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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

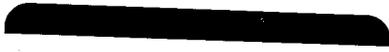
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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/10 AND ENDING 12/31/10  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Russell Implementation Services, Inc.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
1301 Second Avenue, 18th Floor

OFFICIAL USE ONLY  
FIRM I.D. NO.

Seattle Washington 98101  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Crista Dumais (206) 505-4580  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

PricewaterhouseCoopers LLP  
(Name - if individual, state last, first, middle name)  
1420 Fifth Avenue, Suite 1900 Seattle Washington 98101  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

90  
3/2/2011

OATH OR AFFIRMATION

I, Crista S. Dumais, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Russell Implementation Services, Inc., as

of December 31, 20 10, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

N/A

Crista S. Dumais

Signature

Financial & Operations Principal

Title

Candace Foss

Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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# **Russell Implementation Services Inc.**

**Statement of Financial Condition**  
(Confidential Treatment Requested)  
**December 31, 2010**

**Russell Implementation Services Inc.**  
**Index**  
**December 31, 2010**

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## Report of Independent Auditors

To the Board of Directors and Stockholder of  
Russell Implementation Services Inc.

In our opinion, the accompanying statement of financial condition present fairly, in all material respects, the financial position of Russell Implementation Services Inc. (the "Company") at December 31, 2010, in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

*PricewaterhouseCoopers LLP*

Seattle, Washington  
February 25, 2011

**Russell Implementation Services Inc.**  
**Statement of Financial Condition**  
**As of December 31, 2010**

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**Assets**

Cash and cash equivalents	\$ 8,860,999
Cash segregated under federal regulations	10,006,527
Securities commissions receivable, net	12,863,612
Fees receivable	5,483,328
Prepayments for customer research services credits	146,565
Prepaid expenses and other	211,807
Due from affiliates	520,260
Fixed assets, net	1,614,766
Deferred income taxes, net	<u>1,342,420</u>
Total assets	<u>\$ 41,050,284</u>

**Liabilities and Stockholder's Equity**

**Liabilities**

Commission credits payable to customers	\$ 8,109,055
Accrued expenses	840,947
Payable to brokers and subadvisors	612,689
Due to affiliates	2,074,995
Taxes payable	280,366
Incentive compensation liabilities	1,352,697
Other liabilities	<u>70,104</u>
Total liabilities	<u>13,340,853</u>

Commitments, contingencies and guarantees (Notes 9 and 10)

**Stockholder's equity**

Common stock, par value \$0.10 per share; 500,000 shares authorized; 247,800 shares issued and outstanding	24,780
Additional paid-in capital	21,175,956
Retained earnings	<u>6,508,695</u>
Total stockholder's equity	<u>27,709,431</u>
Total liabilities and stockholder's equity	<u>\$ 41,050,284</u>

The accompanying notes are an integral part of this financial statement.

# **Russell Implementation Services Inc.**

## **Notes to Financial Statement**

### **December 31, 2010**

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#### **1. Nature of Business and Summary of Significant Accounting Policies**

##### **Nature of Business**

Russell Implementation Services Inc. (the "Company"), is a wholly owned subsidiary of Frank Russell Company ("Russell"), both of which are part of Russell Investments, the marketing name used to represent Russell and its global subsidiaries. The Northwestern Mutual Life Insurance Company ("NML") owns substantially all of the outstanding shares of Russell.

The Company, a broker-dealer registered pursuant to the Securities Exchange Act of 1934, is a member of the Financial Industry Regulatory Authority ("FINRA"), and is an investment advisor registered pursuant to the Investment Advisors Act of 1940. The Company acts as an introducing broker and clears trades through a network of domestic and international clearing broker-dealers. The Company clears all transactions on behalf of customers on a fully disclosed basis with these clearing broker-dealers. The clearing broker-dealers carry all of the accounts of the customers and maintain and preserve all related books and records as are customarily kept by a clearing broker-dealer.

##### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates are inherent in the preparation of the financial statements. Actual results could differ materially from those estimates.

##### **Cash and Cash Equivalents and Cash Segregated under Federal Regulations**

The Company considers all money market funds and instruments with original maturities of three months or less at the purchase date as cash equivalents. Segregated cash is kept in a special account for the exclusive benefit of the Company's customers under SEC Rule 15c3-3. Cash is held at one financial institution in excess of Federal Deposit Insurance Corporation ("FDIC") limits.

