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### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

### FORM SE

### FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS BY EDGAR ELECTRONIC FILERS

Polonia Bancorp, Inc. Exact name of registrant as specified in charter 0001528610 Registrant CIK Number



Exhibit 99.1 to the Form S-1 Electronic report, schedule or registration statement of which the documents are a part (give period of report)

SEC file number, if available

S-

(Series identifier(s) and name(s), if applicable, add more lines as needed

C-

(Class (contact) identifier(s) and name(s), if applicable; add more lines as needed

Report period (if applicable)

N/A

Name of person filing this exhibit (if other than the registrant)

Identify the provision of Regulation S-T (§232 of this chapter) under which this exhibit is being filed in paper (check only one):

- Rule 201 (Temporary Hardship Exemption)
- X Rule 202 (Continuing Hardship Exemption)

Rule 311 (Permitted Paper Exhibit)

### IN ACCORDANCE WITH RULE 202 OF REGULATION S-T, THIS EXHIBIT 99.1 TO THE FORM S-1 IS BEING FILED IN PAPER PURSUANT TO A CONTINUING HARDSHIP EXEMPTION

US2008 2705779.1



### **Grant of Continuing Hardship Exemption**

September 1, 2011

Applicant: Joseph J. Bradley

Company Name: Polonia Bancorp

Form Type: S-1

Period: September 9, 2011

Subject document[s]: Valuation Appraisal Report

We considered your continuing hardship exemption request submitted via EDGAR on August 29, 2011 (Accession no. 0001193125-11-234917) and determined that it satisfies the requirements of Rule 202 of Regulation S-T. We have therefore GRANTED your request. Accordingly, you must file the Statistical Info of Exhibit 99.1 Appraisal Report to Form S-1 within six months of this date.

For the Commission, by the Division of Corporation Finance, pursuant to delegated authority.

Cecile Peters

Chief, Office of Information Technology Division of Corporation Finance

. . . .

### SIGNATURES

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Huntingdon Valley, Commonwealth of Pennsylvania on <u>September 9</u>, 2011.

### POLONIA BANCORP, INC.

By

Anthony J. Szuszczewicz

Chairman, President and Chief Executive Officer

US2008 2705779.1

### PRO FORMA VALUATION REPORT

POLONIA BANCORP, INC. Huntingdon Valley, Pennsylvania

PROPOSED HOLDING COMPANY FOR: POLONIA BANK Huntingdon Valley, Pennsylvania

> Dated As Of: August 12, 2011

Prepared By:

RP<sup>®</sup> Financial, LC. 1100 North Glebe Road Suite 1100 Arlington, Virginia 22201 RP<sup>®</sup>-FINANCIAL, LC.---

Serving the Financial Services Industry Since 1988

August 12, 2011

Boards of Directors Polonia MHC Polonia Bancorp Polonia Bank 3993 Huntingdon Pike, 3<sup>rd</sup> Floor Huntingdon Valley, Pennsylvania 19006

Members of the Boards of Directors:

At your request, we have completed and hereby provide an independent appraisal ("Appraisal") of the estimated pro forma market value of the common stock which is to be issued in connection with the mutual-to-stock conversion transaction described below.

This Appraisal is furnished pursuant to the requirements of the Code of Federal Regulations 563b.7 and has been prepared in accordance with the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" of the Office of Thrift Supervision ("OTS") and reissued by the Office of the Comptroller of the Currency ("OCC"), and applicable regulatory interpretations thereof. Such Valuation Guidelines are relied upon by the Federal Reserve Board ("FRB") in the absence of separate written valuation guidelines.

#### Description of Plan of Conversion

On August 16, 2011, the respective Boards of Directors of Polonia MHC (the "MHC"), Polonia Bancorp ("PBCP") and Polonia Bank, Huntingdon Valley, Pennsylvania (the "Bank") adopted a Plan of Conversion (the "Plan of Conversion") whereby the MHC will convert to stock form. As a result of the conversion, PBCP, which currently owns all of the issued and outstanding common stock of the Bank, will be succeed by a Maryland corporation with the name of Polonia Bancorp, Inc. ("Polonia Bancorp" or the "Company"). Following the conversion, the MHC will no longer exist. For purposes of this document, the existing consolidated entity will hereinafter be referred to as Polonia Bancorp or the Company. As of June 30, 2011, the MHC had a majority ownership interest in, and its principal asset consisted of, approximately 57.60% of the common stock (the "MHC Shares") of Polonia Bancorp. The remaining 42.40% of Polonia Bancorp's common stock is owned by public stockholders.

It is our understanding that Polonia Bancorp will offer its stock, representing the majority ownership interest held by the MHC, in a subscription offering to Eligible Account Holders, Tax-Qualified Employee Benefit Plans including the Bank's employee stock ownership plan (the "ESOP"), Supplemental Eligible Account Holders and Other Members, as such terms are defined for purposes of applicable federal regulatory requirements governing mutual-to-stock conversions. To the extent that shares remain available for purchase after satisfaction of all subscriptions received in the subscription offering, the shares may be offered for sale to the

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public at large in a community offering and/or a syndicated community. Upon completing the mutual-to-stock conversion and stock offering (the "second-step conversion"), the Company will be 100% owned by public shareholders, the publicly-held shares of PBCP will be exchanged for shares in the Company at a ratio that retains their ownership interest at the time the conversion is completed and the MHC assets will be consolidated with the Company.

#### RP<sup>®</sup> Financial, LC.

RP<sup>®</sup> Financial, LC. ("RP Financial") is a financial consulting firm serving the financial services industry nationwide that, among other things, specializes in financial valuations and analyses of business enterprises and securities, including the pro forma valuation for savings institutions converting from mutual-to-stock form. The background and experience of RP Financial is detailed in Exhibit V-1. We believe that, except for the fee we will receive for our appraisal, we are independent of the Company, the Bank, the MHC and the other parties engaged by the Bank or the Company to assist in the stock conversion process.

#### Valuation Methodology

In preparing our Appraisal, we have reviewed the regulatory applications of the Company, the Bank and the MHC, including the prospectus as filed with the FRB, the OCC and the Securities and Exchange Commission ("SEC"). We have conducted a financial analysis of the Company, the Bank and the MHC that has included a review of audited financial information for the years ended December 31, 2006 through December 31, 2010 and a review of various unaudited information and internal financial reports through June 30, 2011, and due diligence related discussions with the Company's management; S.R. Snodgrass, A.C., the Company's independent auditor; Kilpatrick Townsend & Stockton LLP, the Company's conversion counsel; and Sandler O'Neill & Partners, L.P., the Company's marketing advisor in connection with the stock offering. All assumptions and conclusions set forth in the Appraisal were reached independently from such discussions. In addition, where appropriate, we have considered information based on other available published sources that we believe are reliable. While we believe the information and data gathered from all these sources are reliable, we cannot guarantee the accuracy and completeness of such information.

We have investigated the competitive environment within which Polonia Bancorp operates and have assessed Polonia Bancorp's relative strengths and weaknesses. We have kept abreast of the changing regulatory and legislative environment for financial institutions and analyzed the potential impact on Polonia Bancorp and the industry as a whole. We have analyzed the potential effects of the stock conversion on Polonia Bancorp's operating characteristics and financial performance as they relate to the pro forma market value of Polonia Bancorp. We have analyzed the assets held by the MHC, which will be consolidated with Polonia Bancorp's assets and equity pursuant to the completion of the second-step conversion. We have reviewed the economic and demographic characteristics of the Company's primary market area. We have compared Polonia Bancorp's financial performance and condition with selected publicly-traded thrifts in accordance with the Valuation Guidelines, as well as all publicly-traded thrifts and thrift holding companies. We have reviewed the current conditions in the securities markets in general and the market for thrift stocks in particular, including the market for existing thrift issues, initial public offerings by thrifts and thrift holding companies, and

second-step conversion offerings. We have excluded from such analyses thrifts subject to announced or rumored acquisition, and/or institutions that exhibit other unusual characteristics.

The Appraisal is based on Polonia Bancorp's representation that the information contained in the regulatory applications and additional information furnished to us by Polonia Bancorp and its independent auditor, legal counsel and other authorized agents are truthful, accurate and complete. We did not independently verify the financial statements and other information provided by Polonia Bancorp, or its independent auditor, legal counsel and other authorized agents nor did we independently value the assets or liabilities of Polonia Bancorp. The valuation considers Polonia Bancorp only as a going concern and should not be considered as an indication of Polonia Bancorp's liquidation value.

Our appraised value is predicated on a continuation of the current operating environment for Polonia Bancorp and for all thrifts and their holding companies. Changes in the local, state and national economy, the legislative and regulatory environment for financial institutions and mutual holding companies, the stock market, interest rates, and other external forces (such as natural disasters or significant world events) may occur from time to time, often with great unpredictability and may materially impact the value of thrift stocks as a whole or the value of Polonia Bancorp's stock alone. It is our understanding that there are no current plans for selling control of Polonia Bancorp following completion of the second-step conversion. To the extent that such factors can be foreseen, they have been factored into our analysis.

The estimated pro forma market value is defined as the price at which Polonia Bancorp's common stock, immediately upon completion of the second-step stock offering, would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of relevant facts.

#### Valuation Conclusion

It is our opinion that, as of August 12, 2011, the estimated aggregate pro forma valuation of the shares of the Company to be issued and outstanding at the end of the conversion offering – including (1) newly-issued shares representing the MHC's current ownership interest in the Company and (2) exchange shares issued to existing public shareholders of PBCP – was \$19,965,824 at the midpoint, equal to 2,495,728 shares at \$8.00 per share. The resulting range of value and pro forma shares, all based on \$8.00 per share, are as follows: \$16,970,952 or 2,121,369 shares at the minimum; \$22,960,696 or 2,870,087 shares at the maximum; and \$26,404,800 or 3,300,600 shares at the super maximum (also known as "maximum, as adjusted").

Based on this valuation and taking into account the ownership interest represented by the shares owned by the MHC, the midpoint of the offering range is \$11,500,000, equal to 1,437,500 shares at \$8.00 per share. The resulting offering range and offering shares, all based on \$8.00 per share, are as follows: \$9,775,000 or 1,221,875 shares at the minimum; \$13,225,000 or 1,653,125 shares at the maximum; and \$15,208,752 or 1,901,0940 shares at the super maximum.

### Establishment of the Exchange Ratio

OCC regulations provide that in a conversion of a mutual holding company, the minority stockholders are entitled to exchange the public shares for newly issued shares in the fully converted company. The Boards of Directors of the MHC, PBCP and the Bank have independently determined the exchange ratio, which has been designed to preserve the current aggregate percentage ownership in the Company held by the public shareholders. The exchange ratio to be received by the existing minority shareholders of the Company will be determined at the end of the offering, based on the total number of shares sold in the offering and the final appraisal. Based on the valuation conclusion herein, the resulting offering value and the \$8.00 per share offering price, the indicated exchange ratio at the midpoint is 0.7905 shares of the Company for every one share held by public shareholders. Furthermore, based on the offering range of value, the indicated exchange ratio is 0.6719 at the minimum, 0.9091 at the maximum and 1.0455 at the super maximum. RP Financial expresses no opinion on the proposed exchange of newly issued Company shares for the shares held by the public stockholders or on the proposed exchange ratio.

#### Limiting Factors and Considerations

The valuation is not intended, and must not be construed, as a recommendation of any kind as to the advisability of purchasing shares of the common stock. Moreover, because such valuation is determined in accordance with applicable OCC regulatory guidelines and is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of common stock in the conversion offering, or prior to that time, will thereafter be able to buy or sell such shares at prices related to the foregoing valuation of the estimated pro forma market value thereof. The appraisal reflects only a valuation range as of this date for the pro forma market value of Polonia Bancorp immediately upon issuance of the stock and does not take into account any trading activity with respect to the purchase and sale of common stock in the secondary market on the date of issuance of such securities or at anytime thereafter following the completion of the second-step conversion.

RP Financial's valuation was based on the financial condition, operations and shares outstanding of Polonia Bancorp as of June 30, 2011, the date of the financial data included in the prospectus. The proposed exchange ratio to be received by the current public stockholders of PBCP and the exchange of the public shares for newly issued shares of Polonia Bancorp's common stock as a full public company was determined independently by the Boards of Directors of the MHC, PBCP and the Bank. RP Financial expresses no opinion on the proposed exchange ratio to public stockholders or the exchange of public shares for newly issued shares.

RP Financial is not a seller of securities within the meaning of any federal and state securities laws and any report prepared by RP Financial shall not be used as an offer or solicitation with respect to the purchase or sale of any securities. RP Financial maintains a policy which prohibits RP Financial, its principals or employees from purchasing stock of its client institutions.

This valuation will be updated as provided for in the conversion regulations and guidelines. These updates will consider, among other things, any developments or changes in the financial performance and condition of Polonia Bancorp, management policies, and current

conditions in the equity markets for thrift shares, both existing issues and new issues. These updates may also consider changes in other external factors which impact value including, but not limited to: various changes in the legislative and regulatory environment for financial institutions, the stock market and the market for thrift stocks, and interest rates. Should any such new developments or changes be material, in our opinion, to the valuation of the shares, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained in the update at the date of the release of the update. The valuation will also be updated at the completion of Polonia Bancorp's stock offering.

Respectfully submitted, RP<sup>®</sup> FINANCIAL, LC.

Ronald S. Riggins President and Managing Director

Gregory E

Director

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### I. OVERVIEW AND FINANCIAL ANALYSIS

#### Introduction

Polonia Bank (the "Bank"), chartered in 1923, is a federally chartered stock savings bank headquartered in Huntingdon Valley, Pennsylvania. The Bank serves the Philadelphia metropolitan area through the main office and six branch offices. The main office is located in Montgomery County and the six branch offices are located in Philadelphia County. A map of the Bank's branch office locations is provided in Exhibit I-1. The Bank is a member of the Federal Home Loan Bank ("FHLB") system and its deposits are insured up to the maximum allowable amount by the Federal Deposit Insurance Corporation ("FDIC").

Polonia Bancorp ("PBCP") is the federally-chartered mid-tier holding company of the Bank. PBCP owns 100% of the outstanding common stock of the Bank. Since being formed in 2007, PBCP has engaged primarily in the business of holding the common stock of the Bank. PBCP completed its initial public offering in January 2007, pursuant to which it sold 1,487,813 shares or 45% of its outstanding common stock to the public and issued 1,818,437 shares or 55% of its common stock outstanding to Polonia MHC (the "MHC"), the mutual holding company parent of PBCP. Net proceeds realized from the public stock offering approximated \$13.8 million. At June 30, 2011, PBCP had total assets of \$279.5 million, deposits of \$217.0 million and equity of \$27.7 million or 9.9% of total assets. PBCP's audited financial statements for the most recent period are included by reference as Exhibit I-2.

#### Plan of Conversion

On August 16, 2011, the respective Boards of Directors of the MHC, PBCP and the Bank adopted a Plan of Conversion whereby the MHC will convert to stock form. As a result of the conversion, PBCP, which currently owns all of the issued and outstanding common stock of the Bank, will be succeeded by a Maryland corporation with the name of Polonia Bancorp, Inc. ("Polonia Bancorp" or the "Company"). Following the conversion, the MHC will no longer exist. For purposes of this document, the existing consolidated entity will hereinafter be referred to as Polonia Bancorp or the Company. As of June 30, 2011, the MHC's ownership interest in Polonia Bancorp equaled 1,818,437 shares or 57.60% of Polonia Bancorp's total shares outstanding and the public stockholders' ownership interest in Polonia Bancorp equaled 1,338,659 shares or 42.40% of Polonia Bancorp's total shares outstanding.

#### OVERVIEW AND FINANCIAL ANALYSIS I.2

It is our understanding that Polonia Bancorp will offer its stock, representing the majority ownership interest held by the MHC, in a subscription offering to Eligible Account Holders, Tax Qualified Employee Benefit Plans including the Bank's employee stock ownership plan (the "ESOP"), Supplemental Eligible Account Holders and Other Members, as such terms are defined for purposes of applicable federal regulatory requirements governing mutual-to-stock conversions. To the extent that shares remain available for purchase after satisfaction of all subscriptions received in the subscription offering, the shares may be offered for sale to members of the general public in a community offering and/or a syndicated community offering. Upon completing the mutual-to-stock conversion and stock offering (the "second-step conversion"), the Company will be 100% owned by public shareholders, the publicly-held shares of PBCP will be exchanged for shares in the Company at a ratio that retains their ownership interest at the time the conversion is completed and the MHC assets will be consolidated with the Company.

#### Strategic Overview

Polonia Bancorp maintains a local community banking emphasis, with a primary strategic objective of meeting the borrowing and savings needs of its local customer base. Polonia Bancorp's operating strategy has been fairly reflective of a traditional thrift operating strategy, in which 1-4 family residential mortgage loans and retail deposits have constituted the principal components of the Company's assets and liabilities, respectively. In December 2010, the Company completed an FDIC assisted acquisition of Earthstar Bank, a state chartered bank headquartered in Southampton, Pennsylvania. Pursuant to the terms of the acquisition agreement with the FDIC, the Bank assumed certain of the deposits and acquired certain assets of Earthstar Bank from the FDIC as receiver for Earthstar Bank. Through the acquisition of Earthstar Bank, the Company added approximately \$67 in assets and assumed approximately \$90 million of deposits. Assets acquired by the Company included approximately \$42 million of loans (consisting primarily of 1-4 family permanent mortgage loans and multi-family loans) and approximately \$8 million of investment securities. Earthstar Bank maintained four branch offices, which were acquired by the Company and reopened as Polonia Bank branches. In May 2011, one of the Company's branches was consolidated into a nearby Earthstar Bank branch and one of Earthstar Bank's branches was consolidated into the Company's main office.

In connection with the acquisition of Earthstar Bank, the Company entered into loss sharing agreements with the FDIC that collectively covered all of the acquired loans (the

#### OVERVIEW AND FINANCIAL ANALYSIS I.3

"covered loans"), except for approximately \$1.3 million of consumer loans. Pursuant to the terms of the loss share agreements, the FDIC will reimburse the Company for 80% of losses on the covered loans and the Company will reimburse the FDIC for 80% of recoveries with respect to losses for which the FDIC paid the Company an 80% reimbursement under the loss sharing agreements. Pursuant to the FDIC-assisted acquisition, the Company recorded an FDIC indemnification asset to reflect the loss-share arrangement provided by the FDIC. Covered loans acquired from the FDIC totaled \$40.5 million or \$33.2 million net of fair value adjustments of negative \$7.3 million. The FDIC indemnification asset recorded at the time of the acquisition equaled \$5.4 million. As of June 30, 2011, the Company held \$30.1 million of covered loans and the FDIC indemnification asset equaled \$5.4 million.

The FDIC-assisted acquisition of Earthstar Bank served to accelerate balance sheet growth without comprising the Company's credit risk exposure. The acquisition also provided the Company with an increased branch presence and a larger customer base in the Philadelphia metropolitan area, which would have been more expensive to achieve through organic growth. Following the acquisition of Earthstar Bank, the Company continues to maintain what is viewed as largely a traditional thrift operating strategy. Beyond 1-4 family permanent mortgage loans, the Company's loan portfolio includes diversification into commercial real estate, multi-family, home equity and consumer loans. The covered loans purchased by the Company also included a small balance of commercial business loans.

Investments serve as a supplement to the Company's lending activities, with recent trends showing an increase in investment securities. Cash realized in connection with the acquisition of Earthstar was in part redeployed into investment securities. The Company's investment activities have emphasized investment in mortgage-backed securities, which are guaranteed or insured by Government Sponsored Enterprises ("GSEs"). Other investments maintained by the Company include corporate debt securities and a modest investment in equities of financial services companies.

Asset growth has been funded with a combination of deposits and borrowings, with deposit growth realized from acquisition of Earthstar Bank accounting for most of the Company's deposit growth. Time deposits ("CDs") comprise the largest portion of the Company's deposit composition. The Company utilizes borrowings as a supplemental funding source to facilitate management of funding costs and interest rate risk, with FHLB advances generally constituting the Company's only source of borrowings.

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#### OVERVIEW AND FINANCIAL ANALYSIS I.4

Polonia Bancorp's earnings base is largely dependent upon net interest income and operating expense levels. The Company's net interest margin has increased since 2009, as the decline in short-term interest rates and resulting steeper yield curve has facilitated higher interest rate spreads for the Company. In particular, the Company's balance sheet is liability-sensitive in the short-term and, therefore, funding costs have decreased more rapidly relative to yields earned on less rate sensitive interest-earning assets. Operating expenses have generally been maintained at relatively high levels, particularly in relation to the Company's traditional thrift operating strategy. The Company's operating expenses have consistently exceeded net interest income, which along with somewhat limited revenues generated through sources of non-interest operating income have resulted in relatively low returns on a core earnings basis over the past several years.

The post-offering business plan of the Company is expected to remain consistent with current strategic objectives. Specifically, Polonia Bancorp will continue to be an independent community-oriented financial institution with a commitment to local real estate financing with operations funded primarily by retail deposits. Growth strategies will continue to be implemented within the context of managing the Company's exposure to credit risk and interest rate risk.

The Company's Board of Directors has elected to complete a second-step conversion to improve the competitive position of Polonia Bancorp. The capital realized from the stock offering will increase the operating flexibility and overall financial strength of Polonia Bancorp. The additional capital realized from stock proceeds will increase liquidity to support funding of future loan growth and other interest-earning assets. Polonia Bancorp's higher capital position resulting from the infusion of stock proceeds will also serve to reduce interest rate risk, particularly through enhancing the Company's interest-earning-assets-to-interest-bearingliabilities ("IEA/IBL") ratio. The additional funds realized from the stock offering will provide an alternative funding source to deposits and borrowings in meeting the Company's future funding needs, which may facilitate a reduction in Polonia Bancorp's funding costs. Additionally, Polonia Bancorp's higher equity-to-assets ratio will also better position the Company to take advantage of expansion opportunities as they arise. Such expansion would most likely occur through the acquisition of additional banking offices that would increase market penetration in the markets currently served by the Company or to gain a market presence into nearby complementary markets. The Company will also be bettered position to pursue growth through acquisition of other financial service providers following the second-step conversion, given its

strengthened capital position and ability to offer stock as consideration. The projected uses of proceeds are highlighted below.

- o <u>Polonia Bancorp.</u> The Company is expected to retain up to 50% of the net offering proceeds. At present, funds at the Company level, net of the loan to the ESOP, are expected to be primarily invested initially into liquid funds held as a deposit at the Bank. Over time, the funds may be utilized for various corporate purposes, possibly including acquisitions, infusing additional equity into the Bank, repurchases of common stock, and the payment of cash dividends.
- <u>Polonia Bank.</u> Approximately 50% of the net stock proceeds will be infused into the Bank in exchange for all of the Bank's newly issued stock. Cash proceeds (i.e., net proceeds less deposits withdrawn to fund stock purchases) infused into the Bank are anticipated to become part of general operating funds, and are expected to be primarily utilized to fund loan growth over time.

Overall, it is the Company's objective to pursue growth that will serve to increase returns, while, at the same time, growth will not be pursued that could potentially compromise the overall risk associated with Polonia Bancorp's operations.

#### **Balance Sheet Trends**

Table 1.1 shows the Company's historical balance sheet data for the past five and onehalf years. From year end 2006 through June 30, 2011, Polonia Bancorp's assets increased at a 7.3% annual rate. The acquisition of Earthstar Bank accounted for most of the Company's asset growth during the period, which added approximately \$67 million to the Company's assets in 2010. After value adjustments, the increase in assets recorded by the Company from the acquisition of Earthstar Bank was \$64.8 million. The Company also received \$30.5 million of cash in connection with the acquisition of Earthstar Bank. Asset growth was primarily funded by deposit growth, most of which was related to the approximately \$90 million of deposits assumed in the acquisition of Earthstar Bank. A summary of Polonia Bancorp's key operating ratios for the past five and one-half years is presented in Exhibit I-3.

Polonia Bancorp's net loan portfolio increased at a 9.5% annual rate from year end 2006 through June 30, 2011. Recent loan growth was supported by the acquisition of the Earthstar Bank loans, which was partially offset by a decrease in the loans receivable portfolio. The Company's loans receivable portfolio declined from a peak balance of \$164.8 million at year end 2008 to \$139.6 million at June 30, 2011. The Company also maintained \$30.1 million of covered loans at June 30, 2011. Overall, after taking into account the covered loans, the concentration of loans comprising assets increased from 55.0% at year end 2006 to 60.1% at June 30, 2011.

### Table 1.1 Polonia Bancorp, Inc. Historical Balance Sheet Data

				A	At Year Ended	December 31					At June	30	12/31/06- 06/30/11 Annual.
	200		200	)7	2008 20		2009 201					Growth Rate	
	<u>Amount</u> (\$000)	<u>Pct(1)</u> (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	Amount (\$000)	<u>Pct(1)</u> (%)	<u>Pct</u> (%)
Total Amount of:													
Assets Cash and cash equivalents Investment securities Net loans (2) FHLB stock Bank-owned life insurance FDIC indemnification asset Deposits Borrowings	\$203,374 31,866 45,681 111,923 935 3,981 \$157,722 6,245	100.00% 15.67% 22.46% 55.03% 0.46% 1.96% 0.00% 77.55% 3.07%	\$200,597 3,826 45,885 137,280 1,271 4,173 - \$163,217 10,098	100.00% 1.91% 22.87% 68.44% 0.63% 2.08% 0.00% 81.37% 5.03%	\$220,236 4,671 37,789 163,759 2,279 3,936 - \$164,586 28,553	100.00% 2.12% 17.16% 74.36% 1.03% 1.79% 0.00% 74.73% 12.96%	\$218,071 8,427 44,382 150,177 2,279 4,053 - \$164,207 26,474	100.00% 3.86% 20.35% 68.87% 1.05% 1.86% 0.00% 75.30% 12.14%	\$298,829 54,005 53,478 170,473 3,466 4,140 5,397 \$239,706 28,426	100.00% 18.07% 17.90% 57.05% 1.16% 1.39% 1.81% 80.22% 9.51%	\$279,525 13,595 77,923 167,850 3,128 4,175 5,445 \$217,035	100.00% 4.86% 27.88% 60.05% 1.12% 1.49% 1.95% 77.64%	7.32% -17.25% 12.60% 9.42% 30.78% 1.06% NM 7.35%
Equity	\$11,777	5 709/			,		•				31,378	11.23%	43.15%
Equity	φ11,777	5.79%	\$23,994	11.96%	\$23,604	10.72%	\$23,845	10.93%	\$27,260	9.12%	\$27,667	9.90%	20.90%
Loans/Deposits		0.59%		0.78%		1.38%		1.39%		1.45%		1.44%	
Full Service Offices	5		5		5		5		9		7		

Ratios are as a percent of ending assets.
 Includes \$32.8 million and 30.1 million of covered loans at December 31, 2010 and June 30, 2011, respectively.

Sources: Polonia Bancorp's prospectus, audited and unaudited financial statements and RP Financial calculations.

Trends in the Company's loans receivable portfolio composition show little variation over the past five and one-half years, with the loan portfolio remaining concentrated in 1-4 family permanent mortgage loans throughout the period. One-to-four family permanent mortgage loans comprised 86.6% of loans receivable (excluding covered loans) at June 30, 2011, versus 88.8% of loans receivable at year end 2006. Commercial real estate/multi-family loans constitute the primary area of lending diversification for the Company, comprising 7.0% and 4.6% of total loans receivable at June 30, 2011 and December 31, 2006, respectively. Other areas of lending diversification for the Company include home equity loans and lines of credit and consumer loans. Home equity loans and lines of credit accounted for 3.5% of the loans receivable portfolio at June 30, 2011, versus 4.6% at year end 2006. Consumer loans, inclusive of non-covered purchased consumer loans, comprised 2.9% of loans receivable at June 30, 2011 and 1.9% of loans receivable at year end 2006. The Company maintained \$30.1 million of covered loans at June 30, 2011, which consisted of \$17.2 million or 57.3% of 1-4 family permanent mortgage loans, \$11.8 million or 39.1% of commercial real estate/multi-family loans and \$1.1 million or 3.6% of commercial business loans.

The intent of the Company's investment policy is to provide adequate liquidity and to generate a favorable return within the context of supporting Polonia Bancorp's overall credit and interest rate risk objectives. It is anticipated that proceeds retained at the holding company level will primarily be invested into investments with short-term maturities. Over the past five and one-half years, the Company's level of cash and investment securities (inclusive of FHLB stock) ranged from a low of 20.3% of assets at year end 2008 to a high of 38.6% of assets at year end 2006. As of June 30, 2011, cash and investments equaled 33.9% of assets. Cash and investments increased significantly in 2010 in connection with the acquisition of Earthstar Bank, with total cash and investments amounting to 37.1% of assets at year end 2010. Since year end 2010, the cash realized from the Earthstar Bank acquisition was mostly redeployed into investments and to fund deposit run-off. Mortgage-backed securities have consistently comprised the major portion of the Company's investment holdings over the past five and onehalf years and are generally purchased as a means to deploy excess liquidity at more favorable yields than other investment alternatives that are consistent with Polonia Bancorp's investment philosophy. Mortgage-backed securities held by Polonia Bancorp consist of securities that are guaranteed or insured by GSEs. As of June 30, 2011, the mortgage-backed securities portfolio totaled \$72.3 million. Mortgage-backed securities maintained as held to maturity equaled \$59.4 million at June 30, 2011, with the remaining \$12.9 million of the portfolio maintained as available

#### **OVERVIEW AND FINANCIAL ANALYSIS** 1.8

for sale. As of June 30, 2011, the net unrealized gain on the available for sale mortgagebacked securities portfolio equaled \$570,000. Beyond the mortgage-backed securities portfolio, investment securities held by the Company at June 30, 2011 consisted of corporate debt securities (\$5.6 million) and equity securities (\$46,000), which were maintained as available for sale and showed a net unrealized gain of \$186,000 at June 30, 2011. Exhibit I-4 provides historical detail of the Company's investment portfolio. Other investments held by Company at June 30, 2011 consisted of \$3.1 million of FHLB stock. The Company also held cash and cash equivalents amounting to \$13.6 million or 4.9% of assets at June 30, 2011, which was fairly consistent with historical levels of cash and cash equivalents that have been maintained by the Company.

The Company also maintains an investment in bank-owned life insurance ("BOLI") policies, which cover the lives of the Company's three executive officers. The purpose of the investment is to provide funding for the benefit plans of the covered individuals. The life insurance policies earn tax-exempt income through cash value accumulation and death proceeds. As of June 30, 2011, the cash surrender value of the Company's BOLI equaled \$4.2 million.

As of June 30, 2011, the balance of the FDIC indemnification asset recorded in connection with the acquisition of Earthstar Bank was \$5.4 million or 2.0% of assets. The Company will review and update the fair value of the asset prospectively as loss estimates related to covered loans change. The ultimate realization of the FDIC indemnification asset depends on the performance of the underlying covered assets, the passage of time and claims paid by the FDIC.

Over the past five and one-half years, Polonia Bancorp's funding needs have been addressed through a combination of deposits, borrowings and internal cash flows. From year end 2006 through June 30, 2011, the Company's deposits increased at a 7.4% annual rate. The substantial portion of the deposit growth was realized through the deposits assumed in connection with the acquisition of Earthstar Bank, with the fair value of deposits assumed totaling \$90.6 million. Total deposits increased from \$164.2 million at year end 2009 to \$239.7 million at year end 2010, as the deposits assumed from the Earthstar acquisition were partially offset by deposit run-off. Additional deposit run-off was experienced during the first half 2011, primarily consisting of maturing CDs and money market deposits that were assumed from the Earthstar Bank acquisition. The Company elected not to match higher rates offered in the marketplace to facilitate deposit run-off of deposits that were earning relatively high rates

assumed from the Earthstar Bank acquisition. Total deposits equaled \$217.0 million or 77.6% of assets at June 30, 2011. CDs accounted for 54.7% of total deposits at June 30, 2011, versus 54.9% of total deposits at year end 2008.

Borrowings serve as an alternative funding source for the Company to address funding needs for growth and to support management of deposit costs and interest rate risk. From year end 2006 through June 30, 2011, borrowings increased at an annual rate of 43.2%. The relatively high growth rate reflected for borrowings was largely related to the modest balance of borrowings maintained at year end 2006. The Company's utilization of borrowings reached a peak balance of \$31.4 million or 11.2% of assets at June 30, 2011. Borrowings held by the Company at June 30, 2011 consisted entirely of FHLB advances.

The Company's equity increased at a 20.9% annual rate from year end 2006 through June 30, 2011, which was mostly attributable to the minority stock offering completed in 2007. Acquisition related gains also supported a relatively large increase to the Company's capital in 2010. Capital growth outpaced the Company's asset growth rate, which provided for an increase in the Company's equity-to-assets ratio from 5.8% at year end 2006 to 9.9% at June 30, 2011. All of the Company's capital is tangible capital. Polonia Bank maintained capital surpluses relative to all of its regulatory capital requirements at June 30, 2011. The addition of stock proceeds will serve to strengthen the Company's capital position, as well as support growth opportunities. At the same time, Polonia Bancorp's ROE will initially be depressed following its stock conversion as the result of the significant increase that will be realized in the Company's pro forma capital position.

#### Income and Expense Trends

Table 1.2 shows the Company's historical income statements for the past five and onehalf years. The Company's reported earnings over the past five and one-half years ranged from a net loss of \$325,000 or 0.17% of average assets in 2007 to net income of \$3.2 million or 1.27% of average assets or the twelve months ended June 30, 2011. The relatively high earnings reported for 2010 and the most recent twelve month period were supported by acquisition related gains, which are not viewed as part of the Company's core or recurring earnings. Net interest income and operating expenses represent the primary components of the Company's recurring earnings. Revenues derived from sources of non-interest operating income have been a relatively limited contributor to the Company's earnings. Favorable credit quality measures have served to limit the amount of loan loss provisions established over the (25)

#### Table 1.2 Polonia Bancorp, Inc. Historical Income Statements

	For the Year Ended December 31.								For the 12	months		
	2006		2007		200	-	2009		2010		Ended 06/30/11	
	<u>Amount</u> (\$000)	<u>Pct(1)</u> (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	<u>Pct(1)</u> (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)
Interest income Interest expense Net interest income Provision for Ioan losses Net interest income after provisions	\$8,590 ( <u>4,240)</u> \$4,350 ( <u>58)</u> \$4,292	5.07% <u>-2.50%</u> 2.57% <u>-0.03%</u> 2.54%	\$10,297 ( <u>5,639)</u> \$4,658 ( <u>31)</u> \$4,627	5.24% <u>-2.87%</u> 2.37% <u>-0.02%</u> 2.36%	\$11,069 ( <u>5,312)</u> \$5,757 ( <u>85)</u> \$5,672	5.24% <u>-2.51%</u> 2.72% <u>-0.04%</u> 2.68%	\$10,707 ( <u>5,000)</u> \$5,707 ( <u>252)</u> \$5,455	4.83% <u>-2.26%</u> 2.58% <u>-0.11%</u> 2.46%	\$9,845 ( <u>3,675)</u> \$6,170 <u>115</u> \$6,285	4.48% <u>-1.67%</u> 2.80% <u>0.05%</u> 2.86%	\$11,374 ( <u>3,542)</u> \$7,832 ( <u>817)</u> \$7,015	4.49% <u>-1.40%</u> 3.10% <u>-0.32%</u> 2.77%
Other operating income Operating expense Net operating income	\$818 <u>(5,363)</u> (\$253)	0.48% <u>-3.17%</u> -0.15%	\$761 <u>(5,878)</u> (\$490)	0.39% <u>-2.99%</u> -0.25%	\$373 <u>(6,101)</u> (\$56)	0.18% <u>-2.89%</u> -0.03%	\$670 <u>(6,559)</u> (\$434)	0.30% <u>-2.96%</u> -0.20%	\$850 <u>(7,645)</u> (\$510)	0.39% <u>-3.48%</u> -0.23%	\$775 <u>(8,072)</u> (\$282)	0.31% <u>-3.19%</u> -0.11%
<u>Non-Operating Income</u> Investment securities gains (losses), net Gain on sale of loans Acquisition related gains Net non-operating income	(\$168)  (\$168)	-0.10% 0.00% <u>0.00%</u> -0.10%	- - \$0	0.00% 0.00% <u>0.00%</u> 0.00%	(411) 123  (\$288)	-0.19% 0.06% <u>0.00%</u> -0.14%	\$486 288  \$774	0.22% 0.13% <u>0.00%</u> 0.35%	\$294 366 	0.13% 0.17% <u>2.09%</u> 2.39%	\$218 333 <u>4,600</u> \$5,151	0.09% 0.13% <u>1.82%</u> 2.04%
Net income before tax Income tax provision Net income (loss)	(\$421) <u>202</u> (\$219)	-0.25% <u>0.12%</u> -0.13%	(\$490) <u>165</u> (\$325)	-0.25% <u>0.08%</u> -0.17%	(\$344) <u>98</u> (\$246)	-0.16% <u>0.05%</u> -0.12%	\$340 <u>(9)</u> \$331	0.15% <u>0.00%</u> 0.15%	\$4,750 <u>(1,586)</u> \$3,164	2.16% <u>~0.72%</u> 1.44%	\$4,869 <u>(1,665)</u> \$3,204	1.92% <u>-0.66%</u> 1.27%
Adjusted Earnings Net income Add(Deduct): Net gain/(loss) on sale Tax effect (2) Adjusted earnings	(\$219) 168 <u>(67)</u> (\$118)	-0.13% 0.10% <u>-0.04%</u> -0.07%	(\$325) 0 (\$325)	-0.17% 0.00% <u>0.00%</u> -0.17%	(\$246) 288 <u>(115)</u> (\$73)	-0.12% 0.14% <u>-0.05%</u> -0.03%	\$331 (774) <u>310</u> (\$133)	0.15% -0.35% <u>0.14%</u> -0.06%	\$3,164 (5,260) <u>2,104</u> \$8	1.44% -2.39% <u>0.96%</u> 0.00%	\$3,204 (5,151) <u>2,060</u> \$113	1.27% -2.04% <u>0.81%</u> 0.04%
Expense Coverage Ratio (3) Efficiency Ratio (4)	0.81 103.9%		0.79 108.5%		0.94 99.5%		0.87 102.9%		0.81 109.0%		0.97 93.5%	i F

(1) Ratios are as a percent of average assets.(2) Assumes a 40.0% effective tax rate.

(3) Expense coverage ratio calculated as net interest income before provisions for loan losses divided by operating expenses.
 (4) Efficiency ratio calculated as operating expenses divided by the sum of net interest income before provisions for loan losses plus other income (excluding net gains).

Sources: Polonia Bancorp's prospectus, audited & unaudited financial statements and RP Financial calculations.

past five and one-half years. With the exception of acquisition related gains realized from the acquisition of Earthstar Bank in 2010, gains and losses have been a relatively minor factor in the Company's earnings over the past five and one-half years.

Over the past five and one-half years, the Company's net interest income to average assets ratio ranged from a low of 2.37% during 2007 to a high of 3.10% for the twelve months ended June 30, 2011. The comparatively higher net interest income ratios reported for 2010 and the most recent twelve month period have been facilitated by wider yield-cost spreads, as the decline in short-term interest rates and resulting steeper yield curve has provided for a more significant decline in the Company's funding costs relative to less rate sensitive interest-earning asset yields. Deposit run-off consisting primarily of relatively higher costing CDs and money market deposits also contributed to lowering the Company's funding costs. The Company's interest rate spread equaled 3.63% during the six months ended June 30, 2011, versus an interest rate spread of 2.55% during 2009. The Company's net interest rate spreads and yields and costs for the period covered in Table 1.1 are set forth in Exhibits I-3 and I-5.

Non-interest operating income has been a fairly stable and somewhat of a limited contributor to the Company's earnings, reflecting the Company's limited diversification into products and services that generate sources of non-interest operating income. Throughout the period shown in Table 1.2, sources of non-interest operating income ranged from a low of 0.18% of average assets during 2008 to a high of 0.48% of average assets during 2006. For the twelve month ended June 30, 2011, the Company reported non-interest operating income of \$775,000 or 0.31% of average assets. Rental income and service fees on deposit accounts constitute the largest sources of non-interest operating income for the Company.

Operating expenses represent the other major component of the Company's earnings, ranging from a low of 2.89% of average assets during 2008 to a high of 3.48% of average assets during 2010. For the twelve months ended June 30, 2011, operating expenses equaled \$8.1 million or 3.19% of average assets. The increase in operating expenses reported for 2010 was mostly related to the Company's investment in a subsidiary established to manage and dispose of foreclosed real estate. Operating expenses were slightly higher during the most recent twelve month period compared to 2010, which was mostly related to an increase in compensation and employee benefits resulting primarily from the acquisition of Earthstar Bank. The increase in operating expenses for the most recent twelve month period was partially offset by the decrease in expense related to the Company's investment in a subsidiary to manage and dispose of foreclosed real estate. Overall, the Company's has maintained relatively high levels

### OVERVIEW AND FINANCIAL ANALYSIS I.12

of operating expenses for an institution that has maintained a traditional thrift operating strategy, as reflected by a loan portfolio concentrated in 1-4 family permanent mortgage loans and limited diversification of products and services that generate revenues from sources of non-interest operating income. Upward pressure will be placed on the Company's operating expense ratio following the second-step offering due to additional stock benefit plan expenses. At the same, the increase in capital realized from the stock offering will increase the Company's capacity to leverage operating expenses through more aggressive growth of the balance sheet.

Overall, the general trends in the Company's net interest margin and operating expense ratio since 2006 reflect a slight increase in core earnings, as indicated by the Company's expense coverage ratio (net interest income divided by operating expenses). Polonia Bancorp's expense coverage ratio equaled 0.81 times during 2006 versus a ratio of 0.97 times during the twelve months ended June 30, 2011. The increase in the expense coverage ratio resulted from an increase in the net interest income ratio and a decrease in the operating expense ratio. Similarly, Polonia Bancorp's efficiency ratio (operating expenses, net of amortization of intangibles, as a percent of the sum of net interest income and other operating income) of 103.9% for 2006 was less favorable than its efficiency ratio of 93.5% for the twelve months ended June 30, 2011.

During the period covered in Table 1.2, maintenance of generally favorable credit quality measures served to limit the impact of loan loss provisions on the Company's earnings. Over the past five and one-half years, loan loss provisions established by the Company ranged from a recovery of 0.05% of average assets during 2010 to a high of 0.32% of average assets during the twelve months ended June 30, 2011. Loans added through the acquisition of Earthstar Bank largely accounted for the higher loan loss provisions established during the most recent twelve month period. As of June 30, 2011, the Company maintained loan loss allowances of \$1.6 million, with an allocation of \$881,000 to non-covered loans receivable of \$139.6 million and \$676,000 to covered loans of \$30.1 million. Exhibit I-6 sets forth the Company's loan loss allowance activity during the past five and one-half years.

Non-operating income over the past five and one-half years has primarily consisted of gains and losses on the sale of investment securities and gains on the sale of loans. Overall, non-operating income ranged from a net loss of 0.14% of average assets during 2008 to net gains equal to 2.39% of average assets during 2010. The net gains for 2010 includes acquisition related gains of \$4.6 million or 2.09% of average assets. For the twelve months ended June 30, 2011, the Company reported net gains of \$5.2 million or 2.04% of average

assets. The net gains for the most recent twelve month period also included \$4.6 million of acquisition related gains, as well as gains on the sale of loans and investment securities of \$333,000 and \$218,000, respectively. Loan sale gains reflect the sale of fixed rate 1-4 family loan originations to the secondary market for purposes of interest rate risk management and, therefore, represent an ongoing activity for the Company. Comparatively, the other components of the Company's non-operating income are viewed as non-recurring income items. However, gains realized through secondary market activities are subject to a certain degree of volatility as well, given the dependence of such gains on the interest rate environment and the strength of the regional housing market.

The Company's effective tax rate ranged from a low of 2.65% during 2009 to a high of 47.98% during 2006. As set forth in the prospectus, the Company's marginal effective statutory tax rate is 40.0%.

#### Interest Rate Risk Management

The Company's balance sheet is liability-sensitive in the short-term (less than one year) and, thus, the net interest margin will typically be adversely affected during periods of rising and higher interest rates, as well as in the interest rate environment that generally prevailed during 2006 and 2007, in which the yield curve was flat or inverted. Comparatively, the Company's interest rate spreads will tend to benefit when short-term interest rates decline and the yield curve steepens. As of June 30, 2011, Net Portfolio Value ("NPV") analysis indicated that a 2.0% instantaneous and sustained increase in interest rates would result in a 26% decline in Polonia Bancorp's NPV (see Exhibit I-7).

The Company pursues a number of strategies to manage interest rate risk, particularly with respect to seeking to limit the repricing mismatch between interest rate sensitive assets and liabilities. The Company manages interest rate risk from the asset side of the balance sheet through selling online originations of fixed rate 1-4 family loans generated through the Internet, investing in certain securities that mature or reprice within five years, maintaining a portion of the investment portfolio as available for sale and diversifying into other types of lending beyond 1-4 family permanent mortgage loans which consists primarily of shorter term fixed rate loans or balloon loans. As of June 30, 2011, ARM loans comprised 5.6% of total loans due after June 30, 2012 (see Exhibit I-8). On the liability side of the balance sheet, management of interest rate risk has been pursued through utilizing FHLB advances with initial maturities out to ten years and emphasizing growth of lower costing and less interest rate

sensitive transaction and savings account deposits. Transaction and savings account deposits comprised 45.3% of the Company's deposit composition at June 30, 2011.

The infusion of stock proceeds will serve to further limit the Company's interest rate risk exposure, as most of the net proceeds will be redeployed into interest-earning assets and the increase in the Company's capital position will lessen the proportion of interest rate sensitive liabilities funding assets.

