the Advisory Agreement, we also reimburse our advisor for the costs and expenses described below:

- We reimburse our advisor and its affiliates for organization and offering expenses which include selling commissions and the dealer manager fees we pay to our dealer manager and amounts we reimburse our advisor for actual legal, accounting, printing and other accountable organization and offering expenses. We will not reimburse our advisor or its affiliates for organization and offering expenses (excluding selling commissions and dealer manager fees) that exceed 3.0% of gross offering proceeds from our public offering. For the year ended December 31, 2011, we paid our advisor \$750,000 for the reimbursement of

organization and offering expenses. As of December 31, 2011, we had incurred \$3,016,000 of organization and offering costs. As of December 31, 2011, organization and offering costs did exceed 3.0% of the gross offering proceeds, thus the amount in excess of the 3.0% limit, or \$1,269,000, has been deferred. As of December 31, 2011, we had reimbursed our advisor approximately \$293,000 in excess of the 3.0% limit as a result of certain expenses being reclassified as organization and offering expense. Our independent directors subsequently approved the excess reimbursement.

- Subject to the 2%/25% Guideline discussed below, we reimburse our advisor for all expenses paid or incurred by our advisor in connection with the services provided to us, including personnel costs and our allocable share of other overhead of the advisor such as rent and utilities; provided, however, that no reimbursement shall be made for costs of such personnel to the extent that personnel are used in transactions for which our advisor is entitled to an acquisition, origination or disposition fee. For the year ended December 31, 2011, we reimbursed \$459,000 to our advisor for operating expenses.

#### *2%/25% Guidelines*

As described above, our advisor and its affiliates are entitled to reimbursement of actual expenses incurred for administrative and other services provided to us for which they do not otherwise receive a fee. However, we will not reimburse our advisor or its affiliates at the end of any fiscal quarter for “total operating expenses” that for the four consecutive fiscal quarters then ended, or the Expense Year, exceeded the greater of (1) 2% of our average invested assets or (2) 25% of our net income, which we refer to as the “2%/25% Guidelines,” and our advisor must reimburse us quarterly for any amounts by which our total operating expenses exceed the 2%/25% Guidelines in the previous Expense Year.

“Total operating expenses” means all costs and expenses paid or incurred by us, as determined under U.S. generally accepted accounting principles, that are in any way related to our operation or to corporate business, including advisory fees, but excluding (1) the expenses of raising capital such as organization and offering expenses, legal, audit, accounting, underwriting, brokerage, listing, registration, and other fees, printing and other such expenses and taxes incurred in connection with the issuance, distribution, transfer, registration and listing of the shares, (2) interest payments, (3) taxes, (4) non-cash expenditures such as depreciation, amortization and bad debt reserves, (5) incentive fees, (6) acquisition fees and acquisition expenses, (7) real estate commissions on the sale of property, and (8) other fees and expenses connected with the acquisition, disposition, management and ownership of real estate interests, mortgage loans or other property (including the costs of foreclosure, insurance premiums, legal services, maintenance, repair, and improvement of property).

Our “average invested assets” for any period are equal to the average book value of our assets invested in equity interests in, and loans secured by, real estate before reserves for depreciation or bad debts or other similar non-cash reserves computed by taking the average of such values at the end of each month during the period. Our “net income” for any period is equal to our total revenue less total expenses other than additions to reserves for depreciation, bad debts or other similar non-cash reserves for such period. Operating expenses include all costs and expenses incurred by us under generally accepted accounting principles (including the asset management fee), but excluding organization and offering expenses, selling commissions and dealer manager fees, interest payments, taxes, non-cash expenditures such as depreciation, amortization and bad debt reserves, the subordinated disposition fee, acquisition and advisory fees and expenses and distributions pursuant to our advisor’s subordinated participation interest in the operating partnership.

Our advisor must reimburse the excess expenses to us during the fiscal quarter following the end of the Expense Year unless the independent directors determine that the excess expenses were justified based on unusual and nonrecurring factors which they deem sufficient. If the independent directors determine that the excess expenses were justified, we will send our stockholders written disclosure, together with an explanation of the factors the independent directors considered in making such a determination.

For the year ended December 31, 2011, our total operating expenses exceeded the 2%/25% Guideline by \$268,000. On February 24, 2012, the independent directors unanimously determined the excess amount of total operating expenses for the fiscal year ended December 31, 2011 was justified because (1) the amounts reflect legitimate operating expenses necessary for the operation of our business, (2) we are currently in our acquisition and development stage, (3) certain of our properties are not yet stabilized, and (4) we are continuing to raise capital in our initial public offering but the expenses incurred as a result of being a public company (including for audit and legal services, director and officer liability insurance and fees for directors) are disproportionate to our average invested assets and net income and such expenses will benefit us and our stockholders in future periods. The independent directors further resolved, however, that the advisor would be required to repay us any portion of such excess amount to the extent that, as of the termination of the Advisory Agreement, our aggregate operating expenses as of such date exceed the 2%/25% Guideline for all prior periods.

Our Advisory Agreement has a one-year term expiring August 7, 2012, subject to an unlimited number of successive one-year renewals upon mutual consent of the parties. We may terminate the Advisory Agreement without penalty upon 60 days' written notice. If we terminate the Advisory Agreement, we will pay our advisor all unpaid reimbursements of expenses and all earned but unpaid fees.

### **Guaranty Fee**

As part of the acquisition of the Waianae Mall, Anthony W. Thompson, our Chairman, Chief Executive Officer and President, guaranteed the mortgage loan assumed by us in connection with the acquisition of the Waianae Mall. Additionally, our sponsor, Mr. Thompson and AWT Family Limited Partnership, a California limited partnership controlled by Mr. Thompson, or AWT, guaranteed Tranche B of our credit agreement with KeyBank, National Association which matured on June 30, 2011. In connection with these guarantees, we agreed to pay Mr. Thompson, AWT and our sponsor certain fees in consideration of such guarantees.

In connection with the acquisition of the mortgage loans secured by Constitution Trail, we and Mr. Thompson agreed to jointly and severally guaranty to the lender the full and prompt payment and performance of certain of obligations under the acquisition loan. In connection with these guarantees, we agreed to pay Mr. Thompson fees in consideration of such guarantee.

For the year ended December 31, 2011, we paid \$104,000 in guaranty fees to Mr. Thompson and AWT. As of December 31, 2011, guaranty fees of \$49,000 were included in amounts due to affiliates.

### **Selling Commissions and Fees Paid to our Dealer Manager**

The dealer manager for our initial public offering of common stock is TNP Securities, LLC, or TNP Securities, a wholly owned subsidiary of our sponsor. Our dealer manager is a licensed broker-dealer registered with the Financial Industry Regulatory Authority, Inc., or FINRA. As the dealer manager for our ongoing initial public offering, TNP Securities is entitled to certain selling commissions, dealer manager fees and reimbursements relating to our public offering. Our dealer manager agreement with TNP Securities provides for the following compensation:

- We pay TNP Securities selling commissions of up to 7.0% of the gross offering proceeds from the sale of our shares in our primary offering, all of which may be reallocated to participating broker-dealers. For the year ended December 31, 2011, we paid selling commissions of \$2,395,000 to TNP Securities, of which 100% was reallocated to participating broker dealers, net of discounts.

- We pay TNP Securities a dealer manager fee of 3.0% of the gross offering proceeds from the sale of our shares in the primary offering, a portion of which may be reallocated to participating broker-dealers. For the year ended December 31, 2011, we paid dealer manager fees of \$1,034,000 to TNP Securities, of which approximately 49.8% was reallocated to participating broker dealers, net of discounts.
- We reimburse TNP Securities and participating broker-dealers for *bona fide* due diligence expenses that are included in a detailed and itemized invoice. These due diligence expenses will not include legal fees or expenses or out-of-pocket expenses incurred in connection with soliciting broker-dealers to participate in our ongoing initial public offering. We also reimburse our dealer manager for legal fees and expenses, travel, food and lodging for employees of the dealer manager, sponsor training and education meetings, attendance fees and expense reimbursements for broker-dealer sponsored conferences, attendance fees and expenses for industry sponsored conferences, and informational seminars, subject to the limitations included in our dealer manager agreement. For the year ended December 31, 2011, we did not reimburse TNP Securities for any of such expenses.

### **Property Management and Leasing Fees**

In connection with the acquisitions of our properties, we, through our subsidiaries enter into Property Management Agreements with TNP Property Manager, LLC, or TNP Property Manager, an affiliate of our sponsor, pursuant to which TNP Property Manager serves as the property manager for each of our properties. TNP Property Manager supervises, manages, operates, and maintains each property on the terms and conditions set forth in the Property Management Agreement. We pay TNP Property Manager an annual management fee in an amount equal to 5.0% of such property's gross revenues (as defined in the Property Management Agreement). In certain instances, TNP Property Manager enters into sub-management agreements with local third-party sub-managers, pursuant to which such sub-manager receives a fee in connection with its services. For the year ended December 31, 2011, we paid TNP Property Manager \$492,000 in property management fees and \$15,000 were included in amounts due to affiliates at December 31, 2011.

On June 9, 2011, pursuant to Section 11 of the Advisory Agreement with our advisor, our Board of Directors approved the payment of fees to our advisor for services it provides in connection with leasing our properties. The amount of such leasing fees will be usual and customary for comparable services rendered for similar real properties in the geographic market of the properties leased. The leasing fees will be in addition to the market-based fees for property management services payable to our property manager, an affiliate of our advisor. For the year ended December 31, 2011, we paid \$88,000 in lease commissions to our advisor or its affiliates.

### **Acquisition of Cochran Bypass**

On June 29, 2011, we acquired a single tenant retail property in Chester, South Carolina, from an affiliate of our sponsor for \$2,585,000. The acquisition was approved by our Board of Directors, including all the independent directors.

### **TNP Participating Notes Loans**

In connection with the acquisition of three mortgage notes secured by the Constitution Trail Centre, or the mortgage notes, TNP SRT Constitution, LLC, a subsidiary of our operating partnership, obtained a loan from 2008 TNP Participating Notes Program, LLC, or the Notes Program, an affiliate of our advisor. The loan was evidenced by a promissory note in the aggregate principal amount of \$995,000, bearing an annual interest rate of 14.0%. This loan was repaid in July 2011 and we paid interest expense of \$7,000 in connection with this note payable.

In connection with the acquisition of Cochran Bypass, TNP SRT Cochran Bypass, LLC, a subsidiary of our operating partnership, obtained a loan from Notes Program evidenced by a promissory note in the aggregate principal amount of \$775,000, bearing an annual interest rate of 14.0%. This loan was repaid in September 2011 and we paid interest expense of \$5,000 to the affiliate of our advisor in connection with this note payable.

### **Interest Expense**

In connection with our acquisition of Craig Promenade on March 30, 2011, we assumed a \$500,000 note payable due to an affiliate of our advisor which was repaid at the closing of the acquisition transaction. We paid interest expense of \$19,000 to the affiliate of advisor in connection with this note payable.

### **Related-Party Loan**

On January 9, 2012, in connection with the acquisition of Morningside Marketplace, we financed the payment of a portion of the purchase price for the Morningside Marketplace with the proceeds of (1) a loan in the aggregate principal amount of \$235,000 from our sponsor to the operating partnership, (2) a loan in the aggregate principal amount of \$200,000 from Mr. James Wolford, our Chief Financial Officer, Treasurer and Secretary to the operating partnership and (3) a loan in the aggregate principal amount of \$920,000 from Mrs. Sharon Thompson, the spouse of Mr. Anthony W. Thompson, our Chairman, Chief Executive Officer and President to the operating partnership, which we refer to collectively as the "affiliate loans." The affiliate loans each accrued interest at a rate of 12% per annum. The entire outstanding principal balance of each of the affiliate loans and all accrued and unpaid interest thereon was due and payable in full on April 8, 2012. Our operating partnership repaid the affiliated loan from our sponsor on January 19, 2012. Our operating partnership repaid the affiliated loans from Mr. Wolford and Ms. Thompson on March 29, 2012.

### **Conflict Resolution Procedures**

We are subject to potential conflicts of interest arising out of our relationship with our advisor and its affiliates. These conflicts may relate to compensation arrangements, the allocation of investment opportunities, the terms and conditions on which various transactions might be entered into by us and our advisor or its affiliates and other situations in which our interests may differ from those of our advisor or its affiliates. We have adopted the procedures set forth below to address these potential conflicts of interest.

### ***Priority Allocation of Investment Opportunities***

Pursuant to our Advisory Agreement, our advisor has agreed that we will have the first opportunity to acquire any investment in an income-producing retail property identified by our sponsor or advisor that meet our investment criteria, for which we have sufficient uninvested funds. With respect to potential non-retail property investments, in the event that an investment opportunity becomes available that is suitable, under all of the factors considered by our advisor, for both us and our sponsor or its affiliates, and for which more than one of these entities has sufficient uninvested funds, then the entity that has had the longest period of time elapse since it was offered an investment opportunity will first be offered such investment opportunity. Our advisor will make this determination in good faith. Our Board of Directors, including the independent directors, has a duty to ensure that the method used by our advisor for the allocation of the acquisition of real estate assets by two or more affiliated programs seeking to acquire similar types of real estate assets is reasonable and is applied fairly to us.

### ***Independent Directors***

Our independent directors, acting as a group, will resolve potential conflicts of interest whenever they determine that the exercise of independent judgment by the Board of Directors or our advisor or its affiliates could reasonably be compromised. However, the independent directors may not take any action which, under Maryland law, must be taken by the entire Board of Directors or which is otherwise not within their authority. The independent directors, as a group, are authorized to retain their own legal and financial advisors. Among the matters we expect the independent directors to review and act upon are:

- the continuation, renewal or enforcement of our agreements with our advisor and its affiliates, including the Advisory Agreement and the property management agreements with our affiliated property manager, and the agreement with our dealer manager;
- transactions with affiliates, including our directors and officers;
- awards under our long-term incentive plan; and
- pursuit of a potential liquidity event.

Those conflict of interest matters that cannot be delegated to the independent directors, as a group, under Maryland law must be acted upon by both the Board of Directors and the independent directors.

### ***Compensation Involving Our Advisor and its Affiliates***

The independent directors evaluate at least annually whether the compensation that we contract to pay to our advisor and its affiliates is reasonable in relation to the nature and quality of services performed and that such compensation is within the limits prescribed by our charter. The independent directors supervise the performance of our advisor and its affiliates and the compensation we pay to them to determine that the provisions of our compensation arrangements are being performed appropriately. This evaluation is based on the factors set forth below as well as any other factors deemed relevant by the independent directors:

- the quality and extent of the services and advice furnished by our advisor;
- the amount of fees paid to our advisor in relation to the size, composition and performance of our investments;

- the success of our advisor in generating investment opportunities that meet our investment objectives;
- rates charged to other externally advised REITs and similar investors by advisors performing similar services;
- additional revenues realized by our advisor and its affiliates through their relationship with us, whether we pay them or they are paid by others with whom we do business;
- the performance of our investments, including income, conservation and appreciation of capital, frequency of problem investments and competence in dealing with distress situations; and
- the quality of our investments relative to the investments generated by our advisor for its own account.

The independent directors record these factors in the minutes of the meetings at which they make such evaluations.

#### ***Acquisitions, Leases and Sales Involving Affiliates***

We will not acquire or lease properties in which our advisor or its affiliates or any of our directors has an interest without a determination by a majority of the directors (including a majority of the independent directors) not otherwise interested in the transaction that such transaction is fair and reasonable to us and at a price to us no greater than the cost of the asset to our advisor or its affiliates or such director unless there is substantial justification for any amount that exceeds such cost and such excess amount is determined to be reasonable. In no event will we acquire any property at an amount in excess of its appraised value. We will not sell or lease properties to our advisor or its affiliates or to our directors unless a majority of the directors (including a majority of the independent directors) not otherwise interested in the transaction determine the transaction is fair and reasonable to us.

#### ***Mortgage Loans Involving Affiliates***

Our charter prohibits us from investing in or making mortgage loans, including when the transaction is with our advisor or our directors or any of their affiliates, unless an independent expert appraises the underlying property. We must keep the appraisal for at least five years and make it available for inspection and duplication by any of our stockholders. In addition, we must obtain a mortgagee's or owner's title insurance policy or commitment as to the priority of the mortgage or the condition of the title. Our charter prohibits us from making or investing in any mortgage loans that are subordinate to any lien or other indebtedness of our advisor, our directors or any of their affiliates.

#### ***Issuance of Options and Warrants to Certain Affiliates***

Our charter prohibits the issuance of options or warrants to purchase our common stock to our advisor, our directors or any of their affiliates (1) on terms more favorable than we would offer such options or warrants to unaffiliated third parties or (2) in excess of an amount equal to 10.0% of our outstanding common stock on the date of grant.

### ***Repurchase of Shares of Common Stock***

Our charter prohibits us from paying a fee to our advisor or our directors or any of their affiliates in connection with our repurchase or redemption of our common stock.

### ***Loans and Expense Reimbursements Involving Affiliates***

We will not make any loans to our advisor or our directors or any of their affiliates except mortgage loans for which an appraisal is obtained from an independent appraiser. In addition, we will not borrow from these persons unless a majority of directors (including a majority of independent directors) not otherwise interested in the transaction approve the transaction as being fair, competitive and commercially reasonable, and no less favorable to us than comparable loans between unaffiliated parties. These restrictions on loans will only apply to advances of cash that are commonly viewed as loans, as determined by the Board of Directors. By way of example only, the prohibition on loans would not restrict advances of cash for legal expenses or other costs incurred as a result of any legal action for which indemnification is being sought, nor would the prohibition limit our ability to advance reimbursable expenses incurred by directors or officers or our advisor or its affiliates.

In addition, our directors and officers and our advisor and its affiliates will be entitled to reimbursement, at cost, for actual expenses incurred by them on behalf of us or joint ventures in which we are a joint venture partner, subject to the limitation on reimbursement of operating expenses to the extent that they exceed the 2%/25% Guidelines.

## **ANNUAL REPORT**

A copy of our Annual Report on Form 10-K for the year ended December 31, 2011, which contains audited financial statements and footnote disclosures as filed with the SEC (but not including documents incorporated by reference), is being mailed to each stockholder of record together with this proxy statement. The 2011 Annual Report on Form 10-K is not a part of our soliciting materials.

**ANY STOCKHOLDER WHO DID NOT RECEIVE A COPY OF OUR MOST RECENT ANNUAL REPORT ON FORM 10-K OR WOULD LIKE ADDITIONAL COPIES, INCLUDING THE FINANCIAL STATEMENTS AND THE FINANCIAL STATEMENT SCHEDULES, AS FILED WITH THE SEC, SHALL BE FURNISHED A COPY WITHOUT CHARGE UPON WRITTEN REQUEST TO: TNP STRATEGIC RETAIL TRUST, INC., 1900 MAIN STREET, SUITE 700, IRVINE, CALIFORNIA 92614, ATTENTION: SECRETARY.**

## **CODE OF BUSINESS CONDUCT AND ETHICS**

We have adopted a Code of Business Conduct and Ethics, or the Code of Ethics, which contains general guidelines for conducting our business and is designed to help directors, employees and independent consultants resolve ethical issues in an increasingly complex business environment. The Code of Ethics applies to all of our officers, including our principal executive officer, principal financial officer, principal accounting officer, controller and persons performing similar functions and all members of our Board of Directors. The Code of Ethics covers topics including, but not limited to, conflicts of interest, record keeping and reporting, payments to foreign and U.S. government personnel and compliance with laws, rules and regulations. We will provide to any person without charge a copy of our Code of Ethics, including any amendments or waivers, upon written request delivered to our principal executive office at the address listed on the cover page of this proxy statement.

## PROPOSALS FOR 2013 ANNUAL MEETING

Under SEC regulations, any stockholder desiring to make a proposal to be acted upon at the 2013 Annual Meeting of Stockholders must cause such proposal to be received at our principal executive offices located at 1900 Main Street, Suite 700, Irvine, California 92614, Attention: Secretary, no later than December 27, 2012 in order for the proposal to be considered for inclusion in our proxy statement for that meeting. Stockholders also must follow the procedures prescribed in Rule 14a-8 promulgated under the Exchange Act. Pursuant to Article II, Section 11(a)(2) of our Bylaws, if a stockholder wishes to present a proposal at the 2013 Annual Meeting of Stockholders, whether or not the proposal is intended to be included in the proxy statement for that meeting, the stockholder must give advance written notice thereof to our Secretary at our principal executive offices, no earlier than the November 26, 2012 and no later than 5:00 p.m., Pacific Time, on the December 27, 2012; provided, however, that in the event that the date of the 2013 Annual Meeting of Stockholders is advanced or delayed by more than 30 days from the first anniversary of the date of the 2012 Annual Meeting of Stockholders, written notice of a stockholder proposal must be delivered not earlier than the 150<sup>th</sup> day prior to the date of the 2013 Annual Meeting of Stockholders and not later than 5:00 p.m., Pacific Time, on the later of the 120<sup>th</sup> day prior to the date of the 2013 Annual Meeting of Stockholders or the tenth day following the day on which public announcement of the date of the 2013 Annual Meeting is first made. Any stockholder proposals not received by us by the applicable date in the previous sentence will be considered untimely. Rule 14a-4(c) promulgated under the Exchange Act permits our management to exercise discretionary voting authority under proxies it solicits with respect to such untimely proposals. We presently anticipate holding the 2013 Annual Meeting of Stockholders in July 2013.

## OTHER MATTERS

### **Mailing of Materials; Other Business**

We will mail a proxy card together with this proxy statement to all stockholders of record on April 20, 2012, the record date. The only business to come before the 2012 Annual Meeting of which management is aware is set forth in this proxy statement. If any other business does properly come before the 2012 Annual Meeting or any postponement or adjournment thereof, the proxy holders will vote in regard thereto according to their discretion insofar as such proxies are not limited to the contrary.

**It is important that proxies be returned promptly. Therefore, stockholders are urged to date, sign and return the accompanying proxy card in the accompanying return envelope or by fax to 949-732-9210 or by email by following the instructions provided on the accompanying proxy card.**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-K**



**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2011**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period from            to            .**

**Commission file number 000-54376**

**TNP STRATEGIC RETAIL TRUST, INC.**

**(Exact name of registrant as specified in its charter)**

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**90-0413866**  
(I.R.S. Employer  
Identification No.)

**1900 Main Street, Suite 700**  
**Irvine, California**  
(Address of principal executive offices)

**92614**  
(Zip Code)

**(949) 833-8252**

(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**  
**None**

**Securities registered pursuant to Section 12(g) of the Act:**  
**Common Stock, \$0.01 par value per share**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in

Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

There is no established trading market for the registrant's common stock and therefore the aggregate market value of the registrant's common stock held by non-affiliates cannot be determined. There were approximately 3,345,201 shares of common stock held by non-affiliates at June 30, 2011, the last business day of the registrant's most recently completed second fiscal quarter.

As of March 26, 2012, there were 7,718,646 outstanding shares of common stock of TNP Strategic Retail Trust, Inc.

**Documents Incorporated by Reference:**

Part III of this Form 10-K incorporates by reference (solely to the extent explicitly indicated) from the TNP Strategic Retail Trust, Inc. Definitive Proxy Statement for the 2012 Annual Meeting of Stockholders.

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**TNP STRATEGIC RETAIL TRUST, INC.**  
**TABLE OF CONTENTS**

<u>Special Note Regarding Forward-Looking Statements</u>	i
<b>PART I</b>	
Item 1. <u>Business</u>	1
Item 1A. <u>Risk Factors</u>	4
Item 1B. <u>Unresolved Staff Comments</u>	26
Item 2. <u>Properties</u>	27
Item 3. <u>Legal Proceedings</u>	30
Item 4. <u>Mine Safety Disclosures</u>	30
<b>PART II</b>	
Item 5. <u>Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	31
Item 6. <u>Selected Financial Data</u>	35
Item 7. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	36
Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	55
Item 8. <u>Financial Statements and Supplementary Data</u>	56
Item 9. <u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>	56
Item 9A. <u>Controls and Procedures</u>	56
Item 9B. <u>Other Information</u>	57
<b>PART III</b>	
Item 10. <u>Directors, Executive Officers and Corporate Governance</u>	57
Item 11. <u>Executive Compensation</u>	57
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	57
Item 13. <u>Certain Relationships and Related Transactions and Director Independence</u>	57
Item 14. <u>Principal Accountant Fees and Services</u>	57
<b>PART IV</b>	
Item 15. <u>Exhibits and Financial Statement Schedules</u>	57
<u>Reports of Independent Registered Public Accounting Firm</u>	F-1
<u>Consolidated Balance Sheets</u>	F-3
<u>Consolidated Statements of Operations</u>	F-4
<u>Consolidated Statements of Equity</u>	F-5
<u>Consolidated Statements of Cash Flows</u>	F-6
<u>Notes to Consolidated Financial Statements</u>	F-8
<u>Schedule III — Real Estate Assets and Accumulated Depreciation</u>	S-1
<u>Signatures</u>	
<u>Exhibit Index</u>	
EX-21	
EX-31.1	
EX-31.2	
EX-32.1	
EX-32.2	
EX-101	

## Special Note Regarding Forward-Looking Statements

Certain statements included in this annual report on Form 10-K (this “Annual Report”) that are not historical facts (including any statements concerning investment objectives, other plans and objectives of management for future operations or economic performance, or assumptions or forecasts related thereto) are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are only predictions. We caution that forward-looking statements are not guarantees. Actual events or our investments and results of operations could differ materially from those expressed or implied in any forward-looking statements. Forward-looking statements are typically identified by the use of terms such as “may,” “should,” “expect,” “could,” “intend,” “plan,” “anticipate,” “estimate,” “believe,” “continue,” “predict,” “potential” or the negative of such terms and other comparable terminology.

The forward-looking statements included herein are based upon our current expectations, plans, estimates, assumptions and beliefs, which involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth in the forward-looking statements. The following are some of the risks and uncertainties, although not all of the risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements:

- We have a limited operating history, which makes our future performance difficult to predict.
- If we are unable to raise substantial proceeds in our initial public offering, we may not be able to build a portfolio of investments that can sustain our operations and our ability to pay distributions would be adversely affected.
- All of our executive officers, some of our directors and other key real estate professionals are also officers, directors, managers, key professionals and/or holders of a direct or indirect controlling interest in our advisor, the entity that acts as our dealer manager and other affiliated entities. As a result, they face conflicts of interest, including significant conflicts created by our advisor’s compensation arrangements with us and other programs managed by affiliates of our advisor and conflicts in allocating time among us and these other programs and investors.
- Fees paid to our advisor in connection with transactions involving the origination, acquisition, refinancing and management of our investments are based on the cost of the investment, not on the quality of the investment or services rendered to us. This arrangement could influence our advisor to recommend riskier transactions to us.
- Because investment opportunities that are suitable for us may also be suitable for other programs managed by affiliates of our advisor, our advisor and its affiliates face conflicts of interest relating to the purchase of properties and other investments and such conflicts may not be resolved in our favor, meaning that we could invest in less attractive assets, which could reduce the investment return to our stockholders.
- We pay substantial fees to and expenses of our advisor and its affiliates and, in connection with our public offering, we pay substantial fees to our dealer-manager, which is an affiliate of our advisor, and third-party broker-dealers participating in our continuous public offering. These payments increase the risk that our stockholders will not earn a profit on their investment in us and increase the risk of loss to our stockholders.
- 100% of our distributions to date have been made from proceeds from our public offering and we expect to continue to use proceeds from our public offering to fund our distributions until our cash flow from operations can support our distributions.
- If we are unable to locate investments with attractive yields while we are investing the proceeds of our initial public offering, our distributions and the long-term returns of our investors would be adversely affected.
- We depend on tenants for our revenue and, accordingly, our revenue is dependent upon the success and economic viability of our tenants. Revenues from our properties could decrease due to a reduction in tenants (caused by factors including, but not limited to, tenant defaults, tenant insolvency, early termination of tenant leases and non-renewal of existing tenant leases) and/or lower rental rates, making it more difficult for us to meet our financial obligations, including debt service and our ability to pay distributions to our stockholders.
- Our current and future investments in real estate and other real estate related investments may be affected by unfavorable real estate market and general economic conditions, which could decrease the value of those assets and reduce the investment return to our stockholders. Revenues from our properties and the properties and other assets directly securing our loan investments could decrease. Such events would make it more difficult for the borrowers under our loan investments to meet their payment obligations to us. It could also make it more difficult for us to meet our debt service obligations and limit our ability to pay distributions to our stockholders.

- Continued disruptions in the financial markets, changes in the availability of capital, uncertain economic conditions or changes in the real estate market could adversely affect the value of our investments.
- Certain of our debt obligations have variable interest rates with interest and related payments that vary with the movement of LIBOR or other indices. Increases in the indices could increase the amount of our debt payments and limit our ability to pay distributions to our stockholders.
- We cannot predict with any certainty how much, if any, of our distribution reinvestment plan proceeds will be available for general corporate purposes, including, but not limited to, the redemption of shares under our share redemption program, the funding of capital expenditures on our real estate investments, or the repayment of debt. If such funds are not available from our distribution reinvestment plan, then we may have to use a greater proportion of our cash flow from operations, offering proceeds or other sources of funds to meet these cash requirements, which would reduce cash available for distributions and could limit our ability to redeem shares under our share redemption program.
- our level of debt and the terms and limitations imposed on us by our debt agreements.
- legislative or regulatory changes (including changes to the laws governing the taxation of real estate investment trusts, or REITs); and
- changes to generally accepted accounting principles, or GAAP.

All forward-looking statements should be read in light of the risks identified in Part I, Item 1A of this Annual Report on Form 10-K. Any of the assumptions underlying the forward-looking statements included herein could be inaccurate, and undue reliance should not be placed upon on any forward-looking statements included herein. All forward-looking statements are made as of the date of this Annual Report, and the risk that actual results will differ materially from the expectations expressed herein will increase with the passage of time. Except as otherwise required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements made after the date of this Annual Report, whether as a result of new information, future events, changed circumstances or any other reason. In light of the significant uncertainties inherent in the forward looking statements included in this Annual Report, including, without limitation, the risks described in Part I, Item 1A, the inclusion of such forward-looking statements should not be regarded as a representation by us or any other person that the objectives and plans set forth in this Annual Report will be achieved.

## PART I

### ITEM 1. BUSINESS

#### Overview

TNP Strategic Retail Trust, Inc. is a Maryland corporation formed on September 18, 2008 to invest in and manage a portfolio of income producing retail properties, located primarily in the Western United States, and real estate-related assets, including the investment in or origination of mortgage, mezzanine, bridge and other loans related to commercial real estate. We have elected to be taxed as a real estate investment trust, or REIT, for federal income tax purposes, commencing with the taxable year ended December 31, 2009. As used herein, the terms “we,” “our” and “us” refer to TNP Strategic Retail Trust, Inc., and, as required by context, TNP Strategic Retail Operating Partnership, LP, a Delaware limited partnership, which we refer to as our “operating partnership,” and to their subsidiaries. References to “shares” and “our common stock” refer to the shares of our common stock. We own substantially all of our assets and conduct our operations through our operating partnership, of which we are the sole general partner.

On November 4, 2008, we filed a registration statement on Form S-11 with the Securities and Exchange Commission, or SEC, to offer a maximum of 100,000,000 shares of our common stock to the public in our primary offering and 10,526,316 shares of our common stock to stockholders pursuant to our distribution reinvestment plan. On August 7, 2009, the SEC declared our registration statement effective and we commenced our initial public offering. We are initially offering shares of our common stock at a price of \$10.00 per share, with discounts available for certain purchasers, and to our stockholders pursuant to our distribution reinvestment plan at a price of \$9.50 per share. For the year ended December 31, 2011, we sold 3,625,969 shares in our initial public offering, which includes 84,045 shares issued pursuant to our distribution reinvestment plan, resulting in gross offering proceeds of \$36,185,000. From the commencement of the offering through December 31, 2011, we sold 5,969,507 shares in our initial public offering, net of share redemptions, which includes 112,283 shares issued pursuant to our distribution reinvestment plan, resulting in gross offering proceeds of \$59,248,000. As of December 31, 2011, we had redeemed 28,779 shares pursuant to our share redemption program for \$287,000. For more information on shares redeemed pursuant to our share redemption program, see Item 5, “Market for Registrant’s Common Equity, Related Shareholder Matters and Issuer of Equity Securities—Share Redemption Program.”

On May 26, 2011, in connection with the acquisition of Pinehurst Square East, a retail property located in Bismarck, North Dakota, or the Pinehurst Property, our operating partnership issued 287,472 units of common limited partnership interests, or Common Units, to certain of the sellers of the Pinehurst Property who elected to receive Common Units for an aggregate value of approximately \$2,587,249, or \$9.00 per Common Unit.

We intend to invest in a portfolio of income-producing retail properties, primarily located in the Western United States, including neighborhood, community and lifestyle shopping centers, multi-tenant shopping centers and free standing single-tenant retail properties. In addition to investments in real estate directly or through joint ventures, we may also acquire or originate first mortgages or second mortgages, mezzanine loans or other real estate-related loans, which we refer to collectively as “real estate-related loans,” in each case provided that the underlying real estate meets our criteria for direct investment. We may also invest in any other real property or other real estate-related assets that, in the opinion of our board of directors, meets our investment objectives and is in the best interests of our stockholders.

As of December 31, 2011, our portfolio included the eleven properties below, which we refer to as “our properties” or “our portfolio,” comprising an aggregate of 1,131,000 square feet of single- and multi-tenant, commercial retail space located in nine states, which we purchased for an aggregate purchase price of \$155,261,000.

<u>Property Name</u>	<u>Location</u>
Moreno Marketplace	Moreno Valley, California
Waianae Mall	Oahu, Hawaii
Northgate Plaza	Tucson, Arizona
San Jacinto Esplanade	San Jacinto, California
Craig Promenade	Las Vegas, Nevada
Pinehurst Square East	Bismarck, North Dakota

Cochran Bypass  
Topaz Marketplace  
Constitution Trail Shopping Center  
Osceola Village  
Summit Point Shopping Center

Chester, South Carolina  
Hesperia, California  
Normal, Illinois  
Kissimmee, Florida  
Fayetteville, Georgia

See Item 2, “Properties” for additional information on our portfolio.

Subject to certain restrictions and limitations, our business is managed by TNP Strategic Retail Advisor, LLC, our external advisor, pursuant to an advisory agreement. We refer to TNP Strategic Retail Advisor, LLC as our “advisor.” Our advisor conducts our operations and manages our portfolio of real estate investments. We have no paid employees.

TNP Securities, LLC, an affiliate of our advisor, serves as our dealer manager for our initial public offering. We refer to TNP Securities, LLC as “TNP Securities” or our “dealer manager.”

Our office is located at 1900 Main Street, Suite 700, Irvine, California 92614, and our main telephone number is (949) 833-8252.

### **Investment Objectives**

Our investment objectives are to:

- preserve, protect and return stockholders’ capital contributions;
- pay predictable and sustainable cash distributions to stockholders; and
- realize capital appreciation upon the ultimate sale of the real estate assets we acquire.

### **Investment Strategy**

We intend to use proceeds from our ongoing initial public offering to continue to acquire a diverse portfolio of retail properties, primarily located in large metropolitan areas in the Western United States, including neighborhood, community, power and lifestyle shopping centers, multi-tenant shopping centers and free standing single-tenant retail properties, with a focus on properties located in or near residential areas that have, or have the ability to attract, strong anchor tenants.

We intend to diversify our portfolio by geographic region within the Western United States, investment size and investment risk with the goal of attaining a portfolio of income-producing properties that provide attractive and stable returns to our investors. We focus on markets where affiliates of our advisor have an established market presence, knowledge and access to potential investments, as well as an ability to direct property management and leasing operations efficiently. We review and adjust our target markets periodically to respond to changing market opportunities and to maintain a diverse portfolio of retail properties. We also intend to diversify our portfolio of retail properties by investment size. We expect that our investments will typically range in size from \$10 million to \$100 million. We may, however, make investments outside of this range if we believe the property will complement our portfolio or meet our investment objectives.

In addition to direct investments in retail properties, we also plan to originate or acquire real estate-related loans that meet our underlying criteria for direct investment. The specific number and mix of real estate-related loans in which we invest will depend upon real estate market conditions, particularly with respect to retail properties, the amount of proceeds we raise in our initial public offering, other circumstances existing at the time we are investing, and compliance with the terms of certain agreements, including, without limitation, our revolving credit facility with KeyBank, National Association, or KeyBank, which contains certain restrictions on our investments. We may also invest in other real estate assets or real estate related assets that we believe meet our investment objectives.

### **Borrowing Policies**

We use, and intend to use in the future, secured and unsecured debt as a means of providing additional funds for the acquisition of real property, real estate-related loans, and other real estate related assets. Our targeted property portfolio debt level is 50% of the fair market value of our assets once we have invested substantial proceeds raised in our ongoing public offering. In order to facilitate investments in the early stages of our operations before we have acquired a substantial portfolio

of income-generating investment properties, we have in the past, and expect to in the future, borrow in excess of our long-term targeted debt level. By operating on a leveraged basis, we expect that we will have more funds available for investments. This will generally allow us to make more investments than would otherwise be possible, potentially resulting in enhanced investment returns and a more diversified portfolio. However, our use of leverage increases the risk of default on loan payments and the resulting foreclosure on a particular asset. In addition, lenders may have recourse to assets other than those specifically securing the repayment of the indebtedness. When debt financing is unattractive due to high interest rates or other reasons, or when financing is otherwise unavailable on a timely basis, we may purchase certain assets for cash with the intention of obtaining debt financing at a later time. If we do not obtain loans on our properties, however, our ability to acquire additional properties will be restricted and we may not be able to diversify our portfolio.

Under our Articles of Amendment and Restatement, which we refer to as our “charter,” we have a limitation on borrowing which precludes us from borrowing in excess of 300% of the value of our net assets. Net assets for purposes of this calculation is defined to be our total assets (other than intangibles), valued at cost prior to deducting depreciation, reserves for bad debts and other non-cash reserves, less total liabilities. The preceding calculation is generally expected to approximate 75% of the aggregate cost of our assets before non-cash reserves and depreciation. However, our charter allows us to temporarily borrow in excess of these amounts if such excess is approved by a majority of the independent directors and disclosed to stockholders in our next quarterly report, along with an explanation for such excess. As of December 31, 2011, our borrowings exceeded the 300% limit due to the exclusion from total assets of intangible assets that were acquired with the acquisition of our properties. Because these intangible assets were part of the purchase price and because our overall indebtedness was less than 75% of the book value of our assets at December 31, 2011, this excess borrowing has been approved by our independent directors.

Our advisor uses its best efforts to obtain financing on the most favorable terms available to us and will seek to refinance assets during the term of a loan only in limited circumstances, such as when a decline in interest rates makes it beneficial to prepay an existing loan, when an existing loan matures or if an attractive investment becomes available and the proceeds from the refinancing can be used to purchase such investment. The benefits of any such refinancing may include increased cash flow resulting from reduced debt service requirements, an increase in distributions from proceeds of the refinancing and an increase in diversification and assets owned if all or a portion of the refinancing proceeds are reinvested.

Our charter restricts us from obtaining loans from any of our directors, our advisor and any of our affiliates unless such loan is approved by a majority of the directors, including a majority of the independent directors, not otherwise interested in the transaction as fair, competitive and commercially reasonable and no less favorable to us than comparable loans between unaffiliated parties. Our aggregate borrowings, secured and unsecured, are reviewed by the board of directors at least quarterly.

As of December 31, 2011, we had indebtedness of approximately \$112,395,000, or 66.0 % of the book value of our assets. See Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources” and Note 7 (Notes Payable) to our consolidated financial statements included in this Annual Report for additional information on our outstanding indebtedness.

### **Economic Dependency**

We are dependent on our advisor and the dealer manager for certain services that are essential to us, including the sale of our shares of common stock in our ongoing initial public offering; the identification, evaluation, negotiation, purchase and disposition of properties and other investments; management of the daily operations of our real estate portfolio; and other general and administrative responsibilities. In the event that our advisor or dealer manager is unable to provide its respective services, we will be required to obtain such services from other sources. We may not identify replacements for our advisor or dealer manager in a timely manner, if at all, which could have an adverse effect on our results of operations.

### **Competition**

We are subject to significant competition in seeking real estate investments and tenants. We compete with many third parties engaged in real estate investment activities, including other REITs, other real estate limited partnerships, banks, mortgage bankers, insurance companies, mutual funds, institutional investors, investment banking firms, lenders, hedge funds, governmental bodies, and other entities. Some of our competitors may have substantially greater financial and other resources than we have and may have substantially more operating experience than us. Additionally, since 2009, disruptions and dislocations in the credit markets materially impacted the cost and availability of debt to finance real estate acquisitions, which is a key component of our acquisition strategy. More recently, debt financing has become easier to obtain. However, there is no guarantee this trend will continue or that we will be able to obtain financing on favorable terms, if at all. Lack of available financing could result in a further reduction of suitable investment opportunities and create a competitive advantage for other entities that have greater financial resources than we do. All of the above factors could result in delays in the investment of proceeds from our ongoing initial public offering which could have an adverse effect on our results of operations.

## **Tax Status**

We elected to be taxed as a REIT for U.S. federal income tax purposes under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, or the Internal Revenue Code, beginning with the taxable year ended December 31, 2009. We believe that we operate in such a manner as to qualify for treatment as a REIT for federal income tax purposes. Accordingly, we generally are not subject to federal income tax on our taxable income that is currently distributed to our stockholders, provided that distributions to our stockholders equal at least 90% of our taxable income, subject to certain adjustments. If we fail to qualify as a REIT in any taxable year without the benefit of certain relief provisions, we will be subject to federal income taxes on our taxable income at regular corporate income tax rates. We may also be subject to certain state or local income taxes, or franchise taxes.

## **Regulations and Environmental Matters**

As an owner of real estate, our investments are subject to various federal, state, local and foreign laws, ordinances and regulations, including, among other things, zoning regulations, land use controls, environmental controls relating to air and water quality, noise pollution and indirect environmental impacts such as increased motor vehicle activity. We intend to obtain all permits and approvals necessary under current law to operate our investments and do not believe that compliance with existing laws will have a material adverse effect on our financial condition or results of operations. However, we cannot predict the impact of unforeseen environmental contingencies or new or changed laws or regulations on properties in which we hold an interest, or on properties that may be acquired directly or indirectly in the future.

## **Employees**

We have no employees. The employees of our advisor or its affiliates provide management, acquisition, advisory and certain administrative services for us.

## **Financial Information About Industry Segments**

Our current business consists of owning, managing, operating, leasing, acquiring, developing, investing in, and disposing of real estate assets. We internally evaluate all of our real estate assets as one industry segment, and, accordingly, we do not report segment information.

## **Available Information**

We are subject to the reporting and information requirements of the Securities Exchange Act of 1934, or the Exchange Act, and, as a result, file our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and other information with the SEC. The SEC maintains a website (<http://www.sec.gov>) that contains our annual, quarterly and current reports, proxy and information statements and other information we file electronically with the SEC. Access to these filings is free of charge on the SEC's website as well as our website ([www.tnpsrtreit.com](http://www.tnpsrtreit.com)).

## **ITEM 1A. RISK FACTORS**

The following are some of the risks and uncertainties that could cause our actual results to differ materially from those presented in our forward-looking statements. The risks and uncertainties described below are not the only ones we face but do represent those risks and uncertainties that we believe are material to us. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also harm our business.

***We have a limited operating history and there is no assurance that we will be able to successfully achieve our investment objectives.***

We commenced operations on November 19, 2009 with the acquisition of our first real estate asset. As a result, we have a limited operating history and may not be able to successfully operate our business or achieve our investment objectives. An investment in our shares of common stock may therefore entail more risk than an investment in the shares of common stock of a REIT with a substantial operating history. In addition, you should not rely on the past performance of prior programs managed or sponsored by Thompson National Properties, LLC, or TNP, or our sponsor, or its affiliates to predict our future results. Our investment strategy and key employees differ from the investment strategies and key employees of these prior programs.

***There is no trading market for shares of our common stock and we are not required to effectuate a liquidity event by a certain date. As a result, it will be difficult for you to sell your shares of common stock and, if you are able to sell your shares, you are likely to sell them at a substantial discount.***

There is no current public market for the shares of our common stock and we have no obligation to list our shares on any public securities market or provide any other type of liquidity to our stockholders. It will therefore be difficult for you to sell your shares of common stock promptly or at all. Even if you are able to sell your shares of common stock, the absence of a public market may cause the price received for any shares of our common stock sold to be less than what you paid or less than your proportionate value of the assets we own. We have adopted a share redemption program but it is limited in terms of the amount of shares that may be purchased each quarter. Additionally, our charter does not require that we consummate a transaction to provide liquidity to stockholders on any date certain or at all. As a result, you should be prepared to hold your shares for an indefinite length of time.

***You may be more likely to sustain a loss on your investment because our sponsor does not have as strong an economic incentive to avoid losses as does a sponsor who has made significant equity investments in its company.***

Our sponsor has invested \$200,000 in us through the purchase of 22,222 shares of our common stock and our chief executive officer, Anthony W. Thompson, currently our largest shareholder, has purchased, directly or indirectly, 133,333 shares of our common stock, at \$9.00 per share. Therefore, if we are successful in raising enough proceeds to be able to reimburse our sponsor for our significant organization and offering expenses, our sponsor will have little exposure to loss in the value of our shares. Without this exposure, our investors may be at a greater risk of loss because our sponsor may have less to lose from a decrease in the value of our shares as does a sponsor that makes more significant equity investments in its company.

***Our sponsor has operated at a significant loss since inception and because we are dependent upon our advisor and its affiliates, including our sponsor, to conduct our operations, any adverse changes in the financial health of our advisor or its affiliates or our relationship with them could hinder our operating performance and the return on our stockholders' investment.***

We are dependent on our advisor to manage our operations and our portfolio of real estate and real estate-related assets. Our advisor depends on the capital from our sponsor and fees and other compensation that it receives from us in connection with the purchase, management and sale of assets and on our sponsor to conduct its operations. Our sponsor has a limited operating history and, since inception, has operated at a significant loss. Our sponsor also has substantial secured and unsecured debt obligations coming due over the next 4 years. To the extent that our sponsor is unable to negotiate a modification to its debt obligations or our sponsor's financial condition does not improve or deteriorates, it may adversely impact our advisor's ability to perform its duties to us or could have an adverse effect on our operations and cause the value of your investment to decrease. Moreover, such adverse conditions could require a substantial amount of time on the part of our advisor and its affiliates, thereby decreasing the amount of time they spend actively managing our investments. Any adverse changes in the financial condition of our advisor or our sponsor or our relationship with them could hinder our advisor's ability to successfully manage our operations and our portfolio of investments. If our sponsor and its affiliates, including our advisor, are unable to provide services to us we may spend substantial resources in identifying non-affiliated service providers to provide advisory and dealer manager functions.

***Our ability to successfully conduct our initial public offering is dependent, in part, on the ability of our dealer manager to successfully establish, operate and maintain a network of broker-dealers.***

Our dealer manager is an affiliate of our sponsor and other than serving as dealer manager for our initial public offering, it has no experience acting as a dealer manager for a public offering. The success of our initial public offering, and correspondingly our ability to implement our business strategy, is dependent upon the ability of our dealer manager to establish and maintain a network of licensed securities brokers-dealers and other agents. If our dealer manager fails to perform, we may not be able to raise adequate proceeds through our initial public offering to implement our investment strategy. If we are unsuccessful in implementing our investment strategy, you could lose all or a part of your investment.

