# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-K**

(Mark One)			
	SUANT TO SECTION 13 OR 15(d) OF December 31, 2010	THE SECURITIES EXCHAN	GE ACT OF 1934
	or		
TRANSITION REPORT P For the transition period fr	URSUANT TO SECTION 13 OR 15(d	) OF THE SECURITIES EXC	HANGE ACT OF 1934
Commission File Number: 001	-07434	J.	986-2 VA
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11005550	Aflac Inco	rporated	
	(Exact name of registrant as		- 🗸
G	eorgia	58-11	67100
	of incorporation or organization)	(I.R.S. Employer	Identification No.)
	ad, Columbus, Georgia	319	999
	sipal executive offices)	(ZIP	Code)
	Registrant's telephone number, inc	luding area code: 706.323.34	<del>1</del> 31
	Securities registered pursuant		
Title of	each class		ige on which registered
	ck, \$.10 Par Value		ock Exchange ck Exchange
	Securities registered pursuant to S	Section 12(g) of the Act: No	ne
Indicate by check mark if the re	gistrant is a well-known seasoned issuer	, as defined in Rule 405 of the S	Securities Act. 🗸 Yes 🗌 No
	gistrant is not required to file reports pur		
Act of 1934 during the preceding been subject to such filing required.	r the registrant (1) has filed all reports reg g 12 months (or for such shorter period to irements for the past 90 days.	that the registrant was required that the registrant was required that the control of the contro	to file such reports), and (2) has
Data File required to be submit preceding 12 months (or for su	r the registrant has submitted electronica ted and posted pursuant to Rule 405 of F ch shorter period that the registrant was	Regulation S-T (Section 232.405 required to submit and post sucl	of this chapter) during the hiles). 🔽 Yes 🗌 No
contained herein, and will not b by reference in Part III of this F	sure of delinquent filers pursuant to Item e contained, to the best of registrant's kr orm 10-K or any amendment to this Forn	nowledge, in definitive proxy or in 10-K. $\square$	nformation statements incorporated
Indicate by check mark whethe	r the registrant is a large accelerated file finitions of "large accelerated filer," "acce	r, an accelerated filer, a non-acc	celerated filer, or a smaller ting company" in Rule 12b-2 of the
Large accelerated filer			Accelerated filer
Non-accelerated filer	☐ (Do not check if a smaller reporting		Smaller reporting company
	r the registrant is a shell company (as de		
The aggregate market value of	the voting common stock held by non-at	ffiliates of the registrant as of Ju	ne 30, 2010, was \$19,757,078,472.
The number of shares of the re	gistrant's common stock outstanding at l	February 17, 2011, with \$.10 pa	r value, was 470,207,182.
	Documents Incorpora	ated By Reference	

Certain information contained in the Notice and Proxy Statement for the Company's Annual Meeting of Shareholders to be held on May 2, 2011, is incorporated by reference into Part III hereof.

#### Aflac Incorporated Annual Report on Form 10-K For the Year Ended December 31, 2010

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#### PART I

#### ITEM 1. BUSINESS

We prepare our financial statements in accordance with U.S. generally accepted accounting principles (GAAP). This report includes certain forward-looking information that is based on current expectations and is subject to a number of risks and uncertainties. For details on forward-looking information, see Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A), Part II, Item 7, of this report.

Aflac Incorporated qualifies as a large accelerated filer within the meaning of Exchange Act Rule 12b-2. Our Internet address is aflac.com. The information on the Company's Web site is not incorporated by reference in this annual report on Form 10-K. We make available, free of charge on our Web site, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments thereto as soon as reasonably practicable after those forms have been electronically filed with or furnished to the Securities and Exchange Commission (SEC).

#### **General Description**

Aflac Incorporated (the Parent Company) was incorporated in 1973 under the laws of the state of Georgia. Aflac Incorporated is a general business holding company and acts as a management company, overseeing the operations of its subsidiaries by providing management services and making capital available. Its principal business is supplemental health and life insurance, which is marketed and administered through its subsidiary, American Family Life Assurance Company of Columbus (Aflac), which operates in the United States (Aflac U.S.) and as a branch in Japan (Aflac Japan). Most of Aflac's policies are individually underwritten and marketed through independent agents. Additionally, Aflac U.S. markets and administers group products through Continental American Insurance Company (CAIC), referred to as Aflac Group Insurance. Our insurance operations in the United States and our branch in Japan service the two markets for our insurance business.

We believe Aflac is the world's leading underwriter of individually issued policies marketed at worksites. We offer voluntary insurance policies in Japan and the United States that provide a layer of financial protection against income and asset loss. We continue to diversify our product offerings in both Japan and the United States. Aflac Japan sells voluntary supplemental insurance products, including cancer plans, general medical indemnity plans, medical/sickness riders, care plans, living benefit life plans, ordinary life insurance plans and annuities. Aflac U.S. sells voluntary supplemental insurance products including loss-of-income products (life and short-term disability plans) and products designed to protect individuals from depletion of assets (hospital indemnity, fixed-benefit dental, vision care, accident, cancer, critical illness/ critical care, and hospital intensive care plans).

We are authorized to conduct insurance business in all 50 states, the District of Columbia, several U.S. territories and Japan. Aflac Japan's revenues, including realized gains and losses on its investment portfolio, accounted for 75% of the Company's total revenues in 2010, 73% in 2009 and 72% in 2008. The percentage of the Company's total assets attributable to Aflac Japan was 86% at December 31, 2010, and 85% at December 31, 2009. For additional information, see Note 2 of the Notes to the Consolidated Financial Statements in this report.

#### **Results of Operations**

For information on our results of operations and financial information by segment, see MD&A and Note 2 of the Notes to the Consolidated Financial Statements in this report.

#### **Foreign Currency Translation**

For information regarding the effect of currency fluctuations on our business, see the Foreign Currency Translation and Market Risks of Financial Instruments – Currency Risk subsections of MD&A and Note 2 of the Notes to the Consolidated Financial Statements in this report.

#### **Insurance Premiums**

The growth of earned premiums is directly affected by the change in premiums in force and by the change in weighted-average yen/dollar exchange rates. Consolidated earned premiums were \$18.1 billion in 2010, \$16.6 billion

in 2009, and \$14.9 billion in 2008. For additional information on the composition of earned premiums by segment, see Note 2 of the Notes to the Consolidated Financial Statements in this report. The following table presents the changes in annualized premiums in force for Aflac's insurance business for the years ended December 31.

(In millions)	2010	2009	2008
Annualized premiums in force, beginning of year	\$17,990	\$17,550	\$14,370
New sales, including conversions	2,935	2,763	2,666
Change in unprocessed new sales	(73)	(92)	(100)
Premiums lapsed and surrendered	(2,226)	(2,207)	(1,969)
Other	15	120	32
Foreign currency translation adjustment	1,739	(144)	2,551
Annualized premiums in force, end of year	\$20,380	\$17,990	\$17,550

#### Insurance - Japan

We translate Aflac Japan's annualized premiums in force into dollars at the respective end-of-period exchange rates. Changes in annualized premiums in force are translated at weighted-average exchange rates. The following table presents the changes in annualized premiums in force for Aflac Japan for the years ended December 31.

	In Dollars			In Yen		
(In millions of dollars and billions of yen)	2010	2009	2008	2010	2009	2008
Annualized premiums in force, beginning of year	\$13,034	\$12,761	\$ 9,860	1,200	1,162	1,126
New sales, including conversions	1,554	1,310	1,115	136	122	115
Change in unprocessed new sales	(73)	(92)	(100)	(6)	(9)	(10)
Premiums lapsed and surrendered	(766)	(737)	(593)	(67)	(69)	(61)
Other	(80)	(64)	(72)	(7)	(6)	(8)
Foreign currency translation adjustment	1,739	(144)	2,551	Ô	O	0
Annualized premiums in force, end of year	\$15,408	\$13,034	\$12,761	1,256	1,200	1,162

For further information regarding Aflac Japan's financial results, sales and the Japanese economy, see the Aflac Japan subsection of MD&A in this report.

#### Insurance - U.S.

The following table presents the changes in annualized premiums in force for Aflac U.S. for the years ended December 31.

(In millions)	2010	2009	2008
Annualized premiums in force, beginning of year	\$ 4,956	\$ 4,789	\$ 4,510
New sales, including conversions	1,382	1,453	1,551
Premiums lapsed	(1,460)	(1,471)	(1,376)
Other	95	185	104
Annualized premiums in force, end of year	\$ 4,973	\$ 4,956	\$ 4,789

For further information regarding Aflac's U.S. financial results and sales, see the Aflac U.S. section of MD&A in this report.

#### Insurance Products – Japan

Aflac Japan's insurance products are designed to help consumers pay for medical and nonmedical costs that are not reimbursed under Japan's national health insurance system. Changes in Japan's economy and an aging population have put increasing pressure on Japan's national health care system. As a result, more costs are being shifted to Japanese consumers, who in turn have become increasingly interested in insurance products that help them manage those costs. Aflac Japan has responded to this consumer need by enhancing existing products and developing new products.

Aflac Japan's product portfolio has expanded beyond traditional health-related products to include more life products. Some of the life products that we offer in Japan provide death benefits and cash surrender values. These products are available as stand-alone policies and riders. Some plans, such as our WAYS product, have features that allow policyholders to convert a portion of their life insurance to medical, nursing care, or fixed annuity benefits at a predetermined age. In 2009, we introduced a new child endowment product, which offers a death benefit until the child reaches age 18. It also pays a lump-sum benefit at the time of the child's entry into high school, as well as an educational annuity for each of the four years during his or her college education. We linked the marketing of our child endowment product to a new government subsidy that was first paid in June 2010 to families with children age 15 and younger. We believe that traditional life insurance products, like our child endowment plan, provide further opportunities for us to sell our third sector cancer and medical products.

Aflac Japan's stand-alone medical product, EVER, offers a basic level of hospitalization coverage with an affordable premium. Since its initial introduction in 2002, we have expanded our suite of EVER product offerings that appeal to specific types of Japanese consumers. In August 2009, we introduced a new generation of our popular EVER product, the most notable changes being an enhanced surgical benefit and gender-specific premium rates. We believe that there is an attractive market for this type of medical product in Japan. In June 2010, we introduced a revision to Gentle EVER, our non-standard medical product. This new product offers more benefits than the original non-standard medical product that we began offering in 2007, and we believe it will continue to meet the needs of certain consumers who cannot qualify for our base EVER plan. We continue to believe that the entire medical category will remain an important part of our product portfolio in Japan.

The cancer insurance plans we offer in Japan provide a lump-sum benefit upon initial diagnosis of internal cancer and a fixed daily benefit for hospitalization and outpatient services related to cancer as well as surgical, convalescent and terminal care benefits. Our Cancer Forte product offers additional benefits, including payment of outpatient benefits for 60 days (compared with 30 days for previous plans), payment of an annuity from the second year through the fifth year after initial diagnosis of cancer, and "Premier Support," where Aflac arranges for a third party to provide policyholders with counseling and doctor referral services upon their cancer diagnosis. For consumers who had the earlier cancer insurance product, we introduced a special bridge policy in 2008 that allows existing policyholders to upgrade their coverage to that of Cancer Forte.

In June 2010, we introduced a product called Corsage, which is a female-specific rider to our cancer insurance product. In Japan, young women are more likely to suffer from cancer than young men. Corsage provides surgery benefits that address the high cost of treating female-specific cancers. As the number one provider of cancer insurance in Japan, we believe this new product will further strengthen our brand, and most importantly, provide valuable benefits to consumers who are looking for solutions to cancer-related costs.

We also offer traditional fixed-income annuities and care policies. For additional information on Aflac Japan's products and composition of sales, see the Aflac Japan subsection of MD&A in this report.

#### Insurance Products - U.S.

We design our U.S. insurance products to provide supplemental coverage for people who already have major medical or primary insurance coverage. Most of our U.S. policies are individually underwritten and marketed through independent agents. Additionally, we started to market and administer group insurance products in 2009.

Our individually issued policies are portable and pay regardless of other insurance. Benefits are paid in cash directly to policyholders; therefore, they have the opportunity to use this cash to help with expenses of their choosing. Our individually issued health insurance plans are guaranteed-renewable for the lifetime of the policyholder (to age 70 for short-term disability policies). We cannot cancel guaranteed-renewable coverage, but we can increase premium rates on existing policies on a uniform, nondiscriminatory basis by class of policy in response to adverse experience. Any premium rate increases are subject to state regulatory approval. We have had minimal rate increase activity in the last five years.

Our group insurance policies are underwritten on a group basis and often have some element of guaranteed issue. This coverage is generally not portable, which means the insurance coverage may terminate upon separation from employment or affiliation with the entity holding the group contract.

- Aflac U.S. offers short-term disability benefits on both an individual and group basis. Short-term disability policies provide disability benefits with a variety of elimination and benefit period options. The longest such benefit period offered is two years.
- Aflac U.S. offers term and whole-life coverage sold through payroll deduction at the worksite on both an individual and group basis and various term and whole-life individual policies on a direct basis.
- Aflac U.S. offers hospital indemnity coverage on both an individual and group basis. Our hospital indemnity products provide fixed daily benefits for hospitalization due to accident or sickness. Indemnity benefits for inpatient and outpatient surgeries, as well as various other diagnostic expenses, are also available. Our sickness indemnity plan provides a fixed daily benefit for hospitalization due to sickness and fixed amounts for physician services for accident or sickness. This plan is offered on an individually underwritten basis.
- Aflac U.S. offers fixed-benefit dental coverage on both an individual and group basis. These policies provide various levels of benefits for dental procedures, including checkups and cleanings. Plan features include fixed benefits without deductibles, network restrictions, or annual rate reviews.
- Aflac U.S. also offers Vision Now<sup>SM</sup>, an individually issued policy which provides benefits for serious eye health conditions and loss of sight. Vision Now includes coverage for corrective eye materials and exam benefits.
- Aflac U.S. offers accident coverage on both an individual and group basis. These policies are designed to protect against losses resulting from accidents. The accident portion of the policy includes lump-sum benefits for accidental death, dismemberment and specific injuries as well as fixed benefits for hospital confinement. In addition, other benefits such as short-term disability are available as riders.
- Aflac U.S. offers cancer coverage on an individually underwritten basis. Our U.S. cancer plans are designed to provide insurance benefits for medical and nonmedical costs that are not covered by major medical insurance. Benefits include a first-occurrence benefit that pays an initial amount when internal cancer is first diagnosed; a fixed amount for each day an insured is hospitalized for cancer treatment; fixed amounts for radiation, chemotherapy and surgery; and a wellness benefit applicable toward certain diagnostic tests. Our Maximum Difference® individually issued cancer plan incorporates coverage for medical advances in cancer prevention, diagnosis, treatment and the many new ways cancer patients may now receive their care. Maximum Difference allows customization of coverage to fit varying needs and budgets.
- Aflac U.S. offers critical illness/critical care policies on both an individual and group basis. Aflac U.S. offers critical illness plans, which pay lump-sum benefits for critical illnesses such as heart attack, stroke, or even cancer, on both a group and individual basis. These are available with lump sum amounts ranging between \$5,000 and \$100,000. Aflac U.S. also offers a critical care (formerly called specified health event) policy that pays a combination of lump-sum benefits and ongoing treatment benefits for critical illnesses (except cancer).
- Aflac U.S. also offers individually issued hospital intensive care plans, which pay benefits for intensive care unit treatment in a hospital.

For additional information on Aflac's U.S. products and composition of sales, see the Aflac U.S. subsection of MD&A in this report.

#### **Distribution – Japan**

The traditional channels through which we have sold our products are independent corporate agencies, individual agencies and affiliated corporate agencies. The independent corporate agencies and individual agencies that sell our products give us better access to workers at a vast number of small businesses in Japan. Agents' activities are primarily focused on insurance sales, with customer service support provided by the Aflac Contact Center. Independent corporate agencies and individual agencies contributed 51% of new annualized premium sales in 2010 and 55% in both 2009 and 2008. Affiliated corporate agencies are formed when companies establish subsidiary businesses to sell our insurance products to their employees, suppliers and customers. These agencies help us reach employees at large worksites. Affiliated corporate agencies contributed 31% of new annualized

premium sales in 2010, compared with 35% in 2009 and 36% in 2008. During 2010, we recruited approximately 4,800 new sales agencies. As of December 31, 2010, Aflac Japan was represented by more than 19,600 sales agencies, with more than 115,400 licensed sales associates employed by those agencies at such date. We believe that new agencies will continue to be attracted to Aflac Japan's high commissions, superior products, customer service and strong brand image.

We have sold our products to employees of banks since our entry into Japan in 1974. However, December 2007 marked the first time it was permissible for banks to sell our type of insurance products to their customers. By the end of 2010, we had agreements with 364 banks, approximately 90% of the total number of banks in Japan, to sell our products. We have significantly more banks selling our third sector insurance products than any of our competitors. We believe our long-standing and strong relationships within the Japanese banking sector, along with our strategic preparations, have proven to be an advantage as this channel opened up for our products. Banks contributed 15% of Aflac Japan new annualized premium sales in 2010, compared with 6% in 2009 and 3% in 2008.

We continue to reach consumers through our strategic marketing alliance with Dai-ichi Life Insurance Company (Dai-ichi Life). We believe our alliance has been one of the most successful partnerships in the insurance industry since it was first launched in 2001. Dai-ichi Life contributed 3% of Aflac Japan new annualized premium sales in 2010, compared with 4% in 2009 and 7% in 2008.

For additional information on Aflac Japan's distribution, see the Aflac Japan subsection of MD&A in this report.

#### Distribution - U.S.

Our U.S. sales force comprises sales associates and brokers who are independent contractors licensed to sell accident and health insurance. Many are also licensed to sell life insurance. Sales associates and brokers are paid commissions based on first-year and renewal premiums from their sales of insurance products. In addition to receiving commissions on personal production, district, regional and state sales coordinators may also receive override commissions and incentive bonuses. Administrative personnel in Georgia, New York, Nebraska, and South Carolina handle policyholder service functions, including issuance of policies, premium collection, payment notices and claims.

We concentrate on marketing our insurance products at the worksite. This method offers policies to individuals through employment, trade and other associations. Historically, our policies have been individually underwritten with premiums generally paid by the employee. Additionally, Aflac's individual policies are portable, meaning that individuals may retain their full insurance coverage upon separation from employment or such affiliation, generally at the same premium. We collect a major portion of premiums on such sales through payroll deduction or other forms of centralized billing. With our brokerage sales expansion and the purchase of CAIC, now branded as Aflac Group Insurance, in 2009, we are now able to offer group voluntary insurance products desired by many large employers. These products are sold on a group basis and often have some element of guaranteed issue. This coverage is generally not portable, which means the insurance coverage may terminate upon separation from employment or affiliation with the entity holding the group contract. Worksite marketing enables sales associates and brokers to reach a greater number of prospective policyholders and lowers distribution costs, compared with individually marketed business.

During the past several years, we have enhanced and increased the size of our traditional distribution system. We recruited more than 22,100 new sales associates in 2010, resulting in more than 72,500 licensed sales associates at December 31, 2010. To enhance our recruiting results, we have amended the bonus structure for our state and regional coordinators from one that was based entirely on sales results to a structure that incorporates a people development component. We have also initiated a national recruiting contest that incentivizes producer recruitment. In addition, we provide a recruiting workshop that focuses on improving coordinator productivity by emphasizing candidate sourcing, interviewing, and contract acceptance. However, increasing our sales force means more than just recruiting people. We also focus on growing the number of average weekly producers, which measures high-quality, consistent, capable producers who make solid, consistent contributions to sales.

New sales associates participate in our New Associate Training Cycle, a training program that combines classroom instruction and online learning through *Aflac University*® with field training. The New Associate Training

Cycle also includes LEASE training (Larger Earnings by Acquiring Smaller Employers), which helps new sales associates jumpstart their sales careers with an easily transferable guide for approaching smaller businesses.

In addition to training sales associates, we extend our training initiatives to both new and veteran sales force management. Sales associates who exhibit leadership potential are invited to participate in our national Coordinator in Training (CIT) program. The CIT program concentrates on developing potential leaders' skills so they have a better chance to succeed as a district sales coordinator, the first level of Aflac's sales force management. For district, regional, and state sales coordinators (listed in order from first level to highest level of sales management), we have refined and expanded the use of leadership development programs. We believe our efforts to increase the size and capability of our field force will translate into a higher proportion of successful producing sales associates in the future.

In addition to our established training programs, we conduct an annual Aflac National Training Day, which is available to all levels of our field force. Objectives of this training day have recently included topics such as:

(1) conveying to our sales force how a weak economy enhances the need for our products and training them on how to better sell in the current economic environment, (2) providing training and support for new product initiatives and (3) developing associates' skills in achieving enrollment conditions necessary to succeed in economic environments with lagging consumer confidence.

In 2009, we introduced Success Trax, which is a tool that benefits all levels of our sales force. At the sales associate level, this technology helps streamline information about their contacts, presentations, sales, referrals, and enrollments. At the sales coordinator level, it allows sales management to track the activities, progress, strengths, and weaknesses of those who report to them so they may proactively coach agents on their team and address any emerging issues or need for improvement.

Our Aflac for Brokers<sup>SM</sup> initiative was implemented in 2009. Insurance brokers have been a historically underleveraged sales channel for Aflac, and we are developing relationships that will complement our traditional distribution system. We have assembled a management team experienced in broker sales, and we are supporting this initiative with streamlined products, targeted broker-specific advertising campaigns, customized enrollment technology, and competitive compensation. Additionally, a new level of management was introduced in 2009 to deliver this initiative. More than 100 broker development coordinators have been hired to be single points of contact for brokers across the country. Broker development coordinators are responsible for building relationships with new brokers as well as strengthening relationships with our current brokers. These coordinators are assisted by a team of certified case managers whose role is to coordinate and manage the account enrollments for brokers. Aflac Group Insurance equips us with a platform for offering voluntary group insurance products for distribution by insurance brokers at the worksite. Expanding our product portfolio with group products also greatly enhances the sales opportunities for our traditional sales force of individual associates.

For additional information on Aflac's U.S. distribution, see the Aflac U.S. subsection of MD&A in this report.

#### Competition - Japan

In 1974, Aflac was granted an operating license to sell life insurance in Japan, making Aflac the second non-Japanese life insurance company to gain direct access to the Japanese insurance market. Through 1981, we faced limited competition for cancer insurance policy sales. However, Japan has experienced two periods of deregulation since we entered the market. The first came in the early 1980s, when nine mid-sized insurers, including domestic and foreign companies, were allowed to sell cancer insurance products for the first time. In 2001, all life and non-life insurers were allowed to sell stand-alone cancer and medical insurance products as well as other stand-alone health insurance products. As a result, the number of insurance companies offering stand-alone cancer and medical insurance has more than doubled since the market was deregulated in 2001. However, based on our growth of annualized premiums in force and agencies, we do not believe that our market-leading position has been significantly impacted by increased competition. Furthermore, we believe the continued development and maintenance of operating efficiencies will allow us to offer affordable products that appeal to consumers. Aflac is the largest insurer in Japan in terms of individual policies in force. As of December 31, 2010, we exceeded 20 million individual policies in force in Japan.

Aflac has had substantial success selling cancer policies in Japan, with more than 14 million cancer policies in force as of December 31, 2010. Aflac continued to be the number one seller of cancer insurance policies in Japan throughout 2010. We believe we will remain a leading provider of cancer insurance coverage in Japan, principally due to our experience in the market, low-cost operations, unique marketing system (see Distribution – Japan above) and product expertise.

We have also experienced substantial success selling medical insurance in Japan. While other companies have recognized the opportunities that we have seen in the medical insurance market and offered new products, we believe our products stand out for their value to consumers. Aflac Japan continued to be the number one seller of stand-alone medical insurance in the life insurance industry in terms of policy sales in 2010.

In addition to third sector products, Aflac Japan is showing steady progress in sales of life insurance products, such as our child endowment product and WAYS which are described in the Products section of this Form 10-K. The market for ordinary life products is highly competitive. Our current market share of ordinary life sales is relatively small; however, we will continue to pursue the development and marketing of specialty products that meet specific needs within the general life insurance market.

#### Competition - U.S.

We compete against several insurers on a national basis plus other insurers regionally. We believe our policies and premium rates, as well as the commissions paid to our sales associates, are competitive with those offered by other companies providing similar types of insurance. However, we believe our U.S. business is distinct from our competitors because of our product focus, distribution system, and brand awareness. For many of the other companies that sell voluntary supplemental insurance, it represents a secondary business. For us, it is our primary business. We also believe that our growing distribution system of independent sales associates and brokers expands our business opportunities, while our advertising campaigns have increased our name awareness and understanding by consumers and businesses of the value our products provide.

Private insurers and voluntary and cooperative plans, such as Blue Cross and Blue Shield, provide major medical insurance for hospitalization and medical expenses. Much of this insurance is sold on a group basis. The federal and state governments also pay substantial costs of medical treatment through various programs. Such major medical insurance generally covers a substantial amount of the medical expenses incurred by an insured as a result of accident and disability, cancer or other major illnesses. Aflac's policies are designed to provide coverage that supplements major medical insurance and may also be used to defray nonmedical expenses. Thus, we do not compete directly with major medical insurers. However, the scope of major medical coverage offered by other insurers does represent a potential limitation on the market for our products. Accordingly, expansion of coverage by other insurers or governmental programs could adversely affect our business opportunities. Conversely, any reduction of coverage, or increased deductibles and copayments, by other insurers or governmental programs could favorably affect our business opportunities.

#### **Investments and Investment Results**

Net investment income was \$3.0 billion in 2010, \$2.8 billion in 2009 and \$2.6 billion in 2008. In each of these three years, net investment income benefited from the strengthening of the yen/dollar exchange rate. The growth rate however has been negatively impacted by the low level of investment yields for new money in both Japan and the United States. In particular, Japan's life insurance industry has contended with low investment yields for a number of years.

#### Investments - Japan

The following table presents the composition of total investments by sector, at amortized cost, and cash for Aflac Japan (\$78.4 billion in 2010 and \$65.3 billion in 2009) as of December 31.

#### **Composition of Portfolio by Sector**

	2010	2009
Debt and perpetual securities, at amortized cost:		
Banks/financial institutions <sup>(1)</sup>	34.9%	37.9%
Government and agencies	21.6	18.3
Municipalities	.8	.6
Public utilities	12.8	12.3
Collateralized debt obligations	.1	.5
Sovereign and supranational	7.7	8.1
Mortgage- and asset-backed securities	1.9	1.6
Other corporate <sup>(2)</sup>	18.9	19.7
Total debt and perpetual securities	98.7	99.0
Equity securities and other	.2	.1
Cash and cash equivalents	1.1	.9
Total investments and cash	100.0%	100.0%

<sup>(1)</sup> Includes 9.3% and 10.8% of perpetual securities at December 31, 2010 and 2009, respectively.

Our highest sector concentration is in banks and financial institutions. Our investment discipline begins with a top-down approach. We first approve each country we invest in, and within those countries, we primarily invest in financial institutions that are strategically crucial to each country's economy. The banks and financial institutions sector is a highly regulated industry and plays a strategic role in the global economy. While this is our largest sector concentration, we achieve some degree of diversification through a geographically diverse universe of credit exposures. See Note 3 of the Notes to the Consolidated Financial Statements and the Market Risks of Financial Instruments – Credit Risk subsection of MD&A for more information regarding the sector concentrations of our investments.

Yen-denominated debt and perpetual securities accounted for 91% of Aflac Japan's total debt and perpetual securities at December 31, 2010, compared with 94% at December 31, 2009, at amortized cost.

Funds available for investment include cash flows from operations, investment income, and funds generated from bond swaps, maturities and redemptions. Aflac Japan purchased debt security investments at aggregate acquisition cost of approximately 790.4 billion yen in 2010 (approximately \$9.1 billion), 955.6 billion yen in 2009 (approximately \$10.1 billion), and 689.0 billion yen in 2008 (approximately \$6.8 billion). During the three-year period ended December 31, 2010, there were no purchases of perpetual securities, and equity security purchases were immaterial. The following table presents the composition of debt security purchases by sector, as a percentage of acquisition cost, for the years ended December 31.

#### **Composition of Purchases by Sector**

	2010	2009	2008
Debt security purchases, at cost:			
Banks/financial institutions	8.5%	4.6%	25.5%
Government and agencies	55.1	49.3	13.8
Municipalities	2.5	3.3	.0
Public utilities	11.4	14.4	23.5
Collateralized debt obligations	.0	.0	4.7
Sovereign and supranational	5.8	11.2	.0
Mortgage- and asset-backed securities	2.3	1.9	6.1
Other corporate	14.4	15.3	26.4
Total	100.0%	100.0%	100.0%

<sup>(2)</sup> Includes .4% of perpetual securities at December 31, 2010 and 2009.

The change in allocation of purchases from year to year is based on diversification objectives, relative value and availability of investment opportunities. In 2009, a significant portion of the increased percentage of purchases of securities in the government and agencies sector was due to a bond-swap program that we executed to generate investment gains to take advantage of tax loss carryforwards.

The distributions by credit rating of Aflac Japan's purchases of debt securities for the years ended December 31, based on acquisition cost, were as follows:

#### Composition of Purchases by Credit Rating

	2010	2009	2008
AAA	.8%	7.9%	9.1%
AA	68.9	62.9	41.1
A	18.5	28.5	41.9
BBB	11.8	.7	7.9
Total	100.0%	100.0%	100.0%

Our purchases of securities are determined through an evaluation of attractive relative value that securities present while still meeting our investment policy guidelines for liquidity, safety and quality.

The distributions of debt and perpetual securities owned by Aflac Japan, by credit rating, as of December 31 were as follows:

#### Composition of Portfolio by Credit Rating

	2010	2010		09
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
AAA	3.1%	3.4%	3.2%	3.3%
AA	38.3	39.4	37.2	38.5
Α	34.6	35.2	38.9	38.9
BBB	17.6	17.4	14.1	13.7
BB or lower	6.4	4.6	6.6	5.6
Total	100.0%	100.0%	100.0%	100.0%

#### Investments - U.S.

The following table presents the composition of total investments by sector, at amortized cost, and cash for Aflac U.S. (\$9.1 billion in 2010 and \$8.4 billion in 2009) as of December 31.

#### Composition of Portfolio by Sector

	2010	2009
Debt and perpetual securities, at amortized cost:		
Banks/financial institutions <sup>(1)</sup>	23.6%	26.0%
Government and agencies	.2	2.0
Municipalities	8.3	4.9
Public utilities	16.0	12.5
Collateralized debt obligations	.0	2.4
Sovereign and supranational	2.0	2.0
Mortgage- and asset-backed securities	3.8	3.0
Other corporate	40.4	32.6
Total debt and perpetual securities	94.3	85.4
Cash and cash equivalents	5.7	14.6
Total investments and cash	100.0%	100.0%

<sup>(1)</sup> Includes 2.6% and 2.8% of perpetual securities at December 31, 2010 and 2009, respectively.

See Note 3 of the Notes to the Consolidated Financial Statements and the Market Risks of Financial Instruments – Credit Risk subsection of MD&A for more information regarding the sector concentrations of our investments.

Funds available for investment include cash flows from operations, investment income, and funds generated from bond swaps, maturities and redemptions. Aflac U.S. purchased debt security investments at an aggregate acquisition cost of approximately \$1.9 billion in 2010, \$1.0 billion in 2009 and \$1.1 billion in 2008. We purchased no perpetual or equity securities during the three-year period ended December 31, 2010. The following table presents the composition of debt security purchases by sector, as a percentage of acquisition cost, for the years ended December 31.

#### **Composition of Purchases by Sector**

	2010	2009	2008
Debt security purchases, at cost:			
Banks/financial institutions	4.2%	12.5%	15.6%
Municipalities	19.0	33.0	.0
Public utilities	21.6	10.1	23.9
Collateralized debt obligations	.0	.0	18.7
Sovereign and supranational	.6	.7	.0
Mortgage- and asset-backed securities	.0	3.0	13.3
Other corporate	54.6	40.7	28.5
Total	100.0%	100.0%	100.0%

The change in allocation of purchases from year to year is based on diversification objectives, relative value and availability of investment opportunities.

The distributions by credit rating of Aflac's U.S. purchases of debt securities for the years ended December 31, based on acquisition cost, were as follows:

#### **Composition of Purchases by Credit Rating**

	2010	2009	2008
AAA	1.6%	4.9%	14.4%
AA	21.5	17.8	6.9
A	53.6	61.4	42.4
BBB	23.3	15.9	36.3
Total	100.0%	100.0%	100.0%

Our purchases of securities are determined through an evaluation of attractive relative value that securities present while still meeting our investment policy guidelines for liquidity, safety and quality.

The distributions of debt and perpetual securities owned by Aflac U.S., by credit rating, as of December 31 were as follows:

#### Composition of Portfolio by Credit Rating

	2010		20	09
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
AAA	5.2%	5.0%	4.2%	4.2%
AA	12.6	12.8	11.3	12.0
Α	47.4	48.0	45.8	47.6
BBB	30.5	30.1	29.1	29.0
BB or lower	4.3	4.1	9.6	7.2
Total	100.0%	100.0%	100.0%	100.0%

For additional information on the composition of our investment portfolios and investment results, see the Analysis of Financial Condition section in MD&A and Notes 3 and 5 of the Notes to the Consolidated Financial Statements in this report.

#### Regulation - Japan

The financial and business affairs of Aflac Japan are subject to examination by Japan's Financial Services Agency (FSA). Aflac Japan files annual reports and financial statements for the Japanese insurance operations based on a March 31 fiscal year end, prepared in accordance with Japanese regulatory accounting practices prescribed or permitted by the FSA. Japanese regulatory basis earnings are determined using accounting principles that differ materially from U.S. GAAP. Under Japanese regulatory accounting practices, policy acquisition costs are charged off immediately; deferred income tax liabilities are recognized on a different basis; policy benefit and claim reserving methods and assumptions are different; the carrying value of securities transferred to held-to-maturity is different; policyholder protection corporation obligations are not accrued; premium income is recognized on a cash basis; and different consolidation criteria apply to variable interest entities. Reconciliations of the net assets of the Japan branch on a U.S. GAAP basis to net assets determined on a Japanese regulatory accounting basis as of December 31 were as follows:

(In millions)	2010	2009
Aflac Japan net assets on GAAP basis	\$ 8,852	\$ 6,728
Elimination of deferred policy acquisition cost asset	(6,964)	(5,846)
Adjustment to income tax liabilities	3,602	2,649
Adjustment to policy liabilities	(4,265)	(2,786)
Adjustment of unrealized gains and other adjustments to	( ,,	(=,: ==)
carrying value of debt securities	1,886	1.571
Elimination of policyholder protection corporation liability	108	128
Reduction in premiums receivable	(97)	(90)
Difference in consolidation criteria for variable interest entities	`41´	0
Other, net	(815)	(438)
Aflac Japan net assets on Japanese regulatory accounting basis	\$ 2,348	\$ 1,916

The FSA maintains a solvency standard, which is used by Japanese regulators to monitor the financial strength of insurance companies. As of December 31, 2010, Aflac Japan's solvency margin ratio was 897.5%, which significantly exceeds regulatory minimums. The FSA will apply a revised method of calculating the solvency margin ratio for life insurance companies as of fiscal year-end 2011 (March 31, 2012) and requires the disclosure of the ratio as reference information for fiscal year-end 2010 (March 31, 2011). The FSA has stated that the revision would generally reduce life insurance companies' solvency margin ratios to approximately half the level of those reported under the current calculation method. We do not expect our relative position within the industry to materially change.

A portion of Aflac Japan's annual earnings, as determined on a Japanese regulatory accounting basis, may be repatriated each year to Aflac U.S. These repatriated profits represent a portion of Aflac Japan's after-tax earnings reported to the FSA on a March 31 fiscal year basis. We may elect not to repatriate profits to Aflac U.S. or to repatriate a reduced amount to strengthen Aflac Japan's solvency margin. In addition, the FSA may not allow profit repatriations to Aflac U.S. if the transfers would cause Aflac Japan to lack sufficient financial strength for the protection of Japanese policyholders. In the near term, we do not expect these requirements to adversely affect the funds available for profit repatriations, nor do we expect these requirements to adversely affect the funds available for payments of allocated expenses to Aflac U.S. and management fees to the Parent Company.

The Japanese insurance industry has a policyholder protection corporation that provides funds for the policyholders of insolvent insurers. For additional information regarding the policyholder protection fund, see the Policyholder Protection Corporation subsection of MD&A and Note 2 of the Notes to the Consolidated Financial Statements in this report.

As a branch of our principal insurance subsidiary, Aflac Japan is also subject to regulation and supervision in the United States (see Regulation – U.S.). For additional information regarding Aflac Japan's operations and regulations, see the Aflac Japan subsection of MD&A and Notes 2 and 12 of the Notes to the Consolidated Financial Statements in this report.

#### Regulation - U.S.

The Parent Company and its insurance subsidiaries, Aflac (a Nebraska-domiciled insurance company), American Family Life Assurance Company of New York (Aflac New York, a New York-domiciled insurance company) and CAIC (a South Carolina-domiciled insurance company) are subject to state regulations in the United States as an insurance holding company system. Such regulations generally provide that transactions between companies within the holding company system must be fair and equitable. In addition, transfers of assets among such affiliated companies, certain dividend payments from insurance subsidiaries, and material transactions between companies within the system, including management fees, loans and advances are subject to prior notice to, or approval by, state regulatory authorities. These laws generally require, among other things, the insurance holding company and each insurance company directly owned by the holding company to register with the insurance departments of their respective domiciliary states and to furnish annually financial and other information about the operations of companies within the holding company system.

Like all U.S. insurance companies, Aflac is subject to regulation and supervision in the jurisdictions in which it does business. In general, the insurance laws of the various jurisdictions establish supervisory agencies with broad administrative powers relating to, among other things:

- · granting and revoking licenses to transact business
- · regulating trade and claims practices
- licensing of insurance agents and brokers
- · approval of policy forms and premium rates
- standards of solvency and maintenance of specified policy benefit reserves and minimum loss ratio requirements
- · capital requirements
- · limitations on dividends to shareholders
- · the nature of and limitations on investments
- · deposits of securities for the benefit of policyholders
- filing of financial statements prepared in accordance with statutory insurance accounting practices prescribed or permitted by regulatory authorities
- periodic examinations of the market conduct, financial, and other affairs of insurance companies

The insurance laws of Nebraska that govern Aflac's activities provide that the acquisition or change of "control" of a domestic insurer or of any person that controls a domestic insurer cannot be consummated without the prior approval of the Nebraska Department of Insurance. A person seeking to acquire control, directly or indirectly, of a

domestic insurance company or of any person controlling a domestic insurance company (in the case of Aflac, the Parent Company) must generally file with the Nebraska Department of Insurance an application for change of control containing certain information required by statute and published regulations and provide a copy to Aflac. In Nebraska, control is generally presumed to exist if any person, directly or indirectly, acquires 10% or more of an insurance company or of any other person or entity controlling the insurance company. The 10% presumption is not conclusive and control may be found to exist at less than 10%. Similar laws apply in New York and South Carolina, the domiciliary jurisdictions of the Parent Company's other insurance subsidiaries, Aflac New York and CAIC.

Additionally, the National Association of Insurance Commissioners (NAIC) continually reviews regulatory matters and recommends changes and revisions for adoption by state legislators and insurance departments.

The NAIC uses a risk-based capital formula relating to insurance risk, business risk, asset risk and interest rate risk to facilitate identification by insurance regulators of inadequately capitalized insurance companies based upon the types and mix of risk inherent in the insurer's operations. The formulas for determining the amount of risk-based capital specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk. Regulatory compliance is determined by a ratio of a company's regulatory total adjusted capital to its authorized control level risk-based capital as defined by the NAIC. Companies below specific trigger points or ratios are classified within certain levels, each of which requires specified corrective action.

The levels are company action, regulatory action, authorized control, and mandatory control. Aflac's NAIC risk-based capital ratio remains high and reflects a very strong capital and surplus position. As of December 31, 2010, based on year-end statutory accounting results, Aflac's company action level RBC ratio was 555%.

New federal legislation and administrative policies in several areas, including health care reform legislation, financial services reform legislation, securities regulation, pension regulation, privacy, tort reform legislation and taxation, can significantly and adversely affect insurance companies. Various forms of federal oversight and regulation of insurance have been passed by Congress and signed into law by the President. For example, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010, federal health care reform legislation, gives the U.S. federal government direct regulatory authority over the business of health insurance. The reform includes major changes to the U.S. health care insurance marketplace. Among other changes, the reform legislation includes an individual medical insurance coverage mandate, provides for penalties on certain employers for failing to provide adequate coverage, creates health insurance exchanges, and addresses coverage and exclusions as well as medical loss ratios. The legislation also includes changes in government reimbursements and tax credits for individuals and employers and alters federal and state regulation of health insurers. These changes will be phased in over the next several years and are directed toward major medical health insurance coverage, which Aflac does not offer. Accordingly, our products are not subject to or covered under the major provisions of the new legislation as enacted.

In July 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act, commonly known as the Dodd-Frank Act, which, among other things, created a Financial Stability and Oversight Council. The Council may designate by a two-thirds vote whether certain insurance companies and insurance holding companies pose a grave threat to the financial stability of the United States, in which case such nonbank financial companies would become subject to prudential regulation by the Federal Reserve Board of Governors (including capital requirements, leverage limits, liquidity requirements and examinations). The Board may limit such company's ability to enter into merger transactions, restrict its ability to offer financial products, require it to terminate one or more activities, or impose conditions on the manner in which it conducts activities. The Dodd-Frank Act also established a Federal Insurance Office under the U.S. Treasury Department to monitor all aspects of the insurance industry and of lines of business other than certain health insurance, certain long-term care insurance and crop insurance. The director of the Federal Insurance Office will have the ability to recommend that an insurance company or an insurance holding company be subject to heightened prudential standards. The Dodd-Frank Act requires extensive rule-making and other future regulatory action, which in some cases will take a period of years to implement.

For further information concerning Aflac U.S. operations, regulation, change of control and dividend restrictions, see the Aflac U.S. subsection of MD&A and Notes 2 and 12 of the Notes to the Consolidated Financial Statements in this report.

#### **Employees**

As of December 31, 2010, Aflac Japan had 4,016 employees and Aflac U.S. had 3,903 employees. We consider our employee relations to be excellent.

#### **Other Operations**

Our other operations include the Parent Company and a printing subsidiary. These operations had 292 employees as of December 31, 2010. We consider our relations with these employees to be excellent. For additional information on our other operations, see the Other Operations subsection of MD&A.

#### **Executive Officers of the Registrant**

NAME	PRINCIPAL OCCUPATION(1)	AGE
Daniel P. Amos	Chairman, Aflac Incorporated and Aflac; Chief Executive Officer, Aflac Incorporated and Aflac; President, Aflac, until January 2007	59
Paul S. Amos II	President, Aflac, since January 2007; Chief Operating Officer, U.S. Operations, Aflac, since February 2006; Executive Vice President, U.S. Operations, Aflac, until January 2007	35
Yuji Arai	Senior Vice President, Principal Financial Officer, Aflac Japan	48
Koji Ariyoshi	First Senior Vice President, Director of Marketing and Sales, Aflac Japan, since January 2010; Senior Vice President, Deputy Director of Marketing and Sales, until January 2010; Executive Director, AXA Life Insurance Company Ltd., until October 2008	57
Susan R. Blanck	Executive Vice President, Corporate Actuary, Aflac, since January 2011; First Senior Vice President, Aflac Japan, since June 2008; Senior Vice President, Corporate Actuary, Aflac, from January 2006 to January 2011; Senior Vice President, Deputy Corporate Actuary, Aflac, until January 2006	44
Kriss Cloninger III	President, Aflac Incorporated; Chief Financial Officer, Aflac Incorporated and Aflac; Treasurer, Aflac Incorporated; Executive Vice President, Aflac	63
Martin A. Durant III	Executive Vice President, Deputy Chief Financial Officer, Aflac Incorporated, since June 2008; Senior Vice President, Corporate Finance, Aflac Incorporated, from July 2006 to June 2008; Senior Vice President, Treasurer and Chief Financial Officer, Carmike Cinemas, Inc., until March 2006	62
Thomas R. Giddens	Senior Vice President, Director of Sales, Aflac, since November 2010; Senior Vice President, Co-Director of U.S. Sales, Aflac, from May 2010 until November 2010; Southeast Territory Director, Aflac, until May 2010	56
June Howard	Senior Vice President, Financial Services, Aflac Incorporated and Aflac, since March 2010; Chief Accounting Officer, Aflac Incorporated and Aflac, since November 2010; Treasurer, Aflac, since February 2011; Vice President, Financial Services, Aflac, from June 2009 until March 2010; Head of IFRS and U.S. GAAP for ING's U.S. operations until June 2009	44
Jun Isonaka	Senior Vice President, Chief Administrative Officer, Aflac Japan, since January 2010; Senior Vice President, Deputy Chief Administrative Officer, Aflac Japan, since January 2009; Senior Vice President, Sales, Aflac Japan, from January 2007 until January 2009; Vice President, Contact Center, Aflac Japan, from January 2006 until January 2007; Vice President, Territory Director, Northeast Territory, Aflac Japan, until January 2006	53
Kenneth S. Janke Jr.	Executive Vice President, Deputy Chief Financial Officer, Aflac Incorporated, since October 2010; Senior Vice President, Investor Relations, Aflac Incorporated, until October 2010	52

NAME	PRINCIPAL OCCUPATION(1)	AGE
W. Jeremy Jeffery	Senior Vice President, Chief Investment Officer, Aflac, since January 2007; Senior Vice President, Deputy Chief Investment Officer, Aflac, until January 2007	60
Charles D. Lake II	Chairman, Aflac Japan, since July 2008; Vice Chairman, Aflac Japan, until July 2008	49
Joey M. Loudermilk	Executive Vice President, General Counsel and Corporate Secretary, Aflac Incorporated and Aflac; Director, Legal and Governmental Relations, Aflac	57
Ralph A. Rogers Jr.	Senior Vice President, Financial Services, Aflac Incorporated and Aflac; Treasurer, Aflac, until February 2011; Chief Accounting Officer, Aflac Incorporated and Aflac, until November 2010	62
Audrey B. Tillman	Executive Vice President, Corporate Services, Aflac Incorporated, since January 2008; Senior Vice President, Corporate Services, Aflac Incorporated, from October 2006 until January 2008; Senior Vice President, Director of Human Resources, Aflac Incorporated, until October 2006	46
Tohru Tonoike	President, Chief Operating Officer, Aflac Japan, since July 2007; Deputy President, Aflac Japan, from February 2007 until July 2007; President and Representative Director, The Dai-ichi Kangyo Asset Management Co., Ltd., until February 2007	60
Teresa L. White	Executive Vice President, Chief Administrative Officer, Aflac, since March 2008; Senior Vice President, Deputy Chief Administrative Officer, Aflac, from March 2007 until March 2008; Senior Vice President, Sales Support and Administration, Aflac, until March 2007	44
Robin Y. Wilkey	Senior Vice President, Investor Relations, Aflac Incorporated, since October 2010; Vice President, Investor Relations, Aflac Incorporated, until October 2010	52
Hiroshi Yamauchi	First Senior Vice President, Planning, Government Affairs & Research, Customer Services Promotion, Legal, Risk Management, and Compliance Promotion, Aflac Japan, since January 2011; First Senior Vice President, Planning, Government Affairs & Research, Legal, Risk Management, and Compliance Promotion, Aflac Japan, until January 2011; First Senior Vice President, Chief Administrative Officer, Aflac Japan, until January 2010	59

<sup>(1)</sup> Unless specifically noted, the respective executive officer has held the occupation(s) set forth in the table for at least the last five years. Each executive officer is appointed annually by the board of directors and serves until his or her successor is chosen and qualified, or until his or her death, resignation or removal.

#### ITEM 1A. RISK FACTORS

We face a wide range of risks, and our continued success depends on our ability to identify, prioritize and appropriately manage our enterprise risk exposures. Readers should carefully consider each of the following risks and all of the other information set forth in this Form 10-K. These risks and other factors may affect forward-looking statements, including those in this document or made by the Company elsewhere, such as in earnings release webcasts, investor conference presentations or press releases. The risks and uncertainties described herein may not be the only ones facing the Company. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also adversely affect our business. If any of the following risks and uncertainties develop into actual events, there could be a material impact on the Company.

## Difficult conditions in global capital markets and the economy could have a material adverse effect on our investments, capital position, revenue, profitability, and liquidity and harm our business.

Our results of operations are materially affected by conditions in the global capital markets and the economy generally, in the United States, Japan and elsewhere. Financial markets in the United States, Europe and Asia experienced extreme disruption during the latter part of 2008 and much of 2009. Concerns over the availability and cost of credit, the U.S. mortgage market, a declining real estate market in the United States, energy costs and geopolitical issues, among other factors, contributed to increased volatility and diminished expectations for the economy and the markets. These factors, combined with volatile commodity prices, declining business and consumer confidence, increased unemployment, and the impact of the economy on businesses, in particular, precipitated an economic slowdown and fears of a sustained recession.

The volatility and heightened perception of risk that plagued fixed income markets during this period have diminished somewhat, and liquidity is greatly improved in many sectors of the market. However, beginning in early 2010, risk of sovereign defaults or restructurings, combined with decreased valuations and liquidity for certain entities in the European banking sector, have negatively impacted securities issued by these entities. These developments may have an adverse effect on our capital position, in part because we hold in our investment portfolio a significant amount of fixed maturity and perpetual securities, including a large portion issued by banks and financial institutions. Our revenues may decline in such circumstances and our profit margins may erode.

We need liquidity to pay our operating expenses, dividends on our common stock, interest on our debt and liabilities. For a further description of our liquidity needs, including maturing indebtedness, see Item 7 of this Form 10-K – Management's Discussion and Analysis of Financial Condition and Results of Operations – Capital Resources and Liquidity. In the event our current resources do not meet our needs, we may need to seek additional financing. The availability of additional financing will depend on a variety of factors such as market conditions, the general availability of credit to the financial services industry and our credit ratings, as well as the possibility that lenders or debt investors may develop a negative perception of us if we incur large investment losses or if the level of our business activity decreases due to a market downturn or there are further adverse economic trends in the United States or Japan. Similarly, our access to funds may be impaired if regulatory authorities or rating agencies take negative actions against us.

Factors such as consumer spending, business investment, government spending, the volatility and strength of the capital markets, and inflation all affect the business and economic environment and, indirectly, the amount and profitability of our business. In an economic downturn characterized by higher unemployment, lower family income, lower corporate earnings, lower business investment and lower consumer spending, the demand for financial and insurance products could be adversely affected. This adverse effect could be particularly significant for companies such as ours that distribute supplemental, discretionary insurance products primarily through the worksite in the event that economic conditions result in a decrease in the number of new hires and total employees. Adverse changes in the economy could potentially lead our customers to be less inclined to purchase supplemental insurance coverage or to decide to cancel or modify existing insurance coverage, which could adversely affect our premium revenue, results of operations and financial condition. We are unable to predict the likely duration and severity of the current disruptions in financial markets and adverse economic conditions in the United States, Japan and other countries, which may have an adverse effect on us, in part because we are dependent upon customer behavior and spending. In addition, adverse conditions in the financial sector could result in lower sales through our bank distribution channel, as account executives refocus their discussions with customers toward the bank's core business and away from supplemental insurance products in times of economic stress.

### The effect that governmental actions for the purpose of stabilizing the financial markets will have on such markets generally, or on us specifically, is difficult to determine at this time.

In response to the financial crisis affecting the banking system and financial markets and concern about financial institutions' viability, numerous regulatory and governmental actions have been taken or proposed. Within the United States, the Federal Reserve has taken action through reduced federal funds rates and the expansion of acceptable collateral for its loans to provide additional liquidity. The European Central Bank has provided liquidity to its members in much the same way. Numerous financial institutions have received capital both in the form of emergency loans and direct Treasury equity investments. In addition, in February 2009, the U.S. Congress passed a \$787 billion economic stimulus plan. The U.S. Federal Reserve has also engaged in several rounds of quantitative easing in the form of direct purchases of Treasury notes and bonds. The most recent was announced in November 2010 and is expected to continue through the second quarter of 2011. Within the United Kingdom and Eurozone, similar actions including interest rate cuts and capital injections into financial institutions have been undertaken, including certain institutions that are obligors of the perpetual securities in our investment portfolio.

There can be no assurance as to the effect that any such governmental actions will have on the financial markets generally or on our competitive position, business and financial condition.

### Defaults, downgrades, widening credit spreads or other events impairing the value of the fixed maturity securities and perpetual securities in our investment portfolio may reduce our earnings.

We are subject to the risk that the issuers, guarantors, or counterparties of fixed maturity securities and perpetual securities we own may default on principal, interest and other payments they owe us. We are also subject to the risk that the underlying collateral within loan-backed securities, including collateralized debt obligations (CDOs) and mortgage-backed securities, may default on principal and interest payments, causing an adverse change in cash flows from our investment portfolio. The credit rating agencies have been reviewing and modifying their rating criteria for perpetual securities. As a result, many of these securities have been downgraded and may experience further downgrades. We are not currently required to recognize losses on these securities as long as our intent remains not to sell them prior to their anticipated recovery in fair value. If we determine to reposition or realign portions of our investment portfolio so as not to hold certain securities in an unrealized loss position to recovery, we will incur a charge against net income for the unrealized loss in the period that the decision was made not to hold the security to recovery.

In addition to our credit exposure to various obligors and counterparties, we are also exposed to credit spreads, primarily relating to market price and cash flow variability associated with changes in credit spreads. A widening of credit spreads will increase the net unrealized loss position of our fixed maturity investment portfolio and if issuer credit spreads increase significantly or for an extended period of time, it would likely result in higher other-than-temporary impairment charges. Credit spread tightening will reduce net investment income associated with new purchases of fixed maturity securities. In addition, market volatility has made it difficult to value certain of our securities, such as our perpetual securities and our investments in CDOs and variable interest entities, as trading of such securities has become less frequent. As such, our valuations of such securities may include assumptions or estimates that may have significant period-to-period changes, which could have a material adverse effect on our results of operations and financial condition. Ongoing challenges include continued weakness in the U.S. real estate market and increased mortgage delinquencies, investor anxiety over the U.S. and global economy, including sovereign issuers, and rating agency downgrades of various structured products and financial issuers.

For more information regarding credit risk, see the Market Risks of Financial Instruments – Credit Risk subsection of MD&A in this Form 10-K.

#### The impairment of other financial institutions' creditworthiness could adversely affect us.

We have exposure to and routinely execute transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks and other institutions. Additionally, our highest concentration in our investment portfolio is in banks and financial institutions. Many of these transactions expose us to credit risk in the event of default of the obligor or the counterparty. In addition, with respect to secured transactions, our credit risk may be exacerbated when the collateral held by us cannot be liquidated at prices sufficient to recover the full amount

of the loan. Any losses or impairments to the carrying value of these assets may materially and adversely impact our business and results of operations. We have agreements with various financial institutions for the distribution of our insurance products. For example, at December 31, 2010, we had agreements with 364 banks to market Aflac's products in Japan. In addition, in 2010, Dai-ichi Life sold approximately 97,000 of our cancer policies under a strategic alliance that we have with Dai-ichi. Any material adverse effect on these or other financial institutions could also have an adverse effect on our sales.

#### We are subject to certain risks as a result of our investments in perpetual securities.

We maintain investments in perpetual securities, which have no stated maturity. As of December 31, 2010, we held \$7.8 billion of perpetual securities, which represented 9.1% of our total debt and perpetual securities, at amortized cost. Our holdings of perpetual securities are in the following geographic areas: Europe, excluding the United Kingdom (71%); the United Kingdom (10%); Japan (14%); and others (5%).

Perpetual securities have characteristics of both debt and equity investments. The securities have stated interest coupons that were fixed at their time of issuance and subsequently change to a floating, short-term rate of interest of 125 to more than 300 basis points above a pre-determined market index, generally by the 25th year after issuance. While we generally believe that this interest step-up has the effect of creating an economic maturity date of the perpetual securities, no assurances can be given that the issuers of these securities will repay the principal at the time any interest step-up becomes effective.

Perpetual securities typically provide that the issuer is able to defer payment of interest on the securities for up to five years. The Upper Tier II securities that we own have cumulative deferrable payment provisions. However, the Tier I securities that we own do not have similar provisions. No assurance can be given that the issuers of these securities will not defer making interest payments.

There is also a risk that the accounting for these perpetual securities could change in a manner that would have an adverse impact on the reporting for these securities. At the date of filing this Form 10-K, the SEC does not object to the use of a debt impairment model for impairment recognition of these securities as long as there is no significant deterioration in the credit condition of the perpetual securities. The debt impairment model allows the holder to consider whether or not interest and principal payments will be received in accordance with contractual terms and the holder's intent and ability to hold the perpetual security until there is a recovery in value. The equity impairment model, by contrast, looks at the length of time a security's market value has been below its cost basis and the percentage decline to determine whether an impairment should be recorded, without consideration to the holder's intent and ability to hold the security until recovery in value. If the Financial Accounting Standards Board (FASB) should decide that the appropriate model for determining impairments is the equity model, we would be required to recognize some portion of the unrealized losses now reported directly through equity as a charge against net income. Although this change would not affect total shareholders' equity as the unrealized loss is already recorded in shareholders' equity, it would reduce net income in the period the change occurred and in future periods. Statutory accounting principles account for these securities using the debt model. Additionally, these securities are carried at amortized cost for statutory reporting purposes, with the exception of any securities that are assigned the lowest NAIC rating (i.e. NAIC 6) or are determined to be impaired, i.e. the issuer will not be able to pay interest and principal as contractually due. Should the statutory accounting requirements change regarding the method of recognizing impairments or the values at which the securities should be carried in the financial statements, it could adversely affect our statutory capital, depending upon the changes adopted.

The valuation of our investments and derivatives includes methodologies, estimations and assumptions which are subject to differing interpretations and could result in changes to investment valuations that may adversely affect our results of operations or financial condition.

The vast majority of our financial instruments are subject to the fair value classification provisions under GAAP, which specifies a hierarchy of valuation techniques based on observable or unobservable inputs to valuations, and relates to our investment securities classified as securities available for sale in our investment portfolio, which comprised \$55.9 billion (63%) of our total cash and invested assets at December 31, 2010. In accordance with GAAP, we have categorized these securities into a three-level hierarchy, based on the priority of the inputs to the respective valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets

for identical assets or liabilities (Level 1). It gives the next priority to quoted prices in markets that are not active or inputs that are observable either directly or indirectly, including quoted prices for similar assets or liabilities and other inputs that can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities (Level 2). The lowest priority represents unobservable inputs supported by little or no market activity and that reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability (Level 3). An asset or liability's classification within the fair value hierarchy is based on the lowest level of significant input to its valuation.

At December 31, 2010, approximately 30%, 69% and 1% of our total available-for-sale securities represented Level 1, Level 2 and Level 3 securities, respectively. Securities that are less liquid are more difficult to value and trade. During periods of market disruption, including periods of significantly rising or high interest rates, rapidly widening credit spreads or illiquidity, it may be difficult to value certain of the securities in our investment portfolio, if trading becomes less frequent and/or market data becomes less observable. There may be certain asset classes that were in active markets with significant observable data that become illiquid due to the current financial environment. In such cases, more securities may fall to Level 3 and thus require more subjectivity and management judgment. In addition, prices provided by independent pricing services and independent broker quotes can vary widely even for the same security.

