



2010 ANNUAL REPORT

Letter to Shareholders April 2011

Dear Shareholders and Friends:

We are extremely disappointed to report that 2010 was another difficult and expensive year for Greer Bancshares Incorporated. The Company reported a loss before income taxes of \$2,978,136 for the year ended December 31, 2010 which was increased further by a valuation allowance on the Company's net deferred tax assets. The valuation allowance resulted in net income tax expense of \$4,317,748 for the year, and increased the net loss attributable to common stockholders to \$7,937,502 or \$3.19 per share of common stock. Please refer to the enclosed, audited financial statements for further details on the results for 2010.

Recognizing that the loss in 2010 represents the third consecutive year of significant losses, on March 1, 2011, the Board of Directors voluntarily entered into a Consent Order with the Federal Deposit Insurance Corporation and the Commissioner of Banking on behalf of the S. C. Board of Financial Institutions. On March 24, 2011, the Board of Directors also accepted the resignation of Kenneth M. Harper as President and Chief Executive Officer of the Company and Greer State Bank and appointed R. Dennis Hennett as President and Chief Executive Officer, positions Mr. Hennett previously held until his retirement in January 2008.

The Consent Order referenced above represents a corrective action plan with specific timelines for improving the Bank's operations, financial performance, and capital position. We want to emphasize that the Bank has already begun to aggressively address the requirements of the Consent Order and is making good progress in fulfilling those requirements. We are cautiously optimistic that the worst effects of the economic recession and real estate downturn are behind us. In the past few months, we have been encouraged that past due and non-performing loans appear to have stabilized and improved. We recognize, however, the potential for additional losses in our loan portfolio, and we are diligently working with our customers to strengthen loan quality and performance. The Bank has established a strong loan loss reserve position to absorb potential future losses.

The Board of Directors has aggressively addressed and reduced discretionary expenses with the intent of operating the Bank as efficiently as possible. The Board elected to eliminate the Bank's matching contributions to the Company's 401(k) plan for the current year and also reduced significantly the budgets for marketing, donations, education, sponsorships, and travel. While these were difficult and unpleasant decisions, the Board recognizes the necessity for restoring the Bank's profitability and strengthening the Bank's capital position through earnings.

Despite the adversities and economic challenges of the past three years, we remain optimistic that we can successfully work through these difficulties and return Greer State Bank to a sound and profitable institution. There are many indications that the economy is beginning to improve, businesses are beginning to hire again, and real estate values have seemed to stabilize. Nevertheless, recent events in the Middle East and Japan pose potential setbacks for the economy with higher energy prices threatening consumer spending and future economic growth.

We sincerely appreciate the patience and support of our shareholders and customers, and we are especially thankful to our employees for their dedication and loyalty in these difficult times. We pledge our best efforts to merit your continued confidence and trust.

We welcome your comments and suggestions for how we may improve our efforts to serve and communicate with you.

Respectfully submitted,

Walter M. Burch

Chairman of the Board

matter to Bunch

R. Dennis Hennett

President and CEO

Board of Directors

Walter M. Burch Chairman/The Greer Citizen/Retired

Mark S. Ashmore Bros. Inc./Century Concrete, President

Steven M. Bateman Steven M. Bateman, CPA/Owner
Raj K. S. Dhillon Motel Owner and Land Developer
Gary M. Griffin Mutual Home Stores, Vice President

R. Dennis Hennett President & CEO, Greer Bancshares Incorporated and Greer State Bank

Harold K. James James Agency, Inc., Real Estate and Insurance, Vice President/Broker in Charge

Paul D. Lister Lister, Jeter and Lloyd, CPAs, LLC
Theron C. Smith, III Eye Associates of Carolina, PA, President
C. Don Wall Professional Pharmacy of Greer, Inc., President

Greer Bancshares Incorporated Executive Officers

R. Dennis Hennett President & Chief Executive Officer

J. Richard Medlock, Jr. Chief Financial Officer

Greer State Bank Officers

R. Dennis Hennett President & Chief Executive Officer

Victor K. Grout Executive Vice President & Chief Credit Officer/Commercial Banking Manager

J. Richard Medlock, Jr. Executive Vice President & Chief Financial Officer
John Gifford Senior Vice President/Greer Financial Services

William S. Harrill, Jr. Senior Vice President/Mortgage Lending
J. William Hughes Senior Vice President/Consumer Lending

Greg Sisk Senior Vice President/Community Executive - Taylors/Retail Banking Manager

Chris M. Talley Senior Vice President & Chief Operations Officer
E. Pierce Williams, Jr. Senior Vice President/Commercial Banking
Christy H. Blackwell Vice President/Branch Manager of Taylors Office

Jim Boyd Vice President/Commercial Lending
Brad Cantrell Vice President/Chief Credit Administrator
Rick Danner Vice President/Human Resources & Security

Judy A. Edwards Vice President/Risk Management Administrator & Compliance

David Faucette Vice President/Internal Auditor

Sue H. Gaines Vice President/Mortgage Lending Officer Robert M. Hanzel, Jr. Vice President/Credit Administration

John Hobbs Vice President/Controller

Robert M. Lee Vice President/Information Technology
Tim Lincolnhol Vice President/Community Banking
Sandra D. Mason Vice President/Operations Officer

Ann S. Miller Vice President/Manager EDP & Item Processing

Scott Presley Vice President/Construction Lending

Elizabeth C. Sayce Vice President/Manager, Loan Administration

Eric Steele Vice President/Greer Financial Services

Carole Stroud Vice President/Branch Manager of Poinsett Office
Thomas L. Williams Vice President/Branch Manager of North Main Office

Greer State Bank Officers (continued)

Dee Bowen Assistant Vice President/Credit Administration

Terri N. Grady Assistant Vice President/Operations

Pat Harrison Assistant Vice President/Branch Manager of Buncombe Rd. Office

Patti Clifton Banking Officer/Greer Financial Services

Joy Peebles Banking Officer/Loan Production
Leanna Perdue Banking Officer/Credit Administration

Greer State Bank Staff

| Meredith Baker | Jessica Estola | Jennifer Kemp | |
|-------------------|------------------|-----------------|------------------|
| Jolynne Beck | Sherri Forrester | Nikita Mack | Linda Rorie |
| Marsha Bennett | Tracy Forrester | David McCammon | Denise Ross |
| Shea Boyce | Candice Good | Nalani McNeil | Brandy Singleton |
| Nancy Brown | Willie Greer | Cindy Morrell | Mindi Smith |
| Mindi Calvert | Patsy Hairston | Jessica Morrow | Tammy Smith |
| Melissa Carroll | Cindy Hart | Joy Myers | Teresa Smith |
| Angie Coleman | Doris Hendricks | Cindi Patterson | Tammy Thompson |
| Maury Cook | Heather Henson | Brooke Phillips | Kristi Twiddy |
| Karen Corn | Theresa Hice | Cathy Poole | Pat Vaughn |
| Sarah Crutchfield | Angela Hornick | Brandi Prevatte | Pat Wellmon |
| Hilary Dobbins | Shefali Jain | Ann Rainey | Lisa Wiles |
| Grace Edwards | Tonya Kellett | Patsy Robinson | Marie Wilson |

Our Vision: A better life for all

Our Mission:

Exceptional banking for everyday people

Our Values:

Character: Whatever we do, we will do with integrity.

Commitment: Whatever we do, we will do with dedication.

Competence: Whatever we do, we will do with excellence.

Courtesy: Whatever we do, we will do with respect and kindness.



Certified Public Accountants and Advisors

Report of Independent Registered Public Accounting Firm

To the Board of Directors Greer Bancshares Incorporated and Subsidiary Greer, South Carolina

We have audited the accompanying consolidated balance sheets of Greer Bancshares Incorporated and Subsidiary (the "Company") as of December 31, 2010 and 2009, and the related consolidated statements of loss, changes in stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2010. The Company's management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Greer Bancshares Incorporated and Subsidiary as of December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

Jixon Hughes PLLC

Dixon Hughes PLLC Charlotte, North Carolina March 31, 2011

Consolidated Balance Sheets

| | December 31, | | | |
|---|--------------|--------------------------|-------------|---------------|
| <u>Assets</u> | | <u>2010</u> | | <u>2009</u> |
| Cash and due from banks | \$ | 23,700,628 | \$ | 12,222,440 |
| Interest-bearing deposits in banks | | 512,080 | | 441,538 |
| Federal funds sold | | 3,753,673 | | |
| Cash and cash equivalents | | 27,966,381 | | 12,663,978 |
| Investment securities: | | | | 10 / 20 / 222 |
| Available for sale | | 132,812,944 | | 124,984,008 |
| Loans, net of allowance for loan losses of \$7,495,405 and | | 262 505 225 | | 201 079 109 |
| \$6,315,278, respectively Loans held for sale | | 262,505,325 1,082,000 | | 301,078,198 |
| Premises and equipment, net | | 5,253,231 | | 5,951,672 |
| Accrued interest receivable | | 1,828,615 | | 2,054,466 |
| Restricted stock | | 5,309,100 | | 5,936,900 |
| Other real estate owned | | 9,037,961 | | 8,493,968 |
| Deferred tax asset | | 456,589 | | 3,441,052 |
| Other assets | | 10,515,205 | _ | 12,186,323 |
| Total Assets | \$_ | <u>456,767,351</u> | \$ _ | 476,790,565 |
| Liabilities and Stockholders' Equity | | | | |
| Liabilities: | | | | |
| Deposits: | | | | |
| Noninterest bearing | \$ | 36,433,936 | \$ | 33,655,746 |
| Interest bearing | _ | 284,950,991 | | 264,989,786 |
| Total deposits | | 321,384,927 | | 298,645,532 |
| Short term borrowings | | <u>-</u> | | 13,992,931 |
| Long term borrowings | | 113,841,000 | | 132,841,000 |
| Other liabilities | _ | 3,280,072 | _ | 3,358,431 |
| Total Liabilities | | 438,505,999 | _ | 448,837,894 |
| Commitments and contingencies - Note 10 | | | | |
| Stockholders' Equity: | | | | |
| Preferred stock—no par value 200,000 shares authorized; | | | | |
| Preferred stock, Series 2009-SP, no par value, 9,993 shares issued | | | | |
| and outstanding at December 31, 2010 and 2009 | | 9,570,838 | | 9,451,058 |
| Preferred stock, Series 2009-WP, no par value, 500 shares issued | | 665 220 | | 670 120 |
| and outstanding at December 31, 2010 and 2009 | | 555,328 | | 578,139 |
| Common stockpar value \$5 per share, 10,000,000 shares authorized; 2,486,692 shares issued and outstanding at | | | | |
| December 31, 2010 and 2009 | | 12,433,460 | | 12,433,460 |
| Additional paid in capital | | 3,633,607 | | 3,542,201 |
| Retained earnings (accumulated deficit) | | (7,202,524) | | 734,978 |
| Accumulated other comprehensive income (loss) | _ | (729,357) | _ | 1,212,835 |
| Total Stockholders' Equity | | 18,261,352 | _ | 27,952,671 |
| Total Liabilities and Stockholders' Equity | \$ _ | 456,767,351 | \$ _ | 476,790,565 |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Loss

| | For the Years Ended December 31, | | | | | |
|---|----------------------------------|------------------------|-----------|----------------------|----|----------------------|
| | | <u>2010</u> | | 2009 | | 2008 |
| Interest income: | _ | | _ | | _ | |
| Loans, including fees | \$ | 15,923,506 | \$ | 16,667,757 | \$ | 18,490,118 |
| Investment securities: Taxable | | 2 025 064 | | 4 220 272 | | 4 460 702 |
| Tax-exempt | | 3,025,964 1,052,293 | | 4,229,272 967,266 | | 4,460,793 921,115 |
| Federal funds sold | | 29,951 | | 4,172 | | |
| Other | | 11,624 | | 11,747 | | 38,258 13,655 |
| Total interest income | - | 20,043,338 | | 21,880,214 | | 23,923,939 |
| | | 20,0 10,000 | | 21,000,21 | | 20,720,707 |
| Interest expense: Interest on deposit accounts | | 4,790,243 | | 5,871,323 | | 7,721,112 |
| Interest on deposit accounts Interest on short term borrowings | | 5,203 | | 38,201 | | 82,825 |
| Interest on long term borrowings | | 3,827,161 | | 4,636,105 | | 4,985,916 |
| Total interest expense | | 8,622,607 | | 10,545,629 | | 12,789,853 |
| • | | | | | | |
| Net interest income | | 11,420,731 | | 11,334,585 | | 11,134,086 |
| Provision for loan losses | - | 6,674,533 | | 5,185,195 | _ | 4,230,227 |
| Net interest income after provision for loan losses | | 4,746,198 | | 6,149,390 | | 6,903,859 |
| Noninterest income: | | | | | | |
| Customer service fees | | 804,499 | | 874,327 | | 862,463 |
| Gain on sale of investment securities | | 2,208,606 | | 1,093,840 | | 200,451 |
| Impairment loss on investment securities and restricted stock | | | | | | |
| Impairment loss on investment securities and restricted stock | | - | | (464,719) | | (8,366,630) |
| Noncredit-related losses on securities not expected to be sold | | | | | | |
| (recognized in other comprehensive income) | | . | | | | <u> </u> |
| Net impairment loss on investment securities and restricted stock | | · | | (464,719) | | (8,366,630) |
| Other | | 2,059,981 | | 1,723,335 | | 1,981,888 |
| Total noninterest income (loss) | | 5,073,086 | | 3,226,783 | | (5,321,828) |
| Noninterest expenses: | | | | | | |
| Salaries and employee benefits | | 5,554,201 | | 5,676,889 | | 6,092,666 |
| Occupancy and equipment | | 748,774 | | 829,023 | | 922,265 |
| Postage and supplies | | 263,689 | | 255,764 | | 308,948 |
| Marketing expenses | | 105,876 | | 110,517 | | 386,096 |
| Directors fees | | 93,664 | | 191,778 | | 250,419 |
| Professional fees | | 384,193 | | 391,057 | | 442,841 |
| FDIC insurance assessment | | 678,379 | | 849,950 | | 235,599 |
| Other real estate owned and foreclosure expense | | 3,565,007 | | 823,974 | | 150,587 |
| Other | _ | 1,403,637 | | 1,394,769 | _ | 1,653,522 |
| Total noninterest expenses | | 12,797,420 | | 10,523,721 | | 10,442,943 |
| Loss before income taxes | | (2,978,136) | | (1,147,548) | | (8,860,912) |
| Provision (benefit) for income taxes: | | 4,317,748 | | (636,159) | | (3,420,808) |
| Net loss | | (7,295,884) | | (511,389) | | (5,440,104) |
| Preferred stock dividends and net discount accretion | | (641,618) | | (580,563) | | <u> </u> |
| Net loss attributed to common shareholders | \$_ | (7,937,502) | \$ | (1,091,952) | \$ | (5,440,104) |
| Basic net loss per share of common stock | \$ | (3.19) | \$ | (.44) | \$ | (2.19) |
| Diluted net loss per share of common stock | \$ | (3.19) | \$ | (.44) | \$ | (2.19) |
| Weighted average common shares outstanding: Basic | | 2,486,692 | | 2,486,692 | | 2,485,096 |
| Diluted | | 2,486,692 | | 2,486,692 | | 2,485,096 |
| | | | | | | |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Changes in Stockholders' Equity For the Years Ended December 31, 2010, 2009 and 2008

| | Preferred Stock Series | Preferred Stock Series | Common | Stock | Additional Paid In | Retained Earnings (Accumulated | Accumulated Other Comprehensive | Total Stockholders' |
|---|---------------------------|---------------------------|---------------|---------------|-----------------------|--------------------------------------|---------------------------------------|--------------------------|
| | 2009-SP | 2009-WP | <u>Shares</u> | Amount | <u>Capital</u> | Deficit) | Income (Loss) | Equity |
| Balance at December 31, 2007 | \$ - | \$ - | 2,481,836 | \$ 12,409,180 | \$ 3,259,895 | \$ 8,609,670 | \$ 156,777 | \$ 24,435,522 |
| Cumulative effect of a change in accounting principal Net loss Other comprehensive loss, net | | : | : | • | - | (75,031) (5,440,104) | - | (75,031) (5,440,104) |
| of tax: Unrealized holding loss on investment securities, net of income taxes of approximately \$3,143,000 Less reclassification adjustments for | - | - | - | - | - | | (5,044,826) | (5,044,826) |
| losses included in net loss, net of income tax benefit of approximately \$3,128,000 Comprehensive loss | - | - | - | - | - | - | 5,038,532 | 5,038,532 (5,446,398) |
| Stock option exercises pursuant to stock option plan Stock based compensation Dividends declared | | - | 4,8 56 | 24,280 - | 22,680 132,607 | - | - | 46,960 132,607 |
| (\$.51 per share) | | | | | | (1,267,605) | | (1,267,605) |
| Balance at December 31, 2008 | | | 2,486,692 | 12,433,460 | 3,415,182 | 1,826,930 | 150,483 | 17,826,055 |
| Net loss Other comprehensive income (loss), net of tax: Unrealized holding gain on held to maturity investment securities transferred to available | - | - | - | - | | (511,389) | - | (511,389) |
| for sale, net of income tax expense of approximately \$102,000 Unrealized holding gain on available for sale investment | | - <u>-</u> | - | - | | - | 166,164 | 166,164 |
| Securities, net of income tax liability of approximately \$723,000 Less reclassification adjustments for gains included in net loss, net of income tax liability of | | | - | - | | - | 1,180,244 | 1,180,244 |
| approximately \$345,000 Comprehensive income | | | - | - | | | (284,056) | (284,056) 550,963 |
| Issuance of Preferred Stock Discount associated with preferred | 9,993,000 | 500,000 | - | - | | | - | 10,493,000 |
| stock series 2009-SP | (645,185) | - | - | - | | | - | (645,185) |
| Premium associated with preferred stock series 2009-WP | - | 101,595 | - | - | | | - | 101,595 |
| Amortization of premium and discount on preferred stock Stock based compensation | 103,243 | (23,456) | <u>.</u> | <u>-</u> | 127,019 | - (79,787) | - | 127,019 |
| Preferred stock dividend declared | | · | | | | (500,776) | | (500,776) |
| Balance at December 31, 2009 | 9,451,058 | 578,139 | 2,486,692 | 12,433,460 | 3,542,201 | 734,978 | 1,212,835 | 27,952,671 |

(continued)

Consolidated Statements of Changes in Stockholders' Equity For the Years Ended December 31, 2010, 2009 and 2008, Continued

| | Preferred Stock Series | Preferred Stock Series | Common | Stock | Additional Paid In | Retained Earnings (Accumulated | Accumulated Other Comprehensive Income | Total Stockholders' |
|---|---------------------------|---------------------------|---------------------|------------------------|-----------------------------|--------------------------------------|---|------------------------|
| Polonge at December 21, 2000 | 2009-SP | 2009-WP 578,139 | Shares 2.486.602 | Amount \$12,433,460 | <u>Capital</u> 3,542,201 | Deficit) | (Loss) | Equity |
| Balance at December 31, 2009 | 9,451,058 | 378,139 | 2,486,692 | \$12,433,460 | 3,342,201 | 734,978 | 1,212,835 | 27, 952,671 |
| Net loss | - | - | - | - | - | (7,295,884) | - | (7,295,884) |
| Other comprehensive loss, net of tax: | | | | | | | | |
| Unrealized holding loss on | | | | | | | | |
| available for sale securities, net of income | | | | | | | (**** 0.50 | (**** |
| tax benefit of approximately \$351,000 | - | • | - | - | - | - | (572,856) | (572,856) |
| Less reclassification adjustments for gains included in net loss, net of | | | | | | | | |
| income tax benefit of approximately | | | | | | | | |
| \$839,000 | - | - | - | - | - | - | (1,369,336) | (1,369,336) |
| Comprehensive loss | | | | | | | | (9,238,076) |
| Amortization of premium and | | | | | | | | |
| discount on preferred stock | 119,780 | (22,811) | - | - | - | (96,969) | - | • |
| Stock based compensation | - | - | - | - | 91,406 | - | - | 91,406 |
| Preferred stock dividend declared | | | | | | (544,649) | | (544,649) |
| Balance at December 31, 2010 | \$ 9,570,838 | <u>\$ 555,328</u> | 2,486,692 | <u>\$12,433,460</u> | \$ <u>3,633,607</u> | \$ <u>(7,202,524)</u> | \$ <u>(729,357)</u> | \$ <u>18,261,352</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows

| | For the Years Ended December 31, | | | | | |
|--|----------------------------------|---------------|----|--------------|----|--------------|
| | | 2010 | | 2009 | | 2008 |
| Operating activities: | | | | | | |
| Net loss | \$ | (7,295,884) | \$ | (511,389) | \$ | (5,440,104) |
| Adjustments to reconcile net loss to net cash | | | | | | |
| provided by operating activities: | | | | | | |
| Depreciation | | 385,078 | | 435,521 | | 487,428 |
| Amortization of premiums on mortgage-backed securities | | 1,583,721 | | 1,005,479 | | 264,078 |
| Loss (gain) on sale of other real estate owned | | (65,712) | | 86,397 | | - |
| Loss on sale of land | | 3,616 | | - | | - |
| Gain on sale of investment securities | | (2,208,606) | | (1,093,840) | | (200,451) |
| Origination of loans held for sale | | (20,029,386) | | - | | - |
| Proceeds from sale of loans held for sale | | 19,155,666 | | - | | - |
| Gain on sale of loans held for sale | | (208,280) | | - | | - |
| Impairment loss on investment securities | | - | | 153,305 | | 8,366,630 |
| Impairment loss on restricted stock | | • | | 311,414 | | - |
| Impairment loss on other real estate owned | | 2,592,405 | | 443,865 | | - |
| Provision for loan losses | | 6,674,533 | | 5,185,195 | | 4,230,227 |
| Deferred income taxes (benefit) | | 4,200,305 | | 2,321,167 | | (3,723,259) |
| Stock-based compensation | | 91,406 | | 127,019 | | 132,607 |
| Increase in cash surrender value of life insurance | | (284,287) | | (289,976) | | (251,641) |
| Gain from settlement of life insurance | | 263,439 | | (=0>,> / =) | | (=01,011) |
| Decrease (increase) in prepaid FDIC insurance assessment | | 638,850 | | (2,032,903) | | _ |
| Net change in: | | 35 3,55 5 | | (=,00=,500) | | |
| Accrued interest receivable | | 225,851 | | 39,958 | | 353,487 |
| Other assets | | 1,053,116 | | (2,897,785) | | (502,165) |
| Accrued interest payable | | (170,840) | | (498,071) | | (518,418) |
| Other liabilities | | 92,481 | | 42,674 | | (42,544) |
| Net cash provided by operating activities | _ | 6,697,472 | | 2,828,030 | | 3,155,875 |
| The table provided by operating activities | | 91027112# | | | | 5,125,0,0 |
| Investing activities: | | | | | | |
| Activity in available-for-sale securities: | | | | | | |
| Sales | | 88,162,366 | | 33,690,784 | | 14,764,547 |
| Maturities, prepayments and calls | | 27,897,963 | | 21,468,595 | | 10,657,291 |
| Purchases | | (126,422,414) | | (92,476,437) | | (34,073,418) |
| Activity in held to maturity securities: | | | | | | |
| Maturities, prepayments and calls | | - | | 3,118,030 | | 3,609,209 |
| Sales | | - | | 6,063,849 | | - |
| Proceeds from sales of other real estate owned | | 3,506,135 | | 1,017,697 | | - |
| Proceeds from sale of land | | 556,934 | | - | | - |
| Redemption (purchase) of restricted stock | | 627,800 | | (558,390) | | (746,900) |
| Net decrease (increase) in loans | | 25,321,519 | | (8,176,220) | | (51,539,503) |
| Purchase of premises and equipment | | (247,187) | | (92,430) | | (209,381) |
| Purchase of life insurance | _ | | | (50,000) | | |
| Net cash provided by (used for) investing activities | _ | 19,403,116 | | (35,994,522) | | (57,538,155) |

