## MutualFirst

 Financial, Inc. ANNUAL
REPORT


## David W. Heeter

President and Chief Executive Officer
Despite continued national economic and financial industry challenges, I am pleased to report that MutualFirst Financial, Inc. successfully navigated 2010. Severe economic turmoil and regulatory changes which created uncertainty in 2009 resulted in transformation in the banking environment for all financial institutions. That transformation is not complete and change remains a constant.

What financial institutions have known as regulators and regulations is changing significantly, forcing our company to adapt and learn new ways of doing business. Facing these challenges head on, MutualFirst consistently earned success throughout 2010. In fact, MutualBank achieved success in 2010 with the same character, class compassion and competitive approach as it did for the past 121 years.

MutualFirst Financial, Inc. earnings for 2010 were $\$ .69$ per share, over three times earnings for 2009. Outstanding achievement came through MutualWealth and MutualFinancial Investment Services. Both of these areas of MutualBank help clients manage their assets. Earnings growth also occurred as a result of controlled expenses, enabling MutualFirst to become more efficient and effective for our customers and shareholders. I thank the entire staff for contributing to this success.

As 2010 came to a close, MutualBank began to see signs of economic improvement in the communities we serve. While challenges still surround the banking industry regarding the economy, the regulatory environment and credit quality, MutualBank finished 2010 strong, showing growth and a continued commitment to the clients and markets it serves.

An African proverb states, "For tomorrow belongs to the people who prepare for it today." That is just what MutualFirst is doing. As a well-capitalized, strong financial institution, MutualFirst and its loyal employees continue to look for ways to improve shareholder value.

Thank you for your continued support in MutualFirst Financial, Inc.

Sincerely,


David W. Heeter
President and CEO


## Vision

We help people live better lives.

## Values

## Character

As we strive for success, we must exercise the highest standard of ethics. We cannot succeed by dealing under the table or by making end-runs. Integrity is doing the right thing Always.

## Compassion

We must always consider the impact of our actions on employees, customers and shareholders in all decisions. We must respect the individual in conducting our business. Compassion builds loyalty in employees and customers.

## Class

Brand is everything! We must be known as a credible, competent financial service provider, helping people live better lives. This will be reflected in all activities including our advertising, facilities, all customer communications, and the professionalism of our staff.

## Competition

We have to want to win! We cannot have any players that just want to play in the game. Our drive must be to execute our strategy so well that we win the right to control our own destiny.


## Commission File Number 000-27905

MutualFirst Financial, Inc.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

110 E. Charles Street, Muncie, Indiana
(Address of principal executive offices)
Registrant's telephone number, including area code: (765) 747-2800
Securities Registered Pursuant to Section 12(b) of the Act:
Title of each class
Common Stock, par value $\$ .01$ per share
Name of each exchange on which registered
Nasdaq Global Market

Securities Registered Pursuant to Section 12(g) of the Act:
None
Indicate by checkmark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES $\square$ NO 区
Indicate by checkmark if the registrant is not required to file reports pursuant to Section 13 or Section 15 (d) of the Act. YES $\square$ NO 区
Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\mathbb{\boxtimes}$ NO $\square$

Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES $\square$ NO $\square$

Indicate by checkmark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K ( $\$ 229.405$ of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule $12 b-2$ of the Act.

Large accelerated filer $\square \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square \quad$ Smaller reporting company $\boxtimes$
(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). YES $\square$ NO $\boxtimes$
The aggregate market value of the voting and non-voting common equity held by non-affiliates, computed by reference to the last sale price of such stock on the Nasdaq Global Market as of June 30, 2010, the last business day of the registrant's most recently completed second fiscal quarter, was approximately $\$ 37.1$ million. (The exclusion from such amount of the market value of the shares owned by any person shall not be deemed an admission by the registrant that such person is an affiliate of the registrant.)

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of the latest practicable date. As of March 15, 2011, there were $6,985,087$ shares of the registrant's common stock outstanding.

PART III of Form 10-K-Portions of registrant's Proxy Statement for its 2011 Annual Meeting of Stockholders.

## Item 1. Business

## General

MutualFirst Financial, Inc., a Maryland corporation ("MutualFirst" or the "Company"), is the holding company of its wholly-owned subsidiary MutualBank, a federal savings bank ("MutualBank" or the "Bank"). The words "we," "our" and "us" in this Form 10-K refer to MutualFirst and MutualBank on a consolidated basis, unless indicated otherwise herein. At December 31, 2010, we had total assets of $\$ 1.4$ billion, loans of $\$ 978.9$ million, deposits of $\$ 1.1$ billion and stockholders' equity of $\$ 131.1$ million. Our executive offices are located at 110 E . Charles Street, Muncie, Indiana 47305-2400. Our common stock is traded on the Nasdaq Global Market under the symbol "MFSF." For more general information about our business and recent material transactions, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation - Introduction."

## Forward-Looking Statements

When used in this Form 10-K, future filings with the SEC, Company press releases or other public or stockholder communications and oral statements made with the approval of an authorized executive officer, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "intends" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties, including, among other things, (i) expected cost savings, synergies and other benefits from the Company's merger and acquisition activities might not be realized within the anticipated time frames or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected; (ii) changes in economic conditions, either nationally or in the Company's market areas; (iii) fluctuations in interest rates; (iv) the risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses; (v) the possibility of other-than-temporary impairments of securities held in the Company's securities portfolio; (vi) the Company's ability to access cost-effective funding; (vii) fluctuations in real estate values and both residential and commercial real estate market conditions; (viii) demand for loans and deposits in the Company's market areas; (ix) legislative or regulatory changes that adversely affect the Company's business; ( x ) monetary and fiscal policies of the Federal Reserve Board and the U.S. Government and other governmental initiatives affecting the financial services industry; (xi) results of examinations of the Company and the Bank by their regulators, including the possibility that the regulators may, among other things, require the Company to increase its allowance for loan losses or to write-down assets; (xii) potential regulatory actions or changes in supervisory policies by the federal agencies regulating the Company and the Bank; (xiii) the uncertainties arising from the Company's participation in the TARP Capital Purchase Program, including impacts on employee recruitment and retention and other business and practices, and uncertainties concerning the potential redemption by us of the U.S. Treasury's preferred stock investment under the program, including the timing of, regulatory approvals for, and conditions placed upon, any such redemption; (xiv) costs and effects of litigation, including settlements and judgments; and (xv) competition. The Company wishes to advise readers that the factors listed above could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

The Company does not undertake and specifically declines any obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of unanticipated events.

## Market Area

We are a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We are headquartered in Muncie, Indiana and we offer our financial services through 33 full service retail financial center offices in Delaware, Elkhart, Grant, Kosciusko, Randolph, St. Joseph and Wabash counties. MutualBank also has trust offices in Carmel and Crawfordsville, Indiana and a loan origination office in New Buffalo, Michigan. We also originate mortgage loans in the counties contiguous to these counties, and we have historically originated indirect consumer loans throughout Indiana. See "Lending Activities -Consumer and Other Lending."

MutualBank operates its 33 full service retail financial center offices in Indiana where the unemployment rate has exceeded the federal and state unemployment rates. At the end of 2009 portions of the unemployment rate (not seasonally adjusted) was $9.7 \%$ and at the end of 2010 was $9.1 \%$ at the federal and state level. Our footprint had an unemployment rate of $11.9 \%$ and $10.6 \%$ at those respective dates. While our footprint has had a higher unemployment rate than the US and State average, we saw a decline in 2010. Our markets are experiencing new jobs in the railroad industry and alternative energy technology and jobs in the auto and recreational vehicles have improved since the beginning of the recession.

## Competition

We face strong competition from other banks, credit unions, mortgage bankers and finance companies in originating commercial, real estate and other loans and in attracting deposits. Our wealth management division faces strong competition from other banks, brokerage firms, financial advisers and trust companies. We attract deposits primarily through our branch network. Competition for deposits comes principally from local banks and credit unions, but also comes from the availability of other investment opportunities, including mutual funds. We compete for deposits by offering superior service and a variety of deposit accounts at competitive rates.

## Internet Website and Information

The Company maintains a website at www.bankwithmutual.com - "Resources." The information contained on that website is not included as part of or incorporated by reference into this Form $10-\mathrm{K}$. The Company's filings with the SEC are available on that website and also are available on the SEC website at sec.gov - "Search for Company Filings."

## Lending Activities

General. Our loans carry either a fixed- or an adjustable-rate of interest. At December 31, 2010, our net loan portfolio totaled $\$ 989.4$ million, which constituted $70.3 \%$ of our total assets.

Loans up to $\$ 600,000$ may be approved by certain individual loan officers. Loans in excess of $\$ 600,000$, but not in excess of $\$ 1.2$ million, may be approved by one Executive Loan Committee member along with one other loan officer to the total of their combined individual lending authority. Loans not to exceed $\$ 3.0$ million, to a borrower whose aggregate debt is not greater than $\$ 5.0$ million, may be approved by a majority vote of the Executive Loan Committee. All loans in excess of $\$ 3.0$ million and loans of any amount to a borrower whose aggregate debt will exceed $\$ 5.0$ million must be approved by the Board of Directors. The aggregate limit may be increased or decreased by guidance by the Board for a specific borrower.

At December 31, 2010, the maximum amount that we could lend to any one borrower and the borrower's related entities was approximately $\$ 19.9$ million. As of December 31, 2010, our largest lending relationship to a single borrower or group of related borrowers consisted of five loans with a total commitment of $\$ 8.0$ million, all of which was outstanding at year-end. All of the loans in this relationship are secured by commercial real estate and guaranteed by the principal. Each of these loans to this group of borrowers was current and performing in accordance with its terms at December 31, 2010.

Major loan customers. Our five largest lending relationships (the largest detailed in the paragraph above) are with commercial borrowers and total $\$ 33.0$ million outstanding and $\$ 33.6$ million committed, in the aggregate, or $3.3 \%$ of our $\$ 1.0$ billion gross loan portfolio at December 31, 2010. The other four relationships consist of a commitment of $\$ 6.9$ million, $\$ 6.8$ outstanding, secured primarily by commercial real estate; $\$ 6.8$ million committed and outstanding secured primarily by commercial real estate; $\$ 6.4$ million committed with $\$ 3.2$ million outstanding for an unsecured loan; and $\$ 5.6$ million committed and outstanding secured primarily by commercial real estate. As of December 31, 2010, all of these loans were performing as agreed and $\$ 5.4$ million were listed as substandard assets.
The following table presents information concerning the composition of our loan portfolio in dollar amounts and in percentages as of the dates indicated.

|  | December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  | 2009 |  |  |  | 2008 |  |  |  | 2007 |  |  |  | 2006 |  |  |  |
|  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |  |
|  |  |  |  |  |  |  |  |  |  | (Dollars in | thou | ands) |  |  |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 468,502 | ${ }^{(1)}$ | 46.38\% | \$ | 480,832 | (2) | 44.60\% | \$ | 521,364 | ${ }^{(3)}$ | 46.11\% | \$ | 431,018 | (4) | 53.02\% | \$ | 433,123 | (5) | 53.01\% |
| Commercial |  | 199,517. |  | 19.75 |  | 206,944 |  | 19.20 |  | 253,391 |  | 22.41 |  | 86,045 |  | 10.58 |  | 78,985 |  | 7.82 |
| Construction and development |  | 49,803 |  | 4.93 |  | 53,045 |  | 4.92 |  | 12,232 |  | 1.08 |  | 13,560 |  | 1.67 |  | 14,451 |  | 1.43 |
| Total real estate loans |  | 717,822 |  | 71.06 |  | 740,821 |  | 68.72 |  | 786,987 |  | 69.60 |  | 530,623 |  | 65.28 |  | 526,559 |  | 52.12 |
| Other Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 16,047 |  | 1.59 |  | 18,848 |  | 1.75 |  | 22,715 |  | 2.01 |  | 22,917 |  | 2.82 |  | 31,336 |  | 3.10 |
| Residential |  | 103,566 |  | 10.25 |  | 107,046 |  | 9.93 |  | 111,799 |  | 9.89 |  | 72,388 |  | 8.90 |  | 68,597 |  | 6.79 |
| Boat/RVs |  | 102,015 |  | 10.10 |  | 127,244 |  | 11.80 |  | 126,812 |  | 11.22 |  | 125,621 |  | 15.45 |  | 117,632 |  | 11.64 |
| Other |  | 6,157 |  | 0.61 |  | 6,650 |  | 0.62 |  | 7,066 |  | 0.62 |  | 4,585 |  | 0.56 |  | 5,408 |  | 0.54 |
| Total consumer loans |  | 227,785 |  | 22.55 |  | 259,788 |  | 24.10 |  | 268,392 |  | 23.74 |  | 225,511 |  | 27.74 |  | 222,973 |  | 22.07 |
| Commercial business loans |  | 64,611 |  | 6.40 |  | 77,384 |  | 7.18 |  | 75,290 |  | 6.66 |  | 56,764 |  | 6.98 |  | 67,476 |  | 6.68 |
| Total other loans |  | 292,396 |  | 28.94 |  | 337,172 |  | 31.28 |  | 343,682 |  | 30.40 |  | 282,275 |  | 34.72 |  | 290,449 |  | 28.75 |
| Total loans receivable, gross |  | 1,010,218 |  | 100.00\% |  | 1,077,993 |  | 100.00\% |  | 1,130,669 |  | $\underline{100.00 \%}$ |  | 812,898 |  | $\underline{100.00 \%}$ |  | 817,008 |  | 80.87\% |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Undisbursed portion of loans |  | 7,212 |  |  |  | 2,546 |  |  |  | 4,372 |  |  |  | 3,984 |  |  |  | 5,520 |  |  |
| Deferred loan fees and costs |  | $(2,750)$ |  |  |  | $(3,182)$ |  |  |  | $(3,484)$ |  |  |  | $(3,519)$ |  |  |  | $(3,623)$ |  |  |
| Allowance for losses |  | 16,372 |  |  |  | 16,414 |  |  |  | 15,107 |  |  |  | 8,352 |  |  |  | 8,156 |  |  |
| Total loans receivable, net | \$ | 989,384 |  |  | \$ | 1,062,215 |  |  | \$ | 1,114,674 |  |  | \$ | 804,081 |  |  | \$ | 806,955 |  |  |

${ }^{(1)}$ Includes loans held for sale of $\$ 10.5$ million.
${ }^{(2)}$ Includes loans held for sale of $\$ 2.5$ million.
${ }^{(3)}$ Includes loans held for sale of $\$ 1.5$ million.
${ }^{(4)}$ Includes loans held for sale of $\$ 1.6$ million.
${ }^{(5)}$ Includes loans held for sale of $\$ 1.3$ million.
The following table shows the composition of our loan portfolio by fixed- and adjustable-rate at the dates indicated.

|  | December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  | 2009 |  |  |  | 2008 |  |  |  | 2007 |  |  |  | 2006 |  |  |  |
|  |  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |  | Amount |  | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed-Rate Loans: <br> Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 270,782 | (1) | 26.80\% | \$ | 257,044 | (2) | 23.84\% | \$ | 261,969 | (3) | 23.17\% | \$ | 254,235 | (4) | 31.28\% | \$ | 271,405 | (s) | 33.22\% |
| Commercial |  | 114,806 |  | 11.36 |  | 117,108 |  | 10.86 |  | 118,323 |  | 10.46 |  | 20,861 |  | 2.57 |  | 13,896 |  | 1.70 |
| Construction and development |  | 11,982 |  | 1.19 |  | 14,528 |  | 1.35 |  | 9,724 |  | 0.86 |  | 10,197 |  | 1.25 |  | 8,310 |  | 1.02 |
| Total real estate loans |  | 397,570 |  | 39.35 |  | 388,680 |  | 36.06 |  | 390,016 |  | 34.49 |  | 285,293 |  | 35.10 |  | 293,611 |  | 35.94 |
| Consumer |  | 180,749 |  | 17.89 |  | 215,434 |  | 19.98 |  | 229,326 |  | 20.28 |  | 198,068 |  | 24.37 |  | 192,715 |  | 23.59 |
| Commercial business |  | 27,999 |  | 2.77 |  | 40,025 |  | 3.71 |  | 37,865 |  | 3.35 |  | 19,842 |  | 2.44 |  | 27,093 |  | 3.32 |
| Total fixed-rate loans |  | 606,318 |  | 60.02 |  | 644,139 |  | 59.75 |  | 657,207 |  | 58.13 |  | 503,203 |  | 61.90 |  | 513,419 |  | 62.84 |
| Adjustable-Rate Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 197,720 |  | 19.57 | \$ | 223,788 |  | 20.76 | \$ | 259,395 |  | 22.94 | \$ | 176,783 |  | 21.75 | \$ | 161,718 |  | 19.79 |
| Commercial |  | 84,711 |  | 8.39 |  | 89,836 |  | 8.33 |  | 135,068 |  | 11.95 |  | 65,154 |  | 8.02 |  | 65,089 |  | 7.97 |
| Construction and development |  | 37,821 |  | 3.74 |  | 38,517 |  | 3.57 |  | 2,508 |  | 0.22 |  | 3,363 |  | 0.41 |  | 6,141 |  | 0.75 |
| Total real estate loans |  | 320,252 |  | 31.70 |  | 352,141 |  | 32.67 |  | 396,971 |  | 35.11 |  | 245,300 |  | 30.18 |  | 232,948 |  | 28.51 |
| Consumer |  | 47,036 |  | 4.66 |  | 44,354 |  | 4.11 |  | 39,066 |  | 3.46 |  | 27,443 |  | 3.38 |  | 30,258 |  | 3.70 |
| Commercial business |  | 36,612 |  | 3.62 |  | 37,359 |  | 3.47 |  | 37,425 |  | 3.31 |  | 36,922 |  | 4.54 |  | 40,383 |  | 4.94 |
| Total adjustable-rate loans |  | 403,900 |  | 39.98 |  | 433,854 |  | 40.25 |  | 473,462 |  | 41.87 |  | 309,665 |  | 38.10 |  | 303,589 |  | 37.16 |
| Total loans |  | 1,010,218 |  | 100.00\% |  | 1,077,993 |  | 100.00\% |  | 1,130,669 |  | 100.00\% |  | 812,868 |  | 100.00\% |  | 817,008 |  | $\underline{100.00 \%}$ |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Undisbursed portion of loans |  | 7,212 |  |  |  | 2,546 |  |  |  | 4,372 |  |  |  | 3,984 |  |  |  | 5,520 |  |  |
| Deferred loan fees and costs |  | $(2,750)$ |  |  |  | $(3,182)$ |  |  |  | $(3,484)$ |  |  |  | $(3,519)$ |  |  |  | $(3,623)$ |  |  |
| Allowance for losses |  | 16,372 |  |  |  | 16,414 |  |  |  | $15,107$ |  |  |  | 8,352 |  |  |  | 8,156 |  |  |
| Total loans receivable, net |  | 989,384 |  |  | \$ | 1,062,215 |  |  | \$ | 1,114,674 |  |  | \$ | 804,081 |  |  | \$ | 806,955 |  |  |

${ }^{(1)}$ Includes loans held for sale of $\$ 10.5$ million.
${ }^{(2)}$ Includes loans held for sale of $\$ 2.5$ million.
${ }^{(3)}$ Includes loans held for sale of $\$ 1.5$ million.
${ }^{(4)}$ Includes loans held for sale of $\$ 1.6$ million. ${ }^{(5)}$ Includes loans held for sale of $\$ 1.3$ million.
The following schedule illustrates the contractual maturity of our loan portfolio at December 31,2010. Mortgages that have adjustable or renegotiable interest rates are shown as maturing in the period during which the contract is due. The total amount of loans due after December 31, 2011 that have predetermined interest rates is $\$ 431.2$ million,
and the total amount of loans due after such date which have floating or adjustable interest rates is $\$ 469.2$ million. The schedule does not reflect the effects of possible prepayments or enforcement of due-on-sale clauses.

$$
\begin{aligned}
& \begin{array}{l}
\text { Due During Years } \\
\text { Ending December 31, } \\
2011^{(2)} \\
2012 \\
2013 \\
2014 \text { and } 2015 \\
2016 \text { to } 2017 \\
2018 \text { to } 2032 \\
2033 \text { and following } \\
\text { Total }
\end{array}
\end{aligned}
$$

${ }^{(1)}$ Does not include mortgage loans held for sale.
${ }^{(2)}$ Includes demand loans, loans having no stated maturity and overdraft loans.

One- to Four-Family Residential Real Estate Lending. We originate loans secured by first mortgages on owner-occupied, one- to four-family residences in our market areas for purchase, refinance and construction purposes. At December 31, 2010, these loans totaled $\$ 468.5$ million, or $46.4 \%$ of our gross loan portfolio.

We generally underwrite and document our one- to four-family loans based on the loan applicant's employment and credit history and the appraised value of the subject property, consistent with FHLMC secondary market standards or other prudent underwriting guidelines. For loans with a loan-to-value ratio in excess of $80 \%$, we generally require private mortgage insurance to reduce our exposure to below $80 \%$. Properties securing our oneto four-family loans are appraised by independent state licensed fee appraisers approved by the Bank's Board of Directors. We require borrowers to obtain title insurance in the amount of their mortgage. Hazard insurance and flood insurance, if necessary, are required in an amount of the lesser of the value of the property improvements or our mortgage amount.

We originate one- to four-family mortgage loans on either a fixed- or adjustable-rate basis, and, generally maintain a tax or insurance escrow account for these loans. Our pricing strategy for mortgage loans includes setting interest rates that are competitive with the secondary market and other local financial institutions and are consistent with our internal needs. Adjustable-rate mortgage or ARM loans are offered with initial rate terms between one and ten years. After the initial period, the interest rate for each ARM loan adjusts annually for the remainder of the term of the loan using a margin over the standard one-year treasury index. During fiscal 2010, we originated $\$ 26.1$ million of one- to four-family ARM loans and $\$ 157.3$ million of one- to four-family fixed-rate mortgage loans. By way of comparison, during fiscal 2009, we originated $\$ 31.5$ million of one- to four-family ARM loans and $\$ 218.5$ million of one- to four-family fixed-rate mortgage loans.

Fixed-rate loans secured by one- to four-family residences have contractual maturities of up to 30 years and are generally fully amortizing, with payments due monthly. A majority of loans with fixed rate maturities in excess of 15 years are sold on the secondary market. Some are retained to meet portfolio needs consistent with balance sheet objectives. These loans normally remain outstanding, however, for a substantially shorter period of time because of home sales, refinancing and other prepayments. A significant change in interest rates could alter considerably the average life of a residential loan in our portfolio. Our one- to four-family loans are generally not assumable, do not contain prepayment penalties and do not permit negative amortization of principal. Most are written using underwriting guidelines which make them saleable in the secondary market. At December 31, 2010, our fixed-rate one- to four-family mortgage loan portfolio totaled $\$ 270.8$ million, or $26.8 \%$ of our gross loan portfolio.

Our one- to four-family residential ARM loans are fully amortizing loans with contractual maturities of up to 30 years, with payments due monthly. Our ARM loans generally provide for specified minimum and maximum interest rates, with a lifetime cap and floor, and a periodic adjustment on the interest rate over the rate in effect on the date of origination. As a consequence of using caps, the interest rates on these loans may not be as rate sensitive as our cost of funds. In order to remain competitive in our market areas, we sometimes originate ARM loans at initial rates below the fully indexed rate. ARM loans generally pose different credit risks than fixed-rate loans, primarily because as interest rates rise, the borrower's payment rises, increasing the potential for default. Our payment history for ARM loans has not been substantially different from fixed rate loans. See "Asset Quality -Non-performing Assets" and "-Classified Assets." At December 31, 2010, our one- to four-family ARM loan portfolio totaled $\$ 197.7$ million, or $19.6 \%$ of our gross loan portfolio.

Construction-permanent loans on one- to four-family residential properties are obtained through referral business with builders, from walk-in customers and through referrals from realtors and architects. The applicant must submit complete plans, specifications and costs of the project to be constructed, which, along with an independent appraisal, are used to determine the value of the subject property. Loans are based on the lesser of the current appraised value and/or the cost of construction, including the land and the building. We generally conduct regular inspections of the construction project being financed. Residential construction loans are done with one closing for both the construction period and the long term financing. Loans are generally granted with a construction period between 6 and 12 months. During the construction phase, the borrower generally pays interest only on a monthly basis, and the loan is automatically converted to amortizing payments upon completion of the construction. Single family construction loans with loan-to-value ratios over $80 \%$ usually require private mortgage insurance.

Commercial Real Estate Lending. We offer a variety of multi-family and commercial real estate (CRE) loans for acquisition, renovation or construction. These loans are secured by the real estate and improvements financed and the collateral ranges from industrial and commercial buildings to churches, office buildings and multifamily housing complexes. At December 31, 2010, multi-family and commercial real estate loans totaled \$199.5 million, or $19.8 \%$ of our gross loan portfolio.

Our loans secured by multi-family and commercial real estate are originated with either a fixed or adjustable interest rate. The interest rate on adjustable-rate loans is based on a variety of indices, generally determined through negotiation with the borrower. Loan-to-value ratios on our multi-family and commercial real estate loans typically do not exceed $80 \%$ of the current appraised value of the property securing the loan. These loans typically require monthly payments, may not be fully amortizing and generally have maximum maturities of 25 years. Developmental loans are secured by real estate and repaid by the sale of lots.

Loans secured by multi-family and commercial real estate are underwritten based on the income producing potential of the property and the financial strength of the borrower. For income producing properties, net operating income must be sufficient to cover the payments related to the outstanding debt. Owner-occupied CRE loans are underwritten based on the borrower's ability to generate cash flow sufficient to repay the loan. We may require personal guarantees of the borrowers in addition to the real estate as collateral for such loans. We also generally require an assignment of rents or leases in order to be assured that the cash flow from the real estate can be used to repay the debt. Appraisals on properties securing multi-family and commercial real estate loans are performed by independent state licensed fee appraisers approved by MutualBank's Board of Directors. See "Loan Originations, Purchases, Sales and Repayments" in this Item 1. In order to monitor the adequacy of cash flows on CRE loans, the borrower is required to provide periodic financial information.

Loans secured by multi-family and commercial real estate are generally larger and involve a greater degree of credit risk than one- to four-family residential mortgage loans. Multi-family and commercial real estate loans typically involve large balances to single borrowers or groups of related borrowers. Because payments on loans secured by multi-family and commercial real estate are often dependent on the successful operation or management of the properties, repayment of such loans may be subject to adverse conditions in the real estate market or the economy. If the cash flow from the project is reduced, or if leases are not obtained or renewed, the borrower's ability to repay the loan may be impaired. See "Asset Quality - Non-performing Assets" in this Item 1.

Construction and Development Lending. MutualBank makes a variety of commercial loans for the purpose of construction or development of commercial and residential real estate. Residential development loans are typically located within our market areas and are granted to developers and builders with previous lending experience with MutualBank. Financing of a development may include funding of land acquisition and development costs for lots as well as individual construction loans for speculative or pre-sold homes. We also provide construction-permanent financing for owner-occupied commercial properties for our business customers in our market areas as well as some income producing property to established borrowers. We have a limited number of commercial real estate development loans. At December 31, 2010, we had $\$ 49.8$ million in construction and development loans outstanding, representing $4.9 \%$ of our gross loan portfolio.

Loans financing land development may include funding the acquisition of the land, the infrastructure and lot sales. Maximum loan amount should not exceed $75 \%$ of the appraised value and projected lot sales should show full payout within 24-36 months of each phase being financed. Where the development loan is to be repaid through lot sales to third parties, the loan should be paid in full when no more than $80 \%$ of the lots in the phase or development are sold. Release prices should not be less than $85 \%$ of the net sales proceeds, or $125 \%$ of the original committed amount per lot, whichever is greater.

Construction financing should be supported by prints and specs, and an appraisal by an approved appraiser. Construction draws should be supported by a detailed list of work completed, and where appropriate, lien waivers from all contractors. All construction loans should have a maturity date with a written end financing commitment. We also provide end financing to qualified borrowers. Our maximum advance on residential pre sold and owner occupied commercial loans is $80 \%$ of appraised value.

Because of the uncertainties inherent in estimating construction and development costs and the market for the project upon completion, it is difficult to evaluate accurately the total loan funds required to complete a project, the related loan-to-value ratios and the likelihood of ultimate success of the project. These loans also involve many of the same risks discussed above regarding multi-family and commercial real estate loans and tend to be more sensitive to general economic conditions than many other types of loans. Current economic conditions in our market areas could cause borrowers to be unable to repay development loans due to reduced ability to market the properties consistent with original pro-forma estimates.

Consumer and Other Lending. Consumer loans generally have shorter terms to maturity and carry higher rates of interest than residential mortgage loans, which reduces our exposure to interest rate risk on those loans,. In addition, consumer loan products help to expand and create stronger ties to our customer base by increasing the number of customer relationships and providing cross-marketing opportunities. We offer a variety of secured consumer loans, including home equity and lines of credit, home improvement, auto, boat and recreational vehicle loans, and loans secured by savings deposits. We also offer a limited amount of credit card and unsecured loans. We originate our consumer loans both in our market area through our Financial Centers and throughout Indiana with some customers residing in contiguous states through our indirect lending program. We employ credit scoring models for all consumer loan applications. These models evaluate credit and application attributes, with a review of the borrower's employment and credit history and an assessment of the borrower's ability to repay the loan. Consumer loans may entail greater risk than one- to four-family residential mortgage loans, especially consumer loans secured by rapidly depreciable assets, such as automobiles, boats and recreational vehicles. In these cases, any repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance. As a result, consumer loan collections are dependent on the borrower's continuing financial stability and, thus, are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. At December 31, 2010 , our consumer loan portfolio totaled $\$ 227.8$ million, or $22.6 \%$ of our gross loan portfolio.

At December 31, 2010, our residential consumer loans, including home equity lines of credit and home improvement loans, totaled $\$ 103.6$ million, or $10.3 \%$ of our gross loan portfolio. These loans may be originated in amounts, together with the amount of the existing first mortgage, of up to $100 \%$ of the value of the property securing the loan. The term to maturity on our home equity and home improvement loans may be up to 15 years. Most home equity lines of credit have à maximum term to maturity of 20 years and require a minimum monthly payment based on the outstanding loan balance per month, which amount may be re-borrowed at any time. A limited number of home equity lines of credit are approved with monthly payments of accrued interest only. Other consumer loan terms vary according to the type of collateral, length of contract and creditworthiness of the borrower.

At December 31, 2010, auto loans totaled $\$ 16.0$ million, or $1.6 \%$ of our gross loan portfolio. Auto loans may be written for up to six years and usually have a fixed rate of interest. Loan-to-value ratios are up to $100 \%$ of the MSRP or $120 \%$ of invoice for new autos and $110 \%$ of value on used cars, based on valuation from official used car guides. Loans for boats and recreational vehicles totaled $\$ 102.0$ million at December 31, 2010, or $10.1 \%$ of our gross loan portfolio. At December 31, 2009, we suspended originations of boat and recreational vehicle loans from indirect sources. Our total outstanding in the indirect portfolio at that time was $\$ 126.6$ million. As of December 31, 2010, we decided to reenter the indirect boat and recreational vehicle market using dealers with whom with previously we have had strong relationships. The new loans will be underwritten with tighter underwriting standards; including larger down payments, lower LTV ratios, and higher credit score minimums. Approximately $84.8 \%$ of our auto, boat and recreational vehicle loans at December 31,2010 were originated indirectly through dealers and retailers. We generally buy indirect auto loans on a rate basis, paying the dealer a cash payment for loans with an interest rate in excess of the rate we require. This premium is amortized over the remaining life of the loan. As specified in written agreements with these dealers, prepayments or delinquencies are charged to future amounts owed to that dealer, with no dealer reserve or other guarantee of payment if the dealer stops doing business with us.

Commercial Business Lending. At December 31, 2010, commercial business loans totaled $\$ 64.6$ million, or $6.4 \%$ of our gross loan portfolio. Most of our commercial business loans have been extended to finance businesses in our market area. Credit accommodations extended include lines of credit for working capital needs, term loans to purchase capital goods and real estate, development lending to foster residential, business and community growth and agricultural lending for inventory and equipment financing.

Our commercial business lending policy includes credit file documentation and analysis of the borrower's background, capacity to repay the loan, the adequacy of the borrower's capital and collateral as well as an evaluation of other conditions affecting the borrower. Analysis of the borrower's past, present and future cash flows also is an important aspect of our credit analysis. We may obtain personal guarantees on our commercial business loans. Nonetheless, these loans are believed to carry higher credit risk than residential loans. Unlike residential mortgage loans, commercial business loans are typically made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial business loans may substantially depend on the success of the business itself (which, in turn, often depends in part upon general economic conditions). Our commercial business loans are usually secured by business assets. However, the collateral securing the loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

The terms of loans extended on the security of machinery and equipment are based on the projected useful life of the machinery and equipment, generally not to exceed seven years. Lines of credit generally are available to borrowers for up to 13 months, and may be renewed by us after an annual review of current financial information.

We issue a few financial-based standby letters of credit which are offered at competitive rates and terms and are generally on a secured basis. We continue to expand our volume of commercial business loans.

## Loan Originations, Purchases, Sales and Repayments

We originate loans through referrals from real estate brokers and builders, our marketing efforts, and our existing and walk-in customers. Historically, we have originated many of our consumer loans through relationships with dealerships. While we originate both adjustable-rate and fixed-rate loans, our ability to originate loans depends upon customer demand for loans in our market areas. Demand is affected by local competition and the interest rate environment. During the last several years, due to low market rates of interest, our dollar volume of fixed-rate, oneto four-family loans has exceeded the dollar volume of the same type of adjustable-rate loans. As part of our interest rate risk management efforts, we have from time to time sold our fixed rate, one- to four-family residential loans. We have also purchased adjustable rate one- to four-family residential and commercial real estate loans.

In periods of economic uncertainty, the ability of financial institutions, including us, to originate or purchase large dollar volumes of loans may be substantially reduced or restricted, with a resultant decrease in interest income.

The Company originates consumer loans in Indiana and continguous states through our indirect lending program. The indirect lending consumer portfolio consists of loans for autos, boats and recreational vehicles. Indirect consumer loan originations decreased by $\$ 28.1$ million in 2010 as management made a decision to temporarily suspend origination of all indirect lending, except for auto, due to the current risk associated with this type of lending and the economy. As of December 31, 2010, the indirect lending program was revived as the Company reached the desired portfolio reduction intended for strategic risk management and now wants to renew production to keep the portfolio at the current level. Although the indirect lending program will start loan production again, the underwriting standards have been tightened; including higher down payments, lower LTVs and higher credit score minimums.

During the year ended December 31, 2010, we sold $\$ 82.8$ million of one- to four-family mortgage loans on the secondary market to FHLMC. As part of our interest rate risk management, the Company chose to sell these loans and recognized a gain on sale of $\$ 2.3$ million. We did not purchase any residential or commercial real estate loans during 2010.

The following table shows our loan origination, purchase, sale and repayment activities for the years indicated.

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Originations by type: |  |  |  |  |  |  |
| Adjustable rate: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| One- to four-family | \$ | 26,059 | \$ | 31,542 | \$ | 33,083 |
| Commercial real estate |  | 3,391 |  | 7,713 |  | 7,132 |
| Construction and development |  | 336 |  | 1,138 |  | 5,617 |
| Non-real-estate: |  |  |  |  |  |  |
| Consumer |  | 754 |  | 317 |  | 43 |
| Commercial business |  | 620 |  | 1,322 |  | 2,061 |
| Total adjustable-rate |  | 31,160 |  | 42,088 |  | 49,259 |
| Fixed rate: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| One- to four-family |  | 157,283 |  | 218,546 |  | 78,040 |
| Commercial real estate |  | 11,620 |  | 16,536 |  | 12,737 |
| Construction and development |  | 1,940 |  | 7,382 |  | 9,171 |
| Non-real-estate: |  |  |  |  |  |  |
| Consumer |  | 12,569 |  | 39,745 |  | 42,465 |
| Commercial business |  | 6,380 |  | 9,447 |  | 5,409 |
| Total fixed-rate |  | 189,792 |  | 293,100 |  | 149,874 |
| Total loans originated |  | 220,952 |  | 335,188 |  | 199,133 |
| Purchases: ${ }^{(1)}$ |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| One- to four-family |  | - |  | - |  | 213,441 |
| Commercial |  | - |  | - |  | 93,479 |
| construction or development |  | - |  | - |  | 1,770 |
| Non-real-estate: |  |  |  |  |  |  |
| Consumer |  | - |  | - |  | 9,677 |
| Commercial business |  | - |  | - |  | 75,496 |
| Total loans purchased |  | - |  | - |  | 393,863 |
|  |  |  |  |  |  |  |
| Sales and Repayments: |  |  |  |  |  |  |
| Sales: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| One- to four-family |  | 82,796 |  | 160,019 |  | 92,914 |
| Total loans sold |  | 82,796 |  | 160,019 |  | 92,914 |
| Principal repayments |  | 217,549 |  | 231,254 |  | 179,187 |
| Total reductions |  | 300,345 |  | 391,273 |  | 272,101 |
| Increase (decrease) in other items, net |  | (1,400) |  | 2,409 |  | $(3,124)$ |
| Net increase (decrease) | \$ | (80,793) | \$ | $(53,676)$ | \$ | 317,771 |

${ }^{(1)}$ Does not include market value adjustment for loans related to acquisitions of branches from other financial institutions.
${ }^{(2)}$ Includes $\$ 385.3$ million of loans acquired as part of the Company's acquisition of MFB.