##### **Deferred Research Services Credits and Prepayments for Customer Research Services Credits**

Commission credits for certain customers include analytical services and products to be provided by nonaffiliated and affiliated companies. The balance of deferred research service credits was zero at December 31, 2010. When the analytical services and products are delivered to a client, their value reduces the client's deferred research services credits. In certain cases, the client has received analytical products or services in excess of deferred research service credits available for use. These amounts have been recorded by the Company as prepayments for customer research services credits and will be offset by future commission credits.

##### **Fixed Assets**

Fixed assets are reported at cost less accumulated depreciation and amortization. Depreciation is calculated using the straight-line method based on estimated useful lives ranging from three to seven years. Furniture and equipment are depreciated over estimated useful lives ranging from three to seven years. Capitalized software includes purchased and internally developed software. Purchased software is amortized over three years using the straight-line method. Internally developed software represents internal and external costs incurred to develop internal use software during the application development stage. Once the internal use software is ready for its intended use, the accumulated development costs are amortized over three years using the straight-line method. Leasehold improvements are amortized over the shorter of their estimated useful lives or

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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the remaining life of the lease. When fixed assets are sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the respective accounts and the resulting gains or losses are included in income from operations. Repair and maintenance costs are expensed as incurred.

**Fair Value Measurements**

In accordance with the authoritative guidance on fair value measurements and disclosures under GAAP, the Company discloses the fair value of its investments in a hierarchy that prioritizes the inputs to valuation techniques used to measure the fair value. The fair value disclosure framework prioritizes and ranks the level of market price observability used in measuring assets and liabilities at fair value into three broad levels. In some instances, the inputs used to measure fair value might fall in different levels of the fair value hierarchy. Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. The level in the fair value hierarchy within which the fair value measurement in its entirety falls shall be determined based on the lowest level input that is significant to the fair value measurement in its entirety. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability. The categorization within the hierarchy is based upon the pricing transparency of the financial asset or liability and does not necessarily correspond to the Company's perceived risk or liquidity.

Effective January 1, 2010, the Company adopted authoritative guidance under GAAP on improving disclosures about fair value measurements. The adoption had no effect on the Company's financial position, results of operations, or cash flows.

**Stock-Based Compensation**

Russell has a Long-term Equity-Based Incentive Plan ("LTIP"), callable puttable common stock issued under the Incentive Payment Plan ("IPP") covering eligible employees of the Company, and the Outstanding Contributor Award Program ("OCAP"), as more fully described in Note 5. Equity-classified awards are measured at fair value as of the grant dates or modification dates and the resulting cost is recognized in the statement of income over the period from the date of grant to the date when the award is no longer contingent upon the employee providing additional service (the required service period). For awards that vest upon retirement, the required service period does not extend beyond the date an employee is eligible for retirement. This situation can result in compensation expense being recognized over a period less than the stated vesting period. Liability-classified awards are remeasured to fair value at each balance sheet date until the award is settled.

**Deferred Incentive Compensation**

Russell has granted award units under the IPP and under the Incentive Share Plan ("ISP"), more fully described in Note 5. The Company accounts for these deferred incentive arrangements, which are not share-based, using an accelerated method of attribution of the related expense.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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**Revenue Recognition**

Securities commissions, generated entirely from agency brokerage transactions, are recognized as earned on a trade date basis. Investment management fee and other fee revenues are derived from services based generally on assets under management or the notional principles of transactions, and are recognized as earned. Amounts paid by the Company to the subadvisors are recorded as an operating expense. Amounts paid by the Company as a rebate to clients, primarily those clients receiving overlay services in conjunction with other services, are recorded as a reduction of other fee revenue.

The Company refunds a portion of commissions received from commission recapture services to its customers. Such commission credits are determined and recorded on a trade date basis as a reduction of securities commissions revenue. The aggregate amount of unused commission credits is reflected as commission credits payable to customers on the accompanying statement of financial condition.

Accounts are deemed past due based on payment terms. The Company writes off delinquent accounts to the extent and at the time they are deemed to not be recoverable. The allowance for uncollectible accounts was \$536,401 at December 31, 2010. The Company did not record any bad debt expense for the year end December 31, 2010.

**Income Taxes**

Deferred income tax assets and liabilities are determined based upon differences between the financial statement and income tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The realization of deferred tax assets is based on historical tax positions and estimates of future taxable income. The Company evaluates both the positive and negative evidence that it believes is relevant in assessing whether it will realize the deferred tax assets. A valuation allowance is recorded when it is more likely than not that some of the deferred tax assets will not be realized.

