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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8-27458

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING October 1, 2010 AND ENDING September 30, 2011
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Means Investment Company, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

802 Stillwater Avenue

(No. and Street)

Bangor

(City)

ME

(State)

04401

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Paul B. Means

207-947-6763

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Haverlock, Estey & Curran, LLC

(Name - if individual, state last, first, middle name)

8 Commerce Court

(Address)

Hampden

(City)

ME

(State)

04444

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

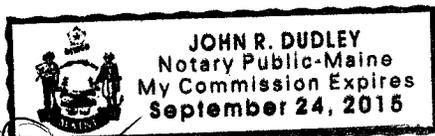
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Ans 11/29

OATH OR AFFIRMATION

I, Paul B. Means, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Means Investment Company, Inc., as of September 30, 2011, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Notary Public

Signature: Paul B. Means
President
Title

This report ** contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Haverlock, Estey & Curran, LLC
Certified Public Accountants • Consultants

William H. Estey, CPA
Peter D. Curran, CPA
Steven D. Carr, CPA
Daniel A. Ryan, CPA
Vicki J. Vincent, CPA
Gayle M. Davis, CPA
Stephen L. Spencer, CPA
Keith P. Bourgoin, CPA
Randy S. Baker, CPA

INDEPENDENT AUDITORS' REPORT

Stockholder
Means Investment Company, Inc.
Bangor, Maine

We have audited the accompanying statements of financial condition of Means Investment Company, Inc. (an S corporation) as of September 30, 2011 and 2010 and the related statements of income, changes in stockholder's equity and cash flows, for the years then ended, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As more fully discussed in Note 1 to the financial statements, the Company has elected to report their interest in Micbrooks Partnership (a majority-owned entity) using the equity method of accounting. In our opinion, accounting principles generally accepted in the United States of America require that all majority-owned entities be consolidated with the Company. The effect on the financial statements of this departure from generally accepted accounting principles has not been determined.

In our opinion, except for the effects on the financial statements of not consolidating all majority-owned entities, as discussed in the third paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of Means Investment Company, Inc. as of September 30, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, except for the effects on Schedules 1 and 2 of the qualified opinion on the financial statements, as explained in the third paragraph, such information is fairly stated in all material respects in relation to the financial statements as a whole.

Haverlock, Estey + Curran
HAVERLOCK, ESTEY & CURRAN

November 22, 2011
Hampden, Maine

MEANS INVESTMENT COMPANY, INC.
 Statements of Financial Condition
September 30, 2011 and 2010

<u>Assets</u>		
	<u>2011</u>	<u>2010</u>
<u>Cash and Cash Equivalents</u>		
Checking	\$ 94,960	\$ 44,055
Money market funds	525,755	514,196
Total Cash and Cash Equivalents	<u>620,715</u>	<u>558,251</u>
<u>Other Assets</u>		
Receivables from broker-dealers and clearing organizations - Fees and commissions	38,778	55,758
Receivables from related party - Note 6	14,541	35,470
Prepaid expenses	8,439	-
Marketable securities owned -		
At market value - Note 2	2,199,388	2,130,054
Notes receivable - Note 7	52,452	55,308
Investment in unconsolidated subsidiary -		
At equity - Note 8	79,981	73,021
Other investments - At equity which approximates market value	20,487	20,162
Property and equipment - At cost - Net of accumulated depreciation - Note 3	161,174	184,773
Other assets - Note 10	36,009	29,187
Total Other Assets	<u>2,611,249</u>	<u>2,583,733</u>
Total Assets	<u>\$ 3,231,964</u>	<u>\$ 3,141,984</u>
<u>Liabilities and Stockholder's Equity</u>		
<u>Liabilities</u>		
Accounts payable and accrued expenses	\$ 86,989	\$ 96,766
<u>Stockholder's Equity</u>		
Common stock, no par value, 2,000 shares authorized, 90 shares issued and outstanding	300,000	300,000
Retained earnings	2,844,975	2,745,218
Total Stockholder's Equity - Exhibit C	<u>3,144,975</u>	<u>3,045,218</u>
Total Liabilities and Stockholder's Equity	<u>\$ 3,231,964</u>	<u>\$ 3,141,984</u>

The accompanying notes are an integral part of these statements.



