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Washington, DC 20549

## FINANCIAL HIGHLIGHTS

\$1,500 \$1,448 1,250 1,000 NET SALES 750 (in millions) 500 250 2007 2008 \$40 \$9.2 NET -40 EARNINGS' (in millions) -80 -120 2011 \$1.00 \$0.20 -1.00 PER SHARE -2.00 -3.00 -4.00 2011 Modine, with fiscal 2011 revenues of \$1.45 billion, specializes in thermal management systems and components, bringing highly engineered heating and cooling technology and solutions to diversified global markets. Modine products are used in light, medium and heavy-duty vehicles, heating, ventilation and air conditioning equipment, off-highway and industrial equipment, refrigeration systems and fuel cells. The company employs approximately 6,500 people at 27 facilities worldwide in 14 countries. For more information about Modine, visit www.modine.com.

Fiscal years ended March 31 (dollars in millions, except per share amounts)	2011	2010	% CHANGE
Net Sales	\$1,448.2	\$1,162.6	25%
Gross Profit	\$231.4	\$171.7	35%
Earnings from Operations	\$42.8	\$7.0	511%
Net Earnings <sup>1</sup>	\$9.2	\$(19.7)	147%
Diluted Earnings Per Share <sup>1</sup>	\$0.20	\$(0.50)	140%
Cash	\$32.9	\$43.7	-25%
Total Assets	\$916.9	\$840.9	9%
Total Debt	\$147.7	\$139.2	6%
Total Debt to Capital <sup>2</sup>	28.9%	30.2%	_

<sup>&</sup>lt;sup>1</sup>From continuing operations

<sup>&</sup>lt;sup>2</sup> Total debt as a percentage of total debt plus equity

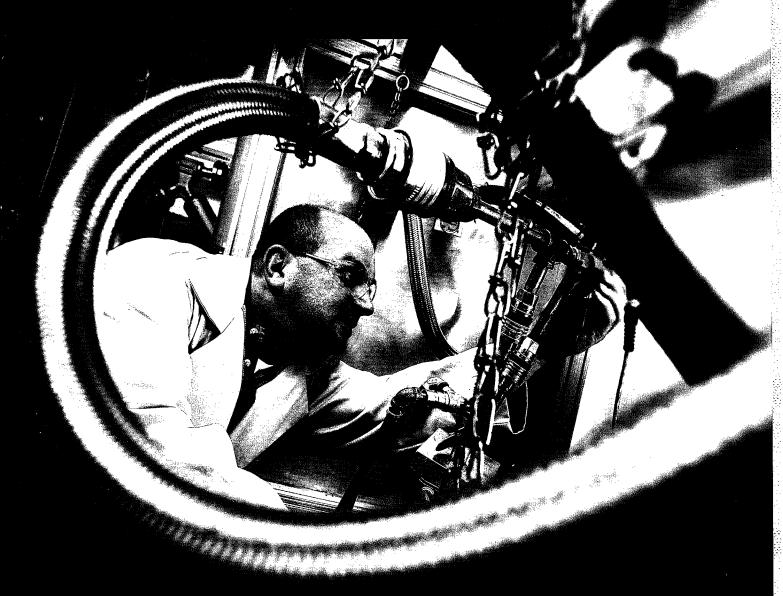


### IN OUR ROOTS

Innovation has been the hallmark of Modine since 1916.

### IN OUR REACH

Innovation will continue to drive our future growth.



**Modine was built on the spirit of innovation** and that rings true today in our world-class technical centers in North America and Europe.

## TO OUR SHAREHOLDERS

# "We are excited about the future."

Over the past three years, as we fought our way through the global economic recession, the very core of our strategy was a focused plan and commitment across the company to not just survive, but to transform Modine. We wanted to be a more strategic and competitive global leader than we were before. As we close our 2011 fiscal year and evaluate every aspect of our company – financially, technically and operationally – we have a renewed and appropriate level of confidence that we fulfilled this commitment.

In fiscal 2011, we recorded net income from continuing operations of \$9.2 million, or \$0.20 per share — our first profit in four years. Our balance sheet is strong, with current debt leverage that is substantially lower than when we entered the crisis. Technically, our new product portfolio is much better positioned, with advantaged product offerings focused on the global markets we serve. We maintained our commitment to research and development spending (4-5% of sales) throughout the crisis. We are well armed with technical solutions and high-value offerings that help our customers solve their energy

efficiency and emission reduction needs in the face of increasing market demands. Operationally, we maintained an intense focus on continuing to expand our manufacturing capacity into key growth markets including Hungary, China, India and Brazil. Commercially, we continued to work to build strong relationships with our customers at all levels to ensure that they fully understand our transformed financial position, robust technology portfolio, global support capability, and most importantly, our commitment to earn and maintain their trust for the long term.

As we look ahead to fiscal 2012, we are very excited about what is yet to come. In June 2011, we celebrated our 95th anniversary as an independent company. Our founder, A. B. Modine, would be proud of the company that has grown out of his investment in a small radiator shop in 1916. He was first and foremost an engineer, with a great passion for solving difficult heat transfer problems in applications such as agriculture tractors and automobiles, as well as in the efficient heating of factories and buildings. These same qualities continue today in our teams, which are comprised of the world's most capable technical and operational talent. Our people are dedicated to designing and producing heat exchangers

and systems that enable our customers to reduce emissions and satisfy their energy efficiency needs. We also champion new technology applications that provide alternative energy solutions for our customers.

Throughout this annual report, you will see examples of new products that we developed over the past several years, despite stiff economic challenges. As a result of our simultaneous focus on technical and manufacturing development, these products, and others in the pipeline, will provide us advantaged positions in the marketplace that will benefit us — and our shareholders — for years to come.

## "The Modine team has gained a renewed level of confidence."

Our leadership team has spent significant time over the past year evaluating and prioritizing opportunities, and carefully assessing risks. Equally important, we have been looking beyond the short term, building key company objectives that will enable us to reach our long-range potential. We fully understand that business plans are predictions of what is possible. Achieving the full potential that our teams have worked so hard to establish will take an organizational culture committed to continuously improving each and every element of our company.

Over the last five years, we have worked to establish an organizational learning process that is now a core element of each of our manufacturing and administrative operations. We developed the Modine Operating System to provide the leadership framework, principles and behaviors that engage all of our employees in continuously improving our processes. With this approach, we are better prepared to uncover and resolve obstacles that, if left unaddressed, could impede our progress and reduce our potential. The Modine Operating

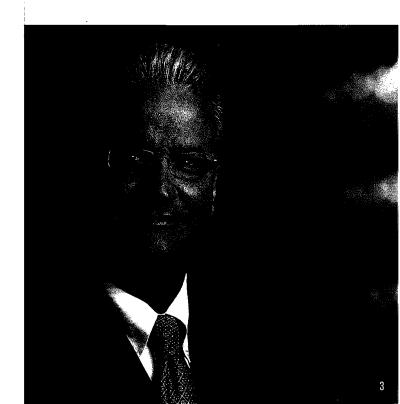
System ensures we maintain our focus on our key company objectives and uses the obstacles we uncover as learning opportunities. By continuously learning and improving, we will move closer to our full potential, one step at a time.

We are excited about the future. Having come through the challenges of the last three years, the Modine team has gained a renewed level of confidence. At the same time, we realize the battle is not over. The strong remain strong because of their relentless commitment to continuously improving their core competencies. They strive to engage the entire organization in step-by-step improvement toward established long-range objectives. We have learned a great deal over the past three years and will use those lessons to benefit our company and our shareholders for years to come.

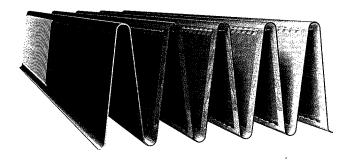
Thank you for your trust in Modine.

Sincerely,

**Thomas A. Burke**President and Chief Executive Officer



#### ON HIGHWAY



Louvered Air Fin Used for on- and off-highway radiators

#### INNOVATION CREATES VALUE

We leverage our global design, engineering, testing and manufacturing capabilities to provide thermal management solutions that address customer needs for greater fuel efficiency, durability and emissions compliance.

Our streamlined, product-focused organization enables us to drive innovation across the business, respond quickly to customer needs and combine products to provide a complete solution. In addition, our world-class technical resources ensure efficient, cost-effective production and exceptional customer service.

Our Origami<sup>TM</sup> heat exchanger technology is a prime example of our environmentally focused innovation. Originally a sketched drawing on a napkin by one of our senior engineers, Origami is a technological breakthrough and major development effort that features a folded-tube design bonded with state-of-the-art technologies.

Origami promises significant weight savings in radiators, condensers and other components, while delivering greater heat transfer performance.

As Origami illustrates, our roots in thermal management technology are enabling us to extend our reach into new markets with innovative solutions that create value for customers.

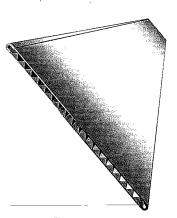
Modine's roots in thermal technology innovation date back to the first mass-produced trucks and cars on the road. Today, we are a leading global supplier of best-in-class powertrain cooling and engine products for trucks, buses, specialty vehicles, light trucks and automobiles.

Our heat exchangers, component systems and internal combustion engine and transmission products focus on meeting three critical customer needs: greater fuel efficiency, compliance with stringent emissions requirements and reduced energy consumption.

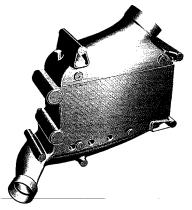
Modine powertrain cooling products include cooling modules, radiators, condensers, charge-air coolers, engine oil coolers, power steering coolers and transmission oil coolers. Our customized components, modules and systems reduce weight, enhance durability, improve performance and increase operational efficiency for leading vehicle manufacturers in North America, Europe, South America and Asia. We are focused on providing thermal solutions that require less material to save weight and increase fuel economy, while helping to reduce the release of harmful gas emissions into the environment.

Our products for internal combustion engines and transmissions include exhaust gas recirculation (EGR) coolers, liquid charge (intake) air coolers, engine oil coolers, transmission oil coolers, fuel coolers and brake retarder coolers. We work closely with our customers to help them address their commitment to mitigating the effects of climate change and protecting the environment. Our "green" applications include EGR coolers that re-circulate exhaust gas to yield dramatic reductions in engine emissions.

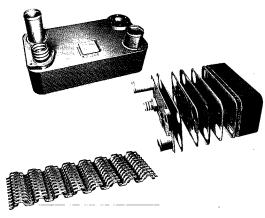
With a focus on the future, we are continuing to extend our reach into energy conservation products such as hybrid battery cooling and innovative heat recovery.



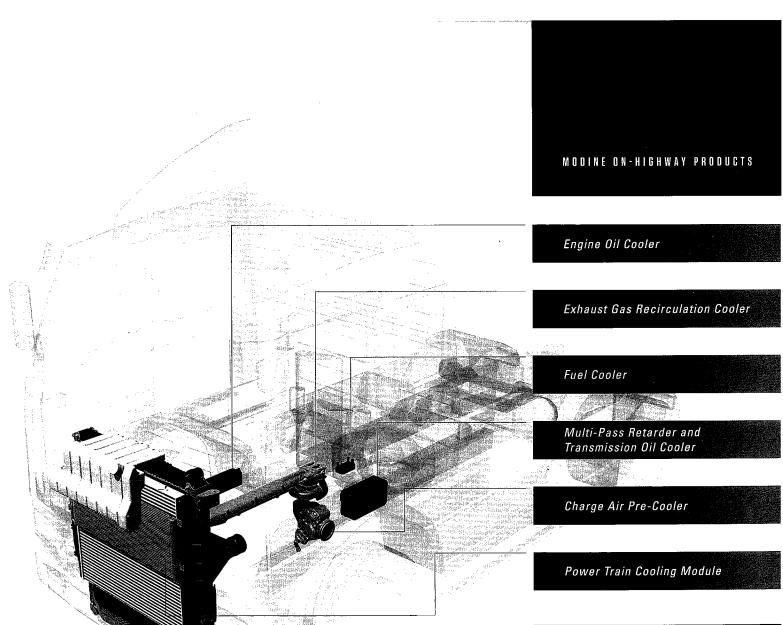
**Origami™ Tube** Used for on-highway radiators and condensers



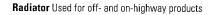
**Liquid Cooled Charge Air Cooler** Used for on- and off-highway vehicles



**Brake Retarder Cooler** Used for on- and off-highway vehicles

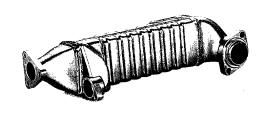








Charge Air Cooler Used for off- and on-highway products



EGR Cooler Used for off- and on-highway products

#### MODINE OFF-HIGHWAY PRODUCTS

#### Round Tube Plate Fin Evaporator Coil

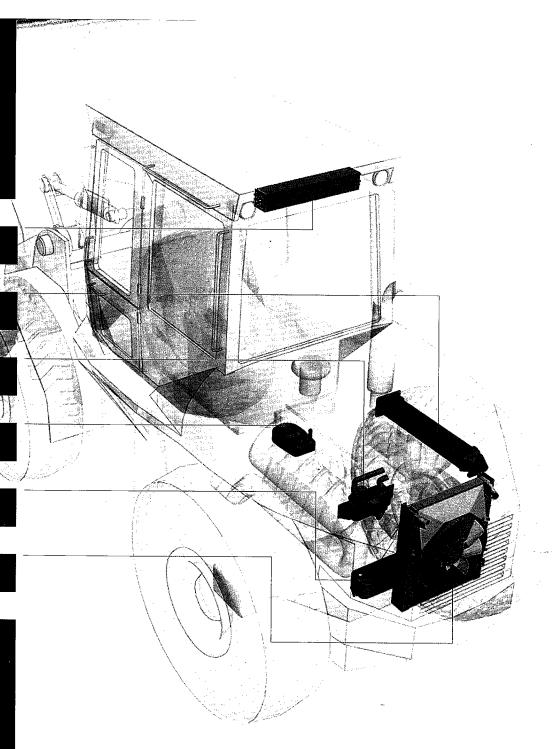
Exhaust Gas Recirculation Cooler

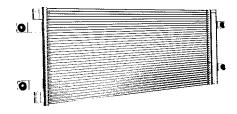
Liquid Charge Air Cooler

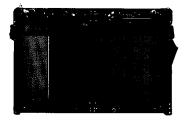
Engine Oil Cooler

Transmission Oil Cooler

Power Train Cooling Module







Condenser Used for off- and on-highway products

**Power Train Cooling Module** Used for off- and on-highway products

## In 1916, A. B. Modine invented his first product, the Spirex radiator for tractors. Radical in its day, the engineering innovation that began with this first product continues to be the hallmark of Modine today.

We produce powertrain cooling modules for manufacturers of agricultural, industrial and construction equipment around the world. Our products include radiators, charge-air coolers, condensers, transmission oil coolers, power steering coolers, hydraulic oil coolers, fuel coolers and engine oil coolers, as well as evaporators and heater cores.

With 95 years of experience, we understand how critically important consistent and reliable performance is in the off-highway market, and the challenges of manufacturing components that stand up to the rigorous environments of agriculture and construction. In fact, our team of highly trained engineers includes experts devoted to solving the unique thermal problems inherent in the operation of machinery.

One of the challenges for our off-highway customers is emissions standards. Different regions have different standards, and our OEM customers must meet them all, regardless of how frequently they may change. In response to this need, we have adopted Computational Fluid Dynamics (CFD) and Finite Element Analysis (FEA) capabilities that enable us to develop heat transfer solutions more quickly and manufacture products that are more efficient and reliable.

Whether on-road, off-highway or in buildings, the seeds of innovation that began with our founder's first product have grown into a strong foundation that supports our strategies to reach ever higher and achieve even more.

#### OFF HIGHWAY

#### INNOVATION DRIVES THE FUTURE

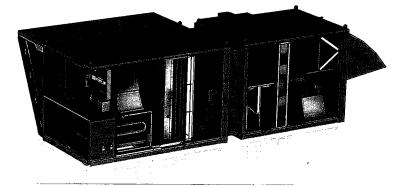
Innovation is what started our company and keeps it going today. With more than 2,000 patents over the past 95 years, we set the industry standards for efficiency, economy and durability. But we are not resting on our laurels.

We invested \$67 million in research and development in fiscal 2011. Our R&D focus is on our core vehicular and commercial building HVAC businesses, as well as on newer technologies targeting emerging markets.

Through our world-class design and manufacturing processes, we provide customers thermal management products that are reliable, economical and delivered when they want them. Our products are tested at one of our two technical centers and multiple wind tunnels. Our processes include vehicular and component wind tunnel testing, as well as pressure, thermal cycle, multi-axis vibration, burst and corrosion tests, ensuring our products can survive the punishing outside conditions they will ultimately face day in and day out.

Our tradition of quality, service and innovation has helped set Modine apart in the marketplace and define our leadership in thermal management for almost a century. We expect to continue this tradition into the next century as well.

#### IN BUILDINGS



Atherion™ Packaged Rooftop Ventilation System State-of-the-art solution that provides fresh, tempered, dehumidified outside air to buildings

#### INNOVATION ENHANCES GROWTH

Modine serves customers throughout North America, Europe, Asia and South Africa with an extensive line of HVAC products that provide industry-leading energy efficiency, superior indoor air quality and precise temperature control.

Our HVAC roots are in unit heaters, offered today in all fuel sources and configurations to provide the perfect heating solution for each customer's specific application.

We significantly expanded our HVAC business with the 2005 acquisition of Airedale International Air Conditioning, an industry leader in the research, design and manufacture of an extensive line of air conditioning products including chillers, precision air conditioning and comfort products. Airedale's research and test center, and its training and production facilities in Leeds, U.K., are together regarded as a center of excellence for air conditioning solutions.

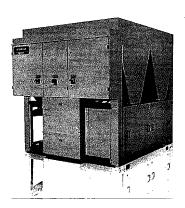
Modine and Airedale are a powerful combination with a well-established history of innovation and industry leadership. We are positioned for growth through our expanding range of specialty products designed to meet the needs of customers in target markets including data centers, commercial buildings, schools, greenhouses, pharmaceutical companies and refrigeration manufacturers.

Ever since our founder invented the first unit heater in 1922, Modine has been a trusted brand in commercial, industrial and residential heating, ventilating and air conditioning (HVAC) solutions. Our products meet a growing need in the market for increased energy efficiency, with sophisticated controls that not only run the equipment, but integrate their functions into the entire building management system.

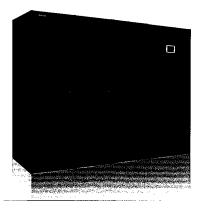
Our customers are distributors, construction and mechanical contractors, consulting engineers, building owners and consultants. They specify Modine HVAC products for applications including warehouses, manufacturing facilities, banks, pharmaceutical companies, schools, stadiums, data centers, retail stores, greenhouses and residential garages.

Modine's innovation in the commercial HVAC market began with gas, electric, steam, hot water and oil unit heaters. We brought our technology to the residential market with the Hot Dawg® gas-fired unit heater for garage and shop-floor use. Today, our product portfolio also includes rooftop ventilation equipment, single package HVAC systems for schools, air- and water-cooled chillers, precision control air conditioning and condensing units.

We continue to leverage our technological innovations to maintain industry-leading efficiencies in our existing products, while also expanding into new markets and applications. For example, our Effinity<sup>93™</sup> is the most energy-efficient gas-fired unit heater in North America. A growing market for us is data centers, where our energy-efficient equipment can have a big impact on reducing overall facility power consumption. Our future growth will continue to focus on energy efficiency and integrated controls as we extend our reach by expanding and merging our product offerings to provide robust solutions for customers across the globe.



**Airedale DeltaChill FreeCool Chiller** Utilizes Modine's proven PF™ microchannel coil



**Airedale SmartCool** The latest precision air conditioning technology from Airedale



SchoolMate™ XE Ground Source Heat Pump Increases indoor air quality of classrooms with improved efficiency



OUR ROOTS

Since 1916, Modine Manufacturing Company has applied innovative thermal technology to meet our customer's needs. Founder A. B. Modine made innovation a company value and built a thriving business that continues today.

Modine's breakthroughs in customized heating and cooling solutions have yielded state-of-the-art components, modules and systems that have given the world's vehicle makers and commercial equipment manufacturers a competitive edge. The strong roots established through our 95 years of innovation provide a solid platform for our future as a global leader in heat transfer technology.





#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

**SEC Mail Mail Processing**Section

JUL 05 2011

FORM 10-K

Washington, DC

(Mark One)	106
[ ] ANNUAL REPORT PURSUANT TO SECTION 13 or 15 1934	5(d) OF THE SECURITIES EXCHANGE ACT OF
For the fiscal year ended March 31, 2011	
or	
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF 1934	or 15(d) OF THE SECURITIES EXCHANGE ACT
For the transition period from to	
Commission file number <u>1-1373</u>	
MODINE MANUFACTUR (Exact name of registrant as spe	
<u>WISCONSIN</u> (State or other jurisdiction of incorporation or organization)	39-0482000 (I.R.S. Employer Identification No.)
1500 DeKoven Avenue, Racine, Wisconsin (Address of principal executive offices)	<u>53403</u> (Zip Code)
Registrant's telephone number, including area code (262) 636-120	<u>0</u>
Securities registered pursuant to Section 12(b) of the Act:	
Title of each class	Name of each exchange on which registered
Common Stock, \$0.625 par value	New York Stock Exchange
Securities Registered pursuant to Sect	ion 12(g) of the Act: None
Indicate by check mark if the registrant is a well-known seasoned Yes $[\ ]$ No $[\checkmark]$	issuer, as defined in Rule 405 of the Securities Act.
Indicate by check mark if the registrant is not required to file reported Yes [ ] No [✓]	rts pursuant to Section 13 or Section 15(d) of the Act.
Indicate by check mark whether the registrant (1) has filed all reports Securities Exchange Act of 1934 during the preceding 12 months to file such reports), and (2) has been subject to such filing require	(or such shorter period that the registrant was required

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [ ] No [ ]

Yes [✓] No []

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [1]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer [ ]

Accelerated Filer [✓]

Non-accelerated Filer [ ] (Do not check if a smaller reporting company)

Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes [ ] No [✓]

Approximately 64 percent of the outstanding shares are held by non-affiliates. The aggregate market value of these shares was approximately \$604 million based on the market price of \$12.97 per share on September 30, 2010, the last day of our most recently completed second fiscal quarter. Shares of common stock held by each executive officer and director and by each person known to beneficially own more than 5 percent of the outstanding common stock have been excluded in that such persons may be deemed to be affiliates. The determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares outstanding of the registrant's common stock, \$0.625 par value, was 46,553,651 at June 3, 2011.

An Exhibit Index appears at pages 96-98 herein.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the following documents are incorporated by reference into the parts of this Form 10-K designated to the right of the document listed.

Incorporated Document

Location in Form 10-K

Proxy Statement for the 2011 Annual Meeting of Shareholders

Part III of Form 10-K (Items 10, 11, 12, 13, 14)

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#### PART I ITEM 1. BUSINESS.

Modine Manufacturing Company (Modine or the Company) specializes in thermal management systems and components, bringing heating and cooling technology and solutions to diversified global markets. We are a leading global developer, manufacturer and marketer of heat exchangers and systems for use in on-highway and off-highway original equipment manufacturer (OEM) vehicular applications, and to a wide array of building, industrial, refrigeration and fuel cell markets. Product lines include radiators and radiator cores, vehicular air conditioning, oil coolers, charge air coolers, heat-transfer packages and modules, building heating, ventilating and air conditioning (HVAC) equipment and exhaust gas recirculation (EGR) coolers. Our primary customers across the globe are:

- Truck, automobile, bus, and specialty vehicle OEMs;
- Agricultural and construction OEMs;
- Heating and cooling OEMs;
- Construction contractors;
- Wholesalers of plumbing and heating equipment; and
- Fuel cell manufacturers.

We focus our development efforts on solutions that meet the pressing heat transfer needs of OEMs and other customers within the commercial vehicle, construction, agricultural and commercial HVAC industries and, more selectively, within the automotive industry. Our products and systems typically are aimed at solving complex heat transfer challenges requiring effective thermal management. The typical demands are for products and systems that are lighter weight, more compact, more efficient and more durable to meet ever increasing customer standards as they work to ensure compliance with increasingly stringent global emissions, fuel economy and energy efficiency requirements. Our Company's heritage provides a depth and breadth of expertise in thermal management which combined with our global manufacturing presence, standardized processes, and state-of-the-art technical centers and wind tunnels, enables us to rapidly bring customized solutions to customers at the best value.

#### History

Modine was incorporated under the laws of the State of Wisconsin on June 23, 1916 by its founder, Arthur B. Modine. Mr. Modine's "Spirex" radiators became standard equipment on the famous Ford Motor Company Model T. When he died at the age of 95, A.B. Modine had been granted a total of 120 U.S. patents for heat transfer innovations. The standard of innovation exemplified by A.B. Modine remains the cornerstone of Modine today.

#### Terms; Year References

When we use the terms "Modine," "we," "us," the "Company," or "our" in this report, unless the context requires otherwise, we are referring to Modine Manufacturing Company and its subsidiaries. Our fiscal year ends on March 31. All references to a particular year mean the fiscal year ended March 31 of that year, unless indicated otherwise.

#### **Business Strategy and Results**

Modine focuses on thermal management leadership and highly engineered product and service innovations for diversified, global markets and customers. We are committed to enhancing our presence around the world and serving our customers where they are located. We create value by focusing on customer partnerships and providing innovative solutions for our customers' thermal problems.

Modine's strategy for improved profitability is grounded in diversifying our markets and customer base, differentiating our products and services, technically and commercially, and partnering with customers on global OEM platforms. Modine's top five customers are in three different markets – automotive, truck and off-highway – and its ten largest customers accounted for approximately 58 percent of the Company's fiscal 2011 sales, compared to 57 percent in fiscal 2010. In fiscal 2011, 61 percent of total revenues were generated from sales to customers outside of the U.S., 56 percent of which were generated by Modine's international operations and 5 percent of which were generated by exports from the U.S. In fiscal 2010, 60 percent of total revenues were generated from sales to customers outside of the U.S., with 56 percent generated by Modine's international operations and 4 percent generated by exports from the U.S.

During fiscal 2011, the Company reported revenues from continuing operations of \$1.45 billion, a 25 percent increase from \$1.16 billion in fiscal 2010. The Company's end markets are showing strong improvement from the deep recession experienced during 2009 and 2010. This improvement is seen across most of Modine's end markets, including the commercial vehicle, off-highway and automotive markets. The commercial HVAC markets are showing early signs of modest improvement, as these markets generally trend with commercial construction build rates, which have not yet recovered in 2011 from the recent recession. While the Company's business volumes improved significantly in fiscal 2011, the volumes remained approximately 10 percent below pre-recessionary annual sales of \$1.6 billion. Over the last several years, the Company has implemented a number of cost and operational efficiency measures designed to improve our longer-term competitiveness, including the realignment of our manufacturing facilities, portfolio rationalization, capital allocation and selling, general and administrative (SG&A) cost containment. As volumes begin to recover, the benefits of these actions can be seen in the Company's gross margin, which improved from 14.8 percent in fiscal 2010 to 16.0 percent in fiscal 2011. In addition, SG&A as a percentage of sales has declined from 13.7 percent in fiscal 2010 to 12.8 percent in fiscal 2011. With these improvements, the Company reported \$42.8 million of earnings from operations in fiscal 2011, which significantly exceeds the earnings from operations of \$7.0 million reported in fiscal 2010.

During the second quarter of fiscal 2011, we entered into a four-year, \$145.0 million Amended and Restated Credit Agreement, which amended and restated the Company's then existing revolving credit facility. On the same date, the Company issued \$125.0 million of 6.83 percent Secured Series A Senior Notes maturing on August 12, 2020 (the "2020 Notes"). The proceeds from the 2020 Notes were used to repay our then outstanding senior notes. These actions extended the maturity of our outstanding debt obligations, providing the Company a long-term source of financing at reduced interest rates. The Company recognized a loss of \$19.9 million on early extinguishment of the debt and write-off of unamortized costs as a component of interest expense during the fiscal year.

The improved sales volumes and lower cost structure of the Company, partially offset by the loss on debt extinguishment, resulted in earnings from continuing operations of \$9.2 million, or \$0.20 per fully diluted share during fiscal 2011. This represents a significant improvement from the loss from continuing operations of \$19.7 million, or \$0.50 per fully diluted share reported during fiscal 2010, and also represents the first time the Company has reported earnings since fiscal 2007.

As the Company looks forward into fiscal 2012, it anticipates a continued recovery in sales volumes, and expects the trend of improving profitability to continue.

#### **Discontinued Operations**

During fiscal 2009, the Company announced the intended divestiture of its South Korean-based HVAC business and presented it as held for sale and as a discontinued operation in the consolidated financial statements for all periods presented. The South Korean-based HVAC business was sold on December 23, 2009 for net cash proceeds of \$10.5 million, resulting in a loss on sale of \$0.6 million.

Reported net earnings (loss) for fiscal 2011, 2010 and 2009 was \$6.2 million, (\$28.7) million and (\$109.1) million, respectively, or earnings (loss) per fully diluted share of \$0.13, (\$0.73) and (\$3.40), respectively.

#### **Revision to Prior Period Financial Statements**

The Company revised its fiscal 2009 and fiscal 2010 results in this report for errors identified relating to prior periods. See Note 1 of the Notes to Consolidated Financial Statements for further discussion of the revision.

#### **Products**

The Company offers a broad line of products that can be categorized generally as a percentage of net sales as follows:

	Fiscal 2011	Fiscal 2010
Modules/Packages*	28%	32%
Oil Coolers	16%	14%
Radiators	13%	13%
Building HVAC	10%	12%
Charge-Air Coolers	10%	8%
Miscellaneous	10%	10%
Exhaust Gas Recirculation ("EGR") Coolers	9%	7%
Vehicular Air Conditioning Parts	4%	4%

<sup>\*</sup>Typically include components such as radiators, oil coolers, charge air coolers, condensers and other purchased components.

#### **Competitive Position**

We compete with several manufacturers of heat transfer specific HVAC products, some of which are divisions of larger companies. The markets for the Company's products are increasingly competitive and have changed significantly in the past few years. The Company's traditional OEM customers in the U.S. and Europe are faced with dramatically increased international competition and have expanded their worldwide sourcing of parts to compete more effectively with lower cost imports and to expand their global footprint to complete in local markets. Some of these market changes have caused the Company to experience competition from suppliers in other parts of the world that enjoy economic advantages such as lower labor costs, lower healthcare costs, and lower tax rates. In addition, the Company has expanded its own geographic footprint in part to allow us to serve our original equipment customers more flexibly across the globe. Our customers also continue to ask the Company, as well as their other primary suppliers, to participate in research and development (R&D), design, and validation responsibilities. We expect this combined work effort to result in stronger customer relationships and more partnership opportunities for the Company.

#### **Business Segments**

The Company has assigned specific businesses to a segment based principally on defined markets and geographic locations. Each Modine segment is managed at the regional vice president or managing director level and has separate financial results reviewed by its chief operating decision makers. These results are used by management in evaluating the performance of each business segment, and in making decisions on the allocation of resources among our various businesses. Our chief operating decision makers evaluate segment performance with an emphasis on gross margin, and secondarily based on operating income of each segment, which includes certain allocations of Corporate SG&A expenses. Financial information related to the Company's segments is included in Note 24 of the Notes to Consolidated Financial Statements.

#### Original Equipment - Asia, Europe and North America Segments and South America Segment

The continuing globalization of the Company's OEM customer base has led to the necessity of viewing Modine's strategic approach, product offerings and competitors on a global basis. This trend offers significant opportunities for Modine with its market positioning, including presence in key global markets (U.S., Europe, China, India and Brazil) and a global product-based organization with expertise to solve technical challenges. Modine is recognized as having strong technical support, product breadth and the ability to support global standard designs for its customers.

The Company's main competitors, Behr GmbH & Co. K.G., Dana Corporation, Visteon Corporation, Denso Corporation, Delphi Corporation, T.Rad Co. Ltd., Honeywell Thermal Div., Valeo SA and TitanX (former Valeo Heavy Duty group now owned by EQT), have a worldwide presence. Increasingly, the Company faces competition as these competitors expand their product offerings and manufacturing footprints through expansion into low cost countries and low cost country sourcing initiatives.

Specifically, the Original Equipment – Asia, Europe and North America segments and South America segment serve the following markets:

#### Commercial Vehicle

<u>Products</u> – Powertrain cooling ("PTC") (engine cooling modules, radiators, charge-air-coolers, condensers, fan shrouds, and surge tanks); on-engine cooling (exhaust gas recirculation ("EGR") coolers, engine oil coolers, fuel coolers, charge-air-coolers and intake air coolers); oil coolers (transmission oil coolers and power steering coolers); and fuel coolers

 $\underline{Customers} - Commercial, medium and heavy duty truck and engine manufacturers; bus and specialty vehicle manufacturers$ 

<u>Market Overview</u> – We continued to see a strengthening market for commercial vehicles, especially within Europe and the U.S., as these markets are recovering from the recession experienced during fiscal 2009 and 2010. Heavy-duty trucks are recovering at the fastest pace, while medium-duty trucks are recovering more modestly.

Other trends influencing the market include the consolidation of major customers into global entities emphasizing the development of global vehicle platforms in order to leverage and reduce development costs and distribution methods. OEMs expect greater supplier support at lower prices and seek high technology/low cost solutions for their thermal management needs. In general, this drives a deflationary price environment.

Emissions regulations and timelines are driving the advancement of product development worldwide and creating demand for incremental thermal transfer products. Future emission law changes are scheduled for January 1, 2012 in Brazil and January 1, 2013 in Europe ("Euro 6"). Proposed fuel economy standards in the U.S. are driving the development of new products and product platforms, such as those relating to waste heat recovery.

<u>Primary Competitors</u> – Behr GmbH & Co. K.G.; TitanX, Bergstrom, Inc.; T.Rad Co. Ltd.; Honeywell Thermal Div.; Dayco Ensa SA

#### Off-Highway

<u>Products</u> – Powertrain cooling (engine cooling modules, radiators, condensers, charge-air-coolers, fuel coolers); auxiliary coolers (power steering coolers and transmission oil coolers); and on-engine cooling (EGR coolers, engine oil coolers, fuel coolers, charge-air-coolers and intake air coolers)

 $\underline{Customers} - Construction \ and \ agricultural \ equipment, \ engine \ manufacturers \ and \ industrial \ manufacturers \ of \ material \ handling \ equipment, \ generator \ sets \ and \ compressors$ 

<u>Market overview</u> – The agricultural market is strengthening with rising crop prices, especially corn and wheat. Mining equipment markets are showing growth as commodity prices continue to remain strong. Construction markets are showing modest improvement consistent with the global economic recovery from the recessionary environment experienced over the past several years.

Overall market trends include a migration toward global machine platforms, driving the multi-region assembly of a common design platform with low cost country sourcing for certain components. Additionally, fixed emissions regulations and timelines are driving the advancement of product development, including the current adoption of Tier IV emissions requirements in the U.S. construction markets. OEMs are rapidly expanding into Asia and prefer suppliers with local production capabilities. Modine is recognized as having strong technical support, product breadth, and the ability to support global standard designs of its customers.

<u>Primary Competitors</u> – Adams Thermal Systems Inc.; AKG; Delphi Corporation; Denso Corporation; Honeywell Inc.; Zhejiang Yinlun Machinery Co., Ltd.; ThermaSys Corp.; Doowon; Valeo SA and Donghwan

#### <u>Automotive</u>

<u>Products</u> – Powertrain cooling (engine cooling modules, radiators, condensers, charge-air-coolers, auxiliary cooling (power steering coolers and transmission oil coolers), component assemblies, radiators for special applications) and onengine cooling (EGR coolers, engine oil coolers, fuel coolers, charge-air-coolers and intake air coolers)

<u>Customers</u> – Automobile, light truck and engine manufacturers

<u>Market Overview</u> – Modine supports the automotive marketplace with components where complementary Modine technology can be applied to an automotive environment at reasonable returns. Modine is in the process of deemphasizing our focus on automotive modules due to the cost and risk of enormous capital outlays to maintain a scale cost position, the inherent over-capacity in this market segment, and the anticipation of better returns in other markets.

<u>Primary Competitors</u> – Behr GmbH & Co. K.G.; Dana Corporation; Delphi Corporation; Denso Corporation; T.Rad Co. Ltd.; and Visteon Corporation

#### Commercial Products

<u>Products</u> – Unit heaters (gas-fired, hydronic, electric and oil-fired); duct furnaces (indoor and outdoor); infrared units (high intensity and low intensity); hydronic products (commercial fin-tube radiation, cabinet unit heaters, and convectors); roof mounted direct- and indirect-fired makeup air units; unit ventilators; close control units for precise temperature and humidity control applications; chillers; ceiling cassettes; condensing units and coils for heating, refrigeration, air conditioning and vehicular applications

<u>Customers</u> – Heating and cooling equipment manufacturers; construction contractors; wholesalers of plumbing and heating equipment; installers; and end users in a variety of commercial and industrial applications, including banking and finance, education, transportation, telecommunications, entertainment arenas, pharmaceuticals, electronics, hospitals, defense, petrochemicals, and food and beverage processing; commercial and residential HVAC equipment manufacturers; refrigeration products manufacturers.

<u>Market Overview</u> – Commercial Products has strong sales in gas unit heaters, data center air conditioning products, coil products and room heating and cooling units. Efficiency legislation, lower noise requirements, growth in data centers, and higher energy costs are driving opportunities in these market areas.

<u>Primary Competitors</u> – Lennox International Inc. (ADP); Luvata (Heatcraft / ECO); Thomas & Betts Corp. (Reznor); Mestek Inc. (Sterling); Emerson Electric Company (Liebert Hiross); United Technologies Corporation (Carrier); Johnson Controls, Inc. (York); and Daikin (McQuay International)

#### Geographical Areas

We maintain administrative organizations in three regions - North America, Europe and Asia - to facilitate financial and statutory reporting and tax compliance on a worldwide basis and to support the business units. Our products are manufactured in the following countries:

North America	<b>Europe</b>	South America	<u>Africa</u>	Asia/Pacific
Mexico United States	Austria Germany Hungary Italy	Brazil	South Africa	China India Japan South Korea
	The Netherlands United Kingdom			•••

Our non-U.S. subsidiaries and affiliates manufacture and sell a number of vehicular and industrial products similar to those produced in the U.S. In addition to normal business risks, operations outside the U.S. are subject to other risks such as changing political, economic and social environments, changing governmental laws and regulations, currency revaluations and volatility, and market fluctuations.

#### **Exports**

The Company exports from North America to foreign countries and receives royalties from foreign licensees. Export sales as a percentage of net sales were 5 percent for fiscal 2011, 4 percent for fiscal 2010 and 5 percent for fiscal 2009. Royalties from foreign licenses were \$1.6 million, \$3.3 million and \$4.1 million for fiscal 2011, 2010 and 2009, respectively.

Modine believes its international presence has positioned the Company to share profitably in the anticipated long-term growth of the global vehicular, commercial and industrial markets. Modine is committed to increasing its involvement and investment in international markets in the years ahead.

#### Foreign and Domestic Operations

Financial information relating to the Company's foreign and domestic operations is included in Note 24 of the Notes to Consolidated Financial Statements.

