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METALICO, INC. • 2011 ANNUAL REPORT



**METALICO CORPORATE MISSION**

Metalico intends to be the recognized leader for performance and innovation in the metals recycling and fabrication industry. In addition, the Company strives to be viewed as the best in the eyes of our business constituents, employees, shareholders, and the community at large.

**COMPANY GOALS**

Metalico aims to become the preeminent, vertically integrated, regionally focused metals recycler. We work in partnership with our suppliers and consumers to be the recognized leader in all markets where we operate.

**COMPANY PROFILE**

Metalico is a leading full-service, broadly diversified scrap metal recycler, principally operating in the Northeastern United States. Our scrap operations source, buy, process, and sell four distinct groups of commodity metals for use in the manufacture of new products:

- We recycle scrap steel and iron, which is sold primarily to domestic mills and foundries.
- We recycle non-ferrous metals, principally aluminum, copper, lead, and nickel-based steel and high temperature alloys. These products are sold to domestic manufacturers and, to a lesser extent, to the export markets. Our facility in Syracuse, New York, converts aluminum scrap into deoxidizing cones, an additive used in the steel-making industry.
- We buy catalytic converters and recover platinum, palladium, and rhodium, known as Platinum Group Metals (PGM's). These precious metals are typically refined and reused by industry in emissions control devices.
- Metalico also recycles Minor Metals including molybdenum, tungsten, and tantalum, which are used in specialty steels, electronics, and high-technology-based products.

Metalico also is a leading fabricator of non-battery lead-based products, manufactured principally for construction, commercial, industrial, and radiation shielding applications nationwide.

Metalico today employs 790 people in 31 operating locations across 10 states. Headquartered in Cranford, New Jersey, Metalico trades under the stock symbol MEA on the NYSE Amex.

**GROWTH STRATEGY**

Metalico's strategy is to grow by acquisition, and more recently, through emphasis on organically developed internal initiatives.

Metalico executes this strategy by carefully locating platform businesses to acquire that we can leverage to increase market penetration by adding tuck-in acquisitions to enhance our competitive advantage. We then look to exploit synergies in transportation, cross-selling among operations and working to realize operating efficiencies.

We also seek internal growth and expansion opportunities in contiguous geographic markets in order to maximize market share and profitability.

The Company looks to mitigate commodity price risk by diversifying across several commodity metals and through rapid turnover of its inventories. Metalico seeks to achieve a dominant position in the markets in which it operates, and to be the standard-bearer for service and quality assurance for our consumers and suppliers.

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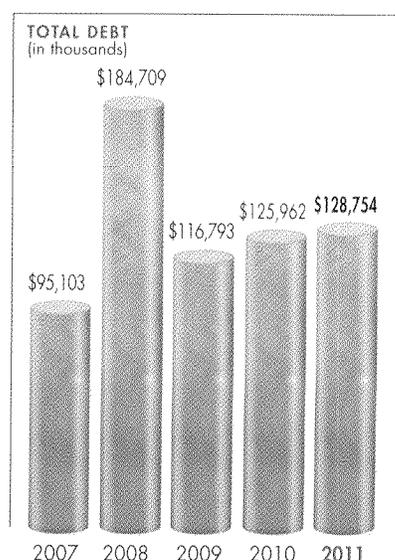
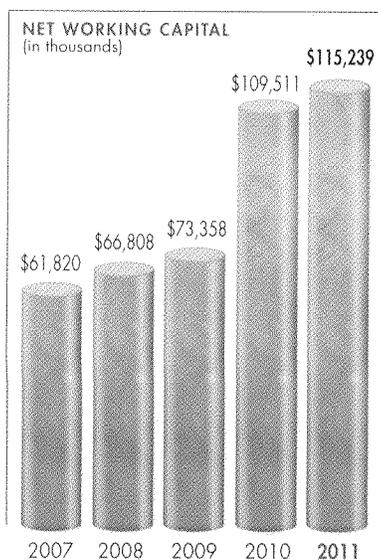
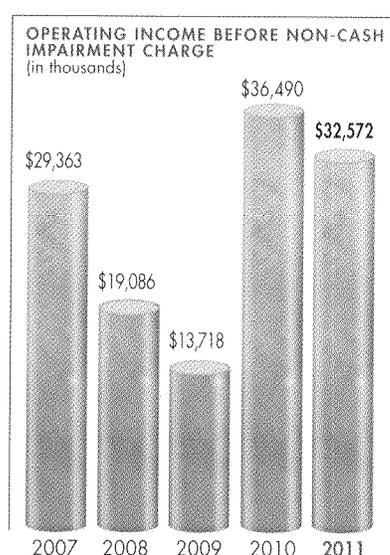
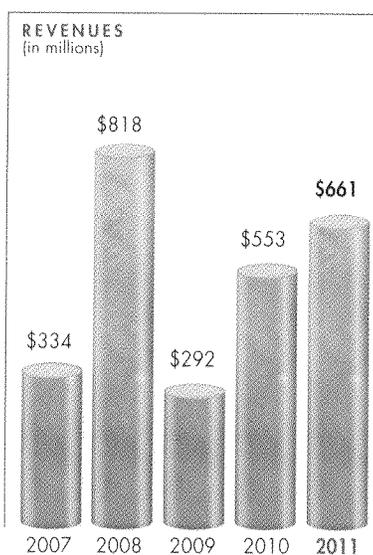
*... A Leader in Urban Metal Mining*

**2011 FINANCIAL HIGHLIGHTS**

Metalico posted record 2011 net income and record volumes of ferrous and non-ferrous metal shipped, despite reduced industrial scrap generation in a lackluster economic recovery. While debt remained substantially unchanged, Metalico made significant capital improvements, including the December completion of the new Buffalo shredder.

(dollars in thousands, except per share amounts)

For The Years Ended December 31,	2011	2010	2009	2008	2007
<b>SUMMARY OF OPERATIONS</b>					
Revenue	\$ 660,907	\$ 553,253	\$ 291,733	\$ 818,195	\$ 334,213
Operating Income (Loss)	32,572	36,490	13,718	(39,957)	29,363
Net Income (Loss)	17,420	13,462	(3,445)	(43,660)	14,753
Capital Expenditures	27,578	5,449	3,022	11,143	11,632
<b>FINANCIAL POSITION AT YEAR END</b>					
Cash and Cash Equivalents	\$ 5,932	\$ 3,473	\$ 4,938	\$ 62,933	\$ 3,309
Net Working Capital	115,239	109,511	73,358	66,808	61,820
Total Debt	128,754	125,962	116,793	184,709	95,103
Stockholders' Equity	191,902	167,315	150,257	112,972	124,017
<b>NET INCOME (LOSS) PER COMMON SHARE</b>					
Basic	\$ 0.37	\$ 0.29	\$ (0.08)	\$ (1.25)	\$ 0.51
Diluted	0.37	0.29	(0.08)	(1.25)	0.50



**DEAR FELLOW STOCKHOLDERS:**

Despite facing increasing headwinds in the second half of the year, we finished 2011 with record net income and record ferrous and non-ferrous scrap metal shipped. Sales of \$661 million rose 19% above the \$553 million achieved in 2010, and were the second highest level ever recorded for the Company. Operating income for the year decreased 11% to \$32.6 million. Business conditions were mixed throughout the year, characterized by solid performance in non-ferrous, and to a lesser extent, ferrous metal. Scrap metal recycling segment revenues reached \$389 million, or 59% of consolidated revenues, and the segment finished the year with nearly \$24 million in operating income, virtually flat compared to 2010. Ferrous shipments of 535,000 gross tons, a 19% increase over the prior year, and 141 million pounds of non-ferrous metals shipped, were both records for Metalico. Our goal for 2012 is to surpass these totals as we continue to focus on expanding our business within our established core geographic markets. Our lead fabrication segment improved penetration of new markets and doubled profitability to \$2.2 million on revenues of \$72 million, although still being impacted by weak conditions in its traditional markets. The PGM sector underperformed in terms of volumes shipped, and margins were pressured by intense competition, resulting in 40% less operating income on flat sales. Here are key consolidated financial highlights from the year, along with our comparative volumes shipped:

**2011 FINANCIAL HIGHLIGHTS**

- Revenues rose 19% to \$661 million from \$553 million.
- Operating income decreased 11% to \$32.6 million from \$36.5 million.
- Record net income of \$17.4 million, compared to \$13.5 million.
- Earnings per share were \$0.37, versus \$0.29.
- EBITDA was \$49 million, compared to \$53 million.
- Net working capital increased \$6 million to \$115 million.
- Stockholders' equity increased 15% to \$191.9 million from \$167.3 million.

**YEAR OVER YEAR UNITS SOLD**

	2011	2010	AMOUNT OF CHANGE	2011 CHANGE
Ferrous (gross tons)	534,600	450,800	83,800	19%
Non-Ferrous (pounds)	140,700,000	139,400,000	1,300,000	1%
PGM (troy ounces)	119,800	145,600	(25,800)	-18%
Minor Metals (pounds)	1,929,000	1,816,000	113,000	6%
Lead (pounds)	44,800,000	45,886,000	(1,086,000)	-2%

We remain focused on tapping organic growth opportunities within our existing markets. Early in 2011 we purchased Goodman Services, Inc., a complementary full service scrap metal recycling company with operations strategically located in Bradford, Pennsylvania and Jamestown, New York. The Goodman acquisition should add approximately \$27 million of revenue and about 51,000 gross tons of ferrous shipments annually. More importantly, because of the geographic proximity, Goodman's ferrous products integrate well into our new Buffalo shredder and other existing scrap consumers.

**BALANCE SHEET**

We ended the year with a stronger balance sheet and a more flexible capital structure to invest in the growth of our core businesses. Shareholders' equity increased by nearly \$25 million to \$192 million and liquidity improved with working capital of \$115 million at year end. Total debt increased by only \$2.8 million, after investing \$27.6 million in our capital expansion and replacement program.

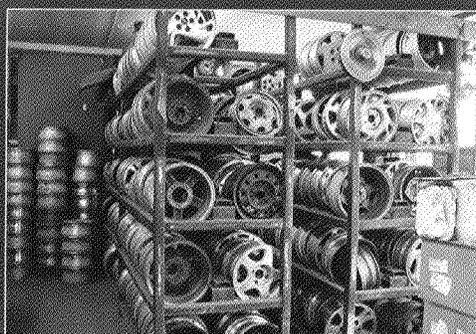
During 2012 and beyond, Metalico will also save money and benefit from its recently amended secured senior credit facility. Credit available under the amended facility rose to \$110 million, up from \$70 million. The amendment also reduces interest rates by half of one percent and provides greater flexibility in permitted indebtedness and retirement of long-term, high-rate debt, as well as capital expenditures and acquisitions.

Recent availability under the revolving credit facility exceeded \$50 million after retiring \$3 million principal of our 7% Convertible Notes earlier this year.

**INVESTING IN THE FUTURE**

- Aside from the Goodman Services acquisition, Metalico invested \$27.6 million in business development projects, expansion efforts, and capital equipment replacements.
- The Company's newly built shredder in the Western New York region is complete and fully operational. The 4,000-horsepower shredder is part of a 44-acre complex that includes a 177,500-square-foot building where the equipment is housed. Between property and equipment, the Company has invested \$15.5 million. The shredder is expected to produce in the range of 125,000 to 150,000 gross tons of scrap metal annually, which, at current market prices, should result in \$60 million of revenue.
- Metalico invested approximately \$11 million in major equipment additions and replacements throughout the year, including:
  - New cranes with grapples and magnets for more efficient material handling.
  - Transportation equipment and related containers.
  - A fleet of 96 used high-capacity railcars, purchased at scrap value, which were refurbished and placed in service to facilitate shipment of shredder scrap products.
  - Paving and environmental improvements at various locations.
- Metalico is growing its operations in Northern New Jersey with leasehold improvements of nearly \$1 million to a 75,600-square-foot

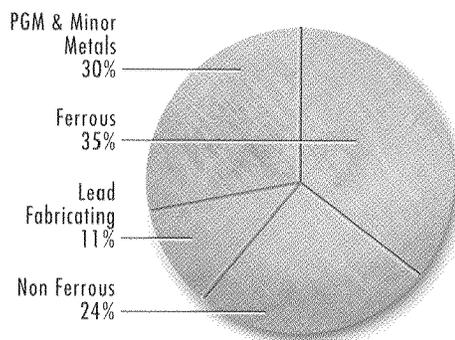
**SKYWAY AUTO PARTS**



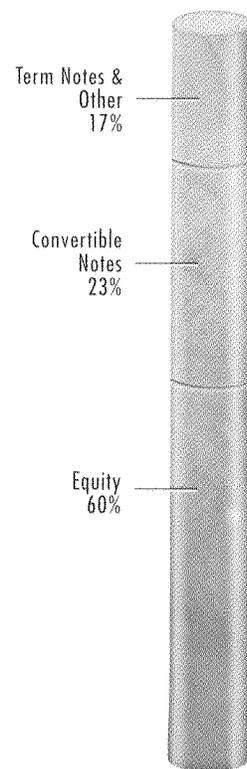
Catalytic converters, batteries and aluminum rims are immediately removed from scrap autos and sold to Metalico fabricating locations. End-of-life scrap autos will be shipped to the shredder, to be replaced by purchases of later model scrap automobiles.



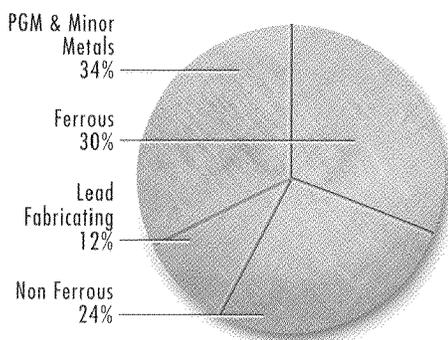
**REVENUE MIX 2011**



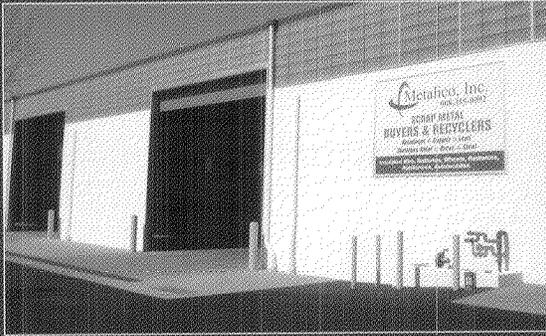
**CAPITAL STRUCTURE 2011**



**REVENUE MIX 2010**



## EXPANSION IN NEW JERSEY



In April of 2012, Federal Autocat relocated to a redevelopment site. Above left, the fully-indoor retail scrap buying side of the facility is ready for business, with new platform and truck scales, touch-screen computers and video monitoring. Above right, catalytic converter processing will occur in an expansive, dust-controlled, fully renovated warehouse.

office and warehouse facility in Elizabeth that will serve as the Company's newest scrap metal buying yard. The facility will also house the Company's New Jersey-based PGM recycling operations. The new facility will buy and process a combination of peddler, dealer, wholesale and industrial scrap. Scrap procurement began in April and the Company expects to recruit and develop a team of scrap buyers to become a leading participant in the local market.

- Our Pittsburgh platform expanded its scope of non-ferrous buying with the addition of several key metal traders and the expansion of the non-ferrous warehouse, which now accommodates larger volumes of scrap and permits more efficient sorting and processing.
- We completed the conversion and integration of our lead fabricating segment's accounting and manufacturing system into our existing ERP system. Management now has access to live, consolidated data across all segments. The Company will continue to standardize reporting and accounting functions, and to seek opportunities in centralization and automation.
- In February 2012, Metalico purchased Skyway Auto Parts, Inc., a Buffalo, New York auto dismantler and parts reseller. We will continue all aspects of the business, and plan to increase the volume of vehicles purchased and will expand marketing of resalable auto parts. End-of-life vehicles will be shipped to the new Buffalo shredder, located only four miles away.
- We have begun the expansion project in Buda, Texas to convert our PGM processing plant to a full service scrap processing facility. Work is expected to be completed in the second quarter of 2012.
- The first phase of our Youngstown shredder reconstruction has begun, encompassing a rebuilt motor control room, 40,000 square feet of new concrete paving, an upgraded shredder box, and remanufactured drive engines. Later in 2012, the second phase will upgrade the ferrous and non-ferrous separation systems to enhance recovery of metals.

Metalico remains focused on building value by deploying capital resources to grow the business organically, and, when appropriate, through acquisitions and extend our presence in the geographies where we currently operate.

Each year we gain more experience in our industry, which helps us successfully navigate the ever-challenging business and regulatory environment that we face. Ours is an industry where the playing field for private versus public company is not always level, making it ever more important to maintain rigorous financial and operational discipline, which are the only factors that we can control.

We expect to develop a heavier geographic footprint and increase the volume of recycled metals that we source and process. This will be accomplished organically by adding experienced industry professionals, establishing new yards and deploying more technology to increase the effectiveness of metals recovery.

M&A opportunities are reviewed regularly, but we currently see few that meet our objectives in terms of valuation or strategic fit. In the absence of a game-changing merger or acquisition, organic growth may be the optimal way for us to grow and create value at this time.

We will continue to manage our working capital and liquidity resources closely and further work to reduce and refinance our debt load and related carrying cost. We also look forward with optimism that our Company and our industry will continue to thrive in the times ahead.

To our dedicated employees, key suppliers and consumers, and most importantly to our fellow shareholders, we extend our genuine appreciation and thanks for the ongoing support.

Until next year,

Carlos E. Agüero  
Chairman, President and Chief Executive Officer  
April 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION SEC  
Washington, D.C. 20549

FORM 10-K

APR 30 2012

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Washington, DC 20549

For the fiscal year ended December 31, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-32453

**Metalico, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

52-2169780

(I.R.S. Employer  
Identification No.)

186 North Avenue East  
Cranford, NJ

(Address of Principal Executive Offices)

07016

(Zip Code)

(908) 497-9610

(Registrant's Telephone Number)

Securities registered under Section 12(b) of the Exchange Act:

Title of each Class

None

Name of each Exchange on which registered

None

Securities registered under Section 12(g) of the Exchange Act:

Common stock, \$.001 par value per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer and large accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES  NO

The aggregate market value of voting stock held by non-affiliates of the registrant as of June 30, 2011, the last business day of the registrant's most recently completed second fiscal quarter was \$238,888,733.

Number of shares of Common stock, par value \$.001, outstanding as of March 10, 2012: 47,543,613

DOCUMENTS INCORPORATED BY REFERENCE

Parts of the Proxy Statement for the 2012 Annual Meeting of Stockholders are incorporated by reference into Items 10, 11, 12, 13 and 14 hereof.

**METALICO, INC.**  
**ANNUAL REPORT ON FORM 10-K**  
**FOR THE YEAR ENDED DECEMBER 31, 2011**  
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This document contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to future events or our future financial performance, and are identified by words such as “may,” “will,” “should,” “expect,” “scheduled,” “plan,” “intend,” “anticipate,” “believe,” “estimate,” “potential,” or “continue” or the negative of such terms or other similar words. You should read these statements carefully because they discuss our future expectations, and we believe that it is important to communicate these expectations to our investors. However, these statements are only anticipations. Actual events or results may differ materially. In evaluating these statements, you should specifically consider various factors, including the factors discussed under “Risk Factors.” These factors may cause our actual results to differ materially from any forward-looking statement.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Moreover, we do not assume any responsibility for the accuracy and completeness of such statements in the future. Subject to applicable law, we do not plan to update any of the forward-looking statements after the date of this report to conform such statements to actual results.

## PART I

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### Item 1. *Business*

Metalico, Inc. (referred to in this 10-K Report as “the Company,” “Metalico,” “we,” “us,” “our,” and similar terms) operates in three distinct business segments: (a) ferrous and non-ferrous scrap metal recycling (“Scrap Metal Recycling”), (b) platinum group and minor metals recycling (“PGM and Minor Metals Recycling”), and (c) lead metal product fabricating (“Lead Fabricating”). The Company’s operating facilities as of December 31, 2011 include twenty scrap metal recycling facilities, including a combined aluminum de-oxidizing plant, six PGM and Minor Metal Recycling facilities and four lead product manufacturing and fabricating plants. The Company markets a majority of its products on a national basis but maintains several international customers.

Metalico, Inc. was originally organized as a Delaware corporation in 1997. In 1999, the original Metalico was merged into a Colorado corporation. Later that year, the surviving Colorado corporation was merged into a newly organized Delaware corporation named Metalico, Inc., which continues today as our holding company. Our common stock began trading on the American Stock Exchange (now known as NYSE Amex) on March 15, 2005 under the symbol “MEA.”

We have historically maintained a small corporate team that sets our strategic goals and overall strategy. We manage our operations on a decentralized basis, allowing each subsidiary autonomy for its purchasing and sales. Recent additions to corporate management have been made in order to centralize selling capabilities in our scrap metal recycling segment to make better use of our economies of scale. The corporate team approves all acquisitions and operating budgets, allocates capital to the business units based upon expected returns and risk levels, establishes succession plans, ensures operations maintain a consistent level of quality, evaluates risk and holds the management of each business unit accountable for the performance of its respective business unit.

### SUMMARY OF BUSINESS

#### *Scrap Metal Recycling*

We have concentrated on acquiring and successfully consolidating scrap operations by initially acquiring companies to serve as platforms into which subsequent acquisitions would be integrated. We believe that through the integration of our acquired businesses, we have enhanced our competitive position and profitability of our operations because of the elimination of redundant functions, greater utilization of operating assets, improved managerial and financial resources and broader distribution channels.

We continue to be one of the largest full-service metal recyclers in Central and Western New York, with eleven recycling facilities located in that regional market. During 2011, we continued the expansion of our regional markets. In February 2011, we purchased a 44-acre parcel of land, including a 177,500-square-foot building, in suburban Buffalo to house an indoor scrap metal shredder. The shredder installation includes a new state-of-the-art downstream separation system to maximize the recovery of valuable non-ferrous products. The shredder became operational in December 2011 and we expect full production at the facility in the first quarter of 2012. In February 2012 we acquired a small auto dismantler in Buffalo as an additional source of feedstock for the shredder. In January 2011, we acquired Goodman Services, Inc., a full service scrap metal recycler based in Bradford, Pennsylvania with additional operations in Jamestown, New York and Canton, Ohio. In December 2009, we purchased scrap processing facilities in Youngstown and Warren, Ohio. These acquisitions complement our platforms in Pittsburgh, Pennsylvania, Akron, Ohio and Buffalo and Rochester, New York.

Our operations primarily involve the collection and processing of ferrous and non-ferrous metals. We collect industrial and obsolete scrap metal, process it into reusable forms and supply the recycled metals to our ultimate consumers, including electric arc furnace mills, integrated steel mills, foundries, secondary smelters, aluminum recyclers and metal brokers. We acquire unprocessed scrap metals primarily in our local and regional markets and sell to consumers nationally and in Canada as well as to exporters and international brokers. We are

also able to supply quantities of scrap aluminum to our aluminum recycling facility, catalytic converters to our PGM recycling subsidiaries and scrap lead to our lead fabricating subsidiaries. We believe that we provide comprehensive product offerings of both ferrous and non-ferrous scrap metals.

Our platform scrap facilities in New York, Ohio and Western Pennsylvania have ready access to highway and rail transportation, a critical factor in our business. In the Pittsburgh market, we have waterfront access with barge loading and unloading capabilities. In addition to buying, processing and selling ferrous and non-ferrous scrap metals, we manufacture de-oxidizing aluminum (“de-ox”), a form of alloyed aluminum, for the steel industry. In May 2008, we acquired Neville Metals, Assad Iron and Metals, Inc., Neville Recycling LLC and Platt Properties, LLC, an affiliated group of scrap metal recycling operations headquartered in Western Pennsylvania with a satellite yard in Colliers, West Virginia. These acquisitions expanded our strategy of diversifying our metal mix, which we believe, at times, mitigates our exposure to volatile commodity prices.

Our scrap metal recycling business has collection and processing facilities in the following locations as of the date of this filing:

<u>Location</u>	<u>Number of Facilities</u>
Buffalo, New York	3
Niagara Falls, New York	1
Lackawanna, New York (Hamburg)	1
Rochester, New York	3
Syracuse, New York	1
Jamestown, New York	1
Ithaca, New York (50% joint venture)	1
Akron, Ohio	1
Youngstown, Ohio	1
Warren, Ohio	1
Pittsburgh/Western Pennsylvania	5
Bradford, Pennsylvania	1
Colliers, West Virginia	1

*Ferrous Scrap Industry.* Our ferrous (iron-based) products primarily include sheared, bundled and shredded scrap metal and other scrap metal, such as plate and structural, turnings, busheling and broken cast iron. We, and others in our industry, anticipate that in the long-term, the demand for recycled ferrous metals will increase due to the continuing transformation of the world’s steel producers from virgin iron ore-based blast furnaces to newer, technologically advanced electric arc furnace mini-mills. The electric arc furnace process, which primarily uses recycled metal compared with the traditional steel-making process that uses significantly less recycled metal, is more environmentally sound and energy efficient. By recycling steel, scarce natural resources are preserved and the need to disrupt the environment with the mining of virgin iron ore is reduced. Further, when recycled metal is used instead of iron ore for new steel production, air and water pollution generated by the production process decreases and energy demand is reduced.

*Non-Ferrous Scrap Industry.* We also sort, process and package non-ferrous metals, which include aluminum, copper, stainless steel, brass, nickel-based alloys and high-temperature alloys, using similar techniques and through application of our technologies. The geographic markets for purchasing non-ferrous scrap tend to be larger than those for ferrous scrap due to the higher unit value of non-ferrous metals, which justify the cost of shipping over greater distances. Non-ferrous scrap is sold under multi-load commitments or on a single-load spot basis, either mill-direct or through brokers, to intermediate or end-users which include smelters, foundries and aluminum sheet and ingot manufacturers. Secondary smelters, utilizing processed non-ferrous scrap as raw material, can produce non-ferrous metals at a lower cost than primary smelters producing such metals from ore. This is due to the significant savings in energy consumption, environmental compliance and labor costs enjoyed by the secondary smelters. These cost advantages, and the long lead-time necessary to construct new non-ferrous primary smelting facilities, have generally resulted in sustained demand and strong prices for processed non-ferrous scrap during periods of high demand for finished non-ferrous metal products.

### ***PGM and Minor Metals Recycling***

We recycle the platinum group metals (“PGMs”), platinum, palladium, and rhodium, from the substrate material retrieved from catalytic converters. The scrap catalytic device collection market is highly fragmented and characterized by a large number of suppliers dealing with a wide range of volumes. Converters for recycling are obtained from networks of auto dismantlers, scrap yards, parts dealers and manufacturers. The supply chain network has tended to develop regionally because the economics of collecting and distributing scrap converters to recyclers requires transportation from local scrap yards, often in small batches. Effective procurement is a key competitive strength and a significant barrier to entry as it requires significant knowledge and experience about the PGM loadings in different types of catalytic devices. The purchase price for converters is determined on the basis of PGM market prices and internal estimates of the amount of PGMs in each converter purchased. Once purchased, the converters are sorted and cut and the substrate material is removed and shipped to third-party processors which remove the PGMs from the substrate material by means of chemical and mechanical processes. We use forward sales contracts with these substrate processors to hedge against the possibility of extremely volatile metal prices. The Company also sells whole unprocessed converters

Minor Metals recycling includes such metals as molybdenum, tungsten, tantalum, niobium, rhenium and chrome. Specialized uses for these elements combined with a lack of abundance relative to traditional base metals results in higher pricing for these recyclable materials.

Our expansion into PGM and Minor Metals processing began in May 2007 when we acquired Tranzact Corporation, a recycler of molybdenum, tantalum and tungsten scrap located in Quarryville, Pennsylvania. In July 2007, we acquired a majority interest in Totalcat Group, Inc., a recycler and manufacturer of catalytic devices from whom we obtain platinum, palladium and rhodium, headquartered in Newark, New Jersey. In January 2008, we acquired the assets of American CatCon, another recycler of catalytic devices, with locations in Buda and Dallas, Texas, and Gulfport, Mississippi. Effective January 1, 2011, the Company identified PGM and Minor Metals Recycling as a new operating segment (after previously being grouped in the Scrap Metal Recycling segment). Management feels the separation provides clarity on the Company’s traditional scrap metal recycling operations and the operations of its specialized PGM and higher value Minor metals recycling.

Our PGM and Minor Metal recycling segment has facilities in these locations:

Newark, New Jersey

Quarryville, Pennsylvania

West Chester, Pennsylvania

Buda, Texas

Dallas, Texas

Gulfport, Mississippi

### ***Lead Fabricating***

Through four physical operations located in three states, we consume approximately 40 to 45 million pounds of lead metal per year that are utilized in more than one hundred different base products. Our products are sold nationally into diverse industries such as roofing, plumbing, radiation shielding for pharmaceutical and power generation, electronic solders, ammunition, automotive, Department of Defense contractors, and others.

Our Lead Fabricating segment has facilities in the following locations:

Birmingham, Alabama

Granite City, Illinois

Healdsburg, California

Ontario, California

Our sales are concentrated within five main product lines: sheet lead, shot, extruded strip lead, machined lead parts and cast lead. Sheet lead is produced in a number of sizes, thicknesses, and alloys based upon customer requirements. Sheets are rolled to various thicknesses, cut to customer specifications and shipped to roof flashing manufacturers, fabricators of radiation shielding, sound attenuation and roofing contractors, and other users. Shot is produced and sold nationwide primarily to the recreational re-load market under the Lawrence and West Coast Shot brands. We also sell shot to cartridge manufacturers and industrial consumers. Shot is produced in several lead alloys and sizes. Strip lead is produced in rolls of various widths and lengths. Strip lead is used primarily in the construction industry. Cast lead is typically sold in pig, ingot, brick cylinder and rectangular form. Extruded wire and bar are used in plumbing applications, stained glass production, the electronics industry and the radiation shielding industry. Extruded pipe is used in the plumbing and roofing industries. Extruded products are available in flats, rounds, stars, pipe and custom designed configurations. Other lead products include roof flashings, lead wool, anodes and babbitt. Machined lead parts are sold to a diverse variety of industries and consumers.

### ***Business Strategies***

Our core business strategy is to grow our scrap metal recycling business through greenfield or brownfield projects and through acquisitions in existing, contiguous and new markets, and enhance our position as a high quality producer of recycled metal products through investments in state-of-the-art equipment and to improve operational density. Scrap metal recycling of ferrous and non-ferrous metals represented approximately 58.8% and 53.7% of our revenues for the years ended December 31, 2011 and 2010, respectively. Our ferrous and non-ferrous scrap metal recycling operations are the leading processors in their local markets. We intend to continue focusing on increasing our position as one of the largest recycled metals processors in our existing regional markets and exploring growth opportunities in contiguous and new geographic markets.

In July 2007, we diversified our commodity base by entering the platinum group metals recycling business through the acquisition of the Totalcat Group with further expansion in January 2008 with the acquisition of American CatCon. In this highly fragmented and competitive segment of the scrap industry, we will look to increase our presence in PGM recycling through internal growth.

In May 2008, we acquired the assets of a group of full service metals recycling companies in the Pittsburgh, Pennsylvania area comprised of two platform facilities and four feeder yards. Most notable to this acquisition was the addition of a state of the art automobile shredder providing Metalico with a strong platform to expand the volume and profitability of the ferrous component of our business. We obtained a second shredder in December 2009 when we acquired the assets of a group of recycling companies in northeastern Ohio. With the completion of our state of the art indoor shredder in western New York, we now have three shredding facilities, each with access to an extensive feeder yard network to source material.

Metalico has grown its lead fabricating business to be the largest non-battery lead fabricator in the U.S. This business does not typically require significant capital expenditures. We work to maximize cash flows and expand our market share in this business primarily by continued focus on operating efficiencies. We continually seek to reduce our largest operating expense, which is our raw material cost, by increasing the number of our suppliers of scrap and refined lead and reduce operating costs through further automation where appropriate. We carefully manage our other operating and administrative costs through continued integration and automation of the work flow process at our Alabama and Illinois facilities. In addition, we intend to grow this business through increased sales and marketing efforts and with the development of new products.

Some of our specific business strategies are:

*Improve operating density.* We intend to continue to improve operating density within our existing geographic market. We look to expand our customer base by marketing our range of services to existing and potential customers and consumers as well as by supplementing the activities in our existing platforms with complementary tuck-in acquisitions, or greenfield/brownfield feeder facilities where and as they may become available.

*Expand scrap metal recycling.* In February 2011, we purchased a 44 acre site in the Buffalo, New York area and announced plans to construct an indoor, heavy-duty metal shredder capable of processing 100 to 120 tons of shredded scrap per hour. We anticipate full production to begin in the first quarter of 2012. In February 2012 we acquired a small auto dismantler in Buffalo as an additional source of feedstock for the shredder. Through our acquisition of assets in Youngstown, Ohio, in December 2009, we obtained our second automobile shredder, increasing our scrap processing capacity. We plan to continue leveraging our owned facilities through strategic tuck-in acquisitions. We continue to pursue further development to our auto-shredding capabilities, either through an acquisition or internal development, in order to better compete in that segment of the scrap metal recycling industry. In addition, we intend to grow through expanding the feeder network and explore select joint ventures with metal processors and suppliers.

*Complete value-creating acquisitions.* Our strategy is to target acquisition candidates we believe will earn after-tax returns in excess of our cost of capital. In new markets, we seek to identify and acquire platform businesses that can provide market growth and consolidation opportunities. We have had success finding realistically valued acquisition opportunities in markets we target for expansion. However, we often face competition for these targets and we may be dependent on tight capital markets that could make these target acquisitions difficult.

