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Large enough to serve, small enough to care.


2010 Annual Report


## Corporate Information

## Corporate Profile

LNB Bancorp, Inc. is a $\$ 1.2$ billion bank holding company. The Lorain National Bank, LNB Bancorp's primary subsidiary, provides a full spectrum of financial services, including full-service community banking, specializing in commercial, personal banking services, residential mortgage lending and investment and trust services. Lorain National Bank serves customers through twenty retail banking centers and thirty 24 -hour ATMs in Lorain, Enie, Cuyahoga and Summit counties.

North Coast Community Development Corporation, a wholly owned subsidiary of The Lorain National Bank, provides qualified community businesses with debt financing. NCCDC offers commercial loans with preferred interest rates on projects that meet the standards for the New Markets Tax Credit Program

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## Our Vision

The vision of LNB Bancorp, Inc. is to be recognized as a high growth, efficiently managed independent community bank.

## Our Mission

The mission of LNB Bancorp, Inc, is to be a profitable, responsible, independent business that provides extraordinary service to our customers and community, while maximizing shareholder value and creating a high-quality and challenging work environment for our associates.

## LNB: A Community Bank of Scale Serving Northeast Ohio

## While 2010 continued to pose economic challenges, the year was once again marked by some

 significant achievements, including a year of improved profitability and solid core earnings.The company continued to face declining real estate values and unemployment remained at a high level. While business growth has been slow, the company has seen signs of some improvement.

To overcome the economic challenges and position itself for the opportunities that arise as the economy improves, LNB has taken some important steps to expand its reach with customers in its markets and beyond:

- LNB has hired four new commercial banking professionals to serve midsized businesses in Cuyahoga, Lake, Summit, Geauga and Medina counties. These lenders are experienced professionals with more than 90 years of combined banking experience
- Serving small business has been a core strength of Lorain National Bank throughout its 106 -year history. Small business has always been seen as the engine driving job creation and
economic renewal in the marketplace. To better serve the needs of small business throughout Northeast Ohio, LNB has hired three additional small business lenders to focus on those businesses with annual sales under $\$ 5$ million. LNB is among the top five Small Business Administration lenders in Northeast Ohio, according to the latest rankings from the SBA in Cleveland. The Small Business Jobs Act of 2010 also has several new provisions to enhance SBA lending even further and LNB plans to be in the forefront of that activity.
- LNB and its Morgan Bank subsidiary
 provide indirect auto lending to dealerships in Ohio, Indiana, Kentucky and Tennessee and just recently expanded into North Carolina. The second half of 2010 was particularly encouraging as auto sales made a marked upswing.
"Lorain National Bank donated $\$ 13,000$ to help ensure the opening of the Central Park Pool in Lorain during the summer of 2010."


LNB's commitment to the communities it serves is as strong as ever. One example of the outreach:

- Lorain National Bank's $\$ 13,000$ donation to help ensure the opening of Central Park Pool in Lorain during the summer of 2010. The funds were used to help with the preparation of the pool, the ongoing utilities, pool chemical and other maintenance needs. The donation ensured that quality recreational activities could continue for residents in this economically hard pressed community.


## Investor Information

## Corporate Headquarters

LNB Bancorp, Inc.
457 Broadway
Lorain, Ohio 44052-1769
Telephone: (440) 244-6000
Toll Free: (800) 860-1007

## Corporate Website and E-mail Address

For up-to-date corporate, financial and product information.

WWW $4 \ln b$ com InvestorRelations@4inb.com

## Corporate Financial Information

The Annual Report on Form $10-\mathrm{K}$ is filed with the Securities and Exchange Commission. Copies of Form 10-K and other filings are avalable at www. 4 inb.com or by contacting Investor Relations. Analysts, shareholders and investors seeking additional corporate and financial information about LNB Bancorp, inc. should contact Investor Relations at:

LNB Bancorp, inc. Investor Relations
Telephone: (440)244-7317
Telefax: (440) 244-4815
457 Broadway
Lorain, OH 44052-1769
InvestorRelations@4/nb.com

## Web Site Access to United States Securities and Exchange Commission Filings

All reports filed electronically by LNB Bancorp, Inc. with the United States Securities and Exchange Commission (SEC), including the Annual Report on Form $10-\mathrm{K}$, quarterly reports on Form $10-\mathrm{Q}$, and current reports on Form $8-\mathrm{K}$, as well as any amendments to those reports, are accessible at no cost on the Corporation's Web site at
www. $4 \ln$ b.com. These filings are accessible on the SEC's Web site at www.sec.gov.

## Independent Registered Public Accounting Firm

Plante \& Moran, PLLC
65 East State Street, Suite 600
Columbus, Ohio 43215

## Privacy Policy

The Privacy Policy of LNB Bancorp, Inc and subsidiary companies describes how we safeguard customers' financial privacy. For more information, visit our website at WWw. 4 inb.com or call (440) 2447107.

## Stock Transfer Agent and Registrar

Shareholders who hold their shares in physical certificates and have requests for information about their share balances, a change in name or address, lost certificates, or other shareholder account matters should call or write:

Registrar and Transfer Company Investor Relations Department
10 Commerce Drive
Cranford, New Jersey 07016-9982
Toll Free: (800) 368-5948

## Stock Listing <br> LNB Bancorp, Inc. common stock is <br> LNBB Naskera traded on the NASDAQ Stock Market* under the ticker symbol LNBB.

## LNBB Direct Stock Purchase and Dividend Reinvestment Plan

You may buy LNB Bancorp, Inc. common stock through the LNBB Direct Stock Purchase and Dividend Reinvestment Plan using cash payments or automatic monthly deductions from your bank account. You also may have your dividends on LNB Bancorp, Inc. stock reinvested automatically. This is not an offer of LNB Bancorp, Inc, stock. To obtain a prospectus or more information about the LNBB Direct Stock Purchase and Dividend Reinvestment Plan, call (800) 368-5948.

## Dividend Information

Complete dividend information is disclosed in the form $10-\mathrm{K}$ included with this report.

## Quarterly Earnings Reporting

For 2011, LNB Bancorp, Inc.'s quarterly earnings are anticipated to be announced on or about the fourth week of April, July and October 2011 and January 2012. You may obtain a copy of the earnings release by accessing it at www. 4 lnb.com or by calling LNB at (440) 244-7317.

## Financial Highlights for LNB Bancorp, Inc.



Financial Position

| Assets | $\$ 1,152,537$ | \$ 1,149,509 | \$ 1,136,135 |
| :---: | :---: | :---: | :---: |
| Securties | 221,725 | 255,482 | 234,313 |
| Ner loans | 796,443 | 784,405 | 791,899 |
| Deposits | 978,526 | 971,433 | 921,175 |
| Other borrowings | 59,671 | 64,582 | 96,905 |
| Shareholder' equity | 109464 | 104,141 | 107,059 |

Financial Results for the Year

| Interest income | \$: 51,372 | $\$ \quad 57,647$ | \$ 58,328 |
| :---: | :---: | :---: | :---: |
| Interest expense | 12764 | 19,925 | 26,189 |
| Net interest income | 38,608 | 37,722 | 32,139 |
| Provision for loan losses | - 10,225 | 19,017 | 6,809 |
| Nonimterest income | 13,777 | 11,956 | 12,459 |
| Noninterest expense | 35,569 | 35,330 | 34,281 |
| Income taxes (beneftr) | 1,226 | $(2,668)$ | 112 |
| Net income (loss) | 5,365 | (2,001) | 3,396 |
| Preferred stock dividend and accetion | 1,276 | 1,256 | 91 |
| Net income (loss) avalable to common shareholders | 4,089 | $(3,257)$ | $3,305$ |

Per Common Share Data

| Basic earnings (loss) | \$ | . 55 | \$ | (.45) | \$ | . 45 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dlluted eamings (loss) |  | . 55 |  | (45) |  | . 45 |
| Cash dividends |  | . 04 |  | 20 |  | 54 |
| Book value (year-end) |  | 10.75 |  | 10.84 |  | 11.22 |
| Market value (year-end) |  | 4.97 |  | 431 |  | 5.25 |

Financial Performance Ratios

| Retum on average assets (ROAA) | . $46 \%$ | $-.17 \%$ | . $31 \%$ |
| :---: | :---: | :---: | :---: |
| Retum on average shareholders' equity (ROAE) | 4.97 | $-1.86$ | 4.09 |
| Net interest margim (FE) | 3.60 | 3.39 | 3.23 |
| Efficiency ratio | 70.18 | 70.37 | 76.12 |
| Loansceposits | 83.04 | 82.68 | 87.23 |
| Dividend payout | 7.28 | $\mathrm{n} / \mathrm{m}$ | 120.00 |

Capital Ratios

| Core captal (Tier l/Risk-adusted assets | $11.04 \%$ | $10.14 \%$ | $9.24 \%$ |
| :--- | :--- | :--- | :--- |
| Total capiral (Ter l Plus Tier ID/Risk-adjusted assets | 13.82 | 13.64 | 13.44 |
| Leverage ratio (Tier l/Average assets) | 8.44 | 7.70 | 7.20 |
| Average shareholders' equity to average assets | 9.32 | 8.99 | 7.57 |

Market Ratios

| Pricelecrings $(X)$ | 9.04 | $n$ | 11.67 |
| :--- | :--- | :--- | :--- |
| Priceloook $(\%)$ |  | 46.23 | 39 |
| Dividend yield $(\%)$ |  | 0.80 | 46 |

## Chairman's Message



Sames R. Herrick

## To Our

 Shareholders,As we begin the 106th year of LNE, I am proud to share my thoughts concerning 2010 with all of you. Like you, I have seen
the economy struggle over these past several years. Even in these tough times, we have come to depend on our banking company to be strong, stable and profitable - a feeling of safety and secunity in our investments. More than ever, I am confident that LNB remains faithful to those expectations and is positioned to continue as a strong and stable community bank for many years to come.

Just like the previous year, 2010 was a challenge in many ways. Business growth remained sluggish in the general economy and this slackened the pace of loan growth in some sectors. Continuing credit issues, falling real estate values and high unemployment demanded a continuation of our aggressive approach to asset quality and this had some impact on our administrative costs. Clearly these pressures are not over yet, but I feel strongly that the economy is beginning to head in the right direction.

The good news for Lorain National Bank is that Management has responded to the challenges with unique and aggressive approaches to our business and continues to make solid headway in the face of all of the economic pressures. Your Board
of Drectors, in confunction with Management, has worked diligently to position us positively for future growth. Intense interaction with Management on issues such as the budgeting process, expense control, credit issues and revenue generating business plans are an integral part of the Board's respon. sibilities and we work hard throughout the year to insure that LNB is positioned to succeed. Certainly, the $\$ 5$ million in net income for 2010 was a marked improvement from 2009's loss of $\$ 2$ million and is a reflection of how our long-term strategy is paying off.

I would like to thank each and every associate at Lorain National Bank for their continued efforts and dedicated support of our mission. Their commitment in building a strong community bank with relationships throughout our marketplace has insured the success of our strategy with each and every customer. I would also like to thank you, our shareholders. Your faith and support as we go forward is reassuring and inspires us to ensure that our community bank will remain a strong. viable partner in our markets with our consumer and business customers.

On behalf of the Board, I would like to recognize Ben Norton for his many years of service as a director of Lorain National Bank. Ben will be retiring at the Annual Meeting in 2011 and his contributions to our success will be missed by all of the Board Members. We wish Ben good health and happiness in the years to come. I would also
like to note the passing in 2010 of Dr. Thomas L. Smith, a longtime member of the Board of Directors. We all appreciate his contributions to LNB.

Finally, I would like to assure you that your Board will continue to be the active, engaged group of leaders you elected us to be. We remain committed to working with Management in developing strategies and policies that build our Bank for the future and position it as the strongest, most successful bank we can be. Our efforts are deeply ingrained in the belief that Lorain National Bank is an integral part of our community. We are in full support of our Management Team and will not waver from our commitment to your investment and trust in us.

Thank you for your confidence and continued support.


James R. Herrick Chairman of the Board


Daniet E. Klimas

To Our Shareholders,

I am pleased to report that 2010 showed significant improvement in the financial performance of your company. Net income for 2010 was
$\$ 5.4$ milion, the highest level in three years and a significant improvement from the $\$ 2$ million loss in 2009

We believe that the core performance of the company has positioned us well for the future. Amid the economic and cedit challenges of the past several years, we have seen strong steady growth in our core eamings. Pre-provision, pre-tax core earnings* have increased over $55 \%$ over the past 5 years and compare favorably with our industry peer group. These core earnings are the foundation upon which we can build future growth. In addition, we have also taken steps to strengthen our capital position and solidify our overall balance sheet.

Our core business growth during this period is the direct result of investments that we have made in higher growth makets in Lorain County and nearby Northeast Onio markets.

This improvement was the direct result of the talent and commitment of the men and women who have served with such dedication and professionalism as LNB associates. Their treless efforts and Customer focus have been and continue to be the essential ingredient that has caried us through this difficult and challenging economic period.

Unfortunately, these economic challenges continue for our region. Real estate values continue to be depressed and unemployment remains high. Expenses related to loan workout and collections contimue to remain at a very
high level. We will have to remain vigi. lant in our aggressive management of credit quality and our credit portfolio.

We have, however, begun to see some early signs of economic improvement in some sectors of the regional economy. With this in mind, we have made some targeted investments in business development personnel to take advantage of the enhanced revenue opportunities that we see in small business and middle market business lending in Nor theast Ohio.
As a community bank, we face stiff chat lenges due to the enhanced regulations placed upon us by Congress over the past few years. While some of the remedies to repair the financial cisis were appropriate, many of the regutations have placed a disproportionate burden on community banks. These regutations have increased expenses and reduced our ability to generate revenue, while, in many cases, providing minimal beneft to consumers. These regulatory burdens could hinder our ability to make credit avallable to small businesses in our community who rely so heavily on community banks. I am hopeful that as these regulations are implemented, there will be a balanced and fair process that tallors the regulations to the size of financial institutions and their risk to the overall financial system. In this way, we can continue to fulfill our unique role as a Community Bank and contmue to focus on "helping our communities to succeed"

As I mentioned, we do have a unique place in our communties, and our dedication to our communities is of utmost importance to us. I trust that you are as proud as I am of the commitment that LNB and our associates make to our communities. Whether it is volunteering at food pantries, serving on the Boards of social service and economic development organizations, funding the
opening of local pools or supporting the local holiday clothe-a-child campaign by taking local youngsters shopping we continue to live by our pledge to support our local communities in a way that only a local financial institution can.

We are cautiously optimistic about 2011. Although the economy continues to provide strong headwinds, we are well positioned to take advantage of what appears to be the begining of economic improvement, abeit slow. We have solid market share and a strong core earnings base on which to grow. We have an experienced management team and a loyal and dedicated associate base with a clear focus on customers. We will continue to meet the challenges of credit quality and expense management. We look forward to bulding upon our foundation as a strong, independent community bank.

We truly appreciate the support of our Board of Directors, the loyalty of our customers and the continued interest of our shareholders in the company.


Daniel E. Klimas
President and Chief Executwe Officer
"Pepronson core eanmgs क त no-GAAp TmanGh measure that the Company's management beheves is Hevul in anayzing the Comoanys wderymg pertomance trends, pattubty in werods of conomic sues Premphion core emming s dethed as income betore income axexpense adusted to exchote the mpar of prowson for loan fosees and the gam on the eximgumment of debt Preproveon one eaming is lechncted to the wdated $9 A A P$ hnanmal meacue in the "Reromblaton" table moluted wher he wnollomed fhanci somments and whplemena fianod intomation inchede in ou press relecse issued on Jantany 27,2011 and ablable at wwh 4 hb com

## Holding Company, Subsidiaries and Officers

LNB Bancorp, Inc.
457 Broadway
Lorain, Ohio 44052-1769
Telephone: (440) 244.6000
Toll-free: (800) 860-1007
LNB Bancorp, inc., a holding company and parent company of The Lorain National Bank.

## Officers

Daniel E. Klimas
President and
Chief Executive Officer
Peter R. Catanese
Senior Vice President
Director of Marketing
Gary J. Elek
Chief Financial Officer
David Hamett
Senior Vice President
Chief Gredit Officer
Robert F. Heinrich
Vice President Director
of Risk Management
and Corporate Secretary
Mary E Miles
Senior Vice President
Director of Human Resources, Professional Development \& Security

Kevin W. Nelson
Senior Vice President
Director of Indirect lending
John D. Simacek
Senior Vice President
Senior Retall Executive
Frank A. Soltis
Senior Vice President
Director of Technology \& Operations

The Loraim National Bank<br>457 Broadway

Lorain, Ohio 44052-1769
Telephone: (440) 244-6000
Toll-free: (800) 860-1007
The Lorain National Bank operates 20 banking centers and 30 ATMs offering personal, residential mortgage lending and commercial banking products and services; investment management and trust services; 24 -hour telephone banking and intemet banking at
WWW.ALNB.com.
Officers
Daniel E. Klimas
President and Chief Executive Officer
Paul D. Carim
Senior Vice President
Commercial Banking
Peter R, Catanese
Senior Vice President
Director of Marketing
Gary J. Elek
Chief Financial Officer
Patrick 1. Griffin
Senior Vice President
Senior Trust Officer
David Harnett
Senior Vice President
Chief Credit Officer
Robert F. Heinrich
Vice President
Director of Risk Management
and Corporate Secretary
Mary E. Miles
Senior Vice President
Director of Human Resources,
Professional Development \& Security
Kevin W. Nelson
Senior Vice President
Director of Indirect Lending
John D. Simacek
Senior Vice President
Senior Retail Executive
Frank A. Soltis
Senior Vice President
Director of Technology \& Operations
Joan P. Villarreal
Senior Vice President
Loan Operations

## North Coast Community Development Corporation

457 Broadway
Lorain, Ohio 44052-1769
Telephone: (440) 244-7212
A wholly-owned subsidiary of The Lorain National Bank, its mission is to provide commercial loans and financial services to low and moderate communities in our service area.

## Officers

Daniel E Klimas
Chaiman \& President
Gary ). Elek
Treasurer
Robert F. Hemrich
Secretary

## Directors of LNB Bancorp and Subsidiaries

LNB Bancorp, Inc and The Lorain National Bank
Jomes R. Herrick
Chairman of the Board,
LNB Bancorp, Inc and
The Lorain National Bank
President, Liberty Auto Group, Inc
Daniel E. Kimas
President and Chief Executive Officer LNE Bancorp, Inc. and
The Lorain National Bank
Robert M. Campana
Owner:
Campana Development

1. Martin Erbaugh

President: /M Erbaugh Co.
Tery D. Goode
Vice President
Lawyers Title Insurance Corp.
Lee C. Howley
President,
Howley Bread Group Ltd.
Daniel G. Merkel
Retired Regional President: Republic Bancorp, inc.

Benjamin G. Norton
Human Resource Consultant
LII Power Systems
Thomas P Perciak
Mayor of Strongsville, Ohio
Jeffrey F. Riddell
President and Chief Executive Officer: Consumers Bullders Supply Co

John W. Schaeffer, M.D.
President:
North Ohio Heart Center, Inc.
Donald F. Zwilling, CPA
Shareholder \& Director:
Barnes Wendling CPAS

## North Coast Community

Development Corporation
Daniel E. Klimas
Chaiman of the Board
President and Chief Executve Officer LNB Bancorp inc. and
The Lorain National Bank

Gary. Elek
Treasurer
Tracie L. Haynes
Oberlin Community Leader
Robert F. Heinrich
secretary
Benjamin G. Norton
Human Resource Consultant: ITI Power Systems

Homer A Virdon
Director; Lorain Metropolitan Housing Authonty

## LNB Banking Centers

Lorain Banking Centers<br>Main<br>457 Broadway<br>Lorain, Ohio 44052<br>(440) 244-7185

$E$
Sixth Street Drive-in**
200 Sixth Street
Lorain, Ohio 44052
(440) 244-7242
-7 Oberlin Avenue 3660 Oberlin Avenue Lorain Ohio 44053 (440) 282-9196

6 Pearl Avenue 2850 Pearl Avenue Lorain, Ohio 44055 (440) 277-1103

Amherst Banking Center
41175 Cleveland Avenue
Amherst, Ohio 44001
(440) 988-4423

Avon Benking Center
2100 center road
Avon, Ohio 44011
(440) 934-7922

Avon Lake Banking Center
Avon Lake, Ohio 44012
(440) 933-2186

Elyria Banking Centers
mely Square
124 Midde Avenue
Elyria, Ohio 44035
(440) 323-4621

E
Chestnut Commons
105 Chestnut Commons Dr.
Elyria, Ohio 44035
(440) 366-5000

Lake Avenue
42935 North Ridge Road
Elyria Township, Ohio 44035
(440) $233-7196$

4
Weslyan Village*
807 West Avenue
Elyria, Onio 44035
(440) 989-5034

Village of Lagrange Banking Center
F
546 North Center Street Village of LaGrange Ohio 44050
(440) 355-6734

North Ridgeville Center
R 34085 Center Ridge Rd.
North Ridgeville, Ohio 44039
(440) 327.2265

Oberlin Banking Centers
424 East College Street
Oberlin, Ohio 44074
(440) 775-1361

4 Kendal at Oberlin*
600 Kendal Drive
Oherlin Ohio 44074
(440) $989-5033$

Olmsted Township
Banking Centers
427095 Bagley Road
Olmsted Township.
Ohio 44138
(440) 235-4600

The Renaissance* 26376 John Road Olmsted Township
Onio 44138
(440) $989-5037$

Vermilion Banking Center
4455 East Liberty Avenue Vermilion, Ohio 44089 440) 967-3124

Westlake Banking Center Nestlake Village* 28550 Westake Village Drive Westiake, Ohio 44145 (440) 989-5036

## (MorganBank

178 W. Streetsboro Street Hudson, Ohio 44236 (330) 342-4018

Other Offices
LNB Investment and
Trust Services
457 Broadway
Lorain, Ohio 44052
(440) 244-7241

Commercai, Consumer
and Mortgage Loans
457 Broadway
Lorain, Ohio 44052
(440) $244-7219$
(440) 989-3348
(440) 985-7676

Customer Service
457 Broadway
Lorain, Ohio 44052
(440) 989-3348
(800) 860-1007

Human Resources
457 Broadway
Lorain, Ohio 44052
(440) $244-7207$

All Other Offices
Not Listed
Toll Free (800) 860-1007
Lorain (440) 244-6000

Commercial Banking
Independence Office
summit 2. Sulte 640
independence, Ohio 44131
(216) $520-0846$

4. ATM service avallable wherever you see this symbot *Restricted to residents, their vistors and employees

* Drive-in service onty


# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> Form 10-K <br> SEC Mail Processing <br> Section <br> ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the fiscal year ended December 31, 2010 <br> Commission file number 0-13203 <br> Ohio <br> (State of Incorporation) <br> 457 Broadway, Lorain, Ohio <br> (Address of principal executive offices) <br> 34-1406303 <br> (I.R.S. Employer Identification No.) <br> 44052-1769 <br> (Zip Code) 

(440) 244-6000
(Registrant's telephone number, including area code)
Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class
Common Shares
Par Value \$1.00 Per Share
Preferred Share Purchase Rights

Name of Each Exchange on Which Registered
The NASDAQ Stock Market

Securities Registered Pursuant to Section 12(g) of the Act:

Title of Each Class
None
$\frac{\text { Name of Each Exchange on Which Registered }}{\text { None }}$

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes $\square$ No $\boxtimes$

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section $15(\mathrm{~d})$ of the Exchange Act. Yes $\square$ No $\square$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\square$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\square \quad$ No $\square$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule $12 \mathrm{~b}-2$ of the Exchange Act. (Check one):

Large accelerated filer $\square$
Accelerated filer $\square$
Non-accelerated filer $\nabla$
Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes $\square$ No $\square$

The aggregate market value of the common shares held by non-affiliates of the registrant at June 30,2010 was approximately $\$ 34,639,885$.

The number of common shares of the registrant outstanding on March 1, 2011 was $7,884,749$.

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## PART I

## Item 1. Business

## Overview

LNB Bancorp, Inc. (the "Corporation") is a diversified banking services company headquartered in Lorain, Ohio. It is organized as a bank holding company under the Bank Holding Company Act of 1956, as amended (the "BHC Act"). Its predecessor, The Lorain Banking Company was a state chartered bank founded in 1905. It merged with the National Bank of Lorain in 1961, and in 1984 became a wholly-owned subsidiary of LNB Bancorp, Inc.

The Corporation engages in lending and depository services, investment services, and other traditional banking services. These services are generally offered through the Corporation's wholly-owned subsidiary, The Lorain National Bank (the "Bank").

The primary business of the Bank is providing personal, mortgage and commercial banking products, along with investment management and trust services. The Lorain National Bank operates through 20 retail-banking locations and 30 automated teller machines ("ATM's") in Lorain, Erie, Cuyahoga and Summit counties in the Ohio communities of Lorain, Elyria, Amherst, Avon, Avon Lake, LaGrange, North Ridgeville, Oberlin, Olmsted Township, Vermilion, Westlake and Hudson, as well as a business development office in Cuyahoga County.

## Services

Commercial Lending. The Bank's commercial lending activities consist of commercial and industrial loans, commercial real estate loans, construction and equipment loans, letters of credit, revolving lines of credit, Small Business Administration loans and government guaranteed loans. The Bank's wholly-owned subsidiary, North Coast Community Development Corporation, offers commercial loans with preferred interest rates on projects that meet the standards for the federal government's New Markets Tax Credit Program.

Residential, Installment and Personal Lending. The Bank's residential mortgage lending activities consist of loans originated for portfolio or to be sold in the secondary markets, for the purchase of personal residences. The Bank's installment lending activities consist of traditional forms of financing for automobile and personal loans, indirect automobile loans, second mortgages, and home equity lines of credit. The Bank provides indirect lending services to new and used automobile dealerships throughout Ohio, Kentucky, Indiana, Tennessee and Georgia. This program allows the Bank to generate high quality short term assets to place in its own portfolio or to sell to several investor banks

Deposit Services. The Bank's deposit services include traditional transaction and time deposit accounts as well as cash management services for corporate and municipal customers. The Bank may supplement local deposit generation with time deposits generated through a broker relationship. Deposits of the Bank are insured by the Bank Insurance Fund administered by the Federal Deposit Insurance Corporation (the "FDIC").

Other Services. Other bank services offered include safe deposit boxes, night depository, U.S. savings bonds, travelers' checks, money orders, cashiers checks, ATM's, debit cards, wire transfer, electronic funds transfers, foreign drafts, foreign currency, electronic banking by phone or through the internet, lockbox and other services tailored for both individuals and businesses.

## Competition and Market Information

The Corporation competes primarily with 17 other financial institutions with operations in Lorain County, Ohio, which have Lorain County-based deposits ranging in size from approximately $\$ 588,000$ to over $\$ 841$ million. These competitors, as well as credit unions and financial intermediaries, compete for Lorain County deposits of approximately of $\$ 3.8$ billion.

The Bank's market share of total deposits in Lorain County was $22.25 \%$ in 2010 and $23.64 \%$ in 2009, and the Bank ranked number two in market share in Lorain County in 2010 and number one in 2009.

The Corporation's Morgan Bank division operates from one location in Hudson, Ohio. The Morgan Bank division competes primarily with nine other financial institutions for $\$ 549$ million in deposits in the City of Hudson, and holds a market share of $20.84 \%$.

The Bank has a limited presence in Cuyahoga County, competing primarily with 27 other financial institutions. Cuyahoga County deposits as of June 30, 2010 totaled $\$ 37.7$ billion. The Bank's market share of deposits in Cuyahoga County was $0.07 \%$ in 2010 and $0.04 \%$ in 2009 based on the FDIC Summary of Deposits for specific market areas dated June 30, 2010.

## Business Strategy

The Bank competes with larger financial institutions by providing exceptional local service that emphasizes direct customer access to the Bank's officers. It competes against smaller local banks by providing more convenient distribution channels and a wider array of products. The Bank endeavors to provide informed and courteous personal services. The Corporation's management team ("Management") believes that the Bank is well positioned to compete successfully in its market area. Competition among financial institutions is based largely upon interest rates offered on deposit accounts, interest rates charged on loans, the relative level of service charges, the quality and scope of the services rendered, the convenience of the banking centers and, in the case of loans to commercial borrowers, relative lending limits. Management believes that the commitment of the Bank to provide quality personal service and its local community involvement give the Bank a competitive advantage over other financial institutions operating in its markets.

## Supervision and Regulation

The Corporation is subject to the supervision and examination of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). The BHC Act requires prior approval of the Federal Reserve Board before acquiring or holding more than a $5 \%$ voting interest in any bank. It also restricts interstate banking activities.

The Bank is subject to extensive regulation, supervision and examination by applicable federal banking agencies, including the Office of the Comptroller of the Currency (the "OCC") and the Federal Reserve Board. Because domestic deposits in the Bank are insured (up to applicable limits) and certain deposits of the Bank and debt obligations of the Bank are temporarily guaranteed (up to applicable limits) by the FDIC, the FDIC also has certain regulatory and supervisory authority over the Bank under the Federal Deposit Insurance Act (the "FDIA").

## Regulatory Capital Standards and Related Matters

Bank holding companies are required to comply with the Federal Reserve Board's risk-based capital guidelines. The FDIC and the OCC have adopted risk-based capital ratio guidelines to which depository institutions under their respective supervision, such as the Bank, are subject. The guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations. Risk-based capital ratios are determined by allocating assets and specified off-balance sheet commitments to four risk-weighted categories, with higher levels of capital being required for the categories perceived as representing greater risk. The Corporation and the Bank met all risk-based capital requirements of the Federal Reserve Board, FDIC and OCC as of December 31, 2010.

Both federal and state law extensively regulate various aspects of the banking business, such as reserve requirements, truth-in-lending and truth-in-savings disclosures, equal credit opportunity, fair credit reporting, trading in securities and other aspects of banking operations.

The Corporation and the Bank are subject to the Federal Reserve Act, which restricts financial transactions between banks and affiliated companies. The statute limits credit transactions between banks, affiliated companies and its executive officers and its affiliates. The statute prescribes terms and conditions for bank affiliate transactions deemed to be consistent with safe and sound banking practices, and restricts the types of collateral security permitted in connection with a bank's extension of credit to an affiliate. Additionally, all transactions with an affiliate must be on terms substantially the same or at least as favorable to the institution as those prevailing at the time for comparable transactions with nonaffiliated parties.

## EESA and ARRA

In October 2008, the Emergency Economic Stabilization Act of 2008 ("EESA") was enacted. EESA authorized the U.S. Department of the Treasury (the "U.S. Treasury") to purchase from financial institutions and their holding companies up to $\$ 700$ billion in mortgage loans, mortgage-related securities and certain other financial instruments, including debt and equity securities issued by financial institutions and their holding companies in a troubled asset relief program ("TARP"). The U.S. Treasury allocated $\$ 350$ billion towards the TARP Capital Purchase Program (the "CPP"). Under the CPP, the U.S. Treasury purchased equity securities from participating institutions. Participants in the CPP, such as the Corporation, are subject to employee compensation limitations and are encouraged to expand their lending and mortgage loan modifications. On February 17, 2009, the American Recovery and Reinvestment Act of 2009 ("ARRA") was enacted. Among other things, ARRA, and the related interim final rule promulgated by the U.S. Treasury, imposed certain new employee compensation and corporate expenditure limits on all CPP participants, including the Corporation, until the institution has repaid the U.S. Treasury. For details regarding the Corporation's participation in the CPP, see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## Dodd-Frank Act

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law, which significantly changes the regulation of financial institutions and the financial services industry. The Dodd-Frank Act, together with the related regulations that are to be implemented, includes provisions affecting large and small financial institutions alike, including several provisions that will affect how community banks, thrifts, and small bank and thrift holding companies will be regulated in the future.

The Dodd-Frank Act, among other things, imposes new capital requirements on bank holding companies; changes the base for FDIC insurance assessments to a bank's average consolidated total assets minus average tangible equity, rather than upon its deposit base, and permanently raises the current standard deposit insurance limit to $\$ 250,000$; and expands the FDIC's authority to raise insurance premiums. The new legislation also calls for the FDIC to raise the ratio of reserves to deposits from $1.15 \%$ to $1.35 \%$ for deposit insurance purposes by September 30, 2020 and to "offset the effect" of increased assessments on insured depository institutions with assets of less than $\$ 10$ billion. The Dodd-Frank Act also limits interchange fees payable on debit card transactions, establishes the Bureau of Consumer Financial Protection as an independent entity within the Federal Reserve, which will have broad rulemaking, supervisory and enforcement authority over consumer financial products and services, including deposit products, residential mortgages, home-equity loans and credit cards, and contains provisions on mortgage-related matters such as steering incentives, determinations as to a borrower's ability to repay and prepayment penalties. The Dodd-Frank Act also includes provisions that affect corporate governance and executive compensation at all publicly-traded companies and allows financial institutions to pay interest on business checking accounts. The new law also restricts proprietary trading, places restrictions on the owning or sponsoring of hedge and private equity funds, and regulates the derivatives activities of banks and their affiliates. In addition, the law restricts the amount of trust preferred securities that may be considered Tier 1 capital. For depository institution holding companies with total assets of less than $\$ 15$ billion, such as the Corporation, trust preferred securities issued before May 19, 2010 may continue to be included in Tier 1 capital, but future issuances of trust preferred securities will no longer be eligible for treatment as Tier 1 capital.

Because most aspects of this legislation will be subject to intensive agency rulemaking and subsequent public comment prior to implementation over the next 12 months or more, it is difficult to predict at this time the ultimate effect of the Dodd-Frank Act on the Corporation.

