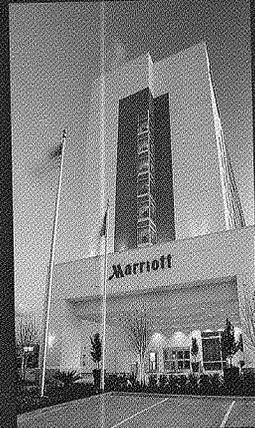
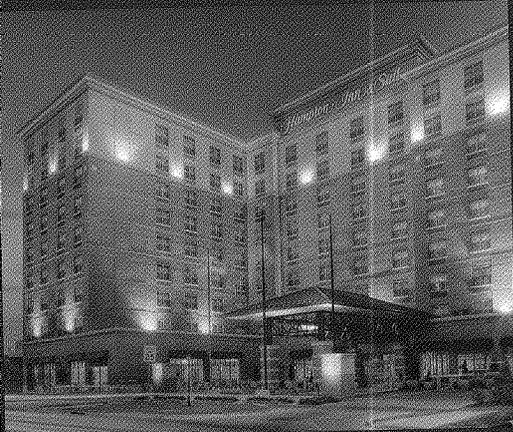


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APPLE REIT NINE *2011 Annual Report*

Apple **EL** Nine



CORPORATE PROFILE Apple REIT Nine, Inc. is a real estate investment trust (REIT) focused on the acquisition and ownership of income-producing real estate that generates attractive returns for our shareholders. Our hotels operate under the Courtyard® by Marriott®, Fairfield Inn® by Marriott®, Fairfield Inn & Suites® by Marriott®, Marriott® Hotels & Resorts, Residence Inn® by Marriott®, SpringHill Suites® by Marriott®, TownePlace Suites® by Marriott®, Embassy Suites Hotels®, Hilton®, Home2 Suites by Hilton®, Homewood Suites by Hilton®, Hilton Garden Inn®, Hampton Inn® and Hampton Inn & Suites® brands. As of February 29, 2012, the Apple REIT Nine portfolio consisted of 88 hotels with a total of 11,252 guestrooms in 27 states and 110 parcels of land leased to a third party.

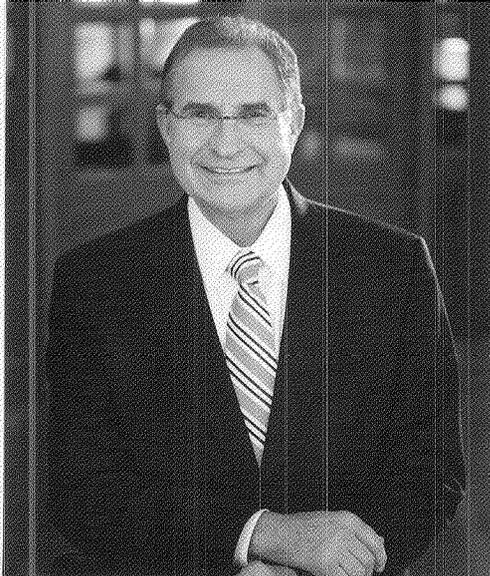
MISSION Apple REIT Nine, Inc. is a premier real estate investment company committed to providing maximum value for our shareholders.

Financial Highlights

(in thousands, except per share and statistical data)

Operating results for the years ended December 31,	2011	2010
TOTAL REVENUE	\$320,500	\$160,135
NET INCOME	\$69,988	\$16,257
FUNDS FROM OPERATIONS (A)	\$119,803	\$47,006
MODIFIED FUNDS FROM OPERATIONS (A)	\$118,920	\$60,281
DISTRIBUTIONS PAID PER SHARE	\$.88	\$.88
WEIGHTED-AVERAGE SHARES OUTSTANDING	182,396	135,825
REVENUE PER AVAILABLE ROOM (RevPAR)	\$74	\$66
Balance sheet data as of December 31,	2011	2010
INVESTMENT IN REAL ESTATE, NET	\$1,480,722	\$1,461,922
TOTAL ASSETS	\$1,700,967	\$1,745,942
SHAREHOLDERS' EQUITY	\$1,563,590	\$1,634,039

(A) Funds from operations (FFO) is defined as net income (loss) (computed in accordance with generally accepted accounting principals—GAAP) excluding gains and losses from sales of depreciable property, plus depreciation and amortization. Modified FFO (MFFO) excludes rental revenue earned, but not received during the period or straight-line rental income and costs associated with the acquisition of real estate. The Company considers FFO and MFFO in evaluating property acquisitions and its operating performance and believes that FFO and MFFO should be considered along with, but not as an alternative to, net income and cash flows as a measure of the Company's activities in accordance with GAAP. The Company considers FFO and MFFO as supplemental measures of operating performance in the real estate industry, and along with the other financial measures including net income, cash flow from operating activities, financing activities and investing activities, they provide investors with an indication of the performance of the Company. The Company's definition of FFO and MFFO are not necessarily the same as such terms that are used by other companies. FFO and MFFO are not necessarily indicative of cash available to fund cash needs.



DEAR SHAREHOLDER , Apple REIT Nine, Inc. has maintained a conservative approach to the ownership of high-quality lodging real estate that is evident in the strength of the Company's balance sheet, our ability to remain profitable during fluctuating real estate cycles and our portfolio of 88 attractive Marriott®- and Hilton®-branded hotels and 110 parcels of land that are leased to a third party for the production of natural gas. Our commitment to the protection of shareholder assets and steady distributions

has guided our strategic business decisions and I am pleased to report that 2011 was a year of steady progress for the Company. In 2011, we added 12 hotels to the portfolio, our hotels reported improvements in revenue per available room (RevPAR), we achieved modified funds from operations (MFFO) of \$119 million, we strategically allocated capital to the renovation of select properties, and we maintained one of the lowest debt levels in our industry, a ratio to total initial capitalization of approximately six percent. Hotel industry analysts have projected continued improvement across lodging fundamentals this year as demand for travel continues to outpace new supply and we believe our Company is well poised for continued progress as economic conditions and industry trends continue to strengthen.

The 88 attractive hotels, with 11,252 guestrooms, that comprise the Apple REIT Nine portfolio are diversified across 27 states and reflect some of the strongest full-service, extended-stay and select-service brands in the industry. Economic conditions within the majority of our markets have strengthened and for the year ending December 31, 2011, our hotels reported an average occupancy rate of 70 percent, an average daily rate (ADR) of \$107 and RevPAR of \$74. It is important to note that the Company acquired 43 hotels in 2010 and added 12 hotels to the portfolio in 2011. Operational results reflect the period the hotel was owned by the Company and year-over-year comparisons will become more meaningful as our period of ownership lengthens. Hotel performance in 2011 improved as compared to the same period of 2010 for hotels owned since January 1, 2010, with an increase in occupancy of nearly seven percent, growth in ADR of approximately three percent and an increase in RevPAR of approximately 10 percent. Demand for travel has increased from both business and leisure travelers while the level of new supply has been low. This has produced improvements in occupancy and

nightly rates. Given current market conditions, analysts are optimistic that a more complete recovery for the lodging industry is on the near horizon. Our asset management team will continue to aggressively work to increase RevPAR where areas of opportunity exist.

In 2011, Apple REIT Nine achieved MFFO of \$118.9 million, or approximately \$0.65 per share. MFFO for 2010 totaled \$60.3 million, or approximately \$0.44 per share. The Company's current annualized distribution rate is \$0.88 per share. Our annualized distribution rate is evaluated on an ongoing basis, taking into account varying economic cycles and the impact of current and anticipated hotel performance. Our goal is to maintain a relatively stable distribution rate over the life of our program with the understanding that at times, earnings may exceed or fall below our distributions. When distributions exceed earnings, especially when the program is in its acquisition phase, we may use available credit or offering proceeds to maintain the distribution rate and when earnings exceed distributions, we plan to reduce borrowings. Since the time of the Company's first distribution payment through the end of 2011, we have paid approximately \$349 million in distributions, or approximately \$3.15 per share to those who have been shareholders of the Company since the time of the initial closing. MFFO achieved since the beginning of the Company totals approximately \$217 million and net income totals approximately \$105 million.¹

In addition to earnings from hotel operations, MFFO has also included proceeds from the 110 sites in the Ft. Worth, TX, area currently under a 40-year lease agreement with Chesapeake Energy Corporation. Lease payments from this real estate investment equaled approximately \$15 million per year in 2011 and 2010. The Company made this investment, currently approximately 406 acres, for \$147 million in 2009. It was a unique opportunity to increase profitability during the

Company's initial acquisition phase. In an effort to maximize shareholder value, under the guidance of our Board of Directors, in August of 2011, the Company entered into an agreement for the potential sale of these sites for a total of \$198.4 million. Certain conditions must be met before the transaction will be completed. If the Company is successful in this sale, the potential transaction would provide a return that could otherwise take several years to achieve. In addition, the remaining portfolio would reflect the Company's core ownership strategy of outstanding hospitality assets. Updates regarding the transaction will be provided as available.

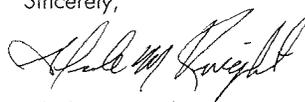
Our team at Apple REIT Nine purposefully selected the non-traded public REIT structure to provide retail shareholders a long-term commercial real estate investment option with annual dividend income. Due to the nature of our structure, the program currently is closed to new investors, resulting in limited liquidity during the cycle of our REIT. In 2011, for the first time, Apple REIT Nine saw a significant increase in the level of requests for the redemption of shares through our Unit Redemption Program. The Company's Unit Redemption Program is available to shareholders who may unexpectedly need access to their funds during the cycle of our REIT; however, the program is limited in the amount of redemptions it can provide based on the tender offer rules set forth by the Securities and Exchange Commission and the amount of cash the Company is able to allocate to redemptions. In general, the Company strives to match funds used for redemptions to the amount of proceeds from its Dividend Reinvestment Plan (DRIP). When requests for redemptions exceed these allocated assets, the Company will make distributions on a pro-rata basis, subject to guidelines as outlined in the Offering Prospectus or as otherwise adopted by our Board of Directors. As contemplated in the program, over the course of 2011, the Company paid a total of approximately \$39 million in redemption requests. Shareholder requests for redemptions were paid in full until the Company's July 20, 2011 payment, at which time we began making payments on a pro-rata basis. The Company's first redemption payment was made in 2009 and by the end of 2011 we had paid a total of \$49 million in the redemption of shares and raised approximately \$168 million through the DRIP and Additional Share Option Plan. At January 23, 2012, the most recent quarterly redemption date, a total of \$101 million in redemptions had been requested but not yet paid. Our goal in this approach is to minimize debt by spreading the redemptions over time and

to maintain the long-term structure and integrity of the investment for all of our shareholders.

In August of 2011, the Company's Board of Directors authorized the evaluation of a potential consolidation transaction in which the Company, Apple REIT Six, Inc., Apple REIT Seven, Inc. and Apple REIT Eight, Inc. would be combined. Such consolidation transaction could also include a listing of the stock of the combined enterprise for trading on a national exchange at the time of such combination or at a future date. In January of this year, the Company retained the exclusive financial advisory assistance of UBS Securities LLC to further assist in the evaluation. The review includes, among other things, an evaluation of potential exchange ratios to effectuate such a combination, which could vary by company and may include ratios of less than one to one. A timetable for completion of the evaluation process has not been set. It is important to keep in mind that a transaction of this magnitude is complex, could take a substantial period of time to accomplish and may require shareholder approval. We will provide additional updates if our Board approves a specific transaction or otherwise deems further disclosure appropriate or required by law.

The year 2011 was unique for our Company. Amidst a variety of negative news articles on the non-traded REIT industry and class-action lawsuits, our team remained committed and focused on increasing shareholder value through the operation of our hotels and we saw improvements in our bottom line in 2011 as compared to 2010. The core business strategy of our Company has not wavered and our team remains committed to providing our shareholders maximum returns. We continue to own a portfolio of high-quality hotels with minimal debt at an important time of recovery within the hotel industry. As fundamentals across the hotel industry continue to strengthen, I believe Apple REIT Nine has embarked on a year of sustained growth and I am more confident than ever in the long-term success of our program. As always, thank you for your investment in Apple REIT Nine.

Sincerely,

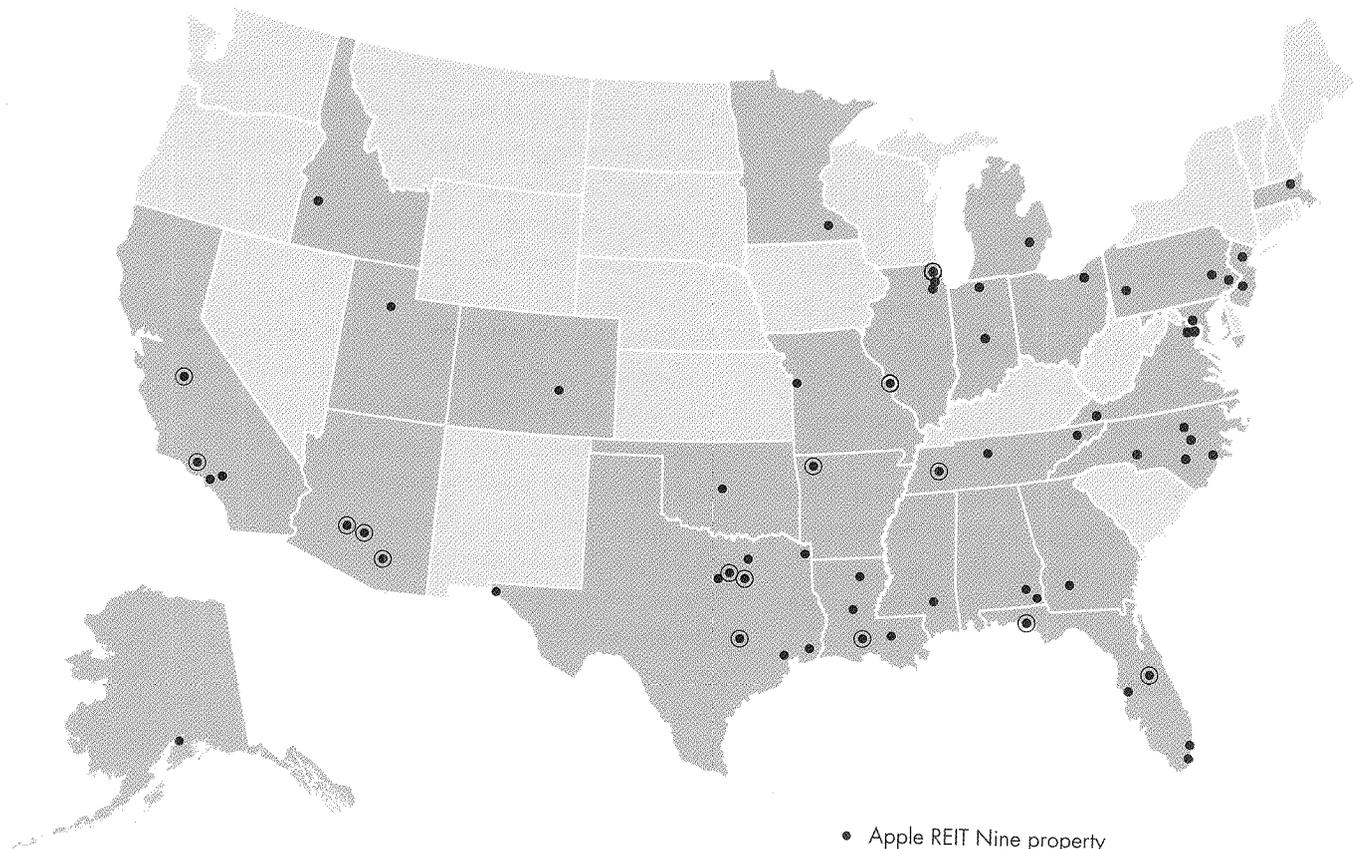


Glade M. Knight
Chairman and Chief Executive Officer

¹ The difference in net income and MFFO for the period from initial capitalization in 2007 through December 31, 2011, is depreciation of \$99 million, acquisition-related costs of \$30 million and straight-line rental income of \$17 million.

Diversification

88 HOTELS, 11,252 GUESTROOMS



- Apple REIT Nine property
- ◉ Apple REIT Nine owns more than one property in this market



STATE/CITY	PROPERTY
ALABAMA	
Dothan	Hilton Garden Inn
Troy	Courtyard
ALASKA	
Anchorage	*Embassy Suites
ARIZONA	
Chandler	*Courtyard
Chandler	*Fairfield Inn & Suites
Phoenix	*Courtyard
Phoenix	*Residence Inn
Tucson	Hilton Garden Inn
Tucson	**TownePlace Suites
ARKANSAS	
Rogers	*Hampton Inn
Rogers	*Homewood Suites
CALIFORNIA	
Clovis	Hampton Inn & Suites
Clovis	*Homewood Suites
San Bernardino	**Residence Inn
Santa Ana	**Courtyard
Santa Clarita	Courtyard
Santa Clarita	Fairfield Inn
Santa Clarita	Hampton Inn
Santa Clarita	Residence Inn
COLORADO	
Pueblo	Hampton Inn & Suites
FLORIDA	
Fort Lauderdale	Hampton Inn
Miami	*Hampton Inn & Suites
Orlando	Fairfield Inn & Suites
Orlando	SpringHill Suites
Panama City	*TownePlace Suites
Panama City Beach	Hampton Inn & Suites
Tampa	*Embassy Suites
GEORGIA	
Albany	*Fairfield Inn & Suites
IDAHO	
Boise	*Hampton Inn & Suites

STATE/CITY	PROPERTY
ILLINOIS	
Mettawa	*Hilton Garden Inn
Mettawa	*Residence Inn
Schaumburg	*Hilton Garden Inn
Warrenville	*Hilton Garden Inn
INDIANA	
Indianapolis	*SpringHill Suites
Mishawaka	*Residence Inn
LOUISIANA	
Alexandria	*Courtyard
Baton Rouge	SpringHill Suites
Lafayette	*Hilton Garden Inn
Lafayette	**SpringHill Suites
West Monroe	*Hilton Garden Inn
MARYLAND	
Silver Spring	*Hilton Garden Inn
MASSACHUSETTS	
Andover	*SpringHill Suites
MICHIGAN	
Novi	*Hilton Garden Inn
MINNESOTA	
Rochester	Hampton Inn & Suites
MISSISSIPPI	
Hattiesburg	Residence Inn
MISSOURI	
Kansas City	*Hampton Inn
St. Louis	*Hampton Inn
St. Louis	*Hampton Inn & Suites
NEW JERSEY	
Mt. Laurel	**Homewood Suites
West Orange	**Courtyard
NORTH CAROLINA	
Charlotte	Homewood Suites
Durham	Homewood Suites
Fayetteville	**Home2 Suites
Holly Springs	*Hampton Inn & Suites
Jacksonville	*TownePlace Suites

STATE/CITY	PROPERTY
OHIO	
Twinsburg	Hilton Garden Inn
OKLAHOMA	
Oklahoma City	*Hampton Inn & Suites
PENNSYLVANIA	
Collegeville	*Courtyard
Malvern	*Courtyard
Pittsburgh	Hampton Inn
TENNESSEE	
Jackson	Courtyard
Jackson	Hampton Inn & Suites
Johnson City	Courtyard
Nashville	*Hilton Garden Inn
TEXAS	
Arlington	*Hampton Inn & Suites
Austin	*Courtyard
Austin	*Fairfield Inn & Suites
Austin	Hampton Inn
Austin	*Hilton Garden Inn
Austin	Homewood Suites
Beaumont	Residence Inn
Dallas	**Hilton
Dallas/Allen	Hampton Inn & Suites
Dallas/Allen	Hilton Garden Inn
Dallas/Duncanville	Hilton Garden Inn
Dallas/Lewisville	Hilton Garden Inn
El Paso	**Hilton Garden Inn
Fort Worth	*TownePlace Suites
Frisco	Hilton Garden Inn
Grapevine	*Hilton Garden Inn
Houston	*Marriott
Irving	*Homewood Suites
Round Rock	Hampton Inn
Texarkana	**Hampton Inn & Suites
UTAH	
Salt Lake City	*SpringHill Suites
VIRGINIA	
Alexandria	**SpringHill Suites
Bristol	Courtyard
Manassas	**Residence Inn

*Hotel added to portfolio in 2010 / **Hotel added to portfolio in 2011



From left to right:
 SPRINGHILL SUITES,
 LAFAYETTE, LA
 COURTYARD,
 SANTA ANA, CA
 HAMPTON INN & SUITES,
 ARLINGTON, TX

Acquisitions

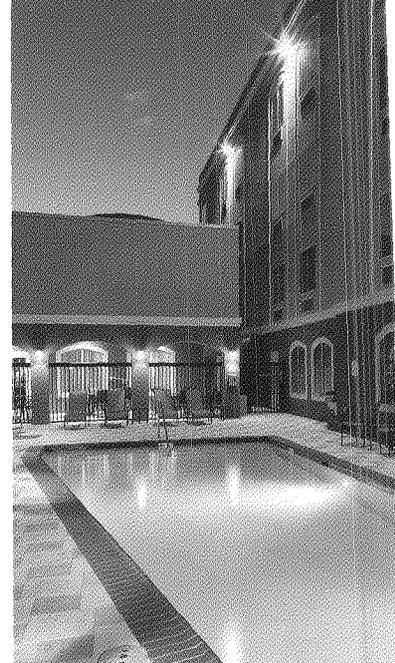
Apple REIT Nine's acquisition strategy has been to acquire, primarily on an all-cash basis, income-producing real estate that has the potential to grow in value over time. As of February 29, 2012, the Apple REIT Nine portfolio included 88 Marriott®- and Hilton®-branded hotels, with 11,252 guestrooms diversified across 27 states, and 110 parcels of land that are leased to a third party for the production of natural gas. In 2011, the Company acquired 11 additional hotels and opened one new hotel. One additional hotel is currently under contract for future purchase and the Company is considering the development of two hotels on one site in Richmond, VA.

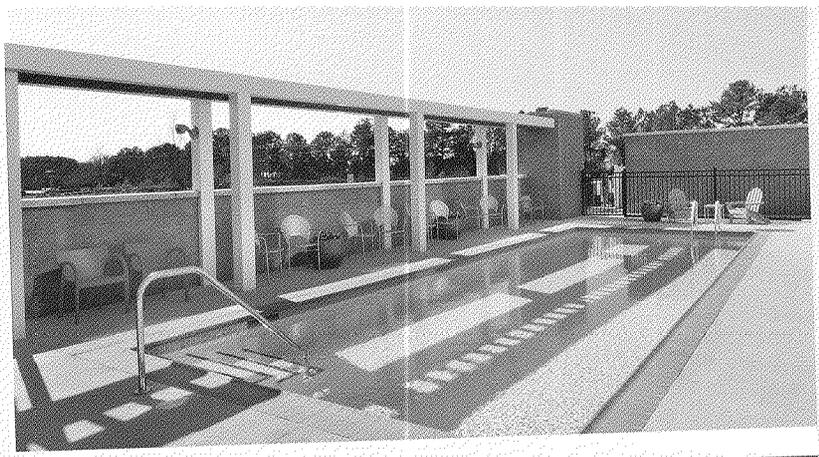
Hilton®-branded portfolio additions:

- 118-room Homewood Suites by Hilton® in Mt. Laurel, NJ, near numerous business and industrial parks
- 81-room Hampton Inn & Suites® in Texarkana, TX, near a variety of corporate offices
- New 118-room Home2 Suites by Hilton® in Fayetteville, NC, convenient to Fort Bragg and Pope Air Force Base
- 224-room Hilton® in the Park Cities neighborhood of Dallas, TX
- New 145-room Hilton Garden Inn® in El Paso, TX, near El Paso International Airport and Fort Bliss

Marriott®-branded portfolio additions:

- 131-room Courtyard® by Marriott® in West Orange, NJ, near numerous entertainment and corporate areas
- 107-room Residence Inn® by Marriott® in Manassas, VA, near corporate headquarters and a large entertainment venue
- 95-room Residence Inn® by Marriott® in San Bernardino, CA, near March Air Reserve Base and a variety of corporate headquarters
- New 155-room SpringHill Suites® by Marriott® was opened in Alexandria, VA, near the Old Town area and downtown Washington, D.C.
- New 155-room Courtyard® by Marriott® in Santa Ana, CA, near John Wayne Airport
- New 103-room SpringHill Suites® by Marriott® in Lafayette, LA, near the University of Louisiana at Lafayette and numerous corporate offices
- New 124-room TownePlace Suites® by Marriott® in Tucson, AZ, near the University of Arizona and corporate offices





Clockwise from left: TOWNEPLACE SUITES, TUCSON, AZ; HILTON, DALLAS, TX; HOME2 SUITES, FAYETTEVILLE, NC; SPRINGHILL SUITES, ALEXANDRIA, VA



Brand Strategy

The hotels within the Apple REIT Nine portfolio are aligned with Marriott® and Hilton® and represent some of the leading brands in the hotel industry. These brands continue to excel within the industry and among guests and received numerous awards in 2011.

A sampling of 2011 awards:

- Marriott® was selected as the World's Most Admired Company in the Lodging Industry for the 12th year and one of the 100 Best Companies to Work For by *Fortune* magazine
- Marriott® was voted the Best in Sales and Service and the Best U.S. Hotel Chain by readers of *Travel Weekly*
- The Marriott® Rewards program was voted Best Hotel Loyalty Program by readers of *Business Traveler* magazine and About.com
- Hilton® was selected as the Best Business Hotel Chain in North America by *Business Traveler* magazine
- Homewood Suites by Hilton® received the highest ranking among extended-stay brands by J.D. Power and Associates in their 2011 North America Hotel Guest Satisfaction Index StudySM
- Hampton Inn® was selected as the number one franchise for 2012 by *Entrepreneur* magazine's Annual Franchise 500®



AS AN APPLE REIT NINE SHAREHOLDER, we encourage you to stay informed, ask questions and know your investment. In addition to our correspondences and our website, www.applereitnine.com, there are a number of resources available to you including our Prospectus and our filings with the Securities and Exchange Commission which can be found at www.sec.gov.

HILTON GARDEN INN, NASHVILLE, TN

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-K



Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
For the fiscal year ended December 31, 2011

or

Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number 000-53603

APPLE REIT NINE, INC.

(Exact name of registrant as specified in its charter)

Virginia
(State of Organization)

26-1379210
(I.R.S. Employer Identification Number)

814 East Main Street
Richmond, Virginia
(Address of principal executive offices)

23219
(Zip Code)

(804) 344-8121
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Units (Each Unit is equal to one common share, no par value and one Series A preferred share)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There is currently no established public market in which the Company's common shares are traded. Based upon the price that Apple REIT Nine, Inc.'s common equity last sold, which was \$11, on June 30, 2011, the aggregate market value of the voting common equity held by non-affiliates of the registrant on such date was \$2,015,786,000. The Company does not have any non-voting common equity.

The number of common shares outstanding on March 1, 2012 was 182,195,342.

Documents Incorporated by Reference.

The information required by Part III of this report, to the extent not set forth herein, is incorporated by reference from the registrant's definitive proxy statement for the annual meeting of shareholders to be held on May 17, 2012.

APPLE REIT NINE, INC.
FORM 10-K
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Signatures

This Form 10-K includes references to certain trademarks or service marks. The Courtyard® by Marriott, Fairfield Inn® by Marriott, Fairfield Inn and Suites® by Marriott, TownePlace Suites® by Marriott, SpringHill Suites® by Marriott, Residence Inn® by Marriott and Marriott® trademarks are the property of Marriott International, Inc. or one of its affiliates. The Hampton Inn®, Hampton Inn and Suites®, Homewood Suites® by Hilton, Embassy Suites Hotels®, Hilton Garden Inn®, Home2 Suites® by Hilton and Hilton® trademarks are the property of Hilton Worldwide or one or more of its affiliates. For convenience, the applicable trademark or service mark symbol has been omitted but will be deemed to be included wherever the above referenced terms are used.

PART I

This Annual Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are typically identified by use of terms such as “may,” “believe,” “expect,” “anticipate,” “intend,” “estimate,” “project,” “target,” “goal,” “plan,” “should,” “will,” “predict,” “potential,” and similar expressions that convey the uncertainty of future events or outcomes. Such statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements of Apple REIT Nine, Inc. (the “Company”) to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the ability of the Company to implement its acquisition strategy and operating strategy; the Company’s ability to manage planned growth; changes in economic cycles; the outcome of current and future litigation, regulatory proceedings or inquiries; and competition within the real estate industry. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore there can be no assurance that such statements included in this Annual Report will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the results or conditions described in such statements or the objectives and plans of the Company will be achieved. In addition, the Company’s qualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code. Readers should carefully review the Company’s financial statements and the notes thereto, as well as the risk factors described in the Company’s filings with the Securities and Exchange Commission and Item 1A in this report. Any forward-looking statement that the Company makes speaks only as of the date of this report. The Company undertakes no obligation to publically update or revise any forward-looking statements or cautionary factors, as a result of new information, future events, or otherwise, except as required by law.

Item 1. Business

The Company is a Virginia corporation that was formed in November 2007 to invest in income-producing real estate in the United States. Initial capitalization occurred on November 9, 2007, when 10 Units, each Unit consisting of one common share and one Series A preferred share, were purchased by Apple Nine Advisors, Inc. (“A9A”) and 480,000 Series B convertible preferred shares were purchased by Glade M. Knight, the Company’s Chairman and Chief Executive Officer. The Company’s first investor closing under its best-efforts offering of Units occurred on May 14, 2008 and the Company began operations on July 31, 2008 when it purchased its first hotel. The Company completed its best-efforts offering of Units in December 2010. As of December 31, 2011, the Company owned 88 hotels operating in 27 states.

As of December 31, 2011, the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are being leased to Chesapeake Energy Corporation (“Chesapeake”) for the production of natural gas (the “110 parcels”). In August 2011, the Company entered into a contract for the potential sale of all 110 parcels for a total purchase price of \$198.4 million, which is anticipated to be completed in the first or second quarter of 2012.

The Company has elected to be treated as a real estate investment trust (“REIT”) for federal income tax purposes. The Company has wholly-owned taxable REIT subsidiaries, which lease all of the Company’s hotels from wholly-owned qualified REIT subsidiaries. The hotels are operated and managed by affiliates of Dimension Development Two, LLC (“Dimension”), Gateway Hospitality Group, Inc. (“Gateway”), Hilton Management LLC (“Hilton”), Intermountain Management, LLC (“Intermountain”), LBAM-Investor Group, L.L.C. (“LBA”), Fairfield FMC, LLC and SpringHill SMC, LLC, subsidiaries of Marriott International (“Marriott”), MHH Management, LLC (“McKibbon”), Raymond Management Company, Inc. (“Raymond”), Stonebridge Realty Advisors, Inc. (“Stonebridge”), Tharaldson Hospitality Management, LLC (“Tharaldson”), Vista Host, Inc. (“Vista”), Texas Western Management Partners, L.P. (“Western”) and White Lodging Services Corporation (“White”) under separate hotel management agreements.