(continued)

Consolidated Statements of Cash Flows, Continued

| | For the Years Ended December 31, | | | | | r 31, |
|--|----------------------------------|--------------|----|--------------|-----|--------------|
| | | <u>2010</u> | | 2009 | | 2008 |
| Financing activities: | | | | | | |
| Net increase in deposits | \$ | 22,739,395 | \$ | 16,520,847 | \$ | 37,531,525 |
| Net increase (decrease) in short term borrowings | | (13,992,931) | | 9,992,931 | | 996,000 |
| Repayment of notes payable to FHLB | | (35,000,000) | | (52,900,000) | | (45,400,000) |
| Proceeds from notes payable to FHLB | | 16,000,000 | | 56,400,000 | | 61,300,000 |
| Proceeds from issuance of preferred stock | | - | | 9,949,410 | | • |
| Proceeds from exercise of stock options | | - | | - | | 46,960 |
| Cash dividends paid on common stock | | - | | - | | (1,267,605) |
| Cash dividends paid on preferred stock | | (544,649) | | (432,694) | | - |
| Net cash provided by (used for) financing activities | | (10,798,185) | | 39,530,494 | | 53,206,880 |
| • | | | | | | |
| Net increase (decrease) in cash and cash equivalents | | 15,302,403 | | 6,364,002 | | (1,175,400) |
| Cash and cash equivalents, beginning of period | _ | 12,663,978 | | 6,299,976 | | 7,475,376 |
| Cash and cash equivalents, end of period | \$_ | 27,966,381 | \$ | 12,663,978 | \$ | 6,299,976 |
| Cash paid for: | | | | | | |
| Cash paid during the year for: | | | | | | |
| Interest | \$_ | 8,793,567 | \$ | 10,545,629 | \$ | 13,308,271 |
| Interest | Φ | <u> </u> | Φ | 10,343,029 | ⊅== | 13,308,471 |
| Income taxes | \$_ | (830,412) | \$ | - | \$ | 450,881 |
| Non-cash investing and financing activities: | | | | | | |
| Real estate acquired in satisfaction of loans | \$_ | 7,535,001 | \$ | 8,031,112 | \$ | 1,800,372 |
| | | | | | | |
| Loans to facilitate sale of other real estate owned | \$ | 958,180 | \$ | 168,443 | \$ | - |
| Transfer of investment securities from held to maturity to | | | | | | |
| available for sale, due to change of intent to sell investment | | | | | | |
| securities | \$ | - | \$ | 6,795,372 | \$ | _ |
| | - | : | - | | *== | |
| Unrealized gain on transfer of held to maturity investment securities | | | | | | |
| to available for sale investment securities, net of tax | \$ | _ | \$ | 166,164 | \$ | <u>-</u> |
| | · - | | *= | | Ψ== | |
| Dividends payable | \$_ | - | \$ | 68,082 | \$ | |
| Adoption of new accounting principle charged to retained earnings | \$ | | \$ | | \$ | (75,031) |
| | | | | | | |
| Unrealized gains (losses) on available for sale investment securities net of tax | \$_ | (1,942,192) | \$ | 1,062,352 | \$ | (6,294) |

The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements December 31, 2010, 2009 and 2008

1. Summary of Significant Accounting Policies

Organization - Greer State Bank (the "Bank") was organized under a state banking charter in August 1988, and commenced operations on January 3, 1989. Greer Bancshares Incorporated is a South Carolina Company formed in July 2001, primarily to hold all of the capital stock of Greer State Bank. The Bank engages in commercial and retail banking, emphasizing the needs of small to medium sized businesses, professional concerns and individuals, primarily in Greer and surrounding areas in the upstate of South Carolina. The accompanying consolidated financial statements include the accounts of the holding company and its wholly owned subsidiary (herein referred to as the "Company").

<u>Nature of Operations</u> - The primary activity of the holding company is to hold its investment in the Bank. The Bank operates under a state bank charter and provides full banking services. The Bank is subject to regulation by the Federal Deposit Insurance Corporation ("FDIC") and the South Carolina Board of Financial Institutions. The holding company is regulated by the Federal Reserve Bank of Richmond.

Greer Financial Services, a division of the Bank, provides financial management services and non-deposit product sales.

<u>Principles of Consolidation</u> - The consolidated financial statements include the accounts of the Company and its subsidiary. All significant intercompany items are eliminated in consolidation.

<u>Business Segments</u> - The Company reports all activities as one business segment. In determining the appropriateness of segment definition, the materiality of the potential segment and components of the business about which financial information is available and regularly evaluated relative to resource allocation and performance assessment is considered.

<u>Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash Equivalents</u> - For the purpose of presentation in the statements of cash flows, the Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

<u>Securities Held to Maturity</u> - Bonds, notes and debentures for which there is the positive intent and ability to hold to maturity are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity or to call dates.

<u>Securities Available for Sale</u> - Available-for-sale securities are reported at fair value and consist of bonds, notes, debentures and certain equity securities not classified as trading securities or as held-to-maturity securities. Unrealized holding gains and losses, net of tax, on available-for-sale securities are reported as a net amount in a separate component of stockholders' equity.

Realized gains and losses on the sale of investment securities are determined using the specific-identification method. Premiums and discounts are recognized in interest income using the interest method over the period to maturity or to call dates.

Other Than Temporary Impairment - Declines in the fair value of individual held-to-maturity and available-for-sale securities below cost that are other than temporary are reflected as write-downs of the individual securities to fair value. For securities that we do not expect to sell or it is more likely than not that the Company will not be required to sell, the other-than-temporary impairment ("OTTI") is separated into credit and noncredit components. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income, while the noncredit-related OTTI is recognized in other comprehensive income (loss). Noncredit-related OTTI results from other factors, including increased liquidity spreads. For securities for which there is an expectation to sell, all impairment is recognized in noninterest income.

<u>Concentrations of Credit Risk</u> - The Bank grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by loans to borrowers located throughout the Greater Greer area of the upstate of South Carolina, and many of those loans are secured by real estate located in that market area. The ability of our debtors to honor their loan agreements is dependent upon the general economic conditions in this area.

Comprehensive Income (Loss) - Comprehensive income (loss) reflects the change in equity during the year arising from transactions and events other than investments by and distributions to shareholders. It consists of net loss adjusted for certain other changes in assets and liabilities that are reported as separate components of stockholders' equity rather than as income or expense. The statement of changes in stockholders' equity includes the components of comprehensive income (loss). Accumulated other comprehensive income (loss) at December 31, 2010 and 2009 consisted solely of unrealized gains and losses on investment securities.

<u>Loans and Interest Income</u> - Loans are reported at their outstanding unpaid principal balances adjusted for the allowance for loan losses, net deferred loan fees and any unearned discounts. Interest income is accrued and taken into income based upon the interest method.

The accrual of interest on loans is discontinued when, in the judgment of management, the interest will not be collectible in the normal course of business. Accrual of interest on such loans is

typically discontinued when the loan is 90 days past due or impaired. All interest accrued, but not collected for loans that are placed on non-accrual or charged off, is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Allowance for Loan Losses - The allowance for loan losses is based on management's ongoing evaluation of the loan portfolio and reflects an amount that, in management's opinion, is adequate to absorb probable losses in the existing portfolio. Additions to the allowance for loan losses are provided by charges to earnings. Loan losses are charged against the allowance when the ultimate uncollectibility of a loan balance is determined. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a monthly basis by management. The evaluation includes the periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, impairment and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent. Appraisals are obtained on collateral dependent loans and other real estate owned every nine to twelve months. Impairment valuations are reviewed no less than quarterly.

Large groups of smaller balance homogeneous loans are collectively evaluated for the necessary allowance. Accordingly, individual consumer and residential loans are not separately evaluated for impairment.

Loans Held for Sale - Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or market value. The Company controls its interest rate risk with respect to mortgage loans held for sale and loan commitments expected to close by entering into agreements to sell loans. The Company records loan commitments related to the origination of mortgage loans held for sale as derivative instruments. The Company's commitments for fixed rate mortgage loans, generally last 30 to 45 days and are at market rates when initiated. The aggregate market value of mortgage loans held for sale takes into account the sales prices of such agreements. The Company also provides currently for any losses on uncovered commitments to lend or sell. The Company sells mortgage loans servicing released.

<u>Premises and Equipment</u> - Land is carried at cost. Premises and equipment are stated at cost, net of accumulated depreciation. Depreciation is charged using the straight-line method over the useful lives (three to thirty-nine years) of the assets. Additions to premises and equipment and major replacements or improvements are capitalized at cost. Maintenance, repairs and minor replacements are expensed when incurred. Gains and losses on routine dispositions are reflected in current earnings.

Other Real Estate Owned — Other real estate owned ("OREO") is stated at net realizable value at the time of foreclosure. Market values of OREO are reviewed regularly and valuation allowances are established when the carrying value exceeds the estimated net realizable value. Gains and losses on OREO are recorded at the time of sale. Costs to maintain the real estate are expensed after acquisition.

Restricted Stock - Restricted stock consists of non-marketable equity securities including investments in the stock of the Federal Home Loan Bank ("FHLB") and Community Bankers Bank. These stocks have no ready market and no quoted market value. Because of the redemption provisions of the restricted stock, the Bank estimates that fair value equals cost for these investments resulting in no impairment at December 31, 2010. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank. The stock is pledged to collateralize such borrowings. At December 31, 2010 and 2009, the investment in the Federal Home Loan Bank stock was \$5,263,700 and \$5,891,500, respectively. At December 31, 2010 and 2009, the investment in Community Bankers Bank was \$45,400. Dividends received on these stocks are included in interest income.

<u>Stock-Based Compensation</u> - Compensation cost for stock-based payments is measured based on the fair value of the award, which most commonly includes restricted stock (i.e., unvested common stock), stock options, and stock appreciation rights at the grant date and is recognized in the consolidated financial statements on a straight-line basis over the requisite service period for service-based awards. The fair value of restricted stock is determined based on the price of the Company's common stock on the date of grant. The fair value of stock options is estimated at the date of grant using a Black-Scholes option pricing model and related assumptions.

<u>Income Taxes</u> - Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized. As of December 31, 2010, the Company had recorded a deferred tax valuation allowance of \$5,810,730. In considering whether a valuation allowance is needed, management considers all available evidence, including the existence of available reversing temporary differences, the ability to generate future taxable income and available tax planning strategies. It is possible that the Company's management may conclude in future periods that a valuation allowance is not necessary for some or all of its deferred tax assets. As a result, a portion or all of the valuation allowance may be reversed.

<u>Earnings Per Share of Common Stock</u> - Basic and diluted net loss per share of common stock are presented after giving retroactive effect to stock splits and dividends. The assumed conversion of stock options using the treasury stock method creates the difference between basic and diluted net loss per share. Loss per share is calculated by dividing net loss attributed to common shareholders by the weighted average number of common shares outstanding for each period presented. Anti-dilutive options totaling 326,122, 350,347 and 370,122 have been excluded from the net loss per share calculation for the years ended December 31, 2010, 2009 and 2008, respectively.

<u>Off-Balance Sheet Credit Related Financial Instruments</u> - In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded.

Reclassification - Certain amounts in the 2009 and 2008 consolidated financial statements have been reclassified to conform to the 2010 presentation. The reclassifications had no effect on net loss or stockholders' equity as previously reported.

Recent Accounting Pronouncements - The following is a summary of recent authoritative pronouncements that affect accounting, reporting and disclosure of financial information by the Company:

In July 2010, Financial Accounting Standards Board ("FASB") issued new guidance regarding disclosures about the credit quality of financing receivables and the allowance for credit losses, referred to as ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This guidance requires additional disclosures about the credit quality of financing receivables, such as aging information and credit quality indicators. In addition, disclosures must be disaggregated by portfolio segment or class based on how a company develops its allowance for credit losses and how it manages its credit exposure. Most of the requirements are effective for the fourth quarter of 2010 with certain additional disclosures required for the first quarter of 2011. The adoption of this standard did not have a material impact on the Company's

financial position and results of operations, but did increase the amount and quality of the credit quality disclosures in the notes to the consolidated financial statements.

In January 2010, the FASB issued an update to the previously issued accounting standards for fair value measurement and disclosures. The update is referred to as ASU No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820)—Improving Disclosures About Fair Value Measurements." ASU 2010-06 requires expanded disclosures related to fair value measurements including (i) the amounts of significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy and the reasons for the transfers, (ii) the reasons for transfers of assets or liabilities in or out of Level 3 of the fair value hierarchy, with significant transfers disclosed separately, (iii) the policy for determining when transfers between levels of the fair value hierarchy are recognized and (iv) for recurring fair value measurements of assets and liabilities in Level 3 of the fair value hierarchy, a gross presentation of information about purchases, sales, issuances and settlements. ASU 2010-06 further clarifies that (i) fair value measurement disclosures should be provided for each class of assets and liabilities (rather than major category), which would generally be a subset of assets or liabilities within a line item in the statement of financial position and (ii) companies should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for each class of assets and liabilities included in Levels 2 and 3 of the fair value hierarchy. The disclosures related to the gross presentation of purchases, sales, issuances and settlements of assets and liabilities included in Level 3 of the fair value hierarchy will be required for the Company beginning January 1, 2011. The remaining disclosure requirements and clarifications made by ASU 2010-06 became effective for the Company on January 1, 2010.

2. <u>Investment Securities</u>

The amortized cost, gross unrealized gains and losses, and estimated fair value of investment securities are as follows:

| | December 31, 2010 | | | | | | | | | |
|--------------------------------|-----------------------|----|-----------------------------------|--------------------------------------|-----------------------------------|--|--|--|--|--|
| | Amortized U | | Gross realized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Estimated Fair <u>Value</u> | | | | | |
| Available for sale: | | | | | | | | | | |
| Mortgage-backed securities | \$102,399,539 | \$ | 618,774 | \$ 1,225,009 | \$101,793,304 | | | | | |
| Municipal securities | 31,263,508 | | 186,910 | 812,675 | 30,637,743 | | | | | |
| Collateralized debt obligation | 335,844 | | 46,053 | <u>-</u> | 381,897 | | | | | |
| | \$ <u>133,998,891</u> | \$ | 851,737 | \$ <u>2,037,684</u> | \$ <u>132,812,944</u> | | | | | |

| | December 31, 2009 | | | | | | | | | |
|--------------------------------|-----------------------|-------------------------------------|--------------------------------------|-----------------------------------|--|--|--|--|--|--|
| | Amortized <u>Cost</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Estimated Fair <u>Value</u> | | | | | | |
| Available for sale: | | | | | | | | | | |
| United States Government and | | | | | | | | | | |
| other agency obligations | \$ 2,013,573 | \$ - | \$ 25,811 | \$ 1,987,762 | | | | | | |
| Mortgage-backed securities | 98,114,906 | 1,951,486 | 192,527 | 99,873,865 | | | | | | |
| Municipal securities | 22,547,597 | 377,788 | 138,848 | 22,786,537 | | | | | | |
| Collateralized debt obligation | 335,844 | <u>-</u> | <u>-</u> | 335,844 | | | | | | |
| J | \$123,011,920 | \$ 2,329,274 | \$ 357,186 | \$124,984,008 | | | | | | |

The amortized cost and estimated fair value of investment securities at December 31, 2010 by contractual maturity for debt securities are shown below. Mortgage-backed securities have not been scheduled since expected maturities will differ from contractual maturities because borrowers may have the right to prepay the obligations.

| | Available for Sale | | | | |
|--------------------------------|-----------------------|-----------------------|--|--|--|
| | Amortized | | | | |
| | Cost | Fair Value | | | |
| Due in 1 year | \$ - | \$ - | | | |
| Over 1 year through 5 years | 718,425 | 736,636 | | | |
| After 5 years through 10 years | 9,139,627 | 9,195,684 | | | |
| Over 10 years | <u>21,741,300</u> | <u>21,087,320</u> | | | |
| | 31,599,352 | 31,019,640 | | | |
| Mortgage backed securities | 102,399,539 | 101,793,304 | | | |
| Total | \$ <u>133,998,891</u> | \$ <u>132,812,944</u> | | | |

Investment securities with an aggregate book value of approximately \$92,579,000 and \$108,724,000 at December 31, 2010 and 2009, respectively, were pledged to secure public deposits, Federal Home Loan Bank borrowings and repurchase agreements.

The fair value of securities with temporary impairment at December 31, 2010 and 2009 is shown below:

| | Less Than T | welve Months | Over Twe | lve Months |
|----------------------------|--------------|-----------------------------|-------------------|----------------------|
| <u>2010</u> | Fair Value | Unrealized <u>Losses</u> | Fair Value | Unrealized Losses |
| Description of securities: | | | | |
| Mortgage backed securities | \$56,366,543 | \$ 1,225,009 | \$ - | \$ - |
| Municipal securities | 14,930,401 | 694,352 | 881,660 | 118,323 |
| Total | \$71,296,944 | \$ <u>1,919,361</u> | \$ <u>881,660</u> | \$ <u>118,323</u> |

| | Less Than T | welve Months | Over Twelve Months | | | |
|--|-------------------------|-----------------------------|--------------------|-----------------------------|--|--|
| 2009 | Fair Value | Unrealized <u>Losses</u> | Fair Value | Unrealized <u>Losses</u> | | |
| Description of securities: United States Government and other agency obligations | \$ 1,987,762 | \$ 25,811 | \$ - | \$ - | | |
| Mortgage backed securities Municipal securities | 15,702,486 4,399,202 | 192,527 93,862 | 435,014 | 44,986 | | |
| Total | \$ <u>22,089,450</u> | \$ <u>312,200</u> | \$ <u>435,014</u> | \$ <u>44,986</u> | | |

Management believes all of the unrealized losses as of December 31, 2010 and 2009 result from temporary changes in market conditions related to interest rates and liquidity spreads. Thirty-three municipals and sixteen mortgage-backed securities had unrealized losses at December 31, 2010 while at December 31, 2009, nine were municipals and sixteen were mortgage-backed securities. The temporary impairment is due primarily to changes in the short and long term interest rate environment since the purchase of the securities and is not related to credit issues of the issuer. The Bank has sufficient cash, investments showing unrealized gains and borrowing sources to provide sufficient liquidity to hold the securities with unrealized losses until maturity or a recovery of fair value, if necessary.

The Company reviews its investment portfolio on a quarterly basis, judging each investment for OTTI. For securities for which there is no expectation to sell or it is more likely than not that management will not be required to sell, the OTTI is separated into credit and noncredit components. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income, while the noncredit-related OTTI is recognized in the other comprehensive income (loss). Noncredit-related OTTI results from other factors, including increased liquidity spreads. For securities for which there is an expectation to sell, all impairment is recognized in noninterest income.

The Company owns a collateralized debt obligation for which it would sell prior to fully recovering any unrealized loss. The security is collateralized by subordinated debt issued by approximately forty-two commercial banks located throughout the United States. This security was valued considering multiple stress scenarios using current assumptions for underlying collateral defaults, loss severity and prepayments. The present value of the future cash flows was calculated using 10% as a discount rate. The difference in the present value and the carrying value of the security would be OTTI, if any. During the years ended December 31, 2009 and 2008 the Company has recognized OTTI of \$153,305 and \$583,319, respectively, through noninterest income. The security is currently carried at an estimated fair value of \$381,897 at December 31, 2010.

The following table presents more detail on the collateralized debt obligation as of December 31, 2010 with an original par value of approximately \$1,087,000. These details are listed separately due to the inherent level of risk for continued OTTI on this security.

| Description | Cusim# | Current Credit | Book | Fair | Unrealized | Present Value Discounted |
|---|-----------|-------------------|--------------|------------|------------|--------------------------|
| Description | Cusip# | Rating | <u>Value</u> | Value | Loss_ | Cash Flow |
| Collateralized debt obligation Trapeza 2003-5A | 89412RAL9 | Ca | \$335,844 | \$ 381,897 | \$ - | \$ 381,897 |

The Company held \$311,414 of restricted stock in Community Financial Services, Inc., holding company for Silverton Bank, at March 31, 2009. On May 1, 2009 the Office of the Comptroller of the Currency ("OCC") closed Silverton Bank after which the Federal Deposit Insurance Company ("FDIC") created a bridge bank, Silverton Bridge Bank, N.A. to take over operations. The restricted stock was determined to have no value. The Company recognized a write-down of \$311,414 through noninterest income representing permanent impairment.