## Federal Deposit Insurance Act

Deposit Insurance Coverage Limits. Prior to enactment of EESA, the FDIC standard maximum depositor insurance coverage limit was $\$ 100,000$, excluding certain retirement accounts qualifying for a maximum coverage limit of $\$ 250,000$. Pursuant to EESA, the FDIC standard maximum coverage limit was temporarily increased to $\$ 250,000$. This temporary standard maximum coverage limit increase was made permanent under the Dodd-Frank

Act. The Dodd-Frank Act also provides that non-interest bearing transaction accounts will have unlimited deposit insurance through January 1, 2013.

Deposit Insurance Assessments. Substantially all of the Bank's domestic deposits are insured up to applicable limits by the FDIC. Accordingly, the Bank is subject to deposit insurance premium assessments by the FDIC.

FICO Assessments. Since 1997, all FDIC-insured depository institutions have been required through assessments collected by the FDIC to service the annual interest on 30-year noncallable bonds issued by the Financing Corporation ("FICO") in the late 1980s to fund losses incurred by the former Federal Savings and Loan Insurance Corporation. FICO assessments are separate from and in addition to deposit insurance assessments, are adjusted quarterly and, unlike deposit insurance assessments, are assessed uniformly without regard to an institution's risk category.

Conservatorship and Receivership of Institutions. If any insured depository institution becomes insolvent and the FDIC is appointed its conservator or receiver, the FDIC may, under federal law, disaffirm or repudiate any contract to which such institution is a party, if the FDIC determines that performance of the contract would be burdensome, and that disaffirmance or repudiation of the contract would promote the orderly administration of the institution's affairs. Such disaffirmance or repudiation would result in a claim by its holder against the receivership or conservatorship. The amount paid upon such claim would depend upon, among other factors, the amount of receivership assets available for the payment of such claim and its priority relative to the priority of others. In addition, the FDIC as conservator or receiver may enforce most contracts entered into by the institution notwithstanding any provision providing for termination, default, acceleration, or exercise of rights upon or solely by reason of insolvency of the institution, appointment of a conservator or receiver for the institution, or exercise of rights or powers by a conservator or receiver for the institution. The FDIC as conservator or receiver also may transfer any asset or liability of the institution without obtaining any approval or consent of the institution's shareholders or creditors.

Depositor Preference. The FDIA provides that, in the event of the liquidation or other resolution of an insured depository institution, the claims of its depositors (including claims by the FDIC as subrogee of insured depositors) and certain claims for administrative expenses of the FDIC as receiver would be afforded a priority over other general unsecured claims against such an institution. If an insured depository institution fails, insured and uninsured depositors along with the FDIC will be placed ahead of unsecured, nondeposit creditors, including a parent holding company and subordinated creditors, in order of priority of payment.

Prompt Corrective Action. The "prompt corrective action" provisions of the FDIA create a statutory framework that applies a system of both discretionary and mandatory supervisory actions indexed to the capital level of FDIC-insured depository institutions. These provisions impose progressively more restrictive constraints on operations, management, and capital distributions of the institution as its regulatory capital decreases, or in some cases, based on supervisory information other than the institution's capital level. This framework and the authority it confers on the federal banking agencies supplement other existing authority vested in such agencies to initiate supervisory actions to address capital deficiencies. Moreover, other provisions of law and regulation employ regulatory capital level designations the same as or similar to those established by the prompt corrective action provisions both in imposing certain restrictions and limitations and in conferring certain economic and other benefits upon institutions. These include restrictions on brokered deposits, limits on exposure to interbank liabilities, determination of risk-based FDIC deposit insurance premium assessments, and action upon regulatory applications.

## USA PATRIOT Act

The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "USA PATRIOT Act") and the federal regulations issued pursuant to it substantially broaden previously existing anti-money laundering law and regulation, increase compliance, due diligence and reporting obligations for financial institutions, create new crimes and penalties, and require the federal banking agencies, in reviewing merger and other acquisition transactions, to consider the effectiveness of the parties in combating money laundering activities.

## Employees

As of December 31, 2010, the Corporation employed 272 full-time equivalent employees. The Corporation is not a party to any collective bargaining agreement. Management considers its relationship with its employees to be good. Employee benefits programs are considered by the Corporation to be competitive with benefits programs provided by other financial institutions and major employers within the current market area.

## Industry Segments

The Corporation and the Bank are engaged in one line of business, which is banking services.

## Available Information

LNB Bancorp, Inc.'s internet website is www.4LNB.com. Copies of the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are made available through this website or directly through the Securities and Exchange Commission (the "SEC") website which is www.sec.gov.

## Forward-Looking Statements

This Form $10-\mathrm{K}$ contains forward-looking statements within the meaning of the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995. Terms such as "will," "should," "plan," "intend," "expect," "continue," "believe," "anticipate" and "seek," as well as similar comments, are forward-looking in nature. Actual results and events may differ materially from those expressed or anticipated as a result of risks and uncertainties which include but are not limited to:

- economic pressure on consumers and businesses and the lack of confidence in the financial markets, resulting in reduced business activity, lack of consumer spending and lack of liquidity in the credit markets;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- increases in interest rates or further weakening economic conditions that could constrain borrowers' ability to repay outstanding loans or diminish the value of the collateral securing those loans;
- changes in political conditions or the legislative or regulatory environment, including new or heightened legal standards and regulatory requirements, practices or expectations, which may impede profitability or affect the Corporation's financial condition (such as, for example, the Dodd-Frank Wall Street reform and Consumer Protection Act and rules and regulations that may be promulgated under the Act);
- persisting volatility and limited credit availability in the financial markets, particularly if it results in limitations on the Corporation's ability to raise funding to the extent required by banking regulators or otherwise;
- significant increases in competitive pressure in the banking and financial services industries;
- limitations on the Corporation's ability to return capital to shareholders and dilution of the Corporation's common shares that may result from the terms of the CPP, pursuant to which the Corporation issued securities to the U.S. Treasury;
- limitations on the Corporation's ability to pay dividends;
- adverse effects on the Corporation's ability to engage in routine funding transactions as a result of the actions and commercial soundness of other financial institutions;
- asset price deterioration, which has had and may continue to have a negative effect on the valuation of certain asset categories represented on the Corporation's balance sheet;
- general economic conditions, either nationally or regionally (especially in northeastern Ohio), becoming less favorable than expected resulting in, among other things, further deterioration in credit quality of assets;
- increases in deposit insurance premiums or assessments imposed on the Corporation by the FDIC;
- difficulty attracting and/or retaining key executives and/or relationship managers at compensation levels necessary to maintain a competitive market position;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in trade, monetary, fiscal and tax policies;
- changes in the securities markets, in particular, continued disruption in the fixed income markets and adverse capital market conditions;
- continued disruption in the housing markets and related conditions in the financial markets; and
- changes in general economic conditions and competition in the geographic and business areas in which the Corporation conducts its operations, particularly in light of the recent consolidation of competing financial institutions; as well as the risks and uncertainties described from time to time in the Corporation's reports as filed with the SEC.


## Item 1A. Risk Factors

As a competitor in the banking and financial services industries, the Corporation and its business, operations and financial condition are subject to various risks and uncertainties. You should carefully consider the risks and uncertainties described below, together with all of the other information in this annual report on Form $10-\mathrm{K}$ and in the Corporation's other filings with the SEC, before making any investment decision with respect to the Corporation's securities. In particular, you should consider the discussion contained in Item 7 of this annual report on Form 10-K, which contains Management's Discussion and Analysis of Financial Condition and Results of Operations.

The risks and uncertainties described below may not be the only ones the Corporation faces. Additional risks and uncertainties not presently known by the Corporation or that the Corporation currently deems immaterial may also affect the Corporation's business. If any of these known or unknown risks or uncertainties actually occur or develop, the Corporation's business, financial condition, results of operations and future growth prospects could change. Under those circumstances, the trading prices of the Corporation's securities could decline, and you could lose all or part of your investment.

## Difficult market conditions and economic trends have adversely affected the Corporation's industry and business.

The capital markets continued to experience difficult conditions through 2009 and into 2010, producing uncertainty in the financial markets in general and a related general economic downturn. Dramatic declines in the housing market that resulted in decreasing home prices and increasing delinquencies and foreclosures negatively impacted the credit performance of mortgage and construction loans and resulted in significant write-downs of assets by many financial institutions. In addition, the values of real estate collateral supporting many loans have declined and may continue to decline. These general downward economic trends, the reduced availability of commercial credit and increasing unemployment have all negatively impacted the credit performance of commercial and consumer credit and resulted in additional write-downs. Concerns over the stability of the financial markets and the economy have resulted in decreased lending by financial institutions to their customers and to each other. This market turmoil and tightening of credit has led to increased commercial and consumer deficiencies, lack of customer confidence, increased market volatility and widespread reduction in general business activity. The resulting economic pressure on consumers and businesses and the lack of confidence in the financial markets have adversely affected the Corporation's business, financial condition, results of operations and share price and may continue to do so. Also, the Corporation's ability to assess the creditworthiness of customers and to estimate the losses inherent in its credit exposure is made more complex by these difficult market and economic conditions. Business activity across a wide range of industries and regions is greatly reduced and local governments and many companies are in serious difficulty due to the lack of consumer spending and the lack of liquidity in the credit markets. Any worsening of current conditions or slowing of any economic recovery would have an adverse effect on
the Corporation, its customers and the other financial institutions in its market. As a result, the Corporation may experience increases in foreclosures, delinquencies and customer bankruptcies.

## Changes in interest rates could adversely affect the Corporation's earnings and financial condition.

The Corporation's earnings and cash flows depend substantially upon its net interest income. Net interest income is the difference between interest income earned on interest-earnings assets, such as loans and investment securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are sensitive to many factors that are beyond the Corporation's control, including general economic conditions, competition and policies of various governmental and regulatory agencies and, in particular, the policies of the Federal Reserve Board. Changes in monetary policy, including changes in interest rates, could influence not only the interest the Corporation receives on loans and investment securities and the amount of interest it pays on deposits and borrowings, but such changes could also affect: (1) the Corporation's ability to originate loans and obtain deposits; (2) the fair value of the Corporation's financial assets and liabilities, including its securities portfolio; and (3) the average duration of the Corporation's interest-earning assets. This also includes the risk that interest-earning assets may be more responsive to changes in interest rates than interest-bearing liabilities, or vice versa (repricing risk), the risk that the individual interest rates or rates indices underlying various interestearning assets and interest-bearing liabilities may not change in the same degree over a given time period (basis risk), and the risk of changing interest rate relationships across the spectrum of interest-earning asset and interestbearing liability maturities (yield curve risk), including a prolonged flat or inverted yield curve environment. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse affect on the Corporation's financial condition and results of operations.

## The Corporation's allowance for loan losses may not be adequate to cover actual future losses.

The Corporation maintains an allowance for loan losses to cover probable and incurred loan losses. Every loan the Corporation makes carries a certain risk of non-repayment, and the Corporation makes various assumptions and judgments about the collectibility of its loan portfolio including the creditworthiness of its borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. Through a periodic review and consideration of the loan portfolio, Management determines the amount of the allowance for loan losses by considering general market conditions, credit quality of the loan portfolio, the collateral supporting the loans and performance of customers relative to their financial obligations with the Corporation. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, which may be beyond the Corporation's control, and these losses may exceed current estimates. The Corporation cannot fully predict the amount or timing of losses or whether the loss allowance will be adequate in the future. If the Corporation's assumptions prove to be incorrect, its allowance for loan losses may not be sufficient to cover losses inherent in its loan portfolio, resulting in additions to the allowance. Excessive loan losses and significant additions to the Corporation's allowance for loan losses could have a material adverse impact on its financial condition and results of operations.

## Changes in economic and political conditions could adversely affect the Corporation's earnings.

The Corporation's success depends, to a certain extent, upon economic and political conditions, local and national, as well as governmental monetary policies. Conditions such as inflation, recession, unemployment, changes in interest rates, money supply and other factors beyond the Corporation's control may adversely affect its asset quality, deposit levels and loan demand and, therefore, its earnings. Because the Corporation has a significant amount of real estate loans, additional decreases in real estate values could adversely affect the value of property used as collateral and the Corporation's ability to sell the collateral upon foreclosure. Adverse changes in the economy may also have a negative effect on the ability of the Corporation's borrowers to make timely repayments of their loans, which would have an adverse impact on the Corporation's earnings. If during a period of reduced real estate values the Corporation is required to liquidate the collateral securing a loan to satisfy the debt or to increase its allowance for loan losses, it could materially reduce the Corporation's profitability and adversely affect its financial condition. The substantial majority of the Corporation's loans are to individuals and businesses in Ohio. Consequently, further significant declines in the economy in Ohio could have a materially adverse effect on the

Corporation's financial condition and results of operations. It is uncertain when the negative credit trends in the Corporation's markets will reverse and, therefore, future earnings are susceptible to further declining credit conditions in the markets in which the Corporation operates.

## Certain industries, including the financial services industry, are disproportionately affected by certain economic indicators such as unemployment and real estate asset values. Should the improvement of these economic indicators lag the improvement of the overall economy, the Corporation could be adversely affected.

Should the stabilization of the U.S. economy lead to a general economic recovery, the improvement of certain economic indicators, such as unemployment and real estate asset values and rents, may nevertheless continue to lag behind the overall economy. These economic indicators typically affect certain industries, such as real estate and financial services, more significantly. Furthermore, financial services companies with a substantial lending business are dependent upon the ability of their borrowers to make debt service payments on loans. Should unemployment or real estate asset values fail to recover for an extended period of time, the Corporation's results of operations could be negatively affected.

## Strong competition may reduce the Corporation's ability to generate loans and deposits in its market.

The Corporation competes in a consolidating industry. Increasingly, the Corporation's competition is large regional companies which have the capital resources to substantially impact such things as loan and deposit pricing, delivery channels and products. This may allow those companies to offer what may be perceived in the market as better products and better convenience relative to smaller competitors like the Corporation, which could impact the Corporation's ability to grow its assets and earnings.

## The Corporation's earnings and reputation may be adversely affected if credit risk is not properly managed. Originating and underwriting loans is critical to the success of the Corporation.

This activity exposes the Corporation to credit risk, which is the risk of losing principal and interest income because the borrower cannot repay the loan in full. The Corporation depends on collateral in underwriting loans, and the value of this collateral is impacted by interest rates and economic conditions.

The Corporation's earnings may be adversely affected if management does not understand and properly manage loan concentrations. The Corporation's commercial loan portfolio is concentrated in commercial real estate. This includes significant commercial and residential development customers. This means that the Corporation's credit risk profile is dependent upon, not only the general economic conditions in the market, but also the health of the local real estate market. Certain of these loans are not fully amortized over the loan period, but have a balloon payment due at maturity. The borrower's ability to make a balloon payment typically will depend on being able to refinance the loan or to sell the underlying collateral. This factor, combined with others, including the Corporation's geographic concentration, can lead to unexpected credit deterioration and higher provisions for loan losses.

## The Corporation is subject to liquidity risk.

Market conditions or other events could negatively affect the level or cost of funding, affecting the Corporation's ongoing ability to accommodate liability maturities and deposit withdrawals, meet contractual obligations, and fund asset growth and new business transactions at a reasonable cost, in a timely manner and without adverse consequences. Although management has implemented strategies to maintain sufficient sources of funding to accommodate planned as well as unanticipated changes in assets and liabilities under both normal and adverse conditions, any substantial, unexpected and/or prolonged change in the level or cost of liquidity could adversely affect the Corporation's business, financial condition and results of operations.

## Legislative or regulatory changes or actions, or significant litigation, could adversely impact the Corporation or the businesses in which it is engaged.

The financial services industry is extensively regulated. The Corporation is subject to extensive state and federal regulation, supervision and legislation that govern almost all aspects of its operations. Laws and regulations may change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance funds, and not to benefit the Corporation's shareholders. The impact of any changes to laws and regulations or other actions by regulatory agencies may negatively impact the Corporation or its ability to increase the value of its business. Regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including the imposition of restrictions on the operation of an institution, the classification of assets by the institution and the adequacy of an institution's allowance for loan losses. Additionally, actions by regulatory agencies or significant litigation against the Corporation could require it to devote significant time and resources to defending its business and may lead to penalties that materially affect the Corporation and its shareholders.

## The Corporation's results of operations, financial condition or liquidity may be adversely impacted by issues arising in foreclosure practices, including litigation and delays in the foreclosure process related to certain industry deficiencies.

Recent announcements of deficiencies in foreclosure documentation by several large seller/servicer financial institutions have raised various concerns relating to mortgage foreclosure practices in the United States. A group of state attorneys general and state bank and mortgage regulators in all 50 states and the District of Columbia is currently reviewing foreclosure practices and a number of mortgage sellers/servicers have temporarily suspended foreclosure proceedings in some or all states in which they do business in order to evaluate their foreclosure practices and underlying documentation.

The Corporation could face delays and challenges in the foreclosure process arising from claims relating to industry practices generally, which could adversely affect recoveries and the Corporation's financial results, whether through increased expenses of litigation and property maintenance, deteriorating values of underlying mortgaged properties or unsuccessful litigation results generally.

## The recently enacted Dodd-Frank Act may adversely affect the Corporation's business, financial conditions and results of operations.

On July 21, 2010, President Obama signed into law the Dodd-Frank Act. The Dodd-Frank Act imposes new restrictions and an expanded framework of regulatory oversight for financial institutions, including depository institutions. Because the Dodd-Frank Act requires various federal agencies to adopt a broad range of regulations with significant discretion, many of the details of the new law and the effects they will have on the Corporation will not be known for months or even years.

Many of the provisions of the Dodd-Frank Act apply directly only to institutions much larger than the Corporation, and some will affect only institutions that engage in activities in which the Corporation does not engage. Among the changes to occur pursuant to the Dodd-Frank Act that can be expected to have an effect on the Corporation are the following:

- The OTS will be merged into the OCC and the authority of the other remaining bank regulatory agencies restructured;
- A new independent consumer financial protection bureau will be established within the Federal Reserve Board, empowered to exercise broad regulatory, supervisory and enforcement authority with respect to both new and existing consumer financial protection laws;
- New capital regulations for thrift holding companies will be adopted and any new trust preferred securities will no longer count toward Tier 1 capital;
- The current prohibition on the payment of interest on demand deposits will be repealed, effective July 21 , 2011;
- The standard maximum amount of deposit insurance per customer is permanently increased to $\$ 250,000$ and non-interest bearing transaction accounts will have unlimited deposit insurance through January 1, 2013;
- The deposit insurance assessment base calculation will be expanded to equal a depository institution's total assets minus the sum of its average tangible equity during the assessment period;
- New corporate governance requirements applicable generally to all public companies in all industries will require new compensation practices, including, but not limited to, requiring companies to "claw back" incentive compensation under certain circumstances, to provide shareholders the opportunity to cast a nonbinding vote on executive compensation, to consider the independence of compensation advisors and new executive compensation disclosure requirements;
- establish new rules and restrictions regarding the origination of mortgages; and
- permit the Federal Reserve to prescribe regulations regarding interchange transaction fees, and limit them to an amount reasonable and proportional to the cost incurred by the issuer for the transaction in question.

Many provisions of the Dodd-Frank Act will not be implemented immediately and will require interpretation and rule making by federal regulators. The Corporation is closely monitoring all relevant sections of the Dodd-Frank Act to ensure continued compliance with laws and regulations. While the ultimate effect of the Dodd-Frank Act on the Corporation cannot be determined yet, the law is likely to result in increased compliance costs and fees paid to regulators, along with possible restrictions on the Corporation's operations.

## The Corporation is subject to additional uncertainties, and potential additional regulatory or compliance

 burdens, as a result of the Corporation's participation in the CPP.The Corporation accepted an investment by the U.S. Treasury under the CPP. The Stock Purchase Agreement the Corporation entered into with the U.S. Treasury provides that the U.S. Treasury may unilaterally amend the agreement to the extent required to comply with any changes after the execution in applicable federal statutes. As a result of this provision, the U.S. Treasury and the Congress may impose additional requirements or restrictions on the Corporation and the Bank in respect of reporting, compliance, corporate governance, executive or employee compensation, dividend payments, stock repurchases, lending or other business practices, capital requirements or other matters. The Corporation may be required to expend additional resources in order to comply with these requirements. Such additional requirements could impair the Corporation's ability to compete with institutions that are not subject to the restrictions because they did not accept an investment from the U.S. Treasury. To the extent that additional restrictions or limitations on employee compensation are imposed, such as those contained in ARRA and the regulations issued thereunder in June 2009, the Corporation may be less competitive in attracting and retaining successful incentive compensation based lenders and customer relations personnel, or senior executive officers.

Additionally, the ability of Congress to utilize the amendment provisions to effect political or public relations goals could result in the Corporation being subjected to additional burdens as a result of public perceptions of issues relating to the largest banks, and which are not applicable to community oriented institutions such as the Corporation. The Corporation may be disadvantaged as a result of these uncertainties.

## The Corporation may be adversely impacted by weakness in the local economies it serves.

The Corporation's business activities are geographically concentrated in Northeast Ohio and, in particular, Lorain County, Ohio, where commercial activity has deteriorated at a greater rate than in other parts of Ohio and in the national economy. This has led to and may lead to further unexpected deterioration in loan quality, slower asset and deposit growth, which may adversely affect the Corporation's operating results.

## Future FDIC premiums could be substantially higher and would have an unfavorable effect on earnings.

The FDIC projects higher premiums to be necessary because financial institution failures resulting from the depressed market conditions have depleted and may continue to deplete the deposit insurance fund and reduce its ratio of reserves to insured deposits. The FDIC, in an effort to avoid larger increases in the premiums, has already
taken action to collect FDIC premiums for the next three years in advance. If any additional assessments or large premium increases occur in the future, such actions would negatively affect the Corporation's financial condition and results of operations.

## The soundness of other financial institutions could adversely affect the Corporation.

The Corporation's ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. The Corporation has exposure to many different industries and counterparties, and it routinely executes transactions with counterparties in the financial industry. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by the Corporation or by other institutions. Many of these transactions expose the Corporation to credit risk in the event of default of the Corporation's counterparty or client. In addition, the Corporation's credit risk may be exacerbated when the collateral held by it cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due the Corporation. There is no assurance that any such losses would not materially and adversely affect the Corporation's results of operations.

## If the Corporation's technology and systems are damaged, its ability to service customers, comply with regulation and grow assets and liabilities may be adversely impacted.

The Corporation is dependent on the proper functioning of its hardware, software and communications. Security breaches, terrorist events, and natural disasters can all have a material impact on the Corporation's ability to maintain accurate records which is critical to the Corporation's operations.

## The Corporation is subject to risk from the failure of third party vendors.

The Corporation relies on other companies to provide components of the Corporation's business infrastructure. Third party vendors provide certain components of the Corporation's business infrastructure, such the Bank's processing and electronic banking systems, item processing and Internet connections. While the Corporation has selected these third party vendors carefully, it does not control their actions. Any problems caused by these third parities not providing the Corporation their services for any reason or their performing their services poorly, could adversely affect the Corporation's ability to deliver products and services to the Corporation's operations directly through interference with communications, including the interruption or loss of the Corporation's websites, which could adversely affect the Corporation's business, financial condition and results of operations.

## Changes in accounting standards could materially impact the Corporation's financial statements.

The Financial Accounting Standards Board (FASB) may change the financial accounting and reporting standards that govern the preparation of the Corporation's financial statements. These changes can be difficult to predict and can materially impact how the Corporation records and reports it financial condition and results of operations.

## The Corporation may not be able to attract and retain skilled people.

The Corporation's success depends, in large part, on its ability to attract and retain key people. Competition for the best people in most activities in which the Corporation is engaged can be intense, and the Corporation may not be able to retain or hire the people it wants and/or needs. In order to attract and retain qualified employees, the Corporation must compensate its employees at market levels. If the Corporation is unable to continue to attract and retain qualified employees, or do so at rates necessary to maintain its competitive position, the Corporation's performance, including its competitive position, could suffer, and, in turn, adversely affect the Corporation's business, financial condition and results of operations.

TARP and ARRA impose certain executive compensation and corporate governance requirements that may adversely affect the Corporation, including the Corporation's ability to recruit and retain qualified employees.

The purchase agreement the Corporation entered into in connection with the Corporation's participation in the CPP required the Corporation to adopt the U.S. Treasury's standards for executive compensation and corporate governance while the U.S. Treasury holds the equity issued by the Corporation pursuant to the CPP. These standards generally apply to the Corporation's Chief Executive Officer, Chief Financial Officer and the next three most highly compensated senior executive officers. The standards include:

- ensuring that incentive compensation for senior executives does not encourage unnecessary and excessive risks that threaten the value of financial institutions;
- required clawbacks of any bonus or incentive compensation paid to a senior executive based on statements of earnings, gains or other criteria that are later proven to be materially inaccurate;
- prohibitions on making golden parachute payments to senior executives; and
- an agreement not to deduct for tax purposes executive compensation in excess of $\$ 500,000$ for each senior executive.

ARRA imposed further limitations on compensation while the U.S. Treasury holds equity issued by the Corporation pursuant to TARP:

- a prohibition on making any golden parachute payment to a senior executive officer or any of the Corporation's next five most highly compensated employees;
- a prohibition on any compensation plan that would encourage manipulation of the Corporation's reported earnings to enhance the compensation of any of the Corporation's employees; and
- a prohibition on the payment or accrual of any bonus, retention award or incentive compensation to the Corporation's five highest paid executives except for long-term restricted stock with a value not greater than one-third of the total amount of annual compensation of the employee receiving the stock.

The U.S. Treasury released an interim final rule on TARP standards for compensation and corporate governance on June 10, 2009, which implemented and further expanded the limitations and restrictions imposed on executive compensation and corporate governance by the CPP and ARRA. The rules clarify prohibitions on bonus payments, provide guidance on the use of restricted stock units, expand restrictions on golden parachute payments, mandate enforcement of clawback provisions unless unreasonable to do so, outline the steps compensation committees must take when evaluating risks posed by compensations arrangements, and require the adoption and disclosure of a luxury expenditure policy, among other things. New requirements under the rules include enhanced disclosure of perquisites and the use of compensation consultants, and prohibitions on tax gross-up payments.

These provisions and any future rules issued by the U.S. Treasury could adversely affect the Corporation's ability to attract and retain management capable and motivated sufficiently to manage and operate the Corporation's business through difficult economic and market conditions. If the Corporation is unable to attract and retain qualified employees to manage and operate the Corporation's business, it could negatively affect the Corporation's business, financial conditions and results of operations.

## The Corporation's issuance of securities to the U.S. Treasury may limit the Corporation's ability to return capital to its shareholders and is dilutive to the Corporation's common shares. If the Corporation is unable to redeem such preferred shares, the dividend rate increases substantially after five years.

In connection with the Corporation's sale of $\$ 25.2$ million of its Series B Preferred Stock to the U.S. Treasury in conjunction with the CPP, the Corporation also issued a warrant to purchase 561,343 of its common shares at an exercise price of $\$ 6.74$. The number of shares was determined based upon the requirements of the CPP, and was calculated based on the average market price of the Corporation's common shares for the 20 trading days preceding approval of the Corporation's issuance (which was also the basis for the exercise price of $\$ 6.74$ ). The terms of the
transaction with the U.S. Treasury include limitations on the Corporation's ability to pay dividends and repurchase its common shares. For three years after the issuance or until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation will not be able to increase its dividends above the level of its quarterly dividend declared during the third quarter of 2008 ( $\$ 0.09$ per common share on a quarterly basis) nor repurchase any of its common shares or preferred stock without, among other things, U.S. Treasury approval or the availability of certain limited exceptions, e.g., purchases in connection with the Corporation's benefit plans. Furthermore, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. These restrictions combined with the dilutive impact of the warrant may have an adverse effect on the market price of the Corporation's Common Shares, and, as a result, they could adversely affect the Corporation's business, financial condition and results of operations.

Unless the Corporation is able to redeem the Series B Preferred Stock during the first five years, the dividend payments on this capital will increase substantially at that point, from 5\% (\$1.26 million annually) to $9 \%$ ( $\$ 2.27$ million annually). Depending on market conditions at the time, this increase in dividends could significantly impact the Corporation's liquidity, and as a result, adversely affect the Corporation's business, financial condition and results of operations.

## The Corporation's ability to pay dividends is subject to limitations.

Holders of the Corporation's common shares are only entitled to receive such dividends as the Board of Directors may declare out of funds legally available for such payments. Furthermore, the Corporation's common shareholders are subject to the prior dividend rights of holders of its preferred stock.

In September 2009, the Corporation reduced its quarterly dividend on its common shares to $\$ 0.01$ per share and does not expect to increase the quarterly dividend above $\$ 0.01$ for the foreseeable future. The Corporation could determine to eliminate its common shares dividend altogether. Furthermore, as long as the Series B Preferred Stock is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. This could adversely affect the market price of the Corporation's common shares. Also, the Corporation is a bank holding company and its ability to declare and pay dividends is dependent on certain federal regulatory considerations, including the guidelines of the Federal Reserve Board regarding capital adequacy and dividends.

In addition, the terms of the Corporation's outstanding trust preferred securities prohibit it from declaring or paying any dividends or distributions on its capital stock, including its common shares, if an event of default has occurred and is continuing under the applicable indenture or if the Corporation has given notice of its election to defer interest payments but the related deferral period has not yet commenced or a deferral period is continuing.

## Additional capital may not be available to the Corporation if and when it is needed.

The Corporation and the Bank are subject to capital-based regulatory requirements. The ability of the Corporation and the Bank to meet capital requirements is dependent upon a number of factors, including results of operations, level of nonperforming assets, interest rate risk, future economic conditions, future changes in regulatory and accounting policies and capital requirements, and the ability to raise additional capital if and when it is needed. Certain circumstances, such as a reduction of capital due to losses from nonperforming assets or otherwise, could cause the Corporation or the Bank to become unable to meet applicable regulatory capital requirements, which may materially and adversely affect the Corporation's financial condition, liquidity and results of operations. In such an event, additional capital may be required to meet requirements. The Corporation's ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time which are outside its control, and on the Corporation's financial performance. Accordingly, additional capital, if needed, may not be available on terms acceptable to the Corporation. Furthermore, if any such additional capital is raised through the offering of equity securities, it may dilute the holdings of the Corporation's existing shareholders or reduce the market price of the Corporation's common shares, or both.

## If the Corporation is required to write down goodwill recorded in connection with its acquisitions, the Corporation's profitability would be negatively impacted.

Applicable accounting standards require the Corporation to use the purchase method of accounting for all business combinations. Under purchase accounting, if the purchase price of an acquired company exceeds the fair value of the acquired company's net assets, the excess is carried on the acquirer's balance sheet as goodwill. At December 31, 2010, the Corporation had approximately $\$ 21.6$ million of goodwill on its balance sheet. Goodwill must be evaluated for impairment at least annually. Write downs of the amount of any impairment, if necessary, are to be charged to the results of operations in the period in which the impairment occurs. There can be no assurance that future evaluations of goodwill will not result in findings of impairment and related write downs, which would have an adverse effect on the Corporation's financial condition and results of operations.

## Item 1B. Unresolved Staff Comments

Not applicable.

## Item 2. Properties

The Corporation's offices are located at the Corporation's Main Banking Center, 457 Broadway, Lorain, Ohio, 44052. The Corporation owns the land and buildings occupied by 10 of its banking centers, corporate offices, operations, maintenance, purchasing and training center. The Corporation leases the other 13 banking centers and loan centers from various parties on varying lease terms. There is no outstanding mortgage debt on any of the properties which the Corporation owns. Listed below are the banking centers, loan production offices and service facilities of the Corporation and their addresses, all of which are located in Lorain, eastern Erie, western Cuyahoga and Summit counties of Ohio:

| Main Banking Center \& | 457 Broadway, Lorain |
| :---: | :---: |
| Vermilion | 4455 East Liberty Avenue, Vermilion |
| Amherst | 1175 Cleveland Avenue, Amherst |
| Lake Avenue | 42935 North Ridge Road, Elyria Township |
| Avon | 2100 Center Road, Avon |
| Avon Lake | 32960 Walker Road, Avon Lake |
| Pearl Avenue | 2850 Pearl Avenue, Lorain |
| Oberlin | 24 East College Street, Oberlin |
| Ely Square | 124 Middle Avenue, Elyria |
| Cleveland Street | 801 Cleveland Street, Elyria |
| Oberlin Avenue | 3660 Oberlin Avenue, Lorain |
| Olmsted Township | 27095 Bagley Road, Olmsted Township |
| Kendal at Oberlin | 600 Kendal Drive, Oberlin |
| The Renaissance | 26376 John Road, Olmsted Township |
| Chestnut Commons | 105 Chestnut Commons Drive, Elyria |
| North Ridgeville | 34085 Center Ridge Road, North Ridgeville |
| Village of LaGrange | 546 North Center Street, LaGrange |
| Westlake Village | 28550 Westlake Village Drive, Westlake |
| Wesleyan Village | 807 West Avenue, Elyria |
| Morgan Bank | 178 West Streetsboro Street, Hudson |
| Cuyahoga Loan Center . | 2 Summit Park Drive, Independence |
| Operations | 2130 West Park Drive, Lorain |
| Maintenance. | 2140 West Park Drive, Lorain |
| Purchasing | 2150 West Park Drive, Lorain |
| Training Center | 521 Broadway, Lorain |
| Main Office Drive Up | 200 West 6th Street, Lorain |

The Corporation also owns and leases equipment for use in its business. The Corporate headquarters at 457 Broadway is currently $75 \%$ occupied. The remaining space is expected to be utilized to accommodate future growth. The Corporation considers all its facilities to be in good condition, well-maintained and more than adequate to conduct the business of banking.

