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SECURITIES AND EXCHANGE COMMISSION	
RECEIVED ANNUAL AUDITED REPORT	
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REGISTRATIONS BRANCH	
05 Information Required of	

ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER
8-13975

FACING PAGE

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2011 AND ENDING December 31, 2011
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Princor Financial Services Corporation

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

711 High Street

(No. and Street)

Des Moines, Iowa 50392-0200

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Tracy W. Bollin

515-362-1345

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Ernst & Young LLP

(Name - of individual, state last, first, middle name)

801 Grand Avenue, Suite 3000 Des Moines, Iowa 50309

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

Certified Public Accountant

Public Accountant

Accountant not resident in United States or any of its possessions.

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (6-02)

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Oath or Affirmation

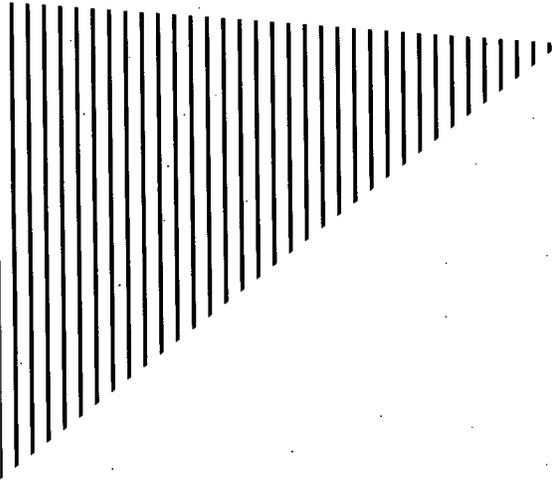
I, Tracy W. Bollin, affirm that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of Prncor Financial Services Corporation, as of December 31, 2011, are true and correct. I further affirm that neither the Company nor any principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Chief Financial Officer

Notary Public

This report contains:

- (a) Facing page
- (b) Statement of Financial Condition
- (c) Statement of Income
- (d) Statement of Cash Flows
- (e) Statement of Changes in Stockholder's Equity
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3
- (j) A reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3
- (k) A reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation
- (l) An Oath or Affirmation
- (m) A copy of the SIPC Supplemental Report
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit
- (o) Supplementary Report of Independent Registered Public Accounting Firm on Internal Control Required by Rule 17a-5



FINANCIAL STATEMENTS AND
SUPPLEMENTAL INFORMATION

Princor Financial Services Corporation
Years Ended December 31, 2011 and 2010
With Report and Supplementary Report of
Independent Registered Public Accounting Firm

Ernst & Young LLP



FINANCIAL STATEMENTS AND
SUPPLEMENTAL INFORMATION

Princor Financial Services Corporation
Years Ended December 31, 2011 and 2010
With Report and Supplementary Report of
Independent Registered Public Accounting Firm

Princor Financial Services Corporation
Financial Statements and Supplemental Information
Years Ended December 31, 2011 and 2010

Contents

Report of Independent Registered Public Accounting Firm.....	1
Audited Financial Statements	
Statements of Financial Condition.....	2
Statements of Operations.....	3
Statements of Changes in Stockholder's Equity.....	5
Statements of Cash Flows.....	6
Notes to Financial Statements.....	7
Supplemental Information	
Supporting Schedules:	
Computation of Net Capital – Pursuant to Rule 15(c)3-1.....	16
Statement Relating to Certain Determinations Required Under Rule 15c3-3 – Part IIA.....	17
Statement Pursuant to Rule 17a-5(d)(4).....	18

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholder
Princor Financial Services Corporation

We have audited the accompanying balance sheets of Princor Financial Services Corporation (an indirect, wholly owned subsidiary of Principal Financial Group, Inc.) as of December 31, 2011 and 2010, and the related statements of operations, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Princor Financial Services Corporation at December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from, and relates to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Ernst & Young LLP

