

Received Sec

APR 1 2011

Washington, DC 20549

Kaydon Corporation Annual Report





Kaydon Corporation is a diversified manufacturer of highly engineered, performance-critical, custom products with a broad and diverse customer base. Our market leading, proprietary product positions have enabled us to strengthen our financial position while focusing on strategic investments in secular, long-term growth initiatives to enhance shareholder value.

| Financial Highlights  | 1 |
|-----------------------|---|
| Shareholder Letter    | 2 |
| Financial Performance | 4 |
| Corporate Leadership  | 7 |
| Form 10-K Follows     |   |

# Financial Highlights

|  | Year Ended        |                   |  |  |
|--|-------------------|-------------------|--|--|
|  | December 31, 2010 | December 31, 2009 |  |  |
| Net sales  | \$463,988,000     | \$441,145,000     |  |  |
| Cost of sales  | 299,363,000       | 297,280,000       |  |  |
| Gross profit   | 164,625,000       | 143,865,000       |  |  |
| Selling, general and administrative expenses         | 83,006,000        | 72,527,000        |  |  |
| Operating income                                     | 81,619,000        | 71,338,000        |  |  |
| Interest expense                                     | (231,000)         | (247,000)         |  |  |
| Interest income                                      | 486,000           | 537,000           |  |  |
| Income before income taxes                           | 81,874,000        | 71,628,000        |  |  |
| Provision for income taxes                           | 25,829,000        | 25,672,000        |  |  |
| Net income   | \$ 56,045,000     | \$ 45,956,000     |  |  |
| Weighted average common shares outstanding – diluted | 33,137,000        | 33,267,000        |  |  |
| Earnings per share – diluted                         | \$1.67            | \$1.37            |  |  |
| EBITDA, non-GAAP (1)                                 | \$111,478,000     | \$100,878,000     |  |  |
| Free Cash Flow, non-GAAP (1)                         | \$ 78,608,000     | \$ 55,424,000     |  |  |
| Capital expenditures                                 | \$ 15,397,000     | \$ 11,986,000     |  |  |

<sup>(1)</sup> A reconciliation of GAAP to non-GAAP measures can be found in Exhibit 99.1 to the Company's Form 8-K, furnished February 25, 2011 to the Securities and Exchange Commission.

# Fellow Shareholders

After the longest and most severe recession since the Great Depression, Kaydon saw considerable improvement in 2010. While we have yet to recover to the record sales and earnings levels attained immediately prior to the Great Recession, we grew significantly in profitability and cash generation despite a recovery that has been anemic by many standards and while navigating political and fiscal challenges in our alternative energy and military end markets. We attribute our improved performance in 2010 and the strong, consistent performance through the Great Recession, to market leadership in diverse end markets and a disciplined approach to managing our business, in both good times and bad.

Product technology and market leadership were important contributors to our performance over the last few years. We remained close to our customers and improved our relationships with them during this extremely challenging period. This commitment to further developing our product technology and customer relationships, together with a disciplined approach to managing our business, mitigated much of the impact of the severe global economic crisis that unfolded, principally in 2009.

While we, like most in the capital goods sector, saw significant declines in 2009, Kaydon performed far better than in previous downturns as we aggressively and preemptively responded to early signs of economic weakness. This

provided the foundation for a healthy rebound in 2010 as our industrial end markets saw orders pick up and shipments improve steadily as the year progressed. As North American industrial production picked up and capacity utilization increased, both important drivers for much of our business, we saw continued improvement in our financial performance which is highly sensitive to improvements in production and shipping volume.

During the Great Recession, our alternative energy and military businesses provided both growth in the early part of the economic downturn, and stability during 2009 and 2010 as our positioning with major customers and on key programs served us well. During 2009, both of these businesses performed well offsetting much of the weakness in our industrial markets. While these end markets leveled off and are expected to moderate or decline in 2011, they served as an important stabilizer to our business portfolio during the worst of the recent recession. As 2010 began, we saw the "baton pass" as industrial trends improved steadily in North America and abroad.

Throughout this period, we managed the business in a fashion to maximize free cash flow, the ultimate driver of long term shareholder value. In 2010, we generated an all time record of free cash flow. Free cash flow in 2010 was \$78.6 million, over 20 percent higher than the





previous record which was attained during the peak of the prior cycle. Likewise, during the two year period spanning 2009 and 2010, we generated \$134.0 million, the highest cumulative two year total in our long history. This was attained by remaining focused on cash flow generation and being disciplined about managing costs in all areas of our business.

We start 2011 with continued evidence, both substantive and anecdotal, of improvement in our industrial businesses. With capacity utilization continuing to rebound, albeit at levels below those of prior recoveries, we expect customer capital spending, a key driver of our businesses. to improve as well. We see signs of strength in key markets such as industrial machinery, heavy equipment, semiconductor and medical equipment, all of which are prerequisites for success in 2011. During 2011, we expect moderation or marginal decline in military, which has been an important driver of growth for nearly a decade, as many of the major programs which contributed during that period enter a time frame where maintenance and replacement take the place of the robust ramp up seen earlier.

While we expect ongoing challenges in alternative energy until a clear, actionable federal energy policy is put forth, we have faith in the long term future of this sector. During 2011, we anticipate declines as customers await the policy support needed to grow their own

businesses on a sustained basis. Longer term, we are extremely well positioned to serve the North American wind industry market when the economy is sufficiently repaired to allow longer term matters such as energy security, energy independence and environmental sustainability to again become national priorities.

In summary, 2010 was a year in which the strength of our diverse businesses was apparent. We generated significantly improved results in the early stages of a still tenuous recovery. The free cash flow generated during this year allowed us to return \$51.5 million to our shareholders in the form of an enhanced dividend and increased share repurchases while continuing to reinvest in our businesses.

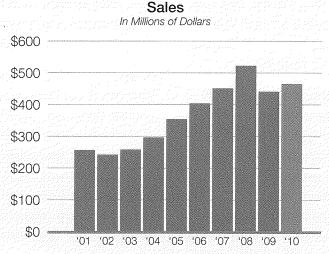
I would like to thank each Kaydon employee for their efforts and loyalty during the past year. Their hard work leaves us well positioned to take maximum advantage of the opportunities that will present themselves in the years ahead.

James O'Leary

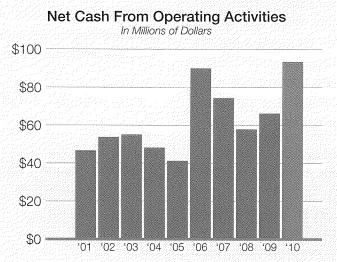
Chairman, President and Chief Executive Officer

# Financial Performance

Our long-term financial strategy is based on maximizing free cash flow while prudently managing our balance sheet to take full advantage of attractive growth opportunities, while returning capital to our shareholders through opportunistic share repurchases and dividends. Maintenance of a strong balance sheet provides us with significant financial flexibility to manage each of these levers of value.

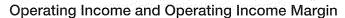


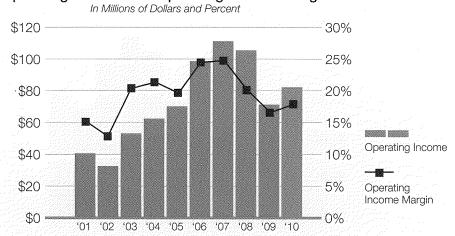
The above chart illustrates our strong financial performance of the past ten years. In 2010, our sales totaled \$464.0 million as we began to recover from the recent recession.



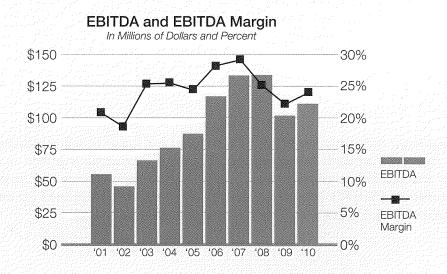
Our consistently strong generation of net cash from operating activities has allowed us to fund acquisitions, significantly expand our manufacturing capabilities, repurchase common stock and increase our dividend. Net cash from operating activities in 2010 achieved a Kaydon record of \$93.9 million.





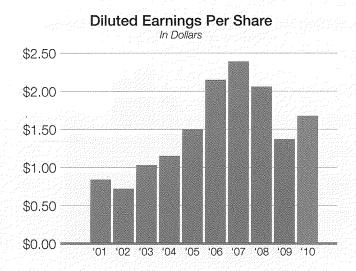


Kaydon has generated strong operating income and margins over the past ten years. Operating income margin in 2010 totaled 17.6 percent, an increase over the 16.2 percent operating income margin in the most challenging part of the recent severe industrial recession.



EBITDA, defined by the Company as earnings before interest, taxes, depreciation, amortization and non-cash stock-based compensation expense, is an important measure of the strong cash generating capabilities of Kaydon, and is shown above. EBITDA is a supplemental non-GAAP measure and exceeded \$100 million for the fifth consecutive year. EBITDA as a percentage of net sales, EBITDA margin, a non-GAAP measure, has consistently exceeded 20 percent since the last recession including the low point of the recent downturn.

# Financial Performance (continued)



Diluted Earnings Per Share totaled \$1.67 for 2010, reflecting improved conditions coming out of the severe worldwide industrial recession and our actions taken over the past three years in response to the recession.

The charts presented in this section of this Annual Report are based on the continuing operations of Kaydon, and reflect the retrospective application of required accounting guidance. In addition, certain supplemental financial measures provided are not presented in accordance with generally accepted accounting principles ("GAAP"). We believe that certain non-GAAP data is useful to gain additional insight into pertinent performance and liquidity measures of the Company.

# Corporate Leadership



# BOARD OF DIRECTORS

James O'Leary
Chairman, President and
Chief Executive Officer, Kaydon Corporation

Mark A. Alexander
Chairman and Chief Executive Officer,
Alexander Investors LLC (1) (2)

David A. Brandon

Director of Intercollegiate Athletics,
University of Michigan

Chairman, Dominos Pizza, Inc. (2) (3)

Patrick P. Coyne President, Delaware Investments (1) (2)

William K. Gerber Managing Director, Cabrillo Point Capital, LLC (1) (3)

Timothy J. O'Donovan

Retired Chairman,

Wolverine World Wide, Inc. (1) (3)

- (1) Audit Committee Member
- (2) Compensation Committee Member
- (3) Corporate Governance and Nominating Committee Member

# Corporate Leadership (continued)

# CORPORATE OFFICERS AND EXECUTIVES

James O'Leary
Chairman, President and
Chief Executive Officer

Peter C. DeChants Senior Vice President, Chief Financial Officer

Anthony T. Behrman

Vice President—Human Resources

Debra K. Crane

Vice President, General Counsel

and Secretary

Laura M. Kowalchik Vice President, Controller and Chief Accounting Officer

David V. Raguckas Vice President—Internal Audit

Dale E. Ulman

Vice President—Taxes

Gregory G. Billingsley
Chief Information Officer

Therese C. Houlahan Assistant Treasurer

M. Richard Mosteller Assistant Corporate Controller

Dean P. Vanek
Assistant General Counsel

# OPERATING MANAGEMENT

John R. Emling

Group Operations President

Christopher J. Armstrong President, Kaydon Ring and Seal, Inc.

William J. Chorkey *President, ACE Controls, Inc.* 

Stephen A. Gates

Managing Director,

Cooper Roller Bearing Group

L. Jeffrey Manzagol President, Kaydon Bearings Division

James W. Mash President, Purafil, Inc.

Robert P. McIntire President, Canfield Technologies, Inc.

Michael R. Purchase President, Industrial Tectonics Inc., Tridan International, Inc., and Indiana Precision, Inc.

Peter C. Scovic

President, Kaydon Custom

Filtration Corporation

# **FORM 10-K**

United States Securities and Exchange Commission Washington, D.C. 20549

Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the fiscal year ended December 31, 2010

Commission file number 1-11333

# KAYDON CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

13-3186040

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Suite 300, 315 East Eisenhower Parkway, Ann Arbor, Michigan 48108

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (734) 747-7025

Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class

Name of each exchange on which registered

Common Stock, Par Value \$0.10 per Share

New York Stock Exchange, Inc.

Securities registered pursuant to Section 12(g) of the Act: None

| Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 under the Securities Act of 1933. Yes $\square$ No $\square$    |
|--|
| Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes $\square$ No $\square$ |
| Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d)  |

such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☑ No □ Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file

(§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☑ No □

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Accelerated filer □

Non-accelerated filer  $\square$ 

Smaller reporting company □

(Do not check if a smaller

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 under the Exchange Act). Yes □ No ☑

The aggregate market value of the registrant's Common Stock held by non-affiliates of the registrant on July 3, 2010 (based on the July 2, 2010 closing sales price of \$33.71 of the registrant's Common Stock, as reported by the New York Stock Exchange on such date) was approximately \$1,106,000,000. For purposes of this calculation only, all executive officers and directors of the registrant are assumed to be affiliates.

Number of shares outstanding of the registrant's Common Stock at February 17, 2011:

32,800,343 Shares of Common Stock, par value \$0.10 per share.

Portions of the registrant's definitive Proxy Statement to be filed for its 2011 Annual Meeting of Stockholders are incorporated by reference into Part III of this Report.

#### TABLE OF CONTENTS

|                     |   | rage        |
|---------------------|---|-------------|
| PART I              |   |             |
| Item 1.             | Business  | 1           |
| Item 1A.            | Risk Factors  | 3           |
| Item 1B.            | Unresolved Staff Comments   | 5           |
| Item 2.             | Properties  | 5<br>5<br>6 |
| Item 3.             | Legal Proceedings   | 6           |
| Supplementary Item. | Executive Officers of the Registrant  | 7           |
| PART II             |   |             |
| Item 5.             | Market for Registrant's Common Equity, Related Stockholder Matters and Issuer |             |
|                     | Purchases of Equity Securities  | 8           |
| Item 6.             | Selected Financial Data   | 11          |
| Item 7.             | Management's Discussion and Analysis of Financial Condition and Results of    |             |
|                     | Operations  | 12          |
| Item 7A.            | Quantitative and Qualitative Disclosures About Market Risk                    | 24          |
| Item 8.             | Financial Statements and Supplementary Data                                   | 25          |
| Item 9.             | Changes in and Disagreements with Accountants on Accounting and Financial     |             |
|                     | Disclosure  | 49          |
| Item 9A.            | Controls and Procedures   | 49          |
| Item 9B.            | Other Information   | 49          |
| PART III            |   |             |
| Item 10.            | Directors, Executive Officers and Corporate Governance                        | 49          |
| Item 11.            | Executive Compensation  | 49          |
| Item 12.            | Security Ownership of Certain Beneficial Owners and Management and Related    |             |
|                     | Stockholder Matters   | 49          |
| Item 13.            | Certain Relationships and Related Transactions, and Director Independence     | 49          |
| Item 14.            | Principal Accounting Fees and Services  | 49          |
| PART IV             |   |             |
| Item 15.            | Exhibits and Financial Statement Schedules                                    | 50          |
| SIGNATURES          |   | 53          |
| FINANCIAL STATEMEN  | T SCHEDULE  | 54          |
|                     |   |             |

#### **Forward-Looking Statements**

This Form 10-K contains forward-looking statements within the meaning of the Securities Exchange Act of 1934 regarding the Company's plans, expectations, estimates and beliefs. Forward-looking statements are typically identified by words such as "believes," "anticipates," "estimates," "expects," "intends," "will," "may," "should," "could," "potential," "projects," "approximately" and other similar expressions, including statements regarding pending litigation, general economic conditions, competitive dynamics and the adequacy of capital resources. These forward-looking statements may include, among other things, projections of the Company's financial performance, anticipated growth and expansion, characterization of and the Company's ability to control contingent liabilities, and anticipated trends in the Company's businesses. These statements are only predictions, based on the Company's current expectation about future events. Although the Company believes the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee future results, performance or achievements or that predictions or current

expectations will be accurate. These forward-looking statements involve risks and uncertainties that could cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by the forward-looking statements.

In addition, the Company or persons acting on its behalf may from time to time publish or communicate other items that could also be construed to be forward-looking statements. Statements of this sort are or will be based on the Company's estimates, assumptions, and projections and are subject to risks and uncertainties that could cause actual results to differ materially from those included in the forwardlooking statements. Kaydon does not undertake any responsibility to update its forward-looking statements or risk factors to reflect future events or circumstances except to the extent required by applicable law. For a specific discussion of the risks and uncertainties that could affect the Company's financial condition and/or operating results, please refer to Item 1A. Risk Factors herein.

#### PART I

## ITEM 1. BUSINESS

### **General Development of Business**

Kaydon Corporation (the "Company" or "Kaydon") is a leading designer and manufacturer of custom engineered, performance-critical products supplying a broad and diverse customer base. At the time of its 1983 incorporation, Kaydon was principally involved in the design and manufacture of bearings and components, as well as filters and filter housings. Since 1984, we have pursued a diversified growth strategy in the manufacturing sector. Our principal products now include bearings and components, filters and filter housings, custom rings, shaft seals, linear deceleration products, specialty balls, fuel cleansing systems, gas-phase air filtration systems and replacement media, industrial presses and metal alloy products. These products are used by customers in a variety of alternative energy, specialized robotics, medical, material handling, machine tool positioning, aerospace, defense, security, electronic and other industrial applications. We perform as an extension of our customers' engineering and manufacturing functions, with a commitment to identify and provide engineered solutions to design problems through technical innovation, cost-effective manufacturing and outstanding value-added service.

We have grown both organically through strategic investments in our business and through acquisitions. In support of our wind energy growth initiative, we invested more than \$80 million in our wind energy capacity expansion program from 2006 through 2009. This expansion provides us with a significantly increased capability to supply specialty bearings to wind turbine manufacturers and will help us maintain our leadership position in the supply of specialty bearings. Annual sales to wind energy customers, which are recorded in the Friction Control Products segment, were \$95.9 million, \$103.0 million and \$80.5 million, in 2010, 2009 and 2008, respectively, compared to \$32.9 million in 2007.

We have global operations with considerable opportunity to further expand organically. We intend to leverage our brands, reputation, expertise and customer base to gain a greater share of our customers' business and deeper penetration in existing and adjacent markets. We also intend to opportunistically pursue both complementary "bolt-on" acquisitions and larger, free standing businesses

that meet our qualitative criteria within the industrial sector.

### **Recent Developments**

On February 24, 2011 we entered into a definitive agreement to purchase all of the outstanding shares of HAHN-Gasfedern GmbH and related real estate and intangible property ("Hahn") from Ulrich Hahn e.K. The acquisition is expected to close in the second quarter of 2011 following completion of customary closing conditions. Hahn manufactures and sells high quality gas springs, tension springs and dampers for diverse industrial markets. Hahn's results will be reported in Velocity Control Products.

## **Industry Segments**

We operate through operating segments for which separate financial information is available, and for which operating results are evaluated regularly by the Company's chief operating decision maker to determine resource allocation and assess performance. Certain of the operating segments have similar economic characteristics, as well as other common attributes, including nature of the products and production processes, distribution patterns and classes of customers. We aggregate these operating segments for reporting purposes. Information for those operating segments that do not meet the aggregation criteria to form a reporting segment, and for those operating segments that do not meet the quantitative thresholds for separate disclosure as a reporting segment, is combined and disclosed as "Other Industrial Products."

We have two reportable segments and other operating segments engaged in the manufacture and sale of the following:

Friction Control Products – complex components used in alternative energy, specialized robotics, medical, aerospace, defense, security, electronic, material handling, construction and other industrial applications. Products include anti-friction bearings, split roller bearings and specialty balls.

Velocity Control Products – complex components used in specialized robotics, material handling, machine tool, medical, amusement and other industrial applications. Products include industrial shock absorbers, safety shock absorbers, velocity controls, gas springs and rotary dampers.

Other Industrial Products – complex and standard ring and seal products, filter elements and liquid and gas-phase filtration systems, metal alloys, machine tool components, presses, dies and benders used in a variety of applications.

During 2010, we determined that our Sealing Products operating segment no longer meets the quantitative threshold for separate disclosure as a reporting segment. Therefore, its results are included in "Other Industrial Products." Prior period results have been reclassified to conform to this presentation.

Net sales related to our two reportable segments and other operating segments during 2010, 2009 and 2008 are set forth in the following table:

|                              | 2010          | 2009          | 2008          |
|------------------------------|---------------|---------------|---------------|
| Friction Control Products    | \$299,009,000 | \$296,420,000 | \$325,951,000 |
| Velocity Control Products    | 60,208,000    | 46,358,000    | 69,616,000    |
| Other Industrial Products    | 104,771,000   | 98,367,000    | 126,807,000   |
| Total consolidated net sales | \$463,988,000 | \$441,145,000 | \$522,374,000 |

See the Notes to Consolidated Financial Statements (Note 10) contained in Item 8. Financial Statements and Supplementary Data for additional information on the Company's reportable segments.

Sophisticated industrial technology plays a significant role in all of our segments in the design, engineering and manufacturing of our products. Due to the custom engineered and proprietary nature of our products, critical manufacturing is done in-house and subcontractors are utilized for occasional specialized services. Products are manufactured utilizing a variety of precision metalworking and other process technologies often after working closely with customers to engineer the required solution to their design and performance challenges.

We sell our products in each segment through a sales organization consisting of salespersons and representatives located primarily throughout North America, Europe and Asia. Salespersons are trained to provide technical assistance to customers, as well as to serve as a liaison between our factory engineering staffs and our customers. Also, a global network of specialized distributors and agents provides local availability of our products to serve the requirements of customers. In 2010, 2009 and 2008, several of our operating units had sales to

various business units of the General Electric Company and its affiliates ("GE") totaling, in aggregate, approximately 16.6 percent, 19.2 percent and 12.5 percent of total sales, respectively. No other customer accounted for 10 percent or more of our total sales in 2010, 2009 or 2008. While the loss of any substantial customer, including GE, could have a material short-term impact on our business, we believe that our diverse client base and diverse product offerings should reduce the long-term impact of any such loss.

We do not consider our business in any segment to be seasonal in nature or to have special working capital requirements. Compliance with federal, state and local regulations relating to the discharge of materials into the environment, or otherwise relating to the protection of the environment, is not expected to result in material capital expenditures by us or to have a material adverse effect on our earnings or competitive position. In general, raw materials required by the Company are attainable from various sources and in the quantities desired. Various provisions of federal law and regulations require, under certain circumstances, the renegotiations of military procurement contracts or the refund of profits determined to be excessive. We believe, based on experience, that no material renegotiations or refunds will be required under our contracts related to military procurement. We have not made any public announcement of, or otherwise made public information about, a new product or a new industry segment which would require the investment of a material amount of our assets or which would otherwise result in a material cost in the future.

#### Backlog

We sell certain products on a build-to-order basis that require substantial order lead-time. This results in a backlog of unshipped, scheduled orders. In addition, certain products are manufactured on the basis of sales projections or annual blanket purchase orders. We define backlog as orders shippable in the upcoming 18 months.