## Item 3. Legal Proceedings

On April 18, 2008, the Corporation and Richard M. Osborne and certain other parties entered into a settlement agreement (the "Settlement Agreement") to settle certain contested matters relating to the Corporation's 2008 annual meeting of shareholders. Under the Settlement Agreement, among other things, Mr. Osborne agreed not to seek representation on the Corporation's Board of Directors or to solicit proxies with respect to the voting of the Corporation's common shares for a period of at least 18 months after April 18, 2008. In proxy materials filed with the SEC on March 20, 2009, Mr. Osborne indicated his intent to solicit proxies in favor of the election of two nominees for election as directors at the Corporation's 2009 annual meeting of shareholders. On March 24, 2009, the Corporation filed a complaint against Mr. Osborne for a declaratory judgment and preliminary and permanent injunctive relief in the United States District Court for the Northern District of Ohio, Eastern Division, to restrain Mr. Osborne from (a) engaging in any solicitation of proxies or consents, (b) seeking to advise, encourage or influence any person or entity with respect to the voting of any voting securities of the Corporation, (c) initiating, proposing or otherwise soliciting shareholders of the Corporation for the approval of shareholder proposals, (d) entering into any discussions, negotiations, agreements, arrangements or understanding with any third party with respect to any of the foregoing and (e) disseminating his proposed proxy materials to shareholders of the Corporation. The Corporation also sought an order from the Court temporarily restraining Mr. Osborne from engaging in any of the foregoing activities. On March 28,2009 , the Court issued an order granting the Corporation's motion for a temporary restraining order. On April 3, 2009, the Court issued an order granting the Corporation's motion for a preliminary injunction restraining Mr. Osborne from engaging in any of the foregoing activities. On February 15, 2010, Mr. Osborne filed a motion to dissolve the preliminary injunction, which the Corporation opposed. On March 23, 2010, the Court denied Mr. Osborne's motion to dissolve the preliminary injunction. Prior to the Court's decision, on March 19, 2010, Mr. Osborne filed a motion for summary judgment and the Corporation filed a motion for partial summary judgment. On April 14, 2010, Mr. Osborne filed an interlocutory appeal of the denial of his motion to dissolve the preliminary injunction with the Sixth Circuit Court of Appeals. Proceedings in the District Court have been stayed pending resolution of Mr. Osborne's appeal by the Sixth Circuit Court of Appeals. The case has been fully briefed and the parties are awaiting a decision from the Sixth Circuit Court of Appeals regarding the continuing preliminary injunction. Once the Sixth Circuit makes its decision, the case will be remanded to the District Court for dispositive motions and, if necessary, a trial on the merits.

## Supplemental Item - Executive Officers of the Registrant

Pursuant to Form 10-K, General Instruction G(3), the following information on Executive Officers is included as an additional item in this Part I:

| Name | Age | Principal Occupation For Past Five Years | Positions and Offices Held with LNB Bancorp, Inc. | Executive Officer Since |
| :---: | :---: | :---: | :---: | :---: |
| Daniel E. Klimas | 52 | President and Chief Executive Officer, LNB Bancorp, Inc., February 2005 to present. President, Northern Ohio Region, Huntington Bank from 2001 to February 2005. | President and Chief Executive Officer | 2005 |
| Gary J. Elek | 59 | Chief Financial Officer, LNB Bancorp, Inc., from April 2009 to present. Vice President and Controller for North America of A. Schulman, Inc. in Akron, Ohio from 2006 to 2008. Corporate Controller of A. Schulman, Inc. from 2004 to 2006. Executive Vice President, Corporate Development from 1999 to 2004, as Senior Vice President, Corporate Development from 1997 to 1999 and as Senior Vice President and Treasurer from 1988 to 1997 of FirstMerit Corporation. | Chief Financial Officer and Principal Accounting Officer | 2009 |
| David S. Harnett | 59 | Senior Vice President and Chief Credit Officer, LNB Bancorp, Inc., August 2007 to present. Senior Lender and Chief Credit Officer, January 2006 to August 2007, and Senior Vice President and Chief Credit Officer, January 2002 to January 2006, of the Cleveland, Ohio affiliate of Fifth Third Bank. | Senior Vice President and Chief Credit Officer | 2007 |
| Kevin Nelson | 47 | Senior Vice President, LNB Bancorp, Inc., from April 2009 to present. Director of Indirect Lending, The Lorain National Bank, from May 2007 to present. Senior Vice President, Bank Sales and Loan Originations, Morgan Bank, from September 2006 to May 2007. President, Nelson Marketing Group, LLC, from November 2005 to September 2006. | Senior Vice President, Indirect Lending | 2009 |
| Frank A. Soltis | 58 | Senior Vice President, LNB Bancorp, Inc., July 2005 to present. Senior Vice President, Lakeland Financial Corporation, 1997 to 2005. | Senior Vice President, Information Technology | 2005 |
| Mary E. Miles | 52 | Senior Vice President, LNB Bancorp, Inc., April 2005 to present. President, Miles Consulting, Inc. from 2001 to 2005. | Senior Vice President, Human Resources | 2005 |
| John Simacek | 58 | Senior Vice President, LNB Bancorp, Inc., from April 2009 to present. Senior Retail Executive, The Lorain National Bank, October 2005 to present. Vice President and Regional Manager of the Cleveland, Ohio affiliate of Fifth Third Bank, 1999 to October 2005. | Senior Vice President, Senior Retail Executive | 2009 |
| Robert F. Heinrich | 57 | Senior Vice President, LNB Bancorp, Inc., from April 2009 to present. Corporate Secretary, LNB Bancorp, Inc., from February 2008 to Present. Director of Risk Management, LNB Bancorp, Inc., from 2005 to present. Controller, LNB Bancorp, Inc., from January 2004 to March 2005. Auditor, LNB Bancorp, Inc., from May 2003 to January 2004. | Senior Vice President, Corporate Secretary and Director of Risk Management | 2009 |

## PART II

## Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Market Information; Equity Holders; Dividends. LNB Bancorp, Inc. common shares, par value $\$ 1.00$ per share, are traded on The NASDAQ Stock Market ${ }^{\circledR}$ under the ticker symbol "LNBB". The prices below represent the high and low sales prices reported on The NASDAQ Stock Market for each specified period. All prices reflect interdealer prices without markup, markdown or commission and may not necessarily represent actual transactions.

LNB Bancorp, Inc. has paid a cash dividend to shareholders each year since becoming a holding company in 1984. At present, the Corporation expects to pay cash dividends to shareholders in an amount equal to $\$ 0.01$ per share if approved by the Board of Directors. The Corporation could decide to eliminate its common share dividend altogether. Furthermore, the terms of the Corporation's sale of $\$ 25.2$ million of its Series B Preferred Stock to the U.S. Treasury in conjunction with the CPP include limitations on the Corporation's ability to pay dividends. For three years after the issuance or until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation will not be able to increase its dividends above the level of its quarterly dividend declared during the third quarter of 2008 ( $\$ 0.09$ per common share on a quarterly basis) without, among other things, U.S. Treasury approval. In addition, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

The common shares of LNB Bancorp, Inc. are usually listed in publications as "LNB Bancorp". LNB Bancorp Inc.'s common stock CUSIP is 502100100 .

As of March 1,2011, LNB Bancorp, Inc. had 1,861 shareholders of record and the closing price per share of the Corporation's common shares was $\$ 5.52$. Prospective shareholders may contact the Corporation's Investor Relations Department at (440) 244-7317 for more information.

## Common Stock Trading Ranges and Cash Dividends Declared

|  | 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | High | Low | Cash Dividends Declared Per Share |
| First Quarter | \$4.84 | \$4.02 | \$0.01 |
| Second Quarter | 5.85 | 4.30 | 0.01 |
| Third Quarter . | 5.33 | 4.14 | 0.01 |
| Fourth Quarter . | 5.05 | 4.55 | 0.01 |
|  |  | 2009 |  |
|  | High | Low | Dividends Declared Per Share |
| First Quarter | \$7.00 | \$4.01 | \$0.09 |
| Second Quarter | 6.49 | 4.50 | 0.09 |
| Third Quarter. . | 7.70 | 5.30 | 0.01 |
| Fourth Quarter . | 6.76 | 4.00 | 0.01 |

The following graph shows a five-year comparison of cumulative total returns for LNB Bancorp, the Standard \& Poor's 500 Stock Index ${ }^{\circ}$ and the Nasdaq Bank Index.

## COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN＊

Among LNB Bancorp，Inc．，The S\＆P 500 Index
And The NASDAQ Bank Index

＊$\$ 100$ invested on $12 / 31 / 05$ in stock or index．Including reinvestment of dividends．Fiscal year ending December 31.

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The graph shown above is based on the following data points：

|  | $12 / 05$ | $12 / 06$ | $12 / 07$ | $12 / 08$ | $12 / 09$ | $12 / 10$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| LNB Bancorp，Inc． | $\$ 100.00$ | $\$ 93.08$ | $\$ 89.16$ | $\$ 33.88$ | $\$ 29.01$ | $\$ 33.74$ |
| S\＆P 500 Index | 100.00 | 115.80 | 122.16 | 76.96 | 97.33 | 111.99 |
| NASDAQ Bank Index | 100.00 | 114.45 | 88.71 | 71.34 | 62.32 | 75.34 |

## Issuer Purchases of Equity Securities

The following table summarizes share repurchase activity for the quarter ended December 31，2010：

| $\underline{\text { Period }}$ | Total Number of Shares（or Units） Purchased | Average Price Paid Per Share（or Unit） | Total Number of Shares（or Units） Purchased as Part of Publicly Announced Plans or Programs | Maximum <br> Number of <br> Shares（or Units） that may yet be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { October 1, } 2010 \text { - October 31, } \\ & 2010 \end{aligned}$ | － | $\mathrm{n} / \mathrm{a}$ | － | 129，500 |
| November 1，2010－ November 30， 2010 | － | n／a | － | 129，500 |
| December 1， 2010 － <br> December 31， 2010 | 二 | $\underline{n} / \mathrm{a}$ | － | 129，500 |
| Total | 三 | $\underline{n} / \mathrm{a}$ | 二 | 129，500 |

On July 28，2005，the Corporation announced a share repurchase program of up to 5 percent，or about 332，000， of its common shares outstanding．Repurchased shares can be used for a number of corporate purposes，including the Corporation＇s stock option and employee benefit plans．The share repurchase program provides that share repurchases are to be made primarily on the open market from time－to－time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors，at the discretion of
management based upon market, business, legal and other factors. However, the terms of the Corporation's sale of $\$ 25.2$ million of its Series B Preferred Stock to the U.S. Treasury in conjunction with the CPP include limitations on the Corporation's ability to repurchase its common shares. For three years after the issuance or until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation will not be able to repurchase any of its common shares or preferred stock without, among other things, U.S. Treasury approval or the availability of certain limited exceptions, e.g., purchases in connection with the Corporation's benefit plans. Furthermore, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. As of December 31, 2010, the Corporation had repurchased an aggregate of 202,500 shares under this program.

## Item 6. Selected Financial Data

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 | 2008 | 2007 | 2006 |
|  | (Dollars in thousands except share and per share amounts and ratios) |  |  |  |  |  |
| Total interest income | \$ | \$ 51,372 | \$ 57,647 | \$ 58,328 | \$ 58,762 | \$ 49,242 |
| Total interest expense |  | 12,764 | 19,925 | 26,189 | 29,092 | 20,635 |
| Net interest income |  | 38,608 | 37,722 | 32,139 | 29,670 | 28,607 |
| Provision for Loan Losses |  | 10,225 | 19,017 | 6,809 | 2,255 | 2,280 |
| Other income |  | 10,290 | 10,182 | 11,213 | 10,362 | 9,514 |
| Net gain on sale of assets |  | 1,277 | 1,774 | 1,246 | 1,137 | 237 |
| Gain on extinguishment of debt |  | 2,210 | - | - | - | - |
| Other expenses |  | 35,569 | 35,330 | 34,281 | 31,751 | 28,985 |
| Income (loss) before income taxes. |  | 6,591 | $(4,669)$ | 3,508 | 7,163 | 7,093 |
| Income tax (benefit) |  | 1,226 | $(2,668)$ | 112 | 1,651 | 1,669 |
| Net income (loss). |  | 5,365 | $(2,001)$ | 3,396 | 5,512 | 5,424 |
| Preferred stock dividend and accretion |  | 1,276 | 1,256 | 91 | - | - |
| Net income (loss) available to common shareholders | \$ | \$ 4,089 | \$ (3,257) | \$ 3,305 | \$ 5,512 | \$ 5,424 |
| Cash dividend declared | \$ | \$ 304 | \$ 1,459 | \$ 3,940 | \$ 5,097 | \$ 4,641 |
| Per Common Share (1) |  |  |  |  |  |  |
| Basic earnings (loss) | \$ | 0.55 | \$ (0.45) | \$ 0.45 | \$ 0.79 | \$ 0.84 |
| Diluted earnings (loss) |  | 0.55 | (0.45) | 0.45 | 0.79 | 0.84 |
| Cash dividend declared |  | 0.04 | 0.20 | 0.54 | 0.72 | 0.72 |
| Book value per share. | \$ | 10.75 | \$ 10.84 | \$ 11.22 | \$ 11.33 | \$ 10.66 |
| Financial Ratios |  |  |  |  |  |  |
| Return on average assets |  | 0.46\% | (0.17)\% | 0.31\% | 0.58\% | 0.66\% |
| Return on average common equity |  | 4.97 | (1.86) | 4.09 | 7.06 | 7.89 |
| Net interest margin (FTE)(2) |  | 3.60 | 3.39 | 3.23 | 3.39 | 3.78 |
| Efficiency ratio |  | 70.18 | 70.37 | 76.12 | 76.41 | 76.03 |
| Period end loans to period end deposits |  | 83.04 | 82.68 | 87.23 | 87.94 | 87.60 |
| Dividend payout. |  | 7.28 | n/a | 120.00 | 91.14 | 85.78 |
| Average shareholders' equity to average assets |  | 9.32 | 9.00 | 7.67 | 8.15 | 8.39 |
| Net charge-offs to average loans |  | 1.62 | 1.46 | 0.38 | 0.41 | 0.27 |
| Allowance for loan losses to period end total loans |  | 1.99 | 2.34 | 1.45 | 1.04 | 1.16 |
| Nonperforming loans to period end total loans |  | 5.15 | 4.84 | 2.44 | 1.44 | 2.04 |
| Allowance for loan losses to nonperforming loans |  | 38.57 | 48.39 | 59.47 | 72.20 | 56.98 |
| At Year End |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 48,220 | \$ 26,933 | \$ 36,923 | \$ 23,523 | \$ 29,122 |
| Securities and interest-bearing deposits |  | 222,073 | 255,841 | 234,665 | 212,694 | 155,688 |
| Restricted stock |  | 5,741 | 4,985 | 4,884 | 4,704 | 3,293 |
| Loans held for sale |  | 5,105 | 3,783 | 3,580 | 4,724 | - |
| Gross loans |  | 812,579 | 803,197 | 803,551 | 753,598 | 628,333 |
| Allowance for loan losses |  | 16,136 | 18,792 | 11,652 | 7,820 | 7,300 |
| Net loans |  | 796,443 | 784,405 | 791,899 | 745,778 | 621,033 |
| Other assets. |  | 74,955 | 73,562 | 64,184 | 65,222 | 41,962 |
| Total assets |  | 1,152,537 | 1,149,509 | 1,136,135 | 1,056,645 | 851,098 |
| Total deposits. |  | 978,526 | 971,433 | 921,175 | 856,941 | 717,261 |
| Other borrowings |  | 59,671 | 64,582 | 96,905 | 106,932 | 57,249 |
| Other liabilities |  | 4,876 | 9,353 | 10,996 | 10,119 | 7,891 |
| Total liabilities |  | 1,043,073 | I,045,368 | 1,029,076 | 973,992 | 782,401 |
| Total shareholders' equity. |  | 109,464 | 104,141 | 107,059 | 82,653 | 68,697 |
| Total liabilities and shareholders' equity |  | 1,152,537 | \$1,149,509 | \$1,136,135 | \$1,056,645 | \$851,098 |

(1) Basic and diluted earnings (loss) per share are computed using the weighted-average number of shares outstanding during each year.
(2) Tax exempt income was converted to a fully taxable equivalent basis at a $34 \%$ statutory Federal income tax rate in 2006, 2007, 2008, 2009 and 2010.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary presents a discussion and analysis of the Corporation's financial condition and results of operations by its management ("Management"). The review highlights the principal factors affecting earnings and significant changes in the balance sheet for 2010, 2009 and 2008. Financial information for the prior five years is presented where appropriate. The objective of this financial review is to enhance the reader's understanding of the accompanying tables and charts, the consolidated financial statements, notes to the financial statements and financial statistics appearing elsewhere in the report. Where applicable, this discussion also reflects Management's insights of known events and trends that have or may reasonably be expected to have a material effect on the Corporation's operations and financial condition.

## Summary

Amid the challenges of slow economic growth and asset quality in Northeast Ohio, the Corporation grew its core business during 2010 and increased revenue while maintaining a solid balance sheet. This is the direct result of investments that were made in higher growth markets over the past several years. Total revenues, which include net interest income and noninterest income, increased $5.45 \%$ in 2010 compared to 2009 . Equally important was the Corporation's management of operating expenses which increased $\$ 293$, or $0.07 \%$, compared to 2009 . Higher costs related to loan collection and problem loan workout increased $\$ 369$ in comparison to 2009 and accounts for most of this increase. During 2010, the Corporation experienced an increase in credit cost as nonperforming loans increased and the valuation of the underlying collateral decreased, resulting in the recording of a provision for loan losses of $\$ 10,225$. With possible early signs of economic improvement in some sectors of the regional economy, the Corporation made strategic investments in business development personnel in late 2010 to take advantage of enhanced revenue opportunities in commercial and small business lending.

Net income for 2010 was $\$ 5,365$. Net income available to common shareholders was $\$ 4,089$, or $\$ 0.55$ per diluted common share. Net loss in 2009 was $\$ 2,001$. Net loss available to common shareholders was $\$ 3,257$, or $\$ 0.45$ per diluted common share in 2009 . Net income available to common shareholders was $\$ 3,305$, or $\$ 0.45$ per diluted common share in 2008. Earnings per diluted common share in 2010 were affected by the issuance of common shares in exchange for a potion of the Corporation's outstanding trust preferred securities as well as the dividends and discount accretion on preferred shares.

Net income as a percent of average assets in 2010 was $0.46 \%$. This compares to a net loss as a percentage of average assets of $0.17 \%$ in 2009 and a return of $0.31 \%$ in 2008 . Return on assets is one measurement of operating efficiency. As a percentage of average shareholders' equity this represents a return of $4.97 \%$ for 2010 compared to a loss of $1.86 \%$ in 2009 and a return of $4.09 \%$ in 2008. Return on shareholders' equity is a measure of how well the Corporation employs leverage to maximize the return on the capital it employs.

Net interest income grew $2.35 \%$ to $\$ 38,608$ in 2010 from $\$ 37,722$ in 2009 . Since the Corporation is highly dependent on net interest income for its revenue, maximizing net interest margin is a very important factor in the Corporation's financial performance. The net interest margin on a fully tax-equivalent (FTE) basis for 2010 was $3.60 \%$ versus $3.39 \%$ for 2009 . For most of 2010 the Corporation experienced weak loan demand as evidenced by a decrease in average portfolio loans of $1.11 \%$ over 2010. Average interest-bearing deposits in 2010 also decreased $2.67 \%$ in comparison to 2009 . Despite these decreases, the spread between the yield on portfolio loans and the cost of interest-bearing deposits increased 21 basis points during 2010.

Noninterest income for 2010 was $\$ 13,777$, an increase of $\$ 1,821$, or $15.23 \%$ compared to 2009 . Noninterest income was favorably impacted by a $\$ 2,210$ gain from the extinguishment of debt related to the Corporation's exchange of trust preferred securities for common shares during the third quarter of 2010 . The largest component of noninterest income is deposit and other service charges and fees which were $\$ 7,455$ and $\$ 7,253$ for 2010 and 2009, respectively. Deposit service charges decreased to $\$ 4,247$ for 2010 compared to $\$ 4,478$ for the prior year and were negatively impacted by federal legislation limiting overdraft fees on debit card transactions. Other service charges and fees, which include electronic banking and merchant service fees, increased $\$ 433$ over the prior year. Noninterest income derived from trust and investment management services decreased during 2010 compared to 2009 as a result of the Corporation's decision to exit the brokerage line of business mid-year. Market-based fees earned by the trust department remained relatively constant when compared to the prior year.

Noninterest expense was $\$ 35,569$ in 2010, compared to $\$ 35,330$ in 2009. Salaries and employee benefits increased $\$ 712$ compared to 2009 , mainly due to the hiring of loan workout staff and increased incentive compensation. Expenses related to the collection of delinquent loans and foreclosed properties increased significantly in 2010 compared to 2009 . The increase of $\$ 369$ in loan and collection expense is primarily the result of increased delinquencies and foreclosures due to the declining economic conditions. Other real estate owned expenses increased $\$ 230$ compared to 2009, mainly as a result of the higher number of properties transferred from the loan portfolio as a result of foreclosures throughout 2010. During 2009, FDIC assessments significantly increased in connection with higher standard maximum deposit insurance coverage limits and a special assessment of approximately $\$ 580$ that was imposed on the Corporation. Although 2010 operating expenses were higher compared to 2009, expense management continues to be a major area of focus for the Corporation.

Impacted by the downturn in the regional economy, average commercial loan portfolio balances decreased from $\$ 450,730$ for the year ended December 31, 2009 to $\$ 442,041$ for the year ended December 31, 2010. Average residential mortgage loan portfolio balances decreased from $\$ 87,362$ for the year ended December 31, 2009 to $\$ 72,327$ for the year ended December 31, 2010. This decrease is mainly attributable to the refinancing in the existing seasoned mortgage portfolio given the low interest rate environment and the Corporation's practice of selling new mortgage production into the secondary market. Home equity lines of credit and installment loans increased $3.34 \%$ and $4.38 \%$, respectively, in comparison to average portfolio balances for the year ended December 31, 2009. The overall yield on portfolio loans in 2010 was down 29 basis points from 2009 as a result of the lower interest rate environment. Average interest-bearing deposits for the year ended December 31, 2010 were down $2.67 \%$ in comparison to average interest-bearing deposits for the year ended December 31, 2009. The cost of deposits was down 71 basis points from 2009. The resulting net interest margin (FTE) was $3.60 \%$ for 2010 versus $3.39 \%$ for 2009.

Asset quality is one key factor which impacts financial performance, and the Corporation continues to manage credit risk aggressively. The Corporation recorded a loan loss provision of $\$ 10,225$ in 2010, in light of the continuing unpredictability of the economy, the continued decline in real estate values and risks inherent in the portfolio. The provision for loan loss was $\$ 19,017$ in 2009 and $\$ 6,809$ in 2008. The allowance for loan losses decreased to $\$ 16,136$ during 2010 compared to the same period in 2009 due to the charge-off of previously provided specific reserves where liquidation of collateral became the primary source of repayment. The allowance as a percentage of total loans decreased from $2.34 \%$ at December 31, 2009 to $1.99 \%$ at December 31, 2010. Net chargedoff loans for 2010 increased to $\$ 12,881$ from $\$ 11,877$ for 2009 and the ratio of charged-off loans to total loans increased to $1.62 \%$ for 2010 compared to $1.48 \%$ for 2009. Delinquent loans past due 30 to 89 days as a percentage of total loans was $0.87 \%$ at December 31, 2010. In 2010, the level of nonperforming loans increased over the prior year from $\$ 38,837$ at December 31, 2009 to $\$ 41,830$ at December 31, 2010, primarily due to an increase in nonperforming commercial real estate loans.

Since the ability to generate deposits is a key indication of the Corporation's ability to manage its liquidity needs and fund profitable asset growth, it is a significant measure of the success of the Corporation's business plan. As measured by the FDIC at June 30, 2010, the Corporation's market share of deposits in Lorain County was $22.25 \%$ compared to $23.64 \%$ in 2009. This compares to $18.82 \%$ five years ago. The Corporation continues to maintain strong market share in the city markets of Lorain, Elyria and Amherst, where the Corporation has a longtime presence, and is pleased with the performance of its newer offices in the eastern parts of Lorain county, as well as Summit county.

Table 1: Condensed Consolidated Average Balance Sheets
Interest, Rate, and Rate/ Volume differentials are stated on a Fully-Tax Equivalent (FTE) Basis.
Table 1 presents the condensed consolidated average balance sheets for the three years ended December 31, 2010, December 31, 2009 and December 31, 2008.

| 2010 |  |  | 2009 |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Rate | Average Balance | Interest | Rate | Average Balance | Interest | Rate |

Assets:

| U.S. Govt agencies and corporations. . . . . . | \$ 221,600 | \$ 7,220 | 3.26\% | \$ 244,556 | \$10,449 | 4.27\% | \$ 189,837 | \$ 8,528 | 4.49\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State and political subdivisions | 23,565 | 1,423 | 6.04 | 24,207 | 1,454 | 6.01 | 18,697 | 1,121 | 6.00 |
| Federal funds sold and short-term investments | 37,027 | 46 | 0.13 | 41,691 | 58 | 0.14 | 15,667 | 451 | 2.88 |
| Restricted stock | 5,532 | 269 | 4.86 | 4,961 | 247 | 4.97 | 4,796 | 258 | 5.38 |
| Commercial loans | 442,041 | 23,690 | 5.36 | 450,730 | 25,412 | 5.64 | 437,844 | 28,082 | 6.41 |
| Real estate mortgage loans. | 72,327 | 3,940 | 5.45 | 87,362 | 5,006 | 5.73 | 98,397 | 5,884 | 5.98 |
| Home equity lines of credit | 109,593 | 4,325 | 3.95 | 106,055 | 4,245 | 4.00 | 89,847 | 4,243 | 4.72 |
| Installment loans | 175,934 | 10,963 | 6.23 | 168,545 | 11,301 | 6.70 | 153,481 | 10,200 | 6.65 |
| Total Earning Assets | \$1,087,619 | \$51,876 | 4.77\% | \$1,128,107 | \$58,172 | 5.16\% | \$1,008,566 | \$58,767 | 5.83\% |
| Allowance for loan loss. | $(18,551)$ |  |  | $(14,851)$ |  |  | $(9,732)$ |  |  |
| Cash and due from banks | 17,904 |  |  | 17,711 |  |  | 20,520 |  |  |
| Bank owned life insurance | 16,756 |  |  | 16,058 |  |  | 15,560 |  |  |
| Other assets | 52,992 |  |  | 47,365 |  |  | 47,585 |  |  |
| Total Assets | \$1,156,720 |  |  | \$1,194,390 |  |  | \$1,082,499 |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |
| Consumer time deposits | \$ 466,583 | \$ 9,386 | 2.01\% | \$ 482,482 | \$14,271 | 2.96\% | \$ 395,686 | \$15,392 | 3.89 |
| Public time deposits | 83,818 | 551 | 0.66 | 84,761 | 1,683 | 1.99 | 63,652 | 2,554 | 4.01 |
| Brokered time deposits | - | - | - | 7,631 | 320 | 4.19 | 13,890 | 696 | 5.01 |
| Savings deposits | 87,082 | 157 | 0.18 | 80,063 | 177 | 0.22 | 82,276 | 504 | 0.60 |
| Money market accounts. | 91,255 | 369 | 0.40 | 109,354 | 580 | 0.53 | 113,968 | 2,111 | 1.85 |
| Interest-bearing demand | 137,543 | 246 | 0.18 | 125,790 | 348 | 0.28 | 122,527 | 1,049 | 0.86 |
| Short-term borrowings | 1,734 | 4 | 0.25 | 24,089 | 124 | 0.51 | 27,700 | 387 | 1.40 |
| FHLB advances | 42,941 | 1,272 | 2.96 | 45,425 | 1,481 | 3.26 | 62,341 | 2,322 | 3.72 |
| Trust preferred securities | 19,249 | 779 | 4.05 | 20,737 | 941 | 4.54 | 20,778 | 1,174 | 5.65 |
| Total Interest-Bearing Liabilities | \$ 930,205 | \$12,764 | 1.37\% | \$ 980,332 | \$19,925 | 2.03\% | \$ 902,818 | \$26,189 | 2.90\% |
| Noninterest-bearing deposits. | 112,787 |  |  | 95,730 |  |  | 87,302 |  |  |
| Other liabilities | 5,919 |  |  | 11,000 |  |  | 9,359 |  |  |
| Shareholders' Equity | 107,809 |  |  | 107,328 |  |  | 83,020 |  |  |
| Total Liabilities and Shareholders' Equity | $\underline{\underline{\$ 1,156,720}}$ |  |  | \$1,194,390 |  |  | \$1,082,499 |  |  |
| Net interest Income (FTE) |  | \$39,112 | 3.60\% |  | \$38,247 | $3.39 \%$ |  | \$32,578 | 3.23\% |
| Taxable Equivalent Adjustment . . |  |  | $\underline{(0.05)}$ |  |  | $\underline{(0.05)}$ |  | (439) | (0.04) |
| Net Interest Income Per Financial Statements. |  | \$38,608 |  |  | \$37,722 |  |  | \$32,139 |  |
| Net Yield on Earning Assets |  |  | 3.55\% |  |  | 3.34\% |  |  | 3.19\% |

## Results of Operations (Dollars in thousands except per share data)

## 2010 versus 2009 Net Interest Income Comparison

Net interest income, the Corporation's principal source of earnings, is the difference between interest income generated by earning assets (primarily loans and investment securities) and interest paid on interest-bearing funds (namely customer deposits and wholesale borrowings). Net interest income is affected by market interest rates on both earning assets and interest bearing liabilities, the level of earning assets being funded by interest bearing liabilities, noninterest-bearing liabilities, the mix of funding between interest bearing liabilities, noninterestbearing liabilities and equity, and the growth in earning assets.

Net interest income for the year ended December 31, 2010 was $\$ 38,608$ compared to $\$ 37,722$ for the year ended December 31, 2009. Total interest income was $\$ 51,372$ for 2010 compared to $\$ 57,647$ for 2009, a decrease of $\$ 6,275$. Total interest expense decreased $\$ 7,161$ for the year-ended December 31, 2010, from $\$ 19,925$ for 2009 to $\$ 12,764$ for 2010 . This resulted in an increase in net interest income of $\$ 886$ for 2010.

For the purpose of this remaining discussion, net interest income is presented on a FTE basis, to provide a comparison among all types of interest earning assets. That is, interest on tax-free securities and tax-exempt loans has been restated as if such interest were taxed at the statutory Federal income tax rate of $34 \%$ adjusted for the nondeductible portion of interest expense incurred to acquire the tax-free assets. Net interest income presented on a FTE basis is a non-GAAP financial measure widely used by financial services corporations. The FTE adjustment for full year 2010 was $\$ 504$ compared with $\$ 525$ in 2009.

Table 2 summarizes net interest income and the net interest margin for the three years ended December 31, 2010.

Table 2: Net Interest Income

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |
| Net interest income | \$38,608 | \$37,722 | \$32,139 |
| Tax equivalent adjustments | 504 | 525 | 439 |
| Net interest income (FTE) | \$39,112 | \$38,247 | \$32,578 |
| Net interest margin | 3.55\% | 3.34\% | 3.19\% |
| Tax equivalent adjustments | 0.05\% | 0.05\% | 0.04\% |
| Net interest margin (FTE) | 3.60\% | 3.39\% | 3.23\% |

The Corporation's net interest income on a fully tax equivalent basis was $\$ 39,112$ in 2010 , which compares to $\$ 38,247$ in 2009 . This follows an increase of $\$ 5,669$, or $17.40 \%$, between 2009 and 2008 . The net interest margin, which is determined by dividing tax equivalent net interest income by average earning assets, was $3.60 \%$ in 2010 , an increase of 21 basis points from 2009. This follows an increase of 16 basis points for 2009 compared to 2008.

The growth in net interest income in 2010 was largely driven by lower funding cost due to lower market interest rates. Interest expense ended 2010 at $\$ 12,764$ compared to $\$ 19,925$ in 2009 as the cost of funds dropped by 66 basis points over this period. Interest income on a fully tax equivalent basis totaled $\$ 51,876$ for 2010 compared to $\$ 58,172$ in 2009 , a decline of $\$ 6,296$, or $10.82 \%$. The decline in interest income was primarily a result of a lower yield on earning assets due to lower market interest rates and the overall decline in average earning assets which decreased $\$ 40,488$, or $3.59 \%$, to $\$ 1,087,619$ in 2010 as compared to $\$ 1,128,107$ in 2009.

Average loans decreased $\$ 12,797$, or $1.57 \%$, to $\$ 799,895$ in 2010 as compared to $\$ 812,692$ in 2009. Investment securities, both taxable and tax-free, decreased $\$ 23,598$ to $\$ 245,165$ in 2010 compared to $\$ 268,763$ in 2009 as well as Federal funds sold which decreased $\$ 4,664$ over the same period. The decline in average loans was mainly attributable to the real estate mortgage and commercial loan portfolios which decreased $\$ 15,035$ and $\$ 8,689$, respectively. Offsetting these declines were increases in the installment loan portfolio of $\$ 7,389$ and home equity loans of $\$ 3,538$.

