2010 Annual Report

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Discipline

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Collaboration

# About our business

Eastman Chemical Company is a global chemical company which manufactures and sells a broad portfolio of chemicals, plastics, and fibers. Eastman began business in 1920 for the purpose of producing chemicals for Eastman Kodak Company's photographic business and became a public company, incorporated in Delaware, as of December 31, 1993. Eastman has sixteen manufacturing sites in nine countries that supply chemicals, plastics, and fibers products to customers throughout the world. The Company's headquarters and largest manufacturing site are located in Kingsport, Tennessee. In 2010, the Company had sales revenue of \$5.8 billion, operating earnings of \$862 million, and earnings from continuing operations of \$425 million. Earnings per diluted share from continuing operations were \$5,75 in 2010. Included in 2010 operating earnings were asset impairments and restructuring charges of \$29 million. Included in 2010 earnings from continuing operations were early debt extinguishment costs of \$115 million.

The Company completed the sale of the polyethylene terephthalate ("PET") business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under accounting principles generally accepted ("GAAP") in the United States.

The Company's products and operations are managed and reported in four operating segments: the Coatings, Adhesives, Specialty Polymers, and Inks ("CASPI") segment, the Fibers

segment, the Performance Chemicals and Intermediates ("PCI") segment, and the Specialty Plastics segment. The Company manages certain costs and initiatives at the corporate level, including certain research and development costs not allocated to the operating segments.

Eastman's objective is to be an outperforming chemical company through solid financial results from its core businesses and its strategies for profitable growth. The Company's core businesses currently sell differentiated products into diverse markets and geographic regions. Management believes that the Company can increase the revenues from its core businesses with increasing profitability through a balance of new applications for existing products, development of new products, and sales growth in adjacent markets and emerging economies. These revenue and earnings increases are expected to result from organic initiatives as well as joint ventures and acquisitions.

The Company benefits from advantaged feedstocks and proprietary technologies, and is focusing on sustainability as a competitive strength for growth. Eastman has developed new products and technologies that enable customers' development and sales of sustainable products, and has reduced its greenhouse gas emissions and energy consumption.

The combination of stable profits from the solid core businesses and profitable revenue growth is expected to result in continued earnings growth. This allows the Company to continue to evaluate inorganic growth, such as joint ventures and acquisitions, to enhance the Company's product portfolios and to extend into emerging markets.

Non-GAAP Financial Measures and Free Cash Flow: The Chairman and CEO's letter that begins on the next page of this Annual Report includes non-GAAP operating earnings, earnings per share, and net cash provided by operating activities that exclude restructuring-related and other items and early debt extinguishment costs. A reconciliation to the most directly comparable GAAP financial measures for each of the periods referenced in the Chairman and CEO's letter is on the "Chairman and CEO's Letter GAAP Earnings Per Share, Cash Flow, and Operating Earnings Reconciliations" page and is in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of this Annual Report. Other non-GAAP financial measures and reconciliations to the most directly comparable GAAP financial measures for 2010, 2009, and 2008 for the company and its segments are included in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of this Annual Report. The Chairman and CEO's letter also includes the term "free cash flow," which for 2010 means net cash from operating activities excluding the \$200 million decrease in cash resulting from the increase in accounts receivable due to the adoption of new accounting guidance, less capital expenditures and dividends.

**Forward-Looking Statements:** This Annual Report includes forward-looking statements concerning plans and expectations for Eastman Chemical Company. Actual results could differ materially from our expectations. See "Forward-Looking Statements and Risk Factors" in the "Management Discussion and Analysis of Financial Condition and Results of Operations" section of this Annual Report.



# To our stockholders

Without question, 2010 was a tremendous year for Eastman and over the past twelve months we have celebrated a number of accomplishments. We achieved our financial objectives for the year, successfully implemented several key strategic decisions, and emerged from the worst recession in a generation stronger than ever and with renewed confidence in our future. Yes, a rebounding economy helped, but it was also the result of actions we've taken to strengthen our businesses, further transform our portfolio, and successfully capitalize on attractive growth opportunities.

# Demonstrating new levels of earnings performance

We've shifted our strategy to focus primarily on our core businesses – Coatings, Adhesives, Specialty Polymers and Inks (CASPI), Fibers, Performance Chemicals and Intermediates (PCI), and Specialty Plastics, reflecting the confidence I have in their potential to grow earnings. This solid portfolio is the result of numerous actions over several years. At the same time, we've worked within each business, improving our efficiency and business processes to offer our customers the best value proposition possible. This is a simple strategy that requires excellent execution, and Eastman's men and women around the globe have consistently demonstrated they are up to the task. The reward for stockholders? In 2010 we established a new level of earnings performance, and we believe this is only the beginning.

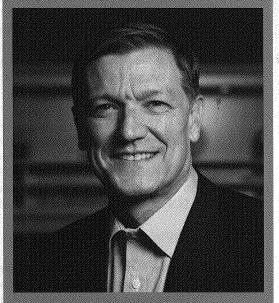
Here are a few other significant highlights from the year:

- Grew sales volume 19 percent and sales revenue 33 percent over 2009;
- Generated free cash flow in excess of \$400 million;
- Announced the sale of our Performance Polymers segment PET business, which was completed in January 2011 for approximately \$600 million; and
- Made significant progress with our growth initiatives, including completion of an acetate tow facility in Korea and our acquisition of Genovique Specialties, which gives Eastman the broadest portfolio of non-phthalate plasticizers in the world.

# Achievable financial objectives

Given the quality of earnings generated by these businesses, I have confidence that we can strive for double digit earnings growth for the foreseeable future. In the near-term, here are our financial objectives:

- Earnings per share (EPS) growth even before putting our strategic cash to work: EPS growth of greater than 10 percent compounded annual growth rate, which results in an EPS that approaches \$10 in 2013;
- Volume growth: Mid-single digit compounded annual growth rate through 2013;
- Free cash flow: Positive free cash flow which will fund our organic growth; and
- Return on invested capital: Value-creating spread above the cost of capital.



James P. Rogers, Chairman and CEO

## Putting our strategic cash to work

As we look ahead, growth remains our top priority. Certainly the next several years should be promising for Eastman, but we are not just focused on the near-term. Our objective is to consistently demonstrate that we are a growth company. I am confident that the strength of our core businesses, combined with our solid cash position, current growth initiatives, and robust innovation pipeline, will enable us to deliver earnings growth beyond 2013.

With the recent exit from the Performance Polymers PET business, and our 2009 decision to discontinue our Beaumont, Texas, gasification project, we have shifted our focus to growing our core businesses both organically and inorganically. And with a strong balance sheet that includes funding capacity in excess of \$1.5 billion, we are ramping up our efforts in 2011.

#### Organic growth in all business segments

We currently have a number of organic growth initiatives underway across the globe in each of our business segments. Driven by strong demand for our products, we have announced the following capacity expansions:

- Regalite<sup>™</sup> hydrocarbon resins in support of our CASPI segment, expected to be operational in the second half of this year;
- CHDM, the monomer used in the manufacture of copolyester for the Specialty Plastics segment, expected to be operational in two phases with the first in mid-2011 and the second in 2012;
- Cellulose triacetate (CTA), which is used in the LCD industry for the manufacture of polarizer films and sold by our Specialty Plastics segment, expected to be operational in the first quarter of 2012;
- Eastman Tritan<sup>™</sup> copolyester resin facility, expected to be operational in early 2012; and
- 2-EH for plasticizers produced in our PCI segment, expected to be operational in mid-2012.

Each of these capacity expansions is expected to deliver returns in the range of 15-20 percent, well above our cost of capital.

#### Capitalizing on inorganic growth opportunities

We continue to make progress on our inorganic growth efforts. Last year we successfully completed a number of joint ventures and acquisitions, with the largest being Genovique Specialties. This acquisition, which gives us a global leadership position in non-phthalate plasticizers, is already meaningfully contributing to our PCI segment.

More recently, in our Fibers segment we announced a joint venture with China National Tobacco Corporation to build a new 30,000 metric ton acetate tow facility in Hefei, China. We expect this facility, our first acetate tow plant in China, to be operational during the second half of 2013, further strengthening Eastman's leadership position in Asia Pacific and providing Eastman with capacity in the fastest growing market in the world for acetate tow.

## Eastman outperformed in 2010 Demonstrated new level of earnings in 2010 \$8 \$7 \$6 Earnings per share \$5 \$3 \$2 \$0 2006 2007 2008 2010 Earnings improvement across the company \$350 2010 Operating earnings (\$ in millions) \$300 **羅羅 2006** \$250 \$200 \$150 \$100 \$50 Fibers Note: For reconciliations to reported GAAP earnings per share

and GAAP operating earnings, see pages 89 and 90.

We are actively evaluating other joint venture and acquisition opportunities. Our focus continues to be on small- to medium-sized opportunities that serve fast expanding regions, offer differentiated products, provide access to advantaged feedstocks, and leverage the trend toward sustainability.

#### Robust innovation pipeline to drive growth

We also continue to leverage our technology to drive long-term growth, focusing both within our core businesses and through the innovation of new products and businesses. Over the past several years we have increased the estimated net present value (NPV) of our projects in development, and we expect that to continue in 2011, with the NPV targeted to grow to approximately \$800 million in 2011.

We currently have several projects in the innovation pipeline, over half of which are sustainably-advantaged. Many are still in the early stage, but one we announced earlier this year is our investment in the construction of a market launch facility in Kingsport, Tennessee, to produce acetylated wood. This product, at its most basic, is real wood that has been chemically modified, permanently changing its structure to give long-lasting improved performance. Acetylated wood can be used in virtually any building and construction application. With an addressable market of greater than \$2 billion, we believe consumers will prefer this value-added product.

As the world's largest manufacturer of acetic anhydride, the key raw material for wood acetylation, Eastman is the natural owner for this project. Our Kingsport market launch facility, which is currently under construction, will allow us enough product to test the marketplace, beginning in the spring of 2012, before making any further investment decisions. We believe this project offers great potential and can play an important role in Eastman's future growth. I look forward to updating you on our progress on this and other projects as they advance through the innovation pipeline.

All of this growth will require an increase in our 2011 capital spending over 2010 levels, but we project that cash from operations will more than fund our organic growth initiatives through 2013.

## Returning cash to stockholders

In addition to putting our cash to work for growth, we also remain committed to returning cash to you, our stockholders. One way we are doing this is through share repurchases. From 2007 to 2010 we have repurchased shares in excess of \$1 billion, and earlier this year our Board of Directors approved the repurchase of another \$300 million of Eastman common stock, increasing the current authorization available to over \$400 million. And, in what was a clear sign of the Board's confidence in our ability to continue delivering strong earnings, for the first time in fourteen years we raised our dividend in 2010, increasing it by seven percent. This action is consistent with our philosophy of growing the dividend as earnings expectations increase.

Clearly, there's a lot of work going on at Eastman. In all that we do, we will continue our practice of being financially disciplined, and we will be deliberate in how we use our cash to create the most value for you.

# Pushing toward greater heights of performance

Our performance in 2010 wasn't driven by any one group of people or any one particular business, rather our success was shared all across the company. It was the result of our entire team of 10,000 Eastman men and women working shoulder to shoulder to deliver to you one of the strongest years in our history. I am especially thankful that despite all of the activity in 2010, they continued to focus on safety and work toward our goal of an injury-free workplace.

Just as I am genuinely grateful for all of the efforts of our employees, I also want to thank you, our owners, for continuing to believe in us. It is now our challenge to push this company – your company – to even greater heights in 2011. I am excited to see what this new year holds for us, and I hope you are, too.

Sincerely,

Jim Rogers

Chairman and CEO March 14, 2011

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#### **BUSINESS SEGMENTS**

#### **CASPI SEGMENT**

In the CASPI segment, the Company manufactures resins, specialty polymers, and solvents which are integral to the production of paints and coatings, inks, adhesives, and other formulated products. Growth in these markets in the U.S., Canada, and Europe typically approximates general economic growth due to the wide variety of end uses for these applications. Typically, growth in these markets in Asia, Eastern Europe, and Latin America continues to be higher than worldwide economic growth, driven by regional growth in these emerging economies. The CASPI segment focuses on producing intermediate chemicals rather than finished products and developing long-term, strategic relationships to achieve preferred supplier status with its customers. In 2010, the CASPI segment had sales revenue of \$1.6 billion, 27 percent of Eastman's total sales.

The profitability of the CASPI segment is sensitive to the global economy, market trends, broader chemical cycles, particularly the olefins cycle, and foreign currency exchange rates. The CASPI segment's specialty products, which include cellulose-based specialty polymers, coalescents, and selected hydrocarbon resins, are less sensitive to the olefins cycle due to their functional performance attributes. The segment's commodity products, which include commodity solvents and base resins, are more impacted by the olefins cycle. The Company seeks to leverage its proprietary technologies, competitive cost structure, and integrated manufacturing facilities to maintain a strong competitive position throughout such cycles.

#### FIBERS SEGMENT

In the Fibers segment, Eastman manufactures and sells Estron<sup>TM</sup> acetate tow and Estrobond<sup>TM</sup> triacetin plasticizers for use primarily in the manufacture of cigarette filters; Estron<sup>TM</sup> natural and Chromspun<sup>TM</sup> solution-dyed acetate yarns for use in apparel, home furnishings and industrial fabrics; and cellulose acetate flake and acetyl raw materials for other acetate fiber producers. Eastman is one of the world's two largest suppliers of acetate tow and has been a market leader in the manufacture and sale of acetate tow since it began production in the early 1950s. The Company is the world's largest producer of acetate yarn and has been in this business for over 75 years. The Fibers segment's manufacturing operations are primarily located at the Kingsport, Tennessee site, and also include smaller acetate tow production plants in Workington, England and Ulsan, South Korea. Eastman has recently increased its acetate tow capacity with the expansion of the Workington plant in 2008 and the start up of the Korean facility during 2010. In 2010, the Fibers segment had sales revenue of \$1.1 billion, 19 percent of Eastman's total sales. The Fibers segment remains a strong and stable cash generator for the Company.

The Company's long history and experience in the fibers markets are reflected in the Fibers segment's operating expertise, both within the Company and in support of its customers' processes. The Fibers segment's knowledge of the industry and of customers' processes allows it to assist its customers in maximizing their processing efficiencies, promoting repeat sales and mutually beneficial, long-term customer relationships.

The Company's fully integrated fiber manufacturing processes from coal-based acetyl raw materials through acetate tow and yarn provide a competitive advantage over companies whose processes are dependent on petrochemicals. In addition, the Fibers segment employs unique technology that allows it to use a broad range of high-purity wood pulps for which the Company has dependable sources of supply. Management believes that these factors combine to make Eastman an industry leader in reliability of supply and cost position. In addition to the cost advantage of being coal-based, the Fibers segment's competitive strengths include a reputation for high-quality products, technical expertise, large scale vertically-integrated processes, reliability of supply, acetate flake supply in excess of internal needs, a reputation for customer service excellence, and a customer base characterized by long-term customer relationships. The Company intends to continue to capitalize and build on these strengths to improve the strategic position of its Fibers segment.

Contributing to the profitability in the Fibers segment are the limited number of competitors, the high industry capacity utilization, and significant barriers to entry. These barriers include, but are not limited to, high capital costs for integrated manufacturing facilities.

#### PCI SEGMENT

The PCI segment leverages large scale and vertical integration from the acetyl and olefins streams to manufacture diversified products that are sold externally as well as used internally for other segments of the company. The PCI segment has leading market positions in many of its core products and believes it is well-positioned in key markets for most of its major products, including both acetyl products and olefin derivatives, due to its competitive cost position and supply reliability versus competitors. In 2010 the PCI segment had sales revenue of \$2.1 billion, 36 percent of the Company's total sales.

The segment's competitive cost position is primarily due to lower cost raw materials, such as coal which is used in the production of acetyl stream products and olefins which are used in the production of olefin derivative products. To further improve its competitive cost position over purchasing olefins in the North American market, the Company restarted a previously idled cracking unit at the Longview, Texas facility in 2010. This restart was prompted by a favorable shift in market conditions for olefin raw materials that is expected to continue over the next several years. The Company has three operating cracking units, including the unit restarted in 2010. The Company will continue to evaluate changes in raw materials costs along with olefin derivative volume demand to determine the best use for these assets. Some of the segment's products are affected by the olefins cycle. This cyclicality is caused by periods of supply and demand imbalance, either when incremental capacity additions are not offset by corresponding increases in demand, or when demand exceeds existing supply. Demand, in turn, is based on general economic conditions, raw material and energy costs, and other factors beyond the Company's control. While the segment has taken steps to reduce the impact of the trough of the olefins cycle, future PCI segment results are expected to continue to fluctuate from period to period due to these changing economic conditions. Approximately 70 percent of the segment's olefin derivatives are made from propylene.

#### SPECIALTY PLASTICS SEGMENT

In the Specialty Plastics segment, the Company produces and markets specialized copolyesters and cellulosic plastics that possess differentiated performance properties for value-added end uses. In 2010, the Specialty Plastics segment had sales revenue of \$1.0 billion, approximately 18 percent of Eastman's total sales.

Eastman has the ability within its Specialty Plastics segment to modify its polymers and plastics to control and customize their final properties, creating numerous opportunities for new application development, including the expertise to develop new materials and new applications starting from the molecular level in the research laboratory to the final designed application. Recent industry trends in various markets have renewed customers' interest in some of the unique attributes offered by Eastman materials. Such trends include, but are not limited to, interest in plastics that have superior chemical and mechanical properties to withstand increasing demands in specific applications, as well as halogen-free and bisphenol A ("BPA")-free plastics. The addition of the Eastman Tritan<sup>TM</sup> family of products significantly enhances the segment's ability to customize copolyesters and cellulosic plastics for new markets and applications. In addition, the Specialty Plastics segment has a long history of manufacturing excellence with strong process improvement programs providing continuing cost reduction.

#### SELECTED FINANCIAL DATA

Operating Data	Year Ended December 31,									
(Dollars in millions, except per share amounts)	-	2010	-	2009		2008		2007		2006
Sales Operating earnings	\$	5,842 862	\$	4,396 345	\$	5,936 551	\$	5,513 683	\$	4,899 552
Earnings from continuing operations		425		154		345		434		362
Earnings (loss) from discontinued operations		13		(18)		(17)		(123)		47
Gain (loss) from disposal of discontinued operations	_		_			18		(11)		
Net earnings	\$ _	438	\$	136	. \$	346	. \$	300	\$	409
Basic earnings per share Earnings from continuing operations Earnings (loss) from discontinued	\$	5.90	\$	2.12	\$	4.58	\$	5.24	\$	4.41
operations	_	0.17	_	(0.24)		0.01		(1.61)		0.57
Net earnings	\$ _	6.07	\$	1.88	\$	4.59	\$	3.63	\$	4.98
Diluted earnings per share Earnings from continuing operations Earnings (loss) from discontinued	\$	5.75	\$	2.09	\$	4.54	\$	5.18	\$	4.35
operations		0.17	-	(0.24)		0.01		(1.60)		0.56
Net earnings	\$ =	5.92	\$	1.85	\$	4.55	\$	3.58	\$	4.91
Statement of Financial Position Data										
Current assets	\$	2,047	\$	1,735	\$	1,423	\$	2,293	\$	2,422
Net properties Total assets		3,219 5,986		3,110 5,515		3,198 5,281		2,846 6,009		3,069 6,132
Current liabilities		1,070		800		832		1,122		1,059
Long-term borrowings		1,598		1,604		1,442		1,535		1,589
Total liabilities		4,359		4,002		3,728		3,927		4,103
Total stockholders' equity		1,627		1,513		1,553		2,082		2,029
Dividends declared per share		1.79		1.76		1.76		1.76		1.76

The Company completed the sale of the polyethylene terephthalate ("PET") business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under accounting principles generally accepted ("GAAP") in the United States. For additional information, see Note 2, "Discontinued Operations and Assets Held for Sale", to the Company's consolidated financial statements in this Annual Report.

In second quarter 2010, Eastman completed the stock purchase of Genovique Specialties Corporation ("Genovique"), which has been accounted for as a business combination. Genovique was a global producer of specialty plasticizers, benzoic acid, and sodium benzoate. This acquisition included Genovique's manufacturing operations in Kohtla-Järve, Estonia, Chestertown, Maryland, and a joint venture in Wuhan, China. Genovique's benzoate ester plasticizers were a strategic addition to Eastman's existing general-purpose and specialty non-phthalate plasticizers. For additional information see "Notes to the Audited Consolidated Financial Statements" – Note 3, "Acquisitions" and Note 18, "Asset Impairments and Restructuring Charges, Net" of this Annual Report.

In fourth quarter 2009, the Company discontinued its Beaumont, Texas industrial gasification project. This decision was based on a number of factors, including high capital costs, the current and projected reduced spread between natural gas and oil and petroleum coke prices, and continued uncertainty regarding U.S. energy and environmental public policy. For more information regarding the impact of this impairment on financial results, refer to the segment discussions in "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Notes to the Audited Consolidated Financial Statements" – Note 18, "Asset Impairments and Restructuring Charges, Net " of this Annual Report.

In first quarter 2008, the Company completed the sale of its PET polymers and purified terephthalic acid ("PTA") manufacturing facilities in Rotterdam, the Netherlands and the PET manufacturing facility in Workington, United Kingdom and related businesses. Results from, charges related to, and gains and losses from disposal of the San Roque, Spain, the Netherlands, and the United Kingdom assets and businesses are presented as discontinued operations. For more information regarding these divestitures, refer to "Notes to the Audited Consolidated Financial Statements" – Note 16, "Divestitures" and Note 17, "Discontinued Operations" of the 2009 Annual Report on Form 10-K.

In second quarter 2007, the Company completed the sale of its San Roque, Spain PET manufacturing facility. During fourth quarter 2007, the Company sold its PET polymers production facilities in Cosoleacaque, Mexico and Zarate, Argentina and the related businesses and entered into definitive agreements to sell its PET polymers production facilities in Rotterdam, the Netherlands and Workington, United Kingdom and the related businesses. Results from, charges related to, and gains and losses from disposal of the San Roque, Spain, Cosoleacaque, Mexico and Zarate, Argentina, the Netherlands, and the United Kingdom assets and businesses are presented as discontinued operations. For more information regarding these divestitures, refer to "Notes to the Audited Consolidated Financial Statements" – Note 16, "Divestitures" and Note 17, "Discontinued Operations", of the 2009 Annual Report on Form 10-K.

In fourth quarter 2006, the Company completed the sale of its Batesville, Arkansas manufacturing facility and related assets and specialty organic chemicals product lines in the Performance Chemicals and Intermediates ("PCI") segment and the sale of its polyethylene and Epolene<sup>TM</sup> polymer businesses and related assets located at the Longview, Texas site and the Company's ethylene pipeline. The polyethylene assets and product lines were in the Performance Polymers segment and are now included as part of discontinued operations. The Epolene<sup>TM</sup> polymer assets and product lines were in the Coatings, Adhesives, Specialty Polymers and Inks ("CASPI") segment. For more information regarding the impact of these divestitures on financial results, refer to the segment discussions in "Management's Discussion and Analysis of Financial Reporting and Results of Operations" and "Notes to the Audited Consolidated Financial Statements" – Note 17, "Divestitures" of the 2008 Annual Report on Form 10-K.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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This Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon the consolidated financial statements for Eastman Chemical Company ("Eastman" or the "Company"), which have been prepared in accordance with accounting principles generally accepted ("GAAP") in the United States, and should be read in conjunction with the Company's consolidated financial statements and related notes included elsewhere in this 2010 Annual Report on Form 10-K (this "Annual Report"). All references to earnings per share ("EPS") contained in this report are diluted earnings per share unless otherwise noted.

The Company completed the sale of the polyethylene terephthalate ("PET") business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP. For additional information, see "Notes to the Audited Consolidated Financial Statements" -- Note 2, "Discontinued Operations and Assets Held for Sale", of this Annual Report.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### CRITICAL ACCOUNTING ESTIMATES

In preparing the consolidated financial statements in conformity with GAAP, the Company's management must make decisions which impact the reported amounts and the related disclosures. Such decisions include the selection of the appropriate accounting principles to be applied and assumptions on which to base estimates and judgments that affect the reported amounts of assets, liabilities, sales revenue and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, the Company evaluates its estimates, including those related to allowances for doubtful accounts, impairment of long-lived assets, environmental costs, U.S. pension and other postemployment benefits, litigation and contingent liabilities, and income taxes. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's management believes the critical accounting estimates described below are the most important to the fair presentation of the Company's financial condition and results. These estimates require management's most significant judgments in the preparation of the Company's consolidated financial statements.

#### **Allowances for Doubtful Accounts**

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. The Company believes, based on historical results, the likelihood of actual write-offs having a material impact on financial results is low. However, if one of the Company's key customers was to file for bankruptcy, or otherwise be unwilling or unable to make its required payments, or there was a significant slow-down in the economy, the Company could increase its allowances. This could result in a material charge to earnings. The Company's allowances were \$6 million and \$10 million at December 31, 2010 and 2009, respectively.

#### **Impairment of Long-Lived Assets**

Long-lived assets and certain identifiable intangibles to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the carrying amount is not considered to be recoverable, an analysis of fair value is triggered. An impairment is recorded for the excess of the carrying amount of the asset over the fair value.

The Company conducts its annual testing of goodwill and indefinite-lived intangible assets in third quarter of each year, unless events warrant more frequent testing. Reporting units are identified for the purpose of assessing potential impairments of goodwill. The carrying value of indefinite-lived intangibles is considered impaired when their fair value, as established by appraisal or based on undiscounted future cash flows of certain related products, is less than their carrying value. If the fair value of a reporting unit is less than the carrying value of goodwill, additional steps, including an allocation of the estimated fair value to the assets and liabilities of the reporting unit, would be necessary to determine the amount, if any, of goodwill impairment. Goodwill and indefinite-lived intangibles primarily consist of goodwill in the Coatings, Adhesives, Specialty Polymers and Inks ("CASPI") and Performance Chemicals and Intermediates ("PCI") segments. The Company also had recorded goodwill and other intangibles associated with the Beaumont, Texas industrial gasification project. In fourth quarter 2009, the Company announced the discontinuance of the Beaumont, Texas industrial gasification project, which resulted in an impairment of the Beaumont industrial gasification project goodwill and other intangible assets.

As the Company's assumptions related to long-lived assets are subject to change, additional write-downs may be required in the future. If estimates of fair value less costs to sell are revised, the carrying amount of the related asset is adjusted, resulting in a charge to earnings. The Company recognized a definite-lived intangible asset impairment charge of \$8 million resulting from an environmental regulatory change during fourth quarter 2010 impacting the fair value of air emission credits remaining from the previously discontinued Beaumont, Texas, gasification project. The Company recognized fixed (tangible) asset impairment charges of \$133 million and goodwill and definite-lived intangible asset impairment charges of \$46 million in results from continuing operations during 2009, related to the discontinuance of the Beaumont, Texas industrial gasification project.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Environmental Costs**

The Company accrues environmental remediation costs when it is probable that the Company has incurred a liability at a contaminated site and the amount can be reasonably estimated. When a single amount cannot be reasonably estimated but the cost can be estimated within a range, the Company accrues the minimum amount. This undiscounted accrued amount reflects the Company's assumptions about remediation requirements at the contaminated site, the nature of the remedy, the outcome of discussions with regulatory agencies and other potentially responsible parties at multi-party sites, and the number and financial viability of other potentially responsible parties. Changes in the estimates on which the accruals are based, unanticipated government enforcement action, or changes in health, safety, environmental, and chemical control regulations and testing requirements could result in higher or lower costs. Estimated future environmental expenditures for remediation costs range from the minimum or best estimate of \$10 million to the maximum of \$27 million at December 31, 2010.

In accordance with GAAP, the Company also establishes reserves for closure/postclosure costs associated with the environmental and other assets it maintains. Environmental assets, as defined by GAAP, include but are not limited to waste management units, such as landfills, water treatment facilities, and ash ponds. When these types of assets are constructed or installed, a reserve is established for the future costs anticipated to be associated with the retirement or closure of the asset based on an expected life of the environmental assets and the applicable regulatory closure requirements. These future expenses are charged against earnings over the estimated useful life of the assets. Currently, the Company estimates the useful life of each individual asset is up to 50 years. If the Company changes its estimate of the asset retirement obligation costs or its estimate of the useful lives of these assets, expenses to be charged against earnings could increase or decrease.