***The loss of or the inability to obtain key real estate professionals at our advisor could delay or hinder implementation of our investment strategies, which could limit our ability to make distributions and decrease the value of an investment in our shares.***

Our ability to make distributions and achieve our investment objectives is dependent upon the performance of our advisor in the acquisition, disposition and management of real properties and other real estate-related assets, the selection of tenants for our real properties and the determination of any financing arrangements. In addition, our success depends to a significant degree upon the continued contributions of certain of the key personnel of our sponsor, including Anthony W. Thompson and James R. Wolford, each of whom would be difficult to replace. We currently do not have key man life insurance on Anthony W. Thompson or James R. Wolford. Neither we nor our affiliates have employment agreements with Messrs. Thompson or Wolford and Messrs. Thompson and Wolford may not remain associated with us. If these persons were to cease their association with us, our operating results could suffer. We believe that our future success depends, in large part, upon our advisor's and its affiliates' ability to attract and retain highly skilled managerial, operational and marketing

professionals. Competition for such professionals is intense, and our advisor and its affiliates may be unsuccessful in attracting and retaining such skilled individuals. If we lose or are unable to obtain the services of highly skilled professionals, our ability to implement our investment strategies could be delayed or hindered, and the value of our stockholders' investments may decline.

***All of our cash distributions to date have been made from proceeds from our public offering. Distributions are not guaranteed, may fluctuate, and may constitute a return of capital or taxable gain from the sale or exchange of property.***

Our board of directors has approved a monthly cash distribution of \$0.05833 per share of common stock, which represents an annualized distribution of \$0.70 per share if paid each day over a 365-day period. There is no guarantee that we will pay distributions at this rate in the future or at all.

The actual amount and timing of distributions will be determined by our board of directors and typically will depend upon, among other things, the amount of funds available for distribution, which will depend on items such as current and projected cash requirements and tax considerations. As a result, our distribution rate and payment frequency may vary from time to time. Our long-term strategy is to fund the payment of monthly distributions to our stockholders entirely from our funds from operations. However, during the early stages of our operations, we may need to borrow funds, request that our advisor, in its discretion, defer its receipt of fees and reimbursement of expenses or utilize offering proceeds in order to make cash distributions. All of our cash distributions since our inception have been made from proceeds from our initial public offering. We have not established a limit on the amount of proceeds from our public offering that may be used to fund distributions. Accordingly, the amount of distributions paid at any given time may not reflect current cash flow from operations. Because we had a taxable loss for the year, all distributions represented a return of capital.

In the event that we are unable to consistently fund monthly distributions to our stockholders entirely from our funds from operations, the value of your shares upon a listing of our common stock, the sale of our assets or any other liquidity event may be reduced. Further, if the aggregate amount of cash distributed in any given year exceeds the amount of our "REIT taxable income" generated during the year, the excess amount will either be (1) a return of capital or (2) gain from the sale or exchange of property to the extent that a stockholder's basis in our common stock equals or is reduced to zero as the result of our current or prior year distributions. In addition, to the extent we make distributions to stockholders with sources other than funds from operations, the amount of cash that is distributed from such sources will limit the amount of investments that we can make, which will in turn negatively impact our ability to achieve our investment objectives and limit our ability to make future distributions. Subsequent investors may experience immediate dilution in their investment because a portion of our net assets may have been used to fund distributions instead of retained in our company and used to make investments.

***To date, all of our cash distributions paid have been made from offering proceeds and constituted a return of capital.***

Because the funds from the operation of our business have not been sufficient to cover our distributions, to date, we have paid all of our cash distributions from the proceeds of our public offering. Therefore, you should not consider our distribution as a measure of the cash flow generated by our business and you should not consider the distributions as a reflection of the quality of our investments. If we are unable to raise additional proceeds from our public offering and cannot borrow funds for this purpose, our distributions would cease.

Generally, distributions paid using offering proceeds will constitute a return of capital, which means a return of all or a portion of your original investment. Additionally, distributions that are treated as a return of capital for federal income tax purposes generally will not be taxable as a dividend to a stockholder, but will reduce the stockholder's basis in its shares (but not below zero) and therefore can result in the stockholder having a higher gain upon a subsequent sale of such shares. Return of capital distributions in excess of a stockholder's basis generally will be treated as gain from the sale of such shares.

***We may suffer from delays in locating suitable investments, which could adversely affect the return on your investment.***

Our ability to achieve our investment objectives and to make distributions to our stockholders is dependent upon the performance of our advisor in the acquisition of our investments and the determination of any financing arrangements as well as the performance of our property manager in the selection of tenants and the negotiation of leases. The current market for properties that meet our investment objectives is highly competitive, as is the leasing market for such properties. The more shares we sell in our public offering, the greater our challenge will be to invest all of the net offering proceeds on attractive terms.

You must rely entirely on the oversight of our board of directors, the management ability of our advisor and the performance of the property manager. We cannot be sure that our advisor will be successful in obtaining suitable investments on financially attractive terms. Additionally, we could suffer from delays in locating suitable investments as a result of our reliance on our advisor at times when management of our advisor is simultaneously seeking to locate suitable investments for other programs sponsored by our sponsor and its affiliates, some of which have investment objectives and employ investment strategies that are similar to ours.

As a public company, we are subject to the ongoing reporting requirements under the Securities Exchange Act of 1934, as amended, or the Exchange Act. Pursuant to the Exchange Act, we may be required to file with the SEC financial statements of properties we acquire or, in certain cases, financial statements of the tenants of the acquired properties. To the extent any required financial statements are not available or cannot be obtained, we will not be able to acquire the property. As a result, we may not be able to acquire certain properties that otherwise would be a suitable investment. We could suffer delays in our property acquisitions due to these reporting requirements.

Delays we encounter in the selection and acquisition of properties could adversely affect your returns. If we are unable to invest our offering proceeds in properties in a timely manner, we will hold the offering proceeds in an interest-bearing account, invest the proceeds in short-term investments or, ultimately, liquidate. In such an event, our ability to pay distributions to our stockholders and the returns to our stockholders would be adversely affected.

***Investors who invest in us at the beginning of our public offering may realize a lower rate of return than later investors.***

Because we have acquired only eleven properties, we have not yet generated sufficient cash flow to fund the payment of distributions. Investors who invest in us before we commence significant real estate operations and generate significant cash flow may realize a lower rate of return than later investors. Until such time as we have sufficient cash flow from operations to fully fund the payment of distributions, some or all of our distributions will be paid from other sources, such as from the proceeds of the offering or future offerings, cash advances to us by our advisor, cash resulting from a waiver of fees by our advisor, and borrowings, including borrowings secured by our assets, in anticipation of future operating cash flow. For the years ended December 31, 2011, 2010 and 2009, all distributions were funded from offering proceeds. Because we had a taxable loss for the year, all distributions to our stockholders represented a return of capital.

***Investors who invest later in our public offering may realize a lower rate of return than investors who invest earlier in the offering to the extent we fund distributions out of sources other than operating cash flow.***

To the extent we incur debt to fund distributions earlier in the offering, the amount of cash available for distributions in future periods will be decreased by the repayment of such debt. Similarly, because to date we have used offering proceeds to fund distributions, later investors may experience immediate dilution in their investment because a portion of our net assets have been used to fund distributions instead of being retained and used to make real estate investments. Earlier investors will benefit from the investments made with funds raised later in the offering, while later investors will not share in all of the net offering proceeds raised from earlier investors.

***We may have to make decisions on whether to invest in certain properties without detailed information on the property.***

To effectively compete for the acquisition of properties and other investments, our advisor and board of directors may be required to make decisions or post substantial non-refundable deposits prior to the completion of our analysis and due diligence on property acquisitions. In such cases, the information available to our advisor and board of directors at the time of making any particular investment decision, including the decision to pay any non-refundable deposit and the decision to consummate any particular acquisition, may be limited, and our advisor and board of directors may not have access to detailed information regarding any particular investment property, such as physical characteristics, environmental matters, zoning regulations or other local conditions affecting the investment property. Therefore, no assurance can be given that our advisor and board of directors will have knowledge of all circumstances that may adversely affect an investment. In addition, our advisor and board of directors rely upon independent consultants in connection with their evaluation of proposed investment properties, and no assurance can be given as to the accuracy or completeness of the information provided by such independent consultants.

***Payment of fees to our advisor and its affiliates reduces cash available for investment, which may result in our stockholders not receiving a full return of their invested capital.***

Because a portion of the offering price from the sale of our shares is used to pay expenses and fees, the full offering price paid by stockholders will not be invested in real properties and other real estate-related assets. As a result, stockholders will only receive a full return of their invested capital if either (1) we sell our assets or our company for a sufficient amount in excess of the original purchase price of our assets or (2) the market value of our company after we list our shares of common stock on a national securities exchange is substantially in excess of the original purchase price of our assets.

***If we internalize our management functions, your interest in us could be diluted and we could incur other significant costs associated with being self-managed.***

Our board of directors may decide in the future to internalize our management functions. If we do so, we may elect to negotiate to acquire our advisor's assets and personnel. At this time, we cannot anticipate the form or amount of consideration or other terms relating to any such acquisition. Such consideration could take many forms, including cash payments, promissory notes and shares of our common stock. The payment of such consideration could result in dilution of your interests as a stockholder and could reduce the earnings per share and funds from operations per share attributable to your investment.

Additionally, while we would no longer bear the costs of the various fees and expenses we pay to our advisor under the advisory agreement, our direct expenses would include general and administrative costs, including legal, accounting and other expenses related to corporate governance, SEC reporting and compliance. We would also be required to employ personnel and would be subject to potential liabilities commonly faced by employers, such as workers disability and compensation claims, potential labor disputes and other employee-related liabilities and grievances as well as incur the compensation and benefits costs of our officers and other employees and consultants that were being paid by our advisor or its affiliates. We may issue equity awards to officers, employees and consultants, which awards would decrease net income and funds from operations and may further dilute your investment. We cannot reasonably estimate the amount of fees to our advisor we would save or the costs we would incur if we became self-managed. If the expenses we assume as a result of an internalization are higher than the expenses we avoid paying to our advisor, our earnings per share and funds from operations per share would be lower as a result of the internalization than it otherwise would have been, potentially decreasing the amount of funds available to distribute to our stockholders and the value of our shares.

Internalization transactions involving the acquisition of advisors or property managers affiliated with entity sponsors have also, in some cases, been the subject of litigation. Even if these claims are without merit, we could be forced to spend significant amounts of money defending claims which would reduce the amount of funds available for us to invest in properties or other investments or to pay distributions.

If we internalize our management functions, we could have difficulty integrating these functions as a stand-alone entity. Currently, our advisor and its affiliates perform asset management and general and administrative functions, including accounting and financial reporting, for multiple entities. These personnel have substantial know-how and experience which provides us with economies of scale. We may fail to properly identify the appropriate mix of personnel and capital needs to operate as a stand-alone entity. An inability to manage an internalization transaction effectively could thus result in our incurring excess costs and suffering deficiencies in our disclosure controls and procedures or our internal control over financial reporting. Such deficiencies could cause us to incur additional costs, and our management's attention could be diverted from most effectively managing our real properties and other real estate-related assets.

***You are limited in your ability to sell your shares of common stock pursuant to our share redemption program. You may not be able to sell any of your shares of our common stock back to us, and if you do sell your shares, you may not receive the price you paid upon subscription.***

Our share redemption program may provide you with an opportunity to have your shares of common stock redeemed by us. We anticipate that shares of our common stock may be redeemed on a quarterly basis. However, our share redemption program contains certain restrictions and limitations, including those relating to the number of shares of our common stock that we can redeem at any given time and limiting the redemption price. Specifically, we limit the number of shares to be redeemed during any calendar year to no more than (1) 5% of the weighted average of the number of shares of our common stock outstanding during the prior calendar year and (2) those that could be funded from the net proceeds from the sale of shares under the distribution reinvestment plan in the prior calendar year plus such additional funds as may be borrowed or reserved for that purpose by our board of directors. In addition, our board of directors reserves the right to reject any redemption request for any reason or no reason or to amend or terminate the share redemption program at any time. Therefore, you may not have the opportunity to make a redemption request prior to a potential termination of the share redemption program and you may not be able to sell any of your shares of common stock back to us pursuant to our share redemption program. Moreover, if you do sell your shares of common stock back to us pursuant to the share redemption program, you may not receive the same price you paid for any shares of our common stock being redeemed.

***Payments to the holder of the special units may reduce cash available for distribution to our stockholders and the value of our shares of common stock upon consummation of a liquidity event.***

As the holder of the special units of our operating partnership, TNP Strategic Retail OP Holdings, LLC, a wholly owned subsidiary of our sponsor, may be entitled to receive a cash payment upon dispositions of our operating partnership's assets and a promissory note, cash or shares of our common stock upon the occurrence of specified events, including, among other events, a listing of our shares on an exchange or the termination or non-renewal of the advisory agreement. Payments to the holder of the special units upon dispositions of our operating partnership's assets and redemptions of the special units may reduce cash available for distribution to our stockholders and the value of shares of our common stock upon consummation of a liquidity event.

***Our initial public offering is a fixed price offering. We established the fixed offering price of our shares on an arbitrary basis and it may not accurately represent the current value of our assets at any particular time. Therefore, the purchase price paid for shares of our common stock may be higher or lower than the value of our assets per share of our common stock at the time of the purchase.***

Our initial public offering is a fixed price offering, which means that the offering price for shares of our common stock is fixed and will not vary based on the underlying value of our assets, unless our board of directors determines that the offering price should be modified. Our board of directors arbitrarily determined the offering price in its sole discretion. The fixed offering price for shares of our common stock has not been based on appraisals of any assets we may own. Therefore, the fixed offering price established for shares of our common stock may not accurately represent the current value of our assets per share of our common stock at any particular time and may be higher or lower than the actual value of our assets per share at such time.

***Our board of directors determined an estimated per share value of \$10.14 for our shares of common stock as of December 31, 2011. You should not rely on the estimated value per share as being an accurate measure of the current value of our shares of common stock or in making an investment decision.***

On March 16, 2012, our board of directors determined an estimated per share value of \$10.14 for our common stock as of December 31, 2011. We did not, however, change the price per share in our public offering, under our distribution reinvestment program or under our share redemption program, except in the case of death or disability, in which case we will use the higher of the most recent estimated share value and the purchase price paid. We disclose in our filings with the SEC the methodology used to determine the estimated value per share and numerous limitations related to the estimated value per share. Please see our filings with the SEC for a detailed description of the estimated share valuation methodology and limitations.

We currently anticipate that the estimated value per share will be calculated quarterly through the quarter ending June 30, 2012. However, our board of directors may determine to update such estimate more frequently. Our board's objective in determining the estimated value per share was to arrive at a value, based on the most recent data available, that it believed was reasonable based on methodologies that it deemed appropriate after consultation with our advisor and after reviewing, among other factors, appraisal reports of our properties prepared by third parties. However, the market for commercial real estate can fluctuate quickly and substantially and values are expected to change in the future and may decrease. Also, our board of directors did not consider certain other factors, such as a liquidity discount.

As with any valuation methodology, the methodologies used to determine the estimated value per share were based upon a number of assumptions, estimates and judgments that may not be accurate or complete. Further, different parties using different property-specific and general real estate and capital market assumptions, estimates, judgments and standards could derive a different estimated value per share, which could be significantly different from the estimated value per share determined by our board of directors. The estimated value per share does not represent the fair value of our assets less liabilities in accordance with U.S. GAAP. The estimated value per share is not a representation or indication that: a stockholder would be able to realize the estimated share value if he or she attempts to sell shares; a stockholder would ultimately realize distributions per share equal to the estimated value per share upon liquidation of assets and settlement of our liabilities or upon a sale of our company; shares of our common stock would trade at the estimated value per share on a national securities exchange; a third party would offer the estimated value per share in an arms-length transaction to purchase all or substantially all of our shares of common stock; or the methodologies used to estimate the value per share would be acceptable to the Financial Industry Regulatory Authority, Inc., or FINRA, or under the Employee Retirement Income Security Act, or ERISA, with respect to their respective requirements.

Under current FINRA regulations, beginning 18 months after the completion of the last offering of our shares and prior to any listing of our shares on a national securities exchange, which we refer to as our offering stage, our board of directors will determine the estimated per share value of our shares of common stock based on independent valuations of our properties and other assets every 18 months.

## **Risks Related To Our Business**

***Changing laws and regulations have resulted in increased compliance costs for us, which could affect our operating results.***

Changing laws, regulations and standards relating to corporate governance and public disclosure, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and newly enacted SEC regulations, have created, and may create in the future, additional compliance requirements for companies such as ours. For instance, our advisor may be required to register as an investment advisor under federal or state regulations which will subject it to additional compliance procedures and reporting obligations as well as potential penalties for non-compliance. As a result of such additional regulation, we intend to invest appropriate resources to comply with evolving standards, and this investment has resulted and will likely continue to result in increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities.

***Events in U.S. and global financial markets have had, and may continue to have, a negative impact on the terms and availability of credit in the United States and the state of the national economy generally which could have an adverse effect on our business and our results of operations.***

The failure of large U.S. financial institutions in 2008 and 2009 and the resulting turmoil in the global financial sector has had, and will likely continue to have, a negative impact on the terms and availability of credit and the state of the economy generally within the United States. The tightening of the U.S. credit markets has resulted in a lack of adequate credit and the risk of a further economic downturn. Some lenders continue to impose more stringent restrictions on the terms of credit and there may be a general reduction in the amount of credit available in the markets in which we conduct business. The negative impact of the tightening of the credit markets may result in an inability to finance the acquisition of real properties and other real estate-related assets on favorable terms, if at all, increased financing costs or financing with increasingly restrictive covenants. If the credit markets remain constricted, it may result in our inability to obtain adequate financing or to refinance debt obligations as they come due on favorable terms, or at all.

Additionally, decreasing home prices and mortgage defaults have resulted in uncertainty in the real estate and real estate securities and debt markets. As a result, the valuation of real estate-related assets has been volatile and is likely to continue to be volatile in the future. The volatility in markets may make it more difficult for us to obtain adequate financing or realize gains on our investments which could have an adverse effect on our business and our results of operations.

***We are uncertain of our sources for funding our future capital needs. If we cannot obtain debt or equity financing on acceptable terms, our ability to acquire real properties or other real estate-related assets and fund or expand our operations will be adversely affected.***

The net proceeds from our initial public offering will be used primarily to fund our investment in real properties and other real estate-related assets, for payment of operating expenses and for payment of various fees and expenses such as acquisition fees and management fees. We do not intend to establish a general working capital reserve out of the proceeds from our initial public offering during the offering. Accordingly, we are dependent on the proceeds raised in our public offering and if we are unable to raise sufficient proceeds, we may not be able to fund our existing or future operations. In addition, in the event that we develop a need for additional capital in the future for investments, the improvement of our real properties or for any other reason, sources of funding may not be available to us. If we cannot establish reserves out of cash flow generated by our investments or out of net sale proceeds in non-liquidating sale transactions, or obtain debt or equity financing on acceptable terms, our ability to acquire real properties and other real estate-related assets and to expand our operations will be adversely affected. As a result, we would be less likely to achieve portfolio diversification and our investment objectives, which may negatively impact our results of operations and reduce our ability to make distributions to our stockholders.

## **Risks Relating to Our Organizational Structure**

***Maryland law and our organizational documents limit your right to bring claims against our officers and directors.***

Maryland law provides that a director will not have any liability as a director so long as he or she performs his or her duties in accordance with the applicable standard of conduct. Our

charter provides that, subject to the applicable limitations set forth therein or under Maryland law, no director or officer will be liable to us or our stockholders for monetary damages. Our charter also provides that we will generally indemnify our directors, our officers, our advisor and its affiliates for losses they may incur by reason of their service in those capacities unless their act or omission was material to the matter giving rise to the proceeding and was committed in bad faith or was the result of active and deliberate dishonesty, they actually received an improper personal benefit in money, property or services or, in the case of any criminal proceeding, they had reasonable cause to believe the act or omission was unlawful. Moreover, we have entered into separate indemnification agreements with each of our directors and executive officers. As a result, we and our stockholders may have more limited rights against these persons than might otherwise exist under common law. In addition, we may be obligated to fund the defense costs incurred by these persons in some cases. However, our charter does provide that we may not indemnify our directors, our advisor and its affiliates for loss or liability suffered by them or hold our directors or our advisor and its affiliates harmless for loss or liability suffered by us unless they have determined that the course of conduct that caused the loss or liability was in our best interests, they were acting on our behalf or performing services for us, the liability was not the result of negligence or misconduct by our non-independent directors, our advisor and its affiliates or gross negligence or willful misconduct by our independent directors, and the indemnification or agreement to hold harmless is recoverable only out of our net assets, including the proceeds of insurance, and not from the stockholders.

***The limit on the percentage of shares of our common stock that any person may own may discourage a takeover or business combination that may benefit our stockholders.***

Our charter restricts the direct or indirect ownership by one person or entity to no more than 9.8% of the value of our then outstanding capital stock (which includes common stock and any preferred stock we may issue) and no more than 9.8% of the value or number of shares, whichever is more restrictive, of our then outstanding common stock unless exempted by our board of directors. This restriction may discourage a change of control of us and may deter individuals or entities from making tender offers for shares of our common stock on terms that might be financially attractive to stockholders or which may cause a change in our management. In addition to deterring potential transactions that may be favorable to our stockholders, these provisions may also decrease your ability to sell your shares of our common stock.

***We may issue preferred stock or other classes of common stock, which issuance could adversely affect the holders of our common stock issued pursuant to our initial public offering.***

Investors in our initial public offering do not have preemptive rights to any shares issued by us in the future. We may issue, without stockholder approval, preferred stock or other classes of common stock with rights that could dilute the value of your shares of common stock. However, the issuance of preferred stock must also be approved by a majority of our independent directors not otherwise interested in the transaction, who will have access, at our expense, to our legal counsel or to independent legal counsel. In some instances, the issuance of preferred stock or other classes of common stock would increase the number of stockholders entitled to distributions without simultaneously increasing the size of our asset base.

Our charter authorizes us to issue 450,000,000 shares of capital stock, of which 400,000,000 shares of capital stock are designated as common stock and 50,000,000 shares of capital stock are designated as preferred stock. Our board of directors may amend our charter to increase the aggregate number of authorized shares of capital stock or the number of authorized shares of capital stock of any class or series without stockholder approval. If we ever create and issue preferred stock with a distribution preference over common stock, payment of any distribution preferences of outstanding preferred stock would reduce the amount of funds available for the payment of distributions on our common stock. Further, holders of preferred stock are normally entitled to receive a preference payment in the event we liquidate, dissolve or wind up before any payment is made to our common stockholders, likely reducing the amount common stockholders would otherwise receive upon such an occurrence. In addition, under certain circumstances, the issuance of preferred stock or a separate class or series of common stock may render more difficult or tend to discourage:

- a merger, tender offer or proxy contest;
- the assumption of control by a holder of a large block of our securities; and
- the removal of incumbent management.

***Our UPREIT structure may result in potential conflicts of interest with limited partners in our operating partnership whose interests may not be aligned with those of our stockholders.***

We have in the past, and may in the future, issue limited partner interests of our operating partnership in connection with certain transactions. Limited partners in our operating partnership have the right to vote on certain amendments to the operating partnership agreement, as well as on certain other matters. Persons holding such voting rights may exercise them in a manner that conflicts with the interests of our stockholders. As general partner of our operating partnership, we are obligated to act in a manner that is in the best interest of all partners of our operating partnership. Circumstances may arise in the future when the interests of limited partners in our operating partnership may conflict with the interests of our stockholders. These conflicts may be resolved in a manner stockholders do not believe are in their best interest.

In addition, TNP Strategic Retail OP Holdings, LLC, the holder of special units in our operating partnership, may be entitled to (1) certain cash payments upon the disposition of certain of our operating partnership's assets or (2) a one-time payment in the form of cash, a promissory note or shares of our common stock in conjunction with the redemption of the special units upon the occurrence of a listing of our shares on a national stock exchange or certain events that result in the termination or non-renewal of our advisory agreement. This potential obligation to make substantial payments to the holder of the special units may reduce our cash available for distribution to stockholders and limit the amount that stockholders will receive upon the consummation of a liquidity event.

***Your investment return may be reduced if we are required to register as an investment company under the Investment Company Act; if we are subject to registration under the Investment Company Act, we will not be able to continue our business.***

Neither we, nor our operating partnership, nor any of our subsidiaries intend to register as an investment company under the Investment Company Act of 1940, as amended, or the Investment Company Act. Currently, we, through our subsidiaries, own sixteen commercial retail, single and multi-tenant properties. In order for us not to be subject to regulation under the Investment Company Act, we engage, through our operating partnership and subsidiaries, primarily in the business of buying real estate, and these investments must be made within a year after our initial public offering ends. If we are unable to invest a significant portion of the proceeds of our initial public offering in properties within one year of the termination of our initial public offering, we may avoid being required to register as an investment company by temporarily investing any unused proceeds in government securities with low returns, which would reduce the cash available for distribution to investors and possibly lower your returns.

We expect that most of our assets will be held through wholly owned or majority-owned subsidiaries of our operating partnership. We expect that most of these subsidiaries will be outside the definition of investment company under Section 3(a)(1) of the Investment Company Act as they are generally expected to hold at least 60% of their assets in real property. Section 3(a)(1)(A) of the Investment Company Act defines an investment company as any issuer that is or holds itself out as being engaged primarily in the business of investing, reinvesting or trading in securities. Section 3(a)(1)(C) of the Investment Company Act defines an investment company as any issuer that is engaged or proposes to engage in the business of investing, reinvesting, owning, holding or trading in securities and owns or proposes to acquire investment securities having a value exceeding 40% of the value of the issuer's total assets (exclusive of U.S. government securities and cash items) on an unconsolidated basis, which we refer to as the "40% test." Excluded from the term "investment securities," among other things, are U.S. government securities and securities issued by majority-owned subsidiaries that are not themselves investment companies and are not relying on the exception from the definition of investment company set forth in Section 3(c)(1) or Section 3(c)(7) of the Investment Company Act. We also expect that we and our operating partnership, as holding companies that conduct their businesses through our subsidiaries, will not meet the definition of an investment company under Section 3(a)(1) of the Investment Company Act.

In the event that the value of investment securities held by the subsidiaries of our operating partnership were to exceed 40%, we expect our subsidiaries to be able to rely on the exclusion from the definition of "investment company" provided by Section 3(c)(5)(C) of the Investment Company Act. Section 3(c)(5)(C), as interpreted by the staff of the SEC, requires each of our subsidiaries relying on this exception to invest at least 55% of its portfolio in "mortgage and other liens on and interests in real estate," which we refer to as "qualifying real estate investments" and maintain an additional 25% of its assets in qualifying real estate investments or other real estate-related assets, or the 25% basket. The remaining 20% of the portfolio can consist of miscellaneous assets. What we buy and sell is therefore limited to these criteria. How we determine to classify our assets for purposes of the Investment Company Act will be based in large measure upon no-action letters issued by the SEC staff in the past and other SEC interpretive guidance. These no-action positions were issued in accordance with factual situations that may be substantially different from the factual situations we may face, and a number of these no-action positions were issued more than ten years ago. Pursuant to this guidance, and depending on the characteristics of the specific investments, certain mortgage loans, participations in mortgage loans, mortgage-backed securities, mezzanine loans, joint

venture investments and the equity securities of other entities may not constitute qualifying real estate investments and therefore investments in these types of assets may be limited. No assurance can be given that the SEC will concur with our classification of our assets. Future revisions to the Investment Company Act or further guidance from the SEC may cause us to lose our exclusion from registration or force us to re-evaluate our portfolio and our investment strategy. Such changes may prevent us from operating our business successfully.

In the event that we, or our operating partnership, were to acquire assets that could make either entity fall within the definition of investment company under Section 3(a)(1) of the Investment Company Act, we believe that we would still qualify for an exclusion from registration pursuant to Section 3(c)(6). Although the SEC staff has issued little interpretive guidance with respect to Section 3(c)(6), we believe that we and our operating partnership may rely on Section 3(c)(6) if 55% of the assets of our operating partnership consist of, and at least 55% of the income of our operating partnership is derived from, qualifying real estate investments owned by wholly owned or majority-owned subsidiaries of our operating partnership.

To ensure that neither we, nor our operating partnership nor subsidiaries are required to register as an investment company, each entity may be unable to sell assets they would otherwise want to sell and may need to sell assets they would otherwise wish to retain. In addition, we, our operating company or our subsidiaries may be required to acquire additional income- or loss-generating assets that we might not otherwise acquire or forego opportunities to acquire interests in companies that we would otherwise want to acquire. Although we, our operating partnership and our subsidiaries intend to monitor our portfolio periodically and prior to each acquisition, any of these entities may not be able to maintain an exclusion from registration as an investment company. If we, our operating partnership or our subsidiaries are required to register as an investment company but fail to do so, the unregistered entity would be prohibited from engaging in our business, and criminal and civil actions could be brought against such entity. In addition, the contracts of such entity would be unenforceable unless a court required enforcement, and a court could appoint a receiver to take control of the entity and liquidate its business.

### **Risks Related To Conflicts of Interest**

***We may compete with other affiliates of our advisor for opportunities to acquire or sell investments, which may have an adverse impact on our operations.***

We may compete with other affiliates of our advisor for opportunities to acquire or sell real properties and other real estate-related assets. We may also buy or sell real properties and other real estate-related assets at the same time as other affiliates are considering buying or selling similar assets. In this regard, there is a risk that our advisor will select for us investments that provide lower returns to us than investments purchased by another affiliate. Certain of our affiliates own or manage real properties in geographical areas in which we expect to own real properties. As a result of our potential competition with other affiliates of our advisor, certain investment opportunities that would otherwise be available to us may not in fact be available. This competition may also result in conflicts of interest that are not resolved in our favor.

***The time and resources that our advisor and some of its affiliates, including our officers and directors, devote to us may be diverted, and we may face additional competition due to the fact that affiliates of our advisor are not prohibited from raising money for, or managing, another entity that makes the same types of investments that we target.***

Our advisor and some of its affiliates, including our officers and directors, are not prohibited from raising money for, or managing, another investment entity that makes the same types of investments as those we target. For example, our advisor's management currently manages several privately offered real estate programs sponsored by affiliates of our advisor. As a result, the time and resources they could devote to us may be diverted. In addition, we may compete with any such investment entity for the same investors and investment opportunities. We may also co-invest with any such investment entity. Even though all such co-investments will be subject to approval by our independent directors, they could be on terms not as favorable to us as those we could achieve co-investing with a third party.

***Our advisor and its affiliates, including our officers and some of our directors, face conflicts of interest caused by compensation arrangements with us and other affiliates, which could result in actions that are not in the best interests of our stockholders.***

Our advisor and its affiliates receive substantial fees from us in return for their services and these fees could influence the advice provided to us. Among other matters, the compensation arrangements could affect their judgment with respect to:

- acquisitions of property and other investments and originations of loans, which entitle our advisor to acquisition or origination fees and management fees, and, in the case of acquisitions of investments from other programs sponsored by TNP, may entitle affiliates of our advisor to disposition or other fees from the seller;

- public and private offerings of equity by us, which may allow our dealer manager to earn additional dealer manager fees and allow our advisor to be reimbursed organization and offering costs and earn increased acquisition fees and management fees;
- real property sales, since the asset management fees payable to our advisor will decrease;
- incurring or refinancing debt and originating loans, which would increase the acquisition, financing, origination and management fees payable to our advisor; and
- whether and when we seek to sell the company or its assets or to list our common stock on a national securities exchange, which would entitle the advisor and/or its affiliates to incentive fees.

Further, our advisor may recommend that we invest in a particular asset or pay a higher purchase price for the asset than it would otherwise recommend if it did not receive an acquisition fee. Certain acquisition fees and asset management fees payable to our advisor and property management fees payable to the property manager are payable irrespective of the quality of the underlying real estate or property management services during the term of the related agreement. These fees may influence our advisor to recommend transactions with respect to the sale of a property or properties that may not be in our best interest at the time. Investments with higher net operating income growth potential are generally riskier or more speculative. In addition, the premature sale of an asset may add concentration risk to the portfolio or may be at a price lower than if we held on to the asset. Moreover, our advisor has considerable discretion with respect to the terms and timing of acquisition, disposition, refinancing and leasing transactions. In evaluating investments and other management strategies, the opportunity to earn these fees may lead our advisor to place undue emphasis on criteria relating to its compensation at the expense of other criteria, such as the preservation of capital, to achieve higher short-term compensation. Considerations relating to our affiliates' compensation from us and other affiliates of our advisor could result in decisions that are not in the best interests of our stockholders, which could hurt our ability to pay you distributions or result in a decline in the value of your investment.

***The conflicts of interest faced by our officers may cause us not to be managed solely in the best interests of our stockholders, which may adversely affect our results of operations and the value of your investment.***

Some of our officers are officers and employees of our sponsor, our advisor and other affiliated entities which receive fees in connection with our initial public offering and our operations. Anthony W. Thompson is our Chairman of the Board, Chief Executive Officer and President and also serves as the Chief Executive Officer of our sponsor. Mr. Thompson controls our sponsor and indirectly controls our advisor and dealer manager. James R. Wolford is our Chief Financial Officer, Treasurer and Secretary and also serves as the Executive Vice President and Chief Financial Officer of our sponsor and the Chief Financial Officer, Treasurer and Secretary of our advisor. Certain of our officers also own an economic interest in TNP SRT Management, LLC, which owns a 25% interest in our advisor. The ownership interest in our advisor and sponsor by certain of our officers may create conflicts of interest and cause us not to be managed solely in the best interests of our stockholders.

***Our advisor may have conflicting fiduciary obligations if we acquire assets from its affiliates or enter into joint ventures with its affiliates. As a result, in any such transaction we may not have the benefit of arm's-length negotiations of the type normally conducted between unrelated parties.***

Our advisor may cause us to invest in a property owned by, or make an investment in equity securities in or real estate-related loans to, one of its affiliates or through a joint venture with its affiliates. In these circumstances, our advisor will have a conflict of interest when fulfilling its fiduciary obligation to us. In any such transaction, we would not have the benefit of arm's-length negotiations of the type normally conducted between unrelated parties.

***The fees we pay to affiliates in connection with our initial public offering and in connection with the acquisition and management of our investments were not determined on an arm's-length basis; therefore, we do not have the benefit of arm's-length negotiations of the type normally conducted between unrelated parties.***

The fees paid to our advisor, our property manager, our dealer manager and other affiliates for services they provide for us were not determined on an arm's-length basis. As a result, the fees have been determined without the benefit of arm's-length negotiations of the type normally conducted between unrelated parties and may be in excess of amounts that we would otherwise pay to third parties for such services.

***We may purchase real property and other real estate-related assets from third parties who have existing or previous business relationships with affiliates of our advisor, and, as a result, in any such transaction, we may not have the benefit of arm's-length negotiations of the type normally conducted between unrelated parties.***

We may purchase real property and other real estate-related assets from third parties that have existing or previous business relationships with affiliates of our advisor. The officers, directors or employees of our advisor and its affiliates and the principals of our advisor who also perform services for other affiliates of our advisor may have a conflict in representing our interests in these transactions on the one hand and the interests of such affiliates in preserving or furthering their respective relationships on the other hand. In any such transaction, we will not have the benefit of arm's-length negotiations of the type normally conducted between unrelated parties, and the purchase price or fees paid by us may be in excess of amounts that we would otherwise pay to third parties.

#### **Risks Related To Investments In Real Estate Generally**

***Changes in national, regional or local economic, demographic or real estate market conditions may adversely affect our results of operations and returns to our stockholders.***

We are subject to risks generally attributable to the ownership of real estate assets, including: changes in national, regional or local economic, demographic or real estate market conditions; changes in supply of or demand for similar properties in an area; increased competition for real estate assets targeted by our investment strategy; bankruptcies, financial difficulties or lease defaults by our tenants; changes in interest rates and availability of financing; and changes in government rules, regulations and fiscal policies, including changes in tax, real estate, environmental and zoning laws.

We are unable to predict future changes in national, regional or local economic, demographic or real estate market conditions. For example, a recession or rise in interest rates could make it more difficult for us to lease real properties or dispose of them. In addition, rising interest rates could also make alternative interest-bearing and other investments more attractive and therefore potentially lower the relative value of the real estate assets we acquire. These conditions, or others we cannot predict, may adversely affect our results of operations and returns to our stockholders.

***Changes in supply of or demand for similar real properties in a particular area may increase the price of real properties we seek to purchase and decrease the price of real properties when we seek to sell them.***

The real estate industry is subject to market forces. We are unable to predict certain market changes including changes in supply of, or demand for, similar real properties in a particular area. Any potential purchase of an overpriced asset could decrease our rate of return on these investments and result in lower operating results and overall returns to our stockholders.

***Our operating expenses may increase in the future and, to the extent such increases cannot be passed on to tenants, our cash flow and our operating results would decrease.***

Operating expenses at our properties, such as expenses for fuel, utilities, labor and insurance, are not fixed and may increase in the future. There is no guarantee that we will be able to pass such increases on to our tenants. To the extent such increases cannot be passed on to tenants, any such increase would cause our cash flow and our operating results to decrease.

***Increasing vacancy rates for certain classes of real estate assets resulting from an economic downturn and disruption in the financial markets could adversely affect the value of assets we acquire.***

We depend upon tenants for a majority of our revenue from real property investments. An economic downturn and disruption in the financial markets may result in a trend toward increasing vacancy rates for certain classes of commercial property, particularly in large metropolitan areas, due to increased tenant delinquencies and/or defaults under leases, generally lower demand for rentable space and potential oversupply of rentable space. Business failures and downsizings may lead to reduced consumer demand for retail products and services and reduced demand for retail space. Reduced demand for retail properties could require us to grant rent concessions, make tenant improvement expenditures or reduce rental rates to maintain occupancies beyond those anticipated at the time we acquire a property. A prolonged recovery or a future economic downturn could impact certain of the real estate assets we may acquire and such real estate assets could experience higher levels of vacancy than anticipated at the time of our acquisition of such real estate assets. The value of our real estate assets could decrease below the amounts we paid for them. Revenues from properties could decrease due to lower occupancy rates, reduced rental rates and potential increases in uncollectible rent. Additionally, we will incur expenses, such as for maintenance costs, insurances costs and property taxes, even though a property is vacant. The longer the period of significant vacancies for a property, the greater the potential negative impact on our revenues and results of operations. An economic downturn resulting in increased tenant delinquencies and/or defaults and decreases in demand could have a material adverse effect on our operations and the value of our real estate assets.

***Our real properties are subject to property taxes that may increase in the future, which could adversely affect our cash flow.***

Our real properties are subject to real and personal property taxes that may increase as tax rates change and as the real properties are assessed or reassessed by taxing authorities. Certain of our leases provide that the property taxes, or increases therein, are charged to the lessees as an expense related to the real properties that they occupy, while other leases provide that we are responsible for such taxes. In any case, as the owner of the properties, we are ultimately responsible for payment of the taxes to the applicable government authorities. If real property taxes increase, our tenants may be unable to make the required tax payments, ultimately requiring us to pay the taxes even if otherwise stated under the terms of the lease. If we fail to pay any such taxes, the applicable taxing authority may place a lien on the real property and the real property may be subject to a tax sale. In addition, we will generally be responsible for real property taxes related to any vacant space.

***Uninsured losses or premiums for insurance coverage relating to real property may adversely affect your returns.***

We attempt to adequately insure all of our real properties against casualty losses. There are types of losses, generally catastrophic in nature, such as losses due to wars, acts of terrorism, earthquakes, floods, hurricanes, pollution or environmental matters that are uninsurable or not economically insurable, or may be insured subject to limitations, such as large deductibles or co-payments. Risks associated with potential terrorist acts could sharply increase the premiums we pay for coverage against property and casualty claims. Additionally, mortgage lenders sometimes require commercial property owners to purchase specific coverage against terrorism as a condition for providing mortgage loans. These policies may not be available at a reasonable cost, if at all, which could inhibit our ability to finance or refinance our real properties. In such instances, we may be required to provide other financial support, either through financial assurances or self-insurance, to cover potential losses. Changes in the cost or availability of insurance could expose us to uninsured casualty losses. In the event that any of our real properties incurs a casualty loss which is not fully covered by insurance, the value of our assets will be reduced by any such uninsured loss. In addition, we cannot assure you that funding will be available to us for repair or reconstruction of damaged real property in the future.

***We compete with numerous other parties or entities for real estate assets and tenants and may not compete successfully.***

We compete with numerous other persons or entities seeking to buy real estate assets or to attract tenants. These persons or entities may have greater experience and financial strength than us. There is no assurance that we will be able to acquire real estate assets or attract tenants on favorable terms, if at all. For example, our competitors may be willing to offer space at rental rates below our rates, causing us to lose existing or potential tenants and pressuring us to reduce our rental rates to retain existing tenants or convince new tenants to lease space at our properties. Each of these factors could adversely affect our results of operations, financial condition, value of our investments and ability to pay distributions to you.

***Delays in the acquisition, development and construction of real properties may have adverse effects on our results of operations and returns to our stockholders.***

Delays we encounter in the selection, acquisition and development of real properties could adversely affect your returns. Where properties are acquired prior to the start of construction or during the early stages of construction, it will typically take several months to complete construction and rent available space. Therefore, you could suffer delays in receiving cash distributions attributable to those particular real properties. Delays in completion of construction could give tenants the right to terminate preconstruction leases for space at a newly developed project. We may incur additional risks when we make periodic progress payments or other advances to builders prior to completion of construction. Each of those factors could result in increased costs of a project or loss of our investment. In addition, we will be subject to normal lease-up risks relating to newly constructed projects. Furthermore, the price we agree to pay for a real property will be based on our projections of rental income and expenses and estimates of the fair market value of real property upon completion of construction. If our projections are inaccurate, we may pay too much for a property.

***Actions of joint venture partners could negatively impact our performance.***

We may enter into joint ventures with third parties, including with entities that are affiliated with our advisor. We may also purchase and develop properties in joint ventures or in partnerships, co-tenancies or other co-ownership arrangements with the sellers of the properties, affiliates of the sellers, developers or other persons. Such investments may involve risks not otherwise present with a direct investment in real estate, including, for example:

- the possibility that our venture partner or co-tenant in an investment might become bankrupt;

- that the venture partner or co-tenant may at any time have economic or business interests or goals which are, or which become, inconsistent with our business interests or goals;
- that such venture partner or co-tenant may be in a position to take action contrary to our instructions or requests or contrary to our policies or objectives;
- the possibility that we may incur liabilities as a result of an action taken by such venture partner;
- that disputes between us and a venture partner may result in litigation or arbitration that would increase our expenses and prevent our officers and directors from focusing their time and effort on our business;
- the possibility that if we have a right of first refusal or buy/sell right to buy out a co-venturer, co-owner or partner, we may be unable to finance such a buy-out if it becomes exercisable or we may be required to purchase such interest at a time when it would not otherwise be in our best interest to do so; or
- the possibility that we may not be able to sell our interest in the joint venture if we desire to exit the joint venture.

Under certain joint venture arrangements, neither venture partner may have the power to control the venture and an impasse could be reached, which might have a negative influence on the joint venture and decrease potential returns to you. In addition, to the extent that our venture partner or co-tenant is an affiliate of our advisor, certain conflicts of interest will exist.

***Costs of complying with governmental laws and regulations related to environmental protection and human health and safety may be high.***

All real property investments and the operations conducted in connection with such investments are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. Some of these laws and regulations may impose joint and several liability on customers, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal.

Under various federal, state and local environmental laws, a current or previous owner or operator of real property may be liable for the cost of removing or remediating hazardous or toxic substances on such real property. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. In addition, the presence of hazardous substances, or the failure to properly remediate these substances, may adversely affect our ability to sell, rent or pledge such real property as collateral for future borrowings. Environmental laws also may impose restrictions on the manner in which real property may be used or businesses may be operated. Some of these laws and regulations have been amended so as to require compliance with new or more stringent standards as of future dates. Compliance with new or more stringent laws or regulations or stricter interpretation of existing laws may require us to incur material expenditures. Future laws, ordinances or regulations may impose material environmental liability. Additionally, our tenants' operations, the existing condition of land when we buy it, operations in the vicinity of our real properties, such as the presence of underground storage tanks, or activities of unrelated third parties may affect our real properties. There are also various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply and which may subject us to liability in the form of fines or damages for noncompliance. In connection with the acquisition and ownership of our real properties, we may be exposed to such costs in connection with such regulations. The cost of defending against environmental claims, of any damages or fines we must pay, of compliance with environmental regulatory requirements or of remediating any contaminated real property could materially and adversely affect our business, lower the value of our assets or results of operations and, consequently, lower the amounts available for distribution to you.

***The costs associated with complying with the Americans with Disabilities Act may reduce the amount of cash available for distribution to our stockholders.***

Investment in real properties may also be subject to the Americans with Disabilities Act of 1990, as amended, or ADA. Under the ADA, all places of public accommodation are required to comply with federal requirements related to access and use by disabled persons. We are committed to complying with the act to the extent to which it applies. The ADA has separate compliance requirements for "public accommodations" and "commercial facilities" that generally require that buildings and services be made accessible and available to people with disabilities. With respect to the properties we acquire, the ADA's requirements could require us to remove access barriers and could result in the imposition of injunctive relief, monetary penalties or, in some cases, an award of damages. We will attempt to acquire properties that comply with the ADA or place the burden on the seller or other third party, such as a tenant, to ensure compliance with the ADA. We cannot assure you that we will be able to acquire properties or allocate responsibilities in this manner. Any monies we use to comply with the ADA will reduce the amount of cash available for distribution to our stockholders.

***Real properties are illiquid investments, and we may be unable to adjust our portfolio in response to changes in economic or other conditions or sell a property if or when we decide to do so.***

Real properties are illiquid investments. We may be unable to adjust our portfolio in response to changes in economic or other conditions. In addition, the real estate market is affected by many factors, such as general economic conditions, availability of financing, interest rates and supply and demand that are beyond our control. We cannot predict whether we will be able to sell any real property for the price or on the terms set by us, or whether any price or other terms offered by a prospective purchaser would be acceptable to us. We cannot predict the length of time needed to find a willing purchaser and to close the sale of a real property. Also, we may acquire real properties that are subject to contractual "lock-out" provisions that could restrict our ability to dispose of the real property for a period of time. We may be required to expend funds to correct defects or to make improvements before a property can be sold. We cannot assure you that we will have funds available to correct such defects or to make such improvements.

In acquiring a real property, we may agree to restrictions that prohibit the sale of that real property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that real property. Our real properties may also be subject to resale restrictions. All these provisions would restrict our ability to sell a property, which could reduce the amount of cash available for distribution to our stockholders.

### **Risks Associated with Retail Property**

***The recent economic downturn in the United States has had, and may continue to have, an adverse impact on the retail industry generally. Slow or negative growth in the retail industry will result in defaults by retail tenants which could have an adverse impact on our financial operations.***

The recent economic downturn in the United States has had and may continue to have an adverse impact on the retail industry generally. As a result, the retail industry may continue to face reductions in sales revenues and increased bankruptcies. Adverse economic conditions may result in an increase in distressed or bankrupt retail companies, which in turn could result in an increase in defaults by tenants at our commercial properties. Additionally, slow economic growth is likely to hinder new entrants into the retail market which may make it difficult for us to fully lease our properties. Tenant defaults and decreased demand for retail space would have an adverse impact on the value of our retail properties and our results of operations.

***We anticipate that our properties will consist primarily of retail properties. Our performance, therefore, is linked to the market for retail space generally.***

As of December 31, 2011, we own eleven properties, each of which is a retail center and all but one have multiple tenants. The market for retail space has been and in the future could be adversely affected by weaknesses in the national, regional and local economies, the adverse financial condition of some large retailing companies, consolidation in the retail sector, excess amounts of retail space in a number of markets and competition for tenants with other shopping centers in our markets. Customer traffic to these shopping areas may be adversely affected by the closing of stores in the same shopping center, or by a reduction in traffic to such stores resulting from a regional economic downturn, a general downturn in the local area where our store is located, or a decline in the desirability of the shopping environment of a particular shopping center. Such a reduction in customer traffic could have a material adverse effect on our business, financial condition and results of operations.

***Our retail tenants face competition from numerous retail channels, which may reduce our profitability and ability to pay distributions.***

Retailers at our current retail properties and at any retail property we may acquire in the future face continued competition from discount or value retailers, factory outlet centers, wholesale clubs, mail order catalogues and operators, television shopping networks and shopping via the Internet. Such competition could adversely affect our tenants and, consequently, our revenues and funds available for distribution.