Although average interest-bearing deposits decreased by $\$ 23,800$, or $2.67 \%$, average noninterest-bearing deposits increased $\$ 17,057$, or $17.82 \%$ during 2010 , resulting in a decline in total average deposits of $\$ 6,743$ compared to 2009. The decrease in average interest-bearing deposits was mainly a result of a decrease in average consumer time deposits of $\$ 15,899$, or $3.30 \%$, as well as a decrease of $\$ 18,099$, or $16.55 \%$, in average money market demand accounts. These decreases were offset by increases in interest-bearing demand and savings accounts of $\$ 11,753$ and $\$ 7,019$, respectively. The Bank uses FHLB advances and brokered time deposits as alternative wholesale funding sources. The use of alternative funding sources decreased $\$ 10,115$, or $19.06 \%$, during 2010 in comparison to 2009. While brokered time deposits have become an important and comparably priced substitute for FHLB advances as they require no collateralization compared to FHLB advances which require collateral in the form of real estate mortgage loans and securities, there were no outstanding brokered time deposits at the end of 2010 or 2009.

Net interest income may also be analyzed by segregating the volume and rate components of interest income and interest expense. Table 3 presents an analysis of increases and decreases in interest income and expense due to changes in volume (changes in the balance sheet) and rate (changes in interest rates) during the two years ended December 31, 2010. Changes that are not due solely to either a change in volume or a change in rate have been allocated proportionally to both changes due to volume and rate. The table is presented on a tax-equivalent basis.

Table 3: Rate/Volume Analysis of Net Interest Income (FTE)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) in Interest Income/Expense in 2010 over 2009 |  |  | Increase (Decrease) in Interest Income/Expense in 2009 over 2008 |  |  |
|  | Volume | Rate | Total | Volume | Rate | Total |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Govt agencies and corporations | \$ (748) | \$ $\mathbf{2}, \mathbf{4 8 1}$ ) | \$(3,229) | \$2,339 | \$ (415) | \$ 1,924 |
| State and political subdivisions | (39) | 8 | (31) | 331 | 2 | 333 |
| Federal funds sold and short-term investments . | (6) | (6) | (12) | 36 | (429) | (393) |
| Restricted stock. | 28 | (6) | 22 | 8 | (22) | (14) |
| Commercial loans | (466) | $(1,256)$ | $(1,722)$ | 727 | $(3,397)$ | $(2,670)$ |
| Real estate mortgage loans | (820) | (246) | $(1,066)$ | (633) | (245) | (878) |
| Home equity lines of credit | 140 | (60) | 80 | 649 | (647) | 2 |
| Installment loans | 460 | (798) | (338) | 1,010 | 91 | 1,101 |
| Total Interest Income | (1,451) | $(4,845)$ | $(6,296)$ | 4,467 | $(5,062)$ | (595) |
| Consumer time deposits. | (320) | $(4,565)$ | $(4,885)$ | 2,567 | $(3,688)$ | $(1,121)$ |
| Public time deposits | (6) | $(1,126)$ | $(1,132)$ | 419 | $(1,290)$ | (871) |
| Brokered time deposits | (320) | - | (320) | (262) | (114) | (376) |
| Savings deposits | 13 | (33) | (20) | (5) | (322) | (327) |
| Money market accounts | (73) | (138) | (211) | (24) | $(1,507)$ | $(1,531)$ |
| Interest bearing demand | 21 | (123) | (102) | 9 | (710) | (701) |
| Short-term borrowings. | (55) | (65) | (120) | (19) | (244) | (263) |
| FHLB advances. | (74) | (135) | (209) | (552) | (289) | (841) |
| Trust preferred securities | (60) | (102) | (162) | (2) | (231) | (233) |
| Total Interest Expense | (874) | $(6,287)$ | $(7,161)$ | 2,131 | $(8,395)$ | $(6,264)$ |
| Net Interest Income (FTE). | \$ (577) | 1,442 | \$ 865 | \$2,336 | \$3,333 | \$ 5,669 |

Total interest income on a fully tax equivalent basis was $\$ 51,876$ in 2010 as compared to $\$ 58,172$ in 2009 , a decrease of $\$ 6,296$, or $10.82 \%$. The decrease was attributable to a decline in volume of $\$ 1,451$ and a decrease of $\$ 4,845$ attributable to rate, when comparing 2010 to 2009. Of the $\$ 1,451$ decrease due to volume, loans accounted for $\$ 686$ and investment securities and Federal funds sold accounted for $\$ 793$. Commercial loans by their structure
are the group of assets most sensitive to interest rates accounting for $\$ 1,256$ of the change in interest income due to rate. Total interest expense was $\$ 12,764$ in 2010 compared to $\$ 19,925$ in 2009. This is a decrease of $\$ 7,161$, or $35.94 \%$. Interest expense decreased $\$ 874$ attributable to volume and $\$ 6,287$ as a result of a decline in rates. Time deposits, both consumer and public funds, had a significant impact on rate as existing accounts renewed at the lower market interest rates.

Although difficult to isolate, changing customer preferences and competition impact the rate and volume factors. Deposits are more sensitive to falling interest rates than loans, resulting in an increase in net interest income due to rate. While experiencing a decline in both loans and deposits in 2010, deposits declined at a faster rate than loans. As a result, net interest income from volume decreased. The effect of changes in both rate and volume was an increase of $\$ 865$ during 2010 in net interest income.

## 2009 versus 2008 Net Interest Income Comparison

The Corporation's net interest income on a fully tax equivalent basis was $\$ 38,247$ in 2009 , which compares to $\$ 32,578$ in 2008. The net interest margin was $3.39 \%$ in 2009 , or an increase of 16 basis points from 2008. This increase was primarily the result of a lower funding cost due to lower market interest rates.

Total interest income on a fully tax equivalent basis was $\$ 58,172$ in 2008 as compared to $\$ 58,767$ in 2008. This is a decrease of $\$ 595$ or $1.01 \%$. An increase of $\$ 4,473$ attributable to volume was offset by a decrease of $\$ 5,068$ attributable to rate when comparing 2009 to 2008 . Of the $\$ 4,473$ increase due to volume, loans accounted for $\$ 1,753$ and investment securities and Federal funds sold accounted for $\$ 2,270$ as increases in funding exceeded loan growth. Total interest expense was $\$ 19,925$ in 2009 compared to $\$ 26,189$ in 2008 . This is a decrease of $\$ 6,264$, or $23.92 \%$. Interest expense increased $\$ 2,131$ attributable to volume, but was offset $\$ 8,395$ as a result of decline in rates. Time deposits, both consumer and public funds, had a significant impact on both volume and rate as new accounts grew and existing accounts renewed at the lower market interest rates. While experiencing growth in loans and deposits in 2009 , deposits grew at a faster rate than loans. As a result, net interest income from volume increased. The effect of changes in both rate and volume was in increase of $\$ 5,669$ during 2009 in net interest income.

Average earning assets increased $\$ 119,541$, or $11.85 \%$, to $\$ 1,128,107$ in 2009 as compared to $\$ 1,008,566$ for the same period of 2008 . Average loans increased $\$ 33,123$, or $4.25 \%$, to $\$ 812,692$ in 2009 as compared to $\$ 779,569$ in 2008. Loan growth in all areas of the portfolio except real estate mortgage loans contributed to the average increase of $\$ 33,123$, with an increase in the commercial loan portfolio of $\$ 12,886$, an increase in installment loans of $\$ 15,064$, an increase in home equity loans of $\$ 16,208$, offset by a decrease of $\$ 11,035$ in real estate mortgage loans. The increase in average loans was primarily funded with $\$ 106,510$ of deposit growth. During 2009, average consumer time deposits increased $\$ 86,796$ compared to 2008 as well as public time deposits which increased $\$ 21,109$ compared to 2008 . Noninterest-bearing deposits increased in 2009 by $\$ 8,428$, or $9.65 \%$, offset by a decrease in money market accounts of $\$ 4,614$, or $4.22 \%$. The use of alternative funding sources decreased $\$ 20,527$, or $22.80 \%$, during 2009 in comparison to 2008 .

## Noninterest Income

Table 4: Details of Noninterest Income

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | $\begin{gathered} 2010 \text { versus } \\ 2009 \end{gathered}$ | $\begin{aligned} & 2009 \text { versus } \\ & 2008 \end{aligned}$ |
|  | (Dollars in thousands) |  |  |  |  |
| Investment and trust services | \$ 1,797 | \$ 1,919 | \$ 1,908 | (6.36) \% | 0.58\% |
| Deposit service charges | 4,247 | 4,478 | 4,760 | (5.16)\% | (5.92)\% |
| Electronic banking fees | 3,208 | 2,775 | 2,710 | 15.60\% | 2.40\% |
| Income from bank owned life insurance | 709 | 693 | 979 | 2.31\% | (29.21)\% |
| Other income. | 329 | 315 | 856 | 4.44\% | (63.20)\% |
| Total fees and other income | 10,290 | 10,180 | 11,213 | 1.08\% | (9.21)\% |
| Securities gains, net | 393 | 690 | 538 | (43.04)\% | 28.25\% |
| Gain on sale of loans | 1,000 | 1,146 | 797 | (12.74)\% | 43.79\% |
| Loss on sale of other assets, net | (116) | (60) | (89) | 93.33\% | (32.58)\% |
| Gain on extinguishment of debt | 2,210 | - | - | NM | NM |
| Total noninterest income | \$13,777 | \$11,956 | \$12,459 | 15.23\% | (4.04)\% |

## 2010 vs 2009 Noninterest Income Comparison

Generation of noninterest income is important to the long-term success of the Corporation. Total noninterest income was $\$ 13,777$ in 2010 compared to $\$ 11,956$ in 2009 . This was an increase of $\$ 1,821$, or $15.23 \%$. This increase is mainly attributable to a $\$ 2,210$ gain from the extinguishment of debt related to the Corporation's exchange of trust preferred securities for common shares during the third quarter of 2010 . Total fees and other income, which consists of noninterest income before gains and losses, was $\$ 10,290$ in 2010 as compared to $\$ 10,180$ in 2009 . This was an increase of $\$ 110$, or $1.08 \%$.

Deposit service charges, which consist largely of overdraft, stop payment and return item fees, amounted to $\$ 4,247$ during 2010 and were negatively impacted by federal legislation limiting overdraft fees on debit card transactions. Electronic banking fees include debit, ATM and merchant services and were $\$ 3,208$ during 2010, an increase of $\$ 433$, or $15.60 \%$ compared to 2009.

Noninterest income from investment and trust services decreased in 2010 due to management's decision to exit the brokerage line of business mid-year. Trust and investment management fees decreased $\$ 122$, or $6.36 \%$, during 2010 in comparison to 2009 . Net trust fees, which are primarily based on market valuation, remained relatively constant for 2010 compared to the same period of 2009. Due to the Corporation's discontinuance of its brokerage services, brokerage fee income was $\$ 163$ in 2010 compared to $\$ 242$ in 2009.

During 2010, income from bank owned life insurance increased $\$ 16$, or $2.31 \%$, in comparison to 2009 . Other income was $\$ 329$ in 2010 as compared to $\$ 315$ in 2009. Other income consists of miscellaneous fees such as safe deposit box rentals and fees, gift card income and other miscellaneous income. Also included in other income are servicing fees from sold loans. The Corporation retains the servicing rights for both sold mortgage loans and indirect auto loans. Net servicing fee income for 2010 increased $\$ 189$ compared to 2009.

The Corporation originates residential mortgage loans and indirect auto loans in the normal course of business. In managing its interest rate risk, fixed rate and adjustable rate mortgage loans are sold into the secondary market with the Corporation retaining servicing. Given the low interest rate environment, mortgage loan activity increased significantly in 2010 due largely to the number of customers refinancing existing mortgages. As a result, the gains on the sale of mortgages during 2010 were $\$ 705$ compared to $\$ 672$ for 2009 . In addition, the Corporation originates indirect auto loans for a niche market of high quality loans. A portion of these loans are booked to the Corporation's portfolio and the remainder is sold to a number of other financial institutions with servicing retained by the Corporation. The gain on the sale of indirect auto loans was $\$ 295$ for 2010 , compared to $\$ 474$ for 2009.

During 2010, available-for-sale securities which were due to be called or mature during the year were assessed and, in some cases, sold and replaced with purchases of primarily mortgage-backed securities and some agency securities. Because of the lower interest rate environment, the interest rates available on mortgage-backed securities made these securities more attractive to holders than agency securities. Prior to the decline in interest rates, agency securities had been producing a similar yield to mortgage-backed securities, but without the prepayment option and the longer term to maturity. The Corporation sold approximately $\$ 15,006$ of its available-for-sale securities prior to call or maturity in order to reinvest the proceeds in other securities before any further interest rate cuts reduced the yield on securities available for purchase. Gains on the sale of available-for-sale securities and trading securities were $\$ 393$ during 2010.

## 2009 vs 2008 Noninterest Income Comparison

Total noninterest income was $\$ 11,956$ in 2009 as compared to $\$ 12,459$ in 2008 . This was a decrease of $\$ 503$, or $4.04 \%$. Total fees and other income, which consists of noninterest income before gains and losses was $\$ 10,180$ in 2009 compared to $\$ 11,213$ in 2008 . This was a decrease of $\$ 492$, or $4.75 \%$.

Trust and investment management fees slightly increased \$11, or $0.58 \%$, during 2009 in comparison to 2008. Net trust fees decreased $\$ 21$, or $1.22 \%$, in 2009 from the same period in 2008 . During 2009, the fee-assessed trust accounts were increased to offset the effect of lower market valuations. In 2009, the Corporation added resources and focus to grow its investment services as a result, brokerage fee income was $\$ 242$ in 2009 , in comparison to $\$ 207$ in 2008. Subsequently, the Corporation decided to exit the brokerage line of business due to lack of growth in 2009 and 2010 .

Overall, deposit service charges and electronic banking fees decreased $2.90 \%$ to $\$ 7,253$ in 2009 , compared to $\$ 7,470$ in 2008 . The Corporation experienced a decrease in the number of overdrawn accounts as customers challenged by the economy managed their accounts more closely. This trend also appeared to be indicative of the uncertainty related to new legislation effective in the second half of 2010 related to overdrafts. Although the Corporation charged a fee to business accounts during the later part of 2009 to recapture a portion of the Corporation's FDIC assessments, fee income from deposit service charges declined during 2009. Electronic banking fees were $\$ 2,775$ during 2009.

During 2009, income from bank owned life insurance decreased $\$ 286$, or $29.21 \%$, in comparison to 2008. During 2008, $\$ 216$ was received for the redemption of a bank owned life insurance policy. Other income was $\$ 315$ in 2009 compared to $\$ 856$ in 2008 . This was a decrease of $\$ 541$, or $63.21 \%$. During 2008, a mandatory redemption of VISA stock resulted in additional income of $\$ 460$. Net servicing fee income for 2009 decreased $\$ 104$ compared to 2008 primarily due to a temporary impairment charge of $\$ 96$ recorded for mortgage servicing rights as of December 31, 2009. Gains on the sale of mortgage and indirect auto loans during 2009 were $\$ 672$ and $\$ 474$, respectively.

## Noninterest Expense

Table 5: Details on Noninterest Expense

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2010 versus 2009 | 2009 versus 2008 |
|  |  | (Dollars in thousands) |  |  |  |
| Salaries and employee benefits | \$15,854 | \$15,142 | \$15,255 | 4.70\% | (0.74)\% |
| Furniture and equipment | 3,550 | 4,344 | 3,950 | (18.28)\% | 9.97\% |
| Net occupancy | 2,355 | 2,354 | 2,386 | 0.04\% | (1.34)\% |
| Outside services. | 2,182 | 2,459 | 2,490 | (11.26)\% | (1.24)\% |
| Marketing and public relations | 1,065 | 961 | 987 | 10.82\% | (2.63)\% |
| Supplies, postage and freight | 1,225 | 1,260 | 1,468 | (2.78)\% | (14.17)\% |
| Telecommunications. | 802 | 813 | 850 | (1.35)\% | (4.35)\% |
| Ohio franchise tax | 1,113 | 908 | 895 | 22.58\% | 1.45\% |
| FDIC assessments | 2,241 | 2,622 | 722 | (14.53)\% | 263.16\% |
| Other real estate owned | 597 | 367 | 1,070 | 62.67\% | (65.70)\% |
| Electronic banking expenses. | 873 | 800 | 932 | 9.13\% | (14.16)\% |
| Other charge-offs and losses. | 274 | 301 | 389 | (8.97)\% | (22.62)\% |
| Loan and collection expense. | 1,715 | 1,346 | 908 | 27.41\% | 48.24\% |
| Other expense | 1,723 | 1,653 | 1,979 | 4.23\% | (16.47)\% |
| Total noninterest expense | \$35,569 | \$35,330 | \$34,281 | 0.68\% | 3.06\% |

## 2010 versus 2009 Noninterest Expense Comparison

Noninterest expense was $\$ 35,569$ in 2010 compared to $\$ 35,330$ in 2009 . This is an increase of $\$ 239$, or $0.68 \%$. Management continues to focus on increasing efficiencies while controlling operating expenses. For 2010, noninterest expense equaled $3.07 \%$ of average assets compared to $2.96 \%$ for 2009 . Salaries and employee benefits increased $\$ 712$ compared to 2009, mainly as a result of strategic investments in personnel in the second half of 2010 designed to take advantage of enhanced revenue opportunities in commercial and small business lending. Expenses related to the collection of delinquent loans and foreclosed properties increased significantly compared to 2009. The increase of $\$ 369$ in loan and collection expense is primarily the result of increased delinquencies and foreclosures due to the declining economic conditions throughout 2009 and 2010. Offsetting these increases were declines in furniture and equipment expense and FDIC assessments of $\$ 794$ and $\$ 381$, respectively, compared to 2009. The decrease in furniture and equipment expense is mainly attributable to cost savings realized as a result of the consolidation of data processing servicing centers. During 2009, FDIC assessments significantly increased in connection with higher standard maximum deposit insurance coverage limits and a special assessment of approximately $\$ 580$ was imposed on the Corporation.

## 2009 versus 2008 Noninterest Expense Comparison

Noninterest expense was $\$ 35,330$ in 2009 compared to $\$ 34,281$ in 2008. This is an increase of $\$ 1,049$, or $3.06 \%$. The largest increase in noninterest expense was FDIC insurance assessments which increased $\$ 1,900$ in 2009 over the prior year. Excluding the $\$ 1,900$ increase in FDIC assessments, noninterest expense was down $2.54 \%$ compared to 2008. Management continues to focus on increasing efficiencies while controlling operating expenses. For 2009 , noninterest expense equaled $2.96 \%$ of average assets compared to $3.17 \%$ for 2008.

Salaries and benefits totaled $\$ 15,142$ in 2009 compared to $\$ 15,225$ in 2008. A net reduction in the workforce and managing health care cost through wellness programs helped contribute to the savings. Furniture and equipment expense increased $\$ 394$ or $9.97 \%$ compared to 2008 , the increase resulted from new electronic services available to customers along with an increase in data processing costs. As the weakness of the economy continued and delinquencies increased, the Corporation experienced an increase of $\$ 438$ in loan and collection expense, which
includes related legal costs. These costs were offset by a $\$ 703$ decline in other real estate owned expense on a year over year basis.

## 2010 versus 2009 Income taxes

The Corporation recognized tax expense of $\$ 1,226$ during 2010 compared to a tax benefit of $\$ 2,668$ for 2009. The Corporation's effective tax rate was $18.60 \%$ for 2010 . Included in net income for 2010 was $\$ 1,678$ of nontaxable income, including $\$ 586$ related to life insurance policies and $\$ 1,092$ of tax-exempt investment and loan interest income. After considering the tax-exempt income and relatively small nondeductible expenses, income subject to tax is significantly less than income before income tax expense. The new market tax credit generated by North Coast Community Development Corporation (NCCDC), a wholly-owned subsidiary of the Bank, also had a significant impact on income tax expense and contributes to a lower effective tax rate for the Corporation. On December 29, 2003, NCCDC received official notification of a new market tax credit award. Over the remaining nine years of the award, it is expected that projects will be financed, with the intent of improving the overall economic conditions in Lorain County and generating additional interest income through the funding of qualified loans to these projects and tax credits for the Corporation. The Corporation had total qualified investments in NCCDC of $\$ 9,000$ at December 31, 2010 and December 31, 2009, generating a tax credit of $\$ 536$ and $\$ 530$, respectively. Investment tax credit for the first three years is $5 \%$, and $6 \%$ for the next four for each layer added.

## 2009 versus 2008 Income taxes

The Corporation recognized a tax benefit of $\$ 2,668$ during 2009 compared to income tax expense of $\$ 112$ for 2008. Included in net income for 2009 was $\$ 1,712$ of nontaxable income, including $\$ 576$ related to life insurance policies and $\$ 1,136$ of tax-exempt investment and loan interest income. After considering the tax-exempt income and relatively small nondeductible expenses, income subject to tax is significantly less than income before income tax expense. The Corporation had total qualified investments in NCCDC of $\$ 9,000$ at December 31, 2009 and $\$ 8,620$ at December 31, 2008, generating a tax credit of $\$ 530$ and $\$ 476$, respectively.

## Financial Condition

## Overview

The Corporation's total assets at December 31, 2010 were $\$ 1,152,537$ compared to $\$ 1,149,509$ at December 31,2009 . This is an increase of $\$ 3,028$, or $0.26 \%$. Total securities decreased $\$ 33,757$, or $13.21 \%$, over December 31, 2009. Portfolio loans increased by $\$ 9,382$, or $11.68 \%$, from December 31, 2009. Total deposits at December 31, 2010 were $\$ 978,526$ compared to $\$ 971,433$ at December 31, 2009. Total interest-bearing liabilities were $\$ 1,038,197$ at December 31, 2010 compared to $\$ 1,036,015$ at December 31, 2009.

## Securities

The distribution of the Corporation's securities portfolio at December 31, 2010 and December 31, 2009 is presented in Note 5 to the Consolidated Financial Statements contained within this Form 10-K. The Corporation continues to employ the securities portfolio to manage the Corporation's interest rate risk and liquidity needs. Currently, the entire portfolio consists of available for sale securities which are comprised of $25.28 \%$ U.S. Government agencies, $43.27 \%$ U.S. agency mortgage backed securities, $20.52 \%$ U.S. collateralized mortgage obligations and $10.93 \%$ municipal securities. This compares to $18.30 \%$ U.S. Government agencies, $51.54 \%$ U.S. agency mortgaged backed securities, $20.83 \%$ U.S. collateralized mortgage obligations and $9.33 \%$ municipal securities as of December 31, 2009. Given the current economic environment, the increase in U.S. government agencies as well as the decrease in U.S. mortgage backed securities was intentional as Management strives to obtain a more balanced portfolio between mortgage backed securities and agencies.

At December 31, 2010 the available for sale securities portfolio had unrealized gains of $\$ 6,410$ and unrealized losses of $\$ 1,139$. The unrealized losses represent $0.53 \%$ of the total amortized cost of the Corporation's available for sale securities. An analysis was performed for available for sale securities which identified no securities with an unrealized loss position for greater than twelve months. Available for sale securities with an unrealized loss position
for less than twelve months totaled $\$ 1,139$ at December 31, 2010. The unrealized gains and losses at December 31, 2009 were $\$ 7,017$ and $\$ 418$, respectively. See Note 5 (Securities) for further detail.

Tables 6 and 7 present the maturity distribution of securities and the weighted average yield for each maturity range for the year ended December 31, 2010.

Table 6: Maturity Distribution of Available for Sale Securities at Amortized Cost

|  | $\begin{gathered} \text { From } 1 \text { to } 5 \\ \text { Years } \\ \hline \end{gathered}$ | $\begin{gathered} \text { From } 5 \text { to } 10 \\ \text { Years } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { After } \\ & 10 \text { Years } \\ & \hline \end{aligned}$ | At December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations | \$30,192 | \$11,064 | \$ 14,983 | \$ 56,239 | \$ 45,142 | \$ 46,418 |
| Mortgage backed securities | - | 30,465 | 61,328 | 91,793 | 122,586 | 123,891 |
| Collateralized mortgage obligations. . . . . . . . | 880 | 4,190 | 39,227 | 44,297 | 50,122 | 26,827 |
| State and political subdivisions. | 4,283 | 11,269 | 8,573 | 24,125 | 22,588 | 21,969 |
| Total securities available for sale . | \$35,355 | \$56,988 | \$124,111 | \$216,454 | \$240,438 | \$219,105 |

Table 7: The Weighted Average Yield for Each Range of Maturities of Securities

|  | $\begin{gathered} \text { From } 1 \text { to } 5 \\ \text { Years } \\ \hline \end{gathered}$ | From 5 to 10 Years | After <br> 10 Years | At December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2010 | 2009 | 2008 |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations . | 1.45\% | 3.81\% | 1.17\% | 1.84\% | 3.07\% | 4.55\% |
| Mortgage backed securities | - | 3.35 | 4.73 | 4.27 | 4.91 | 5.27 |
| Collateralized mortgage obligations . . . . . . . | 4.43 | 4.61 | 4.07 | 4.12 | 4.75 | 5.20 |
| State and political subdivisions(1) | 6.00 | 6.79 | 6.18 | 6.43 | 6.46 | 6.24 |
| Total securities available for sale | $\underline{2.07 \%}$ | $\underline{\underline{2.25}} \%$ | $\underline{\underline{4.19 \%}}$ | 3.85\% | 4.68\% | 5.20\% |

(1) Yields on tax-exempt obligations are computed on a tax equivalent basis based upon a $34 \%$ statutory Federal income tax rate.

## Loans

The detail of loan balances are presented in Note 7 to the Consolidated Financial Statements contained within this Form 10-K.

Total portfolio loans at December 31, 2010 were $\$ 812,579$. This is an increase of $\$ 9,382$, or $1.17 \%$ over December 31, 2009. At December 31, 2010, commercial loans represented $56.32 \%$, and real estate mortgage loans represented $9.61 \%$ of total portfolio loans. Consumer loans, consisting of installment loans and home equity loans, comprised $34.07 \%$ of total portfolio loans.

Loan balances and loan mix are presented by type for the five years ended December 31, 2010 in Table 8.

Table 8: Loan Portfolio Distribution

|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (Dollars in thousands) |  |  |  |  |
| Commercial | \$447,346 | \$452,341 | \$450,081 | \$433,081 | \$374,055 |
| Real estate mortgage | 65,557 | 77,204 | 96,241 | 100,419 | 99,182 |
| Home equity lines of credit. | 109,501 | 108,921 | 100,873 | 80,049 | 70,028 |
| Purchased installment | - | - | - | - | 43,019 |
| Installment | 190,175 | 164,731 | 156,356 | 140,049 | 42,049 |
| Total Loans | 812,579 | 803,197 | 803,551 | 753,598 | 628,333 |
| Allowance for loan losses | $(16,136)$ | (18,792) | $(11,652)$ | $(7,820)$ | $(7,300)$ |
| Net Loans. | \$796,443 | \$784,405 | \$791,899 | \$745,778 | \$621,033 |


|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
| Loan Mix Percent |  |  |  |  |  |
| Commercial | 55.05\% | 56.32\% | 56.01\% | 57.47\% | 59.53\% |
| Real Estate Mortgage | 8.07\% | 9.61\% | 11.98\% | 13.33\% | 15.78\% |
| Home Equity lines of credit | 13.48\% | 13.56\% | 12.55\% | 10.62\% | 11.15\% |
| Purchased installment | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 6.85\% |
| Installment | 23.40\% | 20.51\% | 19.46\% | 18.58\% | 6.69\% |
| Total Loans | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |

Commercial loans were $\$ 447,346$ at December 31, 2010. This was a decrease of $\$ 4,995$, or $1.10 \%$, over December 31, 2009. Commercial loans are primarily made to local businesses in the form of lines-of-credit, equipment or plant facilities.

Consumer loans are made to borrowers mainly on secured terms. Consumer loans increased $\$ 26,024$, or $9.51 \%$, in comparison to December 31, 2009. Since the acquisition of Morgan Bank in 2007, consumer loans previously purchased from Morgan Bank, N.A, are included with installment loans. Home Equity lines of credit increased $\$ 580$ when compared to December 31,2009 and $\$ 8,268$ when compared to December 31, 2008.

Real estate mortgages are primarily adjustable rate 1-4 family mortgage loans and construction loans made to individuals. The Corporation generally requires a loan-to-value ratio of $80 \%$ or private mortgage insurance for loan-to-value ratios in excess of $80 \%$ for real estate mortgages. Construction loans comprised $\$ 1,382$ of the $\$ 65,557$ real estate mortgage loan portfolio at December 31, 2010. At December 31, 2010 mortgage loans decreased $\$ 11,647$, or $15.09 \%$, in comparison to December 31,2009 . The Corporation continues to sell new loan production when there is a favorable interest rate environment coupled with the level of refinancing in the market place.

Loans held for sale, and not included in portfolio loans, were $\$ 5,105$ at December 31, 2010. Mortgage loans represented $79.12 \%$ and installment loans represented $20.88 \%$ of loans held for sale. There were no commercial loans held for sale at December 31, 2010.

Table 9 shows the amount of commercial loans outstanding as of December 31, 2010 based on the remaining scheduled principal payments or principal amounts repricing in the periods indicated. Amounts due after one year which are subject to more frequent repricing are included in the due in one year or less classification.

## Table 9: Commercial Loan Maturity and Repricing Analysis

$\frac{\text { December 31, 2010 }}{(D o l l a r s ~ i n ~ t h o u s a n d s) ~}$

## Provision and Allowance for Loan Losses

The allowance for loan losses is maintained by the Corporation at a level considered by Management to be adequate to cover probable credit losses inherent in the loan portfolio. The amount of the provision for loan losses charged to operating expenses is the amount necessary, in the estimation of Management, to maintain the allowance for loan losses at an adequate level. Management determines the adequacy of the allowance based upon past experience, changes in portfolio size and mix, relative quality of the loan portfolio and the rate of loan growth, assessments of current and future economic conditions and information about specific borrower situations, including their financial position and collateral values, and other factors, which are subject to change over time. While Management's periodic analysis of the allowance for loan losses may dictate portions of the allowance be allocated to specific problem loans, the entire amount is available for any loan charge-offs that may occur. Table 10 presents the detailed activity in the allowance for loan losses and related charge-off activity for the five years ended 2010.

Table 10: Analysis of Allowance for Loan Losses

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (Dollars in thousands) |  |  |  |  |
| Balance at beginning of year | \$ 18,792 | \$ 11,652 | \$ 7,820 | \$7,300 | \$ 6,622 |
| Charge-offs: |  |  |  |  |  |
| Commercial | $(10,015)$ | $(7,528)$ | $(2,305)$ | $(2,179)$ | $(1,120)$ |
| Real estate mortgage. | $(1,491)$ | $(1,338)$ | (275) | (304) | (171) |
| Home equity lines of credit. | $(1,091)$ | $(1,651)$ | (467) | (61) | (81) |
| Purchased installment | - | - | - | (37) | (69) |
| Installment | (809) | $(1,741)$ | (856) | (495) | (347) |
| DDA Overdrafts | (219) | (219) | (265) | (256) | (240) |
| Total charge-offs | $(13,625)$ | $(12,477)$ | $(4,168)$ | $(3,332)$ | $(2,028)$ |
| Recoveries: |  |  |  |  |  |
| Commercial | 244 | 252 | 920 | 150 | 153 |
| Real estate mortgage. | 30 | 12 | 21 | 21 | 9 |
| Home equity lines of credit. | 39 | 24 | 10 | 25 | - |
| Installment | 363 | 266 | 186 | 249 | 150 |
| DDA Overdrafts | 68 | 46 | 54 | 54 | 114 |
| Total Recoveries | 744 | 600 | 1,191 | 499 | 426 |
| Net Charge-offs | (12,881) | $(11,877)$ | $(2,977)$ | $(2,833)$ | $(1,602)$ |
| Provision for loan losses | 10,225 | 19,017 | 6,809 | 2,255 | 2,280 |
| Allowance from merger | - | - | - | 1,098 | - |
| Balance at end of year | \$ 16,136 | $\underline{\text { \$ 18,792 }}$ | $\underline{\underline{\$ 11,652}}$ | \$7,820 | \$7,300 |

The allowance for loan losses at December 31, 2010 was $\$ 16,136$ or $1.99 \%$ of outstanding loans, compared to $\$ 18,792$ or $2.34 \%$ of outstanding loans at December 31, 2009. The allowance for loan losses was $38.58 \%$ and $48.39 \%$ of nonperforming loans at December 31, 2010 and 2009, respectively.

Net charge-offs for the year ended December 31,2010 were $\$ 12,881$, compared to $\$ 11,877$ for the year ended December 31, 2009. Net charge-offs as a percent of average loans was $1.62 \%$ for 2010 and $1.46 \%$ for 2009.

Direct deposit account overdrafts are charged to the allowance for loan losses and accounted for $\$ 151$ and $\$ 173$, respectively, of the net charge-offs in 2010 and 2009.

The provision charged to expense was $\$ 10,225$ for the year ended December 31,2010 compared to $\$ 19,017$ for 2009. The current condition of the real estate market has resulted in a decline in the valuation of underlying collateral over the past two years which has impacted the level of charged-off loans in the commercial portfolio. Consumer loans while somewhat affected by the real estate market are largely influenced by the level of unemployment given the current economy. The allowance for loan losses is, in the opinion of Management, sufficient given its analysis of the information available about the portfolio at December 31, 2010. Management continues to work toward prompt resolution of nonperforming loan situations and to adjust underwriting standards as conditions warrant.

## Funding Sources

The Corporation obtains funding through many sources. The primary source of funds continues to be the generation of deposit accounts within our primary market. In order to achieve deposit account growth, the Corporation offers retail and business customers a full line of deposit products that includes checking accounts, interest checking, savings accounts and time deposits. The Corporation also generates funds through wholesale sources that include local borrowings generated by a business sweep product. The Corporation from time to time utilizes brokered time deposits to provide term funding at rates comparable to other wholesale funding sources. Wholesale funding sources include lines of credit with correspondent banks, advances through the Federal Home Loan Bank of Cincinnati, and a secured line of credit with the Federal Reserve Bank of Cleveland. Table 11 highlights the average balances and the average rates paid on these sources of funds for the three years ended December 31, 2010.