In accordance with GAAP, the Company also monitors conditional obligations and will record reserves associated with them when and to the extent that more detailed information becomes available concerning applicable retirement costs.

The Company's reserve, including the above remediation, was \$40 million at December 31, 2010 and \$42 million at December 31, 2009, representing the minimum or best estimate for remediation costs and the best estimate of the amount accrued to date over the regulated assets' estimated useful lives for asset retirement obligation costs.

#### **Pension and Other Post-employment Benefits**

The Company maintains defined benefit pension plans that provide eligible employees with retirement benefits. Additionally, Eastman provides a subsidy toward life insurance, health care, and dental benefits for eligible retirees and a subsidy toward health care and dental benefits for retirees' eligible survivors. The costs and obligations related to these benefits reflect the Company's assumptions related to general economic conditions (particularly interest rates) and expected return on plan assets. For the U.S. plans, at December 31, 2010, the Company assumed a discount rate of 5.26 percent on its defined benefit pension plans, 5.36 percent on its other post-employment benefit plan and an expected return on assets of 8.75 percent. The cost of providing plan benefits also depends on demographic assumptions including retirements, mortality, turnover, and plan participation.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The December 31, 2010 projected benefit obligation and 2011 expense are affected by year-end 2010 assumptions. The following table illustrates the sensitivity to changes in the Company's long-term assumptions in the expected return on assets and assumed discount rate for the U.S. pension plans and other postretirement welfare plans. The sensitivities below are specific to the time periods noted. They also may not be additive, so the impact of changing multiple factors simultaneously cannot be calculated by combining the individual sensitivities shown.

Change in Assumption	5			December 31, 2010 Impact on Projected Benefit Change in 2011 Pre-tax U.S. Obligation for U.S.			
25 basis point decrease in discount rate	+\$6 Million	+\$42 Million	+\$25 Million				
25 basis point increase in discount rate	-\$5 Million	-\$40 Million	-\$24 Million				
25 basis point decrease in expected return on assets	+\$3 Million	No Impact	N/A				
25 basis point increase in expected return on assets	-\$3 Million	No Impact	N/A				

The expected return on assets and assumed discount rate used to calculate the Company's pension and other post-employment benefit obligations are established each December 31. The expected return on assets is based upon the long-term expected returns in the markets in which the pension trust invests its funds, primarily the domestic, international, and private equity markets. Historically, over a ten year period, excluding 2008 which is considered an anomaly due to the global recession, the Company's average achieved actual return has been equal to or greater than the expected return on assets. The assumed discount rate is based upon a portfolio of high-grade corporate bonds, which are used to develop a yield curve. This yield curve is applied to the expected durations of the pension and post-employment benefit obligations. As future benefits under the U.S. benefit plan have been fixed at a certain contribution amount, changes in the health care cost trend assumptions do not have a material impact on the results of operations.

The Company uses the market related valuation method to determine the value of plan assets, which recognizes the change of the fair value of the plan assets over five years. If actual experience differs from these long-term assumptions, the difference is recorded as an unrecognized actuarial gain (loss) and then amortized into earnings over a period of time based on the average future service period, which may cause the expense related to providing these benefits to increase or decrease. The charges applied to earnings in 2010, 2009, and 2008 due to the amortization of these unrecognized actuarial losses, largely due to actual experience versus assumptions of discount rates, were \$56 million, \$45 million, and \$37 million, respectively.

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company does not anticipate that a change in pension and other post-employment obligations caused by a change in the assumed discount rate during 2011 will impact the cash contributions to be made to the pension plans during 2011. However, an after-tax charge or credit will be recorded directly to accumulated other comprehensive income (loss), a component of stockholders' equity, as of December 31, 2011 for the impact on the pension's projected benefit obligation of the change in interest rates, if any. While the amount of the change in these obligations does not correspond directly to cash funding requirements, it is an indication of the amount the Company will be required to contribute to the plans in future years. The amount and timing of such cash contributions is dependent upon interest rates, actual returns on plan assets, retirement, attrition rates of employees, and other factors. For further information regarding pension and other post-employment obligations, see Note 13, "Retirement Plans", to the Company's consolidated financial statements in this Annual Report.

#### Litigation and Contingent Liabilities

From time to time, the Company and its operations are parties to or targets of lawsuits, claims, investigations and proceedings, including product liability, personal injury, asbestos, patent and intellectual property, commercial, contract, environmental, antitrust, health and safety, and employment matters, which are handled and defended in the ordinary course of business. The Company accrues a liability for such matters when it is probable that a liability has been incurred and the amount can be reasonably estimated. When a single amount cannot be reasonably estimated but the cost can be estimated within a range, the Company accrues the minimum amount. The Company expenses legal costs, including those expected to be incurred in connection with a loss contingency, as incurred. Based upon facts and information currently available, the Company believes the amounts reserved are adequate for such pending matters; however, results of operations could be affected by monetary damages, costs or expenses, and charges against earnings in particular periods.

#### **Income Taxes**

The Company records deferred tax assets and liabilities based on temporary differences between the financial reporting and tax bases of assets and liabilities, applying enacted tax rates expected to be in effect for the year in which the differences are expected to reverse. The ability to realize the deferred tax assets is evaluated through the forecasting of taxable income using historical and projected future operating results, the reversal of existing temporary differences, and the availability of tax planning strategies. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized. In the event that the actual outcome from future tax consequences differs from our estimates and assumptions, the resulting change to the provision for income taxes could have a material adverse impact on the consolidated results of operations and statement of financial position. As of December 31, 2010, a valuation allowance of \$48 million has been provided against the deferred tax assets.

The Company recognizes income tax positions that meet the more likely than not threshold and accrues interest related to unrecognized income tax positions, which is recorded as a component of the income tax provision.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### PRESENTATION OF NON-GAAP FINANCIAL MEASURES

This Management's Discussion and Analysis of Financial Condition and Results of Operations includes the following non-GAAP financial measures and accompanying reconciliations to the most directly comparable GAAP financial measures. The non-GAAP financial measures used by the Company may not be comparable to similarly titled measures used by other companies and should not be considered in isolation or as a substitute for measures of performance or liquidity prepared in accordance with GAAP.

- Company and segment sales excluding the contract ethylene sales under a transition agreement related to the divestiture of the polyethylene ("PE") product lines and contract polymer intermediates sales under a transition supply agreement related to the divestiture of the PET manufacturing facilities and related businesses in Mexico and Argentina described below;
- Company and segment gross profit and operating earnings excluding the accelerated depreciation costs, asset impairments and restructuring charges, net, and other operating income described below;
- Company earnings from continuing operations and diluted earnings per share excluding the accelerated
  depreciation costs, asset impairments and restructuring charges, net, other operating income, early debt
  extinguishment costs, and net deferred tax benefits related to the previous divestiture of businesses described
  below; and
- Cash flows from operating activities excluding the impact of adoption of amended accounting guidance for transfers of financial assets described below.

During 2010, the Company recognized \$29 million in asset impairment and restructuring charges including \$20 million in severance and pension curtailment, \$8 million for an intangible asset impairment resulting from an environmental regulatory change during fourth quarter 2010 impacting air emission credits remaining from the previously discontinued Beaumont, Texas gasification project, and \$1 million of additional site closure charges.

During fourth quarter 2010, the Company completed a public debt restructuring comprised of the sale of \$500 million aggregate principal amount of new five and ten year debt securities and the early repayment of \$500 million aggregate principal amount of outstanding debt securities. The early repayment of debt resulted in a charge of \$115 million, net. For additional information regarding the early extinguishment costs, see Note 11, "Early Debt Extinguishment Costs", to the Company's consolidated financial statements in this Annual Report.

During first quarter 2010, the Company adopted amended accounting guidance for transfers of financial assets which impacts the financial statement presentation for activity under the Company's \$200 million accounts receivable securitization program. For periods beginning after December 31, 2009, transfers of receivables interests that were previously treated as sold and removed from the balance sheet are included in trade receivables, net and reflected as secured borrowings on the balance sheet. The Company's Statement of Financial Position at December 31, 2010 reflects an increase in trade receivables of \$200 million, the amount transferred at December 31, 2009 under the securitization program, which reduced cash flows from operating activities by that amount for 2010. At December 31, 2010, there were no transfers of receivables interests under the accounts receivable securitization program.

During 2009, the Company recognized \$196 million in asset impairment and restructuring charges, primarily consisting of \$179 million in asset impairments related to the Company's previously announced discontinuance of its Beaumont, Texas industrial gasification project and \$19 million, net, for severance resulting from a reduction in force. The Company's decision to discontinue the industrial gasification project was due to a number of factors, including high capital costs, the current and projected reduced spread between natural gas and oil and petroleum coke prices, and continued uncertainty regarding U.S. energy and environmental public policy.

In 2008, the Company sold certain mineral rights at an operating manufacturing site, recognizing \$16 million of other operating income.

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In fourth quarter 2007, the Company completed the sale of its Mexico and Argentina manufacturing facilities in its Performance Polymer segment. As part of this divestiture, the Company entered into transition supply agreements for polymer intermediates from which sales revenue and operating results are included in the PCI segment results in 2008.

In fourth quarter 2006, the Company sold its PE and Epolene<sup>TM</sup> polymer businesses and related assets of the Performance Polymers and CASPI segments. As part of the PE divestiture, the Company entered into a transition supply agreement for contract ethylene sales, from which sales revenue and operating earnings are included in the PCI segment results in 2009 and 2008.

Also in fourth quarter 2006, the Company made strategic decisions relating to the scheduled shutdown of cracking units in Longview, Texas. Accelerated depreciation costs resulting from these decisions was \$5 million in 2008. For more information on accelerated depreciation costs, see "Gross Profit" in the "Summary of Consolidated Results – 2009 Compared With 2008 -- Results of Operations" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

Eastman's management believes that contract ethylene sales under the transition agreement related to the divestiture of the PE product lines, contract polymer intermediates sales under a transition supply agreement related to the divestiture of the PET assets and businesses in Mexico and Argentina, and the other operating income from the sale of mineral rights do not reflect the continuing and expected future business of the PCI segment or of the Company. In addition, for evaluation and analysis of ongoing business results and the impact on the Company and segments of strategic decisions and actions to reduce costs, to improve the profitability of the Company, and favorably adjust its debt maturities and cost, management believes that Company and segment earnings from continuing operations should be considered both with and without accelerated depreciation costs, asset impairments and restructuring charges, deferred tax benefits related to the previous divestiture of businesses, and early debt extinguishment costs. Management believes that investors can better evaluate and analyze historical and future business trends if they also consider the reported Company and segment results, respectively, without the identified items. Management utilizes Company and segment results including and excluding the identified items in the measures it uses to evaluate business performance and in determining certain performance-based compensation. These measures, excluding the identified items, are not recognized in accordance with GAAP and should not be viewed as alternatives to the GAAP measures of performance.

#### 2010 OVERVIEW

The Company generated sales revenue of \$5.8 billion and \$4.4 billion for 2010 and 2009, respectively. The sales revenue increase was due primarily to higher sales volume attributed to improved end-use demand in packaging, durable goods, and other markets, in part due to the recovery in the global economy, as well as the positive impact of growth initiatives. Sales revenue increases were also due to higher selling prices in response to higher raw material and energy costs.

Operating earnings were \$862 million in 2010 compared to \$345 million in 2009. Operating earnings in 2010 were negatively impacted by restructuring charges of \$29 million, primarily consisting of \$20 million in severance and pension curtailment as well as \$8 million for an intangible asset impairment resulting from an environmental regulatory change during fourth quarter 2010 impacting air emission credits remaining from the previously discontinued Beaumont, Texas gasification project. Operating earnings in 2009 were negatively impacted by asset impairment and restructuring charges, net, of \$196 million, primarily consisting of \$179 million in asset impairments related to the Company's discontinuance of its Beaumont, Texas industrial gasification project and \$19 million, net, for severance. Excluding asset impairments and restructuring charges, net, operating earnings were \$891 million in 2010 compared with \$541 million in 2009. The increase in operating earnings was due to higher sales volume and higher capacity utilization which led to lower unit costs. In addition, higher selling prices more than offset higher raw material and energy costs. Operating earnings in 2010 included \$12 million from acetyl license revenue. In first quarter 2010, the Company experienced a power outage at its Longview, Texas manufacturing facility. Costs related to the outage were mostly offset by the settlement of the related insurance claim. Operating earnings in 2009 included approximately \$20 million in costs related to the reconfiguration of the Longview, Texas facility.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Earnings from continuing operations were \$425 million in 2010 compared to \$154 million in 2009. Excluding asset impairments and restructuring charges, net and early debt extinguishment costs, earnings from continuing operations were \$514 million and \$281 million, respectively. Earnings from continuing operations were \$5.75 per diluted share in 2010 compared to \$2.09 per diluted share in 2009. Excluding asset impairments and restructuring charges, net, and early debt extinguishment costs, earnings were \$6.96 per diluted share and \$3.83 per diluted share, respectively.

Eastman generated \$575 million in cash from operating activities in 2010. Excluding the \$200 million impact of the adoption of amended accounting guidance in first quarter 2010 described above in "Presentation of Non-GAAP Financial Measures", the Company generated \$775 million in cash from operating activities in 2010 primarily due to higher net earnings partially offset by an increase in working capital. Excluding the impact of the adoption of this amended accounting guidance, the Company generated free cash flow of \$405 million for full year 2010. Free cash flow is defined as cash from operating activities less capital expenditures and dividends.

In 2010, the Company progressed on its organic growth initiatives:

- In the Specialty Plastics segment, the monomer manufacturing facility and the first Eastman Tritan<sup>TM</sup> copolyester polymer manufacturing facility in Kingsport, Tennessee commenced production in first quarter 2010. The Company is adding another 30,000 metric tons of resin capacity for Tritan<sup>TM</sup>, which is expected to be operational in early 2012.
- In the Specialty Plastics segment, the Company is expanding its capacity for cyclohexane dimethanol ("CHDM"), a monomer used in the manufacture of copolyester, and expects the capacity to be operational in two phases in mid-2011 and in 2012.
- In the Specialty Plastics segment, the Company is expanding its cellulose triacetate capacity, with the new capacity expected to be operational in first quarter 2012.
- In the CASPI segment, the Company is expanding capacity for its specialty hydrocarbon resins through an additional expansion of the Company's hydrogenated hydrocarbon resins manufacturing capacity in Middelburg, the Netherlands which is expected to be completed in the second half of 2011, an additional debottleneck of the hydrogenated hydrocarbon facility in Longview, Texas, which is expected to be operational in the first half of 2011, and an expansion of the pure monomer and hydrogenated resins production capacity in Jefferson, Pennsylvania, which is expected to be operational in 2012.
- In the PCI segment, the Company plans to increase capacity of 2-ethyl hexanol in 2012 to support expected growth in the plasticizers, coatings, and fuel additive markets.
- The Company continues to explore and invest in research and development ("R&D") initiatives at a corporate level that are aligned with macro trends in sustainability, consumerism, and energy efficiency through high performance materials, advanced cellulosics, and environmentally-friendly chemistry, including an initiative in the building and construction market.

The Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP. The sale is not expected to impact product lines in the Specialty Plastics segment. The total cash proceeds of the transaction were \$600 million, subject to post-closing adjustment for working capital.

#### RESULTS OF OPERATIONS

The Company's results of operations as presented in the Company's consolidated financial statements in this Annual Report are summarized and analyzed below.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY OF CONSOLIDATED RESULTS - 2010 COMPARED WITH 2009

(Dollars in millions)	2010	_2009_	Change	Volume Effect	Price Effect	Product Mix Effect	Exchange Rate Effect
Sales	\$ 5,842 5	\$ 4,396	33 %	19 %	10 %	4 %	%

Sales revenue for 2010 compared to 2009 increased \$1.4 billion. The sales revenue increase was due primarily to higher sales volume in all segments attributed to improved end-use demand in packaging, durable goods, and other markets, in part due to the recovery in the global economy, as well as the positive impact of growth initiatives. Sales revenue increases were also due to higher selling prices in response to higher raw material and energy costs, primarily in the PCI and CASPI segments.

(Dollars in millions)	 2010	_	2009	Change		
Gross Profit As a percentage of sales	\$ 1,474 25 %	\$	1,032 23 %	43 %		

Gross profit for 2010 increased compared with 2009 in all segments. The increase was due to higher sales volume and higher capacity utilization which led to lower unit costs. In addition, higher selling prices more than offset higher raw material and energy costs. Gross profit in 2010 also included \$12 million from acetyl license revenue. In first quarter 2010, the Company experienced a power outage at its Longview, Texas manufacturing facility. Costs related to the outage were mostly offset by the settlement of the related insurance claim. Gross profit in 2009 included approximately \$20 million in costs related to the reconfiguration of the Longview, Texas facility. The reconfiguration costs impacted the PCI and CASPI segments.

(Dollars in millions)	2010	2009	Change
Selling, General and Administrative Expenses ("SG&A")	\$ 431	\$ 367 124	17 % 23 %
Research and Development Expenses	\$ <u>152</u> 583	\$ 491	19 %
As a percentage of sales	10 %	11 %	

SG&A expenses increased for 2010 compared to 2009 primarily due to increased performance-based compensation expense and higher discretionary spending, including expenses for growth initiatives.

R&D expenses increased for 2010 compared to 2009 primarily due to higher R&D expenses for growth initiatives.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Asset Impairments and Restructuring Charges, Net

Asset impairments and restructuring charges, net, totaled \$29 million and \$196 million in 2010 and 2009, respectively. Asset impairments and restructuring charges in 2010 consisted primarily of severance and pension curtailment charges and an intangible asset impairment. Severance charges of \$18 million included \$15 million for the previously announced voluntary separation program in fourth quarter 2010 and \$3 million primarily for severance associated with the acquisition and integration of Genovique Specialties Corporation ("Genovique") in second quarter 2010. Restructuring charges of \$2 million for pension curtailment are also related to the voluntary separation program in fourth quarter 2010. The intangible asset impairment of \$8 million resulted from an environmental regulatory change impacting air emission credits remaining from the previously discontinued Beaumont, Texas gasification project in fourth quarter 2010. Asset impairments and restructuring charges, net, in 2009 primarily consisted of \$179 million in asset impairments related to the Company's previously announced discontinuance of its Beaumont, Texas industrial gasification project and \$19 million, net, for severance resulting from a reduction in force. For more information regarding asset impairments and restructuring charges, primarily related to recent strategic decisions and actions, see Note 18, "Asset Impairments and Restructuring Charges, Net", to the Company's consolidated financial statements in this Annual Report.

#### **Operating Earnings**

operating Earnings		2010		2000	CI.
(Dollars in millions)		2010		2009	Change
Operating earnings Asset impairments and restructuring charges, net Operating earnings excluding asset impairment and	\$	862 29	\$	345 196	>100 %
restructuring charges, net	\$	891	\$_	541	65 %
Net Interest Expense					
(Dollars in millions)	-	2010		2009	_Change
Gross interest costs	\$	108	\$	99	
Less: capitalized interest		3		14	
Interest expense	_	105		85	24 %
Interest income		6		7	, 0
Net interest expense	\$	99	\$	78	27 %

Net interest expense increased \$21 million in 2010 compared to 2009 primarily due to lower capitalized interest resulting from lower capital spending and higher average borrowings.

For 2011, the Company expects net interest expense to decrease compared with 2010 primarily due to lower borrowing costs resulting from debt restructuring completed during fourth quarter and higher capitalized interest resulting from higher capital spending. During fourth quarter 2010, Eastman restructured a portion of its debt through the early repayment of \$500 million of outstanding debt securities and issuance of \$500 million in new debt securities at lower interest rates and more favorable maturities.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Early Debt Extinguishment Costs**

During fourth quarter 2010, the Company completed a public debt restructuring comprised of the sale of \$500 million aggregate principal amount of new five and ten year debt securities and the early repayment of \$500 million aggregate principal amount of outstanding debt securities. The debt restructuring allowed the Company to favorably adjust its debt maturities and reduce future interest costs on its long-term debt. The early repayment of debt resulted in a charge of \$115 million, net. For additional information regarding the early extinguishment costs, see Note 11, "Early Debt Extinguishment Costs", to the Company's consolidated financial statements in this Annual Report.

#### Other Charges (Income), Net

(Dollars in millions)	2010	-	2009
Foreign exchange transactions losses, net	\$ 8	\$	5
Investments (gains) losses, net	(1)		5
Other, net	5		3
Other charges (income), net	\$ 12	\$	13

Included in other charges (income), net are gains or losses on foreign exchange transactions, results from equity investments, gains or losses on business venture investments, gains from the sale of non-operating assets, certain litigation costs, fees on securitized receivables, other non-operating income, and other miscellaneous items.

## **Provision for Income Taxes From Continuing Operations**

(Dollars in millions)	 2010	 2009	Change			
Provision for income taxes from continuing operations  Effective tax rate	\$ 211 33 %	\$ 100 39 %	>100 %			

The 2010 effective tax rate reflects a \$9 million tax charge associated with a nondeductible, early distribution under the executive deferred compensation plan of previously earned compensation as a result of certain participants electing early withdrawal.

The 2009 effective tax rate reflected an \$11 million tax charge associated with the recapture of gasification investment tax credits, a \$7 million tax charge associated with a change in accounting method for tax purposes to accelerate timing of deductions for manufacturing repairs expense and a \$5 million tax benefit from the reversal of tax reserves due to the expiration of the relevant statute of limitations.

The Company expects its effective tax rate in 2011 will be approximately 33 percent.

## Earnings from Continuing Operations and Diluted Earnings per Share

	2010					2009				
(Dollars in millions, except diluted EPS)		\$		EPS	_	\$	_	EPS_		
Earnings from continuing operations	\$	425	\$	5.75	\$	154	\$	2.09		
Asset impairments and restructuring charges, net of tax		18		0.24		127		1.74		
Early debt extinguishment costs, net of tax	_	/1		0.97	-		-			
Earnings from continuing operations excluding asset impairments and restructuring charges, net of tax and										
early debt extinguishment costs, net of tax and	\$	514	\$_	6.96	. \$_	281	\$_	3.83		

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Net Earnings and Diluted Earnings per Share

(Dollars in millions, except diluted EPS)	_	2010				2010				2009	)
	_	\$		EPS		\$		EPS			
Earnings from continuing operations Earnings (loss) from discontinued operations, net of tax	\$	425 13	\$	5.75 0.17	\$	154 (18)	\$	2.09 (0.24)			
Net earnings	\$ _	438	\$_	5.92	\$_	136	\$_	1.85			

Earnings of \$13 million and loss of \$18 million, net of tax in 2010 and 2009, respectively, resulted from discontinued operations of the PET business of the Performance Polymers segment. Corporate costs which were allocated to the Performance Polymers segment have been reallocated to other segments in the Company's financial statements. For additional information, see Note 2, "Discontinued Operations and Assets Held for Sale", to the Company's consolidated financial statements in this Annual Report.

#### SUMMARY BY OPERATING SEGMENT

The Company's products and operations are managed and reported in four reportable operating segments, consisting of the CASPI segment, the Fibers segment, the PCI segment, and the Specialty Plastics segment. For additional information concerning the Company's operating businesses and products, refer to Note 23, "Segment Information", to the Company's consolidated financial statements in this Annual Report.

The Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP. For additional information, see Note 2, "Discontinued Operations and Assets Held for Sale", to the Company's consolidated financial statements in this Annual Report.

Sales revenue and expenses not identifiable to an operating segment are not included in segment operating results for either of the periods presented and are shown in Note 23, "Segment Information", to the Company's consolidated financial statements in this Annual Report, as "other" sales revenue and operating losses. As discussed in Note 23, these "other" operating losses are \$66 million and \$218 million in 2010 and 2009, respectively. Included in 2009 is \$179 million in asset impairments related to the discontinuance of its Beaumont, Texas industrial gasification project.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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#### **CASPI Segment**

					Change			
(Dollars in millions)		2010	2009	_		%		
Sales	\$	1,574 \$	1,217	\$	357	29 %		
Volume effect					198	16 %		
Price effect					122	10 %		
Product mix effect					43	4 %		
Exchange rate effect					(6)	(1) %		
Operating earnings		293	221		72	33 %		
Asset impairments and restructuring charges, net	_	6_	3		3			
Operating earnings excluding asset impairments and restructuring charges, net		299	224		75	34 %		

Sales revenue for 2010 increased \$357 million compared to 2009 primarily due to higher sales volume and higher selling prices. The higher sales volume was attributed to strengthened end-use demand in the packaging and transportation markets primarily in the Europe, Middle East, and Africa and the United States and Canada regions, in part due to the recovery in the global economy, and the positive impact of growth initiatives, including the hydrogenated hydrocarbon resins manufacturing capacity expansion in Middelburg, the Netherlands which was completed in fourth quarter 2009. The higher selling prices were primarily in response to higher raw material and energy costs, particularly for propane.

Excluding asset impairments and restructuring charges, net, operating earnings for 2010 increased \$75 million compared to 2009 primarily due to higher sales volume, higher capacity utilization, which led to lower unit costs, and higher selling prices, which more than offset higher raw material and energy costs. Operating earnings in 2009 included approximately \$5 million in costs related to the reconfiguration of the Longview, Texas facility. The asset impairments and restructuring charges, net for 2010 and 2009 reflect the segment's portion of severance charges.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Fibers Segment**

/75 II : III :					_	Change		
(Dollars in millions)	_	2010	_	2009	_	\$	<u>%</u>	
Sales Volume effect Price effect Product mix effect Exchange rate effect	\$	1,142	\$	1,032	\$	110 61 4 46 (1)	11 % 6 % % 5 % %	
Operating earnings		323		292		31	11 %	
Asset impairments and restructuring charges, net	_	3		4	_	(1)		
Operating earnings excluding asset impairments and restructuring charges, net		326		296		30	10 %	

Sales revenue for 2010 increased \$110 million compared to 2009 primarily due to higher sales volume and a favorable shift in product mix. The higher sales volume and favorable shift in product mix were due to higher sales volume of acetate tow and of acetate yarn, both attributed to strengthened demand due to the global economic recovery.

Excluding asset impairments and restructuring charges, net, operating earnings for 2010 increased \$30 million compared to 2009 primarily due to higher sales volume for acetate tow and acetate yarn, improved acetyl stream capacity utilization and a favorable shift in product mix. The asset impairments and restructuring charges, net for 2010 and 2009 reflect the segment's portion of severance charges.

During first quarter 2010, the Company completed the acquisition of and commenced production at the Korean acetate tow manufacturing facility. Commercial operations have commenced and customer qualifications are substantially complete. The facility is now fully integrated into the segment's production and sales processes.

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **PCI Segment**

				Change				
(Dollars in millions)		2010	2009	\$	%			
Sales Volume effect Price effect	\$	2,083	1,398 \$	685 333 295	49 % 24 % 21 %			
Product mix effect Exchange rate effect				58 (1)	4 %			
Operating earnings		224	41	183	>100 %			
Asset impairments and restructuring charges, net	_	7	6	1_				
Operating earnings excluding asset impairments and restructuring charges, net		231	47	184	>100 %			

In first quarter 2010, the Company transferred certain intermediates product lines from the Performance Polymers segment, now included in discontinued operations, to the PCI segment to improve optimization of manufacturing assets supporting the three raw material streams that supply the Company's downstream businesses. Segment sales and operating results for prior years have been reclassified for the change.

In second quarter 2010, the Company acquired Genovique, a global producer of specialty non-phthalate plasticizers for water-based adhesives and other applications.

Sales revenue for 2010 increased \$685 million compared to 2009 primarily due to higher sales volume and higher selling prices. The higher sales volume included growth in plasticizer product lines, both in heritage products as well as in product lines added with the acquisition of Genovique plasticizer product lines, and also attributed to strengthened end-use demand due to the global economic recovery. The higher selling prices were in response to higher raw material and energy costs.

Excluding asset impairments and restructuring charges, net, operating earnings in 2010 increased \$184 million compared to 2009 due to higher selling prices more than offsetting higher raw material and energy costs, higher sales volume, and increased capacity utilization which led to lower unit costs. Operating earnings in 2010 also included \$12 million from acetyl license revenue. The asset impairments and restructuring charges, net for 2010 and 2009 reflect the segment's portion of severance charges. Operating results in 2009 included approximately \$15 million in costs related to the reconfiguration of the Longview, Texas facility.