#### **Customer Dependence**

Ten customers accounted for approximately 58 percent of the Company's sales in fiscal 2011. These customers, listed alphabetically, were: BMW; Caterpillar Inc.; Daimler AG; Deere & Company; Denso Corporation; Fiat; MAN Truck & Bus; Navistar; Volkswagen AG and Volvo Group. In fiscal 2011, 2010 and 2009, BMW was the only customer that accounted for ten percent or more of the Company's sales. Generally, goods are supplied to these customers on the basis of individual purchase orders received from them. When it is in the customer's and the Company's best interests, the Company utilizes long-term sales agreements with customers to minimize investment risks and also to provide the customer with a proven source of competitively priced products. These contracts are on average three years in duration and may include built-in pricing adjustments. In certain cases, our customers have requested additional pricing adjustments beyond those included in these long-term contracts.

#### **Backlog of Orders**

The Company's operating units maintain their own inventories and production schedules. Current production capacity is capable of handling the sales volumes expected in fiscal 2012.

#### Raw Materials

Aluminum, nickel, brass and steel, all essential to the business, are purchased from several domestic and foreign producers. In general, the Company does not rely on any one supplier for these materials which are, for the most part, available from numerous sources in quantities required by the Company. The supply of fabricated copper products is highly concentrated between two global suppliers. All purchases of fabricated copper are currently from one of these suppliers. The Company normally does not experience material shortages and believes that our suppliers' production of these materials will be adequate throughout the next fiscal year. In addition, when possible, Modine has made material pass-through arrangements with its key customers. Under these arrangements, the Company can pass material cost increases and decreases to its customers. However, where these pass-through arrangements are utilized, there is a time lag between the time of the material increase or decrease and the time of the pass-through. This time lag can range between three months and one year. To further mitigate the Company's exposure to fluctuating material prices, the Company enters into forward contracts from time to time to hedge a portion of our forecasted aluminum and copper purchases. At March 31, 2011, the Company had forward contracts outstanding that hedge less than 50 percent of North American aluminum requirements anticipated to be purchased over the next 24 months.

#### **Patents**

The Company owns outright or has a number of licenses to produce products under patents. These patents and licenses obtained over a period of years expire at various times. Because the Company has many product lines, it believes that its business as a whole is not materially dependent upon any particular patent or license, or any particular group of patents or licenses. Modine considers each of its patents, trademarks and licenses to be of value and aggressively defends its rights throughout the world against infringement. Modine has been granted and/or acquired more than 2,000 patents worldwide over the life of the Company.

#### **Research and Development**

The Company remains committed to its vision of creating value through technology. Company-sponsored R&D activities support the development of new products, processes and services, and the improvement of existing products, processes, and services. R&D expenditures were \$67.0 million, \$56.9 million and \$73.2 million in fiscal 2011, 2010 and 2009, respectively. Over the last three years, R&D expenditures have averaged 5 percent of sales. This level of investment reflects the Company's continued commitment to R&D in an ever-changing market. Our current R&D is focused primarily on company-sponsored development in the areas of powertrain cooling, engine products and

commercial HVAC products. The Company is involved with several industry-, university- and government-sponsored research organizations that conduct research and provide data on technical topics deemed to be of interest to the Company for practical applications in the markets the Company serves. The research developed as a result is generally shared among the member organizations.

To achieve efficiencies and lower developmental costs, Modine's research and engineering groups work closely with our customers on special projects and systems designs. In addition, the Company is participating in U.S. government-funded projects, including dual purpose programs in which the Company retains commercial intellectual property rights in technology it develops for the government, such as the design and demonstration of waste heat recovery systems and research and testing directed at the enhancement of EGR cooler performance.

#### **Quality Improvement**

Through Modine's global Quality Management System ("QMS"), the manufacturing facilities in our Original Equipment – Asia, Europe and North America segments and our South America segment are registered to ISO 9001:2008 or ISO/TS 16949:2009 standards, helping to ensure that our customers receive high quality products and services from every Modine facility. While customer expectations for performance, quality and service have risen continuously over the past years, our QMS has enabled Modine to drive improvements in quality performance and enabled the ongoing delivery of products and services that meet or exceed customer expectations.

The global QMS operates in the context of the Modine Operating System ("MOS"), which focuses on leadership and rapid continuous improvement. Sustainable continuous improvement is driven throughout all functional areas and operating regions of the organization by the principles, processes and behaviors that are core to these systems.

#### **Environmental, Health and Safety Matters**

Modine is committed to preventing pollution, eliminating waste and reducing environmental risks. The Company's facilities maintained Environmental Management System ("EMS") certification to the international ISO14001 standard through independent third-party audits. All Modine locations have established specific environmental improvement targets and objectives for the coming fiscal year.

In fiscal 2011, Modine recorded a moderate year-over-year increase in greenhouse gas emissions resulting from its onsite use of natural gas and propane, and from its use of electricity generated by off-site sources. This unadjusted (nonnormalized) increase can be attributed to increased manufacturing volumes coinciding with the improvement of the global economy. In fiscal 2012, Modine will be establishing a global carbon reduction objective that will target greenhouse gas emissions. This objective will not only benefit the environment, but will also optimize energy use and lower operating costs.

Air emissions, hazardous wastes, and solid wastes increased moderately in fiscal 2011, as did water consumption. A significant portion of these increases, which are being reported as non-normalized values, are associated with increased manufacturing volumes. As in previous years, Modine continues to systematically identify opportunities and implement measures to reduce waste and conserve natural resources through its EMS.

Modine's commitment to environmental stewardship is reflected in its reporting of chemical releases as monitored by the United States Environmental Protection Agency's Toxic Chemical Release Inventory program. The Company's U.S. locations decreased their reported chemical releases by 15 percent from calendar year 2008 to 2009, with a 92 percent decline from 1999 to 2009.

Modine's product portfolio reflects its sense of environmental responsibility. The Company continues its development and refinement of environmentally friendly product lines including oil, fuel, and EGR coolers for diesel applications, diesel truck idle-off technologies, and Origami<sup>TM</sup> ultra-thin heat exchangers. These products provide increased fuel economies and reduce harmful gas emissions. Modine's Commercial Products segment offerings, including the Airedale Schoolmate HVAC products, the Effinity<sup>93</sup>, the most efficient gas-fired unit heater in North America, and the new Commercial Packaged Ventilation System with Conservicore technology providing up to 93% efficiency, are helping commercial, industrial and residential users achieve high energy efficiencies and reduced utility costs.

An obligation for remedial activities may arise at Modine-owned facilities due to past practices or as a result of a property purchase or sale. These expenditures most often relate to sites where past operations followed practices that

were considered acceptable under then-existing regulations, but now require investigative and/or remedial work to ensure appropriate environmental protection or where the Company is a successor to the obligations of prior owners and current laws and regulations require investigative and/or remedial work to ensure sufficient environmental compliance. Two of the Company's currently owned manufacturing facilities and one formerly owned property have been identified as requiring soil and/or groundwater remediation. Environmental liabilities recorded as of March 31, 2011, 2010, and 2009 to cover the investigative work and remediation for sites in the United States, Brazil, and The Netherlands were \$7.4 million, \$3.0 million, and \$2.0 million, respectively.

Modine continued its strong safety performance in fiscal 2011 with a global Recordable Incident Rate ("RIR") of 2.04 which was just slightly above the 1.99 rate recorded in fiscal 2010 (for facilities with continuing operations). Over the past several years, Modine has consistently out-performed private industry RIR average, which by comparison was 3.60 in 2009.

Modine will focus on the human element of safety by introducing a global behavior-based safety program in fiscal 2012. Since nearly all injuries within the company are related to at-risk actions, and not equipment guarding or other physical issues, Modine will be placing an increased focus on removing those at-risk behaviors from the workplace. Behavior-based safety will be introduced globally as a long-term component of the company's safety culture. It will compliment numerous preexisting safety policies and practices, and is expected to be a significant factor in driving continuous improvement in this area.

#### **Employees**

The Company employed 6,497 persons as of March 31, 2011.

#### **Seasonal Nature of Business**

The Company's operating performance generally is not subject to a significant degree of seasonality as sales to OEMs are dependent upon the demand for new vehicles. Our Commercial Products segment does experience a degree of seasonality since the demand for HVAC products can be affected by heating and cooling seasons, weather patterns, construction, and other factors. Generally, sales volume within the Commercial Products segment is stronger in the second and third fiscal quarters corresponding with demand for heating products.

#### **Working Capital Items**

The Company manufactures products for the original equipment segments on an as-ordered basis, which makes large inventories of such products unnecessary. In addition, the Company does not experience a significant amount of returned products. In the Commercial Products segment, the Company maintains varying levels of finished goods inventory due to certain sales programs. In these areas, the industry and the Company generally make use of extended terms of payment for customers on a limited basis.

#### **Available Information**

We make available free of charge through our website, www.modine.com (Investor Relations link), our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements, other Securities Exchange Act reports and all amendments to those reports as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission ("SEC"). Our reports are also available free of charge on the SEC's website, www.sec.gov. Also available free of charge on our website (Investor Relations link) are the following corporate governance documents:

- Code of Ethics and Business Conduct, which is applicable to all Modine employees, including the principal
  executive officer, the principal financial officer, the principal accounting officer and directors;
- Corporate Governance Guidelines;
- Audit Committee Charter;
- Officer Nomination and Compensation Committee Charter;
- Corporate Governance and Nominating Committee Charter; and
- Technology Committee Charter.

All of the reports and corporate governance documents referred to above and other materials relating to corporate governance may also be obtained without charge by contacting Investor Relations, Modine Manufacturing Company, 1500 DeKoven Avenue, Racine, Wisconsin 53403-2552. We do not intend to incorporate our internet website and the information contained therein or incorporated therein into this annual report on Form 10-K.

#### ITEM 1A. RISK FACTORS.

Our business involves risks. The following information about these risks should be considered carefully together with the other information contained in this report. The risks described below are not the only risks we face. Additional risks not currently known or deemed immaterial as of the date of this report may also result in adverse results for our business.

#### **Operational Risks**

#### Compliance with Governmental Regulations

We are not in compliance with specific trade laws and regulations relating to shipments to and from our facilities in Nuevo Laredo, Mexico and Laredo, Texas and, as a result, are likely to be subject to duties and fines.

As discussed in Note 25 of the Notes to Consolidated Financial Statements, the Company has not complied with trade laws and regulations over the past several years. Based upon our investigation, we currently estimate that the unpaid duties and fines resulting from the failure to comply with applicable trade laws and regulations at our facilities in Nuevo Laredo, Mexico and Laredo, Texas to be approximately \$4.5 million. We cannot determine, with certainty, whether we will be subject to duties and fines in excess of our current, good faith estimate. Significantly higher liabilities in connection with these compliance issues than we currently estimate may have a material adverse effect on our results of operations and financial condition.

#### **Internal Control Deficiencies**

Management has identified two material weaknesses in the Company's internal control over financial reporting that, if not remediated, could result in additional financial reporting errors.

Management identified two material weaknesses in our internal control over financial reporting during fiscal 2011. Effective internal control is necessary for appropriate financial reporting. As disclosed in Item 9A. "Control and Procedures," in this Annual Report on Form 10-K, management identified a material weakness in interim inventory management in the Original Equipment – North America segment and the Nuevo Laredo, Mexico facility in the Commercial Products segment as well as a material weakness relating to trade compliance deficiencies at the Nuevo Laredo, Mexico and Laredo, Texas facilities. Such material weaknesses resulted in the revision of prior period financial statements as disclosed in Note 1 of the Notes to Consolidated Financial Statements. However, a risk exists that additional financial reporting errors could occur if we fail to remediate these material weaknesses or if we experience other internal control deficiencies. If that were to happen it could have a material adverse effect on the Company's business, financial condition and results of operations.

#### **Challenges of Product Launches**

We are in the midst of launching a significant number of new programs at our facilities across the world and the success of these launches is critical to our business.

We design technologically advanced products and the processes required to bring these products into production can be difficult and complex. The Company commits significant time and financial resources to ensure the successful launch of new products and programs. The difficulty of managing the product launch process is significantly higher when we are launching so many new products and programs in each segment of the Company. Due to this launch activity, we need to appropriately deploy our operational and administrative resources to take advantage of this increase in our business. If we do not successfully launch the products and programs, we may lose market share and damage relationships with our customers, which could negatively affect our business.

#### Environmental

#### The Company may incur significant costs in the remediation of environmental contamination at its facility in Brazil.

We are working with our environmental consultants to determine the appropriate means of remediating groundwater contamination at our facility in Brazil that has, over a period of years, migrated to neighboring properties. Remediation of this contamination could result in potentially significant expenditures. See Note 25 of the Notes to Consolidated Financial Statements for further discussion.

#### Our business is subject to costs associated with environmental, health and safety regulations.

Our operations are subject to various federal, state, local and foreign laws and regulations governing, among other things, emissions to air, discharge to waters and the generation, handling, storage, transportation, treatment and disposal of waste and other materials. The operation of our manufacturing facilities entails risks in these areas, however, and there can be no assurance that we will not incur material costs or liabilities relating to such matters. In addition, potentially significant expenditures could be required in order to comply with evolving environmental, health and safety laws, regulations or other pertinent requirements that may be adopted or imposed in the future.

We are also expanding our business in China and India where environmental, health and safety regulations are in their infancy. As a result, we cannot determine how these laws will be implemented and the impact of such regulation on the Company.

#### **Market Risks**

#### **Customer and Supplier Matters**

Our OEM business, which accounts for approximately 85 percent of our business currently, is dependent upon the health of the markets we serve.

While we are experiencing increased demand for our products, we continue to be highly susceptible to downward trends in the markets we serve because our customers' sales and production levels are affected by general economic conditions, including access to credit, the price of fuel, employment levels and trends, interest rates, labor relations issues, regulatory requirements, trade agreements and other factors. Any significant decline in production levels for current and future customers could result in long-lived asset impairment charges and would reduce our sales and adversely impact our results of operations and financial condition.

#### If we were to lose business with a major OEM customer, our revenue and profitability could be adversely affected.

Deterioration of a business relationship with a major OEM customer could cause the Company's revenue and profitability to suffer. We principally compete for new business both at the beginning of the development of new models and upon the redesign of existing models by our major customers. New model development generally begins two to five years prior to the marketing of such models to the public. The failure to obtain new business on new models or to retain or increase business on redesigned existing models could adversely affect our business and financial results. In addition, as a result of the relatively long lead times required for many of our complex components, it may be difficult in the short-term for us to obtain new sales to replace any unexpected decline in the sales of existing products. We may incur significant expense in preparing to meet anticipated customer requirements that may not be recovered. The loss of a major OEM customer, the loss of business with respect to one or more of the vehicle models that use our products, or a significant decline in the production levels of such vehicles could have an adverse effect on our business, results of operations and financial condition.

Our OEM customers continually seek price reductions from us. These price reductions adversely affect our results of operations and financial condition.

A challenge that we and other suppliers to vehicular OEMs face is continued price reduction pressure from our customers. Downward pricing pressure has been a characteristic of the automotive industry and is migrating to all of our vehicular OEM markets. Virtually all such OEMs impose aggressive price reduction initiatives upon their suppliers, and

we expect such actions to continue in the future. In the face of lower prices to customers, the Company must reduce its operating costs in order to maintain profitability. The Company has taken and continues to take steps to reduce its operating costs to offset customer price reductions; however, price reductions are adversely affecting our profit margins and are expected to do so in the future. If the Company is unable to offset customer price reductions through improved operating efficiencies, new manufacturing processes, sourcing alternatives, technology enhancements and other cost reduction initiatives, or if we are unable to avoid price reductions from our customers, our results of operations and financial condition could be adversely affected.

## Rising costs of materials (including steel, copper, aluminum, nickel, other raw materials and energy) puts significant pressure on our results of operations.

The rising cost of materials has a significant effect on our results of operations, and on those of others in our industry. We have sought to alleviate the impact of increasing costs by including materials pass-through provisions in our contracts with our customers. Under these arrangements, the Company can pass material cost increases and decreases to its customers. However, where these pass-through arrangements are utilized, there is a time lag between the time of the material increase or decrease and the time of the pass-through. This time lag can range between three months and one year. To further mitigate the Company's exposure to fluctuating material prices, we enter into forward contracts from time to time to hedge a portion of our forecasted aluminum and copper purchases. However, the hedges may only partially offset increases in material costs, and significant increases could have an adverse effect on our results of operations.

#### The continual pressure to absorb costs adversely affects our profitability.

We continue to be pressured to absorb costs related to product design, engineering and tooling, as well as other items previously paid for directly by OEMs. OEM customers request that we pay for design, engineering and tooling costs that are incurred prior to the start of production and recover these costs through amortization in the piece price of the applicable component. Some of these costs cannot be capitalized, which adversely affects our profitability until the programs for which they have been incurred are launched. If a given program is not launched or is launched with significantly lower volumes than planned, we may not be able to recover the design, engineering and tooling costs from our customers, further adversely affecting our profitability.

#### The Company could be adversely affected if we experience shortages of components or materials from our suppliers.

In an effort to manage and reduce the cost of purchased goods and services, the Company, like many suppliers and customers, has been consolidating its supply base. As a result, the Company is dependent upon limited sources of supply for certain components used in the manufacture of our products. The Company selects its suppliers based on total value (including price, delivery and quality), taking into consideration their production capacities, financial condition and ability to meet demand. In some cases, it can take several months or longer to find a supplier due to qualification requirements. However, there can be no assurance that strong demand, capacity limitations or other problems experienced by the Company's suppliers will not result in occasional shortages or delays in their supply of product to us. If we were to experience a significant or prolonged shortage of critical components or materials from any of our suppliers and could not procure the components or materials from other sources, the Company would be unable to meet its production schedules for some of its key products and would miss product delivery dates, which would adversely affect our sales, margins and customer relations.

Multiple suppliers in the vehicular industry have filed for bankruptcy. The bankruptcy or insolvency of other vehicular suppliers or work stoppages or slowdowns due to labor unrest that may affect these suppliers or our OEM customers could lead to supply disruptions that could have an adverse effect on our business. Even if such suppliers are not in bankruptcy, many are facing severe financial challenges. As a result, they could impose restrictive payment terms or cease to supply us, which would have a negative impact on our ability to finance our operations. Because of the expense of dual sourcing, many of our suppliers are single sourced and hold the tooling for the products we purchase from them. The process to qualify a new supplier and produce tooling is expensive, time consuming and dependent upon customer approval and qualification.

#### Global Nature of the Business

As a global company, we are subject to currency fluctuations, and any significant movement between the U.S. dollar, the euro, and Brazilian real, in particular, could have an adverse effect on our profitability.

Although our financial results are reported in U.S. dollars, a significant portion of our sales and operating costs are realized in euros, the Brazilian real and other currencies. Our profitability is affected by movements of the U.S. dollar against the euro, the real and other currencies in which we generate revenues and incur expenses. To the extent that we are unable to match revenues received in foreign currencies with costs paid in the same currency, exchange rate fluctuations in any such currency could have an adverse effect on our financial results. During times of a strengthening U.S. dollar, our reported sales and earnings from our international operations will be reduced because the applicable local currency will be translated into fewer U.S. dollars. Significant long-term fluctuations in relative currency values, in particular a significant change in the relative values of the U.S. dollar, euro or real, could have an adverse effect on our profitability and financial condition.

#### Reliance Upon Technology Advantage

If we cannot differentiate ourselves from our competitors with our technology, our products may become commodities and our sales and earnings would be adversely affected.

If we were to compete only on cost, our sales would decline substantially. If we cannot differentiate ourselves from our competitors with our technology, our products may become commodities and our sales and earnings would be adversely affected.

Developments or assertions by or against the Company relating to intellectual property rights could adversely affect our business.

The Company owns significant intellectual property, including a large number of patents, trademarks, copyrights and trade secrets, and is involved in numerous licensing arrangements. The Company's intellectual property plays an important role in maintaining our competitive position in a number of the markets we serve. Developments or assertions by or against the Company relating to intellectual property rights could adversely affect the business. Significant technological developments by others also could adversely affect our business and results of operations.

We may incur material losses and costs as a result of product liability and warranty claims and litigation.

We are exposed to warranty and product liability claims in the event that our products fail to perform as expected, and we may be required to participate in a recall of such products. Many of our OEM customers have extended warranty protection for their vehicles putting pressure on the supply base to improve quality systems. Historically, we have experienced relatively low warranty charges from our customers due to our contractual arrangements and improvements in the quality, reliability and durability performance of our products. If our customers demand higher warranty-related cost recoveries, or if our products fail to perform as expected, it could have a material adverse impact on our results of operations or financial condition. We are also involved in various legal proceedings from time to time incidental to our business and, if any such proceeding has a negative result, it could have a material adverse effect on our business and results of operations.

#### Financial Risks

#### Liquidity and Access to Cash

#### Recent market trends may require additional funding for our pension plans.

The Company has several non-contributory defined benefit pension plans that cover most of its domestic employees hired on or before December 31, 2003. The funding policy for these plans is to contribute annually, at a minimum, the amount necessary on an actuarial basis to provide for benefits in accordance with applicable laws and regulations. The domestic plans have an unfunded balance of \$45.1 million. During fiscal 2012, we anticipate making a funding contribution of \$10.7 million related to these domestic plans. If significant additional funding contributions are necessary, this could have an adverse impact on the Company's liquidity position.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

None.

#### ITEM 2. PROPERTIES.

We operate manufacturing facilities in the United States and certain foreign countries. The Company's world headquarters, including general offices, and laboratory, experimental and tooling facilities are maintained in Racine, Wisconsin. Additional technical support functions are located in Bonlanden, Germany.

The following table sets forth information regarding our principal properties by business segment as of March 31, 2011. Properties with less than 20,000 square feet of building space have been omitted from this table.

Location of Facility	<b>Building Space and Primary Use</b>	Owned or Leased		
South America Segment				
Sao Paulo, Brazil	341,100 sq. ft./manufacturing	Owned		
Original Equipment – North America Segment				
Lawrenceburg, TN	353,800 sq. ft./manufacturing	143,800 Owned; 210,000 Leased		
Harrodsburg, KY	253,000 sq. ft./manufacturing (Held for Sale)	Owned		
Jefferson City, MO	238,000 sq. ft./manufacturing	162,000 Owned; 76,000 Leased		
Washington, IA	166,800 sq. ft./manufacturing	148,800 Owned; 18,000 Leased		
McHenry, IL	164,700 sq. ft./manufacturing	Owned		
Trenton, MO	159,900 sq. ft./manufacturing	Owned		
Logansport, IN	141,600 sq. ft./manufacturing (Held for Sale)	Owned		
Joplin, MO	139,500 sq. ft./manufacturing	Owned		
Camdenton, MO	128,000 sq. ft./manufacturing	Leased		
Original Equipment - Asia Segment				
Chennai, India	118,100 sq. ft./manufacturing	Owned		
Changzhou, China	107,600 sq. ft./manufacturing	Owned		
Shanghai, China	64,600 sq. ft./manufacturing	Leased		
Original Equipment - Europe Segment				
Wackersdorf, Germany	115,300 sq. ft./assembly	Owned		
Bonlanden, Germany	262,200 sq. ft./administrative & technology center	Owned		
Kottingbrunn, Austria	220,600 sq. ft./manufacturing	Owned		
Pontevico, Italy	153,000 sq. ft./manufacturing	Owned		
Pliezhausen, Germany	122,400 sq. ft./manufacturing	49,800 Owned; 72,600 Leased		
Kirchentellinsfurt, Germany	107,600 sq. ft./manufacturing	Owned		
Mezökövesd, Hungary	59,600 sq. ft./manufacturing	Owned		
Neuenkirchen, Germany	76,400 sq. ft./manufacturing	Owned		
Uden, Netherlands	61,900 sq. ft./manufacturing	Owned		
Gyöngyös, Hungary	74,000 sq. ft./ manufacturing	Leased		
Commercial Products Segment				
Nuevo Laredo, Mexico	288,500 sq. ft./manufacturing	Owned		
Leeds, United Kingdom	269,100 sq. ft./administrative & manufacturing	Leased		
Buena Vista, VA	197,000 sq. ft./manufacturing	Owned		

Lexington, VA	104,000 sq. ft./warehouse	Owned
West Kingston, RI	92,800 sq. ft./manufacturing	Owned
Laredo, TX	45,000 sq. ft./warehouse	Leased
Corporate Headquarters		
Racine, WI	458,000 sq. ft./headquarters & technical center	Owned

We consider our plants and equipment to be well maintained and suitable for their purposes. We review our manufacturing capacity periodically and make the determination as to our need to expand or, conversely, rationalize our facilities as necessary to meet changing market conditions and Company needs.

#### ITEM 3. LEGAL PROCEEDINGS.

The information required hereunder is incorporated by reference from Note 25 of the Notes to Consolidated Financial Statements.

#### ITEM 4. RESERVED.

#### EXECUTIVE OFFICERS OF THE REGISTRANT.

The following sets forth the name, age, recent business experience and certain other information relative to each executive officer of the Company.

Name	Age, as of March 31, 2011	Position
Thomas A. Burke	54	President and Chief Executive Officer (April 2008 – Present); Executive Vice President and Chief Operating Officer (July 2006 – March 2008); and Executive Vice President (May 2005 – July 2006) of the Company. Prior to joining Modine in May 2005, Mr. Burke worked over a period of nine years in various management positions with Visteon Corporation in Detroit, MI, a leading supplier of parts and systems to automotive manufacturers, including as Vice President of North American Operations (2002 – May 2005) and Vice President, European and South American Operations (2001 – 2002). Prior to working at Visteon, Mr. Burke worked in positions of increasing responsibility at Ford Motor Company.
Michael B. Lucareli	42	Vice President, Finance, Chief Financial Officer and Treasurer (July 2010 – Present); Vice President, Finance and Corporate Treasurer (May 2008 – July 2010); Managing Director Financial Operations (November 2006 – May 2008); Director, Financial Operations and Analysis (May 2004 – October 2006); Director, Business Development and Strategic Planning (November 2002 – May 2004); and Business Development and Investor Relations Manager (1999 – October 2002). Prior to joining Modine, Mr. Lucareli was a securities analyst and portfolio manager for Associated Bank's investment management group in Green Bay, WI. He also served as Director of Investment Research for Alpha Investment Group in Milwaukee, WI and as international research analyst for SEI Corporation in Chicago, IL. Mr. Lucareli holds a Bachelor's degree in Economics from the University of Wisconsin (Madison) and an MBA from Loyola University (Chicago). He is also a Chartered Financial Analyst (CFA).
Scott L. Bowser	47	Regional Vice President – Americas (March 2009 - Present); Managing Director – Modine Brazil (April 2006 - March 2009); General Sales Manager – Truck Division (January 2002 – March 2006); Plant Manager at the Company's Pemberville, OH plant (1998 - 2001).

Thomas F. Marry	50	Executive Vice President – Europe, Asia and Commercial Products Group (May 2011 – Present); Regional Vice President – Asia and Commercial Products Group (November 2007 – May 2011); Managing Director – Powertrain Cooling Products (October 2006 - October 2007); General Manager – Truck Division (2003 - 2006); Director – Engine Products Group (2001 – 2003); Manager – Sales, Marketing and Product Development (1999 - 2001); Marketing Manager (1998 - 1999).
Margaret C. Kelsey	46	Vice President, Corporate Development, General Counsel and Secretary (November 2008 – Present); Vice President Corporate Strategy and Business Development (May 2008 – October 2008); Vice President – Finance, Corporate Treasury and Business Development (January 2007 – April 2008); Corporate Treasurer & Assistant Secretary (January 2006 – December 2006); Senior Counsel & Assistant Secretary (April 2002 - December 2005); Senior Counsel (2001 – March 2002). Prior to joining the Company in 2001, Ms. Kelsey was a partner with the law firm of Quarles & Brady LLP.

Officer positions are designated in Modine's Bylaws and the persons holding these positions are elected annually by the Board generally at its first meeting after the annual meeting of shareholders in July of each year. The Officer Nomination and Compensation Committee of the Board may recommend and the Board of Directors approve promotions and other actions with regard to officers at any time during the fiscal year.

There are no family relationships among the executive officers and directors. All of the executive officers of Modine have been employed by Modine in various capacities during the last five years.

There are no arrangements or understandings between any of the above officers and any other person pursuant to which he or she was elected an officer of Modine.

#### **PART II**

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

The Company's common stock is listed on the New York Stock Exchange. The Company's trading symbol is "MOD." The table below shows the range of high and low sales prices for the Company's common stock for fiscal 2011 and 2010. As of March 31, 2011, shareholders of record numbered 3,075.

		2011				2010						
Quarter			<u>High</u>		Low	]	<u>Dividends</u>		<u>High</u>	Low		Dividends
First		\$	14.91	\$	7.62	\$	-	\$	5.40 \$	2.30	\$	-
Second			13.22		7.10		-		9.85	4.60		-
Third			16.28		12.10		-		12.69	8.74		-
Fourth			17.89		13.00				12.70	8.76		
	TOTAL				:	\$				:	\$	-

The Company is permitted under its debt agreements to pay dividends on its common stock subject to an aggregate amount based on the calculation of debt covenants, as further described under "Liquidity and Capital Resources" under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations. The Company currently does not intend to pay dividends in fiscal 2012.

#### ISSUER PURCHASES OF EQUITY SECURITIES

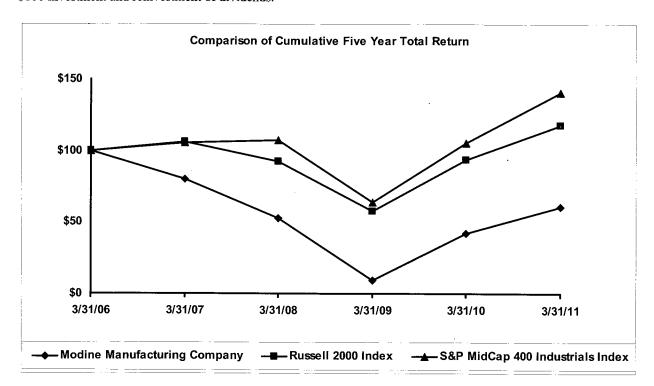
The following describes the Company's purchases of Common Stock during the fourth quarter of fiscal 2011:

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid Per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs
January 1 – January 31, 2011				
February 1 – February 28, 2011	1,423 (1)	\$17.09		
March 1 – March 31, 2011	3,499 (1)	\$15.40		
Total	4,922 (1)	\$15.89		

(1) Consists of shares delivered back to the Company by employees and/or directors to satisfy tax withholding obligations that arise upon the vesting of the stock awards. These shares are held as treasury shares.

#### PERFORMANCE GRAPH

The following graph compares the cumulative five-year total return on the Company's common stock with similar returns on the Russell 2000 Index and the Standard & Poor's (S&P) MidCap 400 Industrials Index. The graph assumes a \$100 investment and reinvestment of dividends.



March 31,	Initial Investment	Indexed Returns				
	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Company / Index						
Modine Manufacturing Company	\$100	\$ 79.92	\$ 52.43 \$	9.37	\$ 42.11	\$ 60.47
Russell 2000 Index	100	105.91	92.14	57.58	93.73	117.90
S&P MidCap 400 Industrials Index	100	105.53	107.21	63.88	105.07	140.92

#### ITEM 6. SELECTED FINANCIAL DATA.

The following selected financial data has been presented on a continuing operations basis, and excludes the discontinued operating results of the South Korean-based HVAC business, which was sold during fiscal 2010 and the Electronics Cooling business, which was sold during fiscal 2009. Fiscal 2010 and prior were revised for errors identified relating to prior periods. See Note 1 of the Notes to Consolidated Financial Statements for further discussion on the revisions, and the impact of those revisions on fiscal 2010 and 2009 results.

(in thousands, except per share amounts)	Fiscal Year ended March 31				
	2011	2010	2009	2008	2007
Net sales	\$1,448,235	\$1,162,576	\$1,406,944	\$1,603,527	\$1,525,492
Earnings (loss) from continuing operations	9,227	(19,695)	(104,054)	(55,105)	38,845
Total assets	916,939	840,895	852,506	1,168,283	1,101,573
Long-term debt - excluding current portion	138,582	135,952	243,982	224,525	173,074
Dividends per share	-	_	0.30	0.70	0.70
Net earnings (loss) from continuing operations per share of common stock - basic Net earnings (loss) from continuing operations	0.20	(0.50)	(3.25)	(1.73)	1.20
per share of common stock - diluted	0.20	(0.50)	(3.25)	(1.73)	1.19

The following factors impact the comparability of the selected financial data presented above:

- During fiscal 2011, the Company recognized a loss of \$19.9 million on early extinguishment of debt and write-off of unamortized costs as components of interest expense. During fiscal 2010, the Company recognized a prepayment penalty of \$3.5 million related to a partial paydown of debt as a component of interest expense.
- During fiscal 2009, the Company recorded a goodwill impairment charge of \$9.0 million within the Original Equipment Europe segment. During fiscal 2008, the Company recorded a goodwill impairment charge of \$23.8 million within the Original Equipment North America segment. Refer to Note 14 of the Notes to Consolidated Financial Statements for additional discussion of these charges.
- During fiscal 2011, 2010, 2009 and 2008, the Company recorded long-lived asset impairment charges of \$3.5 million, \$6.5 million, \$26.8 million and \$11.6 million, respectively. Refer to Note 10 of the Notes to Consolidated Financial Statements for additional discussion of these charges.
- During fiscal 2009, the Company recognized an impairment charge of \$7.6 million recorded in other expense (income) net on an equity investment. Refer to Note 11 of the Notes to Consolidated Financial Statements for additional discussion of this charge.
- During fiscal 2011, the Company's effective tax rate was 27.3 percent, as the Company continues to pay taxes in foreign jurisdictions that earn profits, but does not recognize any tax benefits on losses generated in the U.S., Germany and Austria based on full tax valuation allowances recorded in these jurisdictions. The fiscal 2011 provision for income taxes also included a Hungary tax credit of \$7.8 million. During fiscal 2010, the Company's effective tax rate was negative 91.9 percent. During fiscal 2009, the Company's effective tax rate was negative 0.7 percent. During fiscal 2008, the Company's effective tax rate was negative 227.5 percent due to a valuation allowance of \$59.4 million recorded primarily against the net U.S. deferred tax assets. During fiscal 2007, the

Company's effective tax rate was 15.8 percent. Refer to Note 6 of the Notes to Consolidated Financial Statements for additional discussion on the effective tax rate.

- During fiscal 2010, 2009, 2008 and 2007, the Company incurred \$6.0 million, \$39.5 million, \$10.2 million and \$10.7 million, respectively, of restructuring and other repositioning costs. Refer to Note 13 of the Notes to Consolidated Financial Statements for additional discussion of the events which comprised these costs.
- Fiscal 2008 and 2007 results have been revised for errors identified in prior periods, the nature of which are disclosed in Note 1 of the Notes to Consolidated Financial Statements. The impact of these revisions on fiscal 2008 and 2007 financial information are as follows:

#### 2008:

Net sales increased by \$1.9 million, loss from continuing operations increased by \$0.7 million, and basic and diluted net loss from continuing operations per share increased \$0.03.

#### 2007:

Earnings from continuing operations decreased \$0.4 million and basic and diluted earnings from continuing operations per share decreased \$0.01 and \$0.02, respectively.

## <u>ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.</u>

#### Overview and Strategic Plan

Founded in 1916, Modine Manufacturing Company is a worldwide leader in thermal management systems and components, bringing heating and cooling technology and solutions to diversified global markets. We operate on five continents, in 14 countries, and with approximately 6,500 employees worldwide.

Our products are in light-, medium- and heavy-duty vehicles, commercial heating, ventilation and air conditioning (HVAC) equipment, refrigeration systems, off-highway and industrial equipment and fuel-cell applications. Our broad product offerings include heat transfer modules and packages, radiators, oil coolers, charge-air-coolers, vehicular air conditioning, building HVAC equipment, and EGR coolers.

#### **Consolidated Strategy**

Our goal is to grow profitably as a leading global provider of thermal management technology to a broad range of niche on-highway, off-highway and industrial end markets. We expect to achieve this goal over the long-term through both organic growth and selective acquisitions. We focus on:

- Development of new products and technologies for diverse geographic and end markets;
- A rigorous strategic planning and corporate development process; and
- Operational and financial discipline to ensure improved profitability and long-term stability.

#### **Development of New Products and Technologies**

Our ability to develop new products and technologies for current and potential customers and for new and emerging markets is one of our competitive strengths. We own two global, state-of-the-art technology centers, dedicated to the development and testing of products and technologies. The centers are located in Racine, Wisconsin in the U.S., and in Bonlanden, Germany. Our reputation for providing high quality products and technologies has been a company strength valued by customers, and has led to a history with relatively few product warranty issues. In fiscal 2011, we spent \$67.0 million (representing approximately 36 percent of selling, general and administrative (SG&A) expenses) on our product and technology research and development efforts.

We continue to benefit from relationships with customers that recognize the value of having us participate directly in product design, development and validation. This has resulted and should continue to result in strong, longer-term customer relationships with companies that value partnerships with their suppliers. In the past several years, our product lines have been under price pressure from increased global competition, primarily from Asia and other low cost areas. At the same time, many of our products containing higher technology have helped us better manage demands from

customers for lower prices. Many of our technologies are proprietary, difficult to replicate and patent protected. We have been granted and/or acquired more than 2,000 patents on our technologies over the life of the Company and work diligently to protect our intellectual property.

#### Strategic Planning and Corporate Development

We employ both short-term (one-to-three year) and longer-term (five-to-seven year) strategic planning processes, enabling us to continually assess our opportunities, competitive threats, and economic market challenges.

We focus on strengthening our competitive position through strategic, global business development activities. We continuously look for and take advantage of opportunities to advance our position as a global leader, by expanding our geographic footprint and by expanding into new end markets and product areas – all with a focus on thermal management technologies. This process allows us to identify product gaps in the marketplace, develop new products and make additional investments to fill those gaps. An example of our recent success from this process has been our organic expansion activities into niche HVAC and refrigeration markets in our Commercial Products segment.

#### Operational and Financial Discipline

We operate in an increasingly competitive global marketplace; therefore, we must manage our business with a disciplined focus on increasing productivity and reducing waste. The competitiveness of the global market place requires us to move toward a greater manufacturing scale in order to create a more competitive cost base. As costs for materials and purchased parts rise from time to time due to global increases in the commodity markets, we seek low-cost country sourcing when appropriate and enter into contracts with some of our customers that provide for these rising costs to be passed through to them on a lag basis.

We follow a rigorous financial process for investment and returns, intended to enable increased profitability and cash flows over the long-term with particular emphasis on working capital improvement and prioritization of capital for investment and disposals – driving past and current improvement in global cash and debt management and access to sufficient credit.

During fiscal 2011 significant progress was made in improving the Company's liquidity and financial position. On August 12, 2010, we entered into a four-year, \$145.0 million Amended and Restated Credit Agreement, which amended and restated the Company's existing revolving credit facility. In addition, the Company issued \$125.0 million of 6.83 percent Series A Senior Notes maturing on August 12, 2020. The proceeds from the 2020 Notes were used to repay our existing senior notes. These actions extended the maturity of our outstanding debt obligations, providing the Company a long-term source of financing at reduced interest rates. During fiscal 2010, we completed a public offering of 13.8 million shares of our common stock with cash proceeds of \$92.9 million after deducting underwriting discounts and other associated fees.

Our executive management incentive compensation (cash bonus) plan for fiscal 2011 was based on operating margin and asset turnover, driving our singular focus on alignment of management interests with shareholders' interests in our capital allocation and asset management decisions. In addition, we maintain a long-term incentive compensation plan for officers and certain key employees that is used to attract, retain and motivate key employees who directly impact the long-term performance of the Company. This plan is comprised of stock options, retention restricted stock awards and performance stock awards, which are based on a mix of an annual growth rate in adjusted earnings before interest, taxes, depreciation and amortization and a target return on average capital employed at the end of a three year period (Fiscal 2013).

