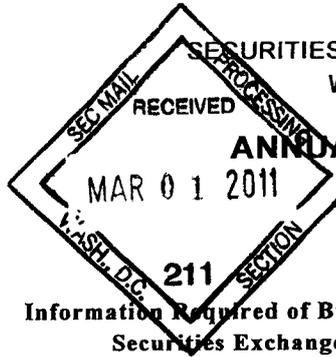


AS  
3/28

KH 3/28



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3234-0123  
Expires: October 31, 2004  
Estimated average burden  
hours per response....12.00

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART 111**

SEC FILE NUMBER  
8- **66048**

**FACING PAGE**  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 11/01/09 AND ENDING 12/31/10  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:  
**Watermark Advisors, LLC**  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

OFFICIAL USE ONLY  
FIRM I.D. NO.

**531 South Main Street, Suite ML-9**  
(No. and Street)  
**Greenville** **SC** **29601**  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
**Hagen Rogers** **(864) 527-5960**  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in the Report\*

**Rubio CPA, PC**  
(Name - if individual, state last, first, middle name)  
**900 Circle 75 Parkway, Suite 1100** **Atlanta** **Georgia** **30339**  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



**11020465**

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

KH 3/28

OATH OR AFFIRMATION

I, Hagen H. Rogers, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Watermark Advisors, LLC, as of December 31, 2010, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Hagen Rogers  
Signature  
Executive MO  
Title

Katherine D. Young  
Notary Public  
Exp. 12/22/2019

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

**WATERMARK ADVISORS, LLC  
FINANCIAL STATEMENTS AND SCHEDULE**

**For the Fourteen Month Period Ended  
December 31, 2010  
With Independent Auditor's Report**

## INDEPENDENT AUDITOR'S REPORT

To the Members of  
Watermark Advisors, LLC:

We have audited the accompanying statement of financial condition of Watermark Advisors, LLC as of December 31, 2010 and the accompanying statements of operations, cash flows and members' equity for the fourteen month period then ended that you are filing pursuant to Rule 17a-5 of the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position, results of operations and cash flows of Watermark Advisors, LLC as of December 31, 2010 and for the fourteen month period then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



RUBIO CPA, PC

February 15, 2011  
Atlanta, Georgia

**WATERMARK ADVISORS, LLC**  
**STATEMENT OF FINANCIAL CONDITION**  
**December 31, 2010**

**ASSETS**

Cash and cash equivalents	\$ 39,967
Accounts receivable	4,396
Property and equipment, at cost, less accumulated depreciation of \$36,693	11,836
Prepaid expenses	<u>3,644</u>
Total assets	<u>\$ 59,843</u>

**LIABILITIES AND MEMBERS' EQUITY**

<b>Liabilities:</b>	
Accounts payable	\$ 17,046
Capital lease obligations	1,148
Accrued payroll and taxes	<u>53,579</u>
Total liabilities	<u>71,773</u>
Members' equity	<u>(11,930)</u>
Total liabilities and members' equity	<u>\$ 59,843</u>

The accompanying notes are an integral part of these financial statements.

**WATERMARK ADVISORS, LLC**  
**STATEMENT OF OPERATIONS**  
**For the Fourteen Month Period Ended December 31, 2010**

REVENUES

Investment banking	\$ 182,432
Valuation services	<u>117,500</u>

Total revenue	<u>299,932</u>
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EXPENSES:

Compensation and benefits	226,334
Regulatory fees	8,356
Occupancy	66,925
Other operating expenses	<u>83,807</u>

Total expenses	<u>385,422</u>
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NET INCOME (LOSS)	<u>\$ (85,490)</u>
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The accompanying notes are an integral part of these financial statements.

**WATERMARK ADVISORS, LLC**  
**STATEMENT OF MEMBERS' EQUITY**  
**For the Fourteen Month Period Ended December 31, 2010**

	Class A		Common Units		Retained Earnings	Total
	<u>Preferred Units</u>		<u>Number</u>	<u>Amount</u>		
	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>		
Balance, October 31, 2009	26.25	\$131,250	2,000	\$ 602,560	\$ (665,250)	\$ 68,560
Net income (loss)	-	-	-	-	(85,490)	(85,490)
Cancellation of Preferred units	(6.25)	(31,250)		31,250		-
Capital contributions				5,000	-	5,000
Balance, December 31, 2010	<u>20.00</u>	<u>\$100,000</u>	<u>2,000</u>	<u>\$ 638,810</u>	<u>\$ (750,740)</u>	<u>\$ (11,930)</u>

The accompanying notes are an integral part of these financial statements.