The Company files its federal tax return with NML as part of a consolidated group. The provision for federal income taxes is based on an allocation of the consolidated tax liability to the respective companies included in the consolidated group as if each company were filing on a separate return basis. Federal taxes payable are recorded through and included in due to affiliates in the accompanying statement of financial condition. The Company files a separate tax return in certain states. State income taxes payable are included in accrued expenses in the accompanying statement of financial condition.

The Company recognizes a tax benefit from an uncertain position only if it is more likely than not that the position is sustainable, based solely on its technical merits and consideration of the relevant taxing authority's widely understood administrative practices and precedents. If this threshold is met, the Company measures the tax benefit as the largest amount that has a greater than 50% likelihood of being sustained.

**Foreign Currency Transactions**

The Company's reporting currency is the U.S. dollar. Foreign currency transaction gains and losses arise from payments of commission credits in currencies other than U.S. dollars. Gains and losses resulting from foreign currency transactions are included in other expense in the accompanying statement of income.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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**Financial Instruments with Off-Balance Sheet Credit Risk**

As a securities broker, the Company is engaged in buying and selling securities for a diverse group of institutional investors. The Company introduces these transactions for clearance to other broker-dealers on a fully disclosed basis.

The Company's exposure to credit risk associated with nonperformance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets, which may impair customers' ability to deliver assets sufficient to settle their obligations for the original contracted amount. The agreements between the Company and its clearing brokers provide that the Company is obligated to assume any exposure related to such nonperformance by its customers. As the right to charge the Company has no maximum amount and applies to all trades executed through its clearing brokers, the Company believes there is no maximum amount assignable to this right. At December 31, 2010, the Company has recorded no liabilities with regard to the right. In addition, the Company has the right to pursue collection or performance from the counterparties who do not perform under their contractual obligations. The Company monitors its risk on these transactions on both an individual and group basis.

**Gain/Loss Due to Service Errors**

In the conduct of the Company's business, occasional operational errors occur that impact customer accounts. These errors are infrequent and are not predictable in the normal conduct of business operations. Upon the determination that an error has occurred, the Company's policy is to adjust the impacted customer account immediately when quantifiable and record the related loss as an expense in the statement of income. Gains are either returned to the customer or recorded as other income in the accompanying statement of income if retained by the Company.

**2. Fixed Assets**

Fixed assets consisted of the following balances at December 31, 2010:

Software	\$ 6,952,929
Furniture and equipment	<u>314,185</u>
	7,267,114
Accumulated depreciation and amortization	(7,004,443)
Work in progress	<u>1,352,095</u>
Total	<u>\$ 1,614,766</u>

**3. Asset and Liabilities Measured at Fair Value on a Recurring Basis**

The Company carries at fair value on a recurring basis in the statement of financial condition certain investments of money market mutual funds. The Company measures the fair value of its money market mutual funds using a market approach whereby it uses quoted market prices from the principal exchange on which each security trades.

Assets and liabilities measured and reported at fair value are classified and disclosed in one of the following categories based on the lowest level of input that is significant to the fair value measurement in its entirety:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date. Investments included in this category include the money market mutual funds.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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- Level 2 inputs are inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. The inputs into the determination of fair value require significant management judgment or estimation. Assumptions used by the Company due to the lack of observable inputs may significantly impact the resulting fair value and therefore the Company's results of operations.

**Fair Value Tabular Disclosures**

The following table summarizes the valuation of the Company's assets measured at fair value on a recurring basis using the fair value hierarchy levels as of December 31, 2010:

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Money market mutual funds	\$ 8,752,341	\$ -	\$ -	\$ 8,752,341

**4. Current and Deferred Income Taxes**

The tax effects of temporary differences that gave rise to the net deferred income tax assets as of December 31, 2010 are presented below:

Deferred income tax assets	
Accrued long-term incentive plan	\$ 1,189,782
Accrued compensation	270,910
Allowance for doubtful accounts	187,740
State deferred tax, net of federal tax benefit	33,993
Other	27,154
Total deferred income tax assets	1,709,579
Deferred income tax liabilities	
Securities commission revenue	277,549
Depreciation of fixed assets	89,610
Total deferred income tax liabilities	367,159
Total deferred income tax assets, net	\$ 1,342,420

Income taxes receivable from Russell as of December 31, 2010 are \$748,736 and are included in due to affiliates in the accompanying statement of financial condition.