The Company has no foreign operations or assets and beginning with the third quarter of 2011, its operating structure includes only one segment. The consolidated financial statements include the accounts of

the Company and its subsidiaries. All inter-company transactions and balances have been eliminated upon consolidation. Refer to Part II, Item 8 of this report, for the consolidated financial statements.

Website Access

The address of the Company's Internet website is www.applereitnine.com. The Company makes available free of charge through its Internet website its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as practicable after the Company electronically files such material with, or furnishes it to, the SEC. Information contained on the Company's website is not incorporated by reference into this report.

Business Objectives

The Company's primary objective is to enhance shareholder value by increasing funds from operations and cash available for distributions through acquisitions and internal growth. The Company's acquisition strategy includes purchasing hotels in underdeveloped markets with strong brand recognition, high levels of customer satisfaction and the potential for cash flow growth. Although the Company's primary focus is hotels, the Company has pursued other advantageous buying opportunities for income producing real estate. The internal growth strategy includes utilizing the Company's asset management expertise to improve the quality of the Company's properties by, where cost effective, renovating existing properties, aggressively managing room rates and partnering with industry leaders in hotel management and franchising with hotels with leading brands, thereby improving revenue and operating performance of each property in their individual market. Although there are many factors that influence profitability, including national and local economic conditions, the Company believes its acquisitions, planned renovations and strong asset management will improve financial results over the long-term, although there can be no assurance of these results.

As of December 31, 2011, the Company owned 88 hotels (11 purchased and one newly constructed hotel opened during 2011, 43 purchased during 2010, 12 acquired during 2009 and 21 acquired during 2008). In addition, as of December 31, 2011, the Company had entered into a contract for the purchase of a Home2 Suites hotel by Hilton located in Nashville, Tennessee. The purchase of the hotel, which is currently under construction, is expected to close within the first six months of 2012. Although the Company is working towards acquiring this hotel, there are many conditions to closing that have not yet been satisfied and there can be no assurance that the closing will occur under the outstanding purchase contract.

The Company is currently engaged in a project for the development of a Courtyard and Residence Inn on a single site in Richmond, Virginia. This project is only in the planning phase and is subject to numerous conditions prior to starting construction; therefore, there can be no assurance that the project will be completed.

As of December 31, 2011, the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are being leased to Chesapeake for the production of natural gas. In August 2011, the Company entered into a contract for the potential sale of all 110 parcels for a total purchase price of \$198.4 million.

Financing

The Company purchased 11 hotels in 2011. The total gross purchase price for these properties was approximately \$198.4 million. Additionally, during March 2011, the Company completed the construction of a SpringHill Suites hotel located in Alexandria, Virginia, and incurred approximately \$4.1 million in construction costs during 2011. The Company used the proceeds from its best-efforts offering, completed in December 2010, in addition to assuming secured debt of \$25.9 million associated with two of its hotel acquisitions, to fund the purchase price.

The Company has 14 notes payable that were assumed with the acquisition of hotels. These notes have a total outstanding balance of \$122.1 million (\$118.3 million of secured debt and \$3.8 million of unsecured debt) at December 31, 2011, maturity dates ranging from June 2015 to October 2032 and stated interest rates ranging from 0% to 6.9%. The Company's cash balances at December 31, 2011 totaled \$30.7 million. The Company's principal sources of liquidity are cash on hand, the proceeds from the sale of its 110 parcels and the cash flow generated from properties the Company has or will acquire and any short term investments. In addition, the

Company may borrow funds, subject to the approval of the Company's Board of Directors. The Company anticipates that cash flow from operations, and cash on hand, will be adequate to meet its anticipated liquidity requirements, including debt service, capital improvements, required distributions to shareholders to maintain its REIT status, and planned Unit redemptions. The Company intends to use cash on hand and potentially other financing if needed to complete its planned acquisition under contract and development project. The Company intends to maintain a relatively stable distribution rate instead of raising and lowering the distribution rate with varying economic cycles. Should cash flow from operations not be adequate to meet this objective, the Company may utilize additional financing.

Hotel Industry and Competition

The hotel industry is highly competitive. Each of the Company's hotels is located in a developed area that includes other hotels and competes for guests primarily with other hotels in the Company's immediate vicinity and secondarily with other hotels in the Company's geographic market. An increase in the number of competitive hotels in a particular area could have a material adverse effect on the occupancy, average daily rate ("ADR") and revenue per available room ("RevPAR") of the Company's hotels in that area. The Company believes that brand recognition, location, price and quality (of both the hotel and the services provided) are the principal competitive factors affecting the Company's hotels. Additionally, general economic conditions in a particular market and nationally impact the performance of the hotel industry.

Hotel Operating Performance

During the period from the Company's initial formation on November 9, 2007 to July 30, 2008, the Company owned no properties, had no revenue, exclusive of interest income and was primarily engaged in capital formation activities. The Company began operations on July 31, 2008 when it purchased its first hotel. During the remainder of 2008, the Company purchased an additional 20 hotel properties. With the purchase of an additional 12 hotels in 2009, 43 hotels in 2010 and 11 hotels in 2011, and the completion of one newly constructed hotel that opened in 2011, the Company owned 88 hotels as of December 31, 2011. These hotels are located in 27 states with an aggregate of 11,252 rooms and consisted of the following: 13 Courtyard hotels, two Embassy Suites hotels, five Fairfield Inn hotels, 21 Hampton Inn hotels, one full service Hilton hotel, 18 Hilton Garden Inn hotels, one Home2 Suites hotel, seven Homewood Suites hotels, one full service Marriott hotel, eight Residence Inn hotels, seven SpringHill Suites hotels and four TownePlace Suites hotels.

Room revenue for these hotels for the year ended December 31, 2011 totaled \$291.9 million, and the hotels achieved average occupancy of 70%, ADR of \$107 and RevPAR of \$74 for the period owned in 2011. Room revenue for the year ended December 31, 2010 totaled \$145.0 million, and the hotels achieved average occupancy of 65%, ADR of \$102 and RevPAR of \$66 for the period owned during 2010. Hotel performance is impacted by many factors including the economic conditions in the United States as well as each locality. During the period from the second half of 2008 through 2010, the overall weakness in the U.S. economy had a considerable negative impact on both consumer and business travel. As a result, revenue in most markets in the United States declined from levels of 2007 and the first half of 2008. However, economic conditions have shown evidence of improvement in 2011. Although the industry in general has revenue below pre-recession levels, the industry and the Company have experienced improvements in its hotel occupancy levels, as reflected in the overall increase of the Company's occupancy during 2011 as compared to the prior year. In addition, also signifying a stabilizing economy, the Company experienced an increase in ADR during 2011 as compared to the prior year. With continued improvement, in both demand and room rates the Company and industry are forecasting a mid single digit percentage increase in revenue for 2012 as compared to 2011 for comparable hotels. While reflecting the impact of post-recessionary levels of single-digit growth in national economic activity, the Company's hotels also continue to be leaders in their respective markets. The Company's average Market Yield for 2011 and 2010 was 126 and 123, respectively. The Market Yield is a measure of each hotel's RevPAR compared to the average in the market, with 100 being the average (the index excludes hotels under renovation or open less than two years) and is provided by Smith Travel Research, Inc.[®], an independent company that tracks historical hotel performance in most markets throughout the world. The Company will continue to pursue market opportunities to improve revenue. See the Company's complete financial statements in Item 8 of this report.

Management and Franchise Agreements

Each of the Company's 88 hotels are operated and managed, under separate management agreements, by affiliates of one of the following companies: Dimension, Gateway, Hilton, Intermountain, LBA, Marriott, McKibbon, Raymond, Stonebridge, Tharaldson, Vista, Western or White. The agreements generally provide for initial terms of one to 30 years. Fees associated with the agreements generally include the payment of base management fees, incentive management fees, accounting fees, and other fees for centralized services which are allocated among all of the hotels that receive the benefit of such services. Base management fees are calculated as a percentage of gross revenues. Incentive management fees are calculated as a percentage of operating profit in excess of a priority return to the Company, as defined in the management agreements. The Company has the option to terminate the management agreements if specified performance thresholds are not satisfied. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$10.6 million, \$5.1 million and \$2.6 million in management fees.

Dimension, Gateway, Intermountain, LBA, McKibbon, Raymond, Stonebridge, Tharaldson, Vista, Western and White are not affiliated with either Marriott or Hilton, and as a result, the hotels they manage were required to obtain separate franchise agreements with each respective franchisor. The Hilton franchise agreements generally provide for an initial term of 10 to 20 years. Fees associated with the agreements generally include the payment of royalty fees and program fees. The Marriott franchise agreements generally provide for initial terms of 13 to 28 years. Fees associated with the agreements generally include the payment of royalty fees, marketing fees, reservation fees and a communications support fee based on room revenues. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$12.8 million, \$6.2 million and \$3.4 million in franchise fees.

The franchise and/or management agreements provide a variety of benefits for the Company, which include national advertising, publicity, and other marketing programs designed to increase brand awareness, training of personnel, continuous review of quality standards, centralized reservation systems and best practices within the industry.

Hotel Maintenance and Renovation

The hotels have an ongoing need for renovation and refurbishment. Under various hotel management agreements, the Company has agreed to fund expenditures for periodic repairs, replacement or refurbishment of furniture, fixtures and equipment for the hotels in an amount equal to a certain percentage of gross revenues. In addition, other capital improvement projects may be directly funded by the Company. During 2011 and 2010, the Company's capital improvements on existing hotels were both approximately \$9.9 million.

Employees

The Company does not have any employees. During 2011, all employees involved in the day-to-day operation of the Company's hotels were employed by third party management companies engaged pursuant to the hotel management agreements. The Company utilizes, through an advisory agreement for corporate and strategic support, personnel from A9A which in turn utilizes personnel from Apple REIT Six, Inc.

Environmental Matters

In connection with each of the Company's acquisitions, the Company obtains a Phase I Environmental Report and additional environmental reports and surveys, as are necessitated by the preliminary report. Based on the reports, the Company is not aware of any environmental situations requiring remediation at the Company's properties, which have not been, or are not currently being remediated as necessary. No material remediation costs have occurred or are expected to occur. Under various laws, owners as well as tenants and operators of real estate may be required to investigate and clean up or remove hazardous substances present at or migrating from properties they own, lease or operate and may be held liable for property damage or personal injuries that result from hazardous substances. These laws also expose the Company to the possibility that it may become liable to reimburse governments for damages and costs they incur in connection with hazardous substances.

Seasonality

The hotel industry historically has been seasonal in nature. Seasonal variations in occupancy at the Company's hotels may cause quarterly fluctuations in its revenues. To the extent that cash flow from

operations is insufficient during any quarter, due to temporary or seasonal fluctuations in revenue, the Company expects to utilize cash on hand or, if necessary, any available other financing sources to make distributions.

Property Acquisitions and Hotel Openings

The Company acquired a total of 11 hotels during 2011. The following table sets forth the location, brand, manager, date acquired, number of rooms and gross purchase price for each hotel. All dollar amounts are in thousands.

<u>City</u>	<u>State</u>	<u>Brand</u>	<u>Manager</u>	<u>Date Acquired</u>	<u>Rooms</u>	<u>Gross Purchase Price</u>
Mount Laurel...	NJ	Homewood Suites	Tharaldson	1/11/2011	118	\$ 15,000
West Orange....	NJ	Courtyard	Tharaldson	1/11/2011	131	21,500
Texarkana.....	TX	Hampton Inn & Suites	InterMountain	1/31/2011	81	9,100
Fayetteville	NC	Home2 Suites	LBA	2/3/2011	118	11,397
Manassas.....	VA	Residence Inn	Tharaldson	2/16/2011	107	14,900
San Bernardino .	CA	Residence Inn	Tharaldson	2/16/2011	95	13,600
Dallas.....	TX	Hilton	Hilton	5/17/2011	224	42,000
Santa Ana	CA	Courtyard	Dimension	5/23/2011	155	24,800
Lafayette.....	LA	SpringHill Suites	LBA	6/23/2011	103	10,232
Tucson.....	AZ	TownePlace Suites	Western	10/6/2011	124	15,852
El Paso	TX	Hilton Garden Inn	Western	12/19/2011	145	19,974
Total					<u>1,401</u>	<u>\$198,355</u>

The purchase price for these properties, net of debt assumed, was funded with cash on hand. The Company assumed approximately \$25.9 million of debt during 2011, associated with two of its hotel acquisitions. The following table summarizes the interest rate, maturity date and principal amount assumed associated with each mortgage. All dollar amounts are in thousands.

<u>Location</u>	<u>Brand</u>	<u>Interest Rate</u>	<u>Acquisition Date</u>	<u>Maturity Date</u>	<u>Principal Assumed</u>
Texarkana, TX	Hampton Inn & Suites	6.90%	1/31/2011	7/8/2016	\$ 4,954
Dallas, TX.....	Hilton	6.63%	5/17/2011	6/6/2015	20,988
					<u>\$25,942</u>

The Company also used cash on hand to pay approximately \$4.0 million, representing 2% of the gross purchase price for these properties, as a brokerage commission to Apple Suites Realty Group, Inc. ("ASRG"), 100% owned by Glade M. Knight, the Company's Chairman and Chief Executive Officer.

Additionally, during March 2011, the Company completed the construction of a SpringHill Suites hotel located in Alexandria, Virginia which opened for business on March 28, 2011. The hotel contains 155 guest rooms and is managed by Marriott. The total investment in the property is approximately \$24.9 million. The Company also incurred approximately \$0.5 million in pre-opening costs during 2011.

Potential Acquisitions and Construction Project

As of December 31, 2011, the Company had entered into a contract for the purchase of a Home2 Suites by Hilton hotel located in Nashville, Tennessee. The hotel is currently under construction and is expected to contain 110 guest rooms. The purchase price for the hotel is \$15.4 million. It is anticipated that the construction of the hotel will be completed and the hotel will open for business within the first six months of 2012, at which time a closing is expected. Deposits totaling \$1.4 million have been made by the Company and are refundable if the seller does not meet its obligations under the contract. Although the Company is working towards acquiring this hotel, there are many conditions to closing that have not yet been satisfied and there can be no assurance that the closing will occur under the outstanding purchase contract.

The Company is currently engaged in a project for the development of a Courtyard and Residence Inn on a single site in Richmond, Virginia. This project is only in the planning phase and is subject to numerous conditions prior to starting construction; therefore, there can be no assurance that the project will be completed.

Related Parties

The Company has, and is expected to continue to engage in, significant transactions with related parties. These transactions cannot be construed to be at arm's length and the results of the Company's operations may be different if these transactions were conducted with non-related parties. The Company's independent members of the Board of Directors oversee and annually review the Company's related party relationships (which include the relationships discussed in this section) and are required to approve any significant modifications to the contracts, as well as any new significant related party transactions. During the year ended December 31, 2011, there were no changes to the contracts discussed in this section and the Board of Directors approved the assignment of the contract discussed below. The Board of Directors is not required to approve each individual transaction that falls under the related party relationships. However, under the direction of the Board of Directors, at least one member of the Company's senior management team approves each related party transaction.

The Company has a contract with ASRG, to acquire and dispose of real estate assets for the Company. A fee of 2% of the gross purchase price or gross sale price in addition to certain reimbursable expenses is paid to ASRG for these services. As of December 31, 2011, payments to ASRG for fees under the terms of this contract have totaled approximately \$33.1 million since inception. Of this amount, the Company incurred approximately \$4.0 million, \$15.6 million and \$6.7 million for the years ended December 31, 2011, 2010 and 2009.

The Company is party to an advisory agreement with A9A, pursuant to which A9A provides management services to the Company. A9A provides these management services through an affiliate called Apple Fund Management LLC ("AFM"), which is a subsidiary of Apple REIT Six, Inc. An annual advisory fee ranging from 0.1% to 0.25% of total equity proceeds received by the Company, in addition to certain reimbursable expenses, are payable to A9A for these management services. Total advisory fees incurred by the Company under the advisory agreement are included in general and administrative expenses and totaled approximately \$3.0 million, \$1.5 million and \$722,000 for the years ended December 31, 2011, 2010 and 2009, respectively.

In addition to the fees payable to ASRG and A9A, the Company reimbursed to A9A or ASRG or paid directly to AFM on behalf of A9A or ASRG approximately \$2.1 million, \$2.1 million and \$1.7 million for the years ended December 31, 2011, 2010 and 2009. The expenses reimbursed were approximately \$0.3 million, \$1.1 million and \$0.9 million respectively, for costs reimbursed under the contract with ASRG and approximately \$1.8 million, \$1.0 million and \$0.8 million respectively of costs reimbursed under the contract with A9A. The costs are included in general and administrative expenses and are for the Company's proportionate share of the staffing and related costs provided by AFM at the direction of A9A.

AFM is an affiliate of Apple Six Advisors, Inc., Apple Seven Advisors, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., ASRG and Apple Six Realty Group, Inc., (collectively the "Advisors" which are wholly owned by Glade M. Knight). As such, the Advisors provide management services through the use of AFM to, respectively, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc., Apple REIT Nine, Inc. and Apple REIT Ten, Inc. (collectively the "Apple REIT Entities"). Although there is a potential conflict on time allocation of employees due to the fact that a senior manager, officer or staff member will provide services to more than one company, the Company believes that the executives and staff compensation sharing arrangement described more fully below allows the companies to share costs yet attract and retain superior executives and staff. The cost sharing structure also allows each entity to maintain a much more cost effective structure than having separate staffing arrangements. Amounts reimbursed to AFM include both compensation for personnel and "overhead" (office rent, utilities, benefits, office supplies, etc.) used by the companies. Since the employees of AFM perform services for the Apple REIT Entities and Advisors at the direction of the Advisors, individuals, including executive officers, receive their compensation at the direction of the Advisors and may receive consideration directly from the Advisors.

The Advisors and Apple REIT Entities allocate all of the costs of AFM among the Apple REIT Entities and the Advisors. The allocation of costs from AFM is reviewed at least annually by the Compensation Committees of the Apple REIT Entities. In making the allocation, management of each of the entities and their Compensation Committee consider all relevant facts related to each Company's level of business activity and the extent to which each Company requires the services of particular personnel of AFM. Such payments are based on the actual costs of the services and are not based on formal record keeping regarding the time these personnel devote to the Company, but are based on a good faith estimate by the employee and/or his or

her supervisor of the time devoted by the employee to the Company. As part of this arrangement, the day to day transactions may result in amounts due to or from the Apple REIT Entities. To efficiently manage cash disbursements, an individual Apple REIT Entity may make payments for any or all of the related companies. The amounts due to or from the related Apple REIT Entity are reimbursed or collected and are not significant in amount.

ASRG and A9A are 100% owned by Glade M. Knight, Chairman and Chief Executive Officer of the Company. Mr. Knight is also Chairman and Chief Executive Officer of Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc. Members of the Company's Board of Directors are also on the Board of Directors of Apple REIT Six, Inc., Apple REIT Seven, Inc., and Apple REIT Eight, Inc.

The Company has a 24% equity investment in Apple Air Holding, LLC ("Apple Air"). The other members of Apple Air are Apple REIT Six, Inc., Apple REIT Seven, Inc. and Apple REIT Eight, Inc. Through its equity investment the Company has access to Apple Air's aircraft for acquisition, asset management and renovation purposes. The Company's equity investment was approximately \$2.1 million and \$2.2 million as of December 31, 2011 and 2010. The Company has recorded its share of income and losses of the entity under the equity method of accounting and adjusted its investment in Apple Air accordingly. For the years ended December 31, 2011 and 2010, the Company recorded a loss of approximately \$188,000 and \$840,000 respectively, as its share of the net loss of Apple Air, which primarily relates to the depreciation of the aircraft and the reduction in basis of the aircraft in 2010 due to the planned trade in for one new airplane in 2011, and is included in general and administrative expense in the Company's consolidated statements of operations. Apple Air owned two aircraft during 2010, but reduced its ownership to one aircraft during the first quarter of 2011.

Due to the significant discount offered by the original lender, in October 2010, the Company purchased a mortgage note with an outstanding balance of approximately \$11.3 million for a total purchase price of approximately \$10.8 million from an unrelated third party. In accordance with the terms of the note, in December 2011, the borrower repaid the remaining outstanding balance totaling \$11.0 million. The interest rate on this mortgage was a variable rate based on the 3-month LIBOR, and averaged 5% during the period held. The note required monthly payments of principal and interest. The borrower on the note was Apple Eight SPE Columbia, Inc., an indirect wholly owned subsidiary of Apple REIT Eight, Inc. and the note was secured by a Hilton Garden Inn hotel located in Columbia, South Carolina. Total interest income, including the accretion of the note discount, recorded by the Company for the years ended December 31, 2011 and 2010 was approximately \$0.9 million and \$0.2 million.

During the first quarter of 2011, the Company entered into an assignment of contract with ASRG to become the purchaser of a newly constructed Home2 Suites by Hilton located in Fayetteville, North Carolina for a total purchase price of \$11.4 million. ASRG entered into the assigned contract on December 11, 2009. There was no consideration paid to ASRG for this assignment, other than the reimbursement of the deposits previously made by ASRG totaling \$2,500. There was no profit for ASRG in the assignment. The Company purchased this hotel on February 3, 2011.

The Company has incurred legal fees associated with the Legal Proceedings and Related Matters discussed herein. The Company also incurs other professional fees such as accounting, auditing and reporting. These fees are included in general and administrative expense in the Company's consolidated statements of operations. To be cost effective, these services received by the Company are shared as applicable across the other Apple REIT Entities. The professionals cannot always specifically identify their fees for one company therefore management allocates these costs across the companies that benefit from the services.

Item 1A. Risk Factors

The following describes several risk factors which are applicable to the Company. There are many factors that may affect the Company's business and results of operations. You should carefully consider, in addition to the other information contained in this report, the risks described below.

Hotel Operations

The Company's hotels are subject to all of the risks common to the hotel industry. These risks could adversely affect hotel occupancy and the rates that can be charged for hotel rooms as well as hotel operating expenses, and generally include:

- increases in supply of hotel rooms that exceed increases in demand;
- increases in energy costs and other travel expenses that reduce business and leisure travel;
- reduced business and leisure travel due to continued geo-political uncertainty, including terrorism;
- adverse effects of declines in general and local economic activity; and
- adverse effects of a downturn in the hotel industry.

General Local and National Economic Conditions

Changes in general local or national economic or market conditions, increased costs of energy, increased costs of insurance, increased costs of products, increased costs and shortages of labor, competitive factors, fuel shortages, quality of management, the ability of a hotel chain to fulfill any obligations to operators of its hotel business, limited alternative uses for the building, changing consumer habits, condemnation or uninsured losses, changing demographics, changing traffic patterns, inability to remodel outmoded buildings as required by the franchise or lease agreement and other factors beyond the Company's control may reduce operating results and the value of properties that the Company owns. Additionally, these items, among others, may reduce the availability of capital to the Company. As a result, cash available to make distributions to shareholders may be affected.

Current General Economic Environment in the Lodging Industry

The United States continues to be in a post-recessionary low-growth environment, which has experienced historically high levels of unemployment. Uncertainty over the depth and duration of this economic environment continues to have a negative impact on the lodging industry. There is some general consensus among economists that the economy in the United States emerged from a recessionary environment in 2009, but high unemployment levels and sluggish business and consumer travel trends were evident in both 2010 and 2011. As a result, the Company and the industry continue to experience reduced revenue as compared to pre-recessionary periods. Accordingly, the Company's financial results have been impacted by the economic environment, and future financial results and growth could be further harmed until a more expansive national economic environment is prevalent. A weaker than anticipated economic recovery, or a return to a recessionary national economic environment, could result in low or decreased levels of business and consumer travel, negatively impacting the lodging industry. Such an economic outcome could also negatively impact the Company's future growth prospects and results of operations.

Hospitality Industry

The success of the Company's properties will depend largely on the property operators' ability to adapt to dominant trends in the hotel industry as well as greater competitive pressures, increased consolidation, industry overbuilding, dependence on consumer spending patterns and changing demographics, the introduction of new concepts and products, availability of labor, price levels and general economic conditions. The success of a particular hotel brand, the ability of a hotel brand to fulfill any obligations to operators of its business, and trends in the hotel industry may affect the Company's income and the funds it has available to distribute to shareholders.

The hospitality industry could also experience a significant decline in occupancy and average daily rates due to a reduction in both business and leisure travel. General economic conditions, increased fuel costs, natural disasters and terrorist attacks are a few factors that could affect an individual's willingness to travel. The Company's property insurance will typically cover losses for property damage due to terrorist attacks or natural disasters (subject to policy deductibles). However, the Company is not insured against the potential negative effect a terrorist attack or natural disaster would have on the hospitality industry as a whole.

Seasonality

The hotel industry is seasonal in nature. Generally, occupancy rates and hotel revenues are greater in the second and third quarters than in the first and fourth quarters. As a result, there may be quarterly fluctuations in results of operations and the Company may need to enter into short-term borrowing in certain periods in order to offset these fluctuations in revenues and to make distributions to shareholders.

Franchise Agreements

The Company's wholly-owned taxable REIT subsidiaries (or subsidiaries thereof), operate all of the properties pursuant to franchise or license agreements with nationally recognized hotel brands. These franchise agreements contain specific standards for, and restrictions and limitations on, the operation and maintenance of the Company's properties in order to maintain uniformity within the franchisor system. These standards could potentially conflict with the Company's ability to create specific business plans tailored to each property and to each market.

Competition

The hotel industry is highly competitive. Each of the Company's hotels is located in a developed area that includes other hotels and competes for guests primarily with other hotels in the Company's immediate vicinity and secondarily with other hotels in the Company's geographic market. An increase in the number of competitive hotels in a particular area could have a material adverse effect on the occupancy, average daily rate and revenue per available room of the Company's hotels in that area.

Significant Tenant

Although the Company currently has a contract for the sale of the land discussed herein, there can be no assurances that the sale will be completed. If the sale is not completed, the Company will be subject to the risks discussed below. The Company has approximately 406 acres of land and improvements located on 110 sites in the Ft. Worth, Texas area that are leased to one tenant under a long term lease. The leased real estate is being used by the tenant for natural gas production and is subject to a 40 year initial lease. The purchase price for the land and improvements was approximately \$145 million. The rental income generated from the leased properties represents approximately 6% of the Company's total revenue. If the tenant does not perform under the lease, the Company would be subject to market conditions at the time of default. Therefore the return on the investment in the real estate could be less than if the tenant performs under the lease.

Transferability of Shares

There is and will be no public trading market for the common shares and the Series A preferred shares for an indefinite period of time, if ever. Therefore, the Units are and will be highly illiquid and very difficult to trade. In addition, there are restrictions on the transfer of the common shares. In order to qualify as a REIT, the shares must be beneficially owned by 100 or more persons and no more than 50% of the value of the Company's issued and outstanding shares may be owned directly or indirectly by five or fewer individuals. Therefore, the Company's bylaws provide that no person may own more than 9.8% of the issued and outstanding Units. Any purported transfer of the Company's shares that would result in a violation of either of these limits will be declared null and void.

Qualification as a REIT

The rules governing a REIT are highly technical and complex. They require ongoing compliance with and interpretation of a variety of tests and regulations that depend on, among other things, future operations. While the Company expects to satisfy these tests, it cannot ensure it will qualify as a REIT for any particular year. There is also the risk that the applicable laws governing a REIT could be changed, which could adversely affect the Company and its shareholders.

Distributions to Shareholders

If the Company's properties do not generate sufficient revenue to meet operating expenses, the Company's cash flow and the Company's ability to make distributions to shareholders may be adversely affected. The Company is subject to all operating risks common to hotels. These risks might adversely affect occupancy or room rates. Increases in operating costs due to inflation and other factors may not necessarily be offset by

increased room rates. The local, regional and national hotel markets may limit the extent to which room rates may be increased to meet increased operating expenses without decreasing occupancy rates. While the Company intends to make monthly distributions to shareholders, there can be no assurance that the Company will be able to make distributions at any particular time or rate, or at all. Further, there is no assurance that a distribution rate achieved for a particular period will be maintained in the future. Also, while management may establish goals as to particular rates of distribution or have an intention to make distributions at a particular rate, there can be no assurance that such goals or intentions will be realized.

The Company's objective in setting a distribution rate is to project a rate that will provide consistency over the life of the Company, taking into account acquisitions and capital improvements, ramp up of new properties and varying economic cycles. The Company anticipates that it may need to utilize debt, offering proceeds and cash from operations to meet this objective. The Company evaluates the distribution rate on an ongoing basis and may make changes at any time if the Company feels the rate is not appropriate based on available cash resources.

While the Company generally seeks to make distributions from its operating cash flows, distributions may be made (although there is no obligation to do so) in certain circumstances in part from financing proceeds or other sources, such as proceeds from the offering of Units. While distributions from such sources would result in the shareholder receiving cash, the consequences to the shareholders would differ from a distribution from the Company's operating cash flows. For example, if financing is the source of a distribution, that financing would have to be repaid, and if proceeds from the offering of Units are distributed, those proceeds would not then be available for other uses (such as property acquisitions or improvements).

Financing Risks

Although the Company anticipates maintaining relatively low levels of debt, it may periodically use short-term financing to acquire properties, complete planned project developments, perform renovations to its properties, make shareholder distributions or planned Unit redemptions in periods of fluctuating income from its properties. The debt markets have been volatile and subject to increased regulation, and as a result, the Company may not be able to use debt to meet its cash requirements.

Securities Class Action Lawsuits and Governmental Regulatory Oversight Risks

As a result of regulatory inquiries or other regulatory actions, or as a result of being publicly held, the Company may become subject to lawsuits. The Company is currently subject to one securities class action lawsuit and other suits may be filed against the Company in the future. Due to the preliminary status of the lawsuit and uncertainties related to litigation, the Company is unable at this time to evaluate the likelihood of either a favorable or unfavorable outcome or to estimate the range of potential exposure. If the outcome is unfavorable, the Company may be required to pay damages and/or change its business practices, any of which could have a material adverse effect on the Company's financial condition, results of operations and cash flows. The ability of the Company to access capital markets, including commercial debt markets, could be negatively impacted by unfavorable, or the possibility of unfavorable, outcomes to lawsuits or adverse regulatory actions.

The Company has been and may continue to be subject to regulatory inquiries, which have resulted in and which could continue to result in costs and personnel time commitment to respond. It may also be subject to action by governing regulatory agencies, as a result of its activities, which could result in costs to respond and fines or changes in the Company's business practices, any of which could have a material adverse effect on the financial condition, results of operations, liquidity and capital resources, and cash flows of the Company.

Technology is used in operations, and any material failure, inadequacy, interruption or security failure of that technology could harm the business.