Variability in backlog is affected by the timing of orders received, particularly when larger

customers pull forward or push out major orders. Backlog by reporting segment is presented below:

|                           | December 31,<br>2010 | December 31,<br>2009 |
|---------------------------|----------------------|----------------------|
| Friction Control Products | \$150,954,000        | \$179,079,000        |
| Velocity Control Products | 10,071,000           | 7,213,000            |
| Other Industrial Products | 39,848,000           | 32,233,000           |
| Total                     | \$200,873,000        | \$218,525,000        |

## **Patents and Trademarks**

We hold various patents, patent applications, licenses, trademarks and trade names. We consider patents, patent applications, licenses, trademarks and trade names to be valuable, but do not believe that there is any reasonable likelihood of a loss of such rights which would have a material adverse effect on our present business as a whole.

# Competition

The major domestic and foreign markets for our products are highly competitive. Competition is based primarily on price, product engineering and performance, technology, quality and overall customer service, with the relative importance of such factors varying by degree among products. Our competitors include a large number of other well-established diversified manufacturers, as well as other smaller companies. Although a number of companies of varying size compete with us, no single competitor is in substantial competition with us with respect to more than a few of its product lines and services.

#### **Employees**

We employ approximately 2,172 people. We generally have satisfactory relationships with our employees.

### **International Operations**

Certain friction control products are manufactured in Mexico and the United Kingdom, and certain velocity control products are assembled and distributed through a facility in Germany. In addition, within all segments, we distribute an array of products principally throughout North America, Europe and Asia. Our foreign operations are subject to political, monetary, economic and other risks attendant generally to international businesses. These risks generally vary from country to country.

See the Notes to Consolidated Financial Statements (Note 10) contained in Item 8. Financial Statements and Supplementary Data for additional information on the Company's operations by geographic area.

#### **Available Information**

Our internet address is <a href="www.kaydon.com">www.kaydon.com</a>. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and amendments to all such reports and statements are accessible at no charge on our website as soon as reasonably practicable after filing with the Securities and Exchange Commission. Also accessible on our website under "Corporate Governance" are our Corporate Governance Guidelines, our Codes of Ethics, and the charters of the various committees of our Board of Directors. These items are also available in print at no charge to those who direct a request in writing to us. We do not intend for the information contained on our website to be a part of this Annual Report.

#### ITEM 1A. RISK FACTORS

The following risk factors could affect our financial condition and/or operating results.

Our customers' economic cycles may affect our operating results and financial condition.

Many of our customers are in industries that are cyclical in nature and sensitive to changes in general economic conditions and other factors, including capital spending levels. Such industries include commercial aerospace, specialty electronics manufacturing equipment, power generation, offroad and heavy industrial equipment, and other capital equipment manufacturing. As a result, the demand for our products by these customers depends, in part, upon general economic conditions. Historically, downward economic cycles have reduced customer demand for our products, thereby reducing sales of our products and resulting in reductions to our revenues and earnings. In addition, our military sales are dependent on government funding. While business conditions in 2010 improved compared to conditions in late 2008 and 2009, sales to certain industries have not yet recovered to pre-recessionary levels. The timing and sustainability of worldwide economic growth in 2011 is uncertain and if economic conditions do not remain at current levels or if conditions deteriorate

our results of operations could be adversely affected.

Increased competition in our key markets could result in a reduction in our revenues and earnings and adversely affect our operating results and financial condition.

The industries in which we operate are fragmented and we face competition from multiple companies across our various product lines. We expect competitive pressures from new products and aggressive pricing to increase, which may cause us to lose market share or compel us to reduce prices to remain competitive, which could result in reduced levels of revenues and earnings. Our competitors include U.S. and non-U.S. companies, some of which benefit from lower labor costs and fewer regulatory burdens. In addition, certain competitors, including Eaton, Timken, SKF, Schaeffler and ITT. are larger than Kaydon and may have access to greater financial, technical, development, marketing, manufacturing, sales and distribution services and other resources. Increased competition with these companies or new entrants to our key markets could prevent price increases for our products or could require price reductions for our products. which could adversely affect our financial condition. results of operations, growth or liquidity.

Future acquisitions may require us to incur costs and liabilities or have other unexpected consequences which may adversely affect our operating results and financial condition.

In addition to internal growth, our current strategy involves growth through acquisitions of complementary businesses as well as acquisitions that would diversify our product offerings. Like other companies with similar growth strategies, we may be unable to continue to implement our growth strategy, and this strategy may be ultimately unsuccessful. A portion of our expected future growth in revenues may result from acquisitions. We frequently engage in evaluations of potential acquisitions and negotiations for possible acquisitions, certain of which, if consummated, could be significant to us. Although it is our general objective only to acquire companies in transactions which will be accretive to both earnings and cash flow, any potential acquisitions may result in material transaction expenses, increased interest and amortization expense, increased depreciation expense and increased operating expense, any of

which could have a material adverse effect on our operating results. Acquisitions may entail integration and management of the acquired businesses to realize economies of scale and control costs. In addition, acquisitions may involve other risks. including diversion of management resources otherwise available for ongoing development of our business and risks associated with entering new markets. We may not be able to identify suitable acquisition candidates in the future, obtain acceptable financing or consummate any future acquisitions. Finally, as a result of our acquisitions of other businesses, we may be subject to the risk of unanticipated business uncertainties or legal liabilities relating to those acquired businesses for which the sellers of the acquired businesses may not indemnify us. Future acquisitions may also result in potentially dilutive issuances of securities.

Political, economic and regulatory conditions inherent in the international markets in which we participate could adversely affect our operating results and financial condition.

Typically, sales of our products from our foreign subsidiaries and from our domestic businesses selling to foreign locations account for approximately 30 to 40 percent of net sales. These foreign sales could be adversely affected by changes in various foreign countries' political and economic conditions, trade protection measures, differing intellectual property rights and changes in regulatory requirements that restrict the sales of our products or increase our costs.

We generate significant revenues outside the United States. Currency fluctuations between the U.S. dollar and the currencies in which our current customers do business may have an impact on the demand for our products in foreign countries where the U.S. dollar has increased in value compared to the local currency. We cannot predict the effects of exchange rate fluctuations upon our future operating results because of the number of currencies involved, the variability of currency exposure and the potential volatility of currency exchange rates.

Relationships with customers and effective terms of sale frequently vary by country, often with longer-term receivables than are typical in the United States.

Our critical performance products expose us to potential litigation-related costs which may adversely affect our operating results and financial condition.

As a provider of critical performance products in a variety of industries including alternative energy, aerospace, defense, robotics, medical, material handling, machine tool positioning and other industrial applications, we face a risk of exposure to claims in the event that the failure, use or misuse of our products results, or is alleged to result, in bodily injury and/or property damage.

In the past, costs related to legal proceedings and settlements have had a material effect on our business, financial condition, results of operations and liquidity. We cannot be assured that the ultimate cost of current known or future unknown litigation and claims will not exceed management's current expectations and it is possible that such costs could have a material adverse effect on the Company. In addition, litigation is time consuming and could divert management attention and resources away from our business.

Our capacity expansion to supply custom bearings to a select group of global customers in the wind energy market may adversely affect our operating results and financial condition.

We have invested more than \$80 million to expand our capacity to supply custom bearings to the wind energy market. We face a risk of exposure to sales and earnings volatility if this industry is affected by conditions in the capital markets,

attracts new competition, loses certain governmental incentives, or matures more rapidly than currently anticipated.

The condition of the financial markets and the general economic environment may impact the timing and extent that wind energy market customers proceed with planned projects, and, if financial market conditions are not conducive to financing our customers' projects or economic conditions do not support further growth, our operating results and financial condition may be adversely affected.

We have invested in increased capacity to supply custom bearings to the wind energy market. In addition to the significant capital assets acquired, we currently have substantial accounts receivable and inventory balances related to certain wind energy customers. The wind energy market has been impacted by issues associated with credit and financing availability and end user confidence in proceeding with previously planned projects. If financial market conditions are not conducive to financing our customers' projects or economic conditions do not support further growth, customers may react in a manner that could adversely affect our operating results and financial condition. A bankruptcy filing by a significant wind energy customer may result in uncollectible accounts receivable and unusable inventory, as well as reduced utilization of our large diameter bearing manufacturing facilities.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### ITEM 2. PROPERTIES

The following list sets forth the location of our principal manufacturing facilities for each reportable segment:

| Reportable Segment        | Location   |
|---------------------------|--|
| Friction Control Products | Avon, OH; Dexter, MI; Muskegon, MI; Sumter, SC (3 sites); King's Lynn, United Kingdom; Monterrey, Mexico (2 sites) |
| Velocity Control Products | Farmington Hills, MI;<br>Langenfeld, Germany   |
| Other Industrial Products | Baltimore, MD; Crawfordsville, IN; Danville, IL; Doraville, GA; LaGrange, GA (2 sites); Sayreville, NJ             |

We consider our properties to generally be in good condition, well maintained and suitable and adequate to carry on our business. Except for leased facilities in Monterrey, Mexico (1 site) and LaGrange, GA (1 site), substantially all of the properties are owned by us. None of our properties are subject to significant encumbrances. Our manufacturing facilities currently have sufficient capacity to meet customer demand. Our leased executive offices are located in Ann Arbor, MI.

#### ITEM 3. LEGAL PROCEEDINGS

Various claims, arising in the normal course of business are pending against us. Our estimated legal costs expected to be incurred in connection with claims, lawsuits and environmental matters are accrued in the consolidated financial statements contained in Item 8. Financial Statements and Supplementary Data.

Information regarding legal proceeding involving us is set forth in the Legal Costs and Contingencies section of Note 1 to the consolidated financial statements contained in Item 8. Financial Statements and Supplementary Data.

## SUPPLEMENTARY ITEM. EXECUTIVE OFFICERS OF THE REGISTRANT

(Pursuant to Instruction 3 to Item 401(b) of Regulation S-K)

The following are the executive officers of Kaydon Corporation as of December 31, 2010.

| Name and Age of Executive Officer | Data Pertaining to Executive Officers   |
|-----------------------------------|---|
| James O'Leary (48)                | Chairman of the Board, President and Chief Executive Officer. Mr. O'Leary joined Kaydon in March 2007 as President and Chief Executive Officer. He was elected Chairman of the Board in May 2007. Prior to joining Kaydon, he was Executive Vice President and Chief Financial Officer of Beazer Homes, USA, Inc. since August 2003, having joined Beazer Homes in June 2002. Mr. O'Leary was previously with U.S. Industries, Inc. from 1995 until 2002. He has been a Director of Kaydon since March 2005.  |
| Anthony T. Behrman(47)            | Vice President – Human Resources. Mr. Behrman joined Kaydon in December 2007. Prior to joining Kaydon, he held a variety of human resources positions at companies including BorgWarner, which he joined in 2001, Thomson Consumer Electronics, GTE and General Dynamics.   |
| Debra K. Crane (55)               | Vice President, General Counsel and Secretary. Ms. Crane joined Kaydon in January 2008. Prior to joining Kaydon, she was Senior Counsel for Parker-Hannifin Corporation from 2006 to 2007. From 2003 to 2006, Ms. Crane was with Novelis Corporation.   |
| Peter C. DeChants (58)            | Senior Vice President, Chief Financial Officer since January 2009. From May 2007 to January 2009 Mr. DeChants held the position of Senior Vice President – Corporate Development and Strategy, and Treasurer. Mr. DeChants was previously Vice President – Corporate Development and Treasurer since joining Kaydon in September 2002. Prior to joining Kaydon, he was the Vice President of Corporate Development and Strategic Planning of Metaldyne Corporation and its predecessor MascoTech, Inc., and Vice President and Treasurer of TriMas Corporation. |
| Laura M. Kowalchik (41)           | Vice President, Controller and Chief Accounting Officer. Ms. Kowalchik joined Kaydon in October 2010. Prior to joining Kaydon, she was Vice President and Corporate Controller of Dura Automotive Systems, LLC from 2008 to 2010. From 2006 to 2008 she held senior financial positions at Microheat, Inc. Ms. Kowalchik also held various positions with Metaldyne Corporation from 1998 to 2006.  |

Executive officers, who are elected by the Board of Directors, serve for a term of one year.

#### PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Market Information and Dividends**

The New York Stock Exchange is the principal market on which our common stock is traded under the symbol "*KDN*". As of December 31, 2010, there were 595 holders of record of our common stock.

The following table sets forth the high and low closing sales prices of our common stock and the cash dividends declared per share for the fiscal periods indicated.

|        | 2010 by Quarter      |                     |                       | 2009 by Quarter      |                     |                       |  |
|--------|----------------------|---------------------|-----------------------|----------------------|---------------------|-----------------------|--|
| -      | Market Price<br>High | Market Price<br>Low | Dividends<br>Declared | Market Price<br>High | Market Price<br>Low | Dividends<br>Declared |  |
| Fourth | \$40.72              | \$33.60             | \$0.19                | \$38.31              | \$31.03             | \$0.18                |  |
| Third  | 37.99                | 32.03               | 0.19                  | 36.72                | 29.70               | 0.18                  |  |
| Second | 44.86                | 32.65               | 0.18                  | 36.77                | 27.20               | 0.17                  |  |
| First  | 38.64                | 31.33               | 0.18                  | 35.70                | 23.19               | 0.17                  |  |

We expect that our practice of paying quarterly dividends on our common stock will continue, although future dividends will continue to depend upon our earnings, capital requirements, financial condition and other factors.

The following table provides information with respect to purchases made by the Company of shares of its common stock during each fiscal month in the fourth quarter of 2010.

| Period                     | Total Number<br>of Shares<br>Purchased | Average Price<br>Paid<br>Per Share | Total Number of<br>Shares Purchased as<br>Part of Publicly<br>Announced Plan | Maximum Number of<br>Shares that May<br>Yet be Purchased<br>Under the Plan <sup>(1)</sup> |
|----------------------------|--|------------------------------------|--|---|
| October 3 to October 30    |  | _                                  | _  | 2,787,929   |
| October 31 to November 27  | 300,000                                | \$35.50                            | 300,000  | 2,487,929   |
| November 28 to December 31 | 200,500                                | \$37.92                            | 200,500  | 2,287,429   |
| Total                      | 500,500                                | \$36.47                            | 500,500  | 2,287,429   |

<sup>(1)</sup> In May 2005, the Company's Board of Directors authorized management to repurchase up to 5,000,000 shares of its common stock in the open market.

# **Equity Compensation Plan Information**

The following table gives information about our common stock that may be issued upon the exercise of options, warrants and rights under all of our existing equity compensation plans at December 31, 2010, including the 1999 Long Term Stock Incentive Plan, the 2003 Non-Employee Directors Equity Plan and the Director Deferred Compensation Plan.

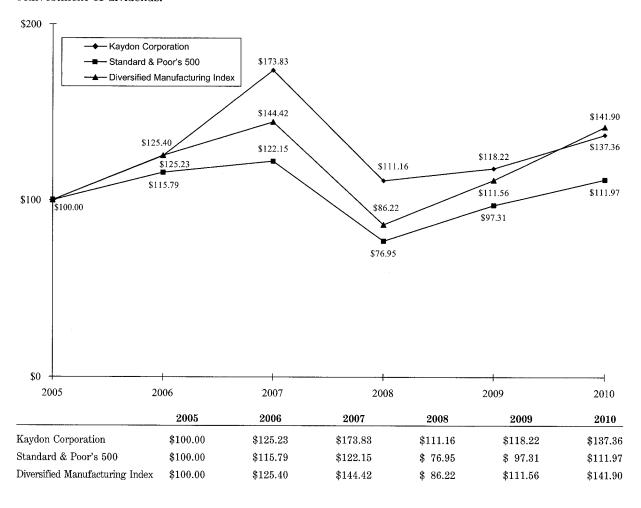
(C)

| our existing equity compensation plans at                  | (A) Number of securities to be issued upon exercise of outstanding options, warrants and rights | (B) Weighted average exercise price of outstanding options, warrants and rights | Number of securities<br>remaining available<br>for future issuance<br>under equity<br>compensation plans<br>(excluding securities<br>reflected<br>in column (A)) |  |
|--|---|---|--|--|
| Equity compensation plans approved by shareholders         | 603,000(1)  | \$38.83   | $2,459,001^{(3)}$  |  |
| Equity compensation plans not approved by shareholders (2) | 23,890  | N/A   | N/A  |  |
| Total  | 626,890   |   | 2,459,001  |  |

- (1) Includes only options outstanding under Kaydon's 1999 Long Term Stock Incentive Plan and the 2003 Non-Employee Directors Equity Plan, as no warrants or rights were outstanding at December 31, 2010.
- (2) Includes shares of Kaydon common stock pursuant to phantom stock units outstanding under Kaydon's Director Deferred Compensation Plan adopted by the Board of Directors effective January 1, 2001. This Plan is the only equity plan that has not been approved by shareholders and provides a vehicle for a Director to defer compensation and acquire Kaydon common stock. The amount shown in column (A) above assumes these Directors elect to receive their deferred compensation in shares of Kaydon common stock. The number of shares reserved for issuance under this Plan is not limited in amount, other than by the dollar value of the non-employee Directors' annual compensation.
- (3) Includes shares available for issuance under Kaydon's 1999 Long Term Stock Incentive Plan which allows for the granting of stock options, stock appreciation rights and for awards of restricted stock, restricted stock units and stock-based performance awards to employees of and consultants to the Company, and shares available for issuance under the 2003 Non-Employee Directors Equity Plan which allows for the granting of stock options and for awards of restricted stock.

# Stock Performance Graph

The following graph compares the cumulative, five-year shareholder returns on our common stock to the Standard & Poor's 500 ("S&P 500") Stock Composite Index for the broad equity index and the Value Line Diversified Manufacturing Index as an industry standard for the five-year period commencing January 1, 2006 and ending December 31, 2010, assuming an investment of \$100.00 at the close of trading on December 31, 2005 in our common stock, the S&P 500 Stock Composite Index and the Value Line Diversified Manufacturing Index (published by Value Line, Inc). The cumulative total return assumes reinvestment of dividends.



|   | 2010                     | 2009                     | 2008         | 2007                     | 2006      |
|---|--------------------------|--------------------------|--------------|--------------------------|-----------|
|   | (                        | In thousand              | s, except pe | r share data)            |           |
| Income Statement                                      |                          |                          |              |                          |           |
| Net Sales   | \$463,988                | \$441,145                | \$522,374    | \$451,382                | \$403,992 |
| Gross Profit  | 164,625                  | 143,865                  | 192,180      | 184,300                  | 167,426   |
| Net Income <sup>(3)</sup>                             | \$ 56,045 <sup>(1)</sup> | \$ 45,956 <sup>(2)</sup> | \$ 65,063    | \$ 72,808 <sup>(5)</sup> | \$ 65,004 |
| Balance Sheet   | •                        |                          |              |                          |           |
| Total Assets  | \$801,332                | \$787,944                | \$789,782    | \$786,565                | \$737,556 |
| Cash and Cash Equivalents, and Short-term Investments | 286,648                  | 262,403                  | 232,998      | 286,993                  | 370,789   |
| Total Debt <sup>(3)</sup>                             | _                        |                          | -            | 196,860                  | 189,201   |
| Cash Flow Data  |                          |                          |              |                          |           |
| Net Cash From Operating Activities                    | \$ 93,864                | \$ 66,181                | \$ 57,900    | \$ 74,259                | \$ 89,860 |
| Capital Expenditures                                  | 15,397                   | 11,986                   | 60,704       | 54,244                   | 26,930    |
| Depreciation and Amortization of Intangible Assets    | 24,510                   | 24,119                   | 21,645       | 15,002                   | 14,312    |
| Per Share Data  |                          |                          |              |                          |           |
| Earnings per Share – Diluted (4)                      | \$ 1.67 <sup>(1</sup>    | ) \$ 1.37 <sup>(2)</sup> | \$ 2.06      | \$ 2.39 <sup>(5)</sup>   | \$ 2.15   |
| Dividends Declared per Share                          | 0.74                     | 0.70                     | 0.64         | 0.54                     | 0.48      |

- (1) 2010 results include the after tax effect, \$2.3 million or \$0.07 per share, of the pre-tax \$3.5 million gains related to the curtailment of certain postretirement benefits, the after tax effect, \$2.7 million or \$0.08 per share, of the pre-tax \$4.0 million of expenses for unconsummated corporate development efforts and the after tax effect, \$2.5 million or \$0.08 per share, of the pretax \$3.7 million in expenses related to our manufacturing consolidation program.
- (2) 2009 results include the after tax effect, \$4.9 million or \$0.15 per share, of the pre-tax \$7.6 million gains related to the curtailment of certain postretirement benefits.
- (3) Includes the effect of the retrospective application of accounting guidance related to our former Contingent Convertible Senior Subordinated Notes. The retrospective application reduced previously reported net income for 2008, 2007 and 2006 by \$2.0 million, \$4.9 million and \$4.5 million, respectively. The effect of this guidance also reduced total debt for 2007 and 2006 by \$3.1 million and \$10.8 million, respectively.
- (4) Includes the effect of the retrospective application of accounting guidance related to certain of our equity incentive awards which participate in dividends prior to vesting. The retrospective application reduced previously reported diluted earnings per share for 2008, 2007 and 2006 by \$0.03, \$0.02 and \$0.02, respectively.
- (5) 2007 results include the after tax effect, \$3.1 million or \$0.09 per share, of the pre-tax \$5.0 million gain on the sale of a component of the Friction Control Products reporting segment.

#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

Our Company, Kaydon Corporation, is a leading designer and manufacturer of custom engineered, performance-critical products, supplying a broad and diverse group of alternative energy, industrial, aerospace, defense, medical and electronic equipment and aftermarket customers. Demand for our products depends, in part, upon a wide range of general economic conditions, which affect our markets in varying ways from year to year.

Global economic conditions improved in 2010 from the recessionary conditions experienced in the latter part of 2008 and the majority of 2009. This contributed to the sales volume and operating income increases achieved in each of our business segments. Order rates also improved, as customers have gradually moved from the level of extreme caution at which they were operating in 2009. As we did at the initial stages of the recession, we have continued to focus on programs to grow market share, reduce costs and improve capacity utilization and increase cash flow, thereby allowing us to capitalize on the improved industrial environment in 2010 and positioning us to capitalize on future opportunities in targeted markets as economic conditions continue to improve.

The improved 2010 industrial environment benefited our businesses selling to industrial end-markets which more than offset the anticipated moderation in our wind energy and military businesses that occurred in the second half of 2010, after having been robust throughout the recent recession. Our performance during 2011 remains dependent on the continued strengthening of general economic and industrial conditions.

Sales to the wind energy market moderated in the second half of 2010 as was expected, but the longer term outlook will be heavily influenced by both continued improvement in the economy and the resultant need for electricity, and greater clarity around public policy regarding alternative energy. We believe that continuing actions and policy statements from the U.S. Government regarding a sustained, committed policy towards increasing renewable energy usage in the United States supports the confidence we have in our investment in this market.