As of December 31, 2010, the Company had \$70,104 of gross unrecognized tax benefits.

The Company recognizes interest and penalties on amounts due to tax authorities as a component of income tax expense. The net reversal of interest expense and penalties recorded for the year ended December 31, 2010 was \$12,102, before benefit of federal tax deduction.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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The Company is included in the U.S. federal income tax return filing with NML as part of its consolidated group. NML is currently under routine audit by the IRS for years ended December 31, 2008 and 2009. The Company files tax returns, either on a separate return basis, or as part of Russell's unitary or combined group, in certain states. The Company remains subject to examination by these state jurisdictions for certain years prior to and including 2005.

In the next 12 months, it is reasonably possible that the Internal Revenue Service examination of fiscal years 2008 and 2009 could be resolved. The Company does not expect this resolution to have a material impact to the financial statements.

**5. Employee Compensation Arrangements**

**LTIP**

The Company participates in the Russell LTIP covering eligible employees. The LTIP provides for the award of stock options, restricted stock units ("RSU"), and stock appreciation rights ("SAR") in Russell's common stock. The maximum number of shares of Russell's common stock that are issuable, or were issued and are outstanding, pursuant to awards under the LTIP or IPP may not, at any time, a) represent 20% or more of the value or voting power of all the issued and outstanding common stock at such time, or b) exceed 50,000,000 shares of common stock. Awards that are canceled, forfeited, terminated or otherwise settled by the holder or by Russell are then available for award under the LTIP, subject to the above limitations.

Grants of stock option and RSU awards to employees prior to December 31, 2008, made by Russell under the LTIP vest over three years in equal annual installments on February 16 each year after the date of grant. Grants of RSU awards to employees on or after December 31, 2008, but before December 31, 2009, under the LTIP generally cliff vest in three years after the date of grant on February 16. Grants of stock option and RSU awards to employees after December 31, 2009 under the LTIP vest over three years and four years, respectively, in equal annual installments on March 1 each year after the date of grant. Grants of SAR awards to employees, prior to December 31, 2009, made by Russell under the LTIP generally vest over three years in equal annual installments on February 16 each year after the date of grant. Grants of SAR awards to employees on or after December 31, 2009 made by Russell under the LTIP generally vest over three years in equal annual installments on March 1 each year after the date of grant. Awards granted prior to December 31, 2008 will vest upon retirement for employees who are age 65 or older and have at least five years of Russell service or who are between the ages of 55 and 64, and the combination of the associate's age and service (each rounded up to the nearest full year) totals 70 or more. For awards granted on or after December 31, 2008, awards will vest upon retirement, except for when a participant retires in the calendar year of grant. Stock-based compensation expense for awards granted to individuals meeting the retirement eligibility requirements, or who will meet the age and service requirements within the applicable vesting period, is recognized over a required service period that is less than the stated vesting period. Stock options and SAR awards granted prior to December 31, 2008 generally expire five years from the date of grant. Stock options granted on or after December 31, 2008 generally expire seven years from the date of grant, while SAR awards generally continue to expire five years from the date of grant.

For a 21-day period (or longer if determined by the Plan Administrator) that commences on the date in the first quarter of each fiscal year on which the per share fair value is communicated to a participant (herein after referred to as the "Annual Put Window"), holders of awards have the right to require Russell to repurchase ("put") vested awards or shares based on the then-current per share fair value of Russell's common stock, subject to a limit of 50% of the cumulative number of

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

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awards a participant has acquired under the LTIP as well as certain other limits discussed below. At the vesting date, RSU's are exchanged for shares of nonvoting common stock of Russell at which time employees may elect to have shares withheld for income taxes. Holders of common stock received upon exercise of options or vesting of RSUs must hold the awards for at least six months and one day before they have the right to put such shares to Russell. Upon repurchase by Russell, the shares of common stock are cancelled. Holders of SARs are not eligible to participate in the Annual Put Window until they are 100% vested in their SAR award.

Holders of vested stock options have the right to exercise such awards during two semi-annual exercise windows. The first exercise window in any fiscal year shall run concurrent with the Annual Put Window for that fiscal year, and the second exercise window shall terminate no later than six months and one day prior to the Annual Put Window for the following fiscal year. Each exercise window shall be a period of 21 days, which will commence on the date Russell communicates the per share fair value of Russell's common stock to a participant.