#### **Consolidated Market Conditions and Trends**

During fiscal 2011, the Company reported revenues from continuing operations of \$1.45 billion, a 25 percent increase from \$1.16 billion in fiscal 2010. The Company's end markets are showing strong improvement from the deep recession experienced during 2009 and 2010. This improvement is seen across most of Modine's end markets, including the commercial vehicle, off-highway and automotive markets. The commercial HVAC markets are showing early signs of modest improvement, as these markets generally trend with commercial construction build rates, which have not yet recovered from the recent recession. While the Company's business volumes improved in fiscal 2011, the volumes remain approximately 10 percent below pre-recessionary annual sales of \$1.6 billion.

The original equipment manufacturer (OEM) marketplace is extremely competitive and our customers demand that we continue to provide high quality products as well as annual price decreases. From time to time, we also experience volatility in foreign currency exchange rates and in the costs of our purchased parts and raw materials – particularly aluminum, copper, steel, and stainless steel (nickel). The combination of these factors impacts our profitability.

#### **Our Response to Recent Market Conditions**

The Company has implemented a number of cost and operational efficiency measures designed to improve our longer-term competitiveness:

- Manufacturing realignment. Over the last four years, the Company has announced and closed three manufacturing facilities in the U.S. (Pemberville, Ohio; Logansport, Indiana and Harrodsburg, Kentucky), and one manufacturing facility in Europe (Tübingen, Germany). In addition, the Company announced the closure of the Camdenton, Missouri manufacturing facility which we expect to complete in fiscal 2012. We have also implemented a significant reduction of direct costs in our manufacturing facilities and 20 percent reduction of indirect costs in our manufacturing facilities. As volumes begin to recover, the benefits of these actions can be seen in the Company's gross margin, which improved from 14.8 percent in fiscal 2010 to 16.0 percent in fiscal 2011. We also have invested in four new plants in low cost countries: Changzhou, China; Nuevo Laredo, Mexico; Gyöngyös, Hungary; and Chennai, India. These facilities are engaged in numerous product launches and will continue significant launch activity over the next fiscal year.
- O Portfolio rationalization. The Company's business structure is organized around three global product lines, Engine Products, Powertrain Cooling Products and Commercial Products, which support our reporting segments. The Company evaluated product lines within and across its segments to assess them relative to Modine's competitive position and the overall business attractiveness in order to identify those product lines that should be divested or exited. The Company has implemented an action plan to deemphasize its automotive module business, which most significantly impacts our Original Equipment Europe segment. We anticipate that certain legacy automotive module programs will be winding down over the next several fiscal years. This will significantly change the revenue mix in our Original Equipment Europe segment. In addition, during fiscal 2010 the Company significantly decreased its exposure to the vehicular heating, ventilation and air conditioning (HVAC) business with the sale of its South Korean wholly-owned subsidiary.
- Capital allocation. Our business is capital intensive, requiring a significant amount of investment in the new technologies and products that the Company supports. We employ an enhanced capital allocation discipline designed to allocate capital spending to the segments and programs that will provide the highest return on our investment. All business units are measured using specific performance standards and they must earn the right to obtain capital to fund growth through their performance.
- o SG&A cost containment. The Company is committed to controlling its overall SG&A, and continues to focus on streamlining key business processes in order to assist with this effort. We plan to invest in growth where it is deemed to be necessary, particularly with the Original Equipment Asia segment and the Commercial Products segment. SG&A as a percentage of sales has declined from 13.7 percent in fiscal 2010 to 12.8 percent in fiscal 2011. We remain focused on a long-term target of 11 to 12 percent for SG&A as a percentage of sales.

In addition to the actions described above, the Company also focuses on mitigating material price changes for our products. When possible, the Company enters into material pass-through arrangements with its key customers where material price changes are subject to pass-through to these customers on a lag basis. This lag period can extend up to a year, based on the agreements we have with individual customers. From time to time we enter into futures contracts related to forecasted purchases of commodities, largely aluminum and copper, to mitigate price changes during the lag period before we can pass-through the material price changes. We also mitigate growing cost pressures by accelerating new product development and expanding into new and existing niche markets. We continue to focus on developing new and expanded proprietary technology that is of more value in the marketplace – such as EGR coolers and our Origami<sup>TM</sup> radiators and condensers – in order to secure favorable price terms.

## Segment Information - Strategy, Market Conditions and Trends

Each of our business segments is managed at the vice president level with separate financial results reviewed by our chief operating decision makers. These results are used to evaluate the performance of each business segment, and make decisions on the allocation of resources among our various businesses. Our chief operating decision makers evaluate segment performance with an emphasis on gross margin, and secondarily on operating income of each segment, which includes certain allocations of Corporate SG&A expenses.

#### Original Equipment – Europe (38 percent of fiscal 2011 revenues)

Our European operation is primarily engaged in providing powertrain and engine cooling systems as well as vehicular climate control components to various end markets, including automotive, heavy duty and industrial, commercial vehicle, bus and off-highway OEMs. These systems include cooling modules, radiators, charge air coolers, oil cooling products, EGR products, retarder and transmission cooling components, and HVAC condensers.

Fiscal 2011 sales have increased primarily in the premium automotive and commercial vehicle markets. Gross margin improved during fiscal 2011 due to improved operating leverage on higher sales volumes as a result of several measures management previously enacted to reduce operating costs and improve cash generation.

We continue our focus on various lean manufacturing initiatives, low-cost country sourcing and the adjustment of our manufacturing footprint to low cost locations, when appropriate. Production volumes are increasing in our new Gyöngyös, Hungary facility. We expect our European business to benefit from our various technology initiatives, which allow us to distinguish ourselves from competitors in the eyes of our customers. We also expect this segment to continue to gain market share in the commercial vehicle segment as we focus on this strategically important market and deemphasize our focus on automotive modules.

This business is negatively impacted by rising material prices, at least until these rising prices are offset by material pass-through agreements on a time lag. We also expect to continue to see price reduction demands from our customers along with continuous and ongoing increased customer service expectations and competition from low-cost country competitors. At the same time, the business has performed well through the global economic recession, is strongly positioned with a solid customer reputation for technology, service and project management, and has been successful in winning additional program awards, particularly in the commercial vehicle market, that are scheduled to begin production in the 2012 time frame.

# Original Equipment – North America (36 percent of fiscal 2011 revenues)

Our Original Equipment – North America segment includes products and technologies that are found on vehicles made for the on-highway markets, commercial vehicle OEMs and automotive components, including Class 3-8 trucks, school buses, transit buses, motor homes, motor coaches and light trucks. It also serves the off-highway markets including agricultural, construction and industrial products (e.g. lift trucks, compressors and power generation).

The sales volume recovery in 2011, specifically in the commercial vehicle, agriculture and construction markets, resulted in strong revenue and operational results. The manufacturing footprint realignment and fixed cost reduction efforts from the last few years provided significant operating leverage as the volumes recovered. The North American business will continue to focus on growing in the markets where its products and manufacturing footprint create a competitive advantage.

The overall strategy for this business segment includes the following:

- First, our strategy of repositioning the segment, including reassessing our manufacturing footprint, improving sourcing of raw materials and purchased parts, and other programs intended to increase efficiency and right-size capacity has put us in a cost competitive and flexible position. Going forward, we will continue to assess and adjust as necessary in order to maintain and improve our position and value to our customers.
- Second, we are focused on reducing lead times to bring new products to market and offering a wider product breadth, while at the same time rationalizing the existing product lines to meet required financial metrics or fit within our overall strategy.

• Third, we are focused on pursuing only selected new business opportunities that meet our minimum targeted rates of return, thus enabling profitable growth to the Company.

# Commercial Products (12 percent of fiscal 2011 revenues)

Our Commercial Products business manufactures and distributes a variety of HVAC products, primarily for commercial building and related applications in North America, Europe, Asia and South Africa. We sell our heating and cooling products through various channels to consulting contractors, engineers, and building owners for applications such as warehouses, repair garages, greenhouses, residential garages, schools, computer rooms, manufacturing facilities, banks, pharmaceutical companies, stadiums and retail stores.

Our heating products include gas, electric, oil and hydronic unit heaters, low intensity infrared, and large roof-mounted direct and indirect fired makeup air units. Our cooling products include single packaged vertical units and unit ventilators used in school room applications, computer room air conditioning units, air- and water-cooled chillers, ceiling cassettes, and roof top packaged ventilation units used in a variety of commercial building applications.

We also manufacture coils (copper tube aluminum fin coils, stainless steel tube aluminum fin coils and all-aluminum microchannel coils) for heating, refrigeration, air conditioning and vehicular applications. These are sold to original equipment manufacturers and used in residential (e.g., high-efficiency furnaces), commercial (e.g., chillers, ice machines, dehumidifiers) and vehicular products (e.g., air conditioning).

Revenues improved slightly from the prior year due to modest market demand recovery from the global recession and increased market share in certain segments. Gross margins remained relatively flat from prior year as a percentage of sales despite significant commodity material cost increases. We offset these cost increases with price increases and through improved manufacturing productivity. Economic conditions, such as demand for new commercial construction, growth in data centers, and school renovations, as well as higher efficiency demands are growth drivers for the heating and cooling products.

#### South America (11 percent of fiscal 2011 revenues)

Our South America segment provides heat exchange products to a variety of markets in the domestic Brazilian market as well as for export to North America and Europe. This business provides products to the on-highway commercial vehicle markets, off-highway markets, including construction and agricultural applications, automotive OEMs and industrial applications, primarily for power generation systems. This business also provides products to the Brazilian, North American and European aftermarkets for both automotive and commercial applications. We manufacture radiators, charge-air-coolers, oil coolers, auxiliary coolers (transmission, hydraulic, and power steering), engine cooling modules and HVAC system modules. Growth drivers in this region include the development of additional agricultural land and infrastructure improvements in Brazil.

#### Original Equipment – Asia (3 percent of fiscal 2011 revenues)

Our Asian operation is primarily engaged in providing powertrain cooling systems and engine products to customers in commercial vehicle and off-highway markets. Modine technology, performance, quality and reputation have enabled us to win new engine products business. Emissions standards in China and India lag behind Europe and North America. As a result, some local on and off-highway powertrain cooling customers focus on price versus technology. However, we are seeing a shift towards more higher performing, durable products, which may provide us additional powertrain cooling opportunities in the future.

Many components that we supply in this region become part of a module, which increases the amount of our content on an engine. Our strategy in this business segment is to control and reduce costs, secure new business, further diversify our product offering and customer base, and continue to focus on building manufacturing capabilities in China and India to serve the region in a cost competitive manner. Our new manufacturing facility in Chennai, India is currently producing low volumes of products and our manufacturing facility in Changzhou, China is continuing to ramp up production. We are scheduled to begin production of several new products from both of these facilities during the next fiscal year.

#### Outlook

Our net sales improved sequentially throughout fiscal 2011 as our markets continue to recover from the recession experienced in 2009 and 2010. Our expectations for fiscal 2012 include a 12 to 16 percent increase in net sales compared with our fiscal 2011 results. Specifically, we expect continued recovery in the commercial vehicle markets in North America and slight improvement in agriculture and construction markets, growth in the off-highway markets in Asia as we launch new programs, improvement in the commercial vehicle and off-highway markets in Europe, modest improvements in our commercial products markets and improvements in commercial vehicles and construction in South America. We expect that the positive impact of the sales volume improvements on our results from operations will result in operating income in a range of 4.1 to 4.7 percent of sales. Further, we expect diluted earnings per share to be in the range of \$0.95 to \$1.05 and capital spending in the range of \$70 to \$75 million. This outlook represents a significant improvement in diluted earnings per share over the \$0.13 reported in fiscal 2011.

# **Consolidated Results of Operations - Continuing Operations**

Fiscal 2011 sales volumes and profitability improved significantly as our end markets have shown strong recovery from the recent economic recession. Fiscal 2010 sales volumes declined significantly as a result of the weakened global economy. The instability in the global financial and economic markets created a significant downturn in the vehicular markets in which the Company competes. In fiscal 2009, the Company recorded significant goodwill and long-lived asset impairment charges, along with restructuring charges primarily related to workforce reductions. The fiscal 2010 and fiscal 2009 results have been revised to reflect the correction of errors relating to these periods. See Note 1 of the Notes to Consolidated Financial Statements for further discussion.

The following table presents consolidated results from continuing operations on a comparative basis for the years ended March 31, 2011, 2010 and 2009:

Years ended March 31	2011			201	10	2009				
(dollars in millions)		\$'s	% of sales		\$'s	% of sales		\$'s	% of sales	
Net sales	\$	1,448	100.0%	\$	1,163	100.0%	\$	1,407	100.0%	
Cost of sales		1,217	84.0%		991	85.2%		1,221	86.8%	
Gross profit		231	16.0%		172	14.8%		186	13.2%	
Selling, general and administrative expenses		185	12.8%		159	13.7%		199	14.1%	
Restructuring (income) charges		_	0.0%		(1)	-0.1%		30	2.1%	
Impairment of goodwill and long-lived assets		4	0.3%		7	0.6%		36	2.6%	
Earnings (loss) from operations		43	3.0%	_	7	0.6%		(80)	-5.7%	
Interest expense		34	2.3%		23	2.0%		14	1.0%	
Other (income) expense - net		(4)	-0.3%		(6)	-0.5%		10	0.7%	
Loss from continuing operations										
before income taxes		13	0.9%		(10)	-0.9%		(103)	-7.3%	
Provision for income taxes		. 3	0.2%		9	0.8%		1	0.1%	
Earnings (loss) from continuing operations	\$	9	0.6%	\$	(20)	-1.7%	\$	(104)	-7.4%	

Year Ended March 31, 2011 Compared to Year Ended March 31, 2010:

Net sales increased \$285 million, or 24.5 percent, to \$1.45 billion in fiscal 2011 from \$1.16 billion in fiscal 2010 driven by overall sales volume improvements as the global economy recovers. In fiscal 2011 medium/heavy duty truck sales were up approximately 24 percent for all markets, agriculture and construction sales volumes up over 55 percent for all markets, and light vehicle sales were up 17 percent. During fiscal 2011, the U.S. dollar strengthened in comparison to other foreign currencies, resulting in unfavorable foreign currency exchange rates which impacted net sales by \$23 million.

Gross profit increased \$59 million, or 34.3 percent, to \$231 million in fiscal 2011 from \$172 million in fiscal 2010, due primarily to the improved sales volumes and improved gross margin when compared with fiscal 2010. Gross margin improved from 14.8 percent in fiscal 2010 to 16.0 percent in fiscal 2011. The gross margin improvement is primarily attributable to better fixed cost absorption on the improved sales volumes, offset partially by higher commodity metals prices.

SG&A expenses increased \$26 million, or 16.4 percent, to \$185 million in fiscal 2011 from \$159 million in fiscal 2010, but decreased 90 basis points as a percentage of sales from 13.7 percent to 12.8 percent. The overall increase in SG&A expenses is a reflection of our reinvestment in the business to support future growth, including higher employee benefits such as salary increases and increased headcount and higher engineering and development costs.

Long-lived asset impairment charges of \$4 million were recorded in fiscal 2011 primarily related to a program cancellation in our Original Equipment – Europe and Original Equipment – Asia segments, assets no longer in use in the Original Equipment – Europe segment and on facilities held for sale due to a continued decline in the real estate market for commercial property in the Original Equipment – North America segment.

Interest expense increased \$11 million from fiscal 2010 to fiscal 2011 largely due to \$20 million of costs related to the debt refinancing completed during the second quarter of fiscal 2011, including \$16.6 million of prepayment penalties and \$3.3 million of write-offs of unamortized financing costs. These costs significantly exceeded approximately \$4 million of costs incurred in fiscal 2010 related to the prepayment of debt.

Other income of \$4 million for fiscal 2011 represents a \$2 million decline from other income of \$6 million in fiscal 2010 due to the sale of our 50 percent ownership of Anhui Jianghaui Mando Climate Control Co. Ltd during fiscal 2010. Fiscal 2011 other income consists primarily of foreign currency transaction gains on inter-company loans denominated in foreign currencies and to a lesser extent interest income and equity in affiliate's earnings.

The provision for income taxes decreased to \$3 million in fiscal 2011 from \$9 million in fiscal 2010. The decrease in the provision for income taxes was primarily due to an \$8 million development tax incentive credit related to our operations in Hungary which we were able to recognize during the current year with the attainment of a minimum employment requirement. Partially offsetting this tax incentive is a provision for income taxes resulting from continued pre-tax earnings growth in certain of our foreign jurisdictions.

Year Ended March 31, 2010 Compared to Year Ended March 31, 2009:

Net sales decreased \$244 million, or 17.3 percent, to \$1.16 billion in fiscal 2010 from \$1.41 billion in fiscal 2009 driven by sales volume deterioration as a result of the weakened global economy in the second half of fiscal 2009 and continuing into fiscal 2010. Medium/heavy duty truck sales were down approximately 20 percent for all markets and agriculture and construction sales volumes were down over 35 percent for all markets.

Gross profit decreased \$14 million, or 7.5 percent, to \$172 million in fiscal 2010 from \$186 million in fiscal 2009, due primarily to the reduction in sales volumes from fiscal 2009 to fiscal 2010. Gross margin improved from 13.2 percent in fiscal 2009 to 14.8 percent in fiscal 2010. This increase was primarily related to our focus on cost reduction activities in the manufacturing facilities and the impact of favorable materials pricing.

SG&A expenses decreased \$40 million, or 20.1 percent, to \$159 million in fiscal 2010 from \$199 million in fiscal 2009, and decreased as a percentage of sales from 14.1 percent to 13.7 percent. The overall reduction of SG&A reflected our intense focus on lowering our administrative cost structure and executing on our portfolio rationalization strategy.

Restructuring income was recorded during fiscal 2010 related to the reversal of severance liabilities within our European business as a result of favorable benefits negotiations partially offset by restructuring charges related to the announced closure of our Harrodsburg, Kentucky facility. Restructuring charges of \$30 million in fiscal 2009 related to workforce reductions at our corporate headquarters in Racine, Wisconsin and European headquarters in Bonlanden, Germany.

Long-lived asset impairment charges of \$7 million were recorded in fiscal 2010 primarily related to long-lived assets in our North American business for certain assets that were not able to support their asset bases and for the Harrodsburg, Kentucky manufacturing facility based on our planned closure of this facility. Long-lived asset impairment charges of \$36 million in fiscal 2009 included a goodwill impairment charge of \$9 million in our Original Equipment – Europe

segment and long-lived asset impairment charges of \$27 million against certain assets in our European, North American and Commercial Products businesses.

Interest expense increased \$9 million from fiscal 2009 to fiscal 2010 based on increased borrowings early in fiscal 2010 at higher interest rates along with the \$3.4 million penalty to the holders of our senior notes in connection with the mandatory prepayments of debt with a portion of the cash proceeds from the common stock offering on September 30, 2009. Also included in interest expense was the amortization of \$0.8 million of capitalized debt issuance costs and interest rate derivatives in proportion with the mandatory prepayment of the senior notes.

Other income of \$6 million for fiscal 2010 represented a \$16 million improvement from other expense of \$10 million in fiscal 2009. Fiscal 2010 other income consists primarily of foreign currency transaction gains on inter-company loans denominated in foreign currencies and a \$1.5 million gain on the sale of our 50 percent ownership of Anhui Jianghaui Mando Climate Control Co. Ltd. while fiscal 2009 consisted primarily of foreign currency transaction losses on inter-company loans denominated in foreign currencies and an impairment charge related to an equity investment with a decline in its value that was "other than temporary."

The provision for income taxes increased \$8 million in fiscal 2010 from \$1 million in fiscal 2009. The increase in the provision for income taxes was due to an increase in pre-tax earnings from certain foreign tax jurisdictions, primarily Brazil, Germany and Austria, as compared to the prior year.

# **Discontinued Operations**

During fiscal 2009, the Company announced the intended divestiture of its South Korean-based vehicular HVAC business and presented it as held for sale and as a discontinued operation in the consolidated financial statements for all periods presented. This business was sold on December 23, 2009 for \$10.5 million, resulting in a loss on sale of \$0.6 million incurred during fiscal 2010.

#### **Segment Results of Operations**

# Original Equipment - Europe

Years ended March 31	2011				20	10	2009				
(dollars in millions)		\$'s	% of sales		\$'s	% of sales		\$'s	% of sales		
Net sales	\$	547	100.0%	\$	469	100.0%	\$	597	100.0%		
Cost of sales		472	86.3%		410	87.4%		520	87.1%		
Gross profit		75	13.7%		59	12.6%		77	12.9%		
Selling, general and administrative expenses		45	8.2%		. 38	8.1%		49	8.2%		
Restructuring (income) charges		-	0.0%		(3)	-0.6%		22	3.7%		
Impairment of goodwill and long-lived assets		2	0.4%		1	0.2%		19	3.2%		
Income (loss) from continuing operations	\$	28	5.1%	\$	23	4.9%	\$	(13)	-2.2%		

Net sales within the Original Equipment – Europe segment decreased \$128 million, or 21.4 percent from fiscal 2009 to fiscal 2010 based primarily on a 47 percent decline in medium/heavy duty truck sales and a 46 percent decline in agriculture and construction sales volumes. The \$78 million improvement or 16.6 percent increase in net sales from fiscal 2010 to fiscal 2011 was based primarily on increased sales to the premium automotive and commercial vehicle markets as the markets began to recover, partially offset by a \$36 million unfavorable impact due to foreign currency exchange rate changes.

Gross margin remained relatively consistent from fiscal 2009 to fiscal 2010. The underabsorption of fixed manufacturing costs as a result of the decrease in sales volumes was partially offset by the reduction of direct and indirect costs in the manufacturing facilities and the favorable impact of materials pricing. Repositioning costs of \$2 million were included in cost of sales in fiscal 2009 related to the closure of the Tübingen, Germany facility. Gross margin improved to 13.7 percent or 110 basis points from fiscal 2010 to fiscal 2011 due to improved operating leverage on higher sales volumes, partially offset by the incremental costs of program launches.

SG&A expenses decreased \$11 million from fiscal 2009 to fiscal 2010 largely due to the positive impact of SG&A cost reduction efforts. SG&A expense increased in fiscal 2011 compared to fiscal 2010 by \$7 million, yet remained relatively consistent as a percent of sales. Europe experienced higher engineering and development costs in fiscal 2011 largely due to the timing of reimbursements from customers and also the absence of employee furloughs that were in place during fiscal 2010. Restructuring charges of \$22 million were recorded in fiscal 2009 as the result of a reduction in workforce throughout the European facilities including at the European headquarters in Bonlanden, Germany. Restructuring income of \$3 million was recorded during fiscal 2010 related to the reversal of severance liabilities as the result of favorable benefits negotiations. A goodwill impairment charge of \$9 million was recorded in fiscal 2009, which represents an impairment of the full amount of goodwill recorded within the segment. This impairment was based on a declining outlook for the segment with sales volumes and lower gross margin related to the under absorption of fixed manufacturing costs and the change in product mix. In addition, long-lived asset impairment charges of \$10 million were recorded in fiscal 2009 related to certain manufacturing facilities with projected cash flows unable to support their asset bases. In fiscal 2011 a long-lived asset impairment charge of \$2 million was recorded related to a program cancellation and for assets no longer in use.

Income from continuing operations of \$23 million in fiscal 2010 was an improvement of \$36 million from fiscal 2009 primarily due to the reduced SG&A expenses and absence of significant restructuring and impairment charges recorded during fiscal 2009. Income from continuing operations improved further to \$28 million in fiscal 2011 due primarily to improved sales volumes driving higher gross profit, partially offset by the increase in SG&A expenses.

# Original Equipment - North America

Years ended March 31	2011				20	10	2009				
(dollars in millions)	\$'s		% of sales		\$'s	% of sales	_	\$'s	% of sales		
Net sales	\$	527	100.0%	\$	412	100.0%	\$	498	100.0%		
Cost of sales		456	86.5%		366	88.8%		456	91.6%		
Gross profit	-	71	13.5%		46	11.2%		42	8.4%		
Selling, general and administrative expenses		43	8.2%		36	8.7%		60	12.0%		
Restructuring charges		-	0.0%		1	0.2%		3	0.6%		
Impairment of goodwill and long-lived assets		1	0.2%		5	1.2%		16	3.2%		
Income (loss) from continuing operations	\$	27	5.1%	\$	4	1.0%	\$	(37)	-7.4%		

Net sales within the Original Equipment – North America segment decreased \$86 million, or 17.3 percent, from fiscal 2009 to fiscal 2010, and increased \$115 million, or 27.9 percent, from fiscal 2010 to fiscal 2011. The fiscal 2010 decrease was primarily due to the impact of the global recession while the sales increase in fiscal 2011 is largely due to the improvement of the North American truck, agriculture and construction markets.

Gross margin increased from 8.4 percent in fiscal 2009 to 11.2 percent in fiscal 2010, and further improved to 13.5 percent in fiscal 2011. The improved gross margin from fiscal 2009 to fiscal 2010 was primarily attributable to a significant reduction in direct and indirect costs in the North American manufacturing facilities and the positive impact of materials pricing. In fiscal 2009, we entered into a license agreement with Bloom Energy, a leading developer of fuel cell-based distributed energy systems. The total up-front compensation received of \$12.7 million was recognized as revenue over the 15-month term of the agreement, of which \$10.0 million of revenue was recognized during fiscal 2009 and \$2.7 million was recognized during fiscal 2010. The improved gross margin from fiscal 2010 to fiscal 2011 was primarily driven by the increase in sales and the resulting operating leverage achieved through prior year restructuring and consolidation efforts, partially off-set by negative impacts from materials pricing and pension costs.

SG&A expenses decreased \$24 million from fiscal 2009 to fiscal 2010, and increased \$7 million in fiscal 2011. The fiscal 2010 decrease is due to cost reduction actions and the absence of significant consulting fees incurred in fiscal 2009 in connection with our manufacturing realignment. The fiscal 2011 increase was due to increased pension costs of \$3 million as a result of plan asset performance and a change in the discount rate and reduced customer reimbursement on engineering and development costs, partially offset by reductions in warranty and depreciation. Restructuring charges recorded in fiscal 2010 relate to the announced closure of our Harrodsburg, Kentucky manufacturing facility. The

majority of the restructuring charges recorded during fiscal 2009 related to a workforce reduction at the Racine, Wisconsin headquarters. Long-lived asset impairment charges of \$16 million were recorded in fiscal 2009 for a facility with projected cash flows unable to support its asset base, for assets related to a cancelled program, a program that was not able to support its asset base and assets no longer in use. Asset impairment charges of \$5 million recorded during fiscal 2010 related to a program that was not able to support its asset base and the pending closure of the Harrodsburg, Kentucky manufacturing facility, which had a net book value that exceeded its fair value. Asset impairment charges of \$1 million in fiscal 2011 relate to a decline in the market value of a facility held for sale.

Income from continuing operations improved \$41 million in fiscal 2010 to earnings of \$4 million primarily due to improved gross margin, reduction in SG&A expenses and reduced impairment charges. In fiscal 2011 income from continuing operations improved \$23 million to \$27 million primarily based on the strengthening of the North America segment's core markets, gross margin improvements and reduced impairment charges partially offset by increased SG&A expenses.

During the fourth quarter of fiscal 2011, the North America segment identified \$3 million of inventory write-downs as a result of annual physical inventory counts, of which \$1 million related to the second and third quarters of fiscal 2011. The previously reported quarterly results were revised to record the \$1 million adjustment. See Note 1 to the Notes to Consolidated Financial Statements for further discussion of the revisions to prior period financial statements. We determined that the North America segment did not have effective controls to ensure the existence and accuracy of inventory balances at interim periods during fiscal 2011. The North America segment is implementing a number of remediation plans to address the deficiency in interim inventory management, including detailed reviews of inventory adjustments and fluctuations in balances by inventory type, as well as improved interim count procedures and organizational changes.

#### **Commercial Products**

Years ended March 31		20	011	20	10	2009			
(dollars in millions)	_	\$'s	% of sales	 \$'s	% of sales		\$'s	% of sales	
Net sales	\$	177	100.0%	\$ 170	100.0%	\$	188	100.0%	
Cost of sales		129	72.9%	123	72.4%		145	77.1%	
Gross profit		48	27.1%	47	27.6%		43	22.9%	
Selling, general and administrative expenses		31	17.5%	28	16.5%		28	14.9%	
Restructuring charges		-	0.0%	-	0.0%		1	0.3%	
Impairment of goodwill and long-lived assets			0.0%	-	0.0%		1	0.3%	
Income from continuing operations	\$	17	9.6%	\$ 19	11.2%	\$	14	7.4%	

Net sales within the Commercial Products segment decreased \$18 million, or 9.6 percent, from fiscal 2009 to fiscal 2010, and increased \$7 million, or 4.1 percent in fiscal 2011. The fiscal 2010 decrease was caused by reduced demand due to the global recession (while concurrently making slight improvements in market share), as well as a \$5.0 million unfavorable impact from foreign currency exchange rate changes. The sales improvement in 2011 reflected a slight improvement in the construction markets, which our products serve, as well as continued market share gains from increased product offerings and improved distribution.

Gross margin increased from 22.9 percent in fiscal 2009 to 27.6 percent in fiscal 2010, and declined slightly to 27.1 percent in fiscal 2011. The improvement from fiscal 2009 to fiscal 2010 was due to lower material costs, manufacturing cost improvements and productivity initiatives. In fiscal 2011, commodity cost increases, particularly copper, were mostly offset by pricing and productivity improvements. Additionally, higher pension costs were incurred in fiscal 2011 due to changes in actuarial assumptions.

SG&A expenses as a percent of sales increased from fiscal 2009 through fiscal 2011. This was the result of planned spending increases for new product development and expanded marketing efforts, as well as higher pension expense as a result of plan asset performance and a change in the discount rate.

Income from continuing operations increased \$5 million in fiscal 2010, despite the volume decline, but declined \$2 million in fiscal 2011 on slightly increased volumes. The slight deterioration in fiscal 2011 operating income was

planned, with increased spending on product expansion, increased marketing efforts and pension expenses. We anticipate that the additional development and marketing costs incurred will result in incremental opportunities over the next several years.

During fiscal 2011, the Company determined that it was not in compliance with certain trade regulations at its Nuevo Laredo, Mexico plant and Laredo, Texas warehouse, which are part of the Commercial Products segment. A liability of \$4.5 million was recorded for estimated duties, interest and penalties related to these trade regulation issues. We estimate that \$1.8 million of this exposure relates to fiscal 2011, of which \$1.1 million was recorded as a component of cost of sales and \$0.7 million was recorded as a component of SG&A. The remaining exposure of \$2.7 million was incurred over the previous four fiscal years, with \$1.4 million related to fiscal 2010 and \$0.5 million related to fiscal 2009, and those prior period financial statements have been revised to record this portion of the liability. See Note 1 of the Notes to the Consolidated Financial Statements for further discussion of the revision to prior period financial statements. See Note 25 for further discussion of this trade compliance matter. We determined that there were not effective controls to ensure compliance with certain regulatory obligations related to import and export activity between our Nuevo Laredo, Mexico facility and our Laredo, Texas warehouse. We are implementing a number of remediation plans to address the deficiency in trade compliance, including the creation of compliance manuals, employee training on customs valuation and the hiring of individuals with trade compliance knowledge.

#### South America

Years ended March 31	2011				20	10	2009				
(dollars in millions)	_	\$'s	% of sales		\$'s	% of sales		\$'s	% of sales		
Net sales	\$	159	100.0%	\$	118	100.0%	\$	136	100.0%		
Cost of sales		128	80.5%		94	79.7%		108	79.4%		
Gross profit		31	19.5%		24	20.3%		28	20.6%		
Selling, general and administrative expenses		18	11.3%		15	12.7%		16	11.8%		
Restructuring charges		-	0.0%		1	0.8%			0.0%		
Income from continuing operations	\$	13	8.2%	\$	8	6.8%	\$	12	8.8%		

Net sales decreased \$18 million in fiscal 2010 based on reduced sales volumes in all market segments due to the global economic downturn, partially offset by the favorable impact of foreign currency exchange rates of \$6 million. However, exports sales volumes suffered higher losses than domestic volumes as the North America and European markets were more heavily impacted. Net sales improved \$41 million in fiscal 2011, as sales volumes recovered from the economic downturn in the Brazilian commercial vehicle and agriculture markets as well as within the Brazilian aftermarket business. In addition, net sales was positively impacted by \$12 million of foreign currency exchange rate changes.

Gross margin decreased slightly from 20.6 percent in fiscal 2009 to 20.3 percent in fiscal 2010 due to the under absorption of fixed costs related to the reduced sales volumes. Gross margin decreased from 20.3 percent in fiscal 2010 to 19.5 percent in fiscal 2011 primarily due to the timing lag in recovery of increased commodity prices.

SG&A expenses decreased \$1 million in fiscal 2010 due to the positive impact of SG&A expense reduction efforts within the region as a response to the economic downturn. In fiscal 2011 SG&A expenses increased \$3 million primarily as a result of reinvestment in the business, including higher employee benefits with increased headcount and salary increases, and a \$1.7 million environmental cleanup and remediation charge as a result of work performed with environmental consultants. Restructuring charges of \$1 million recorded during fiscal 2010 related to a workforce reduction within the Brazilian operations. Income from continuing operations decreased \$4 million from fiscal 2009 to fiscal 2010 based on the reduced sales volumes and gross margin decline and increased \$5 million to \$13 million in fiscal 2011 primarily due to the increased volumes, slightly offset by higher SG&A expenses.

# Original Equipment - Asia

Years ended March 31		2(	011	20	10	2009				
(dollars in millions)	_	\$'s % of sales		 \$'s % of sales			\$'s	% of sales		
Net sales	\$	64	100.0%	\$ 32	100.0%	\$	1	7 100.0%		
Cost of sales		59	92.2%	 32	100.0%		13	8 105.9%		
Gross profit		5	7.8%	-	0.0%	-	, (	1) -5.9%		
Selling, general and administrative expenses		8	12.5%	5	15.6%			8 47.1%		
Loss from continuing operations	\$	(3)	-4.7%	\$ (5)	) -15.6%	\$	(!	9) -52.9%		

The Original Equipment – Asia segment is still in the expansion phase and is currently executing on numerous program launches. Net sales within this segment increased \$15 million in fiscal 2010 compared with fiscal 2009 and increased another \$32 million in fiscal 2011. The increase in sales is attributed to a growing presence in the region and the continued launch activities and ramp-up of production in our new facilities. The new manufacturing facility in Changzhou, China began production in the third quarter of fiscal 2008, and the Chennai, India facility began production in the second quarter of fiscal 2009. These facilities are still running at less than full capacity as launch activities continue. The negative to neutral gross margin in fiscal 2009 and fiscal 2010 is due to inefficiencies at these start-up facilities and lack of fully absorbed fixed overhead. In fiscal 2011 gross margin improved to 7.8 percent as volumes continue to improve and fixed cost absorption improves. SG&A expenses decreased \$3 million in fiscal 2010 and increased \$3 million in fiscal 2011 as the Company is investing for continued growth in this region. The decrease in SG&A expense in fiscal 2010 resulted from positive cost reduction efforts within the region. Loss from continuing operations improved to \$3 million in fiscal 2011 as volumes and gross margin improve and volumes approach breakeven levels.

# Liquidity and Capital Resources

Our primary sources of liquidity are cash flows from operating activities and borrowings under lines of credit provided by banks in the United States and abroad. See Note 16 of the Notes to Consolidated Financial Statements for further information regarding our debt agreements.

#### **Debt Covenants**

Our debt agreements require us to maintain compliance with various covenants. The Company is subject to an adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) to interest (interest expense coverage ratio) covenant and a debt to adjusted EBITDA (leverage ratio) covenant. Adjusted EBITDA is defined as earnings (loss) from continuing operations before interest expense and provision for income taxes, adjusted to exclude unusual, non-recurring or extraordinary non-cash charges and up to \$40.0 million of cash restructuring and repositioning charges for the duration of the credit agreement, not to exceed \$20.0 million in any fiscal year, and further adjusted to add back depreciation and amortization expense. Adjusted EBITDA does not represent, and should not be considered, an alternative to earnings (loss) from continuing operations as determined by generally accepted accounting principles (GAAP), and our calculation may not be comparable to similarly titled measures reported by other companies.

The Company is required to maintain the interest expense coverage ratio and leverage ratio covenants based on the following ratios:

	Interest Expense Coverage	Leverage Ratio
	Ratio Covenant (Not	Covenant (Not Permitted
	Permitted to Be Less Than):	to Be Greater Than):
Fiscal quarter ending on or before August 12, 2014	3.00 to 1.0	3.25 to 1.0
All fiscal quarters ending thereafter	3.00 to 1.0	3.00 to 1.0

Our adjusted EBITDA for the four consecutive quarters ended March 31, 2011 was \$108.8 million. The following table presents a calculation of adjusted EBITDA:

(dollars in thousands)	•	erter Ended e 30, 2010	•	eptember 30, 2010	_	uarter Ended ecember 31, 2010	•	arter Ended March 31, 2011	Total
Earnings (loss) from continuing operations	\$	5,026	\$	(13,690)	\$	5,585	\$	12,306	\$ 9,227
Consolidated interest expense		4,108		23,529		2,602		3,484	33,723
Provision for (benefit from) income taxes		4,044		4,822		1,134		(6,532)	3,468
Depreciation and amortization expense (a)		14,467		13,628		14,032		14,365	56,492
Non-cash charges (income) (b)		3,460		(4,062)		1,819		1,051	2,268
Restructuring and repositioning charges (c)		1,715		1,319		537		. 82	3,653
Adjusted EBITDA	\$	32,820	\$	25,546	\$	25,709	\$	24,756	\$ 108,831

- (a) Depreciation and amortization expense represents total depreciation and amortization from continuing operations less accelerated depreciation that has been included in non-cash charges described in footnote (b) below.
- (b) Non-cash charges (income) are comprised of long-lived asset impairments, non-cash restructuring and repositioning charges, exchange gains or losses on inter-company loans and non-cash charges that are unusual, non-recurring or extraordinary, as follows:

(dollars in thousands)	Qua	rter Ended	`	narter Ended ptember 30,	-	arter Ended ecember 31,	Qu	arter Ended	
	June	30, 2010		2010		2010	Maı	rch 31, 2011	Total
Long-lived asset impairments	\$	-	\$	1,226	\$	1,274	\$	1,048	\$ 3,548
Non-cash restructuring and repositioning (income) charges		(1,727)		(348)		-		1,616	(459)
Exchange losses (gains) on intercompany loans		5,187		(4,940)		545		(1,613)	(821)
Non-cash charges	\$	3,460	\$	(4,062)	\$	1,819	\$	1,051	\$ 2,268

(c) Restructuring and repositioning charges represent cash restructuring and repositioning costs incurred in conjunction with the restructuring activities announced on or after January 31, 2008. See Note 13 of the Notes to Consolidated Financial Statements for further discussion on these activities.

Adjusted EBITDA for the quarters ended June 30, 2010, September 30, 2010 and December 31, 2010 were revised to reflect prior period financial statement errors. See Note 1 and Note 26 of the Notes to Consolidated Financial Statements for further discussion on the revisions.

Our interest expense coverage ratio for the four fiscal quarters ended March 31, 2011 was 6.29, which exceeded the minimum requirement of 3.00. The following table presents a calculation of our interest expense coverage ratio:

	•	uarters Ended ch 31, 2011
Consolidated interest expense  Less: Prepayment penalty classified as interest  Plus: Other items (a)	\$	33,723 (16,570) 145
Total consolidated interest expense	\$	17,298
Adjusted EBITDA	\$	108,831
Interest expense coverage ratio		6.29

(a) Other items include line of credit fees and costs associated with the sale of receivables.