***Retail conditions may adversely affect our base rent and subsequently, our income.***

Some of our leases may provide for base rent plus contractual base rent increases. A number of our retail leases may also include a percentage rent clause for additional rent above the base amount based upon a specified percentage of the sales our tenants generate. Under those leases which contain percentage rent clauses, our revenue from tenants may increase as the sales of our tenants increase. Generally, retailers face declining revenues during downturns in the economy. As a result, the portion of our revenue which we may derive from percentage rent leases could decline upon a general economic downturn.

***Our revenue will be impacted by the success and economic viability of our anchor retail tenants. Our reliance on single or significant tenants in certain buildings may decrease our ability to lease vacated space and adversely affect the returns on your investment.***

In the retail sector, a tenant occupying all or a large portion of the gross leasable area of a retail center, commonly referred to as an “anchor tenant”, may become insolvent, may suffer a downturn in business, or may decide not to renew its lease. Any of these events at one of our properties or any retail property we may acquire in the future would result in a reduction or cessation in rental payments to us and would adversely affect our financial condition. A lease termination by an anchor tenant at one of our properties or any retail property we may acquire in the future could result in lease terminations or reductions in rent by other tenants whose leases may permit cancellation or rent reduction if another tenant’s lease is terminated. In such event, we may be unable to re-lease the vacated space. Similarly, the leases of some anchor tenants may permit the anchor tenant to transfer its lease to another retailer. The transfer of a lease to a new anchor tenant could cause customer traffic in the retail center to decrease and thereby reduce the income generated by that retail center. A lease transfer to a new anchor tenant could also allow other tenants to make reduced rental payments or to terminate their leases. In the event that we are unable to re-lease vacated space at one of our properties or any retail property we may acquire in the future to a new anchor tenant, we may incur additional expenses in order to re-model the space to be able to re-lease the space to more than one tenant.

***The bankruptcy or insolvency of a major tenant may adversely impact our operations and our ability to pay distributions.***

The bankruptcy or insolvency of a significant tenant or a number of smaller tenants at one of our properties or any retail property we may acquire in the future may have an adverse impact on our income and our ability to pay distributions. Generally, under bankruptcy law, a debtor tenant has 120 days to exercise the option of assuming or rejecting the obligations under any unexpired lease for nonresidential real property, which period may be extended once by the bankruptcy court. If the tenant assumes its lease, the tenant must cure all defaults under the lease and may be required to provide adequate assurance of its future performance under the lease. If the tenant rejects the lease, we will have a claim against the tenant’s bankruptcy estate. Although rent owing for the period between filing for bankruptcy and rejection of the lease may be afforded administrative expense priority and paid in full, pre-bankruptcy arrears and amounts owing under the remaining term of the lease will be afforded general unsecured claim status (absent collateral securing the claim). Moreover, amounts owing under the remaining term of the lease will be capped. Other than equity and subordinated claims, general unsecured claims are the last claims paid in a bankruptcy and therefore funds may not be available to pay such claims in full.

#### **Risks Associated with Real Estate-Related Loans and Other Real Estate-Related Assets**

***Disruptions in the financial markets and deteriorating economic conditions could adversely impact the commercial mortgage market as well as the market for debt-related investments generally, which could hinder our ability to implement our business strategy and generate returns for our stockholders.***

As part of our investment strategy, we intend to acquire a portfolio of real estate-related loans, real estate-related debt securities and other real estate-related investments. The returns available to investors in these investments are determined by: (1) the supply and demand for such investments and (2) the existence of a market for such investments, which includes the ability to sell or finance such investments. During periods of volatility, the number of investors participating in the market may change at an accelerated pace. As liquidity or “demand” increases, the returns available to investors will decrease. Conversely, a lack of liquidity will cause the returns available to investors to increase. During the last few years, concerns pertaining to the deterioration of credit in the residential mortgage market have expanded to almost all areas of the debt capital markets including corporate bonds, asset-backed securities and commercial real estate mortgages and loans. Future instability may interfere with the successful implementation of our business strategy.

***If we make or invest in mortgage loans, our mortgage loans may be affected by unfavorable real estate market conditions, which could decrease the value of those loans and the return on your investment.***

If we make or invest in mortgage loans, we will be at risk of defaults by the borrowers on those mortgage loans. These defaults may be caused by many conditions beyond our control, including interest rate levels and local and other economic conditions affecting real estate values. We will not know whether the values of the properties securing our mortgage loans will remain at the levels existing on the dates of origination of those mortgage loans. If the values of the underlying properties drop, our risk will increase because of the lower value of the security associated with such loans.

***If we make or invest in mortgage loans, our mortgage loans will be subject to interest rate fluctuations that could reduce our returns as compared to market interest rates and reduce the value of the mortgage loans in the event we sell them; accordingly, the value of your investment would be subject to fluctuations in interest rates.***

If we invest in fixed-rate, long-term mortgage loans and interest rates rise, the mortgage loans could yield a return that is lower than then-current market rates. If interest rates decrease, we will be adversely affected to the extent that mortgage loans are prepaid because we may not be able to make new loans at the higher interest rate. If we invest in variable-rate loans and interest rates decrease, our revenues will also decrease. Finally, if we invest in variable-rate loans and interest rates increase, the value of the loans we own at such time would decrease. For these reasons, if we invest in mortgage loans, our returns on those loans and the value of your investment will be subject to fluctuations in interest rates.

***The CMBS and CDOs in which we may invest are subject to several types of risks.***

Commercial mortgage-backed securities, or CMBS, are bonds which evidence interests in, or are secured by, a single commercial mortgage loan or a pool of commercial mortgage loans. Collateralized debt obligations, or CDOs, are a type of debt obligation that are backed by commercial real estate assets, such as CMBS, commercial mortgage loans, B-notes, or mezzanine paper. Accordingly, the mortgage backed securities we invest in are subject to all the risks of the underlying mortgage loans.

In a rising interest rate environment, the value of CMBS and CDOs may be adversely affected when payments on underlying mortgages do not occur as anticipated, resulting in the extension of the security's effective maturity and the related increase in interest rate sensitivity of a longer-term instrument. The value of CMBS and CDOs may also change due to shifts in the market's perception of issuers and regulatory or tax changes adversely affecting the mortgage securities markets as a whole. In addition, CMBS and CDOs are subject to the credit risk associated with the performance of the underlying mortgage properties. In certain instances, third party guarantees or other forms of credit support can reduce the credit risk.

CMBS and CDOs are also subject to several risks created through the securitization process. Subordinate CMBS and CDOs are paid interest only to the extent that there are funds available to make payments. To the extent the collateral pool includes a large percentage of delinquent loans, there is a risk that interest payment on subordinate CMBS and CDOs will not be fully paid. Subordinate securities of CMBS and CDOs are also subject to greater credit risk than those CMBS and CDOs that are more highly rated.

***The mezzanine loans in which we may invest would involve greater risks of loss than senior loans secured by income-producing real properties.***

We may invest in mezzanine loans that take the form of subordinated loans secured by second mortgages on the underlying real property or loans secured by a pledge of the ownership interests of the entity owning the real property, the entity that owns the interest in the entity owning the real property or other assets. These types of investments involve a higher degree of risk than long-term senior mortgage lending secured by income-producing real property because the investment may become unsecured as a result of foreclosure by the senior lender. In the event of a bankruptcy of the entity providing the pledge of its ownership interests as security, we may not have full recourse to the assets of such entity, or the assets of the entity may not be sufficient to satisfy our mezzanine loan. If a borrower defaults on our mezzanine loan or debt senior to our loan, or in the event of a borrower bankruptcy, our mezzanine loan will be satisfied only after the senior debt. As a result, we may not recover some or all of our investment. In addition, mezzanine loans may have higher loan-to-value ratios than conventional mortgage loans, resulting in less equity in the real property and increasing the risk of loss of principal.

### **Risks Associated With Debt Financing**

***Restrictions imposed by our credit facility may limit our ability to execute our business strategy and increase the risk of default under our debt obligations.***

We are a party to a \$43.0 million credit facility with KeyBank that contains restrictive covenants. These restrictions include requirements to maintain financial ratios, which may significantly limit our ability to, among other things:

- borrow additional money;
- make capital expenditures and other investments;
- merge, consolidate or dispose of assets; and
- incur additional liens

In addition, our credit facility requires us to raise certain specified amounts in offering proceeds from our ongoing public offering. The failure to raise sufficient proceeds or a decline in our operations, which could reduce our cash from operation, could cause us to be in default under the credit agreement and our other debt obligations.

As of December 31, 2011, we had approximately \$43.0 million of outstanding indebtedness under our credit facility. Our credit facility matures on December 17, 2013, subject to extension. We may, in the future, be required to refinance or negotiate an extension of the maturity of our credit facility. However, our ability to complete a refinancing or extension is subject to a number of conditions, many of which are beyond our control. Failure to complete a refinancing or extension of our credit facility could have a material adverse effect on us and our operations.

***Disruptions in the financial markets and deteriorating economic conditions could also adversely affect our ability to secure debt financing on attractive terms and the values of investments we make.***

The capital and credit markets experienced extreme volatility and disruption during 2008 and 2009. Liquidity in the global credit market has been severely contracted by these market disruptions, making it costly to obtain new lines of credit or refinance existing debt. We have, and expect to continue to, finance our investments in part with debt. As a result of the recent turmoil in the credit markets, we may not be able to obtain debt financing on attractive terms or at all. As such, we may be forced to use a greater proportion of our offering proceeds to finance our acquisitions and originations, reducing the number of investments we would otherwise make. If the current debt market environment persists, we may modify our investment strategy in order to optimize our portfolio performance. Our options would include limiting or eliminating the use of debt and focusing on those investments that do not require the use of leverage to meet our portfolio goals.

***We will incur mortgage indebtedness and other borrowings, which may increase our business risks, could hinder our ability to make distributions and could decrease the value of your investment.***

We have, and may in the future, obtain lines of credit and long-term financing that may be secured by our real properties and other assets. Under our charter, we have a limitation on borrowing which precludes us from borrowing in excess of 300% of the value of our net assets. Net assets for purposes of this calculation are defined to be our total assets (other than intangibles), valued at cost prior to deducting depreciation, reserves for bad debts or other non-cash reserves, less total liabilities. Generally speaking, the preceding calculation is expected to approximate 75% of the aggregate cost of our investments before non-cash reserves and depreciation. Our charter allows us to borrow in excess of these amounts if such excess is approved by a majority of the independent directors and is disclosed to stockholders in our next quarterly report, along with justification for such excess. As of December 31, 2011, we exceeded the 300% limit due to the exclusion from total assets of intangible assets that were acquired with the acquisition of our properties. Because these intangible assets were part of the purchase price and because our overall indebtedness was less than 75% of the book value of our assets at December 31, 2011, this excess borrowing has been approved by our independent directors. Also, we may incur mortgage debt and pledge some or all of our investments as security for that debt to obtain funds to acquire additional investments or for working capital. We may also borrow funds as necessary or advisable to ensure we maintain our REIT tax qualification, including the requirement that we distribute at least 90% of our annual REIT taxable income to our stockholders (computed without regard to the distribution paid deduction and excluding net capital gains). Furthermore, we may borrow if we otherwise deem it necessary or advisable to ensure that we maintain our qualification as a REIT for federal income tax purposes.

High debt levels will cause us to incur higher interest charges, which would result in higher debt service payments and could be accompanied by restrictive covenants. If there is a shortfall between the cash flow from a property and the cash flow needed to service mortgage debt on that property, then the amount available for distributions to stockholders may be reduced. In addition, incurring mortgage debt increases the risk of loss since defaults on indebtedness secured by a property may result in lenders initiating foreclosure actions. In that case, we could lose the property securing the loan that is in default, thus reducing the value of your investment. For tax purposes, a foreclosure on any of our properties will be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. If the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we will recognize taxable income on foreclosure, but we would not receive any cash proceeds. If any mortgage contains cross collateralization or cross default provisions, a default on a single property could affect multiple properties. If any of our properties are foreclosed upon due to a default, our ability to pay cash distributions to our stockholders will be adversely affected.

***Instability in the debt markets may make it more difficult for us to finance or refinance properties, which could reduce the number of properties we can acquire and the amount of cash distributions we can make to our stockholders.***

If mortgage debt is unavailable on reasonable terms as a result of increased interest rates or other factors, we may not be able to finance the initial purchase of properties. In addition, if we place mortgage debt on properties, we run the risk of being unable to refinance such debt when the loans come due, or of being unable to refinance on favorable terms. If interest

rates are higher when we refinance debt, our income could be reduced. We may be unable to refinance debt at appropriate times, which may require us to sell properties on terms that are not advantageous to us, or could result in the foreclosure of such properties. If any of these events occur, our cash flow would be reduced. This, in turn, would reduce cash available for distribution to you and may hinder our ability to raise more capital by issuing securities or by borrowing more money.

***Increases in interest rates could increase the amount of our debt payments and negatively impact our operating results.***

Interest we pay on our debt obligations will reduce cash available for distributions. If we incur variable rate debt, increases in interest rates would increase our interest costs, which would reduce our cash flows and our ability to make distributions to you. If we need to repay existing debt during periods of rising interest rates, we could be required to liquidate one or more of our investments at times which may not permit realization of the maximum return on such investments.

***Lenders may require us to enter into restrictive covenants relating to our operations, which could limit our ability to make distributions to our stockholders.***

When providing financing, a lender may impose restrictions on us that affect our distribution and operating policies and our ability to incur additional debt. Loan documents we enter into may contain covenants that limit our ability to further mortgage a property, discontinue insurance coverage, or replace our advisor. In addition, loan documents may limit our ability to replace a property's property manager or terminate certain operating or lease agreements related to a property. These or other limitations may adversely affect our flexibility and our ability to achieve our investment objectives.

***Our derivative financial instruments that we may use to hedge against interest rate fluctuations may not be successful in mitigating our risks associated with interest rates and could reduce the overall returns on your investment.***

We may use derivative financial instruments to hedge exposures to changes in interest rates on loans secured by our assets, but no hedging strategy can protect us completely. We cannot assure you that our hedging strategy and the derivatives that we use will adequately offset the risk of interest rate volatility or that our hedging transactions will not result in losses. In addition, the use of such instruments may reduce the overall return on our investments. These instruments may also generate income that may not be treated as qualifying REIT income for purposes of the 75% or 95% REIT income test.

## **Federal Income Tax Risks**

***Failure to qualify as a REIT could adversely affect our operations and our ability to make distributions.***

We believe that we operate in such a manner as to qualify as a REIT for U.S. federal income tax purposes beginning with the taxable year ended December 31, 2009. Our qualification as a REIT will depend on our satisfaction of numerous requirements (some on an annual and quarterly basis) established under highly technical and complex provisions of the Internal Revenue Code, for which there are only limited judicial or administrative interpretations and involves the determination of various factual matters and circumstances not entirely within our control. The complexity of these provisions and of the applicable income tax regulations that have been promulgated under the Internal Revenue Code is greater in the case of a REIT that holds its assets through a partnership, as we do. Moreover, no assurance can be given that legislation, new regulations, administrative interpretations or court decisions will not change the tax laws with respect to qualification as a REIT or the federal income tax consequences of that qualification.

If we were to fail to qualify as a REIT for any taxable year, we would be subject to federal income tax on our taxable income at corporate rates. In addition, we would generally be disqualified from treatment as a REIT for the four taxable years following the year in which we lose our REIT status. Losing our REIT status would reduce our net earnings available for investment or distribution to stockholders because of the additional tax liability. In addition, distributions to stockholders would no longer be deductible in computing our taxable income and we would no longer be required to make distributions. To the extent that distributions had been made in anticipation of our qualifying as a REIT, we might be required to borrow funds or liquidate some investments to pay the applicable corporate income tax. In addition, although we intend to operate in a manner intended to qualify as a REIT, it is possible that future economic, market, legal, tax or other considerations may cause our board of directors to recommend that we revoke our REIT election.

We believe that our operating partnership will be treated for federal income tax purposes as a partnership and not as an association or a publicly traded partnership taxable as a corporation. To minimize the risk that our operating partnership will be considered a “publicly traded partnership” as defined in the Internal Revenue Code, we have placed certain transfer restrictions on the transfer or redemption of the partnership units in our operating partnership. If the Internal Revenue Service were successfully to determine that our operating partnership should properly be treated as a corporation, our operating partnership would be required to pay federal income tax at corporate rates on its net income, its partners would be treated as stockholders of our operating partnership and distributions to partners would constitute distributions that would not be deductible in computing our operating partnership’s taxable income. In addition, we could fail to qualify as a REIT, with the resulting consequences described above.

***To qualify as a REIT we must meet annual distribution requirements, which may result in us distributing amounts that may otherwise be used for our operations.***

To obtain the favorable tax treatment accorded to REITs, we normally will be required each year to distribute to our stockholders at least 90% of our real estate investment trust taxable income, determined without regard to the deduction for distributions paid and by excluding net capital gains. We will be subject to federal income tax on our undistributed taxable income and net capital gain and to a 4% nondeductible excise tax on any amount by which distributions we pay with respect to any calendar year are less than the sum of (1) 85% of our ordinary income, (2) 95% of our capital gain net income and (3) 100% of our undistributed income from prior years. These requirements could cause us to distribute amounts that otherwise would be spent on investments in real estate assets and it is possible that we might be required to borrow funds or sell assets to fund these distributions. If we fund distributions through borrowings, then we will have to repay debt using money we could have otherwise used to acquire properties, resulting in our ownership of fewer real estate assets. If we sell assets or use offering proceeds to pay distributions, we also will have fewer investments. Fewer investments may impact our ability to generate future cash flows from operations and, therefore, reduce your overall return. Although we intend to make distributions sufficient to meet the annual distribution requirements and to avoid corporate income taxation on the earnings that we distribute, it is possible that we might not always be able to do so. As of December 31, 2011, we have funded all of our distribution payments with offering proceeds.

***Recharacterization of sale-leaseback transactions may cause us to lose our REIT status.***

We may purchase real properties and lease them back to the sellers of such properties. While we will use our best efforts to structure any such sale-leaseback transaction such that the lease will be characterized as a “true lease,” thereby allowing us to be treated as the owner of the property for federal income tax purposes, we cannot assure you that the Internal Revenue Service will not challenge such characterization. In the event that any such sale-leaseback transaction is challenged and recharacterized as a financing transaction or loan for federal income tax purposes, deductions for depreciation and cost recovery relating to such property would be disallowed. If a sale-leaseback transaction were so recharacterized, we might fail to satisfy the REIT qualification “asset tests” or the “income tests” and, consequently, lose our REIT status effective with the year of recharacterization. Alternatively, the amount of our REIT taxable income could be recalculated, which might also cause us to fail to meet the distribution requirement for a taxable year.

***You may have current tax liability on distributions if you elect to reinvest in shares of our common stock.***

If you participate in our distribution reinvestment plan, you will be deemed to have received a cash distribution equal to the fair market value of the stock received pursuant to the plan. For Federal income tax purposes, you will be taxed on this amount in the same manner as if you have received cash; namely, to the extent that we have current or accumulated earnings and profits, you will have ordinary taxable income. To the extent that we make a distribution in excess of such earnings and profits, the distribution will be treated first as a tax-free return of capital, which will reduce the tax basis in your stock, and the amount of the distribution in excess of such basis will be taxable as a gain realized from the sale of your common stock. As a result, unless you are a tax-exempt entity, you may have to use funds from other sources to pay your tax liability on the value of the common stock received.

***Distributions payable by REITs do not qualify for the reduced tax rates that apply to other corporate distributions.***

Tax legislation enacted in 2003, as amended, generally reduces the maximum tax rate for distributions payable by corporations to individuals to 15% through 2012. Distributions payable by REITs, however, generally continue to be taxed at the normal rate applicable to the individual recipient, rather than the 15% preferential rate. Although this legislation does not adversely affect the taxation of REITs or distributions paid by REITs, the more favorable rates applicable to regular corporate distributions could cause investors who are individuals to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay distributions, which could adversely affect the value of the stock of REITs, including our common stock.

***Certain of our business activities are potentially subject to the prohibited transaction tax, which could reduce the return on your investment.***

Our ability to dispose of property during the first few years following acquisition is restricted to a substantial extent as a result of our REIT status. Under applicable provisions of the Internal Revenue Code regarding prohibited transactions by REITs, we will be subject to a 100% tax on any gain realized on the sale or other disposition of any property (other than foreclosure property) we own, directly or through any subsidiary entity, including our operating partnership, but excluding our future taxable REIT subsidiaries, that are deemed to be inventory or property held primarily for sale to customers in the ordinary course of trade or business. Whether property is inventory or otherwise held primarily for sale to customers in the ordinary course of a trade or business depends on the particular facts and circumstances surrounding each property. We intend to avoid the 100% prohibited transaction tax by (1) conducting activities that may otherwise be considered prohibited transactions through a taxable REIT subsidiary, (2) conducting our operations in such a manner so that no sale or other disposition of an asset we own, directly or through any subsidiary other than a taxable REIT subsidiary, will be treated as a prohibited transaction or (3) structuring certain dispositions of our properties to comply with certain safe harbors available under the Internal Revenue Code for properties held at least two years. However, despite our present intention, no assurance can be given that any particular property we own, directly or through any subsidiary entity, including our operating partnership, but excluding our taxable REIT subsidiaries, will not be treated as inventory or property held primarily for sale to customers in the ordinary course of a trade or business.

***In certain circumstances, we may be subject to federal and state income taxes as a REIT, which would reduce our cash available for distribution to you.***

Even if we qualify and maintain our status as a REIT, we may be subject to federal and state income taxes. For example, net income from a “prohibited transaction” will be subject to a 100% tax. We may not be able to make sufficient distributions to avoid excise taxes applicable to REITs. We may also decide to retain income we earn from the sale or other disposition of our real estate assets and pay income tax directly on such income. In that event, our stockholders would be treated as if they earned that income and paid the tax on it directly. However, stockholders that are tax-exempt, such as charities or qualified pension plans, would have no benefit from their deemed payment of such tax liability. We may also be subject to state and local taxes on our income or property, either directly or at the level of the companies through which we indirectly own our assets. Any federal or state taxes we pay will reduce our cash available for distribution to you.

***Distributions to tax-exempt investors may be classified as unrelated business taxable income.***

Neither ordinary nor capital gain distributions with respect to our common stock nor gain from the sale of common stock should generally constitute unrelated business taxable income to a tax-exempt investor. However, there are certain exceptions to this rule. In particular:

- part of the income and gain recognized by certain qualified employee pension trusts with respect to our common stock may be treated as unrelated business taxable income;
- if shares of our common stock are predominately held by qualified employee pension trusts, we are required to rely on a special look-through rule for purposes of meeting one of the REIT share ownership tests and we are not operated in a manner to avoid treatment of such income or gain as unrelated business taxable income;
- part of the income and gain recognized by a tax exempt investor with respect to our common stock would constitute unrelated business taxable income if the investor incurs debt to acquire the common stock; and
- part or all of the income or gain recognized with respect to our common stock by social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts and qualified group legal services plans which are exempt from federal income taxation under Sections 501(c)(7), (9), (17) or (20) of the Internal Revenue Code may be treated as unrelated business taxable income.

***Complying with the REIT requirements may cause us to forgo otherwise attractive opportunities.***

To qualify as a REIT for federal income tax purposes, we must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts we distribute to our stockholders and the ownership of shares of our common stock. We may be required to make distributions to stockholders at disadvantageous times or when we do not have funds readily available for distribution. Thus, compliance with the REIT requirements may hinder our ability to operate solely on the basis of maximizing profits.

***Complying with the REIT requirements may force us to liquidate otherwise attractive investments.***

To qualify as a REIT, we must ensure that at the end of each calendar quarter, at least 75% of the value of our assets consists of cash, cash items, government securities and qualified REIT real estate assets, including shares of stock in other REITs, certain mortgage loans and mortgage backed securities. The remainder of our investment in securities (other than governmental securities and qualified real estate assets) generally cannot include more than 10.0% of the outstanding voting securities of any one issuer or more than 10.0% of the total value of the outstanding securities of any one issuer. In addition, in general, no more than 5.0% of the value of our assets (other than government securities and qualified real estate assets) can consist of the securities of any one issuer, and no more than 25.0% of the value of our total securities can be represented by securities of one or more taxable REIT subsidiaries. If we fail to comply with these requirements at the end of any calendar quarter, we must correct such failure within 30 days after the end of the calendar quarter to avoid losing our REIT status and suffering adverse tax consequences. As a result, we may be required to liquidate otherwise attractive investments.

***Liquidation of assets may jeopardize our REIT status.***

To continue to qualify as a REIT, we must comply with requirements regarding our assets and our sources of income. If we are compelled to liquidate our investments to satisfy our obligations to our lenders, we may be unable to comply with these requirements, ultimately jeopardizing our status as a REIT, or we may be subject to a 100% tax on any resultant gain if we sell assets that are treated as dealer property or inventory.

***Legislative or regulatory action could adversely affect investors.***

In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future and we cannot assure you that any such changes will not adversely affect the taxation of a stockholder. Any such changes could have an adverse effect on an investment in shares of our common stock. We urge you to consult with your own tax advisor with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in shares of our common stock.

***The failure of a mezzanine loan to qualify as a real estate asset could adversely affect our ability to qualify as a REIT.***

We may acquire mezzanine loans, for which the Internal Revenue Service has provided a safe harbor in Revenue Procedure 2003-65. Pursuant to such safe harbor, if a mezzanine loan is secured by interests in a pass-through entity, it will be treated by the Internal Revenue Service as a real estate asset for purposes of the REIT asset tests and interest derived from the mezzanine loan will be treated as qualifying mortgage interest for purposes of the REIT 75% income test. Although the Revenue Procedure provides a safe harbor on which taxpayers may rely, it does not prescribe rules of substantive tax law. We intend to make investments in loans secured by interests in pass-through entities in a manner that complies with the various requirements applicable to our qualification as a REIT. We may, however, acquire mezzanine loans that do not meet all of the requirements of this safe harbor. In the event we own a mezzanine loan that does not meet the safe harbor, the Internal Revenue Service could challenge such loan's treatment as a real estate asset for purposes of the REIT asset and income tests and, if such a challenge were sustained, we could fail to qualify as a REIT.

***We may be required to pay some taxes due to actions of a taxable REIT subsidiary which would reduce our cash available for distribution to you.***

If we elect to create one or more taxable REIT subsidiaries, any net taxable income earned directly by our taxable REIT subsidiaries, or through entities that are disregarded for federal income tax purposes as entities separate from our taxable REIT subsidiaries, will be subject to federal and possibly state corporate income tax. In this regard, several provisions of the laws applicable to REITs and their subsidiaries ensure that a taxable REIT subsidiary will be subject to an appropriate level of federal income taxation. For example, a taxable REIT subsidiary is limited in its ability to deduct certain interest payments made to an affiliated REIT. In addition, the REIT has to pay a 100% penalty tax on some payments that it receives or on some deductions taken by a taxable REIT subsidiary if the economic arrangements between the REIT, the REIT's customers and the taxable REIT subsidiary are not comparable to similar arrangements between unrelated parties. Finally, some state and local jurisdictions may tax some of our income even though as a REIT we are not subject to federal income tax on that income because not all states and localities follow the federal income tax treatment of REITs. To the extent that we and our affiliates are required to pay federal, state and local taxes, we will have less cash available for distributions to you.

***Recharacterization of transactions under the operating partnership's intended private placements could result in a 100% tax on income from prohibited transactions, which would diminish our cash distributions to our stockholders.***

The Internal Revenue Service could recharacterize transactions under the operating partnership's intended private placements such that the operating partnership could be treated as the bona fide owner, for tax purposes, of properties acquired and resold by the entity established to facilitate the transaction. Such recharacterization could result in the income realized on these transactions by the operating partnership being treated as gain on the sale of property that is held as inventory or otherwise held primarily for the sale to customers in the ordinary course of business. In such event, such gain would constitute income from a prohibited transaction and would be subject to a 100% tax. If this occurs, our ability to pay cash distributions to our stockholders will be adversely affected.

***Foreign investors may be subject to FIRPTA on the sale of shares of our common stock if we are unable to qualify as a "domestically controlled" REIT.***

A foreign person disposing of a U.S. real property interest, including shares of a U.S. corporation whose assets consist principally of U.S. real property interests, is generally subject to a tax, known as FIRPTA, on the gain recognized on the disposition. FIRPTA does not apply, however, to the disposition of stock in a REIT if the REIT is a "domestically controlled REIT." A domestically controlled REIT is a REIT in which, at all times during a specified testing period (the continuous five year period ending on the date of disposition or, if shorter, the entire period of the REIT's existence), less than 50% in value of its shares is held directly or indirectly by non-U.S. holders. We cannot assure you that we will qualify as a domestically controlled REIT. If we were to fail to so qualify, gain realized by a foreign investor on a sale of our common stock would be subject to FIRPTA unless our common stock was traded on an established securities market and the foreign investor did not at any time during a specified testing period directly or indirectly own more than 5.0% of the value of our outstanding common stock.

#### **Retirement Plan Risks**

***If you fail to meet the fiduciary and other standards under ERISA or the Internal Revenue Code as a result of an investment in our stock, you could be subject to criminal and civil penalties.***

There are special considerations that apply to employee benefit plans subject to ERISA (such as pension, profit-sharing or 401(k) plans), and other retirement plans or accounts subject to Section 4975 of the Internal Revenue Code (such as an IRA or Keogh plan) whose assets are being invested in our common stock. If you are investing the assets of such a plan (including assets of an insurance company general account or entity whose assets are considered plan assets under ERISA) or account in our common stock, you should satisfy yourself that:

- your investment is consistent with your fiduciary obligations under ERISA and the Internal Revenue Code;
- your investment is made in accordance with the documents and instruments governing your plan or IRA, including your plan or account's investment policy;
- your investment satisfies the prudence and diversification requirements of Section 404(a)(1)(B) and 404(a)(1)(C) of ERISA and other applicable provisions of ERISA and/or the Internal Revenue Code;
- your investment will not impair the liquidity of the plan or IRA;
- your investment will not produce unrelated business taxable income, referred to as UBTI for the plan or IRA;
- you will be able to value the assets of the plan annually in accordance with ERISA requirements and applicable provisions of the plan or IRA; and
- your investment will not constitute a prohibited transaction under Section 406 of ERISA or Section 4975 of the Internal Revenue Code.

Failure to satisfy the fiduciary standards of conduct and other applicable requirements of ERISA and the Internal Revenue Code may result in the imposition of civil and criminal penalties and could subject the fiduciary to equitable remedies. In addition, if an investment in our common stock constitutes a prohibited transaction under ERISA or the Internal Revenue Code, the fiduciary who authorized or directed the investment may be subject to the imposition of excise taxes with respect to the amount invested.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## ITEM 2. PROPERTIES

### Property Portfolio

As of December 31, 2011, our portfolio included eleven retail properties comprising an aggregate of approximately 1,131,000 square feet of commercial retail space located in seven states. The total cost of our properties was approximately \$155,261,000, exclusive of closing costs. As of December 31, 2011 and 2010 there was \$112,395,000 and \$39,164,000 of indebtedness on our properties, respectively, which included \$42,968,000 and \$13,293,000, respectively, of indebtedness outstanding under our revolving credit facility that was secured by certain of our properties. As of December 31, 2011 and 2010, approximately 81.4% and 83.0% of our portfolio was leased (based on rentable square footage), with an average remaining lease term of approximately 8.4 and 10.0 years, respectively.

As of December 31, 2011, we had invested in eleven properties and incurred debt as set forth below:

Property Name	Location	Interest	Property Type	Square Feet (1)	Date Acquired	Purchase Price (In Thousands) (2)	Debt (In Thousands) (3)
Moreno Marketplace	Moreno Valley, California	100%	Retail	78,743	11/19/2009	\$ 12,500	\$ 9,476
Waianae Mall	Oahu, Hawaii	100%	Retail	170,275	06/04/2010	25,688	20,150
Northgate Plaza	Tucson, Arizona	100%	Retail	103,492	07/06/2010	8,050	5,901
San Jacinto	San Jacinto, California	100%	Retail	53,777	08/11/2010	7,088	4,237
Craig Promenade	Las Vegas, California	100%	Retail	86,395	3/30/2011	12,800	7,644
Pinehurst East	Bismarck, North Dakota	100%	Retail	114,292	5/26/2011	15,000	9,317
Cochran Bypass	Chester, South Carolina	100%	Retail	45,817	7/14/2011	2,585	1,195
Topaz Marketplace	Hesperia, California	100%	Retail	50,359	9/23/2011	13,500	7,643
Osceola Village	Kissimmee, Florida	100%	Retail	116,645	10/11/2011	21,800	18,976
Constitution Trail	Normal, Illinois	100%	Retail	203,015	10/21/2011	18,000	15,600
Summit Point	Lafayette, Georgia	100%	Retail	108,307	12/21/2011	18,250	12,500
			Total	1,131,117		\$ 155,261	\$ 112,639

- (1) Square feet includes improvements made on ground leases at the property.
- (2) The purchase price for Pinehurst Square East included the issuance of Common Units to the sellers. The purchase price for Summit Point included the issuance of preferred membership interests in the entity that indirectly owns the property.
- (3) For more information on our financing, see Item 7, "Management Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources."

### Lease Expirations

The following table reflects lease expirations of our properties as of December 31, 2011:

Year of Expiration (1)	Number of Leases Expiring	Annualized Base Rent (2)	Percent of Portfolio Annualized Base Rent Expiring	Leased Rentable Square Feet Expiring	Percent of Portfolio Rentable Square Feet Expiring
2012	31	1,569,000	10.5%	65,697	7.8%
2013	28	1,159,000	7.8%	60,519	7.1%
2014	38	1,152,000	7.7%	56,212	6.6%
2015	27	1,359,000	9.1%	102,334	12.1%
2016	16	1,005,000	6.8%	66,974	7.9%
2017	15	1,026,000	6.9%	66,500	7.9%
2018	8	964,000	6.5%	49,451	5.8%
2019	5	486,000	3.3%	54,626	6.4%
2020	4	153,000	1.0%	6,932	0.8%
2021	10	1,586,000	10.7%	42,305	5.0%
2022	1	72,000	0.5%	2,880	0.3%
Thereafter	19	4,340,000	29.2%	273,422	32.3%
Total	202	\$14,871,000	100.0%	847,672	100.0%

- (1) Represents the expiration date of the lease at December 31, 2011 and does not take into account any tenant renewal options.
- (2) Annualized base rent represents annualized contractual base rental income as of December 31, 2011, adjusted to straight-line any future contractual rent increases from the time of our acquisition through the balance of the lease term.

As of December 31, 2011, we had a concentration of credit risk related to the following tenants' leases that represented more than 10% of a retail property's annualized base rent:

<u>Tenant</u>	<u>Property</u>	<u>Annualized Base Rent (1)</u>	<u>Percent of Property Annualized Base Rent</u>	<u>Annualized Base Rent Per Square Foot</u>	<u>Lease Expiration (2)</u>
Stater Brothers	Moreno Marketplace	\$ 730,000	63.8%	\$ 16.59	November 2028
Wells Fargo	Moreno Marketplace	\$ 120,000	10.5%	\$ 24.00	November 2023
Longs Drugs	Waianae Mall	\$ 630,000	23.3%	\$ 26.12	January 2021
Wal-Mart	Northgate Plaza	\$ 245,000	27.0%	\$ 5.74	May 2025
Dollar Tree Stores	Northgate Plaza	\$ 106,000	11.7%	\$ 8.63	January 2015
Huey Tran DDS	San Jacinto Esplanade	\$ 84,000	17.4%	\$ 38.04	April 2018
Fresh N Easy	San Jacinto Esplanade	\$ 175,000	36.2%	\$ 12.43	October 2027
Mr. You Chinese Food	San Jacinto Esplanade	\$ 50,000	10.3%	\$ 24.00	May 2017
Big Lots Store, Inc	Craig Promenade	\$ 348,000	36.1%	\$ 11.50	January 2016
Craig Partners Pad A Inc	Craig Promenade	\$ 104,000	10.8%	\$ 45.97	February 2032
Party Pro	Craig Promenade	\$ 126,000	13.1%	\$ 10.51	February 2013
Old Navy	Pinehurst Square	\$ 207,000	14.8%	\$ 12.00	November 2016
TJX Companies	Pinehurst Square	\$ 247,000	17.6%	\$ 9.50	March 2017
Bi-Lo, Inc	Cochran Bypass	\$ 234,000	100.0%	\$ 5.11	September 2019
Fresh N Easy	Topaz Marketplace	\$ 235,000	20.9%	\$ 16.77	August 2028
Wood Grill	Topaz Marketplace	\$ 219,000	19.5%	\$ 21.19	October 2023
Davita	Topaz Marketplace	\$ 197,000	17.5%	\$ 25.46	August 2018
Schnucks Markets Inc	Constitution Trail	\$ 657,000	33.5%	\$ 11.40	March 2026
Starplex Operating LP	Constitution Trail	\$ 749,000	38.2%	\$ 17.00	February 2029
Publix Super Markets Inc	Osceola Village	\$ 559,000	41.2%	\$ 12.25	October 2028
Gregg Appliances Inc	Osceola Village	\$ 480,000	35.4%	\$ 16.00	October 2018
Publix	Summit Point	\$ 489,000	35.9%	\$ 9.00	September 2024
		<u>\$6,991,000</u>			

(1) Annualized base rent represents annualized contractual base rental income as of December 31, 2011.

(2) Represents the expiration dates of leases as of December 31, 2011 and does not take into account any tenant renewal options.

## **2012 Property Acquisitions**

### *Morningside Marketplace*

On January 9, 2012, we acquired a fee simple interest in a multitenant retail center located in Fontana, California, commonly known as Morningside Marketplace, for an aggregate purchase price of \$18,050,000, exclusive of closing costs. The acquisition was financed with (1) proceeds from our initial public offering, (2) approximately \$11,953,000 in funds borrowed under our revolving credit agreement with KeyBank, (3) approximately \$1,200,000 in funds borrowed from SMB Equity, LLC, a third party lender, and (4) approximately \$1,355,000 in funds borrowed from our sponsor and other affiliates. For more information on the terms of loans from affiliates, see Note 13 to our audited consolidated financial statements contain in this Annual Report.

### *Woodlands West Marketplace*

On February 3, 2012, we acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Woodland West Marketplace, for an aggregate purchase price of \$13,950,000, excluding closing costs. We financed a portion of the purchase price for the Woodland West Marketplace with proceeds from (1) our initial public offering, (2) a loan in the amount of \$10,200,000 from JPMorgan Chase Bank, National Association, or JPM, and (3) a mezzanine loan in the amount of \$1,300,000 from JPM.

### *Esenada Square*

On February 28, 2012, we acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Ensenada Square for an aggregate purchase price of \$5,175,000, excluding closing costs. We financed the purchase price of Ensenada Square with (1) proceeds from our public offering and (2) approximately \$3,266,000 in funds borrowed under our revolving credit agreement with KeyBank.

### *Shops at Turkey Creek*

On March 12, 2012, we acquired a fee simple interest in a multitenant retail center located in Knoxville, Tennessee, commonly known as the Shops at Turkey Creek, or Turkey Creek, in an UPREIT transaction with our operating partnership, for an aggregate purchase price of \$4,300,000 excluding closing costs. We financed the purchase price for Turkey Creek through the issuance of 144,324 Common Units to the sellers of Turkey Creek and approximately \$2,520,000 in funds borrowed under our revolving credit agreement with KeyBank.

### *Aurora Commons*

On March 20, 2012, we acquired a fee simple interest in a multitenant retail center located in Aurora, Ohio, commonly known as the Aurora Commons, for an aggregate purchase price of \$7,000,000, excluding closing costs. We financed the purchase price of Aurora Commons with (1) proceeds from our public offering and (2) approximately \$4,550,000 in funds borrowed under our revolving credit agreement with KeyBank.

## **ITEM 3. LEGAL PROCEEDINGS**

In the ordinary course of business we may become subject to litigation or claims. There are no material pending legal proceedings or proceedings known to be contemplated against us or any of our subsidiaries.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### Stockholder Information

As of March 26, 2012, there were 2,420 holders of record of our common shares. The number of stockholders is based on the records of our transfer agent, an affiliate of our advisor.

#### Market Information

Our shares of common stock are not currently listed on a national securities exchange or any over-the-counter market. We do not expect our shares to become listed in the near future, and they may not become listed at all. Our board of directors does not anticipate evaluating a transaction to provide liquidity for our stockholders until 2015 through any listing on an exchange or through any other means. Our charter does not require our board of directors to pursue a liquidity event by a specific date. Due to the uncertainties of market conditions in the future, we believe setting finite dates for possible, but uncertain, liquidity events may result in actions not necessarily in the best interests or within the expectations of our stockholders. We expect that our board of directors, in the exercise of its fiduciary duty to our stockholders, will determine to pursue a liquidity event when it believes that then-current market conditions are favorable for a liquidity event, and that such a transaction is in the best interests of our stockholders. A liquidity event could include (1) the sale of all or substantially all of our assets either on a portfolio basis or individually followed by a liquidation, in which the net proceeds are distributed to stockholders, (2) a merger or another transaction approved by our board of directors in which our stockholders will receive cash and/or shares of a publicly traded company or (3) a listing of our shares on a national securities exchange. There can be no assurance as to when a suitable transaction will be available.

In order for members of the Financial Industry Regulatory Authority, Inc., or FINRA, and their associated persons to have participated in the offering and sale of our common shares or to participate in any future offering of our common shares, pursuant to FINRA Rule 5110, we disclose in each Annual Report distributed to our stockholders a per share estimated value of our common stock, the method by which it was developed and the date of the data used to develop the estimated value. In addition, our advisor must prepare annual statements of estimated share values to assist fiduciaries of retirement plans subject to the annual reporting requirements of ERISA in the preparation of their reports relating to an investment in our common shares. Although our board of directors has voluntarily determined an estimated value per share of \$10.14 as of December 31, 2011, and we expect to update this estimated share value quarterly through the quarter ending June 30, 2012, we have determined that for these purposes, the estimated value of our shares shall be deemed to be \$10.00 per share as of December 31, 2011. The basis for this valuation is the fact that we continue to sell shares of our common stock in our public offering at the price of \$10.00 per share (not taking into consideration purchase price discounts for certain categories of purchasers), and have not changed the price at which shares are acquired under our distribution reinvestment program or our share redemption program (except with respect to shares redeemed upon death or disability of a stockholder).

## Distributions

The following table sets forth the distributions declared and paid to our common stockholders and holders of Common Units for the years ended December 31, 2011 and 2010:

<u>Period</u>	<u>Distributions Declared to Common Stockholders (1)</u>	<u>Distributions Declared Per Share (1)</u>	<u>Distributions Declared to holders of non-controlling Common Units (3)</u>	<u>Cash Distributions to Common Stockholders</u>	<u>Cash Distributions to holders of non-controlling Common Units</u>	<u>Distributions Reinvested (2)</u>	<u>Total Common Stockholder Distributions Paid and Reinvested</u>
First Quarter 2011	\$ 442,000	\$ 0.05833	\$ —	\$ 282,000	\$ —	\$ 142,000	\$ 424,000
Second Quarter 2011	548,000	\$ 0.05833	21,000	338,000	3,000	168,000	506,000
Third Quarter 2011	698,000	\$ 0.05833	49,000	435,000	50,000	206,000	641,000
Fourth Quarter 2011	920,000	\$ 0.05833	49,000	554,000	50,000	283,000	837,000
	<u>\$ 2,608,000</u>		<u>\$ 119,000</u>	<u>\$1,609,000</u>	<u>\$ 103,000</u>	<u>\$ 799,000</u>	<u>\$2,408,000</u>

<u>Period</u>	<u>Distributions Declared to Common Stockholders (1)</u>	<u>Distributions Declared Per Share (1)</u>	<u>Distributions Declared to holders of non-controlling Common Units</u>	<u>Cash Distributions to Common Stockholders</u>	<u>Cash Distributions to holders of non-controlling Common Units</u>	<u>Distributions Reinvested (2)</u>	<u>Total Common Stockholder Distributions Paid and Reinvested</u>
First Quarter 2010	\$ 119,000	\$ 0.05625	\$ —	\$ 72,000	\$ —	\$ 18,000	\$ 90,000
Second Quarter 2010	200,000	\$ 0.05625	—	117,000	—	50,000	167,000
Third Quarter 2010	325,000	\$ 0.05833	—	199,000	—	86,000	285,000
Fourth Quarter 2010	395,000	\$ 0.05833	—	257,000	—	122,000	379,000
	<u>\$ 1,039,000</u>		<u>\$ —</u>	<u>\$ 645,000</u>	<u>\$ —</u>	<u>\$ 276,000</u>	<u>\$ 921,000</u>

- (1) Distributions for the period from January 1, 2011 through December 31, 2011 are calculated at a monthly cash distribution rate of \$0.05833 per share of common stock. Distributions for the period from January 1, 2010 through June 30, 2010 are calculated at a monthly cash distribution rate of \$0.05625 per share of common stock. Distributions for the period from July 1, 2010 through December 31, 2010 are calculated at a monthly cash distribution rate of \$0.05833 per share of common stock.
- (2) Distributions are paid on a monthly basis. Distributions for all record dates of a given month are paid approximately 15 days following month end.
- (3) None of the Common Unit holders are participating in our distribution reinvestment program.

The tax composition of our distributions paid during the years ended December 31, 2011 and 2010 was as follows:

	<u>2011</u>	<u>2010</u>
Ordinary Income	— %	— %
Return of Capital	100%	100%
Total	<u>100%</u>	<u>100%</u>

On December 31, 2011, we declared a monthly distribution in the aggregate amount of \$335,000, of which \$215,000 was paid in cash on or about January 15, 2012 and \$120,000 was paid through our distribution reinvestment plan in the form of additional shares issued on or about January 15, 2012. For the years ended December 31, 2011 and 2010, cash amounts distributed to stockholders were funded from proceeds from our initial public offering and represented a 100% return of capital to stockholders.

### Share Redemption Program

We have adopted a share redemption program that may provide limited liquidity to certain of our stockholders. Unless shares are being redeemed due to the death or disability of a stockholder, we may not redeem shares under the share redemption program unless the holder has held the shares for at least one year. Additionally, the number of shares that may be redeemed during any calendar year is limited to (1) 5.0% of the weighted average of the number of shares of our common stock outstanding during the prior calendar year and (2) those that could be funded from the net proceeds from the sale of shares under the distribution reinvestment plan in the prior calendar year plus such additional funds as may be reserved for that purpose by our board of directors. Our board of directors may, in its sole discretion, amend, suspend or terminate the share redemption program at any time if it determines that the funds available to fund the share redemption program are needed for other business or operational purposes or that amendment, suspension or termination of the share redemption program is in the best interest of our stockholders. The share redemption program will terminate if the shares of our common stock are listed on a national securities exchange. During the year ended December 31, 2010, we redeemed approximately 12,500 shares under our share redemption program, at an average redemption price of \$10.00 per share for an aggregate redemption price of approximately \$125,000. During the year ended December 31, 2011, we redeemed approximately 16,279 shares under our share redemption program, at an average redemption price of \$9.30 per share for an aggregate redemption price of approximately \$162,000.

During the year ended December 31, 2011, we redeemed shares pursuant to our share redemption program as follows:

<u>Month</u>	<u>Total Number of Shares Redeemed</u>	<u>Average Price Paid Per Share (1)</u>	<u>Approximate Dollar Value of Shares Available That May Yet Be Redeemed Under the Program</u>
April 1, 2011 – April 30, 2011	1,000	\$ 10.00	(2)
July 1, 2011 – July 31, 2011	11,159	\$ 9.20	(2)
October 1, 2011 – October 31, 2011	4,120	\$ 9.40	(2)
Total	<u>16,279</u>		

- (1) Except in the case of the death or disability of a stockholder, we will redeem shares of common stock under our share repurchase program at a discount from the \$10.00 purchase price based on the length of time the investor has held such shares as follows:

<u>Share Purchase Anniversary</u>	<u>Redemption Price as a Percentage of Purchase Price</u>
Less than 1 year	No Redemptions Allowed
1 year	92.5%
2 years	95.0%
3 years	97.5%
4 years and longer	100.0%

- (2) We will redeem shares of our common stock upon the death or disability of a stockholder at the most recently determined estimated value per share. We limit the amount of shares that can be redeemed pursuant to our share redemption program as set forth above.