*Capture benefits of integration.* We have historically sought to capture the benefits of business integration whenever possible. For example, with the completion of our indoor shredder in the Buffalo area, a portion of feedstock previously shipped to a company-owned facility in Pittsburgh will be kept local, reducing transportation costs and decreasing the time to process material. Our current scrap yard network in western New York can now feed the Buffalo shredder operations. The locations of Goodman Services' operations complement our existing facilities in the Great Lakes corridor: Bradford is 160 miles from our Pittsburgh operations and has become a feed source for the Pittsburgh shredder; Jamestown is 75 miles from our Buffalo yards; and Canton, Ohio is in close proximity to our operations in Akron, Ohio. The Youngstown, Ohio operations complement our Akron scrap operations only 50 miles west of Youngstown and our Pittsburgh regional scrap operations are headquartered only 70 miles east of our Youngstown facilities. Youngstown draws on our extensive network of scrap suppliers and capital resources to greatly increase operating capacity and utilization at the shredder and elsewhere in its operations. Our aluminum smelting and recovery facility in Syracuse, New York consumes many of the grades of aluminum scrap that our other scrap yards process. These relationships allows our subsidiaries to take advantage of transportation efficiencies, avoid some of the processing costs associated with preparing scrap for sale to third parties, internalize pricing mark-ups and expand service to consumers. In addition, we believe we enjoy a competitive advantage over non-vertically integrated lead fabrication companies as a result of our refining capabilities within our lead fabrication operations. Our Granite City, Illinois plant has the ability to process and refine various forms of scrap lead. Typically scrap lead can be purchased, processed and refined for less cost than refined lead can be purchased from existing suppliers. Our Granite City plant has the capacity to supply Mayco with one-half of its refined lead needs on a monthly basis, subject to cost and availability of scrap lead. We also sell batteries to lead smelting operations which in turn supply lead to Mayco through tolling arrangements.

*Maximize operating efficiencies.* Our goal is to continue improving operating efficiency in all business segments in order to maximize operating margins in our business. We have made significant investments in property, plant and equipment designed to make us a more efficient processor, helping us to achieve economies

of scale. In July 2011, we acquired 102 used rail cars at scrap value that are being refurbished and put back in service providing us with our own transportation fleet. At December 31, 2011, 48 of the cars were complete and in service. The lead rolling mill and upgraded plant facilities in Birmingham, Alabama, our primary lead production facility, have significantly increased the plant's overall efficiency, both in terms of manufacturing costs and utility costs. On a Company wide basis, we continue to invest in new equipment and make improvements to enhance productivity and to protect the environment, such as upgrading non-ferrous separation systems and installing oil water collectors/separators in our scrap yards.

*Mitigate commodity price risk.* We strive to maintain an appropriate sales mix of ferrous and non-ferrous metal products to reduce commodity price risk. We believe that in most economic environments, a diversified scrap metal operation minimizes our exposure to fluctuations in any single metal market. We sometimes enter into forward sales contracts with PGM substrate processors to limit exposure to rapid and significant fluctuations in platinum prices. Ferrous, Non-ferrous, PGM and Minor metals recycling represented approximately 39.8%, 25.4%, 25.7% and 8.2%, respectively, of our scrap metal recycling revenue for the year ended December 31, 2011 as compared to approximately 33.6%, 26.7, 32.7% and 6.3%, respectively, for the year ended December 31, 2010. Our non-ferrous sales are spread over five primary metals groups: aluminum, stainless steel, red metals, lead and high-temp alloys.

*Rapidly turn inventory in order to minimize exposure to commodity price risk and avoid speculation.* We consistently turn inventory in order to minimize exposure to commodity price swings and maintain consistent cash flows.

## **SCRAP METAL RECYCLING**

Our recycling operations encompass buying, processing and selling scrap metals. The principal forms in which scrap metals are generated include industrial scrap and obsolete scrap. Industrial scrap results as a by-product generated from residual materials from metal product manufacturing processes. Obsolete scrap consists primarily of residual metals from old or obsolete consumer and industrial products such as doors and window frames, appliances, plumbing fixtures, electrical supply components, automobiles and demolition of structures.

### ***Ferrous Operations***

*Ferrous Scrap Purchasing.* We purchase ferrous scrap from two primary sources: (i) manufacturers who generate steel and iron, known as prompt or industrial scrap; and (ii) scrap dealers, peddlers, auto wreckers, demolition firms, railroads and others who generate steel and iron scrap, known as obsolete scrap. We collect ferrous scrap from sources other than those that are delivered directly to our processing facilities by placing retrieval boxes at these sources. In addition to these sources, we purchase, at auction or through competitive bidding, obsolete steel and iron from large industrial accounts. The primary factors that determine prices are market demand, competitive bidding, and the composition, quality, size, and quantity of the materials.

*Ferrous Scrap Processing.* We prepare ferrous scrap metal for resale through a variety of methods including sorting, torching, shearing, cutting, baling, breaking and shredding. We produce a number of differently sized and shaped products depending upon consumer specifications and market demand.

- *Sorting.* After purchasing ferrous scrap metal, we inspect the material to determine how it can most efficiently be processed to maximize profitability. In some instances, scrap may be sorted and sold without further processing. We separate scrap for further processing according to its size and metallurgical composition by using conveyor systems, crane-mounted electromagnets and/or grapples.
- *Torching, Shearing or Cutting.* Pieces of oversized ferrous scrap, such as obsolete steel girders and used drill pipes, which are too large for other processing, are cut with hand-held acetylene torches, crane-mounted alligator shears or stationary guillotine shears. After being reduced to specific lengths or sizes, the scrap is then sold and shipped to those consumers who can accommodate larger materials in their furnaces, such as mini-mills.

- *Block Breaking.* Obsolete automotive engine blocks are broken into several reusable metal byproducts with specialized machinery that eliminates a labor-intensive process with capability to efficiently and profitably process large volumes. The system also includes two oil/water separation systems that partially recover waste by-product into a re-usable energy source.
- *Baling.* We process light-gauge ferrous metals such as clips and sheet iron, and by-products from industrial manufacturing processes, such as stampings, clippings and excess trimmings, by baling these materials into large, dense, uniform blocks. We use cranes, front-end loaders and conveyors to feed the metal into hydraulic presses, which compress the materials into cubes at high pressure to achieve higher density for transportation and handling efficiency.
- *Breaking of Furnace Iron.* We process cast iron which includes blast cast iron, steel pit scrap, steel skulls and beach iron. Large pieces of iron are broken down by the impact of forged steel balls dropped from cranes. The fragments are then sorted and screened according to size and iron content.
- *Shredding.* We process discarded consumer products such as vehicles and large household appliances through our shredders to separate ferrous and non-ferrous metals from waste materials. Magnets extract shredded steel and other ferrous materials while a conveyor system carries the remaining non-ferrous metals and non-metallic waste for additional sorting and grading. Shredded ferrous scrap is primarily sold to steel mills seeking a higher consistency of yield and production flexibility that standard ferrous scrap does not offer.

*Ferrous Scrap Sales.* We sell processed ferrous scrap to end-users such as steel mini-mills, integrated steel makers and foundries, and brokers who aggregate materials for large consumers. Most of our consumers purchase processed ferrous scrap according to a negotiated spot sales contract that establishes the price and quantity purchased for the month. The price at which we sell our ferrous scrap depends upon market demand and competitive pricing, as well as quality and grade of the scrap. In many cases, our selling price also includes the cost of rail, barge or truck transportation to the buyer. Ferrous scrap is shipped via truck, barge and rail transportation. Ferrous scrap transported via truck is sold predominately to mills usually located in Pennsylvania, New York and metropolitan Toronto within eight hours of our recycling facilities. Ferrous scrap transported via rail can be shipped anywhere in the continental United States. By barge, ferrous scrap is shipped to mills on the Mississippi River and exporters located in the Gulf region. Our recycling facilities ship primarily via rail to consumers in Pennsylvania, Ohio, Illinois, and Indiana and export yards to the east coast. Ferrous scrap metal sales accounted for approximately 35.4% and 29.6% of total revenue for the years ended December 31, 2011 and 2010, respectively. We believe our profitability may be enhanced by our offering a broad product line to a diversified group of scrap metal consumers. Our ferrous scrap sales are accomplished through a calendar month sales program managed centrally.

### ***Non-Ferrous Operations***

*Non-Ferrous Scrap Purchasing.* We purchase non-ferrous scrap from three primary sources: (i) manufacturers and other non-ferrous scrap sources who generate waste aluminum, copper, stainless steel, brass, nickel-based alloys, high-temperature alloys and other metals; (ii) producers of electricity, telecommunication service providers, aerospace, defense, and recycling companies that generate obsolete scrap consisting primarily of copper wire, titanium and high-temperature alloys and used aluminum beverage cans; and (iii) peddlers who deliver directly to our facilities material which they collect from a variety of sources. We also collect non-ferrous scrap from sources other than those that are delivered directly to our processing facilities by placing re-usable retrieval boxes at the sources. The boxes are subsequently transported to our processing facilities usually by company owned trucks.

A number of factors can influence the continued availability of non-ferrous scrap such as the level of manufacturing activity and the quality of our supplier relationships. Consistent with industry practice, we have certain long-standing supply relationships which generally are not the subject of written agreements.

*Non-Ferrous Scrap Processing.* We prepare non-ferrous scrap metals, principally aluminum, stainless steel, copper and brass for resale by sorting, shearing, wire stripping, cutting, chopping, melting or baling.

- *Sorting.* Our sorting operations separate non-ferrous scrap manually and are aided by conveyor systems and front-end loaders. In addition, many non-ferrous metals are identified and sorted by using grinders and spectrometers and by torching. Our ability to identify metallurgical composition is critical to maximizing margins and profitability. Due to the high value of many non-ferrous metals, we can afford to utilize more labor-intensive sorting techniques than are employed in our ferrous operations. We sort non-ferrous scrap for further processing and upgrading according to type, grade, size and chemical composition. Throughout the sorting process, we determine whether the material can be cost effectively processed further and upgraded before being sold.
- *Copper and Brass.* Copper and brass scrap may be processed in several ways. We sort copper predominantly by hand according to grade, composition and size. We package copper and brass scrap by baling, boxing and other repacking methods to meet consumer specifications.
- *Aluminum and Stainless Steel.* We process aluminum and stainless steel based on type of alloy and, where necessary, size the pieces to consumer specifications. Large pieces of aluminum or stainless steel are cut using crane-mounted alligator shears and stationary guillotine shears and may be baled individually along with small stampings to produce large bales of aluminum or stainless steel. We also recover aluminum from consumer products such as vehicles and large household appliances through our shredding operations. Smaller pieces of aluminum and stainless steel are boxed individually and repackaged to meet consumer specifications.
- *Thermal Technology.* The aluminum smelting and recovery facility in Syracuse, New York uses a reverberatory furnace for melting various forms of aluminum scrap providing higher throughput, expanded feedstock and greater recovery efficiencies.
- *Other Non-Ferrous Materials.* We process other non-ferrous metals using similar cutting, baling and repacking techniques as are used to process copper and brass. Other significant non-ferrous metals we process come from such sources as titanium and high-temperature nickel-based alloys which are often hand sorted to achieve maximum value.

*Non-Ferrous Scrap Sales.* We sell processed non-ferrous scrap to end-users such as specialty steelmakers, foundries, aluminum sheet and ingot manufacturers, copper refineries and smelters, and brass and bronze ingot manufacturers. Prices for non-ferrous scrap are driven by demand for finished non-ferrous metal goods and by the general level of national and international economic activity, with prices generally linked to quotations for primary metal on the London Metal Exchange or COMEX Division of the New York Mercantile Exchange. Suppliers and consumers of non-ferrous metals also use these exchanges to hedge against metal price fluctuations by buying or selling futures contracts. Most of our consumers purchase processed non-ferrous scrap according to a negotiated spot sales contract that establishes the price and quantity. Non-ferrous scrap is shipped predominately via third-party truck to consumers generally located east of the Mississippi River. Non-ferrous metal sales accounted for approximately 22.6% and 23.5% of our total revenue for the years ended December 31, 2011 and 2010, respectively. We do not use futures contracts to hedge prices for our non-ferrous products.

#### ***PGM and Minor Metals Operations***

*Platinum Group Metal Purchasing.* We generally purchase catalytic converters from wholesale sources that include local and regional core buyers and collectors. Purchasing from wholesale sources provides the volume necessary to produce enough substrate material to garner competitive advantages. These wholesalers purchase converters from auto dismantlers, service station and repair shops, auto shredders and towing operators. The purchase price for converters is determined on the basis of PGM market prices and internal estimates of the amount of PGMs contained in each converter purchased. The expansion of the recycling market has led to a series of increasingly sophisticated players forming the catalytic device recycling supply chain. The PGM recycling business has tended to develop regionally as the economics of collecting and distributing scrap devices

involves transportation from local scrap yards, often in small batches. We also occasionally buy converters directly from primary sources when economically feasible or when available. We also sell whole unprocessed converters.

*Platinum Group Metal Scrap Processing.* We recover PGMs from scrap ceramic substrate automobile catalytic converters, scrap metal substrate automotive catalysts as well as from catalysts used in stationary and other industrial applications. The converter substrate is removed from the stainless steel shell of used catalytic converters through the use of hydraulic shears or other mechanical means. Once de-canned, the converter substrate material is aggregated and shipped to several third-party processors which recover the PGMs from the substrate material by means of chemical and mechanical processes.

*Platinum Group Metal Scrap Sales.* PGM sales are based on the volume and price of PGMs recovered from processing catalytic converters and account for the majority of revenue. The value in PGM is significant enough that it is even profitable to recover minute particles of precious metal from the dust that ends up in the recycling plant's air handling system. Scrap steel from the tail pipes of the exhaust sections as well as the metal casing of the catalytic converters is sold as ferrous scrap and generates revenues based on the market prices of stainless steel. The Company uses forward sales contracts with its material processing vendors to hedge against price fluctuations for the majority of its PGM contained material. PGM sales accounted for approximately 22.8% and 28.9% of our total revenue for the years ended December 31, 2011 and 2010, respectively.

*Minor Metal Purchasing.* Minor Metals include metals such as molybdenum, tungsten, tantalum, niobium, rhenium and chrome. Specialized uses for these metals combined with a lack of abundance relative to traditional base metals results in higher pricing for these recyclable materials. Material is sourced domestically and internationally and is purchased primarily as waste produced from varying manufacturing processes directly from manufacturers as well as from wholesale material brokers.

*Minor Metal Scrap Processing.* Minor metal processing uses some production techniques similar to traditional non-ferrous material recycling such as cutting and shearing. However, certain processed materials may require third-party processing and refining to separate the desired higher value minor metal from other elements. While the third-party processing adds costs to the product, it often produces a much higher grade of raw material for sale.

*Minor Metal Scrap Sales.* Our Minor Metals recycling facility has been a critical player in the recycling of refractory metals and has become a trusted supplier to foundries, steel mills, and manufacturers around the world by returning these recovered high-value metals back into the manufacturing process. Minor Metal sales accounted for approximately 7.3% and 5.6% of our total revenue for the years ended December 31, 2011 and 2010, respectively.

### ***Competition***

The markets for scrap metals are highly competitive, both in the purchase of raw scrap and the sale of processed scrap. We compete to purchase raw scrap with numerous independent recyclers and large public scrap processors as well as larger and smaller scrap companies engaged only in collecting industrial scrap. Many of these recycling operations have substantially greater financial, marketing and other resources. Successful procurement of materials is determined primarily by the price and promptness of payment for the raw scrap and the proximity of the processing facility to the source of the unprocessed scrap. We compete in a global market with regard to the sale of processed scrap. Competition for sales of processed scrap is based primarily on the price, quantity and quality of the scrap metals, as well as the level of service provided in terms of consistency of quality, reliability and timing of delivery. Our competitive advantage derives from our ability to source and process substantial volumes, deliver a broad, reliable, high quality product line to consumers, transport the materials efficiently, and sell scrap in regional, national and international markets and to provide other value-added services to our suppliers and consumers.

We occasionally face competition for purchases of unprocessed scrap from producers of steel products, such as integrated steel mills and mini-mills that have vertically integrated their current operations by entering the scrap metal recycling business. Many of these producers have substantially greater financial, marketing and other resources. Scrap metals processors also face competition from substitutes for prepared ferrous scrap, such as pre-reduced iron pellets, hot briquetted iron, pig iron, iron carbide and other forms of processed iron. The availability and cost of substitutes for ferrous scrap could result in a decreased demand for processed ferrous scrap, which could result in lower prices for such products.

## **LEAD FABRICATION**

### ***Products***

We manufacture a wide variety of lead-based products through our sheet lead, machined lead, shot, strip lead, and cast lead product lines. Our products are sold nationally into diverse industries such as roofing, plumbing, radiation shielding, healthcare, ammunition, automotive, Department of Defense contractors, and others.

### ***Manufacturing Process***

***Lead Shot:*** Ingot or bulk lead is melted at the top levels of shot towers and poured into steel sizing pans. The molten lead drops several stories through the tower, forming a sphere and hardening while in air and ultimately landing in a water tank. After additional processing, lead shot that meets specifications is sorted by size, polished, weighed and packaged as finished product.

***Sheet Lead:*** Ingot or bulk lead is melted and alloying elements are added. After impurities are removed from the surface, the molten lead is then poured into heated molds to form various sized slabs. The slabs are rolled down into lead sheet, anodes, rolls and plates of desired thickness and cut to size.

***Extruded Product:*** Lead ingots in alloyed form are melted and forced through a precast die providing final shape. The cool, hardened product is then cut to the desired length and its thickness is measured to ensure the product meets specifications.

***Cast Product:*** Lead ingots in alloyed forms are melted and poured into precast molds. The cool hardened lead product is trimmed or machined for final use.

***Machined parts:*** Lead plate, sheet lead and extrusions are cut and formed using a variety of techniques.

### ***Suppliers***

We obtain refined lead through multi-month contracts and on occasion on a spot market basis. Principal sources of refined lead are domestic secondary lead smelters, imported primary lead marketed by brokers and, to a lesser extent, domestic primary lead smelters. We also generate refined lead by purchasing an extensive variety of scrap lead and refining it in our processing facilities. Changing lead markets may impact the Company's ability to secure the volume of raw materials needed at pricing considered sustainable before driving consumers to consider substitute products. We also refine various forms of scrap lead by melting the scrap in kettles and removing impurities. We have the capacity to satisfy up to 50% of our refined lead needs through our in-house recovery capabilities.

### ***Sales, Markets and Customers Served***

We sell our lead fabrications nationally. Products are sold to distributors, wholesalers, the plumbing and building trades, equipment manufacturers and other consumers. We have stable, long-standing relationships with many of our customers. We sell substantial volumes of lead products used in home construction, such as lead flashings, sheet and strip, in many parts of the nation.

Our sales and marketing department consists of internal salespeople who, in addition to sourcing leads for new business, function in a customer service role, working with existing customers. We also use independent sales representatives and product marketing organizations throughout the country.

### ***Competition***

Our lead fabrication facilities compete against two fabricators of similar but limited products based in the Southwest who distribute nationally and several smaller regional producers of similar products. To a lesser extent, we also compete against products imported from South America, Canada, Europe and Asia.

### ***Seasonality and other conditions***

Both the Scrap Metal Recycling and Lead Fabricating segments of our business generally experience seasonal slowness in the month of July and winter months, as customers tend to reduce production and inventories and winter weather impacts construction and demolition activity. In addition, periodic maintenance shutdowns or labor disruptions at our larger customers may have an adverse impact on our operations. Our operations can be adversely affected as well by protracted periods of inclement weather or reduced levels of industrial production, which may reduce the volume of material processed at our facilities. PGM operations are affected by the strength of the automobile manufacturing industry and the effects that production has on the price of platinum and related metals used in catalytic devices.

### ***Employees***

At March 1, 2012, we had 768 employees. Twenty-nine employees located at our Lead Fabricating facility in Granite City, Illinois were represented by the United Steelworkers of America and twenty-one employees located at our scrap processing facility in Akron, Ohio were represented by the Chicago and Midwest Regional Joint Board. On May 9, 2011, the Company ratified a new three-year agreement with the United Steelworkers of America which will expire on March 15, 2014. On July 8, 2011, the Company ratified a new three-year agreement with the Regional Joint Board which will expire on June 25, 2014.

A strike or work stoppage could impact our ability to operate the Granite City facility or the Akron facility. Our profitability could be adversely affected if increased costs associated with any future labor contracts are not recoverable through productivity improvements, price increases or cost reductions. We believe that we have good relations with our employees. However, there can be no guarantee that future contract negotiations will be successful or completed without a work stoppage.

### ***Segment reporting***

See Note 18 to the Company's audited financial statements for the year ended December 31, 2011, located elsewhere in this report.

### ***Available Information***

We file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission (the "SEC"). You may read and copy these documents at the SEC's Public Reference Room, which is located at 100 F Street, NE, Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for more information about the operation of the SEC's Public Reference Room. In addition, the SEC maintains an Internet website at [www.sec.gov](http://www.sec.gov) which contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC.

We make available at no cost on our website, [www.metalico.com](http://www.metalico.com), our reports to the SEC and any amendments to those reports as soon as reasonably practicable after we electronically file or furnish such reports to the SEC. Interested parties should refer to the Investors link on the home page of our website located at [www.metalico.com](http://www.metalico.com). Information contained on our website is not incorporated into this report. In addition, our Code of Business Conduct and Ethics and Insider Trading Policy, the charters for the Board of Directors' Audit Committee and Compensation Committee, and the Board's Statement of Nominating Principles and Procedures, all of which were adopted by our Board of Directors, can be found on the Company's website through the Corporate Governance link on the Investors page. We will provide these governance documents in print to any stockholder who requests them. Any amendment to, or waiver of, any provision of the Code of Ethics and any waiver of the Code of Business Conduct and Ethics for directors or executive officers will be disclosed on our website under the Corporate Governance link.

#### **Item 1A. Risk Factors**

Set forth below are risks that we believe are material to our business operations. Additional risks and uncertainties not known to us or that we currently deem immaterial may also impair our business operations.

#### **Risks Relating To Our Business**

*Prices of commodities we own are volatile, which may adversely affect our operating results and financial condition.*

Although we seek to turn over our inventory of raw or processed scrap metals as rapidly as markets dictate, we are exposed to commodity price risk during the period that we have title to products that are held in inventory for processing and/or resale. Prices of commodities, including scrap metals, have been extremely volatile and we expect this volatility to continue. Such volatility can be due to numerous factors beyond our control, including:

- general domestic and global economic conditions, including metal market conditions;
- competition;
- the financial condition of our major suppliers and consumers;
- the availability of imported finished metal products;
- international demand for U.S. scrap;
- the availability and relative pricing of scrap metal substitutes;
- import duties and tariffs;
- currency exchange rates;
- demand for exchange traded funds; and
- domestic and international labor costs.

Although we have historically attempted to raise the selling prices of our lead fabricating and scrap recycling products in response to an increasing price environment, competitive conditions may limit our ability to pass on price increases to our consumers. In a decreasing price environment, we may not have the ability to fully recoup the cost of raw materials used in fabrication and raw scrap we process and sell to our consumers.

The volatile nature of metal commodity prices makes it difficult for us to predict future revenue trends as shifting international and domestic demand can significantly impact the prices of our products, supply and demand for our products and affect anticipated future results. Most of our consumers purchase processed non-ferrous scrap according to a negotiated spot sales contract that establishes the price and quantity purchased for the month. We use forward sales contracts with PGM substrate processors to hedge against extremely volatile

PGM metal prices. In the event our hedging strategy is not successful, our operating margins and operating results can be materially and adversely affected. In addition, the volatility of commodity prices and variability of yields, and the resulting unpredictability of revenues and costs, can adversely and materially affect our operating margins and other results of operations.

***The profitability of our traditional scrap and PGM and Minor Metals recycling operations depends, in part, on the availability of an adequate source of supply.***

We depend on scrap for our operations and acquire our scrap inventory from numerous sources. These suppliers generally are not bound by long-term contracts and have no obligation to sell scrap metals to us. In periods of low industry prices, suppliers may elect to hold scrap waiting for higher prices. If an adequate supply of scrap metal is not available to us, we would be unable to process metals at desired volumes and our results of operations and financial condition would be materially and adversely affected.

***The cyclical nature of our industry could negatively affect our sales volume and revenues.***

The operating results of the metal recycling industry in general, and our operations specifically, are highly cyclical in nature. They tend to reflect and be amplified by general economic conditions, both domestically and internationally. Historically, in periods of national recession or periods of slowing economic growth, the operating results of metal recycling companies have been materially and adversely affected. For example, during recessions or periods of slowing economic growth, the automobile and the construction industries typically experience major cutbacks in production, resulting in decreased demand for steel, copper and aluminum. Cutbacks in the automotive and construction industries can cause significant fluctuations in supply, demand and pricing for our products, which can materially and adversely affect our results of operations and financial condition. Our ability to withstand significant economic downturns that we may encounter in the future will depend in part on our levels of debt and equity capital, operating flexibility and access to liquidity.

***The volatility of the import and export markets may adversely affect our operating results and financial condition.***

Our business may be adversely affected by increases in steel imports into the United States which will generally have an adverse impact on domestic steel production and a corresponding adverse impact on the demand for scrap metals domestically. Our operating results could also be negatively affected by strengthening or weakening in the US dollar. US dollar weakness provides some support to prices of commodities that are denominated in US dollars but with large non-US consumption and cost bases. For example, appreciation in the Chinese and Indian currencies have increased marginal costs of aluminum and iron ore production, thereby increasing the underlying cost basis for prices. Export markets, including Asia and in particular China, are important to the scrap metal recycling industry. Weakness in economic conditions in Asia and in particular slowing growth in China, could negatively affect us further.

***The volatility of lead pricing may impact our ability to sell product.***

Our lead fabricating facilities may be adversely impacted by increases or decreases in lead pricing. Changing lead markets may impact our ability to secure the volume of raw materials needed at pricing considered sustainable before driving consumers to substitute products. Disruptions in domestic or foreign lead refining capacity could impact our ability to secure enough raw materials to meet production requirements. Increases in the cost of lead could reduce the demand for lead products by making nonlead-bearing alternatives more cost attractive. Continued economic weakness in the U.S. and abroad will continue to negatively impact demand for our products.

***An impairment in the carrying value of goodwill or other acquired intangibles could negatively affect our operating results and net worth.***

The carrying value of goodwill represents the fair value of acquired businesses in excess of identifiable assets and liabilities as of the acquisition date. The carrying value of other intangibles represents the fair value of supplier lists, trademarks, trade names and other acquired intangibles. Goodwill and other acquired intangibles expected to contribute indefinitely to our cash flows are not amortized, but must be evaluated by our management at least annually for impairment. Events and conditions that could result in impairment include changes in the industries in which we operate, as well as competition, a significant product liability or environmental claim, or other factors leading to reduction in forecasted sales or profitability. At December 31, 2008, our market capitalization did not exceed total shareholders' equity, which is one of many factors that are considered when determining goodwill impairment. These factors required us to incur a significant charge for impairment. As such, we recorded an impairment charge of \$36.3 million to goodwill and \$22.8 million to other intangibles for the year ended December 31, 2008. We had no impairments during the years ended December 31, 2011 and 2010. Going forward, if, upon performance of an impairment assessment, it is determined that such assets are impaired, additional impairment charges may be recognized by reducing the carrying amount and recording a charge against earnings. Should current economic and equity market conditions deteriorate, it is possible that we could have additional material impairment charges against earnings in a future period.

***Our significant indebtedness may adversely affect our ability to obtain additional funds and may increase our vulnerability to economic or business downturns.***

As of December 31, 2011, the total outstanding principal amount of debt outstanding was \$129.8 million, before debt discount of \$1.0 million related to our 7% convertible notes and the application of cash of \$5.9 million available for repayment of such indebtedness. Subject to certain restrictions, exceptions and financial tests set forth in certain of our debt instruments, we will incur additional indebtedness in the future. We anticipate our debt service payment obligations during the next twelve months, to be approximately \$20.3 million, comprised of principal coming due within the next twelve months of \$12.6 million plus interest of \$7.7 million on our total debt outstanding. As of December 31, 2011, approximately \$33.1 million of our debt accrued interest at variable rates. We may experience material increases in our interest expense as a result of increases in general interest rate levels. Based on actual amounts outstanding as of December 31, 2011, if the interest rate on our variable rate debt were to increase by 1%, our annual debt service payment obligations would increase by \$331,000. The degree to which we are leveraged could have important negative consequences to the holders of our securities, including the following:

- general domestic and global economic conditions, including metal market conditions;
- a substantial portion of our cash flow from operations will be needed to pay debt service and will not be available to fund future operations;
- we have increased vulnerability to adverse general economic and metal recycling industry conditions; and
- we may be vulnerable to higher interest rates because interest expense on borrowings under our loan agreement is based on margins over a variable base rate.

We continue to rely on borrowings under our credit facility and from other lenders to acquire other businesses and to operate our business. However, many financial institutions have been adversely impacted by the current financial crisis and, as a result, have ceased or reduced the amount of lending they have made available to their customers. As a result, we may have insufficient availability under our existing credit facility or the ability to borrow from other lenders to acquire additional businesses and to operate our business.

***Our indebtedness contains covenants that restrict our ability to engage in certain transactions and failure to comply with the terms of such indebtedness could result in a default that could have material adverse consequences for us.***

Under our credit agreement, we are required to satisfy specified financial covenants, including fixed charge coverage ratio and capital expenditure covenants. As of December 31, 2011, we had exceeded our capital expenditure covenant of our credit agreement and our loan covering our new shredder. Both lenders waived non-compliance. We have in the past been in technical default under certain of our prior loan facilities, all of which had been waived. In addition, we have in the past adjusted covenants contained in our prior loan facilities to protect against noncompliance and prepaid some of our outstanding debt. Our ability to comply with these specified financial covenants may be affected by general economic and industry conditions, as well as market fluctuations in metal prices and other events beyond our control. We do not know if we will be able to satisfy all such covenants in the future. Our breach of any of the covenants contained in agreements governing our indebtedness, including our credit agreement, could result in a default under such agreements. In the event of a default, a lender could elect not to make additional loans to us, could require us to repay some of our outstanding debt prior to maturity, and/or to declare all amounts borrowed by us, together with accrued interest, to be due and payable. In the event that this occurs, we would likely be unable to repay all such accelerated indebtedness.

***We have pledged substantially all of our assets to secure our borrowings and are subject to covenants that may restrict our ability to operate our business.***

Any indebtedness that we incur under our existing credit agreement is secured by substantially all of our assets other than real estate, which is subject to a negative pledge. If we default under the indebtedness secured by our assets, those assets would be available to the secured creditors to satisfy our obligations to the secured creditors.

***We may not generate sufficient cash flow to service all of our debt obligations.***

Our ability to make payments on our indebtedness and to fund our operations depends on our ability to generate cash in the future. Our future operating performance is subject to market conditions and business factors that are beyond our control. We might not be able to generate sufficient cash flow to pay the principal and interest on our debt. If our cash flows and capital resources are insufficient to allow us to make scheduled payments on our debt, we may have to reduce or delay capital expenditures, sell assets, seek additional capital or restructure or refinance our debt. The terms of our debt, including the security interests granted to our lenders, might not allow for these alternative measures, and such measures might not satisfy our scheduled debt service obligations. In addition, in the event that we are required to dispose of material assets or restructure or refinance our debt to meet our debt obligations, we cannot assure you as to the terms of any such transaction or how quickly such transaction could be completed.

***We may seek to make acquisitions that may prove unsuccessful or strain or divert our resources.***

We continuously evaluate potential acquisitions. We may not be able to complete any acquisitions on favorable terms or at all. Acquisitions present risks that could materially and adversely affect our business and financial performance, including:

- the diversion of our management's attention from our everyday business activities;
- the contingent and latent risks associated with the past operations of, and other unanticipated problems arising in, the acquired business, including managing such acquired businesses either through our senior management team or the management of such acquired business; and
- the need to expand management, administration and operational systems.

If we make such acquisitions we cannot predict whether:

- we will be able to successfully integrate the operations and personnel of any new businesses into our business;
- we will realize any anticipated benefits of completed acquisitions;
- economic conditions could deteriorate after closing; or
- there will be substantial unanticipated costs associated with acquisitions, including potential costs associated with environmental liabilities undiscovered at the time of acquisition.
- In addition, future acquisitions by us may result in:
  - potentially dilutive issuances of our equity securities;
  - the incurrence of additional debt;
  - restructuring charges; and
  - the recognition of significant charges for depreciation and amortization related to intangible assets.

We may in the future make investments in or acquire companies or commence operations in businesses and industries that are outside of those areas that we have operated historically. We cannot assure that we will be successful in managing any new business. If these investments, acquisitions or arrangements are not successful, our earnings could be materially adversely affected by increased expenses and decreased revenues.

***The markets in which we operate are highly competitive. Competitive pressures from existing and new companies could have a material adverse effect on our financial condition and results of operations.***

The markets for scrap metal are highly competitive, both in the purchase of raw scrap and the sale of processed scrap. We compete to purchase raw scrap with numerous independent recyclers, large public scrap processors and smaller scrap companies. Successful procurement of materials is determined primarily by the price and promptness of payment for the raw scrap and the proximity of the processing facility to the source of the unprocessed scrap. We occasionally face competition for purchases of unprocessed scrap from producers of steel products, such as integrated steel mills and mini-mills, which have vertically integrated their operations by entering the scrap metal recycling business. Many of these producers have substantially greater financial, marketing and other resources. Our operating costs could increase as a result of competition with these other companies for raw scrap.