The Company and its hotel managers and franchisors rely on information technology networks and systems, including the Internet, to process, transmit and store electronic information, and to manage or support a variety of business processes, including financial transactions and records, personal identifying information, reservations, billing and operating data. Some of the information technology is purchased from vendors, on whom the systems depend. The Company and its hotel managers and franchisors rely on commercially available and internally developed systems, software, tools and monitoring to provide security for processing, transmission and storage of confidential operator and other customer information, such as individually

identifiable information, including information relating to financial accounts. Although the Company and its hotel managers and franchisors have taken steps necessary to protect the security of their information systems and the data maintained in those systems, it is possible that the safety and security measures taken will not be able to prevent the systems' improper functioning or damage, or the improper access or disclosure of personally identifiable information such as in the event of cyber attacks. Security breaches, including physical or electronic break-ins, computer viruses, attacks by hackers and similar breaches, can create system disruptions, shutdowns or unauthorized disclosure of confidential information. Any failure to maintain proper function, security and availability of information systems could interrupt operations, damage reputation, subject us to liability claims or regulatory penalties and could have a material adverse effect on the business, financial condition and results of operations of the Company.

Item 1B. Unresolved Staff Comments

Not applicable.

Item 2. Properties

As of December 31, 2011, the Company owned 88 hotels located in 27 states with an aggregate of 11,252 rooms, consisting of the following:

<u>Brand</u>	<u>Total by Brand</u>	<u>Number of Rooms</u>
Hampton Inn.....	21	2,529
Hilton Garden Inn.....	18	2,509
Courtyard.....	13	1,689
Homewood Suites.....	7	735
Fairfield Inn.....	5	613
TownePlace Suites.....	4	453
Residence Inn.....	8	874
SpringHill Suites.....	7	986
Marriott.....	1	206
Embassy Suites.....	2	316
Home2 Suites.....	1	118
Hilton.....	<u>1</u>	<u>224</u>
Total.....	<u>88</u>	<u>11,252</u>

The following table includes the location of each hotel, the date of construction, the date acquired, encumbrances (if any), initial acquisition cost, gross carrying value and the number of rooms of each hotel.

REAL ESTATE AND ACCUMULATED DEPRECIATION⁽¹⁾
As of December 31, 2011
(dollars in thousands)

City	State	Description	Encumbrances	Initial Cost		Subsequently Capitalized	Total Gross Cost	Acc. Deprec.	Date of Construction	Date Acquired	Depreciable Life	# of Rooms
				Land ⁽²⁾	Bldg./FF&E/Other	Bldg. Imp. & FF&E						
Anchorage	AK	Embassy Suites	\$ —	\$ 2,955	\$ 39,053	\$ 98	\$ 42,106	\$ (2,241)	2008	Apr-10	3 - 39 yrs.	169
Dothan	AL	Hilton Garden Inn	—	1,037	10,581	4	11,622	(1,067)	2009	Jun-09	3 - 39 yrs.	104
Troy	AL	Courtyard	—	582	8,270	6	8,858	(864)	2009	Jun-09	3 - 39 yrs.	90
Rogers	AR	Hampton Inn	8,126	961	8,483	25	9,469	(455)	1998	Aug-10	3 - 39 yrs.	122
Rogers	AR	Homewood Suites	—	1,375	9,514	100	10,989	(659)	2006	Apr-10	3 - 39 yrs.	126
Chandler	AZ	Courtyard	—	1,061	16,008	3	17,072	(646)	2009	Nov-10	3 - 39 yrs.	150
Chandler	AZ	Fairfield Inn & Suites	—	778	11,272	—	12,050	(447)	2009	Nov-10	3 - 39 yrs.	110
Phoenix	AZ	Courtyard	—	1,413	14,669	6	16,088	(554)	2007	Nov-10	3 - 39 yrs.	164
Phoenix	AZ	Residence Inn	—	1,111	12,953	11	14,075	(517)	2008	Nov-10	3 - 39 yrs.	129
Tucson	AZ	Hilton Garden Inn	—	1,005	17,925	14	18,944	(2,222)	2008	Jul-08	3 - 39 yrs.	125
Tucson	AZ	TownePlace Suites	—	992	14,563	—	15,555	(127)	2011	Oct-11	3 - 39 yrs.	124
Clovis	CA	Hampton Inn & Suites	—	1,287	9,888	8	11,183	(880)	2009	Jul-09	3 - 39 yrs.	86
Clovis	CA	Homewood Suites	—	1,500	10,970	8	12,478	(756)	2010	Feb-10	3 - 39 yrs.	83
San Bernardino	CA	Residence Inn	—	—	13,662	115	13,777	(369)	2006	Feb-11	3 - 39 yrs.	95
Santa Ana	CA	Courtyard	—	3,082	21,064	—	24,146	(483)	2011	May-11	3 - 39 yrs.	155
Santa Clarita	CA	Courtyard	—	4,568	18,721	31	23,320	(2,203)	2007	Sep-08	3 - 39 yrs.	140
Santa Clarita	CA	Fairfield Inn	—	1,864	7,753	489	10,106	(814)	1996	Oct-08	3 - 39 yrs.	66
Santa Clarita	CA	Hampton Inn	—	1,812	15,761	1,174	18,747	(2,053)	1987	Oct-08	3 - 39 yrs.	128
Santa Clarita	CA	Residence Inn	—	2,539	14,493	1,091	18,123	(1,680)	1996	Oct-08	3 - 39 yrs.	90
Pueblo	CO	Hampton Inn & Suites	—	894	7,423	1,253	9,570	(1,091)	2000	Oct-08	3 - 39 yrs.	81
Ft. Lauderdale	FL	Hampton Inn	—	2,235	17,590	1,103	20,928	(1,839)	2000	Dec-08	3 - 39 yrs.	109
Miami	FL	Hampton Inn & Suites	—	1,972	9,987	1,816	13,775	(849)	2000	Apr-10	3 - 39 yrs.	121
Orlando	FL	Fairfield Inn & Suites	—	3,140	22,580	109	25,829	(1,964)	2009	Jul-09	3 - 39 yrs.	200
Orlando	FL	SpringHill Suites	—	3,141	25,779	55	28,975	(2,273)	2009	Jul-09	3 - 39 yrs.	200
Panama City	FL	TownePlace Suites	—	908	9,549	—	10,457	(697)	2010	Jan-10	3 - 39 yrs.	103
Panama City Beach	FL	Hampton Inn & Suites	—	1,605	9,995	15	11,615	(1,030)	2009	Mar-09	3 - 39 yrs.	95
Tampa	FL	Embassy Suites	—	1,824	20,034	148	22,006	(737)	2007	Nov-10	3 - 39 yrs.	147
Albany	GA	Fairfield Inn & Suites	—	899	7,263	—	8,162	(548)	2010	Jan-10	3 - 39 yrs.	87
Boise	ID	Hampton Inn & Suites	—	1,335	21,114	22	22,471	(1,222)	2007	Apr-10	3 - 39 yrs.	186
Mettawa	IL	Hilton Garden Inn	—	2,246	28,328	22	30,596	(1,020)	2008	Nov-10	3 - 39 yrs.	170
Mettawa	IL	Residence Inn	—	1,722	21,843	7	23,572	(784)	2008	Nov-10	3 - 39 yrs.	130
Schaumburg	IL	Hilton Garden Inn	—	1,450	19,122	1	20,573	(738)	2008	Nov-10	3 - 39 yrs.	166
Warrenville	IL	Hilton Garden Inn	—	1,171	20,894	1	22,066	(761)	2008	Nov-10	3 - 39 yrs.	135
Indianapolis	IN	SpringHill Suites	—	1,310	11,542	12	12,864	(428)	2007	Nov-10	3 - 39 yrs.	130
Mishawaka	IN	Residence Inn	—	898	12,862	15	13,775	(475)	2007	Nov-10	3 - 39 yrs.	106
Alexandria	LA	Courtyard	—	1,099	8,708	—	9,807	(448)	2010	Sep-10	3 - 39 yrs.	96
Baton Rouge	LA	SpringHill Suites	—	1,280	13,870	48	15,198	(1,181)	2009	Sep-09	3 - 39 yrs.	119
Lafayette	LA	Hilton Garden Inn	—	—	17,898	319	18,217	(845)	2006	Jul-10	3 - 39 yrs.	153
Lafayette	LA	SpringHill Suites	—	709	9,400	—	10,109	(204)	2011	Jun-11	3 - 39 yrs.	103
West Monroe	LA	Hilton Garden Inn	—	832	14,872	228	15,932	(729)	2007	Jul-10	3 - 39 yrs.	134
Andover	MA	SpringHill Suites	—	702	5,799	755	7,256	(229)	2000	Nov-10	3 - 39 yrs.	136
Silver Spring	MD	Hilton Garden Inn	—	1,361	16,094	5	17,460	(826)	2010	Jul-10	3 - 39 yrs.	107
Novi	MI	Hilton Garden Inn	—	1,213	15,052	43	16,308	(603)	2008	Nov-10	3 - 39 yrs.	148
Rochester	MN	Hampton Inn & Suites	—	916	13,225	30	14,171	(1,187)	2009	Aug-09	3 - 39 yrs.	124
Kansas City	MO	Hampton Inn	6,360	727	9,363	25	10,115	(508)	1999	Aug-10	3 - 39 yrs.	122
St. Louis	MO	Hampton Inn	13,568	1,758	20,954	778	23,490	(969)	2003	Aug-10	3 - 39 yrs.	190
St. Louis	MO	Hampton Inn & Suites	—	758	15,287	33	16,078	(824)	2006	Apr-10	3 - 39 yrs.	126
Hattiesburg	MS	Residence Inn	—	906	9,151	13	10,070	(1,077)	2008	Dec-08	3 - 39 yrs.	84
Charlotte	NC	Homewood Suites	—	1,059	4,937	3,609	9,605	(1,588)	1990	Sep-08	3 - 39 yrs.	112
Durham	NC	Homewood Suites	—	1,232	18,343	1,910	21,485	(2,000)	1999	Dec-08	3 - 39 yrs.	122
Fayetteville	NC	Home2 Suites	—	746	10,563	—	11,309	(386)	2011	Feb-11	3 - 39 yrs.	118
Holly Springs	NC	Hampton Inn	—	1,620	13,260	1	14,881	(580)	2010	Nov-10	3 - 39 yrs.	124
Jacksonville	NC	TownePlace Suites	—	632	8,608	12	9,252	(566)	2008	Feb-10	3 - 39 yrs.	86
Mt. Laurel	NJ	Homewood Suites	—	1,589	13,476	109	15,174	(408)	2006	Jan-11	3 - 39 yrs.	118
West Orange	NJ	Courtyard	—	2,054	19,513	1,045	22,612	(567)	2005	Jan-11	3 - 39 yrs.	131
Twinsburg	OH	Hilton Garden Inn	—	1,419	16,614	1,111	19,144	(1,948)	1999	Oct-08	3 - 39 yrs.	142
Oklahoma City	OK	Hampton Inn & Suites	—	1,430	31,327	14	32,771	(1,698)	2009	May-10	3 - 39 yrs.	200

REAL ESTATE AND ACCUMULATED DEPRECIATION—(Continued)⁽¹⁾
As of December 31, 2011
(dollars in thousands)

City	State	Description	Encumbrances	Initial Cost		Subsequently Capitalized	Total Gross Cost	Acc. Deprec.	Date of Construction	Date Acquired	Depreciable Life	# of Rooms
				Land ⁽²⁾	Bldg./FF&E/Other	Bldg. Imp. & FF&E						
Collegeville	PA	Courtyard	\$ —	\$ 2,115	\$ 17,953	\$ 1,636	\$ 21,704	\$ (668)	2005	Nov-10	3 - 39 yrs.	132
Malvern	PA	Courtyard	7,711	996	20,374	59	21,429	(706)	2007	Nov-10	3 - 39 yrs.	127
Pittsburgh	PA	Hampton Inn	—	2,503	18,537	1,084	22,124	(1,924)	1990	Dec-08	3 - 39 yrs.	132
Jackson	TN	Courtyard	—	986	14,656	—	15,642	(1,552)	2008	Dec-08	3 - 39 yrs.	94
Jackson	TN	Hampton Inn & Suites	—	692	12,281	17	12,990	(1,251)	2007	Dec-08	3 - 39 yrs.	83
Johnson City	TN	Courtyard	—	1,105	8,632	2	9,739	(775)	2009	Sep-09	3 - 39 yrs.	90
Nashville	TN	Hilton Garden Inn	—	3,937	38,814	19	42,770	(1,660)	2009	Sep-10	3 - 39 yrs.	194
Allen	TX	Hampton Inn & Suites	—	1,442	11,456	258	13,156	(1,486)	2006	Sep-08	3 - 39 yrs.	103
Allen	TX	Hilton Garden Inn	10,207	2,130	16,731	2,818	21,679	(2,580)	2002	Oct-08	3 - 39 yrs.	150
Arlington	TX	Hampton Inn & Suites	—	1,217	8,738	29	9,984	(321)	2007	Dec-10	3 - 39 yrs.	98
Austin	TX	Courtyard	—	1,579	18,487	6	20,072	(715)	2009	Nov-10	3 - 39 yrs.	145
Austin	TX	Fairfield Inn & Suites	—	1,306	16,504	2	17,812	(644)	2009	Nov-10	3 - 39 yrs.	150
Austin	TX	Hampton Inn	7,092	1,459	17,184	1,637	20,280	(1,793)	1997	Apr-09	3 - 39 yrs.	124
Austin	TX	Hilton Garden Inn	—	1,614	14,451	23	16,088	(553)	2008	Nov-10	3 - 39 yrs.	117
Austin	TX	Homewood Suites	7,098	1,898	16,462	2,070	20,430	(1,787)	1997	Apr-09	3 - 39 yrs.	97
Beaumont	TX	Residence Inn	—	1,177	16,180	7	17,364	(1,933)	2008	Oct-08	3 - 39 yrs.	133
Dallas	TX	Hilton Full Service	20,686	2,221	40,350	164	42,735	(857)	2001	May-11	3 - 39 yrs.	224
Duncanville	TX	Hilton Garden Inn	13,355	2,378	15,935	486	18,799	(2,252)	2005	Oct-08	3 - 39 yrs.	142
El Paso	TX	Hilton Garden Inn	—	1,244	18,300	—	19,544	(56)	2011	Dec-11	3 - 39 yrs.	145
Frisco	TX	Hilton Garden Inn	—	2,507	12,981	2	15,490	(1,454)	2008	Dec-08	3 - 39 yrs.	102
Ft. Worth	TX	TownePlace Suites	—	2,104	16,311	—	18,415	(827)	2010	Jul-10	3 - 39 yrs.	140
Grapevine	TX	Hilton Garden Inn	—	1,522	15,543	31	17,096	(721)	2009	Sep-10	3 - 39 yrs.	110
Houston	TX	Marriott Full Service	—	4,143	46,623	3	50,769	(3,197)	2010	Jan-10	3 - 39 yrs.	206
Irving	TX	Homewood Suites	5,911	705	9,610	163	10,478	(340)	2006	Dec-10	3 - 39 yrs.	77
Lewisville	TX	Hilton Garden Inn	—	3,361	23,919	71	27,351	(2,983)	2007	Oct-08	3 - 39 yrs.	165
Round Rock	TX	Hampton Inn	3,917	865	10,999	1,287	13,151	(1,158)	2001	Mar-09	3 - 39 yrs.	94
Texarkana	TX	Hampton Inn & Suites	4,893	636	8,723	27	9,386	(255)	2004	Jan-11	3 - 39 yrs.	81
Salt Lake City	UT	SpringHill Suites	—	1,092	16,465	4	17,561	(636)	2009	Nov-10	3 - 39 yrs.	143
Alexandria	VA	SpringHill Suites ⁽³⁾	—	5,968	—	18,895	24,863	(632)	2011	Mar-09	3 - 39 yrs.	155
Bristol	VA	Courtyard	9,380	1,723	19,162	1,536	22,421	(2,194)	2004	Nov-08	3 - 39 yrs.	175
Manassas	VA	Residence Inn	—	—	14,962	123	15,085	(405)	2006	Feb-11	3 - 39 yrs.	107
Other			—	—	—	1,108	1,108	—				
			<u>\$118,304</u>	<u>\$137,339</u>	<u>\$1,385,145</u>	<u>\$51,417</u>	<u>\$1,573,901</u>	<u>\$(93,179)</u>				<u>11,252</u>

⁽¹⁾ Excludes approximately 406 acres of land and land improvements located on 110 sites in the Fort Worth, Texas area which are being leased to Chesapeake Energy Corporation for the production of natural gas. As of December 31, 2011, the 110 parcels were under contract to be sold and have been classified as real estate held for sale.

⁽²⁾ Land is owned fee simple unless cost is \$0, which means the property is subject to a ground lease.

⁽³⁾ The Company acquired the land and began construction for this hotel during 2009. Hotel construction was completed by the Company and the hotel opened for business on March 28, 2011.

Investment in real estate at December 31, 2011, consisted of the following (in thousands):

Land	\$ 137,339
Building and Improvements	1,325,915
Furniture, Fixtures and Equipment	105,335
Franchise Fees	4,589
Construction in Progress	<u>723</u>
	1,573,901
Less Accumulated Depreciation	<u>(93,179)</u>
Investment in real estate, net	<u>\$1,480,722</u>

For additional information about the Company's properties, refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 3. Legal Proceedings

The term the "Apple REIT Companies" means the Company, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc.

On December 13, 2011, the United States District Court for the Eastern District of New York ordered that three putative class actions, Kronberg, et al. v. David Lerner Associates, Inc., et al., Kowalski v. Apple REIT Ten, Inc., et al., and Leff v. Apple REIT Ten, Inc., et al., be consolidated and amended the caption of the consolidated matter to be In re Apple REITs Litigation. The District Court also appointed lead plaintiffs and lead counsel for the consolidated action and ordered lead plaintiffs to file and serve a consolidated complaint by February 17, 2012. The parties agreed to a schedule for answering or otherwise responding to the complaint and that briefing on any motion to dismiss the complaint will be concluded by June 18, 2012. The Company was previously named as a party in all three of the abovementioned class action lawsuits.

On February 17, 2012, lead plaintiffs and lead counsel in the In re Apple REITs Litigation, Civil Action No. 1:11-cv-02919-KAM-JO, filed an amended consolidated complaint in the United States District Court for the Eastern District of New York against the Company, Apple Suites Realty Group, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., Apple Fund Management, LLC, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc., their directors and certain officers, David Lerner Associates, Inc. and David Lerner. The consolidated complaint, purportedly brought on behalf of all purchasers of Units in the Company and the other Apple REIT Companies, or those who otherwise acquired these Units that were offered and sold to them by David Lerner Associates, Inc., or its affiliates and on behalf of subclasses of shareholders in New Jersey, New York, Connecticut and Florida, asserts claims under Sections 11, 12 and 15 of the Securities Act of 1933. The consolidated complaint also asserts claims for breach of fiduciary duty, aiding and abetting breach of fiduciary duty, negligence, and unjust enrichment, and claims for violation of the securities laws of Connecticut and Florida. The complaint seeks, among other things, certification of a putative nationwide class and the state subclasses, damages, rescission of share purchases and other costs and expenses.

The Company believes that any claims against it, its officers and directors and other Apple entities are without merit, and intends to defend against them vigorously. At this time, the Company cannot reasonably predict the outcome of these proceedings or provide a reasonable estimate of the possible loss or range of loss due to these proceedings, if any.

Item 4. Mine Safety Disclosures

Not Applicable.

PART II

Item 5. Market For Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities

Common Shares

There is currently no established public market in which the Company's common shares are traded. As of December 31, 2011 there were 182.9 million Units outstanding. Each Unit consists of one common share, no par value, and one Series A preferred share of the Company. The Company is currently selling shares to its existing shareholders at a price of \$11.00 per share through its Dividend Reinvestment Plan. As of December 31, 2011, the Units were held by approximately 38,600 beneficial shareholders.

Dividend Reinvestment Plan

In December 2010, the Company instituted a Dividend Reinvestment Plan for its shareholders. The plan provides a way to increase shareholder investment in the Company by reinvesting dividends to purchase additional Units of the Company. The uses of the proceeds from this plan may include purchasing Units under the Company's Unit Redemption Program, enhancing properties, satisfying financing obligations and other expenses, increasing working capital, funding various corporate operations, and acquiring hotels. The Company has registered 20.0 million Units for potential issuance under the plan. During the year ended December 31, 2011, 5.4 million Units were issued under the plan representing approximately \$59.1 million. No Units were issued under the plan as of December 31, 2010. As of December 31, 2011, the Company had approximately 62.8 million Units participating in the Dividend Reinvestment Plan, which has declined from a high in June 2011 of 75.4 million shares. Since there continues to be demand for the Units at \$11 per Unit, the Company's Board of Directors does not believe the offering price under the Dividend Reinvestment Plan should be changed at this time. However, the Board of Directors could change the price as it determines appropriate.

Unit Redemption Program

Effective in October 2009, the Company's Board of Directors approved a Unit Redemption Program to provide limited interim liquidity to its shareholders who have held their Units for at least one year. Shareholders may request redemption of Units for a purchase price equal to 92% of the price paid per Unit if the Units have been owned for less than three years, or 100% of the price paid per Unit if the Units have been owned more than three years. The maximum number of Units that may be redeemed in any given year is five percent of the weighted average number of Units outstanding during the 12-month period immediately prior to the date of redemption. The Company reserves the right to change the purchase price of redemptions, reject any request for redemption, or otherwise amend the terms of, suspend, or terminate the Unit Redemption Program. As noted below, during 2011, the total redemption requests exceeded the authorized amount of redemptions and the Board of Directors has and will continue to limit the amount of redemptions as it deems prudent.

Since inception of the program through December 31, 2011, the Company has redeemed approximately 4.7 million Units representing \$49.2 million. During the year ended December 31, 2011, the Company redeemed approximately 3.8 million Units in the amount of \$39.2 million. As contemplated in the program, beginning with the July 2011 redemption, the Company redeemed Units on a pro-rata basis with approximately 41% of the amount requested redeemed in the third quarter of 2011 and approximately 18% of the amount requested redeemed in October 2011 (the last scheduled redemption date in 2011), leaving approximately 6.9 million Units requested but not redeemed. Prior to July 2011, the Company had redeemed 100% of redemption requests. The Company has a number of cash sources including cash from operations, dividend reinvestment plan proceeds and asset sales from which it can make distributions. See the Company's complete consolidated statements of cash flows for the years ended December 31, 2011, 2010 and 2009 included in the Company's audited financial statements in Item 8 of this Form 10-K for a further description of the sources and uses of the Company's cash flows. The following is a summary of redemptions during the fourth quarter of 2011 (no redemptions occurred in November and December of 2011).

Issuer Purchases of Equity Securities

<u>Period</u>	<u>(a)</u>	<u>(b)</u>	<u>(c)</u>	<u>(d)</u>
	Total Number of Units Purchased	Average Price Paid per Unit	Total Number of Units Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Units that May Yet Be Purchased Under the Plans or Programs
October 2011	1,511,997	\$10.52	1,511,997	(1)

(1) The maximum number of Units that may be redeemed in any 12 month period is limited to up to five percent (5.0%) of the weighted average number of Units outstanding from the beginning of the 12 month period, subject to the Company's right to change the number of Units to be redeemed.

Series A Preferred Shares

The Series A preferred shares have no voting rights and no conversion rights. In addition, the Series A preferred shares are not separately tradable from the common shares to which they relate. The Series A preferred shares do not have any distribution rights except a priority distribution upon the sale of the Company's assets. The priority distribution ("Priority Distribution") will be equal to \$11.00 per Series A preferred share, and will be paid before any distribution will be made to the holders of any other shares. Upon the Priority Distribution the Series A preferred shares will have no other distribution rights.

Series B Convertible Preferred Shares

In November 2007, the Company issued 480,000 Series B convertible preferred shares to Glade M. Knight, the Company's Chairman and Chief Executive Officer. There are no dividends payable on the Series B convertible preferred shares. Holders of more than two-thirds of the Series B convertible preferred shares must approve any proposed amendment to the Articles of Incorporation that would adversely affect the Series B convertible preferred shares. Upon liquidation, each holder of the Series B convertible preferred shares is entitled to a priority liquidation payment. However the priority liquidation payment of the holder of the Series B convertible preferred shares is junior to the holders of the Series A preferred shares' distribution rights. The holder of a Series B convertible preferred share is entitled to a liquidation payment of \$11 per number of common shares into which each Series B convertible preferred share would convert. In the event that the liquidation of the Company's assets results in proceeds that exceed the distribution rights of the Series A preferred shares and the Series B convertible preferred shares, the remaining proceeds will be distributed between the common shares and the Series B convertible preferred shares, on an as converted basis. The Series B convertible preferred shares are convertible into common shares of the Company upon and for 180 days following the occurrence of any of the following events: (1) substantially all of the Company's assets, stock or business is sold or transferred through exchange, merger, consolidation, lease, share exchange, sale or otherwise, other than a sale of assets in liquidation, dissolution or winding up of the Company's business; or (2) the termination or expiration without renewal of the advisory agreement with A9A or if the Company ceases to use ASRG to provide property acquisition and disposition services; or (3) the Company's common shares are listed on any securities exchange or quotation system or in any established market.

Preferred Shares

The Company's articles of incorporation authorize issuance of up to 30 million additional preferred shares. No preferred shares other than the Series A preferred shares and the Series B convertible preferred shares (discussed above) have been issued. The Company believes that the authorization to issue additional preferred shares benefits the Company and its shareholders by permitting flexibility in financing additional growth, giving the Company additional financing options in corporate planning and in responding to developments in business, including financing of additional acquisitions and other general corporate purposes. Having authorized preferred shares available for issuance in the future gives the Company the ability to respond to future developments and allows preferred shares to be issued without the expense and delay of a special shareholders' meeting. At present, the Company has no specific financing or acquisition plans involving the issuance of additional preferred shares and the Company does not propose to fix the characteristics of any series of

preferred shares in anticipation of issuing preferred shares other than the Series A preferred shares and Series B convertible preferred shares discussed above. The Company cannot now predict whether or to what extent, if any, additional preferred shares will be used or if so used what the characteristics of a particular series may be. The voting rights and rights to distributions of the holders of common shares will be subject to the prior rights of the holders of any subsequently-issued preferred shares. Unless otherwise required by applicable law or regulation, the preferred shares would be issuable without further authorization by holders of the common shares and on such terms and for such consideration as may be determined by the Board of Directors. The preferred shares could be issued in one or more series having varying voting rights, redemption and conversion features, distribution (including liquidating distribution) rights and preferences, and other rights, including rights of approval of specified transactions. A series of preferred shares could be given rights that are superior to rights of holders of common shares and a series having preferential distribution rights could limit common share distributions and reduce the amount holders of common shares would otherwise receive on dissolution.

Distribution Policy

To maintain its REIT status the Company is required to distribute at least 90% of its ordinary income. Distributions during 2011, 2010 and 2009 totaled approximately \$160.4 million, \$118.1 million and \$57.3 million, respectively. The distributions were paid at a monthly rate of \$0.073334 per common share. The amount and timing of distributions to shareholders are within the discretion of the Company’s Board of Directors. The amount and frequency of future distributions will depend on the Company’s results of operations, cash flow from operations, economic conditions, working capital requirements, cash requirements to fund investing and financing activities, capital expenditure requirements, including improvements to and expansions of properties and the acquisition of additional properties, as well as the distribution requirements under federal income tax provisions for qualification as a REIT.

Non-Employee Directors’ Stock Option Plan

The Company’s Board of Directors has adopted and the Company’s shareholders have approved a non-employee directors’ stock option plan (the “Directors’ Plan”) to provide incentives to attract and retain directors. The options issued under the Directors’ Plan convert upon exercise of the options to Units. Each Unit consists of one common share and one Series A preferred share of the Company. The following is a summary of securities issued under the Directors’ Plan as of December 31, 2011:

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>Weighted-average exercise price of outstanding options, warrants and rights</u>	<u>Number of securities remaining available for future issuance under equity compensation plans</u>
<i>Equity Compensation plans approved by security holders</i>			
Non-Employee Directors’ Stock Option Plan.....	330,292	\$11.00	2,823,799

Use of Proceeds from Offering

The following tables set forth information concerning the best-efforts offering that was concluded in December 2010, and the use of proceeds from the offering as of December 31, 2011. All amounts in thousands, except per Unit data:

<u>Units Registered:</u>			
	9,524 Units	\$10.50 per Unit	\$ 100,000
	<u>172,727</u> Units	\$11 per Unit	<u>1,900,000</u>
Totals:	182,251 Units		\$2,000,000
<u>Units Sold:</u>			
	9,524 Units	\$10.50 per Unit	\$ 100,000
	<u>172,727</u> Units	\$11 per Unit	<u>1,900,000</u>
Totals:	182,251 Units		\$2,000,000

Expenses of Issuance and Distribution of Units

1. Underwriting discounts and commission	200,000
2. Expenses of underwriters	—
3. Direct or indirect payments to directors or officers of the Company or their associates, to ten percent shareholders, or to affiliates of the Company	—
4. Fees and expenses of third parties	<u>3,058</u>
Total Expenses of Issuance and Distribution of Common Shares	<u>203,058</u>
Net Proceeds to the Company	<u>\$1,796,942</u>
1. Purchase of real estate (net of debt proceeds and repayment)	\$1,524,697
2. Deposits and other costs associated with potential real estate acquisitions	1,450
3. Repayment of other indebtedness, including interest expense paid	17,489
4. Investment and working capital	208,411
5. Fees and expense reimbursement to the following (all affiliates of officers of the Company):	
a. Apple Nine Advisors, Inc.	11,794
b. Apple Suites Realty Group, Inc.	33,101
6. Fees and expenses of third parties	—
7. Other	—
Total of Application of Net Proceeds to the Company	<u>\$1,796,942</u>

Item 6. Selected Financial Data

The following table sets forth selected financial data for the years ended December 31, 2011, 2010, 2009 and 2008 and for the period November 9, 2007 (initial capitalization) through December 31, 2007. Certain information in the table has been derived from the Company's audited financial statements and notes thereto. This data should be read in conjunction with Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, and Item 8, the Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Annual Report on Form 10-K. During the period from the Company's initial capitalization on November 9, 2007 to July 30, 2008, the Company owned no properties, had no revenue exclusive of interest income, and was primarily engaged in capital formation activities. Operations commenced on July 31, 2008 with the Company's first property acquisition.