As such, valuations may include inputs and assumptions that are less observable or require greater estimation as well as valuation methods which are more sophisticated, thereby resulting in values which may be greater or less than the value at which the investments may be ultimately sold. Further, rapidly changing and unprecedented credit and equity market conditions could materially impact the valuation of securities as reported within our consolidated financial statements and the period-to-period changes in value could vary significantly. Decreases in value may have a material adverse effect on our results of operations or financial condition.

For further discussion on investment and derivative valuations, see Notes 1, 3, 4, and 5 of the Notes to the Consolidated Financial Statements in this Form 10-K.

### The determination of the amount of impairments taken on our investments is subjective and could materially impact our results of operations or financial position.

The determination of the amount of impairments is based upon our periodic evaluation and assessment of known and inherent risks associated with the respective securities. Such evaluations and assessments are revised as conditions change and new information becomes available. Management updates its evaluations regularly and reflects impairments in its income statement as such evaluations are revised. There can, however, be no assurance that our management has accurately assessed the level of impairments reflected in our financial statements. Furthermore, additional impairments may need to be taken in the future. Historical trends may not be indicative of future impairments.

An investment in a fixed maturity or a perpetual security is impaired if its fair value falls below its book value. We regularly review our entire investment portfolio for declines in value. If we believe that a decline in the value of a particular investment is temporary, no impairment is taken. However, for our fixed maturity and perpetual securities reported in the available-for-sale portfolio, we report the investments at fair value in the statement of financial condition and record the decline or appreciation as an unrealized loss or gain in accumulated other comprehensive income. Management's assessment of a decline in value includes current judgment as to the financial position and future prospects of the entity that issued the investment security. In the course of our credit review process, we may determine that it is unlikely that we will recover our investment in an issuer due to factors specific to an individual issuer, as opposed to general changes in global credit spreads. In this event, we consider such a decline in the investment's fair value, to the extent below the investment's cost or amortized cost, to be an other-than-temporary impairment of the investment and write the investment down to its fair value and record a realized loss in our consolidated statements of earnings. The determination of whether an impairment is other than temporary is subjective and involves the consideration of various factors and circumstances, which includes but is not limited to the following:

- · issuer financial condition, including profitability and cash flows
- · credit status of the issuer

- · the issuer's specific and general competitive environment
- · published reports
- general economic environment
- · regulatory, legislative and political environment
- · the severity of the decline in fair value
- the length of time the fair value is below cost
- · other factors as may become available from time to time

Another factor we consider in determining whether a decline in value is other than temporary is an evaluation of our intent and/or need to sell the investment prior to its anticipated recovery in fair value. We perform ongoing analyses of our liquidity needs, which include cash flow testing of our policy liabilities, debt maturities, projected dividend payments and other cash flow and liquidity needs. Our cash flows from operations have been substantial over the last three years, growing from \$5.0 billion in 2008 to \$6.2 billion in 2009 and to \$7.0 billion in 2010.

#### Lack of availability of acceptable yen-denominated investments could adversely affect our profits.

We attempt to match the duration of our assets with the duration of our liabilities. At December 31, 2010, the average duration of Aflac Japan's policy liabilities was approximately 14 years and the average duration of its yen-denominated debt and perpetual securities was approximately 12 years. The duration of the perpetual securities is based upon their economic maturity dates. Since the securities have no fixed maturity date, there is no assurance that the securities will be repaid on the dates assumed. When the principal of our debt securities or perpetual securities is repaid, there is a risk that the proceeds will be reinvested at a yield below that of the interest required for the accretion of policy liabilities. Our net investment income has been negatively affected by the low level of investment yields in Japan in the last three years.

## The concentration of our investment portfolios in any particular sector of the economy may have an adverse effect on our financial position or results of operations.

The concentration of our investment portfolios in any particular industry, group of related industries or geographic sector could have an adverse effect on our investment portfolios and, consequently, on our results of operations and financial position. Events or developments that have a negative impact on any particular industry, group of related industries or geographic sector may have a greater adverse effect on the investment portfolios to the extent that the portfolios are concentrated rather than diversified. At December 31, 2010, approximately 34% of our total portfolio of debt and perpetual securities was in the bank and financial institution sector.

#### Our concentration of business in Japan poses risks to our operations.

Our operations in Japan, including realized gains and losses on the Japan investment portfolio, accounted for 75%, 73% and 72% of our total revenues for 2010, 2009 and 2008, respectively. The Japanese operations accounted for 86% of our total assets at December 31, 2010, compared with 85% at December 31, 2009. The Bank of Japan's January 2011 *Monthly Report of Recent Economic and Financial Developments* stated that Japan's economy still shows signs of moderate recovery, however the recovery pace has slowed; that the employment and income situation has been depressed, but seems to be easing; that exports have been weak, but are expected to increase moderately; and that private consumption is expected to pick up. The report projected that Japan's economy is expected to gradually return to a moderate recovery path. A potential deterioration in Japan's economic recovery could have an adverse effect on our results of operations and financial condition.

#### We operate in an industry that is subject to ongoing changes.

We operate in a competitive environment and in an industry that is subject to ongoing changes from market pressures brought about by customer demands, legislative reform, marketing practices and changes to health care and health insurance delivery. These factors require us to anticipate market trends and make changes to differentiate our products and services from those of our competitors. We also face the potential of competition from existing or new companies in the United States and Japan that have not historically been active in the supplemental health insurance industry. Failure to anticipate market trends and/or to differentiate our products and services can affect our ability to retain or grow profitable lines of business.

We are exposed to significant financial and capital markets risk which may adversely affect our results of operations, financial condition and liquidity, and our net investment income can vary from period to period.

We are exposed to significant financial and capital markets risk, including changes in foreign currency, interest rates, real estate markets, market volatility, the performance of the economy in general, the performance of the specific obligors included in our investment portfolio and other factors outside our control.

#### Foreign Currency Risk

Due to the size of Aflac Japan, where our functional currency is the Japanese yen, fluctuations in the yen/dollar exchange rate can have a significant effect on our reported financial position and results of operations. Aflac Japan's premiums and most of its investment income are received in yen. Claims and expenses are paid in yen, and we primarily purchase yen-denominated assets to support yen-denominated policy liabilities. These and other yen-denominated financial statement items are, however, translated into dollars for financial reporting purposes. Accordingly, fluctuations in the yen/dollar exchange rate can have a significant effect on our reported financial position and results of operations. In periods when the yen weakens, translating yen into dollars causes fewer dollars to be reported. When the yen strengthens, translating yen into dollars causes more dollars to be reported. Any unrealized foreign currency translation adjustments are reported in accumulated other comprehensive income. As a result, yen weakening has the effect of suppressing current year results in relation to the prior year, while yen strengthening has the effect of magnifying current year results in relation to the prior year. In addition, the weakening of the yen relative to the dollar will generally adversely affect the value of our yen-denominated investments in dollar terms. Foreign currency translation also impacts the computation of our risk-based capital ratio because Aflac Japan is consolidated in our U.S. statutory filings due to its status as a branch. Our required capital, as determined by the application of risk factors to our assets and liabilities, is proportionately more sensitive to changes in the exchange rate than our total adjusted capital. As a result, when the yen strengthens relative to the dollar, our risk-based capital ratio is suppressed. We engage in certain foreign currency hedging activities for the purpose of hedging the yen exposure to our net investment in our branch operations in Japan. These hedging activities are limited in scope and we cannot provide assurance that these activities will be effective or that counterparties to these activities will perform their obligations.

Additionally, we are exposed to economic currency risk when yen cash flows are converted into dollars, resulting in an increase or decrease in our earnings when exchange gains or losses are realized. This primarily occurs when we repatriate funds from Aflac Japan to Aflac U.S., which is generally done on an annual basis. The exchange rates prevailing at the time of repatriation may differ from the exchange rates prevailing at the time of repatriation may differ from the exchange rates prevailing at the time of repatriation.

#### Interest Rate Risk

We have substantial investment portfolios that support our policy liabilities. Low levels of interest rates on investments, such as those experienced in Japan and the United States during recent years, have reduced the level of investment income earned by the Company. Slower investment income growth will occur if a low-interest-rate environment persists. While we generally seek to maintain a diversified portfolio of fixed-income investments that reflects the cash flow and duration characteristics of the liabilities it supports, we may not be able to fully mitigate the interest rate risk of our assets relative to our liabilities. Our exposure to interest rate risk relates primarily to the ability to invest future cash flows to support the interest rate assumption made at the time our products were priced and the related reserving assumptions were established. A rise in interest rates would improve our ability to earn higher rates of return on funds that we reinvest. Conversely, a decline in interest rates would impair our ability to earn the returns assumed in the pricing and the reserving for our products at the time they were sold and issued.

We also have an exposure to interest rates related to the value of the substantial investment portfolios that support our policy liabilities. A rise in interest rates would increase the net unrealized loss position of our debt and perpetual securities. Conversely, a decline in interest rates would decrease the net unrealized loss position of our debt and perpetual securities. While we generally invest our assets to match the duration and cash flow characteristics of our policy liabilities, and therefore would not expect to realize most of these gains or losses, our risk is that unforeseen events or economic conditions, such as changes in interest rates resulting from governmental monetary policies, domestic and international economic and political conditions, and other factors beyond our

control, reduce the effectiveness of this strategy and either cause us to dispose of some or all of these investments prior to their maturity, or cause the issuers of these securities to default, both of which would result in our having to recognize such gains or losses.

Significant, continued volatility, the strengthening or weakening of the yen against the dollar, changes in interest rates, changes in credit spreads and defaults, market liquidity and declines in equity prices, individually or in tandem, could have a material adverse effect on our consolidated results of operations, financial condition or cash flows through realized losses, impairments, and changes in unrealized positions.

For more information regarding foreign currency and interest rate risk, see the Currency Risk and Interest Rate Risk subsections within the Market Risks of Financial Instruments section in this Form 10-K.

### If future policy benefits, claims or expenses exceed those anticipated in establishing premiums and reserves, our financial results would be adversely affected.

We establish and carry, as a liability, reserves based on estimates of how much will be required to pay for future benefits and claims. We calculate these reserves using various assumptions and estimates, including premiums we will receive over the assumed life of the policy; the timing, frequency and severity of the events covered by the insurance policy; and the investment returns on the assets we purchase with a portion of our net cash flow from operations. These assumptions and estimates are inherently uncertain. Accordingly, we cannot determine with precision the ultimate amounts that we will pay for, or the timing of payment of, actual benefits and claims or whether the assets supporting the policy liabilities will grow to the level we assume prior to payment of benefits or claims. If our actual experience is different from our assumptions or estimates, our reserves may prove inadequate. As a result, we would incur a charge to earnings in the period in which we determine such a shortfall exists, which could have a material adverse effect on our business, results of operations and financial condition.

### As a holding company, the Parent Company depends on the ability of its subsidiaries to transfer funds to it to meet its debt service and other obligations and to pay dividends on its common stock.

The Parent Company is a holding company and has no direct operations or significant assets other than the stock of its subsidiaries. Because we conduct our operations through our operating subsidiaries, we depend on those entities for dividends and other payments to generate the funds necessary to meet our debt service and other obligations and to pay dividends on our common stock. Aflac is domiciled in Nebraska and is subject to insurance regulations that impose certain limitations and restrictions on payments of dividends, management fees, loans and advances by Aflac to the Parent Company. The Nebraska insurance statutes require prior approval for dividend distributions that exceed the greater of the net income from operations, which excludes net realized investment gains, for the previous year determined under statutory accounting principles, or 10% of statutory capital and surplus as of the previous year-end. In addition, the Nebraska insurance department must approve service arrangements and other transactions within the affiliated group of companies. In addition, the FSA may not allow profit repatriations or other transfers from Aflac Japan if they would cause Aflac Japan to lack sufficient financial strength for the protection of policyholders.

The ability of Aflac to pay dividends or make other payments to the Parent Company could also be constrained by our dependence on financial strength ratings from independent rating agencies. Our ratings from these agencies depend to a large extent on Aflac's capitalization level. Any inability of Aflac to pay dividends or make other payments to the Parent Company could have a material adverse effect on our financial condition and results of operations. There is no assurance that the earnings from, or other available assets of, our operating subsidiaries will be sufficient to make distributions to us to enable us to operate.

#### Extensive regulation and changes in legislation can impact profitability and growth.

Aflac's insurance subsidiaries are subject to complex laws and regulations that are administered and enforced by a number of governmental authorities, including state insurance regulators, the SEC, the NAIC, the FSA and Ministry of Finance (MOF) in Japan, the U.S. Department of Justice, state attorneys general, and the Internal Revenue Service, each of which exercises a degree of interpretive latitude. Consequently, we are subject to the risk that compliance with any particular regulator's or enforcement authority's interpretation of a legal or regulatory issue

may not result in compliance with another regulator's or enforcement authority's interpretation of the same issue, particularly when compliance is judged in hindsight. There is also a risk that any particular regulator's or enforcement authority's interpretation of a legal or regulatory issue may change over time to our detriment. In addition, changes in the overall legal or regulatory environment may, even absent any particular regulator's or enforcement authority's interpretation of an issue changing, cause us to change our views regarding the actions we need to take from a legal or regulatory risk management perspective, thus necessitating changes to our practices that may, in some cases, limit our ability to grow or otherwise negatively impact the profitability of our business.

The primary purpose of insurance company regulatory supervision is the protection of insurance policyholders, rather than investors. The extent of regulation varies, but generally is governed by state statutes in the United States and by the FSA and the MOF in Japan. These systems of supervision and regulation cover, among other things:

- · standards of establishing and setting premium rates and the approval thereof
- · standards of minimum capital requirements and solvency margins, including risk-based capital measures
- restrictions on, limitations on and required approval of certain transactions between our insurance subsidiaries and their affiliates, including management fee arrangements
- restrictions on the nature, quality and concentration of investments
- restrictions on the types of terms and conditions that we can include in the insurance policies offered by our primary insurance operations
- limitations on the amount of dividends that insurance subsidiaries can pay or foreign profits that can be repatriated
- the existence and licensing status of a company under circumstances where it is not writing new or renewal business
- · certain required methods of accounting
- · reserves for unearned premiums, losses and other purposes
- assignment of residual market business and potential assessments for the provision of funds necessary for the settlement of covered claims under certain policies provided by impaired, insolvent or failed insurance companies
- · administrative practices requirements
- · imposition of fines and other sanctions

State insurance regulators and the NAIC regularly re-examine existing laws and regulations applicable to insurance companies and their products. Changes in these laws and regulations, or in interpretations thereof, could have a material adverse effect on our financial condition and results of operations.

New federal legislation and administrative policies in several areas, including health care reform legislation, financial services reform legislation, securities regulation, pension regulation, privacy, tort reform legislation and taxation, can significantly and adversely affect insurance companies. Various forms of federal oversight and regulation of insurance have been passed by Congress and signed into law by the President. For example, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010, federal health care reform legislation, gives the U.S. federal government direct regulatory authority over the business of health insurance. The reform includes major changes to the U.S. health care insurance marketplace. Among other changes, the reform legislation includes an individual medical insurance coverage mandate, provides for penalties on certain employers for failing to provide adequate coverage, creates health insurance exchanges, and addresses coverage and exclusions as well as medical loss ratios. The legislation also includes changes in government reimbursements and tax credits for individuals and employers and alters federal and state regulation of health insurers. These changes will be phased in over the next several years and are directed toward major medical health insurance coverage, which Aflac does not offer. Accordingly, our products are not subject to or covered under the major provisions of the new legislation as enacted. However, indirect consequences of the legislation and yet-to-be implemented regulations could potentially have an impact on our financial condition and results of operations.

In July 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act, commonly known as the Dodd-Frank Act, which, among other things, created a Financial Stability and Oversight Council. The Council may designate by a two-thirds vote whether certain insurance companies and insurance

holding companies pose a grave threat to the financial stability of the United States, in which case such nonbank financial companies would become subject to prudential regulation by the Board of Governors of the U.S. Federal Reserve, including capital requirements, leverage limits, liquidity requirements and examinations. The Board may limit such company's ability to enter into merger transactions, restrict its ability to offer financial products, require it to terminate one or more activities, or impose conditions on the manner in which it conducts activities. The Dodd-Frank Act also established a Federal Insurance Office under the U.S. Treasury Department to monitor all aspects of the insurance industry and of lines of business other than certain health insurance, certain long-term care insurance and crop insurance. The director of the Federal Insurance Office will have the ability to recommend that an insurance company or an insurance holding company be subject to heightened prudential standards. The Dodd-Frank Act requires extensive rule-making and other future regulatory action, which in some cases will take a period of years to implement.

At the current time, it is not possible to predict with any degree of certainty whether any other proposed legislation or regulatory changes will be adopted or what impact, if any, these new laws, or any future regulation, will have on our U.S. business, financial condition, or results of operations.

Compliance with applicable laws and regulations is time consuming and personnel-intensive, and changes in these laws and regulations may materially increase our direct and indirect compliance and other expenses of doing business, thus having a material adverse effect on our financial condition and results of operations.

### Sales of our products and services are dependent on our ability to attract, retain and support a network of qualified sales associates.

Our sales could be adversely affected if our sales networks deteriorate or if we do not adequately provide support, training and education for our existing network. Competition exists for sales associates with demonstrated ability. We compete with other insurers and financial institutions primarily on the basis of our products, compensation, support services and financial rating. An inability to attract and retain qualified sales associates could have a material adverse effect on sales and our results of operations and financial condition. Our sales associates are independent contractors and may sell products of our competitors. If our competitors offer products that are more attractive than ours, or pay higher commissions than we do, these sales associates may concentrate their efforts on selling our competitors' products instead of ours.

# Any decrease in our financial strength or debt ratings may have an adverse effect on our competitive position.

Financial strength ratings are important factors in establishing the competitive position of insurance companies and generally have an effect on the business of insurance companies. On an ongoing basis, Nationally Recognized Statistical Rating Organizations (NRSROs) review the financial performance and condition of insurers and may downgrade or change the outlook on an insurer's ratings due to, for example, a change in an insurer's statutory capital; a change in a rating agency's determination of the amount of risk-adjusted capital required to maintain a particular rating; an increase in the perceived risk of an insurer's investment portfolio; a reduced confidence in management; or other considerations that may or may not be under the insurer's control.

In addition to financial strength ratings, various NRSROs also publish ratings on our debt. These ratings are indicators of a debt issuer's ability to meet the terms of debt obligations in a timely manner and are important factors in our ability to access liquidity in the debt markets. Downgrades in our credit ratings could have a material adverse effect on our financial condition and results of operations in many ways, including adversely limiting our access to capital markets and potentially increasing the cost of debt.

In view of the difficulties experienced recently by many financial institutions, including in the insurance industry, we believe it is possible that the NRSROs will heighten the level of scrutiny that they apply to such institutions, will increase the frequency and scope of their reviews, will request additional information from the companies that they rate, including additional information regarding the valuation of investment securities held, and may increase the capital and other requirements employed in their models for maintenance of certain rating levels.

A downgrade in any of these ratings could have a material adverse effect on agent recruiting and retention, sales, competitiveness and the marketability of our products which could negatively impact our liquidity, operating results and financial condition. Additionally, sales through the bank channel could be adversely affected as a result of their reliance and sensitivity to ratings levels.

We cannot predict what actions rating agencies may take, or what actions we may take in response to the actions of rating agencies, which could adversely affect our business. As with other companies in the financial services industry, our ratings could be downgraded at any time and without any notice by any NRSRO.

# The success of our business depends in part on effective information technology systems and on continuing to develop and implement improvements in technology; certain significant multiyear strategic information technology projects are currently in process.

Our business depends in large part on our technology systems for interacting with employers, policyholders and sales associates, and our business strategy involves providing customers with easy-to-use products to meet their needs. Some of our information technology systems and software are older, legacy-type systems that are less efficient and require an ongoing commitment of significant resources to maintain or upgrade to current standards (including adequate business continuity procedures). While we are in a continual state of upgrading and enhancing our business systems, changes are always challenging in a complex integrated environment. Our success is dependent in large part on maintaining or improving the effectiveness of existing systems and continuing to develop and enhance information systems that support our business processes in a cost-efficient manner.

### Changes in accounting standards issued by the Financial Accounting Standards Board (FASB) or other standard-setting bodies may adversely affect our financial statements.

Our financial statements are subject to the application of generally accepted accounting principles in both the United States and Japan, which are periodically revised and/or expanded. Accordingly, from time to time we are required to adopt new or revised accounting standards issued by recognized authoritative bodies, including the FASB. It is possible that future accounting standards we are required to adopt could change the current accounting treatment that we apply to our consolidated financial statements and that such changes could have a material adverse effect on our results of operations and financial condition.

The FASB and International Accounting Standards Board (IASB) have announced their commitment to achieving a single set of high-quality global accounting standards, and the SEC continues to encourage the convergence of U.S. GAAP and International Financial Reporting Standards (IFRS) in order to narrow the differences between the two sets of standards. In 2010, the SEC announced a Work Plan, the results of which will aid the Commission in its evaluation of the impact that the use of IFRS by U.S. companies would have on the U.S. securities market. Included in this Work Plan is consideration of IFRS, as it exists today and after the completion of various convergence projects currently underway between U.S. and international accounting standards-setters. In October 2010, the SEC issued its first progress report on the Work Plan, summarizing the objectives as well as the efforts and preliminary observations as of that time. In addition to considering the information obtained through execution of the Work Plan, the SEC will assess the progress on the FASB's and IASB's current convergence projects before deciding in 2011 on whether to incorporate IFRS into the U.S. financial reporting system, and if so, when and how. If the SEC determines in 2011 to incorporate IFRS into the U.S. financial reporting system, the first time that U.S. companies would report under such a system would be no earlier than 2015. For the insurance industry, key components of the convergence between U. S. GAAP and IFRS have yet to be clarified. The FASB and IASB are currently working on a joint insurance contracts project that will change the way insurance liabilities are determined and reported. The FASB has issued a discussion paper on the topic, and the IASB intends to issue a final standard in December 2011. We are monitoring these developments closely. The adoption of IFRS and/or the effects of accounting standards convergence could significantly alter the presentation of our financial position and results of operations in our financial statements.

See Note 1 of the Notes to the Consolidated Financial Statements in this Form 10-K for a discussion of recent changes in accounting standards that are pending adoption.

If we fail to comply with restrictions on patient privacy and information security, including taking steps to ensure that our business associates who obtain access to sensitive patient information maintain its confidentiality, our reputation and business operations could be materially adversely affected.

The collection, maintenance, use, disclosure and disposal of individually identifiable data by our businesses are regulated at the international, federal and state levels. These laws and rules are subject to change by legislation or administrative or judicial interpretation. Various state laws address the use and disclosure of individually identifiable health data to the extent they are more restrictive than those contained in the privacy and security provisions in the federal Gramm-Leach-Bliley Act of 1999 (GLBA) and in the Health Insurance Portability and Accountability Act of 1996 (HIPAA). HIPAA also requires that we impose privacy and security requirements on our business associates (as such term is defined in the HIPAA regulations).

Even though we provide for appropriate protections through our contracts with business associates, we still have limited control over their actions and practices. In addition, despite the security measures we have in place to ensure compliance with applicable laws and rules, our facilities and systems, and those of our third-party providers may be vulnerable to security breaches, acts of vandalism or theft, computer viruses, misplaced or lost data, programming and/or human errors or other similar events. Congress and many states are considering new privacy and security requirements that would apply to our business. Compliance with new privacy and security laws, requirements, and new regulations may result in cost increases due to necessary systems changes, new limitations or constraints on our business models, the development of new administrative processes, and the effects of potential noncompliance by our business associates. They also may impose further restrictions on our collection, disclosure and use of patient identifiable data that are housed in one or more of our administrative databases. Noncompliance with any privacy laws or any security breach involving the misappropriation, loss or other unauthorized disclosure of sensitive or confidential member information, whether by us or by one of our vendors, could have a material adverse effect on our business, reputation and results of operations, including: material fines and penalties; compensatory, special, punitive and statutory damages; consent orders regarding our privacy and security practices; adverse actions against our licenses to do business; and injunctive relief.

#### We face risks related to litigation.

We are a defendant in various lawsuits considered to be in the normal course of business. Members of our senior legal and financial management teams review litigation on a quarterly and annual basis. The final results of any litigation cannot be predicted with certainty. Although some of this litigation is pending in states where large punitive damages, bearing little relation to the actual damages sustained by plaintiffs, have been awarded in recent years, we believe the outcome of pending litigation will not have a material adverse effect on our financial position, results of operations, or cash flows. However, litigation could adversely affect us because of the costs of defending these cases, costs of settlement or judgments against us or because of changes in our operations that could result from litigation.

#### Managing key executive succession is critical to our success.

We would be adversely affected if we fail to adequately plan for succession of our senior management and other key executives. While we have succession plans and employment arrangements with certain key executives, these cannot guarantee that the services of these executives will be available to us, and our operations could be adversely affected if they are not.

#### Any event, including one external to our operations, could damage our reputation.

Because insurance products are intangible, we rely to a large extent on consumer trust in our business. The perception of financial weakness could create doubt regarding our ability to honor the commitments we have made to our policyholders. Maintaining our stature as a responsible corporate citizen, which helps support the strength of our unique brand, is critical to our reputation and the failure or perceived failure to do so could adversely affect us.

### We also face other risks that could adversely affect our business, results of operations or financial condition, which include:

- any requirement to restate financial results in the event of inappropriate application of accounting principles
- failure of our processes to prevent and detect unethical conduct of employees

- a significant failure of internal controls over financial reporting
- failure of our prevention and control systems related to employee compliance with internal policies and regulatory requirements
- · failure of corporate governance policies and procedures

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.

#### **ITEM 2. PROPERTIES**

In the United States, Aflac owns land and buildings that comprise two primary campuses located in Columbus, Georgia. These campuses include buildings that serve as our worldwide headquarters and house administrative support and information technology functions for our U.S. operations. Aflac also owns land and office buildings in Columbia, South Carolina, which house our CAIC subsidiary. Aflac leases additional administrative office space in Georgia, New York, and Nebraska.

In Tokyo, Japan, Aflac has two primary campuses. The first campus includes a building, owned by Aflac, for the customer call center, information technology departments, and training facility. It also includes a leased property, which houses our policy administration and customer service departments. The second campus comprises leased space, which serves as our Japan branch headquarters and houses administrative support functions for the Japan branch. Aflac also leases additional office space in Tokyo, along with regional offices located throughout the country.

#### ITEM 3. LEGAL PROCEEDINGS

We are a defendant in various lawsuits considered to be in the normal course of business. Members of our senior legal and financial management teams review litigation on a quarterly and annual basis. The final results of any litigation cannot be predicted with certainty. Although some of this litigation is pending in states where large punitive damages, bearing little relation to the actual damages sustained by plaintiffs, have been awarded in recent years, we believe the outcome of pending litigation will not have a material adverse effect on our financial position, results of operations, or cash flows.

#### ITEM 4. (REMOVED AND RESERVED)

#### **PART II**

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Market Information**

Aflac Incorporated's common stock is principally traded on the New York Stock Exchange under the symbol AFL. Our stock is also listed on the Tokyo Stock Exchange. The quarterly high and low market prices for the Company's common stock, as reported on the New York Stock Exchange for the two years ended December 31 were as follows:

#### **Quarterly Common Stock Prices**

2010	High	Low	
4th Quarter	\$58.31	\$50.89	
3rd Quarter	53.88	41.55	
2nd Quarter	56.56	39.91	
1st Quarter	55.20	45.78	
2009	High	Low	
4th Quarter	\$47.75	\$39.82	
3rd Quarter	44.07	28.17	
2nd Quarter	37.73	17.25	
1st Quarter	46.96	10.83	

#### **Holders**

As of February 17, 2011, there were 86,688 holders of record of the Company's common stock.

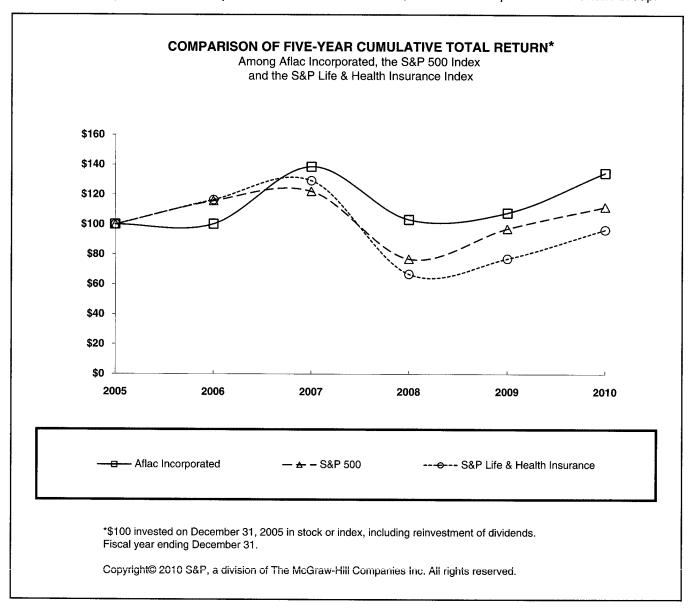
#### **Dividends**

	2010	2009		
	2010	2009		
4th Quarter	\$.30	\$.28		
3rd Quarter	.28	.28		
2nd Quarter	.28	.28		
1st Quarter	.28	.28		

In February 2011, the board of directors declared the first quarter 2011 cash dividend of \$.30 per share. The dividend is payable on March 1, 2011, to shareholders of record at the close of business on February 15, 2011. The declaration and payment of future dividends to holders of our common stock will be at the discretion of our board of directors and will depend upon many factors, including our financial condition, earnings, capital requirements of our operating subsidiaries, legal requirements, regulatory constraints and other factors as the board of directors deems relevant. There can be no assurance that we will declare and pay any additional or future dividends. For information concerning dividend restrictions, see Regulatory Restrictions in the Capital Resources and Liquidity section of the MD&A and Note 12 of the Notes to the Consolidated Financial Statements presented in this report.

#### **Stock Performance Graph**

The following graph compares the five-year performance of the Company's common stock to the Standard & Poor's 500 Index (S&P 500) and the Standard & Poor's Life and Health Insurance Index (S&P Life and Health). The Standard & Poor's Life and Health Insurance Index includes: Aflac Incorporated, Lincoln National Corporation, MetLife Inc., Principal Financial Group Inc., Prudential Financial Inc., Torchmark Corporation and Unum Group.



### Performance Graphic Index December 31,

	2005	2006	2007	2008	2009	2010
Aflac Incorporated	100.00	100.30	138.65	103.32	107.91	134.77
S&P 500	100.00	115.80	122.16	76.96	97.33	111.99
S&P Life & Health Insurance	100.00	116.51	129.33	66.84	77.25	96.76

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#### **Issuer Purchases of Equity Securities**

During the fourth quarter of 2010, we repurchased shares of Aflac common stock as follows:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
October 1 - October 31	52,450	\$55.85	50,000	32,320,254
November 1 - November 30	1,360,000	55.21	1,360,000	30,960,254
December 1 - December 31	592,804	56.29	590,000	30,370,254
Total	2,005,254(2)	\$55.55	2,000,000	30,370,254(1)

<sup>(1)</sup> The total remaining shares available for purchase at December 31, 2010, consisted of: (1) 370,254 shares related to a 30,000,000 share repurchase authorization by the board of directors announced in February 2006 and (2) 30,000,000 shares related to a 30,000,000 share repurchase authorization by the board announced in January 2008.

<sup>(2)</sup> During the fourth quarter of 2010, 5,254 shares were purchased in connection with income tax withholding obligations related to the vesting of restricted-share-based awards during the period.

#### ITEM 6. SELECTED FINANCIAL DATA

#### Aflac Incorporated and Subsidiaries Years Ended December 31,

(In millions, except for share and					
per-share amounts)	2010	2009	2008	2007	2006
Revenues:					
Premiums, principally supplemental					
health insurance	\$ 18,073	\$ 16,621	\$ 14,947	\$ 12,973	\$ 12,314
Net investment income	3,007	2,765	2,578	2,333	2,171
Realized investment gains (losses)	(422)	(1,212)	(1,007)	28	79
Other income	74	80	36	59	52
Total revenues	20,732	18,254	16,554	15,393	14,616
Benefits and expenses:					
Benefits and claims	12,106	· ·	10,499	9,285	9,016
Expenses	5,041	4,711	4,141	3,609	3,336
Total benefits and expenses	17,147	16,019	14,640	12,894	12,352
Pretax earnings	3,585	2,235	1,914	2,499	2,264
Income taxes	1,241	738	660	865	781
Net earnings	\$ 2,344	\$ 1,497	\$ 1,254	\$ 1,634	\$ 1,483
Share and Per-Share Amounts					
Net earnings (basic)	\$ 5.00	\$ 3.21	\$ 2.65	\$ 3.35	\$ 2.99
Net earnings (diluted)	4.95	3.19	2.62	3.31	2.95
Cash dividends paid	1.14	1.12	.96	.80	.55
Cash dividends declared	1.14	.84	1.24	.615	.735
Weighted-average common shares used for basic					
EPS (In thousands)	469,038	466,552	473,405	487,869	495,614
Weighted-average common shares used for diluted					
EPS (In thousands)	473,085	469,063	478,815	493,971	501,827
Supplemental Data					
Yen/dollar exchange rate at year-end (yen)	81.49	92.10	91.03	114.15	119.11
Weighted-average yen/dollar exchange rate (yen)	87.69	93.49	103.46	117.93	116.31

# Aflac Incorporated and Subsidiaries December 31,

(In millions)	2010	2009	2008	2007	2006
Assets:					
Investments and cash	\$ 88,230	\$73,192	\$68,550	\$57,056	\$51,972
Other	12,809	10,914	10,781	8,749	7,833
Total assets	\$101,039	\$84,106	\$79,331	\$65,805	\$59,805
Liabilities and shareholders' equity:	,				
Policy liabilities	\$ 82,456	\$69,245	\$66,219	\$50,676	\$45,440
Notes payable	3,038	2,599	1,721	1,465	1,426
Income taxes	1,969	1,653	1,201	2,531	2,462
Other liabilities	2,520	2,192	3,551	2,338	2,136
Shareholders' equity	11,056	8,417	6,639	8,795	8,341
Total liabilities and shareholders' equity	\$101,039	\$84,106	\$79,331	\$65,805	\$59,805

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FORWARD-LOOKING INFORMATION

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" to encourage companies to provide prospective information, so long as those informational statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those included in the forward-looking statements. We desire to take advantage of these provisions. This report contains cautionary statements identifying important factors that could cause actual results to differ materially from those projected herein, and in any other statements made by Company officials in communications with the financial community and contained in documents filed with the Securities and Exchange Commission (SEC). Forward-looking statements are not based on historical information and relate to future operations, strategies, financial results or other developments. Furthermore, forward-looking information is subject to numerous assumptions, risks and uncertainties. In particular, statements containing words such as "expect," "anticipate," "goal," "objective," "may," "should," "estimate," "intends," "projects," "will," "assumes," "potential," "target" or similar words as well as specific projections of future results, generally qualify as forward-looking. Aflac undertakes no obligation to update such forward-looking statements.

We caution readers that the following factors, in addition to other factors mentioned from time to time, could cause actual results to differ materially from those contemplated by the forward-looking statements:

- · difficult conditions in global capital markets and the economy
- governmental actions for the purpose of stabilizing the financial markets
- · defaults and downgrades in certain securities in our investment portfolio
- · impairment of financial institutions
- · credit and other risks associated with Aflac's investment in perpetual securities
- differing judgments applied to investment valuations
- subjective determinations of amount of impairments taken on our investments
- limited availability of acceptable yen-denominated investments
- concentration of our investments in any particular sector
- · concentration of business in Japan
- ongoing changes in our industry
- · exposure to significant financial and capital markets risk
- fluctuations in foreign currency exchange rates
- · significant changes in investment yield rates
- deviations in actual experience from pricing and reserving assumptions
- · subsidiaries' ability to pay dividends to Aflac Incorporated
- · changes in law or regulation by governmental authorities
- · ability to attract and retain qualified sales associates and employees
- · decreases in our financial strength or debt ratings
- ability to continue to develop and implement improvements in information technology systems
- changes in U.S. and/or Japanese accounting standards
- failure to comply with restrictions on patient privacy and information security
- · level and outcome of litigation
- · ability to effectively manage key executive succession
- catastrophic events
- · failure of internal controls or corporate governance policies and procedures

#### **MD&A OVERVIEW**

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to inform the reader about matters affecting the financial condition and results of operations of Aflac Incorporated and its subsidiaries for the three-year period ended December 31, 2010. As a result, the following discussion should be read in conjunction with the related consolidated financial statements and notes. This MD&A is divided into the following sections:

- · Our Business
- Performance Highlights
- Critical Accounting Estimates
- · Results of Operations, consolidated and by segment
- Analysis of Financial Condition, including discussion of market risks of financial instruments
- Capital Resources and Liquidity, including discussion of availability of capital and the sources and uses of cash

#### **OUR BUSINESS**

Aflac Incorporated (the Parent Company) and its subsidiaries (collectively, the Company) primarily sell supplemental health and life insurance in the United States and Japan. The Company's insurance business is marketed and administered through American Family Life Assurance Company of Columbus (Aflac), which operates in the United States (Aflac U.S.) and as a branch in Japan (Aflac Japan). Most of Aflac's policies are individually underwritten and marketed through independent agents. Aflac U.S. markets and administers group products through Continental American Insurance Company (CAIC). Our insurance operations in the United States and our branch in Japan service the two markets for our insurance business.

#### **PERFORMANCE HIGHLIGHTS**

Results for 2010 benefited from the stronger yen/dollar exchange rate and lower realized investment losses. Total revenues rose 13.6% to \$20.7 billion, compared with \$18.3 billion a year ago. Net earnings were \$2.3 billion, or \$4.95 per diluted share, compared with \$1.5 billion, or \$3.19 per diluted share, in 2009.

We experienced pretax net realized investment losses of \$422 million (\$274 million after-tax) in 2010, which included \$459 million (\$298 million after-tax) of other-than-temporary impairments and \$1 million (\$.7 million after-tax) of net derivative losses. Shareholders' equity at December 31, 2010, included a net unrealized gain on investment securities (including derivatives) of \$64 million, compared with a net unrealized loss of \$640 million at December 31, 2009.

In 2010, we issued a total of \$750 million in dollar-denominated senior notes raised through U.S. public debt offerings. In July, we paid \$447 million to redeem 39.4 billion yen of our Samurai notes upon their maturity. We resumed stock repurchase activity in the fourth quarter of 2010 by purchasing a total of 2.0 million shares of our common stock in the open market.

#### **CRITICAL ACCOUNTING ESTIMATES**

We prepare our financial statements in accordance with U.S. generally accepted accounting principles (GAAP). These principles are established primarily by the Financial Accounting Standards Board (FASB). In this MD&A, references to GAAP issued by the FASB are derived from the FASB Accounting Standards Codification™ (ASC). The preparation of financial statements in conformity with GAAP requires us to make estimates based on currently available information when recording transactions resulting from business operations. The estimates that we deem to be most critical to an understanding of Aflac's results of operations and financial condition are those related to the valuation of investments and derivatives, deferred policy acquisition costs, liabilities for future policy benefits and unpaid policy claims, and income taxes. The preparation and evaluation of these critical accounting estimates involve the use of various assumptions developed from management's analyses and judgments. The application of

these critical accounting estimates determines the values at which 95% of our assets and 86% of our liabilities are reported as of December 31, 2010, and thus has a direct effect on net earnings and shareholders' equity. Subsequent experience or use of other assumptions could produce significantly different results.

#### **Investments and Derivatives**

Aflac's investments in debt, perpetual and equity securities include both publicly issued and privately issued securities. For privately issued securities, we receive pricing data from external sources that take into account each security's credit quality and liquidity characteristics. We also routinely review our investments that have experienced declines in fair value to determine if the decline is other than temporary. These reviews are performed with consideration of the facts and circumstances of an issuer in accordance with applicable accounting guidance. The identification of distressed investments, the determination of fair value if not publicly traded, and the assessment of whether a decline is other than temporary involve significant management judgment and require evaluation of factors, including but not limited to:

- issuer financial condition, including profitability and cash flows
- credit status of the issuer
- · the issuer's specific and general competitive environment
- · published reports
- · general economic environment
- regulatory, legislative and political environment
- · the severity of the decline in fair value
- · the length of time the fair value is below cost
- · our intent, need, or both to sell the security prior to its anticipated recovery in value
- other factors as may become available from time to time

Our derivatives are primarily interest rate, foreign currency and credit default swaps that are associated with investments in special-purpose entities, including variable interest entities (VIEs) where we are the primary beneficiary. These interest rate swaps and certain foreign currency swaps are priced by broker quotations using inputs that are observable in the market. Inputs used to value derivatives include, but are not limited to, interest rates, foreign currency forward and spot rates, credit spreads, and interest volatility. For our credit default swaps and certain foreign currency swaps, there are limited or no observable valuation inputs. We estimate the fair value of these instruments by obtaining broker quotes from a limited number of brokers. These brokers base their quotes on a combination of their knowledge of the current pricing environment and market conditions.

See Notes 1, 3, 4 and 5 of the Notes to the Consolidated Financial Statements for additional information.

# **Deferred Policy Acquisition Costs and Policy Liabilities**

Aflac's products are generally long-duration fixed-benefit indemnity contracts. We make estimates of certain factors that affect the profitability of our business to match expected policy benefits and deferrable acquisition costs with expected policy premiums. These assumptions include persistency, morbidity, mortality, investment yields and expenses. If actual results match the assumptions used in establishing policy liabilities and the deferral and amortization of acquisition costs, profits will emerge as a level percentage of earned premiums. However, because actual results will vary from the assumptions, profits as a percentage of earned premiums will vary from year to year.

We measure the adequacy of our policy reserves and recoverability of deferred policy acquisition costs (DAC) annually by performing gross premium valuations on our business. Our testing indicates that our insurance liabilities are adequate and that our DAC is recoverable.

# Deferred Policy Acquisition Costs

Certain costs of acquiring new business are deferred and amortized over the policy's premium payment period in proportion to anticipated premium income. Future amortization of DAC is based upon our estimates of persistency, interest and future premium revenue generally established at the time of policy issuance. However, the unamortized balance of DAC reflects actual persistency.

As presented in the following table, the ratio of unamortized DAC to annualized premiums in force has shown a slight upward trend for Aflac Japan for the last three years. This trend is a result of a greater proportion of our annualized premiums being under the alternative commission schedule, which pays a higher commission on first-year premiums and lower commissions on renewal premiums. This schedule is very popular with our new agents as it helps them with cash flow for personal and business needs as they build their business. While this has resulted in a higher unamortized DAC balance, the overall cost to the Company has been reduced. The ratio of unamortized DAC to annualized premiums in force has also increased for Aflac U.S. for the last three years. The increase has been primarily driven by a greater proportion of our annualized premiums being under an accelerated commission schedule for new associates and was also impacted by the loss of a large payroll account in 2010 which had a lower ratio of DAC to annualized premiums in force.

# **Deferred Policy Acquisition Cost Ratios**

	P	Aflac Japan		/	Aflac U.S.	
(In millions)	2010	2009	2008	2010	2009	2008
Deferred policy acquisition costs Annualized premiums in force	\$ 6,964 15.408	\$ 5,846 13.034	\$ 5,644 12.761	\$2,770 4.973	\$2,687 4.956	\$2,593 4,789
Deferred policy acquisition costs as a percentage of annualized premiums in force	45.2%	44.9%	44.2%	55.7%	54.2%	54.1%

## Policy Liabilities

The following table provides details of policy liabilities by segment and in total as of December 31.

# **Policy Liabilities**

(In millions)	2010	2009
Japan segment:		
Future policy benefits	\$66,023	\$55,720
Unpaid policy claims	2,592	2,246
Other policy liabilities	6,257	4,089
Total Japan policy liabilities	\$74,872	\$62,055
U.S. segment:		
Future policy benefits	\$ 6,078	\$ 5,779
Unpaid policy claims	1,126	1,023
Other policy liabilities	377	385
Total U.S. policy liabilities	\$ 7,581	\$ 7,187
Consolidated:		
Future policy benefits	\$72,103	\$61,501
Unpaid policy claims	3,719	3,270
Other policy liabilities	6,634	4,474
Total consolidated policy liabilities	\$82,456	\$69,245

Our policy liabilities, which are determined in accordance with applicable guidelines as defined under GAAP and Actuarial Standards of Practice, include two components that involve analysis and judgment: future policy benefits and unpaid policy claims, which accounted for 87% and 5% of total policy liabilities as of December 31, 2010, respectively.

Future policy benefits provide for claims that will occur in the future and are generally calculated as the present value of future expected benefits to be incurred less the present value of future expected net benefit premiums. We calculate future policy benefits based on assumptions of morbidity, mortality, persistency and interest. These

assumptions are generally established at the time a policy is issued. The assumptions used in the calculations are closely related to those used in developing the gross premiums for a policy. As required by GAAP, we also include a provision for adverse deviation, which is intended to accommodate adverse fluctuations in actual experience.

Unpaid policy claims include those claims that have been incurred and are in the process of payment as well as an estimate of those claims that have been incurred but have not yet been reported to us. We compute unpaid policy claims on a non-discounted basis using statistical analyses of historical claims payments, adjusted for current trends and changed conditions. We update the assumptions underlying the estimate of unpaid policy claims regularly and incorporate our historical experience as well as other data that provides information regarding our outstanding liability.

Our insurance products provide fixed-benefit amounts per occurrence that are not subject to medical-cost inflation. Furthermore, our business is widely dispersed in both the United States and Japan. This geographic dispersion and the nature of our benefit structure mitigate the risk of a significant unexpected increase in claims payments due to epidemics and events of a catastrophic nature. Claims incurred under Aflac's policies are generally reported and paid in a relatively short time frame. The unpaid claims liability is sensitive to morbidity assumptions, in particular, severity and frequency of claims. Severity is the ultimate size of a claim, and frequency is the number of claims incurred. Our claims experience is primarily related to the demographics of our policyholders.

As a part of our established financial reporting and accounting practices and controls, we perform actuarial reviews of our policyholder liabilities on an ongoing basis and reflect the results of those reviews in our results of operations and financial condition as required by GAAP.

Our fourth quarter 2010 review indicated that we needed to strengthen the liability for a closed block of dementia policies in Japan, primarily due to low interest rate yields. We strengthened our future policy benefits liability by \$93 million for this closed block of policies.

In computing the estimate of unpaid policy claims, we consider many factors, including the benefits and amounts available under the policy; the volume and demographics of the policies exposed to claims; and internal business practices, such as incurred date assignment and current claim administrative practices. We monitor these conditions closely and make adjustments to the liability as actual experience emerges. Claim levels are generally stable from period to period; however, fluctuations in claim levels may occur. In calculating the unpaid policy claim liability, we do not calculate a range of estimates. The following table shows the expected sensitivity of the unpaid policy claims liability as of December 31, 2010, to changes in severity and frequency of claims. For the years 2008 through 2010, our assumptions changed on average by approximately 1% in total, and we believe that a variation in assumptions in a range of plus or minus 1% in total is reasonably likely to occur.

# Sensitivity of Unpaid Policy Claims Liability

(In millions)			<b>Total Severity</b>		
Total Frequency	Decrease by 2%	Decrease by 1%	Unchanged	increase by 1%	increase by 2%
Increase by 2%	\$ 0	\$ 22	\$ 45	\$ 68	\$91
Increase by 1%	(22)	0	22	45	68
Unchanged	(44)	(22)	0	22	45
Decrease by 1%	(66)	(44)	(22)	0	22
Decrease by 2%	(87)	(66)	(44)	(22)	. 0

The table below reflects the growth of future policy benefits liability for the years ended December 31.

**Future Policy Benefits** 

(In millions of dollars and billions of yen)	2010	2009	2008
Aflac U.S.  Growth rate	\$ 6,078	\$ 5,779	\$ 5,442
	5.2%	6.2%	9.8%
Aflac Japan Growth rate	\$66,023	\$55,720	\$53,866
	18.5%	3.4%	32.3%
Consolidated Growth rate	\$72,103	\$61,501	\$59,310
	17.2%	3.7%	29.9%
Yen/dollar exchange rate (end of period)	81.49	92.10	91.03
Aflac Japan (in yen) Growth rate	5,380	5,132	4,903
	4.8%	4.7%	5.5%

The growth of the future policy benefits liability in dollars has been primarily due to the aging of our in-force block of business and the addition of new business in Japan. This growth in dollars was enhanced by the strengthening of the yen against the U.S. dollar in 2010 and 2008; however, it was offset in 2009 by the weakening of the yen against the U.S. dollar.

# **Income Taxes**

Income tax provisions are generally based on pretax earnings reported for financial statement purposes, which differ from those amounts used in preparing our income tax returns. Deferred income taxes are recognized for temporary differences between the financial reporting basis and income tax basis of assets and liabilities, based on enacted tax laws and statutory tax rates applicable to the periods in which we expect the temporary differences to reverse. The evaluation of a tax position in accordance with GAAP is a two-step process. Under the first step, the enterprise determines whether it is more likely than not that a tax position will be sustained upon examination by taxing authorities. The second step is measurement, whereby a tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements.

See Note 9 of the Notes to the Consolidated Financial Statements for additional information.

# **New Accounting Pronouncements**

During the last three years, various accounting standard-setting bodies have been active in soliciting comments and issuing statements, interpretations and exposure drafts. For information on new accounting pronouncements and the impact, if any, on our financial position or results of operations, see Note 1 of the Notes to the Consolidated Financial Statements.

# **RESULTS OF OPERATIONS**

The following table is a presentation of items impacting net earnings and net earnings per diluted share for the years ended December 31.

# **Items Impacting Net Earnings**

	In Millions			Per Diluted Share		
	2010	2009	2008	2010	2009	2008
Net earnings Items impacting net earnings, net of tax: Realized investment gains (losses):	\$2,344	\$1,497	\$1,254	\$4.95	\$ 3.19	\$ 2.62
Securities transactions and impairments Impact from ASC 810 Impact from ASC 815 Gain on extinguishment of debt	(273) (1) 0 0	(788) 0 (3) 11	(655) 0 (3) 0	(.58) .00 .00	(1.67) .00 (.01) .02	(1.37) .00 .00

# **Realized Investment Gains and Losses**

Our investment strategy is to invest in fixed-income securities to provide a reliable stream of investment income, which is one of the drivers of the Company's profitability. This investment strategy aligns our assets with our liability structure, which our assets support. We do not purchase securities with the intent of generating capital gains or losses. However, investment gains and losses may be realized as a result of changes in the financial markets and the creditworthiness of specific issuers, tax planning strategies, and/or general portfolio maintenance and rebalancing. The realization of investment gains and losses is independent of the underwriting and administration of our insurance products, which are the principal drivers of our profitability.

# Securities Transactions and Impairments

In 2010, we realized pretax investment losses of \$459 million (\$298 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We realized pretax investment gains, net of losses, of \$38 million (\$25 million after-tax) from securities sold or redeemed in the normal course of business.

In 2009, we realized pretax investment losses of \$1,361 million (\$884 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We realized pretax investment losses of \$101 million (\$66 million after-tax) from the exchange of certain perpetual security investments into fixed-maturity securities. The losses were partially offset by pretax investment gains of \$250 million (\$162 million after-tax) that were generated primarily from a bond-swap program that took advantage of tax loss carryforwards.

In 2008, we realized pretax investment losses of \$753 million (\$489 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We also realized pretax investment losses, net of gains, of \$254 million (\$166 million after-tax) from securities sold or redeemed in the normal course of business.

The following table details our pretax impairment losses by investment category for the years ended December 31.

(In millions)	2010	2009	2008
Perpetual securities	\$160	\$ 729	\$379
Corporate bonds	285	458	160
Collateralized debt obligations	0	148	213
Mortgage- and asset-backed securities	12	24	0
Equity securities	2	2	1
Total other-than-temporary impairment losses realized	\$459	\$1,361	\$753

# Impact from ASC 810

Effective January 1, 2010, we adopted updated accounting guidance in ASC 810, "Consolidation," which resulted in the consolidation of certain VIEs in which we have an investment. Upon consolidation, the beneficial interest in these VIEs was derecognized and the underlying collateral assets (fixed-maturity securities and perpetual securities) and corresponding foreign currency, interest rate and credit default swaps were recognized. The change in value of the swaps is recorded through current period earnings, and the change in value of the available-for-sale fixed-maturity and perpetual securities associated with these swaps is recorded through other comprehensive income. During the year ended December 31, 2010, we realized pretax investment losses, net of gains, of \$1 million (\$.7 million after-tax) from valuing foreign currency, interest rate and credit default swaps related to our consolidated VIEs.

For additional information regarding realized investment gains and losses, see Notes 3 and 4 of the Notes to the Consolidated Financial Statements.

# Impact from ASC 815

For a description of items that would be included in the Impact from ASC 815, "Derivatives and Hedging," see the Hedging Activities subsection of MD&A and Notes 4 and 8 of the Notes to the Consolidated Financial Statements.

## **Debt Extinguishment**

We did not extinguish any debt during 2010. During 2009, we extinguished portions of our yen-denominated Uridashi and Samurai debt by buying the notes on the open market. We realized a total gain from extinguishment of debt of 1.6 billion yen, or \$17 million (\$11 million after-tax), which we included in other income.

# **Foreign Currency Translation**

Aflac Japan's premiums and most of its investment income are received in yen. Claims and expenses are paid in yen, and we primarily purchase yen-denominated assets to support yen-denominated policy liabilities. These and other yen-denominated financial statement items are translated into dollars for financial reporting purposes. We translate Aflac Japan's yen-denominated income statement into dollars using an average exchange rate for the reporting period, and we translate its yen-denominated balance sheet using the exchange rate at the end of the period. However, it is important to distinguish between translating and converting foreign currency. Except for a limited number of transactions, we do not actually convert yen into dollars.

Due to the size of Aflac Japan, where our functional currency is the Japanese yen, fluctuations in the yen/dollar exchange rate can have a significant effect on our reported results. In periods when the yen weakens, translating yen into dollars results in fewer dollars being reported. When the yen strengthens, translating yen into dollars results in more dollars being reported. Consequently, yen weakening has the effect of suppressing current year results in relation to the prior year, while yen strengthening has the effect of magnifying current year results in relation to the prior year. As a result, we view foreign currency translation as a financial reporting issue for Aflac and not an economic event to our Company or shareholders. Because changes in exchange rates distort the growth rates of our operations, management evaluates Aflac's financial performance excluding the impact of foreign currency translation.

# **Income Taxes**

Our combined U.S. and Japanese effective income tax rate on pretax earnings was 34.6% in 2010, 33.0% in 2009 and 34.5% in 2008. The effective tax rate declined in 2009 due primarily to the settlement of an examination by the Internal Revenue Service that reduced the ASC 740 tax liability by \$24 million. Total income taxes were \$1.2 billion in 2010, compared with \$738 million in 2009 and \$660 million in 2008. Japanese income taxes on Aflac Japan's results account for most of our consolidated income tax expense. See Note 9 of the Notes to the Consolidated Financial Statements for additional information.

## **Earnings Guidance**

We communicate earnings guidance in this report based on the growth in net earnings per diluted share. However, certain items that cannot be predicted or that are outside of management's control may have a significant impact on actual results. Therefore, our comparison of net earnings includes certain assumptions to reflect the limitations that are inherent in projections of net earnings. In comparing period-over-period results, we exclude the effect of realized investment gains and losses (securities transactions, impairments, and the impact from ASC 810), the impact from ASC 815, and nonrecurring items. We also assume no impact from foreign currency translation on the Aflac Japan segment and the Parent Company's yen-denominated interest expense for a given year in relation to the prior year.

Subject to the preceding assumptions, our objective for 2010 was to increase net earnings per diluted share by 9% to 12% over 2009. We reported 2010 net earnings per diluted share of \$4.95. Adjusting that number for realized investment losses (\$.58 per diluted share), the impact from ASC 815 (nil per diluted share), and foreign currency translation (a gain of \$.19 per diluted share), we met our objective for the year.

Our objective for 2011 is to increase net earnings per diluted share by 8% to 12% over 2010, excluding the effect of realized investment gains and losses, the impact from ASC 815, nonrecurring items, and foreign currency translation. If we achieve our objective, the following table shows the likely results for 2011 net earnings per diluted share, including the impact of foreign currency translation using various yen/dollar exchange rate scenarios.

2011 Net Earnings Per Share (EPS) Scenarios	(1)
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Weighted-Average Yen/Dollar Exchange Rate	Net Earnings Per Diluted Share	% Growth Over 2010	Yen Impact on EPS
80.00	\$6.34 - 6.56	14.6 - 18.6%	\$.37
85.00	6.09 - 6.31	10.1 - 14.1	.12
87.69 <sup>(2)</sup>	5.97 - 6.19	8.0 - 11.9	0
90.00	5.87 - 6.09	6.1 - 10.1	(.10)
95.00	5.68 - 5.90	2.7 - 6.7	(.29)

<sup>(1)</sup> Excludes realized investment gains/losses (securities transactions, impairments, and the impact from ASC 810), the impact from ASC 815, and nonrecurring items in 2011 and 2010

If interest rates remain at historically low levels, earnings growth in 2011 would likely be at the low end of the 8% to 12% range. If we assume 8% earnings per share growth, we would earn \$5.97 per diluted share, excluding the effect of realized investment gains and losses, the impact from ASC 815, nonrecurring items, and foreign currency translation. If the yen/dollar exchange rate averages 80 to 85 for the full year, we would expect reported net earnings to be in the range of \$6.09 to \$6.34 per diluted share, on the basis described above.

## **INSURANCE OPERATIONS**

Aflac's insurance business consists of two segments: Aflac Japan and Aflac U.S. Aflac Japan, which operates as a branch of Aflac, is the principal contributor to consolidated earnings. GAAP financial reporting requires that a company report financial and descriptive information about operating segments in its annual financial statements. Furthermore, we are required to report a measure of segment profit or loss, certain revenue and expense items, and segment assets.

We measure and evaluate our insurance segments' financial performance using operating earnings on a pretax basis. We define segment operating earnings as the profits we derive from our operations before realized investment gains and losses (securities transactions, impairments, and the impact from ASC 810), the impact from ASC 815, and nonrecurring items. We believe that an analysis of segment pretax operating earnings is vitally important to an understanding of the underlying profitability drivers and trends of our insurance business. Furthermore, because a significant portion of our business is conducted in Japan, we believe it is equally important to understand the impact of translating Japanese yen into U.S. dollars.

<sup>(2)</sup> Actual 2010 weighted-average exchange rate

We evaluate our sales efforts using new annualized premium sales, an industry operating measure. New annualized premium sales, which include both new sales and the incremental increase in premiums due to conversions, represent the premiums that we would collect over a 12-month period, assuming the policies remain in force. For Aflac Japan, new annualized premium sales are determined by applications submitted during the reporting period. For Aflac U.S., new annualized premium sales are determined by applications that are issued during the reporting period. Premium income, or earned premiums, is a financial performance measure that reflects collected or due premiums that have been earned ratably on policies in force during the reporting period.

#### AFLAC JAPAN SEGMENT

# **Aflac Japan Pretax Operating Earnings**

Changes in Aflac Japan's pretax operating earnings and profit margins are primarily affected by morbidity, mortality, expenses, persistency and investment yields. The following table presents a summary of operating results for Aflac Japan for the years ended December 31.