We compete in a global market with regard to the sale of processed scrap. Competition for sales of processed scrap is based primarily on the price, quantity and quality of the scrap metals, as well as the level of service provided in terms of consistency of quality, reliability and timing of delivery. To the extent that one or more of our competitors becomes more successful with respect to any key factor, our ability to attract and retain consumers could be materially and adversely affected. Our scrap metal processing operations also face competition from substitutes for prepared ferrous scrap, such as pre-reduced iron pellets, hot briquetted iron, pig iron, iron carbide and other forms of processed iron. The availability of substitutes for ferrous scrap could result in a decreased demand for processed ferrous scrap, which could result in lower prices for such products.

Our lead fabricating operations compete against two fabricators of similar products in the Southwest who distribute nationally, and several smaller regional producers of competing products across much of our product line. To a lesser extent, we also compete against products imported from Central and South America, Canada, Europe and Asia. To the extent that one or more of our competitors becomes more successful with respect to any key factor, or new competition enters our markets, our ability to attract and retain consumers could be materially and adversely affected.

***Unanticipated disruptions in our operations or slowdowns by our shipping companies could adversely affect our ability to deliver our products, which could materially and adversely affect our revenues and our relationship with our consumers.***

Our ability to process and fulfill orders and manage inventory depends on the efficient and uninterrupted operation of our facilities. In addition, our products are usually transported to consumers by third-party truck, rail carriers and barge services. As a result, we rely on the timely and uninterrupted performance of third party shipping companies and dock workers. Any interruption in our operations or interruption or delay in transportation services could cause orders to be canceled, lost or delivered late, goods to be returned or receipt of goods to be refused or result in higher transportation costs. As a result, our relationships with our consumers and our revenues and results of operations and financial condition could be materially and adversely affected.

***Our operations consume large amounts of electricity and natural gas, and shortages, supply disruptions or substantial increases in the price of electricity and natural gas could adversely affect our business.***

The successful operation of our facilities depends on an uninterrupted supply of electricity. Accordingly, we are at risk in the event of an energy disruption. The electricity industry has been adversely affected by shortages in regions outside of the locations of our facilities. Prolonged black-outs or brown-outs or disruptions caused by natural disasters such as hurricanes or flooding would substantially disrupt our production. Any such disruptions could materially and adversely affect our operating results and financial condition. Electricity prices are volatile and are expect to remain so in the near future. Additional prolonged substantial increases would have an adverse effect on the costs of operating our facilities and would negatively impact our gross margins unless we were able to fully pass through the additional expense to our consumers.

We depend on an uninterrupted supply of natural gas in our de-ox and lead fabricating facilities. Supply for natural gas depends primarily upon the number of producing natural gas wells, wells being drilled, completed and re-worked, the depth and drilling conditions of these wells and access to dependable methods of delivery. The level of these activities is primarily dependent on current and anticipated natural gas prices. Many factors, such as the supply and demand for natural gas, general economic conditions, political instability or armed conflict in worldwide natural gas producing regions and global weather patterns including natural disasters such as hurricanes affect these prices. Natural gas prices in the past have been very volatile. Additional prolonged substantial increases would have an adverse effect on the costs of operating our facilities and would negatively impact our gross margins unless we were able to fully pass through the additional expense to our consumers. We purchase most of our electricity and natural gas requirements in local markets for relatively short periods of time. As a result, fluctuations in energy prices can have a material adverse effect on the costs of operating our facilities and our operating margins and cash flow.

***The loss of any member of our senior management team or a significant number of our managers could have a material adverse effect on our ability to manage our business.***

Our operations depend heavily on the skills and efforts of our senior management team, including Carlos E. Agüero, our Chairman, President and Chief Executive Officer, Michael J. Drury, our Executive Vice-President and Chief Operating Officer for PGM and Lead Operations, Kenneth P. Mueller, our Senior Vice President and Chief Operating Officer of Ferrous and Nonferrous Scrap Metal Recycling, and the other employees who constitute our executive management team. In addition, we rely substantially on the experience of the management of our subsidiaries with regard to day-to-day operations. We have employment agreements with Messrs. Agüero and Drury and certain other members of our management team that expire in December 2012. Our employment agreement with Mr. Mueller expires in February 2014. However, there can be no assurance that we will be able to retain the services of any of these individuals. We face intense competition for qualified personnel, and many of our competitors have greater resources than we have to hire qualified personnel. The loss of any member of our senior management team or a significant number of managers could have a material adverse effect on our ability to manage our business.

***The concentration of our consumers and our exposure to credit risk could have a material adverse effect on our results of operations and financial condition.***

Sales to our ten largest consumers represented approximately 46.3% of consolidated net sales for the year ended December 31, 2011 and 51.8% of consolidated net sales for the year ended December 31, 2010. Sales to our largest consumer represented approximately 17.3% of consolidated net sales for the year ended December 31, 2011 and 23.6% of consolidated net sales for the year ended December 31, 2010. In connection with the sale of our products, we generally do not require collateral as security for consumer receivables and do not maintain credit insurance. We have significant balances owing from some consumers that operate in cyclical industries and under leveraged conditions that may impair the collectability of those receivables. The loss of a significant consumer or our inability to collect accounts receivable would negatively impact our revenues and profitability and could materially and adversely affect our results of operations and financial condition.

***A significant increase in the use of scrap metal alternatives by current consumers of processed scrap metals could reduce demand for our products.***

During periods of high demand for scrap metals, tightness can develop in the supply and demand balance for ferrous scrap. The relative scarcity of ferrous scrap, particularly the “cleaner” grades, and its high price during such periods have created opportunities for producers of alternatives to scrap metals, such as pig iron and direct reduced iron pellets, to offer their products to our consumers. Although these alternatives have not been a major factor in the industry to date, the use of alternatives to scrap metals may proliferate in the future if the prices for scrap metals rise or if the levels of available unprepared ferrous scrap decrease. As a result, we may be subject to increased competition which could adversely affect our revenues and materially and adversely affect our operating results and financial condition.

***In order to maintain the supply line of catalytic converters for our PGM operations, we make unsecured advances to vendors. A significant downturn in the price of platinum group metals could result in the loss of a significant portion of those unsecured advances.***

Vendor advances consist principally of unsecured advances to suppliers for purchase of catalytic converters for recycling. These advances are necessary in order to maintain the supply line of catalytic converters. Management works diligently to monitor such advances. As of December 31, 2011, advances to vendors totaled \$1.8 million, and were reduced by an allowance of \$317,000 for uncollectible advances. Net advances of \$1.5 million were reported in prepaid and other current assets in the consolidated balance sheet as of December 31, 2011. A significant downturn in the price of platinum group metals could result in the loss of a significant portion of these advances and have a negative impact to our operating results.

***Our operations are subject to stringent regulations, particularly under applicable environmental laws, which could subject us to increased costs.***

The nature of our business and previous operations by others at facilities owned or operated by us make us subject to significant government regulation, including stringent environmental laws and regulations. Among other things, these laws and regulations impose comprehensive statutory and regulatory requirements concerning, among other matters, the treatment, acceptance, identification, storage, handling, transportation and disposal of industrial by-products, hazardous and solid waste materials, waste water, storm water effluent, air emissions, soil contamination, surface and ground water pollution, employee health and safety, operating permit standards, monitoring and spill containment requirements, zoning, and land use, among others. Various laws and regulations set prohibitions or limits on the release of contaminants into the environment. Such laws and regulations also require permits to be obtained and manifests to be completed and delivered in connection with the operations of our businesses, and in connection with any shipment of prescribed materials so that the movement and disposal of such material can be traced and the persons responsible for any mishandling of such material can be identified. This regulatory framework imposes significant actual, day-to-day compliance burdens,

costs and risks on us. Violation of such laws and regulations may and do give rise to significant liability, including fines, damages, fees and expenses, and closure of a site. Generally, the governmental authorities are empowered to act to clean up and remediate releases and environmental damage and to charge the costs of such cleanup to one or more of the owners of the property, the person responsible for the release, the generator of the contaminant and certain other parties or to direct the responsible party to take such action. These authorities may also impose a penalty or other liens to secure the parties' reimbursement obligations.

Environmental legislation, regulation and enforcement continue to evolve and it is possible that we will be subject to even more stringent environmental standards in the future. For these reasons, future capital expenditures for environmental control facilities cannot be predicted with accuracy; however, as environmental control standards become more stringent, our compliance expenditures could increase substantially. Due to the nature of our lead fabricating and scrap metal recycling businesses, it is likely that inquiries or claims based upon environmental laws may be made in the future by governmental bodies or individuals against us and any other scrap metal recycling entities that we may acquire. The location of some of our facilities in urban areas may increase the risk of scrutiny and claims. We cannot predict whether any such future inquiries or claims will in fact arise or the outcome of such matters. Additionally, it is not possible to predict the amounts of all capital expenditures or of any increases in operating costs or other expenses that we may incur to comply with applicable environmental requirements, or whether these costs can be passed on to consumers through product price increases.

Moreover, environmental legislation has been enacted, and may in the future be enacted, to create liability for past actions that were lawful at the time taken but that have been found to affect the environment and to create public rights of action for environmental conditions and activities. As is the case with lead fabricating, scrap metal and PGM and Minor Metals recycling businesses in general, if damage to persons or the environment has been caused, or is in the future caused, by hazardous materials activities of us or our predecessors, we may be fined and held liable for such damage. In addition, we may be required to remedy such conditions and/or change procedures. Thus, liabilities, expenditures, fines and penalties associated with environmental laws and regulations might be imposed on us in the future, and such liabilities, expenditures, fines or penalties might have a material adverse effect on our results of operations and financial condition.

We are subject to potential liability and may also be required from time to time to clean up or take certain remedial action with regard to sites currently or formerly used in connection with our operations. Furthermore, we may be required to pay for all or a portion of the costs to clean up or remediate sites we never owned or on which we never operated if we are found to have arranged for transportation, treatment or disposal of pollutants or hazardous or toxic substances on or to such sites. We are also subject to potential liability for environmental damage that our assets or operations may cause nearby landowners, particularly as a result of any contamination of drinking water sources or soil, including damage resulting from conditions existing prior to the acquisition of such assets or operations. Any substantial liability for environmental damage could materially adversely affect our operating results and financial condition, and could materially adversely affect the marketability and price of our stock.

Certain of our sites are contaminated, and we are responsible for certain off-site contamination as well. Such sites may require investigation, monitoring and remediation. The existence of such contamination may result in federal, local and/or private enforcement or cost recovery actions against us, possibly resulting in disruption of our operations, and/or substantial fines, penalties, damages, costs and expenses being imposed against us. We expect to require future cash outlays as we incur costs relating to the remediation of environmental liabilities and post-remediation compliance. These costs may have a material adverse effect on our results of operations and financial condition.

Environmental impairment liability insurance is prohibitively expensive and limited in the scope of its coverage. Our general liability insurance policies in most cases do not cover environmental damage. If we incur significant liability for environmental damage not covered by insurance; or for which we have not adequately reserved; or for which we are not adequately indemnified by third parties; our results of operations and financial condition could be materially adversely affected.

In the past we have upon occasion been found not to be in compliance with certain environmental laws and regulations, and have incurred fines associated with such violations which have not been material in amount. We may in the future incur additional fines associated with similar violations. We have also paid some or all of the costs of certain remediation actions at certain sites. On occasion these costs have been material. Material fines, penalties, damages and expenses resulting from additional compliance issues and liabilities might be imposed on us in the future.

Due diligence reviews in connection with our acquisitions to date and environmental assessments of our operating sites conducted by independent environmental consulting firms have revealed that some soil, surface water and/or groundwater contamination, including various metals, arsenic, petrochemical byproducts, waste oils and volatile organic compounds, is present at certain of our operating sites. Based on our review of these reports, we believe that it is possible that migratory contamination at varying levels may exist at some of our sites, and we anticipate that some of our sites could require investigation, monitoring and remediation in the future. Moreover, the costs of such remediation could be material. The existence of contamination at some of our facilities could adversely affect our ability to sell these properties if we choose to sell such properties, and may generally require us to incur significant costs to take advantage of any future selling opportunities.

We believe that we are currently in material compliance with applicable statutes and regulations governing the protection of human health and the environment, including employee health and safety. We can give no assurance, however, that we will continue to be in compliance or to avoid material fines, penalties and expenses associated with compliance issues in the future.

***If more of our employees become members of unions, our operations could be subject to interruptions, which could adversely affect our results of operations and cash flow.***

As of December 31, 2011, approximately 6% of our workforce was covered by collective bargaining agreements at two of our operating facilities. Approximately 26 employees located at our Lead Fabricating facility in Granite City, Illinois were represented by the United Steelworkers of America and approximately 23 of our employees located at our scrap processing facility in Akron, Ohio were represented by the Chicago and Midwest Regional Joint Board. On May 9, 2011, we ratified a new three-year agreement with the United Steelworkers of America that will expire on March 15, 2014. On July 8, 2011, we ratified a new three-year agreement with the Regional Joint Board that will expire on June 25, 2014. Although we are not aware at this time of any current attempts to organize other employees of ours, our employees may organize in the future. If we are unable to successfully renegotiate the terms of the contracts governing our employees currently or in the future or if we experience any extended interruption of operations at any of our facilities as a result of strikes or other work stoppages, our results of operations and cash flows could be materially and adversely affected.

***Our operations present significant risk of injury or death. We may be subject to claims that are not covered by or exceed our insurance.***

Because of the heavy industrial activities conducted at our facilities, there exists a risk of injury or death to our employees or other visitors, notwithstanding the safety precautions we take. Our operations are subject to regulation by federal, state and local agencies responsible for employee health and safety, including the Occupational Safety and Health Administration ("OSHA"), which has from time to time levied fines against us for certain isolated incidents. While we have in place policies to minimize such risks, we may nevertheless be unable to avoid material liabilities for any employee death or injury that may occur in the future. These types of incidents may not be covered by or may exceed our insurance coverage and may have a material adverse effect on our results of operations and financial condition.

***Our business is seasonal and affected by weather conditions, which could have an adverse effect on our revenues and operating results.***

Both of our business segments generally experience seasonal slowness in the months of July and December, as consumers tend to reduce production and inventories. In addition, periodic maintenance shutdowns or labor disruptions at our larger consumers may have an adverse impact on our operations. Our operations can also be adversely affected by periods of inclement weather, particularly during the winter and during the hurricane season in the Southeast region of the United States, which can adversely impact industrial and construction activity as well as transportation and logistics.

***We face certain product liability and warranty claims that may harm our business.***

Our operations expose us to product liability claims if our products cause injury or are otherwise found to be defective. Regardless of their merit or eventual outcome, product liability claims may be time consuming and costly to defend and may result in decreased demand for a product, injury to our reputation and loss of revenues. Thus, whether or not we are insured, a product liability claim or product recall may result in losses that could be material. In addition, if we fail to meet contractual requirements for a product, we may be subject to product warranty costs and claims. These costs could both have a material adverse effect on our financial condition and results of operations and harm our reputation.

***We intend to develop “greenfield” projects which are subject to risks commonly associated with such projects.***

We intend to develop “greenfield” projects, either on our own or through joint ventures. There are risks commonly associated with the start-up of such projects which could result in operating difficulties or delays in the start-up period and may cause us not to achieve our planned production, timing, quality, environmental or cost projections, which could have a material adverse effect on our results of operations, financial condition and cash flows. These risks include, without limitation, difficulties in obtaining permits, equipment failures or damage, errors or miscalculations in engineering, design specifications or equipment manufacturing, faulty construction or workmanship, defective equipment or installation, human error, industrial accidents, weather conditions, failure to comply with environmental and other permits, and complex integration of processes and equipment.

***Our industry is exposed to certain risks due to the bulk nature of materials that require quantity estimates.***

Our operations involve the intake, processing, and transport of bulk materials. Although we make diligent efforts to monitor and confirm exact amounts of inventory at all phases of our operations, inventory counts from time to time may include estimates of material. We believe our estimates to be reasonable and we apply various internal controls (including, among other methods, weighing deliveries and rolling inventory balances using quantities bought and sold) to check their validity.

#### **Risks Relating to Our Common Stock**

***We do not expect to pay any dividends for the foreseeable future. Our stockholders may never obtain a return on their investment.***

We have never declared or paid dividends on our common stock, and we do not expect to pay cash dividends on our common stock in the foreseeable future. Instead, we anticipate that all our earnings, if any, in the foreseeable future will be used to finance the operation and growth of our business. In addition, our ability to pay dividends to holders of our capital stock is limited by our senior secured credit facilities, term notes and our outstanding convertible notes. Any future determination to pay dividends on our common stock is subject to the discretion of our Board of Directors and will depend upon various factors, including, without limitation, our results of operations and financial condition.

***Our amended and restated certificate of incorporation, our bylaws, Delaware law and certain instruments binding on us contain provisions that could discourage a change in control.***

Some provisions of our amended and restated certificate of incorporation and bylaws, as well as Delaware law, may be deemed to have an anti-takeover effect or may delay or make more difficult an acquisition or change in control not approved by our Board of Directors, whether by means of a tender offer, open market purchases, a proxy contest or otherwise. These provisions could have the effect of discouraging third parties from making proposals involving an acquisition or change in control, although such a proposal, if made, might be considered desirable by a majority of our stockholders. These provisions may also have the effect of making it more difficult for third parties to cause the replacement of our current management team without the concurrence of our Board of Directors. In addition, our outstanding convertible notes and certain of our warrants also contain change in control provisions that could discourage a change in control.

***We have incurred and will continue to incur significant increased costs in order to assess our internal controls over financial reporting and our internal controls over financial reporting may be found to be deficient.***

Section 404 of the Sarbanes-Oxley Act of 2002 requires management to assess its internal controls over financial reporting and requires auditors to attest to that assessment. Current regulations of the Securities and Exchange Commission, or SEC, require us to include this assessment and attestation in our Annual Report on Form 10-K for each of our fiscal years.

We have incurred and will continue to incur significant increased costs in maintaining compliance with existing subsidiaries, implementing and testing controls at recently acquired subsidiaries and responding to the new requirements. In particular, the rules governing the standards that must be met for management to assess its internal controls over financial reporting under Section 404 are complex and require significant documentation, testing and possible remediation. Our process of reviewing, documenting and testing our internal controls over financial reporting may cause a significant strain on our management, information systems and resources. We may have to invest in additional accounting and software systems. We have been and may continue to be required to hire additional personnel and to use outside legal, accounting and advisory services. In addition, we will incur additional fees from our auditors as they perform the additional services necessary for them to provide their attestation. If we are unable to favorably assess the effectiveness of our internal control over financial reporting when we are required to, we may be required to change our internal control over financial reporting to remediate deficiencies. In addition, investors may lose confidence in the reliability of our financial statements causing our stock price to decline.

***The market price of our common stock has been volatile over the past twelve months and may continue to be volatile.***

The market price of our common stock has been and continues to be volatile. We cannot predict the price at which our common stock will trade in the future and it may decline. The price at which our common stock trades may fluctuate significantly and may be influenced by many factors, including our financial results, developments generally affecting our industries, the performance of each of our business segments, our capital structure (including the amount of our indebtedness), general economic, industry and market conditions, the depth and liquidity of the market for our common stock, fluctuations in metal prices, investor perceptions of our business and us, reports by industry analysts, negative announcements by our customers, competitors or suppliers regarding their own performances, and the impact of other "Risk Factors" discussed in this prospectus.

***Future sales of our common stock, including sales of our common stock acquired upon the exercise of outstanding options or warrants or upon conversion of our outstanding convertible notes, may cause the market price of our common stock to decline.***

We had 47,467,897 shares of common stock outstanding as of December 31, 2011. We also had 334,300 shares granted but unissued to employees under the Long-Term Incentive Plan as of December 31, 2011. In addition, options to purchase an aggregate of 2,177,616 shares of our common stock were outstanding, of which 1,722,940 were vested as of December 31, 2011. All remaining options will vest over various periods ranging up to a three-year period measured from the date of grant. As of December 31, 2011, the weighted-average exercise price of the vested stock options was \$8.20 per share. As of December 31, 2011, we also had warrants to purchase an aggregate of 1,419,231 shares of common stock outstanding, at a weighted-average exercise price of \$12.89 per share and convertible notes in the principal amount of \$76.1 million outstanding, which are convertible at a price of \$14.00 per share. The convertible notes contain "weighted average" anti-dilution protection which provides for an adjustment of the conversion price of the notes in the event that we issue shares of our common stock or securities convertible or exercisable for shares of our common stock at a price below the conversion price of the notes. The amount of any such adjustment will depend on the price such securities are sold at and the number of shares issued or issuable in such transaction. We also may issue additional shares of stock in connection with our business, including in connection with acquisitions and financings and may grant additional stock options to our employees, officers, directors and consultants under our stock option plans or warrants to third parties. If a significant portion of these shares were sold in the public market, the market value of our common stock could be adversely affected.

**Item 1B. *Unresolved Staff Comments***

None.

**Item 2. *Properties***

Our facilities are generally comprised of:

- indoor and outdoor processing areas;
- various pieces of production equipment and transportation related equipment;
- warehouses for the storage of repair parts and of unprocessed and processed ferrous and non-ferrous scrap;
- storage yards for unprocessed and processed scrap;
- machine or repair shops for the maintenance and repair of vehicles and equipment;
- scales for weighing scrap;
- loading and unloading facilities;
- administrative offices; and
- garages for transportation equipment.

Our scrap processing facilities have specialized equipment for processing various types and grades of scrap metal, which may include: grapples and magnets and front-end loaders to transport and process both ferrous and non-ferrous scrap, crane-mounted alligator or stationary guillotine shears to process large pieces of scrap, wire stripping and chopping equipment, balers and torch cutting stations. Processing operators transport inbound and outbound scrap on a fleet of rolloff trucks, dump trucks, stake-body trucks and lugger trucks.

A significant portion of our outbound ferrous scrap products are shipped in rail cars generally provided by the railroad company that services seven of our scrap locations.

Fabrication facilities include shot towers, rolling mills of various sizes, extrusion presses, mold casting lines and refining kettles used to process and make a variety of lead-based products.

The following table sets forth information regarding our principal properties:

<u>Location</u>	<u>Operations</u>	<u>Buildings Approx. Square Ft.</u>	<u>Approx. Acreage</u>	<u>Leased/ Owned</u>
<b>Metalico, Inc.</b> ..... 186 North Ave. East Cranford, NJ	Corporate Headquarters	6,190	N/A	Leased(1)
<b>Mayco Industries, Inc.</b> ..... 18 West Oxmoor Rd. Birmingham, AL	Office/ Lead Product Fabrication and Manufacturing and Storage	96,183	7.5	Owned
19 West Oxmoor Rd. Birmingham, AL	Warehouse	75,000	1.7	Leased(2)
1200 16 <sup>th</sup> St. Granite City, IL	Office/ Lead Product Fabrication	180,570	12.5	Owned
<b>Metalico Buffalo, Inc.</b> ..... 127 Fillmore Ave. Buffalo, NY	Office/Scrap Processor/ Metal Storage	312,966	24	Owned
2504 South Park Ave Lackawanna, NY	Office/Buying Center	4,584	1.0	Leased(3)
<b>Buffalo Shredding and Recovery, LLC</b> ..... 3175 Lake Shore Rd. Hamburg, NY	Office/ Scrap Processor/ Metal Storage	177,500	44	Owned(4)
<b>Metalico Rochester, Inc.</b> ..... 1515 Scottsville Rd. Rochester, NY	Office/Scrap Processor/ Metal Storage	74,175	12.7	Owned
50 Portland Ave. Rochester, NY	Office/Scrap Processor/ Metal Storage	27,500	3.2	Owned
<b>Metalico Transport, Inc.</b> ..... 1951 Hamburg Turnpike Lackawanna, NY	Office/Scrap Handling/ Rail Sitings for Transshipping/Storage	28,992	12	Leased(5)
<b>Metalico Aluminum Recovery, Inc.</b> ..... 6443 Thompson Rd. Dewitt, NY	Office/ Scrap Handling/ Aluminum Melting/ De-Ox Production/Storage	108,000	22	Owned
<b>Metalico Niagara, Inc.</b> ..... 2133 Maple Ave. Niagara Falls, NY	Office/Scrap Processor/ Metal Storage	4,050	1	Leased(6)
<b>Santa Rosa Lead Products, Inc.</b> ..... 33 So. University St. Healdsburg, CA	Office/ Lead Product Fabrication and Storage	14,000	1.5	Leased(7)
3949 Guasti Rd. Ontario, CA	Office/Production/Storage	6,160	N/A	Leased(8)
<b>Metalico Transfer, Inc.</b> ..... 150 Lee Road Rochester, NY	Office/ Waste Transfer Station	35,000	5	Owned

<u>Location</u>	<u>Operations</u>	<u>Buildings Approx. Square Ft.</u>	<u>Approx. Acreage</u>	<u>Leased/ Owned</u>
<b>Totalcat Group, Inc.</b> .....	Office/Catalytic Converter	22,000	N/A	Leased(9)
2-20 E. Peddie Street Newark, NJ	Processor/ Material Storage			
1075 Andrew Drive. West Chester, PA	Office/ Production/ Material Storage	37,702	N/A	Leased(10)
502 York Street Elizabeth, NJ	Office/Catalytic Converter	75,600	3.0	Leased(11)
	Processor/ Material Storage			
<b>Metalico Akron, Inc</b> .....	Office/Scrap Processor/ Metal	6,660	10.3	Owned
888 Hazel Street Akron, OH	Storage			
943 Hazel Street Akron, OH	Scrap Processor/ Metal Storage	34,350	19.7	Owned
<b>Tranzact, Inc.</b> .....	Office/ Scrap Processor/ Metal	12,000	2.7	Leased(12)
1185 Lancaster Pike Quarryville, PA	Storage			
<b>American CatCon, Inc.</b> .....	Office/Catalytic Converter	30,000	10	Leased(13)
17401 Interstate Highway 35 Buda, TX	Processor/ Material Storage			
4577 Mint Way Dallas, TX	Office/Catalytic Converter	6,664	N/A	Leased(14)
	Processor/ Material Storage			
10123 Southpark Drive Gulfport, MS	Office/Catalytic Converter	10,000	2.5	Owned
	Processor/ Material Storage			
<b>Metalico Pittsburgh, Inc.</b> .....	Office/ Scrap Processor/ Metal	751,878	17.26	Owned
3100 Grand Avenue Neville Township, PA	Storage			
3400 Grand Avenue Neville Township, PA	Office/ Scrap Processor/ Metal	247,734	5.68	Owned
	Storage			
Albany Road Brownsville, PA	Office/ Scrap Processor/ Metal	99,841	12.51	Owned
	Storage			
1093 Fredonia Road Hadley, PA	Office/ Scrap Processor/ Metal	5,096	4.92	Owned
	Storage			
2024 Harmon Creek Road Colliers, WV	Office/ Scrap Processor/ Metal	5,050	3.28	Owned
	Storage			
96 Oliver Road Uniontown, PA	Office/ Scrap Processor/ Metal	4,000	18.6	Leased(15)
	Storage			
<b>Metalico Youngstown, Inc.</b> .....	Office/ Scrap Processor/ Metal	5,226	16.86	Owned
100 Division Street Youngstown, OH	Storage			
1420 Burton Street SE Warren, OH	Office/ Scrap Processor/ Metal	6,250	2.15	Owned
	Storage			
3108 DeForest Road Warren, OH	Office/ Scrap Processor/ Metal	7,920	4.52	Owned
	Storage			

<u>Location</u>	<u>Operations</u>	<u>Buildings Approx. Square Ft.</u>	<u>Approx. Acreage</u>	<u>Leased/ Owned</u>
<b>Goodman Services, Inc.</b> . . . . .	Office/ Scrap Processor/ Metal	20,000	12	Owned
286 High Street	Storage			
Bradford, PA	Office/ Scrap Processor/ Metal	12,000	12.5	Owned
5338 Route 474	Storage			
Ashville, NY				
<b>Skyway Auto Parts, Inc.</b> . . . . .	Office/ Scrap Processor/ Metal	5,000	24	Owned
637 Tiff Street	Storage			
Buffalo, NY				

- (1) The lease on our corporate headquarters expires June 30, 2012, subject to an automatic renewal clause for two successive three-year periods that is effective unless we give notice at least 180 days prior to the then-effective termination date. The current annual rent is \$162,580.
- (2) The lease expired January 31, 2012 and continues on a month to month basis at \$3,000 per month.
- (3) The lease expires August 31, 2013. We have the right to renew for one additional term of two years. The current aggregate monthly rent is \$5,125.
- (4) We acquired this property February 18, 2011.
- (5) This is a month to month lease at \$3,500 a month that includes access to 750 feet of railroad.
- (6) The lease expires October 31, 2015. We have rights to renew for an additional consecutive term of five additional years. The annual rent is \$30,000. We also have an option to purchase the underlying premises for a price to be determined. The option expires upon the expiration of the term of the lease, including any renewal terms.
- (7) The lease expires April 30, 2013. The current monthly rent is \$8,800 and the annual rent is \$105,600.
- (8) The lease expires August, 2012. Monthly rent is \$4,620.
- (9) The lease has expired but continues on a month-to-month basis.
- (10) The lease expires December 31, 2020. The annual rent for 2012 including common area maintenance charges and lease incentive is \$305,330. The lease contains a right to renew for 5 years upon written notice 12 months prior to expiration of initial term.
- (11) The lease expires December 31, 2016. The annual rent is \$264,600. Lease contains a right to renew for 60 months upon written notice 120 days prior to expiration of initial term.
- (12) The lease expires May 31, 2012 with an option to renew for one five-year period. The annual rent for the initial term is \$84,000. Upon expiration of the initial term, the Company anticipates continuing on a month to month basis.
- (13) The lease expires January 31, 2013. The annual rent is \$366,323. Tenant has the right, with at least ninety days prior written notice to the landlord, to extend the lease for one additional five-year term. Annual rent for each year in the renewal term would increase in accordance with increases in the Consumer Price Index. The Company also holds an option to purchase the premises.
- (14) The lease expires October 2013. Monthly rent is \$2,149.
- (15) The lease expires April 30, 2018. The annual rent is \$34,000.

We believe that our facilities are suitable for their present and intended purposes and that we have adequate capacity for our current level of operations.

**Item 3. *Legal Proceedings***

From time to time, we are involved in various litigation matters involving ordinary and routine claims incidental to our business. A significant portion of these matters result from environmental compliance issues and workers compensation-related claims applicable to our operations. We are involved in litigation and environmental proceedings as described below.

Our Gulf Coast Recycling, Inc. subsidiary (“Gulf Coast”), previously located in Tampa, Florida, is a party to four consent orders and two settlement agreements governing remediation and monitoring of various sites in the greater Tampa area. All agreed remediation under those orders and pursuant to those agreements has been completed. The Company and its subsidiaries are at this time in material compliance with all of their obligations under the consent orders and settlement agreements.

We know of no material existing or pending legal proceedings against the Company, nor are we involved as a plaintiff in any material proceeding or pending litigation. There are no proceedings in which any of our directors, officers or affiliates, or any registered or beneficial stockholder, is an adverse party or has a material interest adverse to our interest. The outcome of open unresolved legal proceedings is presently indeterminable. Any settlement resulting from resolution of these contingencies will be accounted for in the period of settlement. We do not believe the potential outcome from these legal proceedings will significantly impact our financial position, operations or cash flows.

**Item 4. *Mine Safety Disclosures***

None.

## PART II

### Item 5. *Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities*

#### *Market Information*

Trading in our common stock commenced on the American Stock Exchange (now known as NYSE Amex) on March 15, 2005 under the symbol "MEA." The table below sets forth, on a per share basis for the period indicated, the high and low closing sale prices for our common stock as reported by NYSE Amex.

	Price Range	
	High	Low
Year End December 31, 2011		
First Quarter .....	\$6.55	\$5.17
Second Quarter .....	\$6.34	\$5.30
Third Quarter .....	\$6.03	\$3.60
Fourth Quarter .....	\$4.68	\$3.05
Year End December 31, 2010		
First Quarter .....	\$6.38	\$4.55
Second Quarter .....	\$6.65	\$3.98
Third Quarter .....	\$4.40	\$3.08
Fourth Quarter .....	\$5.88	\$3.91

The closing sale price of our common stock as reported by NYSE Amex on March 6, 2012 was \$4.32.

#### *Holdings*

As of March 6, 2012, there were 326 holders of record of our common stock, 16 holders of warrants to purchase our common stock, and 109 holders of stock options exercisable for shares of our common stock.

#### *Dividends*

We have never declared or paid dividends on our common stock, and we do not expect to pay cash dividends on our common stock in the foreseeable future. Instead, we anticipate that all our earnings, if any, in the foreseeable future will be used to finance the operation and growth of our business. In addition, our ability to pay dividends to holders of our capital stock is limited by our senior secured credit facility. Any future determination to pay dividends on our common stock is subject to the discretion of our Board of Directors and will depend upon various factors, including, without limitation, our results of operations and financial condition. In addition, at this time our senior secured credit facility prohibits the payment of dividends. We have no preferred stock outstanding.

### EQUITY COMPENSATION PLAN INFORMATION

We have two stockholder approved equity compensation plans, the 1997 Long Term Incentive Plan and the 2006 Long-Term Incentive Plan. Options generally vest in equal monthly installments over three years and may be exercised for up to five years from the date of grant.