Russell estimates the fair value of stock option and SAR awards using the Black-Scholes option pricing model, which requires, among other inputs, an estimate of the fair value of Russell's common stock on the date of grant and the expected volatility of the common stock over the expected term of the related grants. Stock options are granted with an exercise price equal to the per share fair value of Russell's common stock at the date of grant. Russell determined that it was not practicable to calculate the volatility of its share price since Russell's securities are not publicly traded and therefore, there is no readily determinable market value for its stock. Therefore, Russell estimates its expected volatility based on reported market value data for a group of publicly traded companies, which it selects from certain market indices, that Russell believes are relatively comparable after consideration of their size, stage of lifecycle, profitability, growth, and risk and return on investment. Russell uses the average expected volatility rates reported by the comparable group for the expected terms estimated by Russell.

The expected terms of the stock option and SAR awards are derived from the average midpoint between the vesting and contractual term. The risk-free rate for the expected term of the awards is based on the U.S. Treasury yield curve at the time of grant. The expected annual dividend yield is based on Russell's current dividend yield.

In connection with the adoption of the LTIP, Russell elected the straight-line method of allocating compensation expense over the requisite service period of the related awards. As stock-based compensation expense is based on awards ultimately expected to vest, the expense included in the Company's statement of income for the year ended December 31, 2010 has been reduced by an estimated forfeiture rate of 3% for equity-classified awards and 5% for liability-classified awards.

For the year ended December 31, 2010, the Company recorded stock-based compensation expense of \$1,754,041 related to the LTIP. Of this expense, \$1,521,528 relates to equity-classified awards held by employees of the Company, which has been recorded as a noncash deemed capital contribution from Russell, and \$232,513 relates to liability-classified awards held by employees of the Company. As of December 31, 2010, the Company's total unrecognized compensation cost related to equity-classified awards was \$3,271,908, which will be recognized over the weighted-average remaining requisite service period of 1.92 years. In addition, as of December 31, 2010, the Company's total unrecognized compensation expense related to liability-classified awards outstanding under the LTIP was \$760,314, which will be recognized over the weighted-average remaining requisite service period of 1.37 years.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

The total deferred income tax benefit recognized in the Company's statement of income for stock-based awards for the year ended December 31, 2010 was \$397,537. In 2010, the Company did not realize any excess tax benefits from stock-based payment arrangements. The Company's historical windfall tax benefit pool upon adoption of that standard was zero given its adoption under the prospective transition method. The Company utilizes the with-and-without approach to calculate realized windfall tax benefits from share-based compensation awards. The Company records a liability for the employer's portion of payroll taxes on stock-based compensation under the LTIP on the date of the event triggering the measurement and payment of the tax to the taxing authority.

Detail related to stock option and RSU activity under the LTIP, representing the Company's equity-classified awards, is as follows:

	<u>Stock Options</u>	
	Number of Shares Under Option	Weighted- Average Exercise Price
Outstanding at January 1, 2010	675,625	\$ 10.56
Granted	407,052	7.93
Forfeited / expired	-	-
Exercised	-	-
Transfers in	-	-
Transfers out	-	-
Outstanding at December 31, 2010	<u>1,082,677</u>	9.57
Exercisable as of December 31, 2010	<u>442,940</u>	12.87
	<u>Restricted Stock Units</u>	
	Number of Units	Weighted- Average Grant Date Fair Value
Outstanding at January 1, 2010	152,632	\$ 8.31
Granted	271,368	7.93
Vested	(38,960)	15.40
Forfeited	-	-
Transfers in	-	-
Transfers out	-	-
Outstanding at December 31, 2010	<u>385,040</u>	7.33

The total fair value of RSUs vested during the year ended December 31, 2010 was \$308,953.