The Bank previously held 320,000 shares of Series S Federal National Mortgage Association ("FNMA") stock in its available-for-sale investment portfolio, with an initial cost of approximately \$8,049,000.

On September 7, 2008, the United States Department of Treasury and the Federal Housing Finance Agency ("FHFA") announced that both the FNMA and the Federal Home Loan Mortgage Corporation ("FHLMC") were being placed under conservatorship and that management of the entities would be under the control of the FHFA, which is their regulator. The plan announced by the Treasury Department and the FHFA includes, among other things, the elimination of dividends on FNMA and FHMLC common and preferred stock. Further, the preferred stock of FNMA and FHLMC were also downgraded by rating agencies to below investment grade.

Management concluded in view of these facts the market value decline was other than temporary and recorded impairment of approximately \$7,784,000 related to its holdings of FNMA preferred stock through noninterest income in 2008.

In September 2009, the investment portfolio was analyzed for specific securities to sell that would benefit the Company by realizing gains while maintaining yields and slightly extending average lives through new investment purchases. As a result of the analysis, on September 17, 2009, securities with book values totaling \$11,714,738 were sold of which \$5,922,089 were classified as held to maturity. Management determined the remaining pool of investment securities classified as held to maturity were tainted by this transaction and reclassified the remaining balance to available for sale as required by FASB ASC 320, *Investments-Debt and Equity Securities*. For the year ended

December 31, 2009, unrealized gains of \$166,164 (net of tax) were included in other comprehensive income that related to these transferred securities.

Gross realized gains, gross realized losses and sale proceeds for held to maturity and available for sale securities for the years ended December 31 are summarized as follows. These net gains or losses are shown in noninterest income as gain on sale of investment securities.

| | <u>Hele</u> 2010 | <u>rities</u> 2008 | | |
|---|------------------------|-----------------------------|----------------------|--|
| Gross realized gains Gross realized losses | \$ - | \$ 141,760 | \$ - - | |
| Net gain on held to maturity securities | \$ <u>-</u> | \$ <u>141,760</u> | \$ <u>-</u> | |
| Sale proceeds | \$ _ | \$ <u>6,063,849</u> | \$ | |
| | <u>2010</u> | Available for sal 2009 | <u>e</u> 2008 | |
| Gross realized gains Gross realized losses | \$ 2,265,247 56,641 | \$ 969,489 <u>17,409</u> | \$ 202,981 2,530 | |
| Net gain on available for sale securities | \$ <u>2,208,606</u> | \$ <u>952,080</u> | \$ <u>200,451</u> | |
| Sale proceeds | \$ <u>88,162,366</u> | \$ <u>33,690,784</u> | \$ <u>14,764,547</u> | |

3. Loans

Year-end loans consisted of the following:

| can the loans tonsisted of the following. | | | | |
|---|----|---|----|--------------|
| | | <u> 2010</u> | | <u> 2009</u> |
| Commercial and industrial: | | | | |
| Commercial | \$ | 49,467,265 | \$ | 60,326,687 |
| Leases & other | · | 342,323 | • | 597,731 |
| Total commercial and industrial: | | 49,809,588 | | 60,924,418 |
| | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 00,521,110 |
| Commercial real estate: | | | | |
| Construction/land | | 40,243,049 | | 68,098,644 |
| Commercial mortgages - owner occupie | d | 42,568,339 | | 45,543,633 |
| Other commercial mortgages | | 71,213,329 | | _55,975,914 |
| Total commercial real estate | | 154,024,717 | | 169,618,191 |
| | | ', ',' - ' | | , |
| Consumer real estate: | | | | |
| 1-4 residential | | 35,027,156 | | 41,232,212 |
| Home equity loans and lines of credit | | 25,846,143 | | 27,361,235 |
| Total consumer real estate | | 60,873,299 | | 68,593,447 |
| | | | | ,, |
| Consumer installment: | | 5,293,126 | | 8,257,420 |
| • | | | | |
| Total loans | | 270,000,730 | | 307,393,476 |
| | | , | | ,, |
| Allowance for loan losses | | (7,495,405) | | (6,315,278) |
| | | / | | |
| Net loans | \$ | 262,505,325 | \$ | 301,078,198 |
| | • | | _ | <u></u> |

Loans totaling approximately \$113,217,000 were pledged as collateral for borrowings from the FHLB and Federal Reserve.

Loan Origination/Risk Management. The Bank has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

Commercial and industrial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationship banking rather than transactional banking. Management examines current

and projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria.

With respect to loans to developers and builders that are secured by non-owner occupied properties that may be originated from time to time, management generally requires the borrower to have had an existing relationship with the Bank and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Bank until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, general economic conditions and the availability of long-term financing.

Consumer loans are originated and underwritten based on policies and procedures developed and modified by Bank management. The relatively small loan amounts that are spread across many individual borrowers, minimizes risk. Underwriting standards for 1-4 residential and home equity loans include, but are not limited to, a maximum loan-to-value percentage of 80%, collection remedies, the number of such loans a borrower can have at one time and documentation requirements.

The Bank engages an independent loan review company to review and validate the credit risk program on a periodic basis. Results of these reviews are presented to management. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the lending policies and procedures.

Non-Accrual and Past Due Loans. Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans that are 90 days past due are placed on non-accrual status or when, in management's opinion, the borrower may be unable to meet payment obligations as they become due. Loans may be placed on non-accrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Non-accrual loans, segregated by class of loans, were as follows as of December 31, 2010:

| Commercial and industrial: | |
|---------------------------------------|-------------------------|
| Commercial | \$ 2,739,324 |
| Leases & other | - |
| Commercial real estate: | |
| Construction/land | 6,994,640 |
| Commercial mortgages - owner occupied | 2,864,715 |
| Other commercial mortgages | 4,749,749 |
| Consumer real estate: | |
| 1-4 residential | 310,860 |
| Home equity loans and lines of credit | 794,273 |
| Consumer installment: | |
| Consumer installment | <u>251,025</u> |
| Total | \$ <u>18,704,586</u> |

Non-accrual loans totaled approximately \$6,724,738 at December 31, 2009. The gross interest income that would have been recorded under the original terms of the non-accrual loans amounted to approximately \$735,000 in 2010, \$253,000 in 2009 and \$505,000 in 2008. No interest income was recognized on non-accrual loans in 2010, 2009 or 2008.

An analysis of past due loans, segregated by class of loans, as of December 31, 2010 follows:

| | Loans 30-89 days | Loans 90 or more days | _ | Total past due | Current loans | _ | Total loans | an | 0 days d still cruing |
|-----------------------------|---------------------|-----------------------|----|----------------|-------------------|----|-------------|----|-----------------------------|
| Commercial and industrial: | | | | | | | - | | _ |
| Commercial | \$ 4,734,145 | \$ 310,640 | \$ | 5,044,785 | \$ 44,422,480 | \$ | 49,467,265 | \$ | - |
| Leases & other | - | - | | - | 342,323 | | 342,323 | | - |
| Commercial real estate: | | | | | | | | | |
| Construction/land | 910,278 | 5,597,523 | | 6,507,801 | 32,735,248 | | 39,243,049 | | - |
| Commercial mortgages - | | | | | | | | | |
| owner occupied | 2,595,566 | 1,840,705 | | 4,436,271 | 38,132,068 | | 42,568,339 | | - |
| Other commercial mortgages | 1,418,584 | 1,955,078 | | 3,373,662 | 68,839,667 | | 72,213,329 | | - |
| Consumer real estate: | | | | | | | | | |
| 1-4 residential | 1,743,050 | 95,605 | | 1,838,655 | 33,188,501 | | 35,027,156 | | - |
| Home equity loans and lines | | | | | | | , , | | |
| of credit | 1,046,987 | 749,213 | | 1,796,200 | 24,049,943 | | 25,846,143 | | - |
| Consumer installment: | | | | | | | | | |
| Consumer installment | 377,644 | 123,853 | | <u>501,497</u> | 4,791,629 | | 5,293,126 | | - |
| Total | \$ 12,826,254 | \$ 10,672,617 | \$ | 23,498,871 | \$ 246,501,859 | \$ | 270,000,730 | \$ | - |

Impaired Loans. Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Impaired loans are summarized as follows:

| | Unpaid contractual principal balance | Recorded investment with no allowance | Recorded investment with allowance | Total recorded investment | Related allowance |
|---------------------------------------|---|---------------------------------------|------------------------------------|---------------------------|-------------------|
| Commercial and industrial: | | | | | |
| Commercial | \$ 4,145,056 | \$ 2,564,060 | \$ 853,276 | \$ 3,417,336 | \$ 491,824 |
| Leases & other | | | | | |
| Commercial real estate: | | | | | |
| Construction/land | 7,497,621 | 5,313,668 | 1,883,275 | 7,196,943 | 443,635 |
| Commercial mortgages - owner occupied | 1,884,292 | 1,184,989 | 566,292 | 1,751,281 | 35,292 |
| Other commercial mortgages | 8,817,757 | 6,200,017 | 1,414,668 | 7,614,685 | _514,668 |
| Total | \$ 22,344,726 | \$ 15.262.734 | \$ _4.717.511 | \$ 19.980.245 | \$ 1,485,419 |

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had balances of \$4,026,923 with a valuation allowance of \$1,039,231 at December 31, 2009. An additional provision for loan losses of approximately \$206,000 was recorded on these loans for the year ended December 31, 2009.

The average recorded investment in impaired loans was \$13,480,790 and \$6,682,674 in 2010 and 2009, respectively.

Credit Quality Indicators. As part of the on-going monitoring of credit quality of the Bank's loan portfolio, management tracks certain credit quality indicators including trends related to 1) the weighted-average risk rate of loan pools, 2) the level of classified loans, 3) non-performing loans and 4) general local economic conditions.

Management utilizes a risk rating matrix to assign a risk rate to each of its loans. Loans are rated on a scale of 1-7. A description of the general characteristics of the 7 risk ratings is as follows:

- Risk ratings 1-3 (Pass) These risk ratings include loans to high credit quality borrowers
 with satisfactory credit and repayment history, stable trends in industry and company
 performance, management that exhibits average strength in comparison to others in the
 industry, sound repayment sources and average to above average individual or guarantor
 support.
- Risk rating 4 (Monitor) This risk rating includes loans to borrowers with satisfactory credit, some slow repayment history, stable trends in their industry and positive operating trends. Financial conditions are achieving performance expectations at a slower pace than anticipated. Management changes, interim losses and repayment sources are somewhat strained but there is satisfactory individual or guarantor support.
- Risk rating 5 (Watch) This risk rating includes loans to borrowers with increasing delinquency history, stable to decreasing or adverse trends in their industry and company performance, adverse trends in operations, marginal primary repayment sources with secondary repayment sources available, marginal debt service coverage, some identifiable risk of collection and limited individual or guarantor support.
- Risk rating 6 (Substandard) This risk rating includes loans to borrowers with demonstration of inability to perform in a timely manner, decreasing or adverse trends in their industry and company performance, well-defined weakness in management, profitability or liquidity, limited repayment sources and individual or guarantor support is declining. There is a distinct possibility the Bank will sustain losses related to this risk rating if deficiencies are not corrected.
- Risk rating 7 (Doubtful) This risk rating includes loans to borrowers with demonstration of
 inability to perform in a timely manner and no customer response, decreasing or adverse
 trends in industry, high possibility Bank will sustain loss unless pending factors are
 successful, full collection or liquidation is highly questionable and improbable, repayment
 sources are severely impaired or nonexistent and no individual or guarantor support.

The following table represents risk rating loan totals, segregated by class.

| | Risk rating | | Risk rating 4 | Risk rating 5 | Risk rating 6 | Total |
|---------------------------------------|-------------------|----|-------------------|--------------------------|-------------------------|-------------------|
| Commercial and industrial: | - | - | | | | |
| Commercial | \$ 17,731,078 | \$ | 16,846,780 | \$ 4,011,535 | \$ 10,877,872 | \$ 49,467,265 |
| Leases & other | 342,323 | | - | - | - | 342,323 |
| Commercial real estate: | | | | | | |
| Construction/land | 9,731,657 | | 12,255,765 | 1,678,724 | 16,576,903 | 40,243,049 |
| Commercial mortgages - owner occupied | 28,329,364 | | 5,511,148 | 2,623,907 | 6,103,920 | 42,568,339 |
| Other commercial mortgages | 26,221,405 | | 24,493,595 | 4,170,650 | 16,327,679 | 71,213,329 |
| Consumer real estate: | | | | | | |
| 1-4 residential | 26,999,239 | | 3,389,263 | 3,100,485 | 1,538,169 | 35,027,156 |
| Home equity loans and lines of credit | 21,087,929 | | 1,957,251 | 1,192,358 | 1,608,605 | 25,846,143 |
| Consumer installment: | | | | | | |
| Consumer installment | 4,373,078 | | 110,350 | 189,875 | 619,823 | 5,293,126 |
| Total | \$ 134,816,073 | \$ | <u>64,564,152</u> | \$ 16,9 <u>67,534</u> | \$ <u>53,652,971</u> | \$ 270,000,730 |

Net chargeoffs, segregated by class of loans, were as follows in 2010

| Commercial and industrial: | |
|---------------------------------------|------------------|
| Commercial | \$ 1,074,476 |
| Leases & other | |
| Commercial real estate: | |
| Construction/land | 2,509,597 |
| Commercial mortgages - owner occupied | 33,244 |
| Other commercial mortgages | 1,041,098 |
| Consumer real estate: | |
| 1-4 residential | 623,376 |
| Home equity loans and lines of credit | 109,434 |
| Consumer installment: | |
| Consumer installment | 103,181 |
| Total | \$ _5,494,406 |

Allowance for Loan Losses. The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The Company's allowance for loan loss methodology includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies." Accordingly, the methodology is based on historical loss experience by type of credit and internal risk grade,

specific homogeneous risk pools and specific loss allocations, with adjustments for current events and conditions. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. The provision for loan losses also reflects the totality of actions taken on all loans for a particular period. In other words, the amount of the provision reflects not only the necessary increases in the allowance for possible loan losses related to newly identified criticized loans, but it also reflects actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans or loan pools.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of two elements: (i) specific valuation allowances determined in accordance with ASC Topic 310 based on probable losses on specific impaired loans; and (ii) historical valuation allowances determined in accordance with ASC Topic 450 based on historical loan loss experience for groups of loans with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions.

The allowances established for losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. When a loan has a calculated grade of 6 or higher, an analysis is performed on the loan to determine whether the loan is impaired and, if impaired, the need to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things.

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans and the internal risk grade of such loans at the time they were charged-off, adjusted for various qualitative factors. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on an average six quarter history of actual charge-offs

experienced within the loan pools. An adjusted historical valuation allowance is established for each pool of similar loans based upon the product of the adjusted historical loss ratio and the total dollar amount of the loans in the pool. The Company's pools of similar loans include similarly risk-graded groups of commercial and industrial loans, commercial real estate loans, consumer real estate loans and consumer and other loans.

Loans identified as losses by management, internal or external loan review are charged off.

The change in the allowance for loan losses is summarized as follows:

| | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|--|------------------------|------------------------|------------------------|
| Balance, beginning of year | \$ 6,315,278 | \$ 5,127,304 | \$ 2,232,703 |
| Provision for loan losses | 6,674,533 | 5,185,195 | 4,230,227 |
| Loans charged off | (5,628,267) | (4,056,794) | (1,384,697) |
| Recoveries on loans previously charged off | 133,861 | <u>59,573</u> | 49,071 |
| Balance, end of year | \$ <u>7,495,405</u> | \$ <u>6,315,278</u> | \$ <u>5,127,304</u> |

The following is the recorded investment in loans related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of the impairment methodology and the corresponding period-end amount of allowance for loan losses. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| · | Commercial and Industrial | | Commercial Real Estate | | Consumer Real Estate | | Consumer Installment | | Total |
|--|---------------------------------|-----------|---------------------------|-----------|-------------------------|-----------|-------------------------|-----------|-------------|
| Loans individually evaluated for impairment | \$ 3,417,336 | \$ | 16,562,909 | \$ | - | \$ | - | \$ | 19,980,245 |
| Loans collectively evaluated for impairment | 46,352,760 | | 136,273,888 | • | <u>62,141,014</u> | | 5,252,823 | | 250,020,485 |
| Balance December 31, 2010 | \$ 49,770,096 | \$ | 152,836,797 | \$ | <u>62,141,014</u> | \$ | 5,252,823 | \$ | 270,000,730 |
| Period-end allowance for loan loss amounts allocated to: | | | | | | | | | |
| Loans individually evaluated for impairment | \$ 491,824 | \$ | 993,595 | \$ | - | \$ | - | \$ | 1,485,419 |
| Loans collectively evaluated for impairment | 1,506,634 | | 4,191,038 | | 245,077 | | 67,237 | | 6,009,986 |
| Balance December 31, 2010 | \$ <u>1,998,458</u> | <u>\$</u> | 5,184,633 | <u>\$</u> | <u>245,077</u> | <u>\$</u> | <u>67,237</u> | <u>\$</u> | 7,495,405 |

4. Premises and Equipment

Premises and equipment are summarized as follows:

| | December 31, | | | | | | |
|--------------------------------------|--------------|---------------------|-----|-------------|--|--|--|
| | 2010 | | | <u>2009</u> | | | |
| Land | \$ | 900,177 | \$ | 1,460,177 | | | |
| Buildings and improvements | | 5,061,860 | | 5,061,860 | | | |
| Equipment | | 1,699,008 | | 1,651,262 | | | |
| Furniture and fixtures | | 846,489 | | 844,944 | | | |
| Electronic data processing equipment | | 3,743,178 | | 3,545,832 | | | |
| | | 12,250,712 | | 12,564,075 | | | |
| Less accumulated depreciation | | <u>(6,997,481</u>) | _ | (6,612,403) | | | |
| | \$ <u></u> | 5,253,231 | \$_ | 5,951,672 | | | |

5. Other Assets

Other assets at December 31 consist of the following:

| | <u>2010</u> | | <u>2009</u> |
|-----------------------------------|------------------|-----|-------------|
| Prepaid expenses | \$ 312,948 | \$ | 428,550 |
| Prepaid FDIC insurance assessment | 1,394,053 | | 2,032,903 |
| Bank owned life insurance | 6,991,069 | | 6,970,221 |
| Income tax receivable | 1,363,582 | | 2,193,994 |
| Other | 453,553 | _ | 560,655 |
| | \$ 10,515,205 | \$_ | 12,186,323 |

6. Time Deposits

At December 31, 2010 and 2009, time deposits of \$100,000 or more totaled approximately \$77,040,000 and \$94,108,000, respectively. The Bank had brokered deposits of approximately \$13,000,000 at December 31, 2010 and \$30,000,000 at December 31, 2009.

Contractual maturities at December 31, 2010 of time deposits are summarized as follows:

| 12 months or less | \$ 133,252,277 |
|-------------------|----------------|
| 1-3 years | 36,520,861 |
| >3 years | 90,000 |

\$169,863,138

7. Short Term Borrowings

The outstanding balances and related information for short term borrowings are summarized as follows:

| | Federal Funds Purchased | | Federal Reserve Borrowings | | | | | |
|-----------------------------|----------------------------|---------|-------------------------------|-------------|--------------|--------------|----|-------|
| | | 2010 | 2009 | 2008 | 2010 | 2009 | | 2008 |
| Outstanding balance | | | | | | | | |
| at December 31 | \$ | - | \$3,992,931 | \$4,000,000 | \$ - | \$10,000,000 | \$ | - |
| Weighted average | | | | | | | | |
| rate | | 0.00% | .36% | 1.09% | 0.00% | .25% | | 0.00% |
| Maximum month- | | | | | | | | |
| end outstanding | \$ | 992,700 | \$3,992,931 | \$6,994,000 | \$10,000,000 | \$18,000,000 | \$ | - |
| Approximate average amounts | | | | | | | | |
| outstanding | \$ | 85,125 | \$1,277,000 | \$2,995,000 | \$1,935,492 | \$10,593,000 | \$ | _ |
| Weighted average | | | | | | | | |
| rate for the year | | .52% | .85% | 2.76% | .25% | .26% | | 0.00% |

Federal funds purchased generally mature within one to thirty days from the transaction date.

8. Long Term Borrowings

At December 31, 2010, long term borrowings consisted of fixed and variable rate FHLB advances and repurchase agreements. The outstanding balances and related information for these borrowings are summarized as follows:

| _ | FHLB Advances | | Repurchase A | Agreements |
|--|---------------|---------------|--------------|--------------|
| | <u>2010</u> | <u>2009</u> | <u>2010</u> | <u>2009</u> |
| Outstanding balance Stated interest rate or | \$87,500,000 | \$106,500,000 | \$15,000,000 | \$15,000,000 |
| range | .29%-5.25% | .25%-5.92% | 3.60% | 3.60% |

The Bank has pledged as collateral FHLB stock and certain investment securities and has entered into a blanket collateral agreement whereby qualifying mortgages with a book value of at least 135 percent of total advances, free of other encumbrances, will be maintained.

The contractual maturities at December 31, 2010, are as follows:

| 2011 | \$ 32,000,000 |
|------------|---------------|
| 2012 | 11,500,000 |
| 2013 | 17,000,000 |
| 2014 | 10,000,000 |
| 2015 | 12,000,000 |
| Thereafter | 5,000,000 |

\$ 87,500,000

In October 2004, the Company formed Greer Capital Trust I ("Trust I"). Trust I issued \$6,000,000 of variable rate trust preferred securities as part of a pooled offering of such securities. The Company issued \$6,186,000 of junior subordinated debentures to the Trust I in exchange for the proceeds of the offering, which debentures represent the sole asset of Trust I. The debentures pay interest quarterly at the three-month LIBOR plus 2.20% adjusted quarterly, and mature in October 2034.