The following table provides certain information regarding our equity incentive plans as of December 31, 2011.

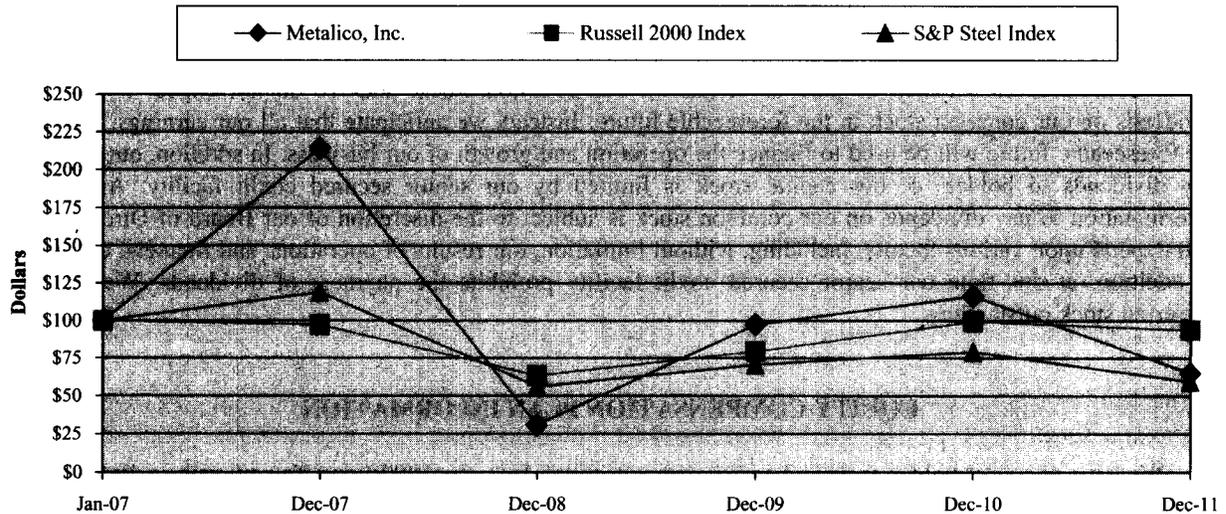
<b>Plan Category</b>	<b>(a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</b>	<b>(b) Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</b>	<b>(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</b>
Equity compensation plans approved by security holders .....	1,722,940	\$8.20	4,746,789
Equity compensation plans not approved by security holders .....	—		—
<b>Total</b> .....	<u>1,722,940</u>	\$8.20	<u>4,746,789</u>

### Shareholder Performance

Set forth below is a line graph comparing the cumulative total stockholder return on our common stock against the cumulative total return of the Russell 2000 Index and the Standard & Poor's Iron and Steel Industry Index Group from January 1, 2007 through December 31, 2011. The graph assumes that \$100 was invested in the Company's Common Stock and each index group on January 1, 2007 and that all dividends were reinvested.

Notwithstanding anything to the contrary set forth in any of our filings under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, that might incorporate by reference this Form 10-K, in whole or in part, the following Performance Graph shall not be incorporated by reference into any such filings.

### Comparison of Cumulative Total Return



	<u>January 1, 2007</u>	<u>December 31, 2007</u>	<u>December 31, 2008</u>	<u>December 31, 2009</u>	<u>December 31, 2010</u>	<u>December 31, 2011</u>
Metalico, Inc. ....	100.00	214.06	30.69	97.43	116.44	65.15
Russell 2000 Index .....	100.00	97.25	63.41	79.40	99.49	94.07
S&P Steel Index .....	100.00	119.17	56.15	70.57	79.12	59.67

**Item 6. Selected Financial Data**

**SELECTED HISTORICAL FINANCIAL DATA**

The selected historical financial data set forth below should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and notes thereto appearing elsewhere in this Form 10-K. The selected income statement data for the years ended December 31, 2011, 2010 and 2009 and the selected balance sheet data as of December 31, 2011 and 2010 have been derived from our audited consolidated financial statements included elsewhere in this report. The selected income statement data for the years ended December 31, 2008 and 2007 and the selected balance sheet data as of December 31, 2009, 2008 and 2007 have been derived from audited consolidated financial statements that are not included in this Form 10-K. The historical results are not necessarily indicative of the results of operations to be expected in the future.

	Year Ended December 31, 2011	Year Ended December 31, 2010	Year Ended December 31, 2009	Year Ended December 31, 2008	Year Ended December 31, 2007
	(\$ thousands, except share data)				
<b>Selected Income Statement Data:</b>					
Revenue	\$ 660,907	\$ 553,253	\$ 291,733	\$ 818,195	\$ 334,213
<b>Costs and expenses:</b>					
Operating expenses	584,685	477,066	239,647	756,099	278,256
Selling, general and administrative expenses	29,040	26,482	25,994	30,146	20,315
Depreciation and amortization	14,610	13,728	13,240	12,864	6,279
Gain on insurance recovery	—	(513)	—	—	—
Gain on acquisition	—	—	(866)	—	—
Impairment charges	—	—	—	59,043	—
	<u>628,335</u>	<u>516,763</u>	<u>278,015</u>	<u>858,152</u>	<u>304,850</u>
Operating income (loss)	<u>\$ 32,572</u>	<u>\$ 36,490</u>	<u>\$ 13,718</u>	<u>\$ (39,957)</u>	<u>\$ 29,363</u>
<b>Amounts attributable to common shareholders:</b>					
Income (loss) from continuing operations	\$ 17,420	\$ 13,471	\$ (3,640)	\$ (42,430)	\$ 15,671
(Loss) income from discontinued operations	—	(9)	195	(1,230)	(918)
Net income (loss)	<u>\$ 17,420</u>	<u>\$ 13,462</u>	<u>\$ (3,445)</u>	<u>\$ (43,660)</u>	<u>\$ 14,753</u>
<b>Earnings (loss) per common share:</b>					
<b>Basic:</b>					
Income (loss) from continuing operations	\$ 0.37	\$ 0.29	\$ (0.08)	\$ (1.21)	\$ 0.54
Discontinued operations, net	—	—	—	(0.04)	(0.03)
Net income (loss)	<u>\$ 0.37</u>	<u>\$ 0.29</u>	<u>\$ (0.08)</u>	<u>\$ (1.25)</u>	<u>\$ 0.51</u>
<b>Diluted:</b>					
Income (loss) from continuing operations	\$ 0.37	\$ 0.29	\$ (0.08)	\$ (1.21)	\$ 0.53
Discontinued operations, net	—	—	—	(0.04)	(0.03)
Net income (loss)	<u>\$ 0.37</u>	<u>\$ 0.29</u>	<u>\$ (0.08)</u>	<u>\$ (1.25)</u>	<u>\$ 0.50</u>
<b>Weighted Average Common Shares Outstanding:</b>					
Basic	<u>47,349,376</u>	<u>46,454,177</u>	<u>41,200,895</u>	<u>35,136,316</u>	<u>29,004,254</u>
Diluted	<u>47,376,134</u>	<u>46,454,177</u>	<u>41,200,895</u>	<u>35,136,316</u>	<u>29,338,751</u>
<b>Selected Balance Sheet Data:</b>					
Total Assets	\$ 364,893	\$ 328,507	\$ 296,701	\$ 340,293	\$ 269,570
Total Debt (Including Current Maturities)	\$ 128,754	\$ 125,962	\$ 116,793	\$ 184,709	\$ 95,103
Redeemable Common Stock	\$ —	\$ —	\$ —	\$ 4,000	\$ —
Metalico, Inc. Stockholders' Equity	\$ 191,902	\$ 167,315	\$ 150,257	\$ 112,972	\$ 124,017

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*You should read the following discussion and analysis in conjunction with our consolidated financial statements and the related notes and other financial information included elsewhere in this prospectus. Some of the information contained in this discussion and analysis includes forward-looking statements. You should review the "Risk Factors" section of this prospectus for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by these forward-looking statements. Please refer to "Special Note Regarding Forward-Looking Statements" for more information. The results for the periods reflected herein are not necessarily indicative of results that may be expected for future periods.*

### **GENERAL**

We operate in three distinct business segments: (a) ferrous and non-ferrous scrap metal recycling ("Scrap Metal Recycling"), (b) platinum group and minor metals recycling ("PGM and Minor Metals Recycling"), and (c) lead metal product fabricating ("Lead Fabricating"). Our operating facilities include twenty scrap metal recycling facilities, including a combined aluminum de-oxidizing plant, six PGM and Minor Metal Recycling facilities and four lead product manufacturing and fabricating plants. The Company markets a majority of its products domestically but maintains several international customers.

The PGM and Minor Metals Recycling segment includes six facilities located in Texas, Mississippi, Pennsylvania and New Jersey.

The Lead Fabricating segment includes four lead fabrication and recycling plants located in Birmingham, Alabama; Healdsburg and Ontario, California and Granite City, Illinois.

### **CRITICAL ACCOUNTING POLICIES**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of our financial statements requires the use of estimates and judgments that affect the reported amounts and related disclosures of commitments and contingencies. We rely on historical experience and on various other assumptions that we believe to be reasonable under the circumstances to make judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Areas that require significant judgments, estimates, and assumptions include accounting for revenues; accounts receivable and allowance for uncollectible accounts receivable; inventory; put warrants liability; derivatives and hedging activities; environmental and litigation matters; the testing of goodwill; stock-based compensation; and income taxes. Management uses historical experience and all available information to make these judgments, estimates, and assumptions, and actual results may differ from those used to prepare the Company's Consolidated Financial Statements at any given time. Despite these inherent limitations, management believes that Management's Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and accompanying Notes provide a meaningful and fair perspective of the Company.

The critical accounting policies that affect the more significant judgments and estimates used in the preparation of our consolidated financial statements are disclosed in Note 1 to the Consolidated Financial Statements located elsewhere in this filing.

**Revenue recognition:** Revenue from product sales is recognized as goods are shipped, which generally is when title transfers and the risks and rewards of ownership have passed to customers, based on free on board ("FOB") terms. Brokerage sales are recognized upon receipt of materials by the customer and reported net of costs in product sales. Historically, there have been very few sales returns and adjustments in excess of reserves for such instances that would impact the ultimate collection of revenues therefore, no material provisions have been made when a sale is recognized.

**Accounts Receivable and Allowance for Uncollectible Accounts Receivable:** Accounts receivable consists primarily of amounts due from customers from product sales. The allowance for uncollectible accounts receivable totaled \$829,000 and \$1.0 million as of December 31, 2011 and 2010, respectively. Our determination of the allowance for uncollectible accounts receivable includes a number of factors, including the age of the accounts, past experience with the accounts, changes in collection patterns and general industry conditions.

**Derivatives and Hedging:** We are exposed to certain risks relating to our ongoing business operations. The primary risks currently managed by using derivative instruments are commodity price risk. We use forward sales contracts with PGM substrate processors to protect against volatile commodity prices. This process ensures a fixed selling price for the material we purchase and process. We secure selling prices with PGM processors, in ounces of Platinum, Palladium and Rhodium, in incremental lots for material which we expect to purchase within an average 2 to 3 day time period. However, these forward sales contracts with PGM substrate processors are not subject to any hedge designation as they are considered within the normal sales exemption provided by ASC Topic 815.

We have in the past entered into interest rate swaps to manage interest rate risk associated with our variable-rate borrowings. In connection with the Credit Agreement entered into on March 2, 2010, with JPM Chase Bank, N.A., the Company was required to terminate the \$20.0 million interest rate swap contract. As a result, the Company paid \$760,000 to terminate the interest rate swap contract. With the termination of the interest rate swap contract, no other interest rate swap agreement is outstanding.

**Goodwill:** The carrying amount of goodwill is tested annually as of December 31 and whenever events or circumstances indicate that impairment may have occurred. Judgment is used in assessing whether goodwill should be tested more frequently for impairment than annually. Factors such as unexpected adverse economic conditions, competition and other external events may require more frequent assessments.

The goodwill impairment test follows a two-step process. In the first step, the fair value of a reporting unit is compared to its carrying value. If the carrying value of a reporting unit exceeds its fair value, the second step of the impairment test is performed for purposes of measuring the impairment. In the second step, the fair value of the reporting unit is allocated to all of the assets and liabilities of the reporting unit to determine an implied goodwill value. This allocation is similar to a purchase price allocation. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of goodwill, an impairment loss will be recognized in an amount equal to that excess.

As of December 31, 2011, the Company has identified eight reporting units with recorded goodwill. A list of the Company's reporting units and the amount of goodwill recorded in each reporting unit as of December 31, 2011, is as follows (\$ in thousands):

<u>Reporting Unit</u>	<u>Goodwill Recorded</u>
Lead Fabricating .....	\$ 5,369
New York State Scrap Recycling .....	20,836
Pittsburgh, PA Scrap Recycling .....	3,674
Ohio Scrap Recycling .....	15,075
Bradford, PA Scrap Recycling .....	3,943
Minor Metals Recycling .....	3,859
Texas PGM Recycling .....	9,988
New Jersey PGM Recycling .....	10,804
Total .....	<u>\$73,548</u>

In determining the carrying value of each reporting unit, where appropriate, management allocates net deferred taxes and certain corporate maintained liabilities specifically allocable to each reporting unit to the net operating assets of each reporting unit. The carrying amount is further reduced by impairment charges, if any, made to other long-lived assets of a reporting unit.

Since market prices of our reporting units are not readily available, we make various estimates and assumptions in determining the estimated fair values of the reporting units. We use a discounted cash flow (“DCF”) model of a 5-year forecast with terminal values to estimate the current fair value of our reporting units when testing for impairment. The terminal value captures the value of a reporting unit beyond the projection period in a DCF analysis representing growth in perpetuity, and is the present value of all subsequent cash flows.

A number of significant assumptions and estimates are involved in the application of the DCF model to forecast operating cash flows, including sales volumes, profit margins, tax rates, capital spending, discount rates, and working capital changes. Forecasts of operating and selling, general and administrative expenses are generally based on historical relationships of previous years. When applying the DCF model, the cash flows expected to be generated are discounted to their present value equivalent using a rate of return that reflects the relative risk of the investment, as well as the time value of money. This return is an overall rate based upon the individual rates of return for invested capital (equity and interest-bearing debt). The return, known as the weighted average cost of capital (“WACC”), is calculated by weighting the required returns on interest-bearing debt and common equity in proportion to their estimated percentages in an expected capital structure. For our 2011 analysis, we arrived at a discount rate of 13.4%. The inputs used in calculating the WACC include (i) average of capital structure ratios of market participants in the industry which Metalico operates of 36% debt and 64% equity, (ii) an estimate of combined federal and state tax rates (iii) the cost of Baa rated debt based on Moody’s Seasoned Corporate Bond Yields of 5.25% as of December 1, 2011, (iv) a 19.2% required return on equity determined using the build-up method under the Modified Capital Asset Pricing (CAPM) model.

Based on our DCF analysis, we determined the computed fair value of each reporting unit exceeded their respective carrying values and no goodwill impairment charges were required. One measure of the sensitivity of the amount of potential future goodwill impairment charges to key assumptions is the amount by which the fair value of each reporting unit exceeded the carrying values. All but one of our reporting units had fair values that exceeded carrying values by more than 20%, an amount that we deem substantial. We further tested this one reporting unit to changes in forecasted cash flows and discount rates. Assuming all input variables remain constant, if expected cash flows were 10% less than forecasted or, if the discount rate (WACC) were increased by 2.0%, the amount by which the carrying value exceeded the computed fair value for this reporting unit, indicating potential impairment, would be as follows:

<u>Reporting Unit</u>	<u>Potential Future Impairment Sensitivity</u>	
	<u>If expected cash flows were 10% less than forecasted</u>	<u>If the discount rate (WACC) were 15.4%</u>
Lead Fabricating .....	\$2,352	\$3,599

At December 31, 2011, after considering a control premium of 25%, the Company’s market capitalization exceeded total stockholders’ equity by approximately \$3.3 million. The last several months of 2011 reflected weakness in financial and commodity prices due primarily to the sovereign debt crisis in Europe. Management believes domestic economic conditions continue to show improvement and have resulted in forecasts which, when used in our DCF model, support the carrying value of our goodwill in all of our reporting units. Although we believe our estimates of fair value are reasonable, actual financial results could differ from those estimates due to the inherent uncertainty involved in making such estimates. Changes in assumptions concerning future financial results or other underlying assumptions could have a significant impact on either the fair value of the reporting units, the amount of the goodwill impairment charge, or both. Future declines in the overall market value of the Company’s equity and debt securities may also result in a conclusion that the fair value of one or more reporting units has declined below its carrying value.

**Intangible Assets and Other Long-Lived Assets:** We test all finite-lived intangible assets (amortizable) and other long-lived assets, such as fixed assets, for impairment only if circumstances indicate that possible impairment exists. To the extent actual useful lives are less than our previously estimated lives, we will increase

our amortization expense on a prospective basis. We estimate useful lives of our intangible assets by reference to both contractual arrangements such as non-compete covenants and current, projected, undiscounted cash flows for supplier and customer lists. At December 31, 2011 and 2010, no indicators of impairment were identified and no adjustments were made to the estimated lives of finite-lived assets.

The Company tests indefinite-lived intangibles such as trademarks and trade names for impairment annually by comparing the carrying value of the intangible to its fair value. Fair value of the intangible asset is calculated using the projected discounted cash flows produced from the intangible. If the carrying value exceeds the projected discounted cash flows attributed to the intangible asset, the carrying value is no longer considered recoverable and the Company will record impairment. At December 31, 2011, the computed fair value of our indefinite-lived intangibles was substantially in excess of their respective carrying values.

**Stock-based Compensation:** We recognize expense for equity based compensation ratably over the requisite service period based on the grant date fair value. The fair value of deferred stock grants is determined using the average of the high and low trading price for our common stock on the day of grant. For stock option grants, we calculate the fair value of the award on the date of grant using the Black-Scholes method. Determining the fair value of stock options at the grant date requires judgment, including estimates for the average risk-free interest rate, dividend yield, volatility in our stock price, annual forfeiture rates, and exercise behavior. Any assumptions used may differ significantly between grant dates because of changes in the actual results of these inputs that occur over time.

**Income taxes:** Our provision for income taxes reflects income taxes paid or payable (or received or receivable) for the current year plus the change in deferred taxes during the year. Deferred taxes represent the future tax consequences expected to occur when the reported amounts of assets and liabilities are recovered or paid, and result from differences between the financial and tax bases of our assets and liabilities and are adjusted for changes in tax rates and tax laws when enacted. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

## **RESULTS OF OPERATIONS**

The Company is divided into three reportable segments: Scrap Metal Recycling, which includes three general product categories, — ferrous, non-ferrous and other scrap services; PGM and Minor Metals Recycling, which includes two general product recycling categories, — the Platinum Group Metals (“PGMs”) and Minor Metals, which include molybdenum, tungsten, tantalum and niobium; and Lead Fabricating.

The following table sets forth information regarding revenue in each segment (\$ and weights in thousands):

	Revenues								
	Year Ended December 31, 2011			Year Ended December 31, 2010			Year Ended December 31, 2009		
	Weight	Net Sales	%	Weight	Net Sales	%	Weight	Net Sales	%
(\$, and weights in thousands)									
Scrap Metal Recycling									
Ferrous metals (tons) . . . . .	534.6	\$233,863	35.4	450.8	\$163,984	29.6	306.6	\$ 74,211	25.4
Non-ferrous metals (lbs.) . . . . .	140,662	149,378	22.6	139,372	130,135	23.5	93,532	67,859	23.3
Other . . . . .	—	5,826	0.9	—	3,227	0.6	—	3,743	1.3
Total Scrap Metal Recycling . . . . .		<u>389,067</u>	<u>58.9</u>		<u>297,346</u>	<u>53.7</u>		<u>145,813</u>	<u>50.0</u>
PGM and Minor Metals									
Recycling									
Platinum Group Metals									
(troy oz.) . . . . .	119.8	150,998	22.8	145.6	159,667	28.9	86.5	69,357	23.8
Minor Metals (lbs.) . . . . .	1,929	48,250	7.3	1,816	30,878	5.6	1,028	14,068	4.8
Total PGM and Minor Metals									
Recycling . . . . .		199,248	30.1		190,545	34.5		83,425	28.6
Lead Fabricating (lbs.) . . . . .	44,842	72,592	11.0	45,886	65,362	11.8	58,341	62,495	21.4
Total Revenue . . . . .		<u>\$660,907</u>	<u>100.0</u>		<u>\$553,253</u>	<u>100.0</u>		<u>\$291,733</u>	<u>100.0</u>

The following table sets forth information regarding average Metalico selling prices for the past eight quarters. The fluctuation in pricing is due to many factors, including domestic and export demand and our product mix.

For the quarter ended:	Average Ferrous Price per ton	Average Non-Ferrous Price per lb.	Average PGM Price per troy oz.(1)	Average Minor Metal Price per lb.(2)	Average Lead Price per lb.
December 31, 2011 . . . . .	\$422	\$0.94	\$1,056	\$23.92	\$1.62
September 30, 2011 . . . . .	\$445	\$1.07	\$1,216	\$25.59	\$1.64
June 30, 2011 . . . . .	\$433	\$1.08	\$1,202	\$28.10	\$1.64
March 31, 2011 . . . . .	\$445	\$1.13	\$1,229	\$22.90	\$1.57
December 31, 2010 . . . . .	\$368	\$0.95	\$1,117	\$18.29	\$1.51
September 30, 2010 . . . . .	\$355	\$0.99	\$ 986	\$17.73	\$1.33
June 30, 2010 . . . . .	\$383	\$0.91	\$1,122	\$17.36	\$1.42
March 31, 2010 . . . . .	\$353	\$0.89	\$ 966	\$14.44	\$1.46

(1) Average PGM prices are comprised of combined troy ounces of Platinum, Palladium and Rhodium

### Scrap and Metal Commodity Markets

Recycled iron and steel scrap is a vital raw material for the production of new steel and cast iron products. The steel and foundry industries in the United States have been structured to recycle scrap, and, as a result, are highly dependent upon scrap. In the United States, the primary source of old steel scrap is the automobile. The recycling rate for automobiles in 2010, the latest year for which statistics were available, was about 113%. This high recycling rate includes the impact of more than a three-quarter-million unit increase of vehicles in operation, as compared with those of 2009. A recycling rate greater than 100% is a result of the steel industry recycling more steel from automobiles than was used in the domestic production of new vehicles. In 2010, the automotive recycling industry recycled more than 13.5 million tons of steel from end-of-life vehicles through more than 300 car shredders, the equivalent of nearly 10.8 million automobiles.

Recycling of scrap plays an important role in the conservation of energy because the remelting of scrap requires much less energy than the production of iron or steel products from iron ore. Also, consumption of iron and steel scrap by remelting reduces the burden on landfill disposal facilities and prevents the accumulation of abandoned steel products in the environment. Recycled scrap consists of approximately 58% post-consumer (old, obsolete) scrap, 20% prompt scrap (produced in steel-product manufacturing plants), and 22% home scrap (recirculating scrap from current operations).

Scrap prices fluctuated during the first half of 2011, between about \$336 and \$412 per ton. Composite prices published by Iron Age Scrap Price Bulletin for No. 1 Heavy Melting steel scrap delivered to purchasers in Chicago, IL, and Philadelphia and Pittsburgh, PA, averaged about \$399 per ton during the first 8 months of 2011. As reported by Iron Age Scrap Price Bulletin, the average price for nickel-bearing stainless steel scrap delivered to purchasers in Pittsburgh was about \$2,257 per ton during the first 10 months of 2011, which was 3.2% higher than the 2010 average price of \$2,187 per ton. The prices fluctuated widely between a low of \$1,737 per ton in October 2011 and a high of \$2,888 in late February and early March 2011. Exports of ferrous scrap increased in 2011 to an estimated 24 million tons from 21 million tons during 2010, mainly to Turkey, China, Taiwan, the Republic of Korea, and Canada, in descending order of export tonnage. Export scrap value increased from \$8.4 billion in 2010 to an estimated \$12 billion in 2011. Continuing and growing concern about the European Union sovereign-debt and banking crisis have adversely affected steel consumer confidence; depressed steel demand, production, and prices; and, thus, caused ferrous scrap prices to fluctuate and possibly decrease considerably. Annual world steel consumption increase was expected to slow to 6.5% in 2011 and 5.4% in 2012, following 15% annual growth in 2010, according to the World Steel Association.

Platinum Group Metals ended 2011 on a low note, with platinum trading at its most depressed level for the year. Platinum and palladium alike lost approximately a fifth of their value over the course of the previous twelve months. Rhodium lost 42% of its value throughout 2011, reaching depths not seen since May 2009. The softening of PGM prices in December was partly related to liquidation in the metal markets as hedge funds and other investors covered losses in equities and moved to the perceived safety of the dollar to maintain cash positions as the year-end approached. The subdued close of 2011, symptomatic of a weakening global economic outlook, was in marked contrast to the exuberance seen in the PGM market a year before when PGM prices rallied.

The beginning of 2012 saw a slight lifting of the weak pricing that had engulfed the PGM markets in the latter part of 2011. Positive economic news, including improved manufacturing data from Europe, an expansion of China's purchasing managers' index, and higher US jobs numbers led to a risk-on mentality that had mostly been lacking in the fourth quarter 2011. On the demand side, news of higher vehicle output in Germany and the US in 2011 also benefitted platinum and palladium pricing.

The global lead market was in surplus during 2011 owing to the buildup of lead stocks held in London Metal Exchange (LME) and producer warehouses. North American producer prices increased steadily throughout the first 8 months of the year. LME lead prices were more volatile in 2011, starting at \$2,601 per metric ton in January, increasing to \$2,741 per metric ton in April, and declining to \$2,019 per metric ton in December. Global stocks of refined lead held in LME warehouses increased by 79% to 374,125 tons during the first 9 months of 2011. In 2011, about 1.20 million tons of secondary lead was produced, an amount equivalent to 83% of reported domestic lead consumption. Nearly all of it was recovered from old (post-consumer) scrap.

#### ***Year Ended December 31, 2011 Compared to Year Ended December 31, 2010***

Consolidated net sales increased by \$107.6 million, or 19.4%, to \$660.9 million in the year ended December 31, 2011, compared to consolidated net sales of \$553.3 million in the year ended December 31, 2010. Acquisitions added \$21.7 million to consolidated net sales. Excluding acquisitions, the Company reported increases in average metal selling prices representing net sales of \$106.0 million offset by a \$20.1 million decrease attributable to lower selling volume.

## ***Scrap Metal Recycling***

### ***Ferrous Sales***

Ferrous sales increased by \$69.9 million, or 42.6%, to \$233.9 million in the year ended December 31, 2011, compared to ferrous sales of \$164.0 million in the year ended December 31, 2010. Acquisitions added \$12.9 million to ferrous sales in 2011. Excluding acquisitions, ferrous sales increased by \$57.0 million. The increase in ferrous sales was attributable to higher average selling prices totaling \$37.7 million and higher volume sold of 52,700 tons amounting to \$19.3 million. The average selling price for ferrous products was approximately \$437 per ton for the year ended December 31, 2011 compared to \$364 per ton for the year ended December 31, 2010.

### ***Non-Ferrous Sales***

Non-ferrous sales increased by \$19.3 million, or 14.8%, to \$149.4 million in the year ended December 31, 2011, compared to non-ferrous sales of \$130.1 million in the year ended December 31, 2010. Acquisitions added \$6.4 million to non-ferrous sales. Excluding acquisitions, non-ferrous sales increased by \$12.9 million. The increase in non-ferrous sales was attributable to higher average selling prices amounting to \$17.4 million offset by lower sales volume totaling \$4.5 million. The average selling price for non-ferrous products was approximately \$1.06 per pound for the year ended December 31, 2011 compared to \$0.93 per pound for the year ended December 31, 2010.

## ***PGM and Minor Metal Recycling***

### ***Platinum Group Metals***

Platinum Group Metal ("PGM") sales include the sale of catalytic converter substrate material which contains platinum, palladium, and rhodium. PGM sales decreased \$8.7 million, or 5.4%, to \$151.0 million for the year ended December 31, 2011, compared to \$159.7 million for the year ended December 31, 2010. The decrease in PGM sales was a result of lower sales volumes totaling \$35.1 million but was offset higher average selling prices totaling \$26.4 million. The average selling price for PGM material was approximately \$1,180 per troy ounce for the year ended December 31, 2011 compared to \$1,040 per troy ounce for the year ended December 31, 2010, an increase of approximately 13.5%. Total PGM sales volumes amounted 119,800 troy ounces for the year ended December 31, 2011, compared to 145,600 troy ounces sold for the year ended December 31, 2010.

### ***Minor Metals***

Sales of Minor Metals, which primarily include metals such as molybdenum, tungsten and tantalum, increased \$17.3 million, or 56.0%, to \$48.2 million for the year ended December 31, 2011, compared to \$30.9 million for the year ended December 31, 2010. The increase in sales was due to higher selling prices amounting to \$15.4 million and higher volumes sold totaling \$1.9 million. The average combined selling price for minor metals was approximately \$25.02 per pound for the year ended December 31, 2011 compared to \$17.01 per pound for the year ended December 31, 2010, an increase of 47.1%.

## ***Lead Fabricating***

Lead fabrication sales increased by \$7.2 million, or 11.0%, to \$72.6 million in the year ended December 31, 2011 compared to lead fabrication sales of \$65.4 million in the year ended December 31, 2010. The increase was due to higher average selling prices amounting to \$8.9 million but was offset by lower volume sold totaling \$1.7 million. The average selling price for lead fabricated products was approximately \$1.62 per pound for the year ended December 31, 2011, compared to \$1.42 per pound for the year ended December 31, 2010, an increase of approximately 14.1%.

### ***Operating Expenses***

Operating expenses increased by \$107.6 million, or 22.6%, to \$584.7 million for the year ended December 31, 2011 compared to operating expenses of \$477.1 million for the year ended December 31, 2010. Acquisitions added \$26.0 million to operating expenses. Excluding acquisitions, the increase in operating expenses was due to a \$73.9 million increase in the cost of purchased metals and a \$7.7 million increase in other operating expenses. These operating expense changes include increases in wages and benefits of \$2.6 million, freight charges of \$2.3 million, vehicle maintenance and repair expenses of \$962,000, energy costs of \$844,000, production and fabricating supplies of \$596,000 and other operating costs of \$496,000.

### ***Selling, General and Administrative***

Selling, general and administrative expenses increased by \$2.5 million, or 4.4% of sales, to \$29.0 million for the year ended December 31, 2011, compared to \$26.5 million, or 4.8% of sales for the year ended December 31, 2010. Acquisitions added \$1.2 million to selling, general, and administrative expenses in 2011. Excluding acquisitions selling, general and administrative costs increased by \$1.4 million. Significant changes in component expenses of selling, general and administrative costs include increases in consulting and professional fees of \$858,000, insurance costs of \$309,000, wages and benefits of \$307,000 and an increase in advertising and promotional expenses of \$230,000. These expenses were offset by a decrease in other expenses of \$326,000.

### ***Depreciation and Amortization***

Depreciation and amortization expenses increased by \$882,000 to \$14.6 million, or 2.2% of sales, for the year ended December 31, 2011, compared to \$13.7 million, or 2.5% of sales, for the year ended December 31, 2010. Acquisitions added \$1.4 million to depreciation and amortization. Excluding acquisitions, depreciation and amortization expense decreased by \$503,000 due to non-compete covenants that fully amortized in 2010.

### ***Operating Income***

Operating income for the year ended December 31, 2011 decreased by \$3.9 million, or 10.7%, to \$32.6 million compared to an operating income of \$36.5 million for the year ended December 31, 2010. The decrease in operating income primarily occurred in the Company's PGM and Minor Metals Recycling segment amounting to \$4.0 million. The Company also experienced a decrease in operating income of \$592,000 in the Scrap Metal Recycling segment and an increase in the operating loss in the corporate and other segment. These reductions in operating income were offset by the Lead fabricating segment which experienced an increase in operating income of \$1.1 million.

### ***Financial and Other Income/(Expense)***

Interest expense was \$9.4 million for the year ended December 31, 2011 compared to \$9.8 million for the year ended December 31, 2010. The \$479,000 decrease in interest expense was primarily attributable to lower interest rates on a majority of our outstanding debt.

Other expense for the year ended December 31, 2010 includes \$3.0 million in charges related to the refinancing of our senior credit facilities. The items comprising this amount include the write off of \$2.1 million of unamortized deferred financing costs related to our prior credit facilities and \$939,000 of costs related to the termination of an interest rate swap agreement related to those prior facilities. The Company did not incur these expenses in 2011.

Other (expense)/income for the year ended December 31, 2011, includes income of \$3.6 million to adjust financial instruments to their respective fair values as compared to expense of \$496,000 for the year ended December 31, 2010.

For the year ended December 31, 2011, we recorded a loss of \$46,000 compared to income of \$28,000 for the year ended December 31, 2010 for our 40% share of income in a manufacturer of radiation shielding solutions for the nuclear medicine community.

For the year ended December 31, 2011 we recorded a gain of \$243,000 net of amortized issue costs, for the repurchase of \$5.0 million in convertible notes in cash. For the year ended December 31, 2010, we recorded a gain of \$101,000 net of amortized issue costs, for the repurchase, in cash, of \$500,000 in convertible notes.