#### Lending Activities and Strategy

Polonia Bancorp's lending activities have traditionally emphasized 1-4 family permanent mortgage loans and such loans continue to comprise the major portion of the Company's loan portfolio. Beyond 1-4 family loans, lending diversification by the Company has emphasized commercial real estate/multi-family loans followed by home equity loans and lines of credit. Other areas of lending diversification for the Company have been limited to consumer loans, which primarily consist of education loans. The Company also holds a small amount of commercial business loans, which were loans acquired from Earthstar Bank. Going forward, the Company's lending strategy is to remain primarily a 1-4 family lender, with areas of lending diversification continuing to emphasize commercial real estate/multi-family loans and home equity loans and lines of credit. Exhibit I-9 provides historical detail of Polonia Bancorp's loan portfolio composition over the past five and one-half years and Exhibit I-10 provides the contractual maturity of the Company's loan portfolio by loan type as of June 30, 2011.

Polonia Bancorp currently only offers fixed rate loans for 1-4 family permanent mortgage loans, with terms ranging from 10 to 30 years. Loan originations are generally underwritten to secondary market guidelines. The Company's current philosophy is to sell loans generated online through Internet mortgage loan sites and to retain loans generated through walk-in customers. Loans are typically sold with servicing released. As of June 30, 2011, the Company's outstanding balance of 1-4 family loans equaled \$138.0 million or 81.4% of total loans outstanding and included \$17.2 million of covered loans.

The Company's 1-4 family lending activities include home equity loans and lines of credit. Home equity loans are originated as fixed rate loans for terms of up to 15 years. Home equity lines of credit are tied to the prime rate as published in *The Wall Street Journal* and are offered for terms of up to 25 years with a maximum ten year draw period. The Company will originate home equity loans and lines of credit up to a maximum loan-to value ("LTV") ratio of

80.0%, inclusive of other liens on the property. As of June 30, 2011, the Company's outstanding balance of home equity loans and lines of credit totaled \$4.9 million or 2.9% of total loans outstanding.

The balance of the mortgage loan portfolio consists of commercial real estate and multifamily loans, which are collateralized by properties in the Company's regional lending area. Polonia Bancorp originates commercial real estate and multi-family loans up to a maximum LTV ratio of 80.0% and requires a minimum debt-coverage ratio of 1.25 times. Loan terms typically provide for up to 25 year amortizations, with a five year repricing term and a 15 year balloon provision. Properties securing the commercial real estate loan portfolio include apartment buildings and mix-use properties. Most of the commercial real estate and multi-family loans held in the Company's loan portfolio consist of loan participations that were purchased from other local financial institutions. The purchased loan participations are subjected to the same underwriting criteria as loans originated by the Company. As of June 30, 2011, the Company's outstanding balance of multi-family and commercial real estate loans totaled \$21.5 million equal to 12.7% of total loans outstanding and included \$11.8 million of covered loans.

Except for the Earthstar Bank commercial business loans that were acquired by the Company, the Company's diversification into non-mortgage loans has been limited to consumer loans. Commercial business loans acquired by the Company are covered loans and amounted to \$1.1 million at June 30, 2011.

Beyond home equity loans and home equity lines of credit, education loans constitute the major portion of the Company's consumer loan portfolio. Education loans are offered to students of Pennsylvania colleges and universities and are 100% guaranteed by the state of Pennsylvania. As of June 30, 2011, the Company held \$3.0 million of education loans. The Company has stopped offering education loans and, thus, the portfolio of education loans will gradually pay down. The balance of the consumer loan portfolio consists substantially of various types of installment loans and loans secured by deposits, most of which were noncovered loans of Earthstar Bank that were acquired by the Company. As of June 30, 2011, the consumer loan portfolio (exclusive of home equity loans and lines of credit) totaled \$4.1 million or 2.4% of total loans outstanding and included \$1.1 million of non-covered purchased loans.

#### Asset Quality

The Company's historical 1-4 family lending emphasis and lending in local and familiar markets have supported the maintenance of relatively favorable credit quality measures, even as credit market conditions have experienced significant deterioration in recent years. Over the past five and one-half years, Polonia Bancorp's balance of non-performing assets ranged from a low of 0.11% of assets at year end 2007 to a high of 1.26% of assets at year end 2009. The Company held \$1.1 million of non-performing assets (exclusive of covered non-performing assets) at June 30, 2011, equal to 0.44% of non-covered assets. As shown in Exhibit I-11, non-performing assets at June 30, 2011 consisted entirely of non-accruing loans. One-to-four family loans accounted for the substantial portion of the non-accruing loan balance at June 30, 2011, which consisted of \$621,000 of 1-4 family loans, \$177,000 of commercial real estate/multi-family loans and \$95,000 of commercial business loans. The FDIC will reimburse the Company for 80% of the losses incurred on the covered loans.

To track the Company's asset quality and the adequacy of valuation allowances, Polonia Bancorp has established detailed asset classification policies and procedures which are consistent with regulatory guidelines. Classified assets are reviewed monthly by senior management and the Board. Pursuant to these procedures, when needed, the Company establishes additional valuation allowances to cover anticipated losses in classified or non-classified assets. As of June 30, 2011, the Company maintained allowance for loan losses of \$881,000 allocated to loans receivable, equal to 0.64% of net loans receivable and 81.20% of non-performing loans. As of June 30, 2011, the Company maintained allowance for loan losses of \$676,000 allocated to covered loans, equal to 2.30% of net covered loans and 75.70% of non-performing covered loans.

#### Funding Composition and Strategy

Deposits have consistently served as the Company's primary funding source and at June 30, 2011 deposits accounted for 87.4% of Polonia Bancorp's interest-bearing funding composition. Exhibit I-12 sets forth the Company's deposit composition for the past three and one-half years. CDs constitute the largest concentration of the Company's deposit composition, with the concentration of CDs comprising total deposits remaining at a fairly stable level over the past three and one-half years. As of June 30, 2011, the CD portfolio totaled \$118.8 million or 54.7% of total deposits, versus comparable measures of \$90.4 million and 54.9% of total

deposits at year end 2008. CDs with scheduled maturities of one year or less comprised 65.1% of the Company's CDs at June 30, 2011. Exhibit I-13 sets forth the maturity schedule of the Company's CDs as of June 30, 2011. As of June 30, 2011, jumbo CDs (CD accounts with balances of \$100,000 or more) amounted to \$40.9 million or 34.5% of total CDs. Historically, the Company has not utilized brokered CDs as a funding source.

The Company maintained \$98.2 million of savings and transaction account deposits at June 30, 2011, which equaled 45.3% of total deposits. Comparatively, core deposits equaled \$74.2 million or 45.1% of total deposits at year end 2008. Since year end 2008, money market account deposits have been the primary source of the Company's core deposit growth. Most of money market deposit growth was related to deposits assumed in the Earthstar Bank acquisition. Money market account deposits comprise the largest concentration of the Company's core deposits and, as of June 30, 2011, money market account deposits equaled \$48.8 million or 49.6% of core deposits.

Borrowings serve as an alternative funding source for the Company to facilitate management of funding costs and interest rate risk. The Company maintained \$31.4 million of borrowings at June 30, 2011 with a weighted average rate of 2.63%. Borrowings held by the Company at June 30, 2011 consisted entirely of FHLB advances with remaining terms out to seven years. Exhibit I-14 provides further detail of the Company's borrowings activities during the past three and one-half years.

#### **Subsidiaries**

Polonia Bancorp's only direct subsidiary is Polonia Bank. Polonia Bank has two whollyowned subsidiaries:

Polonia Bank Mutual Holding Company ("PBMHC"). PBMHC, a Delaware corporation, was formed in 1997 to hold certain assets and conduct certain investment activities of Polonia Bank.

Community Abstract Agency LLC ("Community Abstract"). Community Abstract, a Pennsylvania limited liability company, was formed in 1999 to provide title insurance services.

### Legal Proceedings

The Company is not currently party to any pending legal proceedings that the Company's management believes would have a material adverse effect on the Company's financial condition, results of operations or cash flows.

#### II. MARKET AREA

#### Introduction

Headquartered in Huntingdon Valley, Pennsylvania, Polonia Bancorp serves southeastern Pennsylvania through the main office and six branch offices. On December 10, 2010, Polonia Bancorp completed the acquisition of Earthstar Bank, a state chartered bank headquartered in Southampton, Pennsylvania. All four of Earthstar Bank's banking offices were reopened as branches of Polonia Bank. In May 2011, the Company consolidated one of its branches located in Philadelphia County into an Earthstar Bank branch and consolidated one of Earthstar Bank's branches located in Bucks County into its main office. The Company's current branch network covers a two-county market area of Philadelphia County and Montgomery County. The main office is maintained in Montgomery County and the six branch offices are maintained in Philadelphia County. All of the Company's branches fall within the Philadelphia MSA ("Metropolitan Statistical Area"). Exhibit II-1 provides information on the Company's office facilities.

The Philadelphia MSA is the nation's fifth largest metropolitan area in terms of total population. Based on 2010 census data, the Philadelphia MSA population was estimated at 6.0 million. The two counties served by the Company's branches had a total population of approximately 2.2 million. The Greater Philadelphia area economy is typical of the cities in the northeast corridor, where the traditional manufacturing-based economy has diminished and the service sector has been the primary source of growth. Overall, the Philadelphia MSA maintains a fairly diversified economic base, as traditional employers in the manufacturing and financial services industry have been bolstered by growth in the life sciences and healthcare industries as well as the information technology and communication sectors.

Future growth opportunities for Polonia Bancorp depend on the future growth and stability of the local and regional economy, demographic growth trends, and the nature and intensity of the competitive environment. These factors have been briefly examined to help determine the growth potential that exists for the Company, the relative economic health of the Company's market area, and the resultant impact on value.

#### National Economic Factors

The future success of the Company's operations is partially dependent upon various national and local economic trends. In assessing economic trends over the past few quarters, economic data for January 2011 generally showed an improving economy; although, housing remained a soft spot in the economic recovery. Manufacturing activity continued to expand in January 2011, jumping to its highest level since 2004. The jobs report for January showed 36,000 jobs were added, which was far less than expected. However, the January unemployment rate dropped to 9.0%. New home construction declined slightly in January, as new home sales faced increasing competition from the large number of foreclosed homes put on the market. Existing home sales were up 2.7% in January, while new home sales plunged 12.6% in January. Home prices continued to decline in most major metropolitan areas through the end of 2010. Durablegoods orders were up in January, which was driven by a jump in orders for aircraft and other transportation equipment. Manufacturing activity showed further expansion in February, with U.S. manufacturing output reaching a seven year high in February. Service sector activity picked up as well in February, while the U.S. unemployment rate declined to 8.9% in February as 192,000 jobs were added during the month. While the recovery in the broader economy appeared to be gaining momentum, the housing market showed signs of weakening. New and existing home sales dropped sharply in February and home prices fell for a third straight month in January. March, employment data showed the U.S. added 216,000 jobs and the unemployment rate declined to 8.8%, which was the fourth consecutive month the unemployment rate declined. Activity in the manufacturing and service sectors continued to expand in March. Retail sales also increased in March, which was mostly due to higher gas prices. New and existing home sales rose in March, but the pace of sales remained at historically low levels and home prices continued to decline. Durable-goods orders were up in March, signaling continued strength in the manufacturing sector. The initial estimate for first quarter GDP growth showed a lower annualized growth rate of 1.8% (subsequently revised to 0.4%) compared to a 3.1% growth rate in the fourth quarter of 2010. Home prices fell 3% in the first quarter, the steepest drop since 2008.

Manufacturing and service sector activity expanded at a slower rate in April 2011, with the slower growth suggesting that higher fuel costs were hindering the economy. April employment data showed stronger job growth than expected, as the economy added 244,000 jobs in April. The April unemployment rate was up slightly to 9.0%. Retail sales were up for a tenth straight month in April, although much of the increase was attributable to higher gasoline prices. New home construction declined 10.6% in April, as an abundance of foreclosed homes on the market limited

### MARKET AREA II.3

demand for new homes. Existing home sales were down in April as well. April home prices were down 4% compared to a year ago, but were up 0.7% in April compared to March. Notably, the index of leading economic indicators declined in April compared to March, the first drop in the index since last June. Other signs that the recovery was losing momentum included a sharp drop in manufacturing activity during May, a decline in retail sales and a drop-off in the number of jobs added in May. The unemployment rate for May increased to 9.1%. The housing sector continued to struggle in May, as sales of existing homes were down in May. While housing starts rose in May, new home construction was down from a year ago. Manufacturing activity recovered somewhat in June following the sharp decline in May, although the service sector expanded at a slower rate in June compared to May. The U.S. added just 18,000 jobs in June, which was the weakest job growth since September, and the unemployment rate for June edged up to 9.2%. Retail sales rose slightly in June, reflecting more cautious spending by consumers than earlier in the year. Home construction rose in June, but remained low relative to historical levels, and sales of existing homes dropped in June to a seven-month low. New home sales declined as well in June to the lowest annual rate on record. The initial estimate of second guarter GDP growth showed that the economy expanded at a meager 1.3% annual rate.

More evidence of a slowing economy was forthcoming in July 2011 reports for manufacturing activity and employment. The pace of manufacturing activity dropped sharply in July, while U.S. employers added 117,000 jobs in July reflecting sluggish economic growth. The unemployment rate for July ticked down to 9.1%. Productivity declined at a 0.3% annual rate in the second, as the stalled economy hurt production by U.S. companies. Comparatively, retail sales for July were up 0.5%, which was better than expected.

In terms of interest rates trends over the past few quarters, news that private sector hiring increased in December pushed Treasury yields higher at the start of 2011, with the yield on the 10-year Treasury note approaching 3.5%. Treasury yields eased lower heading into mid-January, as the December producer price index showed only a modest increase after factoring out food and energy prices. Stronger than expected existing home sales provided for a brief spike in long-term Treasury yields heading into late-January. The Federal Reserve concluded its late-January meeting electing to keep its target rate the same and that it would continue to maintain the bond purchase program. Treasury yields eased lower in late-January, as investors sought the safe haven of Treasury bonds amid the political turmoil in Egypt. Higher wholesale and consumer prices in January, along with more indications that the economic recovery was gaining momentum, pushed Treasury yields higher heading into mid-February. Treasury yields dipped in late-

### MARKET AREA II.4

February, as investors moved into lower risk investments amid the growing turmoil in Libya. Economic data showing the recovery was strengthening provided for a slight upward trend in interest rates during early-March, which was followed by lower interest rates in mid-March as fears of consequences from Japan's earthquake pushed up demand for Treasury bonds. The Federal Reserve concluded its mid-March meeting with no change in its target interest rate and kept its easy-money policies intact. Treasury yields continued to ease lower going into the second half of March, as core wholesale and consumer prices for February indicated that underlying inflation pressures remained modest. Treasury yields rose in late-March on news that fourth quarter GDP growth was revised up more than expected and comments from a Federal Reserve member that suggested tighter monetary policy would need to be considered in the near future.

Interest rates stabilized during the first half of April 2011, as Federal Reserve officials signaled that the Federal Reserve was unlikely to follow the European Central Bank in lifting interest rates. Modest increases in March core wholesale and consumer costs suggested that underlying inflation pressures remained contained. Interest rates remained stable through the balance of April, with the Federal Reserve concluding its late-April meeting with no change in its target rate. The Federal Reserve also said it would complete its \$600 billion bond buying program in June as planned. Long-term Treasury yields eased lower through most of May, with the yield on the 10-year Treasury approaching 3.0% in late-May. The yield on the 10-year Treasury note dipped below 3.0% in early-June, as the Federal Reserve Chairman acknowledged that the U.S. economy was growing more slowly than expected. Long-term Treasury yields were fairly stable through most of June, with the June meeting of the Federal Reserve concluding with no change in its target rate. The Federal Reserve indicated that it did not expect a change in rates for several months, based on the view that the U.S. economy was settling into a disappointing weak recovery this year and into 2012 as well. A pick-up in manufacturing activity in June helped to push Treasury yields higher in early-July, which was followed by a rally in Treasury bonds amid deepening worries about the euro-zone debt crisis and the slowdown in the U.S. economic recovery. Treasury yields edged higher in late-July on growing worries about the deficit standoff and the possibility of a U.S. default leading to a downgrade of the U.S.'s triple-A credit rating. More signs of a slowing economy pushed Treasury yields lower in early-August. Treasury bonds rallied sharply after the downgrade of the U.S.'s credit rating, as investors poured money into the safety of U.S. Treasury bonds despite yields that approached their lowest levels in history. As of August 12, 2011, the bond equivalent yields for U.S. Treasury bonds with terms of one and ten

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years equaled 0.11% and 2.24%, respectively, versus comparable year ago yields of 0.25% and 2.74%. Exhibit II-2 provides historical interest rate trends.

Based on the consensus outlook of 53 economists surveyed by The Wall Street Journal in July 2011, economic growth is expected to bounce back in the second half of 2011 to annualized growth rate of 3.1% and remain around 3.0% through 2012. Most of the economists expect that the unemployment rate will decrease in 2011, but the pace of job growth will only serve to bring the unemployment rate down slowly. On average, the economists expect that the unemployment rate will be 8.8% by the end of 2011 and 8.1% by the end of 2012, with the economy adding around 2.2 million jobs over the next twelve months. On average, the economists did not expect the Federal Reserve to begin raising its target rate until the first half of 2012 and the yield on the 10-year Treasury would reach 3.55% by December 2011 and 4.24% by the end of 2012. Inflation pressures were forecasted to recede going into 2012, as the price of oil was expected to settle around \$100 a barrel. The economists also forecasted home prices would decline 2.4% in 2011, as measured by the Federal Housing Finance Agency index. Housing starts were forecasted to tick up through 2012, but remain at historically depressed levels.

#### Market Area Demographics

Demographic and economic growth trends, measured by changes in population, number of households, age distribution and median household income, provide key insight into the health of the market area served by Polonia Bancorp (see Table 2.1).

Philadelphia County has a larger population base and is a more urban market compared to Montgomery County. Philadelphia County experienced a slight decline in population during the 2000 to 2010 period, versus a 0.5% annual population growth rate for Montgomery County. These trends reflect urban flight to suburban markets for housing and job opportunities. Comparatively, the annual population growth rates for Pennsylvania and the U.S. were 0.2% and 1.0%, respectively, during the 2000 to 2010 period. Growth trends for the primary market area counties, as well as for the U.S. and Pennsylvania, project slower population growth rates over the next five years or, with respect to Philadelphia County, the rate of population growth rates during the period covered in Table 2.1, and are projected to slightly decrease over the next five years. The slower demographic growth reflected for the primary market area counties, particularly with respect to Philadelphia County, is a characteristic typical of mature, densely populated markets located throughout the Northeast Corridor.

### Table 2.1 Polonia Bancorp, Inc. Summary Demographic Data

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		Year	Growth Rate		
	2000	2010	2000-2010	2010-2015	
Population (000)					
United States	281,422	311,213	323,209	1.0%	0.8%
Pennsylvania	12,281	12,574	12,637	0.2%	0.1%
Montgomery County	750	786	796	0.5%	0.3%
Philadelphia County	1,518	1,440	1,402	-0.5%	-0.5%
Households (000)					
United States	105,480	116,761	121,360	1.0%	0.8%
Pennsylvania	4,777	4,950	4,992	0.4%	0.2%
Montgomery County	286	304	309	0.6%	0.3%
Philadelphia County	590	567	553	-0.4%	-0.5%
Median Household Income (\$)					
United States	\$42,164	\$54,442	\$61,189	2.6%	2.4%
Pennsylvania	40,108	52,723	59,736	2.8%	2.5%
Montgomery County	60,868	80,500	93,887	2.8%	3.1%
Philadelphia County	30,781	41,221	48,284	3.0%	3.2%
Per Capita Income (\$)					
United States	\$21,587	\$26,739	\$30,241	2.2%	2.5%
Pennsylvania	20,880	26,585	30,057	2.4%	2.5%
Montgomery County	30,898	39,859	44,483	2.6%	2.2%
Philadelphia County	16,509	20,987	23,894	2.4%	2.6%
	Less Than	\$25,000 to	\$50,000 to		
	\$25,000	50,000	100,000	\$100,000 +	
2010 HH Income Dist. (%)					
United States	20.8%	24.7%	35.7%	18.8%	
Pennsylvania	22.1%	25.2%	36.5%	16.2%	
Montgomery County	10.5%	17.1%	34.3%	38.2%	
Philadelphia County	33.1%	25.8%	31.4%	9.7%	

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Source: SNL Financial.

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Median household and per capita income were significantly lower in Philadelphia County compared to Montgomery County, while Montgomery County's measures were well above the comparable measures for the U.S. and Pennsylvania. The greater wealth of the more suburban Montgomery County market is consistent with national trends, in which the white collar professionals who work in the cities generally reside in the surrounding suburbs. Additionally, much of the growth in white collar jobs in the Philadelphia MSA has been occurring in suburban markets. Comparatively, the lower per capita and median household incomes for Philadelphia County reflect a higher concentration of blue collar workers, both skilled and unskilled, as well as some areas of poverty areas in the inner city. Median household income for both of the primary market area counties is projected to increase at rates that exceed the projected median household income growth rates for the U.S. and Pennsylvania. The less affluent nature of Philadelphia County is further implied by household income distribution measures, which show that, in comparison to Montgomery County, the U.S. and Pennsylvania, Philadelphia County maintains a much higher percentage of households with incomes of less than \$25,000 and a much lower percentage of households with incomes in the upper income brackets. Income distribution measures for Montgomery County reflected a relatively high concentration of incomes over \$100,000.

## Real Estate Market

Home prices in the Philadelphia MSA have fallen in recent years with market activity in the last 12 months fluctuating. The median sales price for existing homes in the Philadelphia MSA was \$199,100 during the first quarter of 2011, down 5.1% from \$209,800 for the year ago period. Home sales in the Company's market area have been down over the last 12 months. As of May 2011, year-to-date home sales in Philadelphia County equaled 3,586, down 17.6% from the 4,354 homes sold during the same period a year prior. In Montgomery County, 2,298 homes were sold YTD as of May 2011, down 16.2% from the 2,743 homes sold during the same period a year prior.

#### Local Economy

Comparative employment data shown in Table 2.2 shows that employment in services constituted the major source of jobs in both primary market area counties, as well as Pennsylvania. Government employment followed by wholesale/retail employment represented the second and third largest employment sectors in Philadelphia County. Comparatively, wholesale/retail employment followed by employment in finance/insurance/real estate represented the second and

third largest employment sectors in Montgomery County, The manufacturing industry, once the backbone of the regional economy, has generally experienced a shrinking job base reflecting a trend of manufacturers moving out of urban markets, particularly throughout the Northeast Corridor.

## Table 2.2 Polonia Bancorp, Inc. Primary Market Area Employment Sectors (Percent of Labor Force)

Employment Sector	<u>Pennsylvania</u> (% d	Philadelphia <u>County</u> of Total Employm	Montgomery <u>County</u> ent)
Services	40.0%	52.8%	42.9%
Wholesale/Retail Trade	14.3%	9.2%	15.2%
Government	11.0%	14.1%	6.5%
Manufacturing	9.1%	3.7%	8.3%
Fin. Insur. RE	9.0%	8.0%	12.8%
Construction	5.6%	2.5%	5.6%
Transportation/Utility	3.9%	3.7%	2.3%
Arts, Entertainment	2.0%	2.3%	1.9%
Information	1.7%	1.8%	2.7%
Agriculture	1.0%	0.0%	0.1%
Other	2.3%	<u>1.9%</u>	<u>1.8%</u>
	100.00%	100.00%	100.00%

#### Source: REIS DataSource 2008

Table 2.3 lists the largest employers in the Greater Philadelphia region by number of employees. Growth sectors of the local economy included the life science and healthcare industries, which has been fostered by the presence of major research universities. Similarly, growth in information technology and communications industries reflects many of these same factors.

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## Table 2.3 Polonia Bancorp, Inc. Market Area Largest Employers

<u>Ran</u>	<u>k Company</u>	Industry	Employees
1	School District of Philadelphia	Public Administration	26,000
2	Jefferson Health System	Healthcare and Social Assistance	23,000
3	University of Pennsylvania University of Pennsylvania	Educational Services	20,000
4	Health System	Healthcare and Social Assistance	14,000
5	Merck & Company, Inc.	Manufacturing	12,000
6	Supervalu Inc. (Acme)	Retail Trade	11,500
7	Lockheed Martin Corporation	Manufacturing	11,500
8	Wal-Mart	Retail Trade	11,445
9	Catholic Health East	Healthcare and Social Assistance	11,339
10	UPS	Transportation and Warehousing	10,261
11	Christiana Care Health System	Healthcare and Social Assistance	10,000
12	Bank of America Corp.	Finance and Insurance	10,000
13	Aramark Corp.	Administrative and Support Services	9,532
14	Independence Blue Cross	Finance and Insurance	9,500
15	El Du Pont de Nemours & Co	Manufacturing	9,500
16	Johnson & Johnson	Manufacturing	9,328
17	Comcast/Spectacor	Information	9,301
18	Verizon Communications Inc.	Information	9,054
19	Children's Hospital	Healthcare and Social Assistance	9,000
20	Virtua Health	Healthcare and Social Assistance	8,900

Source: Greater Philadelphia Chamber of Commerce and Select Greater Philadelphia, 2008

The market area's core industries have been described below.

Financial Services. In 2010, Greater Philadelphia had the 4th-highest concentration ratio for financial activities employment among the nation's largest metro areas. A number of Fortune 1000 banking and financial services companies operate in the area, including all of the money center banks.

Bio-technology and Pharmaceutical Industries. The Philadelphia metropolitan area is one of the leading regions of the world for biotech and pharmaceutical research and development. Among these are some of the world's largest pharmaceutical companies including market leaders such as GlaxoSmithKline, Wyeth and AstraZeneca.

<u>Health Care.</u> Many of the same factors leading to the growth of the bio-tech and pharmaceuticals industries have also made the market area a center for health care. In this regard, there are a variety of primary and secondary health care facilities in the market area with Crozer Keystone Health System and Mercy Health Corp. being among the largest.

<u>Science and Technology.</u> The chemicals industry in greater Philadelphia is the fourth largest in employment among the major metropolitan areas. The greater Philadelphia chamber of commerce notes that more than 36,000 greater Philadelphia residents are employed in the chemicals industry. A number of Fortune 1000 science and technology companies operate in the region including Sunoco, DuPont, Rockwood Holdings, and FMC. Additionally, the region ranks in the top 10 U.S. metropolitan areas in the number of engineering degrees earned.

## **Unemployment Trends**

Unemployment trends for the primary market area counties and Pennsylvania are displayed in Table 2.4. The data indicates that the June 2011 unemployment rate of 8.0% for Pennsylvania was below the U.S. unemployment rate of 9.2%. June 2011 unemployment rates for the primary market area counties were 7.0% in Montgomery County and 10.7% in Philadelphia County. Both of the primary market area counties recorded lower unemployment rates for June 2011 compared to the year ago period, which paralleled the trends for Pennsylvania and the U.S.

## Table 2.4 Polonia Bancorp, Inc. Unemployment Trends (1)

Region	June 2010 <u>Unemployment</u>	June 2011 <u>Unemployment</u>
United States	9.5%	9.2%
Pennsylvania	9.2	8.0
Montgomery County	7.8	7.0
Philadelphia County	11.9	10.7

(1) Unemployment rates have not been seasonally adjusted.

Source: U.S. Bureau of Labor Statistics.

### Market Area Deposit Characteristics and Competition

The Company's retail deposit base is closely tied to the economic fortunes of the southeastern Pennsylvania and, in particular, the markets that are nearby to Polonia Bancorp's

office locations. Table 2.5 displays deposit market trends the past four years for the Company's market area counties, as well as the state of Pennsylvania. The Company's deposit data for June 30, 2010 includes the deposits and branches of Earthstar Bank. Consistent with the state of Pennsylvania, commercial banks maintained a larger market share of deposits than savings institutions in all of the Company's primary market area counties. For the four year period covered in Table 2.5, savings institutions experienced a decrease in deposit market share in all three of the counties that were served by the combined branch networks of the Company and Earthstar Bank. From 2006 to 2010, annual deposit growth rates for the primary market area counties ranged from negative 3.9% in Montgomery County to positive 4.7% in Bucks County. Bucks County was the only primary market area county that had a higher deposit growth rate compared to Pennsylvania's deposit growth rate of 3.4%. In May 2011, the Bucks County branch was consolidated into the Company's main office.

#### Table 2.5 Polonia Bancorp, Inc. Deposit Summary

				As of .	lune :	30,				
			2006			2	2010		Deposit	
			Market	# of			Market	# of	Growth Rate	
		Deposits	Share	Branches		Deposits	Share	Branches	2006-2010	
				(Dollars in	Thou	sands)			(%)	
State of Pennsylvania	\$	250,156,000	100.0%	4,700	\$	285,870,000	100.0%	4,719	3.4%	
Commercial Banks	•	172,896,000	69.1%	•	•	222,256,000	77.7%	3,479	6.5%	
Savings Institutions		77,260,000	30.9%			63,614,000	22.3%	1,240	-4.7%	
Bucks County	\$	11,841,168	100.0%	250	\$	14,236,250	100.0%	262	4.7%	
Commercial Banks		7,668,027	64.8%	168		9,481,859	66.6%	177	5.5%	
Savings Institutions		4,173,141	35.2%	82		4,754,391	33.4%	85	3.3%	
Polonia Bancorp (1)		-		-		71,481	0.5%	1	-	
Montgomery County	\$	25,514,660	100.0%	356	\$	21,756,486	100.0%	371	-3.9%	
Commercial Banks		12,132,499	47.6%	231		14,294,828	65.7%	242	4.2%	
Savings Institutions		13,382,161	52.4%	125		7,461,658	34.3%	129	-13.6%	
Polonia Bancorp (1)		28,650	0.1%	1		48,057	0.2%	1	13.8%	
Philadelphia County	\$	41,880,068	100.0%	338	\$	46,564,617	100.0%	333	2.7%	
Commercial Banks		23,376,349	55.8%	190		35,060,267	75.3%	187	10.7%	
Savings Institutions		18,503,719	44.2%	148		11,504,350	24.7%	146	-11.2%	
Polonia Bancorp (1)		108,273	0.3%	4		155,734	0.3%	7	9.5%	

(1) June 30, 2010 data includes Earthstar Bank's branches and deposits.

Source: FDIC.

Polonia Bancorp's largest holding and highest market share of deposits is in Philadelphia County, where the Company maintains its largest branch presence. The Company's \$155.7 million of deposits at the Philadelphia County branches represented a 0.3% market share of bank

and thrift deposits at June 30, 2010. In Montgomery County, the Company's \$48.1 million of deposits represented a 0.2% market share of bank and thrift deposits at June 30, 2010.

As implied by the Company's low market shares of deposits, competition among financial institutions in the Company's market area is significant. Among the Company's competitors are much larger and more diversified institutions, which have greater resources than maintained by Polonia Bancorp. Financial institution competitors in the Company's primary market area include other locally based thrifts and banks, as well as regional, super regional and money center banks. From a competitive standpoint, Polonia Bancorp has sought to emphasize its community orientation in the markets served by its branches. Table 2.6 lists the Company's largest competitors in the three counties that were served by the combined branch networks of the Company and Earthstar Bank, based on deposit market share at June 30, 2010 as noted parenthetically. The Company's deposit market share and market rank have also been provided in Table 2.6, based on the combined deposits of the Company and Earthstar Bank at June 30, 2010.

## Table 2.6 Polonia Bancorp Market Area Deposit Competitors

Location	Name
Bucks County	Wells Fargo Bank (20.1%) TD Bank NA (11.8%) Citizens Bank of PA (8.7%) PNC Bank NA (6.0%) <b>Polonia Bancorp (0.5%) – Rank of 24</b>
Montgomery County	Wells Fargo Bank (16.2%) Citizens Bank of PA (12.7%) TD Bank NA (11.6%) PNC Bank NA (8.1%) <b>Polonia Bancorp (0.2%) - Rank of 37</b>
Philadelphia County	Wells Fargo Bank (36.4%) PNC Bank NA (14.2%) Citizens Bank of PA (12.8%) Bank of America (11.2%) <b>Polonia Bancorp (0.3%) - Rank of 24</b>
Source: FDIC	

#### III. PEER GROUP ANALYSIS

This chapter presents an analysis of Polonia Bancorp's operations versus a group of comparable savings institutions (the "Peer Group") selected from the universe of all publicly-traded savings institutions in a manner consistent with the regulatory valuation guidelines. The basis of the pro forma market valuation of Polonia Bancorp is derived from the pricing ratios of the Peer Group institutions, incorporating valuation adjustments for key differences in relation to the Peer Group. Since no Peer Group can be exactly comparable to Polonia Bancorp, key areas examined for differences are: financial condition; profitability, growth and viability of earnings; asset growth; primary market area; dividends; liquidity of the shares; marketing of the issue; management; and effect of government regulations and regulatory reform.

#### Peer Group Selection

The Peer Group selection process is governed by the general parameters set forth in the regulatory valuation guidelines. Accordingly, the Peer Group is comprised of only those publicly-traded savings institutions whose common stock is either listed on a national exchange (NYSE or AMEX), or is NASDAQ listed, since their stock trading activity is regularly reported and generally more frequent than non-publicly traded and closely-held institutions. Institutions that are not listed on a national exchange or NASDAQ are inappropriate, since the trading activity for thinly-traded or closely-held stocks is typically highly irregular in terms of frequency and price and thus may not be a reliable indicator of market value. We have also excluded from the Peer Group those companies under acquisition or subject to rumored acquisition, mutual holding companies and recent conversions, since their pricing ratios are subject to unusual distortion and/or have limited trading history. A recent listing of the universe of all publicly-traded savings institutions is included as Exhibit III-1.

Ideally, the Peer Group, which must have at least 10 members to comply with the regulatory valuation guidelines, should be comprised of locally- or regionally-based institutions with comparable resources, strategies and financial characteristics. There are approximately 141 publicly-traded institutions nationally and, thus, it is typically the case that the Peer Group will be comprised of institutions with relatively comparable characteristics. To the extent that differences exist between the converting institution and the Peer Group, valuation adjustments will be applied to account for the differences. Since Polonia Bancorp will be a full public

company upon completion of the second-step offering, we considered only full public companies to be viable candidates for inclusion in the Peer Group. From the universe of publicly-traded thrifts, we selected ten institutions with characteristics similar to those of Polonia Bancorp. In the selection process, we applied two "screens" to the universe of all public companies that were eligible for consideration:

- O Screen #1 Mid-Atlantic institutions with assets between \$225 million and \$600 million, tangible equity-to-assets ratios of greater than 6.5% and positive core earnings. Six companies met the criteria for Screen #1 and three were included in the Peer Group: Elmira Savings Bank of New York, OBA Financial Services of Maryland and WVS Financial Corp. of Pennsylvania. Alliance Bancorp of Pennsylvania, FedFirst Financial of Pennsylvania and Standard Financial of Pennsylvania were excluded from the Peer Group, as the result of completing their stock conversions within the past year. Exhibit III-2 provides financial and public market pricing characteristics of all publicly-traded Mid-Atlantic thrifts.
- O Screen #2 Midwest institutions with assets between \$225 million and \$600 million, tangible equity-to-assets ratios of greater than 6.5% and positive core earnings. Seven companies met the criteria for Screen #2 and all seven were included in the Peer Group: First Capital of Indiana, First Clover Leaf Financial of Illinois, First Savings Financial Group of Indiana, Jacksonville Bancorp of Illinois, LSB Financial Corp. of Indiana, River Valley Bancorp of Indiana and Wayne Saving Bancshares of Ohio. Exhibit III-3 provides financial and public market pricing characteristics of all publicly-traded Midwest thrifts.

Table 3.1 shows the general characteristics of each of the 10 Peer Group companies and Exhibit III-4 provides summary demographic and deposit market share data for the primary market areas served by each of the Peer Group companies. While there are expectedly some differences between the Peer Group companies and Polonia Bancorp, we believe that the Peer Group companies, on average, provide a good basis for valuation subject to valuation adjustments. The following sections present a comparison of Polonia Bancorp's financial condition, income and expense trends, loan composition, interest rate risk and credit risk versus the Peer Group as of the most recent publicly available date.

In addition to the selection criteria used to identify the Peer Group companies, a summary description of the key comparable characteristics of each of the Peer Group companies relative to Polonia Bancorp's characteristics is detailed below.

- o Elmira Savings Bank of New York. Selected due to similar interest-earning asset composition, similar interest-bearing funding composition, similar net interest income as a percent of average assets, lending diversification emphasis on commercial real estate loans and favorable credit quality measures.
- o First Capital, Inc. of Indiana. Selected due to similar interest-earning asset composition and lending diversification emphasis on commercial real estate loans.

## Table 3.1 Peer Group of Publicly-Traded Thrifts August 12, 2011

<u>Ticker</u>	Financial Institution	Exchange	Primary Market	Operating <u>Strategy(1)</u>	Total <u>Assets(2)</u>	Offices	Fiscal <u>Year</u>	Conv. <u>Date</u>	Stock <u>Price</u> (\$)	Market <u>Value</u> (\$Mil)
FCLF FSFG ESBK FCAP WAYN RIVR LSBI OBAF JXSB WVFC	First Clover Leaf Financial Corp. of IL First Savings Financial Group of IN Elmira Savings Bank, FSB of NY First Capital, Inc. of IN Wayne Savings Bancshares of OH River Valley Bancorp of IN LSB Financial Corp. of Lafayette IN OBA Financial Serv. Inc. of MD Jacksonville Bancorp Inc. of IL WVS Financial Corp. of PA	NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ	Edwardsville, IL Clarksville, IN Elmira, NY Corydon, IN Wooster, OH Madison, IN Lafayette, IN Germantown, MD Jacksonville, IL Pittsburgh, PA	Thrift Thrift Thrift Thrift Thrift Thrift Thrift Thrift Thrift Thrift	\$576 M \$524 \$500 \$445 \$412 \$387 M \$360 \$356 M \$305 \$247 M	12 11 13 11 10 5	12-31 09-30 12-31 12-31 03-31 12-31 12-31 06-30 12-31 06-30	07/06 12/08 03/85 01/99 01/03 12/96 02/95 01/10 07/10 11/93	\$5.89 \$15.50 \$15.98 \$17.60 \$8.35 \$16.19 \$12.60 \$14.36 \$13.10 \$9.01	\$46 \$37 \$31 \$49 \$25 \$25 \$20 \$66 \$25 \$25 \$19

NOTES: (1) Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.E.=Real Estate Developer, Div.=Diversified and Ret.=Retail Banking.

(2) Most recent quarter end available (E=Estimated and P=Pro Forma).

Source: SNL Financial, LC.

III.3

- o First Clover Leaf Financial Corp. of Illinois. Selected due to similar level of deposits funding assets, relatively limited earnings contribution from sources of non-interest operating income and lending diversification emphasis on commercial real estate loans.
- o First Savings Financial Group of Indiana. Selected due to similar interest-bearing funding composition, similar impact of loan loss provisions on earnings, relatively high level of operating expenses as a percent of average assets and lending diversification emphasis on commercial real estate loans.
- o Jacksonville Bancorp Inc. of Illinois. Selected due to second-step conversion completed in July 2010, comparable asset size, same size of branch network, similar interestearning asset composition, similar impact of loan loss provisions on earnings, relatively high level of operating expenses as a percent of average assets, lending diversification emphasis on commercial real estate loans and favorable credit quality measures.
- o LSB Financial Corp. of Indiana. Selected due to comparable asset size and lending diversification emphasis on commercial real estate loans.
- OBA Financial Services, Inc. of Maryland. Selected due comparable asset size, relatively high equity-to-assets ratio, similar impact of loan loss provisions on earnings, similar earnings contribution from sources of non-interest operating income, relatively high concentration of 1-4 family permanent mortgage loans comprising assets, lending diversification emphasis on commercial real estate loans and favorable credit quality measures.
- o River Valley Bancorp of Indiana. Selected due to similar interest-bearing funding composition, similar net interest income as a percent of average assets and lending diversification emphasis on commercial real estate loans.
- o WVS Financial Corp. of Pennsylvania. Selected due to comparable asset size, similar size of branch network, similar interest-bearing funding composition, relatively limited earnings contribution from sources of non-interest operating income, similar concentration of mortgage-backed securities comprising assets and favorable credit quality measures.
- o Wayne Savings Bancshares of Ohio. Selected due to second-step conversion completed in January 2003, similar interest-earning asset composition, similar interestbearing funding composition, similar net interest income as a percent of average assets, similar concentration of mortgage-backed securities comprising assets and lending diversification emphasis on commercial real estate loans.

In aggregate, the Peer Group companies maintained a similar level of tangible equity as the industry average (11.3% of assets versus 11.7% for all public companies), generated higher core earnings as a percent of average assets (0.49% core ROAA versus a net loss of 0.02% for all public companies), and earned a higher core ROE (4.46% core ROE versus 0.09% for all public companies). Overall, the Peer Group's average P/TB ratio and average core P/E multiple were similar to and below the respective averages for all publicly-traded thrifts.

	All Publicly-Traded	Peer Group
Financial Characteristics (Averages) Assets (\$Mil) Market capitalization (\$Mil) Tangible equity/assets (%) Core return on average assets (%) Core return on average equity (%)	\$2,803 \$279 11.70% (0.02) 0.09	\$411 \$34 11.30% 0.49 4.46
Pricing Ratios (Averages)(1) Core price/earnings (x) Price/tangible book (%) Price/assets (%)	18.62x 78.59% 8.92	15.78x 80.03% 8.47

### (1) Based on market prices as of August 12, 2011.

Ideally, the Peer Group companies would be comparable to Polonia Bancorp in terms of all of the selection criteria, but the universe of publicly-traded thrifts does not provide for an appropriate number of such companies. However, in general, the companies selected for the Peer Group were fairly comparable to Polonia Bancorp, as will be highlighted in the following comparative analysis.

#### **Financial Condition**

Table 3.2 shows comparative balance sheet measures for Polonia Bancorp and the Peer Group, reflecting the expected similarities and some differences given the selection procedures outlined above. The Company's and the Peer Group's ratios reflect balances as of June 30, 2011, unless indicated otherwise for the Peer Group companies. Polonia Bancorp's equity-toassets ratio of 9.9% was less than the Peer Group's average net worth ratio of 12.2%. However, the Company's pro forma capital position will increase with the addition of stock proceeds, providing the Company with an equity-to-assets ratio that will exceed the Peer Tangible equity-to-assets ratios for the Company and the Peer Group equaled Group's ratio. 9.9% and 11.3%, respectively. The increase in Polonia Bancorp's pro forma capital position will be favorable from a risk perspective and in terms of future earnings potential that could be realized through leverage and lower funding costs. At the same time, the Company's higher pro forma capitalization will initially depress return on equity. Both Polonia Bancorp's and the Peer Group's capital ratios reflected capital surpluses with respect to the regulatory capital requirements. On a pro forma basis, the Company's regulatory surpluses will become more significant.