Our leverage ratio for the four fiscal quarters ended March 31, 2011 was 1.54, which was below the maximum allowed ratio of 3.25. The following table presents a calculation of our leverage ratio:

	•	ouarters Ended ch 31, 2011
Debt per balance sheet Less: Net commodity derivative assets	\$	147,669 (279)
Plus: Indebtedness attributed to sales of accounts receivable Standby letters of credit		17,934 2,275
Total consolidated debt	\$	167,599
Adjusted EBITDA	\$	108,831
Leverage ratio		1.54

We expect to remain in compliance with the interest expense coverage ratio covenant and leverage ratio covenant during fiscal 2012 and beyond.

At March 31, 2011, we had capital expenditure commitments of \$21.1 million. Significant commitments include tooling and equipment expenditures for new and renewal platforms with new and current customers in Europe and North America as well as new program launches in Asia.

Outstanding indebtedness increased \$8.5 million to \$147.7 million at March 31, 2011 from the March 31, 2010 balance of \$139.2 million, primarily as a result of the costs associated with the debt refinancing. Our cash balance of \$32.9 million at March 31, 2011 is \$10.8 million lower than the \$43.7 million balance at March 31, 2010.

We believe that our internally generated operating cash flows, working capital management efforts and existing cash balances, together with access to available external borrowings, will be sufficient to satisfy future operating costs and capital expenditures.

# Off-Balance Sheet Arrangements

None.

# **Contractual Obligations**

(in thousands)				Ma	rch 31, 2011				
		Le	ss than 1					M	ore than 5
	 _Total		year	1	- 3 years	4	- 5 years		years
					•				
Long-term debt	\$ 131,500	\$	-	\$	-	\$	6,500	\$	125,000
Interest associated with long-term debt	73,597		8,749		17,498		17,128		30,222
Capital lease obligations	7,344		262		622		632		5,828
Operating lease obligations	17,810		4,198		5,073		2,828		5,711
Capital expenditure commitments	21,080		18,124		2,952		4		-
Other long-term obligations	11,084		1,183		2,365		2,365		5,171
Total contractual obligations	\$ 262,415	\$	32,516	\$	28,510	\$	29,457	\$	171,932

Interest for the revolving credit facility is calculated using a weighted average interest rate of 3.25 percent. Interest for the 2020 Notes was calculated using the contractual interest rate of 6.83 percent.

The capital expenditure commitments consist primarily of tooling and equipment expenditures for new and renewal platforms with new and current customers on a global basis.

Our gross liability for uncertain tax positions and pension obligations were \$5.3 million and \$63.9 million, respectively, as of March 31, 2011. We are unable to determine the ultimate timing of these liabilities and have therefore excluded these amounts from the contractual obligations table above.

#### Net Cash Provided by Operating Activities

Net cash provided by operating activities in fiscal 2011 was \$20.8 million which decreased \$41.1 million from the prior year of \$61.9 million, driven by a \$17.9 million contribution to our U.S. pension plans, the \$16.6 million prepayment penalty related to the pay-off of our then outstanding senior notes in the second quarter of fiscal 2011 and the investment in working capital balances. The most significant change in operating assets and liabilities was a \$43.0 million increase in accounts receivable based on an increase in net sales of \$72.0 million for the fourth quarter of fiscal 2011 as compared to the same quarter of fiscal 2010. This was partially offset by a \$30.0 million increase in accounts payable.

Net cash provided by operating activities in fiscal 2010 was \$61.9 million which decreased \$31.6 million from the prior year of \$93.5 million, driven by an increase in working capital consistent with the modest growth in volumes throughout fiscal 2010. The most significant change in operating assets and liabilities contributing to the overall decrease in cash provided by operating activities in fiscal 2010 was a \$51.8 million increase in accounts receivable based on an increase in net sales of \$70.1 million for the fourth quarter of fiscal 2010 as compared to the same quarter for fiscal 2009.

### Capital Expenditures

Capital expenditures were \$55.1 million for fiscal 2011, which was \$5.2 million lower than the prior year. The primary spending occurred in the Original Equipment – Europe segment, which totaled \$25.0 million, the Original Equipment – North America segment, which totaled \$11.3 million and the Original Equipment – Asia segment, which totaled \$10.8 million. Capital spending in fiscal 2011 included tooling and equipment purchases in conjunction with new global program launches with new and current customers in Europe, Asia and North America.

Capital expenditures were \$60.3 million for fiscal 2010, which was \$43.0 million lower than the prior year. The primary spending occurred in the Original Equipment – Europe segment, which totaled \$36.6 million, the Original Equipment – North America segment, which totaled \$12.9 million and the Original Equipment – Asia segment, which accounted for \$8.0 million in capital spending. Capital spending in fiscal 2010 included tooling and equipment purchases in conjunction with new global program launches with new and current customers in Europe, Asia and North America, along with completion of construction of new facilities in Asia and Europe.

Capital expenditures were \$103.3 million for fiscal 2009, which was \$13.9 million higher than the prior year. The primary spending occurred in the Original Equipment – North America segment, which totaled \$25.9 million, the Original Equipment – Europe segment, which totaled \$54.5 million and the Original Equipment – Asia segment, which accounted for \$16.0 million in capital spending. The increase in capital expenditures primarily related to tooling and equipment purchases in conjunction with new global program launches with new and current customers in Europe, Asia and North America, along with the construction of new facilities in Asia and Europe.

# Proceeds from the Sale of Assets Held for Sale and Discontinued Operations

Modine received net cash proceeds of \$8.8 million for the sale of three held for sale facilities in the Original Equipment – Europe and Original Equipment – North America segments during fiscal 2011. Modine received net cash proceeds of \$10.5 million for the sale of the shares of its South Korea-based HVAC business during fiscal 2010. Modine received cash of \$10.6 million and subordinated promissory notes totaling \$2.5 million for the sale of the assets of its Electronics Cooling business during fiscal 2009. Refer to Note 10 and Note 12 of the Notes to Consolidated Financial Statements for further discussion of these divestitures.

### Proceeds from the Disposition of Assets

In fiscal 2011, the Company received proceeds from disposition of assets of \$3.7 million.

In fiscal 2010, the Company sold its 50 percent ownership of Anhui Jianghaui Mando Climate Control Co. Ltd. for \$4.9 million, and the Company received \$3.8 million from the disposition of other assets.

In fiscal 2009, the Company received proceeds from disposition of assets of \$7.1 million, including approximately \$3.7 million from the sale of a corporate aircraft and \$3.4 million from the sale of other assets.

#### Changes in Total Debt

In fiscal 2011, total debt increased \$8.5 million driven primarily by the costs related to the refinancing of long-term notes. Domestically, debt increased \$2.5 million while international debt increased \$6.0 million primarily in support of Asian growth.

In fiscal 2010, total debt decreased \$110.0 million, primarily from the proceeds from the common stock offering and the sale of our South Korea-based HVAC business. Domestically, debt decreased by \$107.6 million. International debt decreased by \$2.4 million during fiscal 2010 through reductions in short-term borrowings at the foreign subsidiaries.

In fiscal 2009, total debt increased \$24.7 million primarily from new borrowings in North America. Domestically, debt grew by \$18.0 million with borrowings on the revolving credit facility used primarily to fund capital expenditures. International debt increased \$6.7 million during fiscal 2009 through short-term borrowings at the foreign subsidiaries.

## Common Stock and Treasury Stock

On September 30, 2009, the Company completed a public offering of 13.8 million shares of its common stock at a price of \$7.15 per share. Cash proceeds were \$92.9 million after deducting underwriting discounts, commissions, legal, accounting and printing fees of \$5.8 million.

The Company repurchased approximately 5,000 common shares of treasury at a cost of \$0.08 million and \$0.03 million in fiscal 2011 and 2010, respectively. The Company repurchased approximately 54,000 common shares for treasury at a cost of \$0.6 million in fiscal 2009. Common stock and treasury stock activity is further detailed in Note 21 of the Notes to Consolidated Financial Statements.

#### Dividends

The Company paid no dividends in fiscal 2011 and 2010. Prior debt agreements prohibited the payment of dividends. The amended credit agreements allow for an aggregate amount of restricted payments, including cash dividends, based on the leverage ratio being less than 3.0 to 1.0. Based on the leverage ratio for the four fiscal quarters ending March 31, 2011, the Company was allowed to make restricted payments up to \$15.0 million. If the leverage ratio remains less than 3.0 to 1.0 for fiscal 2012, the Company would be allowed to make restricted payments to \$25.0 million. Dividends paid on our common stock were \$9.7 million for fiscal 2009. The effective dividend rates paid was 30 cents per share for fiscal 2009.

#### Settlement of Derivative Contracts

The Company entered into future contracts related to forecasted purchases of aluminum, copper and natural gas that are treated as cash flow hedges. Unrealized gains and losses on these contracts are deferred as a component of accumulated other comprehensive (loss) income, and recognized as a component of earnings at the same time that the underlying purchases of aluminum, copper and natural gas impact earnings. During fiscal 2011, the amount of expense recorded in cost of sales related to the settlement of certain futures contracts was negligible. During fiscal 2010 and 2009, \$5.9 million and \$4.5 million of expense, respectively, was recorded in cost of sales related to the settlement of certain futures contracts. At March 31, 2011, \$0.3 million of unrealized gains remain deferred in other comprehensive (loss) income, and will be realized as a component of cost of sales over the next 51 months. The Company previously entered into future contracts related to forecasted purchases of copper and nickel which are not designated as cash flow hedges. Therefore, gains and losses on these contracts are recorded directly in the consolidated statement of operations. There was no income or expense recorded in fiscal 2011 or fiscal 2010 related to future contracts for copper or nickel. During fiscal 2009, \$4.4 million of expense was recorded in cost of sales related to these future contracts. In fiscal 2009, the Company also entered into zero cost collars to offset the foreign exchange exposure on inter-company loans. These contracts were not designated as hedges; accordingly transaction gains and losses on the derivatives are recorded to other income – net in the consolidated statement of operations. During fiscal 2009, \$1.4 million of income was recorded to

other income – net in the consolidated statement of operations related to these zero cost collars. The Company did not enter into zero cost collars to offset foreign exchange exposure on inter-company loans during fiscal 2010 or fiscal 2011.

In fiscal 2007, the Company entered into two forward-starting swaps in anticipation of a \$75.0 million private placement debt offering that occurred on December 7, 2006. These swaps were settled during fiscal 2007 with a loss of \$1.8 million being recorded. This loss was reflected as a component of accumulated other comprehensive (loss) income and is being amortized to interest expense over the respective lives of the debt offerings. During fiscal 2011, 2010 and 2009, \$1.8 million, \$0.9 million and \$0.3 million of this loss, respectively, was recognized as interest expense. The expense for fiscal 2011 includes a \$1.6 million amortization of the remaining unamortized balance for these interest rate derivatives in conjunction with the repayment of the 2015 and 2017 notes on August 12, 2010. The expense for fiscal 2010 includes \$0.5 million of amortization in proportion with the mandatory prepayment of the senior notes on September 30, 2009.

### **Research and Development**

We focus our R&D efforts on solutions that meet the most current and pressing heat transfer needs, as well as the anticipated future heat transfer needs, of OEMs and other customers within the commercial vehicle, construction, agricultural and commercial HVAC industries and, more selectively, within the automotive industry. Our products and systems typically are aimed at solving difficult and complex heat transfer challenges requiring advanced thermal management. The typical demands are for products and systems that are lighter weight, more compact, more efficient and more durable in nature to meet ever increasing customer standards as customers work to ensure compliance with increasingly stringent global emissions and energy efficiency requirements. Our Company's heritage includes depth and breadth of expertise in thermal management that, combined with our global manufacturing presence, standardized processes, and state-of-the-art technical centers and wind tunnels, enables us to rapidly bring customized solutions to customers at the best value.

Our investment in R&D in fiscal 2011 was \$67.0 million, or 4.6 percent of sales, compared to \$56.9 million, or 4.9 percent of sales, in fiscal 2010. This level of investment reflects the Company's continued commitment to R&D in an ever-changing market, balanced with a near-term focus on more selective capital investment. Consistent with the streamlining of the Company's product portfolio, our current research is focused primarily on company-sponsored development in the areas of powertrain cooling, engine products and residential and commercial HVAC products.

Recent R&D projects have included development of waste heat recovery systems for major U.S.-based engine and truck manufacturers in conjunction with the U.S. Department of Energy to help these manufacturers meet ever increasing demands for emissions reduction, while simultaneously improving powertrain efficiency and, thus, fuel economy; next generation aluminum radiators for the commercial vehicle, agricultural and constructions markets; and EGR technology, which enables our customers to efficiently meet tighter regulatory emissions standards.

Through our proactive R&D, we are developing new technologies designed to keep our customers within federal and international guidelines and regulations well into the future. We continue to identify, evaluate and engage in external research projects that complement strategic internal research initiatives, some of which are government-sponsored, in order to further leverage the Company's significant thermal technology expertise and capability.

Modine has been granted more than 2,000 worldwide patents over the life of the Company. Modine is focused on the long-term commercialization of our intellectual property and research, and believes that these investments will result in new and next generation products and technologies.

# **Critical Accounting Policies**

The following critical accounting policies reflect the more significant judgments and estimates used in preparing the financial statements. Application of these policies results in accounting estimates that have the greatest potential for a significant impact on Modine's financial statements. The following discussion of these judgments and estimates is intended to supplement the Significant Accounting Policies presented in Note 1 of the Notes to Consolidated Financial Statements.

#### Revenue Recognition

The Company recognizes revenue, including agreed upon commodity price increases, as products are shipped to customers and the risks and rewards of ownership are transferred to our customers. The revenue is recorded net of applicable provisions for sales rebates, volume incentives, and returns and allowances. At the time of revenue recognition, the Company also provides an estimate of potential bad debts and warranty expense. The Company bases these estimates on historical experience, current business trends and current economic conditions. The Company recognizes revenue from various licensing agreements when earned except in those cases where collection is uncertain, or the amount cannot reasonably be estimated until formal accounting reports are received from the licensee.

Contractual commodity price increases may also be included in revenue. Price increases agreed upon in advance are recognized as revenue when the products are shipped to our customers. In certain situations, the price increases are recognized as revenue at the time products are shipped in accordance with the contractual arrangements with our customers, but are offset by appropriate provisions for estimated commodity price increases which may ultimately not be collected. These provisions are established based on historical experience, current business trends and current economic conditions. There was no provision for estimated commodity price increases at March 31, 2011 and 2010.

#### Impairment of Long-Lived and Amortized Intangible Assets

The Company performs impairment evaluations of its long-lived assets, including property, plant and equipment, intangible assets with finite lives and equity investments, whenever business conditions or events indicate that those assets may be impaired. The Company considers factors such as operating losses, declining outlooks and market capitalization when evaluating the necessity for an impairment analysis. When the estimated future undiscounted cash flows to be generated by the assets are less than the carrying value of the long-lived assets, or the decline in value is considered to be "other than temporary", the assets are written down to fair market value and a charge is recorded to current operations. Fair market value is estimated in various ways depending on the nature of the assets under review. This value can be based on appraised value, estimated salvage value, sales price under negotiation or estimated cancellation charges, as applicable. The Company recorded long-lived asset and equity investment impairment charges of \$3.5 million, \$6.5 million and \$34.7 million during fiscal 2011, 2010 and 2009, respectively.

The most significant long-lived assets that have been subject to impairment evaluations are the Company's net property, plant and equipment, which totaled \$430.3 million at March 31, 2011. Within property, plant and equipment, the most significant assets evaluated are buildings and improvements, and machinery and equipment. The Company evaluates impairment at the lowest level of separately identifiable cash flows, which is generally at the manufacturing plant level. The Company monitors its manufacturing plant performance to determine whether indicators exist that would require an impairment evaluation for the facility. This includes significant adverse changes in plant profitability metrics; substantial changes in the mix of customer programs manufactured in the plant, consisting of new program launches, reductions, and phase-outs; and shifting of programs to other facilities under the Company's manufacturing realignment strategy. When such indicators are present, the Company performs an impairment evaluation by comparing the estimated future undiscounted cash flows expected to be generated in the manufacturing facility to the net book value of the long-lived assets within that facility. The undiscounted cash flows are estimated based on the expected future cash flows to be generated by the manufacturing facility over the remaining useful life of the machinery and equipment within that facility. When the estimated future undiscounted cash flows are less than the net book value of the long-lived assets, such assets are written down to fair market value, which is generally estimated based on appraisals or estimated salvage value.

The majority of the long-lived asset impairment charges during fiscal 2011, 2010 and 2009 have been recorded within the Company's Original Equipment – Europe and Original Equipment – North America segments. These segments have experienced the most significant adverse impact of sales volume declines and changing mix of programs within the manufacturing facilities. In addition, these segments had program phase-outs and cancellations, many of which were in the automotive markets. Further unanticipated adverse changes in these segments could result in the need to perform additional impairment evaluations in the future.

The Company's cost and operational efficiency measures are designed to attain a more competitive cost base and improve the Company's longer term competitiveness reduces the risk of potential long-lived asset impairment charges in the future. The manufacturing realignment strategy of this plan was designed to improve the utilization of the Company's facilities, with fewer facilities, but operating at higher capacities. The portfolio rationalization strategy of this plan was designed to identify products where the Company can earn a sufficient return on its investment, and divest or exit products that do not meet required metrics. Recent portfolio rationalization actions include de-emphasis on

automotive module business, primarily within Europe. These strategies create better facility utilization and greater profitability in product mix, which allow the manufacturing facilities to withstand more significant adverse changes before an impairment charge is necessary.

#### Impairment of Goodwill and Indefinite-Lived Intangible Assets

Impairment tests are conducted at least annually unless business events or other conditions exist that would require a more frequent evaluation. The Company considers factors such as operating losses, declining outlooks and market capitalization when evaluating the necessity for an impairment analysis. In fiscal 2011, the annual review of goodwill and other intangible assets with indefinite lives for impairment was conducted in the third quarter resulting in no impairment charge. Subsequently, the Company changed the date of its annual goodwill impairment test to the fourth quarter to better align with its annual and long-term planning process. As a result, the Company performed the impairment test as of March 31, 2011, which resulted in no impairment charge. The recoverability of goodwill and other intangible assets with indefinite lives is determined by estimating the future discounted cash flows of the reporting unit to which the goodwill and other intangible assets with indefinite lives relates. The rate used in determining discounted cash flows is a rate corresponding to our cost of capital, adjusted for risk where appropriate. In determining the estimated future cash flows, current and future levels of income are considered as well as business trends and market conditions. To the extent that book value exceeds the fair value, an impairment is recognized. During fiscal 2009 it was determined that the Original Equipment – Europe segment goodwill was fully impaired, necessitating a charge of \$9.0 million

At March 31, 2011 the Company had goodwill of \$31.6 million recorded which was primarily comprised of \$15.1 million within the South America segment and \$15.9 million within the Commercial Products segment. The South America and Commercial Products segments reported operating income of \$13.0 million and \$17.5 million for fiscal 2011 compared to \$7.6 million and \$19.2 million for fiscal 2010, respectively. The future discounted cash flows of these segments continue to substantially exceed their carrying value indicating that the goodwill recorded in these segments is fully realizable at March 31, 2011. If, in future periods, these segments experience a significant unanticipated economic downturn in the markets in which they operate, this would require an impairment review.

## Warranty

Estimated costs related to product warranties are accrued at the time of the sale and recorded in cost of sales. Estimated costs are based on the best information available, which includes using statistical and analytical analysis of both historical and current claim data. Original estimates, accrued at the time of sale, are adjusted when it becomes probable that expected claims will differ materially from these initial estimates.

#### **Tooling Costs**

Pre-production tooling costs incurred by the Company in manufacturing products under various customer programs are capitalized as a component of property, plant and equipment, net of any customer reimbursements, when the Company retains title to the tooling. These costs are amortized over the program life and are recorded in cost of sales in the consolidated statements of operations. For customer-owned tooling costs incurred by the Company, a receivable is recorded when the customer has guaranteed reimbursement to the Company. The reimbursement period may vary by program and customer. No significant arrangements existed during the years ended March 31, 2011 and 2010 where customer-owned tooling costs were not accompanied by guaranteed reimbursements.

#### Assets Held for Sale

Assets or businesses are considered to be held for sale when management approves and commits to a formal plan to actively market the assets or business for sale at a price reasonable in relation to its fair value, the asset or business is available for immediate sale in its present condition, the sale of the asset or business is probable and expected to be completed within one year and it is unlikely that significant changes will be made to the plan. Upon designation as held for sale, the carrying value of the assets of the business are recorded at the lower of their carrying value or their estimated fair value, less costs to sell. The Company ceases to record depreciation expense at the time of designation as held for sale. Certain facilities which the Company has closed or intends to close and are currently marketing for sale were classified as held for sale at March 31, 2011 and 2010.

#### Pensions and Postretirement Benefits Plans

The calculation of the expense and liabilities of Modine's pension and postretirement plans is dependent upon various assumptions. The most significant assumptions include the discount rate, long-term expected return on plan assets, and future trends in healthcare costs. The selection of assumptions is based on historical trends and known economic and market conditions at the time of valuation. In accordance with generally accepted accounting principles, actual results that differ from these assumptions are accumulated and amortized over future periods. These differences may impact future pension or postretirement benefit expenses and liabilities. The Company replaced the existing domestic defined benefit pension plan with a defined contribution plan for salaried-paid employees hired on or after January 1, 2004. The Modine Manufacturing Company Pension Plan for Non-Hourly Factory and Salaried Employees was modified so that no service performed for salaried employees after March 31, 2006 would be counted when calculating an employee's years of credited service under the pension plan formula and no increases in annual earnings for salaried employees after December 31, 2007 would be included in calculating the average annual portion under the pension plan formula. The plan was further modified so that no increases in annual earnings and no service performed for non-union hourly factory employees after December 31, 2011 will be included in calculating the average annual earnings and years of credit service under the pension plan formula. We believe the current defined contribution plan for domestic employees will, in general, allow the Company a greater degree of flexibility in managing retirement benefit costs on a long-term basis.

For the following discussion regarding sensitivity of assumptions, all amounts presented are in reference to the domestic pension plans since the domestic plans comprise 100 percent of the Company's total benefit plan assets and the large majority of the Company's pension plan expense.

To determine the expected rate of return, Modine considers such factors as (a) the actual return earned on plan assets, (b) historical rates of returns on the various asset classes in the plan portfolio, (c) projections of returns on those asset classes, (d) the amount of active management of the assets, (e) capital market conditions and economic forecasts, and (f) administrative expenses covered by the plan assets. The long-term rate of return utilized in fiscal 2011 and fiscal 2010 was 8.10 percent and 7.90 percent, respectively. For fiscal 2012, the Company has assumed a rate of 8.00 percent. The impact of a 25 basis point decrease in the expected rate of return on assets would result in a \$0.5 million increase in fiscal 2012 pension expense.

The discount rate reflects rates available on long-term, high quality fixed-income corporate bonds, reset annually on the measurement date of March 31. For fiscal 2011, the Company used a discount rate of 5.83 percent, reflecting a slight decrease from 5.93 percent in fiscal 2010. The Company based this decision on a yield curve that was created following an analysis of the projected cash flows from the affected plans. See Note 3 of the Notes to Consolidated Financial Statements for additional information. Changing Modine's discount rate by 25 basis points would impact the fiscal 2012 domestic pension expense by approximately \$0.5 million.

A key determinant in the amount of the postretirement benefit obligation and expense is the healthcare cost trend rate. The healthcare trend rate for fiscal year 2011 was 8.0 percent, and the Company expects this to be 8.0 percent for fiscal 2012. This rate is projected to decline gradually to 5 percent in fiscal year 2017 and remain at that level thereafter. An annual "cap" that was established for most retiree healthcare and life insurance plans between fiscal 1994 and 1996 limits Modine's liability. Beginning in February 2002, the Company discontinued providing postretirement benefits for salaried and non-union employees hired on or after that date. Furthermore, effective January 1, 2009, the plan was modified to eliminate coverage for retired participants that are Medicare eligible. A one percent increase in the healthcare trend rate would result in no substantial increase in postretirement expense and an increase in postretirement benefit obligations of approximately \$0.2 million.

### Other Loss Reserves

The Company has a number of other loss exposures, such as environmental and product liability claims, trade compliance, litigation, self-insurance reserves, recoverability of deferred income tax benefits, and accounts receivable loss reserves. Establishing loss reserves for these matters requires the use of estimates and judgment to determine the risk exposure and ultimate potential liability. The Company estimates these reserve requirements by using consistent and suitable methodologies for the particular type of loss reserve being calculated. See Note 25 of the Notes to Consolidated Financial Statements for additional details of certain contingencies and litigation.

#### **Forward-Looking Statements**

This report, including, but not limited to, the discussion under "Outlook" under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, contains statements, including information about future financial performance, accompanied by phrases such as "believes," "estimates," "expects," "plans," "anticipates," "intends," and other similar "forward-looking" statements, as defined in the Private Securities Litigation Reform Act of 1995. Modine's actual results, performance or achievements may differ materially from those expressed or implied in these statements, because of certain risks and uncertainties, including, but not limited to, those described under "Risk Factors" in Item 1A. in Part I. in this report. Other risks and uncertainties include, but are not limited to, the following:

#### Operational Risks:

- The efficient deployment of resources to meet increasing demand for the Company's products;
- The impact of operational inefficiencies as a result of program launches and product transfers;
- Modine's ability to maintain current programs and compete effectively for new business, including its ability to
  offset or otherwise address increasing pricing pressures from its competitors and price reduction pressures from its
  customers;
- Costs and other effects of the remediation of environmental contamination:
- Modine's ability to obtain profitable business at its facilities in the low cost countries of China, Hungary, Mexico and India and to meet quality standards with products produced at these facilities;
- Unanticipated problems with suppliers meeting Modine's time, quality and price demands;
- Modine's ability to successfully implement restructuring plans and drive cost reductions and increased gross margins as a result;
- Unanticipated delays or modifications initiated by major customers with respect to product applications or requirements;
- Unanticipated product or manufacturing difficulties, including unanticipated launch challenges and warranty claims;
- Work stoppages or interference at Modine's facilities or those of its major customers and/or suppliers:
- The possibility that other or more significant issues may be identified in connection with reviews by government agencies related to trade compliance matters at the Company's Laredo, Texas warehouse and Nuevo Laredo Mexico facility; and
- Costs and other effects of unanticipated litigation or claims, and the increasing pressures associated with rising healthcare and insurance costs.

#### Market Risks:

- Economic, social and political conditions, changes and challenges in the markets where Modine operates and competes (including currency exchange rate fluctuations (particularly the value of the euro relative to the U.S. dollar), tariffs, inflation, changes in interest rates, recession, and restrictions associated with importing and exporting and foreign ownership);
- The impact on Modine of increases in commodity prices, particularly Modine's exposure to the changing prices of aluminum, copper, steel and stainless steel (nickel);
- Modine's ability or inability to pass increasing commodity prices on to customers as well as the inherent lag in timing of such pass-through pricing; and
- The impact of environmental laws and regulations on Modine's business and the business of Modine's customers, including Modine's ability to take advantage of opportunities to supply alternative new technologies to meet environmental emissions standards.

#### Financial Risks:

- Modine's ability to fund its liquidity requirements and meet its long-term commitments in the event of any renewed disruption in the credit markets; and
- Modine's ability to realize future tax benefits.

In addition to the risks set forth above, Modine is subject to other risks and uncertainties identified by the Company in public filings with the U.S. Securities and Exchange Commission. Modine does not assume any obligation to update any forward-looking statements.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

In the normal course of business, Modine is subject to market exposure from changes in foreign exchange rates, interest rates, credit risk, economic risk and commodity price risk.

## Foreign Currency Risk

Modine is subject to the risk of changes in foreign currency exchange rates due to its operations in foreign countries. Modine has manufacturing facilities in Brazil, China, Mexico, South Africa, India and throughout Europe. It also has an equity investment in a Japanese company. Modine sells and distributes its products throughout the world. As a result, the Company's financial results could be significantly affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which the Company manufactures, distributes and sells its products. The Company attempts to mitigate foreign currency risks on transactions with customers and suppliers in foreign countries by entering into contracts that are denominated in the functional currency of the Modine entity engaging in the contract. The Company's operating results are principally exposed to changes in exchange rates between the U.S. dollar and the European currencies, primarily the euro, and changes between the U.S. dollar and the Brazilian real. Changes in foreign currency exchange rates for the Company's foreign subsidiaries reporting in local currencies are generally reported as a component of shareholders' equity. Weakening of the U.S. dollar to other foreign currencies during fiscal 2011, especially the euro and real, has led to improvement of the Company's foreign results. This improvement is evident in the Company's favorable currency translation adjustments of \$17.0 million recorded in fiscal 2011. In fiscal 2010, the Company also experienced a general weakening of the U.S. dollar to these foreign currencies. which resulted in a favorable currency translation adjustment of \$22.9 million. As of March 31, 2011 and 2010, the Company's foreign subsidiaries had net current assets (defined as current assets less current liabilities) subject to foreign currency translation risk of \$91.2 million and \$88.5 million, respectively. The potential decrease in the net current assets from a hypothetical 10 percent adverse change in quoted foreign currency exchange rates would be approximately \$9.1 million. This sensitivity analysis presented assumes a parallel shift in foreign currency exchange rates. Exchange rates rarely all move in the same direction relative to the U.S. dollar. This assumption may overstate the impact of changing exchange rates on individual assets and liabilities denominated in a foreign currency.

The Company has, from time to time, certain foreign-denominated, long-term debt obligations and long-term inter-company loans that are sensitive to foreign currency exchange rates. As of March 31, 2011 there were no third-party foreign-denominated, long-term debt obligations. The Company has inter-company loans outstanding at March 31, 2011 as follows:

- \$15.6 million among three loans to its wholly owned subsidiary, Modine Thermal Systems India, with various maturity dates on or after April 30, 2013;
- \$12.0 million between two loans to its wholly owned subsidiary, Modine Thermal Systems Co (Changzhou, China), with various maturity dates through June 2012;
- \$15.6 million to its wholly owned subsidiary, Modine Holding GmbH, that matures on January 31, 2020;
- \$0.3 million to its wholly owned subsidiary, Modine Thermal Systems Korea, that matures on April 19, 2012.

These inter-company loans are sensitive to movement in foreign exchange rates, and the Company did not have any derivative instruments that hedge this exposure at March 31, 2011. The Company has, from time to time, entered into currency rate derivatives to manage the fluctuation in foreign exchange rate exposure on these loans. These derivative instruments have typically not been treated as hedges, and accordingly, gains or losses on the derivatives are recorded in other (income) expense – net in the consolidated statement of operations and act to offset any currency movement on the outstanding loan receivable.

# **Interest Rate Risk**

Modine's interest rate risk policies are designed to reduce the potential volatility of earnings that could arise from changes in interest rates. The Company generally utilizes a mixture of debt maturities together with both fixed-rate and floating-rate debt to manage its exposure to interest rate variations related to its borrowings. The domestic revolving credit facility is based on a variable interest rate of London Interbank Offered Rate ("LIBOR") plus 250 to 375 basis points depending upon the Company's Consolidated Total Debt to Consolidated Adjusted Earnings before Interest, Taxes, Depreciation and Amortization ratio (leverage ratio) for the four preceding fiscal quarters. As of March 31, 2011, the Company's variable interest rate was LIBOR plus 300 basis points or 3.25 percent. The Company is subject to future fluctuations in LIBOR and changes in its leverage ratio, which would affect the variable interest rate on the revolving credit facility and create variability in interest expense. The Company has, from time to time, entered into interest rate derivatives to manage variability in interest rates. These interest rate derivatives were treated as cash flow hedges of forecasted transactions. Accordingly, the losses were reflected as a component of accumulated other comprehensive (loss) income, and were being amortized to interest expense over the respective lives of the borrowings. During the fiscal year ended March 31, 2011, \$1.8 million of expense was recorded in the consolidated statements of operations related to the amortization of interest rate derivative losses, which includes the remaining unamortized balance of these interest rate derivatives of \$1.6 million in conjunction with the repayment of the Company's then outstanding senior notes on August 12, 2010. In fiscal year 2010 \$0.9 million of expense was recorded in the consolidated statements of operations related to the amortization of interest rate derivative losses, which includes \$0.5 million of amortization in proportion with the mandatory prepayment of the senior notes on September 30, 2009 related to the Company's common stock offering. There were no remaining net unrealized losses deferred in accumulated other comprehensive (loss) income at March 31, 2011. The following table presents the future principal cash flows and weighted average interest rates by expected maturity dates for our long-term debt. The fair value of the long-term debt is estimated by discounting the future cash flows at rates offered to the Company for similar debt instruments of comparable maturities. The book value of the debt approximates fair value, with the exception of the \$125.0 million fixed rate notes, which have a fair value of approximately \$121.5 million at March 31, 2011.

As of March 31, 2011, long-term debt matures as follows:

Years ending March 31

	Expected Maturity Date								
(dollars in thousands)	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	2016	<u>Thereafter</u>	Total		
Fixed rate (U.S. dollars)	-	-	-	-	-	\$ 125,000	\$ 125,000		
Average interest rate	-	-	-	-	-	6.83%			
Variable rate (U.S. dollars)	-		-	\$ 6,500	-	-	\$ 6,500		
Average interest rate	-	-	-	3.25%	-	-			

#### Credit Risk

Credit risk is the possibility of loss from a customer's failure to make payment according to contract terms. The Company's principal credit risk consists of outstanding trade receivables. Prior to granting credit, the Company evaluates each customer, taking into consideration the customer's financial condition, payment experience and credit information. After credit is granted, the Company actively monitors the customer's financial condition and developing business news. Approximately 48 percent of the trade receivables balance at March 31, 2011 was concentrated with the Company's top ten customers. Modine's history of incurring credit losses from customers has not been material, and the Company does not expect that trend to change. However, the current economic uncertainty, especially within the global automotive and commercial vehicle markets, makes it difficult to predict future financial conditions of significant

customers within these markets. Deterioration in the financial condition of a significant customer could have a material adverse effect on the Company's results of operations and liquidity.

The adverse events in the global financial markets in recent years also increased credit risks on investments to which Modine is exposed or where Modine has an interest. The Company manages these credit risks through its focus on the following:

- Cash and investments Cash deposits and short-term investments are reviewed to ensure banks have credit ratings acceptable to the Company and that all short-term investments are maintained in secured or guaranteed instruments. The Company's holdings in cash and investments were considered stable and secure at March 31, 2011;
- Pension assets The Company has retained outside advisors to assist in the management of the assets in the Company's defined benefit plans. In making investment decisions, the Company has been guided by an established risk management protocol that focuses on protection of the plan assets against downside risk. The Company monitors investments in its pension plans to ensure that these plans provide appropriate diversification, investment teams and portfolio managers are adhering to the Company's investment policies and directives, and exposure to high risk securities and other similar assets is limited. The Company believes it has appropriate investment policies and controls and proactive investment advisors; and
- Insurance The Company monitors its insurance providers to ensure that they have acceptable financial ratings. The Company has not identified any concerns in this regard through its review.

#### **Economic Risk**

Economic risk is the possibility of loss resulting from economic instability in certain areas of the world or significant downturns in markets that the Company supplies. The Company sells a broad range of products that provide thermal solutions to a diverse group of customers operating primarily in the truck, heavy equipment, automotive and commercial heating and air conditioning markets. The adverse events in the global economy over the last two years created a significant downturn in the Company's vehicular markets and to a lesser extent in its commercial heating and air conditioning markets. The current economic uncertainty makes it difficult to predict future conditions within these markets. A sustained economic downturn in any of these markets could have a material adverse effect on the future results of operations or the Company's liquidity and potentially result in the impairment of related assets. The Company is responding to these market conditions through the implementation of cost and operational efficiency measures, including manufacturing realignment, portfolio rationalization, SG&A expense reduction and capital allocation discipline.

The Company monitors economic conditions in the U.S. and elsewhere. As Modine expands its global presence, it also encounters risks imposed by potential trade restrictions, including tariffs, embargoes and the like. The Company continues to pursue non-speculative opportunities to mitigate these economic risks, and capitalize, when possible, on changing market conditions.

The Company pursues new market opportunities after careful consideration of the potential associated risks and benefits. Successes in new markets are dependent upon the Company's ability to commercialize its investments. Current examples of new and emerging markets for Modine include those related to exhaust gas recirculation and waste heat recovery. Modine's investment in these areas is subject to the risks associated with business integration, technological success, customers' and market acceptance, and Modine's ability to meet the demands of its customers as these markets emerge.

The Company anticipates that continued recovery from the global recession and continued economic growth in China may put production pressure on certain of the Company's suppliers of raw materials. In particular, there are a limited number of suppliers of copper, steel and aluminum fin stock. The Company is exposed to the risk of supply of certain raw materials not being able to meet customer demand as suppliers may not increase their output capacity as quickly as customers increased their orders and of increased prices being charged by raw material suppliers.

In addition, the Company purchases parts from suppliers that use the Company's tooling to create the part. In most instances, and for financial reasons, the Company does not have duplicate tooling for the manufacture of its purchased parts. As a result, the Company is exposed to the risk of a supplier of such parts being unable to provide the quantity or quality of parts that the Company requires. Even in situations where suppliers are manufacturing parts without the use of Company tooling, the Company faces the challenge of obtaining high-quality parts from suppliers. The Company has

implemented a supplier risk management program that utilizes inside and third-party tools to identify and mitigate high risk supplier situations.

In addition to the above risks on the supply side, the Company is also exposed to risks associated with demands by its customers for decreases in the price of the Company's products. The Company attempts to offset this risk with firm agreements with its customers whenever possible, but these agreements often carry price-down provisions.

The Company operates in diversified markets as a strategy for offsetting the risk associated with a downturn in any one or more of the markets it serves. However, the risks associated with any market downturn, including the recent global recession, are still present.

# **Commodity Price Risk**

The Company is dependent upon the supply of certain raw materials and supplies in the production process and has, from time to time, entered into firm purchase commitments for copper, aluminum, nickel, and natural gas. The Company utilizes aluminum and copper hedging strategies from time to time by entering into fixed price contracts to help offset changing commodity prices. The Company also enters into forward contracts from time to time for certain forecasted nickel purchases. The Company does maintain agreements with certain customers to pass through certain material price fluctuations in order to mitigate the commodity price risk. The majority of these agreements contain provisions in which the pass-through of the price fluctuations can lag behind the actual fluctuations by a quarter or longer.

### **Hedging and Foreign Currency Exchange Contracts**

The Company uses derivative financial instruments in a limited way as a tool to manage certain financial risks. Their use is restricted primarily to hedging assets and obligations already held by Modine, and they are used to protect cash flows rather than generate income or engage in speculative activity. Leveraged derivatives are prohibited by Company policy.

Commodity Derivatives: The Company enters into futures contracts from time to time related to certain of the Company's forecasted purchases of aluminum, copper and natural gas. The Company's strategy in entering into these contracts is to reduce its exposure to changing purchase prices for future purchase of these commodities. These contracts have been designated as cash flow hedges by the Company. Accordingly, unrealized gains and losses on these contracts are deferred as a component of accumulated other comprehensive (loss) income, and recognized as a component of earnings at the same time that the underlying purchases of aluminum and natural gas impact earnings. During the year ended March 31, 2011, the amount of income recorded n the consolidated statement of operations related to the settlement of certain futures contracts was negligible. During the year ended March 31, 2010, \$5.9 million of expense was recorded in the consolidated statement of operations related to the settlement of certain futures contracts. At March 31, 2011, \$0.3 million of unrealized gain remain deferred in accumulated other comprehensive (loss) income, and will be realized as a component of cost of sales over the next 51 months.