# **Aflac Japan Summary of Operating Results**

(In millions)	2010	2009	2008
Premium income	\$13,487	\$12,178	\$10,674
Net investment income:			
Yen-denominated investment income	1,645	1.510	1,312
	808	755	741
Dollar-denominated investment income			
Net investment income	2,453	2,265	2,053
Other income (loss)	37	43	15
Total operating revenues	15,977	14,486	12,742
Benefits and claims	9,553	8,746	7,972
Operating expenses:			
Amortization of deferred policy acquisition costs	597	523	405
Insurance commissions	1,103	1,060	970
	1,441	1,357	1,145
Insurance and other expenses	1,441	1,007	
Total operating expenses	3,141	2,940	2,520
Total benefits and expenses	12,694	11,686	10,492
Pretax operating earnings <sup>(1)</sup>	\$ 3,283	\$ 2,800	\$ 2,250
Weighted-average yen/dollar exchange rate	87.69	93.49	103.46

	In Dollars			In Yen		
Percentage change over previous year:	2010	2009	2008	2010	2009	2008
Premium income	10.8%	14.1%	18.1%	3.8%	3.3%	3.5%
Net investment income	8.3	10.3	14.0	1.6	(.1)	.0
Total operating revenues	10.3	13.7	17.3	3.4	3.0	2.8
Pretax operating earnings <sup>(1)</sup>	17.3	24.4	23.6	10.0	12.4	8.4

<sup>(1)</sup> See the Insurance Operations section of this MD&A for our definition of segment operating earnings.

The percentage increases in premium income reflect the growth of premiums in force. The increases in annualized premiums in force in yen of 4.6% in 2010, 3.3% in 2009 and 3.2% in 2008 reflect the high persistency of Aflac Japan's business and the sales of new policies. Annualized premiums in force at December 31, 2010, were 1.26 trillion yen, compared with 1.20 trillion yen in 2009 and 1.16 trillion yen in 2008. Annualized premiums in force, translated into dollars at respective year-end exchange rates, were \$15.4 billion in 2010, \$13.0 billion in 2009, and \$12.8 billion in 2008.

Aflac Japan maintains a portfolio of dollar-denominated and reverse-dual currency securities (yen-denominated debt securities with dollar coupon payments). Dollar-denominated investment income from these assets accounted for approximately 33% of Aflac Japan's investment income in 2010 and 2009, compared with 36% in 2008. In years when

the yen strengthens in relation to the dollar, translating Aflac Japan's dollar-denominated investment income into yen lowers growth rates for net investment income, total operating revenues, and pretax operating earnings in yen terms. In years when the yen weakens, translating dollar-denominated investment income into yen magnifies growth rates for net investment income, total operating revenues, and pretax operating earnings in yen terms. On a constant currency basis, dollar-denominated investment income accounted for approximately 34% of Aflac Japan's investment income during 2010, compared with 36% in 2009 and 39% in 2008. The following table illustrates the effect of translating Aflac Japan's dollar-denominated investment income and related items into yen by comparing certain segment results with those that would have been reported had yen/dollar exchange rates remained unchanged from the prior year.

# Aflac Japan Percentage Changes Over Prior Year

(Yen Operating Results)

	Including Foreign Currency Changes			Excluding Foreign Currency Changes <sup>(2)</sup>		
	2010	2009	2008	2010	2009	2008
Net investment income	1.6%	(.1)%	.0%	3.8%	3.4%	5.0%
Total operating revenues	3.4	3.0	2.8	3.8	3.5	3.8
Pretax operating earnings <sup>(1)</sup>	10.0	12.4	8.4	12.1	15.1	13.8

<sup>(1)</sup> See the Insurance Operations section of this MD&A for our definition of segment operating earnings.

The following table presents a summary of operating ratios for Aflac Japan for the years ended December 31.

tios to total revenues:	2010	2009	2008
Benefits and claims	59.8%	60.4%	62.5%
Operating expenses:			02.07
Amortization of deferred policy acquisition costs	3.7	3.6	3.2
Insurance commissions	6.9	7.3	7.6
Insurance and other expenses	9.0	9.4	9.0
Total operating expenses	19.6	20.3	19.8
Pretax operating earnings <sup>(1)</sup>	20.6	19.3	17.7

<sup>(1)</sup> See the Insurance Operations section of this MD&A for our definition of segment operating earnings.

The benefit ratio has declined over the past several years, driven primarily by favorable claim trends in our cancer product line. We expect this improvement to continue. However, this improvement is partially offset by the effect of low investment yields which impacts our profit margin by reducing the spread between investment yields and required interest on policy reserves (see table and discussion in the Interest Rate Risk section of this MD&A). Our operating ratios have also been impacted by strong sales results in our Ordinary products including Child Endowment and WAYS. These products have higher benefit ratios and lower expense ratios than our third sector products. Due to improvement in the benefit ratio and operating expense ratio, the pretax operating profit margin expanded in 2010. In 2011, we expect further improvement in the benefit and expense ratios, resulting in continued expansion in the profit margin.

## **Aflac Japan Sales**

Our stated objective for 2010 was for sales to be flat to up 5%. We exceeded our objective with an 11.0% increase in sales during 2010. The following table presents Aflac Japan's new annualized premium sales for the years ended December 31.

		In Dollars			In Yen	
(In millions of dollars and billions of yen)	2010	2009	2008	2010	2009	2008
New annualized premium sales	\$1,554	\$1,310	\$1,115	135.8	122.3	114.7
Increase (decrease) over prior year	18.6%	17.5%	14.4%	11.0%	6.7%	.0%

<sup>(2)</sup> Amounts excluding foreign currency changes on dollar-denominated items were determined using the same yen/dollar exchange rate for the current year as each respective prior year.

The following table details the contributions to new annualized premium sales by major insurance product for the years ended December 31.

	2010	2009	2008
Medical	34%	39%	39%
Cancer	22	28	34
Ordinary life:			
Child endowment	19	9	2
WAYS	9	6	5
Other ordinary life	12	14	16
Other	4	4	4
Total	100%	100%	100%

The medical insurance product was the principal contributor to total sales for 2010. In 2010, we maintained our position as the number one seller of medical insurance policies in Japan. Medical insurance sales decreased 3.2% during 2010, compared with 2009, reflecting a difficult comparison to prior year sales which had benefited from the introduction of a new version of EVER, our popular medical product. In June 2010, we introduced a revision to Gentle EVER, our non-standard medical product. This new product offers more benefits than the original non-standard medical product that we began offering in 2007. We believe it will continue to meet the needs of certain consumers who cannot qualify for our base EVER plan. With continued cost pressure on Japan's health care system, we expect the need for medical products will continue to rise in the future, and we remain encouraged about the outlook for the medical insurance market.

Cancer insurance sales declined 13.5% during 2010, compared with 2009; despite this decrease, we remained the number one seller of cancer insurance policies in Japan. We are convinced that the affordable cancer products Aflac Japan provides will continue to be an important part of our product portfolio. In June 2010, we introduced a product called Corsage, which is a female-specific rider to our cancer insurance product. In Japan, young women are more likely to suffer from cancer than young men. Corsage provides surgery benefits that address the high cost of treating female-specific cancers. As the number one provider of cancer insurance in Japan, we believe this new product will further strengthen our brand, and most importantly, provide valuable benefits to consumers who are looking for solutions to cancer-related costs.

The bank channel generated new annualized premium sales of 19.9 billion yen in 2010, an increase of 165.1% compared with 2009. As the bank channel has become a larger contributor to sales, Aflac Japan has enhanced its product portfolio to better meet the needs of banks. These products include our child endowment product and WAYS, a product that we first introduced in 2006 and introduced to the bank channel in 2009. The child endowment product is primarily used to help fund the higher costs associated with a child entering high school and college in Japan. We have successfully linked the marketing of our child endowment product to the new government subsidy that was first paid in June 2010 to families with children age 15 and younger. Sales of our child endowment product were 25.3 billion yen during 2010, an increase of 132.0% compared with 2009. We believe that life insurance products, like our child endowment plan, provide further opportunities for us to sell our third sector cancer and medical products.

WAYS is a unique hybrid product that starts out as a whole life policy. When policyholders reach a predetermined age, they can choose to convert a large part of their life benefit to a fixed annuity, medical coverage or nursing care benefits. Sales of WAYS were 12.1 billion yen during 2010, an increase of 65.7% compared with 2009. With the importance of the bank channel distribution outlet, we expect sales of this innovative and flexible product to grow substantially.

At December 31, 2010, we had agreements with 364 banks, or more than 90% of the total number of banks in Japan, to sell our products. Of all the banks we now have enrolling our products, there are still many branches in their system that are not actively selling yet, which indicates there is still significant sales growth potential through this channel. We continue to have significantly more banks selling our third sector insurance products than any other insurer operating in Japan. We believe our long-standing and strong relationships within the Japanese banking sector, along with our strategic preparations, have proven to be an advantage as this channel opened up for our types of products.

We remain committed to selling through our traditional channels, which allows us to reach consumers through affiliated corporate agencies, independent corporate agencies and individual agencies. In 2010, we recruited approximately 4,800 new sales agencies, an increase of 4.4% over 2009. At December 31, 2010, Aflac Japan was represented by more than 19,600 sales agencies and more than 115,400 licensed sales associates employed by those agencies.

We believe that there is still a continued need for our products in Japan. Following strong sales growth in 2009 and 2010, our objective for 2011 is for new annualized premium sales to be in the range of down 2% to up 3% in Japan.

## Aflac Japan Investments

Growth of investment income in yen is affected by available cash flow from operations, the timing of investing the cash flow, yields on new investments, and the effect of yen/dollar exchange rates on dollar-denominated investment income. Aflac Japan has invested in privately issued securities to secure higher yields than those available on Japanese government or other public corporate bonds, while still adhering to prudent standards for credit quality. All of our privately issued securities are rated investment grade at the time of purchase. These securities are generally issued with documentation consistent with standard medium-term note programs. In addition, many of these investments have protective covenants appropriate to the specific issuer, industry and country. These covenants often require the issuer to adhere to specific financial ratios and give priority to repayment of our investment under certain circumstances.

The following table presents the results of Aflac Japan's investment yields for the years ended December 31.

	2010	2009	2008
New money yield – yen only	2.39%	2.80%	3.20%
New money yield – blended	2.63	3.03	3.43
Return on average invested assets, net of investment expenses	3.48	3.65	3.82

The decrease in the Aflac Japan new money yield reflects the low level of interest rates and tightening credit spreads. At December 31, 2010, the yield on Aflac Japan's investment portfolio, including dollar-denominated investments, was 3.56%, compared with 3.77% a year ago. In order to address our challenge of investing in Japan's low-interest-rate environment, in 2010 we started increasing the amount Aflac Japan invests in higher-yielding dollar-denominated securities.

The overall credit quality of Aflac Japan's investments remained high. At the end of 2010, 93.6% of Aflac Japan's debt and perpetual securities were rated investment grade, on an amortized cost basis. See Notes 3 and 5 of the Notes to the Consolidated Financial Statements and the Analysis of Financial Condition section of this MD&A for additional information on our investments.

# Japanese Economy

The Bank of Japan's January 2011 *Monthly Report of Recent Economic and Financial Developments* stated that Japan's economy still shows signs of moderate recovery, however the recovery pace has slowed. The employment and income situation has been depressed, but seems to be easing. Exports have been weak, however they are expected to increase moderately again. Private consumption is expected to pick up. The report projected that Japan's economy is expected to gradually return to a moderate recovery path.

Japan's system of compulsory public health care insurance provides medical coverage to every Japanese citizen. These public medical expenditures are covered by a combination of premiums paid by insureds and their employers, taxes and copayments from the people who receive medical service. However, given Japan's aging population, the resources available to these publicly funded social insurance programs have come under increasing pressure. As a result, copayments and other out-of-pocket expenses have been rising and affecting more people. We believe higher out-of-pocket expenses will lead consumers to purchase more supplemental medical insurance. Many insurance companies have recognized the opportunities for selling supplemental medical insurance in Japan

and have launched new products in recent years. However, we believe our favorable cost structure compared with other insurers makes us a very effective competitor. In addition, we believe our brand, customer service and financial strength also benefit our market position.

## **Japanese Regulatory Environment**

We expect that our distribution system will continue to evolve in Japan. Regulatory changes that took effect in December 2007 enabled banks to sell our type of insurance products to their customers. Our strong brand as the leading seller of cancer and medical insurance products in Japan and our many long-term relationships within the Japan banking sector place us in a strong position to sell through this channel.

Japan's Financial Services Agency (FSA) maintains a solvency standard, which is used by Japanese regulators to monitor the financial strength of insurance companies. The FSA will apply a revised method of calculating the solvency margin ratio for life insurance companies as of fiscal year-end 2011 (March 31, 2012) and requires the disclosure of the ratio as reference information for fiscal year-end 2010 (March 31, 2011). The FSA has stated that the revision would generally reduce life insurance companies' solvency margin ratios to approximately half the level of those reported under the current calculation method. We do not expect our relative position within the industry to materially change.

In 2005, legislation aimed at privatizing Japan's postal system (Japan Post) was enacted into law. The privatization laws split Japan Post into four entities that began operating in October 2007. In 2007, one of these entities selected Aflac Japan as its provider of cancer insurance to be sold through its post offices, and, in 2008, we began selling cancer insurance through these post offices. Japan Post has historically been a popular place for consumers to purchase insurance products. Currently, our products are being offered in approximately 1,000 post offices.

Japan Post reform legislation was introduced in the 2010 Japanese ordinary Diet session, but the session ended before the legislation could be passed. The legislation again failed to pass in the 2010 fall Diet session and is scheduled to be taken up in the 2011 ordinary Diet session, which opened on January 24, 2011. Given that the ruling coalition no longer controls a majority in the Diet's upper house following its defeat in the July 2010 election, it is unclear whether the postal reform legislation will be passed in the 2011 ordinary Diet session. Regardless, we believe that the Diet debate on postal reform is unlikely to change Aflac Japan's relationship with the post office company.

#### AFLAC U.S. SEGMENT

# Aflac U.S. Pretax Operating Earnings

Changes in Aflac U.S. pretax operating earnings and profit margins are primarily affected by morbidity, mortality, expenses, persistency and investment yields. The following table presents a summary of operating results for Aflac U.S. for the years ended December 31.

Aflac U.S. Summary of Operating Results

(In millions)	2010	2009	2008
Premium income	\$4,586	\$4,444	\$4,272
Net investment income	549	499	505
Other income	11	10	10
Total operating revenues	5,146	4,953	4,787
Benefits and claims	2,553	2,561	2,527
Operating expenses:			
Amortization of deferred policy acquisition costs	433	419	370
Insurance commissions	534	508	488
Insurance and other expenses	702	689	657
Total operating expenses	1,669	1,616	1,515
Total benefits and expenses	4,222	4,177	4,042
Pretax operating earnings <sup>(1)</sup>	\$ 924	\$ 776	\$ 745
Percentage change over previous year:			
Premium income	3.2%	4.0%	8.5%
Net investment income	9.9	(1.1)	.9
Total operating revenues	3.9	3.5	7.7
Pretax operating earnings <sup>(1)</sup>	19.2	4.1	7.6

<sup>(1)</sup> See the Insurance Operations section of this MD&A for our definition of segment operating earnings.

Annualized premiums in force increased .3% in 2010, 3.5% in 2009 and 6.2% in 2008. Annualized premiums in force at December 31 were \$5.0 billion in 2010 and 2009, compared with \$4.8 billion in 2008.

The following table presents a summary of operating ratios for Aflac U.S. for the years ended December 31.

itios to total revenues:	2010	2009	2008
Benefits and claims	49.6%	51.7%	52.8%
Operating expenses:			
Amortization of deferred policy acquisition costs	8.4	8.5	7.7
Insurance commissions	10.4	10.3	10.2
Insurance and other expenses	13.6	13.8	13.7
Total operating expenses	32.4	32.6	31.6
Pretax operating earnings <sup>(1)</sup>	18.0	15.7	15.6

<sup>(1)</sup> See the Insurance Operations section of this MD&A for our definition of segment operating earnings.

The pretax operating profit margin expanded during 2010, compared with 2009, primarily driven by the loss of a large payroll account in 2010. The loss of this account resulted in the release of the future policy benefit reserves and amortization of the deferred policy acquisition costs for policies associated with this account. The net result had a positive impact on the profit margin. In 2011, we expect the benefit and operating expense ratios and the pretax operating profit margin to be in a range similar to the levels experienced in 2009 and 2008.

#### Aflac U.S. Sales

The economic climate in the United States continued to pose challenges for Aflac U.S. sales growth in 2010. The following table presents Aflac's U.S. new annualized premium sales for the years ended December 31.

(In millions)	2010	2009	2008
New annualized premium sales	\$1,382	\$1,453	\$1,551
Increase (decrease) over prior year	(4.9)%	(6.4)%	(.4)%

The following table details the contributions to new annualized premium sales by major insurance product category for the years ended December 31.

	2010	2009	2008
Accident/disability	48%	48%	49%
Cancer	17	18	19
Hospital indemnity	18	18	16
Life	6	6	6
Fixed-benefit dental	5	5	5
Other	6	5	5
Total	100%	100%	100%

New annualized premium sales for accident/disability insurance, our leading product category, decreased 5.2%, cancer insurance sales decreased 10.9%, and hospital indemnity insurance sales decreased 3.2% in 2010, compared with 2009.

As part of our U.S. sales strategy we continue to focus on growing and enhancing the effectiveness of our U.S. sales force. We recruited more than 22,100 new sales associates during 2010, resulting in more than 72,500 licensed sales associates at December 31, 2010. Although recruitment of sales associates in the fourth quarter of 2010 was down 8.5%, it showed significant improvement over the 25.4% decline in recruiting for the first nine months of the year, compared with the same periods in 2009. To improve our recruiting results next year and beyond, we have amended the bonus structure for our state and regional coordinators from one that was based entirely on sales results to a structure that incorporates a people development component. We have also initiated a national recruiting contest that incentivizes producer recruitment. In addition, we provide a recruiting workshop that focuses on improving coordinator productivity by emphasizing candidate sourcing, interviewing, and contract acceptance.

In addition to expanding the size and capabilities of our traditional sales force, we are encouraged about the opportunities to broaden our distribution by pursuing and strengthening relationships with insurance brokers. Insurance brokers have been a historically underleveraged sales channel for Aflac, and we are developing relationships that will complement our traditional distribution system with the Aflac for Brokers<sup>SM</sup> initiative that we launched in 2009. We assembled a management team experienced in broker sales, and we are supporting this initiative with streamlined products, targeted broker-specific advertising campaigns, customized enrollment technology, and competitive compensation. Additionally, a new level of management has been introduced to deliver this initiative. More than 100 broker development coordinators have been hired to be single points of contact for brokers across the country. Broker development coordinators are responsible for building relationships with new brokers as well as strengthening relationships with our current brokers. These coordinators are assisted by a team of certified case managers whose role is to coordinate and manage the account enrollments for brokers.

Furthering our initiatives in the broker arena, we purchased CAIC in 2009. CAIC, now branded as Aflac Group Insurance, equips us with a platform for offering voluntary group insurance products for distribution by insurance brokers at the worksite. New annualized premium sales for Aflac U.S. in 2010 included sales from Aflac Group Insurance of \$83 million. These sales of group insurance products represented 6% of total U.S. sales production. Group insurance sales from the fourth quarter of 2010 of \$43 million were 58.7% higher than the same quarter in prior year and represented 51.4% of Aflac Group Insurance production for the full year. We expect group products to enhance sales opportunities not only for brokers but also for our traditional sales force of individual associates, especially when they pursue larger payroll accounts.

Although we remain cautious in our short-term sales outlook for Aflac U.S., our longer-term view has not changed. We believe the need for our products we sell remains strong, and that the United States provides a vast and accessible market for our products. We are taking measures to better reach potential customers through our product and distribution strategy, which includes broadening our product portfolio to include group products in addition to our traditional individually issued products. Following the passage of health care reform in 2010, we believe employers and consumers will increasingly come to understand the need for the products we offer, just as they have in Japan. For 2011, our objective is for Aflac U.S. new annualized premium sales to be flat to up 5%, however we remain cautious until we see further stability in the economy.

#### Aflac U.S. Investments

The following table presents the results of Aflac's U.S. investment yields for the years ended December 31.

	2010	2009	2008
New money yield	5.82%	7.26%	7.60%
Return on average invested assets, net of investment expenses	6.37	6.66	6.77

The decrease in the U.S. new money yield in 2010 reflects a low level of interest rates and tightening credit spreads. At December 31, 2010, the portfolio yield on Aflac's U.S. portfolio was 6.92%, compared with 7.17% a year ago. We have \$200 million of variable interest rate collateralized debt obligations (CDOs) that support \$200 million of variable interest rate funding agreements issued by Aflac U.S. Because these CDOs do not support our core policyholder benefit obligations, the yield on these CDOs is not included in the Aflac U.S. portfolio yield or in the yields listed in the above table.

The overall credit quality of Aflac U.S. investments remained high. At the end of 2010, 95.7% of Aflac U.S. debt and perpetual securities were rated investment grade, on an amortized cost basis. See the Credit Risk section of this MD&A for additional information.

See Notes 3 and 5 of the Notes to the Consolidated Financial Statements and the Analysis of Financial Condition section of this MD&A for additional information on our investments.

# **U.S. Economy**

Operating in the U.S. economy continues to be challenging. Ongoing low confidence levels from consumers and small businesses coupled with fewer employees at the worksite continue to pose challenges to our U.S. sales growth. Most of our business continues to revolve around small business owners and accounts with fewer than 100 employees. Small businesses, in particular, have proven to be especially vulnerable to ongoing economic weakness, and both small-business owners and their workers are anxious about the future. Workers at small businesses are holding back on increasing their spending for voluntary insurance products. Although we believe that the weakened U.S. economy has been a contributing factor to slower sales growth, we also believe our products remain affordable to the average American consumer. We believe that consumers' underlying need for our U.S. product line remains strong, and that the United States remains a sizeable and attractive market for our products.

# **U.S. Regulatory Environment**

In March 2010, President Barack Obama signed the Patient Protection and Affordable Care Act (PPACA) to give Americans of all ages and income levels access to comprehensive major medical health insurance. The primary subject of the new legislation is major medical insurance; therefore, the PPACA, as enacted, does not directly affect the design of our insurance products or our sales model. Our experience with Japan's national health care environment leads us to believe that the need for our products will only increase over the coming years.

In July 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act, commonly known as the Dodd-Frank Act, which, among other things, created a Financial Stability and Oversight Council. The Council may designate by a two-thirds vote whether certain insurance companies and insurance holding companies pose a grave threat to the financial stability of the United States, in which case such nonbank

financial companies would become subject to prudential regulation by the Board of Governors of the U.S. Federal Reserve, including capital requirements, leverage limits, liquidity requirements and examinations. The Board may limit such company's ability to enter into merger transactions, restrict its ability to offer financial products, require it to terminate one or more activities, or impose conditions on the manner in which it conducts activities. The Dodd-Frank Act also established a Federal Insurance Office under the U.S. Treasury Department to monitor all aspects of the insurance industry and of lines of business other than certain health insurance, certain long-term care insurance and crop insurance. Traditionally, U.S. insurance companies have been regulated primarily by state insurance departments. The Dodd-Frank Act requires extensive rule-making and other future regulatory action, which in some cases will take a period of years to implement. Despite the lack of regulations to implement this law, we believe that Aflac would not likely be considered a company that would pose a systemic risk to the financial stability of the United States. However, at the current time, it is not possible to predict with any degree of certainty what impact, if any, the Dodd-Frank Act will have on our U.S. business, financial condition, or results of operations.

#### OTHER OPERATIONS

Corporate operating expenses consist primarily of personnel compensation, benefits and facilities expenses. Corporate expenses, excluding investment income, were \$67 million in 2010, \$77 million in 2009 and \$61 million in 2008. The increase in expenses in 2009 was due primarily to an increase in realized foreign currency losses on yen cash held by the Parent Company and an increase in expense for our unfunded supplemental retirement plans. Investment income included in reported corporate expenses was \$11 million in 2010, \$9 million in 2009 and \$20 million in 2008.

#### **ANALYSIS OF FINANCIAL CONDITION**

Our financial condition has remained strong in the functional currencies of our operations. The yen/dollar exchange rate at the end of each period is used to translate yen-denominated balance sheet items to U.S. dollars for reporting purposes.

The following table demonstrates the effect of the change in the yen/dollar exchange rate by comparing select balance sheet items as reported at December 31, 2010, with the amounts that would have been reported had the exchange rate remained unchanged from December 31, 2009.

## Impact of Foreign Exchange on Balance Sheet Items

(In millions)	As Reported	Exchange Effect	Net of Exchange Effect	
Yen/dollar exchange rate <sup>(1)</sup>	81.49		92.10	
Investments and cash	\$ 88,230	\$8,101	\$80,129	
Deferred policy acquisition costs	9,734	802	8,932	
Total assets	101,039	9,072	91,967	
Policy liabilities	82,456	8,626	73,830	
Total liabilities	89,983	9,103	80,880	

<sup>(1)</sup> The exchange rate at December 31, 2010, was 81.49 yen to one dollar, or 13.0% stronger than the December 31, 2009, exchange rate of 92.10.

#### Market Risks of Financial Instruments

Our investment philosophy is to maximize investment income while emphasizing liquidity, safety and quality. Our investment objective, subject to appropriate risk constraints, is to fund policyholder obligations and other liabilities in a manner that enhances shareholders' equity. We seek to achieve this objective through a diversified portfolio of fixed-income investments that reflects the characteristics of the liabilities it supports. Aflac invests primarily within the fixed income securities markets.

The following table details investment securities by segment as of December 31.

## **Investment Securities by Segment**

	Aflac	Japan	Aflac	U.S.
(In millions)	2010	2009	2010	2009
Securities available for sale, at fair value:				
Fixed maturities	\$39,485	\$29,952	\$8,750 <sup>(1)</sup>	\$6,712 <sup>(1)</sup>
Perpetual securities	7,233	7,041	279	222
Equity securities	23	24	0	0
Total available for sale	46,741	37,017	9,029	6,934
Securities held to maturity, at amortized cost:				
Fixed maturities	30,084	26,487	0	200
Total held to maturity	30,084	26,487	0	200
Total investment securities	\$76,825	\$63,504	\$9,029	\$7,134

<sup>(1)</sup> Excludes investment-grade, available-for-sale fixed-maturity securities held by the Parent Company of \$120 in 2010 and \$117 in 2009.

Because we invest in fixed-income securities, our financial instruments are exposed primarily to three types of market risks: currency risk, interest rate risk and credit risk.

# Currency Risk

The functional currency of Aflac Japan's insurance operation is the Japanese yen. All of Aflac Japan's premiums, claims and commissions are received or paid in yen, as are most of its investment income and other expenses. Furthermore, most of Aflac Japan's investments, cash and liabilities are yen-denominated. When yen-denominated securities mature or are sold, the proceeds are generally reinvested in yen-denominated securities. Aflac Japan holds these yen-denominated assets to fund its yen-denominated policy obligations. In addition, Aflac Incorporated has yen-denominated debt obligations.

Although we generally do not convert yen into dollars, we do translate financial statement amounts from yen into dollars for financial reporting purposes. Therefore, reported amounts are affected by foreign currency fluctuations. We report unrealized foreign currency translation gains and losses in accumulated other comprehensive income.

Aflac Japan maintains a portfolio of reverse-dual currency securities (yen-denominated debt securities with dollar coupon payments), which exposes Aflac to changes in foreign exchange rates. This foreign currency effect is accounted for as a component of unrealized gains or losses on available-for-sale securities in accumulated other comprehensive income. When the yen strengthens against the dollar, shareholders' equity is negatively impacted and, conversely, when the yen weakens against the dollar, shareholders' equity is positively impacted. Aflac Japan invests a portion of its assets in reverse-dual currency securities to provide a higher yield than those available on Japanese government or other public corporate bonds, while still adhering to prudent standards of credit quality. The yen/dollar exchange rate would have to strengthen to approximately 50 before the yield on these instruments would equal that of a comparable yen-denominated instrument.

On a consolidated basis, we attempt to minimize the exposure of shareholders' equity to foreign currency translation fluctuations. We accomplish this by investing a portion of Aflac Japan's investment portfolio in dollar-denominated securities and by the Parent Company's issuance of yen-denominated debt (for additional information, see the discussion under Hedging Activities as follows in this section of MD&A). As a result, the effect of currency fluctuations on our net assets is reduced.

The following table demonstrates the effect of foreign currency fluctuations by presenting the dollar values of our yen-denominated assets and liabilities, and our consolidated yen-denominated net asset exposure at selected exchange rates as of December 31.

Dollar Value of Yen-Denominated Assets and Liabilities at Selected Exchange Rates

(In millions)		2010			2009	
Yen/dollar exchange rates	66.49	81.49(1)	96.49	77.10	92.100	1) 107.10
Yen-denominated financial instruments:				****		
Assets:						
Securities available for sale:						
Fixed maturities	\$35,905	\$29,296	\$24,742	\$31,373	\$26,263	\$22,585
Fixed maturities – consolidated				,	, ,	, ,
variable interest entities	3,637	2,968	2,506	0	0	0
Perpetual securities	6,911	5,638	4,762	8,350	6,990	6,011
Perpetual securities – consolidated					,	·
variable interest entities	1,745	1,424	1,203	0	0	0
Equity securities	23	19	16	23	19	17
Securities held to maturity:						
Fixed maturities	36,119	29,470	24,889	31,640	26,487	22,777
Fixed maturities – consolidated			•		·	,
variable interest entities	752	614	518	0	0	0
Cash and cash equivalents	939	766	647	1,088	911	783
Other financial instruments	153	125	105	111	93	80
Subtotal	86,184	70,320	59,388	72,585	60,763	52,253
Liabilities:						
Notes payable	1,280	1,044	882	1,616	1,353	1,163
Japanese policyholder protection	,	-7		.,	.,,	.,
corporation	132	108	91	153	128	110
Subtotal	1,412	1,152	973	1,769	1,481	1,273
Net yen-denominated financial instruments	84,772	69,168	58,415	70,816	59,282	50,980
Other yen-denominated assets	10,338	8,435	7,124	8,630	7,225	6,213
Other yen-denominated liabilities	95,441	77,873	65,767	77,327	64,733	55,667
Consolidated yen-denominated net assets						
(liabilities) subject to foreign currency fluctuation	\$ (331)	\$ (270)	\$ (228)	\$ 2,119	\$ 1,774	\$ 1,526

<sup>(1)</sup> Actual period-end exchange rate

Effective January 1, 2010, we were required to consolidate certain VIEs upon the adoption of new accounting guidance. Prior to the adoption of this new accounting guidance, our beneficial interest in certain VIEs was a yen-denominated available-for-sale fixed maturity security. Upon consolidation on January 1, 2010, the original yen-denominated investment was derecognized and the underlying U.S. dollar-denominated fixed-maturity or perpetual securities and cross-currency swaps were recognized. While the combination of a U.S. dollar-denominated investment and cross-currency swap economically creates a yen-denominated investment, these investments will create foreign currency fluctuations but have no impact on our net investment hedge position. For additional information, see the Hedging Activities subsection of MD&A.

Some of the consolidated VIEs in our Aflac Japan portfolio use foreign currency swaps to convert foreign denominated cash flows to yen, the functional currency of Aflac Japan, in order to minimize cash flow fluctuations. Foreign currency swaps exchange an initial principal amount in two currencies, agreeing to re-exchange the currencies at a future date, at an agreed upon exchange rate. There may also be periodic exchanges of payments at specified intervals based on the agreed upon rates and notional amounts.

We are exposed to economic currency risk only when yen funds are actually converted into dollars. This primarily occurs when we repatriate funds from Aflac Japan to Aflac U.S., which is generally done annually. The exchange rates prevailing at the time of repatriation will differ from the exchange rates prevailing at the time the yen profits were earned. A portion of the repatriation may be used to service Aflac Incorporated's yen-denominated notes payable with the remainder converted into dollars.

## Interest Rate Risk

Our primary interest rate exposure is to the impact of changes in interest rates on the fair value of our investments in debt and perpetual securities. We use a modified duration analysis modeling approach, which measures price percentage volatility, to estimate the sensitivity of the fair values of our investments to interest rate changes on the debt and perpetual securities we own. For example, if the current duration of a debt security or perpetual security is 10, then the fair value of that security will increase by approximately 10% if market interest rates decrease by 100 basis points, assuming all other factors remain constant. Likewise, the fair value of the debt security or perpetual security will decrease by approximately 10% if market interest rates increase by 100 basis points, assuming all other factors remain constant.

The estimated effect of potential increases in interest rates on the fair values of debt and perpetual securities we own, interest rate swaps, foreign currency swaps, notes payable, and our obligation to the Japanese policyholder protection corporation as of December 31 follows:

# Sensitivity of Fair Values of Financial Instruments to Interest Rate Changes

	2010		200	09
		+100		+100
	Fair	Basis	Fair	Basis
(In millions)	Value	Points	Value	Points
Assets:				
Debt and perpetual securities:				
Fixed-maturity securities:				
Yen-denominated	\$62,733	\$55,518	\$51,989	\$46,199
Dollar-denominated	16,091	14,764	10,620	9,668
Perpetual securities:				
Yen-denominated	7,062	6,444	6,990	6,376
Dollar-denominated	450	411	273	251
Total debt and perpetual securities	\$86,336	\$77,137	\$69,872	\$62,494
Interest rate and foreign currency swaps	\$ 564	\$ (251)	\$ 0	\$ 0
Liabilities:				
Notes payable <sup>(1)</sup>	\$ (3,248)	\$ (3,060)	\$ (2,683)	\$ (2,557)
Interest rate and foreign currency swaps	(398)	(8)	(3)	0
Japanese policyholder protection corporation	(108)	(108)	(128)	(128)

<sup>(1)</sup> Excludes capitalized lease obligations

There are various factors that affect the fair value of our investment in debt and perpetual securities. Included in those factors are changes in the prevailing interest rate environment. Changes in the interest rate environment directly affect the balance of unrealized gains or losses for a given period in relation to a prior period. Decreases in market yields generally improve the fair value of debt and perpetual securities while increases in market yields generally have a negative impact on the fair value of our debt and perpetual securities. However, we do not expect to realize a majority of any unrealized gains or losses because we have the intent and ability to hold such securities until a recovery of value, which may be maturity. For additional information on unrealized losses on debt and perpetual securities, see Note 3 of the Notes to the Consolidated Financial Statements.

We attempt to match the duration of our assets with the duration of our liabilities. The following table presents the approximate duration of Aflac Japan's yen-denominated assets and liabilities, along with premiums, as of December 31.

(In years)	2010	2009
Yen-denominated debt and perpetual securities	12	12
Policy benefits and related expenses to be paid in future years	14	14
Premiums to be received in future years on policies in force	10	10

The following table presents the approximate duration of Aflac U.S. dollar-denominated assets and liabilities, along with premiums, as of December 31.

(In years)	2010	2009
Dollar-denominated debt and perpetual securities	10	9
Policy benefits and related expenses to be paid in future years	7	7
Premiums to be received in future years on policies in force	6	6

The following table shows a comparison of average required interest rates for future policy benefits and investment yields, based on amortized cost, for the years ended December 31.

# Comparison of Interest Rates for Future Policy Benefits and Investment Yields

(Net of Investment Expenses)

	2	010	20	009		2008	
	U.S.	Japan <sup>(1)</sup>	U.S.	Japan <sup>(1)</sup>	U.S.	Japan <sup>(1)</sup>	
Policies issued during year:							
Required interest on policy reserves	5.50%	2.39%	5.50%	2.51%	5.50%	2. <b>7</b> 4%	
New money yield on investments	5.79	2.44	7.22	2.88	7.56	3.27	
Policies in force at year-end:							
Required interest on policy reserves	6.03	4.40	6.06	4.47	6.12	4.55	
Return on average invested assets	6.37	3.48	6.66	3.65	6.77	3.82	

<sup>(1)</sup> Represents yen-denominated investments for Aflac Japan that support policy obligations and therefore excludes Aflac Japan's annuity products, and dollar-denominated investments and related investment income

We continue to monitor the spread between our new money yield and the required interest assumption for newly issued products in both the United States and Japan and will re-evaluate those assumptions as necessary.

Over the next two years, we have yen-denominated securities that will mature with yields in excess of Aflac Japan's current net investment yield of 3.34%. These securities total \$3.8 billion at amortized cost and have an average yield of 5.14%. Currently, when debt and perpetual securities we own mature, the proceeds may be reinvested at a yield below that of the interest required for the accretion of policy benefit liabilities on policies issued in earlier years. However, adding riders to our older policies has helped offset negative investment spreads on these policies. Overall, adequate profit margins exist in Aflac Japan's aggregate block of business because of profits that have emerged from changes in the mix of business and favorable experience from mortality, morbidity and expenses.

We have entered into interest rate swap agreements related to our 20 billion yen variable interest rate Uridashi notes. These agreements effectively swap the variable interest rate Uridashi notes to fixed rate notes to eliminate the volatility in our interest expense. We also have interest rate swaps related to some of our consolidated VIEs. These interest rate swaps are primarily used to convert interest receipts on floating-rate fixed-maturity securities contracts to fixed rates. For further information, see Notes 4 and 8 of the Notes to the Consolidated Financial Statements.

# Credit Risk

Our investment activities expose us to credit risk, which is a consequence of extending credit and/or carrying investment positions. However, we continue to adhere to prudent standards for credit quality. We accomplish this by considering our product needs and overall corporate objectives, in addition to credit risk. In evaluating the initial rating, we look at the overall senior issuer rating, the explicit rating for the actual issue or the rating for the security class, and, where applicable, the appropriate designation from the Securities Valuation Office (SVO) of the National Association of Insurance Commissioners (NAIC). All of our securities have ratings from either a nationally recognized statistical rating organization or the SVO of the NAIC. In addition, we perform extensive internal credit reviews to ensure that we are consistent in applying rating criteria for all of our securities.

We use specific criteria to judge the credit quality of both existing and prospective investments. Furthermore, we use several methods to monitor these criteria, including credit rating services and internal credit analysis. The distributions by credit rating of our purchases of debt securities for the years ended December 31, based on acquisition cost, were as follows:

# Composition of Purchases by Credit Rating

	2010	2009	2008
AAA	1.0%	7.6%	9.9%
AA	60.7	58.9	36.4
A	24.5	31.4	42.0
BBB	13.8	2.1	11.7
Total	100.0%	100.0%	100.0%

Our purchases of securities from year to year are determined based on diversification objectives, relative value and availability of investment opportunities, while meeting our investment policy guidelines for liquidity, safety and quality. We did not purchase any perpetual securities during the periods presented in the table above.

The distributions of debt and perpetual securities we own, by credit rating, as of December 31 were as follows:

# Composition of Portfolio by Credit Rating

	2010		2009	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
AAA	3.3%	3.6%	3.3%	3.4%
AA	35.7	36.5	34.6	35.8
Α	36.0	36.6	39.6	39.8
BBB	18.8	18.7	15.6	15.2
BB or lower	6.2	4.6	6.9	5.8
Total	100.0%	100.0%	100.0%	100.0%

As of December 31, 2010, our direct and indirect exposure to securities in our investment portfolio that were guaranteed by third parties was immaterial both individually and in the aggregate.

#### Subordination Distribution

The majority of our total investments in debt and perpetual securities was senior debt at December 31, 2010, and 2009. We also maintained investments in subordinated financial instruments that primarily consisted of Lower Tier II, Upper Tier II, and Tier I securities, listed in order of seniority. The Lower Tier II (LTII) securities are debt instruments with fixed maturities. Our Upper Tier II (UTII) and Tier I investments consisted of debt instruments with fixed maturities and perpetual securities, which have an economic maturity as opposed to a stated maturity.

The following table shows the subordination distribution of our debt and perpetual securities as of December 31.

# **Subordination Distribution of Debt and Perpetual Securities**

	20	)10	2	009
(In millions)	Amortized Cost	Percentage of Total	Amortized Cost	Percentage of Total
Senior notes	\$68,407	79.5%	\$54,971	76.5%
Subordinated securities:				
Fixed maturities (stated maturity date):				
Lower Tier II	8,679	10.1	7,944	11.1
Upper Tier II	15	.0	178	.2
Tier I <sup>(1)</sup>	613	.7	754	1.0
Surplus notes	335	.4	336	.5
Trust preferred - non-banks	85	.1	85	.1
Other subordinated - non-banks	52	.1	52	.1
Total fixed maturities	9,779	11.4	9,349	13.0
Perpetual securities (economic maturity date):				
Upper Tier II	5,285	6.1	5,200	7.2
Tier I	2,542	3.0	2,354	3.3
Total perpetual securities	7,827	9.1	7,554	10.5
Total debt and perpetual securities	\$86,013	100.0%	\$71,874	100.0%

<sup>(1)</sup> Includes trust preferred securities

## Portfolio Composition

For information regarding the amortized cost for our investments in debt and perpetual securities, the cost for equity securities and the fair values of these investments, refer to Note 3 of the Notes to the Consolidated Financial Statements.

#### Investment Concentrations

As of December 31, 2010, our largest investment industry sector concentration was banks and financial institutions. Throughout 2008 and during the first half of 2009, concerns related to troubled residential mortgages in the United States, United Kingdom and Europe spread to structured investment securities. As a result, banks and financial institutions suffered significant write-downs of asset values, which pressured banks and financial institutions to seek capital and liquidity support. National governments responded with various forms of support, ranging from guarantees on new and existing debt to significant injections of capital. In the second half of 2009, asset valuations generally improved, and banks and other institutions continued to use exchanges and tender offers to enhance their core capital. However, 2010 brought new concerns about the fiscal integrity of peripheral European sovereign nations. As a result, Greece and Ireland were forced to accept external funding aid in various forms to meet their financial obligations, as public markets were not accessible. The financial institutions of these countries have faced both liquidity and asset valuation pressures. Nationalization and/or recapitalization, along with loss-sharing among bondholders, all remain distinct risks for financial institutions in these countries and others facing similar fiscal pressures. While European politicians have become increasingly hesitant to put taxpayers at risk, with few exceptions, nationalizations and burden-sharing among debt holders remain options of last resort as governments try to remain generally supportive of the classes of investments that we own.

See Note 3 of the Notes to the Consolidated Financial Statements for a discussion of our investment discipline, further discussion of our largest investment industry sector concentration (banks and financial institutions), and disclosure on our investment exposure to certain Eurozone countries (Greece, Ireland, Italy, Portugal and Spain).

# **Largest Global Investment Positions**

(In millions)		<b>A</b>			Ratin	gs	
Strate   Electric Corp.   990	(In millions)	Amortized Cost	% of Total	Seniority	Moody's	S&P	Fitch
Seath Corporation (formerly Household   Seath Corporation   Seat		\$16,342	19.0%	Senior	Aa2	AA	AA-
HSBC Holdings PLC HSBC Plane Corporation (formerly Household HSBC Finance Corporation (formerly Household HSBC Finance Corporation (formerly Household Finance) HSBC Holdings PLC HSBC Bank PLC (RAV Intl. Ltd.) HSBC Holdings PLC HSBC Bank PLC (RAV Intl. Ltd.) HSBC Holdings PLC HSBC				Senior	Baa2		•
HSBC Finance Corporation (formerly Household Finance)  Finance)  Finance)  Finance Corporation (formerly Household Finance)  Finance)  Finance Corporation (Finance)  Finance)  Finance Corporation (Finance)  Finance Co	HSBC Holdings DLC			Senior	Baa2	BBB	BBB
Finance  Regulbic New York Corp.   639   7   Senior   A3   A   AA-Regulbic New York Corp.   11   -	HSBC Finance Corporation (formerly Household	821	1.0				
Republic New York Corp.  HSSE Holdings PLC (RAV Int'l. Ltd.)  The Hongkoop & Shanghail Banking  The Hongkoop & Shanghail Banking  HSSE Holdings PLC (HSSE Capital Funding LP)  Republic of South Africa  The Hongkoop & Shanghail Banking  HSSE Holdings PLC (HSSE Capital Funding LP)  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Dreadner Bank)  Tig.  Republic of South Africa  Commerzbank AG (Includes Bank AG)  Republic of South Africa  Republic of Re		639	7	Senior	۸2	^	
HSBC Holdings PLC (RAV Int'l. Ltd.)  HSBC Bank PLC (RAV Int'l. Ltd.)  HSBC Holdings PLC (RSBC Capital Funding LP)  HSBC Holdings PLC (RSBC Capital Funding Tust IV)  HSBC HSBC Holding Funding Tust IV IVI IVI IVI IVI IVI IVI IVI IVI IVI	Republic New York Corp.						
HSPC Bank PLC (RAV Inft. Ltd.)   40			-				
Corporation Ltd. HSBC Holdings PLC (HSBC Capital Funding LP) HSBC Holdings PLC (HSBC HSBC HSBC HSBC Capital Funding LP) HSBC Holdings PLC (HSBC HSBC HSBC HSBC HSBC HSBC HSBC HSBC	HSBC Bank PLC (RAV Int'l, Ltd.)	40	.1	UTII			
HSBC Holdings PLC (HSBC Capital Funding LP)   36	The Hongkong & Shanghai Banking						
Republic of South Africa   Commerzbank AG (includes Dresdner Bank)   713   9   9   111   A1   A   A   A   A   A   A   A	HSRC Holdings PLC (HSRC Capital Funding LP)					-	-
Commerzbank AG (Includes Dreadner Bank)	Republic of South Africa						
Commerzbank AG (Dresdner Funding Trust IV) 190	Commerzbank AG (includes Dresdner Bank)		.9	Senior	A3	BBB+	BBB+
Bank of America Corp. (includes Merrill Lynch)   549   77   78   78   78   78   78   78   7			.6	LTII	Δ1	Δ_	Δ
Bank of America Corp. (includes Merrill Lynch)   549   77   78   78   78   78   78   78   7			.2				
Bank of America Corp., (includes Merrill Lynch)  Merrill Lynch & Co. Inc.  Mizuho Bank Gramerica Instit-A)  Bankamerica Instit-A)  Bankamerica Instit-A)  Mizuho Bank, Mizuho Finance Cayman & Aruba  637	Dresdner Bank AG (Dresdner Funding Trust I)	55	.1				
Merril Lynch & Co. Inc.   12	Bank of America Corp. (includes Merrill Lynch)		.7			000	
Bank of America Corp. (includes Fleet Financial Group Inc., Nationsbank Corporation)   286   33   LTII   A3   A   A   A   Bank of America Corp. (NB Capital Trust.)   8   7   Tier I   Baa3   BB   BBB   BBB   BBR   B			.4				A+
Group Inc., Nationsbank Corporation) 286 3 LTII A3 A- A BAR A Bank of Mareica Corp. (MB Capital Trust. Bank america Instit-A) 18 - Tier I Baa3 BB+ BBB- MILL of Institution Financial Group Inc. 637 77 UTII A2 A UTII A2 A- A- UTII A2 A- A- UTII A2 A- A- A3 A4 A- A4 A4- UTII A2 A- A- A4 A- A4 A- UTII A3 A4 A- A- UTII A3 A- A- A- UT	Rank of America Corp. (includes Floot Financial	12	-	LTII	A3		Α
Bank of America Corp. (NB Capital Trust, Bankamerica Institut.)  Bankamerica Institut.)  Bankamerica Institut.)  Mizuho Financial Group Inc.  Mizuho Bank, Mizuho Finance Cayman & Aruba  637 7 UTII A2 A-  Unicredit SpA  Span Span Span Span Span  BBB  BBB  BBB  BBB  BBB  BBB  BBB	Group Inc. Nationshapk Corporation)	206	•			_	_
Bankamerica Instit-A) Mizuho Financial Group Inc. Mizuho Financial Group Inc. Mizuho Financial Group Inc. Mizuho Financial Group Inc. Mizuho Bank, Mizuho Finance Cayman & Aruba 637 77 Unitredito Bank Austria 11 1		286	.3	LIII	A3	A-	Α
Mizuho Financial Group Inc.   637   7		18		Tior I	Pag2	DD.	000
Mizuho Bank, Mizuho Finance Cayman & Aruba   637   7				i lei i	baas	BB+	BBB-
UniCredit SpA	Mizuho Bank, Mizuho Finance Cayman & Aruba		·' <sub>7</sub>	HTB	۸2	۸	
Unicredito Bank Austria Hypovereinsbank (Unicredit Bank AG) Hypovereinsbank (HVB Funding Trust I, III & VI) 360 360 361 361 361 361 368 368 368 368 368 368 368 368 368 368	UniCredit SpA			0111	AZ	Α-	-
Hypovereinsbank (Unicredit Bank AG)	Unicredito Bank Austria			LTII	Aa3	$\Delta\Delta+$	_
Phypovereinspank (FVB Funding Trust I, III & VI)   360	Hypovereinsbank (Unicredit Bank AG)	245	.3				Α
SAP Paribas (includes Fortis   S53   6	Hypovereinsbank (HVB Funding Trust I, III & VI)		.4				
Fortis Bank SA-NV	BNP Paribas (includes Fortis)		.6				
Fortis Luxembourg Finance SA						AA	AA-
Bank of Tokyo-Mitsubishi UFJ Ltd. (BTMU Curacao Bank of Tokyo-Mitsubishi UFJ Ltd. (BTMU Curacao Holdings NV)         552         .6         LTII         Aa3         A         A-Erste Group Bank AG           Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5)         404         .5         Tier I         Ba2         -         BBB-Investcorp Sa Babs           Investcorp SA (Broup Bank (Erste Finance Jersey Ltd. 3 & 5)         404         .5         Tier I         Ba2         -         BBB-Investcorp Capital Limited           Investcorp Capital Limited         504         .6         Senior         Ba2         -         BB+SB-Investcorp Capital Limited           Sumitomo Mitsui Banking Corporation         123         .1         LTII         Aa3         A         A-           Sumitomo Mitsui Banking Corporation (SMBC International Finance)         368         .5         UTII         A1         A-           International Finance SA         491         .6         Senior         Baa2         BBB         BBB           National Grid PLC         490         .6         Senior         A3         A-         A           National Grid Electricity Transmission PLC         245         .3         Senior         A3         A-         A           National Grid Electricity Transmission PLC         245 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Bank of Tokyo-Mitsubishi UFJ Ltd. (BTMU Curacao Holdings NV)   552   .6	Bank of Tokyo-Mitsubishi HE LI to			UTII	Baa2	Α	A-
Holdings NV) Erste Group Bank AG Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5) Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5) Investcorp SA Investcorp Capital Limited Investcorp Capital Limited Sumitomo Mitsui Financial Group Inc.  Sumitomo Mitsui Banking Corporation  Sumitomo Mitsui Banking Corporation (SMBC International Finance)  Telecom Italia SpA Telecom Italia Finance SA Vational Grid PLC National Grid Gas PLC National Grid Electricity Transmission PLC Vayoran Chase & Co. (Including Bear Stearns) JP Morgan Chase & Co. (Including Bear Stearns) LOP Morgan Chase & Co. (Including Bear Ste	Bank of Tokyo-Mitsubishi UF.LLtd. (BTMU Curação	<b>332</b>	.0				
Erste Group Bank AG	Holdings NV)	552	6	I TII	A 2 3	٨	٨
Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5)	Erste Group Bank AG			L111	Ado	^	Α-
Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5)				LTII	A1	Δ_	Δ_
Investcorp SA	Erste Group Bank (Erste Finance Jersey Ltd. 3 & 5)		.5			-	
Sumitomo Mitsui Financial Group Inc.   491   6     6     Sumitomo Mitsui Banking Corporation   123   1     LTII   Aa3   A   A-   A-   Sumitomo Mitsui Banking Corporation (SMBC International Finance)   368   5   UTII   A1   A-   A-   Telecom Italia SpA   491   6   Senior   Baa2   BBB   BBB   Astonal Grid PLC   490   6   National Grid Gas PLC   245   3   Senior   A3   A-   A   A   A   A   A   A   A   A	Investcorp SA	504	.6		542		000
Sumitomo Mitsui Banking Corporation   123   1	Investcorp Capital Limited		.6	Senior	Ba2	-	BB+
Sumitomo Mitsui Banking Corporation (SMBC International Finance)  Telecom Italia SpA Telecom Italia Finance SA Astional Grid PLC National Grid Gas PLC National Grid Gas PLC National Grid Gelectricity Transmission PLC Astional Grid Electricity Transmission PLC Astional Grid Gas PLC Astional Grid Caster Astional Astional Astional Caster Astional	Sumitomo Mitsui Financial Group Inc.						
International Finance   368	Sumitomo Mitaui Banking Corporation	123	.1	LTII	Aa3	Α	A-
Telecom Italia SpA	International Finance)	200	_				
Telecom Italia Finance SA			.5	UTII	A1	A-	-
National Grid PLC         490         .6           National Grid Gas PLC         245         .3         Senior         A3         A-         A           National Grid Electricity Transmission PLC         245         .3         Senior         A3         A-         A           JP Morgan Chase & Co. (including Bear Stearns)         486         .6         Senior         A3         A-         A           JP Morgan Chase & Co. (including Bear Stearns)         486         .6         Senior         Aa3         A+         AA-           JP Morgan Chase & Co. (including Bear Stearns)         429         .6         Senior         Aa3         A+         AA-           JP Morgan Chase & Co. (FNBC)         29         -         Senior         Aa1         AA-         A-           JP Morgan Chase & Co. (Bank One Corp.)         17         -         LTII         A1         A         A+           JP Morgan Chase & Co. (Bank One Corp.)         17         -         LTII         A1         A         A+           JP Morgan Chase & Co. (Bank One Corp.)         17         -         LTII         A1         A         A+           JP Morgan Chase & Co. (Bank One Corp.)         17         -         LTII         A2         A+ </td <td></td> <td></td> <td>.6</td> <td>Camian</td> <td>D0</td> <td>DDD</td> <td></td>			.6	Camian	D0	DDD	
National Grid Electricity Transmission PLC   245   .3   Senior   A3   A-   A			.b	Senior	Baa2	BBB	BBB
National Grid Electricity Transmission PLC   245   .3   Senior   A3   A-   A			.0 3	Senior	٨2	۸	٨
Morgan Chase & Co. (including Bear Stearns)	National Grid Electricity Transmission PLC		.3				
Accompanies	JP Morgan Chase & Co. (including Bear Stearns)		.6 .6	Cernor	70	Α-	^
Companies Inc.   429   .6   Senior   Aa3   A+   AA-   JP Morgan Chase & Co. (FNBC)   29   -   Senior   Aa1   AA-   -   JP Morgan Chase & Co. (Bank One Corp.)   17   -   LTII   A1   A   A+   AA-   JP Morgan Chase & Co. (NBD Bank)   11   -   LTII   Aa2   A+   A+   AA-   AA-   JP Morgan Chase & Co. (NBD Bank)   11   -   LTII   Aa2   AA-   A+   AA-	JP Morgan Chase & Co. (including Bear Stearns						
JP Morgan Chase & Co. (FNBC)  JP Morgan Chase & Co. (Bank One Corp.)  JP Morgan Chase & Co. (Bank One Corp.)  JP Morgan Chase & Co. (NBD Bank)  11  - LTII  A1  A2  A+  A+  Citigroup Inc.  Citigroup Inc. (includes Citigroup Global Markets  Holdings Inc., Associates Corp.)  Citigroup Inc. (Citicorp)  1  - LTII  Baa1  A-  Commonwealth Bank of Australia  479  5  Commonwealth Bank of Australia  123  11  LTII  Aa2  AA-  AA-  Commonwealth Bank of Australia  245  33  UTII  - A+  Bankwest  Barclays Bank PLC  Barclays	Companies Inc.)		.6	Senior	Aa3	A+	AA-
JP Morgan Chase & Co. (Bank One Corp.) JP Morgan Chase & Co. (NBD Bank) 11 - LTII Aa2 A+ A+  Citigroup Inc. Citigroup Inc. (includes Citigroup Global Markets Holdings Inc., Associates Corp.) 483 .5 Senior A3 A A+  Citigroup Inc. (Citicorp) 1 - LTII Baa1 A- A  Commonwealth Bank of Australia 479 .5  Commonwealth Bank of Australia 123 .1 LTII Aa2 AA-  Commonwealth Bank of Australia 245 .3 UTII - A+  Bankwest Bankwest 111 .1 UTII Aa2 AA-  Bankwest 111 .1 UTII Aa2 AA-  Barclays Bank PLC 477 .5  Barclays Bank PLC Barclays Bar	JP Morgan Chase & Co. (FNBC)		-	Senior	Aa1		-
11	Jr Worgan Chase & Co. (Bank One Corp.)		-	LTII	A1		A+
Citigroup Inc. (includes Citigroup Global Markets Holdings Inc., Associates Corp.)	ਹੁੰਦ ਅਹਾਰੂਬਜ ∪ਜੰਕse & ∪o. (NBD Bank) Citigroup Inc		_	LTII	Aa2	A+	
Holdings Inc., Associates Corp.)	Citigroup Inc. (includes Citigroup Clobal Markets	484	.5				
Citigroup Inc. (Citicorp)       1       -       LTII       Baa1       A-       A         Commonwealth Bank of Australia       479       .5       .5       LTII       Baa1       A-       A         Commonwealth Bank of Australia       123       .1       LTII       Aa2       AA-       AA-         Bankwest       111       .1       UTII       Aa2       AA-       -         Barclays Bank PLC       477       .5       Barclays Bank PLC       184       .2       LTII       Baa1       A       A+         Barclays Bank PLC       184       .2       LTII       Baa1       A       A+         Barclays Bank PLC       245       .3       UTII       Baa2       A-       A         Barclays Bank PLC       48       -       Tier I       Baa3       A-       A         Total       \$27,988       32.5%	Holdings Inc. Associates Corp.)	402	E	Cam!	40		
Commonwealth Bank of Australia         479         .5           Commonwealth Bank of Australia         123         .1         LTII         Aa2         AA-         AA-           Commonwealth Bank of Australia         245         .3         UTII         -         A+         -           Bankwest         111         .1         UTII         Aa2         AA-         -           Barclays Bank PLC         477         .5         Sarclays Bank PLC         184         .2         LTII         Baa1         A         A+           Barclays Bank PLC         245         .3         UTII         Baa2         A-         A           Barclays Bank PLC         48         -         Tier I         Baa3         A-         A           Total         \$27,988         32.5%	Citigroup Inc. (Citicorp)	403 1	. <del>5</del>				
Commonwealth Bank of Australia       123       .1       LTII       Aa2       AA-	Commonwealth Bank of Australia	479	.5	LIB	Dad I	Α-	A
Commonwealth Bank of Australia       245       .3       UTII       -       A+       -         Bankwest       111       .1       UTII       Aa2       AA-       -         Barclays Bank PLC       477       .5       -       Sarclays Bank PLC       184       .2       LTII       Baa1       A       A+         Barclays Bank PLC       245       .3       UTII       Baa2       A-       A         Barclays Bank PLC       48       -       Tier I       Baa3       A-       A         Total       \$27,988       32.5%	Commonwealth Bank of Australia		.1	LTII	Aa2	AA-	ΔΔ.
Bankwest       111       .1       UTII       Aa2       AA-       -         Barclays Bank PLC       477       .5       .5       Barclays Bank PLC       184       .2       LTII       Baa1       A       A+         Barclays Bank PLC       245       .3       UTII       Baa2       A-       A         Barclays Bank PLC       48       -       Tier I       Baa3       A-       A         Total       \$27,988       32.5%	Commonwealth Bank of Australia		.3		, wz		
Sarclays Bank PLC	Bankwest		.1		Aa2		_
245 .3 UTII Baa2 A- A   Barclays Bank PLC	Sarciays Bank PLC		.5		<b>-</b>		
245 .3 UTII Baa2 A- A   Barclays Bank PLC			.2		Baa1	Α	A+
## 1 Tier I Baa3 A- A    Total			.3	UTII	Baa2		
¥21,000 32.070		48	-	Tier I	Baa3	A-	
	Total	\$27,988	32.5%			***************************************	
	Total debt and pernetual securities						
	ICPs or ICP hosted as smith -						

<sup>(1)</sup> JGBs or JGB-backed securities

As previously disclosed, we own long-dated debt instruments in support of our long-dated policyholder obligations. Included in our largest global investment holdings are legacy positions that date back many years. Additionally, the concentration of certain of our holdings of individual credit exposures has grown over time through merger and consolidation activity. Beginning in 2005, we have generally limited our investment exposures to issuers to no more than 5% of total adjusted capital (TAC) on a statutory accounting basis, with the exception of obligations of the Japanese and U.S. governments. However, existing investment exposures that exceeded 5% of TAC at the time this guidance was adopted, or exposures that may exceed this threshold from time to time through merger and consolidation activity, are not automatically reduced through sales of the issuers' securities but rather are reduced over time consistent with our investment policy.