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								Та	able 3.2											
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							c		Institution An											
								As of J	une 30, 2011											
				Balance	e Sheet as a	Percent of A	ssets					Bal	ance Shee	t Annual Gro	wth Rates			Rec	gulatory Ca	nital
	Cash &	MBS &				Borrowed	Subd.	Net	Goodwill	Tng Net		MBS, Cash &			Borrows.	Net	Tng Net		Julatory Od	pita
	<u>Equivalents</u>	Invest	BOLI	Loans	<u>Deposits</u>	Funds	Debt	Worth	& Intang	Worth	Assets	Investments	Loans	<b>Deposits</b>	&Subdebt	Worth	Worth	Tangible	Core	Reg.Cap.
Polonia Bancorp. Inc.																				
June 30, 2011	4.9%	29.0%	1.5%	60.1%	77.6%	11,2%	0.0%	9.9%	0.0%	9.9%	20.00%	64.05M	45 7401		0.000					
	1.010	20.070	1.070	00.170	11.076	11.270	0.076	9,9%	0.0%	9.9%	29.88%	64.65%	15.71%	36.59%	9.32%	14.09%	14.09%	9.68%	9.68%	20.32%
All Public Companies																				
Averages	6.0%	21.4%	1.4%	65.9%	73.6%	12.4%	0.4%	12.4%	0.7%	11.7%	1.64%	8,70%	-0.10%	4.63%	-18.04%	1.90%	1.59%	10.90%	10.84%	18.84%
Medians	4.6%	19.9%	1.6%	68.0%	73.3%	11.0%	0.0%	11.4%	0.0%	10.5%	0.10%	6.59%	-2.89%	2.24%	-14,76%	1.70%	1.56%	9.79%	9.79%	17.27%
State of PA																				
Averages	5.2%	31.6%	1.6%	57.8%	71.4%	14.2%	0.4%	12.9%	0.8%	12.2%	-3,50%	0.02%	-3,03%	3,84%	-31,99%	1.83%	1.89%	11,12%	11.12%	18.90%
Medians	4.2%	27.0%	1,6%	60.4%	71.8%	13.1%	0.0%	12.4%	0.3%	11.0%	-1.99%	1.09%	-3,10%	1.59%	-28.00%	0.20%	0.20%	11.42%	11.42%	18.88%
Comparable Group																				1
Averages	4.6%	26.5%	1,5%	63.3%	76.2%	10,5%	0.3%	12.2%	0.9%	11,3%	-4.45%	-4.03%	-2.02%	2.47%	-21.70%	7.64%	3,70%	10.32%	10,32%	17.47%
Medians	4.0%	23.9%	1.7%	66.2%	76.6%	12.0%	0.0%	11.3%	0.7%	10.0%	-2.34%	3.25%	-3.65%	2.24%	-20.70%	3.83%	4.30%	9,45%	9.45%	15.89%
Comparable Group ESBK Elmira Savings Bank, FSB of NY	6.6%	23.1%	2.0%	63.5%	73.1%	14.0%	0.0%	44 70	0.000	0.49	0 400				40.000					17 070
FCAP First Capital, Inc. of IN	3.2%	25.6%	2.0%	65.1%		14.0%	0.0%	11.7% 11.2%	2.6% 1.2%	9.1% 9.9%	0.10% -2.84%	-10.61% 6.36%	6.23% -6.13%	4.61% -0.44%	-18.66% -34.35%	4.10% 3.66%	5.71% 4.30%	9.24% 9.66%	9.24% 9.66%	17.27%, 16.11%
FCLF First Clover Leaf Fin. Corp. of IL (1)	9.6%	16.2%	0.0%	68,0%	78.7%	6.7%	0.0%	13.5%	2.2%	9.9% 11.4%	-2.60%	-1.70%	-3.79%	-0.44%	-34.35%	0.86%	4.50%	9.00% NA	9.00% NA	NA
FSFG First Savings Financial Group of IN	1.7%	24.6%	1.6%	67.4%	72.1%	16.4%	0.0%	11.1%	1.6%	9.5%	4.41%	12.06%	2.45%	3.49%	6.10%	8.27%	10,47%	8.36%	8.36%	13.01%
JXSB Jacksonville Bancorp Inc. of IL	1.8%	34,5%	1.4%	57.4%		1.4%	0.0%	12.7%	0.9%	11.8%	2,75%	7.54%	0.40%	-2.25%	49,39%	48.61%	NM	9.75%	9.75%	15.66%
LSBI LSB Financial Corp. of Lafayette IN	3.7%	4.2%	1.9%	87.0%		5.0%	0.0%	10.1%	0.0%	10.1%	-4.94%	17.08%	-6.17%	1.02%	-56.10%	5.31%	5,31%	NA	NA	NA
OBAF OBA Financial Serv. Inc. of MD (1)	7.2%	8.2%	2.4%	79.2%	60.6%	16.0%	0.0%	22.7%	0.0%	22.7%	-5.98%	-41.87%	6.28%	-8.64%	-5.26%	1.19%	1.18%	16.38%	16,38%	27.38%
RIVR River Valley Bancorp of IN (1)	4.3%	21.9%	2.5%	67.3%	74.6%	14.2%	1.9%	8.3%	0.0%	8.3%	-2.07%	0.15%	-4.64%	2.26%	-20.46%	2.99%	2.84%	NA	NA	NA
WVFC WVS Financial Corp. of PA (1)	4.6%	72.5%	0.0%	21.1%	71.8%	16.0%	0.0%	11.5%	0.0%	11.5%	-34.40%	-38.99%	-11.31%	17.98%	-79,74%	-2.57%	-2.57%	NA	NA	NA
WAYN Wayne Savings Bancshares of OH	3.3%	34.3%	1.7%	57.1%	79.6%	10.0%	0.0%	9.6%	0.5%	9.1%	1.04%	9.67%	-3.51%	4.46%	-20.95%	4.01%	4.50%	8.50%	8.50%	15.40%

(1) Financial information is for the quarter ending March 31, 2011.

Source: SNL Financial, LC, and RP<sup>®</sup> Financial, LC, calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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 A second sec second sec The interest-earning asset compositions for the Company and the Peer Group were somewhat similar, with loans constituting the bulk of interest-earning assets for both Polonia Bancorp and the Peer Group. The Company's loans-to-assets ratio of 60.1% was slightly less than the comparable Peer Group ratio of 63.3%. Comparatively, the Company's cash and investments-to-assets ratio of 33.9% was slightly above the comparable Peer Group ratio of 31.1%. Overall, Polonia Bancorp's interest-earning assets amounted to 94.0% of assets, which approximated the comparable Peer Group ratio of 94.4%. The Peer Group's non-interest earning assets included bank-owned life insurance ("BOLI") equal to 1.5% of assets and goodwill/intangibles equal to 0.9% of assets, while the Company maintained BOLI equal to 1.5% of assets and a zero balance of goodwill/intangibles. The Company's non-interest earning assets also included the FDIC indemnification asset equal to 1.9% of assets.

Polonia Bancorp's funding liabilities reflected a funding strategy that was somewhat similar to that of the Peer Group's funding composition. The Company's deposits equaled 77.6% of assets, which was slightly above the Peer Group's ratio of 76.2%. Likewise, the Company and the Peer Group maintained similar levels of borrowings, as indicated by borrowings-to-assets ratios of 11.2% and 10.8% for Polonia Bancorp and the Peer Group, respectively. Total interest-bearing liabilities maintained by the Company and the Peer Group, as a percent of assets, equaled 88.8% and 87.0%, respectively, with the Peer Group's lower ratio supported by maintenance of a higher capital position.

A key measure of balance sheet strength for a thrift institution is its IEA/IBL ratio. Presently, the Company's IEA/IBL ratio is slightly lower than the Peer Group's ratio, based on IEA/IBL ratios of 105.9% and 108.5%, respectively. The additional capital realized from stock proceeds should serve to provide Polonia Bancorp with an IEA/IBL ratio that exceeds the Peer Group's ratio, as the increase in capital provided by the infusion of stock proceeds will serve to lower the level of interest-bearing liabilities funding assets and will be primarily deployed into interest-earning assets.

The growth rate section of Table 3.2 shows annual growth rates for key balance sheet items. Polonia Bancorp's rates are based on annualized growth for the eighteen months ended June 30, 2011, while the Peer Group's growth rates are based on annual growth for the twelve months ended June 30, 2011, or the most recent twelve month period available. Overall, Polonia Bancorp's balance sheet growth rates were well above the comparable Peer Group growth rates, which was largely attributable to the Earthstar Bank acquisition completed in December 2010. In contrast to Polonia Bancorp's relatively high balance sheet growth rates,

the Peer Group showed a decline in assets during the period. Asset shrinkage for the Peer Group included both cash and investments and loans.

Deposits assumed in the Earthstar Bank acquisition funded most of the Company's asset growth, with supplemental funding provided by increased utilization of borrowings. Asset shrinkage along with modest deposit growth funded a reduction in the Peer Group's borrowings. The Company's capital increased at an annualized rate of 14.1% during the eighteen month period, which exceeded the Peer Group's capital growth rate of 7.6%. The Company's stronger capital growth rate was supported by gains realized from the Earthstar Bank acquisition. The Company's post-conversion capital growth rate will initially be constrained by maintenance of a relatively high pro forma capital position.

## Income and Expense Components

Table 3.3 displays statements of operations for the Company and the Peer Group. The Company's and the Peer Group's ratios are based on earnings for the twelve months ended June 30, 2011, unless otherwise indicated for the Peer Group companies. Polonia Bancorp reported net income equal to 1.27% of average assets, versus net income equal to 0.62% of average assets for the Peer Group. The Company's higher return was largely attributable to acquisition related gains and, to a lesser extent, lower loan loss provisions. Comparatively, the Peer Group maintained earnings advantages with respect to higher levels of net interest income and non-interest operating income and a lower level of operating expenses.

The Peer Group's slightly higher net interest margin was realized through maintenance of a lower interest expense ratio, as interest income ratios for the Company and the Peer Group equaled 4.49% and 4.48%, respectively. The Peer Group's lower interest expense ratio was supported by maintaining a lower cost of funds (1.52% versus 1.63% for the Company). The Peer Group's lower interest expense ratio was also supported by a lower level of interestbearing liabilities funding assets. Overall, Polonia Bancorp and the Peer Group reported net interest income to average assets ratios of 3.10% and 3.14%, respectively.

In another key area of core earnings strength, the Company maintained a higher level of operating expenses than the Peer Group. For the period covered in Table 3.3, the Company and the Peer Group reported operating expense to average assets ratios of 3.19% and 2.63%, respectively. The Company's higher operating expense ratio was viewed to be in part attributable to the higher costs associated with operating in a large metropolitan area, as

#### Table 3.3 Income as Percent of Average Assets and Yields, Costs, Spreads Comparable Institution Analysis For the 12 Months Ended June 30, 2011

			Net Interes	l Income		_	Ot	her Incom	ne		G&A/Oth	er Exp.	Non-Op	. Items	Yields, C	costs, and S	preads		ı
	Net				Loss Provis.	NII After	Loan	R.E.	Other	Total Other	G&A	Goodwill	Net	Extrao.	Yield	Cost	Yld-Cost	MEMO: Assets/	MEMO: Effective
	Income	Income	Expense	<u>NII</u>	on IEA	Provis.	Fees	Oper.	Income	Income	Expense	Amort.	Gains	Items	On Assets	Of Funds	Spread	FTE Emp.	Tax Rate
Polonia Bancorp, Inc.																			1
June 30, 2011	1.27%	4.49%	1.40%	3.10%	0.32%	2.77%	0.00%	0.00%	0.31%	0.31%	3.19%	0.00%	2.04%	0.00%	4.84%	1.63%	3.21%	\$4,368	34.20%
All Public Companies																			
Averages	0.17%	4.44%	1.38%	3.06%	0.61%	2.45%	0.02%	-0.09%	0.81%	0.74%	2.89%	0.07%	0.12%	0.00%	4.76%	1.61%	3,16%	\$5,867	30.04%
Medians	0.42%	4.41%	1.36%	3.04%	0.34%	2.62%	0.00%	-0.01%	0.63%	0.58%	2.79%	0.00%	0.03%	0.00%	4.69%	1.57%	3.19%	\$4,877	30.12%
State of PA																			
Averages	0.25%	4.24%	1.54%	2.70%	0.56%	2.14%	0.01%	-0.05%	0.52%	0.49%	2.26%	0.01%	-0.03%	0.00%	4.48%	1.77%	2.71%	\$5,802	28.32%
Medians	0.39%	4.36%	1.60%	2.86%	0.36%	2.14%	0.00%	-0.01%	0.42%	0.45%	2.32%	0.00%	-0.02%	0.00%	4.61%	1.85%	2.87%	\$5,353	30.51%
Comparable Group																			
Averages Medians	0.62% 0.63%	4.48% 4.56%	1.34% 1.26%	3.14% 3.19%	0.37% 0.30%	2.77% 2.97%	0.02% 0.00%	-0.04% 0.00%	0.60% 0.69%	0.58% 0.65%	2.61% 2.90%	0.02% 0.01%	0.15% 0.18%	0.00% 0.00%	4.75% 4.88%	1.52% 1.51%	3.22% 3.23%	\$4,421 \$3,955	28.29% 29.53%
	0.03%	4,56%	1.2076	3,1976	0.30%	2.91 76	0.00%	0.00%	0.09%	0.03%	2.90%	0.0176	0.1076	0.00%	4.0078	1.51%	5,2576	40,000	25.5570
Compose his Crows																			I
Comparable Group ESBK Elmira Savings Bank, FSB of NY	0.99%	4,51%	1.43%	3.09%	0.10%	2.99%	0.05%	0.00%	0.52%	0.57%	2.38%	0.03%	0.32%	0.00%	4.85%	1.63%	3.22%	\$4,543	32.27%
FCAP First Capital, Inc. of IN	0.83%	4,66%	1.02%	3.63%	0.46%	3.17%	0.00%	0.00%		0.73%	2.89%	0.02%	0.15%	0.00%	4.96%		3,81%	\$3,321	28.06%
FCLF First Clover Leaf Fin. Corp. of IL (1)	0.65%	4.32%	1.43%	2.88%	0.42%	2.46%	-0.01%	0.00%	0.14%	0.13%	1.74%	0.06%	0.21%	0.00%	4,59%	1.67%	2.92%	\$7,198	34.37%
FSFG First Savings Financial Group of IN	0.72%	5.09%	1.08%	4.01%	0.28%	3.73%	0.00%	-0.09%	0.84%	0.75%	3.29%	0.06%	-0.05%	0.00%	5.46%	1.22%	4.24%	\$3,636	25.00%
JXSB Jacksonville Bancorp Inc. of IL	1.00%	4.60%	1.14%	3.46%	0.31%	3.15%	0.12%	0.00%	1.03%	1.16%	3.19%	0.00%	0.22%	0.00%	4.92%	1.31%	3.61%	\$2,932	25.50%
LSBI LSB Financial Corp. of Lafayette IN	0.49%	4.93%	1.34%	3.59%	1.00%	2.59%	0.00%	-0.14%	0.90%	0.77%	2.96%	0.00%	0.33%	0.00%	5.21%	1.49%	3.72%	\$3,955	33.88%
OBAF OBA Financial Serv. Inc. of MD (1)	0.22%	4.43%	1.18%	3.26%	0.30%	2.96%	0.01%	-0.02%	0.30%	0.29%	2.96%	0.00%	0.01%	0.00%	4.68%		3.16%	\$5,836	32.72%
RIVR River Valley Bancorp of IN (1)	0.62%	4.75%	1.74%	3.01%	0.76%	2.25%	0.00%	0.00%	0.72%	0.72%	2.52%	0.00%	0.32%	0.00%	5.05%	1.92%	3.13%	\$4,553	19.74%
WVFC WVS Financial Corp. of PA (1)	0.20%	3.16%	1.80%	1.36%	0.01%	1.35%	0.00%	0.00%	0.17%	0.17%	1.20%	0.00%	-0.03%	0.00%	3.21%		1.22%	NM	
WAYN Wayne Savings Bancshares of OH	0.51%	4.31%	1.19%	3.12%	0.11%	3.02%	0.00%	-0.13%	0.66%	0.53%	2.92%	0.02%	0.03%	0.00%	4.56%	1.33%	3.23%	\$3,812	20.42%

(1) Financial information is for the quarter ending March 31, 2011.

Source: SNL Financial, LC. and RP<sup>®</sup> Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

compared to more rural markets where some of the Peer Group companies maintain operations. Notwithstanding the Company's higher operating expense ratio, assets per full time equivalent employee were approximately the same for the Company and the Peer Group.

When viewed together, net interest income and operating expenses provide considerable insight into a thrift's earnings strength, since those sources of income and expenses are typically the most prominent components of earnings and are generally more predictable than losses and gains realized from the sale of assets or other non-recurring activities. In this regard, as measured by their expense coverage ratios (net interest income divided by operating expenses), the Peer Group's earnings were more favorable than the Company's. Expense coverage ratios for Polonia Bancorp and the Peer Group equaled 0.97x and 1.19x, respectively.

Sources of non-interest operating income provided a larger contribution to the Peer Group's earnings, with such income amounting to 0.31% and 0.58% of Polonia Bancorp's and the Peer Group's average assets, respectively. The Company's relatively low earnings contribution realized from non-interest operating income is indicative of its limited diversification into areas that generate revenues from non-interest sources. Taking non-interest operating income into account in comparing the Company's and the Peer Group's earnings, Polonia Bancorp's efficiency ratio (operating expenses, net of amortization of intangibles, as a percent of the sum of non-interest operating income and net interest income) of 93.5% was less favorable than the Peer Group's efficiency ratio of 70.2%.

Loan loss provisions had a larger impact on the Peer Group's earnings, with loan loss provisions established by the Company and the Peer Group equaling 0.32% and 0.37% of average assets, respectively. The slightly lower level of loan provisions established by the Company was supported by its more favorable credit quality measures (see Table 3.6).

Net gains realized from the sale of assets had a significantly larger impact on the Company's earnings, as the Company and the Peer Group reported net gains equal to 2.04% and 0.15% of average assets, respectively. Typically, gains and losses generated are viewed as earnings with a relatively high degree of volatility, particularly to the extent that such gains and losses result from the sale of investments or other assets that are not considered to be part of an institution's core operations. Comparatively, to the extent that gains have been derived through selling fixed rate loans into the secondary market, such gains may be considered to be an ongoing activity for an institution and, therefore, warrant some consideration as a core earnings factor. However, loan sale gains are still viewed as a more volatile source of income

than income generated through the net interest margin and non-interest operating income. Acquisition related gains accounted for major portion of the Company's gains, which are not viewed as a recurring source of income for the Company. Extraordinary items were not a factor in either the Company's or the Peer Group's earnings.

Taxes had a more significant impact on the Company's earnings, as Polonia Bancorp and the Peer Group posted effective tax rates of 34.20% and 28.29%, respectively. As indicated in the prospectus, the Company's effective marginal tax rate is equal to 40.0%.

#### Loan Composition

Table 3.4 presents data related to the Company's and the Peer Group's loan portfolio compositions (including the investment in mortgage-backed securities). The Company's loan portfolio composition reflected a higher concentration of 1-4 family permanent mortgage loans and mortgage-backed securities than maintained by the Peer Group (75.3% of assets versus 43.8% for the Peer Group). The Company's higher ratio was attributable to maintaining higher concentrations of both 1-4 family permanent mortgage loans and mortgage-backed securities. Loans serviced for others equaled 10.3% and 15.7% of the Company's and the Peer Group's assets, respectively, thereby indicating a greater influence of loan servicing income on the Peer Group's earnings. Both the Company and the Peer Group maintained relatively modest balances of loan servicing intangibles.

Diversification into higher risk and higher yielding types of lending was less significant for the Company compared to the Peer Group's lending diversification. Commercial real estate/multi-family loans represented the most significant area of lending diversification for the Company (7.7% of assets), followed by consumer loans (3.2% of assets). Likewise, the Peer Group's lending diversification also consisted primarily of commercial real estate/multi-family loans (20.6% of assets), while commercial business loans constituted the second largest area of lending diversification for the Peer Group (5.8% of assets). Other areas of lending diversification for the Peer Group included construction/land loans (3.8% of assets) and consumer loans (2.3% of assets). Lending diversification for the Company also included a modest balance of commercial business loans (0.4% of assets). Overall, the composition of the Company's assets provided for a lower risk weighted assets-to-assets ratio compared to the Peer Group's ratio (50.17% versus 66.17% for the Peer Group).

#### Table 3.4 Loan Portfolio Composition and Related Information Comparable Institution Analysis As of June 30, 2011

	ts								
Institution	MBS	1-4 Family	Constr. & Land	5+Unit Comm RE	Commerc. Business	Consumer	RWA/ Assets	Serviced For Others	Servicing <u>Assets</u>
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(\$000)	(\$000)
Polonia Bancorp, Inc.	25.87%	49.39%	0.00%	7.71%	0.39%	3.22%	50.17%	\$28,660	\$193
All Public Companies									
Averages	12.97%	33.58%	3.72%	22.79%	4.52%	1.89%	63.46%	\$742.230	\$6,758
Medians	10.79%	32.95%	2.74%	22.19%	3.24%	0.47%	63.93%	\$39,360	\$99
State of PA									
Averages	17.03%	37.00%	2.86%	14.12%	2.65%	1.49%	57.34%	\$111,281	\$490
Medians	16.98%	40.68%	2.58%	14.27%	1.85%	0.46%	58.84%	\$10,670	\$28
Comparable Group									
Averages	12.86%	30.91%	3.75%	20.63%	5.77%	2.29%	66.17%	\$64,605	\$478
Medians	10.70%	35.29%	3.61%	20.00%	6.29%	0.84%	67.16%	\$50,485	\$444
Comparable Group									
ESBK Elmira Savings Bank, FSB of NY	17.02%	39.75%	0.85%	10.96%	6.10%	6.37%	56.30%	\$170,310	\$1,340
FCAP First Capital, Inc. of IN	7.36%	34.31%	3.51%	15.35%	6.49%	5.96%	63.06%	\$270	\$0
FCLF First Clover Leaf Fin. Corp. of IL (1)	3.69%	26.30%	8.13%	24.06%	8.21%	0.68%	73.97%	\$71,120	\$627
FSFG First Savings Financial Group of IN	10.36%	36.30%	3.71%	17.81%	7.40%	2.94%	66.35%	\$350	\$0
JXSB Jacksonville Bancorp Inc. of IL	14.83%	19.13%	0.83%	22.19%	7.70%	5.15%	67.98%	\$147,200	\$794
LSBI LSB Financial Corp. of Lafayette IN	0.70%	36.28%	5.30%	42.24%	4.11%	0.42%	75.98%	\$113,940	\$1,042
OBAF OBA Financial Serv. Inc. of MD (1)	11.04%	41.23%	2.21%	25.66%	9.98%	0.00%	69.01%	\$17,380	\$88
RIVR River Valley Bancorp of IN (1)	8.32%	29.42%	6.45%	26.97%	4.11%	0.99%	72.01%	\$95,630	\$632
WVFC WVS Financial Corp. of PA (1)	28.52%	7.87%	5.87%	5.29%	1.30%	0.13%	59.79%	\$0	\$0
WAYN Wayne Savings Bancshares of OH	26.71%	38.53%	0.62%	15.81%	2.28%	0.32%	57.22%	\$29,850	\$260

(1) Financial information is for the quarter ending March 31, 2011.

Source: SNL Financial LC. and RP<sup>®</sup> Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

#### Interest Rate Risk

Table 3.5 reflects various key ratios highlighting the relative interest rate risk exposure of the Company versus the Peer Group. In terms of balance sheet composition, Polonia Bancorp's interest rate risk characteristics were considered to be slightly less favorable relative to the comparable measures for the Peer Group. Most notably, the Company's tangible equity-to-assets ratio and IEA/IBL ratio were below the comparable Peer Group ratios. Additionally, the Company's level of non-interest earning assets was slightly higher than the Peer Group's ratio. On a pro forma basis, the infusion of stock proceeds should serve to provide the Company with comparative advantages over the Peer Group's balance sheet interest rate risk characteristics, given the increases that will be realized in Company's equity-to-assets and IEA/IBL ratios.

To analyze interest rate risk associated with the net interest margin, we reviewed quarterly changes in net interest income as a percent of average assets for Polonia Bancorp and the Peer Group. In general, the comparative fluctuations in the Company's and the Peer Group's ratios implied that the interest rate risk associated with the Company's net interest income was greater compared to the Peer Group's, based on the interest rate environment that prevailed during the period covered in Table 3.5. The stability of the Company's net interest margin should be enhanced by the infusion of stock proceeds, as interest rate sensitive liabilities will be funding a lower portion of Polonia Bancorp's assets and the proceeds will be substantially deployed into interest-earning assets.

#### Credit Risk

Overall, based on a comparison of credit quality measures, the Company's credit risk exposure was considered to be less significant than Peer Group's. As shown in Table 3.6, the Company's non-performing assets/assets and non-performing loans/loans ratios equaled 0.71% and 1.18%, respectively, versus comparable measures of 2.15% and 3.19% for the Peer Group. The Company's and Peer Group's loss reserves as a percent of non-performing loans equaled 78.72% and 48.66%, respectively. Loss reserves maintained as percent of net loans equaled 0.93% and 1.35% for the Company and the Peer Group, respectively. Net loan charge-offs were lower for the Company, as net loan charge-offs for the Company equaled 0.10% of loans versus 0.35% of loans for the Peer Group. The Company's lower credit risk exposure also takes into consideration the non-performing loans covered by the FDIC loss sharing agreement,

#### Table 3.5 Interest Rate Risk Measures and Net Interest Income Volatility Comparable Institution Analysis As of June 30, 2011 or Most Recent Date Available

	Baland Equity/	ce Sheet M	leasures Non-Earn. Assets/	Quarterly Change in Net Interest Income								
Institution	<u>Assets</u>	IBL	Assets	6/30/2011	3/31/2011	12/31/2010	9/30/2010	6/30/2010	<u>3/31/2010</u>			
	(%)	(%)	(%)			nterest income			s)			
Polonia Bancorp, Inc.	9.9%	105.9%	6.0%	46	82	-31	-20	-8	35			
All Public Companies	11.4%	106.8%	6.5%	6	0	1	0	2	â			
State of PA	12.2%	110.3%	5.4%	4	9	7	2	2	6 4			
<u>Comparable Group</u> Averages Medians	11.3% 10.0%	108.8% 106.5%	5.6% 6.2%	11 12	11 10	5 -6	10 10	10 11	9 7			
Comparable Group												
ESBK Elmira Savings Bank, FSB of NY	9.1%	106.9%	6.8%	2	7	15	6	-21	-3			
FCAP First Capital, Inc. of IN	9.9%	106.1%	6.1%	12	1	-7	5	15	37			
FCLF First Clover Leaf Fin. Corp. of IL (1)	11.4%	109.0%	6.3%	NA	11	-11	10	6	7			
FSFG First Savings Financial Group of IN	9.5%	105.9%	6.3%	12	-2	-10	0	0	6			
JXSB Jacksonville Bancorp Inc. of IL	11.8%	109.5%	6.3%	27	13	-4	11	23	-1			
LSBI LSB Financial Corp. of Lafayette IN	10.1%	106.1%	5.1%	0	17	-7	- 19	18	17			
OBAF OBA Financial Serv. Inc. of MD (1)	22.7%	123.6%	5.4%	NA	8	21	27	48	32			
RIVR River Valley Bancorp of IN (1)	8.3%	103.2%	6.5%	NA	14	6	9	16	14			
WVFC WVS Financial Corp. of PA (1)	11.5%	112.0%	1.7%	NA	44	60	16	-5	-1			
WAYN Wayne Savings Bancshares of OH	9.1%	105.8%	5.2%	14	1	-11	-6	-2	-18			

(1) Financial information is for the quarter ending March 31, 2011. NA=Change is greater than 100 basis points during the quarter.

Source: SNL Financial LC. and RP<sup>®</sup> Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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#### Table 3.6 Credit Risk Measures and Related Information Comparable Institution Analysis As of June 30, 2011 or Most Recent Date Available

Institution	REO/ <u>Assets</u> (%)	NPAs & 90+Del/ <u>Assets</u> (%)	NPLs/ <u>Loans</u> (%)	Rsrves/ <u>Loans</u> (%)	Rsrves/ <u>NPLs</u> (%)	Rsrves/ NPAs & <u>90+Del</u> (%)	Net Loan <u>Chargoffs</u> (\$000)	NLCs/ Loans (%)
Polonia Bancorp, Inc.	0.00%	0.71%	1.18%	0.93%	78.72%	78.72%	\$164	0.10%
All Public Companies								
Averages	0.58%	3.83%	4.68%	1.80%	63.80%	50.32%	\$1,406	0.75%
Medians	0.23%	2.63%	3.34%	1.48%	42.12%	35.75%	\$459	0.34%
State of PA								
Averages	0.38%	2.44%	2 700/	4 400/	50 4004			
Medians	0.38%	2.44%	3.70% 3.99%	1.46% 1.54%	53.43% 43.07%	47.71%	\$1,818	0.47%
	0.2770	2.0070	5.55%	1.0470	43.07%	37.66%	\$614	0.58%
Comparable Group								
Averages	0.22%	2.15%	3,19%	1.35%	48.66%	43.09%	\$367	0.35%
Medians	0.13%	1.81%	2.42%	1.30%	52.86%	40.86%	\$213	0.24%
Comparable Group								
ESBK Elmira Savings Bank, FSB of NY	0.14%	0.99%	1.32%	0.94%	67.78%	57.52%	\$232	0.00%
FCAP First Capital, Inc. of IN	0.13%	1.97%	2.61%	1.55%	59.33%	51.90%	\$441	0.60%
FCLF First Clover Leaf Fin. Corp. of IL (1)	0.90%	2.48%	2.11%	1.10%	51.95%	30.36%	\$1,686	1.70%
FSFG First Savings Financial Group of IN	0.21%	1.65%	2.19%	1.25%	53.76%	48.70%	\$145	0.17%
JXSB Jacksonville Bancorp Inc. of IL	0.18%	1.48%	2.22%	1.77%	73.15%	63.12%	\$260	-0.30%
LSBI LSB Financial Corp. of Lafayette IN	0.04%	5.92%	6.36%	2.20%	34.51%	33.02%	\$194	0.24%
OBAF OBA Financial Serv. Inc. of MD (1)	0.03%	0.97%	1.18%	0.77%	65.14%	63.16%	\$171	0.24%
RIVR River Valley Bancorp of IN (1)	0.00%	2.39%	5.79%	1.36%	16.37%	26.08%	\$492	0.74%
WVFC WVS Financial Corp. of PA (1)	0.00%	0.97%	4.55%	1.25%	27.60%	27.60%	\$0	0.00%
WAYN Wayne Savings Bancshares of OH	0.54%	2.67%	3.56%	1.35%	37.00%	29.46%	\$52	0.09%

(1) Financial information is for the quarter ending March 31, 2011.

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP<sup>®</sup> Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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with such loans accounting for approximately 45% of the Company's non-performing loan balance at June 30, 2011.

## Summary

Based on the above analysis, RP Financial concluded that the Peer Group forms a reasonable basis for determining the pro forma market value of the Company. Such general characteristics as asset size, capital position, interest-earning asset composition, funding composition, core earnings measures, loan composition, credit quality and exposure to interest rate risk all tend to support the reasonability of the Peer Group from a financial standpoint. Those areas where differences exist will be addressed in the form of valuation adjustments to the extent necessary.

## **IV. VALUATION ANALYSIS**

#### Introduction

This chapter presents the valuation analysis and methodology, prepared pursuant to the regulatory valuation guidelines, and valuation adjustments and assumptions used to determine the estimated pro forma market value of the common stock to be issued in conjunction with the Company's conversion transaction.

### **Appraisal Guidelines**

The regulatory written appraisal guidelines reissued by the OCC specify the market value methodology for estimating the pro forma market value of an institution pursuant to a mutual-to-stock conversion. Pursuant to this methodology: (1) a peer group of comparable publicly-traded institutions is selected; (2) a financial and operational comparison of the subject company to the peer group is conducted to discern key differences; and (3) a valuation analysis in which the pro forma market value of the subject company is determined based on the market pricing of the peer group as of the date of valuation, incorporating valuation adjustments for key differences. In addition, the pricing characteristics of recent conversions, both at conversion and in the aftermarket, must be considered.

## **RP Financial Approach to the Valuation**

The valuation analysis herein complies with such regulatory approval guidelines. Accordingly, the valuation incorporates a detailed analysis based on the Peer Group, discussed in Chapter III, which constitutes "fundamental analysis" techniques. Additionally, the valuation incorporates a "technical analysis" of recently completed stock conversions, including closing pricing and aftermarket trading of such offerings. It should be noted that these valuation analyses cannot possibly fully account for all the market forces which impact trading activity and pricing characteristics of a particular stock on a given day.

The pro forma market value determined herein is a preliminary value for the Company's to-be-issued stock. Throughout the conversion process, RP Financial will: (1) review changes in Polonia Bancorp's operations and financial condition; (2) monitor Polonia Bancorp's

## VALUATION ANALYSIS IV.2

operations and financial condition relative to the Peer Group to identify any fundamental changes; (3) monitor the external factors affecting value including, but not limited to, local and national economic conditions, interest rates, and the stock market environment, including the market for thrift stocks and Polonia Bancorp's stock specifically; and (4) monitor pending conversion offerings (including those in the offering phase), both regionally and nationally. If material changes should occur during the conversion process, RP Financial will evaluate if updated valuation reports should be prepared reflecting such changes and their related impact on value, if any. RP Financial will also prepare a final valuation update at the closing of the offering to determine if the prepared valuation analysis and resulting range of value continues to be appropriate.

The appraised value determined herein is based on the current market and operating environment for the Company and for all thrifts. Subsequent changes in the local and national economy, the legislative and regulatory environment, the stock market, interest rates, and other external forces (such as natural disasters or major world events), which may occur from time to time (often with great unpredictability) may materially impact the market value of all thrift stocks, including Polonia Bancorp's value, or Polonia Bancorp's value alone. To the extent a change in factors impacting the Company's value can be reasonably anticipated and/or quantified, RP Financial has incorporated the estimated impact into the analysis.

#### Valuation Analysis

A fundamental analysis discussing similarities and differences relative to the Peer Group was presented in Chapter III. The following sections summarize the key differences between the Company and the Peer Group and how those differences affect the pro forma valuation. Emphasis is placed on the specific strengths and weaknesses of the Company relative to the Peer Group in such key areas as financial condition, profitability, growth and viability of earnings, asset growth, primary market area, dividends, liquidity of the shares, marketing of the issue, management, and the effect of government regulations and/or regulatory reform. We have also considered the market for thrift stocks, in particular new issues, to assess the impact on value of the Company coming to market at this time.

#### 1. Financial Condition

The financial condition of an institution is an important determinant in pro forma market value because investors typically look to such factors as liquidity, capital, asset composition and

quality, and funding sources in assessing investment attractiveness. The similarities and differences in the Company's and the Peer Group's financial strengths are noted as follows:

- Overall A/L Composition. In comparison to the Peer Group, the Company's interestearning asset composition showed fairly similar concentrations of loans and cash and investments. Lending diversification into higher risk and higher yielding types of loans was more significant for the Peer Group, which resulted in a higher risk weighted assets-to-assets ratio for the Peer Group. Overall, in comparison to the Peer Group, the Company's interest-earning asset composition provided for a slightly higher yield earned on interest-earning assets. Polonia Bancorp's funding composition also reflected fairly similar concentrations of deposits and borrowings relative to the comparable Peer Group ratios, while Polonia Bancorp's cost of funds was slightly higher than the Peer Group's cost of funds. Overall, as a percent of assets, the Company maintained a similar level of interest-earning assets and a higher level of interest-bearing liabilities compared to the Peer Group's ratios, which resulted in a lower IEA/IBL ratio for the Company. After factoring in the impact of the net stock proceeds, the Company's IEA/IBL ratio should exceed the Peer Group's ratio. On balance, RP Financial concluded that asset/liability composition was a neutral factor in our adjustment for financial condition.
- <u>Credit Quality.</u> The Company's ratios for non-performing assets and non-performing loans were more favorable than the comparable Peer Group ratios. Loss reserves as a percent of non-performing loans were higher for the Company, while the Peer Group maintained higher loss reserves as a percent of loans. Net loan charge-offs were a larger factor for the Peer Group. As noted above, the Company's risk weighted assets-to-assets ratio was lower than the Peer Group's ratio. Overall, RP Financial concluded that credit quality was a moderately positive factor in our adjustment for financial condition.
- Balance Sheet Liquidity. The Company maintained a slightly higher level of cash and investment securities relative to the Peer Group (33.9% of assets versus 31.1% for the Peer Group). Following the infusion of stock proceeds, the Company's cash and investments ratio is expected to increase as the proceeds retained at the holding company level will be initially deployed into investments. The Company's future borrowing capacity was considered to be comparable to the Peer Group's borrowing capacity, given the similar levels of borrowings currently funding the Company's and the Peer Group's assets. Overall, RP Financial concluded that balance sheet liquidity was a slightly positive factor in our adjustment for financial condition.
- Funding Liabilities. The Company's interest-bearing funding composition reflected slightly higher concentrations of deposits and borrowings relative to the comparable Peer Group ratios, which translated into a higher cost of funds for the Company. Total interest-bearing liabilities as a percent of assets were higher for the Company compared to the Peer Group's ratio, which was attributable to the Peer Group's higher capital position. Following the stock offering, the increase in the Company's capital position will reduce the level of interest-bearing liabilities funding the Company's assets. Overall, RP Financial concluded that funding liabilities were a neutral factor in our adjustment for financial condition.
- <u>Capital</u>. The Company currently operates with a lower equity-to-assets ratio than the Peer Group. However, following the stock offering, Polonia Bancorp's pro forma capital position should exceed the Peer Group's equity-to-assets ratio. The

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Company's higher pro forma capital position implies greater leverage capacity, lower dependence on interest-bearing liabilities to fund assets and a greater capacity to absorb unanticipated losses. At the same time, the Company's more significant capital surplus will make it difficult to achieve a competitive ROE. On balance, RP Financial concluded that capital strength was a slightly positive factor in our adjustment for financial condition.

On balance, Polonia Bancorp's balance sheet strength was considered to be more favorable than the Peer Group's and, thus, a slight upward adjustment was applied for the Company's financial condition.

### 2. <u>Profitability, Growth and Viability of Earnings</u>

Earnings are a key factor in determining pro forma market value, as the level and risk characteristics of an institution's earnings stream and the prospects and ability to generate future earnings heavily influence the multiple that the investment community will pay for earnings. The major factors considered in the valuation are described below.

- Reported Earnings. The Company reported net income equal to 1.27% of average assets, versus net income equal to 0.62% of average assets for the Peer Group. The Company's higher return was largely attributable to non-recurring acquisition related gains and, to a lesser extent, lower loan loss provisions. Comparatively, the Peer Group maintained earnings advantages with respect to net interest income, non-interest operating income, operating expenses and effective tax rate. Reinvestment and leveraging of stock proceeds into interest-earning assets will serve to increase the Company's earnings, with the benefit of reinvesting proceeds expected to be somewhat offset by implementation of additional stock benefit plans in connection with the second-step offering. On balance, given that the Company's higher reported earnings was due to non-recurring gains, RP Financial concluded that the Company's reported earnings were a slightly negative factor in our adjustment for profitability, growth and viability of earnings.
- Core Earnings. Net interest income, operating expenses, non-interest operating income and loan loss provisions were reviewed in assessing the relative strengths and weaknesses of the Company's and the Peer Group's core earnings. The Company operated with a slightly lower net interest margin, a higher operating expense ratio and a lower level of non-interest operating income. The Company's lower and higher ratios for net interest income and operating expenses, respectively, translated into a lower expense coverage ratio in comparison to the Peer Group's ratio (equal to 0.97x versus 1.19X for the Peer Group). Similarly, the Company's efficiency ratio of 93.5% was less favorable than the Peer Group's efficiency ratio of 70.2%. Loan loss provisions had a slightly larger impact on the Peer Group's earnings. Overall, these measures, as well as the expected earnings benefits the Company should realize from the redeployment of stock proceeds into interestearning assets and leveraging of post-conversion capital, which will be somewhat negated by expenses associated with the stock benefit plans, indicate that the Company's pro forma core earnings will be less favorable than the Peer Group's.

Therefore, RP Financial concluded that this was a moderately negative factor in our adjustment for profitability, growth and viability of earnings.

- Interest Rate Risk. Quarterly changes in the Company's and the Peer Group's net interest income to average assets ratios indicated that a greater degree of volatility was associated with the Company's net interest margin. Other measures of interest rate risk, such as capital and IEA/IBL ratios were more favorable for the Peer Group. On a pro forma basis, the infusion of stock proceeds can be expected to provide the Company with equity-to-assets and IEA/ILB ratios that should exceed the comparable Peer Group ratios, as well as enhance the stability of the Company's net interest margin through the reinvestment of stock proceeds into interest-earning assets. On balance, RP Financial concluded that interest rate risk was a slightly negative factor in our adjustment for profitability, growth and viability of earnings.
- Credit Risk. Loan loss provisions were a slightly larger factor in the Peer Group's earnings (0.37% of average assets versus 0.32% of average assets for the Company). In terms of future exposure to credit quality related losses, the Company and the Peer Group maintained similar concentrations of assets in loans, while lending diversification into higher risk types of loans was more significant for the Peer Group. Credit quality measures for non-performing assets and loss reserves as a percent of non-performing loans were more favorable for the Company, while the Peer Group maintained a higher level of loss reserves as a percent of loans. Overall, RP Financial concluded that credit risk was a moderately positive factor in our adjustment for profitability, growth and viability of earnings.
- Earnings Growth Potential. Several factors were considered in assessing earnings growth potential. First, the Company and the Peer Group maintained similar interest rate spreads, which would tend to provide for comparable net interest margins for the Company and the Peer Group going forward based on the current prevailing interest rate environment. Second, the infusion of stock proceeds will provide the Company with slightly greater growth potential through leverage than currently maintained by the Peer Group. Third, the Company's lower ratio of non-interest operating income and the higher operating expense ratio were viewed as respective disadvantages to sustain earnings growth during periods when net interest margins come under pressure as the result of adverse changes in interest rates. Overall, earnings growth potential was considered to be a slightly negative factor in our adjustment for profitability, growth and viability of earnings.
- Return on Equity. Currently, the Company's core ROE is less favorable than the Peer Group's core ROE. Accordingly, as the result of the Company's lower core earnings and the increase in capital that will be realized from the infusion of net stock proceeds into the Company's equity, the Company's pro forma return equity on a core earnings basis can be expected to initially remain lower than the Peer Group's ROE. Accordingly, this was a moderately negative factor in the adjustment for profitability, growth and viability of earnings.

On balance, Polonia Bancorp's pro forma earnings strength was considered to be less favorable than the Peer Group's and, thus, a moderate downward adjustment was applied for profitability, growth and viability of earnings.

### 3. <u>Asset Growth</u>

The Company recorded relatively strong asset growth during the period analyzed, which was supported by the acquisition of Earthstar Bank. Comparatively, the Peer Group recorded a slight decrease in assets. On a pro forma basis, the Company's tangible equity-to-assets ratio should exceed the Peer Group's tangible equity-to-assets ratio, indicating greater leverage capacity for the Company. On balance, a slight upward adjustment was applied for asset growth.

## 4. Primary Market Area

The general condition of an institution's market area has an impact on value, as future success is in part dependent upon opportunities for profitable activities in the local market served. The Company's primary market area is the Philadelphia metropolitan area, where it maintains six branch locations in Philadelphia County and the main office in Montgomery County. Philadelphia County is a highly urbanized market, which has experienced a decline in population over the past decade reflecting migration to more suburban markets such as Montgomery County. Montgomery County is a relatively affluent market, while Philadelphia County's income measures were relatively low compared to the statewide and U.S. measures. Operating in a densely populated market area provides the Company with growth opportunities, but such growth must be achieved in a highly competitive market environment. The Company competes against significantly larger institutions that provide a larger array of services and have significantly larger branch networks than maintained by Polonia Bancorp. The competitiveness of the Philadelphia metropolitan area is highlighted by the Company's very low market share of deposits in the counties where its branches are located.

The Peer Group companies generally operate in faster growing, less densely populated markets with higher per capita income than Philadelphia County and lower per capita income than Montgomery County. The average and median deposit market shares maintained by the Peer Group companies were significantly above the Company's market share of deposits in Philadelphia County and Montgomery County. Overall, the degree of competition faced by the Peer Group companies was viewed as significantly less than faced by the Company and the growth potential in the markets served by the Peer Group companies was viewed by the Peer Group companies was viewed as the Peer Group companies was viewed as the Peer Group companies was viewed to be more favorable compared to the Company's primary market area. Summary demographic and deposit market share data for the Company and the Peer Group companies primary market area counties is provided in Exhibit III-4. As shown in Table 4.1, June 2011 unemployment

rates for the primary market area counties served by the Peer Group companies were all lower than Philadelphia County's unemployment rate and, on average, slightly higher than Montgomery County's unemployment rate. On balance, we concluded that a slight downward adjustment was appropriate for the Company's market area.

## Table 4.1 Market Area Unemployment Rates Polonia Bancorp and the Peer Group Companies(1)

	County	June 2011 <u>Unemployment</u>
Polonia Bancorp - PA	Philadelphia Montgomery	10.7% 7.0
Peer Group Average		7.6%
Elmira Savings Bank – NY First Capital, Inc. – IN	Chemung Harrison	7.8 6.6
First Clover Leaf Financial – IL First Savings Financial Group – IN	Madison Clark	8.1 7.0
Jacksonville Bancorp Inc. – IL LSB Financial Corp IN	Morgan Tippecanoe Montaomory	8.2 8.0 5.6
OBA Financial Services, Inc. – MD River Valley Bancorp – IN WVS Financial Corp. – PA	Montgomery Jefferson Allegheny	9.1 7.1
Wayne Savings Bancshares – OH	Wayne	8.3

Unemployment rates are not seasonally adjusted.
 Source: U.S. Bureau of Labor Statistics.

#### 5. <u>Dividends</u>

The Company currently does not pay a dividend. After the second-step conversion, future declarations of dividends by the Board of Directors will depend upon a number of factors, including investment opportunities, growth objectives, financial condition, profitability, tax considerations, minimum capital requirements, regulatory limitations, stock market characteristics and general economic conditions.

Seven out of the ten Peer Group companies pay regular cash dividends, with implied dividend yields ranging from 1.78% to 5.19%. The average dividend yield on the stocks of the Peer Group institutions was 2.55% as of August 12, 2011, representing an average payout ratio of 31.17% of core earnings. As of August 12, 2011, approximately 62% of all fully-converted publicly-traded thrifts had adopted cash dividend policies (see Exhibit IV-1), exhibiting an

average yield of 1.88%. The dividend paying thrifts generally maintain higher than average profitability ratios, facilitating their ability to pay cash dividends.

While the Company currently does not pay a dividend, it will have the capacity to pay a dividend comparable to the Peer Group's average dividend yield based on pro forma capitalization. On balance, we concluded that no adjustment was warranted for this factor.

## 6. Liquidity of the Shares

The Peer Group is by definition composed of companies that are traded in the public markets. All ten of the Peer Group members trade on the NASDAQ. Typically, the number of shares outstanding and market capitalization provides an indication of how much liquidity there will be in a particular stock. The market capitalization of the Peer Group companies ranged from \$18.5 million to \$66.5 million as of August 12, 2011, with average and median market values of \$34.3 million and \$28.4 million, respectively. The shares issued and outstanding to the public shareholders of the Peer Group members ranged from 1.5 million to 7.9 million, with average and median shares outstanding of 3.0 million and 2.2 million, respectively. The Company's second-step stock offering is expected to provide for a pro forma market value that will be fairly comparable to the Peer Group's median market capitalization and consistent with range of shares outstanding reflected by the Peer Group's average and median shares outstanding. However, in contrast to all of the Peer Group companies which are traded on NASDAQ, the Company's stock will continue to be traded on the OTC Bulletin Board. Accordingly, we concluded that a slight downward adjustment was necessary for this factor.