MEANS INVESTMENT COMPANY, INC.
 Statements of Income
For the Years Ended September 30, 2011 and 2010

	<u>2011</u>	<u>2010</u>
<u>Revenues</u>		
Commissions and fees	\$ 1,051,105	\$ 992,116
Net gains from principal transactions including net unrealized gains (losses) of (\$16,176) and \$232,321 for 2011 and 2010, respectively	6,654	253,572
Underwriting	2,500	-
Interest and dividends	54,267	48,719
Other income	10,687	6,361
Equity in income of unconsolidated subsidiary and investment	7,285	6,162
Total Revenues	<u>1,132,498</u>	<u>1,306,930</u>
<u>Expenses</u>		
Employee compensation and benefits	770,461	718,767
Communications and computer services	41,028	42,543
Occupancy and equipment	47,106	46,453
Other expenses	173,923	182,358
Total Expenses	<u>1,032,518</u>	<u>990,121</u>
<u>Income Taxes</u>		
Deferred income tax benefit - Note 4	-	162,000
Net Income - Exhibits C and D	<u>\$ 99,980</u>	<u>\$ 478,809</u>

The accompanying notes are an integral
part of these statements.



MEANS INVESTMENT COMPANY, INC.
 Statements of Changes in Stockholder's Equity
For the Years Ended September 30, 2011 and 2010

	<u>Common Stock</u>		<u>Retained Earnings</u>
	<u>Shares</u>	<u>Amount</u>	
Balance at September 30, 2009	90.59	\$ 300,000	\$ 2,708,046
Partial share relinquished	(0.59)	-	-
Net Income - Exhibit B	-	-	478,809
Dividends	-	-	<u>(441,637)</u>
Balance at September 30, 2010			
Exhibit A	90.00	300,000	2,745,218
Net Income - Exhibit B	-	-	99,980
Dividends	-	-	<u>(223)</u>
Balance at September 30, 2011			
Exhibit A	<u>90.00</u>	<u>\$ 300,000</u>	<u>\$ 2,844,975</u>

The accompanying notes are an integral
part of these statements.

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MEANS INVESTMENT COMPANY, INC.
 Statements of Cash Flows
For the Years Ended September 30, 2011 and 2010

	<u>2011</u>	<u>2010</u>
<u>Cash Flows from Operating Activities</u>		
Net income - Exhibit B	\$ 99,980	\$ 478,809
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation	24,665	24,226
Loss on disposal of equipment	2,645	-
Gain on sale of marketable securities - Long term investments	(109)	(1,254)
Net unrealized (gain) loss on marketable securities - Long term investments	16,176	(232,011)
Equity in income of unconsolidated subsidiary and investment	(7,285)	(6,162)
Changes in operating assets and liabilities		
(Increase) decrease in assets:		
Receivables from broker-dealers and clearing organizations	16,980	(16,789)
Prepaid expenses	(8,439)	-
Marketable securities owned - Trading	(52,880)	41,203
Other assets	(6,822)	16,623
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	(9,777)	31,485
Deferred income taxes	-	(162,000)
Net Cash Provided by Operating Activities	<u>75,134</u>	<u>174,130</u>
<u>Cash Flows from Investing Activities</u>		
Purchases of property and equipment	(3,711)	(21,045)
Loans made to related and other parties	(62,500)	(134,000)
Collections on loans and notes receivable	86,285	88,780
Proceeds from sale of marketable securities - Long term investments	109	7,552
Purchases of marketable securities - Long term investments	(32,630)	(1,959)
Net Cash Used by Investing Activities	<u>(12,447)</u>	<u>(60,672)</u>
<u>Cash Flows from Financing Activities</u>		
Dividends paid	(223)	-
Net Increase in Cash and Cash Equivalents	62,464	113,458
Cash and Cash Equivalents at Beginning of Year	558,251	444,793
Cash and Cash Equivalents at End of Year - Exhibit A	<u>\$ 620,715</u>	<u>\$ 558,251</u>

The accompanying notes are an integral part of these statements.



MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

1. Summary of Significant Accounting Policies

Nature of Organization

Means Investment Company, Inc. (the Company) is a full service brokerage firm located in Bangor, Maine. Its customers consist of individuals located primarily in New England. The Company is a registered broker/dealer under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Agency, Inc. (FINRA) and the Securities Investors Protection Corporation (SIPC). Credit is extended without collateral. The Company is exempt from the provisions of SEC Rule 15c3-3, *Customer Protection Reserves and Custody of Securities*, since it does not hold customer funds or securities.