### ***Income Taxes***

For the year ended December 31, 2011, we recognized income tax expense of \$9.7 million on income from continuing operations of \$27.1 million. Included in income tax expense is \$571,000 related to the recognition of a state income tax audit assessment for previous periods. Excluding this assessment income tax was \$9.1 million resulting in an effective tax rate of 34%. For the year ended December 31, 2010, we recognized income tax expense of \$9.8 million on income from continuing operations of \$23.3 million resulting in an effective tax rate of 42%. Our effective rate may differ from the blended expected statutory income tax rate due to permanent differences between income for tax purposes and income for book purposes. These permanent differences include fair value adjustments to financial instruments, stock based compensation, amortization of certain intangibles and certain non-deductible expenses.

### ***Discontinued Operations***

The Company continues to incur environmental monitoring costs of its former secondary lead smelting and refining plant in College Grove, Tennessee and a secondary lead smelting operation based in Tampa, Florida and do not anticipate material expense in the future. For the year ended December 31, 2011, we incurred nominal amounts for site maintenance and monitoring and have included these costs in continuing operations and will do so in future periods. Discontinued operations for the year ended December 31, 2010, resulted in a combined loss of \$15,000 (\$9,000 net of income taxes) for both former facilities.

### ***Year Ended December 31, 2010 Compared to Year Ended December 31, 2009***

Consolidated net sales increased by \$261.6 million, or 89.7%, to \$553.3 million in the year ended December 31, 2010, compared to consolidated net sales of \$291.7 million in the year ended December 31, 2009. Acquisitions added \$39.5 million to consolidated net sales. Excluding acquisitions, the Company reported increases in average metal selling prices representing net sales of \$148.6 million and a \$73.5 million increase attributable to higher selling volume.

### ***Scrap Metal Recycling***

#### ***Ferrous Sales***

Ferrous sales increased by \$89.8 million, or 121.0%, to \$164.0 million in the year ended December 31, 2010, compared to ferrous sales of \$74.2 million in the year ended December 31, 2009. Acquisitions added \$27.9 million to ferrous sales in 2010. Excluding acquisitions, ferrous sales increased by \$61.9 million. The increase in ferrous sales was attributable to higher average selling prices totaling \$45.6 million and higher volume sold of 67,600 tons amounting to \$16.3 million. The average selling price for ferrous products was approximately \$364 per ton for the year ended December 31, 2010 compared to \$242 per ton for the year ended December 31, 2009.

#### ***Non-Ferrous Sales***

Non-ferrous sales increased by \$62.2 million, or 91.6%, to \$130.1 million in the year ended December 31, 2010, compared to non-ferrous sales of \$67.9 million in the year ended December 31, 2009. Acquisitions added \$11.6 million to non-ferrous sales. Excluding acquisitions, non-ferrous sales increased by \$50.6 million. The

increase in non-ferrous sales was attributable to higher average selling prices amounting to \$26.4 million and higher sales volume totaling \$24.2 million. The average selling price for non-ferrous products was approximately \$0.93 per pound for the year ended December 31, 2010 compared to \$0.73 per pound for the year ended December 31, 2009.

### ***PGM and Minor Metal Recycling***

#### ***Platinum Group Metals***

Platinum Group Metal ("PGM") sales include the sale of catalytic converter substrate material which contains platinum, palladium, and rhodium. PGM sales increased \$90.3 million, or 130.1%, to \$159.7 million for the year ended December 31, 2010, compared to \$69.4 million for the year ended December 31, 2009. The increase in PGM sales was a result of higher sales volumes totaling \$54.8 million and higher average selling prices totaling \$35.5 million. The average selling price for PGM material was approximately \$1,040 per troy ounce for the year ended December 31, 2010 compared to \$720 per troy ounce for the year ended December 31, 2009, an increase of approximately 44.4%. Total PGM sales volumes amounted 145,600 troy ounces for the year ended December 31, 2010, compared to 86,500 troy ounces sold for the year ended December 31, 2009.

#### ***Minor Metals***

Sales of Minor Metals, which primarily include metals such as molybdenum, tungsten and tantalum, increased \$16.8 million, or 119.5%, to \$30.9 million for the year ended December 31, 2010, compared to \$14.1 million for the year ended December 31, 2009. The increase in sales was due to higher selling prices amounting to \$6.0 million and higher volumes sold totaling \$10.8 million. The average combined selling price for minor metals was approximately \$17.01 per pound for the year ended December 31, 2010 compared to \$13.69 per pound for the year ended December 31, 2009, an increase of 24.2%.

#### ***Lead Fabricating***

Lead fabrication sales increased by \$2.9 million, or 4.6%, to \$65.4 million in the year ended December 31, 2010 compared to lead fabrication sales of \$62.5 million in the year ended December 31, 2009. The increase was due to higher average selling prices amounting to \$16.3 million but was offset by lower volume sold totaling \$13.4 million. The average selling price for lead fabricated products was approximately \$1.42 per pound for the year ended December 31, 2010, compared to \$1.07 per pound for the year ended December 31, 2009, an increase of approximately 32.7%.

#### ***Operating Expenses***

Operating expenses increased by \$237.5 million, or 99.1%, to \$477.1 million for the year ended December 31, 2010 compared to operating expenses of \$239.6 million for the year ended December 31, 2009. Acquisitions added \$38.7 million to operating expenses. Excluding acquisitions, the increase in operating expenses was due to a \$188.1 million increase in the cost of purchased metals and a \$10.7 million increase in other operating expenses. These operating expense changes include increases in wages and benefits of \$4.3 million, vehicle maintenance and repair expenses of \$2.6 million, freight charges of \$2.4 million and other operating costs of \$160,000. The prior year period also reflected a \$1.2 million benefit from legal settlements which was not present in the current year.

#### ***Selling, General and Administrative***

Selling, general and administrative expenses increased by \$488,000, or 4.8% of sales, to \$26.5 million for the year ended December 31, 2010, compared to \$26.0 million, or 8.9% of sales for the year ended December 31, 2009. Acquisitions added \$882,000 to selling, general, and administrative expenses in 2010. Excluding acquisitions selling, general and administrative costs decreased by \$394,000. Significant changes in component

expenses of selling, general and administrative costs include increases in wages and benefits of \$1.6 million and an increase in advertising and promotional expenses of \$222,000. These expenses were offset by a decrease in legal and consulting expense of \$2.2 million primarily related to litigation costs incurred in 2009 not incurred in 2010.

### ***Depreciation and Amortization***

Depreciation and amortization expenses increased by \$488,000 to \$13.7 million, or 2.5% of sales, for the year ended December 31, 2010, compared to \$13.2 million, or 4.5% of sales, for the year ended December 31, 2009. Acquisitions added \$604,000 to depreciation and amortization. Excluding acquisitions depreciation and amortization expense decreased slightly.

### ***Operating Income***

Operating income for the year ended December 31, 2010 increased by \$22.8 million, or 166.4%, to \$36.5 million compared to an operating income of \$13.7 million for the year ended December 31, 2009. Acquisitions added \$602,000 in operating loss for the year ended December 31, 2010. Excluding acquisitions, operating income increased by \$23.4 million. This increase in operating income primarily occurred in the Company's Scrap metal recycling segment amounting to \$23.4 million. The Lead fabricating segment experienced a decrease in operating income of \$1.6 million but was offset by a \$1.6 million decrease in the operating loss experienced by corporate and other.

### ***Financial and Other Income/(Expense)***

Interest expense was \$9.8 million for the year ended December 31, 2010 compared to \$15.3 million for the year ended December 31, 2009. The \$5.5 million decrease in interest expense was primarily attributable to lower interest rates on a majority of our outstanding debt. In March 2010, the Company refinanced a substantial portion of its debt at reduced interest rates. Most notably, we retired \$30.6 million of 14.0% term notes with proceeds of the Credit Agreement with JPMorgan Chase Bank, N.A. at average interest rates ranging from 4.5% to 5.25%. In 2009, we retired \$70.4 million in debt through repayments and exchanges, and issued \$2.5 million in new debt. In April and June 2009, \$18.4 million of debt was extinguished by its conversion into equity and in August 2009, the Company used \$18.8 million of proceeds from an equity offering to pay down other debt.

Other expense for the year ended December 31, 2010 includes \$3.0 million in charges related to the refinancing of our senior credit facilities. The items comprising this amount include the write off of \$2.1 million of unamortized deferred financing costs related to our prior credit facilities and \$939,000 of costs related to the termination of an interest rate swap agreement related to those prior facilities. The year ended December 31, 2009 include a \$542,000 write off of unamortized deferred financing costs resulting from an amendment to the prior credit facility with Wells Fargo Foothill.

Other (expense)/income for the year ended December 31, 2010, includes income of \$496,000 to adjust financial instruments to their respective fair values as compared to a \$2.0 million loss for the year ended December 31, 2009.

For the year ended December 31, 2010 we recorded income of \$28,000 for our 40% share of income in a manufacturer of radiation shielding solutions for the nuclear medicine community. For the year ended December 31, 2009, we recorded a \$3.8 million loss related to our investment in Beacon Energy Holdings Inc. Our loss from Beacon for the year ended December 31, 2009 includes a \$2.6 million write-down of the carrying value of our investment in Beacon and \$1.2 million loss for our share of Beacon Energy's loss for the year ended December 31, 2009.

For the year ended December 31, 2010 we recorded a gain of \$101,000 net of amortized issue costs, for the repurchase, in cash, of \$500,000 in convertible notes. For the year ended December 31, 2009, the Company recorded an \$8.1 million gain on Convertible Note exchanges entered into with certain holders of the Company's 7% Convertible Notes.

### ***Income Taxes***

For the year ended December 31, 2010, we recognized income tax expense of \$9.8 million on income from continuing operations of \$23.3 million resulting in an effective tax rate of 42%. For the year ended December 31, 2009, we recognized income tax expense of \$1.7 million on a loss from continuing operations of \$1.9 million resulting in an effective tax rate of negative 91%. Our effective tax rate differences between income for tax purposes and income for book purposes such as fair value adjustments to financial instruments, stock based compensation, amortization of certain intangibles and changes to our valuation reserves on state net operating loss carryforwards and state income tax credits.

### ***Discontinued Operations***

The Company continues to incur environmental monitoring costs of its former secondary lead smelting and refining plant in College Grove, Tennessee and a secondary lead smelting operation based in Tampa, Florida. We incurred nominal amounts for environmental remediation costs, site maintenance and monitoring. Discontinued operations for the year ended December 31, 2010, resulted in a combined loss of \$15,000 (\$9,000 net of income taxes) for both former facilities. Discontinued operations for the year ended December 31, 2009, include \$500,000 in proceeds from a former lead supplier of Gulf Coast Recycling in lieu of future potential liability claims and a \$322,000 gain on the sale of the former secondary lead smelting and refining plant in College Grove, Tennessee. Offsetting these gains were environmental maintenance and response costs and legal fees for the Jernigan site in Seffner, Florida and certain other offsite remediation in the vicinity of Gulf Coast's former smelting facility totaling \$280,000.

**QUARTERLY FINANCIAL INFORMATION**  
(Unaudited)

	Quarter Ended March 31, 2010	Quarter Ended June 30, 2010	Quarter Ended September 30, 2010	Quarter Ended December 31, 2010	Quarter Ended March 31, 2011	Quarter Ended June 30, 2011	Quarter Ended September 30, 2011	Quarter Ended December 31, 2011
(in thousands, except share and per share data)								
Selected Income Statement Data:								
Revenue .....	\$ 134,079	\$ 144,575	\$ 136,956	\$ 137,643	\$ 181,967	\$ 178,492	\$ 168,728	\$ 131,720
Costs and expenses								
Operating expenses .....	109,893	128,127	118,161	120,885	153,643	156,497	151,162	123,383
Selling, general and administrative expenses .....	7,181	6,464	6,294	6,543	8,020	6,948	7,222	6,850
Depreciation and amortization ....	3,400	3,236	3,450	3,642	3,320	3,646	3,830	3,814
Gain on insurance recovery .....	—	—	(513)	—	—	—	—	—
	<u>120,474</u>	<u>137,827</u>	<u>127,392</u>	<u>131,070</u>	<u>164,983</u>	<u>167,091</u>	<u>162,214</u>	<u>134,047</u>
Operating income (loss) .....	<u>\$ 13,605</u>	<u>\$ 6,748</u>	<u>\$ 9,564</u>	<u>\$ 6,573</u>	<u>\$ 16,984</u>	<u>\$ 11,401</u>	<u>\$ 6,514</u>	<u>\$ (2,327)</u>
Net income (loss) ....	<u>\$ 3,514</u>	<u>\$ 4,418</u>	<u>\$ 4,493</u>	<u>\$ 1,037</u>	<u>\$ 8,763</u>	<u>\$ 6,645</u>	<u>\$ 5,084</u>	<u>\$ (3,072)</u>
Earnings (loss) per common share:								
Basic .....	<u>\$ 0.08</u>	<u>\$ 0.10</u>	<u>\$ 0.10</u>	<u>\$ 0.02</u>	<u>\$ 0.19</u>	<u>\$ 0.14</u>	<u>\$ 0.11</u>	<u>\$ (0.06)</u>
Diluted .....	<u>\$ 0.08</u>	<u>\$ 0.10</u>	<u>\$ 0.10</u>	<u>\$ 0.02</u>	<u>\$ 0.19</u>	<u>\$ 0.14</u>	<u>\$ 0.11</u>	<u>\$ (0.06)</u>
Weighted Average Common Shares Outstanding:								
Basic .....	<u>46,428,260</u>	<u>46,443,348</u>	<u>46,449,302</u>	<u>46,495,116</u>	<u>47,095,914</u>	<u>47,388,308</u>	<u>47,447,823</u>	<u>47,460,439</u>
Diluted .....	<u>46,439,400</u>	<u>46,463,537</u>	<u>46,449,302</u>	<u>46,495,116</u>	<u>47,219,740</u>	<u>47,541,787</u>	<u>47,453,916</u>	<u>47,460,439</u>

**LIQUIDITY AND CAPITAL RESOURCES**

The Company has certain contractual obligations and commercial commitments to make future payments. The following table summarizes these future obligations and commitments as of December 31, 2011 (\$ in thousands):

	Total	Less Than 1 Year	1-3 Years	4-5 Years	After 5 Years
Debt Obligations(1) .....	\$121,690	\$10,357	\$103,229	\$3,020	\$5,084
Capital Lease Obligations(2) .....	7,065	2,293	3,157	1,615	—
Operating Lease Obligations .....	6,562	1,568	1,634	1,437	1,923
Letters of Credit .....	2,233	2,233	—	—	—
Environmental Obligations .....	1,463	325	79	84	975
Total .....	<u>\$139,013</u>	<u>\$16,776</u>	<u>\$108,099</u>	<u>\$6,156</u>	<u>\$7,982</u>

- (1) Approximately 27% of debt obligations as of December 31, 2011 accrued interest at a variable rate (the lender's base rate plus a margin and effective rate of 3.92% as of December 31, 2011). The remaining 73% of debt obligations as of December 31, 2011 required accrued interest at fixed rates having a weighted average rate of 6.78%. Interest expense on capital lease obligations for 2011 is estimated to approximate

\$453,000 calculated by multiplying the outstanding principal balance by the obligation's applicable interest rate in effect at December 31, 2011. Interest expense for 2011 and thereafter will increase or decrease based on the amount of outstanding borrowings and fluctuations in market based interest rates.

- (2) Includes capital leases and installment notes for capital equipment.

### *Cash Flows*

For the year ended December 31, 2011, we generated \$33.0 million of cash flows from our operating activities compared to using \$5.2 million for the year ended December 31, 2010. For the year ended December 31, 2011, net income of \$17.4 million and net non-cash items totaling \$22.2 million were offset by a \$6.6 million change in working capital components. Non-cash items included \$15.8 million in depreciation and amortization; \$2.2 million in stock-based compensation and \$8.1 million of deferred income taxes. The items were offset by \$3.6 million in fair value adjustments to financial instruments and a \$265,000 gain in the disposal of property and equipment. Changes in working capital items for 2011 include \$11.0 million for decreases in inventory, \$1.7 million for decreases in prepaid expenses and other items and a \$608,000 increase in accounts payable and accrued expenses. These working capital items were offset by \$6.7 million in decreased accounts receivable balances. For the year ended December 31, 2010, we used \$5.2 million in our operating activities. For the year ending December 31, 2010, net income of \$13.5 million and net non-cash items totaling \$22.5 million were offset by a \$41.1 million change in working capital components. Non-cash items included \$14.6 million in depreciation and amortization, \$2.8 million in stock-based compensation, \$2.7 million in changes to deferred income taxes and \$2.1 million of deferred financing costs written off due to debt refinancing and other non-cash items of \$200,000. Changes for reduction in working capital items include \$24.3 million in increased accounts receivable balances \$20.9 million for increases in inventory. These working capital items were offset by a \$2.5 million in decreases in prepaid and other items and a \$1.6 million increase in accounts payable and accrued expenses. For the year ended December 31, 2009, we used \$25.7 million of cash in operating activities. A net loss of \$3.4 million and changes in working capital components of \$38.8 million was offset by net non-cash items totaling \$16.5 million. Non-cash items included \$14.5 million in depreciation and amortization, \$2.5 million in stock-based compensation expense, \$2.0 million in fair value adjustments to financial instruments, \$3.5 million in changes to deferred income taxes, \$3.8 million for our share of Beacon Energy's loss and other non-cash items totaling \$369,000. These positive non-cash items were offset by \$8.1 million gain on debt extinguishment, \$1.3 million in gain recorded in settlements of litigation and \$866,000 gain recorded on business acquisitions. Changes for reduction in working capital items include \$20.2 million for increases in inventory, \$9.7 million in increased accounts receivable balances and \$15.0 million in reductions in accounts payable and accrued expenses. These working capital items were offset by \$6.1 million in decreases in prepaid expenses and other items.

For the year ended December 31, 2011, we used \$27.9 million in cash for investing activities compared to using net cash of \$4.9 million for the year ended December 31, 2010. For the year ended December 31, 2011, we paid \$26.2 million to purchase equipment and make capital improvements. We also paid \$1.8 million to acquire a business and increases to other assets of \$455,000. These items were offset by \$578,000 in proceeds from the disposal of property and equipment. For the year ended December 31, 2010, we paid \$5.4 million to purchase equipment and capital improvements and invested \$350,000 in a manufacturer of radiation shielding solutions for the nuclear medicine community. These items were offset by \$646,000 in proceeds from the sale of property and equipment and a \$220,000 change in other assets. For the year ended December 31, 2009, we used \$5.4 million in cash for investing activities. We paid \$2.5 million to acquire businesses, and \$3.0 million for purchases of equipment and capital improvements.

For the year ended December 31, 2011, we used \$2.6 million in financing activities compared to generating \$8.7 million of net cash during the year ended December 31, 2010. For the year ended December 31, 2011, received \$13.0 million in proceeds from new borrowings and \$542,000 in proceeds from the exercise of common stock options. These amounts were offset by principal payments on debt of \$10.5 million, a reduction of \$5.4 million in our outstanding revolving credit balance and \$196,000 in debt issue costs. For the year ended

December 31, 2010, we received \$9.5 million in proceeds of new debt, received \$4.6 million in net proceeds under our revolving credit facility and received \$407,000 in proceeds from the exercise of common stock options. These amounts were offset by debt repayments of \$4.5 million and the payment of \$1.3 million in debt issue costs. For the year ended December 31, 2009, we used \$26.9 million of net cash in financing activities. We repaid \$50.3 million of debt, net of new borrowings and paid \$1.5 million in debt issue costs on amendments to our loan agreements. These amounts were offset by \$24.8 million in proceeds from the sale of our common stock.

### ***Financing and Capitalization***

#### ***Senior Credit Facilities:***

On March 2, 2010, we entered into a Credit Agreement dated as of February 26, 2010 (the "Credit Agreement") with a syndicate of lenders led by JPMorgan Chase Bank, N.A. and including RBS Business Capital and Capital One Leverage Finance Corp. The three-year facility consisted of senior secured credit facilities in the aggregate amount of \$65.0 million, including a \$57.0 million revolving line of credit (the "Revolver") and an \$8.0 million machinery and equipment term loan facility ("Initial Term Loan"). The Revolver provides for revolving loans which, in the aggregate, were not to exceed the lesser of \$57.0 million or a "Borrowing Base" amount based on specified percentages of eligible accounts receivable and inventory and bears interest at the "Base Rate" (a rate determined by reference to the prime rate) plus 1.25% or, at our election, the current LIBOR rate plus 3.5% (reduced to 3.25% per the Second Amendment described below). The Initial Term Loan bears interest at the Base Rate plus 2% or, at the Company's election, the current LIBOR rate plus 4.25% (reduced to 3.75% per the Second Amendment described below). Under the Credit Agreement, we are subject to certain operating covenants and are restricted from, among other things, paying cash dividends, repurchasing common stock over certain stated thresholds, and entering into certain transactions without the prior consent of the lenders. In addition, the Credit Agreement contains certain financial covenants, including minimum EBITDA, minimum fixed charge coverage ratios, and maximum capital expenditures covenants. Obligations under the Credit Agreement are secured by substantially all of the Company's assets other than real property, which is subject to a negative pledge. The proceeds of the Credit Agreement are used for present and future acquisitions, working capital, and general corporate purposes.

Upon the effectiveness of the Credit Agreement described in the preceding paragraph, we terminated an Amended and Restated Loan and Security Agreement with Wells Fargo Foothill, Inc. dated July 3, 2007, as amended (the "Loan Agreement") and repaid outstanding indebtedness under the Loan Agreement in the aggregate principal amount of approximately \$13.5 million. We also terminated a Financing Agreement with Ableco Finance LLC dated July 3, 2007, as amended (the "Financing Agreement") and repaid outstanding indebtedness under the Financing Agreement in the aggregate principal amount of approximately \$30.6 million. Outstanding balances under the Loan Agreement and the Financing Agreement were paid with borrowings under the Credit Agreement and available cash.

On January 27, 2011, we entered into a Second Amendment (the "2011 Amendment") to the Credit Agreement. The 2011 Amendment provided for an increase in the maximum amount available under the Credit Agreement to \$85.0 million, including \$70.0 million under the Revolver (up from \$57.0 million) and an additional term loan ("Term Loan I") to be available in multiple draws in the aggregate amount of \$9.0 million earmarked for capital expenditures, primarily the shredder project in suburban Buffalo, New York. The original term loan funded at the closing of the Credit Agreement continued to amortize. The 2011 Amendment increased the advance rate for inventory under the Revolver's borrowing base formula. LIBOR-based interest rates were reduced to the current LIBOR rate plus 3.25% (an effective rate of 3.90% as of December 31, 2011) for revolving loans and the current LIBOR rate plus 3.75% (an effective rate of 4.18% as of December 31, 2011) for term loans. Term Loan I was repaid from the proceeds of the Equipment Financing Agreement described below. The 2011 Amendment also adjusted the definition of Fixed Charges and several covenants, allowing for increases in permitted indebtedness, capital expenditures, and permitted acquisition baskets and extended the Credit Agreement's maturity date from March 1, 2013 to January 23, 2014. The remaining material terms of the

Credit Agreement remained unchanged by the 2011 Amendment. As of December 31, 2011, the Revolver had \$38.0 million available for borrowing and \$2.2 million utilized for outstanding letters of credit. The outstanding balance under the Credit Agreement at December 31, 2011 and December 31, 2010 was \$33.1 million and \$41.3 million, respectively.

On February 17, 2012, we entered into a Fifth Amendment (the “2012 Amendment”) to the Credit Agreement. The 2012 Amendment provides for an increase in the maximum amount available under the Credit Agreement to approximately \$113.0 million including \$110.0 million under the revolving credit facility (up from \$70.0 million). LIBOR-based interest rates for revolving loans have been reduced by 0.5% to the current LIBOR rate plus 2.75%. The 2012 Amendment also adjusts the definition of Fixed Charges and several covenants, allowing for increases in permitted indebtedness, capital expenditures, and permitted acquisition baskets. The maturity date has been extended from January 23, 2014 to February 17, 2016, so long as, as of December 31, 2013, the aggregate outstanding principal balance of the Company’s 7% Convertible Notes is not more than \$15.0 million and the Company meets certain availability tests. The 2012 Amendment also permits the Company, in its discretion, (i) to spend, subject to certain availability tests, up to \$25.0 million in the aggregate to redeem outstanding Convertible Notes, and (ii) to exchange equity for outstanding Convertible Notes. The remaining material terms of the Credit Agreement remain unchanged by the 2012 Amendment. The 2012 Amendment also waived the Capital Expenditure covenant violation for 2011.

On December 12, 2011, we entered into an Equipment Finance Agreement (the “Equipment Finance Agreement”) with First Niagara Leasing, Inc. providing up to \$10.4 million in connection with the Buffalo shredder project. As of December 31, 2011, the Company had drawn down a total of \$7.9 million of which \$6.6 million was used to repay Term Loan I under the Credit Agreement. The equipment loan is secured by the shredder and related equipment. The loan bears interest at a rate of 4.77% per annum, requires monthly payments of \$83,000 beginning January 2012, and matures December 2022. The Equipment Financing Agreement contains financial covenants that mirror those of the Credit Agreement with the Company’s primary lender. As of December 31, 2011 the outstanding balance under the loan was \$7.9 million and had remaining availability of \$2.5 million.

*Senior Unsecured Convertible Notes Payable:*

On April 23, 2008, we entered into a Securities Purchase Agreement with accredited investors (“Note Holders”) which provided for the sale of \$100.0 million of Senior Unsecured Convertible Notes (the “Notes”) convertible into shares of our common stock (“Note Shares”). The initial and current conversion price of the Notes is \$14.00 per share. The Notes bear interest at 7% per annum, payable in cash, and will mature in April 2028. In addition, the Notes contain (i) an optional repurchase right exercisable by the Note Holders on the sixth, eighth and twelfth anniversaries of the date of issuance of the Notes, whereby each Note Holder will have the right to require the Company to redeem the Notes at par and (ii) an optional redemption right exercisable by the Company beginning on May 1, 2011, the third anniversary of the date of issuance of the Notes, and ending on the day immediately prior to the sixth anniversary of the date of issuance of the Notes, whereby the Company shall have the option but not the obligation to redeem the Notes at a redemption price equal to 150% of the principal amount of the Notes to be redeemed plus any accrued and unpaid interest thereon, limited to 30% of the aggregate principal amount of the Notes as of the issuance date, and from and after the sixth anniversary of the date of issuance of the Notes, the Company shall have the option to redeem any or all of the Notes at a redemption price equal to 100% of the principal amount of the Notes to be redeemed plus any accrued and unpaid interest thereon.

As of December 31, 2011, the outstanding balance on the Notes was \$75.1 million (net of \$1.0 million in unamortized discount related to the original fair value of warrants issued with the Notes).

The Notes also contain (i) certain repurchase requirements upon a change of control, (ii) make-whole provisions upon a change of control, (iii) “weighted average” anti-dilution protection, subject to certain exceptions, (iv) an interest make-whole provision in the event that the Note Purchasers are forced to convert their

Notes between the third and sixth anniversaries of the date of issuance of the Notes whereby the Note Purchasers would receive the present value (using a 3.5% discount rate) of the interest they would have earned had their Notes so converted been outstanding from such forced conversion date through the sixth anniversary of the date of issuance of the Notes, and (v) a debt incurrence covenant which limits our ability to incur debt under certain circumstances.

#### *Convertible Note Exchanges*

On September 28, 2011, the Company repurchased convertible notes totaling \$5.0 million for \$4.5 million using proceeds of the Revolver described above, resulting in a gain of \$243,000, net of \$69,000 in unamortized warrant discount and \$226,000 in unamortized deferred financing costs.

On August 26, 2010, the Company repurchased convertible notes totaling \$500,000 for \$375,000 using proceeds of the Revolver described above resulting in a gain of \$101,000 net of unamortized warrant discount.

On April 23, 2009 and June 4, 2009, the Company entered into agreements with certain Note holders and retired an aggregate \$18.4 million in debt principal through the issuance of 3,708,906 shares of common stock. The transactions resulted in an aggregate gain on debt extinguishment, net of unamortized discounts and deferred financing costs, of \$8.1 million for the year ended December 31, 2009.

All convertible notes surrendered in the repurchase and exchanges were retired and cancelled.

#### *Future Capital Requirements*

As of December 31, 2011, we had \$5.9 million in cash, availability under the Credit Agreement of \$38.0 million and total working capital of \$115.2 million. As of December 31, 2011, our current liabilities totaled \$38.9 million. We expect to fund our current working capital needs, interest payments and capital expenditures over the next twelve months with cash on hand and cash generated from operations, supplemented by borrowings available under the Credit Agreement and potentially available elsewhere, such as vendor financing, manufacturer financing, operating leases and other equipment lines of credit that are offered to us from time to time. We may also access equity and debt markets for possible acquisitions, working capital and to restructure current debt.

Historically, the Company has entered into negotiations with its lenders when it was reasonably concerned about potential breaches and prior to the occurrences of covenant defaults. A breach of any of the covenants contained in lending agreements could result in default under such agreements. In the event of a default, a lender could refuse to make additional advances under the revolving portion of a credit facility, could require the Company to repay some or all of its outstanding debt prior to maturity, and/or could declare all amounts borrowed by the Company, together with accrued interest, to be due and payable. In the event that this occurs, the Company may be unable to repay all such accelerated indebtedness, which could have a material adverse impact on its financial position and operating performance.

If necessary, the Company could use its existing cash balances or attempt to access equity and debt markets or to obtain new financing arrangements with new lenders or investors as alternative funding sources to restructure current debt. Any issuance of new equity could dilute current shareholders. Any new debt financing could be on terms less favorable than those of our existing financing and could subject us to new and additional covenants. Decisions by lenders and investors to enter into such transactions with the Company would depend upon a number of factors, such as the Company's historical and projected financial performance, compliance with the terms of its current or future credit agreements, industry and market trends, internal policies of prospective lenders and investors, and the availability of capital. No assurance can be had that the Company would be successful in obtaining funds from alternative sources.

### ***Off-Balance Sheet Arrangements***

Other than operating leases, we do not have any significant off-balance sheet arrangements that are likely to have a current or future effect on our financial condition, result of operations or cash flows.

### ***Acquisitions***

As discussed in Note 2 to the financial statements, we acquired 100% of the outstanding capital stock of Goodman Services, Inc., a Bradford, Pennsylvania-based full service recycling company with additional facilities in Jamestown, New York and Canton, Ohio. The acquisition is consistent with our expansion strategy of penetrating geographically contiguous markets and benefiting from intercompany and operating synergies that are available through consolidation. Goodman Services locations complement our existing facilities in the Great Lakes corridor. Bradford is 160 miles from our Pittsburgh operations and will become a feed source for the Pittsburgh shredder. Jamestown is 75 miles from our Buffalo yards. Canton, Ohio is in close proximity to our operations in Akron, Ohio.

### ***Capital Expenditures***

For the year ended December 31, 2011, the Company expended \$26.2 million for capital improvements and equipment. The most significant expenditure was for the purchase of a 44-acre parcel of land, including a 177,500-square-foot building, in suburban Buffalo and related costs to install an indoor scrap metal shredder at the site. As described above, we entered into a \$10.4 million Equipment Finance Agreement to provide for a majority of the construction costs.

### ***Contingencies***

We are involved in certain other legal proceedings and litigation arising in the ordinary course of business. In the opinion of management, the outcome of such other proceedings and litigation will not materially affect the Company's consolidated financial position, results of operations, or cash flows.

The Company does not carry, and does not expect to carry for the foreseeable future, significant insurance coverage for environmental liability because the Company believes that the cost for such insurance is not economical. However, we continue to monitor products offered by various insurers that may prove to be practical. Accordingly, if the Company were to incur liability for environmental damage in excess of accrued environmental remediation liabilities, its consolidated financial position, results of operations, and cash flows could be materially adversely affected. The Company and its subsidiaries are at this time in material compliance with all of their pending remediation obligations.

### ***Item 7A. Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to financial risk resulting from fluctuations in interest rates and commodity prices. We seek to minimize these risks through regular operating and financing activities.

#### ***Interest rate risk***

We are exposed to interest rate risk on our floating rate borrowings. As of December 31, 2011, \$33.1 million of our outstanding debt consisted of variable rate borrowings pursuant to the Credit Agreement with JPMorgan Chase Bank, N.A. Borrowings under the Credit Agreement bear interest at either the prime rate of interest plus a margin or LIBOR plus a margin. Increases in either the prime rate or LIBOR may increase interest expense. Assuming our variable borrowings at December 31, 2011 were to equal the average borrowings under our senior secured credit facility during a fiscal year, a hypothetical increase or decrease in interest rates by 1% would increase or decrease interest expense on our variable borrowings by approximately \$331,000 per year with a corresponding change in cash flows. We have no open interest rate protection agreements as of December 31, 2011.

### ***Commodity price risk***

We are exposed to risks associated with fluctuations in the market price for both ferrous, non-ferrous, PGM and lead metals which are at times volatile. See the discussion under the section entitled "Risk Factors — The metals recycling industry is highly cyclical and export markets can be volatile" located in this Annual Report. We attempt to mitigate this risk by seeking to turn our inventories quickly as markets allow instead of holding inventories in anticipation of higher commodity prices. We use forward sales contracts with PGM substrate processors to hedge against the extremely volatile PGM metal prices. The Company estimates that if selling prices decreased by 10% in any of the business units in which it operates, there would not be a material write-down of any reported inventory values.