To further improve its competitive cost position over purchasing olefins in the North American market, the Company restarted a previously idled cracking unit at the Longview, Texas facility in 2010. This restart was prompted by a favorable shift in market conditions for olefin raw materials that is expected to continue over the next several years. The Company has three operating cracking units, including the unit restarted in 2010.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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#### **Specialty Plastics Segment**

						Change			
(Dollars in millions)	-	2010	_	2009	_	\$	%		
Sales	\$	1,043	\$	749	\$	294	39 %		
Volume effect						240	32 %		
Price effect						14	2 %		
Product mix effect						37	5 %		
Exchange rate effect						3	%		
Operating earnings		88		9		79	>100 %		
Asset impairments and restructuring charges, net	_	5	_	4		1_			
Operating earnings excluding asset impairments and restructuring charges, net		93		13		80	>100 %		

Sales revenue for 2010 increased \$294 million compared to 2009 primarily due to higher sales volume. The higher sales volume was attributed to improved end-use demand across all markets, in part due to the global economic recovery, as well as the positive impact of growth initiatives for core copolyesters and the Tritan copolyester product lines.

Excluding asset impairments and restructuring charges, net, operating earnings for 2010 increased \$80 million compared to 2009 primarily due to higher sales volume, resulting in higher capacity utilization and lower unit costs. The asset impairments and restructuring charges, net for 2010 and 2009 reflect the segment's portion of severance charges.

The monomer manufacturing facility and the first Eastman Tritan<sup>TM</sup> copolyester resin manufacturing facility in Kingsport, Tennessee commenced production in first quarter 2010. The Company is adding another 30,000 metric tons of resin capacity for Tritan<sup>TM</sup>, which is expected to be operational in early 2012. The Company is also expanding its capacity for CHDM, a monomer used in the manufacture of copolyester, by approximately 25 percent and expects the capacity to be operational in two phases in mid 2011 and in 2012 and expanding its cellulose triacetate capacity by approximately 70 percent, with the new capacity expected to be operational in first quarter 2012.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY BY CUSTOMER LOCATION - 2010 COMPARED WITH 2009

#### Sales Revenue

(Dollars in millions)	-	2010	- <b>-</b>	2009	Change	Volume Effect	Price Effect	Product Mix Effect	Exchange Rate Effect
United States and Canada	\$	2,957	\$	2,252	31 %	19 %	12 %	%	%
Asia Pacific Europe, Middle		1,446		1,062	36 %	18 %	10 %	7 %	1 %
East, and Africa		1,150		835	38 %	23 %	5 %	12 %	(2) %
Latin America		289		247	17 %	9 %	7 %	1 %	%
	\$	5,842	\$ _	4,396	33 %	19 %	10 %	4 %	%

Sales revenue in the United States and Canada increased in 2010 compared to 2009 primarily due to higher sales volumes in all segments, particularly the PCI segment, and higher selling prices in all segments except the Fibers segment.

Sales revenue in Asia Pacific increased in 2010 compared to 2009 primarily due to higher sales volume particularly in the Specialty Plastics segments, higher selling prices in all segments, and a favorable shift in product mix in all segments.

Sales revenue in Europe, Middle East, and Africa increased in 2010 compared to 2009 primarily due to higher sales volume and a favorable shift in product mix in all segments. The region had minimal price effect change compared to other regions due to fewer sales from commodity product lines.

Sales revenue in Latin America increased in 2010 compared to 2009 primarily due to higher sales volume and higher selling prices in all segments.

With a substantial portion of sales to customers outside the United States, Eastman is subject to the risks associated with operating in international markets. To mitigate its exchange rate risks, the Company frequently seeks to negotiate payment terms in U.S. dollars or euros. In addition, where it deems such actions advisable, the Company engages in foreign currency hedging transactions and requires letters of credit and prepayment for shipments where its assessment of individual customer and country risks indicates their use is appropriate. For more information on these practices see Note 12, "Derivatives", to the Company's consolidated financial statements in this Annual Report and "Quantitative and Qualitative Disclosures About Market Risk."

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY OF CONSOLIDATED RESULTS - 2009 COMPARED WITH 2008

(Dollars in millions)	2009	- <u></u>	2008	Change	Volume Effect	Price Effect	Product Mix Effect	Exchange Rate Effect
Sales	\$ 4,396	\$	5,936	(26) %	(16) %	(10) %	%	%
Sales – contract ethylene sales <sup>(1)</sup> Sales - contract	28		314					
polymer intermediates (2)			138					
Sales – excluding listed items	\$ 4,368	\$	5,484	(20)%	(9) %	(10) %	(1) %	%

<sup>(1)</sup> Sales revenue for 2009 and 2008 included contract ethylene sales under the transition supply agreement related to the divestiture of the PE businesses in fourth quarter 2006.

Sales revenue for 2009 compared to 2008 decreased \$1.5 billion. Excluding contract ethylene sales and contract polymer intermediates sales, sales revenue decreased 20 percent due to lower selling prices in response to lower raw material and energy costs, particularly in the PCI segment, and lower sales volume primarily attributed to weakened demand due to the global recession.

(Dollars in millions)	_	2009	2008	Change
Gross Profit As a percentage of sales	\$	1,032 \$ 23 %	3 1,084 18 %	(5) %
Accelerated depreciation costs included in cost of sales	_		5	
Gross profit excluding accelerated depreciation costs As a percentage of sales		1,032 23 %	1,089 18 %	(5) %

Gross profit for 2009 decreased compared with 2008 in the PCI and Specialty Plastics segments due to continued weakness in demand for the Company's products attributed to the global recession. This weak demand caused lower sales volume and lower capacity utilization which, resulted in higher unit costs. Gross profit as a percentage of sales increased due to improved performance in the Fibers and CASPI segments. The Fibers segment benefited from higher selling prices, while the CASPI segment had lower raw material and energy costs more than offsetting lower selling prices. The Company also benefited from cost reduction actions in 2009. In addition, 2009 results included approximately \$20 million in costs related to the reconfiguration of the Longview, Texas facility, which impacted the PCI and CASPI segments. Gross profit included accelerated depreciation costs of \$5 million in 2008 resulting from the previously reported shutdown of the cracking units in Longview, Texas, of which one was subsequently restarted in 2010.

Sales revenue for 2008 included contract polymer intermediates sales under the transition supply agreement related to the divestiture of the PET manufacturing facilities and related businesses in Mexico and Argentina in fourth quarter 2007.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in millions)	2009		2008	Change
Selling, General and Administrative Expenses ("SG&A")	\$ 367	\$	384	(4) %
Research and Development Expenses	124		143	(13) %
	\$ 491	\$	527	(7) %
As a percentage of sales	11%	•	9 %	

SG&A expenses decreased for 2009 compared to 2008 primarily due to lower discretionary spending and compensation expense resulting from cost reduction actions partially offset by increased compensation expense linked to the Company's higher stock price.

R&D expenses decreased for 2009 compared to 2008 primarily due to lower R&D expenses for corporate growth initiatives, including the industrial gasification project in Beaumont, Texas and the commercialized Eastman Tritan TM copolyester.

#### Asset Impairments and Restructuring Charges, Net

Asset impairments and restructuring charges, net, totaled \$196 million and \$22 million in 2009 and 2008, respectively. Asset impairments and restructuring charges in 2009 primarily consisted of \$179 million in asset impairments related to the Company's previously announced discontinuance of its Beaumont, Texas industrial gasification project and \$19 million, net, for severance resulting from a reduction in force. Asset impairments and restructuring charges in 2008 consist primarily of restructuring charges for severance and pension charges in the PCI segment resulting from the decision to close a previously impaired site in the United Kingdom. For more information regarding asset impairments and restructuring charges, primarily related to strategic decisions and actions, Note 18, "Asset Impairments and Restructuring Charges, Net", to the Company's consolidated financial statements in this Annual Report.

#### **Other Operating Income**

Other operating income for 2008 reflected proceeds of \$16 million from the sale of certain mineral rights at an operating manufacturing site.

Operating Earnings			
	2009	2008	Change
(Dollars in millions)			
Operating earnings	\$ 345 \$	551	(37) %
Accelerated depreciation costs included in cost of sales		5	
Asset impairments and restructuring charges, net	196	22	
Other operating income		(16)	
Operating earnings excluding accelerated depreciation costs, asset impairment and restructuring charges, net, and other			
operating income	\$ 541 \$	562	(4) %
Net Interest Expense			
(Dollars in millions)	2009	2008_	Change
Gross interest costs	\$ 99 \$	104	
Less: capitalized interest	14	10	
Interest expense	85	94	(10) %
Interest income	7_	24	
Net interest expense	\$ <u>78</u> \$	70	11 %

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Net interest expense increased \$8 million in 2009 compared to 2008. Gross interest costs for 2009 compared to 2008 were lower due to lower average borrowings and lower average interest rates. Interest income in 2009 compared to 2008 was lower due to lower average interest rates and lower average cash balances.

#### Other Charges (Income), Net

(Dollars in millions)	2009	-	2008
Foreign exchange transactions losses, net Investments losses, net Other, net	\$ 5 5	\$	17 6
Other charges (income), net	\$ 13	\$ _	20

Included in other charges (income), net are gains or losses on foreign exchange transactions, results from equity investments, gains or losses on business venture investments, gains from the sale of non-operating assets, certain litigation costs, fees on securitized receivables, other non-operating income, and other miscellaneous items.

#### **Provision for Income Taxes From Continuing Operations**

(Dollars in millions)	-	2009	 2008	Change
Provision for income taxes from continuing operations Effective tax rate	\$	100 39 %	\$ 116 25 %	(14) %

The 2009 effective tax rate reflected an \$11 million tax charge associated with the recapture of gasification investment tax credits, a \$7 million tax charge associated with a change in accounting method for tax purposes to accelerate timing of deductions for manufacturing repairs expense and a \$5 million tax benefit from the reversal of tax reserves due to the expiration of the relevant statute of limitations.

The 2008 effective tax rate reflected a \$16 million benefit resulting from a gasification tax credit of \$11 million and a research and development tax credit of \$5 million, a \$14 million benefit from state income tax credits (net of federal tax effect), a \$12 million benefit from the reversal of a U.S. capital loss valuation allowance associated with the sale of businesses, and a \$6 million benefit from the settlement of a non-U.S. income tax audit.

## Earnings from Continuing Operations and Diluted Earnings per Share

(Dallows in millions, assent diluted EDG)		2			2008					
(Dollars in millions, except diluted EPS)	_	\$		EPS	\$		_	EPS		
Earnings from continuing operations Accelerated depreciation costs included in cost of sales,	\$	154	\$	2.09	\$	345	\$	4.54		
net of tax						3		0.05		
Asset impairments and restructuring charges, net of tax		127		1.74		18		0.22		
Other operating income, net of tax Net deferred tax benefits related to the previous						(10)		(0.13)		
divestiture of businesses			_			(14)		(0.18)		
Earnings from continuing operations excluding accelerated depreciation costs, net of tax, asset impairments and restructuring charges, net of tax, other operating income, net of tax, and net deferred tax benefits related to the										
previous divesture of businesses	\$	281	\$_	3.83	\$	342	\$_	4.50		

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Net Earnings and Diluted Earnings per Share

(Dollars in millions, except diluted EPS)	2	009			2008			
	 \$	_	EPS		\$		EPS	
Earnings from continuing operations	\$ 154	\$	2.09	\$	345	\$	4.54	
Loss from discontinued operations, net of tax	(18)		(0.24)		(17)		(0.23)	
Gain from disposal of discontinued operations, net of tax	 				18		0.24	
Net earnings	\$ 136	\$_	1.85	\$_	346	\$_	4.55	

The loss from discontinued operations, net of tax of \$18 million and \$17 million in 2009 and 2008, respectively, resulted from discontinued operations of the PET business of the Performance Polymers segment. Corporate costs which were allocated to the Performance Polymers segment have been reallocated to other segments in the Company's financial statements. The gain from disposal of discontinued operations, net of tax of \$18 million in 2008 was from the sale of the Company's PET polymers and purified terephthalic acid ("PTA") production facilities in the Netherlands and its PET production facility in the United Kingdom and related businesses for approximately \$329 million in first quarter 2008. For additional information, see Note 2, "Discontinued Operations and Assets Held for Sale", to the Company's consolidated financial statements in this Annual Report.

#### SUMMARY BY OPERATING SEGMENT

The Company's products and operations are managed and reported in four reportable operating segments, consisting of the CASPI segment, the Fibers segment, the PCI segment, and the Specialty Plastics segment. For additional information concerning the Company's operating businesses and products, refer to Note 23, "Segment Information", to the Company's consolidated financial statements in this Annual Report.

The Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP. For additional information, see Note 2, "Discontinued Operations and Assets Held for Sale", to the Company's consolidated financial statements in this 2010 Annual Report on Form 10-K.

Sales revenue and expenses not identifiable to an operating segment are not included in segment operating results for either of the periods presented and are shown in Note 23, "Segment Information", to the Company's consolidated financial statements in this Annual Report, as "other" sales revenue and operating losses.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **CASPI Segment**

75 H					_	Change		
(Dollars in millions)	_	2009_	_	2008			%	
Sales	\$	1,217	\$	1,524	\$	(307)	(20) %	
Volume effect						(184)	(12) %	
Price effect						(96)	(6) %	
Product mix effect						(30)	(2) %	
Exchange rate effect						3	%	
Operating earnings		221		196		25	(13) %	
Asset impairments and restructuring charges, net		3				3		
Other operating income			_	(5)	. <u>-</u>	5		
Operating earnings excluding asset impairments and restructuring charges, net and other operating income		224		191		33	(17) %	
							•	

Sales revenue for 2009 decreased \$307 million compared to 2008 primarily due to lower sales volume and lower selling prices. The lower sales volume was due to weak customer demand in all regions except Asia Pacific, attributed to the global recession, particularly for products sold into the building and construction, transportation, and packaging markets. The lower selling prices were primarily due to lower raw material and energy costs.

Excluding asset impairments and restructuring charges, net, and other operating income, operating earnings for 2009 increased \$33 million compared to 2008 due primarily to lower raw material and energy costs and cost reduction actions partially offset by lower sales volume and approximately \$5 million in costs related to the reconfiguration of the Longview, Texas facility. The asset impairments and restructuring charges, net for 2009 reflect the segment's portion of the severance charge for a reduction in force in first quarter 2009 and an adjustment to a reserve for previously divested businesses and product lines. Other operating income for 2008 reflects the segment's allocated portion of proceeds from the sale of certain mineral rights at an operating manufacturing site.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Fibers Segment**

				_	Change			
(Dollars in millions)	_	2009	_	2008	_	\$	%	
Sales	\$	1,032	\$	1,046	\$	(14)	(1) %	
Volume effect						(89)	(8) %	
Price effect						83	8 %	
Product mix effect				;		(11)	(1) %	
Exchange rate effect						3	%	
Operating earnings		292		234		58	25 %	
Asset impairments and restructuring charges, net	_	4			_	4		
Operating earnings excluding asset impairments and restructuring charges, net		296		234		62	26 %	

Sales revenue for 2009 decreased \$14 million compared to 2008 primarily due to lower sales volume mostly offset by higher selling prices. The lower sales volume was primarily for acetyl chemical products. The higher selling prices were in response to higher wood pulp costs.

Excluding the segment's portion of the severance charge for a reduction in force in first quarter 2009, operating earnings for 2009 increased \$62 million compared to 2008 primarily due to higher selling prices and cost reduction actions, partially offset by lower sales volume.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **PCI Segment**

					Change			
(Dollars in millions)	2009		_	2008	\$	%		
Sales Volume effect Price effect Product mix effect Exchange rate effect	\$	1,398	\$	2,443	\$ (1,045) (580) (507) 39 3	(43) % (24) % (21) % 2 % %		
Sales – contract ethylene sales <sup>(1)</sup> – contract polymer intermediates sales <sup>(2)</sup>		28		314 138	 (286) (138)			
Sales – excluding listed items Volume effect Price effect Product mix effect Exchange rate effect		1,370		1,991	(621) (113) (499) (12) 3	(31) % (6) % (25) % %		
Operating earnings		41		143	(102)	(71) %		
Accelerated depreciation costs included in cost of sales				5	(5)			
Asset impairments and restructuring charges, net		6		22	(16)			
Other operating income				(9)	9			
Operating earnings excluding accelerated depreciation costs, asset impairments and restructuring charges, net, and other operating income		47		161	(114)	(71)%		

<sup>(1)</sup> Sales revenue for 2009 and 2008 included contract ethylene sales under the transition supply agreement related to the divestiture of the PE businesses in fourth quarter 2006.

In first quarter 2010, the Company transferred certain intermediates product lines from the Performance Polymers segment, now included in discontinued operations, to the PCI segment to improve optimization of manufacturing assets supporting the three raw material streams that supply the Company's downstream businesses. Segment sales and operating results for prior years have been reclassified for the change.

Sales revenue for 2009 decreased \$1.0 billion compared to 2008. Excluding contract ethylene sales under the transition agreement resulting from the divestiture of the Performance Polymers segment's PE business in fourth quarter 2006 and contract polymer intermediates sales to the buyer of the divested Mexico and Argentina PET facilities, sales revenue decreased \$621 million in 2009 compared to 2008 due to lower selling prices. The lower selling prices were primarily due to lower raw material and energy costs.

Sales revenue for 2008 includes contract polymer intermediates sales under the transition supply agreement related to the divestiture of the PET manufacturing facilities and related businesses in Mexico and Argentina in fourth quarter 2007.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Excluding accelerated depreciation costs, asset impairments and restructuring charges, net, and other operating income, operating earnings in 2009 decreased \$114 million compared to 2008. The decline was primarily due to lower selling prices and lower capacity utilization resulting in higher unit costs, including approximately \$15 million in costs related to the reconfiguration of the Longview, Texas facility, partially offset by lower raw material and energy costs and cost reduction actions. A restructuring charge in first quarter 2009 consisted of the segment's portion of the severance charge for a reduction in force. Asset impairments and restructuring charges in 2008 consisted primarily of severance and pension costs from the decision to close a previously impaired site in the United Kingdom. The accelerated depreciation costs for 2008 are related to the continuation of the planned staged phase-out of older cracking units in 2007 at the Company's Longview, Texas facility.

To further improve its competitive cost position over purchasing olefins in the North American market, the Company restarted a previously idled cracking unit at the Longview, Texas facility in 2010. This restart was prompted by a favorable shift in market conditions for olefin raw materials that is expected to continue over the next several years. The Company has three operating cracking units, including the unit restarted in 2010.

#### **Specialty Plastics Segment**

					Change			
(Dollars in millions)		2009	-	2008	\$	%		
Sales Volume effect Price effect Product mix effect Exchange rate effect	\$	749	\$	923	\$ (174) (91) (66) (23) 6	(19) % (10) % (7) % (3) % 1 %		
Operating earnings		9		30	(21)	(70) %		
Asset impairments and restructuring charges, net		4			4			
Other operating income				(2)	2			
Operating earnings excluding asset impairments and restructuring charges, net and other operating income		13		28	(15)	(54) %		

Sales revenue for 2009 decreased \$174 million compared to 2008 due to lower sales volume and lower selling prices. The decline in sales volume was attributed to the global recession which has weakened demand for plastic resins, including copolyester products sold into the consumer and durable goods markets, and for cellulosic plastics sold into various markets. The lower selling prices were a result of lower raw material and energy costs, particularly for paraxylene.

Excluding the segment's portion of a severance charge for a reduction in force in first quarter 2009 and other operating income related to the sale of certain mineral rights at an operating manufacturing site in 2008, operating earnings for 2009 decreased \$15 million compared to 2008 due to lower sales volume, lower capacity utilization resulting in higher unit costs, an unfavorable shift in product mix with less cellulosic plastics sold into various markets, and lower selling prices, partially offset by lower raw material and energy costs and cost reduction actions.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY BY CUSTOMER LOCATION - 2009 COMPARED WITH 2008

#### Sales Revenue

(Dollars in millions)	2009	_	2008	Change	Volume Effect	Price Effect	Product Mix Effect	Exchange Rate Effect
United States and								
Canada	\$ 2,252	\$	3,308	(32) %	(19) %	(14) %	1 %	%
Asia Pacific Europe, Middle	1,062		1,186	(10) %	(1) %	(5) %	(4) %	%
East, and Africa	835		1,045	(20) %	(16) %	(1) %	(4) %	1 %
Latin America	247		397_	(38) %	(31) %	(12) %	5 %	%
	\$ 4,396	\$	5,936	(26) %	(16) %	(10) %	%	%

Sales revenue in the United States and Canada decreased in 2009 compared to 2008 primarily due to lower sales volume and lower selling prices particularly in the PCI segment partially due to contract ethylene sales in the PCI segment. Excluding contract ethylene sales, sales revenue decreased 26 percent primarily due to lower selling prices particularly in the PCI segment and lower sales volume particularly in the CASPI and PCI segments.

Sales revenue in Asia Pacific decreased in 2009 compared to 2008 primarily due to lower selling prices in the PCI, Specialty Plastics, and CASPI segments partially offset by higher selling prices in the Fibers segment and an unfavorable shift in product mix, particularly in the CASPI and Specialty Plastics segments. The unfavorable shift in product mix was due to the CASPI segment pursuing favorable market conditions for solvent product lines resulting in a lower average selling price, while the Specialty Plastics segment sold less cellulosic plastics into various markets. The region experienced less of a sales volume decrease as a result of stronger PCI segment volume in 2009 due to raw material supply issues restricting production in 2008 and increased sales volume in the CASPI segment.

Sales revenue in Europe, Middle East and Africa decreased in 2009 compared to 2008 primarily due to lower sales volume and an unfavorable shift in product mix in all segments. The region had minimal price effect change compared to significant declines in other regions due to the higher selling prices in the Fibers segment and fewer sales from commodity product lines.

Sales revenue in Latin America decreased in 2009 compared to 2008 primarily due to lower sales volume and lower selling prices partially offset by a favorable shift in product mix. Lower selling prices were primarily in the PCI segment. Lower sales volume and the favorable shift in product mix were primarily related to contract polymer intermediates sales in 2008 and not in 2009, with the lower sales volume partially offset by increased sales volume in the CASPI segment. Excluding contract polymer intermediates sales, sales revenue decreased 5 percent.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## LIQUIDITY, CAPITAL RESOURCES, AND OTHER FINANCIAL INFORMATION

#### **Cash Flows**

(Dollars in millions)	_	2010	-	2009	_	2008
Net cash provided by (used in): Operating activities	\$	575	\$	758	\$	653
Investing activities		(442)		(369)		(376)
Financing activities  Effect of exchange rate changes on cash and cash equivalents		(411) 1		18 (1)		(779) 1
Net change in cash and cash equivalents	\$ _	(277)	\$	406	\$ _	(501)
Cash and cash equivalents at end of period	\$ _	516	\$	793	\$ _	387
(Dollars in millions)		2010		2000		2000
(Zonaio in minono)	-	2010	-	2009	-	2008
Net cash provided by operating activities	\$	575	\$	758	- \$	653
Net cash provided by operating activities Impact of adoption of amended accounting guidance (1)	\$	575 200	\$ -	758	- \$ -	653
Net cash provided by operating activities	\$	575	\$ _		- \$ -	
Net cash provided by operating activities Impact of adoption of amended accounting guidance (1)	\$ -	575 200	\$ -	758	- \$ -	653
Net cash provided by operating activities Impact of adoption of amended accounting guidance (1) Net cash provided by operating activities excluding item	\$	575 200 775	\$ -	758  758	- \$ -	653  653

<sup>(1)</sup> The net cash from operating activities in 2010 reflected the adoption of amended accounting guidance for transfers of financial assets which resulted in \$200 million of receivables, which were previously accounted for as sold and removed from the balance sheet when transferred under the accounts receivable securitization program, being included on the first quarter balance sheet as trade receivables, net. This increase in receivables reduced cash from operations by \$200 million in first quarter 2010.

Excluding the impact of the adoption of amended accounting guidance for transfers of financial assets which impacts the financial statement presentation for activity under the Company's accounts receivable securitization program, cash provided by operating activities increased \$17 million to \$775 million in 2010. The higher cash provided in 2010 was primarily due to higher net earnings, partially offset by an increase in working capital, particularly trade receivables and inventories, offset by higher trade payables. Trade receivables increased due to strong sales revenues throughout the year and inventories increased due to higher quantities attributed to improved demand for the Company's products and higher costs. Both the increase in receivables and inventory were partially offset by an increase in accounts payable driven by a higher level of purchasing activity. The 2009 operating cash flows were positively impacted by approximately \$125 million due to a change in the tax method for capitalizing assets.

Cash provided by operating activities increased \$105 million to \$758 million in 2009. The 2009 operating cash flow includes cash generated by a change in the tax method for capitalizing assets of approximately \$125 million and a reduction in working capital of \$118 million partially offset by a \$181 million contribution to the Company's U.S. defined benefit pension plan. The change in tax method accelerated timing of deductions for manufacturing repairs expense resulting in lower estimated tax payments and a refund of previously paid taxes. The reduced working capital primarily resulted from inventory reductions in all segments in response to the lower level of economic activity. End of year receivables remained constant between 2009 and 2008 which is consistent with the declines in fourth quarter revenues. Trade payables increased because of a higher level of purchasing activity at the end of 2009 versus the recessionary levels at the end of 2008. Operating cash flow in 2008 also included the monetization of interest rate, commodity, and foreign exchange hedges.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cash used in investing activities, primarily for capital spending for additions to properties and equipment, was \$243 million, \$310 million, and \$634 million in 2010, 2009, and 2008, respectively. Cash used in investing activities in 2010 includes the acquisition of Genovique and payments for the acquisition of the Korean acetate tow facility. Capital spending of \$243 million in 2010 was lower compared to \$310 million in 2009 primarily due to the deferral of discretionary spending in response to the global recession compared to 2009 which included the completion of large growth initiatives. In 2009, the Company contributed \$68 million for the construction of the Korean acetate tow manufacturing facility which is reported in "acquisitions of and investments in joint ventures". The Company received approximately \$25 million net cash proceeds in 2009 primarily from the settlement of working capital from the sale in 2008 of the Company's PET polymers and PTA manufacturing facilities in the Netherlands and the PET manufacturing facility in the United Kingdom. In 2008, the Company received \$337 million net cash proceeds primarily from the sale of the Company's PET polymers and PTA manufacturing facilities in the Netherlands and the PET manufacturing facility in the United Kingdom. For more information concerning divestitures, see Note 2, "Discontinued Operations and Assets Held for Sale" and Note 3, "Acquisitions", to the Company's consolidated financial statements in this Annual Report.

Cash used in financing activities totaled \$411 million in 2010, including the early repayment of \$500 million principal amount of its outstanding long term debt and \$280 million of share repurchases, offset by net proceeds from long term borrowings of \$496 million and stock option exercises and other items of \$118 million. Cash provided by financing activities totaled \$18 million in 2009. Financing activities in 2009 included \$248 million of net proceeds from the issuance of notes due 2019, a repayment of \$88 million of the Company's euro credit facility, and a repayment of \$13 million of short term borrowings. The Company also repurchased stock totaling \$21 million offset by cash received from stock option exercises and other items of \$17 million. Cash used in financing activities totaled \$779 million in 2008. Financing activities in 2008 included the Company's repayment of \$72 million of notes that matured in 2008, a repayment of \$103 million of the euro credit facility, a decrease in credit facility and other borrowings, including bank overdrafts, of \$7 million, and repurchases of stock totaling \$501 million offset by cash received from stock option exercises and other items of \$39 million.

The payment of dividends is also reflected in financing activities in all periods.

Excluding the cash tax impact of the sale of its PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment, the Company expects to generate positive free cash flow (operating cash flow less capital expenditures and dividends) in 2011 of approximately \$100 million, assuming capital expenditures of approximately \$450 million and U.S. defined benefit pension plan funding of \$100 million. The priorities for uses of available cash in 2011 are payment of the quarterly cash dividend, funding targeted growth initiatives, including organic initiatives, joint ventures and acquisitions, pension funding, and repurchasing shares primarily to offset dilution.