## Asset Quality

When a borrower fails to make a payment on a mortgage loan on or before the default date, a late charge and delinquency notice is mailed. All delinquent accounts are reviewed by a collector, who attempts to cure the delinquency by contacting the borrower once the loan is 30 days past due. If the loan becomes 30 days delinquent, the collector will generally contact the borrower by phone or send a letter to the borrower in order to identify the reason for the delinquency. Once the loan becomes 60 days delinquent, the borrower is asked to pay the delinquent
amount in full, or establish an acceptable repayment plan to bring the loan current. Prior to foreclosure a drive-by inspection is made to determine the condition of the property. If the account becomes 120 days delinquent, and an acceptable repayment plan has not been agreed upon, a collection officer will generally refer the account to legal counsel, with instructions to prepare a notice of intent to foreclose. The notice of intent to foreclose allows the borrower up to 30 days to bring the account current. During this 30 day period, the collector may accept a repayment plan from the borrower which would bring the account current prior to foreclosure. The Bank will suspend foreclosure activities when directed by government sponsored entities or the Bank's regulator; however this has not been requested in the past or at the present time.

For consumer loans, a similar process is followed, with the initial written contact being made once the loan is 20 days past due.

Commercial loan relationships exceeding $\$ 250,000$ are reviewed on a regular basis by the commercial credit department. Larger relationships are monitored through a system of internal and external loan review. All relationships that are deemed to warrant special attention are monitored at least quarterly. Individual commercial officers maintain communication with borrowers and recommend action plans to a Loan Quality Review committee which meets monthly to discuss credits graded Special Mention or worse. The Asset Classification committee meets quarterly and establishes specific reserves for losses on relationships that are deemed to be under-collateralized and at risk of continued non-payment. Collection and loss mitigation efforts are a cooperative effort between the Commercial Loan Department and the Risk Management Division.

Delinquent Loans. As of December 31, 2010, our total loans delinquent for 60 to 89 days was $\$ 7.7$ million or $0.77 \%$ of total loans. The following table sets forth, as of December 31, 2010, our loans delinquent for 60 to 89 days by type, number, amount and percentage of type.

Loans Delinquent For:

| Loans Delinquent For: |  |  |
| :---: | :---: | :---: |
|  | 60-89 Days |  |
| Number | Amount | Percent |

(Dollars in thousands)

| Real Estate: |  |  |  |  |
| :--- | ---: | ---: | ---: | :--- |
| One- to four-family | 55 | $\$$ | 4,367 | $0.93 \%$ |
| Commercial | 3 | 139 | 0.07 |  |
| Construction and development | 1 | 205 | 0.41 |  |
| Consumer | 118 | 2,845 | 1.25 |  |
| Commercial business | 5 | 173 | 0.27 |  |
| Total | 182 | $\$$ | 7,729 | $0.77 \%$ |

As of December 31, 2009, our total loans delinquent for 60 to 89 days was $\$ 7.9$ million or $.74 \%$ of total loans.

Non-performing Assets. The table below sets forth the amounts and categories of non-performing assets in our loan portfolio at the dates indicated. Generally, loans are placed on non-accrual status when the loan becomes more than 90 days delinquent or when collection of interest becomes doubtful. Foreclosed assets owned include assets acquired in settlement of loans.

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Non-accruing loans: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 12,012 | \$ | 14,617 | \$ | - 7,917 | \$ | 2,997 | \$ | 2,762 |
| Commercial real estate |  | 6,040 |  | 8,986 |  | 7,723 |  | 2,656 |  | 356 |
| Construction and development |  | 7,399 |  | - |  | - |  | - |  | - |
| Consumer |  | 3,713 |  | 3,610 |  | 1,851 |  | 1,294 |  | 983 |
| Commercial business |  | 1,019 |  | 1,873 |  | 2,507 |  | 2,002 |  | 1,468 |
| Total |  | 30,183 |  | 29,086 |  | 19,998 |  | 8,949 |  | 5,569 |
| Accruing loans delinquent 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | 1,449 |  | 1,861 |  | 1,284 |  | - |  | - |
| Commercial real estate |  | - |  | - |  | 189 |  | 1,421 |  | - |
| Construction and development |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | 97 |  | 73 |  | - |  | - |  | - |
| Commercial business |  | - |  | - |  | - |  | - |  | - |
| Total |  | 1,546 |  | 1,934 |  | 1,473 |  | 1,421 |  |  |
| Restructured loans |  | 7,100 |  | 1,563 |  | 293 |  | 107 |  | 111 |
| Total nonperforming loans |  | 38,829 |  | 32,583 |  | 21,764 |  | 10,477 |  | 5,680 |
| Foreclosed assets: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | 2,645 |  | 3,483 |  | 1,786 |  | 927 |  | 947 |
| Commercial real estate |  | 2,288 |  | 1,941 |  | 1,193 |  | 437 |  | 326 |
| Construction and development |  | 97 |  | - |  | - |  | - |  | - |
| Consumer |  | 1,078 |  | 1,927 |  | 1,861 |  | 1,137 |  | 1,322 |
| Commercial business |  | 19 |  | - |  | - |  | - |  | - |
| Total |  | 6,127 |  | 7,351 |  | 4,840 |  | 2,501 |  | 2,595 |
| Non-performing investments |  | - |  | 100 |  | - |  | - |  | - |
| Total non-performing assets | \$ | 52,056 | \$ | 40,034 | \$ | 26,604 | \$ | 12,978 | \$ | 8,275 |
| Total as a percentage of total assets |  | 3.20\% |  | 2.86\% |  | 1.92\% |  | 1.35\% |  | 0.86\% |

For the year ended December 31, 2010, gross interest income that would have been recorded had the nonaccruing loans been current in accordance with their original terms amounted to $\$ 1.9$ million. The amount included in interest income on these loans for the year ended December 31, 2010, was $\$ 783,000$.

See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation Financial Condition at December 31, 2010 Compared to December 31, 2009 -Delinquencies and Non-performing Assets" for more information on nonperforming assets.

Other Loans of Concern. In addition to the non-performing assets set forth in the table above, as of December 31, 2010, there was an aggregate of $\$ 9.3$ million in loans with respect to which known information about the possible credit problems of the borrowers have caused management to have doubts as to the abilities of the borrowers to comply with present loan repayment terms and which may result in the future inclusion of such items in the non-performing asset categories. Due to current economic conditions, we have seen an increase in the amount of these loans during 2010. These loans have been considered in management's determination of the adequacy of our allowance for loan losses. Management reviews each of these relationships at least quarterly to determine if further downgrades and specific loan reserves are prudent. Included in the $\$ 9.3$ million above are ten commercial real estate loans totaling $\$ 5.8$ million, four construction and development loans totaling $\$ 2.1$ million and two residential mortgage loans totaling $\$ 1.4$ million. Loans of $\$ 6.6$ million had corresponding specific loan loss reserves established of $\$ 790,000$ and the majority of these loans were current as of December 31, 2010.

Classified Assets. Federal regulations provide for the classification of loans and other assets, such as debt and equity securities considered by the OTS to be of lesser quality, as "substandard," "doubtful" or "loss." An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

When an insured institution classifies problem assets as either substandard or doubtful, it may establish general allowances for loan losses in an amount deemed prudent by management and approved by the board of directors. General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When an insured institution classifies problem assets as "loss," it is required either to establish a specific allowance for losses equal to $100 \%$ of that portion of the asset so classified or to charge off such amount. An institution's determination as to the classification of its assets and the amount of its valuation allowances is subject to review by the OTS and the FDIC, which may order the establishment of additional general or specific loss allowances.

In connection with the filing of the Bank's periodic reports with the OTS and in accordance with our classification of assets policy, we regularly review the problem assets in our portfolio to determine whether any assets require classification in accordance with applicable regulations. On the basis of management's review, at December 31, 2010, we had classified $\$ 76.6$ million of the Bank's assets as substandard or doubtful; including $\$ 6.9$ million in securities, $\$ 6.1$ million in other real estate owned and repossessed assets, $\$ 60.1$ million substandard loans, and $\$ 3.5$ million as doubtful. The total amount classified represented $58.40 \%$ of our stockholders' equity and $5.44 \%$ of our assets at December 31, 2010, compared to $56.32 \%$ and $5.22 \%$, respectively, at December 31, 2009.

Provision for Loan Losses. We recorded a provision for loan losses during the year ended December 31, 2010 of $\$ 7.1$ million, compared to $\$ 6.5$ million for the year ended December 31, 2009 and $\$ 7.0$ million for the year ended December 31, 2008. The provision for loan losses is charged to income to bring our allowance for loan losses to a level deemed appropriate by management based on the factors discussed below under "- Allowance for Loan Losses."

Allowance for Loan Losses. We maintain an allowance for loan losses to absorb losses inherent in the loan portfolio. The allowance is based on ongoing, quarterly assessments of the estimated losses inherent in the loan portfolio. Our methodology for assessing the appropriateness of the allowance consists of several key elements, including the general allowance and specific allowances for identified problem loans and portfolio segments. In addition, the allowance incorporates the results of measuring impaired loans as provided in FASB ASC 310, Receivables. These accounting standards prescribe the measurement methods, income recognition and disclosures related to impaired loans.

The general allowance is calculated by applying loss factors to outstanding loans based on the internal risk evaluation of such loans or pools of loans. Changes in risk evaluations of both performing and nonperforming loans affect the amount of the general allowance. Loss factors are based on our historical loss experience as well as on significant factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date.

The appropriateness of the allowance is reviewed by management based upon its evaluation of thenexisting economic and business conditions affecting our key lending areas and other conditions, such as credit quality trends (including trends in non-performing loans expected to result from existing conditions), collateral values, loan volumes and concentrations, specific industry conditions within portfolio segments and recent loss experience in particular segments of the portfolio that existed as of the balance sheet date and the impact that such conditions were believed to have had on the collectibility of the loan. Senior management reviews these conditions quarterly in discussions with our senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management's estimate of the
effect of such condition may be reflected as a specific allowance applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management's evaluation of the loss related to this condition is reflected in the general allowance for loan losses. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments.

The allowance for loan losses is based on estimates of losses inherent in the loan portfolio. Actual losses can vary significantly from the estimated amounts. Our methodology as described permits adjustments to any loss factor used in the computation of the general allowance in the event that, in management's judgment, significant factors which affect the collectibility of the portfolio as of the evaluation date are not reflected in the loss factors. By assessing the probable incurred losses inherent in the loan portfolio on a quarterly basis, we are able to adjust specific and inherent loss estimates based upon any more recent information that has become available. Due to the loss of numerous manufacturing jobs in the communities we serve during recent years, including 2010, and the increase in higher risk loans, like consumer and commercial loans, as a percentage of total loans, management has concluded that our allowance for loan losses should be greater than historical loss experience and specifically identified losses would otherwise indicate.

At December 31, 2010, our allowance for loan losses was $\$ 16.4$ million, or $1.64 \%$ of the total loan portfolio, and approximately $42.16 \%$ of total non-performing loans. Assessing the adequacy of the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans that are susceptible to significant change. In the opinion of management, the allowance, when taken as a whole, is adequate to absorb reasonable estimated loan losses inherent in our loan portfolio.

The following table sets forth an analysis of our allowance for loan losses.

|  | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 16,414 | \$ | 15,107 | \$ | 8,352 | \$ | 8,156 | \$ | 8,100 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | 3,345 |  | 1,728 |  | 480 |  | 645 |  | 526 |
| Commercial real estate |  | 1,343 |  | 1,291 |  | 1,548 |  | 44 |  | 102 |
| Construction and development |  | 200 |  | - |  | - |  | - |  | - |
| Consumer |  | 3,195 |  | 3,154 |  | 2,174 |  | 1,731 |  | 1,288 |
| Commercial business |  | 209 |  | 83 |  | 230 |  | 303 |  | 387 |
|  |  | 8,292 |  | 6,256 |  | 4,432 |  | 2,723 |  | 2,303 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | 298 |  | 110 |  | 42 |  | 121 |  | 81 |
| Commercial real estate |  | 68 |  | 184 |  | 558 |  | - |  | - |
| Construction and development |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | 809 |  | 767 |  | 556 |  | 357 |  | 199 |
| Commercial business |  | 25 |  | 2 |  | 57 |  | 201 |  | 11 |
|  |  | 1,200 |  | 1,063 |  | 1,213 |  | 679 |  | 291 |
| Net charge-offs |  | 7,092 |  | 5,193 |  | 3,219 |  | 2,044 |  | 2,012 |
| Amount acquired in acquisitions |  | - |  | - |  | 2,954 |  | - |  | - |
| Provisions charged to operations |  | 7,050 |  | 6,500 |  | 7,020 |  | 2,240 |  | 2,068 |
| Balance at end of period | \$ | 16,372 | \$ | 16,414 | \$ | 15,107 | S | 8,352 | \$ | 8,156 |
| Ratio of net charge-offs during the period to average loans outstanding during the period |  | 0.69\% |  | 0.47\% |  | 0.34\% |  | 0.25\% |  | 0.24\% |
| Allowance as a percentage of non-performing loans |  | 42.16\% |  | 50.38\% |  | 69.41\% |  | 79.72\% |  | 143.59\% |
| Allowance as a percentage of total loans (end of period) |  | 1.64\% |  | 1.53\% |  | 1.34\% |  | 1.03\% |  | 1.00\% |

## Investment Activities

Bank Investments. MutualBank may invest in various types of liquid asssets, including United States Treasury obligations, securities of various federal agencies, including callable agency securities, certain certificates of deposit of insured banks and savings institutions, certain bankers' acceptances, repurchase agreements and federal funds. Subject to various restrictions, it also may invest in investment grade commercial paper and corporate debt securities and mutual funds the assets of which conform to the investments that a federally chartered savings institution is otherwise authorized to make directly. See "Item 1 How We Are Regulated - MutualBank" for a discussion of additional restrictions on our investment activities.

The Chief Financial Officer is responsible for the management of our investment portfolio, subject to the direction and guidance of the Asset and Liability Management Committee and the Board of Directors. The Chief Financial Officer considers various factors when making decisions, including the marketability, maturity and tax consequences of the proposed investment. The maturity structure of investments will be affected by various market conditions, including the current and anticipated slope of the yield curve, the level of interest rates, the trend of new deposit inflows, and the anticipated demand for funds via deposit withdrawals and loan originations and purchases.

The objectives of our investment portfolio are to provide liquidity when loan demand is high, to assist in maintaining earnings when loan demand is low and to maximize earnings while satisfactorily managing risk,
including credit risk, reinvestment risk, liquidity risk and interest rate risk. See "Item 7A Quantitative and Qualitative Disclosures About Market Risk".

Our investment securities currently consist of U.S. Agency securities, mortgage-backed securities, collateralized mortgage obligations, municipal securities, marketable equity securities (which consist of shares in mutual funds that invest in government obligations, corporate obligations, mortgage-backed securities and assetbacked securities) and corporate obligations. Our mortgage-backed securities portfolio currently consists of securities issued under government-sponsored agency programs. See Note 5 of the Notes to Consolidated Financial Statements contained in Item 8.

While mortgage-backed securities carry a reduced credit risk as compared to whole loans, these securities remain subject to the risk that a fluctuating interest rate environment, along with other factors like the geographic distribution of the underlying mortgage loans, may alter the prepayment rate of the mortgage loans and affect both the prepayment speed and value of the securities.

In the past, we also have maintained a trading portfolio of U.S. Government securities. We are permitted by the Board of Directors to have a portfolio of up to $\$ 5.0$ million and to trade up to $\$ 2.0$ million in these securities at any one time. At December 31, 2010, however, we did not have a trading portfolio. See Note 5 of the Notes to Consolidated Financial Statements contained in Item 8.

In 2007, MutualBank transferred the management of a portion of its securities portfolio to its wholly owned subsidiary, Mutual Federal Investment Company. Mutual Federal Investment Company, a Nevada corporation, holds, services, manages and invests that portion of the Bank's investment portfolio as may be transferred from time to time by the Bank to Mutual Federal Investment Company. Mutual Federal Investment Company's investment policy, for the most part, mirrors that of the Bank. Mutual Federal Investment Company has hired a third party investment advisor to manage its securities portfolio, subject to the oversight of their Board of Directors. At December 31, 2010, MutualBank had $\$ 245.2$ million in consolidated investment securities. The portfolio is comprised of available for sale securities. Mutual Federal Investment Company managed $\$ 225.8$ million of the total available for sale portfolio.

MutualBank routinely conducts reviews to identify and evaluate each investment security to determine if an other-than-temporary impairment ("OTTI") has occurred. During the year ending December 31, 2010, the Bank determined that several securities met the definition of OTTI. Four securities were pooled trust preferred securities that had a total write-down of $\$ 417,000$. Thirteen securities were private label mortgage backed securities that were written down $\$ 424,000$. Impairment on these securities was determined after analyzing the underlying collateral and determining the amount of additional losses needed in the individual pools to create a shortfall in interest or principal payments. All trust preferred securities were priced using a discounted cash flow analysis as of December 31, 2010.
Pooled Trust Preferred Securities. The Company has invested in pooled trust preferred securities. At December 31, 2010, the current par balance of our pooled trust preferred securities was $\$ 6.9$ million. The original par value of these securities was $\$ 10.3$ million prior to the OTTI write-downs in 2010 and 2009 , based on valuations by a third party. The OTTI taken on trust preferred securities in 2010 was the result of deterioration in the performance of the underlying collateral. The deterioration was the result of increased defaults and deferrals of dividend payments in the current year, creating credit impairment along with weakening financial performance of performing collateral, increasing the risk of future deferrals of dividends and defaults. These securities have been written down through other comprehensive income to a book balance of $\$ 2.6$ million.
The following table provides additional information related to the Bank's investment in trust preferred securities as of December 31, 2010.

(a) A $10 \%$ recovey is applied to all projected defaults. A $15 \%$ recovery is applied to all projected insurance defaults. No recovery is applied to current defaults. (b) Excess subordination represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences any credit impairment. Excess subordinated percentage is calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

The Bank's trust preferred securities valuation was prepared by an independent third party. Their approach to determining fair value involved several steps including:

- Detailed credit and structural evaluation of each piece of collateral in the trust preferred securities;
- Collateral performance projections for each piece of collateral in the trust preferred security;
- Terms of the trust preferred structure, as laid out in the indenture; and
- Discounted cash flow modeling.

The Company uses market-based yield indicators as a baseline for determining appropriate discount rates, and then adjusts the resulting discount rates on the basis of its credit and structural analysis of specific trust preferred securities. The primary focus is on the returns a fixed income investor would require in order to allocate capital on a risk adjusted basis. There is currently no active market for pooled trust preferred securities; however, the Company looks principally to market yields for stand-alone trust preferred securities issued by banks, thrifts and insurance companies for which there is an active and liquid market. The next step is to make a series of adjustments to reflect the differences that exist between these products (both credit and structural) and, most importantly, to reflect idiosyncratic credit performance differences (both actual and projected) between these products and the underlying collateral in the specific trust preferred security. Importantly, as part of the analysis described above, MutualFirst considers the fact that structured instruments frequently exhibit leverage not present in stand-alone instruments, and makes adjustments as necessary to reflect this additional risk.

The default and recovery probabilities for each piece of collateral were formed based on the evaluation of the collateral credit and a review of historical industry default data and current/near-term operating conditions. For collateral that has already defaulted, the Company assumed no recovery. For collateral that was in deferral, the Company assumed a recovery of $10 \%$ of par for banks, thrifts or other depository institutions, and $15 \%$ of par for insurance companies. Although the Company conservatively assumed that the majority of the deferring collateral continues to defer and eventually defaults, we also recognize there is a possibility that some deferring collateral may become current at some point in the future.

Investment in Limited Partnerships. MutualBank has investments in eight separate Indiana limited partnerships that were organized to construct, own and operate two multi-unit apartment complexes in the Indianapolis area, one in Findley, Ohio, two in Goshen, Indiana, one in Elkhart, Indiana, and two in Niles, Michigan (the Pedcor Projects). The general partner in each of these Pedcor Projects is Pedcor Investments. All of the Pedcor Projects are operated as multi-family, low and moderate-income housing projects, and have been performing as planned for several years.

A low and moderate-income housing project qualifies for certain federal income tax credits if (1) it is a residential rental property, (2) the units are used on a non-transient basis, and (3) at least $20 \%$ of the units in the project are occupied by tenants whose incomes are $50 \%$ or less of the area median gross income, adjusted for family size, or alternatively, at least $40 \%$ of the units in the project are occupied by tenants whose incomes are $60 \%$ or less of the area median gross income. Qualified low-income housing projects generally must comply with these and other rules for 15 years, beginning with the first year the project qualified for the tax credit, or some or all of the tax credit together with interest may be recaptured. The tax credit is subject to the limitation for use as a general business credit, but no basis reduction is required for any portion of the tax credit claimed. As of December 31, 2010, at least $86 \%$ of the units in the Pedcor Projects were occupied, and all of the tenants met the income test required for the tax credits.

We received tax credits totaling $\$ 592,000$ for the year ended December $31,2010, \$ 874,000$ for the year ended December 31, 2009 and $\$ 1.2$ million for the year ended December 31, 2008 from the Pedcor Projects. The Pedcor Projects have incurred operating losses in the early years of their operations primarily due to accelerated depreciation of assets. We have accounted for our investments in the Pedcor Projects on the equity method. Accordingly, we have recorded our share of these losses as reductions to MutualBank's investments in the Pedcor Projects.

The following summarizes MutualBank's equity in the Pedcor Projects' losses and tax credits recognized in our consolidated financial statements.

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Investments in Pedcor low income housing projects | \$ | 3,624 | \$ | 4,161 | \$ | 4,561 |
| Equity in income (losses), net of income tax effect | \$ | (337) | \$ | 71 | \$ | (104) |
| Tax credit |  | 592 |  | 874 |  | 1,214 |
| Increase in after-tax income from Pedcor Investments | \$ | 255 | \$ | 945 | \$ | 1,110 |

See Note 10 of the Notes to Consolidated Financial Statements contained in Item 8 for additional information regarding our limited partnership investments.

The following table sets forth the composition of our investment and mortgage-related securities portfolio and other investments at the dates indicated. As of December 31, 2010, our investment securities portfolio did not contain securities of any issuer with an aggregate book value in excess of $10 \%$ of our equity capital, excluding those issued by the United States Government or its agencies.

| December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 |  |  | 2009 |  |  | 2008 |  |  |  |
| Amortized Cost |  | Fair <br> Value | Amortized Cost |  | Fair <br> Value |  | ortized Cost |  | Fair <br> Value |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| \$ 1,723 | \$ | 1,702 | \$ 1,685 | \$ | 1,643 | \$ | 1,635 | \$ | 1,497 |
| 7,941 |  | 7,837 | 158 |  | 157 |  | 570 |  | 572 |
| 119,017 |  | 118,275 | 29,175 |  | 29,890 |  | 14,771 |  | 15,163 |
| 112,615 |  | 112,224 | 85,726 |  | 87,029 |  | 43,821 |  | 43,639 |
| 6,888 |  | 2,645 | 7,321 |  | 2,539 |  | 18,797 |  | 15,527 |
| 2,460 |  | 2,482 | 9,313 |  | 9,656 |  | 857 |  | 857 |
| 250,644 |  | 245,165 | 133,378 |  | 130,914 |  | 80,451 |  | 77,255 |
| - |  | - | 4,619 |  | 3,275 |  | 5,498 |  | 4,983 |
| - |  | - | 3,028 |  | 2,554 |  | 4,178 |  | 3,545 |
| - |  | - | 500 |  | 504 |  | - |  | - |
|  |  |  | 8,147 |  | 6,333 |  | 9,676 |  | 8,528 |
| 3,624 |  | N/A | 4,161 |  | N/A |  | 4,561 |  | N/A |
| - |  | N/A | - |  | N/A |  | 590 |  | N/A |
| 16,682 |  | N/A | 18,632 |  | N/A |  | 18,632 |  | N/A |
| \$ 270,950 | \$ | 245,165 | \$ 164,318 | \$ | 137,247 | \$ | 113,910 | \$ | 85,783 |

The following table indicates, as of December 31, 2010, the composition and maturities of our investment securities, excluding Federal Home Loan Bank stock.

| Due in |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Less Than | 1 to 5 | 5 to 10 | Over | Total |  |
| 1 Year | Years | Years | 10 Years | Investment Securities |  |
| Amortized | Amortized | Amortized | Amortized | Amortized | Fair |
| Cost | Cost | Cost | Cost | Cost | Value |
|  |  | (Dollars in thousands) |  |  |  |


| Available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate obligations | \$ | - | \$ | - | \$ | - | \$ | 6,888 | \$ | 6,888 | \$ | 2,646 |
| Government sponsored entities |  | - |  | - |  | - |  | 10,385 |  | 10,385 |  | 10,318 |
| Small business administration |  | - |  | 7 |  | 9 |  | - |  | 16 |  | 16 |
| Mutual funds |  | 1,723 |  | - |  | - |  | - |  | 1,723 |  | 1,702 |
| Mortgage-backed securities |  | - |  | 472 |  | 554 |  | 230,606 |  | 231,632 |  | 230,499 |
|  | \$ | 1,723 | \$ | 479 | \$ | 563 | \$ | 247,879 | \$ | 250,644 | \$ | 245,181 |
| Weighted average yield |  | 0.17\% |  | 5.01\% |  | 4.62\% |  | 3.21\% |  | $3.21 \%$ |  |  |

## Sources of Funds

General. Our sources of funds are deposits, borrowings, payment of principal and interest on loans, interest earned on or maturation of other investment securities and funds provided from operations.

Deposits. We offer deposit accounts to consumers and businesses having a wide range of interest rates and terms. Our deposits consist of savings deposit accounts, NOW and demand accounts and certificates of deposit. We solicit deposits in our market areas. We primarily rely on competitive pricing policies, marketing and customer service to attract and retain these deposits. Occasionally we will accept brokered deposits from a broker without paying a fee to that broker. At December 31, 2010, our brokered deposits totaled $\$ 7.4$ million, or $0.7 \%$ of total deposits, with an average interest rate of $1.76 \%$ and a six month weighted average maturity.

The flow of deposits is influenced significantly by general economic conditions, changes in money market and prevailing interest rates, and competition. The variety of our deposit accounts has allowed us to be competitive in obtaining funds and to respond to changes in consumer demand. We have become more susceptible to short-term fluctuations in deposit flows, as customers have become more interest rate conscious. We try to manage the pricing of our deposits in keeping with our asset/liability management, liquidity and profitability objectives, subject to competitive factors. Based on our experience, we believe that our deposits are relatively stable sources of funds. Our ability to attract and maintain these deposits, however, and the rates paid on them, has been and will continue to be affected significantly by market conditions.

The Federal Reserve Board requires all depository institutions to maintain non-interest bearing reserves at specified levels against their transaction accounts, primarily checking, NOW and Super NOW checking accounts. At December 31, 2010, we were in compliance with these reserve requirements.

The following table sets forth the dollar amount of savings deposits in the various types of deposit programs we offered at the dates indicated.


Transactions and Savings Deposits:
Noninterest bearing accounts
Savings accounts
Interest-bearing NOW and demand accounts
Money market accounts
Total non-certificates

| $\$$ | 113,455 | $10.12 \%$ | $\$$ | 98,025 | $9.38 \%$ | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 88,687 | 7.91 |  | 84,553 | 8.09 |  |
|  | 179,504 | 16.00 |  | 154,431 | 14.77 |  |
|  | 67,987 | 6.06 |  | 60,479 | 5.79 |  |
|  | 449,633 | 40.09 |  | 397,488 | 38.03 |  |

Certificates:

| $0.00-1.99 \%$ | 285,657 | 25.47 | 188,995 | 18.08 | 55,064 | 5.72 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $2.00-3.99 \%$ | 313,762 | 27.98 | 355,758 | 34.04 | 359,899 | 37.39 |
| $4.00-5.99 \%$ | 72,452 | 6.45 | 102,894 | 9.84 | 170,611 | 17.73 |
| $6.00-7.99 \%$ | 65 | 0.01 | 61 | 0.01 | 65 | 0.01 |
| $8.00-9.99 \%$ | - | - | - | - | - | - |
| $10.00 \%$ and over | - | - | - | - | - | - |
| Total certificates |  | $-671,936$ | 59.91 | 647,708 | 61.97 | 585,639 |
| Total deposits | $\$ 1,121,569$ | $100.00 \%$ | $\$ 1,045,196$ | $100.00 \%$ | $\$$ | 962,514 |

(1) Includes $\$ 332.1$ million resulting from the MFB acquisition

The following table shows rate and maturity information for our certificates of deposit as of December 31, 2010.
(Dollars in thousands)
Certificate accounts maturing in quarter ending:

March 31, 2011
June 30, 2011
September 30, 2011
December 31, 2011
March 31, 2012
June 30, 2012
September 30, 2012
December 31, 2012
March 31, 2013
June 30, 2013
September 30, 2013
December 31, 2013
Thereafter

## Total

Percent of total

| \$ | 72,389 | \$ | 16,169 | \$ | 1,307 | \$ |  | \$ | 89,865 | 13.37\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 63,335 |  | 53,009 |  | 2,114 |  | - |  | 118,458 | 17.63 |
|  | 51,964 |  | 47,373 |  | 2,782 |  | - |  | 102,119 | 15.20 |
|  | 25,995 |  | 22,108 |  | 5,442 |  | 65 |  | 53,610 | 7.98 |
|  | 29,464 |  | 13,098 |  | 9,064 |  | - |  | 51,626 | 7.68 |
|  | 18,265 |  | 6,582 |  | 9,022 |  | - |  | 33,869 | 5.04 |
|  | 1,453 |  | 1,645 |  | 5,106 |  | - |  | 8,204 | 1.22 |
|  | 1,910 |  | 949 |  | 2,474 |  | - |  | 5,333 | 0.79 |
|  | 1,308 |  | 12,079 |  | 1,649 |  | - |  | 15,036 | 2.24 |
|  | 3,092 |  | 9,469 |  | 948 |  | - |  | 13,509 | 2.01 |
|  | 4,162 |  | 17,930 |  | 1,185 |  | - |  | 23,277 | 3.46 |
|  | 7,073 |  | 14,021 |  | 28,036 |  | - |  | 49,130 | 7.31 |
|  | 5,247 |  | 99,330 |  | 3,323 |  | - |  | 107,900 | 16.07 |
| \$ | 285,657 | \$ | 313,762 | \$ | 72,452 | \$ | 65 | \$ | 671,936 | 100.00\% |


| $42.51 \%$ | $46.70 \%$ | $10.78 \%$ | $0.01 \%$ | $100.00 \%$ |
| :--- | :--- | :--- | :--- | :--- |

The following table indicates, as of December 31, 2010, the amount of our certificates of deposit and other deposits by time remaining until maturity.

|  | Maturity |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months or Less |  | $\begin{gathered} \hline \text { Over } \\ 3 \text { to } 6 \\ \text { Months } \end{gathered}$ |  | Over6 to 12Months |  | Over 12 <br> Months |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Certificates of deposit less than \$100,000 | \$ | 60,161 | \$ | 83,322 | \$ | 103,731 | \$ | 195,332 | \$ | 442,546 |
| Certificates of deposit of $\$ 100,000$ or more |  | 26,333 |  | 34,506 |  | 51,788 |  | 112,553 |  | 225,180 |
| Public funds ${ }^{(1)}$ |  | 3,371 |  | 630 |  | 209 |  | - |  | 4,210 |
| Total certificates of deposit | \$ | 89,865 | \$ | 118,458 | \$ | 155,728 | \$ | 307,885 | \$ | 671,936 |

Borrowings. We also utilize borrowings as a source of funds, especially when they are less costly than deposits source of funds and can be invested at a positive interest rate spread, when we desire additional capacity to fund loan demand or when they meet our asset/liability management goals. Our borrowings historically have consisted of advances from the Federal Home Loan Bank of Indianapolis. See Note 14 of the Notes to Consolidated Financial Statements contained in Item 8 of this Form 10-K.

We may obtain advances from the FHLB of Indianapolis upon the security of certain of our mortgage loans and mortgage-backed securities. These advances may be made pursuant to several different credit programs, each of which has its own interest rate, range of maturities and call features. At December 31, 2010 we had $\$ 128.5$ million in Federal Home Loan Bank advances outstanding. Based on current collateral levels, we could borrow an additional $\$ 163.8$ million from the Federal Home Loan Bank at prevailing interest rates. In order to have access to FHLB advances, we are required to own stock in the FHLB of Indianapolis. At December 31, 2010, we had $\$ 16.7$ million in that stock. We continue to monitor the activities of the FHLB of Indianapolis and believe they have the ability to meet our borrowing needs during this difficult economic environment.

In 2009, the Company borrowed $\$ 10.0$ million from First Tennessee Bank, N.A. to refinance existing longterm debt. The loan bears a $5.9 \%$ interest rate, has a term expiring in December 2014 and is secured by Bank stock. Under the loan agreement, First Tennessee requires the Company to maintain minimum ROA and maximum NPA ratios. At December 31, 2010, the Company's NPA ratio was in excess of the maximum set by the lender and at December 31, 2009 the Company had not maintained the minimum ROA. In both cases the lender has granted a waiver for each condition. The balance of that loan was $\$ 9.3$ million at December 31, 2010.

We also are authorized to borrow from the Federal Reserve Bank of Chicago's "discount window" after we have exhausted other reasonable alternative sources of funds, including Federal Home Loan Bank borrowings. We have never borrowed from our Federal Reserve Bank.

The Company acquired $\$ 5.0$ million of issuer trust preferred securities as part of the acquisition of MFB. The net balance of the note as of December 31,2010 was $\$ 3.9$ million due to the purchase accounting adjustment from the acquisition. The securities mature 30 years from the date of issuance, July 29, 2005. The securities bore a fixed rate of interest of $6.22 \%$ for the first five years, resetting quarterly thereafter at the prevailing three-month LIBOR rate plus 170 basis points. In December 2009, the Company entered into a cash flow hedge with FTN Financial to fix the floating portion of the issued trust preferred security at $5.15 \%$ for the next five years starting on September 15, 2010. The Company has had the right to redeem the trust preferred securities, in whole or in part, without penalty, since September 15, 2010. These securities mature on September 15, 2035.

The following table sets forth, for the years indicated, the maximum month-end balance and average balance of FHLB advances and other borrowings.

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Maximum Balance: |  |  |  |  |  |  |
| FHLB advances | \$ | 212,111 | \$ | 250,566 | \$ | 300,147 |
| Notes payable |  | 226 |  | 231 |  | 1,123 |
| Other borrowings |  | 13,895 |  | 15,359 |  | 15,967 |
| Average Balance: |  |  |  |  |  |  |
| FHLB advances | \$ | 175,601 | \$ | 221,896 | \$ | 224,822 |
| Notes payable |  | 17 |  | 228 |  | 718 |
| Other borrowings |  | 13,586 |  | 15,076 |  | 7,967 |

The following table sets forth certain information as to our borrowings at the dates indicated.

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| FHLB advances | \$ | 128,537 | \$ | 197,960 | \$ | 263,113 |
| Notes payable |  | - |  | 226 |  | 647 |
| Other borrowings |  | 13,167 |  | 13,888 |  | 15,345 |
| Total borrowings | \$ | 141,704 | \$ | 212,074 | \$ | 279,105 |
| Weighted average interest rate of FHLB advances |  | 3.08\% |  | 4.00\% |  | 4.27\% |
| Weighted average interest rate of notes payable ${ }^{(1)}$ |  | - |  | 0.00\% |  | 0.00\% |
| Weighted average interest rate of other borrowings ${ }^{(2)}$ |  | 5.68\% |  | 5.99\% |  | 5.28\% |
| ${ }^{(1)}$ Our notes payable are capitalized loans with no current interest expense as of December 31, 2010. <br> ${ }^{(2)}$ Our other borrowings are a term loan and subordinate debt as of December 31, 2010. |  |  |  |  |  |  |

## Trust and Financial Services

MutualWealth is the wealth management division of the Bank providing a variety of fee-based financial services, including trust, investment, insurance, broker advisory, retirement plan and private banking services, in the Bank's market area. Trust services are provided to both individual and corporate customers, including personal trust and agency accounts, employee benefit plans and corporate bond trustee accounts. Trust and other financial services provided to our customers provide a significant source of fee income to the Company and in 2010 constituted $29.4 \%$ of the Company's non-interest income.

## Subsidiary and Other Activities

As a federal savings bank, MutualBank is permitted by OTS regulations to invest up to $2 \%$ of its assets, or $\$ 28.1$ million at December 31, 2010, in the stock of, or unsecured loans to, service corporation subsidiaries. MutualBank may invest an additional $1 \%$ of its assets in service corporations where such additional funds are used for inner-city or community development purposes. Service corporations may engage in activities not permitted for MutualBank and are not required to be controlled by MutualBank. MutualBank also is authorized to invest an unlimited amount in operating subsidiaries that only may engage in activities authorized for MutualBank and must be controlled by MutualBank.

The Bank's insurance agency subsidiary, Mishawaka Financial Services, Inc., is engaged in the sale, as agent, of life insurance and credit-life and health insurance to the Bank's customers and the general public.

At December 31, 2010, MutualBank had one active subsidiary, Mutual Federal Investment Company, which is an operating subsidiary. Mutual Federal Investment Company is a Nevada corporation that holds and manages a portion of MutualBank's investment portfolio. As of December 31, 2010, the market value of securities managed was $\$ 225.8$ million. Mutual Federal Investment Company has one active subsidiary, Mutual Federal REIT, Inc. Mutual Federal REIT, Inc. is a Maryland corporation holding approximately $\$ 77.1$ million in one-to four-family mortgage loans.

## Competition

We face strong competition in originating real estate and other loans and in attracting deposits. Competition in originating real estate loans comes primarily from other savings institutions, commercial banks, credit unions and mortgage bankers. Other savings institutions, commercial banks, credit unions and finance companies provide vigorous competition in consumer lending.

We attract our deposits through our branch office system. Competition for deposits comes principally from other savings institutions, commercial banks and credit unions located in the same community, as well as mutual funds and other alternative investments. We compete for deposits by offering superior service and a variety of account types at competitive rates.

## Employees

At December 31, 2010, we had a total of 363 full-time and 65 part-time employees. Our employees are not represented by any collective bargaining group. Management considers its employee relations to be good.