During 2010 our net sales totaled \$464.0 million, as we were able to take advantage of the effects of the improved economic conditions in several of our markets. We generated net income of \$56.0 million and cash flow from operating activities of \$93.9 million during 2010. Due to the strong cash flow from operating activities, cash and cash equivalents increased \$24.2 million during the year even as we invested \$15.4 million in capital expenditures. \$27.0 million for stock repurchases and \$24.5 million in our common stock dividend. The total order book for 2010 equaled \$446.3 million, compared to \$347.1 million in 2009 with the increase reflecting the economic recovery experienced to varying degrees within our businesses and markets served. Our 2010 year-end backlog totaled \$200.9 million. Our investable balances provided significant interest income in early 2008 before financial markets deteriorated. We responded to these adverse financial market conditions with an investment strategy focused on preserving cash balances. Market interest rates on these investments are now near zero percent. As a result, our returns on our investable balances were relatively insignificant in both 2009 and 2010 and will not improve significantly until market rates increase.

At December 31, 2010, our current ratio was 8.8 to 1 and working capital totaled \$414.3 million. We believe that our cash and cash equivalents balance of \$286.6 million at December 31, 2010 and future cash flows from operations, along with our borrowing capacity are adequate to fund our strategies for future growth, including working capital, expenditures for capital expansion and efficiencies, selected stock repurchases, market share initiatives and corporate development efforts.

In summary, our future performance will be impacted by general economic conditions and the strength or weakness of the manufacturing environment, the success of our efforts to continue to expand operations and improve operating efficiencies, as well as the use of available cash and borrowing capacity for future acquisitions.

The discussion which follows should be reviewed in conjunction with the consolidated financial statements and the related *Notes to Consolidated Financial Statements* contained in Item 8 of this Annual Report to assist in understanding our results of operations, financial condition, cash flows, capital structure and other relevant financial information.

|  | For the Years Ended December 31,                 |            |           |            |           |               |
|--|--|------------|-----------|------------|-----------|---------------|
|  | 2010   | % of sales | 2009      | % of sales | 2008      | % of<br>sales |
|  | (Dollars in thousands, except per share amounts) |            |           |            |           |               |
| Results from operations:                     |  |            |           |            |           |               |
| Net sales                                    | \$463,988  |            | \$441,145 |            | \$522,374 |               |
| Cost of sales                                | 299,363  |            | 297,280   |            | 330,194   |               |
| Gross profit                                 | 164,625  | 35.5%      | 143,865   | 32.6%      | 192,180   | 36.8%         |
| Selling, general and administrative expenses | 83,006   | 17.9%      | 72,527    | 16.4%      | 86,669    | 16.6%         |
| Operating income                             | 81,619   | 17.6%      | 71,338    | 16.2%      | 105,511   | 20.2%         |
| Interest expense                             | 231  |            | 247       |            | 9,363     |               |
| Interest income                              | 486  |            | 537       |            | 4,860     |               |
| Provision for income taxes                   | 25,829   |            | 25,672    |            | 35,945    |               |
| Net income                                   | \$ 56,045  |            | \$ 45,956 |            | \$ 65,063 |               |
| Earnings per share - diluted                 | \$ 1.67  |            | \$ 1.37   |            | \$ 2.06   |               |

# Analysis of 2010 Operations Compared to 2009 Operations

#### Net Sales

Net sales for 2010 equaled \$464.0 million, an increase of \$22.8 million or 5.2 percent, compared to net sales in 2009 of \$441.1 million. The growth in 2010 was attributable primarily to a \$40.8 million increase in sales volumes to customers across several of our principal end markets including the specialized robotic, machinery, semiconductor and medical markets, partially offset by \$16.7 million in net pricing reductions and \$1.8 million from the unfavorable effect of changes in foreign exchange rates. The net pricing reductions were due primarily to the contractual pass-through of reduced material costs within the wind energy market. The decrease resulting from foreign exchange rate changes was principally attributable to a stronger U.S. dollar relative to the Euro and British pound on a year-over-year basis.

#### Gross Margin

Gross margin in 2010 was 35.5 percent, an increase of 2.9 points from the 32.6 percent gross margin in 2009. The increased sales volume increased gross margin by 2.1 points as a result of the operating leverage on the additional sales. Net cost reduction efforts across our businesses increased gross margin by 2.4 points. Pricing had a favorable impact of 0.6 points on gross margin. These increases were partially offset by a 1.1 point reduction in gross margin due to unfavorable changes in product mix with greater growth in sales of certain lower margin products relative to higher margin products, a 0.7 point reduction due to the

impact of our manufacturing consolidation program (see Note 12 to the Consolidated Financial Statements) and a 0.4 point reduction from the effects of foreign exchange rate changes.

# Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$83.0 million, or 17.9 percent of sales, in 2010, compared to \$72.5 million, or 16.4 percent of sales, in 2009. The \$10.5 million increase was attributable to a \$5.6 million increase in accrued incentive compensation expense compared to 2009 resulting from our improved financial performance, \$4.1 million of lower net gains associated with the curtailment of certain postretirement benefits in 2010 compared to 2009, \$3.8 million of higher costs incurred for unconsummated corporate development efforts in 2010 compared to 2009 and \$0.4 million of costs related to our 2010 manufacturing consolidation program (see Note 12 to the Consolidated Financial Statements). Partially offsetting these cost increases were \$3.4 million of other cost reductions.

#### Operating Income

Our operating income was \$81.6 million, or 17.6 percent of sales, in 2010, compared to \$71.3 million, or 16.2 percent of sales, in 2009. The increase in gross profit more than offset the increase in selling, general and administrative expenses.

#### Interest Income

During 2010, interest income totaled \$0.5 million on average investment balances of \$260.1 million. This compares to \$0.5 million of interest income in 2009 on average investment balances of \$225.9 million. Interest rates on our investments, principally in low yielding money market funds, are currently negligible, but our investment balances continue to provide significant liquidity during this period of historically low interest rates.

#### Interest Expense

During 2010, interest expense totaled \$0.2 million and represented the amortization of costs associated with our current and prior credit facilities. During 2009, interest expense totaled \$0.2 million and represented amortization of costs associated with our prior credit facility.

## Provision for Income Taxes

The effective tax rate for 2010 was 31.5 percent compared to 35.8 percent in 2009 with the reduction largely attributable to the tax effect of our planned permanent reinvestment of earnings of certain international operations, tax credits for qualified investments in advanced energy projects and the full availability of the Domestic Manufacturing Deduction. The effective tax rate is expected to increase modestly in 2011 due primarily to the absence of tax credits for qualified investments in advanced energy projects.

#### Net Income

Net income for 2010 was \$56.0 million or \$1.67 per share on a diluted basis, which included the after tax expenses of \$2.7 million, or \$0.08 per share, for unconsummated corporate development efforts and \$2.5 million, or \$0.08 per share, for costs related to our manufacturing consolidation program (see Note 12 to the Consolidated Financial Statements) and the after tax gain of \$2.3 million, or \$0.07 per share, associated with the curtailment of certain postretirement benefits, based on approximately 33.1 million common shares outstanding. Net income for 2009 was \$46.0 million or \$1.37 per share on a diluted basis, which included the \$4.9 million, or \$0.15 per share, after tax gain associated with the curtailment of certain postretirement benefits, based on approximately 33.3 million common shares outstanding.

# **Analysis of 2009 Operations Compared to 2008 Operations**

#### Net Sales

Net sales for 2009 equaled \$441.1 million, a decrease of \$81.2 million or 15.5 percent, compared to net sales in 2008 of \$522.4 million. During 2009. the decline in net sales was primarily attributable to a decrease in volume of \$73.2 million, or 14.0 percent, compared to 2008, as sales gains to wind energy customers of \$22.5 million or 28.0 percent were more than offset by the adverse impact of the global economic recession on all our reporting segments and all our other significant end markets. The adverse effects of changes in foreign exchange rates had an \$8.6 million, or 1.6 percent, unfavorable impact on sales. This decrease was principally attributable to a stronger U.S. dollar relative to the Euro and British pound on a year-over-year basis. Finally, net improved pricing yielded an increase of \$0.6 million for the year. Pricing changes were favorable in the first half of 2009 primarily as a result of price increases on our core products, but were unfavorable in the second half of the year primarily due to contractual adjustments associated with the pass-through of decreased material costs.

### Gross Margin

Gross margin in 2009 was 32.6 percent, a decrease of 4.2 points from the 36.8 percent gross margin in 2008. The decreased sales volume and higher unabsorbed fixed costs associated with lower production volumes largely due to the global economic downturn accounted for 4.5 points of the decline in gross margin, but was partially offset by the impact of cost reduction efforts implemented across all our businesses. Unfavorable changes in product mix accounted for an additional 0.7 points of the decline due to reduced sales volume to higher margin industrial markets and increased sales volume to the wind energy market, where margins are not as high. Pricing had a favorable impact of 1.0 point on gross margin, primarily attributable to favorable selling price increases in the first half of 2009.

#### Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$72.5 million, or 16.4 percent of sales, in 2009, compared to \$86.7 million, or 16.6 percent of sales, in 2008. During 2009, we recorded gains

totaling \$7.6 million that were associated with the curtailment of certain postretirement benefits. The remaining decrease was primarily attributable to the preemptive steps taken throughout the year to reduce discretionary costs across all reporting segments as a result of lower sales volume, partially offset by approximately \$1.8 million of one-time expenses associated with layoffs and related severance in 2009.

#### Operating Income

Our operating income was \$71.3 million, or 16.2 percent of sales, in 2009, compared to \$105.5 million, or 20.2 percent of sales, in 2008. The decrease in gross profit more than offset the decrease in selling, general and administrative expenses.

#### Interest Income

During 2009, interest income totaled \$0.5 million on average investment balances of \$225.9 million as interest rates were negligible for most of the year. This compares to \$4.9 million of interest income in 2008 when we earned approximately 1.7 percent on average investment balances of \$272.0 million. The decrease in average investment balances resulted from investments in our capital expenditure program, increased working capital, contributions to our qualified pension plans, the use of cash for our stock repurchase program and an increase in our dividend rate. The decrease in average interest rates in 2009 reflects our conservative investment strategy to preserve cash balances in response to adverse financial market conditions and prevailing historically low interest rates on short-term treasury securities.

#### Interest Expense

During 2009, interest expense totaled \$0.2 million and represented amortization of credit facility costs. During 2008, interest expense totaled \$9.4 million. The year-over-year difference of \$9.1 million is attributable to interest and amortization of issuance costs associated with our \$200.0 million 4% Contingent Convertible Senior Subordinated Notes due 2023, prior to their conversion into shares of our common stock in 2008, including a \$3.1 million adjustment of interest and amortization costs associated with the

retrospective application of new accounting guidance effective January 1, 2009.

#### Provision for Income Taxes

The effective tax rate for 2009 was 35.8 percent compared to 35.6 percent in 2008.

#### Net Income

Net income for 2009 was \$46.0 million or \$1.37 per share on a diluted basis, which included the \$4.9 million, or \$0.15 per share, after tax gain associated with the curtailment of certain postretirement benefits, based on approximately 33.3 million common shares outstanding. Net income for 2008 totaled \$65.1 million or \$2.06 per share on a diluted basis, based on approximately 34.0 million common shares outstanding.

## **Results by Business Segment**

We classify our businesses into two reporting segments: Friction Control Products and Velocity Control Products. The Company's remaining operating segments, which do not meet the quantitative thresholds for separate disclosure and do not meet the criteria for aggregation with other operating segments to create an additional reporting segment, are combined and disclosed as "Other Industrial Products." During 2010, we determined that our Sealing Products operating segment no longer meets the quantitative threshold for separate disclosure as a reporting segment. Therefore, its results are included in "Other Industrial Products." Prior period results have been reclassified to conform to this presentation. Sales between reporting segments are not material. Items not allocated to segment operating income include certain amortization, corporate administrative expenses and other amounts. Items not allocated to segment operating income in 2010 included costs associated with unconsummated corporate development efforts of \$4.0 million and postretirement benefit curtailment gains of \$3.5 million. In 2009, unallocated items also included postretirement benefit curtailment gains of \$7.6 million and costs associated with unconsummated corporate development efforts of \$0.2 million. The segment discussions that follow describe the significant factors contributing to the changes in results for each segment.

| A CONTRACT OF CONTRACT |         | For the Years Ended December 31, |         |                          |                          |  |  |  |  |
|------------------------|---------|----------------------------------|---------|--------------------------|--------------------------|--|--|--|--|
|                        | 2010    | 2009                             | 2008    | % Change<br>2010 to 2009 | % Change<br>2009 to 2008 |  |  |  |  |
|                        |         | Dollars in millions              |         |                          |                          |  |  |  |  |
| Sales                  | \$299.0 | \$296.4                          | \$326.0 | 0.9%                     | (9.1)%                   |  |  |  |  |
| Operating Income       | \$ 61.3 | \$ 50.3                          | \$ 73.9 | 21.9%                    | (31.9)%                  |  |  |  |  |
| Operating Margin       | 20.5%   | 17.0%                            | 22.7%   | ,                        | ` ,                      |  |  |  |  |

#### 2010 Compared to 2009

Sales in our Friction Control Products reporting segment were \$299.0 million during 2010 compared to \$296.4 million during 2009, an increase of \$2.6 million or 0.9 percent. Sales increased to the semiconductor, machinery and medical markets, and to the industrial markets served by our split-roller bearings and specialty ball businesses, while sales to the military, wind energy and heavy equipment markets decreased. The sales increases were net of \$17.8 million in decreased wind energy pricing principally due to the contractual pass-through of material cost decreases and \$2.3 million in price declines to other customers. Sales to wind energy customers decreased by \$7.1 million compared to the prior year, as the volume increase of \$10.7 million was more than offset by this \$17.8 million in reduced pricing.

Operating income from the Friction Control Products reporting segment during 2010 totaled \$61.3 million compared to \$50.3 million in 2009. The \$11.0 million increase in operating income was due to \$12.4 million from increased sales volume, \$9.8 million in net cost reductions and \$0.3 million in reduced other severance and other costs compared to the prior period, partially offset by \$3.3 million in decreased pricing, \$3.7 million in costs related to our manufacturing consolidation program (see Note 12 to the Consolidated Financial Statements), \$2.5 million in adverse product mix as volumes of relatively lower margin products grew faster than those of higher margin products and

\$2.0 million from the unfavorable effects of changes in foreign exchange rates.

# 2009 Compared to 2008

Sales in our Friction Control Products reporting segment were \$296.4 million during 2009 compared to \$326.0 million in 2008, reflecting a decrease of \$29.5 million or 9.1 percent. Excluding sales gains to wind energy customers of \$22.5 million, sales to all other markets in 2009 decreased by \$52.0 million compared to 2008. This decline was due to the effects of volume reductions of approximately \$47.2 million associated with adverse economic conditions impacting industrial markets and an adverse foreign exchange rate impact of \$5.4 million which offset a \$0.6 million benefit from increased pricing.

Operating income from the Friction Control Products reporting segment during 2009 totaled \$50.3 million compared to \$73.9 million in 2008. The \$23.5 million decrease in operating income was due to a \$21.2 million adverse effect of lower sales volumes, a \$0.7 million adverse effect of product mix resulting from a decline in sales to higher margin industrial markets and a \$1.6 million decrease resulting from higher costs net of cost saving initiatives and pricing gains. The higher costs include increased depreciation associated with our investment in capacity to support the wind energy growth initiative, increased pension expense and severance and redundancy cost incurred during 2009.

#### Velocity Control Products

|                  |        | For the Years Ended December 31, |        |                          |                          |  |  |  |
|------------------|--------|----------------------------------|--------|--------------------------|--------------------------|--|--|--|
|                  | 2010   | 2009                             | 2008   | % Change<br>2010 to 2009 | % Change<br>2009 to 2008 |  |  |  |
|                  | -      | Dollars in millions              |        |                          |                          |  |  |  |
| Sales            | \$60.2 | \$46.4                           | \$69.6 | 29.9%                    | (33.4)%                  |  |  |  |
| Operating Income | \$14.3 | \$6.5                            | \$18.0 | 119.9%                   | (64.0)%                  |  |  |  |
| Operating Margin | 23.7%  | 14.0%                            | 25.9%  |                          | ,                        |  |  |  |

### 2010 Compared to 2009

During 2010, sales in our Velocity Control Products reporting segment were \$60.2 million compared to \$46.4 million in 2009. The increase of \$13.8 million was due to \$14.3 million in increased volumes to North American and European markets and \$0.8 million in price increases initiated in 2009, but was partially offset by the adverse effect of changes in foreign exchange rates of \$1.3 million.

The Velocity Control Products reporting segment contributed \$14.3 million to our operating income during 2010 compared to \$6.5 million during 2009. The increase was attributable to an \$8.1 million impact of increased sales and \$0.8 million in price increases initiated in 2009. This increase was partially offset by the adverse effect of changes in foreign exchange rates of \$0.8 million and net cost increases of \$0.3 million primarily due to spending related to sales growth initiatives.

# 2009 Compared to 2008

During 2009, sales in our Velocity Control Products reporting segment were \$46.4 million compared to \$69.6 million in 2008. The decrease of \$23.3 million was due to a decline in volume of \$20.0 million caused by decreased demand in world-wide markets for gas springs, hydraulic dampers and other products, especially in industrial markets, and the adverse effects of changes in foreign exchange rates of approximately \$3.3 million.

The Velocity Control Products reporting segment contributed \$6.5 million to our operating income during 2009 compared to \$18.0 million during 2008. This decrease in operating income is principally due to the effect of the decline in sales volume and adverse effects of foreign exchange rate changes of approximately \$13.3 million and \$0.4 million, respectively. This decrease was partially offset by net cost savings of \$2.2 million.

#### Other Industrial Products

For the Years Ended December 31,

|                  |         | 2 02 0110 2 001-7 = |            |                          |                          |  |
|------------------|---------|---------------------|------------|--------------------------|--------------------------|--|
|                  | 2010    | 2009                | 2008       | % Change<br>2010 to 2009 | % Change<br>2009 to 2008 |  |
|                  |         |                     | Dollars in | millions                 |                          |  |
| Sales            | \$104.8 | \$98.4              | \$126.8    | 6.5%                     | (22.4)%                  |  |
| Operating Income | \$ 9.0  | \$ 8.5              | \$ 15.4    | 5.8%                     | (44.7)%                  |  |
| Operating Margin | 8.6%    | 8.7%                | 12.2%      |                          |                          |  |

# 2010 Compared to 2009

Sales of our other industrial products were \$104.8 million during 2010 compared to \$98.4 million in 2009. The \$6.4 million sales increase was principally due to a recovery from reduced sales levels in 2009 in our sealing, air filtration, metal alloy and metal-forming products businesses caused by the recession, which more than offset declines in our liquid filtration and machine tool components businesses. Our metal alloy business sales increase was due to the effect of higher raw material pricing on certain metals that was passed on to our customers.

Our other industrial products contributed \$9.0 million to our operating income during 2010 compared to \$8.5 million during 2009. This increase in operating income was attributable to \$2.0 million from increased sales volumes and \$0.7 million from net cost reductions, but was partially offset by \$2.0 million from the adverse effect of product mix

and \$0.2 million from the impact of pricing changes. The unfavorable product mix in 2010 is largely related to the highly competitive aerospace seals market within our sealing products business which typically has lower margins, but which grew at a faster pace in 2010 relative to higher margin products.

# 2009 Compared to 2008

Sales of our other industrial products were \$98.4 million during 2009 compared to \$126.8 million in 2008. The \$28.4 million sales decline was principally due to the global economic recession which resulted in decreased sales of our sealing, liquid filtration, air filtration, metal alloy and metal-forming products.

Our other industrial products contributed \$8.5 million to our operating income during 2009 compared to \$15.4 million during 2008. This decrease in operating income was due to the effect

of lower sales volumes and an adverse change in product mix associated with lower sales of higher margin industrial seals of \$13.9 million, partially offset by net cost reductions of \$4.6 million, higher pricing of \$1.6 million and property and equipment impairment charges of \$0.8 million recorded in 2008.

### **Liquidity and Capital Resources**

At December 31, 2010, our current ratio was 8.8 to 1 and working capital totaled \$414.3 million, including cash and cash equivalents of \$286.6 million. At December 31, 2009 our current ratio was 9.3 to 1 and working capital totaled \$397.7 million, including cash and cash equivalents of \$262.4 million.

We have historically generated significant cash flows from operating activities to fund capital expenditures, dividends and other operating requirements. Cash flow generation has been enhanced by our continuing efforts to improve operating efficiencies, implement cost reductions and manage working capital requirements. Net cash from operating activities equaled \$93.9 million in 2010, \$66.2 million in 2009 and \$57.9 million in 2008. Net cash from operating activities in 2010 increased compared to 2009 primarily due to increased net income, decreased contributions to our qualified pension plans and increased accrued liabilities at the end of 2010. Despite difficult economic conditions. net cash from operating activities increased in 2009 compared to 2008 as reduced investments in working capital more than offset the adverse impact of decreased net income.

Net inventories at December 31, 2010 were \$88.3 million, a decrease of \$0.5 million from the \$88.8 million of inventory at December 31, 2009. The 2010 decrease was principally attributable to a reduction in inventory within our Friction Control Products segment, which more than offset increases in the Velocity Control Products segment and Other Industrial Products businesses to support higher sales levels. Net inventories at December 31, 2009 decreased \$9.0 million from the December 31, 2008 balance of \$97.7 million. The 2009 inventory decrease was principally attributable to the overall decline in sales volumes as inventory turns were consistent on a year-over-year basis.

Due to our long-term confidence in the wind energy market and our ongoing strategic

relationships with wind energy customers, we have made significant investments in support of our wind energy market initiative. We closely monitor our accounts receivable from wind energy customers and are reasonably confident that our accounts receivable are fully collectible. Additionally, we believe that our inventory as of December 31, 2010 is fully realizable.

At December 31, 2010, we had approximately \$8.5 million of working capital invested on behalf of an international wind energy customer, including past due accounts receivable and inventory made on the customer's behalf and designed to its agreed upon specifications. The customer has not paid us and has made a claim for material damages alleging that certain field performance issues of its product are attributable to the quality of our supplied bearings. We are confident that our bearings were made to the agreed upon design specifications and that the customer's field performance issues relate to factors outside of our control. Under the documents which comprise the sales contract, the customer is obligated to pay its liability and to reimburse us for inventory costs incurred and lost profits. In order to expedite the resolution of this matter, we agreed with the customer to enter into a mediation process, and if necessary, binding arbitration to resolve the parties' claims. The mediation process was completed in March 2010, but was unsuccessful in resolving the matter. During the second quarter of 2010, a notice of arbitration was filed, and an arbitration panel was selected in the third quarter of 2010. In the third quarter of 2010 the arbitration tribunal issued a procedural schedule that anticipates final resolution of the parties' claims in the fourth quarter of 2011, unless resolved sooner by agreement of the parties. As we continue to remain confident in the quality of our supplied product and the customer's financial ability to pay, we continue to believe that the receivables and inventory are fully realizable and the customer's claims are without merit and payment by us of the damages claimed is remote.