The following table shows the various sources of funding for the Corporation.

## Table 11: Funding Sources

|  | Average Balances Outstanding |  |  |  | Average Rates Paid |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 | 2008 | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Demand deposits | \$ 112,787 | \$ | 95,730 | \$ 87,302 | 0.00\% | 0.00\% | 0.00\% |
| Interest-bearing checking | 137,543 |  | 125,790 | 122,527 | 0.18\% | 0.28\% | 0.86\% |
| Savings deposits | 87,082 |  | 80,063 | 82,276 | 0.18\% | 0.22\% | 0.60\% |
| Money market accounts | 91,255 |  | 109,354 | 113,968 | 0.40\% | 0.53\% | 1.85\% |
| Consumer time deposits | 466,583 |  | 482,482 | 395,686 | 2.01\% | 2.96\% | 3.89\% |
| Public time deposits | 83,818 |  | 84,761 | 63,652 | 0.66\% | 1.99\% | 4.01\% |
| Brokered time deposits. | - |  | 7,631 | 13,890 | - | 4.19\% | 5.01\% |
| Total Deposits | 979,068 |  | 985,811 | 879,301 | 1.09\% | 1.77\% | 2.54\% |
| Short-term borrowings | 1,734 |  | 24,089 | 27,700 | 0.25\% | 0.51\% | 1.40\% |
| FHLB borrowings | 42,941 |  | 45,425 | 62,341 | 2.96\% | 3.26\% | 3.72\% |
| Junior subordinated debentures. | 19,249 |  | 20,737 | 20,778 | 4.50\% | 4.54\% | 5.65\% |
| Total borrowings | 63,924 |  | 90,251 | 110,819 | 4.05\% | 2.82\% | 3.50\% |
| Total funding | \$1,042,992 |  | $\underline{\text { 1,076,062 }}$ | \$990,120 | $\underline{1.22} \%$ | 1.74\% | $\underline{\underline{2.65 \%}}$ |

Average deposit balances declined $0.68 \%$ in 2010 compared to increases of $12.11 \%$ in 2009 and $10.78 \%$ in 2008. The Corporation benefits from a large concentration of low-cost local deposit funding. These funding sources include demand deposits, interest-bearing checking accounts, money market accounts and savings deposits. These sources, which experienced an increase of $1.19 \%$ between 2009 and 2008 , also increased $4.31 \%$ during 2010 in comparison to 2009. These low-cost funds had an average yield of $0.18 \%$ in 2010 compared to $0.27 \%$ in 2009 and $0.90 \%$ in 2008 . Included in these funds are money market accounts which carried an average yield of $0.40 \%$ in 2010 compared to $0.53 \%$ in 2009. Time deposits over the last three years to total average deposits were $56.22 \%$ in 2010 , $48.94 \%$ in 2009 and $46.18 \%$ in 2008 . Average time deposits were $\$ 550,401$ in 2010 compared to $\$ 574,874$ in 2009. This was a decrease of $\$ 24,473$, or $4.26 \%$. Brokered time deposits and public fund time deposits represented $8.56 \%$ and $16.07 \%$ of total average time deposits during 2010 and 2009, respectively. At December 312010 the Corporation had no brokered time deposit balances.

## Borrowings

The Corporation utilizes both short-term and long-term borrowings to assist in the growth of earning assets. For the Corporation, short-term borrowings include Federal funds purchased and repurchase agreements. During the fourth quarter of 2009 , the Corporation discontinued its then existing repurchase agreements and entered into a new repurchase agreement with terms more consistent with current customary market terms. As a result, short-term borrowings decreased significantly at December 31, 2009. Repurchase agreements remained relatively constant throughout 2010 and were $\$ 932$ at December 31, 2010. The Corporation did not have any Federal funds purchased at December 31, 2010 and December 31, 2009.

Long-term borrowings by the Corporation consist of Federal Home Loan Bank advances of \$42,501 and junior subordinated debentures of $\$ 16,238$. Federal Home Loan Bank advances were $\$ 42,505$ at December 31, 2009. Maturities of long-term Federal Home Loan Bank advances are presented in Note 12 to the Consolidated Financial Statements contained within this Form 10-K. During 2007, the Corporation completed a private offering of trust preferred securities, as described in Note 13 to the Consolidated Financial Statements contained within this Form 10-K. The securities were issued in two $\$ 10$ million tranches, one of which pays dividends at a fixed rate of $6.64 \%$ per annum and the other of which pays dividends at LIBOR plus $1.48 \%$ per annum. In August 2010, the Corporation entered into an agreement with certain holders of its non-pooled trust preferred securities and exchanged $\$ 2,125$ in principal amount of the securities issued by Trust I and $\$ 2,125$ in principal amount of the securities issued by Trust II for 462,234 newly issued shares of the Corporation's common stock at a volumeweighted average price of $\$ 4.41$ per share. At December 31, 2010, the balance of the subordinated notes payable to Trust I and Trust II was $\$ 8,119$ each.

## Capital Resources

The Corporation continues to maintain a capital position that it believes is appropriate. Total shareholders' equity was $\$ 109,464$ at December 31, 2010. This is an increase of $5.11 \%$ over December 31, 2009.

Total common stock cash dividends declared in 2010 by the Board of Directors were $\$ 304$ compared to $\$ 1,459$ in 2009. In 2010, the Corporation paid $\$ .01$ per share of common stock for its quarterly dividend for all quarters. Given the current economic environment and the related pressure on credit quality, the Board of Directors believes it is prudent to retain as much capital as reasonably possible in order to enhance the Corporation's strength, confidence and stability. Any future dividend is subject to Board approval.

At December 31, 2010, the Corporation's market capitalization was $\$ 38,988$ compared to $\$ 31,444$ at December 31, 2009. There were 1,871 shareholders of record at December 31, 2010. LNB Bancorp, Inc.'s common shares are traded on the NASDAQ Stock Market under the ticker symbol "LNBB."

During 2008, shareholders' equity was increased $\$ 25,223$ by the issuance of 25,223 shares of the Corporation's Series B Preferred Stock to the U.S. Treasury in the TARP Capital Purchase Program. The Corporation also granted a warrant to purchase 561,343 common shares to the U.S. Treasury in conjunction with this program. The warrant gives the U.S. Treasury the option to purchase the Corporation's common shares at an exercise price of $\$ 6.74$ per share. See Note 15 to the Consolidated Financial Statements for further information on the Series B Preferred Stock and common shares warrant issued pursuant to the Capital Purchase Program.

Net income of $\$ 5,365$ increased total shareholders' equity. Factors increasing shareholders' equity were $\$ 2,040$ for the issuance of common shares related to the exchange and retirement of $\$ 4,250$ in principal amount of LNB's trust preferred securities, a $\$ 257$ increase in the Corporation's minimum pension liability and a $\$ 102$ increase for share-based compensation arrangements. The factors decreasing total shareholders' equity during 2010 were a $\$ 876$ decrease in accumulated other comprehensive loss resulting from a decrease in the fair value of available for sale securities, cash dividends payable to common shareholders of $\$ 304$ and cash dividends, net of discount accretion, to preferred shareholders of $\$ 1,261$.

On July 28,2005 , the Corporation announced a share repurchase program of up to 5 percent, or about 332,000 , of its common shares outstanding. Repurchased shares can be used for a number of corporate purposes, including the Corporation's stock option and employee benefit plans. The share repurchase program provides that share repurchases are to be made primarily on the open market from time-to-time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors, at the discretion of Management based upon market, business, legal and other factors. At December 31, 2010 the Corporation held 328,194 shares of common stock as treasury stock at a cost of $\$ 6,092$. No shares were acquired under this program in 2010.

The terms of the Corporation's sale of $\$ 25,223$ of its Series B Preferred Stock to the U.S. Treasury in conjunction with the TARP Capital Purchase Program include limitations on the Corporation's ability to repurchase its common shares. For three years after the issuance or (if earlier) until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation is prohibited from repurchasing any of its common shares or preferred stock without, among other things, U.S. Treasury approval, or subject to the availability of certain limited exceptions, such as purchases in connection with the Corporation's benefit plans. Furthermore, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

The Federal Reserve Board has established risk-based capital guidelines that must be observed by financial holding companies and banks. The Corporation has consistently maintained the regulatory capital ratios of the Corporation and its bank subsidiary, The Lorain National Bank, above "well-capitalized levels. For further information on capital ratios see Notes 1 and 16 of the Consolidated Financial Statements.

## Contractual Obligations and Commitments

Contractual obligations and commitments of the Corporation at December 31, 2010 are as follows:
Table 12: Contractual Obligations

|  | $\begin{gathered} \text { One Year or } \\ \hline \text { Less } \end{gathered}$ | $\begin{aligned} & \text { Two and } \\ & \text { Three Years } \end{aligned}$ | Four and Five Years | Over Five Years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Doll | in thousand |  |  |
| Short-term borrowings | \$ 932 | \$ | \$ | \$ - | \$ 932 |
| FHLB advances. | 15,000 | 15,000 | 12,501 | - | 42,501 |
| Operating leases | 800 | 882 | 633 | 539 | 2,854 |
| Trust preferred securities | - | - | - | 16,238 | 16,238 |
| Benefit payments. | 310 | 703 | 735 | 1,869 | 3,617 |
| Severance payments. | 131 | 67 | - | 二 | 198 |
| Total | \$17,173 | \$16,652 | \$13,869 | \$18,646 | \$66,340 |

## Critical Accounting Policies and Estimates

The Corporation's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The Corporation follows general practices within the banking industry and application of these principles requires the Management to make assumptions, estimates and
judgments that affect the financial statements and accompanying notes. These assumptions, estimates and judgments are based on information available as of the date of the financial statements.

The most significant accounting policies followed by the Corporation are presented in Note 1 to the Consolidated Financial Statements. These policies are fundamental to the understanding of results of operation and financial conditions.

The accounting policies considered to be critical by Management are as follows:

## - Allowance for loan losses

The allowance for loan losses is an amount that Management believes will be adequate to absorb probable credit losses inherent in the loan portfolio taking into consideration such factors as past loss experience, changes in the nature and volume of the portfolio, overall portfolio quality, loan concentrations, specific problem loans and current economic conditions that affect the borrower's ability to pay. Determination of the allowance is subjective in nature. Loan losses are charged off against the allowance when Management believes that the full collectability of the loan is unlikely. Recoveries of amounts previously charged-off are credited to the allowance.

A loan is considered impaired when it is probable that not all principal and interest amounts will be collected according to the loan contract. Residential mortgage, installment and other consumer loans are evaluated collectively for impairment. Individual commercial loans exceeding size thresholds established by Management are evaluated for impairment. Impaired loans are written down by the establishment of a specific allowance where necessary. The fair value of all loans currently evaluated for impairment is collateral-dependent and therefore the fair value is determined by the fair value of the underlying collateral.

The Corporation maintains the allowance for loan losses at a level adequate to absorb Management's estimate of probable credit losses inherent in the loan portfolio. The allowance is comprised of a general allowance, a specific allowance for identified problem loans and an unallocated allowance representing estimations pursuant to either Statement of Financial Accounting Standards ASC 450,"Accounting for Contingencies," or ASC 310-10-45, "Accounting by Creditors for Impairment of a Loan."

The general allowance is determined by applying estimated loss factors to the credit exposures from outstanding loans. For commercial and commercial real estate loans the Corporation uses historical loss experience along with factors that are considered when loan grades are assigned to individual loans such as current and past delinquency, financial statements of the borrower, current net realizable value of collateral and the general economic environment and specific economic trends affecting the portfolio. For residential real estate, installment and other loans, loss factors are applied on a portfolio basis. Loss factors are based on the Corporation's historical loss experience and are reviewed for appropriateness on a quarterly basis, along with other factors affecting the collectability of the loan portfolio.

Specific allowances are established for all loans when Management has determined that, due to identified significant conditions, it is probable that a loss has been incurred that exceeds the general allowance loss factor from these loans. The unallocated allowance recognizes the estimation risk associated with the allocated general and specific allowances and incorporates Management's evaluation of existing conditions that are not included in the allocated allowance determinations. These conditions are reviewed quarterly by Management and include general economic conditions, credit quality trends and internal loan review and regulatory examination findings.

Management believes that it uses the best information available to determine the adequacy of the allowance for loan losses. However, future adjustments to the allowance may be necessary and the results of operations could be significantly and adversely affected if circumstances differ substantially from the assumptions used in making the determinations.

## - Income Taxes

The Corporation's income tax expense and related current and deferred tax assets and liabilities are presented as prescribed in ASC 740, "Accounting for Income Taxes". The accounting requires the periodic review and adjustment of tax assets and liabilities based on many assumptions. These assumptions include predictions as to the Corporation's future profitability, as well as potential changes in tax laws that could impact the deductibility of
certain income and expense items. Since financial results could be significantly different than these estimates, future adjustments may be necessary to tax expense and related balance sheet accounts.

## - Goodwill

The goodwill impairment test is a two-step process that requires Management to make judgments in determining what assumptions to use in the calculation. The first step in impairment testing is to estimate the fair value based on valuation techniques including a discounted cash flow model with revenue and profit forecasts and comparing those estimated fair values with the carrying values, which includes the allocated goodwill. If the carrying value exceeds its fair value, goodwill impairment may be indicated and a second step is performed to compute the amount of the impairment by determining an "implied fair value" of goodwill. The determination of an "implied fair value" of goodwill requires the Corporation to allocate fair value to the assets and liabilities. Any unallocated fair value represents the "implied fair value" of goodwill, which is compared to its corresponding carrying value. An impairment loss would be recognized as a charge to earnings to the extent the carrying amount of the goodwill exceeds the implied fair value of the goodwill. See Note 4 (Goodwill and Intangible Assets) for further detail.

## - New Accounting Pronouncements

Management is not aware of any proposed regulations or current recommendations by the Financial Accounting Standards Board or by regulatory authorities, which, if they were implemented, would have a material effect on the liquidity, capital resources, or operations of the Corporation.

## ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk.

## RISK ELEMENTS

Risk management is an essential aspect in operating a financial services company successfully and effectively. The most prominent risk exposures, for a financial services company, are credit, operational, interest rate, market and liquidity risk. Credit risk involves the risk of uncollectible interest and principal balance on a loan when it is due. Fraud, legal and compliance issues, processing errors, technology and the related disaster recovery and breaches in business continuation and internal controls are types of operational risks. Changes in interest rates affecting net interest income are considered interest rate risks. Market risk is the risk that a financial institution's earnings and capital or its ability to meet its business objectives are adversely affected by movements in market rates or prices. Such movements include fluctuations in interest rates, foreign exchange rates, equity prices that affect the changes in value of available-for-sale securities, credit spreads and commodity prices. The inability to fund obligations due to investors, borrowers or depositors is liquidity risk. For the Corporation, the dominant risks are market, credit and liquidity risk.

## Credit Risk Management

Uniform underwriting criteria, ongoing risk monitoring and review processes, and well-defined, centralized credit policies dictate the management of credit risk for the Corporation. As such, credit risk is managed through the Bank's allowance for loan loss policy which requires the loan officer, lending officers and the loan review committee to manage loan quality. The Corporation's credit policies are reviewed and modified on an ongoing basis in order to remain suitable for the management of credit risks within the loan portfolio as conditions change. The Corporation uses a loan rating system to properly classify and assess the credit quality of individual commercial loan transactions. The loan rating system is used to determine the adequacy of the allowance for loan losses for financial reporting purposes and to assist in the determination of the frequency of review for credit exposures.

During 2010, the uncertain economic conditions, especially in residential and commercial real-estate, and commercial development lending, resulted in higher levels of nonperforming loans and potential problem loans. Most of the Bank's business activity is with customers located within the Bank's defined market area. As of December 31, 2010 the Bank had concentrations of credit risk in its loan portfolio for the following loan categories: non-farm, non-residential real estate loans, home equity lines of credit and indirect consumer loans. A concentration is defined as greater than $10 \%$ of outstanding loans. The Bank has no exposure to highly leveraged transactions and no foreign credits in its loan portfolio.

## Nonperforming Assets

Total nonperforming assets consist of nonperforming loans, loans which have been restructured and other foreclosed assets. As such, a loan is considered nonperforming if it is 90 days past due and/or in Management's estimation the collection of interest on the loan is doubtful. Nonperforming loans no longer accrue interest and are accounted for on a cash basis. The classification of restructured loans involves the deterioration of a borrower's financial ability leading to original terms being favorably modified or either principal or interest being forgiven.

Table 13 sets forth nonperforming assets for the five years ended December 31, 2010.

Table 13: Nonperforming Assets

|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 | 2007 | 2006 |
|  | (Dollars in thousands) |  |  |  |  |
| Commercial loans | \$28,613 | \$26,846 | \$14,209 | \$ 7,927 | \$10,322 |
| Real estate mortgage | 8,853 | 9,139 | 3,465 | 2,097 | 2,165 |
| Home equity lines of credit | 2,398 | 1,417 | 989 | 429 | 168 |
| Installment loans | 1,967 | 1,435 | 929 | 378 | 157 |
| Total nonperforming loans | 41,830 | 38,837 | 19,592 | 10,831 | 12,812 |
| Other foreclosed assets | 3,119 | 1,264 | 1,108 | 2,478 | 1,289 |
| Total nonperforming assets | \$44,949 | \$40,101 | \$20,700 | \$13,309 | \$14,101 |
| Loans 90 days past due accruing interest | \$ - | \$ - | \$ - | \$ - | \$ - |
| Allowance for loan losses to nonperforming loans | 38.57\% | 48.39\% | 59.47\% | 72.20\% | 56.98\% |

Nonperforming loans at December 31, 2010 were $\$ 41,830$ compared to $\$ 38,837$ at December 31, 2009, an increase of $\$ 2,993$. Of this total, commercial loans were $\$ 28,613$ compared to $\$ 26,846$ at December 31, 2009. These are commercial loans that are primarily secured by real estate and, in some cases, by SBA guarantees, and have either been charged-down to their realizable value or a specific reserve has been established for any collateral shortfall. All nonperforming loans are being actively managed.

Management monitors delinquency and potential commercial problem loans. Bank-wide delinquency at December 31, 2010 was $4.89 \%$ of total loans. Total $30-59$ day delinquency and $60-89$ day delinquency was $0.54 \%$ and $0.33 \%$ of total loans at December 31, 2010, respectively.

Other foreclosed assets were $\$ 3,119$ as of December 31, 2010, an increase of $\$ 1,855$ from December 31, 2009. The $\$ 3,119$ is comprised of ten commercial properties totaling $\$ 1,184$ and eleven 1-4 family residential properties totaling $\$ 1,935$. This compares to $\$ 1,068$ of commercial properties with the remainder being 1-4 family residential properties as of December 31, 2009.

## Liquidity

Management of liquidity is a continual process in the banking industry. The liquidity of the Bank reflects its ability to meet loan demand, the possible outflow of deposits and its ability to take advantage of market opportunities made possible by potential rate environments. Assuring adequate liquidity requires the management of the cash flow characteristics of the assets the Bank originates and the availability of alternative funding sources. The Bank monitors liquidity according to limits established in its liquidity policy. The policy establishes minimums for the ratio of cash and cash equivalents to total assets and the loan to deposit ratio. At December 31, 2010, the Bank's liquidity was within its policy limits.

In addition to maintaining a stable source of core deposits, the Bank manages liquidity by seeking continual cash flow in its securities portfolio. At December 31, 2010, the Corporation expects the securities portfolio to generate cash flow in the next 12 months of $\$ 49,372$ and $\$ 127,419$ in the next 36 months.

The Bank maintains borrowing capacity at the Federal Home Loan Bank of Cincinnati, the Federal Reserve Bank of Cleveland and Federal Fund lines with correspondent banks. The Corporation has a $\$ 4.0$ million line of credit through an unaffiliated financial institution. The term of the line is one year, with principal due at maturity and is subject to renewal on an annual basis. The interest rate on the line of credit is the unaffiliated financial institution's prime rate. Table 14 highlights the liquidity position of the Bank and the Corporation including total borrowing capacity and current unused capacity for each borrowing arrangement at December 31, 2010.

## Table 14: Liquidity

|  | Borrowing Capacity | Unused Capacity |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| FHLB Cincinnati | \$ 50,754 | \$ 6,714 |
| FRB Cleveland | 45,251 | 45,251 |
| Federal Funds Lines | 10,000 | 10,000 |
| Unaffiliated Financial Institutions | 4,000 | 4,000 |
| Total | \$110,005 | $\underline{\$ 65,965}$ |

Liquidity is also provided by unencumbered, or unpledged investment securities that totaled $\$ 74,374$ at December 31, 2010.

The Corporation is the bank holding company of the Bank and conducts no operations. The Corporation's primary ongoing needs for liquidity are the payment of the quarterly shareholder dividend if declared and miscellaneous expenses related to the regulatory and reporting requirements of a publicly traded corporation. The holding company's main source of operating liquidity is the dividend that it receives from the Bank. Dividends from the Bank are subject to restrictions by banking regulators. The holding company from time-to-time, has access to additional sources of liquidity through correspondent lines of credit as of December 31, 2010.

## Market Risk Management

The Corporation manages market risk through its Asset/Liability Management Committee ("ALCO") at the Bank level governed by policies set forth and established by the Board of Directors. This committee assesses interest rate risk exposure through two primary measures: rate sensitive assets divided by rate sensitive liabilities and earnings-at-risk simulation of net interest income over the one year planning cycle and the longer term strategic horizon in order to provide a stable and steadily increasing flow of net interest income.

The difference between a financial institution's interest rate sensitive assets and interest rate sensitive liabilities is referred to as the interest rate gap. An institution that has more interest rate sensitive assets than interest rate sensitive liabilities in a given period is said to be asset sensitive or has a positive gap. This means that if interest rates rise a corporation's net interest income may rise and if interest rates fall its net interest income may decline. If interest sensitive liabilities exceed interest sensitive assets then the opposite impact on net interest income may occur. The usefulness of the gap measure is limited. It is important to know the gross dollars of assets and liabilities that may re-price in various time horizons, but without knowing the frequency and basis of the potential rate changes the predictive power of the gap measure is limited.

Two more useful tools in managing market risk are earnings-at-risk simulation and economic value of equity simulation. An earnings-at-risk analysis is a modeling approach that combines the repricing information from gap analysis, with forecasts of balance sheet growth and changes in future interest rates. The result of this simulation provides management with a range of possible net interest margin outcomes. Trends that are identified in earnings-at-risk simulation can help identify product and pricing decisions that can be made currently to assure stable net interest income performance in the future. At December 31, 2010, a "shock" treatment of the balance sheet, in which a parallel shift in the yield curve occurs and all rates increase immediately, indicates that in a +200 basis point shock, net interest income would increase $\$ 232$ or $0.6 \%$, and in a -200 basis point shock, net interest income would decrease $\$ 2,123$, or $5.5 \%$. The reason for the lack of symmetry in these results is the implied floors in many of the Corporation's core funding which limits their downward adjustment from current offering
rates. This analysis is done to describe a best or worst case scenario. Factors such as non-parallel yield curve shifts, management pricing changes, customer preferences and other factors are likely to produce different results.

The economic value of equity approach measures the change in the value of the Corporation's equity as the value of assets and liabilities on the balance sheet change with interest rates. At December 31, 2010, this analysis indicated that a +200 basis point change in rates would reduce the value of the Corporation's equity by $14.7 \%$ while a -200 basis point change in rates would increase the value of the Corporation's equity by $8.2 \%$.

Table 15: GAP Analysis:

|  | At December 31, 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Under 3 Months | 3 to 12 Months | 1 to 3 Years | 3-5 Years | 5-15 Years | After 15 Years | Total |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Earning Assets: |  |  |  |  |  |  |  |
| Securities and short-term investments . . . . . . | \$ 49,725 | \$ 28,994 | \$ 66,635 | \$ 54,372 | \$ 43,725 | \$ 5,186 | \$ 248,637 |
| Loans | 209,144 | 117,142 | 257,320 | 124,514 | 81,126 | 28,618 | 817,864 |
| Total earning assets | \$258,869 | \$ 146,136 | \$323,955 | \$178,886 | \$124,851 | \$ 33,804 | \$1,066,501 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Consumer time deposits. . | \$131,713 | \$ 254,588 | \$117,324 | \$ 40,522 | \$ | \$ 469 | \$ 544,616 |
| Money Market deposits | 92,177 | - | - | - | - | - | 92,177 |
| Savings deposits $\ldots \ldots$ $\mathbf{1 4 , 7 0 1}$ $\mathbf{4 4 , 1 0 3}$ $\mathbf{2 5 , 7 2 7}$ - - <br> Interest-bearing demand      |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Short-term borrowings. | 15,000 | - | 15,000 | 12,540 | - | - | 42,540 |
| Long-term debt . . . | 8,134 | - | 8,134 | - | - | - | 16,268 |
| Fed Funds, Repos, Other | 932 | - | - | - | - | - | 932 |
| Total interest-bearing |  |  |  |  |  |  |  |
| Cumulative interest rate gap . | \$ (7,188) | \$(151,841) | \$(76,947) | \$(14,475) | \$110,376 | \$143,711 |  |
| RSA/RSL | 97\% | 73\% | 90\% | 98\% | 112\% | 116\% |  |
|  | At December 31, 2009 |  |  |  |  |  |  |
|  | Under 3 Months | 3 to 12 Months | 1 to 3 Years | 3-5 Years | 5-15 Years | After 15 Years | Total |
|  |  |  | (Dollars | in thousands) |  |  |  |
| Earning Assets: |  |  |  |  |  |  |  |
| Securities and short-term investments | \$ 20,008 | \$ 25,915 | \$ 63,786 | \$ 44,333 | \$102,356 | \$ - | \$ 256,398 |
| Trading securities | 8,445 | - | - | - | - |  | 8,445 |
| Loans | 205,351 | 114,111 | 239,052 | 124,806 | 104,229 | 19,431 | 806,980 |
| Total earning assets | \$233,804 | \$ 140,026 | \$ 302,838 | \$169,139 | \$206,585 | \$ 19,431 | \$1,071,823 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Consumer time deposits. | \$144,195 | \$ 264,249 | \$ 122,102 | \$ 17,337 | \$ | \$ | \$ 547,883 |
| Money Market deposits | 84,467 | - | - | - | - | - | 84,467 |
| Savings deposits. . . . . . . . . | - | - | 82,771 | - | - | - | 82,771 |
| Interest-bearing demand deposits | - | - | 137,807 | - | - | - | 137,807 |
| Short-term borrowings. | 2,500 | 7,500 | - | - | - | - | 10,000 |
| Long-term debt | - | - | 31,905 | 4,600 | - | 20,620 | 57,125 |
| Fed Funds, Repos, Other | 1,457 | - | - | - | - | - | 1,457 |
| Total interest-bearing |  |  |  |  |  |  |  |
| liabilities. | \$232,619 | \$ 271,749 | \$ 374,585 | \$ 21,937 | \$ - | \$ 20,620 | \$ 921,510 |
| Cumulative interest rate gap . . | \$ 1,185 | \$(130,538) | $\underline{\text { \$(202,285) }}$ | $\underline{\text { \$(55,084) }}$ | $\underline{\text { \$151,502 }}$ | \$150,313 |  |
| RSA/RSL . | 101\% | 74\% | 77\% | 94\% | 117\% | 116\% |  |

## Item 8. Financial Statements and Supplementary Data

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders LNB Bancorp, Inc.

We have audited the accompanying consolidated balance sheets of LNB Bancorp, Inc. as of December 31, 2010 and 2009, and the related consolidated statements of income, changes in shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2010. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Corporation is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of LNB Bancorp, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.
/s/ Plante \& Moran, PLLC
March 9, 2011
Columbus, Ohio

## CONSOLIDATED BALANCE SHEETS



See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands except share and per share amounts) |  |  |
| Interest and Dividend Income |  |  |  |
| Loans | \$ 42,850 | \$ 45,885 | \$ 48,314 |
| Securities: |  |  |  |
| U.S. Government agencies and corporations | 7,220 | 10,452 | 8,786 |
| State and political subdivisions | 987 | 1,008 | 777 |
| Other debt and equity securities | 269 | 244 | 304 |
| Federal funds sold and short-term investments | 46 | 58 | 147 |
| Total interest income | 51,372 | 57,647 | 58,328 |
| Interest Expense |  |  |  |
| Deposits. | 10,709 | 17,379 | 22,306 |
| Federal Home Loan Bank advances . | 1,272 | 1,481 | 2,322 |
| Short-term borrowings | 4 | 124 | 387 |
| Junior subordinated debentures | 779 | 941 | 1,174 |
| Total interest expense | 12,764 | 19,925 | 26,189 |
| Net Interest Income | 38,608 | 37,722 | 32,139 |
| Provision for Loan Losses (Note 8) | 10,225 | 19,017 | 6,809 |
| Net interest income after provision for loan losses | 28,383 | 18,705 | 25,330 |
| Noninterest Income |  |  |  |
| Investment and trust services | 1,797 | 1,919 | 1,908 |
| Deposit service charges | 4,247 | 4,478 | 4,760 |
| Other service charges and fees | 3,208 | 2,775 | 2,710 |
| Income from bank owned life insurance | 709 | 693 | 979 |
| Other income. | 329 | 315 | 856 |
| Total fees and other income | 10,290 | 10,180 | 11,213 |
| Securities gains, net | 393 | 690 | 538 |
| Gains on sale of loans | 1,000 | 1,146 | 797 |
| Loss on sale of other assets, net | (116) | (60) | (89) |
| Gain on extinguishment of debt (Note 13). | 2,210 | - |  |
| Total noninterest income | 13,777 | 11,956 | 12,459 |
| Noninterest Expense |  |  |  |
| Salaries and employee benefits (Notes 19 \& 20) | 15,854 | 15,142 | 15,255 |
| Furniture and equipment. | 3,550 | 4,344 | 3,950 |
| Net occupancy (Note 9) | 2,355 | 2,354 | 2,386 |
| Outside services | 2,182 | 2,459 | 2,490 |
| Marketing and public relations | 1,065 | 961 | 987 |
| Supplies, postage and freight | 1,225 | 1,260 | 1,468 |
| Telecommunications | 802 | 813 | 850 |
| Ohio franchise tax | 1,113 | 908 | 895 |
| FDIC assessments. | 2,241 | 2,622 | 722 |
| Other real estate owned | 597 | 367 | 1,070 |
| Electronic banking expenses | 873 | 800 | 932 |
| Loan and collection expense | 1,715 | 1,346 | 908 |
| Other expense | 1,997 | 1,954 | 2,368 |
| Total noninterest expense. | 35,569 | 35,330 | 34,281 |
| Income (loss) before income tax expense (benefit) | 6,591 | $(4,669)$ | 3,508 |
| Income tax expense (benefit) (Note 15) | 1,226 | $(2,668)$ | 112 |
| Net Income (Loss) | 5,365 | $(2,001)$ | 3,396 |
| Dividends and accretion on preferred stock. | 1,276 | 1,256 | 91 |
| Net Income (Loss) Available to Common Shareholders | \$ 4,089 | \$ (3,257) | \$ 3,305 |
| Net Income (Loss) Per Common Share (Note 2) |  |  |  |
| Basic | \$ 0.55 | \$ (0.45) | \$ 0.45 |
| Diluted | 0.55 | (0.45) | 0.45 |
| Dividends declared | 0.04 | 0.20 | 0.54 |
| Average Common Shares Outstanding |  |  |  |
| Basic. | 7,511,173 | 7,295,663 | 7,295,663 |
| Diluted | 7,511,173 | 7,295,663 | 7,295,663 |

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

|  | Preferred Stock (Net of Discount) | Warrant to Purchase Common Stock | Common Stock | Additional Paid-In Capital | Retained <br> Earnings | $\qquad$ | Treasury Stock | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands except share and per share amounts) |  |  |  |  |  |  |  |
| Balance, January 1, 2008 | \$ - |  | \$7,624 | \$37,712 | \$42,226 | \$ 458 | \$(6,092) | \$ 81,928 |
| Comprehensive income: <br> Net Income. |  |  |  |  | 3,396 |  |  | 3,396 |
| Other comprehensive loss, net of tax Pension liability adjustments |  |  |  |  |  | $(1,083)$ |  | $(1,083)$ |
| Change in unrealized gains and losses on securities |  |  |  |  |  | 1,464 |  | 1,464 |
| Total comprehensive income |  |  |  |  |  |  |  | 3,777 |
| Share-based compensation |  |  |  | 71 |  |  |  | 71 |
| Issuance of 25,223 shares of preferred stock, Series B | 25,077 | \$146 |  |  |  |  |  | 25,223 |
| Common dividends declared, $\$ .54$ per share. |  |  |  |  | $(3,940)$ |  |  | (3,940) |
| Balance, December 31, 2008 | \$25,077 | \$146 | \$7,624 | \$37,783 | \$41,682 | \$ 839 | \$(6,092) | \$107,059 |
| Comprehensive income: <br> Net Loss |  |  |  |  | $(2,001)$ |  |  | (2,001) |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |
| Pension liability adjustments . . |  |  |  |  |  | 38 |  | 38 |
| Change in unrealized gains and losses on securities |  |  |  |  |  | 1,749 |  | 1,749 |
| Total comprehensive income (loss) |  |  |  |  |  |  |  | (214) |
| Share-based compensation |  |  |  | 79 |  |  |  | 79 |
| Preferred dividends and accretion of discount. | 15 |  |  |  | $(1,339)$ |  |  | $(1,324)$ |
| Common dividends declared, $\$ .20$ per share |  |  |  |  | $(1,459)$ |  |  | $(1,459)$ |
| Balance, December 31, 2009 | \$25,092 | \$146 | \$7,624 | \$37,862 | \$36,883 | \$ 2,626 | \$(6,092) | \$104,141 |
| Comprehensive income: <br> Net Income . |  |  |  |  | 5,365 |  |  | 5,365 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |
| Pension liability adjustments . |  |  |  |  |  | 257 |  | 257 |
| Change in unrealized gains and losses on securities |  |  |  |  |  | (876) |  | (876) |
| Total comprehensive income |  |  |  |  |  |  |  | 4,746 |
| Share-based compensation |  |  |  | 102 |  |  |  | 102 |
| Common shares issued (462,234 shares) |  |  | 462 | 1,578 |  |  |  | 2,040 |
| Restricted shares granted ( 86,852 shares) . . . . |  |  | 87 | (87) |  |  |  | - |
| Preferred dividends and accretion of discount | 15 |  |  |  | $(1,276)$ |  |  | $(1,261)$ |
| Common dividends declared, $\$ .04$ per share |  |  |  |  | (304) |  |  | (304) |
| Balance, December 31, 2010 | \$25,107 | \$146 | \$8,173 | \$39,455 | \$40,668 | \$2,007 | \$(6,092) | \$109,464 |