## How We Are Regulated

Set forth below is a brief description of certain laws and regulations that apply to us. This description, as well as other descriptions of laws and regulations contained in this Form $10-\mathrm{K}$, is not complete and is qualified in its entirety by reference to the applicable laws and regulations.

Legislation is introduced from time to time in the United States Congress that may affect our operations. In addition, the regulations governing the Company and the Bank may be amended from time to time by the OTS, the FDIC, the Board of Governors of the Federal Reserve System or the SEC, as appropriate. The Dodd-Frank Wall Street Reform and Consumer Protection Act that was enacted on July 21, 2010 ("Dodd Frank Act"), provides, among other things, for new restrictions and an expanded framework of regulatory oversight for financial institutions and their holding companies, including the Company and the Bank. Under the new law, the Bank's primary regulator, the OTS, will be eliminated, and the Bank will be subject to regulation and supervision by the OCC, which currently oversees national banks. In addition, beginning in 2011, all financial institution holding companies, including the Company, will be regulated by the Board of Governors of the Federal Reserve System, including imposing federal capital requirements on the Company and may result in additional restrictions on investments and other holding company activities. The law also creates a new consumer financial protection bureau that will have the authority to promulgate rules intended to protect consumers in the financial product and services market. The creation of this independent bureau could result in new regulatory requirements and raise the cost of regulatory compliance. In addition, new regulations mandated by the law could require changes in regulatory capital requirements, loan loss provisioning practices, and compensation practices and require holding companies to serve as a source of strength for their financial institution subsidiaries. Effective July 21, 2011, financial institutions may pay interest on demand deposits, which could increase our interest expense. We cannot determine the full impact of the new law on our business and operations at this time. Any legislative or regulatory changes in the future could adversely affect our operations and financial condition.

MutualFirst. MutualFirst is a savings and loan holding company subject to regulatory oversight by the OTS. MutualFirst is required to register and file reports with the OTS and is subject to regulation and examination by the OTS. In addition, the OTS has enforcement authority over us and our non-savings institution subsidiaries. In 2011, this regulatory oversight will be transferred to the Board of Governors of the Federal Reserve System. MutualFirst generally is not subject to activity restrictions. If MutualFirst acquired control of another savings
institution as a separate subsidiary, it would become a multiple savings and loan holding company, and its activities and any of its subsidiaries (other than MutualBank or any other savings institution) would generally become subject to additional restrictions. If MutualBank fails the qualified thrift lender test described below, MutualFirst must obtain the approval of the OTS prior to continuing, directly or through other subsidiaries, any business activity other than those approved for multiple thrift holding companies or their subsidiaries. In addition, within one year of such failure MutualFirst must register as, and will become subject to, the restrictions applicable to bank holding companies. The activities authorized for a bank holding company are more limited than the activities authorized for a unitary or multiple thrift holding company.

MutualBank. MutualBank, as a federally chartered savings institution, is subject to regulation, periodic examination, enforcement authority and oversight by the OTS extending to all aspects of MutualBank's operations. As noted above, OTS oversight is to transfer to the OCC in 2011. MutualBank also is subject to regulation and examination by the FDIC, which insures the deposits of MutualBank to the maximum extent permitted by law. This regulation and supervision primarily is intended for the protection of depositors and not for the purpose of protecting stockholders.

The investment and lending authority of federal savings institutions are prescribed by federal laws and regulations, and federal savings institutions are prohibited from engaging in any activities not permitted by such laws and regulations. In addition, all savings institutions, including MutualBank, are required to maintain qualified thrift lender status to avoid certain restrictions on their operations. This status is maintained by meeting the OTS qualified thrift lender test, which requires a savings institution to have a designated level of thrift-related assets generally consisting of residential housing related loans and investments, thereby indirectly limiting investment in other assets. At December 31, 2010, MutualBank met the test and has met the test since its effectiveness. If MutualBank loses qualified thrift lender status, it becomes subject to national bank investment and activity limits.

The OTS regularly examines MutualBank and prepares reports for the consideration of MutualBank's board of directors on any deficiencies that it may find in MutualBank's operations. When these examinations are conducted, the examiners may require MutualBank to provide for higher general or specific loan loss reserves. MutualBank's relationship with its depositors and borrowers also is regulated to a great extent by both Federal and state laws, especially in such matters as the ownership of savings accounts and the form and content of MutualBank's mortgage requirements.

The OTS, as well as the other federal banking agencies, has adopted guidelines establishing safety and soundness standards on such matters as loan underwriting and documentation, asset quality, earnings standards, internal controls and audit systems, interest rate risk exposure and compensation and other employee benefits. Any institution which fails to comply with these standards must submit a compliance plan.

FDIC Regulation and Insurance of Accounts. The Bank's deposits are insured up to the applicable limits by the FDIC, and such insurance is backed by the full faith and credit of the United States Government. Effective July 21, 2010, the basic deposit insurance level was increased to $\$ 250,000$. As insurer, the FDIC imposes deposit insurance premiums and is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. Our deposit insurance premiums for the year ended December 31,2010 were $\$ 2.3$ million. Those premiums have increased in recent years and may continue to increase due to strains on the FDIC deposit insurance fund due to the cost of large bank failures and the increase in the number of troubled banks.

In accordance with the Dodd Frank Wall Street Reform and Consumer Protection Act, the FDIC has issued regulations setting insurance premium assessments effective April 2011 and payable in September 2011. The new premiums are based on an institution's total assets minus its Tier 1 capital instead of its deposits. The intent of the new assessment calculations is not to substantially change the level of premiums paid notwithstanding the use of assets as the calculation base instead of deposits. The Bank's premiums continue to be based on its same assignment under one of four risk categories based on capital, supervisory ratings and other factors; however, the premium rates for those risk categories are revised to maintain similar premium levels under the new calculation as currently exist.

As a result of a decline in the reserve ratio (the ratio of the net worth of the deposit insurance fund to estimated insured deposits) and concerns about expected failure costs and available liquid assets in the deposit
insurance fund, the FDIC required each insured institution to prepay on December 30, 2009, the estimated amount of its quarterly assessments for the fourth quarter of 2009 and all quarters through the end of 2012 (in addition to the regular quarterly assessment for the third quarter which was due on December 30, 2009). The prepaid amount is recorded as an asset with a zero risk weight and the institution will continue to record quarterly expenses for deposit insurance. For purposes of calculating the prepaid amount, assessments are measured at the institution's assessment rate as of September 30, 2009, with a uniform increase of 3 basis points effective January 1, 2011, and are based on the institution's assessment base for the third quarter of 2009 , with growth assumed quarterly at an annual rate of $5 \%$. If events cause actual assessments during the prepayment period to vary from the prepaid amount, institutions will pay excess assessments in cash, or receive a rebate of prepaid amounts not exhausted after collection of assessments due on June 30, 2013, as applicable. Collection of the prepayment does not preclude the FDIC from changing assessment rates or revising the risk-based assessment system in the future. The rule includes a process for exemption from the prepayment for institutions whose safety and soundness would be affected adversely. The FDIC estimates that the reserve ratio will reach the designated reserve ratio of $1.15 \%$ by 2017 as required by statute.

The FDIC also may prohibit any FDIC-insured institution from engaging in any activity that it determines by regulation or order to pose a serious risk to the deposit insurance fund. The FDIC also has the authority to initiate enforcement actions against the Bank and may terminate our deposit insurance if it determines that we have engaged in unsafe or unsound practices or are in an unsafe or unsound condition.

Regulatory Capital Requirements. MutualBank is required to maintain a minimum level of regulatory capital. The OTS has established capital standards, including a leverage ratio or core capital requirement and a riskbased capital requirement applicable to such savings institutions. The OTS also may impose capital requirements in excess of these standards on individual institutions on a case-by-case basis. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation - Capital Resources" for information on the Bank's compliance with these capital requirements.

The capital standards generally require core capital equal to at least $4.0 \%$ of adjusted total assets. Core capital consists of tangible capital plus certain intangible assets, including a limited amount of purchased credit card relationships. The OTS also requires savings institutions to have total capital of at least $8.0 \%$ of risk-weighted assets. Total capital consists of core capital, as defined above, and supplementary capital. Supplementary capital consists of certain permanent and maturing capital instruments that do not qualify as core capital and general valuation loan and lease loss allowances up to a maximum of $1.25 \%$ of risk-weighted assets. The OTS is also authorized to require a savings institution to maintain an additional amount of total capital to account for concentration of credit risk and the risk of non-traditional activities. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet items, will be multiplied by a risk weight, ranging from $0 \%$ to $100 \%$, based on the risk inherent in the type of asset. From a policy perspective, due to increased nonperforming loans and depressed economic conditions, the OTS encouraged institutions to have capital in excess of these requirements (often $8 \%$ core and $12 \%$ risk-based capital) during 2010.

The OTS and the FDIC are authorized and, under certain circumstances, required to take actions against savings institutions that fail to meet their capital requirements. The OTS is generally required to restrict the activities of an "undercapitalized institution," which is an institution with less than either a $4 \%$ core capital ratio, a $4 \%$ Tier 1 risked-based capital ratio or an $8.0 \%$ risk-based capital ratio. Any such institution must submit a capital restoration plan and, until such plan is approved by the OTS, may not increase its assets, acquire another institution, establish a branch or engage in any new activities, and generally may not make capital distributions.

Any savings institution that fails to comply with its capital plan or has Tier 1 risk-based or core capital ratio of less than $3.0 \%$ or a risk-based capital ratio of less than $6.0 \%$ and is considered "significantly undercapitalized" must be made subject to one or more additional specified actions and operating restrictions which may cover all aspects of its operations and may include a forced merger or acquisition of the institution. An institution that becomes "critically undercapitalized" because it has a tangible capital ratio of $2.0 \%$ or less is subject to further restrictions on its activities in addition to those applicable to significantly undercapitalized institutions. In addition, the OTS must appoint a receiver, or conservator with the concurrence of the FDIC, for a savings institution, with certain limited exceptions, within 90 days after it becomes critically undercapitalized. Any undercapitalized institution is also subject to the general enforcement authority of the OTS and the FDIC, including the appointment of a conservator or a receiver.

The OTS is also generally authorized to reclassify an institution into a lower capital category and impose the restrictions applicable to such category if the institution is engaged in unsafe or unsound practices or is in an unsafe or unsound condition.

The imposition by the OTS or the FDIC of any of these measures on MutualBank may have a substantial adverse effect on our operations and profitability.

Limitations on Dividends and Other Capital Distributions. OTS regulations impose various restrictions on distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account.

Generally, for savings institutions such as MutualBank, it is required that before and after the proposed distribution the institution remain well-capitalized. Savings institutions may make capital distributions during any calendar year equal to the greater of $100 \%$ of net income for the year-to-date plus retained net income for the two preceding years. However, an institution deemed to be in need of more than normal supervision by the OTS may have its dividend authority restricted by the OTS. MutualBank may pay dividends in accordance with this general authority.

Savings institutions proposing to make any capital distribution need not submit written notice to the OTS prior to such distribution unless they are a subsidiary of a holding company or would not remain well-capitalized following the distribution. Savings institutions that do not, or would not meet their current minimum capital requirements following a proposed capital distribution or propose to exceed these net income limitations must obtain OTS approval prior to making such distribution. The OTS may object to the distribution during that 30 -day period based on safety and soundness concerns. See "-Regulatory Capital Requirements."

Our ability to pay dividends on or to repurchase our common stock is subject to limits due to our participation in the TARP Capital Purchase Program. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation - Introduction" and relevant risk factors in Item 1A.

## Federal Taxation

General. We are subject to federal income taxation in the same general manner as other corporations, with some exceptions discussed below. The following discussion of federal taxation is intended only to summarize certain pertinent federal income tax matters and is not a comprehensive description of the tax rules applicable to us. MutualBank's federal income tax returns have been closed without audit by the IRS through its year ended December 31, 2006. MutualFirst and MutualBank will file a consolidated federal income tax return for fiscal year 2010.

Taxable Distributions and Recapture. Prior to 1998, bad debt reserves created prior to the year ended December 31, 1997 were subject to recapture into taxable income if MutualBank failed to meet certain thrift asset and definitional tests. Federal legislation eliminated these thrift recapture rules. However, under current law, pre1988 reserves remain subject to recapture should MutualBank make certain non-dividend distributions or cease to maintain a thrift/bank charter.

Minimum Tax. The Internal Revenue Code imposes an alternative minimum tax at a rate of $20 \%$ on a base of regular taxable income plus certain tax preferences, called alternative minimum taxable income. The alternative minimum tax is payable to the extent such alternative minimum taxable income is in excess of an exemption amount. Net operating losses can offset no more than $90 \%$ of alternative minimum taxable income. Certain payments of alternative minimum tax may be used as credits against regular tax liabilities in future years. MutualBank is subject to the alternative minimum tax, and has $\$ 173,000$ available as credits for carryover.

Corporate Dividends-Received Deduction. MutualFirst may eliminate from its income dividends received from MutualBank as a wholly owned subsidiary of MutualFirst if it elects to file a consolidated return with MutualBank. The corporate dividends-received deduction is $100 \%$ or $80 \%$, in the case of dividends received from corporations with which a corporate recipient does not file a consolidated tax return, depending on the level of stock
ownership of the payor of the dividend. Corporations which own less than $20 \%$ of the stock of a corporation distributing a dividend may deduct $70 \%$ of dividends received or accrued on their behalf.

## State Taxation

MutualBank is subject to Indiana's financial institutions tax, which is imposed at a flat rate of $8.5 \%$ on "adjusted gross income" apportioned to Indiana. "Adjusted gross income," for purposes of the financial institutions tax, begins with taxable income as defined by Section 63 of the Internal Revenue Code and incorporates federal tax law to the extent that it affects the computation of taxable income. Federal taxable income is then adjusted by several Indiana modifications including only considering members of the combined group which have Indiana nexus.

Other applicable state taxes include generally applicable sales and use taxes plus real and personal property taxes.

## Internet Website

We maintain a website with the address of www.bankwithmutual.com. The information contained on our website is not included as a part of, or incorporated by reference into, this Annual Report on Form 10-K. This Annual Report on Form 10-K and our other reports, proxy statements and other information, including earnings press releases, filed with the SEC are available on that website through a link to the SEC's website at "Resources Investor Relations - SEC Filings." For more information regarding access to these filings on our website, please contact our Corporate Secretary, MutualFirst Financial, Inc., 110 E. Charles Street, Muncie, Indiana, 47305-2419; telephone number (765) 747-2800.

## Item 1A. Risk Factors

The following are certain risk factors that could impact our business, financial results and results of operations. Investing in our common stock involves risks, including those described below. These risk factors should be considered by prospective and current investors in our common stock when evaluating the disclosures in this Annual Report on Form 10-K (particularly the forward-looking statements). These risk factors could cause actual results and conditions to differ materially from those projected in forward-looking statements. If any of the events in the following risks actually occur, or if additional risks and uncertainties not presently known to us or that we believe are immaterial do materialize, then our business, financial condition or results of operations could be materially adversely impacted. In addition, the trading price of our common stock could decline due to any of the events described in these risks.

## The United States economy remains weak and unemployment levels are high. A prolonged economic downturn, especially one affecting our geographic market area, will adversely affect our business and financial results.

The United States experienced a severe economic recession in 2008 through 2010. While economic growth has resumed recently, the rate of growth has been slow and unemployment remains at very high levels and is not expected to improve greatly in the near future. Furthermore, our primary market area in northern and east central Indiana has experienced continued deterioration in economic growth and employment than the rest of the country. Loan portfolio quality has deteriorated at many financial institutions reflecting, in part, the weak U.S. economy and high unemployment. In addition, the values of real estate collateral supporting many commercial loans and home mortgages have declined and may continue to decline. The continuing real estate downturn also has resulted in reduced demand for the construction of new housing and increased delinquencies in construction, residential and commercial mortgage loans for many lenders. Stock prices for financial institutions and their holding companies have declined substantially, and it is significantly more difficult for those entities to raise capital or borrow in the debt markets.

Continued negative developments in the financial services industry and the domestic and international credit markets may significantly affect the markets in which we do business, the market for and value of our loans
and investments, and our ongoing operations, costs and profitability. Moreover, continued declines in the stock market in general, or stock values of financial institutions and their holding companies specifically, could adversely affect our stock performance.

## The recent economic recession has been severe in our primary market area of northern and east central Indiana and, if those local economic conditions continue to deteriorate, our results of operations and financial condition could be impacted adversely as borrowers' ability to repay loans declines and the value of the collateral securing loans decreases.

Substantially all of our loans are located in northern and east central Indiana. Our financial results may be affected adversely by changes in prevailing economic conditions, including decreases in real estate values, changes in interest rates that may cause a decrease in interest rate spreads, adverse employment conditions, the monetary and fiscal policies of the federal government and other significant external events. Continued decreases in real estate values in our primary market areas could affect adversely the value of real property used as collateral for our mortgage loans. As a result, the market value of the real estate underlying these loans may not, at any given time, be sufficient to satisfy the outstanding principal amount of the loans. In the event that we are required to foreclose on a property securing a mortgage loan, we may not recover funds in an amount equal to the remaining loan balance. Consequently, we would sustain loan losses and potentially incur a higher provision for loan loss expense, which would have an adverse impact on earnings. In addition, adverse changes in the Indiana economy may have a negative effect on the ability of borrowers to make timely repayments of their loans, which would also have an adverse impact on earnings.

Unemployment levels in our Indiana market area are higher than the national levels. According to data published by the Bureau of Labor Statistics of the United States Department of Labor for, the national unemployment rate for the United States at December 31, 2010 was $9.1 \%$ compared to an average of $10.6 \%$ for our market areas in Indiana. See "Item 1 - Business - Market Area."

Our expansion efforts, particularly through new and acquired branches, may not be successful if we fail to manage our growth effectively.

A key component of our strategy to grow and improve profitability is to expand our branch network into communities within or adjacent to the Indiana counties we operate in. In 2008, we expanded our branch network into north central Indiana with the acquisition of MFB Corp and the branches of its financial institution subsidiary. In 2010, we considered making an acquisition through an FDIC-assisted transaction. We intend to continue to pursue a growth strategy for our business. Operating branches outside of the counties we originally were located in and beyond our current market areas, may subject us to additional risk, including the local risks related to the new market areas, management of employees from a distance, additional credit risks, logistical operational issues and management time constraints.

We regularly evaluate potential acquisitions and expansion opportunities, and, if appropriate opportunities present themselves, we expect to engage in selected acquisitions of financial institutions in the future, including FDIC-assisted transactions, branch acquisitions, or other business growth initiatives or undertakings. There can be no assurance that we will successfully identify appropriate opportunities, that we will be able to negotiate or finance such activities or that such activities, if undertaken, will be successful. While we believe we have the executive management resources and internal systems in place to successfully manage our future growth, we can provide no assurance that we will be able to manage the costs and implementation risks associated with this strategy so that expansion of our branch network will be profitable. In addition, if we were to conclude that the value of an acquired business had decreased and that the related goodwill had been impaired, that conclusion would result in an impairment of goodwill charge to us, which would adversely affect our results of operations.

## We may engage in a FDIC-assisted transaction in the future, which could present additional risks to our financial condition and earnings.

In the current economic environment, we expect to be presented with more opportunities to acquire the assets and liabilities of failed banks through FDIC-assisted transactions. However, these acquisitions are structured in a manner that does not allow us the time normally associated with preparing for and evaluating an acquisition,
including preparing for integration of an acquired institution. Therefore, we may face additional risks, including the loss of customers, strain on management resources related to collection and management of problem loans and problems related to integration of personnel and operating systems. We cannot assure you that we will be successful in overcoming these risks or any other problems encountered in connection with FDIC-assisted transactions. Our inability to overcome these risks could have an adverse effect on our ability to achieve our business strategy and maintain our market value and profitability. Moreover, even though we are inclined to participate in a FDICassisted transaction, we can offer no assurances that we would be successful in acquiring the financial institution or assets we are seeking.

## If our allowance for loan losses is not sufficient to cover actual loan losses, our earnings could decrease.

We make various assumptions and judgments about the collectability of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the amount of the allowance for loan losses, we review our loans and our loss and delinquency experience, and we evaluate economic conditions. Management recognizes that significant new growth in loan portfolios, new loan products and the refinancing of existing loans can result in portfolios comprised of unseasoned loans that may not perform in a historical or projected manner. If our assumptions are incorrect, our allowance for loan losses may not be sufficient to cover actual losses, resulting in additions to our allowance. Additions to our allowance decrease our net income. Our allowance for loan losses was $1.64 \%$ of gross loans and $42.16 \%$ of non-performing loans at December 31, 2010, compared to $1.53 \%$ of gross loans and $50.38 \%$ of non-performing loans at December 31, 2009.

Our emphasis on originating commercial and one- to four-family real estate and commercial business loans is one of the more significant factors in evaluating the allowance for loan losses. As we continue to increase our originations of these loans, increased provisions for loan losses may be necessary, resulting in decreased earnings.

Our regulators periodically review our allowance for loan losses and may require us to recognize additions to the allowance based on their judgments about information available to them at the time of their review. These increases in our allowance for loan losses or loan charge-offs may have a material adverse effect on our financial condition and results of operations.

## If our non-performing assets increase, our earnings will suffer.

At December 31, 2010, our non-performing assets (which consist of non-accrual loans, loans 90 days or more delinquent, troubled debt restructurings and foreclosed real estate assets) totaled $\$ 45.0$ million, which was an increase of $\$ 4.9$ million or $12.3 \%$ over non-performing assets at December 31, 2009. Our non-performing assets adversely affect our net income in various ways. We do not record interest income on non-accrual loans or real estate owned. We must reserve for estimated credit losses, which are established through a current period charge to the provision for loan losses, and from time to time, if appropriate, we must write down the value of properties in our other real estate owned portfolio to reflect changing market values. Additionally, there are legal fees associated with the resolution of problem assets as well as carrying costs including taxes, insurance and maintenance related to our other real estate owned. Further, the resolution of non-performing assets requires the active involvement of management, potentially distracting them from the overall supervision of our operations and other incomeproducing activities.

## Our provision for loan losses has increased substantially and additional increases in the provision and loan charge-offs may be required, adversely impacting operations.

For the year ended December 31, 2010, we recorded a provision for loan losses of $\$ 7.1$ million compared to $\$ 6.5$ million for the 2009 fiscal year. We also recorded net loan charge-offs of $\$ 7.1$ million in 2010, compared to $\$ 5.2$ million in 2009. During 2010 and 2009 , we experienced increasing loan delinquencies and credit losses. As a result, nonperforming loans increased from $\$ 32.6$ million at the end of 2009 to $\$ 38.8$ million at the end of 2010 . If the declining trends in the housing, real estate and local business markets continue, we expect increased levels of delinquencies and credit losses to continue, which adversely impacts our financial condition and results of operations.

If our investments in real estate are not properly valued or sufficiently reserved to cover actual losses, or if we are required to increase our valuation reserves, our earnings could be reduced.

We obtain updated valuations in the form of appraisals and broker price opinions when a loan has been foreclosed and the property taken in as real estate owned ("REO"), and at certain other times during the assets holding period. Our net book value ("NBV") in the loan at the time of foreclosure and thereafter is compared to the updated market value of the foreclosed property less estimated selling costs (fair value). A charge-off is recorded for any excess in the asset's NBV over its fair value. If our valuation process is incorrect, the fair value of our investments in real estate may not be sufficient to recover our NBV in such assets, resulting in the need for additional charge-offs. Additional material charge-offs to our investments in real estate could have a material adverse effect on our financial condition and results of operations. Our bank regulator periodically reviews our REO and may require us to recognize further charge-offs. Any increase in our charge-offs, as required by our regulator, may have a material adverse effect on our financial condition and results of operations.

## Our securities portfolio may be negatively impacted by fluctuations in market value and interest rates, which may have an adverse effect on our financial condition.

Our securities portfolio may be impacted by fluctuations in market value, potentially reducing accumulated other comprehensive income and/or earnings. Fluctuations in market value may be caused by decreases in interest rates, lower market prices for securities and limited investor demand. Our securities portfolio is evaluated for other-than-temporary impairment on at least a quarterly basis. If this evaluation shows impairment to the actual or projected cash flows associated with one or more securities, a potential loss to earnings may occur. Changes in interest rates can have an adverse effect on our financial condition, as our available-for-sale securities are reported at their estimated fair value, and therefore are impacted by fluctuations in interest rates. We increase or decrease our stockholders' equity by the amount of change in the estimated fair value of the available-for-sale securities, net of taxes. At December 31, 2010, the change in net unrealized losses on securities available for sale from the level at December 31, 2009 was an increase of $\$ 2.0$ million.

## Other-than-temporary impairment charges in our investment securities portfolio could result in losses and adversely affect our continuing operations.

During the year ended December 31,2010 , we recognized a $\$ 2.1$ million non-cash other-than-temporary impairment ("OTTI") charge on available-for-sale and held-to-maturity securities we hold for investment. At December 31, 2010, the fair value of these securities were $\$ 2.6$ million. Management concluded that the decline of the estimated fair value below the cost of the security was other than temporary and recorded a credit loss of $\$ 841,000$ through non-interest income. We determined the remaining decline in value was not related to specific credit deterioration. We do not intend to sell these securities and it is more likely than not we will not be required to sell the securities before anticipated recovery of the remaining amortized cost basis. We closely monitor our investment securities for changes in credit risk. The valuation of our investment securities also is influenced by external market and other factors, including implementation of Securities and Exchange Commission and Financial Accounting Standards Board guidance on fair value accounting. Our valuation of our securities will be influenced by the default rates of specific financial institutions whose securities provide the underlying collateral for these securities. The current market environment significantly limits our ability to mitigate our exposure to valuation changes in these securities by selling them. Accordingly, if market conditions deteriorate further and we determine our holdings of these or other investment securities are OTTI, our future earnings, stockholders' equity, regulatory capital and continuing operations could be materially adversely affected.

## Our business may be adversely affected by credit risk associated with residential property.

At December 31, 2010, $\$ 572.1$ million, or $56.6 \%$ of our total loan portfolio, was secured by one- to fourfamily mortgage loans and home equity loans (including home equity lines of credit). This type of lending is generally sensitive to regional and local economic conditions that may impact significantly the ability of borrowers to meet their loan payment obligations, making loss levels difficult to predict. The decline in residential real estate values as a result of the downturn in the Indiana housing markets has reduced the value of the real estate collateral securing these types of loans and increased the risk that we would incur losses if borrowers default on their loans. In addition, borrowers seeking to sell their homes may find that they cannot sell their properties for an amount equal to
or greater than the unpaid principal loan balance. Continued declines in both the volume of real estate sales and the sales prices coupled with the current recession and the associated increases in unemployment may result in higher than expected loan delinquencies or problem assets, a decline in demand for our products and services, or lack of growth or a decrease in deposits. These potential negative events may cause us to incur losses, adversely affect our capital and liquidity and damage our financial condition and business operations.

## Our loan portfolio possesses increased risk due to our percentage of commercial real estate, construction and development and commercial business loans.

At December 31, 2010, 31.1\% of our loan portfolio consisted of commercial real estate, construction and development and commercial business loans to small and mid-sized businesses in our primary market areas, which are the types of businesses that have a heightened vulnerability to local economic conditions. Over the last several years, we have increased this type of lending from $19.7 \%$ of our portfolio at December 31, 2006 to $31.1 \%$ at December 31, 2010, in order to improve the yield on our assets. At December 31, 2010, our loan portfolio included $\$ 49.8$ million of commercial construction and development loans, $\$ 199.5$ million of commercial real estate loans and $\$ 64.6$ million of commercial business compared to $\$ 14.5$ million, $\$ 79.0$ million and $\$ 67.5$ million for construction and development, commercial real estate and business loans, respectively, at December 31, 2006. These increases were primarily due to the MFB acquisition in 2008. As a result, we have experienced an increase in non-performing commercial real estate, construction and development and commercial business loans. See "Item 1 - Business of MutualBank - Asset Quality -- Non-Performing Assets." The credit risk related to these types of loans is considered to be greater than the risk related to one- to four-family residential loans because the repayment of multifamily and commercial real estate loans and commercial business loans typically is dependent on the successful operation and income stream of the borrowers' business and the real estate securing the loans as collateral, which can be significantly affected by economic conditions. Additionally, commercial loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to residential real estate loans. If loans that are collateralized by real estate become troubled and the value of the real estate has been significantly impaired, then we may not be able to recover the full contractual amount of principal and interest that we anticipated at the time we originated the loan, which could require us to increase our provision for loan losses and adversely affect our operating results and financial condition.

Furthermore, as a result of our increasing emphasis on this type of lending, a large portion of our commercial real estate and commercial business loan portfolios is relatively unseasoned. As a result, we may not have enough payment history upon which to judge future collectability or to predict the future performance of this part of our loan portfolio. These loans may have delinquency or charge-off levels above our historical experience, which could adversely affect our future performance.

Several of our commercial borrowers have more than one commercial real estate or business loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to significantly greater risk of loss compared to an adverse development with respect to any one- to fourfamily residential mortgage loan. Finally, if we foreclose on a commercial real estate loan, our holding period for the collateral, if any, typically is longer than for one- to four-family residential property because there are fewer potential purchasers of the collateral. Since we plan to continue to increase our originations of these loans, it may be necessary to increase the level of our allowance for loan losses due to the increased risk characteristics associated with these types of loans. Any increase to our allowance for loan losses would adversely affect our earnings. Any delinquent payments or the failure to repay these loans would hurt our earnings.

## Our consumer loan portfolio possesses increased risk.

Our consumer loans accounted for approximately $\$ 227.8$ million, or $22.6 \%$ of our total loan portfolio as of December 31,2010 , of which $\$ 16.0$ million consisted of automobile loans and $\$ 103.6$ million consisted of home equity loans, including lines of credit. Generally, we consider these types of loans to involve a higher degree of risk compared to first mortgage loans on one- to four-family, owner-occupied residential properties, particularly in the case of loans that are secured by rapidly depreciable assets, such as automobiles. In these cases, any repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance. Because our indirect loans, which totaled $\$ 100.1$ million at December 31, 2010, were originated through a third party and not directly by us, they present greater risks than other types of lending activities. As a result of this
portfolio of consumer loans, it may become necessary to increase the level of our provision for loan losses, which could hurt our profits.

## Changes in interest rates could adversely affect our results of operations and financial condition.

Our results of operations and financial condition are affected significantly by changes in interest rates. Our results of operations depend substantially on our net interest income, which is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest expense we pay on our interest-bearing liabilities, such as deposits and borrowings. Because interest-bearing liabilities generally reprice or mature more quickly than interest-earning assets, an increase in interest rates generally would tend to result in a decrease in net interest income.

Changes in interest rates also may affect the average life of loans and mortgage-related securities. Decreases in interest rates can result in increased prepayments of loans and mortgage-related securities, as borrowers refinance to reduce their borrowing costs. Under these circumstances, we are subject to reinvestment risk to the extent that we are unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in interest rates may decrease loan demand and make it more difficult for borrowers to repay adjustable-rate loans. Also, increases in interest rates may extend the life of fixed-rate assets, which could limit the funds we have available to reinvest in higher-yielding alternatives, and may result in customers withdrawing certificates of deposit early so long as the early withdrawal penalty is less than the interest they could receive as a result of the higher interest rates.

Changes in interest rates also affect the current fair value of our interest-earning securities portfolio. Generally, the value of securities moves inversely with changes in interest rates. At December 31, 2010, the fair value of our portfolio of available-for-sale securities totaled $\$ 245.2$ million. Gross unrealized gains on these securities totaled $\$ 2.4$ million, while gross unrealized losses on these securities totaled $\$ 7.8$ million, resulting in a net unrealized loss of $\$ 5.5$ million at December 31, 2010.

At December 31, 2010, our interest rate risk analysis indicated that our net portfolio value would decrease by $8 \%$ if there was an instantaneous parallel 200 basis point increase in market interest rates. See the "Management's Discussion and Analysis of Financial Condition and Results of Operation - Asset/Liability Management."

## Our strategies to modify our interest rate risk profile may be difficult to implement.

Our asset/liability management strategies are designed to decrease our interest rate risk sensitivity. One such strategy is to increase the amount of adjustable rate and/or short-term assets. The Bank offers adjustable rate loan products as a means to achieve this strategy. The availability of lower rates on fixed-rate loans would generally create a decrease in borrower demand for adjustable rate assets. Additionally, these adjustable-rate assets may prepay. At December 31, 2010, $40.0 \%$ of our loan portfolio consisted of adjustable-rate loans, compared to $40.2 \%$ at December 31, 2009.

We also are managing our liabilities to moderate our interest rate risk sensitivity. Customer demand is primarily for short-term certificates of deposit and transaction accounts. Using short-term liabilities to fund longterm, fixed-rate assets will increase the interest rate sensitivity of any financial institution. When needed we are utilizing Federal Home Loan Bank advances and repurchase agreements to mitigate the impact of customer demand by lengthening the maturities of these advances or entering into longer term repurchase agreements, depending on liquidity or investment opportunities.

Federal Home Loan Bank advances and repurchase agreements are entered into as liquidity is needed or to fund assets that provide for a spread considered sufficient by management. If we are unable to originate adjustable rate assets at favorable rates or fund loan originations or securities purchases with long-term advances or structured borrowings, we may have difficulty executing this asset/liability management strategy and/or it may result in a reduction in profitability.

## We are subject to credit risks in connection with the concentration of adjustable rate loans in our portfolio.

Adjustable rate loans made up $40.0 \%$ of our loan portfolio at December 31, 2010. Borrowers with adjustable rate loans are exposed to increased monthly payments when the related interest rate adjusts upward under the terms of the loan to the rate computed in accordance with the applicable index and margin. Any rise in prevailing market interest rates may result in increased payments for borrowers who have adjustable-rate loans, increasing the possibility of default. Borrowers seeking to avoid these increased monthly payments by refinancing their loans may no longer be able to find available replacement loans at comparably lower interest rates. In addition, declining housing prices may prevent refinancing or a sale of the home, because borrowers have insufficient equity in their homes. These events, alone or in combination, may contribute to higher delinquency rates and negatively impact our earnings.

## We face risks related to covenants in our loan sales to investors and secondary mortgage market conditions.

Our agreements with investors to sell our loans generally contain covenants that require us to repurchase loans under certain circumstances, including some delinquencies, or to return premiums paid by those investors if the loans are paid off early. If we are required to repurchase sold loans under these covenants, they may be deemed troubled loans, with the potential for charge-offs and/or loss provision changes, which could impact our earnings and asset quality ratios adversely. The Bank was required to repurchase two loans with combined total outstanding principal of less than $\$ 100,000$ from our investors during 2010.

Our ability to sell loans on the secondary mortgage market is impacted by interest rate changes and investor demand or expected return. If this market becomes less liquid, we may not be able to rely as much on loan sales to reduce our interest rate and credit risk.

## Declining economic conditions may adversely impact the fees generated by our asset management and trust business.

To the extent our asset management and trust clients and their assets become adversely impacted by weak economic and stock market conditions, they may choose to withdraw the assets managed by us and the value of their assets may decline. Our asset management revenues are based on the value of the assets we manage. If our clients withdraw assets or the value of their assets decline, our revenues from these activities may be adversely affected. These fees totaled $\$ 2.6$ million in 2010 , compared to $\$ 2.2$ million in 2009.

## We face significant operational risks.

We operate in many different financial service businesses and rely on the ability of our employees and systems to process a significant number of transactions. Operational risk is the risk of loss from operations, including fraud by employees or outside persons, employees' execution of incorrect or unauthorized transactions, data processing and technology errors or hacking and breaches of internal control systems.

## A tightening of credit markets and liquidity risk could impair our ability to fund operations and jeopardize our financial condition.

Liquidity is essential to our business. A tightening of the credit markets and the inability to obtain adequate funding to replace deposits and fund continued loan growth may affect asset growth, our earnings capability and capital levels negatively. We rely on a number of different sources in order to meet our potential liquidity demands. Our primary sources of liquidity are increases in deposit accounts, including brokered deposits, as well as cash flows from loan payments and our securities portfolio. Borrowings, especially from the Federal Home Loan Bank and repurchase agreements, also provide us with a source of funds to meet liquidity demands. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities or on terms that are acceptable to us could be impaired by factors that affect us specifically, or the financial services industry or economy in general. Factors that could detrimentally impact our access to liquidity sources include adverse regulatory action against us or a decrease in the level of our business activity as a result of a downturn in the markets in which our
loans are concentrated. Our ability to borrow also could be impaired by factors that are not specific to us, such as a disruption in the financial markets, negative views and expectations about the prospects for the financial services industry in light of the recent turmoil faced by banking organizations or continued deterioration in credit markets.

## We may elect or be compelled to seek additional capital in the future, but that capital may not be available when it is needed.

We are required by federal regulatory authorities to maintain adequate levels of capital to support our operations. In addition, we may elect to raise additional capital to repay our TARP funds, support our business or to finance acquisitions, if any, or we may otherwise elect or be required to raise additional capital. In that regard, a number of financial institutions have recently raised considerable amounts of capital in response to a deterioration in their results of operations and financial condition arising from the turmoil in the mortgage loan market, deteriorating economic conditions, declines in real estate values and other factors. Should we be required by regulatory authorities to raise additional capital, we may seek to do so through the issuance of, among other things, our common stock or preferred stock. The issuance of additional shares of common stock or convertible securities to new stockholders would be dilutive to our current stockholders.

Our ability to raise additional capital, if needed, will depend on conditions in the capital markets, economic conditions and a number of other factors, many of which are outside our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital if needed or on terms acceptable to us. If we cannot raise additional capital when needed, it may have a material adverse effect on our financial condition, results of operations and prospects.

## There may be future sales of additional common stock or preferred stock or other dilution of our equity, which may adversely affect the market price of our common stock.

We are not restricted from issuing additional common stock or preferred stock, including any securities that are convertible into or exchangeable for, or that represent the right to receive, common stock or preferred stock or any substantially similar securities. The market value of our common stock could decline as a result of sales by us of a large number of shares of common stock or preferred stock or similar securities in the market or the perception that such sales could occur.