#### **Unregistered Sales of Equity Securities and Use of Offering Proceeds**

On October 16, 2008, we were initially capitalized with the sale of 22,222 shares of common stock to our sponsor for an aggregate purchase price of \$200,000 in a private transaction exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, as amended, or the Securities Act.

On August 7, 2009, our Registration Statement on Form S-11 (File No. 333-154975) registering a public offering of up to \$1,100,000,000 in shares of our common stock was declared effective under the Securities Act of 1933, as amended, or the Securities Act, and we commenced our initial public offering. We are offering up to 100,000,000 shares of our common stock to the public in our primary offering at \$10.00 per share and up to 10,526,316 shares of our common stock pursuant to our distribution reinvestment plan at \$9.50 per share. Our public offering will expire on August 7, 2012; provided, however, under limited circumstances our initial public offering may be extended for up to an additional 180 days.

As of December 31, 2011 and 2010, we had sold 5,969,507 and 2,359,817 shares of common stock, net of share redemptions, in our initial public offering and through our distribution reinvestment plan, raising gross offering proceeds of \$59,248,000 and \$23,613,000, respectively. As of December 31, 2011, we had incurred \$5,495,000 in selling commissions and dealer manager fees to our dealer manager, TNP Securities, LLC, \$3,016,000 in organization and offering costs (of which \$1,411,000 are offering expenses that are recorded as a reduction to equity, \$336,000 are organizational expenses that are recorded in general administrative expense, and \$1,269,000 are recorded as deferred organization and offering costs and included as accounts payable due to affiliates as the amount of organization and offering costs had exceeded 3% of gross offering proceeds), and \$5,012,000 in acquisition expenses.

As of December 31, 2010, we had incurred \$2,068,000 in selling commissions and dealer manager fees to our dealer manager, \$2,265,000 in organization and offering costs (of which \$555,000 are offering expenses that are recorded as a reduction to equity, \$116,000 are organizational expenses that are recorded in general administrative expense, and \$1,571,000 are recorded as deferred organization and offering costs and included as accounts payable due to affiliates as the amount of organization and offering costs had exceeded 3% of gross offering proceeds), \$1,353,000 in acquisition expenses and \$204,000 in asset management fees.

As of December 31, 2011 and 2010, we used the net proceeds from our initial public offering of \$52,007,000 and \$20,990,000, respectively, and debt financing to purchase \$155,261,000 and \$53,326,000 in retail properties, and paid 4,147,000 and \$1,353,000 of acquisition expenses. For more information regarding how we used our net offering proceeds through December 31, 2011 and 2010, see Note 3 (Acquisitions of Real Estate) to our consolidated financial statements included in this Annual Report. For the year ended December 31, 2011, the ratio of the cost of raising capital to net proceeds was approximately 13.9%.

During 2011, we issued 15,000 shares of restricted stock to our independent directors pursuant to our Amended and Restated Director Compensation Plan, which is a sub-plan of our 2009 Long-Term Incentive Award Plan, or the Incentive Award Plan. The issuances of restricted stock pursuant to the Amended and Restated Director Compensation Plan was pursuant to a private transaction exemption from registration pursuant to Section 4(2) of the Securities Act. For more information on our Incentive Award Plan, see Note 11 (Incentive Award Plan) to our consolidated financial statements included in this Annual Report.

On May 26, 2011, in connection with the acquisition of the Pinehurst Square, our operating partnership issued 287,472 Common Units with an aggregate value of approximately \$2,587,249 to certain of the sellers of the Pinehurst Property pursuant to a private transaction exemption from registration pursuant to Section 4(2) of the Securities Act.

During the fiscal years ended December 31, 2011 and 2010, we did not sell any other equity securities that were not registered under the Securities Act.

## ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data as of December 31, 2011 and 2010 and for the years then ended should be read in conjunction with the accompanying consolidated financial statements and related notes thereto and Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in this Annual Report.

	<u>As of</u> <u>December 31, 2011</u>	<u>As of</u> <u>December 31, 2010</u>
<b>Balance Sheet Data:</b>		
Total investments in real estate, net	\$ 141,668,000	\$ 45,797,000
Cash and cash equivalents	2,052,000	1,486,000
Acquired lease intangibles, net	17,405,000	8,125,000
Total assets	170,570,000	58,889,000
Notes payable	112,395,000	39,164,000
Due to affiliates	1,334,000	1,834,000
Total liabilities	122,326,000	44,733,000
Total equity	48,244,000	14,156,000
	<u>For the year</u> <u>Ended</u> <u>December 31, 2011</u>	<u>For the year</u> <u>Ended</u> <u>December 31, 2010</u>
<b>Operating Data:</b>		
Total revenue	10,776,000	4,793,000
Operating and maintenance expenses	3,671,000	2,037,000
General and administrative	2,167,000	1,732,000
Depreciation and amortization	4,384,000	2,072,000
Acquisition expenses	4,147,000	1,353,000
Interest expense	5,400,000	2,009,000
Loss before other income (expense) and discontinued operations	(8,993,000)	(4,410,000)
Bargain purchase gain	9,617,000	—
Interest income	598,000	4,000
Income from discontinued operations	125,000	14,000
Gain on sale of real estate	963,000	—
Net income (loss)	2,310,000	(4,392,000)
	<u>For the Year</u> <u>Ended</u> <u>December 31, 2011</u>	<u>For the Year</u> <u>Ended</u> <u>December 31, 2010</u>
<b>Cash Flow Data:</b>		
Cash flows used in operating activities	(2,799,000)	(1,374,000)
Cash flows used in investing activities	(93,328,000)	(16,523,000)
Cash flows provided by financing activities	96,693,000	18,277,000
<b>Per Share Data:</b>		
<b>Net earnings (loss) per share — basic and diluted</b>		
Continuing operations	\$ 0.26	\$ (2.97)
Discontinued operations	0.31	0.01
Net earnings (loss)	<u>\$ 0.57</u>	<u>\$ (2.96)</u>
<b>Distributions declared per share</b>		
Weighted average shares outstanding — basic	3,698,518	1,483,179
Weighted average shares outstanding — diluted	3,702,016	1,483,179

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis should be read in conjunction with the "Selected Financial Data" above and our accompanying consolidated financial statements and the notes thereto included in this Annual Report. Also see "Forward Looking Statements" preceding Part I.

### **Overview**

We were formed as a Maryland corporation on September 18, 2008 to invest in and manage a portfolio of income-producing retail properties, located primarily in the Western United States, and real estate-related assets, including the investment in or origination of mortgage, mezzanine, bridge and other loans related to commercial real estate.

On August 7, 2009, our Registration Statement on Form S-11 (File No. 333-154975) registering a public offering of up to \$1,100,000,000 in shares of our common stock was declared effective under the Securities Act and we commenced our initial public offering. We are offering up to 100,000,000 shares of our common stock to the public in our primary offering at \$10.00 per share and up to 10,526,316 shares of our common stock pursuant to our distribution reinvestment plan at \$9.50 per share.

We are dependent upon proceeds received from the sale of shares of our common stock in our initial public offering and any indebtedness that we may incur in order to conduct our proposed real estate investment activities. We were initially capitalized with \$200,000 which was contributed in cash on October 16, 2008, from the sale of 22,222 shares in the aggregate to our sponsor, Thompson National Properties, LLC, or TNP. Our sponsor, or any affiliate of our sponsor, must maintain this investment while it remains our sponsor.

As of December 31, 2011 and 2010, we had accepted investors' subscriptions for, and issued, 6,007,007 and 2,382,317 shares of our common stock, including shares issued pursuant to our distribution reinvestment plan, resulting in gross offering proceeds of \$59,248,000 and \$23,613,000, respectively. As of March 26, 2012, we had accepted investors' subscriptions for, and issued, 7,718,646 shares of our common stock, including 154,573 shares issued pursuant to our distribution reinvestment plan, resulting in gross offering proceeds of \$76,290,641.

On March 16, 2012, our board of directors determined an estimated value per share of our common stock of \$10.14 as of December 31, 2011. In determining an estimated value of a share of our common stock, our board of directors relied upon information provided by our advisor, appraisal reports prepared by third parties on certain of our properties and other factors our board of directors deemed relevant. Our board of directors also took into account the estimated value of our other assets and liabilities, including a reasonable estimate of the value of our debt obligations. However, our board of directors did not consider certain other factors, such as a liquidity discount, because they did not believe such factors were appropriate or necessary under the circumstances. The estimated value per share determined by our board of directors does not represent the fair value of our assets less liabilities in accordance with GAAP, and such estimated value per share is not a representation, warranty or guarantee that a stockholder would receive this amount if he sold his shares or we consummated a liquidity event. See also, "Risk Factors—Our board of directors determined an estimated per share value of \$10.14 for our shares of common stock as of December 31, 2011. You should not rely on the estimated value per share as being an accurate measure of the current value of our shares of common stock."

We have elected to qualify as a REIT for federal income tax purposes commencing with the year ended December 31, 2009, and therefore we generally are not subject to federal income tax on income that we distribute to our stockholders. If we fail to qualify as a REIT in any taxable year after the taxable year in which we initially elect to be taxed as a REIT, we will be subject to federal income tax on our taxable income at regular corporate rates and will not be permitted to qualify for treatment as a REIT for federal income tax purposes for four years following the year in which qualification is denied. Failing to qualify as a REIT could materially and adversely affect our net income. As of December 31, 2011, we believe we were in compliance with the REIT requirements.

### **Market Outlook**

Since 2008, concerns about credit risk and access to capital in the U.S. and global financial markets have been significant and widespread. Economies throughout the world have experienced increased unemployment and decreased consumer confidence due to a downturn in economic activity. Despite recent improved stock market performance and some positive economic indicators, a lack of significant job creation, low consumer confidence and a growing federal budget deficit weigh against the positive indicators. Amid signs of recovery in the economic and financial markets, concerns remain regarding job growth, wage stagnation, credit restrictions and increased taxation.

Over the past year, fundamental commercial real estate benchmarks, such as occupancy, rental rates and pricing have remained largely stagnant. Improvement in these fundamentals remains contingent upon sustainable economic growth. In general, borrower defaults may rise, and occupancy and rental rate stabilization will vary by market. Currently, benchmark interest rates, such as LIBOR, remain near historic lows. This has allowed borrowers with floating rate debt to continue to make debt service payments even as the properties securing these loans experience decreased occupancy and lower rental rates. Low short-term rates have allowed these borrowers to meet their debt obligations; however, they would not meet the current underwriting requirements needed to refinance this debt today. As these loans near maturity, borrowers may have to find new sources of funds in order to recapitalize their properties.

Although during the financial crisis and economic downturn, commercial real estate transactions experienced a sharp decline in volume, the recent trends show a rebound in activity as more commercial properties come into the market as loans mature and marginally performing properties default and banks increase their foreclosures. Additionally, new lending is improving. The commercial mortgage-backed securities market has again become a source of liquidity and debt capital and we have seen additional debt capital provided by lenders such as life insurance companies, local and regional banks and debt funds. The availability of additional capital has improved the volume of transactions in the commercial real estate market.

## **2011 Highlights**

Following are some highlights from fiscal 2011:

- we acquired seven retail properties (six multi-tenant and one single tenant), encompassing 723,000 rentable square feet in seven states, for an aggregate purchase price of \$101,935,000;
- we acquired one of the retail properties, Constitution Trail Centre, after we purchased three distressed notes secured by the property, and successfully completed a consent foreclosure to obtain fee simple title to the Constitution Trail Centre during the fourth quarter of 2011;
- we acquired one of the retail properties, Pinehurst Square East shopping center, through an UPREIT transaction in which the acquisition price was paid with Common Units and cash;
- we raised \$36,185,000 in gross offering proceeds from our continuous public offering; and
- we improved our leverage ratio at the end of fiscal 2011 to 62.9%, compared to 63.5% at the end of 2010.

## **Review of our Policies**

Our board of directors, including our independent directors, has reviewed our policies described in this Annual Report and determined that they are in the best interest of our stockholders because: (1) they increase the likelihood that we will be able to acquire a diversified portfolio of income producing properties, thereby reducing risk in its portfolio; (2) our executive officers, directors and affiliates of the advisor have expertise with the type of real estate investments we seek; and (3) borrowings should enable us to purchase assets and earn rental income more quickly, thereby increasing the likelihood of generating income for our stockholders and preserving stockholder capital.

## **Critical Accounting Policies**

Below is a discussion of the accounting policies that management considers critical in that they involve significant management judgments and assumptions, require estimates about matters that are inherently uncertain and because they are important for understanding and evaluating our reported financial results. These judgments affect the reported amounts of assets and liabilities and our disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different amounts could be reported in our financial statements. Additionally, other companies may utilize different estimates that may impact the comparability of our results of operations to those of companies in similar businesses.

## **Revenue Recognition**

### *Real Estate*

We recognize minimum rent, including rental abatements, lease incentives and contractual fixed increases attributable to operating leases, on a straight-line basis over the term of the related leases when collectibility is reasonably assured and record amounts expected to be received in later years as deferred rent receivable. If the lease provides for tenant improvements, we determine whether the tenant improvements, for accounting purposes, are owned by the tenant or by us. When we are the owner of the tenant improvements, the tenant is not considered to have taken physical possession or have control of the physical use of the leased asset until the tenant improvements are substantially completed. When the tenant is the owner of the tenant improvements, any tenant improvement allowance that is funded is treated as a lease incentive and amortized as a reduction of revenue over the lease term. Tenant improvement ownership is determined based on various factors including, but not limited to:

- whether the lease stipulates how a tenant improvement allowance may be spent;
- whether the amount of a tenant improvement allowance is in excess of market rates;
- whether the tenant or landlord retains legal title to the improvements at the end of the lease term;
- whether the tenant improvements are unique to the tenant or general-purpose in nature; and
- whether the tenant improvements are expected to have any residual value at the end of the lease.

We record property operating expense reimbursements due from tenants for common area maintenance, real estate taxes, and other recoverable costs in the period the related expenses are incurred.

We make estimates of the collectibility of our tenant receivables related to base rents, including deferred rent receivable, expense reimbursements and other revenue or income. Management specifically analyzes accounts receivable, deferred rent receivable, historical bad debts, customer creditworthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. In addition, with respect to tenants in bankruptcy, management makes estimates of the expected recovery of pre-petition and post-petition claims in assessing the estimated collectibility of the related receivable. In some cases, the ultimate resolution of these claims can exceed one year. When a tenant is in bankruptcy, we will record a bad debt reserve for the tenant's receivable balance and generally will not recognize subsequent rental revenue until cash is received or until the tenant is no longer in bankruptcy and has the ability to make rental payments. During the years ended December 31, 2011 and 2010, we recorded bad debt expense related to our tenant receivables of \$228,000 and \$147,000, respectively.

### **Real Estate**

#### *Depreciation and Amortization*

Real estate costs related to the acquisition and improvement of properties are capitalized and amortized over the expected useful life of the asset on a straight-line basis. Repair and maintenance costs are charged to expense as incurred and significant replacements and betterments are capitalized. Repair and maintenance costs include all costs that do not extend the useful life of the real estate asset. We consider the period of future benefit of an asset to determine its appropriate useful life. Expenditures for tenant improvements are capitalized and amortized over the shorter of the tenant's lease term or expected useful life. We anticipate the estimated useful lives of our assets by class to be generally as follows:

	<u>Years</u>
Buildings and improvements	5-48 years
Exterior improvements	10-20 years
Equipment and fixtures	5-10 years

### *Real Estate Acquisition Valuation*

We record the acquisition of income-producing real estate or real estate that will be used for the production of income as a business combination. All assets acquired and liabilities assumed in a business combination are measured at their acquisition-date fair values. Acquisition costs are expensed as incurred and restructuring costs that do not meet the definition of a liability at the acquisition date are expensed in periods subsequent to the acquisition date. Estimates of the fair values of the tangible assets, identifiable intangibles and assumed liabilities require us to make significant assumptions to estimate market lease rates, property-operating expenses, carrying costs during lease-up periods, discount rates, market absorption periods, and the number of years the property will be held for investment. The use of inappropriate assumptions would result in an incorrect valuation of our acquired tangible assets, identifiable intangibles and assumed liabilities, which would impact the amount of our net income.

### *Impairment of Real Estate and Related Intangible Assets and Liabilities*

We continually monitor events and changes in circumstances that could indicate that the carrying amounts of our real estate and related intangible assets and liabilities may not be recoverable or realized. When indicators of potential impairment suggest that the carrying value of real estate and related intangible assets and liabilities may not be recoverable, we assess the recoverability by estimating whether we will recover the carrying value of the real estate and related intangible assets and liabilities through its undiscounted future cash flows and its eventual disposition. If, based on this analysis, we do not believe that we will be able to recover the carrying value of the real estate and related intangible assets and liabilities, we would record an impairment loss to the extent that the carrying value exceeds the estimated fair value of the real estate and related intangible assets and liabilities. During the years ended December 31, 2011 and 2010, we did not recognize any impairment charges.

Projecting future cash flows involves estimating expected future operating income and expenses related to the real estate and its related intangible assets and liabilities as well as market and other trends. Using inappropriate assumptions to estimate cash flows could result in incorrect fair values of the real estate and its related intangible assets and liabilities and could result in the overstatement of the carrying values of our real estate and related intangible assets and liabilities and an overstatement of our net income.

### *Real Estate Held for Sale and Discontinued Operations*

We generally consider non-foreclosed real estate to be “held for sale” when the following criteria are met: (i) management commits to a plan to sell the property, (ii) the property is available for sale immediately, (iii) the property is actively being marketed for sale at a price that is reasonable in relation to its current fair value, (iv) the sale of the property within one year is considered highly probable and (v) significant changes to the plan to sell are not expected. Real estate that is held for sale and its related assets are classified as “real estate held for sale” and “assets related to real estate held for sale,” respectively, for all periods presented in the accompanying consolidated financial statements. Notes payable and other liabilities related to real estate held for sale are classified as “notes payable related to real estate held for sale” and “liabilities related to real estate held for sale,” respectively, for all periods presented in the accompanying consolidated financial statements. Real estate classified as held for sale is no longer depreciated and reported at the lower of its carrying value or its estimated fair value less costs to sell. Additionally, we record the operating results related to real estate that has either been disposed of or is deemed to be held for sale as discontinued operations for all periods presented if the operations have been or are expected to be eliminated and we will not have any significant continuing involvement in the operations of the property following the sale. As further discussed in Note 12, certain amounts from the prior year have been reclassified to conform to current year presentation.

### ***Fair Value Measurements***

Under GAAP, we are required to measure certain financial instruments at fair value on a recurring basis. In addition, we are required to measure other financial instruments and balances at fair value on a non-recurring basis (e.g., carrying value of impaired real estate loans receivable and long-lived assets). Fair value is defined as the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The GAAP fair value framework uses a three-tiered approach. Fair value measurements are classified and disclosed in one of the following three categories:

- Level 1: unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities;
- Level 2: quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and
- Level 3: prices or valuation techniques where little or no market data is available that requires inputs that are both significant to the fair value measurement and unobservable.

When available, we utilize quoted market prices from independent third-party sources to determine fair value and classify such items in Level 1 or Level 2. In instances where the market for a financial instrument is not active, regardless of the availability of a nonbinding quoted market price, observable inputs might not be relevant and could require us to make a significant adjustment to derive a fair value measurement. Additionally, in an inactive market, a market price quoted from an independent third party may rely more on models with inputs based on information available only to that independent third party. When we determine the market for a financial instrument owned by us to be illiquid or when market transactions for similar instruments do not appear orderly, we use several valuation sources (including internal valuations, discounted cash flow analysis and quoted market prices) and establish a fair value by assigning weights to the various valuation sources. Additionally, when determining the fair value of liabilities in circumstances in which a quoted price in an active market for an identical liability is not available, we measure fair value using (i) a valuation technique that uses the quoted price of the identical liability when traded as an asset or quoted prices for similar liabilities when traded as assets or (ii) another valuation technique that is consistent with the principles of fair value measurement, such as the income approach or the market approach.

Changes in assumptions or estimation methodologies can have a material effect on these estimated fair values. In this regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, may not be realized in an immediate settlement of the instrument.

We consider the following factors to be indicators of an inactive market: (i) there are few recent transactions, (ii) price quotations are not based on current information, (iii) price quotations vary substantially either over time or among market makers (for example, some brokered markets), (iv) indexes that previously were highly correlated with the fair values of the asset or liability are demonstrably uncorrelated with recent indications of fair value for that asset or liability, (v) there is a significant increase in implied liquidity risk premiums, yields, or performance indicators (such as delinquency rates or loss severities) for observed transactions or quoted prices when compared with our estimate of expected cash flows, considering all available market data about credit and other nonperformance risk for the asset or liability, (vi) there is a wide bid-ask spread or significant increase in the bid-ask spread, (vii) there is a significant decline or absence of a market for new issuances (that is, a primary market) for the asset or liability or similar assets or liabilities, and (viii) little information is released publicly (for example, a principal-to-principal market).

We consider the following factors to be indicators of non-orderly transactions: (i) there was not adequate exposure to the market for a period before the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets or liabilities under current market conditions, (ii) there was a usual and customary marketing period, but the seller marketed the asset or liability to a single market participant, (iii) the seller is in or near bankruptcy or receivership (that is, distressed), or the seller was required to sell to meet regulatory or legal requirements (that is, forced), and (iv) the transaction price is an outlier when compared with other recent transactions for the same or similar assets or liabilities.

### ***Income Taxes***

We have elected to be taxed as a REIT under the Internal Revenue Code. To qualify as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of our annual REIT taxable

income to stockholders (which is computed without regard to the dividends-paid deduction or net capital gain and which does not necessarily equal net income as calculated in accordance with GAAP). As a REIT, we generally will not be subject to federal income tax on income that we distribute as dividends to our stockholders. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax on our taxable income at regular corporate income tax rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four taxable years following the year during which qualification is lost, unless the Internal Revenue Service grants us relief under certain statutory provisions. Such an event could materially and adversely affect our net income and net cash available for distribution to stockholders. However, we believe that we are organized and operate in such a manner as to qualify for treatment as a REIT.

We have concluded that there are no significant uncertain tax positions requiring recognition in our financial statements. Neither we nor our subsidiaries have been assessed interest or penalties by any major tax jurisdictions. Our evaluations were performed for the tax years ending December 31, 2011, 2010, 2009 and 2008. As of December 31, 2011, returns for the calendar years 2008 through 2010 remain subject to examination by major tax jurisdictions

### Organization and Offering Costs

Organization and offering costs (other than selling commissions and the dealer manager fee) are initially being paid by our advisor and its affiliates on our behalf. Such costs include legal, accounting, printing and other offering expenses, including marketing, salaries and direct expenses of certain of our advisor's employees and employees of our advisor's affiliates and others. Pursuant to the advisory agreement with our advisor, we are obligated to reimburse our advisor or its affiliates, as applicable, for organization and offering costs associated with our initial public offering, provided we are not obligated to reimburse our advisor to the extent organization and offering costs, other than selling commissions and dealer manager fees, incurred by us exceed 3.0% of the gross offering proceeds from our initial public offering. Any such reimbursement will not exceed actual expenses incurred by our advisor.

### Recent Accounting Pronouncements

In May 2011, the Financial Standards Accounting Board, or FASB, issued Accounting Standards Update, or ASU, No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, or ASU No. 2011-04. ASU No. 2011-04 updates and further clarifies requirements in GAAP for measuring fair value and for disclosing information about fair value measurements. Additionally, ASU No. 2011-04 clarifies the FASB's intent about the application of existing fair value measurements. ASU No. 2011-04 is effective for interim and annual periods beginning after December 15, 2011 and is applied prospectively. We do not expect that the adoption of ASU No. 2011-04 will have a material impact to our consolidated financial statements.

### Results of Operations

Our results of operations for the years ended December 31, 2011 and 2010 are not indicative of those expected in future periods as we commenced operations on November 19, 2009 in connection with our first property acquisition.

As of December 31, 2011, we had acquired eleven properties for an aggregate purchase price of \$155,261,000, plus closing costs. We funded the acquisition of these properties primarily with a combination of debt and proceeds from our ongoing initial public offering. We acquired seven properties during 2011 and because the first of these properties was acquired on March 20, 2011, our financial statements for the 2011 fiscal year do not reflect a full year of operations for these properties. During 2010, we acquired three properties and because the first of these properties was acquired on June 6, 2010, our financial statements for the 2010 fiscal year do not reflect a full period of operations for these properties during 2010. We expect that all income and expenses related to our portfolio will increase in future years as a result of owning the properties acquired in 2011 for a full year and as a result of anticipated future acquisitions of real estate and real estate-related assets.

#### Comparison of the year ended December 31, 2011 to the year ended December 31, 2010

The following table provides summary information about our results of operations for the years ended December 31, 2011 and 2010:

	Year Ended December 31,		Increase (Decrease)	Percentage Change
	2011	2010		
Rental revenue	\$10,776,000	\$ 4,793,000	\$5,983,000	124.8%
Interest income	598,000	4,000	594,000	14,850.0%
Operating and maintenance expenses	3,671,000	2,037,000	1,634,000	80.2%
General and administrative expenses	2,167,000	1,732,000	435,000	25.1%
Depreciation and amortization expense	4,384,000	2,072,000	2,312,000	111.6%
Acquisition expenses	4,147,000	1,353,000	2,794,000	206.5%
Interest expense	5,400,000	2,009,000	3,391,000	168.8%
Income (loss) from discontinued operations	125,000	14,000	111,000	792.9%
Gain on sale of real estate	963,000	—	963,000	100.0%
Bargain purchase gain	9,617,000	—	9,617,000	100.0%
Net income (loss)	2,310,000	(4,392,000)	6,702,000	152.6%

### ***Revenue***

Revenues increased by \$5,983,000 to \$10,776,000 during the year ended December 31, 2011 compared to revenues of \$4,793,000 for the year ended December 31, 2010. This increase was primarily due to the acquisition of seven properties during fiscal 2011 and having a full year of operating results for properties acquired in 2010. The occupancy rate for our property portfolio was 81.4% based on 1,131,000 rentable square feet as of December 31, 2011 compared to occupancy of 83.0% based on 409,000 rentable square feet as of December 31, 2010. We expect rental income to increase in future periods as we acquire additional real estate investments and have full period operations from existing real estate investments.

### ***Interest income***

Interest income increased by \$594,000 to \$598,000 during the year ended December 31, 2011 compared to interest income of \$4,000 for the year ended December 31, 2010. This increase was primarily related to interest earned from the mortgage loans acquired on June 29, 2011, which were later extinguished in connection with a consent foreclosure.

### ***Operating and maintenance expenses***

Operating and maintenance expense increased by \$1,634,000 to \$3,671,000 during the year ended December 31, 2011 compared to operating and maintenance expense of \$2,037,000 for the year ended December 31, 2010. This increase was primarily due to the acquisition of seven properties since December 31, 2010 and having a full year of operating results for properties acquired in 2010, and was partially offset in 2011 by the reversal of \$213,000 of asset management fees that had been accrued by us. Asset management fees expensed during the year ended December 31, 2010 were \$204,000. Included in operating and maintenance expenses are property management fees paid to an affiliate of our advisor of \$492,000 and \$204,000 for the years ended December 31, 2011 and 2010, respectively. We expect these expenses to increase in future periods as a result of the acquisition of additional properties.

### ***General and administrative expenses***

General and administrative expenses increased by \$435,000 to \$2,167,000 during the year ended December 31, 2011 compared to general and administrative expenses of \$1,732,000 for the year ended December 31, 2010. General and administrative expenses consisted primarily of legal fees, audit fees, restricted stock compensation, directors' fees, salaries, tax fees, abandoned project costs and administrative expenses reimbursable to our advisor. Salaries, audit fees and abandoned project costs increased \$279,000, \$75,000, and \$110,000, respectively, for the year ended December 31, 2011 compared to the year ended December 31, 2010. Our administrative expenses reimbursable to advisor increased \$80,000 for the year ended December 31, 2011 compared to year ended December 31, 2010.

### ***Depreciation and amortization expense***

Depreciation and amortization expense increased \$2,312,000 to \$4,384,000 during the year ended December 31, 2011 compared to depreciation and amortization expense of \$2,072,000 for the year ended December 31, 2010. The increase was primarily due to the seven additional properties owned during 2011. We expect depreciation and amortization expense to increase in future years as a result of owning certain of our properties for a full year and as a result of anticipated future acquisitions.

### ***Acquisition expenses***

Acquisition expense increased by \$2,794,000 to \$4,147,000 during the year ended December 31, 2011 compared to acquisition expense of \$1,353,000 for the year ended December 31, 2010. This increase was primarily due to the expenses associated with the seven additional property acquisitions since December 31, 2010, compared to only three property acquisitions during 2010.

### ***Interest expense***

Interest expense increased by \$3,391,000 to \$5,400,000 during the year ended December 31, 2011 compared to interest expense of \$2,009,000 for the year ended December 31, 2010. This increase was primarily due to the increased debt levels associated with the acquisition of seven additional properties and three mortgage loans during 2011. Interest expense for the year ended December 31, 2011 included the amortization of deferred financing costs of \$544,000. Our seven

additional real estate property acquisitions were financed with \$73,800,000 of indebtedness. We recorded a \$101,000 charge on early extinguishment of debt during the year ended December 31, 2011, as a result of refinancing \$10,000,000 of the \$15,300,000 mortgage loan secured by the Constitution Trail Centre. We expect that in future periods our interest expense will likely increase, but will vary based on the amount and cost of our borrowings, the amount of proceeds we raise in our ongoing initial public offering and our ability to identify and acquire real estate and real estate-related assets that meet our investment objectives.

#### ***Income from discontinued operations***

Income from discontinued operations increased by \$111,000 to \$125,000 during the year ended December 31, 2011 compared to income from discontinued operations of \$14,000 for the year ended December 31, 2010. During the year ended December 31, 2011, we classified three real estate pads as discontinued operations, including the Jack-In-The Box pad at the San Jacinto Esplanade, which we acquired in 2010.

#### ***Gain on sale of real estate***

We recognized gains on sale of real estate of \$963,000 during the year ended December 31, 2011. Included in gain on sale of real estate were gains from the sale of three leased real estate pads, including the Popeyes pad and the Carl's Jr. pad at Craig Promenade, and the Jack-In-The Box pad at the San Jacinto Esplanade. Included in the sale of the Jack-In-The Box pad at the San Jacinto Esplanade was one unleased land parcel. We had no sales of real estate during the year ended December 31, 2010.

#### ***Bargain purchase gain***

During the year ended December 31, 2011, we acquired three distressed notes secured by the Constitution Trail Centre. We completed a consent foreclosure on October 21, 2011 and obtained fee simple title to the Constitution Trail Centre and recognized bargain purchase gain of \$9,617,000. We determined the fair value of the property exceeded its acquisition cost (our basis in the distressed notes) and recorded a bargain purchase gain of \$9,617,000. We had no bargain purchase gain during the year ended December 31, 2010.

#### ***Net income (loss)***

We had net income of \$2,310,000 for the year ended December 31, 2011. Our net income is primarily attributable to the bargain purchase gain of \$9,617,000 and gain on sale of real estate of \$963,000. Net income (loss) in future years may vary depending on factors such as acquisition expenses, depreciation and amortization and gains or losses generated from sales. Net loss for the year ended December 31, 2010 was \$4,392,000, due primarily to the fact that we only owned four real estate investments.

#### **Liquidity and Capital Resources**

We commenced real estate operations with the acquisition of our first property on November 19, 2009. Our principal demand for funds will be for the acquisition of real estate assets, the payment of operating expenses and interest on our outstanding indebtedness and the payment of distributions to our stockholders. Over time, we intend to generally fund our cash needs for items other than asset acquisitions from operations. Our cash needs for acquisitions and investments will be funded primarily from the sale of shares of our common stock and through debt. We will experience a relative increase in liquidity as additional subscriptions for shares of our common stock are received and a relative decrease in liquidity as offering proceeds are used to acquire and operate our assets.

We are externally managed by our advisor, TNP Strategic Retail Advisor, LLC. Our advisor may, but is not required to, establish working capital reserves from offering proceeds out of cash flow generated by our investments or out of proceeds from the sale of our investments. We do not anticipate establishing a general working capital reserve during the initial stages of our initial public offering; however, we may establish capital reserves with respect to particular investments. We also may, but are not required to, establish reserves out of cash flow generated by investments or out of net sale proceeds in non-liquidating sale transactions. Working capital reserves are typically utilized to fund tenant improvements, leasing commissions and major capital expenditures. Our lenders also may require working capital reserves.

To the extent that the working capital reserve is insufficient to satisfy our cash requirements, additional funds may be provided from cash generated from operations, through short-term borrowing or borrowings under our revolving credit agreement. In addition, subject to certain limitations, we may incur indebtedness in connection with the acquisition of any real estate asset, refinance the debt thereon, arrange for the leveraging of any previously unfinanced property or reinvest the proceeds of financing or refinancing in additional properties.

### ***Cash Flows from Operating Activities***

As of December 31, 2011, we owned eleven real estate properties. During the year ended December 31, 2011, net cash used in operating activities increased by \$1,425,000 to \$2,799,000 compared to net cash used in operating activities of \$1,374,000 during the year ended December 31, 2010. During the year ended December 31, 2011, net cash used in operating activities consisted primarily of the following:

- net income of \$2,310,000, adjusted for depreciation and amortization of \$4,384,000;
- \$(9,617,000) from a bargain purchase gain;
- \$963,000 from gain on sale of real estate;
- \$(532,000) from increases in prepaid and other assets;
- \$(715,000) from increases in accounts receivable;
- \$111,000 from increases in other liabilities;
- \$268,000 from increases in prepaid rent;
- \$376,000 from interest paid in kind;
- \$143,000 from increases in stock based compensation;
- \$1,694,000 from increases in accounts payable and accrued expenses;
- \$(472,000) from decreases in amounts due to affiliates;
- \$81,000 from increases in allowance for doubtful accounts; and
- \$133,000 from increases to restricted cash.

### ***Cash Flows from Investing Activities***

Our cash used in investing activities will vary based on how quickly we raise funds in our ongoing initial public offering and how quickly we invest those funds. During the year ended December 31, 2011, net cash used in investing activities was \$93,328,000 compared to \$16,523,000 during the year ended December 31, 2010. The increase primarily consisted of the acquisition of Craig Promenade, Pinehurst Square East, Cochran Bypass, Topaz Marketplace, Osceola Village, Constitution Trail Centre and Summit Point for an aggregate purchase price of \$101,935,000. During the year ended December 31, 2010, we acquired the Waianae Mall, the Northgate Shopping Center, and the San Jacinto Esplanade and recorded net cash used in investing activities of \$16,523,000.

### ***Cash Flows from Financing Activities***

Our cash flows from financing activities consist primarily of proceeds from our ongoing initial public offering, debt financings and distributions paid to our stockholders. During the year ended December 31, 2011, net cash provided by financing activities increased by \$78,416,000 to \$96,693,000, compared to net cash provided by financing activities of \$18,277,000 during the year ended December 31, 2010. The increase primarily consisted of the following:

- Net cash provided by debt financings as a result of proceeds from notes payable of \$96,960,000 partially offset by principal payments on notes payable of \$26,679,000
- \$35,423,000 of cash provided by offering proceeds related to our initial public offering, net of payments of commissions, dealer manager fees and other organization and offering expenses of \$(4,283,000);
- \$(750,000) of restricted cash used in financing activities;
- \$(2,092,000) from decreases in deferred costs;
- \$(1,714,000) of cash distributions; and
- \$(163,000) used to pay share redemptions.

### ***Short-term Liquidity and Capital Resources***

Our principal demand for funds will be for the acquisition of real estate assets, the payment of operating expenses, principal and interest payments on our outstanding indebtedness and the payment of distributions to our stockholders. Currently, our cash needs for operations are covered from cash provided by property operations and the sale of shares of our common stock. Over

time, we intend to generally fund our cash needs for items other than asset acquisitions from operations. We expect our cash needs for acquisitions and investments will be funded primarily from the sale of shares of our common stock, including those offered for sale through the distribution reinvestment plan, and through debt or other financing. Operating cash flows are expected to increase as additional properties are added to our portfolio. The offering and organization costs associated with our ongoing offering are initially paid by our advisor, which will be reimbursed for such

costs up to 3.0% of the gross proceeds raised by us in the offering. As of December 31, 2011, our advisor or its affiliates have paid \$3,016,000 in organization and offering costs on our behalf and we have reimbursed \$1,747,000 of those offering and organization costs.

### ***Long-term Liquidity and Capital Resources***

On a long-term basis, our principal demand for funds will be for real estate and real estate-related investments and the payment of acquisition-related expenses, operating expenses, distributions to stockholders, redemptions of shares and interest and principal on current and future indebtedness. Generally, we intend to meet cash needs for items other than acquisitions and acquisition-related expenses from our cash flow from operations, and we intend to meet cash needs for acquisitions from the net proceeds of our ongoing public offering and any follow-on public offering or private placement of equity and from debt financings. We expect that substantially all cash generated from operations will be used to pay distributions to our stockholders after certain capital expenditures, including tenant improvements and leasing commissions, are paid at the properties; however, we may use other sources to fund distributions as necessary, including the proceeds from our ongoing offering, cash advanced to us by our advisor, borrowings under our credit agreement and/or borrowings in anticipation of future cash flow. During the year ended December 31, 2011, we funded all cash distributions to our stockholders from the proceeds of our ongoing public offering.

### ***2009 Line of Credit***

On November 12, 2009, we, through our operating partnership, entered into a revolving credit agreement, or the 2009 credit agreement, with KeyBank, as administrative agent for itself and the other lenders named in the 2009 credit agreement, or the lenders, to establish a revolving credit facility with a maximum aggregate borrowing capacity of up to \$15,000,000. The proceeds of the revolving credit facility were available for use by our operating partnership for investments in properties and real estate-related assets, improvement of properties, costs involved in the ordinary course of our operating partnership's business and for other general working capital purposes. On December 17, 2010, the KeyBank revolving credit facility was repaid in full with proceeds received from the 2010 credit facility from Keybank discussed below.

### ***2010 Credit Facility***

On December 17, 2010, we entered into the 2010 credit agreement to establish a revolving credit facility with an initial maximum aggregate commitment of \$35,000,000. The 2010 credit facility initially consisted of an A tranche, or "Tranche A," with an initial aggregate commitment of \$25 million, and a B tranche, or "Tranche B," with an initial aggregate commitment of \$10 million. On February 15, 2011, the aggregate commitment of Tranche A increased to \$30 million. On May 26, 2011, the 2010 credit facility was amended to temporarily increase the maximum aggregate commitment to \$38 million and to provide that the increase would be available until July 26, 2011. Tranche B terminated as of June 30, 2011. On August 3, 2011, the 2010 credit facility was amended to extend the maturity date of the increase to August 26, 2011 and provide that so long as the outstanding principal balance of Tranche A is greater than \$35 million, we will apply 100% of the net proceeds of all equity issuances to repay Tranche A. On September 23, 2011 in connection with the acquisition of the Topaz Marketplace, the 2010 credit facility was amended to increase the maximum aggregate commitment of KeyBank under the 2010 credit agreement from \$38 million to \$45 million and provided that such increase (1) will be reduced on or prior to October 25, 2011 by an amount necessary to reduce the Tranche A commitment to \$43 million, at which point any amounts outstanding under the 2010 credit facility in excess of \$43 million will be due and payable in full, and (2) will otherwise remain in effect until December 22, 2011, at which time any amounts outstanding under the 2010 credit facility in excess of \$35 million will become immediately due and payable in full, and subject to certain exceptions, we will apply 100% of the net proceeds of all equity issuances to repay Tranche A. On December 22, 2011, we extended the date through which the temporary increase would remain in effect to January 23, 2012. The proceeds of the 2010 credit facility may be used by us for acquisitions, acquisition fees and expenses, development and enhancement of real property, debt refinancing, capital and tenant improvements and working capital, subject to the 2010 credit agreement's covenants regarding use of loan proceeds and the requirement that, as a condition to any borrowing, KeyBank must approve the acquisition of real property or other investment to be made with the proceeds of the borrowing.

We have the right, subject to certain conditions, to request that the amount available under the 2010 credit facility which we refer to as the "Facility Amount," be increased in minimum increments of \$5 million, by up to \$115 million in the aggregate, for a maximum amount of up to \$150 million, or the maximum commitment. We may reduce the facility amount at any time, subject to certain conditions, in minimum increments of \$5 million, provided that in no event may the facility amount be less than \$20 million, unless the commitments are reduced to zero and terminated. If we exercise our option to make any such reduction in the facility amount, we will no longer have the option to increase the facility amount up to the maximum commitment as described above.

Upon a borrowing by us under the 2010 credit facility, we will elect the applicable interest rate for such borrowing. Under the terms of the 2010 credit agreement, borrowings determined by reference to the Alternative Base Rate (as defined in the 2010 credit agreement) bear interest at the lesser of (1) the Alternate Base Rate plus 2.50% per annum in the case of a Tranche A borrowing and 3.25% in the case of a Tranche B borrowing, or (2) the maximum rate of interest permitted by applicable law. Borrowings determined by reference to the Adjusted LIBO Rate (as defined in the 2010 credit agreement) bear interest at the lesser of (1) the Adjusted LIBO Rate plus 3.50% per annum, or (2) the maximum rate of interest permitted by applicable law. The 2010 credit agreement maturity date is December 17, 2013. We have a one year extension available to us subject to certain conditions as set forth in the credit agreement.

Borrowings under the 2010 credit agreement are secured by a security interest granted in favor of KeyBank with respect to all operating, depository (including, without limitation, the deposit account used to receive subscription payments for the sale of equity interests in our initial public offering), escrow and security deposit accounts and all cash management services of us, our operating partnership and borrower under the 2010 credit agreement; and a deed of trust, assignment agreement, security agreement and fixture filing in favor of KeyBank, with respect to Pinehurst Square, Northgate Plaza, Moreno Marketplace, Topaz Marketplace San Jacinto Esplanade and Craig Promenade, which secure the credit facility.

As of December 31, 2011, the 2010 credit agreement was fully drawn and had an outstanding balance of \$43.0 million. The 2010 credit agreement and certain notes payable contain customary affirmative, negative and financial covenants, including, but not limited to, requirements for minimum net worth, debt service coverage and leverage. We obtained a waiver from KeyBank for the period ended December 31, 2010, due to the variable rate debt covenant requirement that our variable rate debt would not exceed 15% of our total debt outstanding. We acquired an interest rate cap to allow us to meet the covenant requirement. We believe we were in compliance with the financial covenants of the credit facility as of December 31, 2011.

### Contractual Commitments and Contingencies

The following is a summary of our contractual obligations as of December 31, 2011:

<u>Contractual Obligations</u>	<u>Total</u>	<u>Payments Due During the Years Ending December 31,</u>			
		<u>2012</u>	<u>2013-2014</u>	<u>2015-2016</u>	<u>Thereafter</u>
Outstanding debt obligations(1)	\$112,639,000	\$2,230,000	\$50,828,000	\$39,006,000	\$20,575,000
Interest payments on outstanding debt obligations(2)	\$ 23,753,000	\$6,945,000	\$11,302,000	\$ 5,506,000	\$ —
Tenant improvements(3)	\$ 242,000	\$ 242,000	\$ —	\$ —	\$ —
Lease commissions	\$ 6,000	\$ 6,000	\$ —	\$ —	\$ —
Capital projects	\$ 60,000	\$ 60,000	\$ —	\$ —	\$ —

- (1) Amounts include principal payments under notes payable based on maturity dates of debt obligations outstanding as of December 31, 2011.
- (2) Projected interest payments are based on the outstanding principal amounts and interest rates in effect at December 31, 2011 (consisting of the contractual interest rate). We incurred interest expense of \$5,400,000 during the year ended December 31, 2011, including amortization of deferred financing costs totaling \$544,000.
- (3) Represents obligations for tenant improvements under tenant leases as of December 31, 2011.

As of December 31, 2011 and December 31, 2010, organization and offering costs incurred by our advisor on our behalf were \$3,016,000 and \$2,265,000, respectively. These costs are payable by us to the extent organization and offering costs, other than selling commissions and dealer manager fees, do not exceed 3.0% of the gross proceeds of our initial public

offering. As of December 31, 2011 and December 31, 2010, organization and offering costs exceeded 3.0% of the gross proceeds of our initial public offering, thus the amount in excess of the 3.0% limit, or \$1,269,000 and \$1,571,000, respectively, has been deferred. As of December 31, 2011, we had reimbursed our advisor approximately \$293,000 in excess of the 3.0% limit as a result of certain expenses being reclassified as organization and offering expense. Our independent directors subsequently approved the excess reimbursement.

All offering costs, including sales commissions of \$2,395,000 and dealer manager fees of \$1,034,000, are recorded as an offset to additional paid-in-capital, and all organization costs are recorded as an expense when we have an obligation to reimburse our advisor.

### **Limitation on Total Operating Expenses**

We reimburse our advisor for all expenses paid or incurred by our advisor in connection with the services provided to us, except that we will not reimburse our advisor for any amount by which our total operating expenses at the end of the four preceding fiscal quarters exceed the greater of: (1) 2% of our average invested assets, as defined in our charter, and (2) 25% of our net income, as defined in our charter, or the 2/25 Limit, unless a majority of our independent directors determines that such excess expenses are justified based on unusual and nonrecurring factors. For the twelve months ended December 31, 2011, our total operating expenses represented approximately 2.3% of our average invested assets, as defined in our charter, and 90.0% of our net income, as defined in our charter. For fiscal 2011, our total operating expenses exceeded the 2/25 Limit by \$268,000. Our independent directors unanimously approved this excess and the reimbursement of such excess to our advisor because (1) the amount reflects legitimate operating expenses necessary for the operation of our business, (2) we are currently in our acquisition and development stage, (3) certain of our properties are not yet stabilized, and (4) we continue to raise capital in our public offering, but the expenses incurred as a result of being a public company (including for audit and legal services, director and officer liability insurance and fees for directors) are disproportionate to our average invested assets and net income and such expenses will benefit us and our stockholders in future periods. The independent directors further resolved, however, that our advisor will be required to repay us any portion of such excess amount to the extent that, as of the termination of the advisory agreement, our aggregate operating expenses as of such date exceed the 2/25 Limit for all prior periods.

### **Inflation**

The majority of our leases at our properties contain inflation protection provisions applicable to reimbursement billings for common area maintenance charges, real estate tax and insurance reimbursements on a per square foot basis, or in some cases, annual reimbursement of operating expenses above a certain per square foot allowance. We expect to include similar provisions in our future tenant leases designed to protect us from the impact of inflation. Due to the generally long-term nature of these leases, annual rent increases, as well as rents received from acquired leases, may not be sufficient to cover inflation and rent may be below market.

### **REIT Compliance**

To qualify as a REIT for tax purposes, we are required to distribute at least 90% of our REIT taxable income to our stockholders. We must also meet certain asset and income tests, as well as other requirements. We will monitor the business and transactions that may potentially impact our REIT status. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four taxable years following the year during which our REIT qualification is lost unless the Internal Revenue Service grants us relief under certain statutory provisions. Such an event could materially adversely affect our net income and net cash available for distribution to our stockholders. As of December 31, 2011, we believe we are in compliance with the REIT requirements.