We have investments in both publicly and privately issued securities. The outstanding amount of a particular issuance, as well as the level of activity in a particular issuance and market conditions, including credit events and the interest rate environment, affect liquidity regardless of whether it is publicly or privately issued.

The following table details investment securities by type of issuance as of December 31.

## **Investment Securities by Type of Issuance**

	201	0	2009		
(In millions)	Amortized Cost	Fair Value	Amortized Cost	Fair Value	
Publicly issued securities:					
Fixed maturities	\$31,098	\$32,457	\$20,649	\$21,087	
Perpetual securities	235	256	116	122	
Equity securities	13	14	14	15	
Total publicly issued	31,346	32,727	20,779	21,224	
Privately issued securities:					
Fixed maturities	47,088	46,367	43,671	41,522	
Perpetual securities	7,592	7,256	7,438	7,141	
Equity securities	9	9	8	9	
Total privately issued	54,689	53,632	51,117	48,672	
Total investment securities	\$86,035	\$86,359	\$71,896	\$69,896	

The following table details our privately issued investment securities as of December 31.

# **Privately Issued Securities**

(Amortized cost, in millions)	2010	2009
Privately issued securities as a percentage of total debt and perpetual securities	63.6%	71.1%
Privately issued securities held by Aflac Japan Privately issued securities held by Aflac Japan as a percentage of total debt and	\$51,702	\$48,639
perpetual securities	60.1%	67.7%

# Reverse-Dual Currency Securities(1)

(Amortized cost, in millions)	2010	2009
Privately issued reverse-dual currency securities  Publicly issued collateral structured as reverse-dual currency securities <sup>(2)</sup>	\$12,790 2,844	\$14,070 0
Total reverse-dual currency securities	\$15,634	\$14,070
Reverse-dual currency securities as a percentage of total debt and perpetual securities	18.2%	19.6%

<sup>(1)</sup> Principal payments in yen and interest payments in dollars

<sup>(2)</sup> Publicly issued securities held as collateral of former QSPEs

Aflac Japan has invested in privately issued securities to better match liability characteristics and secure higher yields than those available on Japanese government or other public corporate bonds. Aflac Japan's investments in yen-denominated privately issued securities consist primarily of non-Japanese issuers and have longer maturities, thereby allowing us to improve our asset/liability matching and our overall investment returns. Most of our privately issued securities are issued under medium-term note programs and have standard documentation commensurate with credit ratings of the issuer, except when internal credit analysis indicates that additional protective and/or event-risk covenants are required.

# Below-Investment-Grade and Split-Rated Securities

In the event of a credit rating downgrade to below-investment-grade status, we do not automatically liquidate our position. However, if the security is in the held-to-maturity portfolio and we no longer have the intent to hold the security until its maturity, we immediately transfer it to the available-for-sale portfolio so that the security's fair value and its unrealized gain or loss are reflected on the balance sheet.

Debt and perpetual securities classified as below investment grade at December 31, 2010 and 2009 were generally reported as available for sale and carried at fair value. Each of the below-investment-grade securities was investment grade at the time of purchase and was subsequently downgraded by credit rating agencies. Below-investment-grade debt and perpetual securities represented 6.2% of total debt and perpetual securities at December 31, 2010, compared with 6.9% of total debt and perpetual securities at December 31, 2009, at amortized cost.

# **Below-Investment-Grade Securities**

		20	110			20	09	
(In millions)	Par Value	Amortized Cost	Fair Value	Unrealized Gain/Loss	Par Value	Amortized Cost	Fair Value	Unrealized Gain/Loss
Investcorp Capital Limited	\$ 504	\$ 504	\$ 337	\$ (167)	\$ 452	\$ 452	\$ 223	\$(229)
Irish Life and Permanent PLC <sup>(1)</sup>	454	112	112	O	402	204	197	(7)
Lloyds Banking Group PLC								
(includes HBOS in 2009) <sup>(1)</sup>	440	364	387	23	896	597	612	15
EFG Eurobank Ergasias	417	416	131	(285)	*	*	*	*
UPM-Kymmene	380	380	290	(90)	337	337	224	(113)
Ford Motor Credit Company	368	368	374	6	326	326	302	(24)
NBG (National Bank of Greece)	368	368	146	(222)	*	*	*	*
Alpha Bank	368	368	115	(253)	*	*	*	*
Dexia SA (includes Dexia Bank								_
Belgium & Dexia Overseas)(1)	368		186	(78)	326	233	233	0
Swedbank <sup>(1)</sup>	356		314	15	152	117	119	2
CSAV (Tollo Shipping Co. S.A.)	295		161	(134)	261	261	135	(126)
Hella KG Hueck & Co.	270	269	224	(45)	239	238	148	(90)
KBL European Private Bankers								- 4
S.A. (Part of KBC Group NV)(1)	245		144	7	217	121	182	61
Allied Irish Banks PLC	245		77	0	*			
Aiful Corporation	184		67	0	175	175	74	(101)
BAWAG Capital Finance Jersey(1)	172		116		152		114	(17)
IKB Deutsche Industriebank AG	160		104		141	141	73	(68)
Hypo Vorarlberg Capital Finance(1)	135		97		*	*	*	* (00)
Finance For Danish Industry (FIH)	123	123	104	(19)	109	109	81	(28)
Royal Bank of Scotland							400	(0)
Group PLC <sup>(1)</sup>	58	19	42	23	329	134	132	(2)
Commerzbank AG (formerly								(40)
Dresdner Bank AG) (Tier I only)	53		46	\ , ,	216		172	
Macy's Inc.	53		58		53		50	` '
Countrywide Home Loans(2)	33		24	` '	129		82	• •
Takefuji Corporation	C		0	-	363		194	
Terra <sup>(3)</sup>	**		*1		129		95	
Investkredit Funding II Ltd.(1)	C		0		76		46	
Eirles Two Limited 310 A <sup>(3)</sup>	(	) 0	0	0	54	. 20	28	8
Various Other Issuers (below \$50								(00)
million of par value)(4)	353	338	302	(36)	847	610	517	
Total	\$6,402	\$5,297	\$3,958	\$ (1,339)	\$6,381	\$4,950	\$4,033	\$ (917)

<sup>\*</sup> Investment grade at respective reporting date

Occasionally, a debt or perpetual security will be split rated. This occurs when one rating agency rates the security as investment grade while another rating agency rates the same security as below investment grade. Our policy is to review each issue on a case-by-case basis to determine if a split-rated security should be classified as investment grade or below investment grade. Our review includes evaluating the issuer's credit position as well as current market pricing and other factors, such as the issuer's or security's inclusion on a credit rating downgrade watch list. Split-rated securities totaled \$2.4 billion and \$1.9 billion as of December 31, 2010 and 2009, respectively,

<sup>\*\*</sup> Beginning January 1, 2010, these investments are consolidated and are no longer reported as a single investment.

<sup>(1)</sup> Perpetual security

<sup>(2)</sup> Collateralized mortgage obligation

<sup>(3)</sup> Collateralized debt obligation

<sup>(4)</sup> Includes 18 different issuers in 2010 and 19 different issuers in 2009

and represented 3% of total debt and perpetual securities, at amortized cost, during each of those years. The 10 largest split-rated securities as of December 31, 2010, were as follows:

# **Split-Rated Securities**

(In millions)	Amortized Cost	Investment-Grade Status
Israel Electric Corp.	\$990	Investment Grade
Erste Group Bank <sup>(1)</sup>	404	Investment Grade
SLM Corp.	398	Investment Grade
Dexia Overseas Limited <sup>(1)</sup>	184	Investment Grade
Sparebanken Vest <sup>(1)</sup>	60	Investment Grade
Macy's Inc.	58	Below Investment Grade
Commerzbank (formerly Dresdner Bank AG) (Tier I only)	55	Below Investment Grade
Mead Corp.	36	Investment Grade
Frontier North Inc	33	Investment Grade
Tennessee Gas Pipeline	31	Investment Grade

<sup>(1)</sup> Perpetual security

# Other-than-temporary Impairment

See Note 3 of the Notes to the Consolidated Financial Statements for a discussion of our impairment policy.

# **Unrealized Investment Gains and Losses**

The following table provides details on amortized cost, fair value and unrealized gains and losses for our investments in debt and perpetual securities by investment-grade status as of December 31, 2010.

(In millions)	Total Amortized Cost	Total Fair Value	Percentage of Total Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
Available-for-sale securities:					
Investment-grade securities	\$50,632	\$51,909	60.1%	\$2.452	\$1,175
Below-investment-grade securities	5,297	3,958	4.6	84	1,423
Held-to-maturity securities:	·	,			.,
Investment-grade securities	30,084	30,469	35.3	1,148	763
Total	\$86,013	\$86,336	100.0%	\$3,684	\$3,361

The following table presents an aging of debt and perpetual securities in an unrealized loss position as of December 31, 2010.

# Aging of Unrealized Losses

	Total	Total	Less than Six Months		Six Months to Less than 12 Months		12 Months or Longer	
(In millions)	Amortized U	Unrealized Loss	Amortized Cost	Unrealized Loss	Amortized Cost	Unrealized Loss	Amortized Cost	Unrealized Loss
Available-for-sale securities: Investment-grade							- <u> </u>	
securities Below-investment- grade	\$16,852	\$1,175	\$5,588	\$140	\$2,503	\$154	\$ 8,761	\$ 881
securities Held-to-maturity securities: Investment-grade	3,848	1,423	432	79	120	4	3,296	1,340
securities	13,304	763	2,119	52	245	5	10,940	706
Total	\$34,004	\$3,361	\$8,139	\$271	\$2,868	\$163	\$22,997	\$2,927

The following table presents a distribution of unrealized losses on debt and perpetual securities by magnitude as of December 31, 2010.

## **Percentage Decline From Amortized Cost**

	Total	Total .	Less th	nan 20%	20% t	o 50%	Greater	than 50%
(In millions)	Amortized Cost	Unrealized Loss	Amortized Cost	Unrealized Loss	Amortized Cost	Unrealized Loss	Amortized Cost	Unrealized Loss
Available-for-sale securities: Investment-grade securities	\$16,852	\$1,175	\$16,132	\$ 963	\$ 720	\$212	\$ 0	\$ 0
Below-investment-grade securities	3,848	1,423	1,064	99	1,632	563	1,152	761
Held-to-maturity securities: Investment-grade securities	13,304	763	12,690	610	614	153	0	0
Total	\$34,004	\$3,361	\$29,886	\$1,672	\$2,966	\$928	\$1,152	\$761

The following table presents the 10 largest unrealized loss positions in our portfolio as of December 31, 2010.

(In millions)	Credit Rating	Amortized Cost	Fair Value	Unrealized Loss
EFG Eurobank Ergasias	ВВ	\$416	\$131	\$(285)
Alpha Bank	BB	368	115	(253)
NBG (National Bank of Greece)	BB	368	146	(222)
Investcorp Capital Limited	BB	504	337	(167)
Dexia Overseas Limited(1)	BB	447	288	(159)
CSAV (Tollo Shipping Co. S.A.)	В	295	161	(134)
SLM Corp	BBB	398	293	(105)
UPM-Kymmene	BB	380	290	`(90)
Banco Espirito Santo	Α	368	308	(60)
IKB Deutsche Industriebank AG	BB	160	104	(56)

<sup>(1)</sup> Perpetual security

Declines in fair value noted above resulted from changes in interest rates and credit spreads, yen/dollar exchange rates, and issuer credit status. However, we believe it would be inappropriate to recognize impairment charges because we believe the changes in fair value are temporary.

#### **Investment Valuation and Cash**

We estimate the fair values of our securities available for sale on a monthly basis. We monitor the estimated fair values obtained from our custodian and pricing brokers and those derived from our discounted cash flow pricing model for consistency from month to month, while considering current market conditions. We also periodically discuss with our custodian and pricing brokers the pricing techniques they use to monitor the consistency of their approach and periodically assess the appropriateness of the valuation level assigned to the values obtained from them. See Note 5 of the Notes to the Consolidated Financial Statements for the fair value hierarchy classification of our securities available for sale as of December 31, 2010.

Cash and cash equivalents totaled \$2.1 billion, or 2.4% of total investments and cash, as of December 31, 2010, compared with \$2.3 billion, or 3.2%, at December 31, 2009. For a discussion of the factors causing the change in our cash balance, see the Operating Activities, Investing Activities and Financing Activities sections of this MD&A.

For additional information concerning our investments, see Notes 3, 4, and 5 of the Notes to the Consolidated Financial Statements.

## **Deferred Policy Acquisition Costs**

The following table presents deferred policy acquisition costs by segment for the years ended December 31.

(In millions)	2010	2009	% Change
Aflac Japan	\$6,964	\$5,846	19.1%(1)
Aflac U.S.	2,770	2,687	3.1
Total	\$9,734	\$8,533	14.1%

<sup>(1)</sup> Aflac Japan's deferred policy acquisition costs increased 5.4% in yen during the year ended December 31, 2010.

The increase in Aflac Japan's deferred policy acquisition costs was primarily driven by the strengthening of the yen against the U.S. dollar and new annualized premium sales. See Note 6 of the Notes to the Consolidated Financial Statements for additional information on our deferred policy acquisition costs.

## **Policy Liabilities**

The following table presents policy liabilities by segment for the years ending December 31.

(In millions)	2010	2009	% Change
Aflac Japan	\$74,872	\$62,055	20.7%(1)
Aflac U.S.	7,581	7,187	5.5
Other	3	3	.0
Total	\$82,456	\$69,245	19.1%

<sup>(1)</sup> Aflac Japan's policy liabilities increased 6.8% in yen during the year ended December 31, 2010.

The increase in Aflac Japan's policy liabilities was primarily the result of the strengthening of the yen against the U.S. dollar and the growth and aging of our in-force business. See Note 7 of the Notes to the Consolidated Financial Statements for additional information on our policy liabilities.

## **Notes Payable**

Notes payable totaled \$3.0 billion at December 31, 2010, compared with \$2.6 billion at December 31, 2009. In August 2010, we issued \$450 million and \$300 million in senior notes that are due in August 2040 and August 2015, respectively. In July 2010, we paid \$447 million to redeem 39.4 billion yen of our Samurai notes upon their maturity. The ratio of debt to total capitalization (debt plus shareholders' equity, excluding the unrealized gains and losses on investment securities and derivatives) was 21.7% as of December 31, 2010, compared with 22.3% a year ago. See Note 8 of the Notes to the Consolidated Financial Statements for additional information on our notes payable.

### **Benefit Plans**

Aflac Japan and Aflac U.S. have various benefit plans. For additional information on our Japanese and U.S. plans, see Note 13 of the Notes to the Consolidated Financial Statements.

#### **Policyholder Protection Corporation**

The Japanese insurance industry has a policyholder protection system that provides funds for the policyholders of insolvent insurers. On December 12, 2008, legislation was enacted extending the framework of the Life Insurance Policyholder Protection Corporation (LIPPC), which included government fiscal measures supporting the LIPPC through March 2012.

# **Hedging Activities**

# Net Investment Hedge

Our primary exposure to be hedged is our investment in Aflac Japan, which is affected by changes in the yen/dollar exchange rate. To mitigate this exposure, we have taken the following courses of action. First, Aflac Japan

maintains a portfolio of dollar-denominated securities, which serve as an economic currency hedge of a portion of our investment in Aflac Japan. Second, we have designated the Parent Company's yen-denominated liabilities (Samurai and Uridashi notes and yen-denominated loans) as a hedge of our investment in Aflac Japan. At the beginning of each quarter, we make our net investment hedge designation. If the total of our designated yen-denominated liabilities is equal to or less than our net investment in Aflac Japan, the hedge is deemed to be effective and the related exchange effect is reported in the unrealized foreign currency component of other comprehensive income. Should these designated yen-denominated liabilities exceed our investment in Aflac Japan, the foreign exchange effect on the portion of the liabilities that exceeds our investment in Aflac Japan would be recognized in net earnings. We estimate that if our yen-denominated liabilities exceeded our investment in Aflac Japan by 10 billion yen, we would report a foreign exchange gain/loss of approximately \$1 million for every 1% yen weakening/strengthening in the end-of-period yen/dollar exchange rate. For hedge designation purposes, Aflac Japan yen-denominated net assets exceeded the Parent Company's designated yen-denominated liabilities at the beginning of each of the quarters in 2010. As a result, our net investment hedge was effective during the year ended December 31, 2010, and therefore there was no impact on net earnings during the year.

We recognized an immaterial loss in net earnings during the second quarter of 2009 for the negative foreign exchange effect on the Parent Company yen-denominated liabilities that exceeded our yen net asset position in Aflac Japan. Our net investment hedge was effective during the other quarters of 2009 and the full year ended December 31, 2008; therefore, there was no impact on net earnings during those periods.

Starting in 2010, the yen net asset figure calculated for hedging purposes differs from the yen-denominated net asset position as discussed in the Currency Risk subsection of MD&A. As disclosed in that subsection, the consolidation of the underlying assets in certain VIEs on January 1, 2010, required that we derecognize our yen-denominated investment in the VIE and recognize the underlying U.S. dollar-denominated fixed-maturity or perpetual securities and cross-currency swaps. While these U.S. dollar investments will create foreign currency fluctuations, the combination of the U.S. dollar-denominated investment and the cross-currency swap economically creates a yen-denominated investment that qualifies for inclusion as a component of our investment in Aflac Japan.

The dollar values of our yen-denominated net assets, including certain VIEs as yen-denominated investments for net investment hedging purposes as discussed above, are summarized as follows (translated at end-of-period exchange rates) for the years ended December 31:

(In millions)	2010	2009
Aflac Japan yen-denominated net assets Parent Company yen-denominated net liabilities	\$ 3,282 (1,041)	\$2,736 (962)
Consolidated yen-denominated net assets (liabilities) subject to foreign currency	(1,041)	(902)
translation fluctuations	\$ 2,241	\$1,774

The increase in our yen-denominated net asset position was due primarily to the strengthening of the yen and improvement in the fair values of Aflac Japan's investments.

## Cash Flow Hedges

Effective January 1, 2010, as a result of the adoption of new accounting guidance and the corresponding consolidation of additional VIEs, we have freestanding derivative instruments that are reported in the consolidated balance sheet at fair value and are reported in other assets and other liabilities. Several of these freestanding derivatives qualify for hedge accounting, including interest rate and foreign currency swaps. Interest rate and foreign currency swaps are used within VIEs to hedge the risk arising from changes in interest rates and foreign currency exchange rates, respectively. Changes in the fair value of a derivative that is designated and qualifies as a cash flow hedge are recorded in other comprehensive income. Any hedge ineffectiveness is recorded immediately in current period earnings as net realized investment gains and losses. While an immaterial amount of ineffectiveness was recorded during 2010, these hedging relationships were effective during the year ended December 31, 2010. See Note 4 of the Notes to the Consolidated Financial Statements for additional information.

We have interest rate swap agreements related to the 20 billion yen variable interest rate Uridashi notes. By entering into these contracts, we have been able to lock in our interest rate at 1.52% in yen. We have designated

these interest rate swaps as a hedge of the variability in our interest cash flows associated with the variable interest rate Uridashi notes. The notional amounts and terms of the swaps match the principal amount and terms of the variable interest rate Uridashi notes, and the swaps had no value at inception. GAAP requires that the change in the fair value of the swap contracts be recorded in other comprehensive income so long as the hedge is deemed effective. Any ineffectiveness is recognized in net earnings. This hedge was effective during the three-year period ended December 31, 2010; therefore, there was no impact on net earnings. See Note 4 of the Notes to the Consolidated Financial Statements for additional information.

## **Off-Balance Sheet Arrangements**

As of December 31, 2010, we had no material letters of credit, standby letters of credit, guarantees or standby repurchase obligations. See Note 14 of the Notes to the Consolidated Financial Statements for information on material unconditional purchase obligations that are not recorded on our balance sheet.

#### **CAPITAL RESOURCES AND LIQUIDITY**

Aflac provides the primary sources of liquidity to the Parent Company through dividends and management fees. The following table presents the amounts provided for the years ended December 31:

# Liquidity Provided by Aflac to Parent Company

(In millions)	2010	2009	2008
Dividends declared or paid by Aflac	\$370	\$464	\$1,062
Management fees paid by Aflac	205	124	71

The primary uses of cash by the Parent Company are shareholder dividends, the repurchase of its common stock and interest on its outstanding indebtedness. The Parent Company's sources and uses of cash are reasonably predictable and are not expected to change materially in the future. For additional information, see the Financing Activities subsection of this MD&A.

The Parent Company also accesses debt security markets to provide additional sources of capital. In March 2009, we filed a shelf registration statement with the SEC that allows us to issue an indefinite amount of senior and subordinated debt, in one or more series, from time to time through May 2012. We issued \$450 million and \$300 million of senior notes in August 2010, \$400 million of senior notes in December 2009, and \$850 million of senior notes in May 2009, under this registration statement. In November 2009, we filed an additional shelf registration statement with Japanese regulatory authorities that allows us to issue up to 100 billion yen of yen-denominated Samurai notes in Japan (approximately \$1.2 billion, using the December 31, 2010, exchange rate) through November 2011. If issued, these Samurai notes would not be available to U.S. persons. We believe outside sources for additional debt and equity capital, if needed, will continue to be available. For additional information, see Note 8 of the Notes to the Consolidated Financial Statements.

The principal sources of cash for our insurance operations are premiums and investment income. The primary uses of cash by our insurance operations are policy claims, commissions, operating expenses, income taxes and payments to the Parent Company for management fees and dividends. Both the sources and uses of cash are reasonably predictable.

When making an investment decision, our first consideration is based on product needs. Our investment objectives provide for liquidity through the purchase of investment-grade debt securities. These objectives also take into account duration matching, and because of the long-term nature of our business, we have adequate time to react to changing cash flow needs.

As a result of policyholder aging, claims payments are expected to gradually increase over the life of a policy. Therefore, future policy benefit reserves are accumulated in the early years of a policy and are designed to help fund future claims payments. We expect our future cash flows from premiums and our investment portfolio to be sufficient to meet our cash needs for benefits and expenses.

Our financial statements adequately convey our financing arrangements during the periods presented. We have not engaged in material intra-period short-term financings during the periods presented that are not otherwise reported in our balance sheet. We do not have any restrictive financial covenants related to our notes payable, and we were in compliance with all of the covenants of our notes payable at December 31, 2010. We have not entered into transactions involving the transfer of financial assets with an obligation to repurchase financial assets that have been accounted for as a sale under applicable accounting standards, including securities lending transactions. See Notes 1 and 3 of the Notes to the Consolidated Financial Statements for more information on our securities lending accounting policy and activity. We do not have a known trend, demand, commitment, event or uncertainty that would reasonably result in our liquidity increasing or decreasing by a material amount. Our cash and cash equivalents include unrestricted cash on hand, money market instruments, and other debt instruments with a maturity of 90 days or less when purchased, all of which has minimal market, settlement or other risk exposure.

The following table presents the estimated payments by period of our major contractual obligations as of December 31, 2010. We translated our yen-denominated obligations using the December 31, 2010, exchange rate. Actual future payments as reported in dollars will fluctuate with changes in the yen/dollar exchange rate.

# **Distribution of Payments by Period**

(In millions)	Total Liability <sup>(1)</sup>	Total Payments	Less Than One Year	One to Three Years	Four to Five Years	After Five Years
Future policy benefits liability (Note 7)	\$72,103	\$316,411	\$10,156	\$19,990	\$19,501	\$266,764
Unpaid policy claims liability (Note 7)	3,719	3,719	2,741	576	234	168
Long-term debt – principal (Note 8)	3,032	3,038	429	327	484	1,798
Long-term debt – interest (Note 8)	31	2,369	159	298	289	1,623
Policyholder protection corporation (Note 2)	108	108	40	68	0	0
Operating service agreements (Note 14)	N/A <sup>(2)</sup>	571	136	214	205	16
Operating lease obligations (Note 14)	N/A <sup>(2)</sup>	146	59	37	26	24
Capitalized lease obligations (Note 14)	6	6	2	3	1	0
Marketing commitments (Note 14)	N/A <sup>(2)</sup>	23	23	0	0	0
Total contractual obligations	\$78,999	\$326,391	\$13,745	\$21,513	\$20,740	\$270,393

Liabilities for unrecognized tax benefits in the amount of \$16 have been excluded from the tabular disclosure above because the timing of cash payment is not reasonably estimable.

The distribution of payments for future policy benefits is an estimate of all future benefit payments for policies in force as of December 31, 2010. These projected values contain assumptions for future policy persistency, mortality and morbidity. The distribution of payments for unpaid policy claims includes assumptions as to the timing of policyholders reporting claims for prior periods and the amount of those claims. Actual amounts and timing of both future policy benefits and unpaid policy claims payments may differ significantly from the estimates above. We anticipate that the future policy benefit liability of \$72.1 billion at December 31, 2010, along with future net premiums and investment income, will be sufficient to fund future policy benefit payments.

The distribution of payments due in less than one year for long-term debt consists of 35 billion yen for our Uridashi notes (\$429 million at the December 31, 2010, exchange rate) that are due in September 2011. We plan to use existing cash to redeem these notes.

For more information on our major contractual obligations, see the applicable Note in the Notes to the Consolidated Financial Statements as indicated in the line items in the table above.

<sup>(1)</sup> Liability amounts are those reported on the consolidated balance sheet as of December 31, 2010.

<sup>(2)</sup> Not applicable

#### **Consolidated Cash Flows**

We translate cash flows for Aflac Japan's yen-denominated items into U.S. dollars using weighted-average exchange rates. In years when the yen weakens, translating yen into dollars causes fewer dollars to be reported. When the yen strengthens, translating yen into dollars causes more dollars to be reported.

The following table summarizes consolidated cash flows by activity for the years ended December 31.

(In millions)	2010	2009	2008
Operating activities	\$ 6,989	\$ 6,161	\$ 4,965
Investing activities	(7,432)	(5,476)	(4,283)
Financing activities	161	699	(1,383)
Exchange effect on cash and cash equivalents	80	(2)	`´ 79 <sup>´</sup>
Net change in cash and cash equivalents	\$ (202)	\$ 1,382	\$ (622)

# **Operating Activities**

Consolidated cash flow from operations increased 13% in 2010, compared with 2009. The following table summarizes operating cash flows by source for the years ended December 31.

(In millions)	2010	2009	2008
Aflac Japan Aflac U.S. and other operations	\$ 6,327 662	\$ 5,177 984	\$ 4,225 740
Total	\$ 6,989	\$ 6,161	\$ 4,965

The increase in Aflac Japan operating cash flows during 2010 was due primarily to the strengthening of the yen against the U.S. dollar. Despite an overall increase in 2010, Aflac U.S. operating cash flows have been reduced by the payout of lump-sum return-of-premium benefits to policyholders on a closed block of U.S. cancer insurance business. These benefit payouts began in 2008 and will conclude in 2012. We paid out \$104 million in 2010, \$152 million in 2009, and \$63 million in 2008, and we anticipate paying out an additional \$109 million over the next two years.

# **Investing Activities**

Operating cash flow is primarily used to purchase debt securities to meet future policy obligations. The following table summarizes investing cash flows by source for the years ended December 31.

(In millions)	2010	2009	2008
Aflac Japan Aflac U.S. and other operations	\$(6,221) (1,211)	\$(5,156) (320)	\$(3,874) (409)
Total	\$(7,432)	\$(5,476)	\$(4,283)

Prudent portfolio management dictates that we attempt to match the duration of our assets with the duration of our liabilities. Currently, when our debt and perpetual securities mature, the proceeds may be reinvested at a yield below that required for the accretion of policy benefit liabilities on policies issued in earlier years. However, the long-term nature of our business and our strong cash flows provide us with the ability to minimize the effect of mismatched durations and/or yields identified by various asset adequacy analyses. When market opportunities arise, we dispose of selected debt and perpetual securities that are available for sale to improve the duration matching of our assets and liabilities, improve future investment yields, and/or rebalance our portfolio. As a result, dispositions before maturity can vary significantly from year to year. Dispositions before maturity were approximately 7% of the annual average investment portfolio of debt and perpetual securities available for sale during the year ended December 31, 2010, compared with 12% in 2009 and 4% in 2008. The decrease in dispositions before maturity in 2010 was due primarily to a bond-swap program that we executed in 2009 to generate investment gains to take advantage of tax loss carryforwards.

## **Financing Activities**

Consolidated cash provided by financing activities was \$161 million in 2010 and \$699 million in 2009, compared with consolidated cash used by financing activities of \$1.4 billion in 2008. Cash returned to shareholders through dividends and treasury stock purchases was \$656 million in 2010, compared with \$524 million of dividends in 2009 and \$1.9 billion of dividends and treasury stock purchases in 2008.

In August 2010, the Parent Company issued \$450 million and \$300 million in senior notes that are due in August 2040 and August 2015, respectively. In July 2010, we paid \$447 million to redeem 39.4 billion yen of our Samurai notes upon their maturity.

In December 2009, the Parent Company issued \$400 million in senior notes that are due in December 2039, and in May 2009, issued \$850 million in senior notes that are due in May 2019. In April 2009, we redeemed our \$450 million senior notes and settled the related cross-currency, interest rate swaps that were used to convert the original dollar-denominated debt obligation into yen. In August 2009, the Parent Company executed a 5 billion yen loan that is due in August 2015. In July 2009, the Parent Company executed a 10 billion yen loan that is due in July 2015.

During 2009, we extinguished portions of our yen-denominated Uridashi and Samurai debt by buying the notes on the open market. We paid 4.4 billion yen to extinguish 6.0 billion yen of debt, yielding a realized gain from extinguishment of debt of 1.6 billion yen, or \$17 million (\$11 million after-tax), which we included in other income.

In September 2011, 35 billion yen (approximately \$430 million using the December 31, 2010, exchange rate) of our Uridashi notes will mature. We plan to use existing cash to redeem these notes.

The following tables present a summary of treasury stock activity during the years ended December 31.

# **Treasury Stock Purchased**

(In millions of dollars and thousands of shares)	2010	2009	2008
Treasury stock purchases	\$ 121	\$ 10	\$ 1,490
Number of shares purchased: Open market Other	2,000 192	0 264	23,201 146
Total shares purchased	2,192	264	23,347

# **Treasury Stock Issued**

(In millions of dollars and thousands of shares)	2010	2009	2008
Stock issued from treasury	\$ 45	\$ 17	\$ 32
Number of shares issued	1,834	1,043	2,001

We resumed our share repurchase program in the fourth quarter of 2010 and purchased 2.0 million shares of our common stock on the open market. During 2009, we did not repurchase any shares, and in 2008, under share repurchase authorizations from our board of directors, we repurchased 23.2 million shares of our common stock in the open market. See Note 10 of the Notes to the Consolidated Financial Statements for additional information.

As of December 31, 2010, a remaining balance of 30.4 million shares of our common stock was available for purchase under share repurchase authorizations by our board of directors. The 30.4 million shares available for purchase were comprised of .4 million shares remaining from an authorization from the board of directors in 2006 and 30.0 million shares remaining from a board authorization in 2008. We anticipate repurchasing six to 12 million shares of our common stock in 2011.

Cash dividends paid to shareholders in 2010 of \$1.14 per share increased 1.8% over 2009. The 2009 dividend paid of \$1.12 per share increased 16.7% over 2008. The following table presents the sources of dividends to shareholders for the years ended December 31.

(In millions)	2010	2009	2008
Dividends paid in cash	\$535	\$ 524	\$434
Dividends declared but not paid	0	(131)	131
Dividends through issuance of treasury shares	0	O O	20
Total dividends to shareholders	\$535	\$ 393	\$585

In February 2011, the board of directors declared the first quarter 2011 cash dividend of \$.30 per share. The dividend is payable on March 1, 2011, to shareholders of record at the close of business on February 15, 2011.

# **Regulatory Restrictions**

Aflac is domiciled in Nebraska and is subject to its regulations. The Nebraska insurance department imposes certain limitations and restrictions on payments of dividends, management fees, loans and advances by Aflac to the Parent Company. The Nebraska insurance statutes require prior approval for dividend distributions that exceed the greater of the net income from operations, which excludes net realized investment gains, for the previous year determined under statutory accounting principles, or 10% of statutory capital and surplus as of the previous year-end. In addition, the Nebraska insurance department must approve service arrangements and other transactions within the affiliated group of companies. These regulatory limitations are not expected to affect the level of management fees or dividends paid by Aflac to the Parent Company. A life insurance company's statutory capital and surplus is determined according to rules prescribed by the NAIC, as modified by the insurance department in the insurance company's state of domicile. Statutory accounting rules are different from GAAP and are intended to emphasize policyholder protection and company solvency.

The continued long-term growth of our business may require increases in the statutory capital and surplus of our insurance operations. Aflac's insurance operations may secure additional statutory capital through various sources, such as internally generated statutory earnings or equity contributions by the Parent Company from funds generated through debt or equity offerings. The NAIC's risk-based capital (RBC) formula is used by insurance regulators to help identify inadequately capitalized insurance companies. The RBC formula quantifies insurance risk, business risk, asset risk and interest rate risk by weighing the types and mixtures of risks inherent in the insurer's operations. Aflac's company action level RBC ratio was 555% as of December 31, 2010. Aflac's RBC ratio remains high and reflects a strong capital and surplus position. As of December 31, 2010, Aflac's total adjusted capital exceeded the amounts to achieve a company action level RBC of 400% and 350% by \$1.9 billion and \$2.5 billion, respectively. See Note 12 of the Notes to the Consolidated Financial Statements for information regarding the impact of permitted practices by the Nebraska Department of Insurance on our statutory capital and surplus. Currently, the NAIC has ongoing regulatory initiatives relating to revisions to the RBC formula as well as numerous initiatives covering insurance products, investments, and other actuarial and accounting matters.

In addition to limitations and restrictions imposed by U.S. insurance regulators, Japan's FSA may not allow profit repatriations from Aflac Japan if the transfers would cause Aflac Japan to lack sufficient financial strength for the protection of policyholders. The FSA maintains its own solvency standard. As of December 31, 2010, Aflac Japan's solvency margin ratio was 897.5%, which significantly exceeded regulatory minimums. See the Japanese Regulatory Environment subsection of this MD&A for a discussion of upcoming changes to the calculation of the solvency margin ratio.

Payments are made from Aflac Japan to the Parent Company for management fees and to Aflac U.S. for allocated expenses and remittances of earnings. The following table details Aflac Japan remittances for the years ended December 31.

# **Aflac Japan Remittances**

(In millions of dollars and billions of yen)	2010	2009	2008
Aflac Japan management fees paid to Parent Company Expenses allocated to Aflac Japan Aflac Japan profit remittances to Aflac U.S. in dollars	\$ 30 37 317	\$ 26 37 230	\$ 26 36 598
Aflac Japan profit remittances to Aflac U.S. in yen	28.7	20.0	64.1

For additional information on regulatory restrictions on dividends, profit repatriations and other transfers, see Note 12 of the Notes to the Consolidated Financial Statements.

#### Other

For information regarding commitments and contingent liabilities, see Note 14 of the Notes to the Consolidated Financial Statements.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by Item 7A is incorporated by reference from the Market Risks of Financial Instruments section of MD&A in Part II, Item 7, of this report.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Management's Annual Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f) promulgated under the Securities Exchange Act of 1934. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on our evaluation under this framework, management has concluded that our internal control over financial reporting was effective as of December 31, 2010.

KPMG LLP, an independent registered public accounting firm, has issued an attestation report on the effectiveness of internal control over financial reporting as of December 31, 2010, which is included herein.

# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Aflac Incorporated:

We have audited Aflac Incorporated and subsidiaries' internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Aflac Incorporated's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Aflac Incorporated and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Aflac Incorporated and subsidiaries as of December 31, 2010 and 2009, and the related consolidated statements of earnings, shareholders' equity, cash flows, and comprehensive income (loss) for each of the years in the three-year period ended December 31, 2010, and our report dated February 25, 2011 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP

Atlanta, Georgia February 25, 2011

# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Aflac Incorporated:

We have audited the accompanying consolidated balance sheets of Aflac Incorporated and subsidiaries (the Company) as of December 31, 2010 and 2009, and the related consolidated statements of earnings, shareholders' equity, cash flows, and comprehensive income (loss) for each of the years in the three-year period ended December 31, 2010. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Aflac Incorporated and subsidiaries as of December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the consolidated financial statements, the Company changed its method of evaluating consolidation of variable interest entities (VIEs) and qualified special purpose entities (QSPEs) due to the adoption of new accounting requirements issued by the Financial Accounting Standards Board (FASB), effective January 1, 2010. Also as discussed in Note 1, the Company changed its method of evaluating other-than-temporary impairments of debt securities due to the adoption of new accounting requirements issued by the FASB, effective January 1, 2009.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Aflac Incorporated and subsidiaries' internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 25, 2011, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

KPMG LLP

Atlanta, Georgia February 25, 2011

# Aflac Incorporated and Subsidiaries Consolidated Statements of Earnings

Years Ended December 31,

n millions, except for share and per-share amounts)	2010	2009	2008
evenues:	\$ 18,073	\$ 16,621	\$ 14,947
Premiums, principally supplemental health insurance Net investment income	3,007	2,765	2,578
Realized investment gains (losses): Other-than-temporary impairment losses: Total other-than-temporary impairment losses	(459)	(1,387)	(753)
Other-than-temporary impairment losses recognized in other comprehensive income	0	26	0
Other-than-temporary impairment losses realized	(459)	(1,361)	(753)
Sales and redemptions	38	149	(254)
Derivative gains (losses)	(1)	0	0
Total realized investment gains (losses)	(422)	(1,212)	(1,007) 36
Other income	74	80	
Total revenues	20,732	18,254	16,554
Benefits and expenses:	40 406	11,308	10,499
Benefits and claims	12,106	11,300	10,400
Acquisition and operating expenses:	1,030	942	775
Amortization of deferred policy acquisition costs	1,637	1,568	1,460
Insurance commissions	2,062	1,977	1,743
Insurance expenses	149	72	29
Interest expense Other operating expenses	163	152	134
Total acquisition and operating expenses	5,041	4,711	4,141
Total benefits and expenses	17,147	16,019	14,640
Earnings before income taxes	3,585	2,235	1,914
Income tax expense:		000	636
Current	862	830	24
Deferred	379	(92)	
Total income taxes	1,241	738	660
Net earnings	\$ 2,344	\$ 1,497	\$ 1,254
Net earnings per share:		<b>.</b> 0.04	\$ 2.65
Basic	\$ 5.00	\$ 3.21	\$ 2.65 2.62
Diluted	4.95	3.19	2.02
Weighted-average outstanding common shares used in			
computing earnings per share (In thousands):	400.000	166 EEO	473,40
Basic	469,038	466,552	473,403 478,81
Diluted	473,085	469,063	4/0,010

# Aflac Incorporated and Subsidiaries Consolidated Balance Sheets

December 31,

(In millions)	2010	2009
Assets:		
Investments and cash:		
Securities available for sale, at fair value:		
Fixed maturities (amortized cost \$43,133 in 2010 and \$37,633 in 2009) Fixed maturities - consolidated variable interest entities (amortized cost	\$ 43,100	\$36,781(1)
\$4,969 in 2010)	5,255	0(1)
Perpetual securities (amortized cost \$6,209 in 2010 and \$7,554 in 2009) Perpetual securities - consolidated variable interest entities (amortized	5,974	7,263(1)
cost \$1,618 in 2010)	1,538	0(1)
Equity securities (cost \$22 in 2010 and \$22 in 2009)	23	24
Securities held to maturity, at amortized cost:		
Fixed maturities (fair value \$29,899 in 2010 and \$25,828 in 2009)	29,470	26,687(1)
Fixed maturities - consolidated variable interest entities (fair value \$570		
in 2010)	614	0(1)
Other investments	135	114
Cash and cash equivalents	2,121	2,323
Total investments and cash	88,230	73,192
Receivables	661	764
Accrued investment income	738	649
Deferred policy acquisition costs	9,734	8,533
Property and equipment, at cost less accumulated depreciation	620	593
Other	1,056(2)	375
Total assets	\$101,039	\$84,106

<sup>(1)</sup> Due to prospective application of accounting guidance adopted in 2010, consolidated fixed-maturity and perpetual-security variable interest entities (VIEs) are only disclosed separately in 2010.

See the accompanying Notes to the Consolidated Financial Statements.

(continued)

<sup>(2)</sup> Includes \$564 of derivatives from consolidated VIEs

# Aflac Incorporated and Subsidiaries Consolidated Balance Sheets (continued)

December 31,

(In millions, except for share and per-share amounts)	2010	2009
Liabilities and shareholders' equity:		
Liabilities:		
Policy liabilities:		** . =
Future policy benefits	\$ 72,103	\$61,501
Unpaid policy claims	3,719	3,270
Unearned premiums	1,197	926
Other policyholders' funds	5,437	3,548
Total policy liabilities	82,456	69,245
Notes payable	3,038	2,599
Income taxes	1,969	1,653
Payables for return of cash collateral on loaned securities	191	483
Other	<b>2,329</b> <sup>(3)</sup>	1,709
Commitments and contingent liabilities (Note 14)		
Total liabilities	89,983	75,689
Shareholders' equity:		
Common stock of \$.10 par value. In thousands: authorized 1,900,000 shares		
in 2010 and 2009; issued 662,660 shares in 2010 and 661,209 shares in		
2009	66	66
Additional paid-in capital	1,320	1,228
Retained earnings	14,194	12,410
Accumulated other comprehensive income (loss):		
Unrealized foreign currency translation gains	926	776
Unrealized gains (losses) on investment securities:		
Unrealized gains (losses) on securities not other-than- temporarily		(000)
impaired	36	(622)
Unrealized gains (losses) on other-than-temporarily impaired	(4)	(40)
securities	(3)	(16)
Unrealized gains (losses) on derivatives	31	(2)
Pension liability adjustment	(128)	(107)
Treasury stock, at average cost	(5,386)	(5,316)
Total shareholders' equity	11,056	8,417
Total liabilities and shareholders' equity	\$101,039	\$84,106

<sup>(3)</sup> Includes \$741 of derivatives from consolidated VIEs

# Aflac Incorporated and Subsidiaries Consolidated Statements of Shareholders' Equity

Years Ended December 31,

(In millions, except for per-share amounts)	2010	2009	2008
Common stock:			
Balance, beginning of period	\$ 66	\$ 66	\$ 66
Balance, end of period	66	66	66
Additional paid-in capital:			
Balance, beginning of period	1,228	1,184	1,054
Exercise of stock options	59	11	44
Share-based compensation	37	35	40
Gain (loss) on treasury stock reissued	(4)		46
Balance, end of period	1,320	1,228	1,184
Retained earnings:			
Balance, beginning of period	12,410	11,306	10,637
Cumulative effect of change in accounting principle, net of income taxes	(25)		0
Net earnings	2,344	1,497	1,254
Dividends to shareholders (\$1.14 per share in 2010, \$.84 per share in 2009,		•	•
and \$1.24 per share in 2008)	(535)	(393)	(585)
Balance, end of period	14,194	12,410	11,306
Accumulated other comprehensive income (loss):			
Balance, beginning of period	29	(582)	934
Unrealized foreign currency translation gains (losses) during period, net of		,	
income taxes:			
Cumulative effect of change in accounting principle, net of income taxes	(320)	0	0
Change in unrealized foreign currency translation gains (losses) during			
period, net of income taxes	470	26	621
Unrealized gains (losses) on investment securities during period, net of income taxes and reclassification adjustments:			
Cumulative effect of change in accounting principle, net of income taxes	400	•	
Change in unrealized gains (losses) on investment securities not other-	180	0	0
than-temporarily impaired, net of income taxes	478	587	(0.005)
Change in unrealized gains (losses) on other-than- temporarily impaired	4/0	367	(2,085)
investment securities, net of income taxes	13	(16)	0
Unrealized gains (losses) on derivatives during period, net of income taxes	33	(10)	0
Pension liability adjustment during period, net of income taxes	(21)	~	(52)
Balance, end of period	862	29	(582)
Treasury stock:			(002)
Balance, beginning of period	(5,316)	(5,335)	(3,896)
Purchases of treasury stock	(3,310) (1 <u>2</u> 1)		(1,490)
Cost of shares issued	51	29	51
Balance, end of period	(5,386)	(5,316)	(5,335)
Total shareholders' equity	\$11,056	\$ 8,417	\$ 6,639
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# Aflac Incorporated and Subsidiaries Consolidated Statements of Cash Flows

Years Ended December 31,

(In millions)	2010	2009	2008
Cash flows from operating activities:			
Net earnings	\$ 2,344	\$ 1,497	\$ 1,254
Adjustments to reconcile net earnings to net cash provided by operating			
activities:			
Change in receivables and advance premiums	1,078	406	(10)
Increase in deferred policy acquisition costs	(416)	(358)	(4 <del>6</del> 2)
Increase in policy liabilities	3,448	3,019	3,235
Change in income tax liabilities	128	139	(271)
Realized investment (gains) losses	422	1,212	1,007
Other, net	(15)	246	212
Net cash provided (used) by operating activities	6,989	6,161	4,965
Cash flows from investing activities:			
Proceeds from investments sold or matured:			
Securities available for sale:			
Fixed maturities sold	2,724	4,798	897
Fixed maturities matured or called	1,243	1,976	1,496
Perpetual securities sold	700	595	484
Equity securities sold	328	2	0
Securities held to maturity:	020	_	Ū
Fixed maturities matured or called	196	212	247
Costs of investments acquired:	130	212	241
Securities available for sale:			
Fixed maturities acquired	(0.042)	(7 504)	(4.040)
	(9,943)	(7,521)	(4,042)
Equity securities acquired	(330)	(2)	0
Securities held to maturity:	(0.040)	/ / A A DOWN	()
Fixed maturities acquired	(2,010)	(4,167)	(3,973)
Purchase of subsidiary	0	(83)	0
Cash received as collateral on loaned securities, net	(312)	(1,214)	670
Other, net	(28)	(72)	(62)
Net cash provided (used) by investing activities	(7,432)	(5,476)	(4,283)
Cash flows from financing activities:			
Purchases of treasury stock	(121)	(10)	(1,490)
Proceeds from borrowings	748	1,405	(1,700)
Principal payments under debt obligations	(451)	(560)	(5)
Dividends paid to shareholders	(535)	(524)	(434)
Change in investment-type contracts, net	419	364	471
Treasury stock reissued	45	17	32
Other, net	45 56	7	43
Net cash provided (used) by financing activities	161	699	(1,383)
Effect of exchange rate changes on cash and cash equivalents	80	(2)	79
The state of the s			
Net change in cash and cash equivalents	(202)	1,382	(622)
Cash and cash equivalents, beginning of period	2,323	941	1,563
Cash and cash equivalents, end of period	\$ 2,121	\$ 2,323	\$ 941
Supplemental disclosures of cash flow information:			
Income taxes paid	\$ 1,017	\$ 627	\$ 765
Interest paid	134	61	27
Impairment losses included in realized investment losses	459	1,361	753
Noncash financing activities:		.,= + .	
Capitalized lease obligations	3	2	3
Dividends declared	Õ	0	131
Treasury stock issued for:	U	U	101
Associate stock bonus	^	7	40
Shareholder dividend reinvestment	0	7	43
	0	0	20
Share-based compensation grants	2	4	2

# Aflac Incorporated and Subsidiaries Consolidated Statements of Comprehensive Income (Loss)

Years Ended December 31,

(In millions)	2010	2009	2008
Net earnings	\$2,344	\$1,497	\$ 1,254
Other comprehensive income (loss) before income taxes:  Unrealized foreign currency translation gains (losses) during period Unrealized gains (losses) on investment securities:	131	65	164
Unrealized holding gains (losses) on investment securities during period	370	(342)	(4,078)
Reclassification adjustment for realized (gains) losses on investment securities included in net earnings Unrealized gains (losses) on derivatives during period Pension liability adjustment during period	421 51 (32)	1,217 0 22	926 (2) (81)
Total other comprehensive income (loss) before income taxes Income tax expense (benefit) related to items of other comprehensive income (loss)	941 (32)	962 351	(3,071) (1,555)
Other comprehensive income (loss), net of income taxes	973	611	(1,516)
Total comprehensive income (loss)	\$3,317	\$2,108	\$ (262)

# Aflac Incorporated and Subsidiaries Notes to the Consolidated Financial Statements

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Business**

Aflac Incorporated (the Parent Company) and its subsidiaries (collectively, the Company) primarily sell supplemental health and life insurance in the United States and Japan. The Company's insurance business is marketed and administered through American Family Life Assurance Company of Columbus (Aflac), which operates in the United States (Aflac U.S.) and as a branch in Japan (Aflac Japan). Most of Aflac's policies are individually underwritten and marketed through independent agents. Aflac U.S. markets and administers group products through Continental American Insurance Company (CAIC). Our insurance operations in the United States and our branch in Japan service the two markets for our insurance business. Aflac Japan's revenues, including realized gains and losses on its investment portfolio, accounted for 75% of the Company's total revenues in 2010, 73% in 2009 and 72% in 2008. The percentage of the Company's total assets attributable to Aflac Japan was 86% at December 31, 2010, and 85% at December 31, 2009.

#### **Basis of Presentation**

We prepare our financial statements in accordance with U.S. generally accepted accounting principles (GAAP). These principles are established primarily by the Financial Accounting Standards Board (FASB). In these Notes to the Consolidated Financial Statements, references to GAAP issued by the FASB are derived from the FASB Accounting Standards Codification™ (ASC). The preparation of financial statements in conformity with GAAP requires us to make estimates when recording transactions resulting from business operations based on currently available information. The most significant items on our balance sheet that involve a greater degree of accounting estimates and actuarial determinations subject to changes in the future are the valuation of investments, deferred policy acquisition costs, liabilities for future policy benefits and unpaid policy claims, and income taxes. These accounting estimates and actuarial determinations are sensitive to market conditions, investment yields, mortality, morbidity, commission and other acquisition expenses, and terminations by policyholders. As additional information becomes available, or actual amounts are determinable, the recorded estimates will be revised and reflected in operating results. Although some variability is inherent in these estimates, we believe the amounts provided are adequate.

The consolidated financial statements include the accounts of the Parent Company, its subsidiaries and those entities required to be consolidated under applicable accounting standards. All material intercompany accounts and transactions have been eliminated.

## **Significant Accounting Policies**

**Translation of Foreign Currencies:** The functional currency of Aflac Japan's insurance operations is the Japanese yen. We translate our yen-denominated financial statement accounts into U.S. dollars as follows. Assets and liabilities are translated at end-of-period exchange rates. Realized gains and losses on security transactions are translated at the exchange rate on the trade date of each transaction. Other revenues, expenses and cash flows are translated using average exchange rates for the year. The resulting currency translation adjustments are reported in accumulated other comprehensive income. We include in earnings the realized currency exchange gains and losses resulting from transactions. Realized currency exchange gains and losses were immaterial during the three-year period ended December 31, 2010.

Aflac Japan maintains an investment portfolio of dollar-denominated securities on behalf of Aflac U.S. The functional currency for these investments is the U.S. dollar. The related investment income and realized/unrealized investment gains and losses are also denominated in U.S. dollars.

We have designated the yen-denominated Uridashi and Samurai notes and yen-denominated loans issued by the Parent Company as a hedge of our investment in Aflac Japan (see the section in this note titled, "Derivatives and Hedging"). Outstanding principal and related accrued interest on these items are translated into U.S. dollars at end-of-period exchange rates. Currency translation adjustments are recorded through other comprehensive income and are included in accumulated other comprehensive income.

**Insurance Revenue and Expense Recognition:** The supplemental health and life insurance policies we issue are classified as long-duration contracts. The contract provisions generally cannot be changed or canceled during the contract period; however, we may adjust premiums for supplemental health policies issued in the United States within prescribed guidelines and with the approval of state insurance regulatory authorities.

Insurance premiums for health and life policies are recognized ratably as earned income over the premium payment periods of the policies. When revenues are reported, the related amounts of benefits and expenses are charged against such revenues, so that profits are recognized in proportion to premium revenues during the period the policies are expected to remain in force. This association is accomplished by means of annual additions to the liability for future policy benefits and the deferral and subsequent amortization of policy acquisition costs.

The calculation of deferred policy acquisition costs and the liability for future policy benefits requires the use of estimates based on sound actuarial valuation techniques. For new policy issues, we review our actuarial assumptions and deferrable acquisition costs each year and revise them when necessary to more closely reflect recent experience and studies of actual acquisition costs. For policies in force, we evaluate deferred policy acquisition costs by major product groupings to determine that they are recoverable from future revenues. Any resulting adjustment is charged against net earnings.

Advertising expense is reported as incurred in insurance expenses in the consolidated statements of earnings.

**Cash and Cash Equivalents:** Cash and cash equivalents include cash on hand, money market instruments and other debt instruments with a maturity of 90 days or less when purchased.

**Investments:** Our debt securities consist of fixed-maturity securities, which are classified as either held to maturity or available for sale. Securities classified as held to maturity are securities that we have the ability and intent to hold to maturity or redemption and are carried at amortized cost. All other fixed-maturity debt securities, our perpetual securities and our equity securities are classified as available for sale and are carried at fair value. If the fair value is higher than the amortized cost for debt and perpetual securities, or the purchase cost for equity securities, the excess is an unrealized gain, and if lower than cost, the difference is an unrealized loss.

The net unrealized gains and losses on securities available for sale, plus the unamortized unrealized gains and losses on debt securities transferred to the held-to-maturity portfolio, less related deferred income taxes, are recorded through other comprehensive income and included in accumulated other comprehensive income.

Amortized cost of debt and perpetual securities is based on our purchase price adjusted for accrual of discount, or amortization of premium, and recognition of impairment charges, if any. The amortized cost of debt and perpetual securities we purchase at a discount or premium will equal the face or par value at maturity or the call date, if applicable. Interest is reported as income when earned and is adjusted for amortization of any premium or discount.

We have investments in variable interest entities (VIEs) and qualified special purpose entities (QSPEs). In periods prior to 2010, VIEs were evaluated for consolidation based on the variable interest created by a VIE, and QSPEs were exempt from consolidation. Our investments in VIEs and QSPEs were accounted for as fixed-maturity or perpetual securities. The majority of our investments in VIEs and QSPEs were held in our available-for-sale portfolio.

Subsequent to the adoption of updated accounting guidance on VIEs and QSPEs on January 1, 2010, our accounting treatment for these investments changed. The concept of QSPEs and their exemption from consolidation was eliminated, therefore, the former QSPEs are now VIEs which are evaluated for consolidation. We adopted the new criteria for evaluating VIEs for consolidation, which, instead of focusing on a quantitative approach, focuses on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. As a result of the application of this new guidance, we are the primary beneficiary of certain VIEs. While the VIEs generally operate within a defined set of documents, there are certain powers that are retained by us that are considered significant in our conclusion that we are the primary beneficiary. These powers vary by structure but generally include the initial selection of the underlying collateral or, for collateralized debt obligations (CDOs), the reference credits to include in the structure; the ability to obtain the underlying collateral in the event of default; and the ability to appoint or dismiss key parties in the structure. In particular, our powers surrounding the underlying collateral were the most significant powers since those most significantly impact the

economics of the VIE. We have no obligation to provide any continuing financial support to any of the entities in which we are the primary beneficiary. Our maximum loss is limited to our original investment. Neither we nor any of our creditors have the ability to obtain the underlying collateral. Nor do we have control over the instruments in the VIEs, unless there is an event of default. This collateral is reported separately under the captions fixed maturities-and perpetual securities- consolidated variable interest entities on our balance sheet.

For those entities where we are the primary beneficiary, the assets consolidated are fixed-maturity securities, perpetual securities and derivative instruments. The calculation method of the yields on these investments did not change as a result of adoption of the new accounting guidance.

For the collateralized mortgage obligations (CMOs) held in our fixed-maturity securities portfolio, we recognize income using a constant effective yield, which is based on anticipated prepayments and the estimated economic life of the securities. When estimates of prepayments change, the effective yield is recalculated to reflect actual payments to date and anticipated future payments. The net investment in CMO securities is adjusted to the amount that would have existed had the new effective yield been applied at the time of acquisition. This adjustment is reflected in net investment income.

We use the specific identification method to determine the gain or loss from securities transactions and report the realized gain or loss in the consolidated statements of earnings. Securities transactions are accounted for based on values as of the trade date of the transaction.

Our credit analysts/research personnel routinely monitor and evaluate the difference between the amortized cost and fair value of our investments. Additionally, credit analysis and/or credit rating issues related to specific investments may trigger more intensive monitoring to determine if a decline in fair value is other than temporary. For investments with a fair value below amortized cost, the process includes evaluating, among other factors, the length of time and the extent to which amortized cost exceeds fair value, the financial condition, operations, credit and liquidity posture, and future prospects of the issuer as well as our intent or need to dispose of the security prior to recovery of its fair value to amortized cost. This process is not exact and requires consideration of risks such as credit risk, which to a certain extent can be controlled, and interest rate risk, which cannot be controlled. Therefore, if an investment's amortized cost exceeds its fair value solely due to changes in interest rates, impairment may not be appropriate.

In periods prior to 2009, if, after monitoring and analyses, management believed that a decline in fair value was other than temporary, we adjusted the amortized cost of the security to fair value and reported a realized loss in the consolidated statements of earnings. Subsequent to the adoption of updated accounting guidance on impairments in 2009, our accounting policy changed. If, after monitoring and analyses, management believes that fair value will not recover to amortized cost prior to the disposal of the security, we recognize an other-than-temporary impairment of the security. Once a security is considered to be other-than-temporarily impaired, the impairment loss is separated into two separate components: the portion of the impairment related to credit and the portion of the impairment related to factors other than credit. We automatically recognize a charge to earnings for the credit-related portion of other-than-temporary impairments. Impairments related to factors other than credit are charged to earnings in the event we intend to sell the security prior to the recovery of its amortized cost or if it is more likely than not that we would be required to dispose of the security prior to recovery of its amortized cost; otherwise, non-credit-related other-than-temporary impairments are charged to other comprehensive income.

We lend fixed-maturity securities to financial institutions in short-term security lending transactions. These securities continue to be carried as investment assets on our balance sheet during the terms of the loans and are not reported as sales. We receive cash or other securities as collateral for such loans. For loans involving unrestricted cash collateral, the collateral is reported as an asset with a corresponding liability for the return of the collateral. For loans collateralized by securities, the collateral is not reported as an asset or liability.

For further information regarding our investments, see Note 3.

**Derivatives and Hedging**: We do not use derivatives for trading purposes, nor do we engage in leveraged derivative transactions.

Freestanding derivative instruments are reported in the consolidated balance sheet at fair value and are reported in other assets and other liabilities, with changes in value reported in earnings and/or other comprehensive income. These freestanding derivatives are interest rate swaps, credit default swaps (CDSs) and/or foreign currency swaps. Interest rate and foreign currency swaps are used within VIEs to hedge the risk arising from interest rate and currency exchange risk, while the CDSs are used to increase the yield and improve the diversification of the portfolio. Interest rate swaps are used to hedge the variability of interest cash flows associated with our variable rate Uridashi notes.