	Year Ended December 31, 2011	Year Ended December 31, 2010	Year Ended December 31, 2009	Year Ended December 31, 2008	For the period November 9, 2007 (initial capitalization) through December 31, 2007
(in thousands except per share and statistical data)					
Revenues:					
Room revenue.....	\$ 291,858	\$ 144,988	\$ 76,163	\$ 9,501	\$ —
Other revenue.....	28,642	15,147	9,043	2,023	—
Total revenue.....	<u>320,500</u>	<u>160,135</u>	<u>85,206</u>	<u>11,524</u>	<u>—</u>
Expenses:					
Hotel operating expenses.....	184,641	97,292	52,297	7,422	—
Taxes, insurance and other.....	19,455	10,273	5,953	731	—
General and administrative.....	8,189	6,472	4,079	1,288	15
Acquisition related costs.....	5,275	19,379	4,951	—	—
Depreciation.....	48,415	28,391	14,095	2,277	—
Interest (income) expense, net.....	4,371	931	1,018	(2,346)	2
Total expenses.....	<u>270,346</u>	<u>162,738</u>	<u>82,393</u>	<u>9,372</u>	<u>17</u>
Income (loss) from continuing operations.....	50,154	(2,603)	2,813	2,152	(17)
Income from discontinued operations...	19,834	18,860	14,041	—	—
Net income (loss).....	<u>\$ 69,988</u>	<u>\$ 16,257</u>	<u>\$ 16,854</u>	<u>\$ 2,152</u>	<u>\$ (17)</u>
Per Share:					
Income (loss) from continuing operations per common share.....	\$ 0.27	\$ (0.02)	\$ 0.05	\$ 0.14	\$(1,684.60)
Income from discontinued operations per common share.....	0.11	0.14	0.21	—	—
Net income (loss) per common share...	<u>\$ 0.38</u>	<u>\$ 0.12</u>	<u>\$ 0.26</u>	<u>\$ 0.14</u>	<u>\$(1,684.60)</u>
Distributions paid per common share...	\$ 0.88	\$ 0.88	\$ 0.88	\$ 0.51	\$ —
Weighted-average common shares outstanding—basic and diluted.....	<u>182,396</u>	<u>135,825</u>	<u>66,041</u>	<u>15,852</u>	<u>—</u>
Balance Sheet Data (at end of period):					
Cash and cash equivalents.....	\$ 30,733	\$ 224,108	\$ 272,913	\$ 75,193	\$ 20
Investment in real estate, net.....	\$1,480,722	\$1,461,922	\$ 687,509	\$ 346,423	\$ —
Real estate held for sale.....	\$ 158,552	\$ —	\$ —	\$ —	\$ —
Total assets.....	<u>\$1,700,967</u>	<u>\$1,745,942</u>	<u>\$ 982,513</u>	<u>\$ 431,619</u>	<u>\$ 337</u>
Notes payable.....	\$ 124,124	\$ 99,649	\$ 58,688	\$ 38,647	\$ 151
Shareholders' equity.....	\$1,563,590	\$1,634,039	\$ 917,405	\$ 389,740	\$ 31
Net book value per share.....	<u>\$ 8.55</u>	<u>\$ 9.01</u>	<u>\$ 9.31</u>	<u>\$ 9.50</u>	<u>\$ —</u>
Other Data:					
Cash Flow From (Used In):					
Operating activities.....	\$ 116,044	\$ 38,758	\$ 29,137	\$ 3,317	\$ (2)
Investing activities.....	\$ (166,085)	\$ (786,103)	\$ (341,131)	\$ (315,322)	\$ —
Financing activities.....	\$ (143,334)	\$ 698,540	\$ 509,714	\$ 387,178	\$ (26)
Number of hotels owned at end of period.....	88	76	33	21	—
Average Daily Rate (ADR) ^(d)	\$ 107	\$ 102	\$ 104	\$ 110	\$ —
Occupancy.....	70%	65%	62%	59%	—
Revenue Per Available Room (RevPAR) ^(b)	\$ 74	\$ 66	\$ 64	\$ 65	\$ —
Total rooms sold ^(c)	2,733,381	1,421,276	732,553	86,196	—
Total rooms available ^(d)	<u>3,924,417</u>	<u>2,179,566</u>	<u>1,183,837</u>	<u>146,227</u>	<u>—</u>
Modified Funds From Operations Calculation^(e):					
Net income (loss).....	\$ 69,988	\$ 16,257	\$ 16,854	\$ 2,152	\$ (17)
Depreciation of real estate owned...	49,815	30,749	15,936	2,277	—
Funds from operations.....	119,803	47,006	32,790	4,429	(17)
Acquisition related costs.....	5,275	19,379	4,951	—	—
Straight-line rental income.....	(6,158)	(6,104)	(4,618)	—	—
Modified funds from operations.....	<u>\$ 118,920</u>	<u>\$ 60,281</u>	<u>\$ 33,123</u>	<u>\$ 4,429</u>	<u>\$ (17)</u>

-
- (a) Total room revenue divided by number of rooms sold.
 - (b) ADR multiplied by occupancy percentage.
 - (c) Represents the number of room nights sold during the period.
 - (d) Represents the number of rooms owned by the Company multiplied by the number of nights in the period.
 - (e) Funds from operations (FFO) is defined as net income (loss) (computed in accordance with generally accepted accounting principals—GAAP) excluding gains and losses from sales of depreciable property, plus depreciation and amortization. Modified FFO (MFFO) excludes rental revenue earned, but not received during the period or straight-line rental income and costs associated with the acquisition of real estate. The Company considers FFO and MFFO in evaluating property acquisitions and its operating performance and believes that FFO and MFFO should be considered along with, but not as an alternative to, net income and cash flows as a measure of the Company's activities in accordance with GAAP. The Company considers FFO and MFFO as supplemental measures of operating performance in the real estate industry, and along with the other financial measures included in this Form 10-K, including net income, cash flow from operating activities, financing activities and investing activities, they provide investors with an indication of the performance of the Company. The Company's definition of FFO and MFFO are not necessarily the same as such terms that are used by other companies. FFO and MFFO are not necessarily indicative of cash available to fund cash needs.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Annual Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are typically identified by use of terms such as “may,” “believe,” “expect,” “anticipate,” “intend,” “estimate,” “project,” “target,” “goal,” “plan,” “should,” “will,” “predict,” “potential,” and similar expressions that convey the uncertainty of future events or outcomes. Such statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the ability of the Company to implement its acquisition strategy and operating strategy; the Company's ability to manage planned growth; changes in economic cycles; the outcome of current and future litigation, regulatory proceedings or inquiries; and competition within the real estate industry. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore there can be no assurance that such statements included in this Annual Report will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the results or conditions described in such statements or the objectives and plans of the Company will be achieved. In addition, the Company's qualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code. Readers should carefully review the Company's financial statements and the notes thereto, as well as the risk factors described in the Company's filings with the Securities and Exchange Commission and Item 1A in this report. Any forward-looking statement that the Company makes speaks only as of the date of this report. The Company undertakes no obligation to publically update or revise any forward-looking statements or cautionary factors, as a result of new information, future events, or otherwise, except as required by law.

Overview

Apple REIT Nine, Inc., together with its wholly owned subsidiaries (the “Company”), is a Virginia corporation that has elected to be treated as a real estate investment trust (“REIT”) for federal income tax purposes. The Company, which has limited operating history, was formed to invest in income-producing real estate in the United States. The Company was initially capitalized on November 9, 2007, with its first investor closing on May 14, 2008. The Company completed its best-efforts offering of Units in December 2010. Prior to the Company's first hotel acquisition on July 31, 2008, the Company had no revenue, exclusive of interest income. As of December 31, 2011, the Company owned 88 hotels (11 purchased and one newly constructed hotel opened during 2011, 43 purchased during 2010, 12 acquired during 2009 and 21 acquired during 2008). Accordingly, the results of operations include only results from the date of ownership of the properties.

As of December 31, 2011, the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are being leased to Chesapeake Energy Corporation (“Chesapeake”) for the production of natural gas (the “110 parcels”). In August 2011, the Company entered into a contract for the potential sale of all 110 parcels for a total purchase price of \$198.4 million. The cost of the 110 parcels was approximately \$147.3 million. Although there can be no assurances, the Company anticipates it will complete the sale in the first or second quarter of 2012. The operating results related to the 110 parcels have been included in discontinued operations and are not included in the results of operations summary below.

Hotel Operations

Although hotel performance can be influenced by many factors including local competition, local and general economic conditions in the United States and the performance of individual managers assigned to each hotel, performance of the hotels as compared to other hotels within their respective local markets, in general, has met the Company's expectations for the period owned. With the significant decline in economic conditions throughout the United States over the 2008 through 2010 time period, overall performance of the Company's hotels has not met expectations since acquisition. Although there is no way to predict future general economic conditions, the hotel industry and the Company's revenues have shown evidence of improvement in 2011 and

the Company anticipates mid single digit percentage increases for comparable hotels for 2012 as compared to 2011. In evaluating financial condition and operating performance, the most important indicators on which the Company focuses are revenue measurements, such as average occupancy, average daily rate (“ADR”), revenue per available room (“RevPAR”) and market yield which compares an individual hotel’s results to others in its local market, and expenses, such as hotel operating expenses, general and administrative and other expenses described below.

The following is a summary of the results from continuing operations of the 88 hotels owned as of December 31, 2011 for their respective periods of ownership by the Company:

(in thousands, except statistical data)	Years Ended December 31,			
	2011	Percent of Revenue	2010	Percent of Revenue
Total revenue.....	\$320,500	100%	\$160,135	100%
Hotel operating expenses.....	184,641	58%	97,292	61%
Taxes, insurance and other expense	19,455	6%	10,273	6%
General and administrative expense	8,189	3%	6,472	4%
Acquisition related costs.....	5,275		19,379	
Depreciation.....	48,415		28,391	
Interest expense, net.....	4,371		931	
Number of hotels.....	88		76	
Average Market Yield ⁽¹⁾	126		123	
ADR	\$ 107		\$ 102	
Occupancy.....	70%		65%	
RevPAR.....	\$ 74		\$ 66	

⁽¹⁾ Calculated from data provided by Smith Travel Research, Inc.[®] Excludes hotels under renovation or opened less than two years during the applicable periods.

Legal Proceedings and Related Matters

The term the “Apple REIT Companies” means the Company, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc.

On December 13, 2011, the United States District Court for the Eastern District of New York ordered that three putative class actions, Kronberg, et al. v. David Lerner Associates, Inc., et al., Kowalski v. Apple REIT Ten, Inc., et al., and Leff v. Apple REIT Ten, Inc., et al., be consolidated and amended the caption of the consolidated matter to be In re Apple REITs Litigation. The District Court also appointed lead plaintiffs and lead counsel for the consolidated action and ordered lead plaintiffs to file and serve a consolidated complaint by February 17, 2012. The parties agreed to a schedule for answering or otherwise responding to the complaint and that briefing on any motion to dismiss the complaint will be concluded by June 18, 2012. The Company was previously named as a party in all three of the abovementioned class action lawsuits.

On February 17, 2012, lead plaintiffs and lead counsel in the In re Apple REITs Litigation, Civil Action No. 1:11-cv-02919-KAM-JO, filed an amended consolidated complaint in the United States District Court for the Eastern District of New York against the Company, Apple Suites Realty Group, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., Apple Fund Management, LLC, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc., their directors and certain officers, David Lerner Associates, Inc. and David Lerner. The consolidated complaint, purportedly brought on behalf of all purchasers of Units in the Company and the other Apple REIT Companies, or those who otherwise acquired these Units that were offered and sold to them by David Lerner Associates, Inc., or its affiliates and on behalf of subclasses of shareholders in New Jersey, New York, Connecticut and Florida, asserts claims under Sections 11, 12 and 15 of the Securities Act of 1933. The consolidated complaint also asserts claims for breach of fiduciary duty, aiding and abetting breach of fiduciary duty, negligence, and unjust enrichment, and claims for violation of the securities laws of Connecticut and Florida. The complaint seeks, among other things, certification of a putative nationwide class and the state subclasses, damages, rescission of share purchases and other costs and expenses.

The Company believes that any claims against it, its officers and directors and other Apple entities are without merit, and intends to defend against them vigorously. At this time, the Company cannot reasonably

predict the outcome of these proceedings or provide a reasonable estimate of the possible loss or range of loss due to these proceedings, if any.

Hotels Owned

As noted above, the Company commenced operations in July 2008 upon the purchase of its first hotel property. The following table summarizes the location, brand, manager, date acquired, number of rooms and gross purchase price for each of the 88 hotels the Company owned as of December 31, 2011. All dollar amounts are in thousands.

<u>City</u>	<u>State</u>	<u>Brand</u>	<u>Manager</u>	<u>Date Acquired</u>	<u>Rooms</u>	<u>Gross Purchase Price</u>
Tucson	AZ	Hilton Garden Inn	Western	7/31/2008	125	\$ 18,375
Santa Clarita	CA	Courtyard	Dimension	9/24/2008	140	22,700
Charlotte	NC	Homewood Suites	McKibbon	9/24/2008	112	5,750
Allen	TX	Hampton Inn & Suites	Gateway	9/26/2008	103	12,500
Twinsburg	OH	Hilton Garden Inn	Gateway	10/7/2008	142	17,792
Lewisville	TX	Hilton Garden Inn	Gateway	10/16/2008	165	28,000
Duncanville	TX	Hilton Garden Inn	Gateway	10/21/2008	142	19,500
Santa Clarita	CA	Hampton Inn	Dimension	10/29/2008	128	17,129
Santa Clarita	CA	Residence Inn	Dimension	10/29/2008	90	16,600
Santa Clarita	CA	Fairfield Inn	Dimension	10/29/2008	66	9,337
Beaumont	TX	Residence Inn	Western	10/29/2008	133	16,900
Pueblo	CO	Hampton Inn & Suites	Dimension	10/31/2008	81	8,025
Allen	TX	Hilton Garden Inn	Gateway	10/31/2008	150	18,500
Bristol	VA	Courtyard	LBA	11/7/2008	175	18,650
Durham	NC	Homewood Suites	McKibbon	12/4/2008	122	19,050
Hattiesburg	MS	Residence Inn	LBA	12/11/2008	84	9,793
Jackson	TN	Courtyard	Vista	12/16/2008	94	15,200
Jackson	TN	Hampton Inn & Suites	Vista	12/30/2008	83	12,600
Pittsburgh	PA	Hampton Inn	Vista	12/31/2008	132	20,458
Fort Lauderdale	FL	Hampton Inn	Vista	12/31/2008	109	19,290
Frisco	TX	Hilton Garden Inn	Western	12/31/2008	102	15,050
Round Rock	TX	Hampton Inn	Vista	3/6/2009	94	11,500
Panama City	FL	Hampton Inn & Suites	LBA	3/12/2009	95	11,600
Austin	TX	Homewood Suites	Vista	4/14/2009	97	17,700
Austin	TX	Hampton Inn	Vista	4/14/2009	124	18,000
Dothan	AL	Hilton Garden Inn	LBA	6/1/2009	104	11,601
Troy	AL	Courtyard	LBA	6/18/2009	90	8,696
Orlando	FL	Fairfield Inn & Suites	Marriott	7/1/2009	200	25,800
Orlando	FL	SpringHill Suites	Marriott	7/1/2009	200	29,000
Clovis	CA	Hampton Inn & Suites	Dimension	7/31/2009	86	11,150
Rochester	MN	Hampton Inn & Suites	Raymond	8/3/2009	124	14,136
Johnson City	TN	Courtyard	LBA	9/25/2009	90	9,880
Baton Rouge	LA	SpringHill Suites	Dimension	9/25/2009	119	15,100
Houston	TX	Marriott	Western	1/8/2010	206	50,750
Albany	GA	Fairfield Inn & Suites	LBA	1/14/2010	87	7,920
Panama City	FL	TownePlace Suites	LBA	1/19/2010	103	10,640
Clovis	CA	Homewood Suites	Dimension	2/2/2010	83	12,435
Jacksonville	NC	TownePlace Suites	LBA	2/16/2010	86	9,200
Miami	FL	Hampton Inn & Suites	Dimension	4/9/2010	121	11,900
Anchorage	AK	Embassy Suites	Stonebridge	4/30/2010	169	42,000
Boise	ID	Hampton Inn & Suites	Raymond	4/30/2010	186	22,370
Rogers	AR	Homewood Suites	Raymond	4/30/2010	126	10,900
St. Louis	MO	Hampton Inn & Suites	Raymond	4/30/2010	126	16,000

City	State	Brand	Manager	Date Acquired	Rooms	Gross Purchase Price
Oklahoma City	OK	Hampton Inn & Suites	Raymond	5/28/2010	200	\$ 32,657
Ft. Worth	TX	TownePlace Suites	Western	7/19/2010	140	18,435
Lafayette	LA	Hilton Garden Inn	LBA	7/30/2010	153	17,261
West Monroe	LA	Hilton Garden Inn	InterMountain	7/30/2010	134	15,639
Silver Spring	MD	Hilton Garden Inn	White	7/30/2010	107	17,400
Rogers	AR	Hampton Inn	Raymond	8/31/2010	122	9,600
St. Louis	MO	Hampton Inn	Raymond	8/31/2010	190	23,000
Kansas City	MO	Hampton Inn	Raymond	8/31/2010	122	10,130
Alexandria	LA	Courtyard	LBA	9/15/2010	96	9,915
Grapevine	TX	Hilton Garden Inn	Western	9/24/2010	110	17,000
Nashville	TN	Hilton Garden Inn	Vista	9/30/2010	194	42,667
Indianapolis	IN	SpringHill Suites	White	11/2/2010	130	12,800
Mishawaka	IN	Residence Inn	White	11/2/2010	106	13,700
Phoenix	AZ	Courtyard	White	11/2/2010	164	16,000
Phoenix	AZ	Residence Inn	White	11/2/2010	129	14,000
Mettawa	IL	Residence Inn	White	11/2/2010	130	23,500
Mettawa	IL	Hilton Garden Inn	White	11/2/2010	170	30,500
Austin	TX	Hilton Garden Inn	White	11/2/2010	117	16,000
Novi	MI	Hilton Garden Inn	White	11/2/2010	148	16,200
Warrenville	IL	Hilton Garden Inn	White	11/2/2010	135	22,000
Schaumburg	IL	Hilton Garden Inn	White	11/2/2010	166	20,500
Salt Lake City	UT	SpringHill Suites	White	11/2/2010	143	17,500
Austin	TX	Fairfield Inn & Suites	White	11/2/2010	150	17,750
Austin	TX	Courtyard	White	11/2/2010	145	20,000
Chandler	AZ	Courtyard	White	11/2/2010	150	17,000
Chandler	AZ	Fairfield Inn & Suites	White	11/2/2010	110	12,000
Tampa	FL	Embassy Suites	White	11/2/2010	147	21,800
Andover	MA	SpringHill Suites	Marriott	11/5/2010	136	6,500
Philadelphia (Collegeville)	PA	Courtyard	White	11/15/2010	132	20,000
Holly Springs	NC	Hampton Inn & Suites	LBA	11/30/2010	124	14,880
Philadelphia (Malvern)	PA	Courtyard	White	11/30/2010	127	21,000
Arlington	TX	Hampton Inn & Suites	Western	12/1/2010	98	9,900
Irving	TX	Homewood Suites	Western	12/29/2010	77	10,250
Mount Laurel	NJ	Homewood Suites	Tharaldson	1/11/2011	118	15,000
West Orange	NJ	Courtyard	Tharaldson	1/11/2011	131	21,500
Texarkana	TX	Hampton Inn & Suites	InterMountain	1/31/2011	81	9,100
Fayetteville	NC	Home2 Suites	LBA	2/3/2011	118	11,397
Manassas	VA	Residence Inn	Tharaldson	2/16/2011	107	14,900
San Bernardino	CA	Residence Inn	Tharaldson	2/16/2011	95	13,600
Alexandria	VA	SpringHill Suites	Marriott	3/28/2011	155	24,863 ⁽¹⁾
Dallas	TX	Hilton	Hilton	5/17/2011	224	42,000
Santa Ana	CA	Courtyard	Dimension	5/23/2011	155	24,800
Lafayette	LA	SpringHill Suites	LBA	6/23/2011	103	10,232
Tucson	AZ	TownePlace Suites	Western	10/6/2011	124	15,852
El Paso	TX	Hilton Garden Inn	Western	12/19/2011	145	19,974
Total					<u>11,252</u>	<u>\$1,530,179</u>

(1) The Company acquired land and began construction for this hotel during 2009. Hotel construction was completed by the Company and the hotel opened for business on March 28, 2011. The gross purchase price includes the acquisition of land and construction costs.

Of the Company's 88 hotels owned at December 31, 2011, 11 were purchased during 2011. The total gross purchase price for these 11 hotels, with a total of 1,401 rooms, was \$198.4 million. Also, as noted in the table above, during March 2011, the Company completed the construction of a SpringHill Suites hotel in Alexandria, Virginia which opened for business on March 28, 2011.

The purchase price for the properties acquired through December 31, 2011, net of debt assumed, was funded primarily by the Company's best-efforts offering of Units, completed in December 2010. The Company assumed approximately \$122.4 million of debt secured by 13 of its hotel properties and \$3.8 million of unsecured debt in connection with one of its hotel properties. The following table summarizes the hotel location, interest rate, maturity date and the principal amount assumed associated with each note payable outstanding as of December 31, 2011. All dollar amounts are in thousands.

<u>Location</u>	<u>Brand</u>	<u>Interest Rate⁽¹⁾</u>	<u>Acquisition Date</u>	<u>Maturity Date</u>	<u>Principal Assumed</u>	<u>Outstanding balance as of December 31, 2011</u>
Lewisville, TX.....	Hilton Garden Inn	0.00%	10/16/2008	12/31/2016	\$ 3,750	\$ 3,750
Duncanville, TX.....	Hilton Garden Inn	5.88%	10/21/2008	5/11/2017	13,966	13,355
Allen, TX.....	Hilton Garden Inn	5.37%	10/31/2008	10/11/2015	10,787	10,207
Bristol, VA.....	Courtyard	6.59%	11/7/2008	8/1/2016	9,767	9,380
Round Rock, TX.....	Hampton Inn	5.95%	3/6/2009	5/1/2016	4,175	3,917
Austin, TX.....	Homewood Suites	5.99%	4/14/2009	3/1/2016	7,556	7,098
Austin, TX.....	Hampton Inn	5.95%	4/14/2009	3/1/2016	7,553	7,092
Rogers, AR.....	Hampton Inn	5.20%	8/31/2010	9/1/2015	8,337	8,126
St. Louis, MO.....	Hampton Inn	5.30%	8/31/2010	9/1/2015	13,915	13,568
Kansas City, MO.....	Hampton Inn	5.45%	8/31/2010	10/1/2015	6,517	6,360
Philadelphia (Malvern), PA.....	Courtyard	6.50%	11/30/2010	10/1/2032 ⁽²⁾	7,894	7,711
Irving, TX.....	Homewood Suites	5.83%	12/29/2010	4/11/2017	6,052	5,911
Texarkana, TX.....	Hampton Inn & Suites	6.90%	1/31/2011	7/8/2016	4,954	4,893
Dallas, TX.....	Hilton	6.63%	5/17/2011	6/6/2015	20,988	20,686
Total.....					<u>\$126,211</u>	<u>\$122,054</u>

(1) These rates are the rates per the loan agreement. At acquisition, the Company adjusted the interest rates on these loans to market rates and is amortizing the adjustments to interest expense over the life of the loan.

(2) Outstanding principal balance is callable by lender or prepayable by the Company beginning on October 1, 2016, and every five years thereafter until maturity, subject to certain conditions.

The Company leases all of its hotels to its wholly-owned taxable REIT subsidiary (or a subsidiary thereof) under master hotel lease agreements. The Company also used the proceeds of its best-efforts offering to pay approximately \$30.2 million, representing 2% of the gross purchase price for these properties, as a brokerage commission to Apple Suites Realty Group, Inc. ("ASRG"), 100% owned by Glade M. Knight, the Company's Chairman and Chief Executive.

No goodwill was recorded in connection with any of the acquisitions.

Management and Franchise Agreements

Each of the Company's 88 hotels are operated and managed, under separate management agreements, by affiliates of one of the following companies: Dimension Development Two, LLC ("Dimension"), Gateway Hospitality Group, Inc. ("Gateway"), Hilton Management LLC ("Hilton"), Intermountain Management, LLC ("Intermountain"), LBAM-Investor Group, L.L.C. ("LBA"), Fairfield FMC, LLC and SpringHill SMC, LLC, subsidiaries of Marriott International ("Marriott"), MHH Management, LLC ("McKibbon"), Raymond Management Company, Inc. ("Raymond"), Stonebridge Realty Advisors, Inc. ("Stonebridge"), Tharaldson Hospitality Management, LLC ("Tharaldson"), Vista Host, Inc. ("Vista"), Texas Western Management Partners, L.P. ("Western") and White Lodging Services Corporation ("White"). The agreements generally provide for initial terms of one to 30 years. Fees associated with the agreements generally include the payment of base management fees, incentive management fees, accounting fees, and other fees for centralized services

which are allocated among all of the hotels that receive the benefit of such services. Base management fees are calculated as a percentage of gross revenues. Incentive management fees are calculated as a percentage of operating profit in excess of a priority return to the Company, as defined in the management agreements. The Company has the option to terminate the management agreements if specified performance thresholds are not satisfied. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$10.6 million, \$5.1 million and \$2.6 million in management fees.

Dimension, Gateway, Intermountain, LBA, McKibbin, Raymond, Stonebridge, Tharaldson, Vista, Western and White are not affiliated with either Marriott or Hilton, and as a result, the hotels they manage were required to obtain separate franchise agreements with each respective franchisor. The Hilton franchise agreements generally provide for an initial term of 10 to 20 years. Fees associated with the agreements generally include the payment of royalty fees and program fees. The Marriott franchise agreements generally provide for initial terms of 13 to 28 years. Fees associated with the agreements generally include the payment of royalty fees, marketing fees, reservation fees and a communications support fee based on room revenues. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$12.8 million, \$6.2 million and \$3.4 million in franchise fees.

Results of Operations for Years 2011 and 2010

During the period from the Company's initial capitalization on November 9, 2007 to July 30, 2008, the Company owned no properties, had no revenue, exclusive of interest income and was primarily engaged in capital formation activities. The Company began operations on July 31, 2008 when it purchased its first hotel. As of December 31, 2011, the Company owned 88 hotels (of which 11 were purchased and one newly constructed hotel opened during 2011) with 11,252 rooms as compared to 76 hotels (of which 43 were acquired during 2010, including 22 acquisitions during the fourth quarter of 2010), with a total of 9,695 rooms as of December 31, 2010. As a result of the acquisition activity during 2010 and 2011, a comparison of operations for 2011 to prior periods is not representative of the results that would have occurred if all properties had been owned for the entire periods presented.

Hotel performance is impacted by many factors including the economic conditions in the United States as well as each locality. During the period from the second half of 2008 through 2010, the overall weakness in the U.S. economy had a considerable negative impact on both consumer and business travel. As a result, hotel revenue in most markets in the United States has declined from 2007 and the first half of 2008. However, economic conditions have shown evidence of improvement in 2011 as compared to 2010. Although the Company expects continued improvement in 2012, it is not anticipated that revenue and operating income for comparable hotels will reach pre-recession levels. The Company's hotels in general have shown results consistent with industry and brand averages for the period of ownership.

Revenues

The Company's principal source of revenue is hotel revenue consisting of room and other related revenue. For the years ended December 31, 2011 and 2010, the Company had hotel revenue of \$320.5 million and \$160.1 million, respectively. This revenue reflects hotel operations for the 88 hotels owned as of December 31, 2011 for their respective periods of ownership by the Company. For the year ended December 31, 2011, the hotels achieved combined average occupancy of approximately 70%, ADR of \$107 and RevPAR of \$74. For the year ended December 31, 2010, the hotels achieved combined average occupancy of approximately 65%, ADR of \$102 and RevPAR of \$66. ADR is calculated as room revenue divided by the number of rooms sold, and RevPAR is calculated as occupancy multiplied by ADR.

Since the beginning of 2010 the Company has experienced an increase in demand as demonstrated by the improvement in average occupancy for its comparable hotels of 7% in 2011 as compared to 2010. In addition, also signifying a stabilizing economy, the Company experienced an increase in ADR of 3% for comparable hotels during 2011 as compared to the prior year. With demand and room rate improvement, the Company and industry are forecasting a mid single digit percentage increase in revenue for 2012 as compared to 2011 for comparable hotels. While reflecting the impact of post-recessionary levels of single-digit growth in national economic activity, the Company's hotels also continue to be leaders in their respective markets. The Company's average Market Yield for 2011 and 2010 was 126 and 123, respectively. The Market Yield is a measure of each hotel's RevPAR compared to the average in the market, with 100 being the average (the

index excludes hotels under renovation or open less than two years) and is provided by Smith Travel Research, Inc.[®], an independent company that tracks historical hotel performance in most markets throughout the world. The Company will continue to pursue market opportunities to improve revenue.

In addition, 14 of the hotels owned as of December 31, 2011 have opened since the beginning of 2010. Generally, newly constructed hotels require 12-24 months to establish themselves in their respective markets. Therefore, revenue is below anticipated or market levels for this period of time.

Expenses

Hotel operating expenses relate to the 88 hotels owned as of December 31, 2011 for their respective periods owned and consist of direct room expenses, hotel administrative expense, sales and marketing expense, utilities expense, repair and maintenance expense, franchise fees and management fees. For the years ended December 31, 2011 and 2010, hotel operating expenses totaled \$184.6 million or 58% of total revenue and \$97.3 million or 61% of total revenue. Eight of the 43 hotels acquired in 2010 and six of the 12 new hotels in 2011 are newly opened hotels and as a result, hotel operating expenses as a percentage of total revenue for these hotels are higher than is expected once the properties have established themselves within their respective markets. In addition, operating expenses were impacted by several hotel renovations, with approximately 16,000 room nights out of service during 2011 and 14,400 room nights out of service during 2010 due to such renovations. Although operating expenses will increase as revenue increases, the Company will continue to work with its management companies to reduce costs as a percentage of revenue as aggressively as possible while maintaining quality and service levels at each property.

Taxes, insurance, and other expenses for the years ended December 31, 2011 and 2010 totaled \$19.5 million or 6% of total revenue and \$10.3 million or 6% of total revenue. As discussed above, with the addition of 14 new hotels in the past two years, taxes, insurance and other expenses as a percentage of revenue is anticipated to decline as the properties become established in their respective markets. However, for comparable hotels, taxes will likely increase if the economy continues to improve and localities reassess property values accordingly. Also, for comparable hotels, 2012 insurance rates have increased due to property and casualty carriers' losses world-wide in the past year.

General and administrative expense for the years ended December 31, 2011 and 2010 was \$8.2 million and \$6.5 million, respectively. The principal components of general and administrative expense are advisory fees and reimbursable expenses, legal fees, accounting fees, the Company's share of the loss in its investment in Apple Air Holding, LLC, and reporting expenses. During 2011 and 2010, the Company incurred approximately \$1.1 million and \$500,000, respectively in legal costs related to the legal and related matters discussed above and continued costs related to responding to Securities and Exchange Commission inquiries. The Company anticipates it will continue to incur significant legal costs at least during the first half of 2012. Also, during the fourth quarter of 2011, the Company began to incur costs associated with its evaluation of a potential consolidation transaction with Apple REIT Six, Inc., Apple REIT Seven, Inc. and Apple REIT Eight, Inc. Total costs incurred were approximately \$100,000. These costs will increase in 2012 if a transaction is pursued.