## Distributions

To date all of our cash distributions have been paid from proceeds from our public offering of common stock. During our offering stage, we expect to raise capital more quickly than we acquire income-producing assets, and for some period after our offering stage, we may not be able to pay distributions from our cash from operations, in which case distributions may be paid in part from debt financing or from other sources. Distributions declared and distributions paid to our common stockholders and non-controlling operating partnership common limited partnership unit holders of Common Units for years ended December 31, 2011 and 2010 was as follows:

Period	Distributions Declared to Common Stockholders (1)	Distributions Declared Per Share (1)	Distributions Declared to holders of non-controlling Common Units (3)	Cash Distributions to Common Stockholders	Cash Distributions to holders of non-controlling Common Units	Distributions (2) Reinvested	Total Common Stockholder Distributions Paid and Reinvested
First Quarter 2011	\$ 442,000	\$ 0.05833	\$ —	\$ 282,000	\$ —	\$ 142,000	\$ 424,000
Second Quarter 2011	548,000	\$ 0.05833	21,000	338,000	3,000	168,000	506,000
Third Quarter 2011	698,000	\$ 0.05833	49,000	435,000	50,000	206,000	641,000
Fourth Quarter 2011	920,000	\$ 0.05833	49,000	554,000	50,000	283,000	837,000
	<u>\$ 2,608,000</u>		<u>\$ 119,000</u>	<u>\$1,609,000</u>	<u>\$ 103,000</u>	<u>\$ 799,000</u>	<u>\$2,408,000</u>

Period	Distributions Declared to Common Stockholders (1)	Distributions Declared Per Share (1)	Distributions Declared to holders of non-controlling Common Units	Cash Distributions to Common Stockholders	Cash Distributions to holders of non-controlling Common Units	Distributions (2) Reinvested	Total Common Stockholder Distributions Paid and Reinvested
First Quarter 2010	\$ 119,000	\$ 0.05625	\$ —	\$ 72,000	\$ —	\$ 18,000	\$ 90,000
Second Quarter 2010	200,000	\$ 0.05625	—	117,000	—	50,000	167,000
Third Quarter 2010	325,000	\$ 0.05833	—	199,000	—	86,000	285,000
Fourth Quarter 2010	395,000	\$ 0.05833	—	257,000	—	122,000	379,000
	<u>\$ 1,039,000</u>		<u>\$ —</u>	<u>\$ 645,000</u>	<u>\$ —</u>	<u>\$ 276,000</u>	<u>\$ 921,000</u>

- (1) Distributions for the period from January 1, 2011 through December 31, 2011 are calculated at a monthly cash distribution rate of \$0.05833 per share of common stock. Distributions for the period from January 1, 2010 through June 30, 2010 are calculated at a monthly cash distribution rate of \$0.05625 per share of common stock. Distributions for the period from July 1, 2010 through December 31, 2010 are calculated at a monthly cash distribution rate of \$0.05833 per share of common stock. Distributions for the period from November 9, 2009 through December 31, 2009 are calculated at a monthly cash distribution rate of \$0.05625 per share of common stock.
- (2) Distributions are paid on a monthly basis. Distributions for all record dates of a given month are paid approximately 15 days following month end.
- (3) None of the Common Unit holders are participating in the Company's distribution reinvestment program.

The tax composition of our distributions declared for the years ended December 31, 2011 and 2010 was as follows:

	2011	2010
Ordinary Income	— %	— %
Return of Capital	100%	100%
Total	<u>100%</u>	<u>100%</u>

On December 31, 2011, we declared a monthly distribution in the aggregate amount of \$335,000, of which \$215,000 was paid in cash on or about January 15, 2012 and \$120,000 was paid through our distribution reinvestment plan in the form of additional shares issued on or about January 15, 2012. For the years ended December 31, 2011 and 2010, cash amounts distributed to stockholders were funded from proceeds from our initial public offering and represented a 100% return of capital to stockholders.

## **Funds from Operations and Modified Funds from Operations**

Due to certain unique operating characteristics of real estate companies, as discussed below, the National Association of Real Estate Investment Trusts, or NAREIT, an industry trade group, has promulgated a measure known as funds from operations, or FFO, which we believe to be an appropriate supplemental measure to reflect the operating performance of a real estate investment trust, or REIT. The use of FFO is recommended by the REIT industry as a supplemental performance measure. FFO is not equivalent to our net income or loss as determined under GAAP.

We define FFO, a non-GAAP measure, consistent with the standards established by the White Paper on FFO approved by the Board of Governors of NAREIT, as revised in February 2004, or the White Paper. The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding gains or losses from sales of property but including asset impairment writedowns, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect FFO. Our FFO calculation complies with NAREIT's policy described above.

The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, which implies that the value of real estate assets diminishes predictably over time, especially if such assets are not adequately maintained or repaired and renovated as required by relevant circumstances and/or as requested or required by lessees for operational purposes in order to maintain the value disclosed. We believe that since real estate values historically rise and fall with market conditions, including inflation, interest rates, the business cycle, unemployment and consumer spending, presentations of operating results for a REIT using historical accounting for depreciation may be less informative. Historical accounting for real estate involves the use of GAAP. Any other method of accounting for real estate such as the fair value method cannot be construed to be any more accurate or relevant than the comparable methodologies of real estate valuation found in GAAP. Nevertheless, we believe that the use of FFO, which excludes the impact of real estate related depreciation and amortization, provides a more complete understanding of our performance to investors and to management, and when compared year over year, reflects the impact on our operations from trends in occupancy rates, rental rates, operating costs, general and administrative expenses, and interest costs, which may not be immediately apparent from net income. However, FFO, and MFFO as described below, should not be construed to be more relevant or accurate than the current GAAP methodology in calculating net income or in its applicability in evaluating our operating performance. The method utilized to evaluate the value and performance of real estate under GAAP should be construed as a more relevant measure of operational performance and considered more prominently than the non-GAAP FFO and MFFO measures and the adjustments to GAAP in calculating FFO and MFFO.

Changes in the accounting and reporting promulgations under GAAP (for acquisition fees and expenses from a capitalization/depreciation model to an expensed-as-incurred model) that were put into effect in 2009 and other changes to GAAP accounting for real estate subsequent to the establishment of NAREIT's definition of FFO have prompted an increase in cash-settled expenses, specifically acquisition fees and expenses for all industries as items that are expensed under GAAP, that are typically accounted for as operating expenses. Management believes these fees and expenses do not affect our overall long-term operating performance. Publicly registered, non-listed REITs typically have a significant amount of acquisition activity and are substantially more dynamic during their initial years of investment and operation. While other start-up entities may also experience significant acquisition activity during their initial years, we believe that public, non-listed REITs, like us, are unique in that they have a limited life with targeted exit strategies within a relatively limited time frame after acquisition activity ceases. Our board of directors will determine to pursue a liquidity event when it believes that the then-current market conditions are favorable. However, our board of directors does not anticipate evaluating a liquidity event (i.e., listing of our common stock on a national exchange, a merger or sale of our company or another similar transaction) until 2015. Thus, as a limited life REIT we will not continuously purchase assets and will have a limited life.

Due to the above factors and other unique features of publicly registered, non-listed REITs, the Investment Program Association, or IPA, an industry trade group, has standardized a measure known as MFFO, which the IPA has recommended as a supplemental measure for publicly registered non-listed REITs and which we believe to be another appropriate supplemental measure to reflect the operating performance of a public, non-listed REIT having the characteristics described above. MFFO is not equivalent to our net income or loss as determined under GAAP, and MFFO may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate with a limited life and targeted exit strategy, as currently intended. We believe that, because MFFO excludes costs that we consider more reflective of investing activities and other non-operating items included in FFO and also excludes acquisition fees and expenses that affect our operations only in periods in which properties are acquired, MFFO can provide, on a going forward basis, an indication of the sustainability (that is, the capacity to continue to be maintained) of our operating performance after the

period in which we are acquiring our properties and once our portfolio is in place. By providing MFFO, we believe we are presenting useful information that assists investors and analysts to better assess the sustainability of our operating performance after our offering has been completed and our properties have been acquired. We also believe that MFFO is a recognized measure of sustainable operating performance by the non-listed REIT industry. Further, we believe MFFO is useful in comparing the sustainability of our operating performance after our offering and acquisitions are completed with the sustainability of the operating performance of other real estate companies that are not as involved in acquisition activities. Investors are cautioned that MFFO should only be used to assess the sustainability of our operating performance after our offering has been completed and properties have been acquired, as it excludes acquisition costs that have a negative effect on our operating performance during the periods in which properties are acquired.

We define MFFO, a non-GAAP measure, consistent with the IPA's Guideline 2010-01, *Supplemental Performance Measure for Publicly Registered, Non-Listed REITs: Modified Funds from Operations*, or the Practice Guideline, issued by the IPA in November 2010. The Practice Guideline defines MFFO as FFO further adjusted for the following items, as applicable, included in the determination of GAAP net income: acquisition fees and expenses; amounts relating to deferred rent receivables and amortization of above and below market leases and liabilities (which are adjusted in order to reflect such payments from a GAAP accrual basis to a cash basis of disclosing the rent and lease payments); accretion of discounts and amortization of premiums on debt investments; nonrecurring impairments of real estate-related investments (i.e., infrequent or unusual, not reasonably likely to recur in the ordinary course of business); mark-to-market adjustments included in net income; nonrecurring gains or losses included in net income from the extinguishment or sale of debt, hedges, foreign exchange, derivatives or securities holdings where trading of such holdings is not a fundamental attribute of the business plan, unrealized gains or losses resulting from consolidation from, or deconsolidation to, equity accounting, and after adjustments for consolidated and unconsolidated partnerships and joint ventures, with such adjustments calculated to reflect MFFO on the same basis. The accretion of discounts and amortization of premiums on debt investments, nonrecurring unrealized gains and losses on hedges, foreign exchange, derivatives or securities holdings, unrealized gains and losses resulting from consolidations, as well as other listed cash flow adjustments are adjustments made to net income in calculating the cash flows provided by operating activities and, in some cases, reflect gains or losses which are unrealized and may not ultimately be realized. While we rely on our advisor for managing interest rate, hedge and foreign exchange risk, we do not retain an outside consultant to review all our hedging agreements. Inasmuch as interest rate hedges are not a fundamental part of our operations, we believe it is appropriate to exclude such non-recurring gains and losses in calculating MFFO, as such gains and losses are not reflective of on-going operations.

Our MFFO calculation complies with the IPA's Practice Guideline described above. In calculating MFFO, we exclude acquisition related expenses, amortization of above and below market leases, fair value adjustments of derivative financial instruments, deferred rent receivables and the adjustments of such items related to noncontrolling interests. Under GAAP, acquisition fees and expenses are characterized as operating expenses in determining operating net income. These expenses are paid in cash by us. All paid and accrued acquisition fees and expenses will have negative effects on returns to investors, the potential for future distributions, and cash flows generated by us, unless earnings from operations or net sales proceeds from the disposition of other properties are generated to cover the purchase price of the property, these fees and expenses and other costs related to such property. In the event that proceeds from our initial public offering are not available to fund our reimbursement of acquisition fees and expenses incurred by our advisor, such fees and expenses will need to be reimbursed to our advisor from other sources, including debt, operational earnings or cash flow, net proceeds from the sale of properties, or from ancillary cash flows. The acquisition of properties, and the corresponding acquisition fees and expenses, is the key operational feature of our business plan to generate operational income and cash flow to fund distributions to our stockholders. Further, under GAAP, certain contemplated non-cash fair value and other non-cash adjustments are considered operating non-cash adjustments to net income in determining cash flow from operating activities. In addition, we view fair value adjustments of derivatives, impairment charges and gains and losses from dispositions of assets as non-recurring items or items which are unrealized and may not ultimately be realized, and which are not reflective of on-going operations and are therefore typically adjusted for when assessing operating performance. In particular, we believe it is appropriate to disregard impairment charges, as this is a fair value adjustment that is largely based on market fluctuations and assessments regarding general market conditions which can change over time. An asset will only be evaluated for impairment if certain impairment indications exist and if the carrying, or book value, exceeds the total estimated undiscounted future cash flows (including net rental and lease revenues, net proceeds on the sale of the property, and any other ancillary cash flows at a property or group level under GAAP) from such asset. Investors should note, however, that determinations of whether impairment charges have been incurred are based partly on anticipated operating performance, because estimated undiscounted future cash flows from a property, including estimated future net rental and lease revenues, net proceeds on the sale of the property, and certain other ancillary cash flows, are taken into account in determining whether an impairment charge has been incurred. While impairment charges are excluded from the calculation of MFFO as described above, investors are cautioned that due to the fact that impairments are based on estimated future undiscounted cash flows and the relatively limited term of our operations, it could be difficult to recover any impairment charges.

Our management uses MFFO and the adjustments used to calculate MFFO in order to evaluate our performance against other public, non-listed REITs which have limited lives with short and defined acquisition periods and targeted exit strategies shortly thereafter. As noted above, MFFO may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate in this manner. We believe that our use of MFFO and the adjustments used to calculate MFFO allow us to present our performance in a manner that reflects certain characteristics that are unique to public, non-listed REITs, such as their limited life, limited and defined acquisition period and targeted exit strategy, and hence that the use of such measures is useful to investors. By excluding expensed acquisition costs, the use of MFFO provides information consistent with management's analysis of the operating performance of the properties. Additionally, fair value adjustments, which are based on the impact of current market fluctuations and underlying assessments of general market conditions, but can also result from operational factors such as rental and occupancy rates, may not be directly related or attributable to our current operating performance. By excluding such changes that may reflect anticipated and unrealized gains or losses, we believe MFFO provides useful supplemental information.

Presentation of this information is intended to provide useful information to investors as they compare the operating performance to that of other public, non-listed REITs, although it should be noted that not all public, non-listed REITs calculate FFO and MFFO the same way, so comparisons with other public, non-listed REITs may not be meaningful. Furthermore, FFO and MFFO are not necessarily indicative of cash flow available to fund cash needs and should not be considered as an alternative to net income (loss) or income (loss) from continuing operations as an indication of our performance, as an alternative to cash flows from operations as an indication of our liquidity, or indicative of funds available to fund our cash needs, including our ability to make distributions to our stockholders. FFO and MFFO should be reviewed in conjunction with GAAP measurements as an indication of our performance. MFFO has limitations as a performance measure in an offering such as ours where the price of a share of common stock is a stated value and there is no regular net asset value determinations during the offering stage and for a period thereafter. MFFO is useful in assisting management and investors in assessing the sustainability of operating performance in future operating periods, and in particular, after the offering and acquisition stages are complete and net asset value is disclosed. MFFO is not a useful measure in evaluating net asset value because impairments are taken into account in determining net asset value but not in determining MFFO.

Neither the SEC, NAREIT nor any other regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO or MFFO. In the future, the SEC, NAREIT or another regulatory body may decide to standardize the allowable adjustments across the non-listed REIT industry and in response to such standardization we may have to adjust our calculation and characterization of FFO or MFFO accordingly.

Our calculation of FFO and MFFO and the reconciliation to net income (loss) is presented in the following table for the the years ended December 31, 2011 and 2010:

	<b>Year Ended December 31, 2011</b>	<b>Year Ended December 31, 2010</b>
Net income (loss)	\$ 2,310,000	\$(4,392,000)
Adjustments:		
Bargain purchase gain	(9,617,000)	—
Gain on sale of real estate assets	(963,000)	—
Depreciation of real estate assets	3,835,000	1,554,000
Amortization of tenant improvements and tenant allowances	450,000	202,000
Amortization of deferred leasing costs	<u>137,000</u>	<u>315,000</u>
Funds From Operations	\$(3,848,000)	\$(2,321,000)
Funds From Operations per share — basic	\$ (1.04)	\$ (1.56)
Funds From Operations per share — diluted	\$ (1.04)	\$ (1.56)
Adjustments (1):		
Straight line rent (2)	(359,000)	(255,000)
Acquisition/disposition expenses (3)	4,274,000	1,353,000
Amortization of above market leases (4)	502,000	169,000
Amortization of below market leases (4)	(738,000)	(298,000)
Accretion of discounts on debt investments	(73,000)	(2,000)
Amortization of debt premiums	65,000	37,000
Accelerated interest due to early extinguishment of debt	<u>109,000</u>	<u>—</u>
Modified Funds From Operations	\$ (68,000)	\$(1,317,000)
Modified Funds From Operations per share — basic	\$ (0.02)	\$ (0.89)
Modified Funds From Operations per share — diluted	\$ (0.02)	\$ (0.88)
Net income (loss) per share — basic	\$ 0.62	\$ (2.96)
Net income (loss) per share — diluted	\$ 0.62	\$ (2.95)
Weighted average common shares outstanding — basic	3,698,518	1,483,179
Weighted average common shares outstanding — diluted	3,702,016	1,483,179

- (1) Our calculation of MFFO does not adjust for certain other non-recurring charges that do not fall within the IPA's Practice Guideline definition of MFFO. In particular, for the year ended December 31, 2011, our calculation of MFFO does not adjust for the reversal of \$213,000 of asset management fees that were included in the prior year.
- (2) Under GAAP, rental receipts are allocated to periods using various methodologies. This may result in income recognition that is significantly different than underlying contract terms. By adjusting for these items (to reflect such payments from a GAAP accrual basis to a cash basis of disclosing the rent and lease payments), MFFO provides useful supplemental information on the realized economic impact of lease terms and debt investments, providing insight on the contractual cash flows of such lease terms and debt investments, and aligns results with management's analysis of operating performance.
- (3) In evaluating investments in real estate, management differentiates the costs to acquire the investment from the operations derived from the investment. Such information would be comparable only for non-listed REITs that have completed their acquisition activity and have other similar operating characteristics. By excluding expensed acquisition and certain disposition costs related to abandoned real estate sales, management believes MFFO provides useful supplemental information that is comparable for each type of real estate investment and is consistent with management's analysis of the investing and operating performance of our properties. Acquisition fees and expenses include payments to our advisor or third parties. Acquisition and disposition fees and expenses under GAAP are considered operating expenses and as expenses included in the determination of net income and income from continuing operations, both of which are performance measures under GAAP. All paid and accrued acquisition and disposition fees and expenses will have negative effects on returns to investors, the potential for future distributions, and cash flows generated by the company, unless earnings from operations or net sales proceeds from the disposition of properties are generated to cover the purchase price of the property, these fees and expenses and other costs related to the property. In the event that proceeds from our initial public offering are not available to fund our reimbursement of acquisition fees and expenses incurred by our advisor, such fees and expenses will need to be reimbursed to our advisor from other sources, including debt, operational earnings or cash flow, net proceeds from the sale of properties, or from ancillary cash flows. The acquisition of properties, and the corresponding acquisition fees and expenses, is the key operational feature of our business plan to generate operational income and cash flow to fund distributions to our stockholders.
- (4) Under GAAP, certain intangibles are accounted for at cost and reviewed at least annually for impairment, and certain intangibles are assumed to diminish predictably in value over time and amortized, similar to depreciation and amortization of other real estate related assets that are excluded from FFO. However, because real estate values and market lease rates historically rise or fall with market conditions, management believes that by excluding charges relating to amortization of these intangibles, MFFO provides useful supplemental information on the performance of the real estate.

#### **Off-Balance Sheet Arrangements**

As of December 31, 2011 and 2010, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial conditions, changes in financial conditions, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

#### **Subsequent Events**

##### ***Status of Offering***

We commenced our initial public offering of up to \$1,100,000,000 in shares of common stock on August 7, 2009. As of March 26, 2012, we had accepted investors' subscriptions for, and issued, 7,718,646 shares of common stock, including 154,573 shares issued pursuant to our distribution reinvestment plan, resulting in gross offering proceeds of \$76,290,641.

### ***Estimated Share Value***

On March 16, 2012, our board of directors determined an estimated value per share of our common stock of \$10.14 as of December 31, 2011. In determining an estimated value of a share of our common stock, our board of directors relied upon information provided by our advisor, as well as its experience with, and knowledge about, our real estate portfolio.

### ***Distributions Declared***

On December 31, 2011, we declared a monthly distribution in the aggregate amount of \$335,000, of which \$215,000 was paid in cash on or about January 15, 2012 and \$120,000 was paid through our distribution reinvestment plan in the form of additional shares issued on or about January 15, 2012. On January 31, 2011, we declared a monthly distribution in the aggregate of \$364,000, of which \$228,000 was paid in cash on or about February 15, 2012 and \$136,000 was paid through our distribution reinvestment plan in the form of additional shares issued on or about February 15, 2012. On February 29, 2012, we declared a monthly distribution in the aggregate of \$395,000, of which \$244,000 was paid in cash on or about March 15, 2011 and \$151,000 was paid through our distribution reinvestment plan in the form of additional shares issued on or about March 15, 2012.

### ***2012 Property Acquisitions***

#### ***Morningside Marketplace***

On January 9, 2012, we acquired a fee simple interest in a multitenant retail center located in Fontana, California, commonly known as Morningside Marketplace, for an aggregate purchase price of \$18,050,000, exclusive of closing costs. The acquisition was financed with (1) proceeds from our initial public offering, (2) approximately \$11,953,000 in funds borrowed under our revolving credit agreement with KeyBank, (3) approximately \$1,200,000 in funds borrowed from SMB Equity, LLC, a third party lender, and (4) approximately \$1,355,000 million in funds borrowed from our sponsor and other affiliates. For more information on the affiliated loans, see Note 15 (Subsequent Events) to the consolidated financial statements included in this Annual Report.

#### ***Woodland West Marketplace***

On February 3, 2012, we acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Woodland West Marketplace, for an aggregate purchase price of \$13,950,000, excluding closing costs. We financed the purchase price for the Woodland West Marketplace with proceeds from (1) our initial public offering, (2) a loan in the amount of \$10,200,000 from JPM, and (3) a mezzanine loan in the amount of \$1,300,000 from JPM.

#### ***Ensenada Square***

On February 28, 2012, we acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Ensenada Square, or the Ensenada property, for an aggregate purchase price of \$5,175,000, excluding closing costs. We financed the purchase price of the Ensenada property with (1) proceeds from our public offering and (2) an advance under our credit agreement with KeyBank in an original principal amount of \$3,266,000.

#### ***Shops at Turkey Creek***

On March 12, 2012, we acquired a fee simple interest in a multitenant retail center located in Knoxville, Tennessee, commonly known as the Shops at Turkey Creek, or Turkey Creek in an UPREIT transaction with our operating partnership, for an aggregate purchase price of \$4,300,000 excluding closing costs. We financed the purchase price for Turkey Creek through (1) the issuance of 144,324 Common Units to the sellers of Turkey and (2) an advance under our revolving credit agreement with KeyBank in an original principal amount of \$2,520,000.

#### ***Aurora Commons***

On March 20, 2012, we acquired a fee simple interest in a multitenant retail center located in Aurora, Ohio, commonly known as the Aurora Commons, for an aggregate purchase price of \$7,000,000, excluding closing costs. We financed the purchase price of Aurora Commons with (1) proceeds from our public offering and (2) approximately \$4,550,000 in funds borrowed under our revolving credit agreement with KeyBank.

### Departure of Director and Officer; Appointment of Director and Certain Officers.

On January 30, 2012, Jack R. Maurer notified us of his intention to resign from his positions as a member of our board of directors and as our President, effective February 3, 2012. Mr. Maurer's resignation was not the result of any disagreements with us on any matters relating to our operations, policies or practices. On February 3, 2012, our board appointed Anthony W. Thompson, our Chairman and Chief Executive Officer, as President to fill the vacancy created by the resignation of Mr. Maurer. Additionally, on February 3, 2012, our board elected James R. Wolford, our Chief Financial Officer, Treasurer and Secretary, to serve as a director to fill the vacancy created by the resignation of Mr. Maurer. Mr. Wolford will serve until our next annual meeting of stockholders and until his successor is elected and duly qualified.

### Four Property Refinance

On January 6, 2012, we obtained a loan from KeyBank in the original principal amount of \$33,200,000, or the KeyBank Loan, to refinance the existing mortgage loans secured by Pinehurst Square, Northgate Plaza, Moreno Marketplace, and Topaz Marketplace. This loan is due and payable in full on February 1, 2017 and bears an annual interest rate of 5.93%. This loan is not prepayable, in whole or in part, prior to March 2, 2014, and thereafter only if certain conditions are met.

### Amendment to Advisory Agreement

On January 12, 2012, our board of directors approved Amendment No. 3 to the Advisory Agreement to provide for the payment of a financing coordination fee to our advisor in an amount equal to 1.0% of any amount financed or refinanced by us.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the adverse effect on the value of a financial instrument that results from a change in interest rates. We may be exposed to interest rate changes primarily as a result of long-term debt used to maintain liquidity, fund capital expenditures and expand our real estate investment portfolio and operations. Market fluctuations in real estate financing may affect the availability and cost of funds needed to expand our investment portfolio. In addition, restrictions upon the availability of real estate financing or high interest rates for real estate loans could adversely affect our ability to dispose of real estate in the future. We will seek to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. We may use derivative financial instruments to hedge exposures to changes in interest rates on loans secured by our assets. The market risk associated with interest-rate contracts is managed by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken. With regard to variable rate financing, our advisor will assess our interest rate cash flow risk by continually identifying and monitoring changes in interest rate exposures that may adversely impact expected future cash flows and by evaluating hedging opportunities. Our advisor maintains risk management control systems to monitor interest rate cash flow risk attributable to both our outstanding and forecasted debt obligations as well as our potential offsetting hedge positions. While this hedging strategy will be designed to minimize the impact on our net income and funds from operations from changes in interest rates, the overall returns on your investment may be reduced.

The table below summarizes the book values and the weighted-average interest rates of our notes payable and credit facility for each category as of December 31, 2011 based on the maturity dates and the notional amounts and average pay rates as of December 31, 2011 based on maturity dates (dollars in thousands):

	Maturity Date						Total	Fair Value (4)
	2012	2013	2014	2015	2016	Thereafter		
<i>Notes payable</i>								
Fixed rate	\$2,230,000	\$ 1,098,000	\$6,762,000	\$20,879,000	\$18,127,000	\$20,575,000	\$ 69,671,000	\$ 69,427,000
Weighted-average interest rate (1)	6.68%	6.73%	6.64%	5.99%	6.05%	5.82%	6.41%	
Deferred interest (2)	\$ —	\$ —	\$ 822,000	\$ —	\$ —	\$ —	\$ 822,000	
Weighted-average interest rate (1)	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	
Revolving Line of Credit (3)								
Variable rate	\$ —	\$42,968,000	\$ —	\$ —	\$ —	\$ —	\$ 42,968,000	\$ 42,968,000
Weighted-average interest rate (1)	5.50%	5.50%	—	—	—	—	5.50%	
<i>Total</i>	<u>\$2,230,000</u>	<u>\$44,066,000</u>	<u>\$7,584,000</u>	<u>\$20,879,000</u>	<u>\$18,127,000</u>	<u>\$20,575,000</u>	<u>\$113,461,000</u>	<u>\$ 112,395,000</u>

- (1) The weighted-average annual effective interest rate represents the effective interest rate at December 31, 2011, using the interest method, that we use to recognize interest expense on our outstanding debt.
- (2) Represents deferred interest on the Constitution Trail mortgage loan due at maturity.
- (3) Tranch A of our revolving line of credit with KeyBank has an initial maturity date of December 17, 2013 with an available one-year extension upon satisfying certain requirements.
- (4) Represents fair value, net of unamortized discount of \$244,000.

We borrow funds and make investments at a combination of fixed and variable rates. Interest rate fluctuations will generally not affect our future cash flows on our fixed rate debt unless such instruments mature or are otherwise terminated. However, interest rate changes will affect the fair value of our fixed rate instruments. At December 31, 2011, the fair value of our fixed rate debt was \$69,671,000 and the carrying value of our fixed rate debt was \$69,427,000. The fair value estimate of our fixed rate debt was estimated using a discounted cash flow analysis utilizing rates we would expect to pay for debt of a similar type and remaining maturity if the loans were originated at December 31, 2011. As we expect to hold our fixed rate instruments to maturity and the amounts due under such instruments would be limited to the outstanding principal balance and any accrued and unpaid interest, we do not expect that fluctuations in interest rates, and the resulting change in fair value of our fixed rate instruments, would have a significant impact on our operations.

Conversely, movements in interest rates on our variable rate debt would change our cash flows, but not significantly affect the fair value of our debt. At December 31, 2011, we were exposed to market risks related to fluctuations in interest rates on \$42,968,000 of variable rate debt outstanding. Based on interest rates as of December 31, 2011, if interest rates were 100 basis points higher during the 12 months ending December 31, 2012, interest expense on our variable rate debt would increase by \$430,000 and if interest rates were 100 basis points lower during the 12 months ending December 31, 2012, interest expense on our variable rate debt would decrease by \$430,000.

The weighted-average interest rates of our fixed rate debt and variable rate debt at December 31, 2011 were 5.99% and 5.50%, respectively. The weighted-average interest rate represents the actual interest rate in effect at December 31, 2011 (consisting of the contractual interest rate).

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Our Consolidated Financial Statements and supplementary data can be found beginning on Page F-1 of this Annual Report.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report, management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 13d-15(e) under the Exchange Act). Based upon, and as of the date of, the evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of the end of the period covered by this Annual Report to ensure that information required to be disclosed in the reports we file and submit under the Exchange Act is recorded, processed, summarized and reported as and when required. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file and submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

### **Management's Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Exchange Act.

In connection with the preparation of this Annual Report, our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2011. In making that assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on its assessment, our management believes that, as of December 31, 2011, our internal control over financial reporting was effective based on those criteria.

There have been no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

This Annual Report does not include an attestation report of our independent registered public accounting firm regarding internal control over financial reporting. Our management report was not subject to attestation by the independent registered public accounting firm pursuant to rules of the SEC that permit us to provide only management's report on internal control over financial reporting in this Annual Report.

#### **ITEM 9B. OTHER INFORMATION**

None.

### **PART III**

#### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required by this Item is incorporated by reference to our definitive proxy statement to be filed with the SEC with respect to our 2012 annual meeting of stockholders.

#### **ITEM 11. EXECUTIVE COMPENSATION**

The information required by this Item is incorporated by reference to our definitive proxy statement to be filed with the SEC with respect to our 2012 annual meeting of stockholders.

#### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by this Item is incorporated by reference to our definitive proxy statement to be filed with the SEC with respect to our 2012 annual meeting of stockholders.

#### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The information required by this Item is incorporated by reference to our definitive proxy statement to be filed with the SEC with respect to our 2012 annual meeting of stockholders.

#### **ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information required by this Item is incorporated by reference to our definitive proxy statement to be filed with the SEC with respect to our 2012 annual meeting of stockholders.

### **PART IV**

#### **ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a) List of Documents Filed.

1. The list of the financial statements contained herein is set forth on page F-1 hereof.
2. Financial Statement Schedules —

Schedule III—Real Estate Assets and Accumulated Depreciation is set forth beginning on page S-1 hereof.

All other schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are not applicable and therefore have been omitted.

3. The Exhibits filed in response to Item 601 of Regulation S-K are listed on the Exhibit Index attached hereto.

(b) See (a) 3 above.

(c) See (a) 2 above.

## Index to Consolidated Financial Statements

<u>Financial Statements</u>	<u>Page Number</u>
<u>Index to Consolidated Financial Statements</u>	
<u>Report of Independent Registered Public Accounting Firm, McGladrey &amp; Pullen, LLP</u>	F-1
<u>Report of Independent Registered Public Accounting Firm, KPMG LLP</u>	F-2
<u>Consolidated Balance Sheets as of December 31, 2011 and 2010</u>	F-3
<u>Consolidated Statements of Operations for the years ended December 31, 2011 and 2010</u>	F-4
<u>Consolidated Statements of Equity for the years ended December 31, 2011 and 2010</u>	F-5
<u>Consolidated Statements of Cash Flows for the years ended December 31, 2011 and 2010</u>	F-6
<u>Notes to Consolidated Financial Statements</u>	F-8

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders  
TNP Strategic Retail Trust, Inc.:

We have audited the accompanying consolidated balance sheet of TNP Strategic Retail Trust, Inc. and subsidiaries (the Company) as of December 31, 2011, and the related consolidated statements of operations, equity, and cash flows for the year then ended. Our audit also included the financial statement schedule III listed in Item 15(a). These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of TNP Strategic Retail Trust, Inc. and subsidiaries as of December 31, 2011, and the results of their operations and their cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ MCGLADREY & PULLEN, LLP

Irvine, California  
March 30, 2012

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders  
TNP Strategic Retail Trust, Inc.:

We have audited the accompanying consolidated balance sheet of TNP Strategic Retail Trust, Inc. and subsidiaries (the Company) as of December 31, 2010, and the related consolidated statements of operations, equity, and cash flows for the year ended December 31, 2010. In connection with our audit of the consolidated financial statements, we have also audited the 2010 information in the financial statement schedule III. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of TNP Strategic Retail Trust, Inc. and subsidiaries as of December 31, 2010, and the results of their operations and their cash flows for the year ended December 31, 2010, in conformity with U.S. generally accepted accounting principles. Additionally, in our opinion, the 2010 information in the related financial statement schedule III, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ KPMG, LLP

Irvine, California  
March 31, 2011, except for Notes 10 and 12,  
as to which the date is March 30, 2012

**TNP STRATEGIC RETAIL TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	<u>December 31, 2011</u>	<u>December 31, 2010</u>
<b>ASSETS</b>		
Investments in real estate		
Land	\$ 48,241,000	\$ 20,444,000
Building and improvements	91,120,000	24,675,000
Tenant improvements	<u>5,753,000</u>	<u>1,723,000</u>
	145,114,000	46,842,000
Accumulated depreciation	<u>(3,446,000)</u>	<u>(1,045,000)</u>
Investments in real estate, net	<u>141,668,000</u>	<u>45,797,000</u>
Cash and cash equivalents	2,052,000	1,486,000
Restricted cash	1,196,000	—
Prepaid expenses and other assets	3,132,000	674,000
Accounts receivable	1,197,000	563,000
Acquired lease intangibles, net	17,405,000	8,125,000
Deferred costs		
Organization and offering	1,269,000	1,571,000
Financing fees, net	<u>2,651,000</u>	<u>673,000</u>
Total deferred costs, net	<u>3,920,000</u>	<u>2,244,000</u>
<b>TOTAL</b>	<b><u>\$ 170,570,000</u></b>	<b><u>\$ 58,889,000</u></b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 2,674,000	\$ 760,000
Amounts due to affiliates	1,340,000	1,834,000
Other liabilities	2,296,000	383,000
Notes payable	112,395,000	39,164,000
Acquired below market lease intangibles, net	<u>3,621,000</u>	<u>2,592,000</u>
Total liabilities	122,326,000	44,733,000
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>EQUITY</b>		
Stockholders' equity		
Preferred stock, \$0.01 par value per share; 50,000,000 shares authorized; none issued and outstanding	—	—
Common stock, \$0.01 par value per share; 400,000,000 shares authorized; 6,007,007 issued and outstanding at December 31, 2011, 2,382,317 issued and outstanding at December 31, 2010	60,000	24,000
Additional paid-in capital	53,375,000	20,792,000
Accumulated deficit	<u>(7,331,000)</u>	<u>(6,657,000)</u>
Total stockholders' equity	46,104,000	14,159,000
Non-controlling interest	<u>2,140,000</u>	<u>(3,000)</u>
Total equity	<u>48,244,000</u>	<u>14,156,000</u>
<b>TOTAL</b>	<b><u>\$ 170,570,000</u></b>	<b><u>\$ 58,889,000</u></b>

See accompanying notes to consolidated financial statements

**TNP STRATEGIC RETAIL TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	<u>Year Ended December 31, 2011</u>	<u>Year Ended December 31, 2010</u>
<b>Revenue:</b>		
Rental	\$10,776,000	\$ 4,793,000
<b>Expense:</b>		
Operating and maintenance	3,671,000	2,037,000
General and administrative	2,167,000	1,732,000
Depreciation and amortization	4,384,000	2,072,000
Acquisition expenses	4,147,000	1,353,000
Interest expense	<u>5,400,000</u>	<u>2,009,000</u>
	<u>19,769,000</u>	<u>9,203,000</u>
<b>Loss before other income (expense)</b>	<b>(8,993,000)</b>	<b>(4,410,000)</b>
<b>Other income and expense:</b>		
Bargain purchase gain	9,617,000	—
Interest income	<u>598,000</u>	<u>4,000</u>
<b>Income (loss) before discontinued operations</b>	<b><u>1,222,000</u></b>	<b><u>(4,406,000)</u></b>
<b>Discontinued Operations:</b>		
Income from discontinued operations	125,000	14,000
Gain on sale of real estate	<u>963,000</u>	<u>—</u>
Income from discontinued operations	<u>1,088,000</u>	<u>14,000</u>
<b>Net income (loss)</b>	<b>\$ 2,310,000</b>	<b>\$(4,392,000)</b>
Net income (loss) attributable to non-controlling interests	<u>188,000</u>	<u>(5,000)</u>
<b>Net income (loss) attributable to common stockholders</b>	<b><u>\$ 2,122,000</u></b>	<b><u>\$(4,387,000)</u></b>
<b>Net earnings (loss) per share — basic</b>		
Continuing operations	\$ 0.28	\$ (2.97)
Discontinued operations	<u>0.29</u>	<u>0.01</u>
Net earnings (loss)	<u>\$ 0.57</u>	<u>\$ (2.96)</u>
Weighted average number of common shares outstanding — basic	3,698,518	1,483,179
<b>Net earnings (loss) per share — diluted</b>		
Continuing operations	\$ 0.28	\$ (2.97)
Discontinued operations	<u>0.29</u>	<u>0.01</u>
Net earnings (loss)	<u>\$ 0.57</u>	<u>\$ (2.96)</u>
Weighted average number of common shares outstanding — diluted	3,702,016	1,483,179

See accompanying notes to consolidated financial statements

**TNP STRATEGIC RETAIL TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EQUITY**

	Number of Shares	Par Value	Additional Paid- In Capital	Accumulated Deficit	Stockholders' Equity	Non- controlling Interests	Total Equity
<b>BALANCE —</b>							
<b>December 31, 2009</b>	524,752	\$ 5,000	\$ 4,512,000	\$(1,231,000)	\$ 3,286,000	\$ 2,000	\$ 3,288,000
Issuance of common stock	1,851,200	19,000	18,309,000	—	18,328,000	—	18,328,000
Share redemptions	(30,200)	—	(302,000)	—	(302,000)	—	(302,000)
Offering costs	—	—	(2,081,000)	—	(2,081,000)	—	(2,081,000)
Issuance of vested and non-vested restricted common stock	7,500	—	68,000	—	68,000	—	68,000
Deferred stock compensation	—	—	10,000	—	10,000	—	10,000
Issuance of common stock under DRIP	29,065	—	276,000	—	276,000	—	276,000
Distributions	—	—	—	(1,039,000)	(1,039,000)	—	(1,039,000)
Net loss	—	—	—	(4,387,000)	(4,387,000)	(5,000)	(4,392,000)
<b>BALANCE —</b>							
<b>December 31, 2010</b>	2,382,317	\$24,000	\$ 20,792,000	\$(6,657,000)	\$14,159,000	\$ (3,000)	\$14,156,000
Issuance of common stock	3,541,924	35,000	35,387,000	—	35,422,000	—	35,422,000
Issuance of common units	—	—	701,000	(188,000)	513,000	2,074,000	2,587,000
Share redemptions	(16,279)	—	(163,000)	—	(163,000)	—	(163,000)
Offering costs	—	—	(4,283,000)	—	(4,283,000)	—	(4,283,000)
Issuance of vested and non-vested restricted stock	15,000	—	143,000	—	143,000	—	143,000
Issuance of common stock under DRIP	84,045	1,000	798,000	—	799,000	—	799,000
Distributions	—	—	—	(2,608,000)	(2,608,000)	(119,000)	(2,727,000)
Net income	—	—	—	2,122,000	2,122,000	188,000	2,310,000
<b>BALANCE —</b>							
<b>December 31, 2011</b>	<u>6,007,007</u>	<u>\$60,000</u>	<u>\$ 53,375,000</u>	<u>\$(7,331,000)</u>	<u>\$46,104,000</u>	<u>\$2,140,000</u>	<u>\$48,244,000</u>

See accompanying notes to consolidated financial statements

**TNP STRATEGIC RETAIL TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Year Ended December 31, 2011	Year Ended December 31, 2010
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ 2,310,000	\$ (4,392,000)
Adjustment to reconcile net income (loss) to net cash used in operating activities:		
Bargain purchase gain	(9,617,000)	—
Gain on sale of real estate	(963,000)	—
Interest paid-in-kind	376,000	—
Amortization of deferred financing costs and note payable premium/discount	425,000	364,000
Depreciation and amortization	4,408,000	2,075,000
Allowance for doubtful accounts	81,000	147,000
Stock based compensation	143,000	78,000
Amortization of above and below market leases	(449,000)	(129,000)
Changes in assets and liabilities, net of acquisitions:		
Lease intangible asset	—	(50,000)
Accounts receivable	(715,000)	(607,000)
Amounts due to affiliates	(472,000)	221,000
Prepaid expenses and other assets	(532,000)	102,000
Accounts payable and accrued expenses	1,694,000	327,000
Other liabilities	111,000	286,000
Prepaid rent	268,000	204,000
Restricted cash from operational expenditures	133,000	—
Net cash used in operating activities	(2,799,000)	(1,374,000)
<b>Cash flows from investing activities:</b>		
Investments in real estate	(73,260,000)	(16,523,000)
Investment in mortgage notes receivable	(18,000,000)	—
Improvements, capital expenditures and leasing costs	(581,000)	—
Payment of property escrow deposits	(1,550,000)	—
Net change in restricted cash for capital expenditures	63,000	—
Net cash used in investing activities	(93,328,000)	(16,523,000)
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of common stock	35,423,000	18,328,000
Redemption of stock	(163,000)	(302,000)
Distributions	(1,714,000)	(645,000)
Payment of offering costs	(4,283,000)	(2,125,000)
Proceeds from notes payable	96,960,000	22,293,000
Repayment of notes payable	(26,679,000)	(18,524,000)
Loan deferred financing costs	(2,101,000)	(748,000)
Restricted cash used in financing activities	(750,000)	—
Net cash provided by financing activities	96,693,000	18,277,000
Net increase in cash and cash equivalents	566,000	380,000
Cash and cash equivalents — Beginning of the year	1,486,000	1,106,000
Cash and cash equivalents — End of the year	\$ 2,052,000	\$ 1,486,000

	<u>Year Ended December 31, 2011</u>	<u>Year Ended December 31, 2010</u>
<b>Supplemental disclosure of non-cash financing and investing activities:</b>		
Common units issued in acquisition of real estate	\$2,587,000	\$ —
Deferred offering costs accrued	\$ —	\$ 146,000
Issuance of common stock under the DRIP	\$ 799,000	\$ 276,000
Accrued sales commissions and dealer manager fees	\$ 68,000	\$ —
Accrued tenant improvements	\$ 26,000	\$ 11,000
1031 Exchange proceeds	\$4,014,000	\$ —
Notes payable and liabilities assumed upon investments in real estate	\$4,074,000	\$25,140,000
Distributions declared but not paid	\$ 215,000	\$ 136,000
Cash paid for interest	\$5,106,000	\$ 1,920,000

See accompanying notes to consolidated financial statements

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**December 31, 2011**

**1. ORGANIZATION AND BUSINESS**

TNP Strategic Retail Trust, Inc. (the "Company") was formed on September 18, 2008 as a Maryland corporation. The Company believes it qualifies as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), and has elected REIT status beginning with the taxable year ended December 31, 2009, the year in which the Company began material operations. The Company was initially capitalized by the sale of shares of common stock to Thompson National Properties, LLC (the "Sponsor") on October 16, 2008. See Note 9. The Company's fiscal year end is December 31.

On November 4, 2008, the Company filed a registration statement on Form S-11 with the Securities and Exchange Commission (the "SEC") to offer a maximum of 100,000,000 shares of its common stock to the public in its primary offering and 10,526,316 shares of its common stock pursuant to its distribution reinvestment plan ("DRIP") (collectively, the "Offering"). On August 7, 2009, the SEC declared the registration statement effective and the Company commenced the Offering. The Company is offering shares to the public in its primary offering at a price of \$10.00 per share, with discounts available for certain purchasers, and to its stockholders pursuant to the DRIP at a price of \$9.50 per share.

On November 12, 2009, the Company raised the minimum offering amount of \$2,000,000 and pursuant to the terms of the Offering, proceeds were released to the Company from an escrow account. From commencement of the Offering through December 31, 2011, the Company had accepted investors' subscriptions for, and issued, 6,007,007 shares of the Company's common stock, including 112,328 shares issued pursuant to the DRIP, resulting in gross offering proceeds of approximately \$59,248,000.

On May 26, 2011, in connection with the acquisition of Pinehurst Square East, a retail property located in Bismarck, North Dakota, TNP Strategic Retail Operating Partnership, LP, the Company's operating partnership (the "OP"), issued 287,472 units of common limited partnership interests (the "Common Units") to certain of the sellers of the Pinehurst Square East who elected to receive Common Units for an aggregate value of approximately \$2,587,249, or \$9.00 per Common Unit.

The Company intends to use the net proceeds from the Offering to invest in a portfolio of income-producing retail properties, primarily located in the Western United States, including neighborhood, community and lifestyle shopping centers, multi-tenant shopping centers and free standing single-tenant retail properties. In addition to investments in real estate directly or through joint ventures, the Company may also acquire or originate first mortgages or second mortgages, mezzanine loans or other real estate-related loans, in each case provided that the underlying real estate meets the Company's criteria for direct investment. The Company may also invest in any other real property or other real estate-related assets that, in the opinion of the Company's board of directors, meets the Company's investment objectives.

As of December 31, 2011, the Company's portfolio included eleven properties comprising approximately 1,131,000 rentable square feet of retail space located in nine states. As of December 31, 2011, the rentable space at the Company's retail properties was 81.4% leased.

The Company's advisor is TNP Strategic Retail Advisor, LLC, a Delaware limited liability company ("Advisor"). Subject to certain restrictions and limitations, Advisor is responsible for managing the Company's affairs on a day-to-day basis and for identifying and making acquisitions and investments on behalf of the Company.

Substantially all of the Company's business is conducted through the OP. The initial limited partners of the OP were Advisor and TNP Strategic Retail OP Holdings, LLC, a Delaware limited liability company ("Holdings"). Advisor has invested \$1,000 in the OP in exchange for Common Units and Holdings has invested \$1,000 in the OP and has been issued a separate class of limited partnership units (the "Special Units"). As the Company accepts subscriptions for shares of its common stock, it transfers substantially all of the net proceeds of the Offering to the OP as a capital contribution. As of December 31, 2011 and 2010, the Company owned 95.43% and 99.96%, respectively, of the limited partnership interest in the OP. As of December 31, 2011 and 2010, Advisor owned 0.02% and 0.04%, respectively, of the limited partnership interest in the OP. Holdings owned 100% of the outstanding Special Units as of December 31, 2011 and 2010.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

The OP limited partnership agreement provides that the OP will be operated in a manner that will enable the Company to (1) satisfy the requirements for being classified as a REIT for tax purposes, (2) avoid any federal income or excise tax liability and (3) ensure that the OP will not be classified as a “publicly traded partnership” for purposes of Section 7704 of the Internal Revenue Code, which classification could result in the OP being taxed as a corporation, rather than as a partnership. In addition to the administrative and operating costs and expenses incurred by the OP in acquiring and operating real properties, the OP will pay all of the Company’s administrative costs and expenses, and such expenses will be treated as expenses of the OP.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Principles of Consolidation and Basis of Presentation***

The consolidated financial statements include the accounts of the Company, the OP, and their direct and indirect wholly owned subsidiaries. All significant intercompany balances and transactions are eliminated in consolidation. The Company evaluates the need to consolidate joint ventures and consolidates joint ventures that it determines to be variable interest entities for which it is the primary beneficiary. The Company also consolidates joint ventures that are not determined to be variable interest entities, but for which it exercises control over major operating decisions through substantive participation rights, such as approval of budgets, selection of property managers, asset management, investment activity and changes in financing.

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) as contained within the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) and the rules and regulations of the SEC, including the instructions to Form 10-K and Regulation S-X. Operating results for the year ended December 31, 2011 are not necessarily indicative of future results.