Capital expenditures to expand productive capacity, improve quality and reduce costs equaled \$15.4 million in 2010, \$12.0 million in 2009 and \$60.7 million in 2008. The increase in capital expenditures in 2010 compared to 2009 reflects spending related to our manufacturing consolidation program (see Note 12 to the Consolidated Financial Statements). The decrease in capital expenditures

in 2009 compared to 2008 reflects the completion of our wind energy capital expansion in 2009 and our disciplined approach to managing capital expenditures during challenging economic conditions. During 2011 we expect to invest approximately \$20 to \$25 million in aggregate capital expenditures for all segments.

The Company paid common stock dividends totaling \$24.5 million, \$23.2 million and \$18.2 million in 2010, 2009 and 2008, respectively. The dividends paid through the third quarter of 2008 were at a quarterly rate of \$0.15 per share. The dividends paid in the fourth quarter of 2008 and the first three quarters of 2009 were at a quarterly rate of \$0.17 per share. The dividends paid in the fourth quarter of 2009 and in the first three quarters of 2010 were at a quarterly rate of \$0.18 per share. The dividend declared in July 2010, paid early in the fourth quarter of 2010, was at a quarterly rate of \$0.19 per share.

We repurchased 741,754 shares of our common stock in 2010 for \$27.0 million, 314,047 shares of our common stock in 2009 for \$8.9 million and 937,941 shares of our common stock in 2008 for \$35.9 million. In 2005, the Company's Board of Directors authorized a share repurchase program of up to 5,000,000 shares. Of the 5,000,000 shares currently authorized by the Board of Directors for repurchase, 2,712,571 shares have been repurchased as of December 31, 2010. We may make opportunistic stock repurchases over time, the amount of which will depend on the market for our common stock and our financial condition and liquidity.

Our payments to various taxing authorities were \$19.2 million, \$16.7 million and \$27.4 million during 2010, 2009 and 2008. Tax payments are expected to be approximately \$27 million during 2011. As part of governmental efforts to react to climate change and stimulate economic growth, The American Reinvestment and Recovery Act of 2009

authorized the Department of Treasury to award tax credits for qualified investments in advanced energy projects, to support new, expand, or re-equip domestic manufacturing facilities. In 2010, we were awarded \$1.8 million in tax credits for our qualifying advanced energy investment which are being recognized using the flow-through method.

We had no debt outstanding at any time during 2010 and 2009 and accordingly paid no cash interest. Cash payments of interest totaled \$4.0 million in 2008. During 2008, \$9.1 million of interest and amortization of issuance costs was charged to interest expense related to our previously outstanding 4% Contingent Convertible Senior Subordinated Notes due 2023 (see Note 4 to the Consolidated Financial Statements).

In September 2010, we entered into a credit agreement with a syndicate of lenders providing for a \$250.0 million senior revolving credit facility. The credit agreement provides for borrowings by the Company and its subsidiaries in various currencies for working capital and other general corporate purposes, including acquisitions, and matures on September 21, 2015 (see Note 4 to the Consolidated Financial Statements).

Fees related to our credit agreement of approximately \$1.9 million are being amortized as a component of interest expense over a five-year period. Credit agreement fees included in other assets in the Consolidated Balance Sheet at December 31, 2010, equaled \$1.8 million.

We expect that our planned capital requirements, which consist of capital expenditures, dividend payments and our stock repurchase program, will be financed by operations and existing cash balances. In addition, the ability to borrow under our credit agreement provides additional financial strength to support our objectives, including future acquisitions.

Our significant contractual obligations at December 31, 2010 are set forth below:

|  | Payments due by period |         |               |               |                      |  |  |
|--|------------------------|---------|---------------|---------------|----------------------|--|--|
| Contractual Obligations                                | Total                  | 2011    | 2012-<br>2013 | 2014-<br>2015 | More than<br>5 years |  |  |
|  | (In thousands)         |         |               |               |                      |  |  |
| Operating leases                                       | \$ 9,580               | \$2,170 | \$3,038       | \$2,091       | \$2,281              |  |  |
| Purchase obligations for property, plant and equipment | 3,882                  | 3,882   |               |               |                      |  |  |
| Total  | \$13,462               | \$6,052 | \$3,038       | \$2,091       | \$2,281              |  |  |

We expect to make cash contributions of approximately \$3.3 million to our pension plans in 2011. We regularly review our funding strategy for our pension plans. We expect to contribute approximately \$0.5 million to our postretirement benefit plans in 2011. We have \$2.1 million of liabilities for unrecognized tax benefits which are excluded from the above table because the timing of settlement of these liabilities cannot be reasonably estimated.

#### **Corporate Development**

Our corporate development efforts are intended to complement internal growth through the acquisition of additional companies consistent with our well-disciplined criteria. We maintain a disciplined acquisition program, which has made important contributions to our growth.

On February 24, 2011 we entered into a definitive agreement to acquire HAHN-Gasfedern GmbH and related real estate and intangible property, which is expected to close in the second quarter of 2011.

### Litigation

We are a party to various pending lawsuits and other matters arising in the normal course of business. Our estimated legal costs expected to be incurred in connection with claims, lawsuits and environmental matters are accrued in the consolidated financial statements. The costs accrued at December 31, 2010 and 2009 were not material.

#### **Critical Accounting Policies and Estimates**

Our consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles. The preparation of these financial statements requires the use of estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented.

We continually evaluate the estimates, judgments and assumptions used to prepare the consolidated financial statements. In general, our estimates are based on: historical experience, information from third party professionals and various other judgments and assumptions that are believed to be reasonable under the current facts and circumstances. Actual results could differ from our current estimates. We have identified certain

accounting policies and estimates, described below, that are the most critical to the portrayal of our current financial condition and results of operations.

Inventories – Inventories are stated at the lower of cost or market, with cost determined on a first-in, first-out basis. The carrying value of inventory is reduced for estimated obsolescence by the difference between its cost and the estimated market value based upon assumptions regarding future demand. We evaluate the inventory carrying value for potential excess and obsolete inventory exposures by analyzing historical and anticipated demand. In addition, inventories are evaluated for potential obsolescence due to the effect of known or anticipated engineering change orders, new products and other factors.

We believe the accounting estimates related to inventories to be critical accounting estimates because the assumptions used to determine the valuation of inventories, while based on reasonable and supportable information, may change and cause projected outcomes to vary.

Impairment of Long-Lived Assets – We continually evaluate whether events and circumstances have occurred that indicate the remaining estimated useful lives of long-lived assets including fixed assets and amortizable intangible assets may warrant revision or that remaining balances may not be recoverable. When factors indicate that such costs should be evaluated for possible impairment, we use an estimate of undiscounted future cash flows over the remaining lives of the long-lived assets that is compared to the carrying value of the asset to evaluate whether the asset costs are recoverable.

We believe the accounting estimates related to long-lived asset impairment to be critical accounting estimates because the estimate of undiscounted future cash flows, while based on reasonable and supportable assumptions and projections, requires our subjective judgments and the time periods for estimating future cash flows is often lengthy, increasing the sensitivity of assumptions made, thus projected outcomes may vary.

To better understand this accounting policy and its impact on us, readers should refer to the Notes to Consolidated Financial Statements (Note 1 and Note 9) in this Annual Report for additional information regarding long-lived assets.

Impairment of Goodwill and Indefinite-Lived Intangible Assets – We test goodwill for impairment at the reporting unit level, which represents an operating segment or a component of an operating segment for which discrete financial information is available and segment management regularly reviews the operating results. Currently eight of our reporting units have goodwill balances.

We test for impairment of goodwill on an annual basis by comparing the fair value of each reporting unit with the reporting unit's carrying value. In accordance with current accounting guidance, we have included deferred income taxes in determining the carrying value of each reporting unit. The fair value of the reporting unit is derived from an estimate of discounted future cash flows. The discounted cash flow model for each reporting unit requires judgmental assumptions regarding each reporting unit's specific projected revenue growth, future operating margins and working capital and capital expenditure requirements, in addition to assumptions of appropriate discount rates and terminal values based on growth rates in perpetuity. There are inherent uncertainties related to these assumptions and management's judgment in applying them to the analysis of goodwill impairment. While we believe we have made reasonable estimates and assumptions to calculate the fair value of our reporting units, it is possible a material change could occur. Goodwill of a reporting unit is tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value.

In 2010, as of our annual assessment date, a discount rate was developed which is the value-weighted average of our estimated cost of equity and estimated cost of debt ("cost of capital") derived using both known and estimated, customary, market-place metrics, including a size risk premium. In 2010, depending on the assessed risk of the reporting unit, we increased the discount rate used to calculate the fair value of certain reporting units and used discount rates of 11.5 to 12.5 percent to calculate the fair value of each reporting unit. In 2009 a 12 percent discount rate was utilized for all reporting units, which reflected a higher level of systematic risk prevailing in the market in 2009 compared to 2010.

In arriving at future discounted cash flows for each reporting unit, we evaluate the appropriate growth rate in perpetuity for each of our reporting units to calculate a terminal value of cash flows following each reporting unit's five-year planning period. The terminal value for each reporting unit is determined based on that reporting unit's specific operating cash flow at the end of the planning period and the reporting unit's assumed growth rate in perpetuity. In 2010, as of our annual assessment date, we used a growth rate in perpetuity of 1.0 to 2.5 percent depending on the assessed long-term growth of the reporting unit. In 2009, a growth rate in perpetuity of 2.0 percent was utilized for all reporting units.

Potential goodwill impairment is identified if a reporting unit's carrying value is more than a reporting unit's fair value. If this occurs, normally a third-party valuation specialist is utilized to assist us in determining the implied fair value of the reporting unit's goodwill. The amount of any actual impairment loss is calculated by comparing the implied fair value of the reporting unit's goodwill with the carrying value of the reporting unit's goodwill.

Our goodwill impairment testing in 2010 revealed that the excess of the estimated fair value of each of the reporting units tested over their carrying value (expressed as a percentage of the carrying value) as of the July 31 annual testing date ranged from approximately 38 percent to approximately 282 percent. Assumptions regarding discount rate, revenue growth rates, operating profit margins and perpetuity growth rate may have a significant effect on the estimated fair value of our reporting units. In order to evaluate the sensitivity of the fair value calculations on the goodwill impairment test, we applied a hypothetical ten percent decrease to the fair values of each reporting unit. The results of this ten percent hypothetical change in fair values would not have changed our conclusion that fair values exceeded carrying values in each case by a material amount.

Certain trademarks are our only indefinite-lived intangible assets. We identify impairment of these trademarks by comparing their fair value to their carrying values. The fair values of the trademarks are calculated based on estimates of discounted future cash flows related to the net amount of royalty expenses avoided due to the existence of the trademarks.

We believe the accounting estimates related to impairment of goodwill and indefinite-lived intangible assets to be critical accounting estimates because the estimate of discounted future cash flows and terminal values, while based on reasonable and supportable assumptions and projections, require our subjective judgments, the time periods for estimating future cash flows is often lengthy, which increases the sensitivity to assumptions made, projected outcomes based on the assumptions made can vary, and the calculation of implied fair value is inherently subject to estimates.

To better understand this accounting policy and its impact on us, readers should refer to the Notes to Consolidated Financial Statements (Note 9) in this Annual Report for additional information regarding goodwill and intangible assets.

Retirement Benefits – Our employee pension and postretirement benefit costs and obligations recorded in the financial statements are dependent on our estimates provided to and used by our actuaries in calculating such amounts.

We believe the accounting estimates related to retirement benefits to be critical accounting estimates because of the wide range of assumptions used in deriving yearly contribution and expense amounts as well as the amounts recorded for retirement benefits in our financial statements. Significant assumptions include judgments regarding discount rates, health care cost trend rates, salary growth rates and long-term returns on plan assets.

We have developed estimates based on historical experience, information from third party professionals and various other judgments and assumptions that are believed to be reasonable under the current facts and circumstances. In developing the discount

rate assumption used to determine the pension and postretirement benefit obligations, we use the weighted average of market-observed yields for high quality fixed income securities with maturities that correspond to the payment of benefits. The equivalent weighted average discount rate is calculated by imputing the interest rate that equates the total present value with the stream of future cash flows. Health care cost trend assumptions are developed based on historical data, the near-term outlook and on an assessment of likely long-term trends. Salary growth assumptions reflect our long-term experience, the near-term outlook and assumed inflation. Long-term return on plan assets is based on an evaluation of historical and expected returns of the individual asset classes comprising the total plan assets. For individual categories of equity securities, historical total and real rates of return are considered, together with inflation and overall market factors including dividend yield, earnings growth, changes in price to earnings ratios and volatility of returns. For various fixed income asset categories, expected long-term returns are determined after consideration of current yields on fixed income securities, inflation, historical yields relative to benchmarks and long-term default rates.

Assumed discount rates, expected rate of return on plan assets and rate of compensation increases have a significant effect on the amounts reported for the pension plans. The effect of a one percentage point increase or decrease in each factor on the projected benefit obligation and net periodic pension cost would have been:

|   | 1-Percentage-Point<br>Increase | 1-Percentage-Point<br>Decrease |  |  |
|---|--------------------------------|--------------------------------|--|--|
| Discount rate effect on December 31, 2010 projected benefit obligation      | \$(14,095,000)                 | \$17,175,000                   |  |  |
| Discount rate effect on the 2010 net periodic pension cost                  | \$ (1,391,000)                 | \$ 1,636,000                   |  |  |
| Salary scale effect on December 31, 2010 projected benefit obligation       | \$ 2,885,000                   | \$(2,418,000)                  |  |  |
| Salary scale effect on the 2010 net periodic pension cost                   | \$ 614,000                     | \$ (519,000)                   |  |  |
| Expected return on plan assets effect on the 2010 net periodic pension cost | \$ (998,000)                   | \$ 998,000                     |  |  |

The following table summarizes certain of the Company's assumptions:

|   | Pension Benefits |       | Postretirement<br>Benefits |       |
|---|------------------|-------|----------------------------|-------|
|   | 2010             | 2009  | 2010                       | 2009  |
| Weighted average assumptions used to determine obligations:               |                  |       |                            |       |
| Discount rate - qualified pension plans and postretirement benefit plans  | 5.46%            | 5.93% | 4.50%                      | 5.47% |
| Discount rate – non-qualified pension plan                                | 5.50%            | 6.05% | N/A                        | N/A   |
| Rate of compensation increase – age-graded                                | 4.50%            | 5.00% | 4.50%                      | 5.00% |
| Weighted average assumptions used to determine net periodic benefit cost: |                  |       |                            |       |
| Discount rate – qualified pension plans and postretirement benefit plans  | 5.93%            | 6.25% | 5.35%                      | 6.23% |
| Discount rate – non-qualified pension plan                                | 6.05%            | 6.25% | N/A                        | N/A   |
| Expected long-term return on plan assets                                  | 7.70%            | 8.00% | N/A                        | N/A   |
| Rate of compensation increase – age-graded                                | 5.00%            | 5.00% | 5.00%                      | 5.00% |

Actual results that differ from our assumptions are accumulated and amortized over future periods and, therefore, generally affect our recognized expense and recorded obligation in such future periods. While we believe that the assumptions used are appropriate, significant differences in actual experience or significant changes in assumptions would affect our pension and postretirement benefits costs and obligations.

The current market conditions for highly rated corporate bonds has a significant effect on our assumption for the discount rate used to determine projected benefit obligations and net periodic benefit cost, where an increase (decrease) in interest rates will result in a decrease (increase) in the projected benefit obligation and decrease (increase) in net periodic benefit cost. At December 31, 2010, the discount rates assumed were lower than those at December 31, 2009, affecting plan benefit obligations at December 31, 2010 and the net periodic pension cost for 2011 accordingly.

Changes in current conditions in financial markets do not significantly alter the underlying longterm expected return on plan assets each year. However, actual returns compared to the expected return on plan assets have a significant effect on the funded status of the plans and consequently the net periodic pension cost and plan contributions in future periods. The actual rate of return on plan assets in 2010 and 2009 significantly exceeded the expected long-term rate of return on plan assets. The actual rate of return on plan assets in 2008 was significantly below the expected long-term rate of return on plan assets reducing the funded status at December 31, 2008 and increasing the net periodic pension cost in 2009. We chose to make a voluntary contribution to our qualified pension plans in 2009 using cash generated from operations. The combined effect of our voluntary contribution and the actual rate of return on plan assets during the last two years resulted in a relative improvement in the funding status of our qualified plans at December 31, 2010 and 2009 and reduced net periodic pension cost in 2010. Our cash contributions required to fund our pension plans in 2011 are expected to be \$3.3 million. The 2011 cash contributions and future expected contributions are expected to have only a minor impact on our current and future liquidity as we expect to meet funding requirements from cash generated in our operations or our available cash resources.

To better understand this accounting policy and its impact on us, readers should refer to the Notes to Consolidated Financial Statements (Note 6) in this Annual Report for additional information regarding costs, obligations and assumptions for employee pension and postretirement benefits.

Income Taxes - We record deferred tax assets and liabilities using enacted tax rates for the effect of differences between the book and tax basis of recorded assets and liabilities. These deferred tax assets and liabilities are reviewed for recoverability by using estimates of future taxable income streams and the impact of tax planning strategies. Deferred tax assets are reduced by a valuation allowance if it is more likely than not that a portion of the deferred tax asset will not be realized. Reserves are also estimated for ongoing audits regarding federal, state and international issues that are currently unresolved. Income tax is provided based upon an effective tax rate that is dependent upon tax regulations governing the regions in which we conduct business, geographic composition of worldwide earnings, the availability of tax credits and other factors.

We have liabilities recorded for unrecognized tax benefits totaling \$2.1 million as of December 31, 2010, all of which would affect the effective tax rate. It is our policy to include interest and penalties incurred due to underpayment or late payment of income taxes due to a taxing authority on a net-of-tax basis as a component of income tax expense. We have recorded \$0.9 million in liabilities for tax-related interest and penalties on our consolidated balance sheet, as of December 31, 2010. The Company does not expect that the total amounts of unrecognized tax benefits will significantly change within the next twelve months.

The Company, or one or more of its subsidiaries, operates and files income tax returns in the United States, various states and foreign jurisdictions. Foreign jurisdictions significant to the Company include Germany and the United Kingdom. With limited exceptions, we are no longer subject to U.S. federal tax examinations for years before 2007, state examinations for years before 2005, German tax examinations for years before 2006, or United Kingdom tax examinations for years before 2008.

We believe the accounting estimates related to income taxes to be critical accounting estimates

because the range of assumptions used to determine deferred tax assets and liabilities and to record current tax benefits and liabilities, while based on reasonable and supportable information, may change from year to year causing projected outcomes to vary.

To better understand this accounting policy and its impact on us, readers should refer to the Notes to Consolidated Financial Statements (Note 8) in this Annual Report for additional information regarding income taxes.

#### **Forward-Looking Statements**

This Form 10-K contains forward-looking statements within the meaning of the Securities Exchange Act of 1934 regarding our plans, expectations, estimates and beliefs. Forward-looking statements are typically identified by words such as "believes," "anticipates," "estimates," "expects," "intends," "will," "may," "should," "could," "potential," "projects," "approximately" and other similar expressions, including statements regarding pending litigation, general economic conditions, competitive dynamics and the adequacy of capital resources. These forward-looking statements may include, among other things, projections of our financial performance, anticipated growth and expansion, characterization of and our ability to control contingent liabilities and anticipated trends in our businesses. These statements are only predictions, based on our current expectation about future events. Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, performance or achievements or that predictions or current expectations will be accurate. These forward-looking statements involve risks and uncertainties that could cause our actual results. performance or achievements to differ materially from those expressed or implied by the forwardlooking statements.

In addition, the Company or persons acting on its behalf may from time to time publish or

communicate other items that could also be construed to be forward-looking statements. Statements of this sort are or will be based on our estimates, assumptions and projections and are subject to risks and uncertainties that could cause actual results to differ materially from those included in the forward-looking statements. We do not undertake any responsibility to update our forward-looking statements or risk factors to reflect future events or circumstances except to the extent required by applicable law.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to certain market risks, which exist as part of our ongoing business operations including changes in interest rates and foreign currency exchange rates. The exposure to market risk for changes in interest rates relates primarily to investments in cash and cash equivalents, and shortterm investments. All highly liquid investments, including highly liquid debt and investment instruments purchased with an original maturity of three months or less, are considered cash equivalents. We place our investments in cash equivalents with high credit quality issuers and limit the amount of exposure to any one issuer. A decrease in interest rates would not have a material impact on our pre-tax earnings. We conduct business in various foreign currencies, primarily in Europe, Mexico and Asia. Therefore, changes in the value of currencies in these regions affect our financial condition and cash flows when translated into U.S. dollars. We have mitigated and will continue to mitigate a portion of our currency exposure through operation of decentralized foreign operating companies in which certain costs are local currency based. In addition, periodically, we enter into derivative financial instruments in the form of forward foreign exchange contracts to reduce the effect of fluctuations in foreign exchange rates. A 10 percent change in the value of all foreign currencies would not have a material effect on our financial condition and cash flows.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Kaydon's management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined under applicable Securities and Exchange Commission rules as a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer and effected by the Company's Board of Directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of
  financial statements in accordance with generally accepted accounting principles, and that receipts
  and expenditures of the Company are being made only in accordance with authorizations of
  management and the Directors of the Company; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control – Integrated Framework, our management concluded that our internal control over financial reporting was effective as of December 31, 2010.