February 20, 2012

Princor Financial Services Corporation

Statements of Financial Condition

	December 31	
	2011	2010
Assets		
Cash and cash equivalents	\$ 15,368,376	\$ 9,778,151
Long-term investments, at fair value (amortized cost: 2011 – \$10,263,855; 2010 – \$9,980,337)	9,594,848	9,193,232
Due from:		
Affiliates	2,922,949	2,820,914
Others	1,382,091	1,643,077
Prepaid expenses	540,033	399,834
Net deferred income taxes	4,175,015	4,538,672
Total assets	<u>\$ 33,983,312</u>	<u>\$ 28,373,880</u>
Liabilities and stockholder's equity		
Liabilities:		
Commissions payable	\$ 566,103	\$ 703,399
Income taxes payable	956,961	1,007,944
Accounts payable	501,927	518,374
Due to:		
Principal Life Insurance Company	2,347,188	2,645,616
Other affiliates	950,037	872,825
Total liabilities	<u>5,322,216</u>	<u>5,748,158</u>
Stockholder's equity:		
Common stock, par value \$10.00 per share – authorized 50,000 shares; issued and outstanding 40,000 shares (all owned by Principal Financial Services, Inc., a wholly owned subsidiary of Principal Financial Group	400,000	400,000
Additional paid-in capital	7,637,229	6,857,469
Retained earnings	20,623,867	15,368,253
Total stockholder's equity	<u>28,661,096</u>	<u>22,625,722</u>
Total liabilities and stockholder's equity	<u>\$ 33,983,312</u>	<u>\$ 28,373,880</u>

See accompanying notes.

Princor Financial Services Corporation

Statements of Operations

	Year Ended December 31	
	2011	2010
Brokerage revenues:		
Commissions:		
Principal Mutual Funds	\$ 14,334,724	\$ 14,550,575
Other mutual funds	10,868,385	10,453,175
General securities	42,913,586	38,451,323
Variable annuities and flexible variable life policies	7,568,011	6,212,416
Distribution and shareholder servicing fees	23,417,364	21,072,440
Retirement plan revenue	129,965,645	114,150,555
Total brokerage revenues	<u>229,067,715</u>	<u>204,890,484</u>
Less commission – related expenses:		
Commission to advisors	29,058,199	25,923,895
Commission to brokers	13,414,408	13,219,379
Commission to other broker-dealers	669,215	554,019
Distribution fees	5,994,715	5,587,720
Field personnel allocated expenses	9,676,575	9,666,191
Other distribution expenses	11,960,845	11,531,833
Retirement plan expenses	129,965,645	114,150,555
Total commission – related expenses	<u>200,739,602</u>	<u>180,633,592</u>
Net brokerage revenues	28,328,113	24,256,892
Other revenues:		
Interest	283,446	276,261
Net investment gains	118,098	362,083
Total other revenues	<u>401,544</u>	<u>638,344</u>

Princor Financial Services Corporation

Statements of Operations (continued)

	Year Ended December 31	
	2011	2010
Operating expenses:		
Salaries and benefits	\$ 12,781,627	\$ 15,204,178
General and administrative expenses	7,041,035	5,871,508
Total operating expenses	<u>19,822,662</u>	<u>21,075,686</u>
Income from operations before income taxes	8,906,995	3,819,550
Income taxes	3,598,029	1,771,052
Net income	<u>\$ 5,308,966</u>	<u>\$ 2,048,498</u>

See accompanying notes.

Princor Financial Services Corporation

Statements of Changes in Stockholder's Equity

	Common Stock	Additional Paid-In Capital	Retained Earnings	Total
Balance at January 1, 2010	\$ 400,000	\$ 6,332,059	\$ 13,341,668	\$ 20,073,727
Net income	-	-	2,048,498	2,048,498
Capital contribution in the form of forgiveness of allocated stock-based compensation expense	-	525,410	(21,913)	503,497
Balance at December 31, 2010	400,000	6,857,469	15,368,253	22,625,722
Net income			5,308,966	5,308,966
Capital contribution in the form of forgiveness of allocated stock-based compensation expense	-	779,760	(53,352)	726,408
Balance at December 31, 2011	<u>\$ 400,000</u>	<u>\$ 7,637,229</u>	<u>\$ 20,623,867</u>	<u>\$ 28,661,096</u>

See accompanying notes.

Princor Financial Services Corporation

Statements of Cash Flows

	Year Ended December 31	
	2011	2010
Operating activities		
Net income	\$ 5,308,966	\$ 2,048,498
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Reinvested dividends from long-term mutual funds	(283,518)	(276,258)
Net investment gains	(118,098)	(362,083)
Capital contribution in the form of forgiveness of allocated stock-based compensation expense	779,760	525,410
Equity distribution in the form of common stock to employees	(53,352)	(21,913)
Deferred income taxes	363,657	(405,804)
Changes in operating assets and liabilities:		
Due from others and prepaid expenses	120,787	(278,206)
Due to Principal Life Insurance Company	(298,428)	(402,586)
Due to/from mutual funds and other affiliates	(24,823)	(268,827)
Commissions payable, accounts payable, and income taxes recoverable/payable	(204,726)	(12,914,659)
Net cash provided by (used in) operating activities and increase (decrease) in cash and cash equivalents	5,590,225	(12,356,428)
Cash and cash equivalents beginning of year	9,778,151	22,134,579
Cash and cash equivalents end of year	<u>\$ 15,368,376</u>	<u>\$ 9,778,151</u>
Supplemental disclosure of cash flow information		
Net cash paid during the year for income taxes	<u>\$ 3,285,956</u>	<u>\$ 1,160,785</u>

See accompanying notes.