From time to time, we purchase certain investments that contain an embedded derivative. We assess whether this embedded derivative is clearly and closely related to the asset that serves as its host contract. If we deem that the embedded derivative's terms are not clearly and closely related to the host contract, and a separate instrument with the same terms would qualify as a derivative instrument, unless we have elected the fair value option, the derivative is separated from that contract, held at fair value and reported with the host instrument in the consolidated balance sheet, with changes in fair value reported in earnings. If we have elected the fair value option, the embedded derivative is not bifurcated, and the entire investment is held at fair value with changes in fair value reported in earnings.

For those relationships where we seek hedge accounting, we contemporaneously document all relationships between hedging instruments and hedged items, as well as our risk-management objectives for undertaking various hedge transactions. This process includes linking derivatives and nonderivatives that are designated as hedges to specific assets or liabilities on the balance sheet. We also assess, both at inception and on an ongoing basis, whether the derivatives and nonderivatives used in hedging activities are highly effective in offsetting changes in fair values or cash flows of the hedged items. The assessment of hedge effectiveness determines the accounting treatment of noncash changes in fair value.

Changes in the fair value of any of our derivatives that are designated and qualify as cash flow hedges are recorded in other comprehensive income as long as they are deemed effective. Any hedge ineffectiveness is recorded immediately in current period earnings as a realized investment gain or loss. Periodic derivative net coupon settlements are recorded in the line item of the consolidated statements of earnings in which the cash flows of the hedged item are recorded. Derivatives that are not designated as hedges are carried at fair value with all changes in fair value recorded as a realized investment gain or loss. We include the fair value of all freestanding derivatives in either other assets or other liabilities on the balance sheet.

We have designated our yen-denominated Samurai and Uridashi notes and yen-denominated loans (see Note 8) as nonderivative hedges of the foreign currency exposure to our investment in Aflac Japan. At the beginning of each quarter, we make our net investment hedge designation. If the total of our designated yen-denominated liabilities is equal to or less than our net investment in Aflac Japan, the hedge is deemed to be effective and the related exchange effect is reported in the unrealized foreign currency component of other comprehensive income. Should these designated yen-denominated liabilities exceed our investment in Aflac Japan, the foreign exchange effect on the portion of the liabilities that exceeds our investment in Aflac Japan would be recognized in net earnings (other income).

For further information regarding derivatives and hedging, see Note 4.

**Deferred Policy Acquisition Costs**: The costs of acquiring new business are deferred and amortized with interest over the premium payment periods in proportion to the ratio of annual premium income to total anticipated premium income. Anticipated premium income is estimated by using the same mortality, persistency and interest assumptions used in computing liabilities for future policy benefits. In this manner, the related acquisition expenses are matched with revenues. Deferred costs include the excess of current-year commissions over ultimate renewal-year commissions and certain direct and allocated policy issue, underwriting and marketing expenses. All of these costs vary with and are primarily related to the production of new business.

For some products, policyholders can elect to modify product benefits, features, rights or coverages by exchanging a contract for a new contract or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. These transactions are known as internal replacements. For internal replacement transactions where the resulting contract is substantially unchanged, the policy is accounted for as a continuation of the replaced contract. Unamortized deferred acquisition costs from the original policy continue to be amortized over the expected life of the new policy, and the costs of replacing the policy are accounted for as policy maintenance costs and expensed as incurred. Internal replacement transactions that result in a policy that is not substantially unchanged are accounted for as an extinguishment of the original policy and the issuance of a new policy. Unamortized deferred acquisition costs on the original policy that was replaced are immediately expensed, and the costs of acquiring the new policy are capitalized and amortized in accordance with our accounting policies for deferred acquisition costs.

**Policy Liabilities**: Future policy benefits represent claims that are expected to occur in the future and are computed by a net level premium method using estimated future investment yields, persistency and recognized morbidity and mortality tables modified to reflect our experience, including a provision for adverse deviation. These assumptions are generally established at the time a policy is issued.

Unpaid policy claims are estimates computed on an undiscounted basis using statistical analyses of historical claims experience adjusted for current trends and changed conditions. The ultimate liability may vary significantly from such estimates. We regularly adjust these estimates as new claims experience emerges and reflect the changes in operating results in the year such adjustments are made.

For internal replacements that are determined to not be substantially unchanged, policy liabilities related to the original policy that was replaced are immediately released, and policy liabilities are established for the new insurance contract.

Income Taxes: Income tax provisions are generally based on pretax earnings reported for financial statement purposes, which differ from those amounts used in preparing our income tax returns. Deferred income taxes are recognized for temporary differences between the financial reporting basis and income tax basis of assets and liabilities, based on enacted tax laws and statutory tax rates applicable to the periods in which we expect the temporary differences to reverse. We record deferred tax assets for tax positions taken based on our assessment of whether the tax position is more likely than not to be sustained upon examination by taxing authorities. A valuation allowance is established for deferred tax assets when it is more likely than not that an amount will not be realized.

Policyholder Protection Corporation and State Guaranty Association Assessments: In Japan, the government has required the insurance industry to contribute to a policyholder protection corporation. We recognize a charge for our estimated share of the industry's obligation once it is determinable. We review the estimated liability for policyholder protection corporation contributions on an annual basis and report any adjustments in Aflac Japan's expenses.

In the United States, each state has a guaranty association that supports insolvent insurers operating in those states. To date, our state guaranty association assessments have not been material.

**Treasury Stock**: Treasury stock is reflected as a reduction of shareholders' equity at cost. We use the weighted-average purchase cost to determine the cost of treasury stock that is reissued. We include any gains and losses in additional paid-in capital when treasury stock is reissued.

**Share-Based Compensation**: We measure compensation cost related to our share-based payment transactions at fair value on the grant date, and we recognize those costs in the financial statements over the vesting period during which the employee provides service in exchange for the award.

**Earnings Per Share**: We compute basic earnings per share (EPS) by dividing net earnings by the weighted-average number of unrestricted shares outstanding for the period. Diluted EPS is computed by dividing net earnings by the weighted-average number of shares outstanding for the period plus the shares representing the dilutive effect of share-based awards.

**Reclassifications**: Certain reclassifications have been made to prior-year amounts to conform to current-year reporting classifications. These reclassifications had no impact on net earnings or total shareholders' equity.

### **New Accounting Pronouncements**

## Recently Adopted Accounting Pronouncements

**Accounting for embedded credit derivatives**: In March 2010, the FASB issued accounting guidance on embedded credit derivatives. This guidance clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. We adopted this guidance as of July 1, 2010. The adoption did not have a significant impact on our financial position or results of operations.

**Fair value measurements and disclosures:** In January 2010, the FASB issued amended accounting guidance on fair value disclosures. This guidance requires new disclosures about transfers in and out of fair value hierarchy Levels 1 and 2. We adopted this guidance as of January 1, 2010. The adoption did not have an impact on our financial position or results of operations.

Accounting for variable interest entities and transfers of financial assets: In June 2009, the FASB issued amended guidance on accounting for VIEs and transfers of financial assets. As discussed above, this guidance defines new criteria for determining the primary beneficiary of a VIE; increases the frequency of required reassessments to determine whether a company is the primary beneficiary of a VIE; eliminates the exemption for the consolidation of QSPEs; establishes conditions for reporting a transfer of a portion of a financial asset as a sale; modifies the financial asset derecognition criteria; and requires additional disclosures. We adopted the provisions of this guidance on January 1, 2010, prospectively. As a result, we were required to consolidate certain of the VIEs with which we are currently involved. We were not required to deconsolidate any VIEs on January 1, 2010.

Upon the initial consolidation of the VIEs on January 1, 2010, the assets, liabilities, and noncontrolling interests of the VIEs were recorded at their carrying values, which is the amounts at which the assets, liabilities, and noncontrolling interests would have been carried in the consolidated financial statements when we first met the conditions to be the primary beneficiary. For any of the VIEs that were required to be consolidated, we also considered whether any of the derivatives in these structures qualified on January 1, 2010, as a cash flow hedge of the changes in cash flows attributable to foreign currency and/or interest rate risk. Certain of the swaps did not qualify for hedge accounting since the swap had a fair value on January 1, 2010. Other swaps did not qualify for hedge accounting since they increased, rather than reduced, cash flow risk. See Note 4 for further discussion.

The impact of consolidating these VIEs as of January 1, 2010, includes three primary components. The first component is the valuation differences associated with the underlying securities and derivatives included in the VIE structures. Prior to the consolidation of these VIEs, we utilized a pricing model to value our beneficial interests and did not separately consider the fair value of the financial instruments included within the structures. The cumulative impact of these valuation adjustments was recorded in accumulated other comprehensive income or retained earnings depending on whether the valuation adjustment was associated with the underlying debt securities and whether the derivative qualified as a cash flow hedge.

Another component of the impact of consolidation was related to the currency translation adjustments that were previously recognized for our beneficial interests in the VIEs that were yen-denominated. Since some of the underlying assets in the VIEs are dollar-denominated, the previously recognized currency translation adjustment was reversed.

The final component primarily relates to the fair value of CDSs included in the CDOs that had been designated as held to maturity. Under U.S. GAAP, these credit default swaps were recorded at fair value as a cumulative effect adjustment through retained earnings. The CDSs are not eligible for hedge accounting.

The following table summarizes the cumulative after-tax consolidation impact of adopting this new accounting guidance on January 1, 2010:

(In millions)	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Shareholders' Equity
Cumulative valuation adjustments	\$ 180	\$ 0	\$ 180
Currency translation adjustments	(320)	0	(320)
Swaps	O O	(26)	(26)
Other	0	1	1
Total	\$(140)	\$(25)	\$(165)

For additional information concerning our investments in VIEs and derivatives, see Notes 3 and 4, respectively.

## Accounting Pronouncements Pending Adoption

Accounting for costs associated with acquiring or renewing insurance contracts: In October 2010, the FASB issued amended accounting guidance on accounting for costs associated with acquiring or renewing insurance contracts. Only incremental direct costs associated with the successful acquisition of a new or renewal contract may be capitalized. The amendment also prohibits capitalizing direct-response advertising costs unless they meet certain criteria. This guidance is effective for interim and annual periods beginning after December 15, 2011. We are currently evaluating the impact of adopting this guidance on our financial position and results of operations.

Fair value measurements and disclosures: In January 2010, the FASB issued amended accounting guidance on fair value disclosures. This guidance requires the activity in fair value hierarchy Level 3 for purchases, sales, issuances, and settlements to be reported on a gross, rather than net, basis. This guidance is effective for interim and annual periods beginning after December 15, 2010. We do not expect the adoption of this guidance to have any impact on our financial position or results of operations.

#### **SEC Guidance**

On October 14, 2008, the SEC issued a letter to the FASB addressing questions raised by various interested parties regarding declines in the fair value of perpetual preferred securities, or so-called "hybrid securities," and the assessment of those declines under existing accounting guidelines for other-than-temporary impairments. In its letter, the SEC recognized that hybrid securities are often structured in equity form but generally possess significant debt-like characteristics. The SEC also recognized that existing accounting guidance does not specifically address the impact, if any, of the debt-like characteristics of these hybrid securities on the assessment of other-than-temporary impairments.

After consultation with and concurrence of the FASB staff, the SEC concluded that it will not object to the use of an other-than-temporary impairment model that considers the debt-like characteristics of hybrid securities (including the anticipated recovery period), provided there has been no evidence of a deterioration in credit of the issuer (for example, a decline in the cash flows from holding the investment or a downgrade of the rating of the security below investment grade), in filings after the date of its letter until the matter can be addressed further by the FASB.

We maintain investments in subordinated financial instruments, or hybrid securities. Within this class of investments, we own perpetual securities. These perpetual securities are subordinated to other debt obligations of the issuer, but rank higher than the issuers' equity securities. Perpetual securities have characteristics of both debt and equity investments, along with unique features that create economic maturity dates for the securities. Although perpetual securities have no contractual maturity date, they have stated interest coupons that were fixed at their issuance and subsequently change to a floating short-term rate of interest of 125 to more than 300 basis points above an appropriate market index, generally by the 25th year after issuance. We believe this interest step-up penalty has the effect of creating an economic maturity date for our perpetual securities. We accounted for and reported perpetual securities as debt securities and classified them as both available-for-sale and held-to-maturity securities until the third quarter of 2008.

We concluded in the third quarter of 2008 that all of our investments in perpetual securities should be classified as available-for-sale securities. We also concluded that our perpetual securities should be evaluated for other-than-temporary impairments using an equity security impairment model for periods prior to June 30, 2008, as opposed to our previous policy of using a debt security impairment model. We recognized realized investment losses of \$294 million (\$191 million after-tax) in the third quarter of 2008 as a result of applying our equity impairment model to this class of securities through June 30, 2008, with the recognized losses consisting of amounts relating to 2008 and each prior year starting with 2004. The impact of classifying all of our perpetual securities as available-for-sale securities and assessing them for other-than-temporary impairments under our equity impairment model was determined to be immaterial to our results of operations and financial position for any previously reported period. Consistent with the previously mentioned SEC letter regarding the appropriate impairment model for hybrid securities, we have applied our debt security impairment model to our perpetual securities in periods subsequent to June 30, 2008, with the exception of certain securities that are rated below investment grade and are therefore being evaluated under our equity impairment model. We will continue with this approach pending further guidance from the SEC or the FASB.

Recent accounting guidance not discussed above is not applicable or did not have an impact to our business.

#### 2. BUSINESS SEGMENT AND FOREIGN INFORMATION

The Company consists of two reportable insurance business segments: Aflac Japan and Aflac U.S., both of which sell supplemental health and life insurance. Operating business segments that are not individually reportable are included in the "Other business segments" category.

We do not allocate corporate overhead expenses to business segments. We evaluate and manage our business segments using a financial performance measure called pretax operating earnings. Our definition of operating earnings excludes the following items from net earnings on an after-tax basis: realized investment gains/ losses (securities transactions, impairments, and the impact from ASC 810), the impact from ASC 815 ("Derivatives and Hedging"), and nonrecurring items. We then exclude income taxes related to operations to arrive at pretax operating earnings. Information regarding operations by segment for the years ended December 31 follows:

(In millions)	2010	2009	2008
Revenues:			
Aflac Japan:			
Earned premiums:			
Cancer	\$ 6,852	\$ 6,406	\$ 5,718
Medical and other health	4,574	4,110	3,547
Life insurance	2,061	1,662	1,409
Net investment income	2,453	2,265	2,053
Other income	37	43	15
Total Aflac Japan	15,977	14,486	12,742
Aflac U.S.:			
Earned premiums:			
Accident/disability	2,104	2,012	1,941
Cancer	1,239	1,245	1,197
Other health	1,026	989	958
Life insurance	217	198	176
Net investment income	549	499	505
Other income	11	10	10
Total Aflac U.S.	5,146	4,953	4,787
Other business segments	51	51	38
Total business segment revenues	21,174	19,490	17,567
Realized investment gains (losses)	(422)	(1,212)	(1,007)
Corporate	`217	` 137 <sup>′</sup>	` 85
Intercompany eliminations	(237)	(161)	(91)
Total revenues	\$20,732	\$18,254	\$16,554

(In millions)	2010	2009	2008
Pretax earnings:  Aflac Japan  Aflac U.S.  Other business segments	\$3,283	\$2,800	\$2,250
	924	776	745
	(3)	0	(1)
Total business segment pretax earnings Interest expense, noninsurance operations Corporate and eliminations	4,204	3,576	2,994
	(140)	(73)	(26)
	(57)	(68)	(42)
Pretax operating earnings Realized investment gains (losses) Impact from ASC 815 Gain on extinguishment of debt	4,007	3,435	2,926
	(422)	(1,212)	(1,007)
	0	(4)	(5)
	0	16	0
Total earnings before income taxes	\$3,585	\$2,235	\$1,914
Income taxes applicable to pretax operating earnings Effect of foreign currency translation on operating earnings	\$1,389	\$1,158	\$1,015
	92	124	111

# Assets as of December 31 were as follows:

(In millions)	2010	2009	
Assets: Aflac Japan Aflac U.S. Other business segments	\$ 87,061 13,095 155	\$71,639 11,779 142	
Total business segments Corporate Intercompany eliminations	100,311 14,047 (13,319)	83,560 11,261 (10,715)	
Total assets	\$101,039	\$84,106	

**Yen-Translation Effects**: The following table shows the yen/dollar exchange rates used for or during the periods ended December 31. Exchange effects were calculated using the same yen/dollar exchange rate for the current year as for each respective prior year.

	2010	2009	2008
Statements of Earnings:  Weighted-average yen/dollar exchange rate Yen percent strengthening (weakening) Exchange effect on net earnings (in millions)	87.69 6.6% \$191	93.49 10.7% \$55	103.46 14.0% \$55
		2010	2009
Balance Sheets: Yen/dollar exchange rate at December 31 Yen percent strengthening (weakening) Exchange effect on total assets (in millions) Exchange effect on total liabilities (in millions)		81.49 13.0% \$9,073 9,104	92.10 (1.2)% \$(799) (778)

Aflac Japan maintains a portfolio of dollar-denominated securities, which serves as an economic currency hedge of a portion of our investment in Aflac Japan. We have designated the Parent Company's yen-denominated notes payable as a hedge of our investment in Aflac Japan. The dollar values of our yen-denominated net assets, which are subject to foreign currency translation fluctuations for financial reporting purposes, are summarized as follows at December 31 (translated at end-of-period exchange rates):

(In millions)	2010	2009
Aflac Japan net assets Aflac Japan dollar-denominated net assets	\$ 8,907 (5,625)	\$ 6,736 (4,000)
Aflac Japan yen-denominated net assets Parent Company yen-denominated net liabilities	3,282 (1,041)	2,736 (962)
Consolidated yen-denominated net assets (liabilities) subject to foreign currency translation fluctuations	\$ 2,241	\$ 1,774

**Transfers of funds from Aflac Japan**: Aflac Japan makes payments to the Parent Company for management fees and to Aflac U.S. for allocated expenses and profit repatriations. Information on transfers for each of the years ended December 31 is shown below. See Note 12 for information concerning restrictions on transfers from Aflac Japan.

(In millions)	2010	2009	2008
Management fees	\$ 30	\$ 26	\$ 26
Allocated expenses	37	37	36
Profit repatriation	317	230	598
Total transfers from Aflac Japan	\$384	\$293	\$660

**Policyholder Protection Corporation**: The total liability accrued for our obligations to the Japanese Life Insurance Policyholder Protection Corporation (LIPPC) was \$108 million (8.8 billion yen) at December 31, 2010, compared with \$128 million (11.8 billion yen) a year ago. The obligation is payable in semi-annual installments through 2013.

**Property and Equipment:** The costs of buildings, furniture and equipment are depreciated principally on a straight-line basis over their estimated useful lives (maximum of 45 years for buildings and 10 years for furniture and equipment). Expenditures for maintenance and repairs are expensed as incurred; expenditures for betterments are capitalized and depreciated. Classes of property and equipment as of December 31 were as follows:

(In millions)	2010	2009	2008
Property and equipment:			
Land	\$ 170	\$153	\$146
Buildings	550	501	505
Equipment		293	265
Total property and equipment	1,029	947	916
Less accumulated depreciation	409	354	319
Net property and equipment	\$ 620	\$593	\$597

**Receivables:** Receivables consist primarily of monthly insurance premiums due from individual policyholders or their employers for payroll deduction of premiums, net of an allowance for doubtful accounts. At December 31, 2010, \$293 million, or 44.3% of total receivables, were related to Aflac Japan's operations, compared with \$397 million, or 52.0%, at December 31, 2009.

## 3. INVESTMENTS

### **Net Investment Income**

The components of net investment income for the years ended December 31 were as follows:

(In millions)	2010	2009	2008
Fixed-maturity securities	\$2,695	\$2,413	\$2,204
Perpetual securities	328	367	375
Equity securities and other	4	3	3
Short-term investments and cash equivalents	6	6	22
Gross investment income	3,033	2,789	2,604
Less investment expenses	26	24	26
Net investment income	\$3,007	\$2,765	\$2,578

# **Investment Holdings**

The amortized cost for our investments in debt and perpetual securities, the cost for equity securities and the fair values of these investments at December 31 are shown in the following tables.

		201	0	
(In millions)	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities available for sale, carried at fair value:				
Fixed maturities:				
Yen-denominated:				
Japan government and agencies	\$16,607	\$ 584	<b>\$ 14</b>	\$17,177
Mortgage- and asset-backed securities	1,224	35	15	1,244
Public utilities	2,554	117	80	2,591
Sovereign and supranational	903	47	12	938
Banks/financial institutions	5,927	152	1,177	4,902
Other corporate	5,733	136	457	5,412
Total yen-denominated	32,948	1,071	1,755	32,264
Dollar-denominated:				
U.S. government and agencies	32	4	0	36
Municipalities	1,006	9	42	973
Mortgage- and asset-backed securities(1)	485	90	13	562
Collateralized debt obligations	5	0	0	5
Public utilities	2,568	246	36	2,778
Sovereign and supranational	395	63	2	456
Banks/financial institutions	3,496	143	108	3,531
Other corporate	7,167	662	79	7,750
Total dollar-denominated	15,154	1,217	280	16,091
Total fixed maturities	48,102	2,288	2,035	48,355
Perpetual securities:				
Yen-denominated:				
Banks/financial institutions	7,080	172	533	6,719
Other corporate	328	15	0	343
Dollar-denominated:				
Banks/financial institutions	419	61	30	450
Total perpetual securities	7,827	248	563	7,512
Equity securities	22	3	2	23
Total securities available for sale	\$55,951	\$2,539	\$2,600	\$55,890

<sup>(1)</sup> Includes \$4 of other-than-temporary non-credit-related losses

	******	201	0	
(In millions)	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities held to maturity, carried at amortized cost:				
Fixed maturities:				
Yen-denominated:				
Japan government and agencies	\$ 344	\$ 4	\$ 4	\$ 344
Municipalities	407	18	2	423
Mortgage- and asset-backed securities	146	5	0	151
Public utilities	6,339	326	120	6,545
Sovereign and supranational	4,951	305	65	5,191
Banks/financial institutions	12,618	216	526	12,308
Other corporate	5,279	274	46	5,507
Total yen-denominated	30,084	1,148	763	30,469
Total securities held to maturity	\$30,084	\$1,148	\$763	\$30,469
		200	)9	
	Cost or	Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
(In millions)	Cost	Gains	Losses	Value
Securities available for sale, carried at fair value:				
Fixed maturities:				
Yen-denominated:				
Japan government and agencies	\$11,710	\$ 405	\$ 174	\$11,941
Mortgage- and asset-backed securities	549	13	0	562
Public utilities	2,284	145	79	2,350
Collateralized debt obligations	165	97	24	238
Sovereign and supranational	833	28	96	765
Banks/financial institutions	5,248	144	784	4,608
Other corporate	6,401	112	714	5,799
Total yen-denominated	27,190	944	1,871	26,263
Dollar-denominated:				
U.S. government and agencies	221	3	7	217
Municipalities	519	4	28	495
Mortgage- and asset-backed securities(1)	586	9	78	517
Collateralized debt obligations	24	7	2	29
Public utilities	1,587	123	42	1,668
Sovereign and supranational Banks/financial institutions	353	48 75	9 350	392 2,484
Other corporate	2,668 4,485	75 339	259 108	2,484 4,716
Total dollar-denominated	10,443	608	533	10,518
Total fixed maturities	37,633	1,552	2,404	36,781
Perpetual securities:				
Yen-denominated:	6.004	044	604	6 674
Banks/financial institutions	6,964 291	311 28	604 0	6,671 319
Other corporate Dollar-denominated:	291	20	U	319
Banks/financial institutions	299	30	56	273
	7,554	369	660	7,263
Total perpetual securities	······································		2	·····
Equity securities	22	<u>4</u>		24
Total securities available for sale	\$45,209	\$1,925	\$3,066	\$44,068

<sup>&</sup>lt;sup>(1)</sup> Includes \$25 of other-than-temporary non-credit-related losses

		200	9	
(In millions)	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities held to maturity, carried at amortized cost:				
Fixed maturities:				
Yen-denominated:	0.47	<b>ተ</b> 6	\$ 0	\$ 223
Japan government and agencies	\$ 217	\$ 6		ψ 223 278
Municipalities	281	1	4	
Mortgage- and asset-backed securities	167	2	6	163
Collateralized debt obligations	109	0	14	95
Public utilities	5,235	180	138	5,277
Sovereign and supranational	4,248	161	143	4,266
Banks/financial institutions	11,775	140	984	10,931
Other corporate	4,455	142	104	4,493
Total yen-denominated	26,487	632	1,393	25,726
Dollar-denominated:				
Collateralized debt obligations	200	0	98	<u>102</u>
Total dollar-denominated	200	0	98	102
Total securities held to maturity	\$26,687	\$632	\$1,491	\$25,828

The methods of determining the fair values of our investments in debt securities, perpetual securities and equity securities are described in Note 5.

Included in the available-for-sale fixed maturities portfolio are securities with embedded derivatives for which we have elected the fair value option. These securities were recorded at a fair value of \$619 million at December 31, 2010, and \$539 million at December 31, 2009. We recognized investment losses of \$1 million and less than \$1 million during the years ended December 31, 2010 and 2009, respectively, in earnings for the changes in fair value of these securities, which excludes the effects of foreign currency translation and additional fair value option elections.

As discussed in Note 1, we adopted new accounting guidance for VIEs on January 1, 2010, that resulted in the consolidation of most of our investments in CDOs. As a result, these investments are no longer reported as a single investment. In addition, in conjunction with this change in accounting for VIEs, certain VIEs, totaling \$309 million at amortized cost as of January 1, 2010, are no longer classified as held to maturity. The underlying collateral for these VIEs is classified as available for sale as of January 1, 2010.

During 2010, we reclassified six investments from the held-to maturity portfolio to the available-for-sale portfolio as a result of significant declines in the issuers' creditworthiness. Three of these were investments in Greek financial institutions that, at the time of transfer, had an aggregate amortized cost of \$998 million and an aggregate unrealized loss of \$599 million. One of these was an investment in Greek sovereign debt that had an amortized cost of \$178 million and an unrealized loss of \$66 million at the time of transfer. This investment was sold at a pretax realized loss of \$59 million prior to the end of the second quarter of 2010. The remaining two securities had an aggregate amortized cost of \$267 million and an aggregate unrealized loss of \$165 million at the time of the transfer.

During 2009, we reclassified 12 investments from the held-to-maturity portfolio to the available-for-sale portfolio as a result of significant declines in the issuers' creditworthiness. At the time of transfer, the securities had an aggregate amortized cost of \$1.3 billion and an aggregate unrealized loss of \$548 million.

During 2008, we transferred four CDO debt securities from the held-to-maturity portfolio to the available-for-sale portfolio as a result of the bankruptcy filing and subsequent default of the swap counterparty, Lehman Brothers Special Financing Inc. (LBSF). At the time of the transfer and after an impairment loss of \$20 million (\$13 million after-tax), the securities had an aggregate amortized cost of \$245 million and an aggregate unrealized gain of \$3 million. We subsequently redeemed these CDO securities in the fourth quarter of 2009 and received the underlying collateral assets.

We transferred four other debt securities from the held-to-maturity portfolio to the available-for-sale portfolio during 2008 as a result of significant deterioration in the issuers' creditworthiness. At the time of the transfer, the securities had an aggregate amortized cost of \$268 million and an aggregate unrealized loss of \$131 million.

# **Contractual and Economic Maturities**

The contractual maturities of our investments in fixed maturities at December 31, 2010, were as follows:

	Aflac J	apan	Aflac U.S.		J.S.	
(In millions)	Amortized Cost	Fair Value	Amorti Cos			air Ilue
Available for sale:						
Due in one year or less	\$ 1,373	\$ 1,411	\$ 9	14	\$	98
Due after one year through five years	4,485	4.809	30	•	Ψ	341
Due after five years through 10 years	2,840	3.050	81	•		949
Due after 10 years	29,626	28,745	6,73	_	7	026
Mortgage- and asset-backed securities	1,365	1,470	34		• •	336
Total fixed maturities available for sale	\$39,689	\$39,485	\$8,29	9	\$8.	750
Held to maturity:						
Due in one year or less	\$ 683	\$ 689	\$	0	\$	0
Due after one year through five years	1,104	1,154	Ψ	n	Ψ	n
Due after five years through 10 years	3,477	3,879		n		n
Due after 10 years	24,674	24,596		n		n
Mortgage- and asset-backed securities	146	151		0		0
Total fixed maturities held to maturity	\$30,084	\$30,469		0	\$	0

At December 31, 2010, the Parent Company had a portfolio of investment-grade available-for-sale fixed-maturity securities totaling \$114 million at amortized cost and \$120 million at fair value, which is not included in the table above.

Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations with or without call or prepayment penalties.

The majority of our perpetual securities are subordinated to other debt obligations of the issuer, but rank higher than the issuer's equity securities. Perpetual securities have characteristics of both debt and equity investments, along with unique features that create economic maturity dates for the securities. Although perpetual securities have no contractual maturity date, they have stated interest coupons that were fixed at their issuance and subsequently change to a floating short-term interest rate of 125 to more than 300 basis points above an appropriate market index, generally by the 25th year after issuance, thereby creating an economic maturity date. The economic maturities of our investments in perpetual securities, which were all reported as available for sale at December 31, 2010, were as follows:

	Aflac Ja	apan	Aflac U	l.S.
(In millions)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$ 399	\$ 395	\$ 0	\$ 0
Due after one year through five years	1,559	1,632	5	5
Due after five years through 10 years	1,065	1,094	0	0
Due after 10 years	4,566	4,112	233	274
Total perpetual securities available for sale	\$7,589	\$7,233	\$238	\$279

#### **Investment Concentrations**

Our investment discipline begins with a top-down approach for each investment opportunity we consider. Consistent with that approach, we first approve each country in which we invest. In our approach to sovereign analysis, we consider the political, legal and financial context of the sovereign entity in which an issuer is domiciled and operates. Next we approve the issuer's industry sector, including such factors as the stability of results and the importance of the sector to the overall economy. Specific credit names within approved countries and industry sectors are evaluated for their market position and specific strengths and potential weaknesses. Structures in which we invest are chosen for specific portfolio management purposes, including asset/liability management, portfolio diversification and net investment income.

Investment exposures that individually exceeded 10% of shareholders' equity as of December 31 were as follows:

		2010		2009		
(In millions)	Credit Rating	Amortized Cost	Fair Value	Credit Rating	Amortized Cost	Fair Value
Japan National Government	AA	\$16,342	\$16,861	AA	\$11,167	\$11,375
Israel Electric Corp.	*	*	*	BBB	889	869
Republic of Tunisia	*	*	*	BBB	868	862

<sup>\*</sup> Less than 10% of shareholders' equity at reporting date

Our largest investment industry sector concentration is banks and financial institutions. Within the countries we approve for investment opportunities, we primarily invest in financial institutions that are strategically crucial to each approved country's economy. The bank and financial institution sector is a highly regulated industry and plays a strategic role in the global economy. We achieve some degree of diversification in the bank and financial institution sector through a geographically diverse universe of credit exposures. Within this sector, the more significant concentration of our credit risk by geographic region or country of issuer at December 31, 2010, based on amortized cost, was: Europe, excluding the United Kingdom (47%); United States (20%); United Kingdom (8%); Japan (8%); and other (17%).

As a result of the consolidation of additional VIEs as disclosed in Note 1, \$120 million in additional perpetual securities in the bank and financial institution sector were recognized effective January 1, 2010, since the securities were included in the former QSPE structures.

Our total investments in the bank and financial institution sector as of December 31, including those classified as perpetual securities, were as follows:

	2010	0	2009		
	Total Investments in Banks and Financial Institutions Sector (in millions)	Percentage of Total Investment Portfolio	Total Investments in Banks and Financial Institutions Sector (in millions)	Percentage of Total Investment Portfolio	
Debt Securities:			440.004	000/	
Amortized cost	\$22,041	26%	\$19,691	28%	
Fair value	20,741	24	18,023	26	
Perpetual Securities:					
Upper Tier II:					
Amortized cost	<b>\$ 4,957</b>	6%	\$ 4,909	7%	
Fair value	4,748	5	4,938	7	
Tier I:					
Amortized cost	2,542	3	2,354	3	
Fair value	2,421	3	2,006	3	
Total:					
Amortized cost	\$29,540	35%	\$26,954	38%	
Fair value	27,910	32	24,967	36	

As of December 31, 2010, our investment exposure to sovereign debt and financial institutions in Greece, Ireland, Italy, Portugal and Spain consisted of the following:

#### Investments in Greece, Ireland, Italy, Portugal and Spain

(In millions)	Amortized Cost	Fair Value		
Sovereign and supranational:	\$ 307	\$ 306		
Spain	730	782		
Total	\$1,037	\$1,088		
Banks and financial institutions:				
Greece	\$1,152	\$ 391		
Ireland	710	659		
Italy	184	183		
Portugal	859	770		
Spain	526	503		
Total	<b>\$3,431</b> <sup>(1)</sup>	\$2,506		

<sup>(1)</sup> Represents 12% of total investments in the banks and financial institutions sector and 4% of total investments in debt and perpetual securities

During the fourth quarter of 2010, we recognized pretax other-than-temporary impairment losses of \$287 million for two Irish financial institution securities that were rated below investment grade. Subsequent to December 31, 2010, we sold one of these Irish financial securities at its impaired price.

During the second quarter of 2010, the Greek financial institutions, which are Lower Tier II investments, were downgraded to below investment grade. As a result of the downgrades, we reclassified these investments from held to maturity to available for sale. While these financial institutions have significant investments in Greek Government Bonds (GGBs), we believe that these institutions will be solvent even if there is a future restructuring of GGBs and that they will have the ability to meet their obligations to us. In addition, we have the intent to hold these investments to recovery in value. As a result, we have not recognized an other-than-temporary impairment for these investments as of December 31, 2010.

With the exception of the securities discussed above, all other securities included in the table above were rated investment grade as of December 31, 2010.

During the second quarter of 2010, the creditworthiness of the Greek sovereign debt deteriorated, and we expected further deterioration in the performance of Greek debt as a result of the stressed economic environment. As a result, in June 2010 we sold our entire holdings of Greek sovereign debt and recognized an after-tax investment loss of \$67 million.

#### **Realized Investment Gains and Losses**

Information regarding pretax realized gains and losses from investments for the years ended December 31 follows:

(In millions)	2010	2009	2008
Realized investment gains (losses) on securities:			
Debt securities:			
Available for sale:			
Gross gains from sales	<b>\$ 117</b>	\$ 258	\$ 10
Gross losses from sales	(212)	(18)	(265)
Net gains (losses) from redemptions	1	1	3
Other-than-temporary impairment losses	(297)	(630)	(298)
Held to maturity:		_	
Other-than-temporary impairment losses	0	0	(75)
Net gains (losses) from redemptions	2	1	0
Total debt securities	(389)	(388)	(625)
Perpetual securities:			
Available for sale:			
Gross gains from sales	133	4	0
Gross losses from sales	0	(101)	0
Other-than-temporary impairment losses	(160)	(729)	(379)
Held to maturity:			
Gross gains from sales	0	0	5
Total perpetual securities	(27)	(826)	(374)
Equity securities:			
Gross losses from sales	(2)	0	0
Other-than-temporary impairment losses	(2)	(2)	(1)
Total equity securities	(4)	(2)	(1)
Other assets:			
Derivative gains (losses)	(1)	0	0
Other long-term assets	(1)	4	(7)
Total other assets	(2)	4	(7)
Total realized investment gains (losses)	\$(422)	\$(1,212)	\$(1,007)

In 2010, we realized pretax investment losses of \$459 million (\$298 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We realized pretax investment gains, net of losses, of \$38 million (\$25 million after-tax) from securities sold or redeemed in the normal course of business. We realized pretax investment losses, net of gains, of \$1 million (\$.7 million after-tax) from valuing foreign currency, interest rate and credit default swaps related to certain VIEs that were required to be consolidated following the adoption of the new accounting guidance effective January 1, 2010.

In 2009, we realized pretax investment losses of \$1,361 million (\$884 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We realized pretax investment losses of \$101 million (\$66 million after-tax) from the exchange of certain perpetual security investments into fixed-maturity securities. The losses were partially offset by pretax investment gains of \$250 million (\$162 million after-tax) that were generated primarily from a bond-swap program that took advantage of tax loss carryforwards.

In 2008, we realized pretax investment losses of \$753 million (\$489 million after-tax) as a result of the recognition of other-than-temporary impairment losses. We realized pretax investment losses, net of gains, of \$254 million (\$166 million after-tax) from securities sold or redeemed in the normal course of business.

### Other-than-temporary Impairment

The fair value of our debt and perpetual security investments fluctuates based on changes in credit spreads in the global financial markets. Credit spreads are most impacted by market rates of interest, the general and specific credit environment and global market liquidity. We believe that fluctuations in the fair value of our investment securities related to changes in credit spreads have little bearing on whether our investment is ultimately recoverable. Therefore, we consider such declines in fair value to be temporary even in situations where an investment remains in an unrealized loss position for a year or more.

However, in the course of our credit review process, we may determine that it is unlikely that we will recover our investment in an issuer due to factors specific to an individual issuer, as opposed to general changes in global credit spreads. In this event, we consider such a decline in the investment's fair value, to the extent below the investment's cost or amortized cost, to be an other-than-temporary impairment of the investment and write the investment down to its fair value. The determination of whether an impairment is other than temporary is subjective and involves the consideration of various factors and circumstances, which includes but is not limited to the following:

- · issuer financial condition, including profitability and cash flows
- credit status of the issuer
- · the issuer's specific and general competitive environment
- · published reports
- · general economic environment
- regulatory, legislative and political environment
- · the severity of the decline in fair value
- the length of time the fair value is below cost
- other factors as may become available from time to time

In addition to the usual investment risk associated with a debt instrument, our perpetual security holdings may be subject to the risk of nationalization of their issuers in connection with capital injections from an issuer's sovereign government. We cannot be assured that such capital support will extend to all levels of an issuer's capital structure. In addition, certain governments or regulators may consider imposing interest and principal payment restrictions on issuers of hybrid securities to preserve cash and build capital. In addition to the cash flow impact that additional deferrals would have on our portfolio, such deferrals could result in ratings downgrades of the affected securities, which in turn could impair the fair value of the securities and increase our regulatory capital requirements. We take factors such as these into account in our credit review process.

Another factor we consider in determining whether an impairment is other than temporary is an evaluation of our intent or requirement to sell the security prior to recovery of its amortized cost. We perform ongoing analyses of our liquidity needs, which includes cash flow testing of our policy liabilities, debt maturities, projected dividend payments and other cash flow and liquidity needs. Our cash flow testing includes extensive duration matching of our investment portfolio and policy liabilities. Based on our analyses, we have concluded that we have sufficient excess cash flows to meet our liquidity needs without liquidating any of our investments prior to their maturity. In addition, provided that our credit review process results in a conclusion that we will collect all of our cash flows and recover our investment in an issuer, we generally do not sell investments prior to their maturity.

The majority of our investments are evaluated for other-than-temporary impairment using our debt impairment model. Our debt impairment model focuses on the ultimate collection of the cash flows from our investments. Our investments in perpetual securities that are rated below investment grade are evaluated for other-than-temporary impairment under our equity impairment model. Our equity impairment model focuses on the severity of a security's decline in fair value coupled with the length of time the fair value of the security has been below amortized cost.

The following table details our pretax other-than-temporary impairment losses by investment category for the years ended December 31.

(In millions)	2010	2009	2008
Perpetual securities	\$160	\$ 729	\$379
Corporate bonds	285	458	160
Collateralized debt obligations	0	148	213
Mortgage- and asset-backed securities	12	24	0
Equity securities	2	2	1
Total other-than-temporary impairment losses realized	\$459	\$1,361	\$753

We apply the debt security impairment model to our perpetual securities provided there has been no evidence of deterioration in credit of the issuer, such as a downgrade of the rating of a perpetual security to below investment grade. As of December 31, 2010, the perpetual securities of nine issuers we own had been downgraded to below investment grade. As a result of these downgrades, we were required to evaluate these securities for other-than-temporary impairment using the equity security impairment model rather than the debt security impairment model. Use of the equity security model limits the forecasted recovery period that can be used in the impairment evaluation and, accordingly, affects both the recognition and measurement of other-than-temporary impairment losses. As a result of market conditions and the extent of changes in ratings on our perpetual securities, we recognized other-than-temporary impairment losses for perpetual securities from evaluation under our equity impairment model of \$41 million (\$27 million after-tax) during 2010 and \$729 million (\$474 million after-tax) during 2009. We recognized an additional other-than-temporary impairment loss of \$119 million (\$77 million after-tax) during 2010 for one of these perpetual securities due to further deterioration in the issuer's creditworthiness.

Impairments on mortgage- and asset-backed securities during 2010 were credit-related. During our review of certain mortgage- and asset-backed securities during 2009, we determined that a portion of the other-than-temporary impairment of the securities was credit-related. However, we concluded that a portion of the reduction in fair value below amortized cost was due to non-credit factors, which we believe we will recover. As a result, we recognized an impairment charge in earnings for credit-related declines in value of \$24 million (\$15 million after-tax) during 2009. We recorded an unrealized loss in other comprehensive income of \$26 million (\$17 million after-tax) during 2009 for the portion of the other-than-temporary impairment of these securities resulting from non-credit factors. We recorded an unrealized pretax investment gain of \$21 million in 2010 and \$1 million during 2009 in other comprehensive income for some of these mortgage- and asset-backed securities to reflect the change in fair value subsequent to their other-than-temporary impairment recognized previously in 2009.

The other-than-temporary impairment losses recognized during 2009, of which a portion was transferred to other comprehensive income, related only to the other-than-temporary impairment of certain of our investments in mortgage- and asset-backed securities. The other-than-temporary impairment charges related to credit and all other factors other than credit were determined using statistical modeling techniques. The model projects expected cash flows from the underlying mortgage pools assuming various economic recession scenarios including, more significantly, geographical and regional home data, housing valuations, prepayment speeds, and economic recession statistics. The following table summarizes cumulative credit-related impairment losses on securities still held at the end of the reporting period, for which other-than-temporary losses have been recognized and only the amount related to credit loss was recognized in earnings during the years ended December 31.

(In millions)	2010	2009
Cumulative credit loss impairments, beginning of period Credit losses for which an other-than-temporary impairment was	\$ 24	\$ 0
not previously recognized Credit losses for which an other-than-temporary impairment was	0	24
previously recognized	1	0
Securities sold during period	(12)	0
Cumulative credit loss impairments, end of period	\$ 13	\$24

### **Unrealized Investment Gains and Losses**

Information regarding changes in unrealized gains and losses from investments for the years ended December 31 follows:

(In millions)	2010	2009	2008
Changes in unrealized gains (losses):			
Debt securities:			
Available for sale	\$1,105	\$170	\$(2,134)
Transferred to held to maturity	(12)	(31)	(165)
Perpetual securities:		, ,	,
Available for sale	(24)	736	(850)
Equity securities	`(1)	(1)	(3)
Total change in unrealized gains (losses)	\$1,068	\$874	\$(3,152)

# Effect on Shareholders' Equity

The net effect on shareholders' equity of unrealized gains and losses from investment securities at December 31 was as follows:

(In millions)	2010	2009
Unrealized gains (losses) on securities available for sale	\$ (61)	\$(1,141)
Unamortized unrealized gains on securities transferred to held to maturity	135	148
Deferred income taxes	(41)	356
Other	` o´	(1)
Shareholders' equity, unrealized gains (losses) on investment securities	\$ 33	\$ (638)

# Gross Unrealized Loss Aging

The following tables show the fair value and gross unrealized losses, including the portion of other-than-temporary impairment recognized in accumulated other comprehensive income, of our available-for-sale and held-to-maturity investments, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31.

	2010						
	Total Less than 12 months 12 months or					ns or longer	
In millions)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	
ixed maturities:							
Japan government and agencies:							
Yen-denominated	\$ 1,634	<b>\$</b> 18	\$ 1,634	<b>\$ 18</b>	\$ 0	\$ 0	
Municipalities:							
Dollar-denominated	682	42	632	28	50	14	
Yen-denominated	59	2	0	0	59	2	
Mortgage- and asset- backed							
securities:							
Dollar-denominated	78	13	20	0	58	13	
Yen-denominated	415	15	415	15	0	0	
Public utilities:							
Dollar-denominated	556	36	498	28	58	8	
Yen-denominated	2,877	200	766	47	2,111	153	
Sovereign and supranational:							
Dollar-denominated	45	2	12	0	33	2	
Yen-denominated	1,579	77	428	1	1,151	76	
Banks/financial institutions:							
Dollar-denominated	1,484	108	753	22	731	86	
Yen-denominated	10,609	1,703	1,506	40	9,103	1,663	
Other corporate:							
Dollar-denominated	1,741	79	1,456	52	285	27	
Yen-denominated	4,503	503	507	45	3,996	458	
Total fixed maturities	26,262	2,798	8,627	296	17,635	2,502	
Perpetual securities:	.,						
Dollar-denominated	208	30	149	19	59	11	
Yen-denominated	4,171	533	1,793	119	2,378	414	
Total perpetual securities	4,379	563	1,942	138	2,437	425	
Equity securities	13	2	13	1	0	1	
Total	\$30,654	\$3,363	\$10,582	\$435	\$20,072	\$2,928	

			2	2009			
	T	otal	Less than 12 months		12 months or longer		
In millions)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	
ixed maturities:							
U.S. government and agencies:							
Dollar-denominated	\$ 175	\$ 7	\$ 112	\$ 3	\$ 63	\$ 4	
Japan government and agencies:							
Yen-denominated	5,760	174	5,456	153	304	21	
Municipalities:							
Dollar-denominated	378	28	322	11	56	17	
Yen-denominated	223	4	223	4	0	0	
Mortgage- and asset- backed securities:							
Dollar-denominated	338	78	78	3	260	75	
Yen-denominated	54	6	35	0	19	6	
Collateralized debt obligations:(1)							
Dollar-denominated	117	100	0	0	117	100	
Yen-denominated	181	38	0	Ō	181	38	
Public utilities:							
Dollar-denominated	465	42	200	10	265	32	
Yen-denominated	3,290	217	592	37	2,698	180	
Sovereign and supranational:					_,		
Dollar-denominated	92	9	43	3	49	6	
Yen-denominated	2,331	239	948	31	1,383	208	
Banks/financial institutions:					,		
Dollar-denominated	1,325	259	305	14	1,020	245	
Yen-denominated	10,306	1,768	807	313	9,499	1,455	
Other corporate:					-,	.,	
Dollar-denominated	1,393	108	535	13	858	95	
Yen-denominated	6,084	818	1,643	93	4,441	725	
Total fixed maturities	32,512	3,895	11,299	688	21,213	3,207	
erpetual securities:							
Dollar-denominated	181	56	0	0	181	56	
Yen-denominated	3,117	604	373	28	2,744	576	
Total perpetual securities	3,298	660	373	28	2,925	632	
quity securities	6	2	3	1	3	1	
Total	\$35,816	\$4,557	\$11,675	\$717	\$24,141	\$3,840	

<sup>(1)</sup> Beginning January 1, 2010, these investments are consolidated and are no longer reported as a single investment.

# Analysis of Securities in Unrealized Loss Positions

The unrealized losses on our investments have been primarily related to changes in interest rates, foreign exchange rates or the widening of credit spreads rather than specific issuer credit-related events. In addition, because we do not intend to sell and do not believe it is likely that we will be required to sell these investments before a recovery of fair value to amortized cost, we do not consider any of these investments to be other-than-temporarily impaired as of and for the year ended December 31, 2010. The following summarizes our evaluation of investment categories with significant unrealized losses and securities that were rated below investment grade. All other investment categories with securities in an unrealized loss position that are not specifically discussed below were comprised of investment grade fixed maturities.

#### Municipalities and Mortgage- and Asset-Backed Securities

As of December 31, 2010, 82% of the unrealized losses on investment securities in the municipalities sector and 54% of the unrealized losses on investment securities in the mortgage- and asset-backed securities sector were related to investments that were investment grade, compared with 74% and 39%, respectively, at the end of 2009.

We have determined that the majority of the unrealized losses on the investments in these sectors were caused by widening credit spreads. However, we have determined that the ability of the issuers to service our investments has not been compromised. Unrealized gains or losses related to prevailing interest rate environments are impacted by the remaining time to maturity of an investment. Assuming no credit-related factors develop, as investments near maturity the unrealized gains or losses can be expected to diminish.

#### Bank and Financial Institution Investments

The following table shows the composition of our investments in an unrealized loss position in the bank and financial institution sector by fixed-maturity securities and perpetual securities. The table reflects those securities in that sector that were in an unrealized loss position as a percentage of our total investment portfolio in an unrealized loss position and their respective unrealized losses as a percentage of total unrealized losses at December 31.

	2010	, , , , , , , , , , , , , , , , , , , ,	2009	
	Percentage of Total Investments in an Unrealized Loss Position	Percentage of Total Unrealized Losses	Percentage of Total Investments in an Unrealized Loss Position	Percentage of Total Unrealized Losses
Fixed maturities	39%	54%	33%	44%
Perpetual securities:				
Upper Tier II	9	10	5	5
Tier I	5	7	4	10
Total perpetual securities	14	17	9	15
Total	53%	71%	42%	59%

As of December 31, 2010, 53% of the \$2.4 billion in unrealized losses on investments in the bank and financial institution sector, including perpetual securities, were related to investments that were investment grade, compared with 75% at December 31, 2009. The decrease in this percentage is primarily due to investments in Greek financial institutions that were downgraded to below investment grade in the second quarter of 2010, as discussed previously in the Investment Concentrations section. Of the \$16.5 billion in investments, at fair value, in the bank and financial institution sector in an unrealized loss position at December 31, 2010, only \$1.5 billion (\$1.1 billion in unrealized losses) were below investment grade. Four investments comprised nearly 83% of the \$1.1 billion unrealized loss. The remaining investments that comprised the unrealized loss were divided among 11 issuers with average unrealized losses per investment of less than \$17 million. We conduct our own independent credit analysis for investments in the bank and financial institution sector. Our assessment includes analysis of financial information, as well as consultation with the issuers from time to time. Based on our credit analysis, we have determined that the majority of the unrealized losses on the investments in this sector were caused by widening credit spreads, the downturn in the global economic environment and, to a lesser extent, changes in foreign exchange rates. Unrealized gains or losses related to prevailing interest rate environments are impacted by the remaining time to maturity of an investment. Assuming no credit-related factors develop, as investments near maturity, the unrealized gains or losses can be expected to diminish. In particular, for our investments rated below investment grade, we have observed improvements in the fair value of those investments during the last half of 2009 and continuing into 2010 resulting from improvements in the issuers' capital structure, operating fundamentals and, to a lesser extent, the global economic environment. Based on our credit analysis, we believe that our investments in this sector have the ability to service their obligations to us.

#### Other Corporate Investments

As of December 31, 2010, 51% of the unrealized losses on investments in the other corporate sector were related to investments that were investment grade, compared with 58% at the end of 2009. For any credit-related declines in market value, we perform a more focused review of the related issuer's credit ratings, financial statements and other available financial data, timeliness of payment, competitive environment and any other significant data related to the issuer. From those reviews, we evaluate the issuers' continued ability to service our investments. We have determined that the majority of the unrealized losses on the investments in the other corporate sector were caused by widening credit spreads. Also impacting the unrealized losses in this sector is the decline in creditworthiness of certain issuers in the other corporate sector. Based on our credit analysis, we believe that our investments in this sector have the ability to service their obligation to us.

## Perpetual Securities

As of December 31, 2010, 83% of the unrealized losses on investments in perpetual securities were related to investments that were investment grade, compared with 92% at December 31, 2009. The majority of our investments in Upper Tier II and Tier I perpetual securities were in highly rated global financial institutions. Upper Tier II securities have more debt-like characteristics than Tier I securities and are senior to Tier I securities, preferred stock, and common equity of the issuer. Conversely, Tier I securities have more equity-like characteristics, but are senior to the common equity of the issuer. They may also be senior to certain preferred shares, depending on the individual security, the issuer's capital structure and the regulatory jurisdiction of the issuer.

Details of our holdings of perpetual securities as of December 31 were as follows:

#### **Perpetual Securities**

		2010			2009		
(In millions)	Credit Rating	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)
Upper Tier II:							
	AA	\$ 190	\$ 201	<b>\$ 11</b>	\$1,074	\$1,121	\$ 47
	Α	3,279	3,250	(29)	2,514	2,552	38
	BBB	1,274	1,164	(110)	774	780	6
	BB or lower	542	476	(66)	838	803	(35)
Total Upper Tier II		5,285	5,091	(194)	5,200	5,256	56
Tier I:							
	AA	0	0	0	329	255	(74)
	Α	632	568	(64)	1,308	1,027	(281)
	BBB	1,386	1,296	(90)	275	208	(67)
	BB or lower	524	557	33	442	517	`75 <sup>°</sup>
Total Tier I		2,542	2,421	(121)	2,354	2,007	(347)
Total		\$7,827	\$7,512	\$(315)	\$7,554	\$7,263	\$(291)

With the exception of the Icelandic bank securities that we completely impaired in 2008, our Lloyds Banking Group plc dollar-denominated Tier I perpetual securities (par value of \$33 million at December 31, 2010), and our RBS Capital Trust II dollar-denominated Tier I perpetual security (par value of \$38 million at December 31, 2010), all of the perpetual securities we own were current on interest and principal payments at December 31, 2010. Based on amortized cost as of December 31, 2010, the geographic breakdown of our perpetual securities by issuer was as follows: European countries, excluding the United Kingdom (71%); the United Kingdom (10%); Japan (14%); and other (5%). To determine any credit-related declines in market value, we perform a more focused review of the related issuer's credit ratings, financial statements and other available financial data, timeliness of payment, competitive environment and any other significant data related to the issuer. From those reviews, we evaluate the issuer's continued ability to service our investment.

We have determined that the majority of our unrealized losses in the perpetual security category was principally due to widening credit spreads, largely as the result of the contraction of liquidity in the capital markets. Based on our reviews, we concluded that the ability of the issuers to service our investment has not been compromised by these factors. Unrealized gains or losses related to prevailing interest rate environments are impacted by the remaining time to maturity of an investment. Assuming no credit-related factors develop, as the investments near economic maturity, the unrealized gains or losses can be expected to diminish. Based on our credit analyses, we believe that our investments in this sector have the ability to service their obligations to us.

### Qualified Special Purpose Entities (QSPEs) and Variable Interest Entities (VIEs)

As discussed in Note 1, effective January 1, 2010, we have consolidated all of the components of each former QSPE investment, including a fixed-maturity or perpetual investment and a corresponding derivative transaction. Our

risk of loss over the life of each investment is limited to the amount of our original investment. In addition, new criteria for determining the primary beneficiary of a VIE that was effective January 1, 2010, has resulted in the consolidation of additional VIE investments. Under accounting guidance in effect at December 31, 2009, QSPEs were exempt from consolidation and VIEs were evaluated for consolidation using a quantitative approach.

The following table details our investments in VIEs and former QSPEs as of December 31.

# Investments in Qualified Special Purpose Entities and Variable Interest Entities

		2010	200	2009	
(In millions)	Amortized Fair Cost Value		Amortized Cost	Fair Value	
QSPEs: Total QSPEs	\$ 0	\$ 0_	\$4,405	\$4,089	
VIEs:					
Consolidated:					
Total VIEs consolidated	\$ 7,201 <sup>(1)</sup>	\$ 7,363 <sup>(1)</sup>	\$1,809	\$1,522	
Not consolidated:					
CDOs	5	5	498	464	
Other	13,914	13,214	727	689	
Total VIEs not consolidated	13,919	13,219	1,225	1,153	
Total VIEs	\$21,120	\$20,582	\$3,034	\$2,675	

<sup>(1)</sup> Includes CDOs and former QSPEs consolidated beginning on January 1, 2010

## **VIEs**

As a condition to our involvement or investment in a VIE, we enter into certain protective rights and covenants that preclude changes in the structure of the VIE that would alter the creditworthiness of our investment or our beneficial interest in the VIE.

Our involvement with all of the VIEs in which we have an interest is passive in nature, and we are not the arranger of these entities. Except as relates to our review and evaluation of the structure of these VIEs in the normal course of our investment decision-making process, we have not been involved in establishing these entities. Further, we have not been nor are we required to purchase the securities issued in the future by any of these VIEs.

Our ownership interest in the VIEs is limited to holding the obligations issued by them. All of the VIEs in which we invest are static with respect to funding and have no ongoing forms of funding after the initial funding date. We have no direct or contingent obligations to fund the limited activities of these VIEs, nor do we have any direct or indirect financial guarantees related to the limited activities of these VIEs. We have not provided any assistance or any other type of financing support to any of the VIEs we invest in, nor do we have any intention to do so in the future. The weighted-average lives of our notes are very similar to the underlying collateral held by these VIEs where applicable.

Our risk of loss related to our interests in any of our VIEs is limited to our investment in the debt securities issued by them.

#### VIEs - Consolidated

We are substantively the only investor in the consolidated VIEs listed in the table above. As the sole investor in these VIEs, we have the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and are therefore considered to be the primary beneficiary of the VIEs that we consolidate. We also participate in substantially all of the variability created by these VIEs. The activities of these VIEs are limited to holding debt and perpetual securities and interest rate, foreign currency, and/or credit default swaps, as appropriate, and utilizing the cash flows from these securities to service our investment. Neither we nor

any of our creditors are able to obtain the underlying collateral of the VIEs unless there is an event of default. Further, we are not a direct counterparty to the swap contracts and have no control over them. Our loss exposure to these VIEs is limited to our original investment.

Prior to January 1, 2010, we had interests in VIEs that we were not required to consolidate as reflected in the above table. Included in the VIEs that we did not consolidate are CDOs issued through VIEs originated by third parties. These VIEs combine highly rated underlying assets as collateral for the CDOs with CDSs to produce an investment security that consists of multiple asset tranches with varying levels of subordination within the VIE. However, subsequent to the adoption of new criteria for determining the primary beneficiary of a VIE, we have consolidated the majority of these investments effective January 1, 2010.

The underlying collateral assets and funding of these VIEs are generally static in nature. These VIEs are limited to holding the underlying collateral and CDS contracts on specific corporate entities and utilizing the cash flows from the collateral and CDS contracts to service our investment therein. The underlying collateral and the reference corporate entities covered by the CDS contracts are all investment grade at the time of issuance. These VIEs do not rely on outside or ongoing sources of funding to support their activities beyond the underlying collateral and CDS contracts. We currently own only senior CDO tranches within these VIEs.

Consistent with our other debt and perpetual securities we own, we are exposed to credit losses within these CDOs that could result in principal losses to our investments. We have mitigated our risk of credit loss through the structure of the VIE, which contractually requires the subordinated tranches within these VIEs to absorb the majority of the expected losses from the underlying credit default swaps. Based on our statistical analysis models, each of the VIEs can sustain a reasonable number of defaults in the underlying CDS pools with no loss to our investment.

#### VIEs - Not Consolidated

With the exception of one CDO investment, the VIEs that we are not required to consolidate are investments that are limited to loans in the form of debt obligations from the VIEs that are irrevocably and unconditionally guaranteed by their corporate parents. These VIEs are the primary financing vehicle used by their corporate sponsors to raise financing in the international capital markets. The variable interests created by these VIEs are principally or solely a result of the debt instruments issued by them. We do not have the power to direct the activities that most significantly impact the entity's economic performance, nor do we have (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. As such, we are not the primary beneficiary of these VIEs and are therefore not required to consolidate them. These VIE investments are comprised of securities from 155 separate issuers which have an average credit rating of A. The increase in the amounts disclosed for VIEs not consolidated of \$12.7 billion at amortized cost at December 31, 2010, compared with December 31, 2009, was due to a change in disclosure requirements that was effective January 1, 2010.