Ernst & Young LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued their report on the effectiveness of the Company's internal control over financial reporting as of December 31, 2010. Their report is included herein.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of Kaydon Corporation

We have audited Kaydon Corporation's internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Kaydon Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report On Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Kaydon Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2010 and 2009, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010 of Kaydon Corporation and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Detroit, Michigan February 25, 2011

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of Kaydon Corporation

We have audited the accompanying consolidated balance sheets of Kaydon Corporation as of December 31, 2010 and 2009, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2010. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Kaydon Corporation at December 31, 2010 and 2009, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Kaydon Corporation's internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Detroit, Michigan February 25, 2011

# CONSOLIDATED BALANCE SHEETS December 31, 2010 and 2009

|  | 2010           | 2009           |
|--|----------------|----------------|
| ASSETS   |                |                |
| Current Assets:  |                |                |
| Cash and cash equivalents  | \$ 286,648,000 | \$ 262,403,000 |
| Accounts receivable, less allowance of \$945,000 in 2010 and \$1,183,000 in 2009         | 76,010,000     | 77,977,000     |
| Inventories, net   | 88,253,000     | 88,796,000     |
| Other current assets   | 16,384,000     | 16,601,000     |
| Total current assets   | 467,295,000    | 445,777,000    |
| Property, plant and equipment, at cost:  |                |                |
| Land and improvements  | 4,673,000      | 4,823,000      |
| Buildings and leasehold improvements   | 60,042,000     | 58,939,000     |
| Machinery and equipment  | 289,084,000    | 278,175,000    |
|  | 353,799,000    | 341,937,000    |
| Less: accumulated depreciation and amortization  | (184,202,000)  | (166,221,000)  |
|  | 169,597,000    | 175,716,000    |
| Goodwill, net  | 143,428,000    | 143,891,000    |
| Other intangible assets, net   | 18,047,000     | 21,552,000     |
| Other assets   | 2,965,000      | 1,008,000      |
|  | \$ 801,332,000 | \$ 787,944,000 |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |                |                |
| Current Liabilities:   |                |                |
| Accounts payable   | \$ 16,944,000  | \$ 21,353,000  |
| Accrued expenses:  | Ψ 10,011,000   | Ψ 21,000,000   |
| Salaries and wages   | 11,439,000     | 5,087,000      |
| Employee benefits  | 3,951,000      | 4,055,000      |
| Dividends payable  | 6,279,000      | 6,043,000      |
| Other accrued expenses   | 10,964,000     | 9,073,000      |
| Taxes payable  | 3,452,000      | 2,473,000      |
| Total current liabilities  | 53,029,000     | 48,084,000     |
| Long-term postretirement and postemployment benefit obligations                          | 23,567,000     | 28,669,000     |
| Deferred taxes   | 12,547,000     | 10,391,000     |
| Other long-term liabilities  | 3,051,000      | 835,000        |
| Total long-term liabilities  | 39,165,000     | 39,895,000     |
| Shareholders' Equity:  |                |                |
| Preferred stock – (\$.10 par value, 2,000,000 shares authorized; none issued)            | _              | _              |
| Common stock – (\$.10 par value, 98,000,000 shares authorized; 36,925,729 shares issued) | 3,693,000      | 3,693,000      |
| Paid-in capital  | 106,818,000    | 103,892,000    |
| Retained earnings  | 708,807,000    | 677,480,000    |
| Less: Treasury stock, at cost (4,303,370 and 3,660,665 shares in 2010 and 2009)          | (83,382,000)   | (59,245,000)   |
| Accumulated other comprehensive income   | (26,798,000)   | (25,855,000)   |
| · .  | 709,138,000    | 699,965,000    |
|  | <del></del>    |                |

## CONSOLIDATED STATEMENTS OF INCOME For the years ended December 31, 2010, 2009 and 2008

|   | 2010                               | 2009                               | 2008                                    |
|---|------------------------------------|------------------------------------|---|
| Net Sales<br>Cost of sales                                | \$463,988,000<br>299,363,000       | \$441,145,000<br>297,280,000       | \$522,374,000<br>330,194,000            |
| Gross Profit Selling, general and administrative expenses | 164,625,000<br>83,006,000          | 143,865,000<br>72,527,000          | 192,180,000<br>86,669,000               |
| Operating Income Interest expense Interest income         | 81,619,000<br>(231,000)<br>486,000 | $71,338,000 \ (247,000) \ 537,000$ | 105,511,000<br>(9,363,000)<br>4,860,000 |
| Income Before Income Taxes Provision for income taxes     | 81,874,000<br>25,829,000           | 71,628,000<br>25,672,000           | $\frac{101,008,000}{35,945,000}$        |
| Net Income  | \$56,045,000                       | \$45,956,000                       | \$65,063,000                            |
| Earnings Per Share<br>Basic                               | \$1.67                             | \$1.37                             | \$2.17                                  |
| Diluted   | \$1.67                             | \$1.37                             | \$2.06                                  |
| Dividends Declared Per Share                              | \$0.74                             | \$0.70                             | \$0.64                                  |

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY For the years ended December 31, 2010, 2009 and 2008

|   | Comprehensive<br>Income      | Common<br>Stock  | Paid-in<br>Capital       | Retained<br>Earnings        | Treasury<br>Stock    | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total                        |
|---|------------------------------|------------------|--------------------------|-----------------------------|----------------------|--|------------------------------|
| Balance, December 31, 2007 Net income, 2008 Other comprehensive income, net of tax:   | \$ 65,063,000                | \$3,693,000<br>— | \$ 69,404,000<br>—       | \$609,802,000<br>65,063,000 | \$(218,005,000)<br>— | \$ 18,496,000<br>—                                     | \$483,390,000<br>65,063,000  |
| Cumulative translation adjustments Postretirement benefit plans, net of \$20,353,000 tax Recognition of unrealized loss on available-for-sale | (16,697,000)<br>(35,975,000) | _                | _                        | _                           | _                    | (16,697,000)<br>(35,975,000)                           | (16,697,000)<br>(35,975,000) |
| investments net of \$108,000 tax  Comprehensive income  | 179,000<br>\$ 12,570,000     |                  | - Common                 |                             |                      | 179,000  | 179,000                      |
| Cash dividends declared   |                              |                  |                          | (19,764,000)                |                      |  | (19,764,000)                 |
| Equity component of convertible debt<br>Board of Directors deferred compensation<br>Issuance of 10,000 shares of common stock under stock     |                              | _                | 2,008,000<br>178,000     |                             | _                    | _  | 2,008,000<br>178,000         |
| option plans<br>Stock option compensation   |                              | _                | (214,000)                | _                           | 456,000              | _  | 242,000                      |
| Tax benefit related to restricted stock awards  |                              | _                | 1,213,000<br>416,000     | _                           | _                    | <u> </u>   | $1,213,000 \\ 416,000$       |
| Purchase of 937,941 shares of treasury stock  |                              | _                | · –                      |                             | (35,916,000)         | -  | (35,916,000)                 |
| Restricted stock award cancellations Compensation cost related to restricted stock awards   |                              | _                | 18,000<br>4,514,000      | _                           | (18,000)             |  | 4 514 000                    |
| Vesting of post-2005 stock awards   |                              | _                | (2,817,000)              | _                           | 2,817,000            | _  | 4,514,000                    |
| Adoption of postretirement measurement date guidance, ne<br>of \$39,000 tax<br>Treasury stock issued on conversion of convertible             | t                            | _                | _                        | (66,000)                    | _                    | _  | (66,000)                     |
| debentures  |                              |                  | 25,647,000               | _                           | 198,198,000          | _  | 223,845,000                  |
| Balance, December 31, 2008<br>Net income, 2009  | \$ 45,956,000                | \$3,693,000      | \$100,367,000<br>—       | \$655,035,000<br>45,956,000 | \$ (52,468,000)<br>— | \$(33,997,000)*  | \$672,630,000<br>45,956,000  |
| Other comprehensive income, net of tax:<br>Cumulative translation adjustments<br>Postretirement benefit plans, net of \$4,162,000 tax         | 2,111,000<br>6,031,000       | _                | _                        |                             | _                    | 2,111,000<br>6,031,000                                 | 2,111,000<br>6,031,000       |
| Comprehensive income  | \$ 54,098,000                |                  |                          |                             |                      | -,,  | -,,,,,,,,                    |
| Cash dividends declared   |                              |                  |                          | (23,511,000)                |                      |  | (23,511,000)                 |
| Board of Directors deferred compensation<br>Issuance of 1,000 shares of common stock under stock<br>option plans                              |                              | _                | 125,000                  | (20,011,000)                |                      | _  | 125,000                      |
| Stock option compensation   |                              | _                | 1,000<br>1,300,000       | -                           | 23,000               | _  | 24,000<br>1,300,000          |
| Tax benefit related to restricted stock awards  |                              | _                | 49,000                   | _                           | _                    | _  | 49,000                       |
| Purchase of 314,047 shares of treasury stock<br>Restricted stock award cancellations  |                              | _                | 35,000                   | _                           | (8,871,000)          | _  | (8,871,000)                  |
| Compensation cost related to restricted stock awards  |                              | _                | 4,121,000                | _                           | (35,000)             | _  | 4,121,000                    |
| Vesting of post-2005 stock awards   |                              |                  | (2,106,000)              |                             | 2,106,000            |  |                              |
| Balance, December 31, 2009 Net income, 2010 Other comprehensive income, net of tax:   | \$ 56,045,000                | \$3,693,000<br>— | \$103,892,000<br>—       | \$677,480,000<br>56,045,000 | \$ (59,245,000)<br>— | \$(25,855,000)*<br>—                                   | \$699,965,000<br>56,045,000  |
| Cumulative translation adjustments Postretirement benefit plans, net of \$583,000 tax   | (2,712,000)<br>1,769,000     | _                | _                        |                             | _                    | (2,712,000)  | (2,712,000)                  |
| Comprehensive income  | \$ 55,102,000                |                  |                          |                             |                      | 1,769,000  | 1,769,000                    |
| Cash dividends declared   |                              |                  |                          | (24,702,000)                |                      |  | (24,702,000)                 |
| Board of Directors deferred compensation<br>Issuance of 6,250 shares of common stock under stock  |                              | _                | 126,000                  | (16,000)                    | =                    | _  | 110,000                      |
| option plans  |                              | _                | (66,000)                 | _                           | 237,000              | _  | 171,000                      |
| Stock option compensation  Tax benefit related to restricted stock awards   |                              | _                | 1,314,000<br>186,000     | _                           | _                    |  | 1,314,000<br>186,000         |
| Purchase of 741,754 shares of treasury stock  |                              | _                | ·                        | _                           | (27,043,000)         | _  | (27,043,000)                 |
| Restricted stock award cancellations  |                              | _                | 7,000                    | _                           | (7,000)              |  |                              |
| Compensation cost related to restricted stock awards<br>Vesting of post-2005 stock awards   |                              | _                | 4,035,000<br>(2,676,000) |                             | 2,676,000            | _  | 4,035,000                    |
| Balance, December 31, 2010  |                              | \$3,693,000      | \$106,818,000            | \$708,807,000               | \$ (83,382,000)      | \$(26,798,000)*  | \$709,138,000                |

<sup>\*</sup> Comprised of: cumulative translation adjustments of (6,104,000), (3,392,000) and (5,503,000), at December 31, 2010, 2009 and 2008; after tax impact on pension benefits of (25,008,000), (27,364,000) and (37,318,000) at December 31, 2010, 2009 and 2008; and after tax impact on other postretirement benefits of 4,314,000, 4,901,000 and 8,824,000, at December 31, 2010, 2009 and 2008.

# CONSOLIDATED STATEMENTS OF CASH FLOWS For the years ended December 31, 2010, 2009 and 2008

|   | 2010          | 2009               | 2008                                     |
|---|---------------|--------------------|--|
| Cash Flows from Operating Activities:   |               |                    |  |
| Net income  | \$ 56,045,000 | \$ 45,956,000      | \$ 65,063,000                            |
| Adjustments to reconcile net income to net cash from operating activities:    |               |                    |  |
| Depreciation  | 20,925,000    | 19,836,000         | 16,181,000                               |
| Amortization of intangible assets   | 3,585,000     | 4,283,000          | 5,464,000                                |
| Amortization of stock awards  | 4,035,000     | 4,121,000          | 4,514,000                                |
| Deferred financing fees   | 231,000       | 248,000            | 790,000                                  |
| Deferred taxes  | 3,756,000     | 12,209,000         | 10,429,000                               |
| Tax benefit related to stock options exercised                                | 28,000        | 3,000              | 103,000                                  |
| Stock option compensation   | 1,314,000     | 1,300,000          | 1,213,000                                |
| Excess tax benefits from stock-based compensation                             | (186,000)     | (52,000)           | (438,000)                                |
| Non-cash postretirement benefits curtailment gains                            | (3,451,000)   | (7,613,000)        |  |
| Contributions to qualified pension plans                                      | (2,271,000)   | $(14,\!846,\!000)$ | (11,910,000)                             |
| Changes in assets and liabilities, net of effects of acquisitions and sale of |               |                    |  |
| businesses and business components:   |               |                    | (1,1,1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0 |
| Accounts receivable   | 1,868,000     | 1,605,000          | (14,112,000)                             |
| Inventories   | 56,000        | 9,703,000          | (30,920,000)                             |
| Other assets  | 3,064,000     | (968,000)          | (312,000)                                |
| Accounts payable  | (4,341,000)   | (13,885,000)       | 7,318,000                                |
| Accrued expenses and taxes payable  | 9,206,000     | 4,281,000          | 4,517,000                                |
| Net cash from operating activities  | 93,864,000    | 66,181,000         | 57,900,000                               |
| Cash Flows from Investing Activities:   |               |                    |  |
| Additions to property, plant and equipment                                    | (15,397,000)  | (11,986,000)       | (60,704,000)                             |
| Dispositions of property, plant and equipment                                 | 141,000       | 1,229,000          | 1,194,000                                |
| Proceeds from sale of investments   |               | 5,145,000          | 65,407,000                               |
| Acquisitions of businesses, net of cash acquired                              |               |                    | 489,000                                  |
| Net cash from (used) in investing activities                                  | (15,256,000)  | (5,612,000)        | 6,386,000                                |
| Cash Flows from Financing Activities:   |               |                    | (10.100.000)                             |
| Cash dividends paid   | (24,477,000)  | (23,207,000)       | (18,180,000)                             |
| Purchase of treasury stock  | (27,043,000)  | (8,871,000)        | (35,916,000)                             |
| Credit facility issuance costs  | (1,948,000)   | 24.000             | - 040,000                                |
| Proceeds from exercise of stock options                                       | 153,000       | 24,000             | 242,000                                  |
| Excess tax benefits from stock-based compensation                             | 186,000       | 52,000             | 438,000                                  |
| Net cash (used in) financing activities                                       | (53,129,000)  | (32,002,000)       | (53,416,000)                             |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                  | (1,234,000)   | 838,000            | (7,865,000)                              |
| Net Increase (Decrease) in Cash and Cash Equivalents                          | 24,245,000    | 29,405,000         | 3,005,000                                |
| Cash and Cash Equivalents – Beginning of Year                                 | 262,403,000   | 232,998,000        | 229,993,000                              |
| Cash and Cash Equivalents – End of Year                                       | \$286,648,000 | \$262,403,000      | \$232,998,000                            |
| Cash paid for income taxes  | \$ 19,215,000 | \$ 16,743,000      | \$ 27,429,000                            |
| Cash paid for interest  | ·             |                    | \$ 4,000,000                             |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1 ACCOUNTING POLICIES

#### Principles of Consolidation:

The consolidated financial statements include the accounts of Kaydon Corporation and its whollyowned domestic and foreign subsidiaries ("Kaydon" or the "Company"). All significant intercompany accounts and transactions have been eliminated.

#### Use of Estimates:

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While the Company does not believe that the ultimate settlement of its assets or liabilities will materially affect the Company's financial condition or results of future operations, actual results may differ from estimates provided.

### Cash and Cash Equivalents:

The Company considers all highly liquid debt and investment instruments purchased with a maturity of three months or less to be cash equivalents.

Cash and cash equivalents are summarized as follows at December 31:

|   | 2010          | 2009          |
|---|---------------|---------------|
| Money market and other<br>short-term funds<br>Time deposits, other interest<br>bearing accounts and other | \$275,547,000 | \$248,091,000 |
| cash  | 11,101,000    | 14,312,000    |
|   | \$286,648,000 | \$262,403,000 |

#### Inventories:

Inventories are valued at the lower of cost or market, with cost determined using the first-in, first-out method. Inventories are summarized as follows at December 31:

|                 | 2010         | 2009         |
|-----------------|--------------|--------------|
| Raw material    | \$33,429,000 | \$32,933,000 |
| Work in process | 23,797,000   | 22,857,000   |
| Finished goods  | 31,027,000   | 33,006,000   |
|                 | \$88,253,000 | \$88,796,000 |

#### Property, Plant and Equipment:

Property, plant and equipment are stated at cost. The cost is depreciated over the estimated useful lives of the assets using the straight-line method. The Company recorded depreciation expense of \$20.9 million, \$19.8 million and \$16.2 million in 2010, 2009, and 2008, respectively. Useful lives vary among the classifications, but generally fall within the following ranges:

| Buildings, land improvements and leasehold |             |
|--|-------------|
| improvements                               | 10-40 years |
| Machinery and equipment                    | 3-15 years  |

Leasehold improvements are amortized over the terms of the respective leases or over their useful lives, whichever is shorter. Renewals and betterments are capitalized while maintenance and repairs are charged to operations in the year incurred.

The Company evaluates whether events and circumstances have occurred that indicate the remaining estimated useful lives of property, plant and equipment may warrant revision or that the remaining balances may not be recoverable. When factors indicate that such costs should be evaluated for possible impairment, the Company uses an estimate of the undiscounted cash flows over the remaining lives of the assets to evaluate whether the costs are recoverable. The Company believes that there was no impairment at December 31, 2010.

### Derivative Financial Instruments:

The Company periodically enters into derivative financial instruments in the form of forward exchange contracts to reduce the effect of fluctuations in exchange rates on certain short-term intercompany transactions as well as certain third-party sales transactions denominated in non-functional currencies. Based on the accounting guidance related to derivatives and hedging activities, the Company records derivative financial instruments at fair value. For derivative financial instruments designated and qualifying as cash flow hedges, the effective portion of the gain or loss on these hedges is reported as a component of accumulated other comprehensive income, and is reclassified into earnings when the hedged transaction affects earnings. As of December 31, 2010, the Company's outstanding forward exchange contracts were not material.

#### Fair Value of Financial Instruments:

The carrying amounts of financial instruments included in current assets and current liabilities approximate fair value due to the short-term nature of these instruments.

## Foreign Currency Translation:

Assets and liabilities of the Company's international subsidiaries are translated from the local functional currency into U.S. dollars at the exchange rate in effect at year-end. Income statement accounts are translated at the weighted average rate of exchange in effect during the year. The resulting cumulative translation adjustment is recorded as a separate component of accumulated other comprehensive income. Changes in exchange rates applicable to non-functional currency assets and liabilities are recorded as a component of exchange gains and losses as a component of selling, general and administrative expenses. In 2010 a net exchange loss of \$0.1 million was recorded. In 2009 and 2008, net exchange gains equaled \$0.7 million and \$0.4 million, respectively.

#### Stock-Based Compensation:

The Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. The cost is recognized over the period during which an employee is required to provide service in exchange for the award. The Company's stock-based compensation plans are discussed further in Note 5.

#### Revenue Recognition:

Sales are recognized in accordance with generally accepted accounting principles, including the Securities and Exchange Commission's Staff Accounting Bulletin No. 104, "Revenue Recognition", which requires that revenue is recognized when there is evidence of a sales agreement, the delivery of the goods has occurred, the sales price is fixed or determinable and the collectibility of the revenue is reasonably assured. Sales are recorded upon shipment of product to customers and transfer of title under standard commercial terms. Allowances are recorded for uncollectible accounts receivable based on specifically identified accounts receivable balances and an estimate of other uncollectible balances based on a retrospective review of historical credits issued and bad debt write-offs. The Company charges off accounts receivable when it becomes probable that amounts will not be collected.

## Comprehensive Income:

Comprehensive income primarily consists of net income, pension and other postretirement benefit adjustments and cumulative foreign currency translation adjustments.

## Legal Costs and Contingencies:

Estimated legal costs expected to be incurred in connection with claims, lawsuits and environmental matters are accrued in the consolidated financial statements. The costs accrued at December 31, 2010 and 2009, were not material.

The Company assesses the need to record contingent liabilities on a case-by-case basis. Reserves are recorded when the Company, in consultation with counsel, determines that a loss related to a matter is both probable and reasonably estimable. If no accrual for a loss contingency has been recorded, but there is at least a reasonable possibility that a loss or an additional loss may have occurred, the Company discloses, when material, the nature of the contingency and provides an estimate of the possible loss or range of loss or states that such an estimate cannot be made. At December 31, 2010 and 2009, there were no material reserves for litigation and contingencies recorded.

At December 31, 2010 and 2009, the Company had approximately \$8.5 million of working capital invested on behalf of an international wind energy customer, including past due accounts receivable and inventory made on the customer's behalf and designed to its agreed upon specifications. The customer has not paid the Company and has made a claim for material damages alleging that certain field performance issues of its product are attributable to the quality of the Company's supplied bearings. The Company is confident that its bearings were made to the agreed upon design specifications and that the customer's field performance issues relate to factors outside of the Company's control. Under the documents which comprise the sales contract, the customer is obligated to pay its liability and to reimburse the Company for inventory costs incurred and lost profits. In order to expedite the resolution of this matter, the Company agreed with the customer to enter into a mediation process, and if necessary, binding arbitration to resolve the parties' claims. The mediation process was completed in March 2010, but was unsuccessful in resolving the matter. During the second quarter of

2010, a notice of arbitration was filed, and an arbitration panel was selected in the third quarter of 2010. In the third quarter of 2010 the arbitration tribunal issued a procedural schedule that anticipates final resolution of the parties' claims in the fourth quarter of 2011, unless resolved sooner by agreement of the parties. As the Company continues to remain confident in the quality of its supplied product and the customer's financial ability to pay, the Company continues to conclude that the receivables and inventory are fully realizable and the customer's claims are without merit and payment by the Company of the damages claimed is remote.

#### Advertising Costs:

Advertising costs are expensed as incurred and totaled \$2.7 million, \$2.8 million and \$3.6 million in 2010, 2009 and 2008, respectively.

### Impact of Recently Issued Accounting Pronouncements:

No new accounting guidance was issued that had, or is expected to have, a material effect on the financial condition, results of operations, or cash flows of the Company.

### Reclassifications:

Certain items in the prior year financial statements have been reclassified to conform to the presentation used in 2010.