## Anti-takeover provisions could negatively impact our stockholders.

Provisions in our charter and bylaws, the corporate law of the State of Maryland and federal regulations could delay, defer or prevent a third party from acquiring us, despite the possible benefit to our stockholders, or otherwise adversely affect the market price of any class of our equity securities, including our common stock. These provisions include: a prohibition on voting shares of common stock beneficially owned in excess of $10 \%$ of total shares outstanding, supermajority voting requirements for certain business combinations with any person who beneficially owns more than $10 \%$ of our outstanding common stock; the election of directors to staggered terms of three years; advance notice requirements for nominations for election to our Board of Directors and for proposing matters that stockholders may act on at stockholder meetings, a requirement that only directors may fill a vacancy in our Board of Directors, supermajority voting requirements to remove any of our directors and the other provisions of our charter. Our charter also authorizes our Board of Directors to issue preferred stock, and preferred stock could be issued as a defensive measure in response to a takeover proposal. In addition, pursuant to OTS regulations, as a general matter, no person or company, acting individually or in concert with others, may acquire more than $10 \%$ of our common stock without prior approval from the OTS.

These provisions may discourage potential takeover attempts, discourage bids for our common stock at a premium over market price or adversely affect the market price of, and the voting and other rights of the holders of, our common stock. These provisions could also discourage proxy contests and make it more difficult for holders of our common stock to elect directors other than the candidates nominated by our Board of Directors.

## The voting limitation provision in our charter could limit your voting rights as a holder of our common stock.

Our charter provides that any person or group who acquires beneficial ownership of our common stock in excess of $10 \%$ of the outstanding shares may not vote the excess shares. Accordingly, if you acquire beneficial ownership of more than $10 \%$ of the outstanding shares of our common stock, your voting rights with respect to the common stock will not be commensurate with your economic interest in our company.

Our core deposit premium could be deemed partially or fully impaired, which could reduce our earnings and the values of that intangible asset.

At December 31, 2010, we had a core deposit premium of $\$ 4.1$ million due mainly to the MFB acquisition. Under GAAP, we are required to periodically assess the value of this intangible asset based on a number of factors to determine if there is partial or full impairment. The factors taken into consideration include the market price of our stock, the net present value of our assets and liabilities and valuation information for similar financial institutions. This evaluation involves a substantial amount of judgment. If actual conditions underlying the factors differ from our assessment, the core deposit intangible could be subjected to faster amortization or partial or complete impairment, which would reduce the value of this asset and reduce our earnings, perhaps materially.

## We currently hold a significant amount of bank-owned life insurance.

At December 31,2010, we held $\$ 93.9$ million of bank-owned life insurance or BOLI on key employees and executives, with a cash surrender value of $\$ 45.6$ million. The policies are maintained to fund amounts owed under executive supplemental retirement plans. The eventual repayment of the cash surrender value is subject to the ability of the various insurance companies to pay death benefits or to return the cash surrender value to us if needed for liquidity purposes. We continually monitor the financial strength of the various companies with whom we carry these policies. However, any one of these companies could experience a decline in financial strength, which could impair its ability to pay benefits or return our cash surrender value. If we need to liquidate these policies for liquidity purposes, we would be subject to taxation on the increase in cash surrender value and penalties for early termination, both of which would adversely impact earnings.

## We may not be able to realize our deferred tax asset fully.

At December 31, 2010, we had a $\$ 21.3$ million deferred income tax benefit based on differences between the financial statement amounts and tax bases of assets and liabilities and reflecting mainly an allowance for loan loss timing difference and business tax and AMT carryover. The value of our deferred income tax benefit is reviewed regularly under various forecasts and assumptions, including anticipated levels of taxable net income, to determine the likelihood of realizing the benefit. If actual results or subsequent forecasts differ from our current judgments, so if it becomes more likely than not that this benefit will not be fully realized, we would have to write down this asset, which would negatively impact results of operation and reduce our asset size.

If our investment in the Federal Home Loan Bank of Indianapolis becomes impaired, our earnings and stockholders' equity could decrease.

At December 31, 2010, we owned $\$ 16.7$ million in Federal Home Loan Bank of Indianapolis stock. We are required to own this stock to be a member of and to obtain advances from our Federal Home Loan Bank. This stock is not marketable and can only be redeemed by our Federal Home Loan Bank. Federal Home Loan Bank did initiate a stock buyback in 2010 to repurchase some excess member stock. Our Federal Home Loan Bank's financial condition is linked, in part, to the eleven other members of the Federal Home Loan Bank System and to accounting rules and asset quality risks that could materially lower their capital, which would cause our Federal Home Loan Bank stock to be deemed impaired, resulting in a decrease in our earnings and assets.

## Changes in laws and regulations and the cost of regulatory compliance with new laws and regulations may adversely affect our operations and our income.

The Bank and the Company are subject to extensive regulation, supervision and examination by the OTS, which has extensive discretion in connection with its supervisory and enforcement activities, including the ability to impose restrictions on a bank's operations, reclassify assets, determine the adequacy of a bank's allowance for loan losses and determine the level of deposit insurance premiums assessed. Because our business is highly regulated, the laws and applicable regulations are subject to frequent change. Any change in these regulations and oversight, whether in the form of regulatory policy, new regulations or legislation or additional deposit insurance premiums could have a material impact on our operations.

In response to the financial crisis of 2008 and early 2009 , Congress has taken actions that are intended to strengthen confidence and encourage liquidity in financial institutions, and the Federal Deposit Insurance Corporation has taken actions to increase insurance coverage on deposit accounts. The recently enacted Dodd-Frank Wall Street Reform and Consumer Protection Act provides for the creation of a consumer protection division at the Board of Governors of the Federal Reserve System that will have broad authority to issue regulations governing the services and products we provide consumers. This additional regulation could increase our compliance costs and otherwise adversely impact our operations. The legislation transfers primary responsibility for the regulation of the Bank from the OTS to the OCC. That legislation also contains provisions that, over time, could result in higher regulatory capital requirements and loan loss provisions for the Company and the Bank and may increase interest expense due to the ability in July 2011 to pay interest on all demand deposits. Recent regulatory changes impose limits on our ability to charge overdraft fees, which may decrease our non-interest income as compared to more recent prior periods. The potential exists for additional federal or state laws and regulations, or changes in policy, affecting lending and funding practices and liquidity standards. See "How We Are Regulated."

In this recent economic downturn, federal and state banking regulators have been active in responding to concerns and trends identified in examinations and have issued many formal enforcement orders requiring capital ratios in excess of regulatory requirements. Bank regulatory agencies, such as the OTS govern the activities in which the Bank may engage, primarily for the protection of depositors and not for the protection or benefit of potential investors. In addition, new laws and regulations may increase our costs of regulatory compliance and of doing business and otherwise affect our operations. New laws and regulations may significantly affect the markets in which we do business, the markets for and value of our loans and investments, the fees we can charge and our ongoing operations, costs and profitability. For example, recent legislative proposals require changes to our overdraft protection programs that decrease the amount of fees we receive for these services. During 2010, overdraft protection and nonsufficient fund fees totaled $\$ 3.4$ million. Further, legislative proposals limiting our rights as a creditor could result in credit losses or increased expense in pursuing our remedies as a creditor.

## Higher Federal Deposit Insurance Corporation insurance premiums and special assessments will adversely affect our earnings.

In 2009, the Federal Deposit Insurance Corporation levied a five basis point special assessment on each insured depository institution's assets minus Tier 1 capital as of June 30, 2009. We recorded an expense of $\$ 630,000$ during the quarter ended June 30, 2009, to reflect the special assessment. In addition, the Federal Deposit Insurance Corporation generally increased the base assessment rates effective April 1, 2009, and, therefore, our Federal Deposit Insurance Corporation insurance premium expense has increased compared to prior periods.

The Federal Deposit Insurance Corporation also required all insured institutions to prepay at the end of 2009 their estimated deposit insurance assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The assessment rate for the fourth quarter of 2009 and for 2010 was based on each institution's total base assessment rate for the third quarter of 2009 , modified to assume that the assessment rate in effect on September 30, 2009, had been in effect for the entire third quarter, and the assessment rate for 2011 and 2012 was calculated as the modified third-quarter assessment rate plus an additional three basis points. In addition, every institution's base assessment rate for each period was calculated using its third-quarter assessment base, adjusted quarterly for an estimated $5 \%$ annual growth rate in the assessment base through the end of 2012. We recorded the pre-payment as a prepaid expense, which will be amortized to expense over three years. Our prepayment amount was $\$ 6.7$ million,
including adjustments made in connection with recent branch acquisitions. Future increases in our assessment rate or special assessments would decrease our earnings.

## Strong competition within our market area may limit our growth and profitability.

Competition in the banking and financial services industry is intense. In our market area, we compete with commercial banks, savings institutions, mortgage brokerage firms, credit unions, finance companies, mutual funds, insurance companies and brokerage and investment banking firms operating locally and elsewhere. Many of these competitors have national name recognition, resources and lending limits than we do and may offer certain services or prices for services that we do not or cannot provide. Our profitability depends upon our continued ability to successfully compete in our market.

## System failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.

The computer systems and network infrastructure we use could be vulnerable to unforeseen problems. Our operations are dependent upon our ability to protect our computer equipment against damage from physical theft, fire, power loss, telecommunications failure or a similar catastrophic event, as well as from security breaches, denial of service attacks, viruses, worms and other disruptive problems caused by hackers. Any damage or failure that causes an interruption in our operations could have a material adverse effect on our financial condition and results of operations. Computer break-ins, phishing and other disruptions could jeopardize the security of information stored in and transmitted through our computer systems and network infrastructure, which may result in significant liability to us and cause existing and potential customers to refrain from doing business with us. Although we, with the help of third-party service providers, intend to continue to implement security technology and establish operational procedures to prevent such damage, there can be no assurance that these security measures will be successful. In addition, advances in computer capabilities, new discoveries in the field of cryptography or other developments could result in a compromise or breach of the algorithms we and our third-party service providers use to encrypt and protect customer transaction data. A failure of such security measures could have a material adverse effect on our reputation, financial condition and results of operations.

## The securities purchase agreement between us and Treasury limits our ability to pay dividends on and repurchase our common stock.

The securities purchase agreement between us and Treasury provides that prior to the earlier of (i) December 23, 2011 and (ii) the date on which all of the shares of the Series A Preferred Stock have been redeemed by us or transferred by Treasury to third parties, we may not, without the consent of Treasury, (a) increase the cash dividend on our common stock or (b) subject to limited exceptions, redeem, repurchase or otherwise acquire shares of our common stock or preferred stock (other than the Series A Preferred Stock) or any trust preferred securities then outstanding. In addition, we are unable to pay any dividends on our common stock unless we are current in our dividend payments on the Series A Preferred Stock. These restrictions, together with the potentially dilutive impact of the warrant described in the next risk factor, could have a negative effect on the value of our common stock. Moreover, holders of our common stock are entitled to receive dividends only when, as and if declared by our Board of Directors. Although we have historically paid cash dividends on our common stock, we are not required to do so and our Board of Directors could reduce or eliminate our common stock dividend in the future.

The Series A Preferred Stock impacts net income available to our common stockholders and earnings per common share, and the warrant we issued to Treasury may be dilutive to holders of our common stock.

The dividends declared on the Series A Preferred Stock will reduce the net income available to common stockholders and our earnings per common share. The Series A Preferred Stock will also receive preferential treatment in the event of liquidation, dissolution or winding up of MutualFirst Financial. Additionally, the ownership interest of the existing holders of our common stock will be diluted to the extent the warrant we issued to Treasury in conjunction with the sale to Treasury of the Series A Preferred Stock is exercised. The shares of common stock underlying the warrant represent approximately $8.2 \%$ of the shares of our common stock outstanding (including the shares issuable upon exercise of the warrant). Although Treasury has agreed not to vote any of the
shares of common stock it receives upon exercise of the warrant, a transferee of any portion of the warrant or of any shares of common stock acquired upon exercise of the warrant is not bound by this restriction.

## If we are unable to redeem our Series A Preferred Stock before December 2013, the cost of this capital to us will increase substantially.

If we are unable to redeem the Series A Preferred Stock before December 2013, the cost of the TARP capital will increase substantially from $5.0 \%$ per annum (approximately $\$ 1.6$ million annually) to $9.0 \%$ per annum (approximately $\$ 2.9$ million annually). Depending on our financial condition at the time, this increase in the annual dividend rate on the Series A Preferred Stock could have a material negative effect on our liquidity.

## We rely on dividends from MutualBank for substantially all of the Company's revenue.

MutualFirst's primary source of revenue is dividends from the Bank. The OTS regulates and must approve the amount of Bank dividends to the Company. If the Bank is unable to pay dividends, MutualFirst may not be able to service its debt, pay its other obligations or pay dividends on the Company's common stock which could have a material adverse impact on our financial condition or the value of your investment in our common stock.

## Our common stock trading volume may not provide adequate liquidity for investors.

Our common stock is listed on the Nasdaq Global Market. However, the average daily trading volume in our common stock is less than that of many larger financial services companies. A public trading market having the desired depth, liquidity and orderliness depends on the presence of a sufficient number of willing buyers and sellers for our common stock at any given time. This presence is impacted by general economic and market conditions and investors' views of our Company. Because our trading volume is limited, any significant sales of our shares could cause a decline in the price of our common stock.

Our directors and executive officers have the ability to influence stockholder actions in a manner that may be adverse to the personal investment objectives of our stockholders.

As of December 31,2010, our directors and executive officers as a group beneficially owned $1,116,400$ shares, or $16.0 \%$, of our common stock (including options for 384,625 shares). In addition, our employee stock ownership plan and charitable foundation controlled, respectively, $7.0 \%$ and $3.2 \%$ of our common stock on that date. In addition, as of December $31,2010,314,702$ shares were reserved under various stock benefit plans for future awards for our directors, officers and employees. Due to this significant collective ownership of or control over our common stock, our directors and executive officers may be able to influence the outcome of director elections or block significant transactions, such as a merger or acquisition, or any other matter that might otherwise be favored by other stockholders.

## Item 1B. Unresolved Staff Comments

Not applicable.

## Item 2. Properties

At December 31, 2010 we had 33 full service offices. Our offices are located within east central and northern Indiana and southwest Michigan. At December 31, 2010 we owned our home office in Muncie, Indiana and all but two of our financial center offices. The net book value of our investment in premises and leaseholds was approximately $\$ 29.9$ million at December 31,2010 . We believe that our current facilities are adequate to meet our present and immediately foreseeable needs.

## Item 3. Legal Proceedings

From time to time, we are involved as plaintiff or defendant in various legal actions arising in the normal course of business. We do not anticipate incurring any material liability as a result of such litigation.

## Item 4. (Reserved)

PART II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The common stock of MutualFirst Financial, Inc. is traded under the symbol "MFSF" on the Nasdaq Global Market. The table below shows the high and low closing prices for our common stock for the periods indicated. This information was provided by the Nasdaq. At December 31, 2010, there were $6,984,754$ shares of common stock outstanding and at that date we also had 32,382 shares of preferred stock outstanding and approximately 1,400 stockholders of record.

| 2010 Quarters: | Stock Price |  |  |  | Dividends per Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High |  | Low |  |  |  |
| First Quarter (ended 03/31/10) | \$ | 6.90 | \$ | 5.84 | \$ | 0.06 |
| Second Quarter (ended 06/30/10) | \$ | 8.99 | \$ | 6.50 | \$ | 0.06 |
| Third Quarter (ended 09/30/10) | \$ | 7.69 | \$ | 6.20 | \$ | 0.06 |
| Fourth Quarter (ended 12/31/10) | \$ | 9.80 | \$ | 7.50 | \$ | 0.06 |
|  |  | Stock | Pri |  |  | per |
| 2009 Quarters: |  |  |  | Low |  |  |
| First Quarter (ended 03/31/09) | \$ | 7.40 | \$ | 3.51 | \$ | 0.12 |
| Second Quarter (ended 06/30/09) | \$ | 10.00 | \$ | 5.05 | \$ | 0.12 |
| Third Quarter (ended 09/30/09) | \$ | 8.50 | \$ | 6.60 | \$ | 0.12 |
| Fourth Quarter (ended 12/31/09) | \$ | 7.83 | \$ | 5.57 | \$ | 0.06 |

Our cash dividend payout policy is continually reviewed by management and the Board of Directors. The Company intends to continue its policy of paying quarterly dividends; however, future dividend payments will depend upon a number of factors, including capital requirements, regulatory limitations, the Company's financial condition, results of operations and the Bank's ability to pay dividends to the Company. The Company relies significantly upon such dividends originating from the Bank to accumulate earnings for payment of cash dividends to stockholders. Our TARP agreement limits our ability to pay dividends to common stockholders if dividends on the TARP preferred shares are not paid in full to date.

Information regarding our equity compensation plans is included in Item 11 of this Form $10-\mathrm{K}$.

Because we are a TARP recipient subject to stock repurchase limits until December 23, 2011, the Company has no outstanding program to repurchase shares of the Company's outstanding stock.

## Item 6. Selected Financial Data

## SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

The following information is only a summary and you should read it in conjunction with our consolidated financial statements and accompanying notes contained in Item 8 of this Form 10-K.

|  | At or For the Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Selected Financial Condition Data |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,406,902 | \$ | 1,400,885 | \$ | 1,388,827 | \$ | 962,517 | \$ | 960,842 |
| Cash and cash equivalents |  | 26,821 |  | 46,341 |  | 39,703 |  | 23,648 |  | 24,915 |
| Loans, net |  | 978,901 |  | 1,059,694 |  | 1,113,132 |  | 802,436 |  | 805,625 |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale, at fair value |  | 245,165 |  | 130,914 |  | 77,255 |  | 43,592 |  | 41,070 |
| Held to maturity |  | - |  | 8,147 |  | 9,676 |  |  |  | - |
| Total deposits |  | 1,121,569 |  | 1,045,196 |  | 962,514 |  | 666,407 |  | 703,359 |
| Total borrowings |  | 141,705 |  | 212,074 |  | 279,104 |  | 196,638 |  | 158,852 |
| Total stockholders' equity |  | 131,140 |  | 129,727 |  | 130,515 |  | 87,014 |  | 87,264 |
| Selected Operations Data |  |  |  |  |  |  |  |  |  |  |
| Total interest income |  | 67,398 |  | 71,852 |  | 65,179 |  | 56,374 |  | 56,119 |
| Total interest expense |  | 25,195 |  | 30,624 |  | 31,639 |  | 32,227 |  | 29,890 |
| Net interest income |  | 42,203 |  | 41,228 |  | 33,540 |  | 24,147 |  | 26,229 |
| Provision for loan losses |  | 7,050 |  | 6,500 |  | 7,020 |  | 2,240 |  | 2,068 |
| Net interest income after provision for loan losses |  | 35,153 |  | 34,728 |  | 26,520 |  | 21,907 |  | 24,161 |
| Service fee income |  | 7,229 |  | 7,458 |  | 6,257 |  | 4,831 |  | 4,370 |
| Gain (loss) on sale of loans and investment securities |  | 2,222 |  | 3,132 |  | (927) |  | 391 |  | (669) |
| Other-than-temporary impairment, securities |  | (841) |  | $(2,555)$ |  | $(1,350)$ |  | - |  | - |
| Other non-interest income (loss) |  | 4,469 |  | 3,937 |  | 2,297 |  | 2,549 |  | 2,941 |
| Total non-interest income |  | 13,079 |  | 11,972 |  | 6,277 |  | 7,771 |  | 6,642 |
| Salaries and employee benefits |  | 21,078 |  | 23,047 |  | 19,118 |  | 14,759 |  | 14,617 |
| Other expenses |  | 18,926 |  | 20,279 |  | 44,263 |  | 10,397 |  | 10,402 |
| Total non-interest expense |  | 40,004 |  | 43,326 |  | 63,381 |  | 25,156 |  | 25,019 |
| Income (loss) before taxes |  | 8,228 |  | 3,374 |  | $(30,584)$ |  | 4,522 |  | 5,784 |
| Income tax expense (benefit) |  | 1,676 |  | 211 |  | $(8,485)$ |  | 296 |  | 1,028 |
| Net income (loss) |  | 6,552 |  | 3,163 |  | $(22,099)$ |  | 4,226 |  | 4,756 |
| Preferred stock dividends and amortization |  | 1,803 |  | 1,803 |  | 31 |  | - |  | - |
| Net income (loss) available to common stockholders | \$ | 4,749 | \$ | 1,360 | \$ | $(22,130)$ | \$ | 4,226 | \$ | 4,756 |

Selected Financial Ratios and Other

| At or For the Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2010 | 2009 | 2008 | 2007 |

Financial Data:

| Performance Ratios: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average assets (ratio of net income to average total assets) |  | 0.45\% |  | 0.23\% |  | -1.91\% |  | 0.44\% |  | 0.49\% |
| Return on average tangible equity (ratio of net income to average tangible equity) |  | 4.96\% |  | 1.49\% |  | -28.04\% |  | 5.86\% |  | 6.43\% |
| Interest rate spread information: |  |  |  |  |  |  |  |  |  |  |
| Average during the period |  | 2.97\% |  | 2.98\% |  | 3.01\% |  | 2.50\% |  | 2.70\% |
| Net interest margin ${ }^{(1)}$ |  | 3.19\% |  | 3.22\% |  | 3.22\% |  | 2.79\% |  | 2.96\% |
| Ratio of operating expense to average total assets |  | 2.76\% |  | 3.17\% |  | 5.49\% |  | 2.64\% |  | 2.57\% |
| Ratio of average interest-earning assets to average interest- <br> $\begin{array}{lllllllll}\text { bearing liabilities } & 111.25 \% & 110.67 \% & 107.14 \% & 107.92 \% & 107.65 \%\end{array}$ |  |  |  |  |  |  |  |  |  |  |
| Efficiency ratio ${ }^{(2)}$ |  | $72.86 \%$ |  | 81.84\% |  | 158.81\% |  | 78.81\% |  | 76.11\% |
| Asset Quality Ratios: ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |
| Non-performing assets to total assets |  | 3.20\% |  | 2.86\% |  | 1.92\% |  | 1.35\% |  | 0.86\% |
| Non-performing loans to total loans |  | 3.90\% |  | 3.03\% |  | 1.93\% |  | 1.29\% |  | 0.70\% |
| Allowance for loan losses to non-performing loans |  | 42.16\% |  | 50.38\% |  | 69.41\% |  | 79.72\% |  | 143.59\% |
| Allowance for loan losses to loans receivable, net |  | 1.64\% |  | 1.53\% |  | 1.34\% |  | 1.03\% |  | 1.00\% |
| Capital Ratios: |  |  |  |  |  |  |  |  |  |  |
| Equity to total assets ${ }^{(3)}$ |  | 9.32\% |  | 9.27\% |  | 9.40\% |  | 9.04\% |  | 9.08\% |
| Average equity to average assets |  | 9.24\% |  | 9.29\% |  | 8.89\% |  | 9.16\% |  | 9.08\% |
| Share and Per Share Data: |  |  |  |  |  |  |  |  |  |  |
| Average common shares outstanding: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 6,873,508 |  | 6,840,659 |  | 5,249,135 |  | 4,103,940 |  | 4,196,059 |
| Diluted |  | 6,896,107 |  | 6,840,748 |  | 5,249,135 |  | 4,151,173 |  | 4,274,039 |
| Per share: |  |  |  |  |  |  |  |  |  |  |
| Basic earnings available to common stockholders | \$ | 0.69 | \$ | 0.20 | \$ | (4.22) | \$ | 1.03 | \$ | 1.13 |
| Diluted earnings available to common stockholders | \$ | 0.69 | \$ | 0.20 | \$ | (4.22) | \$ | 1.02 | \$ | 1.11 |
| Dividends | \$ | 0.24 | \$ | 0.42 | \$ | 0.64 | \$ | 0.60 | \$ | 0.58 |
| Dividend payout ratio ${ }^{(4)}$ |  | 34.78\% |  | 210.00\% |  | -15.20\% |  | 58.25\% |  | 52.25\% |
| Other Data: |  |  |  |  |  |  |  |  |  |  |
| Number of full-service offices |  | 33 |  | 33 |  | 33 |  | 21 |  | 21 |

${ }^{(1)}$ Net interest income divided by average interest earning assets.
${ }^{(2)}$ Total non-interest expense divided by net interest income plus total non-interest income.
${ }^{(3)} \mathrm{At}$ the end of the period.
${ }^{(4)}$ Dividends per share divided by diluted earnings per share.

## Item 7.

 Management's Discussion and Analysis of Financial Condition and Results of Operation
## Introduction

MutualFirst is a savings and loan holding company and MutualBank is its wholly-owned subsidiary. MutualBank has been in business since 1889 and currently conducts its business from 33 full service financial centers located in Delaware, Elkhart, Grant, Kosciusko, Randolph, St. Joseph and Wabash counties, Indiana, with its main office located in Muncie. MutualBank also has trust offices in Carmel and Crawfordsville, Indiana and a loan origination office in New Buffalo, Michigan. MutualBank's principal business consists of attracting deposits from the general public and originating fixed and variable rate loans secured primarily by first mortgage liens on residential and commercial real estate, consumer goods, and business assets. MutualBank's deposit accounts are insured by the FDIC up to applicable limits. We also originate mortgage loans in counties contiguous to these counties, and we originate commercial loans and indirect consumer loans throughout Indiana. We provide investment money management and trust services for our customers.

MutualFirst and MutualBank are subject to extensive regulation by the OTS. In 2011, the regulatory oversight of the Company will transfer to the Federal Reserve Board and of the Bank will transfer to the Office of the Comptroller of the Currency ("OCC"). For more details on this regulation see "Item 1. Business - How We Are Regulated." MutualBank's deposits are insured up to applicable limits by the Federal Deposit Insurance Corporation ("FDIC").

The following discussion is intended to assist your understanding of our financial condition and results of operations. The information contained in this section should be read in conjunction with our consolidated financial statements and the accompanying notes to our consolidated financial statements.

Our principal business consists of attracting retail deposits from the general public, including some brokered deposits, and investing those funds primarily in loans secured by first mortgages on owner-occupied, oneto four-family residences, a variety of consumer loans, loans secured by commercial and multi-family real estate and commercial business loans. Funds not invested in loans generally are invested in investment securities, including mortgage-backed and mortgage-related securities. MutualWealth is the wealth management division of the Bank providing a variety of fee-based financial services, including trust, investment, insurance, broker advisory, retirement plan and private banking services, in the Bank's market area.

Our results of operations depend primarily on the level of our net interest income, which is the difference between interest income on interest-earning assets, such as loans, mortgage-backed securities and investment securities, and interest expense on interest-bearing liabilities, primarily deposits and borrowings. The structure of our interest-earning assets versus the structure of interest-bearing liabilities, along with the shape of the yield curve, has a direct impact on our net interest income. Historically, our interest-earning assets have been longer term in nature (i.e., fixed-rate mortgage loans) and interest-bearing liabilities have been shorter term (i.e., certificates of deposit, regular savings accounts, etc.). This structure would impact net interest income favorably in a decreasing rate environment, assuming a normally shaped yield curve, as the rates on interest-bearing liabilities would decrease more rapidly than rates on the interest-earning assets. Conversely, in an increasing rate environment, assuming a normally shaped yield curve, net interest income would be impacted unfavorably as rates on interest-earning assets would increase at a slower rate than rates on interest-bearing liabilities.

The Company continues to reduce the impact of interest rate changes on its net interest income by shortening the term of its interest-earning assets to better match the terms of our interest-bearing liabilities and by selling long-term fixed rate loans. See "Item 7A Quantitative and Qualitative Disclosures About Market Risk Asset and Liability Management and Market Risk". It has been the Company's strategic objective to change the repricing structure of its interest-earning assets from longer term to shorter term to better match the structure of our interest-bearing liabilities and therefore reduce the impact interest rate changes have on our net interest income. Strategies employed to accomplish this objective have been to increase the originations of variable rate commercial loans and shorter term consumer loans and to sell longer term mortgage loans. The percentage of consumer and commercial loans to total loans has increased from $45.2 \%$ at the end of 2006 to $53.6 \%$ as of December 31, 2010. As we continue to increase our investment in business-related loans, which are considered to entail greater risks than one- to four-family residential loans, in order to help offset the pressure on our net interest margin, our provision for
loan losses has increased to reflect this increased risk. On the liability side of the balance sheet, the Company is employing strategies intended to increase the balance of core deposit accounts, such as low cost checking and money market accounts. The percentage of core deposits to total deposits was $40.1 \%$ at December 31, 2010 compared to $38.0 \%$ at the end of 2009. The remaining total deposits are mostly retail certificates of deposit, which continue to provide stable funding for the Company. These are ongoing strategies that are dependent on current market conditions and competition.

During 2010, in keeping with our strategic objective to reduce interest rate risk exposure, the Company also sold $\$ 82.8$ million of long-term fixed rate loans that had been held for sale, which reduced potential earning assets and therefore had a negative impact on net interest income. This was offset, in the short term, by recognizing a gain on the sale of these loans of $\$ 2.3$ million. The Company also will lengthen out FHLB advances when advantageous to lengthen repricing of the liability side of the balance sheet to reduce interest rate risk exposure.

Net interest income should be less vulnerable to changes in interest rates. The Federal Funds rate set by the Board of Governors of the Federal Reserve System decreased to a range of 0 to 25 basis points as of December 31, 2008 and was the same as of December 31, 2010. The Federal Funds rate remaining flat at this level decreases the ability to reprice deposits lower in future months. Certificates of deposit and borrowings may, however, still reprice to lower rates at their maturities in future time periods, which could reduce the amount of interest expense assuming rates stay low. Interest income is expected to decrease without any changes in the current rate environment primarily due to the rates on newly originated interest-earning assets being lower than the rates on maturing interestearning assets.-Another factor that may lead to changes in net interest income is the level of non-performing assets. An increase in non-performing assets (i.e., loans, repossessed assets, or securities) would also decrease interest income and may decrease overall net interest income without additional decreases in interest-bearing liabilities.

Results of operations also are dependent upon the level of the Company's non-interest income, including fee income and service charges, and the level of its non-interest expense, including general and administrative expenses. Regulatory changes may have an impact in non-interest income this year. Regulations limiting the amount of interchange income could reduce non-interest income if approved as initially drafted. MutualWealth produces non-interest income for the Bank that is tied primarily to the market value of the portfolios being managed. As of December 31, 2010, MutualWealth had $\$ 440.8$ million of assets under management. Decreases in market value could have a negative impact on the non-interest income generated by this division of the Bank.

During 2008 through 2010, the Indiana and national economies and financial markets have undergone significant decline, which has impacted our financial condition, operations, net income, stock price and regulatory limitations. The Indiana and national economies may improve prior to significant improvements in our financial condition and net income. Current troubled loans and securities may continue to incur losses after recovery has started to occur.

## Recent Significant Transactions

In July 2008, the Company acquired MFB Corp. and its banking subsidiary, MFB Financial, in a merger transaction involving the issuance of 2.9 million shares of common stock and payment of $\$ 11.5$ million in cash to former stockholders of MFB Corp. MutualFirst also assumed 114,500 MFB stock options, which were converted into approximately 296,555 MutualFirst stock options with a weighted average exercise price of $\$ 9.90$ per share. The Company obtained $\$ 167.9$ million in residential mortgage loans, $\$ 48.5$ million in consumer loans, $\$ 91.6$ million in commercial real estate loans and $\$ 75.5$ million in commercial business loans and assumed $\$ 331.1$ million in deposits and $\$ 96.4$ million in borrowings in the acquisition of MFB Corp. The acquisition of MFB Corp. helped reduce the interest rate risk exposure of MutualBank primarily due to changes in loan composition, increasing the percentage of loans with adjustable rates and reducing the average duration of the loan portfolio. This decline in MutualBank's liability sensitive exposure provided for less net portfolio value volatility with future rate movements. As a result of the transaction, MutualBank's market area spans nine Indiana counties, and is currently the $11^{\text {th }}$ largest depository institution headquartered in Indiana. The acquisition of MFB Corp. added trust services to MutualBank, which are being leveraged through MutualBank's existing footprint. The Company also opened two new branches in Elkhart County in 2008. The intent of these initiatives has been to increase income over the long term. However, on a short-term basis, expenses relating to expanding trust services and new branches will have the effect of increasing non-interest expense with limited immediate offsetting income.

In December 2008, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program, the Company entered into a Letter Agreement and Securities Purchase Agreement (collectively, the "Purchase Agreement") with the United States Department of the Treasury ("Treasury"), pursuant to which the Company (i) sold 32,382 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the "Series A Preferred Stock") for a purchase price of $\$ 32,382,000$ in cash and (ii) issued a warrant (the "Warrant") to purchase 625,135 shares of the Company's common stock, par value $\$ 0.01$ per share (the "Common Stock"), for a per share price of $\$ 7.77$ per share. The Series A Preferred Stock is entitled to cumulative dividends at a rate of $5 \%$ per annum for the first five years, and $9 \%$ per annum thereafter. The Series A Preferred Stock may be redeemed by the Company at any time, subject to consultation by the Treasury with the OTS. The Warrant has a 10 -year term and is immediately exercisable upon its issuance, with an exercise price, subject to anti-dilution adjustments, equal to $\$ 7.77$ per share of the Common Stock. If the Series A Preferred Stock is redeemed, the Warrant may be liquidated at the current market price. Treasury has agreed not to exercise voting power with respect to any shares of Common Stock issued upon exercise of the Warrant that it holds.

Pursuant to the terms of the Purchase Agreement, the ability of the Company to declare or pay dividends or distributions on, or purchase, redeem or otherwise acquire for consideration, shares of its Junior Stock (as defined below) and Parity Stock (as defined below) is subject to restrictions, including a restriction against increasing dividends from the last quarterly cash dividend per share (\$0.16) declared on the Common Stock prior to the TARP transaction. The redemption, purchase or other acquisition of trust preferred securities of the Company or its affiliates also are restricted. These restrictions will terminate on the earlier of (a) the third anniversary of the date of issuance of the Series A Preferred Stock, (b) the date on which the Series A Preferred Stock has been redeemed in whole; and (c) the date Treasury has transferred all of the Series A Preferred Stock to third parties. In addition, the ability of the Company to declare or pay dividends or distributions on, or repurchase, redeem or otherwise acquire for consideration, shares of its Junior Stock and Parity Stock is subject to restrictions in the event that the Company fails to declare and pay full dividends (or declare and set aside a sum sufficient for payment thereof) on its Series A Preferred Stock. "Junior Stock" means the Common Stock and any other class or series of stock of the Company the terms of which expressly provide that it ranks junior to the Series A Preferred Stock as to dividend rights and/or rights on liquidation, dissolution or winding up of the Company. "Parity Stock" means any class or series of stock of the Company the terms of which do not expressly provide that such class or series will rank senior or junior to the Series A Preferred Stock as to dividend rights and/or rights on liquidation, dissolution or winding up of the Company (in each case without regard to whether dividends accrue cumulatively or non-cumulatively).

The Company placed $\$ 29.1$ million of its TARP proceeds in the Bank and retained the remaining $\$ 3.2$ million as working capital. The Bank initially placed approximately $\$ 20.0$ million of the proceeds in highly rated securities to provide liquidity as needed to meet current and future loan demand. The TARP proceeds have provided the Bank with a continued ability to lend to businesses and individuals along with the ability to purchase agency mortgage backed securities.

## Recent Accounting Standards

For discussion of recent accounting standards, please see Item 8 - Note 2: Impact of Accounting Pronouncements.

## Critical Accounting Policies

The notes to the consolidated financial statements in Item 8 of this Form $10-\mathrm{K}$ contain a summary of MutualFirst's significant accounting policies. Certain of these policies are important to the portrayal of MutualFirst's financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Management believes that its critical accounting policies include determining the allowance for loan losses, the valuation of foreclosed assets, mortgage servicing rights and real estate held for development, and the valuation of intangible assets and securities.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. A worsening or protracted economic decline would increase the likelihood of additional losses due to credit and market risk and could create the need for additional loss reserves.


#### Abstract

Allowance for Loan Losses. The allowance for loan losses is a significant estimate that can and does change based on management's assumptions about specific borrowers and current general economic and business conditions, among other factors. Management reviews the adequacy of the allowance for loan losses on at least a quarterly basis. The evaluation by management includes consideration of past loss experience, changes in the composition of the loan portfolio, the current condition and amount of loans outstanding, identified problem loans and the probability of collecting all amounts due.


Foreclosed Assets. Foreclosed assets are carried at the lower of cost or fair value less estimated selling costs. Management estimates the fair value of the properties based on current appraisal information. Fair value estimates are particularly susceptible to significant changes in the economic environment, market conditions, and real estate market. A worsening or protracted economic decline would increase the likelihood of a decline in property values and could create the need to write down the properties through current operations.

Mortgage Servicing Rights. Mortgage servicing rights ("MSRs") associated with loans originated and sold, where servicing is retained, are capitalized and included in other assets in the consolidated balance sheet. The value of the capitalized servicing rights represents the fair value of the right to service loans in the portfolio. Critical accounting policies for MSRs relate to the initial valuation and subsequent impairment tests. The methodology used to determine the valuation of MSRs requires the development and use of a number of estimates, including anticipated principal amortization and prepayments of that principal balance. Events that may significantly affect the estimates used are changes in interest rates, mortgage loan prepayment speeds and the payment performance of the underlying loans. The carrying value of the MSRs is periodically reviewed for impairment based on a determination of fair value. For purposes of measuring impairment, the servicing rights are compared to a valuation prepared based on a discounted cash flow methodology, utilizing current prepayment speeds and discount rates. Impairment, if any, is recognized through a valuation allowance and is recorded as a reduction in loan servicing fee income.

Intangible Assets. MutualFirst periodically assesses the impairment of its core deposit intangible. Impairment is the condition that exists when the carrying amount of exceeds its implied fair value. If actual external conditions and future operating results differ from MutualFirst's judgments, impairment and/or increased amortization charges may be necessary to reduce the carrying value of these assets to the appropriate value.