The Company has entered into futures contracts from time to time related to certain of the Company's forecasted purchases of nickel. The Company's strategy in entering into these contracts was to reduce its exposure to changing purchase prices for future purchases of this commodity, a component of stainless steel. The Company has not designated these contracts as hedges; therefore gains and losses on these contracts were recorded directly in the consolidated statement of operations.

Foreign exchange contracts: Modine has used derivative financial instruments, from time to time, in a limited way to mitigate foreign currency exchange risk. Modine periodically enters into foreign currency exchange contracts to hedge specific foreign currency-denominated transactions. Generally, these contracts have terms of 90 or fewer days. The effect of this practice is to minimize the impact of foreign exchange rate movements on Modine's foreign currency exchange contracts do not subject it to significant risk due to exchange rate movements because gains and losses on these contracts offset gains and losses on the assets and liabilities being hedged.

As of March 31, 2011, the Company had no outstanding forward foreign exchange contracts. Non-U.S. dollar financing transactions through inter-company loans or local borrowings in the corresponding currency generally are effective as hedges of long-term investments.

As of March 31, 2011, the Company has a number of investments in wholly owned foreign subsidiaries and a non-consolidated foreign joint venture. The net assets of these subsidiaries are exposed to currency exchange rate volatility. From time to time, the Company uses non-derivative financial instruments to hedge, or offset, this exposure.

Interest rate derivatives: As further noted above under the section entitled "Interest Rate Risk," the Company has, from time to time, entered into interest rate derivatives to manage the variability in interest rates. These interest rate derivatives have been treated as cash flow hedges of forecasted transactions and, accordingly, derivative gains or losses are reflected as a component of accumulated other comprehensive (loss) income and are amortized to interest expense over the respective lives of the borrowings.

Counterparty risks: The Company manages counterparty risks by ensuring that counterparties to derivative instruments have credit ratings acceptable to the Company. At March 31, 2011, all counterparties had a sufficient long-term credit rating.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

# MODINE MANUFACTURING COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS

For the years ended March 31, 2011, 2010 and 2009

(In thousands, except per share amounts)

	<u>2011</u>	<u>2010</u>		<u>2009</u>
Net sales	\$ 1,448,235	\$ 1,162,576	\$	1,406,944
Cost of sales	1,216,868	990,844	*	1,220,766
Gross profit	 231,367	171,732		186,178
Selling, general and administrative expenses	185,300	158,826		199,254
Restructuring (income) charges	(275)	(679)		30,404
Impairment of goodwill and long-lived assets	3,548	6,548		36,139
Earnings (loss) from operations	 42,794	 7,037		(79,619)
Interest expense	33,723	22,888		13,775
Other (income) expense – net	(3,624)	(5,586)		9,946
Earnings (loss) from continuing operations before income taxes	 12,695	 (10,265)		(103,340)
Provision for income taxes	3,468	9,430		714
Earnings (loss) from continuing operations	9,227	 (19,695)		(104,054)
Loss from discontinued operations (net of income taxes)	(2,932)	(8,370)		(7,481)
(Loss) gain on sale of discontinued operations (net of income taxes)	.(115)	(611)		2,466
Net earnings (loss)	\$ 6,180	\$ (28,676)	\$	(109,069)
Earnings (loss) from continuing operations per common share:				
Basic	\$ 0.20	\$ (0.50)	\$	(3.25)
Diluted	\$ 0.20	\$ (0.50)	\$	(3.25)
Net earnings (loss) per common share:				
Basic	\$ 0.13	\$ (0.73)	\$	(3.40)
Diluted	\$ 0.13	\$ (0.73)	\$	(3.40)

# MODINE MANUFACTURING COMPANY CONSOLIDATED BALANCE SHEETS

March 31, 2011 and 2010 (In thousands, except per share amounts)

	2011	2010
ASSETS		
Current assets:		40.55
Cash and cash equivalents	\$ 32,930	\$ 43,657
Short-term investments	2,720	1,239
Trade receivables, less allowance for doubtful accounts of \$754 and \$2,420	219,189	167,382
Inventories	122,629	99,559
Deferred income taxes and other current assets	50,157	43,571
Total current assets	427,625	355,408
Noncurrent assets:		
Property, plant and equipment – net	430,295	419,293
Investment in non-consolidated affiliates	3,863	3,079
Goodwill	31,572	29,552
Intangible assets – net	6,533	6,888
Assets held for sale	2,450	9,870
Other noncurrent assets	14,601	16,805
Total noncurrent assets	489,314	485,487
Total assets	\$ 916,939	\$ 840,895
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Short-term debt	\$ 8,825	\$ 3,011
Long-term debt current portion	262	234
Accounts payable	177,549	142,310
Accrued compensation and employee benefits	63,163	55,380
Income taxes	3,739	7,527
Accrued expenses and other current liabilities	63,003	54,819
Total current liabilities	316,541	263,281
Noncurrent liabilities:		
Long-term debt	138,582	135,952
Deferred income taxes	9,988	10,830
Pensions	62,926	85,158
Postretirement benefits	5,967	8,042
Other noncurrent liabilities	19,983	15,709
Total noncurrent liabilities	237,446	255,691
Total liabilities	553,987	518,972
Commitments and contingencies (See Note 25)	<del> </del>	
Shareholders' equity:		
Preferred stock, \$0.025 par value, authorized 16,000 shares, issued - none	-	-
Common stock, \$0.625 par value, authorized		
80,000 shares, issued 47,105 and 46,815 shares	29,440	29,260
Additional paid-in capital	166,359	159,854
Retained earnings	203,686	197,506
Accumulated other comprehensive loss	(22,533)	(50,431)
Treasury stock at cost: 559 and 554 shares	(14,000)	(13,922)
Deferred compensation trust	-	(344)
Total shareholders' equity	362,952	321,923
Total liabilities and shareholders' equity	\$ 916,939	\$ 840,895

# MODINE MANUFACTURING COMPANY CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended March 31, 2011, 2010 and 2009 (In thousands)

Cash flows from operating activities:		<u>2011</u>		<u>2010</u>		<u>2009</u>
Net earnings (loss)	\$	6,180	\$	(28,676)	\$	(109,069)
Adjustments to reconcile net earnings (loss) with net cash provided	Ψ	0,100	φ	(28,070)	Ф	(109,009)
by operating activities:						
Depreciation and amortization		56,492		64,606		72,097
Loss (gain) on sale of businesses		50,492		611		(2,466)
Pension and postretirement expense		6,557		1,953		3,094
Gain from disposition of property, plant and equipment		(3,448)		(656)		(3,904)
Loss from impairment of goodwill and long-lived assets		3,548		14,194		49,766
Deferred income tax provision		-		•		
Provision for doubtful accounts		(6,945) (381)		3,317		(12,760)
Undistributed (earnings) losses of affiliates, net of dividends received		. ,		202		1,713
Stock-based compensation expense		(469)		105		(249)
Other – net		5,218		2,725		3,458
Changes in operating assets and liabilities, excluding dispositions:		1,802		2,428		11,633
		(40,000)		(51.5(0)		117 (00
Trade receivables		(42,990)		(51,763)		117,480
Inventories		(19,351)		(6,707)		11,771
Other current assets		(2,646)		(996)		10,864
Accounts payable		30,041		62,443		(52,271)
Accrued compensation and employee benefits		7,309		(17,310)		(215)
Income taxes		(2,567)		9,215		(5,269)
Accrued expenses and other current liabilities		5,903		3,400		(459)
Other noncurrent assets and liabilities		(23,441)		2,813		(1,698)
Net cash provided by operating activities		20,812		61,904		93,516
Cash flows from investing activities:						
Expenditures for property, plant and equipment		(55,061)		(60,297)		(103,261)
Change in restricted cash		1,368		4,862		(10,828)
Proceeds from dispositions of assets		3,715		8,687		7,101
Proceeds from the sale of assets held for sale and discontinued operations		8,841		10,515		10,202
Settlement of derivative contracts		(7)		(6,629)		(233)
Other – net		1		903		3,394
Net cash used for investing activities		(41,143)		(41,959)		(93,625)
Cash flows from financing activities:						
Short-term debt, net		5,554		(2.000)		5 0 1 5
Borrowings of long-term debt		252,855		(2,999)		5,845
Repayments of long-term debt		(250,572)		77,122		70,611
Financing fees paid		(215)		(186,488) (802)		(50,293)
Book overdrafts		(407)		(1,640)		(3,876) (393)
Issuance of common stock		(407)		92,858		(393)
Proceeds from exercise of stock options		1,467				10
Repurchase of common stock, treasury and retirement		(78)		250		18
Cash dividends paid		(76)		(25)		(594)
Net cash provided by (used for) financing activities		8,604		(21,724)		(9,679)
• • • • • • • • • • • • • • • • • • • •		0,004		(21,724)		11,059
Effect of exchange rate changes on cash		1,000		1,900		(6,589)
Net (decrease) increase in cash and cash equivalents		(10,727)		121		4,941
Cash and cash equivalents at beginning of year		43,657		43,536		38,595
Cash and cash equivalents at end of year	\$	32,930	\$	43,657	\$	43,536
Cash paid during the year for:						
Interest, net of amounts capitalized	\$	28,095	\$	17,422	\$	14,690
Income taxes	\$	15,554	\$	7,082	\$	29,217
				-		₹

# MODINE MANUFACTURING COMPANY

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)

For the years ended March 31, 2011, 2010 and 2009

(In thousands, except per share amounts)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive (loss) income	Treasury stock	Deferred compensation trust	Total
Balance, March 31, 2008	\$ 20,492	\$ 69,346	\$ 345,966	\$ 61,058	\$ (13,303)	\$ (441) 5	483,118
Revisions of prior period errors (Note 1)		-	(1,061)				(1,061)
Revised beginning balance, April 1, 2008	20,492	69,346	344,905	61,058	(13,303)	(441)	482,057
Comprehensive income (loss):							
Net loss	-	-	(109,069)	-	-	-	(109,069)
Foreign-currency translation	-	-	-	(91,363)		= *	(91,363)
Cash flow hedges (net of taxes of \$0)	-	-	-	(11,137)	-	-	(11,137)
Changes in benefit plans:							
Net actuarial loss (net of taxes of \$66)	-	-	-	(34,608)	_	-	(34,608)
Net prior service costs (net of taxes of \$0)	-	-	-	13,161	-		13,161
Total comprehensive loss						<del></del> -	(233,016)
Cash dividends, \$0.30 per share	_	_	(9,679)	_	_	_	(9,679)
Purchase of treasury stock	_	_	-		(594)	_	(594)
Stock options and awards including related tax benefits	12	776	_	_	-	_	788
Forfeiture of stock awards	(10)	(62)	12	_	_	_	(60)
Amortization of deferred compensation under	()	(02)					(00)
restricted stock plans	-	2,740	_	_	_	_	2,740
Investment in deferred compensation trust	-	-	_	_	_	88	88
Balance, March 31, 2009	20,494	72,800	226,169	(62,889)	(13,897)	(353)	242,324
Comprehensive income (loss):				· · · · · · · · · · · · · · · · · · ·	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Net loss	_	-	(28,676)	_	_	_	(28,676)
Foreign-currency translation	-	-	-	22,891	_	_	22,891
Cash flow hedges (net of taxes of \$0)	_	-	=	8,886	-	_	8,886
Changes in benefit plans:				• ′			,
Net actuarial loss (net of taxes of \$0)	-	-	_	(17,221)	-	-	(17,221)
Net prior service costs (net of taxes of \$0)	-	_	_	(2,098)	-	-	(2,098)
Total comprehensive loss				, ,		_	(16,218)
Issuance of common stock	8,625	84,233					92,858
Purchase of treasury stock	8,023	04,233			(25)		
Stock options and awards including related tax benefits	161	1,670	_	-	(23)	-	(25) 1,831
Forfeiture of stock awards	(20)	(339)	13	-	-	_	(346)
Amortization of deferred compensation under	(20)	(339)	13	-	-	-	(340)
restricted stock plans	_	1,490	_	_	_	_	1,490
Investment in deferred compensation trust	_	-,.,,	_	_	_	9	9
Balance, March 31, 2010	29,260	159,854	197,506	(50,431)	(13,922)	(344)	321,923
Comprehensive income:				, (***, ****)		(0.1)	
Net earnings	_	_	6,180	_	-	_	6,180
Foreign-currency translation	_	_	-	16,954	_	_	16,954
Cash flow hedges (net of taxes of \$987)	_	_	_	2,343	_	_	2,343
Changes in benefit plans:				,			-,
Net actuarial gain (net of taxes of \$2,358)	_	_	_	11,117	_	_	11,117
Net prior service costs (net of taxes of \$393)		_	_	(2,516)	_	_	(2,516)
Total comprehensive income				(2,510)		_	34,078
Issuance of common stock	00						
	89	1,378					1,467
Purchase of treasury stock	-	-	-	-	(78)	-	(78)
Stock options and awards including related tax benefits	99	1,325	-	-	-	-	1,424
Forfeiture of stock awards	(8)	(85)	-	-	-	-	(93)
Amortization of deferred compensation under restricted stock plans		0.050					0.655
Investment in deferred compensation trust	-	2,657	-	-	-	-	2,657
Balance, March 31, 2011	S 20 440	1,230	e 202 (9)	- (22 522)	e (14000)	344	1,574
	\$ 29,440	\$ 166,359	\$ 203,686	\$ (22,533)	\$ (14,000)	<u>s - s</u>	362,952

(In thousands, except per share amounts)

### Note 1: Significant accounting policies

Nature of operations: Modine Manufacturing Company (Modine or the Company) specializes in thermal management systems and components, bringing heating and cooling technology and solutions to diversified global markets. The Company is a leading global developer, manufacturer and marketer of heat exchangers and systems for use in on-highway and off-highway original equipment manufacturer (OEM) vehicular applications, and to a wide array of building, industrial, refrigeration and fuel cell markets. Product lines include radiators and radiator cores, vehicular air conditioning, oil coolers, charge air coolers, heat-transfer packages and modules, building heating, ventilating and air conditioning (HVAC) equipment and exhaust gas recirculation (EGR) coolers.

Basis of presentation: The consolidated financial statements are prepared in conformity with generally accepted accounting principles (GAAP) in the United States. These principles require management to make certain estimates and assumptions in determining Modine's assets, liabilities, revenue, expenses and related disclosures. Actual amounts could differ from those estimates.

Consolidation principles: The consolidated financial statements include the accounts of Modine Manufacturing Company and its majority-owned or Modine-controlled subsidiaries. Material inter-company transactions and balances are eliminated in consolidation.

Investments in non-consolidated affiliated companies in which ownership is 20 percent or more are accounted for by the equity method. The investments are stated at cost plus or minus a proportionate share of the undistributed net income (loss). Modine's share of the affiliates' net income (loss) is reflected in other income – net. See Note 11 for further discussion.

Discontinued operations: The Company considers businesses to be held for sale when management approves and commits to a formal plan to actively market the business for sale at a price reasonable in relation to its fair value, the business is available for immediate sale in its present condition, the sale of the business is probable and expected to be completed within one year and it is unlikely that significant changes will be made to the plan. Upon designation as held for sale, the carrying value of the assets of the business are recorded at the lower of their carrying value or their estimated fair value, less costs to sell. The Company ceases to record depreciation expense at the time of designation as held for sale. Results of operations of a business classified as held for sale are reported as discontinued operations when (a) the operations and cash flows of the business will be eliminated from ongoing operations as a result of the sale and (b) the Company will not have any significant continuing involvement in the operations of the business after the sale. The Company classified the South Korean and the Electronics Cooling businesses as discontinued operations.

Revenue recognition: Sales revenue, including agreed upon commodity price increases, is recognized at the time of product shipment to customers when title and risk of loss pass to customers, selling prices are fixed or determinable and collectibility from the customer is reasonably assured. Appropriate provisions are made for uncollectible accounts based on historical data or specific customer economic data, and for estimated commodity price increases which may ultimately not be collected.

Sales discounts: Sales discounts, which are allowed for prompt payment of invoices by customers, are recorded as a reduction to net sales.

Tooling costs: Modine accounts for pre-production tooling costs as a component of property, plant and equipment – net when the Company owns title to the tooling, and amortizes the capitalized cost to cost of sales over the life of the related program. At March 31, 2011 and 2010, Company-owned tooling totaled \$24,799 and \$21,379, respectively. In certain instances, the Company makes an upfront payment for customer-owned tooling costs, and subsequently receives a reimbursement from the customer for the upfront payment. The Company accounts for unbilled customer-owned tooling costs as a receivable within other current assets when the customer has guaranteed reimbursement to the Company. No significant arrangements exist where customer-owned tooling costs were not accompanied by guaranteed reimbursement. At March 31, 2011 and 2010, the cost reimbursement receivable related to customer-owned tooling totaled \$10,564 and \$12,033, respectively.

Warranty: Modine provides product warranties for specific product lines and accrues for estimated future warranty costs in the period in which the sale is recorded. Warranty expense is generally provided based upon historical and current claim data. Accrual balances are monitored and adjusted when it becomes probable that expected claims will differ from existing

(In thousands, except per share amounts)

estimates. Accruals are recorded as current liabilities under the caption accrued expenses and other current liabilities. See Note 20 for further discussion.

Shipping and handling costs: Shipping costs for inbound freight are treated as product cost. Shipping and handling costs incurred upon the shipment of products to our OEM customers are recorded as a component of cost of sales, and related amounts billed to these customers are recorded as a component of net sales. Shipping and handling costs incurred upon the shipment of products to our HVAC customers are recorded as a component of SG&A expenses. For the years ended March 31, 2011, 2010 and 2009, these shipping and handling costs recorded as a component of SG&A expenses were \$4,815, \$2,987 and \$3,427, respectively.

Revenue recognition under licensing arrangements (royalty payments): Revenues under various licensing agreements are recognized when earned except in those cases where collection is uncertain, or the amount cannot reasonably be estimated until formal accounting reports are received from the licensee as provided for under the provisions of the licensing agreement. For the years ended March 31, 2011, 2010 and 2009, licensing revenue totaled \$1,607, \$5,562 and \$13,891, respectively, and are recorded in the statement of operations under the caption net sales.

Translation of foreign currencies: Assets and liabilities of foreign subsidiaries and equity investments are translated into U.S. dollars at the period-end exchange rates, and income and expense items are translated at the monthly average exchange rate for the period in which the items occur. Resulting translation adjustments are reported as a component of accumulated other comprehensive (loss) income included in shareholders' equity. Foreign currency transaction gains or losses are included in the statement of operations under the caption other (income) expense – net.

Derivative instruments: The Company enters into derivative financial instruments from time to time to manage certain financial risks. Futures contracts are entered into by the Company to reduce exposure to changing future purchase prices for aluminum, copper and natural gas. Foreign exchange options and forward contracts on foreign currencies are entered into by Modine as hedges against the impact of currency fluctuations on certain sales and purchase transactions. Interest rate locks and swaps are entered into to lock in fixed interest rates for variable-rate borrowings. These instruments are used to protect cash flows and are not speculative. The Company generally designates its derivative instruments as cash flow hedges. Accordingly, unrealized gains and losses on these contracts are deferred as a component of accumulated other comprehensive (loss) income and recognized as a component of earnings at the same time that the underlying transactions impact earnings. See Note 18 for further discussion.

*Income taxes:* Deferred tax assets and liabilities are determined based on the difference between the amounts reported in the financial statements and the tax bases of assets and liabilities, using enacted tax rates in effect in the years in which the differences are expected to reverse. A valuation allowance is established if it is more likely than not that some portion or all of a deferred tax asset will not be realized. See Note 6 for further discussion.

Earnings per share: Basic earnings per share is calculated based on the weighted average number of common shares outstanding during the year, while diluted earnings per share is calculated based on the dilutive effect of common shares that could be issued. The calculation of diluted earnings per share excludes all potentially dilutive shares in which their inclusion would have the effect of decreasing the loss per share amount. See Note 7 for further discussion.

Cash equivalents: Modine considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Deferred compensation trust: The Company maintains a deferred compensation trust to fund future obligations under its non-qualified deferred compensation plan. The trust's investments in third-party debt and equity securities are reflected as short-term investments in the consolidated balance sheet and are treated as trading securities with changes in fair value reflected as a component of earnings.

Trade receivables and allowance for doubtful accounts: Trade receivables are recorded at the invoiced amount and do not bear interest if paid according to the original terms. The allowance for doubtful accounts is Modine's best estimate of the uncollectible amount contained in the existing trade receivables balance. The allowance is based on historical write-off experience and specific customer economic data. The allowance for doubtful accounts is reviewed periodically and adjusted as necessary. Utilizing age- and size-based criteria, certain individual accounts are reviewed for collectibility, while all other accounts are reviewed on a pooled basis. Receivables are charged off against the allowance when it is probable and to the extent that funds will not be collected. The Company enters into accounts receivable factoring programs from time to time to sell accounts receivables without recourse to third-party financial institutions. Sales of

(In thousands, except per share amounts)

accounts receivable are reflected as a reduction of accounts receivable on the consolidated balance sheets and the proceeds are included in the cash flows from operating activities in the consolidated statements of cash flows. During the years ended March 31, 2011 and 2010, the Company sold, without recourse, \$47,778 and \$12,289 of accounts receivable to accelerate cash receipts. During the years ended March 31, 2011 and 2010, a loss on the sale of accounts receivables of \$225 and \$91 was recorded in the consolidated statements of operations. This loss represented implicit interest on the transactions and is included in interest expense.

Inventories: Inventories are valued at the lower of cost on a first-in, first-out basis, or market value.

Property, plant and equipment: Property, plant and equipment are stated at cost. For financial reporting purposes, depreciation is principally computed using the straight-line method over the expected useful life of the asset. Maintenance and repair costs are charged to operations as incurred. Costs of improvements are capitalized. Upon the sale or other disposition of an asset, the cost and related accumulated depreciation are removed from the accounts and the gain or loss is included in the statement of operations.

Goodwill and intangible assets: Purchased goodwill and other intangible assets with indefinite lives, primarily tradenames, are not amortized; rather they are tested for impairment annually unless conditions exist that would require a more frequent evaluation. An assessment of the fair value of the Company's reporting units for its goodwill valuation and its other intangible assets with indefinite lives is required and is based upon, among other things, the present value of the expected future cash flows. An impairment loss is recognized when the book value of goodwill or intangible assets exceeds the fair value. The Company originally elected to perform its annual impairment test of goodwill and indefinite lived intangible assets during its third fiscal quarter. The Company completed its annual impairment tests as of December 31, 2010 in accordance with this policy. There was no impairment charge as a result of this test. During fiscal 2011, the Company changed the date of its annual goodwill and indefinite-lived intangible assets impairment tests to the fourth quarter to better align with its annual and long-term planning process. As a result, the Company performed impairment tests as of March 31, 2011, which resulted in no impairment charge. The Company determined that this change in accounting principle is preferable because it will allow management to utilize the most current plan information. This change in accounting principle had no effect on the Consolidated Financial Statements. A goodwill impairment charge of \$9,005 was recorded during fiscal 2009. See Note 14 for further discussion.

Impairment of long-lived assets: Long-lived assets, including property, plant and equipment and intangible assets with finite lives are reviewed for impairment and written down to fair value when facts and circumstances indicate that the carrying value of long-lived assets may not be recoverable through estimated future undiscounted cash flows. If an impairment has occurred, a write-down to estimated fair value is made and the impairment loss is recognized as a charge against current operations. Fair value is estimated using a variety of valuation techniques including discounted cash flows, market values and comparison values for similar assets. Investments are reviewed for impairments and written down to fair value when facts and circumstances indicate that a decline in value is other than temporary. Long-lived asset and equity investment impairment charges of \$3,548, \$6,548 and \$34,370 were recorded during fiscal 2011, 2010 and 2009, respectively. See Note 5 and Note 10 for further discussion.

Restricted cash: At March 31, 2011 and 2010, the Company had long-term restricted cash of \$4,682 and \$5,926, respectively, included in other noncurrent assets. The balance at March 31, 2011 contains two components, \$2,332 secures long-term employee compensation arrangements for certain employees in Europe and \$2,350 collateralizes insurance liabilities with an insurance carrier in North America. At March 31, 2010, the Company had long-term restricted cash of \$4,000 included in other noncurrent assets primarily as collateral for unrealized losses on commodity derivatives with JPMorgan Chase Bank, N.A. as the counterparty and \$1,926 to secure long-term employee compensation arrangements for certain employees in Europe.

Assets held for sale: Assets held for sale totaling \$2,450 and \$9,870 at March 31, 2011 and 2010, respectively, represent certain facilities that the Company has closed and is currently marketing for sale. During fiscal 2011, the Company sold three facilities previously classified as held for sale for net proceeds of \$8,841 and recognized a gain on the sales of \$3,258, which has been reflected as a component of selling, general and administrative expenses.

Environmental expenditures: The Company capitalizes environmental expenditures related to current operations that qualify as property, plant and equipment or substantially increase the economic value or extend the useful life of an asset. All other expenditures are expensed as incurred. Environmental expenditures that relate to an existing condition caused by past operations are expensed. If a loss arising from environmental matters is probable and can be reasonably estimated, the

(In thousands, except per share amounts)

Company records the amount of the estimated loss, or the minimum estimated liability when the loss is estimated using a range, and no point within the range is more likely than another.

Self-insurance reserves: The Company retains some of the financial risk for various insurance coverage including property, general liability, workers compensation and employee healthcare and therefore maintains reserves that estimate the impact of unreported and under-reported claims that fall below various stop-loss limits and deductibles under its insurance policies. The insurance reserves include settlement cost estimates for known claims, as well as estimates, some of which are actuarially determined, of incurred but not reported claims. Costs of claims, including the impact of changes in reserves due to claim experience and severity, are charged to operations based on claim incurrence. The evaluation of insurance claims and the reasonableness of the related liability accruals are reviewed and updated on a quarterly basis.

Stock-based compensation: The Company recognizes stock-based compensation using the fair-value-based method. Accordingly, compensation cost for stock options, stock awards and restricted stock is calculated based on the fair value of the instrument at the time of grant, and is recognized as expense over the vesting period of the stock-based instrument. The majority of this expense is reflected in corporate as administrative expense, and has not been allocated to various segments. See Note 23 for further discussion.

Revision of prior period financial statements: During the three months ended March 31, 2011, the Company identified the following three errors related to prior periods:

- The Company determined that certain trade regulations had not been followed at the Nuevo Laredo, Mexico and Laredo, Texas facilities in the Commercial Products segment. At March 31, 2011, an estimated liability for unpaid duties, interest and penalties totaling \$4,528 was identified, of which \$4,061 related to prior periods. See Note 25 for further discussion;
- Inventory write-downs of \$1,123 were identified primarily in the Original Equipment North America segment, of which \$595 related to the second quarter of fiscal 2011 and \$528 related to the third quarter of fiscal 2011; and
- Certain assets within the Original Equipment Europe segment were being depreciated over incorrect lives, resulting in \$1,068 of excessive depreciation being recorded in prior periods.

These adjustments were not considered to be material individually or in the aggregate to previously issued financial statements. However, because of the significance of these adjustments, the Company revised its fiscal 2009 and fiscal 2010 results in this report. In addition, the quarterly results for fiscal 2010 and fiscal 2011 have been revised. See Note 26 for further discussion of the quarterly revisions. The following table summarizes the effects of revising prior years' financial statements for these errors, as well as other errors previously deemed immaterial to the prior years' financial statements. Those other adjustments, reflected in items (4) through (8) below, were previously considered immaterial to prior period results and were corrected in the period when identified.

	Period in which							
	the errors originated (1)							
		Year Ended	l March	31,				
		2009	2010					
Trade compliance liability (2)	\$	(542)	\$	(1,376)				
Excess depreciation (3)		282		387				
Tooling sale (4)		(704)		914				
Workers compensation (5)		578		(578)				
Price adjustment (6)		_		(363)				
Postretirement curtailment gain (7)		_		1,217				
Impact on pre-tax earnings (loss)		(386)		201				
Tax effect of excess depreciation (3)		(71)		73				
Income tax receivable (8)				329				
Impact on net earnings (loss) (9)	\$	(457)	\$	603				

(In thousands, except per share amounts)

- (1) The Company has concluded that these errors were immaterial, individually and in the aggregate, to all periods presented.
- (2) The Company was not following trade compliance obligations at the Nuevo Laredo, Mexico and Laredo, Texas facilities within the Commercial Products segment which resulted in underpaying duties. As a result of this non-compliance, cost of sales and selling, general and administrative (SG&A) expenses were understated by \$323 and \$219, respectively, in fiscal 2009 and \$630 and \$746, respectively, in fiscal 2010 for unpaid duties, interest and penalties. Net earnings was overstated by \$851 (cumulatively) in fiscal years prior to fiscal 2009 for unpaid duties. The Company recorded a liability for these obligations in accrued expenses and other current liabilities at March 31, 2010 and March 31, 2011.
- (3) The Company was over-depreciating certain assets with the Original Equipment Europe segment. As a result of this error, cost of sales was overstated by \$282 in fiscal 2009 and by \$387 in fiscal 2010. In addition, provision for income taxes was understated of \$71 for fiscal 2009 and overstated by \$73 in fiscal 2010. The Company recorded an increase in property, plant and equipment net at March 31, 2010 and March 31, 2011.
- (4) The Company recognized a loss on the sale of tooling in fiscal 2010 which should have been previously recognized in fiscal 2008 and fiscal 2009. As a result of this error, net sales were overstated by \$1,770, cost of sales was overstated by \$955 and other expense was overstated by \$111 in fiscal 2009. In fiscal 2010, net sales were overstated by \$295, cost of sales was overstated by \$1,207 and other income was understated by \$2. Net earnings was overstated by \$210 (cumulatively) in fiscal years prior to 2009.
- (5) The Company made a clerical error in the workers compensation calculation at March 31, 2009. As a result of this clerical error, SG&A expense was overstated by \$578 in fiscal 2009 and understated by \$578 in fiscal 2010.
- (6) The Company should have recognized a contractual price adjustment with a customer in fiscal 2010. As a result of this error, net sales was overstated by \$363 in fiscal 2010. The Company recorded a decrease in trade receivables at March 31, 2010.
- (7) The Company identified a postretirement curtailment gain related to the closure of the Harrodsburg, Kentucky manufacturing facility in the Original Equipment North America segment that should have been recorded in fiscal 2010. As a result of this error, cost of sales was overstated by \$1,217 in fiscal 2010. The Company recorded a decrease in accumulated other comprehensive (loss) income at March 31, 2010.
- (8) The Company should have recorded an income tax receivable in fiscal 2010. As a result of this error, provision for income taxes was overstated by \$329 in fiscal 2010. The Company recorded a reduction to accrued income taxes at March 31, 2010.
- (9) The aggregate impact of these errors was an overstatement of diluted earnings per share (EPS) from continuing operations and diluted EPS of \$0.02 and \$0.01, respectively, in fiscal 2009 and an understatement of diluted EPS from continuing operations and diluted EPS of \$0.02, respectively, for fiscal 2010.

Accounting standards changes and new pronouncements: In June 2009, the Financial Accounting Standards Board (FASB) issued guidance on accounting for transfers of financial assets, which requires entities to provide more information regarding sales of securitized financial assets and similar transactions, particularly if the entity has continuing exposure to the risks related to transferred financial assets. The guidance eliminates the concept of a "qualifying special-purpose entity," changes the requirements for derecognizing financial assets and requires additional disclosures. This guidance was effective for the Company on a prospective basis on or after April 1, 2010 and had no impact on the consolidated financial statements.

In October 2009, the FASB issued updated guidance on revenue arrangements with multiple deliverables, which addresses the unit of accounting for multiple-deliverable arrangements and revises the method by which consideration is allocated among the units of accounting. The overall consideration is allocated to each deliverable by establishing a selling price for individual deliverables based on a hierarchy of evidence, including vendor-specific objective evidence, other third party evidence of the selling price or the reporting entity's best estimate of the selling price of individual deliverables in the arrangement. This guidance is effective for the Company on a prospective basis on or after April 1, 2011.

(In thousands, except per share amounts)

In January 2010, the Financial Accounting Standards Board (FASB) issued additional guidance regarding new disclosures and clarification of existing disclosures of fair value measurements. This guidance covers significant transfers in and out of Levels 1 and 2 fair value measurements. In addition, the reconciliation of Level 3 fair value measurements must include information about purchases, sales, issuances and settlements presented separately. The guidance also clarified existing disclosures regarding the level of disaggregation and disclosures about inputs and valuation techniques used to measure fair value for both recurring and nonrecurring fair value measurements. We adopted the provisions of the standard during fiscal 2011 and the adoption had no impact on the consolidated financial statements.

#### Note 2: Research and development costs

Research and development costs charged to operations totaled \$66,971 in fiscal 2011, \$56,899 in fiscal 2010, and \$73,232 in fiscal 2009.

#### Note 3: Employee benefit plans

Defined Contribution Employee Benefit Plans:

401(k) plans: The Company maintains domestic 401(k) plans that allow employees to choose among various investment alternatives, including Modine stock. The Company's matching contribution is discretionary. The Company matched 50 percent of the employees' contribution up to 5 percent of employee contributions during fiscal 2011, fiscal 2010 and fiscal 2009. Company contributions have an initial three-year vesting period.

Defined contribution plan: The Company maintains a domestic defined contribution plan that was established on January 1, 2004 and initially covered all eligible salaried employees hired after January 1, 2004. Effective April 1, 2006, all salaried employees previously covered under the Modine Salaried Employee Pension Plan were eligible to participate in this plan. Modine makes annual discretionary contributions based on a percentage of compensation, which is determined by management. Employees can choose among various investment alternatives including Modine stock.

Deferred compensation plan: The Company maintains a non-qualified deferred compensation plan for eligible employees. The plan allows qualified employees to choose among various investment alternatives. The Company's matching contributions are participant-directed, similar to the 401(k) plans.

Modine's expense recorded for the defined contribution employee benefit plans during fiscal 2011, 2010 and 2009 was \$4,327, \$4,662, and \$2,955, respectively.

In addition, various Modine foreign subsidiaries have in place government required defined contribution plans under which Modine contributes a percentage of employee earnings into accounts, consistent with local laws.

Statutory Termination Plans:

Certain of Modine's foreign subsidiaries have statutory termination indemnity plans covering all of their eligible employees. The benefits under these plans are based upon years of service and final average compensation levels or a monthly retirement benefit amount. These programs are all substantially unfunded in accordance with local laws, but are often covered by national obligatory umbrella insurance programs that protect employees from losses in the event that an employer defaults on its obligations.

Defined Benefit Employee Benefit Plans:

Pension plans: Modine has a non-contributory defined benefit pension plan that covers most of its domestic employees hired on or before December 31, 2003. The benefits provided are based primarily on years of service and average compensation for the salaried and some hourly employees. Benefits for other hourly employees are based on a monthly retirement benefit amount. Domestic salaried employees hired after December 31, 2003 are not covered under any defined benefit plan. Certain of Modine's foreign subsidiaries also have legacy defined benefit plans covering a small number of active employees.

During fiscal 2011, the Company elected to contribute \$17,927 to its U.S. pension plans, which is included in other noncurrent assets and liabilities in the Consolidated Statements of Cash Flows.

(In thousands, except per share amounts)

In March 2011, the Company announced that effective January 1, 2012, the Modine Manufacturing Company Pension Plan for Non-Union Hourly Factory and Salaried Employees (Non-Union Hourly Factory component) was modified so that no increases in annual earnings and no service performed after December 31, 2011 will be included in calculating the average annual earnings and years of credit service under the pension plan formula. Modine recorded a pension curtailment charge of \$1,616 in fiscal 2011 to reflect these modifications.

During fiscal 2011 and fiscal 2010, the Company recorded settlement charges of \$30 and \$780, respectively, related to settlement payments made from the Modine Manufacturing Company Supplemental Executive Retirement Plan.

Postretirement plans: Modine and certain of its domestic subsidiaries provide selected healthcare and life-insurance benefits for retired employees. Designated employees may become eligible for those benefits when they retire. These plans are unfunded. Modine periodically amends the plans, changing the contribution rate of retirees and the amounts and forms of coverage. An annual limit on Modine's liability was established for most plans between fiscal 1994 and fiscal 1996 after original recognition of the liability in fiscal 1993. It caps future costs at 200 percent of Modine's then-current cost. These changes reduced the accrued obligation, and the reduction is being amortized as a component of the benefit cost.

During fiscal 2011 and fiscal 2010, the Company recorded a postretirement curtailment gain of \$2,075 and \$1,217, respectively, related to the closure of the Harrodsburg, Kentucky manufacturing facility. See Note 1 for further discussion on the revision to prior period financial statements.

Effective January 1, 2009, the Modine Manufacturing Company Group Insurance Plan – Retiree Medical Plan was modified to eliminate coverage for retired participants who are Medicare eligible. This plan amendment resulted in a \$14,251 reduction of the post-retirement benefit obligation, which has been reflected as a component of other comprehensive (loss) income and is being amortized to earnings over the future service life of active participants.

Measurement Date: Modine uses March 31 as the measurement date for its pension and postretirement plans.

(In thousands, except per share amounts)

The change in benefit obligations and plan assets as well as the funded status of Modine's pension and postretirement plans were as follows:

		Pensions	<u>18</u>		<u>Postretirer</u>	<u>Plans</u>		
Years ended March 31		<u>2011</u>		<u>2010</u>		<u>2011</u>		<u>2010</u>
Change in benefit obligation:							,	
Benefit obligation at beginning of year	\$	241,244	\$	195,508	\$	8,827	\$	10,097
Service cost		1,919		2,014		46	•	75
Interest cost		13,737		14,530		337		527
Plan amendments		-		97		_		-
Actuarial loss (gain)		2,923		45,673		(2,192)		(787)
Benefits paid		(14,789)		(17,151)		(749)		(1,333)
Settlement/curtailment adjustment		_		324		275		-
Contributions by plan participants		-		-		-		241
Medicare subsidy		-		-		41		42
Currency translation adjustment		933		249		_		-
Benefit obligation at end of year	\$	245,967	\$	241,244	\$	6,585	\$	8,862
Change in plan assets:								
Fair value of plan assets at beginning of year	\$	155,168	\$	127,072	\$	_	\$	_
Actual return on plan assets	Ψ	21,727	Ψ	41,472	Ψ	_	Ψ	_
Benefits paid		(14,789)		(17,151)		(749)		(1,333)
Employer contributions		19,944		3,775		708		1,050
Contributions by plan participants		-				700		241
Medicare subsidy		-		_		41		42
Fair value of plan assets at end of year	\$	182,050	\$	155,168	\$		\$	<del></del>
Funded status at end of year	\$	(63,917)		(86,076)		(6,585)		(8,862)
Amounts recognized in the consolidated balance sheet consist of:								
Current liability (a)	e.	(001)	dr.	(010)	ø	((10)	Ф	(020)
Noncurrent liability (a)	\$	(991)	Ф	(918)	3	(618)	Ъ	(820)
Noncurrent flatinty (a)	<u> </u>	(62,926)	¢.	(85,158) (86,076)	•	(5,967) (6,585)	¢	(8,042)
Amounts recognized in accumulated other comprehensive loss (income) consis of:	$\dot{=}$	(03,717)	Ψ	(80,070)	<u> </u>	(0,585)	Ψ	(8,802)
Net actuarial loss	\$	115,731	\$	127,166	\$	(1,197)	\$	882
Prior service cost (credit)				1,971		(4,910)		(9,004)
	\$	115,731	\$	129,137	\$	(6,107)	\$	(8,122)

(a) The current and noncurrent liability for fiscal 2010 were revised to reflect the domestic pension plan liability as noncurrent given that the plan assets are sufficient to cover the estimated benefit payments.