Basis of Accounting

The financial statements of the Company have been prepared on the accrual basis of accounting whereby the Company reports revenue when earned and expenses when incurred.

Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions by management regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Financial Statement Presentation

The Company holds a 66-2/3% interest in Micbrooks Partnership. Management has elected to account for the investment under the equity method of accounting even though the ownership would require consolidation in accordance with authoritative guidance. The effect on the financial statements of this departure from generally accepted accounting principles has not been determined.

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

1. Summary of Significant Accounting Policies - continued

Security Transactions

Commission revenue and related expenses are recorded on the trade date basis. Securities and commodity transactions are recorded on a settlement date basis. There were no material trades which had not been settled at September 30, 2011 and 2010.

Cash

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant risk on cash or cash equivalents. The Federal Deposit Insurance Corporation (FDIC) insures accounts up to \$250,000. At September 30, 2011 the Company's cash balance exceeded the FDIC limit by \$122,564.

Cash Equivalents

All liquid investments with original maturities of less than ninety days that are not held for sale in the ordinary course of business are considered to be cash equivalents for purposes of the statements of cash flows.

Receivables from Broker-Dealers and Clearing Organization

Receivables are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with the broker-dealers and clearing organization having outstanding balances and current relationships with them, it has concluded that realization of losses on balances outstanding at year-end will be immaterial.

Marketable Securities Owned

Marketable securities owned are stated at their market value at the date of the statements of financial condition. Unrealized gains or losses are reflected in the statements of income. Realized gains and losses are computed based upon the specific security sold.

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

1. Summary of Significant Accounting Policies - continued

Property and Equipment

The Company records all additions to property and equipment at cost, including freight, taxes and construction or installation costs including labor and overhead. Repairs and maintenance are charged to expense. Major repairs and improvements are capitalized when incurred. When property and equipment is sold or otherwise disposed of, the asset cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is included in current income.

Furniture and fixtures, computer equipment and vehicles are depreciated on a straight-line or accelerated basis over the estimated useful lives of five to ten years. Building, improvements and sign are depreciated on a straight-line basis over the estimated useful lives of 15 to 40 years.

Income Taxes

The Company, with the consent of its stockholder, has elected under the Internal Revenue Code, to be an S corporation. In lieu of corporate income taxes, the stockholders of an S corporation are taxed based on their proportionate share of the Company's taxable income. Therefore, no provision or liability for corporate income taxes has been included in the financial statements.

The Company has adopted the provisions of authoritative guidance regarding accounting for uncertainty in income taxes. The authoritative guidance provides that a tax benefit or liability from an uncertain tax position should be recognized when it is more likely than not that a position will not be sustained upon examination. As of September 30, 2011, management has concluded that the Company had no uncertain income tax positions.

The Company's federal income tax returns for years beginning in 2007, 2008 and 2009 are subject to examination by the IRS or the State of Maine, generally for three years after they were filed.

Subsequent Events

Subsequent events have been evaluated through November 22, 2011, which is the date the financial statements were available to be issued.

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

2. Marketable Securities Owned/Fair Values

Marketable securities owned consist of trading and investment securities at market values at September 30:

	<u>2011</u>	<u>2010</u>
<u>Level 1 Marketable Securities</u>		
Corporate stocks	\$2,139,338	\$2,130,054
U.S. Treasury strips	19,996	-
Certificate of deposit	<u>40,054</u>	<u>-</u>
 Total Marketable Securities Owned - Exhibit A	 <u>\$2,199,388</u>	 <u>\$2,130,054</u>

In accordance with authoritative guidance, the Company groups its financial assets measured at fair value in three levels, based on markets in which these assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models, options pricing models and similar techniques.

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

3. Property and Equipment

Property and equipment, at cost, consists of the following at September 30:

	<u>2011</u>	<u>2010</u>
Building, improvements and sign	\$397,683	\$397,683
Furniture and fixtures	24,663	34,378
Computer equipment	41,188	93,634
Vehicles	46,249	46,249
Total Property and Equipment	<u>509,783</u>	<u>571,944</u>
Less accumulated depreciation	<u>348,609</u>	<u>387,171</u>
Net Property and Equipment - Exhibit A	<u>\$161,174</u>	<u>\$184,773</u>

Depreciation expense was \$24,665 and \$24,226 for the years ended September 30, 2011 and 2010, respectively.