The fair value of employee stock option awards granted during the year ended December 31, 2010 was estimated using the Black-Scholes option pricing model with the following assumptions:

Risk-free rate	2.08 %
Expected term	4.5 years
Expected dividend yield	0.0 %
Expected volatility	53.52 %

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
**December 31, 2010**

Detail related to SAR activity under the LTIP, representing the Company's liability-classified awards, is as follows:

	<b>Stock Appreciation Rights</b>	
	<b>Number of Shares Under Right</b>	<b>Weighted- Average Exercise Price</b>
Outstanding at January 1, 2010	377,642	\$ 11.43
Granted	196,369	7.93
Forfeited / expired	-	-
Exercised	-	-
Transfers in	-	-
Transfers out	(12,500)	5.33
Outstanding at December 31, 2010	<u>561,511</u>	10.34
Exercisable as of December 31, 2010	<u>119,046</u>	15.12

The fair value of SAR awards as of December 31, 2010 was estimated using the Black-Scholes option pricing model with the following assumptions:

Risk-free rate	0.37% - 1.24%
Expected term	1.13 - 3.16 years
Expected dividend yield	1.45 %
Expected volatility	31.56% - 62.47%

There were no payments made to settle SARs during the year ended December 31, 2010. As of December 31, 2010, the Company has an aggregate recorded liability of \$578,671 related to its liability-classified awards outstanding under the LTIP, included within incentive compensation liabilities in the Company's statement of financial condition.

The following table summarizes information about all stock options and SARs outstanding under the LTIP as of December 31, 2010:

	<b>Shares Subject to Options/Rights Outstanding</b>	<b>Weighted- Average Remaining Contractual Life (years)</b>	<b>Weighted- Average Exercise Price</b>	<b>Total Intrinsic Value<sup>(1)</sup></b>
<b>Exercise price</b>				
\$5.33	475,000	4.50	\$ 5.33	\$ 1,562,750
\$7.93	603,421	5.52	7.93	416,360
\$15.12	421,623	1.13	15.12	-
\$17.17	144,144	2.13	17.17	-
\$5.33 – \$17.17	<u>1,644,188</u>	3.80	9.83	<u>1,979,110</u>
Vested and exercisable	<u>561,986</u>	1.96	13.35	<u>356,409</u>
Vested and expected to vest	<u>1,582,150</u>	3.76	9.92	<u>\$ 1,893,469</u>

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<sup>(1)</sup> The total intrinsic value represents the aggregate estimated fair value of Russell's common stock issuable and the aggregate exercise price available.

**OCAP**

The OCAP provides eligible employees the award of a cash bonus, denominated in the participant's local currency at the time of grant, that will increase or decrease in value based on the changes in the per share fair value of Russell's common stock. Awards made to employees by Russell under the OCAP cliff vest after three years and are paid at the end of the vesting period. As OCAP awards are ultimately settled in cash, the awards are liability-classified and will be remeasured to fair value at each reporting period until settled. As of December 31, 2010 the Company had an aggregate recorded liability of \$67,416 related to its OCAP awards, included within incentive compensation liabilities in the Company's statement of financial condition.

**Incentive Payment Plan**

The IPP was established whereby employees of Russell and its subsidiaries, including the Company, could earn aggregate awards of up to 50 million shares of Russell's callable puttable common stock. The number of shares issued under the IPP was determined by Russell's cumulative earnings before interest, taxes, depreciation and amortization, ("EBITDA"), as defined by the IPP, during a five-year period beginning January 1, 1999. As of April 15, 2004, a total of 42.25 million shares of callable puttable common stock were outstanding based on this determination. No additional shares of callable puttable common stock will be issued under the IPP.

During the Annual Put Window, a holder of an award issued under the IPP can put up to an annual limitation of 25% of cumulative total of shares that holder has received under the plan. Upon the death, disability or employment termination of a holder of an award issued under the IPP, the holder has the right to put all such awards (but not less than all) to Russell, and Russell has the right to call all such awards (but not less than all) from that holder, each at a formula-derived price as stated in the IPP.

Subject to the approval of Russell's Board of Directors, NML may affect these shares or award unit repurchases in lieu of Russell. The put and call rights terminate upon an initial public offering of Russell's common stock. In the event of a change in ownership control of Russell, NML has the right to call all awards then outstanding under the IPP at a formula-derived price, and each holder of such awards has the right to put all such awards to NML at a formula-derived price.

Compensation expense related to IPP awards is based on changes in the formula-derived price of the outstanding awards. The expense recorded by the Company is considered a deemed capital contribution from Russell. No related liability is recorded in the Company's statement of financial condition as the contractual obligation for cash settlement of the shares remains with Russell.