In December 2006, the Company formed Greer Capital Trust II ("Trust II"). Trust II issued \$5,000,000 of variable rate trust preferred securities as part of a pooled offering of such securities. The Company issued \$5,155,000 of junior subordinated debentures to the Trust II in exchange for the proceeds of the offering, which debentures represent the sole asset of Trust II. The debentures pay interest quarterly at the three-month LIBOR plus 1.73% adjusted quarterly, and mature in December 2036 with an option to call the debt in December 2011 at par.

Both junior subordinated debentures allow deferral of interest payments for up to five years. Due to the financial condition of the Company, quarterly interest payments related to these debentures were deferred starting with the January 2011 payments.

In accordance with ASC 810, Trust I and Trust II (the "Trusts") are not consolidated with the Company. Accordingly, the Company does not report the securities issued by the Trusts as liabilities, and instead reports as liabilities the junior subordinated debentures issued by the Company and held by each Trust. However, the Company has fully and unconditionally guaranteed the repayment of the variable rate trust preferred securities. These trust preferred securities currently qualify as Tier 1 capital for regulatory capital requirements of the Company.

9. <u>Unused Lines of Credit</u>

As of December 31, 2010, the Bank had an unused short-term lines of credit to purchase federal funds from correspondent banks totaling approximately \$12,000,000 and other unused short term lines of credit from other financial institutions totaling approximately \$19,800,000.

The Bank has the ability to borrow an additional approximately \$25,000,000 from the Federal Home Loan Bank. The borrowings are available by pledging collateral and purchasing additional stock in the Federal Home Loan Bank. The line of credit with the Federal Reserve is collateralized by the Bank's commercial and consumer loan portfolios.

10. Off-Balance Sheet Activities, Commitments and Contingencies

In the normal course of business, the Bank is a party to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying balance sheets. The contract amounts of those instruments reflect the extent of involvement in particular classes of financial instruments. Management uses the same credit policies in making commitments as for making loans. Commitments to extend credit in the future represent financial instruments involving credit risk.

A summary of commitments at December 31, 2010 and 2009 is as follows:

| | <u>2010</u> | <u>2009</u> |
|---|----------------------|-----------------------------------|
| Commitments to extend credit Standby letters of credit | \$ 36,765,000 | \$ 50,525,000 <u>2,635,000</u> |
| | \$ <u>38,425,000</u> | \$ <u>53,160,000</u> |

Commitments to extend credit are agreements to lend as long as there is no violation of the conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Management evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral, if any, obtained upon extension of credit is based on our credit evaluation.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies as specified above and is required in instances that management deems necessary. Newly

issued or modified guarantees are to be recorded on the Company's balance sheet at fair value at inception. As of December 31, 2010 and 2009, no liability has been recorded related to these guarantees.

Concentrations of Credit Risk - Substantially all loans and commitments to extend credit have been granted to customers in the Bank's market area and such customers are generally depositors of the Bank. The concentrations of credit by type of loan are set forth in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding. The primary focus is toward consumer and small business transactions, and accordingly, there are not a significant number of credits to any single borrower or group of related borrowers in excess of \$2,500,000.

From time to time, the Bank has cash and cash equivalents on deposit with financial institutions that exceed federally insured limits.

Litigation - The Company is a party to litigation and claims arising in the normal course of business. After consultation with legal counsel, management believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company's financial position.

11. Benefit Plans

Defined Contribution Plan - The Bank has a 401(k) Profit Sharing Plan for the benefit of employees. Subject to annual approval by the Board of Directors, employee contributions of up to 5% of compensation are matched in accordance with plan guidelines. Matching contributions of \$157,902, \$160,812 and \$161,295 were charged to expense during 2010, 2009 and 2008, respectively.

Stock Option Plan - The Company has adopted ASC 718 using the modified prospective application method as permitted. Under this application, the Company is required to record compensation expense for the fair value of all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption.

Effective April 27, 2006, the Directors' Incentive Stock Option Plan (the "Directors' Incentive Plan") was terminated. Outstanding options issued under the former Directors' Incentive Plan will be honored in accordance with the terms and conditions in effect at the time they were granted, except that they are not subject to reissuance. At December 31, 2010, there were 40,500 options outstanding that had been issued under the terminated Directors' Incentive Plan.

Effective April 28, 2005, the Greer State Bank Employee Incentive Stock Option Plan (the "Plan") was terminated. Outstanding options issued under the former Plan will be honored in accordance with the terms and conditions in effect at the time they were granted, except that they

are not subject to reissuance. At December 31, 2010, there were 10,302 options outstanding that had been issued under the terminated Plan.

Effective April 28, 2005, the Company adopted the 2005 Equity Incentive Plan (the "Incentive Plan"). The Incentive Plan provides for the granting of statutory incentive stock options within the meaning of Section 422 of the Internal Revenue Code as well as non-statutory stock options. The Incentive Plan authorized the initial issuance of options and stock awards to acquire up to 250,000 shares of common stock of the Company. The Incentive Plan provides that beginning with the annual meeting of the shareholders in 2006 and continuing for the next eight annual meetings, the aggregate number of shares of common stock that can be issued under the Incentive Plan will automatically be increased by a number of shares equal to the least of (1) 2% of the diluted shares outstanding, (2) 20,000 shares or (3) a lesser number of shares determined by the Compensation Committee of the Board. "Diluted shares outstanding" means the sum of (a) the number of shares of common stock outstanding on the date of the applicable annual meeting of shareholders, (b) the number of shares of common stock issuable on such date assuming all outstanding shares of preferred stock and convertible notes are then converted, and (c) the additional number of shares of common stock that would be outstanding as a result of any outstanding options or warrants during the fiscal year of such meeting using the treasury stock method. In 2010 the number of available stock awards under this plan increased by 20,000.

Under the Incentive Plan, awards may be granted for a term of up to ten years from the effective date of grant. The Compensation Committee has the discretion as to the exercise date of any awards granted. The per-share exercise price of incentive stock options may not be less than the fair value of a share of common stock on the date the option is granted. The per-share exercise price of nonqualified stock options may not be less than 85% of the fair value of a share on the effective date of grant. Any options that expire unexercised or are canceled become available for reissuance. No awards may be granted more than ten years after the date the Incentive Plan was approved by the Board of Directors, which was September 24, 2004. At December 31, 2010, the Company had 69,300 awards available for grant under the Incentive Plan.

Vesting under the plan is discretionary based upon a determination by the Compensation Committee.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model. The risk-free interest rate is based on the U.S. Treasury rate for the expected life at the time of grant. Volatility is based on the average long-term implied volatilities of the Company using historical volatility as a guide. The expected life is based on previous option exercise experience. The following table illustrates the assumptions for the Black-Scholes model used in determining the fair value of options granted to employees for the years ended December 31, 2009 and 2008, respectively. No options were granted to employees in 2010. The weighted-average grant-date fair value of options granted during the years ended December 31, 2009 and 2008 was \$1.70 and \$1.69, respectively.

| | <u>2009</u> | <u>2008</u> |
|-------------------------|-------------|-------------|
| Dividend yield | 0.00% | 5.21% |
| Risk-free interest rate | 3.13% | 3.47% |
| Volatility | 22.50% | 22.54% |
| Expected life (years) | 7.5 | 7.5 |

A summary of option activity under the stock option plans discussed above for the three years ended December 31, 2010 is presented below:

| • | Options <u>Available</u> | Options Outstanding | Exercise Price Range | Weighted Average Exercise Price |
|------------------------------|-----------------------------|------------------------|----------------------|---------------------------------------|
| Balance at December 31, 2007 | 37,700 | 324,253 | \$ 6.83-27.50 | \$ 19.58 |
| Exercised Authorized | 20,000 | (4,856) | 9.58-17.55 | 9.67 |
| Forfeited | 29,900 | (34,075) | 12.58-27.50 | 22.83 |
| Granted | (84,800) | 84,800 | 11.25-14.50 | 12.84 |
| Balance at December 31, 2008 | 2,800 | 370,122 | 9.58-27.50 | 17.87 |
| Authorized | 20,000 | - | - | - |
| Forfeited | 22,000 | (28,775) | 11.75-27.50 | 17.39 |
| Granted | (9,000) | 9,000 | 5.05 | 5.05 |
| Balance at December 31, 2009 | 35,800 | 350,347 | 5.05-27.50 | 17.58 |
| Exercised | - | - | - | - |
| Authorized | 20,000 | • | - | - |
| Forfeited | 13,500 | (21,225) | 5.05-28.00 | 18.17 |
| Expired | | (3,000) | 26.00 | <u>15.64</u> |
| Balance at December 31, 2010 | 69,300 | 326,122 | \$ <u>5.05-28.00</u> | \$ <u>17.56</u> |

The following table sets forth the exercise prices, the number of options outstanding and the number of options exercisable at December 31, 2010:

| _ | Options (| Outstanding | 0 | ble | |
|--------------------------|-------------------------------------|---|---|-------------------------------------|---|
| Range of Exercise Prices | Number of Options Outstanding | Weighted Average Exercise <u>Price</u> | Weighted Average Contractual Life Remaining (Years) | Number of Options Exercisable | Weighted Average Exercise <u>Price</u> |
| \$5.05-\$12.58 | 53,000 | \$ 10.81 | 7.64 | 19,800 | \$ 11.22 |
| \$14.50-\$18.67 | 165,322 | 15.98 | 3.76 | 141,941 | 16.10 |
| \$19.30-\$27.50 | <u>107,800</u> | 23.30 | 5.55 | 82,800 | 23.74 |
| Total/Wtd Avg | 326,122 | \$ <u>17.56</u> | 4.68 | 244,541 | \$ <u>18.29</u> |

The following table sets forth information pertaining to the Company's exercisable options and options expected to vest:

| | Decen 2 | |
|--|------------|------|
| Aggregate intrinsic value of outstanding options | \$ | - |
| Aggregate intrinsic value of exercisable options | \$ | - |
| Weighted average remaining life of all options | | 5.28 |

The total intrinsic value of options exercised during the twelve month period ended December 31, 2008 was approximately \$18,000. No options were exercised in 2010 or 2009.

As of December 31, 2010, there was approximately \$143,000 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's stock option plans. That cost is expected to be recognized over a weighted-average period of 2.08 years. The current total fair value of shares vested during the years ended December 31, 2010, 2009 and 2008 was approximately \$91,000, \$127,000 and \$133,000, respectively.

Non-Qualified Plans - The Company has established certain non-qualified benefit plans for certain key executive officers and directors. The benefits under the plans are computed and payable under certain terms as specified in each agreement. The estimated present value of future benefits to be paid is being accrued over the period from the effective date of each agreement until the initial payments are made at the normal retirement dates. Compensation expense related to these plans of approximately \$105,000, \$105,000 and \$112,000 for the years

ended December 31, 2010, 2009 and 2008, respectively. The total liability under these plans was approximately \$1,195,000 at December 31, 2010 and is included in other liabilities in the accompanying consolidated balance sheets.

The Bank has purchased and is the owner and beneficiary of certain life insurance policies that will be used to finance the benefits under these agreements. Income earned on the life insurance policies, which is exempt from federal and state income tax, of approximately \$284,000, \$290,000 and \$252,000 for the years ended December 31, 2010, 2009 and 2008, respectively, is included in other income. In July 2010, the death of one of the insured resulted in a \$263,439 gain on the settlement of life insurance which is included in other income.

12. Income Taxes

The components of the provision for income taxes are as follows:

| | <u> 2010</u> | <u>2009</u> | <u>2008</u> |
|---------------------------------------|---------------------|-------------|-----------------------|
| Current income tax expense (benefit): | | | |
| State | \$ - | \$ - | \$ - |
| Federal | 117,443 | (1,273,532) | 302,451 |
| | 117,443 | (1,273,532) | 302,451 |
| Deferred federal income tax | | , , , | • |
| expense (benefit) | (1,504,425) | 637,373 | (3,723,259) |
| Increase in valuation allowance | 5,704,730 | | |
| Provision (benefit) for income taxes | \$ <u>4,317,748</u> | \$(636,159) | \$ <u>(3,420,808)</u> |

The provision for income taxes differs from the amount of income tax computed at the federal statutory rate due to the following:

| | 20 | 10 | 200 | 9 | 2008 | | |
|--|------------------------|---|------------------------|---|------------------------|------------------------------|--|
| | Amount | Percent of Income <u>Before Tax</u> | Amount | Percent of Income <u>Before</u> <u>Tax</u> | Amount | Percent of Income Before Tax | |
| Income (loss) before income taxes | \$ <u>(2,978,136</u>) | | \$ <u>(1,147,548</u>) | | \$ <u>(8,860,912</u>) | | |
| Tax (benefit) at statutory rate Tax effect of: Federally tax exempt interest | \$(1,012,566) | (34.0)% | \$(390,166) | (34.0)% | \$(3,012,710) | (34.0)% | |
| Income Restricted stock valuation | (370,158) | (12.4) | (345,412) | (30.1) | (330,480) | (3.7) | |
| Allowance | - | - | 106,000 | 9.2 | - | - | |
| Valuation allowance | 5,704,730 | 191.6 | · - | - | - | - | |
| Other—net | <u>(4,258</u>) | (.1) | <u>(6,581</u>) | <u>(0.6)</u> | <u>(77,618</u>) | (0.9) | |
| Income tax provision (benefit) | \$ <u>4,317,748</u> | <u>145.1</u> % | \$ <u>(636,159</u>) | <u>(55.4</u>)% | \$ <u>(3,420,808</u>) | <u>(38.6</u>)% | |

Deferred tax assets consist of the following:

| | Dece | December 31, | | | |
|---------------------------------|-------------------|----------------|--|--|--|
| · | 2010 | 2009 | | | |
| Deferred tax assets: | | | | | |
| Allowance for loan losses | \$ 1,739,000 | \$ 1,581,000 | | | |
| Other than temporary impairment | 356,000 | 356,000 | | | |
| Deferred compensation | 921,000 | 916,000 | | | |
| Net operating loss carryforward | 2,078,000 | 1,522,000 | | | |
| Investment securities | 456,589 | - | | | |
| Other | 1,055,730 | <u>276,306</u> | | | |
| Total deferred tax assets | 6,606,319 | 4,651,306 | | | |
| Less valuation allowance | (5,810,730) | (106,000) | | | |
| | 795,589 | 4,545,306 | | | |
| Deferred tax liabilities: | | | | | |
| Depreciation | 253,000 | 241,000 | | | |
| Prepaid expenses | 86,000 | 104,000 | | | |
| Investment securities | | 759,254 | | | |
| | 339,000 | 1,104,254 | | | |
| Net deferred tax asset | \$ <u>456,589</u> | \$3,441,052 | | | |

Net operating loss carryforwards are for federal income tax purposes and expire on December 31, 2030. The Company has no reserve for uncertain tax positions as of December 31, 2010 and 2009.

The need for a valuation allowance is considered when it is determined more likely than not that a deferred tax asset will not be realized. In making this determination, management considers all available evidence, including the existence of available reversing temporary differences, the ability to generate future taxable income and available tax planning strategies. Primarily as the result of recent earnings history and the inability to reasonably predict future taxable income caused by the volatility in the loan portfolio, the Company recorded a valuation allowance on the net deferred tax assets outstanding at the beginning of the period exclusive of the investment securities. The Company had no valuation allowance for uncertain tax positions for the periods presented. Also, the Company did not record a deferred tax benefit on the pretax loss generated in 2010, resulting in net income tax expense of \$4,317,748 for the year ended December 31, 2010.

13. Other Noninterest Income

Other noninterest income for the years ended December 31, 2010, 2009 and 2008 consists of the following:

| | | <u>2010</u> | <u>2009</u> | | <u>2008</u> |
|--------------------------------------|-----|-------------|-----------------|-----|-------------|
| Earnings on life insurance policies | \$ | 284,287 | \$ 289,976 | \$ | 251,641 |
| Card service income | | 535,837 | 403,571 | | 363,205 |
| Safe deposit box rental | | 21,596 | 22,602 | | 21,369 |
| Investment services | | 564,103 | 597,263 | | 835,649 |
| Gain on settlement of life insurance | | 263,439 | - | | - |
| Other fees | | 390,719 | 409,923 | _ | 510,024 |
| | \$_ | 2,059,981 | \$ 1,723,335 | \$_ | 1,981,888 |

14. Other Noninterest Expenses

Other noninterest expense for the years ended December 31 consists of the following:

| | <u>2010</u> | | <u> 2009</u> | | <u>2008</u> | |
|----------------------------|-------------|-----------|--------------|-----------|-------------|-----------|
| Loan department expenses | \$ | 89,004 | \$ | 154,997 | \$ | 129,800 |
| General operating expenses | | 566,705 | | 569,462 | | 521,042 |
| Educational expenses | | 44,650 | | 48,024 | | 99,011 |
| Credit card expense | | 216,875 | | 179,156 | | 145,520 |
| Travel and entertainment | | 66,222 | | 68,366 | | 153,708 |
| Telephone expense | | 115,792 | | 129,656 | | 132,831 |
| Internet banking expense | | 166,869 | | 155,875 | | 143,469 |
| Other | | 137,520 | | 89,233 | | 328,141 |
| | \$ | 1,403,637 | \$ | 1,394,769 | \$_ | 1,653,522 |

15. Transactions with Directors and Executive Officers

Our directors and executive officers are customers of and had transactions with the Bank in the ordinary course of business. Included in such transactions are outstanding loans and commitments, all of which were made on comparable terms, including interest rate and collateral, as those prevailing at the time for our other customers and did not involve more than normal risk of collectability or present other unfavorable features.

Aggregate loan transactions with these related parties are as follows:

| | | <u>2010</u> | | <u>2009</u> |
|--------------------|------------|-------------|-----|-------------|
| Balance, beginning | \$ | 3,876,046 | \$ | 4,220,835 |
| Advances | | 99,276 | | 1,487,021 |
| Repayments | 1 | (1,645,653) | | (1,826,019) |
| Other | <u></u> | (1,000) | _ | (5,791) |
| Balance, ending | \$ <u></u> | 2,328,669 | \$_ | 3,876,046 |

Other includes closed or reduced lines of credit.

Included in the balances outstanding are directors and executive officers' available unused lines of credit totaling approximately \$1,090,000 at December 31, 2010 and December 31, 2009.

The Company has an unfunded Deferred Compensation Plan which allows directors to annually defer directors' fees, which are then eligible for various future payment plans as chosen by the director. The Deferred Compensation Plan, which was revised effective January 1, 2007, provides for a two-tiered deferred compensation system as follows:

| _ | Tier Level | Maximum Deferral Amount | Interest Rate | Interest Rate Floor | Interest Rate Ceiling |
|---------|------------|----------------------------|---------------|---------------------------|-----------------------------|
| (1) (2) | One | \$9,000 | 80% ROAE | 5% | 10% |
| (2) | Two | >\$9,000 | Prime - 3% | None | None |

- (1) ROAE represents return on average equity of the Company for the previous year.
- (2) Upon attaining age 65, a director may no longer defer any fees. Fees previously deferred will continue to earn interest after age 65 as provided for by the respective tiers.

All fees deferred prior to January 1, 2007 are treated as Tier 1. Net deferrals, including interest, under the Plan during 2010, 2009 and 2008, totaled approximately \$53,000, \$11,000 and \$167,000, respectively. The balance of total deferred director fees included in other liabilities was \$1,469,132 and \$1,416,347 at December 31, 2010 and 2009, respectively.

16. Employment Agreement

The Company has entered into an employment agreement with its President and Chief Executive Officer to ensure a stable and competent management base. The agreements provide for benefits as spelled out in the contracts and can be terminated by the Board of Directors with 180 days written notice, or can be terminated immediately for cause. In the event of a change in control of Company, as outlined in the agreements, the acquirer will be bound to the terms of the contracts.

To Be Well

17. Regulatory Matters

<u>Dividends</u> - The Bank's ability to pay cash dividends to the Holding Company is restricted by state banking regulations to the amount of the Bank's retained earnings and statutory capital and other regulatory requirements.

<u>Capital Requirements</u> - The Holding Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require maintaining minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of December 31, 2010, that all capital adequacy requirements are met to which the Holding Company and Bank are subject.

The actual capital amounts (in thousands) and ratios and minimum regulatory amounts (in thousands) and ratios are as follows:

| Ports | Act | wol. | For Capital Adequacy Purposes Minimum | | Capitalize Formal A Dated Mar | greement ch 1, 2010 |
|---------------------------|------------------|--------------|---------------------------------------|--------------|--------------------------------|------------------------|
| Bank: | | | | | Minimum | |
| | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> |
| As of December 31, 2010 | | | | | | |
| Total risk-based capital | | | | | | |
| (to risk-weighted assets) | \$33,257 | 10.75% | \$24,758 | 8.0% | \$30,948 | 10.0% |
| Tier 1 capital | | | | | | |
| (to risk-weighted assets) | \$29,334 | 9.48% | \$12,380 | 4.0% | \$18,569 | 6.0% |
| Tier 1 capital | • | | • | | | |
| (to average assets) | \$29,334 | 6.45% | \$18,190 | 4.0% | \$36,380 | 8.0% |
| (to a trage assets) | 42 7,00 . | 0.1070 | 410,170 | | 450,000 | 0.070 |
| As of December 31, 2009 | | | | | | |
| | | | | | | |
| Total risk-based capital | #20 00 <i>e</i> | 11.50/ | 607.004 | 0.00/ | 62.4.700 | 10.00/ |
| (to risk-weighted assets) | \$39,985 | 11.5% | \$27,824 | 8.0% | \$34,780 | 10.0% |
| Tier 1 capital | | | | | | |
| (to risk-weighted assets) | \$35,614 | 10.2% | \$13,912 | 4.0% | \$20,867 | 6.0% |
| Tier I capital | | | | | | |
| (to average assets) | \$35,614 | 7.6% | \$18,809 | 4.0% | \$23,511 | 5.0% |
| | | | | | | |

The Holding Company is also subject to certain capital requirements. At December 31, 2010 the Tier 1 risk-based capital ratio, Tier 1 capital ratio and the total risk based capital ratio were 8.6%, 5.8% and 11.0%, respectively. At December 31, 2009 the Tier 1 risk-based capital ratio, Tier 1 capital ratio and the total risk based capital ratio were 10.3%, 7.7% and 12.1%, respectively.