#### Securities Lending and Pledged Securities

We lend fixed-maturity securities to financial institutions in short-term security-lending transactions. These short-term security-lending arrangements increase investment income with minimal risk. Our security lending policy requires that the fair value of the securities and/or unrestricted cash received as collateral be 102% or more of the fair value of the loaned securities. The following table presents our security loans outstanding and the corresponding collateral held as of December 31:

(In millions)	2010	2009
Security loans outstanding, fair value	\$186	\$467
Cash collateral on loaned securities	191	483

All security-lending agreements are callable by us at any time.

At December 31, 2010, debt securities with a fair value of \$19 million were on deposit with regulatory authorities in the United States and Japan. We retain ownership of all securities on deposit and receive the related investment income.

For general information regarding our investment accounting policies, see Note 1.

#### 4. DERIVATIVE INSTRUMENTS

We do not use derivative financial instruments for trading purposes, nor do we engage in leveraged derivative transactions. The majority of our freestanding derivatives are interest rate, foreign currency and credit default swaps that are associated with investments in special-purpose entities, including VIEs where we are the primary beneficiary. The remaining derivatives are interest rate swaps associated with our variable interest rate yen-denominated debt.

#### Derivative Types

Interest rate and credit default swaps involve the periodic exchange of cash flows with other parties, at specified intervals, calculated using agreed upon rates or other financial variables and notional principal amounts. Generally, no cash or principal payments are exchanged at the inception of the contract. Typically, at the time a swap is entered into, the cash flow streams exchanged by the counterparties are equal in value. Interest rate swaps are primarily used to convert interest receipts on floating-rate fixed-maturity securities contracts to fixed rates. These derivatives are predominantly used to better match cash receipts from assets with cash disbursements required to fund liabilities.

Credit default swaps are used to assume credit risk related to an individual security or an index. These contracts entitle the consolidated VIE to receive a periodic fee in exchange for an obligation to compensate the derivative counterparty should the referenced security issuers experience a credit event, as defined in the contract. The consolidated VIE is also exposed to credit risk due to embedded derivatives associated with credit-linked notes.

Foreign currency swaps exchange an initial principal amount in two currencies, agreeing to re-exchange the currencies at a future date, at an agreed upon exchange rate. There may also be periodic exchanges of payments at specified intervals based on the agreed upon rates and notional amounts. Foreign currency swaps are used primarily in the consolidated VIEs in our Aflac Japan portfolio to convert foreign denominated cash flows to yen, the functional currency of Aflac Japan, in order to minimize cash flow fluctuations.

# Credit Risk Assumed through Derivatives

Our exposure to credit risk in the event of nonperformance by counterparties to our interest rate swaps associated with our variable interest rate Uridashi notes as of December 31, 2010, was immaterial. For the interest rate, foreign currency, and credit default swaps associated with our VIE investments for which we are the primary beneficiary, we do not bear the risk of loss for counterparty default. We are not a direct counterparty to those contracts.

As a result of consolidation of certain VIE investments on January 1, 2010, we began recognizing related credit default swaps that assume credit risk from an asset pool. Those consolidated VIEs will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment by delivery of associated collateral, which consists of highly rated asset-backed securities, if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced obligations. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the consolidated VIE assumes credit risk primarily reference investment grade baskets. The diversified portfolios of corporate issuers are established within sector concentration limits.

The following table presents the maximum potential risk, fair value, weighted-average years to maturity, and underlying referenced credit obligation type for credit default swaps as of December 31, 2010.

		than year	One to three years		Three to five years		Five to ten years		Total	
(In millions)	Maximum potential risk		Maximum potential risk							Estimated fair value
Index exposure: Corporate bonds	\$0	\$0	\$0	\$0	\$(340)	\$(118)	\$(416)	\$(225)	\$(756)	\$(343)

# Derivative Balance Sheet Classification

The tables below summarize the balance sheet classification of the Company's derivative fair value amounts, as well as the gross asset and liability fair value amounts, at December 31. The fair value amounts presented do not include income accruals. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated. Notional amounts are not reflective of credit risk.

		2010	)	
(In millions)	Net Deriva	Asset Derivatives	Liability Derivatives	
Hedge Designation/ Derivative Type	Notional Amount	Fair Value	Fair Value	Fair Value
Cash flow hedges:				
Interest rate swaps	\$ 245	\$ (2)	\$ 0	\$ (2)
Foreign currency swaps	615	170	180	(10)
Total cash flow hedges	860	168	180	(12)
Non-qualifying strategies:				•
Interest rate swaps	743	56	124	(68)
Foreign currency swaps	3,815	(58)	260	(318)
Credit default swaps	756	(343)	0	(343)
Total non-qualifying strategies	5,314	(345)	384	(729)
Total cash flow hedges and				
non-qualifying strategies	\$6,174	\$(177)	\$564	\$(741)
Balance Sheet Location				
Other assets	\$2,364	\$ 564	\$564	\$ 0
Other liabilities	3,810	(741)	0	(741)
Total derivatives	\$6,174	\$(177)	\$564	\$(741)
		2009		
			Asset	Liability
(In millions)	Net Derivati	ves	Derivatives	Derivatives
Hedge Designation/ Derivative Type	Notional Amount	Fair Value	Fair Value	Fair Value
Cash flow hedges:				
Interest rate swaps	\$217	\$(3)	\$0	\$(3)
Balance Sheet Location				
Other liabilities	\$217	\$(3)	\$0	\$(3)
Total derivatives	\$217	\$(3)	\$0	\$(3)

## Hedging

As part of the adoption of the new accounting requirements associated with VIEs, we considered whether the interest rate and/or foreign currency swaps in the consolidated VIEs would qualify for hedge accounting treatment on January 1, 2010. For those that qualified, the Company designated the derivative on January 1, 2010, as a hedge of the variability in cash flows of a forecasted transaction or of amounts to be received or paid related to a recognized asset ("cash flow" hedge). We expect to continue this hedging activity for a weighted-average period of approximately 22 years. The remaining derivatives that did not qualify for hedge accounting were designated on January 1, 2010, as held for other investment purposes ("non-qualifying strategies").

We have interest rate swap agreements related to the 20 billion yen variable interest rate Uridashi notes (see Note 8). By entering into these contracts, we have been able to lock in the interest rate at 1.52% in yen. We have designated these interest rate swaps as a cash flow hedge of the variability in our interest cash flows associated with the variable interest rate Uridashi notes. The notional amounts and terms of the swaps match the principal amount and terms of the variable interest rate Uridashi notes. The swaps had no value at inception. Changes in the fair value of the swap contracts are recorded in other comprehensive income so long as the hedge is deemed effective. Should any portion of the hedge be deemed ineffective, that value would be reported in net earnings.

# Hedge Documentation and Effectiveness Testing

To qualify for hedge accounting treatment, a derivative must be highly effective in mitigating the designated changes in cash flow of the hedged item. At hedge inception, the Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking each hedge transaction. The documentation process includes linking derivatives that are designated as cash flow hedges to specific assets or liabilities on the statement of financial position or to specific forecasted transactions and defining the effectiveness and ineffectiveness testing methods to be used. The Company also formally assesses both at the hedge's inception and ongoing on a quarterly basis, whether the derivatives that are used in hedging transactions have been and are expected to continue to be highly effective in offsetting changes in cash flows of hedged items. Hedge effectiveness is assessed using qualitative and quantitative methods. Qualitative methods may include the comparison of critical terms of the derivative to the hedged item. Quantitative methods include regression or other statistical analysis of changes in cash flows associated with the hedge relationship. Hedge ineffectiveness of the hedge relationships is measured each reporting period using the "Hypothetical Derivative Method."

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current earnings as a component of realized investment gains (losses). All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

# Discontinuance of Hedge Accounting

The Company discontinues hedge accounting prospectively when (1) it is determined that the derivative is no longer highly effective in offsetting changes in the cash flows of a hedged item; (2) the derivative is de-designated as a hedging instrument; or (3) the derivative expires or is sold, terminated or exercised.

When hedge accounting is discontinued on a cash-flow hedge, including those where the derivative is sold, terminated or exercised, amounts previously deferred in other comprehensive income are reclassified into earnings when earnings are impacted by the cash flow of the hedged item.

## Cash Flow Hedges

The only cash flow hedges that we had in 2009 and 2008 were related to the interest rate swaps on our variable interest rate Uridashi debt. These hedges were effective during those years, and the unrealized loss recognized for those interest rate swaps in other comprehensive income was immaterial for the years ended December 31, 2009 and 2008. Upon consolidation of certain VIEs and their related interest rate, foreign currency, and credit default swaps on January 1, 2010, some of the interest rate and foreign currency swaps qualified for hedge accounting as cash flow hedges.

The following table presents the components of the gain or loss on derivatives that qualified as cash flow hedges for the year ended December 31, 2010:

# **Derivatives in Cash Flow Hedging Relationships**

(In millions)	Gain (Loss) Recognized in Other Comprehensive Income on Derivative (Effective Portion)	Net Realized Investment Gains (Losses) Recognized in Income on Derivative (Ineffective Portion)
Interest rate swaps	\$ 1	\$ 0
Foreign currency swaps	50	20
Total	\$51	\$20

There was no gain or loss reclassified from accumulated other comprehensive income into earnings related to our cash flow hedges for the years ended December 31, 2010, 2009 and 2008. As of December 31, 2010, pretax deferred net gains on derivative instruments recorded in accumulated other comprehensive income that are expected to be reclassified to earnings during the next twelve months are immaterial.

# Non-qualifying Strategies

In 2009 and 2008, we did not have any derivatives that did not qualify for hedge accounting. Upon consolidation of certain VIEs and their related interest rate, foreign currency, and credit default swaps on January 1, 2010, some of the swaps did not qualify for hedge accounting. For those swaps that did not qualify for hedge accounting, all changes in their fair value are reported in current period earnings as net realized investment gains (losses). The following table presents the gain or loss recognized in income on non-qualifying strategies for the year ended December 31, 2010:

# Non-qualifying Strategies Gain (Loss) Recognized within Net Realized Investment Gains (Losses)

(In millions)	
Interest rate swaps	\$ 7
Foreign currency swaps Credit default swaps	3
	(31)
Total	\$(21)

The amount of gain or loss recognized in earnings for our VIEs is attributable to the derivatives in those investment structures. While the change in value of the swaps is recorded through current period earnings, the change in value of the available-for-sale fixed income or perpetual securities associated with these swaps is recorded through other comprehensive income. For the year ended December 31, 2010, the change in value of our total investment in these VIEs, consisting of swaps and their associated fixed income or perpetual securities, had an impact of \$613 million on total shareholders' equity.

# Nonderivative Hedges

We have designated a majority of the Parent Company's yen-denominated Samurai and Uridashi notes and yen-denominated loans (see Note 8) as nonderivative hedges of the foreign currency exposure of our investment in Aflac Japan. Our net investment hedge was effective during the years ended December 31, 2010 and 2008; therefore, there was no impact on net earnings during those years for the foreign exchange effect of the designated Parent Company yen-denominated liabilities. We recognized an immaterial loss in net earnings during the year ended December 31, 2009, for the negative foreign exchange effect on the Parent Company yen-denominated liabilities that exceeded our yen net asset position in Aflac Japan. There was no gain or loss reclassified from accumulated other comprehensive income into earnings related to our net investment hedge for the years ended December 31, 2010, 2009 and 2008.

For additional information on our financial instruments, see the accompanying Notes 1, 3 and 5.

#### 5. FAIR VALUE MEASUREMENTS

We determine the fair values of our debt, derivative, perpetual and privately issued equity securities primarily using three pricing approaches or techniques: quoted market prices readily available from public exchange markets, a discounted cash flow (DCF) pricing model, and price quotes we obtain from outside brokers.

Our DCF pricing model incorporates an option adjusted spread and utilizes various market inputs we obtain from both active and inactive markets. The estimated fair values developed by the DCF pricing model is most sensitive to prevailing credit spreads, the level of interest rates (yields) and interest rate volatility. Prior to March 31, 2010, credit spreads were derived based on pricing data obtained from investment brokers and took into account the current yield curve, time to maturity and subordination levels for similar securities or classes of securities. Subsequent to March 31, 2010, credit spreads are derived from using a bond index to create a credit spread matrix which takes into account the current credit spread, ratings and remaining time to maturity, and subordination levels for securities that are included in the bond index. Our DCF pricing model is based on a widely used global bond index that is comprised of investments in active markets. The index provides a broad-based measure of the global fixed-income bond market. This widely used bond index extensively covers bonds issued by European and American issuers, which account for the majority of bonds that we hold. We validate the reliability of the DCF pricing model periodically by using the model to price investments for which there are quoted market prices from active and inactive markets or, in the alternative, are quoted by our custodian for the same or similar securities.

The pricing data and market quotes we obtain from outside sources are reviewed internally for reasonableness. If a fair value appears unreasonable, the inputs are re-examined and the value is confirmed or revised.

In recent years, we have noted a continued reduction in the availability of pricing data from market sources. This decline is due largely to a reduction in the overall number of sources to provide pricing data. As a result, we have noted that available pricing data has become more volatile. The reduction in available pricing sources coupled with the increase in price volatility has increased the degree of management judgment required in the final determination of fair values. We assess the reasonableness of the pricing data we receive by comparing it to relevant market indices and other performance measurements. The final pricing data used to determine fair values is based on management's judgment.

## Fair Value Hierarchy

GAAP specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. These two types of inputs create three valuation hierarchy levels. Level 1 valuations reflect quoted market prices for identical assets or liabilities in active markets. Level 2 valuations reflect quoted market prices for similar assets or liabilities in an active market, quoted market prices for identical or similar assets or liabilities in non-active markets or model-derived valuations in which all significant valuation inputs are observable in active markets. Level 3 valuations reflect valuations in which one or more of the significant valuation inputs are not observable in an active market. The vast majority of our financial instruments subject to the classification provisions of GAAP relate to our investment securities classified as securities available for sale in our investment portfolio. We determine the fair value of our securities available for sale using several sources or techniques based on the type and nature of the investment securities.

The following tables present the fair value hierarchy levels of the Company's assets and liabilities that are measured at fair value on a recurring basis as of December 31.

		20	10	
(In millions)	Level 1	Level 2	Level 3	Total
Assets:				
Fixed maturities:				
Government and agencies	\$16,534	\$ 679	\$ 0	\$17,213
Municipalities	0	973	0	973
Mortgage- and asset-backed securities	0	1,539	267	1,806
Public utilities	0	5,369	0	5,369
Collateralized debt obligations	0	0	5	
Sovereign and supranational	0	1,394	0	1,394
Banks/financial institutions	0	8,047	386	8,433
Other corporate	0	13,162	0	13,162
Total fixed maturities	16,534	31,163	658	48,355
Perpetual securities:			,	
Banks/financial institutions	0	7,169	0	7,169
Other corporate	0	343	0	343
Total perpetual securities	0	7,512	0	7,512
Equity securities	14	5	4	23
Other assets:				
Interest rate swaps	0	124	0	124
Foreign currency swaps	0	151	289	440
Total other assets	0	275	289	564
Total assets	\$16,548	\$38,955	\$951	\$56,454
Liabilities:			•	
Interest rate swaps	\$ 0	\$ 70	\$ 0	\$ 70
Foreign currency swaps	ů	280	48	328
Credit default swaps	ŏ	0	343	343
Total liabilities	\$ 0	\$ 350	\$391	\$ 741
		20	09	
(In millions)	Level 1	Level 2	Level 3	Total
Assets:				
Fixed maturities:				
Government and agencies	\$10,178	\$ 1,980	\$ 0	\$12,158
Municipalities	0	495	Ψ ŏ	495
Mortgage- and asset-backed securities	ŏ	1,017	62	1,079
Public utilities	35	3,486	497	4,018
Collateralized debt obligations(1)	0	0, 100	267	267
Sovereign and supranational	Ŏ	864	293	1,157
Banks/financial institutions	ŏ	5,852	1,240	7,092
Other corporate	13	9,254	1,248	10,515
Total fixed maturities	10,226	22,948	3,607	36,781
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Perpetual securities:	10,226	22,340		
Perpetual securities:			· · · · · · · · · · · · · · · · · · ·	
Banks/financial institutions	0	5,503	1,441	6,944
Banks/financial institutions Other corporate	0 0	5,503 319	1,441 0	6,944 319
Banks/financial institutions Other corporate  Total perpetual securities	0 0 0	5,503 319 5,822	1,441 0 1,441	6,944 319 7,263
Banks/financial institutions Other corporate  Total perpetual securities  Equity securities	0 0 0 15	5,503 319 5,822 0	1,441 0 1,441 9	6,944 319 7,263
Banks/financial institutions Other corporate  Total perpetual securities  Equity securities  Total assets	0 0 0	5,503 319 5,822	1,441 0 1,441	6,944 319 7,263 24 \$44,068
Banks/financial institutions Other corporate  Total perpetual securities  Equity securities  Total assets  Liabilities:	0 0 0 15 \$10,241	5,503 319 5,822 0 \$28,770	1,441 0 1,441 9 \$5,057	6,944 319 7,263 24 \$44,068
Banks/financial institutions Other corporate  Total perpetual securities  Equity securities  Total assets	0 0 0 15	5,503 319 5,822 0	1,441 0 1,441 9	6,944 319 7,263

<sup>(1)</sup> Beginning January 1, 2010, the majority of these investments are consolidated and are no longer reported as a single investment.

Approximately 45% of our fixed income and perpetual investments classified as Level 2 are valued by obtaining quoted market prices from our investment custodian. The custodian obtains price quotes from various pricing services that estimate fair values based on observable market transactions for similar investments in active markets, market transactions for the same investments in inactive markets or other observable market data where available.

The fair value of approximately 51% of our Level 2 fixed income and perpetual investments is determined using our DCF pricing model. The significant valuation inputs to the DCF model are obtained from, or corroborated by, observable market sources from both active and inactive markets.

For the remaining Level 2 investments that are not quoted by our custodian and cannot be priced under the DCF pricing model, we obtain specific broker quotes from up to three outside securities brokers and generally use the average of the quotes to estimate the fair value of the securities.

We use derivative instruments to manage the risk associated with certain assets. However, the derivative instrument may not be classified with the same fair value hierarchy as the associated asset. Derivative instruments are reported in Level 2 of the fair value hierarchy, except CDSs and certain foreign currency swaps which are classified as Level 3.

The interest rate and certain foreign currency derivative instruments classified as Level 2 were priced by broker quotations using inputs that are observable in the market. Inputs used to value derivatives include, but are not limited to, interest rates, foreign currency forward and spot rates, and interest volatility. For derivatives associated with any of our VIEs where we are the primary beneficiary, we are not the direct counterparty to the swap contracts. As a result, the fair value measurements provided by the broker incorporate the credit risk of the collateral associated with the VIE and counterparty credit risk.

The fair value of our interest rate swap contracts associated with our variable interest rate yen-denominated debt is based on the amount we would expect to receive or pay to terminate the swaps. The prices used to determine the value of the swaps are obtained from the respective swap counterparties and take into account current interest rates, duration and credit risk.

The fixed maturities, perpetual securities and derivatives classified as Level 3 consist of securities for which there are limited or no observable valuation inputs. We estimate the fair value of these securities by obtaining broker quotes from a limited number of brokers. These brokers base their quotes on a combination of their knowledge of the current pricing environment and market conditions. We consider these inputs unobservable. The equity securities classified in Level 3 are related to investments in Japanese businesses, each of which are insignificant and in the aggregate are immaterial. Because fair values for these investments are not readily available, we carry them at their original cost. We review each of these investments periodically and, in the event we determine that any are other-than-temporarily impaired, we write them down to their estimated fair value at that time.

Historically, we have not adjusted the quotes or prices we obtain from the brokers and pricing services we use.

The following tables present the changes in our available-for-sale investments and derivatives classified as Level 3 for the years ended December 31.

					2010				
(In millions)	Balance, Beginning of Period	Effect of Change in Accounting Principle <sup>(1)</sup>	Beginning	in	Losses Included in Other Comprehensive	Purchases, Issuances, Sales, and Settlements	Transfers Into and/or Out of Level 3	Balance, End of Period	Change in Unrealized Gains (Losses) Still Held <sup>(2)</sup>
Fixed maturities:			_				••••••••		
Mortgage- and asset-backed securities Public utilities Collateralized debt obligations	\$ 62 497 267	\$ 0 0 (263)	\$ 62 497	\$ (1) 0	\$ 20 (9)	\$ (7) (2)	\$ 193 (486)	\$ 267 0	\$ 0 0
Sovereign and supranational	293	(203)	293	Ó	0 5	. 0	(298)	5 0	0
Banks/financial institutions Other corporate	1,240 1,248	0 0	1,240 1,248	6 0	69 6	(177) 0	(752) (1,254)	386 0	0
Total fixed maturities	3,607	(263)	3,344	6	91	(186)	(2,597)	658	0
Perpetual securities: Banks/financial institutions	1,441	0	1,441	108	51	(585)	(1,015)	0	0
Total perpetual securities	1,441	0	1,441	108	51	(585)	(1,015)	0	0
Equity securities	9	0	9	0	0	0	(5)	4	0
Derivatives: Foreign currency swaps Credit default swaps	0	0 (312)	0 (312)	1 (31)	0	0	240	241 (343)	1 (31)
Total derivatives	0	(312)	(312)	(30)	0	0	240	(102)	(30)
Total	\$5,057	\$(575)	\$4,482	\$ 84	\$142	\$(771)	\$(3,377)	\$ 560	\$(30)

<sup>(1)</sup> Change in accounting for VIEs effective January 1, 2010. See Notes 1, 3 and 4 for additional information.
(2) Represents the amount of total gains or losses for the period, included in earnings, attributable to the change in unrealized gains (losses) relating to assets classified as Level 3 that were still held at December 31, 2010

				2009			
(In millions)	Balance, Beginning of Period	Realized Gains or Losses Included in Earnings	Unrealized Gains or Losses Included in Other Comprehensive Income	Purchases, Issuances, Sales and Settlements	Transfers Into and/or Out of Level 3	Balance, End of Period	Change in Unrealized Gains (Losses) Still Held <sup>(1)</sup>
Fixed maturities: Mortgage- and asset-backed securities Public utilities Collateralized debt obligations <sup>(2)</sup> Sovereign and supranational Banks/financial institutions Other corporate	\$ 35 502 19 260 876 898	\$ 0 0 (140) 0 (75) 0	\$ (1) (14) 275 33 194 150	\$ 31 0 (14) 0 (243) 0	\$ (3) 9 127 0 488 200	\$ 62 497 267 293 1,240 1,248	\$ 0 0 (148) 0 0
Total fixed maturities	2,590	(215)	637	(226)	821	3,607	(148)
Perpetual securities: Banks/financial institutions	412	(426)	510	0	945	1,441	(427)
Total perpetual securities	412	(426)	510	0	945	1,441	(427)
Equity securities	4	0	(1)	0	6	9	0
Total	\$3,006	\$(641)	\$1,146	\$(226)	\$1,772	\$5,057	\$(575)

<sup>(1)</sup> Represents the amount of total gains or losses for the period, included in earnings, attributable to the change in unrealized gains (losses) relating to assets classified as Level 3 that were still held at December 31, 2009
(2) Beginning January 1, 2010, the majority of these investments are consolidated and are no longer reported as a single investment.

The inputs we receive from pricing brokers for forward exchange rates and the credit spreads for certain issuers, including liquidity risk, have become increasingly difficult for us to observe or corroborate in the markets for our investments in CDOs (prior to January 1, 2010), callable reverse-dual currency securities (RDCs), securities rated below investment grade, and to a lesser extent less liquid sinking fund securities. This has resulted in the transfer of affected fixed maturities available for sale from the Level 2 valuation category into the Level 3 valuation category.

As discussed in Notes 1 and 3, we adopted new accounting guidance on VIEs effective January 1, 2010, and as a result have consolidated certain VIE investments. Upon consolidation, the beneficial interest was derecognized and the underlying securities and derivatives were recognized. In many cases, the fair value hierarchy level differed between the original beneficial interest asset and the underlying securities that are now being recognized. In the Level 3 rollforward, we have separately disclosed the impact of consolidating these VIE investments that were previously categorized as Level 3 and now the underlying securities are Level 2. As noted in the Level 3 rollforward above, the CDSs which are separately recognized as a result of this change in accounting are reported as Level 3 investments. In addition, approximately \$1.0 billion of Level 2 investments were reclassified upon the adoption of this guidance, and their underlying securities are being reported as Level 1 as of January 1, 2010.

During the year ended December 31, 2010, we transferred investments totaling \$716 million into Level 3 from Level 2 as a result of lack of visibility to observe significant inputs to price and due to credit downgrades of respective issuers of securities to below investment grade. We also transferred \$240 million of foreign currency swaps into Level 3 from Level 2 as a result of lack of visibility to observe significant inputs to price. During the same period, we transferred investments totaling \$4.3 billion into Level 2 from Level 3 as a result of changing our pricing methodology to using a pricing index for estimating fair value instead of obtaining pricing of the securities from brokers or arrangers. During the year ended December 31, 2009, we transferred investments totaling \$1.8 billion into Level 3 as a result of credit downgrades of the respective issuers of the securities to below investment grade.

The significant valuation inputs that are used in the valuation process for the below-investment-grade, callable RDC and private placement investments classified as Level 3 include forward exchange rates, yen swap rates, dollar swap rates, interest rate volatilities, credit spread data on specific issuers, assumed default and default recovery rates, certain probability assumptions, and call option data.

Some of these securities require the calculation of a theoretical forward exchange rate which is developed by using yen swap rates, U.S. dollar swap rates, interest rate volatilities, and spot exchange rates. The forward exchange rate is then used to convert all future dollar cash flows of the bond, where applicable, into yen cash flows. Additionally, credit spreads for the individual issuers are key valuation inputs of these securities. Finally, in pricing securities with a call option, the assumptions regarding interest rates in the U.S. and Japan are considered to be significant valuation inputs. Collectively, these valuation inputs are included to estimate the fair values of these securities at each reporting date.

In obtaining the above valuation inputs, we have determined that certain pricing assumptions and data used by our pricing sources are becoming increasingly more difficult to validate or corroborate by the market and/or appear to be internally developed rather than observed in or corroborated by the market. The use of these unobservable valuation inputs causes more subjectivity in the valuation process for these securities and consequently, causes more volatility in their estimated fair values.

### Fair Value of Financial Instruments

The carrying values and estimated fair values of the Company's financial instruments as of December 31 were as follows:

	20	10	2009	
(In millions)	Carrying Value	Fair Value	Carrying Value	Fair Value
Assets:				
Fixed-maturity securities	\$72,570	\$72,999	\$63,468	\$62,609
Fixed-maturity securities - consolidated				
variable interest entites	5,869	5,825	0	0
Perpetual securities	5,974	5,974	7,263	7,263
Perpetual securities - consolidated variable				
interest entites	1,538	1,538	0	0
Equity securities	23	23	24	24
Interest rate, foreign currency, and credit default swaps	564	564	0	0
Liabilities:				
Notes payable (excluding capitalized leases)	3,032	3,248	2,593	2,683
Interest rate, foreign currency, and credit default swaps	741	741	3	3
Obligation to Japanese policyholder protection corporation	108	108	128	128

As mentioned previously, we determine the fair values of our debt, perpetual and privately issued equity securities and our derivatives using three basic pricing approaches or techniques: quoted market prices readily available from public exchange markets, pricing models, and price quotes we obtain from outside brokers.

The fair values of notes payable with fixed interest rates were obtained from an independent financial information service. The fair value of the obligation to the Japanese policyholder protection corporation is our estimated share of the industry's obligation calculated on a pro rata basis by projecting our percentage of the industry's premiums and reserves and applying that percentage to the total industry obligation payable in future years.

The carrying amounts for cash and cash equivalents, receivables, accrued investment income, accounts payable, cash collateral and payables for security transactions approximated their fair values due to the short-term nature of these instruments. Consequently, such instruments are not included in the above table. The preceding table also excludes liabilities for future policy benefits and unpaid policy claims as these liabilities are not financial instruments as defined by GAAP.

# DCF Sensitivity

Our DCF pricing model utilizes various market inputs we obtain from both active and inactive markets. The estimated fair values developed by the DCF pricing models are most sensitive to prevailing credit spreads, the level of interest rates (yields) and interest rate volatility. Management believes that under normal market conditions, a movement of 50 basis points (bps) in the key assumptions used to estimate these fair values would be reasonably likely. Therefore, we selected a uniform magnitude of movement (50 bps) and provided both upward and downward movements in the assumptions. Since the changes in fair value are relatively linear, readers of these financial statements can make their own judgments as to the movement in interest rates and the change in fair value based upon this data. The following scenarios provide a view of the sensitivity of our securities priced by our DCF pricing model.

The fair values of our available-for-sale fixed-maturity and perpetual securities valued by our DCF pricing model totaled \$19.9 billion at December 31, 2010. The estimated effect of potential changes in interest rates, credit spreads and interest rate volatility on these fair values as of such date is as follows:

Inter	est Rates	Credi	t Spreads	Interest F	Rate Volatility
Factor change	Change in fair value (in millions)	Factor change	Change in fair value (in millions)	Factor change	Change in fair value (in millions)
+50 bps	\$(1,095)	+50 bps	\$(1,091)	+50 bps	\$(211)
-50 bps	1,206	-50 bps	1,176	-50 bps	28

The fair values of our held-to-maturity fixed-maturity securities valued by our DCF pricing model totaled \$28.8 billion at December 31, 2010. The estimated effect of potential changes in interest rates, credit spreads and interest rate volatility on these fair values as of such date is as follows:

Interest Rates Cr		Credit	Spreads	Interest R	ate Volatility
Factor change	Change in fair value (in millions)	Factor change	Change in fair value (in millions)	Factor change	Change in fair value (in millions)
+50 bps -50 bps	\$(1,822) 1,889	+50 bps -50 bps	\$(1,656) 1,692	+50 bps -50 bps	\$(396) 496

The two tables above illustrate the differences on the fair values of our investment portfolio among each of the inputs for interest rates, credit spreads and interest volatility. These differences are driven principally by the securities in our portfolio that have call features. These call features cause the fair values of the affected securities to react differently depending on the inputs used to price these securities.

For additional information on our investments and financial instruments, see the accompanying Notes 1, 3 and 4.

#### 6. DEFERRED POLICY ACQUISITION COSTS AND INSURANCE EXPENSES

**Deferred Policy Acquisition Costs and Insurance Expenses:** Consolidated policy acquisition costs deferred during the year were \$1.44 billion in 2010, compared with \$1.30 billion in 2009 and \$1.24 billion in 2008. The following table presents a rollforward of deferred policy acquisition costs by segment for the years ended December 31.

	20	10	2009		
(In millions)	Japan	U.S.	Japan	U.S.	
Deferred policy acquisition costs:					
Balance, beginning of year	\$5,846	\$2,687	\$5,644	\$2,593	
Capitalization	929	516	787	513	
Amortization	(597)	(433)	(523)	(419)	
Foreign currency translation and other	786	` o´	`(62)	` o´	
Balance, end of year	\$6,964	\$2,770	\$5,846	\$2,687	

Commissions deferred as a percentage of total acquisition costs deferred were 77% in 2010 and 76% in both 2009 and 2008.

Personnel, compensation and benefit expenses as a percentage of insurance expenses were 44% in 2010 and 43% in both 2009 and 2008. Advertising expense, which is included in insurance expenses in the consolidated statements of earnings, was as follows for the years ended December 31:

(In millions)	2010	2009	2008
Advertising expense:			
Aflac Japan	\$112	\$106	\$ 86
Aflac U.S.	116	107	118
Total advertising expense	\$228	\$213	\$204

Depreciation and other amortization expenses, which are included in insurance expenses in the consolidated statements of earnings, were as follows for the years ended December 31:

(In millions)	2010	2009	2008
Depreciation expense	\$60	\$60	\$57
Other amortization expense	22	21	17
Total depreciation and other amortization expense <sup>(1)</sup>	\$82	\$81	\$74

<sup>(1)</sup> Aflac Japan accounted for \$48 in 2010, \$46 in 2009 and \$43 in 2008.

Lease and rental expense, which are included in insurance expenses in the consolidated statements of earnings, were as follows for the years ended December 31:

(In millions)	2010	2009	2008
Lease and rental expense:			
Aflac Japan	\$68	\$72	\$68
Aflac U.S.	8	8	9
Other	1	1	1
Total lease and rental expense	\$77	\$81	\$78

### 7. POLICY LIABILITIES

Policy liabilities primarily include future policy benefits and unpaid policy claims, which accounted for 87% and 5% of total policy liabilities at December 31, 2010, respectively. We regularly review the adequacy of our policy liabilities in total and by component. The liability for future policy benefits as of December 31 consisted of the following:

		Liability	Amounts	Interes	Rates
(In millions)	Policy Issue Year	2010	2009	Year of Issue	In 20 Years
Health insurance:					
Japan:	2005 - 2010	\$ 1,577	\$ 798	1.5 - 2.75%	1.5 - 2.75%
	1999 - 2010	13,034	10,815	3.0	3.0
	1997 - 1999	3,942	3,438	3.5	3.5
	1995 - 1996	434	372	4.0	4.0
	1994 - 1996	5,649	4,927	4.5	4.5
	1987 - 1994	24,420	21,563	5.25 - 5.5	5.25 - 5.5
	1978 - 1986	5,634	5,084	6.5 - 6.75	5.5
	1974 - 1979	993	939	7.0	5.0
U.S.:	2005 - 2010	2,293	1,935	5.5	5.5
	1998 - 2004	1,123	1,122	7.0	7.0
	1988 - 2004	845	940	8.0	6.0
	1986 - 2004	1,337	1,349	6.0	6.0
	1985 - 1986	24	24	6.5	6.5
	1981 - 1986	188	196	7.0	5.5
	Other	26	28		
Life insurance:					
Japan:	2010	262	0	2.25	2.25
	2007 - 2010	503	402	2.75	2.75
	2006 - 2010	753	462	2.5	2.5
	2001 - 2010	1,163	904	1.65 - 1.85	1.65 - 1.85
	1999 - 2010	2,543	1,660	3.0	3.0
	1997 - 2009	904	782	3.5	3.5
	1994 - 1996	1,334	1,173	4.0	4.0
	1985 - 1993	2,877	2,401	5.25 - 5.65	5.25 - 5.65
U.S.:	1956 - 2010	245	187	4.0 - 6.0	4.0 - 6.0
Total		\$72,103	\$61,501		

The weighted-average interest rates reflected in the consolidated statements of earnings for future policy benefits for Japanese policies were 4.4% in 2010, 4.5% in 2009 and 4.6% in 2008; and for U.S. policies, 6.0% in 2010 and 6.1% in both 2009 and 2008.

Changes in the liability for unpaid policy claims were as follows for the years ended December 31:

(In millions)	2010	2009	2008
Unpaid supplemental health claims, beginning of year Add claims incurred during the year related to:	\$3,105	\$2,959	\$2,332
Current year	7,262	6,864	6,127
Prior years	(332)	(398)	(253)
Total incurred	6,930	6,466	5,874
Less claims paid during the year on claims incurred during:			
Current year	5,003	4,683	4,177
Prior years	1,787	1,618	1,476
Total paid	6,790	6,301	5,653
Effect of foreign exchange rate changes on unpaid claims	279	(19)	406
Unpaid supplemental health claims, end of year	3,524	3,105	2,959
Unpaid life claims, end of year	195	165	159
Total liability for unpaid policy claims	\$3,719	\$3,270	\$3,118

The incurred claims development related to prior years reflects favorable development in the unpaid policy claims liability previously provided for. There are no additional or return of premium considerations associated with that development.

### 8. NOTES PAYABLE

A summary of notes payable as of December 31 follows:

(In millions)	2	010	2	009
8.50% senior notes due May 2019	\$	850	\$	850
6.45% senior notes due August 2040		<b>448</b> (1)		0
6.90% senior notes due December 2039		396(2)		396(2)
3.45% senior notes due August 2015		300		0
Yen-denominated Uridashi notes:				
1.52% notes due September 2011 (principal amount 15 billion yen)		184		163
2.26% notes due September 2016 (principal amount 8 billion yen)		98		87
Variable interest rate notes due September 2011 (.66% at December 2010,				
principal amount 20 billion yen)		245		217
Yen-denominated Samurai notes:				
.71% notes paid July 2010 (principal amount 39.4 billion yen)		0		428
1.87% notes due June 2012 (principal amount 26.6 billion yen)		327		289
Yen-denominated loans:				
3.60% loan due July 2015 (principal amount 10 billion yen)		123		109
3.00% loan due August 2015 (principal amount 5 billion yen)		61		54
Capitalized lease obligations payable through 2016		6		6
Total notes payable	\$3	3,038	\$2	2,599

<sup>(1) \$450</sup> issuance net of a \$2 underwriting discount that is being amortized over the life of the notes

In 2010 and 2009, we issued a total of \$2.0 billion of senior notes through U.S. public debt offerings. The details of these notes are as follows. In August 2010, we issued \$450 million and \$300 million of senior notes that have 30-year and five-year maturities, respectively. In December 2009, we issued \$400 million of senior notes that have a 30-year maturity. In May 2009, we issued \$850 million of senior notes that have a 10-year maturity. These senior notes pay interest semi-annually and are redeemable at our option in whole at any time or in part from time to time at a redemption price equal to the greater of: (i) the principal amount of the notes or (ii) the present value of the remaining scheduled payments of principal and interest to be redeemed, discounted to the redemption date, plus accrued and unpaid interest.

<sup>(2) \$400</sup> issuance net of a \$4 underwriting discount that is being amortized over the life of the notes

In September 2006, the Parent Company issued three tranches of Uridashi notes totaling 45 billion yen. The first tranche totaled 15 billion yen and has a five-year maturity. The second tranche totaled 10 billion yen and has a 10-year maturity. The third tranche totaled 20 billion yen and has a five-year maturity and a variable interest coupon of six-month yen LIBOR plus a spread. We have entered into interest rate swaps related to the 20 billion yen variable interest rate notes (see Note 4). Each tranche of Uridashi notes pays interest semiannually, may only be redeemed prior to maturity upon the occurrence of a tax event as specified in the respective bond agreement and is not available to U.S. persons.

The Parent Company issued yen-denominated Samurai notes totaling 30 billion yen in June 2007 and 40 billion yen in July 2005. These Samurai notes each have five-year maturities. In July 2010, we redeemed the Samurai notes issued in 2005 upon their maturity. The Samurai notes pay interest semiannually, may only be redeemed prior to maturity upon the occurrence of a tax event as specified in the respective bond agreement and are not available to U.S. persons.

During 2009, we extinguished portions of our yen-denominated Uridashi and Samurai debt by buying the notes on the open market. We extinguished 2.0 billion yen (par value) of our Uridashi notes due September 2016 at a cost of 1.4 billion yen, yielding a gain of .6 billion yen. We extinguished 3.4 billion yen (par value) of our Samurai notes due June 2012 at a cost of 2.5 billion yen, yielding a gain of .9 billion yen. We extinguished .6 billion yen (par value) of our Samurai notes due July 2010 at a cost of .5 billion yen, yielding a gain of .1 billion yen. Through these transactions, we realized a total gain from extinguishment of debt of 1.6 billion yen, or \$17 million (\$11 million aftertax), which we included in other income.

For our yen-denominated loans, the principal amount as stated in dollar terms will fluctuate from period to period due to changes in the yen/dollar exchange rate. We have designated all of our yen-denominated notes payable as a nonderivative hedge of the foreign currency exposure of our investment in Aflac Japan. We have also designated the interest rate swaps on our variable interest rate Uridashi notes as a hedge of the variability in our interest cash flows associated with these notes.

The aggregate contractual maturities of notes payable during each of the years after December 31, 2010, are as follows:

(In millions)	Long-term Debt	Capitalized Lease Obligations	Total Notes Payable
2011	\$ 429	\$2	\$ 431
2012	327	2	329
2013	0	1	1
2014	0	1	1
2015	484	0	484
Thereafter	1,798	0	1,798
Total	\$3,038	\$6	\$3,044

We have no restrictive financial covenants related to our notes payable. We were in compliance with all of the covenants of our notes payable at December 31, 2010. No events of default or defaults occurred during 2010 and 2009.

# 9. INCOME TAXES

The components of income tax expense (benefit) applicable to pretax earnings for the years ended December 31 were as follows:

(In millions)	Japan	U.S.	Total
2010: Current Deferred	\$ 513 546	\$ 349 (167)	\$ 862 379
Total income tax expense	\$1,059	\$ 182	\$1,241
2009: Current Deferred	\$ 565 62	\$ 265 (154)	\$ 830 (92)
Total income tax expense	\$ 627	\$ 111	\$ 738
2008: Current Deferred	\$ 409 109	\$ 227 (85)	\$ 636 24
Total income tax expense	\$ 518	\$ 142	\$ 660

Income tax expense in the accompanying statements of earnings varies from the amount computed by applying the expected U.S. tax rate of 35% to pretax earnings. The principal reasons for the differences and the related tax effects for the years ended December 31 were as follows:

(In rellione)	2010	2009	2008
(In millions) Income taxes based on U.S. statutory rates	\$1,255 (31)	\$782 (29)	\$670 (27)
Utilization of foreign tax credit Nondeductible expenses	10	<b>`11</b> ´	`11
Other, net	7	(26)	6
Income tax expense	\$1,241	\$738	\$660

Total income tax expense for the years ended December 31 was allocated as follows:

(In millions)	2010	2009	2008
Statements of earnings	\$1,241	\$ 738	\$ 660
Other comprehensive income (loss):  Unrealized foreign currency translation gains (losses) during period  Unrealized gains (losses) on investment securities:	(339)	39	(457)
Unrealized holding gains (losses) on investment securities during period	447	728	(716)
Reclassification adjustment for realized (gains) losses on investment securities included in net earnings Unrealized gains (losses) on derivatives during period Pension liability adjustment during period	(147) 18 (11)	(424) 0 8	(353) 0 (29)
Total income tax expense (benefit) related to items of othe comprehensive income (loss)	r ( <b>32</b> )	351	(1,555)
Additional paid-in capital (exercise of stock options) Cumulative effect of change in accounting principle	(31) (89)	(3) 0	(16) 0
Total income taxes	\$1,089	\$1,086	\$ (911)

Changes in unrealized foreign currency translation gains/losses included a deferred income tax benefit of \$337 million in 2010, compared with a deferred income tax expense of \$14 million in 2009 and a deferred income tax benefit of \$329 million in 2008.

The income tax effects of the temporary differences that gave rise to deferred income tax assets and liabilities as of December 31 were as follows:

(In millions)	2010	2009
Deferred income tax liabilities:		
Deferred policy acquisition costs	\$2,814	\$2,422
Unrealized gains on investment securities	114	Ψ2,422
Difference in tax basis of investment in Aflac Japan	0	369
Premiums receivable	151	149
Policy benefit reserves	1.583	751
Other	297	0
Total deferred income tax liabilities	4,959	3,691
Deferred income tax assets:		
Depreciation	144	109
Policyholder protection corporation obligation	22	27
Difference in tax basis of investment in Aflac Japan	244	0
Other basis differences in investment securities	1,557	426
Unfunded retirement benefits	44	44
Other accrued expenses	70	64
Unrealized losses on investment securities	0	700
Policy and contract claims	107	83
Unrealized exchange loss on yen-denominated notes payable	142	124
Deferred compensation	168	118
Capital loss carryforwards	374	188
Other	385	505
Total deferred income tax assets	3,257	2,388
Net deferred income tax liability	1,702	1,303
current income tax liability	267	350
Total income tax liability	\$1,969	\$1,653

A valuation allowance is provided when it is more likely than not that deferred tax assets will not be realized. In prior years, we established valuation allowances primarily for alternative minimum tax credit and non-life operating loss carryforwards that exceeded projected future offsets. As of December 31, 2010, no valuation allowances were required. Under U.S. income tax rules, only 35% of non-life operating losses can be offset against life insurance taxable income each year. For current U.S. income tax purposes, there were non-life operating loss carryforwards of \$17 million and \$39 million expiring in 2029 and 2030, respectively, and no tax credit carryforwards available at December 31, 2010. The Company has capital loss carryforwards of \$1,070 million available to offset capital gains, of which \$7 million expires in 2011, \$214 million expires in 2013, \$299 million expires in 2014 and \$550 million expires in 2015.

We file federal income tax returns in the United States and Japan as well as state or prefecture income tax returns in various jurisdictions in the two countries. U.S. federal and state income tax returns for years before 2007 are no longer subject to examination. In Japan, the National Tax Agency (NTA) has completed exams through tax year 2007.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows for the years ended December 31:

(In millions)	2010	2009
Balance, beginning of year	<b>\$17</b> <sup>(1)</sup>	\$ 57(1)
Additions for tax positions of prior years	7	1
Settlements	0	(37)
Reductions for tax positions of prior years	0	(4)
Balance, end of year	<b>\$24</b> (1)	\$ 17(1)

<sup>(1)</sup> Amounts do not include tax deductions of \$8 at December 31, 2010, \$6 at December 31, 2009, and \$20 at January 1, 2009.

Included in the balance of the liability for unrecognized tax benefits at December 31, 2010, are \$24 million of tax positions for which the ultimate deductibility is highly certain, but for which there is uncertainty about the timing of such deductibility, compared with \$16 million at December 31, 2009. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate, but would accelerate the payment of cash to the taxing authority to an earlier period. The Company has accrued approximately \$2 million as of December 31, 2010, for permanent uncertainties, which if reversed would not have a material effect on the annual effective rate.

The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense. We recognized approximately \$3 million in interest and penalties in 2010, compared with \$1 million in 2009 and \$5 million in 2008. The Company has accrued approximately \$14 million for the payment of interest and penalties as of December 31, 2010, compared with \$11 million a year ago.

As of December 31, 2010, there were no material uncertain tax positions for which the total amounts of unrecognized tax benefits will significantly increase or decrease within the next 12 months.

### 10. SHAREHOLDERS' EQUITY

The following table is a reconciliation of the number of shares of the Company's common stock for the years ended December 31.

(In thousands of shares)	2010	2009	2008
Common stock - issued:			
Balance, beginning of year	661,209	660,035	658,604
Exercise of stock options and issuance of restricted shares	1,451	1,174	1,431
Balance, end of year	662,660	661,209	660,035
Treasury stock:			
Balance, beginning of year	192,641	193,420	172,074
Purchases of treasury stock:			
Open market	2,000	0	23,201
Other	192	264	146
Dispositions of treasury stock:			
Shares issued to AFL Stock Plan	0	(355)	(1,523)
Exercise of stock options	(1,752)	(556)	(413)
Other	(82)	(132)	(65)
Balance, end of year	192,999	192,641	193,420
Shares outstanding, end of year	469,661	468,568	466,615

Outstanding share-based awards are excluded from the calculation of weighted-average shares used in the computation of basic earnings per share. The following table presents the approximate number of share-based awards to purchase shares, on a weighted-average basis, that were considered to be anti-dilutive and were excluded from the calculation of diluted earnings per share at December 31:

(In thousands)	2010	2009	2008
Anti-dilutive share-based awards	3,252	9,603	2,179

The weighted-average shares used in calculating earnings per share for the years ended December 31 were as follows:

(In thousands of shares)	2010	2009	2008
Weighted-average outstanding shares used for calculating basic EPS Dilutive effect of share-based awards	469,038 4,047	466,552 2,511	473,405 5,410
Weighted-average outstanding shares used for calculating diluted EPS	473,085	469,063	478,815

**Share Repurchase Program:** During 2010, we repurchased 2.0 million shares of our common stock in the open market. During 2009, we did not repurchase any shares and in 2008, we repurchased 23.2 million shares of our common stock in the open market.

As of December 31, 2010, a remaining balance of 30.4 million shares of our common stock was available for purchase under share repurchase authorizations by our board of directors. The 30.4 million shares available for purchase were comprised of .4 million shares remaining from an authorization by the board of directors in 2006 and 30.0 million shares remaining from a board authorization in 2008.

**Voting Rights:** In accordance with the Parent Company's articles of incorporation, shares of common stock are generally entitled to one vote per share until they have been held by the same beneficial owner for a continuous period of 48 months, at which time they become entitled to 10 votes per share.

# 11. SHARE-BASED COMPENSATION

As of December 31, 2010, the Company has outstanding share-based awards under two long-term incentive compensation plans.

The first plan, which expired in February 2007, is a stock option plan which allowed grants for incentive stock options (ISOs) to employees and non-employee directors. The options have a term of 10 years and generally vest after three years. The exercise price of options granted under this plan is equal to the fair market value of a share of the Company's common stock at the date of grant. Options granted before the plan's expiration date remain outstanding in accordance with their terms.

The second long-term incentive compensation plan allows awards to Company employees for ISOs, NQSOs, restricted stock, restricted stock units, and stock appreciation rights. Non-employee directors are eligible for grants of NQSOs, restricted stock, and stock appreciation rights. Generally, the awards vest based upon time-based conditions or time- and performance-based conditions. Performance-based vesting conditions generally include the attainment of goals related to Company financial performance. As of December 31, 2010, approximately 16.4 million shares were available for future grants under this plan, and the only performance-based awards issued and outstanding were restricted stock awards.

Share-based awards granted to U.S.-based grantees are settled with authorized but unissued Company stock, while those issued to Japan-based grantees are settled with treasury shares.

The following table presents the expense recognized in connection with share-based awards for the periods ended December 31.

(In millions, except for per-share amounts)	2010	2009	2008
Earnings from continuing operations	\$ 39	\$ 38	\$ 42
Earnings before income taxes	39	38	42
Net earnings	27	27	29
Net earnings per share:			
Basic	\$.06	\$.06	\$.06
Diluted	.06	.06	.06

We estimate the fair value of each stock option granted using the Black-Scholes-Merton multiple option approach. Expected volatility is based on historical periods generally commensurate with the estimated terms of the options. We use historical data to estimate option exercise and termination patterns within the model. Separate groups of employees that have similar historical exercise patterns are stratified and considered separately for valuation purposes. The expected term of options granted is derived from the output of our option model and represents the weighted-average period of time that options granted are expected to be outstanding. We base the risk-free interest rate on the Treasury note rate with a term comparable to that of the estimated term of the options. The weighted-average fair value of options at their grant date was \$17.81 for 2010, compared with \$8.89 for 2009 and \$17.21 in 2008. The following table presents the assumptions used in valuing options granted during the years ended December 31.

	2010	2009	2008
Expected term (years)	6.9	6.6	7.0
Expected volatility	36.0%	32.0%	25.0%
Annual forfeiture rate	1.8	1.6	.8
Risk-free interest rate	3.1	3.2	3.5
Dividend yield	1.3	1.3	1.3

The following table summarizes stock option activity.

(In thousands of shares)	Stock Option Shares	Exerc	ed-Average cise Price r Share	
Outstanding at December 31, 2007	16,577	\$	34.46	
Granted in 2008	1,703		59.78	
Canceled in 2008	(146)		44.69	
Exercised in 2008	(1,798)		25.91	
Outstanding at December 31, 2008	16,336		37.95	
Granted in 2009	2,220		26.74	
Canceled in 2009	(161)	35.62		
Exercised in 2009	(1,978)	26.13		
Outstanding at December 31, 2009	16,417 1,342	37.89		
Granted in 2010	(187)		48.41 36.77	
Canceled in 2010 Exercised in 2010	(3,066)	36.77 27.55		
Outstanding at December 31, 2010	14,506	\$	41.06	
(In thousands of shares)	2010	2009	2008	
Shares exercisable, end of year	10,720	12,523	12,382	

The following table summarizes information about stock options outstanding and exercisable at December 31, 2010.

n thousands of shares)	Op	Options Outstanding			ercisable
Range of Exercise Prices Per Share	Stock Option Shares Outstanding	WgtdAvg. Remaining Contractual Life (Yrs.)	WgtdAvg. Exercise Price Per Share	Stock Option Shares Exercisable	WgtdAvg. Exercise Price Per Share
\$14.99 - \$31.47	3,210	4.8	\$26.03	1,968	\$28.53
31.48 - 40.23	2,679	4.3	36.73	2,574	36.69
40.30 - 43.67	2,981	4.1	41.85	2,955	41.84
43.94 - 47.25	2,468	7.0	46.28	1,439	46.03
47.33 - 61.81	3,053	7.2	54.80	1,735	52.20
61.84 - 67.67	115	7.2	64.72	49	62.87
\$14.99 - \$67.67	14,506	5.4	\$41.06	10,720	\$40.50

The aggregate intrinsic value represents the difference between the exercise price of the stock options and the quoted closing common stock price of \$56.43 as of December 31, 2010, for those awards that have an exercise price currently below the closing price. As of December 31, 2010, the aggregate intrinsic value of stock options outstanding was \$230 million, with a weighted-average remaining term of 5.4 years. The aggregate intrinsic value of stock options exercisable at that same date was \$173 million, with a weighted-average remaining term of 4.4 years.

The following table summarizes stock option activity during the years ended December 31.

(In millions)	2010	2009	2008
Total intrinsic value of options exercised	\$68	\$34	\$59
Cash received from options exercised	73	22	38
Tax benefit realized as a result of options exercised and			
restricted stock releases	30	15	23

The value of restricted stock awards is based on the fair market value of our common stock at the date of grant. The following table summarizes restricted stock activity during the years ended December 31.

(In thousands of shares)	Shares	Weighted-Average Grant-Date Fair Value Per Share
Restricted stock at December 31, 2007	974	\$45.65
Granted in 2008	302	61.00
Canceled in 2008	(17)	52.86
Vested in 2008	(262)	39.95
Restricted stock at December 31, 2008	997	51.68
Granted in 2009	579	23.79
Canceled in 2009	(15)	39.97
Vested in 2009	(342)	47.30
Restricted stock at December 31, 2009	1,219	39.81
Granted in 2010	468	47.53
Canceled in 2010	(41)	41.31
Vested in 2010	(372)	47.80
Restricted stock at December 31, 2010	1,274	\$40.26

As of December 31, 2010, total compensation cost not yet recognized in our financial statements related to restricted stock awards was \$22 million, of which \$10 million (637 thousand shares) was related to restricted stock awards with a performance-based vesting condition. We expect to recognize these amounts over a weighted-average period of approximately 1.3 years. There are no other contractual terms covering restricted stock awards once vested.

### 12. STATUTORY ACCOUNTING AND DIVIDEND RESTRICTIONS

Our insurance subsidiary is required to report its results of operations and financial position to state insurance regulatory authorities on the basis of statutory accounting practices prescribed or permitted by such authorities. Aflac's statutory financial statements are prepared on the basis of accounting practices prescribed or permitted by the Nebraska Department of Insurance (NEDOI). The NEDOI recognizes statutory accounting principles and practices prescribed or permitted by the state of Nebraska for determining and reporting the financial condition and results of operations of an insurance company, and for determining a company's solvency under Nebraska insurance law. The National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, (SAP) has been adopted by the state of Nebraska as a component of those prescribed or permitted practices. Additionally, the Director of the NEDOI has the right to permit other specific practices which deviate from prescribed practices. Aflac has been given explicit permission by the Director of the NEDOI for three such permitted practices. These permitted practices, which do not impact the calculation of net income on a statutory basis or prevent the triggering of a regulatory event in the Company's risk-based capital calculation, are as follows:

- Aflac has reported as admitted assets the refundable lease deposits on the leases of commercial office space which house Aflac Japan's sales operations. These lease deposits are unique and part of the ordinary course of doing business in the country of Japan; these assets would be non-admitted under SAP.
- Aflac utilizes book value accounting for certain guaranteed separate account funding agreements instead of fair value accounting as required by SAP. As of December 31, 2010 and 2009, the underlying separate account assets had unrealized losses of \$113 million and \$98 million, respectively.

• Aflac utilizes the services of two Japanese rating agencies — Rating and Investment Information, Incorporated (R&I) and Japan Credit Rating Agency, Limited (JCR) — for rating Aflac's investment holdings in Tohoku Electric Power Company Incorporated (Tohoku). The securities issued by Tohoku are no longer rated by an NAIC Acceptable Rating Organization (ARO), causing NAIC rating downgrades only due to lack of coverage by these organizations. For 2010 and 2009, there was no impact on surplus due to unrealized losses for this permitted practice as the fair value of these investments exceeds book/adjusted carrying value. There was also no impact on surplus from the calculation of the Asset Valuation Reserve (AVR) on these investments due to the large amount of realized capital losses already in the calculation.

A reconciliation of Aflac's capital and surplus between SAP and practices permitted by the state of Nebraska is shown below:

(In millions)	2010	2009
Capital and surplus, Nebraska state basis	\$6,740	\$5,768
State Permitted Practice:		
Refundable lease deposits – Japan	(51)	(46)
Separate Account Funding Agreements	(113)	(98)
Capital and surplus, NAIC basis	\$6,576	\$5,624

As determined on a U.S. statutory accounting basis, Aflac's net income was \$1.5 billion in 2010, \$1.4 billion in 2009 and \$1.2 billion in 2008. Capital and surplus was \$6.7 billion at December 31, 2010 and \$5.8 billion at December 31, 2009.

Net assets of the insurance subsidiaries aggregated \$12.9 billion at December 31, 2010, on a GAAP basis, compared with \$10.1 billion a year ago. Aflac Japan accounted for \$8.9 billion, or 68.5% of net assets at December 31, 2010, compared with \$6.7 billion, or 66.7%, at December 31, 2009.

Reconciliations of Aflac's net assets on a GAAP basis to capital and surplus determined on a Nebraska statutory accounting basis as of December 31 were as follows:

(In millions)	2010	2009
Net assets on GAAP basis	\$12,902	\$10,086
Adjustment of carrying values of investments	148	990
Elimination of deferred policy acquisition cost asset	(9,566)	(8,395)
Adjustment to policy liabilities	2,309	2,348
Adjustment to deferred income taxes	670	695
Other, net	277	44
Capital and surplus, Nebraska state basis	\$ 6,740	\$ 5,768

Aflac Japan must report its results of operations and financial position to the Japanese Financial Services Agency (FSA) on a Japanese regulatory accounting basis as prescribed by the FSA. Capital and surplus (unaudited) of Aflac Japan, based on Japanese regulatory accounting practices, aggregated \$2.3 billion at December 31, 2010, and \$1.9 billion at December 31, 2009. Japanese regulatory accounting practices differ in many respects from U.S. GAAP. Under Japanese regulatory accounting practices, policy acquisition costs are charged off immediately; deferred income tax liabilities are recognized on a different basis; policy benefit and claim reserving methods and assumptions are different; the carrying value of securities transferred to held to maturity is different; policyholder protection corporation obligations are not accrued; and premium income is recognized on a cash basis.

The Parent Company depends on its subsidiaries for cash flow, primarily in the form of dividends and management fees. Consolidated retained earnings in the accompanying financial statements largely represent the undistributed earnings of our insurance subsidiary. Amounts available for dividends, management fees and other payments to the Parent Company by its insurance subsidiary may fluctuate due to different accounting methods required by regulatory authorities. These payments are also subject to various regulatory restrictions and approvals

related to safeguarding the interests of insurance policyholders. Our insurance subsidiary must maintain adequate risk-based capital for U.S. regulatory authorities and our Japan branch must maintain adequate solvency margins for Japanese regulatory authorities. Additionally, the maximum amount of dividends that can be paid to the Parent Company by Aflac without prior approval of Nebraska's director of insurance is the greater of the net income from operations, which excludes net realized investment gains, for the previous year determined under statutory accounting principles, or 10% of statutory capital and surplus as of the previous year-end. Dividends declared by Aflac during 2011 in excess of \$1.4 billion would require such approval. Dividends declared by Aflac during 2010 were \$370 million.

