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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2011 AND ENDING 12/31/2011

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Straus Capital, LLC

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

50 Princeton-Hightstown Road

(No. and Street)

Princeton Junction  
(City)

New Jersey  
(State)

08550  
(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mr. James Straus

609-799-0390  
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Mercadien, P.C., Certified Public Accountants

(Name - if individual, state last, first, middle name)

P.O. Box 7648  
(Address)

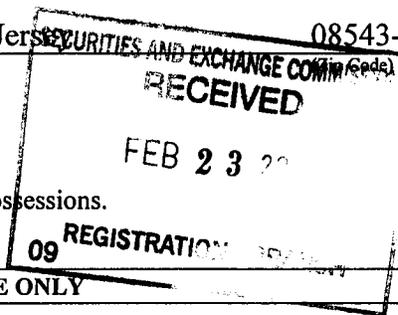
Princeton  
(City)

New Jersey  
(State)

08543-7648

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



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\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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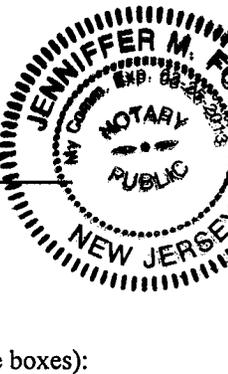
OATH OR AFFIRMATION

I, James Straus, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Straus Capital, LLC, as of December 31, 2011, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer, or director has any proprietary interest in any account classified solely as that of a customer.

James A Straus  
Signature

CEO  
Title

Jennifer M. Fox  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (e) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (f) Computation of Net Capital
- (g) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (h) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (j) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (k) An Oath or Affirmation.
- (l) A copy of the SIPC Supplemental Report.
- (m) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## INDEPENDENT AUDITORS' REPORT

To the Member of  
Straus Capital, LLC

We have audited the accompanying statement of financial condition of Straus Capital, LLC (the "Company") as of December 31, 2011, and the related statements of income, changes in member's equity and cash flows for the year then ended December 31, 2011, that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2011, and the results of its operations and its cash flows for the year then ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 11 is presented for purposes of additional analysis and is not a required part of the basic financial statements but is supplementary information required by rule 17a-5 under the Securities and Exchange Act of 1934. This information is the responsibility of the Company's management. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Mercadien, P.C.*  
*Certified Public Accountants*

February 13, 2012

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**STRAUS CAPITAL, LLC**  
**STATEMENT OF FINANCIAL CONDITION**  
December 31, 2011

ASSETS	
Current Assets	
Cash and cash equivalents	\$ 142,003
Accounts receivable	85,130
FINRA daily account	169
Prepaid expenses and other	<u>3,095</u>
Total Assets	<u>\$ 230,397</u>

LIABILITIES AND MEMBER'S EQUITY	
Current Liabilities	
Accounts payable	\$ 1,639
Accrued expenses	<u>7,555</u>
Total Liabilities	<u>9,194</u>
Member's Equity	<u>221,203</u>
Total Liabilities and Member's Equity	<u>\$ 230,397</u>

**STRAUS CAPITAL, LLC**

**STATEMENT OF INCOME**

For the year ended December 31, 2011

Revenue	
Commissions	<u>\$ 397,785</u>
Operating expenses	
Professional fees	20,400
Licensing and regulatory expenses	4,387
Office supplies and expenses	1,104
Secretarial services	23
Communication and computer services	10,281
Rent	6,144
Insurance	424
Travel and entertainment	3,995
Depreciation	<u>106</u>
Total operating expenses	<u>46,864</u>
Income from operations	350,921
Interest income	<u>519</u>
Net income	<u>\$ 351,440</u>

**STRAUS CAPITAL, LLC**  
**STATEMENT OF CHANGES IN MEMBER'S EQUITY**  
For the year ended December 31, 2011

Beginning member's equity	<u>\$ 191,183</u>
Net income	<u>351,440</u>
Member's withdrawals	
Cash	(302,762)
Health insurance	<u>(18,658)</u>
Total withdrawals	<u>(321,420)</u>
Total Member's Equity	<u>\$ 221,203</u>

**STRAUS CAPITAL, LLC**  
**STATEMENT OF CASH FLOWS**  
For the year ended December 31, 2011

Cash Flows from Operating Activities	
Net income	<u>\$ 351,440</u>
Adjustments to reconcile income from operations to net cash provided by operating activities	
Depreciation	106
Changes in assets and liabilities	
Accounts receivable	(8,035)
NASD daily account	1,577
Prepaid expenses and other	8
Accounts payable	(961)
Accrued expenses	<u>(533)</u>
Net cash provided by operating activities	<u>343,602</u>
Cash Flows from Financing Activities	
Member's withdrawals	<u>(321,420)</u>
Net cash used by financing activities	<u>(321,420)</u>
Net increase in cash	22,182
Cash, December 31, 2010	<u>119,821</u>
Cash, December 31, 2011	<u>\$ 142,003</u>

# STRAUS CAPITAL, LLC

## NOTES TO FINANCIAL STATEMENTS

### A. BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Organization**

Straus Capital, LLC (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and the State Securities Commission of New Jersey and is a member of the Financial Industry Regulatory Authority. The Company was formed as a limited liability company on April 26, 2005, and received approval from the SEC to commence operations on November 28, 2005. The Company solicits and refers investors to managed investment funds and receives a percentage of the investment funds' management and advisory fees for its services.