***Non-Controlling Interests***

The Company accounts for non-controlling interests in accordance with FASB ASC 810, Consolidation (“ASC 810”). In accordance with ASC 810, the Company reports non-controlling interests in subsidiaries within equity in the consolidated financial statements, but separate from the parent’s stockholders’ equity. Net income (loss) attributable to non-controlling interests is presented as a reduction from net income in calculating net income (loss) available to common stockholders on the statement of operations. Acquisitions or dispositions of non-controlling interests that do not result in a change of control are accounted for as equity transactions. In addition, ASC 810 requires that a parent company recognize a gain or loss in net income when a subsidiary is deconsolidated upon a change in control. In accordance with FASB ASC 480-10, Distinguishing Liabilities from Equity, non-controlling interests that are determined to be redeemable are carried at their fair value or redemption value as of the balance sheet date and reported as liabilities or temporary equity depending on their terms. The Company periodically evaluates individual non-controlling interests for the ability to continue to recognize the non-controlling interest as permanent equity in the consolidated balance sheets. Any non-controlling interest that fails to qualify as permanent equity will be reclassified as liabilities or temporary equity and adjusted to the greater of (1) the carrying amount, or (2) its redemption value as of the end of the period in which the determination is made, and the resulting adjustment is recorded in the consolidated statement of operations.

The Company evaluates the need to consolidate joint ventures based on standards set forth in ASC 810. In determining whether the Company has a controlling interest in a joint venture and the requirement to consolidate the accounts of that entity, management considers factors such as ownership interest, authority to make decisions and contractual and substantive participating rights of the partners/members as well as whether the entity is a variable interest entity for which the Company is the primary beneficiary. As of December 31, 2011, the Company did not have any joint ventures.

***Use of Estimates***

The preparation of the Company’s financial statements requires significant management judgments, assumptions and estimates about matters that are inherently uncertain. These judgments affect the reported amounts of assets and liabilities and the Company’s disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

amounts could be reported in the Company's financial statements. Additionally, other companies may utilize different estimates that may impact the comparability of the Company's results of operations to those of companies in similar businesses. The Company considers significant estimates to include the carrying amounts and recoverability of investments in real estate, impairments, real estate acquisition purchase price allocations, allowance for doubtful accounts, the estimated useful lives to determine depreciation and amortization, and fair value determinations, among others.

***Cash and Cash Equivalents***

Cash and cash equivalents represents current bank accounts and other bank deposits free of encumbrances and having maturity dates of three months or less from the respective dates of deposit. As of December 31, 2011 and 2010, the Company had \$1,101,000 and \$526,000 of cash balances in excess of federally insured limits. The Company limits cash investments to financial institutions with high credit standing; therefore, the Company believes it is not exposed to any significant credit risk in cash.

***Restricted Cash***

Restricted cash includes escrow accounts for real property taxes, insurance, capital expenditures and tenant improvements, debt service and leasing costs held by lenders.

***Revenue Recognition***

The Company recognizes rental income on a straight-line basis over the term of each lease. The difference between rental income earned on a straight-line basis and the cash rent due under the provisions of the lease agreements is recorded as deferred rent receivable and is included as a component of accounts receivable in the accompanying consolidated balance sheets. The Company anticipates collecting these amounts over the terms of the leases as scheduled rent payments are made. Reimbursements from tenants for recoverable real estate taxes and operating expenses are accrued as revenue in the period the applicable expenditures are incurred. Lease payments that depend on a factor that does not exist or is not measurable at the inception of the lease, such as future sales volume, would be contingent rentals in their entirety and, accordingly, would be excluded from minimum lease payments and included in the determination of income as they are earned.

If the lease provides for tenant improvements, the Company determines whether the tenant improvements, for accounting purposes, are owned by the tenant or the Company. When the Company is the owner of the tenant improvements, the tenant is not considered to have taken physical possession or have control of the physical use of the leased asset until the tenant improvements are substantially completed. When the tenant is the owner of the tenant improvements, any tenant improvement allowance that is funded is treated as a lease incentive and amortized as a reduction of revenue over the lease term. Tenant improvement ownership is determined based on various factors including, but not limited to:

- whether the lease stipulates how a tenant improvement allowance may be spent;
- whether the amount of a tenant improvement allowance is in excess of market rates;
- whether the tenant or landlord retains legal title to the improvements at the end of the lease term;
- whether the tenant improvements are unique to the tenant or general-purpose in nature; and
- whether the tenant improvements are expected to have any residual value at the end of the lease.

The Company records property operating expense reimbursements due from tenants for common area maintenance, real estate taxes and other recoverable costs as revenue in the period the related expenses are incurred.

***Valuation of Accounts Receivable***

The Company makes estimates of the collectability of its tenant receivables related to base rents, including deferred rents receivable, expense reimbursements and other revenue or income.

The Company analyzes accounts receivable, deferred rent receivable, historical bad debts, customer creditworthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. In addition, with respect to tenants in bankruptcy, the Company will make estimates of the expected recovery of

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

pre-petition and post-petition claims in assessing the estimated collectability of the related receivable. In some cases, the ultimate resolution of these claims can exceed one year. When a tenant is in bankruptcy, the Company will record a bad debt reserve for the tenant's receivable balance and generally will not recognize subsequent rental revenue until cash is received or until the tenant is no longer in bankruptcy and has the ability to make rental payments. As of December 31, 2011 and 2010, the Company has an allowance for doubtful account of \$228,000 and \$147,000, respectively.

***Investments in Real Estate***

***Real Estate Acquisition Valuation***

The Company records the acquisition of income-producing real estate or real estate that will be used for the production of income as a business combination. All assets acquired and liabilities assumed in a business combination are measured at their acquisition-date fair values. The balance of the purchase price is allocated to tenant improvements and identifiable intangible assets or liabilities. Tenant improvements represent the tangible assets associated with the existing leases valued on a fair value basis at the acquisition date amortized over the remaining lease terms. Tenant improvements are classified as an asset under investments in real estate and are depreciated over the remaining lease terms. Identifiable intangible assets and liabilities relate to the value of in-place operating leases which come in three forms: (1) leasing commissions and legal costs, which represent the value associated with "cost avoidance" of acquiring in-place leases, such as lease commissions paid under terms generally experienced in markets in which the Company operates; (2) value of in-place leases, which represents the estimated loss of revenue and of costs incurred for the period required to lease the "assumed vacant" property to the occupancy level when purchased; and (3) above or below market value of in-place leases, which represents the difference between the contractual rents and market rents at the time of the acquisition, discounted for tenant credit risks. The value of in-place leases are recorded in acquired lease intangibles, and amortized over the remaining lease term. Above or below market leases are classified in acquired lease intangibles, or in acquired below market lease intangibles, depending on whether the contractual terms are above or below market. Above market leases are amortized as a decrease to rental revenue over the remaining non-cancelable terms of the respective leases and below market leases are amortized as an increase to rental revenue over the remaining initial lease term and any fixed rate renewal periods, if applicable.

Acquisition costs are expensed as incurred and costs that do not meet the definition of a liability at the acquisition date are expensed in periods subsequent to the acquisition date. During the year ended December 31, 2011, the Company acquired seven properties, Craig Promenade ("Craig Promenade"), Pinehurst Square East ("Pinehurst Square"), Cochran Bypass ("Cochran Bypass"), Topaz Marketplace ("Topaz Marketplace"), Osceola Village ("Osceola Village"), Constitution Trail Shopping Center ("Constitution Trail"), and Summit Point Shopping Center ("Summit Point"), and recorded the acquisitions as business combinations (including Constitution Trail, which was acquired after the Company purchased and foreclosed on three distressed mortgage loans secured by the property) and expensed \$4,147,000 of acquisition costs. During the year ended December 31, 2010, the Company acquired three properties, the Waianae Mall ("Waianae Mall"), Northgate Plaza ("Northgate Plaza"), and San Jacinto Esplanade ("San Jacinto"), and expensed \$1,353,000 of acquisition costs.

Estimates of the fair values of the tangible assets, identifiable intangibles and assumed liabilities require the Company to make significant assumptions to estimate market lease rates, property-operating expenses, carrying costs during lease-up periods, discount rates, market absorption periods, and the number of years the property will be held for investment. The use of inappropriate assumptions would result in an incorrect valuation of the Company's acquired tangible assets, identifiable intangibles and assumed liabilities, which would impact the amount of the Company's net income. These allocations also impact depreciation expense and gains or losses recorded on future sales of properties.

***Reportable Segments***

ASC 280, *Segment Reporting*, establishes standards for reporting financial and descriptive information about an enterprise's reportable segments. The Company has one reportable segment, income-producing retail properties, which consists of activities related to investing in real estate. The retail properties are geographically diversified throughout the United States, and the Company's chief operating decision maker evaluates operating performance on an overall portfolio level.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

***Real Estate Loans Receivable***

The Company's real estate loans receivable are recorded at amortized cost, net of loan loss reserves (if any), and evaluated for impairment at each balance sheet date. The amortized cost of a real estate loan receivable is the outstanding unpaid principal balance. As of December 31, 2011 and 2010, there were no loans receivable outstanding.

Interest income on the Company's real estate loans receivable is recognized on an accrual basis over the life of the investment using the interest method. Direct loan origination fees and origination or acquisition costs, as well as acquisition premiums or discounts, are amortized over the term of the loan as an adjustment to interest income. The Company places loans on nonaccrual status when any portion of principal or interest is 90 days past due, or earlier when concern exists as to the ultimate collection of principal or interest. When a loan is placed on nonaccrual status, the Company reverses the accrual for unpaid interest and generally does not recognize subsequent interest income until cash is received, or the loan returns to accrual status. The Company will resume the accrual of interest if it determines the collection of interest according to the contractual terms of the loan is probable.

The Company generally recognizes income on impaired loans on either a cash basis, where interest income is only recorded when received in cash, or on a cost-recovery basis, where all cash receipts are applied against the carrying value of the loan. The Company considers the collectability of the loan's principal balance in determining whether to recognize income on impaired loans on a cash basis or a cost-recovery basis.

The reserve for loan losses is a valuation allowance that reflects management's estimate of loan losses inherent in the loan portfolio as of the balance sheet date. The reserve is adjusted through "provision for loan losses" on the Company's consolidated statements of operations and is decreased by charge-offs to specific loans when losses are confirmed.

The asset-specific reserve component relates to reserves for losses on loans considered impaired. The Company considers a loan to be impaired when, based upon current information and events, it believes that it is probable that the Company will be unable to collect all amounts due under the contractual terms of the loan agreement. The Company also considers a loan to be impaired if it grants the borrower a concession through a modification of the loan terms or if it expects to receive assets (including equity interests in the borrower) with fair values that are less than the carrying value of the loan in satisfaction of the loan. A reserve is established when the present value of payments expected to be received, observable market prices, the estimated fair value of the collateral (for loans that are dependent on the collateral for repayment) or amounts expected to be received in satisfaction of a loan are lower than the carrying value of that loan.

Failure to recognize impairments would result in the overstatement of earnings and the carrying value of the Company's real estate loans held for investment. Actual losses, if any, could differ significantly from estimated amounts.

***Real Property***

Costs related to the development, redevelopment, construction and improvement of properties are capitalized. Interest incurred on development, redevelopment and construction projects is capitalized until construction is substantially complete.

Maintenance and repair expenses are charged to operations as incurred. Costs for major replacements and betterments, which include heating, ventilating, and air conditioning equipment, roofs, and parking lots, are capitalized and depreciated over their estimated useful lives. Gains and losses are recognized upon disposal or retirement of the related assets and are reflected in earnings.

Property is recorded at cost and is depreciated using a straight-line method over the estimated useful lives of the assets as follows:

	<u>Years</u>
Buildings and improvements	5-48 years
Exterior improvements	10-20 years
Equipment and fixtures	5-10 years

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

Depreciation and amortization are computed using the straight-line method for financial reporting purposes. Tenant improvement costs recorded as capital assets are depreciated over the shorter of (1) the tenant's remaining lease term or (2) the life of the improvement.

***Impairment of Investments in Real Estate and Related Intangible Assets and Liabilities***

The Company continually monitors events and changes in circumstances that could indicate that the carrying amounts of its investments in real estate and related intangible assets may not be recoverable. When indicators of potential impairment suggest that the carrying value of real estate and related intangible assets may not be recoverable, the Company assesses the recoverability by estimating whether the Company will recover the carrying value of the real estate and related intangible assets through its undiscounted future cash flows and its eventual disposition. If, based on this analysis, the Company does not believe that it will be able to recover the carrying value of the real estate and related intangible assets and liabilities, the Company would record an impairment loss to the extent that the carrying value exceeds the estimated fair value of the investments in real estate and related intangible assets. Key inputs that the Company estimates in this analysis include projected rental rates, capital expenditures and property sales capitalization rates. Additionally, a property classified as held for sale is carried at the lower of carrying cost or estimated fair value, less estimated cost to sell. The Company did not record any impairment loss on its investments in real estate and related intangible assets during the years ended December 31, 2011 and 2010.

***Fair Value Measurements***

Under GAAP, the Company is required to measure certain financial instruments at fair value on a recurring basis. In addition, the Company is required to measure other financial instruments and balances at fair value on a non-recurring basis (e.g., carrying value of impaired real estate loans receivable and long-lived assets). Fair value is defined as the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The GAAP fair value framework uses a three-tiered approach. Fair value measurements are classified and disclosed in one of the following three categories:

- Level 1: unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities;
- Level 2: quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and
- Level 3: prices or valuation techniques where little or no market data is available that requires inputs that are both significant to the fair value measurement and unobservable.

When available, the Company utilizes quoted market prices from independent third-party sources to determine fair value and classifies such items in Level 1 or Level 2. In instances where the market for a financial instrument is not active, regardless of the availability of a nonbinding quoted market price, observable inputs might not be relevant and could require the Company to make a significant adjustment to derive a fair value measurement. Additionally, in an inactive market, a market price quoted from an independent third party may rely more on models with inputs based on information available only to that independent third party. When the Company determines the market for a financial instrument owned by the Company to be illiquid or when market transactions for similar instruments do not appear orderly, the Company uses several valuation sources (including internal valuations, discounted cash flow analysis and quoted market prices) and establishes a fair value by assigning weights to the various valuation sources. Additionally, when determining the fair value of liabilities in circumstances in which a quoted price in an active market for an identical liability is not available, the Company measures fair value using (1) a valuation technique that uses the quoted price of the identical liability when traded as an asset or quoted prices for similar liabilities when traded as assets or (2) another valuation technique that is consistent with the principles of fair value measurement, such as the income approach or the market approach.

Changes in assumptions or estimation methodologies can have a material effect on these estimated fair values. In this regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, may not be realized in an immediate settlement of the instrument.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

The Company considers the following factors to be indicators of an inactive market: (1) there are few recent transactions, (2) price quotations are not based on current information, (3) price quotations vary substantially either over time or among market makers (for example, some brokered markets), (4) indexes that previously were highly correlated with the fair values of the asset or liability are demonstrably uncorrelated with recent indications of fair value for that asset or liability, (5) there is a significant increase in implied liquidity risk premiums, yields, or performance indicators (such as delinquency rates or loss severities) for observed transactions or quoted prices when compared with the Company's estimate of expected cash flows, considering all available market data about credit and other nonperformance risk for the asset or liability, (6) there is a wide bid-ask spread or significant increase in the bid-ask spread, (7) there is a significant decline or absence of a market for new issuances (that is, a primary market) for the asset or liability or similar assets or liabilities, and (8) little information is released publicly (for example, a principal-to-principal market).

The Company considers the following factors to be indicators of non-orderly transactions: (1) there was not adequate exposure to the market for a period before the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets or liabilities under current market conditions, (2) there was a usual and customary marketing period, but the seller marketed the asset or liability to a single market participant, (3) the seller is in or near bankruptcy or receivership (that is, distressed), or the seller was required to sell to meet regulatory or legal requirements (that is, forced), and (4) the transaction price is an outlier when compared with other recent transactions for the same or similar assets or liabilities.

***Deferred Financing Costs***

Deferred financing costs represent commitment fees, loan fees, legal fees and other third-party costs associated with obtaining financing. These costs are amortized over the terms of the respective financing agreements using the effective interest method. Unamortized deferred financing costs are expensed when the associated debt is refinanced or repaid before maturity. Costs incurred in seeking financings that do not close are expensed in the period in which it is determined that the financing will not close. As of December 31, 2011 and 2010, the Company's deferred financing costs were \$2,651,000 and \$673,000, respectively, net of amortization.

***Notes Payable***

Mortgage and other loans assumed upon acquisition of real estate properties are stated at estimated fair value upon their respective dates of assumption, net of unamortized discounts or premiums.

Amortization of discount and the accretion of premiums on mortgage and other loans assumed upon acquisition of related real estate properties are recognized from the date of assumption through their contractual maturity date using the straight-line method, which approximates the effective interest method.

***Income Taxes***

The Company has elected to be taxed as a REIT under the Internal Revenue Code. To qualify as a REIT, the Company must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of the Company's annual REIT taxable income to stockholders (which is computed without regard to the dividends-paid deduction or net capital gain and which does not necessarily equal net income as calculated in accordance with GAAP). As a REIT, the Company generally will not be subject to federal income tax on income that it distributes as dividends to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income tax on its taxable income at regular corporate income tax rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four taxable years following the year during which qualification is lost, unless the Internal Revenue Service grants the Company relief under certain statutory provisions. Such an event could materially and adversely affect the Company's net income and net cash available for distribution to stockholders. However, the Company believes that it is organized and operates in such a manner as to qualify for treatment as a REIT. The Company may also be subject to certain state or local income taxes, or franchise taxes.

The Company evaluates tax positions taken in the financial statements under the interpretation for accounting for uncertainty in income taxes. As a result of this evaluation, the Company may recognize a tax benefit from an uncertain tax position only if it is "more-likely-than-not" that the tax position will be sustained on examination by taxing authorities.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

When necessary, deferred income taxes are recognized in certain taxable entities. Deferred income tax is generally a function of the period's temporary differences (items that are treated differently for tax purposes than for financial reporting purposes). A valuation allowance for deferred income tax assets is provided if all or some portion of the deferred income tax asset may not be realized. Any increase or decrease in the valuation allowance is generally included in deferred income tax expense.

The Company's tax returns remain subject to examination and consequently, the taxability of the distributions is subject to change.

***Per Share Data***

Basic earnings per share ("EPS") is computed by dividing net income (loss) attributable to stockholders by the weighted average number of shares outstanding during each period. Diluted EPS is computed after adjusting the basic EPS computation for the effect of potentially dilutive securities outstanding during the period. The effect of non-vested shares, if dilutive, is computed using the treasury stock method. The Company applies the two-class method for determining EPS as its outstanding unvested shares with non-forfeitable dividend rights are considered participating securities. The Company's excess of distributions over earnings related to participating securities are shown as a reduction in income (loss) attributable to stockholders in the Company's computation of EPS.

***Reclassification***

As further discussed in Note 12, certain amounts from the prior year have been reclassified to conform to current year presentation.

***Recent Accounting Pronouncements***

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in GAAP and IFRSs ("ASU No. 2011-04"). ASU No. 2011-04 updates and further clarifies requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Additionally, ASU No. 2011-04 clarifies the FASB's intent about the application of existing fair value measurements. ASU No. 2011-04 is effective for interim and annual periods beginning after December 15, 2011 and is applied prospectively. The Company does not expect that the adoption of ASU No. 2011-04 will have a material impact to its consolidated financial statements.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**3. ACQUISITIONS OF REAL ESTATE**

During the year ended December 31, 2011, the Company acquired the following properties:

Property	Location	Acquisition Date	Acquisition Costs (1)	Land	Building and Improvements	Tenant Improvements	Intangibles		
							Acquired In Place Lease Intangibles	Above-Market Lease Assets	Below-Market Lease Liabilities
Craig Promenade	Las Vegas, NV	3/30/2011	\$ 412,000	\$ 3,650,000	\$ 7,696,000	\$ 232,000	\$ 1,004,000	\$ 269,000	\$ 12,800,000
Pinehurst Square	Bismarck, ND	5/26/2011	439,000	3,270,000	10,116,000	334,000	1,138,000	128,000	15,000,000
Cochran Bypass	Chester, SC	7/19/2011	38,000	776,000	1,412,000	67,000	351,000	22,000	2,585,000
Topaz Marketplace	Hesperia, CA	9/23/2011	648,000	2,120,000	10,497,000	227,000	1,476,000	919,000	13,500,000
Osceola Village	Kissimmee, FL	10/11/2011	891,000	6,497,000	12,394,000	1,007,000	1,575,000	339,000	21,800,000
Constitution Trail (2)	Normal, IL	10/21/2011	840,000	9,301,000	12,890,000	916,000	2,517,000	90,000	18,000,000
Summit Point	Fayetteville, GA	12/21/2011	700,000	3,139,000	12,354,000	1,151,000	1,456,000	—	18,250,000
<b>Total</b>			<u>\$3,968,000</u>	<u>\$28,753,000</u>	<u>\$67,359,000</u>	<u>\$ 3,934,000</u>	<u>\$9,517,000</u>	<u>\$1,767,000</u>	<u>\$101,935,000</u>

Remaining weighted-average useful lives in years

48.7      10.3      8.7      6.8      7.4

(1) Acquisition costs exclude acquisitions costs incurred in 2011 for 2012 acquisitions.

(2) The Company acquired Constitution Trail after it purchased and foreclosed on three distressed mortgage notes secured by the property, for an aggregate purchase price of approximately \$18,000,000. The Company financed the payment of the purchase price for the mortgage notes with (1) proceeds from the Offering and (2) a \$15,300,000 loan secured by the mortgage notes. As a result of obtaining a fee simple interest in Constitution Trail, the identifiable assets and liabilities assumed were measured at fair value, resulting in a purchase gain of \$9,617,000 million, which was recognized in the line item "bargain purchase gain" in the consolidated statement of operations for the year ended December 31, 2011. In determining fair value, the Company obtained an appraisal and utilized assumptions including estimated cash flows, discount rates, and capitalization rates.

The property data as of the respective acquisition dates, revenues and earnings recognized subsequent to acquisition for each of the 2011 acquisitions is as follows:

Property	(unaudited)			Occupancy	2011 Total Revenue	2011 Contribution to Net Income
	Property Leasable Square Feet (1)	Leased Square Feet as of December 31, 2011	2011 Revenue			
Craig Promenade	Las Vegas, NV	86,395	68,298	79.1%	\$ 971,000	\$734,000
Pinehurst Square	Bismarck, ND	114,292	102,817	90.0%	1,024,000	798,000
Cochran Bypass	Chester, SC	45,817	45,817	100.0%	167,000	118,000
Topaz Marketplace	Hesperia, CA	50,359	50,359	100.0%	411,000	406,000
Osceola Village	Kissimmee, FL	116,645	90,745	77.8%	358,000	224,000
Constitution Trail	Normal, IL	203,015	135,890	66.9%	987,000	419,000
Summit Point	Fayetteville, GA					

	GA					
		<u>108,307</u>	<u>96,830</u>	<u>89.4%</u>	<u>39,000</u>	<u>32,000</u>
<b>Total</b>		<b>724,830</b>	<b>590,756</b>	<b>81.4%</b>	<b>\$3,957,000</b>	<b>\$2,731,000</b>

(1) Square feet includes improvements made on ground leases at the property

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

The sources of funds used for the 2011 acquisitions are as follows:

	Sources for Acquisitions							Total
	Craig Promenade	Pinehurst Square East	Constitution Trail	Cochran Bypass	Topaz Marketplace	Osceola Village	Summit Point	
Proceeds from Offering	\$ 4,050,000	\$ 2,663,000	\$ 2,700,000	\$ 11,000	\$ 4,416,000	\$ 1,012,000	\$ 3,108,000	\$ 17,960,000
<i>Borrowing:</i>								
Revolving Credit Agreement	8,750,000	9,750,000	—	—	8,000,000	—	—	26,500,000
New Secured Loans/Mortgage	—	—	15,300,000	—	—	19,000,000	12,500,000	46,800,000
Assumption of Debt (1)	—	—	—	1,995,000	—	—	—	1,995,000
1031 Exchange Proceeds (2)	—	—	—	—	1,084,000	1,788,000	1,142,000	4,014,000
Issuance of Common Units (3)	—	2,587,000	—	—	—	—	—	2,587,000
Other Liabilities (4)	—	—	—	579,000	—	—	1,500,000	2,079,000
<b>Total purchase price</b>	<b>\$12,800,000</b>	<b>\$15,000,000</b>	<b>\$ 18,000,000</b>	<b>\$2,585,000</b>	<b>\$ 13,500,000</b>	<b>\$21,800,000</b>	<b>\$18,250,000</b>	<b>\$101,935,000</b>

- (1) Two loans were assumed by the Company in the acquisition of Cochran Bypass, \$1,220,000 from First South Bank and \$775,000 from TNP 2008 Participating Notes Program, an affiliate of the Sponsor.
- (2) 1031 exchange proceeds were earned from the sale of the Popeye's pad at Craig Promenade (used to acquire Topaz Marketplace), Carl's Jr. pad at Craig Promenade (used to acquire Osceola Village), and Jack in the Box pad at San Jacinto Esplanade (used to acquire Summit Point).
- (3) 287,472 common units of the partnership with a fair value of \$2,587,248 were issued to tenant-in-common owners of the Pinehurst Square East as consideration for the property.
- (4) Seller notes were issued for Cochran Bypass and Summit Point.

The financial information set forth below summarizes the Company's purchase price allocations for the properties acquired during the year ended December 31, 2011:

<b>Assets acquired:</b>	
Investments in real estate	\$100,046,000
Acquired lease intangibles	12,457,000
Cash and restricted cash	15,000
Accounts receivable	102,000
Other assets	1,072,000
	<u>113,692,000</u>
<b>Liabilities assumed:</b>	
Below-market leases	1,767,000
Accrued expenses and security deposits	373,000
	<u>2,140,000</u>
Estimated fair value of net assets acquired	<u>\$111,552,000</u>
<b>Fair value of consideration transferred:</b>	
Cash	\$ 73,260,000
Issuance of Partnership Common Units	2,587,000
1031 Exchange Proceeds	4,014,000
Mortgages and liabilities assumed	4,074,000
Mortgage Notes exchanged in foreclosure proceedings	18,000,000
	<u>\$101,935,000</u>

As of December 31, 2010, the Company had completed four acquisitions of real properties for an aggregate purchase price of \$53,326,000 comprised of 408,983 leasable square feet.

The following table presents certain additional information about our properties as of December 31, 2010:

Property	Property Location	Property Leasable Sq Ft	% of Leasable Sq Ft	Date Acquired	Purchase Price	Annualized Base Rent (1)	% of Annualized Base Rent	Occupancy (2)	Annual Rent Per Leased Sq Ft (3)
Moreno Marketplace	Moreno Valley, CA	78,743	19.3%	11/19/2009	\$12,500,000	\$1,092,000	20.3%	75.7%	\$ 18.5
Waianae Mall	Waianae, HI	170,275	41.6	6/4/2010	25,688,000	2,876,000	53.6	85.2%	\$ 19.8
Northgate Plaza	Tucson, AZ	103,492	25.3	7/6/2010	8,050,000	753,000	14.0	92.0%	\$ 7.9
San Jacinto	San Jacinto, CA	56,473	13.8	8/11/2010	7,088,000	647,000	12.1	70.9%	\$ 16.2
<b>Total</b>		<b>408,983</b>	<b>100%</b>		<b>\$53,326,000</b>	<b>\$5,368,000</b>	<b>100%</b>	<b>83.0%</b>	<b>\$ 15.8</b>

(1) Annualized base rent is based on contractual base rent from leases in effect as of December 31, 2010.

(2) Occupancy includes all leased space of the respective acquisition including master leases.

(3) Average annual rent per leased square foot based on leases in effect as of December 31, 2010.

### 2010 Property Acquisitions

During the year ended December 31, 2010, the Company acquired three multi-tenant retail and commercial properties: the Waianae Mall, located in Oahu, HI, on June 4, 2010; Northgate Plaza, located in Tucson, AZ, on July 6, 2010; and San Jacinto Esplanade, located in San Jacinto, CA, on August 11, 2010 (collectively, the "2010 Acquisitions"). The Company purchased the 2010 Acquisitions for an aggregate purchase price of \$40,826,000, plus closing costs. The Company financed the 2010 Acquisitions with net proceeds from the Offering and through the assumption of \$25,140,000 in notes payable and the drawdown of \$8,500,000 from the Company's revolving credit agreement (the "Credit Agreement"), with KeyBank National Association ("KeyBank"), as discussed in Note 7. The Company expensed \$1,353,000 of acquisition costs related to the 2010 Acquisitions.

The purchase price of the 2010 Acquisitions were allocated as follows:

Land	\$17,364,000
Building and improvements	18,545,000
Tenant improvements	929,000
	<u>\$36,838,000</u>
Acquired lease intangibles	6,608,000
Acquired below market lease intangibles	(2,890,000)
Premium on assumed debt	345,000
Discount on assumed debt	(75,000)
	<u>\$40,826,000</u>

The estimated useful lives for the acquired lease intangibles range from approximately one month to 19.1 years. As of the date of the 2010 Acquisitions, the weighted-average amortization period for acquired lease intangibles and acquired below market leases were 7.7 years and 6.5 years, respectively.

As part of the San Jacinto Property acquisition, the Company acquired approximately \$71,000 of accounts receivable. The gross amount of the acquired receivables is deemed to be the fair value at acquisition date.

For the year ended December 31, 2010, the company's results of operations had revenues and net losses of \$3,488,000 and \$1,658,000, respectively, related to 2010 property acquisitions.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**4. PRO FORMA FINANCIAL INFORMATION**

The following table summarizes, on an unaudited pro forma basis, the combined results of operations of the Company for the years ended December 31, 2011 and 2010. The Company acquired seven properties during the year ended December 31, 2011 and three properties during the year ended December 31, 2010, all of which were accounted for as business combinations.

For the year ended December 31, 2010, the below unaudited pro forma information has been prepared to give effect to the 2011 acquisitions of Craig Promenade, Pinehurst Square, Cochran Bypass, Topaz Marketplace, Osceola Village, Constitution Trail, and Summit Point, as if the acquisitions occurred on January 1, 2010.

For the year ended December 31, 2011, the below unaudited pro forma information has been prepared to give effect to the 2011 acquisitions of Craig Promenade, Pinehurst Square, Cochran Bypass, Topaz Marketplace, Osceola Village, Constitution Trail, and Summit Point, as if the acquisitions occurred on January 1, 2011.

This pro forma information does not purport to represent what the actual results of operations of the Company would have been had these acquisitions occurred on these dates, nor does it purport to predict the results of operations for future periods.

	For the Year Ended December 31, (Unaudited)	
	2011 (1)	2010 (2)
Revenues	<u>\$18,107,000</u>	<u>\$ 15,425,000</u>
Net loss	<u>\$ (5,100,000)</u>	<u>\$(17,039,000)</u>
Net loss per common share, basic and diluted	<u>\$ (1.38)</u>	<u>\$ (11.49)</u>
Weighted-average number of common shares outstanding, basic and diluted	3,702,016	1,483,179

- (1) The December 31, 2011 pro forma financials include actual results for Moreno Marketplace, Waianae Mall, Northgate Plaza, and San Jacinto Esplanade and pro forma results for Craig Promenade, Pinehurst Square, Cochran Bypass, Topaz Marketplace, Osceola Village, Constitution Trail, and Summit Point.
- (2) The December 31, 2010 pro forma financials include actual results for Moreno Marketplace, Waianae Mall, Northgate Plaza, and San Jacinto Esplanade and pro forma results for Craig Promenade, Pinehurst Square, Cochran Bypass, Topaz Marketplace, Osceola Village, Constitution Trail, and Summit Point.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**5. INVESTMENTS IN REAL ESTATE**

As of December 31, 2011, the Company's real estate portfolio was comprised of eleven retail properties encompassing approximately 1,131,000 rentable square feet and was approximately 81.4% leased. The following table provides summary information regarding the properties owned by the Company as of December 31, 2011:

Property	Location	Property Leasable Square Feet(1)	% of portfolio Leasable Square Feet(1)	Date Acquired	Purchase Price	Annualized Base Rent (2)	% of Annualized Base Rent	Occupancy (3)	Average Annual Rent Per Leasable Square Foot (4)
Moreno Marketplace	Moreno Valley, CA	78,743	7.0%	11/19/2009	\$ 12,500,000	\$ 1,144,000	8.4%	76.3%	\$ 14.53
Waianae Mall	Waianae, HI	170,275	15.1%	6/4/2010	25,688,000	2,704,000	19.8%	78.8%	\$ 15.88
Northgate Plaza	Tucson, AZ	103,492	9.2%	7/6/2010	8,050,000	908,000	6.7%	92.0%	\$ 8.78
San Jacinto	San Jacinto, CA	53,777	4.8%	8/11/2010	7,088,000	484,000	3.5%	74.4%	\$ 9.00
Craig Promenade	Las Vegas, NV	86,395	7.7%	3/30/2011	12,800,000	963,000	7.1%	79.1%	\$ 11.14
Pinehurst Square	Bismarck, ND	114,292	10.1%	5/26/2011	15,000,000	1,401,000	10.3%	90.0%	\$ 12.26
Cochran Bypass	Chester, SC	45,817	4.1%	7/19/2011	2,585,000	234,000	1.7%	100.0%	\$ 5.11
Topaz Marketplace	Hesperia, CA	50,359	4.5%	9/23/2011	13,500,000	1,125,000	8.2%	100.0%	\$ 22.34
Osceola Village	Kissimmee, FL	116,645	10.3%	10/11/2011	21,800,000	1,356,000	9.9%	77.8%	\$ 11.63
Constitution Trail	Normal, IL	203,015	17.7%	10/21/2011	18,000,000	1,962,000	14.4%	66.9%	\$ 9.67
Summit Point	Fayetteville, GA	108,307	9.5%	12/21/2011	18,250,000	1,362,000	10.0%	89.4%	\$ 12.58
<b>Total</b>		<b>1,131,117</b>	<b>100%</b>		<b>\$155,261,000</b>	<b>\$13,644,000</b>	<b>100%</b>	<b>81.4%</b>	<b>\$ 12.06(5)</b>

- (1) Square feet includes improvements made on ground leases at the property (unaudited).
- (2) Annualized base rent represents annualized contractual base rental income as of December 31, 2011.
- (3) Occupancy includes all leased space of the respective property (unaudited).
- (4) Average annual rent per leased square foot based on leases in effect as of December 31, 2011.
- (5) Weighted average.

**Operating Leases**

The Company's real estate properties are leased to tenants under operating leases for which the terms and expirations vary. As of December 31, 2011, the leases at the Company's properties have remaining terms (excluding options to extend) of up to 18 years with a weighted-average remaining term (excluding options to extend) of 8.4 years. Some of the leases may have provisions to extend the lease agreements, options for early termination after paying a specified penalty, rights of first refusal to purchase the property at competitive market rates, and other terms and conditions as negotiated. The Company retains substantially all of the risks and benefits of ownership of the real estate assets leased to tenants. Generally, upon the execution of a lease, the Company requires security deposits from tenants in the form of a cash deposit and/or a letter of credit. Amounts required as security deposits vary depending upon the terms of the respective leases and the creditworthiness of the tenant, but generally are not significant amounts. Therefore, exposure to credit risk exists to the extent that a receivable from a tenant exceeds the amount of its security deposit. Security deposits received in cash related to tenant leases are included in other liabilities in the accompanying consolidated audited balance sheet and totaled \$371,000 and \$166,000 as of December 31, 2011 and 2010, respectively.

As of December 31, 2011, the future minimum annual rental income from the Company's properties under non-cancelable operating leases was as follows:

January 1, 2012 through December 31, 2012	\$ 12,998,000
2013	12,244,000

2014  
2015  
2016  
Thereafter

11,478,000  
10,153,000  
8,966,000  
57,920,000  
\$113,759,000

F-19

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

As of December 31, 2011, the Company had a concentration of credit risk related to the following tenants' leases that represented more than 10% of a retail property's annualized base rent:

Tenant	Property	Annualized Base Rent (1)	Percent of Property Annualized Base Rent	Annualized Base Rent Per Square Foot	Lease Expiration (2)
Stater Brothers	Moreno Marketplace	\$ 730,000	63.8%	\$ 16.59	November 2028
Wells Fargo	Moreno Marketplace	\$ 120,000	10.5%	\$ 24.00	November 2023
Longs Drugs	Waianae Mall	\$ 630,000	23.3%	\$ 26.12	January 2021
Wal-Mart	Northgate Plaza	\$ 245,000	27.0%	\$ 5.74	May 2025
Dollar Tree Stores	Northgate Plaza	\$ 106,000	11.7%	\$ 8.63	January 2015
Huey Tran DDS	San Jacinto Esplanade	\$ 84,000	17.4%	\$ 38.04	April 2018
Fresh N Easy	San Jacinto Esplanade	\$ 175,000	36.2%	\$ 12.43	October 2027
Mr. You Chinese Food	San Jacinto Esplanade	\$ 50,000	10.3%	\$ 24.00	May 2017
Big Lots Store, Inc	Craig Promenade	\$ 348,000	36.1%	\$ 11.50	January 2016
Craig Partners Pad A Inc	Craig Promenade	\$ 104,000	10.8%	\$ 45.97	February 2032
Party Pro	Craig Promenade	\$ 126,000	13.1%	\$ 10.51	February 2013
Old Navy	Pinehurst Square	\$ 207,000	14.8%	\$ 12.00	November 2016
TJX Companies	Pinehurst Square	\$ 247,000	17.6%	\$ 9.50	March 2017
Bi-Lo, Inc	Cochran Bypass	\$ 234,000	100.0%	\$ 5.11	September 2019
Fresh N Easy	Topaz Marketplace	\$ 235,000	20.9%	\$ 16.77	August 2028
Wood Grill	Topaz Marketplace	\$ 219,000	19.5%	\$ 21.19	October 2023
Davita	Topaz Marketplace	\$ 197,000	17.5%	\$ 25.46	August 2018
Schnucks Markets Inc	Constitution Trail	\$ 657,000	33.5%	\$ 11.40	March 2026
Starplex Operating LP	Constitution Trail	\$ 749,000	38.2%	\$ 17.00	February 2029
Publix Super Markets Inc	Osceola Village	\$ 559,000	41.2%	\$ 12.25	October 2028
Gregg Appliances Inc	Osceola Village	\$ 480,000	35.4%	\$ 16.00	October 2018
Publix	Summit Point	\$ 489,000	35.9%	\$ 9.00	September 2024
		<u>\$6,991,000</u>			

(1) Annualized base rent represents annualized contractual base rental income as of December 31, 2011.

(2) Represents the expiration dates of leases as of December 31, 2011 and does not take into account any tenant renewal options.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**6. ACQUIRED LEASE INTANGIBLES AND BELOW-MARKET LEASE LIABILITIES**

As of December 31, 2011 and December 31, 2010, the Company's acquired lease intangibles and below-market lease liabilities (excluding fully amortized assets and liabilities and accumulated amortization) were as follows:

	<u>Acquired Lease Intangibles</u>		<u>Below-Market Lease Liabilities</u>	
	<u>December 31, 2011</u>	<u>December 31, 2010</u>	<u>December 31, 2011</u>	<u>December 31, 2010</u>
Cost	\$20,864,000	\$ 9,370,000	\$(4,657,000)	\$(2,890,000)
Accumulated Amortization	(3,459,000)	(1,245,000)	1,036,000	298,000
Net Amount	<u>\$17,405,000</u>	<u>\$ 8,125,000</u>	<u>\$(3,621,000)</u>	<u>\$(2,592,000)</u>

Increases (decreases) in net income as a result of amortization of the Company's acquired lease intangibles and below-market lease liabilities for the year ended December 31, 2011 and 2010 are as follows:

	<u>Acquired Lease Intangibles For the Year Ended December 31,</u>		<u>Below-Market Lease Liabilities For the Year Ended December 31,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Amortization	\$(2,556,000)	\$(1,224,000)	\$738,000	\$298,000

The scheduled amortization of acquired lease intangibles and below-market lease liabilities as of December 31, 2011 is as follows:

<u>Year ending December 31:</u>	<u>Acquired Lease Intangibles</u>	<u>Below-Market Lease Liabilities</u>
2012	\$ 2,938,000	\$ (670,000)
2013	2,481,000	(616,000)
2014	2,066,000	(604,000)
2015	1,506,000	(327,000)
2016	1,270,000	(189,000)
Thereafter	7,144,000	(1,215,000)
	<u>\$17,405,000</u>	<u>\$(3,621,000)</u>

**7. NOTES PAYABLE**

As of December 31, 2011 and 2010, the Company's notes payable consisted of the following:

	<u>Principal as of December 31, 2011</u>	<u>Principal as of December 31, 2010</u>	<u>Interest Rate at December 31, 2011 (1)</u>	<u>Maturity Date (2)</u>
Waianae Mortgage Loan Subordinated Note (3)	\$ 20,150,000 (10)	\$20,531,000 (11)	5.39%	October 5, 2015
Northgate Mortgage Loan	1,250,000	1,250,000	8.00%	November 18, 2015
KeyBank Line of Credit-Tranche A (4)	—	4,325,000	—	May 23, 2011
KeyBank Line of Credit-Tranche B (5)	42,968,000	11,966,000	5.50%	December 17, 2013 (12)
Cochran Bypass Mortgage Loan	—	1,327,000	—	June 30, 2011
Osceola Village Mortgage Loan (6)	1,195,000	—	9.00%	January 5, 2012
Osceola Village Mortgage Loan (7)	15,559,000	—	5.65%	November 1, 2016
Constitution Trail Mortgage Loan (8)	3,417,000	—	10.00%	November 1, 2016
Constitution Trail Mortgage	10,000,000	—	5.75%	January 1, 2017

Loan (9)	5,600,000	—	15.00%	October 31, 2014
<b>Summit Point Mortgage</b>				
<b>Loan</b>	<u>12,500,000</u>	<u>—</u>	5.88%	January 1, 2017
Subtotal	112,639,000	39,399,000		
Less unamortized discount	<u>(244,000)</u>	<u>(235,000)</u>		
Total	<u>\$112,395,000</u>	<u>\$ 39,164,000</u>		

- (1) Represents the interest rate in effect under the loan as of December 31, 2011. The interest rate is calculated as the actual interest rate in effect at December 31, 2011.
- (2) Represents the respective contractual maturity dates as of December 31, 2011. Subject to certain conditions, the maturity dates of certain loans may be extended beyond the date shown.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

- (3) Represents a subordinated note in the aggregate principal amount of \$1,250,000 obtained in connection with the acquisition of the Moreno Marketplace.
- (4) In March 2011, June 2011 and September 2011, the Company entered into three interest rate cap agreements with KeyBank in the notional amounts of \$16.0 million, \$10.0 million and \$4 million and interest rate caps of 7%, effective on April 4, 2011, June 15, 2011, and September 30, 2011, respectively. Neither of these interest rate cap agreements are designated as a hedge and the \$16.0 million and \$10.0 million agreements have termination dates of April 4, 2012 and the \$4 million agreement has a termination date of October 18, 2012.
- (5) Matured June 30, 2011 and paid off.
- (6) Represents a mortgage loan obtained in connection with the acquisition of Osceola Village. Under the terms of the mortgage, the lender will receive 25% of the net profit from the sale of the property.
- (7) Represents a mortgage loan obtained in connection with the acquisition of Osceola Village. Under the terms of the mortgage, the lender will receive 25% of the net profit from the sale of the property.
- (8) Represents a second priority mortgage loan on the Constitution Trail property.
- (9) Represents a first priority mortgage loan on the Constitution Trail property.
- (10) Represents Waianae mortgage loan, excluding unamortized discount of \$244,000.
- (11) Represents Waianae mortgage loan, excluding unamortized discount of \$308,000.
- (12) The Company has a one year extension of the Tranche A maturity date subject to certain conditions set forth in the Credit Agreement.

During the year ended December 31, 2011 and 2010, the Company incurred \$5,400,000 and \$2,009,000, respectively, of interest expense, which included the amortization of deferred financing costs of \$544,000 and \$329,000, respectively. During the years ended December 31, 2011 and 2010, interest expense also included the amortization of net premium/(discount) of \$(9,000) and \$39,000, respectively. As of December 31, 2011 and December 31, 2010, interest expense payable was \$430,000 and \$136,000, respectively.

The following is a schedule of maturities for all of the Company's notes payable outstanding as of December 31, 2011:

	<u>Current Maturity (1)</u>	<u>Fully Extended Maturity (1) (2)</u>
January 1, 2012 through December 31, 2012	\$ 2,230,000	\$ 2,230,000
2013	44,066,000	1,098,000
2014	6,762,000	49,730,000
2015	20,879,000	20,879,000
2016	18,127,000	18,127,000
Thereafter	20,575,000	20,575,000
	<u>\$112,639,000</u>	<u>\$112,639,000</u>

- (1) Represents total notes payable, net of unamortized discount of \$244,000. Balance excludes deferred interest of \$822,000 on the Constitution Trail mortgage loan.
- (2) Represents the maturities of all notes payable outstanding as of December 31, 2011 assuming the Company exercises all extension options available under the terms of the loan agreements. The Company can give no assurance that it will be able to satisfy the conditions to extend the terms of the loan agreements.

Certain of the Company's notes payable contain financial and non-financial debt covenants.

**Line of Credit**

On December 17, 2010, the Company, through its wholly owned subsidiary, TNP SRT Secured Holdings, LLC ("TNP SRT Holdings"), entered into the Credit Agreement with KeyBank to establish a secured revolving credit facility (the "Credit Facility") with an initial maximum aggregate commitment of \$35 million. The commitment may be increased, subject to certain conditions, in minimum increments of \$5 million, by up to \$115 million in the aggregate, for a maximum commitment of up to \$150 million. The proceeds of the Credit Facility may be used by the Company for general corporate purposes, subject to the terms of the Credit Agreement. Tranche B of the Credit Facility in the maximum amount of \$5 million matured on June 30, 2011. Tranche A of the Credit Facility matures on December 17, 2013. The Company has the option to extend the Tranche A maturity date for one year subject to certain conditions as set forth in the Credit Agreement.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

On May 26, 2011, the Company, the OP, the Sponsor, Anthony W. Thompson, the Company's Chairman and Chief Executive Officer, and KeyBank amended the Credit Agreement to increase the maximum aggregate commitment of KeyBank under Tranche A of the Credit Agreement from \$35 million to \$38 million (the "Temporary Increase"), effective June 30, 2011. The amendment provided that the Temporary Increase would be available until July 26, 2011, at which time any amounts outstanding under the Credit Agreement in excess of \$35 million would become immediately due and payable in full. On August 9, 2011, the Company, the OP, the Sponsor, Anthony W. Thompson, TNP SRT Holdings, AWT Family Limited Partnership, a California limited partnership controlled by Mr. Thompson ("AWT"), certain subsidiaries of TNP SRT Holdings and KeyBank entered into an Amendment to the Credit Agreement (the "Amendment"), effective as of June 30, 2011. The Amendment extended the maturity date of the Temporary Increase from July 26, 2011 to August 26, 2011, provided that Tranche B of the Credit Facility matured on June 30, 2011, any remaining balance of outstanding loans under Tranche B of the Credit Facility would be deemed to be a loan under Tranche A of the Credit Facility as of June 30, 2011, and Sponsor, Mr. Thompson and AWT would be released from their joint and several guaranty of the payment of all borrowings under the Tranche B of the Credit Facility as of June 30, 2011. On September 23, 2011 in connection with the acquisition of the Topaz Marketplace, the Company, certain of its subsidiaries and KeyBank entered into a Fourth Omnibus Amendment and Reaffirmation of the loan documents relating to the Credit Agreement (the "Fourth Omnibus Amendment"). The Fourth Omnibus Amendment amended the Credit Agreement to increase the maximum aggregate commitment of KeyBank under the Credit Agreement from \$38 million to \$45 million (such increase the "Second Temporary Increase"). The Fourth Omnibus Amendment also amended the Credit Agreement to provide that the Second Temporary Increase (1) would be reduced on or prior to October 25, 2011 by an amount necessary to reduce the Tranche A commitment to \$43 million, at which point any amounts outstanding under the Credit Agreement in excess of \$43 million would be due and payable in full, and (2) would otherwise remain in effect until December 22, 2011, at which time any amounts outstanding under the Credit Agreement in excess of \$35 million would become immediately due and payable in full, and subject to certain exceptions, we would apply 100% of the net proceeds of all equity issuances to repay Tranche A. On December 22, 2012, the Company entered into an amendment to extend the Second Temporary Increase through January 23, 2012.