## 7. Marketing of the Issue

We believe that four separate markets exist for thrift stocks, including those coming to market such as Polonia Bancorp's: (A) the after-market for public companies, in which trading activity is regular and investment decisions are made based upon financial condition, earnings, capital, ROE, dividends and future prospects; (B) the new issue market in which converting thrifts are evaluated on the basis of the same factors, but on a pro forma basis without the benefit of prior operations as a fully-converted publicly-held company and stock trading history; (C) the acquisition market for thrift franchises in Pennsylvania; and (D) the market for the public stock of Polonia Bancorp. All of these markets were considered in the valuation of the Company's to-be-issued stock.

## A. <u>The Public Market</u>

The value of publicly-traded thrift stocks is easily measurable, and is tracked by most investment houses and related organizations. Exhibit IV-1 provides pricing and financial data on all publicly-traded thrifts. In general, thrift stock values react to market stimuli such as interest rates, inflation, perceived industry health, projected rates of economic growth, regulatory issues and stock market conditions in general. Exhibit IV-2 displays historical stock market trends for various indices and includes historical stock price index values for thrifts and commercial banks. Exhibit IV-3 displays historical stock price indices for thrifts only.

In terms of assessing general stock market conditions, the performance of the overall stock market has been mixed in recent quarters. The broader stock market started 2011 on an upswing, fueled by reports of manufacturing activity picking up in December. Weaker than expected job growth reflected in the December employment report pulled stocks lower to close out the first week in 2011. A favorable fourth quarter earnings report by J.P. Morgan and data confirming strength in the manufacturing sector helped stocks to rebound in mid-January. with the Dow Jones Industrial Average ("DJIA") moving to its highest close since June 2008. The positive trend in the broader stock market was sustained in late-January, which was followed by a one day sell-off as political unrest in Egypt rattled markets around the world. The DJIA ended up 2.7% for the month of January, which was its strongest January in 14 years. Stocks continued to trade higher through the first two weeks of February, as the DJIA closed higher for eight consecutive trading sessions. Strong manufacturing data for January, merger news and some favorable fourth quarter earnings reports helped to sustain the rally in the broader stock market. News that Egypt's President resigned further boosted stocks heading into mid-February. A strong report on manufacturing activity in the Mid-Atlantic region lifted the DJIA to a fresh two and one-half year high in mid-February, which was followed by a sell-off as stocks tumbled worldwide on worries over escalating violence in Libya. Stocks recovered in late-February, as oil prices stabilized. Volatility was evident in the broader stock market in early-March, as investors reacted to some strong economic reports mixed with concerns about Middle East tensions and surging oil prices. The DJIA closed below 12000 in the second week of March, as financial markets around the world were shaken by escalating turmoil in the Middle East and surprisingly downbeat economic news out of China. Stocks climbed to close out the second week of March, as some companies benefited from expectations that the rebuilding efforts in Japan following the earthquake and tsunami would positively impact their earnings. Announcements by some large banks of intentions to increase dividends, gains in energy

companies and encouraging earnings news coming out of the technology sector contributed to gains in the broader market heading into late-March. Telecom stocks led the market higher in late-March, based on expectations of more consolidation in that sector. Overall, the DJIA gained 6.4% in the first quarter, which was its best first quarter performance in twelve years.

Stocks started out the second quarter of 2011 with gains, as investors were heartened by the March employment report which showed signs of stronger job creation and the lowest unemployment rate in two years. Investors exercised caution in early-April ahead of the potential shutdown of the U.S. Government, which provided for a narrow trading range in the broader stock market. Worries about the high cost of raw materials undercutting growth prospects and some favorable economic reports translated into a mixed stock market performance in mid-April. Strong first guarter earnings reports posted by some large technology stocks helped to lift the DJIA to a multi-year high going into the second half of April. Stocks rose following the Federal Reserve's late-April meeting, based on indications that the Federal Reserve would not be increasing rates anytime soon. Disappointing earnings reports and lackluster economic data pressured stocks lower ahead of the April employment report. Stronger than expected job growth reflected in April employment data, along with a pick-up in deal activity, helped stocks to rebound heading into mid-May. Worries about Greece's debt problems and a slowdown in the global economic recovery pulled stocks lower in mid-May. A general downward trend prevailed in the broader stock market during the second half of May and into the first half of June, as the DJIA declined for six consecutive weeks. Mounting evidence that the economic recovery was losing steam and renewed concerns about a possible Greek default were noted factors contributing to the sell-off in the broader stock market. Stocks rebounded heading into the second half of June, as worries over Greece's debt crisis eased following a pledge by European leaders to head off a debt default by Greece. More signs of progress regarding Greece's debt crisis and an accord reached by Bank of America with investors that purchased mortgage-backed securities issued by Countrywide helped the DJIA to close out a volatile second quarter on a four day winning streak. Overall, the DJIA ended up 1.8% for the second quarter.

The rally in the broader stock market continued at the start of the third quarter of 2011, as the DJIA approached a new high for 2011 amid indications the U.S. economy may be regaining momentum following a surprising jump in June manufacturing activity. Stocks reversed course following the disappointing employment report for June, which raised fresh doubts about the strength of the U.S. economy. Deepening concerns about the euro-zone debt

crisis and the fiscal and economic woes of the U.S. further depressed stocks heading into mid-July. Volatility was evident in the broader stock market heading into the second half of July, as investors weighed generally favorable second earnings reports against threatened debt defaults in the U.S. and Europe. Stocks closed out July posting their biggest weekly drop in over a year on continuing debt-ceiling worries. Signs of a weakening global economy accelerated the selloff in the broader stock market at the beginning of August. The downgrade of the U.S.'s credit rating sparked a global selloff on August 8<sup>th</sup>, pushing the DJIA to its sharpest one-day decline since the financial crisis in 2008. Stocks rebounded the following day on hopes that the Federal Reserve would take some action to avert a meltdown in the financial markets. Significant volatility continued to prevail in the stock market throughout the week, with the DJIA swinging higher or lower by over 400 points for four consecutive trading days. Stocks concluded the volatile week closing higher, which was supported by a favorable report for July retail sales. On August 12, 2011, the DJIA closed at 11269.02, an increase of 9.4% from one year ago and a decrease of 2.7% year-to-date, and the NASDAQ closed at 2507.98, an increase of 15.4% from one year ago and a decrease of 5.5% year-to-date. The Standard & Poor's 500 Index closed at 1178.81 on August 12, 2011, an increase of 9.2% from one year ago and a decrease of 6.3% year-to-date.

The market for thrift stocks has been somewhat uneven in recent quarters, but in general has underperformed the broader stock market. Thrift stocks rallied along with the broader stock market at the start of 2011, as investors were encouraged by data that suggested the economic recovery was strengthening. A strong fourth quarter earnings report posted by J.P. Morgan supported gains in the financial sector in mid-January, which was followed by a downturn heading into late-January as some large banks reported weaker than expected earnings. Thrift stocks traded higher along with the broader stock market into mid-February, as financial stocks benefitted from some favorable fourth quarter earnings reports coming out of the financial sector. Financial stocks also benefitted from a rally in mortgage insurer stocks, which surged on a government proposal to shrink the size of FHA. Thrift stocks faltered along with the broader market heading into late-February, as investors grew wary of mounting violence in Libya. A report that December home prices fell to new lows in eleven major metropolitan areas further contributed to the pullback in thrift prices. Thrift prices rebounded along with the broader market in late-February. Higher oil prices and profit taking pressured thrift stocks lower in early-March. News that Bank of America was planning to increase its dividend lifted financial stocks in general in the second week of March, which was followed by a

downturn amid a pullback in the broader stock market. Thrift stocks advanced on announced plans by some large banks to increase their dividends following the Federal Reserve's completion of its "stress test", which was followed by a slight pullback in thrift stocks heading into late-March. Home sales data for February showing sharp drop-offs in new and existing home sales contributed to decline in thrift prices. An upward revision to fourth quarter GDP helped thrift stocks to rebound slightly in late-March.

The favorable employment report for March 2011 helped thrift stocks advance along with the broader stock market at the start of the second quarter of 2011. Financial stocks outpaced the broader market in early-April, based on improving conditions for the larger banks and then eased lower on growing concerns about the potential shutdown of the U.S. Government. Mixed first quarter earnings reports, which included lower first quarter revenues reported by the nation's largest banks, pressured thrift stocks lower going into the second half of The Federal Reserve's announcement that it will keep interest rates low for the April. foreseeable future helped to lift thrift stocks in late-April. Thrift stocks lagged the broader stock market heading into mid-May, as weak housing data continued to weigh on the sector. Most notably, home prices fell 3% in the first quarter of 2011, the steepest drop since 2008. Moody's continued negative outlook on the American banking system weighed on thrift stocks as well in mid-May. After trading in a narrow range during the second half of May 2011, bank and thrift stocks led the broader market lower in early-June as economic data suggested that the recovery was losing momentum. A drop-off in home sales in April hurt the thrift sector as well. Thrift stocks edged higher in mid-June, following a report that housing starts rose in May. Concerns about the economic outlook depressed thrift stocks heading into late-June, which was followed by a late-June and early-July rally. Thrift stocks participated in the rally led by bank stocks on news of Bank of America's mortgage-backed securities settlement and the Federal Reserve's regulation of interchange fees concluded with a higher-than-expected interchange fee cap.

The thrift sector paralleled trends in the boarder stock market at start of the third quarter of 2011, initially rallying on upbeat economic data showing an unexpected increase in June manufacturing activity followed by a pullback on the disappointing employment for June. Second quarter earnings reports for thrifts were generally better compared to the year ago period, which along with U.S. debt worries, provided for a narrow trading range for thrift stocks through mid-July. Thrift stocks followed the broader market lower in-late July, which was largely related to the ongoing debt stalemate in Washington. Financial stocks plunged following the downgrade of the U.S.'s credit rating, as fears about the health of the U.S. banking system returned to the market. The volatility that prevailed in the broader stock market during the week that followed the downgrade of U.S. debt was particularly evident in the financial sector, with bank and thrift stocks underperforming the broader stock market. Notably, bank and thrift stocks diverged from the broader stock market at the end of the week, as a weak reading for consumer sentiment pressured bank and thrift stocks lower. On August 12, 2011, the SNL Index for all publicly-traded thrifts closed at 463.1, a decrease of 13.5% from one year ago and a decrease of 21.8% year-to-date.

## B. The New Issue Market

In addition to thrift stock market conditions in general, the new issue market for converting thrifts is also an important consideration in determining the Company's pro forma market value. The new issue market is separate and distinct from the market for seasoned thrift stocks in that the pricing ratios for converting issues are computed on a pro forma basis, specifically: (1) the numerator and denominator are both impacted by the conversion offering amount, unlike existing stock issues in which price change affects only the numerator; and (2) the pro forma pricing ratio incorporates assumptions regarding source and use of proceeds, effective tax rates, stock plan purchases, etc. which impact pro forma financials, whereas pricing for existing issues are based on reported financials. The distinction between pricing of converting and existing issues is perhaps no clearer than in the case of the price/book ("P/B") ratio in that the P/B ratio of a converting thrift will typically result in a discount to book value whereas in the current market for existing thrifts the P/B ratio may reflect a premium to book value. Therefore, it is appropriate to also consider the market for new issues, both at the time of the conversion and in the aftermarket.

As shown in Table 4.2, three standard conversions and one second-step conversion have been completed during the past three months. The second-step conversion offering is considered to be more relevant for our analysis, which was completed on June 30, 2011. Naugatuck Valley Financial Corp.'s second-step offering was completed between the midpoint and maximum of the offering range, with a 60% offering raising gross proceeds of \$33.4 million. Naugatuck Valley's pro forma price/tangible book ratio at the closing value equaled 69.2%. Naugatuck Valley's stock price closed 2.5% below its offering price after one week of trading and was down 6.3% from its offering price through August 12, 2011.

# Table 4.2 Pricing Characteristics and After-Market Trends Recent Conversions Completed in Last 3 Months

Institutiona		Pre-Conv			Offering Information				Cont	ribution to	Insider Purchases				<u> </u>		0	Co Form	na Data				r								
		Fina	ncial Info.	Asset	Quality	<u>}</u>				Char	Found.	% Off Incl. Fdn.+Merger Share					Pricio					4	Post-IPO Pricing Trends								
					Exc	oundation			% of		Benefit Plans		- ondro	Initial	- HORR	g Ratios(3)(6)		Final	ICIAI Cha	rac.					Closir	Closing Price:					
nstituțion	Conversion Date Ticke	<u>Asse</u> (\$Mi	s Assets	NPAs/ Assets (%)		Gross Proc, (\$Mil.)			Exp./ Proc. (%)		Public Off. Excl. Fdn, (%)	ESOP	Recog Plans	Stk Option	Mgmt.& <u>Dirs.</u> (%)(2)	Div. <u>Yield</u>	<u>P/TB</u> (%)	Core <u>P/E</u> (x)	<u>P/A</u>	Core ROA	TE/A	Core ROE	IPO <u>Price</u>	First Trading <u>Dav</u>	% <u>Chae</u>	After First <u>Week(4)</u>	% <u>Chqe</u>	After First Month(5)	% <u>Chge</u>	Thru <u>8/12/11</u>	% <u>Ch</u> c
Standard Conversions				1										1,0)	(10/(2)	(%)	(70)	(x)	(%)	(%)	(%)	(%)	(\$)	(\$)	(%)	(\$)	(%)	(\$)	(%)	(\$)	(%
IF Bancorp, Inc IL* State Investors Bancorp, Inc First Connecticut Bancorp, Inc. Ave Me		AQ \$ 21 DAQ \$ 1,45 ons: \$ 65	4 10.03% 5 6.60%	6 1.03% 6 1.49% 6 1.19%	75% 96%		100%	132% 132% 132%	3.9% 2.0% 3.2%	NA C/S N.A.	NA 0%/4%	8.0% 8.0%	4.0% 4.0% 4.0%	10.0% 10.0% 10.0% 10.0% 10.0%	6.8% 1.2% 4.1%	0.00% 0.00% 0.00%	63.3% 72.9% 66.5%	42.1x 121.1x 61.9x	12.2% 11.2% 11.4%	0.3% 0.1% 0.3%	19.3% 15.3% 1 <b>7.2%</b>	1.5% 0.6% 1.6%	\$10.00 \$10.00 \$10.00	\$11.85 \$11.08 \$11.53	18.5% 10.8% 15.3%	\$11.66 \$11.16 \$11.49	16.6% 11.6% 14.9%	\$10.85 \$11.60 \$11.11 \$11.79 \$11.11	16.0% 11.1% 11.9%	\$11.45 \$10.76 \$11.04	14.5 7.6 10.4
<u>Second Step Conversions</u> Vaugatuck Valley Fin. Corp., -					39%	\$ 33.4	60%	108%	5.4%	N.A.	N.A.	6.0%	3.2%	7.9%	1.6%	0.00%	69.2%	30.48	9.5%	0.3%	13.7%	2.3%	\$8.00	\$7.90	-1.3%	\$7.80	-2.5%	\$8.15	1.9%	\$7.50	-6.3
······································	Averages - All Convers Medians - All Convers				71% 74%		90% 100%	126% 132%			N.A. N.A.			9.5% 10.0%		0.00% 0.00%	67.2% 66.3%	54.0x 36.3x	10.9% 10.9%	0.3% 0.3%	16.3% 16.1%	1.8% 1.9%	\$9.50 \$10.00					\$10.43 \$10.98		\$10.15 \$10.83	

Applicable, Not Available; C/S-Cash/Stock.

(5) Latest price if offering is more than one week but less than one month old. (9) Former credit union.
(6) Mutual holding company pro forma data on full conversion basis.
(7) Simultaneously completed acquisition of another financial institution.
(8) Simultaneously converted to a commercial bank charter.

Non-OTS regulated thrift.
 As a percent of MHC offering for MHC transactions.
 Dees not take into account the adoption of SOP 93-6.
 Latest price if offering is less than one week old.

August 12, 2011

Shown in Table 4.3 are the current pricing ratios for the four companies that have completed fully-converted offerings during the past three months, all of which are traded on NASDAQ. The current average P/TB ratio of the publicly-traded recent conversions equaled 71.21%, based on closing stock prices on August 12, 2011.

#### C. <u>The Acquisition Market</u>

Also considered in the valuation was the potential impact on Polonia Bancorp's stock price of recently completed and pending acquisitions of other thrift institutions operating in Pennsylvania. As shown in Exhibit IV-4, there were ten Pennsylvania thrift acquisitions completed from the beginning of 2007 through August 12, 2011, and there are currently three acquisitions pending of Pennsylvania savings institutions. The recent acquisition activity involving Pennsylvania savings institutions may imply a certain degree of acquisition speculation for the Company's stock. To the extent that acquisition speculation may impact the Company's offering, we have largely taken this into account in selecting companies for the Peer Group which operate in markets that have experienced a comparable level of acquisition activity as the Company's market and, thus, are subject to the same type of acquisition speculation that may influence Polonia Bancorp's stock. However, since converting thrifts are subject to a three-year regulatory moratorium from being acquired, acquisition speculation in Polonia Bancorp's stock would tend to be less compared to the stocks of the Peer Group companies.

#### D. Trading in Polonia Bancorp's Stock

Since Polonia Bancorp's minority stock currently trades under the symbol "PBCP" on the OTC Bulletin Board, RP Financial also considered the recent trading activity in the valuation analysis. Polonia Bancorp had a total of 3,157,096 shares issued and outstanding at June 30, 2011, of which 1,338,659 shares were held by public shareholders and traded as public securities. The Company's stock, which is not actively traded, showed a 52 week trading range of \$5.00 to \$7.00 per share through August 12, 2011. The Company's stock closed at \$6.00 per share on August 12, 2011.

There are significant differences between the Company's minority stock (currently being traded) and the conversion stock that will be issued by the Company. Such differences include different liquidity characteristics, a different return on equity for the conversion stock, the stock is currently traded based on speculation of a range of exchange

#### Table 4.3 Market Pricing Comparatives Prices As of August 12, 2011

	Mar	ket	Per Shar	e Data																
	Capital	ization	Core	Book						0	vidends(4)	}			Fin	ancial Char	acteristics(	6)		
	Price/	Market	12 Month	Value/		Pric	ing Ratios(	3)		Amount/		Payout	Total	Equity/	Tang Eq/	NPAs/	Repo	rted	Co	re
Financial Institution	Share(1)	Value	EPS(2)	Share	P/E	<u>P/B</u>	P/A	P/TB	P/Core	Share	Yield	Ratio(5)	Assets	Assets	Assets	Assets -	ROA	ROE	ROA	ROE
	(\$)	(\$Mil)	(\$)	(\$)	(x)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)	(\$Mil)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
All Public Companies	\$10.07	\$249.13	(\$0.03)	\$13.03	17.88x	76.37%	9.61%	83.40%	19.43x	\$0.21	1.95%	28.02%	\$2,637	11,91%	11.28%	3.83%	0.10%	1,20%	0.01%	0.28%
Converted Last 3 Months (no MHC)	\$10.15	\$82.67	\$0.26	\$14.22	27.42x	71.20%	11.63%	71.21%	26.53x	\$0.03	0.40%	14.29%	\$721	16.28%	16.29%	1.98%	0.33%	2.81%	0.29%	3.48%
Converted Last 3 Months (no MHC)																				
FBNK First Connecticut Bancorp of CT	\$10.76	\$192.39	\$0.08	\$13.72	NM	78.43%	12.00%	78.43%	NM	\$0.00	0.00%	0.00%	\$1,604	15.29%	15.29%	2.36%	0.20%	NM	0.09%	NM
IROQ IF Bancorp, Inc. of IL	\$10.90	\$52.44	\$0.45	\$15.78	19.12x	69.07%	11.71%	69.07%	24.22x	\$0.00	0.00%	0.00%	\$448	16.95%	16.95%	1.36%	0.61%	NM	0.48%	NM
NVSL Naugatuck Valley Fin. Corp. of CT	\$7.50	\$52.52	\$0.26	\$11.57	35.71x	64.82%	8.86%	64.88%	28.85x	\$0.12	1.60%	57.14%	\$593	13.67%	13.66%	3.15%	0.25%	2.81%	0.31%	3.48%
SIBC State Investors Bancorp of LA	\$11.45	\$33.32	\$0.24	\$15.80	NM	72.47%	13.95%	72.47%	NM	\$0.00	0.00%	0.00%	\$239	19.25%	19.25%	1.03%	0.24%	NM	0.29%	NM

(1) Average of High/Low or Bid/Ask price per share.

(2) EPS (estimate core basis) is based on actual trailing 12 month data, adjusted to omit non-operating items on a tax-effected basis.

(3) P/E = Price to earnings; P/B = Price to book; P/A = Price to assets; P/TB = Price to tangible book value; and P/Core = Price to core earnings.

(4) Indicated 12 month dividend, based on last quarterly dividend declared.

(5) Indicated 12 month dividend as a percent of trailing 12 month estimated core earnings.

(6) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing 12 month common earnings and average common equity and total assets balances.

(7) Excludes from averages and medians those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: SNL Financial, LC. and RP\* Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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ratios and dividend payments, if any, will be made on all shares outstanding. Since the pro forma impact has not been publicly disseminated to date, it is appropriate to discount the current trading level. As the pro forma impact is made known publicly, the trading level will become more informative.

\* \* \* \* \* \* \* \* \* \*

In determining our valuation adjustment for marketing of the issue, we considered trends in both the overall thrift market, the new issue market including the new issue market for second-step conversions, the acquisition market and recent trading activity in the Company's minority stock. Taking these factors and trends into account, RP Financial concluded that a slight downward adjustment was appropriate in the valuation analysis for purposes of marketing of the issue.

#### 8. Management

The Company's management team appears to have experience and expertise in all of the key areas of the Company's operations. Exhibit IV-5 provides summary resumes of the Company's Board of Directors and senior management. The financial characteristics of the Company suggest that the Board and senior management have been effective in implementing an operating strategy that can be well managed by the Company's present organizational structure. The Company currently does not have any senior management positions that are vacant.

Similarly, the returns, equity positions and other operating measures of the Peer Group companies are indicative of well-managed financial institutions, which have Boards and management teams that have been effective in implementing competitive operating strategies. Therefore, on balance, we concluded no valuation adjustment relative to the Peer Group was appropriate for this factor.

## 9. Effect of Government Regulation and Regulatory Reform

In summary, as a fully-converted OCC regulated institution, Polonia Bancorp will operate in substantially the same regulatory environment as the Peer Group members -- all of whom are adequately capitalized institutions and are operating with no apparent restrictions. Exhibit IV-6 reflects the Bank's pro forma regulatory capital ratios. On balance, no adjustment has been applied for the effect of government regulation and regulatory reform.

#### Summary of Adjustments

Overall, based on the factors discussed above, we concluded that the Company's pro forma market value should reflect the following valuation adjustments relative to the Peer Group:

Key Valuation Parameters:

Financial Condition Profitability, Growth and Viability of Earnings Asset Growth Primary Market Area Dividends Liquidity of the Shares Marketing of the Issue Management Effect of Govt. Regulations and Regulatory Reform

#### Valuation Adjustment

Slight Upward Moderate Downward Slight Upward Slight Downward No Adjustment Slight Downward Slight Downward No Adjustment No Adjustment

#### Valuation Approaches

In applying the accepted valuation methodology promulgated by the OCC and adopted by the FRB, i.e., the pro forma market value approach, we considered the three key pricing ratios in valuing the Company's to-be-issued stock -- price/earnings ("P/E"), price/book ("P/B"), and price/assets ("P/A") approaches -- all performed on a pro forma basis including the effects of the stock proceeds. In computing the pro forma impact of the conversion and the related pricing ratios, we have incorporated the valuation parameters disclosed in the Company's prospectus for reinvestment rate, effective tax rate, stock benefit plan assumptions and expenses (summarized in Exhibits IV-7 and IV-8).

In our estimate of value, we assessed the relationship of the pro forma pricing ratios relative to the Peer Group and recent conversion offerings.

RP Financial's valuation placed an emphasis on the following:

 <u>P/E Approach</u>. The P/E approach is generally the best indicator of long-term value for a stock and we have given it the most significant weight among the valuation approaches. Given certain similarities between the Company's and the Peer Group's earnings composition and overall financial condition, the P/E approach was carefully considered in this valuation. At the same time, recognizing that (1) the earnings multiples will be evaluated on a pro forma basis for the Company; and (2) the Peer Group companies have had the opportunity to realize the benefit of reinvesting and leveraging the offering proceeds, we also gave weight to the other valuation approaches.

- P/B Approach. P/B ratios have generally served as a useful benchmark in the valuation of thrift stocks, particularly in the context of a conversion offering, as the earnings approach involves assumptions regarding the use of proceeds. RP Financial considered the P/B approach to be a valuable indicator of pro forma value taking into account the pricing ratios under the P/E and P/A approaches. We have also modified the P/B approach to exclude the impact of intangible assets (i.e., price/tangible book value or "P/TB"), in that the investment community frequently makes this adjustment in its evaluation of this pricing approach.
- P/A Approach. P/A ratios are generally a less reliable indicator of market value, as investors typically assign less weight to assets and attribute greater weight to book value and earnings. Furthermore, this approach as set forth in the regulatory valuation guidelines does not take into account the amount of stock purchases funded by deposit withdrawals, thus understating the pro forma P/A ratio. At the same time, the P/A ratio is an indicator of franchise value, and, in the case of highly capitalized institutions, high P/A ratios may limit the investment community's willingness to pay market multiples for earnings or book value when ROE is expected to be low.
- Trading of PBCP stock. Converting institutions generally do not have stock outstanding. Polonia Bancorp, however, has public shares outstanding due to the mutual holding company form of ownership. Since Polonia Bancorp's stock is currently quoted on the OTC Bulletin Board, it is an indicator of investor interest in the Company's conversion stock and therefore received some weight in our valuation. Based on the August 12, 2011 closing stock price of \$6.00 per share and the 3,157,096 shares of Polonia Bancorp stock outstanding, the Company's implied market value of \$18.9 million was considered in the valuation process. However, since the conversion stock will have different characteristics than the minority shares, and since pro forma information has not been publicly disseminated to date, the current trading price of Polonia Bancorp's stock was somewhat discounted herein but will become more important towards the closing of the offering.

The Company has adopted Statement of Position ("SOP") 93-6, which causes earnings per share computations to be based on shares issued and outstanding excluding unreleased ESOP shares. For purposes of preparing the pro forma pricing analyses, we have reflected all shares issued in the offering, including all ESOP shares, to capture the full dilutive impact, particularly since the ESOP shares are economically dilutive, receive dividends and can be voted. However, we did consider the impact of SOP 93-6 in the valuation.

Amount

In preparing the pro forma pricing analysis, we have taken into account the pro forma impact of the MHC net assets that will be consolidated with the Company and thus will increase equity. At June 30, 2011, the MHC had unconsolidated net assets of \$102,000.

Based on the application of the three valuation approaches, taking into consideration the valuation adjustments discussed above, RP Financial concluded that as of August 12, 2011, the aggregate pro forma market value of Polonia Bancorp's conversion stock equaled \$19,965,824 at the midpoint, equal to 2,495,728 shares at \$8.00 per share. The \$8.00 per share price was determined by the Polonia Bancorp Board. The midpoint and resulting valuation range is based on the sale of a 57.60% ownership interest to the public, which provides for an \$11,500,000 public offering at the midpoint value.

1. <u>Price-to-Earnings ("P/E")</u>. The application of the P/E valuation method requires calculating the Company's pro forma market value by applying a valuation P/E multiple to the pro forma earnings base. In applying this technique, we considered both reported earnings and a recurring earnings base, that is, earnings adjusted to exclude any one-time non-operating items, plus the estimated after-tax earnings benefit of the reinvestment of the net proceeds. The Company's reported earnings equaled \$3.204 million for the twelve months ended June 30, 2011. In deriving Polonia Bancorp's core earnings, the adjustments made to reported earnings were to eliminate acquisition related gains, gain on the sale of loans and investment securities gains, which equaled \$4.600 million, \$333,000 and \$218,000, respectively, for the twelve months ended June 30, 2011. As shown below, on a tax effected basis, assuming an effective marginal tax rate of 40.0% for the earnings adjustments, the Company's core earnings were determined to equal \$113,000 for the twelve months ended June 30, 2011. (Note: see Exhibit IV-9 for the adjustments applied to the Peer Group's earnings in the calculation of core earnings).

	(\$000)
Net income(loss) Deduct: Acquisition related gains(1) Deduct: Gain on sale of loans(1) Deduct: Investment securities gains Core earnings estimate	\$3,204 (2,760) (200) ( <u>131)</u> \$113

(1) Tax effected at 40.0%.

Based on the Company's reported and estimated core earnings and incorporating the impact of the pro forma assumptions discussed previously, the Company's pro forma reported and core P/E multiples at the \$20.0 million midpoint value equaled 6.31 times and 277.67 times, respectively, which provided for a discount of 50.93% and a premium of 1,659.63% relative to the Peer Group's average reported and core P/E multiples of 12.86 times and 15.78 times, respectively (see Table 4.4). In comparison to the Peer Group's median reported and core earnings multiples which equaled 10.86 times and 14.92 times, respectively, the Company's pro forma reported and core P/E multiples at the midpoint value indicated a discount of 41.90% and a premium of 1,761.06%, respectively. At the top of the super range, the Company's reported and core P/E multiples equaled 8.37 times and 426.31 times, respectively. In comparison to the Peer Group's average reported and core P/E multiples, the Company's P/E multiples at the top of the super range reflected a discount of 34.91% and a premium of 2,601.58%, respectively. In comparison to the Peer Group's median reported and core P/E multiples at the top of the super range reflected a discount of 22.93% and a premium of 2,757.31%, respectively.

Price-to-Book ("P/B"). The application of the P/B valuation method requires 2. calculating the Company's pro forma market value by applying a valuation P/B ratio, as derived from the Peer Group's P/B ratio, to the Company's pro forma book value. Based on the \$20.0 million midpoint valuation, the Company's pro forma P/B and P/TB ratios both equaled 54.31%. In comparison to the average P/B and P/TB ratios for the Peer Group of 72.06% and 80.03%, the Company's ratios reflected a discount of 24.63% on a P/B basis and a discount of 32.14% on a P/TB basis. In comparison to the Peer Group's median P/B and P/TB ratios of 65.34% and 72.22%, respectively, the Company's pro forma P/B and P/TB ratios at the midpoint value reflected discounts of 16.88% and 24.80%, respectively. At the top of the super range, the Company's P/B and P/TB ratios both equaled 66.06%. In comparison to the Peer Group's average P/B and P/TB ratios, the Company's P/B and P/TB ratios at the top of the super range reflected discounts of 8.33% and 17.46%, respectively. In comparison to the Peer Group's median P/B and P/TB ratios, the Company's P/B and P/TB ratios at the top of the super range reflected a premium of 1.10% and a discount of 8.53%, respectively. RP Financial considered the discounts under the P/B approach to be reasonable, particularly in light of the significant premiums reflected in the Company's pro forma core P/E multiples.

3. <u>Price-to-Assets ("P/A")</u>. The P/A valuation methodology determines market value by applying a valuation P/A ratio to the Company's pro forma asset base, conservatively

#### Table 4.4 Public Market Pricing Polonia Bancorp, Inc. and the Comparables As of August 12, 2011

	Mar	ket	Per Shar	re Data																		
	Capital	ization	Core	Book						ם	ividends(4)				<b>C</b> 14	nancial Char	antariation/	e)				0.4 01
	Price/	Market	12 Month	Value/		Pric	ing Ratios	(3)		Amount/		Payout	Total	Equity/	Tang Eq/	NPAs/	Repo		Cor		Exchange	2nd Step Offering
	Share(1)	Value	EPS(2)	Share	<u>P/E</u>	<u>P/B</u>	P/A	Р/ТВ	P/Core	Share	Yield	Ratio(5)	Assets	Assets	Assets	Assets	ROA	ROE	ROA	ROE		
<b>.</b>	(\$)	(\$Mil)	(\$)	(\$)	(x)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)	(\$Mil)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	Ratio	Amount (\$Mil)
Polonia Bancorp, Inc.														()	()	(,-,	(70)	(70)	( /0)	(/0)		(41400)
Superrange	\$8.00	\$26.40	\$0.02	\$12.11	8.37x	66.06%	9.05%	66.06%	426.31x	\$0.00	0.00%	0.00%	\$292	13.70%	13.70%	0.68%	1.08%	7.88%	0.02%	0.15%	1 0455	\$ 15,209
Maximum	\$8.00	\$22.96	\$0.02	\$13.33	7.27x	60.02%	7.91%	60.02%	341.33x	\$0.00	0.00%	0.00%	\$290	13.19%	13,19%	0.68%	1.09%	8.25%	0.02%	0.18%	0.9091	\$ 13.225
Midpoint	\$8.00	\$19.97	\$0.03	\$14.73	6.31x	54.31%	6.92%	54.31%	277.67x	\$0.00	0.00%	0.00%	\$289	12.74%	12.74%	0.69%	1.10%	8.61%	0.02%	0.20%		\$ 11.500
Minimum	\$8.00	\$16.97	\$0.04	\$16.61	5.36x	48.16%	5.91%	48.16%	221.73x	\$0.00	0.00%	0.00%	\$287	12.28%	12.28%	0.69%	1.10%	8.99%	0.03%	0.22%		\$ 9.775
																			0.0010	0.2270	0.0110	• • • • • •
All Non-MHC Public Companies (7)																						
Averages	£40.47																					
Medians	\$10.47 \$10.86	\$278.69	(\$0.07)	\$14.07	16.42x	71.79%	8.92%	78.59%	18.62x	\$0.22	1.88%	27.96%	\$2,803	11.68%	11.09%	3.58%	0.07%	1.04%	-0.02%	0.09%		
Wedlans	310.00	\$61.23	\$0.33	\$13.67	15.08x	74.77%	8.17%	78.12%	18.80x	\$0.18	1.47%	0.00%	\$920	11.42%	10.21%	2.52%	0.41%	3.50%	0.31%	3.02%		
All Non-MHC State of PA(7)																						
Averages	\$12.75	\$180.96	¢0.04																			
Medians	\$11,70	\$160.96 \$58.41	\$0.64	\$16.31	20.75x	79.64%	10.51%	85.77%	21.41x	\$0.24	1.93%	38.50%	\$1,451	13.48%	12.84%	2.01%	0.46%	4.21%	0.47%	4.31%		
Wedians	\$11.70	\$98,41	\$0.42	\$14.41	20.05x	79.50%	11.56%	81.92%	23.81x	\$0.20	1.78%	40.00%	\$692	14.93%	13.30%	1.73%	0.43%	3.48%	0.37%	3.00%		
Comparable Group Averages																						
Averages	\$12.86	\$34.30	\$0.84	\$17.84	40.00	70 0000																
Medians	\$12.88	\$28.36	\$0.84 \$0,74	\$17.84 \$17.90	12.86x 10.86x	72.06%	8.47%	80.03%	15.78x	\$0.33	2.55%	31.17%	\$411	12.24%	11.44%	2.18%	0.59%	5.54%	0.49%	4.46%		
	413.75	\$20.JU	30.74	\$17.90	10.66X	65.34%	7.25%	72.22%	14,92x	\$0.24	2.58%	39.86%	\$399	11.31%	10.08%	1.73%	0.64%	5.76%	0.49%	4.08%		
Comparable Group																						
ESBK Elmira Savings Bank, FSB of NY	\$15.98	\$31.43	\$1.25	\$20.31	8.98x	78.68%	6,29%	115.97%	12.78x	\$0.80	6 0444											
FCAP First Capital, Inc. of IN	\$17.60	\$49.03	\$1,18	\$17.78	13.13x	98.99%	11.02%	111.25%	12.70X	\$0.80 \$0.76	5.01%	44.94%	\$500	11.71%	9.38%	0.99%	0.70%	6.14%	0.49%	4.31%		
FCLF First Clover Leaf Fin, Corp. of IL	\$5.89	\$46.42	\$0.38	\$9.89	12.27x	59.56%	8.06%	70.88%	14.92X	\$0.24	4.32%	56.72%	\$445	11.15%	10.05%	1.97%	0.83%	7.70%	0.73%	6.78%		
FSFG First Savings Financial Group of IN	\$15.50	\$36.66	\$1.65	\$24.52	9.87x	63.21%	7.00%	73.56%	9.39x	\$0.24 \$0.00	4.07%	50.00%	\$576	13.54%	11.63%	2,48%	0.66%	4.87%	0.52%	3.85%		
JXSB Jacksonville Bancorp Inc. of IL	\$13,10	\$25.30	\$1.34	\$20.06	8.34x	65.30%	8.30%	70.24%	9.39X 9.78x		0.00%	0.00%	\$524	11.08%	9.67%	NA	0.72%	6.70%	0.76%	7.05%		
LSBI LSB Financial Corp. of Lafayette IN	\$12.60	\$19.58	\$0.64	\$23.38	10.86x	53.89%	8.30% 5.44%	70.24% 53.89%	9.78x 19.69x	\$0.30	2.29% 0.00%	19.11% 0.00%	\$305	12.70%	11.92%	1.48%	1.00%	8.72%	0.85%	7.44%		
OBAF OBA Financial Serv. Inc. of MD	\$14.36	\$66.47	\$0.04	\$23.30 \$17.47	NM	53.89% 82.20%	5.44% 18.67%	53.89% 82.20%	NM	\$0.00 \$0.00	0.00%	0.00%	\$360	10.10%	10.10%	5.92%	0.48%	5.08%	0.27%	2.80%		
RIVR River Valley Bancorp of IN	\$16.19	\$24.51	\$0.81	\$18.02	10.18x	89.84%	6.33%	90.09%	19.99x	\$0.00	0.00% 5.19%	0.00% 52.83%	\$356 \$387	22.72%	22.72%	0.97%	0.23%	1.04%	0.22%	0.98%		
WVFC WVS Financial Corp. of PA	\$9.01	\$18.54	\$0.33	\$13.78	30.03x	65.38%	7.49%	90.09% 65.38%	27,30x	\$0.84 \$0.16	5.19% 1.78%			8.34%	8.32%	NA	0.62%	7.54%	0.32%	3.84%		
WAYN Wayne Savings Bancshares of OH	\$8.35	\$25.08	\$0.55	\$13.15	12.10x	63.50%	6.09%	66.85%	27,30x 12,65x	\$0.16 \$0.24	1.78%	53.33% 34.78%	\$247 \$412	11.46%	11.46% 9.16%	0.97%	0.20%	2.19%	0.22%	2.41%		
,	÷0.00	\$20.00	<del>4</del> 0,00	¥13,10	(L. 10A	00.0070	0.03%	00.65%	12.008	ΦU.24	4.0/70	34.70%	ə412	9.60%	9,15%	2.67%	0.51%	5.39%	0.48%	5.15%		

(1) Average of High/Low or Bid/Ask price per share.

(2) EPS (estimate core basis) is based on actual trailing 12 month data, adjusted to omit non-operating items on a tax-effected basis, and is shown on a pro forma basis where appropriate.

(3) P/E = Price to earnings; P/B = Price to book; P/A = Price to assets; P/TB = Price to tangible book value; and P/Core = Price to core earnings.

(4) Indicated 12 month dividend, based on last quarterly dividend declared.

(5) Indicated 12 month dividend as a percent of trailing 12 month estimated core earnings.

(6) ROA (return on assets) and ROE (return on equilty) are indicated ratios based on trailing 12 month common earnings and average common equity and total assets balances.

(7) Excludes from averages and medians those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: SNL Financial, LC. and RP\* Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

assuming no deposit withdrawals are made to fund stock purchases. In all likelihood there will be deposit withdrawals, which results in understating the pro forma P/A ratio which is computed herein. At the \$20.0 million midpoint of the valuation range, the Company's value equaled 6.92% of pro forma assets. Comparatively, the Peer Group companies exhibited an average P/A ratio of 8.47%, which implies a discount of 18.30% has been applied to the Company's pro forma P/A ratio. In comparison to the Peer Group's median P/A ratio of 7.25%, the Company's pro forma P/A ratio at the midpoint value reflects a discount of 4.55%.

#### Comparison to Recent Offerings

As indicated at the beginning of this chapter, RP Financial's analysis of recent conversion offering pricing characteristics at closing and in the aftermarket has been limited to a "technical" analysis and, thus, the pricing characteristics of recent conversion offerings can not be a primary determinate of value. Particular focus was placed on the P/TB approach in this analysis, since the P/E multiples do not reflect the actual impact of reinvestment and the source of the stock proceeds (i.e., external funds vs. deposit withdrawals). As discussed previously, one second-step conversions has been completed within the past three months and closed at a pro forma price/tangible book ratio of 69.2% (see Table 4.2) and closed 2.5% below its offering price after the first week of trading. In comparison, the Company's pro forma price/tangible book ratio at the appraised midpoint value reflects a discount of 21.52%. The current P/TB ratio of the recent second-step conversion, based on closing stock prices as of August 12, 2011, equaled 64.88%. In comparison to the current P/TB ratio of the recent second-step conversion, the midpoint value reflects an implied discount of 16.29% and at the top of the super range the Company's P/TB ratio reflects an implied premium of 1.82%.

#### Valuation Conclusion

Based on the foregoing, it is our opinion that, as of August 12, 2011, the estimated aggregate pro forma valuation of the shares of the Company to be issued and outstanding at the end of the conversion offering – including (1) newly-issued shares representing the MHC's current ownership interest in the Company and (2) exchange shares issued to existing public shareholders of the Company - was \$19,965,824 at the midpoint, equal to 2,495,728 shares at a per share value of \$8.00. The resulting range of value and pro forma shares, all based on \$8.00 per share, are as follows: \$16,970,952 or 2,121,369 shares at the minimum; \$22,960,696 or

2,870,087 shares at the maximum; and \$26,404,800 or 3,300,600 shares, at the super maximum (also known as "maximum, as adjusted").

Based on this valuation and taking into account the ownership interest represented by the shares owned by the MHC, the midpoint of the offering range is \$11,500,000, equal to 1,437,500 shares at \$8.00 per share. The resulting offering range and offering shares, all based on \$8.00 per share, are as follows: \$9,775,000, or 1,221,875 shares, at the minimum; \$13,225,000 or 1,653,125 shares at the maximum; and \$15,208,752 or 1,901,094 shares, at the super maximum. The pro forma valuation calculations relative to the Peer Group are shown in Table 4.4 and are detailed in Exhibit IV-7 and Exhibit IV-8.

#### Establishment of the Exchange Ratio

The conversion regulations provide that in a conversion of a mutual holding company, the minority stockholders are entitled to exchange the public shares for newly issued shares in the fully-converted company. The Board of Directors of Polonia Bancorp has independently determined the exchange ratio, which has been designed to preserve the current aggregate percentage ownership in the Company held by the public shareholders. The exchange ratio to be received by the existing minority shareholders of the Company will be determined at the end of the offering, based on the total number of shares sold in the offering and the final appraisal. Based on the valuation conclusion herein, the resulting offering value and the \$8.00 per share offering price, the indicated exchange ratio at the midpoint is 0.7905 shares of the Company for every share held by public shareholders. Furthermore, based on the offering range of value, the indicated exchange ratio is 0.6719 at the minimum, 0.9091 at the maximum and 1.0455 at the super maximum. RP Financial expresses no opinion on the proposed exchange of newly issued Company shares for the shares held by the public stockholders or on the proposed exchange ratio.

