

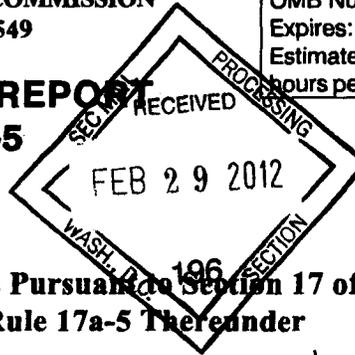


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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**



SEC FILE NUMBER  
8-52565

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1/1/11 AND ENDING 12/31/11  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: McLean Securities, LLC  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
7900 Westpark Drive, Ste A320  
(No. and Street)  
McLean VA 22102  
(City) (State) (Zip Code)

OFFICIAL USE ONLY  
FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Andrew Smith (703) 827-0233  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
CST Group, CPA's, PC  
(Name - if individual, state last, first, middle name)  
1800 Robert Fulton Drive, Reston, VA 20191  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

pls

OATH OR AFFIRMATION

I, Andrew Smith, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Mclean Securities, LLC, as of December 31, 2011, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

-N/A-

[Signature]  
Signature

PRINCIPAL  
Title

Megan Marie Fee  
Notary Public



Megan Marie Fee  
NOTARY PUBLIC  
Commonwealth of Virginia  
Reg. #7500552  
My Commission Expires  
January 31, 2015

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Audited Financial Statements  
and Other Financial Information**

**MCLEAN SECURITIES, LLC**

**December 31, 2011 and 2010**



**Audited Financial Statements  
and Other Financial Information**

**MCLEAN SECURITIES, LLC**

**McLean, Virginia**

**December 31, 2011 and 2010**

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Independent Auditor's Report

To the Members  
McLean Securities, LLC  
McLean, Virginia

We have audited the accompanying statements of financial condition of McLean Securities, LLC as of December 31, 2011 and 2010, and the related statements of income, members' equity, and cash flows for the years then ended that are filed pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of McLean Securities, LLC as of December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*CST Group, CPAs, PC*

February 20, 2012

STATEMENTS OF FINANCIAL CONDITION

MCLEAN SECURITIES, LLC

	December 31,	
	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT ASSETS		
Cash	<u>\$ 8,327</u>	<u>\$ 8,327</u>
LIABILITIES AND MEMBERS' EQUITY		
MEMBERS' EQUITY	<u>\$ 8,327</u>	<u>\$ 8,327</u>

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF INCOME  
MCLEAN SECURITIES, LLC

	Year Ended December 31,	
	<u>2011</u>	<u>2010</u>
INCOME	\$ 8,421,218	\$ 4,414,510
EXPENSES		
Commission expense	4,534,281	2,910,708
Other expenses	<u>161,300</u>	<u>10,493</u>
TOTAL EXPENSES	<u>4,695,581</u>	<u>2,921,201</u>
NET INCOME	<u>\$ 3,725,637</u>	<u>\$ 1,493,309</u>

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF MEMBERS' EQUITY

MCLEAN SECURITIES, LLC

BALANCE, DECEMBER 31, 2009	\$ 8,327
Net income	1,493,309
Contributions	0
Withdrawals	<u>(1,493,309)</u>
BALANCE, DECEMBER 31, 2010	8,327
Net income	3,725,637
Contributions	0
Withdrawals	<u>(3,725,637)</u>
BALANCE, DECEMBER 31, 2011	<u>\$ 8,327</u>

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

MCLEAN SECURITIES, LLC

	Year Ended December 31,	
	<u>2011</u>	<u>2010</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	<u>\$ 3,725,637</u>	<u>\$ 1,493,309</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	3,725,637	1,493,309
CASH FLOWS FROM FINANCING ACTIVITIES		
Withdrawals of equity	<u>(3,725,637)</u>	<u>(1,493,309)</u>
NET CASH USED IN FINANCING ACTIVITIES	<u>(3,725,637)</u>	<u>(1,493,309)</u>
NET INCREASE IN CASH	0	0
Cash, beginning of year	<u>8,327</u>	<u>8,327</u>
CASH, END OF YEAR	<u>\$ 8,327</u>	<u>\$ 8,327</u>

SUPPLEMENTAL DISCLOSURES

None

The accompanying notes are an integral part of these financial statements.

## NOTES TO FINANCIAL STATEMENTS

### MCLEAN SECURITIES, LLC

December 31, 2011 and 2010

#### NOTE A - SIGNIFICANT ACCOUNTING POLICIES

McLean Securities, LLC (the Company) is a registered broker-dealer with the Financial Regulatory Authority (FINRA) and provides investment banking services in connection with its parent, The McLean Group, LLC (the Group). Investment banking services primarily include merger and acquisition advisory services for middle market businesses. The Company does not trade retail securities and does not have custody of client accounts.

The Company is a wholly owned subsidiary of the Group. The Company operates as a FINRA broker-dealer and as a separate legal entity with a separate accounting ledger in order to satisfy regulatory requirements. The Company's registration as a broker-dealer with FINRA and the Securities and Exchange Commission became effective on October 27, 2000.