The Bank is required by the Federal Reserve Bank to maintain average cash reserve balances at the Federal Reserve Bank and in working funds based upon a percentage of deposits. The required amount of these reserve balances at December 31, 2010 was approximately \$100,000.

On March 1, 2011, the Bank entered into a formal agreement ("Formal Agreement") with its primary regulator, the FDIC. The Formal Agreement seeks to enhance the Bank's existing practices and procedures in the areas of credit risk management, credit underwriting, liquidity and interest rate risk. In addition, the FDIC has established minimum capital ratio levels of Tier 1 and total capital for the Bank that are higher than the minimum and well-capitalized ratios applicable to all banks. Specifically, the Bank must achieve and maintain a Tier 1 capital to average assets (leverage) ratio of at least 8% by September 1, 2011. The Formal Agreement results in the Bank being deemed "adequately capitalized" irrespective of the fact that ratios indicate "well capitalized." If the Bank is unable to achieve the required capital ratios within the specified timeframes, further regulatory actions could be taken. Further, the ability to operate as a going concern could be negatively impacted.

18. Fair Value

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Accounting principles generally accepted in the United States of America ("GAAP"), also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1

Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market, as well as certain U.S. Treasury, other U.S. Government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets.

Level 2

Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or

liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments, whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government and agency mortgage-backed debt securities, corporate debt securities, and residential mortgage loans held-for-sale.

Level 3

Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category currently includes only collateralized debt obligations.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices of like or similar securities, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions.

Impaired Loans

The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with GAAP. The fair value of impaired loans is estimated using one of several methods, including collateral value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At December 31, 2010, substantially all of the total impaired loans were evaluated based on either the fair value of the collateral or its liquidation value. In accordance with GAAP, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company

records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

Other Real Estate Owned

Other real estate owned, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at net realizable value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is treated as a charge against the allowance for loan losses. Gains or losses on sale and any subsequent adjustments to the value are recorded as a component of foreclosed real estate expense. Other real estate is included in Level 3 of the valuation hierarchy.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

Below is a table that presents information about certain assets and liabilities measured at fair value:

Fair Value Measurements at Reporting Date

| | _ | | Osing | |
|-------------------------------------|-------------------|-------------|----------------|----------------|
| | _ | | | |
| <u>Description</u> | <u>Fair Value</u> | Level 1 | <u>Level 2</u> | <u>Level 3</u> |
| December 31, 2010 | | | | |
| Available for sale securities: | | | | |
| Municipal securities | \$ 30,637,743 | \$- | \$ 30,637,743 | \$ - |
| Mortgage-backed securities | 101,793,304 | • | 101,793,304 | - |
| Collateralized debt obligation | 381,897 | | - | 381,897 |
| Total available for sale securities | \$132,812,944 | \$- | \$132,431,047 | \$381,897 |
| December 31, 2009 | | | | |
| Available for sale securities: | 4 | | | |
| United States Government and | | | | |
| other agency obligations | \$ 1,987,762 | \$- | \$ 1,987,762 | \$ - |
| Municipal securities | 22,786,537 | - | 22,786,537 | ~ |
| Mortgage-backed securities | 99,873,865 | - | 99,873,865 | - |
| Collateralized debt obligation | 335,844 | | <u> </u> | 335,844 |
| Total available for sale securities | \$124,984,008 | | \$124,648,164 | \$335,844 |
| | | | | |

Changes in Level 3 Fair Value Measurements

When a determination is made to classify a financial instrument within Level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, since Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources), the gains and losses below include changes in fair value due in part to observable factors that are part of the valuation methodology.

A reconciliation of the beginning and ending balances of Level 3 assets recorded at fair value on a recurring basis for the years ended December 31, 2010 and 2009 are as follows:

| | | 2010 | | 2009 |
|---|-----------|---------|-----------|-----------|
| Beginning fair value | \$ | 335,844 | \$ | 49,170 |
| Total unrealized gain included in other | | | | |
| comprehensive loss | | 46,053 | | 439,979 |
| Impairment charges during the year | | - | | (153,305) |
| Transfers in and/or out of level 3 | | _ | | - |
| Ending fair value | <u>\$</u> | 381,897 | <u>\$</u> | 335,844 |

There were no Level 3 liabilities recorded at fair value on a recurring basis for the year ending December 31, 2010.

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

| iuaca iii tiic tuoic | 001011. | | | |
|----------------------|-------------|------------|----------------|-------------------------|
| | _ | Fair Value | Measurements : | at Reporting Date Using |
| Description | 12/31/2010 | Level 1 | Level 2 | Level 3 |
| Impaired loans | \$9,382,400 | \$- | \$- | \$9,382,400 |
| OREO | 9,037,961 | - | - | 9,037,961 |
| | · _ | Fair Value | Measurements : | at Reporting Date Using |
| Description | 12/31/2009 | Level 1 | Level 2 | Level 3 |
| Impaired loans | \$2,987,692 | \$- | \$- | \$2,987,692 |
| OREO | 8,493,968 | - | - | 8,493,968 |

The Bank had impaired loans with outstanding balances of approximately \$19,980,000 and \$4,966,000 at December 31, 2010 and 2009, respectively. Collateral dependent impaired loans had current balances of \$11,747,000 before approximately \$2,364,000 of charge-offs at December 31, 2010. Included in this total is \$4,718,000 of impaired loans with valuation allowances of \$1,485,000. Collateral dependent impaired loans were approximately \$4,027,000 at December 31, 2009 with valuation allowances of \$1,039,000.

Although the Company did not elect to adopt the fair value option for any financial instruments, accounting standards require disclosure of fair value information, whether or not recognized in the balance sheet, when it is practicable to estimate the fair value. A financial instrument is defined as cash, evidence of an ownership interest in an entity, or contractual obligations that require the exchange of cash or other financial instruments. Certain items are specifically excluded from the disclosure requirements, including common stock, premises and equipment, real estate held for sale and other assets and liabilities. The following methods and assumptions were used in estimating fair values of financial instruments:

- Fair value approximates carrying amount for cash and due from banks due to the short-term nature of the instruments.
- Investment securities are valued using quoted fair market prices for actively traded securities; pricing models for investment securities traded in less active markets and discounted future cash flows for securities with no active market.
- Fair value for variable rate loans that re-price frequently and for loans that mature in less than 90 days is based on the carrying amount. Fair value for mortgage loans, personal loans and all other loans (primarily commercial) is based on the discounted present value of the estimated future cash flows. Discount rates used in these computations approximate the rates currently offered for similar loans of comparable terms, credit quality and adjustments for liquidity related to the current market environment.
- Due to the redemptive provisions of the restricted stock, fair value equals cost. The carrying amount is adjusted for any other than temporary declines in value.
- The carrying amount for the cash surrender value of life insurance is a reasonable estimate of fair value.
- The carrying value for accrued interest receivable and payable is a reasonable estimate of fair value.
- Fair value for demand deposit accounts and interest-bearing accounts with no fixed maturity date is equal to the carrying amount. Certificate of deposit accounts maturing

within ninety days are valued at their carrying amount. Certificate of deposit accounts maturing after ninety days are estimated by discounting cash flows from expected maturities using current interest rates on similar instruments.

- Fair value for federal funds sold and purchased is based on the carrying amount since these instruments typically mature within three days from the transaction date.
- Fair value for variable rate long-term debt that re-prices frequently is based on the
 carrying amount. Fair value for fixed rate debt is based on the discounted present value
 of the estimated future cash flows. Discount rates used in these computations
 approximate rates currently offered for similar borrowings of comparable terms and
 credit quality.

Management uses its best judgment in estimating fair value based on the above assumptions. Thus, the fair values presented may not be the amounts that could be realized in an immediate sale or settlement of the instrument. In addition, any income taxes or other expenses that would be incurred in an actual sale or settlement are not taken into consideration in the fair values presented. The estimated fair values of the Company's financial instruments are as follows:

| | December 31, | | | | | | | | | | |
|-----------------------------|--------------|---------------|----|---------------|----|---------------|----|---------------|--|--|--|
| | | 2010 | | | | 2009 | | | | | |
| | | Carrying | E | stimated Fair | | Carrying | E | stimated Fair | | | |
| | | <u>Amount</u> | | <u>Value</u> | | Amount | | <u>Value</u> | | | |
| Financial assets | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 27,966,381 | \$ | 27,966,381 | \$ | 12,663,978 | \$ | 12,663,978 | | | |
| Investment securities | | 132,812,944 | | 132,812,944 | | 124,984,008 | | 124,984,008 | | | |
| Loans - net | | 262,505,325 | | 257,624,521 | | 301,078,198 | | 293,445,878 | | | |
| Loans held for sale | | 1,082,000 | | 1,099,853 | | - | | - | | | |
| Restricted stock | | 5,309,100 | | 5,309,100 | | 5,936,900 | | 5,936,900 | | | |
| Accrued interest receivable | | 1,828,615 | | 1,828,615 | | 2,054,466 | | 2,054,466 | | | |
| Bank owned life insurance | | 6,991,069 | | 6,991,069 | | 6,970,221 | | 6,970,221 | | | |
| Financial liabilities | | | | | | | | | | | |
| Deposits | \$ | 321,384,927 | \$ | 322,438,393 | \$ | 298,645,532 | \$ | 299,009,028 | | | |
| Federal funds purchased | | - | | - | | 3,992,931 | | 3,992,931 | | | |
| Federal reserve borrowings | | - | | - | | 10,000,000 | | 10,000,000 | | | |
| Repurchase agreements | | 15,000,000 | | 15,389,405 | | 15,000,000 | | 15,436,441 | | | |
| Notes payable to FHLB | | 87,500,000 | | 89,847,677 | | 106,500,000 | | 109,110,866 | | | |
| Junior subordinated | | | | • | | , , | | | | | |
| debentures | | 11,341,000 | | 11,341,000 | | 11,341,000 | | 11,341,000 | | | |
| Accrued interest payable | | 1,398,639 | | 1,398,639 | | 1,569,479 | | 1,569,479 | | | |
| | | | | | | | | | | | |

19. Preferred Stock

On January 30, 2009, Greer Bancshares Incorporated issued 9,993 shares of cumulative perpetual preferred stock ("Series SP Preferred Stock"), no par value having a liquidation amount equal to

\$1,000 per share, to the U.S. Treasury with an attached warrant to purchase an additional 500 shares of cumulative perpetual preferred stock, initial price \$.01 per share having a liquidation amount equal to \$1,000 per share, for an aggregate price of \$9,993,000. The warrants were exercised immediately resulting in the issuance of 500 shares of cumulative perpetual preferred stock ("Series WP Preferred Stock) to the U.S. Treasury.

Series SP Preferred Stock is non-voting and pays cumulative dividends quarterly at a rate of 5% per annum for the first five years and 9% per annum thereafter. The preferred shares are redeemable at the option of the Company under certain circumstances during the first three years and only thereafter without restriction.

The terms of the Series WP Preferred Stock are substantially identical to those of the Series SP Preferred Stock. Differences include the payment under the Series WP Preferred Stock of cumulative dividends at a rate of 9% per year. In addition such stock may not be redeemed while shares of the Series SP Preferred Stock are outstanding.

No dividends may be paid on common stock unless dividends have been paid on the senior preferred stock. Also, benefit plans and certain employment arrangements were modified to comply with the issuance of the cumulative perpetual preferred stock as required by the U.S. Treasury.

20. Recent Regulatory Developments

On March 1, 2011, the Bank entered into the Formal Agreement with its primary regulator, the FDIC. The Formal Agreement is based on the findings of the FDIC during their on-site examination of the Bank as of June 30, 2010. The Formal Agreement seeks to enhance the Bank's existing practices and procedures in the areas of credit risk management, liquidity and funds management, interest rate risk management, capital levels and Board oversight. Specifically, under the terms of the Formal Agreement, the Bank is required to (i) develop, implement and adhere to a written program to reduce the high level of credit risk; (ii) update and implement written policies and procedures addressing loan policy, allowance for loan losses and other real estate owned; (iii) continue to improve its liquidity position and maintain adequate sources of funding; (iv) obtain prior written determination of no supervisory objection from the FDIC before accepting, renewing or rolling over brokered deposits; (v) update and adhere to a strategic plan designed to improve the condition of the Bank; (vi) develop and submit a capital plan to achieve and maintain certain capital requirements; and (vii) submit periodic reports to the FDIC regarding various aspects of the foregoing actions. Failure to adhere to the Formal Agreement could result in further regulatory action. In addition, the ability to operate as a going concern could be negatively impacted.

21. Subsequent Events

On January 3, 2011, the Company elected to defer interest payments on the two junior subordinated debentures beginning with the January 2011 payments. The Company is permitted to defer paying

such interest for up to twenty consecutive quarters. As a condition of deferring the interest payments, the Company is prohibited from paying dividends on its common stock or the Company's preferred stock.

On January 6, 2011, the Company gave notice to the U.S. Treasury Department that the Company is suspending the payment of regular quarterly cash dividends on the cumulative perpetual preferred stock issued as part of the Troubled Assets Relief Program ("TARP"), beginning with the February 15, 2011 dividend. The Company's failure to pay a total of six such dividends, whether or not consecutive, gives the U.S. Treasury Department the right to elect two directors to the Company's board of directors. That right would continue until the Company pays all due but unpaid dividends.

The decision to elect the deferral of interest payments and to suspend the dividends payments was made in consultation with the Federal Reserve Bank of Richmond.

22. Condensed Parent Company Financial Information

The following condensed financial information for Greer Bancshares Incorporated (Parent Company only) should be read in conjunction with the consolidated financial statements and the notes thereto.

| | Decen | aber 31 |
|--|----------------------|----------------------|
| Parent Company Only Condensed Balance Sheets | 2010 | 2009 |
| Assets: | | |
| Cash and cash equivalents | \$ 129,607 | \$ 425,125 |
| Investment in Trusts | 341,000 | 341,000 |
| Equity in net assets of Bank subsidiary | 28,605,811 | 37,441,003 |
| Taxes receivable | 8,481 | 8,481 |
| Premises and equipment, net of depreciation | 635,457 | 1,196,007 |
| Total assets | \$ <u>29,720,356</u> | \$ <u>39,411,616</u> |
| Liabilities and stockholders' equity: | | |
| Liabilities: | | |
| Junior subordinated debentures | \$ 11,341,000 | \$ 11,341,000 |
| Interest payable | 49,580 | 49,460 |
| Other liabilities | 68,424 | <u>68,485</u> |
| Total liabilities | 11,459,004 | 11,458,945 |
| Stockholders' equity | 18,261,352 | 27,952,671 |
| Total liabilities and stockholders' equity | \$ <u>29,720,356</u> | \$ <u>39,411,616</u> |

| Parent Company Only | Years Ended December 31, | | | | | | | | | |
|--|--------------------------|------------------------|------------------------|--|--|--|--|--|--|--|
| Condensed Statements of Loss | <u>2010</u> | 2009 | 2008 | | | | | | | |
| Income: | | | | | | | | | | |
| Lease income from Bank subsidiary | \$ 60,000 | \$ 60,000 | \$ 60,000 | | | | | | | |
| Interest income of deposits | 8,916 | 7,407 | - | | | | | | | |
| Dividends from Bank subsidiary | | 150,000 | 1,527,605 | | | | | | | |
| Total income | 68,916 | <u>217,407</u> | 1,587,605 | | | | | | | |
| Expenses: | | | | | | | | | | |
| Interest on long-term borrowings | 259,474 | 326,767 | 600,447 | | | | | | | |
| Noninterest expense | 120,919 | 131,990 | <u>387,315</u> | | | | | | | |
| Total expenses | 380,393 | 458,757 | <u>987,762</u> | | | | | | | |
| Income (loss) before taxes | (311,477) | (241,350) | 599,843 | | | | | | | |
| Income tax benefit | - | (133,059) | (315,439) | | | | | | | |
| Income (loss) before equity earnings | (311,477) | (108,291) | 915,282 | | | | | | | |
| Equity in undistributed loss of | | | | | | | | | | |
| Bank subsidiary | <u>(6,984,407</u>) | (403,098) | (6,355,386) | | | | | | | |
| | (5.005.004) | (511.000) | (7.440.104) | | | | | | | |
| Net loss | (7,295,884) | (511,389) | (5,440,104) | | | | | | | |
| Preferred stock dividends and net discount | | | • | | | | | | | |
| accretion | (641,618) | (580,563) | | | | | | | | |
| Net loss attributed to common shareholders | \$ <u>(7,937,502</u>) | \$ <u>(1,091,952</u>) | \$ <u>(5,440,104</u>) | | | | | | | |

| Parent Company Only | Years Ended December 31, | | | | | | | | |
|---|--------------------------|--------------------|------------------|--|--|--|--|--|--|
| Condensed Statements of Cash Flows | <u>2010</u> | <u>2009</u> | 2008 | | | | | | |
| Operating activities: | | | | | | | | | |
| Net loss | \$ (7,295,884) | \$ (511,389) | \$ (5,440,104) | | | | | | |
| Adjustments to reconcile net loss | Ψ (1,20,001) | Ψ (311,303) | Ψ (5,110,101) | | | | | | |
| to net cash provided by operating activities: | | | | | | | | | |
| Write-off of construction in progress | _ | - | 248,569 | | | | | | |
| Undistributed equity loss of | | | 2 10,2 09 | | | | | | |
| Bank subsidiary | 6,984,407 | 403,098 | 6,355,386 | | | | | | |
| Loss on sale of land | 3,616 | ,.,. | - | | | | | | |
| Change in operating assets and | 2,011 | | | | | | | | |
| liabilities | 58 | 51,236 | 51,844 | | | | | | |
| Net cash provided by (used for) | | | | | | | | | |
| operating activities | (307,803) | (57,055) | 1,215,695 | | | | | | |
| | | / | | | | | | | |
| Investing activities: | | | | | | | | | |
| Proceeds from sale of land | 556,934 | - | - | | | | | | |
| Investment in Bank subsidiary | - | (9,000,000) | - | | | | | | |
| Net cash provided by (used for) | | | | | | | | | |
| Investing activities | 556,934 | (9,000,000) | | | | | | | |
| Financing activities: | | | | | | | | | |
| Proceeds from the issuance of preferred | | | | | | | | | |
| stock | <u>-</u> | 9,949,410 | - | | | | | | |
| Cash dividends paid on preferred stock | (544,649) | (432,694) | (1,267,605) | | | | | | |
| Proceeds from exercise of stock | | | | | | | | | |
| options | - | | <u>46,960</u> | | | | | | |
| Net cash used by financing activities | (544,649) | <u>(9,516,716)</u> | (1,220,645) | | | | | | |
| Net increase (decrease) in cash and | | | | | | | | | |
| cash equivalents | (363,942) | 391,579 | (4,950) | | | | | | |
| Cash and cash equivalents | | | | | | | | | |
| beginning of year | 425,125 | 33,546 | 38,496 | | | | | | |
| Cash and cash equivalents at end of | | | | | | | | | |
| year | \$ <u>129,607</u> | \$ <u>425,125</u> | \$ <u>33,546</u> | | | | | | |

| | Years Ended December 31, | | | | | | | | |
|--|--------------------------|---------------------|--------------------|--|--|--|--|--|--|
| | <u>2010</u> | 2009 | 2008 | | | | | | |
| Non-cash investing and financing activities: Dividends payable | \$ | \$68,082 | \$ <u>-</u> | | | | | | |
| Change in other comprehensive income (loss) | \$ <u>(1,942,192)</u> | \$ <u>1,062,353</u> | \$ <u>(6,294</u>) | | | | | | |

NOTES

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www.GreerStateBank.com • 864.877.2000





THE ATTACHED INFORMATION CONSTITUTES A PORTION OF GREER BANCSHARES INCORPORATED'S ANNUAL REPORT TO SHAREHOLDERS FOR THE YEAR ENDED DECEMBER 31, 2010.