**EXHIBITS** 

## LIST OF EXHIBITS

# RP<sup>®</sup> Financial, LC.

## LIST OF EXHIBITS

Exhibit Number	Description
I-1	Map of Office Locations
I-2	Audited Financial Statements
I-3	Key Operating Ratios
I-4	Investment Portfolio Composition
I-5	Yields and Costs
1-6	Loan Loss Allowance Activity
1-7	Interest Rate Risk Analysis
1-8	Fixed and Adjustable Rate Loans
1-9	Loan Portfolio Composition
I-10	Contractual Maturity by Loan Type
I-11	Non-Performing Assets
I-12	Deposit Composition
I-13	Maturity of Time Deposits
I-14	Borrowing Activity
11-1	Description of Office Properties
11-2	Historical Interest Rates

# RP<sup>®</sup> Financial, LC.

## LIST OF EXHIBITS

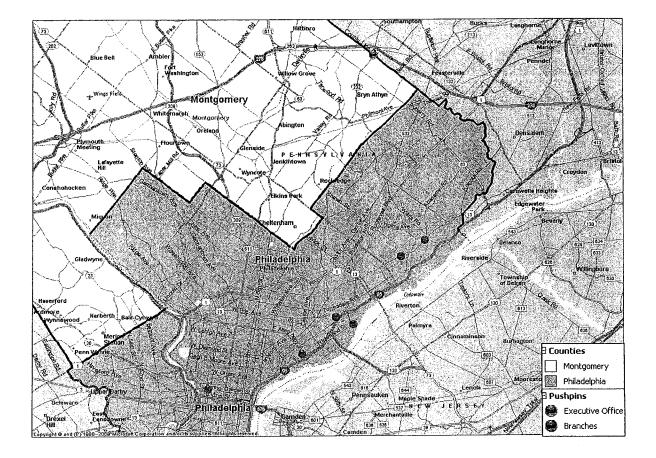
# LIST OF EXHIBITS (continued)

Exhibit <u>Number</u>	Description
-1	General Characteristics of Publicly-Traded Institutions
III-2	Public Market Pricing of Mid-Atlantic Thrift Institutions
III-3	Public Market Pricing of Midwest Thrift Institutions
111-4	Peer Group Market Area Comparative Analysis
IV-1	Stock Prices: As of August 12, 2011
IV-2	Historical Stock Price Indices
IV-3	Historical Thrift Stock Indices
IV-4	Market Area Acquisition Activity
IV-5	Director and Senior Management Summary Resumes
IV-6	Pro Forma Regulatory Capital Ratios
IV-7	Pro Forma Analysis Sheet
IV-8	Pro Forma Effect of Conversion Proceeds
IV-9	Peer Group Core Earnings Analysis

V-1 Firm Qualifications Statement

Polonia Bancorp, Inc. Map of Office Locations

#### Exhibit I-1 Polonia Bancorp, Inc. Map of Office Locations



Polonia Bancorp, Inc. Audited Financial Statements [Incorporated by Reference]

Polonia Bancorp, Inc. Key Operating Ratios

#### Exhibit I-3 Polonia Bancorp, Inc. **Key Operating Ratios**

		ix Months Ended ne 30.		At December 31,	
(In thousands, except per share data)	2011	2010	2010	2009	2008
Performance Ratios (1):					
Return on average assets	0.25%	0.29%	1.44%	0.15%	(0.12)%
Return on average equity	2.84	2.61	13.00	1.60	(1.04)
Interest rate spread (2)	3.63	3.01	2.84	2.55	2.63
Net interest margin (3)	3.73	3.18	3,01	2.74	2.89
Non-interest expense to	0.110	50	5.01	2	2.07
average assets	3.16	3.74	3,48	2.96	2.89
Efficiency ratio (4)	79.34	97.40	62.26	91.72	104.43
Average interest-earning	13101	211.10	02.20	21.12	101.15
assets to average interest-					
bearing liabilities	106.89	109.28	109.42	107.95	109.76
Average equity to average	100.05	107.20	107,42	107.25	109.70
assets	8.90	11.22	11.07	9.36	11.15
	8.90	11.22	11.07	2.50	11.15
Capital Ratios (5): Tangible capital	9.68	9.63	8,92	9.34	9.06
Core capital	9.68	9.63	8.92	9.34	9.06
Total risk-based capital	20.33	20.35	18.18	19.78	18.73
Total fisk-based capital	20.33	20.33	10.10	19.76	16.75
Asset Quality Ratios (Excluding					
Covered Assets):					
Allowance for loan losses on non-covered loans as a percent of total non-covered					
loans	0.63%	0.62%	0.60%	0.74%	0.52%
Allowance for loan losses on non-covered					
loans as a percent of non-performing			A		
non-covered loans	80.83	41.58	81.56	40.66	117.70
Net charge-offs (recoveries) to average					
outstanding non-covered loans during				(0.41)	(0.00)
the period	(0.01)	(0.01)	0.11	(0.01)	(0.03)
Non-performing non-covered loans as a				·	
percent of total non-covered loans	0.78	1.47	0.74	1.81	0.44
Non-performing non-covered assets as a					
percent of total non-covered assets	0.44	1.00	0.50	1.26	0.33
Asset Quality Ratios (All Assets):					
Allowance for loan losses as a percent of					
total loans	0.98%	0.62%	0.60%	0.74%	0.52%
Allowance for loan losses as a percent of					•
non-performing loans	78.72	41.58	81.56	40.66	117.70
Net charge-offs (recoveries) to average					
outstanding loans during the period	(0.01)	(0.01)	0.11	(0.01)	(0.03)
Non-performing loans as a percent of total					
loans	1.17	1.47	0.74	1.81	0.44
Non-performing assets as a percent of total					
assets	1.17	1.00	0.81	1.26	0.33
Other Data:					
Number of:					
Real estate loans outstanding	1,392	943	1,368	968	1,082
Deposit accounts	10,635	8,320	12,131	8,729	9,468
Full-service offices	7	5	9	5	5
1'011-304 VICE UTITICS	'	5		2	2

 (1) Performance ratios for the six-month periods have been annualized.
 (2) Represents the difference between the weighted average yield on average interest-earning assets and the weighted average cost of interestbearing liabilities.

(3) Represents net interest income as a percent of average interest-earning assets.
(4) Represents non-interest expense divided by the sum of net interest income and non-interest income.
(5) Ratios are for Polonia Bank.

Polonia Bancorp, Inc. Investment Portfolio Composition

	At Ju	ne 30			At Decem	ber 31.		
	20	the second s	20	10	200		20	08
	Amortized <u>Cost</u>	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Securities available-for-sale:				(In th	ousands)			
Fannie Mae	<b>PC 110</b>	<i><b><i><b>6</b></i></b> <i>(</i> <b>, ,</b> <i>f</i> <b>, , , , , , , , , ,</b></i>						
Freddie Mac	\$6,449	\$6,859	\$ 7,558	\$ 7,999	\$13,163	\$13,719	\$23,870	\$24,628
	271	292	1,062	1,116	2,763	2,906	6,835	7,000
Government National Mortgage Association securities	000							
	989	1,123	1,054	1,179	1,339	1,447	1,628	1,688
Collateralized mortgage obligations -								
government sponsored entities	4,622	4,627	6,237	6,245	86	87	98	94
Total mortgage-backed securities	12,331	12,901	15,911	16,539	17,351	18,159	32,431	33,410
Corporate securities	5,418	5,576	10,551	10,802	12,370	12,425	4,346	4,374
Total debt securities	17,749	18,477	26,462	27,341	29,721	30,584	36,777	37,784
Equity securities – financial services	18	. 46	19	9	19	18	. 19	´ 5
Total	\$17,767	\$18,523	\$26,481	\$27,350	\$29,740	\$30,602	\$36,796	\$37,789
	At Ju	ne 30			At Decem	ber 31.		
	201	1	20	10	200	9	20	08
	Amortized	Fair	Amortized	Fair	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value	Cost	Value	Cost	Value
• • • • • •				(In the	ousands)		<u></u>	·····
Securities held-to-maturity:								
Fannie Mae	\$48,532	\$49,100	\$22,611	\$22,563	\$13,780	\$13,641	\$-	\$-
Freddie Mac	10,868	11,013	3,516	3,512	-	-	-	-
Total mortgage-backed securities	\$59,400	\$60,113	\$26,127	\$26,075	\$13,780	\$13,641	\$ -	\$ -

## Exhibit I-4 Polonia Bancorp, Inc. Investment Portfolio Composition

Polonia Bancorp, Inc. Yields and Costs

## Exhibit I-5 Polonia Bancorp, Inc. Yields and Costs

				Six Months End	led June 30,		
	At June 30,		2011			2010	
	2011 Yield/Cost	Average Balance	Interest and Dividends	Yield/Cost	Average Balance	Interest and Dividends	Yield/Cost
Assets:		4.40 <sup>-4</sup> .11		(Dollars in th	ousands)		
Interest-earning assets:					,		
Loans	6.32%	\$173,035	\$5,352	6.15%	\$149,590	\$4,190	5.57%
Investment securities	3.16	72,981	1,232	3.36	43,207	867	3.99
Other interest-earning assets	0.05	16,165	5	0.06	8,831	2	0.05
Total interest-earning assets	5.08%	262,181	6,589	5.07%	201,628	5,059	5.06%
Non-interest-earning assets		20,339			14,583	<u>`</u>	
Allowance for Loan Losses		(1,033)			(1,022)		
Total assets		\$281,487			\$215,189		
Liabilities and equity:							
Interest-bearing liabilities:							
Interest-bearing demand deposits	0.57%	12,942	39	0.62%	11,243	38	0.68%
Money market deposits	0.72	51,563	175	0.68	33,165	193	1.18
Savings accounts	0.44	29,975	66	0.44	29,707	82	0.56
Time deposits	1.78	118,807	1,059	1.80	80,324	1,142	2.86
Total interest-bearing deposits	1.23%	213,287	1,339	1.27%	154,439	1,455	1.90%
FHLB advances - short-term	-	3,282	-11	0.68	-	-	-
FHLB advances - long-term	2.45	27,731	384	2.79	28,935	410	2.86
Advances by borrowers for taxes		·			-		
and insurance	2.05	972	11	2.28	1,134	12	2.31
Total interest-bearing liabilities	1.40%	245,272	1,745	1.43%	184,508	1,878	2.05%
Non-interest-bearing liabilities:		11,169	•		6,546		
Total liabilities		256,441 25,046			191,054 24,135		
Stockholders' equity Total liabilities and stockholders'		23,040			24,135		
equity		\$281,487			\$215,189		
Net interest income			\$4,844			\$4,844	
Interest rate spread	3.68%		<u></u>	3.63%			3.01%
Net yield on interest-bearing assets	3.73%			3.73%			3.18%
Ratio of average interest-earning assets to							
average interest-bearing liabilities	103.96%			106.89%			109.28%

# Exhibit I-5 (continued) Polonia Bancorp, Inc. Yields and Costs

		2010		Year E	Inded December	31,			
	A	2010			2009		<u> </u>	2008	
	Average Balance	Interest and Dividends	Yield/Cost	Average Balance	Interest and Dividends	Yield/Cost	Average Balance	Interest and Dividends	Yield/Cost
				(Dol	lars in thousand	s)			· · · · · · · · · · · · · · · · · · ·
Assets:									
Interest-earning assets:									
Loans	\$146,779	\$ 8,251	5.62%	\$154,555	\$ 8,772	5.68%	\$153,077	\$ 8,908	5.82%
Investment securities	43,357	1,584	3.65	40,535	1,926	4.75	39,310	2,014	5.12
Other interest-earning assets	14,746	9	0.06	13,482	9	0.07	6,624	147	2.22
Total interest-earning assets	204,882	9,844	4.80%	208,572	10,707	5.13%	199,011	11,069	5.56%
Non-interest-earning assets	15,950			14,002			13,122		
Allowance for Loan Losses	(936)			(1,035)			(787)		
Total assets	\$219,896			\$221,539			\$211,346		
Liabilities and equity:									
Interest-bearing liabilities:									
Interest-bearing demand deposits	11,189	74	0.67%	10,776	77	0.71%	11,667	96	0.82%
Money market deposits	34,233	353	1.03	34,173	582	1.70	26,949	818	3.04
	•		0.51		237	0.75	35,647	310	0.87
Savings accounts	29,497	149		31,809			-		4.03
Time deposits	82,549	2,257	2.73	91,166	3,313	3.63	85,740	3,456	2.93%
Total interest-bearing deposits	157,468	2,833	1.80%	167,924	4,209	2.51%	160,003	4,680	
FHLB advances – short-term	-	-	-	77	1	1.30	2,074	51	2.46
FHLB advances - long-term	28,757	819	2.85	23,963	763	3.18	18,010	556	3.09
Advances by borrowers for taxes and insurance	1,022	22	2.25	1,254	27	2.15	1,230	25	2.03
Total interest-bearing liabilities	1,022	23	1.96%	193,218	5,000	2.59%	181,317	5,312	2.93%
Non-interest-bearing liabilities:	8,308		1.9070	7,583		2.55770	6,457		2.7070
Total liabilities	195,555			200,801			187,774		
Stockholders' equity	24,341			20,738			23,572		
Total liabilities and stockholders' equity	\$219,896			\$221,539			\$211,346		
Net interest income	<u> </u>	\$ 6,169			\$ 5,707			\$ 5,757	
Interest rate spread			2.84%			2.55%			2.63%
Net yield on interest-bearing assets			3.01%			2.74%			2.89%
Ratio of average interest-earning assets to			,						
average interest-bearing liabilities			109.42%			107.95%			109.76%

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Polonia Bancorp, Inc. Loan Loss Allowance Activity

## Exhibit I-6 Polonia Bancorp, Inc. Loan Loss Allowance Activity

		June 30, 2011	
	Non-Covered	Covered	
, ÷	Loans	Loans	Total
		(Dollars in thousands)	
Allowance for losses at beginning of period	\$834	\$ -	\$ 834
Provision for loan losses	43	676	719
Charge-offs:	-	-	-
One- to four-family	-	-	-
Multi-family and commercial real estate	-	-	-
Home equity loans and lines of credit	-	-	-
Consumer	-	-	-
Total	\$877	\$676	\$1,553
Recoveries:			
One- to four-family	. 4	-	4
Multi-family and commercial real estate	-	-	-
Home equity loans and lines of credit	-	-	-
Consumer	-	-	-
Total	4		4
Net recoveries (charge-offs)	4	-	4
Allowance at end of period	\$881	\$676	\$1,557
Allowance for losses to non-performing loans	80.83%	76.15%	78.72%
Allowance for losses to total loans outstanding at the end of the period	0.63%	2.26%	0.92%
Net charge-offs (recoveries) to average loans outstanding during the period	0.00%	0.00%	0.00%

## Exhibit I-6 (continued) Polonia Bancorp, Inc. Loan Loss Allowance Activity

		D	ecember 31,		
	2010	2009	2008	2007	2006
		(Dolla	rs in thousa	nds)	
Allowance for losses on non-covered loans at					
beginning of period	\$1,115	\$ 858	\$731	\$695	\$651
Provision (credit) for loan losses on non-covered					
loans	(115)	252	85	31	58
Charge-offs:					
One- to four-family	(170)	-	-	-	(19)
Multi-family and commercial real estate	-	-	-	-	-
Home equity loans and lines of credit	<del>-</del> .	-	-	-	-
Consumer		·	-	-	-
Total	(170)	÷		-	(19)
Recoveries:					
One- to four-family	4	5	42	5	5
Multi-family and commercial real estate	-	-	-	-	-
Home equity loans and lines of credit	-	-	-	-	-
Consumer	-	-	-	-	
Total	4	5	42	5	5
Net recoveries (charge-offs)	(166)	5	42	5	(14)
Allowance at end of period	\$ 834	\$1,115	\$858	\$731	\$695
Allowance to non-performing non-covered loans Allowance to total loans outstanding	82%	41%	118%	338%	254%
at the end of the period Net (charge-offs) recoveries to average	0.60%	0.74%	0.52%	0.53%	0.62%
loans outstanding during the period	(0.11)%	0.01%	0.01%	0.01%	(0.01)%

Polonia Bancorp, Inc. Interest Rate Risk Analysis

## Exhibit I-7 Polonia Bancorp, Inc. Interest Rate Risk Analysis

	<u> </u>	Estir	nated Net Portfolio	Net Portfolio Value as % of Portfolio Value of Assets				
Basis Point ("bp") Change in Rates	\$ 1	Amount	\$ Change	% Change	NPV Ratio	Change (bp)		
	(Ľ	Dollars in the	ousands)			<u>8-(-P/</u>		
300	\$	28,405	\$ (19,571)	(41.00)%	10.24%	(567)		
200		35,590	(12,385)	(26.00)	12.44	(347)		
100		42,476	(5,500)	(11.00)	14.42	(149)		
50		45,713	(2,262)	(5.00)	15.32	(58)		
0		47,976	-	· · ·	15.91	(30)		
(50)		49,503	1,527	3.00	16.28	37		
(100)		51,304	3,328	7.00	16.75	84		

Polonia Bancorp, Inc. Fixed and Adjustable Rate Loans

#### Exhibit I-8 Polonia Bancorp, Inc. Fixed and Adjustable Rate Loans

	Fixed-rates	Floating or Adjustable Rates	Total	
		(In thousands)		
<u>At June 30, 2011</u>				
One- to four-family residential real estate	\$120,774	\$-	\$120,774	
Multi-family and commercial real estate	9,292	-	9,292	
Home equity and lines of credit	2,811	799	3,610	
Consumer	2,594	-	2,594	
Covered loans	17,565	8,343	25,908	
Total	\$153,036	\$ 9,142	\$162,178	
At December 31, 2010				
One- to four-family residential real estate	\$119,047	\$ -	\$119,047	
Multi-family and commercial real estate	10,078	-	10,078	
Home equity and lines of credit	1,651	2,024	3,675	
Consumer	3,262		3,262	
Total	\$134,038	\$ 2,024	\$136,062	

Polonia Bancorp, Inc. Loan Portfolio Composition

## Exhibit I-9 Polonia Bancorp, Inc. Loan Portfolio Composition

	At June 30, 2011		2010		2009		At December 31,					
	Amount	Percent	Amount	Percent	Amount	Percent		008		07	20	06
					Anount	the second se	Amount	Percent	Amount	Percent	Amount	Percent
Real estate loans: One- to four-family Multi-family and commercial real	\$120,798	71.19%	\$119,085	<b>69</b> .40%	\$131,571	(Dollars in t 86.84%	\$144,508	87.68%	\$120,774	87.42%	\$100,152	88.84%
estate Home equity loans Home equity lines of	9,770 2,831	5.76 1.67	10,272 2,918	5.99 1.70	10,214 3,372	6.74 2.23	12,020 4,172	7.29 2.53	9,803 4,343	7.09 3.14	5,212 4,229	4.62 3.75
credit Total real estate	2,089	1.23	2,023	1.18	3,036	2.00	1,361	0.83	980	0.71	980	0.87
loans:	135,488	79.85	134,298	78.27	148,193	97.81	162,061	98.33	135,900	98.36	110,573	98.08
Consumer: Education Other consumer Total consumer loans	2,950 1,128	1.74	3,179 1,300	1.85 0.76	3,281 33	2.17 0.02	2,690 60	1.63 0.04	2,170 90	1.57	2,137	1.90
Total loans excluding	4,078	2.40	4,479	2.61	3,314	2.19	2,750	1.67	2,260	1.64	2,165	1.92
covered loans Covered loans Total loans Net deferred loan	139,566 	82.25 <u>17.75</u> <u>100.00%</u>	138,777 32,808 171,585	80.88 <u>19.12</u> <u>100.00%</u>	151,507  151,507	100.00	164,811  164,811	100.00	138,160	100.00	112,738	100.00
fees Allowance for loan losses on non-	271		278		215		195		149		120	
covered loans Allowance for loan losses on covered	878		834		1,115		857		731		695	
loans Loans, net	679 \$167,850		\$170,473		\$150,177		\$163,759		\$137,280		\$111,923	

Polonia Bancorp, Inc. Contractual Maturity by Loan Type

#### Exhibit I-10 Polonia Bancorp, Inc. Contractual Maturity by Loan Type

	One Year	More than one year to five	More than	
(In thousands)	or Less	years	five years	Total
At June 30, 2011				
One- to four-family residential real estate	\$ 24	\$2,222	\$118,552	\$120,798
Multi-family and commercial real estate	478	101	9,191	9,770
Home equity and lines of credit	1,310	452	3,158	4,920
Consumer	1,484	619	1,975	4,078
Covered loans	4,204	4,036	25,902	30,112
Total	\$7,500	\$7,430	\$154,748	\$169,678
<u>At December 31, 2010</u> (1)				· ·
One- to four-family residential real estate	\$ 38	\$ 2,436	\$116,611	\$119,085
Multi-family and commercial real estate	194	963	9,115	10,272
Home equity and lines of credit	1,266	197	3,478	4,941
Consumer	1,217	953	2,309	4,479
Total	\$2,715	\$ 4,549	\$131,513	\$138,777

(1) The data at December 31, 2010 does not include information regarding covered loans as that information was not available for that period.

Polonia Bancorp, Inc. Non-Performing Assets

## Exhibit I-11 Polonia Bancorp, Inc. Non-Performing Assets

	At June 30, At December 31,						
	2011	2010	2009	2008	2007	2006	
Non-accrual non-covered loans: Real estate loans:			(Dollars in thousands)				
One-to four-family	\$1,036	\$749	\$1,169	\$705	\$179	\$181	
Multi-family and commercial real estate	-	-		-	-	-	
Home equity loans and lines of credit	-	47	1,532	-	-	-	
Consumer	49	226	41	24	37	93	
Total non-accrual non-covered loans	1,085	1,022	2,742	729	216	274	
Restructured loans	-	-	-	-	-	-	
Total non-performing non-covered loans	1,085	1,022	2,742	729	216	274	
Real estate owned	-	314	-	-	-	-	
Total non-performing non-covered assets	1,085	1,336	2,742	729	216	274	
Non-accrual covered loans: Real estate loans:			· ·				
One-to four-family	621	305	-	-	-	-	
Multi-family and commercial real estate	177	179	-	_	-	-	
Commercial	95	596	-	-	-	-	
Total non-performing covered loans	893	1,080	-	-	-	-	
Total non-performing assets							
(including covered loans)	\$1,978	\$2,416	\$2,742	\$729	\$216	\$274	
Total non-performing non-covered loans to total non-covered loans	0.78%	0.74%	1.81%	0.44%	0.16%	0.24%	
Total non-performing non-covered assets to total non-covered assets	0.44%	0.34%	1.26%	0.33%	0.11%	0.13%	
Total non-performing loans to total loans	1.17%	0.74%	1.81%	0.44%	0.16%	0.13%	
Total non-performing assets to total assets	0.71%	0.34%	1.26%	0.33%	0.11%	0.13%	

#### **EXHIBIT I-12**

Polonia Bancorp, Inc. Deposit Composition

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#### Exhibit I-12 Polonia Bancorp, Inc. Deposit Composition

				_				At Decem	ber 31,			
		At June	30, 2011		201	0	_	20	09	-	20	088
	-	Amount	Percent		Amount	Percent		Amount	Percent		Amount	Percent
	-					(Dollars in t	housa	nds)				
Noninterest-bearing accounts	\$	5,495	2.53 %	\$	8,806	3.68%	\$	5,650	3.44%	\$	3,986	2.42%
Interest-bearing accounts		13,760	6.34		14,767	6.16		11,118	6.77		10,301	6.26
Money market		48,753	22.46		56,769	23.70		32,859	20.01		25,603	15.56
Savings accounts		30,232	13.93		29,523	12.32		29,088	17.71		34,346	20.87
Time deposits		118,795	54.74		129,840	54.14		85,492	52.07		90,350	54.89
Total	\$	217,035	100.00 %	\$	239,706	100.00%	_\$	164,207	100.00%	\$	164,586	100.00%

Source: Polonia Bancorp's prospectus.

### **EXHIBIT I-13**

Polonia Bancorp, Inc. Maturity of Time Deposits

#### Exhibit I-13 Polonia Bancorp, Inc. Maturity of Time Deposits

			Amou	nt Due	·		
	One Year or Less	More Than One Year to Two Years	More Than Two Years to Three Years	More Than Three Years to Four Years	More Than Four Years	Total	Percent of Total Time Deposits
			(Dollars in	thousands)			
0.01 - 0.99%	\$ 24,271	\$ 79	\$ 7	\$ -	\$-	\$ 24,357	20.50%
1.00 - 1.99%	33,709	8,094	3,696	217	12,868	58,584	49.32
2.00 - 3.99%	9,745	3,248	1,866	1,986	4,442	21,287	17.92
4.00 - 5.99%	9,626	3,948	993	-	-	14,567	12.26
Total	\$ 77,351	\$ 15,369	\$ 6,562	\$ 2,203	\$ 17,310	\$ 118,795	100.00%

Source: Polonia Bancorp's prospectus.

### EXHIBIT I-14

Polonia Bancorp, Inc. Borrowing Activity

#### Exhibit I-14 Polonia Bancorp, Inc. Borrowing Activity

		ths Ended e 30,	Year	Ended December	31,
	2011	2010	2010	2009	2008
		(De	ollars in thousand	is)	
Maximum amount of advances outstanding at any month end during the period:					
FHLB advances	\$36,473	\$30,429	\$30,429	\$26,474	\$28,553
Average advances outstanding during the period:					
FHLB advances	\$31,013	\$28,935	\$28,757	\$24,040	\$20,084
Weighted average interest rate during the period:					
FHLB advances	2.35%	2.83%	2.85%	3.17%	3.02%
Balance outstanding at end of period:					
FHLB advances	\$31,378	\$28,703	\$28,426	\$26,474	\$28,553
Weighted average interest rate at end of period:					
FHLB advances	2.63%	2.81%	2.80%	2.97%	2.81%

Source: Polonia Bancorp's prospectus.

#### EXHIBIT II-1

Polonia Bancorp, Inc. Description of Office Properties

#### Exhibit II-1 Polonia Bancorp, Inc. Description of Office Properties

We conduct our business through our main office and six branch offices in Montgomery and Philadelphia counties, Pennsylvania. We currently own all of our branch offices and of the three former Earthstar Bank branches continuing as branches of Polonia Bank, we expect to own two and lease one.

Source: Polonia Bancorp's prospectus.

### EXHIBIT II-2

### **Historical Interest Rates**

#### Exhibit II-2 Historical Interest Rates(1)

	Prime	90 Day	One Year	10 Year
Year/Qtr. Ended	Rate	T-Bill	<u>T-Bill</u>	T-Bond
2000: Quarter 1	0.00%	E 990/	0.000/	0.000/
Quarter 2	9.00% 9.50%	5.88%	6.28%	6.03%
Quarter 3		5.88%	6.08%	6.03%
Quarter 4	9.50%	6.23%	6.07%	5.80%
Qualter 4	9.50%	5.89%	5.32%	5.12%
2001: Quarter 1	8.00%	4.30%	4.09%	4.93%
Quarter 2	6.75%	3.65%	3.72%	5.42%
Quarter 3	6.00%	2.40%	2.49%	4.60%
Quarter 4	4.75%	1.74%	2.17%	5.07%
2002: Quarter 1	4 750/	4 700/	0 7044	
Quarter 2	4.75%	1.79%	2.70%	5.42%
	4.75%	1.70%	2.06%	4.86%
Quarter 3	4.75%	1.57%	1.53%	3.63%
Quarter 4	4.25%	1.22%	1.32%	3.83%
2003: Quarter 1	4.25%	1.14%	1.19%	3.83%
Quarter 2	4.00%	0.90%	1.09%	3.54%
Quarter 3	4.00%	0.95%	1.15%	3.96%
Quarter 4	4.00%	0.95%	1.26%	4.27%
2004: Quarter 1	4.00%	0.95%	1.20%	3.86%
Quarter 2	4.00%	1.33%	2.09%	3.60 <i>%</i> 4.62%
Quarter 3	4.75%	1.70%		
Quarter 4	5.25%		2.16%	4.12%
Qualter 4	5.2576	2.22%	2.75%	4.24%
2005: Quarter 1	5.75%	2.80%	3.43%	4.51%
Quarter 2	6.00%	3.12%	3.51%	3.98%
Quarter 3	6.75%	3.55%	4.01%	4.34%
Quarter 4	7.25%	4.08%	4.38%	4.39%
2006: Quarter 1	7.75%	4.63%	4.82%	4.86%
Quarter 2	8.25%	5.01%	5.21%	5.15%
Quarter 3	8.25%	4.88%	4.91%	4.64%
Quarter 4	8.25%	5.02%	5.00%	4.71%
	0.2070	0.02 /0	5.66 %	4.7170
2007: Quarter 1	8.25%	5.04%	4.90%	4.65%
Quarter 2	8.25%	4.82%	4.91%	5.03%
Quarter 3	7.75%	3.82%	4.05%	4.59%
Quarter 4	7.25%	3.36%	3.34%	3.91%
2008: Quarter 1	5.25%	1.38%	1.55%	3.45%
Quarter 2	5.00%	1.90%	2.36%	
Quarter 3	5.00%	0.92%	1.78%	3.99% 3.85%
Quarter 4	3.25%	0.11%	0.37%	
Qualiter 4	5.2576	0.1176	0.37%	2.25%
2009: Quarter 1	3.25%	0.21%	0.57%	2.71%
Quarter 2	3.25%	0.19%	0.56%	3.53%
Quarter 3	3.25%	0.14%	0.40%	3.31%
Quarter 4	3.25%	0.06%	0.47%	3.85%
2010: Quarter 1	3.25%	0.16%	0.41%	3.84%
Quarter 2	3.25%	0.18%	0.32%	3.84 <i>%</i> 2.97%
Quarter 3	3.25%	0.18%	0.32%	2.97%
Quarter 4	3.25%	0.12%	0.29%	2.97%
	0.2070	0.1270	0.2370	5.50%
2011: Quarter 1	3.25%	0.09%	0.30%	3.47%
Quarter 2	3.25%	0.03%	0.19%	3.18%
As of August 12, 2011	3.25%	0.02%	0.11%	2.24%

(1) End of period data.

Sources: Federal Reserve and The Wall Street Journal.

#### EXHIBIT III-1

### **General Characteristics of Publicly-Traded Institutions**

RP FINANCIAL, LC. Financial Services Industry Consultants 1100 North Stebe Road, Suite 1100 Arlington, Virginia 22201 (703) 528-1700

# Exhibit III-1 Characteristics of Publicly-Traded Thrifts August 12, 2011

			Primary	Operatin			scal		tock	Market
Ticker	Financial Institution	Exchg.	Market	Strat(1)	Assets(2) (\$Mil)	Offices	Year	Date	Price (\$)	Value (\$Mil)
					(******)				(4)	(SWTT)
Califo	ornia Companies									
BOFI	Bofi Holding, Inc. Of CA (3)	NASDAO	San Diego, CA	Thrift	1,940	1	06-30	03/05	14.36	150
PROV	Provident Fin. Holdings of CA (3)		Riverside, CA	м.в.	1,315	14	06-30		8.30	95
RFFG	Kaiser Federal Fin Group of CA (3)		Covina, CA	Thrift	902 M	9	06-30			116
FPTB BYFC	First PacTrust Bancorp of CA (3)		Chula Vista, CA	Thrift	882	9	12-31			144
BIFC	Broadway Financial Corp. of CA (3)	NASDAQ	Los Angeles, CA	Thrift	477 M	5	12-31	01/96	2.00	3
Florid	la Companies									
BKU	BankUnited, Inc. (3)	WGB			10 045			,		
BBX	BankAtlantic Bancorp Inc of FL (3)	NYSE NYSE	FortLauderdaleFL	Thrift M.B.	10,846 4,528 S	0 101	12-31	11/83	21.80 0.74	
	•							,		
Mid-A	lantic_Companies									
HCBK	Hudson City Bancorp, Inc of NJ (3)	NASDAQ	Paramus, NJ	Thrift	51,781	135	12-31	06/05	6.23	3,281
NYB	New York Community Bcrp of NY (3)	NYSE	Westbury, NY	Thrift	40,601	281	12-31			
AF ISBC	Astoria Financial Corp. of NY (3)	NYSB	Lake Success, NY	Thrift	17,120	85	12-31		9.72	
NWBI	Investors Bcrp MHC of NJ(43.0) Northwest Bancshares Inc of PA (3)		Short Hills, NJ Warren, PA	Thrift Thrift	10,206 8,089	83 172	06-30 06-30			
PFS	Provident Fin. Serv. Inc of NJ (3)	NYSE	Jersey City, NJ	Thrift	6,825 D	83	12-31			719
BNCL	Beneficial Mut MHC of PA(43.7)		Philadelphia, PA	Thrift	4,712	65	12-31			
FFIC	Flushing Fin. Corp. of NY (3)		Lake Success, NY	Thrift	4,323	19	12-31			
WSFS	WSFS Financial Corp. of DE (3)		Wilmington, DE	Div.	4,152	38	12-31			
DCOM TRST	Dime Community Bancshars of NY (3)		Brooklyn, NY	Thrift	4,093	25	12-31		11.28	
PBNY	TrustCo Bank Corp NY of NY (3) Provident NY Bncrp, Inc. of NY (3)		Glenville, NY Montebello, NY	Thrift Thrift	4,070	133 37	09-30			
KRNY	Rearny Fin Cp MHC of NJ (25.1)		Fairfield, NJ	Thrift	2,904	40	06-30			
ORIT	Oritani Financial Corp of NJ (3)		Twnship of WA NJ	Thrift	2,587	23	06-30	•		
NFBR	Northfield Bcp MHC of NY(43.4)		Avenel, NY	Thrift	2,308	19	12-31			
OCFC	OceanFirst Fin. Corp of NJ (3)		Toms River, NJ	Thrift	2,239	23	12-31			
ESBF Roma	ESE Financial Corp. of PA (3) Roma Fin Corp MHC of NJ (26.2)		Ellwood City, PA Robbinsville, NJ	Thrift Thrift	1,968 1,892	24 27	12-31			
PVSA	Parkvale Financial Corp of PA (3)		Monroeville, PA	Thrift	1,801 M	47	06-30			
ABBC	Abington Bancorp, Inc. of PA (3)		Jenkintown, PA	Thrift	1,177	20	12-33			
CSBK	Clifton Svg Bp MHC of NJ(35.8)	NASDAC	Clifton, NJ	Thrift	1,135	12	03-31			
ESSA	ESSA Bancorp, Inc. of PA (3)		Stroudsburg, PA	Thrift	1,103	18	09-30			
FXCB	Fox Chase Bancorp, Inc. of PA (3)		Hatboro, PA	Thrift	1,088	11 17	12-31			
CBNJ BFED	Cape Bancorp, Inc. of NJ (3) Beacon Federal Bancorp of NY (3)		Cape My Ct Hs,NJ Bast Syracuse NY	Thrift Thrift	1,068 1,034 M	- 17	12-31			
SVBI	Severn Bancorp, Inc. of MD (3)		Annapolis, MD	Thrift	937	4	12-31		2.76	
OSHC	Ocean Shore Holding Co. of NJ (3)		Ocean City, NJ	Thrift	860	10	12-33	12/09	11.85	6 86
HARL	Harleysville Svgs Fin Cp of PA (3)		Harleysville, PA	Thrift	858	8	09-30			
THRD	TF Fin. Corp. of Newtown PA (3)		Newtown, PA	Thrift	692	14	12-31			
CARV MLVF	Carver Bancorp, Inc. of NY (3)		) New York, NY ) Paoli, PA	Thrift Thrift	678 674	9	03-31			-
FSBI	Malvern Fed Bncp MHC PA(44.6) Fidelity Bancorp, Inc. of PA (3)		Pittsburgh, PA	Thrift	667	13	09-30			
ONFC	Oneida Financial Corp. of NY (3)		Oneida, NY	Thrift	658	13	12-31			
BCSB	BCSB Bancorp, Inc. of MD (3)		Baltimore, MD	Thrift	630	18	09-30			
COBR	Colonial Financial Serv. of NJ (3)		Bridgeton, NJ	Thrift	601	9	12-31			
GCBC MGYR	Green Co Bcrp MHC of NY (44.1) Magyar Bancorp MHC of NJ(44.7)		Catskill, NY NW Brunswick, NJ	Thrift Thrift	548 538 M	14 6	06-30 09-30			
PBIP	Prudential Bncp MHC Of NJ(44.7) Prudential Bncp MHC PA (25.5)		) Philadelphia, PA	Thrift	506 M	7	09-30			
ESBK	Elmira Svgs Bank, FSB of NY (3)		Elmira, NY	Thrift	500	11	12-31			
LSBK	Lake Shore Bnp MHC of NY (39.4)	NASDAC	Dunkirk, NY	Thrift	484 M	10	12-31	L 04/06	10.00	
BFSB	Brooklyn Fed MHC of NY (28.2)		Brooklyn, NY	Thrift	470	5	09-30			
ALLB	Alliance Bancorp, Inc. of PA (3)		Broomall, PA	Thrift	467	9 7	12-33			
NECB STND	NE Comm Bacrp MHC of NY (44.6)		White Plains, NY	Thrift Thrift	455 M 438	12	12-33	•		
PBHC	Standard Financial Corp. of PA (3) Pathfinder BC MHC of NY (36.3)		Monroeville, PA Oswego, NY	Thrift	419	. 14	12-31			
WSB	WSB Holdings, Inc. of Bowie MD (3)		Bowie, MD	Thrift	390	5	12-31			
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#### Exhibit III-1 Characteristics of Publicly-Traded Thrifts August 12, 2011

Ticker	Financial Institution	Exchg.	Primary Market	Operation Strat(1)	ng Total ) Assets(2)	F: Offices	iscal Year	Conv. : Date	Stock Price	Market Value
					(\$Mil)				(\$)	(\$Mil)
Mid-At	lantic Companies (continued)									
OBAP	OBA Financial Serv. Inc of MD (3)	NASDAO	Germantown, MD	mb						
MSBF	MSB Fin Corp MHC of NJ (40.3)	NASDAQ	Millington, NJ	Thrift Thrift	356 M 349 M	5	06-30			
FFCO CMSB	FedFirst Financial Corp of PA (3)	NASDAQ	Monessen, PA	Thrift	346	9	06-30			
WVFC	CMS Bancorp Inc of W Plains NY (3) WVS Financial Corp. of PA (3)	NASDAQ	White Plains, NY	Thrift	248	6	09-30			
	(3)	NASDAQ	Pittsburgh, PA	Thrift	247 M	6	06-30			
Mid-We	est Companies									
FBC	Flagstar Bancorp, Inc. of MI (3)	NYSE	Troy, MI	Thrift	13,017 M	176				
TFSL CFFN	TFS Fin Corp MHC of OH (26.4)	NASDAQ	Cleveland, OH	Thrift	10,879	39	12-31 09-30			332
ABCW	Capitol Federal Fin Inc. of KS (3)	NASDAQ	Topeka, KS	Thrift	9,603	47	09-30	12/10		2,665 1,819
FPFC	Anchor BanCorp Wisconsin of WI (3) First Place Fin. Corp. of OH (3)		Madison, WI	M.B.	3,581 D	55	03-31	07/92		.13
BKMU	Bank Mutual Corp of WI (3)		Warren, OH Milwaukee, WI	Thrift	3,153 J	47	06-30	01/99		12
UCFC	United Community Fin. of OH (3)	NASDAO	Youngstown, OH	Thrift Thrift	2,523	80	12-31			145
FDBF	First Defiance Fin. Corp of OH (3)	NASDAQ	Defiance, OH	Thrift	2,102 2,046	38	12-31 12-31	07/98		28
WSBF Bfin	Waterstone Fin MHC of WI(26.2)	NASDAQ	Wauwatosa, WI	Thrift	1,723	10	12-31	10/95		129 82
MFSF	BankFinancial Corp. of IL (3) MutualFirst Fin. Inc. of IN (3)	NASDAQ	Burr Ridge, IL	Thrift	1,663	21	12-31	06/05		156
PULB	Pulaski Fin Cp of St. Louis MO (3)		Muncie, IN	Thrift	1,447 M	33	12-31	12/99		55
NASB	NASE Fin, Inc. of Grandview MO (3)		St. Louis, MO Grandview, MO	Thrift	1,332	12	09-30	12/98		69
HFFC	HF Financial Corp. of SD (3)		Sioux Falls, SD	Thrift Thrift	1,257 1,191	9	09-30	09/85		78
CITZ	CFS Bancorp, Inc of Munster IN (3)		Munster, IN	Thrift	1,144 M	33 22	06-30 12-31	04/92		66
CASH HFBC	Meta Financial Group of IA (3)	NASDAQ	Storm Lake, IA	Thrift	1,074	12	09-30	09/93		59 60
HMNF	HopPed Bancorp, Inc. of KY (3) HMN Financial, Inc. of MN (3)		Hopkinsville, KY	Thrift	1,062	18	12-31	02/98		56
PVFC	PVF Capital Corp. of Solon OH (3)		Rochester, MN	Thrift	807	15	12-31	06/94		10
CHEV	Cheviot Fin Cp MHC of OH(38.5)	NASDAQ	Solon, OH Cincinnati, OH	R.E. Thrift	777 M	18	06-30	12/92		37
CZWI	Citizens Comm Bncorp Inc of WI (3)		Eau Claire, WI	Thrift	597 582 M	6	12-31	01/04		74
FCLF	First Clover Leaf Fin Cp of IL (3)	NASDAQ	Edwardsville, IL	Thrift	576 M	27	09-30 12-31	11/06 07/06		29 46
FSFG UCBA	First Savings Fin. Grp. of IN (3)	NASDAQ	Clarksville, IN	Thrift	524	12	09-30	12/08		37
IROO	United Comm Bncp MHC IN (40.7) IF Bancorp, Inc. of IL (3)		Lawrenceburg, IN	Thrift	476 M	9	06-30	03/06		47
FCAP	First Capital, Inc. of IN (3)		Watseka, IL	Thrift	448 P	5	06-30	07/11	10.90	52
LPSB	LaPorte Bancrp MHC of IN(45.0)		Corydon, IN La Porte, IN	Thrift Thrift	445	13	12-31	01/99		49
WAYN	Wayne Savings Bancshares of OH (3)	NASDAO	Wooster, OH	Thrift	443 M 412	8 11	12-31 03-31	10/07	9.30	43
RIVR	River Valley Bancorp of IN (3)		Madison, IN	Thrift	387 M	10	12-31	01/03 12/96	8.35 16.19	25 25
LSBI WBKC	LSB Fin. Corp. of Lafayette IN (3)	NASDAQ	Lafayette, IN	Thrift	360	s	12-31	02/95		20
JXSB	Wolverine Bancorp, Inc. of MI (3)	NASDAQ	Midland, MI	Thrift	313 M	5	12-31	01/11		35
CFBR	Jacksonville Bancorp Inc of IL (3) Central Federal Corp. of OH (3)		Jacksonville, IL	Thrift	305	7	12-31	07/10		25
KFFB	KY Fst Fed Bp MHC of KY (39.3)		Fairlawn, OH Hazard, KY	Thrift	278	4	12-31	12/98	0.95	4
FFNM	First Fed of N. Michigan of MI (3)		Alpena, MI	Thrift Thrift	229 M 219	4	06-30 12-31	03/05 04/05	7.49 3.40	58
FFDF	FFD Financial Corp of Dover OH (3)		Dover, OH	Thrift	211 M	5	06-30	04/05	16.27	10 16
PFED FBSI	Park Bancorp of Chicago IL (3)		Chicago, IL	Thrift	208 M	5	12-31	08/96	3.17	4
1201	Pirst Bancshares, Inc. of MO (3)	NASDAQ	Mnth Grove, MO	Thrift	204 M	11	06-30	12/93	6.84	11
New En	gland Companies									
PBCT	Peoples United Financial of CT (3)	NASDAO	Bridgeport, CT	Div.	75 377	344	10	A / 1		
BHLB	Berkshire Hills Bancorp of MA (3)		Pittsfield, MA	Div. Thrift	25,323 3,225	340 44	12-31 12-31	04/07	11.05	3,923
BRKL	Brookline Bancorp, Inc. of MA (3)		Brookline, MA	Thrift	3,114	44 20	12-31	06/00 07/02	20.03 7.60	335 449
ebse RCKB	Meridian Fn Serv MHC MA (41.4)	NASDAQ	East Boston, MA	Thrift	1,924	25	12-31	01/02	12.50	449 278
UBNK	Rockville Fin New, Inc. of CT (3)	NASDAQ	Vrn Rockville CT	Thrift	1,747	22	12-31	03/11	9.07	268
FBNK	United Financial Encrp of MA (3) First Connecticut Encorp of CT (3)		W Springfield MA	Thrift	1,610	24	12-31	12/07	14.88	240
WFD	Westfield Fin. Inc. of MA (3)		Farmington, CT Westfield, MA	Thrift	1,604 P	19	12-31	06/11	10.76	192
HIFS	Hingham Inst. for Sav. of MA (3)	NASDAO	Hingham, MA	Thrift Thrift	1,239 D 1,067	11 10	12-31	01/07	7.28	203
NHTB SIFI	NH Thrift Bancshares of NH (3)	NASDAQ	Newport, NH	Thrift	1,031	27	12-31 12-31	12/88 05/86	54.75 12.30	116
	Si Financial Group, Inc. of CT (3)	NASDAQ	Willimantic, CT	Thrift	949	21	12-31	01/11	9.35	71 99
	Naugatuck Valley Fin Crp of CT (3)	NASDAQ	Naugatuck, CT	Thrift	593 P	10	12-31	06/11	7.50	53
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Financial Services Industry Consultants 1100 North Glebe Road, Suite 1100 Arlington, Virginia 22201 (703) 528-1700

#### Exhibit III-1 Characteristics of Publicly-Traded Thrifts August 12, 2011

Primary Operating Total Fiscal Conv. Stock Market Ticker Financial Institution Exchg. Market Strat(1) Assets(2) Offices Year Date Price Value (SMil) (\$) (\$Mil) New England Companies (continued) CBNK Chicopee Bancorp, Inc. of MA (3) NASDAQ Chicopee, MA Thrift 580 8 12-31 07/06 13.85 81 HBNK Hampden Bancorp, Inc. of MA (3) NASDAQ Springfield, MA Thrift 575 M 9 06-30 01/07 12.70 PEOP Peoples Ped Bancshrs Inc of MA (3) 86 NASDAQ Brighton, MA Thrift 538 07/10 13.93 6 09-30 99 CEBK Central Bncrp of Somerville MA (3) NASDAQ Somerville, MA Thrift 512 D 11 03-31 10/86 19.60 33 PSBH PSB Hldgs Inc MHC of CT (42.9) NASDAQ Putnam, CT Thrift 477 M 8 06-30 10/04 4.75 31 NESB Newport Bancorp, Inc. of RI (3) NASDAQ Newport, RI Thrift 454 6 12-31 07/06 13.25 46 MFLR Mayflower Bancorp, Inc. of MA (3) NASDAQ Middleboro, MA Thrift 247 M 04-30 8 12/87 7.78 16 North-West Companies Washington Pederal, Inc. of WA (3) NASDAQ Seattle, WA WFSL Thrift 13,323 163 09-30 11/82 14.90 1,646 FFNW First Fin NW, Inc of Renton WA (3) NASDAQ Renton, WA Thrift 1,151 1 12-31 10/07 4.70 88 RVSB Riverview Bancorp, Inc. of WA (3) NASDAQ Vancouver, WA Thrift 886 17 03-31 10/97 2.74 62 TSBK Timberland Bancorp, Inc. of WA (3) NASDAQ Hoquiam, WA Thrift 735 22 09-30 01/98 5.30 37 Anchor Bancorp of Aberdeen, WA (3) NASDAQ Aberdeen, WA ANCB Thrift 510 M 15 06-30 01/11 8.50 22 South-East Companies FFCH Pirst Fin. Holdings Inc. of SC (3) NASDAQ Charleston, SC Thrift 3,222 67 09-30 11/83 6.46 107 Citizens South Bnkg Corp of NC (3) CSBC NASDAQ Gastonia, NC Thrift 1,118 21 12-31 10/02 3.97 46 FRNK Franklin Financial Corp. of VA (3) NASDAQ Glen Allen, VA Thrift 1.101 P 9 09-30 04/11 11.52 165 CHFN Charter Fin Corp MHC GA (49.0) NASDAQ West Point, GA Thrift 956 17 09-30 09/10 9,10 169 Heritage Fin Group, Inc of GA (3) HBOS NASDAQ Albany, GA Thrift 952 M 16 12-31 11/10 11.31 99 ACPC Atlantic Coast Fin. Corp of GA (3) NASDAQ Waycross, GA Thrift 891 P 12 12-31 02/11 4.75 12 HBCP Home Bancorp Inc. Lafayette LA (3) NASDAQ Lafayette, LA Thrift 700 M 18 12-31 10/08 14.11 113 FFBH First Fed. Bancshares of AR (3) NASDAQ Harrison, AR Thrift 616 18 12-31 05/96 6.04 117 JFBI Jefferson Bancshares Inc of TN (3) NASDAQ Morristown, TN Thrift 578 M 12 06-30 07/03 3.12 21 Community Fin. Corp. of VA (3) CFFC NASDAQ Staunton, VA Thrift 523 11 03-31 03/88 3.70 16 OFED Oconee Fed Fn Cp MHC SC (35.0) NASDAQ Seneca, SC Thrift 377 M 5 06-30 01/11 11.00 70 FABK First Advantage Bancorp of TN (3) NASDAQ Clarksville, TN Thrift 342 M 5 12-31 11/07 12.74 52 LABC Louisiana Bancorp, Inc. of LA (3) NASDAQ Metairie, LA Thrift 324 M 3 12-31 07/07 15.60 54 Athens Bancshares, Inc. of TN (3) AFCB NASDAQ Athens, TN Thrift 284 M 7 12-31 01/10 11.29 29 State Investors Bancorp of LA (3) SIBC NASDAQ Metairie, LA Thrift 239 P 12-31 4 07/11 11.45 33 HFBL Home Federal Bancorp Inc of LA (3) NASDAQ Shreveport, LA Thrift 233 5 06-30 12/10 13.50 41 South-West Companies VPFG ViewPoint Financal Group of TX (3) NASDAQ Plano, TX Thrift 2,964 07/10 11.84 24 12-31 412 DARC OmniAmerican Bancorp Inc of TX (3) NASDAQ Fort Worth, TX Thrift 1,328 16 12-31 01/10 14.15 165 SPBC SP Bancorp, Inc. of Plano, TX (3) NASDAQ Plano, TX Thrift 259 M 12-31 11/10 11.00 19 Western Companies (Excl CA) TBNK Territorial Bancorp, Inc of HI (3) NASDAQ Honolulu, HI Thrift 1,488 M 25 07/09 19.50 12-31 226 EBMT Eagle Bancorp Montanta of MT (3) NASDAQ Helena, MT Thrift 331 6 06-30 04/10 10.50 41

#### Other Areas

NOTES: (1) Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.B.=Real Estate Developer, Div.=Diversified, and Ret.=Retail Banking. (2) Most recent quarter end available (E=Estimated, and P=Pro Forma)

Source: SNL Financial, LC.