Securities. Under FASB Codification Topic 320 (ASC 320), Investments-Debt and Equity Securities, investment securities must be classified as held-to-maturity, available-for-sale or trading. Management determines the appropriate classification at the time of purchase. The classification of securities is significant since it directly impacts the accounting for unrealized gains and losses on securities. Debt securities are classified as held-tomaturity and carried at amortized cost when management has the positive intent and the Company has the ability to hold the securities to maturity. Securities not classified as held-to-maturity are classified as available-for-sale and are carried at fair value, with the unrealized holding gains and losses, net of tax, reported in other comprehensive income and do not affect earnings until realized.

The fair values of the Company's securities are generally determined by reference to quoted prices from reliable independent sources utilizing observable inputs. Certain of the Company's fair values of securities are determined using models whose significant value drivers or assumptions are unobservable and are significant to the fair value of the securities. These models are utilized when quoted prices are not available for certain securities or in markets where trading activity has slowed or ceased. When quoted prices are not available and are not provided by third party pricing services, management judgment is necessary to determine fair value. As such, fair value is determined using discounted cash flow analysis models, incorporating default rates, estimation of prepayment characteristics and implied volatilities.

The Company evaluates all securities on a quarterly basis, and more frequently when economic conditions warrant additional evaluations, for determining if an other-than-temporary impairment (OTTI) exists pursuant to guidelines established in ASC 320. In evaluating the possible impairment of securities, consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial conditions and near-term prospects of the issuer, and the ability and intent of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, the Company may consider whether the securities are issued by the federal government or its agencies or government
sponsored agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.

If management determines that an investment experienced an OTTI, management must then determine the amount of the OTTI to be recognized in earnings. If management does not intend to sell the security and it is more likely than not that the Company will not be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI will be separated into the amount representing the credit loss and the amount related to all other factors. The amount of OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the OTTI related to other factors will be recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings will become the new amortized cost basis of the investment. If management intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss, the OTTI will be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Any recoveries related to the value of these securities are recorded as an unrealized gain (as other comprehensive income (loss) in stockholders' equity) and not recognized in income until the security is ultimately sold.

The Company from time to time may dispose of an impaired security in response to asset/liability management decisions, future market movements, business plan changes, or if the net proceeds can be reinvested at a rate of return that is expected to recover the loss within a reasonable period of time.

Deferred Tax Asset. The Company has evaluated its deferred tax asset to determine if it is more likely than not that the asset will be utilized in the future. The Company's evaluation indicated that it is more likely than not that the asset will be fully utilized. The Company has generated average positive pre-tax pre-provision earnings of $\$ 9.0$ million, or $.74 \%$ of pre-tax pre-provision ROA over the previous 5 years, after excluding the goodwill impairment in 2008. Over the last 5 years, the Company has grown and at its current asset size, the pre-tax preprovision earnings would be approximately $\$ 10.4$ million using the same historical pre-tax pre-provision ROA. These earnings would be sufficient to utilize the net operating losses, tax credit carryforwards and temporary tax differences over the allowable periods. The valuation allowance established in 2010, 2009 and 2008 is the result of capital losses sustained in those years with no tax benefit recorded. The analysis supports no further valuation allowance is necessary.

At the end of 2010, the Company had no capital losses, a decrease from $\$ 1.2$ million in capital losses in 2009 as capital gains from the sale of available for sale securities were generated. The Company will avoid taking any book tax benefit on future capital losses without capital gains to offset the current capital losses. See Note 17 of the Notes to Consolidated Financial Statements contained in Item 8 of this Form 10-K.

Income Tax Accounting. We file a consolidated federal income tax return. The provision for income taxes is based upon income in our consolidated financial statements, rather than amounts reported on our income tax return. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in tax rates on our deferred tax assets and liabilities is recognized as income or expense in the period that includes the enactment date.

## Management Strategy

Our strategy is to operate as an independent, retail-oriented financial institution dedicated to serving customers in our market areas. Our commitment is to provide a broad range of products and services to meet the needs of our customers. As part of this commitment, we are looking to increase our emphasis on commercial business products and services. We also operate a fully interactive transactional website and allow consumers to open accounts. In addition, we are continually looking at cost-effective ways to expand our market area.

Financial highlights of our strategy have included:

- Continuing as a Diversified Lender. We have been successful in diversifying our loan portfolio to reduce our reliance on any one type of loan. From 1995 through 2000, approximately $36 \%$ of our loan portfolio consisted of loans other than one- to four-family real estate loans. Since 2000 through the end of 2010 , that percentage has increased to $53.6 \%$.
- Continuing as a Leading One-to Four-Family Lender. We are one of the largest originators of oneto four-family residential loans in our market area. During 2010, we originated $\$ 170.9$ million of oneto four-family residential loans.
- Continuing To Focus On Asset Quality. Non-performing assets to total assets was 3.20\% at December 31, 2010, an increase from 2.86\% at December 31, 2009. Our portfolio has increased due to strains on not only the local economy but in other parts of the US where the Company has purchased loans. While the levels of non-performing assets are currently higher than we desire, we believe that our current underwriting standards will provide for a quality loan portfolio once economic activity and unemployment return to more normal levels.
- Continuing Our Strong Capital Position. As a result of our consistent operating profitability, we have historically maintained a strong capital position. At December 31, 2010, our ratio of stockholders' equity to total assets was $9.3 \%$, which was consistent with that at December 31, 2009. The Company also decreased risk-weighted assets by $\$ 80.6$ million to $\$ 964.1$ million at December 31, 2010, from $\$ 1.1$ billion at December 31, 2009. We suspended our origination of $R V$ and boat lending in 2010 to increase our regulatory capital ratios as we continue to strengthen our capital position.
- Decreasing Interest Rate Risk. It has been MutualFirst's strategic objective to change the repricing structure of its interest-earning assets from longer term to shorter term to better match the structure of our interest bearing liabilities and therefore reduce the impact interest rate changes have on our net interest income. Strategies employed to accomplish this objective have been to increase the originations of variable rate commercial loans and shorter term consumer loans and to sell longer term mortgage loans.


## Financial Condition at December 31, 2010 Compared to December 31, 2009

General. Our assets increased $\$ 5.9$ million during 2010 , ending the year at $\$ 1.407$ billion, compared to $\$ 1.401$ billion at the end of 2009 . The increase was primarily due to an increase in the investment portfolio that was offset by a decrease in loans. Liabilities increased $\$ 4.5$ million during 2010 to $\$ 1.276$ billion compared to $\$ 1.271$ billion at the end of 2009. The increase was primarily due to an increase in deposits offset by decreases in borrowings. Stockholders' equity increased $\$ 1.4$ million to $\$ 131.1$ million at December 31, 2010.

Cash and Securities. We increased our liquidity position significantly in 2010. Cash, cash-equivalents and investment securities increased $\$ 86.6$ million, or $46.7 \%$, to $\$ 272.0$ at December 31, 2010. Cash and cashequivalents decreased by $\$ 19.5$ million, or $42.1 \%$, primarily due to increases in investments. Investment securities increased $\$ 106.1$ million, or $76.3 \%$, from $\$ 139.1$ million at the end of 2009 . This increase reflected $\$ 254.0$ million in purchases of agency mortgage-backed securities and CMOs, which was offset by a $\$ 83.3$ million sale of available for sale securities. The amount sold in 2010 included $\$ 6.2$ million of private labeled mortgage-backed securities and private labeled CMOs that had resulted in the Company incurring other-than-temporary losses in 2010 and 2009 due to the distressed mortgage market and the decline in home values across the nation.

Loans. Our net loan portfolio decreased $\$ 72.8$ million, or $6.9 \%$, to $\$ 989.4$ million at December 31, 2010 from $\$ 1.1$ billion at December 31, 2009, primarily due to decreased loan demand and loan charge-offs. Consumer loans decreased $\$ 32.0$ million, or $12.3 \%$ from $\$ 259.8$ million at December 31,2009 to $\$ 227.8$ million at December 31,2010. The decrease in consumer loans was primarily due to the temporary suspension of the indirect lending program starting December 31, 2009. Commercial business loans decreased $\$ 12.8$ million, or $16.5 \%$ from $\$ 77.4$ million to $\$ 64.6$ million at the end of 2010 . The decrease in commercial business was the result of paydowns, $\$ 209,000$ in charge-offs during the year and decreased demand for new commercial business loan originations due to the slowdown in the economy. Commercial real estate loans decreased $\$ 10.7$ million, or $4.1 \%$, from $\$ 260.0$
million at the end of 2009 to $\$ 249.3$ million at the end of 2010 , because of paydowns, $\$ 1.5$ million in charge-offs and decreased demand for new loan originations due to the slowdown in the economy. Residential mortgage loans, including loans held for sale, decreased $\$ 12.3$ million, or $2.6 \%$, to $\$ 468.5$ at the end of 2010 , partially due to the sale of $\$ 82.8$ million in fixed-rate mortgages during the year as part of the Company's plan to mitigate interest rate risk.

The Company does have the risk of being required to repurchase a loan sold in the case that the loan was not underwritten properly. We have not had a significant issue with this and in 2010 were only required to repurchase two loans that had total outstanding principal of less than $\$ 100,000$. The Company is confident that our conservative underwriting standards minimize our exposure for potential required buybacks.

Delinquencies and Non-performing Assets. As of December 31, 2010, our total loans delinquent for 60 to 89 days was $\$ 7.7$ million or $0.8 \%$ of total loans.

At December 31, 2010, our non-performing assets totaled $\$ 45.0$ million or $3.20 \%$ of total assets, compared to $\$ 40.0$ million or $2.86 \%$ of total assets at December 31,2009 . This $\$ 4.9$ million, or $12.3 \%$ increase was the result of the current economic slowdown, particularly an increase in restructured loans. As of December 31, 2010, all of the restructured loans were performing to their restructured terms. These restructured loans, except for one loan with an approximate balance of $\$ 900,000$, were at a market rate of interest. The table below sets forth the amounts and categories of non-performing assets in our loan portfolio at the dates indicated.

Non-performing Assets at December 31,

|  |  | Amount | Percent |
| :--- | :--- | :--- | :--- |
| 2010 | 2009 | Change | Change |

(Dollars in thousands)

| Non-accruing loans | $\$$ | 30,183 | $\$$ | 29,086 | $\$$ | 1,097 | $3.77 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Accruing loans delinquent 90 days or more |  | 1,546 |  | 1,934 | $\$$ | $(388)$ | $-20.06 \%$ |
| Restructured loans |  | 7,100 | 1,563 | $\$$ | 5,537 | $354.25 \%$ |  |
| Foreclosed assets |  | 6,127 | 7,351 | $\$$ | $(1,224)$ | $-16.65 \%$ |  |
| Nonperforming investments | - | 100 | $\$$ | $(100)$ | $-100.00 \%$ |  |  |
| $\quad$ Total |  | - |  |  |  |  |  |
|  |  | 44,956 | $\$$ | 40,034 | $\$$ | 4,922 | $12.29 \%$ |

Over the past three years, the amount of non-performing assets has increased dramatically due to the current economic environment. The increase in non-performing assets between 2008 and 2009 was $\$ 13.4$ million and the increase between 2009 and 2010 was $\$ 4.9$ million. The pace of non-performing has slowed and optimistically it has peaked. The Bank is diligently monitoring and writing down loans that appear to have irreversible weakness. The Bank also believes that a majority of possible problem loans have been identified and steps have been taken to reduce loss by restructuring loans to improve cash flow or by increasing collateral.

At December 31, 2010, foreclosed commercial real estate consisted of twenty-three commercial buildings, eight in Delaware County, nine in Kosciusko County, two in Grant County, three in Elkhart County and one in Florida, all of which are currently being offered for sale. In addition, thirty-five residential properties with a book value of $\$ 2.5$ million remained as foreclosed assets at December 31, 2010. These properties are also being offered for sale. Non-accruing one- to four-family loans increased to $\$ 13.5$ million at December 31, 2010. Non-accruing commercial real estate loans increased from $\$ 9.0$ million at December 31, 2009, to $\$ 13.4$ million at December 31, 2010. At the same time, non-accrual commercial business loans decreased from $\$ 1.9$ million to $\$ 1.0$ million. Management continues to monitor these loans aggressively and it is management's opinion that the non-accruing loans are sufficiently reserved as of December 31, 2010.

In addition to the non-performing assets set forth in the table above, as of December 31, 2010, there was an aggregate of $\$ 9.3$ million in loans with respect to which known information about the possible credit problems of the borrowers have caused management to have doubts as to the abilities of the borrowers to comply with present loan
repayment terms and which may result in the future inclusion of such items in the non-performing asset categories. Due to current economic conditions, we have seen an increase in the amount of these loans during 2010.

Allowance For Loan Loss. Allowance for loan losses decreased $\$ 42,000$ to $\$ 16.4$ million at December 31,2010 when compared to December 31, 2009 as reflected below.

| Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2010 |  | 2009 |  |
| (Dollars in thousands) |  |  |  |
| \$ | 16,414 | \$ | 15,107 |
|  | 8,292 |  | 6,256 |
|  | 1,200 |  | 1,063 |
|  | 7,092 |  | 5,193 |
|  | 7,050 |  | 6,500 |
| \$ | 16,372 | \$ | 16,414 |

Ratio of net charge-offs during the period to average loans outstanding during the period

| $0.69 \%$ | $0.47 \%$ |
| ---: | ---: |
| $42.16 \%$ |  |
|  |  |
| $1.64 \%$ | $1.53 \%$ |

Specific loan loss reserves decreased $\$ 331,000$, while general loan loss reserves have remained approximately the same as loan balances declined. Net charge offs for the year 2010 were $\$ 7.1$ million, or $0.69 \%$ of average loans on an annualized basis, compared to $\$ 5.2$ million, or $0.47 \%$ of average loans for 2009 . The increase was primarily due to increased charge offs on one-to four-family mortgage and commercial loans resulting from the depressed economic conditions in our market area. As of December 31, 2010, the allowance for loan losses as a percentage of loans receivable and non-performing loans was $1.64 \%$ and $42.16 \%$, respectively, compared to $1.53 \%$ and $50.38 \%$, respectively, at December 31, 2009. Allowance for loan losses as a percentage of loans receivable increased due to a decline in the net loan portfolio of $\$ 72.8$ million partially offset by the $\$ 42,000$ decrease in allowance. Allowance for loan losses as a percentage of non-performing loans decreased due to an increase in nonperforming loans of $\$ 6.2$ million. The increase in non-performing loans was primarily due to the increase in restructured loans of $\$ 5.5$ million, all of which are performing to their restructured agreements, and the Bank's internal allowance determination indicates the current level is appropriate.

Over $25 \%$ of our non-accrual loans are comprised of three commercial loans totaling \$7.5. Two of these loans are construction and development loans totaling $\$ 5.1$ million. One loan is a commercial real estate loan secured by a 1-4 family home at approx. $65 \%$ of appraised value totaling $\$ 2.4$ million.

Deposits. Our deposits increased $\$ 76.4$ million as certificates of deposit increased by $\$ 24.2$ million and noninterest bearing, interest-bearing, savings and money market savings deposits increased by $\$ 52.1$ million as we continued to grow our commercial deposit relationships.

Borrowings. Borrowed funds decreased $\$ 70.4$ million with FHLB advances decreasing by $\$ 69.4$ million, or $35.1 \%$, to $\$ 128.5$ million at December 31,2010 as excess liquidity was used to paydown maturing advances.

In 2009 , the Company borrowed $\$ 10.0$ million from First Tennessee Bank, N.A. to refinance existing longterm debt. The loan bears a $5.9 \%$ interest rate, has a term expiring in December 2014 and is secured by Bank stock.

Under the loan agreement, First Tennessee requires the Company to maintain minimum ROA and maximum NPA ratios. At December 31, 2010, the Company's NPA ratio was in excess of the maximum set by the lender and at December 31, 2009 the Company had not maintained the minimum ROA. In both cases the lender has granted a waiver for each condition. The balance of that loan was $\$ 9.3$ million at December 31, 2010.

The Company acquired $\$ 5.0$ million of issuer trust preferred securities as part of the acquisition of MFB. The net balance of the note as of December 31,2010 was $\$ 3.9$ million due to the purchase accounting adjustment from the acquisition. The securities mature 30 years from the date of issuance, July 29, 2005. The securities bore a fixed rate of interest of $6.22 \%$ for the first five years, resetting quarterly thereafter at the prevailing three-month LIBOR rate plus 170 basis points. In December 2009, the Company entered into a cash flow hedge with FTN Financial to fix the floating portion of the issued trust preferred security at $5.15 \%$ for the next five years starting on September 15,2010 . The Company has had the right to redeem the trust preferred securities, in whole or in part, without penalty, since September 15, 2010. These securities mature on September 15, 2035.

Stockholders' Equity. Stockholders' equity was $\$ 131.1$ million at December 31, 2010, an increase of $\$ 1.4$ million, or $1.1 \%$ from December 31, 2009. The increase was a result of net income of $\$ 6.6$ million and Employee Stock Ownership Plan (ESOP) shares earned and share based compensation of $\$ 257,000$. The increase was partially offset by dividend payments of $\$ 1.6$ million to common shareholders and $\$ 1.6$ million to preferred shareholders. Accumulated other comprehensive income decreased $\$ 2.1$ million as unrealized gains on securities and derivatives decreased $\$ 2.3$ million and unrealized gains on defined benefit plans increased $\$ 124,000$. The Bank's risk-based capital ratio increased to $13.79 \%$ as of December 31, 2010 from $12.81 \%$ as of December 31, 2009. The Bank's capital ratios are well in excess of "well-capitalized" levels as defined by all regulatory standards.

## Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. No tax equivalent adjustments were made. All average balances are daily average balances. Non-accruing loans have been included in the table as loans carrying a zero yield.


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## Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in volume multiplied by the old rate, and (2) changes in rate, which is a change in rate multiplied by the old volume. Changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

|  | (Decrease) Due to |  |  |  | Total Increase (Decrease) |  | (Decrease) Due to |  |  |  | Total Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  |  |  | Volume |  | Rate |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits | \$ | 55 | \$ | 81 | \$ | 137 | \$ | 112 | \$ | (181) | \$ | (69) |
| Investment securities available-for-sale |  | 3,190 |  | $(1,907)$ |  | 1,283 |  | 2,613 |  | (198) |  | 2,415 |
| Loans receivable |  | $(4,753)$ |  | $(1,160)$ |  | $(5,913)$ |  | 9,154 |  | $(4,417)$ |  | 4,737 |
| Stock in FHLB of Indianapolis |  | (8) |  | 47 |  | 39 |  | 185 |  | (595) |  | (410) |
| Total interest-earning assets | \$ | $(1,516)$ | \$ | $(2,939)$ | \$ | $(4,454)$ | \$ | 12,064 | \$ | $(5,391)$ | \$ | 6,673 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 12 | \$ | (103) | \$ | (91) | \$ | 74 | \$ | (161) | \$ | (87) |
| Money market accounts |  | 231 |  | (143) |  | 88 |  | 172 |  | (277) |  | (105) |
| Demand and NOW accounts |  | 122 |  | 63 |  | 185 |  | 134 |  | (922) |  | (788) |
| Certificate accounts |  | 1,015 |  | $(3,778)$ |  | $(2,763)$ |  | 4,770 |  | $(4,336)$ |  | 434 |
| Borrowings |  | $(2,333)$ |  | (515) |  | $(2,848)$ |  | 224 |  | (693) |  | (469) |
| Total interest-bearing liabilities | \$ | (953) | \$ | $(4,476)$ | \$ | $(5,429)$ | \$ | 5,374 | \$ | $(6,389)$ | \$ | $(1,015)$ |
| Change in net interest income |  |  |  |  |  | 975 |  |  |  |  | \$ | 7,688 |

## Comparison of Results of Operations for Years Ended December 31, 2010 and 2009.

General. Net income available to common shareholders for the year ended December 31, 2010, was $\$ 4.7$ million or $\$ 0.69$ basic and diluted income per common share, as compared to net income of $\$ 1.4$ million, or $\$ 0.20$ basic and diluted income per common share for the year ended December 31, 2009. The primary reasons for this increase were increased net interest and non-interest income and reduced non-interest expenses as discussed further. below. Our return on assets and on average tangible equity was $0.45 \%$ and $4.96 \%$, respectively, in 2010 , as compared to $0.23 \%$ and $1.49 \%$, respectively in 2009.

Interest Income. Interest income decreased $\$ 4.5$ million, or $6.2 \%$, to $\$ 67.4$ million during the year ended December 31,2010 , compared to $\$ 71.9$ million during the year ended December 31,2009. The primary reason for this decrease was the average yield on earning assets decreased 52 basis points to $5.09 \%$ in 2010 compared to $5.61 \%$ in 2009 as current production and refinances at lower rates reduced the amount of interest income. This decrease was partially offset by a $\$ 44.9$ million increase in average-earning assets in 2010 , due to increases in investments and cash deposits offset by decreases in loans.

Interest Expense. Interest expense decreased $\$ 5.4$ million, or $17.8 \%$, to $\$ 25.2$ million during the year ended December 31, 2010 compared to $\$ 30.6$ million during the year ended December 31, 2009. The primary reason for this decrease was a decline of 52 basis points on interest-bearing liabilities from $2.64 \%$ during 2009 to
$2.12 \%$ during 2010 , which offset the $\$ 29.6$ million increase in total average interest bearing liabilities during 2010. Interest expense on deposits decreased $\$ 2.6$ million, due to a 45 basis point decline in average rates paid even with a $\$ 88.5$ million increase in average interest-bearing deposits. Interest expense on borrowings decreased $\$ 2.9$ million as a result of a 23 basis point decline in average rates and a $\$ 58.9$ million decrease in average borrowing during 2010, as excess cash was used to pay off maturing FHLB advances.

Net Interest Income. Net interest income before the provision for loan losses increased $\$ 975,000$ to $\$ 42.2$ million during 2010 from $\$ 41.2$ million during 2009 primarily because decreases in interest income were offset by corresponding decreases in interest expense. Our net interest margin decreased three basis points to $3.19 \%$ during 2010 compared to $3.22 \%$ during 2009.

Provision for Loan Losses. Our provision for loan losses during 2010 was $\$ 7.1$ million compared to $\$ 6.5$ million during 2009, primarily as a result of increases in nonperforming loans. Non-performing loans at December 31,2010 totaled $\$ 38.8$ million or $3.90 \%$ of total loans and $3.20 \%$ of assets, as compared to $\$ 32.6$ million or $3.03 \%$ of total loans and $2.86 \%$ of assets at December 31, 2009.

Other Income. Non-interest income increased $\$ 1.1$ million, or $9.2 \%$, to $\$ 13.1$ million during 2010, compared to $\$ 12.0$ million during 2009 as reflected below:

| Non-Interest Income | Year Ended |  |  |  | Amount Change |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/2010 |  | 12/31/2009 |  |  |  |  |
|  |  |  |  | lars in tho |  |  |  |
| Service fee income | \$ | 7,229 | \$ | 7,458 | \$ | (229) | -3.1\% |
| Net realized gain (loss) on sale of securities |  | (53) |  | 755 |  | (808) | -107.0\% |
| Equity in losses of limited partnerships |  | (510) |  | 108 |  | (618) | -572.2\% |
| Commissions |  | 3,845 |  | 3,047 |  | 798 | 26.2\% |
| Net gains on sales of loans |  | 2,275 |  | 2,377 |  | (102) | -4.3\% |
| Net servicing fees |  | 139 |  | 245 |  | (106) | -43.3\% |
| Increase in cash surrender value of life insurance |  | 1,556 |  | 1,573 |  | (17) | -1.1\% |
| Loss on sale of other real estate and repossessed assets |  | $(1,012)$ |  | $(1,182)$ |  | 170 | -14.4\% |
| Net other-than-temporary losses on securities |  | (841) |  | $(2,555)$ |  | 1,714 |  |
| Other income |  | 451 |  | 146 |  | 305 | 208.9\% |
| Total Non-Interest Income | \$ | 13,079 | \$ | 11,972 | \$ | 1,107 | 9.2\% |

For the year ended December 31, 2010, non-interest income increased $\$ 1.1$ million to $\$ 13.1$ million compared to $\$ 12.0$ million for 2009. Commission income increased due to increased wealth management and brokerage income for the year. The Company had an increase in other income, primarily due to a life insurance death benefit. Other-than-temporary impairment decreased partially due to the sale of private-labeled mortgage backed securities and the stabilization of the trust preferred securities valuations. Decreases in non-interest income included decreased gain on sale of investments as the Company strategically sold all private labeled mortgage backed securities and CMOs. Other decreases in non-interest income included decreased equity in limited partnerships due to one-time gains in 2009 not duplicated in 2010 and decreased service fee income primarily due to overdraft regulation.

Other Expense. Non-interest expense decreased $\$ 3.3$ million, or $7.7 \%$, to $\$ 40.0$ million during 2010 compared to $\$ 43.3$ million during 2009, as reflected below:

|  | $\begin{array}{c}\text { Year Ended } \\ \text { Non-Interest Expense }\end{array}$ |  | $\mathbf{1 2 / 3 1 / 2 0 1 0}$ | $\mathbf{1 2 / 3 1 / 2 0 0 9}$ | Amount |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Change |  |  |  |  |  |\(\left.\quad \begin{array}{c}Percent <br>

Change\end{array}\right]\)

For the year ended December 31, 2010 non-interest expense decreased $\$ 3.3$ million to $\$ 40.0$ million compared to $\$ 43.3$ million in 2009. Salaries and employee benefits have continued to decrease due to attrition and changes in employee benefits. These decreases were partially offset by increases in deposit insurance premiums due to increased insured balances.

Income Tax Expense. Income tax expense increased $\$ 1.5$ million in 2010 compared to the year ended 2009. The effective tax rate increased to $20.4 \%$ for 2010 compared to $6.3 \%$ for 2009 due to an increase in taxable income and a decreased percentage of low income housing tax credits to taxable income in 2010 compared to 2009.

## Comparison of Results of Operations for Years Ended December 31, 2009 and 2008.

General. Net income for the year ended December 31, 2009 was $\$ 1.4$ million, or $\$ .20$ for basic and diluted income per common share. This compared to a net loss in 2008 of $\$ 22.1$ million, or $\$ 4.22$ for basic and diluted loss per common share. Return on assets was $.23 \%$ and return on average tangible common equity was $1.49 \%$ for the year ended 2009 compared to a negative $1.91 \%$ and a negative $28.04 \%$ respectively, for the year ended 2008.

Interest Income. Interest income increased $\$ 6.7$ million to $\$ 71.9$ million at December 31, 2009, compared to $\$ 65.2$ million at December 31, 2008. The increase in interest income during the year ended December 31, 2009 was due to an increase in average earning assets of $\$ 239.5$ million due to the acquisition of MFB in the third quarter of 2008. This increase was partially offset by a 65 basis point decrease in the average yield on our earning assets from $6.26 \%$ in 2008 to $5.61 \%$ in 2009 as a result of interest earning assets repricing at lower rates.

Interest Expense. Interest expense decreased $\$ 1.0$ million, or $3.2 \%$ to $\$ 30.6$ million at December 31, 2009 , from $\$ 31.6$ million at December 31, 2008. The decrease in interest expense was due to a decline of 62 basis points on interest-bearing liabilities from $3.26 \%$ for the year ended December 31, 2008 to $2.64 \%$ for the year ended December 31, 2009. This decrease was partially offset by an increase in average interest-bearing liabilities of $\$ 190.1$ million as a result of the acquisition of MFB in the third quarter of 2008. Interest expense on deposits decreased $\$ 546,000$ due to a 64 basis point decline in average rates paid. This decrease was partially offset by increases in average interest-bearing deposits of $\$ 185.0$ million. Interest expense on borrowings decreased $\$ 469,000$ due to a 30 basis point decline in average rates, partially offset by an increase in average borrowings of $\$ 5.1$ million.

Net Interest Income. Net interest income before the provision for loan losses increased $\$ 7.7$ million from $\$ 33.5$ million for the year ended December 31, 2008 to $\$ 41.2$ million for the year ended December 31, 2009. The primary reason for the increase was an increase in average earning assets of $\$ 239.5$ million due to the acquisition of

MFB Corp in the third quarter of 2008. Net interest margin remained unchanged at $3.22 \%$ for the years ended December 31, 2009 and 2008.

Provision for Loan Losses. The provision for loan losses for the year ended December 31, 2009 was $\$ 6.5$ million, compared to $\$ 7.0$ million for 2008. Non-performing loans to total loans at December 31, 2009 were $3.03 \%$ compared to $1.93 \%$ at December 31, 2008. Non-performing assets to total assets were $2.86 \%$ at December 31, 2009 compared to $1.92 \%$ at December 31, 2008. The decrease in provision was due primarily to a decline in the loan portfolio in 2009. While the provision decreased in 2009 compared to 2008 , allowance for loan losses to total loans increased to $1.53 \%$ compared to $1.34 \%$.

Other Income. Non-interest income increased $\$ 6.6$ million to $\$ 13.2$ million in 2009 , compared to $\$ 6.5$ million for 2008 . The primary reason for the increase was a full year of operations after the MFB acquisition in the third quarter of 2008 . Service fee income, commission income and increase in cash surrender value of life insurance increased by $\$ 2.7$ million, mostly related to operating a full year after the acquisition. The increase in gain on sale of available for sale securities of $\$ 3.1$ million was due primarily to a loss related to the redemption of the AMF Ultra Funds of $\$ 2.6$ million in 2008 , which was not repeated in 2009 . An increase in equity in limited partnerships was due to gains in refinanced properties in 2009, and an increase in gains on sales of loans and net servicing fees of $\$ 1.5$ million was primarily due to $\$ 160.0$ million in loan sales in 2009 and a $\$ 500,000$ impairment charge on mortgage servicing rights in 2008 not repeated in 2009. The increases were partially offset by an increase in net other than temporary losses on securities of $\$ 1.2$ million as certain trust preferred securities and private labeled mortgage backed securities were written down. More discussion on trust preferred securities and private labeled mortgage backed securities can be found in Item 1 under "Investment Activities."

Other Expense. Non-interest expense decreased $\$ 19.1$ million to $\$ 44.5$ million for the year ended December 31,2009 compared to $\$ 63.6$ million for 2008 . The decrease was due primarily to a goodwill impairment charge of $\$ 29.0$ million in December 2008. Non-interest expense increased $\$ 9.9$ million, excluding the goodwill impairment, primarily due to a full year of operations after the acquisition of MFB in the third quarter of 2008. Increase in salaries and employee benefits of $\$ 3.9$ million, net occupancy expenses of $\$ 891,000$, equipment expenses of $\$ 150,000$, data processing fees of $\$ 319,000$, advertising and promotion $\$ 69,000$, ATM expense of $\$ 127,000$, professional fees of $\$ 158,000$, software, subscriptions and maintenance of $\$ 368,000$ and other expenses of $\$ 940,000$ are directly related to the acquisition of MFB. Increases in deposit insurance of $\$ 1.8$ million is due to a $\$ 630,000$ special assessment as of June 30,2009 , increases in premium rates required to be paid and increases in deposits as a result of the acquisition and organic growth. An increase in repossessed asset expense of $\$ 1.1$ million is directly related to the increased repossessed assets being held by the bank and to the current economic challenges.

Income Tax Expense. Income tax expense increased $\$ 8.7$ million in 2009 compared to the year ended 2008. The increase was due primarily to increased taxable income. The effective tax rate also increased to $6.3 \%$ due to a lower percentage of non-taxable income to total income before income tax and an decreased percentage of low income housing tax credits to taxable income when comparing the year ended 2009 to the year ended 2008.

## Liquidity

We are required to have enough cash and investments that qualify as liquid assets in order to maintain sufficient liquidity to ensure safe and sound operation. Liquidity may increase or decrease depending upon the availability of funds and comparative yields on investments in relation to the return on loans. Historically, we have maintained liquid assets above levels believed to be adequate to meet the requirements of normal operations, including potential deposit outflows. Cash flow projections are regularly reviewed and updated to assure that adequate liquidity is maintained. During 2010 our liquidity increased as we grew our deposits and marketable equity securities and received paydowns within our loan portfolio.

Liquidity management involves the matching of cash flow requirements of customers, who may be either depositors desiring to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs and the ability of the Company to manage those requirements. The Company strives to maintain an adequate liquidity position by managing the balances and maturities of interest-earning assets and interestbearing liabilities so that the balance it has in short-term investments at any given time will cover adequately any reasonably anticipated, immediate need for funds. Additionally, the Bank maintains relationships with
correspondent banks, which could provide funds on short-term notice if needed. Our liquidity, represented by cash and cash-equivalents and investment securities, is a product of our operating, investing and financing activities.

Liquidity management is both a daily and long-term function of the management of the Company and the Bank. It is overseen by the Asset and Liability Management Committee, which is required to maintain the Bank's liquidity ratio at $6 \%$ of assets. At December 31, 2010, that ratio was $22.44 \%$. Excess liquidity is generally invested in short-term investments, such as overnight deposits and federal funds. On a longer term basis, we maintain a strategy of investing in various lending products and investment securities, including mortgage-backed securities. The Bank uses its sources of funds primarily to meet its ongoing commitments, pay maturing deposits, fund deposit withdrawals and fund loan commitments.

We maintain cash and investments that qualify as liquid assets to maintain adequate liquidity to ensure safe and sound operation and meet demands for funds (particularly withdrawals of deposits). At December 31, 2010, on a consolidated basis, the Company had $\$ 272.0$ million in cash and investment securities available for sale and $\$ 10.5$ million in loans held for sale generally available for its cash needs. We can also generate funds from borrowings, primarily Federal Home Loan Bank advances, and, to a lesser degree, third party loans. At December 31, 2010, the Bank had the ability to borrow an additional $\$ 163.8$ million in Federal Home Loan Bank advances. In addition, we have historically sold 30 year fixed-rate mortgage loans in the secondary market in order to reduce interest rate risk and to create another source of liquidity. The Company is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its own operating expenses (many of which are paid to the Bank), the Company is responsible for paying any dividends declared to its stockholders, and interest and principal on outstanding debt. The Company's primary source of funds are Bank dividends, which are subject to regulatory limits. At December 31,2010 , the Company, on an unconsolidated basis, had $\$ 2.2$ million in cash, interest-bearing deposits and liquid investments generally available for its cash needs.

Our liquidity, represented by cash and cash equivalents and investment securities, is a product of our operating, investing and financing activities. Our primary sources of funds are deposits, amortization, prepayments and maturities of outstanding loans and mortgage-backed securities, maturities of investment securities and other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing investment securities and short-term investments are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. In addition, we invest excess funds in short-term interest-earning assets, which provide liquidity to meet lending requirements. We also generate cash through borrowings. We utilize Federal Home Loan Bank advances to leverage our capital base and provide funds for our lending and investment activities, and to enhance our interest rate risk management.

We use our sources of funds primarily to meet ongoing commitments, pay maturing deposits and fund withdrawals, and to fund loan commitments. At December 31, 2010, the approved outstanding loan commitments, including unused lines of credit, amounted to $\$ 148.8$ million. Certificates of deposit scheduled to mature in one year or less at December 31, 2010, totaled $\$ 364.1$ million. It is management's policy to offer deposit rates that are competitive with other local financial institutions. Based on this management strategy, we believe that a majority of maturing deposits will remain with the Bank.

Except as set forth above, management is not aware of any trends, events, or uncertainties that will have, or that are reasonably likely to have a material impact on liquidity, capital resources or operations. Further, management is not aware of any current recommendations by regulatory agencies, which, if they were to be implemented, would have this effect.

## Off-Balance Sheet Activities

In the normal course of operations, the Bank engages in a variety of financial transactions that are not recorded in our financial statements. These transactions involve varying degrees of off-balance sheet credit, interest rate and liquidity risks. These transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. We also have off-balance sheet obligations to repay borrowings and deposits. For the year ended December 31, 2010, we engaged in no off-balance sheet transactions likely to have a material effect on our financial condition, results of operations or cash flows. At December 31, 2010, the Bank
had $\$ 7.7$ million in commitments to make loans, $\$ 7.5$ million in undisbursed portions of closed loans, $\$ 121.9$ million in unused lines of credit and $\$ 2.5$ million in standby letters of credit. In addition, on a consolidated basis, at December 31, 2010, the Company had $\$ 141.7$ million in outstanding non-deposit borrowings, of which $\$ 54.3$ million is due during 2011.

## Capital Resources

The Bank is subject to minimum regulatory capital requirements imposed by the OTS, which it exceeded at December 31, 2010. The OTS also has regulations providing for "well-capitalized" status above these regulatory limits. OTS may require a bank to have additional capital above these regulatory levels if it believes the bank is subject to increased risk due to asset problems, high interest rate risk and other risks. Consistent with our goals to operate a sound and profitable organization, our policy is for the Bank to maintain well-capitalized status. The Bank's relevant capital ratios at December 31, 2010 are reflected below:


The Company currently is not subject to minimum regulatory requirements, though it is expected to provide financial support to the Bank when necessary. The Company will become subject to regulation by the Federal Reserve in 2011; however, it will not be subject to the holding company capital requirements imposed by that agency before 2016.

## Impact of Inflation

The effects of price changes and inflation can vary substantially for most financial institutions. While management believes that inflation affects the economic value of total assets, it believes that it is difficult to assess the overall impact. Management believes this to be the case due to the fact that generally neither the timing nor the magnitude of the inflationary changes in the consumer price index ("CPI") coincides with changes in interest rates. For example, the price of one or more of the components of the CPI may fluctuate considerably and thereby influence the overall CPI without having a corresponding effect on interest rates or upon the cost of those goods and services normally purchased by us. In years of high inflation and high interest rates, intermediate and long-term interest rates tend to increase, thereby adversely impacting the market values of investment securities, mortgage loans and other long-term fixed rate loans. In addition, higher short-term interest rates caused by inflation tend to increase the cost of funds. In other years, the opposite may occur.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

## Asset and Liability Management and Market Risk

Our Risk When Interest Rates Change. The rates of interest we earn on assets and pay on liabilities generally is established contractually for a period of time. Market interest rates change over time. Accordingly, our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our assets and liabilities. The risk associated with changes in interest rates and our ability to adapt to these changes is known as interest rate risk and is one of our most significant market risks.