## Liquidity

At December 31, 2010, the Company had a \$700 million revolving credit facility ("Credit Facility") in two tranches, with \$125 million expiring in 2012 and \$575 million expiring in 2013. Borrowings under the Credit Facility are subject to interest at varying spreads above quoted market rates and a facility fee is paid on the total commitment. In addition, the Credit Facility contains a number of customary covenants and events of default, including the maintenance of certain financial ratios. The Company was in compliance with all such covenants for all periods presented. At December 31, 2010 and 2009, the Company had no outstanding borrowings under the Credit Facility.

The Credit Facility provides liquidity support for commercial paper borrowings and general corporate purposes. Accordingly, any outstanding commercial paper borrowings reduce borrowings available under the Credit Facility. Given the expiration dates of the Credit Facility, any commercial paper borrowings supported by the Credit Facility are classified as long-term borrowings because the Company has the ability to refinance such borrowings on a long-term basis.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Additionally, at December 31, 2010, the Company also had a \$200 million line of credit under its annually renewable accounts receivable securitization agreement ("A/R Facility"). The A/R Facility was renewed in July 2010. Borrowings under the A/R Facility are subject to interest rates based on a spread over the lender's borrowing costs, and the Company pays a fee to maintain availability of the A/R Facility. In addition, the A/R Facility contains a number of customary covenants and events of default, including the maintenance of certain financial ratios. The Company was in compliance with all such covenants for all periods presented. At December 31, 2010, the Company had no outstanding borrowings under the A/R Facility. For more information, see Note 10, "Borrowings" and Note 14, "Commitments", to the Company's consolidated financial statements in this Annual Report.

During fourth quarter 2010, the Company completed a public debt restructuring comprised of the sale of \$500 million aggregate principal amount of new five and ten year debt securities and the early repayment of \$500 million aggregate principal amount of outstanding debt securities. The debt restructuring allowed the Company to favorably adjust its debt maturities and reduce future interest costs on its long-term debt. The early repayment of debt resulted in a charge of \$115 million, net. See Note 10, "Borrowings" and Note 11, "Early Debt Extinguishment Costs", to the Company's consolidated financial statements in this Annual Report for further information regarding debt issuance and extinguishment.

On November 2, 2009, the Company issued notes in the principal amount of \$250 million due 2019 and bearing interest at 5.50% per annum. Proceeds from the sale of notes, net of approximately \$2 million in transaction fees, were \$248 million.

For more information regarding interest rates, see Note 10, "Borrowings", to the Company's consolidated financial statements in this Annual Report.

In 2010 and 2009, the Company made \$35 million and \$181 million, respectively, in contributions to its U.S. defined benefit pension plan, and made no contribution in 2008. In January 2011, the Company made a \$100 million contribution to its U.S. defined benefit pension plan.

Cash flows from operations and the other sources of liquidity described above are expected to be available and sufficient to meet foreseeable cash flow requirements. However, the Company's cash flows from operations can be affected by numerous factors including risks associated with global operations, raw material availability and cost, demand for and pricing of Eastman's products, capacity utilization, and other factors described under "Forward-Looking Statements and Risk Factors" below. The Company believes maintaining a financial profile consistent with an investment grade company is important to its long term strategic and financial flexibility.

### **Capital Expenditures**

Capital expenditures were \$243 million, \$310 million, and \$634 million for 2010, 2009, and 2008, respectively. Capital expenditures in 2009 decreased significantly compared to 2008 as the Company deferred discretionary spending on capital projects in response to the global recession. Capital expenditures remained at a level sufficient for required maintenance and certain strategic growth initiatives through first nine months 2010. In fourth quarter 2010, the Company increased spending on discretionary infrastructure projects and certain strategic growth initiatives to \$110 million for the quarter. The Company expects that 2011 capital spending will continue at the fourth quarter 2010 pace and will be approximately \$450 million. The Company's capital spending in 2011 will focus on organic growth initiatives, particularly in the Specialty Plastics, CASPI, and PCI segments.

The Company expects 2011 depreciation and amortization to be slightly lower than 2010 expenses of approximately \$280 million, primarily due to the divestiture of PET manufacturing facilities in January 2011.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Other Commitments

(Dollars in

At December 31, 2010, the Company's obligations related to notes and debentures totaled approximately \$1.6 billion to be paid over a period of approximately 20 years.

The Company had various purchase obligations at December 31, 2010 totaling approximately \$1.0 billion over a period of approximately 15 years for materials, supplies and energy incident to the ordinary conduct of business. The Company also had various lease commitments for property and equipment under cancelable, noncancelable, and month-to-month operating leases totaling \$86 million over a period of several years. Of the total lease commitments, approximately 15 percent relate to machinery and equipment, including computer and communications equipment and production equipment; approximately 50 percent relate to real property, including office space, storage facilities, and land; and approximately 35 percent relate to railcars.

In addition, the Company had other liabilities at December 31, 2010 totaling approximately \$1.5 billion related primarily to pension, retiree medical, other post-employment obligations, and environmental reserves.

The obligations described above are summarized in the following table:

millions)			 		Pay	me	nts Due for				<u>.</u>
Period		Notes and Debentures	 Credit Facility Borrowings and Other	. <u>-</u>	Interest Payable		Purchase Obligations	 Operating Leases	 Other Liabilities (a)		Total
2011	\$	6	\$ 	\$	87	\$	266	\$ 24	\$ 296	\$	679
2012		151			87		265	24	51		578
2013					81		239	13	53		386
2014					81		37	6	54		178
2015		250			82		36	4	55		427
2016 and											
beyond	_	1,197			528		118	15	969		2,827
Total	\$_	1,604	\$ 	\$_	946	\$	961	\$ 86	\$ 1,478	\$_	5,075

Amounts represent the current estimated cash payments to be made by the Company primarily for pension and other post-employment benefits and taxes payable in the periods indicated. The amount and timing of such payments is dependent upon interest rates, health care cost trends, actual returns on plan assets, retirement and attrition rates of employees, continuation or modification of the benefit plans, and other factors. Such factors can significantly impact the amount and timing of any future contributions by the Company.

### Off Balance Sheet and Other Financing Arrangements

If certain operating leases are terminated by the Company, it has guaranteed a portion of the residual value loss, if any, incurred by the lessors in disposing of the related assets. Under these operating leases, the residual value guarantees at December 31, 2010 totaled \$160 million and consisted primarily of leases for railcars and company aircraft. Leases with guarantee amounts totaling \$11 million, \$139 million, and \$10 million will expire in 2011, 2012, and 2014 and beyond, respectively. The Company believes, based on current facts and circumstances, that the likelihood of a material payment pursuant to such guarantees is remote.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

As described in Note 7, "Equity Investments", to the Company's consolidated financial statements in this Annual Report, Eastman has a 50 percent interest in and serves as the operating partner in Primester, a joint venture which manufactures cellulose acetate at Eastman's Kingsport, Tennessee plant. This investment is accounted for under the equity method. Eastman's net investment in the joint venture at December 31, 2010 and 2009 was approximately \$32 million and \$36 million, respectively, which was comprised of the recognized portion of the venture's accumulated deficits, long-term amounts owed to Primester, and a line of credit from Eastman to Primester.

The Company did not have any other material relationships with unconsolidated entities or financial partnerships, including special purpose entities, for the purpose of facilitating off-balance sheet arrangements with contractually narrow or limited purposes. Thus, Eastman is not materially exposed to any financing, liquidity, market, or credit risk related to the above or any other such relationships.

The accounting guidance on consolidation of Variable Interest Entities ("VIEs") is effective for all VIEs or potential VIEs the Company is involved with on or after January 1, 2010. This guidance amends the evaluation criteria to identify which entity has a controlling financial interest of a variable interest entity and requires ongoing reassessments. The Company has evaluated its material contractual relationships under this new guidance and has concluded that the entities involved in these relationships are not VIEs or, in the case of Primester, a joint venture that manufactures cellulose acetate at the Company's Kingsport, Tennessee plant, the Company has shared control of the VIE. As such, the Company is not required to consolidate these entities.

Guarantees and claims also arise during the ordinary course of business from relationships with suppliers, customers, and other parties when the Company undertakes an obligation to guarantee the performance of others, if specified triggering events occur. Non-performance under a contract could trigger an obligation of the Company. These potential claims include actions based upon alleged exposures to products, intellectual property and environmental matters, and other indemnifications. The ultimate effect on future financial results is not subject to reasonable estimation because considerable uncertainty exists as to the final outcome of these claims. However, while the ultimate liabilities resulting from such claims may be significant to results of operations in the period recognized, management does not anticipate they will have a material adverse effect on the Company's consolidated financial position or liquidity.

#### **Treasury Stock Transactions**

In October 2007, the Board of Directors authorized \$700 million for repurchase of the Company's outstanding common stock. The Company completed the \$700 million repurchase authorization in November 2010, acquiring a total of 11.2 million shares.

In August 2010, the Company's Board of Directors authorized an additional repurchase of up to \$300 million of the Company's outstanding common stock at such times, in such amounts, and on such terms, as determined to be in the best interests of the Company. As of December 31, 2010, a total of 2.3 million shares have been repurchased under this authorization for a total amount of approximately \$184 million. During 2010, the Company repurchased 3.8 million shares of common stock for a cost of approximately \$280 million under the two repurchase authorizations.

In February 2011, the Company's Board of Directors authorized an additional repurchase of up to \$300 million of the Company's outstanding common stock at such times, in such amounts, and on such terms, as determined to be in the best interests of the Company.

## **Dividends**

The Company's Board of Directors declared quarterly cash dividends of \$0.44 per share in first, second, and third quarters and \$0.47 per share in fourth quarter 2010 for a total of \$1.79 per share in 2010, and \$0.44 per share for all quarters, for a total of \$1.76 per share in 2009, and 2008. The Board of Directors has declared a cash dividend of \$0.47 per share during the first quarter of 2011, payable on April 1, 2011 to stockholders of record on March 15, 2011.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **ENVIRONMENTAL**

Certain Eastman manufacturing sites generate hazardous and nonhazardous wastes of which the treatment, storage, transportation, and disposal are regulated by various governmental agencies. In connection with the cleanup of various hazardous waste sites, the Company, along with many other entities, has been designated a potentially responsible party ("PRP") by the U.S. Environmental Protection Agency under the Comprehensive Environmental Response, Compensation and Liability Act, which potentially subjects PRPs to joint and several liability for such cleanup costs. In addition, the Company will be required to incur costs for environmental remediation and closure and postclosure under the Federal Resource Conservation and Recovery Act. Reserves for environmental contingencies have been established in accordance with Eastman's policies as described in Note 1, "Significant Accounting Policies", to the Company's consolidated financial statements in this Annual Report. Because of expected sharing of costs, the availability of legal defenses, and the Company's preliminary assessment of actions that may be required, it does not believe its liability for these environmental matters, individually or in the aggregate, will be material to the Company's consolidated financial position, results of operations, or cash flows.

The Company accrues environmental remediation costs when it is probable that the Company has incurred a liability at a contaminated site and the amount can be reasonably estimated. When a single amount cannot be reasonably estimated but the cost can be estimated within a range, the Company accrues the minimum amount. This undiscounted accrued amount reflects the Company's assumptions about remediation requirements at the contaminated site, the nature of the remedy, the outcome of discussions with regulatory agencies and other potentially responsible parties at multi-party sites, and the number and financial viability of other potentially responsible parties. Changes in the estimates on which the accruals are based, unanticipated government enforcement action, or changes in health, safety, environmental, and chemical control regulations and testing requirements could result in higher or lower costs. Estimated future environmental expenditures for remediation costs range from the minimum or best estimate of \$10 million to the maximum of \$27 million at December 31, 2010.

In addition to remediation activities, the Company establishes reserves for closure and postclosure costs associated with the environmental assets it maintains. Environmental assets include but are not limited to waste management units, such as landfills, water treatment facilities, and ash ponds. When these types of assets are constructed or installed, a reserve is established for the anticipated future costs associated with the closure of the asset based on its expected life and the applicable regulatory closure requirements. These future expenses are charged into earnings over the estimated useful life of the assets. The best estimate accrued to date over the facilities' estimated useful lives for asset retirement obligation costs is \$30 million at December 31, 2010.

GAAP requires an entity to recognize a liability for a conditional asset retirement obligation ("CARO") when incurred if the liability can be reasonably estimated. The Company has performed an examination of various asset categories as of December 31, 2010. Although it may have CAROs at certain of its facilities, including, but not limited to, the potential for asbestos abatement activities, the Company is unable to determine potential settlement dates to be used in fair value calculations for estimating these obligations as a result of an absence of plans or expectations to undertake a major renovation or demolition project that would require the removal of asbestos. The Company continues to monitor these conditional obligations, as well as any new ones that may develop, and will record reserves associated with them when and to the extent that more detailed information becomes available concerning applicable retirement costs. The recorded obligations did not have a material impact on its consolidated financial position, results of operations and cash flows.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Reserves related to environmental assets accounted for approximately 75 percent of the total environmental reserve at December 31, 2010. Currently, the Company's environmental assets are expected to reach the end of their useful lives at different times over the next 50 years. If the Company was to invest in numerous new environmental assets, or, these assets were to require closure a significant number of years before the Company anticipated they would, the amortization on them would increase, and could have a material negative impact on the Company's financial condition and results of operations. The Company views the likelihood of this occurrence to be remote, and does not anticipate, based on its past experience with this type of planned remediation, that an additional accrual related to environmental assets will be necessary.

The Company's cash expenditures related to environmental protection and improvement were \$200 million, \$173 million, and \$218 million in 2010, 2009, and 2008, respectively. These amounts were primarily for operating costs associated with environmental protection equipment and facilities, but also included expenditures for construction and development. Other than potential capital expenditures at the Company's Kingsport, Tennessee facility related to regulations associated with controlling air emissions from boilers, the Company does not expect future environmental capital expenditures arising from requirements of recently promulgated environmental laws and regulations to materially increase the Company's planned level of annual capital expenditures for environmental control facilities. Potential capital expenditures associated with boiler air emissions remain uncertain pending adoption of final regulations, but could increase average annual capital expenditures significantly over the next five years compared to recent historical levels depending on final regulation requirements and the Company's method of addressing those requirements.

#### **INFLATION**

In recent years, general economic inflation has not had a material adverse impact on Eastman's costs. The cost of raw materials is generally based on market price, although derivative financial instruments were utilized, as appropriate, to mitigate short-term market price fluctuations. The volatility of raw material and energy costs will continue and the Company will continue to pursue pricing and hedging strategies and ongoing cost control initiatives to offset the effects on gross profit. For additional information see Note 12, "Derivatives", to the Company's consolidated financial statements in this Annual Report.

#### **OUTLOOK**

The Company expects to benefit from a strengthening global economy and from the combination of the restart of an olefin cracking unit, lower interest expense, full year integration of the Genovique acquisition and Korean acetate tow manufacturing facility, strong market adoption of the Tritantm copolyester products, continued substitution of Eastman products for other materials, and new applications for existing products.

The Company expects the volatility of market prices for raw materials and energy to continue and that the Company will continue to use pricing and hedging strategies to offset this volatility, and for raw material and energy costs to be higher than 2010.

The Company expects to continue with growth initiatives in all segments, as well as to continue to explore and invest in R&D initiatives at a corporate level that are aligned with macro trends in sustainability, consumerism, and energy efficiency through high performance materials, advanced cellulosics, and environmentally-friendly chemistry.

The Company expects capital spending to be approximately \$450 million for required maintenance, organic growth initiatives, and environmental projects.

The Company expects to generate more than \$100 million of positive free cash flow (operating cash flow less capital expenditures and dividends, excluding the projected cash taxes on gain from the sale of the PET business of the Performance Polymers segment).

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Based upon the foregoing, the Company expects full year earnings per share from continuing operations in 2011, excluding gains from sales of assets, to be slightly more than 10 percent above 2010 earnings per share from continuing operations of \$6.96, excluding asset impairments and restructuring charges, net and early debt extinguishment costs.

See "Forward-Looking Statements and Risk Factors" below.

### FORWARD-LOOKING STATEMENTS AND RISK FACTORS

The expectations under "Outlook" and certain other statements in this Annual Report which are not statements of historical fact may be "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These statements, and other written and oral forward-looking statements made by the Company from time to time may relate to, among other things, such matters as planned and expected capacity increases and utilization; anticipated capital spending; expected depreciation and amortization; environmental matters; legal proceedings; exposure to, and effects of hedging of, raw material and energy costs, foreign currencies and interest rates; global and regional economic, political, and business conditions; competition; growth opportunities; supply and demand, volume, price, cost, margin, and sales; earnings, cash flow, dividends and other expected financial results and conditions; expectations, strategies, and plans for individual assets and products, businesses and segments as well as for the whole of Eastman; cash requirements and uses of available cash; financing plans and activities; pension expenses and funding; credit ratings; anticipated restructuring, acquisition, divestiture, and consolidation activities; cost reduction and control efforts and targets; integration of any acquired businesses; strategic initiatives and development, production, commercialization, and acceptance of new products, services and technologies and related costs; asset, business and product portfolio changes; and expected tax rates and net interest costs.

These plans and expectations are based upon certain underlying assumptions, including those mentioned with the specific statements. Such assumptions are based upon internal estimates and analyses of current market conditions and trends, management plans and strategies, economic conditions and other factors. These plans and expectations and the underlying assumptions are necessarily subject to risks and uncertainties inherent in projecting future conditions and results. Actual results could differ materially from expectations expressed in any forward-looking statement if one or more of the underlying assumptions or expectations proves to be inaccurate or is unrealized. In addition to the factors described elsewhere in this Annual Report, the following are the most significant known factors that could cause the Company's actual results to differ materially from those in any such forward-looking statement. Additional factors not presently known to the Company, or that the Company does not currently believe to be material, may also cause actual results to differ materially from expectations.

# Adverse and uncertain conditions in the global economy and the financial markets could negatively impact the Company.

While economic and financial market conditions improved in 2010, continued uncertain conditions in the global economy and global capital markets may adversely affect the Company's results of operations, financial condition, and cash flows. The Company's business and operating results were affected by the impact of the recent global recession, including the credit market crisis, declining consumer and business confidence, fluctuating commodity prices, volatile exchange rates, and other challenges that affected the global economy. If the global economy again deteriorates, the Company's results of operations, financial condition and cash flows could be materially adversely affected. If the global economy weakens, or if the global economy or financial markets experience significant new disruptions or deterioration, the Company's ability to access the credit and capital markets under attractive rates and terms could be constrained, which may negatively impact the Company's liquidity or ability to pursue certain growth initiatives.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Volatility in costs for strategic raw material and energy commodities or disruption in the supply of these commodities could adversely affect our financial results.

The Company is reliant on certain strategic raw material and energy commodities for its operations and utilizes risk management tools, including hedging, as appropriate, to mitigate short-term market fluctuations in raw material and energy costs. These risk mitigation measures cannot eliminate all exposure to market fluctuations. In addition, natural disasters, plant interruptions, changes in laws or regulations, war or other outbreak of hostilities or terrorism, and breakdown or degradation of transportation infrastructure used for delivery of strategic raw material and energy commodities, could adversely impact both the cost and availability of these commodities.

# The Company could be materially adversely affected by disruptions to manufacturing operations or related infrastructure.

Significant limitation of the Company's ability to manufacture products due to disruption of manufacturing operations or related infrastructure could have a material adverse effect on the Company's sales revenue, costs, results of operations, and financial condition. Disruptions could occur due to internal factors such as computer or equipment malfunction, operator error, or process failures; or external factors such as natural disasters, pandemic illness, changes in laws or regulations, war or other outbreak of hostilities or terrorism, or breakdown or degradation of transportation infrastructure used for delivery of supplies to the Company or for delivery of products to customers.

### Loss or financial weakness of any of the Company's largest customers could adversely affect our financial results.

The Company has an extensive customer base; however, loss of, or material financial weakness of, certain of our largest customers could adversely affect the Company's financial condition and results of operations until such business is replaced and no assurances can be made that the Company would be able to regain or replace any lost customers.

# Growth initiatives may not achieve desired business or financial objectives and may require a significant use of resources in excess of those estimated or budgeted for such initiatives.

The Company continues to identify and pursue growth opportunities through both internal (or "organic") development and acquisitions and joint ventures to diversify and extend the portfolio of our businesses. These growth opportunities include development and commercialization of new products and technologies, expansion into new markets and geographic regions, and alliances, ventures, and acquisitions that complement and extend the Company's portfolio of businesses and capabilities. There can be no assurance that such efforts, investments, or acquisitions and alliances will result in financially successful commercialization of products or acceptance by existing or new customers or new markets or achieve their underlying strategic business objectives or that they will be beneficial to the Company's results of operations. There also can be no assurance that capital projects for such growth efforts can be completed within the time or at the costs projected due, among other things, to demand for and availability of construction materials and labor and obtaining regulatory approvals and operating permits and reaching agreement on terms of key agreements and arrangements with potential suppliers and customers. Any such delays or cost overruns or the inability to obtain such approvals or to reach such agreements on acceptable terms could negatively affect the returns from any proposed investments and projects.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Legislative or regulatory actions could increase the Company's future compliance costs.

The Company's facilities and businesses are subject to complex health, safety and environmental laws and regulations, which require and will continue to require significant expenditures to remain in compliance with such laws and regulations. The Company's accruals for such costs and associated liabilities are subject to changes in estimates on which the accruals are based. The amount accrued reflects the Company's assumptions about remediation requirements at the contaminated site, the nature of the remedy, the outcome of discussions with regulatory agencies and other potentially responsible parties at multi-party sites, and the number and financial viability of other potentially responsible parties. Changes in the estimates on which the accruals are based, unanticipated government enforcement action, or changes in health, safety, environmental, chemical control regulations, and testing requirements could result in higher costs. Pending and proposed U.S. Federal legislation and regulation increase the likelihood that the Company's manufacturing sites will in the future be impacted by regulation of greenhouse gas emissions and energy policy, which legislation and regulation, if enacted, may result in capital expenditures, increases in costs for raw materials and energy, limitations on raw material and energy source and supply choices, and other direct compliance costs.

In addition to the foregoing most significant known risk factors to the Company, there may be other factors, not currently known to the Company, which could, in the future, materially adversely affect the Company, its business, financial condition, or results of operations. The foregoing discussion of the most significant risk factors to the Company does not necessarily present them in order of importance. This disclosure, including that under "Outlook" and "Forward-Looking Statements and Risk Factors," and other forward-looking statements and related disclosures made by the Company in this Annual Report and elsewhere from time to time, represents management's best judgment as of the date the information is given. The Company does not undertake responsibility for updating any of such information, whether as a result of new information, future events, or otherwise, except as required by law. Investors are advised, however, to consult any further public Company disclosures (such as in filings with the Securities and Exchange Commission or in Company press releases) on related subjects.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Eastman Chemical Company and subsidiaries ("Eastman" or the "Company") are exposed to changes in financial market conditions in the normal course of its business due to its use of certain financial instruments as well as transacting in various foreign currencies and funding foreign operations. To mitigate the Company's exposure to these market risks, Eastman has established policies, procedures, and internal processes governing its management of financial market risks and the use of financial instruments to manage its exposure to such risks.

The Company determines its market risk utilizing sensitivity analyses, which measure the potential losses in fair value resulting from one or more selected hypothetical changes in interest rates, foreign currency exchange rates, and/or commodity prices.

The Company is exposed to changes in interest rates primarily as a result of its borrowing and investing activities, which include long-term borrowings used to maintain liquidity and to fund its business operations and capital requirements. From time to time, to manage the mix of fixed and variable rate debt effectively, the Company enters into interest rate swaps in which the Company agrees to exchange the difference between fixed and variable interest amounts calculated by reference to an agreed upon notional principal amount. Currently, these borrowings, investments, and swaps are predominately U.S. dollar denominated. The nature and amount of the Company's long-term and short-term debt may vary as a result of future business requirements, market conditions, and other factors. For purposes of calculating the market risks associated with the fair value of interest-rate-sensitive instruments, the Company uses a one percent or less absolute shift in interest rates. For 2010 and 2009, the market risks associated with the fair value of interest-rate-sensitive instruments, assuming an instantaneous absolute shift in interest rates of one percent or less were approximately \$123 million and \$120 million, respectively. This exposure is primarily related to long-term debt with fixed interest rates.

The Company's operating cash flows and borrowings denominated in foreign currencies are exposed to changes in foreign currency exchange rates. The Company continually evaluates its foreign currency exposure based on current market conditions and the locations in which the Company conducts business. In order to mitigate the effect of foreign currency risk, the Company enters into currency options to hedge probable anticipated, but not yet committed, export sales and purchase transactions expected within no more than five years and denominated in foreign currencies; and forward exchange contracts to hedge certain firm commitments denominated in foreign currencies. The gains and losses on these contracts offset changes in the value of related exposures. It is the Company's policy to enter into foreign currency derivative financial instruments only to the extent considered necessary to meet its objectives as stated above. The Company does not enter into foreign currency derivative financial instruments for speculative purposes. For 2010, the market risks associated with borrowings denominated in foreign currencies assuming a 10 percent adverse move in the U.S. dollar relative to each foreign currency was approximately \$60 million and an additional \$6 million for each additional one percentage point adverse change in foreign currency rates. For 2009, the market risks associated with borrowings denominated in foreign currencies assuming a 10 percent adverse move in the U.S. dollar relative to each foreign currency was approximately \$51 million and an additional \$5 million for each additional one percentage point adverse change in foreign currency rates. Furthermore, since the Company utilizes currency-sensitive derivative instruments for hedging anticipated foreign currency transactions, a loss in fair value for those instruments is generally offset by increases in the value of the underlying anticipated transactions.

The Company is exposed to fluctuations in market prices for certain of its major raw materials and energy. To mitigate short-term fluctuations in market prices for certain commodities, principally propane, natural gas, and ethane, the Company enters into option and forward contracts. For 2010, the market risk associated with forwards and options for feedstock and natural gas, assuming an instantaneous parallel shift in the underlying commodity price of 10 percent, was \$6 million and less than an additional \$1 million for each one percentage point move in closing price thereafter. For 2009, the market risk associated with forwards and options for feedstock and natural gas, assuming an instantaneous parallel shift in the underlying commodity price of 10 percent, was \$4 million and less than an additional \$1 million for each one percentage point move in closing price thereafter.

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## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

Management is responsible for the preparation and integrity of the accompanying consolidated financial statements of Eastman appearing on pages 73 through 117. Eastman has prepared these consolidated financial statements in accordance with accounting principles generally accepted in the United States, and the statements of necessity include some amounts that are based on management's best estimates and judgments.

Eastman's accounting systems include extensive internal controls designed to provide reasonable assurance of the reliability of its financial records and the proper safeguarding and use of its assets. Such controls are based on established policies and procedures, are implemented by trained, skilled personnel with an appropriate segregation of duties, and are monitored through a comprehensive internal audit program. The Company's policies and procedures prescribe that the Company and all employees are to maintain the highest ethical standards and that its business practices throughout the world are to be conducted in a manner that is above reproach.

The consolidated financial statements have been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, who were responsible for conducting their audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Their report is included herein.

The Board of Directors exercises its responsibility for these financial statements through its Audit Committee, which consists entirely of non-management Board members. The independent registered public accounting firm and internal auditors have full and free access to the Audit Committee. The Audit Committee meets periodically with PricewaterhouseCoopers LLP and Eastman's director of internal auditing, both privately and with management present, to discuss accounting, auditing, policies and procedures, internal controls, and financial reporting matters.