#### **15c3-3 Exemption**

The Company operates under the provisions of Paragraph (k)(2)(i) of rule 15c3-3 of the SEC and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(2)(i) provide that a broker/dealer who carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with his activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and his customers through one or more bank accounts, each to be designated as special account for the exclusive benefit of customers of the Company, is qualified to operate under the provisions of Paragraph (k)(2)(i) of rule 15c3-3 of the SEC. Broker/dealers operating under the provisions of (k)(2)(i) are also exempted from the remaining provisions of rule 15c3-3, including the requirement to make the reserve computations under rule 15c3-3.

#### **Equipment and Depreciation**

Equipment is carried at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets of five years. Maintenance and repairs are charged to operations as incurred.

#### **Income Taxes**

The Company is a single member limited liability company for federal and state income tax purposes; thus, the income is taxed to its member.

Management has evaluated the Company's tax positions for uncertainties with respect to the financial statements as of and for the year ended December 31, 2011, and has determined that there is no liability for uncertain tax positions at December 31, 2011.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires the Company to make estimates and assumptions that affect certain related amounts and disclosures. Accordingly, actual results could differ from those estimates.

## STRAUS CAPITAL, LLC

### NOTES TO FINANCIAL STATEMENTS

#### B. NET CAPITAL REQUIREMENTS

The Company is a registered broker-dealer subject to the SEC Uniform Net Capital Rule 15c3-1. This rule requires that the Company maintain minimum net capital, as defined, of at least the greater of \$5,000 or 6 2/3% of aggregate indebtedness, as defined. Net capital and aggregate indebtedness change from day to day, but as of December 31, 2011, the Company had net capital of \$132,809, which exceeded its requirements of \$5,000 by \$127,809.

#### C. CONCENTRATION OF CREDIT RISK AND MAJOR CUSTOMER

The Company maintains cash in bank balances that at times may exceed federally insured limits. The Company reduces its exposure to credit risk for cash by maintaining its banking relationship with a major financial institution.

Three investment fund manager groups account for all of the Company's commission revenues.

#### D. LEASE COMMITMENT

The Company leases its office space under an operating lease. Rental expense for the year ended December 31, 2011, was \$6,144.

Future minimum lease payments under the lease are as follows:

Years ending December 31,	
2012	\$ 6,144
2013	6,144
2014	6,144
2015	6,144
2016	5,120
Total	<u>\$ 29,696</u>

#### E. SUBSEQUENT EVENTS

In accordance with GAAP, management has evaluated subsequent events that occurred after the balance sheet date but before February 13, 2012, the date the financial statements were available to be issued. No items were determined by management to require disclosure in accordance with GAAP.

## **SUPPLEMENTARY INFORMATION**

**STRAUS CAPITAL, LLC**

**COMPUTATION OF NET CAPITAL UNDER SEC RULE 15c3-1**

As of December 31, 2011

Member's equity	<u>\$ 221,203</u>
Deductions: Non-allowable assets	
Accounts receivable	85,130
FINRA daily account	169
Prepaid expenses	<u>3,095</u>
Non-allowable assets	<u>88,394</u>
Net capital	132,809
Minimum capital requirement	<u>5,000</u>
Net capital in excess of minimum requirement	<u>\$ 127,809</u>
Aggregate indebtedness	<u>\$ 9,194</u>
Ratio of aggregate indebtedness to net capital	<u>0.0692 to 1</u>

Reconciliation with the Company's computation (included in Part II A of Form X-17A-5 as of December 31, 2011).

Net capital, as reported in the Company's Part II (unaudited) FOCUS report	<u>\$ 112,809</u>
Audit adjustments	
Reduction in accounts payable	<u>20,000</u>
Net capital, per above	<u>\$ 132,809</u>

The Company claims an exemption from SEC Rule 15c3-3 under the (k)(2)(i) provision, and therefore, no computation for determination of reserve requirements was necessary.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5

To the Member  
Straus Capital, LLC

In planning and performing our audit of the financial statements of Straus Capital, LLC (the "Company") as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in regard to any of the following:

- (1) Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13.
- (2) Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5 (CONTINUED)

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. An objective of internal control and the practices and procedures is to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate to meet the SEC's objectives at December 31, 2011.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5 (CONTINUED)

This report is intended solely for the information and use of the Member, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

*Marcedon, PC*  
*Certified Public Accountants*

February 13, 2012