Princor Financial Services Corporation

Notes to Financial Statements

December 31, 2011

1. Significant Accounting Policies

Organization and Basis of Presentation

Princor Financial Services Corporation (the Company) engages primarily in the sale of shares of mutual funds, including open-end investment companies (Principal Mutual Funds) organized by Principal Life Insurance Company (PLIC), an affiliate, and registered variable annuity contracts and flexible variable life policies issued by PLIC. Commission income is derived from the sale of mutual fund shares, direct participation programs, variable annuity contracts, flexible variable life policies, certificates of deposit, wrap products of a registered investment advisor, and general securities and is recorded on a trade-date basis.

The Company is a wholly owned subsidiary of Principal Financial Services, Inc. (PFSI), who in turn is an indirect, wholly owned subsidiary of Principal Financial Group, Inc., a Delaware business corporation.

Recent Accounting Pronouncements

In May 2011, the FASB issued authoritative guidance that clarifies and changes fair value measurement and disclosure requirements. This guidance expands existing disclosure requirements for fair value measurements and includes other amendments but does not require additional fair value measurements. This guidance will be effective for us on January 1, 2012, and is not expected to have a material impact on our consolidated financial statements.

In January 2010, the Financial Accounting Standards Board (FASB) issued authoritative guidance that requires new disclosures related to fair value measurements and clarifies existing disclosure requirements about the level of disaggregation, inputs and valuation techniques. Specifically, reporting entities now must disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers. In addition, in the reconciliation for Level 3 fair value measurements, a reporting entity should present separately information about purchases, sales, issuances and settlements. The guidance clarifies that a reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities for disclosure of fair value measurement, considering the level of disaggregated information required by other applicable U.S. generally accepted accounting principles (GAAP) guidance and should also provide disclosures about the valuation techniques and inputs used to measure fair value for each class of assets and liabilities. This guidance was

Princor Financial Services Corporation
Notes to Financial Statements (continued)

1. Significant Accounting Policies (continued)

effective January 1, 2010, except for the disclosures about purchases, sales, issuances and settlements in the reconciliation of Level 3 fair value measurements, which will be effective on January 1, 2011. This adoption did not have a material impact on the Company's results of operations or financial position.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments

The Company's long-term investments consist of investments in various Principal Mutual Funds, which are reported at fair value. Fair values of the mutual funds are determined by reference to published net asset values per share. The resulting change in the difference between cost and fair value is included in net income.

The net unrealized appreciation or depreciation of long-term investments consisted of gross unrealized losses of \$669,007 and \$787,105 at December 31, 2011 and 2010, respectively. There were no gross unrealized gains at December 31, 2011 and 2010. Realized gains and losses on sales of investments are determined on the basis of specific identification of securities sold.

Cash and Cash Equivalents

The Company considers all liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Princor Financial Services Corporation

Notes to Financial Statements (continued)

1. Significant Accounting Policies (continued)

Deferred Income Taxes

Deferred income tax assets or liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the enacted marginal tax rate. Deferred income tax expenses or credits are based on the changes in the asset or liability from period to period.

Subsequent Events

The Company's management has evaluated all subsequent events through February 20, 2012, which is the date that the financial statements were issued.

2. Fair Value Measurement

The Company uses fair value measurements to record fair value of cash equivalents and long-term investments.

Valuation Hierarchy

Fair value is defined as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels.

- Level 1 – Fair values are based on unadjusted quoted prices in active markets for identical assets or liabilities. Our Level 1 assets include money market mutual funds.
- Level 2 – Fair values are based on inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 – Fair values are based on significant unobservable inputs for the asset or liability.

Princor Financial Services Corporation
Notes to Financial Statements (continued)

2. Fair Value Measurement (continued)

Determination of Fair Value

The following discussion describes the valuation methodologies used for assets and liabilities measured or disclosed at fair value.

The techniques utilized in estimating the fair values of financial instruments are reliant on the assumptions used. Care should be exercised in deriving conclusions about our business, its value or financial position based on the fair value information of financial instruments presented below.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument. Such estimates do not consider the tax impact of the realization of unrealized gains or losses. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial instrument. We validate prices through an investment analyst review process, which includes validation through direct interaction with external sources, review of recent trade activity or use of internal models. We did not make any significant changes to our valuation process during 2011.