As of December 31, 2011, the outstanding balance under the Credit Facility was \$42,968,000. In March 2011 and June 2011, the Company entered into three interest rate cap agreements with KeyBank in the notional amounts of \$16.0 million, \$10.0 million and \$4 million and interest rate caps of LIBOR at 7%, effective on April 4, 2011, June 15, 2011 and September 30, 2011, respectively. Neither interest rate cap agreement is designated as a hedge.

Borrowings pursuant to the Credit Agreement determined by reference to the Alternative Base Rate (as defined in the Credit Agreement) bear interest at the lesser of (1) the Alternate Base Rate plus 2.50% per annum in the case of a Tranche A borrowing and 3.25% in the case of a Tranche B borrowing, or (2) the maximum rate of interest permitted by applicable law. Borrowings determined by reference to the Adjusted LIBO Rate (as defined in the Credit Agreement) bear interest at the lesser of (1) the Adjusted LIBO Rate plus 3.50% per annum in the case of a Tranche A borrowing and 4.25% in the case of a Tranche B borrowing, or (2) the maximum rate of interest permitted by applicable law.

Borrowings under the Credit Agreement are secured by (1) pledges by the Company, the OP, TNP SRT Holdings, and certain subsidiaries of TNP SRT Holdings, of their respective direct and indirect equity ownership interests in, as applicable, any subsidiary of TNP SRT Holdings or the Company which, directly or indirectly, owns real property, subject to certain limitations and exceptions, (2) guarantees, granted by the Company and the OP on a joint and several basis, of the prompt and full payment of all of the obligations, terms and conditions to be paid, performed or observed with respect to the Credit Agreement, (3) a security interest granted in favor of KeyBank with respect to all operating, depository (including, without limitation, the deposit account used to receive subscription payments for the sale of equity interests in Offering), escrow and security deposit accounts and all cash management services of the Company, the OP, TNP SRT Holdings and certain of its subsidiaries, and, (4) a deed of trust, assignment agreement, security agreement and fixture filing in favor of KeyBank, with respect to the Moreno Marketplace, Northgate Plaza, San Jacinto Esplanade, Craig Promenade, Pinehurst Square and Topaz Marketplace.

The Credit Agreement and certain notes payable contain customary affirmative, negative and financial covenants, including, but not limited to, requirements for minimum net worth, debt service coverage and leverage.

***Summit Point Acquisition Loan***

In connection with the acquisition of Summit Point, the Company borrowed \$12,500,000 from JP Morgan Chase Bank, National Association (the "Summit Point Lender"), pursuant to a promissory note (the "Summit Point Note"), Loan Agreement (the "Summit Point Loan Agreement") and Fee and Leasehold Deed to Secure Debt, Assignment of Leases and Rents and Security Agreement (the "Mortgage"). The entire unpaid principal balance of the Summit Point Loan and all accrued and unpaid interest thereon is due and payable in full on January 1, 2017 (the "Summit Maturity Date"). The Summit Point

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

Loan bears interest at a rate of 5.88% per annum (the “Interest Rate”). After the occurrence of and during the continuance of any event of default under the Summit Point Loan, the Mortgage or any of the other documents related to the Summit Point Loan (collectively, the “Loan Documents”), the Summit Point Loan will bear interest at an annual rate of the lesser of 5.0% above the Interest Rate or the maximum rate permitted by law. The Company may not prepay the Summit Point Loan in whole or in part prior to the Summit Maturity Date; provided, that it may prepay the Summit Point Loan after the second anniversary of the first payment date under the Summit Point Loan subject to a prepayment penalty fee calculated in accordance with the Loan Documents. The Summit Point Loan Agreement contains customary covenants and events of default.

Also in connection with the acquisition of Summit Point, the seller of Summit Point (the “Seller”) was admitted as a member of TNP SRT Summit Point Holdings, LLC, a subsidiary of the OP and the sole owner of TNP SRT Summit Point (“Summit Point Holdings”), and granted a preferred equity interest in Summit Point Holdings with a deemed capital account of \$1,500,000 (the “Preferred Interest”). The Preferred Interest will earn a preferred return of 8.0% per annum (the “Preferred Return”). The Preferred Interest, plus the accrued Preferred Return (collectively, the “Redemption Amount”), will be fully redeemed by Summit Point Holdings on or prior to the 45th day following the Closing Date (the “Redemption Deadline”). The redemption of the Preferred Interest will be funded by Summit Point Holdings with the proceeds of a capital contribution to Summit Point Holdings from the OP in an amount sufficient to effect the payment of the Redemption Amount (the “Redemption Contribution”). In the event that the Redemption Amount is not paid on or prior to the Redemption Deadline, (1) the Preferred Return will increase to 18.0% per annum until the Redemption Amount is paid and (2) all distributions of cash from operations to be made by Summit Point Holdings will be paid to Seller until the Redemption Amount has been paid. Summit Point Holdings will have the right, prior to the Redemption Deadline, to prepay the Redemption Amount in installments of not less than \$100,000. The Company has agreed to unconditionally guaranty to Seller the timely payment and performance of the Operating Partnership’s obligations to (1) make the Redemption Contribution and (2) cause Summit Point Holdings to redeem the Preferred Interest. The Preferred Interest was mandatorily redeemable on a date certain and, accordingly, has been classified as a liability in the December 31, 2011 consolidated balance sheet. The Preferred Interest was redeemed in accordance with its terms subsequent to year end.

***Osceola Village Acquisition Loan***

In connection with the acquisition of Osceola Village, the Company borrowed \$19,000,000 (the “Osceola Loan”) from American National Insurance Company, a Texas insurance company (the “American National”). The Osceola Loan is evidenced by (1) a promissory note issued by TNP SRT Osceola Village in favor of American National in the aggregate principal amount of \$3,417,000 (“Note One”) and (2) a promissory note issued by TNP SRT Osceola Village in favor of American National in the aggregate principal amount of \$15,583,000 (“Note Two,” and together with Note One, the “Notes.”) Note One bears interest at the rate of 10% per annum and Note Two bears interest at the rate of 5.65% per annum. The entire unpaid principal balance of the Notes and all accrued and unpaid interest thereon is due and payable in full on November 1, 2016 (the “Osceola Maturity date”). After the occurrence of and during the continuance of any event of default under the Notes or any other loan document related to the Osceola Loan, the Notes will bear interest at a rate equal to the maximum rate permitted by applicable law; provided, however, that if there is no maximum rate permitted by applicable law, the Notes will bear interest at a rate equal to 18.0% per annum. TNP SRT Osceola Village has the option to prepay either Note in full, but not in part, upon not less than thirty (30) days’ prior written notice to American National, without any prepayment premium or penalty. Each Note contains customary representations and warranties and events of default.

In addition, TNP SRT Osceola Village granted American National a profit participation in the property equal to twenty-five percent (25%) of the net profits received by TNP SRT Osceola Village upon the sale of the property (the “Twenty-Five Percent Profit Participation Payment”). Net profits is calculated as (1) the gross proceeds received by TNP SRT Osceola Village upon a sale of the property in an arms-length transaction at market rates to third parties less (2) the sum of: (a) principal repaid to American National out of such sales proceeds at the time of such sale; (b) all bona fide closing costs and similar expenses provided that all such closing costs and similar expenses are paid to third parties, unaffiliated with the Company, including, without limitation, reasonable brokerage fees and reasonable attorneys’ fees paid to third parties, unaffiliated with the Company and incurred by the Company in connection with the sale; and (c) a stipulated amount of \$3,200,000.00. If for any reason consummation of such sale has not occurred on or before the scheduled maturity date or any earlier foreclosure of the Osceola Loan, the Company shall be deemed to have sold the property as of the business day immediately preceding the Osceola Maturity Date or the filing date of the foreclosure action, whichever is applicable, for an amount equal to a stipulated sales price and pay American National the Twenty-Five Percent Profit Participation Payment. In the event the Osceola Loan is prepaid, the Company shall also be required to immediately pay the Twenty-Five Percent Profit Participation Payment based upon a deemed sale of the property for a stipulated sales price.

In connection with the Osceola Loan, TNP SRT Osceola Village, TNP SRT Osceola Village Master Lessee, LLC, a wholly owned subsidiary of the OP (the “Master Lessee”), and the Company entered into a Master Lease Agreement (the

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

“Master Lease”). Pursuant to the Master Lease, TNP SRT Osceola Village leased to Master Lessee the approximately 23,000 square foot portion of the Osceola Village which was not leased to third-party tenants as of the closing date (the “Premises”). The Master Lease provides that the Master Lessee will pay TNP SRT Osceola Village a monthly rent in an amount equal to \$36,425, provided that such monthly amount will be reduced proportionally for each square foot of space at the Premises subsequently leased to third-party tenants pursuant to leases which are reasonably acceptable to American National and which satisfy certain criteria set forth in the Master Lease (“Approved Leases”). The Master Lease has a seven-year term, subject to earlier expiration upon the earlier to occur of (1) the date on which all available rentable space at the Premises is leased to third-party tenants pursuant to Approved Leases and (2) the date on which the Osceola Loan is repaid in full in cash (other than as a result of a credit bid by American National at a foreclosure sale). The Master Lessee has no right to assign or pledge the Master Lease or to sublet any part of the Premises without the prior written consent of TNP SRT Osceola Village and American National.

***Constitution Trail Acquisition Loan***

In connection with acquisition of the three notes secured by Constitution Trail, the Company obtained a mortgage loan (the “TL Loan”) in the aggregate principal amount of \$15,543,696 from TL DOF III Holding Corporation (the “TL Lender”), evidenced by a promissory note (the “TL Note”). The entire unpaid principal balance of the TL Loan and all accrued and unpaid interest thereon is due and payable in full on October 31, 2014. The TL Loan bears interest at a rate of 15.0% per annum, with interest at the rate of 10.0% per annum payable monthly during the term of the TL Loan and interest at the rate of 5.0% per annum accruing monthly (to be added to the principal amount of the TL Loan). On December 16, 2011 (the “Closing Date”), the Company refinanced a portion of the TL Loan, with the proceeds of a loan in the aggregate principal amount of \$10,000,000 (the “Constitution Trail Loan”) from American National. The Constitution Trail Loan is evidenced by a promissory note in favor of American National in the aggregate principal amount of \$10,000,000 (the “Constitution Trail Note”).

The proceeds of the Constitution Trail Loan were used to retire approximately \$10,000,000 of principal outstanding on the TL Loan. A principal amount of approximately \$5,587,000 remains outstanding on the TL Loan. In connection with the refinancing of the TL Loan, the Company and Torchlight Debt Opportunity Fund III, LLC, as successor-in-interest to TL Lender (the “Torchlight Lender”), amended the terms of the TL Loan. The amendment provides that the Company may prepay the entire balance of the Torchlight Loan, provided that (1) any such prepayment must be accompanied by the payment of an exit fee equal to 1.0% of the amount being prepaid and all accrued and unpaid interest, and (2) any such prepayment made prior to the last month of the term of the Torchlight Loan must be accompanied by a premium in an amount equal to (a) all amounts paid by the Company with respect to the Torchlight Loan (excluding a \$76,500 origination fee paid pursuant to the Torchlight Loan but including the amount of the prepayment), subtracted from (b) \$8,380,082.

The Constitution Trail Loan bears interest at the rate of 5.75% per annum, with monthly payments of principal and accrued interest in the amount of \$62,910 commencing on the first day of February, 2012. The entire unpaid principal balance of the Constitution Trail Loan and all accrued and unpaid interest thereon due and payable in full on January 1, 2017.

In connection with the Constitution Trail Loan, TNP SRT Constitution Trail, LLC, a wholly owned subsidiary of the OP, TNP SRT Constitution Trail Master Lessee, LLC (the “Starplex Master Lessee”), a wholly owned subsidiary of the OP, and the Sponsor, entered into a Master Lease Agreement with respect to a portion of Constitution Trail (the “Starplex Master Lease”). Pursuant to the Starplex Master Lease, TNP SRT Constitution Trail leased to the Starplex Master Lessee an approximately 7.78 acre parcel of land included in the Constitution Trail Property, and the approximately 44,064 square foot Starplex Cinemas building located thereon (the “Starplex Premises”). The Starplex Master Lease provides that, in the event that the annual gross sales from the Starplex Premises are less than \$2,800,000, then thereafter the Starplex Master Lessee will pay TNP SRT Constitution Trail a monthly rent in an amount equal to \$62,424 (\$749,088 annually), subject to an offset based on any minimum annual rent for the Starplex Premises received by TNP SRT Constitution Trail. The Starplex Master Lease will expire upon the earlier to occur of (1) December 31, 2018 and (2) the date on which the Constitution Trail Loan is repaid in full in cash (other than as a result of a credit bid by American National at a foreclosure sale or refinancing of the Constitution Trail Loan). The Starplex Master Lessee has no right to assign or pledge the Starplex Master Lease or to sublet any part of the Starplex Premises without the prior written consent of TNP SRT Constitution Trail and American National.

***Assumed Cochran Bypass Mortgage Loan***

In connection with the acquisition of Cochran Bypass, TNP SRT Cochran Bypass, LLC financed the payment of the purchase price with an assumption of all outstanding obligations on and after the closing date of the senior loan from First South Bank in the principal amount of \$1,220,000 (the “First South Loan”). The First South Loan bears an interest rate of 9.0 % and matured on January 5, 2012. The First South Loan was refinanced under the Credit Agreement.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

***Affiliated Seller Cochran Bypass Promissory Note***

In connection with the acquisition of the Cochran Bypass TNP SRT Cochran Bypass, LLC obtained a carryback promissory note from an affiliate of the Sponsor, the seller of Cochran Bypass, in the amount of \$579,000 (the “Seller Note”). The Seller Note bore an interest rate of 9.0% and was repaid in August 2011.

**8. FAIR VALUE DISCLOSURES**

The fair value for certain financial instruments is derived using a combination of market quotes, pricing models and other valuation techniques that involve significant judgment by management. The price transparency of financial instruments is a key determinant of the degree of judgment involved in determining the fair value of the Company’s financial instruments. Financial instruments for which actively quoted prices or pricing parameters are available and for which markets contain orderly transactions will generally have a higher degree of price transparency than financial instruments for which markets are inactive or consist of non-orderly trades. The Company evaluates several factors when determining if a market is inactive or when market transactions are not orderly. The Company believes the total values reflected on its consolidated balance sheets reasonably approximate the fair values for cash and cash equivalents, accounts receivable, accounts payable and accrued expenses, and amounts due to affiliates due to their short-term nature, except for the Company’s notes payable, which are disclosed below:

<u>At December 31 2011</u>	<u>Total Value (1)</u>	<u>Fair Value (2)</u>
Notes Payable	\$112,639,000	\$112,395,000
<u>At December 31, 2010</u>	<u>Total Value (1)</u>	<u>Fair Value (2)</u>
Notes Payable	\$ 39,399,000	\$ 39,164,000

- (1) The total value of the Company’s notes payable represents outstanding principal as of December 31, 2011 and December 31, 2010.
- (2) The fair value of the Company’s notes payable represents outstanding principal as of December 31, 2011 and December 31, 2010, net of unamortized discount and premium. The estimated fair value of the Company’s notes payable is based upon indicative market prices of our notes payable.

In March 2011, June 2011 and September 2011, the Company entered into three interest rate cap agreements with KeyBank in the notional amounts of \$16.0 million, \$10.0 million and \$4 million and interest rate caps of 7%, effective on April 4, 2011, June 15, 2011, and September 30, 2011, respectively. Neither of these interest rate cap agreements are designated as a hedge and the \$16.0 million and \$10.0 million agreements have termination dates of April 4, 2012 and the \$4 million agreement has a termination date of October 18, 2012. The fair value of the interest rate cap agreements as of December 31, 2011 is de minimus.

**9. EQUITY**

**Common Stock**

Under the Company’s Articles of Amendment and Restatement (the “Charter”), the Company has the authority to issue up to 400,000,000 shares of common stock. All shares of common stock have a par value of \$0.01 per share. On October 16, 2008, the Company sold 22,222 shares of common stock to the Sponsor for an aggregate purchase price of \$200,000. As of December 31, 2011, Anthony W. Thompson, the Company’s Chief Executive Officer, directly owned \$1,000,000 in shares of the Company’s common stock and the Sponsor, which is controlled by Mr. Thompson, owned \$200,000 in shares of the Company’s common stock. As of December 31, 2011 and 2010, the Company sold 5,969,507 and 2,359,817 shares of common stock net of share redemptions, respectively, in the Offering and through the DRIP, for gross proceeds of \$59,248,000 and \$23,613,000, respectively.

The Company’s board of directors is authorized to amend the Charter, without the approval of the stockholders, to increase the aggregate number of authorized shares of capital stock or the number of shares of any class or series that the Company has authority to issue.

**Common Units**

On May 26, 2011, in connection with the acquisition of Pinehurst Square, a retail property located in Bismarck, North Dakota, the OP issued 287,472 Common Units to certain of the sellers of Pinehurst Square who elected to receive Common Units for an aggregate value of approximately \$2,587,249, or \$9.00 per Common Unit. Subject to the terms and conditions of the OP’s limited partnership agreement, each holder of Common Units will have the right, after holding the Common Units

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

for at least one year, to cause the OP to redeem all or a portion of the Common Units held by such holder for shares of the Company's common stock, cash or a combination of both, as determined by the Company in its sole discretion. If the Common Units are redeemed for shares of the Company's common stock, the OP will deliver the equivalent value of shares of the Company's common stock in exchange for the Units tendered for conversion, as determined by the Company in its sole discretion. If the Common Units are redeemed for cash, the OP will deliver the amount of cash equal to the value of the shares of the Company's common stock that would have been exchanged (if the Common Units were redeemed for shares of the Company's common stock) less a percentage discount for the length of time the Common Units had been held by the redeemer. Further, pursuant to a limited indemnity agreement with the sellers of Pinehurst Square, the OP and the Company have agreed that if the Common Units are redeemed for cash while the Company's public offering of its common stock is ongoing, the cash amount will be determined by using the Common Unit offering price of \$9.00 per unit and not the public offering price of \$10.00 per share of the Company's common stock.

**Preferred Stock**

The Charter authorizes the Company to issue up to 50,000,000 shares of \$0.01 par value preferred stock. As of December 31, 2011 and 2010, no shares of preferred stock were issued and outstanding.

**Share Redemption Program**

The Company's share redemption program allows for share repurchases by the Company when certain criteria are met by requesting stockholders. Share repurchases pursuant to the share redemption program will be made at the sole discretion of the Company. The number of shares to be redeemed during any calendar year is limited to no more than (1) 5.0% of the weighted average of the number of shares of the Company's common stock outstanding during the prior calendar year and (2) those that could be funded from the net proceeds from the sale of shares under the DRIP in the prior calendar year plus such additional funds as may be borrowed or reserved for that purpose by the Company's board of directors. The Company reserves the right to reject any redemption request for any reason or no reason or to amend or terminate the share redemption program at any time. During the years ended December 31, 2011 and 2010, the Company redeemed 16,279 and 12,500 shares of common stock under its share redemption program.

**Distributions**

In order to qualify as a REIT, the Company is required to distribute at least 90% of its annual REIT taxable income, subject to certain adjustments, to its stockholders. Until the Company generates sufficient cash flow from operations to fully fund the payment of distributions, some or all of the Company's distributions will be paid from other sources, including proceeds from the Offering. The amount and timing of cash distributions is determined by the board of directors of the Company and depends on the amount of funds available for distribution, current and projected cash requirements, tax considerations, any limitations imposed by the terms of indebtedness the Company may incur and other factors. As a result, the Company's distribution rate and payment frequency may vary from time to time. Because the Company may receive income from interest or rents at various times during its fiscal year, distributions may not reflect income earned in that particular distribution period but may be made in anticipation of cash flow which the Company expects to receive during a later quarter and may be made in advance of actual receipt of funds in an attempt to make distributions relatively uniform. Due to these timing differences, the Company may be required to borrow money, use proceeds from the issuance of securities or sell assets in order to make distributions.

The following table sets forth the distributions declared and paid to our common stockholders and non-controlling Common Unit holders for the years ended December 31, 2011 and 2010:

<b>Period</b>	<b>Distributions Declared to Common Stockholders (1)</b>	<b>Distributions Declared Per Share (1)</b>	<b>Distributions Declared to holders of non-controlling Common Units (3)</b>	<b>Cash Distributions to Common Stockholders</b>	<b>Cash Distributions to holders of non-controlling Common Units</b>	<b>Distributions (2) Reinvested</b>	<b>Total Common Stockholder Distributions Paid and Reinvested</b>
First Quarter 2011	\$ 442,000	\$ 0.05833	\$ —	\$ 282,000	\$ —	\$ 142,000	\$ 424,000
Second Quarter 2011	548,000	\$ 0.05833	21,000	338,000	3,000	168,000	506,000
Third Quarter 2011	698,000	\$ 0.05833	49,000	435,000	50,000	206,000	641,000
Fourth Quarter 2011	920,000	\$ 0.05833	49,000	554,000	50,000	283,000	837,000
	<u>\$ 2,608,000</u>		<u>\$ 119,000</u>	<u>\$ 1,609,000</u>	<u>\$ 103,000</u>	<u>\$ 799,000</u>	<u>\$ 2,408,000</u>

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

<u>Period</u>	<u>Distributions Declared to Common Stockholders (1)</u>	<u>Distributions Declared Per Share (1)</u>	<u>Distributions Declared to holders of non-controlling Common Units</u>	<u>Cash Distributions to Common Stockholders</u>	<u>Cash Distributions to holders of non-controlling Common Units</u>	<u>Distributions Reinvested (2)</u>	<u>Total Common Stockholder Distributions Paid and Reinvested</u>
First Quarter 2010	\$ 119,000	\$ 0.05625	\$ —	\$ 72,000	\$ —	\$ 18,000	\$ 90,000
Second Quarter 2010	200,000	\$ 0.05625	—	117,000	—	50,000	167,000
Third Quarter 2010	325,000	\$ 0.05833	—	199,000	—	86,000	285,000
Fourth Quarter 2010	395,000	\$ 0.05833	—	257,000	—	122,000	379,000
	<u>\$ 1,039,000</u>		<u>\$ —</u>	<u>\$ 645,000</u>	<u>\$ —</u>	<u>\$ 276,000</u>	<u>\$ 921,000</u>

- (1) Distributions for the period from January 1, 2011 through December 31, 2011 are calculated at a monthly cash distribution rate of \$0.05833 per share of common stock. Distributions for the period from January 1, 2010 through June 30, 2010 are calculated at a monthly cash distribution rate of \$0.05625 per share. Distributions for the period from July 1, 2010 through December 31, 2010 are calculated at a monthly cash distribution rate of \$0.05833 per share.
- (2) Distributions are paid on a monthly basis. Distributions for all record dates of a given month are paid approximately 15 days following month end.
- (3) None of the Common Unit holders of the OP are participating in the Company's distribution reinvestment program

**Distribution Reinvestment Plan**

The Company has adopted the DRIP, which allows stockholders to purchase additional shares of common stock through the reinvestment of distributions, subject to certain conditions. The Company registered and reserved 10,526,316 shares of its common stock for sale pursuant to the DRIP. For the year ended December 31, 2011 and 2010, \$799,000 and \$276,000 in distributions were reinvested and 112,328 and 29,065 shares of common stock were issued under the DRIP, respectively.

**10. EARNINGS PER SHARE**

EPS is computed by dividing net income (loss) attributable to stockholders by the weighted average number of shares outstanding during each period. Diluted EPS is computed after adjusting the basic EPS computation for the effect of potentially dilutive securities outstanding during the period. The effect of non-vested shares, if dilutive, is computed using the treasury stock method. The Company applies the two-class method for determining EPS as its outstanding unvested shares with non-forfeitable dividend rights are considered participating securities. The Company's excess of distributions over earnings related to participating securities are shown as a reduction in income (loss) attributable to stockholders in the Company's computation of EPS.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

The following table sets forth the computation of the Company's basic and diluted earnings (loss) per share:

	For the year ended December 31,	
	2011	2010
<b>Numerator for basic and diluted earnings (loss) per share calculations:</b>		
Income (loss) from continuing operations	\$1,222,000	\$(4,406,000)
Less: Income (loss) attributable to noncontrolling interests	188,000	(5,000)
Allocation to participating securities	11,000	5,000
Income (loss) attributable to common stockholders from continuing operations	1,023,000	(4,406,000)
Income from discontinued operations	1,088,000	14,000
Net income (loss) applicable to common stockholders	<u>\$2,111,000</u>	<u>\$(4,392,000)</u>
<b>Denominator for basic and diluted earnings (loss) per share calculations:</b>		
Weighted average shares outstanding — basic	3,698,518	1,483,179
Effect of dilutive shares:		
Non-vested restricted stock	3,498	—
Weighted average shares outstanding — diluted	<u>3,702,016</u>	<u>1,483,179</u>
<b>Amounts attributable to common stockholders per share — basic :</b>		
Continuing Operations	\$ 0.28	\$ (2.97)
Discontinued Operations	0.29	0.01
Net earnings (loss) per share — basic:	<u>\$ 0.57</u>	<u>\$ (2.96)</u>
<b>Amounts attributable to common stockholders per share — diluted:</b>		
Continuing Operations	\$ 0.28	\$ (2.97)
Discontinued Operations	0.29	0.01
Net earnings (loss) per share — diluted:	<u>\$ 0.57</u>	<u>\$ (2.96)</u>
Net income (loss)	<u>\$2,310,000</u>	<u>\$(4,392,000)</u>
Unvested Shares from share-based compensation that were anti-dilutive	—	7,233

## 11. INCENTIVE AWARD PLAN

The Company adopted an incentive plan on July 7, 2009 (the "Incentive Award Plan") that provides for the grant of equity awards to its employees, directors and consultants and those of the Company's affiliates. The Incentive Award Plan authorizes the grant of non-qualified and incentive stock options, restricted stock awards, restricted stock units, stock appreciation rights, dividend equivalents and other stock-based awards or cash-based awards. The Company has reserved 2,000,000 shares of common stock for stock grants pursuant to the Incentive Award Plan.

Pursuant to the Company's Amended and Restated Independent Directors Compensation Plan, which is a sub-plan of the Incentive Award Plan (the "Directors Plan"), the Company granted each of its independent directors an initial grant of 5,000 shares of restricted stock (the "initial restricted stock grant") following the Company's raising of the \$2,000,000 minimum offering amount in the Offering on November 12, 2009. Each new independent director that subsequently joins the board of directors receives the initial restricted stock grant on the date he or she joins the board of directors. In addition, on the date of each of the Company's annual stockholders meetings at which an independent director is re-elected to the board of directors, he or she will receive 2,500 shares of restricted stock. The restricted stock vests one-third on the date of grant and one-third on each of the next two anniversaries of the grant date. The restricted stock will become fully vested and non-forfeitable in the event of an independent director's termination of service due to his or her death or disability, or upon the occurrence of a change in control of the Company.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

On March 24, 2011, Arthur M. Friedman notified the Company of his resignation as a director of the Company and as Chairman of the Audit Committee of the Company (the "Audit Committee"), effective as of April 1, 2011. On April 1, 2011, in connection with Mr. Friedman's resignation and pursuant to the terms of the Incentive Award Plan, the Company's board of directors approved the acceleration of the vesting of approximately 3,333 shares of restricted common stock of the Company held by Mr. Friedman so that none of such shares of restricted common stock would be forfeited upon Mr. Friedman's resignation. Mr. Phillip I. Levin was elected to replace Mr. Friedman as an independent director and received an initial restricted stock grant of 5,000 shares.

Pursuant to the Directors Plan, on June 9, 2011, the Company issued (1) 2,500 shares of restricted common stock to each of Phillip I. Levin and Jeffrey S. Rogers in connection with their reelection to the Company's board of directors and (2) 5,000 shares of restricted common stock to Peter K. Kompaniez in connection with his initial election to the Company's board of directors. One-third of the shares of restricted stock granted to Messrs. Levin, Rogers and Kompaniez became non-forfeitable on the date of grant and an additional one third of the shares will become non-forfeitable on each of the first two anniversaries of the date of grant.

On June 9, 2011, Robert N. Ruth ceased to be a director of the Company and member of the Audit Committee. On June 9, 2011, and pursuant to the terms of the Incentive Award Plan, the Company's board of directors approved the acceleration of the vesting of approximately 3,333 shares of restricted common stock of the Company held by Mr. Ruth so that none of such shares of restricted common stock would be forfeited.

The accelerated vesting of shares of restricted stock held by Messrs. Friedman and Ruth resulted in a reduction of deferred restricted stock grants, a component of additional paid in capital, of \$60,000 and an increase in common stock of \$60,000.

For the year ended December 31, 2011 and 2010, the Company recognized compensation expense of \$143,000 and \$78,000, respectively, related to restricted common stock grants, which is included in general and administrative expense in the Company's accompanying consolidated statements of operations. Shares of restricted common stock have full voting rights and rights to dividends.

As of December 31, 2011 and 2010, there was \$66,000 and \$75,000, respectively, of total unrecognized compensation expense related to nonvested shares of restricted common stock. As of December 31, 2011, this expense is expected to be realized over a remaining period of 1.5 years. As of December 31, 2011 and 2010, the fair value of the nonvested shares of restricted common stock was \$98,000 and \$90,000, respectively. During the year ended December 31, 2011, 15,000 shares of restricted stock were issued. During the year ended December 31, 2011, 14,000 shares of restricted stock vested.

	<u>Restricted Stock</u>	<u>Weighted Average Grant Date Fair Value</u>
Balance — December 31, 2010	10,000	\$ 9.00
Granted	—	—
Vested	—	—
Balance — March 31, 2011	10,000	\$ 9.00
Granted	15,000	9.00
Vested	11,667	9.00
Balance — June 30, 2011	13,333	\$ 9.00
Granted	—	—
Vested	833	9.00
Balance — September 30, 2011	12,500	\$ 9.00
Granted	—	—
Vested	1,667	9.00
Balance — December 31, 2011	10,833	\$ 9.00

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**12. DISCONTINUED OPERATIONS**

The Company reports as discontinued operations, properties held-for-sale and operating properties sold in the current period. The results of these discontinued operations are included in a separate component of income on the consolidated statements of operations under the caption “Discontinued operations.” This reporting has resulted in certain reclassifications of 2010 financial statement amounts.

During the year ended December 31, 2011, the Company recognized a gain of \$963,000 related to the sale of the real estate pads at Craig Promenade and San Jacinto Esplanade.

The components of income and expense relating to discontinued operations for the year ended December 31, 2011 and 2010 are shown below.

	Year Ended December 31,	
	2011	2010
Discontinued operations:		
Revenues from rental property	\$ 201,000	\$30,000
Rental property expenses	52,000	13,000
Depreciation and amortization	24,000	3,000
Income from discontinued operating properties	125,000	14,000
Gain on sale of real estate	963,000	—
Income from discontinued operations attributable to the Company	<u>\$1,088,000</u>	<u>\$14,000</u>

As of December 31, 2011, the Company did not classify any assets as held for sale.

**13. RELATED PARTY TRANSACTIONS**

Pursuant to the Advisory Agreement by and among the Company, the OP and Advisor (the “Advisory Agreement”) and the Dealer Manager Agreement (the “Dealer Manager Agreement”) by and among the Company, the OP, and TNP Securities, LLC (the “Dealer Manager” or “TNP Securities”), the Company is obligated to pay Advisor and the Dealer Manager specified fees upon the provision of certain services related to the Offering, the investment of funds in real estate and real estate-related investments, management of the Company’s investments and for other services (including, but not limited to, the disposition of investments). Subject to certain limitations, the Company is also obligated to reimburse Advisor and Dealer Manager for organization and offering costs incurred by Advisor and Dealer Manager on behalf of the Company, and the Company is obligated to reimburse Advisor for acquisition and origination expenses and certain operating expenses incurred on behalf of the Company or incurred in connection with providing services to the Company. See also Note 15 (Subsequent Events) for a description of other related-party transactions that occurred after December 31, 2011.

The Company records all related party fees as incurred, subject to any limitations described in the Advisory Agreement.

On August 7, 2011, the Company, the OP and the Advisor entered into Amendment No.1 to the Advisory Agreement, effective as of August 7, 2011, in order to renew the term of the Advisory Agreement for an additional one-year term expiring on August 7, 2012.

**Organization and Offering Costs**

Organization and offering costs of the Company (other than selling commissions and the dealer manager fee described below) are initially paid by Advisor and its affiliates on the Company’s behalf. Such costs include legal, accounting, printing and other offering expenses, including marketing, salaries and direct expenses of certain of Advisor’s employees and employees of Advisor’s affiliates and others. Pursuant to the Advisory Agreement, the Company is obligated to reimburse Advisor or its affiliates, as applicable, for organization and offering costs associated with the Offering, provided the Company is not obligated to reimburse Advisor to the extent organization and offering costs, other than selling commissions and dealer manager fees, incurred by the Company exceed 3.0% of the gross offering proceeds from the Offering. Any such

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

reimbursement will not exceed actual expenses incurred by Advisor. Prior to raising the minimum offering amount of \$2,000,000 on November 12, 2009, the Company had no obligation to reimburse Advisor or its affiliates for any organization and offering costs.

As of December 31, 2011 and 2010, organization and offering costs incurred by Advisor on the Company's behalf were \$3,016,000 and \$2,265,000, respectively. These costs are payable by the Company to the extent organization and offering costs, other than selling commissions and dealer manager fees, do not exceed 3.0% of the gross proceeds of the Offering. As of December 31, 2011 and December 31, 2010, organization and offering costs did exceed 3.0% of the gross proceeds of the Offering, thus the amount in excess of the 3.0% limit, or \$1,269,000 and \$1,571,000, respectively, has been deferred. As of December 31, 2011, the Company had reimbursed the Advisor approximately \$293,000 in excess of the 3.0% limit as a result of certain expenses being reclassified as organization and offering expense. Our independent directors subsequently approved the excess reimbursement. All organization costs of the Company are recorded as an expense when the Company has an obligation to reimburse Advisor.

#### **Selling Commissions and Dealer Manager Fees**

The Dealer Manager receives a sales commission of 7.0% of the gross proceeds from the sale of shares of common stock in the primary offering. The Dealer Manager also receives 3.0% of the gross proceeds from the sale of shares in the primary offering in the form of a dealer manager fee as compensation for acting as the dealer manager. For the year ended December 31, 2011 and 2010, the Company incurred sales commissions of \$2,395,000 and \$1,437,000, respectively. For the year ended December 31, 2011 and 2010, the Company incurred dealer manager fees of \$1,034,000 and \$631,000, respectively. Cumulatively through December 31, 2011, the Company incurred \$3,831,000 of sales commissions and \$1,664,000 of dealer manager fees, which are recorded as an offset to additional paid-in-capital.

#### **Reimbursement of Operating Expenses**

The Company reimburses Advisor for all expenses paid or incurred by Advisor in connection with the services provided to the Company, subject to the limitation that the Company will not reimburse Advisor for any amount by which the Company's operating expenses (including the asset management fee described below) at the end of the four preceding fiscal quarters exceeds the greater of: (1) 2% of its average invested assets (as defined in the Charter), or (2) 25% of its net income (as defined in the Charter) determined without reduction for any additions to depreciation, bad debts or other similar non-cash expenses and excluding any gain from the sale of the Company's assets for that period (the "2%/25% guideline"). Notwithstanding the above, the Company may reimburse Advisor for expenses in excess of 2%/25% guideline if a majority of the independent directors determines that such excess expenses are justified based on unusual and nonrecurring factors. For the twelve months ended December 31, 2011, the Company's total operating expenses (as defined in the Charter) exceeded the 2%/25% guideline by \$268,000, which excess amount has been approved by the Company's independent directors as described in Note 15 (Subsequent Events).

The Company reimburses Advisor for the cost of administrative services, including personnel costs and its allocable share of other overhead of the Advisor such as rent and utilities; provided, however, that no reimbursement shall be made for costs of such personnel to the extent that personnel are used in transactions for which Advisor receives a separate fee or with respect to an officer of the Company. For the year ended December 31, 2011 and 2010, the Company incurred \$459,000 and \$177,000, respectively of administrative services to Advisor. As of December 31, 2011 and December 31, 2010, administrative services of \$0 and \$23,000, respectively, were included in amounts due to affiliates.

#### **Property Management Fee**

The Company pays TNP Property Manager, LLC ("TNP Manager"), its property manager and an affiliate of Advisor, a market-based property management fee of up to 5.0% of the gross revenues generated by each property in connection with the operation and management of the Company's properties. TNP Manager may subcontract with third party property managers and will be responsible for supervising and compensating those property managers. For the year ended December 31, 2011 and 2010, the Company incurred \$492,000 and \$204,000, respectively, in property management fees to TNP Manager. As of December 31, 2011 and December 31, 2010, property management fees of \$15,000 and \$16,000, respectively, were included in amounts due to affiliates.

#### **Acquisition and Origination Fee**

The Company pays Advisor an acquisition fee equal to 2.5% of the cost of investments acquired, including acquisition expenses and any debt attributable to such investments. The Company incurred \$2,484,000 and \$1,021,000 in acquisition fees to the Advisor during the year ended December 31, 2011 and 2010.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

The Company pays Advisor 2.5% of the amount funded by the Company to acquire or originate real estate-related loans, including third party expenses related to such investments and any debt used to fund the acquisition or origination of the real estate related loans. The Company incurred \$49,000 and \$0 of loan origination fees to the Advisor for the year ended December 31, 2011 and 2010. As of December 31, 2011 and December 31, 2010, acquisition and loan origination fees of \$0 and \$0, respectively were included in amounts due to affiliates.

**Asset Management Fee**

The Company pays Advisor a monthly asset management fee equal to one-twelfth of 0.6% on all real estate investments the Company acquires; provided, however, that Advisor will not be paid the asset management fee until the Company's funds from operations exceed the lesser of (1) the cumulative amount of any distributions declared and payable to the Company's stockholders or (2) an amount that is equal to a 10.0% cumulative, non-compounded, annual return on invested capital for the Company's stockholders. On November 11, 2011, the board of directors approved Amendment No. 2 to the Advisory Agreement to clarify that upon termination of the Advisory Agreement, any asset management fees that may have accumulated in arrears, but which had not been earned pursuant to the terms of the Advisory Agreement, will not be paid to the Advisor. Because the payment of asset management fees was determined to be remote, the Company reversed asset management fees that had been accrued, but which had not been earned, through June 30, 2011.

**Disposition Fee**

If Advisor or its affiliates provides a substantial amount of services, as determined by the Company's independent directors, in connection with the sale of a real property, Advisor or its affiliates will be paid disposition fees up to 50.0% of a customary and competitive real estate commission, but not to exceed 3.0% of the contract sales price of each property sold. For the year ended December 31, 2011, the Company incurred \$88,000 of disposition fees payable to Advisor. For the year ended December 31, 2010, the Company did not incur any disposition fees payable to Advisor. As of December 31, 2011 and 2010, there were no disposition fees payable to Advisor.

**Leasing Commission Fee**

On June 9, 2011, pursuant to Section 11 of the advisory agreement with the Advisor, the Company's board of directors approved the payment of fees to the Advisor for services it provides in connection with leasing the Company's properties. The amount of such leasing fees will be usual and customary for comparable services rendered for similar real properties in the geographic market of the properties leased. The leasing fees will be in addition to the market-based fees for property management services payable by the Company to the property manager, an affiliate of the Advisor. For the years ended December 31, 2011 and 2010, the Company incurred \$88,000 and \$0 of lease commissions. As of December 31, 2011 and 2010, lease commissions of \$5,000 and \$0 were included in amounts due to affiliates.

**Guaranty Fee**

As part of the acquisition of the Waianae Mall, Anthony W. Thompson, the Company's Chairman and Chief Executive Officer, guaranteed the mortgage loan assumed by the Company in connection with the acquisition of the Waianae Mall. Additionally, the Sponsor, Mr. Thompson and AWT guaranteed Tranche B of the Credit Agreement discussed in Note 7 which matured on June 30, 2011. In connection with these guarantees, the Company has agreed to pay Mr. Thompson, AWT and the Sponsor certain fees ("guaranty fees"). In connection with the acquisition of the mortgage loans secured by Constitution Trail (the "Mortgage Loans"), the Company and Mr. Thompson agreed to jointly and severally guaranty to the lender the full and prompt payment and performance of certain of obligations under the acquisition loan. In connection with these guarantees, the Company agreed to pay Mr. Thompson certain guaranty fees. For the year ended December 31, 2011 and 2010, the Company incurred \$104,000 and \$68,000, respectively, of guaranty fees. As of December 31, 2011 and December 31, 2010, guaranty fees of \$49,000 and \$11,000, respectively, were included in amounts due to affiliates.

**Cochran Bypass**

On June 29, 2011, the Company acquired a single tenant retail property in Chester, South Carolina, from an affiliate of the Sponsor for \$2,585,000. The acquisition was approved by the Company's board of directors, including all the independent directors.

**TNP Participating Notes Loans**

In connection with the acquisition of the three mortgage notes secured by the Constitution Trail property (the "Mortgage

Loans”), TNP SRT Constitution obtained a loan from 2008 TNP Participating Notes Program, LLC, an affiliate of Advisor (“TNP Notes Program”). The loan was evidenced by a promissory note in the aggregate principal amount of \$995,000, bearing an annual interest rate of 14.0% (the “TNP Constitution Loan”). The TNP Constitution Loan was repaid in July 2011.

In connection with the acquisition of Cochran Bypass, TNP SRT Cochran Bypass, LLC obtained a loan from TNP Notes Program evidenced by a promissory note in the aggregate principal amount of \$775,000, bearing an annual interest rate of 14.0% (the “TNP Cochran Bypass Loan”). The TNP Cochran Bypass Loan was repaid in September 2011.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**Interest Expense**

In connection with the Company's acquisition of the Craig Promenade on March 30, 2011, the Company assumed a \$500,000 note payable due to an affiliate of Advisor which was repaid at the closing of the acquisition transaction. The Company paid interest expense of \$19,000 to the affiliate of Advisor in connection with this note payable. In connection with the Company's acquisition of the Mortgage Loans, the Company obtained the TNP Constitution Loan. For the year ended December 31, 2011, the Company paid interest expense of \$7,000 to the affiliate of Advisor in connection with this note payable. In connection with the Company's acquisition of Cochran Bypass, the Company obtained the TNP Cochran Bypass Loan. For the year ended December 31, 2011, the Company paid interest expense of \$5,000 to the affiliate of Advisor in connection with this note payable.

**Summary of Related Party Fees**

Pursuant to the terms of these agreements, summarized below are the related-party costs incurred by the Company for the year ended December 31, 2011 and 2010, respectively, and payable as of December 31, 2011 and December 31, 2010:

	Incurred		Payable	
	Year ended December 30, 2011	December 30, 2010	As of December 30, 2011	As of December 31, 2010
<b><i>Expensed</i></b>				
Asset management fees(1)	\$ (213,000)	\$ 204,000	\$ —	\$ 213,000
Reimbursement of operating expenses	459,000	177,000	—	23,000
Acquisition fees	2,484,000	1,021,000	—	—
Property management fees	492,000	204,000	16,000	16,000
Guaranty fees	104,000	68,000	50,000	11,000
Lease commissions	88,000	—	5,000	—
Organization and offering costs	750,000	671,000	1,269,000	1,571,000
Disposition fees	88,000	—	—	—
Total	\$4,252,000	\$2,345,000	\$1,340,000	\$1,834,000
<b><i>Additional Paid-in Capital</i></b>				
Selling commissions	\$2,395,000	\$1,437,000	\$ 68,000	\$ —
Dealer manager fees	1,034,000	631,000	30,000	—
	\$3,429,000	\$2,068,000	\$ 98,000	\$ —
<b><i>Notes Payable</i></b>				
Interest expense on notes payable	\$ 31,000	\$ —	\$ —	\$ —
Loan fees	\$ 49,000	\$ —	\$ —	\$ —

- (1) Activity for the years ended December 31, 2011 and 2010 is due to the reversal of a contingent obligation related to certain asset management fees.

See Note 15 (Subsequent Events) for related-party transactions occurring after December 31, 2011.

**14. COMMITMENTS AND CONTINGENCIES**

**Economic Dependency**

The Company is dependent on Advisor and Dealer Manager and its affiliates for certain services that are essential to the Company, including the sale of the Company's shares of common and preferred stock available for issue; the identification, evaluation, negotiation, purchase, and disposition of real estate and real estate-related investments; management of the daily operations of the Company's real estate and real estate-related investment portfolio; and other general and administrative responsibilities. In the event that these companies are unable to provide the respective services, the Company will be required to obtain such services from other sources.

**Environmental**

As an owner of real estate, the Company is subject to various environmental laws of federal, state and local governments. Although there can be no assurance, the Company is not aware of any environmental liability that could have a

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

material adverse effect on its financial condition or results of operations. However, changes in applicable environmental laws and regulations, the uses and conditions of properties in the vicinity of the Company's properties, the activities of its tenants and other environmental conditions of which the Company is unaware with respect to the properties could result in future environmental liabilities.

**Legal Matters**

From time to time, the Company is party to legal proceedings that arise in the ordinary course of its business. Management is not aware of any legal proceedings of which the outcome is reasonably likely to have a material adverse effect on its results of operations or financial condition.

**15. SUBSEQUENT EVENTS**

The Company evaluates subsequent events up until the date the consolidated financial statements are issued.

**Approval of Certain Total Operating Expenses**

As described in Note 13, the Company's total operating expenses (as defined in the Charter) exceeded the 2%/25% guideline by \$268,000. On February 24, 2012, the independent directors determined the excess amount of operating expenses for the twelve months ended December 31, 2011 was justified because (1) the amounts reflect legitimate operating expenses necessary for the operation of the Company's business, (2) the Company is currently in its acquisition and development stage, (3) certain of the Company's properties are not yet stabilized, and (4) the Company is continuing to raise capital in the Offering, but the expenses incurred as a result of being a public company (including for audit and legal services, director and officer liability insurance and fees for directors) are disproportionate to the Company's average invested assets (as defined in the Charter) and net income (as defined in the Charter) and such expenses will benefit the Company and its stockholders in future periods. The independent directors further resolved, however, that Advisor will be required to repay the Company any portion of such excess amount to the extent that, as of the termination of the Advisory Agreement, the Company's aggregate operating expenses as of such date exceed the 2%/25% guideline for all prior periods.

**Status of the Offering**

The Company commenced the Offering on August 7, 2009. As of March 26, 2012, the Company had sold 7,681,146 shares of common stock in the Offering for gross offering proceeds of \$76,290,641, including 154,753 shares of common stock under the DRIP.

**Distributions**

On December 31, 2011, the Company authorized a monthly distribution in the aggregate of \$335,000, of which \$215,000 was paid in cash on or about January 15, 2012 and \$120,000 was paid through the DRIP in the form of additional shares issued on or about January 15, 2012. On January 31, 2012, the Company authorized a monthly distribution in the aggregate of \$364,000 of which \$228,000 was paid in cash on or about February 15, 2012 and \$136,000 was paid through the DRIP in the form of additional shares issued on or about February 15, 2012.

On December 31, 2011, the Company authorized a monthly distribution related to the non-controlling Common Units in the aggregate of \$17,000 of which \$17,000 was paid in cash on or about January 15, 2012. On January 31, 2012, the Company authorized a monthly distribution related to the non-controlling Common Units in the aggregate of \$17,000, of which \$17,000 was paid in cash on or about February 15, 2012.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

**Property Acquisitions**

The Company has acquired the following properties subsequent to December 31, 2011. Each of the properties acquired has been determined to constitute a business. The Company is in the process of determining the fair value of the assets acquired and liabilities assumed for each of the acquisitions to be used in the allocation of the consideration paid and the application of the purchase method. The information necessary for purposes of providing proforma information for these acquisitions has not been finalized.