## NOTE 2 EARNINGS PER SHARE

The following table reconciles the numerators and denominators used in the calculations of basic and diluted earnings per share for each of the last three years:

|   | 2010         | 2009         | 2008         |
|---|--------------|--------------|--------------|
| Earnings per share – Basic  | _            |              |              |
| Net income  | \$56,045,000 | \$45,956,000 | \$65,063,000 |
| Less: Net earnings allocated to participating securities – Basic                      | (602,000)    | (527,000)    | (935,000)    |
| Income available to common shareholders – Basic                                       | \$55,443,000 | \$45,429,000 | \$64,128,000 |
| Weighted average common shares outstanding - Basic                                    | 33,112,000   | 33,250,000   | 29,507,000   |
| Earnings per share – Basic  | \$1.67       | \$1.37       | \$2.17       |
| Earnings per share – Diluted  |              |              |              |
| Net income  | \$56,045,000 | \$45,956,000 | \$65,063,000 |
| Less: Net earnings allocated to participating securities - Dilutive                   | (602,000)    | (527,000)    | (923,000)    |
| Plus: Interest and debt issuance costs amortization related to Contingent Convertible |              |              |              |
| Notes, net of tax   |              |              | 5,833,000    |
| Income available to common shareholders – Diluted                                     | \$55,443,000 | \$45,429,000 | \$69,973,000 |
| Weighted average common shares outstanding – Diluted                                  |              |              |              |
| Weighed average common shares outstanding – Basic                                     | 33,112,000   | 33,250,000   | 29,507,000   |
| Potential dilutive shares resulting from stock options                                | 25,000       | 17,000       | 19,000       |
| Dilutive shares resulting from Contingent Convertible Notes                           |              |              | 4,427,000    |
| Weighted average common shares outstanding – Diluted                                  | 33,137,000   | 33,267,000   | 33,953,000   |
| Earnings per share – Diluted  | \$1.67       | \$1.37       | \$2.06       |

Certain options granted to purchase shares of common stock were excluded from the computation of diluted earnings per share because the exercise prices of these options were greater than the average market price of the common stock for the periods shown below:

|                        | 2010     | 2009     | 2008     |
|------------------------|----------|----------|----------|
| Shares excluded        | 403,000  | 406,500  | 46,500   |
| Average exercise price | \$ 43.56 | \$ 43.29 | \$ 51.35 |

On August 21, 2008, the Company announced that it was exercising its right to redeem all of the

remaining outstanding 4% Contingent Convertible Senior Subordinated Notes due 2023 (the "Notes"). On September 19, 2008, the Company announced that it had completed its redemption of the Notes as the holders of all of the outstanding Notes exercised their rights to convert their Notes into shares of Company common stock at a conversion price of \$29.16 per share. The Company issued a total of 6,858,683 shares of Company common stock from treasury stock in 2008 in satisfaction of the conversions. The Notes are included in the calculation of diluted earnings per share for 2008 on a weighted

average basis for the periods that the Notes were outstanding prior to conversion.

### NOTE 3 ACQUISITIONS

In 2007, the Company acquired all of the outstanding stock of Avon Bearings Corporation ("Avon") in a cash transaction valued at \$54.4 million, net of \$0.5 million of working capital adjustments recorded in 2008. Goodwill and other intangible assets acquired, including purchase price adjustments of \$1.1 million recorded in 2008, aggregated \$41.4 million. Avon is included in the Friction Control Products segment for segment reporting purposes.

#### NOTE 4 LONG-TERM DEBT

In September 2010, the Company entered into a credit agreement with a syndicate of lenders providing for a \$250.0 million senior revolving credit facility. The credit agreement provides for borrowings by the Company and its subsidiaries in various currencies for working capital and other general corporate purposes, including acquisitions. The credit agreement matures on September 21, 2015 and is guaranteed by the Company and certain of its domestic subsidiaries. Loans under the credit facility bear interest at a floating rate at the Company's option as Eurocurrency rate loans or as base rate loans. The credit agreement requires the Company to comply with maximum leverage and minimum interest coverage ratios. The Company was in compliance with all restrictive covenants contained in the credit agreement at December 31, 2010. After consideration of the covenants and \$4.7 million of letters of credit issued under the credit agreement, the Company had available credit of \$245.3 million at December 31, 2010.

Deferred debt issuance costs related to the credit agreement of approximately \$1.9 million are being amortized as a component of interest expense over a five-year period. Deferred debt issuance costs included in other assets in the Consolidated Balance Sheet as of December 31, 2010, equaled \$1.8 million.

In 2003, the Company issued \$200.0 million of 4% Contingent Convertible Senior Subordinated Notes due 2023 (the "Notes"). The Notes were convertible into shares of Company common stock provided certain contingencies were met. During 2008 the Notes were converted into 6,858,683 shares of Company common stock which were issued from treasury stock.

Interest expense and amortization of note issuance costs on the Notes was recorded through the applicable conversion dates of the Notes. The holders of the Notes forfeited their rights to the interest upon the conversion of their Notes. The accrued interest liability at the date of the respective Note conversions that totaled \$2.3 million was reclassified to paid-in capital in accordance with applicable accounting guidance regarding convertible debt. Note issuance costs of approximately \$6.5 million were amortized over a five-year period ending in May 2008.

#### NOTE 5 STOCK-BASED COMPENSATION

The Company's 1999 Long Term Stock Incentive Plan ("Incentive Plan"), provides for the issuance of 2,000,000 shares of Company common stock, plus an additional 2,000,000 shares resulting from certain reacquisitions of shares by the Company, for stock-based incentives in various forms. The Company's 2003 Non-Employee Directors Equity Plan ("Directors Plan") provides for the issuance of 300,000 shares of Company common stock in various forms to non-employee members of the Company's Board of Directors. The Company has granted both restricted stock awards and stock options pursuant to its equity incentive plans. In addition, the Company's Director Deferred Compensation Plan ("Director Deferred Plan") provides for the issuance of Company common stock to nonemployee members of the Company's Board of Directors who elect to defer all or a portion of their fees for services earned as a member of the Board of Directors into a common stock account.

A summary of restricted stock award information for 2010 is as follows:

| Wtd. Avg. Grant<br>ed Date Fair Value<br>per Share |
|--|
|  |
| 0 \$35.93  |
| 0 \$34.78  |
| 6) \$35.04   |
| 4) \$35.52   |
| 0 \$35.85  |
|  |

Pursuant to the Incentive Plan, the Company granted restricted stock awards for 126,000 shares, 93,000 shares and 90,790 shares, of Company common stock during 2010, 2009 and 2008, respectively, to key employees of the Company. Pursuant to the

Directors Plan, the Company granted restricted stock awards for 5,000 shares, 6,000 shares and 6,000 shares of Company common stock during 2010, 2009 and 2008, respectively, to non-employee members of the Company's Board of Directors. During 2009, 5,602 shares of restricted stock were canceled and 139,008 shares of restricted stock vested. During 2008, 741 shares of restricted stock were canceled and 142,485 shares of restricted stock vested. The weighted average fair value per share of the restricted stock awards granted, on the date of grant, was \$26.43 in 2009 and \$43.01 in 2008.

Grant-date fair value of restricted stock awards equals the closing market price of Company common stock on the date of grant. The net value of unrecognized compensation cost related to unvested restricted stock awards aggregated \$7.7 million at December 31, 2010 and is expected to be amortized over a weighted average period of 2.5 years. The net value of unrecognized compensation cost related to unvested restricted stock awards aggregated \$7.7 million at December 31, 2009 and \$9.4 million at December 31, 2008. Compensation cost related to restricted stock awards during 2010, 2009 and 2008, was \$4.0 million, \$4.1 million and \$4.5 million, respectively. Restricted stock awards normally vest annually, but they also vest upon the occurrence of certain events, including the disability or death of a grantee while employed at the Company, or, in certain circumstances, a change in control of

the Company under defined conditions. The total grant-date fair value of restricted stock that vested during 2010, 2009 and 2008, was \$4.6 million, \$5.0 million and \$4.7 million, respectively.

Restricted stock awards granted pursuant to the Company's equity incentive plans allow for continued annual vesting if a grantee retires at or after the age of 65, even though the grantee is no longer providing services to the Company. Compensation cost related to grantees who become retirement eligible during the normal vesting period is amortized ratably over the period from the grant date to the date retirement eligibility is achieved. Compensation expense is recognized immediately for awards granted to retirement eligible employees.

Pursuant to the Director Deferred Plan, the Company has provided for 23,890 shares, 19,429 shares and 16,515 shares of Company common stock, known as phantom stock units, as of December 31, 2010, 2009 and 2008, respectively, which may be issued at some future date as elected by the members of the Board of Directors participating in this plan. Annual compensation expense related to providing for these phantom stock units totaled \$0.1 million in 2010, \$0.1 million in 2009 and \$0.2 million in 2008.

Compensation expense related to outstanding stock options totaled \$1.3 million in 2010, \$1.3 million in 2009 and \$1.2 million in 2008.

A summary of stock option information is as follows:

|  | 2010     |                        | 20       | 2009                   |          | 008                   |
|--|----------|------------------------|----------|------------------------|----------|-----------------------|
|  | Options  | Wtd. Avg.<br>Ex. Price | Options  | Wtd. Avg.<br>Ex. Price | Options  | Wtd. Avg<br>Ex. Price |
| Outstanding at Beginning of Year                     | 549,750  | \$38.67                | 443,750  | \$41.87                | 346,500  | \$40.64               |
| Granted  | 85,000   | \$35.11                | 120,500  | \$26.70                | 107,250  | \$44.22               |
| Canceled   | (25,500) | \$26.36                | (13,500) | \$38.24                | _        | _                     |
| Exercised  | (6,250)  | \$24.42                | (1,000)  | \$24.25                | (10,000) | \$24.29               |
| Outstanding at End of Year                           | 603,000  | \$38.83                | 549,750  | \$38.67                | 443,750  | \$41.87               |
| Exercisable at End of Year                           | 298,400  | \$40.36                | 190,250  | \$41.10                | 92,600   | \$37.36               |
| Weighted Average Fair Value of Options Granted       | \$ 10.56 |                        | \$ 7.66  |                        | \$ 11.22 |                       |
| Weighted Average Remaining Contractual Life (years): |          |                        |          |                        |          |                       |
| Outstanding at End of Year                           | 6.7      |                        | 7.6      |                        | 8.0      |                       |
| Exercisable at End of Year                           | 6.3      |                        | 6.8      |                        | 6.9      |                       |

The exercise price of each option equals the closing market price of Company common stock on

the date of grant. Options granted typically become exercisable at the rate of 10.0 percent, 20.0 percent,

or 100.0 percent per year, commencing one year after the date of grant, and options expire ten years after the date of grant. The intrinsic value of options exercised totaled less than \$0.1 million in 2010, less than \$0.1 million in 2009 and \$0.3 million in 2008. The intrinsic value of options outstanding as of December 31, 2010 equaled \$2.4 million, and the intrinsic value of options exercisable as of December 31, 2010 equaled \$0.9 million. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions, which are updated to reflect current expectations of the risk-free interest rate, expected dividend yield, expected life and using historical volatility to project expected volatility:

|                         | 2010    | 2009    | 2008    |
|-------------------------|---------|---------|---------|
| Risk-free interest rate | 2.7%    | 2.2%    | 3.1%    |
| Expected dividend yield | 2.1%    | 2.6%    | 1.4%    |
| Expected life           | 6 years | 6 years | 6 years |
| Expected volatility     | 34.5%   | 36.2%   | 25.1%   |

At December 31, 2010, 2,333,601 shares remained available for grant under the Incentive Plan, and 125,400 shares remained available for grant under the Directors Plan. The number of shares available for grant under the Director Deferred Plan is not limited in amount, other than by the dollar value of the Directors' annual compensation. The Company's practice is to purchase its shares on the open market for issuance under its various equity incentive plans.

### NOTE 6 EMPLOYEE BENEFIT PLANS

The Company sponsors several defined contribution plans for various employee groups. Company contributions are discretionary and may be based on a match on employee deferrals or as a percentage of each covered employee's salary in accordance with the provisions of each plan and totaled \$0.4 million, \$1.3 million and \$1.3 million in 2010, 2009 and 2008, respectively.

The Company maintains several defined benefit pension plans, which cover the majority of U.S. employees hired prior to the closure of certain plans to new entrants. Benefits paid under these plans are based generally on employees' years of service and compensation during the final years of employment.

The Company provides certain retiree health care and life insurance benefits covering certain U.S. employees. Certain employees are generally eligible for benefits upon retirement or long-term disability and completion of a specified number of years of credited service. These benefits are subject to cost-sharing provisions and other limitations. The Company does not pre-fund these benefits and has the right to modify or terminate certain of these benefits in the future. The Company accrues for the cost of providing postretirement benefits for medical insurance coverage over the active service period of the employee.

Included in the following table is a non-qualified supplemental pension plan covering certain active and retired employees. This non-qualified pension plan provides for benefits in addition to those provided by the qualified plans. This non-qualified

plan has no plan assets. The accumulated benefit obligation ("ABO") for this plan was \$8.9 million at December 31, 2010 and \$8.4 million at December 31, 2009.

## Obligations and Funded Status:

|   | Pension Benefits |            |        | E         | Postretirement Benefits |              |      |             |
|---|------------------|------------|--------|-----------|-------------------------|--------------|------|-------------|
|   | 2                | 2010       | 2      | 009       |                         | 2010         |      | 2009        |
| Change in Benefit Obligation:                                   |                  |            |        |           |                         |              |      |             |
| Benefit obligation, beginning of period                         | \$(120           | 0.022,000) | \$(112 | .454.000  | ) \$1                   | (10,368,000) | \$6  | 13 257 000) |
| Service cost  |                  | 2,830,000) |        | ,239,000  |                         | (144,000)    |      | (295,000)   |
| Interest cost   |                  | ,800,000)  |        | ,948,000  | _                       | (395,000)    |      | (630,000)   |
| Plan amendments   | `                |            | ,      | (143,000) | /                       | 1,318,000    |      | 2,918,000   |
| Actuarial gain (loss)   | (8               | 5,749,000) |        | 122,000   | ,                       | 1,217,000    |      | (2,421,000) |
| Benefits paid   | (                | 3,378,000  | 5      | ,884,000  | ,                       | 332,000      |      | 302,000     |
| Liability change due to curtailment                             |                  | 342,000    |        |           |                         | 1,287,000    |      | 3,015,000   |
| Benefit obligation, December 31                                 | (128             | 3,681,000) | (120   | ,022,000) | )                       | (6,753,000)  | (:   | 10,368,000) |
| Change in Plan Assets:  |                  |            |        |           |                         | <u> </u>     |      |             |
| Fair value of plan assets, beginning of period                  | 101              | ,562,000   | 72     | ,247,000  |                         | _            |      |             |
| Actual return on plan assets                                    | 13               | ,570,000   | 19     | ,687,000  |                         | _            |      | -           |
| Company contributions   | 2                | ,936,000   | 15     | ,512,000  |                         | 332,000      |      | 302,000     |
| Plan participants' contributions                                |                  | _          |        | _         |                         | 203,000      |      | 322,000     |
| Benefits paid   | (6               | ,378,000)  | (5     | ,884,000) | )                       | (535,000)    |      | (624,000)   |
| Fair value of plan assets, December 31                          | 111              | ,690,000   | 101    | ,562,000  |                         |              |      |             |
| Net liability, December 31                                      | \$ (16           | ,991,000)  | \$ (18 | 460,000)  | \$                      | (6,753,000)  | \$(1 | 10,368,000) |
| Amounts Recognized in the Consolidated                          |                  |            |        |           |                         | ******       |      |             |
| Balance Sheets Consist of:                                      |                  |            |        |           |                         |              |      |             |
| Employee benefits   | \$               | (663,000)  | \$ (   | 671,000)  | \$                      | (451,000)    | \$   | (595,000)   |
| Long-term postretirement and postemployment benefit obligations | \$ (16           | ,328,000)  |        |           |                         | (6,302,000)  |      |             |
| Accumulated other comprehensive income:                         | ,                |            |        | , ,       |                         | , ,          | , ,  | . , , /     |
| Prior service cost (credit), net of tax                         | \$               | 66,000     | \$     | 108,000   | \$                      | (2,188,000)  | \$ ( | (3,440,000) |
| Net actuarial (gain) loss, net of tax                           | \$ 24            | ,942,000   | \$ 27, | 256,000   |                         | (2,126,000)  |      |             |

At December 31, 2010, three of the Company's qualified defined benefit pension plans had a shortfall of plan assets compared to the ABO with an aggregate ABO of \$53.2 million and aggregate plan assets of \$50.3 million, and one qualified defined benefit plan had plan assets of \$61.4 million which exceeded the ABO of \$60.5 million. At December 31, 2009 three of the Company's qualified defined benefit pension plans had a shortfall of plan assets compared to the ABO with an aggregate ABO of \$48.5 million and aggregate plan assets of \$46.7 million, and one qualified defined benefit pension plan had plan assets of \$54.8 million which exceeded the ABO of \$54.6 million.

|   | Pension Benefits |              |                                       |  |  |
|---|------------------|--------------|---------------------------------------|--|--|
|   | 2010             | 2009         | 2008                                  |  |  |
| Components of Net Periodic<br>Benefit Cost: |                  |              |                                       |  |  |
| Service cost                                | \$ 2,830,000     | \$ 3,239,000 | \$ 2,861,000                          |  |  |
| Interest cost                               | 6,800,000        | 6,948,000    | 6,352,000                             |  |  |
| Expected return on plan assets              | (7,678,000)      | (5.648,000)  | (7,770,000)                           |  |  |
| Amortization of:                            | ,                | .,,,,        | (.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |  |
| Unrecognized net prior                      |                  |              |                                       |  |  |
| service cost                                | 62,000           | 59,000       | 26,000                                |  |  |
| Unrecognized net actuarial                  | ,                | ,            |                                       |  |  |
| loss  | 3,218,000        | 5,093,000    | 3,000                                 |  |  |
| Curtailment loss                            | 6,000            | _            | -                                     |  |  |
| Net periodic benefit cost                   | \$ 5,238,000     | \$ 9,691,000 | \$ 1,472,000                          |  |  |

Net periodic benefit cost for the non-qualified supplemental pension plan was \$0.8 million, \$0.9 million and \$0.7 million in 2010, 2009 and 2008, respectively.

|   | Postretirement Benefits   |                       |                       |  |
|---|---------------------------|-----------------------|-----------------------|--|
|   | 2010                      | 2009                  | 2008                  |  |
| Components of Net Periodic<br>Benefit Cost (Income):<br>Service cost<br>Interest cost<br>Amortization of: | \$ 145,000<br>395,000     | \$ 295,000<br>630,000 | \$ 291,000<br>657,000 |  |
| Unrecognized net prior<br>service credit<br>Unrecognized net actuarial                                    | (1,325,000)               | (1,078,000)           | (1,718,000)           |  |
| gain Curtailment gain   | $(459,000) \ (3,457,000)$ |                       | , , ,                 |  |
| Net periodic benefit cost (income)  | \$(4,701,000)             | \$(8,321,000)         | \$(1,679,000)         |  |

The factors related to the assumed annual rate of increase in covered health care costs for determining the annual cost and the year end benefit obligation are as follows:

|  | For determ   | ining 2010 cost | For determining | determining 2010 obligation |  |
|--|--------------|-----------------|-----------------|-----------------------------|--|
| Assumed health care cost trend rates                     | Under age 65 | Age 65 and over | Under age 65    | Age 65 and over             |  |
| Annual rate of increase for next year                    | 8.00%        | 8.50%           | 9.00%           | N/A                         |  |
| Ultimate rate to which the cost trend rate is to decline | 5.00%        | 5.00%           | 5.20%           | N/A                         |  |
| Year that the rate reaches the ultimate trend rate       | 2017         | 2017            | 2019            | N/A                         |  |

Assumed health care cost trend rates may have a significant effect on the amounts reported for the postretirement health care plans. A 1.0 percent

change in the assumed health care cost trend rates would have the following effects:

|  | 1-Percentage-Point<br>Increase | 1-Percentage-Point<br>Decrease |
|--|--------------------------------|--------------------------------|
| Effect on net service cost and interest cost | \$ 25,000                      | \$ ( 23,000)                   |
| Effect on postretirement benefit obligation  | \$388,000                      | \$(362,000)                    |

The Company made changes to its postretirement benefit plans which resulted in curtailment gains totaling \$3.5 million in 2010 and \$7.6 million in 2009. These gains were recorded as reductions to selling, general and administrative expenses. The postretirement health care benefits provided to eligible participants cease when the participants reach 65 years of age.

The amounts in accumulated other comprehensive income expected to be recognized as components of net periodic benefit cost in 2011 include

the amortization of \$3.2 million and \$0.1 million of the unrecognized net actuarial loss and prior service cost, respectively, related to the pension plans. The amounts in accumulated other comprehensive income expected to be recognized as components of net periodic benefit cost in 2011 include the amortization of \$1.3 million and \$0.5 million of the prior service credit and unrecognized net actuarial gain, respectively, related to the other postretirement benefit plans.

### Additional Information:

|   | Pension<br>Benefits |       | Postretirement<br>Benefits |        |
|---|---------------------|-------|----------------------------|--------|
|   | 2010                | 2009  | 2010                       | 2009   |
| Weighted average assumptions used to determine benefit obligations:       |                     |       |                            |        |
| Discount rate - qualified pension plans and postretirement benefit plans  | 5.46%               | 5.93% | 4.50%                      | 5.47%  |
| Discount rate – non-qualified pension plan                                | 5.50%               | 6.05% | N/A                        | N/A    |
| Rate of compensation increase - age-graded                                | 4.50%               | 5.00% | 4.50%                      | 5.00%  |
| Weighted average assumptions used to determine net periodic benefit cost: |                     |       | 4.00.0                     | 0.0070 |
| Discount rate - qualified pension plans and postretirement benefit plans  | 5.93%               | 6.25% | 5.35%                      | 6.23%  |
| Discount rate – non-qualified pension plan                                | 6.05%               | 6.25% | N/A                        | N/A    |
| Expected long-term return on plan assets                                  | 7.70%               | 8.00% | N/A                        | N/A    |
| Rate of compensation increase – age-graded                                | 5.00%               | 5.00% | 5.00%                      | 5.00%  |

In developing the discount rate assumption used to determine the pension and postretirement benefit obligations, the Company uses the weighted average of market-observed yields for high quality fixed income securities with maturities that correspond to the payment of benefits. The equivalent weighted average discount rate is calculated by imputing the interest rate that equates the total present value with the stream of future cash flows.

The rate of compensation increase used to determine benefit obligations was developed using an age-graded salary scale with a weighted average of 4.5 percent at December 31, 2010 and 5.0 percent at December 31, 2009. An age-graded salary scale with a weighted average of 5.0 percent was used to determine pension and postretirement benefit costs in 2010 and 2009.

The December 31, 2010 pension and postretirement benefit obligations were computed using the RP-2000 Combined Healthy Mortality table with future mortality improvement projections to 2011. The December 31, 2009 pension and postretirement benefit obligations and the pension and postretirement benefit costs in 2010 were computed using the RP-2000 Combined Healthy Mortality table with future mortality improvement projections to 2010. The pension and postretirement net periodic benefit costs in 2009 were computed using the RP-2000 Combined Healthy Mortality table with future mortality improvement projections to 2009.

The Company determines the overall expected long-term rate of return for plan assets by evaluating the historical and expected returns of the individual asset classes comprising the total plan assets. For individual categories of equity securities,

historical total and real rates of return are considered, together with inflation and overall market factors including dividend yield, earnings growth, changes in price to earnings ratios and volatility of returns. For various fixed income asset categories expected long-term returns are determined after consideration of current yields on fixed income securities, inflation, historical yields relative to benchmarks and long-term default rates.

#### Plan assets:

The assets of the Company's qualified defined benefit pension plans are invested with an investment program objective to maintain a level of plan funding consistent with actuarial recommendations sufficient to fund future pension liabilities, achieve a rate of return that matches or exceeds the benchmark over a full market cycle, and minimize risk for the expected level of return.