Long Term Investments at Market Value

Long term investments at market value include mutual fund investments, for which the fair value is determined using the net asset value of the fund.

Cash Equivalents

Cash equivalents are reported at fair value on a recurring basis and include money market instruments. Fair values of these cash equivalents may be determined using public quotations, when available, which are reflected in Level 1. When public quotations are not available, because of highly liquid nature of these assets, carrying amounts may be used to approximate fair values, which are reflected in Level 2.

Princor Financial Services Corporation

Notes to Financial Statements (continued)

2. Fair Value Measurement (continued)

Assets measured at fair value on a recurring basis are summarized below. The Company does not have any liabilities measured at fair value.

	As of December 31, 2011			
	Assets Measured at Fair Value	Fair Value Hierarchy Level		
		Level 1	Level 2	Level 3
Assets				
Long term investments at market value	\$ 9,594,848	\$ 9,594,848	\$ -	\$ -
Cash equivalents	4,226,136	4,226,136	-	-
Total assets	\$ 13,820,984	\$ 13,820,984	\$ -	\$ -

	As of December 31, 2010			
	Assets Measured at Fair Value	Fair Value Hierarchy Level		
		Level 1	Level 2	Level 3
Assets				
Long term investments at market value	\$ 9,193,232	\$ 9,193,232	\$ -	\$ -
Cash equivalents	4,226,136	4,226,136	-	-
Total assets	\$ 13,419,368	\$ 13,419,368	\$ -	\$ -

Transfers

Transfers between fair value hierarchy levels are recognized at the beginning of the reporting period. The Company did not have any transfers between any of the levels during the years ended December 31, 2011 and 2010.

Princor Financial Services Corporation

Notes to Financial Statements (continued)

3. Income Taxes

The Company is taxed at corporate rates on taxable income based on existing tax laws. The Company's taxable income or loss is included in consolidated federal and state income tax returns filed by Principal Financial Group, Inc. The companies have adopted the policy of allocating income tax expenses and benefits to members of the consolidated group based upon their pro rata contribution of taxable income or operating losses. Deferred income taxes have been established by each member of the consolidated group based upon the temporary differences within each company.

Income tax expense differed from the amount computed by applying the statutory federal income tax rate to income before income taxes due primarily to nondeductible meals and entertainment, stock option expenses, and state income taxes.

Deferred income taxes reflect the net income tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities as of December 31, 2011 and 2010, are as follows:

	December 31	
	2011	2010
Deferred income tax liabilities:		
Prepaid expense	\$ 217,093	\$ 160,733
Total deferred income tax liabilities	<u>217,093</u>	<u>160,733</u>
Deferred income tax assets:		
Benefit and medical plan contributions not currently deductible for tax	(2,474,326)	(2,721,496)
Unrealized loss on long-term investments	(268,942)	(316,417)
Vacation accrual	(216,512)	(206,528)
Bonus accrual	(2,578)	-
Stock options	(1,087,993)	(1,040,159)
Net operating loss	(82,640)	(82,640)
Annual incentive plan	(259,117)	(332,165)
Total deferred income tax assets	<u>(4,392,108)</u>	<u>(4,699,405)</u>
Net deferred income tax assets	<u><u>\$ (4,175,015)</u></u>	<u><u>\$ (4,538,672)</u></u>

Princor Financial Services Corporation

Notes to Financial Statements (continued)

3. Income Taxes (continued)

Significant components of the provision (benefit) for income taxes are as follows:

	Year Ended December 31	
	2011	2010
Current:		
Federal	\$ 2,597,527	\$ 1,671,641
State	636,845	505,215
Total current	3,234,372	2,176,856
Deferred:		
Federal	291,287	(278,889)
State	72,370	(126,915)
Total deferred	363,657	(405,804)
	<u>\$ 3,598,029</u>	<u>\$ 1,771,052</u>

4. Net Capital Requirements

The Company is an introducing broker and clears certain securities transactions with and for customers on a fully disclosed basis with the Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation (the clearing broker-dealer). The Company promptly transmits all customer funds and securities to the clearing broker-dealer. In connection with this arrangement, the Company is contingently liable for its customers' transactions.

The Company is subject to the SEC uniform net capital rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2011, the Company had defined net capital of \$19,115,595, which was \$18,760,781 in excess of its required net capital of \$354,814. The SEC rules related to the calculation of minimum net capital requirements require the Company to maintain capital at least equal to 6-2/3% of aggregate indebtedness, with a minimum fixed dollar amount of \$250,000.