A portion of Aflac Japan earnings, as determined on a Japanese regulatory accounting basis, can be repatriated each year to Aflac U.S. after complying with solvency margin provisions and satisfying various conditions imposed by Japanese regulatory authorities for protecting policyholders. Profit repatriations to the United States can fluctuate due to changes in the amounts of Japanese regulatory earnings. Among other items, factors affecting regulatory earnings include Japanese regulatory accounting practices and fluctuations in currency translation of Aflac Japan's dollar-denominated investments and related investment income into yen. Profits repatriated by Aflac Japan to Aflac U.S. were as follows for the years ended December 31:

		In Dollars			In Yen	
(In millions of dollars and billions of yen)	2010	2009	2008	2010	2009	2008
Profit repatriation	\$317	\$230	\$598	28.7	20.0	64.1

#### 13. BENEFIT PLANS

Our basic employee defined-benefit pension plans cover substantially all of our full-time employees in Japan and the United States.

Reconciliations of the funded status of the basic employee defined-benefit pension plans with amounts recognized in the consolidated balance sheets as of December 31 were as follows:

	201	2010		)9
(In millions)	Japan	U.S.	Japan	U.S.
Projected benefit obligation:				
Benefit obligation, beginning of year	\$181	\$235	\$169	\$201
Service cost	14	12	13	10
Interest cost	5	13	4	12
Actuarial loss (gain)	9	26	0	16
Benefits paid	(4)	(5)	(3)	(4)
Effect of foreign exchange rate changes	25	`O´	(2)	0
Benefit obligation, end of year	230	281	181	235
Plan assets:				
Fair value of plan assets, beginning of year	114	169	94	128
Actual return on plan assets	1	25	8	35
Employer contribution	20	20	17	10
Benefits paid	(4)	(5)	(4)	(4)
Effect of foreign exchange rate changes	16	O´	(1)	0
Fair value of plan assets, end of year	147	209	114	169
Funded status	\$ (83)	\$ (72)	\$ (67)	\$ (66)
Accumulated benefit obligation	\$199	\$218	\$156	\$181

At December 31, 2010, other liabilities included a liability for both plans in the amount of \$155 million, compared with \$133 million a year ago. We plan to make contributions of \$21 million to the Japanese plan and \$20 million to the U.S. plan in 2011.

The following table summarizes the amounts included in accumulated other comprehensive income as of December 31.

	201	10	200	)9	200	08
(In millions)	Japan	U.S.	Japan	U.S.	Japan	U.S.
Net actuarial loss	\$71	\$100	\$56	\$92	\$64	\$102
Prior service cost (credit)	(5)	1	(5)	1	(5)	1
Transition obligation	2	0	`2	0	2	0
Total	\$68	\$101	\$53	\$93	\$61	\$103

The following table summarizes the amounts recognized in other comprehensive loss (income) for the years ended December 31.

	201	10	20	09	200	08
(In millions)	Japan	U.S.	Japan	U.S.	Japan	U.S.
Net actuarial loss (gain)	\$11	\$13	\$(5)	\$ (6)	\$17	\$57
Amortization of net actuarial loss	(3)	(5)	(3)	(4)	(2)	(2)
Total	\$ 8	\$ 8	\$(8)	\$(10)	\$15	\$55

No prior service costs or credits or transition obligations arose during 2010, and the amounts of prior service costs and credits and transition obligations amortized to expense were immaterial for the years ended December 31, 2010, 2009 and 2008. Amortization of actuarial losses to expense in 2011 is estimated to be \$3 million for the Japanese plan and \$6 million for the U.S. plan, while the amortization of prior service costs and credits and transition obligation are expected to be negligible.

The components of retirement expense and actuarial assumptions for the Japanese and U.S. pension plans for the years ended December 31 were as follows:

	2010		200	9	200	8
(In millions)	Japan	U.S.	Japan	U.S.	Japan	U.S.
Components of net periodic benefit cost:						
Service cost	\$14	\$12	\$13	\$10	\$11	\$10
Interest cost	5	13	4	12	3	11
Expected return on plan assets	(4)	(12)	(3)	(12)	(2)	(12)
Amortization of net actuarial loss	3	5	3	4	2	
Net periodic benefit cost	\$18	\$18	\$17	\$14	\$14	\$11
Weighted-average actuarial assumptions						
used in the calculations:	0.700/	= ==0/	0.500/	0.050/	0.500/	0.000/
Discount rate - net periodic benefit cost	2.50%	5.75%	2.50%	6.25%	2.50%	6.00%
Discount rate - benefit obligations	2.25	5.50	2.50	5.75	2.50	6.25
Expected long-term return on plan assets	2.50	7.50	2.50	8.00	2.50	8.00
Rate of compensation increase	<b>N/A</b> <sup>(1)</sup>	4.00	N/A <sup>(1)</sup>	4.00	N/A <sup>(1)</sup>	4.00

<sup>(1)</sup> Not applicable

We determine our discount rate assumption for our pension retirement obligations based on indices for AA corporate bonds with an average duration of approximately 20 years for the Japan pension plan and 17 years for the U.S. pension plan, and determination of the U.S. pension plan discount rate utilizes the 85-year extrapolated yield curve. In Japan, participant salary and future salary increases are not factors in determining pension benefit cost or the related pension benefit obligation.

We base our assumption for the long-term rate of return on assets on historical trends (10-year historical rates of return for the Japanese plan assets and 15-year historical rates of return for the U.S. plan assets), expected future market movement, as well as the portfolio mix of securities in the asset portfolio including, but not limited to,

style, class and equity and fixed income allocations. In addition, our consulting actuaries evaluate our assumptions for long-term rate of returns under Actuarial Standards of Practice (ASOP). Under the ASOP, the actual portfolio type, mix and class is modeled to determine a range of long-term rates of return. We in turn use those results to further validate our own assumptions.

The investment objective of our Japanese and U.S. plans is to preserve the purchasing power of the plan's assets and earn a reasonable inflation-adjusted rate of return over the long term. Furthermore, we seek to accomplish these objectives in a manner that allows for the adequate funding of plan benefits and expenses. In order to achieve these objectives, our goal is to maintain a conservative, well-diversified and balanced portfolio of high-quality equity, fixed-income and money market securities. As a part of our strategy, we have established strict policies covering quality, type and concentration of investment securities. For our Japanese plan, these policies include limitations on investments in derivatives including futures, options and swaps, and low-liquidity investments such as real estate, venture capital investments, and privately issued securities. For our U.S. plan, these policies prohibit investments in precious metals, limited partnerships, venture capital, and direct investments in real estate. We are also prohibited from trading on margin.

Target asset allocations for Japanese plan assets are 7% domestic equity securities, 19% international equity securities, 59% fixed-income securities and 15% other investments. Target asset allocations for U.S. plan assets are 43% domestic equity securities, 22% international equity securities and 35% fixed-income securities.

The composition of plan assets as of December 31 was as follows:

	2010		2009	
	Japan	U.S.	Japan	U.S.
Equity securities	29%	66%	31%	67%
Fixed-income securities	57	31	55	28
Cash and cash equivalents	0	0	0	1
Other	14	3	14	4
Total	100%	100%	100%	100%

The Japanese pension plan assets totaling \$147 million and \$114 million at fair value as of December 31, 2010 and 2009, respectively, were all categorized as Level 2 because their fair values are based on quoted prices for similar assets in markets that are not active, other inputs that are observable, such as interest rates, yield curves, volatilities, prepayment speeds, loss severities, credit risks, and default rates, or other market-corroborated inputs.

The U.S. pension plan assets, with the exception of Aflac Incorporated common stock, were converted to \$168 million in cash as of January 6, 2010, due to a change in pension asset investment managers. The cash was invested in securities subsequent to the change in investment manager. As of December 31, 2010, the U.S. pension plan assets consisted of \$106 million and \$103 million of investments at fair value categorized as Level 1 and Level 2, respectively. The Level 1 investments in our U.S. plan included approximately \$3 million (2% of plan assets) of Aflac Incorporated common stock at December 31, 2010 and 2009. The fair values of Level 1 investments are based on quoted market prices for identical securities traded in active markets that are readily and regularly available to us. Level 2 investments are based on quoted prices for similar assets in markets that are not active, other inputs that are observable, such as interest rates, yield curves, volatilities, prepayment speeds, loss severities, credit risks, and default rates, or other market-corroborated inputs.

Expected future benefit payments for the Japanese and U.S. plans are as follows:

(In millions)	Japan	U.S.
2011	\$ 5	\$ 6
2012	6	6
2013	7	7
2014	8	8
2015	9	9
2016 - 2020	47	60

In addition to the benefit obligations for funded employee plans, we also maintain unfunded supplemental retirement plans for certain officers and beneficiaries. Retirement expense for these unfunded supplemental plans was \$21 million in 2010, \$23 million in 2009 and \$11 million in 2008. The accrued retirement liability for the unfunded supplemental retirement plans was \$240 million at December 31, 2010, compared with \$224 million a year ago. The assumptions used in the valuation of these plans were the same as for the funded plans.

Aflac U.S. maintains an unfunded retiree medical plan for eligible retired employees. The expense for this plan was \$15 million in 2010, \$3 million in 2009 and \$5 million in 2008. The accrued liability for the retiree medical plan was \$67 million at December 31, 2010, compared with \$53 million at December 31, 2009. The discount rates used in the valuation of this plan were the same as for the funded plans.

**Stock Bonus Plan:** Aflac U.S. maintains a stock bonus plan for eligible U.S. sales associates. Plan participants receive shares of Aflac Incorporated common stock based on their new annualized premium sales and their first-year persistency of substantially all new insurance policies. The cost of this plan, which is included in deferred policy acquisition costs, amounted to \$34 million in 2010, \$40 million in 2009 and \$46 million in 2008.

### 14. COMMITMENTS AND CONTINGENT LIABILITIES

We have three outsourcing agreements with IBM. The first agreement provides mainframe computer operations and support for Aflac Japan. It has a remaining term of five years and an aggregate remaining cost of 19.9 billion yen (\$244 million using the December 31, 2010, exchange rate). The second agreement provides distributed computer mid-range server operations and support for Aflac Japan. It has a remaining term of five years and an aggregate remaining cost of 17.5 billion yen (\$215 million using the December 31, 2010, exchange rate). The third agreement provides application maintenance and development services for Aflac Japan. It has a remaining term of two years and an aggregate remaining cost of 2.7 billion yen (\$33 million using the December 31, 2010, exchange rate).

We have an outsourcing agreement with Accenture to provide application maintenance and development services for our Japanese operation. The agreement has a remaining term of seven years with an aggregate remaining cost of 6.4 billion yen (\$79 million using the December 31, 2010, exchange rate).

We lease office space and equipment under agreements that expire in various years through 2019. Future minimum lease payments due under non-cancelable operating leases at December 31, 2010, were as follows:

(In millions)		
2011	\$ 59	
2012	22	
2013	15	
2014	13	
2015	13	
Thereafter	24	
Total future minimum lease payments	\$146	

In a strategic marketing effort to continue to reach business decision makers and the large and loyal NASCAR fan base to grow our U.S. business, we entered into an agreement with Roush Fenway for the primary sponsorship of racing driver Carl Edwards for the years 2009 through 2011. As of December 31, 2010, the remaining cost of the marketing agreement was \$23 million, however contracts with co-sponsors during the remaining term of this agreement will reduce our total cost.

We are a defendant in various lawsuits considered to be in the normal course of business. Members of our senior legal and financial management teams review litigation on a quarterly and annual basis. The final results of any litigation cannot be predicted with certainty. Although some of this litigation is pending in states where large punitive damages, bearing little relation to the actual damages sustained by plaintiffs, have been awarded in recent years, we believe the outcome of pending litigation will not have a material adverse effect on our financial position, results of operations, or cash flows.

# **Unaudited Consolidated Quarterly Financial Data**

In management's opinion, the following quarterly financial information fairly presents the results of operations for such periods and is prepared on a basis consistent with our annual audited financial statements.

(In millions, except for per-share amounts)	March 31, 2010	June 30, 2010	September 30, 2010	December 31, 2010
Premium income	\$4,348	\$4,333	\$4,607	\$4,785
Net investment income	726	727	765	789
Realized investment gains (losses)	(46)	(89)	9	(295)
Other income	37	9	13	15
Total revenues	5,065	4,980	5,394	5,294
Total benefits and expenses	4,091	4,091	4,339	4,627
Earnings before income taxes	974	889	1,055	667
Total income tax	338	308	365	230
Net earnings	\$ 636	\$ 581	\$ 690	\$ 437
Net earnings per basic share	\$ 1.36	\$ 1.24	\$ 1.47	\$ .93
Net earnings per diluted share	1.35	1.23	1.46	.92

Quarterly amounts may not agree in total to the corresponding annual amounts due to rounding.

(In millions, except for per-share amounts)	March 31, 2009	June 30, 2009	September 30, 2009	December 31, 2009
Premium income	\$4,115	\$3,995	\$4,165	\$4,347
Net investment income	688	668	692	717
Realized investment gains (losses)	(9)	(383)	(347)	(472)
Other income	24	33	16	5
Total revenues	4,818	4,313	4,526	4,597
Total benefits and expenses	3,947	3,840	3,977	4,254
Earnings before income taxes	871	473	549	343
Total income tax	302	159	186	92
Net earnings	\$ 569	\$ 314	\$ 363	\$ 251
Net earnings per basic share	\$ 1.22	\$ .67	\$ .78	\$ .54
Net earnings per diluted share	1.22	.67	.77	.53

Quarterly amounts may not agree in total to the corresponding annual amounts due to rounding.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have been no changes in, or disagreements with, accountants on accounting and financial disclosure matters during the years ended December 31, 2010 and 2009.

#### ITEM 9A. CONTROLS AND PROCEDURES

#### **Disclosure Controls and Procedures**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this annual report (the "Evaluation Date"). Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective.

## **Internal Control Over Financial Reporting**

(a) Management's Annual Report on Internal Control Over Financial Reporting

Management's Annual Report on Internal Control Over Financial Reporting is incorporated herein by reference from Part II, Item 8 of this report.

(b) Attestation Report of the Registered Public Accounting Firm

The Attestation Report of the Registered Public Accounting Firm on the Company's internal control over financial reporting is incorporated herein by reference from Part II, Item 8 of this report.

(c) Changes in Internal Control Over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the last fiscal quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### ITEM 9B. OTHER INFORMATION

Not applicable.

### **PART III**

Pursuant to General Instruction G to Form 10-K, Items 10 through 14 are incorporated by reference from the Company's definitive Notice and Proxy Statement relating to the Company's 2011 Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission on or about March 18, 2011, pursuant to Regulation 14A under the Exchange Act. The Audit Committee Report and Compensation Committee Report to be included in such proxy statement shall be deemed to be furnished in this report and shall not be incorporated by reference into any filing under the Securities Act of 1933 as a result of such furnishing in Items 11 and 12, respectively.

Refer to the Information Contained in the Proxy

		Statement under Captions (filed electronically)
ITEM 10.	DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE  Executive Officers - see Part I, Item 4 herein	1. Election of Directors; Section 16(a) Beneficial Ownership Reporting Compliance; The Audit Committee; Audit Committee Report; Director Nominating Process; and Code of Business Conduct and Ethics
ITEM 11.	EXECUTIVE COMPENSATION	Director Compensation; The Compensation Committee; Compensation Committee Report; Compensation Discussion and Analysis; 2010 Summary Compensation Table; 2010 Grants of Plan-Based Awards; 2010 Outstanding Equity Awards at Fiscal Year-End; 2010 Option Exercises and Stock Vested; Pension Benefits; Nonqualified Deferred Compensation; Potential Payments Upon Termination or Change-In-Control; and Compensation Committee Interlocks and Insider Participation
ITEM 12.	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS	Principal Shareholders; 1. Election of Directors; Security Ownership of Management; and Equity Compensation Plan Information
ITEM 13.	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE	Related Person Transactions; and Director Independence
ITEM 14.	PRINCIPAL ACCOUNTING FEES AND SERVICES	4. Ratification of Appointment of Independent Registered Public Accounting Firm; and The Audit Committee

#### **PART IV**

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) 1.	FINANCIAL STATE	EMENTS	Page(s
		Item 8, of this report: ated and Subsidiaries:	
		Independent Registered Public Accounting Firm	73
		ted Statements of Earnings for each of the years in the three- year period December 31, 2010	74
	Consolida	ted Balance Sheets as of December 31, 2010 and 2009	75
		ted Statements of Shareholders' Equity for each of the years in the three- riod ended December 31, 2010	77
		ted Statements of Cash Flows for each of the years in the three-year period December 31, 2010	78
		ted Statements of Comprehensive Income for each of the years in the ear period ended December 31, 2010	79
	Notes to t	he Consolidated Financial Statements	80
	Unaudited	l Consolidated Quarterly Financial Data	131
2.	FINANCIAL STATE	EMENT SCHEDULES	
	Included in Part IV	of this report:	
	Report of Inde Schedules	pendent Registered Public Accounting Firm on Financial Statement	139
	Schedule II -	Condensed Financial Information of Registrant as of December 31, 2010 and 2009, and for each of the years in the three-year period ended December 31, 2010	140
	Schedule III -	Supplementary Insurance Information as of December 31, 2010 and 2009, and for each of the years in the three-year period ended December 31, 2010	146
	Schedule IV -	Reinsurance for each of the years in the three-year period ended December 31, 2010	147

#### EXHIBIT INDEX

An "Exhibit Index" has been filed as part of this Report beginning on the following page and is incorporated herein by this reference.

Schedules other than those listed above are omitted because they are not required, are not material, are not applicable, or the required information is shown in the financial statements or notes thereto.

In reviewing the agreements included as exhibits to this annual report, please remember they are included to provide you with information regarding their terms and are not intended to provide any other factual or disclosure information about the Company or the other parties to the agreements. The agreements contain representations and warranties by each of the parties to the applicable agreement. These representations and warranties have been made solely for the benefit of the other parties to the applicable agreement and:

- should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the
  risk to one of the parties if those statements prove to be inaccurate;
- have been qualified by disclosures that were made to the other party in connection with the negotiation of the applicable agreement, which disclosures are not necessarily reflected in the agreement;
- may apply standards of materiality in a way that is different from what may be viewed as material to you or other investors; and
- were made only as of the date of the applicable agreement or such other date or dates as may be specified
  in the agreement and are subject to more recent developments.

Accordingly, these representations and warranties may not describe the actual state of affairs as of the date they were made or at any other time.

#### (b) EXHIBIT INDEX(1):

- 3.0 Articles of Incorporation, as amended incorporated by reference from Form 10-Q for June 30, 2008, Exhibit 3.0 (File No. 001-07434).
- 3.1 Bylaws of the Corporation, as amended incorporated by reference from Form 10-Q for March 31, 2010, Exhibit 3.1 (File No. 001-07434).
- Indenture, dated as of May 21, 2009, between Aflac Incorporated and The Bank of New York Mellon Trust Company, N.A., as trustee – incorporated by reference from Form 8-K dated May 21, 2009, Exhibit 4.1 (File No. 001-07434).
- First Supplemental Indenture, dated as of May 21, 2009, between Aflac Incorporated and The Bank of New York Mellon Trust Company, N.A., as trustee (including form of 8.500% Senior Note due 2019) incorporated by reference from Form 8-K dated May 21, 2009, Exhibit 4.2 (File No. 001-07434).
- Second Supplemental Indenture, dated as of December 17, 2009, between Aflac Incorporated and The Bank of New York Mellon Trust Company, N.A., as trustee (including form of 6.900% Senior Note due 2039) incorporated by reference from Form 8-K dated December 14, 2009, Exhibit 4.1 (File No. 001-07434).
- Third Supplemental Indenture, dated as of August 9, 2010, between Aflac Incorporated and The Bank of New York Mellon Trust Company, N.A., as trustee (including form of 6.45% Senior Note due 2040) incorporated by reference from Form 8-K dated August 4, 2010, Exhibit 4.1 (File No. 001-07434).
- Fourth Supplemental Indenture, dated as of August 9, 2010, between Aflac Incorporated and The Bank of New York and Mellon Trust Company, N.A., as trustee (including form of 3.45% Senior Note due 2015) incorporated by reference from Form 8-K dated August 4, 2010, Exhibit 4.2 (File No. 001-07434).
- 10.0\* American Family Corporation Retirement Plan for Senior Officers, as amended and restated October 1, 1989 incorporated by reference from 1993 Form 10-K, Exhibit 10.2 (File No. 001-07434).
- 10.1\* Amendment to American Family Corporation Retirement Plan for Senior Officers, dated December 8, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.1 (File No. 001-07434).
- 10.2\* Aflac Incorporated Supplemental Executive Retirement Plan, as amended and restated January 1, 2009 incorporated by reference from 2008 Form 10-K, Exhibit 10.5 (File No. 001-07434).
- Aflac Incorporated Executive Deferred Compensation Plan, as amended and restated, effective January 1, 2009 – incorporated by reference from 2008 Form 10-K, Exhibit 10.9 (File No. 001-07434).
- 10.4\* First Amendment to the Aflac Incorporated Executive Deferred Compensation Plan dated June 1, 2009 incorporated by reference from Form 10-Q for June 30, 2009, Exhibit 10.4 (File No. 001-07434).
- 10.5\* Aflac Incorporated Amended and Restated 2009 Management Incentive Plan incorporated by reference from the 2008 Shareholders' Proxy Statement, Appendix B (File No. 001-07434).
- 10.6\* First Amendment to the Aflac Incorporated Amended and Restated 2009 Management Incentive Plan, dated December 19, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.11 (File No. 001-07434).
- 10.7\* Aflac Incorporated Sales Incentive Plan incorporated by reference from 2007 Form 10-K, Exhibit 10.8 (File No. 001-07434).
- 10.8\* 1999 Aflac Associate Stock Bonus Plan, as amended, dated February 11, 2003 incorporated by reference from 2002 Form 10-K, Exhibit 99.2 (File No. 001-07434).

- 10.9\* Aflac Incorporated 1997 Stock Option Plan incorporated by reference from the 1997 Shareholders' Proxy Statement, Appendix B (File No. 001-07434).
- 10.10\* Form of Officer Stock Option Agreement (Non-Qualifying Stock Option) under the Aflac Incorporated 1997 Stock Option Plan incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.5 (File No. 001-07434).
- 10.11\* Form of Officer Stock Option Agreement (Incentive Stock Option) under the Aflac Incorporated 1997 Stock Option Plan incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.6 (File No. 001-07434).
- 10.12\* Notice of grant of stock options and stock option agreement to officers under the Aflac Incorporated 1997 Stock Option Plan incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.7 (File No. 001-07434).
- 10.13\* 2004 Aflac Incorporated Long-Term Incentive Plan, dated May 3, 2004 incorporated by reference from the 2004 Notice and Proxy Statement, Exhibit B (File No. 001-07434).
- 10.14\* First Amendment to the 2004 Aflac Incorporated Long-Term Incentive Plan, dated May 2, 2005 incorporated by reference from Form 10-Q for March 31, 2005, Exhibit 10.1 (File No. 001-07434).
- 10.15\* Second Amendment to the 2004 Aflac Incorporated Long-Term Incentive Plan, dated February 14, 2006 incorporated by reference from Form 10-Q for March 31, 2006, Exhibit 10.32 (File No. 001-07434).
- 10.16\* Third Amendment to the 2004 Aflac Incorporated Long-Term Incentive Plan, dated December 19, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.21 (File No. 001-07434).
- 10.17\* Form of Non-Employee Director Stock Option Agreement (NQSO) under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.1 (File No. 001-07434).
- 10.18\* Notice of grant of stock options to non-employee director under the 2004 Aflac Incorporated Long-Term Incentive Plan – incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.2 (File No. 001-07434).
- 10.19\* Form of Non-Employee Director Restricted Stock Award Agreement under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.3 (File No. 001-07434).
- 10.20\* Notice of restricted stock award to non-employee director under the 2004 Aflac Incorporated Long-Term Incentive Plan – incorporated by reference from Form 8-K dated January 28, 2005, Exhibit 10.4 (File No. 001-07434).
- 10.21\* Form of Officer Restricted Stock Award Agreement under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.1 (File No. 001-07434).
- 10.22\* Notice of restricted stock award to officers under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.2 (File No. 001-07434).
- 10.23\* Form of Officer Stock Option Agreement (Non-Qualifying Stock Option) under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.3 (File No. 001-07434).
- 10.24\* Form of Officer Stock Option Agreement (Incentive Stock Option) under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.4 (File No. 001-07434).
- 10.25\* Notice of grant of stock options to officers under the 2004 Aflac Incorporated Long-Term Incentive Plan incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.5 (File No. 001-07434).

- 10.26\* Aflac Incorporated Retirement Plan for Directors Emeritus, as amended and restated, dated February 9, 2010 incorporated by reference from 2009 Form 10-K, Exhibit 10.26 (File No. 001-07434).
- 10.27\* Amendment to Aflac Incorporated Retirement Plan for Directors Emeritus, as amended and restated, dated August 10, 2010 incorporated by reference from Form 10-Q for September 30, 2010, Exhibit 10.27 (File No. 001-07434).
- 10.28\* Aflac Incorporated Employment Agreement with Daniel P. Amos, dated August 1, 1993 incorporated by reference from 1993 Form 10-K, Exhibit 10.4 (File No. 001-07434).
- 10.29\* Amendment to Aflac Incorporated Employment Agreement with Daniel P. Amos, dated December 8, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.32 (File No. 001-07434).
- 10.30\* Aflac Incorporated Employment Agreement with Kriss Cloninger III, dated February 14, 1992, and as amended November 12, 1993 incorporated by reference from 1993 Form 10-K, Exhibit 10.6 (File No. 001-07434).
- 10.31\* Amendment to Aflac Incorporated Employment Agreement with Kriss Cloninger III, dated November 3, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.34 (File No. 001-07434).
- 10.32\* Amendment to Aflac Incorporated Employment Agreement with Kriss Cloninger III, dated December 19, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.35 (File No. 001-07434).
- 10.33\* Aflac Incorporated Employment Agreement with Paul S. Amos II, dated January 1, 2005 incorporated by reference from Form 8-K dated February 7, 2005, Exhibit 10.2 (File No. 001-07434).
- 10.34\* Amendment to Aflac Incorporated Employment Agreement with Paul S. Amos II, dated December 19, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.39 (File No. 001-07434).
- 10.35\* Aflac Incorporated Employment Agreement with Joey Loudermilk, dated September 12, 1994 and as amended December 10, 2008 incorporated by reference from 2008 Form 10-K, Exhibit 10.40 (File No. 001-07434).
- 10.36\* Aflac Incorporated Employment Agreement with Tohru Tonoike, effective February 1, 2007 incorporated by reference from 2008 Form 10-K, Exhibit 10.41 (File No. 001-07434).
- 10.37\* Amendment to Aflac Incorporated Employment Agreement with Tohru Tonoike, dated February 9, 2010 incorporated by reference from 2009 Form 10-K, Exhibit 10.36 (File No. 001-07434).
- 10.38\* Aflac Retirement Agreement with E. Stephen Purdom, dated February 15, 2000 incorporated by reference from 2000 Form 10-K, Exhibit 10.13 (File No. 001-07434).
- Statement regarding the computation of per-share earnings for the Registrant.
- Statement regarding the computation of ratio of earnings to fixed charges for the Registrant.
- 21 Subsidiaries.
- Consent of independent registered public accounting firm, KPMG LLP, to Form S-8 Registration Statement Nos. 333-135324 and 333-158969 with respect to the Aflac Incorporated 401(k) Savings and Profit Sharing Plan.
  - Consent of independent registered public accounting firm KPMG LLP, to Form S-8 Registration Statement No. 333-27883 with respect to the Aflac Incorporated 1997 Stock Option Plan.
  - Consent of independent registered public accounting firm, KPMG LLP, to Form S-8 Registration Statement Nos. 333-135327 and 333-161269 with respect to the Aflac Incorporated Executive Deferred Compensation Plan.

- Consent of independent registered public accounting firm, KPMG LLP, to Form S-8 Registration Statement No. 333-115105 with respect to the 2004 Aflac Incorporated Long-Term Incentive Plan.
- Consent of independent registered public accounting firm, KPMG LLP, to Form S-3 Registration Statement No. 333-155678 with respect to the AFL Stock Plan.
- Consent of independent registered public accounting firm, KPMG LLP, to Form S-3 Registration Statement No. 333-159111 with respect to the Aflac Incorporated shelf registration statement.
- 31.1 Certification of CEO dated February 25, 2011, required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934.
- 31.2 Certification of CFO dated February 25, 2011, required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934.
- Certification of CEO and CFO dated February 25, 2011, pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document.(2)
- 101.SCH XBRL Taxonomy Extension Schema.
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase.
- 101.DEF XBRL Taxonomy Extension Definition Linkbase.
- 101.LAB XBRL Taxonomy Extension Label Linkbase.
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase.

<sup>(1)</sup> Copies of any exhibit are available upon request by calling the Investor Relations Department at 800.235.2667 – Option 3

<sup>(2)</sup> Includes the following materials contained in this Annual Report on Form 10-K for the year ended December 31, 2010, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Statements of Earnings, (ii) Consolidated Balance Sheets, (iii) Consolidated Statements of Shareholders' Equity, (iv) Consolidated Statements of Cash Flows, (v) Consolidated Statements of Comprehensive Income (Loss), (vi) Notes to the Consolidated Financial Statements, (vii) Financial Statement Schedules.

<sup>\*</sup> Management contract or compensatory plan or arrangement required to be filed as an exhibit pursuant to Item 15(b) of this report

## (c) FINANCIAL STATEMENT SCHEDULES

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Aflac Incorporated:

Under date of February 25, 2011, we reported on the consolidated balance sheets of Aflac Incorporated and subsidiaries (the Company) as of December 31, 2010, and 2009, and the related consolidated statements of earnings, shareholders' equity, cash flows, and comprehensive income (loss) for each of the years in the three-year period ended December 31, 2010, which are included herein. In connection with our audits of the aforementioned consolidated financial statements, we also audited the related consolidated financial statement schedules as listed in Item 15. These financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statement schedules based on our audits.

In our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Company changed its method of evaluating consolidation of variable interest entities (VIEs) and qualified special purpose entities (QSPEs) due to the adoption of new accounting requirements issued by the Financial Accounting Standards Board (FASB), effective January 1, 2010. Also as discussed in Note 1, the Company changed its method of evaluating other-than-temporary impairments of debt securities due to the adoption of new accounting requirements issued by the FASB, effective January 1, 2009.

Atlanta, Georgia February 25, 2011

PMG LLP

# SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT

# Aflac Incorporated (Parent Only) Condensed Statements of Earnings

	Years e	ended Decemb	er 31,
(In millions)	2010	2009	2008
Revenues:			
Dividends from subsidiaries <sup>(1)</sup>	\$ 370	\$ 464	\$1,062
Management and service fees from subsidiaries <sup>(1)</sup>	206	124	71
Net investment income	11	9	20
Interest from subsidiaries <sup>(1)</sup>	8	9	6
Realized investment gains (losses)	0	0	(4)
Change in fair value of the interest rate component of the cross-			
currency swaps	0	(4)	(5)
Other income (loss)	1	(11)	0
Total revenues	596	591	1,150
Operating expenses:			
Interest expense	140	73	26
Other operating expenses	66	65	61
Total operating expenses	206	138	87
Earnings before income taxes and equity in undistributed			
earnings of subsidiaries	390	453	1,063
Income tax expense (benefit):			
Current	0	13	(2)
Deferred	(3)	(4)	(3)
Total income taxes	(3)	9	(5)
Earnings before equity in undistributed earnings of subsidiaries	393	444	1,068
Equity in undistributed earnings of subsidiaries <sup>(1)</sup>	1,951	1,053	186
Net earnings	\$2,344	\$1,497	\$1,254

<sup>(1)</sup> Eliminated in consolidation

See the accompanying Notes to Condensed Financial Statements.

See the accompanying Report of Independent Registered Public Accounting Firm.

# SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT

# Aflac Incorporated (Parent Only) Condensed Balance Sheets

	Decem	ber 31,
(In millions, except for share and per-share amounts)	2010	2009
Assets:		
Investments and cash:		
Fixed maturity securities available for sale, at fair value (amortized cost \$114 in		
2010 and \$118 in 2009)	<b>\$ 120</b>	\$ 117
Investments in subsidiaries <sup>(1)</sup>	13,125	10,287
Other investments	6	7
Cash and cash equivalents	693	498
Total investments and cash	13,944	10,909
Due from subsidiaries <sup>(1)</sup>	140	146
Other assets	80	73
Total assets	\$14,164	\$11,128
Liabilities and Shareholders' Equity:		
Liabilities:		
Notes payable	\$ 3,098	\$ 2,657
Employee benefit plans	154	153
Income taxes	(287)	(213
Other liabilities	<b>`143</b>	· 114
Total liabilities	3,108	2,711
Shareholders' Equity:		
Common stock of \$.10 par value. In thousands: authorized 1,900,000 shares in		
2010 and 2009; issued 662,660 shares in 2010 and 661,209 shares in 2009	66	66
Additional paid-in capital	1,320	1,228
Retained earnings	14,194	12,410
Accumulated other comprehensive income:		
Unrealized foreign currency translation gains	926	776
Unrealized gains (losses) on investment securities	33	(638
Unrealized gains (losses) on derivatives	31	(2
Pension liability adjustment	(128)	(107
Treasury stock, at average cost	(5,386)	(5,316
Total shareholders' equity	11,056	8,417
Total liabilities and shareholders' equity	\$14,164	\$11,128

<sup>(1)</sup> Eliminated in consolidation

See the accompanying Notes to Condensed Financial Statements.

See the accompanying Report of Independent Registered Public Accounting Firm.

# **SCHEDULE II** CONDENSED FINANCIAL INFORMATION OF REGISTRANT

# Aflac Incorporated (Parent Only) Condensed Statements of Cash Flows

(In millions)	Years ended December 31,		
	2010	2009	2008
Cash flows from operating activities:			
Net earnings	\$ 2,344	\$ 1,497	\$ 1,254
Adjustments to reconcile net earnings to net cash provided from operating activities:			
Equity in undistributed earnings of subsidiaries <sup>(1)</sup>	(1,951)	(1,053)	(187)
Change in income tax liabilities	(1,331)	26	(107)
Other, net	153	47	25
Net cash provided (used) by operating activities	469	517	1,092
Cash flows from investing activities:			
Fixed maturity securities sold	12	4	1
Fixed maturity securities purchased	(8)	(12)	(8)
Other investments sold (purchased)	`o´	` o´	1
Purchase of subsidiary "	0	(97)	. 0
Additional capitalization of subsidiaries <sup>(1)</sup>	0	(505)	0
Other, net	0	` 1 <sup>′</sup>	0
Net cash provided (used) by investing activities	4	(609)	(6)
Cash flows from financing activities:			-
Purchases of treasury stock	(121)	(10)	(1,490)
Proceeds from borrowings	748	1,405 <sup>°</sup>	) o
Principal payments under debt obligations	(447)	(556)	0
Dividends paid to shareholders	(535)	(524)	(434)
Treasury stock reissued	45	24	` 75 <sup>°</sup>
Proceeds from exercise of stock options	27	8	27
Net change in amount due to/from subsidiaries <sup>(1)</sup>	5	(15)	(40)
Net cash provided (used) by financing activities	(278)	332	(1,862)
Net change in cash and cash equivalents	195	240	(776)
Cash and cash equivalents, beginning of period	498	258	1,034
Cash and cash equivalents, end of period	\$ 693	\$ 498	\$ 258

<sup>(1)</sup> Eliminated in consolidation

See the accompanying Notes to Condensed Financial Statements. See the accompanying Report of Independent Registered Public Accounting Firm.

### SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT

## Aflac Incorporated (Parent Only) Condensed Statements of Comprehensive Income (Loss)

	Years ended December 31,					
(In millions)	2010	2009	2008			
Net earnings	\$2,344	\$1,497	\$ 1,254			
Other comprehensive income (loss) before income taxes:						
Foreign currency translation adjustments:						
Unrealized foreign currency translation gains (losses)						
during period - parent only	(127)	72	(378)			
Equity in unrealized foreign currency translation gains						
(losses) of subsidiaries during period	258	(7)	542			
Unrealized gains (losses) on investment securities:						
Unrealized holding gains (losses) on investment securities						
during period - parent only	7	10	(7)			
Equity in unrealized holding gains (losses) on investment						
securities held by subsidiaries during period	363	(352)	(4,071)			
Equity in reclassification adjustment for realized (gains)						
losses of subsidiaries included in net earnings	421	1,217	926			
Unrealized gains (losses) on derivatives during period	51	0	(2)			
Pension liability adjustment during period	(32)	22	(81)			
Total other comprehensive income (loss) before						
income taxes	941	962	(3,071)			
Income tax expense (benefit) related to items of other			( , ,			
comprehensive income (loss)	(32)	351	(1,555)			
Other comprehensive income (loss), net of						
income taxes	973	611	(1,516)			
Total comprehensive income (loss)	\$3,317	\$2,108	\$ (262)			

See the accompanying Notes to Condensed Financial Statements.

See the accompanying Report of Independent Registered Public Accounting Firm.

### SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT

### Aflac Incorporated (Parent Only) Notes to Condensed Financial Statements

The accompanying condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto of Aflac Incorporated and Subsidiaries included in Part II, Item 8 of this report.

### (A) Notes Payable

A summary of notes payable as of December 31 follows:

(In millions)		2010		2009	
8.50% senior notes due May 2019	\$	850	\$	850	
6.45% senior notes dues August 2040		448(1)		0	
6.90% senior notes due December 2039		396(2)		396(2)	
3.45% senior notes due August 2015		300		Ó	
Yen-denominated Uridashi notes:					
1.52% notes due September 2011 (principal amount 15 billion yen)		184		163	
2.26% notes due September 2016 (principal amount 10 billion yen)		123		108	
Variable interest rate notes due September 2011 (.66% at December 2010,					
principal amount 20 billion yen)		245		217	
Yen-denominated Samurai notes:					
.71% notes paid July 2010 (principal amount 40 billion yen)		0		434	
1.87% notes due June 2012 (principal amount 30 billion yen)		368		326	
Yen-denominated loans:					
3.60% loan due July 2015 (principal amount 10 billion yen)		123		109	
3.00% loan due August 2015 (principal amount 5 billion yen)		61		54	
Total notes payable	\$3	3,098	\$2	2,657	

<sup>(1) \$450</sup> issuance net of a \$2 underwriting discount that is being amortized over the life of the notes

During 2009, Aflac Japan bought on the open market 6.0 billion yen of yen-denominated Uridashi and Samurai notes issued by the Parent Company. In consolidation, those notes have been extinguished; however, they remain an outstanding liability for the Parent Company until their maturity date.

The aggregate contractual maturities of notes payable during each of the years after December 31, 2010, are as follows:

(In millions)	
2011	\$ 429
2012	368
2013	0
2014	0
2015	484
Thereafter	1,823
Total	\$3,104

For further information regarding notes payable, see Note 8 of the Notes to the Consolidated Financial Statements.

<sup>(2) \$400</sup> issuance net of a \$4 underwriting discount that is being amortized over the life of the notes

### (B) Derivatives

We do not use derivatives for trading purposes, nor do we engage in leveraged derivative transactions. At December 31, 2010, the Parent Company's only outstanding freestanding derivative contracts were interest rate swaps related to its 20 billion yen variable interest rate Uridashi notes. For further information regarding these derivatives, see Notes 1, 4 and 8 of the Notes to the Consolidated Financial Statements. From time to time, we purchase certain investments that contain an embedded derivative. We assess whether this embedded derivative is clearly and closely related to the asset that serves as its host contract. If we deem that the embedded derivative's terms are not clearly and closely related to the host contract, and a separate instrument with the same terms would qualify as a derivative instrument, the derivative is separated from that contract, held at fair value and reported with the host instrument in the consolidated balance sheet, with changes in fair value reported in earnings.

### (C) Income Taxes

The Parent Company and its eligible U.S. subsidiaries file a consolidated U.S. federal income tax return. Income tax liabilities or benefits are recorded by each principal subsidiary based upon separate return calculations, and any difference between the consolidated provision and the aggregate amounts recorded by the subsidiaries is reflected in the Parent Company financial statements. For further information on income taxes, see Note 9 of the Notes to the Consolidated Financial Statements.

### (D) Dividend Restrictions

See Note 12 of the Notes to the Consolidated Financial Statements for information regarding dividend restrictions.

### (E) Supplemental Disclosures of Cash Flow Information

(In millions)	2010	2009	2008
Interest paid	\$124	\$61	\$27
Noncash financing activities:			
Treasury shares issued	.0	0	20

### SCHEDULE III SUPPLEMENTARY INSURANCE INFORMATION

### Aflac Incorporated and Subsidiaries

Years ended December 31,

(In millions)	Deferred Policy Acquisition Costs	Future Policy Benefits & Unpaid Policy Claims	Unearned Premiums	Other Policyholders' Funds		
2010:						
Aflac Japan	\$6,964	\$68,615	\$1,092	\$5,165		
Aflac U.S.	2,770	7,204	105	272		
All other	0	3	0	0		
Total	\$9,734	\$75,822	\$1,197	\$5,437		
2009:						
Aflac Japan	\$5,846	\$57,966	\$ 818	\$3,271		
Aflac U.S.	2,687	6,802	108	277		
All other	0	3	0	0		
Total	\$8,533	\$64,771	\$ 926	\$3,548		

See the accompanying Report of Independent Registered Public Accounting Firm.

Segment amounts may not agree in total to the corresponding consolidated amounts due to rounding.

### Years Ended December 31,

(In millions)	Premium Revenue	Net Investment Income	Benefits and Claims	Amortization of Deferred Policy Acquisition Costs	Other Operating Expenses	Premiums Written
2010: Aflac Japan	\$13,487	\$2,453	\$ 9,553	\$ 597	\$2,544	\$14,586
Aflac U.S. All other	4,586 0	549 5	2,553 0	433 0	1,236 231	4,568 0
Total	\$18,073	\$3,007	\$12,106	\$1,030	\$4,011	\$19,154
2009:						
Aflac Japan	\$12,178	\$2,265	\$ 8,746	\$ 523	\$2,417	\$12,485
Aflac U.S.	4,444	499	2,561	419	1,197	4,443
All other	0	1	1	0	155	0
Total	\$16,622	\$2,765	\$11,308	\$ 942	\$3,769	\$16,928
2008:						
Aflac Japan	\$10,674	\$2,053	\$ 7,972	\$ 405	\$2,115	\$10,786
Aflac U.S.	4,272	505	2,527	370	1,145	4,277
All other	1	20	0	0	106	0
Total	\$14,947	\$2,578	\$10,499	\$ 775	\$3,366	\$15,063

See the accompanying Report of Independent Registered Public Accounting Firm.

Segment amounts may not agree in total to the corresponding consolidated amounts due to rounding.

### SCHEDULE IV REINSURANCE

### Aflac Incorporated and Subsidiaries

Years Ended December 31,

(In millions)	Gross Amount	Ceded to Other Companies	Assumed from Other companies	Net Amount	Percentage of Amount Assumed to Net
2010: Life insurance in force	\$149,045	\$4,000	\$ 2	\$145,047	0%
	\$ 145,U45	<b>\$4,000</b>	<b>\$ 2</b>	\$145,U4 <i>1</i>	U70
Premiums: Health insurance Life insurance	\$ 15,784 2,291	\$ 9 12	\$18 1	\$ 15,793 2,280	0% 0
Total earned premiums	\$ 18,075	\$ 21	\$19	\$ 18,073	0%
2009:					
Life insurance in force	\$128,649	\$3,594	\$ 5	\$125,060	0%
Premiums:					
Health insurance	\$ 14,759	\$ 4	\$ 6	\$ 14,761	0%
Life insurance	1,872	13	1	1,860	0
Total earned premiums	\$ 16,631	\$ 17	\$ 7	\$ 16,621	0%
2008:					
Life insurance in force	\$123,200	\$3,728	\$ 0	\$119,472	0%
Premiums:					
Health insurance	\$ 13,363	\$ 2	\$ 0	\$ 13,361	0%
Life insurance	1,598	12	0	1,586	0
Total earned premiums	\$ 14,961	\$ 14	\$ 0	\$ 14,947	0%

See the accompanying Report of Independent Registered Public Accounting Firm.

Premiums by type may not agree in total to the corresponding consolidated amounts due to rounding.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### **Aflac Incorporated**

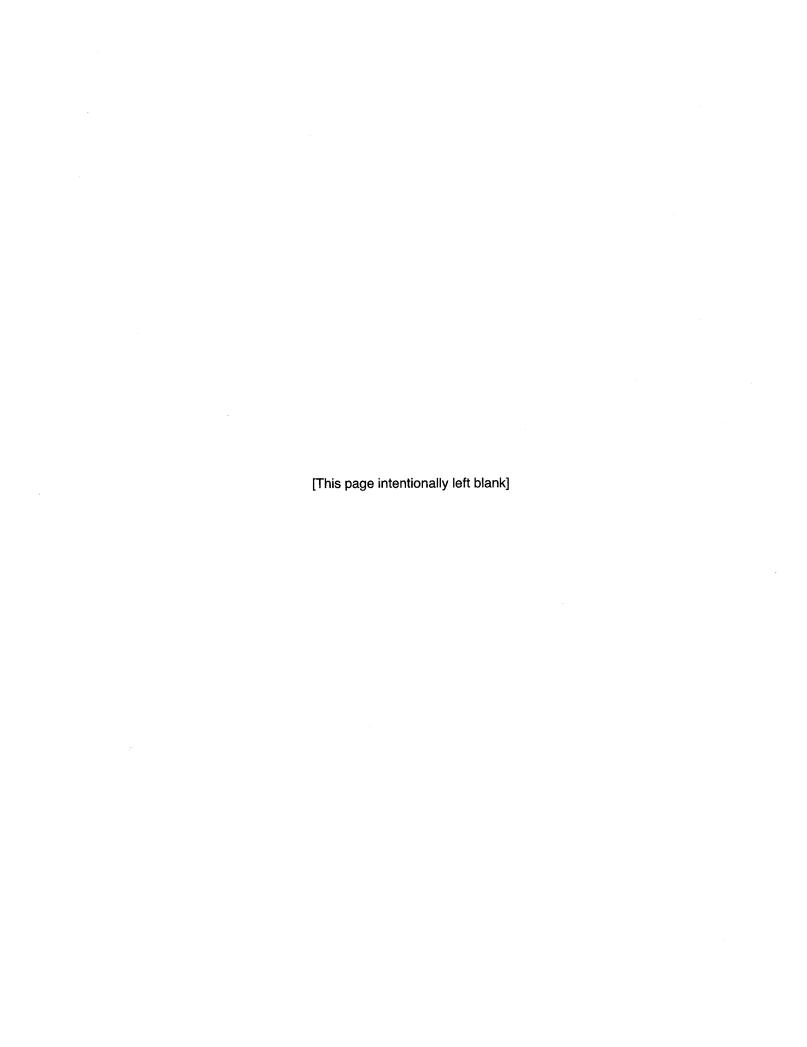
By: Isl Daniel P. Amos February 25, 2011

(Daniel P. Amos)
Chief Executive Officer,
Chairman of the Board of Directors

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ <b>Daniel P. Amos</b>	Chief Executive Officer,	February 25, 2011			
(Daniel P. Amos)	Chairman of the Board of Directors				
/s/ Kriss Cloninger III	President, Chief Financial Officer,	February 25, 2011			
(Kriss Cloninger III)	Treasurer and Director				
/s/ June Howard	Senior Vice President, Financial	February 25, 2011			
(June Howard)	Services; Chief Accounting Officer				

/s/ <b>J. Shelby Amos II</b>	Director	February 25, 2011
(J. Shelby Amos II)		
/s/ Paul S. Amos II	Director	February 25, 2011
(Paul S. Amos II)		
/s/ Michael H. Armacost	Director	February 25, 2011
(Michael H. Armacost)		
/s/ Joe Frank Harris	Director	February 25, 2011
(Joe Frank Harris)		
/s/ Elizabeth J. Hudson	Director	February 25, 2011
(Elizabeth J. Hudson)		
/s/ <b>Douglas W. Johnson</b>	Director	February 25, 2011
(Douglas W. Johnson)		
/s/ Robert B. Johnson	Director	February 25, 2011
(Robert B. Johnson)		
/s/ <b>Charles B. Knapp</b>	Director	February 25, 2011
(Charles B. Knapp)		
/s/ E. Stephen Purdom	Director	February 25, 2011
(E. Stephen Purdom)		
/s/ Barbara K. Rimer	Director	February 25, 2011
(Barbara K. Rimer)		
/s/ Marvin R. Schuster	Director	February 25, 2011
(Marvin R. Schuster)		
/s/ David G. Thompson	Director	February 25, 2011
(David G. Thompson)		
/s/ Robert L. Wright	Director	February 25, 2011
(Robert L. Wright)		
/s/ Takuro Yoshida	Director	February 25, 2011
(Takuro Yoshida)		



### Aflac Incorporated 2010 Form 10-K

### **EXHIBIT 11**

# Aflac Incorporated and Subsidiaries Computation of Earnings Per Share Years Ended December 31,

		2010		2009		2008		2007		2006
Numerator (In millions):  Basic and diluted: net earnings applicable to common stock	\$	2,344	\$	1,497	\$	1,254	\$	1,634	\$	1,483
Denominator (In thousands):										
Weighted-average outstanding shares used in the										
computation of earnings per share – basic	4	69,038	4	66,552	4	73,405	4	87,869	4	95,614
Dilutive effect of share-based awards		4,047		2,511		5,410		6,102		6,213
Weighted-average outstanding shares used in the computation of earnings per share – diluted	4	73,085	4	69,063	4	78,815	4	93,971	5	01,827
Earnings per share:										
Basic	\$	5.00	\$	3.21	\$	2.65	\$	3.35	\$	2.99
Diluted		4.95		3.19		2.62		3.31		2.95

### Aflac Incorporated 2010 Form 10-K

### **EXHIBIT 12**

### Aflac Incorporated and Subsidiaries Ratio of Earnings to Fixed Charges Years Ended December 31,

(In thousands)		2010		2009		2008		2007		2006
Fixed charges: Interest expense <sup>(1)</sup> Interest on investment–type contracts Rental expense deemed interest		149,056 40,412 946	\$	72,429 34,352 1,360	\$	29,114 22,421 1,394	\$	26,612 15,822 1,032	\$	19,347 12,250 894
Total fixed charges	\$	190,414	\$	108,141	\$	52,928	\$	43,466	\$	32,491
Earnings before income tax <sup>(1)</sup> Add back: Total fixed charges	\$3	3,585,408 190,414	\$2	2,235,657 108,141	\$1	,914,878 52,928	\$2	,498,691 43,466	\$2	,263,789 32,491
Total earnings before income tax and fixed charges	\$:	3,775,822	\$2	2,343,798	\$1	,967,806	\$2	,542,157	\$2	,296,280
Ratio of earnings to fixed charges		19.8x		21.7x		37.2x		58.5x		70.7x

<sup>(1)</sup> Excludes interest expense on income tax liabilities

### Aflac Incorporated 2010 Form 10-K

### **EXHIBIT 21**

### **Aflac Incorporated**

### **SUBSIDIARIES**

The following list sets forth the subsidiaries of Aflac Incorporated:

Company	Jurisdiction
American Family Life Assurance Company of Columbus (Aflac)	Nebraska
American Family Life Assurance Company of New York(1)	New York
Communicorp, Incorporated	Georgia
Aflac Information Technology, Incorporated	Georgia
Aflac International, Incorporated	Georgia
Aflac Insurance Services Company, Limited <sup>(2)</sup>	Japan
Aflac Payment Services Company, Limited(2)	Japan
Aflac Technology Services Company, Limited <sup>(2)</sup>	Japan
Aflac Heartful Services Company, Limited(4)	Japan
Continental American Insurance Company	South Carolina
Continental American Group, LLC <sup>(3)</sup>	Georgia

<sup>(1)</sup> Subsidiary of Aflac

<sup>(2)</sup> Subsidiary of Aflac International, Incorporated

<sup>(3)</sup> Subsidiary of Continental American Insurance Company

<sup>(4) 70%</sup> owned by Aflac International, Inc.

<sup>10%</sup> owned by American Family Life Assurance Company of Columbus

<sup>10%</sup> owned by Aflac Insurance Services Co., Ltd, and

<sup>10%</sup> owned by Aflac Payment Services Co. Ltd

#### **EXHIBIT 23**

### **Consent of Independent Registered Public Accounting Firm**

The Board of Directors Aflac Incorporated:

We consent to incorporation by reference in registration statement Nos. 333-159111 and 333-155678 on Form S-3, and Nos. 333-161269, 333-135327, 333-158969, 333-135324, 333-27883, and 333-115105 on Form S-8 of Aflac Incorporated of our reports dated February 25, 2011, with respect to the consolidated balance sheets of Aflac Incorporated and subsidiaries (the Company) as of December 31, 2010 and 2009, and the related consolidated statements of earnings, shareholders' equity, cash flows and comprehensive income (loss) for each of the years in the three-year period ended December 31, 2010, and all related financial statement schedules, and the effectiveness of internal control over financial reporting as of December 31, 2010, which reports appear in the December 31, 2010 annual report on Form 10-K of Aflac Incorporated.

As discussed in Note 1 to the consolidated financial statements, the Company changed its method of evaluating consolidation of variable interest entities (VIEs) and qualified special purpose entities (QSPEs) due to the adoption of new accounting requirements issued by the Financial Accounting Standards Board (FASB), effective January 1, 2010. Also as discussed in Note 1, the Company changed its method of evaluating other-than-temporary impairments of debt securities due to the adoption of new accounting requirements issued by the FASB, effective January 1, 2009.

KPMG LLP

Atlanta, Georgia February 25, 2011

#### **EXHIBIT 31.1**

#### **Certification of Chief Executive Officer**

- I, Daniel P. Amos, certify that:
- 1. I have reviewed this annual report on Form 10-K of Aflac Incorporated;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a
  material fact necessary to make the statements made, in light of the circumstances under which such
  statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 25, 2011	/s/ Daniel P. Amos
	Daniel P. Amos
	Chairman and Chief Executive Officer

#### **EXHIBIT 31.2**

#### **Certification of Chief Financial Officer**

- I, Kriss Cloninger III, certify that:
- 1. I have reviewed this annual report on Form 10-K of Aflac Incorporated;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a
  material fact necessary to make the statements made, in light of the circumstances under which such
  statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 25, 2011	/s/ Kriss Cloninger III	
	Kriss Cloninger III	
	President, Chief Financial Officer and Treasurer	

#### **EXHIBIT 32**

### Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report on Form 10-K of Aflac Incorporated (the "Company") for the annual period ended December 31, 2010, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Daniel P. Amos, as Chief Executive Officer of the Company, and Kriss Cloninger III, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

### /s/ Daniel P. Amos

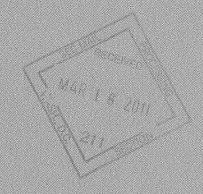
Name: Daniel P. Amos

Title: Chief Executive Officer Date: February 25, 2011

### /s/ Kriss Cloninger III

Name: Kriss Cloninger III
Title: Chief Financial Officer
Date: February 25, 2011





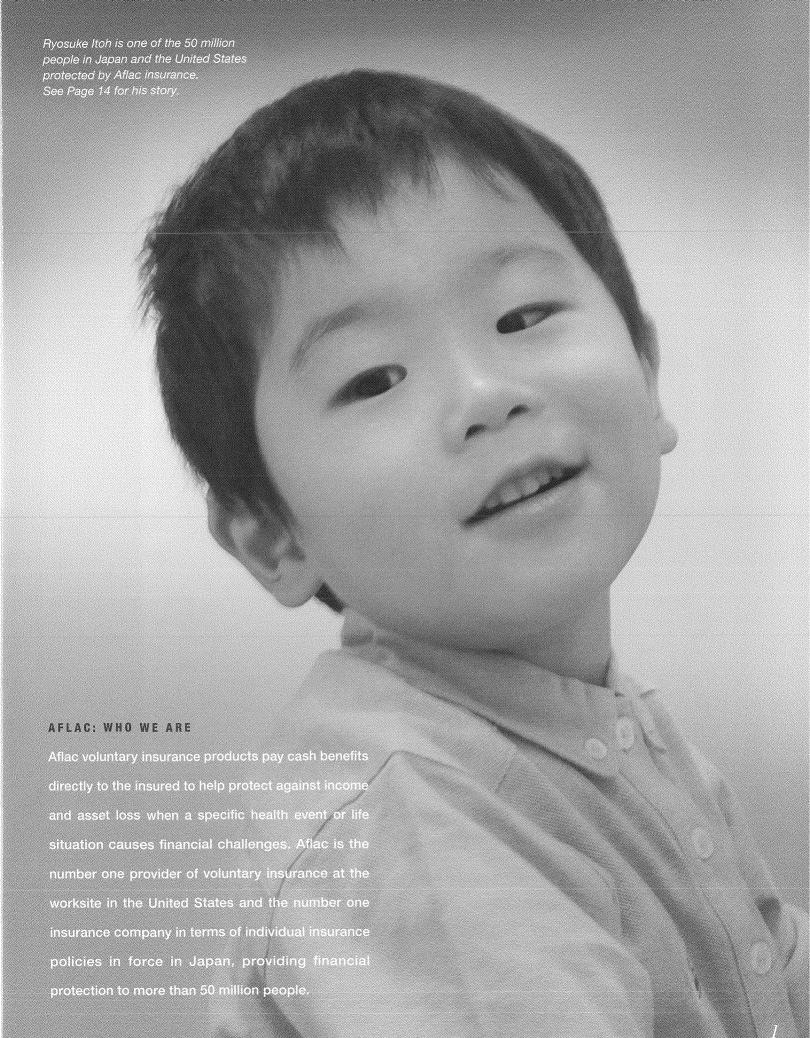
# We've got you under our wing.