Date of Last Update: 08/12/11

#### EXHIBIT III-2

### Public Market Pricing of Mid-Atlantic Thrift Institutions

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Bxhibit III-2 Market Pricing Comparatives Prices As of August 12, 2011

		Market Capitalization	1.	Per Sha Core	51		Pricin	Pricing Ratios (3)	(8)		Div	Dividends (4			7			:			
Financial Institution		~	Market Value (\$Mil)	12-Mth EPS(2) (\$)	Value/ Share (\$)	7/ <u>7</u>	B/B (*)	P/A (\$)	₽.e	P/CORE S	Amount/ Share (\$)	Yield Ra	Payout Ratio(5) A	Total Ed Assets Au (\$Mil)	Equity/ Tr Assets A	/ TDG Eq/ NP. / Assets Ass (%)	As/ As/ (1)	ତିଅଧି	m 2	Core ROA (%)	ROE (A)
All Public Companies Special Selection Grouping(8)	couping(8)	10.07 10.37	249.13 355.10	-0.0- 1.19	13.03 12.44	17.88 17.39	76.37 83.45	9.61	83.40 94.41	<b>19.4</b> 3 18.18	0.21 0.25	1.95	28.02 34.90	3,982	12.21	11.28 11.47	3.83 3.87	0.10 0.31	1.20 3.93	0.01	0.28 3.83
Comparable Group																					
Special Comparative Group(8) ABBC Abington Bancorp, Inc. Alta Alliance Bancorp, Inc.	<pre>il Comparative Group(8) Abington Bancorp, Inc. of PA(7) Aliance Bancorp. rnc. of va</pre>	8.16 10.52	165.21	65.0	10.68		76.40		40	20.92	0.24	2.94	48.								
	Astoria Financial Corp. of NY	9.72	957.30	0.87	15.70		67.96 74.88		96 57	26.68	0.20	1.9	1.28	467						-	3.70 3.45
	Beacon Federal Bancorp of NY Branchon Federal Bancorp of NY	11.75	37.51 85.59	0.24	16.12	MM 15.30	72.89 76.87	5.96 8.28	72.98	MM MI	0.0		182	100	9.17 9.17		2.29	0.12	7.17 1.29	0.47 0.12	6.85 1.34
	BENELICIAL MUL MHC OF PA(43.7) Brooklyn Fed MHC of NY (28.2)	7.50	270.46 2.98	-0.22	7.73 3.16			.,	28	Ŵ	0.00	0.00	NA NA	112			•			~ ~	5.59
CMSB CMS BADCOTP In CBNJ Cape BADCOTP, 1	CMS Bancorp Inc of W Plains NY Cape Bancorp, Inc. of NJ	7.70	14.35	-0.05	11.84				22	N N	0.04	4.88	MM 0.00	470 248				1.01			1.64
	Carver Bancorp, Inc. of NY Clifton Svy Bn MHC of N1/15 01/21	0.69		-15.01	3.71					5.03 MM	0.00	0.00	0.00	.068 1					•		10.6
	Colonial Financial Serv. of NJ	10.85.	45.44	12.0	6.93 17.15					28.88	0.24	2.52					-	0.76	4.76		NM 4.76
ESB? ESB Financial (	Corp. of PA	11.28	394.31 173.64	1.34	5.93 50.51					8.42	0.56	4.96 4	43.08 4	601 1 4,093			4.84 0.87	0.52 L.11		• •	4.50
ESSA ESSA Bancorp, J ESBE Elmira Sure Bar	Inc. of PA	10.74	133.29	0.32	13.26					11.04 33.56	0.40	3.42 1.86		~ ~			0.83	0.80			9.12
FPCO Fedrirst Finan	redriret Financial Corp of PA	13.61	31.43	1.25	20.31 19.99					12.78	0.80	5.01					5.13 6.99	4.0			2.36 4.31
FSBI Fidelity Bancos FFIC Flushing Fin. (	rp, Inc. of PA Corp. of NY	10.00	30.63	0.42	14.25					мм 23.81	0.08	0.88					0.99	14		~ •	1.65
FXCB Fox Chase Banco	orp, Inc. of PA	12.77	185.92	0.20	14.41					8.65 NM	0.52	4.55 4						1 46.0			10.60
HARL Harleysville St	MHC OF NY (44.1) vgs Fin Cp of PA	14.50	31.36	1.24	11.60					13.94	0.70	4.05		548 2				5			1.41
MCBK Nudson City Bar ISBC Investors Born	Rudson City Bancorp, Inc of NJ Investors Born MMC of MI(43 0)		3281.39	-0.40	9.28					E9.8	0.32							0.65 1			1.59
	Kearny Fin Cp MHC of NJ (25.1)	8.39	671.66 150.37	0.58	8.34					23.14	0.00									0.69	1.19
LISBN Lake Shore Bup MSBF MSB Fin Corp M	Lake Shore Bup MHC of NY (39.4) MSB Fin Cord MHC of NJ (40.3)	10.00	24.48	0.41	9.55					AN 24.39	0.28								1.69	5.95	1.97
	Magyar Bancorp MHC of NJ(44.7)	4.10		0.50	1.57					37.86 8.20	0.12						8.27			101	1.80
	NE Comm Bucry MRC of NY (44.6)	6.47	38.50	-1.19	9.98 11.8					NN NN	0.12							•	16.1	1.05 -1	6.70 1.34
	New York Community Berp of NY Northfield Ben MHC of NY(43.4)			86.0	12.71					12.65	7.00						11.07 0			<b>a</b> 4	3.14
NWBI Northwest Bancs OBAF OBA Financial S	Northwest Bancshares Inc of PA OBA Financial Serv. Inc of MD	11.47	1184.46	0.60	11.88	19.44				37.76 L9.12	0.24 0.46	3.84 7	64.86 2 74.58 8					0.69	3.93	0.62	3.51
OSHC Ocean Shore Hol	lding Co. of NJ			0.74	14.09					NM 16.01	0.00					2.72	2.97			~	86.0
ONFC Oneida Financia	Opeida Financial Corp. of NY	11.81 8.50		0.99 0.81	11.32 12.31					1.93	0.48						99				5.35 9.19
PVSA Parkvale Financi PVSA Parkvale Financ	ial Corp of NJ cial Corp of PA(7)		662.83	0.52	11.63					2.96	0.40										7.02 4.48
PBHC Pathfinder BC N PFS Provident Fin.	Pathfinder BC MHC of NY (36.3)			0.67	10.52						0.08						2.04 -0	•	16.	.36	5.16
PBNY Provident NY BD	Provident NY Bacrp, Inc. of NY	6.62	718.61 251.60	0.30	15.35					4.60	0.48									1.12	5.43
	Frudential Bncp MHC PA (25.5) Roma Fin Corp MHC of NJ (26.2)	5.50		-0.11	5.34					WIN	0.00								1.12	0.38 1.02	2.68 0.18
		2.78		-0.15	7.72					e e	0.00					-			55	.22	1.83
	of Newtown PA	21.25	59.97	0.79	22.25					5.65	0.00							5	6.5	1.76	5.10
	orp NY of NY Inc. of Bowie MD	4.23		0.37		85 NM				1.43	0.26					10.00	NA 4	.u	E0.1	1. ET. 0	00.E
WSFS WSFS Financial Corp. of DE WVFC WVS Financial Corp. of PA	Corp. of DE Corp. of PA	34.98 9.01	300.97 18.54	1.62	37.62	17.40	92.98	7.25 10	104.11 2	21.59	0 48	1.37	NM 23.88 4	390 1 4,152	13.56 1. 9.05	13.56 10 8.29	0.18 -0 2.44 0	0.28 -2	21.12	. 12 .	-0.92 3.87
		1		1		3				0F.7	0.16	L.78 5				1.46 (	0.97 0	. 20	61.1		2.41

Werage of High/Low or Bid/Ask price per share.
 228 (state core basis) is based on actual trailing twelve month data, adjusted to cmit non-operating items on a tax effected basis.
 219 "E "Frice to basis) is based on actual trailing twelve month data, adjusted to cmit non-operating items on a tax effected basis.
 21 Tadicated twelve month dividend, based on law quarterly dividend declared.
 21 Indicated dividend to a present of trailing twelve month data, strike to tangible book value, and F/coss = Price to astimated core earnings.
 23 Indicated dividend dividend, based on law quarterly dividend declared.
 24 Indicated dividend and Ros (return on equity) are indicated declared.
 25 Indicated dividend and Ros (return on equity) are indicated tatios based on trailing twelve month earnings and average equity and assets balances.
 26 RoA (return or average those companies the subject of actual or rumored acquisition activities or musual operating characteristics.

Source: SNL Financial, LC. and RF Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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### EXHIBIT III-3

### Public Market Pricing of Midwest Thrift Institutions

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ER FINANCIAL, LC. Financial Services Industry Consultants 1100 North Giabe Road, Suite 1100 Arlington, Virginia 22201 (703) 528-1700

Exhibit III-3 Market Pricing Comparatives Prices As of August 12, 2011

	Market Capitalization	1.	Per Sha Core	re Data Book		Pricin	Pricing Ratios (3	(8)		.viq	Dividenda (4)	_		676						
Financial Institution		Value (\$Mil)	BPS(2) (\$)	MCD Value/ (2) Share \$) (\$)	P/B (X)	B/B	P/A	P/TB	P/CORE SI	Amount / Share	Yield Ra	Payout Ratio(5) A	Total E Assets A	Equity/ T Assets A	TDG Eq/ 1 Assets A	NPAs/ Assets	ROA ROB	1.1	Core ROA	ROB
all Public Commandae		:	:										~				E			<b>(%</b> )
Special Salection Grouping(8)	68.1	E1.642 64.EII	-0.03	13.03 12.24	17.88 15.20	76.37 63.97	9.61	83.40 68.45	19.43 19.48	0.21	1.95	28.02 23.60	2,637 1,779	11.91 10.65	11.28 10.04	3.83 4.73 -	0.10	1.20	0.01	0.28
Comparable Group																				
Special Comparative Group(8)	:																			
	0.61 3.13	13.22	-3.44	0.15	ē ģ	NN 15	0.37		WN I	00.00			-		_	-	-1.49		-	NM
BFIN Bankfinancial Corp. of IL CTTT THE SECTION TO A MILLING	7.41	156.15	-0.17						NA NA	0.28						~ .	~			9.59
	5.40 10.86	58.69 1819 03	0.27						20.00	0.04									~ ~	1.41
	0.95	3.92	-1.41				_		28.58	0.30			~							4.08
CNEV Cheviot Fin Cp MHC of OH(38.5)	8.32	28.40	0.21						39.62	0.48						_	~ ~			8.21
	5.62	28.74 16 47	-1.24						WN	0.00										2.65
	6.84	10.61	-2.45						L7.49	0.68					_	_	_			5.10
FCAP First Capital, Inc. of IN With First Cloud to first of the	17.60	49.03	1.18						мп L4.92	0.76							~ .			7.40
	5.89	46.42	0.38						LS.50	0.24										6.78 3.85
	3.40	18.6	0.02						24.16 NW	0.0					_		_			2.14
FFFC First Place Fin. Corp. of OH	0.70	11.88	-2.91						WN	00.0				_			~ ~			0.24
	0.60	332.50	1.65						9.39	00.0										7.05
MPPC HF Financial Corp. of SD	9.40	65.56	0.22						WN	0.00					_	~ .				6.38
HANF HAN FIDADCIAL, IDC. OF MN HFBC HODFed BADCOTD, Inc. of YV	2.20	9.65	-2.69						ž	0.00										1.62
	10.90	52.44	16.0-						NN S	0.32										2.02
UXSB Jacksonville Bancorp Inc of IL	13.10	25.30	1.34					70.24	9.78	0.30	2.29 1	0.00	448 305	0.00	0.00	1.36		WN (	0.48	ē.
	7.49	23.39	0.18						WN	0.40			_							2.42
	9.30	19.22	0.44						69.65	0.00			_	_			_			2.80
CASH Meta Financial Group of IA MPSF Withel First Fin Tan of Th	19.33	60.25	2.54						7.61	0.52			_							00.4
	(B.)	11.45	15.0						5.26	0.24										1.64
	1.45	37.22	-0.58						žž	0.90							-			3.88
PFED Park Bancorp of Chicago IL	3.17	3.78	-4.78						M	0.00			_							8. <del>1</del> 7
RIVE FULGERI FIN CP OF SC. LOUIS MO RIVE RIVER Valley Danger of TV	6.57	68.83	16.0						1.19	0.38										2.77
	49.64	101.53	18.0						.9,99	0.84		'	_							3.84
	6.00	19.14	-0.16						e wy	0.44								-		5.53
Worm witted Community Fin. of OH	0.90	27.87	-1.07						N	0.00										R7.7
WAYN WAYDE Savings Bancshares of ON	2.61	21.40	-1.00						Ne se	00.0			_							8.15
WBKC Wolverine Bancorp, Inc. of MI	14.04	35.21	0.20						2.65 NM	0.24				-						5.15
									1	2010				•						1.95

Average of Migh/Low or Bid/Ask price par share.
 PTS entrance core bestain the based on actual trailing twelve month date, adjusted to omit non-operating items on a tax effected basis.
 PTS = Price to earnings! P/B = Price to book! P/A = Price to assets! P/TB = Price to tangible book value; and P/COSE = Price to estimated core earnings.
 Indicated twitter month dividend, based on last guarterly dividend declared.
 Row and the dividend, based on last guarterly dividend declared.
 Row assets! and ROS (return on equity) are indicated tacings.
 Rocludes from averages those comparise the subject of actual on trailing twelve month earnings and average equity and assets balances.
 Rocludes from averages those comparise the subject of actual or tunored acquisition activities or unusual operating characteristics.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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### EXHIBIT III-4

## Peer Group Market Area Comparative Analysis

### Exhibit III-4 Peer Group Market Area Comparative Analysis

				Proj.			Per Capi	ta Income	Deposit
		Popula	tion	Pop.	2000-2010	2010-2015	2010	% State	Market
Institution	County	2000	2010	<u>2015</u>	<u>% Change</u>	% Change	<u>Amount</u>	<u>Average</u>	Share(1)
		(000)	(000)	(000)					
Elmira Savings Bank - NY	Chemung	91	88	86	-3.3%	-1.8%	\$23,052	78.3%	22.4%
First Capital, Inc IN	Harrison	34	38	39	9.5%	2.9%	\$23,094	90.6%	36.6%
First Clover Leaf Financial Corp IL	Madison	259	270	274	4.3%	1.6%	\$25,585	90.6%	10.1%
First Savings Financial Group, Inc IN	Clark	96	110	116	13.8%	5.6%	\$25,333	99.3%	12.0%
Jacksonville Bancorp Inc IL	Morgan	37	35	35	-3.3%	-1.8%	\$22,470	79.6%	26.1%
LSB Financial Corp IN	Tippecanoe	149	169	180	13.2%	6.7%	\$24,477	96.0%	15.0%
OBA Financial Services, Inc MD	Montgomery	873	963	999	10.3%	3.8%	\$42,982	136.5%	0.7%
River Valley Bancorp - IN	Jefferson	32	33	33	3.7%	1.3%	\$22,318	87.5%	53.6%
WVS Financial Corp PA	Allegheny	1,282	1,221	1,192	-4.8%	-2.4%	\$28,283	106.4%	0.3%
Wayne Savings Bancshares - OH	Wayne	112	116	117	4.2%	1.0%	\$22,238	85.7%	13.1%
	Averages:	296	304	307	4.8%	1.7%	\$25,983	95.0%	19.0%
	Medians:	104	113	.117	4.3%	1.4%	\$23,786	90.6%	14.0%
Polonia Bancorp - PA	Philadelphia	1,518	1,440	1,402	-5.1%	-2.7%	\$20,987	78.9%	0.3%
	Montgomery	750	786	796	4.8%	1.3%	\$39,859	149.9%	0.2%

(1) Total institution deposits in headquarters county as percent of total county deposits as of June 30, 2010.

Sources: SNL Financial LC, FDIC.

### **EXHIBIT IV-1**

Stock Prices: As of August 12, 2011

#### RP PINANCIAL, LC. Financial Services Industry Consultants 1100 North Glebe Road, Suite 1100 Arlington, Virginia 222011 (703) 528-1700

#### Exhibit IV-1 Weekly Thrift Market Line - Part One Prices As Of August 12, 2011

*										Curre	nt Per S	Share Fi	nancials	
	Market Ca					rice Cha							Tangible	•
			Market	52 W	ek (1)			hange Fr		Trailing	12 Mo.	Book	Book	
Financial Institution			Capital-			Last		52 Wks M		12 Mo.	Core	Value/	Value/	Assets/
Financial Institution	Share(1) a			<u>High</u>	Low	Week			YrEnd(2)	BPS(3)	EPS(3)	Share	Share(4)	Share
	(\$)	(000)	(\$Mil)	(\$)	(\$)	(\$)	(%)	(%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)
Market Averages. All Public Companies (n	O MHC)													
All Public Companies(116)	10.47 3	33,022	278.7	13.07	8.59	10.86	-3.63	2.30	-4.68	0.06	-0.07	14.07	13.16	133.49
NYSE Traded Companies(6)	9.54 22	20,914	1,601.7	14.12	9.01	10.45	-6.76	-29.75	-33.89	0.16	0.25	9,80	7.41	95.55
NASDAQ Listed OTC Companies (110)	10.52 2	22,486	204.5	13.01	8.57	10.88	-3.45	4.10	-3.04	0.06		14.31	13.48	135.62
California Companies(5)	9.85	8,939	101.6	12.17	7.26	9.52	2.61	11.48	-2.35	0.99	0.40	13.12	13.04	149.04
Florida Companies(2)	11.27 8	37,692	1,088.9	15.75	10.81	12.68	-7.01	-31.81	-27.46	-0.70	-0.09	8.00	7.55	84.74
Mid-Atlantic Companies (36)	11.22 4	17,844	455.3	14.43	9.58	11.85	-5.62	3.61	-9.80	0.23	0.19	14.22	12.75	138.14
Mid-West Companies(32)	8.05 3	31,132	109.7	10.56	6.55	8.24	-2.41	-7.25	-5.06	-0.27	-0.53	13.13	12.49	141.95
New England Companies (17)	14.45 3	33,805	371.2	16.41	11.04	14.88	-4.01	17.04	1.80	0.73	0.73	15.56	14.08	134.00
North-West Companies (5)	7.23 3	12,262	370.9	9.22	6.12	7.56	-3.67	12.52	7.62	-0.28		13.11	12.24	105.13
South-East Companies(14)	9.50	6,824	60.6	11.93	8.14	9.74	-2.45	-4.42	-4.16	-0.77		14.95	14.81	120.35
South-West Companies(3)	12.33 1	16.075	198.8	14.16	9.52	12.95	-4.91	20.40	7.66	D.49		15.91	15.90	116.43
Western Companies (Excl CA)(2)	15.00	7,756	133.6	16.55	12.61	15.74	-3.90	9.94	-2.55	0.85		16.51	16.51	106.43
Thrift Strategy(110)	10.52 3	30,196	252.9	13.05	8.60	10.89	-3.57	2.76	-3.66	0.05		14.22	13.35	132.35
Mortgage Banker Strategy(3)		37.077	55.3	4.08	2.07	3.17	-2.15	3.94	-23.39	+1.18	-1.99	4.45	4.34	112.75
Real Estate Strategy(1)		25,670	37.2	2.23	1.27	1.52	-4.61	-24.87	-20.33	-0.38	-0.58	2.90	2.90	30.28
Diversified Strategy(2)	23.02 18			32.74	21.83	25.60	-8.75	-11.16	-23.70	1.23	1.04	26.13	21.38	276.92
Companies Issuing Dividends (72)		10,016	419.1	15.18	10.01	12.65	-3.99	5.15	-6.12	0.63		14.74	13.57	139.32
Companies Without Dividends (44)	7.81 2	22,054	58.4	9.75	6.38	8.06	-3.07	-2.15	-2.43	-0.83		13.03	12.53	124.34
Equity/Assets <6%(8)		18,505	14.5	3.50	0.87	1.13	1.21	-46.09	-25.00	-3.58	-3.94	5.13	4.47	172.29
Bouity/Assets 6-12%(54)		31,240	159.5	13.80	8.60	11.08	-3.61	0.29	-5.28	0.21		14.49	13.68	167.87
Equity/Assets >12%(54)		36.826	438.0	13.60	9.62	11.95	-4.30	10.91	-1.33	0.40		14.85	13.80	92.56
Converted Last 3 Mths (no MHC) (4)	10.15	8,151	82.7	11.16	9.25	10.39	-2.42	11.98	10.51	0.29		14.22	14.22	87.38
Actively Traded Companies(4)	23.93 3	32,693	475.4	27.53	16.13	24.05	-2.35	18.56	2.36	1.13	1.18	21.89	20.89	280.63
Market Value Below \$20 Million(18)		4.570	12.2	7.91	4.32	5.42	-1.24	-19.33	-9.93	-1.82	-2.20	11.47	11.21	166.96
Holding Company Structure(111)	10.05 3	34,227	287.4	12.66	6.32	10.45	-3.63	2.04	-4.77	-0.02		13.89	13.00	129.67
Assets Over \$1 Billion(55)		54,738	545.8	14.42	9.30	11.65	-5.74	-4.52	-14.09	0.33		13.28	11.99	129.66
Assets \$500 Million-\$1 Billion(31)		7,067	55.2	11.39	7.14	9.44	-2.83	8.01	1.49	-0.67		13.91	13.24	141.04
Assets \$250-\$500 Million(21)		3.321	35.5	13.10	9.36	11.83	-1.22	11.01	7.23	0.62	0.43	16.52	15.86	136.23
Assets less than \$250 Million(9)		2,066	18.2	10.62	7.49	8.67	0.55	1.29	2.36	-0.40		13.55	13.53	124.50
Goodwill Companies (68)		38,381	386.0	13,60	8.61	10.89	-4.43	1.13	-5.76	-0.02		14.13	12.58	139.42
Non-Goodwill Companies (46)	11.06 2		132.2	12.75	8.92	11.26	-2.29	6.92	-0.89	0.28		14.36	14.36	125.31
Acquirors of FSLIC Cases(1)	14.90 11			18.53	13.97	15.88	-6.17	-2.30	-11.94	1.09	1.09	16.84	14.53	120.64
-			-,,-	20100				2.50		2.05	1.35	10.31	***??	

Average of high/low or bid/ask price per share.
 Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized
 BPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.

(4) Excludes intangibles (such as goodwill, value of core deposits, etc.).

Sxcludes intangibles (such as goodwill, value of core deposits, etc.).
 ROA (return on assets) and ROB (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances.
 Annualized, based on last regular quarterly cash dividend announcement.
 Indicated dividend as a percent of trailing twelve month earnings.
 Box (uded from averages due to actual or runnored acquisition activities or unusual operating characteristics.
 For MHC institutions, market value reflects share price multiplied by public (non-MHC) shares.

Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SML Financial, LC. and RF Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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#### Exhibit IV-1 (continued) Weekly Thrift Market Line - Part One Prices As Of August 12, 2011

										Curre	nt Per S	Share Fin	nancials	
	Market (	Capitali	zation		P	rice Cha	nge Data						Tangible	
		Shares	Market	52 We	ek (1)		* * C	hange Fro	m	Trailing	12 Mo.	Book	Book	
	Price/	Outst-	Capital-			Last	Last	52 Wks M	ostRent	12 Mo.	Core	Value/	Value/	Assets/
Financial Institution	Share(1)	anding	ization(9)	High	LOW	Week	Week	Ago(2)	YrEnd(2)	EPS(3)	EPS(3)	Share	Share(4)	Share
	(\$)	(000)	(\$Mil)	(\$)	(\$)	(\$)	(%)	(%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)
Market Averages. MHC Institutions														
All Public Companies(25)	8.16	34,253	109.9	10.26	6.92	8.48	-3.11	-3.98	-4.53	0.21	0.15	8.14	7.59	70.74
NASDAQ Listed OTC Companies(25)	8.16	34,253	109.9	10.26	6.92	8.48	-3.11	-3.98	-4.53	0.21	0.15	8.14	7.59	70.74
Mid-Atlantic Companies(15)	8.30	28,543	111.8	10.56	7.01	8.61	-2.87	-4.74	-5.55	0.21	0.20	8.11	7.72	77.35
Mid-West Companies(6)	7.06	61,461	135.5	8.92	6.10	7.42	-4.07	-9.45	-10.64	0.13	-0.06	7.46	6.52	57.40
New England Companies(2)	8.63	14,385	65.7	10.14	6.43	9.05	-3.69	13.75	10.24	0.43	0.41	8.53	7.66	79.75
South-East Companies(2)	10.05	12,470	64.3	12.37	9.25	10.18	-1.30	0.05	6.12	0.23	0.21	9.98	9.85	55.40
Thrift Strategy(25)	8.16	34,253	109.9	10.26	6.92	8.48	-3.11	-3.98	-4.53	0.21	0.15	8.14	7.59	70.74
Companies Issuing Dividends(17)	8.27	15,394	50.5	10.44	7.06	8.65	-4.24	-4.85	-4.65	0.19	0.18	8.38	7.84	70.75
Companies Without Dividends (8)	7.95	71,972	226.7	9.91	6.64	8.13	-0.85	-2.24	-4.30	0.26	0.09	7.66	7.10	70.70
Equity/Assets 6-12%(16)	7.80	17,306	68.0	9.94	6.38	7.99	-1.72	-3.88	-5.59	0.25	0.16	8.10	7.64	83.24
Equity/Assets >12%(9)	8.88	68,147	193.8	10.92	8.00	9.44	~5.88	-4.16	-2.43	0.13	0.14	8.23	7.49	45.73
Market Value Below \$20 Million(1)	0.82	12,883	3.0	4.16	0.36	0.84	-2.38	-78.13	-36.43	-0.37	-0.24	3.16	3.16	36.48
Holding Company Structure(23)	8.28	35,307	114.0	10.36	7.00	8.60	-3.24	-3.31	-4.34	0.22	0.16	8.26	7.69	71.62
Assets Over \$1 Billion(9)	9.26	86,989	280.3	11.30	8.09	9.82	-5.42	-5.22	-7.34	0.20	0.05	7.60	7.03	60.69
Assets \$500 Million-\$1 Billion(6)	8.57	8,921	35.1	10.78	7.47	8.62	0.53	-6.39	-4.57	0.18	0.11	8.34	8.07	84.08
Assets \$250-\$500 Million(9)	6.99	7,206	18.0	B.99	5.56	7.14	-2.07	0.90	-0.41	0.25	0.26	8.57	7.98	75.37
Assets less than \$250 Million(1)	7.49	7,785	23.4	10.40	6.51	8.90	-15.84	-23.42	-19.03	0.19	0.18	7.49	5.61	29.37
Goodwill Companies (16)	8.42	47,854	156.1	10.17	7.07	8.85	-4.45	0.37	-3.59	0.24	0.14	7.99	7.16	66.69
Non-Goodwill Companies(9)	7.64	7,052	17.6	10,45	6.63	7.72	-0.43	-12.66	-6.42	0.16	0.17	8.44	8.44	78.83
MHC Institutions (25)	B.16	34,253	109.9	10.26	6.92	8.48	-3.11	-3.98	-4.53	0.21	0.15	8.14	7.59	70.74
	0120							·,- ·						

(1) Average of high/low or bid/ask price per share.

Average of high/low or bid/ask price per share.
 Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized
 BFS (earning per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.
 BRCludes intangibles (such as goodwill, value of core deposits, etc.).
 RO (return on assets) and ROS (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances.
 Annualized, based on last regular quarterly cash dividend announcement.
 BRC (uded from averages due to actual or runnored acquisistion activities or unusual operating characteristics.
 For MRC institutions, market value reflects share price multiplied by public (non-MRC) shares.

\* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RF Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit IV-1 (continued) Weekly Thrift Market Line - Part One Prices As Of August 12, 2011

	· · ·										,				
		Market Price/	Shares Outst-	Capitalization Shares Market Outst Canital	52 WI	Pr Week (1)	ice Change	Dat	ange Pro		Trailing 1	뉢	Share Financial Tangib Book Book	Tangible Book	
Pina	<u>Pinancial Institution</u>	Share(1) (\$)	anding (000)	<u>ization</u> (9) (\$Mil)	H1gh (\$)	(\$)	(\$)	Week (*)	Ago(2) YrSnd(2) (%) (%)	VrBnd(2) (%)	12 BO.	Core EPS(3) (\$)	Value/ Share (\$)	Value/ Share(4) (\$)	Assets/ Share (\$)
NYSE AF	0	9.72			15.25	9.35	-		-18.25	21.06-	16.0	0.87	12.98	11.10	173.83
	•	21.80		57.8 2,120.1	1.59	0.60			-44.36	-35.65	16.1-	-1.95	18.0	0.62	57.95
780	Flagstar Bancorp, Inc. of MI* New York Community Barn of NUS	0.60		· .	2.97	0.45			-79.02	-63.19	-0.59	-0.96	87.5T	14.48 1.78	23.49
544	5~	11.97	60,034		19.33 15.66	11.14	12.64 13.06	-1.90	-23.83 6.21	-34.22 -20.89	1.21 0.83	0.98 0.82	12.71 15.35	7.00	92.82 113.68
NASDAO	AO Listed OTC Companies														•
ABBC	Abington Bancorp, Inc. of PA(8) *	8.16	20,246	165.2		7.72	-	-8.21	e1.E1.	-31.60	0.39	6E.O	10.68		58.12
ABCW	ALLIANCE BANCOTD VISCONSIN OF	10.67	5,474	58.4		8.54 5.54		-2.56	9.32	6E.4-	0.39	0.40	15.70		85.31
ANCB	Anchor Bancorp of Aberdeen	8.50	2,550	21.7		8.50		-5.03	-1.61	-49.17 -15.00	-2.79	-3.44	0.15		165.18
APCS ACTO	Athens Bancshares, Inc. Atlantic Cosst vin Con-	11.29	2,553	28.8		9.56		-7.53	4.83	-9.61	0.69	0.71	19.51	19.35	111.10
BCSB	BCSB Bancorp, Inc. of MD*	11.75	3,192	12.3		3.51 9 50		-6,31	-57.66	-46.81	-6.99	-9.12	24.51		344.71
BKMU		3.13	46,229	144.7		10.6		11.33	cc. cz	-34.52	-2.72	10.24	16.12		197.23 54 58
NIAS	BankFinancial Corp. of I	14.7	21,073	156.2		7.37		-8.18	15.02	-24.00	-0.21	-0.17	11.88		78.91
BNCL		99-FT	80.718	85.6 270.5		9.40		-0.37	42.43	14.07	0.88	0.95	17.51		162.58
BHLB	Berkshire Hills Bancorp	20.03	16,721	334.9		17.08		-5.96	15.45	-15.06 -9.41	-0.26	-0.22	7.73		58.38
LTTOR	Bofi Holding, Inc. Of CA*	14.36	10,436	149.9		10.80		6.21	2.57	-7.41	1.94	1.57	13.67		185.90
BRAL		2.00	1,744	3.5		1.68		-0.99	40.30		0.46	-0.17	9.38		273.36
BFSB	Brooklyn Fed MHC of NY (	0.82	12,883	0.6		95.0		-3.38	-78.13	-36.43	-0.37	-0.24	8.48 3.16	3.16	36.48
CMSB	CFS Bancorp, Inc of Munster IN* CMS Bancorp Inc of W Plains NY*	5.40	10,868	58.7		4.25	_	-1.82	11.80	3.25	0.30	0.27	10.47	10.46	105.27
CBNJ	Cape Bancorp, Inc. of No	8.40	13,314	111.8	10.40	7.25	9.24	. 60.6-	50.12.	16.12-	0.16	-0.05	10.85	11.84	132.86
NAAU	Capitol Federal Fin Inc. of XS*	10.86	167,498	1,819.0		10.16		-2.60	17.35	-8.82	0.22	0.38	11.55	11.55	57.33
CEBK	Central Bucky of Somervi	19.60	2,489	32.9		1E.0		- 6,76	-89.38 70.24	-63.87	-14.93	-15.01	3.71	-0.02	272.54
CFBK	Central Federal Corp. of	0.95	4,128	9.6		0.45		. 17.65	18.10	86.27	-1.28	-1.41	1.26	1.23	67.29
CHEV		9.10	18,592 8 865	104.3 28 4		7.50		-2.15	-9.90	2.25	0.16	11.0	7.47	7.20	51.41
CBNK	Chicopee Bancorp, Inc. of Mi	13.85	5,867	81.3		10.93		-1.00	25.79	9.49	67.0	17.0	8.05 15.52	6.75 15.52	67.36 98.86
CSBC	Citizens Comm Bacorp Inc of WI* Citizens South Bake Corp of MC*	5.62	5,113	28.7		3.51		-6.33	37.07	42.28	-1.44	-1.24	10.28	10.15	E8.EII
CSBK	Clifton Svg Bp MHC of NJ (35	9.53	26,138	91.5		8.08			12.91	-11.84	-0.33	0.33	6.45 6.43	6.31	97.17 47 42
X ROO	Colonial Financial Serv. of NJ*	10.85	4,188	45.4		9.40		-9.58	11.40	-11.07	0.73	0.71	17.15	21.15	143.55
DCOM	Dime Community Bancahara	11.28	34.957	194.1		2.72		2.78	-8.64	6.32	0.15	21.0	8.67	8.67	119.98
162H	ESB Financial Corp. of PA*	11.70	14,841	173.6		10.03		-5.03	9.24	-13.53	1.05	1.06	12.03	9.18	132.59
RENT	ESSA Bancorp, Inc. of PAt Farle Bancoun Montrobi of 1004	10.74	12,411	133.3		10.44		-5.54	-3.68	-18.76	0.36	0.32	13.26	13.1İ	88.84
ESBX	Blaira Svgs Bank, 7SB of	15.98	1,967	31.4		14.15		-1.41	2.56	20.5-	1.78	1.24	15.15	66.EL	84.48 754 A6
1014	"FFD Financial Corp of Dover OH*	16.27	1,012	16.5		00.61		B.47	19.19	14.26	1.42	0.93	18.50	18.50	208.09
TESA	Featist Financial Corp of Fidelity Bancorp. The of	10.00	2,991	40.7		9.57		60.4-	40.45	60.1.	0.16	16.0	19.99	19.56	115.65
FABK	First Advantage Bancorp o	12.74	4,107	52.3		10.58		. E6.0-	21.33	5.03	0.42	0.21	16.37	16.37	83.20
ISEA	First Bancahares, Inc. of	6.84	1,551	10.6		5.12		5.23	22.18	1.94	-2.43	-2.45	12.58	12.52	131.65
FOLY	First Clover Leaf Fin Co	17.60	2,786	49.0		14.50		-1.46	14.14 7 00	5.77	1.34	1.18	17.78	15.82	159.72
FBNK	First Connecticut Bacorp	10.76	17,880	192.4		10.34		-2.89	7.60	7.60	81.0	80.0	22.61	11.72	01.64
1201	First Defiance Fin. Corp	13.29	9.724	129.2		8.76		-7.26	31.58	11.68	1.02	0.55	23.92	17.44	210.38
MNAA	First Fed of N. Michigan	9.40	2,884	8.6		2.26		-9.09	25.00	21.43	0.05	0.02	8.34	8.18	15.91
MN44	First Fin NW, Inc of Rent	4.70	18,805	1.15.5 88.4		4.70		0.83 -5.24	26.35	-19.36 17 50	-0.52	-0.57	4.30	4.30	61.15
FPCH	First Fin. Holdings Inc.	6.46	16,527	106.8		5.73		-8.63	36.73	-43.87	-2.86	-2.74	12.20	11.83	194.93
BLAA	First PacTrust Bancorp of CA*	12.45	11,536	143.6		9.16		4.80	30.37	-6.18	0.54	0.30	13.91	13.91	76.48
DISI	First Savince Fin. Corp. of	15 50	16,974	5.11	66. M	0.52		12.50	81.28	-73.18	-2.10	-2.91	10.76	10.24	185.73
FFIC	Flushing Fin. Corp. of NY*	11.42	31,520	360.0	15.15	10.51		-6.78	-1.89	-18.43	1.28	1.32	12.85	12.31	22.122

RP FINNCIAL, LC. Financial Services Industry Commitants TiON Worth Glabe Road, Suite 1100 Arihagton, Virginia 222011 (703) 528-1700