The Company has a special bank account, with a balance of \$25,960 and \$143,798 at December 31, 2011 and 2010, respectively, as required under Rule 15c3-3(k)(2)(i), designated "Special Account for the Exclusive Benefit of Customers."

Princor Financial Services Corporation

Notes to Financial Statements (continued)

5. Related-Party Transactions

As set forth on the consolidated statements of operations, the Company receives the following fees from PLIC and Principal Mutual Funds:

- The Company collects commissions for the sale of Principal Mutual Funds and variable annuity and flexible variable life products offered by Principal Life.
- The Company receives distribution (Rule 12b-1) and shareholder servicing fees from Principal Mutual Funds and nonproprietary mutual funds used by other product lines offered.

The Company has entered into an expense reimbursement agreement with PLIC. PLIC performs certain functions on its own behalf and on behalf of many subsidiaries, including the Company, and shares the use of certain equipment, personnel and facilities with its subsidiaries. On a monthly basis PLIC bills the subsidiaries, including the Company, for amounts due for the performance of such services and functions and the use of such equipment, personnel and facilities. Amounts billed to the Company by PLIC for the years ended December 31, 2011 and 2010, were \$25,947,836 and \$27,152,745, respectively.

Principal Financial Group, Inc. has allocated the expenses associated with stock based compensation to each of its subsidiaries, with the allocation aggregating \$779,760 and \$525,410 to the Company for the years ended December 31, 2011 and 2010, respectively. As Principal Financial Group, Inc. has not required the allocation to be settled in cash, the amount has been treated as a capital contribution.

6. Contingencies

In the ordinary course of business, the Company is involved in and subject to asserted and unasserted claims from customers and other contractual disputes. In the opinion of management, adequate provision has been made for any potential losses that may result from these actions.

Princor Financial Services Corporation

Notes to Financial Statements (continued)

6. Contingencies (continued)

The Company is regularly involved in litigation, both as a defendant and as a plaintiff, but primarily as a defendant. Litigation naming the Company as a defendant ordinarily arises out of the Company's business operations as a provider of asset management and accumulation products and services. Some of the lawsuits are class actions, or purport to be, and some include claims for punitive damages. In addition, regulatory bodies, such as, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory bodies regularly make inquiries and conduct examinations or investigations concerning the Company's compliance with, among other things, securities laws and laws governing the activities of broker-dealers. The Company receives requests from regulators and other governmental authorities relating to other industry issues and may receive additional requests, including subpoenas and interrogatories, in the future.

While the outcome of any pending or future litigation or regulatory matter cannot be predicted, management does not believe that any pending litigation or regulatory matter will have a material adverse effect on the Company's business or financial position. The outcome of such matters is always uncertain, and unforeseen results can occur. It is possible that such outcomes could materially affect net income in a future period.

Supplemental Information

Princor Financial Services Corporation

Computation of Net Capital – Pursuant to Rule 15(c)3-1

December 31, 2011

Computation of Net Capital

Total stockholder's equity		\$28,661,096
Deductions and/or charges:		
Nonallowable assets:		
Receivables from non customers	\$ 7,336,639	
Other assets	761,601	
Other deductions	4,144	
Total deductions and/or charges		<u>(8,102,384)</u>
Net capital before haircuts on securities positions		<u>20,558,712</u>
Haircuts on securities positions		<u>(1,443,117)</u>
Net capital		<u><u>\$ 19,115,595</u></u>
Computation of alternative net capital requirement:		
Net capital requirement (minimum)		<u>\$ 354,814</u>
Aggregate indebtedness		<u>\$ 5,322,216</u>
Excess net capital		<u><u>\$ 18,760,781</u></u>

Princor Financial Services Corporation

Statement Relating to Certain Determinations
Required Under Rule 15c3-3 – Part IIA

December 31, 2011

Computation for Determination of Reserve Requirements

Pursuant to Rule 15c3-3:

Exemptive Provision

If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only)

- A. (k)(1) – Limited business (mutual funds and/or variable annuities only)
- B. (k)(2)(i) – “Special Account for the Exclusive Benefit of Customers” maintained
- C. (k)(2)(ii) – All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm: Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation
- D. (k)(3) – Exempted by order of the Commission

_____ X _____

Princor Financial Services Corporation

Statement Pursuant to Rule 17a-5(d)(4)

December 31, 2011

There were no differences between the computation of net capital under Rule 15(c)3-1 included in this audited report and the computation included in the Company's corresponding unaudited Form X-17A-5 part IIA filing submitted to the Financial Industry Regulatory Authority.

Ernst & Young LLP

Assurance | Tax | Transactions | Advisory

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