The overall investment performance objective for each investment category is to exceed the total fund policy benchmark index return over a full market cycle. For investments in domestic equities, fixed income investments and international equities. actively managed investment returns are expected to exceed the designated benchmark index returns over a full market cycle, and indexed investment returns are expected to closely replicate the investment return of the designated benchmark index. To diversify investments and to limit exposure to any one manager, investment style, or security, actively managed domestic equity investments are allocated to investment managers within each sector of the domestic equity market (large capitalization, mid capitalization and small capitalization stocks).

Effective January 1, 2010, the Company revised the asset allocation policy to transition from the previous allocation of 75 percent equities, 20 percent fixed income investments and 5 percent real estate to an asset allocation permitting allocation ranges of from 40 to 70 percent U.S. equities, zero to 25 percent of non-U.S. equities, 10 to 40 percent core bonds and zero to 20 percent in high yield and real estate investments. This new allocation provides a more dynamic asset allocation approach which reflects and incorporates plan liabilities to reduce the volatility of plan expense and contributions. At December 31, 2010, the Company's target allocation was 75 percent equities and 25 percent bonds.

A summary of actual allocations of plan assets is as follows:

|                                  | Plan Assets at       |                     |  |  |
|----------------------------------|----------------------|---------------------|--|--|
|                                  | December 31,<br>2010 | December 31<br>2009 |  |  |
| Asset Category:                  |                      |                     |  |  |
| Domestic equity - large cap      | 44%                  | 35%                 |  |  |
| Domestic equity – mid cap        | 12%                  | 14%                 |  |  |
| Domestic equity – small cap      | 5%                   | 13%                 |  |  |
| International equity             | 15%                  | 9%                  |  |  |
| Core fixed income                | 24%                  | 19%                 |  |  |
| Collective short term investment |                      |                     |  |  |
| fund                             |                      |                     |  |  |
| High yield bonds                 |                      | 4%                  |  |  |
| Real estate                      | _                    | 5%                  |  |  |
| Cash                             | _                    | 1%                  |  |  |
| Total                            | 100%                 | 100%                |  |  |

At December 31, 2009 plan assets were invested in publicly traded common stocks, publicly traded mutual funds and cash and cash equivalent balances. All investments at December 31, 2009 were in level 1 of the fair value hierarchy and valued using observable inputs including quoted prices in active markets for identical assets or liabilities. The investments held at December 31, 2009 were liquidated during 2010 and reinvested into common and collective funds. The pension plans own proportional shares of these common and collective funds which are valued using the net asset values provided by the trustee of the funds. While the net asset values represent fair value, the prices are not all published daily on an active market. Therefore, these investments are included in level 2 of the fair value hierarchy. The Company tested selected valuations of underlying assets of each fund family at December 31, 2010.

|                                       | Plan Assets at  |   |   |   |  |
|---------------------------------------|---|---|---|---|--|
|                                       | Total Fair Value<br>Measurement at<br>December 31, 2010 | Quoted Prices in<br>Active Markets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |  |
| Asset Category:                       |   |   |   |   |  |
| Domestic equity – large cap           | \$ 48,709,000   | _   | \$ 48,709,000                                       |   |  |
| Domestic equity - mid cap             | 13,854,000  | _   | 13,854,000  |   |  |
| Domestic equity – small cap           | 5,763,000   |   | 5,763,000   |   |  |
| International equity                  | 16,607,000  | _   | 16,607,000  |   |  |
| Core fixed income                     | 26,265,000  | _   | 26,265,000  | _   |  |
| Collective short term investment fund | 492,000   | <del>_</del>                                    | 492,000   |   |  |
| Total                                 | \$111,690,000   | _   | \$111,690,000                                       |   |  |

#### Cash Flows:

The following are expected net benefit payments:

|                          | Pension<br>Benefits | Postretirement<br>Benefits |
|--------------------------|---------------------|----------------------------|
| Year ending December 31, |                     |                            |
| 2011                     | \$ 6,631,000        | \$ 451,000                 |
| 2012                     | \$ 6,849,000        | \$ 468,000                 |
| 2013                     | \$ 7,095,000        | \$ 521,000                 |
| 2014                     | \$ 7,409,000        | \$ 637,000                 |
| 2015                     | \$ 7,746,000        | \$ 701,000                 |
| 2016-2020                | \$44,187,000        | \$4,347,000                |

The Company expects to make cash contributions of approximately \$3.3 million to its pension plans in 2011. The Company reviews its funding strategy on an ongoing basis. The Company expects to contribute approximately \$0.5 million to its post-retirement benefit plans in 2011.

### NOTE 7 LEASE COMMITMENTS

Total minimum rentals payable under operating leases that have initial or remaining noncancelable lease terms in excess of one year at December 31, 2010 are as follows:

| Year ending December 31, |             |
|--------------------------|-------------|
| 2011                     | \$2,170.000 |
| 2012                     | \$1,792,000 |
| 2013                     | \$1,246,000 |
| 2014                     | \$1,074,000 |
| 2015                     | \$1,017,000 |
| Thereafter               | \$2,281,000 |

Aggregate rental expense was \$2.5 million, \$2.5 million and \$2.3 million in 2010, 2009 and 2008, respectively.

## NOTE 8 INCOME TAXES

The Company recognizes deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the consolidated financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the difference between the consolidated financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

The components of income before income taxes are as follows:

|                     | 2010                       | 2009                       | 2008                        |
|---------------------|----------------------------|----------------------------|-----------------------------|
| Domestic<br>Foreign | \$59,392,000<br>22,482,000 | \$60,881,000<br>10,747,000 | \$ 73,542,000<br>27,466,000 |
|                     | \$81,874,000               | \$71,628,000               | \$101,008,000               |

The provision for income taxes consisted of the following:

|              | 2010         | 2009         | 2008         |
|--------------|--------------|--------------|--------------|
| Current:     |              |              |              |
| U.S. Federal | \$15,812,000 | \$ 9,952,000 | \$15,725,000 |
| State        | 992,000      | 963,000      | 1,863,000    |
| Foreign      | 5,269,000    | 2,548,000    | 7,928,000    |
|              | 22,073,000   | 13,463,000   | 25,516,000   |
| Deferred:    |              |              |              |
| U.S. Federal | 3,738,000    | 11,198,000   | 9,794,000    |
| State        | 87,000       | 576,000      | 930,000      |
| Foreign      | (69,000)     |              | (295,000)    |
|              | 3,756,000    | 12,209,000   | 10,429,000   |
|              | \$25,829,000 | \$25,672,000 | \$35,945,000 |

The following is a reconciliation of the U.S. federal statutory income tax rate to the Company's effective tax rate:

| 2010  | 2009                                  | 2008   |
|-------|---------------------------------------|--|
| 35.0% | 35.0%                                 | 35.0%  |
|       |                                       | 1.9  |
|       |                                       |  |
| (1.4) | (0.5)                                 | (0.7)  |
| (/    | ()                                    | (***)  |
| (3.6) | (0.5)                                 | (1.1)  |
| 0.4   | 0.5                                   | 0.5  |
| 31.5% | 35.8%                                 | 35.6%  |
|       | 35.0%<br>1.1<br>(1.4)<br>(3.6)<br>0.4 | 35.0% 35.0%<br>1.1 1.3<br>(1.4) (0.5)<br>(3.6) (0.5) |

The Company has liabilities recorded for unrecognized tax benefits totaling \$2.1 million at December 31, 2010, all of which would affect the effective tax rate. It is the Company's policy to include interest and penalties incurred due to underpayment or late payment of income taxes due to a taxing authority on a net-of-tax basis as a component of income tax expense. The Company has recorded \$0.9 million in liabilities for tax-related interest and penalties on its consolidated balance sheet, at December 31, 2010. The Company does not expect that the total amounts of unrecognized tax benefits will significantly change within the next twelve months.

The following is a reconciliation of the total amounts of unrecognized tax benefits for 2010, 2009 and 2008:

|  | 2010        | 2009        | 2008                  |
|--|-------------|-------------|-----------------------|
| Unrecognized tax benefits at January 1   | \$2,463,000 | \$2,581,000 | \$2,804,000           |
| Increase in unrecognized tax benefits as a result of:  Tax positions taken in the current period | 111,000     | 150,000     | _                     |
| Tax positions taken in a prior period  | _           | _           | 428,000               |
| Decrease in unrecognized tax benefits as a result of:  Tax positions taken in a prior period     | (208,000)   | (167,000)   |                       |
| Settlements with taxing authorities  | (270,000)   | (101,000)   | (127,000) $(410,000)$ |
| Lapse of the applicable statute of limitations   |             | · · · · ·   |                       |
| Unrecognized tax benefits at December 31   | \$2,096,000 | \$2,463,000 | \$2,581,000           |

The tax effect and type of significant temporary differences by component which gave rise to the net deferred tax asset (liability) at December 31, 2010 and 2009 were as follows:

|   | 2010           | 2009            |
|---|----------------|-----------------|
| Deferred tax assets:                          |                |                 |
| Postretirement and                            |                |                 |
| postemployment benefit                        | •              |                 |
| obligations                                   | \$ 9,276,000   | \$ 11,575,000   |
| Financial accruals and reserves not currently |                |                 |
| deductible                                    | 5,078,000      | 4,428,000       |
| Inventory basis differences                   | 6,522,000      | 6,853,000       |
| Foreign operating loss                        |                |                 |
| carryforwards                                 | 400,000        | 276,000         |
| Federal tax credit                            |                |                 |
| carryforwards                                 | 145,000        | 145,000         |
| State tax credit                              |                | <b>#</b> 04.000 |
| carryforwards                                 | 967,000        | 701,000         |
| Other   | 1,315,000      | 936,000         |
|   | 23,703,000     | 24,914,000      |
| Valuation allowance                           | (1,343,000)    | (737,000)       |
|   | 22,360,000     | 24,177,000      |
| Deferred tax liabilities:                     |                |                 |
| Plant and equipment basis                     |                |                 |
| differences                                   | (12,650,000)   | (14,263,000)    |
| Intangibles                                   | (13,735,000)   | (11,775,000)    |
|   | (26,385,000)   | (26,038,000)    |
| Net deferred tax asset                        |                |                 |
| (liability)                                   | \$ (4,025,000) | \$ (1,861,000)  |

The Company, or one of its subsidiaries, operates and files income tax returns in the United States, various states, and foreign jurisdictions. Foreign jurisdictions significant to the Company include Germany and the United Kingdom. With limited exceptions, the Company is no longer subject to U.S. federal tax examinations for years before 2007, state examinations for years before 2005, German tax examinations for years before 2006, or United Kingdom tax examinations for years before 2008.

The Company had available foreign net operating loss carryforwards of \$0.4 million (\$1.2 million pre-tax) and \$0.3 million (\$0.8 million pre-tax) at December 31, 2010 and 2009, respectively. In addition, the Company had federal tax credit carryforwards of \$0.1 million, at December 31, 2010 and 2009. The Company also had available state tax credit carryforwards of \$1.0 million (\$1.5 million pre-tax) and \$0.7 million (\$1.1 million pre-tax) at December 31, 2010 and 2009, respectively. The Company has a valuation allowance recorded of \$0.3 million on foreign net operating loss carryforwards, \$0.1 million on federal tax credit carryforwards and \$0.9 million on state tax credit carryforwards at December 31, 2010. The valuation allowances represent carryforwards for which utilization is uncertain because it is unlikely that the credits will be utilized given certain projected tax liabilities, tax utilization limitations and limited carryforward periods. Tax benefits of foreign operating loss carryforwards, federal and state tax credit carryforwards are evaluated on an ongoing basis, including a review of the historical and projected future operating results, the eligible carryforward period and other circumstances.

The net deferred tax asset recorded as an other current asset was \$8.5 million and \$8.5 million at December 31, 2010 and 2009, respectively. The net deferred tax liability recorded as an other liability was \$12.5 million and \$10.4 million at December 31, 2010 and 2009, respectively. Undistributed earnings of foreign subsidiaries were \$56.1 million at December 31, 2010. The Company has not provided for U.S. income taxes on these undistributed earnings of foreign subsidiaries as these earnings are intended to be permanently reinvested. The amounts subject to U.S. taxation upon remittance of these

earnings as dividends would be partially offset by available foreign tax credits.

## NOTE 9 GOODWILL AND OTHER INTANGIBLE ASSETS

The Company annually, or more frequently if events or changes in circumstances indicate a need, tests the carrying values of goodwill and indefinite-lived intangible assets for impairment. The Company identifies impairment of goodwill by comparing the fair value of each of its reporting units with the reporting unit's carrying value.

During 2010, the Company's goodwill impairment testing revealed that the estimated fair values of all of its reporting units exceeded their carrying values, which indicated no goodwill impairment. The Company's goodwill impairment testing

revealed that the excess of the estimated fair value of each of the reporting units tested over their carrying value (expressed as a percentage of the carrying value) at the July 31 annual testing date ranged from approximately 38 percent to approximately 282 percent.

Certain trademarks are the Company's only indefinite-lived intangible assets. The Company identifies impairment of these trademarks by comparing their fair value to their carrying value. The fair values of the trademarks are calculated based on estimates of discounted future cash flows related to the net amount of royalty expenses avoided due to the existence of the trademarks. During 2010, trademarks were tested for impairment with no impairment loss being realized.

The changes in the carrying amount of goodwill for the years ended December 31, 2010 and 2009 are as follows:

|  | Friction<br>Control<br>Products | Velocity<br>Control<br>Products | Other<br>Industrial<br>Products | Total                         |
|--|---------------------------------|---------------------------------|---------------------------------|-------------------------------|
| Balance at January 1, 2009<br>Goodwill<br>Accumulated impairment losses          | \$55,392,000<br>                | \$43,200,000<br>—               | \$ 62,532,000<br>(18,700,000)   | \$161,124,000<br>(18,700,000) |
| Effect of foreign currency exchange rate changes                                 | \$55,392,000<br>1,467,000       | \$43,200,000<br>—               | \$ 43,832,000<br>—              | \$142,424,000<br>1,467,000    |
| Balance at December 31, 2009<br>Effect of foreign currency exchange rate changes | \$56,859,000<br>(463,000)       | \$43,200,000<br>—               | \$ 43,832,000                   | \$143,891,000<br>(463,000)    |
| Balance at December 31, 2010<br>Goodwill<br>Accumulated impairment losses        | \$56,396,000<br>—               | \$43,200,000<br>—               | \$ 62,532,000<br>(18,700,000)   | \$162,128,000<br>(18,700,000) |
| Balance at December 31, 2010   | \$56,396,000                    | \$43,200,000                    | \$ 43,832,000                   | \$143,428,000                 |

The accumulated impairment losses include impairment losses of \$1.9 million recorded in 2004 and \$16.8 million recorded in 2002 as a result of the Company's annual testing of goodwill.

Other intangible assets are summarized as follows:

|                                  | 2                           | 2009                        |                             |                             |  |
|----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--|
| Amortized Intangible Assets      | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |  |
| Customer relationships and lists | \$28,194,000                | \$17,638,000                | \$28,194,000                | \$14,672,000                |  |
| Patents and developed technology | 6,596,000                   | 3,974,000                   | 6,516,000                   | 3,503,000                   |  |
| Backlog                          | 3,300,000                   | 3,300,000                   | 3,300,000                   | 3,219,000                   |  |
| Distributor agreements           | 374,000                     | 237,000                     | 374,000                     | 199,000                     |  |
| Product names                    | 320,000                     | 192,000                     | 320,000                     | 163,000                     |  |
|                                  | \$38,784,000                | \$25,341,000                | \$38,704,000                | \$21,756,000                |  |

The intangible assets are being amortized at pro rata rates or on a straight-line basis, whichever is appropriate, over their respective useful lives. Backlog was amortized over three years.

| Unamortized Intangible Assets          | 2010<br>Carrying<br>Amount | 2009<br>Carrying<br>Amount |
|--|----------------------------|----------------------------|
| Trademarks                             | \$4,604,000                | \$4,604,000                |
| Aggregate Intangible Assets Amortizat  | ion Expense                |                            |
| For the year ended December 31, 2009   |                            | \$4,283,000                |
| For the year ended December 31, 2010   |                            | \$3,585,000                |
| Estimated Intangible Assets Amortizati | ion Expense                |                            |
| For the year ending December 31, 2011  |                            | \$2,275,000                |
| For the year ending December 31, 2012  |                            | \$1,992,000                |
| For the year ending December 31, 2013  |                            | \$1,725,000                |
| For the year ending December 31, 2014  |                            | \$1,426,000                |
| For the year ending December 31, 2015  |                            | \$1,102,000                |

# NOTE 10 BUSINESS SEGMENT INFORMATION

The Company operates through operating segments for which separate financial information is available and for which operating results are evaluated regularly by the Company's chief operating decision maker in determining resource allocation and assessing performance. Certain of the operating segments have similar economic characteristics, as well as other common attributes, including nature of the products and production processes, distribution patterns and classes of customers and are aggregated into reporting segments. Information for those operating segments that do not meet the aggregation criteria to form a reporting segment, and for those operating segments that do not meet the quantitative thresholds for separate disclosure as a reporting segment, is combined and disclosed as "Other Industrial Products." The Company's Sealing Products operating segment no longer meets the quantitative threshold for separate disclosure as a reporting segment. Therefore its results are included in "Other Industrial Products." Prior period results have been reclassified to conform to this presentation.

The Company has two reportable segments and other operating segments engaged in the manufacture and sale of the following:

Friction Control Products – complex components used in alternative energy, specialized robotics, medical, aerospace, defense, security, electronic, material handling, construction and other industrial applications. Products include anti-friction bearings, split roller bearings and specialty balls.

Velocity Control Products – complex components used in specialized robotics, material handling, machine tool, medical, amusement and other industrial applications. Products include industrial shock absorbers, safety shock absorbers, velocity controls, gas springs and rotary dampers.

Other Industrial Products – complex and standard ring and seal products, filter elements and liquid and gas-phase air filtration systems, metal alloys, machine tool components, presses, dies and benders used in a variety of applications.

The accounting policies of the operating segments are the same as those described in Note 1. Segment performance is evaluated based on segment operating income and segment assets.

Items not allocated to segment operating income include certain amortization expenses, certain corporate administrative expenses and other amounts. Corporate assets consist of cash and cash equivalents, certain prepaid expenses, other assets and fixed assets. The selling price for transfers between operating segments and geographic areas is generally based on cost plus a mark-up. Sales between reporting segments are not material.

Included in net sales were sales to one customer representing 16.6 percent, 19.2 percent and 12.5 percent of total consolidated net sales in 2010, 2009 and 2008, respectively. Certain sales to this customer were included in the Friction Control Products segment and in the Company's Other Industrial Products businesses.

|   | 2010                                       | 2009                                      | 2008                                       |
|---|--|---|--|
| Net sales Friction Control Products Velocity Control Products Other Industrial Products | \$299,009,000<br>60,208,000<br>104,771,000 | \$296,420,000<br>46,358,000<br>98,367,000 | \$325,951,000<br>69,616,000<br>126,807,000 |
| Total consolidated net sales  | \$463,988,000                              | \$441,145,000                             | \$522,374,000                              |

|   | 2010         | 2009         | 2008          |
|---|--------------|--------------|---------------|
| Operating income                                |              |              |               |
| Friction Control Products                       | \$61,317,000 | \$50,314,000 | \$ 73,856,000 |
| Velocity Control Products                       | 14,265,000   | 6,488,000    | 18,045,000    |
| Other Industrial Products                       | 9,031,000    | 8,536,000    | 15,431,000    |
| Total segment operating income                  | 84,613,000   | 65,338,000   | 107,332,000   |
| Items not allocated to segment operating income | (2,994,000)  | 6,000,000    | (1,821,000)   |
| Interest expense                                | (231,000)    | (247,000)    | (9,363,000)   |
| Interest income                                 | 486,000      | 537,000      | 4,860,000     |
| Income before income taxes                      | \$81,874,000 | \$71,628,000 | \$101,008,000 |

Items not allocated to segment operating income included curtailment gains totaling \$3.5 million and \$7.6 million in 2010 and 2009, respectively, related to certain changes in the Company's

postretirement benefit plans and costs associated with unconsummated corporate development efforts of \$4.0 million and \$0.2 million in 2010 and 2009, respectively.

| respectively. |              |  |   |
|---------------|--------------|--|---|
|               | 2010         | 2009   | 2008  |
|               |              |  |   |
|               | \$18,119,000 | \$17.256,000   | \$14,727,000  |
|               |              | , , , ,  | 1,860,000   |
|               |              |  | 4,664,000   |
|               | 333,000      | ,  | 394,000   |
| 4. 4. 6. 1    |              | \$24,119,000   | \$21,645,000  |
|               | 2010         | 2009   | 2008  |
|               |              |  |   |
|               | \$10.670.000 | <b>9 0 7 4 5 000</b>   | <b>\$50.005.000</b>   |
|               |              | , ,,   | \$50,005,000  |
|               | , ,,,,,,,    | ,  | 7,805,000<br>2,687,000  |
|               |              | , ,  | 207,000   |
|               | <del></del>  |  | \$60,704,000  |
|               |              | 2010   | 2009  |
|               |              |  |   |
|               |              | \$990 754 AAA  | \$9.4¢ 0¢¢ 000  |
|               |              |  | \$346,266,000   |
|               |              |  | 80,549,000<br>104,364,000   |
|               |              |  | 256,765,000   |
|               |              | \$801,332,000  | \$787,944,000   |
|               |              | \$18,119,000 2,197,000 3,861,000 333,000 ts \$24,510,000  \$10,679,000 1,496,000 2,972,000 250,000 | \$18,119,000 \$17,256,000 2,197,000 2,197,000 2,162,000 3,861,000 4,340,000 333,000 361,000 \$24,119,000 \$2009 \$24,119,000 \$2009 \$24,119,000 \$2009 \$2009 \$2000 2,972,000 1,039,000 2,972,000 217,000 \$15,397,000 \$11,986,000 \$15,397,000 \$11,986,000 \$2010 \$2010 \$2010 \$2010 \$2007,000 |

## Geographic Information:

The Company attributes net sales to different geographic areas on the basis of the location of the customer. Long-lived tangible assets are shown based on the physical location of the assets. Net sales and long-lived tangible assets by geographic area are listed below. Long-lived tangible assets primarily include net property, plant and equipment:

|                            | 2010          | 2009          | 2008          |
|----------------------------|---------------|---------------|---------------|
| Net Sales                  | \$295,854,000 | \$300,126,000 | \$334,191,000 |
| United States              | 39,978,000    | 32,213,000    | 51,313,000    |
| Germany<br>Other Countries | 128,156,000   | 108,806,000   | 136,870,000   |
| Total                      | \$463,988,000 | \$441,145,000 | \$522,374,000 |
| Long-lived Tangible Assets | \$ 85,581,000 | \$86,540,000  | \$94,444,000  |
| United States Mexico       | 68,766,000    | 73,029,000    | 75,461,000    |
| Other Countries            | 15,264,000    | 16,160,000    | 15,752,000    |
| Total                      | \$169,611,000 | \$175,729,000 | \$185,657,000 |

## NOTE 11 FAIR VALUE MEASUREMENT

The Company adopted fair value measurement guidance on January 1, 2008, which, among other things, requires enhanced disclosures about assets and liabilities measured at fair value. In 2008, the adoption was limited to financial assets and liabilities and on January 1, 2009, was extended to certain other nonfinancial assets and liabilities, including the Company's pension assets as more fully described in Note 6. The Company has no material nonfinancial assets or liabilities recorded at fair value at December 31, 2010.