**Russell Implementation Services Inc.**  
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The following table reflects the activity for the year ended December 31, 2010 of shares of callable puttable common stock held by employees of the Company:

	<b>Shares of Callable Puttable Common Stock</b>
Outstanding at January 1, 2010	173,833
Settlements	<u>(91,677)</u>
Outstanding at December 31, 2010	<u>82,156</u>

The aggregate value of outstanding shares of callable puttable common stock held by employees and former employees of the Company as of December 31, 2010 is \$729,545. Compensation expense recorded by the Company related to shares of callable puttable common stock outstanding was a reduction of expense of \$578,005 for the year ended December 31, 2010. The Company recorded a related noncash deemed capital distribution to Russell of \$578,005 for the year ended December 31, 2010.

**Incentive Share Plan**

The Company participates in Russell's ISP covering eligible employees. The ISP is a cash-based, long-term incentive program for employees of Russell. From 2004 through 2006, ISP units were awarded annually to selected employees. The plan does not have a definitive end date; however, Russell's Board of Directors has not made any grants in 2010 and does not anticipate further grants.

The value of ISP units is determined by the increase or decrease in Russell's annual EBITDA as defined by the ISP, over the four years beginning with the year the award is made. The units vest at the rate of 25% per calendar year over the four-year period. The vested appreciation of the ISP units will be paid in cash in the year following the end of the four-year vesting period, or upon the participant's termination of employment from Russell, whichever occurs earlier. In 2008, the Company allowed a two year extension for payment of the 2005 grants and a one year extension for the payment of the 2006 grants. In 2010, the Russell Board of Directors established a minimum payment of \$2.18 with respect to the 2006 vested ISP units. This resulted in additional compensation expense under the ISP of \$704,276 for the year ended December 31, 2010. As of December 31, 2010, the Company has recorded a liability of \$706,609 related to its ISP awards.

**6. Benefit Plans**

**Retirement Plan**

The Company participates in the Russell defined contribution retirement plan (the "Plan") covering eligible employees. The Plan allows for contributions to be made out of the Company's net operating profits at the discretion of the Russell Board of Directors. Employees may also contribute a percentage of their compensation as defined by the Plan.

**Discretionary Bonuses**

The Company pays discretionary bonuses to its employees based on a percentage of Russell's consolidated operating income, as defined.

**Russell Implementation Services Inc.**  
**Notes to Financial Statement**  
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**7. Related Party Transactions**

Under a joint purchasing agreement, Russell processes payments for the direct expenses of the Company. Under a joint paymaster agreement, Russell processes payroll transactions for the Company. Additionally, Russell allocates certain negotiated charges to the Company such as office space, equipment, and insurance charges. The Company reimburses Russell monthly for these expenses. Amounts due and payable to Russell for these charges were \$2,859,441 at December 31, 2010 and are included in due to affiliates on the accompanying statement of financial condition.

Under an expense sharing agreement, certain corporate overhead charges, incurred by Russell on the Company's behalf are not allocated to the Company.

The Company acts as an introducing broker for clients of Russell and other affiliated companies. The clients may elect to pay their fees to Russell and other affiliates with commission credits received from the Company. Commission credits paid to Russell and affiliated companies for client fees totaled \$507,578 for the year ended December 31, 2010. There are no amounts payable to Russell or affiliated companies for these fees at December 31, 2010.

During 2010, the Company effected transactions on behalf of affiliated companies, recording securities commissions revenue or investment management fee revenue from such transactions. Securities commissions revenue from these transactions totaled \$17,275,133 and total fee-based revenue from affiliated companies was \$1,626,898. There are no amounts receivable from these affiliated companies for these fees at December 31, 2010.

Russell and its subsidiaries follow a Transaction Allocation Methodology intended to conform to the relevant U.S. and local country tax laws and the Organization of Economic Cooperation and Development guidelines. Russell acts as the monthly settlement agent for any payments or disbursements among the participating members associated with the effects of the Transaction Allocation Methodology. The amount recorded as an intercompany charge for transfer pricing under the Transaction Allocation Methodology for the year ended December 31, 2010 was \$14,326,484. The amount due from Russell at December 31, 2010 was \$99,632 and is included in due from affiliates on the accompanying statement of financial condition.

The Company has an agreement with a related party to perform sales and client support activities on behalf of the Company. Fees paid by the Company in connection with these services are recorded as sales and client service fees. For the year ended December 31, 2010, these fees were \$9,762,814. There are no amounts payable to this related party for these fees at December 31, 2010.

**8. Concentration of Risk**

The Company's total revenue for the year ended December 31, 2010 included amounts from one client, which accounted for 7.9% of total revenue. The amount receivable from this client at December 31, 2010 was \$6,397,216.