Acquisition related costs for the years ended December 31, 2011 and 2010 were \$5.3 million and \$19.4 million, respectively. The decline was due to the reduction in acquisitions from 43 in 2010 to 11 in 2011. The costs include title, legal, accounting, pre-opening and other related costs, as well as the brokerage commission paid to ASRG for the properties acquired or newly opened during the respective period.

Depreciation expense for the years ended December 31, 2011 and 2010 was \$48.4 million and \$28.4 million, respectively. Depreciation expense primarily represents expense of the Company's 88 hotel buildings and related improvements, and associated personal property (furniture, fixtures, and equipment) for their respective periods owned. The increase was due to the increase in the number of properties owned.

Interest expense for the years ended December 31, 2011 and 2010 was \$6.0 million and \$2.9 million, respectively and is net of approximately \$500,000 and \$600,000 of interest capitalized associated with renovation and construction projects. Interest expense primarily arose from debt assumed with the acquisition of 14 of the Company's hotels (two loan assumptions during 2011, five in 2010, three in 2009 and four in 2008). During the years ended December 31, 2011 and 2010, the Company also recognized \$1.6 million and \$2.0 million in interest income, primarily representing interest on excess cash invested in short-term money market instruments

and two mortgage notes acquired during 2010 which are secured by two hotels. One of the notes totaling \$11.0 million was repaid by the borrower in December 2011.

Results of Operations for Years 2010 and 2009

As of December 31, 2010, the Company owned 76 hotels (of which 43 were acquired during 2010) with 9,695 rooms as compared to 33 hotels, with a total of 3,900 rooms as of December 31, 2009. As a result of the acquisition activity during 2009 and 2010, a comparison of operations for 2010 to prior periods is not representative of the results that would have occurred if all properties had been owned for the entire periods presented.

Revenues

The Company's principal source of revenue is hotel revenue consisting of room and other related revenue. For the years ended December 31, 2010 and 2009, the Company had hotel revenue of \$160.1 million and \$85.2 million, respectively. This revenue reflects hotel operations for the 76 hotels acquired through December 31, 2010 for their respective periods of ownership by the Company. For the year ended December 31, 2010, the hotels achieved combined average occupancy of approximately 65%, ADR of \$102 and RevPAR of \$66. For the year ended December 31, 2009, the hotels achieved combined average occupancy of approximately 62%, ADR of \$104 and RevPAR of \$64.

During 2009 and 2010, the industry and the Company in general reported revenue below pre-recession levels; however, the industry and the Company began to experience improvements in its hotel occupancy levels, as reflected in the overall increase of the Company's occupancy in 2010 as compared to the prior year. The improvement in occupancy was partially a result of reduced room rates as reflected in the ADR decline in 2010 versus 2009. The decline in ADR was due to several factors. General economic conditions in the United States caused industry declines in certain markets. In addition, of the 55 hotels acquired by the Company since December 31, 2008, 17 opened since the beginning of 2009. Generally, newly constructed hotels require 12-24 months to establish themselves in their respective markets. Therefore, revenue was below anticipated or market levels for this period of time for these properties.

Expenses

Hotel operating expenses relate to the 76 hotels acquired through December 31, 2010 for their respective periods owned. For the years ended December 31, 2010 and 2009, hotel operating expenses totaled \$97.3 million or 61% of total revenue and \$52.3 million or 61% of total revenue. Nine of the 12 hotels acquired in 2009 and eight of the 43 hotels acquired in 2010 were new hotels and as a result, hotel operating expenses as a percentage of total revenue for these hotels were higher than is expected once the properties have established themselves within their markets. In addition, operating expenses were impacted by several hotel renovations, with approximately 14,400 room nights out of service during 2010 due to such renovations.

Taxes, insurance, and other expenses for the years ended December 31, 2010 and 2009 totaled \$10.3 million or 6% of hotel revenue and \$6.0 million or 7% of total revenue.

General and administrative expense for the years ended December 31, 2010 and 2009 was \$6.5 million and \$4.1 million, respectively. In 2010, the Company incurred approximately \$500,000 in legal and related costs responding to Securities and Exchange Commission inquiries.

Acquisition related costs for the years ended December 31, 2010 and 2009 were \$19.4 million and \$5.0 million, respectively.

Depreciation expense for the years ended December 31, 2010 and 2009 was \$28.4 million and \$14.1 million, respectively. Depreciation expense primarily represents expense of the Company's 76 hotel buildings and related improvements, and associated personal property (furniture, fixtures, and equipment) for their respective periods owned.

Interest expense for the years ended December 31, 2010 and 2009 was \$2.9 million and \$2.3 million, respectively and is net of approximately \$600,000 and \$400,000 of interest capitalized associated with renovation and construction projects. Interest expense primarily arose from debt assumed with the acquisition of 12 of the Company's hotels. During the years ended December 31, 2010 and 2009, the Company also recognized \$2.0

million and \$1.3 million in interest income, primarily representing interest on excess cash invested in short-term money market instruments and two mortgage notes acquired in 2010 which are secured by two hotels.

Discontinued Operations

As of December 31, 2011, the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are leased to Chesapeake under a long term lease for the production of natural gas (the “110 parcels”). Chesapeake is the second-largest independent producer of natural gas in the United States and guarantor of the lease. The lease has an initial term of 40 years from its commencement date of April 2009 and remaining annual rent ranging from \$15.0 million to \$26.7 million with the average annual rent being \$21.2 million. Rental payments are fixed and have determinable rent increases during the initial lease term. The lease is classified as an operating lease and rental income is recognized on a straight line basis over the initial term of the lease. Under the lease, Chesapeake is responsible for all operating costs of the real estate. During the term of the lease, Chesapeake has the option to purchase up to 30 sites (no more than 10 producing natural gas) for \$1.4 million per site in years 1-5 of the lease and \$1.9 million for the remainder of the lease. For any sites purchased, the annual rent will be reduced proportionately to the remaining sites. During 2011, Chesapeake exercised this option for one site. Chesapeake Energy Corporation is a publicly held company that is traded on the New York Stock Exchange.

The purchase price for the original 417 acres of land and improvements on 113 sites acquired in April 2009 was funded primarily by the Company’s best-efforts offering of Units. The Company also used the proceeds of its best-efforts offering to pay approximately \$4.1 million in closing costs, including \$2.9 million, representing 2% of the gross purchase price, as a brokerage commission to ASRG. The Company capitalized the commission as well as the other closing costs as part of the acquisition cost of the land and improvements.

In February 2010, the Company agreed to sell back to Chesapeake two of the 113 sites originally purchased from Chesapeake in April 2009 and release Chesapeake from their associated lease obligation. The sales price for the two sites was equal to the Company’s original purchase price, approximately \$2.6 million. The Company earned and received rental income for the period held totaling approximately \$240,000.

In July 2011, the Company agreed to sell back to Chesapeake one of the 111 sites originally purchased from Chesapeake and release Chesapeake from their associated lease obligation. The sales price for the site was \$1.4 million, which approximates the net book value of the site. The Company earned and received rental income for the period held totaling approximately \$310,000.

In August 2011, the Company entered into a contract for the potential sale of its 110 remaining parcels for a total purchase price of \$198.4 million. Although there can be no assurances, the Company anticipates it will complete the sale in the first or second quarter of 2012. Although the purchaser is not affiliated with the Company, a partner of the purchaser is also a member of the Board of Directors of Apple REIT Ten, Inc. The 110 parcels have been classified in the consolidated balance sheets as real estate held for sale and are recorded at their carrying amount, totaling approximately \$158.6 million. The carrying amount includes real estate net book value totaling \$141.8 million and straight-line rent receivable totaling \$16.8 million. The 110 parcels was a separate reportable segment and the results of operations for these properties have been classified in the consolidated statements of operations in the line item income from discontinued operations.

The following table sets forth the components of income from discontinued operations for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Rental revenue.....	\$21,357	\$21,325	\$15,961
Operating expenses	123	107	79
Depreciation expense	<u>1,400</u>	<u>2,358</u>	<u>1,841</u>
Income from discontinued operations	<u>\$19,834</u>	<u>\$18,860</u>	<u>\$14,041</u>

Rental revenue includes \$6.2 million, \$6.1 million and \$4.6 million of adjustments to record rent on the straight line basis for years ended December 31, 2011, 2010 and 2009, respectively.

Related Parties

The Company has, and is expected to continue to engage in, significant transactions with related parties. These transactions cannot be construed to be at arm's length and the results of the Company's operations may be different if these transactions were conducted with non-related parties. The Company's independent members of the Board of Directors oversee and annually review the Company's related party relationships (which include the relationships discussed in this section) and are required to approve any significant modifications to the contracts, as well as any new significant related party transactions. During the year ended December 31, 2011, there were no changes to the contracts discussed in this section and the Board of Directors approved the assignment of the contract discussed below. The Board of Directors is not required to approve each individual transaction that falls under the related party relationships. However, under the direction of the Board of Directors, at least one member of the Company's senior management team approves each related party transaction.

The Company has a contract with ASRG, to acquire and dispose of real estate assets for the Company. A fee of 2% of the gross purchase price or gross sale price in addition to certain reimbursable expenses is paid to ASRG for these services. As of December 31, 2011, payments to ASRG for fees under the terms of this contract have totaled approximately \$33.1 million since inception. Of this amount, the Company incurred approximately \$4.0 million, \$15.6 million and \$6.7 million for the years ended December 31, 2011, 2010 and 2009.

The Company is party to an advisory agreement with A9A, pursuant to which A9A provides management services to the Company. A9A provides these management services through an affiliate called Apple Fund Management LLC ("AFM"), which is a subsidiary of Apple REIT Six, Inc. An annual advisory fee ranging from 0.1% to 0.25% of total equity proceeds received by the Company, in addition to certain reimbursable expenses, are payable to A9A for these management services. Total advisory fees incurred by the Company under the advisory agreement are included in general and administrative expenses and totaled approximately \$3.0 million, \$1.5 million and \$722,000 for the years ended December 31, 2011, 2010 and 2009, respectively.

In addition to the fees payable to ASRG and A9A, the Company reimbursed to A9A or ASRG or paid directly to AFM on behalf of A9A or ASRG approximately \$2.1 million, \$2.1 million and \$1.7 million for the years ended December 31, 2011, 2010 and 2009. The expenses reimbursed were approximately \$0.3 million, \$1.1 million and \$0.9 million respectively, for costs reimbursed under the contract with ASRG and approximately \$1.8 million, \$1.0 million and \$0.8 million respectively of costs reimbursed under the contract with A9A. The costs are included in general and administrative expenses and are for the Company's proportionate share of the staffing and related costs provided by AFM at the direction of A9A.

AFM is an affiliate of Apple Six Advisors, Inc., Apple Seven Advisors, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., ASRG and Apple Six Realty Group, Inc., (collectively the "Advisors" which are wholly owned by Glade M. Knight). As such, the Advisors provide management services through the use of AFM to, respectively, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc., Apple REIT Nine, Inc. and Apple REIT Ten, Inc. (collectively the "Apple REIT Entities"). Although there is a potential conflict on time allocation of employees due to the fact that a senior manager, officer or staff member will provide services to more than one company, the Company believes that the executives and staff compensation sharing arrangement described more fully below allows the companies to share costs yet attract and retain superior executives and staff. The cost sharing structure also allows each entity to maintain a much more cost effective structure than having separate staffing arrangements. Amounts reimbursed to AFM include both compensation for personnel and "overhead" (office rent, utilities, benefits, office supplies, etc.) used by the companies. Since the employees of AFM perform services for the Apple REIT Entities and Advisors at the direction of the Advisors, individuals, including executive officers, receive their compensation at the direction of the Advisors and may receive consideration directly from the Advisors.

The Advisors and Apple REIT Entities allocate all of the costs of AFM among the Apple REIT Entities and the Advisors. The allocation of costs from AFM is reviewed at least annually by the Compensation Committees of the Apple REIT Entities. In making the allocation, management of each of the entities and their Compensation Committee consider all relevant facts related to each Company's level of business activity and the extent to which each Company requires the services of particular personnel of AFM. Such payments are based on the actual costs of the services and are not based on formal record keeping regarding the time these personnel devote to the Company, but are based on a good faith estimate by the employee and/or his or

her supervisor of the time devoted by the employee to the Company. As part of this arrangement, the day to day transactions may result in amounts due to or from the Apple REIT Entities. To efficiently manage cash disbursements, an individual Apple REIT Entity may make payments for any or all of the related companies. The amounts due to or from the related Apple REIT Entity are reimbursed or collected and are not significant in amount.

ASRG and A9A are 100% owned by Glade M. Knight, Chairman and Chief Executive Officer of the Company. Mr. Knight is also Chairman and Chief Executive Officer of Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc. Members of the Company's Board of Directors are also on the Board of Directors of Apple REIT Six, Inc., Apple REIT Seven, Inc., and Apple REIT Eight, Inc.

The Company has a 24% equity investment in Apple Air Holding, LLC ("Apple Air"). The other members of Apple Air are Apple REIT Six, Inc., Apple REIT Seven, Inc. and Apple REIT Eight, Inc. Through its equity investment the Company has access to Apple Air's aircraft for acquisition, asset management and renovation purposes. The Company's equity investment was approximately \$2.1 million and \$2.2 million as of December 31, 2011 and 2010. The Company has recorded its share of income and losses of the entity under the equity method of accounting and adjusted its investment in Apple Air accordingly. For the years ended December 31, 2011 and 2010, the Company recorded a loss of approximately \$188,000 and \$840,000 respectively, as its share of the net loss of Apple Air, which primarily relates to the depreciation of the aircraft and the reduction in basis of the aircraft in 2010 due to the planned trade in for one new airplane in 2011, and is included in general and administrative expense in the Company's consolidated statements of operations. Apple Air owned two aircraft during 2010, but reduced its ownership to one aircraft during the first quarter of 2011.

Due to the significant discount offered by the original lender, in October 2010, the Company purchased a mortgage note with an outstanding balance of approximately \$11.3 million for a total purchase price of approximately \$10.8 million from an unrelated third party. In accordance with the terms of the note, in December 2011, the borrower repaid the remaining outstanding balance totaling \$11.0 million. The interest rate on this mortgage was a variable rate based on the 3-month LIBOR, and averaged 5% during the period held. The note required monthly payments of principal and interest. The borrower on the note was Apple Eight SPE Columbia, Inc., an indirect wholly owned subsidiary of Apple REIT Eight, Inc. and the note was secured by a Hilton Garden Inn hotel located in Columbia, South Carolina. Total interest income, including the accretion of the note discount, recorded by the Company for the years ended December 31, 2011 and 2010 was approximately \$0.9 million and \$0.2 million.

During the first quarter of 2011, the Company entered into an assignment of contract with ASRG to become the purchaser of a newly constructed Home2 Suites by Hilton located in Fayetteville, North Carolina for a total purchase price of \$11.4 million. ASRG entered into the assigned contract on December 11, 2009. There was no consideration paid to ASRG for this assignment, other than the reimbursement of the deposits previously made by ASRG totaling \$2,500. There was no profit for ASRG in the assignment. The Company purchased this hotel on February 3, 2011.

The Company has incurred legal fees associated with the Legal Proceedings and Related Matters discussed herein. The Company also incurs other professional fees such as accounting, auditing and reporting. These fees are included in general and administrative expense in the Company's consolidated statements of operations. To be cost effective, these services received by the Company are shared as applicable across the other Apple REIT Entities. The professionals cannot always specifically identify their fees for one company therefore management allocates these costs across the companies that benefit from the services.

Series B Convertible Preferred Stock

The Company has issued 480,000 Series B convertible preferred shares to Glade M. Knight, Chairman and Chief Executive Officer of the Company, in exchange for the payment by him of \$0.10 per Series B convertible preferred share, or an aggregate of \$48,000. The Series B convertible preferred shares are convertible into common shares pursuant to the formula and on the terms and conditions set forth below.

There are no dividends payable on the Series B convertible preferred shares. Holders of more than two-thirds of the Series B convertible preferred shares must approve any proposed amendment to the articles of incorporation that would adversely affect the Series B convertible preferred shares.

Upon the Company's liquidation, the holder of the Series B convertible preferred shares is entitled to a priority liquidation payment before any distribution of liquidation proceeds to the holders of the common shares. However, the priority liquidation payment of the holder of the Series B convertible preferred shares is junior to the holders of the Series A preferred shares' distribution rights. The holder of a Series B convertible preferred share is entitled to a liquidation payment of \$11 per number of common shares each Series B convertible preferred share would be convertible into according to the formula described below. In the event that the liquidation of the Company's assets results in proceeds that exceed the distribution rights of the Series A preferred shares and the Series B convertible preferred shares, the remaining proceeds will be distributed between the common shares and the Series B convertible preferred shares, on an as converted basis.

Each holder of outstanding Series B convertible preferred shares shall have the right to convert any of such shares into common shares of the Company upon and for 180 days following the occurrence of any of the following events:

- (1) substantially all of the Company's assets, stock or business is sold or transferred through exchange, merger, consolidation, lease, share exchange, sale or otherwise, other than a sale of assets in liquidation, dissolution or winding up of the Company;
- (2) the termination or expiration without renewal of the advisory agreement with A9A, or if the Company ceases to use ASRG to provide property acquisition and disposition services; or
- (3) the Company's common shares are listed on any securities exchange or quotation system or in any established market.

Upon the occurrence of any conversion event, each Series B convertible preferred share may be converted into 24.17104 common shares. In the event the Company raises additional gross proceeds in a subsequent public offering, each Series B convertible preferred share may be converted into an additional number of common shares based on the additional gross proceeds raised through the date of conversion in a subsequent public offering according to the following formula: $(X/100 \text{ million}) \times 1.20568$, where X is the additional gross proceeds rounded down to the nearest \$100 million.

No additional consideration is due upon the conversion of the Series B convertible preferred shares. The conversion into common shares of the Series B convertible preferred shares will result in dilution of the shareholders' interests and the termination of the Series A preferred shares.

Expense related to the issuance of 480,000 Series B convertible preferred shares to Mr. Knight will be recognized at such time when the number of common shares to be issued for conversion of the Series B shares can be reasonably estimated and the event triggering the conversion of the Series B shares to common shares occurs. The expense will be measured as the difference between the fair value of the common stock for which the Series B shares can be converted and the amounts paid for the Series B shares. If a conversion event had occurred as of December 31, 2011, expense would have range from \$0 to in excess of \$127.6 million (assumes \$11 per unit fair market value) which represents approximately 11.6 million shares of common stock.

Liquidity and Capital Resources

The following is a summary of the Company's significant contractual obligations as of December 31, 2011:

<u>(000's)</u>	<u>Total</u>	<u>Amount of Commitments Expiring per Period</u>			
		<u>Less than 1 Year</u>	<u>2-3 Years</u>	<u>4-5 Years</u>	<u>Over 5 Years</u>
Property Purchase Commitments.....	\$ 15,400	\$15,400	\$ —	\$ —	\$ —
Debt (including interest of \$29.0 million)	151,075	11,427	19,354	102,699	17,595
Ground Leases.....	14,143	244	493	508	12,898
	<u>\$180,618</u>	<u>\$27,071</u>	<u>\$19,847</u>	<u>\$103,207</u>	<u>\$30,493</u>

The Company was initially capitalized on November 9, 2007, with its first investor closing on May 14, 2008. The Company completed its best-efforts offering of Units in December 2010. The Company's principal sources of liquidity are cash on hand, the proceeds from the sale of its 110 parcels and the cash flow generated from properties the Company has or will acquire and any short term investments. In addition, the Company may borrow funds, subject to the approval of the Company's Board of Directors. The Company anticipates that cash flow from operations, and cash on hand, will be adequate to meet its anticipated liquidity requirements,

including debt service, capital improvements, required distributions to shareholders to maintain its REIT status, and planned Unit redemptions. The Company intends to use cash on hand and potentially other financing if needed to complete its planned acquisition under contract and development project. If the sale of the 110 parcels is completed, the Company will decide at that time how the proceeds will be used.

To maintain its REIT status the Company is required to distribute at least 90% of its ordinary income. Distributions during 2011 totaled approximately \$160.4 million and were paid at a monthly rate of \$0.073334 per common share. For the same period the Company's net cash generated from operations was approximately \$116 million. During the initial phase of the Company's operations, the Company may, due to the inherent delay between raising capital and investing that same capital in income producing real estate, have a portion of its distributions funded from offering proceeds. The portion of the distributions funded from offering proceeds is expected to be treated as a return of capital for federal income tax purposes. In May 2008, the Company's Board of Directors established a policy for an annualized dividend rate of \$0.88 per common share, payable in monthly distributions. The Company intends to continue paying distributions on a monthly basis, consistent with the annualized dividend rate established by its Board of Directors. The Company's Board of Directors, upon the recommendation of the Audit Committee, may amend or establish a new annualized distribution rate and may change the timing of when distributions are paid. The Company's objective in setting a distribution rate is to project a rate that will provide consistency over the life of the Company taking into account acquisitions and capital improvements, ramp up of new properties and varying economic cycles. To meet this objective, the Company may require the use of debt or offering proceeds in addition to cash from operations. Since a portion of distributions has to date been funded with proceeds from the offering of Units, the Company's ability to maintain its current intended rate of distribution will be based on its ability to fully invest its offering proceeds and thereby increase its cash generated from operations. As there can be no assurance of the Company's ability to acquire properties that provide income at this level, or that the properties already acquired will provide income at this level, there can be no assurance as to the classification or duration of distributions at the current rate. Proceeds of the offering which are distributed are not available for investment in properties.

The Company has a Unit Redemption Program to provide limited interim liquidity to its shareholders who have held their Units for at least one year. Shareholders may request redemption of Units for a purchase price equal to 92% of the price paid per Unit if the Units have been owned for less than three years, or 100% of the price paid per Unit if the Units have been owned more than three years. The maximum number of Units that may be redeemed in any given year is five percent of the weighted average number of Units outstanding during the 12-month period immediately prior to the date of redemption. The Company reserves the right to change the purchase price of redemptions, reject any request for redemption, or otherwise amend the terms of, suspend, or terminate the Unit Redemption Program. As noted below, during 2011, the total redemption requests exceeded the authorized amount of redemptions and the Board of Directors has and will continue to limit the amount of redemptions as it deems prudent. Since inception of the program through December 31, 2011, the Company has redeemed approximately 4.7 million Units representing \$49.2 million, including 3.8 million Units in the amount of \$39.2 million in 2011 and 726,000 Units in the amount of \$7.5 million redeemed in 2010. As contemplated in the program, beginning with the July 2011 redemption, the scheduled redemption date for the third quarter of 2011, the Company redeemed Units on a pro-rata basis. Prior to July 2011, the Company redeemed 100% of redemption requests. The following is a summary of the 2011 Unit redemptions:

Redemption Date	Requested Unit Redemptions	Units Redeemed	Redemption Requests Not Redeemed
January 2011	318,891	318,891	—
April 2011	378,367	378,367	—
July 2011	3,785,039	1,549,058	2,235,981
October 2011	8,410,322	1,511,997	6,898,325

Currently, the Company plans to redeem under its Unit Redemption Program approximately 3% of weighted average Units during 2012.

In December 2010, the Company instituted a Dividend Reinvestment Plan for its shareholders. The plan provides a way to increase shareholder investment in the Company by reinvesting dividends to purchase additional Units of the Company. The uses of the proceeds from this plan may include purchasing Units under

the Company's Unit Redemption Program, enhancing properties, satisfying financing obligations and other expenses, increasing working capital, funding various corporate operations, and acquiring hotels. The Company has registered 20.0 million Units for potential issuance under the plan. During the year ended December 31, 2011, 5.4 million Units were issued under the plan representing approximately \$59.1 million. No Units were issued under the plan as of December 31, 2010.

The Company has on-going capital commitments to fund its capital improvements. The Company is required, under all of the hotel management agreements and certain loan agreements, to make available, for the repair, replacement, refurbishing of furniture, fixtures, and equipment, a percentage of gross revenues provided that such amount may be used for the Company's capital expenditures with respect to the hotels. As of December 31, 2011, the Company held \$8.1 million in reserves for capital expenditures. During 2011, the Company spent approximately \$9.9 million on capital expenditures and anticipates spending approximately \$20 million during 2012. Additionally, during March 2011, the Company completed the construction of a SpringHill Suites hotel located in Alexandria, Virginia. Development costs incurred during 2011 were approximately \$4.1 million.

As of December 31, 2011, the Company had entered into a contract for the purchase of a Home2 Suites by Hilton hotel located in Nashville, Tennessee. The hotel is currently under construction and is expected to contain 110 guest rooms. The purchase price for the hotel is \$15.4 million. It is anticipated that the construction of the hotel will be completed and the hotel will open for business within the first six months of 2012, at which time a closing is expected. Deposits totaling \$1.4 million have been made by the Company and are refundable if the seller does not meet its obligations under the contract. Although the Company is working towards acquiring this hotel, there are many conditions to closing that have not yet been satisfied and there can be no assurance that the closing will occur under the outstanding purchase contract.

On October 14, 2009, the Company entered into a ground lease for approximately one acre of land located in downtown Richmond, Virginia. In February 2012, the Company terminated the lease and entered into a contract to purchase the land. The purchase price under the contract is \$3.0 million. The Company intends to use the land to build a Courtyard and Residence Inn. The purchase contract is subject to various conditions that have not been completed, including but not limited to obtaining various permits, licenses, zoning variances and franchise approvals. If any of these conditions are not met the Company has the right to terminate the purchase contract at any time. The Company continues to make progress towards the construction of these hotels, however, there are many conditions to beginning construction on the hotels, and there are no assurances that the Company will construct the hotels or purchase the land.

Impact of Inflation

Operators of hotels, in general, possess the ability to adjust room rates daily to reflect the effects of inflation. Competitive pressures may, however, limit the operators' ability to raise room rates. Currently the Company is not experiencing any material impact from inflation.

Business Interruption

Being in the real estate industry, the Company is exposed to natural disasters on both a local and national scale. Although management believes there is adequate insurance to cover this exposure, there can be no assurance that such events will not have a material adverse effect on the Company's financial position or results of operations.

Seasonality

The hotel industry historically has been seasonal in nature. Seasonal variations in occupancy at the Company's hotels may cause quarterly fluctuations in its revenues. To the extent that cash flow from operations is insufficient during any quarter, due to temporary or seasonal fluctuations in revenue, the Company expects to utilize cash on hand or, if necessary, any available other financing sources to make distributions.

Critical Accounting Policies

The following contains a discussion of what the Company believes to be critical accounting policies. These items should be read to gain a further understanding of the principles used to prepare the Company's financial statements. These principles include application of judgment; therefore, changes in judgments may have a significant impact on the Company's reported results of operations and financial condition.

Investment Policy

Upon acquisition of real estate properties, the Company estimates the fair value of acquired tangible assets (consisting of land, land improvements, buildings and improvements) and identified intangible assets and liabilities, in-place leases and assumed debt based on evaluation of information and estimates available at that date. Generally, the Company does not acquire hotel properties that have significant in-place leases as lease terms for hotel properties are very short term in nature. The Company has not assigned any value to intangible assets such as management contracts and franchise agreements as such contracts are generally at current market rates and any other value attributable to these contracts is not considered material. Beginning January 1, 2009, the Company has expensed as incurred all transaction costs associated with the acquisitions of existing businesses, including title, legal, accounting and other related costs, as well as the brokerage commission paid to ASRG. For acquisitions of existing businesses prior to January 1, 2009, these costs were capitalized as part of the cost of the acquisition.

Capitalization Policy

The Company considers expenditures to be capital in nature based on the following criteria: (1) for a single asset, the cost must be at least \$500, including all normal and necessary costs to place the asset in service, and the useful life must be at least one year; (2) for group purchases of 10 or more identical assets, the unit cost for each asset must be at least \$50, including all normal and necessary costs to place the asset in service, and the useful life must be at least one year; and (3) for major repairs to a single asset, the repair must be at least \$2,500 and the useful life of the asset must be substantially extended.

Impairment Losses Policy

The Company records impairment losses on hotel properties used in operations if indicators of impairment are present, and the sum of the undiscounted cash flows estimated to be generated by the respective properties over their estimated remaining useful life, based on historical and industry data, is less than the properties' carrying amount. Indicators of impairment include a property with current or potential losses from operations, when it becomes more likely than not that a property will be sold before the end of its previously estimated useful life or when events, trends, contingencies or changes in circumstances indicate that a triggering event has occurred and an asset's carrying value may not be recoverable. The Company monitors its properties on an ongoing basis by analytically reviewing financial performance and considers each property individually for purposes of reviewing for indicators of impairment. As many indicators of impairment are subjective, such as general economic and market declines, the Company also prepares an annual recoverability analysis for each of its properties to assist with its evaluation of impairment indicators. The analysis compares each property's net book value to each property's estimated operating income using current operating results for each stabilized property and projected stabilized operating results based on the property's market for properties that recently opened, were recently renovated or experienced other short-term business disruption. Since the Company's planned initial hold period for each property is 39 years the Company's ongoing analysis and annual recoverability analysis have not identified any impairment losses and no impairment losses have been recorded to date. If events or circumstances change such as the Company's intended hold period for a property or if the operating performance of a property declines substantially for an extended period of time, the Company's carrying value for a particular property may not be recoverable and an impairment loss will be recorded. Impairment losses are measured as the difference between the asset's fair value and its carrying value.

Subsequent Events

In January 2012, the Company declared and paid approximately \$13.4 million or \$0.073334 per outstanding common share, in distributions to its common shareholders, of which approximately \$4.5 million or 412,000 Units were reinvested under the Company's Dividend Reinvestment Plan.

In January 2012, under the guidelines of the Company's Unit Redemption Program, the Company redeemed approximately 1.5 million Units in the amount of \$16.0 million. As contemplated in the program, the Company redeemed Units on a pro-rata basis, whereby a percentage of each requested redemption was fulfilled at the discretion of the Company's Board of Directors. This redemption was approximately 14% of the total 10.7 million requested Units to be redeemed, with approximately 9.2 million requested Units not redeemed.

In February 2012, the Company declared and paid approximately \$13.3 million or \$0.073334 per outstanding common share, in distributions to its common shareholders, of which approximately \$4.5 million or 407,000 Units were reinvested under the Company's Dividend Reinvestment Plan.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The Company does not engage in transactions in derivative financial instruments or derivative commodity instruments. As of December 31, 2011, the Company's financial instruments were not exposed to significant market risk due to foreign currency exchange risk, commodity price risk or equity price risk. The Company will be exposed to changes in short term money market rates as it invests the proceeds from sale of Units pending use in acquisitions and renovations. Based on the Company's cash invested at December 31, 2011, of \$30.7 million, every 100 basis points change in interest rates will impact the Company's annual net income by approximately \$0.3 million, all other factors remaining the same.