P.O. Box 1029 Greer, SC 29652-1029 Phone: 864-877-2000 Fax: 864-848-5141

Selected Financial Data

The following table sets forth certain selected financial data concerning Greer Bancshares Incorporated. This information should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operation and the consolidated financial statements.

| December 31, | 2010 | 2009 | 2008 | 2007 | 2006 |
|---|------------|-----------|-----------|-------------|-----------|
| (Dollars in thousands, except per share data) | 2010 | 2007 | 2000 | 2007 | 2000 |
| SUMMARY OF OPERATIONS | | | | | |
| Interest and fee income | \$ 20,043 | \$ 21,880 | \$23,924 | \$24,836 | \$22,216 |
| Interest expense | 8,622 | 10,546 | 12,790 | 12,741 | 10,592 |
| Net interest income | 11,421 | 11,334 | 11,134 | 12,095 | 11,624 |
| Provision for loan losses | 6,675 | 5,185 | 4,230 | 1,811 | 597 |
| Net interest income after provision | | | | -,, | |
| for loan losses | 4,746 | 6,149 | 6,904 | 10,284 | 11,027 |
| Noninterest income (loss) | 5,073 | 3,227 | (5,322) | 2,499 | 2,340 |
| Noninterest expense | 12,797 | 10,523 | 10,443 | 9,229 | 8,922 |
| Income tax expense (benefit) | 4,318 | (636) | (3,421) | 948 | 1,292 |
| Net income (loss) | \$ (7,296) | \$ (511) | \$(5,440) | \$2,606 | \$3,153 |
| Dividends and accretion on preferred stock | 642 | 581 | - | | - |
| Net income (loss) available to common | | | | | |
| shareholders | \$ (7,938) | \$(1,092) | \$(5,440) | \$2,606 | \$3,153 |
| PER COMMON SHARE DATA | | | | | |
| Earnings (Loss): | | | | | |
| Basic | \$ (3.19) | \$(.44) | \$(2.19) | \$1.05 | \$1.28 |
| Diluted | (3.19) | (.44) | (2.19) | 1.04 | 1.25 |
| Cash dividends declared per common share | - | - | 0.51 | 0.51 | 0.85 |
| Book value | 3.27 | 7.21 | 6.93 | 9.85 | 9.12 |
| Weighted average common shares outstanding: | | | | , , , , | |
| Basic | 2,486,692 | 2,486,692 | 2,485,096 | 2,479,051 | 2,462,688 |
| Diluted | 2,486,692 | 2,486,692 | 2,485,096 | 2,509,270 | 2,517,549 |
| SELECTED ACTUAL YEAR END BALANCES | | | | | |
| Total assets | \$456,767 | \$476,791 | \$437,037 | \$389,705 | \$359,662 |
| Loans | 270,001 | 307,393 | 311,414 | 263,011 | 245,858 |
| Allowance for loan losses | 7,495 | 6,315 | 5,127 | 2,233 | 1,801 |
| Available for sale securities | 132,813 | 124,984 | 79,874 | 79,565 | 60,185 |
| Held to maturity securities | - | - | 15,977 | 19,586 | 23,581 |
| Deposits | 321,385 | 298,646 | 282,125 | 244,593 | 240,288 |
| Borrowings | 102,500 | 135,493 | 122,000 | 105,104 | 80,685 |
| Subordinated debt | 11,341 | 11,341 | 11,341 | 11,341 | 11,341 |
| Stockholders' equity | 18,261 | 27,953 | 17,826 | 24,436 | 22,542 |
| SELECTED AVERAGE BALANCES | | | | | |
| Assets | \$447,640 | \$465,532 | \$417,491 | \$359,683 | \$330,984 |
| Deposits | 311,656 | 291,892 | 266,231 | 239,327 | 227,269 |
| Stockholders' equity | 26,178 | 26,992 | 21,526 | 23,419 | 21,153 |
| FINANCIAL RATIOS | | | | | |
| Return on average assets | (1.77)% | (.23)% | (1.30)% | .72% | .95% |
| Return on average equity | (30.32)% | (4.05)% | (25.27)% | 11.13% | 14.90% |
| Average equity to average assets | 5.85% | 5.80% | 5.16% | 6.51% | 6.40% |
| Dividend payout ratio | N.M. | N.M. | N.M. | 48.57% | 66.41% |
| N.M. – Not meaningful | | | | | |

Management's Discussion and Analysis of Financial Condition and Results of Operations

Description of the Company's Business

Greer State Bank (the "Bank") was organized under a state banking charter in August 1988, and commenced operations on January 3, 1989. Greer Bancshares Incorporated is a South Carolina corporation formed in July 2001, primarily to hold all of the capital stock of Greer State Bank. Greer Bancshares Incorporated and the Bank, its wholly-owned subsidiary, are herein referred to as the "Company." In October 2004 and December 2006, Greer Capital Trust I and Greer Capital Trust II (the "Trusts") were formed, respectively. The Trusts were formed as part of the process of the issuance of trust preferred securities. The Bank engages in commercial and retail banking, emphasizing the needs of small to medium businesses, professional concerns and individuals, primarily in Greer and surrounding areas in the upstate of South Carolina. The Company currently engages in no business other than owning and managing the Bank. Greer Financial Services, a division of the Bank, provides financial management services and non-deposit product sales.

Critical Accounting Policies

General

The financial condition and results of operations presented in the consolidated financial statements, the accompanying notes to the consolidated financial statements and this section are, to a large degree, dependent upon the Company's accounting policies. The selection and application of these accounting policies involve judgments, estimates and uncertainties that are susceptible to change. Those accounting policies that are believed to be the most important to the portrayal and understanding of the Company's financial condition and results of operations are discussed below. These critical accounting policies require management's most difficult, subjective and complex judgments about matters that are inherently uncertain. In the event that different assumptions or conditions were to prevail, and depending upon the severity of such changes, the possibility of a materially different financial condition or results of operations is a reasonable likelihood.

Income Taxes and Deferred Tax Asset

Income Taxes – The calculation of the provision for federal income taxes is complex and requires the use of estimates and judgments. There are two accruals for income taxes: 1) The income tax receivable represents the estimated amount currently due from the federal government and is reported as a component of "other assets" in the consolidated balance sheet; 2) the deferred federal income tax asset or liability represents the estimated tax impact of temporary differences between how assets and liabilities are recognized under GAAP, and how such assets and liabilities are recognized under the federal tax code.

The effective tax rate is based in part on interpretation of the relevant current tax laws. Appropriate tax treatment is reviewed of all transactions taking into consideration statutory, judicial and regulatory guidance in the context of our tax positions. In addition, reliance is placed on various tax opinions, recent tax audits and historical experience.

Deferred Tax Asset – At December 31, 2010, the net federal deferred tax asset totaled \$456,589 after a valuation allowance of \$5,810,730. The need for a valuation allowance is considered when it is determined more likely than not that a deferred tax asset will not be realized. In making this determination, management considers all available evidence, including the existence of available reversing temporary differences, the ability to generate future taxable income and available tax planning strategies. In deciding whether a valuation allowance was required, management considered recent pretax losses as significant negative evidence over its ability to realize its net deferred tax assets.

Allowance for Loan Losses

The allowance for loan losses is based on management's ongoing evaluation of the loan portfolio and reflects an amount that, based on management's judgment, is adequate to absorb inherent probable losses in the existing portfolio. Additions to the allowance for loan losses are provided by charges to earnings. Loan losses are charged against the allowance when the ultimate uncollectibility of the loan balance is determined. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a monthly basis by management. The evaluation includes the periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, impairment and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, individual consumer and residential loans are not separately identified for impairment.

Other Real Estate Owned

The Company states other real estate owned that is acquired in settlement of loans at the net realizable value at the time of foreclosure. Management obtains updated appraisals on such properties as necessary, and reduces those values for selling costs. While management uses the best information available at the time of the preparation of the financial statements in valuing the other real estate owned, it is possible that in future periods the Company will be required to recognize reductions in estimated fair values of these properties.

Results of Operations

This discussion and analysis is intended to assist the reader in understanding the financial condition and results of operations of Greer Bancshares Incorporated and its wholly-owned subsidiary, Greer State Bank. The commentary should be read in conjunction with the consolidated financial statements and the related notes and the other statistical information in this report.

The following discussion describes our results of operations for 2010 as compared to 2009 and 2009 compared to 2008. The Company's financial condition as of December 31, 2010 as compared to December 31, 2009 is also analyzed. Like most community banks, the Bank derives most of its income from interest received on loans and investments. The primary source of funds for making these loans and investments is deposits, on which interest is paid on approximately 89 percent of the accounts. The Bank also utilizes Federal Home Loan Bank advances, the Federal Reserve discount window, federal funds purchased and repurchase agreements for funding loans and investments. One of the key measures of success is net interest income, or the difference between the income on interest-earning assets, such as loans and investments, and the expense on interest-bearing liabilities, such as deposits and other borrowings. Another key measure is the spread between the yield earned on interest-earning assets and the rate paid on interest-bearing liabilities.

A number of tables have been included to assist in the description of these measures. For example, the "Average Balances" table shows the average balances during 2010, 2009 and 2008 of each category of assets and liabilities, as Well as the yield earned or the rate paid with respect to each category. A review of this table shows that loans typically provide higher interest yields than do other types of interest earning assets, resulting in management's intent to channel a substantial percentage of funding sources into the loan portfolio. Similarly, the "Analysis of Changes in Net Interest Income" table demonstrates the impact of changing interest rates and the changing volume of assets and liabilities during the years shown. Finally, a number of tables have been included that provide detail about the Company's investment securities, loans, deposits and other borrowings.

There are risks inherent in all loans. Therefore, an allowance for loan losses is maintained to absorb inherent probable losses on existing loans that may become uncollectible. The allowance is established and maintained by charging a provision for loan losses against operating earnings. A detailed discussion of this process is included, as well as tables, describing the allowance for loan losses.

In addition to earning interest on loans and investments, income is earned through fees and other charges collected for services provided to customers. Various components of this noninterest income, as well as noninterest expense, are described in the following discussion.

The following discussion and analysis also identifies significant factors that have affected the financial position and operating results during the periods included in the accompanying financial statements. Therefore, this discussion and analysis should be read in conjunction with the consolidated financial statements and the related notes and the other statistical information also included in this report.

Year ended December 31, 2010 compared with year ended December 31, 2009

The Company recorded a net loss attributable to common shareholders of \$7,937,502 for the year ended December 31, 2010, compared to a net loss attributable to common shareholders of \$1,091,952 for the year ended December 31, 2009. The loss per diluted common share for the year ended December 31, 2010 was \$3.19, compared to loss per diluted common share of \$.44 for the year ended December 31, 2009. The net loss in 2010 is due primarily to the loan loss provision, real estate owned expenses, FDIC deposit insurance assessments and a valuation allowance recorded on the deferred tax asset, partially offset by gain on sale of investment securities. Net interest income increased slightly to \$11,420,731 for the year ended December 31, 2010. Noninterest income increased \$1,381,584, or 37.4%, in 2010 compared to 2009 before the impairment charges of \$464,179 primarily as a result of the aforementioned gain on sale of investments of \$2,208,606. Noninterest expenses increased \$2,273,699, or 21.6%, in 2010 compared to 2009 primarily as the result of an increase in OREO and foreclosure expenses partially offset by the results of budget reductions in all other noninterest expenses categories. In addition, there was a special assessment of FDIC insurance premiums in 2009 that did not recur in 2010.

Year ended December 31, 2009 compared with year ended December 31, 2008

The Company recorded a net loss attributable to common shareholders of \$1,091,952 for the year ended December 31, 2009, compared to a net loss attributable to common shareholders of \$5,440,104 for the year ended December 31, 2008. The loss per diluted common share for the year ended December 31, 2009 was \$.44, compared to loss per diluted common share of \$2.19 for the year ended December 31, 2008. The net loss in 2009 is due primarily to the increases in the loan loss provision, real estate owned expenses and FDIC deposit insurance assessments partially offset by gain on sale of investment securities and non-interest expense reductions. Net interest income increased slightly to \$11,334,585 for the year ended December 31, 2009. Noninterest income increased \$646,700, or 21.2%, in 2009 compared to 2008 before the impairment charges of \$464,719 and \$8,366,630 primarily as a result of the aforementioned gain on sale of investments of \$1,093,840. See Note 2 in the accompanying consolidated financial statements for more details on the securities transactions. Noninterest expenses increased slightly in 2009 compared to 2008 primarily as the result of increased FDIC insurance premiums and an increase in OREO and foreclosure expenses partially offset by the results of budget reductions in almost all other noninterest expenses categories.

Net Interest Income

Net interest income, the difference between interest earned and interest paid, is the largest component of the Company's earnings. Therefore, changes in that area have a significant impact on net income. Variations in the volume and mix of assets and liabilities and their relative sensitivity to interest rate movements determine changes in net interest income. Interest rate spread and net interest margin are two significant elements in analyzing net interest income. Interest rate spread is the difference between the yield on average earning assets and the rate on average interest bearing liabilities. Net interest margin is calculated as net interest income divided by average earning assets.

Net interest income increased slightly to \$11,420,731 for the year ended December 31, 2010 primarily as the result of increases in the interest rate spread and the net interest margin. The Bank's average earning assets decreased by approximately \$16.8 million, or 3.8%, during 2010. Interest income on earning assets decreased by \$1,836,876, or 8.4%. Interest income was also negatively impacted by foregone interest on nonaccral loans. As the result of an increase in nonaccrual loans in 2010, interest income was negatively impacted by approximately \$753,000 in foregone interest income in 2010 compared to approximately \$253,000 in foregone interest income in 2009. While average interest bearing liabilities decreased slightly, interest expense declined by \$1,923,022, or 18.2% compared to 2009. The yield on average interest earning assets declined by 22 basis points in 2010. However, the yield paid on interest bearing liabilities decreased by 45 basis points. The decline in interest expense, while slightly offset by a decline in interest income, resulted in a higher net interest spread and net interest yield, and was primarily the result of lower market interest rates in 2010.

Net interest income increased slightly to \$11,334,585 for the year ended December 31, 2009 because of the decline in the average rate paid on interest earning assets. While the Bank's average earning assets increased by approximately \$43.2 million, or 10.9%, during 2009, interest income on earning assets decreased by \$2,043,725, or 8.5%, compared to 2008. Average interest bearing liabilities increased 11.9%; however, interest expense declined by \$2,244,224, or 17.5% compared to 2008. The yield on average interest earning assets declined by 107 basis points in 2009, and the average rate paid on interest bearing liabilities decreased by 93 basis points. The decline in interest income and interest expense resulted in a lower net interest spread and net interest yield, and was primarily the result of lower market interest rates in 2009.

The following table sets forth for the periods indicated, the weighted-average yields earned, the weighted-average yields paid, the net interest spread and the net interest margin on earning assets. The table also indicates the average monthly balance and the interest income or expense by specific categories.

Average Balances, Income, Expenses and Rates

| Year Ended December 31, | | | | 2010 | | | | 2009 | | | | | 2008 | |
|---------------------------------------|----------|---------|-----------|--------|--------|----------|---------|-------------------|--------|-----------|---------|----|---------|--------|
| | | Average | Ir | come/ | Yield/ | | Average | Income/ | Yield/ | | Average |] | ncome/ | Yield/ |
| (Dollars in Thousands) | | Balance | E | xpense | Rate | | Balance | Expense | Rate | | Balance | F | Expense | Rate |
| Assets: | | | | | | | | | | | | | | |
| Interest Earning Assets: | | | | | | | | | | | | | | |
| Taxable Investments | \$ | 101,237 | \$ | 3,026 | 2.99% | \$ | 104,672 | \$ 4,229 | 4.04% | \$ | 86,048 | \$ | 4,461 | 5.18% |
| Non-Taxable Investments (1) | | 25,507 | | 1,630 | 6.39% | | 22,438 | 1,492 | 6.65% | | 21,297 | | 1,423 | 6.68% |
| Int. Bearing Deposits in other banks | | 7,134 | | 12 | .17% | | 859 | 12 | 1.40% | | 465 | | 14 | 3.01% |
| Federal Funds Sold | | 5,455 | | 30 | .55% | | 1,170 | 4 | .34% | | 1,459 | | 38 | 2.60% |
| Loans (2) | | 282,136 | | 15,923 | 5.64% | _ | 309,162 | 16,668 | 5.39% | _ | 285,818 | | 18,490 | 6.47% |
| Total Interest Earning Assets | | 421,469 | | 20,621 | 4.89% | | 438,301 | 22,405 | 5.11% | _ | 395,087 | | 24,426 | 6.18% |
| Other noninterest-earning assets | _ | 26,171 | _ | | | | 27,231 | _ | | _ | 22,404 | _ | | |
| Total Assets | \$ | 447,640 | | | | \$ | 465,532 | ± | | \$ | 417,491 | = | | |
| Liabilities and Stockholder's Equity | | | | | | | | | | | | | | |
| Interest Bearing Liabilities: | | | | | | | | | | | | | | |
| NOW Accounts | \$ | 45,991 | | 97 | 0.21% | \$ | 41,703 | 104 | 0.25% | \$ | 38,075 | | 181 | 0.48% |
| Money Market and Savings | | 58,702 | | 1,166 | 1.99% | | 43,384 | 880 | 2.03% | | 43,756 | | 1,185 | 2.71% |
| Time Deposits | | 175,740 | | 3,527 | 2.01% | | 177,604 | 4,887 | 2.75% | | 155,220 | | 6,356 | 4.09% |
| Federal Funds Purchased | | 1,977 | | 1 | .05% | | 11,901 | 38 | .32% | | 2,987 | | 83 | 2.78% |
| Repurchase Agreements | | 15,000 | | 548 | 3.65% | | 15,000 | 548 | 3.65% | | 15,000 | | 549 | 3.66% |
| FHLB Borrowings | | 92,278 | | 3,020 | 3.27% | | 104,737 | 3,762 | 3.59% | | 96,066 | | 3,836 | 3.99% |
| Other Long Term Debt | | 11,341 | | 264 | 2.33% | | 11,341 | 327 | 2.88% | | 11,341 | | 600 | 5.29% |
| Total Interest Bearing Liabilities | _ | 401,029 | | 8,623 | 2.15% | _ | 405,670 | 10,546 | 2.60% | _ | 362,445 | | 12,790 | 3.53% |
| Noninterest-Bearing Liabilities: | | | | | | - | | | | | | | | |
| Demand Deposits | | 31,223 | | | | | 29,193 | | | | 29,180 | | | |
| Other Liabilities | | 1,925 | | | | | 3,677 | | | | 4,348 | | | |
| Total Noninterest-Bearing Liabilities | _ | 33,148 | - | | | | 32,870 | - | | | 33,528 | _ | | |
| Total Liabilities | _ | 434,177 | - | | | _ | 438,540 | - | | _ | 395,973 | _ | | |
| Stockholders' Equity | | 26,178 | | | | | 26,992 | | | | 21,526 | | | |
| Total Liabilities and Stockholders' | c | | - | | | - \$ | | - | | ¢ | , | | | |
| Equity | \$ | 460,355 | - | | 0.740 | <u> </u> | 465,532 | = | 0.510 | <u>\$</u> | 417,491 | - | | 2 (50) |
| Net Interest Spread | | | æ | 11 000 | 2.74% | | | ф 11.0 <u>7</u> 0 | 2.51% | | | ٠ | 11.626 | 2.65% |
| Net Interest Income | | | <u>\$</u> | 11,998 | | | | \$ 11,859 | = | | | \$ | 11,636 | |
| Net Interest Yield | | | | - | 2.85% | | | | 2.71% | | | | | 2.95% |

⁽¹⁾ All yields/rates are computed on a tax equivalent basis at a federal tax rate of 34%.

⁽²⁾ Average loan balances include nonaccrual loans. All loans and deposits are domestic.

The following table sets forth the effect that the varying levels of earning assets and interest-bearing liabilities and the changes in applicable rates have had on changes in net interest income during the periods indicated. The net changes in net interest income in this table expand the differences in net interest income in the previous table, "Average Balances, Income, Expenses and Rates."

Analysis of Changes in Net Interest Income

| Year Ended December 31, | | 2010 C | om | pared with | 1 200 9 | 9 | 2009 Compared with 2008 | | | | | | |
|--|----|---------|--------------------|-------------|----------------|-------|-------------------------|----------|------------|---------|--|--|--|
| | | Va | aria | ance Due to | 0 | | Variance Due to | | | | | | |
| (Dollars in Thousands) | | Volume | ume Rate Total Vol | | olume | Rate | Total | | | | | | |
| Interest Income: | | | | | | | | | | | | | |
| Taxable Investments | \$ | (139) | \$ | (1,065) \$ | 6 (1 | ,204) | \$ | 966\$ | (1,198) \$ | (232) | | | |
| Non-Taxable Investments | | 132 | | (47) | | 85 | | 49 | (3) | 46 | | | |
| Interest-Bearing Deposits in other banks | | 88 | | (88) | | _ | | 11 | (13) | (2) | | | |
| Federal Funds Sold | | 15 | | 11 | | 26 | | (8) | (26) | (34) | | | |
| Loans | | (1,457) | | 713 | | (744) | | 1,510 | (3,332) | (1,822) | | | |
| Total | | (1,361) | | (476) | (1 | ,837) | | 2,528 | (4,572) | (2,044) | | | |
| Interest Expense: | | | | | | | | | | | | | |
| NOW Accounts | | 11 | | (18) | | (7) | | 17 | (94) | (77) | | | |
| Money Market and Savings | | 311 | | (25) | | 286 | | (10) | (295) | (305) | | | |
| Time Deposits | | (51) | | (1,309) | (1, | ,360) | | 917 | (2,386) | (1,469) | | | |
| Federal Funds Purchased | | (32) | | (5) | | (37) | | 248 | (293) | (45) | | | |
| Repurchase Agreements | | - | | - | | - | | - | (1) | (1) | | | |
| FHLB Borrowings | | (448) | | (294) | (| (742) | | 346 | (420) | (74) | | | |
| Other Long Term Debt | | - | | (63) | | (63) | | | (273) | (273) | | | |
| Tòtal | _ | (209) | | (1,714) | (1 | ,923) | | 1,518 | (3,762) | (2,244) | | | |
| Net Interest Income | \$ | (1,152) | \$ | 1,238 \$ | 5 | 86 | \$ | 1,010 \$ | (810) \$ | 200 | | | |

The rate/volume variances (change in volume times change in rate) have been allocated to the change attributable to rate.

The Company monitors and manages the pricing and maturity of its assets and liabilities in order to diminish the potential adverse impact that changes in interest rates could have on net interest income. The principal monitoring technique employed by the Company is the use of an interest rate risk management model which measures the effects that movements in interest rates will have on net interest income and the present value of equity. Included in the interest rate risk management reports generated by the model is a report that measures interest sensitivity "gap," which is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. The Company was asset sensitive in the up to three months gap analysis and slightly liability sensitive from three to twelve months as of December 31, 2010. Interest rate sensitivity can be managed by repricing assets or liabilities, replacing an asset or liability at maturity, or adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in the same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates.

The table included above shows the changes in interest income and expense during 2010 and 2009, and allocates the appropriate amount of income or expense to changes in rate or changes in volume. In 2010 interest income decreased by approximately \$1,837,000 and interest expense decreased by approximately \$1,923,000, resulting in a slight increase of approximately \$86,000 in net interest income. The decline in interest income was primarily the result of the decline in loan balances from principal paydowns. The increase in net interest income is largely attributable to decreases in market interest rates as term interest bearing deposits reprice.