# NOTE 12 MANUFACTURING CONSOLIDATION PROGRAM

On May 18, 2010 the Company announced a plan to optimize its custom bearings manufacturing capacity by expanding its manufacturing capacity in Sumter, South Carolina. This new facility, with Kaydon's existing Sumter facilities, is designed to create a custom bearings center of excellence and is expected to allow the Company to grow its market share, realize overhead cost reductions and leverage its engineering capabilities. In connection with this plan, the Company has closed its Mocksville, North Carolina manufacturing facility. This manufacturing consolidation program is within the Friction Control

Products reporting segment. In 2010 the Company incurred \$0.4 million in selling, general and administrative expense for one-time termination benefits earned by employees in Mocksville.

|   | One-time<br>termination<br>benefits |
|---|-------------------------------------|
| Balance at January 1, 2010  | \$                                  |
| Severance, retention and outplacement charges<br>Severance, retention and outplacement payments | $387,000 \ (361,000)$               |
| Balance at December 31, 2010  | \$ 26,000                           |

The Company recognized non-cash cost of sales expense of \$1.1 million in additional depreciation in 2010 associated with the closure of the facility. In 2010, the Company also incurred \$2.1 million in cost of sales for engineering, relocation, recruiting, travel, training and other start-up costs in Sumter associated with the manufacturing consolidation program. The Company expects to incur approximately \$1.4 million in additional start-up costs associated with this program through its completion in 2011.

The Company expects to incur approximately \$0.2 million in annual costs for insurance, property taxes, utilities and security at the Mocksville facility until its disposal.

## NOTE 13 SUBSEQUENT EVENT

On February 24, 2011 the Company entered into a definitive agreement to purchase all of the outstanding shares of HAHN-Gasfedern GmbH and related real estate and intangible property ("Hahn") from Ulrich Hahn e.K. The acquisition is expected to

close in the second quarter of 2011 following completion of customary closing conditions. Hahn, based in Aichwald, Germany, manufactures and sells high quality gas springs, tension springs and dampers for diverse industrial markets. Hahn's results will be reported in Velocity Control Products.

## NOTE 14 UNAUDITED QUARTERLY FINANCIAL INFORMATION

|  | _  | First Quarter<br>ended |    |                  | Second Quarter<br>ended |                 |    | Third Quarter<br>ended |    |                 | Fourth Quarter<br>ended |                 |    |                  |    |                  |
|--|----|------------------------|----|------------------|-------------------------|-----------------|----|------------------------|----|-----------------|-------------------------|-----------------|----|------------------|----|------------------|
|  |    | April 3,<br>2010       | 1  | April 4,<br>2009 |                         | July 3,<br>2010 |    | July 4,<br>2009        |    | Oct. 2,<br>2010 |                         | Oct. 3,<br>2009 | I  | Dec. 31,<br>2010 | Ι  | Dec. 31,<br>2009 |
|  |    |                        |    |                  |                         | (In thou        | sa | nds, exc               | ep | t per she       | arc                     | e data)         |    |                  |    |                  |
| Income Statement Data                  |    |                        |    |                  |                         |                 |    |                        | ^  | •               |                         | ,               |    |                  |    |                  |
| Net sales                              | \$ | 119,245                | \$ | 110,335          | \$                      | 121.500         | \$ | 98.318                 | \$ | 118,280         | \$                      | 123,637         | \$ | 104,963          | ф  | 108,855          |
| Gross profit                           |    | 41,769                 |    | 35,778           |                         | 45,937          |    | 32.352                 | Ψ. | 38.386          | Ψ                       | 38.047          | Ψ  | 38,533           | ψ. | 37.688           |
| Net income $^{(1)(2)(3)}$              | \$ | 13,827                 | \$ | 10,124           | \$                      | 17,816          |    |                        | \$ |                 | \$                      | 16,067          | \$ | ,                | ¢  | 11.406           |
| Per Share Data                         |    |                        |    |                  | •                       | ,               | ,  | -,                     | *  | ,,,,,,,         | Ψ                       | 10,001          | Ψ  | 11,014           | Ψ  | 11,400           |
| Earnings per share – basic (1)(2)(3)   | \$ | 0.41                   | \$ | 0.30             | \$                      | 0.53            | \$ | 0.25                   | \$ | 0.39            | \$                      | 0.48            | Ф  | 0.34             | Ф  | 0.34             |
| Earnings per share – diluted (1)(2)(3) | ·  | 0.41                   | Ċ  | 0.30             | т                       | 0.53            | 7  | 0.25                   | Ψ  | 0.39            | Ψ                       | 0.48            | ψ  | 0.34             | φ  | 0.34             |
| Dividends declared per share           |    | 0.18                   |    | 0.17             |                         | 0.18            |    | 0.17                   |    | 0.19            |                         | 0.48            |    | 0.34 $0.19$      |    | $0.54 \\ 0.18$   |

- (1) Net income and earnings per share include after tax gains related to the curtailment of certain postretirement benefits. These after tax gains equaled \$2.1 million and \$0.3 million for second quarter 2010 and fourth quarter 2010, respectively. The earnings per share effect equaled \$0.06 and \$0.01 for the second quarter 2010 and fourth quarter 2010, respectively. These after tax gains equaled \$0.6 million, \$3.5 million and \$0.8 million for second quarter 2009, third quarter 2009 and fourth quarter 2009, respectively. The earnings per share effect equaled \$0.02, \$0.10 and \$0.03 for the second quarter 2009, third quarter 2009 and fourth quarter 2009, respectively.
- (2) Net income and earnings per share include after tax costs related to unconsummated corporate development efforts. These after tax costs equaled \$1.8 million, \$0.2 million and \$0.7 million for second quarter 2010, third quarter 2010 and fourth quarter 2010, respectively. The earnings per share effect equaled \$0.05, \$0.01 and \$0.02 for the second quarter 2010, third quarter 2010 and fourth quarter 2010, respectively.
- (3) Net income and earnings per share include after tax costs related to the Company's manufacturing consolidation program. These after tax costs equaled \$0.5 million, \$1.6 million and \$0.5 million for second quarter 2010, third quarter 2010 and fourth quarter 2010, respectively. The earnings per share effect equaled \$0.01, \$0.04 and \$0.01 for the second quarter 2010, third quarter 2010 and fourth quarter 2010

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

#### ITEM 9A. CONTROLS AND PROCEDURES

Kaydon's management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rule 13a-15(e) of the Securities Exchange Act of 1934. As of the end of the period covered by this report, the Company performed an evaluation, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures. Based upon, and as of the date of that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports that it files or submits to the Securities and Exchange Commission under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. No changes were made to the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during the last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Management's report on internal control over financial reporting, and Ernst & Young LLP's report on the Company's internal control over financial reporting are included in Item 8 of this Report and incorporated herein by reference.

#### ITEM 9B. OTHER INFORMATION

None

### PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information regarding executive officers required by Item 10 is set forth as a Supplementary

Item at the end of Part I hereof (pursuant to Instruction 3 to Item 401(b) of Regulation S-K). Other information required by this Item is included in the Proxy Statement for the 2011 Annual Meeting of Shareholders of the Company, which will be filed with the Securities and Exchange Commission on or about April 6, 2011 and is incorporated herein by reference.

### ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 is included in the Proxy Statement for the 2011 Annual Meeting of Shareholders of the Company, which will be filed with the Securities and Exchange Commission on or about April 6, 2011 and is incorporated herein by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by Item 12 is included in the Proxy Statement for the 2011 Annual Meeting of Shareholders of the Company, which will be filed with the Securities and Exchange Commission on or about April 6, 2011 and is incorporated herein by reference. The Company also incorporates herein by reference the Equity Compensation Plan Information contained in Item 5 of this Report.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is included in the Proxy Statement for the 2011 Annual Meeting of Shareholders of the Company, which will be filed with the Securities and Exchange Commission on or about April 6, 2011 and is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by Item 14 is included in the Proxy Statement for the 2011 Annual Meeting of Shareholders of the Company, which will be filed with the Securities and Exchange Commission on or about April 6, 2011 and is incorporated herein by reference.

#### PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### (a) 1. Financial Statements

The following Consolidated Financial Statements of the Company are included in Item 8. Financial Statements and Supplementary Data:

Consolidated Balance Sheets at December 31, 2010 and 2009

Consolidated Statements of Income for the years ended December 31, 2010, 2009 and 2008

Consolidated Statements of Shareholders' Equity for the years ended December 31, 2010, 2009 and 2008

Consolidated Statements of Cash Flows for the years ended December 31, 2010, 2009 and 2008

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm

### 2. Financial Statement Schedules

The following Financial Statement Schedule of the Company is filed with this Report:

II. Valuation and Qualifying Accounts for the years ended December 31, 2010, 2009 and 2008

#### 3. Exhibits

E-hibit

The following exhibits are filed as part of this Report. Those exhibits with an asterisk (\*) designate the Company's management contracts or compensatory plans or arrangements required to be filed herewith.

Certain of the following exhibits have been previously filed with the Securities and Exchange Commission by the Company pursuant to the requirements of the Securities Act of 1933 and the Securities Exchange Act of 1934. Such exhibits are identified by the parenthetical references following the listing of each such exhibit and are incorporated herein by reference. The Company's Commission file number is 1-11333.

| Number Number | Description of Document  |  |  |
|---------------|--|--|--|
| 3.1           | Second Restated Certificate of Incorporation of the Company (previously filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference)  |  |  |
| 3.1.1         | Certificate of Elimination with respect to the Company's Series A Preferred Stock (previously filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended July 3, 2010 and incorporated hereby by reference)   |  |  |
| 3.2           | Amended and Restated By-Laws of Kaydon Corporation, (previously filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 26, 2009 and incorporated herein by reference)  |  |  |
| 10.1*         | Kaydon Corporation Employee Stock Ownership and Thrift Plan effective June 1, 2010 (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed June 7, 2010 and incorporated herein by reference)  |  |  |
| 10.1.1*       | Kaydon Corporation Employee Stock Ownership and Thrift Plan superseding Provisions Addendum dated September 8, 2010, and effective June 1, 2010 (previously filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended October 2, 2010 and incorporated herein by reference) |  |  |

| Exhibit<br>Number | Description of Document   |
|-------------------|---|
|                   | Amended and Restated Executive Management Bonus Program (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed May 26, 2009 and incorporated herein by reference)  |
| 10.3*             | Kaydon Corporation Supplemental Executive Retirement Plan, as amended and restated (previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)   |
| 10.3.1*           | First Amendment of the Kaydon Corporation Supplemental Executive Retirement Trust (previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)  |
| 10.4*             | Kaydon Corporation 1999 Long Term Stock Incentive Plan, amended and restated effective October 23, 2008 (previously filed as Exhibit 10.6 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)  |
| 10.4.1*           | Forms of restricted stock agreement (other than for CEO) to be entered into by the Company and award recipients under the Kaydon Corporation 1999 Long Term Stock Incentive Plan (previously filed as Exhibit 10.10 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated berein by reference)  |
| 10.4.2*           | Form of non-qualified stock option agreement to be entered into by the Company and award recipients under the Kaydon Corporation 1999 Long Term Stock Incentive Plan (previously filed as Exhibit 10.11 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)  |
| 10.4.3*           | Form of Restricted Stock Agreement for Kaydon Corporation 1999 Long Term Stock Incentive Plan for James O'Leary (previously filed as Exhibit 10.12 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)   |
| 10.4.4*           | Form of Phantom Share Award Agreement for Kaydon Corporation 1999 Long Term Stock Intentive Plan (previously filed as Exhibit 10.13 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)  |
| 10.5*             | Kaydon Corporation Director Deferred Compensation Plan, amended and restated effective October 28, 2008 (previously filed as Exhibit 10.4 to the Company's Current Report on Form 8 K filed October 28, 2008 and incorporated herein by reference)  |
| 10.6*             | Form of Letter Agreement for Change in Control Compensation Agreements (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed May 12, 2008 and incorporated herein by reference)  |
| 10.7*             | Amended and Restated Change in Control Compensation Agreement dated October 23, 2008 between the Company and John R. Emling (previously filed as Exhibit 10.5.5 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 27, 2008 and incorporated herein by reference)   |
| 10.8*             | Amended and Restated Change in Control Compensation Agreement dated October 23, 2008 between the Company and Peter C. DeChants (previously filed as Exhibit 10.5.4 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 27, 2008 and incorporated herein by reference)  |
| 10.9              | Credit Agreement dated as of September 21, 2010 among the Company, the subsidiary borrower from time to time party thereto, the alternate currency borrowers from time to time party thereto, the institutions from time to time parties thereto as lenders, J.P. Morgan Chase Bank, N.A., a Administrative Agent, Bank of America, N.A., Comerica Bank, SunTrust Bank, and Wells Farg Bank, National Association, as Syndication Agents, and J.P. Morgan Securities LLC as Sole Lea Arranger and Sole Book Runner (previously filed as Exhibit 10.1 to the Company's Current Report of Form 8. K. filed September 22, 2010 and incorporated herein by reference) |
| 10.10*            | Kaydon Corporation 2003 Non-Employee Directors Equity Plan, amended and restated effective October 23, 2008 (previously filed as Exhibit 10.7 to the Company's Current Report on Form 8-1 filed October 28, 2008 and incorporated herein by reference)  |

| Exhibit<br>Number | Description of Document  |
|-------------------|--|
| 10.11*            | Form of 2003 Non-Employee Directors Equity Plan Restricted Stock Agreement (previously filed as Exhibit 10.8 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)  |
| 10.11.1*          | Form of 2003 Non-Employee Directors Equity Plan Nonstatutory Stock Option Agreement (previously filed as Exhibit 10.9 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference)   |
| 10.11.2*          | Kaydon Corporation Non-Employee Directors Compensation (previously filed as Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended December 31, 2005 and incorporated herein by reference)   |
| 10.12*            | Kaydon Corporation Executive Medical Reimbursement Insurance Plan (previously filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended December 31, 2004 and incorporated herein by reference)  |
| 10.13*            | Employment Agreement entered into March 23, 2007 effective March 26 2007, as amended February 14, 2008 and October 23, 2008 by and between Kaydon Corporation and James O'Leary (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 28, 2008 and incorporated herein by reference) |
| 10.14*            | Form of Letter Agreement relating to Employment Agreement with James O'Leary (previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K filed May 12, 2008 and incorporated herein by reference)  |
| 10.15*            | Amended and Restated Change in Control Compensation Agreement dated October 23, 2008 between the Company and Debra K. Crane (previously filed as Exhibit 10.5.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 27, 2008 and incorporated herein by reference)                              |
| 10.16*            | Amended and Restated Change in Control Compensation Agreement dated October 23, 2008 between the Company and Anthony T. Behrman (previously filed as Exhibit 10.5.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 27, 2008 and incorporated herein by reference)                          |
| 10.17*            | Change in Control Compensation Agreement between the Company and Donald Buzinkai, dated June 11, 2009 (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed June 15, 2009 and incorporated herein by reference)  |
| 10.17.1*          | Separation Agreement between the Company and Donald Buzinkai dated October 5, 2010 (previously filed as Exhibit 10.01 to the Company's Current Report on Form 8-K filed October 5, 2010 and incorporated herein by reference)  |
|                   | Change in Control Compensation Agreement between Kaydon Corporation and Laura Kowalchik, dated October 29, 2010 (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 29, 2010 and incorporated herein by reference)   |
| 21                | Subsidiaries of the Company  |
| 00                |  |

Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Adopted

Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Adopted

Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the

Consent of Independent Registered Public Accounting Firm

Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Sarbanes-Oxley Act of 2002

XBRL-related Documents

Interactive Data File

23

31.1

31.2

32

100

101

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## KAYDON CORPORATION

| Date: February 25, 2011                                | By:     | /s/ James O'Leary<br>James O'Leary   |
|--|---------|--|
|  |         | James O'Leary<br>Chairman, President and Chief Executive Officer<br>(Principal Executive Officer)                      |
| Date: February 25, 2011                                | Ву: _   | /s/ Peter C. DeChants  Peter C. DeChants  Senior Vice President, Chief Financial Officer (Principal Financial Officer) |
| Date: February 25, 2011                                | Ву: _   | /s/ Laura M. Kowalchik  Laura M. Kowalchik  Vice President, Chief Accounting Officer  (Principal Accounting Officer)   |
|  |         | Exchange Act of 1934, this Report has been signed gistrant and in the capacities and on the dates indicated.           |
| /s/ Mark A. Alexander Mark A. Alexander Director       |         | Date: February 25, 2011  |
| /s/ David A. Brandon David A. Brandon Director         | _       | Date: February 25, 2011  |
| /s/ PATRICK P. COYNE Patrick P. Coyne Director         |         | Date: February 25, 2011  |
| /s/ William K. Gerber William K. Gerber Director       | <u></u> | Date: February 25, 2011  |
| /s/ Timothy J. O'Donovan Timothy J. O'Donovan Director | _       | Date: February 25, 2011  |
| /s/ James O'Leary James O'Leary Chairman               | _       | Date: February 25, 2011  |

# SCHEDULE II. VALUATION AND QUALIFYING ACCOUNTS FOR THE YEARS ENDED DECEMBER 31, 2010, 2009 AND 2008

| Description  | Balance at<br>Beginning of Period | Charged to Costs<br>and Expenses | Deductions (A) | Balance at<br>End of Period |
|--|-----------------------------------|----------------------------------|----------------|-----------------------------|
| Allowance for doubtful accounts, deducted from accounts receivable in the balance sheet: |                                   |                                  |                |                             |
| 2010   | \$1,183,000                       | \$103,000                        | \$(341,000)    | \$ 945,000                  |
| 2009   | \$ 991,000                        | \$629,000                        | \$(437,000)    | \$1,183,000                 |
| 2008   | \$ 826,000                        | \$413,000                        | \$(248,000)    | \$ 991,000                  |

(A) Deductions, representing uncollectible accounts written off, less recoveries of accounts receivable written off in prior years and reclassifications.

| Description  | Balance at<br>Beginning of Period | Charged to Costs<br>and Expenses | Deductions (B) | Balance at<br>End of Period |
|--|-----------------------------------|----------------------------------|----------------|-----------------------------|
| Inventory reserve account, deducted from inventories in the balance sheet: |                                   |                                  |                |                             |
| 2010   | \$15,909,000                      | \$1,434,000                      | \$(1,145,000)  | \$16,198,000                |
| 2009   | \$17,236,000                      | \$ (394,000)                     | \$ (933,000)   | \$15,909,000                |
| 2008   | \$13,671,000                      | \$4,141,000                      | \$ (576,000)   | \$17,236,000                |

(B) Deductions, representing disposal of physical inventories previously reserved and reclassifications.

| Description                                | Balance at<br>Beginning of Period | Charged to Costs<br>and Expenses (C) | Deductions | Balance at<br>End of Period |
|--|-----------------------------------|--------------------------------------|------------|-----------------------------|
| Deferred tax assets — valuation allowance: |                                   |                                      |            |                             |
| 2010                                       | \$737,000                         | \$606,000                            |            | \$1,343,000                 |
| 2009                                       | <del>-</del>                      | \$737,000                            | _          | \$ 737,000                  |

<sup>(</sup>C) Charges to Costs and Expenses, representing foreign net operating loss, state tax credit and federal tax credit carryforwards for which utilization is uncertain.

# Corporate Information

### FORWARD-LOOKING STATEMENTS

This Annual Report contains forwardlooking statements within the meaning of the Securities Exchange Act of 1934 regarding the Company's plans, expectations, estimates and beliefs. Forward-looking statements are typically identified by words such as "believes," "anticipates," "estimates," "expects," "intends," "will," "may," "should," "could," "potential," "projects," "approximately" and other similar expressions, including statements regarding pending litigation, general economic conditions, competitive dynamics and the adequacy of capital resources. These forward-looking statements may include, among other things, projections of the Company's financial performance, anticipated growth and expansion, characterization of and the Company's ability to control contingent liabilities, and anticipated trends in the Company's businesses. These statements are only predictions, based on the Company's current expectation about future events. Although the Company believes the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee future results, performance or achievements or that predictions or current expectations will be accurate. These forward-looking statements involve risks and uncertainties that could cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by the forward-looking statements. Kaydon does not undertake any responsibility to update its forward-looking statements or risk factors to reflect future events or circumstances except to the extent required by applicable law.

## KAYDON CORPORATION

315 East Eisenhower Parkway, Suite 300 Ann Arbor, Michigan 48108-3330 Telephone 734.747.7025 Fax 734.747.6565 Website: www.kaydon.com The Company has approximately 2,172 team members.

## ANNUAL MEETING OF SHAREHOLDERS

The Annual Meeting of Shareholders will be held on May 4, 2011 at 11:00 a.m. at:
Kaydon Corporation, Third Floor
315 East Eisenhower Parkway
Ann Arbor, Michigan 48108-3330

## **10-K ANNUAL REPORT**

The Kaydon Corporation Annual Report on Form 10-K and all other Company filings with the Securities and Exchange Commission are accessible at no charge on the Company's website at www.kaydon.com as soon as reasonably practicable after filing with the Commission.

## **COMMON STOCK DATA**

Kaydon Corporation's common stock is listed and traded on the New York Stock Exchange with the symbol KDN. As of December 31, 2010, there were 595 holders of record of the Company's common stock.

## INDEPENDENT AUDITORS

Ernst & Young LLP Suite 1000, 777 Woodward Avenue Detroit, Michigan 48226-3529

## TRANSFER AGENT AND REGISTRAR

Shareholders may address inquiries to: BNY Mellon Shareowner Services 480 Washington Boulevard Jersey City, New Jersey 07310-1900 Telephone 866.229.9114 E-mail address: shrrelations@bnymellon.com

This entire Annual Report is printed on FSC paper manufactured with electricity in the form of renewable energy (wind, hydro and biogas), and includes a minimum of 60% wind credit content and 30% post consumer recovered fiber.



is a registered trademark of Kaydon Corporation.



## **KAYDON CORPORATION**

315 East Eisenhower Parkway, Suite 300
Ann Arbor, MI 48108-3330
734.747.7025
www.kaydon.com
Copyright 2011 © Kaydon Corporation