The accumulated benefit obligation for all defined benefit pension plans was \$244,504 and \$239,169 as of March 31, 2011 and 2010, respectively.

Pension plans with accumulated benefit obligations in excess of plan assets consist of the following:

Years ended March 31	<u>2011</u>	<u>2010</u>
Projected benefit obligation	\$ 245,967	\$ 241,244
Accumulated benefit obligation	244,504	239,169
Fair value of the plan assets	182,050	155,168

(In thousands, except per share amounts)

Costs for Modine's pension and postretirement benefit plans include the following components:

Pension Plan					S		Postretirement Plans					s
Years ended March 31		<u>2011</u>		<u>2010</u>		2009		2011		2010		2009
Components of net periodic benefit costs:												
Service cost	\$	1,919	\$	2,014	\$	2,464	\$	. 46	\$	. 75	\$	139
Interest cost		13,737		14,530		14,132		337		527		1,126
Expected return on plan assets		(15,223)		(15,118)		(17,016)		_		_		_
Amortization of:												
Unrecognized net loss (gain)		7,670		2,543		1,914		(113)		(33)		142
Unrecognized prior service cost (credit)		356		373		366		(1,780)		(2,374)		(1,377)
Adjustment for settlement/curtailment		1,646		633		1,204		(2,075)		(1,217)		-
Net periodic benefit cost (income)	\$	10,105	\$	4,975	\$	3,064	\$	(3,585)	\$	(3,022)	\$	30
Other changes in plan assets and benefit obligation recognized in other comprehensive income:  Net actuarial (gain) loss  Prior service (credits) costs  Reversal of amortization items:  Net actuarial loss (gain)	\$	(3,764) (1,616) (7,670)	\$	19,644 97 (3,111)	\$	41,722 79 (3,129)	\$	(2,192) 2,314 113	\$	(822) 1,253	\$	(3,909) (14,251) (142)
Prior service costs (credit)		(356)		(373)	•	(366)		1,780		2,374		1,377
Total recognized in other comprehensive (income) loss	\$	(13,406)	\$	16,257	\$	38,306		2,015	\$		\$	(16,925)
Total recognized in net periodic benefit costs and other comprehensive income	\$	(3,301)	\$	21,232	\$	41,370	\$	(1,570)	\$	(184)	\$	(16,895)

The estimated net actuarial loss for the pension plans that will be amortized from accumulated other comprehensive (loss) income into net periodic benefit cost over the next fiscal year is \$6,992. The estimated net actuarial gain and prior service credit for the postretirement plans that will be amortized from accumulated other comprehensive (loss) income into net periodic benefit credit over the next fiscal year are \$49 and \$1,662, respectively.

The weighted-average assumptions used to determine Modine's benefit obligation under the plans are detailed as follows:

Years ended March 31		2011	2010				
	U.S. Plans	Foreign Plans	U.S. Plans	Foreign Plans			
Pension plans:							
Discount rate	5.83%	5.75%	5.93%	5.00%			
Rate of compensation increase	N/A	N/A	N/A	N/A			
Postretirement plans:							
Discount rate	5.35%	N/A	5.38%	N/A			

(In thousands, except per share amounts)

The weighted-average assumptions used to determine Modine's costs under the plans are detailed as follows:

Years ended March 31		2011	2010		2009	
	U.S. Plans	Foreign Plans	U.S. Plans	Foreign Plans	U.S. Plans	Foreign Plans
Pension plans:					,	
Discount rate	5.93%	5.00%	7.73%	6.10%	6.62%	5.53%
Expected return on plan assets	8.10%	N/A	7.90%	N/A	7.90%	N/A
Rate of compensation increase	N/A	N/A	N/A	N/A	· N/A	N/A
Postretirement plans:						
Discount rate	5.38%	N/A	7.35%	N/A	6.62%	N/A

The discount rate used to determine the present value of the Company's future U.S. pension obligations as of the measurement date uses a methodology that equates the plans' projected benefit obligations to a present value, calculated using a yield curve. The yield curve was constructed from a portfolio of high quality, non-callable corporate debt securities with maturities ranging from six months to thirty years. The discount rate was determined by matching the pension plans' expected cash flows (on a PBO basis) with spot rates developed from the yield curve. The discount rate used to determine the present value of the Company's future foreign pension obligations as of the measurement date is based upon the yield for zero coupon bonds plus a yield margin measured as the difference between euro denominated corporate bonds (AA or higher) in Europe and government bonds.

Plan assets in the U.S. defined benefit plans comprise 100 percent of the Company's world-wide benefit plan assets. Modine's U.S. pension plan weighted-average asset allocations at the measurement dates of March 31, 2011 and 2010 by category, and the target allocation for the years ended March 31, 2011 and 2010 are summarized below:

	Target alloca	tion	Plan asse	ts
•	<u>2011</u>	2010	<u>2011</u>	<u>2010</u>
		<b></b> 0.	<b>-</b> 40.4	
Equity securities	55%	55%	56%	59%
Debt securities	38%	38%	38%	35%
Alternative assets	5%	5%	5%	5%
Cash	2%	2%	1%	1%
	100%	100%	100%	100%

Due to market conditions and other factors including timing of benefit payments, actual asset allocation may vary from the target allocation outlined above. The assets are periodically rebalanced to the target allocations. There were no shares of Modine common stock included in the plan assets at the end of fiscal 2011 and 2010.

Modine employs a total return investment approach, whereby a mix of equities and fixed income investments are used to maximize the long-term return of plan assets while avoiding excessive risk. Pension plan guidelines have been established based upon an evaluation of market conditions, tolerance for risk and cash requirements for benefit payments. Investment risk is measured and monitored on an ongoing basis through quarterly investment portfolio reviews, annual liability measurements and periodic asset/liability studies.

The expected rate of return on U.S. plan assets is based upon historical return experience and forward-looking return expectations for major asset class categories. For fiscal 2011, Modine assumed a rate of return of 8.1 percent for purposes of determining the U.S. pension plan expense. For fiscal year 2012 U.S. pension plan expense, Modine has assumed a rate of 8.0 percent, net of administrative expenses.

(In thousands, except per share amounts)

With respect to the postretirement plans, for measurement purposes, the assumed healthcare cost trend rates were as follows:

Years ended March 31	<u>2011</u>	<u>2010</u>
Healthcare costs trend rate assumed for next year (pre-65)	8.0%	6.8%
Healthcare costs trend rate assumed for next year (post-65)	8.0%	6.8%
Ultimate trend rate	5.0%	5.0%
Year the rate reaches the ultimate trend rate	2017	2014

Assumed healthcare cost trend rates affect the amounts reported for the postretirement plans. A one percentage point change in assumed healthcare cost trend rates would have the following effects:

	One percentage point					
Year ended March 31, 2011	Inc	rease	De	ecrease		
Effect on total of service and interest cost	\$	11	\$	(11)		
Effect on postretirement benefit obligation		178		(171)		

The funding policy for domestic qualified pension plans is to contribute annually at a minimum, the amount necessary on an actuarial basis to provide for benefits in accordance with applicable law and regulation. Modine anticipates that it will make contributions of \$10,650 to these plans during fiscal 2012.

The estimated benefit payments, which reflect future service, as appropriate, for the next ten fiscal years are as follows:

#### Years ended March 31

_	<u>Pension</u>
2012	\$ 12,247
2013	12,649
2014	13,469
2015	13,864
2016	14,770
2017-2021	81,637

### Note 4: Operating leases

Modine leases various facilities and equipment under operating leases. Rental expense for these leases totaled \$8,849 in fiscal 2011, \$10,436 in fiscal 2010 and \$6,479 in fiscal 2009.

Future minimum rental commitments at March 31, 2011 under non-cancelable operating leases are as follows:

### Years ending March 31

2012	\$ 4,198
2013	2,869
2014	2,204
2015	1,543
2016	1,285
2017 and beyond	 5,711
Total future minimum rental commitments	\$ 17,810

(In thousands, except per share amounts)

### Note 5: Other (income) expense – net

Other (income) expense – net was comprised of the following:

<u>2011</u>		<u>2010</u>		<u>2009</u>
\$ (469)	\$	101	\$	5,871
(709)		(665)		(1,755)
(2,304)		(3,399)		6,497
(142)		(1,623)		(667)
\$ (3,624)	\$	(5,586)	\$	9,946
	\$ (469) (709) (2,304) (142)	\$ (469) \$ (709) (2,304) (142)	\$ (469) \$ 101 (709) (665) (2,304) (3,399) (142) (1,623)	\$ (469) \$ 101 \$ (709) (665) (2,304) (3,399) (142) (1,623)

For the year ended March 31, 2010, the Company sold its 50 percent ownership of Anhui Jianghaui Mando Climate Control Co. Ltd. for \$4,860, resulting in a gain of \$1,465 included in other non-operating income – net.

Equity in (earnings) loss of non-consolidated affiliates for the year ended March 31, 2009 included an impairment charge of \$7,596 related to an equity investment due to a decline in its value which was "other than temporary".

Foreign currency transactions for the years ended March 31, 2011, 2010 and 2009 were primarily comprised of foreign currency transaction (gains) losses on inter-company loans denominated in a foreign currency.

### Note 6: Income taxes

The U.S. and foreign components of earnings (loss) from continuing operations before income taxes and the income tax expense consisted of the following:

Years ended March 31		<u>2011</u>	<u>2010</u>		<u>2009</u>
Components of earnings (loss) from continuing operations					
before income taxes:					
United States	\$	(27,231)	\$ (42,420)	\$	(80,995)
Foreign		39,926	32,155		(22,345)
Total earnings (loss) from continuing operations before	' <u>-</u>				
income taxes	\$	12,695	\$ (10,265)	\$	(103,340)
Income tax expense (benefit):				-	
Federal:					
Current	\$	(3,701)	\$ . (273)	\$	(974)
Deferred		2,718	2,229		4,591
State:					
Current		284	(283)		491
Deferred		(2,616)	(2,172)		(3,664)
Foreign:					
Current		10,503	6,665		13,958
Deferred		(3,720)	3,264		(13,688)
Total income tax expense		3,468	\$ 9,430	\$	714

Certain of the Company's foreign operations generated earnings from continuing operations before income taxes during the year ended March 31, 2011, which resulted in a foreign income tax provision within these tax jurisdictions. The foreign income tax provision more than offset the income tax benefit of \$2,280 recognized on the domestic loss from continuing operations before income taxes, which resulted in a consolidated provision for income taxes for fiscal 2011. The changing mix of foreign earnings and domestic losses, combined with year-over-year changes in the valuation allowance and tax credits, greatly impact changes in the effective tax rate for the years ended March 31, 2011, 2010 and 2009.

(In thousands, except per share amounts)

The Company allocates income tax expense between continuing operations, discontinued operations, and other comprehensive income. Accounting for income taxes is applied by tax jurisdiction, and in periods in which there is loss from continuing operations before income taxes and pre-tax income in another category (e.g., discontinued operations or other comprehensive income), income tax expense is first allocated to the other sources of income, with a related tax benefit recorded in continuing operations. During the year ended March 31, 2011, income tax expense of \$3,738 was allocated to other comprehensive income and a corresponding tax benefit recorded in continuing operations.

Income tax expense attributable to earnings (loss) from continuing operations before income taxes differed from the amounts computed by applying the statutory U.S. federal income tax rate as a result of the following:

Years ended March 31	<u>2011</u>	<u>2010</u>	<u>2009</u>
Statutory federal tax	35.0%	(35.0%)	(35.0%)
State taxes, net of federal benefit	(19.2)	(21.1)	(3.3)
Taxes on non-U.S. earnings and losses	(11.5)	(1.8)	2.3
Valuation allowance	83.6	97.6	32.2
Tax credits	(77.1)	(5.0)	(1.5)
Deferred tax adjustments		15.7	-
Goodwill impairment	-	-	2.1
Foreign tax rate changes	(4.4)	-	-
Reserve for uncertain tax positions	4.2	(5.7)	(1.5)
Brazilian interest on equity	(7.4)	-	-
Dividend repatriation	23.2	33.5	2.8
Other	0.9	13.7	2.6
Effective tax rate	27.3%	91.9%	0.7%

The Other category for the years ended March 31, 2011, 2010 and 2009 includes such items as foreign withholding taxes, state tax refunds, foreign currency and certain incentive awards.

During fiscal 2011, the Company recorded a valuation allowance of \$10,619 against net deferred tax assets; \$5,977 against net deferred tax assets in the U.S. given the Company's continued losses and \$4,642 against net deferred tax assets in certain foreign jurisdictions. This foreign increase in valuation allowance was largely related to cumulative losses in Germany, Austria and India based on the determination that it was more likely than not that the net deferred tax assets in these jurisdictions will not be realized. The Company will continue to provide a valuation allowance against its net deferred tax assets in each of the applicable jurisdictions going forward until the need for a valuation allowance is eliminated. The need for the valuation allowance will be eliminated when the Company determines it is more likely than not that the deferred tax assets will be realized. One of the Company's Chinese subsidiaries currently has a full valuation allowance of \$711 against its net deferred tax assets as a result of its cumulative loss position; however, it is possible that the valuation allowance may be released during fiscal 2012 as the subsidiary becomes profitable.

During the fourth quarter of fiscal 2011, the Company met the initial labor requirement under Hungarian regulations necessary to obtain a development tax credit in Hungary and as a result recorded a \$7,774 tax benefit which significantly benefited the change in the effective tax rate from fiscal 2010 to 2011. The labor requirement must be maintained for a period of four years, and the Company believes that it is more likely than not that such labor requirement will be maintained. For the year ended March 31, 2011, the effective tax rate was also favorably impacted by the implementation of a tax planning action, interest on equity, which allows our Brazilian operation to deduct as interest expense, subject to withholding tax, payments based on net equity made by the operation to the Company.

During fiscal 2010, the Company completed restructuring actions in various foreign tax jurisdictions in which distributions were made, characterized as taxable dividends, which affected the effective tax rate by \$3,438 or 33.5 percent. In addition, the Company recorded a one-time adjustment of \$1,607 to prior year deferred taxes in the U.S, which had a 15.7 percent impact on the effective tax rate. Both the dividends and deferred tax adjustments were fully offset by a valuation allowance.

During fiscal 2009, the Company experienced losses in the U.S. as well as overall losses in tax jurisdictions outside of the U.S. A valuation allowance of \$28,960 against net deferred tax assets in the U.S. was the primary item affecting the effective tax rate.

(In thousands, except per share amounts)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

March 31	<u>2011</u>	<u>2010</u>
Deferred tax assets:		
Accounts receivable	\$ 414	\$ 874
Inventories	5,370	4,578
Plant and equipment	19,472	12,508
Employee benefits	65,446	69,403
Net operating loss, capital loss and credit carryforwards	86,809	58,504
Other, principally accrued liabilities	 17,453	 33,202
Total gross deferred tax assets	 194,964	179,069
Less: valuation allowance	 127,420	119,393
Net deferred tax assets	 67,544	 59,676
Deferred tax liabilities:		
Pension	29,003	24,848
Goodwill	5,873	5,376
Plant and equipment	26,391	28,023
Other	 6,708	 4,822
Total gross deferred tax liabilities	 67,975	 63,069
Net deferred tax liability	\$ (431)	\$ (3,393)

The valuation allowance increased by \$8,027 in fiscal 2011 primarily related to the valuation allowance against the net U.S. deferred tax assets of \$4,229; the valuation allowance against the net deferred tax assets in Austria of \$1,882; the valuation allowance against the net deferred tax assets in Germany of \$1,230 and the valuation allowance against the net deferred tax assets in India of \$1,108.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<u>2011</u> ·	<u>2010</u>
Balance, April 1	\$ 4,475	\$ 5,157
Gross increases - tax positions in prior period	380	. 21
Gross decreases - tax positions in prior period	-	(287)
Gross increases - tax positions in current period	278	574
Settlements	_	(256)
Lapse of statute of limitations	(30)	(806)
Foreign currency impact	202	72
Balance, March 31	\$ 5,305	\$ 4,475

The Company's total gross liability for unrecognized tax benefits as of March 31, 2011 is \$5,305, and if recognized, only \$3,707 of this amount would have an affect on the effective tax rate as \$1,598 of the unrecognized tax benefits are offset by a corresponding increase to the valuation allowance and therefore would have no effect on the effective tax rate.

In accordance with its accounting policy, the Company recognizes accrued interest and penalties related to unrecognized tax benefits as a component of income tax expense. During fiscal 2011, \$104 of interest and penalties was included as a component of income tax expense in the consolidated statement of operations. At March 31, 2011, \$427 of accrued interest and penalties are included in the consolidated balance sheet.

(In thousands, except per share amounts)

The Company files income tax returns in multiple jurisdictions and is subject to examination by taxing authorities throughout the world. At March 31, 2011, the Company was not engaged in any routine income tax examinations by any federal taxing authority. The Company does not anticipate the gross liability for unrecognized tax benefits to significantly change in the next twelve months other than that which will result from the expiration of the applicable statute of limitations.

The following tax years remain subject to examination by the respective major tax jurisdictions:

Austria	Fiscal	2008 - 2010
Brazil	Fiscal	2005 - 2010
Germany	Fiscal	2006 - 2010
United States	Fiscal	2008 - 2010

At March 31, 2011, the Company has foreign tax credit carry forwards of \$4,990 that, if not utilized against domestic taxes, will expire between 2015 and 2017. The Company also has federal and state research and development tax credits of \$7,772 that, if not utilized against domestic taxes, will expire between 2018 and 2028. The Company also has various state and local tax loss carryforwards of \$191,749 that, if not utilized against state apportioned taxable income, will expire at various times during the years 2012 through 2031. In addition, the Company has tax loss carryforwards of \$249,889 in various tax jurisdictions throughout the world. Certain of these carryforwards, primarily in the U.S. and Germany, are offset by a valuation allowance. If not utilized against taxable income, \$172,952 of these tax losses will expire at various times during the years 2013 and 2031 and \$76,937 will not expire due to an unlimited carryforward period.

At March 31, 2011, the Company had provided \$140 of U.S. tax on undistributed earnings of certain joint equity investment companies considered not permanently reinvested. Undistributed earnings considered permanently reinvested in foreign operations totaled \$517,274, and no provision has been made for any U.S. taxes that would be payable upon the distribution of such earnings.

As further discussed in Note 12, the South Korean business, retained environmental liability in the Netherlands relating to the Company's former Aftermarket business and the Electronic Cooling business are presented as discontinued operations in the comparative consolidated financial statements. The loss from discontinued operations has been presented net of income tax expense of \$0, \$538 and \$552 for the fiscal years ended March 31, 2010 and 2009, respectively. For the year ended March 31, 2011 and March 31, 2010, the loss on sale of discontinued operations for the South Korean business has been presented net of income tax (benefit) expense of \$0. For the year ended March 31, 2009, the gain on sale on sale of discontinued operations for the Electronics Cooling business has been presented net of income tax expense (benefit) of \$0.

(In thousands, except per share amounts)

### Note 7: Earnings per share

The computational components of basic and diluted earnings per share are summarized below:

Years Ended March 31	<u>2011</u>	<u>2010</u>	<u>2009</u>
Basic:			
Earnings (loss) from continuing operations	\$ 9,227	\$ (19,695)	\$ (104,054)
Less: Undistributed earnings and dividends attributable to unvested shares	(37)		 (56)
Net earnings (loss) from continuing operations available to common shareholders	9,190	(19,695)	(104,110)
Net loss from discontinued operations, net of taxes	(3,047)	(8,981)	(5,015)
Net earnings (loss) available to common shareholders	\$ 6,143	\$ (28,676)	\$ (109,125)
Basic Earnings Per Share:			
Weighted average shares outstanding - basic	 46,167	 39,298	 32,077
Earnings (loss) from continuing operations per common share	\$ 0.20	\$ (0.50)	\$ (3.25)
Net loss from discontinued operations per common share	(0.07)	(0.23)	(0.15)
Net earnings (loss) per common share - basic	\$ 0.13	\$ (0.73)	\$ (3.40)
Diluted:			
Earnings (loss) from continuing operations	\$ 9,227	\$ (19,695)	\$ (104,054)
Less: Undistributed earnings and dividends attributable to unvested		, ,	, , ,
shares	 (18)	 -	 (56)
Net earnings (loss) from continuing operations available to common shareholders	9,209	(19,695)	(104,110)
Net loss from discontinued operations, net of taxes	(3,047)	(8,981)	(5,015)
Net earnings (loss) available to common shareholders	\$ 6,162	\$ (28,676)	\$ (109,125)
Diluted Earnings Per Share:			
Weighted average shares outstanding - basic	46,167	39,298	32,077
Effect of dilutive securities	562	 -	 
Weighted average shares outstanding - diluted	 46,729	 39,298	32,077
Earnings (loss) from continuing operations per common share	\$ 0.20	\$ (0.50)	\$ (3.25)
Net loss from discontinued operations per common share	 (0.07)	 (0.23)	 (0.15)
Net earnings (loss) per common share - diluted	\$ 0.13	\$ (0.73)	\$ (3.40)

For the years ended March 31, 2011, 2010 and 2009, the calculation of diluted earnings per share excludes 1,493, 2,094 and 2,472 stock options, respectively, and 11, 37 and 91 restricted stock awards, respectively, as these shares were anti-dilutive.

### Note 8: Cash and cash equivalents

Under Modine's cash management system, cash balances at certain banks are funded when checks are presented for payment. To the extent that checks issued, but not yet presented for payment, exceed the balance on hand at the specific bank they were written against, the amount of those un-presented checks is included in accounts payable. These credit balances included in accounts payable were \$0 and \$407 at March 31, 2011 and 2010, respectively.

All short-term investments at March 31, 2011 and 2010 that were of an initial duration of less than three months were recorded as cash equivalents. The recorded amount of these cash equivalents approximated fair value based on the short maturity of these instruments.

(In thousands, except per share amounts)

#### Note 9: Inventories

Inventories consisted of the following:

<u>2011</u>		<u>2010</u>
\$ 93,306	\$	71,329
29,323		28,230
\$ 122,629	\$	99,559
\$	\$ 93,306 29,323	\$ 93,306 \$ 29,323

### Note 10: Property, plant and equipment

Property, plant and equipment, including depreciable lives, consisted of the following:

March 31	<u>2011</u>	<u>2010</u>
Land	\$ 12,654	\$ 12,076
Buildings and improvements (10-40 years)	261,047	252,621
Machinery and equipment (3-12 years)	656,851	635,063
Office equipment (3-10 years)	110,501	106,877
Transportation equipment (3-9 years)	3,615	3,781
Construction in progress	58,016	45,677
	1,102,684	1,056,095
Less accumulated depreciation	(672,389)	(636,802)
Net property, plant and equipment	\$ 430,295	\$ 419,293

Depreciation expense totaled \$55,827, \$63,936 and \$67,003 for the years ended March 31, 2011, 2010 and 2009, respectively.

Impairment charges of \$3,548 were recorded during fiscal 2011. The impairment charges included \$2,215 related to assets in the Original Equipment – Europe segment related to a program cancellation and assets no longer in use. Impairment charges also included \$975 within the Original Equipment – North America segment for facilities held for sale to reduce their carrying value to the estimated fair value less costs to sell. Also included in the impairment charges was \$358 within the Original Equipment – Asia segment related to a program cancellation.

The Company conducted an assessment for the impairment of certain property, plant and equipment within each of the segments in fiscal 2010 based on certain triggering events during the year. During this assessment, certain long-lived assets were deemed to be impaired and a write-down to fair value was considered necessary. As a result, impairment charges of \$6,548 were recorded during fiscal 2010. The impairment charges included \$5,343 related to assets in the Original Equipment – North America segment for a facility with projected cash flows unable to support its asset base, for assets related to a held-for-sale facility with projected cash flows unable to support its asset base and other impairment charges for specific assets that became idle during fiscal 2010 and were no longer being utilized by the Company. Impairment charges also included \$1,027 related to assets in the Original Equipment – Europe segment for assets specific to a program that was not expected to generate future cash flows and other impairment charges for specific assets that became idle during fiscal 2010 and were no longer being utilized by the Company.

Impairment charges of \$26,799 were recorded during fiscal 2009. The impairment charges included \$15,829 related to assets in the Original Equipment – North America segment for a facility with projected cash flows unable to support its asset base, for assets related to a cancelled program, a program which was not able to support its asset base and assets no longer in use. Impairment charges also included \$10,562 related to certain manufacturing facilities in the Original Equipment – Europe segment with projected cash flows unable to support their asset bases. Also included in the impairment charges was \$408 related to certain assets in the Commercial Products segment for the cancellation of a product in its development stage.

(In thousands, except per share amounts)

Gains and losses related to the disposal of property, plant and equipment are recorded in cost of sales or selling, general, and administrative expenses depending on the nature of the assets disposed. Total gains related to the disposal of property, plant and equipment were \$3,448, \$656 and \$3,904 for the years ended March 31, 2011, 2010 and 2009, respectively.

Assets held for sale of \$2,450 and \$9,870 at March 31, 2011 and March 31, 2010, respectively, consist of certain facilities that the Company has closed within the Original Equipment – North America and Original Equipment – Europe segments. During fiscal 2011, the Company sold three held for sale facilities in the Original Equipment – North America and Original Equipment – Europe segments for net proceeds of \$8,841 and recognized a gain on these sales of \$3,258. The Company is currently marketing the two remaining facilities for sale in the Original Equipment – North America segment.

### Note 11: Investment in affiliates

Investments in non-consolidated affiliates are accounted for under the equity method, and consisted of the following:

March 31		<u>2011</u>	<u>2010</u>	
	Percent-owned			
Nikkei Heat Exchanger Company, Ltd. (Japan)	50%	\$ 3,863	\$ 3,079	

During fiscal 2010, the Company sold its 50 percent ownership of Anhui Jianghaui Mando Climate Control Co. Ltd. for cash proceeds of \$4,860, resulting in a gain of \$1,465. Also during fiscal 2010, the Company sold its 41 percent investment in Construction Mechaniques Mota, S.A. to its joint venture partner for a promissory note in the amount of 3,350 euro (\$4,526 U.S. equivalent), that will be paid in installments over 4 years.

During fiscal 2009, a long-lived asset impairment charge of \$7,596 was recorded related to the investment in Construction Mechaniques Mota, S.A. which was determined to have a decline in its value that was "other than temporary."

At March 31, 2011, the investment in Nikkei Heat Exchanger Company, Ltd. is equal to the Company's investment in the underlying assets.

The results of operations for Nikkei Heat Exchanger Company, Ltd. and Anhui Jianghaui Mando Climate Control Co. Ltd. (prior to the sale) are reported in the consolidated financial statements using a one-month reporting delay. Operating results for Construction Mechaniques Mota, S.A. (prior to the sale) were included using a three-month delay. Equity in earnings from non-consolidated affiliates is reported under other (income) expense – net in the consolidated statements of operations. These earnings (loss) for fiscal years ended March 31, 2011, 2010 and 2009 were \$469, (\$101) and \$1,725, respectively.

### **Note 12: Discontinued operations**

During fiscal 2009, the Company announced the intended divestiture of the South Korea-based vehicular, heating, ventilating and air conditioning (HVAC) business. Based on the accounting for the disposal of long-lived assets, it was determined during the fourth quarter of fiscal 2009 that the South Korean business should be presented as held for sale and as a discontinued operation in the consolidated financial statements. The operating results have been separately presented as a discontinued operation in the consolidated statement of operations for all periods presented. On December 23, 2009, the Company sold 100 percent of the shares of the South Korea-based vehicular HVAC business for net cash proceeds of \$10,515. The Company recorded a loss on sale, net of taxes, of \$611 during fiscal 2010. The Company recorded an additional loss on the sale, net of taxes, of \$115 during fiscal 2011 related to additional legal fees incurred in conjunction with the sale.

During fiscal 2011 and 2010, the Company recorded environmental cleanup and remediation expenses of \$2,932 and \$911, respectfully, as a component of loss from discontinued operations related to a facility in the Netherlands that was sold as part of the spin-off of the Company's Aftermarket business on July 22, 2005. See Note 25 for further discussion.

On May 1, 2008, the Company sold substantially all of the assets of its Electronics Cooling business for \$13,149, \$2,510 of which is in the form of seller financing with subordinated, promissory notes delivered by the buyer, with the remaining sales proceeds of \$10,639 received in cash. The Company paid transaction expenses of \$437. The Company recorded a gain on sale of \$2,466, net of taxes for fiscal 2009.

(In thousands, except per share amounts)

The following results of the South Korean and Electronics Cooling businesses and the environmental cleanup and remediation in the Netherlands have been presented as loss from discontinued operations in the consolidated statement of operations:

Years ended March 31	<u>2011</u>	<u>2010</u>		. 2009
Net sales	\$ -	\$ 136,762	\$	172,867
Cost of sales and other expenses	2,932	144,594		179,796
Loss before income taxes	 (2,932)	(7,832)	•	(6,929)
Provision for income taxes	-	538		552
Loss from discontinued operations	\$ (2,932)	\$ (8,370)	\$	(7,481)

Upon designation as held for sale, the carrying value of the assets of the business are measured at the lower of their carrying value or their estimated fair value, less costs to sell. The Company recognized a loss of \$7,646 and \$6,031 on the South Korean asset group to reduce their carrying value to the estimated fair value, less costs to sell, in fiscal 2010 and 2009, respectively.

### Note 13: Restructuring, plant closures and other related costs

During fiscal 2007, Modine announced a global competitiveness program intended to reduce costs, accelerate technology development, and accelerate market and geographic expansion – all intended to stimulate growth and profits. The Company initiated the following plans: relocated its Harrodsburg, Kentucky-based research and development activities to its technology center in Racine, Wisconsin; offered a voluntary early retirement program in the U.S.; implemented a reduction in force in the U.S.; and announced facility closings within North America in Toledo, Ohio; Richland, South Carolina; Jackson, Mississippi; and Clinton, Tennessee. All of these actions were completed as of March 31, 2009.

During fiscal 2008, the Company announced the closure of three U.S. manufacturing plants in Camdenton, Missouri; Pemberville, Ohio; and Logansport, Indiana, along with the Tübingen, Germany facility. During the third quarter of fiscal 2010, the Company announced the closure of its Harrodsburg, Kentucky manufacturing facility. These measures were aimed at realigning the Company's manufacturing operations, improving profitability and strengthening global competitiveness. The Tübingen, Germany facility closure was completed at the end of the third quarter of fiscal 2010. The Pemberville, Ohio closure was completed by the end of fiscal 2010. The Harrodsburg, Kentucky and Logansport, Indiana closures were completed during the first quarter and second quarter of fiscal 2011, respectively. The Camdenton, Missouri closure is anticipated to be completed in fiscal 2012.

During fiscal 2009, the Company completed workforce reductions across all business segments. The completed workforce reductions included an approximate 25 percent reduction of the workforce in the Company's Racine, Wisconsin headquarters and a significant reduction throughout its European facilities, including at its European headquarters in Bonlanden, Germany.

Since the commencement of these plant closures and workforce reductions, the Company has incurred \$33,373 of termination charges and \$21,568 of other closure costs in the aggregate. Further costs of approximately \$200 are anticipated to be incurred through fiscal 2012, consisting of equipment moving costs and miscellaneous facility closing costs. Total additional cash expenditures of approximately \$1,500 are anticipated to be incurred related to these closures.

(In thousands, except per share amounts)

Changes in the accrued restructuring liability for the years ended March 31, 2011 and 2010 were comprised of the following related to the above-described restructuring activities:

	<u>2011</u>	<u>2010</u>
Termination Benefits:		
Balance, April 1	\$ 4,740	\$ 21,412
Additions	103	2,657
Adjustments	(378)	(3,336)
Effect of exchange rate changes	13	773
Payments	 (3,177)	(16,766)
Balance, March 31	\$ 1,301	\$ 4,740

The following is the summary of restructuring and other repositioning costs recorded related to the programs announced during the years ended March 31, 2011, 2010 and 2009:

	<u>2011</u>	<u>2010</u>	2009
Restructuring (income) charges:			
Employee severance and related benefits	\$ (275)	\$ (679)	\$ 29,331
Accelerated vesting of stock-based compensation		 	 1,073
Total restructuring (income) charges	(275)	(679)	 30,404
Other repositioning costs:			
Pension curtailment charges	1,616	-	-
Postretirement curtailment gain	(2,075)	(1,217)	-
Consulting fees	-	1,637	4,151
Miscellaneous other closure costs	 3,927	 6,302	 4,937
Total other repositioning costs	 3,468	 6,722	9,088
Total restructuring and other repositioning costs	\$ 3,193	\$ 6,043	\$ 39,492

The total restructuring and other repositioning costs were recorded in the consolidated statement of operations for the year ended March 31, 2011 as follows: \$3,109 was recorded as a component of cost of sales; \$359 was recorded as a component of selling, general and administrative expenses; and \$275 was recorded as restructuring income. The Company accrues severance in accordance with its written plans, procedures and relevant statutory requirements. Restructuring income relates to reversals of severance liabilities due to employee terminations prior to the completion of required retention periods and favorable negotiations of severance packages. Final severance negotiations were reached including an early retirement option in lieu of severance.

The total restructuring and other repositioning costs were recorded in the consolidated statement of operations for the year ended March 31, 2010 as follows: \$5,125 was recorded as a component of cost of sales; \$1,597 was recorded as a component of selling, general and administrative expenses; and \$679 was recorded as restructuring income.

The total restructuring and other repositioning costs were recorded in the consolidated statement of operations for the year ended March 31, 2009 as follows: \$5,483 was recorded as a component of cost of sales; \$3,605 was recorded as a component of selling, general and administrative expenses; and \$30,404 was recorded as restructuring charges.

(In thousands, except per share amounts)

Note 14: Goodwill

The changes in the carrying amount of goodwill, by segment and in the aggregate, were as follows:

	March 31, 2009	Fluctuations in foreign currency	March 31, 2010	Fluctuations in foreign currency	March 31, 2011
OE - Asia Gross goodwill Accumulated impairments	\$ 517 	\$ 3	\$ 520 -	\$ -·	\$ 520
Net goodwill balance	517	3	520	-	520
OE - Europe					
Gross goodwill	9,005	152	9,157	451	9,608
Accumulated impairments	(9,005)	(152)	(9,157)	(451)	(9,608)
Net goodwill balance	-	-	-	-	-
OE - North America					
Gross goodwill	23,769	-	23,769	-	23,769
Accumulated impairments	(23,769)		(23,769)		(23,769)
Net goodwill balance	-	-	-	-	-
South America					
Gross goodwill	10,632	3,237	13,869	1,240	15,109
Accumulated impairments				<u>-</u> _	
Net goodwill balance	10,632	3,237	13,869	1,240	15,109
Commercial Products					
Gross goodwill	14,490	673	15,163	780	15,943
Accumulated impairments					
Net goodwill balance	14,490	673	15,163	780	15,943
Total					
Gross goodwill	58,413	4,065	62,478	2,471	64,949
Accumulated impairments	(32,774)	(152)	(32,926)	(451)	(33,377)
Net goodwill balance	\$ 25,639	\$ 3,913	\$ 29,552	\$ 2,020	\$ 31,572

Goodwill is assessed for impairment by the Company annually or more frequently if events or circumstances change that would, more likely than not, reduce the fair value of the reporting until below its carrying value. The Company conducted its annual assessment for goodwill impairment in the third quarter of fiscal 2011 by applying a fair value-based test and determined that the fair value of the Company's reporting units exceeded their respective book values. During fiscal 2011, the Company changed the date of its annual goodwill impairment test to the fourth quarter to better align with its annual and long-term planning process. As a result, the Company performed the impairment test as of March 31, 2011, which resulted in no impairment charge. In fiscal 2010, the fair value of the Company's reporting units exceeded their respective book values. The Company conducted its annual assessment for goodwill impairment in the third quarter of fiscal 2009 by applying a fair value-based test and determined that the Original Equipment – Europe segment goodwill was fully impaired, necessitating a charge of \$9,005. The fair value of the Company's remaining reporting units exceeded their respective book values based on the fiscal 2009 assessment.

(In thousands, except per share amounts)

Note 15: Intangible assets

Intangible assets were comprised of the following:

	N	Marc	h 31, 2011			1	March 31, 2010		
	Gross				Net	Gross	,		Net
	Carrying	Acc	umulated	I	ıtangible	Carrying	Accumulated		Intangible
_	 Value	Am	ortization		Assets	Value	Amortization		Assets
Amortized intangible assets:						 		-	
Patents and product technology	\$ 3,952	\$	(3,952)	\$	_	\$ 3,952	\$ (3,952)	\$	_
Trademarks	9,077		(3,580)		5,497	8,726	(2,860)		5,866
Other intangibles	444		(444)		-	416	(337)		79
Total amortized intangible assets	13,473		(7,976)		5,497	13,094	(7,149)		5,945
Unamortized intangible assets:									
Tradename	1,036		-		1,036	943	-		943
Total intangible assets	\$ 14,509	\$	(7,976)	\$	6,533	\$ 14,037	\$ (7,149)	\$	6,888

The amortization expense for intangible assets for the fiscal years ended March 31, 2011, 2010 and 2009 was \$665, \$670 and \$960, respectively. The estimated amortization expense related to intangible assets is expected to be as follows:

Fiscal Year	Amortization Expense
2012	\$605
2013	605
2014	605
2015	605
2016	605
2017 and beyond	2,472

### Note 16: Indebtedness

Long-term indebtedness was comprised of the following:

	Interest rate	r: 1		
Type of issue	percentage at March 31, 2011	Fiscal year of maturity	March 31, 2011	March 31, 2010
Denominated in U.S. dollars:				
Fixed rate -				
2015 Notes	10.00	2016	\$ -	\$ 60,726
2017 Notes A	10.75	2018	-	40,484
2017 Notes B	10.75	2018	-	20,242
2020 Notes	6.83	2021	125,000	-
Variable rate -				
Revolving credit facility	3.25	2015	6,500	7,500
		•	131,500	128,952
Capital lease obligations		2012-2029	7,344	7,234
		_	138,844	136,186
Less current portion		_	262	234
Total long-term debt		_	\$ 138,582	\$ 135,952

(In thousands, except per share amounts)

At March 31, 2010, the Company had \$60,726 outstanding on 10.0 percent Senior Notes, maturing on September 29, 2015 ("2015 Notes"), \$40,484 outstanding on 10.75 percent Senior Notes maturing on December 7, 2017 ("2017 Notes A") and \$20,242 outstanding on 10.75 percent Senior Notes maturing on December 7, 2017 ("2017 Notes B"). The Company also had \$7,500 outstanding under its \$142,110 domestic revolving credit facility, which was due to expire in July 2011.

On August 12, 2010, the Company entered into a four-year, \$145,000 Amended and Restated Credit Agreement with six financial institutions led by JPMorgan Chase Bank, N.A. The credit agreement amended and restated the Company's then existing three-year, \$142,110 revolving credit facility. The Company has the right to request an increase in the aggregate commitment by up to a maximum additional amount of \$50,000 subject to the agreement of JPMorgan Chase Bank, N.A. and the other lenders providing the increase in aggregate commitment. Interest is based on a variable interest rate of London Interbank Offered Rate (LIBOR) plus 250 to 375 basis points depending upon the Company's Consolidated Total Debt to Consolidated Adjusted Earnings before Interest, Taxes, Depreciation and Amortization ratio (leverage ratio) for the then four preceding fiscal quarters. As of March 31, 2011, the Company's variable interest rate was LIBOR plus 300 basis points, or 3.25 percent. The Company incurred \$1,424 of fees to its creditors in conjunction with the Amended and Restated Credit Agreement, which will be amortized as a component of interest expense over the four-year term of the facility. At March 31, 2011, \$6,500 was outstanding under the revolving credit facility.