### ***Foreign currency risk***

International sales account for an immaterial amount of our consolidated net sales and all of our international sales are denominated in U.S. dollars. We also purchase a small percentage of our raw materials from international vendors and these purchases are also denominated in local currencies. Consequently, we do not enter into any foreign currency swaps to mitigate our exposure to fluctuations in the currency rates.

### ***Risk from Common Stock market price***

We are exposed to risks associated with the market price of our own common stock. In connection with certain financings, we have issued warrants that can be "put" to us upon a change of control. We are required to use the value of our common stock as an input variable to determine the fair value of the liability associated with the put warrant. Fluctuations in the market price of our common stock have an effect on the liability. For example, if the price of our common stock was \$1.00 higher as of December 31, 2011, the put warrant liability would increase by \$244,000.

## **Item 8. *Financial Statements and Supplementary Data***

The financial statements required by this Item 8 are set forth at the pages indicated at Item 15(a)(1).

## **Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None

## **Item 9A. *Controls and Procedures***

### ***Evaluation of Disclosure Controls and Procedures***

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2011 to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Our disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no material changes in our internal control over financial reporting during the quarter ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

The report called for by Item 308(a) of Regulation S-K is included herein as “Management’s Report on Internal Control Over Financial Reporting.”

The attestation report called for by Item 308(b) of Registration S-K is included herein as “Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting.”

***Management’s Report on Internal Control over Financial Reporting***

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. With the participation of the Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework and criteria established in Internal Control — Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may deteriorate.

The scope of management’s assessment of the effectiveness of internal control over financial reporting includes all of our businesses. Based on this evaluation, our management has concluded that our internal control over financial reporting was effective as of December 31, 2011.

Our independent registered public accounting firm, J.H. Cohn LLP, audited our internal control over financial reporting as of December 31, 2011. J.H. Cohn’s report dated March 14, 2012 expressed an unqualified opinion on our internal control over financial reporting and is included in this Item 9A.

## **Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting**

To the Board of Directors and Stockholders  
Metalico, Inc.

We have audited Metalico, Inc. and Subsidiaries (the “Company”) internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management’s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2011 and 2010, and the related consolidated statements of operations, stockholders’ equity and cash flows of the Company for each of the three years in the period ended December 31, 2011, and our report dated March 14, 2012 expressed an unqualified opinion thereon.

/s/ J. H. Cohn LLP  
Roseland, New Jersey  
March 14, 2012

**Item 9B. *Other Information***

None.

## PART III

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### **Item 10. *Directors, Executive Officers, and Corporate Governance***

Information required under this item is incorporated by reference from sections entitled “Proposal 1 — Election of Directors,” “Directors and Executive Officers,” “Board Committees,” “Compensation Committee Interlocks and Insider Participation,” “Section 16(a) Beneficial Ownership Reporting Compliance,” and “Code of Ethics” in our definitive proxy statement, which will be filed with the SEC before April 29, 2012.

### **Item 11. *Executive Compensation***

Information required under this item is incorporated by reference from sections entitled “Executive Compensation” “Summary Compensation Table,” “Grants of Plan-Based Awards,” “Outstanding Equity Awards at Fiscal Year End,” “Employment Agreements,” “Executive Bonus Plan,” “1997 Long-Term Incentive Plan”, “2006 Long-Term Incentive Plan”, “Compensation Committee Report,” “Director Compensation,” and “Shareholder Performance” in our definitive proxy statement, which will be filed with the SEC before April 29, 2012.

### **Item 12. *Security Ownership of Certain Beneficial Owners and Management***

Information required under this item is incorporated by reference from the section entitled “Security Ownership of Certain Beneficial Owners and Management” in our definitive proxy statement, which will be filed with the SEC before April 29, 2012.

### **Item 13. *Certain Relationships and Related Party Transactions, and Director Independence***

Information required under this item is incorporated by reference from the section entitled “Certain Relationships and Related Party Transactions” in our definitive proxy statement, which will be filed with the SEC before April 29, 2012.

### **Item 14. *Principal Accounting Fees and Services***

Information required under this item is incorporated by reference from the section entitled “Audit and Non-Audit Fees” in our definitive proxy statement, which will be filed with the SEC before April 29, 2012.

### **Item 15. *Financial Statements and Exhibits***

#### **(a) *FINANCIAL STATEMENTS***

The following financial statements are included as part of this Form 10-K beginning on page F-1:

#### **Index to Financial Statements**

	<u>Page</u>
Index to Audited Consolidated Financial Report of Metalico, Inc. and subsidiaries included in this Form 10-K:	
Report of Independent Registered Public Accounting Firm .....	F-2
Consolidated Balance Sheets as of December 31, 2011 and 2010 .....	F-3
Consolidated Statements of Operations for the Years Ended December 31, 2011, 2010 and 2009 .....	F-4
Consolidated Statements of Stockholders’ Equity for the Years Ended December 31, 2011, 2010 and 2009 .....	F-5
Consolidated Statements of Cash Flows for the Years Ended December 31, 2011, 2010 and 2009 .....	F-6
Notes to Consolidated Financial Statements .....	F-7

(b) *EXHIBITS*

The following exhibits are filed as part of this Form 10-K:

- 3.1 Fourth Amended and Restated Certificate of Incorporation of Metalico, Inc.; previously filed as Appendix A to Proxy Statement on Schedule 14A for the Company's 2008 Annual Meeting of Stockholders filed May 15, 2008 and incorporated herein by reference
- 3.2 Third Amended and Restated Bylaws of Metalico, Inc.; previously filed as Exhibit 3.2 to Current Report on Form 8-K filed November 3, 2005 and incorporated herein by reference
- 4.1 Specimen Common Stock Certificate; previously filed as Exhibit 4.1 to Form 10 filed December 20, 2004 and incorporated herein by reference
- 10.3\* Employment Agreement dated as of January 1, 2010 between Metalico, Inc. and Carlos E. Agüero; previously filed as Exhibit 10.3 to Current Report on Form 8-K filed December 21, 2009 and incorporated herein by reference
- 10.4\* Employment Agreement dated as of January 1, 2010 between Metalico, Inc. and Michael J. Drury; previously filed as Exhibit 10.4 to Current Report on Form 8-K filed December 21, 2009 and incorporated herein by reference
- 10.5\* Employment Agreement dated as of January 1, 2010 between Metalico, Inc. and Arnold S. Graber; previously filed as Exhibit 10.5 to Current Report on Form 8-K filed December 21, 2009 and incorporated herein by reference
- 10.6\* Employment Agreement dated as of January 1, 2010 between Metalico, Inc. and Eric W. Finlayson; previously filed as Exhibit 10.6 to Current Report on Form 8-K filed December 21, 2009 and incorporated herein by reference
- 10.7\* Metalico, Inc. 1997 Long-Term Incentive Plan; previously filed as Exhibit 10.7 to Form 10 filed December 20, 2004 and incorporated herein by reference
- 10.8\* Metalico, Inc. Executive Bonus Plan; previously filed as Exhibit 10.8 to Form 10 filed December 20, 2004 and incorporated herein by reference
- 10.9 Credit Agreement, dated as of February 26, 2010 but entered into March 2, 2010, by and among Metalico, Inc. and its subsidiaries signatory thereto as borrowers and guarantors and JPMorgan Chase Bank, N.A., as administrative agent, and the lenders party thereto; previously filed as Exhibit 10.1 to Current Report on Form 8-K filed March 4, 2010 and incorporated herein by reference
- 10.10 Second Amendment dated January 27, 2011 to Credit Agreement dated as of February 26, 2010 between and among Metalico, Inc. and its subsidiaries signatory thereto as borrowers or guarantors and JPMorgan Chase Bank, N.A., as administrative agent, and the lenders party thereto; previously filed as Exhibit 10.10 to Form 10-K filed March 15, 2010 and incorporated herein by reference
- 10.11 Fifth Amendment dated February 27, 2012 to Credit Agreement dated as of February 26, 2010 between and among Metalico, Inc. and its subsidiaries signatory thereto as borrowers or guarantors and JPMorgan Chase Bank, N.A., as administrative agent, and the lenders party thereto
- 10.13 Equipment Financing Agreement dated December 12, 2011 as amended by Amendment No. 1 dated February 17, 2012 between Buffalo Shredding and Recovery, LLC as borrower and First Niagara Leasing, Inc. as lender.
- 10.14\* Employment Agreement dated as of February 11, 2011 effective February 21, 2011 between Metalico, Inc. and Kenneth P. Mueller; previously filed as Exhibit 10.14 to Current Report on Form 8-K filed February 22, 2011 and incorporated herein by reference

- 10.15\* Form of Employee Incentive Stock Option Agreement under Metalico, Inc. 1997 Long-Term Incentive Plan; previously filed as Exhibit 99.1 to Current Report on Form 8-K filed March 17, 2005 and incorporated herein by reference
- 10.16\* Form of Employee Deferred Stock Agreement under Metalico, Inc. 2006 Long-Term Incentive Plan; previously filed as Exhibit 10.16 to Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 and incorporated herein by reference
- 10.18\* Metalico 2006 Long-Term Incentive Plan; previously filed as Appendix A to Proxy Statement on Schedule 14A for the Company's 2006 Annual Meeting of Stockholders filed April 13, 2006 and incorporated herein by reference
- 10.19\* Form of Employee Incentive Stock Option Agreement under Metalico, Inc. 2006 Long-Term Incentive Plan; previously filed as Exhibit 10.19 to Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 and incorporated herein by reference
- 10.20\* Form of Employee Restricted Stock Grant Agreement under Metalico, Inc. 2006 Long-Term Incentive Plan; previously filed as Exhibit 10.20 to Annual Report on Form 10-K for the year ended December 31, 2007 and incorporated herein by reference
- 10.21 Securities Purchase Agreement dated as of June 21, 2007 among Metalico, Inc. and the investors named therein; previously filed as Exhibit 10.1 to Current Report on Form 8-K filed June 22, 2007 and incorporated herein by reference
- 10.22 Registration Rights Agreement dated as of June 21, 2007 among Metalico, Inc. and the investors named therein; previously filed as Exhibit 10.2 to Current Report on Form 8-K filed June 22, 2007 and incorporated herein by reference
- 10.23 Form of Amended and Restated Stock Subscription Agreement and Stockholder Agreement dated November 30, 2006 among AgriFuel Co. ("AgriFuel"), the purchasers of AgriFuel stock signatory thereto, and Metalico, Inc.; previously filed as Exhibit 10.1 to Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 and incorporated herein by reference
- 10.24 Form of Amendment No. 1 dated August 22, 2007 to Amended and Restated Stock Subscription Agreement and Stockholder Agreement dated November 30, 2006 among AgriFuel Co., nka Beacon Energy Corp. ("Beacon"), the purchasers of Beacon stock signatory thereto, and Metalico, Inc.; previously filed as Exhibit 10.1 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2007 and incorporated herein by reference
- 10.25 Form of Series B Stock Subscription Agreement and Stockholder Agreement dated August 22, 2007 among Beacon Energy Corp. ("Beacon"), the purchasers of Beacon stock signatory thereto, and Metalico, Inc.; previously filed as Exhibit 10.2 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2007 and incorporated herein by reference
- 10.26 Form of Subscription and Investment Agreement (Series C) dated May 15, 2008 among Beacon Energy Corp., the investors identified therein, and Metalico, Inc.; previously filed as Exhibit 10.26 to Quarterly Report on Form 10-Q for quarter ended June 30, 2008 and incorporated herein by reference
- 10.28 Securities Purchase Agreement dated as of April 23, 2008 among Metalico, Inc. and the investors named therein; previously filed as Exhibit 10.1 to Current Report on Form 8-K/A filed April 24, 2008 and incorporated herein by reference
- 10.29 Registration Rights Agreement dated as of April 23, 2008 among Metalico, Inc. and the investors named therein; previously filed as Exhibit 10.2 to Current Report on Form 8-K/A filed April 24, 2008 and incorporated herein by reference
- 10.30 Form of Senior Unsecured Convertible Note issued to investors party to Agreements identified in Exhibits 10.27 and 10.28 above, previously filed as Exhibit 10.3 to Current Report on Form 8-K filed May 5, 2008 and incorporated herein by reference

- 10.31 Form of Common Stock Purchase Warrant issued to investors party to Agreements identified in Exhibits 10.27 and 10.28 above, previously filed as Exhibit 10.4 to Current Report on Form 8-K/A filed April 24, 2008 and incorporated herein by reference
- 14.1 Code of Business Conduct and Ethics, available on the Company's website ([www.metalico.com](http://www.metalico.com)) and incorporated herein by reference.
- 21.1 List of Subsidiaries of Metalico, Inc.
- 23.1 Consent of Independent Registered Public Accounting Firm.
- 31.1 Certification of Chief Executive Officer of Metalico, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended
- 31.2 Certification of Chief Financial Officer of Metalico, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended
- 32.1 Certification of Chief Executive Officer of Metalico, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code
- 32.2 Certification of Chief Financial Officer of Metalico, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code

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\* Management contract or compensatory plan or arrangement.



## INDEX TO FINANCIAL STATEMENTS

The following financial statements are included as part of this Form 10-K beginning on page F-1:

	<u>Page</u>
<b>Consolidated Financial Statements of Metalico, Inc. and Subsidiaries:</b>	
Report of Independent Registered Public Accounting Firm .....	F-2
Consolidated Balance Sheets as of December 31, 2011 and 2010 .....	F-3
Consolidated Statements of Operations for the Years Ended December 31, 2011, 2010 and 2009 .....	F-4
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## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders  
Metalico, Inc.

We have audited the consolidated balance sheets of Metalico, Inc. and Subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Metalico, Inc. and Subsidiaries as of December 31, 2011 and 2010, and their results of operations and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 14, 2012, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ J.H. Cohn LLP

Roseland, New Jersey  
March 14, 2012

**Metalico, Inc. and Subsidiaries**

**Consolidated Balance Sheets  
December 31, 2011 and 2010**

	2011	2010
	(\$ thousands)	
<b>ASSETS</b>		
Current Assets		
Cash .....	\$ 5,932	\$ 3,473
Trade receivables, less allowance for doubtful accounts 2011 — \$829; 2010 — \$1,027 .....	50,965	55,112
Inventories .....	85,659	73,454
Prepaid expenses and other current assets .....	5,250	6,276
Income taxes receivable .....	3,938	1,386
Deferred income taxes .....	2,345	4,004
<b>Total current assets</b> .....	<b>154,089</b>	<b>143,705</b>
Property and equipment, net .....	91,361	70,215
Goodwill .....	73,548	69,605
Other intangibles, net .....	40,228	38,871
Other assets, net .....	5,667	6,111
<b>Total assets</b> .....	<b>\$364,893</b>	<b>\$328,507</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities		
Short-term debt .....	\$ 5,963	\$ 7,051
Current maturities of other long-term debt .....	6,687	4,196
Accounts payable .....	22,040	18,386
Accrued expenses and other current liabilities .....	4,160	4,561
<b>Total current liabilities</b> .....	<b>38,850</b>	<b>34,194</b>
Long-Term Liabilities		
Senior unsecured convertible notes payable .....	75,074	79,940
Other long-term debt, less current maturities .....	41,030	34,775
Deferred income taxes .....	15,918	6,726
Accrued expenses and other long-term liabilities .....	2,119	5,557
<b>Total long-term liabilities</b> .....	<b>134,141</b>	<b>126,998</b>
<b>Total liabilities</b> .....	<b>172,991</b>	<b>161,192</b>
Commitments and Contingencies (Notes 15 and 16)		
Stockholders' Equity		
Common stock .....	47	46
Additional paid-in capital .....	182,379	175,094
Retained earnings (accumulated deficit) .....	9,910	(7,510)
Accumulated other comprehensive loss .....	(434)	(315)
<b>Total stockholders' equity</b> .....	<b>191,902</b>	<b>167,315</b>
<b>Total liabilities and stockholders' equity</b> .....	<b>\$364,893</b>	<b>\$328,507</b>

See Notes to Consolidated Financial Statements.

**Metalico, Inc. and Subsidiaries**  
**Consolidated Statements of Operations**  
**Years Ended December 31, 2011, 2010 and 2009**

	<b>2011</b>	<b>2010</b>	<b>2009</b>
	(\$ thousands, except share data)		
Revenue .....	\$660,907	\$553,253	\$291,733
Costs and expenses			
Operating expenses .....	584,685	477,066	239,647
Selling, general and administrative expenses .....	29,040	26,482	25,994
Depreciation and amortization .....	14,610	13,728	13,240
Gain on insurance recovery .....	—	(513)	—
Gain on acquisition .....	—	—	(866)
	628,335	516,763	278,015
<b>Operating income</b> .....	<b>32,572</b>	<b>36,490</b>	<b>13,718</b>
Financial and other income (expense)			
Interest expense .....	(9,358)	(9,837)	(15,315)
Accelerated amortization and other costs related to refinancing of senior debt .....	—	(3,046)	(542)
Financial instruments fair value adjustment .....	3,586	(496)	(2,035)
Equity in income (loss) of unconsolidated investee .....	(46)	28	(3,839)
Gain on debt extinguishment .....	243	101	8,072
Other income (expense) .....	142	10	(1,963)
	(5,433)	(13,240)	(15,622)
<b>Income (loss) from continuing operations before provision for income taxes</b> .....	<b>27,139</b>	<b>23,250</b>	<b>(1,904)</b>
Provision for federal and state income taxes .....	9,719	9,779	1,736
<b>Income (loss) from continuing operations</b> .....	<b>17,420</b>	<b>13,471</b>	<b>(3,640)</b>
Discontinued operations:			
Income (loss) from operations less applicable (expense) credit for income taxes 2010 \$6; 2009 (\$162) .....	—	(9)	195
<b>Net income (loss)</b> .....	<b>\$ 17,420</b>	<b>\$ 13,462</b>	<b>\$ (3,445)</b>
Earnings (loss) per share:			
Basic:			
Income (loss) from continuing operations .....	\$ 0.37	\$ 0.29	\$ (0.08)
Income (loss) from discontinued operations .....	—	—	—
Net income (loss) .....	<b>\$ 0.37</b>	<b>\$ 0.29</b>	<b>\$ (0.08)</b>
Diluted:			
Income (loss) from continuing operations .....	\$ 0.37	\$ 0.29	\$ (0.08)
Income (loss) from discontinued operations .....	—	—	—
Net income (loss) .....	<b>\$ 0.37</b>	<b>\$ 0.29</b>	<b>\$ (0.08)</b>

See Notes to Consolidated Financial Statements.

**Metalico, Inc. and Subsidiaries**  
**Consolidated Statements of Stockholders' Equity**  
**Years Ended December 31, 2011, 2010 and 2009**

	Common Stock	Additional Paid-In Capital	(Accumulated Deficit) Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Comprehensive Income (Loss)	Total
	(\$ thousands)					
Balance January 1, 2009	\$36	\$131,248	\$(17,527)	\$(785)		\$112,972
Sale of 6,000,000 shares of common stock, net of offering costs	6	24,789	—	—	—	24,795
Issuance of 159,393 shares of common stock for amendment to make-whole agreements on acquisition	—	288	—	—	—	288
Termination of redemption option on 500,000 shares of redeemable common stock	—	4,000	—	—	—	4,000
Issuance of 3,708,906 shares of common stock in exchange for convertible notes	4	8,996	—	—	—	9,000
Issuance of 134,665 shares of common stock in exchange for options exercised	—	82	—	—	—	82
Stock based compensation expense, net of deferred tax benefit of \$37	—	2,489	—	—	—	2,489
Net loss	—	—	(3,445)	—	(3,445)	(3,445)
Other comprehensive income, net of deferred tax expense of \$45	—	—	—	76	76	76
Comprehensive loss					<u>\$(3,369)</u>	
Balance December 31, 2009	46	171,892	(20,972)	(709)		150,257
Issuance of 127,820 shares of common stock in exchange for options exercised	—	407	—	—	—	407
Stock based compensation expense, net of deferred tax benefit of \$44	—	2,795	—	—	—	2,795
Net income	—	—	13,462	—	13,462	13,462
Other comprehensive income, net of deferred tax expense of \$212	—	—	—	394	394	394
Comprehensive income					<u>\$13,856</u>	
Balance December 31, 2010	46	175,094	(7,510)	(315)		167,315
Issuance of 782,763 shares of common stock for business acquisition, net of issuance costs	1	4,628	—	—	—	4,629
Issuance of 109,906 shares of common stock in exchange for options exercised	—	542	—	—	—	542
Stock based compensation expense, net of deferred tax benefit of \$58	—	2,115	—	—	—	2,115
Net income	—	—	17,420	—	17,420	17,420
Other comprehensive loss, net of deferred tax benefit of \$63	—	—	—	(119)	(119)	(119)
Comprehensive income					<u>\$17,301</u>	
<b>Balance December 31, 2011</b>	<u>\$47</u>	<u>\$182,379</u>	<u>\$ 9,910</u>	<u>\$(434)</u>		<u>\$191,902</u>

See Notes to Consolidated Financial Statements.

**Metalico, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2011, 2010 and 2009**

	<u>2011</u>	<u>2010</u>	<u>2009</u>
	(\$ thousands)		
<b>Cash Flows from Operating Activities</b>			
Net income (loss) .....	\$ 17,420	\$ 13,462	\$ (3,445)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Depreciation .....	12,175	11,021	10,318
Amortization .....	3,523	3,500	3,797
Amortization of note payable and put option discounts .....	65	67	343
Provision (recovery) for doubtful accounts receivable and loss on vendor advances .....	237	370	(144)
Deferred income tax provision .....	8,069	2,732	3,463
Net gain on sale and disposal of property and equipment .....	(265)	(537)	(29)
Gain on acquisition .....	—	—	(866)
Gain on legal settlement .....	—	—	(1,266)
Gain on debt extinguishment .....	(243)	(101)	(8,072)
Equity in loss (income) of unconsolidated investee .....	46	(28)	3,839
Financial instruments fair value adjustment .....	(3,586)	496	2,035
Compensation expense on restricted stock and stock options issued .....	2,115	2,795	2,489
Excess tax benefit from stock-based compensation .....	59	44	37
Deferred financing costs expensed .....	—	2,107	542
Change in assets and liabilities, net of business acquisitions:			
(Increase) decrease in:			
Trade receivables .....	6,651	(24,320)	(9,611)
Inventories .....	(10,995)	(20,873)	(20,249)
Prepaid expenses and other current assets .....	(1,670)	2,490	6,098
Increase (decrease) in:			
Accounts payable, accrued expenses and income taxes receivable .....	(608)	1,576	(14,995)
<b>Net cash provided by (used in) operating activities</b> .....	<u>32,993</u>	<u>(5,199)</u>	<u>(25,716)</u>
<b>Cash Flows from Investing Activities</b>			
Proceeds from insurance recovery and sale of property and equipment .....	578	646	333
Purchase of property and equipment .....	(26,196)	(5,449)	(3,022)
(Increase) decrease in other assets .....	(455)	220	(269)
Investment in unconsolidated subsidiary .....	—	(350)	—
Cash paid for business acquisitions, less cash acquired .....	(1,844)	—	(2,453)
<b>Net cash used in investing activities</b> .....	<u>(27,917)</u>	<u>(4,933)</u>	<u>(5,411)</u>
<b>Cash Flows from Financing Activities</b>			
Net borrowings (payments) under revolving lines-of-credit .....	(5,437)	4,623	—
Proceeds from other borrowings .....	13,049	9,452	612
Principal payments on other borrowings .....	(10,516)	(4,498)	(50,867)
Proceeds from issuance of common stock on exercised options .....	542	407	82
Proceeds from other issuance of common stock .....	—	—	24,795
Excess tax benefit from stock-based compensation .....	(59)	(44)	(37)
Debt-issuance costs paid .....	(196)	(1,273)	(1,453)
<b>Net cash (used in) provided by financing activities</b> .....	<u>(2,617)</u>	<u>8,667</u>	<u>(26,868)</u>
<b>Net increase (decrease) in cash</b> .....	2,459	(1,465)	(57,995)
<b>Cash:</b>			
Beginning .....	3,473	4,938	62,933
Ending .....	<u>\$ 5,932</u>	<u>\$ 3,473</u>	<u>\$ 4,938</u>

See Notes to Consolidated Financial Statements.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(\$ thousands, except per share data)**

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**Note 1. Nature of Business and Summary of Significant Accounting Policies**

*Nature of business:* Metalico Inc. and subsidiaries (the “Company”) operates in three distinct business segments: (a) ferrous and non-ferrous scrap metal recycling (“Scrap Metal Recycling”), (b) platinum group and minor metals recycling (“PGM and Minor Metals Recycling”), and (c) lead metal product fabricating (“Lead Fabricating”). Its operating facilities include twenty scrap metal recycling facilities, including a combined aluminum de-oxidizing plant, six PGM and Minor Metal Recycling facilities and four lead product manufacturing and fabricating plants. The Company markets a majority of its products domestically but maintains several international customers.

Reference should be made to Note 17 regarding discontinued operations of the Company.

A summary of the Company’s significant accounting policies follows:

*Use of estimates in the preparation of financial statements:* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. The Company uses estimates in determining the reported amounts for reserves for uncollectible accounts receivable and vendor advances, inventory, deferred tax asset and intangible asset valuations, put warrant liability and stock-based compensation. Actual results could differ from those estimates.

*Principles of consolidation:* The accompanying financial statements include the accounts of Metalico, Inc. and its consolidated subsidiaries, which are comprised of those entities in which it has an investment equal to or more than 50%, or a controlling financial interest. A controlling financial interest exists when the Company holds an interest of less than 50% in an entity, but possesses (i) control over more than 50% of the voting rights by virtue of indirect ownership by certain officers and shareholders of the Company, (ii) the power to govern the entity’s most significant financial and operating policies by agreement or statute or ability to appoint management, (iii) the right to appoint or remove the majority of the board of directors, or (iv) the power to assemble the majority of voting rights at meetings of the board of directors or other governing body. All significant intercompany accounts and transactions have been eliminated.

Effective January 1, 2011, the Company has identified PGM and Minor Metals Recycling as a new reportable segment previously grouped in the Scrap Metal Recycling segment. Certain balance sheet and operating details about the PGM and Minor Metals Recycling segment have been reported in Note 6 — Goodwill and Other Intangibles and Note 18 — Segment Reporting. As such, previous year’s reported information has been adjusted to reflect comparative data.

*Trade receivables:* Trade receivables are carried at original invoice amount less an estimate made for doubtful accounts based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Trade receivables are written off when deemed uncollectible. Recoveries of trade receivables previously written off are recorded when received. The Company generally does not charge interest on past-due amounts or require collateral on trade receivables.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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*Concentration of credit risk:* Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash, money market mutual funds and trade receivables. At times, cash in banks is in excess of the FDIC insurance limit. The Company has not experienced any loss as a result of those deposits.

*Inventories:* Inventories are valued at the lower of cost or market determined on a first-in, first-out basis. A portion of operating labor and overhead costs has been allocated to inventory.

*Property and equipment:* Property and equipment are stated at cost. Depreciation is provided on a straight-line basis over the estimated service lives of the respective classes of property and equipment ranging between 3 and 10 years for office furniture, fixtures and equipment, 3 and 10 years for vehicles, 2 and 20 years for machinery and equipment and 3 and 39 years for buildings and improvements.

*Goodwill:* The Company records as goodwill the excess of the purchase price over the fair value of identifiable net assets acquired. Accounting Standards Codification (“ASC”) prescribes a two-step process for impairment testing of goodwill, which is performed annually, as well as when an event triggering impairment may have occurred. The first step tests for impairment by comparing the estimated fair value of each reporting unit to its carrying value. The fair value of the reporting units are estimated by discounted cash flows produced by a 5 year forecast. Forecasts of future cash flows are based on our best estimate of future net sales and operating expenses. If the fair value is determined to be less than the book value, a second step is performed to compute the amount of impairment as the difference between the estimated fair value of goodwill and the carrying value. The Company performs its annual analysis as of December 31 of each fiscal year.

*Other intangible and other assets:* Covenants not to compete are amortized on a straight-line basis over the terms of the agreements, not exceeding 5 years. Debt issue costs are amortized over the average term of the credit agreement using the effective interest method. Supplier lists are amortized on a straight-line basis not to exceed 20 years and trademarks and know-how have an indefinite life except for a certain trademark of the Company’s lead operation which has been determined to have a 3 year-life.

*Impairment of long-lived assets:* The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of definite-lived assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted cash flows expected to be generated by the asset. If such assets are impaired, the impairment is recognized as the amount by which the carrying amount exceeds the estimated future cash flows. Assets to be sold are reported at the lower of the carrying amount or the fair value less costs to sell. Indefinite-lived assets are tested for impairment annually or when impairment is suspected by a comparison of the carrying amount of the asset to the net present value of future cash flows expected to be generated by the asset.

*Equity Method of Accounting:* The Company accounts for its unconsolidated subsidiary using the equity method of accounting. Under the equity method, the investment is carried at cost of acquisition, plus the Company’s equity in undistributed earnings or losses since acquisition, less distributions received since acquisition. Equity in the losses of the unconsolidated subsidiary is recognized according to the Company’s percentage ownership in the unconsolidated subsidiary until the Company contributed capital has been fully depleted. Reserves are provided where management determines that the investment or equity in earnings is not realizable. Changes in equity in undistributed earnings or losses since acquisition are reflected in financial and other income (expense) in the statements of operations.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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*Income taxes:* Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. The Company records interest related to unrecognized tax benefits in interest expense and penalties in selling, general and administrative expenses.

*Revenue recognition:* Revenue from product sales is recognized as goods are shipped, which generally is when title transfers and the risks and rewards of ownership have passed to customers, based on free on board (“FOB”) terms. Brokerage sales are recognized upon receipt of materials by the customer and reported net of costs in product sales. Historically, there have been very few sales returns and adjustments in excess of reserves for such instances that would impact the ultimate collection of revenues: therefore, no material provisions have been made when a sale is recognized.

*Derivative financial instruments:* All derivatives are recognized on the balance sheet at their fair value. On the date the derivative contract is entered into, the Company designates the derivative as a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability. Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash-flow hedge are recorded in other comprehensive income, until earnings are affected by the variability of cash flows (e.g., when periodic settlements on a variable-rate asset or liability are recorded in earnings).

*Stock-based compensation:* For employee stock options, the Company calculates the fair value of the award on the date of grant using the Black-Scholes method and recognizes that expense over the service period for awards expected to vest. The fair value of restricted stock awards is determined based on the number of shares granted and the average of the high and low quoted price of the Company’s common stock the date of grant. The estimation of stock awards that will ultimately vest requires judgment, and to the extent actual results or updated estimates differ from original estimates, such amounts are recorded as a cumulative adjustment in the period estimates are revised. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class, and historical experience.

*Environmental remediation costs:* The Company is subject to comprehensive and frequently changing federal, state and local environmental laws and regulations, and will incur additional capital and operating costs in the future to comply with currently existing laws and regulations, new regulatory requirements arising from recently enacted statutes, and possible new statutory enactments. The Company accrues losses associated with environmental remediation obligations when such losses are probable and reasonably estimable. Accruals for estimated losses from environmental remediation obligations generally are recorded no later than completion of the remedial feasibility study. Such accruals are adjusted as further information develops or circumstances change. Costs of future expenditures for environmental remediation obligations are not discounted to their present value. Recoveries of environmental remediation costs from other parties are recorded as assets when their receipt is deemed probable.

## Metalico, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements — (Continued) (\$ thousands, except per share data)

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Determining (a) the extent of remedial actions that are or may be required, (b) the type of remedial actions to be used, (c) the allocation of costs among potentially responsible parties (“PRPs”) and (d) the costs of making such determinations, on a site-by-site basis, require a number of judgments and assumptions and are inherently difficult to estimate. The Company utilizes certain experienced consultants responsible for site monitoring, third party environmental specialists, and correspondence and progress reports obtained from the various regulatory agencies responsible for site monitoring to estimate its accrued environmental remediation costs. The Company generally contracts with third parties to fulfill most of its obligations for remedial actions. The time period necessary to remediate a particular site may extend several years, and the laws governing the remediation process and the technology available to complete the remedial action may change before the remedial action is complete. Additionally, the impact of inflation and productivity improvements can change the estimates of costs to be incurred. It is reasonably possible that technological, regulatory or enforcement developments, the results of environmental studies, the nonexistence or inability of other PRPs to contribute to the settlements of such liabilities or other factors could necessitate the recording of additional liabilities which could be material. The majority of the Company’s environmental remediation accrued liabilities are applicable to its now discontinued secondary lead smelting operations.

*Earnings (loss) per common share:* Basic earnings (loss) per share (“EPS”) data has been computed on the basis of the weighted-average number of common shares outstanding during each period presented. Diluted EPS data has been computed on the basis of the assumed conversion, exercise or issuance of all potential common stock instruments, unless the effect is to reduce the loss or increase the net income (loss) per common share.

#### Note 2. Business Acquisitions

*Business acquisition (scrap metal recycling segment):* On January 31, 2011, the Company acquired 100% of the outstanding capital stock of Goodman Services, Inc., a Bradford, Pennsylvania-based full service recycling company with additional operations in Jamestown, New York and Canton, Ohio. The acquisition is consistent with the Company’s expansion strategy of penetrating geographically contiguous markets and benefiting from intercompany and operating synergies that are available through consolidation. The purchase price included cash and Metalico common stock among other items of consideration. Funding for the acquisition included a drawdown under the Company’s Credit Agreement. As part of the purchase price for the acquisition, the Company issued 782,763 shares of its common stock, par value \$0.001 per share having an aggregate value to the sellers of \$4,391 determined at a price per share of \$5.61. The results of operations of the business acquired are included in the Company’s scrap metal recycling segment in the consolidated financial statements from the acquisition date forward. Unaudited pro forma results are not presented as they are not material to the Company’s overall consolidated financial statements.