How We Measure Our Risk of Interest Rate Changes. As part of our attempt to manage our exposure to changes in interest rates and comply with applicable regulations, we monitor our interest rate risk. In monitoring interest rate risk, we continually analyze and manage assets and liabilities based on their payment streams and interest rates, the timing of their maturities, and their sensitivity to actual or potential changes in market interest rates.

In order to minimize the potential for adverse effects of material and prolonged changes in interest rates on our results of operations, we adopted asset and liability management policies to better match the maturities and repricing terms of our interest-earning assets and interest-bearing liabilities. MutualBank's Board of Directors sets and recommends asset and liability policies, which are implemented by the Asset and Liability Management Committee. The Asset and Liability Management Committee is chaired by the chief financial officer and is comprised of members of our senior management. The purpose of the Asset and Liability Management Committee is to communicate, coordinate and control asset/liability management issues consistent with our business plan and board-approved policies. This committee establishes and monitors the volume and mix of assets and funding sources taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The objectives are to manage assets and funding sources consistent with liquidity, capital adequacy, growth, risk and profitability goals. The Asset and Liability Management Committee generally meets monthly to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate risk exposure limits versus current projections pursuant to a net present value of portfolio equity analysis and income simulations. At each meeting, the Asset and Liability Management Committee recommends appropriate strategy changes based on this review. The chief financial officer is responsible for reviewing and reporting on the effects of the policy implementations and strategies to the Board of Directors, at least quarterly.

In order to manage our assets and liabilities and achieve the desired liquidity, credit quality, interest rate risk, profitability and capital targets, we have sought to:

- Originate and purchase adjustable rate mortgage loans and commercial business loans,
- Originate shorter-duration consumer loans,
- Manage our deposits to establish stable deposit relationships,
- Acquire longer-term borrowings at fixed rates, when appropriate, to offset the negative impact of longer-term fixed rate loans in our loan portfolio, and
- Limit the percentage of long-term fixed-rate loans in our portfolio.

Depending on the level of general interest rates, the relationship between long and short-term interest rates, market conditions and competitive factors, the Asset and Liability Management Committee may increase our interest rate risk position somewhat in order to maintain our net interest margin. We will continue to increase our emphasis on the origination of relatively short-term and/or adjustable rate loans. In addition, in an effort to avoid an increase in the percentage of long-term fixed-rate loans in our portfolio, in 2010 , we sold $\$ 82.8$ million of fixed rate, one- to four-family mortgage loans with a term to maturity of over 10 years in the secondary market.

The Asset and Liability Management Committee regularly reviews interest rate risk by forecasting the impact of alternative interest rate environments on net interest income and market value of portfolio equity, which is defined as the net present value of an institution's existing assets, liabilities and off-balance sheet instruments, and evaluating such impacts against the maximum potential changes in net interest income and market value of portfolio equity that are authorized by our board of directors.

An internal asset-liability model provides MutualBank with the information presented in the following tables. The tables present the change in our net portfolio value at December 31, 2010 and 2009 that would occur upon an immediate and sustained change in market interest rates of 100 to 300 basis points as required by the OTS,
and do not give any effect to actions that management might take to counteract that change. The changes in net portfolio value under all rate changes shown were within guidelines approved by the board of directors.

December 31, 2010
Net Portfolio Value

| December 31, 2010 <br> Net Portfolio Value <br> (Dollars in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Changes <br> In Rates | \$Amount | \$ Change | \% Change | NPV Ratio | NPV as \% of PV of Assets |
| Change |  |  |  |  |  |

December 31, 2009

| Net Portfolio Value (Dollars in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Changes <br> In Rates | \$ Amount | \$ Change | \% Change | NPV as \% NPV Ratio | V of Assets Change |
| 300 bp | 162,643 | -38,114 | -19\% | 12.26\% | -180 bp |
| 200 bp | 180,333 | -20,424 | -10\% | 13.23\% | -82 bp |
| 100 bp | 190,330 | -10,426 | -5\% | 13.66\% | -40 bp |
| 0 bp | 200,757 |  |  | 14.06\% |  |
| -100 bp | NM | NM | NM | NM | NM |
| -200 bp | NM | NM | NM | NM | NM |
| -300 bp | NM | NM | NM | NM | NM |

$N M=$ Not meaningful due to certain market interest rates that would be below zero at that level of rate shock.
The internal asset-liability model uses certain assumptions in assessing the interest rate risk of MutualBank. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates, and the market value of certain assets under differing interest rate scenarios, among others.

The decrease in sensitivity is a result of additional liquidity at the end of 2010 when compared to 2009. The Bank continues to position its balance sheet to minimize the impact in an upward rate scenario.

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features which restrict changes in interest rates on a short-term basis and over the life of the asset. Further, if interest rates change, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the tables.

Item 8. Financial Statements and Supplementary Data

## MutualFirst Financial, Inc.

Accountants' Report and Consolidated Financial Statements
December 31, 2010, 2009 and 2008

## Report of Independent Registered Public Accounting Firm

Audit Committee, Board of Directors and Stockholders<br>MutualFirst Financial, Inc.<br>Muncie, Indiana

We have audited the accompanying consolidated balance sheets of MutualFirst Financial, Inc. as of December 31, 2010 and 2009, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2010. The Company's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. Our audit also included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MutualFirst Financial, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

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BKD, LLP
BKD, LLP
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Indianapolis, Indiana
March 16, 2011

# MutualFirst Financial, Inc. <br> Consolidated Balance Sheets <br> December 31, 2010 and 2009 

Assets
Cash and due from banks
Interest-bearing demand deposits
$\quad$ Cash and cash equivalents
Investment securities available for sale
Investment securities held to maturity
$\quad$ Total investment securities
Loans held for sale
Loans, net of allowance for loan losses of $\$ 16,372,000$ and $\$ 16,414,000$
Premises and equipment, net
Federal Home Loan Bank stock
Investment in limited partnerships
Deferred tax asset
Income taxes receivable
Cash value of life insurance
Prepaid FDIC premiums
Core deposit and other intangibles
Other assets

## Total assets

## Liabilities and Stockholders' Equity

Liabilities
Deposits
Noninterest-bearing
Interest-bearing
Interest-bearing
Total deposits
Federal Home Loan Bank advances
Other borrowings
Other liabilities
Total liabilities


## Commitments and Contingencies

## Stockholders' Equity

Preferred stock, \$. 01 par value
Authorized - $5,000,000$ shares
Issued and outstanding - 32,382 and 32,382 shares; liquidation preference $\$ 1,000$ per share
Common stock, $\$ .01$ par value
Authorized - $20,000,000$ shares
Issued and outstanding - $6,984,754$ and $6,984,754$ shares
Additional paid-in capital - preferred stock
Additional paid-in capital - common stock
Retained earnings
Accumulated other comprehensive loss
Unearned benefit plan shares
Total stockholders' equity

| 69,847 | 69,847 |
| ---: | ---: |
| $31,829,779$ | $31,645,814$ |
| $72,424,460$ | $72,485,756$ |
| $31,757,156$ | $28,654,285$ |
| $(3,988,158)$ | $(1,857,723)$ |
| $(953,386)$ | $(1,271,226)$ |
| $131,140,022$ | $129,727,077$ |

Total liabilities and stockholders' equity
$\$ 1,406,901,541$
$\$ 1,400,884,602$

## MutualFirst Financial, Inc. <br> Consolidated Statements of Operations Years Ended December 31, 2010, 2009 and 2008

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and Dividend Income |  |  |  |  |  |  |
| Loans receivable | \$ | 59,952,037 | \$ | 65,864,742 | \$ | 61,127,725 |
| Investment securities |  | 6,911,692 |  | 5,628,312 |  | 3,213,272 |
| Federal Home Loan Bank stock |  | 349,404 |  | 310,589 |  | 719,886 |
| Deposits with financial institutions |  | 184,813 |  | 48,665 |  | 118,064 |
| Total interest and dividend income |  | 67,397,946 |  | 71,852,308 |  | 65,178,947 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 18,288,902 |  | 20,870,515 |  | 21,416,502 |
| Federal Home Loan Bank advances |  | 5,985,611 |  | 8,762,340 |  | 9,698,795 |
| Other interest expense |  | 920,090 |  | 991.472 |  | 523,793 |
| Total interest expense |  | 25,194,603 |  | 30,624,327 |  | 31,639,090 |
| Net Interest Income |  | 42,203,343 |  | 41,227,981 |  | 33,539,857 |
| Provision for loan losses |  | 7,050,000 |  | 6,500,000 |  | 7,020,000 |
| Net Interest Income After Provision for Loan Losses |  | 35,153,343 |  | 34,727,981 |  | 26,519,857 |
| Other Income |  |  |  |  |  |  |
| Service fee income |  | 7,228,873 |  | 7,457,642 |  | 6,256,694 |
| Net realized gain (loss) on sales of available-for-sale securities |  | $(52,705)$ |  | 754,990 |  | $(2,365,531)$ |
| Commissions |  | 3,844,869 |  | 3,046,798 |  | 1,796,332 |
| Equity in gains (losses) of limited partnerships |  | $(510,066)$ |  | 108,081 |  | $(157,575)$ |
| Net gains on sales of loans |  | 2,275,283 |  | 2,377,222 |  | 1,438,626 |
| Net servicing fees |  | 138,683 |  | 244,807 |  | $(298,473)$ |
| Increase in cash value of life insurance |  | 1,555,948 |  | 1,573,096 |  | 1,322,724 |
| Loss on sale of other real estate and repossessed assets |  | $(1,012,034)$ |  | (1,181,450) |  | $(244,305)$ |
| Other-than-temporary losses on securities |  |  |  |  |  |  |
| Total other-than-temporary losses |  | $(2,078,382)$ |  | $(5,335,121)$ |  | $(1,350,000)$ |
| Portion of loss recognized in other comprehensive income (before taxes) |  | 1,237,103 |  | 2.779.828 |  | - |
| Net impairment losses recognized in earnings |  | $(841,279)$ |  | $(2,555,293)$ |  | $(1,350,000)$ |
| Other income (loss) |  | 451.336 |  | 146,359 |  | $(120,503)$ |
| Total other income |  | 13,078,908 |  | 11,972,252 |  | 6,277,989 |
| Other Expenses |  |  |  |  |  |  |
| Salaries and employee benefits |  | 21,078,463 |  | 23,046,656 |  | 19,117,989 |
| Net occupancy expenses |  | 2,502,742 |  | 2,802,258 |  | 1,911,495 |
| Equipment expenses |  | 1,902,928 |  | 1,780,267 |  | 1,629,898 |
| Data processing fees |  | 1,568,953 |  | 1,510,194 |  | 1,191,655 |
| Advertising and promotion |  | 1,223,825 |  | 1,529,744 |  | 1,461,225 |
| Automated teller machine expense |  | 1,168,695 |  | 1,094,893 |  | 968,078 |
| Deposit Insurance |  | 1,831,049 |  | 2,262,697 |  | 512,129 |
| Professional fees |  | 1,140,560 |  | 1,291,389 |  | 1,133,012 |
| Software subscriptions and maintenance |  | 1,554,267 |  | 1,378,329 |  | 1,010,518 |
| Other real estate and repossessed assets |  | 924,205 |  | 843,732 |  | 630,918 |
| Goodwill impairment |  | - |  | -- |  | 28,968,993 |
| Other expenses |  | 5,108,832 |  | 5,785,596 |  | 4,845,170 |
| Total other expenses |  | 40,004,519 |  | 43,325,755 |  | 63,381,080 |
| Income (Loss) Before Income Tax |  | 8,227,732 |  | 3,374,478 |  | $(30,583,234)$ |
| Income tax expense (benefit) |  | 1,676,000 |  | 211,000 |  | $(8,485,000)$ |
| Net Income (Loss) |  | 6,551,732 |  | 3,163,478 |  | $(22,098,234)$ |
| Preferred stock dividends and amortization |  | 1,803,064 |  | 1,803,064 |  | 31.482 |
| Net Income (Loss) Available to Common Shareholders | $\$$ | 4,748,668 | \$ | 1,360,414 | \$ | $(22,129,716)$ |
| Earnings Per Share |  |  |  |  |  |  |
| Basic | \$ | 0.69 | \$ | 0.20 | \$ | (4.22) |
| Diluted |  | 0.69 |  | 0.20 |  | (4.22) |

## MutualFirst Financial, Inc.

Consolidated Statements of Stockholders' Equity
Years Ended December 31, 2010, 2009 and 2008


## MutualFirst Financial, Inc. <br> Consolidated Statements of Cash Flows Years Ended December 31, 2010, 2009 and 2008

Operating Activities
Net income (loss)
Items not requiring (providing) cash
Provision for loan losses
Impairment of goodwill
Depreciation and amortization
Deferred income tax
Loans originated for sale
Proceeds from sales of loans held for sale
Gain on loans held for sale
(Gain) loss on sale of securities - available for sale
Loss on sale of other real estate and repossessed assets
Loss on impairment of securities
Write-down of other real estate
Gain on sale of premises and equipment
Other equity adjustments
Change in
Prepaid FDIC premium
Interest receivable and other assets
Interest payable and other liabilities
Cash value of life insurance
Other adjustments
Net cash provided by operating activities
Investing Activities
$\quad$ Net change in interest earning deposits

Purchases of securities
Available for sale
Held to maturity
Proceeds from redemption-in-kind - investments
Proceeds from maturities and paydowns of securities
Available for sale
Held to maturity
Proceeds from sales of securities - available for sale
Redemption of Federal Home Loan Bank stock
Net change in loans
Proceeds from sales of loans transferred to held for sale
Proceeds from sale of premises and equipment
Purchases of premises and equipment
Proceeds from real estate owned sales
Cash received (paid) in acquisition, net
Other investing activities
Net cash provided by (used in) investing activities
Financing Activities
Net change in
Noninterest-bearing, interest-bearing demand and savings deposits
Certificates of deposits
Proceeds from FHLB advances
Repayment of FHLB advances
Proceeds from other borrowings
Repayment of other borrowings
Proceeds from issuance of preferred stock
Stock repurchased
Cash dividends
Other financing activities
Net cash provided by (used in) financing activities
Net Change in Cash and Cash Equivalents
Cash and Cash Equivalents, Beginning of Year

Cash and Cash Equivalents, End of Year
Additional Cash Flows Information
Interest paid
Income tax paid
Transfers from loans to foreclosed real estate
Mortgage servicing rights capitalized
Redemption in kind - investments

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Note 1: Nature of Operations and Summary of Significant Accounting Policies

The accounting and reporting policies of MutualFirst Financial, Inc. (Company) and its wholly owned subsidiary, MutualBank (Bank) and the Bank's wholly owned subsidiaries, Mishawaka Financial Services, Mutual Federal Investment Company and the wholly owned subsidiary of Mutual Federal Investment Company, Mutual Federal REIT, Inc., conform to accounting principles generally accepted in the United States of America and reporting practices followed by the banking industry. The more significant of the policies are described below.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company is a thrift holding company whose principal activity is the ownership of the Bank. The Bank operates under a federal thrift charter and provides full banking services. As a federally chartered thrift, the Bank is subject to regulation by the Office of Thrift Supervision and the Federal Deposit Insurance Corporation.

The Bank generates mortgage, consumer and commercial loans and receives deposits from customers located primarily in north central Indiana. The Bank's loans are generally secured by specific items of collateral including real property, consumer assets and business assets. Mutual Federal Investment Company invests in various investment securities and loans through Mutual Federal REIT, Inc.

Consolidation - The consolidated financial statements include the accounts of the Company, the Bank, and the Bank's subsidiaries, after elimination of all material intercompany transactions.

Cash Equivalents - The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2010 and 2009, cash equivalents consisted primarily of money market accounts with brokers and checking accounts with government sponsored entities.

Effective October 3, 2008, the FDIC's insurance limits increased to $\$ 250,000$. At December 31, 2010, the Company's cash accounts exceeded federally insured limits by approximately $\$ 8,044,000$. Included in this amount are uninsured accounts of approximately $\$ 4,047,000$ at the Federal Reserve and Federal Home Loan Bank.

Investment Securities - Certain debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity, including equity securities with readily determinable fair values, are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

Effective April 1, 2009, the Company adopted new accounting guidance related to recognition and presentation of other-than-temporary impairment (ASC 320-10). When the Company does not intend to sell a debt security, and it is more likely than not, the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-thantemporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of an other-thantemporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment is amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

As a result of this guidance, the Company's consolidated statement of income as of December 31, 2010 and 2009, reflects the full impairment (that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Company intends to sell or would more likely than not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale and held-to-maturity debt securities that management has no intent to sell and believes that it more likely than not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the noncredit loss is recognized in accumulated other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections.

Prior to the adoption of the recent accounting guidance on April 1, 2009, management considered, in determining whether other-than-temporary impairment exists, (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

For equity securities, when the Company has decided to sell an impaired available-for-sale security and the entity does not expect the fair value of the security to fully recover before the expected time of sale, the security is deemed other-than-temporarily impaired in the period in which the decision to sell is made. The Company recognizes an impairment loss when the impairment is deemed other than temporary even if a decision to sell has not been made.

Declines in the fair value of securities below their cost that are other-than-temporary are reflected as realized losses. In estimating other-than-temporary losses, management considers the length of time and extent that fair value has been less than cost, the financial condition and near term prospects of the issuer, and the Company's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value.

Loans held for sale are carried at the lower of aggregate cost or market. Market is determined using the aggregate method. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income based on the difference between estimated sales proceeds and aggregate cost.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoffs are reported at their outstanding principal balances adjusted for unearned income, charge-offs, the allowance for loan losses, any unamortized deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans.

For loans amortized at cost, interest income is accrued based on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, as well as premiums and discounts, are deferred and amortized as a level yield adjustment over the respective term of the loan.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off are reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Discounts and premiums on purchased residential real estate loans are amortized to income using the interest method over the remaining period to contractual maturity, adjusted for anticipated prepayments. Discounts and premiums on purchased consumer loans are recognized over the expected lives of the loans using methods that approximate the interest method.

Allowance for loan losses The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical charge-off experience and expected loss given default derived from the Company's internal risk rating process. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

Groups of loans with similar risk characteristics are collectively evaluated for impairment based on the group's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment measurements, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.
Premises and equipment are carried at cost net of accumulated depreciation. Depreciation is computed using the straight-line method based principally on the estimated useful lives of the assets which range from 3 to 50 years. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized. Gains and losses on dispositions are included in current operations.

Federal Home Loan Bank stock is a required investment for institutions that are members of the Federal Home Loan Bank (FHLB) system. The required investment in the common stock is based on a predetermined formula and is carried at cost.

Mortgage-servicing rights on originated loans that have been sold are recorded at fair value. Capitalized servicing rights are amortized in proportion to and over the period of estimated servicing revenues. Impairment of mortgage-servicing rights is based on the fair value of those rights. Fair values are estimated using discounted cash flows based on a current market interest rate. For purposes of measuring impairment, the rights are stratified based on the predominant risk characteristics of the underlying loans. The predominant characteristic currently used for stratification is type of loan. The amount of impairment recognized is the amount by which the capitalized mortgage-servicing rights for a stratum exceed their fair values.

Investment in limited partnerships is recorded primarily on the equity method of accounting. Losses due to impairment are recorded when it is determined that the investment no longer has the ability to recover its carrying amount. The benefits of low income housing tax credits associated with the investment are accrued when earned.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

Deferred tax assets are evaluated on a quarterly basis for recoverability based on all available evidence. This process involves significant management judgment about assumptions that are subject to change from period to period based on changes in tax laws or variances between our future projected operating performance and our actual results. We are required to establish a valuation allowance for deferred tax assets if we determine, based on available evidence at the time the determination is made, that it is more likely than not that some portion or all of the deferred tax assets will not be realized. In determining the more-likely-than-not criterion, we evaluate all positive and negative available evidence as of the end of each reporting period. Future adjustments to the deferred tax asset valuation allowance, if any, will be determined based upon changes in the expected realization of the net deferred tax assets. The realization of the deferred tax assets ultimately depends on the existence of sufficient taxable income in either the carry back or carry forward periods under applicable tax laws. Due to significant estimates utilized in establishing the valuation allowance and the potential for changes in facts and circumstances, it is reasonably possible that we will be required to record adjustments to the valuation allowance in the near term if estimates of future taxable income during the carry forward period are reduced. Such a charge could have a material adverse effect on our results of operations, financial condition, and capital position.

Intangible assets are being amortized on an accelerated basis over periods ranging from five to eleven years. Such assets are periodically evaluated as to the recoverability of their carrying value.

Goodwill is tested annually for impairment. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the financial statements.

As of December 31, 2008, the total balance of goodwill was considered impaired and it was written off completely.

Income tax in the consolidated statements of income includes deferred income tax provisions or benefits for all significant temporary differences in recognizing income and expenses for financial reporting and income tax purposes. The Company files consolidated income tax returns with the Bank.

Earnings per share is computed based upon the weighted-average common and common equivalent shares outstanding during each year. Unearned ESOP shares and RRP shares which have not vested have been excluded from the computation of average shares outstanding.

Reclassifications of certain amounts in the 2009 and 2008 consolidated financial statements have been made to conform to the 2010 presentation.

Stock options are accounted for in accordance with FASB ASC 718, Stock Compensation. At December 31, 2010 and 2009, the Company has a stock-based employee compensation plan, which is described more fully in Note 24.

Current Economic Conditions. The current protracted economic decline continues to present financial institutions with circumstances and challenges, which in some cases have resulted in large and unanticipated declines in the fair values of investments and other assets, constraints on liquidity and capital and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

At December 31, 2010, the Company held $\$ 313,931,000$ in commercial loans, including $\$ 249,320,000$ in loans collateralized by commercial and development real estate. Due to national, state and local economic conditions, values for commercial and development real estate have declined significantly, and the market for these properties is depressed.

The accompanying financial statements have been prepared using values and information currently available to the Company.

Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses and capital that could negatively impact the Bank's ability to meet regulatory capital requirements and maintain sufficient liquidity.

## Note 2: Impact of Accounting Pronouncements

In June 2009, the FASB issued an Accounting Standards Update (ASU) No. 2009-16, Transfers and Servicing (Topic 860): Accounting for Transfers of Financial Assets. The new standard is regarding accounting for transfers and servicing of financial assets and extinguishments of liabilities, and requires more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to transferred financial assets. It eliminated the concept of a "qualifying special-purpose entity," changed the requirements for derecognizing financial assets, and required additional disclosures. The adoption of this pronouncement did not have a material impact on the statements taken as a whole.

In January 2010, the FASB issued an Accounting Standards Update (ASU) No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements. This update provides additional guidance relating to fair value measurement disclosures. Specifically, companies are required to separately disclose significant transfers into and out of Level 1 and Level 2 measurements in the fair value hierarchy including when such transfers were recognized and the reasons for those transfers. For Level 3 fair value measurements, the new guidance requires presentation of separate information about purchases, sales, issuances and settlements. Additionally, the FASB also clarified existing fair value measurement disclosure requirements relating to the level of disaggregation, inputs, and valuation techniques. This accounting standard is effective at the beginning of 2010, except for the detailed Level 3 disclosures, which will be effective at the beginning of 2011. The Company adopted this accounting pronouncement, as required, and the adoption did not have a material impact on the statements taken as a whole.

In July 2010, the FASB issued an updated (ASU) No. 2010-20, Receivables (Topic 310): Disclosure about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. This update provides guidance to improve the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for credit losses. As a result of these amendments, an entity is required to disaggregate by portfolio segment or class certain existing disclosures and provide certain new disclosures about its financing receivables and related allowance for credit losses. This update became effective for the Company for first interim or annual reporting period ending on or after December 15, 2010 and did not have a material impact on the statements taken as a whole.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 3: Acquisitions

On July 18, 2008, the Bank acquired $100 \%$ of the outstanding stock of MFB Corp., the holding company for MFB Financial ("MFB") and MFB Statutory Trust I ("Trust"). MFB Corp. was merged into the Company, and MFB was merged into MutualBank. The Trust was also maintained as a wholly-owned subsidiary of the Company.

The Company issued $2,911,714$ shares of its common stock and approximately $\$ 11,526,000$ in cash to complete the transaction. As a result of the acquisition, the Company will have an opportunity to increase its customer base and continue to increase its market share. The purchase had a recorded acquisition price of $\$ 51,985,000$, including goodwill of $\$ 14,781,000$. Additionally, core deposit intangibles totaling $\$ 6,645,000$ were recognized and will be amortized over approximately 11 years using the sum of the year digits or a weighted average term of 3.8 years. The goodwill generated as a result of this transaction is not deductible for tax purposes.

The combination was accounted for under the purchase method of accounting. All assets and liabilities were recorded at their fair values as of July 18, 2008. The purchase accounting adjustments will be amortized over the life of the respective asset or liability. MFB's results of operations are included in the Company's consolidated income statement beginning July 18, 2008.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition (in thousands).

| Cash and cash equivalents | \$ | 11,179 |
| :---: | :---: | :---: |
| Investments |  | 23,490 |
| Loans |  | 378,075 |
| Premises and equipment |  | 18,565 |
| Core deposit intangible |  | 6,645 |
| Goodwill |  | 14,781 |
| Other assets |  | 19,263 |
| Total assets acquired |  | 471,998 |
| Deposits |  | 332,075 |
| Borrowings |  | 97,361 |
| Other liabilities |  | 5,346 |
| Total liabilities assumed |  | 434,782 |
| Net assets acquired | \$ | 37,216 |

## Note 4: Restriction on Cash

The Bank is required to maintain reserve funds in cash and/or on deposit with the Federal Reserve Bank. The reserve required at December 31, 2010 was $\$ 2,763,000$.

# MutualFirst Financial, Inc. Notes to Consolidated Financial Statements 

 December 31, 2010, 2009 and 2008(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Note 5: Investment Securities



# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

In September 2010, the Company transferred all held to maturity securities to the available for sale portfolio.

Marketable equity securities consist of shares in mutual funds which invest in government obligations and mortgage-backed securities. All mortgage-backed securities and collateralizedmortgage obligations held by the Company as of December 31, 2010 were in government sponsored agency securities.

Certain investments in debt and marketable equity securities are reported in the financial statements at an amount less than their historical cost. Total fair value of these investments at December 31, 2010 and 2009 was $\$ 141,266,000$ and $\$ 35,317,000$, which is approximately 58 percent and 27 percent of the Company's investment portfolio at those dates. These declines in fair value primarily resulted from changes in interest rates.

Based on evaluation of available evidence, including recent changes in market interest rates, management believes the declines in fair value for these securities are temporary.

Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified.

During 2010, the Bank determined that four trust preferred securities and thirteen private labeled mortgage backed securities were other than temporarily impaired. The private labeled mortgage back securities were part of the held-to-maturity portfolio that was transferred to available-for-sale and then subsequently sold in the third quarter 2010. The amount of the impairment due to credit quality totaled $\$ 841,000$ and $\$ 2,555,000$ in 2010 and 2009 , respectively and is reflected in the statement of operations.

The following tables show our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2010 and 2009:

|  | Less than 12 Months  <br> Fair Unrealized <br> Value <br> Losses |  |  |  | 2010  <br> Fair Unrealized <br> Falue Losses |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for Sale |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations |  |  |  |  |  |  |  |  |  |  |  |  |
| Govermment sponsored agencies |  | 58,466 |  | $(1,642)$ |  | - |  | - |  | 58,466 |  | $(1,642)$ |
| Federal agencies |  | 7,821 |  | (104) |  | - |  | - |  | 7,821 |  | (104) |
| Municipals |  | 661 |  | (11) |  | - |  | - |  | 661 |  | (1) |
| Corporate obligations |  | - |  | - |  | 2,645 |  | $(4,243)$ |  | 2,645 |  | $(4,243)$ |
| Marketable equity securities |  | - |  | - |  | 1,702 |  | (21) |  | 1,702 |  | (21) |
| Total temporarily impaired securities |  | 136,919 |  | $(3,575)$ | \$ | 4,347 |  | $(4,264)$ |  | 141,266 |  | (7,839) |

## MutualFirst Financial, Inc.

## Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)


## Mortgage-Backed Securities (MBS) and Collateralized Mortgage Obligations (CMO)

The unrealized losses on the Company's investment in MBSs and CMOs were caused by interest rate changes. The Company expects to recover the amortized cost basis over the term of the securities. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is more likely than not the Company will not be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2010.

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Corporate Obligations

The Company's unrealized loss on investments in corporate obligations primarily relates to investments in pooled trust preferred securities. The unrealized losses were primarily caused by (a) a recent decrease in performance and regulatory capital resulting from exposure to subprime mortgages and (b) a recent sector downgrade by several industry analysts. The Company currently expects some of the securities to settle at a price less than the amortized cost basis of the investment (that is, the Company expects to recover less than the entire amortized cost basis of the security). The Company has recognized a loss equal to the credit loss for these securities, establishing a new, lower amortized cost basis. The credit loss was calculated by comparing expected discounted cash flows based on performance indicators of the underlying assets in the security to the carrying value of the investment. Because the Company does not intend to sell the investment and it is likely the Company will not be required to sell the investments before recovery of its new, lower amortized cost basis, which may be maturity, it does not consider the remainder of the investments to be other-than-temporarily impaired at December 31, 2010.

## Other-Than-Temporary Impairment

Upon acquisition of a security, the Company decides whether it is within the scope of the accounting guidance for beneficial interests in securitized financial assets or will be evaluated for impairment under the accounting guidance for investments in debt and equity securities.

The accounting guidance for beneficial interests in securitized financial assets provides incremental impairment guidance for a subset of the debt securities within the scope of the guidance for investments in debt and equity securities. For securities where the security is a beneficial interest in securitized financial assets, the Company uses the beneficial interests in securitized financial asset impairment model. For securities where the security is not a beneficial interest in securitized financial assets, the Company uses debt and equity securities impairment model.

The Company routinely conducts periodic reviews to identify and evaluate each investment security to determine whether an other-than-temporary impairment has occurred. Economic models are used to determine whether an other-than-temporary impairment has occurred on these securities. While all securities are considered, the securities primarily impacted by other-thantemporary impairment testing are private-label mortgage-backed securities. For each private-label mortgage-backed security in the investment portfolio (including but not limited to those whose fair value is less than their amortized cost basis), an extensive, regular review is conducted to determine if an other-than-temporary impairment has occurred. Various inputs to the economic models are used to determine if an unrealized loss is other-than-temporary. In September 2010, the Company transferred all held to maturity securities to the available for sale portfolio, including the privatelabel mortgage-backed securities. This portion of the investment portfolio was liquidated after the transfer.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The Bank's trust preferred securities valuation was prepared by an independent third party. Their approach to determining fair value involved several steps including:

- Detailed credit and structural evaluation of each piece of collateral in the trust preferred securities;
- Collateral performance projections for each piece of collateral in the trust preferred security;
- Terms of the trust preferred structure, as laid out in the indenture; and
- Discounted cash flow modeling.

MutualFirst Financial uses market-based yield indicators as a baseline for determining appropriate discount rates, and then adjusts the resulting discount rates on the basis of its credit and structural analysis of specific trust preferred securities. The primary focus is on the returns a fixed income investor would require in order to allocate capital on a risk adjusted basis. There is currently no active market for pooled trust preferred securities; however, the Company looks principally to market yields for stand-alone trust preferred securities issued by banks, thrifts and insurance companies for which there is an active and liquid market. The next step is to make a series of adjustments to reflect the differences that exist between these products (both credit and structural) and, most importantly, to reflect idiosyncratic credit performance differences (both actual and projected) between these products and the underlying collateral in the specific trust preferred security. Importantly, as part of the analysis described above, MutualFirst considers the fact that structured instruments frequently exhibit leverage not present in stand-alone instruments, and make adjustments as necessary to reflect this additional risk.

The default and recovery probabilities for each piece of collateral were formed based on the evaluation of the collateral credit and a review of historical industry default data and current/nearterm operating conditions. For collateral that has already defaulted, the Company assumed no recovery. For collateral that was in deferral, the Company assumed a recovery of $10 \%$ of par for banks, thrifts or other depository institutions, and $15 \%$ of par for insurance companies. Although the Company conservatively assumed that the majority of the deferring collateral continues to defer and eventually defaults, we also recognize there is a possibility that some deferring collateral may become current at some point in the future.

To determine if the unrealized loss for private-label mortgage-backed securities is other-thantemporary, the Company projects total estimated defaults of the underlying assets (mortgages) and multiplies that calculated amount by an estimate of realizable value upon sale in the marketplace (severity) in order to determine the projected collateral loss. The Company also evaluates the current credit enhancement underlying the bond to determine the impact on cash flows. If the Company determines that a given mortgage-backed security position will be subject to a writedown or loss, the Company records the expected credit loss as a charge to earnings.

## Credit Losses Recognized on Investments

Certain debt securities have experienced fair value deterioration due to credit losses, as well as due to other market factors, but are not otherwise other-than-temporarily impaired.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

The following table provides information about debt securities for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income.


The amortized cost and fair value of securities available for sale at December 31, 2010, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized Cost |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: |
| After ten years | \$ | 17,273 | \$ | 12,948 |
| Mortgage-backed securities |  |  |  |  |
| Government sponsored agencies |  | 119,017 |  | 118,275 |
| Collateralized mortgage obligations |  |  |  |  |
| Government sponsored agencies |  | 112,615 |  | 112,224 |
| Marketable equity securities |  | 1,723 |  | 1,702 |
| Small Business Administration |  | 16 |  | 16 |
| Totals |  | 250,644 |  | 245,165 |

The carrying value of securities pledged as collateral, to secure public deposits and for other purposes, was $\$ 1,595,000$ and $\$ 2,071,000$ at December 31, 2010 and 2009.

Proceeds from sales of securities available for sale during 2010, 2009 and 2008 were $\$ 85,585,000$, $\$ 11,167,000$ and $\$ 21,519,000$. Gross gains of $\$ 2,872,000, \$ 542,000$, and $\$ 204,000$ in 2010, 2009 and 2008 were recognized in those sales. In 2009 , the realized gain on sale of securities reported also reflects a gain on sale of subsidiary of $\$ 137,000$ and the sale of Mastercard stock of $\$ 75,000$. Gross losses of $\$ 2,925,000, \$ 0$, and $\$ 2,570,000$ in 2010, 2009 and 2008 were recognized on those sales.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 6: Fair Values of Financial Instruments

FASB Codification Topic 820 (ASC 820), Fair Value Measurements and Disclosures, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities
Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

## Items Measured at Fair Value on a Recurring Basis

Following is a description of the valuation methodologies and inputs used for instruments measured at fair value on a recurring basis and recognized in the accompanying balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Available-for-Sale Securities

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. The Company uses a third-party provider to provide market prices on its securities. Prices are evaluated by a third party. Level 1 securities include marketable equity securities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include mortgage-backed, collateralized mortgage obligations, small business administration, marketable equity, municipal, federal agency and certain corporate obligation securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and include certain corporate obligation securities.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

Third party vendors compile prices from various sources and may apply such techniques as matrix pricing to determine the value of identical or similar investment securities (Level 2). Matrix pricing is a mathematical technique widely used in the banking industry to value investment securities without relying exclusively on quoted prices for specific investment securities but rather relying on investment securities relationship to other benchmark quoted investment securities. Any investment security not valued based upon the methods above are considered Level 3.

|  | Fair Value |  | Fair Value Measurements Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
| December 31, 2010 |  |  |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |
| Government sponsored agencies | S | 118,275 | \$ | - | \$ | 118,275 | \$ | - |
| Collateralized mortgage obligations |  |  |  |  |  |  |  |  |
| Government sponsored agencies |  | 112,224 |  | - |  | 112,224 |  | - |
| Federal agencies |  | 7,821 |  | - |  | 7,821 |  | - |
| Municipals |  | 2,482 |  | - |  | 2,482 |  | - |
| Small Business Administration |  | 16 |  | - |  | 16 |  | - |
| Corporate obligations |  | 2,645 |  | - |  | - |  | 2,645 |
| Marketable equity securities |  | 1,702 |  | 1,702 |  | - |  | - |
| Available-for-sale securities | \$ | 245,165 | \$ | 1,702 | \$ | 240,818 | \$ | 2,645 |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |
| Government sponsored agencies | \$ | 29,890 | \$ | - | \$ | 29,890 | \$ | - |
| Collateralized mortgage obligations |  |  |  |  |  |  |  |  |
| Government sponsored agencies |  | 75,759 |  | - |  | 75,759 |  | - |
| Private labeled |  | 11,270 |  | - |  | 11,270 |  | - |
| Municipals |  | 9,656 |  | - |  | 9,656 |  | - |
| Small Business Administration |  | 157 |  | - |  | 157 |  | - |
| Corporate obligations |  | 2,539 |  | - |  | - |  | 2,539 |
| Marketable equity securities |  | 1,643 |  | 1,643 |  | - |  | 二 |
| Available-for-sale securities | \$ | 130,914 | \$ | 1,643 | \$ | 126,732 | \$ | 2,539 |

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The following is a reconciliation of the beginning and ending balances for the years ended December 31, 2010 and 2009 of recurring fair value measurements recognized in the accompanying balance sheet using significant unobservable (Level 3) inputs:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 2,539 | \$ | 6,317 |
| Total realized and unrealized gains (losses) |  |  |  |  |
| Included in net income |  | (416) |  | $(2,007)$ |
| Included in other comprehensive income (loss) |  | 540 |  | $(1,811)$ |
| Purchases, issuances and settlements |  | (18) |  | 40 |
| Ending balance | \$ | 2,645 | \$ | 2,539 |
| Total gains or losses for the period included in net income (loss) attributable to the change in unrealized gains or losses related to assets and liabilities still held at the reporting date | \$ | (416) | \$ | $(2,007)$ |

## Items Measured at Fair Value on a Non-Recurring Basis

From time to time, certain assets may be recorded at fair value on a non-recurring basis. These non-recurring fair value adjustments typically are a result of the application of lower of cost or fair value accounting or a write-down occurring during the period. The following is a description of the valuation methodologies used for certain assets that are recorded at fair value.