On August 12, 2010, the Company also issued \$125,000 of 6.83 percent Series A Senior Notes to Prudential Investment Management, Inc., The Prudential Insurance Company of America and Prudential Retirement Insurance and Annuity Company (collectively the "Note Holders") maturing on August 12, 2020 ("2020 Notes"). The Company will be required to make principal payments of \$4,000 quarterly beginning November 12, 2016 on the 2020 Notes. The Company may also authorize the issuance of additional senior notes in an aggregate principal amount of \$25,000 under the Note Purchase Agreement among the Company and the Note Holders pursuant to a currently uncommitted facility. The Company provided under its revolving credit facility and 2020 Notes a blanket lien on all domestic assets, certain of the Company's domestic subsidiaries are guaranteeing the Company's outstanding borrowings, and 65 percent of the Company's and debt guarantors' stock in foreign subsidiaries is pledged.

The proceeds from the 2020 Notes were used to repay the outstanding 2015 Notes, 2017 Notes A and 2017 Notes B. For the year ended March 31, 2011, the Company recognized a loss of \$17,866 on early extinguishment of debt as a component of interest expense, which includes the prepayment penalty of \$16,570 and \$1,296 of unamortized debt issuance costs.

Provisions in the Company's Amended and Restated Credit Agreement and 2020 Notes include customary restrictive covenants. The Company is subject to an adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) to interest expense (interest expense coverage ratio) covenant and a leverage ratio covenant. Adjusted EBITDA is defined as earnings from continuing operations before interest expense and provision for income taxes, adjusted to exclude unusual, non-recurring or extraordinary non-cash charges and up to \$40,000 of cash restructuring and repositioning charges, not to exceed \$20,000 in any fiscal year, and further adjusted to add back depreciation and amortization. The Company is required to maintain the interest expense coverage ratio and leverage ratio covenants based on the following ratios:

	Interest Expense Coverage Ratio Covenant (Not Permitted to Be Less Than):	Leverage Ratio Covenant (Not Permitted to Be Greater Than):
Fiscal quarter ending on or before August 12, 2014	3.00 to 1.0	3.25 to 1.0
All fiscal quarters ending thereafter	3.00 to 1.0	3.00 to 1.0

The Company was in compliance with its covenants as of March 31, 2011.

(In thousands, except per share amounts)

Long-term debt matures as follows:

Years ending March 31	_	
2012	\$	262
2013		306
2014		316
2015		6,816
2016		316
2017 & beyond		130,828

Modine also maintains credit agreements with foreign banks. The foreign unused lines of credit in Europe, Brazil and China at March 31, 2011 were approximately \$40,766. Domestic unused lines of credit at March 31, 2011, were \$138,500. In aggregate, the Company had total available lines of credit of \$179,266 at March 31, 2011. The availability of these funds is subject to the Company's ability to remain in compliance with the financial covenants and limitations in the respective debt agreements.

The fair value of the long-term debt is estimated by discounting the future cash flows at rates offered to the Company for similar debt instruments of comparable maturities. At March 31, 2011 and March 31, 2010, the carrying value of Modine's long-term debt approximated fair value, with the exception of the senior notes outstanding on those dates, which had a fair value of approximately \$121,463 and \$131,960, respectively.

At March 31, 2011 and March 31, 2010, the Company had short-term debt of \$8,825 and \$3,011, respectively, primarily consisting of short-term borrowings at foreign locations.

Interest expense charged to earnings was as follows:

Years ending March 31	 2011	 2010	2009
Gross interest cost Capitalized interest on major construction projects	\$ 34,065 (342)	\$ 24,162 (1,274)	\$ 14,697 (922)
Interest expense	\$ 33,723	\$ 22,888	\$ 13,775

#### Note 17: Concentrations of credit risk/financial instruments

The Company invests excess cash in investment quality, short-term liquid debt instruments. Such investments are made only in instruments issued by high quality institutions. Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of accounts receivable. The Company sells a broad range of products that provide thermal solutions to a diverse group of customers operating throughout the world. In fiscal 2011, 2010 and 2009, one customer accounted for ten percent or more of total Company sales. Sales to the Company's top ten customers were approximately 58 percent, 57 percent and 59 percent of total annual sales in fiscal 2011, 2010 and 2009, respectively. At March 31, 2011, 2010 and 2009, approximately 48 percent, 47 percent and 43 percent, respectively, of the Company's trade accounts receivables were from the Company's top ten individual customers. These customers operate primarily in the automotive, truck and heavy equipment markets and are influenced by many of the same market and general economic factors. To reduce the credit risk, the Company performs periodic credit evaluations of each customer and actively monitors their financial condition and developing business news. Collateral or advanced payments are generally not required, but may be used in those cases where a substantial credit risk is identified. Credit losses to customers operating in the markets served by the Company have not been material. Total bad debt write-offs for the periods presented have been below one percent of outstanding trade receivable balances at respective year-ends. See Note 25 for further discussion on market, credit and counterparty risks.

(In thousands, except per share amounts)

In addition to the external borrowing, the Company has certain foreign-denominated long-term inter-company loans that are sensitive to foreign exchange rates. The Company has inter-company loans outstanding at March 31, 2011 as follows:

- \$15,589 among three loans to its wholly owned subsidiary, Modine Thermal Systems Private Limited (Modine India), that matures on April 30, 2013;
- \$12,000 between two loans to its wholly owned subsidiary, Modine Thermal Systems (Changzhou) Co. Ltd. (Changzhou, China), with various maturity dates through June 2012;
- \$15,592 loan to its wholly owned subsidiary, Modine Holding GmbH, that matures on January 31, 2020;
- \$5,782 receivable with its wholly owned subsidiary, Modine do Brazil Sistemas Terminos Ltda. (Modine Brazil) related to the interest on equity tax planning action; and
- \$300 loan to its wholly owned subsidiary, Modine Thermal Systems Korea, that matures on April 19, 2012.

These inter-company loans are sensitive to movement in foreign exchange rates, and the Company does not have any derivative instruments that hedge this exposure at March 31, 2011. In fiscal 2009, the Company entered into a purchase option contract to hedge the foreign exchange exposure on inter-company loans outstanding with Modine Brazil. The Company settled this derivative instrument on February 11, 2009 for cash proceeds of \$1,838. These derivative instruments were not being treated as hedges, and accordingly, transaction gains or losses on the derivatives were recorded in other (income) expense – net in the consolidated statement of operations and acted to offset any currency movement on the outstanding loan receivable.

#### Note 18: Derivative instruments

Modine uses derivative financial instruments in a limited way as a tool to manage certain financial risks. Their use is restricted primarily to hedging assets and obligations already held by Modine, and they are used to protect cash flows rather than generate income or engage in speculative activity. Leveraged derivatives are prohibited by Company policy.

Derivative financial instruments are required to be measured at fair value and recognized as assets or liabilities in the consolidated balance sheets. Accounting for the gain or loss resulting from the change in the fair value of the derivative financial instruments depends on whether it has been designed, and is effective, as a hedge and, if so, on the nature of the hedging activity.

Commodity Derivatives: The Company enters into future contracts related to certain of the Company's forecasted purchases of aluminum and copper. The Company's strategy in entering into these contracts is to reduce its exposure to changing purchase prices for future purchases of these commodities. These contracts have been designated as cash flow hedges by the Company. Accordingly, unrealized gains and losses on these contracts are deferred as a component of other comprehensive (loss) income, and recognized as a component of earnings at the same time that the underlying purchases of aluminum and copper impact earnings.

In addition, the Company has entered into futures contracts from time to time related to certain of the Company's forecasted purchases of nickel. The Company's strategy in entering into these contracts is to reduce its exposure to changing purchase prices for future purchases of these commodities. The Company has not designated these contracts as hedges, therefore gains and losses on these contracts are recorded directly in the consolidated statements of operations. During the year ended March 31, 2011, the Company did not enter into any new futures contracts for forecasted purchases of nickel.

Interest rate derivative: On October 25, 2006, the Company entered into two forward starting swaps in anticipation of the \$75,000 private placement debt offering that occurred on December 7, 2006. On November 14, 2006, the fixed interest rate of the private placement borrowing was locked and, accordingly, the Company terminated and settled the forward starting swaps at a loss of \$1,812. These interest rate derivatives were treated as cash flow hedges of forecasted transactions. Accordingly, the losses were reflected as a component of accumulated other comprehensive (loss) income, and were being amortized to interest expense over the respective lives of the borrowings. In conjunction with the repayment of the 2015 and 2017 Notes on August 12, 2010, the remaining unamortized balance for these interest rate derivatives of \$1,606 was reflected as a component of interest expense. The Company amortized \$462 of the interest rate derivatives in proportion with the mandatory prepayment of the Senior Notes on September 30, 2009 in connection with the Company's secondary public offering.

(In thousands, except per share amounts)

The fair value of the derivative financial instruments recorded in the consolidated balance sheets as of March 31, 2011 and March 31, 2010 are as follows:

	Balance Sheet Location	March 31,	2011	March 31, 2010	
Derivative instruments designated as cash flow hedges: Commodity derivatives Commodity derivatives	Deferred income taxes and other current assets Accrued expenses and other current liabilities	\$	929 650	\$	1,243

The amounts recorded in accumulated other comprehensive (loss) income (AOCI) and in the consolidated statement of operations for the year ended March 31, 2011 are as follows:

	Amount of	Gain	Location of Loss Reclassified from AOCI into Continuing	Reclassifie	Gain (Loss) d from AOCI ontinuing
	Recognized in	1 AOCI	Operations	Ope	rations
Designated derivative instruments:					
Commodity derivatives	\$	335	Cost of sales	\$	(7)
Interest rate derivative			Interest expense		(1,751)
Total	\$	335		\$	(1,758)

The amounts recorded in AOCI and in the consolidated statement of operations for the year ended March 31, 2010 are as follows:

	Reco	unt of Loss ognized in AOCI	Location of Loss Reclassified from AOCI into Continuing Operations	Red from Co	unt of Loss classified AOCI into ntinuing perations
Designated derivative instruments: Commodity derivatives Interest rate derivative Total	\$	(2,020) (604) (2,624)	Cost of sales Interest expense	\$	(5,945) (853) (6,798)

### Note 19: Fair value measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. Fair value measurements are classified under the following hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs or significant value-drivers are observable in active markets.
- Level 3 Model-derived valuations in which one or more significant inputs or significant value-drivers are unobservable.

When available, the Company uses quoted market prices to determine fair value and classified such measurements within Level 1. In some cases, where market prices are not available, the Company makes use of observable market-based inputs to calculate fair value, in which case the measurements are classified within Level 2. If quoted or observable market prices are not available, fair value is based upon internally developed models that use, where possible, current market-based parameters such as interest rates, yield curves, currency rates, etc. These measurements are classified within Level 3.

(In thousands, except per share amounts)

Fair value measurements are classified according to the lowest level input or value-driver that is significant to the valuation. A measurement may therefore be classified within Level 3 even though there may be significant inputs that are readily observable.

### **Trading securities**

The Company's trading securities are a mix of various investments maintained in a deferred compensation trust to fund future obligations under Modine's non-qualified deferred compensation plan. The securities' fair values are the market values from active markets (such as the New York Stock Exchange (NYSE)) and are classified within Level 1 of the valuation hierarchy. The fair values of money market investments have been determined to approximate their net asset values, with no discounts for credit quality or liquidity restrictions and are classified with Level 2 of the valuation hierarchy.

### Derivative financial instruments

As part of the Company's risk management strategy, Modine enters into derivative transactions to mitigate certain identified exposures. The derivative instruments include commodity derivatives. These are not exchange traded and are customized over-the-counter derivative transactions. These derivative exposures are with counterparties that have long-term credit ratings of BBB- or better.

The Company measures fair values assuming that the unit of account is an individual derivative transaction and that derivatives are sold or transferred on a stand-alone basis. Therefore, derivative assets and liabilities are presented on a gross basis without consideration of master netting arrangements. The Company estimates the fair value of these derivative instruments based on dealer quotes as the dealer is willing to settle at the quoted prices. These derivative instruments are classified within Level 2 of the valuation hierarchy.

### Deferred compensation obligation

The fair value of the deferred compensation obligation is recorded at the fair value of the investments held by the deferred compensation trust. As noted above, the fair values are the market values directly from active markets (such as the NYSE) and are classified within Level 1 of the valuation hierarchy. The fair values of money market investments have been determined to approximate their net asset values, with no discounts for credit quality or liquidity restrictions and are classified with Level 2 of the valuation hierarchy.

At March 31, 2011, the assets and liabilities that are measured at fair value on a recurring basis are classified as follows:

		Level 1	Level 2	 Level 3	Liabilities at Fair Value
Assets:	-				
Trading securities (short term investments)	\$	2,707	\$ 13	\$ -	\$ 2,720
Derivative financial instruments		-	929		929
Total assets	\$	2,707	\$ 942	\$ -	\$ 3,649
Liabilities:					
Derivative financial instruments	\$	-	\$ 650	\$ -	\$ 650
Deferred compensation obligation		2,723		 	2,723
Total liabilities	\$	2,723	\$ 650	\$ -	\$ 3,373

(In thousands, except per share amounts)

At March 31, 2010, the assets and liabilities that are measured at fair value on a recurring basis were classified as follows:

	Level 1	Level 2	Level 3		Total Assets / Liabilities at Fair Value
Assets:				<del></del>	
Trading securities (short term investments)	\$ 1,239	\$ _	\$ _	\$	1,239
Total assets	\$ 1,239	\$ _	\$ 	\$	1,239
Liabilities:					
Derivative financial instruments	\$ _	\$ 1,243	\$ _	\$	1,243
Deferred compensation obligation	 2,390		-		2,390
Total liabilities	\$ 2,390	\$ 1,243	\$ 	\$	3,633

### U.S. pension plan assets

At March 31, 2011, the U.S. pension plan assets are classified as follows:

	 Level 1	Level 2	 Level 3	Total Assets
Money market investments	\$ - :	\$ 11,583	\$ - \$	11,583
Common stocks	28,005	76	-	28,081
Corporate bonds	, <del>,</del>	18,079	-	18,079
Exchanged traded funds	1,693	-	-	1,693
Foreign bonds	- -	3,234	_	3,234
Pooled equity funds	67,245	11,414	_	78,659
Pooled fixed income funds	14,251	-	-	14,251
U.S. government and agency securities	-	25,648	-	25,648
Other	 235	96	-	331
Total U.S. pension plan assets	\$ 111,429	\$ 70,130	\$ - \$	181,559

### At March 31, 2010, the U.S. pension plan assets were classified as follows:

	 Level 1	Level 2		Level 3	Total Assets
Money market investments	\$ - \$	5,368	\$	- \$	5,368
Common stocks	23,519	-	•	-	23,519
Corporate bonds	-	16,038		_	16,038
Exchanged traded funds	1,469	- -		_	1,469
Foreign bonds	- -	1,763		_	1,763
Pooled equity funds	60,750	7,502		=	68,252
Pooled fixed income funds	22,530	-		-	22,530
U.S. government and agency securities	_	15,309		_	15,309
Other	246	285		_	531
Total U.S. pension plan assets	\$ 108,514 \$	46,265	\$	- \$	154,779

The fair value of money market investments has been determined to approximate their net asset values, with no discounts for credit quality or liquidity restrictions and are classified within Level 2 of the valuation hierarchy. The fair value of common stocks, exchange traded funds, pooled equity funds and pooled fixed income funds are the market values from active markets (such as the NYSE) and are classified within Level 1 of the valuation hierarchy. The fair value of certain

(In thousands, except per share amounts)

common stocks, corporate bonds, foreign bonds, pooled equity funds and U.S. government and agency securities are valued based upon recent bid prices or the average of recent bid and asking prices when available and, if not available, they are valued through matrix pricing models developed by sources considered by management to be reliable. These are classified within Level 2 of the valuation hierarchy. In addition to the above-listed pension plan assets, there was \$491 of accrued interest and dividends included in the total plan assets.

### Note 20: Product warranties, guarantees and other commitments

Product warranties: Modine provides product warranties for its assorted product lines with warranty periods generally ranging from one to ten years, with the majority falling within a two to four year time period. The Company accrues for estimated future warranty costs in the period in which the sale is recorded, and warranty expense estimates are forecasted based on the best information available using analytical and statistical analysis of both historical and current claim data. These expenses are adjusted when it becomes probable that expected claims will differ from initial estimates recorded at the time of the sale.

Changes in the warranty liability were as follows:

Years ended March 31	 2011		2010
Balance, April 1	\$ 13,126	\$	9,107
Accruals for warranties issued in current period	6,611		5,800
Accruals related to pre-existing warranties	1,516		5,562
Settlements made	(6,906)	,	(7,937)
Effect of exchange rate changes	334		594
Balance, March 31	\$ 14,681	\$	13,126

Indemnification agreements: From time to time, the Company provides indemnification agreements related to the sale or purchase of an entity or facility. These indemnification agreements cover customary representations and warranties typically provided in conjunction with the transactions, including income, sales, excise or other tax matters, environmental matters and other third-party claims. The indemnification periods provided generally range from less than one year to fifteen years. The Company obtains insurance coverage for certain indemnification matters, as considered appropriate based on the nature of the indemnification matter or length of indemnification period. The fair value of the Company's outstanding indemnification obligations at March 31, 2011 is not material.

Commitments: At March 31, 2011, the Company had capital expenditure commitments of \$21,081. Significant commitments include tooling and equipment expenditures for new and renewal platforms with new and current customers in Europe and North America along with new program launches in Asia. The Company utilizes consignment inventory arrangements with certain vendors in the normal course of business, whereby the suppliers maintain certain inventory stock at the Company's facilities or at other outside facilities. In these cases, the Company has agreements with the vendor to use the material within a specific period of time.

(In thousands, except per share amounts)

Note 21: Common and treasury stock

Following is a summary of common and treasury stock activity for the years ended March 31, 2009, 2010 and 2011:

	Common stock			Treasury stoo	ck at cost
	Shares		Amount	Shares	Amount
Balance, March 31, 2008	32,788	\$	20,492	(495) \$	(13,303)
Purchase of treasury stock	-		-	(54)	(594)
Stock options and awards	2		2		
Balance, March 31, 2009	32,790		20,494	(549)	(13,897)
Purchase of treasury stock	-		-	(5)	(25)
Public offering	13,800		8,625	-	-
Stock options and awards	225		141	-	
Balance, March 31, 2010	46,815		29,260	(554)	(13,922)
Purchase of treasury stock	-		-	(5)	(78)
Stock options and awards	290		180	-	_
Balance, March 31, 2011	47,105	\$	29,440	(559) \$	(14,000)

On September 30, 2009, the Company completed a public offering of 13,800 shares of its common stock at a price of \$7.15 per share. Cash proceeds were \$92,858 after deducting underwriting discounts, commissions, legal, accounting and printing fees of \$5,812.

The Company announced a common share repurchase program on May 18, 2005 approved by the Board of Directors which was a dual purpose program authorizing the repurchase of up to five percent of the Company's outstanding common stock, as well as the indefinite buy-back of additional shares to offset dilution from Modine's incentive stock plans. The five percent portion of this program was completed in fiscal 2006. No shares were repurchased under the anti-dilution portion of this program during fiscal 2009, 2010 and 2011.

During fiscal 2011, 2010 and 2009, the Company repurchased 5, 5 and 54 shares of stock, respectively, for a cost of \$78, \$25 and \$594, respectively. The Company, pursuant to its equity compensation plans, gave participants the opportunity to deliver back to the Company the number of shares from the vesting of stock awards sufficient to satisfy the individual's minimum tax withholding obligations. These shares are held as treasury shares.

The Company is allowed to make purchases of common stock under the Amended and Restated Credit Agreement with its primary lenders and the Note Purchase Agreement with the senior Note Holders.

### Note 22: Accumulated other comprehensive loss

Comprehensive income (loss) includes net earnings (loss), foreign currency translation adjustments, the change in benefit plan adjustment and the effective portion of a cash flow hedge, net of tax that are currently presented as a component of shareholders' equity. The Company's total comprehensive income (loss) was \$34,078, (\$16,218) and (\$233,016) fiscal 2011, 2010 and 2009, respectively.

The components of accumulated other comprehensive (loss) income at year end were as follows:

March 31	 2011	2010
Unrealized foreign currency translation adjustments	\$ 57,831 \$	40,877
Net loss on derivative instruments designated as cash flow hedge, net of tax	(281)	(2,624)
Defined benefit plans, net of tax	(80,083)	(88,684)
Accumulated other comprehensive loss	\$ (22,533) \$	(50,431)

(In thousands, except per share amounts)

### Note 23: Stock purchase, option and award plans

The Company's long-term stock-based incentive plans for employees consist of the following: (1) a discretionary stock option program for top managers and other key employees, and (2) a long-term incentive compensation program for officers and key executives that consists of a stock option component, restricted stock component granted for retention and performance and discretionary unrestricted stock. For fiscal 2009, the performance component of the long-term incentive compensation program consisted of an earnings per share measure (weighted at 60 percent) based on a cumulative threeyear period and a total shareholder return measure (weighted at 40 percent) compared to the performance of the S&P 500 (stock price change and dividends) over the same three year period. In fiscal 2010, there was no performance component of the long-term incentive compensation program. For fiscal 2011, the performance component of the long-term incentive compensation program is based on a target compound annual growth rate in adjusted earnings before interest, taxes, deprecation and amortization (EBITDA) over a three year period (weighted at 60 percent) and a target return on average capital employed (ROACE) at the end of the three year period (weighted at 40 percent). Adjusted EBITDA is defined as earnings (loss) from continuing operations before interest expense and provision for income taxes, adjusted to exclude unusual, non-recurring or extraordinary non-cash charges and cash restructuring and repositioning charges and further adjusted to add back depreciation and amortization expense. ROACE is defined as net earnings adding back after tax interest expense and adjusted to exclude unusual, non-recurring or extraordinary non-cash charges and cash restructuring and repositioning charges; divided by the average total debt, less cash, plus shareholders' equity.

In addition to the long-term stock-based incentive plans for employees, stock options and stock awards may be granted to non-employee directors. The Board or the Officer Nomination and Compensation Committee, as applicable, have the broad discretionary authority to set the terms of the awards of stock under the Company's 2008 Incentive Compensation Plan. Stock options expire no later than 10 years after the grant date and have an exercise price equal to the fair market value of the common stock on the date of the grant. Unrestricted stock awards granted vest immediately.

The fulfillment of equity-based grants is currently being accomplished through the issuance of new common shares. Under the Company's 2008 Incentive Compensation Plan, 82 shares are available for the granting of additional options and awards at March 31, 2011.

Accounting guidance for stock-based compensation requires the cash flow resulting from the tax deductions in excess of the compensation cost recognized for stock-based incentive plans (excess tax benefits) to be classified as financing cash flows. As of March 31, 2011, \$810 of carryforwards related to windfall tax benefits are available to be recorded in additional paid-in capital when realized.

Stock Options: The fair value of the option awards is estimated on the date of grant using the Black-Scholes option valuation model with the following assumptions for stock options granted in fiscal 2011 and fiscal 2010:

	<u>2011</u>			<u>2010</u>
Weighted average fair value of options	\$	6.43	\$	3.34
Risk-free interest rate		2.36%		3.19%
Expected volatility of the Company's stock		77.99%		72.95%
Expected dividend yield on the Company's stock		0.00%		0.00%
Expected life of options - years		6.3		6.1
Expected pre-vesting forfeiture rate		2.5%		2.5%

There were no stock option awards granted during fiscal 2009.

Stock options granted have an exercise price equal to the fair market value of the common stock on the date of grant. The risk-free interest rate was based on yields of U.S. zero-coupon issues with a term equal to the expected life of the option for the week the options were granted. The expected volatility assumption was derived by referring to changes in the Company's historical common stock prices over the same time frame as the expected life of the awards. The expected dividend yield is 0% as the Company does not anticipate paying dividends over the expected life of the options. The Company anticipates reinvesting its cash flows into the operations of the business over the expected life of the options. The expected lives of the awards are based on historical patterns and the terms of the options. All options granted in fiscal 2011 and 2010 vest 25% at grant date and 25% annually thereafter for the next three years. A prevesting forfeiture rate of 2.5% was used these periods as an estimate of expected forfeitures prior to completing the required service period.

(In thousands, except per share amounts)

Compensation expense recorded in fiscal 2011, 2010 and 2009 related to stock options was \$1,564, \$1,052 and \$72 respectively. The total fair value of stock options vesting during the year ended March 31, 2011 was \$1,505. As of March 31, 2011, the total compensation expense not yet recognized related to non-vested stock options was \$1,105 and the weighted average period in which the remaining expense is expected to be recognized is approximately 1.7 years.

A summary of the stock option activity for the years ended March 31, 2011, 2010 and 2009 is as follows:

Years ended March 31	20	11		20	10		2009				
		W	eighted		W	eighted		eighted			
		a	verage		average						
		ex	kercise		exercise						
	<b>Shares</b>		<u>price</u>	Shares price		Shares		<u>price</u>			
Outstanding, April 1	2,657	\$	20.05	2,472	\$	24.51	2,672	\$	25.06		
Granted	304		8.58	666		5.01	-		-		
Exercised	(144)		10.22	(48)		5.18	(2)		11.94		
Forfeited or expired	(519)		25.92	(433)		24.04	(198)		32.11		
Outstanding, March 31	2,298	\$	17.84	2,657	\$	20.05	2,472	\$	24.51		
Exercisable, March 31	1,887	\$	20.32	2,237	\$	22.84	2,457	\$	24.58		

The accompanying table summarizes information about stock options outstanding at March 31, 2011:

Options Outstanding						<u></u>	O <sub>I</sub>	tion	s Exercisa	ıble	
		Weighted									
-		average	7	Weighted				W	eighted		
		remaining		average	A	aggregate		a	verage	Αş	ggregate
		contractual		exercise		intrinsic		e	xercise	ir	ntrinsic
Range of exercise prices	<u>Shares</u>	life (years)		price		<u>value</u>	<b>Shares</b>		<u>price</u>		<u>value</u>
\$5.01 - \$14.43	1,118	7.7	\$	8.30	\$	8,763	707	\$	9.36	\$	4,791
\$16.12 - \$21.17	218	1.6		19.92		-	218		19.92		-
\$22.24 - \$27.89	359	2.9		25.16		-	359		25.16		-
\$28.48 - \$33.74	603			30.42			603		30.42		
\$5.01 - \$33.74	2,298	5.1	\$	17.84	\$	8,763	1,887	\$	20.32	\$	4,791

The aggregate intrinsic value in the preceding table represents the pre-tax difference between the closing price of Modine common shares on the last trading day of fiscal 2011 over the exercise price of the stock option, multiplied by the number of options outstanding or exercisable. The aggregate value shown is not recorded for financial statement purposes and the value will change based upon daily changes in the fair value of Modine's common shares.

Additional information related to stock options exercised during the years ended March 31, 2011, 2010 and 2009 were as follows:

Years ended March 31	2011		2010			2009		
Intringia valva of stock ontions avancined	<b>6</b>	702	e	207	Φ.			
Intrinsic value of stock options exercised	Э	703	Ф	297	Э	8		
Proceeds from stock options exercised	\$	1,467	\$	250	\$	18		

(In thousands, except per share amounts)

Restricted Stock: A summary of the restricted stock activity for the fiscal years ended March 31, 2011, 2010 and 2009 is as follows:

Years ended March 31	2011				2	010	2009														
	W	Weighted Shares		Weighted		Shares	ares W		Shares												
	av	erage	subject to		verage	subject to	average		subject to												
	1	<u>price</u>	<u>restrictions</u>	<u>price</u>		<u>price</u>		<u>price</u>		<u>price</u>		<u>price</u>		<u>price</u>		<u>price</u>		restrictions		<u>price</u>	restrictions
Non-vested balance, April 1	\$	8.03	163	\$	20.98	91	\$	,22.51	232												
Granted		8.97	159		5.45	208		14.64	17												
Vested		10.14	(118)		13.09	(105)		22.32	(144)												
Forfeited		5.01	(2)		11.12	(31)		20.61	(14)												
Non-vested balance, March 31	\$	7.56	202	\$	8.03	163	\$	20.98	91												

At March 31, 2011, Modine had approximately \$1,112 of total unrecognized compensation cost related to non-vested restricted stock. The cost is expected to be recognized over a weighted average period of 2.6 years. The amounts charged to operations using straight-line amortization in fiscal 2011, 2010 and 2009 were \$1,017, \$1,399, and \$2,685, respectively. Under the Company's restricted award provisions, employees of foreign subsidiaries can immediately sell their shares once the shares vest. There were no sales of restricted stock by employees of foreign subsidiaries in fiscal 2011, 2010 or 2009.

Retention restricted stock awards are granted at fair market value and vest annually over a period of four years. Management has made an estimate (based upon historical rates) of expected forfeitures and is recognizing compensation costs for those restricted shares expected to vest.

Restricted Stock – Performance-Based Shares: Shares are earned under the performance portion of the restricted stock award program based on the attainment of corporate financial goals over a three-year period and are paid at the end of that three-year performance period if the performance targets have been achieved. A new performance period may begin each fiscal year so multiple performance periods, with separate goals, operate simultaneously. For fiscal 2008 and fiscal 2009, the performance award consisted of two performance measures - an earnings per share (EPS) measure and a Total Shareholder Return (TSR) measure. Based on the fiscal 2011 and 2010 EPS, there was no expense recorded relative to the EPS portion of the fiscal 2009 or fiscal 2008 performance awards. Based upon performance calculations performed by management through March 31, 2010, no shares were issued under the TSR portion of the fiscal 2009 performance award. The final performance calculations are currently being completed for the TSR portion of the fiscal 2009 performance award. If the TSR portion of the performance goals is not achieved at the end of each three year period, compensation expense recorded is not reversed because awards with a market condition are recognized provided the requisite service period is fulfilled by the employees. The fair value of the TSR portion of the award granted in fiscal 2009 and 2008 was estimated using the Monte Carlo valuation model. The following table sets forth the assumptions used to determine the fair value of the performance award:

	May 2008	May 2007
	Grant	Grant
Expected life of award - years	3	3
Risk-free interest rate	2.68%	4.96%
Expected volatility of the Company's stock	36.00%	29.60%
Expected dividend yield on the Company's stock	2.50%	2.88%
Expected forfeiture rate	1.50%	1.50%

There was no performance component of the long-term incentive compensation program in fiscal 2010. For fiscal 2011, the performance award was based on a target compound annual growth rate in adjusted EBITDA over a three year period and a target ROACE at the end of the three year period. The Company currently considers the attainment of these performance targets to be probable.

For the years ended March 31, 2011, 2010, and 2009, Modine recorded \$1,411, \$274, and \$935, respectively, in compensation expense resulting from the performance awards. At March 31, 2011, Modine had approximately \$2,160 of total unrecognized compensation cost related to unvested performance-based restricted stock. That cost is expected to be recognized over a weighted average period of 2.0 years.

(In thousands, except per share amounts)

### Note 24: Segment and geographic information

Modine's product lines consist of heat-transfer components and systems. Modine serves the vehicular; industrial; building heating, ventilating and air conditioning; and fuel cell original-equipment markets. The Company has five reportable segments, as follows:

### Original Equipment - Asia

Comprised of vehicular and industrial original equipment products in Asia.

### Original Equipment – Europe

Comprised of vehicular and industrial original equipment products in Europe.

### Original Equipment - North America

Comprised of vehicular and industrial original equipment products in North America.

#### South America

Comprised of vehicular and industrial original equipment products and aftermarket products in South America.

### **Commercial Products**

Comprised of building heating, ventilating and air conditioning products throughout the world.

Each Modine segment is managed at the vice-president level and has separate financial results reviewed by the Company's chief operating decision makers. These results are used by management in evaluating the performance of each business segment, and in making decisions on the allocation of resources among the Company's various businesses. The segment results include certain allocations of Corporate selling, general and administrative expenses, and the significant accounting policies of the segments are the same as those of Modine as a whole. In addition, the segment data is presented on a continuing operations basis, except where noted.

The following is a summary of net sales, gross profit (loss) and earnings (loss) from continuing operations by segment:

Years ended March 31	2011	2010	2009
Sales:			
Original Equipment – Asia	\$ 63,890	\$ 32,231	\$ 17,405
Original Equipment Europe	546,709	469,399	597,361
Original Equipment - North America	527,090	412,266	497,738
South America	158,850	117,640	136,415
Commercial Products	177,192	170,139	1,87,723
Segment sales	 1,473,731	1,201,675	1,436,642
Corporate and administrative	1,482	2,791	3,166
Eliminations	(26,978)	(41,890)	(32,864)
Sales from continuing operations	\$ 1,448,235	\$ 1,162,576	\$ 1,406,944

(In thousands, except per share amounts)

Years ended March 31		<u>2011</u>			<u>2010</u>			2009	
			% of			% of			% of
Gross profit (loss):			sales			sales			sales
Original Equipment - Asia	\$	5,224	8.2%	\$	32	0.1%	\$	(524)	-3.0%
Original Equipment - Europe		74,539	13.6%		58,982	12.6%		77,575	13.0%
Original Equipment - North America		70,795	13.4%		46,215	11.2%		41,769	8.4%
South America		31,220	19.7%		23,008	19.6%		28,552	20.9%
Commercial Products		48,033	27.1%		46,815	27.5%		. 42,759	22.8%
Segment gross profit		229,811	15.6%		175,052	14.6%		190,131	13.2%
Corporate and administrative		1,507	-		(3,437)	-		(3,902)	-
Eliminations		49			117			(51)	-
Gross profit	_\$	231,367	16.0%	\$	171,732	14.8%	\$	186,178	13.2%
Years ended March 31			201	1	201	0	2	009	
Operating earnings (loss):									
Original Equipment – Asia		\$	(3,082	2) \$	(4,79	2) \$	(9,	170)	
Original Equipment – Europe			27,903	3	23,34	3	(12,	944)	
Original Equipment – North America			27,348	8	4,03	6	(37,	174)	
South America			12,975	5	7,60	0	11,	903	
Commercial Products			17,469	9	19,16	2	13,	926	
Segment earnings			82,613	3	49,34	9	(33,	459)	
Corporate and administrative			(39,859	9)	(42,41	6)	(46,	024)	
Eliminations			40	0	10	4	(	136)	
Other items not allocated to segments			(30,099	9)	(17,30	2)	(23,	721)	
Earnings (loss) from continuing operation	ons								
before income taxes		\$	12,695	5 \$	(10,26	5) \$	(103,	340)	

Inter-segment sales are accounted for based on an established markup over production costs. Sales eliminations represent the elimination of inter-segment sales. Operating loss for corporate and administrative includes certain research and development costs, legal, finance and other general corporate expenses. It also includes a percentage of the central services costs not directly attributable to a reportable segment. Other items not allocated to segments primarily include interest expense, interest income, foreign currency transaction gains/losses and equity in the earnings of non-consolidated affiliates.

### Following is a summary of assets by segment:

March 31	2011	2010
Assets:		
Original Equipment – Asia	\$ 91,748 \$	62,952
Original Equipment - Europe	392,964	362,879
Original Equipment - North America	201,757	216,570
South America	103,733	88,240
Commercial Products	102,160	78,545
Corporate and administrative	45,103	31,868
Assets held for sale	2,450	9,870
Eliminations	(22,976)	(10,029)
Total assets	\$ 916,939 \$	840,895

Corporate assets include cash and cash equivalents, accounts and notes receivable, investments in affiliates, intangibles and significant long-lived assets. Eliminations consist primarily of trade and other receivables and property, plant and equipment. In fiscal 2011, the strengthening of the euro against the U.S. dollar increased the value of assets reported in the

(In thousands, except per share amounts)

Original Equipment – Europe segment, from the year before, by approximately 5 percent. Additionally, the value of the Brazil real strengthened and increased the value of assets reported in the South America segment by approximately 9 percent against the U.S. dollar.

Following is a summary of capital expenditures and depreciation and amortization expense by segment:

March 31	2011		2010		2009
Capital expenditures:					
Original Equipment – Asia	\$ 10,796	\$	8,036	\$	16,047
Original Equipment – Europe	24,957		36,640		54,485
Original Equipment – North America	11,329		12,919		25,949
South America	4,127		2,532		3,970
Commercial Products	3,857		1,871		2,157
Corporate and administrative	(5)		(1,922)		-
Capital expenditures - continuing operations	55,061		60,076		102,608
Capital expenditures - discontinued operations	-		221		653
Total capital expenditures	\$ 55,061	\$	60,297	\$	103,261
					<del></del>
March 31	2011		2010		2009
Depreciation and amortization expense:					
Original Equipment – Asia	\$ 3,091	\$	2,435	\$	1,360
Original Equipment – Europe	25,525		28,600		30,073
Original Equipment - North America	19,942		25,864		28,133
South America	4,038		3,689		3,702
Commercial Products	3,939		4,065		4,604
Corporate and administrative	2		11		172
Eliminations	(45)		(58)		(81)
Depreciation and amortization expense -					
continuing operations	56,492		64,606		67,963
Depreciation and amortization expense -					
discontinued operations Total depreciation and amortization expense	 - 56 402	\$	64 606	<b>C</b>	4,134
Total depreciation and amortization expense	 56,492	<b>D</b>	64,606	\$	72,097

Following is a summary of net sales by geographical area:

Years ended March 31	•	2011	2010	 2009
Net sales by country:				
Brazil	\$	156,620	\$ 115,862	\$ 133,188
Germany		280,271	293,077	365,234
United States		632,278	515,513	606,654
Other		379,066	238,124	301,868
Total net sales	\$	1,448,235	\$ 1,162,576	\$ 1,406,944

Net sales are attributed to countries based on the location of the selling unit.

(In thousands, except per share amounts)

Following is a summary of long-lived assets by geographical area:

March 31	2011	2010
Long-lived assets:		
Germany	\$ 149,523	\$ 151,729
United States	118,781	127,572
Other	180,455	160,390
Eliminations	-	(514)
Long-lived assets	448,759	439,177
Assets held for sale	2,450	9,870
Total long-lived assets	\$ 451,209	\$ 449,047

Long-lived assets are primarily property, plant and equipment, but also include investments and other noncurrent assets. Assets held for sale for fiscal 2011 and 2010 includes certain facilities which the Company has closed or intended to close and is currently marketing for sale. Eliminations are primarily inter-company sales of property, plant and equipment.

Following is a summary of net sales by product type:

Years ended March 31	2011		2010		2009	
Modules/packages	\$	406,908	\$	378,443	\$	417,517
Oil coolers		232,355		157,756		219,247
Radiators		187,906		153,515		225,348
Building HVAC		143,137		140,688		156,075
Charge-air coolers		140,154		95,381		131,668
EGR coolers		130,877		77,958		103,725
Vehicular air conditioning		62,979		45,176		54,884
Other		143,919		113,659		98,480
Total net sales	_\$_	1,448,235	\$	1,162,576	\$	1,406,944

### Note 25: Contingencies and litigation

Market risk: The Company sells a broad range of products that provide thermal solutions to a diverse group of customers operating primarily in the commercial vehicle, off-highway, automotive and commercial heating and air conditioning markets. The Company operates in diversified markets as a strategy for offsetting the risk associated with a downturn in any one or more of the markets its serves. The Company pursues new market opportunities after careful consideration of the potential associated risks and benefits. Successes in new markets are dependent on the Company's ability to commercialize its investments. Current examples of new and emerging markets for Modine include those related to waste heat recovery and expansion into the Chinese and Indian markets. However, the risk associated with any market downturn, such as the downturn experienced in fiscal 2009 and 2010, is still present.