In 2009 interest income decreased by approximately \$2,044,000 and interest expense decreased by approximately \$2,244,000, resulting in a slight increase of approximately \$200,000 in net interest income. The decline in interest income was primarily the result of the decline in the prime lending rate in 2008, which affected approximately \$165

million of loans indexed to prime. The increase in net interest income is largely attributable to decreases in market interest rates as term interest bearing deposits reprice. The increase was partially offset by increased volume in interest bearing deposits.

Provision for Loan Losses

The Company has developed policies and procedures for evaluating the overall quality of its credit portfolio and the timely identification of potential problem credits. On a quarterly basis, the Bank's Board of Directors reviews and approves the appropriate level for the Bank's allowance for loan losses based upon management's recommendations and the results of the internal monitoring and reporting system. Management also monitors historical statistical data for both the Bank and other financial institutions. The adequacy of the allowance for loan losses and the effectiveness of the monitoring and analysis system are also reviewed by the Bank's regulators and the Company's internal auditor.

Additions to the allowance for loan losses, which are expensed as the provision for loan losses on the income statement, are made as needed to maintain the allowance at an appropriate level based on management's analysis of the inherent probable losses in the loan portfolio. Loan losses and recoveries are charged or credited directly to the allowance. The amount of the provision is a function of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, the amount of loan losses actually charged against the reserve during the period and current economic conditions. During 2010, the Bank provided \$6,674,533 for loan losses, raising the balance of the allowance for loan losses to \$7,495,405 at December 31, 2010 after considering net charge-offs of \$5,494,405. The reserve for loan losses was approximately 2.78% and 2.05% of total loans for the years ended December 31, 2010 and 2009, respectively. Nonperforming loans (i.e., loans ninety days or more past due and loans on non-accrual status) as a percentage of average assets increased from 1.23% to 4.18% from December 31, 2009 to December 31, 2010. Management continues to carefully analyze the loan portfolio to ensure the timely identification of problem loans and believes the current reserve level is adequate as indicated by the Bank's loan loss reserve model at December 31, 2010.

Potential problem loans, which are not included in non-performing loans, amounted to approximately \$27,562,000, or 10.2% of total loans outstanding at December 31, 2010. This is an increase of \$8,062,000, or 41,3%, from potential problems loans totaling \$19,500,000 at December 31, 2009. Potential problem loans represent those loans with a well-defined weakness and where information about possible credit problems of borrowers or the performance of construction or development projects has caused management to have concerns about the borrower's ability to comply with present repayment terms. Eleven residential construction and land development loan relationships totaling approximately \$9,760,000 were included in potential problem loans at December 31, 2010. While these loans are currently performing under the contract terms, the construction or development projects are not performing as originally projected, due to a decline in the sale of lots. These loans have current appraisals indicating the collateral values exceed the loan balances.

The Bank's allowance for loan losses is based upon judgments and assumptions of risk elements in the portfolio, current economic conditions and other factors affecting borrowers. The process includes identification and analysis of probable losses in various portfolio segments utilizing a credit risk grading process and specific reviews and evaluations of significant problem credits. In addition, management monitors the overall portfolio quality through observable trends in delinquencies, charge-offs and general conditions in the market area.

Based on present information and ongoing evaluation, management considers the allowance for loan losses to be adequate to meet presently known and inherent risks in the loan portfolio. Management's judgment as to the adequacy of the allowance is based upon a number of assumptions about future events that it believes to be reasonable, but which may or may not prove to be accurate. Actual losses will undoubtedly vary from the estimates. Also, there is a possibility that charge-offs in future periods will exceed the allowance for loan losses as estimated at any point in time. Thus, there can be no assurance that charge-offs in future periods will not exceed the allowance for loan losses or that additional increases in the allowance for loan losses will not be required. The Company does not allocate the allowance for loan losses to specific categories of loans but evaluates the adequacy on an overall portfolio basis utilizing a risk grading system.

Noninterest Income

Noninterest income increased \$1,381,584, or 37.4%, in 2010 compared to 2009 before the impairment charges in investment securities and restricted stock of \$464,719. The increase was primarily due to a gain on sale of investment securities of \$2,208,606 in 2010. In addition, other noninterest income increased \$336,646, or 19.5%, for the year ended December 31, 2010 mainly as the result of death benefits received related to the July 2010 death of one of the directors.

Visa debit and credit card fee income increased approximately \$132,000 from 2009 to 2010 due to increased volume. This increase was partially offset by decreases of approximately \$61,000 and \$33,000 in secondary marketing income and income from the financial services division, respectively.

Noninterest income increased \$646,700, or 21.2%, in 2009 compared to 2008 before the impairment charges in investment securities and restricted stock of \$464,719 and \$8,366,630, respectively. See Note 2 in the accompanying consolidated financial statements for more details regarding the impairment charges. The increase was primarily due to a gain on sale of investment securities of \$1,093,840 in 2009. In addition, other noninterest income decreased \$258,553, or 13%, for the year ended December 31, 2009 mainly as the result of a \$152,878 gain on the sale of an interest rate floor in 2008 and decreased fees of \$238,386 from the Bank's financial services division. These declines were partially offset by increased earnings on Bank owned life insurance of \$38,335, increased service charges and customer service fees relating to Visa debit and credit cards of \$37,289 and increases in mortgage banking fees of \$67,454 in 2009.

Noninterest Expenses

Noninterest expenses increased \$2,273,699, or 21.6%, in 2010 compared to 2009 primarily as the result of an increase in OREO and foreclosure expenses partially offset by the results of budget reductions in all other noninterest expenses categories. In addition, there was a special assessment of FDIC insurance premiums of \$212,000 in 2009 that did not recur in 2010. Other real estate owned expenses and foreclosure expenses increased \$2,741,033, or 332.7%, in 2010 compared to 2009 due to increases in Bank owned real estate, net realizable valuation adjustments needed as updated appraisals were received during the holding period, payment of property taxes and repairs needed to maintain the real estate in sellable condition. As we work to manage our levels of foreclosed assets, it is likely that we will continue to see elevated levels of related expenses for managing the properties. In addition, to the extent that updated appraisals reflect reductions of values of the property, we will be required to record additional charges to our earnings. Updated appraisals are generally required every nine to twelve months. Directors fees declined \$98,114, or 51.2%, in 2010 compared to 2009 as the result of a Board effort to further reduce expenses.

Noninterest expenses increased slightly in 2009 compared to 2008 due to an increase in FDIC deposit insurance assessments and an increase in expenses relating to foreclosed properties. Without these increases, noninterest expenses declined by approximately \$1,207,000 as a result of management's efforts to reduce overhead expenses. FDIC deposit insurance assessments increased \$614,351, or 260.8%, in 2009 compared to 2008 due to efforts by the Federal government to replenish the FDIC insurance fund after increased bank failures across the nation. The FDIC increased assessment rates in 2009 and imposed a special assessment equating to \$212,000 for the Bank in 2009 to further boost the FDIC's deposit insurance reserve. Other real estate owned expenses and foreclosure expenses increased \$673,387, or 447.2%, in 2009 compared to 2008 due to increases in Bank owned real estate, net realizable valuation adjustments needed as updated appraisals were received during the holding period, payment of property taxes and repairs needed to maintain the real estate in sellable condition. In January 2009, management identified certain expenses that could be reduced in an effort to operate more efficiently in the adverse economic environment being experienced. As a result of management's actions, salaries and employees benefits expense declined 6.8% due to the elimination of seven staff positions. In addition, the loan production office was closed in September 2009, which is reflected in the 10.1% decline in occupancy and equipment expense, postage and supplies expense decreased 17.2%, marketing expenses were cut drastically as seen in the 71.4% decline from 2008 to 2009 and directors fees were reduced 23.4%. Professional fees declined 11.7% in 2009 compared to 2008 as a result of regulatory postponement of Sarbanes-Oxley internal control testing.

Income Taxes

The Company recorded income tax expense in the amount of \$4,317,748 for the year ended December 31, 2010, compared to income tax benefit for the year ended December 31, 2009 of \$636,159. The increase in the income tax expense is solely the result of a valuation allowance on temporary tax differences and net operating loss carryforwards.

The Company recorded an income tax benefit in the amount of \$636,159 for the year ended December 31, 2009, compared to income tax benefit for the year ended December 31, 2008 of \$3,420,808. The effective tax rate for the benefit recorded in 2009 was 55.4% compared to 38.6% for 2008. The increase in the effective tax rate for the benefit recorded is attributable to having lower loss before income taxes in 2009, which resulted in nontaxable income having a

greater impact on the income tax provision. Also impacting the effective tax rate in 2009 was the impact of impairment charges of approximately \$311,000 on certain securities which required a valuation allowance of \$106,000.

At December 31, 2010, the Company had net deferred tax assets of \$456,589. The net deferred tax asset was approximately \$6,267,000 at December 31, 2010 prior to the valuation allowance. In evaluating whether the full benefit of the net deferred tax asset will be realized, both positive and negative evidence was considered including recent earnings trends, projected earnings and asset quality. As of December 31, 2010, management concluded that the negative evidence outweighed any positive evidence in determining realization of any deferred tax temporary differences and recorded a valuation allowance on all temporary differences other than those related to unrealized gains or losses within the investment securities portfolio.

Capital Resources

Total capital of the Company decreased \$9,691,319 from December 31, 2009 compared to December 31, 2010 primarily as a result of the net loss attributable to common shareholders of \$7,937,502. In addition, accumulated other comprehensive loss decreased by \$1,942,192 and the Company declared cash dividends on preferred stock totaling \$544,649 in 2010.

Total capital of the Company increased \$10,126,616 from December 31, 2008 compared to December 31, 2009. In January 2009, the Company issued \$9,993,000 in preferred stock to the U.S. Department of the Treasury (see Note 19 in the accompanying consolidated financial statements for more details). In addition, accumulated other comprehensive income increased by \$1,062,352 which partially offset a net loss attributable to common shareholders of \$1,091,952. The Company declared cash dividends on preferred stock totaling \$500,776 in 2009.

The Federal Reserve Board and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from 0% to 100%. Under the risk-based standard, capital is classified into two tiers. Tier 1 capital of the Company consists of equity minus unrealized gains plus unrealized losses on securities available for sale and less any disallowed portion of deferred tax assets. In addition to Tier 1 capital requirements, Tier 2 capital consists of the allowance for loan losses subject to certain limitations. A bank holding company's qualifying capital base for purposes of its risk-based capital ratio consists of the sum of its Tier 1 and Tier 2 capital. The regulatory minimum requirements for banks that are not under prompt correction action are 4% for Tier 1 and 8% for total risk-based capital. The holding company and banking subsidiary are also required to maintain capital at a minimum level based on average assets, which is known as the leverage ratio. Only the strongest bank holding companies and banks are allowed to maintain capital at the minimum requirement. All others are subject to maintaining ratios 100 to 200 basis points above the minimum.

On March 1, 2011, the Bank entered into a formal agreement ("Formal Agreement") with its primary regulator, the FDIC. The Formal Agreement seeks to enhance the Bank's existing practices and procedures in the areas of credit risk management, credit underwriting, liquidity and interest rate risk. In addition, the FDIC has established minimum capital ratio levels of Tier 1 and total capital for the Bank that are higher than the minimum and well-capitalized ratios applicable to all banks. Specifically, the Bank must achieve and maintain a Tier 1 capital to average assets (leverage) ratio of at least 8% by September 1, 2011. The Formal Agreement results in the Bank being deemed "adequately capitalized" irrespective of the fact that ratios indicate "well capitalized." If the Bank is unable to achieve the required capital ratios within the specified timeframes, further regulatory actions could be taken. Further, the ability to operate as a going concern could be negatively impacted.

Management has researched available options for raising additional capital. While there is not a ready market for bank capital investments, the minimum capital ratios required by the Formal Agreement can be attained through the reduction of total assets. The plan to reduce total assets involves principal paydowns in the loan and investment portfolios, combined with limited lending activity, and increases in core deposits to pay off brokered certificates of deposit and Federal Home Loan Bank advances as they mature.

In October 2004 and December 2006, the Company issued \$6.186 million and \$5.155 million of junior subordinated debentures to its wholly-owned capital Trusts, Greer Capital Trust I and Greer Capital Trust II, respectively, to fully and unconditionally guarantee the trust preferred securities issued by the Trusts. These long term obligations qualify as total

risk based capital for the Company. In addition, all proceeds received from the issuance were invested in the Bank as additional capital.

Greer State Bank and the holding company exceeded minimum regulatory capital requirements at December 31, 2010, 2009 and 2008 as set forth in the following table. As previously mentioned, the Bank is currently classified as "adequately capitalized" by the FDIC. See Note 17 of the accompanying consolidated financial statements for minimum and well capitalized regulatory requirements.

Risk-Based Capital Ratios

(Dollars in thousands)

| Bank Tier 1 Capital Tier 2 Capital | 2010 | 2009 | 2008 |
|---|------------|------------|------------|
| | \$ 29,334 | \$ 35,614 | \$ 25,955 |
| | 3,923 | 4,371 | 4,363 |
| Total Qualifying Capital | \$ 33,257 | \$ 39,985 | \$ 30,318 |
| Risk-adjusted total assets (including off-balance-sheet exposures) | \$ 309,480 | \$ 347,753 | \$ 347,502 |
| Tier 1 risk-based capital ratio Total risk-based capital ratio Tier 1 leverage ratio | 9.48% | 10.02% | 7.47% |
| | 10.75% | 11.28% | 8.72% |
| | 6.45% | 7.43% | 6.05% |
| Greer Bancshares Tier 1 risk-based capital ratio Total risk-based capital ratio Tier 1 leverage ratio | 8.6% | 10.4% | 7.1% |
| | 11.0% | 12.2% | 9.8% |
| | 5.8% | 7.7% | 5.8% |

The ability of the Company to pay cash dividends is dependent upon receiving cash in the form of dividends from the Bank. The dividends that may be paid by the Bank to the Company are subject to legal limitations and regulatory capital requirements. The approval of the State Board of Financial Institutions is required if the total of all dividends declared by a state bank in any calendar year exceeds the total of its net profits for that year combined with its retained net profits for the preceding two years, less any required transfers to surplus. Subsequent to December 31, 2010, the Company has been restricted by the Federal Reserve from paying dividends on the preferred stock or interest payments on the subordinated debentures and has made the appropriate notifications.

Liquidity

The Company manages its liquidity for both the asset and liability side of the balance sheet through coordinating the relative maturities of its assets and liabilities. Short-term liquidity needs are generally met from cash, due from banks, federal funds purchased and sold and deposit levels. The Company has federal funds lines in place totaling \$12 million, the ability to borrow additional funds from the Federal Reserve Discount Window of up to 75% of the Bank's qualifying non-real estate consumer and commercial loans, the ability to borrow additional funds from the Federal Home Loan Bank of up to 30% of the Bank's assets and also has a repurchase agreement line, currently fully drawn, with Deutsche Bank Securities, Inc., totaling \$15 million. Use of the Federal Reserve, FHLB and repurchase lines is subject to the availability of acceptable collateral. As of December 31, 2010, the Company had approximately \$67,231,000 in available collateral for all lines. Management has established policies and procedures governing the length of time to maturity on loans and investments and has established policies regarding the use of alternative funding sources. In the opinion of management, the deposit base and lines of credit can adequately support short-term liquidity needs. Management has a contingency liquidity plan in place in the event lines of credit are reduced and/or collateral availability diminishes.

Impact of Off-Balance Sheet Financial Instruments

The Company has certain off-balance-sheet instruments in the form of contractual commitments to extend credit to customers. These legally binding commitments have set expiration dates and are at predetermined interest rates. The underwriting criteria for these commitments are the same as for loans in the loan portfolio. Collateral is also obtained, if necessary, based on the credit evaluation of each borrower. Although many of the commitments will expire unused, management believes there are adequate resources to fund these commitments. At December 31, 2010 and 2009, the Company's commitments to extend credit totaled approximately \$38,425,000 and \$53,160,000, respectively.

Investment Portfolio

The following tables summarize the carrying value and estimated market value of investment securities and weighted-average yields of those securities at December 31, 2010. The yields are based upon amortized cost. The yield on securities of state and political subdivisions is presented on a tax equivalent basis using a federal income tax rate of 34%.

Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Investment Securities Portfolio Composition

| (Dollars in Thousands) December 31, 2010 | - | Due ne Year or Less | T | ne Year hrough ve Years | t | ve Years hrough en Years | Afr Ten Y | | Total | stimated Market Value | Average Maturity in Years |
|---|----|---------------------------|----|-------------------------------|----|--------------------------------|--------------|-------|------------|-----------------------------|---------------------------------|
| Available-for-sale | | | | | | | | | | | |
| Mortgage-backed securities | \$ | - | \$ | 300 | \$ | 521 | \$ 100 |),972 | \$ 101,793 | \$ 101,793 | 14.73 |
| Municipal securities | | - | | 737 | | 9,196 | 20 |),705 | 30,638 | 30,638 | 10.70 |
| Collateralized debt obligation | ı | - | | - | | - | | 382 | 382 | 382 | 23.55 |
| Total | \$ | - | \$ | 1,037 | \$ | 9,717 | \$ 122 | 2,059 | \$ 132,813 | \$ 132,813 | |
| Available-For-Sale | | | | | | | | | | | |
| Weighted Average Yields: | | | | | | | | | | | |
| Mortgage-backed securities | | 0.0% | | 4.3% | | 5.0% | 2. | 9% | 3.3% | | |
| Municipal securities | | 0.0% | | 4.6% | | 4.2% | 3. | 9% | 4.0% | | |
| Collateralized debt obligation | ı | 0.0% | | 0.0% | | 0.0% | 0. | .0% | 0.0% | | |

Investment securities in an unrealized loss position as of December 31, 2010 continue to perform as scheduled. Investment securities are evaluated monthly for indicators of other-than-temporary impairment ("OTTI"). Impairment is considered to have occurred when the fair value of a debt security is less than the amortized cost basis at the balance sheet date. Under these circumstances, OTTI is considered to have occurred 1) if there is intent to sell the security 2) if it is more likely than not we will be required to sell the security before recovery of its amortized cost basis; or 3) the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis. For securities that we do not expect to sell or it is not more likely than not we will be required to sell, the OTTI is separated into credit and noncredit components. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income, while the noncredit-related OTTI is recognized in the other comprehensive income (loss) ("OCI"). For securities which we do expect to sell, all OTTI is recognized in earnings. Presentation of OTTI is made in the income statement on a gross basis with a reduction for the amount of OTTI recognized in OCI. Our securities may further decline in value in future periods, which may require additional charges for other than temporary impairment of securities.

Loan Portfolio

Credit Risk Management

Credit risk entails both general risk, which is inherent in the process of lending, and risk that is specific to individual borrowers. The management of credit risk involves both the process of loan underwriting and loan administration. The Company manages credit risk through a strategy of making loans within its primary marketplace and within its limits of expertise. Although management seeks to avoid concentrations of credit by loan type or industry through diversification, a substantial portion of the borrowers' ability to honor the terms of their loans is dependent on the business and economic

conditions in Greenville and Spartanburg counties and the surrounding areas comprising the Company's marketplace. Additionally, since real estate is considered by the Company as the most desirable non-monetary collateral, a significant portion of loans are collateralized by real estate; however, the cash flow of the borrower or the business enterprise is generally considered as the primary source of repayment. Generally, the value of real estate is not considered by the Company as the primary source of repayment for performing loans. Management also seeks to limit total exposure to individual and affiliated borrowers. Risk specific to individual borrowers is managed through the loan underwriting process and through an ongoing analysis of the borrower's ability to service the debt as well as the value of the pledged collateral.

The Bank's loan officers and loan administration staff are charged with monitoring the loan portfolio and identifying changes in the economy or in a borrower's circumstances which may affect the ability to repay the debt or the value of the pledged collateral. In order to assess and monitor the degree of risk in the loan portfolio, several credit risk identification and monitoring processes are utilized.

Lending Activities

The Company extends credit primarily to consumers and small to medium businesses in Greenville and Spartanburg counties and, to a limited extent, customers in surrounding areas.

While the Company's corporate office is located in Greer, South Carolina, its service area is mixed in nature. The Greenville-Spartanburg area is a regional business center whose economy contains elements of manufacturing, higher education, regional health care and distribution facilities. Outside the incorporated city limits of Greer, the economy includes manufacturing, agriculture and industry. No particular category or segment of the economy previously described is expected to grow or contract disproportionately in 2010.

Total loans outstanding were \$270,000,730 and \$307,393,476 at December 31, 2010 and 2009, respectively. See Loan Portfolio Composition table below for concentration by credit type. Substantially all loans and commitments to extend credit have been granted to customers in the Bank's market area and such customers are generally depositors of the Bank.

The Company's ratio of loans to deposits was 84.0% and 102.9% at December 31, 2010 and 2009, respectively. The loan to deposit ratio is used to monitor a financial institution's potential profitability and efficiency of asset distribution and utilization. Generally, a higher loan to deposit ratio is indicative of higher interest income since loans yield a higher return than alternative investment vehicles. Management has concentrated on maintaining quality in the loan portfolio while continuing to increase the deposit base. The decrease in the loans to deposits ratio is due primarily to investing a portion of the deposits in investment securities.

The following table summarizes the composition of the loan portfolio by category at the dates indicated.