The Company has assumed fixed interest rate notes payable to lenders under permanent financing arrangements. The following table summarizes the annual maturities and average interest rates of the Company's fixed rate notes payable outstanding at December 31, 2011. All dollar amounts are in thousands.

	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>Thereafter</u>	<u>Total</u>	<u>Fair Market Value</u>
Maturities	\$4,314	\$2,743	\$2,915	\$56,226	\$38,659	\$17,197	\$122,054	\$121,852
Average interest rates	5.8%	5.9%	5.9%	5.9%	5.9%	5.9%		

Item 8. Financial Statements and Supplementary Data

**REPORT OF MANAGEMENT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

March 12, 2012
To the Shareholders
APPLE REIT NINE, INC.

Management of Apple REIT Nine, Inc. (the “Company”) is responsible for establishing and maintaining adequate internal control over financial reporting and for the assessment of the effectiveness of internal control over financial reporting. As defined by the Securities and Exchange Commission, internal control over financial reporting is a process designed by, or under the supervision of the Company’s principal executive and principal financial officers and effected by the Company’s Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles.

The Company’s internal control over financial reporting is supported by written policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the Company’s transactions and dispositions of the Company’s assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of the consolidated financial statements in accordance with generally accepted accounting principles, and the receipts and expenditures of the Company are being made only in accordance with authorizations of the Company’s management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company’s assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In connection with the preparation of the Company’s annual consolidated financial statements, management has undertaken an assessment of the effectiveness of the Company’s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Framework). Management’s assessment included an evaluation of the design of the Company’s internal control over financial reporting and testing of the operational effectiveness of those controls.

Based on this assessment, management has concluded that as of December 31, 2011, the Company’s internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

Ernst & Young LLP, the independent registered public accounting firm that audited the Company’s consolidated financial statements included in this report, has issued an attestation report on the Company’s internal control over financial reporting, a copy of which appears on the next page of this annual report.

/s/ GLADE M. KNIGHT
Glade M. Knight
Chairman and Chief Executive Officer

/s/ BRYAN PEERY
Bryan Peery
Chief Financial Officer
(Principal Accounting Officer)

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL
CONTROL OVER FINANCIAL REPORTING**

The Board of Directors and Shareholders of
APPLE REIT NINE, INC.

We have audited Apple REIT Nine, Inc.'s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Apple REIT Nine, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Apple REIT Nine, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the 2011 consolidated financial statements of Apple REIT Nine, Inc. and our report dated March 12, 2012 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Richmond, Virginia
March 12, 2012

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
APPLE REIT NINE, INC.

We have audited the accompanying consolidated balance sheets of Apple REIT Nine, Inc. as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2011. Our audits also included the financial statement schedule listed in the Index at Item 15(2). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Apple REIT Nine, Inc. at December 31, 2011 and 2010, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Apple REIT Nine, Inc.'s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 12, 2012 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Richmond, Virginia
March 12, 2012

APPLE REIT NINE, INC.
CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)

	<u>As of December 31,</u>	
	<u>2011</u>	<u>2010</u>
Assets		
Investment in real estate, net of accumulated depreciation of \$93,179 and \$48,962, respectively.....	\$1,480,722	\$1,461,922
Real estate held for sale.....	158,552	0
Cash and cash equivalents.....	30,733	224,108
Due from third party managers, net.....	9,605	8,260
Straight-line rent receivable.....	0	10,721
Other assets, net.....	21,355	40,931
Total Assets.....	<u>\$1,700,967</u>	<u>\$1,745,942</u>
Liabilities		
Notes payable.....	\$ 124,124	\$ 99,649
Accounts payable and accrued expenses.....	13,253	12,254
Total Liabilities.....	137,377	111,903
Shareholders' Equity		
Preferred stock, authorized 30,000,000 shares; none issued and outstanding.....	0	0
Series A preferred stock, no par value, authorized 400,000,000 shares; issued and outstanding 182,883,617 and 181,272,669 shares, respectively.....	0	0
Series B convertible preferred stock, no par value, authorized 480,000 shares; issued and outstanding 480,000 shares, respectively.....	48	48
Common stock, no par value, authorized 400,000,000 shares; issued and outstanding 182,883,617 and 181,272,669 shares, respectively.....	1,807,175	1,787,213
Distributions greater than net income.....	(243,633)	(153,222)
Total Shareholders' Equity.....	<u>1,563,590</u>	<u>1,634,039</u>
Total Liabilities and Shareholders' Equity.....	<u>\$1,700,967</u>	<u>\$1,745,942</u>

See notes to consolidated financial statements.

The Company was initially capitalized on November 9, 2007 and commenced operations on July 31, 2008.

APPLE REIT NINE, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data)

	<u>Years Ended December 31,</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Revenues:			
Room revenue	\$291,858	\$144,988	\$76,163
Other revenue	<u>28,642</u>	<u>15,147</u>	<u>9,043</u>
Total revenue	320,500	160,135	85,206
Expenses:			
Operating expense	82,514	44,713	23,454
Hotel administrative expense	24,973	12,688	6,945
Sales and marketing	27,210	13,938	7,674
Utilities	13,814	7,708	4,245
Repair and maintenance	12,703	6,944	3,924
Franchise fees	12,797	6,230	3,445
Management fees	10,630	5,071	2,610
Taxes, insurance and other	19,455	10,273	5,953
General and administrative	8,189	6,472	4,079
Acquisition related costs	5,275	19,379	4,951
Depreciation expense	<u>48,415</u>	<u>28,391</u>	<u>14,095</u>
Total expenses	<u>265,975</u>	<u>161,807</u>	<u>81,375</u>
Operating income (loss)	54,525	(1,672)	3,831
Interest expense, net	<u>(4,371)</u>	<u>(931)</u>	<u>(1,018)</u>
Income (loss) from continuing operations	50,154	(2,603)	2,813
Income from discontinued operations	<u>19,834</u>	<u>18,860</u>	<u>14,041</u>
Net income	<u>\$ 69,988</u>	<u>\$ 16,257</u>	<u>\$16,854</u>
Basic and diluted net income (loss) per common share			
From continuing operations	\$ 0.27	\$ (0.02)	\$ 0.05
From discontinued operations	<u>0.11</u>	<u>0.14</u>	<u>0.21</u>
Total basic and diluted net income per common share	<u>\$ 0.38</u>	<u>\$ 0.12</u>	<u>\$ 0.26</u>
Weighted average common shares outstanding—basic and diluted	182,396	135,825	66,041

See notes to consolidated financial statements.

The Company was initially capitalized on November 9, 2007 and commenced operations on July 31, 2008.

APPLE REIT NINE, INC.
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(in thousands, except per share data)

	Common Stock		Series B Convertible Preferred Stock		Distributions Greater Than Net Income	Total
	Number of Shares	Amount	Number of Shares	Amount		
Balance at December 31, 2008	41,014	\$ 400,569	480	\$48	\$ (10,877)	\$ 389,740
Net proceeds from the sale of common shares.....	57,748	570,681	0	0	0	570,681
Common shares redeemed.....	(252)	(2,605)	0	0	0	(2,605)
Stock options granted.....	0	65	0	0	0	65
Net income.....	0	0	0	0	16,854	16,854
Cash distributions declared and paid to shareholders (\$0.88 per share).....	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(57,330)</u>	<u>(57,330)</u>
Balance at December 31, 2009	98,510	968,710	480	48	(51,353)	917,405
Net proceeds from the sale of common shares.....	83,489	825,833	0	0	0	825,833
Common shares redeemed.....	(726)	(7,462)	0	0	0	(7,462)
Stock options granted.....	0	132	0	0	0	132
Net income.....	0	0	0	0	16,257	16,257
Cash distributions declared and paid to shareholders (\$0.88 per share).....	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(118,126)</u>	<u>(118,126)</u>
Balance at December 31, 2010	181,273	1,787,213	480	48	(153,222)	1,634,039
Net proceeds from the sale of common shares.....	5,369	58,948	0	0	0	58,948
Common shares redeemed.....	(3,758)	(39,168)	0	0	0	(39,168)
Stock options granted.....	0	182	0	0	0	182
Net income.....	0	0	0	0	69,988	69,988
Cash distributions declared and paid to shareholders (\$0.88 per share).....	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(160,399)</u>	<u>(160,399)</u>
Balance at December 31, 2011	<u>182,884</u>	<u>\$1,807,175</u>	<u>480</u>	<u>\$48</u>	<u>\$(243,633)</u>	<u>\$1,563,590</u>

See accompanying notes to consolidated financial statements.

The Company was initially capitalized on November 9, 2007 and commenced operations on July 31, 2008.

APPLE REIT NINE, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Years Ended December 31,		
	2011	2010	2009
Cash flows from operating activities:			
Net income	\$ 69,988	\$ 16,257	\$ 16,854
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation, including discontinued operations	49,815	30,749	15,936
Amortization of deferred financing costs, fair value adjustments and other non-cash expenses, net	354	304	206
Straight-line rental income	(6,158)	(6,104)	(4,618)
Changes in operating assets and liabilities:			
Increase in due from third party managers, net	(1,326)	(5,944)	(574)
Decrease (increase) in other assets, net	612	1,911	(1,317)
Increase in accounts payable and accrued expenses	2,759	1,585	2,650
Net cash provided by operating activities	116,044	38,758	29,137
Cash flows used in investing activities:			
Cash paid for acquisitions, net	(160,249)	(738,129)	(325,085)
Deposits and other disbursements for potential acquisitions, net	(760)	(12,345)	(238)
Capital improvements	(15,734)	(22,736)	(11,736)
Decrease (increase) in capital improvement reserves	(126)	3,558	(832)
Repayment (investment) in other assets	10,784	(16,451)	(3,240)
Net cash used in investing activities	(166,085)	(786,103)	(341,131)
Cash flows from financing activities:			
Net proceeds related to issuance of Units	58,843	825,857	570,703
Redemptions of Units	(39,168)	(7,462)	(2,605)
Distributions paid to common shareholders	(160,399)	(118,126)	(57,330)
Payments of notes payable	(2,200)	(1,135)	(754)
Deferred financing costs	(410)	(594)	(300)
Net cash (used in) provided by financing activities	(143,334)	698,540	509,714
Increase (decrease) in cash and cash equivalents	(193,375)	(48,805)	197,720
Cash and cash equivalents, beginning of period	224,108	272,913	75,193
Cash and cash equivalents, end of period	\$ 30,733	\$ 224,108	\$ 272,913
Supplemental information:			
Interest paid	\$ 6,545	\$ 3,571	\$ 2,835
Non-cash transactions:			
Notes payable assumed in acquisitions	\$ 25,942	\$ 42,715	\$ 19,284
Other assets assumed in acquisitions	\$ 550	\$ 293	\$ 210
Other liabilities assumed in acquisitions	\$ 1,243	\$ 2,912	\$ 2,209

See notes to consolidated financial statements.

The Company was initially capitalized on November 9, 2007 and commenced operations on July 31, 2008.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1

General Information and Summary of Significant Accounting Policies

Organization

Apple REIT Nine, Inc., together with its wholly owned subsidiaries (the “Company”), is a Virginia corporation formed to invest in income-producing real estate in the United States. Initial capitalization occurred on November 9, 2007, when 10 Units, each Unit consisting of one common share and one Series A preferred share, were purchased by Apple Nine Advisors, Inc. (“A9A”) and 480,000 Series B convertible preferred shares were purchased by Glade M. Knight, the Company’s Chairman and Chief Executive Officer. The Company began operations on July 31, 2008 when it purchased its first hotel. The Company concluded its best-efforts offering of Units in December 2010. The Company’s fiscal year end is December 31. The Company has no foreign operations or assets and beginning with the third quarter of 2011 its operating structure includes only one segment. The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany accounts and transactions have been eliminated.

The Company has elected to be treated as a real estate investment trust (“REIT”) for federal income tax purposes. The REIT Modernization Act, effective January 1, 2001, permits real estate investment trusts to establish taxable businesses to conduct certain previously disallowed business activities. The Company has a wholly-owned taxable REIT subsidiary (or subsidiary thereof) (collectively, the “Lessee”), which leases all of the Company’s hotels.

As of December 31, 2011, the Company owned 88 hotels (11 purchased and one newly constructed hotel opened during 2011, 43 purchased during 2010, 12 acquired during 2009 and 21 acquired during 2008) located in 27 states with an aggregate of 11,252 rooms.

As of December 31, 2011 the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are being leased to Chesapeake Energy Corporation (“Chesapeake”) for the production of natural gas (the “110 parcels”). Chesapeake is a publicly held company that is traded on the New York Stock Exchange. In August 2011, the Company entered into a contract for the potential sale of all 110 parcels for a total purchase price of \$198.4 million. The operating results related to the 110 parcels have been included in discontinued operations.

Cash and Cash Equivalents

Cash and cash equivalents consist of highly liquid investments with original maturities of three months or less. The fair market value of cash and cash equivalents approximates their carrying value. Cash balances may at times exceed federal depository insurance limits.

Investment in Real Estate and Related Depreciation

Real estate is stated at cost, net of depreciation. Repair and maintenance costs are expensed as incurred while significant improvements, renovations, and replacements are capitalized. Depreciation is computed using the straight-line method over average estimated useful lives of the assets, which are 40 years for land improvements, 39 years for buildings, 17 years for franchise fees, ten years for major improvements and three to seven years for furniture and equipment.

The Company considers expenditures to be capital in nature based on the following criteria: (1) for a single asset, the cost must be at least \$500, including all normal and necessary costs to place the asset in service, and the useful life must be at least one year; (2) for group purchases of 10 or more identical assets, the unit cost for each asset must be at least \$50, including all normal and necessary costs to place the asset in service, and the useful life must be at least one year; and (3) for major repairs to a single asset, the repair must be at least \$2,500 and the useful life of the asset must be substantially extended.

Upon acquisition of real estate properties, the Company estimates the fair value of acquired tangible assets (consisting of land, land improvements, buildings and improvements) and identified intangible assets and liabilities, in-place leases and assumed debt based on evaluation of information and estimates available at that date. Generally, the Company does not acquire hotel properties that have significant in-place leases as lease

terms for hotel properties are very short term in nature. Other than the leases discussed in Note 2, the Company has not assigned any value to intangible assets such as management contracts and franchise agreements as such contracts are generally at current market rates and any other value attributable to these contracts is not considered material. Beginning January 1, 2009, the Company has expensed as incurred all transaction costs associated with the acquisitions of existing businesses, including title, legal, accounting and other related costs, as well as the brokerage commission paid to Apple Suites Realty Group, Inc. (“ASRG”), a related party 100% owned by Glade M. Knight, Chairman and Chief Executive Officer of the Company. For acquisitions of existing businesses prior to January 1, 2009, these costs were capitalized as part of the cost of the acquisition.

The Company records impairment losses on hotel properties used in operations if indicators of impairment are present, and the sum of the undiscounted cash flows estimated to be generated by the respective properties over their estimated remaining useful life, based on historical and industry data, is less than the properties’ carrying amount. Indicators of impairment include a property with current or potential losses from operations, when it becomes more likely than not that a property will be sold before the end of its previously estimated useful life or when events, trends, contingencies or changes in circumstances indicate that a triggering event has occurred and an asset’s carrying value may not be recoverable. The Company monitors its properties on an ongoing basis by analytically reviewing financial performance and considers each property individually for purposes of reviewing for indicators of impairment. As many indicators of impairment are subjective, such as general economic and market declines, the Company also prepares an annual recoverability analysis for each of its properties to assist with its evaluation of impairment indicators. The analysis compares each property’s net book value to each property’s estimated operating income using current operating results for each stabilized property and projected stabilized operating results based on the property’s market for properties that recently opened, were recently renovated or experienced other short-term business disruption. Since the Company’s planned initial hold period for each property is 39 years the Company’s ongoing analysis and annual recoverability analysis have not identified any impairment losses and no impairment losses have been recorded to date. If events or circumstances change such as the Company’s intended hold period for a property or if the operating performance of a property declines substantially for an extended period of time, the Company’s carrying value for a particular property may not be recoverable and an impairment loss will be recorded. Impairment losses are measured as the difference between the asset’s fair value and its carrying value.

Revenue Recognition

Hotel revenue is recognized as earned, which is generally defined as the date upon which a guest occupies a room or utilizes the hotel’s services.

Offering Costs

In December 2010, the Company completed its best-efforts offering of Units by David Lerner Associates, Inc., the managing underwriter, which received a selling commission and a marketing expense allowance based on proceeds of the Units sold. Additionally, the Company incurred other offering costs including legal, accounting and reporting services. These offering costs are recorded by the Company as a reduction of shareholders’ equity. From the Company’s initial capitalization on November 9, 2007 through conclusion of the offering, the Company had sold 182.3 million Units for gross proceeds of \$2.0 billion and proceeds net of offering costs of \$1.8 billion.

Comprehensive Income

The Company recorded no comprehensive income other than net income for the periods reported.

Earnings Per Common Share

Basic earnings per common share is computed based upon the weighted average number of shares outstanding during the year. Diluted earnings per share is calculated after giving effect to all potential common shares that were dilutive and outstanding for the year. There were no potential common shares with a dilutive effect for the years ended December 31, 2011, 2010 and 2009. As a result, basic and dilutive outstanding shares

were the same. Series B convertible preferred shares are not included in earnings per common share calculations until such time that such shares are eligible to be converted to common shares.

Federal Income Taxes

The Company is operated as, and has elected to be taxed as, a REIT under Sections 856 to 860 of the Internal Revenue Code. Earnings and profits, which will determine the taxability of distributions to shareholders, will differ from income reported for financial reporting purposes primarily due to the differences for federal income tax purposes in the estimated useful lives used to compute depreciation, straight line rent and acquisition related costs. Distributions in 2011 of \$0.88 per share for tax purposes were 52% ordinary income and 48% return of capital. The characterization of 2010 distributions of \$0.88 per share for tax purposes was 38% ordinary income and 62% return of capital. The characterization of 2009 distributions of \$0.88 per share for tax purposes was 47% ordinary income and 53% return of capital.

The Lessee, as a taxable REIT subsidiary of the Company, is subject to federal and state income taxes. The taxable REIT subsidiary incurred a loss for the years ended December 31, 2011, 2010 and 2009, and therefore did not have any federal tax expense. No operating loss benefit has been recorded in the consolidated balance sheet since realization is uncertain. Total net operating loss carry forward for federal income tax purposes was approximately \$25 million as of December 31, 2011. The net operating loss carry forward will expire beginning in 2028. There are no material differences between the book and tax cost basis of the Company's assets. As of December 31, 2011 the tax years that remain subject to examination by major tax jurisdictions generally included 2008-2011.

Sales and Marketing Costs

Sales and marketing costs are expensed when incurred. These costs represent the expense for franchise advertising and reservation systems under the terms of the hotel management and franchise agreements and general and administrative expenses that are directly attributable to advertising and promotion.

Use of Estimates

The preparation of the financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Note 2

Investment in Real Estate

The Company's investment in real estate consisted of the following (in thousands):

	December 31, 2011	December 31, 2010
Land	\$ 137,339	\$ 176,760
Land Improvements	—	95,983
Building and Improvements	1,325,915	1,131,010
Furniture, Fixtures and Equipment	105,335	87,839
Franchise Fees.....	4,589	4,113
Construction in Progress.....	<u>723</u>	<u>15,179</u>
	1,573,901	1,510,884
Less Accumulated Depreciation	<u>(93,179)</u>	<u>(48,962)</u>
Investment in real estate, net.....	<u><u>\$1,480,722</u></u>	<u><u>\$1,461,922</u></u>

Hotels Owned

As of December 31, 2011, the Company owned 88 hotels, located in 27 states, consisting of the following:

<u>Brand</u>	<u>Total by Brand</u>	<u>Number of Rooms</u>
Hampton Inn	21	2,529
Hilton Garden Inn	18	2,509
Courtyard	13	1,689
Homewood Suites	7	735
Fairfield Inn	5	613
TownePlace Suites	4	453
Residence Inn	8	874
SpringHill Suites	7	986
Marriott	1	206
Embassy Suites	2	316
Home2 Suites	1	118
Hilton	1	224
	<u>88</u>	<u>11,252</u>

The following table summarizes the location, brand, manager, date acquired, number of rooms and gross purchase price for each of the 88 hotels the Company owned as of December 31, 2011. All dollar amounts are in thousands.

<u>City</u>	<u>State</u>	<u>Brand</u>	<u>Manager</u>	<u>Date Acquired</u>	<u>Rooms</u>	<u>Gross Purchase Price</u>
Tucson	AZ	Hilton Garden Inn	Western	7/31/2008	125	\$ 18,375
Santa Clarita	CA	Courtyard	Dimension	9/24/2008	140	22,700
Charlotte	NC	Homewood Suites	McKibbon	9/24/2008	112	5,750
Allen	TX	Hampton Inn & Suites	Gateway	9/26/2008	103	12,500
Twinsburg	OH	Hilton Garden Inn	Gateway	10/7/2008	142	17,792
Lewisville	TX	Hilton Garden Inn	Gateway	10/16/2008	165	28,000
Duncanville	TX	Hilton Garden Inn	Gateway	10/21/2008	142	19,500
Santa Clarita	CA	Hampton Inn	Dimension	10/29/2008	128	17,129
Santa Clarita	CA	Residence Inn	Dimension	10/29/2008	90	16,600
Santa Clarita	CA	Fairfield Inn	Dimension	10/29/2008	66	9,337
Beaumont	TX	Residence Inn	Western	10/29/2008	133	16,900
Pueblo	CO	Hampton Inn & Suites	Dimension	10/31/2008	81	8,025
Allen	TX	Hilton Garden Inn	Gateway	10/31/2008	150	18,500
Bristol	VA	Courtyard	LBA	11/7/2008	175	18,650
Durham	NC	Homewood Suites	McKibbon	12/4/2008	122	19,050
Hattiesburg	MS	Residence Inn	LBA	12/11/2008	84	9,793
Jackson	TN	Courtyard	Vista	12/16/2008	94	15,200
Jackson	TN	Hampton Inn & Suites	Vista	12/30/2008	83	12,600
Pittsburgh	PA	Hampton Inn	Vista	12/31/2008	132	20,458
Fort Lauderdale	FL	Hampton Inn	Vista	12/31/2008	109	19,290
Frisco	TX	Hilton Garden Inn	Western	12/31/2008	102	15,050
Round Rock	TX	Hampton Inn	Vista	3/6/2009	94	11,500
Panama City	FL	Hampton Inn & Suites	LBA	3/12/2009	95	11,600
Austin	TX	Homewood Suites	Vista	4/14/2009	97	17,700
Austin	TX	Hampton Inn	Vista	4/14/2009	124	18,000
Dothan	AL	Hilton Garden Inn	LBA	6/1/2009	104	11,601
Troy	AL	Courtyard	LBA	6/18/2009	90	8,696
Orlando	FL	Fairfield Inn & Suites	Marriott	7/1/2009	200	25,800
Orlando	FL	SpringHill Suites	Marriott	7/1/2009	200	29,000
Clovis	CA	Hampton Inn & Suites	Dimension	7/31/2009	86	11,150
Rochester	MN	Hampton Inn & Suites	Raymond	8/3/2009	124	14,136
Johnson City	TN	Courtyard	LBA	9/25/2009	90	9,880

<u>City</u>	<u>State</u>	<u>Brand</u>	<u>Manager</u>	<u>Date Acquired</u>	<u>Rooms</u>	<u>Gross Purchase Price</u>
Baton Rouge	LA	SpringHill Suites	Dimension	9/25/2009	119	\$ 15,100
Houston	TX	Marriott	Western	1/8/2010	206	50,750
Albany	GA	Fairfield Inn & Suites	LBA	1/14/2010	87	7,920
Panama City	FL	TownePlace Suites	LBA	1/19/2010	103	10,640
Clovis	CA	Homewood Suites	Dimension	2/2/2010	83	12,435
Jacksonville	NC	TownePlace Suites	LBA	2/16/2010	86	9,200
Miami	FL	Hampton Inn & Suites	Dimension	4/9/2010	121	11,900
Anchorage	AK	Embassy Suites	Stonebridge	4/30/2010	169	42,000
Boise	ID	Hampton Inn & Suites	Raymond	4/30/2010	186	22,370
Rogers	AR	Homewood Suites	Raymond	4/30/2010	126	10,900
St. Louis	MO	Hampton Inn & Suites	Raymond	4/30/2010	126	16,000
Oklahoma City	OK	Hampton Inn & Suites	Raymond	5/28/2010	200	32,657
Ft. Worth	TX	TownePlace Suites	Western	7/19/2010	140	18,435
Lafayette	LA	Hilton Garden Inn	LBA	7/30/2010	153	17,261
West Monroe	LA	Hilton Garden Inn	InterMountain	7/30/2010	134	15,639
Silver Spring	MD	Hilton Garden Inn	White	7/30/2010	107	17,400
Rogers	AR	Hampton Inn	Raymond	8/31/2010	122	9,600
St. Louis	MO	Hampton Inn	Raymond	8/31/2010	190	23,000
Kansas City	MO	Hampton Inn	Raymond	8/31/2010	122	10,130
Alexandria	LA	Courtyard	LBA	9/15/2010	96	9,915
Grapevine	TX	Hilton Garden Inn	Western	9/24/2010	110	17,000
Nashville	TN	Hilton Garden Inn	Vista	9/30/2010	194	42,667
Indianapolis	IN	SpringHill Suites	White	11/2/2010	130	12,800
Mishawaka	IN	Residence Inn	White	11/2/2010	106	13,700
Phoenix	AZ	Courtyard	White	11/2/2010	164	16,000
Phoenix	AZ	Residence Inn	White	11/2/2010	129	14,000
Mettawa	IL	Residence Inn	White	11/2/2010	130	23,500
Mettawa	IL	Hilton Garden Inn	White	11/2/2010	170	30,500
Austin	TX	Hilton Garden Inn	White	11/2/2010	117	16,000
Novi	MI	Hilton Garden Inn	White	11/2/2010	148	16,200
Warrenville	IL	Hilton Garden Inn	White	11/2/2010	135	22,000
Schaumburg	IL	Hilton Garden Inn	White	11/2/2010	166	20,500
Salt Lake City	UT	SpringHill Suites	White	11/2/2010	143	17,500
Austin	TX	Fairfield Inn & Suites	White	11/2/2010	150	17,750
Austin	TX	Courtyard	White	11/2/2010	145	20,000
Chandler	AZ	Courtyard	White	11/2/2010	150	17,000
Chandler	AZ	Fairfield Inn & Suites	White	11/2/2010	110	12,000
Tampa	FL	Embassy Suites	White	11/2/2010	147	21,800
Andover	MA	SpringHill Suites	Marriott	11/5/2010	136	6,500
Philadelphia (Collegeville)	PA	Courtyard	White	11/15/2010	132	20,000
Holly Springs	NC	Hampton Inn & Suites	LBA	11/30/2010	124	14,880
Philadelphia (Malvern)	PA	Courtyard	White	11/30/2010	127	21,000
Arlington	TX	Hampton Inn & Suites	Western	12/1/2010	98	9,900
Irving	TX	Homewood Suites	Western	12/29/2010	77	10,250
Mount Laurel	NJ	Homewood Suites	Tharaldson	1/11/2011	118	15,000
West Orange	NJ	Courtyard	Tharaldson	1/11/2011	131	21,500
Texarkana	TX	Hampton Inn & Suites	InterMountain	1/31/2011	81	9,100
Fayetteville	NC	Home2 Suites	LBA	2/3/2011	118	11,397
Manassas	VA	Residence Inn	Tharaldson	2/16/2011	107	14,900
San Bernardino	CA	Residence Inn	Tharaldson	2/16/2011	95	13,600
Alexandria	VA	SpringHill Suites	Marriott	3/28/2011	155	24,863 ⁽¹⁾
Dallas	TX	Hilton	Hilton	5/17/2011	224	42,000
Santa Ana	CA	Courtyard	Dimension	5/23/2011	155	24,800

<u>City</u>	<u>State</u>	<u>Brand</u>	<u>Manager</u>	<u>Date Acquired</u>	<u>Rooms</u>	<u>Gross Purchase Price</u>
Lafayette.....	LA	SpringHill Suites	LBA	6/23/2011	103	\$ 10,232
Tucson.....	AZ	TownePlace Suites	Western	10/6/2011	124	15,852
El Paso.....	TX	Hilton Garden Inn	Western	12/19/2011	145	19,974
Total.....					<u>11,252</u>	<u>\$1,530,179</u>

(1) The Company acquired land and began construction for this hotel during 2009. Hotel construction was completed by the Company and the hotel opened for business on March 28, 2011. The gross purchase price includes the acquisition of land and construction costs.

Of the Company's 88 hotels owned at December 31, 2011, 21 were purchased during 2008, 12 were acquired during 2009, 43 were acquired in 2010 and 11 were acquired in 2011. Also, as noted in the table above, during March 2011, the Company completed the construction of a SpringHill Suites hotel in Alexandria, Virginia which opened for business on March 28, 2011. For the 11 hotels acquired during 2011, the amount of revenue and operating income (excluding acquisition related costs totaling \$4.6 million) included in the Company's consolidated income statement from the acquisition date to the period ending December 31, 2011 was approximately \$30.5 million and \$6.7 million, respectively. For the 43 hotels acquired during 2010, the amount of revenue and operating income (excluding acquisition related costs totaling \$19.1 million) included in the Company's consolidated income statement from the acquisition date to the period ending December 31, 2010 was approximately \$57.4 million and \$10.1 million, respectively. For the 12 hotels acquired during 2009, the amount of revenue and operating income (excluding acquisition related costs totaling \$4.6 million) included in the Company's consolidated income statement from the acquisition date to the period ending December 31, 2009 was approximately \$14.7 million and \$500,000, respectively.

The purchase price for the properties acquired through December 31, 2011, net of debt assumed, was funded primarily by the Company's best-efforts offering of Units, completed in December 2010. The Company assumed approximately \$122.4 million of debt secured by 13 of its hotel properties and \$3.8 million of unsecured debt in connection with one of its hotel properties. The Company also used the proceeds of its best-efforts offering to pay approximately \$39.6 million in acquisition related costs, including \$30.2 million, representing 2% of the gross purchase price for these properties, as a brokerage commission to ASRG, 100% owned by Glade M. Knight, the Company's Chairman and Chief Executive Officer, approximately \$0.5 million in pre-opening costs related to the opening of the Alexandria SpringHill Suites hotel and approximately \$8.9 million in other acquisition related costs, including title, legal and other related costs. In accordance with the Accounting Standards Codification on business combinations, the Company has expensed as incurred, acquisition related costs associated with acquiring existing businesses, the execution of new contracts and contract terminations that occurred on or after January 1, 2009. These costs are included in acquisition related costs in the Company's consolidated statements of operations and totaled \$5.3 million, \$19.4 million and \$5.0 million for the years ended December 31, 2011, 2010 and 2009, respectively. For acquisitions that occurred prior to January 1, 2009, acquisition related costs totaling \$9.9 million were capitalized as part of the cost of the acquisition and included in investment in real estate, net in the Company's consolidated balance sheets.