**WATERMARK ADVISORS, LLC**  
**STATEMENT OF CASH FLOWS**  
**For the Fourteen Month Period Ended December 31, 2010**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income (loss) \$ (85,490)

Adjustments to reconcile net loss to net cash used by operating activities:

Depreciation and amortization	10,600
Increase in accounts receivable	(3,279)
Increase in prepaid expenses	(80)
Decrease in accounts payable and accrued liabilities	(10,839)
Increase in accrued payroll	<u>53,579</u>

Net cash used by operating activities (35,509)

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Capital contributions	5,000
Debt repayments - capital lease	<u>(2,809)</u>

Net cash provided by financing activities 2,191

NET DECREASE IN CASH (33,318)

**CASH AND CASH EQUIVALENTS:**

Beginning of period 73,285

End of period \$ 39,967

**SUPPLEMENTAL CASH FLOW INFORMATION:**

Interest paid \$ 337

The accompanying notes are an integral part of these financial statements.

**WATERMARK ADVISORS, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2010**

**NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Business: Watermark Advisors, LLC was organized as a South Carolina Limited Liability Company in July 2002. The Company became an independent registered broker-dealer and a member of the Financial Industry Regulatory Authority effective January 2004. The Company's business is to act as a broker in private placement transactions, mergers and acquisitions, and to provide valuation services.

The Company was wholly-owned by Watermark Holdings, Inc. ("Parent") until July 2008. Effective July 2008, the Company is 50% owned by Watermark Holdings, Inc. and 50% owned by B. Duster & Company, LLC.

Income Taxes: The Company has elected to be a Limited Liability Company that is taxed as a Partnership under Internal Revenue Code regulations. Therefore, the income or losses of the Company flow through to and are taxable to its owners and no liability for income taxes is reflected in the accompanying financial statements.

The Company has adopted the provisions of FASB Accounting Standards Codification 740-10, Accounting for Uncertainty in Income Taxes. Under ASC 740-10, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. A tax position includes an entity's status, including its status as a pass-through entity, and the decision not to file a tax return. The Company has evaluated each of its tax positions and has determined that no provision or liability for income taxes is necessary.

The Company, which files income tax returns in the U.S. federal jurisdiction and various state jurisdictions, is no longer subject to U.S. federal income tax examination by tax authorities for years before 2007.

Estimates: The preparation of financial statements in accordance with generally accepted accounting principles requires the use of estimates in determining assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

Cash and Cash Equivalents: The Company maintains its bank accounts at a high credit quality bank in the United States. Balances, at times may exceed federally insured limits. Generally, these deposits may be redeemed upon demand and, therefore, bear minimal risk.

The Company considers deposits with maturities of ninety-days or less to be cash and cash equivalents.

**WATERMARK ADVISORS, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2010**

**NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Accounts Receivable: Accounts receivable consist of trade receivables for investment banking and advisory services. The Company regularly reviews its accounts receivable for any bad debts. The review for bad debts is based on an analysis of the Company's collection experience, customer credit worthiness, and current economic trends.

Date of Management's Review – Subsequent events were evaluated through February 25, 2011, which is the date the financial statements were available to be issued.

**NOTE 2 – NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2010, the Company had net capital of \$19,220, which was \$14,220 more than its required net capital of \$5,000 and the ratio of aggregate indebtedness to net capital was 1.1 to 1.0.

**NOTE 3 – LEASES**

The Company occupies office facilities leased under operating leases. Rent expense for the period ended December 31, 2010 was approximately \$55,000.

Future minimum rental payments under the office premises leases are the following:

2011	\$ 35,000
2012	36,000
2013	<u>27,000</u>
Total	<u>\$ 98,000</u>

During 2008, the Company acquired telephone equipment costing \$7,030 under a capital lease obligation due \$223 monthly through May 2011.

**NOTE 4 – CONCENTRATION**

Approximately 74% of the Company's investment banking revenue was earned from two customers.