4. Income Taxes

The Company elected S corporation status effective October 1, 2001. Deferred income taxes at September 30, 2009 of \$162,000 related to S corporation "built in gains" tax. Built in gains tax was a corporate level tax on the difference between the cost basis and market value of investment securities at October 1, 2001. The Company would have realized built in gains tax only if those securities held for investment on October 1, 2001 were sold prior to September 30, 2011. On September 27, 2010 this law was repealed as long as the investments were held for seven years. Accordingly, the Company recognized a tax benefit for the year ended September 30, 2010 as a result of the reversal of the deferred income taxes.

5. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rules (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At September 30, 2011, the Company had net capital of \$2,457,135 which was \$2,207,135 in excess of its SEC required net capital of \$250,000. The Company's net capital ratio was .04 to 1. The Company also has a contractual obligation with National Financial Services (NFS) clearing to maintain net capital of \$250,000.

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

6. Related Party Transactions

Relationships

<u>Name</u>	<u>Relationship</u>
Micbrooks Partnership	The Company holds 66-2/3% interest

Receivables from Related Party

	<u>2011</u>	<u>2010</u>
Micbrooks Partnership		
Unsecured; monthly payments of \$1,875 with interest at 9.25%; matures December 2011	\$ 5,541	\$ 26,470
Unsecured due upon demand; no set repayment schedule; non-interest bearing	<u>9,000</u>	<u>9,000</u>
Total Receivables from Related Party - Exhibit A	<u>\$ 14,541</u>	<u>\$ 35,470</u>

Transactions

Rent paid to Micbrooks Partnership	\$ 15,000	\$ 15,000
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The Company is also obligated to pay any operating expenses of Micbrooks Partnership in excess of monthly rental proceeds. No excess payment was required for the years ended September 30, 2011 and 2010.

7. Notes Receivable

Notes receivable at September 30 consists of the following:

	<u>2011</u>	<u>2010</u>
Hospitality Management, Inc.		
Unsecured; monthly payments of \$6,250 with interest at prime plus 1.5%; matured June 2011	\$ -	\$ 55,308
Unsecured; monthly payments of \$3,750 with interest at 4.75%; matures December 2012	<u>52,452</u>	<u>-</u>
Total Note Receivable - Exhibit A	<u>\$ 52,452</u>	<u>\$ 55,308</u>

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

8. Investment in Unconsolidated Subsidiary

The Company holds a 66-2/3% interest in Micbrooks Partnership, a rental real estate partnership. The Company accounts for its investment using the equity method. Condensed financial information of Micbrooks Partnership at December 31 is as follows:

Summary of Statements of Financial Condition

	<u>2011</u>	<u>2010</u>
Assets		
Current assets	\$ 3,575	\$ 2,061
Noncurrent assets	127,979	129,586
Total Assets	<u>\$131,554</u>	<u>\$131,647</u>
Liabilities and Equity		
Payable to affiliate	\$ 46,662	\$ 37,662
Noncurrent liability	21,417	40,949
Equity	63,475	53,036
Total Liabilities and Equity	<u>\$131,554</u>	<u>\$131,647</u>

Summary of Statements of Operations

Revenues	\$ 33,465	\$ 31,944
Net income	<u>\$ 10,439</u>	<u>\$ 12,405</u>

9. Pension Plan

The Company maintains a 401(k) pension plan covering substantially all employees. The Company can match employee contributions based on a percentage of the participant's wages. For the years ended September 30, 2011 and 2010, the Company matched contributions of \$27,979 and \$22,971, respectively.

10. Other Assets

Other assets consist of the following at September 30:

	<u>2011</u>	<u>2010</u>
Escrow account with NFS	\$ 28,285	\$ 28,248
IRS fiscal year-end S corporation required payment	6,576	-
Other	<u>1,148</u>	<u>939</u>
Total Other Assets - Exhibit A	<u>\$ 36,009</u>	<u>\$ 29,187</u>

MEANS INVESTMENT COMPANY, INC.
Notes to Financial Statements
September 30, 2011 and 2010

11. Off-Balance-Sheet Risk

As discussed in Note 1, the Company's customer securities transactions are introduced on a fully-disclosed basis with its clearing broker/dealer, National Financial Services, LLC. The clearing broker/dealer carries all of the accounts of the customers of the Company and is responsible for execution, collection of and payment of funds, and receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to those transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker/dealer may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker/dealer.