See accompanying notes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Operating Activities |  |  |  |  |  |  |
| Net income (loss) |  | \$ 5,365 |  | \$ $(2,001)$ |  | \$ 3,396 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |  |  |
| Provision for loan losses |  | 10,225 |  | 19,017 |  | 6,809 |
| Depreciation and amortization |  | 1,357 |  | 1,632 |  | 1,749 |
| Amortization (accretion) of premiums and discounts |  | 2,206 |  | 1,529 |  | (431) |
| Amortization of intangibles |  | 137 |  | 137 |  | 138 |
| Amortization of loan servicing rights |  | 262 |  | 422 |  | 219 |
| Amortization of deferred loan fees |  | 162 |  | 103 |  | 294 |
| Federal deferred income tax expense (benefit) |  | 1,535 |  | $(2,578)$ |  | $(1,241)$ |
| Securities gains, net. |  | (393) |  | (690) |  | (538) |
| Share-based compensation expense |  | 102 |  | 79 |  | 71 |
| Loans originated for sale. |  | $(80,175)$ |  | $(105,623)$ |  | $(85,164)$ |
| Proceeds from sales of loan originations |  | 79,853 |  | 106,566 |  | 87,103 |
| Net gain from loan sales |  | $(1,000)$ |  | $(1,146)$ |  | (797) |
| Federal Home Loan Bank stock dividends |  | - |  | - |  | (143) |
| Net loss on sale of other assets |  | 116 |  | 60 |  | 89 |
| Net gain on extinguishment of debt |  | $(\mathbf{2 , 2 1 0})$ |  | - |  | - |
| Net increase in accrued interest receivable and other assets |  | (817) |  | $(9,092)$ |  | $(2,345)$ |
| Net increase (decrease) in accrued interest payable, taxes and other liabilities |  | $(4,477)$ |  | $(1,930)$ |  | 727 |
| Net cash provided by operating activities |  | 12,248 |  | 6,485 |  | 9,936 |
| Investing Activities |  |  |  |  |  |  |
| Proceeds from sales of available-for-sale securities |  | 15,499 |  | 38,141 |  | 77,069 |
| Proceeds from maturities of available-for-sale securities |  | 118,569 |  | 69,307 |  | 37,728 |
| Purchase of available-for-sale securities |  | $(111,777)$ |  | (129,941) |  | $(155,946)$ |
| Purchase of trading securities |  | - |  | $(9,005)$ |  | $(81,738)$ |
| Proceeds from maturities of trading securities |  | 436 |  | 1,737 |  |  |
| Proceeds from sale of trading securities |  | 7,774 |  | 10,462 |  | 104,433 |
| Change in interest-bearing deposits in other banks |  | 11 |  | (7) |  | (252) |
| Purchase of Federal Reserve Bank Stock |  | (756) |  | - |  | - |
| Purchase of Federal Home Loan Bank Stock. |  | - |  | (101) |  | (117) |
| Net increase in loans made to customers |  | $(25,395)$ |  | $(12,943)$ |  | $(53,912)$ |
| Proceeds from the sale of other real estate owned. |  | 584 |  | 917 |  | 1,203 |
| Purchase of bank premises and equipment |  | (906) |  | (549) |  | (500) |
| Proceeds from sale of bank premises and equipment |  | 11 |  | 197 |  | 6 |
| Net cash provided by (used in) investing activities |  | 4,050 |  | $(31,785)$ |  | $(72,026)$ |
| Financing Activities |  |  |  |  |  |  |
| Net increase (decrease) in demand and other noninterest-bearing |  | $(3,029)$ |  | 24,511 |  | 5,182 |
| Net increase (decrease) in savings, money market and interest-bearing demand |  | 13,389 |  | 12,366 |  | $(2,445)$ |
| Net increase (decrease) in certificates of deposit. |  | $(3,267)$ |  | 13,381 |  | 61,497 |
| Net decrease in short-term borrowings |  | (525) |  | $(21,471)$ |  | $(19,177)$ |
| Proceeds from Federal Home Loan Bank advances |  | 34,000 |  | 22,500 |  | 65,000 |
| Payment of Federal Home Loan Bank advances |  | $(34,004)$ |  | $(33,352)$ |  | $(55,850)$ |
| Issuance of preferred stock |  | - |  | - |  | 25,223 |
| Extinguishment of debt, net |  | (10) |  | - |  | - |
| Dividends paid. |  | $(1,565)$ |  | $(2,625)$ |  | $(3,940)$ |
| Net cash provided by financing activities |  | 4,989 |  | 15,310 |  | 75,490 |
| Net increase (decrease) in cash and cash equivalents. |  | 21,287 |  | $(9,990)$ |  | 13,400 |
| Cash and cash equivalents, January 1. |  | 26,933 |  | 36,923 |  | 23,523 |
| Cash and cash equivalents, December 31 |  | 48,220 |  | 26,933 |  | \$ 36,923 |
| Supplemental cash flow information |  |  |  |  |  |  |
| Interest paid. |  | 13,404 |  | 21,664 |  | 25,937 |
| Income taxes paid |  | 675 |  | 400 |  | 2,555 |
| Transfer of loans to other real estate owned |  | 2,970 |  | 1,317 |  | 688 |

See accompanying notes to consolidated financial statements

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands except per share amounts)

## (1) Summary of Significant Accounting Policies

## Basis of Presentation

The consolidated financial statements include the accounts of LNB Bancorp, Inc. (the "Corporation") and its wholly-owned subsidiary, The Lorain National Bank (the "Bank"). The consolidated financial statements also include the accounts of North Coast Community Development Corporation which is a wholly-owned subsidiary of the Bank. All intercompany transactions and balances have been eliminated in consolidation.

## Use of Estimates

LNB Bancorp Inc. prepares its financial statements in conformity with generally accepted accounting principles (GAAP), which requires the Corporation's management ("Management") to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates. Areas involving the use of Management's estimates and assumptions include the allowance for loan losses, the valuation of goodwill, the realization of deferred tax assets, fair values of certain securities, mortgage servicing rights, net periodic pension expense, and accrued pension costs recognized in the Corporation's consolidated financial statements. Estimates that are more susceptible to change in the near term include the allowance for loan losses and the fair value of certain securities.

## Segment Information

The Corporation's activities are considered to be a single industry segment for financial reporting purposes. LNB Bancorp, Inc. is a financial holding company engaged in the business of commercial and retail banking, investment management and trust services, title insurance, and insurance with operations conducted through its main office and banking centers located throughout Lorain, Erie, Cuyahoga, and Summit counties of Ohio. This market provides the source for substantially all of the Bank's deposit and loan and trust activities. The majority of the Bank's income is derived from a diverse base of commercial, mortgage and retail lending activities and investments.

## Statement of Cash Flows

For purposes of reporting in the Consolidated Statements of Cash Flows, cash and cash equivalents include currency on hand, amounts due from banks, Federal funds sold, and securities purchased under resale agreements. Generally, Federal funds sold and securities purchased under resale agreements are for one day periods.

## Securities

Securities that are bought and held for the sole purpose of being sold in the near term are deemed trading securities with any related unrealized gains and losses reported in earnings. As of December 31, 2010, the Corporation did not hold any trading securities. The Corporation held trading securities as of December 31, 2009. Securities that the Corporation has a positive intent and ability to hold to maturity are classified as held to maturity. As of December 31, 2010 and December 31, 2009, LNB Bancorp, Inc. did not hold any securities classified as held to maturity. Securities that are not classified as trading or held to maturity are classified as available for sale. Securities classified as available for sale are carried at their fair value with unrealized gains and losses, net of tax, included as a component of accumulated other comprehensive income. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity or call, are included in interest income.

Management evaluates securities for other-than-temporary impairment ("OTTI") on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. When evaluating investment securities consideration is given to the length of time and the extent to which the fair value has been less than cost,
the financial condition and near-term prospects of the issuer, whether the market decline was affected by macroeconomic conditions and whether the Corporation has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. In analyzing an issuer's financial condition, the Corporation may consider whether the securities are issued by the federal government or its agencies, or U.S. Government sponsored enterprises, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

When OTTI occurs, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. If a security is determined to be other-than-temporarily impaired, but the entity does not intend to sell the security, only the credit portion of the estimated loss is recognized in earnings, with the other portion of the loss recognized in other comprehensive income.

## Restricted Stock

The Bank is a member of the Federal Home Loan Bank (FHLB) system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. The Bank is also a member of and owns stock in the Federal Reserve Bank. The Corporation also owns stock in Bankers Bancshares Inc., an institution that provides correspondent banking services to community banks. Stock in these institutions is classified as restricted stock and is recorded at redemption value which approximates fair value. The Corporation periodically evaluates the restricted stock for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

## Loans Held For Sale

Held for sale loans are carried at the lower of amortized cost or estimated fair value, determined on an aggregate basis for each type of loan. Net unrealized losses are recognized by charges to income. Gains and losses on loan sales (sales proceeds minus carrying value) are recorded in the noninterest income section of the consolidated statement of income.

## Loans

Loans are reported at the principal amount outstanding, net of unearned income and premiums and discounts. Loans acquired through business combinations are valued at fair market value on or near the date of acquisition. The difference between the principal amount outstanding and the fair market valuation is amortized over the aggregate average life of each class of loan. Unearned income includes deferred fees, net of deferred direct incremental loan origination costs. Unearned income is amortized to interest income, over the contractual life of the loan, using the interest method. Deferred direct loan origination fees and costs are amortized to interest income, over the contractual life of the loan, using the interest method.

Loans are generally placed on nonaccrual status when they are 90 days past due for interest or principal or when the full and timely collection of interest or principal becomes uncertain. When a loan has been placed on nonaccrual status, the accrued and unpaid interest receivable is reversed against interest income. Generally, a loan is returned to accrual status when all delinquent interest and principal becomes current under the terms of the loan agreement and when the collectability is no longer doubtful.

A loan is impaired when full payment under the original loan terms is not expected. Impairment is evaluated in total for smaller-balance loans of similar nature such as real estate mortgages and installment loans, and on an individual loan basis for commercial loans that are graded substandard or below. Factors considered by Management in determining impairment include payment status, collateral value, and the probability of collecting
scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis. If a loan is impaired, a portion of the allowance may be allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

## Allowance for Loan Losses

The allowance for loan losses is Management's estimate of credit losses inherent in the loan portfolio at the balance sheet date. Management's determination of the allowance, and the resulting provision, is based on judgments and assumptions, including general economic conditions, loan portfolio composition, loan loss experience, Management's evaluation of credit risk relating to pools of loans and individual borrowers, sensitivity analysis and expected loss models, value of underlying collateral, and observations of internal loan review staff or banking regulators.

The provision for loan losses is determined based on Management's evaluation of the loan portfolio and the adequacy of the allowance for loan losses under current economic conditions and such other factors which, in Management's judgment, deserve current recognition.

## Servicing

Servicing assets are recognized as separate assets when rights are acquired through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment on a quarterly basis based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.

## Bank Premises and Equipment

Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed generally on the straight-line method over the estimated useful lives of the assets. Upon the sale or other disposition of assets, the cost and related accumulated depreciation are retired and the resulting gain or loss is recognized. Maintenance and repairs are charged to expense as incurred, while renewals and improvements are capitalized. Software costs related to externally developed systems are capitalized at cost less accumulated amortization. Amortization is computed on the straight-line method over the estimated useful life.

## Goodwill and Core Deposit Intangibles

Intangible assets arise from acquisitions and include goodwill and core deposit intangibles. Goodwill is the excess of purchase price over the fair value of identified net assets in acquisitions. Core deposit intangibles represent the value of depositor relationships purchased. Goodwill is tested at least annually for impairment or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The Corporation tests for goodwill impairment annually as of November 30th of each year. Core deposit intangible assets are amortized using the straight-line method over ten years and are subject to annual impairment testing.

## Other Real Estate Owned

Other real estate (ORE) is comprised of property acquired through a foreclosure proceeding or acceptance of a deed-in-lieu of foreclosure, and loans classified as in-substance foreclosure. Other real estate owned is recorded at the lower of the recorded investment in the loan at the time of acquisition or the fair value of the underlying property collateral, less estimated selling costs. Any write-down in the carrying value of a property at the time of acquisition is charged to the allowance for loan losses. Any subsequent write-downs to reflect current fair market value, as well as gains and losses on disposition and revenues and expenses incurred in maintaining such properties, are treated as
period costs. Other real estate owned also includes bank premises formerly but no longer used for banking. Banking premises are transferred at the lower of carrying value or estimated fair value, less estimated selling costs.

## Split-Dollar Life Insurance

The Corporation recognizes a liability and related compensation costs for endorsement split-dollar life insurance policies that provide a benefit to certain employees extending to postretirement periods. Based on the present value of expected future cash flows, the liability is recognized based on the substantive agreement with the employee.

## Investment and Trust Services Assets and Income

Property held by the Corporation in fiduciary or agency capacity for its customers is not included in the Corporation's financial statements as such items are not assets of the Corporation. Income from the Investment and Trust Services Division is reported on an accrual basis.

## Income Taxes

The Corporation and its wholly-owned subsidiary file an annual consolidated Federal income tax return. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded when necessary to reduce deferred tax assets to amounts which are deemed more likely than not to be realized.

## Comprehensive Income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the funded status of the pension plan, which are also recognized as separate components of shareholders' equity.

Unrealized gains on the Corporation's available-for-sale securities (after applicable income tax expense) totaling $\$ 3,479$ and $\$ 4,356$ at December 31,2010 and 2009 , respectively, and the minimum pension liability adjustment (after applicable income tax benefit) totaling \$1,472 and \$1,730 at December 31, 2010 and 2009, respectively, are included in accumulated other comprehensive income.

## New Accounting Pronouncements

ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures About Fair Value Measurements. In January 2010, FASB issued ASU 2010-06 which requires new disclosures regarding significant transfers in and out of Level 1 and 2 fair value measurements and the reasons for the transfers. This ASU also requires that a reporting entity should present separately information about purchases, sales, issuances and settlements, on a gross basis rather than a net basis for activity in Level 3 fair value measurements using significant unobservable inputs. It also clarifies existing disclosures on the level of disaggregation, in that the reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities, and that a reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 and 3. The new disclosures and clarifications of existing disclosures for ASC 820 became effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. See Note 22, Estimated Fair Value of Financial Instruments.

ASU No. 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. In July 2010, FASB issued ASU 2010-20 which is intended to provide
additional information to assist financial statement users in assessing an entity's credit risk exposures and evaluating the adequacy of its allowance for credit losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. See Note 8, Allowance for Loan Losses.

ASC Topic 860, Transfers and Servicing. In November 2009, an amendment to the accounting standards for transfers of financial assets was issued. This amendment removes the concept of a qualifying special purpose entity from existing GAAP and removes the exception from applying the accounting and reporting standards within ASC 810, Consolidation, to qualifying special purpose entities. This amendment also establishes conditions for accounting and reporting of a transfer of a portion of a financial asset, modifies the asset sale/derecognition criteria, and changes how retained interests are initially measured. This amendment is expected to provide greater transparency about transfers of financial assets and a transferor's continuing involvement, if any, with the transferred assets. This accounting pronouncement is effective in 2010. The adoption of this pronouncement did not have a material impact on the Corporation's financial statements.

ASC Topic 810, Consolidation. In November 2009, an amendment to the accounting standards for consolidation was issued. The new guidance amends the criteria for determining the primary beneficiary of, and the entity required to consolidate, a variable interest entity. This accounting pronouncement is effective in 2010. The adoption of this pronouncement did not have a material impact on the Corporation's financial statements.

## (2) Earnings (Loss) Per Common Share

Basic earnings (loss) per share are computed by dividing income available to common shareholders by the weighted average number of shares outstanding during the year. Diluted earnings per share is computed based on the weighted average number of shares outstanding plus the effects of dilutive stock options and warrants outstanding during the year. Basic and diluted earnings per share are calculated as follows:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands except per share amounts) |  |  |
| Weighted average shares outstanding used in Basic Earnings per Common Share | 7,511,173 | 7,295,663 | 7,295,663 |
| Dilutive effect of stock options | - | - |  |
| Dilutive effect of common stock warrants | - | - |  |
| Weighted average shares outstanding used in Diluted Earnings Per Common Share | 7,511,173 | 7,295,663 | 7,295,663 |
| Net Income (Loss) | \$ 5,365 | \$ $(2,001)$ | \$ 3,396 |
| Preferred stock dividend and accretion | 1,276 | 1,256 | 91 |
| Income (Loss) Available to Common Shareholders | \$ 4,089 | \$ (3,257) | \$ 3,305 |
| Basic Earnings (Loss) Per Common Share | \$ 0.55 | \$ (0.45) | \$ 0.45 |
| Diluted Earnings (Loss) Per Common Share | \$ 0.55 | \$ (0.45) | \$ 0.45 |

All outstanding stock options and common stock warrants were antidilutive for the years ended December 31, 2010 and December 31, 2008. No dilution exists for the year ended December 31, 2009 due to the net loss.

## (3) Cash and Due from Banks

Federal Reserve Board regulations require the Bank to maintain reserve balances on deposits with the Federal Reserve Bank of Cleveland. The required ending reserve balance was \$1,195 on December 31, 2010 and $\$ 919$ on December 31, 2009.

## (4) Goodwill and Intangible Assets

The Corporation has goodwill of $\$ 21,582$ primarily from an acquisition completed in 2007. The Corporation assesses goodwill for impairment annually and more frequently in certain circumstances. Goodwill is assessed using the Bank as the reporting unit. The Corporation considers several methodologies in determining the fair value of the reporting unit, including the discounted estimated future net cash flows, price to tangible book value, and core deposit premium values. Primary reliance is placed on the discounted estimated future net cash flow approach. The key assumptions used to determine the fair value of the Corporation subsidiary include: (a) cash flow period of 5 years; (b) capitalization rate of $10.0 \%$ : and (c) a discount rate of $13.0 \%$, which is based on the Corporation's average cost of capital adjusted for the risk associated with its operations. A variance in these assumptions could have a significant effect on the determination of goodwill impairment. The Corporation cannot predict the occurrences of certain future events that might adversely affect the reported value of goodwill. Such events include, but are not limited to, strategic decisions in response to economic and competitive conditions, the effect of the economic environment on the Corporation's customer base or a material negative change in the relationship with significant customers.

Based on the Corporation's goodwill impairment analysis, the fair value of the reporting unit exceeded its carrying value by an estimated $10 \%$; therefore, no impairment charge was recognized as of December 31, 2010.

Core deposit intangibles are amortized over their estimated useful life of 10 years. A summary of core deposit intangible assets follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
|  | (Dollars in thousands) |  |
| Core deposit intangibles | \$1,367 | \$1,367 |
| Less: accumulated amortization | 499 | 362 |
| Carrying value of core deposit intangibles | \$ 868 | \$1,005 |

Amortization expense for intangible assets was $\$ 137, \$ 137$ and $\$ 138$ for the years ended December 31, 2010, 2009 and 2008, respectively. The following table shows the estimated future amortization expense for amortizable intangible assets based on existing asset balances and the interest rate environment as of December 31, 2010. The Corporation's actual amortization expense in any given period may be significantly different from the estimated amounts depending upon the addition of new intangible assets, changes in underlying deposits and market conditions.

## Core Deposits Intangibles

(Dollars in thousands)

2011
$\$ 137$

2012 137


2015 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 137
2016 and beyond . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 183

## (5) Securities

The amortized cost, gross unrealized gains and losses and fair values of securities at December 31, 2010 and 2009 follows:


|  | Trading Securities Held at December 31, 2009 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

The amortized cost and fair value of available for sale debt securities by contractual maturity date at December 31, 2010 is provided in the following table. Mortgage backed securities are not due at a single maturity date and are therefore shown separately.

| At December 31, 2010 |
| :---: |
| $\frac{\text { Amortized Cost }}{\text { (Dollars in thousands) }}$ |
| $\frac{\text { Value }}{\text { Val }}$ |


| Securities available for sale: |  |  |
| :---: | :---: | :---: |
| Due in one year or less | \$ | \$ |
| Due from one year to five years | 34,475 | 34,503 |
| Due from five years to ten years | 22,333 | 23,000 |
| Due after ten years | 23,556 | 22,812 |
| Mortgage backed securities and collateralized mortgage obligations | 136,090 | 141,410 |
|  | \$216,454 | \$221,725 |

Realized gains and losses related to securities available-for-sale for each of the three years ended December 31 follows:

|  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Gross realized gains | \$ | 493 | \$ | 444 | \$ | 612 |
| Gross realized losses |  | - |  | (111) |  | (76) |
| Net Securities Gains | \$ | 493 |  | 333 | \$ |  |
| Proceeds from the sale of available for sale securities |  | 5,499 |  | 8,141 |  | 7,069 |

Net losses of $\$ 100$ were recorded on the sale of trading securities during 2010. Net gains of $\$ 357$ were recorded on the sale of trading securities during 2009 which included unrealized gains of $\$ 118$ recorded to income on currently held trading securities. Net gains of $\$ 2$ were recorded on the sale of trading securities during 2008 which included unrealized gains of $\$ 16$ recorded to income on currently held trading securities.
U.S. Government agencies and corporations include callable and bullet agency issues and agency-backed mortgage backed securities. The maturity of mortgage backed securities is shown based on contractual maturity of the security although repayments occur each year.

The carrying value of securities pledged to secure trust deposits, public deposits, line of credit, and for other purposes required by law amounted to $\$ 152,079$ and $\$ 187,701$ at December 31, 2010 and 2009, respectively.

The securities portfolio contained $\$ 6,721$ and $\$ 4,844$ in non-rated securities of state and political subdivisions at December 31, 2010 and 2009, respectively. Based upon yield, term to maturity and market risk, the fair value of these securities was estimated to be $\$ 6,784$ and $\$ 5,040$ at December 31,2010 and 2009 , respectively. Management reviewed these non-rated securities and has determined that there was no other than temporary impairment to their value at December 31, 2010 and 2009.

The following is a summary of securities that had unrealized losses at December 31, 2010 and 2009. The information is presented for securities that have been in an unrealized loss position for less than 12 months and for more than 12 months. At December 31, 2010, the Corporation held 33 securities with unrealized losses totaling $\$ 1,139$. At December 31, 2009 there were 19 securities with unrealized losses totaling $\$ 418$. There are temporary reasons why securities may be valued at less than amortized cost. Temporary reasons are that the current levels of interest rates as compared to the coupons on the securities held by the Corporation are higher and impairment is not due to credit deterioration. The Corporation has the ability to hold these securities until their value recovers.

|  | At December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 Months |  | 12 Months or Longer |  | Total |  |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Government agencies and corporations | \$29,352 | \$ (682) | \$ | \$ - | \$29,352 | \$ (682) |
| Mortgage backed securities | 14,617 | (30) | - | - | 14,617 | (30) |
| Collateralized mortgage obligations . . . . . . . | 10,027 | (27) | - | - | 10,027 | (27) |
| State and political subdivisions . . | 1,633 | (400) | - | - | 1,633 | (400) |
| Total | \$55,629 | \$ (1,139) | \$ - | \$ - | \$55,629 | \$ (1,139) |


|  | At December 31, 2009 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 Months |  |  | 12 Months or Longer |  |  |  | Total |  |  |
|  | Fair Value | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value | Unrealized Losses |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies and corporations . . . . . . | \$21,440 | \$ | (281) | \$ | - | \$ | - | \$21,440 | \$ | (281) |
| Mortgage backed securities | - |  | - |  | - |  | - | - |  |  |
| Collateralized mortgage obligations . . . . . . . . . | 2,177 |  | (21) |  | - |  | - | 2,177 |  | (21) |
| State and political subdivisions.. | 4,549 |  | (116) |  | - |  | - | 4,549 |  | (116) |
| Total | \$28,166 | \$ | (418) | \$ | - | \$ | - | \$28,166 | \$ | (418) |

## (6) Transactions with Related Parties

The Corporation, through its subsidiary Bank, makes loans to its officers, directors and their affiliates. These loans are made on substantially the same terms and conditions as transactions with non-related parties. A comparison of loans outstanding to related parties follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
|  | (Dollars in thousands) |  |
| Amount at beginning of year. | \$18,737 | \$20,306 |
| New loans | 2,130 | 6,760 |
| Repayments | $(2,521)$ | $(7,994)$ |
| Changes in directors and officers and /or affiliations, net | 17 | (335) |
| Amount at end of year | \$18,363 | \$18,737 |

The Corporation, through its subsidiary Bank, maintains deposits accounts for officers, directors and their affiliates. These deposits are made on substantially the same terms and conditions as transactions with non-related parties. The balances of deposit accounts for related parties were $\$ 7,214$ and $\$ 7,350$, respectively at December 31, 2010 and 2009.

## (7) Loans

Loan balances at December 31, 2010 and December 31, 2009 are summarized by purpose as follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
|  | (Dollars in thousands) |  |
| Real estate loans (includes loans secured primarily by real estate): |  |  |
| Construction and land development | \$ 52,713 | \$ 65,052 |
| One to four family residential | 207,221 | 219,508 |
| Multi-family residential | 29,211 | 28,988 |
| Non-farm non-residential properties | 293,892 | 286,778 |
| Commercial and industrial loans | 60,623 | 61,929 |
| Personal loans to individuals: |  |  |
| Auto, single payment and installment | 163,896 | 135,097 |
| All other loans | 5,023 | 5,845 |
| Total loans | 812,579 | 803,197 |
| Allowance for loan losses | $(16,136)$ | $(18,792)$ |
| Net loans | \$796,443 | $\underline{\$ 784,405}$ |

## (8) Allowance for Loan Losses

The allowance for loan losses is maintained by the Corporation at a level considered by Management to be adequate to cover probable credit losses inherent in the loan portfolio. The amount of the provision for loan losses charged to operating expenses is the amount necessary, in the estimation of Management, to maintain the allowance for loan losses at an adequate level. While Management's periodic analysis of the allowance for loan losses may dictate portions of the allowance be allocated to specific problem loans, the entire amount is available for any loan charge-offs that may occur. Loan losses are charged off against the allowance when Management believes that the full collectability of the loan is unlikely. Recoveries of amounts previously charged-off are credited to the allowance.

The allowance is comprised of a general allowance and a specific allowance for identified problem loans. The general allowance is determined by applying estimated loss factors to the credit exposures from outstanding loans. For residential real estate, installment and other loans, loss factors are applied on a portfolio basis. Loss factors are based on the Corporation's historical loss experience and are reviewed for appropriateness on a quarterly basis, along with other factors affecting the collectability of the loan portfolio. These other factors include but are not limited to; changes in lending policies and procedures, including underwriting standards and collection, charge-off and recovery practices; changes in national and local economic and business conditions, including the condition of various market segments; changes in the nature and volume of the portfolio; changes in the experience, ability, and depth of lending management and staff; changes in the volume and severity of past due and classified loans, the volume of nonaccrual loans, troubled debt restructurings and other loan modifications; the existence and effect of any concentrations of credit, and changes in the level of such concentrations; and the effect of external factors, such as legal and regulatory requirements, on the level of estimated credit losses in the Corporation's current portfolio. Specific allowances are established for all impaired loans when Management has determined that, due to identified significant conditions, it is probable that a loss will be incurred.

Activity in the allowance for loan losses by segment for 2010 is summarized as follows:


## Delinquencies

Management monitors delinquency and potential commercial problem loans. Bank-wide delinquency at December 31, 2010 was $4.89 \%$ of total loans. Total $30-59$ day delinquency and $60-89$ day delinquency was $0.54 \%$ and $0.33 \%$ of total loans at December 31, 2010, respectively. Information regarding delinquent loans as of December 31, 2010 is as follows:

|  | 30-59 Days <br> Past Due | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Greater than } \\ & 90 \text { Days } \end{aligned}$ | Total Past Due | Current | Total Loans |  | $\begin{aligned} & \text { rded } \\ & \text { ment } \\ & \text { lays } \\ & \text { d } \\ & \text { uing } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ollars in thousan |  |  |  |  |
| Commercial | \$ 31 | \$ 211 | \$ 793 | \$ 1,035 | \$ 64,627 | \$ 65,662 | \$ |  |
| Commercial Real Estate | 1,906 | 856 | 19,970 | 22,732 | 357,553 | 375,803 |  | - |
| Residential | 1,018 | 1,284 | 7,172 | 9,474 | 60,729 | 74,685 |  | - |
| Home Equity Loans | 776 | 235 | 1,130 | 2,141 | 130,395 | 132,536 |  | - |
| Indirect | 612 | 123 | 112 | 847 | 149,166 | 150,031 |  | - |
| Consumer | 61 | - | 26 | 87 | 13,793 | 13,862 |  | - |
| Total | \$4,404 | \$2,709 | \$29,203 | \$36,316 | \$776,263 | \$812,579 | \$ |  |

## Impaired Loans

A loan is considered impaired when it is probable that not all principal and interest amounts will be collected according to the loan contract. Residential mortgage, installment and other consumer loans are evaluated collectively for impairment. Individual commercial loans are evaluated for impairment. Impaired loans are written
down by the establishment of a specific allowance where necessary. Information regarding impaired loans is as follows:

| At December 31, 2010 | Recorded Investment | Unpaid <br> Principal <br> Balance | Related Allowance | Average <br> Recorded Balance |  | rest <br> nized |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in thousands) |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |
| Commercial | \$ 549 | \$ 549 | \$ - | \$ 600 | \$ | 16 |
| Commercial Real Estate | 6,414 | 6,414 | - | 8,643 |  | 133 |
| Residential | 4,010 | 4,010 | - | 2,666 |  | - |
| Home Equity Loans | - | - | - | - |  | - |
| Indirect | - | - | - | - |  | - |
| Consumer. | - | - | - | - |  | - |
| With allowance recorded: |  |  |  |  |  |  |
| Commercial | 578 | 784 | 206 | 1,143 |  | - |
| Commercial Real Estate | 25,595 | 32,460 | 6,865 | 29,946 |  | 6 |
| Residential | 405 | 451 | 46 | 102 |  | - |
| Home Equity Loans | - | - | - | - |  | - |
| Indirect | - | - | - | - |  | 一 |
| Consumer. | - | - | - | - |  | - |
| Total | \$37,551 | \$44,668 | \$7,117 | \$43,100 | \$ | 155 |


|  | $\frac{\text { December 31, } 2009}{\text { (Dollars in thousands) }}$ | $\frac{\text { December 31, } 2008}{\text { (Dollars in thousands) }}$ |
| :---: | :---: | :---: |
| Year-end impaired loans with allowance for loan losses specifically allocated | \$24,250 | \$13,213 |
| Year-end impaired loans without allowance for loan losses specifically allocated | 2,804 | 2,331 |
| Amount of allowance specifically allocated to impaired loans. | 7,584 | 3,569 |
| Average of impaired loans during the year | 22,872 | 16,094 |
| Interest income recognized during impairment | - |  |
| Nonaccrual loans at year end. | 38,837 | 19,592 |

## Troubled Debt Restructuring

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. That concession either stems from an agreement between the creditor and the debtor or is imposed by law or a court. The Corporation adheres to ASC 310-40, Troubled Debt Restructurings by Creditors, to determine whether a troubled debt structuring applies in a particular instance. The Corporation had one loan as of December 31, 2010 that was classified as a troubled debt restructuring. The loan had a principal loan balance of $\$ 636$ and has made timely payments of principal and interest per the modified agreement throughout 2010.