In connection with the acquisitions of the Duncanville, Texas, Allen, Texas and Lewisville, Texas Hilton Garden Inn hotels, the Company assumed agreements with the various localities for the use of the hotel's banquet and meeting facilities. These agreements were at above market rates and as a result the Company recorded an asset of approximately \$2.1 million associated with these agreements, which is included in other assets, net in the Company's consolidated balance sheets. These amounts are being amortized over the remaining terms (from one to 11 years) of the respective agreements, and the unamortized balance totaled approximately \$1.0 million and \$1.3 million as of December 31, 2011 and 2010.

In connection with the acquisition of the Lafayette, Louisiana Hilton Garden Inn hotel in July 2010, the Company assumed a land lease with a remaining initial lease term of 13 years and four 15 year renewal options. The lease was valued at above market rates and as a result the Company recorded an in-place lease liability totaling \$570,000 which is included in accounts payable and accrued expenses in the Company's consolidated balance sheets. The amount is being amortized over the remaining initial lease term and the unamortized balance totaled \$508,000 and \$552,000 as of December 31, 2011 and 2010.

No goodwill was recorded in connection with any of the acquisitions.

Note 3

Notes Payable

In conjunction with the acquisition of 14 hotel properties, the Company assumed approximately \$126.2 million in debt. With the exception of the Lewisville, Texas Hilton Garden Inn, the notes are secured by the applicable hotel. The following table summarizes the hotel location, interest rate, maturity date and the principal amount assumed associated with each note payable outstanding as of December 31, 2011 and 2010. All dollar amounts are in thousands.

<u>Location</u>	<u>Brand</u>	<u>Interest Rate⁽¹⁾</u>	<u>Acquisition Date</u>	<u>Maturity Date</u>	<u>Principal Assumed</u>	<u>Outstanding balance as of December 31, 2011</u>	<u>Outstanding balance as of December 31, 2010</u>
Lewisville, TX	Hilton Garden Inn	0.00%	10/16/2008	12/31/2016	\$ 3,750	\$ 3,750	\$ 3,750
Duncanville, TX	Hilton Garden Inn	5.88%	10/21/2008	5/11/2017	13,966	13,355	13,560
Allen, TX	Hilton Garden Inn	5.37%	10/31/2008	10/11/2015	10,787	10,207	10,401
Bristol, VA	Courtyard	6.59%	11/7/2008	8/1/2016	9,767	9,380	9,514
Round Rock, TX	Hampton Inn	5.95%	3/6/2009	5/1/2016	4,175	3,917	4,017
Austin, TX	Homewood Suites	5.99%	4/14/2009	3/1/2016	7,556	7,098	7,279
Austin, TX	Hampton Inn	5.95%	4/14/2009	3/1/2016	7,553	7,092	7,274
Rogers, AR	Hampton Inn	5.20%	8/31/2010	9/1/2015	8,337	8,126	8,286
St. Louis, MO	Hampton Inn	5.30%	8/31/2010	9/1/2015	13,915	13,568	13,831
Kansas City, MO	Hampton Inn	5.45%	8/31/2010	10/1/2015	6,517	6,360	6,479
Philadelphia (Malvern), PA	Courtyard	6.50%	11/30/2010	10/1/2032 ⁽²⁾	7,894	7,711	7,880
Irving, TX	Homewood Suites	5.83%	12/29/2010	4/11/2017	6,052	5,911	6,041
Texarkana, TX	Hampton Inn & Suites	6.90%	1/31/2011	7/8/2016	4,954	4,893	—
Dallas, TX	Hilton	6.63%	5/17/2011	6/6/2015	20,988	20,686	—
Total					<u>\$126,211</u>	<u>\$122,054</u>	<u>\$98,312</u>

⁽¹⁾ These rates are the rates per the loan agreement. At acquisition, the Company adjusted the interest rates on these loans to market rates and is amortizing the adjustments to interest expense over the life of the loan.

⁽²⁾ Outstanding principal balance is callable by lender or prepayable by the Company beginning on October 1, 2016, and every five years thereafter until maturity, subject to certain conditions.

The aggregate amounts of principal payable under the Company's debt obligations, for the five years subsequent to December 31, 2011 and thereafter are as follows (in thousands):

	<u>Total</u>
2012	\$ 4,314
2013	2,743
2014	2,915
2015	56,226
2016	38,659
Thereafter	17,197
	122,054
Fair Value Adjustment of Assumed Debt	2,070
Total	<u>\$124,124</u>

A fair value adjustment was recorded upon the assumption of above or below market rate loans in connection with the Company's hotel acquisitions. These fair value adjustments will be amortized into interest expense over the remaining term of the related indebtedness using a method approximating the effective interest rate method. The effective interest rates on the applicable debt obligations assumed ranged from 3.9%

to 6.5% at the date of assumption. The total adjustment to interest expense was a decrease of \$437,000, \$288,000 and \$282,000 the years ended December 31, 2011, 2010 and 2009, respectively. The unamortized balance of the fair value adjustment was \$2.1 million and \$1.3 million at December 31, 2011 and 2010, respectively.

The Company estimates the fair value of its debt by discounting the future cash flows of each instrument at estimated market rates consistent with the maturity of the debt obligation with similar credit terms and credit characteristics. Market rates take into consideration general market conditions and maturity. As of December 31, 2011, the carrying value and estimated fair value of the Company's debt was \$124.1 million and \$121.9 million. As of December 31, 2010, the carrying value and estimated fair value of the Company's debt was \$99.6 million and \$98.7 million. The carrying value of the Company's other financial instruments approximates fair value due to the short-term nature of these financial instruments.

The Company incurred loan origination costs related to the assumption of the mortgage obligations on purchased hotels, totaling \$1.7 million. Such costs are amortized over the period to maturity of the applicable mortgage loan, as an addition to interest expense. Amortization of such costs totaled \$267,000, \$118,000 and \$81,000 for the years ended December 31, 2011 2010 and 2009, respectively.

The Company's interest expense in 2011, 2010 and 2009 is net of interest capitalized in conjunction with hotel renovations and construction totaling \$500,000, \$600,000 and \$400,000, respectively.

Note 4

Shareholders' Equity

Best-efforts Offering

The Company concluded its best-efforts offering of Units in December 2010. The Company registered its Units on Registration Statement Form S-11 (File No. 333-147414) filed on April 23, 2008 and was declared effective by the Securities and Exchange Commission on April 25, 2008. The Company began its best-efforts offering of Units the same day the registration statement was declared effective. Each Unit consists of one common share and one Series A preferred share.

Series A Preferred Shares

The Series A preferred shares have no voting rights and no conversion rights. In addition, the Series A preferred shares are not separately tradable from the common shares to which they relate. The Series A preferred shares do not have any distribution rights except a priority distribution upon the sale of the Company's assets. The priority distribution ("Priority Distribution") will be equal to \$11.00 per Series A preferred share, and will be paid before any distribution will be made to the holders of any other shares. Upon the Priority Distribution the Series A preferred shares will have no other distribution rights.

Series B Convertible Preferred Stock

The Company has issued 480,000 Series B convertible preferred shares to Glade M. Knight, Chairman and Chief Executive Officer of the Company, in exchange for the payment by him of \$0.10 per Series B convertible preferred share, or an aggregate of \$48,000. The Series B convertible preferred shares are convertible into common shares pursuant to the formula and on the terms and conditions set forth below.

There are no dividends payable on the Series B convertible preferred shares. Holders of more than two-thirds of the Series B convertible preferred shares must approve any proposed amendment to the articles of incorporation that would adversely affect the Series B convertible preferred shares.

Upon the Company's liquidation, the holder of the Series B convertible preferred shares is entitled to a priority liquidation payment before any distribution of liquidation proceeds to the holders of the common shares. However, the priority liquidation payment of the holder of the Series B convertible preferred shares is junior to the holders of the Series A preferred shares' distribution rights. The holder of a Series B convertible preferred share is entitled to a liquidation payment of \$11 per number of common shares each Series B convertible preferred share would be convertible into according to the formula described below. In the event that the liquidation of the Company's assets results in proceeds that exceed the distribution rights of the Series

A preferred shares and the Series B convertible preferred shares, the remaining proceeds will be distributed between the common shares and the Series B convertible preferred shares, on an as converted basis.

Each holder of outstanding Series B convertible preferred shares shall have the right to convert any of such shares into common shares of the Company upon and for 180 days following the occurrence of any of the following events:

- (1) substantially all of the Company's assets, stock or business is sold or transferred through exchange, merger, consolidation, lease, share exchange, sale or otherwise, other than a sale of assets in liquidation, dissolution or winding up of the Company;
- (2) the termination or expiration without renewal of the advisory agreement with A9A, or if the Company ceases to use ASRG to provide property acquisition and disposition services; or
- (3) the Company's common shares are listed on any securities exchange or quotation system or in any established market.

Upon the occurrence of any conversion event, each Series B convertible preferred share may be converted into 24.17104 common shares. In the event that the Company raises additional gross proceeds in a subsequent public offering, each Series B convertible preferred share may be converted into an additional number of common shares based on the additional gross proceeds raised through the date of conversion in a subsequent public offering according to the following formula: $(X/100 \text{ million}) \times 1.20568$, where X is the additional gross proceeds rounded down to the nearest \$100 million.

No additional consideration is due upon the conversion of the Series B convertible preferred shares. The conversion into common shares of the Series B convertible preferred shares will result in dilution of the shareholders' interests and the termination of the Series A preferred shares.

Expense related to the issuance of 480,000 Series B convertible preferred shares to Mr. Knight will be recognized at such time when the number of common shares to be issued for conversion of the Series B shares can be reasonably estimated and the event triggering the conversion of the Series B shares to common shares occurs. The expense will be measured as the difference between the fair value of the common stock for which the Series B shares can be converted and the amounts paid for the Series B shares. If a conversion event had occurred as of December 31, 2011, expense would have range from \$0 to in excess of \$127.6 million (assumes \$11 per unit fair market value) which represents approximately 11.6 million shares of common stock.

Preferred Shares

The Company's articles of incorporation authorize issuance of up to 30 million additional preferred shares. No preferred shares other than the Series A preferred shares and the Series B convertible preferred shares (discussed above) have been issued. The Company believes that the authorization to issue additional preferred shares benefits the Company and its shareholders by permitting flexibility in financing additional growth, giving the Company additional financing options in corporate planning and in responding to developments in business, including financing of additional acquisitions and other general corporate purposes. Having authorized preferred shares available for issuance in the future gives the Company the ability to respond to future developments and allows preferred shares to be issued without the expense and delay of a special shareholders' meeting. At present, the Company has no specific financing or acquisition plans involving the issuance of additional preferred shares and the Company does not propose to fix the characteristics of any series of preferred shares in anticipation of issuing preferred shares other than the Series A preferred shares and Series B convertible preferred shares discussed above. The Company cannot now predict whether or to what extent, if any, additional preferred shares will be used or if so used what the characteristics of a particular series may be. The voting rights and rights to distributions of the holders of common shares will be subject to the prior rights of the holders of any subsequently-issued preferred shares. Unless otherwise required by applicable law or regulation, the preferred shares would be issuable without further authorization by holders of the common shares and on such terms and for such consideration as may be determined by the Board of Directors. The preferred shares could be issued in one or more series having varying voting rights, redemption and conversion features, distribution (including liquidating distribution) rights and preferences, and other rights, including rights of approval of specified transactions. A series of preferred shares could be given rights that are superior to rights of holders of common shares and a series having preferential distribution rights could limit

common share distributions and reduce the amount holders of common shares would otherwise receive on dissolution.

Unit Redemption Program

The Company has a Unit Redemption Program to provide limited interim liquidity to its shareholders who have held their Units for at least one year. Shareholders may request redemption of Units for a purchase price equal to 92% of the price paid per Unit if the Units have been owned for less than three years, or 100% of the price paid per Unit if the Units have been owned more than three years. The maximum number of Units that may be redeemed in any given year is five percent of the weighted average number of Units outstanding during the 12-month period immediately prior to the date of redemption. The Company reserves the right to change the purchase price of redemptions, reject any request for redemption, or otherwise amend the terms of, suspend, or terminate the Unit Redemption Program. As noted below, during 2011, the total redemption requests exceeded the authorized amount of redemptions and the Board of Directors has and will continue to limit the amount of redemptions as it deems prudent. Since inception of the program through December 31, 2011, the Company has redeemed approximately 4.7 million Units representing \$49.2 million, including 3.8 million Units in the amount of \$39.2 million in 2011 and 726,000 Units in the amount of \$7.5 million redeemed in 2010. As contemplated in the program, beginning with the July 2011 redemption, the scheduled redemption date for the third quarter of 2011, the Company redeemed Units on a pro-rata basis. Prior to July 2011, the Company redeemed 100% of redemption requests. The following is a summary of the 2011 Unit redemptions:

<u>Redemption Date</u>	<u>Requested Unit Redemptions</u>	<u>Units Redeemed</u>	<u>Redemption Requests Not Redeemed</u>
January 2011	318,891	318,891	—
April 2011	378,367	378,367	—
July 2011	3,785,039	1,549,058	2,235,981
October 2011	8,410,322	1,511,997	6,898,325

Dividend Reinvestment Plan

In December 2010, the Company instituted a Dividend Reinvestment Plan for its shareholders. The plan provides a way to increase shareholder investment in the Company by reinvesting dividends to purchase additional Units of the Company. The uses of the proceeds from this plan may include purchasing Units under the Company's Unit Redemption Program, enhancing properties, satisfying financing obligations and other expenses, increasing working capital, funding various corporate operations, and acquiring hotels. The Company has registered 20.0 million Units for potential issuance under the plan. During the year ended December 31, 2011, 5.4 million Units were issued under the plan representing approximately \$59.1 million. No Units were issued under the plan as of December 31, 2010.

Distributions

The Company's annual distribution rate as of December 31, 2011 was \$0.88 per common share, payable monthly. For the years ended December 31, 2011, 2010 and 2009, the Company made distributions of \$0.88 per common share for a total of \$160.4 million, \$118.1 million and \$57.3 million.

Note 5

Stock Option Plan

During 2008, the Company adopted a non-employee directors' stock option plan (the "Directors' Plan") to provide incentives to attract and retain directors. The Directors' Plan provides for an automatic grant of options to purchase a specified number of Units ("Options") to directors, who are not employees of the Company. The Company's Compensation Committee ("Committee") is responsible for administering the Directors' Plan. The Committee is responsible for granting Options and for establishing the exercise price of Options. Under the Directors' Plan, the number of Units authorized for issuance is equal to 45,000 plus 1.8% of the number of Units sold in excess of the minimum offering of 9,523,810 Units. This plan currently relates

to the initial public offering of 182,251,082 Units. Therefore, the maximum number of Units authorized under the Directors' Plan is currently 3,154,091.

The Directors' Plan generally provides, among other things, that options be granted at exercise prices not lower than the market value of the Units on the date of grant. The options are 100% vested upon issuance and are exercisable six months after the date of grant and will expire 10 years from the date of grant. During 2011, 2010 and 2009, the Company granted options to purchase 146,212, 102,472 and 49,864 Units under the Directors' Plan and recorded compensation expense totaling \$182,000 in 2011, \$132,000 in 2010 and \$65,000 in 2009. All of the options issued have an exercise price of \$11 per Unit. Activity in the Company Directors' Plan during 2011, 2010 and 2009 is summarized in the following table:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Outstanding, beginning of year:.....	184,080	81,608	31,744
Granted.....	146,212	102,472	49,864
Exercised.....	—	—	—
Expired or canceled.....	—	—	—
Outstanding, end of year:.....	<u>330,292</u>	<u>184,080</u>	<u>81,608</u>
Exercisable, end of year:.....	<u>330,292</u>	<u>184,080</u>	<u>81,608</u>
The weighted-average exercise price:	\$ 11.00	\$ 11.00	\$ 11.00

Note 6

Management and Franchise Agreements

Each of the Company's 88 hotels are operated and managed, under separate management agreements, by affiliates of one of the following companies: Dimension Development Two, LLC ("Dimension") (10), Gateway Hospitality Group, Inc. ("Gateway") (5), Hilton Management LLC ("Hilton") (1), Intermountain Management, LLC ("Intermountain") (2), LBAM-Investor Group, L.L.C. ("LBA") (14), Fairfield FMC, LLC and SpringHill SMC, LLC, subsidiaries of Marriott International ("Marriott") (4), MHH Management, LLC ("McKibbon") (2), Raymond Management Company, Inc. ("Raymond") (8), Stonebridge Realty Advisors, Inc. ("Stonebridge") (1), Tharaldson Hospitality Management, LLC ("Tharaldson") (4), Vista Host, Inc. ("Vista") (8), Texas Western Management Partners, L.P. ("Western") (10) and White Lodging Services Corporation ("White") (19). The agreements generally provide for initial terms of one to 30 years. Fees associated with the agreements generally include the payment of base management fees, incentive management fees, accounting fees, and other fees for centralized services which are allocated among all of the hotels that receive the benefit of such services. Base management fees are calculated as a percentage of gross revenues. Incentive management fees are calculated as a percentage of operating profit in excess of a priority return to the Company, as defined in the management agreements. The Company has the option to terminate the management agreements if specified performance thresholds are not satisfied. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$10.6 million, \$5.1 million and \$2.6 million in management fees.

Dimension, Gateway, Intermountain, LBA, McKibbon, Raymond, Stonebridge, Tharaldson, Vista, Western and White are not affiliated with either Marriott or Hilton, and as a result, the hotels they manage were required to obtain separate franchise agreements with each respective franchisor. The Hilton franchise agreements generally provide for an initial term of 10 to 20 years. Fees associated with the agreements generally include the payment of royalty fees and program fees. The Marriott franchise agreements generally provide for initial terms of 13 to 28 years. Fees associated with the agreements generally include the payment of royalty fees, marketing fees, reservation fees and a communications support fee based on room revenues. For the years ended December 31, 2011, 2010 and 2009, the Company incurred approximately \$12.8 million, \$6.2 million and \$3.4 million in franchise fees.

Note 7

Related Parties

The Company has, and is expected to continue to engage in, significant transactions with related parties. These transactions cannot be construed to be at arm's length and the results of the Company's operations may

be different if these transactions were conducted with non-related parties. The Company's independent members of the Board of Directors oversee and annually review the Company's related party relationships (which include the relationships discussed in this section) and are required to approve any significant modifications to the contracts, as well as any new significant related party transactions. During the year ended December 31, 2011, there were no changes to the contracts discussed in this section and the Board of Directors approved the assignment of the contract discussed below. The Board of Directors is not required to approve each individual transaction that falls under the related party relationships. However, under the direction of the Board of Directors, at least one member of the Company's senior management team approves each related party transaction.

The Company has a contract with ASRG, to acquire and dispose of real estate assets for the Company. A fee of 2% of the gross purchase price or gross sale price in addition to certain reimbursable expenses is paid to ASRG for these services. As of December 31, 2011, payments to ASRG for fees under the terms of this contract have totaled approximately \$33.1 million since inception. Of this amount, the Company incurred approximately \$4.0 million, \$15.6 million and \$6.7 million for the years ended December 31, 2011, 2010 and 2009.

The Company is party to an advisory agreement with A9A, pursuant to which A9A provides management services to the Company. A9A provides these management services through an affiliate called Apple Fund Management LLC ("AFM"), which is a subsidiary of Apple REIT Six, Inc. An annual advisory fee ranging from 0.1% to 0.25% of total equity proceeds received by the Company, in addition to certain reimbursable expenses, are payable to A9A for these management services. Total advisory fees incurred by the Company under the advisory agreement are included in general and administrative expenses and totaled approximately \$3.0 million, \$1.5 million and \$722,000 for the years ended December 31, 2011, 2010 and 2009, respectively. At December 31, 2011, \$1.0 million of the 2011 advisory fee had not been paid and is included in accounts payable and accrued expenses in the Company's consolidated balance sheet. No amounts were outstanding at December 31, 2010.

In addition to the fees payable to ASRG and A9A, the Company reimbursed to A9A or ASRG or paid directly to AFM on behalf of A9A or ASRG approximately \$2.1 million, \$2.1 million and \$1.7 million for the years ended December 31, 2011, 2010 and 2009. The expenses reimbursed were approximately \$0.3 million, \$1.1 million and \$0.9 million respectively, for costs reimbursed under the contract with ASRG and approximately \$1.8 million, \$1.0 million and \$0.8 million respectively of costs reimbursed under the contract with A9A. The costs are included in general and administrative expenses and are for the Company's proportionate share of the staffing and related costs provided by AFM at the direction of A9A.

AFM is an affiliate of Apple Six Advisors, Inc., Apple Seven Advisors, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., ASRG and Apple Six Realty Group, Inc., (collectively the "Advisors" which are wholly owned by Glade M. Knight). As such, the Advisors provide management services through the use of AFM to, respectively, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc., Apple REIT Nine, Inc. and Apple REIT Ten, Inc. (collectively the "Apple REIT Entities"). Although there is a potential conflict on time allocation of employees due to the fact that a senior manager, officer or staff member will provide services to more than one company, the Company believes that the executives and staff compensation sharing arrangement described more fully below allows the companies to share costs yet attract and retain superior executives and staff. The cost sharing structure also allows each entity to maintain a much more cost effective structure than having separate staffing arrangements. Amounts reimbursed to AFM include both compensation for personnel and "overhead" (office rent, utilities, benefits, office supplies, etc.) used by the companies. Since the employees of AFM perform services for the Apple REIT Entities and Advisors at the direction of the Advisors, individuals, including executive officers, receive their compensation at the direction of the Advisors and may receive consideration directly from the Advisors.

The Advisors and Apple REIT Entities allocate all of the costs of AFM among the Apple REIT Entities and the Advisors. The allocation of costs from AFM is reviewed at least annually by the Compensation Committees of the Apple REIT Entities. In making the allocation, management of each of the entities and their Compensation Committee consider all relevant facts related to each Company's level of business activity and the extent to which each Company requires the services of particular personnel of AFM. Such payments are based on the actual costs of the services and are not based on formal record keeping regarding the time these personnel devote to the Company, but are based on a good faith estimate by the employee and/or his or

her supervisor of the time devoted by the employee to the Company. As part of this arrangement, the day to day transactions may result in amounts due to or from the Apple REIT Entities. To efficiently manage cash disbursements, an individual Apple REIT Entity may make payments for any or all of the related companies. The amounts due to or from the related Apple REIT Entity are reimbursed or collected and are not significant in amount.

ASRG and A9A are 100% owned by Glade M. Knight, Chairman and Chief Executive Officer of the Company. Mr. Knight is also Chairman and Chief Executive Officer of Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc. Members of the Company's Board of Directors are also on the Board of Directors of Apple REIT Six, Inc., Apple REIT Seven, Inc., and Apple REIT Eight, Inc.

Included in other assets, net on the Company's consolidated balance sheet is a 24% equity investment in Apple Air Holding, LLC ("Apple Air"). The other members of Apple Air are Apple REIT Six, Inc., Apple REIT Seven, Inc. and Apple REIT Eight, Inc. Through its equity investment the Company has access to Apple Air's aircraft for acquisition, asset management and renovation purposes. The Company's equity investment was approximately \$2.1 million and \$2.2 million as of December 31, 2011 and 2010. The Company has recorded its share of income and losses of the entity under the equity method of accounting and adjusted its investment in Apple Air accordingly. For the years ended December 31, 2011 and 2010, the Company recorded a loss of approximately \$188,000 and \$840,000 respectively, as its share of the net loss of Apple Air, which primarily relates to the depreciation of the aircraft and the reduction in basis of the aircraft in 2010 due to the planned trade in for one new airplane in 2011, and is included in general and administrative expense in the Company's consolidated statements of operations. Apple Air owned two aircraft during 2010, but reduced its ownership to one aircraft during the first quarter of 2011.

Due to the significant discount offered by the original lender, in October 2010, the Company purchased a mortgage note with an outstanding balance of approximately \$11.3 million for a total purchase price of approximately \$10.8 million from an unrelated third party. In accordance with the terms of the note, in December 2011, the borrower repaid the remaining outstanding balance totaling \$11.0 million. The interest rate on this mortgage was a variable rate based on the 3-month LIBOR, and averaged 5% during the period held. The note required monthly payments of principal and interest. The borrower on the note was Apple Eight SPE Columbia, Inc., an indirect wholly owned subsidiary of Apple REIT Eight, Inc. and the note was secured by a Hilton Garden Inn hotel located in Columbia, South Carolina. Total interest income, including the accretion of the note discount, recorded by the Company for the years ended December 31, 2011 and 2010 was approximately \$0.9 million and \$0.2 million.

During the first quarter of 2011, the Company entered into an assignment of contract with ASRG to become the purchaser of a newly constructed Home2 Suites by Hilton located in Fayetteville, North Carolina for a total purchase price of \$11.4 million. ASRG entered into the assigned contract on December 11, 2009. There was no consideration paid to ASRG for this assignment, other than the reimbursement of the deposits previously made by ASRG totaling \$2,500. There was no profit for ASRG in the assignment. The Company purchased this hotel on February 3, 2011.

The Company has incurred legal fees associated with the Legal Proceedings and Related Matters discussed herein. The Company also incurs other professional fees such as accounting, auditing and reporting. These fees are included in general and administrative expense in the Company's consolidated statements of operations. To be cost effective, these services received by the Company are shared as applicable across the other Apple REIT Entities. The professionals cannot always specifically identify their fees for one company therefore management allocates these costs across the companies that benefit from the services.

Note 8

Discontinued Operations

As of December 31, 2011, the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are leased to Chesapeake under a long term lease for the production of natural gas (the "110 parcels"). Chesapeake is the second-largest independent producer of natural gas in the United States and guarantor of the lease.

In February 2010, the Company agreed to sell back to Chesapeake two of the 113 sites originally purchased from Chesapeake in April 2009 and release Chesapeake from their associated lease obligation. The

sales price for the two sites was equal to the Company's original purchase price, approximately \$2.6 million. The Company earned and received rental income for the period held totaling approximately \$240,000.

In July 2011, the Company agreed to sell back to Chesapeake one of the 111 sites originally purchased from Chesapeake and release Chesapeake from their associated lease obligation. The sales price for the site was \$1.4 million, which approximates the net book value of the site. The Company earned and received rental income for the period held totaling approximately \$310,000.

In August 2011, the Company entered into a contract for the potential sale of the 110 remaining parcels for a total purchase price of \$198.4 million. Although there can be no assurances, the Company anticipates it will complete the sale in the first or second quarter of 2012. Although the purchaser is not affiliated with the Company, a partner of the purchaser is also a member of the Board of Directors of Apple REIT Ten, Inc. The 110 parcels have been classified in the consolidated balance sheets as real estate held for sale and are recorded at their carrying amount, totaling approximately \$158.6 million. The carrying amount includes real estate net book value totaling \$141.8 million and straight-line rent receivable totaling \$16.8 million. The 110 parcels was a separate reportable segment and the results of operations for these properties have been classified in the consolidated statements of operations in the line item income from discontinued operations.

The following table sets forth the components of income from discontinued operations for the years ended December 31, 2011, 2010 and 2009 (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Rental revenue.....	\$21,357	\$21,325	\$15,961
Operating expenses	123	107	79
Depreciation expense	<u>1,400</u>	<u>2,358</u>	<u>1,841</u>
Income from discontinued operations	<u>\$19,834</u>	<u>\$18,860</u>	<u>\$14,041</u>

The lease has an initial term of 40 years from its commencement date of April 2009, with five renewal options of five years each, exercisable by the tenant, and remaining annual rent ranging from \$15.0 million to \$26.7 million with the average rent being \$21.2 million. Rental payments are fixed and have determinable rent increases during the initial lease term and reset to market during the first year of the renewal period. Rental payments are required to be made monthly in advance. Under the lease, the tenant is responsible for all operating costs associated with the land including, maintenance, insurance, property taxes, environmental, zoning, permitting, etc. and the tenant is required to maintain the land in good condition. During the term of the lease, Chesapeake has the option to purchase up to 30 sites (no more than 10 producing natural gas) for \$1.4 million per site in years 1-5 of the lease and \$1.9 million for the remainder of the lease. For any sites purchased, the annual rent will be reduced proportionately to the remaining sites. During 2011, Chesapeake exercised this option for one site. The lease is classified as an operating lease and rental income is recognized on a straight line basis over the initial term of the lease. Rental revenue includes \$6.2 million, \$6.1 million and \$4.6 million of adjustments to record rent on the straight line basis for years ended December 31, 2011, 2010 and 2009, respectively.

The purchase price for the original 417 acres of land and improvements on 113 sites was \$147 million and was funded primarily by the Company's best-efforts offering of Units. The Company also used the proceeds of its best-efforts offering to pay approximately \$4.1 million in closing costs, including \$2.9 million, representing 2% of the gross purchase price, as a brokerage commission to ASRG. The Company capitalized the commission as well as the other closing costs as part of the acquisition cost of the land and improvements. As of December 31, 2010, \$52.7 million is included in land and \$96.0 million in land improvements on the Company's consolidated balance sheets.

Note 9

Lease Commitments

In connection with the acquisition of three hotels, the Company assumed three land leases. One of the leases has a remaining initial lease term of 12 years, with four 15 year renewal options and is subject to an annual base rental payment and monthly payments based on a percentage of room and food and beverage sales. The other two leases have remaining initial lease terms of 48 years, with no renewal options and are

subject to monthly base rental payments with defined escalations over the life of the leases. Under these two leases the Company has the option to purchase the properties during the initial lease term at three specific dates as defined by the lease based on a multiple of the annual net base rent in effect under the lease at the time the option is exercised. The aggregate amounts of the estimated minimum lease payments pertaining to all land leases, for the five years subsequent to December 31, 2011 and thereafter are as follows (in thousands):

	<u>Total</u>
2012.....	\$ 244
2013.....	244
2014.....	249
2015.....	254
2016.....	254
Thereafter.....	<u>12,898</u>
Total.....	<u>\$14,143</u>

Note 10

Pro Forma Information (Unaudited)

The following unaudited pro forma information for the years ended December 31, 2011 and 2010 is presented as if the acquisitions of the Company's hotels acquired after December 31, 2009, had occurred on the latter of January 1, 2010 or the opening date of the hotel. The pro forma information does not purport to represent what the Company's results of operations would actually have been if such transactions, in fact, had occurred on these applicable dates, nor does it purport to represent the results of operations for future periods. Amounts are in thousands, except per share data.