12. Noncash Investing and Financing Activity

Noncash investing and financing activity is as follows:

	<u>2011</u>	<u>2010</u>
Reduction in loan to related party in lieu of cash dividend	\$ -	<u>\$441,637</u>

13. Reclassification

Certain reclassifications have been made to 2010 financial statement presentation to correspond to the current year's format. Total equity and net income are unchanged due to these reclassifications.

MEANS INVESTMENT COMPANY, INC.
 Computation of Net Capital Pursuant to Rule 15c3-1
 of the Securities and Exchange Commission
September 30, 2011

Net Capital Computation

Stockholder's equity - Exhibit A	\$ 3,144,975
Deduct: Non-allowable assets	
Investment in unconsolidated subsidiary	(79,981)
Other investments	(20,487)
Property and equipment, net	(161,174)
Receivable from employee and other non-trade	(66,993)
Other non-allowable assets	(7,725)
Haircuts on securities positions	<u>(351,480)</u>
Net Capital	<u>\$ 2,457,135</u>

Aggregate Indebtedness

Items included in statement of financial condition	
Accounts payable and accrued expenses	<u>\$ 86,989</u>
Total Aggregate Indebtedness	<u>\$ 86,989</u>

Computation of Basic Net Capital Requirement

Minimum SEC net capital required	\$ 250,000
Excess net capital	<u>2,207,135</u>
Total Net Capital	<u>\$ 2,457,135</u>

Ratio: Aggregate Indebtedness to Net Capital 0.04

MEANS INVESTMENT COMPANY, INC.
 Reconciliation of Audited vs. Unaudited Computation of
 Net Capital Pursuant to Rule 15c3-1
 of the Securities and Exchange Commission
September 30, 2011

Net Capital - As reported in the Company's Part II (unaudited) FOCUS report	\$ 2,490,730
Audit adjustments - Net increase in non-allowable assets	(3,671)
Audit adjustments - Net decrease in stockholder's equity	(30,787)
Decrease in haircuts on securities due to increase in net capital	863
Net Capital - Audited	\$ 2,457,135

Reconciliation to the Company's Part II (Unaudited) FOCUS Report

The decrease of \$30,787 in stockholder's equity is principally comprised of the following:

Increase in compensation	\$ (37,500)
Income from unconsolidated subsidiary and investment	7,285
Increase in prepaid expenses	8,439
Increase in accrued expenses	(5,929)
Increase in depreciation expense	(437)
Loss on disposal of equipment	(2,645)
	\$ (30,787)

The increase in non-allowable assets is the result of recording the equities of an unconsolidated subsidiary and a real estate investment, increase in depreciation and recognition of the loss on disposal of assets.



Haverlock, Estey & Curran, LLC
Certified Public Accountants • Consultants

William H. Estey, CPA
Peter D. Curran, CPA
Steven D. Carr, CPA
Daniel A. Ryan, CPA
Vicki J. Vincent, CPA
Gayle M. Davis, CPA
Stephen L. Spencer, CPA
Keith P. Bourgoin, CPA
Randy S. Baker, CPA

INDEPENDENT AUDITORS' REPORT ON INTERNAL
CONTROL AS REQUIRED BY SEC RULE 17a-5

Stockholder
Means Investment Company, Inc.
Bangor, Maine

In planning and performing our audit of the financial statements of Means Investment Company, Inc. as of and for the year ended September 30, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered its internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluations of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A *control deficiency* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant deficiency* is a deficiency, or combination of control deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures as described in the second paragraph of this report, were adequate as of September 30, 2011, to meet the SEC's objectives.

This report is intended solely for the use of management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and should not be used for any other purpose.

Haverlock, Estey + Curran
HAVERLOCK, ESTEY & CURRAN

November 22, 2011
Hampden, Maine

MEANS INVESTMENT COMPANY, INC.

FINANCIAL AND OPERATING REPORTS

SEPTEMBER 30, 2011



Haverlock, Estey & Curran, LLC

Certified Public Accountants • Consultants

MEANS INVESTMENT COMPANY, INC.

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