## Nonaccrual Loans

Nonaccrual loan balances at December 31, 2010 and December 31, 2009 are as follows:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
|  | (Dollars in | housands) |
| Commercial | \$ 1,333 | \$ 2,465 |
| Commercial Real Estate | 25,941 | 24,914 |
| Residential. | 11,052 | 9,395 |
| Home Equity Loans | 2,372 | 1,417 |
| Indirect | 667 | 557 |
| Consumer | 466 | 89 |
| Total | \$41,831 | \$38,837 |

## Credit Risk Grading

Sound credit systems, practices and procedures such as credit risk grading systems; effective credit review and examination processes; effective loan monitoring, problem identification, and resolution processes; and a conservative loss recognition process and charge-off policy are integral to Management's proper assessment of the adequacy of the allowance. Many factors are considered when grades are assigned to individual loans such as current and past delinquency, financial statements of the borrower, current net realizable value of collateral and the general economic environment and specific economic trends affecting the portfolio. Credit quality indicators used in Management's periodic analysis of the adequacy of the allowance include the Corporation's internal credit risk grades and are identified in the following table:


The Corporation adheres to underwriting standards consistent with its Loan Policy for indirect and consumer loans. Final approval of a consumer credit depends on the repayment ability of the borrower. Repayment ability generally requires the determination of the borrower's capacity to meet current and proposed debt service requirements. A borrower's repayment ability is monitored based on delinquency, generally for time periods of 30 to 59 days past due, 60 to 89 days past due and greater than 90 days past due. This information is provided in the above delinquent loan table. Additionally, a good indicator of repayment ability is a borrower's credit history. A borrower's credit history is evaluated though the use of credit reports and or an automated underwriting system. A borrower's credit score is an indication of a person's creditworthiness that is used to access the likelihood that a borrower will repay their debts. A credit score is generally based upon a person's past credit history and is a number between 300 and 850 - the higher the number, the more creditworthy the person is deemed to be. Below is a table that shows the average credit scores in the consumer loan portfolio of the Corporation as of December 31, 2010.
Consumer Credit Score Migration December 31, 2010
Total 1-4 family residential ..... 701
Total home equity loans ..... 750
Total loans to individuals ..... 728
Total indirect ..... 771
Total revolving lines ..... 713

## (9) Bank Premises, Equipment and Leases

Bank premises and equipment are summarized as follows:

|  | At December 31 |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
|  | (Dollars in thousands) |  |
| Land | \$ 2,602 | \$ 2,602 |
| Buildings | 11,612 | 11,434 |
| Equipment | 14,451 | 14,034 |
| Purchased software | 4,105 | 3,979 |
| Leasehold improvements . | 1,088 | 1,078 |
| Total cost | \$33,858 | \$33,127 |
| Less: accumulated depreciation and amortization | 24,213 | 23,022 |
| Net bank premises and equipment | \$ 9,645 | \$10,105 |

Depreciation of Bank premises and equipment charged to noninterest expense amounted to $\$ 1,121$ in 2010, $\$ 1,330$ in 2009 and $\$ 1,459$ in 2008 . Amortization of purchased software charged to noninterest expense amounted to $\$ 236$ in 2010, \$302 in 2009 and $\$ 290$ in 2008.

At December 31, 2010, the Bank was obligated to pay rental commitments under noncancelable operating leases on certain Bank premises and equipment as follows:

|  | Amount |  |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| 2011 | \$ | 800 |
| 2012 |  | 540 |
| 2013 |  | 342 |
| 2014 |  | 315 |
| 2015 |  | 318 |
| 2016 and thereafter |  | 539 |
| Total | \$ | 2,854 |

Rentals paid under leases on Corporation premises and equipment amounted to $\$ 1,118$ in 2010, \$1,186 in 2009 and $\$ 1,190$ in 2008.

## (10) Deposits

Deposit balances are summarized as follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
|  | (Dollars in thousands) |  |
| Demand and other noninterest-bearing | \$115,476 | \$118,505 |
| Interest checking | 134,375 | 137,807 |
| Savings | 91,882 | 82,771 |
| Money market accounts. | 92,177 | 84,467 |
| Consumer time deposits. | 464,860 | 476,798 |
| Public time deposits | 79,756 | 71,085 |
| Total deposits | \$978,526 | \$971,433 |

The aggregate amount of certificates of deposit in denominations of $\$ 100,000$ or more amounted to $\$ 240,127$ and $\$ 218,966$ at December 31, 2010 and 2009, respectively.

The maturity distribution of certificates of deposit as of December 31, 2010 follows:

|  | Within 12 Months | After 12 Months but within 36 Months | After 36 Months but within 60 Months | After | ears | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in thousands) |  |  |  |  |
| Consumer time deposits | \$307,010 | \$119,022 | \$38,828 | \$ | - | \$464,860 |
| Public time deposits | 73,259 | 4,490 | 2,007 |  | - | 79,756 |
| Total time deposits | \$380,269 | \$123,512 | \$40,835 | \$ | - | \$544,616 |

## (11) Short-Term Borrowings

The Bank has a line of credit for advances and discounts with the Federal Reserve Bank of Cleveland. The amount of this line of credit varies on a monthly basis. The line is equal to $50 \%$ of the balances of qualified home equity lines of credit that are pledged as collateral. At December 31, 2010, the Bank had pledged approximately $\$ 90,502$ in qualifying home equity lines of credit, resulting in an available line of credit of approximately $\$ 45,251$. No amounts were outstanding at December 31, 2010 or December 31, 2009. The Corporation also has a $\$ 4.0$ million line of credit with an unaffiliated financial institution. The balance of this line of credit was $\$ 0$ as of December 31, 2010 and December 31, 2009.

Short-term borrowings include securities sold under repurchase agreements and Federal funds purchased from correspondent banks. At December 31, 2010 and 2009, the outstanding balance of securities sold under repurchase agreements totaled $\$ 932$ and $\$ 1,457$, respectively. No federal funds were purchased as of December 31, 2010 and 2009.

## (12) Federal Home Loan Bank Advances

Federal Home Loan Bank advances amounted to $\$ 42,501$ and $\$ 42,505$ at December 31, 2010 and December 31, 2009 respectively. All advances are bullet maturities with no call features. At December 31, 2010, collateral pledged for FHLB advances consisted of qualified real estate mortgage loans and investment securities of $\$ 59,833$ and $\$ 29,261$, respectively. The maximum borrowing capacity of the Bank at December 31, 2010 was $\$ 50,754$ with unused collateral borrowing capacity of $\$ 6,714$. The Bank maintains a $\$ 40,000$ cash management line of credit (CMA) with the FHLB. The amount outstanding was $\$ 0$ for the CMA line of credit as of December 31, 2010 and December 31, 2009.

Maturities of FHLB advances outstanding at December 31, 2010 and 2009 are as follows:

|  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| Maturity January 2010, fixed rate 3.58\%. | \$ | \$10,000 |
| Maturities January 2011 through February 2011, with fixed rates ranging from $3.17 \%$ to $3.67 \%$, averaging $3.50 \%$ for 2010 and 2009. | 15,000 | 15,000 |
| Maturity January 2012, fixed rate $2.37 \%$ | 15,000 | 15,000 |
| Maturities January 2014, fixed rates ranging from $2.57 \%$ to $3.55 \%$, averaging $2.57 \%$ for 2010 and $3.55 \%$ for 2009. | 10,040 | 55 |
| Maturity July 2015, fixed rate 4.76\% | 2,461 | 2,450 |
| Total FHLB advances | $\underline{\text { \$42,501 }}$ | \$42,505 |

## (13) Trust Preferred Securities

In May 2007, LNB Trust I ("Trust I") and LNB Trust II ("Trust II") each sold $\$ 10.0$ million of preferred securities to outside investors and invested the proceeds in junior subordinated debentures issued by the Corporation. The Corporation used the proceeds from the debentures to fund the cash portion of the Morgan Bancorp, Inc. acquisition. Trust I and Trust II are wholly-owned unconsolidated subsidiaries of the Corporation. The Corporation's obligations under the transaction documents, taken together, have the effect of providing a full guarantee by the Corporation, on a subordinated basis, of the payment obligation of the Trusts.

The subordinated notes mature in 2037. Trust I bears a floating interest rate (current three-month LIBOR plus 148 basis points). Trust II bears a fixed rate of $6.6 \%$ through June 15,2017 , and then becomes a floating interest rate (current three-month LIBOR plus 148 basis points). Interest on the notes is payable quarterly. The interest rates in effect as of the last determination date in 2010 were $1.78 \%$ and $6.64 \%$ for Trust I and Trust II, respectively. At December 31, 2010 and December 31, 2009, accrued interest payable for Trust I was $\$ 6$ and $\$ 8$ and for Trust II was $\$ 24$ and $\$ 30$, respectively.

The subordinated notes are redeemable in whole or in part, without penalty, at the Corporation's option on or after June 15, 2012 and mature on June 15, 2037. The notes are junior in right of payment to the prior payment in full of all Senior Indebtedness of the Corporation, whether outstanding at the date of this Indenture or thereafter incurred.

In August 2010, the Corporation entered into an agreement with certain holders of its non-pooled trust preferred securities and exchanged $\$ 2,125$ in principal amount of the securities issued by Trust I and $\$ 2,125$ in principal amount of the securities issued by Trust II for 462,234 newly issued shares of the Corporation's common stock at a volume-weighted average price of $\$ 4.41$ per share and recorded a gain of $\$ 2,210$ which is included in the consolidated statements of operations as "Gain on extinguishment of debt". At December 31, 2010, the balance of the subordinated notes payable to Trust I and Trust II was $\$ 8,119$ each.

## (14) Income Taxes

The provision for income taxes consists of the following:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |
| Income Taxes: |  |  |  |
| Federal current expense (benefit) | \$ (309) | \$ (90) | \$ 1,353 |
| Federal deferred expense (benefit) | 1,535 | $(2,578)$ | $(1,241)$ |
| Total Income Tax (Benefit) | \$1,226 | \$(2,668) | \$ 112 |

The following presents a reconciliation of income taxes as shown on the Consolidated Statements of Income with that which would be computed by applying the statutory Federal tax rate of $34 \%$ to income (loss) before taxes in 2010, 2009 and 2008.

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |
| Computed "expected" tax expense (benefit) | \$2,241 | \$(1,587) | \$1,193 |
| Increase (reduction) in income taxes resulting from: |  |  |  |
| Tax exempt interest on obligations of state and political subdivisions | (371) | (386) | (265) |
| Tax exempt interest on bank owned life insurance | (199) | (236) | (332) |
| New markets tax credit | (536) | (530) | (476) |
| Other, net | 92 | 71 | (8) |
| Total Income Taxes (Benefit) | \$1,226 | $\underline{\text { \$(2,668) }}$ | \$ 112 |

Management monitors changes in tax statutes and regulations and the issuance of judicial decisions to determine the potential impact to uncertain income tax positions. During 2010 and 2009 there were no material uncertain income tax positions. At December 31, 2010 and December 31, 2009, the Corporation had no unrecognized tax benefits recorded. The Corporation does not expect the amount of unrecognized tax benefits to significantly change within the next twelve months.

Net deferred Federal tax assets are included in other assets on the consolidated Balance Sheets. Management believes that it is more likely than not that the deferred Federal tax assets will be realized. At December 31, 2010 and 2009 there was no valuation allowance required. The tax effects of temporary differences that give rise to significant portions of the deferred Federal tax assets and deferred Federal tax liabilities are presented below.
$\frac{\text { At December } 31}{\frac{2010}{\text { (Dollars in thousands) }}}$

| Deferred Federal tax assets: |  |  |
| :---: | :---: | :---: |
| Allowance for loan losses | \$ 5,486 | \$ 6,365 |
| Deferred compensation | 263 | 308 |
| Minimum pension liability | 758 | 889 |
| Equity based compensation. | 90 | 69 |
| Accrued loan fees and costs | 431 | 241 |
| New Market Tax Credit | - | 430 |
| Mark-to-market adjustments | 65 | 155 |
| Other deferred tax assets. | 1,014 | 1,038 |
| Total deferred Federal tax assets | $\underline{\underline{\text { 8,107 }}}$ | \$9,495 |
| Deferred Federal tax liabilities: |  |  |
| Bank premises and equipment depreciation | \$ (106) | \$ (106) |
| Net unrealized gain on securities available for sale | $(1,792)$ | $(2,243)$ |
| FHLB stock dividends | (254) | (254) |
| Intangible asset amortization. | $(1,052)$ | (913) |
| Accretion | (193) | (181) |
| Deferred charges | (303) | (597) |
| Prepaid pension | (763) | (353) |
| Other deferred tax liabilities | (315) | (303) |
| Total deferred Federal tax liabilities | (4,778) | $(4,950)$ |
| Net deferred Federal tax assets | $\underline{\text { \$ 3,329 }}$ | \$4,545 |

The Corporation's income tax returns are subject to review and examination by federal and state taxing authorities. The Corporation is no longer subject to examination by the federal taxing authority for years prior to 2009. The tax year 2009 remains open to examination by the U.S. taxing authority.

## (15) Shareholders' Equity

## Preferred Stock

The Corporation is authorized to issue up to $1,000,000$ shares of Voting Preferred Stock, no par value. The Board of Directors of the Corporation is authorized to provide for the issuance of one or more series of Voting Preferred Stock and establish the dividend rate, dividend dates, whether dividends are cumulative, liquidation prices, redemption rights and prices, sinking fund requirements, conversion rights, and restrictions on the issuance of any series of Voting Preferred Stock. The Voting Preferred Stock may be issued with conversion rights to common stock and may rank prior to the common stock in dividends, liquidation preferences, or both. The Corporation has authorized 150,000 Series A Voting Preferred Shares, none of which have been issued. As of December 31, 2010 and 2009, 25,223 shares of the Corporation's Series B Preferred Stock were issued and outstanding.

The Corporation issued 25,223 shares of Series B Preferred Stock to the U.S. Treasury in a transaction exempt from the registration requirements of the Securities Act. The issued and outstanding shares of Series B Preferred Stock were validly issued, have been fully paid and are nonassessable. Holders of shares of Series B Preferred Stock
are entitled to receive if, as and when declared by our Board of Directors or a duly authorized committee of the Board, out of assets legally available for payment, cumulative cash dividends at a rate per annum of $5 \%$ per share on a liquidation preference of $\$ 1,000$ per share of Series B Preferred Stock with respect to each dividend period from December 12, 2008 to, but excluding, February 15, 2014. From and after February 15, 2014, holders of shares of Series B Preferred Stock are entitled to receive cumulative cash dividends at a rate per annum of $9 \%$ per share on a liquidation preference of $\$ 1,000$ per share of Series B Preferred Stock.

Dividends are payable quarterly in arrears on each February 15th, May 15th, August 15th and November 15th on shares of Series B Preferred Stock. If any dividend payment date is not a business day, then the next business day will be the applicable dividend payment date, and no additional dividends will accrue as a result of the applicable postponement of the dividend payment date. Dividends payable during any dividend period are computed on the basis of a 360 -day year consisting of twelve 30 -day months. Dividends payable with respect to the Series B Preferred Stock are payable to holders of record of shares of Series B Preferred Stock on the date that is 15 calendar days immediately preceding the applicable dividend payment date or such other record date as the board of directors or any duly authorized committee of the board determines, so long as such record date is not more than 60 nor less than 10 days prior to the applicable dividend payment date.

If the Corporation determines not to pay any dividend or a full dividend with respect to the Series B Preferred Stock, the Corporation is required to provide written notice to the holders of shares of Series B Preferred Stock prior to the applicable dividend payment date.

The Corporation is subject to various regulatory policies and requirements relating to the payment of dividends, including requirements to maintain adequate capital above regulatory minimums. The Board of Governors of the Federal Reserve System, or the Federal Reserve Board, is authorized to determine, under certain circumstances relating to the financial condition of a bank holding company, such as us, that the payment of dividends would be an unsafe or unsound practice and to prohibit payment thereof. In addition, we are subject to Ohio state laws relating to the payment of dividends.

## Common Stock

The Corporation is authorized to issue up to $15,000,000$ common stock shares. Common shares issued were 8,172,943 at December 31, 2010 and 7,623,857 at December 31, 2009. Common shares outstanding were 7,844,749 and 7,295,663 at December 31, 2010 and December 31, 2009, respectively.

## Common Shares Repurchase Plan and Treasury Shares

On July 28, 2005, the Board of Directors authorized the repurchase of up to $5 \%$ of the outstanding common shares of the Corporation, or approximately 332,000 shares. The repurchased shares will be used primarily for qualified employee benefit plans, incentive stock option plans, stock dividends and other corporate purposes. At December 31, 2010 and December 31, 2009, LNB Bancorp, Inc. held 328,194 common shares as Treasury shares under this plan at a total cost of $\$ 6,092$. The terms of the Corporation's sale of $\$ 25.2$ million of its Series B Preferred Stock to the U.S. Treasury in conjunction with the TARP Capital Purchase Program include limitations on the Corporation's ability to repurchase its common shares. For three years after the issuance or until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation is prohibited from repurchasing any of its common shares or preferred stock without, among other things, U.S. Treasury approval, subject to the availability of certain limited exceptions, such as purchases in connection with the Corporation's benefit plans. Furthermore, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

## Shareholder Rights Plan

On October 25, 2010, the Board of Directors of the Corporation adopted a Shareholder Rights Plan which replaced the Corporation's original rights plan adopted October 24,2000 which expired in October 2010. The rights plan is designed to prevent a potential acquirer from exceeding a prescribed ownership level in the Corporation, other than in the context of a negotiated acquisition involving the Board of Directors. If the prescribed level is
exceeded, the rights become exercisable and, following a limited period for the Board of Directors to redeem the rights, allow shareholders, other than the potential acquirer that triggered the exercise of the rights, to purchase Preferred Share Units of the Corporation having characteristics comparable to the Corporation's common shares, at $50 \%$ of market value. This would dilute the potential acquirer's ownership level and voting power, potentially making an acquisition of the Corporation without prior Board approval prohibitively expensive.

The Shareholder Rights Plan provided for the distribution of one Preferred Share Purchase Right as a dividend on each outstanding Common Share of the Corporation held as of the close of business on November 5, 2010. One Preferred Share Purchase Right will also be distributed for each common share issued after November 5, 2010. Each right entitles the registered holder to purchase from the Corporation units of a new series of Voting Preferred Shares, no par value, at $50 \%$ of market value, if a person or group acquires $10 \%$ or more of the Corporation's Common Shares. Each Unit of the new Preferred Shares has terms designed to make it the economic equivalent of one Common share.

## LNBB Direct Stock Purchase and Dividend Reinvestment Plan

The Board of Directors adopted the LNBB Direct Stock Purchase and Dividend Reinvestment Plan (the Plan) effective June 2001, replacing the former LNB Bancorp, Inc. Dividend Reinvestment Plan. The Plan authorized the sale of 500,000 shares of the Corporation's common shares to shareholders who choose to invest all or a portion of their cash dividends plus additional cash payments for the Corporation's common stock. The Corporation did not issue shares pursuant to the Plan in 2010 and 13,791 shares were purchased in the open market at the current market price. Similarly, the Corporation did not issue shares pursuant to the Plan in 2009 while 43,314 shares were purchased in the open market at the current market price.

## Dividend Restrictions

Dividends paid by the Bank are the primary source of funds available to the Corporation for payment of dividends to shareholders and for other working capital needs. The payment of dividends by the Bank to the Corporation is subject to restrictions by the Office of the Comptroller of Currency (OCC). These restrictions generally limit dividends to the current and prior two years' retained earnings. In addition to these restrictions, as a practical matter, dividend payments cannot reduce regulatory capital levels below the Corporation's regulatory capital requirements and minimum regulatory guidelines. Dividends declared and paid in 2010 were approved by the OCC prior to declaration and payment. Future dividend payments or debt issuance by the Corporation will be based on future earnings and the approval of the OCC.

The terms of the Corporation's sale of $\$ 25.2$ million of its Series B Preferred Stock to the U.S. Treasury in conjunction with the TARP Capital Purchase Program include limitations on the Corporation's ability to pay dividends. For three years after the issuance or until the U.S. Treasury no longer holds any Series B Preferred Stock, the Corporation will not be able to increase its dividends above the level of its quarterly dividend declared during the third quarter of 2008 ( $\$ 0.09$ per common share on a quarterly basis) without, among other things, U.S. Treasury approval. Furthermore, as long as the Series B Preferred Stock issued to the U.S. Treasury is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

## (16) Regulatory Capital

The Corporation and the Bank are subject to risk-based capital guidelines issued by the Board of Governors of the Federal Reserve Board and the Office of Comptroller of Currency. These guidelines are used to evaluate capital adequacy and include required minimums as discussed below. The Corporation and the Bank are subject to the FDIC Improvement Act. The FDIC Improvement Act established five capital categories ranging from "well capitalized" to "critically undercapitalized." These five capital categories are used by the Federal Deposit Insurance Corporation to determine prompt corrective action and an institution's semi-annual FDIC deposit insurance premium assessments.

Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the consolidated financial statements.

The prompt corrective action regulations provide for five categories which in declining order are: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." To be considered "well capitalized", an institution must generally have a leverage capital ratio of at least five percent, a Tier I risk-based capital ratio of at least six percent, and a total risk-based capital ratio of at least ten percent.

At December 31, 2010 and 2009, the capital ratios for the Corporation and the Bank exceeded the ratios required to be "well capitalized." The "well capitalized" status affords the Bank the ability to operate with the greatest flexibility under current laws and regulations. The Comptroller of the Currency's most recent notification categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that Management believes have changed the Bank's category. Analysis of the Corporation's and the Bank's Regulatory Capital and Regulatory Capital Requirements follows:

|  | December 31, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\frac{\text { Ratio }}{\text { (Dollars in thousands) }}$ |  | Ratio |
|  |  |  |  |  |
| Total capital (risk weighted) |  |  |  |  |
| Consolidated | \$119,458 | 13.82\% | \$117,824 | 13.64\% |
| Bank | 111,091 | 12.86 | 107,539 | 12.46 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 95,408 | 11.04 | 87,625 | 10.14 |
| Bank | 96,227 | 11.14 | 92,752 | 10.75 |
| Tier 1 capital (average assets) |  |  |  |  |
| Consolidated | 95,408 | 8.44 | 87,625 | 7.70 |
| Bank | 96,227 | 8.59 | 92,752 | 8.14 |
| Well Capitalized: |  |  |  |  |
| Total capital (risk weighted) |  |  |  |  |
| Consolidated | \$86,438 | 10.00\% | \$ 86,381 | 10.00\% |
| Bank | 86,385 | 10.00 | 86,307 | 10.00 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 51,852 | 6.00 | 51,849 | 6.00 |
| Bank | 51,828 | 6.00 | 51,769 | 6.00 |
| Tier 1 capital (average assets) |  |  |  |  |
| Consolidated | 56,521 | 5.00 | 56,899 | 5.00 |
| Bank | 56,011 | 5.00 | 56,973 | 5.00 |


| December 31, 2010 |  |  |
| :--- | :--- | :--- |
| Amount |  | December 31, 2009 |
| (Dollars in thousands) | Ratio |  |

## Minimum Required:

Total capital (risk weighted)

| Consolidated | \$ 69,151 | 8.00\% | \$ 69,105 | 8.00\% |
| :---: | :---: | :---: | :---: | :---: |
| Bank | 69,108 | 8.00 | 69,046 | 8.00 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 34,568 | 4.00 | 34,566 | 4.00 |
| Bank | 34,552 | 4.00 | 34,512 | 4.00 |
| Tier 1 capital (average assets) |  |  |  |  |
| Consolidated | 45,217 | 4.00 | 45,519 | 4.00 |
| Bank | 44,809 | 4.00 | 45,578 | 4.00 |

## (17) Parent Company Financial Information

LNB Bancorp, Inc.'s (parent company only) condensed balance sheets as of December 31, 2010 and 2009, and the condensed statements of income and cash flows for the years ended December 31, 2010, 2009 and 2008 are as follows:
$\frac{\text { Year Ended December 31, }}{\frac{2010}{2009}} \frac{\text { (Dollars in thousands) }}{}$

| Assets |  |  |
| :---: | :---: | :---: |
| Cash. | \$ 659 | \$ 2,106 |
| Investment in The Lorain National Bank | 120,777 | 118,053 |
| Other investments | 7 | 7 |
| Note receivable - The Lorain National Bank. | 4,000 | 4,000 |
| Other assets | 525 | 864 |
| Total Assets | \$125,968 | \$125,030 |
| Liabilities and Shareholders' Equity |  |  |
| Junior subordinated debentures | \$ 16,238 | \$ 20,620 |
| Other liabilities | 266 | 269 |
| Shareholders' equity | 109,464 | 104,141 |
| Total Liabilities and Shareholders' Equity | \$125,968 | \$125,030 |


| Condensed Statements of Income | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |
| Income |  |  |  |
| Interest income | \$ 267 | \$ 363 | \$ 390 |
| Cash dividend from The Lorain National Bank | 1,000 | 2,190 | 3,900 |
| Other income. | 25 | 145 | 62 |
| Gain on extinguishment of debt | 2,210 | - | - |
| Total Income | 3,502 | 2,698 | 4,352 |
| Expenses |  |  |  |
| Interest expense | 778 | 941 | 1,176 |
| Other expenses | 181 | 202 | 272 |
| Total Expense | 959 | 1,143 | 1,448 |
| Income before income taxes and equity in undistributed net income subsidiary | 2,543 | 1,555 | 2,904 |
| Income tax expense (benefit) | 520 | (221) | (335) |
| Equity in undistributed net income (loss) of subsidiary | 3,342 | $(3,777)$ | 157 |
| Net Income (Loss) | $\underline{\$ 5,365}$ | $\underline{\underline{\$(2,001)}}$ | \$3,396 |
| Condensed Statements of Cash Flows | Year Ended December 31, |  |  |
|  | 2010 | 2009 | 2008 |
|  | (Doll | ars in thousan |  |
| Net Income (Loss) | \$ 5,365 | \$ $(2,001)$ | \$ 3,396 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |
| Equity in undistributed net (income) loss of subsidiary | $(3,342)$ | 3,777 | (157) |
| Share-based compensation expense, net of tax | 102 | 79 | 71 |
| Gain on extinguishment of debt | $(2,210)$ | - |  |
| Net change in other assets and liabilities | 213 | 174 | $(1,082)$ |
| Net cash provided by operating activities | 128 | 2,029 | 2,228 |
| Cash Flows from Investing Activities: |  |  |  |
| Payments for advances to The Lorain National Bank | - | $(25,223)$ |  |
| Payments from The Lorain National Bank for subordinated debt instrument | - | 2,000 | 2,000 |
| Net cash provided by (used in) investing activities | - | $(23,223)$ | 2,000 |
| Cash Flows from Financing Activities: |  |  |  |
| Extinguishment of debt, net . . . | (10) | - | - |
| Proceeds from issuance of preferred stock | - | - | 25,223 |
| Dividends paid | $(1,565)$ | $(2,625)$ | $(3,940)$ |
| Net cash provided by (used in) financing activities | $(1,575)$ | $(2,625)$ | 21,283 |
| Net increase (decrease) in cash equivalents | $(1,447)$ | $(23,819)$ | 25,511 |
| Cash and cash equivalents at beginning of year | 2,106 | 25,925 | 414 |
| Cash and cash equivalents at end of year | \$ 659 | \$ 2,106 | \$25,925 |

## (18) Retirement Pension Plan

The Bank's non-contributory defined benefit pension plan (the Plan) covers substantially all of its employees. In general, benefits are based on years of service and the employee's level of compensation. The Bank's funding policy is to contribute annually an actuarially determined amount to cover current service cost plus amortization of prior service costs. Effective December 31, 2002, the benefits under the Plan were frozen and no additional benefits are accrued under the Plan after December 31, 2002.

The net periodic pension costs charged to expense amounted to $\$ 148$ in 2010, $\$ 199$ in 2009 and $\$(16)$ in 2008. The following table sets forth the defined benefit pension plan's Change in Projected Benefit Obligation, Change in Plan Assets and Funded Status, including the Prepaid Asset or Accrued Liability for the years ended December 31, 2010, 2009, and 2008. There were no losses recognized due to settlement in 2010, 2009 and 2008.
$\frac{\text { Year Ended December 31, }}{\frac{2010}{2009} \frac{2008}{(D o l l a r s \text { in thousands) }}}$

| Change in projected benefit obligation |  |  |  |
| :---: | :---: | :---: | :---: |
| Projected benefit obligation at the beginning of the year | \$(5,716) | \$(5,723) | \$ $(5,559)$ |
| Interest Cost | (314) | (324) | (324) |
| Actuarial gain (loss). | (35) | (218) | (363) |
| Settlement loss | - | - | - |
| Benefits paid | 455 | 549 | 523 |
| Projected benefit obligation at the end of the year | \$(5,610) | \$(5,716) | $\underline{\text { (5,723) }}$ |
| Change in plan assets |  |  |  |
| Fair value of plan assets at beginning of year | \$ 4,221 | \$ 3,969 | \$ 5,430 |
| Actual gain on plan assets | 590 | 401 | (968) |
| Employer contributions | 1,400 | 400 |  |
| Gain/(Loss) | - |  | 30 |
| Benefits paid | (455) | (549) | (523) |
| Fair value of plan assets at end of year | \$5,756 | \$4,221 | \$ 3,969 |
| Funded status (included in accrued liabilities or prepaid assets) | \$ 146 | $\underline{\text { \$(1,495) }}$ | \$(1,754) |
| Unrecognized actuarial loss in accumulated other comprehensive income | \$ 2,230 | \$2,619 | \$ 2,677 |

Amounts recognized in the consolidated statements of income consist of:

| Year Ended December 31, |  |  |
| :---: | :---: | :---: |
| 2010 | 2009 | 2008 |
| (Dollars in thousands) |  |  |
| \$ 314 | \$ 324 | \$ 324 |
| (308) | (275) | (388) |
| 142 | 150 | 48 |
| - | - | - |
| \$ 148 | \$ 199 | \$ (16) |

Pension liability adjustments recognized in other comprehensive income include:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands) |  |  |
| Amortization of unrecognized actuarial loss | \$ 142 | \$150 | \$ 48 |
| Current deferral of gains (losses) | 247 | (92) | $(1,688)$ |
| Pension liability adjustments recognized in comprehensive income | 389 | 58 | $(1,640)$ |
| Tax effect | (132) | (20) | 557 |
| Net pension liability adjustments | \$257 | \$ 38 | \$(1,083) |

Weighted-average assumptions used to determine net periodic benefit cost for years ended December 31, 2010, 2009 and 2008:

|  | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Weighted average discount rate | 5.75\% | 5.75\% | 5.75\% |
| Expected long-term rate of return on plan assets | 7.50\% | 7.50\% | $\underline{ }$ |
| Assumed rate of future compensation increases | 0.00\% | $\underline{\underline{0.00 \%}}$ | $\underline{\underline{0.00}}$ |

The actuarial assumptions used in the pension plan valuation are reviewed annually. The plan reviews Moody's Aaa and Aa corporate bond yields as of each plan year-end to determine the appropriate discount rate to calculate the year-end benefit plan obligation and the following year's net periodic pension cost.

## Plan Assets

The Bank's Retirement Pension Plan's weighted-average assets allocations at December 31, 2010, 2009 and 2008 by asset category are as follows:

|  | Plan Assets at December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
| Asset Category: |  |  |  |
| Equity securities | 62.61\% | 57.48\% | 47.53\% |
| Debt securities | 35.53 | 41.82 | 52.25 |
| Cash and cash equivalents . | 1.86 | 0.70 | 0.22 |
| Total. | 100.00\% | $\underline{\underline{100.00 \%}}$ | $\underline{\underline{100.00 \%}}$ |
| LNB Bancorp, Inc. common stock to total plan assets | 0.00\% | $3.08 \%$ | 4.25\% |

The investment strategy for 2010 will continue to be an equity security allocation percent of $60 \%$ and a debt security position of $40 \%$. This strategy will be employed in order to position more assets to benefit from the anticipated increase in the equities market in 2010.

The following estimated future benefit payments, which reflect no expected future service as the plan is frozen, are expected to be paid as follows:

|  | Amount |
| :---: | :---: |
|  | (Dollars in thousands) |
| 2011 | \$ 310 |
| 2012 | 336 |
| 2013 | 367 |
| 2014 | 367 |
| 2015 | 368 |
| 2016-2020 | 1,869 |

## (19) Share-Based Compensation

A broad-based stock option incentive plan, the 2006 Stock Incentive Plan, was adopted by the Corporation's shareholders on April 18, 2006. Awards granted under this Plan as of December 31, 2010 were stock options granted in 2007, 2008 and 2009 and long-term restricted shares issued in 2010. In addition, the Corporation has nonqualified stock option agreements outside of the 2006 Stock Incentive Plan. Grants under the nonqualified stock option agreements have been made from 2005 to 2007.

As of December 31, 2010 and 2009, there was $\$ 298$ and $\$ 17$, respectively, of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted-average period of 2.3 years as of December 31, 2010. The total fair value of shares vested during the year ended December 31, 2010 and 2009 was $\$ 64$ and $\$ 89$, respectively.

## Stock Options

The expense recorded for stock options was $\$ 15, \$ 79$ and $\$ 78$ for the years ended December 31, 2010, 2009 and 2008 , respectively. The maximum option term is ten years and the options generally vest over three years as follows: one-third after one year from the grant date, two-thirds after two years and completely after three years.

The fair value of options granted was determined using the following weighted-average assumptions as of grant date.

|  | 2009 | 2008 |
| :---: | :---: | :---: |
| Risk free interest rate | 2.27\% | 2.94\% |
| Dividend yield | 6.68\% | 4.98\% |
| Volatility | 22.97\% | 15.68\% |

The weighted-average fair value of options granted in 2009 and 2008 was $\$ 5.34$ and $\$ 14.47$, respectively.
Options outstanding at December 31, 2010 were as follows:

|  | Outstanding |  |  | Exercisable |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

A summary of the status of stock options at December 31, 2010 and changes during the year then ended is presented in the table below:

| Options | 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | Shares | Weighted Average Exercise Price per Share |  |
| Outstanding at beginning of period | 198,000 | \$ | 16.12 |
| Granted | - |  | - |
| Forfeited or expired | $(1,000)$ |  | 14.47 |
| Exercised. | - |  | - |
| Stock dividend or split | - |  | - |
| Outstanding at end of period | 197,000 | \$ | 16.12 |
| Exercisable at end of period | $\underline{\underline{167,996}}$ | \$ | 16.50 |

There were no options exercised during the year ended December 31, 2010 therefore the total intrinsic value of options exercised was $\$ 0$. The total intrinsic value of all options outstanding for the year ended December 31, 2010 was $\$ 0$ as a result of their anti-dilutive status.

|  | 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | Nonvested Shares | Weight Exer Pe | Average Price are |
| Nonvested at January 1, 2010. | 75,335 | \$ | 14.45 |
| Granted. | - |  | - |
| Vested | 45,331 |  | 14.77 |
| Forfeited or expired | 1,000 |  | 14.47 |
| Nonvested at December 31, 2010 | $\underline{\underline{29,004}}$ | \$ | 13.95 |

## Restricted Shares

In 2010, the Corporation issued 86,852 shares of long-term restricted stock at a weighted average price of $\$ 4.42$ per share. Shares of long-term restricted stock generally vest in two equal installments on the second and third anniversaries of the date of grant, or upon the earlier death or disability of the recipient or a qualified change of control of the Corporation. The expense recorded for long-term restricted stock for the year ended December 31, 2010 was $\$ 87$.