Loan Portfolio

Year-end loans consisted of the following:

| | <u>2010</u> | <u> 2009</u> |
|---------------------------------------|--------------------|-------------------|
| Commercial and industrial: | | |
| Commercial | \$ 49,467,265 | \$ 60,326,687 |
| Leases & other | <u>342,323</u> | 597,731 |
| Total Commercial and industrial: | 49,809,588 | 60,924,418 |
| Commercial real estate: | | |
| Construction/land | 40,243,049 | 68,098,644 |
| Commercial mortgages - owner occupied | 42,568,339 | 45,543,633 |
| Other commercial mortgages | 71,213,329 | 55,975,915 |
| Total commercial real estate | 154,024,717 | 169,618,191 |
| Consumer real estate: | | |
| 1-4 residential | 35,027,156 | 41,232,212 |
| Home equity loans and lines of credit | 25,846,143 | 27,361,235 |
| Total Consumer real estate | 60,873,299 | 68,593,447 |
| Consumer installment: | | |
| Consumer installment | 5,293,126 | 8,257,420 |
| Total loans | 270,000,730 | 307,393,476 |
| Allowance for loan losses | (7,495,405) | (6,315,278) |
| Net loans | \$ _262,505,325 | \$ 301,078,198 |

The Company's loan portfolio contains a significant percentage of real estate mortgage loans. Real estate loans decreased by approximately \$23,314,000 to approximately \$214,898,000 during the twelve months ended December 31, 2010. At December 31, 2010 real estate loans represented 79.59% of the total loan portfolio compared to 77.33% at December 31, 2009. The slight increase in real estate mortgage loans as a percentage of total loans can be attributed to the slowing demand in the Company's market area for commercial and consumer installment loans, which is a result of a softening local economy and tightened underwriting standards. In an effort to effectively manage its interest rate risk, over the past several years the Company has not offered in-house long-term fixed rate mortgage loans; however, the Company has offered five-year and seven-year balloon mortgage loan products at competitive rates. The Company continues to offer fixed rate long term mortgages through secondary market investor loan programs. Commercial and industrial loans decreased to approximately \$49,810,000 during 2010 as a result of a softening local economy. Commercial and industrial loans comprised 18.45% and 19.15% of the total loan portfolio at December 31, 2010 and 2009, respectively. See Lending Activities under the Company's December 31, 2010 Form-10-K for further discussion.

Maturities and Sensitivity of Loans to Changes in Interest Rates

The following table summarizes the loan maturity distribution for the selected categories as of December 31, 2010. The Company has a total of approximately \$131,245,000 in variable rate loans indexed to the Wall Street Journal Prime rate.

| December 31, 2010 | Commercial | | ercial | Real Estate- Construction/Lane | | | | Total | | |
|---|------------|---------------------------|---------------------------|-----------------------------------|---------------------------|---------------------------|--------|---------------------------|---------------------------|--|
| (Dollars in Thousands) | Amount | | Percent | | Amount | Percent | Amount | | Percent | |
| Due One Year or Less Due One Year through Five Years Due After Five Years | \$ | 21,806 24,413 3,591 | 43.78% 49.01% 7.21% | \$ | 26,528 12,663 1,052 | 65.92% 31.47% 2.61% | \$ | 48,334 37,076 4,644 | 53.67% 41.17% 5.16% | |
| Total | \$ | 49,810 | 100.00% | \$ | 40,243 | 100.00% | \$ | 90,054 | 100.00% | |

Risk Elements

The accrual of interest on loans is discontinued when, in management's judgment, the interest will not be collectible in the normal course of business. Accrual of interest of such loans is typically discontinued when the loan is 90 days past due or impaired. All interest accrued, but not collected for loans that are placed on nonaccrual or charged off, is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following table states the approximate aggregate amount of problem assets in each of the following categories at December 31:

| (dollars in thousands) | 2010 | 2009 | 2008 | 2007 | 2006 |
|--|-----------|-----------|----------|----------|---------|
| Nonperforming loans: | | | | | |
| Nonaccrual-real estate mortgage | \$ 16,052 | \$ 6,426 | \$ 4,727 | \$ 2,488 | \$ 718 |
| Nonaccrual-commercial and industrial | 2,457 | 273 | 338 | 213 | 122 |
| Nonaccrual-consumer | 196 | 26 | 3 | 1 | 3 |
| 90 days or more past due and still accruing interest | | 561 | 86 | 100 | 1 |
| Total nonperforming loans | 18,705 | 7,286 | 5,154 | 2,802 | 844 |
| Foreclosed properties: | | | | | |
| Foreclosed properties-residential real estate | 7,380 | 5,068 | 675 | 42 | - |
| Foreclosed properties-commercial real estate | 1,658 | 3,426 | 1,167 | | |
| Total foreclosed properties | 9,038 | 8,494 | 1,842 | 42 | |
| Total nonperforming assets | \$ 27,743 | \$ 15,780 | \$ 6,996 | \$ 2,844 | \$ 844 |
| Nonperforming assets to total loans and foreclosed | | | | | |
| properties at period end | 9.94% | 5.00% | 2.23% | 1.08% | .34% |
| Nonperforming assets to total assets at period end | 6.07% | 3.31% | 1.60% | .70% | .23% |
| Allowance for loan losses to nonperforming loans | | | | | |
| at period end | 40.06% | 86.67% | 99.48% | 79.69% | 213.39% |

Nonperforming loans and impaired loans are defined differently. Nonperforming loans are loans that are 90 days past due and still accruing interest and nonaccrual loans. Impaired loans are loans that based upon current information and events it is considered probable that the Company will be unable to collect all amounts of contractual interest and principal as scheduled in the loan agreement. Some loans may be included in both categories, whereas other loans may only be included in one category.

The loan portfolio is regularly reviewed to determine whether any loans require classification in accordance with applicable regulations. When loans are classified as either substandard or doubtful, collateral and future cash flow projections are reviewed to determine if a specific reserve is necessary. The allowance for loan losses represents amounts that have been established to recognize incurred losses in the loan portfolio that are both probable and reasonably estimable. Loans are charged off when classified as loss. The determination as to risk classification of loans and the amount of the loss allowances are subject to review by the Bank's regulatory agencies.

The following table sets forth certain information with respect to the allowance for loan losses and the composition of charge-offs and recoveries for each of the last five years.

Summary of Loan Loss Experience

| (Dollars in Thousands) Total loans outstanding at end of year Average loans outstanding | 2010 \$ 270,001 \$ 288,697 | 2009 \$ 307,393 \$ 309,162 | 2008 \$ 311,414 \$ 285,818 | 2007 \$ 263,011 \$ 249,583 | 2006 \$ 245,858 \$ 229,467 |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Balance, beginning of year Loans charged-off | \$ 6,315 | \$ 5,127 | \$ 2,233 | \$ 1,801 | \$ 1,416 |
| Commercial and industrial | 991 | 702 | 494 | 1,338 | 177 |
| Real estate - mortgage | 4,076 | 3,137 | 613 | 1,338 | 1// |
| Consumer | 561 | 218 | 278 | 77 | 77 |
| Total loans charged-off | 5,628 | 4,057 | 1,358 | 1,552 | 254 |
| Recoveries of previous loan losses | | | | | |
| Commercial and industrial | 67 | 17 | 11 | 128 | 1 |
| Real estate - mortgage | 14 | 7 | - | _ | - |
| Consumer | 53 | 36 | 38 | 15 | 41 |
| Total loan recoveries | 134 | 60 | 49 | 143 | 42 |
| Net charge-offs | 5,494 | 3,997 | 1,336 | 1,379 | 212 |
| Provision charged to operations | 6,675 | 5,185 | 4,230 | 1,811 | 597 |
| Balance, end of year | \$ 7,495 | \$ 6,315 | \$ 5,127 | \$ 2,233 | \$ 1,801 |
| Ratios: | | | | | |
| Allowance for loan losses to average loans Allowance for loan losses to | 2.60% | 2.04% | 1.79% | 0.89% | 0.78% |
| period end loans | 2.78% | 2.05% | 1.65% | 0.85% | 0.73% |
| Net charge offs to average loans | 1.90% | 1.29% | 0.47% | 0.55% | 0.09% |

The allowance for loan losses is maintained at a level determined by management to be adequate to provide for probable losses inherent in the loan portfolio. The allowance is maintained through the provision for loan losses which is a charge to operations. The potential for loss in the portfolio reflects the risks and uncertainties inherent in the extension of credit.

The Bank's provision and allowance for loan losses is subjective in nature and relies on judgments and assumptions about economic conditions and other factors affecting borrowers. These assumptions are based on the evaluation of several factors, including levels of, and trends in, past due and classified loans; levels of, and trends in, charge-offs and recoveries; trends in volume of loans, including any credit concentrations in the loan portfolio; experience, ability and depth of relevant lending staff; and national and local economic trends and conditions. No assurances can be made that future charges to the allowance for loan losses or provisions for loan losses may not be significant to a particular accounting period.

Interest is discontinued on impaired loans when management determines that a borrower may be unable to meet payments as they become due. As of December 31, 2010 the Bank had forty impaired commercial real estate loans and twenty-two impaired commercial and industrial loans with outstanding balances of \$16,562,909 and \$3,417,336, respectively. The average amount of impaired loans outstanding during 2010 was \$13,480,790. There was no interest income recognized on the impaired loans. Large groups of smaller balance homogenous loans that may meet these criteria are not evaluated individually for impairment, so they are not included in the impaired loan totals.

GREER BANCSHARES INCORPORATED Deposits

Average deposits were approximately \$311,656,000 and 291,892,000 during 2010 and 2009, respectively. NOW accounts increased approximately \$4,288,000, or 10.3%, from December 31, 2009 compared to December 31, 2010. Money market and savings deposits increased approximately \$15,318,000, or 35.3%, from December 31, 2009 compared to December 31, 2010 as a result of focus on core deposit growth in 2010. Time deposits decreased slightly over the same period.

Contractual maturities of all time deposits at December 31, 2010 were as follows: twelve months or less - \$133,252,277, over twelve months through thirty-six months - \$36,520,861, and over thirty-six months - \$90,000.

The following table summarizes the Bank's average deposits by categories at the dates indicated.

| Year Ended December 31, | 20 | 10 | 2009 | | 2 | 008 |
|------------------------------|--------------------|---------|--------------------|---------|--------------------|---------|
| | Average Balance | Percent | Average Balance | Percent | Average Balance | Percent |
| (Dollars in thousands) | Burance | Toront | Baiance | Torcont | | Torcom |
| Noninterest-Bearing Deposits | | | | | | |
| Demand Deposits | \$ 31,223 | 10.02% | \$ 29,193 | 10.00% | \$ 29,180 | 14.03% |
| Interest Bearing Liabilities | | | | | | |
| NOW Accounts | 45,991 | 14.76% | 41,711 | 14.29% | 38,075 | 12.90% |
| Money Market and Savings | 58,702 | 18.83% | 43,384 | 14.86% | 43,756 | 17.21% |
| Time Deposits | 175,740 | 56.39% | 177,604 | 60.85% | 155,220 | 55.86% |
| Total Deposits | \$ 311,656 | 100.00% | \$ 291,892 | 100.00% | \$ 266,231 | 100.00% |

Core deposits, which exclude time deposits of \$100,000 or more and brokered deposits, provide a relatively stable funding source for the loan portfolio and other earning assets. Core deposits were approximately \$242,981,000, \$202,717,000 and \$170,426,000 at December 31, 2010, 2009 and 2008, respectively.

Time deposits over \$100,000, including brokered deposits of approximately \$13,000,000, \$30,000,000 and \$49,000,000, totaled approximately \$77,040,000, \$94,108,000 and \$109,647,000 at December 31, 2010, 2009 and 2008, respectively. Scheduled maturities were as follows:

| Year Ended December 31, | 2010 | 2009 | 2008 |
|---|--------------|--------------|---------------|
| (Dollars in thousands) | | | |
| Maturing in 3 months or less | \$ 18,931 | \$ 29,997 | \$ 29,765 |
| Maturing after 3 months but less than 6 months | 18,035 | 12,857 | 38,425 |
| Maturing after 6 months but less than 12 months | 25,685 | 21,749 | 36,211 |
| Maturing after 12 months | 14,389 | 29,505 | 5,246 |
| Total | \$ 77,040 | \$ 94,108 | \$ 109,647 |

Short Term Borrowings

The Company had no short term borrowings at December 31, 2010. At December 31, 2009, the Company had purchased federal funds totaling \$3,992,931 and Federal Reserve borrowings of \$10,000,000. At December 31, 2008 the Company had purchased federal funds totaling \$4,000,000.

The related information for these borrowings during 2010 is summarized as follows:

| | Federal | Federal |
|-----------------------------------|-----------|-------------|
| | Funds | Reserve |
| | Purchased | Borrowings |
| Average balance outstanding | | |
| during the year | \$85,000 | \$1,935.000 |
| Average rate paid during the year | .52% | .25% |

Long Term Borrowings

At December 31, 2010 and December 31, 2009, the Company had fixed rate notes payable totaling \$61,500,000 and \$90,500,000, respectively, to Federal Home Loan Bank ("FHLB"). Interest rates on the advances ranged from .29% to 5.25% and .68% to 5.92% at December 31, 2010 and 2009, respectively. At December 31, 2010, the Company had fixed rate repurchase agreements totaling \$15,000,000 with a stated interest rate of 3.60%. At December 31, 2010, the Company had variable rate notes payable totaling \$26,000,000 to FHLB. Notes for \$20,000,000 were indexed to the three month LIBOR rate for a weighted average rate of 1.86% on December 31, 2010. The Company has pledged its 1 to 4 family residential mortgages, commercial real estate mortgages, home equity lines of credit and certain mortgage-backed securities as collateral against the FHLB borrowings.

In October 2004 and December 2006, the Company issued \$6,186,000 and \$5,155,000 of junior subordinated debentures to its wholly-owned capital Trusts, Greer Capital Trust I and Greer Capital Trust II, respectively, and fully and unconditionally guaranteed the trust preferred securities issued by the Trusts. These long-term obligations currently qualify as total risk based capital for the Company.

The junior subordinated debentures issued in October 2004 mature in October 2034. Interest payments are due quarterly to Greer Capital Trust I at three-month LIBOR plus 220 basis points.

The junior subordinated debentures issued in December 2006 mature in December 2036, but include an option to call the debt in December 2011. Interest payments are due quarterly to Greer Capital Trust II at the three-month LIBOR plus 173 basis points.

Both junior subordinated debentures allow deferral of interest payments for up to five years. Due to the financial condition of the Company, quarterly interest payments related to these debentures were deferred starting with the January 2011 payments.

Accounting and Financial Reporting Issues

In July 2010, Financial Accounting Standards Board ("FASB") issued new guidance regarding disclosures about the credit quality of financing receivables and the allowance for credit losses ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This guidance requires additional disclosures about the credit quality of financing receivables, such as aging information and credit quality indicators. In addition, disclosures must be disaggregated by portfolio segment or class based on how a company develops its allowance for credit losses and how it manages its credit exposure. Most of the requirements are effective for the fourth quarter of 2010 with certain additional disclosures required for the first quarter of 2011. The adoption of this standard did not have a material impact on the Company's financial position and results of operations, but did increase the amount and quality of the credit quality disclosures in the notes to the consolidated financial statements.

In January 2010, the FASB issued an update to the previously issued accounting standards for fair value measurement and disclosures. The update is referred to as ASU No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820)—Improving Disclosures About Fair Value Measurements." ASU 2010-06 requires expanded disclosures related to fair value measurements including (i) the amounts of significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy and the reasons for the transfers, (ii) the reasons for transfers of assets or liabilities in or out of Level 3 of the fair value hierarchy, with significant transfers disclosed separately, (iii) the policy for determining when transfers between levels of the fair value hierarchy are recognized and (iv) for recurring fair value measurements of assets

and liabilities in Level 3 of the fair value hierarchy, a gross presentation of information about purchases, sales, issuances and settlements. ASU 2010-06 further clarifies that (i) fair value measurement disclosures should be provided for each class of assets and liabilities (rather than major category), which would generally be a subset of assets or liabilities within a line item in the statement of financial position and (ii) companies should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for each class of assets and liabilities included in Levels 2 and 3 of the fair value hierarchy. The disclosures related to the gross presentation of purchases, sales, issuances and settlements of assets and liabilities included in Level 3 of the fair value hierarchy will be required for the Company beginning January 1, 2011. The remaining disclosure requirements and clarifications made by ASU 2010-06 became effective for the Corporation on January 1, 2010 and have been reflected in the accompanying consolidated financial statements and related notes.

Stock Information and Dividend History

The common stock of Greer Bancshares Incorporated is traded in the over-the-counter market and quoted on the OTC Bulletin Board (symbol: GRBS). As of March 11, 2011 there were 1,154 record holders of our common stock, \$5.00 par value per share.

The following table sets forth the high and low "bid" prices per share of the common stock for each quarterly period during the past two fiscal years, as reported on NASDAQ.com. Such over-the-counter market quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions.

| | 20 |)10 | 200 | 09 | |
|---------|--------|--------|---------|--------|--|
| Quarter | High | Low | High | Low | |
| First | \$5.00 | \$4.50 | \$11.99 | \$5.50 | |
| Second | \$8.50 | \$4.50 | \$10.00 | \$6.75 | |
| Third | \$6.00 | \$1.55 | \$ 8.50 | \$6.05 | |
| Fourth | \$3.50 | \$2.05 | \$ 7.90 | \$4.00 | |

Holders of the Company's common stock are entitled to receive dividends when, as and if declared by the Company's board of directors out of funds legally available for dividends. Due to the uncertain nature of the current economic environment, no cash dividends were declared on common stock in 2010 in order to prudently preserve capital levels. The Company's ability to pay dividends to its shareholders in the future will depend on its earnings and financial condition, liquidity and capital requirements, the general economic and regulatory climate, the Company's ability to service any equity or debt obligations senior to its common stock, including its outstanding trust preferred securities and accompanying junior subordinated debentures and preferred stock and other factors deemed relevant by the Company's Board of Directors. In addition, in order to pay dividends to shareholders, the Company must receive cash dividends from the Bank. The payment of dividends in the future is subject to earnings, capital requirements, financial condition and such other factors as the Board of Directors of Greer Bancshares Incorporated, the Commissioner of Banking for South Carolina and the FDIC may deem relevant. The preferred stock issued to the U.S. Treasury in January 2009 also contains restrictions on the Company's payment of dividends.

On January 3, 2011, the Company elected to defer interest payments on the two junior subordinated debentures beginning with the January 2011 payments. The Company is permitted to defer paying such interest for up to twenty consecutive quarters. As a condition of deferring the interest payments, the Company is prohibited from paying dividends on its common stock or the Company's preferred stock.

On January 6, 2011, the Company gave notice to the U.S. Treasury Department that the Company is suspending the payment of regular quarterly cash dividends on the cumulative perpetual preferred stock issued as part of the Troubled Assets Relief Program ("TARP"), beginning with the February 15, 2011 dividend. The Company's failure to pay a total of six such dividends, whether or not consecutive, gives the U.S. Treasury Department the right to elect two directors to the Company's board of directors. That right would continue until the Company pays all due but unpaid dividends.

The decision to elect the deferral of interest payments and to suspend the dividends payments was made in consultation with the Federal Reserve Bank of Richmond.

On March 1, 2011, the Bank entered into the Formal Agreement with its primary regulator, the FDIC. The Formal Agreement is based on the findings of the FDIC during their on-site examination of the Bank as of June 30, 2010. The

Formal Agreement seeks to enhance the Bank's existing practices and procedures in the areas of credit risk management, liquidity and funds management, interest rate risk management, capital levels and Board oversight. Specifically, under the terms of the Formal Agreement, the Bank is required to (i) develop, implement and adhere to a written program to reduce the high level of credit risk; (ii) update and implement written policies and procedures addressing loan policy, allowance for loan losses and other real estate owned; (iii) continue to improve its liquidity position and maintain adequate sources of funding; (iv) obtain prior written determination of no supervisory objection from the FDIC before accepting, renewing or rolling over brokered deposits; (v) update and adhere to a strategic plan designed to improve the condition of the Bank; (vi) develop and submit a capital plan to achieve and maintain certain capital requirements; and (vii) submit periodic reports to the FDIC regarding various aspects of the foregoing actions. Failure to adhere to the Formal Agreement could result in further regulatory action. In addition, the ability to operate as a going concern could be negatively impacted.

Forward Looking Information

This report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements relate to, among other things, future economic performance, plans and objectives of management for future operations, and projections of revenues and other financial items that are based on the beliefs of management, as well as assumptions made by, and information currently available to, management. The words "may," "will," "anticipate," "should," "would," "believe," "contemplate," "expect," "estimate," "continue," "may," and "intend," as well as other similar words and expressions, are intended to identify forward-looking statements. Actual results may differ materially from the results discussed in the forward-looking statements. The Company's operating performance is subject to various risks and uncertainties including, without limitation:

- significant increases in competitive pressure in the banking and financial services industries;
- reduced earnings due to higher credit losses owing to economic factors, including declining home values, increasing interest rates, increasing unemployment, or changes in payment behavior or other causes;
- the concentration of our portfolio in real estate based loans and the weakness in the commercial real estate market;
- increased funding costs due to market illiquidity, increased competition for funding or other regulatory requirements;
- market risk and inflation;
- level, composition and re-pricing characteristics of our securities portfolios;
- availability of wholesale funding;
- adequacy of capital and future capital needs;
- our reliance on secondary sources of liquidity such as FHLB advances, federal funds lines of credit from correspondent banks and brokered time deposits, to meet our liquidity needs;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- changes in political conditions or the legislative or regulatory environment, including recently enacted and proposed legislation;
- adequacy of the level of our allowance for loan losses;
- the rate of delinquencies and amounts of charge-offs;
- the rates of loan growth;

- adverse changes in asset quality and resulting credit risk-related losses and expenses;
- general economic conditions, either nationally or regionally and especially in our primary service area, becoming less favorable than expected resulting in, among other things, a deterioration in credit quality;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in monetary and tax policies;
- loss of consumer confidence and economic disruptions resulting from terrorist activities;
- changes in the securities markets;
- ability to generate future taxable income to realize deferred tax assets;
- ability to have sufficient liquidity at the parent holding company level to pay preferred stock dividends and interest expense on junior subordinated debt; and
- other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission.

For a description of factors which may cause actual results to differ materially from such forward-looking statements, see the Company's Annual Report on Form 10-K for the year ended December 31, 2010, and other reports from time to time filed with or furnished to the Securities and Exchange Commission. Investors are cautioned not to place undue reliance on any forward-looking statements as these statements speak only as of the date when made. The Company undertakes no obligation to update any forward-looking statements made in this report.