	<u>Year Ended December 31,</u>	
	<u>2011</u>	<u>2010</u>
Total revenues	\$326,436	\$276,279
Income from continuing operations.....	\$ 53,820	\$ 12,154
Income from discontinued operations	19,834	18,860
Net income.....	<u>\$ 73,654</u>	<u>\$ 31,014</u>
Basic and diluted net income per common share		
From continuing operations	\$ 0.29	\$ 0.08
From discontinued operations	<u>0.11</u>	<u>0.12</u>
Total basic and diluted net income per common share.....	<u>\$ 0.40</u>	<u>\$ 0.20</u>

The pro forma information reflects adjustments for actual revenues and expenses of the 54 hotels acquired during the two years ended December 31, 2011 for the respective period owned prior to acquisition by the Company. Net income has been adjusted as follows: (1) interest income and expense have been adjusted to reflect the reduction in cash and cash equivalents required to fund the acquisitions; (2) interest expense related to prior owners' debt which was not assumed has been eliminated; (3) depreciation has been adjusted based on the Company's basis in the hotels; and (4) transaction costs have been adjusted for the acquisition of existing businesses.

Note 11

Industry Segments

The Company owns extended-stay and limited service hotel properties throughout the United States that generate rental and other property related income. The Company separately evaluates the performance of each of its hotel properties. However, because each of the hotels has similar economic characteristics, facilities, and services, and each hotel is not individually significant, the properties have been aggregated into a single operating segment. All segment disclosures are included in, or can be derived from the Company's consolidated financial statements.

As of December 31, 2011 the Company held for sale approximately 406 acres of land and land improvements located on 110 sites in the Ft. Worth, Texas area (acquired in April 2009) that are leased to Chesapeake under a long term lease for the production of natural gas (the “110 parcels”). In August 2011, the Company entered into a contract for the potential sale of the 110 remaining parcels for a total purchase price of \$198.4 million. As of December 31, 2011, the 110 parcels have been classified in the consolidated balance sheets as real estate held for sale and are recorded at their carrying amount, totaling approximately \$158.6 million. Since August 2011, the period the Company committed to the sale of the 110 parcels to a third party, the results of operations for these properties have been classified in the consolidated statements of operations in the line item income from discontinued operations. Prior to this commitment, the 110 parcels was a separate reportable segment.

Note 12

Hotel Contract Commitments

As of December 31, 2011, the Company had entered into a contract for the purchase of a Home2 Suites by Hilton hotel located in Nashville, Tennessee. The hotel is currently under construction and is expected to contain 110 guest rooms. The purchase price for the hotel is \$15.4 million. It is anticipated that the construction of the hotel will be completed and the hotel will open for business within the next six months, at which time a closing is expected. Deposits totaling \$1.4 million have been made by the Company and are refundable if the seller does not meet its obligations under the contract. Although the Company is working towards acquiring this hotel, there are many conditions to closing that have not yet been satisfied and there can be no assurance that the closing will occur under the outstanding purchase contract. As there can be no assurance that all conditions to closing will be satisfied, the Company has included the deposits in other assets, net in the Company’s consolidated balance sheets, and in deposits and other disbursements for potential acquisitions in the Company’s consolidated statements of cash flows. It is anticipated that the purchase price for the outstanding contract will be funded with cash on hand or other financing if a closing occurs.

On October 14, 2009, the Company entered into a ground lease for approximately one acre of land located in downtown Richmond, Virginia. In February 2012, the Company terminated the lease and entered into a contract to purchase the land. The purchase price under the contract is \$3.0 million. The Company intends to use the land to build a Courtyard and Residence Inn. The purchase contract is subject to various conditions that have not been completed, including but not limited to obtaining various permits, licenses, zoning variances and franchise approvals. If any of these conditions are not met the Company has the right to terminate the purchase contract at any time. The Company continues to make progress towards the construction of these hotels, however, there are many conditions to beginning construction on the hotels, and there are no assurances that the Company will construct the hotels or purchase the land.

Note 13

Legal Proceedings and Related Matters

The term the “Apple REIT Companies” means the Company, Apple REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc.

On December 13, 2011, the United States District Court for the Eastern District of New York ordered that three putative class actions, Kronberg, et al. v. David Lerner Associates, Inc., et al., Kowalski v. Apple REIT Ten, Inc., et al., and Leff v. Apple REIT Ten, Inc., et al., be consolidated and amended the caption of the consolidated matter to be In re Apple REITs Litigation. The District Court also appointed lead plaintiffs and lead counsel for the consolidated action and ordered lead plaintiffs to file and serve a consolidated complaint by February 17, 2012. The parties agreed to a schedule for answering or otherwise responding to the complaint and that briefing on any motion to dismiss the complaint will be concluded by June 18, 2012. The Company was previously named as a party in all three of the abovementioned class action lawsuits.

On February 17, 2012, lead plaintiffs and lead counsel in the In re Apple REITs Litigation, Civil Action No. 1:11-cv-02919-KAM-JO, filed an amended consolidated complaint in the United States District Court for the Eastern District of New York against the Company, Apple Suites Realty Group, Inc., Apple Eight Advisors, Inc., Apple Nine Advisors, Inc., Apple Ten Advisors, Inc., Apple Fund Management, LLC, Apple

REIT Six, Inc., Apple REIT Seven, Inc., Apple REIT Eight, Inc. and Apple REIT Ten, Inc., their directors and certain officers, David Lerner Associates, Inc. and David Lerner. The consolidated complaint, purportedly brought on behalf of all purchasers of Units in the Company and the other Apple REIT Companies, or those who otherwise acquired these Units that were offered and sold to them by David Lerner Associates, Inc., or its affiliates and on behalf of subclasses of shareholders in New Jersey, New York, Connecticut and Florida, asserts claims under Sections 11, 12 and 15 of the Securities Act of 1933. The consolidated complaint also asserts claims for breach of fiduciary duty, aiding and abetting breach of fiduciary duty, negligence, and unjust enrichment, and claims for violation of the securities laws of Connecticut and Florida. The complaint seeks, among other things, certification of a putative nationwide class and the state subclasses, damages, rescission of share purchases and other costs and expenses.

The Company believes that any claims against it, its officers and directors and other Apple entities are without merit, and intends to defend against them vigorously. At this time, the Company cannot reasonably predict the outcome of these proceedings or provide a reasonable estimate of the possible loss or range of loss due to these proceedings, if any.

Note 14

Quarterly Financial Data (Unaudited)

The following is a summary of quarterly results of operations for the years ended December 31, 2011 and 2010. Income per share for the four quarters in 2010 are non-additive in comparison to income per share for the year ended December 31, 2010 due to the timing and size of the Company's Unit issuances.

	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>
2011 (in thousands except per share data)				
Revenues	\$72,038	\$84,392	\$85,668	\$78,402
Income from continuing operations	\$10,233	\$15,680	\$15,634	\$ 8,607
Income from discontinued operations	\$ 4,716	\$ 4,716	\$ 5,128	\$ 5,274
Net income	\$14,949	\$20,396	\$20,762	\$13,881
Basic and diluted net income per common share.....	\$ 0.08	\$ 0.11	\$ 0.11	\$ 0.08
Distributions declared and paid per common share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22
2010 (in thousands except per share data)				
Revenues	\$26,476	\$35,627	\$43,782	\$54,250
Income (loss) from continuing operations	\$ (931)	\$ 602	\$ 1,843	\$(4,117)
Income from discontinued operations	\$ 4,712	\$ 4,716	\$ 4,716	\$ 4,716
Net income	\$ 3,781	\$ 5,318	\$ 6,559	\$ 599
Basic and diluted net income per common share.....	\$ 0.04	\$ 0.04	\$ 0.05	\$ —
Distributions declared and paid per common share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22

Note 15

Subsequent Events

In January 2012, the Company declared and paid approximately \$13.4 million or \$0.073334 per outstanding common share, in distributions to its common shareholders, of which approximately \$4.5 million or 412,000 Units were reinvested under the Company's Dividend Reinvestment Plan.

In January 2012, under the guidelines of the Company's Unit Redemption Program, the Company redeemed approximately 1.5 million Units in the amount of \$16.0 million. As contemplated in the program, the Company redeemed Units on a pro-rata basis, whereby a percentage of each requested redemption was fulfilled at the discretion of the Company's Board of Directors. This redemption was approximately 14% of the total 10.7 million requested Units to be redeemed, with approximately 9.2 million requested Units not redeemed.

In February 2012, the Company declared and paid approximately \$13.3 million or \$0.073334 per outstanding common share, in distributions to its common shareholders, of which approximately \$4.5 million or 407,000 Units were reinvested under the Company's Dividend Reinvestment Plan.

Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure*

None.

Item 9A. *Controls and Procedures*

Senior management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation process, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of December 31, 2011. There have been no changes in the Company's internal control over financial reporting that occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

See Item 8 for the Report of Management on Internal Control over Financial Reporting and the Company's Independent Registered Public Accounting Firm's attestation report regarding internal control over financial reporting, which are incorporated herein by reference.

Item 9B. *Other Information*

None.

PART III

Item 10. *Directors, Executive Officers and Corporate Governance*

The information required by Items 401, 405, 406 and 407(c)(3), (d)(4) and (d)(5) of Regulation S-K will be set forth in the Company's 2012 Proxy Statement. For the limited purpose of providing the information necessary to comply with this Item 10, the 2012 Proxy Statement is incorporated herein by this reference.

Item 11. *Executive Compensation*

The information required by Items 402 and 407(e)(4) and (e)(5) of Regulation S-K will be set forth in the Company's 2012 Proxy Statement. For the limited purpose of providing the information necessary to comply with this Item 11, the 2012 Proxy Statement is incorporated herein by this reference.

Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters*

The information required by Items 201(d) and 403 of Regulation S-K will be set forth in the Company's 2012 Proxy Statement. For the limited purpose of providing the information necessary to comply with this Item 12, the 2012 Proxy Statement is incorporated herein by this reference.

Item 13. *Certain Relationships and Related Transactions, and Director Independence*

The information required by Items 404 and 407(a) of Regulation S-K will be set forth in the Company's 2012 Proxy Statement. For the limited purpose of providing the information necessary to comply with this Item 13, the 2012 Proxy Statement is incorporated herein by this reference.

Item 14. *Principal Accounting Fees and Services*

The information required by Item 9(e) of Schedule 14A will be set forth in the Company's 2012 Proxy Statement. For the limited purpose of providing the information necessary to comply with this Item 14, the 2012 Proxy Statement is incorporated herein by this reference.

PART IV

Item 15. Exhibits, Financial Statement Schedules

1. Financial Statements of Apple REIT Nine, Inc.

Report of Management on Internal Control Over Financial Reporting

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting—Ernst & Young LLP

Report of Independent Registered Public Accounting Firm—Ernst & Young LLP

Consolidated Balance Sheets as of December 31, 2011 and 2010

Consolidated Statements of Operations for the years ended December 31, 2011, 2010 and 2009

Consolidated Statements of Shareholders' Equity for the years ended December 31, 2011, 2010 and 2009

Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009

Notes to Consolidated Financial Statements

These financial statements are set forth in Item 8 of this report and are hereby incorporated by reference.

2. Financial Statement Schedules

Schedule III—Real Estate and Accumulated Depreciation (Included at the end of this Part IV of this report.)

Financial statement schedules not listed are either omitted because they are not applicable or the required information is shown in the consolidated financial statements or notes thereto.

3. Exhibits

Incorporated herein by reference are the exhibits listed under “Exhibits Index” to this Report Available at www.sec.gov.

SCHEDULE III

**REAL ESTATE AND ACCUMULATED DEPRECIATION
As of December 31, 2011
(dollars in thousands)**

City	State	Description	Encumbrances	Initial Cost		Subsequently Capitalized	Total Gross Cost ⁽²⁾	Acc Deprec	Date of Construction	Date Acquired	Depreciable Life	# of Rooms
				Land ⁽¹⁾	Bldg./ FF&E/ Other	Bldg. Imp. & FF&E						
Anchorage	AK	Embassy Suites	\$ —	\$ 2,955	\$ 39,053	\$ 98	\$ 42,106	\$ (2,241)	2008	Apr-10	3 - 39 yrs.	169
Dothan	AL	Hilton Garden Inn	—	1,037	10,581	4	11,622	(1,067)	2009	Jun-09	3 - 39 yrs.	104
Troy	AL	Courtyard	—	582	8,270	6	8,858	(864)	2009	Jun-09	3 - 39 yrs.	90
Rogers	AR	Hampton Inn	8,126	961	8,483	25	9,469	(455)	1998	Aug-10	3 - 39 yrs.	122
Rogers	AR	Homewood Suites	—	1,375	9,514	100	10,989	(659)	2006	Apr-10	3 - 39 yrs.	126
Chandler	AZ	Courtyard	—	1,061	16,008	3	17,072	(646)	2009	Nov-10	3 - 39 yrs.	150
Chandler	AZ	Fairfield Inn & Suites	—	778	11,272	—	12,050	(447)	2009	Nov-10	3 - 39 yrs.	110
Phoenix	AZ	Courtyard	—	1,413	14,669	6	16,088	(554)	2007	Nov-10	3 - 39 yrs.	164
Phoenix	AZ	Residence Inn	—	1,111	12,953	11	14,075	(517)	2008	Nov-10	3 - 39 yrs.	129
Tucson	AZ	Hilton Garden Inn	—	1,005	17,925	14	18,944	(2,222)	2008	Jul-08	3 - 39 yrs.	125
Tucson	AZ	TownePlace Suites	—	992	14,563	—	15,555	(127)	2011	Oct-11	3 - 39 yrs.	124
Clovis	CA	Hampton Inn & Suites	—	1,287	9,888	8	11,183	(880)	2009	Jul-09	3 - 39 yrs.	86
Clovis	CA	Homewood Suites	—	1,500	10,970	8	12,478	(756)	2010	Feb-10	3 - 39 yrs.	83
San Bernardino	CA	Residence Inn	—	—	13,662	115	13,777	(369)	2006	Feb-11	3 - 39 yrs.	95
Santa Ana	CA	Courtyard	—	3,082	21,064	—	24,146	(483)	2011	May-11	3 - 39 yrs.	155
Santa Clarita	CA	Courtyard	—	4,568	18,721	31	23,320	(2,203)	2007	Sep-08	3 - 39 yrs.	140
Santa Clarita	CA	Fairfield Inn	—	1,864	7,753	489	10,106	(814)	1996	Oct-08	3 - 39 yrs.	66
Santa Clarita	CA	Hampton Inn	—	1,812	15,761	1,174	18,747	(2,053)	1987	Oct-08	3 - 39 yrs.	128
Santa Clarita	CA	Residence Inn	—	2,539	14,493	1,091	18,123	(1,680)	1996	Oct-08	3 - 39 yrs.	90
Pueblo	CO	Hampton Inn & Suites	—	894	7,423	1,253	9,570	(1,091)	2000	Oct-08	3 - 39 yrs.	81
Ft. Lauderdale	FL	Hampton Inn	—	2,235	17,590	1,103	20,928	(1,839)	2000	Dec-08	3 - 39 yrs.	109
Miami	FL	Hampton Inn & Suites	—	1,972	9,987	1,816	13,775	(849)	2000	Apr-10	3 - 39 yrs.	121
Orlando	FL	Fairfield Inn & Suites	—	3,140	22,580	109	25,829	(1,964)	2009	Jul-09	3 - 39 yrs.	200
Orlando	FL	SpringHill Suites	—	3,141	25,779	55	28,975	(2,273)	2009	Jul-09	3 - 39 yrs.	200
Panama City	FL	TownePlace Suites	—	908	9,549	—	10,457	(697)	2010	Jan-10	3 - 39 yrs.	103
Panama City Beach	FL	Hampton Inn & Suites	—	1,605	9,995	15	11,615	(1,030)	2009	Mar-09	3 - 39 yrs.	95
Tampa	FL	Embassy Suites	—	1,824	20,034	148	22,006	(737)	2007	Nov-10	3 - 39 yrs.	147
Albany	GA	Fairfield Inn & Suites	—	899	7,263	—	8,162	(548)	2010	Jan-10	3 - 39 yrs.	87
Boise	ID	Hampton Inn & Suites	—	1,335	21,114	22	22,471	(1,222)	2007	Apr-10	3 - 39 yrs.	186
Mettawa	IL	Hilton Garden Inn	—	2,246	28,328	22	30,596	(1,020)	2008	Nov-10	3 - 39 yrs.	170
Mettawa	IL	Residence Inn	—	1,722	21,843	7	23,572	(784)	2008	Nov-10	3 - 39 yrs.	130
Schaumburg	IL	Hilton Garden Inn	—	1,450	19,122	1	20,573	(738)	2008	Nov-10	3 - 39 yrs.	166
Warrenville	IL	Hilton Garden Inn	—	1,171	20,894	1	22,066	(761)	2008	Nov-10	3 - 39 yrs.	135
Indianapolis	IN	SpringHill Suites	—	1,310	11,542	12	12,864	(428)	2007	Nov-10	3 - 39 yrs.	130
Mishawaka	IN	Residence Inn	—	898	12,862	15	13,775	(475)	2007	Nov-10	3 - 39 yrs.	106
Alexandria	LA	Courtyard	—	1,099	8,708	—	9,807	(448)	2010	Sep-10	3 - 39 yrs.	96
Baton Rouge	LA	SpringHill Suites	—	1,280	13,870	48	15,198	(1,181)	2009	Sep-09	3 - 39 yrs.	119
Lafayette	LA	Hilton Garden Inn	—	—	17,898	319	18,217	(845)	2006	Jul-10	3 - 39 yrs.	153
Lafayette	LA	SpringHill Suites	—	709	9,400	—	10,109	(204)	2011	Jun-11	3 - 39 yrs.	103
West Monroe	LA	Hilton Garden Inn	—	832	14,872	228	15,932	(729)	2007	Jul-10	3 - 39 yrs.	134
Andover	MA	SpringHill Suites	—	702	5,799	755	7,256	(229)	2000	Nov-10	3 - 39 yrs.	136
Silver Spring	MD	Hilton Garden Inn	—	1,361	16,094	5	17,460	(826)	2010	Jul-10	3 - 39 yrs.	107
Novi	MI	Hilton Garden Inn	—	1,213	15,052	43	16,308	(603)	2008	Nov-10	3 - 39 yrs.	148
Rochester	MN	Hampton Inn & Suites	—	916	13,225	30	14,171	(1,187)	2009	Aug-09	3 - 39 yrs.	124
Kansas City	MO	Hampton Inn	6,360	727	9,363	25	10,115	(508)	1999	Aug-10	3 - 39 yrs.	122
St. Louis	MO	Hampton Inn	13,568	1,758	20,954	778	23,490	(969)	2003	Aug-10	3 - 39 yrs.	190
St. Louis	MO	Hampton Inn & Suites	—	758	15,287	33	16,078	(824)	2006	Apr-10	3 - 39 yrs.	126
Hattiesburg	MS	Residence Inn	—	906	9,151	13	10,070	(1,077)	2008	Dec-08	3 - 39 yrs.	84
Charlotte	NC	Homewood Suites	—	1,059	4,937	3,609	9,605	(1,588)	1990	Sep-08	3 - 39 yrs.	112
Durham	NC	Homewood Suites	—	1,232	18,343	1,910	21,485	(2,000)	1999	Dec-08	3 - 39 yrs.	122
Fayetteville	NC	Home2 Suites	—	746	10,563	—	11,309	(386)	2011	Feb-11	3 - 39 yrs.	118
Holly Springs	NC	Hampton Inn	—	1,620	13,260	1	14,881	(580)	2010	Nov-10	3 - 39 yrs.	124
Jacksonville	NC	TownePlace Suites	—	632	8,608	12	9,252	(566)	2008	Feb-10	3 - 39 yrs.	86
Mt. Laurel	NJ	Homewood Suites	—	1,589	13,476	109	15,174	(408)	2006	Jan-11	3 - 39 yrs.	118
West Orange	NJ	Courtyard	—	2,054	19,513	1,045	22,612	(567)	2005	Jan-11	3 - 39 yrs.	131
Twinsburg	OH	Hilton Garden Inn	—	1,419	16,614	1,111	19,144	(1,948)	1999	Oct-08	3 - 39 yrs.	142
Oklahoma City	OK	Hampton Inn & Suites	—	1,430	31,327	14	32,771	(1,698)	2009	May-10	3 - 39 yrs.	200
Collegeville	PA	Courtyard	—	2,115	17,953	1,636	21,704	(668)	2005	Nov-10	3 - 39 yrs.	132
Malvern	PA	Courtyard	7,711	996	20,374	59	21,429	(706)	2007	Nov-10	3 - 39 yrs.	127
Pittsburgh	PA	Hampton Inn	—	2,503	18,537	1,084	22,124	(1,924)	1990	Dec-08	3 - 39 yrs.	132

SCHEDULE III

REAL ESTATE AND ACCUMULATED DEPRECIATION—(Continued)

As of December 31, 2011

(dollars in thousands)

City	State	Description	Encumbrances	Initial Cost		Subsequently Capitalized	Total Gross Cost ⁽²⁾	Acc Deprec	Date of Construction	Date Acquired	Depreciable Life	# of Rooms
				Land ⁽¹⁾	Bldg./FF&E/Other	Bldg. Imp. & FF&E						
Jackson	TN	Courtyard	—	\$ 986	\$ 14,656	\$ —	\$ 15,642	\$ (1,552)	2008	Dec-08	3 - 39 yrs.	94
Jackson	TN	Hampton Inn & Suites	—	692	12,281	17	12,990	(1,251)	2007	Dec-08	3 - 39 yrs.	83
Johnson City	TN	Courtyard	—	1,105	8,632	2	9,739	(775)	2009	Sep-09	3 - 39 yrs.	90
Nashville	TN	Hilton Garden Inn	—	3,937	38,814	19	42,770	(1,660)	2009	Sep-10	3 - 39 yrs.	194
Allen	TX	Hampton Inn & Suites	—	1,442	11,456	258	13,156	(1,486)	2006	Sep-08	3 - 39 yrs.	103
Allen	TX	Hilton Garden Inn	10,207	2,130	16,731	2,818	21,679	(2,580)	2002	Oct-08	3 - 39 yrs.	150
Arlington	TX	Hampton Inn & Suites	—	1,217	8,738	29	9,984	(321)	2007	Dec-10	3 - 39 yrs.	98
Austin	TX	Courtyard	—	1,579	18,487	6	20,072	(715)	2009	Nov-10	3 - 39 yrs.	145
Austin	TX	Fairfield Inn & Suites	—	1,306	16,504	2	17,812	(644)	2009	Nov-10	3 - 39 yrs.	150
Austin	TX	Hampton Inn	7,092	1,459	17,184	1,637	20,280	(1,793)	1997	Apr-09	3 - 39 yrs.	124
Austin	TX	Hilton Garden Inn	—	1,614	14,451	23	16,088	(553)	2008	Nov-10	3 - 39 yrs.	117
Austin	TX	Homewood Suites	7,098	1,898	16,462	2,070	20,430	(1,787)	1997	Apr-09	3 - 39 yrs.	97
Beaumont	TX	Residence Inn	—	1,177	16,180	7	17,364	(1,933)	2008	Oct-08	3 - 39 yrs.	133
Dallas	TX	Hilton Full Service	20,686	2,221	40,350	164	42,735	(857)	2001	May-11	3 - 39 yrs.	224
Duncanville	TX	Hilton Garden Inn	13,355	2,378	15,935	486	18,799	(2,252)	2005	Oct-08	3 - 39 yrs.	142
El Paso	TX	Hilton Garden Inn	—	1,244	18,300	—	19,544	(56)	2011	Dec-11	3 - 39 yrs.	145
Frisco	TX	Hilton Garden Inn	—	2,507	12,981	2	15,490	(1,454)	2008	Dec-08	3 - 39 yrs.	102
Ft. Worth	TX	TownePlace Suites	—	2,104	16,311	—	18,415	(827)	2010	Jul-10	3 - 39 yrs.	140
Grapevine	TX	Hilton Garden Inn	—	1,522	15,543	31	17,096	(721)	2009	Sep-10	3 - 39 yrs.	110
Houston	TX	Marriott Full Service	—	4,143	46,623	3	50,769	(3,197)	2010	Jan-10	3 - 39 yrs.	206
Irving	TX	Homewood Suites	5,911	705	9,610	163	10,478	(340)	2006	Dec-10	3 - 39 yrs.	77
Lewisville	TX	Hilton Garden Inn	—	3,361	23,919	71	27,351	(2,983)	2007	Oct-08	3 - 39 yrs.	165
Round Rock	TX	Hampton Inn	3,917	865	10,999	1,287	13,151	(1,158)	2001	Mar-09	3 - 39 yrs.	94
Texarkana	TX	Hampton Inn & Suites	4,893	636	8,723	27	9,386	(255)	2004	Jan-11	3 - 39 yrs.	81
Salt Lake City	UT	SpringHill Suites	—	1,092	16,465	4	17,561	(636)	2009	Nov-10	3 - 39 yrs.	143
Alexandria	VA	SpringHill Suites (3)	—	5,968	—	18,895	24,863	(632)	2011	Mar-09	3 - 39 yrs.	155
Bristol	VA	Courtyard	9,380	1,723	19,162	1,536	22,421	(2,194)	2004	Nov-08	3 - 39 yrs.	175
Manassas	VA	Residence Inn	—	—	14,962	123	15,085	(405)	2006	Feb-11	3 - 39 yrs.	107
Other						1,108	1,108	—				
				<u>\$118,304</u>	<u>\$137,339</u>	<u>\$1,385,145</u>	<u>\$51,417</u>	<u>\$1,573,901</u>	<u>\$(93,179)</u>			<u>11,252</u>

	2011	2010	2009		2011	2010	2009
Real estate owned:				Accumulated depreciation:			
Balance as of January 1.....	\$1,510,884	\$ 705,722	\$348,700	Balance as of January 1	\$(48,962)	\$(18,213)	\$(2,277)
Acquisitions.....	197,695	784,102	343,362	Depreciation expense	(49,815)	(30,749)	(15,936)
Disposals.....	(1,339)	(2,658)	—	Disposals.....	50	—	—
Discontinued Operations ⁽⁴⁾	(147,346)	—	—	Discontinued Operations ⁽⁴⁾	5,548	—	—
Improvements.....	14,007	23,718	13,660				
Balance at December 31.....	<u>\$1,573,901</u>	<u>\$1,510,884</u>	<u>\$705,722</u>	Balance at December 31.....	<u>\$(93,179)</u>	<u>\$(48,962)</u>	<u>\$(18,213)</u>

⁽¹⁾ Land is owned fee simple unless cost is \$0, which means the property is subject to a ground lease.

⁽²⁾ The aggregate cost of real estate for federal income tax purposes is approximately \$1.6 billion at December 31, 2011 (unaudited).

⁽³⁾ The Company acquired the land and began construction for this hotel during 2009. Hotel construction was completed by the Company and the hotel opened for business on March 28, 2011.

⁽⁴⁾ The Company owns approximately 406 acres of land and land improvements located on 110 sites in the Fort Worth, Texas area which are being leased to Chesapeake Energy Corporation for the production of natural gas. As of December 31, 2011, the 110 parcels were under contract to be sold and have been classified as real estate held for sale.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

APPLE REIT NINE, INC.

By: /s/ GLADE M. KNIGHT Date: March 12, 2012
 Glade M. Knight,
 Chairman of the Board and
 Chief Executive Officer
 (Principal Executive Officer)

By: /s/ BRYAN PEERY Date: March 12, 2012
 Bryan Peery,
 Chief Financial Officer
 (Principal Financial and
 Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the date indicated.

By: /s/ GLADE M. KNIGHT Date: March 12, 2012
 Glade M. Knight, Director

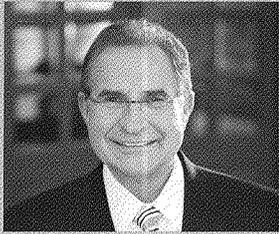
By: /s/ LISA B. KERN Date: March 12, 2012
 Lisa B. Kern, Director

By: /s/ BRUCE H. MATSON Date: March 12, 2012
 Bruce H. Matson, Director

By: /s/ MICHAEL S. WATERS Date: March 12, 2012
 Michael S. Waters, Director

By: /s/ ROBERT M. WILY Date: March 12, 2012
 Robert M. Wily, Director

Board of Directors



GLADE M. KNIGHT[†]
Chairman



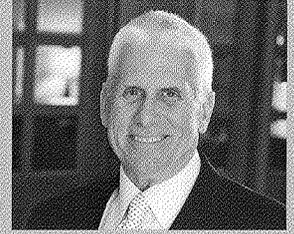
BRUCE H. MATSON^{**}
Partner
LeClair Ryan
Richmond, Virginia



MICHAEL S. WATERS[†]
President
Partnership Marketing
Midlothian, Virginia



LISA B. KERN[†]
Senior Vice President-
Investments
Davenport & Company
Richmond, Virginia



ROBERT M. WILY^{**†}
International Judicial
Consultant
Lindon, Utah

[†] Executive Committee

[†] Audit Committee

[†] Compensation Committee

CORPORATE HEADQUARTERS

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CORPORATE COUNSEL

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(804) 775-1000

DIVIDEND REINVESTMENT PLAN

Apple REIT Nine, Inc. provides shareholders the opportunity to purchase additional shares of stock through the reinvestment of distributions. Information regarding this option can be obtained from your investment advisor.

BENEFICIAL SHAREHOLDERS

Approximately 38,600 at
December 31, 2011

INVESTOR INFORMATION

For additional information about the Company, please contact: Kelly Clarke,
Director of Investor Services
(804) 727-6321 or kclarke@applereit.com

DISTRIBUTION TAX REPORTING ALLOCATION

Return of Capital:		
	2011	48%
	2010	62%
Ordinary Income:		
	2011	52%
	2010	38%

Distribution Paid per Share:

	2011	\$0.88
	2010	\$0.88

EXECUTIVE OFFICERS

Glade M. Knight
Chief Executive Officer

Justin G. Knight
President

David S. McKenney
President of Capital Markets

Kristian M. Gathright
Executive Vice President &
Chief Operating Officer

Bryan F. Peery
Executive Vice President &
Chief Financial Officer

David P. Buckley
Executive Vice President &
Chief Legal Counsel

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This annual report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements of the company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include: the availability and terms of financing; changes in national, regional and local economies and business conditions; competitors within the hotel industry; the outcome of current and future litigation and regulatory proceedings or inquiries; the ability of the company to implement its acquisition strategy and operating strategy and to manage planned growth; and the ability to repay or refinance debt as it becomes due. Although the company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate; therefore, there can be no assurance that such statements included in this annual report will prove to be accurate. In addition, the timing and level of distributions to shareholders are within the discretion of the company's board of directors. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the company or any other person that the results or conditions described in such statements or the objectives and plans of the company will be achieved.



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