Exhibit IV-1 (continued) Weekly Thrift Market Line - Part One Prices As Of August 12, 2011

	cial institution visited or Companies (co vo these shorty into. of Sp Francial Corp. of Sp Harleyeville Svgs Pin Cp Harleyeville Svgs Pin Cp Scckerville Sancorp Inc Jackerville Sancorp Inc Jackerville Sancorp Inc Jackerville Sancorp Inc Jackerville Sancorp Inc Jackerville Sancorp Inc Jackerville Sancorp Inc	Price() Price() Price() (1) (1) (1) (1) (1) (1) (1) (			High High (5) (5) (5) (5) (5) (5) (5) (5) (5) (5)	Low (\$) 9.13 11.26	Last Week (\$) 13.00	Last 5: Week 1 (%)	1 WK8 MOI 1 WK8 MOI 1 (%)	stRent (%)	TFALLING 12 MO. EPS(3) (\$)		BOOK Value/ Share (\$)	Book Value/ Share(4) (\$)	Assets/ Share (\$)
	<pre>2.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1</pre>			MALAO MALAO	Най (5) (5) (5) (5) (5) (5) (5) (5) (5) (5)	Low (\$) 9.13 11.26 15.25	Week (\$) 13.00	4		<u>rEnd(2)</u> (%)	(\$) (5)		Share (\$)	Share (4) (\$)	Share (\$)
	No listed or Companies (co row Chass Bhancory, inc. of reanalin Financial Corp. Green Co Borp MRC of NY (Rest Corp. of Spa MRN Financial, Inc. of NN Harleyeville Svgs Pin Cp Harleyeville Svgs Pin Cp Harleyeville Svgs Pin Cp Harleyer Stancorp, inc Hopfed Bancorp, inc. of Hopfed Bancorp, inc. of Hopfed Bancorp, inc. of Hopfed Bancorp, inc. of NV Stackeorville Bancorp inc Stackeorville Bancorp inc Stackeorville Bancorp inc Stackeorville Bancorp inc Stackeorville Bancorp inc Stackeorville Bancorp inc Stackeorville Sancorp inc		e e	88962 88462 88462 98462 98462 98462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 988462 9886662 9886662 9886662 9886666666666	14,03 11,25,49 14,03 14,	9.13 11.26 16.25	13.00	1						:	
	You Chaste ShortOP, Jiot. O Franklin Financial Corp. of Spi- Green Co Scrp MRC of NY (Franklin Financial) of Spi- Manghan Baucorp, Jot. of Ma Harleyeville Svgs Pin Cp Harleyeville Stancorp Inc Hopfed Bancorp Inc. of Iv Hopfed Bancorp MRC of Iv Harleyeville Sancorp Inc Ir Bancory Inc. Of Iv Ir Stateror Sancehars Inc Jackeorville Bancorp Inc Jackeorville Sancorp Inc Jackeorville Sancorp Inc Jackeorville Sancorp Inc Jackeorville Sancorp Inc	- ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	e e e e e e e e e e e e e e e e e e e	88888 88888 89988 8998 8999 8998 8998	14 14 14 14 14 14 14 14 14 14 14 14 14 1	9.13 11.26 16.25	13.00								
	Green Co Borp MHC of NV ( Stranactal Corp. of SP- MRM Financtal Corp. of SP- MRM Pinanctal, Tuc. of MA Marleyswille Svgs Pin Cp Marleyswille Sancorp Inc. of Ku Marleyswille Sancorp Inc. of Ku Marleyswille Sancorp Inc. Ir Baacorp Inc. of Lv Steksorville Sancorp Inc Jacksorville Sancorp Inc Steksorville Sancorp Inc Steksorville Sancorp Inc Cr Fr Peel Sh MKC of Ku Marleyswille Sancorp Inc	000000H0H00000000000000000000000000000	ri -	14.80 8.80 8.40 8.40 8.40 8.40 8.40 8.40	11222222222222222222222222222222222222	16.25	11 00	1.1.	33.02	7.76		0.20	14.41	14.41	74.74
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	<pre>Mix Hander Bancorp; Icc of Ma Bob Harleyevills Sysy Fin Cp of PA Bob Harleyevills Sysy Fin Cp of PA Bob Harleyevills Sysy Fin Cp for Ma Bob Harleyevills System BCF Home Bancorp Inc. LaKyette LA BBC Hopfed Bancorp Inc of Ma File Home Bancorp, Inc of Ma File Home City Bancorp, Inc of Ma R00 IF Bancorp, Inc. of Ma R00 IF Bancorp, Inc. of Ma R00 IF Bancorp Inc. of Ma R00 IF Bancorp Inc. of Ma Si Jefferson Bancorp Inc of Th File Jefferson Bancorp Inc of Th File Taves Feed By MG of K (39.2) File Xater Feed By MG of K (201 0) File St Fact Feed By MG of K (202 0)</pre>		r)	880 880 881 881 892 893 894 894 894 894 894 894 894 894 894 894	110.40 10000000000		9.88	-4.86	-0.42	-12.96		0.22	13.54	12.92	170.82
	MML Harieyeville Svgs Pin Cp of DA* MML Harieyeville Svgs Pin Cp of DA* ITS Himpham Inst. for Sav. of MA* FBL Home Faderol Bancorp Inc of CA* FBL Home Faderol Bancorp Inc of NA* FBL HopPed Bancorp, Inc of NA* FBC HopPed Bancorp. Inc of NA* FBC Investor Sav MRC of N(43.0) XSB Jacksorville Bancorp Inc of TA* TSB KT Fer Fed Ep MR of N(43.0) TSP KT FF Fed Ep MR of N(43.0) FFC Kater Fed En MR of N(43.0)	049400000000000000000000000000000000000	μ.	1986	112.85 113.82 146.19 14.70 13.26		2.25	-2.22	-47.62	-21.71		-2.69	9,81	18.6	184.00
	<pre>If the second seco</pre>		r)		13.82 57.50 16.19 14.00 9.77 9.77		14.30	1.40	01.4-	22-09		1 60	13.66	13.66	84.57
	The share large to the second to the second to the second second to the second the seco		m in the second s	ਗ਼ਗ਼ੑੑਖ਼ੑਸ਼ਗ਼ੑਸ਼ਗ਼ੑਸ਼ਗ਼ੑਗ਼ਗ਼ਗ਼ਗ਼ ਗ਼ੑਖ਼ੑੑੑੑੑਗ਼ਗ਼ੑਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ ਗ਼ੑਖ਼ੑਗ਼ਗ਼ੑਖ਼ਗ਼ੑਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ਗ਼ਗ਼	57.50 16.19 14.00 13.77		9	-4,96	-12.05	-8.94		0.72	11.93	13.38	109.25
	<pre>FBL Home Federel Bancory inc. of i.e. CBR Huyfed Bancory inc. of KY CBR Huyfed Bancory inc. of KY ROQ If Bancory inc. of II. ROQ If Bancory inc. of II. SEC Investor Bancory Bancory inc of X(93.0) XSB Jacksorwille Bancory inc of X(93.0) FBL Jefferson Bancory inc of X(93.2) FBL Jefferson Bancory inc of X(93.2) FBL XT set Fed BA MSIC of X(19.2) FFC Xalser Fed BA MSIC of X(19.2)</pre>		μ, μ	1488 1487 148 148 148 148 14 18 14 18 14 18 18 18 18 18 18 18 18 18 18 18 18 18	14.00 9.77 13.26			16.0	42.99	23.03		5.34	36.54	36.54	502.16
	<pre>CBEC Hopfed Bancorp, Inc. of KY* CBEC Huddon City Bancorp, Inc. of NJ* ROQ IF Bancorp. Inc. of Li* ROC Investors Bancorp Inc. of (41.0) XSB Jacksonwille Bancorp Inc of TX* FBI Jefferson Bancahares Inc of TX* FBI Jefferson Bancahares Inc of TX* FBI XT Fat Fed Ba MG of KY (39.2) FFG Xaleer Fed Ba MG of KY (39.2)</pre>	000000000000000000000000000000000000000	μ.	599955 22252225 22252225 565252 565252 565555 565555 565555 565555 565555 565555 565555 565555 565555 565555 565555 565555 565555 565555 5655555 5655555 5655555 56555555	9.77			-2.62	19.61 11.12	2.10		0.66	16.50	16.29	87.18
	ROQ IF BALGOOTP, Inc. of NJ* ROQ IF BALCOTP, Inc. of NJ* SHC Investore BCTP MRC of NJ(43.0) SHC Investore BCTP MRC of NJ(43.0) TPB JACKSONVILLE BANCOTP INC of IJ* TPB JACKSONVILLE BANCOTP INC of IJ* TPB TY FAC FEE DP MRC of KJ (39.2) TPF KTABET FEE DF MRC of KJ (39.2)		μ, μ	81.4 52.4 25.3 20.7 20.7 23.4 50.4 50.4 50.4	13.26		2 12		17.4R	15 03		0.16	10.80	16.80	76.60
	Cut I Bancorpy. Inc. of Lie SSC INVERTOR SUCTOR NU(43.0) XSB Jacksonville Bancorp Inc of Li* PBJ Jefferson Bancehares Inc of TM* FFB KY Fer Fed BANK of KY (39.3) FFF Katser Federal Fin Group of CA*			52.4 22.7 23.4 20.4 20.4 50.4			2	-15.35	46.25	-51.10		40.40	9.28	86.8	12.41
	200 The second for the second for the of 1's The second for the second for of 1's The second for of 1's The second for of 1's (3) (3) The second for the second for the second for the the second for the second for the second for the second for the second for the second f			225.3 229.4 166.1 50.4	67.II		2	16.0-	00.6	9.00		0.45	15.78	15.78	91.66
	TBI Jefferson Bancebares Inc of TN* TFB XY Fat Fed Bp MMC of XY (39.3) TFG Kaiser Federal Fin Group of CA*	~~~~~		20.1 23.4 20.4	12.09		<u>_</u>	-1,25	13.83	2.29		0.58	8.34	8.08	90.55
	UFB KY Fat Fed Bp MHC of KY (39.3) UFG Kaiser Federal Fin Group of CA*			23.4 16.1 50.4	5.02		2 4	-1.27	26.33	21.52		4 C	20.06	18.65	157.90
	FFG Kaiser Federal Fin Group of CA*			.16.1 50.4	10.40		2	-15.84	23.42	-19.03		81.0	12.0	5.61	29.37
				50.4	14.70		5	0.66	6.95	4.92		0.87	16.25	15.83	94.36
Markers         Markers <t< td=""><td>JUNI ABBILIY FILL UP MHC OI NU (25.1) SBI 1.SR Fin Cord of Lafavatta IN+</td><td></td><td></td><td>10 6</td><td>10.43</td><td></td><td><u>.</u></td><td>-11.22</td><td>-5.20</td><td>-2.44</td><td></td><td>0.14</td><td>7.19</td><td>5.58</td><td>42.80</td></t<>	JUNI ABBILIY FILL UP MHC OI NU (25.1) SBI 1.SR Fin Cord of Lafavatta IN+			10 6	10.43		<u>.</u>	-11.22	-5.20	-2.44		0.14	7.19	5.58	42.80
Mark Shores Wey (3, 1)         Noise	PSB LaPorte Bancry MHC of IN(45.0)	000		19.2	10.01			*9'0T-	05.11	27.72		0.64	23.38	23.38	231.57
	SBK Lake Shore Bnp MHC of NY (39.4)			24.5	14.00		9	-3.85	25.79	8.34		14.0	9.55	9.55	81.48
Marker handlige for (M. 1)         T. 10         T	ABC Louisiana Bancorp, Inc. of LA'	2		53.6	16.66		<b>s</b>	5	7.51	6.85		0.64	27.74	27.74	94.41
Marcin: Fed maps Barc         Marcin: Fed maps Barc         Marcin: Fed maps Barc         Marcin: Fed maps         Marc         Ma	SBF MEBFIL COTP MHC OL NU (40.3) GYR Magvar Bancord MHC of NJ(44.7)	•		11.3	7.94			64	-33.75	-10.17		9.14	7.84	7.84	67.56
Mystickar Franciski (ev.)         Tex         Tex <td>LVF Malvern Fed Bncp MHC PA(44.6)</td> <td>0</td> <td></td> <td>19.3</td> <td>66.8</td> <td></td> <td></td> <td>1.0</td> <td>-11.25</td> <td>00.2</td> <td></td> <td>01.0</td> <td>1.5.7 80 0</td> <td>0.00</td> <td>92.74</td>	LVF Malvern Fed Bncp MHC PA(44.6)	0		19.3	66.8			1.0	-11.25	00.2		01.0	1.5.7 80 0	0.00	92.74
Mark Table Tool (1)         Tool (1) <thtool (1)<="" th="">         Tool (1)         Tool (1)<td>FLR Mayflower Bancorp, Inc. of MA.</td><td></td><td></td><td>16.1</td><td>10.35</td><td></td><td>•</td><td>98</td><td>0.13</td><td>-13.56</td><td></td><td>0.40</td><td>10.21</td><td>10.21</td><td>118.98</td></thtool>	FLR Mayflower Bancorp, Inc. of MA.			16.1	10.35		•	98	0.13	-13.56		0.40	10.21	10.21	118.98
Werentiffer Fin. The of The formation of the four and the	BSH METALAR FR SELV MHC MA (41.4) ASH Meta Pinancial Group of IA	0 0		1.81.	14.30		9 -	5	17.04	6.02		0.49	9.87	9.25	86.50
M30 Ffn, EGG (error) (10) (11) (11) (11) (11) (12) (12) (12) (12	MutualFirst Fin. Inc. of IN	i m		54.7	10.50				10.14	19.11		40.7 7	50.02	24.59	21.946
MR         The first framework         Construction         Construction <td>NASB Fin, Inc. of Grandview</td> <td>17</td> <td></td> <td>18.1</td> <td>19.12</td> <td></td> <td></td> <td>42</td> <td>-33.42</td> <td>-40.81</td> <td></td> <td>-4.78</td> <td>18.38</td> <td>19.06</td> <td>159.76</td>	NASB Fin, Inc. of Grandview	17		18.1	19.12			42	-33.42	-40.81		-4.78	18.38	19.06	159.76
Numberican values for a constraint of the state	NE COMM BACTP MHC OF NY (44. WH Thrift Bancebares of NH*			38.5	6.90			46	9.66	15.54		0.26	16.91	8.17	34.79
Normort Bancerp, Inc. of RT* (14) 11.2 (14) 11.2 (12) 14	Naugatuck Valley Fin Crp of	9 0		52.5	60.6			65	16.82	20.95		0.26	11.57	9-94 11.56	178-56 84.64
Northward Boy MiC of W(4.4) 11.4% (4.7) 11.4% (10.5) 11.25 -6.01 4.91 3.91 0.19 0.01 11.747 17.4	Newport Bancorp, Inc. of R1	ŝ		46.2	14.60		6	32	96.6	10.42		0.54	14.58	14.58	130.10
Only National Activity of No.         No	TER Northfield Bcp MHC of NY (43.4) Wet worthwest messions to of Nie	6 0	۲	37.7	14.42		9	53	9.39	-6.46		66.0	9.40	9.02	54.46
Occeane Factor Holding Co. of N3*         Ills         7.20         Heis         Ills	BAF OBA Financial Serv. Inc of MD*	- 0	-		15.10		0.5	-2.64	4.84	-2.63		0.60	11.88	10.19	76.32
Commarking Thi, Corp. of N° 11.01 104 105 22.5 14.6 11.08 13.23 -10.7 10.01 0.02 0.29 0.39 11.23 11.25 000000 Feed for yor K1 vs (15.0) 11.01 0.5346 23.5 11.01 14.13 0.01 14.13 0.91 11.62 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.29 0.13 17.26 17.26 0000 0.20 0.14 11.01 14.13 0.50 11.01 0.10 0.12 0.12 17.26 17.26 0000 0.10 0.10 0.12 17.26 17.26 0000 0.10 0.10 0.12 17.26 17.26 0.10 0.12 17.26 17.26 0.10 0.12 17.26 0.13 17.26 17.26 0.10 0.12 17.26 0.13 17.26 0.12 0.20 0.20 0.20 0.20 0.20 0.20 0.20	SHC Ocean Shore Holding Co. of NJ*	\$		86.5	13.25		<u>ت</u>	0.17	16.18	3.49		0.74	14.09	14.09	68-11T
Monthane         Constant Sty Ric S (15.0)         11.00 <th< td=""><td>CFC OceanFirst Fin. Corp of NJ*</td><td><u>e</u> •</td><td></td><td>22.6</td><td>14.69</td><td>11.08</td><td>13.23</td><td>-10.73</td><td>0.17</td><td>-8.24</td><td></td><td>0.99</td><td>11.32</td><td>11.32</td><td>110.81</td></th<>	CFC OceanFirst Fin. Corp of NJ*	<u>e</u> •		22.6	14.69	11.08	13.23	-10.73	0.17	-8.24		0.99	11.32	11.32	110.81
One-lds         Financial Corp. of Nyme	ABC OmniAmerican Bancorn Inc of TX*	o e		24.4 68 0	15 03	11.00	11.05	-0.45	10.00	10.00		0.53	12.50	12.50	59.38
D5 Hand Kanaccial Corp of NJ*       11.94       55.213       65.21       11.20       55.213       65.21       11.20       0.22       11.61       0.23       11.63       0.163	NPC Oneida Financial Corp. of NY*	10		60.9	9.14	7.06	8.72	-2.52	10.68	8.28		18.0	12.31	97.11	91.89 91.89
PFF Activation of the form of	RIT Oritani Financial Corp of NJ*	•		62.8	13.20	9.10	12.60	-5.24	24.76	-2.45		0.52	11.63	11.63	46.61
Park Bancory of Chicago II.       J.T.	SBH PSB HIQGS INC MHC OF CT (42.9) VPC PVF Capital Corn. of Solon DH*	n v		13.3	5.98 5.5	2.60	4.83	-1.66	10.47	14.46		0.32	7.19	6.07	73.00
Particular Transcial Of NUP         18.11         5.53         19.53         -2.51         5.17         19.66         -2.71         11.71         15.50         11.51           Perpirater Financial Of NUP of S.10         9.26         7.466         10.22         5.75         19.53         -6.25         5.75         19.46         -2.71         11.71         15.50         11.53           Perpirater Financial Of Cr         113.93         7.162         99.53         10.22         5.00         -0.55         33.94         7.01         0.45         10.54         11.54         10.54         11.54         10.54         11.54         10.54         11.54         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.24         10.55         11.53         11.53         11.53         12.34         12.34         12.34         12.34         12.34         12.34         12.34         12.34         12.34	FED Park Bancorp of Chicago IL*	- 1		. e.	5.07	2.52	3.00	5.67	27.63	-11.94		92.0-	14.13	14.13	174.07
Perpirturer L AN (0:1) 9.20 1.400 9.41 1.0.2 0.00 9.00 -5.51 35.43 0.76 0.75 0.57 0.54 16.44 71 0.70 0.57 0.57 0.54 16.44 71 0.70 0.57 0.51 1.05 0.55 0.54 16.44 71 0.70 0.57 0.51 1.05 0.55 0.54 15.44 75 0.54 1.55 0.55 0.55 0.55 0.55 0.55 0.55 0.55	VSA Parkvale Financial Corp of PA(8) *	-1.5		.02.2	22.39	5.75	19.53	-6.25	176.17	99.46		1.17	16.50	11.51	322.64
Provident File Nindmocial of CT* 11.05 355,010 3,922.9 14.49 10.66 11.79 -6.28 -16.66 -21.13 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 3.12 0.45 0.48 14.69 11.29 0.41 14.99 14.69 11.29 0.41 14.99 14.5 14.12 0.41 14.5 14.5 11.2 0.44 14.5 11.2 0.44 14.5 11.2 0.45 0.48 14.6 12.3 0.41 14.8 14.5 14.5 11.2 0.45 0.48 14.5 14.5 11.2 0.44 14.5 14.5 11.2 0.44 14.5 14.5 11.2 0.44 14.5 14.5 11.2 14.5 14.5 14.5 14.5 14.5 14.5 14.5 14.5	BOP PROPISE Fed Bancshrs Inc of MA*	0 m		4.9 5.92	14.91	10.12	14.00	10.61	54.95 33.94	10.F		0.45	16.44	8.98	75.31
Provident Yi. MacTy. Tax. (A) 8.0 (1) 419 94.8 (8,14 2,14 1,24 1,24 1,24 1,24 1,24 1,24 1	BCT Peoples United Financial of CT*	ŝ	e	22.9	14.49	10.68	11.79	-6.28	-16.60	-21.13		0.45	14.63	9.15	71.33
Friencrial Ear, No. 71, 10, 11, 11, 11, 11, 11, 11, 11, 11, 1	ROV Provident Fin. Holdings of CA* BNV Drowident NV Brown Inc. of NV:	• •		94.8	8.74	5.08	8.11	2.34	57.79	14.64		-0.58	12,41	12.41	115.12
Witark Tan Cp of the Nov       6:57 10477 (68:8       7:82 61:6       6:16 6:16 6:15 7:30       3:30 1:30 1:30       8:27 7:30         River Wiley Bancorp of Long       16:17 13 13:49 16:75 -3:44 7:30       1:19 1:29 0:81 13:07       10:19 11:29       0:11 13:07         River Wiley Bancorp of Long       16:19 1:514 24:5       17:13 13:49 16:75 -3:44 7:30       1:19 1:59 0:81 13:07       10:19 11:29         River Wassorp of Cross       2:74 2:517 2:15       10:19 1:51 4:50       1:11 2:59 1:51       10:19 1:57         Roverlike File Wew Inc. of Cross       2:74 2:577 2:5716       10:18 1:72 1:10       11:28 1:52       0:11 1:10       1:26 1:12         Roverlike File File New Inc. of Cross       9:77 25:575 1:10       10:187 6:22 9:11       5:11 9:146 1:253 0:14       0:13 1:120       1:01 1:12         Roverlike File Corp New Cross       10:00 1:755 8:22 9:12       5:11 9:14 5:15       10:12 1:10       1:01 1:12       1:01 1:12         Roverlike File Corp New Cross       10:00 1:725 8:21 11:10       1:10 9:14 5:10       0:12 0:12 9:10       1:10 11:12         Roverlike File Corp New Cross       10:00 1:725 8:11 9:14 5:10       1:12 0:12       1:12 0:12       1:10 0:12       1:10 0:12         Roverlike File Corp New Cross       10:01 1:120 1:120 1:120       1:12 0:120 1:120       1:12 0:120       1:10 0:120       1:10 0:120       1:10 0:12	BIP Prudential Bach MC PA (25.5)	40		16.7	60.11 8.00	5.17	5.50	87.7-	16.02-	20.01-		10.0-	5.34	4.5.3	50.48
<pre>Ktver Yalley Bancorp, Dim (16.1) 15.14 2.415 1.11.13 13.49 16.75 -3.14 1.719 1.19 1.19 1.19 1.15 0.14 4.810 1.19 Atver Yalley Bancorp, Tac Of WA 2.742 2.425 4.15 1.141 1.71 2.91 1.54 31.10 0.74 0.15 0.14 4.810 1.65 Bockville Fin New, Inc. of CT* 9.07 29,507 2616 1.0.87 6.92 9.71 -6.59 14.66 12.53 0.17 0.31 11.26 11.12 Bockville Fin New, Inc. of CT* 9.07 29,507 267.6 10.87 6.92 9.71 -6.59 14.66 12.53 0.17 0.31 11.26 11.12 Bockville Fin New, Inc. of CT* 9.07 29,507 267.6 10.87 6.92 9.71 -6.59 14.66 12.53 0.17 0.31 11.26 11.12 Bi Finamatial Group, Inc. of CT* 9.53 10.575 98.9 10.53 6.11 9.94 5.94 28.97 -4.88 0.17 0.31 11.26 11.20 SI Finamcial Group, Inc. of CT* 9.53 10.575 98.9 10.53 6.11 9.44 2.45 10.00 1.777 0.02 10.90 12.97 SV Finamcial Group, Inc. Pinao, IX* 11.00 1.723 19.0 12.50 8.71 11.50 -4.35 10.00 19.72 10.20 12.93 10.79 Sv Finamorp, Inc. Of DWP 2.78 11.00 1.723 19.0 12.50 2.51 3.10 -10.12 19.42 -19.42 0.17 0.16 0.13 7.72 7.90 Sv Finamorp, Inc. Of DWP 2.78 14.057 28.0 12.69 2.51 3.10 -10.12 19.42 19.42 0.16 0.13 7.72 7.90 Sv Finamorp, Inc. Of DWP 2.78 3.478 5.06 17.09 10.50 10.50 19.50 19.50 19.50 19.50 19.50 19.50 10.50 1</pre>	ULB Pulaski Fin Cp of St. Louis MO*	5		68.8	7.82	6.16	6.85	-4.09	3.30	-13.32		16.0	8.37	7.99	127.10
Rockville Fin Wer, Inc. of CT. 9.07 29,507 267.6 10.67 6.32 9.71 6.59 14.66 12.53 0.17 0.31 11.26 11.22 Real Fin Corp Not. Of CT. 9.07 29,507 267.6 10.67 6.32 9.71 6.59 14.66 12.53 0.17 0.31 11.26 11.22 ST Man Fin Corp Not. Of CT. 9.33 10,575 98.9 10.53 6.11 9.4 6.4 29 14.69 19.13 0.10 0.13 7.07 7.01 ST Fin Corp Not. Of CT. 9.35 10,575 98.9 10.53 6.11 9.4 6.4 28.97 -4.68 0.26 0.24 12.29 11.90 ST Bancorp, Inc. of Finno. IX* 11.00 1.725 19.0 12.50 8.71 11.50 -4.35 10.00 11.727 0.01 8.79 11.90 SV Fin Not. Of Pinno. IX* 11.00 1.725 19.0 12.50 8.71 11.50 -4.35 10.00 11.727 0.01 8.79 11.90 SV Fin Not. Of Pinno. IX* 11.00 1.725 19.0 12.50 8.71 11.50 -4.35 10.00 11.727 0.015 0.13 7.79 12.9 SV Fin Not. Of Pinno. IX* 11.00 1.725 19.0 12.50 8.71 11.50 -4.35 10.00 11.727 0.015 0.13 7.90 12.96 SV Fin Not. Of Pinno. IX* 11.00 1.725 19.0 12.50 12.50 13.10 -10.13 14.60 0.01 17.77 7.01 12.90 12.90 12.90 12.90 12.50 12.50 12.50 13.10 10.12 12.00 13.70 10.10 10.12 10.00 11.90 12.90 12.90 12.90 12.90 12.90 12.50 12.50 12.50 13.10 10.12 12.00 13.70 12.90 13.70 10.12 12.00 13.70 12.90 13.70 12.90 12.90 12.50 12.50 12.50 13.10 10.12 12.00 13.70 12.90 13.70 12.90 13.70 12.90 13.70 12.90 13.70 12.90 12.90 12.50 12.50 12.50 13.10 10.12 12.00 13.70 10.12 12.00 13.70 12.90 13.70 12.90 13.70 12.90 13.70 12.90 12.90 12.50 12.50 12.50 12.50 13.70 10.12 12.00 12.20 13.70 12.90 13.70 12.90 13.70 12.90 12.50 12.50 12.50 12.50 12.50 12.50 12.50 12.50 13.5	LVK RIVET VALLEY BADCOTD Of IN* VSB Riverview Rancord, Inc. of W1*	6.4		24.5	17.13	13.49	16.75	-3.34	7.93	1.19		0.81	18.02	17.97	255.64
Rum Marical Group, Inc. of CT*         9.57         9.12         11.25         6.11         9.44         5.46         7.46         8.12         9.16         9.15         7.07         7.01           SI Paramatical Group, Inc. of CT*         9.12         10.53         6.11         9.44         5.44         28.46         0.12         12.01         10.13         11.00           SI Paramatical Group, Inc. of Plano, TX*         11.00         17.75         98.9         10.53         6.11         15.4         5.4         28.4         28.7         48.8         0.24         12.9         12.9           Severe Bacoorp, Inc. of Plano, TX*         11.00         17.75         12.53         8.71         11.50         -4.35         10.00         17.27         0.24         12.93         18.78           Severe Bacoorp, Inc. of Flano, TX*         11.00         17.75         12.53         8.71         11.50         -6.12         -13.43         12.78         13.78           Severe Bacoorp, Inc. of Flano, TX*         11.00         17.75         9.16         0.12         12.72         12.69           Severe Bacoorp, Inc. of Flano, TX*         11.00         17.72         12.22         13.65         16.95         16.95         16.95         16.95	CKB Rockville Fin New, Inc. of CT*	- 1		67.6	10.87	6.92	12.2	-6.59	14.66	12.53		11.0	11.26	11.22	59.20
BI FILMACIAL Group. Inc. of CT* 9.35 10,575 98.9 10.53 6.11 9.94 -5.94 28.97 -4.68 0.26 0.24 12.29 11.90 BP BARDONFY Inc. of Flano, TX* 11.00 1,725 19.0 12.50 8.71 11.50 -4.35 10.00 17.27 0.62 0.09 18.79 18.78 Several Addrecty. Inc. of PA* 2.78 10,067 28.0 5.59 2.51 2.10 -10.22 -40.22 -19.42 -0.16 -0.15 7.72 7.69 Standard Financial Corp. of PA* 14.55 3.478 50.6 17.03 10.90 15.20 -4.28 45.50 5.05 0.67 0.93 22.25 19.52	IOMA ROME FAN COTP MHC OF NJ (26.2)	5		71.3	11.25	8.25	9.26	-7.45	-18.69	-19,15		0.13	7.07	7.01	62.39
Sever Balcory, Inc. of No <sup>4</sup> 2.78 10,067 28.0 5.59 2.51 2.10 -0.12 40.22 -19.42 -0.12 -0.12 -0.12 7.72 7.69 Standard Financial Corp. of PA <sup>4</sup> 14.55 3,478 50.6 17.03 10.90 15.20 -4.28 45.50 5.05 0.67 0.93 22.25 19.52	LFI SI FARANCIAL Group, Inc. of CT* PBC SP Bancorn Inc. of plane TY*	ŝ	,575	98.9	10.53	6.11 e 71	9.94 11 50	-5,94	28.97	-4,88		0.24	12.29	11.90	89.76
Standard Financial Corp. of PA* 14.55 3,478 50.6 17.03 10.90 15.20 -4.28 45.50 5.05 0.67 0.93 22.25 19.52	VBI Severa Bancorp, Inc. of MD*	> 10	,067	28.0	5.69	2.51	3.10	10.32	40.22	-19.42		-0.15	7.72	69'L	45.VCL
		ŝ	,478	50.6	17.03	10.90	15.20	-4.28	45.50	5.05		0.93	22.25	19.52	125.85

RP FINANCIAL, LC. Financial Services Industry Consultants Dio North Glabe Road, Suite 1100 Artington, Virginia 222011 (703) 528-1700

Exhibit IV-1 (continued) Weekly Thrift Market Line - Fart One Prices As Of August 12, 2011

						1	i				Curre	Current Per S	Share Financial	ancials	
			ZTTPITC	acton		Pr	LCe Chang	te Data						Tangible	
			Sharee	Market	52 We	Week (l)	[	ЧС Ф	ange Pro		Trailing	12 MO.	Book	1000	
	tion and the state of the state	Price/	Outst- Capital	capital-			Last	Last 5.	t 52 Wks MostRcn	stRent	12 Mo.	Core	Value/	Value/	Assets/
119113	TOTATION TOTATION		i guibue	zation (9)	High	Low	ì	Week	Ago (2) Y	rBnd(2)	EPS (3)	EPS (3)	Share	Share(4)	Share
			(000)	(TIWS)	(\$)			£	3	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
NASDA	ASDAQ Listed OTC Companies (continued)														
THRD	TF Fin. Corp. of Newtown PA*		2,822	60.0	22.86	19.05		91.1	a 25	<b>av v</b>					
TFSL	TFS Fin Corp MHC of OH (26.4)	Ű	08.447	201 6								61.0	51.92	21.22	245.06
TONT	Territorial Rancom Tac of Ute	) 						/0.0-	18.01	-4.21		-0.03	5.73	5.70	35.27
Test	Picture and Process for of the		520,11	1.022	21.29	16.45		-6.39	10.17	-2.06		1.04	19.62	19.62	128.38
	ALLER NATE POLICY N - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -		c+0 ' /	E . 12	6.50	3.20	_	3.92	39.47	46.81		-0.13	9.99	9.13	104.33
1921	TTUBLED BAILY COLD NI OF NY	_	77,367	327.3	6.66	10.4		-5.37	-22.24	-33.28		0.37	3.48	3.47	52.61
VRDD	UNITEd COMM BICD MHC IN (40.7)	_	7,840	19.1	8.13	5.35		-0.17	-19.46	-17.24		-0.16	18.3	25 25	60 71
DADD	United Community Fin. of OH*	_	30,969	27.9	1.62	0.87	_	17.43	-33.82	-32.84		-1-07	19.2		67 89
UBNK	United Financial Bucrp of MA*	_	16,099	239.6	16.76	12.95		-4.68	10.14	-2.55		49.0	31.15	13 51	
0444	ViewPoint Financal Group of TX*	_	34,839	412.5	14.05	B.82	÷	10.10	26.63	1.28					
MSB	WSB Holdings, Inc. of Bowie MD*		7,995	18.7	3.48	1.85		17.31	0.86	46.6					
WSPS	WSFS Financial Corp. of DE*	_	8,604	301.0	50.99	32.97		CC. LL		26 26		50			10.04
MUPC	WVS Financial Corp. of PA*	10.6	2,058	18.5	11.61	8.55	10.6	0.00	06.0	88.0-			90. CC		
<b>TSAM</b>	Washington Federal, Inc. of WA*	7	10,438 1	. 645.5	18.53	13.97		-6.17	-2.30	-11.94			20.70		87.041
WSBP	Waterstone Fin MHC of WI(26.2)		31,250	21.4	4.41	2.19		-0.76	-34.26	61-19.61-			2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		10.01
WAYN	Wayne Savings Bancahares of OH*		3,004	25.1	66.6	7.52		2.83	11.33	-7.02		22.0			30.151
UZM	Westfield Fin. Inc. of MA*	_	27,871	202.9	9.45	6.63		11.6-	-5.08	-21 30		35			
WBKC	Wolverine Bancorp, Inc. of MI*	_	2.508	35.2	15.18	11 00			00 00					,	14.44
								/ 2	01.01	40.40		0.20	25.47	25.47	124.89
												•			

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Exhibit IV-1 Weekly Thrift Market Line - Part Two Prices As Of August 12, 2011

 
 Dividend Data (6)

 Ind.
 Divi 

 Div.
 dend

 Payout
 Siare

 (5)
 (4)
 Priced Ratios Priced Priced Priced Priced Priced Core Book Assets Book Extainings (4) (4) (4) (4) (x) 123 - 62 123 - 62 123 - 62 123 - 62 123 - 67 123 - 78.59 15.72 15.72 15.72 90.133 90.133 90.133 91.29 93.97 151.94 151.24 1 88.88 89.92 99.94 99.95 90.95 71, 79 1111, 14 1111, 48 77, 48 85, 48 85, 48 85, 48 85, 48 86, 48 86, 48 86, 48 86, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 81, 48 82, 48 83, 48 83, 48 83, 48 84 84 84 85, 48 84 85, 48, 48, 48, 48, 4 Price/ Earning (X) 116.64 117.42 117.42 117.42 117.42 116.64 116.64 116.65 116.55 Resve/ Resve/ NPAs Loans (%) (%) Asset Quality Ratios NPAB Assets (%) Core Earnings ROA(5) ROE(5) (%) (%) -0.00 -0 Reported Barnings ROA(5) ROE(5) ROI(5) (%) (%) 7.32 Key Financial Ratios Tang. Equity/ Equity/ Assets Assets (%) (%) 12.00 12.15 11.15 MHCs) Market Averages. All Public Companies(no All Public Companies (116) NYEST Traded Companies (10) NYEST Traded Companies (10) Florida Companies (5) Florida Companies (13) Mid-Atlantic Companies (14) Net Florida Companies (12) Net Florida Companies (12) Net Florida Companies (12) Net Florida Companies (13) Net Florida Companies (14) Scutty/Assets Firstergy(1) Squity/Assets Firstergy(1) Squity/Assets Firstergy(1) Squity/Assets Firstergy(1) Squity/Assets Firstergy(1) Squity/Assets Firstergy(1) Squity/Assets Firstergy(1) Net Florida Companies (14) **Pinancial Institution** 

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Average of high/low or bid/ask price per share. To since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized To since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized To since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized To science are and the solved may be actual trailing theore and is not shown on a pro forma basis. The terturn on assets and ROS (return on equity) are indicated ratios based on trailing tweive month common earnings and average common equity and assets balances, ROI (return on favetment) To are the past of are required to a training the stating tweive month common earnings and average common equity and assets balances, ROI (return on last required based on last required price.) Annualized, based on last require querierly cash dividend announcement. Indicated dividend as a percent of trailing tweive month common earnings and average common equity and assets balances, ROI (return on favetment) Annualized, based on last require trainer the announcement. Indicated dividend as a percent of trailing tweive month common earnings and average common equity and assets balances, ROI (return on favetment) and the to actual or rumored acquisition activities or musual operating characteristics.

\*

Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC, and RF Financial, LC, calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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#### Exhibit IV-1 (continued) Weekly Thrift Market Line - Part Two Prices As Of August 12, 2011

			Rey Fin	ancial R	atios			Asset	Quality	Ratios		Pri	cing Rat	ios		Divi	dend Dat	a(6)
	Equity/	Tang.	Peno	rted Bar		Core Ea		NPAs	Reavs/	Resvs/				Price/	Price/	Ind.	Divi-	
Financial Institution		Assets	ROA(5)	ROB(5)	ROI(5)	ROA(5)	ROE(5)	Assets	NPAs	Loans	Price/	Price/	Price/	Tang.	Core	Div./	dend	Payout
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	Earning (X)	Book (%)	Assets (%)	Book(%)	Earnings (x)	_Share (\$)	Yield (%)	<u>Ratio(</u> 7) (%)
Market Averages, MHC Institutions																		
All Public Companies(25)	12.91	12.09	0.25	1.90	2.21	0.18	1.08	5.18	30.65	1.67	24.88	97.72	12.87	105.64	23.53	0.18	2.27	28.54
NASDAQ Listed OTC Companies(25)	12.91	12.09	0.25	1.90	2.21	0.18	1.08	5.18	30.65	1.67	24.88	97.72	12.87	105.64	23.53	0.18	2.27	28.54
Mid-Atlantic Companies(15)	11.89	11.34	0.21	1.70	2.39	0.22	1.78	6.43	32.18	1.95	22.71	97.85	11.80	104.02	23.00	0.16	1.92	36.69
Mid-West Companies(6)	14.41	12.83	0.22	1.21	0.99	-0.10	-1.98	4.74	26.52	1.33	28.67	95.49	14.43	108.56	30,38	0.22	3.07	0.00
New England Companies(2)	10.63	9.61	0.53	4.87	4.75	0.51	4.85	2.61	22.66	1.00	21.34	96.36	10.48	106.69	20.18	0.08	1.68	0.00
South-East Companies(2)	17.79	17.56	0.39	2.44	2.20	0.35	1.62	1.99	41.09	1.60	37.93	104.91	18.11	107.19	20.75	0.30	2.92	0.00
Thrift Strategy(25)	12.91	12.09	0.25	1.90	2.21	0.18	1.08	5.18	30.65	1.67	24.88	97.72	12.87	105.64	23.53	0.18	2.27	28.54
Companies Issuing Dividends(17)	13.71	12.81	0.25	1.51	1.90	0.26	1.54	5.74	29.46	1.78	28.54	95.13	13.29		25.32	0.27	3.41	51.37
Companies Without Dividends(8)	11.30	10.64	0.25	2.69	2.79	0.01	0.16	4.35	32.69	1.47	15.74	102.90	12.04	110.01	19.50	0.00	0.00	0.00
Equity/Assets 6-12%(16)	10.08	9.61	0.24	2.15	2.71	0.11	0.94	5.85	30.24	1.72	19.92	91.29	9.30	96.67	22.25	0.17	2.32	17.34
Equity/Assets >12%(9)	18.56	17.05	0.29	1.40	1.27	0.31	1.36	3.94	31.35	1.60	37.27	110.59	20.02	123.59	27.80	0.20	2.17	67.73
Market Value Below \$20 Million(1)	8.66	8.66	-1.01	-11.78	0.00	-0.65	-7.64	24.93	17.64	6.96	NM	25.95	2.25	25.95	NM	0.04	4.88	0.00
Holding Company Structure(23)	13.01	12.15	0.27	2.02	2.34	0.19	1.13	5.31	30.65	1.69	24.88	97.49	12.96	105.76	23.53	0.19	2.37	28.54
Assets Over \$1 Billion(9)	13.18	12.26	0.27	2.14	1.10	0.04	-0.24	4.10	35.31	1.61	24.64	119.19	15.95	129,12	28.80	0.10	1.01	21.62
Assets \$500 Million-\$1 Billion(6)	10.51	10.14	0.22	2.16	1.55	0.11	1.23	4.89	33.36	1.51	17.09	100.42	10.82		20.59	0.25	2.28	27.34
Assets \$250-\$500 Million(9)	12.87	12.31	0.22	1.45	3.77	0.30	2.00	6.29	28.54	2.02	26.25	76.59	10.11	82.44	22.53	0.19	3.05	34.32
Assets less than \$250 Million(1)	25.50	20.41	0.63	2.55	2.54	0.59	2.42	2.85	13.53	0.48	39.42	100.00	25.50	133.51	NM	0.40	5.34	0.00
Goodwill Companies(16)	13.76	12.53	0.33	2.50	2.23	0.18	1.02	3.98	35.57	1.51	25.99	105.11	14.58	116.99	25.09	0.17	2.20	25.21
Non-Goodwill Companies(9)	11.20	11.20	0.11	0.72	2.15	0.18	1.19	7.42	19.99	2.06	22.89	82.95	9.47	82.95	21.03	0.21	2.41	35.20
MHC Institutions (25)	12.91	12.09	0.25	1.90	2.21	0.18	1.08	5.18	30.65	1.67	24.88	97.72	12.87	105.64	23.53	0.18	2.27	28.54

Average of high/low or bid/ask price per share.
 Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized

(3) EPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.

(3) ErS (earnings per share) is Dased on actual trailing twelve month data and is not shown on a pro forma basis.
 (4) ErS(udes intangibles (such as goodwill, value of core deposits, etc.).
 (5) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances; ROI (return on investment) is current EPS divided by current price.
 (6) Annualized, based on last regular quarterly cash dividend announcement.
 (7) Indicated dividend as a percent of trailing twelve month earnings.

(8) Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.

\* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit IV-1 (continued) Meekly Thriff Market Line - Part Two Prices As Of August 12, 2011

			i	- -			TTAT / 4											
<u>Fánancial Tantitution</u>	Equity/ Assets (%)	Tang. Equity/ Assets (%)	Key Fina RoA(5) (%)	nancial Ratios orted Barnings ROE(5) ROI(5) (%) (%)	100 (\$)	Core Earnings ROA(5) ROE(5) (%)	raings ROE(5) (%)	Asset NPAs Assets (%)	Asset Quality NPAs Resvs/ Ssets NPAS (%) (%)	Ratios Resvs/ Loans (%)	Price/ Barning (X)	Price/ Book (%)	cing Rat Price/ Assets (%)	frice/ Tang. Book 1 (%)	Frice/ Core Barnings (x)	Divid Ind. Share (\$)	lend Dati Divi- dend Yield (%)	1(6) Payout Ratio(7) (8)
NYSE Traded Compaties AF Astoria Financial Corp. of NY* BBX Bankhitaki Anc.* FBC Tiageta Tanc.* FBC Tiageta Tancorp.inc. of Mr* PFS Provident Fin. Serv. Inc of Mr* PFS Provident Fin. Serv. Inc of Mr*	1.47 1.47 1.40 1.61 7.58 1.0 .61	6.46 1.07 1.07 7.58 8.04 8.04	0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,	7.17 NM 3.0M -28.50	9.36 NM 2.34 NM 9.76		6.85 NM 12.65 -46.38	2.99 12.26 0.03 1.54	35.75 28.28 NA 25.53 24.86	4 4 4 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	10.68 NM NM NM NM	74.88 91.36 143.61 33.71 97.56	1.28 1.28 1.55 1.55 1.55 1.55 1.55 1.55 1.55 1.5	87.57 119.35 150.55 33.71	11.17 NM 12.39 NM		80798 907 907 900 900 900 900 900 900 900 900	57.14 MM MM MM
NASDAQ Listed OTC Companies AMSDAQ Listed OTC Companies ABC* Abargeo Bancory, Inc. of PA(8)* ALLB * Alliance Bancory Misconsin of W1* ABCW Anchor Bancory Wisconsin of W1*	80.00 80.00	18.38 18.40 0.00			6.93 4.78 3.66 NM	0.72 0.64 0.48 -1.84	5.43 3.45 NM	2.08 4.27 4.71 2.68	50.47 8.68 23.74	1.62 0.66 1.81	14.42 20.92 27.36	77.98 76.40 67.96	10.53	126.27 76.40 67.96	14.60 20.92 26.68	0.20	4.01 2.94 1.87	57.83 61.54 51.28
ACE Anchor Bancop of Aberdeen, MA ACE Atheme Bancebares, Inc. of TNA ACFC Atheme Bancebares, Inc. of TNA ACFC Atlantic Cosst Fin. Corp of GA BCSB BCSB Bancorp, Inc. of MD BCTUB BankFinancial Corp. of Its BFIN BankFinancial Corp. of Its	12.18 17.56 7.11 8.17 10.55	12.18 17.44 7.10 8.16 10.52 13.65		•	25.41 6.11 NM 1.96 NM 0.6	101010 4900 4900 4900 4900 4900 4900 490	-10.92 3.63 NM 1.34 -39.59	2.29 2.29 2.29	21.34 21.34 26.134 26.134 26.134		NM NM 16.36 NM NM	NN 34.88 57.87 19.38 72.83 54.34	0.37 4.25 10.16 5.38 5.36 5.73	NM 34.88 58.35 19.41 72.98 54.53	NN NN 15.90 NN NN	0.00 0.20 0.00 0.00 0.00 0.00 0.00 0.00	0.00	NM NM 28.99 NM NM
BYED Baneficial Mut NHC of N(*) BNCL Baneficial Mut NHC of PA(43.7) BNLB Serkhärte Hills Bancorp of Ma* BVFC Bordway Financial Corp. of CA* BYFC Broadway Financial Corp. of CA* BNEL Broadway Financial Corp. of Ma*	13.75 13.75 13.75 13.75 13.43 14.08	10.86 9.32 9.43 14.66				2000 2000 2000 2000 2000 2000 2000 200	-1.5.59 -2.63 -0.91 -0.91 -0.91 -0.91	15.4 15.4 15.63 15	29.02 121.63 176.65 176.65 23.47 28.64	1.75 2.02 2.15 2.11 2.11 2.11 2.11 2.11 2.11 2.1	15.30 NM NM 28.61 7.62 7.63	62.37 97.02 105.02 105.05	9.39 8.28 10.38 10.38 0.73	69.91 76.87 121.56 132.74 105.05 21.32	14.17 14.17 14.20 20.03 9.15	0.28	3.78 1.49 3.20 2.00 2.00	NM 22.73 NM NM 0.00 8.70
THE RECEIVENT FOR MIC OF NY (28.2) CITZ CFS BARDCOFF INC OF MUBALET IN CIGS CMS BARDCOFF INC OF WIRALEN INF CHSU CAPE BARDCOFF INC. OF WIR CFFN CAPICOL FEDERAL FIL INC. OF NS CAPAN CAPACED FEDERAL FIL INC. OF NS CEBA CANTEN BARDCOFF INC. OF NS	8,65 9,95 1,0,1,1 1,15 1,15 1,15 1,15 1,15 1,15	8.66 9.94 8.91 8.91 8.91 8.91 8.91 8.91 8.91 8.91	0.10 0.10 0.12 0.12 0.12 0.12 0.12 0.12		2.03 2.03 2.03	001001		24.93 7.79 5.73 5.73 5.73 10.70	19.40 19.40 14.66 21.80 22.04 22.54	2010 2010 2010 2010 2010 2010 2010 2010	12.21 NM 18.00 NM 9.66 NM	89.62 25.95 51.58 65.03 94.03 17.42 18.60	14.42 2.25 5.13 5.80 10.47 0.25 0.25	100.00 25.95 51.63 65.03 92.00 94.03 NM	15.20 NM 20.00 NM 9.03 28.58 NM	4 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	44400044444444444444444444444444444444	69.39 NM 13.33 0.00 NM NM
CFWK Central Federal Corp. of ON CHFW Charter Fin Corp Mc (A. (8) () CHFW Chartor Fin CP MG (A. (8) () CHFW Chartor Fin CP MG (C (01(38; )) CHFW Chartor Fin CP MG (C (01(38; )) CHFW CLIARONS COMM BACOFT OF MI CCMMI CLIARONS COMM BACOFT OF MI CSBK CLIARONS VG BA MGC (A (13: 0) (8) COMM CLIARONS VG BA MGC (A (13: 0) (8) COMMI CLIARONS VG BA MGC (A (13: 0) (8) COMMI CLIARONS VG BA MGC (A (13: 0) (8)	111 111 111 111 111 111 111 111 111 11	0.81 1.83 1.83 1.08 1.08 1.08 1.08 1.08 1.08 1.95 11,95		· ·	4.85 25.03 25.09 25.09 25.09 25.09 25.09 25.09 25.000 25.0000000000	0.23 0.19 0.19 0.18 0.18 0.18 0.18 0.18	-385 -38.21 -1.55 -1.55 -1.55 -1.55 -1.91 -1.91 -1.91 -4.50	40321 2334 40321 234 80321 234 80321 234 80321 234 80321 234 8035 8035 8035 8035 8035 8035 8035 8035	23.01 77.70 64.46 NA 75.44 29.71 29.71 29.67 141.92	1,06 2,44 2,00 2,44 2,44 2,44 2,44 2,44 2,44	20,63 NM NM 30,81 NM NM NM 28,85	89.17 75.40 121.82 103.35 89.24 89.24 61.55 61.55 137.55 137.52	2 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	94.87 77.24 126.39 123.26 123.26 55.37 55.92 52.92 137.52	18.85 NM NM 39.62 NM NM 23.35 23.35 23.35	000000044600000000000000000000000000000	22100000000000000000000000000000000000	21.05 NM NM NM NM 0.00 NM NM NM NM
	7.23 8.48 14.07 15.85 15.85 15.85 17.28 17.28 17.28 19.65	7.23 7.22 15.95 15.85 15.85 15.95 16.98 19.68			4.05 11.52 3.35 3.35 11.14 11.14 5.70 3.30 3.30	0.11 0.28 0.28 0.28 0.28 0.28 0.28 0.25 0.25 0.25 0.25 0.25 0.25 0.25 0.25	14.13 9.12 9.12 9.12 9.12 12 12 12 12 12 12 12 12 12 12 12 12 1	2001101070 20010101070 200170 20000000000	11.12 54.13 54.13 54.59 55.55 75.55 87.89 87.89 87.89 139 139 139	4044004444 6404664 7406648868 7406888688	21 21 21 21 21 21 21 21 21 21 21 21 21 2	1113.68 97.26 81.00 78.42 78.42 68.08 68.08 68.08 68.08 70.18		82.55 1135.55 81.92 81.92 81.92 87.92 87.95 87.95 87.95 87.95 87.95 87.95 87.95 87.95 87.95 87.95	24.57 8.45 33.56 33.56 33.56 11.04 12.78 12.78 17.49 23.81 23.81		0040400400 0048070188 0091882	2000 2000 2000 2000 2000 2000 2000 200
FOR TIRE BANCHER, Inc. of No. FUR TIRE CAPITLA Leaf File OF NO. FUR TIRE CLOVE Leaf File OF of 11. FUR TIRE CLOVE Leaf File OF of 11. FUR TIRE DEfinite File OF OF OF OF FILE DEfinite File OF AN Michigan of MIR FILE FILE DEfinite OF AN MICHIGAN OF NI FILE FILE DEFINITE OF AN MICHIGAN OF OF FILE FILE PACE FILE ANCOPTO OF OR FILE FILE PACE FIL. OF OF OF FILE FILE PACE FIL. OF OF FILE FILE PACE FIL. OF OF OF FILE FILE PACE FIL. OF OF OF FILE FILE PACE FIL. OF OF FILE FILE PACE FIL. OF OF OF FILE FILE PACE FIL. OF OF OF FILE FILE PACE FIL. OF OF OF FILE FILE PACE FILE OF OF OF OF FILE FILE PACE FILE OF OF OF OF OF FILE FILE PACE FILE OF OF OF OF OF FILE FILE PACE FILE OF OF OF OF OF FILE FILE FILE FILE OF OF OF OF OF OF FILE FILE FILE FILE OF OF OF OF OF OF OF FILE FILE FILE FILE FILE OF OF OF OF OF OF OF FILE FILE FILE FILE FILE OF OF OF OF OF OF OF FILE FILE FILE FILE FILE OF OF OF OF OF OF OF FILE FILE FILE FILE FILE FILE FILE FILE	15.78 15.78 15.78 15.74 15.74 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.79 15.780	9.52 11.03 15.64 15.55 15.56 15.56 19.08 19.08 19.09 19.01 19.01		17.26 7.70 87 87 87 87 87 87 4.96 6.114 4.96 6.128 13.16 6.70 6.70 1.97	NNK NNK 8.15 1.67 1.67 1.67 1.67 1.67 1.67 1.67 1.67	4 6 6 6 6 6 6 6 6 6 6 6 6 6	-17.40 6.78 6.78 6.78 2.14 -23.17 -23.17 -14.75 -18.23 -18.23 -18.23 -18.23 -18.23 -11.41	4,17 1,97 1,97 1,97 1,97 1,97 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,1	20.44 51.90 51.90 51.90 51.90 62.46 62.46 62.46 119.08 12.08 13.73 13.73 13.73 13.73 13.73 13.73 13.73 14.73 15.73 14.73 14.73 15.73 15.73 14.73 14.73 14.73 14.73 14.73 14.73 14.73 14.73 14.73 17.75	10111100010000000000000000000000000000	23.03 13.03 13.03 13.03 13.03 13.03 13.03 13.05 13.05 13.05 14.02 18.92 10.070	- 4 2 2 2 2 2 4 4 4 7 4 7 8 8 4 7 4 7 8 8 8 2 4 7 4 7 8 8 8 8 9 4 7 4 7 8 8 8 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9	1.02 1.02 1.02 1.02 1.02 1.02 1.02 1.02	111.25 70.88 70.88 76.43 76.84 78.43 78.43 78.55 89.55 89.55 89.55 88.62 88.62 88.62	NN NN 15.02 15.50 24.16 NN NN NN NN NN NN NN NN NN NN NN NN NN	0.20 0.76 0.24 0.224 0.20 0.20 0.20 0.20 0.20 0.2	10440000000000000000000000000000000000	A 1.62 556.72 0.00 0.00 0.00 0.00 0.00 NMM NMM NMM NMM NMM NMM NMM NMM NMM N