/s/ James P. Rogers

James P. Rogers Chairman of the Board and Chief Executive Officer

February 23, 2011

/s/ Curtis E. Espeland

Curtis E. Espeland
Senior Vice President and
Chief Financial Officer

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Eastman Chemical Company

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Eastman Chemical Company and its subsidiaries at December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions,

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Cincinnati, Ohio
February 23, 2011

# CONSOLIDATED STATEMENTS OF EARNINGS, COMPREHENSIVE INCOME and RETAINED EARNINGS

			ars	ended De	cem	
(Dollars in millions, except per share amounts)	-	2010		2009	_	2008
Sales	\$	5,842	\$	4,396	\$	5,936
Cost of sales		4,368		3,364		4,852
Gross profit	_	1,474		1,032	_	1,084
Selling, general and administrative expenses		431		367		384
Research and development expenses		152		124		143
Asset impairments and restructuring charges, net		29		196		22
Other operating income	_				_	(16)
Operating earnings		862		345		551
Net interest expense		99		78		70
Early debt extinguishment costs		115				
Other charges (income), net		12		13	_	20
Earnings from continuing operations before income taxes		636		254		461
Provision for income taxes from continuing operations	_	211		100	_	116
Earnings from continuing operations	-	425		154	-	345
Earnings (loss) from discontinued operations, net of tax		13		(18)		(17)
Gain from disposal of discontinued operations, net of tax	_				_	18
Net earnings	\$ _	438	\$	136	\$ _	346
Basic earnings per share						
Earnings from continuing operations	\$	5.90	\$	2.12	\$	4.58
Earnings (loss) from discontinued operations		0.17		(0.24)	,	0.01
Basic earnings per share	\$	6.07	\$	1.88	\$ _	4.59
Diluted earnings per share						
Earnings from continuing operations	\$	5.75	\$	2.09	\$	4.54
Earnings (loss) from discontinued operations	Ψ	0.17	Ψ	(0.24)	Ψ	0.01
Diluted earnings per share	\$	5.92	\$	1.85	\$	4.55
	-		•		-	
Comprehensive Income						
Net earnings	\$	438	\$	136	\$	346
Other comprehensive income (loss), net of tax				1.77		(0.5)
Change in cumulative translation adjustment		(20)		17		(97)
Change in unrecognized losses and prior service credits for benefit plans Change in unrealized gains (losses) on derivative instruments		(39) (10)		(74) 7		(232) 23
Change in unrealized losses on investments		(10)		,		(1)
Total other comprehensive income (loss), net of tax	-	(47)	-	(50)	-	(307)
Comprehensive income	\$	391	\$	86	\$	39
Detailed I Ferry to a	=				-	
Retained Earnings  Patrimed comings at hadinning of navied	Φ	2 571	¢	2.562	¢.	2 2 40
Retained earnings at beginning of period	\$	2,571	\$	2,563	\$	2,349
Net earnings Cash dividends declared		438		136		346
Cash dividends declared		(129)	· -	(128)	<u>د</u> –	(132)
Retained earnings at end of period	\$_	2,880	\$_	2,571	\$ _	2,563

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Dollars in millions, except per share amounts)	_	December 31, 2010	_	December 31, 2009
Assets				
Current assets	•		4	<b></b>
Cash and cash equivalents	\$	516	\$	793
Trade receivables, net		545		277
Miscellaneous receivables		131		102
Inventories Other current assets		619		531
Current assets held for sale		19 217		32
Total current assets	_	2,047	_	1 725
Total Cultent assets	_	2,047	-	1,735
Properties				
Properties and equipment at cost		7,908		8,525
Less: Accumulated depreciation		5,063		5,415
Properties and equipment held for sale, net		374		
Net properties	_	3,219	_	3,110
	_		_	
Goodwill		375		315
Other noncurrent assets		322		355
Noncurrent assets held for sale		23		
Total assets	\$	5,986	\$_	5,515
Liabilities and Stockholders' Equity				
Current liabilities				
Payables and other current liabilities	\$	1,012	\$	800
Borrowings due within one year	Ψ	6	Ψ	
Current liabilities related to assets held for sale		52		
Total current liabilities	_	1,070	-	800
TOWA GULLETING		1,070	-	
Long-term borrowings		1,598		1,604
Deferred income tax liabilities		284		258
Post-employment obligations		1,274		1,221
Other long-term liabilities		130		119
Noncurrent liabilities related to assets held for sale		3		
Total liabilities		4,359	_	4,002
Commitments and contingencies (Note 14)				
Stockholders' equity				
Common stock (\$0.01 par value per share – 350,000,000 shares				
authorized; shares issued – 96,844,445 and 94,775,064 for				
2010 and 2009, respectively)		1		1
Additional paid-in capital		793		661
Retained earnings		2,880		2,571
Accumulated other comprehensive loss		(432)		(385)
		3,242		2,848
Less: Treasury stock at cost (26,172,654 shares for 2010 and				
22,389,696 shares for 2009)	_	1,615	_	1,335
Total stackhaldowl aggitt-		1 (07		1 510
Total stockholders' equity		1,627	_	1,513
Total liabilities and stockholders' equity	\$_	5,986	\$_	5,515

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in millions)	_	For yea 2010	rs e	ended Decem 2009	ber	31, 2008
Cash flows from operating activities						
Net earnings	\$	438	\$	136	\$	346
Adjustments to reconcile net earnings to net cash provided by						
operating activities:						
Depreciation and amortization		280		274		267
Asset impairments charges		8		179		1
Gains on sale of assets		115				(14)
Early debt extinguishment costs		115 59		185		(71)
Provision (benefit) for deferred income taxes Changes in operating assets and liabilities, net of effect of		39		163		(71)
acquisitions and divestitures:						
(Increase) decrease in trade receivables		(358)		2		261
(Increase) decrease in inventories		(160)		100		(95)
Increase (decrease) in trade payables		152		16		(211)
Increase (decrease) in liabilities for employee benefits and						
incentive pay		20		(141)		7
Other items, net	_	21	-	7		162
Net cash provided by operating activities	_	575	_	758	. ,	653
Cash flows from investing activities						
Additions to properties and equipment		(243)		(310)		(634)
Proceeds from sale of assets and investments		13		30		337
Acquisitions and investments in joint ventures		(190)		(68)		(38)
Additions to capitalized software		(7)		(8)		(10)
Other items, net	_	(15)	_	(13)		(31)
Net cash used in investing activities	_	(442)	_	(369)		(376)
Cash flows from financing activities						
Net increase (decrease) in commercial paper, credit facility,						
and other borrowings		2		3		(7)
Proceeds from borrowings		496		248		
Repayment of borrowings		(620)		(101)		(175)
Dividends paid to stockholders		(127)		(128)		(135)
Treasury stock purchases		(280)		(21)		(501)
Proceeds from stock option exercises and other items	-	118	-	17		39
Net cash provided by (used in) financing activities	_	(411)	_	18	-	(779)
Effect of exchange rate changes on cash and cash equivalents	_	1	_	(1)		1
Net change in cash and cash equivalents		(277)		406		(501)
Cash and cash equivalents at beginning of period	_	793	-	387	-	888
Cash and cash equivalents at end of period	\$ _	516	\$ _	793	. \$	387

The accompanying notes are an integral part of these consolidated financial statements.

### 1. SIGNIFICANT ACCOUNTING POLICIES

#### **Financial Statement Presentation**

The consolidated financial statements of Eastman Chemical Company and subsidiaries ("Eastman" or the "Company") are prepared in conformity with accounting principles generally accepted in the United States and of necessity include some amounts that are based upon management estimates and judgments. Future actual results could differ from such current estimates. The consolidated financial statements include assets, liabilities, sales revenue, and expenses of all majority-owned subsidiaries and joint ventures. Eastman accounts for other joint ventures and investments in minority-owned companies where it exercises significant influence on the equity basis. Intercompany transactions and balances are eliminated in consolidation. Certain prior period data has been reclassified in the Consolidated Financial Statements and accompanying footnotes to conform to current period presentation.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash, time deposits, and readily marketable securities with maturities of three months or less at the purchase date.

#### Fair Value Measurements

The Company records recurring and non-recurring financial assets and liabilities as well as all non-financial assets and liabilities subject to fair value measurement at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. These fair value principles prioritize valuation inputs across three broad levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Company's assumptions used to measure assets and liabilities at fair value. An asset or liability's classification within the various levels is determined based on the lowest level input that is significant to the fair value measurement.

### Accounts Receivable and Allowance for Doubtful Accounts

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. The allowances are based on the number of days an individual receivable is delinquent and management's regular assessment of the financial condition of the Company's customers. The Company considers a receivable delinquent if it is unpaid after the terms of the related invoice have expired. The Company evaluates the allowance based on a monthly assessment of the aged receivables. Write-offs are recorded at the time a customer receivable is deemed uncollectible. Allowance for doubtful accounts was \$6 million and \$10 million at December 31, 2010 and 2009, respectively. The Company does not enter into receivables of a long-term nature, also known as financing receivables, in the normal course of business. Financing receivables were immaterial and not past due at December 31, 2010.

## **Inventories**

Inventories are valued at the lower of cost or market. The Company determines the cost of most raw materials, work in process, and finished goods inventories in the United States by the last-in, first-out ("LIFO") method. The cost of all other inventories, including inventories outside the United States, is determined by the average cost method, which approximates the first-in, first-out ("FIFO") method. The Company writes-down its inventories for estimated obsolescence or unmarketable inventory equal to the difference between the carrying value of inventory and the estimated market value based upon assumptions about future demand and market conditions.

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## **Properties**

The Company records properties at cost. Maintenance and repairs are charged to earnings; replacements and betterments are capitalized. When Eastman retires or otherwise disposes of assets, it removes the cost of such assets and related accumulated depreciation from the accounts. The Company records any profit or loss on retirement or other disposition into earnings. Asset impairments are reflected as increases in accumulated depreciation for properties that have been placed in service. In instances when an asset has not been placed in service and is impaired, the associated costs are removed from the appropriate property accounts.

#### **Depreciation**

Depreciation expense is calculated based on historical cost and the estimated useful lives of the assets (buildings and building equipment 20 to 50 years; machinery and equipment 3 to 33 years), generally using the straight-line method. Accelerated depreciation is reported when the estimated useful life is shortened and continues to be reported in Cost of Sales.

## **Computer Software Costs**

Capitalized software costs are amortized primarily on a straight-line basis over three years, the expected useful life of such assets, beginning when the software project is substantially complete and placed in service. Capitalized software in 2010, 2009, and 2008 was approximately \$7 million, \$8 million, and \$10 million, respectively and consisted of costs to internally develop computer software used by the Company. During those same periods, approximately \$8 million, \$11 million, and \$11 million, respectively, of previously capitalized costs were amortized. At December 31, 2010 and 2009, the unamortized capitalized software costs were \$21 million in both periods. Capitalized software costs are reflected in other noncurrent assets.

## **Impairment of Long Lived Assets**

Long-lived assets and certain identifiable intangibles to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the carrying amount is not considered to be recoverable, an analysis of fair value is triggered. An impairment is recorded for the excess of the carrying amount of the asset over the fair value.

The Company conducts its annual testing of goodwill and indefinite-lived intangible assets in third quarter of each year, unless events warrant more frequent testing. Reporting units are identified for the purpose of assessing potential impairments of goodwill. The carrying value of indefinite-lived intangibles is considered impaired when their fair value, as established by appraisal or based on undiscounted future cash flows of certain related products, is less than their carrying value. If the fair value of a reporting unit is less than the carrying value of goodwill, additional steps, including an allocation of the estimated fair value to the assets and liabilities of the reporting unit, would be necessary to determine the amount, if any, of goodwill impairment.

#### **Investments**

The consolidated financial statements include the accounts of the Company and all its subsidiaries in which a controlling interest is maintained.

Investments in affiliates over which the Company has significant influence but not a controlling interest are carried on the equity basis. Under the equity method of accounting, these investments are included in other noncurrent assets. The Company includes its share of earnings and losses of such investments in other charges (income), net and its share of other comprehensive income (loss) in the appropriate component of other accumulated comprehensive income (loss) in stockholders' equity.

## Pension and Other Post-employment Benefits

The Company maintains defined benefit pension plans that provide eligible employees with retirement benefits. Additionally, Eastman provides a subsidy toward life insurance, health care, and dental benefits for eligible retirees and a subsidy toward health care and dental benefits for retirees' eligible survivors. The costs and obligations related to these benefits reflect the Company's assumptions related to general economic conditions (particularly interest rates), expected return on plan assets, rate of compensation increase or decrease for employees, and health care cost trends. The cost of providing plan benefits depends on demographic assumptions including retirements, mortality, turnover, and plan participation. For additional information, see Note 13, "Retirement Plans."

#### **Environmental Costs**

The Company accrues environmental remediation costs when it is probable that the Company has incurred a liability at a contaminated site and the amount can be reasonably estimated. When a single amount cannot be reasonably estimated but the cost can be estimated within a range, the Company accrues the minimum amount. This undiscounted accrued amount reflects the Company's assumptions about remediation requirements at the contaminated site, the nature of the remedy, the outcome of discussions with regulatory agencies and other potentially responsible parties at multi-party sites, and the number and financial viability of other potentially responsible parties. Changes in the estimates on which the accruals are based, unanticipated government enforcement action, or changes in health, safety, environmental, and chemical control regulations and testing requirements could result in higher or lower costs.

The Company also establishes reserves for closure/postclosure costs associated with the environmental and other assets it maintains. Environmental assets include but are not limited to waste management units, such as landfills, water treatment facilities, and ash ponds. When these types of assets are constructed or installed, a reserve is established for the future costs anticipated to be associated with the closure of the site based on an expected life of the environmental assets and the applicable regulatory closure requirements. These expenses are charged into earnings over the estimated useful life of the assets. Currently, the Company estimates the useful life of each individual asset up to 50 years. If the Company changes its estimate of the asset retirement obligation costs or its estimate of the useful lives of these assets, the expenses to be charged into earnings could increase or decrease. The Company also monitors conditional obligations and will record reserves associated with them when and to the extent that more detailed information becomes available concerning applicable retirement costs.

Accruals for environmental liabilities are included in other long-term liabilities and exclude claims for recoveries from insurance companies or other third parties. Environmental costs are capitalized if they extend the life of the related property, increase its capacity, and/or mitigate or prevent future contamination. The cost of operating and maintaining environmental control facilities is charged to expense.

The Company's cash expenditures related to environmental protection and improvement were \$200 million, \$173 million, and \$218 million in 2010, 2009, and 2008, respectively. These amounts were primarily for operating costs associated with environmental protection equipment and facilities, but also included expenditures for construction and development.

For additional information see Note 15, "Environmental Matters" and Note 25, "Reserve Rollforwards".

#### **Derivative Financial Instruments**

Derivative financial instruments are used by the Company when appropriate to manage its exposures to fluctuations in foreign currency, raw material and energy costs, and interest rates. Such instruments are used to mitigate the risk that changes in exchange rates, interest rates or raw material and energy costs will adversely affect the eventual dollar cash flows resulting from the hedged transactions.

The Company enters into currency option and forward contracts to hedge anticipated, but not yet committed, export sales and purchase transactions expected within no more than five years and denominated in foreign currencies (principally the euro, British pound and the Japanese yen); and forward exchange contracts to hedge certain firm commitments denominated in foreign currencies. To mitigate short-term fluctuations in market prices for propane, ethane, and natural gas (major raw material and energy used in the manufacturing process), the Company enters into option and forward contracts. From time to time, the Company also utilizes interest rate derivative instruments, primarily swaps, to hedge the Company's exposure to movements in interest rates.

The Company's qualifying option and forward contracts are accounted for as hedges because the derivative instruments are designated and effective as hedges and reduce the Company's exposure to identified risks. Gains and losses resulting from effective hedges of existing liabilities, firm commitments, or anticipated transactions are deferred and recognized when the offsetting gains and losses are recognized on the related hedged items and are reported as a component of operating earnings. Derivative assets and liabilities are recorded at fair value.

The gains or losses on nonqualifying derivatives or derivatives that are not designated as hedges are marked to market and immediately recorded into earnings from continuing operations.

Deferred currency option premiums are included in the fair market value of the hedges. The related obligation for payment is generally included in other liabilities and is paid in the period in which the options are exercised or expire.

For additional information see Note 12, "Derivatives".

## Litigation and Contingent Liabilities

The Company and its operations from time to time are, and in the future may be, parties to or targets of lawsuits, claims, investigations, and proceedings, including product liability, personal injury, asbestos, patent and intellectual property, commercial, contract, environmental, antitrust, health and safety, and employment matters, which are handled and defended in the ordinary course of business. The Company accrues a liability for such matters when it is probable that a liability has been incurred and the amount can be reasonably estimated. When a single amount cannot be reasonably estimated but the cost can be estimated within a range, the Company accrues the minimum amount. The Company expenses legal costs, including those expected to be incurred in connection with a loss contingency, as incurred.

### **Revenue Recognition and Customer Incentives**

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the price to the customer is fixed or determinable, and collectability is reasonably assured.

The Company records estimated obligations for customer programs and incentive offerings, which consist primarily of revenue or volume-based amounts that a customer must achieve over a specified period of time, as a reduction of revenue from each underlying revenue transaction as the customer progresses toward reaching goals specified in incentive agreements. These estimates are based on a combination of forecasts of customer sales and actual sales volume and revenues against established goals, the customer's current level of purchases, Eastman's knowledge of customer purchasing habits, and industry pricing practice. The incentive payment rate may be variable, based upon the customer reaching higher sales volume or revenue levels over a specified period of time in order to receive an agreed upon incentive payment.

## **Shipping and Handling Fees and Costs**

Shipping and handling fees related to sales transactions are billed to customers and are recorded as sales revenue. Shipping and handling costs incurred are recorded in cost of sales.

## **Restructuring of Operations**

The Company records restructuring charges incurred in connection with consolidation of operations, exited business lines, or shutdowns of specific sites that are expected to be substantially completed within twelve months. These restructuring charges are recorded as incurred, and are associated with site closures, legal and environmental matters, demolition, contract terminations, or other costs directly related to the restructuring. The Company records severance charges for employee separations when the separation is probable and reasonably estimable. In the event employees are required to perform future service, the Company records severance charges ratably over the remaining service period of those employees.

#### **Share-based Compensation**

The Company recognizes compensation expense in the financial statements for stock options and other share-based compensation awards based upon the grant-date fair value over the substantive vesting period. For additional information, see Note 21, "Share-Based Compensation Plans and Awards."

## **Research and Development**

All costs identified as research and development costs are charged to expense when incurred with the exception of third-party reimbursed and government-funded research and development. Expenses for third-party reimbursed and government-funded research and development are deferred until reimbursement is received to ensure appropriate matching of revenue and expense, provided specific criteria are met.

### **Income Taxes**

The provision for income taxes has been determined using the asset and liability approach of accounting for income taxes. Under this approach, deferred taxes represent the future tax consequences expected to occur when the reported amounts of assets and liabilities are recovered or paid. The provision for income taxes represents income taxes paid or payable for the current year plus the change in deferred taxes during the year. Deferred taxes result from differences between the financial and tax bases of the Company's assets and liabilities and are adjusted for changes in tax rates and tax laws when changes are enacted. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized. Provision has been made for income taxes on unremitted earnings of subsidiaries and affiliates, except for subsidiaries in which earnings are deemed to be permanently reinvested.

The Company recognizes income tax positions that meet the more likely than not threshold and accrues interest related to unrecognized income tax positions which is recorded as a component of the income tax provision.

## 2. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

The Company completed the sale of the polyethylene terephthalate ("PET") business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under accounting principles generally accepted ("GAAP") in the United States. The assets and liabilities related to this business have been reclassified as assets held for sale as of December 31, 2010.

For additional information see Note 26, "Subsequent Events".

In first quarter 2008, the Company sold its PET polymers and purified terephthalic acid ("PTA") production facilities in the Netherlands and its PET production facility in the United Kingdom and related businesses for approximately \$329 million. The Company recognized a gain of \$18 million, net of tax, related to the sale of these businesses which includes the recognition of deferred currency translation adjustments of approximately \$40 million, net of tax. In addition, the Company indemnified the buyer against certain liabilities primarily related to taxes, legal matters, environmental matters, and other representations and warranties.

Operating results of the discontinued operations which were formerly included in the Performance Polymers segment are summarized below:

		nbe	r 31,		
(Dollars in millions)		2010	 2009	_	2008
Sales	\$	849	\$ 651	\$	1,029
Earnings (loss) before income taxes		26	(28)		(26)
Earnings (loss) from discontinued operations, net of tax		13	(18)		(17)
Gain from disposal of discontinued operations, net of tax					18

Assets and liabilities of the discontinued operations classified as held for sale as of December 31, 2010 are summarized below:

(Dollars in millions)		December 31, 2010
Current assets		
Trade receivables, net	\$	116
Inventories	·	90
Other current assets		11
Total current assets held for sale		217
Non-current assets		
Properties and equipment, net		374
Goodwill		1
Other noncurrent assets		22
Total noncurrent assets held for sale		397
Total assets	\$	614
Current liabilities		
Payables and other current liabilities	\$	52
Total current liabilities held for sale	·	52
Noncurrent liabilities		
Other noncurrent liabilities		3
Total noncurrent liabilities		3
Total liabilities	\$	55

## 3. ACQUISITIONS

### Genovique Specialties Corporation

On April 30, 2010, Eastman completed the stock purchase of Genovique Specialties Corporation ("Genovique"), which has been accounted for as a business combination. Genovique was a global producer of specialty plasticizers, benzoic acid, and sodium benzoate. This acquisition included Genovique's manufacturing operations in Kohtla-Järve, Estonia, Chestertown, Maryland, and a joint venture in Wuhan, China. Genovique's benzoate ester plasticizers were a strategic addition to Eastman's existing general-purpose and specialty non-phthalate plasticizers. The acquisition added differentiated, sustainably-advantaged products to Eastman's Performance Chemicals and Intermediates ("PCI") segment and enhances the Company's diversification into emerging geographic regions.

The total purchase price was approximately \$160 million, including assumed debt of \$5 million. Transaction costs associated with the acquisition were expensed as incurred. The table below shows the final fair value purchase price allocation for the Genovique acquisition:

	_	Dollars in millions
Current assets	\$	48
Properties and equipment		33
Intangible assets		59
Other noncurrent assets		2
Goodwill		63
Current liabilities		(17)
Long-term liabilities		(28)
Total purchase price	\$	160

Acquired intangible assets consist of \$44 million in established customer relationships, \$14 million in trade names, and \$1 million in developed technology. The customer relationships and developed technology intangible assets have remaining useful lives of 16 and 7 years, respectively. Trade names have been determined to have an indefinite life. Goodwill, which represents the excess of the purchase price over the net tangible and intangible assets acquired and liabilities assumed, was attributed to the synergies between the acquired company and Eastman.

#### Korean Acetate Tow Facility

On March 22, 2010, Eastman Fibers Korea Limited ("EFKL") completed the purchase of the acetate tow facility in Ulsan, Korea from SK Chemicals Co., Ltd. ("SK"), which has been accounted for as a business combination. EFKL is a venture between the Company and SK, in which the Company has controlling ownership and operates the facility. This acquisition established acetate tow manufacturing capacity for the Company in Asia and supports projected long term sales growth for acetate tow in the region.

The fair value of total consideration was \$111 million, which was paid in installments beginning first quarter 2009 and completed second quarter 2010. The Company has determined the final fair value of the acquired assets to be as follows: property, plant, and equipment of \$101 million, inventory of \$5 million, and technology of \$5 million.

#### 4. INVENTORIES

		Dece	mbe	er 31,
(Dollars in millions)	_	2010		2009
At FIFO or average cost (approximates current cost)				
Finished goods	\$	611	\$	547
Work in process		206		168
Raw materials and supplies		292		262
Total inventories	_	1,109	_	977
LIFO Reserve		(490)		(446)
Total inventories	\$_	619	\$	531

Inventories valued on the LIFO method were approximately 70 percent and 75 percent of total inventories for 2010 and 2009, respectively.

## 5. PROPERTIES AND ACCUMULATED DEPRECIATION

		Dece	mbe	r 31,
(Dollars in millions)		2010		2009
Properties	_		_	
Land	\$	77	\$	78
Buildings and building equipment		743		849
Machinery and equipment		6,851		7,456
Construction in progress		237		142
Properties and equipment at cost	\$ -	7,908	\$	8,525
Less: Accumulated depreciation		5,063		5,415
Net properties	\$ _	2,845	\$ _	3,110

Cumulative construction-period interest of \$177 million and \$208 million, reduced by accumulated depreciation of \$106 million and \$127 million, is included in net properties at December 31, 2010 and 2009, respectively. During fourth quarter 2009, the Company recognized asset impairments of \$133 million related to the Beaumont, Texas industrial gasification project. For additional information see Note 18, "Asset Impairments and Restructuring Charges, Net".

Interest capitalized during 2010, 2009, and 2008 was \$3 million, \$14 million, and \$12 million, respectively.

Depreciation expense related to continuing operations was \$238 million, \$227 million, and \$207 million for 2010, 2009, and 2008, respectively. Depreciation expense for the year ended December 31, 2008 included \$5 million of accelerated depreciation costs related to restructuring decisions in association with cracking units in Longview, Texas. The accelerated depreciation at Longview, Texas was completed in 2008.

### 6. GOODWILL AND OTHER INTANGIBLE ASSETS

Changes in the carrying amount of goodwill follow:

(Dollars in millions)		CASPI Segment	PCI Segment	Other Segments	_	Total
Reported balance at December 31, 2008	\$	309	\$ 1	\$ 15	\$	325
Impairment				(10)		(10)
Currency translation adjustments						
Reported balance at December 31, 2009	\$	309	\$ 1	\$ 5	\$	315
Additions			63			63
Adjustment for asset held for sale				(1)		(1)
Currency translation adjustments		(2)				(2)
Reported balance at December 31, 2010	\$_	307	\$ 64	\$ 4	\$ _	375

As a result of the purchase of Genovique during second quarter 2010, the Company recorded goodwill of \$63 million. The remaining goodwill primarily consists of goodwill in the Coatings, Adhesives, Specialty Polymers and Inks ("CASPI") segment. In fourth quarter 2009, the Company announced the discontinuance of the Beaumont, Texas industrial gasification project, which resulted in an impairment of the Beaumont industrial gasification project goodwill and other intangible assets.

Included in the reported balance for goodwill are accumulated impairment losses of \$44 million at December 31, 2010 and December 31, 2009, respectively, and \$34 million at December 31, 2008.

Intangible assets include developed technology, customer lists, patents and patent licenses, and trademarks with a net book value of \$92 million as of December 31, 2010 and \$43 million as of December 31, 2009. As a result of the Genovique acquisition, the Company recorded \$59 million in customer relationships, technology, and other intangible assets. During fourth quarter 2010, the Company recognized an \$8 million intangible asset impairment resulting from an environmental regulatory change impacting air emission credits remaining from the previously discontinued Beaumont, Texas gasification project. Intangible assets are included in other noncurrent assets on the balance sheet.

Refer to Note 3, "Acquisitions", for further details regarding the acquisition of Genovique.

## 7. EQUITY INVESTMENTS

Eastman has a 50 percent interest in and serves as the operating partner in Primester, a joint venture which manufactures cellulose acetate at Eastman's Kingsport, Tennessee plant. This investment is accounted for under the equity method. Eastman's net investment in the joint venture at December 31, 2010 and 2009 was approximately \$32 million and \$36 million, respectively, which was comprised of the recognized portion of the venture's accumulated deficits, long-term amounts owed to Primester, and a line of credit from Eastman to Primester. Such amounts are included in other noncurrent assets.

Eastman owns 50 percent or less interest in other joint ventures which are accounted for under the equity method and included in other noncurrent assets. At December 31, 2010 and 2009, the Company's investment in these joint ventures was approximately \$6 million.

## 8. PAYABLES AND OTHER CURRENT LIABILITIES

		Dece	mbe	r 31,
(Dollars in millions)	_	2010		2009
Trade creditors	\$	569	\$	433
Accrued payrolls, vacation, and variable-incentive compensation		166		125
Accrued taxes		44		33
Post-employment obligations		62		61
Interest payable		21		32
Other		150		116
Total payables and other current liabilities	\$ _	1,012	\$	800

The current portion of post-employment obligations is an estimate of 2011 payments.

## 9. PROVISION FOR INCOME TAXES

Components of earnings (loss) from continuing operations before income taxes and the provision (benefit) for U.S. and other income taxes from continuing operations follow:

(Dollars in millions)	-	2010	_	2009	_	2008
Earnings from continuing operations before						
income taxes						
United States	\$	507	\$	193	\$	387
Outside the United States		129		61		74
Total	\$ _	636	\$ _	254	\$ =	461
Provision (benefit) for income taxes on earnings						
from continuing operations						
United States						
Current	\$	115	\$	(82)	\$	108
Deferred		44		156		(2)
Outside the United States						
Current		29		17		16
Deferred		9		1		(1)
State and other						
Current		18		(11)		7
Deferred		(4)		19		(12)
Total	\$ _	211	\$ _	100	\$ _	116

The following represents the deferred tax charge (benefit) recorded as a component of accumulated other comprehensive loss in stockholders' equity.