The Company uses accrual basis accounting for financial statement reporting purposes and cash basis for income tax reporting purposes. Investment banking revenues include fees earned from providing merger-and-acquisition and advisory services. Transaction performance fees are recognized upon the completion of a transaction when received.

The Company qualifies under Rule 15c3-3(k)(2)(i) from the Securities and Exchange Commission Customer Protection Rule (Rule 15c3-3). Accordingly, the supplemental schedule of Information Relating to Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 is not applicable.

The Company considers securities with maturities of three months or less, when purchased, to be cash equivalents.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Securities owned are carried at fair value as allowed by FINRA regulations, and unrealized gains or losses are reflected in income. No securities were held as of December 31, 2011 and 2010.

#### NOTE B - INCOME TAXES

The Company is considered a disregarded entity for income tax reporting purposes. Accordingly, for income tax purposes the revenue and expenses are reported by the Group, its parent company, which is a limited liability company taxed as a partnership. Accordingly, no provision has been made for federal and state income taxes on income recognized, since these taxes are the responsibility of the members of the Group.

## NOTES TO FINANCIAL STATEMENTS

### MCLEAN SECURITIES, LLC

December 31, 2011 and 2010

#### NOTE B - INCOME TAXES (continued)

The Company and the Group operate as Limited Liability Companies (LLCs) and are not subject to Federal income taxes. Management has evaluated the Company's tax positions that could have a significant effect on the financial statements and determined that the Company had no uncertain tax positions at December 31, 2011 and 2010, which required disclosing or recognition.

#### NOTE C - RELATED PARTY TRANSACTIONS

The Company has an agreement with the Group that the Group will pay all operating and non-operating expenses in connection with the conduct of the Company's business, except fee-sharing disbursements, which the broker-dealer is required to pay. The Group has fully indemnified the Company against any liability or responsibility for such expenses.

During 2011 and 2010, capital transfers made to the Group totaled \$3,725,637 and \$1,493,309, respectively.

During 2011 and 2010, consulting fees (guaranteed payments) paid to members of the Group totaled \$2,985,758 and \$1,211,109, respectively.

During 2011 and 2010, referral fees of \$161,300 and \$5,445, respectively, were paid to McLean Valuation Services Group, LLC, a related limited liability company.

#### NOTE D - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 and subparagraph (2) of rule 15c3-1 further requires all brokers not generally carrying customers' accounts to maintain net capital of not less than \$5,000 or one-fifteenth of the Company's aggregate indebtedness, whichever is greater.

The Company's aggregate indebtedness to net capital ratio was 0 to 1. As of December 31, 2011, the Company had net capital as defined of \$8,327, which was \$3,327 in excess of its required net capital of \$5,000.

## NOTES TO FINANCIAL STATEMENTS

### MCLEAN SECURITIES, LLC

December 31, 2011 and 2010

#### NOTE E - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents. The Company maintains cash in bank deposit accounts that, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. Management believes the Company is not exposed to any significant risk related to cash.

#### NOTE F - FAIR VALUE MEASUREMENTS

Unless disclosed otherwise, the Company estimates that the fair value of all financial and non-financial instruments at December 31, 2011 and 2010 does not differ materially from the aggregate carrying values recorded in the accompanying statements of financial condition. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and, accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

#### NOTE G - SUBSEQUENT EVENTS

The Company has evaluated subsequent events and transactions for potential recognition or disclosure through February 20, 2012, which is the date the financial statements were available to be issued.

OTHER FINANCIAL INFORMATION

MCLEAN SECURITIES, LLC

McLEAN, VIRGINIA

December 31, 2011 and 2010

Independent Auditor's Report on Other Financial Information  
Required by SEC Rule 17a-5

To the Members  
McLean Securities, LLC  
McLean, Virginia

We have audited the accompanying financial statements of McLean Securities, LLC as of and for the years ended December 31, 2011 and 2010, and have issued our report thereon dated February 20, 2012, which contained an unqualified opinion on those financial statements. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to the prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*CST Group, CPAs, PC*

February 20, 2012

COMPUTATION OF NET CAPITAL

MCLEAN SECURITIES, LLC

December 31, 2011

Total members' equity	\$	8,327
Deduct: Non-allowable assets		0
Add: Liabilities subordinated to claims of general creditors		<u>0</u>
	NET CAPITAL	<u>\$ 8,327</u>

See independent auditor's report on other financial information.

NET CAPITAL RECONCILIATION

MCLEAN SECURITIES, LLC

December 31, 2011

In accordance with Rule 17A-5(d)(4), we are reporting the following differences that we found when comparing our report on the computation of net capital under Rule 15c3-1 with the focus report as filed by McLean Securities, LLC for the year ended December 31, 2011.

DIFFERENCES WITH FOCUS REPORT           \$           0

See independent auditor's report on other financial information.



CERTIFIED PUBLIC ACCOUNTANTS

Independent Auditor's Report on Internal Accounting  
Control Required by SEC Rule 17a-5

To the Members  
McLean Securities, LLC  
McLean, Virginia

In planning and performing our audit of the financial statements of McLean Securities, LLC (the Company) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A *deficiency* in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CST Group, CPAs, PC

February 20, 2012