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Exhibit IV-1 (continued) Weekly Thrift Market Line - Part Two Prices As Of August 12, 2011

Payout <u>Ratio(</u>7) (%) 54.6% 54.6% 54.6% 55.1% DividendData(6)Ind.Divi-Div./dendPareYieldRatio(\$)(\$) Price/ Core <u>Barning</u>s (x) Pricing Ratios Price/ Pris Price/ Tang. Cr % 0.0 % Price/ Book (%) Price/ Earning (X) Resvs/ Loans (%) Asset Quality Ratios Resve/ NPAs (%) NPAS Assets (%) Core Earnings ROA(5) ROE(5) (%) (%) Reported Barnings ROA(5) ROB(5) ROI(5) (%) (%) (%) Key Financial Ratios Tang. Equity/ Assets (%) Equity/ Assets (%) 22, 55 56, 56 56, 55 56, 56 (continued) P. of VA\* N (44.1) 'inancial Institution

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Exhibit IV-I (continued) Meekly Thrift Market Line - Part Two Prices As Of August 12, 2011

			Key Fina	nancial Re	Ratios			Asset	Asset Quality Ratios	Ratios		Pri	Pricing Ratios			Dividend Data(6)	lend Data	( ( )
	" Interna	1 ang .												'ice/	Price/	Ind.	-ivia	
Pinancial Institution			TODA AND	PACK PALITING	10110	COLE EAR	2 april 2	NPAB	Resva/	Resvs/	Price/	Price/	Price/			Div./	dend	Payout
				1 CLANY	I CI TAY		KUB (2)	ABBELB	NPAG	Loans	Earning	Book	Assets	1.		Share	Yield	Ratio(7)
	(*)	(2)		(¥)			(*)	(%)	€	(%)	ŝ	<b>(</b> *)	3			(\$)	(F)	(%)
NASDAQ Listed OTC Companies (continued)																		
•	15.28	15.28	0.87	5.57	5.54	0.83	5.36	0.25	42.18	0.24	18.06	96.99	15,19	95 99	10 75	35 0	1 85	22 23
H	9.58	8.82	0.00	0.00	0.00	-0.12	-1.06	8,35	19.20	2.21	2	53.05	80.8					
TRST TrustCo Bank Corp NY of NY*	6.61	6.60	0.77	11 61	0 00										5	0.00	0.00	WW
-	11 22	10 54					10.11	40°T	27.12	1.68	10.85	121.55	8.04	121.90	11.43	0.26	6.15	66.67
		10.01		1.1.	00.2-	-0.26	-2.28	5.02	20.32	1.65	N.	88,11	9.88	94.49	NN	0.44	7.33	MM
		g. 67	RT-T-	RG.ET-	WW	-1.50	-17.43	10.15	21.67	2.96	Ę	15.23	1.33	15.25	MA	0.00	0.00	MM
	14.15	13.69	0.65	4.67	4.37	0.65	4.60	0,96	68.36	0.96	22.89	105.16	14.88	109.33	23.25	0.36	2.42	55, 18
	E7.E1	17.61	18.0	6.45	5.66	0.48	3.85	0.69	78.79	1.03	17.67	101.37	13.92	101.54	29.60	0.20	1.69	29.85
	13.56	13.56	-0.28	-2.15	-5.98	-0.12	-0.92	10.18	23.41	3.51	YEN	35.35	4.79	35.35	MM	00.00	00.00	WW
	7.80	7.02	0.44	4.81	5.75	0.35	3.87	2.44	55.60	2.10	17.40	92.98	7.25	104.11	21.59	0.48	1.37	23.88
	11.46	11.46	0.20	2.19	3.33	0.22	2.41	10.97	27.60	NA	30.03	65.38	7.49	65.38	27.30	0.16	1.78	59.33
\$ 3	36°ET	12.28	0.90	6.47	7.32	0.90	6.47	5.28	NA	1.87	13.67	88,48	12,35	102.55	13.67	0.24	1.61	22.02
	9.92	9.89	-0.17	-1.81	-3.83	-1.72	-18.15	10.28	19.19	2.62	PAN	47.71	4.73	47.89	MM	0.00	00.00	MIN
	3.60	9.16	0.51	96.3	8.26	0.48	5.15	2.67	29.46	1.35	12.10	63.50	60.9	66.85	12.65	0.24	2.87	34.78
	17.85	17.85	0.25	1.29	1.51	0.02	0.12	1.55	36,88	1.30	MM	91.69	16.37	91.69	Ň	0.24	9.30	N.Y.
WBKC Wolverine Bancorp, Inc. of MI*	20.39	20.39	0.21	1.23	1.85	0.16	26.0	3.64	85.37	3.92	MM	55.12	11.24	55.12	A.	00.00	00.00	0.00

#### **EXHIBIT IV-2**

### **Historical Stock Price Indices**

#### Exhibit IV-2 Historical Stock Price Indices(1)

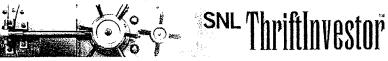
				SNL	SNL
			NASDAQ	Thrift	Bank
Year/Qtr. Ended	DJIA	<u>S&amp;P 500</u>	Composite	Index	Index
2000: Quarter 1	10921.9	1498.6	4572.8	545.6	421.24
Quarter 2	10447.9	1454.6	3966.1	567.8	387.37
Quarter 3	10650.9	1436.5	3672.8	718.3	464.64
Quarter 4	10786.9	1320.3	2470.5	874.3	479.44
2001: Quarter 1	9878.8	1160.3	1840.3	885.2	459.24
Quarter 2	10502.4	1224.4	2160.5	964.5	493.70
Quarter 3	8847.6	1040.9	1498.8	953.9	436.60
Quarter 4	10021.5	1148.1	1950.4	918.2	473.67
2002: Quarter 1	10403.9	1147.4	1845.4	1006.7	498.30
Quarter 2	9243.3	989.8	1463.2	1121.4	468.91
Quarter 3	7591.9	815.3	1172.1	984.3	396.80
Quarter 4	8341.6	879.8	1335.5	1073.2	419.10
2003: Quarter 1	7992.1	848.2	1341.2	1096.2	401.00
Quarter 2	8985.4	974.5	1622.8	1266.6	476.07
Quarter 3	9275.1	996.0	1786.9	1330.9	490.90
Quarter 4	10453.9	1112.0	2003.4	1482.3	548.60
2004: Quarter 1	10357.7	1126.2	1994.2	1585.3	562.20
Quarter 2	10435.5	1140.8	2047.8	1437.8	546.62
Quarter 3	10080.3	1114.6	1896.8	1495.1	556.00
Quarter 4	10783.0	1211.9	2175.4	1605.6	595.10
2005: Quarter 1	10503.8	1180.6	1999.2	1516.6	551.00
Quarter 2	10275.0	1191.3	2057.0	1577.1	563.27
Quarter 3	10568.7	1228.8	2151.7	1527.2	546.30
Quarter 4	10717.5	1248.3	2205.3	1616.4	582.80
2006: Quarter 1	11109.3	1294.8	2339.8	1661.1	595.50
Quarter 2	11150.2	1270.2	2172.1	1717.9	601.14
Quarter 3	11679.1	1335.9	2258.4	1727.1	634.00
Quarter 4	12463.2	1418.3	2415.3	1829.3	658.60
2007: Quarter 1	12354.4	1420.9	2421.6	1703.6	634.40
Quarter 2	13408.6	1503.4	2603.2	1645.9	622.63
Quarter 3	13895.6	1526.8	2701.5	1523.3	595.80
Quarter 4	13264.8	1468.4	2652.3	1058.0	492.85
2008: Quarter 1	12262.9	1322.7	2279.1	1001.5	442.5
Quarter 2	11350.0	1280.0	2293.0	822.6	332.2
Quarter 3	10850.7	1166.4	2082.3	760.1	414.8
Quarter 4	8776.4	903.3	1577.0	653.9	268.3
2009: Quarter 1	7608.9	797.9	1528.6	542.8	170.1 227.6
Quarter 2	8447.0	919.3	1835.0	538.8	
Quarter 3	9712.3	1057.1	2122.4	561.4	282.9
Quarter 4	10428.1	1115.1	2269.2	587.0	260.8
2010: Quarter 1	10856.6	1169.4	2398.0	626.3	301.1
Quarter 2	9744.0	1030.7	2109.2	564.5	257.2
Quarter 3	9744.0	1030.7	2109.2	564.5	257.2
Quarter 4	11577.5	1257.6	2652.9	592.2	290.1
2011: Quarter 1	12319.7	1325.8	2781.1	578.1	293.1
Quarter 2	12414.3	1320.6	2773.5	540.8	266.8
As of August 12, 2011	11269.0	1178.8	2508.0	463.1	215.7

(1) End of period data.

Sources: SNL Financial and The Wall Street Journal.

### **EXHIBIT IV-3**

# Historical Thrift Stock Indices



# **Index Values**

	· <u>· · · · · · · · · · · · · · · · · · </u>	Index	Values		Pr	ice Appreci	ation (%)	
	July 29, 11	June 30, 11	Dec 31, 10	July 30, 10	1 Month	YTD	LTM	
All Pub. Traded Thrifts	518.4	540.8	592.1	585.7	-4.15	-12.45	-11.50	
MHC Index	2,740.5	2,815.9	2,668.9	3,058.5	-2.68	2.68	-10.40	
Stock Exchange Indexes	11 / 11 / - State of							
NYSE AMEX Thrifts	NA	NA	364.3	294.9	NA	NA	NA	
NYSE Thrifts	101.3	112.4	132.2	121.5	-9.90	-23.41	-16.62	
OTC Thrifts	1,405.7	1,436.8	1,531.2	1,551.8	-2.16	-8.20	-9.41	
Geographic Indexes	₩				1991 - 2017 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 1			
Mid-Atlantic Thrifts	2,173.2	2,270.8	2,669.6	2,529.6	-4.30	-18.59	-14.09	
Midwestern Thrifts	1,501.8	1,590.1	1,636.7	2,024.4	-5.55	-8.24	-25.81	
New England Thrifts	1,588.4	1,656.3	1,665.6	1,550.9	-4.10	-4.63	2.42	
Southeastern Thrifts	204.9	216.2	217.3	252.4	-5.23	-5.74	-18.83	
Southwestern Thrifts	375.2	390.3	340.0	302.9	-3.87	10.36	23.87	
Western Thrifts	54.8	53.9	53.9	53.5	1.80	1.65	2.46	
Asset Size Indexes								
Less than \$250M	781.4	787.1	751.8	768.8	-0.72	3.94	1.63	
\$250M to \$500M	2,790.8	2,864.0	2,657.7	2,432.8	-2.55	5.01	14.72	
\$500M to \$1B	1,199.4	1,216.3	1,177.5	1,117.6	-1.39	1.86	7.32	
\$1B to \$5B	1,457.5	1,492.6	1,513.3	1,437.9	-2.35	-3.69	1.36	
Over \$5B	244.2	257.4	294.2	296.5	-5.13	-17.02	-17.65	
Pink Indexes								
Pink Thrifts	145.9	148.1	142.6	143.0	-1.45	2.35	2.06	
Less than \$75M	424.7	424.0	412.6	423.6	0.17	2.93	0.28	
Over \$75M	146.6	148.9	143.3	143.5	-1.50	2.31	2.16	
Comparative Indexes			10000100000000000000000000000000000000		annau (1944) ing alkan anns an ann an			
Dow Jones Industrials	12,143.2	12,414.3	11,577.5	10,465.9	-2.18	4.89	16.03	
S&P 500	1,292.3	1,320.6	1,257.6	1,101.6	-2.15	2.75	17.31	

All SNL indexes are market-value weighted; i.e., an institution's effect on an index is proportionate to that institution's market capitalization. All SNL thrift indexes, except for the SNL MHC Index, began at 100 on March 30, 1984. The SNL MHC Index began at 201.082 on Dec. 31, 1992, the level of the SNL Thrift Index on that date. On March 30, 1984, the S&P 500 closed at 159.2 and the Dow Jones Industrial stood at 1,164.9.

Mid-Atlantic: DE, DC, MD, NJ, NY, PA, PR; Midwest: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, WI; New England: CT, MA, ME, NH, RI, VT; Southeast: AL, AR, FL, GA, MS, NC, SC, TN, VA, WV; Southwest: CO, LA, NM, OK, TX, UT; West: AZ, AK, CA, HI, ID, MT, NV, OR, WA, WY

### EXHIBIT IV-4

# Market Area Acquisition Activity

## Exhibit IV-4 Pennsylvania Thrift Acquisitions 2007-Present

						Target	Financia	als at Ann	ouncerne	nt			Deal Tern	ns and Prid	ing at An	nouncen	nent	
					Total					NPAs/	Rsrvs/	Deal	Value/					Prem/
Announce	Complete				Assets	E/A	TE/A	ROAA	ROAE	Assets	NPLs	Value	Share	P/B	P/TB	P/E	P/A	Cdeps
Date	Date Buyer Short Name		Target Name		(\$000)	<u>(%)</u>	(%)	<u>(%)</u>	<u>(%)</u>	(%)	<u>(%)</u>	<u>(\$M)</u>	<u>(\$)</u>	(%)	<u>(%)</u>	(X)	<u>(%)</u>	(%)
06/15/2011	Def Agrmt F.N.B. Corp.	PA	Parkvale Financial Corporation	PA	1,801,292	6.88	5.42	-0.83	-12.20	2.04	69.38	130.7	22.738	137.81	197.55	NM	7.26	NA
01/26/2011	Def Agrmt Susquehanna Bancshares inc.	PA	Abington Bancorp, Inc.	PA	1,247,098	16,99	16.99	0.61	3.60	3.18	26.68	273.8	13.042	124.09	124.09	33,44	21.96	NA
12/14/2010	05/31/2011 Norwood Financial Corp.	PA	North Penn Bancorp, Inc.	PA	164,505	12.10	12.10	0.79	6.41	1.36	90.30	27.4	19,395	125.21	125.21	20.63	16.68	6.39
10/01/2010	Def Agrmt e3holding inc.	PA	American Eagle Savings Bank	PA	22,298	3,92	3.92	-3.85	-80.12	0,00	NA	12.0	NA	NA	NA	NA	NA	NA
11/03/2009	07/01/2010 Bryn Mawr Bank Corp.	PA	First Keystone Financial, Inc.	PA	525,376	6.22	6.22	-0.58	-8.87	0.58	115.44	32.8	13.426	99,90	99.90	NM	6.24	NA
06/16/2009	07/01/2010 Fidelity S&L Assn.	PA	Croydon Savings Bank	PA	12,917	7.60	7.60	-1.57	-17.00	11.63	24.50	NA	NA	NA	NA	NA	NA	NA
01/29/2009	10/23/2009 Northwest Bancorp Inc. (MHC)	PA	Keystone State Savings Bank	PA	25,650	14.71	14.71	-0.27	-1.83	0.00	NA	NA	NA	NA	NA	NA	NA	NA
10/13/2008	01/30/2009 Banco Santander S.A.		Sovereign Bancorp, Inc.	PA	77,321,406	9,49	4.92	-2.94	-30.08	0.91	150.03	1,909.9	3,810	35.41	68,40	NM	3.27	NA
05/22/2008	10/17/2008 Emclaire Financial Corp.	PA	Elk County S&L Association	PA	10.404	22.90	22.90	0.24	1.05	0.54	NA	3.5	NA	NA	NA	NA	NA	NA
05/20/2008	12/05/2008 Harleysville National Corp.	PA	Willow Financial Bancorp, Inc.	PA	1,568,858	12.74	6.19	0.38	2.88	0.30	270.17	161.5	10.235	79.65	175.85	26.24	10.29	7.34
02/25/2008	10/17/2008 Sharon MHC	PA	Morton Savings Bank	PA	19,484	5.74	5,74	-0.66	-10.79	0.00	NA	NA	NA	NA	NA	NA	NA	NA
09/06/2007	02/01/2008 National Penn Bancshares Inc.	PA	KNBT Bancorp, Inc.	PA	2,888,789	12.19	7.90	0.68	5.56	0.15	407.84	460.1	17.119	126.34	204.67	22.82	15.93	13.14
04/30/2007	04/30/2007 Franklin Security Bancorp Inc	PA	Guard Security Bank	PA	<u>79,471</u>	8.50	<u>8.48</u>	-0.80	<u>-9.19</u>	0.00	<u>NA</u>	NA	NA	NA	NA	NA	NA	NA
			Average:		6,591,350	10.77	9.47	-0.68	-11.58	1.59	144.29			104.06	142.24	25.78	11.66	8.96
			Median:		164,505	9.49	7.60	-0.58	-8.87	0.54	102.87			124.09	125.21	24.53	10.29	7.34

Source: SNL Financial, LC.

Polonia Bancorp, Inc. Director and Senior Management Summary Resumes

#### Exhibit IV-5 Polonia Bancorp, Inc. Director and Senior Management Summary Resumes

#### The following directors have terms ending in 2012:

Anthony J. Szuszczewicz has been the Chairman of the Board, President and Chief Executive Officer of Polonia Bank, old Polonia Bancorp, Polonia MHC and new Polonia Bancorp since 1995, 2007, 2007 and 2011, respectively. Age 70. Director of Polonia Bank since 1984 and director of old Polonia Bancorp and Polonia MHC since their formation.

Mr. Szuszczewicz' extensive experience in the local banking industry and involvement in business and civic organizations in the communities in which Polonia Bank conducts business affords the Board valuable insight regarding the business and operation of Polonia Bank. Mr. Szuszczewicz' knowledge of old Polonia Bancorp's and Polonia Bank's business and history position him well to continue to serve as new Polonia Bancorp's Chairman and Chief Executive Officer.

Robert J. Woltjen is the President and General Manager of Fairmount Pharmacy, Inc. Age 45. Director of Polonia Bank since 2006 and director of old Polonia Bancorp and Polonia MHC since their formation.

As a successful business executive, Mr. Woltjen has a knowledgeable skill set that positions him well to continue to serve as a director of new Polonia Bancorp.

#### The following directors have terms ending in 2013:

Dr. Eugene Andruczyk is the President of Clinical Research of Philadelphia, a medical research firm. Prior to January 2011, Dr. Andruczyk was a self-employed physician. Age 62. Director of Polonia Bank since 1995 and director of old Polonia Bancorp and Polonia MHC since their formation.

Dr. Andruczyk's career in the medical research field and as a self-employed physician provides new Polonia Bancorp with organizational understanding and expertise. In addition, as an active member of the community, Dr. Andruczyk maintains contact with and is in touch with the local consumer environment.

Frank J. Byrne is the owner of a restaurant, Byrnes Tavern and Crabs, located in Philadelphia. Age 64. Director of Polonia Bank since 1995 and director of old Polonia Bancorp and Polonia MHC since their formation.

Mr. Byrne brings significant business and management level experience from a setting outside of the financial services industry. In addition, through his business experience, Mr. Byrne has gained significant marketing knowledge, adding additional value to the Board.

#### The following directors have terms ending in 2014:

Timothy G. O'Shaughnessy is the Chief Financial Officer for St. Joseph's Preparatory High School in Philadelphia, Pennsylvania. Prior to his tenure at St. Joseph's, Mr. O'Shaughnessy was a group chief financial officer for Aramark Corporation. Age 48. Director of Polonia Bank since 2008 and director of old Polonia Bancorp and Polonia MHC since their formation.

Mr. O'Shaughnessy provides expertise with regard to tax, financial and accounting matters. He has the background to qualify as the audit committee's financial expert.

Edward W. Lukiewski served as President of Polonia Bank from 1988 until 1995 and is currently retired. Age 86. Director of Polonia Bank since 1948 and director of old Polonia Bancorp and Polonia MHC since their formation.

Mr. Lukiewski is valued by the Board for his executive management experience and knowledge of Polonia Bank's business and history as well as financial industry issues.

## Exhibit IV-5 (continued) Polonia Bancorp, Inc. Director and Senior Management Summary Resumes

#### **Executive Officers**

Our executive officers are elected annually by the board of directors and serve at the board's discretion. The following individuals currently serve as executive officers and will serve in the same positions following the conversion and the offering.

Namo	Position
Name Anthony J. Szuszczewicz	Chairman, President and Chief Executive Officer of new Polonia Bancorp, old Polonia
	Bancorn Polonia MHC and Polonia Bank
Paul D. Rutkowski	Chief Financial Officer and Corporate Secretary of new Polonia Bancorp, old Polonia
	Bancorn Polonia MHC and Polonia Bank
Kenneth J. Maliszewski	Senior Vice President of new Polonia Bancorp, old Polonia Bancorp, Polonia MHC and
	Polonia Bank

Below is information regarding our executive officers who are not also directors. Ages are presented as of June 30, 2011.

*Paul D. Rutkowski* has served as Chief Financial Officer of Polonia Bank since 2005 and Corporate Secretary since 2006. Mr. Rutkowski served as Controller and Treasurer of Polonia Bank from 1992 to 2005. Mr. Rutkowski has served as Chief Financial Officer and Corporate Secretary of old Polonia Bancorp and Polonia MHC since their formation. Age 52.

Kenneth J. Maliszewski has served as Senior Vice President of Polonia Bank since 2005. Mr. Maliszewski previously served as Vice President of Polonia Bank from 1993 to 2005. Mr. Maliszewski has served as Senior Vice President of old Polonia Bancorp and Polonia MHC since their formation. Age 67.

Polonia Bancorp, Inc. Pro Forma Regulatory Capital Ratios

## Exhibit IV-6 Polonia Bancorp, Inc. Pro Forma Regulatory Capital Ratios

	Pro Forma at June 30, 2011									
			Minimum of C	Offering Range	Midpoint of (	Offering Range	Maximum of Offering		15% Above Maximum of	
		rical at	1,221,87	75 Share		00 Share		3,125 Share		age 1,901,094
	June 3	0, 2011	at \$8.00	per Share	at \$8,00	per Share	at \$8.00	per Share	Shares at \$8	.00 per Share
		Percent of		Percent of		Percent of		Percent of		Percent of
	Amount	Assets(1)	Amount	Assets	Amount	Assets	Amount	Assets	Amount	Assets
					(Dollars in the	nousands)				
Total equity under generally										
accepted accounting principles.	\$27,500	9.83%	\$30,846	10.86%	\$31,512	11.06%	\$32,178	11.26%	\$32,944	11.49%
Core capital:										
Actual	\$27,002	9.68%	\$30,348	10.72%	\$31,014	10.92%	\$31,680	11.12%	\$32,446	11.35%
Requirement	11,160	4.00	11,329	4.00	11,363	4.00	11,396	4.00		4.00
Excess	\$15,842	5.68%	\$19,019	6.72%	\$19,651	6.92%	\$20,284	7.12%	\$21,011	7.35%
Tier 1 risk-based capital:										
Actual(2)	\$27,002	19.23%	\$30,348	21.48%	\$31,014	21.96%	\$31,680	22.37%	\$32,446	22.88%
Requirement		4.00	5,650	4.00	5,657	4.00	5,664	4.00	5,671	4.00
Excess	\$21,386	15.23%	\$24,698	17.48%	\$25,357	17.96%	\$26,016	18.37%	\$26,775	7.35%
Total risk-based capital:					_					
Actual(2)	\$28,538	20.32%	\$31,884	22.57%	\$32,550	23.02%	\$33,216	23.46%	\$33,982	23.97%
Requirement	11,233	8.00		8.00	11,314	8.00	11,327	8.00	11,343	8.00
Excess	\$17,305	12.32%	\$20,583	14.57%	\$21,236	15.02%	\$21,889	15.46%	\$22,639	15.97%
Reconciliation of capital										
contributed to Polonia Bank:			102		102		102		102	
Net proceeds contributed to									6 004	
Polonia Bank			4,236		5,076		5,917		6,884	
Less common stock acquired by			((()))		(777)		(004)		(1.028)	
ESOP			(661)		(777)		(894)		(1,028)	
Less common stock acquired by			(330)		(389)		(447)		(514)	
equity incentive plan Pro forma increase in GAAP and			(330)		(307)					
			\$ 3,346		\$ 4,012		\$ 4,678		\$ 5,444	
regulatory capital			3 3,340				<u> </u>			

(1) Core capital levels are shown as a percentage of adjusted total assets of \$279.0 million. Risk-based capital levels are shown

(1) Core capital levels are shown as a percentage of adjusted total assets of \$279.6 million.
 (2) Pro forma amounts and percentages include capital contributed to Polonia Bank from the offering and assume net proceeds are invested in assets that carry a 20% risk-weighting.

Source: Polonia Bancorp's prospectus.

Polonia Bancorp, Inc. Pro Forma Analysis Sheet

#### EXHIBIT IV-7 PRO FORMA ANALYSIS SHEET Polonia Bancorp, Inc. Prices as of August 12, 2011

			Subject	Peer Grou	đĩ	Pennsylvania Co	mpanies	All Put	olic
Valuation Midpoint Pricing Mu	<u>Iltiples</u>	Symbol	at Midpoint	<u>Average</u>	Median	Average	Median	Average	Median
Price-earnings multiple	£	P/E	6.31 x	12.86x	10.86x	20.75x	20.05x	16.42x	15.08x
Price-core earnings multiple	=	P/CE	277.67 x	15.78x	14.92x	21.41x	23.81x	18.62x	18.80x
Price-book ratio	=	P/B	54.31%	72.06%	65.34%	79.64%	79.50%	71.79%	74,77%
Price-tangible book ratio	=	P/TB	54.31%	80.03%	72.22%	85.77%	81.92%	78.59%	78.12%
Price-assets ratio	Ŧ	P/A	6.92%	8.47%	7.25%	10.51%	11.56%	8.92%	8.17%

ŝ

#### Valuation Parameters

Pre-Conversion Earnings (1)(Y)	\$3,205,000 (12 Mths 6/11)	ESOP Stock (% of Offering ) (E)	6.76%	
Pre-Conversion Core Earnings (1)()	\$114,000 (12 Mths 6/11)	Cost of ESOP Borrowings (S)	0.00%	
Pre-Conversion Book Value (2)(B)	\$27,769,000	ESOP Amortization (T)	15.00 Years	
Pre-Conv. Tang. Book Value (2)(B)	\$27,769,000	Stock Program (% of Offering ) (M)	3.38%	
Pre-Conversion Assets (2)(A)	\$279,627,000	Stock Programs Vesting (N)	5.00 Years	
Reinvestment Rate (R)	1.76%	Fixed Expenses	\$1,000,000	
Tax rate (TAX)	40.00%	Variable Expenses	1.00%	
After Tax Reinvest. Rate (R)	1.06%	Percentage Sold (PCT)	57.5984%	
Est. Conversion Expenses (3)(X)	11.72%	MHC Assets	\$102,000	
Insider Purchases	\$88,000	Options as % of Offering (O1)	8.45%	
Price/Share	\$8.00	Estimated Option Value (O2)	33.88%	
Foundation Cash Contribution (FC)	0.00%	Option Vesting Period (O3)	5.00 Years	
Foundation Stock Contribution (FS)	0.00% Shares	% of Options taxable (O4)	25.00%	
Foundation Tax Benefit (FT)	\$0			

Calculation of Pro Forma Value After Conversion

1.	V=	F	/E*(Y) V:	= \$19,965,824
	-	1 - P/E * PCT * ((1-X-E-M-FS)*R - (1-TAX)	*(E/T) - (1-TAX)*(M/N)-(1-TAX*O4)*(O1*O2/O3)))	
2.	V=	P/C	ore E * (YC) V:	\$19,965,824
	-	1 - P/Core E * PCT * ((1-X-E-M-FS)*R - (1-T	AX)*(E/T) - (1-TAX)*(M/N)-(1-TAX*O4)*(O1*O2/O3)))	
3.	V=_	P/B * (B+FT)	V	\$19,965,824
	_	1 - P/B * PCT * (1-X-E-M-FC-FS)		
4.	V=_	P/TB * (B+FT)	V	\$19,965,824
_		1 - P/TB * PCT * (1-X-E-M-FC-FS)		
5.	V=_	P/A * (A+FT)	V=	\$19,965,824
		1 - P/A * PCT * (1-X-E-M-FC-FS)		

<u>Shares</u>		2nd Step	Full	Plus:	Total Market	
	2nd Step	Exchange	Conversion	Foundation	Capitalization	Exchange
Conclusion	Offering Shares	Shares	Shares	Shares	Shares	Ratio
Supermaximum	1,901,094	1,399,506	3,300,600	0	3,300,600	1,0455
Maximum	1,653,125	1,216,962	2,870,087	0	2,870,087	0.9091
Midpoint	1,437,500	1,058,228	2,495,728	0	2,495,728	0.7905
Minimum	1,221,875	899,494	2,121,369	0	2,121,369	0.6719
Market Value						

		2nd Step	Full		Total Market
	2nd Step	Exchange	Conversion	Foundation	Capitalization
Conclusion	Offering Value	Shares Value	<u>\$ Value</u>	Value	\$ Value
Supermaximum	\$15,208,752	\$11,196,048	\$26,404,800	\$0	\$26,404,800
Maximum	\$13,225,000	\$9,735,696	\$22,960,696	0	\$22,960,696
Midpoint	\$11,500,000	\$8,465,824	\$19,965,824	0	\$19,965,824
Minimum	\$9,775,000	\$7,195,952	\$16,970,952	0	\$16,970,952

(1) Includes \$1,000 of net income earned on net MHC assets of \$102,000.

(2) Includes \$102,000 of net MHC assets.

(3) Estimated offering expenses at midpoint of the offering.

Polonia Bancorp, Inc. Pro Forma Effect of Conversion Proceeds

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS Polonia Bancorp, Inc. At the Minimum of the Range

1.	Fully Converted Value and Exchange Ratio Fully Converted Value Exchange Ratio	\$16,970,952 0.6719
	2nd Step Offering Proceeds	\$9,775,000
	Less: Estimated Offering Expenses	1,304,375
	2nd Step Net Conversion Proceeds (Including Foundation)	\$8,470,625
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds	\$8,470,625
	Less: Cash Contribution to Foundation	(0)
	Less: Stock Contribution to Foundation	0
	Less: ESOP Stock Purchases (1)	(660,790)
		(320,306)

Less: RRP Stock Purchases (2)	(330,396)
Net Proceeds to be Reinvested	\$7,479,439
Estimated after-tax net incremental rate of return	<u>1.06%</u>
Earnings Increase	\$78,983
Less: Estimated cost of ESOP borrowings	. 0
Less: Amortization of ESOP borrowings(3)	(26,432)
Less: Stock Programs Vesting (4)	(39,647)
Less: Option Plan Vesting (5)	<u>(50,365)</u>
Net Earnings Increase	(\$37,461)

3.	Pro Forma Earnings		Before Conversion	Net Earnings Increase	After Conversion
	12 Months ended June 30, 2011 (re 12 Months ended June 30, 2011 (co	• •	\$3,205,000 \$114,000	(\$37,461) (\$37,461)	\$3,167,539 \$76,539
4.	Pro Forma Net Worth	Before Conversion	Net Addition to Equity	Tax Benefit of Foundation	After Conversion
	June 30, 2011 June 30, 2011 (Tangible)	\$27,769,000 \$27,769,000	\$7,479,439 \$7,479,439	\$0 \$0	\$35,248,439 \$35,248,439
5.	Pro Forma Assets	Before <u>Conversion</u>	Net Cash Proceeds	Tax Benefit of Foundation	After <u>Conversion</u>
	June 30, 2011	\$279,627,000	\$7,479,439	\$0	\$287,106,439

(1) Includes ESOP purchases of 6.76% of the second step offering.

(2) Includes RRP purchases of 3.38% of the second step offering.

(3) ESOP amortized over 15 years, tax effected at: 40.00%

(4) RRP amortized over 5 years, tax effected at: 40.00%

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS Polonia Bancorp, Inc. At the Midpoint of the Range

1.	Fully Converted Value and Exchange Ratio Fully Converted Value Exchange Ratio	\$19,965,824 0.7905
	2nd Step Offering Proceeds Less: Estimated Offering Expenses 2nd Step Net Conversion Proceeds (Including Foundation)	\$11,500,000 <u>1,347,500</u> \$10,152,500
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds Less: Cash Contribution to Foundation Less: Stock Contribution to Foundation Less: ESOP Stock Purchases (1)	\$10,152,500 (0) 0 (777,400)

(388,700) \$8,986,400

<u>1.06%</u>

0

\$94,896

(31,096)

(46,644)

(59,252)

(\$42,096)

					(+)
3.	Pro Forma Earnings		Before <u>Conversion</u>	Net Earnings <u>Increase</u>	After <u>Conversion</u>
	12 Months ended June 30, 20 12 Months ended June 30, 20		\$3,205,000 \$114,000	(\$42,096) (\$42,096)	\$3,162,904 \$71,904
4.	Pro Forma Net Worth	Before Conversion	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After <u>Conversion</u>
	June 30, 2011 June 30, 2011 (Tangible)	\$27,769,000 \$27,769,000	\$8,986,400 \$8,986,400	\$0 \$0	\$36,755,400 \$36,755,400
5.	Pro Forma Assets	Before Conversion	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After Conversion
	June 30, 2011	\$279,627,000	\$8,986,400	\$0	\$288,613,400

(1) Includes ESOP purchases of 6.76% of the second step offering.

(2) Includes RRP purchases of 3.38% of the second step offering.

(3) ESOP amortized over 15 years, tax effected at: 40.00%

Less: RRP Stock Purchases (2)

Less: Stock Programs Vesting (4)

Less: Option Plan Vesting (5)

Estimated after-tax net incremental rate of return

Less: Estimated cost of ESOP borrowings

Less: Amortization of ESOP borrowings(3)

Net Proceeds to be Reinvested

Earnings Increase

Net Earnings Increase

(4) RRP amortized over 5 years, tax effected at: 40.00%

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS Polonia Bancorp, Inc. At the Maximum of the Range

1.	Fully Converted Value and Exchange Ratio Fully Converted Value	\$22,960,696
	Exchange Ratio	0.9091
	·	0.0001
	2nd Step Offering Proceeds	\$13,225,000
	Less: Estimated Offering Expenses	1,390,625
	2nd Step Net Conversion Proceeds (Including Foundation)	\$11,834,375
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds	\$11,834,375
	Less: Cash Contribution to Foundation	(0)
	Less: Stock Contribution to Foundation	0
	Less: ESOP Stock Purchases (1)	(894,010)
	Less: RRP Stock Purchases (2)	(447,004)
	Net Proceeds to be Reinvested	\$10,493,361
	Estimated after-tay net incremental rate of return	1.000/

Estimated after-tax net incremental rate of return 1.06% Earnings Increase \$110,810 Less: Estimated cost of ESOP borrowings Less: Amortization of ESOP borrowings(3) (35,760)Less: Stock Programs Vesting (4) (53,641) Less: Option Plan Vesting (5) (68,140) Net Earnings Increase (\$46,731)

0

3.	Pro Forma Earnings		Before Conversion	Net Earnings Increase	After <u>Conversion</u>
		Months ended June 30, 2011 (reported) Months ended June 30, 2011 (core)		(\$46,731) (\$46,731)	\$3,158,269 \$67,269
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After <u>Conversion</u>
	June 30, 2011 June 30, 2011 (Tangible)	\$27,769,000 \$27,769,000	\$10,493,361 \$10,493,361	\$0 \$0	\$38,262,361 \$38,262,361
5.	Pro Forma Assets	Before Conversion	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After Conversion
	June 30, 2011	\$279,627,000	\$10,493,361	\$0	\$290,120,361

(1) Includes ESOP purchases of 6.76% of the second step offering.

(2) Includes RRP purchases of 3.38% of the second step offering.

(3) ESOP amortized over 15 years, tax effected at: 40.00%

(4) RRP amortized over 5 years, tax effected at: 40.00%

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS Polonia Bancorp, Inc. At the Super Maximum Value

1.	Fully Converted Value and Exchange Ratio Fully Converted Value Exchange Ratio	\$26,404,800 1.0455
	2nd Step Offering Proceeds Less: Estimated Offering Expenses 2nd Step Net Conversion Proceeds (Including Foundation)	\$15,208,752 <u>1,440,219</u> \$13,768,533
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds Less: Cash Contribution to Foundation Less: Stock Contribution to Foundation Less: ESOP Stock Purchases (1) Less: RRP Stock Purchases (2) Net Proceeds to be Reinvested Estimated after-tax net incremental rate of return Earnings Increase Less: Estimated cost of ESOP borrowings Less: Amortization of ESOP borrowings(3) Less: Stock Programs Vesting (4) Less: Option Plan Vesting (5) Net Earnings Increase	\$13,768,533 (0) 0 (1,028,112) (514,058) \$12,226,364 <u>1.06%</u> \$129,110 0 (41,124) (61,687) <u>(78,361)</u> (\$52,062)

3.	Pro Forma Earnings		Before <u>Conversion</u>	Net Earnings Increase	After <u>Conversion</u>
	12 Months ended June 30, 2011 12 Months ended June 30, 2011		\$3,205,000 \$114,000	(\$52,062) (\$52,062)	\$3,152,938 \$61,938
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After <u>Conversion</u>
	June 30, 2011 June 30, 2011 (Tangible)	\$27,769,000 \$27,769,000	\$12,226,364 \$12,226,364	\$0 \$0	\$39,995,364 \$39,995,364
5.	Pro Forma Assets	Before Conversion	Net Cash <u>Proceeds</u>	Tax Benefit of Foundation	After Conversion
	June 30, 2011	\$279,627,000	\$12,226,364	\$0	\$291,853,364

(1) Includes ESOP purchases of 6.76% of the second step offering.

(2) Includes RRP purchases of 3.38% of the second step offering.

(3) ESOP amortized over 15 years, tax effected at: 40.00%

(4) RRP amortized over 5 years, tax effected at: 40.00%

# Peer Group Core Earnings Analysis

#### Exhibit IV-9 Core Earnings Analysis Comparable Institution Analysis For the 12 Months Ended June 30, 2011

Compa	rable Group	Net Income <u>to Common</u> (\$000)	Less: Net <u>Gains(Loss)</u> (\$000)	Tax Effect <u>@ 34%</u> (\$000)	Less: Extraordinary <u>Items</u> (\$000)	Estimated Core Income <u>to Common</u> (\$000)	<u>Shares</u> (000)	Estimated <u>Core EPS</u> (\$)
ESBK	Elmira Savings Bank, FSB of NY	\$3,497	(\$1,585)	\$539	\$O	\$2,451	1,967	£1.05
FCAP	First Capital, Inc. of IN	\$3,726	(\$666)	\$226	\$0	\$3,286	2,786	\$1.25
FCLF	First Clover Leaf Fin. Corp. of IL (1)	\$3,751	(\$1,183)	\$402	\$0	\$3,288 \$2,970		\$1.18
FSFG	First Savings Financial Group of IN	\$3,714	\$275	(\$94)	\$0 \$0	• •	7,882	\$0.38
JXSB	Jacksonville Bancorp Inc. of IL	\$3.027	(\$680)	(\$94) \$231		\$3,896	2,365	\$1.65
LSBI	LSB Financial Corp. of Lafayette IN	\$1,810	. ,	• • • •	\$O .	\$2,578	1,931	\$1.34
OBAF			(\$1,235)	\$420	\$0	\$995	1,554	\$0.64
	OBA Financial Serv. Inc. of MD (1)	\$816	(\$28)	\$10	\$0	\$798	4,629	\$0.17
RIVR	River Valley Bancorp of IN (1)	\$2,039	(\$1,233)	\$419	\$0	\$1,225	1,514	\$0.81
WVFC		\$621	\$99	(\$34)	\$0	\$686	2,058	\$0.33
WAYN	Wayne Savings Bancshares of OH	\$2,070	(\$113)	\$38	\$0	\$1,995	3,004	\$0.66

(1) Financial information is for the quarter ending March 31, 2011.

Source: SNL Financial, LC. and RP<sup>®</sup> Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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RP<sup>®</sup> Financial, LC. Firm Qualifications Statement Serving the Financial Services Industry Since 1988

#### FIRM QUALIFICATION STATEMENT

RP<sup>•</sup> Financial, LC. ("RP Financial") provides financial and management consulting, merger advisory and valuation services to the financial services companies, including banks, thrifts, credit unions, insurance companies, mortgage companies and others. We offer a broad array of services, high quality and prompt service, hands-on involvement by our senior staff, careful structuring of strategic initiatives and sophisticated valuation and other analyses consistent with industry practices and regulatory requirements. Our staff has extensive consulting, valuation, financial advisory and industry backgrounds.

STRATEGIC PLANNING SERVICES

RP Financial's strategic planning services, for established or de novo banking companies, provide effective feasible plans with quantifiable results to enhance shareholder value, achieve regulatory approval or realize other objectives. We conduct situation analyses; establish mission/vision statements, develope strategic goals and objectives; and identify strategies to enhance value, address capital, increase earnings, manage risk and tackle operational or organizational matters. Our proprietary financial simulation models facilitate the evaluation of the feasibility, impact and merit of alternative financial strategies.

#### MERGER ADVISORY SERVICES

RP Financial's merger advisory services include targeting buyers and sellers, assessing acquisition merit, conducting due diligence, negotiating and structuring deal terms, preparing merger business plans and financial simulations, rendering fairness opinions, preparing fair valuation analyses and supporting post-merger strategies. RP Financial is also expert in de novo charters, shelf charters and failed bank deals with loss sharing or other assistance. Through financial simulations, valuation proficiency and regulatory familiarity, RP Financial's merger advisory services center on enhancing shareholder returns.

#### VALUATION SERVICES

RP Financial's extensive valuation practice includes mergers, thrift stock conversions, insurance company demutualizations, merger valuation and goodwill impairment, ESOPs, going private, secondary offerings and other purposes. We are highly experienced in performing appraisals conforming with regulatory guidelines and appraisal standards. RP Financial is the nation's leading valuation firm for thrift stock conversions, with offerings ranging up to \$4 billion.

#### MANAGEMENT STUDIES

RP Financial provides effective organizational planning, and we are often engaged to prepare independent management studies required for regulatory enforcement actions. We evaluate Board, management and staffing needs, assess existing talent and capabilities and make strategic recommendations for new positions, replacement, succession and other organizational matters.

#### ENTERPRISE RISK-ASSESSMENT SERVICES

RP Financial provides effective enterprise risk assessment consulting services to assist our clients in evaluating the degree to which they have properly identified, understood, measured, monitored and controlled enterprise risk as part of a deliberate risk/reward strategy and to help them implement strategies to mitigate risk, enhance performance, ensure effective reporting and compliance with laws and regulations and avoid potential future damage to their reputation and associated consequences and to mitigate residual risk and unanticipated losses.

#### OTHER CONSULTING SERVICES

RP Financial provides other consulting services including evaluating regulatory changes, development diversification and branching strategies, conducting feasibility studies and other research, and preparing management studies in response to regulatory enforcement actions. We assist clients with CRA plans and revising policies and procedures. Our other consulting services are aided by proprietary valuation and financial simulation models.

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