(Dollars in millions)	2010	2009	2008
Unrecognized losses and prior service credits for benefit			
plans	\$ (28)	\$ (47)	\$ (142)
Cumulative translation adjustment	3	2	16
Unrealized gains (losses) on cash flow hedges	(6)	4	14
Total	\$ (31)	\$ (41)	\$ (112)

Total income tax expense (benefit) included in the consolidated financial statements was composed of the following:

(Dollars in millions)	-	2010	2009	2008
Continuing operations	\$	211	\$ 100	\$ 116
Discontinued operations		13	(10)	(27)
Other comprehensive income		(31)	(41)	(112)
Total	\$ _	193	\$ 49	\$ (23)

Differences between the provision for income taxes on earnings from continuing operations and income taxes computed using the U.S. federal statutory income tax rate follow:

(Dollars in millions)	_	2010	2009	_	2008
Amount computed using the statutory rate	\$	224	\$ 89	\$	161
State income taxes, net		9	5		(1)
Foreign rate variance		(11)	(2)		(4)
Domestic manufacturing deduction		(14)	5		(7)
Capital loss benefits					(12)
Change in reserves for tax contingencies			(5)		(8)
General business credits		(4)	7		(16)
Other		7	1		3
Provision for income taxes	\$ _	211	\$ 100	\$ _	116

The 2010 effective tax rate of 33 percent reflects a \$9 million tax charge associated with a nondeductible, early distribution under the executive deferred compensation plan of previously earned compensation as a result of certain participants electing early withdrawal.

The 2009 effective tax rate of 39 percent reflected an \$11 million tax charge associated with the recapture of gasification investment tax credits and a \$7 million tax charge associated with a change in accounting method for tax purposes to accelerate timing of deductions for manufacturing repairs expense and a \$5 million tax benefit from the reversal of tax reserves due to the expiration of the relevant statute of limitations.

The 2008 effective tax rate of 25 percent was impacted by a \$16 million benefit resulting from a gasification investment tax credit of \$11 million and a research and development tax credit of \$5 million, a \$14 million benefit from state income tax credits (net of federal effect), a \$12 million benefit from the reversal of a U.S. capital loss valuation allowance associated with the sale of businesses, and a \$6 million benefit from the settlement of a non-U.S. income tax audit.

The significant components of deferred tax assets and liabilities follow:

		Decem	ber	31,
(Dollars in millions)		2010	_	2009
Deferred tax assets				
Post-employment obligations	\$	512	\$	496
Net operating loss carry forwards		61		97
Other		22		70
Total deferred tax assets		595		663
Less valuation allowance		(48)		(88)
Deferred tax assets less valuation allowance	\$ _	547	\$	575
Deferred tax liabilities				
Depreciation	\$	(781)	\$	(771)
Inventory reserves		(37)		(26)
Total deferred tax liabilities	\$ _	(818)	\$	(797)
Net deferred tax liabilities	\$ _	(271)	\$	(222)
As recorded in the Consolidated Statements of Financial Position:				
Other current assets	\$	2	\$	11
Other noncurrent assets	•	24	-	30
Payables and other current liabilities		(13)		(5)
Deferred income tax liabilities		(284)		(258)
Net deferred tax liabilities	\$ <u></u>	(271)	\$	(222)

Unremitted earnings of subsidiaries outside the United States, considered to be reinvested indefinitely, totaled \$352 million at December 31, 2010. It is not practicable to determine the deferred tax liability for temporary differences related to those unremitted earnings.

For certain consolidated foreign subsidiaries, income and losses directly flow through to taxable income in the United States. These entities are also subject to taxation in the foreign tax jurisdictions. Net operating loss carryforwards exist to offset future taxable income in foreign tax jurisdictions and valuation allowances are provided to reduce deferred related tax assets if it is more likely than not that this benefit will not be realized. Changes in the estimated realizable amount of deferred tax assets associated with net operating losses for these entities could result in changes in the deferred tax asset valuation allowance in the foreign tax jurisdiction. At the same time, because these entities are also subject to tax in the United States, a deferred tax liability for the expected future taxable income will be established concurrently. Therefore, the impact of any reversal of valuation allowances on consolidated income tax expense will only be to the extent that there are differences between the United States statutory tax rate and the tax rate in the foreign jurisdiction. A valuation allowance of \$29 million at December 31, 2010, has been provided against the deferred tax asset resulting from these operating loss carryforwards.

At December 31, 2010, foreign net operating loss carryforwards totaled \$203 million. Of this total, \$72 million will expire in 3 to 15 years; and \$131 million have no expiration date.

Amounts due to and from tax authorities as recorded in the Consolidated Statements of Financial Position:

	Decembe	er 31,
(Dollars in millions)	2010	2009
Miscellaneous receivables	\$45_\$	23
Payables and other current liabilities	7	2
Other long-term liabilities	9_	6
Total income taxes payable	\$16 \$	8

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

	December 31,				
	2010	_	2009		2008
(Dollars in millions)					
Balance at January 1	\$ 6	\$	11	\$	24
Additions based on tax positions related to current					
year	5				
Reductions for tax positions of prior years					(4)
Settlements					(7)
Lapse of statute of limitations	(2)		(5)		(2)
Balance at December 31	\$ 9	\$	6	\$	11

As of December 31, 2010, 2009, and 2008, \$9 million, \$6 million, and \$11 million, respectively, of unrecognized tax benefits would, if recognized, impact the Company's effective tax rate.

Interest, net of tax, related to unrecognized tax benefits is recorded as a component of income tax expense. As of January 1, 2010 and 2009, the Company had accrued a liability of approximately \$1 million and \$2 million, respectively, for interest, net of tax and had no accrual for tax penalties. During 2010, the Company recognized no income for interest, net of tax and no penalties associated with unrecognized tax benefits, resulting in an accrued balance of \$1 million for interest, net of tax benefit and no amount of penalties as of December 31, 2010. During 2009, the Company recognized income of \$1 million for interest, net of tax and no penalties associated with unrecognized tax benefits, resulting in an accrued balance of \$1 million for interest, net of tax benefit and no amount of penalties as of December 31, 2009.

The Company or one of its subsidiaries files tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2007.

### 10. BORROWINGS

		Dece	ember	er 31,		
(Dollars in millions)	_	2010	_	2009		
Borrowings consisted of:						
7% notes due 2012	\$	151	\$	152		
3% debentures due 2015		250				
6.30% notes due 2018		178		205		
5.5% notes due 2019		250		250		
4.5% debentures due 2021		250				
7 1/4% debentures due 2024		243		497		
7 5/8% debentures due 2024		54		200		
7.60% debentures due 2027		222		298		
Credit facility borrowings						
Other		6		2		
Total borrowings	_	1,604		1,604		
Borrowings due within one year		(6)				
Long-term borrowings	\$ _	1,598	\$ _	1,604		

At December 31, 2010, the Company had a \$700 million revolving credit facility (the "Credit Facility") in two tranches, with \$125 million expiring in 2012 and \$575 million expiring in 2013. Borrowings under the Credit Facility are subject to interest at varying spreads above quoted market rates and a facility fee is paid on the total commitment. In addition, the Credit Facility contains a number of customary covenants and events of default, as well as the requirement to maintain compliance with certain financial ratios. The Company was in compliance with all such covenants for all periods presented. At December 31, 2010 and December 31, 2009, the Company had no outstanding borrowings under the Credit Facility.

The Credit Facility provides liquidity support for commercial paper borrowings and general corporate purposes. Accordingly, any outstanding commercial paper borrowings reduce borrowings available under the Credit Facility. Given the expiration dates of the Credit Facility, any commercial paper borrowings supported by the Credit Facility are classified as long-term borrowings because the Company has the ability and intent to refinance such borrowings on a long-term basis.

At December 31, 2010, the Company also had a \$200 million line of credit under its annually renewable accounts receivable securitization agreement ("A/R Facility"). The A/R Facility was renewed in July 2010. Borrowings under the A/R Facility are subject to interest rates based on a spread over the lender's borrowing costs, and the Company pays a fee to maintain availability of the A/R Facility. In addition, the A/R Facility contains a number of customary covenants and events of default, as well as the requirement to maintain compliance with certain financial ratios. The Company was in compliance with all such covenants for all periods presented. At December 31, 2010, the Company had no outstanding borrowings under the A/R Facility. Refer to Note 14, "Commitments", for further details regarding the A/R Facility.

On December 10, 2010, the Company issued 3% notes due 2015 in the principal amount of \$250 million and 4.5% notes due 2021 in the principal amount of \$250 million. Proceeds from the sales of notes, net of transaction fees, were \$496 million. Proceeds were used together with cash on hand to pay for notes purchased in a tender offer for \$500 million of outstanding long-term bonds. See Note 11, "Early Debt Extinguishment Costs", for further information regarding the early extinguishment of this debt.

## Fair Value of Borrowings

The fair value for fixed-rate borrowings is based on current interest rates for comparable securities. The Company's floating-rate borrowings approximate fair value.

	December 31, 2010				Decembe	er 31	, 2009
(Dollars in millions)	millions) Recorded Amount			Fair Value	Recorded Amount	Fair Value	
Long-term borrowings	\$	1,598	\$	1,688	\$ 1,604	\$	1,656

#### 11. EARLY DEBT EXTINGUISHMENT COSTS

In fourth quarter 2010, the Company completed the early repayment of \$500 million of its outstanding long-term debt securities. Total consideration for the offer was \$617 million and was comprised of cash of \$500 million for the face amount of the securities and cash of \$117 million for the early redemption premium. The early repayment resulted in a charge of \$115 million for early debt extinguishment costs attributable to the early redemption premium offset by hedging gains related to the debt restructure. The amounts paid to retire the securities, including the \$117 million early redemption premium, are classified as financing activities on the Consolidated Statements of Cash Flows. The book value of the purchased debt was \$501 million, as follows:

(Dollars in millions)	<u> </u>	ook Value
6.30% notes due 2018	\$	24
7 1/4% debentures due 2024		255
7 5/8% debentures due 2024		146
7.60% debentures due 2027		76
Total	\$	501

## 12. DERIVATIVES

#### **Hedging Programs**

The Company is exposed to market risk, such as changes in currency exchange rates, raw material and energy costs, and interest rates. The Company uses various derivative financial instruments when appropriate pursuant to the Company's hedging policies to mitigate these market risk factors and their effect on the cash flows of the underlying transactions. Designation is performed on a specific exposure basis to support hedge accounting. The changes in fair value of these hedging instruments are offset in part or in whole by corresponding changes in the cash flows of the underlying exposures being hedged. The Company does not hold or issue derivative financial instruments for trading purposes.

#### **Currency Rate Hedging**

The Company manufactures and sells its products in a number of countries throughout the world and, as a result, is exposed to movements in foreign currency exchange rates. To manage the volatility relating to these exposures, the Company nets the exposures on a consolidated basis to take advantage of natural offsets. To manage the remaining exposure, the Company enters into currency options and forwards to hedge probable anticipated, but not yet committed, export sales and purchase transactions expected within no more than five years and denominated in foreign currencies (principally the euro, British pound, and the Japanese yen) and forward exchange contracts to hedge certain firm commitments denominated in foreign currencies. These contracts are designated as cash flow hedges. The mark-to-market gains or losses on qualifying hedges are included in accumulated other comprehensive income (loss) to the extent effective, and reclassified into sales in the period during which the hedged transaction affects earnings.

# **ENSTMAN**

## **Raw Material and Energy Hedging**

Raw material and energy sources used by the Company are subject to price volatility caused by weather, supply conditions, economic variables and other unpredictable factors. To mitigate short-term fluctuations in market prices for propane, ethane, and natural gas, the Company enters into option and forward contracts. These contracts are designated as cash flow hedges. The mark-to-market gains or losses on qualifying hedges are included in accumulated other comprehensive income (loss) to the extent effective, and reclassified into cost of sales in the period during which the hedged transaction affects earnings.

#### **Interest Rate Hedging**

The Company's policy is to manage interest expense using a mix of fixed and variable rate debt. To manage this mix effectively, the Company enters into interest rate swaps in which the Company agrees to exchange the difference between fixed and variable interest amounts calculated by reference to an agreed upon notional principal amount. These swaps are designated as hedges of the fair value of the underlying debt obligations and the interest rate differential is reflected as an adjustment to interest expense over the life of the swaps. As these instruments are 100 percent effective, there is no impact on earnings due to hedge ineffectiveness.

From time to time, the Company also utilizes interest rate derivative instruments, primarily forwards, to hedge the Company's exposure to movements in interest rates prior to anticipated debt offerings. These instruments are designated as cash flow hedges and are typically 100 percent effective. As a result, there is no current impact on earnings due to hedge ineffectiveness.

The mark-to-market gains or losses on these hedges are included in accumulated other comprehensive income (loss) to the extent effective, and are reclassified into interest expense over the term of the related debt instruments.

## Fair Value Hedges

Fair value hedges are defined as derivative or non-derivative instruments designated as and used to hedge the exposure to changes in the fair value of an asset or a liability or an identified portion thereof that is attributable to a particular risk. For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings. As of December 31, 2010, the Company had interest rate swaps with a total notional amount of \$146 million.

### **Cash Flow Hedges**

Cash flow hedges are derivative instruments designated as and used to hedge the exposure to variability in expected future cash flows that is attributable to a particular risk. For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income, net of income taxes and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivatives representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

As of December 31, 2010, the total notional amounts of the Company's foreign exchange forward and option contracts were approximately €354 million and ¥12,780,000,000, the total notional volume hedged for energy was approximately 4 million mmbtu (million british thermal units), and the total notional volume hedged for feedstock was approximately 1 million barrels. Additionally, the total notional value of the interest rate swaps for the future issuance of debt ("forward starting interest rate swaps") was \$300 million.

# Fair Value Measurements

For additional information on fair value measurement, see Note 1, "Significant Accounting Policies".

The following chart shows the financial assets and liabilities valued on a recurring basis.

(Dollars in millions)		Fair Value Measurements at December 31, 2010							
<u>Description</u>		December 31, 2010		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Derivative Assets	\$	45	\$		\$	45	\$		
Derivative Liabilities		(17)				(17)			
	\$	28	\$		\$	28	\$		
(Dollars in millions)				Fair Value Mo	easu	rements at December 3	31, 2	2009	
<u>Description</u>		December 31, 2009		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Derivative Assets	\$ _	34	\$		\$	34	\$		
Derivative Liabilities		(3)				(3)	-		

The fair value of the Company's derivative assets is based on estimates using standard pricing models. These standard pricing models use inputs which are derived from or corroborated by observable market data such as interest rate yield curves and currency spot and forward rates. The fair value of commodity contracts is derived using forward curves supplied by an industry recognized and unrelated third party. In addition, on an ongoing basis, the Company tests a subset of its valuations against valuations received from the transaction's counterparty to validate the accuracy of its standard pricing models. Counterparties to these derivative contracts are highly rated financial institutions which the Company believes carry only a minimal risk of nonperformance.

31 \$

## Fair Value of Derivatives Designated as Hedging Instruments

		Fair Value					
Statement of Financial Position							
Location		December 31, 2010		December 31, 2009			
Other noncurrent assets	\$	2	\$				
			-				
Other current assets		4		7			
Other current assets		23		14			
Other noncurrent assets				11			
		12					
Other current assets		4					
	\$ _	45	\$	32			
		Fair Value					
Statement of Financial Position	-						
Location		December 31, 2010		December 31, 2009			
Payables and other current liabilities	\$	2	\$	1			
	-	6	-				
Other noncurrent liabilities		9					
	\$	17	\$	1			
	Other noncurrent assets Other current assets Other current assets Other noncurrent assets Other current assets  Statement of Financial Position Location  Payables and other current liabilities Payables and other current liabilities	Other noncurrent assets \$  Other current assets Other current assets Other noncurrent assets Other noncurrent assets  Other current assets  Statement of Financial Position Location  Payables and other current liabilities Payables and other current liabilities	Statement of Financial Position         Location       December 31, 2010         Other noncurrent assets       2         Other current assets       4         Other noncurrent assets       23         Other current assets       12         Other current assets       4         Statement of Financial Position       Fai         Location       December 31, 2010         Payables and other current liabilities       \$         Payables and other current liabilities       6         Other noncurrent liabilities       9	Statement of Financial Position         Location       December 31, 2010         Other noncurrent assets       \$ 2 \$         Other current assets       \$ 23         Other noncurrent assets       \$ 12         Other current assets       \$ 4         Other current assets       \$ 45         \$ 5       \$ 5         Statement of Financial Position       December 31, 2010         Payables and other current liabilities       \$ 2 \$         Payables and other current liabilities       \$ 6         Other noncurrent liabilities       9			

## **Derivatives' Hedging Relationships**

(Dollars in millions)					Location of gain/(loss)		Amount of gain/ (loss) recognized income on Derivatives			
Derivatives in Fair Value Hedging Relationships		<u> </u>	recognized in Income on Derivatives		December 31, 2010		December 31, 2009			
Interest rate contracts					Net interest expense	\$	1	\$ -		
						\$	1	\$_		
(Dollars in millions)		recognized in O Income on de	ther	of gain/ (loss) Comprehensive tives (effective n)	Location of gain/(loss) reclassified from Accumulated Other Comprehensive		Pre-tax amount of gain/(loss) reclassified from Accumulated Other Comprehensive Income into income (effective portion)		Accumulated ve Income into	
Derivatives' Cash Flow Hedging Relationships	•	December 31, 2010		December 31, 2009	Income into income (effective portion)	-	December 31, 2010		December 31, 2009	
Commodity contracts	- s	(3)	\$	9	Cost of sales	\$	1	\$	(6)	
Foreign exchange contracts	•	(9)		(2)	Sales		44		23	
Forward starting interest		. ,								
rate swap contracts		2	_		_			_		
-	\$	(10)	\$	7	_	\$	45	\$_	<u>17</u>	

For twelve months ended December 31, 2010 and 2009, there were no material ineffectiveness with regard to the Company's qualifying hedges.

### **Hedging Summary**

At December 31, 2010 and 2009, monetized positions and mark-to-market gains from raw materials and energy, currency, and certain interest rate hedges that were included in accumulated other comprehensive income totaled approximately \$17 million and \$27 million, respectively. If realized, approximately \$20 million in gains will be reclassified into earnings during the next 12 months. Ineffective portions of hedges are immediately recognized in cost of sales or other charges (income), net. There were no material gains or losses related to the ineffective portion of hedges recognized in 2010 or 2009.

The gains or losses on nonqualifying derivatives or derivatives that are not designated as hedges are marked to market in the line item "Other charges (income), net" of the Statements of Earnings. The Company recognized approximately \$7 million net gain and \$1 million net loss on nonqualifying derivatives during 2010 and 2009, respectively.

#### 13. RETIREMENT PLANS

Eastman offers various postretirement benefits to its employees.

#### **DEFINED CONTRIBUTION PLANS**

The Company sponsors a defined contribution employee stock ownership plan (the "ESOP"), which is a component of the Eastman Investment Plan and Employee Stock Ownership Plan ("EIP/ESOP"), a plan under Section 401(a) of the Internal Revenue Code. Eastman anticipates that it will make a contribution to the EIP/ESOP for the 2010 plan year for substantially all U.S. employees equal to 5 percent of their eligible compensation for that year. Employees may allocate contributions to other investment funds within the EIP from the ESOP at any time without restrictions. Allocated shares in the ESOP totaled 1,381,991; 1,508,712; and 1,465,656 shares as of December 31, 2010, 2009, and 2008, respectively. Dividends on shares held by the EIP/ESOP are charged to retained earnings. All shares held by the EIP/ESOP are treated as outstanding in computing earnings per share.

In July 2006, the Company amended its EIP/ESOP to provide a Company match of 50 percent of the first 7 percent of an employee's compensation contributed to the plan for employees who are hired on or after January 1, 2007. Employees who are hired on or after January 1, 2007, will also be eligible for the contribution to the ESOP as described above.

Charges for domestic contributions to the EIP/ESOP were \$35 million, \$34 million, and \$37 million for 2010, 2009, and 2008, respectively.

# DEFINED BENEFIT PENSION PLANS AND POSTRETIREMENT WELFARE PLANS

### **Pension Plans:**

Eastman maintains defined benefit pension plans that provide eligible employees with retirement benefits. Effective January 1, 2000, the Company's U.S. defined benefit pension plan, the Eastman Retirement Assistance Plan, was amended. Employees' accrued pension benefits earned prior to January 1, 2000 are calculated based on previous plan provisions using the employee's age, years of service, and final average compensation as defined in the plans. The amended plan uses a pension equity formula to calculate an employee's retirement benefits from January 1, 2000 forward. Benefits payable will be the combined pre-2000 and post-1999 benefits. Employees hired on or after January 1, 2007 are not eligible to participate in the U.S. defined benefit pension plans.

Benefits are paid to employees from trust funds. Contributions to the plan are made as permitted by laws and regulations. The pension trust fund does not directly own any of the Company's common stock.

Pension coverage for employees of Eastman's non-U.S. operations is provided, to the extent deemed appropriate, through separate plans. The Company systematically provides for obligations under such plans by depositing funds with trustees, under insurance policies, or by book reserves.

### **Postretirement Welfare Plans:**

Eastman provides a subsidy toward life insurance, health care, and dental benefits for eligible retirees hired prior to January 1, 2007, and a subsidy toward health care and dental benefits for retirees' eligible survivors. In general, Eastman provides those benefits to retirees eligible under the Company's U.S. plans. Similar benefits are also made available to retirees of Holston Defense Corporation ("HDC"), a wholly-owned subsidiary of the Company that, prior to January 1, 1999, operated a government-owned ammunition plant.

Eligible employees hired on or after January 1, 2007 have access to postretirement health care benefits, but Eastman does not provide a subsidy toward the premium cost of postretirement benefits for those employees. A few of the Company's non-U.S. operations have supplemental health benefit plans for certain retirees, the cost of which is not significant to the Company.

Below is a summary balance sheet of the change in plan assets during 2010 and 2009, the funded status of the plans, amounts recognized in the Consolidated Statements of Financial Position, and a summary of amounts recognized in accumulated other comprehensive income.

Summary Balance Sheet										
	_	Pensio	on P	lans	_		nt We	t Welfare Plans		
(Dollars in millions)	_	2010		2009	-	2010	_	2009		
Change in projected benefit obligation:										
Benefit obligation, beginning of year	\$	1.508	\$	1,423	\$	777	\$	746		
Service cost	Ψ	44	Ψ	42	Ψ	, , ,	Ψ	8		
Interest cost		85		87		44		45		
Actuarial loss		75		72		40		24		
Curtailment		6								
Plan amendments and other										
Plan participants' contributions						12		12		
Effect of currency exchange		(16)		17						
Benefits paid		(81)		(133)		(55)		(58)		
Benefit obligation, end of year	\$	1,621	\$	1,508	\$ -	827	\$ _	777		
•	-		: :		=		_			
Change in plan assets:										
Fair value of plan assets, beginning of year	\$	1,087	\$	930	\$	51	\$	55		
Actual return on plan assets		133		76		9		13		
Effect of currency exchange		(14)		14						
Company contributions		53		200		39		40		
Reserve for third party contributions						(4)		(11)		
Plan participants' contributions						12		12		
Benefits paid		(81)		(133)	_	(55)	_	(58)		
Fair value of plan assets, end of year	\$	1,178	\$	1,087	\$ _	52	. \$ _	51		
Funded status at end of year	\$	(443)	\$	(421)	\$ _	(775)	. \$ _	(726)		
Amounts recognized in the Consolidated										
Statements of Financial Position consist of:										
Other noncurrent asset	\$	9	\$		\$		\$			
Current liability		(8)	•	(4)	•	(40)	•	(40)		
Noncurrent liability		(444)		(417)		(735)		(686)		
Net amount recognized, end of year	\$	(443)	\$	(421)	\$	(775)	- \$ -	(726)		
			• *							
Amounts recognized in accumulated other										
comprehensive income consist of:			•		Φ.		•			
Net actuarial loss	\$	780	\$	779	\$	229	\$	203		
Prior service credit		(36)		(54)		(125)	–	(148)		
Accumulated other comprehensive loss	\$	744	\$	725	\$	104	. \$ _	55		

The accumulated benefit obligation basis for all defined benefit pension plans at the end of 2010 and 2009 was \$1.5 billion and \$1.4 billion, respectively.

Components of net periodic benefit cost were as follows:

Summary of Benefit Costs and Other Amounts Recognized in Other Comprehensive Income

			P	ension Pla	ns			Postre	tirei	nent We	lfare	Plans
(Dollars in millions)	-	2010		2009		2008	_	2010		2009		2008
Components of net periodic benefit cost:												
Service cost	\$	44	\$	42	\$	4.6	¢	^	Φ	0	Φ.	
Interest cost	Φ	85	Ф	42 87	3	46 88	\$	9	\$	8	\$	6
Expected return on assets				٠.				44		45		43
Curtailment charge (1)		(104)		(100)		(105)		(3)		(3)		(4)
Amortization of:		4				9						
Prior service credit		(16)		(16)		(1.6)		(22)		(22)		(00)
Actuarial loss		(16)		(16)		(16)		(23)		(23)		(23)
	<u> </u>	43		32		27		13		13		10
Net periodic benefit cost	\$ =	56	. \$ _	45	• \$ =	49	\$ _	40	. \$ .	40	. \$ .	32
Other changes in plan assets and benefit obligations recognized in other comprehensive income:												
Curtailment charge (1)	\$	4	\$		\$	15						
Current year actuarial loss		(52)		(96)		(395)						
Current year prior service credit Amortization of:				`		16						
Prior service credit		(16)		(16)		(16)						
Actuarial loss		`43		`32		27						
Effect of currency exchange		2		(3)		13						
Total	\$ _	(19)	\$ _	(83)	\$_	(340)						

<sup>(1)</sup> Includes \$2 million for the Performance Polymers segment that was sold January 31, 2011 and is included in discontinued operations. For more information, see Note 2, "Discontinued Operations and Assets Held for Sale."

The estimated net actuarial loss and prior service credit for the pension plans that will be amortized from accumulated other comprehensive income into net periodic cost in 2011 are \$55 million and \$13 million, respectively. The estimated net actuarial loss and prior service credit for the postretirement benefit plans that will be amortized from accumulated other comprehensive income into net periodic cost in 2011 are \$16 million and \$22 million, respectively.

The assumptions used to develop the projected benefit obligation for the Company's significant U.S. and non-U.S. defined benefit pension plans and U.S. postretirement welfare plans are provided in the following tables.

1	Pension Plans		Postretirement Welfare Plans			
2010	2009	2008	2010	2009	2008	
5.33%	5.73%	6.05%	5.33%	5.76%	6.08%	
3.60%	3.53%	3.57%	3.50%	3.50%	3.50%	
			8.00%	8.00%	8.00%	
			5.00%	5.00%	5.00%	
			2017	2016	2015	
2010	2009	2008	2010		2008	
5.73%	6.05%	6.03%	5.76%	6.08%	6.19%	
8.25%	8.47%	8.54%				
3.53%	3.57%	3.83%	3.50%	3.50%	3.75%	
			8.00%	8.00%	9.00%	
			5.00%	5.00%	5.00%	
			2016	2015	2012	
	2010 5.33% 3.60% 2010 5.73% 8.25%	5.33% 5.73% 3.60% 3.53%  2010 2009  5.73% 6.05% 8.25% 8.47%	2010         2009         2008           5.33%         5.73%         6.05%           3.60%         3.53%         3.57%           2010         2009         2008           5.73%         6.05%         6.03%           8.25%         8.47%         8.54%	2010         2009         2008         2010           5.33%         5.73%         6.05%         5.33%           3.60%         3.53%         3.57%         3.50%           8.00%         5.00%         5.00%           2017         2019         2008         2010           5.73%         6.05%         6.03%         5.76%           8.25%         8.47%         8.54%            3.53%         3.57%         3.83%         3.50%           8.00%         5.00%           5.00%         5.00%	2010         2009         2008         2010         2009           5.33%         5.73%         6.05%         5.33%         5.76%           3.60%         3.53%         3.57%         3.50%         3.50%           8.00%         8.00%         5.00%         5.00%           2017         2016         2017         2016           5.73%         6.05%         6.03%         5.76%         6.08%           8.25%         8.47%         8.54%	

An 8 percent rate of increase in per capita cost of covered health care benefits is assumed for 2011. The rate is assumed to decrease gradually to 5 percent for 2017 and remain at that level thereafter. A 1 percent increase or decrease in health care cost trend would have had no material impact on the 2010 service and interest costs or the 2010 benefit obligation, because the Company's contributions for benefits are fixed.