*Business acquisition (scrap metal recycling segment):* On December 8, 2009, the Company’s Metalico Youngstown, Inc., subsidiary (“Youngstown”) closed a purchase of substantially all the assets, of Youngstown Iron & Metal, Inc. (“YIM”) and Atlas Recycling, Inc., (“ARI”) value-added processors of recyclable scrap metal feedstocks of ferrous and non-ferrous metals located principally in Youngstown, Ohio. No goodwill was recorded in the transaction. Included in the allocation of the purchase price is a gain of \$866 and is reported as a separate item in income from operations. The \$866 gain represents a supplier list valued at \$850 which is being amortized on a straight line basis over a 10 year life and \$16 representing the fair market value of net assets purchased in excess of the purchase price. The purpose of the acquisition was to expand the Company’s scrap metal recycling business within its geographic region. The results of operations acquired are included in the Company’s scrap metal recycling segment in the consolidated financial statements from the acquisition date forward. Unaudited pro forma results are not presented as they are not material to the Company’s overall consolidated financial statements. On June 30, 2010, the Company completed the acquisition when it closed the transfer of the real property in northeastern Ohio used in YIM’s and ARI’s operations.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

**Note 3. Major Customer**

Revenues for the years ended December 31, 2011, 2010 and 2009, includes net revenues to the following customer together with the trade receivables due from such customer as of December 31, 2011 and 2010. No other customer accounted for more than 10% of total revenues in any year presented.

	Net Revenues to Customer as a percentage of Total Revenues For the year ended December 31,			Trade Receivable Balance as of December 31,	
	2011	2010	2009	2011	2010
Customer A (PGM and Minor Metals Recycling segment) .....	17.3%	23.6%	18.0%	\$2,335	\$7,994

**Note 4. Inventories**

Inventories as of December 31, 2011 and 2010 were as follows:

	2011	2010
Raw materials .....	\$ 6,446	\$ 8,125
Work-in-process .....	3,406	3,927
Finished goods .....	9,456	6,735
Ferrous scrap metal .....	33,812	24,093
Non-ferrous scrap metal .....	32,539	30,574
	\$85,659	\$73,454

**Note 5. Property and Equipment**

Property and equipment as of December 31, 2011 and 2010 consisted of the following:

	2011	2010
Land .....	\$ 10,930	\$ 9,274
Buildings and improvements .....	30,196	26,041
Office furniture, fixtures and equipment .....	2,119	1,894
Vehicles and machinery and equipment .....	100,396	77,381
Construction in progress .....	3,743	—
	147,384	114,590
Less accumulated depreciation .....	56,023	44,375
	\$ 91,361	\$ 70,215

For the year ended December 31, 2011, the Company capitalized interest expense of \$294 related to the construction of its new shredder facility in Western, New York.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

**Note 6. Goodwill**

The Company's goodwill resides in multiple reporting units. The carrying amount of goodwill is tested annually as of December 31 or whenever events or circumstances indicate that impairment may have occurred. At December 31, 2011, after the consideration of a 25% control premium, the Company's market capitalization exceeded total stockholders' equity. Current economic conditions in industries in which the Company purchases and sells material has produced projected cash flow and operating results sufficient enough to support the carrying values of goodwill recorded in its reporting units. No indicators of impairment were identified for the years ended December 31, 2011, 2010 and 2009. For the year ended December 31, 2011, the Company recorded goodwill of \$3,943 in connection with the Goodman Services, Inc., acquisition described in Note 2.

Changes in the carrying amount of goodwill for the years ended December 31, 2011 and 2010 were as follows:

	<b>2011</b>	<b>2010</b>
Balance, beginning of year .....	\$69,605	\$69,301
Acquired during the year .....	3,943	304
Balance, end of year .....	\$73,548	\$69,605

The aggregate carrying of goodwill by segment as of December 31, 2011 and 2010 was as follows:

	<b>Scrap Metal Recycling</b>	<b>PGM and Minor Metal Recycling</b>	<b>Lead Fabrication and Recycling</b>	<b>Consolidated</b>
2011 .....	\$43,528	\$24,652	\$5,368	\$73,548
2010 .....	\$39,585	\$24,652	\$5,368	\$69,605

For the year ended December 31, 2008, the profitability of individual reporting units suffered from downturns in customer demand and other factors resulting from the global economic crisis including the precipitous decline in commodity prices. Certain individual reporting units were more impacted by these factors than the Company as a whole due to particular demand characteristics for specific commodities which the Company handles. Specifically, the decline in the automotive industry, which drives a significant portion of the demand for PGMs, resulted in exceptional declines in PGM pricing which impacted the fair value of the goodwill recorded in the Company's PGM reporting units.

Adverse changes in general economic and market conditions and future volatility in the equity and credit markets could have further impact on the Company's valuation of its reporting units and may require the Company to assess the carrying value of its remaining goodwill and other intangibles prior to normal annual testing date.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

**Note 7. Other Intangible Assets**

The Company tests all finite-lived intangible assets and other long-lived assets, such as fixed assets, for impairment only if circumstances indicate that possible impairment exists. Estimated useful lives of intangible assets are determined by reference to both contractual arrangements such as non-compete covenants and current and projected cash flows for supplier lists. During 2011 and 2010, no indicators of impairment were identified and no adjustments were made to the estimated lives of finite-lived assets. Indefinite-lived assets are tested for impairment at least annually. Other intangible assets as of December 31, 2011 and 2010 consisted of the following:

	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Amount</u>
<b>2011</b>			
Covenants not-to-compete .....	\$ 4,105	\$ (900)	\$ 3,205
Trademarks and tradenames .....	6,075	—	6,075
Supplier relationships .....	39,130	(8,579)	30,551
Know how .....	397	—	397
Patents and databases .....	94	(94)	—
	<u>\$49,801</u>	<u>\$(9,573)</u>	<u>\$40,228</u>
<b>2010</b>			
Covenants not-to-compete .....	\$ 4,310	\$(3,120)	\$ 1,190
Trademarks and tradenames .....	6,075	—	6,075
Supplier relationships .....	37,500	(6,322)	31,178
Know how .....	397	—	397
Patents and databases .....	94	(63)	31
	<u>\$48,376</u>	<u>\$(9,505)</u>	<u>\$38,871</u>

The changes in the net carrying amount of amortized intangible and other assets by classifications for the years ended December 31, 2011 and 2010 were as follows:

	<u>Covenants Not-to- Compete</u>	<u>Supplier Relationships</u>	<u>Patents and Databases</u>
<b>2011</b>			
Balance, beginning .....	\$1,190	\$31,178	\$ 31
Acquisitions/additions .....	2,427	1,630	—
Amortization .....	(412)	(2,257)	(31)
Balance, ending .....	<u>\$3,205</u>	<u>\$30,551</u>	<u>\$ —</u>
<b>2010</b>			
Balance, beginning .....	\$1,770	\$33,297	\$ 63
Acquisitions/additions .....	—	—	—
Amortization .....	(580)	(2,119)	(32)
Balance, ending .....	<u>\$1,190</u>	<u>\$31,178</u>	<u>\$ 31</u>

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
(\$ thousands, except per share data)

Amortization expense recognized on all amortizable intangible assets totaled \$2,700, \$2,731 and \$2,951 for the years ended December 31, 2011, 2010 and 2009, respectively. Estimated aggregate amortization expense on amortizable intangible and other assets for each of the next five years and thereafter is as follows:

<u>Years Ending December 31:</u>	<u>Amount</u>
2012 .....	\$ 2,680
2013 .....	2,699
2014 .....	2,837
2015 .....	2,834
2016 .....	2,789
Thereafter .....	<u>19,917</u>
	<u>\$33,756</u>

**Note 8. Accrued Expenses and Other Liabilities**

Accrued expenses and other liabilities as of December 31, 2011 and 2010 consisted of the following:

	<u>2011</u>			<u>2010</u>		
	<u>Current</u>	<u>Long-Term</u>	<u>Total</u>	<u>Current</u>	<u>Long-Term</u>	<u>Total</u>
Environmental remediation costs .....	\$ 325	\$1,138	\$1,463	\$ 216	\$1,348	\$ 1,564
Payroll and employee benefits .....	1,294	606	1,900	1,194	424	1,618
Interest and bank fees .....	1,087	—	1,087	1,134	—	1,134
Put warrant liability .....	—	199	199	—	3,785	3,785
Other .....	1,454	176	1,630	2,017	—	2,017
	<u>\$4,160</u>	<u>\$2,119</u>	<u>\$6,279</u>	<u>\$4,561</u>	<u>\$5,557</u>	<u>\$10,118</u>

**Note 9. Pledged Assets, Short-Term Debt, Long-Term Debt and Warrants**

	<u>2011</u>	<u>2010</u>
Short-term debt as of December 31, 2011 and 2010 consisted of the following:		
Revolving line-of-credit notes payable under secured credit facility to primary lender, terms as described below .....	<u>\$ 5,963</u>	<u>\$ 7,051</u>
Long-term debt, excluding senior unsecured convertible notes payable, as of December 31, 2011 and 2010 consisted of the following:		
Senior debt:		
Revolving line-of-credit payable under secured credit facility with primary lender, terms as described below .....	\$23,852	\$28,202
Term loan payable under secured credit facility, with primary lender, due in monthly principal installments of \$222 plus interest at the lenders base rate plus a margin (an effective rate of 4.18% at December 31, 2011), maturing March 2013, collateralized by substantially all assets of the Company .....	3,333	6,000
Note payable to bank, due in monthly installments of \$83, including interest at 4.77%, maturing December 2022, collateralized by certain equipment .....	7,891	—

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**

**(\$ thousands, except per share data)**

	<u>2011</u>	<u>2010</u>
Note payable to bank, due in monthly installments of \$3, including interest at 7.2%, remainder due April 2019, collateralized by a mortgage on real property .....	201	219
Other, primarily equipment notes payable and capitalized leases for related equipment, interest from 0.0% to 12.4%, collateralized by certain equipment with due dates ranging from 2012 to 2016 .....	7,065	3,094
Subordinated debt (subordinate to debt with primary lenders):		
Note payable to selling shareholders in connection with business acquisition, due in monthly installments of approximately \$20 plus interest at 5%, due December 2019, unsecured .....	1,325	1,456
Notes payable to selling shareholders in connection with business acquisition, due in quarterly installments of approximately \$156 plus interest at 6.5%, due January 2016, unsecured .....	2,651	—
Non-compete obligations payable to individuals in connection with business acquisition, due in quarterly installments of \$100 plus interest at 6.5%, unsecured .....	1,399	—
	<u>47,717</u>	<u>38,971</u>
Less current maturities .....	<u>6,687</u>	<u>4,196</u>
Long-term portion .....	<u>\$41,030</u>	<u>\$34,775</u>

On March 2, 2010, the Company entered into a Credit Agreement dated as of February 26, 2010 (the “Credit Agreement”) with a syndicate of lenders led by JPMorgan Chase Bank, N.A and including RBS Business Capital and Capital One Leverage Finance Corp. The three-year facility consisted of senior secured credit facilities in the aggregate amount of \$65,000, including a \$57,000 revolving line of credit (the “Revolver”) and an \$8,000 machinery and equipment term loan facility (“Initial Term Loan”). The Revolver provides for revolving loans which, in the aggregate, were not to exceed the lesser of \$57,000 or a “Borrowing Base” amount based on specified percentages of eligible accounts receivable and inventory and bears interest at the “Base Rate” (a rate determined by reference to the prime rate) plus 1.25% or, at the Company’s election, the current LIBOR rate plus 3.5% (reduced to 3.25% per the Second Amendment described below). The Initial Term Loan bears interest at the Base Rate plus 2% or, at the Company’s election, the current LIBOR rate plus 4.25% (reduced to 3.75% per the Second Amendment described below). Under the Credit Agreement, the Company is subject to certain operating covenants and is restricted from, among other things, paying cash dividends, repurchasing its common stock over certain stated thresholds, and entering into certain transactions without the prior consent of the lenders. In addition, the Credit Agreement contains certain financial covenants, including minimum EBITDA, minimum fixed charge coverage ratios, and maximum capital expenditures covenants. Obligations under the Credit Agreement are secured by substantially all of the Company’s assets other than real property, which is subject to a negative pledge. The proceeds of the Credit Agreement are used for present and future acquisitions, working capital, and general corporate purposes.

On January 27, 2011, the Company entered into a Second Amendment (the “2011 Amendment”) to the Credit Agreement. The 2011 Amendment provided for an increase in the maximum amount available under the Credit Agreement to \$85,000, including \$70,000 under the Revolver (up from \$57,000) and an additional term loan (“Term Loan I”) to be available in multiple draws in the aggregate amount of \$9,000 earmarked for capital expenditures, primarily the shredder project in suburban Buffalo, New York. The original term loan funded at the closing of the Credit Agreement continues to amortize. The 2011 Amendment increases the advance rate for

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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inventory under the Revolver's borrowing base formula. LIBOR-based interest rates have been reduced to the current LIBOR rate plus 3.25% (an effective rate of 3.90% as of December 31, 2011) for revolving loans and the current LIBOR rate plus 3.75% (an effective rate of 4.18% as of December 31, 2011) for term loans. Term Loan I was repaid from the proceeds of the Equipment Financing Agreement described below. The 2011 Amendment also adjusted the definition of Fixed Charges and several covenants, allowing for increases in permitted indebtedness, capital expenditures, and permitted acquisition baskets and extends the Credit Agreement's maturity date from March 1, 2013 to January 23, 2014. The remaining material terms of the Credit Agreement remain unchanged by the 2011 Amendment. As of December 31, 2011, the Revolver had \$37,952 available for borrowing and \$2,233 outstanding letters of credit. The outstanding balance under the Credit Agreement at December 31, 2011 and December 31, 2010 was \$33,148 and \$41,253, respectively.

Listed below are the material debt covenants as prescribed by the Credit Agreement.

Fixed Charge Coverage Ratio — trailing twelve month period ended on December 31, 2011 must not be less than covenant.

Covenant .....	1:1 to 1:0
Actual .....	1.5 to 1:0

Year 2011 Capital Expenditures — Year 2011 annual capital expenditures must not exceed covenant.

Covenant .....	\$25,000
Actual year to date .....	\$27,578

As of December 31, 2011, the Company exceeded its Capital Expenditures covenant and subsequently received waivers from the lender syndicate under the Credit Agreement and from the lender under Equipment Finance Agreement described below.

Upon the effectiveness of the Credit Agreement described above, the Company terminated the Amended and Restated Loan and Security Agreement with Wells Fargo Foothill, Inc. dated July 3, 2007, as amended (the "Loan Agreement") and repaid outstanding indebtedness under the Loan Agreement in the aggregate principal amount of approximately \$13,478. The Company also terminated the Financing Agreement with Ableco Finance LLC ("Ableco") dated July 3, 2007, as amended (the "Financing Agreement") and repaid outstanding indebtedness under the Financing Agreement in the aggregate principal amount of approximately \$30,630. Outstanding balances under the Loan Agreement and the Financing Agreement were paid with borrowings under the Credit Agreement and available cash. Unamortized deferred financing costs under the prior loan agreements of \$2,107, the reclassification of \$598 (\$372 net of income taxes) in losses previously reported in other comprehensive income into earnings due to the termination of the interest rate swap contract and credit facility termination fees and other charges of \$341 were expensed and reported in financial and other income (expenses) as accelerated amortization on other costs related to refinance of senior debt for the year ended December 31, 2010.

On December 12, 2011, the Company entered into an Equipment Finance Agreement (the "Equipment Finance Agreement") with First Niagara Leasing, Inc. providing up to \$10,418. Through December 31, 2011, the Company had drawn down a total of \$7,891 of which \$6,585 was used to repay the Term Loan I under the Credit Agreement. The loan is secured by the new shredder and related equipment. The loan bears interest at 4.77% and

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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requires monthly payments of \$83 beginning January 2012 and matures December 2022. The Equipment Financing Agreement contains financial covenants that mirror those of the Credit Agreement with the Company's primary lenders. As of December 31, 2011, the outstanding balance under the loan was \$7,891 and had remaining availability of \$2,527.

*Senior Unsecured Convertible Notes Payable:*

On April 23, 2008, the Company entered into a Securities Purchase Agreement with accredited investors ("Note Purchasers") which provided for the sale of \$100 million of Senior Unsecured Convertible Notes (the "Notes") convertible into shares of the Company's common stock ("Note Shares"). The Notes are convertible to common stock at all times at the option of the holder. The initial and current conversion price of the Notes is \$14.00 per share. The Notes bear interest at 7% per annum, payable in cash, and will mature in April 2028. In addition, the Notes contain (i) an optional repurchase right exercisable by the Note Purchasers on the sixth, eighth and twelfth anniversary of the date of issuance of the Notes, whereby each Note Purchaser will have the right to require the Company to redeem the Notes at par and (ii) an optional redemption right exercisable by the Company beginning on May 1, 2011, the third anniversary of the date of issuance of the Notes, and ending on the day immediately prior to the sixth anniversary of the date of issuance of the Notes, whereby the Company shall have the option but not the obligation to redeem the Notes at a redemption price equal to 150% of the principal amount of the Notes to be redeemed plus any accrued and unpaid interest thereon, limited to 30% of the aggregate principal amount of the Notes as of the issuance date, and from and after the sixth anniversary of the date of issuance of the Notes, the Company shall have the option to redeem any or all of the Notes at a redemption price equal to 100% of the principal amount of the Notes to be redeemed plus any accrued and unpaid interest thereon.

The Notes also contain (i) certain repurchase requirements upon a change of control, (ii) make-whole provisions upon a change of control, (iii) "weighted average" anti-dilution protection, subject to certain exceptions, (iv) an interest make-whole provision in the event that the Note Purchasers are forced to convert their Notes between the third and sixth anniversary of the date of issuance of the Notes whereby the Note Purchasers would receive the present value (using a 3.5% discount rate) of the interest they would have earned had their Notes so converted been outstanding from such forced conversion date through the sixth anniversaries of the date of issuance of the Notes, and (v) a debt incurrence covenant which limits the ability of the Company to incur debt, under certain circumstances.

Listed below is the material debt covenant as prescribed by the Notes. As of December 31, 2011, the Company was in compliance with such covenant.

Consolidated Funded Indebtedness to trailing twelve month EBITDA must not exceed covenant.

Covenant .....	3.5 to 1.0
Actual .....	1.0 to 1.0

*Convertible Note Exchanges*

On September 28, 2011, the Company repurchased convertible notes totaling \$5,000 for \$4,463 using proceeds of the Revolver described above resulting in a gain of \$243, net of \$68 in unamortized warrant discount (discussed in Note 11) and \$226 in unamortized deferred financing costs.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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On August 26, 2010, the Company repurchased convertible notes totaling \$500 for \$375 using proceeds of the Revolver described above resulting in a gain of \$101 net of unamortized warrant discount.

On April 23, 2009 and June 4, 2009, the Company entered into agreements with certain Note holders and retired an aggregate \$18,390 in debt principal through the issuance of 3,708,906 shares of common stock. The transactions resulted in an aggregate gain on debt extinguishment, net of unamortized discounts and deferred financing costs, of \$8,072 for the year ended December 31, 2009.

As of December 31, 2011 and 2010, the outstanding balance on the Notes was \$75,074 (net of \$1,036 in unamortized discount related to the original fair value of warrants issued with the Notes) and \$79,940 (net of \$1,170 unamortized discount), respectively.

Aggregate annual maturities, excluding discounts, required on all debt outstanding as of December 31, 2011 are as follows:

<u>Years ending December 31:</u>	<u>Amount</u>
2012 .....	\$ 12,650
2013 .....	4,169
2014 .....	103,252
2015 .....	3,042
2016 .....	1,593
Thereafter .....	5,084
	<u>\$129,790</u>

**Note 10. Accumulated Other Comprehensive Loss**

Total comprehensive income (loss) is reported in the accompanying statements of stockholders' equity. Information related to the components, net of tax, of other comprehensive income (loss) for the years ended December 31, 2011, 2010 and 2009 is as follows.

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Change in funded status of defined benefit pension plan .....	\$(119)	\$ 22	\$85
Adjustment for realized loss on interest rate swap .....	—	372	—
Unrealized loss on interest rate swap, net of income tax benefit of 2009 \$5 .....	—	—	(9)
	<u>\$(119)</u>	<u>\$394</u>	<u>\$76</u>

The components of accumulated other comprehensive loss, net of tax, as of December 31, 2011 and 2010 are as follows:

	<u>2011</u>	<u>2010</u>
Funded status of defined benefit pension plan .....	<u>\$(434)</u>	<u>\$(315)</u>

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

**Note 11. Capital Stock**

Capital stock voting rights, par value, dividend features and authorized, issued and outstanding shares are summarized as follows as of December 31, 2011 and 2010:

	2011		2010	
	Authorized	Issued and Outstanding	Authorized	Issued and Outstanding
Preferred stock, voting, \$.001 par value . . . . .	10,000,000	—	10,000,000	—
Common stock, voting, \$.001 par value . . . . .	100,000,000	47,467,897	100,000,000	46,559,878

Each outstanding share of common stock entitles the record holder to one vote on all matters submitted to a vote of the Company's shareholders. Common shareholders are also entitled to dividends when and if declared by the Company's Board of Directors.

The Board of Directors of Metalico, Inc. is authorized to issue preferred stock from time to time in one or more classes or series thereof, each such class or series to have voting powers (if any), conversion rights (if any), dividend rights, dividend rate, rights and terms of redemption, designations, preferences and relative, participating, optional or other special rights and privileges, and such qualifications, limitations or restrictions thereof, as shall be determined by the Board and stated and expressed in a resolution or resolutions of the Board providing for the issuance of such preferred stock. The Board is further authorized to increase (but not above the total number of authorized shares of the class) or decrease (but not below the number of shares of any such series then outstanding) the number of shares in any series, the number of which was fixed by it, subsequent to the issuance of shares of such series then outstanding, subject to the powers, preferences, and rights, and the qualifications, limitations, and restrictions of such preferred stock stated in the resolution of the Board originally fixing the number of shares of such series

*Stock Purchase Warrants:*

In conjunction with the issuance of the Notes in May 2008, Note Purchasers were issued a total of 250,000 warrants for shares of the Company's common stock at an exercise price of \$14.00 per share (subject to adjustment) with a term of six years. The Company also issued warrants to purchase 1,169,231 shares of the Company's common stock at an exercise price of \$12.65 per share (subject to adjustment) with a term of six years in connection with a private placement of the Company's common stock in March 2008. Both sets of warrants (the "Put Warrants") provide that, in the event of a change of control, at the request of the holder delivered before the ninetieth (90th) day after the consummation of such change in control, the Company (or its successor entity) shall purchase the warrant from the requesting holder by paying the holder, within five (5) business days of such request (or, if later, on the effective date of the change of control), cash in an amount equal to the Black-Scholes Value of the remaining unexercised portion of the Put Warrant on the date of such change of control. At December 31, 2011, all 1,419,231 warrants were outstanding.

These warrants are accounted for as long-term liabilities and marked-to-market each balance sheet date with a charge or credit to "Financial instruments fair value adjustments" in the statements of operations. At each balance sheet date, any change in the calculated fair market value of the warrant obligations must be recorded as additional expense or other income.

At December 31, 2011 and 2010, the estimated fair value of the liability related to the outstanding Put Warrants was \$199 and \$3,785, respectively. The change in fair value of the warrant liability resulted in income of \$3,586 for the year ended December 31, 2011 and expense of \$496 and \$2,877 for the years ended December 31, 2010 and 2009, respectively. See Note 22 regarding fair value measurements.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

**Note 12. Income Taxes**

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2011 and 2010 are presented below:

	2011	2010
<b>Deferred tax assets:</b>		
Inventories .....	\$ 2,734	\$ 3,363
Accrued expenses .....	1,733	1,174
Accounts receivable .....	495	657
Loss carryforwards for state purposes .....	3,198	3,448
Intangible assets .....	—	1,534
Basis in subsidiary stock .....	2,707	2,294
	10,867	12,470
Less valuation allowance .....	(3,729)	(3,496)
	7,138	8,974
<b>Deferred tax liabilities:</b>		
Property and equipment .....	(15,714)	(8,674)
Gain on debt extinguishment .....	(2,868)	(2,825)
Intangible assets .....	(2,105)	—
Prepaid expenses .....	(220)	(197)
	(20,907)	(11,696)
	\$(13,769)	\$ (2,722)

The net change in the total valuation allowance was an increase of \$233 in 2011 and a decrease of \$299 in 2010. The valuation allowance at December 31, 2011 was primarily related to state tax credits, state net operating loss carryforwards, and certain investments that, in the judgment of management, are not more likely than not to be realized. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities (including the impact of available carryback and carryforward periods), projected future taxable income, and tax-planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowances at December 31, 2011. The amount of the deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced.

At December 31, 2011, the Company has net operating loss carryforwards for state income tax purposes of \$41,506 which are available to offset future state taxable income, if any, through 2031.

At December 31, 2011, the Company has credit carryforwards for state income tax purposes of \$1,844 which are available to offset future state tax expense, if any.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
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The provision (credit) for income taxes for the years ended December 31, 2011, 2010 and 2009, consisted of the following:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Continuing operations:			
Current — Federal .....	\$1,050	\$6,525	\$(3,951)
Current — State .....	513	625	81
Total Current .....	<u>1,563</u>	<u>7,150</u>	<u>(3,870)</u>
Deferred — Federal .....	7,364	2,161	4,182
Deferred — State .....	792	468	1,424
Total Deferred .....	<u>8,156</u>	<u>2,629</u>	<u>5,606</u>
Total tax expense .....	<u>\$9,719</u>	<u>\$9,779</u>	<u>\$ 1,736</u>

The income tax provision (credit) attributable to income from continuing operations differs from the amount of income tax determined by applying the U.S. federal income tax rate to pretax income from continuing operations for the years ended December 31, 2011, 2010 and 2009, due to the following:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Computed statutory tax expense (credit) .....	\$ 9,499	\$8,134	\$ (586)
Increase (decrease) in income taxes resulting from:			
State income taxes, net of federal income tax effect .....	755	450	(68)
Fair market adjustments .....	(1,255)	183	900
Share based payment adjustments .....	539	644	636
Non-deductible items .....	(121)	43	124
Change in valuation allowance .....	(194)	(300)	585
Change in uncertain tax positions .....	571	—	—
Other, net .....	(75)	625	145
	<u>\$ 9,719</u>	<u>\$9,779</u>	<u>\$1,736</u>

The Company adopted the provisions included in ASC Subtopic 740-10 on January 1, 2009. No activity in unrecognized tax benefits occurred in the years ended December 31, 2010 and 2009. A reconciliation of the beginning and ending amount of total unrecognized tax benefits for the year ended December 31, 2011 is as follows:

	<u>2011</u>
Balance, January 1, .....	\$ —
Increase related to prior year tax positions .....	330
Increase related to current year tax positions .....	22
Balance, December 31, .....	<u>\$352</u>

Included in the balance of total unrecognized tax benefits at December 31, 2011 are potential benefits of \$352, that if recognized, would affect the effective rate on income from continuing operations.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
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The Company, including its domestic subsidiaries, files consolidated federal and state income tax returns. For years before 2007, the Company is no longer subject to U.S. federal or state income tax examinations. The New York Department of Revenue commenced an examination of the Company's income tax returns for 2006 — 2009 and the Internal Revenue Service commenced an examination of the Company's income tax returns for 2008 and 2009 in 2011. The Company does not expect a significant change in the uncertain tax positions in the next twelve months. Although the outcome of tax audits is always uncertain and could result in significant cash tax payments, the Company does not believe the outcome of these audits will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

Interest expense recognized related to uncertain tax positions amounted to \$103 in 2011, \$0 in 2010, and \$0 in 2009 and penalties amounted to \$116 in 2011, \$0 in 2010, and \$0 in 2009. Total accrued interest and penalties as of December 31, 2011 was \$219, and were included in income tax expense.

**Note 13. Stock-Based Compensation Plans**

The Company established the 2006 Long-Term Incentive Plan (the "2006 Plan") which allows for a number of shares of the Company's common stock equal to up to 10% of the total issued and outstanding amount of common shares and common share equivalents to be issued upon the exercise of stock based awards granted to officers, consultants, board members and certain other employees from time to time. The purpose of the 2006 Plan is to attract and retain qualified individuals and to align their interests with those of the stockholders by providing certain employees of the Company and its affiliates and members of the Board with the opportunity to receive stock-based and other long-term incentive grants. The 2006 Plan is administered by the Compensation Committee of the Board of Directors. Awards may be granted in various forms, including options, warrants, appreciation rights, restricted stock and common stock and are granted based upon several factors, including seniority, job duties and responsibilities, job performance and overall Company performance. Awards vest over a period as determined by the Compensation Committee.

*Stock Options*

Under the terms of the 2006 Plan, officers, consultants and other employees may be granted awards to purchase common stock at exercise prices set on the date an award is granted and as determined by the Board of Directors. Awards issued under the 2006 Plan generally vest ratably over three years and are exercisable for up to five years from the date of grant. The Company receives no monetary consideration for the granting of stock-based awards pursuant to the 2006 Plan. However, it receives the option price for each share issued to grantees upon the exercise of the options.

**Metালico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**

**(\$ thousands, except per share data)**

A summary of the status of the fixed stock option awards at December 31, 2011, 2010 and 2009, and changes during the years ended on those dates is as follows:

	2011		2010		2009	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
Outstanding at beginning of year .....	2,350,993	\$7.19	2,101,632	\$7.74	1,640,009	\$8.74
Granted .....	87,500	5.91	602,000	3.79	679,382	3.98
Exercised .....	(109,906)	4.93	(127,820)	3.17	(134,665)	0.61
Expired .....	(150,971)	6.57	(224,819)	5.47	(83,094)	8.28
Outstanding at end of year .....	<u>2,177,616</u>	7.30	<u>2,350,993</u>	7.19	<u>2,101,632</u>	7.74
Exercisable at end of year .....	1,722,940(a)	8.20	1,386,640	8.81	1,105,397	8.03
Weighted-average fair value per option granted during the year .....	\$ 4.15		\$ 2.52		\$ 2.68	
Stock-based compensation expense related to stock options recorded in selling, general and administrative expense .....	\$ 1,700		\$ 2,292		\$ 1,975	

- (a) As of December 31, 2011, there was \$1,147 of unrecognized compensation costs related to non-vested stock options that is expected to be recognized over a weighted-average period of 1.3 years. The total fair value of options vested during the year ended December 31, 2011 was \$1,997.

For the years ended December 31, 2011, 2010 and 2009, the fair value of each award was estimated at the grant date using the Black-Scholes method with the following assumptions for grants:

	2011	2010	2009
Weighted average risk-free interest rates(1): .....	2.13%	1.59%	2.43%
Weighted average expected life (in years)(2): .....	5.0	5.0	4.7
Weighted average expected volatility(3): .....	84%	84%	84%
Expected dividend yield: .....	—	—	—

- (1) Based on the U.S. Treasury constant maturity interest rate whose term is consistent with the expected life of the stock options.
- (2) The expected life of stock options is estimated based on historical experience.
- (3) Expected volatility is based on the average of historical volatility determined by observing actual prices of the Company's stock over a period commensurate with the expected life of the awards.

	As of and for the Year Ended December 31 Aggregate Intrinsic Value		
	2011	2010	2009
Options outstanding .....	\$ —	\$2,525	\$841
Options exercisable .....	\$ —	\$ 723	\$301
Options exercised .....	\$ 97	\$ 241	\$308

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

A further summary about awards outstanding at December 31, 2011, was as follows:

<u>Exercise Prices</u>	<u>Options Outstanding</u>		<u>Options Exercisable</u>	
	<u>Number Outstanding</u>	<u>Weighted-Average Remaining Contractual Life (in yrs)</u>	<u>Number Exercisable</u>	<u>Weighted-Average Remaining Contractual Life (in yrs)</u>
\$ 3.51 .....	482,625	3.6	214,500	3.6
3.83 .....	750	3.8	313	3.8
3.83 .....	5,000	4.6	555	4.6
3.88 .....	474,980	2.6	367,841	2.6
4.58 .....	115,497	2.9	79,439	2.9
4.68 .....	15,000	3.4	7,917	3.4
5.50 .....	20,000	4.1	5,556	4.1
5.91 .....	2,500	4.4	555	4.4
5.99 .....	60,000	3.2	60,000	3.2
6.22 .....	60,000	4.2	45,000	4.2
6.29 .....	15,000	0.3	15,000	0.3
7.56 .....	5,000	0.7	5,000	0.7
7.74 .....	333,055	0.6	333,055	0.6
8.48 .....	10,000	0.5	10,000	0.5
9.86 .....	2,153	1.0	2,153	1.0
10.36 .....	4,306	1.0	4,306	1.0
10.40 .....	1,000	0.8	1,000	0.8
14.02 .....	<u>570,750</u>	1.5	<u>570,750</u>	1.5
Total .....	<u>2,177,616</u>	2.3	<u>1,722,940</u>	2.0

Stock options outstanding that have vested, are expected to vest and are not expected to vest as of December 31, 2011 were as follows:

	<u>Number of Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Contractual Term in years</u>
Vested .....	1,722,940	\$8.20	2.0
Expected to vest .....	411,417	\$3.88	3.4
	<u>2,134,357</u>	\$7.27	2.3
Not expected to vest .....	<u>43,259</u>	\$3.77	3.4

At December 31, 2011, there were no stock options with intrinsic value as the exercise prices were higher than the closing price of the Company's common stock on December 31, 2011 of \$3.29.