The market price of the Corporation's common shares at the date of grant is used to estimate the fair value of restricted stock awards. A summary of the status of restricted shares at December 31, 2010 is presented in the table below:

|  | 2010 |  |
| :---: | :---: | :---: |
|  | Nonvested Shares | Weighted Average Grant Date Fair Value |
| Nonvested at January 1, 2010. | - | \$ |
| Granted. | 86,852 | 4.42 |
| Forfeited or expired | - | - |
| Exercised | - | - |
| Nonvested at December 31, 2010 | 86,852 | \$ 4.42 |

## Stock Appreciation Rights ("SARS")

In 2006, the Corporation issued an aggregate of 30,000 SARS at $\$ 19.00$ per share, 15,500 of which have expired due to employee terminations. The SARS vest over three years as follows: one-third after one year from the
grant date, two-thirds after two years and completely after three years. Any unexercised portion of the SARS shall expire at the end of the stated term which is decided at the date of grant and shall not exceed ten years. The SARS issued in 2006 will expire in January 2016. The expense recorded for SARS for the years ended December 31, 2010, 2009 and 2008 was $\$ 0$.

## (20) Benefit Plans

The Bank adopted The Lorain National Bank 401(k) Plan (the Plan) effective January 1, 2001. The Plan allows for the purchase of up to 80,000 shares of LNB Bancorp, Inc. treasury shares. No shares were purchased out of Treasury during 2010, 2009 or 2008.

Under provisions of the Plan, a participant can contribute a percentage of their compensation to the Plan. For plan years prior to January 1, 2008, the Bank made a non-discretionary $50 \%$ contribution to match each employee's contribution, limited to the first six percent of an employee's wage. Effective January 1, 2008, the Plan changed to a safe-harbor status with a $3 \%$ non-elective contribution for all employees. The Plan uses the contributions of the Corporation to purchase LNB Bancorp, Inc. common stock. Effective January 1, 2001, the Plan permits the investment of plan assets, contributed by employees as well as the Corporation, among different funds.

The Bank's matching contributions are expensed in the year in which the associated participant contributions are made and totaled $\$ 374, \$ 370$, and $\$ 374$, in 2010,2009 and 2008 , respectively.

## (21) Commitments and Contingencies

In the normal course of business, the Bank enters into commitments with off-balance sheet risk to meet the financing needs of its customers. These instruments are currently limited to commitments to extend credit and standby letters of credit. Commitments to extend credit involve elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss in the event of nonperformance by the other party to the commitment is represented by the contractual amount of the commitment. The Bank uses the same credit policies in making commitments as it does for on-balance sheet instruments. Interest rate risk on commitments to extend credit results from the possibility that interest rates may have moved unfavorably from the position of the Bank since the time the commitment was made.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of 30 to 120 days or other termination clauses and may require payment of a fee. Since some of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained by the Bank upon extension of credit is based on Management's credit evaluation of the applicant. Collateral held is generally single-family residential real estate and commercial real estate. Substantially all of the obligations to extend credit are variable rate. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party.

A summary of the contractual amount of commitments at December 31, 2010 and 2009 follows:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| Commitments to extend credit | \$ 67,095 | \$ 68,770 |
| Home equity lines of credit | 76,668 | 75,791 |
| Standby letters of credit. | 8,422 | 8,616 |
| Total | \$152,185 | \$153,177 |

The nature of the Corporation's business may result in litigation. Management, after reviewing with counsel all actions and proceedings pending against or involving LNB Bancorp, Inc. and subsidiaries, considers that the aggregate liability or loss, if any, resulting from them will not be material to the Corporation's financial position, results of operation or liquidity.

## (22) Estimated Fair Value of Financial Instruments

The Corporation discloses estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Corporation's financial instruments. The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

- The carrying value of Cash and due from banks, Federal funds sold, short-term investments, interest bearing deposits in other banks and accrued interest receivable and other financial assets is a reasonable estimate of fair value due to the short-term nature of the asset.
- The fair value of investment securities is based on the fair value hierarchy described below.
- For variable rate loans with interest rates that may be adjusted on a quarterly, or more frequent basis, the carrying amount is a reasonable estimate of fair value. The fair value of other types of loans is estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.
- The carrying value approximates the fair value for bank owned life insurance.
- The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings, money market, checking and interest-bearing checking, is equal to the amount payable on demand as of December 31, for each year presented. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. For variable rate certificates of deposit, the carrying amount is a reasonable estimate of fair value.
- Securities sold under repurchase agreements, other short-term borrowings, accrued interest payable and other financial liabilities approximate fair value due to the short-term nature of the liability.
- The fair value of Federal Home Loan Bank advances is estimated by discounting future cash flows using current FHLB rates for the remaining term to maturity.
- The fair value of junior subordinated debentures is based on the discounted value of contractual cash flows using rates currently offered for similar maturities.
- The fair value of commitments to extend credit approximates the fees charged to make these commitments since rates and fees of the commitment contracts approximates those currently charged to originate similar commitments. The carrying amount and fair value of off-balance sheet instruments is not significant as of December 31, 2010 and 2009.


## Limitations

Estimates of fair value are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimates of fair value are based on existing on-and-off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. For example, the Bank has a substantial Investment and Trust Services Division that contributes net fee income annually. The Investment and Trust Services Division is not considered a financial instrument and its value has not been incorporated into the fair value estimates. Other significant assets and liabilities that are not considered financial instruments include premises and equipment and deferred tax assets. The
estimated fair values of the Corporation's financial instruments at December 31, 2010 and 2009 are summarized as follows:

| December 31, 2010 |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: |
| Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value |

Financial assets

| Cash and due from banks, Federal funds sold, short-term investments and interest bearing deposits in other banks | \$ 48,568 | \$ 48,568 | \$ 27,292 | \$ 27,292 |
| :---: | :---: | :---: | :---: | :---: |
| Securities | 221,725 | 221,725 | 255,482 | 255,482 |
| Portfolio loans, net | 796,443 | 801,585 | 784,405 | 786,154 |
| Loans held for sale | 5,105 | 5,105 | 3,783 | 3,783 |
| Accrued interest receivable | 3,519 | 3,519 | 4,072 | 4,072 |
| Financial liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand, savings and money market | 433,910 | 433,910 | 423,550 | 423,550 |
| Certificates of deposit | 544,616 | 551,832 | 547,883 | 555,302 |
| Total deposits | 978,526 | 985,742 | 971,433 | 978,852 |
| Short-term borrowings | 932 | 932 | 1,457 | 1,457 |
| Federal Home Loan Bank advances | 42,501 | 43,613 | 42,505 | 43,708 |
| Junior subordinated debentures | 16,238 | 15,746 | 20,620 | 18,489 |
| Accrued interest payable | 1,434 | 1,434 | 2,074 | 2,074 |

## Fair Value Measurements

The fair value of financial assets and liabilities recorded at fair value is categorized in three levels. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. These levels are as follows:

- Level 1 - Valuations based on quoted prices in active markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 - Valuations of assets and liabilities traded in less active dealer or broker markets. Valuations include quoted prices for similar assets and liabilities traded in the same market; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable. Valuations may be obtained from, or corroborated by, third-party pricing services.
- Level 3 - Assets and liabilities with valuations that include methodologies and assumptions that may not be readily observable, including option pricing models, discounted cash flow models, yield curves and similar techniques. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities, but in all cases are corroborated by external data, which may include third-party pricing services.

The following table presents information about the Corporation's assets and liabilities measured at fair value on a recurring basis as of December 31, 2010 and 2009, and the valuation techniques used by the Corporation to determine those fair values.

| Description | Fair Value as of December 31, 2010 | $\begin{gathered} \text { Quot } \\ \text { Acti } \\ \text { for } \\ \text { Asse } \end{gathered}$ | ted Prices in ive Markets Identical ets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations | \$ 56,068 | \$ | - | \$ 56,068 | \$ | - |
| Mortgage backed securities | 95,891 |  | - | 95,891 |  | - |
| Collateralized mortgage obligations | 45,519 |  | - | 45,519 |  | - |
| State and political subdivisions | 24,247 |  | - | 24,247 |  | - |
| Total | \$221,725 | \$ | - | \$221,725 | \$ | - |
| Description | Fair Value as of December 31, 2009 |  | ted Prices in ive Markets Identical ets (Level 1) | Significant Other Observable Inputs (Level 2) |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Trading Securities | \$ 8,445 | \$ | - | \$ 8,445 | \$ | - |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations | 45,215 |  | - | 45,215 |  | - |
| Mortgage backed securities | 127,312 |  | - | 127,312 |  | - |
| Collateralized mortgage obligations | 51,467 |  | - | 51,467 |  | - |
| State and political subdivisions | 23,043 |  | - | 23,043 |  | - |
| Total | \$255,482 | \$ |  | \$255,482 | \$ | - |

There were no transfers between Levels 1 and 2 of the fair value hierarchy during the years ended December 31, 2010 and 2009. For the available for sale securities, the Corporation obtains fair value measurements from an independent third-party service or independent brokers.

The Corporation has assets that, under certain conditions, are subject to measurement at fair value on a nonrecurring basis. At December 31, 2010 and 2009, such assets consist primarily of impaired loans and other property. The Corporation has estimated the fair values of these assets using Level 3 inputs, specifically discounted cash flow projections.

The following table presents the balances of assets and liabilities measured at fair value on a nonrecurring basis:

| December 31, 2010 | Quoted Market Prices in Active Markets (Level 1) |  | Internal <br> Models with <br> Significant <br> Observable Market <br> Parameters (Level 2) |  | Internal Models with Significant Unobservable Market Parameters (Level 3) | Total | Total Losses Recognized During the Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | olla | in thousands) |  |  |
| Impaired and nonaccrual loans | \$ | - | \$ | - | \$44,668 | \$44,668 | \$7,117 |
| Other real estate |  | - |  | - | 3,119 | 3,119 | 412 |
| Total assets at fair value on a nonrecurring basis | \$ | - | \$ | - | $\underline{\text { \$47,787 }}$ | \$47,787 | \$7,529 |


| December 31, 2009 | Quoted Market <br> Prices in Active Markets (Level 1) |  | Internal Models with Significant Observable Market Parameters (Level 2) |  | Internal odels with gnificant observable Market arameters Level 3) | Total | Total Losses Recognized During the Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |
| Impaired and nonaccrual loans | \$ | - | \$ | - | \$38,837 | \$38,837 | \$12,218 |
| Other real estate |  | - |  | - | 1,264 | 1,264 | 206 |
| Total assets at fair value on a nonrecurring basis . . . . . | \$ | - | \$ | - | \$40,101 | \$40,101 | \$12,424 |

Impaired and nonaccrual loans: Fair value adjustments for these items typically occur when there is evidence of impairment. Loans are designated as impaired when, in the judgment of Management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair market value of the collateral. The Corporation measures fair value based on the value of the collateral securing the loans. Collateral may be in the form of real estate or personal property including equipment and inventory. The vast majority of collateral is real estate. The value of the collateral is determined based on internal estimates as well as third party appraisals or non-binding broker quotes. These measurements were classified as Level 3.

Other Real Estate: Other real estate includes foreclosed assets and properties securing residential and commercial loans. Foreclosed assets are adjusted to fair value less costs to sell upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at lower of carry value or fair value less costs to sell. Fair value is generally based upon internal estimates and third party appraisals or non-binding broker quotes and, accordingly, considered a Level 3 classification.

## (23) Quarterly Financial Data (Unaudited)

Quarterly Financial Data (Unaudited)

|  | First | Second | Third | Fourth | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | rs in thou | ds, except | share amou |  |
| 2010 |  |  |  |  |  |
| Total interest income | \$13,293 | \$12,975 | \$12,463 | \$12,641 | \$51,372 |
| Total interest expense | 3,514 | 3,278 | 3,091 | 2,881 | 12,764 |
| Net Interest income | 9,779 | 9,697 | 9,372 | 9,760 | 38,608 |
| Provision for loan losses | 2,109 | 2,109 | 2,076 | 3,931 | 10,225 |
| Net interest income after provision for loan losses | 7,670 | 7,588 | 7,296 | 5,829 | 28,383 |
| Noninterest income | 2,651 | 2,896 | 5,044 | 3,186 | 13,777 |
| Noninterest expense | 8,693 | 8,958 | 8,768 | 9,150 | 35,569 |
| Income tax expense (benefit) | 297 | 283 | 842 | (196) | 1,226 |
|  | 1,331 | 1,243 | 2,730 | 61 | 5,365 |
| Preferred Stock Dividend and Accretion | $319$ | 318 | 320 | 319 | 1,276 |
| Net Income (Loss) Available to Common Shareholders | 1,012 | 925 | 2,410 | (258) | 4,089 |
| Basic earnings (loss) per common share | 0.14 | 0.12 | 0.32 | (0.03) | 0.55 |
| Diluted earnings (loss) per common share | 0.14 | 0.12 | 0.32 | (0.03) | 0.55 |
| Dividends declared per common share . . | 0.01 | 0.01 | 0.01 | 0.01 | 0.04 |
|  | First | Second | Third | Fourth | Full Year |
|  |  | ars in thousa | ds, except p | share amou |  |
| 2009 |  |  |  |  |  |
| Total interest income | \$14,523 | \$14,356 | \$14,523 | \$14,245 | \$57,647 |
| Total interest expense | 5,625 | 5,222 | 4,945 | 4,133 | 19,925 |
| Net Interest income | 8,898 | 9,134 | 9,578 | 10,112 | 37,722 |
| Provision for loan losses | 1,809 | 2,484 | 11,067 | 3,657 | 19,017 |
| Net interest income (loss) after provision for loan losses | 7,089 | 6,650 | $(1,489)$ | 6,455 | 18,705 |
| Noninterest income | 2,857 | 3,244 | 3,124 | 2,731 | 11,956 |
| Noninterest expense. . . . . . | 8,360 | 9,480 | 8,737 | 8,753 | 35,330 |
| Income tax expense (benefit) | 269 | (102) | $(2,726)$ | (109) | $(2,668)$ |
| Net Income (Loss) . . . . . . . | 1,317 | 516 | $(4,376)$ | 542 | $(2,001)$ |
| Preferred Stock Dividend and Accretion | 299 | 319 | 319 | 319 | 1,256 |
| Net Income (Loss) Available to Common Shareholders | 1,018 | 197 | $(4,695)$ | 223 | $(3,257)$ |
| Basic earnings (loss) per common share. | 0.14 | 0.03 | (0.64) | 0.03 | (0.45) |
| Diluted earnings (loss) per common share | 0.14 | 0.03 | (0.64) | 0.03 | (0.45) |
| Dividends declared per common share | 0.09 | 0.09 | 0.01 | 0.01 | 0.20 |

## Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosures

None.

## Item 9A. Controls and Procedures

## 1. Disclosure Controls and Procedures

The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Corporation's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Corporation's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Corporation's management carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of LNB Bancorp, Inc.'s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934) as of December 31, 2010, pursuant to the evaluation of these controls and procedures required by Rule 13a-15 of the Securities Exchange Act of 1934.

Based upon that evaluation, management concluded as of the end of the period covered by this Annual Report on Form 10-K that the Corporation's disclosure controls and procedures were effective as of December 31, 2010.

## 2. Internal Control over Financial Reporting

The Management of LNB Bancorp, Inc. is responsible for establishing and maintaining adequate internal control over its financial reporting. LNB Bancorp, Inc.'s internal control over financial reporting is a process designed under the supervision of the Corporation's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Corporation's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

LNB Bancorp, Inc.'s management assessed the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2010 based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in "Internal Control Integrated Framework." Based on this assessment, management determined that at December 31, 2010, the Corporation's internal control over financial reporting was effective.

The Dodd-Frank Act includes a provision that permanently exempts "non-accelerated filers" from complying with the requirements of Section 404(b) of the Sarbanes-Oxley Act of 2002, which requires an issuer to include in its Annual Report on Form $10-\mathrm{K}$ an attestation report from the issuer's independent registered public accounting firm on the issuer's internal control over financial reporting. Since the Corporation was a non-accelerated filer as of December 31, 2010, it is not required to comply with the requirements of Section 404(b) in this Annual Report on Form 10-K. However, if the market value of the Corporation's common shares held by non-affiliates equals $\$ 75$ million or more as of the end of the last day of the Corporation's most recently completed second quarter, the Corporation will be required to provide an attestation report from its independent registered public accounting firm on the Corporation's internal control over financial reporting in its Annual Report on Form 10-K for the year in which it equals or exceeds the $\$ 75$ million threshold.

## 3. Changes in Internal Control over Financial Reporting

No change in the Corporation's internal control over financial reporting occurred during the fiscal quarter ended December 31, 2010 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## Item 9B. Other Information

None.

## PART III

## Item 10. Directors, Executive Officers, Promoters and Control Persons of the Registrant

Information regarding the executive officers of the Corporation is set forth in Part I of this Form 10-K. Other information required to be included in this Item 10 is incorporated by reference herein from the information about the Corporation's directors provided in the section captioned "PROPOSAL 1 - Election of Directors," the information provided in the section captioned "Section 16(a) Beneficial Ownership Reporting Compliance," and the information about the Corporation's Audit and Finance Committee, audit committee financial expert and procedures for recommending nominees to the Board of Directors and Corporate Governance provided in the sections captioned "Committees of the Board" and "Corporate Governance" in the Corporation's Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC.

## Item 11. Executive Compensation

The information required to be included in this Item 11 is incorporated by reference herein from the information provided in the sections captioned "Executive Compensation and Other Information," in the Corporation's Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

The information regarding security ownership of certain beneficial owners and management required to be included in this Item 12 is incorporated by reference herein from the information provided in the section captioned "Ownership of Voting Shares" in the Corporation's Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC. The following table shows information about the Corporation's common shares that may be issued upon the exercise of options, warrants and rights under all of the Corporation's equity compensation plans as of December 31, 2010:

## Equity Compensation Plan Table

| Plan Category | Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights(1) | WeightedAverage Exercise Price of Outstanding Options, Warrants and Rights | Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans Excluding Securities Reflected in Column <br> (a) |
| :---: | :---: | :---: | :---: |
|  | (a) | (b) | (c) |
| Equity compensation plans approved by security holders | 105,500 | \$14.42 | 407,648(2) |
| Equity compensation plans not approved by security holders(3). | 92,500 | \$18.05 |  |
| Total | 198,000 | \$16.11 | 407,648 |

(1) Consists of common shares of the Corporation issuable upon outstanding options.
(2) Represents shares available for grant under the LNB Bancorp, Inc. 2006 Stock Incentive Plan. The LNB Bancorp, Inc. 2006 Stock Incentive Plan allows for the granting of an aggregate of 600,000 common shares in the form of awards under the plan, no more than 400,000 of which may be granted in the form of stock options and no more than 200,000 of which may be granted in the form of restricted shares.
(3) All common shares included in equity compensation plans not approved by shareholders are covered by outstanding options awarded to two current officers under agreements having the same material terms. Each of these options is a nonqualified option, meaning a stock option that does not qualify under Section 422 of the Internal Revenue Code for the special tax treatment available for qualified, or "incentive," stock options. Daniel E. Klimas was granted stock options on February 1, 2005, February 1, 2006, and February 1, 2007 each to purchase 30,000 shares which vested in 10,000 share increments on the first, second and third anniversaries of the date of grant. Frank A. Soltis was granted an option to purchase 2,500 shares on June 27, 2005 which vested on the first year anniversary of the date of grant. Each option may be exercised for a term of 10 years from the date the option vests, subject to earlier termination in the event of death, disability or other termination of the employment of the option holder. The option holder has up to 12 months following termination of employment due to death or disability to exercise the options. The options terminate three months after termination of employment for reasons other than death, disability or termination for cause, and immediately upon termination of employment if for cause. The exercise price and number of shares covered by the option are to be adjusted to reflect any share dividend, share split, merger or other recapitalization of the common shares of the Corporation. The options are not transferable other than by will or state inheritance laws. Exercise prices for these options are equal to fair market value of the common shares at the date of grant. The stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2005 has an exercise price of $\$ 19.17$ per share, the stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2006 has an exercise price of $\$ 19.10$ per share, the stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2007 has an exercise price of $\$ 16.00$ per share and the stock option for 2,500 shares awarded to Mr. Soltis has an exercise price of $\$ 16.50$ per share. The options expire 10 years from the date of grant.

## Item 13. Certain Relationships and Related Transactions

The information required to be included in this Item 13 is incorporated by reference from the information provided in section captioned "Certain Transactions" in the Corporation's Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC.

## Item 14. Principal Accounting Fees and Services

The information required to be included in this Item 14 is incorporated by reference herein from the information provided in section captioned "Principal Accounting Firm Fees" in the Corporation's Proxy Statement for the 2011 Annual Meeting of Shareholders to be filed with the SEC.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules

(a)(1) Consolidated Financial Statements included under Item 8. The following Consolidated Financial Statements and related Notes to Consolidated Financial Statements, together with the report of Independent Registered Public Accounting Firm dated March 9, 2011 appear on pages 42 through 78 of this annual report on Form 10-K:

Report of Independent Registered Public Accounting Firm . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 43
Consolidated Balance Sheets December 31, 2010 and 2009 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 44
Consolidated Statements of Income for the Years Ended December 31, 2010, 2009 and 2008 . . . . . . . . 45
Consolidated Statements of Shareholders' Equity for the Years Ended December 31, 2010, 2009 and
2008 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 46
Consolidated Statements of Cash Flows for the Years Ended December 31, 2010, 2009 and 2008 . . . . . 47
Notes to Consolidated Financial Statements for the Years Ended December 31, 2010, 2009 and 2008 . . . 48
(a)(2) Financial Statement Schedules. Financial statement schedules are omitted as they are not required or are not applicable or because the required information is included in the consolidated financial statements or notes thereto.
(a)(3) Exhibits. The Exhibits that are filed as part of this annual report on Form 10-K or that are incorporated by reference herein are set forth in the Exhibit Index hereto.
(b) The exhibits referenced on the Exhibit Index hereto are filed as part of this report.

## Exhibit Index

S-K
Reference
Number
3(a)

3(b) Certificate of Amendment to the Amended Articles of Incorporation, filed with the Ohio Secretary of State on December 11, 2008. Incorporated by reference herein from Exhibit 3.1 of the Corporation's Form 8-K filed on December 17, 2008.
3(c) Certificate of Amendment to Amended Articles of Incorporation, filed with the Ohio Secretary of State on October 25, 2010. Incorporated by reference herein from Exhibit 3.1 of the Corporation's Form 8-K filed on October 25, 2010.
3(d) LNB Bancorp, Inc. Amended Code of Regulations. Incorporated by reference herein from Appendix A to the Corporation's Definitive Proxy Statement on Schedule 14A filed March 16, 2007.
4(a) Rights Agreement between LNB Bancorp, Inc. and Registrar and Transfer Company, as rights agent, dated October 25, 2010, including the Form of Right Certificate and the Summary of Rights to Purchase Preferred Shares. Incorporated by reference herein from Exhibit 4.1 of the Corporation's Form 8-K filed on October 25, 2010.
4(b) Indenture, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to floating rate Junior Subordinated Debt Securities Due June 15, 2037. Incorporated by reference herein from Exhibit 4.1 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.
4(c) Indenture, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to fixed rate Junior Subordinated Debt Securities Due June 15, 2037. Incorporated by reference herein from Exhibit 4.2 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.
4(d) Amended and Restated Declaration of Trust of LNB Trust I, dated as of May 9, 2007. Incorporated by reference herein from Exhibit 4.3 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

4(e) Amended and Restated Declaration of Trust of LNB Trust II, dated as of May 9, 2007. Incorporated by reference herein from Exhibit 4.4 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

4(f) Amendment No. 1 to Amended and Restated Declaration of Trust of LNB Trust I, dated as of August 4, 2010. Incorporated by reference herein from Exhibit 99.2 of the Corporation's Form 8-K filed on August 6, 2010.
4(g) First Supplemental Indenture, dated as of August 4, 2010, between the Company and Wells Fargo Bank, National Association. Incorporated by reference herein from Exhibit 99.3 of the Corporation's Form 8-K filed on August 6, 2010.
4(h) Amendment No. 1 to Amended and Restated Declaration of Trust of LNB Trust II, dated as of August 4, 2010. Incorporated by reference herein from Exhibit 99.4 of the Corporation's Form 8-K filed on August 6, 2010.
4(i) First Supplemental Indenture, dated as of August 4, 2010, between the Company and Wells Fargo Bank, National Association. Incorporated by reference herein from Exhibit 99.5 of the Corporation's Form 8-K filed on August 6, 2010.
4(j) Form of Warrant for Purchase of Shares of Common Stock. Incorporated by reference herein from Exhibit 4.1 of the Corporation's Form 8-K filed on December 17, 2008.
10(a)* Form of Stock Appreciation Rights Agreement. Incorporated by reference herein from Exhibit 10.1 to the Corporation's Form 8-K filed January 25, 2006.
10(b)* LNB Bancorp, Inc. Stock Appreciation Rights Plan, as restated. Incorporated by reference herein from Exhibit 10.2 of the Corporation's Form 8-K filed on December 18, 2009.
$10(\mathrm{c})^{*} \quad$ Stock Option Agreement, effective as of June 27, 2005, between the Corporation and Frank A. Soltis. Incorporated by reference herein from Exhibit 10.2 to the Corporation's quarterly report on Form 10-Q for the quarter ended September 30, 2005.

S-K
Reference
Number
10(d)*

10(e)* Amendment to Employment Agreement by and between Daniel E. Klimas and LNB Bancorp, Inc, dated

10(f)* Amendment to Employment Agreement by and between Daniel E. Klimas and LNB Bancorp, Inc, dated
Employment Agreement by and between Daniel E. Klimas and LNB Bancorp, Inc. dated January 28, 2005. Incorporated by reference herein from Exhibit 10(a) to the Corporation's Form $10-\mathrm{K}$ for the fiscal year ended December 31, 2004. as of July 16, 2008. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed on July 18, 2008. as of December 12, 2008. Incorporated by reference herein from Exhibit $10(f)$ to the Corporation's Form 10-K for the fiscal year ended December 31, 2008.
$10(\mathrm{~g})^{*} \quad$ Amendment to Employment Agreement by and between Daniel E. Klimas and LNB Bancorp, Inc, dated as of December 15, 2009. Incorporated by reference herein from Exhibit 10.3 of the Corporation's Form 8-K filed on December 18, 2009.
10(h) Amendment to Supplemental Retirement Benefits Agreement by and between Gary C. Smith and LNB Bancorp, Inc., and The Lorain National Bank dated October 6, 2003. Incorporated by reference herein from Exhibit (10a) to the Corporation's Form 10-K for the year ended December 31, 2003.
10(i)* The Lorain National Bank Retirement Pension Plan amended and restated effective December 31, 2002, dated November 19, 2002. Incorporated by reference herein from Exhibit 10 to the Corporation's annual report on Form 10-K for the year ended December 31, 2002.
10(j) Lorain National Bank Group Term Carve Out Plan dated August 7, 2002. Incorporated by reference herein from Exhibit 10 (a) to the Corporation's quarterly report on Form $10-\mathrm{Q}$ for the quarter ended September 30, 2002.
10(k) Restated and Amended Employment Agreement by and between Gary C. Smith and LNB Bancorp, Inc, and The Lorain National Bank dated December 22, 2000. Incorporated by reference herein from Exhibit 10(a) to the Corporation's Form 10-K for the year ended December 31, 2001.
10(1) Supplemental Retirement Benefits Agreement by and between Gary C. Smith and LNB Bancorp, Inc, and The Lorain National Bank dated December 22, 2000. Incorporated by reference herein from Exhibit $10(\mathrm{n})$ of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(m) Amended Supplemental Retirement Agreement by and between Thomas P. Ryan and LNB Bancorp, Inc. and The Lorain National Bank dated December 23, 2000. Incorporated by reference herein from Exhibit $10(0)$ of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(n) Amended Supplemental Retirement Agreement by and between Gregory D. Friedman and LNB Bancorp, Inc. and The Lorain National Bank dated December 23, 2000. Incorporated by reference herein from Exhibit $10(\mathrm{p})$ of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(o)* Amended Supplemental Retirement Agreement by and between James F. Kidd and The Lorain National Bank dated June 15, 1999. Incorporated by reference herein from Exhibit 10(q) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(p)* Supplemental Retirement Agreement by and between James F. Kidd and The Lorain National Bank dated July 30, 1996. Incorporated by reference herein from Exhibit 10(t) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(q) Supplemental Retirement Agreement by and between Thomas P. Ryan and The Lorain National Bank dated July 30, 1996. Incorporated by reference herein from Exhibit 10(u) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(r) Supplemental Retirement Agreement by and between Gregory D. Friedman and The Lorain National Bank dated July 30, 1996. Incorporated by reference herein from Exhibit 10(v) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(s) Agreement To Join In The Filing of Consolidated Federal Income Tax Returns between LNB Bancorp, Inc. and The Lorain National Bank dated February 27, 2004. Incorporated by reference herein from Exhibit $10(\mathrm{w})$ of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.
10(t)* LNB Bancorp, Inc. 2006 Stock Incentive Plan, as restated. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed on December 18, 2009.

Exhibit
10(u)* 2008 Management Incentive Plan for Key Executives, as restated. Incorporated by reference herein from Exhibit 10 (ee) of the Corporation's Form 10-K for the fiscal year ended December 31, 2008.
10(v) Guarantee Agreement, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to securities of LNB Trust I. Incorporated by reference herein from Exhibit 10. 1 of the Corporation's Form $10-\mathrm{Q}$ for the fiscal quarter ended June 30, 2007.
10(w) Guarantee Agreement, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to securities of LNB Trust II. Incorporated by reference herein from Exhibit 10.2 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.
10(x)* Form of Nonqualified Stock Option Agreement under the LNB Bancorp, Inc. 2006 Stock Incentive Plan. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed February 6, 2008.

10(y) Letter Agreement, dated December 12, 2008, between the Corporation and the U.S. Treasury, which includes the Securities Purchase Agreement - Standard Terms attached thereto, with respect to the issuance and sale of the Series B Preferred Stock and Warrant. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed on December 17, 2008.
10(z)* 2009 Management Incentive Plan for Key Executives, as restated. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed on November 10, 2009.
10(aa)* Form of Restricted Stock Agreement under the LNB Bancorp, Inc. 2006 Stock Incentive Plan. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed February 25, 2010.
10(bb) Exchange Agreement, dated as of August 4, 2010. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 8-K filed on August 6, 2010.
21.1 Subsidiaries of LNB Bancorp, Inc.
23.1 Consent of Plante \& Moran, PLLC.
31.1 Certification of the Chief Executive Officer Pursuant to Rule 13a-14(a)/15-d-14(a).
31.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(a)/15-d-14(a).
32.1 Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Enacted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Enacted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1 Certification of the Chief Executive Officer Pursuant to Sections 101(a)(1), 101(c)(5), and 111 of the Emergency Economic Stabilization Act of 2008, as Amended by the American Recovery and Reinvestment Act of 2009.
99.2 Certification of the Chief Financial Officer Pursuant to Sections 101(a)(1), 101(c)(5), and 111 of the Emergency Economic Stabilization Act of 2008, as Amended by the American Recovery and Reinvestment Act of 2009.

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LNB BANCORP, INC.
(Registrant)

Date: March 11, 2011
By: /s/ Gary J. Elek
Gary J. Elek
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

| /s/ Daniel E. Klimas | President and Chief Executive Officer and Director (Principal Executive Officer) | March 11, 2011 |
| :---: | :---: | :---: |
| Daniel E. Klimas |  |  |
| /s/ Gary J. Elek | Chief Financial Officer (Principal Financial and Accounting Officer) | March 11, 2011 |
| Gary J. Elek |  |  |
| /s/ James R. Herrick | Chairman and Director | March 11, 2011 |
| James R. Herrick |  |  |
| /s/ Terry D. Goode | Vice Chairman and Director | March 11, 2011 |
| Terry D. Goode |  |  |
| /s/ Robert M. Campana | Director | March 11, 2011 |
| Robert M. Campana |  |  |
| /s/ J. Martin Erbaugh | Director | March 11, 2011 |
| J. Martin Erbaugh |  |  |
| /s/ Lee C. Howley | Director | March 11, 2011 |
| Lee C. Howley |  |  |
| /s/ Daniel G. Merkel | Director | March 11, 2011 |
| Daniel G. Merkel |  |  |
| /s/ Benjamin G. Norton | Director | March 11, 2011 |
| Benjamin G. Norton |  |  |
| /s/ Thomas P. Perciak | Director | March 11, 2011 |
| Thomas P. Perciak |  |  |
| /s/ Jeffrey F. Riddell | Director | March 11, 2011 |
| Jeffrey F. Riddell |  |  |
| /s/ John W. Schaeffer, M.D. | Director | March 11, 2011 |
| John W. Schaeffer, M.D. |  |  |
| /s/ Donald F. Zwilling | Director | March 11, 2011 |
| Donald F. Zwilling |  |  |




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Toll Free: (800) 860-1007 Telefax: (440) 244-4815


[^0]:    * Management contract, compensatory plan or arrangement