Credit risk: The Company manages credit risks through its focus on the following:

- Cash and investments cash deposits and short-term investments are reviewed to ensure banks have credit
  ratings acceptable to the Company and that all short-term investments are maintained in secured or guaranteed
  instruments:
- Pension assets ensuring that investments within these plans provide appropriate diversification, monitoring of
  investment teams and ensuring that portfolio managers are adhering to the Company's investment policies and
  directives, and ensuring that exposure to high risk securities and other similar assets is limited; and
- Insurance ensuring that insurance providers have acceptable financial ratings to the Company.

Counterparty risks: The Company manages counterparty risks through its focus on the following:

• Customers – performing thorough review of customer credit reports and accounts receivable aging reports by an internal credit committee;

(In thousands, except per share amounts)

- Suppliers implementation of a supplier risk management program and utilizing industry sources to identify and mitigate high risk situations; and
- Derivatives ensuring that counterparties to derivative instruments have acceptable credit ratings to the Company.

Trade Compliance: During the fourth quarter of fiscal 2011, in the course of an internal investigation into an alleged employee ethics matter at the Company's Laredo, Texas warehouse, the Company determined that it was not in compliance with certain trade regulations related to import and export activity between its warehouse in Laredo, Texas and its plant in Nuevo Laredo, Mexico within the Commercial Products segment. The Company believes that the trade regulation issues are limited to operations at the Laredo warehouse and the Nuevo Laredo plant. As part of the investigation process, the Company has disclosed these trade compliance issues to appropriate U.S. government agencies and will fully cooperate with these agencies in their review. At March 31, 2011, the Company has recorded an estimated liability for the trade regulation issues of \$4,528, which consists of an estimate for unpaid duties, interest and penalties which may be levied against the Company by the government agencies. The Company estimates that \$1,759 of this exposure related to fiscal 2011, of which \$675 was recorded as a component of cost of sales and \$1,084 was recorded as a component of SG&A expenses. The remaining exposure of \$2,769 was incurred over the previous four fiscal years, and the prior period financial statements have been revised to record this portion of the liability. See Note 1 for further discussion of the revisions. The Company's investigation as it relates to the alleged employee ethics matter is sufficiently complete. however the government agencies have not yet begun their review related to the trade compliance matters, accordingly, there can be no assurance about the ultimate resolution of this matter. The Company will continue to work with the government agencies and currently cannot be certain that the financial statements will not be materially impacted by duties and fines in excess of the amount accrued. However, such duties and fines in excess of the amount accrued could be material.

Environmental: At present, the United States Environmental Protection Agency ("USEPA") has designated the Company as a potentially responsible party ("PRP") for remediation of six sites with which the Company had involvement. These sites include: Auburn Incinerator, Inc./Lake Calumet Cluster (Illinois), LWD, Inc. (Kentucky), Circle Environmental of Dawson (two sites: Dawson, GA and Terrell County, GA), Casmalia (California), and a scrap metal site known as Chemetco (Illinois). These sites are not Company-owned and allegedly contain materials attributable to Modine from past operations. The percentage of material allegedly attributable to Modine is relatively low. Remediation of these sites is in various stages of administrative or judicial proceedings and includes recovery of past governmental costs and for future investigations and remedial actions. Costs anticipated for the remedial settlement of these sites cannot be reasonably defined at this time; however those costs are not believed to be material and have not been accrued based upon Modine's relatively small portion of contributed materials. In addition, Modine is voluntarily participating in the care for an inactive landfill owned by the City of Trenton (Missouri).

The Company has been monitoring a groundwater contamination issue at its manufacturing facility in Brazil. The Company believes that the contamination occurred prior to its ownership of this facility. As of March 31, 2010, the Company had a reserve of \$776 for environmental monitoring and investigative procedures at this site. The Company is in the process of working with its environmental consultants to determine the most appropriate means to remediate this contamination, which has migrated to neighboring properties. The Company is currently conducting a pilot program. among other analyses, that will provide additional information as to the appropriate means of remediation of the contamination as well as a more defined range of the potential costs. As a result of information obtained from the pilot program during fiscal 2011, the Company has analyzed the range of estimated costs to remediate the contamination and. based upon preliminary information, believes such cost is between approximately \$1,700 and \$5,500. Accordingly, the Company accrued \$1,700 of expense during fiscal 2011 for the estimated liability for environmental investigation and remediation expense for this matter as no point within the estimated range is more likely than another. The undiscounted reserve for this matter totaled \$2,456 at March 31, 2011. The Company is unable to determine the ultimate outcome of this matter which is subject to inherent uncertainties, including the potential for significant future expenditures in excess of the current liability. During fiscal 2011, one of the neighbors of the operation in Brazil filed suit against Modine's Brazilian subsidiary seeking remediation and certain other damages as a result of the contamination. The Company is defending this suit and believes that the ultimate outcome of this matter will not be material.

The Company has also recorded other environmental investigation, cleanup and remediation expense accruals for certain facilities located in the United States and The Netherlands. These expenditures generally relate to facilities where past operations followed practices and procedures that were considered acceptable under then existing regulations, or where the Company is a successor to the obligations of prior owners and current laws and regulations require investigative and/or remedial work to ensure sufficient environmental compliance. The undiscounted reserves for these other environmental

(In thousands, except per share amounts)

matters totaled \$4,914 and \$2,272 at March 31, 2011 and 2010, respectively. Based on updated remediation plans, the Company recorded charges of \$3,193 and \$1,036, net of insurance recoveries, for the years ended March 31, 2011 and 2010, respectively, of which \$2,932 and \$911, respectively, were recorded as a component of loss from discontinued operations. Certain of these matters are covered by various insurance policies; however, the Company does not record any insurance recoveries until these are realized or realizable. As additional information becomes available, any potential liability related to these matters is assessed and the estimates are revised, if necessary. Based on currently available information, Modine believes that the ultimate outcome of these matters, individually and in the aggregate, will not have a material adverse effect on the financial position or overall trends in results of operations. However, these matters are subject to inherent uncertainties, and unfavorable outcomes could occur, including significant monetary damages.

Other litigation: In the normal course of business, the Company and its subsidiaries are named as defendants in various other lawsuits and enforcement proceedings by private parties, the Occupational Safety and Health Administration, the Environmental Protection Agency, other governmental agencies and others in which claims, such as personal injury, property damage, intellectual property, labor and employment or antitrust and trade regulation issues, are asserted against Modine. At March 31, 2011 and March 31, 2010, the Company did not have an accrual related to any such matter as resulting liabilities were not deemed probable.

Employee agreements: The Company has employment agreements with certain key employees that provide for compensation and certain other benefits. The agreements also provide for other terms and conditions of employment including termination payments under certain specific circumstances such as a change in control, as defined in the agreements. In the unlikely event that these agreements were all triggered simultaneously, the possible contingent payments that would be required under the employment contracts are estimated to be approximately \$11,000 depending on incentive payment calculations and other factors which are not determinable until the actual event occurs.

(In thousands, except per share amounts)

### Note 26: Quarterly financial data (unaudited)

Quarterly financial data is summarized below for the fiscal years ended March 31, 2011 and 2010:

Fiscal 2011 quarters ended		June Sept.		Sept.	Dec.		 March
Net sales (a)	\$	345,532	\$	345,902	\$	360,043	\$ 396,758
Gross profit (b)		58,976		55,769		56,547	60,075
Earnings (loss) from continuing operations (c) (e)		5,026		(13,690)		5,585	12,306
Net earnings (loss) (c)		4,988		(16,660)		5,551	12,301
Earnings (loss) from continuing operations per common share:							
Basic	\$	0.11	\$	(0.30)	\$	0.12	\$ 0.26
Diluted (d)		0.11		(0.30)		0.12	0.26
Net earnings (loss) per common share:							
Basic	\$	0.11	\$	(0.36)	\$	0.12	\$ 0.26
Diluted (d)	_	0.11		(0.36)		0.12	 0.26
Fiscal 2010 quarters ended		June		Sept.		Dec.	March
Net sales (a)	\$	253,337	\$	282,298	\$	302,167	\$ 324,774
Gross profit (b)		35,771		42,513		47,673	45,775
(Loss) earnings from continuing operations (c) (f)		(5,917)		(4,921)		2,191	(11,048)
Net (loss) earnings (c)		(14,777)		(6,492)		3,844	(11,251)
(Loss) earnings from continuing operations per common share:							
Basic	\$	(0.18)	\$	(0.15)	\$	0.05	\$ (0.24)
Diluted (d)	\$	(0.18)	\$	(0.15)	\$	0.05	\$ (0.24)
Net (loss) earnings per common share:							
Basic	\$	(0.46)	\$	(0.20)	\$	0.08	\$ (0.24)
Diluted (d)	\$	(0.46)	\$	(0.20)	\$	0.08	\$ (0.24)

During the  $4^{th}$  quarter of fiscal 2011, the Company revised previously issued financial statements. See Note 1 for further discussion of these revisions. Items (a) – (d) describe the impact on the quarterly results of these revisions.

- (a) Net sales increased by \$363 for the quarter ended June 30, 2010. Net sales decreased \$295, \$223 and \$140 for the quarters ended June 30, 2009, December 31, 2009 and March 31, 2010, respectively.
- (b) Gross profit increased \$302 for the quarter ended June 30, 2010 and decreased \$1,858 and \$548 for the quarters ended September 30, 2010 and December 31, 2010, respectively. Gross profit decreased \$94 for the quarter ended June 30, 2009, increased \$154 for the quarter ended September 30, 2009, decreased \$43 for the quarter ended December 31, 2009 and increased \$1,506 for the quarter ended March 31, 2010.
- (c) Earning (loss) from continuing operations and net earnings(loss) decreased \$378, \$1,928 and \$439 for the quarters ended June 30, 2010, September 30, 2010 and December 31, 2010, respectively. (Loss) earnings from continuing operations and net (loss) earnings increased \$274 for the quarter ended June 30, 2009, increased \$35 for the quarter ended September 30, 2009, increased \$65 for the quarter ended December 31, 2010 and decreased \$847 for the quarter ended March 31, 2010.
- (d) Diluted earnings (loss) from continuing operations per share and diluted net earnings (loss) per share decreased \$0.01 for the quarter ended June 30, 2010, decreased \$0.04 for the quarter ended September 30, 2010 and decreased \$0.01 for the quarter ended December 31, 2010. Diluted (loss) earnings from continuing operations per share increased \$0.02 for the quarter ended March 31, 2010. Diluted net (loss) earnings per share decreased \$0.01 for the quarters ended June 30, 2009 and September 30, 2009, respectively, and increased \$0.02 for the quarter ended March 31, 2010.
- (e) The 2<sup>nd</sup> quarter of fiscal 2011 includes a loss from extinguishment of debt of \$17,866.
- (f) The  $2^{nd}$  quarter of fiscal 2010 includes \$3,159 of income from the release of restructuring liabilities and long-lived impairment charges of \$3,850.

### Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of Modine Manufacturing Company:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1), present fairly, in all material respects, the financial position of Modine Manufacturing Company and its subsidiaries at March 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 2011 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company did not maintain, in all material respects, effective internal control over financial reporting as of March 31, 2011, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) because material weaknesses in internal control over financial reporting related to interim inventory management in the Original Equipment - North America segment and the Nuevo Laredo, Mexico facility in the Commercial Products segment, and trade compliance at the Nuevo Laredo, Mexico and Laredo, Texas facilities in the Commercial Products segment existed as of that date. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. The material weaknesses referred to above are described in Management's Report on Internal Control over Financial Reporting included under Item 9A. We considered these material weaknesses in determining the nature, timing, and extent of audit tests applied in our audit of the March 31, 2011 consolidated financial statements and our opinion regarding the effectiveness of the Company's internal control over financial reporting does not affect our opinion on those consolidated financial statements. The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in management's report referred to above. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

PricewaterhouseCoopers LLP Milwaukee, Wisconsin

Pricewatehouse Coopers LLP

June 14, 2011

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

Not applicable.

### ITEM 9A. CONTROLS AND PROCEDURES.

Conclusion Regarding Disclosure Controls and Procedures

As of the end of the period covered by this Annual Report on Form 10-K, management of the Company, at the direction of the General Counsel and under the supervision, and with the participation, of the Company's President and Chief Executive Officer and Vice President, Finance, Chief Financial Officer and Treasurer, evaluated the effectiveness of the Company's disclosure controls and procedures as defined in the Securities Exchange Act Rules 13a-15(e) and 15d-15(e), with the participation of the Company's management. Based upon that evaluation, the President and Chief Executive Officer and Vice President, Finance, Chief Financial Officer and Treasurer have concluded that the design and operation of the Company's disclosure controls and procedures were not effective as of March 31, 2011 due to failure of the controls to ensure the timely disclosure of the facts underlying the material weaknesses in internal control over financial reporting described in Management's Report on Internal Control Over Financial Reporting below. In light of the material weaknesses described below, the Company performed an additional analysis and other post-closing procedures to ensure our consolidated financial statements are prepared in accordance with generally accepted accounting principles. Our management, including our President and Chief Executive Officer and Vice President, Finance, Chief Financial Officer and Treasurer, has concluded that our consolidated financial statements for the periods covered by and included in this Annual Report on Form 10-K are fairly presented in all material respects in accordance with accounting principles generally accepted in the United States of America (GAAP) for the periods presented herein.

Management's Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting is a process designed by, or under the supervision of, our President and Chief Executive Officer and Vice President, Finance, Chief Financial Officer and Treasurer, to provide reasonable assurance regarding the reliability of its financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management, with the participation of the Company's President and Chief Executive Officer and Vice President, Finance, Chief Financial Officer and Treasurer, assessed the effectiveness of the Company's internal control over financial reporting as of March 31, 2011. The assessment was based on criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in "Internal Control—Integrated Framework." Based on this assessment, management concluded that, as of March 31, 2011, the Company's internal control over financial reporting was not effective due to the material weaknesses described below. These material weaknesses could result in a misstatement of the related account balances or disclosures that would result in a material misstatement to the annual or interim consolidated financial statements that would not be prevented or detected.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis. In connection with the assessment described above, management identified the following control deficiencies as of March 31, 2011 that constituted material weaknesses:

Interim inventory management deficiencies that aggregate to a material weakness in the Original Equipment – North America segment and the Nuevo Laredo, Mexico facility in the Commercial Products segment. The Company did not have effective controls to ensure the existence and accuracy of inventory balances at interim periods during fiscal 2011 in the Original Equipment – North America segment and the Nuevo Laredo, Mexico facility. Interim analyses to monitor inventory balances were not being performed with an appropriate level of precision, and manual adjustments made to inventory balances within the Company's inventory sub-ledger system lacked appropriate root-cause review and supervision. In addition, there was a lack of

proper interim inventory count procedures across the Original Equipment – North America and Nuevo Laredo manufacturing facilities.

Trade compliance deficiency at the Nuevo Laredo, Mexico and Laredo, Texas facilities in the Commercial Products segment. The Company did not have effective controls to ensure compliance with certain regulatory obligations related to import and export activity between its Nuevo Laredo, Mexico facility and its Laredo, Texas warehouse within the Commercial Products segment. There was a lack of policies and procedures to ensure the timely and accurate submission of required import and export regulatory filings and proper maintenance of supporting documentation as required by statute. There was also a lack of adequate monitoring of the status of the facility's compliance with import and export regulatory requirements in order to assess the exposure, and if necessary record a liability, for noncompliance in a timely manner.

These material weaknesses resulted in the revision of prior period financial statements as disclosed in Note 1 of the Notes to Consolidated Financial Statements.

The effectiveness of the Company's internal control over financial reporting as of March 31, 2011 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears herein.

Plan for Remediation of Material Weaknesses in Internal Control Over Financial Reporting

The Company is developing and implementing plans to address the material weaknesses discussed above. Our management has taken immediate action to begin remediating the material weaknesses identified. While certain remedial actions have been completed, we continue to actively plan for and implement additional control procedures. These remediation efforts, outlined below, are intended both to address the identified material weaknesses and to enhance our overall financial control environment:

Interim inventory management deficiency in the Original Equipment – North America segment and the Nuevo Laredo, Mexico facility in the Commercial Products segment. The following remediation plans are being implemented to address the interim inventory management deficiency:

- The Company assigned functional responsibility to a member of senior management to establish global standards for inventory materials transactions.
- All Company-owned inventories held at off-site locations will be confirmed at each quarter end;
- System-generated inventory transactions have been implemented to automatically track the movement of certain inventories, which reduces the risk of manual inventory transaction errors;
- Advanced authorization levels have been implemented for all manual inventory adjustments;
- Monthly inventory analytical reviews are being performed for each facility, at which fluctuations in inventory balances by product, aging of inventory parts and all manual inventory adjustments are assessed;
- Cycle counting procedures and more frequent physical inventory counts will be performed at the manufacturing facilities; and
- Quarterly inventory variance analysis will include a review of inventory levels by category and product details.

Trade compliance deficiency at the Nuevo Laredo, Mexico and Laredo, Texas facilities in the Commercial Products segment. The following remediation plans are being implemented to address the trade compliance deficiency between the Company's Nuevo Laredo, Mexico facility and its Laredo, Texas warehouse:

- The Company appointed a Director, Global Compliance & Ethics Programs, who is responsible for overseeing the Company's compliance and ethics program by working with management and the Company's Board of Directors to develop programs to promote compliance with applicable rules and regulations as well as the Company's Code of Ethics and Business Conduct. While the appointment of this individual was separate from this trade compliance issue, he is and will continue to oversee ongoing compliance.
- The Company is obtaining certificates of origin for all products that are qualified under the North American Free Trade Agreement (NAFTA). The Company has also set up a procedure in which new parts will be analyzed and added to the certificate of origin if they qualify. The updated lists will also be regularly provided to the Company's customs broker(s) to ensure that NAFTA claims will only be made on qualified goods.
- The Company has drafted an import compliance manual for its Laredo, Texas warehouse, including a procedure regarding the requirements that must be met in order for Modine to claim NAFTA on goods coming into the U.S.
- The Company is in the process of drafting an export compliance manual for its Laredo, Texas warehouse, as well as an import compliance manual and export compliance manual for its Nuevo Laredo, Mexico facility.
- The Company hired a trade compliance expert to conduct on-site training at both the Nuevo Laredo, Mexico facility and Laredo, Texas warehouse on the import and export compliance manuals.
- The Company's Nuevo Laredo personnel are receiving training on customs valuation from outside experts.

- The Company granted the appropriate power of attorney to its approved freight forwarders to make all required filings with the U.S. Census Bureau.
- The Company has made appropriate personnel changes to ensure accountability.

Changes in Internal Control Over Financial Reporting

During the fourth quarter of fiscal 2011, there was no change in Modine's internal control over financial reporting that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

### ITEM 9B. OTHER INFORMATION.

Omitted as not applicable.

### **PART III**

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

*Directors.* The Company incorporates by reference the information appearing in the Company's Proxy Statement for the 2011 Annual Meeting of Shareholders to be held on July 21, 2011 (the "2011 Annual Meeting Proxy Statement") under the caption "Election of Directors."

*Executive Officers*. The information in response to this Item appears under the caption "Executive Officers of the Registrant" in this Form 10-K.

Compliance with Section 16(a) of the Exchange Act. The Company incorporates by reference the information appearing in the 2011 Annual Meeting Proxy Statement under the caption "Section 16(a) Beneficial Ownership Reporting Compliance."

Code of Ethics. The Company incorporates by reference the information appearing in the 2011 Annual Meeting Proxy Statement under the caption "Corporate Governance – Code of Ethics." The Company's Code of Ethics (labeled as the Code of Ethics and Business Conduct) is included on its website, www.modine.com (Investor Relations link).

Board Committee Charters. The Board of Directors has approved charters for its Audit Committee, Officer Nomination and Compensation Committee, Corporate Governance and Nominating Committee and Technology Committee. These charters are included on the Company's website, www.modine.com (Investor Relations link).

Audit Committee Financial Expert. The Company incorporates by reference the information appearing in the 2011 Annual Meeting Proxy Statement under the caption "Committees of the Board of Directors – Audit Committee."

Audit Committee Disclosure. The Company incorporates by reference the information appearing in the 2011 Annual Meeting Proxy Statement under the captions "Committees of the Board of Directors – Audit Committee" and "Board Meetings and Committees."

Guidelines on Corporate Governance. The Board of Directors has adopted the Guidelines on Corporate Governance. The Company's Guidelines on Corporate Governance are included on its website, www.modine.com (Investor Relations link).

Security Holder Recommendation of Board Nominees. The Company incorporates by reference the information appearing in the 2011 Annual Meeting Proxy Statement under the caption "Shareholder Nominations and Recommendations of Director Candidates."

### ITEM 11. EXECUTIVE COMPENSATION.

The information appearing in the 2011 Annual Meeting Proxy Statement under the captions "Executive Compensation"; "Compensation of Directors", "Committees of the Board of Directors – Officer Nomination and Compensation Committee: Compensation Committee Interlocks and Insider Participation"; and "Compensation Committee Report" is incorporated herein by reference.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The Company incorporates by reference the information relating to stock ownership under the caption "Security Ownership of Certain Beneficial Owners and Management", and under the caption "Equity Compensation Plan Information," in the 2011 Annual Meeting Proxy Statement.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

The Company incorporates by reference the information contained in the 2011 Annual Meeting Proxy Statement under the captions "Certain Relationships and Related Transactions" and "Director Independence."

### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The Company incorporates by reference the information contained in the 2011 Annual Meeting Proxy Statement under the caption "Independent Auditors' Fees for Fiscal 2011 and 2010."

### PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

(a) Documents Filed. The following documents are filed as part of this Report:

	Page in Form 10-K
1. The consolidated financial statements of Modine Manufacturing Company and its subsidiaries filed under Item 8:	
Consolidated Statements of Operations for the years ended March 31, 2011, 2010 and 2009	44
Consolidated Balance Sheets at March 31, 2011 and 2010	45
Consolidated Statements of Cash Flows for the years ended March 31, 2011, 2010 and 2009	46
Consolidated Statements of Shareholders' Equity and Comprehensive Income (Loss) for the years ended March 31, 2011, 2010 and 2009	47
Notes to Consolidated Financial Statements	48-87
Report of Independent Registered Public Accounting Firm	88
Financial Statement Schedules.  The following financial statement schedule should be read in conjunction with the consolidated	
financial statements set forth in Item 8:	
Schedule II Valuation and Qualifying Accounts	95
Schedules other than those listed above are omitted because they are not applicable, not required, or because the required information is included in the consolidated financial statements and the notes thereto.	
3. Exhibits and Exhibit Index.	96-98
See the Exhibit Index included as the last part of this report, which is incorporated herein by reference. Each management contract and compensatory plan or arrangement required to be filed as an exhibit to this report is identified in the Exhibit Index by an asterisk following its exhibit number.	

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: June 14, 2011

**Modine Manufacturing Company** 

By: <u>/s/ Thomas A. Burke</u>
Thomas A. Burke, President and Chief Executive Officer
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated.

/s/ Thomas A. Burke

Thomas A. Burke

June 14, 2011

President, Chief Executive Officer and Director

(Principal Executive Officer)

/s/ Michael B. Lucareli

Michael B. Lucareli

June 14, 2011

Vice President, Finance, Chief Financial Officer

and Treasurer

(Principal Financial Officer)

/s/ Gary L. Neale

Gary L. Neale Director

June 14, 2011

/s/ David J. Anderson

David J. Anderson

Director

June 14, 2011

/s/ Charels. P. Cooley

Charles P. Cooley

June 14, 2011

Director

/s/ Frank P. Incropera

Frank P. Incropera

June 14, 2011

Director

/s/ Frank W. Jones

Frank W. Jones

June 14, 2011

Director

/s/ Dennis J. Kuester

Dennis J. Kuester

Director

June 14, 2011

/s/ Vincent L. Martin Vincent L. Martin June 14, 2011 Director /s/ Larry O. Moore Larry O. Moore June 14, 2011 Director /s/ Christopher W. Patterson Christopher W. Patterson June 14, 2011 Director /s/ Marsha C. Williams Marsha C. Williams June 14, 2011 Director /s/ Michael T. Yonker

Michael T. Yonker

Director

June 14, 2011

# MODINE MANUFACTURING COMPANY AND SUBSIDIARIES (A Wisconsin Corporation)

# SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS for the years ended March 31, 2011, 2010 and 2009 (\$ In Thousands)

Column A	C	Column B	Column C Additions				Column D			Column E		
			C	(1) Charged	(2)							
	В	Salance at		enefit) to	C	Charged to						
D 1.1	Ве	ginning of	Costs and		Other			D 1 1			Balance at End	
Description	<u> </u>	Period	E	xpenses		Accounts		D	eductions			of Period
2011: Allowance for Doubtful												
Accounts	\$	2,420	\$	(318)	\$	89	(B)	\$	1,437	(A)	\$	754
Valuation Allowance for Deferred	·	,	·	()	·		(-)	•	-,	()	*	, , ,
Tax Assets	\$	119,393	\$	13,662	\$	(5,635)	(B)	\$	-		\$	127,420
2010. Allerson - C. Declated												
2010: Allowance for Doubtful Accounts	\$	2,831	\$	(8)	\$	193	(B)	\$	596	(A)	\$	2,420
Valuation Allowance for Deferred	*	_,001	Ψ	(0)	Ψ	170	(2)	Ψ	570	(21)	Ψ	2,120
Tax Assets	\$	105,665	\$	10,017	\$	3,711	(B)	\$	_		\$	119,393
2009: Allowance for Doubtful												
Accounts	\$	2,218	\$	1,856	\$	(238)	(B)	\$	1,005	(A)	\$	2,831
Valuation Allowance for Deferred												
Tax Assets	\$	60,060	\$	33,230	\$	12,375	(B)	\$	-		\$	105,665

### Notes:

- (A) Bad debts charged off during the year
- (B) Translation and other adjustments

# MODINE MANUFACTURING COMPANY (THE "REGISTRANT") (COMMISSION FILE NO. 1-1373)

### EXHIBIT INDEX TO 2011 ANNUAL REPORT ON FORM 10-K

Exhibit No.	Description	Incorporated Herein By Referenced To	Filed Herewith
3.1	Amended and Restated Articles of Incorporation, as amended.	Exhibit 4.2 to Registrant's Registration Statement on Form S-3 (333-161030) dated August 4, 2009.	
3.2	Bylaws, as amended.	Exhibit 3.1 to Registrant's Current Report on Form 8-K dated May 25, 2010.	
4.1	Form of Stock Certificate of the Registrant.	Exhibit 4(a) to Form 10-K for the fiscal year ended March 31, 2003 ("2003 10-K").	
4.2	Amended and Restated Articles of Incorporation, as amended.	See Exhibit 3.1 hereto.	
4.3**	Amended and Restated Credit Agreement dated as of August 12, 2010 among the Registrant, the Foreign Subsidiary Borrowers, JPMorgan Chase Bank, N.A. as Administrative Agent, as Swing Line Lender, as LC Issuer, and as a Lender, U.S. Bank, N.A and Wells Fargo Bank, N.A., each as Syndication Agent and as a Lender, M&I Marshall & Ilsley Bank, as Documentation Agent and as a Lender, Associated Bank, N.A., and Comerica Bank.	Exhibit 4.1 to Registrant's Current Report on Form 8-K dated August 12, 2010 ("August 12, 2010 8-K")	
4.4**	Note Purchase and Private Shelf Agreement dated as of August 12, 2010 among the Registrant and the Series A Purchasers named therein of \$125,000,000 6.83% Secured Senior Notes, Series A, due August 12, 2020 and \$25,000,000 Private Shelf Facility and each Prudential Affiliate (as defined therein) that may become bound by certain provisions thereof.	Exhibit 4.2 to August 12, 2010 8-K	
4.5	Amended and Restated Collateral Agency Intercreditor Agreement dated as of August 12, 2010 among the Lenders (as defined therein), the Noteholders (as defined therein) and JPMorgan Chase Bank, N.A. as Collateral Agent.	Exhibit 4.3 to August 12, 2010 8-K	
4.6	Credit Facility Agreement among Modine Holding GmbH, Modine Europe GmbH and Deutsche Bank AG dated as of May 15, 2009.	Exhibit 10.2 to Registrant's Form 10-Q for the quarter ended June 30, 2009 ("Fiscal 2010 First Quarter 10-Q").	
10.1*	Director Emeritus Retirement Plan effective April 1, 1992 (and frozen as of July 1, 2000).	Exhibit 10(a) to Registrant's Form 10-K for the fiscal year ended March 31, 2002 ("2002 10-K").	

10.2*	Employment Agreement between the Registrant and Thomas A. Burke dated as of June 15, 2007.	Exhibit 10.3 to Registrant's Current Report on Form 8-K dated June 15, 2007 8-K ("June 15, 2007 8-K").	
10.3*	Form of Amendment No. 1 to Employment Agreement entered into as of July 1, 2008 with Thomas A. Burke.	Exhibit 10.1 to Registrant's Current Report on Form 8-K dated July 1, 2008.	
10.4*	Form of Change in Control and Termination Agreement (amended and restated) between the Registrant and officers other than Thomas A. Burke.	Exhibit 10(f) to Registrant's Form 10-K for the year ended March 31, 2004 ("2004 10-K").	
10.5*	Employment Agreement, dated April 25, 2009, between Modine Holding GmbH and Klaus Feldmann.	Exhibit 10.1 to Fiscal 2010 First Quarter 10-Q.	
10.6*	2000 Stock Incentive Plan for Non-Employee Directors (Amended and Restated as of March 16, 2005).	Appendix A to Registrant's Proxy Statement for the 2005 Annual Meeting dated June 15, 2005.	
10.7*	Executive Supplemental Retirement Plan (as amended).	Exhibit 10(f) to Registrant's Form 10-K for the fiscal year ended March 31, 2000 ("2000 10-K").	
10.8*	Deferred Compensation Plan (as amended).	Exhibit 10(y) to 2003 10-K.	
10.9*	1994 Incentive Compensation Plan (as amended).	Exhibit 10(o) to 2002 10-K.	
10.10*	Form of Incentive and Non-Qualified Stock Option Agreements.***	Exhibit 10(q) to Registrant's Form 10-K for the fiscal year ended March 31, 2001 ("200110-K").	
10.11	Form of Stock Award Plan. ****	Exhibit 10(p) to 2001 10-K.	
10.12*	2000 Stock Option Plan for Non-Employee Directors.	Exhibit 10(ac) to 2001 10-K.	
10.13*	Form of Director's Stock Option Agreement (for 2000 Stock Option Plan for Non-Employee Directors).***	Exhibit 10(ad) to 200110-K.	
10.14*	2007 Incentive Compensation Plan.	Appendix A to the Registrant's Proxy Statement dated June 18, 2007.	
10.15*	Board of Directors Deferred Compensation Plan.	Exhibit 10(eee) to 2003 10-K.	
10.16*	2008 Incentive Compensation Plan.	Exhibit 10.2 to Registrant's Current report on Form 8-K dated July 17, 2008.	
10.17	Amendment No. 1 to Form of Change in Control and Termination Agreement (amended and restated) between the Registrant and Officers other than Thomas A. Burke		X
18.1	Preferability letter PricewaterhouseCoopers LLP regarding a change in accounting principle dated June 14, 2011.	•	X
21	List of subsidiaries of the Registrant.		X

23	Consent of independent registered public accounting firm.	X
31.1	Rule 13a-14(a)/15d-14(a) Certification of Thomas A. Burke, President and Chief Executive Officer.	X
31.2	Rule 13a-14(a)/15d-14(a) Certification of Michael B. Lucareli, Vice President, Finance, Chief Financial Officer and Treasurer.	, X
32.1	Section 1350 Certification of Thomas A. Burke, President and Chief Executive Officer.	. X
32.2	Section 1350 Certification of Michael B. Lucareli, Vice President, Finance, Chief Financial Officer and Treasurer.	X

- \* Denotes management contract or executive compensation plan or arrangement required to be filed as an exhibit pursuant to Item 15 of Form 10-K.
- \*\* Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Registrant has omitted certain agreements with respect to long-term debt not exceeding 10% of consolidated total assets. The Registrant agrees to furnish a copy of any such agreements to the Securities and Exchange Commission upon request.
- \*\*\* Each year the Company enters into Stock Option Agreements, the terms of which are not materially different from the form agreement included herewith.
- \*\*\*\* Each year the Company enters into a Stock Award Plan, the terms of which are not materially different from the form agreement included herewith.

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### C O R P O R A T E INFORMATION

#### MODINE MANUFACTURING COMPANY

#### **Corporate Headquarters**

Modine Manufacturing Company 1500 DeKoven Avenue Racine, WI 53403-2552 Telephone: 262.636.1200 Fax: 262.636.1424

E-Mail: info@na.modine.com Website: www.modine.com

#### **Technical Centers**

Racine, Wisconsin, USA Bonlanden, Germany

#### **Facilities**

The company operates 27 facilities in 14 countries. For a complete list of locations, please see the company's Form 10-K filed with the Securities and Exchange Commission (SEC) for the fiscal year ended March 31, 2011.

#### Stock Exchange

New York Stock Exchange Ticker Symbol: MOD Modine is a Fortune 1000 company and a member of the Russell 2000 index.

#### Form 10-K Report

Modine's Form 10-K Report, filed in June 2011 with the Securities and Exchange Commission, is contained within this report. It and the proxy statement also are available to shareholders and interested individuals, without charge, by contacting Investor Relations at the company's headquarters address, or by visiting the Investor Relations section at www.modine.com.

### **Modine SEC Filings and News Releases**

Forms 10-K, 10-Q and 8-K, news releases and other company information can be obtained at www.modine.com, or by contacting Investor Relations at the company's headquarters address, by telephone at 262.636.1200 or by e-mail at pr@na.modine.com.

#### **Annual Meeting of Shareholders**

The 2011 Annual Meeting of Shareholders will be held at 9:00 a.m. Central Time on Thursday, July 21 at:

The Pfister Hotel 424 E. Wisconsin Avenue Milwaukee, WI 53202

A formal notice of the meeting, proxy statement and proxy voting card will be mailed to shareholders in accordance with Securities and Exchange Commission regulations.

#### **Independent Registered Public Accounting Firm**

PricewaterhouseCoopers LLP 100 East Wisconsin Avenue Suite 1800 Milwaukee, WI 53202

Telephone: 414.212.1600

### **Transfer Agent and Registrar**

Wells Fargo Shareowner Services is Modine's stock transfer agent and registrar and maintains the company's shareholder records. Shareholders needing information about account records, stock certificates and change of address should contact:

Wells Fargo Bank, N.A. Shareowner Services P.O. Box 64854 St. Paul, MN 55164-0854 Telephone: 800.468.9716

#### Direct Purchase Plan

#### (Shareowner Service Plus Plan)

Shareholders can build their investments in Modine through a no-cost purchase plan for automatically making additional cash purchases of Modine stock. Systematic investments can be established for your account by authorizing direct deductions from your bank account on a monthly basis. To receive plan material and enrollment information, please call 800.468.9716. The Modine Manufacturing Company Direct Stock Purchase Plan is administered by the company's transfer agent, Wells Fargo Shareowner Services. Inquiries may be directed to the address listed above.

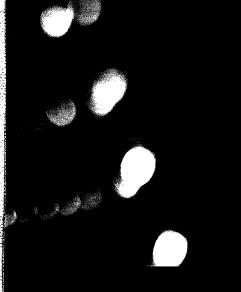
#### **Shareholders**

As of March 31, 2011, there were 3,075 shareholders of record. In addition, Modine estimates that there were approximately 8,208 beneficial shareholders as of that date.

#### Trademarks

Trademarks or registered trademarks of Modine Manufacturing Company are denoted by a registration symbol in this report.

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# OFFICERS & DIRECTORS

### OFFICERS\*

#### Thomas A. Burke

President and Chief Executive Officer Age 54; joined Modine in 2005

#### Scott L. Bowser

Regional Vice President – Americas Age 47; joined Modine in 1998

### Robert R. Kampstra

Vice President, Investor Relations and Corporate Controller Age 37; joined Modine in 2006

### Margaret C. Kelsey

Vice President, Corporate Development, General Counsel and Secretary Age 46; joined Modine in 2001

#### Michael B. Lucareli

Vice President, Finance, Chief Financial Officer and Treasurer Age 42; joined Modine in 1999

### Thomas F. Marry

Executive Vice President – Europe, Asia, and Commercial Products Group Age 50; joined Modine in 1998

#### Scott D. Wollenberg

Vice President, Global Research and Engineering and Chief Technology Officer Age 42; joined Modine in 1992

### **BOARD OF DIRECTORS\***

#### Gary L. Neale

Non-Executive Chairman of the Board of Modine; Retired; formerly Chairman, Chief Executive Officer and President of NiSource Inc. Age 71; Director since 1977

#### David J. Anderson A,B

Retired; formerly President and Chief Executive Officer of Sauer-Danfoss Inc. Age 63; Director since May 2010

#### Thomas A. Burke

President and Chief Executive Officer of Modine Age 54; Director since 2008

#### Charles P. Cooley A,B,D

Senior Vice President and Chief Financial Officer of The Lubrizol Corporation Age 55; Director since 2006

#### Frank P. Incropera A,B,D

Clifford and Evelyn Brosey Professor of Mechanical Engineering of the University of Notre Dame's College of Engineering Age 72; Director since 1999

### Frank W. Jones A,B,D

Independent management consultant; formerly President and Chief Executive Officer of Giddings & Lewis, Inc. Age 71; Director since 1982

### Dennis J. Kuester B.C

Retired; formerly Chairman, Chief Executive Officer and President of Marshall & Ilsley Corporation Age 69; Director since 1993

#### Vincent L. Martin B,C,D

Retired; formerly Chairman and Chief Executive Officer of Jason Incorporated Age 71; Director since 1992

### Larry O. Moore B,C

Retired; formerly Senior Vice President, Module Centers & Operations of Pratt & Whitney Age 61; Director since May 2010

#### Christopher W. Patterson B,C

Retired; formerly President and Chief Executive Officer of Daimler Trucks North America LLC Age 57; Director since May 2010

#### Marsha C. Williams A,B,C

Retired; formerly Senior Vice President and Chief Financial Officer of Orbitz Worldwide, Inc. Age 60; Director since 1999

### Michael T. Yonker B,C

Retired; formerly President and Chief Executive Officer of Portec, Inc. Age 68; Director since 1993

\*Officers and Board of Directors listed as of June 10, 2011

### Committees of the Board

- (A) Audit Committee: This committee, composed solely of independent directors, appoints the independent auditors; works with the independent auditors in determining audit plan and scope; reviews the results of the audit; oversees management's implementation of systems of internal controls and the adequacy of internal accounting controls; reviews and approves all services and fees of the independent accountants; reviews proposed material changes in accounting or financial reporting practices; and reviews required periodic financial statements.
- (B) Corporate Governance and Nominating Committee:
  This committee, also composed solely of independent directors, develops and implements policies and processes relating to corporate governance matters; reviews the backgrounds of prospective nominees to the Board and makes recommendations to the Board regarding such persons; and, in consultation with the Officer, Nomination & Compensation Committee, reviews CEO performance.
- (C) Officer Nomination & Compensation Committee: This committee, also composed solely of independent directors, reviews and recommends candidates for officer positions, recommends compensation for officers, and administers Modine's incentive compensation plans.
- (D) Technology Committee: This committee reviews and makes recommendations to the Board on major strategies and other subjects related to Modine's technology.

Board of Director Committee charters are available on the corporate governance section of www.modine.com.





1500 DeKoven Avenue Racine, Wisconsin 53403-2552 USA www.modine.com

Modine is a Fortune 1000 company and a member of the Russell 2000 index



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