*Deferred Stock*

On April 19, 2011, the Company granted 247,800 shares of deferred common stock to employees with a fair value of \$5.37 per share. The stock will vest and be issued annually over a three-year period. One third of the granted shares will be issued to eligible employees on each annual vesting date. The Company will recognize

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
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compensation expense ratably over the three-year period. The first annual vesting date is March 1, 2012. An additional 88,200 of deferred shares were granted in the year ended December 31, 2011 to four new management employees hired during the year and will vest quarterly over a three-year period from the respective date of hire.

A summary of the status of the fixed restricted stock awards at December 31, 2011, 2010 and 2009, and changes during the years ended on those dates is as follows:

	2011		2010		2009	
	Shares	Weighted-Average Grant Date Fair Value	Shares	Weighted-Average Grant Date Fair Value	Shares	Weighted-Average Grant Date Fair Value
Outstanding at beginning of year ..	5,625	\$4.78	152,065	\$10.18	157,960	\$10.20
Stock awards granted .....	336,000	5.28	7,500	4.78	—	—
Stock awards cancelled/forfeited ..	(11,600)	5.37	(666)	10.52	(5,895)	10.76
Stock awards vested and issued ...	(17,850)	5.38	(153,274)	10.11	—	—
Outstanding at end of year .....	<u>312,175</u>	<u>\$5.26</u>	<u>5,625</u>	<u>\$ 4.78</u>	<u>152,065</u>	<u>\$10.18</u>
Stock-based compensation expense related to stock awards recorded in selling, general and administrative expense .....	\$ 415		\$ 503		\$ 513	

As of December 31, 2011, there was \$1,269 of unrecognized compensation costs related to non-vested stock awards that is expected to be recognized over a weighted-average period of 2.3 years.

**Note 14. Pension Plans**

At December 31, 2011, the Company has two defined-contribution 401(k) pension plans, one for employees not covered by a collective bargaining agreement (Non-union), and one for employees at its Granite City, Illinois plant covered by a collective bargaining agreement (Union). The plans offer substantially all employees a choice to elect to make contributions pursuant to salary reduction agreements upon attaining certain age and length-of-service requirements. Under the Non-union plan, the Company may make matching contributions on behalf of the participants of the plan, not to exceed 100% of the amount of each participant's elective salary deferral, up to a maximum percentage of a participant's compensation as defined by the plan. Under the Union plan, and in accordance with its labor contract that covers the Company's union employees at the Granite City, Illinois plant, Company contributions are required based on a specified rate per month. On March 18, 2009, the Company suspended its matching contributions to the Non-union 401(k) plan. During 2011, the Company re-instituted its matching contribution and matched participant contributions under the Non-union plan at 100% of participants elective salary deferrals, up to a maximum 2%. For the Union plan, the Company matched participant contributions up to the maximum required under the union collective bargaining agreement. The Non-union and Union plans also provide a profit sharing component where the Company can make a discretionary contribution to the plans, which is allocated based on the compensation of eligible employees. No profit sharing contributions were made for 2011, 2010 and 2009. Company matching and profit-sharing contributions are subject to vesting schedules, and forfeitures are applied to reduce Company contributions. Participants are immediately vested in their elective contributions. Combined 401(k) and pension expense for the years ended December 31, 2011, 2010 and 2009 was approximately \$290, \$161 and \$291, respectively.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

In connection with a 2004 business acquisition, the Company assumed plan sponsorship of a frozen defined benefit pension plan at the Granite City, Illinois plant covering substantially all hourly employees at such location. The Company uses a December 31 measurement date for the defined benefit pension plan.

Information relative to this defined benefit pension plan, as of and for the years indicated, is presented as follows:

***Obligations and Funded Status***

	<u>2011</u>	<u>2010</u>	
Changes in benefit obligations:			
Obligations at beginning of year .....	\$1,028	\$ 988	
Interest cost .....	54	56	
Actuarial loss .....	182	49	
Benefits paid .....	(65)	(65)	
Obligations at end of year .....	<u>\$1,199</u>	<u>\$1,028</u>	
Changes in plan assets:			
Fair value of assets at beginning of year .....	\$ 605	\$ 534	
Actual return on assets .....	14	76	
Company contributions .....	71	60	
Benefits paid .....	(65)	(65)	
Fair value of assets at end of year .....	<u>\$ 625</u>	<u>\$ 605</u>	
Funded status (plan assets less than benefit obligations) at end of year .....	<u>\$ (574)</u>	<u>\$ (423)</u>	
Amounts not yet recognized:			
Unrecognized net loss .....	\$ 722	\$ 539	
Accumulated benefit obligation .....	<u>\$1,199</u>	<u>\$1,028</u>	
	<u>2011</u>	<u>2010</u>	<u>2009</u>
<b><i>Components of Net Periodic Benefit Cost and Additional Information</i></b>			
Components of net periodic benefit cost:			
Interest cost .....	\$ 54	\$ 56	\$ 58
Expected return on plan assets .....	(42)	(39)	(34)
Amortization of actuarial loss .....	28	48	62
Net periodic benefit cost .....	<u>\$ 40</u>	<u>\$ 65</u>	<u>\$ 86</u>
Additional information:			
Unrecognized actuarial loss included in other comprehensive income, net of tax .....	\$(119)	\$ 22	\$ 85
<b><i>Assumptions</i></b>			
Weighted-average assumptions used in computing ending obligations:			
Discount rate .....	4.50%	5.30%	6.00%
Rate of compensation increase .....	N/A	N/A	N/A
Weighted-average assumptions used in computing net cost:			
Discount rate .....	5.30%	6.00%	6.00%
Rate of compensation increase .....	N/A	N/A	N/A
Expected return on plan assets .....	7.00%	7.50%	7.50%

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**Notes to Consolidated Financial Statements — (Continued)**  
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The expected long-term rate of return on plan assets for determining net periodic pension cost for each fiscal year is chosen by the Company from a best estimate range determined by applying anticipated long-term returns and long-term volatility for various asset categories to the target asset allocation of the defined benefit pension plan, as well as taking into account historical returns.

Using the asset allocation policy as currently in place for the defined benefit pension plan (60% in total equity securities — 45% large/mid cap stocks and 15% small cap stocks; 40% in fixed income securities), the Company determined the expected rate of return at a 50% probability of achievement level based on forward-looking rate of return expectations for passively-managed asset categories over a 20-year time horizon which produced an expected rate of return of 6.67% which was rounded to 7.00%.

***Plan Assets***

<u>Asset Category</u>	<b>Percentage of Plan Assets at December 31,</b>	
	<u>2011</u>	<u>2010</u>
Equity securities .....	61%	60%
Debt securities .....	38%	38%
Other .....	1%	2%
Total .....	<u>100%</u>	<u>100%</u>

For the purposes of fair value measurement, all plan assets are considered to be Level 1, having quoted prices in active markets.

***Cash Flows***

The Company expects to contribute approximately \$102 to its defined benefit pension plan in the year ended December 31, 2012.

The following benefit payments are expected to be paid:

<u>Years Ending December 31:</u>	<u>Amount</u>
2012 .....	\$ 79
2013 .....	79
2014 .....	76
2015 .....	78
2016 .....	75
Years 2017-2022 .....	399

**Note 15. Lease Commitments**

The Company leases administrative and operations space under non-cancelable operating lease agreements that expire between 2012 and 2018, and require various minimum annual rentals. In addition, certain leases also require the payment of property taxes, normal maintenance, and insurance on the properties. The Company also leases certain vehicles and equipment under non-cancelable operating lease agreements that expire between 2012 and 2021.

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**Notes to Consolidated Financial Statements — (Continued)**  
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The approximate minimum rental commitment as of December 31, 2011, excluding executory costs, is due as follows:

<u>Years Ending December 31:</u>	<u>Amount</u>
2012 .....	\$1,568
2013 .....	901
2014 .....	734
2015 .....	728
2016 .....	708
Thereafter .....	<u>1,923</u>
	<u>\$6,562</u>

Total rental expense for the years ended December 31, 2011, 2010 and 2009, was \$2,689, \$2,124, and \$1,806, respectively.

**Note 16. Other Commitments and Contingencies**

***Environmental Remediation Matters***

The Company formerly conducted secondary lead smelting and refining operations in Tennessee. Those operations ceased in 2003. The Company also sold substantially all of the lead smelting assets of its Gulf Coast Recycling ("GCR") subsidiary, in Tampa, Florida in 2006.

As of December 31, 2011 and 2010, estimated remaining environmental monitoring costs reported as a component of accrued expenses were \$1,463 and \$1,564, respectively. No further remediation is anticipated. Of the \$1,463 accrued as of December 31, 2011, \$325 is reported as a current liability and the remaining \$1,138 is estimated to be paid as follows: \$79 from 2013 through 2015, \$84 from 2016 through 2017 and \$975 thereafter. These costs primarily include the post-closure monitoring and maintenance of the landfills at the former lead facilities in Tennessee, and Tampa, Florida. While changing environmental regulations might alter the accrued costs, management does not currently anticipate a material adverse effect on estimated accrued costs.

The Company and its subsidiaries are at this time in material compliance with all of their obligations under all pending consent orders in College Grove, Tennessee and the greater Tampa area.

The Company does not carry, and does not expect to carry for the foreseeable future, significant insurance coverage for environmental liability because the Company believes that the cost for such insurance is not economical. Accordingly, if the Company were to incur liability for environmental damage in excess of accrued environmental remediation liabilities, its financial position, results of operations, and cash flows could be materially adversely affected. The Company and its subsidiaries are at this time in material compliance with all of their pending remediation obligations.

The Company does not believe compliance with environmental regulations will have a material impact on earnings or its competitive position.

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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***Employee Matters***

As of December 31, 2011, approximately 6% of the Company's workforce was covered by collective bargaining agreements at two of the Company's operating facilities. Twenty-six employees located at the Company's Lead Fabricating facility in Granite City, Illinois were represented by the United Steelworkers of America and twenty-three employees located at the scrap processing facility in Akron, Ohio were represented by the Chicago and Midwest Regional Joint Board. On May 9, 2011, the Company ratified a new three-year agreement with the United Steelworkers of America which will expire on March 15, 2014. On July 8, 2011, the Company ratified a new three-year agreement with the Regional Joint Board which will expire on June 25, 2014.

Aggregate retirement plan contributions for union employees for the years ended December 31, 2011, 2010 and 2009 amounted to \$71, \$83 and \$69 respectively.

***Other Matters***

The Company is involved in certain other legal proceedings and litigation arising in the ordinary course of business. In the opinion of management, the outcome of such other proceedings and litigation will not materially affect the Company's financial position, results of operations, or cash flows.

**Note 17. Discontinued Operations**

Effective January 1, 2011, the Company reports environmental monitoring and maintenance of its previously discontinued operations in other expense and no longer reports the activity in discontinued operations separately as amounts are deemed immaterial.

On May 31, 2006, the Company sold substantially all of the lead smelting assets of its GCR subsidiary, in Tampa, Florida. It no longer conducts lead smelting and refining operations. The income (loss) from the GCR discontinued subsidiary, for the years ended December 31, 2010 and 2009, consisted of the following:

	<u>2010</u>	<u>2009</u>
Revenue .....	\$ —	\$ —
Costs and expenses .....	21	252
Operating loss .....	(21)	(252)
Other income .....	1	473
	<u>\$ (20)</u>	<u>\$ 221</u>

During 2003, the Company's Board of Directors approved a plan for the shutdown of operations and closure of its secondary lead smelting and refining plant in College Grove, Tennessee (Metalico-College Grove, Inc.).

The income from the Metalico-College Grove, Inc. discontinued subsidiary for the years ended December 31, 2010 and 2009 consisted of the following:

	<u>2010</u>	<u>2009</u>
Revenue .....	\$ —	\$ —
Costs and expenses .....	27	186
Operating loss .....	(27)	(186)
Other income .....	32	322
	<u>\$ 5</u>	<u>\$ 136</u>

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
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On December 15, 2009, the Company sold the property on which the former secondary lead smelting and refining facility was located for \$800. After closing costs, the Company recorded a gain of \$320 on the sale.

**Note 18. Segment Reporting**

Effective January 1, 2011, the Company has defined three reportable segments: Scrap Metal Recycling, PGM and Minor Metals Recycling and Lead Fabricating. The operations of the PGM and Minor Metals Recycling segment were previously reported under the Scrap Metal Recycling segment for the years ended December 31, 2010 and 2009. The information reported below has been adjusted to reflect comparative information. The reportable segments are distinguishable by the nature of their operations and the types of products sold. Corporate and Other includes the cost of providing and maintaining corporate headquarters functions, including salaries, rent, legal, accounting, travel and entertainment expenses, depreciation, utility costs, outside services and interest cost other than direct equipment financing and income (loss) from equity investments. Listed below is financial data as of or for the years ended December 31, 2011, 2010 and 2009 for these reportable segments.

	<u>Scrap Metal Recycling</u>	<u>PGM and Minor Metals Recycling</u>	<u>Lead Fabricating</u>	<u>Corporate and Other</u>	<u>Consolidated</u>
<b>2011</b>					
Revenues from external customers . . . . .	\$389,067	\$199,248	\$72,592	\$ —	\$660,907
Operating income (loss) . . . . .	23,664	7,414	2,241	(747)	32,572
Depreciation and amortization expense . . .	12,020	1,134	1,386	70	14,610
Interest expense . . . . .	6,403	2,428	134	393	9,358
Total assets . . . . .	242,391	73,795	36,630	12,077	364,893
Capital expenditures on property and equipment, including accrued purchases . . . . .	26,105	425	975	73	27,578
Acquired goodwill . . . . .	3,943	—	—	—	3,943
<b>2010</b>					
Revenues from external customers . . . . .	\$297,346	\$190,545	\$65,362	\$ —	\$553,253
Operating income (loss) . . . . .	24,130	11,446	1,110	(196)	36,490
Depreciation and amortization expense . . .	10,880	1,118	1,691	39	13,728
Interest expense including accelerated amortization and other costs related to refinancing of senior debt . . . . .	5,955	783	43	6,102	12,883
Total assets . . . . .	201,931	73,457	41,414	11,705	328,507
Capital expenditures on property and equipment . . . . .	4,048	513	757	131	5,449
Acquired goodwill . . . . .	304	—	—	—	304
<b>2009</b>					
Revenues from external customers . . . . .	\$145,813	\$ 83,425	\$62,495	\$ —	\$291,733
Operating income (loss) . . . . .	11,223	1,630	2,713	(1,848)	13,718
Depreciation and amortization expense . . .	10,530	1,021	1,662	27	13,240
Gain on acquisition . . . . .	(866)	—	—	—	(866)
Interest expense, including accelerated amortization and other costs related to refinancing of senior debt . . . . .	7,585	2,573	95	5,604	15,857
Total assets . . . . .	180,156	61,059	36,195	19,291	296,701
Capital expenditures on property and equipment acquired in business acquisitions . . . . .	2,770	—	—	—	2,770
Capital expenditures on other property and equipment . . . . .	1,974	503	501	44	3,022
Acquired intangible assets . . . . .	899	50	—	—	949

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

The Company's revenue by product line or service for the years ended December 31, 2011, 2010 and 2009 consisted of the following:

	<b>2011</b>	<b>2010</b>	<b>2009</b>
<b>Scrap Metal Recycling:</b>			
Ferrous metals .....	\$233,863	\$163,984	\$ 74,211
Non-ferrous metals .....	149,378	130,135	67,859
Other scrap services .....	5,826	3,227	3,743
	<u>389,067</u>	<u>297,346</u>	<u>145,813</u>
<b>PGM and Minor Metal Recycling:</b>			
Platinum group metals .....	150,998	159,667	69,357
Minor metals .....	48,250	30,878	14,068
	<u>199,248</u>	<u>190,545</u>	<u>83,425</u>
Lead Fabrication .....	72,592	65,362	62,495
	<u>\$660,907</u>	<u>\$553,253</u>	<u>\$291,733</u>

**Note 19. Investment**

As of December 31, 2011 and 2010, the Company held a non-controlling interest in Beacon Energy Holdings, Inc. ("Beacon") a company organized to produce and market biofuels refined from waste vegetable oil, fats, and agricultural feedstocks. The operations of Beacon prior to June 30, 2008 were consolidated into the operating results of the Company with an elimination of the noncontrolling interests share. Subsequent to June 30, 2008, the investment has been accounted for as an equity method investment due to a reduction in the Company's ownership percentage resulting from additional investments made by unrelated investors into Beacon on that date. At December 31, 2009, the Company determined the carrying value of its investment in Beacon was not recoverable due to expiration of federal renewable energy tax credits, low product demand, rising feedstock costs and diminished working capital balances at year end. For the year ended December 31, 2009, the Company reported a loss from unconsolidated subsidiaries totaling \$3,839 comprised of its respective share in the equity of Beacon's net loss for the year ended December 31, 2009 of \$1,235 and the write down of carrying value of \$2,604. At December 31, 2011 and 2010, the carrying amount of the investment in Beacon was \$0. The Company is not obligated to fund any of Beacon's future losses. On February 8, 2011, Beacon completed a merger with Environmental Quality Management, Inc. ("EQM") through the issuance of common shares to EQM. As a result, the Company's ownership in Beacon was reduced to 5.9% and Beacon changed its name to "EQM Technologies & Energy, Inc."

**Note 20. Statements of Cash Flows Information**

The Company made net cash payments (received refunds) for income taxes of approximately \$4,283, \$2,149 and (\$9,318) (net of refunds (payments) \$598, \$5,641 and (\$161)) and for interest of approximately \$8,549, \$9,117 and \$14,605 during the years ended December 31, 2011, 2010 and 2009, respectively.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

The following describes the Company's noncash investing and financing activities:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Issuance of common stock for business acquisition (see Note 2) . . . . .	\$4,391	\$ —	\$ —
Issuance of short and long-term debt for business acquisitions . . . . .	4,964	—	1,842
Repayment of debt with new borrowings . . . . .	6,585	44,109	—
Reduction of seller note payable on settlement of final working capital receivable . . . . .	125	350	—
Accrued purchases of capital equipment . . . . .	1,382	—	—
Trade-in allowances on new equipment purchases . . . . .	87	593	—
Issuance of common stock on debt conversion . . . . .	—	—	9,000
Issuance of note receivable for sale of assets . . . . .	—	—	640
Termination of redemption option on redeemable common stock . . . . .	—	—	4,000
Change in fair value of interest rate swap contract, net of deferred tax . . . . .	—	—	9
Change in funded status of pension plan, net of deferred tax . . . . .	119	(22)	(85)

**Note 21. Earnings (loss) Per Share**

Following is information about the computation of the earnings (loss) per share (EPS) for the years ended December 31, 2011, 2010 and 2009:

	<u>Year Ended December 31, 2011</u>		
	<u>Income (Numerator)</u>	<u>Shares (Denominator)</u>	<u>Per Share Amount</u>
<b>Basic EPS</b>			
Income from continuing operations . . . . .	\$17,420	47,349,376	<u>\$0.37</u>
<b>Effect of Dilutive Securities</b>			
Non-vested restricted shares . . . . .	—	3,190	
Stock options . . . . .	—	<u>23,568</u>	
<b>Diluted EPS</b>			
Income from continuing operations . . . . .	<u>\$17,420</u>	<u>47,376,134</u>	<u>\$0.37</u>
	<u>Year Ended December 31, 2010</u>		
	<u>Income (Numerator)</u>	<u>Shares (Denominator)</u>	<u>Per Share Amount</u>
<b>Basic and Diluted EPS</b>			
Income from continuing operations . . . . .	<u>\$13,471</u>	<u>46,454,177</u>	<u>\$0.29</u>
	<u>Year Ended December 31, 2009</u>		
	<u>Loss (Numerator)</u>	<u>Shares (Denominator)</u>	<u>Per Share Amount</u>
<b>Basic and Diluted EPS</b>			
Loss from continuing operations . . . . .	<u>\$(3,640)</u>	<u>41,200,895</u>	<u>\$(0.08)</u>

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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The Company excludes stock options, warrants and convertible notes with exercise or conversion prices that are greater than the average market price from the calculation of diluted EPS because their effect would be anti-dilutive. As of December 31, 2011, there were 1,083,764 options, 326,800 restricted shares, 1,419,231 warrants and 5,436,418 shares issuable upon conversion of convertible notes excluded in the computation of diluted EPS because their effect would have been anti-dilutive.

As of December 31, 2010, there were 1,156,095 options, 1,424,231 warrants and 5,793,605 shares issuable upon conversion of convertible notes excluded in the computation of diluted EPS because their effect would have been anti-dilutive.

As of December 31, 2009, there were 1,991,548 options, 1,334,231 warrants and 5,829,320 shares issuable upon conversion of convertible notes excluded in the computation of diluted EPS because their effect would have been anti-dilutive.

**Note 22. Fair Value Disclosure**

Accounting Standard Codification (“ASC”) Topic 820 “Fair Value Measurements and Disclosures” (“ASC Topic 820”) requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate the fair value. In cases where quoted market prices are not available, fair values are based on estimates using present value of expected cash flows or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot usually be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument. ASC Topic 820 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts disclosed do not represent the underlying value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

*Cash and cash equivalents, trade receivables, accounts payable and accrued liabilities:* The carrying amounts approximate the fair value due to the short maturity of these instruments.

*Notes payable and long-term debt:* The carrying amount is estimated to approximate fair value because the interest rates fluctuate with market interest rates or the fixed rates are based on estimated current rates offered to the Company for debt with similar terms and maturities. The Company has determined that the fair value of its 7% Notes is unascertainable due to the lack of public trading market and the inability to currently obtain financing with similar terms in the current economic environment. The Notes are included in the balance sheet as of December 31, 2011 at \$75,074 which is inclusive of unamortized discount of \$1,036. The Notes bear interest at 7% per annum, payable in cash, and will mature in April 2028.

*Put Warrants:* The carrying amounts are equal to fair value based upon the Black-Scholes method.

Other assets and liabilities of the Company that are not defined as financial instruments are not included in the above disclosures, such as property and equipment. Also, non-financial instruments typically not recognized in financial statements nevertheless may have value but are not included in the above disclosures. These include, among other items, the trained work force, customer goodwill and similar items.

**Metalico, Inc. and Subsidiaries**

**Notes to Consolidated Financial Statements — (Continued)**

**(\$ thousands, except per share data)**

ASC Topic 820 clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Under ASC Topic 820, fair value measurements are not adjusted for transaction costs. ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement inputs) and the lowest priority to unobservable inputs (Level 3 measurement inputs). The three levels of the fair value hierarchy under ASC Topic 820 are described below:

**Basis of Fair Value Measurement:**

- Level 1 — Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets.
- Level 2 — Significant other observable inputs other than Level 1 prices such as quoted prices in markets that are not active, quoted prices for similar assets, or other inputs that are observable, either directly or indirectly, for substantially the full term of the asset.
- Level 3 — Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

The following table presents the Company's liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of:

	December 31, 2011			
Liabilities	Level 1	Level 2	Level 3	Total
Put Warrants .....	—	—	\$ 199	\$ 199

	December 31, 2010			
Liabilities	Level 1	Level 2	Level 3	Total
Put Warrants .....	—	—	\$3,785	\$3,785

Following is a description of valuation methodologies used for liabilities recorded at fair value:

*Put Warrants:* The Put Warrants are valued using the Black-Scholes method. The average value per outstanding warrant at December 31, 2011 is computed to be \$0.14 using a discount rate of 0.36% and an average volatility factor of 58.2%. The average value per outstanding warrant at December 31, 2010 is computed to be \$2.67 using a discount rate of 1.52% and an average volatility factor of 93.9%. In both cases, the underlying value per share of common stock of the Company was the year end public stock price and the expected life was the contractual term of the Put Warrants.

ASC Topic 820 requires a reconciliation of the beginning and ending balances for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the period. For these Level 3 assets, the reconciliation is as follows:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)	
	Year Ended December 31, 2011	Year Ended December 31, 2010
	Put Warrants	Put Warrants
Beginning balance .....	\$ 3,785	\$3,289
Total unrealized (gain) loss included in earnings .....	(3,586)	496
Ending balance .....	\$ 199	\$3,785
The amount of (gain) loss for the period included in earnings attributable to the change in unrealized losses relating to liabilities still held at the reporting date .....	\$(3,586)	\$ 496

**Metalico, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements — (Continued)**  
**(\$ thousands, except per share data)**

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**Note 23. Recent Accounting Pronouncements**

In December 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. The amendments in this ASU require an entity to disclose information about offsetting and related arrangements on its financial position. This includes the effect or potential effect of rights of offset associated with an entity’s recognized assets and recognized liabilities and require improved information about financial instruments and derivative instruments that are either (1) offset in accordance with Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with Section 210-20-45 or Section 915-10-45. The amendments are effective for annual reporting periods beginning on or after January 1, 2013 and retrospective disclosure is required for all comparative periods presented. No early adoption is permitted. Currently, the Company does not enter into any right of offset arrangements and expects implementation to have little or no impact.

In September 2011, the FASB issued ASU 2011-08, Testing Goodwill for Impairment, (“ASU 2011-08”), which amends the guidance in ASC 350-20, *Intangibles — Goodwill and Other — Goodwill*. Under ASU 2011-08, entities have the option of performing a qualitative assessment before calculating the fair value of their reporting units when testing goodwill for impairment. If the fair value of the reporting unit is determined, based on qualitative factors, to be more likely than not less than the carrying amount of the reporting unit, then entities are required to perform the two-step goodwill impairment test. An entity also has the unconditional option to bypass the qualitative assessment and proceed directly to performing the first step of the goodwill impairment test. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. This guidance will not have a material impact on the Company’s consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income*, which is included in ASC 220, *Presentation of Comprehensive Income*. This update improves the comparability, consistency and transparency of financial reporting and increases the prominence of items reported in other comprehensive income. The guidance requires all non-owner changes in stockholders’ equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The adoption of this guidance did not have a material impact on the Company’s consolidated financial condition, results of operations, or disclosures.

**Note 24. Subsequent Events**

On February 17, 2012, the Company entered into a Fifth Amendment (the “Fifth Amendment”) to the Credit Agreement. The Fifth Amendment provides for an increase in the maximum amount available under the Credit Agreement to approximately \$113,000 including \$110,000 under the revolving credit facility (up from \$70 million). LIBOR-based interest rates for revolving loans have been reduced by 0.5% to the current LIBOR rate plus 2.75%. The Fifth Amendment also adjusts the definition of Fixed Charges and several covenants, allowing for increases in permitted indebtedness, capital expenditures, and permitted acquisition baskets. The maturity date will be extended from January 23, 2014 to February 17, 2016, so long as, as of December 31, 2013, the aggregate outstanding principal balance of the Company’s 7% Convertible Notes is not more than \$15,000 and the Company meets certain availability tests. The Fifth Amendment also permits the Company, in its discretion, (i) to spend, subject to certain availability tests, up to \$25,000 in the aggregate to redeem outstanding Convertible Notes, and (ii) to exchange equity for outstanding Convertible Notes. The remaining material terms of the Credit Agreement remain unchanged by the Fifth Amendment.

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**CORPORATE DIRECTORY****BOARD OF DIRECTORS:****Carlos E. Agüero**

President and Chief Executive Officer  
Chairman of the Board of Directors  
Director since September 1997

**Michael J. Drury**

Executive Vice President and Director  
Chief Operating Officer  
of PGM and Lead Operations  
Director since September 1997

**Sean P. Duffy**

President and Chief Operating Officer of  
Re Community, Inc.  
Member of the Compensation Committee  
Director since January 2010

**Bret R. Maxwell**

Managing Partner, MK Capital  
Chairman of the Compensation Committee  
Member of the Audit Committee  
Member of the Nominating Committee  
Director since September 1997

**Walter H. Barandiaran**

Founder and a Managing Partner of  
The Argentum Group, New York  
Chairman of EQM Technologies & Energy Inc.  
Member of the Compensation Committee  
Member of the Audit Committee  
Chairman of the Nominating Committee  
Director since June 2001

**Paul A. Garrett**

Former CEO of FCR, Inc.  
Former KTI, Inc. Vice Chairman  
Former Audit Partner,  
Arthur Andersen & Co.  
Chairman of the Audit Committee  
Member of the Nominating Committee  
Director Since March 2005

**EXECUTIVES & MANAGEMENT:****Carlos E. Agüero**

President and Chief Executive Officer

**Michael J. Drury**

Executive Vice President and Director  
Chief Operating Officer  
of PGM and Lead Operations

**Arnold S. Graber**

Executive Vice President,  
General Counsel and Secretary

**Kenneth P. Mueller**

Senior Vice President  
Chief Operating Officer  
of Metals Recycling Division

**Eric W. Finlayson**

Senior Vice President  
and Chief Financial Officer

**David J. DelBianco**

Vice President  
Business Development

**Kevin Whalen**

Vice President  
Corporate Controller

**STOCKHOLDER INFORMATION:****Independent Registered  
Public Accounting Firm**

J. H. Cohn LLP  
4 Becker Farm Road  
Roseland, NJ 08807

**Transfer Agent and Registrar  
Common Stock**

Corporate Stock Transfer, Inc.  
3200 Cherry Creek South Drive  
Suite 430  
Denver, CO 80209-3244  
Tel: (303) 282-4800  
Fax: (303) 282-5800

**Stock Information**

NYSE Amex  
Symbol: MEA  
CUSIP: 591176 10 2

**INVESTOR AND PUBLIC RELATIONS**

A copy of the Company's annual report on Form 10-K filed with the Securities and Exchange Commission is available on-line at [www.metalico.com](http://www.metalico.com) in the SEC Filings section of the Investors webpage. Stockholders, financial analysts, potential investors, stockbrokers and portfolio representatives can obtain printed copies by calling Michael J. Drury, Executive Vice President at (908) 497-9610, or by sending an email to [info@metalico.com](mailto:info@metalico.com).

**CORPORATE GOVERNANCE**

Metalico's Code of Ethics, Charters for the Audit, Nominating and Compensation Committees, and Corporate Compliance Hotline are available on the Company's website at [www.metalico.com](http://www.metalico.com) in the Corporate Governance section of the Investors webpage.



#### **LOCATIONS:**

##### **METALICO, INC.**

Corporate Headquarters  
186 North Avenue East  
Cranford, New Jersey 07016

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#### **SCRAP METAL RECYCLING:**

##### **METALICO AKRON**

943 Hazel Street  
Akron, Ohio 44305

##### **METALICO ALUMINUM RECOVERY**

6223 Thompson Road  
Syracuse, New York 13206

##### **METALICO BUFFALO**

127 Fillmore Avenue  
Buffalo, New York 14210

2133 Maple Avenue  
Niagara Falls, New York 14305

2504 South Park Avenue  
Lackawanna, New York 14218

##### **BUFFALO SHREDDING AND RECOVERY**

3172 Lakeshore Road  
Blasdell, New York 14219

##### **METALICO PITTSBURGH**

3100-3400 Grand Avenue  
Pittsburgh, Pennsylvania 15225

Albany Road  
Brownsville, Pennsylvania 15417

96 Oliver Road  
Uniontown, Pennsylvania 15401

1093 Fredonia Road  
Hadley, Pennsylvania 16130

329 Dock Street  
Sharon, Pennsylvania 16146

Harmon Creek Road  
Colliers, West Virginia 26035

##### **METALICO ROCHESTER**

1515 Scottsville Road  
Rochester, New York 14623

50 Portland Avenue  
Rochester, New York 14605

##### **METALICO YOUNGSTOWN**

100 Division Street  
Youngstown, Ohio 44510

1420 Burton Street SE  
Warren, Ohio 44484

##### **GOODMAN SERVICES, INC.**

286 High Street  
Bradford, Pennsylvania 16701

5338 Route 474  
Ashville, New York 14710

1401 Raff Road  
Canton, Ohio 44708

##### **REAMER-METALICO**

105 Cherry Street  
Ithaca, New York 14850

##### **METALICO TRANSFER**

150 Lee Road  
Rochester, New York 14606

##### **METALICO TRANSPORT**

127 Fillmore Avenue  
Buffalo, New York 14210

##### **SKYWAY AUTO PARTS**

637 Tiftt Street  
Buffalo, New York 14220

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#### **PLATINUM GROUP METALS & MINOR METALS RECYCLING:**

##### **FEDERAL AUTOCAT RECYCLING**

502 York Street  
Elizabeth, New Jersey 07201

##### **AMERICAN CATCON**

17401 IH Route 35 N  
Buda, Texas 78610

4577 Mini Way  
Dallas, Texas 75236

10123 Southpark Drive  
Gulfport, Mississippi 39503

##### **TRANZACT CORP.**

1185 Lancaster Pike  
Quarryville, Pennsylvania 17566

##### **HYPERCAT ADVANCED CATALYST PRODUCTS**

1075 Andrew Drive  
Suite C  
West Chester, Pennsylvania 19380

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#### **LEAD PRODUCT FABRICATING:**

##### **MAYCO INDUSTRIES**

18 West Oxmoor Road  
Birmingham, Alabama 35209

1200 16th Street  
Granite City, Illinois 62040

##### **SANTA ROSA LEAD PRODUCTS**

33 South University Street  
Healdsburg, California 95448

3949 Guasti Road  
Unit C  
Ontario, California 91761

*... A Leader in Urban Metal Mining*