## Impaired Loans (Collateral Dependent)

Loans for which it is probable that Mutual will not collect all principal and interest due according to contractual terms are measured for impairment. Allowable methods for determining the amount of impairment include estimating fair value include using the fair value of the collateral for collateral dependent loans.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and applying a discount factor to the value.

Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using the fair value method.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Other Real Estate Owned

The fair value of real estate is generally determined based on appraisals by qualified licensed appraisers. The appraisers typically determine the value of the real estate by utilizing an income or market valuation approach. If an appraisal is not available, the fair value may be determined by using a cash flow analysis.

Other real estate owned is classified within Level 3 of the fair value hierarchy.

## Mortgage Servicing Rights

We initially measure our mortgage servicing rights at fair value, and amortize them over the period of estimated net servicing income. They are periodically assessed for impairment based on fair value at the reporting date. Mortgage servicing rights do not trade in an active market with readily observable prices. Accordingly, the fair value is estimated based on a valuation model which calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates and other ancillary income, including late fees. The fair value measurements are classified as Level 3.

## Loans Held for Sale

Fair value of loans held for sale are based on quoted market prices, where available, or are determined by discounting estimated cash flows using interest rates approximating the Company's current origination rates for similar loans and adjusted to reflect the inherent credit risk. Loans held for sale based on quoted market prices are classified within Level 1 of the hierarchy.

The following table presents the fair value measurement of assets and liabilities measured at fair value on a nonrecurring basis and the level within the ASC 820 fair value hierarchy in which the fair value measurements fall:

|  | Fair Value Measurements Using |  |
| :---: | :--- | :--- |
| Fair Value | Level $1 \quad$ Level $2 \quad$ Level 3 |  |


| December 31, 2010 |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Impaired loans | 15,204 | $\$$ | - | $\$$ |  | $\$$ | 15,204 |  |
| $\quad$ Other real estate owned |  | 1,030 |  | - |  | - |  | 1,030 |
| $\quad$ Mortgage servicing rights |  | 3,349 |  | - |  | - |  | 3,349 |
| Loans held for sale | 5,057 |  | 5,057 |  | - |  | - |  |
|  |  |  |  |  |  |  |  |  |
| December 31, 2009 | $\$$ | 4,614 | $\$$ | - | $\$$ | - | $\$$ | 4,614 |
| $\quad$ Impaired loans | 977 |  | - |  | - |  | 977 |  |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

Cash and Cash Equivalents - The fair value of cash and cash equivalents approximates carrying value.

Investment Securities Held-To-Maturity - Fair value is based on quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

Loans Held For Sale - Fair values are based on quoted market prices.
Loans - The fair value for loans are estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

FHLB Stock - Fair value of FHLB stock is based on the price at which it may be resold to the FHLB.

Interest Receivable/Payable - The fair values of interest receivable/payable approximate carrying values.

Deposits - The fair values of noninterest-bearing, interest-bearing demand and savings accounts are equal to the amount payable on demand at the balance sheet date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on such time deposits.

Federal Home Loan Bank Advances - The fair value of these borrowings are estimated using a discounted cash flow calculation, based on current rates for similar debt for periods comparable to the remaining terms to maturity of these advances.

Other Borrowings - The fair value of these borrowings are estimated using discounted cash flow analyses using interest rates for similar financial instruments.

Advances by Borrowers for Taxes and Insurance - The fair value approximates carrying value.
Off-Balance Sheet Commitments - Commitments include commitments to purchase and originate mortgage loans, commitments to sell mortgage loans, and standby letters of credit and are generally of a short-term nature. The fair values of such commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The carrying amounts of these investments are reasonable estimates of the fair value of these financial statements.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

The estimated fair values of the Company's financial instruments are as follows:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ 26,821 | \$ 26,821 | \$ 46,341 | \$ 46,341 |
| Investment securities held-to-maturity | - | - | 8,147 | 6,333 |
| Loans held for sale | 10,483 | 10,483 | 2,521 | 2,527 |
| Loans | 978,901 | 997,018 | 1,059,694 | 1,086,805 |
| FHLB stock | 16,682 | 16,682 | 18,632 | 18,632 |
| Interest receivable | 4,627 | 4,627 | 4,376 | 4,376 |
| Liabilities |  |  |  |  |
| Deposits | 1,121,569 | 1,080,131 | 1,045,196 | 1,007,530 |
| FHLB advances | 128,537 | 133,258 | 197,960 | 194,717 |
| Other borrowings | 13,167 | 14,067 | 14,114 | 15,083 |
| Interest payable | 995 | 995 | 1,192 | 1,192 |
| Advances by borrowers for taxes and insurance | 1,661 | 1,661 | 1,734 | 1,734 |

## Note 7: Loans and Allowance

Categories of loans at December 31, include:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans |  |  |  |  |
| One-to-four family | \$ | 458,019 | \$ | 478,311 |
| Commercial |  | 199,517 |  | 206,944 |
| Construction and development |  | 49,803 |  | 53,045 |
|  |  | 707,339 |  | 738,300 |
| Consumer loans |  |  |  |  |
| Auto |  | 16,047 |  | 18,848 |
| Residential |  | 103,566 |  | 107,046 |
| Boat/RVs |  | 102,015 |  | 127,244 |
| Other |  | 6,157 |  | 6,650 |
|  |  | 227.785 |  | 259,788 |
| Commercial business loans |  | 64,611 |  | 77,384 |
| Total loans |  | 999,735 |  | 1,075,472 |
| Undisbursed loans in process |  | $(7,212)$ |  | $(2,546)$ |
| Unamortized deferred loan costs, net |  | 2,750 |  | 3,182 |
| Allowance for loan losses |  | $(16,372)$ |  | (16.414) |
| Net loans | \$ | 978,901 | \$ | 1,059,694 |

# MutualFirst Financial, Inc. 

## Notes to Consolidated Financial Statements December 31, 2010, 2009 and 2008

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

Nonaccrual Loan and Past Due Loans. Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on non-accrual status when, in managements' opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions, but never later than 90 days past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Year-end non-accrual loans, segregated by class of loans, were as follows:

|  | $\mathbf{2 0 1 0}$ |  |
| :--- | ---: | ---: |
|  | $\$$ | 6,040 |
| $\quad$ Real Estate | 7,399 |  |
| $\quad$ Construction and development | 1,019 |  |
| Other | 12,012 |  |
| Residential Mortgage |  |  |
| Consumer | 2,716 |  |
| Real estate | 16 |  |
| Auto | 870 |  |
| Boat/RV | 111 |  |
| Other |  |  |
|  | $\$ \quad 30,183$ |  |

At December 31, 2010 and 2009, accruing loans delinquent 90 days or more totaled $\$ 1,546,000$ and $\$ 1,934,000$. Non-accruing loans at December 31, 2010 and 2009 were $\$ 30,183,000$ and $\$ 29,086,000$.

An age analysis of Company's past due loans, segregated by class of loans, as of December 31, 2010 was as follows:


# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

Impaired Loans. Loans are considered impaired in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probably the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans but also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The following table presents impaired loans for the year ended December 31, 2010.

|  | Recorded Balance |  | Unpaid Principal Balance |  | Specific Allowance |  | Average Investment in Impaired Loans |  | Interest Income Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans without a specific valuation allowance |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Real Estate | \$ | 5,222 | \$ | 5,699 | \$ | - | \$ | 3,826 | \$ | 137 |
| Construction and development |  | 2,241 |  | 2,441 |  | - |  | 2,390 |  | 27 |
| Other |  | 762 |  | 762 |  | - |  | 388 |  | 12 |
| Residential Mortgage |  | 6,419 |  | 6,419 |  | - |  | 4,580 |  | 183 |
| Loans with a specific valuation allowance |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Real Estate |  | 5,324 |  | 5,724 |  | 515 |  | 5,395 |  | 329 |
| Construction and development |  | 6,760 |  | 6,760 |  | 825 |  | 4,238 |  | 226 |
| Other |  | - |  | - |  | - |  |  |  |  |
| Residential Mortgage |  | 509 |  | 509 |  | 69 |  | 128 |  | - |
| Total |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 20,309 | S | 21,386 | \$ | 1,340 | \$ | 16,237 | \$ | 731 |
| Consumer | \$ | - | \$ | -- | \$ | - | \$ | - | \$ | - |
| Residential | \$ | 6,928 | \$ | 6,928 | \$ | 69 | \$ | 4,708 | \$ | 183 |

Impaired loans totaled $\$ 28,048,000$ at December 31, 2009. An allowance for loan losses of $\$ 1,463,000$ relates to impaired loans of $\$ 6,102,000$ at December 31, 2009. At December 31, 2009, impaired loans of $\$ 21,946,000$ had no related allowance for loan losses.

Interest of $\$ 781,000$ and $\$ 839,000$ was recognized on average impaired loans of $\$ 22,109,000$ and $\$ 16,481,000$ for 2009 and 2008, respectively. Interest of $\$ 138,000$ and $\$ 140,000$ was recognized on impaired loans on a cash basis during 2009 and 2008, respectively.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The following information presents the credit risk profile of the Company's loan portfolio based on rating category and payment activity as of December 31, 2010.

## Commercial Loan Grades

Definition of Loan Grades. Loan grades are numbered 1 through 8. Grades 1-4 are "pass" credits, grade 5 [Watch] loans are "criticized" assets, and grades 6 [Substandard], 7 [Doubtful] and 8 [Loss] are "classified" assets. The use and application of these grades by the bank will be uniform and shall conform to the bank's policy and OTS regulatory definitions.

Pass. Pass credits are loans in grades prime through fair. These are at least considered to be credits with acceptable risks and would be granted in the normal course of lending operations.

Special Mention. Special mention credits have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the credits or in the institution's credit position at some future date. If weaknesses cannot be identified, classifying as special mention is not appropriate. Special mention credits are NOT adversely classified and do NOT expose the institution to sufficient risk to warrant an adverse classification. No apparent loss of principal or interest is expected.

Substandard. Credits which are inadequately protected by the current sound worth and paying capacity of the obligor or by the collateral pledged. Financial statements normally reveal some or all of the following: poor trends, lack of earnings and cash flow, excessive debt, lack of liquidity, and the absence of creditor protection. Credits so classified must have a well-defined weakness, or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss of the deficiencies are not corrected.

Doubtful. An extension of credit "doubtful" has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to the advantage and strengthening of the asset, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and refinancing plans. A Doubtful classification for an entire credit should be avoided when collection of a specific portion appears highly probable with the adequately secured portion graded Substandard.

## Retail Loan Grades

Pass. Pass credits are loans that are currently performing as agreed and are not troubled debt restructurings.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

Substandard. Substandard credits are loans that have reason to be considered to have a weakness and placed on non-accrual. This would include all retail loans over 90 days and troubled debt restructurings.

| Commercial Credit Exposure Credit Risk Profile |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Construction and <br> Development |  |  |  | Other |
| Internal Rating | Real estate |  |  |  |  |
|  | $\$$ | 168,855 | $\$$ | 22,046 | $\$$ |
| Pass | 9,934 | 10,313 | 56,587 |  |  |
| Special Mention | 18,190 | 17,411 | 1,665 |  |  |
| Substandard | 2,538 | 33 | 888 |  |  |
| Doubtful |  |  |  |  |  |
| Total | $\$$ | 199,517 | $\$$ | 49,803 | $\$$ |
|  |  |  |  |  | 64,611 |

Retail Credit Exposure Credit Risk Profile

|  | Mortgage Residential |  | Real Estate |  | Consumer Auto |  |  | Boat/RV | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 440,296 | \$ | 99,041 | \$ | 16,031 | \$ | 101,097 | \$ | 5,977 |
| Substandard |  | 17,723 |  | 4,525 |  | 16 |  | 918 |  | 180 |
| Total | \$ | 458,019 | , | 103,566 | \$ | 16,047 | \$ | 102,015 | \$ | 6,157 |

Allowance for Loan Losses. We maintain an allowance for loan losses to absorb losses inherent in the loan portfolio. The allowance is based on ongoing, quarterly assessments of the estimated losses inherent in the loan portfolio. Our methodology for assessing the appropriateness of the allowance consists of several key elements, including the general allowance and specific allowances for identified problem loans and portfolio segments. In addition, the allowance incorporates the results of measuring impaired loans as provided in FASB ASC 310, Receivables. These accounting standards prescribe the measurement methods, income recognition and disclosures related to impaired loans.

The general allowance is calculated by applying loss factors to outstanding loans based on the internal risk evaluation of such loans or pools of loans. Changes in risk evaluations of both performing and nonperforming loans affect the amount of the general allowance. Loss factors are based on our historical loss experience as well as on significant factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The appropriateness of the allowance is reviewed by management based upon its evaluation of then-existing economic and business conditions affecting our key lending areas and other conditions, such as credit quality trends (including trends in non-performing loans expected to result from existing conditions), collateral values, loan volumes and concentrations, specific industry conditions within portfolio segments and recent loss experience in particular segments of the portfolio that existed as of the balance sheet date and the impact that such conditions were believed to have had on the collectability of the loan. Senior management reviews these conditions quarterly in discussions with our senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management's estimate of the effect of such condition may be reflected as a specific allowance applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management's evaluation of the loss related to this condition is reflected in the general allowance for loan losses. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments.

The allowance for loan losses is based on estimates of losses inherent in the loan portfolio. Actual losses can vary significantly from the estimated amounts. Our methodology as described permits adjustments to any loss factor used in the computation of the general allowance in the event that, in management's judgment, significant factors which affect the collectability of the portfolio as of the evaluation date are not reflected in the loss factors. By assessing the probable incurred losses inherent in the loan portfolio on a quarterly basis, we are able to adjust specific and inherent loss estimates based upon any more recent information that has become available. Due to the loss of numerous manufacturing jobs in the communities we serve during recent years, including 2010, and the increase in higher risk loans, like consumer and commercial loans, as a percentage of total loans, management has concluded that our allowance for loan losses should be greater than historical loss experience and specifically identified losses would otherwise indicate.
MutualFirst Financial, Inc. Notes to Consolidated Financial Statements
(Table Dollar Amounts in Thousands, Except Share and Per Share Data)
The following table details activity in the allowance for loan losses by portfolio segment for the year ended December 31, 2010. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses on other segments.

|  | Commercial |  |  |  |  |  | Mortgage |  | Consumer |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Other |  | Construction and Development |  | Residential |  | Real Estate |  | Auto |  | Boat/RV |  | Other |  | Total |  |
| Allowance for loan losses: Balance, beginning of year | \$ | 7,072 | \$ | 1,721 | \$ | 1,210 | \$ | 2,359 | \$ | 1,588 | \$ | 207 | \$ | 2,144 | S | 113 | S | 16,414 |
| Provision charged to expense |  | 1,300 |  | 180 |  | 300 |  | 2,900 |  | 940 |  | 86 |  | 1,100 |  | 244 |  | 7,050 |
| Losses charged off |  | 1,343 |  | 209 |  | 200 |  | 3,345 |  | 914 |  | 62 |  | 1,339 |  | 880 |  | 8,292 |
| Recoveries |  | 68 |  | 25 |  | - |  | 298 |  | 2 |  | 19 |  | 103 |  | 685 |  | 1,200 |
| Balance, end of period | \$ | 7,097 | \$ | 1,717 | \$ | 1,310 | \$ | 2,212 | \$ | 1,616 | \$ | 250 | \$ | 2,008 | \$ | 162 | \$ | 16,372 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluation for impairment | \$ | 515 | \$ | - | \$ | 825 | \$ | 69 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,409 |
| Collectively evaluated for impairment | \$ | 6,582 | \$ | 1,717 | \$ | 485 | \$ | 2,143 | \$ | 1,616 | \$ | 250 | \$ | 2,008 | S | 162 | S | 14,963 |
| Loans acquired with deteriorated credit quality | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 10,546 | \$ | 762 | \$ | 9,001 | \$ | 6,928 | \$ | - | \$ | - | \$ | - | \$ | - | S | 27,237 |
| Collectively evaluated for imapirment | \$ | 188,971 | \$ | 63,849 | \$ | 40,802 | \$ | 451,091 | \$ | 103,566 | \$ | 16,047 | \$ | 102,015 | \$ | 6,157 | \$ | 972,498 |

[^1]$\sigma$

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 8: Related Party Transactions

The Bank has entered into transactions with certain directors, executive officers and significant shareholders of the Company and Bank and their affiliates or associates ("related parties"). Such transactions were made in the ordinary course of business on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the time for comparable transactions with other customers, and did not, in the opinion of management, involve more than normal credit risk or present other unfavorable features.

The aggregate amount of loans, as defined, to such related parties was as follows:
Balances, January 1, 2010
Change in composition
New loans, including renewals
Payments, etc., including renewals
Balances, December 31, 2010

Note 9: Premises and Equipment

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cost |  |  |  |  |
| Land | \$ | 12,766 | \$ | 12,758 |
| Buildings and land improvements |  | 25,522 |  | 25,267 |
| Equipment |  | 14,119 |  | 13,738 |
| Total cost |  | 52,407 |  | 51,763 |
| Accumulated depreciation and amortization |  | (19,441) |  | (17,207) |
| Net | \$ | 32,966 | \$ | 34,556 |

## Note 10: Investment In Limited Partnerships

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Pedcor Investments 1997-XXVIII (99.00 percent ownership) | \$ | 1,698 |  | 1,981 |
| Pedcor Investments 1987-XXXI (49.50 percent ownership) |  | 251 |  | 313 |
| Pedcor Investments $2000-\mathrm{XLI}$ ( 50.00 percent ownership) |  | 660 |  | 742 |
| Pedcor Investments 2001-LI (9.90 percent ownership) |  | 174 |  | 223 |
| Pedcor Investments 2008-CIII ( 21.50 percent ownership) |  | 841 |  | 902 |
|  | \$ | 3,624 | \$ | 4,161 |

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The limited partnerships build, own and operate apartment complexes. The Company records its equity in the net income or loss of the limited partnerships based on the Company's interest in the partnerships. The Company recorded income (losses) from these limited partnerships of $\$(510,000), \$ 108,000$ and $\$(158,000)$ for 2010,2009 and 2008. In addition, the Company has recorded the benefit of low income housing credits of $\$ 592,000, \$ 874,000$ and $\$ 1,214,000$ for 2010, 2009 and 2008. Combined financial statements for the limited partnerships recorded under the equity method of accounting are as follows:

|  |  |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Combined condensed balance sheets |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Cash |  | \$ |  | 953 | \$ | 573 |
| Land and property |  |  |  | 53,649 |  | 55,070 |
| Other assets |  |  |  | 1,804 |  | 2,174 |
| Total assets |  | \$ |  | 56,406 | \$ | 57,817 |
| Liabilities |  |  |  |  |  |  |
| Notes payable |  | \$ |  | 46,022 | \$ | 47,878 |
| Other liabilities |  |  |  | 1,096 |  | 1,087 |
| Total liabilities |  |  |  | 47,118 |  | 48,965 |
| Partners' equity (deficit) |  |  |  |  |  |  |
| General partners |  |  |  | $(3,383)$ |  | $(3,124)$ |
| Limited partners |  |  |  | 12,671 |  | 11,976 |
| Total partners' equity |  |  |  | 9,288 |  | 8,852 |
| Total liabilities and partners' equity |  | \$ |  | 56,406 | \$ | 57,817 |
|  |  | 10 |  | 2009 |  | 008 |
| Combined condensed statements of operations |  |  |  |  |  |  |
| Total revenue | \$ | 6,213 | \$ | 5,394 | \$ | 5,994 |
| Total expenses |  | $(7,053)$ |  | $(6,027)$ |  | $(6,833)$ |
| Net loss | \$ | (840) | \$ | (633) | \$ | (839) |

## Note 11: Core Deposit and Other Intangibles

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Core deposits | \$ | 4,090 | \$ | 5,355 |
| Other |  | 443 |  | 526 |
|  | \$ | 4,533 | \$ | 5,881 |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

Amortization expense for the years ended December 31, 2010 and 2009, was $\$ 1,348,000$ and $\$ 1,525,000$, respectively. Estimated amortization expense for each of the following five years is:
2011 ..... \$ 1,160
2012 ..... 962
2013 ..... 782
2014 ..... 616
2015 ..... 458
Thereafter ..... 555
\$

$\qquad$

## Note 12: Goodwill

The changes in the carrying amount of goodwill for the years ended December 31, 2008, was:

During the fourth quarter 2008, the decline in the market value of the Company's stock below its book value and the decline in the economic environment in which the Company operates caused management to engage a third party business valuation specialist to perform the annual impairment test of goodwill. The third-party specialist used three methods of evaluation to determine the fair value of the reporting unit. The methods considered comparable transactions based on pricing ratios recently paid in the sale or merger of comparable banking franchises, the Company's trading price and application of an industry based control premium and the present value of projected dividends and a terminal value. The value of each approach was weighted and an overall summary of the Company's fair value was calculated.

The step one impairment test indicated the fair value of the reporting unit was below the carrying amount as of December 31, 2008. The third-party was then engaged to perform step two impairment testing by allocating the fair value of the Company to all of the assets and liabilities of the reporting unit to determine the implied fair value of the Company. The implied fair value of goodwill was then compared to the actual carrying amount of goodwill. From this testing, management determined the carrying amount of goodwill exceeded, in its entirety, the implied fair value of goodwill.

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Note 13: Deposits

|  | $\mathbf{2 0 1 0}$ |  | $\mathbf{2 0 0 9}$ |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\$$ | 113,455 | $\$$ | 98,025 |
| Noninterest-bearing demand |  | 179,504 |  | 154,431 |
| Interest-bearing demand | 88,687 | 84,553 |  |  |
| Savings | 67,987 | 60,479 |  |  |
| Money market savings | 229,390 | 212,457 |  |  |
| Certificates and other time deposits of $\$ 100,000$ or more |  | 442,546 | 435,251 |  |
| Other certificates |  |  |  |  |
| Total deposits | $\$ \quad 1,121,569$ | $\$=1,045,196$ |  |  |

Certificates, including other time deposits of $\$ 100,000$ or more, maturing in years ending December 31:

| 2011 | $\$ 64,050$ |
| :--- | ---: |
| 2012 | 99,033 |
| 2013 | 100,952 |
| 2014 | 47,920 |
| 2015 | 49,590 |
| Thereafter | 10,391 |

Note 14: Federal Home Loan Bank Advances
Maturities Years Ending December 31

| 2011 | $\$ 3,486$ |
| :--- | ---: | ---: |
| 2012 | S |
| 2013 | 45,306 |
| 2014 | 17,575 |
| 2015 | 9,347 |
| Thereafter | 1,113 |

$\$ \quad 128,537$

At December 31, 2010, the Company has pledged $\$ 417,239,000$ in qualifying first mortgage loans as collateral for advances and outstanding letters of credit. Advances, at interest rates from 0.50 to 7.33 percent at December 31, 2010, are subject to restrictions or penalties in the event of prepayment.

At December 31, 2010, the Company had a total of $\$ 13,500,000$ in putable advances with Federal Home Loan Bank. Putable advances provide Federal Home Loan Bank the option to require payment of the advance on a quarterly basis. The remaining putable advances have a weighted average maturity of 18 months.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 15: Other Borrowings

In 2009 , the Company borrowed $\$ 10,000,000$ from First Tennessee Bank, N.A.. The Company borrowed these funds at a fixed rate of $5.90 \%$, with principal and interest payments made quarterly. The loan is collateralized by the Bank's stock. The loan matures in December 2014.

Under the loan agreement, First Tennessee requires the Company to maintain minimum ROA and maximum NPA ratios. At December 31, 2010, the Company's NPA ratio was in excess of the maximum set by the lender and at December 31, 2009 the Company had not maintained the minimum ROA. In both cases the lender has granted a waiver for each condition. The Company assumed $\$ 5,000,000$ in debentures as the result of the acquisition of MFB in 2008. In July 2005, MFB formed MFBC Statutory Trust (MFBC), as wholly owned business trust, to sell trust preferred securities. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of subordinated debentures from MFB. The junior subordinated debentures are the sole assets of MFBC and are fully and unconditionally guaranteed by the Company. The junior subordinated debentures and the trust preferred securities pay interest and dividends, respectively, on a quarterly basis. The securities bore a fixed rate of interest of $6.22 \%$ for the first five years, now resetting quarterly at the prevailing three-month LIBOR rate plus 170 basis points. In 2009, the Company entered into a forward interest rate swap fixes the variable rate portion for five years at $5.15 \%$. The Company may redeem the trust preferred securities, in whole or in part, without penalty, on or after September 15, 2010, or earlier upon the occurrence of certain events with the payment of a premium upon redemption. These securities mature on September 15, 2035. The net balance of the note as of December 31, 2010 was $\$ 3,931,000$ due to the fair value of the note as of the acquisition.

The maturity of the First Tennessee note is as follows:
Principal Payments Due in Years Ending December 31

| 2011 | $\$$ | 800 |
| ---: | ---: | ---: |
| 2012 | 848 |  |
| 2013 |  | 901 |
| 2014 |  | 6,687 |
|  | Total note payable | $\$=9,236$ |

Other borrowings consisted of the following components as of December 31:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Note payable | \$ | 9,236 | \$ | 10,226 |
| Subordinate debentures |  | 3,931 |  | 3,888 |
| Total | S | 13,167 | \$ | 14,114 |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 16: Loan Servicing

Loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of these loans consist of the following:

|  | $\mathbf{2 0 1 0}$ |  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans serviced for |  |  |  |  |  |  |
| Freddie Mac | $\$$ | 418,003 | $\$$ | 431,815 | $\$$ | 384,808 |
| Fannie Mae |  | 1,363 |  | 1,589 |  | 2,148 |
| Federal Home Loan Bank | 20,375 |  | 27,012 |  | 37,070 |  |
| Other investors | 1,874 |  | 2,282 |  | 4,064 |  |
|  |  |  | 441,615 | $\$$ | 462,698 | $\$$ |
|  |  |  |  | 428,090 |  |  |

The aggregate fair value of capitalized mortgage servicing rights is based on comparable market values and expected cash flows, with impairment assessed based on portfolio characteristics including product type and interest rates. The fair value of mortgage servicing rights at December 31, 2010 was $\$ 3,349,000$.

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Servicing Rights |  |  |  |  |  |  |
| Balances, January 1 | \$ | 3,984 | \$ | 3,276 | \$ | 1,126 |
| Servicing rights capitalized |  | 682 |  | 1,579 |  | 823 |
| Servicing rights acquired |  | - |  | - |  | 1,844 |
| Amortization of servicing rights |  | (992) |  | (871) |  | (517) |
| Valuation allowance |  | $\begin{gathered} 3,674 \\ (325) \\ \hline \end{gathered}$ |  | $\begin{gathered} 3,984 \\ (500) \end{gathered}$ |  | $\begin{gathered} 3,276 \\ (500) \end{gathered}$ |
| Balances, December 31 | \$ | 3,349 | \$ | 3,484 | \$ | 2,776 |

The fair value of servicing rights subsequently measured using the amortization method was as follows:

|  | $\mathbf{2 0 1 0}$ |  | $\mathbf{2 0 0 9}$ |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Mortgage Servicing Rights | $\$$ | 3,510 | $\$$ | 2,776 |
| Fair value, beginning of period |  | 3,350 |  | 3,510 |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements 

## December 31, 2010, 2009 and 2008

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Activity in the valuation allowance for mortgage servicing right was as follows:

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of year | \$ | 500 | \$ | 500 | \$ | - |
| Additions |  | - |  | - |  | 500 |
| Reductions |  | (175) |  | - |  | - |
| Balances, end of year | \$ | 325 | \$ | 500 | \$ | 500 |

## Note 17: Income Tax

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense (credit) |  |  |  |  |  |  |
| Currently payable |  |  |  |  |  |  |
| Federal | \$ | 707 | \$ | $(1,270)$ | \$ | 281 |
| State |  | 540 |  | 9 |  | 356 |
| Deferred |  |  |  |  |  |  |
| Federal |  | 969 |  | 1,481 |  | $(7,781)$ |
| State |  | (540) |  | (9) |  | $(1,341)$ |
| Total income tax expense (credit) | \$ | 1,676 | \$ | 211 | \$ | $(8,485)$ |
| Reconciliation of federal statutory to actual tax expense |  |  |  |  |  |  |
| Federal statutory income tax at 34\% | \$ | 2,797 | \$ | 1,147 | \$ | $(10,398)$ |
| Effect of state income taxes |  | - |  | - |  | (650) |
| Low income housing credits |  | (592) |  | (874) |  | $(1,214)$ |
| Tax-exempt income |  | (723) |  | (733) |  | (539) |
| Other-than-temporary-impairment, securities |  | - |  | 615 |  | - |
| Goodwill impairment |  | - |  | - |  | 4,280 |
| Other |  | 194 |  | 56 |  | 36 |
| Actual tax expense (credit) | \$ | 1,676 | \$ | 211 | \$ | $(8,485)$ |
| Effective tax rate |  | 20.37\% |  | 6.25\% |  | (27.74) \% |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

The components of the deferred asset included on the balance sheets are as follows:

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Unrealized loss on securities available for sale | \$ | 1,970 | \$ | 843 |
| Allowance for loan losses |  | 6,902 |  | 6,815 |
| Deferred compensation |  | 2,992 |  | 3,516 |
| Business tax and AMT credit carryovers |  | 7,188 |  | 5,386 |
| Capital loss carryover |  | 1,502 |  | 1,860 |
| Net operating loss carryover |  | 1,839 |  | 2,057 |
| Goodwill impairment |  | 4,408 |  | 4,859 |
| Other |  | 2,283 |  | 2,582 |
| Total assets |  | 29,084 |  | 27,918 |
| Liabilities |  |  |  |  |
| Depreciation and amortization |  | $(1,582)$ |  | $(2,036)$ |
| FHLB stock |  | (650) |  | (731) |
| State income tax |  | $(1,335)$ |  | $(1,044)$ |
| Loan fees |  | (502) |  | - |
| Investments in limited partnerships |  | $(2,079)$ |  | $(1,830)$ |
| Mortgage servicing rights |  | $(1,344)$ |  | $(1,428)$ |
| Other |  | (227) |  | = |
| Total liabilities |  | $(7,719)$ |  | $(7,069)$ |
| Valuation Allowance |  |  |  |  |
| Beginning balance |  | $(1,335)$ |  | (720) |
| (Increase) decrease during period |  | - |  | (615) |
| Ending balance |  | $(1,335)$ |  | $(1,335)$ |
| Net deferred tax asset | \$ | 20,030 | \$ | 19,514 |

The Company has unused business income tax credits of $\$ 6,214,000$ that begin to expire in 2024. In addition, the Company has an AMT credit carryover of $\$ 974,000$ with an unlimited carryover period.

Retained earnings include approximately $\$ 14,743,000$ for which no deferred income tax liability has been recognized. This amount represents an allocation of income to bad debt deductions as of December 31, 1987 for tax purposes only. Reduction of amounts so allocated for purposes other than tax bad debt losses or adjustments arising from carryback of net operating losses would create income for tax purposes only, which income would be subject to the then-current corporate income tax rate. The unrecorded deferred income tax liability on the above amounts was approximately $\$ 5,013,000$.

The Company's federal and state income tax returns have been closed without audit by the IRS through its year ended December 31, 2006.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Note 18: Other Comprehensive Income (Loss)

|  | Before-Tax Amount |  | $\begin{gathered} 2010 \\ \text { Tax } \\ \text { (Expense) } \\ \text { Benefit } \\ \hline \end{gathered}$ |  | Net-of-Tax Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized loss on securities available-for-sale | \$ | $(2,600)$ | \$ | 872 | \$ | $(1,728)$ |
| Less: reclassification adjustment for losses realized in net income |  | (894) |  | 304 |  | (590) |
| Net unrealized loss on securities available-for-sale for which a portion of an other-than-temporary impairment has been recognized in income |  | $(1,307)$ |  | 444 |  | (863) |
| Net unrealized loss on derivative used for cash flow hedges |  | (383) |  | 130 |  | (253) |
| Net unrealized gain relating to defined benefit plan liability |  | 187 |  | (63) |  | 124 |
| Other comprehensive losses | \$ | $(3,209)$ | \$ | 1,079 | \$ | $(2,130)$ |


|  | Before-Tax Amount |  | $\begin{gathered} 2009 \\ \text { Tax } \\ \text { (Expense) } \\ \text { Benefit } \\ \hline \end{gathered}$ |  | Net-of-Tax Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain on securities available-for-sale | \$ | 1,825 | \$ | (723) | \$ | 1,102 |
| Less: reclassification adjustment for losses realized in net income |  | $(1,465)$ |  | 582 |  | (883) |
| Net unrealized loss on securities available-for-sale for which a portion of an other-than-temporary impairment has been recognized in income |  | $(2,796)$ |  | 1,107 |  | $(1,689)$ |
| Net unrealized gain on derivative used for cash flow hedges |  | 44 |  | (15) |  | 29 |
| Net unrealized loss relating to defined benefit plan liability |  | (257) |  | 102 |  | (155) |
| Other comprehensive income | \$ | 281 | \$ | 111 |  | 170 |
|  |  | re-Tax mount |  | 08 <br> ax ense) nefit |  | of-Tax ount |
| Unrealized holding losses arising during the year | \$ | $(6,206)$ | \$ | 2,458 | \$ | $(3,748)$ |
| Less: reclassification adjustment for losses realized in net income |  | $(3,716)$ |  | 1,472 |  | $(2,244)$ |
| Net unrealized loss relating to defined benefit plan liability |  | (182) |  | 72 |  | (110) |
| Other comprehensive losses | \$ | (2,673) | \$ | 1,058 | \$ | $(1,614)$ |

MutualFirst Financial, Inc.<br>Notes to Consolidated Financial Statements<br>December 31, 2010, 2009 and 2008<br>(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

The components of accumulated other comprehensive income, included in stockholders' equity, are as follows:

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net unrealized gain (loss) on securities available-for-sale | \$ | $(4,172)$ | \$ | 331 | \$ | $(3,176)$ |
| Net unrealized loss on securities available-for-sale for which a portion of an other-than-temporary impairment has been recognized in income |  | $(1,307)$ |  | $(2,796)$ |  | - |
| Net unrealized gain (loss) on derivative used for cash flow hedges |  | (339) |  | 44 |  | - |
| Net unrealized loss relating to defined benefit plan liability |  | (251) |  | (438) |  | (182) |
|  |  | $(6,069)$ |  | $(2,859)$ |  | $(3,358)$ |
| Tax benefit |  | (2,081) |  | $(1,001)$ |  | $(1,330)$ |
| Net of tax amount | \$ | $(3,988)$ | \$ | $(1,858)$ | \$ | $(2,028)$ |

## Note 19: Commitments and Contingent Liabilities

In the normal course of business there are outstanding commitments and contingent liabilities, such as commitments to extend credit and standby letters of credit, which are not included in the accompanying financial statements. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making such commitments as it does for instruments that are included in the consolidated statements of financial condition.

Financial instruments whose contract amount represents credit risk as of December 31 were as follows:

|  | $\mathbf{2 0 1 0}$ |  |  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Loan commitments | $\$$ | 146,342 | $\$$ | 145,136 | $\$$ | 164,922 |
| Standby letters of credit |  | 2,473 |  | 5,370 |  | 7,065 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation. Collateral held varies, but may include residential real estate, income-producing commercial properties, or other assets of the borrower.

# MutualFirst Financial, Inc. 

Notes to Consolidated Financial Statements
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Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party.

The Company and Bank are also subject to claims and lawsuits which arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial position of the Company.

The Company has entered into employment agreements with certain officers that provide for the continuation of salary and certain benefits for a specified period of time under certain conditions. Under the terms of the agreement, these payments could occur in the event of a change in control of the Company, as defined, along with other specific conditions within current US Treasury Capital Purchase Program restrictions.

Mortgage loans in the process of origination represent amounts that the Company plans to fund within a normal period of 60 to 90 days, and which are primarily intended for sale to investors in the secondary market. Total mortgage loans in the process of origination amounted to $\$ 4,204,000$ and $\$ 3,554,000$, and mortgage loans held for sale amounted to $\$ 10,483,000$ and $\$ 2,521,000$, at December 31, 2010 and 2009, respectively.

## Note 20: Stockholders' Equity

The Company is not subject to any regulatory restrictions on the payment of cash dividends to its stockholders up to $\$ .16$ per share (see note below for further information).

Without prior approval, current regulations allow the Bank to pay dividends to the Company not exceeding retained net income for the previous two calendar years. In the event the Bank becomes unable to pay dividends to the Company, the Company may not be able to service its debt, pay its other obligations or pay dividends on its common stock. At December 31, 2010, the Bank had no regulatory approval to pay dividends to the Company.

## Note 21: Capital Purchase Program

On December 23, 2008, the Company entered into a Letter Agreement (Purchase Agreement) with the U.S. Treasury (Treasury), pursuant to which the Company agreed to issue and sell (a) 32,382 of the Company's fixed Rate Cumulative Perpetual Preferred Stock and (b) a warrant to purchase 625,135 shares of the Company's common stock for an aggregate purchase price of $\$ 32,382,000$ in cash.