The fair value of plan assets for the domestic pension plans at December 31, 2010 and 2009 was \$925 million and \$854 million, respectively, while the fair value of plan assets at December 31, 2010 and 2009 for non-U.S. pension plans was \$253 million and \$233 million, respectively. At December 31, 2010 and 2009, the expected long-term rate of return on the U.S. pension plan assets was 8.75 percent, while the expected weighted-average long-term rate of return on non-U.S. pension plan assets was 6.40 percent and 6.41 percent at December 31, 2010 and 2009, respectively.

The following charts reflect the fair value of the defined pension plans assets as of December 31, 2010 and 2009:

(Dollars in millions)			Fair Value Measurements at December 31, 2010							
Description		December 31, 2010		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		
Cash	\$	16	\$	16	\$		\$			
Debt:										
Fixed Income (US)		28				28				
Fixed Income (International)		125				125				
US Treasury Securities		32		<del></del>		32				
Public Equity Funds:										
Domestic		408		<del></del>		408				
International		216				216				
Private Equity, Real Estate										
Funds, and Other Alternative										
Investments		353				9		344		
Total	\$ _	1,178	\$	16	\$	818	\$	344		

(Dollars in millions)		Fair Value Measurements at December 31, 2009							
Description	December 31, 2009		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		
Cash	\$ 18	\$	18	\$		\$			
Debt:									
Fixed Income (US)	26				26				
Fixed Income (International)	123				123				
US Treasury Securities	37				37				
Public Equity Funds:									
Domestic	359				359				
International	210				210				
Private Equity, Real Estate									
Funds, and Other Alternative									
Investments	314				10		304		
Total	\$ 1,087	\$	18	\$	765	\$	304		

The Company valued assets with unobservable inputs (Level 3), alternative investments, in private equity and real estate and other funds under the practical expedient method. The practical expedient method allows reporting entities to use the most recently reported net asset value ("NAV") of qualifying investment companies provided it is not probable that the investment will be sold by the reporting entity at an amount different from the most recently reported NAV.

(Dollars in millions)	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)										
		Private Equity		Real Estate		Other Alternative Investments <sup>(1)</sup>		Total			
Beginning balance at December 31, 2009	\$	107	\$	92	\$	105	\$	304			
Distributions		(20)		(2)		(19)		(41)			
Unrealized gains/(losses)		19		(9)		14		24			
Purchases, contributions, and other		23		25		9		57			
Ending balance at December 31, 2010	\$ <u></u>	129	\$	106	\$	109	\$	344			

<sup>(1)</sup> Primarily consists of natural resource and energy related limited partnership investments.

The target allocation for the Company's U.S. pension plan for 2011 and the asset allocation at December 31, 2010 and 2009, by asset category, are as follows:

	Target Allocation	Plan Assets at December 31, 2010	Plan Assets at December 31, 2009
Asset category			
Equity securities	59 %	57 %	58 %
Debt securities	12 %	8 %	7 %
Real estate	9 %	11 %	11 %
Other investments <sup>(1)</sup>	20 %	24 %	24 %
Total	100 %	100 %	100 %

<sup>(1)</sup> Primarily consists of private equity and natural resource and energy related limited partnership investments.

The target allocation for the Company's non-U.S. pension plans for 2011 and the asset allocation at December 31, 2010 and 2009, by asset category, are as follows:

	Target Allocation	Plan Assets at December 31, 2010	Plan Assets at December 31, 2009
Asset category			
Equity securities	33 %	38 %	33 %
Debt securities	50 %	49 %	53 %
Other investments <sup>(1)</sup>	17 %	13 %	14 %
Total	100 %	100 %	100 %

<sup>(1)</sup> Primarily consists of an annuity contract and alternative investments.

The Company's investment strategy for its defined benefit pension plans is to maximize long-term rate of return on plan assets within an acceptable level of risk in order to minimize the cost of providing pension benefits. A periodic asset/liability study is conducted in order to assist in the determination and, if necessary, modification of the appropriate long-term investment policy for the plan. The investment policy establishes a target allocation range for each asset class and the fund is managed within those ranges. The plans use a number of investment approaches including equity, real estate, and fixed income funds in which the underlying securities are marketable in order to achieve this target allocation. The U.S. plan also invests in private equity and other funds. This investment process provides for a well diversified portfolio which results in a portfolio of investments with no significant concentration of risk. This diversification is created through investment across various asset classes, geographies, fund managers and individual securities. The investment process is monitored by an investment committee comprised of various senior executives from within Eastman.

The expected rate of return for the portfolio was determined by modeling the expected long-term rates of return for the categories of investments held by the plan and the targeted allocation percentage against a number of various potential economic scenarios.

The Company funded its U.S. defined benefit pension plan by \$35 million in 2010 and \$181 million in 2009.

Benefits expected to be paid from pension plans and benefits, net of participant contributions, expected to be paid for postretirement welfare obligations are as follows:

(Dollars in millions)	 Pensio	n Pla	Postretirement Welfare Plans			
	U.S.	·	Non U.S.			
2011	\$ 206	- \$	7	\$	45	
2012	124		7		46	
2013	130		7		47	
2014	133		8		49	
2015	133		8		51	
2016-2020	623		50		279	

#### 14. COMMITMENTS

#### **Purchase Obligations and Lease Commitments**

At December 31, 2010, the Company had various purchase obligations totaling approximately \$1.0 billion over a period of approximately 15 years for materials, supplies, and energy incident to the ordinary conduct of business. The Company also had various lease commitments for property and equipment under cancelable, noncancelable, and month-to-month operating leases totaling \$86 million over a period of several years. Of the total lease commitments, approximately 15 percent relate to machinery and equipment, including computer and communications equipment and production equipment; approximately 50 percent relate to real property, including office space, storage facilities and land; and approximately 35 percent relate to railcars. Rental expense, net of sublease income, was approximately \$39 million, \$33 million, and \$41 million in 2010, 2009, and 2008, respectively.

The obligations described above are summarized in the following table:

(Dollars in millions)				Payments	Du	e For			
Period		Notes and Debentures	 Credit Facility Borrowings and Other	 Interest Payable		Purchase Obligations	 Operating Leases	· _	Total
2011	\$	6	\$ 	\$ 87	\$	266	\$ 24	S	383
2012		151		87		265	24	•	527
2013				81		239	13		333
2014				81		37	6		124
2015 2016 and		250		82		36	4		372
beyond		1,197		528		118	15		1,858
Total	\$_	1,604	\$ 	\$ 946	\$	961	\$ 86	\$	3,597

#### **Accounts Receivable Securitization Program**

Effective January 1, 2010, the Company adopted amended accounting guidance for transfers of financial assets which impacts the financial statement presentation for activity under the Company's \$200 million accounts receivable securitization program. Beginning for periods after December 31, 2009, transfers of receivables interests that were previously treated as sold and removed from the balance sheet will be included in trade receivables, net and reflected as secured borrowings on the balance sheet. The Company's Statement of Financial Position at December 31, 2010 reflects an increase in trade receivables, \$200 million of which was transferred at December 31, 2009 under the securitization program and reduced cash flows from operating activities by that amount for 2010. As a result of the adoption of this accounting guidance, any amounts drawn on this accounts receivable securitization program would now be reflected as secured borrowings and disclosed in Note 10, "Borrowings". At December 31, 2009 and 2008 the accounts receivable securitization program was fully drawn.

#### Guarantees

The Company has operating leases with terms that require the Company to guarantee a portion of the residual value of the leased assets upon termination of the lease. Disclosures about each group of similar guarantees are provided below.

#### Residual Value Guarantees

If certain operating leases are terminated by the Company, it has agreed to guarantee a portion of the residual value loss, if any, incurred by the lessors in disposing of the related assets. Under these operating leases, the residual value guarantees at December 31, 2010 totaled \$160 million and consisted primarily of leases for railcars and company aircraft. Leases with guarantee amounts totaling \$11 million, \$139 million, and \$10 million will expire in 2011, 2012, and 2014 and beyond, respectively. The Company believes, based on current facts and circumstances, that the likelihood of a material payment pursuant to such guarantees is remote.

#### **Other Guarantees**

Guarantees and claims also arise during the ordinary course of business from relationships with suppliers, customers, and other parties when the Company undertakes an obligation to guarantee the performance of others if specified triggering events occur. Non-performance under a contract could trigger an obligation of the Company. These potential claims include actions based upon alleged exposures to products, intellectual property and environmental matters, and other indemnifications. The ultimate effect on future financial results is not subject to reasonable estimation because considerable uncertainty exists as to the final outcome of these claims. However, while the ultimate liabilities resulting from such claims may be significant to results of operations in the period recognized, management does not anticipate they will have a material adverse effect on the Company's consolidated financial position or liquidity.

#### Variable Interest Entities

The revised accounting guidance on the consolidation of Variable Interest Entities ("VIEs") is effective for all VIEs or potential VIEs the Company is involved with on or after January 1, 2010. This guidance amends the evaluation criteria to identify which entity has a controlling financial interest of a variable interest entity and requires ongoing reassessments. The Company has evaluated its material contractual relationships under the new guidance and concluded that the entities involved in these relationships are not VIEs or, in the case of Primester, a joint venture that manufactures cellulose acetate at the Company's Kingsport, Tennessee plant, the Company has shared control of the VIE. As such, the Company is not required to consolidate these entities.

#### 15. ENVIRONMENTAL MATTERS

Certain Eastman manufacturing sites generate hazardous and nonhazardous wastes, the treatment, storage, transportation, and disposal of which are regulated by various governmental agencies. In connection with the cleanup of various hazardous waste sites, the Company, along with many other entities, has been designated a potentially responsible party ("PRP"), by the U.S. Environmental Protection Agency under the Comprehensive Environmental Response, Compensation and Liability Act, which potentially subjects PRPs to joint and several liability for such cleanup costs. In addition, the Company will be required to incur costs for environmental remediation and closure and postclosure under the federal Resource Conservation and Recovery Act. Reserves for environmental contingencies have been established in accordance with Eastman's policies described in Note 1, "Significant Accounting Policies." Because of expected sharing of costs, the availability of legal defenses, and the Company's preliminary assessment of actions that may be required, management does not believe that the Company's liability for these environmental matters, individually or in the aggregate, will be material to the Company's consolidated financial position, results of operations or cash flows. The Company's total reserve for environmental contingencies was \$40 million and \$42 million at December 31, 2010 and 2009, respectively.

Estimated future environmental expenditures for remediation costs range from the minimum or best estimate of \$10 million to the maximum of \$27 million at December 31, 2010. The best estimate accrued to date over the facilities' estimated useful lives for asset retirement obligation costs is \$30 million at December 31, 2010.

For additional information, refer to Note 25, "Reserve Rollforwards."

#### 16. LEGAL MATTERS

#### General

From time to time, the Company and its operations are parties to, or targets of, lawsuits, claims, investigations and proceedings, including product liability, personal injury, asbestos, patent and intellectual property, commercial, contract, environmental, antitrust, health and safety, and employment matters, which are being handled and defended in the ordinary course of business. While the Company is unable to predict the outcome of these matters, it does not believe, based upon currently available facts, that the ultimate resolution of any such pending matters will have a material adverse effect on its overall financial condition, results of operations or cash flows. However, adverse developments could negatively impact earnings or cash flows in a particular future period.

#### 17. STOCKHOLDERS' EQUITY

A reconciliation of the changes in stockholders' equity for 2008, 2009, and 2010 is provided below:

(Dollars in millions)	Common Stock at Par Value \$	Paid-in Capital \$	Retained Earnings \$	Accumulated Other Comprehensive Income (Loss) \$	Treasury Stock at Cost \$	Total Stockholders' Equity \$
(Donald III IIIIII)						
Balance at December 31, 2007	1	573	2,349	(28)	(813)	2,082
Net Earnings			346			346
Cash Dividends Declared (1)			(132)			(132)
Other Comprehensive Loss				(307)		(307)
Share-based Compensation				` ,		•
Costs (2)		25				25
Stock Option Exercises		35				35
Other (3)		5				5
Stock Repurchases			·	<del></del>	(501)	(501)
Balance at December 31, 2008	1	638	2,563	(335)	(1,314)	1,553
Net Earnings			136			136
Cash Dividends Declared (1)		·	(128)			(128)
Other Comprehensive Loss				(50)		(50)
Share-based Compensation						
Costs (2)		19				19
Stock Option Exercises		7				7
Other (3)		(3)				(3)
Stock Repurchases					(21)	(21)
Balance at December 31, 2009	1	661	2,571	(385)	(1,335)	1,513
Net Earnings			438			438
Cash Dividends Declared (1)			(129)			(129)
Other Comprehensive Loss			`	(47)		(47)
Share-based Compensation						
Costs (2)		24				24
Stock Option Exercises		102				102
Other (3)		6				6
Stock Repurchases					(280)	(280)
Balance at December 31, 2010	1	793	2,880	(432)	(1,615)	1,627

<sup>(1)</sup> Includes cash dividends paid and dividends declared, but unpaid.

(2) Includes the fair value of equity share-based awards recognized for share-based compensation.

The Company is authorized to issue 400 million shares of all classes of stock, of which 50 million may be preferred stock, par value \$0.01 per share, and 350 million may be common stock, par value \$0.01 per share. The Company declared dividends of \$1.79 in 2010 and \$1.76 in both 2009 and 2008.

The Company established a benefit security trust in 1997 to provide a degree of financial security for unfunded obligations under certain plans and contributed to the trust a warrant to purchase up to 3 million shares of common stock of the Company for par value. The warrant, which remains outstanding, is exercisable by the trustee if the Company does not meet certain funding obligations, which obligations would be triggered by certain occurrences, including a change in control or potential change in control, as defined, or failure by the Company to meet its payment obligations under covered unfunded plans. Such warrant is excluded from the computation of diluted earnings per share because the conditions upon which the warrant becomes exercisable have not been met.

<sup>(3)</sup> Includes tax benefits/charges relating to the difference between the amounts deductible for federal income taxes over the amounts charged to income for book value purposes have been adjusted to paid-in capital and other items.

#### **ENSTMAN**

The additions to paid-in capital for 2010, 2009, and 2008 are primarily the result of employee stock option exercises and compensation expense of equity awards.

In October 2007, the Board of Directors authorized \$700 million for repurchase of the Company's outstanding common shares. The Company completed the \$700 million repurchase authorization in November 2010, acquiring a total of 11.2 million shares. In August 2010, the Company's Board of Directors authorized an additional repurchase of up to \$300 million of the Company's outstanding common stock at such times, in such amounts, and on such terms, as determined to be in the best interests of the Company. As of December 31, 2010, a total of 2.3 million shares have been repurchased under this authorization for a total amount of approximately \$184 million. During 2010, the Company repurchased 3.8 million shares of common stock for a cost of approximately \$280 million.

The Company's charitable foundation held 76,398 shares of the Company's common stock at December 31, 2010 and 82,674 shares at December 31, 2009 and 2008 which are reflected in treasury stock.

For 2010, 2009, and 2008, the weighted average number of common shares outstanding used to compute basic earnings per share was 72.1 million, 72.5 million, and 75.2 million, respectively, and for diluted earnings per share was 73.9 million, 73.4 million, and 76.0 million, respectively, reflecting the effect of dilutive share-based equity awards outstanding. Stock options excluded from the 2010, 2009, and 2008 calculation of diluted earnings per share were 243,150; 3,498,489; and 2,355,954, respectively, because the total market value of option exercises for these awards was less than the total cash proceeds that would be received from these exercises.

Shares of common stock issued (1)	2010	2009	2008
Balance at beginning of year Issued for employee compensation and	94,775,064	94,495,860	93,630,292
benefit plans	2,069,381	279,204	865,568
Balance at end of year	96,844,445	94,775,064	94,495,860

<sup>(1)</sup> Includes shares held in treasury.

#### ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

(Dollars in millions)	Cumulative Translation Adjustment \$	Benefit Plans Unrecognized Losses and Prior Service Credits \$	Unrealized Gains (Losses) on Cash Flow Hedges \$	Unrealized Losses on Investments \$	Accumulated Other Comprehensive Income (Loss)
Balance at December 31, 2008	60	(414)	20	(1)	(335)
Period change	17	(74)	7	` <u>-</u> -	(50)
Balance at December 31, 2009	77	(488)	27	(1)	(385)
Period change	2	(39)	(10)		(47)
Balance at December 31, 2010	79	(527)	17	(1)	(432)

Amounts of other comprehensive income (loss) are presented net of applicable taxes. The Company records deferred income taxes on the cumulative translation adjustment related to branch operations and other entities included in the Company's consolidated U.S. tax return. No deferred income taxes are provided on the cumulative translation adjustment of subsidiaries outside the United States, as such cumulative translation adjustment is considered to be a component of permanently invested, unremitted earnings of these foreign subsidiaries.

#### 18. ASSET IMPAIRMENTS AND RESTRUCTURING CHARGES, NET

Asset impairment and restructuring charges totaled \$29 million during 2010, primarily related to severance and pension curtailment resulting from a voluntary separation program. Asset impairment and restructuring charges totaled \$196 million during 2009, consisting primarily of \$179 million in asset impairments related to the discontinuance of the Beaumont, Texas industrial gasification project and \$19 million, net, for severance resulting from a reduction in force. Restructuring charges totaled \$22 million during 2008.

(Dollars in millions)		2010		2009		2008
Fixed asset impairments	\$		\$	133	\$	
Intangible asset and goodwill impairments		8		46		
Severance charges		18		19		8
Site closure and restructuring charges		3_		(2)	_	14
Total Eastman Chemical Company	\$ <u></u>	29	\$ _	196	\$	22

#### 2010

During 2010, the Company recorded \$29 million in asset impairment and restructuring charges, consisting primarily of severance, pension curtailment, and an intangible asset impairment. Severance charges of \$18 million included \$15 million for the previously announced voluntary separation program in fourth quarter 2010 of approximately 175 employees and \$3 million primarily for severance associated with the acquisition and integration of Genovique in second quarter 2010. Restructuring charges of \$2 million for pension curtailment also related to the previously announced voluntary separation program in fourth quarter 2010. Due to an environmental regulatory change during fourth quarter 2010 impacting air emission credits remaining from the previously discontinued Beaumont, Texas gasification project, the Company recorded an intangible asset impairment of \$8 million.

#### 2009

During fourth quarter 2009, the Company discontinued the Beaumont, Texas industrial gasification project due to a number of factors, including high capital costs, the current and projected reduced spread between natural gas and oil and petroleum coke prices, and continued uncertainty regarding U.S. energy and environmental public policy. As a result of this decision the Company recorded an asset impairment of \$179 million in fourth quarter 2009, reducing the project's book value to \$56 million for assets the Company expects to recover. For the purpose of calculating an impairment, the fair value of these assets was determined using Level 2 and Level 3 inputs as defined in the fair value hierarchy. Of the \$56 million, \$8 million related to certain environmental credits classified as a Level 2, using observable prices for similar assets, and \$48 million related to land and tangible assets is classified as a Level 3, based on various inputs, including real estate appraisals and unobservable market information for similar assets based on management's experience, including the evaluation of assumptions that market participants would use in pricing similar assets. For additional information on fair value measurement, see Note 1, "Significant Accounting Policies".

In first quarter 2009, the Company announced a reduction in force of approximately 250 employees, resulting in restructuring charges of \$19 million, net for related severance.

#### 2008

During 2008, the Company recorded \$22 million in restructuring charges. These charges consist primarily of restructuring charges for severance and pension charges in the PCI segment resulting from the decision to close a previously impaired site in the United Kingdom.

The following table summarizes the charges and changes in estimates described above, other asset impairments and restructuring charges, the non-cash reductions attributable to asset impairments, and the cash reductions in shutdown reserves for severance costs and site closure costs paid:

(Dollars in millions)	-	Balance at January 1, 2008	-	Provision/ Adjustments	_	Non-cash Reductions	-	Cash Reductions		Balance at December 31, 2008
Noncash charges Severance costs Site closure and	\$	2	\$	2 9	\$	(2)	\$	(7)	\$	 4
restructuring costs		11		11		(8)		(8)		6
Total	\$ _	13	- \$	22	\$	(10)	\$	(15)	\$	10
	_	Balance at January 1, 2009	<b>-</b> -	Provision/ Adjustments	-	Non-cash Reductions		Cash Reductions	· •	Balance at December 31, 2009
Noncash charges Severance costs Site closure and	\$	4	\$	179 19	\$	(179)	\$	(20)	\$	3
restructuring costs		6	_	(2)		2				6
Total	\$ _	10	\$	196	\$	(177)	\$	(20)	\$	9
		Balance at January 1, 2010		Provision/ Adjustments	-	Non-cash Reductions	. ,	Cash Reductions		Balance at December 31, 2010
Noncash charges	\$		\$	8	\$	(8)	\$		\$	
Severance costs Site closure and		3		18				(6)	-	15
restructuring costs		6		3		(3)			_	6
Total	\$ _	9	\$	29	\$,	(11)	\$	(6)	\$_	21

A majority of costs remaining for severance is expected to be applied to the reserves within one year.

During 2010, the Company accrued for approximately 225 employee separations. As of the end of 2010, approximately 160 separations for the 2010 accrual were completed and all of the 2009 and 2008 separations were completed. During 2009 and 2008, the Company accrued for approximately 250 and 40 employee separations, respectively.

#### 19. OTHER OPERATING INCOME

(Dollars in millions)	 10	-	2009	_	2008
Other operating income	\$ 	\$		\$	(16)

Other operating income for 2008 reflected a gain of \$16 million from the sale of certain mineral rights at an operating manufacturing site.

#### 20. OTHER CHARGES (INCOME), NET

(Dollars in millions)	_	2010	 2009	_	2008
Foreign exchange transactions losses, net	\$	8	\$ 5	\$	17
Investments (gains) losses, net		(1)	5		6
Other, net		5	 3		(3)
Other charges (income), net	\$	12	\$ 13	\$	20

Included in other charges (income), net are gains or losses on foreign exchange transactions, results from equity investments, gains or losses on business venture investments, gains from the sale of non-operating assets, certain litigation costs, fees on securitized receivables, other non-operating income, and other miscellaneous items.

#### 21. SHARE-BASED COMPENSATION PLANS AND AWARDS

#### 2007 Omnibus Long-Term Compensation Plan

Eastman's 2007 Omnibus Long-Term Compensation Plan ("2007 Omnibus Plan") was approved by stockholders at the May 3, 2007 Annual Meeting of Stockholders and shall remain in effect until its fifth anniversary. The 2007 Omnibus Plan authorizes the Compensation and Management Development Committee of the Board of Directors to: grant awards, designate participants, determine the types and numbers of awards, determine the terms and conditions of awards and determine the form of award settlement. Under the 2007 Omnibus Plan, the aggregate number of shares reserved and available for issuance is 4.1 million. Any stock distributed pursuant to an award may consist of, in whole or in part, authorized and unissued stock, treasury stock, or stock purchased on the open market. Under the 2007 Omnibus Plan and previous plans, the form of awards have included: restricted stock and restricted stock units, stock options, stock appreciation rights ("SARs"), and performance shares. The 2007 Omnibus Plan is flexible as to the number of specific forms of awards, but provides that stock options and SARs are to be granted at an exercise price not less than 100 percent of the per share fair market value on the date of the grant.

#### 2008 Director Long-Term Compensation Subplan

Eastman's 2008 Director Long-Term Compensation Subplan ("2008 Directors' Subplan"), a component of the 2007 Omnibus Plan, remains in effect until terminated by the Board of Directors or the earlier termination of the 2007 Omnibus Plan. The 2008 Directors' Subplan provides for structured awards of restricted shares to non-employee members of the Board of Directors. Restricted shares awarded under the 2008 Directors' Subplan are subject to the same terms and conditions of the 2007 Omnibus Plan. The 2008 Directors' Subplan does not constitute a separate source of shares for grant of equity awards and all shares awarded are part of the 4.1 million shares authorized by the 2007 Omnibus Plan. Shares of restricted stock are granted upon the first day of a non-employee director's initial term of service and shares of restricted stock are granted each year to each non-employee director on the date of the annual meeting of stockholders.

The Company is authorized by the Board of Directors under the 2007 Omnibus Plan and 2008 Directors' Subplan to provide grants to employees and non-employee members of the Board of Directors. It has been the Company's practice to issue new shares rather than treasury shares for equity awards that require payment by the issuance of common stock and to withhold or accept back shares awarded to cover the related income tax obligations of employee participants. Shares of non-employee directors are not withheld or acquired for the withholding of their income taxes. Shares of unrestricted common stock owned by specified senior management level employees are accepted by the Company to pay for the exercise price of stock options in accordance with the terms and conditions of their awards.

For 2010, 2009, and 2008, total share-based compensation expense (before tax) of approximately \$25 million, \$20 million, and \$21 million, respectively, was recognized in selling, general and administrative expense in the Consolidated Statements of Earnings for all share-based awards of which approximately \$5 million, \$5 million, and \$9 million, respectively, related to stock options. The compensation expense is recognized over the substantive vesting period, which may be a shorter time period than the stated vesting period for retirement-eligible employees. For 2010, 2009, and 2008, approximately \$3 million, \$2 million and \$2 million, respectively, of stock option compensation expense was recognized due to retirement eligibility preceding the requisite vesting period.

#### **Stock Option Awards**

Options have been granted on an annual basis to non-employee directors under predecessor plans to the 2008 Directors' Subplan and by the Compensation and Management Development Committee of the Board of Directors under the 2007 Omnibus Plan and predecessor plans to employees. Option awards have an exercise price equal to the closing price of the Company's stock on the date of grant. The term life of options is ten years with vesting periods that vary up to three years. Vesting usually occurs ratably over the vesting period or at the end of the vesting period. The Company utilizes the Black Scholes Merton option valuation model which relies on certain assumptions to estimate an option's fair value.

The weighted average assumptions used in the determination of fair value for stock options awarded in 2010, 2009, and 2008 are provided in the table below:

Assumptions	2010	2009	2008
Francisco de la contactifica de la	21.01.0/	21 (0.0/	21.06.07
Expected volatility rate	31.81 %	31.69 %	21.96 %
Expected dividend yield	2.86 %	4.84 %	2.66 %
Average risk-free interest rate	1.23 %	2.47 %	2.76 %
Expected forfeiture rate	0.75 %	0.75 %	0.75 %
Expected term years	5.20	5.20	5.00

The volatility rate of grants is derived from historical Company common stock price volatility over the same time period as the expected term of each stock option award. The volatility rate is derived by mathematical formula utilizing the weekly high closing stock price data over the expected term.

The expected dividend yield is calculated using the Company's average of the last four quarterly dividend yields.

The average risk-free interest rate is derived from United States Department of Treasury published interest rates of daily yield curves for the same time period as the expected term.

GAAP specifies only share-based awards expected to vest be included in share-based compensation expense. Estimated forfeiture rates are determined using historical forfeiture experience for each type of award and are excluded from the quantity of awards included in share-based compensation expense.

The weighted average expected term reflects the analysis of historical share-based award transactions and includes option swap and reload grants which may have much shorter remaining expected terms than new option grants.

A summary of the activity of the Company's stock option awards for 2010, 2009, and 2008 are presented below:

	2	010		2009			2008			
	Options	_	Weighted- Average Exercise Price	Options	_	Weighted- Average Exercise Price	Options	-	Weighted- Average Exercise Price	
Outstanding at										
beginning of year	4,341,400	\$	55	4,217,700	\$	54	4,481,300	\$	55	
Granted	299,000		79	355,300		56	445,700		38	
Exercised	(1,879,100)		54	(167,600)		41	(691,500)		51	
Cancelled, forfeited, or expired	(8,400)		44	(64,000)		46	(17,800)		55	
Outstanding at end		_			-			-		
of year	2,752,900	\$_	58	4,341,400	\$	55	4,217,700	\$	54	
Options exercisable at year-end	2,075,200	ı		3,493,800			2,980,100			
Available for grant at end of year	1,300,580	ı		1,899,323			2,545,400			

The following table provides the remaining contractual term and weighted average exercise prices of stock options outstanding and exercisable at December 31, 2010:

	Option	Options Outstanding			Options Exercisable				
Range of Exercise Prices	Number Outstanding at 12/31/10	Weighted- Average Remaining Contractual Life (Years)		Weighted- Average Exercise Price	Number Exercisable at 12/31/10		Weighted- Average Exercise Price		
\$30-\$49	572,400	5.5	\$	39	430,600	\$	40		
\$50-\$59	701,900	6.8		55	465,000		55		
\$60-\$64	677,700	5.6		61	670,200		61		
\$65-\$69	489,400	5.5		66	489,400		66		
\$70-\$80	311,500	9.7		79	20,000		73		
	2,752,900	6.3	\$	58	2,075,200	\$	57		

The range of exercise prices of options outstanding at December 31, 2010 is approximately \$30 to \$80 per share. The aggregate intrinsic value of total options outstanding and total options exercisable at December 31, 2010 is \$72 million and \$57 million, respectively. Intrinsic value is the amount by which the closing market price of the stock at December 31, 2010 exceeds the exercise price of the option grants.