*Morningside Marketplace*

On January 9, 2012, the Company acquired a fee simple interest in a multitenant retail center located in Fontana, California, commonly known as Morningside Marketplace, for an aggregate purchase price of \$18,050,000, excluding closing costs. The acquisition was financed with (1) proceeds from the Offering, (2) approximately \$11,953,000 in funds borrowed under the revolving credit agreement with KeyBank, (3) approximately \$1,200,000 in funds borrowed from SMB Equity, LLC, a third party lender, and (4) approximately \$1,355,000 in funds borrowed from the Sponsor and other affiliates. See “Management and Board of Director Changes; Related-Party Loans” below.

*Woodland West Marketplace*

On February 3, 2012, the Company acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Woodland West Marketplace, for an aggregate purchase price of \$13,950,000, excluding closing costs. The Company financed a portion of the purchase price for the Woodland West Marketplace with proceeds from (1) the Offering, (2) a loan in the amount of \$10,200,000 from JPMorgan Chase Bank, National Association (“JPM”), and (3) a mezzanine loan in the amount of \$1,300,000 from JPM.

*Ensenada Square*

On February 28, 2012, the Company acquired a fee simple interest in a multitenant retail center located in Arlington, Texas, commonly known as Ensenada Square, for an aggregate purchase price of \$5,175,000, excluding closing costs. The Company financed the purchase price of Ensenada Square with (1) proceeds from the Offering and (2) an advance under the credit agreement with KeyBank in an original principal amount of \$3,266,000.

*Shops at Turkey Creek*

On March 12, 2012, the Company acquired a fee simple interest in a multitenant retail center located in Knoxville, Tennessee, commonly known as the Shops at Turkey Creek (the “Turkey Creek Property”) in an UPREIT transaction with the OP for an aggregate purchase price of \$4,300,000 excluding closing costs. The Company financed the purchase price for the Turkey Creek Property through (1) the issuance of 144,324 Common Units of the OP to the sellers and (2) an advance under the credit agreement with KeyBank in an original principal amount of \$2,520,000.

*Aurora Commons*

On March 20, 2012, the Company acquired a fee simple interest in a multitenant retail center located in Aurora, Ohio, commonly known as the Aurora Commons (the “Aurora Commons”), for an aggregate purchase price of \$7,000,000, excluding closing costs. The Company financed the purchase price of Aurora Commons with (1) proceeds from the Offering and (2) an advance under the credit agreement with KeyBank in an original principal amount of \$4,550,000.

**Amendment of Credit Agreement**

In connection with the acquisition of Morningside Marketplace, the Company and certain of its subsidiaries entered into a Fifth Omnibus Amendment and Reaffirmation of the loan documents relating to the Credit Agreement (the “Fifth Omnibus Amendment”). The Fifth Omnibus Amendment amended the Credit Agreement to increase the maximum aggregate commitment of KeyBank under the credit agreement from \$35 million to \$43 million (the “temporary increase”). The Fifth Omnibus Amendment also amends the Credit Agreement to provide that the temporary increase will remain in effect until April 30, 2012, at which time any amounts outstanding under the Credit Agreement in excess of \$35 million will become immediately due and payable in full. The Fifth Omnibus Amendment also provides that the borrowers under the Credit Agreement will pay to KeyBank (1) a \$160,000 exit fee in the event that the borrowers obtain any replacement financing on the Morningside property or any other property which secures the Credit Agreement other than a commercial mortgage backed security loan from KeyBank or its affiliates, to be due and payable simultaneously with the closing of such replacement financing, and (2) a \$12,000 fee in connection with making the Morningside loan available.

**Four Property Refinance**

On January 6, 2012 (the “KeyBank Closing Date”), the Company, through TNP SRT Portfolio I, LLC (“TNP SRT Portfolio”), a wholly owned subsidiary of the OP, obtained a loan from KeyBank in the original principal amount of

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements – (Continued)**  
**December 31, 2011**

\$33,200,000 (the “KeyBank Loan”) pursuant to a Loan Agreement by and between TNP SRT Portfolio and KeyBank and a Promissory Note by TNP SRT Portfolio in favor of KeyBank. The proceeds of the KeyBank Loan were used to refinance the existing mortgage loans secured by Pinehurst Square, Northgate Plaza, Moreno Marketplace, and Topaz Marketplace. This loan is due and payable in full on February 1, 2017 and bears an annual interest rate of 5.93%. This loan is not prepayable, in whole or in part, until March 2, 2014, and then only if certain conditions are met.

**Amendment to Advisory Agreement**

On January 12, 2012, the board of directors approved Amendment No. 3 to the Advisory Agreement to provide for the payment of a financing coordination fee to Advisor in an amount equal to 1.0% of any amount financed or refinanced by the Company or the OP.

**Management and Board of Director Changes**

On January 30, 2012, Jack R. Maurer notified the Company of his intention to resign from his positions as a member of the Company’s board of directors and as the Company’s President, effective February 3, 2012. Mr. Maurer’s resignation was not the result of any disagreements with the Company on any matters relating its operations, policies or practices. On February 3, 2012, the Company’s board appointed Anthony W. Thompson, Chairman and Chief Executive Officer, as President to fill the vacancy created by the resignation of Mr. Maurer. On February 3, 2012, the Company’s board of directors elected James R. Wolford, Chief Financial Officer, Treasurer and Secretary, to serve as a director to fill the vacancy created by the resignation of Mr. Maurer. Mr. Wolford will serve until the next annual meeting of stockholders and until his successor is elected and duly qualified.

**Related-Party Loan**

On January 9, 2012, in connection with the acquisition of Morningside Marketplace, the Company financed the payment of a portion of the purchase price for the Morningside property with the proceeds of (1) a loan in the aggregate principal amount of \$235,000 from the Sponsor to the OP, (2) a loan in the aggregate principal amount of \$200,000 from Mr. James Wolford, the Company’s Chief Financial Officer, to the OP, and (3) a loan in the aggregate principal amount of \$920,000 from Mrs. Sharon Thompson, the spouse of Mr. Anthony W. Thompson, the Company’s Chairman, Chief Executive Officer and President, to the OP (collectively, the “Morningside Affiliate Loans”). The Morningside Affiliate Loans each accrue interest at a rate of 12% per annum. The entire outstanding principal balance of each of these affiliate loans and all accrued and unpaid interest thereon is due and payable in full on April 8, 2012. The OP will pay a late charge in an amount equal to 5% of any amount due under any of the Morningside Affiliate Loans that is not received within seven days of the date such amount is due. Upon the occurrence of an uncured event of default, the OP will pay to the lender under the respective Morningside Affiliate Loan, 25% of the net proceeds received by the OP in connection with the Company’s ongoing public offering until such time as all principal and interest payable under such loan has been repaid.

**TNP Strategic Retail Trust, Inc. and Subsidiaries**  
**SCHEDULE III — REAL ESTATE OPERATING PROPERTIES AND ACCUMULATED DEPRECIATION**

**December 31, 2011**

	Initial Cost to Company			Gross Amount at Which Carried at Close of Period			Accumulated Depreciation	Acquisition Date	Life on which Depreciation in Latest Income Statements is Computed
	Encumbrances	Land	Building, Improvements and Fixtures	Land	Building, Improvements and Fixtures	Total			
Moreno Marketplace	\$ 9,476,000	\$ 3,080,000	\$ 6,780,000	\$ 3,080,000	\$ 6,977,000	\$ 10,057,000	\$ 563,000	11/19/2009	44 years
Waianae Mall	\$ 20,150,000	\$ 10,586,000	\$ 13,400,000	\$ 10,586,000	\$ 13,492,000	\$ 24,078,000	\$ 1,545,000	6/4/2010	20 years
Northgate Plaza	\$ 5,901,000	\$ 3,799,000	\$ 3,302,000	\$ 3,798,000	\$ 3,440,000	\$ 7,238,000	\$ 362,000	7/6/2010	20 years
San Jacinto	\$ 4,237,000	\$ 2,979,000	\$ 2,773,000	\$ —	\$ 2,429,000	\$ 4,855,000	\$ 153,000	8/11/2010	48 years
Craig Promenade	\$ 7,644,000	\$ 3,650,000	\$ 8,450,000	\$ 3,249,000	\$ 7,057,000	\$ 10,305,000	\$ 218,000	3/30/2011	40 years
Pinehurst Square	\$ 9,317,000	\$ 3,270,000	\$ 10,439,000	\$ 3,270,000	\$ 10,532,000	\$ 13,802,000	\$ 241,000	5/26/2011	45 years
Cochran Bypass	\$ 1,195,000	\$ 776,000	\$ 1,480,000	\$ 776,000	\$ 1,511,000	\$ 2,287,000	\$ 37,000	7/19/2011	25 years
Topaz Marketplace	\$ 7,643,000	\$ 2,120,000	\$ 10,724,000	\$ 2,120,000	\$ 10,724,000	\$ 12,844,000	\$ 92,000	9/23/2011	47 years
Occoia Village	\$ 18,976,000	\$ 6,497,000	\$ 13,400,000	\$ 6,497,000	\$ 13,400,000	\$ 19,897,000	\$ 113,000	10/11/2011	42 years
Constitution Trail	\$ 15,600,000	\$ 9,301,000	\$ 13,806,000	\$ 9,301,000	\$ 13,805,000	\$ 23,106,000	\$ 104,000	10/21/2011	44 years
Summit Point	\$ 12,500,000	\$ 3,139,000	\$ 13,506,000	\$ 3,139,000	\$ 13,506,000	\$ 16,645,000	\$ 18,000	12/21/2011	38 years
Total	\$ 112,639,000	\$ 49,197,000	\$ 98,060,000	\$ 48,241,000	\$ 96,873,000	\$ 145,114,000	\$ 3,446,000		

S-1

	<u>December 31, 2011</u>	<u>December 31, 2010</u>
<b>Real estate:</b>		
Balance at the beginning of the year	\$ 46,842,000	\$ 9,860,000
Improvements	559,000	144,000
Acquisitions	77,947,000	36,838,000
Acquisitions through foreclosure	22,611,000	—
Dispositions	(2,845,000)	—
Balance at the end of the year	<u>\$145,114,000</u>	<u>\$46,842,000</u>
<b>Accumulated depreciation:</b>		
Balance at the beginning of the year	\$ 1,045,000	\$ 28,000
Depreciation expense	<u>2,401,000</u>	<u>1,017,000</u>
Balance at the end of the year	<u>\$ 3,446,000</u>	<u>\$ 1,045,000</u>

See accompanying report of independent registered public accounting firm.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TNP STRATEGIC RETAIL TRUST, INC.

By: /s/ ANTHONY W. THOMPSON  
Anthony W. Thompson  
Chairman of the Board, Chief Executive Officer  
and President

Date: March 30, 2012

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title(s)</u>	<u>Date</u>
<u>/s/ ANTHONY W. THOMPSON</u> Anthony W. Thompson	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	March 30, 2012
<u>/s/ JAMES R. WOLFORD</u> James R. Wolford	Chief Financial Officer, Treasurer, Secretary, and Director (Principal Financial and Accounting Officer)	March 30, 2012
<u>/s/ PETER K. KOMPANIEZ</u> Peter K. Kompaniez	Director	March 30, 2012
<u>/s/ PHILLIP I. LEVIN</u> Phillip I. Levin	Director	March 30, 2012
<u>/s/ JEFFREY S. ROGERS</u> Jeffrey S. Rogers	Director	March 30, 2012

## EXHIBIT INDEX

The following exhibits are included, or incorporated by reference, in this Annual Report on Form 10-K for the year ended December 31, 2011 (and are numbered in accordance with Item 601 of Regulation S-K).

- 1.1 Dealer Manager Agreement, dated July 10, 2009 (incorporated by reference to Exhibit 1.1 to Pre-Effective Amendment No. 5 to the Company's Registration Statement on Form S-11, filed July 10, 2009, Commission File No. 333-154975 ("Pre-Effective Amendment No. 5"))
- 1.2 Form of Participating Dealer Agreement (included as Exhibit A to Exhibit 1.1)
- 3.1 Articles of Amendment and Restatement of TNP Strategic Retail Trust, Inc. (incorporated by reference to Exhibit 3.1 to Pre-Effective Amendment No. 5)
- 3.2 Bylaws of TNP Strategic Retail Trust, Inc. (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form S-11, filed November 4, 2008, Commission File No. 333-154975)
- 4.1 Form of Subscription Agreement (included as Appendix C to the Prospectus)
- 4.2 Distribution Reinvestment Plan (included as Appendix D to the Prospectus)
- 4.3 Form of Restricted Stock Award Certificate (incorporated by reference to Exhibit 10.20 to Post-Effective Amendment No. 1 to the Registration Statement on Form S-11, filed on February 19, 2010, Commission File No. 333-154975)
- 10.1 Amended and Restated Advisory Agreement, dated August 7, 2010, by and among TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP and TNP Strategic Retail Advisor, LLC (incorporated by reference to Exhibit 10.2 to Post-Effective Amendment No. 4 to the Registration Statement on Form S-11, filed September 2, 2010, Commission File No. 333-154975 ("Post-Effective Amendment No. 4"))
- 10.2 Limited Partnership Agreement of TNP Strategic Retail Operating Partnership, LP, dated December 31, 2008, by and among TNP Strategic Retail Trust, Inc., TNP Strategic Retail Advisor, LLC and TNP Strategic Retail OP Holdings, LLC (incorporated by reference to Exhibit 10.3 to Pre-Effective Amendment No. 3 to the Company's Registration Statement on Form S-11, filed May 11, 2009, Commission File No. 333-154975)
- 10.3 Amendment No. 1 to Amended and Restated Advisory Agreement, dated August 7, 2011 and effective as of August 7, 2011, by and among TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP and TNP Strategic Retail Advisor, LLC (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on August 9, 2011)
- 10.4 TNP Strategic Retail Trust, Inc. 2009 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.4 to Pre-Effective Amendment No. 5)
- 10.5 TNP Strategic Retail Trust, Inc. Amended and Restated Independent Directors Compensation Plan (incorporated by reference to Exhibit 10.5 to Pre-Effective Amendment No. 5)
- 10.6 Twelfth Amendment of Agreement of Purchase and Sale and Joint Escrow Instructions, dated April 27, 2010, by and among West Oahu Mall Associates, LLC, TNP SRT Waianae Mall, LLC and Title Guaranty Escrow Services, Inc. (incorporated by reference to Exhibit 10.28 to Post-Effective Amendment No. 3 to the Registration Statement on Form S-11, filed June 3, 2010 (Commission File No. 333-154975))
- 10.7 Thirteenth Amendment of Agreement of Purchase and Sale and Joint Escrow Instructions, dated June 2, 2010, by and among West Oahu Mall Associates, LLC, TNP SRT Waianae Mall, LLC and Title Guaranty Escrow Services, Inc. (incorporated by reference to Exhibit 10.3 to the Form 10-Q for the period ended June 30, 2010, filed August 16, 2010 (the "June 30 Form 10-Q"))
- 10.8 Property and Asset Management Agreement, dated June 4, 2010, by and between TNP SRT Waianae Mall, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.4 to the June 30 Form 10-Q)
- 10.9 Loan Agreement, dated September 19, 2005, by and between West Oahu Mall Associates, LLC and IXIS Real Estate Capital, Inc. (incorporated by reference to Exhibit 10.5 to the June 30 Form 10-Q)

- 10.10 Note and Mortgage Assumption Agreement, dated June 4, 2010, by and among Bank of America, N.A., West Oahu Mall Associates, LLC and TNP SRT Waianae Mall, LLC (incorporated by reference to Exhibit 10.6 to the June 30 Form 10-Q)
- 10.11 Guaranty of Recourse Obligations, dated as of September 19, 2005, by and between Joseph Daneshgar and IXIS Real Estate Capital, Inc. (incorporated by reference to Exhibit 10.7 to the June 30 Form 10-Q)
- 10.12 Joinder By and Agreement of New Indemitor, dated June 4, 2010, by and among TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc., TNP Property Manager, LLC and Anthony W. Thompson (incorporated by reference to Exhibit 10.8 to the June 30 Form 10-Q)
- 10.13 Reimbursement and Fee Agreement, dated June 9, 2010, by and between TNP Strategic Retail Trust, Inc., TNP SRT Waianae Mall, LLC and Anthony W. Thompson (incorporated by reference to Exhibit 10.10 to the June 30 Form 10-Q)
- 10.14 Real Estate Purchase Agreement and Escrow Instructions, dated April 6, 2010, by and between TNP Acquisitions, LLC and Crestline Investments, LLC (incorporated by reference to Exhibit 10.11 to the June 30 Form 10-Q)
- 10.15 First Amendment to Real Estate Purchase Agreement and Escrow Instructions, dated May 5, 2010, by and between Crestline Investments, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.12 to the June 30 Form 10-Q)
- 10.16 Second Amendment to Real Estate Purchase Agreement and Escrow Instruction, dated May 21, 2010, by and between Crestline Investments, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.13 to the June 30 Form 10-Q)
- 10.17 Assignment and Assumption of Real Estate Purchase Agreement and Escrow Instructions, dated June 11, 2010, by and between TNP Acquisitions, LLC and TNP SRT Northgate Plaza Tucson, LLC (incorporated by reference to Exhibit 10.14 to the June 30 Form 10-Q)
- 10.18 Assumption and Second Modification Agreement, dated July 6, 2010, by and among Crestline Investments, L.L.C., TNP SRT Northgate Plaza Tucson Holdings, LLC and Thrivent Financial For Lutherans (incorporated by reference to Exhibit 10.41 to Post-Effective Amendment No. 4)
- 10.19 Promissory Note, dated July 10, 2002, by and between Crestline Investments, L.L.C. and Thrivent Financial For Lutherans (incorporated by reference to Exhibit 10.42 to Post-Effective Amendment No. 4)
- 10.20 Guaranty, dated July 6, 2010, by and between TNP Strategic Retail Trust, Inc. and Thrivent Financial For Lutherans (incorporated by reference to Exhibit 10.43 to Post-Effective Amendment No. 4)
- 10.21 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated July 10, 2002, by and among Crestline Investments, L.L.C., Fidelity National Title Agency, Inc. and Thrivent Financial For Lutherans (incorporated by reference to Exhibit 10.44 to Post-Effective Amendment No. 4)
- 10.22 Environmental Indemnity Agreement, dated July 6, 2010, by and among TNP SRT Northgate Plaza Tucson Holdings, LLC, TNP Strategic Retail Trust, Inc. and Thrivent Financial For Lutherans (incorporated by reference to Exhibit 10.27 to Post-Effective Amendment No. 4)
- 10.23 Third Omnibus Amendment and Reaffirmation of Loan Documents, dated July 6, 2010, by and among TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc., Thompson National Properties, LLC, Anthony W. Thompson, TNP SRT Northgate Plaza Tucson Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.46 to Post-Effective Amendment No. 4)
- 10.24 Agreement of Purchase and Sale and Joint Escrow Instructions, dated July 9, 2010, by and between Quality Properties Asset Management Company and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.47 to Post-Effective Amendment No. 4)
- 10.25 Conditional Reinstatement and First Amendment to Agreement of Purchase and Sale and Joint Escrow Instructions, dated August 4, 2010, by and between Quality Properties Asset Management Company and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.48 to Post-Effective Amendment No. 4)
- 10.26 Assignment and Assumption of Agreement of Purchase and Sale and Joint Escrow Instructions, dated August 9, 2010, by and between TNP Acquisitions, LLC and TNP SRT San Jacinto, LLC (incorporated by reference to Exhibit 10.49 to Post-Effective Amendment No. 4)

- 10.27 Property Management Agreement, dated August 11, 2010, by and between TNP SRT San Jacinto, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.50 to Post-Effective Amendment No. 4)
- 10.28 Fourth Omnibus Amendment and Reaffirmation of Loan Documents, dated August 11, 2010, by and among TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc., Thompson National Properties, LLC, Anthony W. Thompson, TNP SRT Northgate Plaza Tucson Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.51 to Post-Effective Amendment No. 4)
- 10.29 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated August 11, 2010, by and among TNP SRT San Jacinto, LLC, First American Title Insurance Company and KeyBank National Association (incorporated by reference to Exhibit 10.52 to Post-Effective Amendment No. 4)
- 10.32 Environmental and Hazardous Substances Indemnity Agreement, dated August 11, 2010, by and among TNP SRT San Jacinto, LLC, TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc. and KeyBank National Association (incorporated by reference to Exhibit 10.53 to Post-Effective Amendment No. 4)
- 10.31 Sixth Omnibus Amendment and Reaffirmation of Loan Documents, dated as of December 10, 2010, by and between TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc., Thompson National Properties, LLC, Anthony W. Thompson, TNP SRT Northgate Plaza Tucson Holdings, LLC, TNP SRT San Jacinto, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K, filed on December 16, 2010)
- 10.32 Revolving Credit Agreement, dated as of December 17, 2010, among TNP SRT Secured Holdings, LLC and the affiliated entities named therein, KeyBank National Association and KeyBanc Capital Markets, Inc. (incorporated by reference to Exhibit 10.1 to the Form 8-K filed on December 21, 2010 (the "December 21 Form 8-K"))
- 10.33 Revolving Credit Note, dated December 17, 2010, issued by TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC and TNP SRT San Jacinto, LLC in favor of KeyBank National Association (incorporated by reference to Exhibit 10.2 to the December 21 Form 8-K)
- 10.34 Guaranty Agreement, dated as of December 17, 2010, by and among TNP Strategic Retail Operating Partnership, LP, TNP Strategic Retail Trust, Inc., Thompson National Properties, LLC, AWT Family Limited Partnership and Anthony W. Thompson (incorporated by reference to Exhibit 10.3 to the December 21 Form 8-K)
- 10.35 Pledge and Security Agreement, dated as of December 17, 2010, by and between TNP SRT Secured Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.4 to the December 21 Form 8-K)
- 10.36 Pledge and Security Agreement, dated as of December 17, 2010, by and between TNP Strategic Retail Trust, Inc. and KeyBank National Association (incorporated by reference to Exhibit 10.5 to the December 21 Form 8-K)
- 10.37 Pledge and Security Agreement, dated as of December 17, 2010, by and among TNP Strategic Retail Operating Partnership, LP, TNP SRT Northgate Plaza Tucson Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.6 to the December 21 Form 8-K)
- 10.38 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated as of December 17, 2010, by and among TNP SRT San Jacinto, LLC, First American Title Insurance Company and KeyBank National Association (incorporated by reference to Exhibit 10.7 to the December 21 Form 8-K)
- 10.39 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated as of December 17, 2010, by and among TNP SRT Moreno Marketplace, LLC, First American Title Insurance Company and KeyBank National Association (incorporated by reference to Exhibit 10.8 to the December 21 Form 8-K)
- 10.40 Environmental and Hazardous Substances Indemnity Agreement, dated as of December 17, 2010, by TNP SRT Moreno Marketplace, LLC, TNP SRT Secured Holdings, LLC, TNP Strategic Retail Operating Partnership, LP, TNP SRT San Jacinto, LLC, TNP Strategic Retail Trust, Inc. and KeyBank National Association (incorporated by reference to Exhibit 10.9 to the December 21 Form 8-K)
- 10.41 Environmental and Hazardous Substances Indemnity Agreement, dated as of December 17, 2010, by TNP SRT San Jacinto, LLC, TNP SRT Secured Holdings, LLC, TNP Strategic Retail Operating Partnership, LP, TNP SRT Moreno Marketplace, LLC, TNP Strategic Retail Trust, Inc. and KeyBank National Association (incorporated by reference to Exhibit 10.10 to the December 21 Form 8-K)

- 10.42 Cash Collateral Pledge and Security Agreement, dated as of December 17, 2010, by and between TNP SRT Secured Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.11 to the December 21 Form 8-K)
- 10.43 Subordination Agreement, dated as of December 17, 2010, by and among TNP Property Manager, LLC, TNP Strategic Retail Advisor, LLC, TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC and TNP SRT San Jacinto, LLC (incorporated by reference to Exhibit 10.12 to the December 21 Form 8-K)
- 10.44 Reimbursement Agreement, dated as of December 17, 2010, by and among TNP SRT Secured Holdings, LLC, TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC and Anthony W. Thompson (incorporated by reference to Exhibit 10.13 to the December 21 Form 8-K)
- 10.27 Reimbursement and Fee Agreement, dated as of December 17, 2010, by and among TNP SRT Secured Holdings, LLC, TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC and Thompson National Properties, LLC (incorporated by reference to Exhibit 10.14 to the December 21 Form 8-K)
- 10.46 Reimbursement and Fee Agreement, dated as of December 17, 2010, by and among TNP SRT Secured Holdings, LLC, TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC and AWT Family Limited Partnership (incorporated by reference to Exhibit 10.15 to the December 21 Form 8-K)
- 10.47 Purchase and Sale Agreement, dated August 16, 2010, by and between TNP Acquisitions, LLC and 525, 605, 655, 675, 715, 725, 755, 775 & 785 West Craig Road Holdings, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K, filed on April 5, 2011 (the "April 5th Form 8-K"))
- 10.48 Reinstatement and Second Amendment to Purchase and Sale Agreement, dated September 29, 2010, by and between TNP Acquisitions, LLC and 525, 605, 655, 675, 715, 725, 755, 775 & 785 West Craig Road Holdings, LLC (incorporated by reference to Exhibit 10.2 to the April 5th Form 8-K)
- 10.49 Fourth Amendment to Purchase and Sale Agreement, dated March 15, 2011, by and between TNP Acquisitions, LLC and 525, 605, 655, 675, 715, 725, 755, 775 & 785 West Craig Road Holdings, LLC (incorporated by reference to Exhibit 10.3 to the April 5th Form 8-K)
- 10.50 Assignment of Purchase and Sale Agreement, dated March 30, 2011, by and between TNP Acquisitions, LLC and TNPSRT Craig Promenade, LLC (incorporated by reference to Exhibit 10.4 to the April 5th Form 8-K)
- 10.51 Property and Asset Management Agreement, dated March 30, 2011, by and between TNP SRT Craig Promenade, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.5 to the April 5th Form 8-K)
- 10.52 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated as of March 30, 2011, by TNP SRT Craig Promenade, LLC for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.6 to the April 5th Form 8-K)
- 10.53 Environmental and Hazardous Substances Indemnity Agreement, dated as of March 30, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP Strategic Retail Operating Partnership, L.P. and TNP Strategic Retail Trust, Inc. (incorporated by reference to Exhibit 10.7 to the April 5th Form 8-K)
- 10.54 First Omnibus Amendment and Reaffirmation of Loan Documents, dated as of March 30, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, KeyBank National Association, TNP Strategic Retail Operating Partnership, L.P., TNP Strategic Retail Trust, Inc., Thompson National Properties, TNP SRT Northgate Plaza Tucson Holdings, LLC and AWT Family Limited Partnership (incorporated by reference to Exhibit 10.8 to the April 5th Form 8-K)
- 10.55 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated as of May 20, 2011, by TNP SRT Northgate Plaza Tucson, LLC for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on May 26, 2011 (the "May 26th 8-K"))
- 10.56 Environmental and Hazardous Substances Indemnity Agreement, dated as of May 20, 2011, by and among TNP SRT Northgate Plaza Tucson, LLC, TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP Strategic Retail Operating Partnership, L.P. and TNP Strategic Retail Trust, Inc. to and for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.2 to the May 26th 8-K)

- 10.57 Second Omnibus Amendment and Reaffirmation of Loan Documents, dated as of May 20, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, L.P., Thompson National Properties, LLC, Anthony W. Thompson, AWT Family Limited Partnership and KeyBank National Association (incorporated by reference to Exhibit 10.3 to the May 26th 8-K)
- 10.58 Joinder Agreement, dated as of May 20, 2011, by and between TNP SRT Northgate Plaza Tucson, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.4 to the May 26th 8-K)
- 10.59 Partial Release and First Amendment to Pledge and Security Agreement, dated as of May 20, 2011, by and among KeyBank National Association, TNP Strategic Retail Operating Partnership, L.P. and TNP SRT Northgate Plaza Tucson Holdings, LLC (incorporated by reference to Exhibit 10.5 to the May 26th 8-K)
- 10.60 Real Estate Purchase Agreement and Escrow Instructions, dated as of April 29, 2011 and effective on May 26, 2011, by and among Ineichen Pinehurst Square East, LLC, Smee Pinehurst Square East, LLC, Lee - Pinehurst Square East, LLC, Bartells - Pinehurst Square East, LLC, Tuey - Pinehurst Square East, LLC, W.Bensink Pinehurst Square East, LLC, Ashley - Pinehurst Square East, LLC, Stattner - Pinehurst Square East, LLC, MacPhee - Pinehurst Square East, LLC, Hellings - Pinehurst Square East, LLC, Jacobson - Pinehurst Square East, LLC, Franich Pinehurst Square East, LLC, Bushman Pinehurst Square East, LLC, Shupack Pinehurst Square East, LLC, Bonino Pinehurst Square East, LLC, Jacobson - Pinehurst Square East, LLC, Wilhelm - Pinehurst Square East, LLC, Agrimont - Pinehurst Square East, LLC, T. Matthys Pinehurst Square East, LLC, Figlewicz Pinehurst Square East, LLC, 5-19 Pinehurst Square East, LLC, and Applewood - Pinehurst Square East, LLC (collectively, the "Sellers"), TNP Strategic Retail Operating Partnership, L.P. and Fidelity National Title Insurance Company (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on June 2, 2011 (the "June 2nd 8-K"))
- 10.61 Bill of Sale, Assignment and Assumption of Leases and Contracts, dated as of May 26, 2011, by and among the Sellers and TNP SRT Pinehurst East, LLC (incorporated by reference to Exhibit 10.2 to the June 2nd 8-K)
- 10.62 Form of Tax and Redemption Indemnity Agreement by and between TNP Strategic Retail Operating Partnership, L.P., TNP Strategic Retail Trust, Inc. and each Seller (incorporated by reference to Exhibit 10.3 to the June 2nd 8-K)
- 10.63 Property and Asset Management Agreement, dated as of May 26, 2011, by and between TNP SRT Pinehurst East, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.4 to the June 2nd 8-K)
- 10.64 Joinder Agreement, dated as of May 26, 2011, by and between TNP SRT Pinehurst East, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.5 to the June 2nd 8-K)
- 10.65 Mortgage, Assignment of Rents, Security Agreement and Fixture Filing, dated as of May 26, 2011, by TNP SRT Pinehurst East, LLC for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.6 to the June 2nd 8-K)
- 10.66 Environmental and Hazardous Substances Indemnity Agreement, dated as of May 26, 2011, by and among TNP SRT Pinehurst East, LLC, TNP SRT Secured Holdings, LLC, TNP Strategic Retail Operating Partnership, L.P., TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC and TNP Strategic Retail Trust, Inc., to and for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.7 to the June 2nd 8-K)
- 10.67 Third Omnibus Amendment and Reaffirmation of Loan Documents, dated as of May 26, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, L.P., Thompson National Properties, LLC, Anthony W. Thompson, AWT Family Limited Partnership and KeyBank National Association (incorporated by reference to Exhibit 10.8 to the June 2nd 8-K)
- 10.68 Real Estate Purchase Agreement and Escrow Instructions, dated as of April 29, 2011, by and among Hesperia – Main Street, LLC, TNP Acquisitions, LLC and Lawyers Title Company (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on June 22, 2011 (the "June 22nd 8-K"))
- 10.69 First Amendment to Real Estate Purchase Agreement and Escrow Instructions, dated June 1, 2011, by and between Hesperia – Main Street, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.2 to the June 22nd 8-K)
- 10.70 Assignment and Assumption of Real Estate Purchase Agreement and Escrow Instructions, dated June 18, 2011, by and between TNP Acquisitions, LLC and TNP SRT Topaz Marketplace, LLC (incorporated by reference to Exhibit 10.3 to the June 22nd 8-K)

- 10.71 Loan Sale Agreement, dated June 21, 2011, by and between M&I Ilsley Bank and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on July 5, 2011 (the “July 5th 8-K”))
- 10.72 Assignment of Loan Sale Agreement, dated June 28, 2011, by and between TNP Acquisitions, LLC and TNP SRT Constitution Trail, LLC (incorporated by reference to Exhibit 10.2 to the July 5th 8-K)
- 10.73 Split, Amended and Restated Promissory Note A1, dated January 12, 2010, by Constitution Trail, LLC in favor of M&I Marshall & Ilsley Bank (incorporated by reference to Exhibit 10.3 to the July 5th 8-K)
- 10.74 Split, Amended and Restated Promissory Note A2, dated January 12, 2010, by Constitution Trail, LLC in favor of M&I Marshall & Ilsley Bank (incorporated by reference to Exhibit 10.4 to the July 5th 8-K)
- 10.75 Promissory Note B, dated January 12, 2010, by Constitution Trail, LLC in favor of M&I Marshall & Ilsley Bank (incorporated by reference to Exhibit 10.5 to the July 5th 8-K)
- 10.76 Assignment of Mortgage, dated June 28, 2011, by M&I Ilsley Bank in favor of TNP SRT Constitution Trail, LLC (incorporated by reference to Exhibit 10.6 to the July 5th 8-K)
- 10.77 Assignment of Assignment of Rents and Leases, dated June 28, 2011, by M&I Ilsley Bank in favor of TNP SRT Constitution Trail, LLC (incorporated by reference to Exhibit 10.7 to the July 5th 8-K)
- 10.78 General Assignment, dated June 28, 2011, by M&I Ilsley Bank in favor of TNP SRT Constitution Trail, LLC (incorporated by reference to Exhibit 10.8 to the July 5th 8-K)
- 10.79 Promissory Note, dated June 29, 2011, by TNP SRT Constitution Trail, LLC in favor of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.9 to the July 5th 8-K)
- 10.80 Credit Agreement, dated as of June 29, 2011, by and between TL DOF III Holding Corporation and TNP SRT Constitution Trail, LLC (incorporated by reference to Exhibit 10.10 to the July 5th 8-K)
- 10.81 Reimbursement and Fee Agreement, dated as of June 29, 2011, by and among TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP, TNP SRT Constitution Trail, LLC, and Anthony W. Thompson (incorporated by reference to Exhibit 10.11 to the July 5th 8-K)
- 10.82 Amendment to Credit Agreement, effective as of June 30, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP SRT Pinehurst East, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP, Thompson National Properties, LLC, Anthony W. Thompson, AWT Family Limited Partnership and KeyBank National Association (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on August 9, 2011)
- 10.83 Interest Rate Swap Agreement, dated June 13, 2011, by and between TNP SRT Secured Holdings, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.27 to the Quarterly Report on Form 10-Q filed on August 15, 2011)
- 10.84 Amendment to Credit Agreement, dated as of August 23, 2011, but effective as of June 29, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP SRT Pinehurst East, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP and KeyBank National Association (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on August 29, 2011)
- 10.85 Amendment to Credit Agreement, dated as of August 25, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP SRT Pinehurst East, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, LP and KeyBank National Association (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on August 29, 2011)
- 10.86 Purchase and Sale Agreement and Joint Escrow Instructions, dated as of September 1, 2011, by and between So Wehren Holding Corp. and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on September 6, 2011)

- 10.87 Assignment of Purchase and Sale Agreement and Joint Escrow Instructions, dated September 6, 2011, by and between TNP Acquisitions, LLC and TNP SRT Osceola Village, LLC (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on September 6, 2011)
- 10.88 Fourth Amendment to “Real Estate Purchase Agreement and Escrow Instructions,” dated August 31, 2011, by and between TNP SRT Topaz Marketplace, LLC and Hesperia – Main Street, LLC (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on September 6, 2011)
- 10.89 Fifth Amendment to “Real Estate Purchase Agreement and Escrow Instructions,” dated September 14, 2011, by and between TNP SRT Topaz Marketplace, LLC and Hesperia – Main Street, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on September 19, 2011)
- 10.90 Property and Asset Management Agreement, dated September 22, 2011, by and between TNP SRT Topaz Marketplace, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.91 Joinder Agreement, dated as of September 22, 2011, by and between TNP SRT Topaz Marketplace, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.92 Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, dated as of September 22, 2011, by TNP SRT Topaz Marketplace, LLC in favor of Commonwealth Land Title Company, for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.93 Environmental and Hazardous Substances Indemnity Agreement, dated as of September 22, 2011, by and among TNP SRT Topaz Marketplace, LLC, TNP SRT Pinehurst East, LLC, TNP SRT Secured Holdings, LLC, TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP Strategic Retail Operating Partnership, L.P. and TNP Strategic Retail Trust, Inc., to and for the benefit of KeyBank National Association (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.94 Fourth Omnibus Amendment and Reaffirmation of Loan Documents, dated as of September 22, 2011, by and among TNP SRT Secured Holdings, LLC, TNP SRT Topaz Marketplace, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT San Jacinto, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC, TNP SRT Pinehurst East, LLC, TNP Strategic Retail Trust, Inc., TNP Strategic Retail Operating Partnership, L.P., TNP Property Manager, LLC, TNP Strategic Retail Advisor, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.95 Second Amendment to Revolving Credit Note, dated as of September 22, 2011, by and among TNP SRT Topaz Marketplace, LLC, TNP SRT Pinehurst East, LLC, TNP SRT Secured Holdings, LLC, TNP SRT San Jacinto, LLC, TNP SRT Moreno Marketplace, LLC, TNP SRT Craig Promenade, LLC, TNP SRT Northgate Plaza Tucson, LLC and KeyBank National Association (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed on September 28, 2011)
- 10.96 Amendment to Purchase and Sale Agreement and Joint Escrow Instructions, dated September 27, 2011, by and between SoWehren Holding Corp. and TNP SRT Osceola Village, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on October 3, 2011)
- 10.97 Master Lease Agreement, dated as of October 11, 2011, by and among TNP SRT Osceola Village, LLC, TNP SRT Osceola Village Master Lessee, LLC and TNP Strategic Retail Trust, Inc. (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.98 Guaranty, dated as of October 11, 2011, by TNP Strategic Retail Trust, Inc. in favor of American National Insurance Company (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.99 Springing Guaranty, dated as of October 11, 2011, by Thompson National Properties, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.100 Subordination, NonDisturbance and Attornment Agreement (Master Lease Tenant), dated as of October 11, 2011, by and among TNP SRT Osceola Village Master Lessee, LLC and American National Insurance Company (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.101 Reimbursement and Fee Agreement, dated as of October 13, 2011, by and between TNP Strategic Retail Trust, Inc. and Thompson National Properties, LLC (incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on October 14, 2011)

- 10.102 Property and Asset Management Agreement, dated October 11, 2011, by and between TNP SRT Osceola Village, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.103 Promissory Note, dated October 11, 2011, by TNP SRT Osceola Village, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.104 Promissory Note, dated October 11, 2011, by TNP SRT Osceola Village, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.105 Mortgage, Assignment of Rents, Security Agreement, Financing Statement and Fixture Filing, dated as of October 11, 2011, by and between TNP SRT Osceola Village, LLC and American National Insurance Company (incorporated by reference to Exhibit 10.9 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.106 Absolute Assignment of Leases and Rents, dated as of October 11, 2011, by and between TNP SRT Osceola Village, LLC and American National Insurance Company (incorporated by reference to Exhibit 10.10 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.107 Certificate and Indemnity Regarding Hazardous Substances, dated October 11, 2011, by TNP SRT Osceola Village, LLC (incorporated by reference to Exhibit 10.11 to the Current Report on Form 8-K filed on October 14, 2011)
- 10.108 Property and Asset Management Agreement, dated as of October 21, 2011, by and between TNP SRT Constitution Trail, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.109 Promissory Note, dated as of October 21, 2011, by TNP SRT Constitution Trail, LLC in favor of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.110 Mortgage, Security Agreement and Assignment of Leases and Rents, dated as of October 21, 2011, by SRT Constitution Trail, LLC in favor of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.111 Assignment of Leases and Rents, dated as of October 21, 2011, by TNP SRT Constitution Trail, LLC in favor of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.112 Collateral Assignment of Agreements, Permits and Contracts, dated as of October 21, 2011, by TNP SRT Constitution Trail, LLC in favor of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.113 Assignment of Management Agreement and Subordination of Management Fees, dated as of October 21, 2011, by and among TNP SRT Constitution Trail, LLC, TL DOF III Holding Corporation and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.114 Recourse Guaranty, dated as of October 21, 2011, by Anthony W. Thompson and TNP Strategic Retail Trust, Inc. for the benefit of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.115 Environmental Indemnity Agreement, dated as of October 21, 2011, by TNP SRT Constitution Trail, LLC, Anthony W. Thompson and TNP Strategic Retail Trust, Inc. for the benefit of TL DOF III Holding Corporation (incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed on October 27, 2011)
- 10.116 Promissory Note, dated as of December 16, 2011, by TNP SRT Constitution Trail, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.117 Mortgage, Security Agreement and Financing Statement, dated as of December 16, 2011, by TNP SRT Constitution Trail, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.118 Absolute Assignment of Leases and Rents, dated as of December 16, 2011, by TNP SRT Constitution Trail, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on December 22, 2011)

- 10.119 Assignment of Development Agreement, dated as of December 16, 2011, by TNP SRT Constitution Trail, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.120 Certificate and Indemnity Regarding Hazardous Substances, dated December 16, 2011, by and between TNP SRT Constitution Trail, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.121 Master Lease Agreement, dated as of December 16, 2011, by and among TNP SRT Constitution Trail, LLC, TNP SRT Constitution trail Master Lessee, LLC and Thompson National Properties, LLC (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.122 Guaranty, dated as of December 16, 2011, by Thompson National Properties, LLC in favor of American National Insurance Company (incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.123 Subordination, NonDisturbance and Attornment Agreement, dated as of December 16, 2011, by and between TNP SRT Constitution Trail Master Lessee, LLC and American National Insurance Company (incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.124 Omnibus Amendment to Loan Documents, dated as of December 15, 2011, by and between Torchlight Debt Opportunity Fund III, LLC and TNP SRT Constitution trail, LLC (incorporated by reference to Exhibit 10.9 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.125 Subordination and Intercreditor Agreement, dated as of December 15, 2011, by and between American National Insurance Company and Torchlight Debt Opportunity Fund III, LLC (incorporated by reference to Exhibit 10.10 to the Current Report on Form 8-K filed on December 22, 2011)
- 10.126 Purchase and Sale Agreement For Improved Real Estate, dated as of September 29, 2011, by and among CP Summit Retail, LLC, TNP Acquisitions, LLC and First American Title Company (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.127 Second Amendment to Real Estate Purchase Agreement For Improved Real Estate, dated as of November 22, 2011, by and between CP Summit Retail, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.128 Third Amendment to Real Estate Purchase Agreement For Improved Real Estate, dated as of December 12, 2011, by and between CP Summit Retail, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.129 Fourth Amendment to Real Estate Purchase Agreement For Improved Real Estate, dated as of December 15, 2011, by and between CP Summit Retail, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.130 Assignment of Purchase and Sale Agreement For Improved Real Estate, dated as of December 21, 2011, by and between TNP Acquisitions, LLC and TNP SRT Summit Point, LLC and agreed to by CP Summit Retail, LLC (incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.131 Guaranty Agreement, dated as of December 21, 2011, by and between TNP Strategic Retail Trust, Inc. and CP Summit Retail, LLC (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.132 Property and Asset Management Agreement, dated as of December 21, 2011, by and between TNP SRT Summit Point, LLC and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.133 Promissory Note, dated December 21, 2011, by TNP SRT Summit Point, LLC in favor of JPMorgan Chase Bank, National Association (incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.134 Loan Agreement, dated as of December 21, 2011, by and between TNP SRT Summit Point, LLC and JPMorgan Chase Bank, National Association (incorporated by reference to Exhibit 10.9 to the Current Report on Form 8-K filed on December 28, 2011)

- 10.135 Fee and Leasehold Deed To Secure Debt, Assignment of Leases and Rents and Security Agreement, dated as of December 21, 2011, by TNP SRT Summit Point, LLC in favor of JPMorgan Chase Bank, National Association (incorporated by reference to Exhibit 10.10 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.136 Guaranty Agreement, dated as of December 21, 2011, by TNP Strategic Retail Trust, Inc. for the benefit of JPMorgan Chase Bank, National Association (incorporated by reference to Exhibit 10.11 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.137 Assignment of Management Agreement and Subordination of Management Fees, dated as of December 21, 2011, by and among TNP SRT Summit Point, LLC, JPMorgan Chase Bank, National Association and TNP Property Manager, LLC (incorporated by reference to Exhibit 10.12 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.138 Environmental Indemnity Agreement, dated as of December 21, 2011, by TNP SRT Summit Point, LLC and TNP Strategic Retail Trust, Inc. for the benefit of JPMorgan Chase Bank, National Association (incorporated by reference to Exhibit 10.13 to the Current Report on Form 8-K filed on December 28, 2011)
- 10.139 Agreement of Purchase and Sale and Joint Escrow Instruction, dated October 21, 2011, by and between LHC Morningside Marketplace, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on January 12, 2012)
- 10.140 Second Amendment to Agreement of Purchase and Sale and Joint Escrow Instructions, dated as of December 8, 2011, by and between LHC Morningside Marketplace, LLC and TNP Acquisitions, LLC (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed on January 12, 2012)
- 21 Subsidiaries of the Company
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 The following information from the Company's Annual Report on Form 10-K for the year ended December 31, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Operations; (iii) Consolidated Statements of Equity; and (iv) Consolidated Statements of Cash Flows

Subsidiaries

TNP Strategic Retail Operating Partnership, L.P. (Delaware)  
TNP SRT Secured Holdings, LLC (Delaware)  
TNP SRT Waianae Mall, LLC (Delaware)  
TNP Constitution Trail, LLC (Delaware)  
TNP SRT Woodland West, LLC (Delaware)  
TNP SRT Osceola Village (Delaware)  
TNP SRT Portfolio I, LLC (Delaware)  
TNP SRT Cochran Bypass, LLC (Delaware)  
TNP SRT Summit Point Holdings, LLC (Delaware)  
TNP SRT San Jacinto, LLC (Delaware)  
TNP SRT Craig Promenade, LLC (Delaware)  
TNP SRT Morningside Marketplace, LLC (Delaware)  
TNP SRT Moreno Marketplace, LLC (Delaware)  
TNP SRT Northgate Plaza, LLC (Delaware)  
TNP SRT Pinehurst East, LLC (Delaware)  
TNP SRT Topaz Marketplace, LLC (Delaware)  
TNP SRT Summit Point, LLC (Delaware)  
TNP SRT Ensenada Square, LLC (Delaware)  
TNP SRT Northgate Plaza Tucson, LLC (Delaware)  
TNP SRT Turkey Creek, LLC (Delaware)  
TNP SRT Aurora Commons, LLC (Delaware)

**Certification of Chief Executive Officer Pursuant to  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Anthony W. Thompson, certify that:

1. I have reviewed this annual report on Form 10-K of TNP Strategic Retail Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2012

/s/ Anthony W. Thompson  
Anthony W. Thompson  
Chairman of the Board, Chief Executive Officer and  
President  
(Principal Executive Officer)

**Certification of Chief Financial Officer Pursuant to  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, James R. Wolford certify that:

1. I have reviewed this annual report on Form 10-K of TNP Strategic Retail Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2012

/s/ James R. Wolford

James R. Wolford  
Chief Financial Officer, Treasurer and Secretary  
(Principal Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and in connection with the Annual Report on Form 10-K of TNP Strategic Retail Trust, Inc. (the "Company") for the year ended December 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, the Chairman of the Board and Chief Executive Officer and President of the Company, certifies, to his knowledge, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 30, 2012

/s/ Anthony W. Thompson  
Anthony W. Thompson  
Chairman of the Board, Chief Executive Officer and  
President  
(Principal Executive Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and in connection with the Annual Report on Form 10-K of TNP Strategic Retail Trust, Inc. (the "Company") for the year ended December 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, the Chief Financial Officer, Treasurer and Secretary of the Company, certifies, to her knowledge, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 30, 2012

/s/ James R. Wolford  
James R. Wolford  
Chief Financial Officer, Treasurer and Secretary  
(Principal Financial and Accounting Officer)