**WATERMARK ADVISORS, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2010**

**NOTE 5 – RETIREMENT PLAN**

The Company has a SIMPLE IRA plan covering substantially all employees. Expense under the agreement for the period ended December 31, 2010 is approximately \$3,000.

**NOTE 6 – NET LOSS**

The Company had a net loss of \$85,490 for the period ended December 31, 2010 and was dependent upon capital contributions from the owners to meet its working capital needs. The owners have represented that they intend to make capital contributions, when necessary, to insure the Company's survival and to meet its net capital requirements through January 1, 2012.

**NOTE 7 – CLASS A PREFERRED UNITS**

During 2008, the Company authorized an offering for issuance of up to 200 Class A preferred membership units at \$5,000 per unit for a total offering of up to \$1,000,000. The Class A preferred membership units have a preferred return in any member distributions of 12% per annum, compounded annually, if and when declared and paid. The Class A preferred units are not entitled to vote on Company matters and are callable by the Company at its sole discretion at their preference value plus any unpaid preferred return amounts. Each Class A preferred unit has attached a warrant allowing purchase of 1.11 common units for \$5,000. The purchase price for the warrant may be paid in cash or by surrender of a preferred membership unit.

**WATERMARK ADVISORS, LLC**

**Supplementary Information  
Pursuant to Rule 17(a)-5 of the  
Securities Exchange Act of 1934**

**December 31, 2010**

The accompanying schedule is prepared in accordance with the requirements and general format of FOCUS Form X-17 A-5.

**WATERMARK ADVISORS, LLC**

**SCHEDULE I  
COMPUTATION OF NET CAPITAL UNDER  
RULE 15c3-1 OF THE SECURITIES  
AND EXCHANGE COMMISSION  
ACT OF 1934**

**December 31, 2010**

Net Capital	
Total members' equity qualified for net capital	\$ (11,929)
Add: Discretionary bonus payable	51,026
Deduction for non-allowable assets:	
Accounts receivable	(4,396)
Prepaid expenses	(3,645)
Property and equipment	<u>(11,836)</u>
Net capital before haircuts	19,220
Less haircuts	<u>-</u>
Net capital	<u>\$ 19,220</u>
Minimum net capital required	<u>\$ 5,000</u>
Aggregate Indebtedness:	
Liabilities, net of discretionary bonuses payable	<u>\$ 20,747</u>
Minimum net capital based on aggregate indebtedness	<u>\$ 1,383</u>
Ratio of aggregate indebtedness to net capital	<u>1.1 to 1.0</u>
Excess net capital	<u>\$ 14,220</u>

**RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL INCLUDED  
IN PART IIA OF FORM X-17A-5 AS OF DECEMBER 31, 2010**

There was no significant difference between net capital in Part IIA of Form X-17A-5 and net capital above.

**WATERMARK ADVISORS, LLC**

**SCHEDULE II  
COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS  
UNDER THE SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3  
AND INFORMATION RELATING TO THE POSSESSION OR CONTROL  
REQUIREMENTS UNDER SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3  
DECEMBER 31, 2010**

The Company is not required to file the above schedules as it is exempt from Securities and Exchange Commission Rule 15c3-3 under paragraph (k)(2)(i) of the rule and does not hold customers' monies or securities.

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY RULE 17a-5

To the Members of  
Watermark Advisors, LLC:

In planning and performing our audit of the financial statements of Watermark Advisors, LLC for the fourteen month period ended December 31, 2010, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including test of compliance with such practices and procedures) followed by Watermark Advisors, LLC that we considered relevant to the objective stated in Rule 17a-5(g). We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedure for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company related to the following: (1) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (2) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, which we consider to be material weaknesses as defined above.

However, we noted that due to the size of the Company, duties surrounding cash receipts and disbursements have not been segregated to achieve segregation of duties over these functions. These conditions were considered in determining the nature, timing and extent of procedures performed in our audit of the financial statements for the period ended December 31, 2010 and this report does not affect our report thereon dated February 15, 2011.

In addition, no facts came to our attention indicating that the exemptive provision of Rule 15c3-3 had not been complied with during the year.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2010 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

February 15, 2011  
Atlanta, Georgia



RUBIO CPA, PC