The weighted average remaining contractual life of all exercisable options at December 31, 2010 is 5.4 years.

The weighted average fair value of options granted during 2010, 2009, and 2008 was \$17.38, \$10.48, and \$6.59, respectively. The total intrinsic value of options exercised during the years ended December 31, 2010, 2009, and 2008, was \$41 million, \$2 million, and \$15 million, respectively. Cash proceeds received by the Company from option exercises and the related tax benefit totals \$102 million and \$10 million, respectively for 2010, \$7 million and \$0.5 million, respectively, for 2009, and \$35 million and \$4 million, respectively, for 2008. The total fair value of shares vested during the years ended December 31, 2010, 2009, and 2008 was \$5 million, \$8 million, and \$11 million, respectively.

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A summary of the status of the Company's nonvested options as of December 31, 2010 and changes during the year then ended is presented below:

Nonvested Options	Number of Options	 Grant Date Fair Value
Nonvested at January 1, 2010	847,700	\$ 9.31
Granted	299,000	17.38
Vested	(468,900)	9.64
Forfeited	·	
Nonvested Options at December 31, 2010	677,800	\$ 12.65

For options unvested at December 31, 2010, approximately \$3 million in compensation expense will be recognized over the next three years.

#### Other Share-Based Compensation Awards

In addition to stock option awards, the Company has awarded long-term performance stock awards, restricted stock awards, and stock appreciation rights. The long-term performance awards are based upon actual return on capital compared to a target return on capital and total stockholder return compared to a peer group ranking by total stockholder return. The recognized compensation cost before tax for these other share-based awards in the years ended December 31, 2010, 2009, and 2008 is approximately \$20 million, \$15 million, and \$12 million, respectively. The unrecognized compensation expense before tax for these same type awards at December 31, 2010 is approximately \$55 million and will be recognized primarily over a period of three years.

#### 22. SUPPLEMENTAL CASH FLOW INFORMATION

Included in the line item "Other items, net" of the "Cash flows from operating activities" section of the Consolidated Statements of Cash Flows are specific changes to certain balance sheet accounts as follows:

(Dollars in millions)	_	2010	 2009		2008
Current assets	\$	(38)	\$ (2)	\$	113
Other assets		` <i>7</i>	27		18
Current liabilities		46	(23)		10
Long-term liabilities and equity		6	5		21
Total	\$	21	\$ 7	\$ -	162

The above changes included transactions such as monetized positions from raw material and energy, currency, and certain interest rate hedges, prepaid insurance, miscellaneous deferrals, accrued taxes, and value-added taxes. The 2008 changes in current assets were primarily related to the monetization of interest rate, commodity, and foreign exchange hedges during 2008. Monetizations in 2010 and 2009 were significantly less than in 2008.

Derivative financial instruments treated as hedges and related gains and losses are included in cash flows from operating activities.

Non-cash portion of losses from the Company's equity investments was \$3 million, \$5 million and \$9 million for 2010, 2009, and 2008, respectively.

(Dollars in millions)		2010			2009		
Cash paid for interest and income taxes is as follows:	<b>o</b>	117	Φ	0.2	Φ	0.6	
Interest, net of amounts capitalized	\$	116	\$	82	\$	96	
Income taxes paid (refunded)		165		(71)		150	

#### 23. SEGMENT INFORMATION

The Company's products and operations are managed and reported in four reportable operating segments, consisting of the CASPI segment, the Fibers segment, the PCI segment, and the Specialty Plastics segment.

The CASPI segment manufactures raw materials, additives, and specialty polymers, primarily for the paints and coatings, inks, and adhesives markets. The CASPI segment's products consist of liquid vehicles, coatings additives, and hydrocarbon resins and rosins and rosin esters. Liquid vehicles, such as ester, ketone and alcohol solvents, maintain the binders in liquid form for ease of application. Coatings additives, such as cellulosic polymers, Texanol<sup>TM</sup> ester alcohol and chlorinated polyolefins, enhance the rheological, film formation and adhesion properties of paints, coatings, and inks. Hydrocarbon resins and rosins and rosin esters are used in adhesive, ink, and polymers compounding applications.

The Fibers segment manufactures Estron<sup>TM</sup> acetate tow and Estrobond<sup>TM</sup> triacetin plasticizers which are used primarily in cigarette filters; Estron<sup>TM</sup> and Chromspun<sup>TM</sup> acetate yarns for use in apparel, home furnishings and industrial fabrics; acetate flake for use by other acetate tow producers; and acetyl chemicals.

The PCI segment manufactures diversified products that are used in a variety of markets and industrial and consumer applications, including chemicals for agricultural intermediates, fibers, food and beverage ingredients, photographic chemicals, pharmaceutical intermediates, polymer compounding, and chemical manufacturing intermediates.

The Specialty Plastics segment's key products include engineering and specialty polymers, specialty film and sheet products, and packaging film and fiber products. Included in these are highly specialized copolyesters, including Eastman Tritan<sup>TM</sup> copolyester, and cellulosic plastics that possess unique performance properties for value-added end uses such as appliances, store fixtures and displays, building and construction, electronic packaging, medical packaging, personal care and cosmetics, performance films, tape and labels, fiber, photographic and optical film, graphic arts, and general packaging.

Research and development and other expenses not identifiable to an operating segment are not included in segment operating results for either of the periods presented and are shown in the tables below as "other" operating losses. The Company continues to explore and invest in research and development ("R&D") initiatives that are aligned with macro trends in sustainability, consumerism, and energy efficiency through high performance materials, advanced cellulosics, environmentally-friendly chemistry, and process improvements, including one such initiative in the building and construction market.

In first quarter 2010, the Company transferred certain intermediates product lines from the discontinued Performance Polymers segment to the PCI segment to improve optimization of manufacturing assets supporting the three raw material streams that supply the Company's downstream businesses. The revised segment composition reflects how management views and evaluates operations. Accordingly, the amounts for sales, operating earnings, and assets have been adjusted to retrospectively apply these changes to all periods presented.

(Dollars in millions)		2010		2009		2008
Sales by Segment	-	,				
CASPI	\$	1,574	\$	1,217	\$	1,524
Fibers		1,142		1,032		1,046
PCI		2,083		1,398		2,443
Specialty Plastics	-	1,043	_	749	_	923
Total Sales	\$	5,842	\$	4,396	\$	5,936

(Dollars in millions)		2010		2009		2008
Operating Earnings (Loss)	_				_	
CASPI (1)	\$	293	\$	221	\$	196
Fibers (2)		323		292		234
PCI <sup>(3)</sup>		224		41		143
Specialty Plastics (4)		88		9		30
Total Operating Earnings by Segment	_	928		563	_	603
Other (5)	_	(66)	_	(218)		(52)
Total Operating Earnings	\$_	862	\$	345	\$_	551

(1) CASPI includes \$6 million and \$3 million in 2010 and 2009, respectively, in asset impairments and restructuring charges, net related to severance charges and \$5 million in 2008 in other operating income related to the sale of certain mineral rights at an operating manufacturing site.

Fibers includes \$3 million and \$4 million in 2010 and 2009, respectively, in asset impairments and restructuring

charges, net related to severance charges.

PCI includes \$7 million, \$6 million, and \$22 million in 2010, 2009, and 2008, respectively, in asset impairments and restructuring charges, net, related to severance charges and the divestiture of manufacturing facilities outside the U.S., \$5 million in 2008 in accelerated depreciation related to the scheduled shutdown of cracking units at the Longview, Texas facility, and other operating income of \$9 million in 2008 related to the sale of certain mineral rights at an operating manufacturing site.

Specialty Plastics includes \$5 million and \$4 million in 2010 and 2009, respectively, in asset impairments and restructuring charges, net related to severance charges and \$2 million in 2008 in other operating income related to

the sale of certain mineral rights at an operating manufacturing site.

Other includes \$8 million and \$179 million in 2010 and 2009, respectively, in asset impairments and restructuring charges related to the discontinued industrial gasification project in Beaumont, Texas.

(Dollars in millions)		2010		2009		2008
Assets by Segment (1)	-		_		-	
CASPI	\$	1,280	\$	1,113	\$	1,150
Fibers		874		726		750
Performance Polymers (2)				575		647
PCI		1,235		844		915
Specialty Plastics		1,017		910		818
Total Assets by Segment	•	4,406	_	4,168		4,280
Corporate Assets (3)		986		1,347		1,001
Assets Held for Sale (2)	_	594				
Total Assets	\$	5,986	\$_	5,515	\$	5,281

(1) The chief operating decision maker holds segment management accountable for accounts receivable, inventory, fixed assets, goodwill, and intangible assets.

The Performance Polymers assets have been classified as assets held for sale as of December 31, 2010, as a result of the definitive agreement with DAK Americas, LLC, to sell the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment in fourth quarter 2010. For more information regarding assets held for sale, see Note 2, "Discontinued Operations and Assets Held for Sale" and Note 26 "Subsequent Events."

(3) For more information regarding the impairment of Beaumont, Texas industrial gasification project, see Note 18 "Asset Impairments and Restructuring Charges, Net".

(Dollars in millions)	_	2010		2009		2008
<b>Depreciation Expense by Segment</b>						
CASPI	\$	56	\$	56	\$	50
Fibers		59		59		50
PCI (1)		60		57		53
Specialty Plastics		61		53		53
Total Depreciation Expense by Segment		236		225		206
Other	_	2	_	2		1
Total Depreciation Expense	\$ _	238	\$_	227	\$ <u>_</u>	207

<sup>(1)</sup> In the fourth quarter 2006, the Company made a strategic decision relating to the scheduled shutdown of cracking units at the Longview, Texas facility. In 2008, accelerated depreciation costs resulting from this decision were \$5 million in the PCI segment.

(Dollars in millions)		2010		2009	_	2008
Capital Expenditures by Segment						
CASPI	\$	39	\$	42	\$	69
Fibers		39		29		87
PCI		61		49		126
Specialty Plastics		73		125	_	152
Total Capital Expenditures by Segment		212		245		434
Other (1)	_	31	_	65	. <u>-</u> -	200
Total Capital Expenditures	\$ _	243	\$ _	310	. \$ _	634

Other includes \$24 million, \$27 million, and \$126 million, for 2010, 2009, and 2008, respectively, of capital expenditures in the Performance Polymers segment which is now classified in assets held for sale. For more information regarding assets held for sale, see Note 2, "Discontinued Operations and Assets Held for Sale."

Sales are attributed to geographic areas based on customer location; long-lived assets are attributed to geographic areas based on asset location.

(Dollars in millions)	2010	_	2009	 2008
Geographic Information				
Sales				
United States	\$ 2,826	\$	2,189	\$ 3,218
All foreign countries	3,016	_	2,207	 2,718
Total	\$ 5,842	\$ _	4,396	\$ 5,936
Long-Lived Assets, Net				
United States (1)	\$ 2,790	\$	2,789	\$ 2,794
All foreign countries	429	_	321	 404
Total	\$ 3,219	\$	3,110	\$ 3,198

<sup>(1)</sup> The Performance Polymers assets have been classified as assets held for sale as of December 31, 2010, as a result of the definitive agreement with DAK Americas, LLC, to sell the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment in fourth quarter 2010. For more information regarding assets held for sale, see Note 2, "Discontinued Operations and Assets Held for Sale" and Note 26 "Subsequent Events."

#### 24. QUARTERLY SALES AND EARNINGS DATA – UNAUDITED

(Dollars in millions, except per share amounts)	_	First Quarter		Second Quarter		Third Quarter		Fourth Quarter
2010								
Sales Gross profit Asset impairment and restructuring charges,	\$	1,370 317	\$	1,502 384	\$	1,507 422	\$	1,463 351
net Earnings from continuing operations Earnings (loss) from discontinued operations,		105		3 141		162		26 17
net of tax (1) Net earnings		(4) 101		7 148		8 170		2 19
Earnings from continuing operations per share (2)								
Basic Diluted	\$ \$	1.45 1.43	\$ \$	1.96 1.92	<b>\$</b> <b>\$</b>	2.26 2.22	\$ \$	0.23 0.23
Earnings (loss) from discontinued operations per share (1)(2)								
Basic Diluted	\$ \$	(0.06) (0.06)	<b>\$</b> <b>\$</b>	0.09 0.10	\$ \$	0.11 0.11	\$ \$	0.02 0.02
Net earnings per share <sup>(2)</sup> Basic Diluted	\$ \$	1.39 1.37	\$ \$	2.05 2.02	\$ \$	2.37 2.33	\$ \$	0.25 0.25

The Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP.

Each quarter is calculated as a discrete period; the sum of the four quarters may not equal the calculated full year amount.

(Dollars in millions, except per share amounts)	_	First Quarter	Second Quarter	Third Quarter	 Fourth Quarter
2009					
Sales	\$	970	\$ 1,069	\$ 1,171	\$ 1,186
Gross profit		177	237	318	300
Asset impairment and restructuring charges,		22	(2)		177
net Earnings (loss) from continuing operations		10	(3) 57	102	(15)
Earnings (loss) from discontinued operations,		10	31	102	(13)
net of tax (1)		(8)	8	(1)	(17)
Net earnings (loss)		2	65	101	(32)
Earnings (loss) from continuing operations per share (2)					
Basic	\$	0.14	\$ 0.78	\$ 1.41	\$ (0.21)
Diluted	\$	0.14	\$ 0.78	\$ 1.39	\$ (0.21)
Earnings (loss) from discontinued operations per share (1)(2)					
Basic	\$	(0.11)	\$ 0.11	\$ (0.01)	\$ (0.23)
Diluted	\$	(0.11)	\$ 0.11	\$ (0.01)	\$ (0.23)
Net earnings (loss) per share (2)					
Basic	\$	0.03	\$ 0.89	\$ 1.40	\$ (0.44)
Diluted	\$	0.03	\$ 0.89	\$ 1.38	\$ (0.44)

The Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment on January 31, 2011. The PET business, assets, and technology sold were substantially all of the Performance Polymers segment. Performance Polymers segment operating results are presented as discontinued operations for all periods presented and are therefore not included in results from continuing operations under GAAP.

Each quarter is calculated as a discrete period; the sum of the four quarters may not equal the calculated full year amount.

#### 25. RESERVE ROLLFORWARDS

#### Valuation and Qualifying Accounts

(Dollars in millions)			Ac							
		Balance at January 1, 2008		Charged to Cost and Expense		Charged to Other Accounts		Deductions		Balance at December 31, 2008
Reserve for: Doubtful accounts and returns LIFO Inventory Environmental contingencies	\$	6 510 42	\$	6 15 5	\$	  	\$	4	\$	8 525 41
Deferred tax valuation allowance		146		(10)				5		131
	\$	704	\$	16	\$		\$	15	\$	705
		Balance at January 1, 2009		Charged to Cost and Expense		Charged to Other Accounts		Deductions		Balance at December 31, 2009
Reserve for: Doubtful accounts and returns LIFO Inventory Environmental	\$	8 525	\$	3 (79)	\$	 	\$	1	\$	10 446
contingencies Deferred tax valuation		41		3				2		42
allowance	_	131					_	43		88
	\$	705	\$ _	(73)	\$		\$	46	\$	586
		Balance at January 1, 2010		Charged to Cost and Expense		Charged to Other Accounts		Deductions		Balance at December 31, 2010
Reserve for: Doubtful accounts and returns LIFO Inventory	\$	10 446	\$	(5) 44	\$	<del></del>	\$	(1)	\$	6 490
Environmental contingencies Deferred tax valuation		42		4		(4)		2		40
allowance		88						40	_	48
	\$	586	\$ _	43	\$.	(4)	\$	41	\$_	584

#### **26. SUBSEQUENT EVENTS**

On January 31, 2011, the Company completed the sale of the PET business, related assets at the Columbia, South Carolina site, and technology of its Performance Polymers segment to DAK Americas, LLC. The total cash proceeds from the sale were \$600 million, subject to post-closing adjustment for working capital. The Company expects to recognize a modest gain from the sale in first quarter 2011.

# Chairman and CEO's Letter GAAP Earnings Per Share, Cash Flow, and Operating Earnings Reconciliations

#### Earnings per diluted share from continuing operations

	2006	2007	2008	2009	2010
Earnings per diluted share from continuing operations	\$ 4.35	\$ 5.18	\$ 4.54	\$ 2.09	\$ 5.75
Earnings per share impact of: Asset impairments and restructuring charges, net	0.50	(0.01)	0.22	1.74	0.24
Accelerated depreciation included in cost of sales	0.02	0.15	0.05		
Other operating (income) / loss	0.09		(0.13)		
Early debt extinguishment costs		-	N=		0.97
Net deferred tax benefits related to the previous divestiture of businesses			(0.18)		
Earnings per share from continuing operations excluding certain items	\$ 4.96	\$ 5.32	\$ 4.50	\$ 3.83	\$ 6.96

# Net cash flow provided by operating activities reconciliation and free cash flow

(Dollars in millions)		2010
Net cash provided by operating activities Impact of adoption of amended accounting guidance <sup>(1)</sup> Net cash provided by operating activities excluding item	\$	575 200 775
Additions to properties and equipment Dividends paid to stockholders	,	(243) (127)
Free cash flow	\$	405

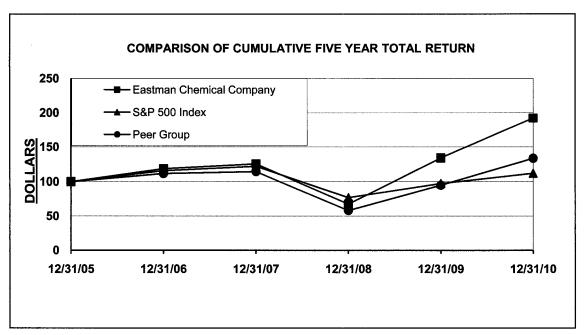
<sup>(1)</sup> Twelve months 2010 cash from operating activities reflected the adoption of amended accounting guidance for transfers of financial assets which resulted in \$200 million of receivables, which were previously accounted for as sold and removed from the balance sheet when transferred under the accounts receivable securitization program, being included on the first quarter balance sheet as trade receivables, net. This increase in receivables reduced cash from operations by \$200 million in first quarter 2010.

# Chairman and CEO's Letter GAAP Earnings Per Share, Cash Flow, and Operating Earnings Reconciliations continued

Total operating earnings by segment		2006	2010
(Dollars in millions)			
CASPI Asset impairments and restructuring charges		\$ 217	\$ 293
Asset impairments and restructuring charges	Excluding items	13 230	299
Fibers		218	323
Asset impairments and restructuring charges		2	3
	Excluding items	220	326
PCI		125	224
Asset impairments and restructuring charges		20	7
Accelerated depreciation included in COGS		2	
Other operating charges	<u></u>	7	
	Excluding items	154	231
Specialty Plastics		39	88
Asset impairments and restructuring charges		16	5
Accelerated depreciation included in COGS		1	
	Excluding items	56	93
Other		(47)	(66)
Asset impairments and restructuring charges		4	8
	Excluding items	(43)	(58)
Total Eastman Chemical Company		\$ 552	\$ 862
Asset impairments and restructuring charges		55	29
Accelerated depreciation included in COGS		3	
Other operating charges	<u></u>	7	
	Excluding items	\$ 617	\$ 891

#### **Performance Graph**

The following graph compares the cumulative total return on Eastman Chemical Company common stock from December 31, 2005 through December 31, 2010 to that of the Standard & Poor's ("S&P") 500 Stock Index and a group of peer issuers in the chemical industry. The peer group consists of the eight chemical companies which meet three objective criteria: (i) common shares traded on a major trading market; (ii) similar lines of business to those of the Company; and (iii) more than \$1 billion in annual sales. Cumulative total return represents the change in stock price and the amount of dividends received during the indicated period, assuming reinvestment of dividends. The graph assumes an investment of \$100 on December 31, 2005. All data in the graph have been provided by Standard & Poor's Institutional Market Services. The stock performance shown in the graph is included in response to Securities and Exchange Commission ("SEC") requirements and is not intended to forecast or to be indicative of future performance.



Company Name / Index	12/31/2005	12/31/2006	12/31/2007	12/31/2008	12/31/2009	12/31/2010
EASTMAN CHEMICAL	100	118.74	125.72	67.59	134.08	192.19
COMPANY						
S&P 500 INDEX	100	115.79	122.16	76.96	97.33	111.99
PEER GROUP (1)	100	111.71	114.48	58.22	94.85	133.69

(1) The peer group for 2010 consists of the following issuers: Albemarle Corporation; Ashland Inc.; Celanese Corporation; Cytec Industries, Inc.; The Dow Chemical Company; E.I. du Pont de Nemours and Company; FMC Corporation; and PPG Industries Inc. In accordance with SEC requirements, the return for each issuer has been weighted according to the respective issuer's stock market capitalization at the beginning of each period for which a return is indicated.

#### **Stockholder Information**

**Corporate Offices** 

Eastman Chemical Company 200 S. Wilcox Drive P. O. Box 431 Kingsport, TN 37662-5280 U.S.A. http://www.eastman.com

#### Stock Transfer Agent and Registrar

Inquiries and changes to stockholder accounts should be directed to our transfer agent:

American Stock Transfer & Trust Company 59 Maiden Lane New York, NY 10038 In the United States: 800-937-5449 Outside the United States: 212-936-5100 or 718-921-8200

Outside the United States: 212-936-5100 or /18-921-8200

http://www.amstock.com

#### **Annual Meeting**

St. Regis Hotel 923 16<sup>th</sup> & K Streets, NW Washington, D.C. Thursday, May 5, 2011 10:30 a.m. (ET)

#### **Eastman Stockholder Information**

877-EMN-INFO (877-366-4636)

http://www.eastman.com

#### Annual Report on Form 10-K

Eastman's Annual Report on Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission, is available upon written request of any stockholder to Eastman Chemical Company, P.O. Box 431, Kingsport, Tennessee 37662-5280, Attention: Investor Relations. This information is also available via the Internet at Eastman's Web site (www.eastman.com) in the investor information section, and on the SEC's website (www.sec.gov).

#### **Stock Exchange Listing**

Eastman Chemical Company common stock is listed and traded on the New York Stock Exchange under the ticker symbol EMN.

#### **Dividends**

Quarterly dividends on common stock, if declared by the Board of Directors, are usually paid on or about the first business day of the month following the end of each quarter. Dividends declared were \$1.79 in 2010 and \$1.76 in 2009 and 2008.

Stockholders of record at year-end 2010: 22,146 Shares outstanding at year-end 2010: 70,748,189 Employees at year-end 2010: approximately 10,000

#### **Stock Price**

	High	Low	Cash Dividends Declared
2010			
First Quarter	\$64.67	\$55.87	\$0.44
Second Quarter	\$71.95	\$53.25	\$0.44
Third Quarter	\$74.85	\$51.10	\$0.44
Fourth Quarter	\$84.57	\$73.63	\$0.47
2009			
First Quarter	\$34.15	\$17.76	\$0.44
Second Quarter	\$45.85	\$26.14	\$0.44
Third Quarter	\$55.88	\$34.57	\$0.44
Fourth Quarter	\$61.95	\$49.85	\$0.44

#### Forward-Looking Statements

Certain statements in this Annual Report which are not statements of historical fact may be "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These statements, and other written and oral forward-looking statements made by the Company from time to time may relate to, among other things, such matters as planned and expected capacity increases and utilization; anticipated capital spending; expected depreciation and amortization; environmental matters; legal proceedings; exposure to, and effects of hedging of, raw material and energy costs, foreign currencies and interest rates; global and regional economic, political, and business conditions; competition; growth opportunities; supply and demand, volume, price, cost, margin, and sales; earnings, cash flow, dividends and other expected financial results and conditions; expectations, strategies, and plans for individual assets and products, businesses and segments as well as for the whole of Eastman; cash requirements and uses of available cash; financing plans and activities; pension expenses and funding; credit ratings; anticipated restructuring, acquisition, divestiture, and consolidation activities; cost reduction and control efforts and targets; integration of any acquired businesses; strategic initiatives and development, production, commercialization, and acceptance of new products, services and technologies and related costs; asset, business and product portfolio changes; and expected tax rates and net interest costs.

These plans and expectations are based upon certain underlying assumptions, including those mentioned with the specific statements. Such assumptions are based upon internal estimates and other analyses of current market conditions and trends, management plans and strategies, economic conditions, and other factors. These plans and expectations and the underlying assumptions are necessarily subject to risks and uncertainties inherent in projecting future conditions and results. Actual results could differ materially from expectations expressed in any forward-looking statements if one or more of the underlying assumptions or expectations proves to be inaccurate or is unrealized. The most significant known factors that could cause actual results to differ materially from those in the forward-looking statements are identified and discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations-Forward-Looking Statements and Risk Factors" of this Annual Report.

### **Board of Directors**

Humberto P. Alfonso Senior Vice President and Chief Financial Officer The Hershey Company

Gary E. Anderson
Retired Chairman of the Board and
Chief Executive Officer
Dow Corning Corporation

Brett D. Begemann Executive Vice President and Chief Commercial Officer Monsanto Company

Michael P. Connors Chairman of the Board and Chief Executive Officer Information Services Group, Inc. Stephen R. Demeritt Retired Vice Chairman of the Board General Mills, Inc.

Robert M. Hernandez Retired Vice Chairman of the Board and Chief Financial Officer USX Corporation

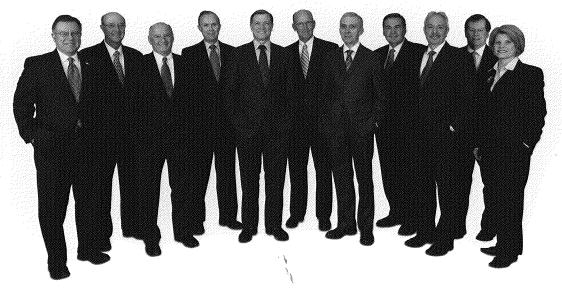
Renée J. Hornbaker Chief Financial Officer Shared Technologies, Inc.

Lewis M. Kling Retired Executive Vice Chairman of the Board, President and Chief Executive Officer Flowserve Corporation Howard L. Lance Chairman of the Board, President, and Chief Executive Officer Harris Corporation

Thomas H. McLain Chief Executive Officer Claro Scientific, LLC

David W. Raisbeck Retired Vice Chairman of the Board Cargill, Incorporated

James P. Rogers Chairman of the Board and Chief Executive Officer Eastman Chemical Company



Pictured from left to right: Howard Lance, Gary Anderson, David Raisbeck, Thomas McLain, James Rogers, Stephen Demeritt, Robert Hernandez, Lewis Kling, Humberto Alfonso, Michael Connors, Renée Hornbaker. Not pictured: Brett Begemann

## **Executive Officers**

James P. Rogers Chairman of the Board and Chief Executive Officer

Executive Vice President, Specialty Polymers, Coatings and Adhesives and Chief Marketing Officer

Ronald C. Lindsay Executive Vice President, Performance Chemicals and Intermediates and Operations Support

Michael H. K. Chung Senior Vice President and Chief International Ventures Officer

Curtis E. Espeland Senior Vice President and Chief Financial Officer Richard L. Johnson Senior Vice President, Fibers and Global Supply Chain

Theresa K. Lee

Senior Vice President, Chief Legal and Administrative Officer

Godefroy A.F.E. Motte Senior Vice President, Chief Regional and Sustainability Officer

Greg W. Nelson

Senior Vice President and Chief Technology Officer

Scott V. King

Vice President, Controller and Chief Accounting Officer

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