The preferred Stock qualifies as Tier I capital and will pay cumulative dividends at a rate of $5 \%$ per annum for the first five years and $9 \%$ per annum thereafter. The preferred Stock is non-voting except with respect to certain matters affecting the rights of the holders thereof, and may be redeemed by the Company at any time with regulatory approval. The Warrant has a ten year term and is immediately exercisable with an exercise price of $\$ 7.77$ per share of Common Stock. Pursuant to the Purchase Agreement, Treasury has agreed not to exercise voting power with respect to any shares of Common Stock issued upon exercise of the Warrant.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

In the Purchase Agreement, the Company agreed that, until such time as Treasury ceases to own any debt or equity securities of the Company, acquired pursuant to the Purchase Agreement, the Company will take all necessary action to ensure that its benefit plans with respect to its senior executive officers comply with Section 111(b) of the Emergency Economic Stabilization Act of 2008 (EESA) as implemented by any guidance or regulation under EESA that has been issued and is in effect as of the date of issuance of the Preferred Stock and the Warrant, and has agreed to not adopt any benefit plans with respect to, or which cover, its senior executive officers that do not comply with the EESA, and the applicable executives have consented to the foregoing.

Upon issuance of the Preferred Stock on December 23, 2008, the ability of the Company to declare or pay dividends on, or purchase, redeem or otherwise acquire for consideration, shares of its Common Stock will be subject to restrictions, including the Company's restriction against increasing dividends from the last quarterly cash dividend per share of $\$ .16$ declared on the Common Stock prior to December 23, 2008. The redemption, purchase or other acquisition of trust preferred securities of the Company or its affiliates also is restricted. These restrictions will terminate the earlier of (a) the third anniversary of the date of issuance of the Preferred Stock or (b) the date on which the Preferred Stock has been redeemed in whole or Treasury has transferred all of the Preferred Stock to third parties. In addition, the ability of the Company to declare or pay dividends, or repurchase, redeem or otherwise acquire for consideration, shares of its Common Stock will be subject to restrictions in the event that the Company fails to declare and pay full dividends on its Preferred Stock.

## Note 22: Regulatory Capital

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies and is assigned to a capital category. The assigned capital category is largely determined by three ratios that are calculated according to the regulations: total risk adjusted capital, Tier 1 risk-based capital, and core leverage ratios. The ratios are intended to measure capital relative to assets and credit risk associated with those assets and off-balance sheet exposures of the entity. The capital category assigned to an entity can also be affected by qualitative judgments made by regulatory agencies about the risk inherent in the entity's activities that are not part of the calculated ratios.

There are five capital categories defined in the regulations, ranging from well capitalized to critically undercapitalized. Classification of a bank in any of the undercapitalized categories can result in actions by regulators that could have a material effect on a bank's operations. At December 31, 2010 and 2009, the Bank was categorized as well capitalized and met all subject capital adequacy requirements. There are no conditions or events since December 31, 2010 that management believes have changed the Bank's classification.

## MutualFirst Financial, Inc.

## Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008

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The Bank's actual and required capital amounts and ratios are as follows:

|  | Actual |  | Required for Adequate Capital |  | To Be Well Capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of December 31, 2010 |  |  |  |  |  |  |
| Total risk-based capital (to riskweighted assets) | \$132,998 | 13.8\% | \$ 77,128 | 8.0\% | \$ 96,410 | 10.0\% |
| Tier 1 risk-based capital (to riskweighted assets) | 127,812 | 12.5\% | 38,564 | 4.0\% | 57,846 | 6.0\% |
| Core capital (to adjusted total assets) | 127,812 | 9.2\% | 55,713 | 4.0\% | 69,641 | 5.0\% |
| Core capital (to adjusted tangible assets) | 127,812 | 9.2\% | 27,856 | 2.0\% | N/A | N/A |
| Tangible capital (to adjusted total assets) | 127,812 | 9.2\% | 20,892 | 1.5\% | N/A | N/A |
| As of December 31, 2009 |  |  |  |  |  |  |
| Total risk-based capital (to riskweighted assets) | \$133,872 | 12.8\% | \$ 83,579 | 8.0\% | \$104,474 | 10.0\% |
| Tier 1 risk-based capital (to riskweighted assets) | 130,340 | 11.6\% | 41,790 | 4.0\% | 62,685 | 6.0\% |
| Core capital (to adjusted total assets) | 130,340 | 9.4\% | 55,580 | 4.0\% | 69,475 | 5.0\% |
| Core capital (to adjusted tangible assets) | 130,340 | 9.4\% | 27,790 | 2.0\% | N/A | N/A |
| Tangible capital (to adjusted total assets) | 130,340 | 9.4\% | 20,843 | 1.5\% | N/A | N/A |

## Note 23: Employee Benefits

The Company has a retirement savings $401(\mathrm{k})$ plan in which substantially all employees may participate. The contributions are discretionary and determined annually. The Company matches employees' contributions at the following rates: 100 percent of participant contributions up to $3 \%$ and 50 percent of participant contributions from 3-5\%, not to exceed a maximum of $4 \%$ of their compensation. The Company's expense for the plan was $\$ 539,000, \$ 716,000$ and $\$ 505,000$ for 2010, 2009 and 2008.

The Company has a supplemental retirement plan and deferred compensation arrangements for the benefit of certain officers. The Company also has deferred compensation arrangements with certain directors whereby, in lieu of currently receiving fees, the directors or their beneficiaries will be paid benefits for an established period following the director's retirement or death. These arrangements are informally funded by life insurance contracts which have been purchased by the Company. The Company records a liability for these vested benefits based on the present value of future payments. The Company's expense for the plan was $\$ 823,000, \$ 857,000$ and $\$ 717,000$ for 2010, 2009 and 2008.

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The Company has an ESOP covering substantially all of its employees. At December 31, 2010, 2009 and 2008, the Company had $95,354,127,138$ and 158,922 unearned ESOP shares with a fair value of $\$ 887,000, \$ 760,000$ and $\$ 1,073,000$. Shares are released to participants proportionately as ESOP debt is repaid. Dividends on allocated shares are recorded as dividends and charged to retained earnings. Dividends on unallocated shares are used to repay the loan. Compensation expense is recorded equal to the fair market value of the stock committed-to-be-released when contributions, which are determined annually by the Board of Directors of the Company and Bank, are made to the ESOP. Expense under the ESOP for 2010, 2009 and 2008 was $\$ 233,000, \$ 215,000$ and $\$ 343,000$. The following table provides information on ESOP shares at December 31.

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: | ---: |
| Allocated shares | 361,195 | 345,195 | 256,089 |
| Suspense shares | 95,354 | 127,138 | 158,922 |
| Committed-to-be released shares | 31,783 | 31,783 | 31,783 |

The Company has a Recognition and Retention Plan (RRP) for the award of up to 232,784 shares of the common stock of the Company to directors and executive officers. Common stock awarded under the RRP vests ratably over a three or five-year period commencing with the date of the grants. As of December 31, 2009 all shares were vested and no new plans were approved. Expense recognized on the vested shares totaled approximately $\$ 0, \$ 0$ and $\$ 21,000$ in 2010, 2009 and 2008.

As of December 31, 2010 and 2009, there was $\$ 0$ and $\$ 0$ of total unrecognized compensation cost related to RRP share-based compensation arrangements granted under the Plan. The total fair value of shares vested during the years ended December 31, 2010, 2009 and 2008, was $\$ 0, \$ 22,000$ and $\$ 66,000$, respectively.

## Note 24: Stock Option Plans

Under the Company's stock option plans, which are accounted for in accordance with FASB ASC 718, Stock Compensation, the Company grants selected executives and other key employees and directors incentive and non-qualified stock option awards which vest and become fully exercisable at the discretion of the stock option committee as the options are granted. The Company is authorized to grant options for up to 934,702 shares of the Company's common stock under two separate stock option plans. Under certain provisions of the plans, the number of shares available for grant may be increased without shareholder approval by the amount of shares surrendered as payment of the exercise price of the stock option and by the number of shares of common stock of the Company that could be repurchased by the Company using proceeds from the exercise of stock options.

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The fair value of each option award is estimated on the date of grant using a Black-Scholes option valuation model that uses the assumptions noted in the following table. Expected volatility is based on historical volatility of the Company's stock and other factors. The Company uses historical data to estimate option exercise and employee termination within the valuation model; separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. The expected term of options granted represents the period of time that options are expected to be outstanding; the range given below results from certain groups of employees exhibiting different behavior. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The discount rate for post-vesting restrictions is estimated based on the Company's credit-adjusted riskfree rate of return. There were no options granted in 2010 and 2008.

The following is a summary of the status of the Company's stock option plan and changes in that plan for 2010.

| Options | Shares | 2010 |  |  | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ighted- <br> verage ercise Price | WeightedAverage Remaining Contractual Life |  |
| Outstanding, beginning of year | 629,718 | \$ | 11.58 |  |  |
| Granted | - |  | - |  |  |
| Exercised | - |  | - |  |  |
| Forfeited/expired | - |  | - |  |  |
| Outstanding, end of year | 629,718 | \$ | 11.58 | 4.2 years | \$ |
| Options exercisable at year end | 598,377 | \$ | 11.58 |  |  |

There were no options exercised during the years ended December 31, 2010, 2009 and 2008. The weighted-average grant-date fair value of options granted during 2009 was $\$ 1.34$ and the weightedaverage exercise price of outstanding options as of December 31, 2009 was $\$ 11.58$. No options were granted in 2008. The Company will fulfill options with authorized but unissued shares of stock from the 314,702 shares the Company has authorized under the shareholder approved equity compensation plans.

Cash received from options exercised under all share-based payment arrangements for years ended December 31, 2010, 2009 and 2008 was $\$ 0, \$ 0$ and $\$ 0$, respectively. The actual tax benefit (expense) realized for the tax deductions from options exercised and RRP shares vested totaled $\$ 0$, $(\$ 36,000)$ and $(\$ 21,000)$, respectively, for the years ended December 31, 2010, 2009 and 2008.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Note 25: Stock Repurchase Plan

On August 13, 2008, the Company announced that its Board of Directors approved a stock repurchase program for up to 350,000 of the outstanding common shares of the Company. Shares may be purchased from time to time in the open market and in large block privately negotiated transactions. The Company is not obligated to purchase any shares under the program, and the program may be discontinued at any time before the maximum number of shares specified by the program are purchased. As of December 31, 2010, the Company had purchased 10,000 shares under the program. Repurchases of stock must be approved by the Treasury while the Company participates in US Treasury Capital Purchase Program. No such approval was sought during the period.

## Note 26: Earnings Per Share

Earnings per share were computed as follows:

|  | Income |  | 2010 WeightedAverage Shares | Per-Share Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Share |  |  |  |  |  |
| Net income | \$ | 6,552 | 6,873,508 |  |  |
| Dividends and amortization on preferred stock |  | $(1,803)$ |  |  |  |
| Income available to common stockholders |  | 4,749 | 6,873,508 | \$ | 0.69 |
| Effect of Dilutive Securities |  |  |  |  |  |
| Stock options |  |  | 22,599 |  |  |
| Diluted Earnings Per Share |  |  |  |  |  |
| Income (loss) available to common stockholders and assumed conversions | \$ | 4,749 | 6,896,107 | \$ | 0.69 |
|  |  | ome | 2009 <br> WeightedAverage Shares |  | $\begin{aligned} & \text { hare } \\ & \text { unt } \end{aligned}$ |
| Basic Earnings Per Share |  |  |  |  |  |
| Net income | \$ | 3,163 | 6,840,659 |  |  |
| Dividends and amortization on preferred stock |  | $(1,803)$ |  |  |  |
| Income available to common stockholders |  | 1,360 | 6,840,659 | \$ | 0.20 |
| Effect of Dilutive Securities |  |  |  |  |  |
| Stock options |  | - | 89 |  |  |
| Diluted Earnings Per Share |  |  |  |  |  |
| Income (loss) available to common stockholders and assumed conversions | \$ | 1,360 | 6,840,748 | \$ | 0.20 |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 

(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

|  | Loss |  | 2008 <br> WeightedAverage Shares | Per-Share Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Share |  |  |  |  |  |
| Net loss | \$ | $(22,098)$ | 5,249,135 |  |  |
| Dividends and amortization on preferred stock |  | (31) |  |  |  |
| Income available to common stockholders |  | $(22,129)$ | 5,249,135 | \$ | (4.22) |
| Effect of Dilutive Securities |  |  |  |  |  |
| Stock options |  |  | - - |  |  |
| Diluted Earnings Per Share |  |  |  |  |  |
| Income (loss) available to common stockholders and assumed conversions | \$ | (22,129) | 5,249,135 | \$ | (4.22) |

Options to purchase $500,788,586,988$, and 638,318 shares of common stock were outstanding at December 31, 2010, 2009 and 2008, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common. shares.

Warrants to purchase 625,135 shares of common stock at $\$ 7.77$ per share were outstanding at December 31, 2010, 2009 and 2008, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements 

December 31, 2010, 2009 and 2008
(Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Note 27: Condensed Financial Information (Parent Company Only)

Presented below is condensed financial information as to financial position, results of operations and cash flows of the Company:

## Condensed Balance Sheets



# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

## Condensed Statements of Operations

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |  |  |
| Interest income from Bank | \$ | 13 | \$ | 23 | \$ | 9 |
| Dividends from Bank |  | 3,600 |  | 4,103 |  | - |
| Other income |  | 1 |  | 16 |  | - |
| Total income |  | 3,614 |  | 4,142 |  | 9 |
| Expenses |  | 1,334 |  | 1,463 |  | 1,221 |
| Income (loss) before income tax and equity in undistributed income of the Bank |  | 2,280 |  | 2,679 |  | $(1,212)$ |
| Income tax benefit |  | (440) |  | (484) |  | (412) |
| Income (loss) before equity in undistributed income (distributions in excess of income) of the Bank |  | 2,720 |  | 3,163 |  | (800) |
| Equity in undistributed income (loss) of the Bank |  | 3,832 |  | - |  | $(21,299)$ |
| Net income (loss) |  | 6,552 |  | 3,163 |  | $(22,099)$ |
| Preferred stock dividends and amortization |  | 1,803 |  | 1,803 |  | 31 |
| Net Income (Loss) Available to Common Shareholders | \$ | 4,749 | \$ | 1,360 | \$ | $(22,130)$ |

## MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data)

## Condensed Statements of Cash Flows

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |  |  |
| Net income (loss) | \$ | 6,552 | \$ | 3,163 | \$ | $(22,098)$ |
| Item not requiring cash |  |  |  |  |  |  |
| ESOP shares earned |  | 233 |  | 215 |  | 343 |
| Deferred income tax benefit |  | 5 |  | 3 |  | (251) |
| Equity in earnings (loss) of subsidiary |  | $(3,832)$ |  | - |  | 21,299 |
| Other |  | 380 |  | 591 |  | (13) |
| Net cash provided (used in) by operating activities |  | 3,338 |  | 3.972 |  | (720) |
| Investing Activities |  |  |  |  |  |  |
| Proceeds from sale of investment |  | - |  | - |  | 431 |
| Loss on sale of investment |  | - |  | - |  | 329 |
| Distributions on equity investment of subsidiary |  | - |  | 1,897 |  | 3,000 |
| Investment in bank |  | - |  | - |  | $(29,144)$ |
| Cash paid in acquisition, net |  | - |  | - |  | $(9,115)$ |
| Net cash provided in (used in) investing activities |  | - |  | 1,897 |  | $(34,499)$ |
| Financing Activities |  |  |  |  |  |  |
| Repayment of other borrowings |  | (764) |  | $(11,500)$ |  | (496) |
| Proceeds from issuance of long-term debt |  | - |  | 10,000 |  | 11,500 |
| Proceeds from issuance of preferred stock |  | - - |  | - |  | 32,382 |
| Stock repurchased |  | - |  | - |  | $(1,811)$ |
| Cash dividends |  | $(3,265)$ |  | $(4,314)$ |  | $(3,490)$ |
| Tax benefit on stock options and RRP shares |  | - |  | (35) |  | (21) |
| Net cash provided by (used in) financing activities |  | $(4,029)$ |  | $(5,849)$ |  | 38,064 |
| Net Change in Cash |  | (691) |  | 20 |  | 2,845 |
| Cash, Beginning of Year |  | 2,916 |  | 2,896 |  | 51 |
| Cash, End of Year | \$ | 2,225 | \$ | 2,916 | \$ | 2,896 |

# MutualFirst Financial, Inc. <br> Notes to Consolidated Financial Statements <br> December 31, 2010, 2009 and 2008 <br> (Table Dollar Amounts in Thousands, Except Share and Per Share Data) 

Note 28: Quarterly Results of Operations (Unaudited)

| Quarter Ended | Interest Income |  | Interest Expense |  | Net Interest Income |  | $\begin{gathered} \text { Provision } \\ \text { for } \\ \text { Loan } \\ \text { Losses } \end{gathered}$ |  | Net Income (Loss) |  | Net Income (Loss) Available to Common Shareholders |  | Basic Earnings Per Common Share |  | Diluted Earnings Per Common Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| March | \$ | 17,245 | \$ | 6,757 | \$ | 10,488 | \$ | 1,525 | \$ | 1,343 | \$ | 893 | \$ | 0.13 | \$ | 0.13 |
| June |  | 17,403 |  | 6,525 |  | 10,878 |  | 1,525 |  | 1,775 |  | 1,324 |  | 0.19 |  | 0.19 |
| September |  | 16,725 |  | 6,110 |  | 10,615 |  | 2,225 |  | 1,621 |  | 1,170 |  | 0.17 |  | 0.17 |
| December |  | 16,025 |  | 5,803 |  | 10,222 |  | 1,775 |  | 1,813 |  | 1,362 |  | 0.20 |  | 0.20 |
| Total | \$ | 67,398 | \$ | 25,195 | \$ | 42,203 | \$ | 7,050 | \$ | 6,552 | \$ | 4,749 |  | 0.69 |  | 0.69 |
| 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| March | \$ | 18,656 | \$ | 8,264 | \$ | 10,392 | \$ | 1,450 | \$ | 1,796 | \$ | 1,345 | \$ | 0.20 | \$ | 0.20 |
| June |  | 18,136 |  | 7,824 |  | 10,312 |  | 1,750 |  | 1,315 |  | 864 |  | 0.13 |  | 0.13 |
| September |  | 17,682 |  | 7,439 |  | 10,243 |  | 1,650 |  | 1,242 |  | 791 |  | 0.12 |  | 0.12 |
| December |  | 17,378 |  | 7,097 |  | 10.281 |  | 1,650 |  | $(1,189)$ |  | $(1,640)$ |  | (0.24) |  | (0.24) |
| Total | \$ | 71,852 | \$ | 30,624 | \$ | 41,228 | \$ | 6,500 | \$ | 3,164 | \$ | 1,360 |  | 0.20 |  | 0.20 |
| 2008 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| March | \$ | 13,757 | \$ | 7,397 | \$ | 6,360 | \$ | 612 | \$ | 1,215 | \$ | 1,215 | \$ | 0.30 | \$ | 0.30 |
| June |  | 13,489 |  | 6,689 |  | 6,800 |  | 733 |  | 1,175 |  | 1,175 |  | 0.30 |  | 0.30 |
| September |  | 18,825 |  | 8,989 |  | 9,836 |  | 913 |  | 359 |  | 359 |  | 0.06 |  | 0.06 |
| December |  | 19,108 |  | 8,564 |  | 10,544 |  | 4.762 |  | $(24,847)$ |  | $(24,879)$ |  | (3.65) |  | (3.65) |
| Total | \$ | 65,179 | $\$$ | 31.639 |  | 33,540 | \$ | 7,020 |  | $(22,098)$ | \$ | $(\underline{22,130})$ |  | (4.22) |  | (4.21) |

Other-than-temporary impairment of securities of $\$ 2.4$ million, net of tax, had an adverse impact on the fourth quarter 2009. Earnings in the fourth quarter 2008 were negatively impacted primarily due to a goodwill impairment of $\$ 22.6$ million, net of tax and increased loan loss provisions due to the current decline in the economy.

## Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

## Item 9A. Controls and Procedures.

(a) Evaluation of Disclosure Controls and Procedures

An evaluation of our disclosure controls and procedures (as defined in Section 13(a)-14(c) of the Securities Exchange Act of 1934 (the "Exchange Act")) as of December 31, 2010, was carried out under the supervision and with the participation of our Chief Executive Officer, Chief Financial Officer and several other members of our senior management within the 90 -day period preceding the filing date of this annual report. Our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2010, the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is (i) accumulated and communicated to the Company's management (including our Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

The Company does not expect that its disclosure controls and procedures will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within MutualFirst have been detected. These inherent limitations include the realities that judgment in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.
(b) Changes in Internal Controls over Financial Reporting

There were no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended December 31, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Management's Report on Internal Control over Financial Reporting

The management of MutualFirst Financial, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). The Company's internal control over financial reporting is a process designed to provide reasonable assurance to the Company's management and board of directors regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal controls over financial reporting may not prevent or detect misstatements. All internal control systems, no matter how well designed, have inherent limitations, including the
possibility of human error and the circumvention of overriding controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2010. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on our assessment, we believe that, as of December 31, 2010, the Company's internal control over financial reporting was effective based on those criteria.

Date: March 16, 2011
By: /s/David W. Heeter
David W. Heeter
President and Chief Executive Officer
$\mathrm{By}: / \mathrm{s} /$ Christopher D. Cook
Christopher D. Cook
Senior Vice President, Treasurer and Chief Financial Officer

None.

## PART III

## Item 10. Directors, Executive Officers and Corporate Governance

## Directors

Information concerning the Company's directors is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year.

## Executive Officers

Information concerning the executive officers of the Company who are directors is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year.

The business experience for at least the past five years for each of our executive officers who do not serve as directors is set forth below.

Christopher D. Cook. Age 37 years. Mr. Cook, a certified public accountant, has served as Senior Vice President, Treasurer and Chief Financial Officer of MutualFirst Financial and MutualBank since May 2010. Mr. Cook began his career with MutualBank in 1996. Since that time he has served as Profitability Analyst, Assistant Treasurer, Controller and Director of Finance.

John H. Bowles. Age 65 years. Mr. Bowles has served as Senior Vice President and Manager of Consumer Banking since January 2009. From November 2004 until January 2009, he served as Senior Vice President and Manager of Investment and Private Banking. Prior to 2004, he was president of Star Financial Bank/NewCastle Region from 1987 to 2004.

Donald R. Kyle. Age 63 years. Mr. Kyle has served as Senior Vice President of the Business Banking Division of the Bank since July 2008. Prior to joining the Bank, he had served as Executive Vice President and Chief Operating Officer of MFB Financial since July 1999. Previously, he served as Regional President of National City Bank.

Sharon L. Ferguson. Age 55 years. Ms. Ferguson has served as Senior Vice President of Risk Management of the Bank since February 2009. From April 2008 until February 2009, she served as Senior Vice President of Consumer Banking. From September 2007 to April 2008 she served as Vice President of Retail Products. From October 2005 until September 2007 she served as Assistant Vice President, Retail Products Manager. Prior to October 2005 she served as Assistant Vice President, Consumer Lending and Deposits Manager. She has been with the Bank since March 1998.

## Audit Committee Matters and Audit Committee Financial Expert

The Board of Directors of the Company has a standing Audit/Compliance Committee, which has been established in accordance with Section $3(\mathrm{a})(58)(\mathrm{A})$ of the Exchange Act. The members of that committee are Directors Linn A. Crull (Chairman), Wilbur R. Davis, Jerry D. McVicker, Edward J. Levy, Jonathan C. Kintner and James D. Rosema, all of whom are considered independent under applicable Nasdaq listing standards. The Board of Directors has determined that Mr. Crull and Mr. Levy are both considered to be an "audit committee financial expert" as defined in applicable SEC rules. Additional information concerning the audit committee of the Company's Board of Directors is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year.

## Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires the Company's directors and executive officers, and persons who own more than $10 \%$ of a registered class of the Company's equity securities, to file with the SEC reports of ownership and reports of changes in ownership of common stock and other equity securities of the Company. Officers, directors and greater than $10 \%$ stockholders are required by SEC regulation to furnish the Company with copies of all Section 16(a) forms they file.

Executive officer John Bowles received 1,000 options on December 31, 2009; however a Form 4 was not filed until February 9, 2010. Executive officer Sharon Ferguson received 3,000 options on January 4, 2011; however a Form 4 was not filed until January 27, 2011. Both of these late filings were due to an administrative error. To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company and written representations that no other reports were required during the fiscal year ended December 31, 2010, all other Section 16(a) filing requirements applicable to its officers, directors and greater than $10 \%$ beneficial owners during the 2010 fiscal year were complied with.

## Code of Ethics

The Company adopted a written Code of Ethics based upon the standards set forth under Item 406 of Regulation S-K of the Securities Exchange Act. The Code of Ethics applies to all of the Company's directors, officers and employees. A copy of the Company's Code of Ethics was filed with the SEC as Exhibit 14 to the Annual Report on Form 10-K for the year ended December 31, 2003. You may obtain a copy of the Code of Ethics on our website at www.bankwithmutual.com at "Resources - About Us - Code of Ethics," or free of charge from the Company by writing to our Corporate Secretary at MutualFirst Financial, Inc., 110 E. Charles Street, Muncie, Indiana 47305-2419 or by calling (765) 747-2800.

## Nomination Procedures

There have been no material changes to the procedures by which stockholders may recommend nominees to the Company's Board of Directors.

## Item 11. Executive Compensation

Information concerning executive compensation is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information concerning security ownership of certain beneficial owners and management is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year.

Equity Compensation Plan Information. The following table summarizes our equity compensation plans as of December 31, 2010.

| Plan Category | Number of securities to be issued upon exercise of oustanding options warrants and rights | Weighted-average exercise price of oustanding options warrants and rights | Number of securities remaining available for future issuance under equity compensation plans |
| :---: | :---: | :---: | :---: |
| Equity compensation plans approved by security holders | 629,718 | \$11.58 | $314,702^{(1)}$ |
| Equity compensation plans not approved by security holders | - | - | - |

## Item 13. Certain Relationships and Related Transactions

Information required by this item concerning certain relationships and related transactions, our independent directors and our audit and nominating committee charters is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, which will be filed no later than 120 days after the close of the fiscal year.

## Item 14. Principal Accountant Fees and Services

Information required by this item concerning principal accountant fees and services is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Stockholders to be held in April 2011, a copy of which will be filed with the SEC not later than 120 days after the close of the fiscal year

## PART IV

Item 15. Exhibits and Financial Statement Schedules

## (a)(1) List of Financial Statements

The following are contained in Item 8 of this Form $10-\mathrm{K}$ :

## Annual Report Section

Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets at December 31, 2010 and 2009
Consolidated Statements of Operations for the Years Ended December 31, 2010, 2009 and 2008
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2010, 2009 and 2008
Consolidated Statements of Cash Flows for the Years Ended December 31, 2010, 2009 and 2008
Notes to Consolidated Financial Statements, December 31, 2010, 2009 and 2008

## (a)(2) List of Financial Statement Schedules:

All financial statement schedules have been omitted as the information is not required under the related instructions or is not applicable.

## (a)(3) List of Exhibits:

| Regulation S-K <br> Exhibit <br> Number | Document | Reference to Prior Filing or Exhibit Number Attached Hereto |
| :---: | :---: | :---: |
| 2.1 | Agreement and Plan of Merger, dated as of January 7, 2008, by and among MutualFirst Financial, Inc., MutualFirst Acquisition Corp. and MFB Corp. | a |
| 3.1 | Articles of Incorporation | b |
| 3.2 | Articles Supplementary for the Series A Preferred Stock | c |
| 3.3 | Amended Bylaws | k |
| 3.4 | Articles Supplementary to the Company's Charter re: term of appointed directors effective July 15, 2008 | 1 |
| 4.1 | Form of Common Stock Certificate | b |
| 4.2 | Warrant for Purchase of Shares of Common Stock | c |
| 4.3 | Form of Certificate for the Series A.Preferred Stock | d |
| 9 | Voting Trust Agreement | None |
| 10.1 | Employment Agreement with David W. Heeter | e |
| 10.2 | Employment Agreement with Patrick C. Botts | e |
| 10.3 | Blank | f |
| 10.4 | Form of Supplemental Retirement Plan Income Agreements for Patrick C. Botts and David W. Heeter | f |
| 10.5 | Blank |  |
| 10.6 | Form of Director Shareholder Benefit Program Agreement, as amended, for Jerry D. McVicker | g |
| 10.7 | Form of Agreements for Executive Deferred Compensation Plan for Patrick C. Botts and David W. Heeter | f |
| 10.8 | Registrant's 2001 Stock Option and Incentive Plan | h |
| 10.9 | Registrant's 2001 Recognition and Retention Plan | h |
| 10.11 | Director Fee Arrangements for 2010 | 10.11 |
| 10.12 | Director Deferred Compensation Plan | i |
| 10.13 | MutualFirst Financial, Inc. 2008 Stock Option and Incentive Plan | d |
| 10.14 | MFB Corp. 2002 Stock Option Plan | d |
| 10.15 | MFB Corp. 1997 Stock Option Plan | d |
| 10.16 | Employment Agreement with Charles J. Viater | d |
| 10.17 | Salary Continuation Agreement with Charles J. Viater | d |
| 10.18 | Letter Agreement (including Schedule A, Securities Purchase Agreement, dated December 23, 2008 between MutualFirst Financial, Inc. and United States Department of the Treasury with respect to the issuance and sale of the Series A Preferred Stock and Warrant | c |
| 10.19 | Form of compensation modification agreement and waiver for named executive officers | c |
| 10.20 | Loan Agreement with First Tennesee Bank National Association dated December 21, 2009. | m |
| 10.21 | Form of Incentive Stock Option Agreement for 2008 Stock Option and Incentive Plan | j |
| 10.22 | Form of Non-Qualified Stock Option Agreement for 2008 Stock Option and Incentive Plan | j |
| 11 | Statement re computation of per share earnings | None |
| 12 | Statements re computation of ratios | None |
| 14 | Code of Ethics | e |
| 16 | Letter re change in certifying accountant | None |
| 18 | Letter re change in accounting principles | None |
| 21 | Subsidiaries of the registrant | 21 |
| 22 | Published report regarding matters submitted to vote of security holders | None |
| 23 | Consents of Experts and Counsel | 23 |
| 24 | Power of Attorney | None |
| 31.1 | Rule 13(a)-14(a) Certification (Chief Executive Officer) | 31.1 |
| 31.2 | Rule 13(a)-14(a) Certification (Chief Financial Officer) | 31.2 |
| 32 | Section 1350 Certification | 32 |

b Filed as an exhibit to the Company's Form S-1 registration statement filed on September 16, 1999 (File No. 333-87239) pursuant to Section 5 of the Securities Act of 1933 and incorporated herein by reference.
c Filed as an exhibit to the Company's Form 8-K filed on December 23, 2008 (File No. 000-27905) and incorporated herein by reference.
d Filed as an Exhibit to the Company's Annual Report on Form 10-K filed on March 23, 2009 and incorporated herein by reference.
e
e Filed as an exhibit to the Company previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation SK.
f Filed as an exhibit to the Company's Annual Report on Form 10-K filed on March 30, 2001. Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation SK.

Filed as an exhibit to the Company's Annual Report on Form 10-K filed on April 2, 2002. Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation S-K.
h Filed as an Appendix to the Company's Form S-4/A Registration Statement filed on October 19, 2001 (File No. 333-46510). Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation S-K.
i Filed as an exhibit to the Company's Annual Report on Form 10-K filed on March 16,2007 . Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation SK.

Filed as an exhibit to the Company's Form 10-K filed on March 23, 2010 and incorporated herein by reference.
k Filed as an exhibit to the Company's Form 8-K filed on October 15, 2007 (File No. 000-27905). Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation SK.
$1 \quad$ Filed as an exhibit to the Company's Form 8-K filed on July 15, 2008 and incorporated herein by reference.
m Filed as an exhibit to the Company's Form 8-K filed on December 24, 2009 and incorporated herein by reference.
(b) Exhibits - See list in (a)(3) and the following signature page.
(c) Financial Statements Schedules - None

## SIGNATURES

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MutualFirst Financial, Inc.

Date: March 16, $2011 \quad$ By: $\quad$\begin{tabular}{l}
/s/David W. Heeter <br>

| David W. Heeter, President and Chief Executive Officer |
| :--- |
| Duly Autized Representative) |

\end{tabular}

## POWER OF ATTORNEY

We, the undersigned officers and directors of MutualFirst Financial, Inc., hereby severally and individually constitute and appoint David W. Heeter the true and lawful attorneys and agents of each of us to execute in the name, place and stead of each of us (individually and in any capacity stated below) any and all amendments to this Annual Report on Form 10-K and all instruments necessary or advisable in connection therewith and to file the same with the Securities and Exchange Commission, each of said attorneys and agents to have the power to act with or without the others and to have full power and authority to do and perform in the name and on behalf of each of the undersigned every act whatsoever necessary or advisable to be done in the premises as fully and to all intents and purposes as any of the undersigned might or could do in person, and we hereby ratify and confirm our signatures as they may be signed by our said attorneys and agents or each of them to any and all such amendments and instruments. Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

## /s/David W. Heeter

David W. Heeter, President and Director
(Principal Executive Officer)
Date: March 16, 2011
/s/Patrick C. Botts
Patrick C. Botts, Director
Date: March 16, 2011
/s/James D. Rosema
James D. Rosema, Director
Date: March 16, 2011
/s/Jerry D. McVicker
Jerry D. McVicker, Director
Date: March 16, 2011
/s/Jonathan E. Kintner, O.D.
Jonathan E. Kintner, O.D., Director
Date: March 16, 2011
/s/Michael J. Marien
Michael J. Marien, Director
Date: March 16, 2011
/s/ Christopher D. Cook
Christopher D. Cook, Senior Vice President
Treasurer and Controller
(Principal Financial and Accounting Officer)
Date: March 16, 2011
/s/Wilbur R. Davis
Wilbur R. Davis, Chairman of the Board
Date: March 16, 2011
/s/Linn A. Crull
Linn A. Crull, Director
Date: March 16, 2011
/s/William V. Hughes
William V. Hughes, Director
Date: March 16, 2011
/s/James R. Schrecongost
James R. Schrecongost
Date: March 16, 2011
/s/Edward C. Levy
Edward C. Levy, Director
Date: March 16, 2011
/s/Charles J. Viater
Charles J. Viater, Director
Date: March 16, 2011
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## Board of Directors

## MutualFirst Financial, Inc.

Wilbur R. Davis, Chairman of the Boards of MutualFirst Financial, Inc. and MutualBank; Chairman, Ontario Systems, LLC

Patrick C. Botts, Executive Vice President of MutualFirst Financial, Inc., President and COO of MutualBank

Linn A. Crull, Certified Public Accountant; Member/Owner Whitinger \& Company, LLC

David W. Heeter, President and CEO of MutualFirst Financial, Inc. and CEO of MutualBank

William V. Hughes, Attorney, Partner in Beasley \& Gilkison, LLP

Jonathan E. Kintner, O.D., Retired Doctor of optometry in Mishawaka

Edward C. Levy, Officer and owner of Freeman-Spicer Leasing and Insurance Corp.

Michael J. Marien, Retired Account Manager for IT/ Signode Corp., a division of Illinois Tool Works

Jerry D. McVicker, Retired Administrator, Marion Community Schools

James D. Rosema, President and owner, Rosema Corporation

James R. Schrecongost, Retired President and CEO of Old National Bankcorp

Charles J. Viater, Senior Vice President of MutualFirst Financial, Inc., and Regional President North Region of MutualBank

## MutualBank

Directors of MutualFirst Financial, Inc. also serve as the Board of Directors for MutualBank.

## Senior Directors

G. Richard Benson

Jack E. Buckles
John Dalton
Julie Skinner

## Advisory Director

R. Donn Roberts

## Warsaw Regional Board

David Carey, Regional Director
Philip J. Harris, Senior Regional Director
Steve Harris, Regional Director
John Sadler, Regional Director
Candace Wolkins, Regional Director
J. Kevin Zachary, Senior Regional Director

## Winchester Regional Board

Kenneth W. Girton, Senior Regional Director
Gene Gulley, Senior Regional Director
Clark G. Loney, Regional Director
Robert Morris, Regional Director
Conan Wallace, Regional Director

## MutualBank County Map

Berrien County - New Buffalo: 307 West Buffalo Street
Delaware County - Muncie: 110 East Charles Street, 2000 South Madison Street, 3613 North Broadway Avenue, 3701 West Bethel Avenue, 4710 East Jackson Street, 2918 West Jackson Street, 1912 West McGalliard Road • Albany: 401 West State Street • Yorktown: 2101 South Tiger Drive

Elkhart County - Goshen: 4330 Elkhart Road Elkhart: 25990 CR 6, 5200 Middlebury Stree $\dagger$
Gramt County - Marion: 100 West Third Street, Wal-Mart Supercenter, 3240 South Western Avenue, 1020 North Baldwin Avenue • Gas City: 1010 East Main Street

Hamilton County -- Carmel: 11711 North Meridian Street, Suite 170
Mosciusko County - Warsaw: 219 West Market Street, 2034 East Center Street, 445W 250N • North Webster: 514 North Main Street • Syracuse: 612 South Huntington Street

Montgomery County - Crawfordsville: 119 East Main Street
Randoiph County - Winchester: 110 West Pearl Street, 870 East Washington Street
St. Joseph County - Granger: 402 West Cleveland Road • Mishawaka: 121 South Church Street, 411 West McKinley Avenue, 4100 Edison Lakes Parkway, Suite 300, 2427 Mishawaka Avenue • South Bend: 100 East Wayne Street, 2850 West Cleveland Road, 23761 Western Avenue, 742 East Ireland Road

Wabash County - Wabash: 1307 North Cass Street


##  MutualBank

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[^0]:    ${ }^{(1)}$ Average balances were calculated using amortized cost, which excludes FASB 115 valuation allowances.
    ${ }^{(2)}$ Calculated net of deferred loan fees, loan discounts and loans in process.
    ${ }^{(3)}$ Interest rate spread is calculated by subtracting weighted average interest rate cost from weighted average interest rate yield for the period indicated.
    ${ }^{(4)}$ The net yield on weighted average interest-earning assets is calculated by dividing net interest income by weighted average interest-earning assets for the period indicated.

[^1]:    Activity in the allowance for loan losses during 2009 and 2008 was as follows:
    