**9. Guarantees**

In the normal course of business, the Company enters into contracts that contain a variety of representations which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown as this would involve future claims that may be made

**Russell Implementation Services Inc.**  
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against the Company that have not yet occurred. However, the Company expects the risk of loss to be remote.

**10. Contingencies**

The Company has various claims and legal matters occurring in the normal course of business, which management, based upon the advice of legal counsel, does not expect to have a material adverse effect on the financial condition, results of operations or cash flows of the Company.

**11. Subsequent Events**

The Company has performed an evaluation of subsequent events through February 25, 2011, which is the date the financial statements were issued.



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## Report of Independent Accountants

To the Board of Directors and Stockholder of  
Russell Implementation Services, Inc.

In accordance with Rule 17a-5(e)(4) of the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) of the Securities Investor Protection Corporation ("SIPC") of Russell Implementation Services Inc. for the year ended December 31, 2010, which were agreed to by Russell Implementation Services Inc., the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and the Securities Investor Protection Corporation (collectively, the "specified parties") solely to assist the specified parties in evaluating Russell Implementation Services Inc.'s compliance with the applicable instructions of Form SIPC-7 during the year ended December 31, 2010. Management is responsible for Russell Implementation Services Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

1. Compare the listed assessment payments on page 1, items 2b and 2f of Form SIPC-7 with the respective cash disbursement records entries.

**Findings:** Compared the listed assessment payments on page 1, items 2b and 2f of Form SIPC-7 with the respective cash disbursement records entries, as follows:

Payments in the amount of \$128,476 for the assessment payment of page 1, item 2b as compared to the check number 323150 noting no differences.

Payment in the amount of \$136,853 for the assessment payment on page 1, item 2f as compared to the check number 200166 noting no differences.

2. Compare the Total Revenue amount reported on page 3, line total revenue, of the audited Form X-17A-5 for the year ended December 31, 2010 to the Total Revenue amount of \$106,160,147 reported on page 2, item 2a of Form SIPC-7 for the year ended December 31, 2010.

**Findings:** Compared the Total Revenue amount reported on page 3, line total revenue, of the audited Form X-17A-5 for the year ended December 31, 2010 to the Total Revenue amount of \$106,160,147 reported on page 2, item 2a of Form SIPC-7 for the year ended December 31, 2010, noting total difference of \$25,431,609 relating to commission credits of \$29,767,507 (reduction), intercompany revenue of \$3,546,662 (addition) and consulting revenue of \$789,235 (addition).



3. Compare any adjustments reported on page 2, items 2b and 2c of Form SIPC-7 with the supporting schedules and working papers, as follows:
  - a. Compare commissions of \$28,348 on page 2, item 2c, line 3, to the 4Q 2010 Assessment Calculation report.

**Findings:** Compared any adjustments reported on page 2, items 2b and 2c of Form SIPC-7 with the supporting schedules and working papers, as follows:

- a. Compared commissions of \$28,348 on page 2, item 2c, line 3, to the 4Q 2010 Assessment Calculation report noting no differences.
4. Prove the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers obtained in procedure 3, as follows:
  - a. Recalculated the mathematical accuracy of the SIPC Net Operating Revenues on page 2, line 2d and the General Assessment @ .0025 on page 2, line 2e of \$106,131,799 and \$265,239, respectively, of the Form SIPC-7.

**Findings:** Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers obtained in procedure 3, as follows:

- a. Recalculated the mathematical accuracy of the Form SIPC-7 Net Operating Revenues on page 2, line 2d and the General Assessment @ .0025 on page 2, line 2e of \$106,131,799 and \$265,239, respectively, of the Form SIPC-7 noting no differences.
5. Compare the amount of any overpayment applied to the current assessment on page 1, item 2c of Form SIPC-7 with page 1, item 2e of the Form SIPC-7 on which it was originally computed.

**Findings:** Compared the amount of any overpayment applied to the current assessment on page 1, item 2c of Form SIPC-7 with page 1, item 2e of the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to and did not conduct an examination, the objective of which would be the expression of an opinion on Russell Implementation Services Inc.'s preparation of Form SIPC-7 in accordance with the applicable instructions. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of management and the board of directors of Russell Implementation Services Inc., the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and the Securities Investor Protection Corporation and is not intended to be and should not be used by anyone other than these specified parties.

*PricewaterhouseCoopers LLP*

February 25, 2011