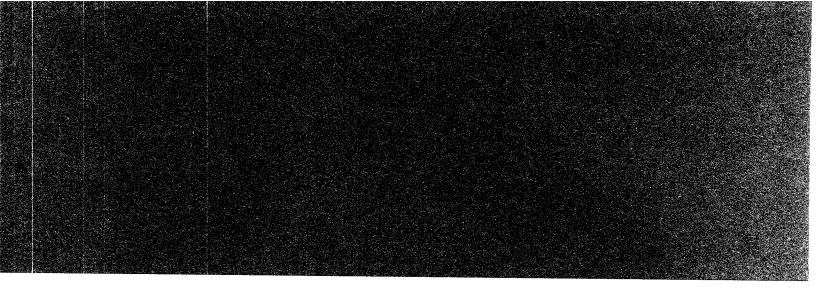
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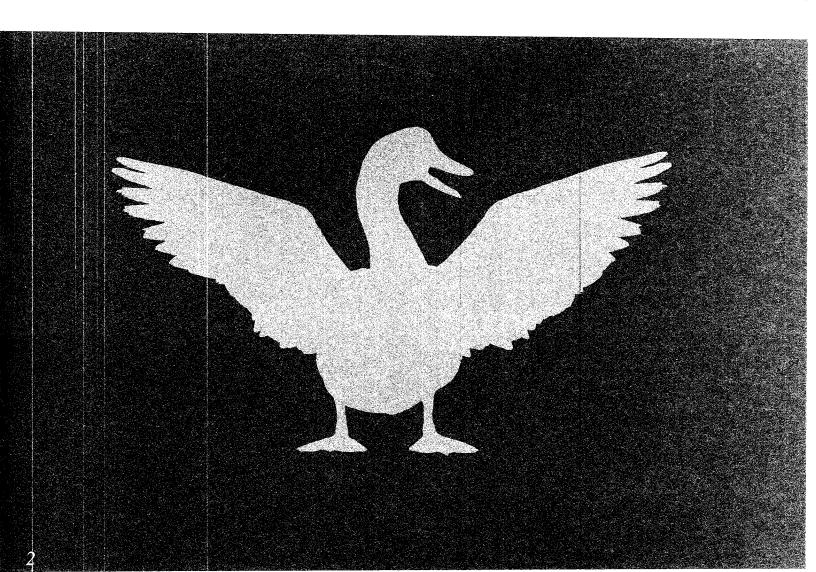
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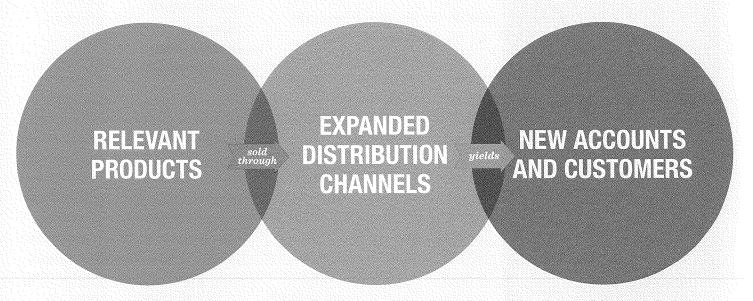


## Aflac's Goal:

To provide customers with the best value in voluntary insurance products in Japan and the United States



### Our Strategy for Growth



PROTECTING AGAINST:

ASSET LOSS

**INCOME LOSS** 

SUPPLEMENTAL MEDICAL EXPENSES

**REACHING CUSTOMERS AT:** 

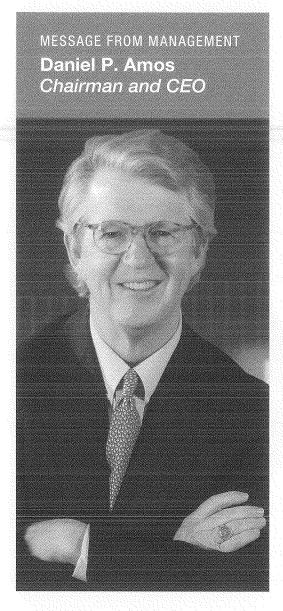
THE WORKSITE

HOME

**RETAIL LOCATIONS** 

INSURING:

**50 MILLION PEOPLE** 



### Affac's Growth Strategy: A Foundation for Results

It is not an overstatement to say that for more than three decades, our two-part strategy for growth in Japan and the United States has dramatically transformed our business: Aflac offers relevant products that provide financial protection to consumers through expanded distribution channels.

And 2010 was no different, Following

the turbulence of the financial markets

in 2009, 2010 provided a measure of

greater stability.

In good times or bad, we continue to stick to what we do best: protecting people when they need it most. Our focus on this simple approach has helped Aflac achieve solid financial results. Our administrative efficiency and ability to control expenses in both Japan and the United States are reflected in low operating expense ratios in both markets. This allows us to create products that provide excellent value to consumers and pay competitive commissions.

Our strategy has also allowed us the privilege of providing more than 50 million people in the United States and Japan with financial protection "under our wing," while enhancing shareholder value.

Disciplined Strategy Produces Results Importantly, in 2010 we continued more than two decades of achieving our operating earnings per share objective, which is the principal financial metric we use internally to assess the growth of our business. Operating earnings is defined as the growth of net earnings per diluted share, excluding items that are inherently uncontrollable or unpredictable. We view this measure as the best indicator of both the growth of our business and management's role in generating that growth. Operating earnings per diluted share rose 10.1% in 2010, excluding the impact of the yen. We believe that achieving our operating earnings objective for more than two decades has been a key driver of shareholder value.

Additionally, net earnings in 2010 increased 56.6% over 2009 to \$2.3 billion. Results for the full year benefited from the stronger yen and from lower realized investment losses in 2010, compared with 2009. Losses from securities transactions and impairments impacted net earnings by \$273 million. In addition, net earnings were suppressed by \$1 million due to the impact from ASC 810.

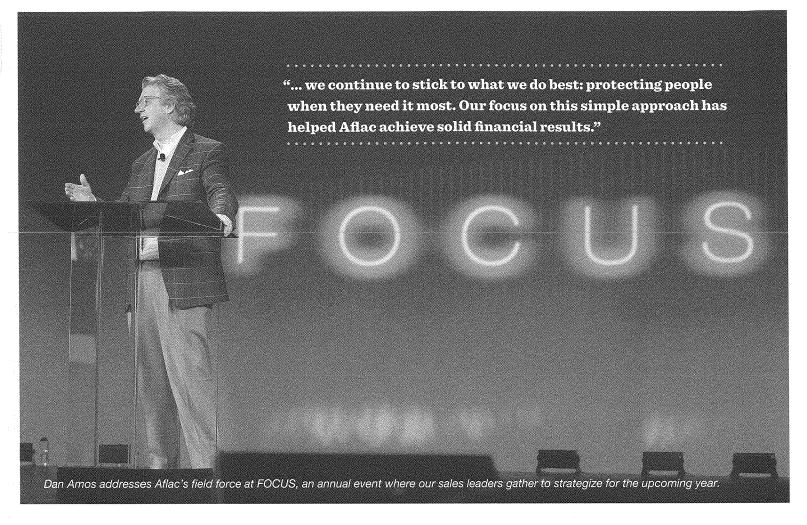
Capital Strength Means Capital Deployment to Shareholders

In addition to delivering shareholder value through our earnings growth, we are very proud that 2010 marked the 28th consecutive year in which Aflac has

2010 marked the 28th consecutive year in which Affac has increased the cash dividend. increased the cash dividend. The decision by Aflac's board of directors to increase the cash dividend is a function of our strong

capital position. Maintaining this capital strength is a priority for us and is primarily measured using the statutory accounting risk-based capital, or RBC, ratio. Our goal was to end 2010 with a higher RBC ratio than our year-end 2009 ratio of 479%, and we surpassed our goal, ending 2010 at 555%. I believe our ability to maintain a strong RBC ratio exemplifies our ability to effectively manage our capital. Our capital strength gave us the confidence to resume our share repurchase program in the fourth quarter of 2010, when we purchased two million shares of Aflac Incorporated stock. We anticipate purchasing six to 12 million shares of Aflac's common stock in 2011.

Despite our intense focus on the balance sheet, we never lost sight of growing our business. Combined, we generated more than \$2.9 billion in new annualized premium sales in the United States and Japan in 2010. Total revenues rose 13.6% to \$20.7 billion, reflecting solid growth in premium income and net investment income, as well as the benefit of the stronger yen/dollar exchange rate for the year.



### Investing In a Low-Interest-Rate Environment

Without a doubt, it is our investment portfolio that fortifies what I believe is the most important promise an insurance company makes to policyholders - to protect them when they need us most by paying claims, and paying them promptly. We continue to review our investments to ensure that they best represent the interests of our policyholders and of you, our shareholders.

It is a challenge to invest large cash flows in a low-interest-rate environment. In Japan alone, we will invest about \$28 million each day in 2011. In order to take advantage of higher interest yields in a low-interest-rate environment, we started increasing the amount Aflac Japan invests in dollar-denominated securities.

#### The Promise of

"We've got you under our wing" To Aflac, the phrase "We've got you under our wing," isn't just a saying; it's a promise. From a customer standpoint, that promise means stepping up as a financial protector, to help shield claimants from income and asset loss. From a shareholder perspective, it means operating the company in a way that rewards those who invest their hard-earned money in Aflac Incorporated stock.

There is only one Aflac Duck, and he is one of our most persistent sales agents in both Japan and the United States. But he is not flying solo. The Aflac Duck's wingspan represents the determination of an Aflac team that is hundreds of thousands of people strong. This wingspan includes Aflac sales

agents, employees, and constituents across the globe who work hard each day to back up our promise: "We've got you under our wing."

I want to personally thank you, our shareholders, for supporting Aflac and helping establish and maintain a strong foundation for our company. We have done, and will continue to do, our best as good stewards of your trust.

> Daniel P. Amos Chairman and

Warref ( Com

Chief Executive Officer



What do you think is your greatest challenge in the next couple of years?

The low interest rate environment, especially in Japan – and how to invest our huge cash flows to achieve strong investment returns while maintaining a high credit quality investment portfolio.

Having achieved long-term success, how do you take Aflac's success to the next level?

Keep on doing what Aflac does best – and then doing it even better. Our focus is squarely on voluntary products. That's all we do, so we better be the best.

As CEO, what do you see as your most important responsibility?

To be extremely transparent and ensure that the investors and employees understand what our objectives are and how we are going to achieve them.

Q F You've just finished 21 years as CEO and you're 59 years old. How long do you plan on staying?

Well, since I don't play golf, I wouldn't make a "good" retiree. I plan to be around for at least another 10 years. As long as our shareholders and board of directors are happy with me, I am honored to have this privilege here at Aflac.

What is the biggest differentiator between Aflac and your competitors in the U.S. and Japan?

Our ability to pay claims quickly and accurately. For example, in the U.S., we pay most claims within four days. Also, our tight expense control allows us to offer the best value to consumers in both countries.

What is the biggest misperception about Aflac in the U.S.?

Because of our national advertising campaign, some small businesses have the impression that our products are geared only for big employers. That's not true – our focus has always been on small businesses, and in fact, 90% of our accounts have fewer than 100 workers.

Has health care reform in the U.S. eliminated the need for Aflac products?

No — in the U.S., most citizens with insurance are covered by a health plan through their employer or other entity and in Japan, citizens are covered by a nationally sponsored health plan. But no matter what type of plan, we know people still have to pay out-of-pocket expenses, and we want to be there to lighten their financial burden.

■ How important is the Aflac Duck to you?

More than a decade ago, I bet my career on the Aflac Duck. Fortunately, it paid off. The duck commercials increased our name recognition from less than 10% to where nine out of 10 people know who we are. I think he's been one of our most persistent sales agents.

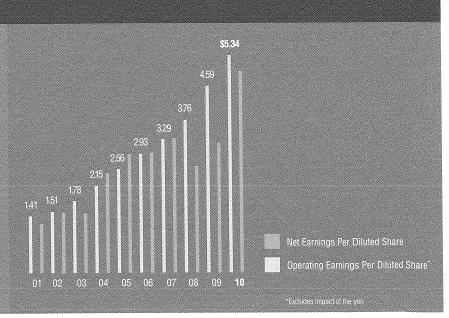


What's the best business advice you've received?

I learned three risk management principles in college, and since then I've used them to run Aflac and my life. These principles are: Never risk a lot for little; never risk more than you can afford to lose; and consider the odds. These principles have served me well.

### EARNINGS PER DILUTED SHARE

Net and operating earnings per diluted share benefited from record operating results. In 2010, we achieved our primary financial target, growth in operating earnings per diluted share, excluding the impact of the yen, for the 21st consecutive year. Operating earnings is an internal financial measure we use to assess management's performance. Operating earnings exclude items that are outside management's control or inherently unpredictable.



### AFLAC INCORPORATED FINANCIAL HIGHLIGHTS

### TOTAL REVENUES (In billions)

Total revenues rose 13.6% to a record \$20.7 billion in 2010, benefiting from a stronger yen

### NET INVESTMENT INCOME

Net investment income increased

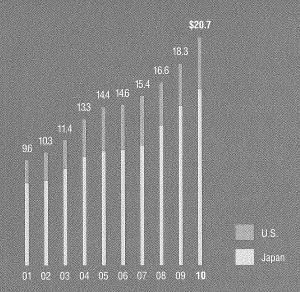
### (In billions)

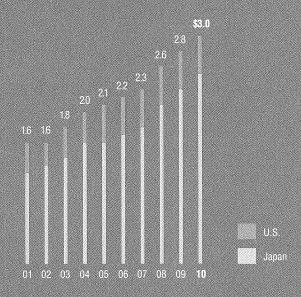
8.7% to a record \$3.0 billion.

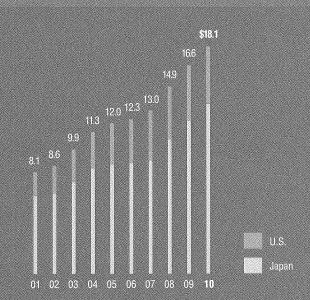
### PREMIUM INCOME

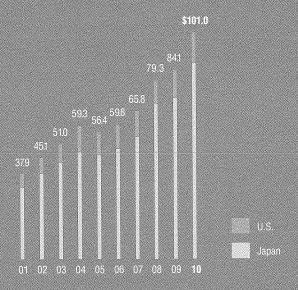
(In billions)

Premium income rose 8.7% in 2010, benefiting from improved persistency in Japan and a stronger average yen/dollar exchange rate



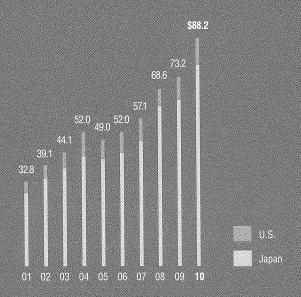






### TOTAL ASSETS (In billions)

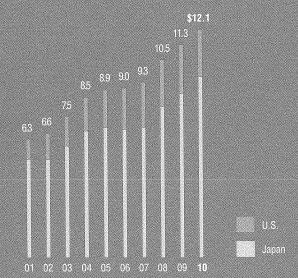
Total assets were \$101 billion at the end of 2010, benefiting from a stronger yen/dollar exchange rate



# TOTAL INVESTMENTS AND CASH

(In billions)

Aflac's total investments and cash rose 20.5% to \$88.2 billion at the end of 2010, benefiting from a stronger yen/dollar exchange rate and improved market values



### BENEFITS AND CLAIMS

(In billions)

Aflac paid or provided for \$12.1 billion in benefits for insureds in 2010

### **AFLAC JAPAN**

#### Aflac Japan Takes Off!

2010 was a year in which Aflac Japan remained focused – and very effective – in executing our strategy for growth: offering relevant products that provide financial protection to consumers through expanded distribution channels. As a result, Aflac Japan generated an 11.0% increase in 2010 new annualized premium sales, surpassing our sales target for the second year in a row. Our 2010 sales growth was a particularly significant accomplishment for Aflac Japan after facing extremely difficult comparisons from the prior year.

In terms of the distribution side of our strategy, 2010 was the year of the bank channel, as bank branch participation gained momentum throughout the year. On the product side of our strategy, not only did Aflac Japan remain the number one seller of cancer and medical insurance policies in Japan, but we also leveraged our presence in the banks by offering products that banks want to sell. Once again, our stable block of in-force business was marked by strong persistency and improved profitability. Additionally, Aflac Japan produced solid financial results and enhanced our portfolio of products that respond to the wants and needs of consumers and distribution channels.

### Aflac Japan 2010 Financial Highlights in Yen

- Premium income rose 3.8% to ¥1.18 trillion, compared with ¥1.14 trillion in 2009
- Total revenues increased 3.4% to ¥1.40 trillion, compared with ¥1.35 trillion in 2009
- Pretax operating earnings rose 10.0% to ¥287.9 billion in 2010, compared with ¥261.7 billion in 2009

### Aflac Japan 2010 Financial Highlights in Dollars

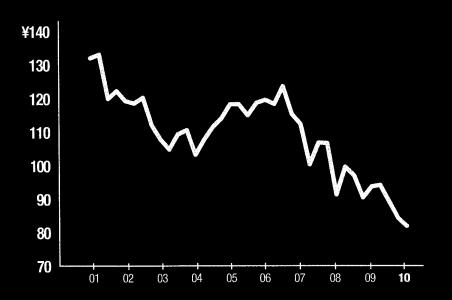
- Premium income rose 10.8% to \$13.5 billion, up from \$12.2 billion in 2009
- Total revenues were up 10.3% to \$16.0 billion, compared with \$14.5 billion in 2009
- Pretax operating earnings increased 17.3% to \$3.3 billion from \$2.8 billion in 2009

The Impact of the Yen/Dollar Exchange Rate

Aflac Japan collects premiums in yen, pays benefits and expenses in yen, and primarily holds yen-denominated assets to support yen-denominated liabilities. With the exception of a limited number of transactions, we do not convert yen into dollars. Therefore, currency changes do not have a material effect on Aflac in economic terms. However, for financial reporting purposes, we translate Aflac Japan's income statement from yen into dollars using an average exchange rate, which does influence our reported financial results in dollar terms. Translating Aflac Japan's results from yen into dollars means that growth rates are magnified in dollar terms when the yen strengthens against the dollar, compared with the preceding year. Conversely, growth rates in dollar terms are suppressed when the yen weakens against the dollar, compared with the preceding year. During 2010, the yen averaged 87.69 to the dollar, or 6.6% stronger than the average of 93.49 in 2009, enhancing our reported results in dollar terms.

### YEN/DOLLAR EXCHANGE RATE (Closing rates)

During 2010, the average yen/dollar exchange rate strengthened 6.6%, which magnified Aflac Japan's growth rates in dollar terms



#### RESONA BANK LTD.

In addition to offering a broad portfolio of financial solutions that best-respond to customer needs throughout various stages of life, Resona Bank, the fourth largest banking group in Japan, also strives to respond to the needs of a growing market segment of decision makers: women. Through an initiative called the "Power of Mine," more than 150 female employees meet regularly to share ideas about how to empower female Japanese consumers. One such solution selected by the group is Aflac's Corsage product, a female-specific cancer rider we launched in June 2010 to respond to the needs of younger Japanese females. Corsage offers surgery benefits that address the high cost of treating female-specific cancers. Resona Bank also offers Aflac's EVER medical products and WAYS, our hybrid whole-life policy.





### RESONA BANK BRANCH

Employees at Resona Bank's corporate offices research and select insurance products that meet a wide variety of their customer's needs. In turn, Resona's bank branch employees like Yukari Makino, pictured below at the Takenozuka branch, build relationships by interacting with their customers on an everyday basis. She listens intently to her customers' situations to ensure she offers customized, consultative service and relevant products to each person. Ms. Makino has added her own personal touch to her meeting space with a display of pink bows and balloons to promote cancer awareness among women and create a colorful, warm atmosphere.





Employees are the heart and soul of Aflac. These Aflac Japan employees are members of the company's hula club, which gathers regularly to perform and celebrate this ancient Hawaiian dance that has been described as the "soul of Hawaii expressed in motion." In doing so, the club members find fellowship and relaxation as they embody the grace and spirit of the hula. Providing opportunities like this to participate in dozens of clubs is one way Aflac Japan says to employees, "We've got you under our wing."

### **AFLAC JAPAN PRODUCTS**

### **INCOME-LOSS PROTECTION**

- Life
  - Term
- Whole-life
- Hybrid (WAYS)
- Fixed Annuity Child Endowment

### **ASSET-LOSS PROTECTION**

- Cancer
- Care
- Life
  - Hybrid (WAYS)

### SUPPLEMENTAL MEDICAL

- Medical (fixed-benefit)
- - Hybrid (WAYS)

#### Aflac Japan Distribution

The Bank Channel Soars to New Heights

- Sales of Aflac products through banks increased 165.1% over 2009
- Aflac Japan was represented by 364 banks at the end of 2010, or more than 90% of the total number of banks in Japan
- There are still many bank branches that are not actively selling Aflac products, suggesting there's growth potential remaining in this channel

### Traditional Sales Channels and Strategic Alliances

- Aflac Japan recruited approximately 4,800 new sales agencies, up 4.4% over 2009, and new sales agencies' productivity has been steadily improving
- Aflac Japan was represented by more than 19,600 sales agencies at the end of 2010, equating to more than 115,400 licensed sales associates employed by those agencies
- Dai-ichi Life: We believe this alliance has been one of the most successful partnerships in the insurance industry since it was first launched in 2001, selling about 97,000 of our market-leading cancer policies in 2010

### Aflac Japan's Products: Proactive Protection for Soaring Expenses

Product Need: Japan's population is covered by a compulsory and universal health care insurance system. Over the last three decades, Japanese consumers have been required to pay more out of their own pockets toward this system, with copayments incrementally rising to 30% due to Japan's aging population, declining birthrate, and the expense of stateof-the-art medical advances. Aflac Japan's product development team researched specific financial burdens consumers face and how these increased expenses have affected Japanese consumers. These findings equipped Aflac Japan with valuable information to create innovative and customized products and benefits. Our administrative efficiency and ability to control expenses have resulted in low operating expense ratios in Japan, which allows us to create products that provide excellent value to consumers while paying competitive commissions.

#### Pillar Products: Medical and Cancer Insurance

It's important to remember that the foundation of our product portfolio has been, and continues to be, medical and cancer products, both of which were the number one and number two contributors, respectively, to 2010 total sales. In 2010, we maintained our position as the number one seller of medical and cancer products in Japan, which confirms the continued popularity and demand for our innovative plans.

Building from this solid foundation, we continue to update our two pillar products and leverage our competitive advantages, such as branding and administrative efficiency, to grow our product offerings and meet the evolving needs of consumers.

MEDICAL PRODUCTS: In early 2002, we introduced EVER, a standalone, whole-life medical product. Almost immediately, Aflac became the number one seller of medical insurance in Japan. Since then, we have been expanding our suite of EVER products to appeal to new market segments. In 2009, a new generation of EVER product was introduced with enhanced surgical benefits and gender-specific premium rates. In June 2010, we launched an enhanced version of Gentle EVER, our non-standard medical product that was originally introduced in 2007, for consumers who cannot qualify for our popular New EVER policy.

CANCER PRODUCTS: In September 2007, we introduced Cancer Forte, the first major product revision we made to our base cancer policy since 2001. In June 2010, we introduced Corsage, a new female-specific cancer rider to appeal to younger Japanese females. And in 2011 our newest cancer policy, called Days, will further strengthen our cancer portfolio, most notably with enhanced outpatient and anticancer medication benefits.

#### Emerging Products: WAYS and Child Endowment

In December 2007, banks were permitted to sell the traditional health-related products Aflac offers to their customers for the first time. As the bank channel has become a larger contributor to sales, Aflac Japan has also been enhancing its product portfolio to better meet the needs of banks, including WAYS and child endowment products, which were key drivers to sales growth in 2010.

Aflac's **child endowment** product was a strong contributor to sales growth in 2010. Our strong brand and its unmatched returns help make our endowment policy the product of choice.

ways was another driver of sales growth in 2010. It is a unique hybrid whole-life product that can be converted to a fixed annuity, medical coverage or nursing care benefits when the policyholder reaches a predetermined age. WAYS is popular, particularly among older consumers as they search for ways to better protect their assets. We believe there is strong growth potential for WAYS as the bank channel continues to become a greater contributor to sales.

	Total Policies and Riders in Force*	Annualized Premiums in Force**	Total New Annualized Premiums**	Total Number of Agencies	Total Number of Banks Representing Aflac***
2010	31,665	¥1,255,600	¥135,813	19,982	364
2009	29,934	1,200,437	122,345	19,635	353
2008	29,020	1,161,662	114,692	18,882	329
2007	28,443	1,125,561	114,636	18,461	261
2006	27,334	1,083,127	117,455	18,432	242
2005	26,014	1,027,762	128,784	17,960	231
2004	24,477	961,895	122,525	16,410	229
2003	23,097	900,251	121,170	14,643	233
2002	21,867	834,424	108,320	12,056	237
2001	20,802	782,249	91,865	9,839	

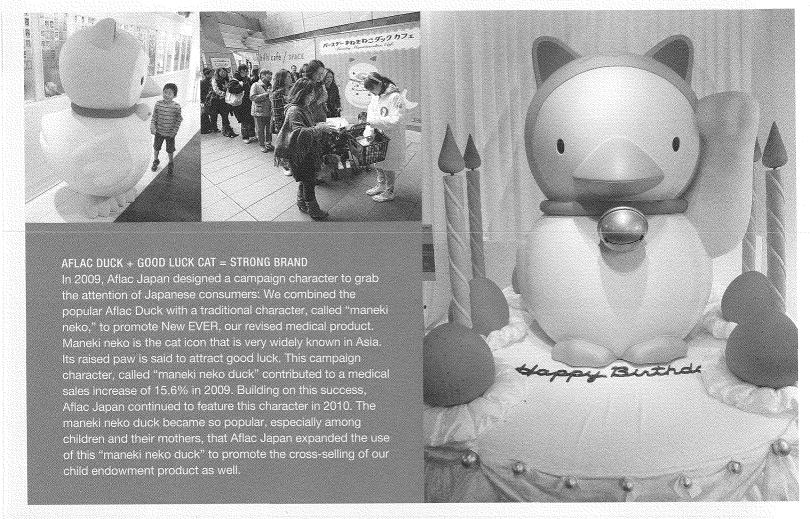
<sup>\*</sup>In thousands

Japanese consumers place a high priority on fiscal responsibility and education – attributes that have made child endowment policies very popular in Japan for many years. Mr. Junji Itoh, a dentist with his own private practice, and his wife, Emiko, have two young sons who are covered by Aflac Japan's child endowment policy, which is primarily used to help fund the higher costs associated with a child entering high school and college in Japan. We believe Aflac's strong brand and this product's unmatched returns are factors that have contributed to the success of our child endowment product,



<sup>\*\*</sup>In millions

<sup>\*\*\*</sup>Limited bank deregulation occurred in October 2002 and full bank deregulation occurred in December 2007



### Investment Results in a Low-Interest-Rate Environment

We looked for, and identified, opportunities to improve our investment income in a low-interest-rate environment while ensuring that our investment quality withstood challenging credit markets while mitigating our risks. In doing so, we improved net income, which we believe ultimately benefits shareholder value.

We accomplished this through our primary focus of matching our assets to our policy liabilities with long-duration, yendenominated, investment-grade securities as well as incrementally increasing the amount Aflac Japan invests in dollar-denominated securities.

Despite global credit downgrades from rating agencies, Aflac Japan's overall credit quality remained high. At the end of 2010, 93.8% of Aflac Japan's debt and perpetual securities were rated investment grade on an amortized cost basis.

### Aflac Japan Investment Highlights for 2010

- Investments and cash increased 21.3% to \$77.9 billion at the end of 2010. In yen, investments and cash were up 7.3%
- Net investment income increased 8.3% to \$2.5 billion. In yen, net investment income was up 1.6%
- The average yield on new investments was 2.63% in 2010, compared with 3.03% in 2009

### Administrative Efficiency Liftoff from Technology

Technology has long been the essence of what is perhaps Aflac Japan's most significant competitive strength – administrative efficiency. Our maintenance expenses per policy in force remain lower than every other life insurance company operating in

Japan, allowing us to give consumers quality products at affordable prices while compensating our sales force with competitive commissions.

#### Looking to the Future

Japan's government continues to face fiscal pressure. With rising medical expenses, an aging population, and a declining birthrate, Japan's already-stressed national health care system may come under even more pressure in the future. We believe Japanese citizens, whose medical costs have already increased, will continue to look for solutions to protect their physical and financial well-being. As we design our product and distribution initiatives for the future, we believe the competitive strengths that have driven Aflac Japan's success in 2010 will continue to benefit us in the future.

### AFLAC U.S.

We entered 2010 amid an environment of record unemployment levels and ongoing low confidence levels from consumers and small businesses. With about 90% of our accounts being small businesses with fewer than 100 employees, our primary market is the slice of America that's been hit the hardest by the economic turmoil over the last two years. As such, we were challenged in our U.S. sales growth and finished 2010 with a decline in new annualized premium sales of 4.9%. This result included 2010 new annualized premium sales from Aflac Group Insurance of \$83 million, which equated to about 6% of our total sales.

### Aflac U.S. 2010 Financial Highlights

- Premium income increased 3.2% to \$4.6 billion, up from \$4.4 billion in 2009
- Total revenues were up 3.9% to \$5.1 billion, increasing from \$5.0 billion in 2009
- Pretax operating earnings rose 19.2% to \$924 million, compared with \$776 million in 2009



with field force leaders to empower them to succeed in 2011.

### AFLAC U.S. PRODUCTS

#### INCOME-LOSS PROTECTION

- Short-term Disability
- Life
  - Term
- Whole-life

### ASSET-LOSS PROTECTION

- Accident
- Cancer
- Critical Illness
- Hospital Intensive Care

#### SUPPLEMENTAL MEDICAL

- Hospital Indemnity
- Dental
- Vision

Aflac Products: Group and Individual Options Under One Wing We are continually working on initiatives designed to serve consumers and employers by offering them protection under Aflac's strong wing. Our administrative efficiency and ability to control expenses have resulted in low operating expense ratios in the United States, which allows us to create products that provide excellent value to consumers while paying competitive commissions.

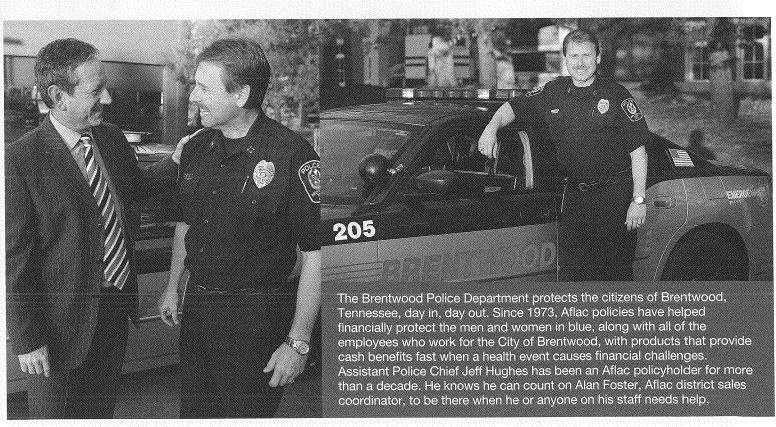
For more than five decades, Aflac U.S. focused on equipping sales associates with individually underwritten voluntary products, with premiums paid by the employee through payroll deduction at the worksite. Market conditions have been evolving over the years, and a 2009 study by Eastbridge showed that group products represent almost 50% of the total voluntary

insurance market in the United States. We acquired Continental American Insurance Company (CAIC), now rebranded as Aflac Group Insurance, in October 2009, to augment our product portfolio with an attractive offering of voluntary group insurance products. The group product categories we gained through this acquisition synchronized very well with our current individual product portfolio and included accident, critical illness, hospital indemnity, life, and disability policies. These group products are well-suited for distribution by insurance brokers to larger-case accounts with 100 or more employees. Sales from our traditional field force of individual sales associates were enhanced by our new group products as well. As we integrate these group offerings into our product portfolio, we are aligning the design of our group and individual

product offerings to respond to the needs of our customers. From the customer perspective, this provides the opportunity to supplement their existing benefit package in the best way, whether it's through group, individual, or both. From a sales associate or broker perspective, it will allow them to focus more on the group/individual product option and less on explaining the differences in benefits.

### Affac's Sales Force: Focused on the Future

No other company has been able to establish a dedicated field force network like we have at Aflac. We have more than 72,500 licensed sales associates and brokers to sell our products. However, we believe extended unemployment benefits negatively impacted our ability to recruit new sales associates. In addition,



The Aflac Cancer Center and Blood Disorders Service of Children's Healthcare of Atlanta provides a nurturing environment of hope for kids fighting cancer and blood disorders, as well as their families. At the state-of-the-art facilities, pediatric-trained staff provide a unique and comprehensive course of treatment — both clinically and emotionally — to help children and their families through their often difficult journeys. The Aflac Cancer Center is recognized as one of the top childhood cancer centers in the country by U.S. News & World Report. Pictured, Dr. William G. Woods, Director of the Aflac Cancer Center, visits with Elizabeth Wesley and Patrick Chance, two of the courageous patients who count on the expert care and nurturing staff at the Aflac Cancer Center.



consumer confidence and small business sentiment continued to hover at low levels for most of 2010. Recruitment in the fourth quarter declined 8.5%, but showed significant improvement over the 25.4% decline in recruiting for the first nine months of 2010. Although 2010 was challenging, we averaged about 5,500 new recruits per quarter. That's a lot of people - but we know we can do better. Despite a slightly more positive outlook on the job market late in the year. some lingering uncertainty remained. To address this, we developed an integrated sales and marketing recruiting campaign. including Aflac's first national recruiting efforts on television and other media. In conjunction with the new marketing, the sales efforts were aligned to include more people-centric recruiting criteria, expanded recruiting contests and weekly measured recruiting targets. Additionally, we anticipate that our group product offerings and broker initiatives will grow our base of brokers while also making the Aflac sales opportunity more attractive to individual sales agents.

In addition to expanding our product line, Aflac Group Insurance has given us the opportunity to further our 2009 Aflac for Brokers initiative designed to develop stronger relationships with brokers.

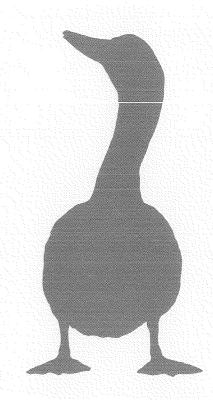
Beyond expanding the size and capabilities of our traditional sales force, we remain excited about developing relationships with insurance brokers. Our broker distribution initiative is still in its early stage, but our efforts are translating into sales.

### The Aflac Duck Celebrates a "Duckade"

Since the Aflac Duck arrived on the scene on New Year's Eve 1999, he has appeared in more than 50 commercials that have taken him places no duck has previously gone. And he shows no signs of slowing down in promoting the protection Aflac products can provide. Nine out of ten people recognize the Aflac brand, thanks to the Aflac Duck's persistent efforts. He continues his mission to help employers and consumers better understand just what we do and how we can help – while having fun with some entertaining antics along the way.

Affac Cancer Center: Wings
That Nurture and Protect
Kids Fighting Cancer
Since 1995, the combined Aflac family
has given more than \$62 million to
the Aflac Cancer Center and Blood
Disorders Service of Children's Healthcare
of Atlanta – a national leader among

childhood cancer, hematology, and blood and marrow transplant programs that serves infants through young adults. Our relationship with the Aflac Cancer Center has drawn in every level of the Aflac family from our field force to our employees, managers, officers, and board of directors, and championing this cause has become



a part of our culture. Recognized as one of the top childhood cancer centers in the country by *U.S. News & World Report*, the Aflac Cancer Center treats more than 370 new cancer patients each year and follows more than 2,500 patients with sickle cell disease, hemophilia, and other blood disorders. The Aflac Cancer Center features three hospital campuses with nationally renowned physicians and researchers in addition to a world-class family support team consisting of child-life specialists, social workers, chaplains and teachers – all who support the whole child and the child's family.

#### Employing Emerging Technologies Means Efficiency, Effectiveness, and Excellence

Effectively employing new technologies allows us to improve our products, attract new sales associates, and allocate more resources to advertising. For instance, for more than 16 years, our sales associates have used our unique laptop-based enrollment system, SmartApp®, to electronically sell and transmit new business from the field directly to headquarters. SmartApp Next Generation®, or SNG, our most recent

version, has upgraded features that streamline the application process even further by ensuring greater accuracy and reducing policies that require additional follow-up. We continue to improve the functionality and versatility of SNG to accommodate broker needs and empower our sales associates for success. In 2010, about 93% of our applications for coverage were electronically submitted using SNG and other Internet-based programs. In addition, more than 82% of all new payroll accounts were set up with Online Billing, which results in more efficient and accurate billing, reconciliation, and service to our payroll accounts.

### Aflac U.S. Investment Strategy: Prudent and Effective

While we've dealt with the low-interestrate environment in Japan for many years, interest rates in the United States have been more stable. In light of the uncertainty in global financial markets, and the resulting investor concerns about insurance companies' balance sheets, we believe our investment approach proved once again to be prudent and effective. Corporate debt securities accounted for the majority of our U.S. investments in 2010. Based on amortized cost, 95.7% of our holdings were investment grade at the end of 2010.

## Aflac U.S. Investment Highlights for 2010

- Investments and cash were \$9.6 billion at the end of 2010, up 14.2% from 2009
- Net investment income was \$549 million in 2010, up 9.9% from \$499 million in 2009
- The average yield on new investments was 5.82% in 2010, down from 7.26% in 2009

#### Outlook for Aflac U.S. – Great Opportunity to Spread Our Wings

We are convinced the United States is still a vast market with significant potential to sell the products we offer. We will stay true to our strategy of offering relevant products through an expanding distribution network. For Aflac U.S., that means offering an expanded portfolio of individual and group products through sales agents and brokers to reach the tens of millions of consumers who can benefit from our affordable insurance protection.

#### AFLAC U.S. - KEY OPERATIONAL METRICS

	Policies and Certificates in Force*	Annualized Premiums in Force**	Total New Annualized Premiums**	Licensed Sales Associates and Brokers
2010	11,436	\$4,973	\$1,382	72,535
2009	11,688	4,956	1,453	75,315
2008	11,437	4,789	1,551	74,390
2007	11,116	4,510	1,558	71,258
2006	10,519	4,101	1,423	68,394
2005	9,884	3,711	1,259	63,008
2004	9,341	3,374	1,186	58,992
2003	8,805	3,043	1,128	57,493
2002	8,077	2,674	1,070	53,149
2001	7,031	2,238	919	43,188

<sup>\*</sup>In thousands

<sup>\*\*</sup>In millions

### SELECTED FINANCIAL DATA

For the Year (In millions, except for share and per-share amour	nts) <b>2010</b>	2009	2008	2007
Revenues:				
Premiums, principally supplemental health insurance	\$ 18,07		\$14,947	\$12,973
Net investment income	3,00		2,578	2,333
Realized investment gains (losses)	(42		(1,007)	28
Other income		80	36 16,554	59 15,393
Total revenues	20,73	18,254	10,554	10,393
Benefits and expenses:  Benefits and claims	12,10	<b>11,308</b>	10,499	9,285
Expenses	5,04		4,141	3,609
Total benefits and expenses	17,14		14,640	12,894
	3,58		1,914	2,499
Pretax earnings ncome taxes	1,24		660	865
Net earnings	\$ 2,34		\$ 1,254	\$ 1,634
Share and Per-Share Amounts				
Net earnings (basic)	\$ 5.0	\$ 3.21	\$ 2.65	\$ 3.35
Net earnings (diluted)	4.9	<b>95</b> 3.19	2.62	3.31
Items impacting net earnings per diluted share, net of tax:				
Realized investment gains (losses):				
Securities transactions and impairments	\$ (.5	<b>58)</b> \$ (1.67)	\$ (1.37)	\$ .04
Impact from ASC 810		· · · · · · · · · · · · · · · · · ·	-	-
Impact from ASC 815		- (.01)		_
Nonrecurring items		02		
Foreign currency translation*	.1	.26	.23	(.02)
Cash dividends paid	<b>\$ 1</b> .1	<b>14</b> \$ 1.12	\$ .96	\$ .80
Shareholders' equity	23.5	·	14.23	18.08
Misishtad ayaraga camman aharaa yaad ta calaylata basia FDC (la	a thousands) 460 03	<b>38</b> 466,552	473,405	487,869
Weighted-average common shares used to calculate basic EPS (In Weighted-average common shares used to calculate diluted EPS			473,405 478,815	493,971
At Year-end	(111 (11000001100) +110,000	100,000	110,010	
Assets:				
Investments and cash	\$ 88,23	<b>30</b> \$73,192	\$68,550	\$57,056
Other	12,80		10,781	8,749
Total assets	\$ 101,03		\$79,331	\$65,805
Liabilities and shareholders' equity:				
Policy liabilities	\$ 82,45	<b>56</b> \$69,245	\$66,219	\$50,676
Notes payable	3,03		1,721	1,465
Income taxes	1,96	<b>59</b> 1,653	1,201	2,531
Other liabilities	2,52		3,551	2,338
Shareholders' equity	11,0		6,639	8,795
Total liabilities and shareholders' equity	\$ 101,03	<b>39</b> \$84,106	\$79,331	\$65,805
Supplemental Data				
Stock price range:	High <b>\$ 58.</b> 3		\$ 68.81	\$ 63.91
	Low <b>39.</b> 9		29.68	45.18
	Close <b>56.</b> 4		45.84	62.63
Yen/dollar exchange rate at year-end	¥ 81.4		¥ 91.03	¥114.15
Weighted-average yen/dollar exchange rate for the year	87.0	<b>69</b> 93.49	103.46	117.93

<sup>\*</sup>Translation effect on Aflac Japan's results and Parent Company yen-denominated interest expense Amounts in 2001 through 2004 have been adjusted for adoption of SFAS 123R on January 1, 2005

2006     2005     2004     2003       \$12,314     \$11,990     \$11,302     \$9,921       2,171     2,071     1,957     1,787       79     262     (12)     (301)       52     40     34     40       14,616     14,363     13,281     11,447	\$ 8,595 1,614 (14) 62 10,257	\$ 8,061 1,550 (31) 18	\$ 8,222 1,550 (102)
2,171     2,071     1,957     1,787       79     262     (12)     (301)       52     40     34     40       14,616     14,363     13,281     11,447	1,614 (14) 62	1,550 (31) 18	1,550
79     262     (12)     (301)       52     40     34     40       14,616     14,363     13,281     11,447	(14) 62	(31) 18	
52     40     34     40       14,616     14,363     13,281     11,447	62	18	(102)
14,616 14,363 13,281 11,447			
	10,257		33
0.010 0.000 0.400 7.500		9,598	9,703
9,016 8,890 8,482 7,529	6,589	6,303	6,601
3,336     3,247     3,026     2,720       12,352     12,137     11,508     10,249	2,445 9,034	2,248	2,090 8,691
	1,223	8,551	
2,264 2,226 1,773 1,198 781 743 507 430	438	1,047 393	1,012 325
\$ 1,483 \$ 1,483 \$ 1,266 \$ 768	\$ 785	\$ 654	\$ 687
\$ 2.99 \$ 2.96 \$ 2.49 \$ 1.50	\$ 1.52	\$ 1.25	\$ 1.30
2.95 2.92 2.45 1.47	1.49	1.22	1.26
\$ .10 \$ .33 \$ (.01) \$ (.37)	\$ (.03)	\$ (.06)	\$ (.12)
	-	_	-
- (.02)     (.03)     -	.07	_	_
07 .26 _	(.05)	_	.18
(.08) (.02) .08 .06	(.02)	(.07)	.02
\$ .55 \$ .44 \$ .38 \$ .30	\$ .23	\$ .193	\$ .167
16.93 15.89 15.04 13.04	12.43	10.40	8.87
495,614 500,939 507,333 513,220	517,541	525,098	530,607
501,827 507,704 516,421 522,138	528,326	537,383	544,906
\$ 51,972 \$ 48,989 \$ 51,955 \$ 44,050	\$39,147	\$32,792	\$32,167
7,833 7,372 5,46,969 5,51,955 5,44,050 6,914	ъз <del>9,147</del> 5,911	5,068	\$32,107 5,064
\$ 59,805 \$ 56,361 \$ 59,326 \$ 50,964	\$45,058	\$37,860	\$37,231
——————————————————————————————————————	Ψ10,000	<del></del>	Ψον,Σον
\$ 45,440 \$ 42,329 \$ 43,556 \$ 39,240	\$32,726	\$ 27,592	\$28,565
1,426 1,395 1,429 1,409	1,312	1,207	1,079
2,462 2,577 2,445 2,187	2,362	2,090	1,894
2,136 2,133 4,320 1,480	2,262	1,545	999
8,341 7,927 7,576 6,648	6,396	5,426	4,694
\$ 59,805     \$ 56,361     \$ 59,326     \$ 50,964	\$45,058	\$37,860	\$37,231
\$ 49.40 \$ 49.65 \$ 42.60 \$ 36.91	<b>\$</b> 22.45	\$ 36.10	\$ 37.47
\$ 49.40	\$ 33.45 23.10	\$ 36.10 23.00	\$ 37.47 16.78
46.00 46.42 39.84 36.18	30.12	24.56	36.10
¥119.11 ¥118.07 ¥104.21 ¥107.13	¥119.90	¥ 131.95	¥114.75
116.31 109.88 108.26 115.95	125.15	121.54	107.83

#### **BOARD OF DIRECTORS**



Daniel P. Amos, 59, chairman and chief executive officer of Aflac and Aflac Incorporated, has been with the company full-time since 1973. He was named president of Aflac in 1983, chief operating officer in 1987, chief executive officer of

Aflac Incorporated in 1990, and chairman in 2001. He has been a member of Aflac Incorporated's board since 1983.



John Shelby Amos II, 58, Alabama/West Florida state sales coordinator for Aflac U.S., has served in a variety of sales positions with the company for the past 36 years. He was first elected to Aflac Incorporated's board in 1983.



Paul S. Amos II, 35, president of Aflac and chief operating officer of Aflac U.S., joined Aflac in 2002 as state sales coordinator of Georgia North. He was promoted to executive vice president in 2005, assumed additional responsibilities as Aflac U.S.

chief operating officer in 2006 and was promoted to his current position in 2007. He joined Aflac Incorporated's board in 2007.



Michael H. Armacost, 73, Shorenstein Distinguished Fellow at Stanford University's Asia-Pacific Research Center, retired in June 2002 as president and trustee of The Brookings Institution, a private nonpartisan organization

devoted to public policy research. A former undersecretary of state for political affairs, Mr. Armacost was U.S. ambassador to Japan from 1989 to 1993. He joined Aflac Incorporated's board in 1994.



Kriss Cloninger III, 63, president, chief financial officer and treasurer of Aflac Incorporated, joined Aflac in 1992 as senior vice president and CFO after working with Aflac as a consulting actuary since 1977. He was named

president of Aflac Incorporated and elected to its board in 2001.



Joe Frank Harris, 75, previously a distinguished executive fellow at Georgia State University and a lecturer in its School of Policy Studies, serves as chairman of the board of Harris Georgia Corporation, an industrial

development firm. Mr. Harris was governor of Georgia from 1983 to 1991. He joined Aflac Incorporated's board in 1991.



Elizabeth Hudson, 61, executive vice president of communications for the National Geographic Society, previously held similar positions with iVillage, the Reader's Digest Association and NBC. She also was

previously a director in Spencer Stuart's Media & Communication Practice. She joined Aflac Incorporated's board in 1990.



Douglas W. Johnson, 67, certified public accountant and retired Ernst & Young LLP audit partner, has spent the majority of his career auditing companies in the life, health and property/casualty segments of the insurance industry. He

joined Aflac Incorporated's board in 2003.



Robert B. Johnson, 66, senior advisor, Porter Novelli PR, was formerly chairman and CEO of the One America Foundation (an organization that promotes dialogue and solidarity among Americans of all races). He previously

served in President Clinton's White House as an assistant to the president and director of the president's initiative for One America. He has been on Aflac Incorporated's board since 2002.



Charles B. Knapp, 64, director of educational development for the CF Foundation, is president emeritus at the University of Georgia. Dr. Knapp also serves as Chairman of the Board of the East Lake

Foundation. He joined Aflac Incorporated's board in 1990.



E. Stephen Purdom, M.D., 63, former executive vice president of insurance operations for Aflac U.S., served on the board of advisors for Emory University Medical School and as chief of staff at Doctors' Hospital in

Columbus, Georgia. He was first elected to Aflac Incorporated's board in 1987.



Barbara K. Rimer, Dr. PH, 62, Alumni Distinguished Professor of Health Behavior and Health Education and dean of the University of North Carolina Gillings School of Global Public Health, was previously director of

the Division of Cancer Control and Population Sciences at the National Cancer Institute. She is a former director of Cancer Control Research and Professor of Community and Family Medicine at the Duke University School of Medicine and was elected to the Institute of Medicine in 2008. She joined Aflac Incorporated's board in 1995.



Marvin R. Schuster, 73, chairman of Schuster Enterprises Inc., which operates Burger King restaurants throughout the Southeast, is an emeritus member of the board of directors of Columbus Bank

& Trust Company. He was elected to Aflac Incorporated's board in 2000.



D. Gary Thompson, 64, retired executive vice president of Wachovia Corporation and a retired chief executive officer of Georgia Banking, Wachovia Bank, N.A., is on the board of directors for Georgia Power

Company, a subsidiary of the Southern Company, and was elected to Aflac Incorporated's board in 2005.



Robert L. Wright, 73, chairman of FE Holdings, Inc., a company that has interests in motorsports, gaming, entertainment, real estate and lighting. He was previously chairman of both Dimensions International and

Flight Explorer and an associate administrator for the United States Small Business Administration. He was first elected to Aflac Incorporated's board in 1999.



Takuro Yoshida, 57, president of Nippon Tochi-Tatemono Co., Ltd., also served as executive vice president and operating officer of Nippon Tochi-Tatemono Co., Ltd. in 2009. From 2005 through early 2009, he served in various positions,

including executive director, senior operating officer, central branch manager and operating officer of Mizuho Bank, Ltd., part of Mizuho Financial Group, Inc., which was formed in a merger between his former employer, Dai-ichi Kangyo Bank, Ltd., and two other banks. He held various positions at Dai-ichi Kangyo Bank, Ltd., which he joined in 1976. He was first elected to Aflac Incorporated's Board in 2010.

#### **EXECUTIVE MANAGEMENT**

Daniel P. Amos (see facing page)
Kriss Cloninger III (see facing page)
Paul S. Amos II (see facing page)



Susan R. Blanck, 44, executive vice president; corporate actuary, Aflac and first senior vice president, Aflac Japan, joined Aflac's Actuarial Department in 1993. She has served in various leadership positions, including her promotion to executive vice president in 2011, senior vice president and deputy corporate actuary in 2004, corporate actuary in 2006, and the additional role of first senior vice president, Aflac Japan in 2008. She is a fellow of the Society of Actuaries and a member of the American Academy of Actuaries.



Martin A. Durant III, 62, executive vice president; deputy chief financial officer, joined Aflac in 1990 as vice president and controller of Aflac Incorporated and was promoted to senior vice president, Corporate Services. In 1999, he accepted a position as senior vice president and CFO of Carmike Cinemas, Inc., from which he retired in April 2006. He rejoined Aflac as senior vice president; Corporate Finance in July 2006 and was promoted to executive vice president; deputy chief financial officer in June 2008.



Kenneth S. Janke Jr., 52, executive vice president; deputy chief financial officer of Aflac Incorporated, joined Aflac Incorporated as manager of Investor Relations in 1985 and was promoted to senior vice president in 1993. In 2010, he was promoted to executive vice president; deputy chief financial officer of Aflac Incorporated. Since 2003, he has chaired Aflac's Disclosure Committee. Prior to joining Aflac, he served as director of Corporate Services for the National Association of Investors Corporation (NAIC).



Joey M. Loudermilk, 57, executive vice president; general counsel and corporate secretary, joined Aflac in 1983 as head of the Legal Department. He is also responsible for Aflac's Governmental Relations Department and is treasurer of Aflac Incorporated's political action committee.



Audrey Boone Tillman, 46, executive vice president; Corporate Services, joined Aflac in 1996 in the Legal Division. Her main areas of responsibility are: Human Resources, Facilities, Corporate Learning, Health Services, and the Environmental Coordination area. She previously served as a director-at-large for the Society for Human Resource Management (SHRM).



Teresa L. White, 44, executive vice president; chief administrative officer, joined Aflac in 1998. She has served in various leadership roles within Administration and Sales Support leading to her promotion to chief administrative officer in March 2008. Her current areas of responsibility include U.S. Internal Operations and various Sales Support functions. Teresa is an alumnus of Leadership Columbus, and is a Fellow of the Life Management Institute.



Tohru Tonoike, 60, president of Aflac Japan, worked for Dai-ichi Kangyo Bank prior to joining Aflac Japan in February 2007. Dai-ichi Kangyo Bank later merged with two other banks to form the Mizuho Financial Group. In 2005 he became president and representative director of Dai-ichi Kangyo Asset Management Company, another division of the Mizuho Financial Group. He served on the Aflac board of directors from November 2004 through January 2007.



Charles D. Lake II, 49, chairman of Aflac Japan, joined Aflac in 1999. Prior to his current position, he served as vice president and president of Aflac Japan. Before joining Aflac, he was director of Japan Affairs at the office of the U.S. Trade Representative in the executive office of the president, and he practiced law in Washington, D.C.



Koji Ariyoshi, 57, first senior vice president, director of Sales and Marketing, Aflac Japan, joined Aflac as senior vice president responsible for sales planning in 2008. Since then, he has managed various departments, including Retail Marketing, Alliance Management and Hojinkai Promotion. Before joining Aflac, he worked for Alico Japan as Vice President and AXA Life Insurance as Senior Vice President.



Hisayuki Shinkai, 60, first senior vice president of Aflac Japan, joined the company in 1999 as general manager of the Public Relations Department and has served in various management capacities, including director of sales. Prior to joining Aflac Japan, he worked for Long Term Credit Bank of Japan, Ltd.



Hiroshi Yamauchi, 59, first senior vice president, joined Aflac in 1976 and served in the Actuarial Department as section manager and assistant general manager. He was promoted to general manager in the Policy Maintenance Department in 1998 and to vice president in 1999, then to first senior vice president in 2002.

#### **INVESTOR FACTS**

#### Aflac's Total Return to Shareholders

Aflac's share price increased 22.0% from the 2009 year-end price of \$46.25 to the 2010 year-end price of \$56.43. 2010 also marked the 28th consecutive year in which Aflac Incorporated increased its annual dividend. Including reinvested cash dividends, Aflac's total return to shareholders was 24.9% in 2010. This compares with a total return of 25.3% for the S&P Life & Health Index, 15.1% for the Dow Jones Industrial Average.

- For the last five years, Aflac's total return to shareholders, including reinvested dividends, was 34.6%
- Over the last 10 years, our total return to shareholders, including reinvested dividends, was 80.8%

#### AFL SHAREHOLDER MIX\*

Number of registered shareholders	81	3,200
Percentage of outstanding AFL shares owned by institutional investors.	,	67%
Percentage of outstanding AFL shares owned by individual investors	*	33%
(includes director, employee and sales agent ownership of approximately 4%)		
*Approximate, as of 12/31/10		

#### FIRST SHAREHOLDERS

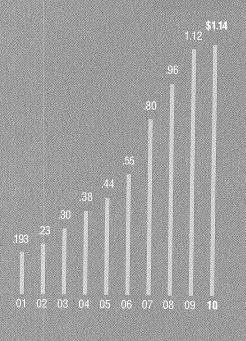
Cost of 100 shares purchased in 1955 when Aflac was founded \$1,110
Number of shares those 100 shares grew into
(after 28 stock splits)
Value at 12/31/10 (excluding dividends) \$10.6 million
Dividends paid in 2010\$214,297

#### AFLAC FINANCIAL STRENGTH\*

The state of the s
Standard & Poor's
Moody's Investors Service
A.M. Best
Rating and Investment Information Inc. (R&I)
*Ratings as of 3/1/11

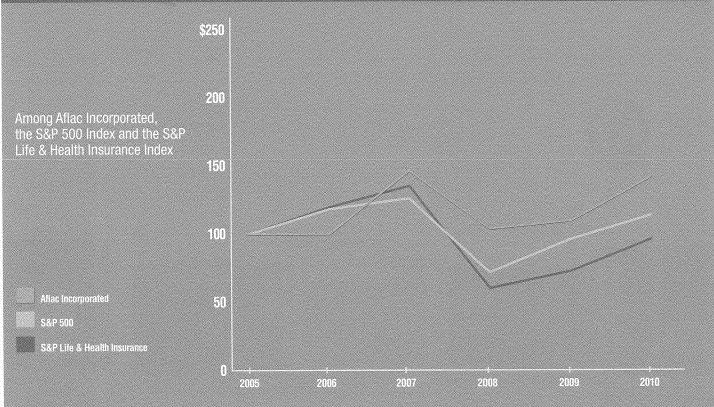
Visit **aflac.com** and click on **Investors** to access your AFL account, Aflac's financial information, calendar of events, and dividend reinvestment plan (DRIP) information

### ANNUAL CASH DIVIDENDS PAID PER SHARE



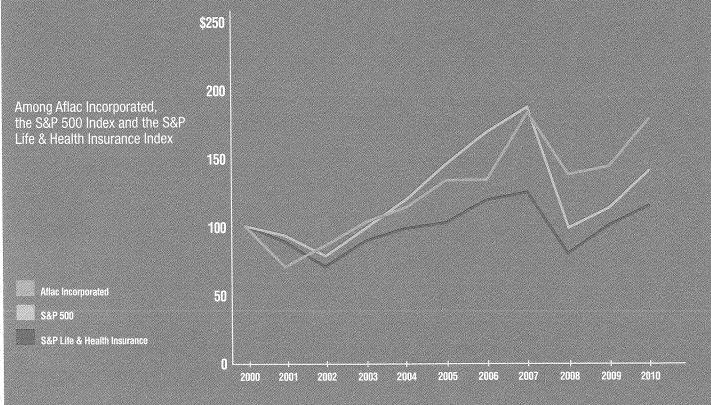
Aflac has increased its annual dividend for 28 consecutive years. Total cash dividends paid in 2010 rose 1.8% over 2009.





\*\$100 invested on December 31, 2005, in stock or index, including reinvestment of dividends. Fiscal year ending December 31 Copyright © 2010 Standard & Poor's, a division of The McGraw-Hill Companies, Inc. All rights reserved.

#### COMPARISON OF TEN-YEAR CUMULATIVE TOTAL RETURN\*



\*\$100 invested on December 31, 2000, in stock or index, including reinvestment of dividends. Fiscal year ending December 31, Copyright © 2010 Standard & Poor's, a division of The McGraw-Hill Companies, Inc. All rights reserved.

### 1955 - 1969 A Time of Vision



1955 American Family Life was founded on November 17, when John, Paul and Bill Amos started in a small six-room complex in downtown Columbus, Georgia.

**1958** American Family Life pioneered the introduction of a cancer policy after identifying the need to lift the financial burden of cancer patients and their families.











1964 Aflac began "cluster selling," which involved selling our cancer products at the worksite in addition to selling directly to individuals.

### The 70s A Decade of Expansion

**1970** Aflac expands from a small regional company into a rapidly growing national insurer licensed in 37 states.

**1974** October 1 – Aflac went international and began selling insurance in Japan.

June 14 – American Family Life Assurance Company of Columbus was listed on the New York Stock Exchange (NYSE), with AFL opening at \$7.25 per share.

**1975** To accommodate the incredible growth, American Family Life employees excitedly moved into the \$7.1 million, fully paid-for nineteen-story headquarters office building.

### The 80s A Decade of Momentum

The 1980s continued our momentum as we developed our strategy of broadening our product line and expanding our distribution system.

1982 The company had total assets of more than \$1 billion.

**1989** American Family Life Assurance Company of Columbus adopted the acronym "Aflac."

#### The 90s A Decade of Innovation

The early '90s marked the launch of Aflac's first national advertising campaign. Accident/disability insurance became the number one selling product for Aflac U.S.

- Aflac focused its national philanthropic efforts on the treatment and 1995 cure of childhood cancer with a multimillion dollar donation to the Aflac Cancer Center at Egleston Children's Hospital.
- Aflac U.S. introduced SmartApp®, which revolutionized the policy 1996 application process by allowing agents to electronically issue business more quickly and conveniently than ever before.











Amos with patient at Aflac Cancer Cente at Egleston Children's Hospital 1990s

### The 2000s A Decade of Recognition

Brand Recognition: Aflac's success and momentum continued into the new millennium with the launch of the Aflac Duck campaign that catapulted Aflac's consumer awareness to where nine out of 10 people now recognize the Aflac brand in both the United States and Japan. Aflac Japan became the number one insurance company in Japan in terms of the number of individual policies in force.

Corporate Governance Recognition: Aflac became the first publicly 2008 owned company in the United States to give shareholders a "Say on Pay" advisory vote on compensation.

> Accolade Recognition: In the 2000s, Affac continued to accomplish great things, and the world was taking notice. Throughout the 2000s, Aflac was included multiple times on Fortune magazine's list of the Best Companies to Work for in America as well as its list of the Most Admired Companies, and Ethisphere magazine's list of the World's Most Ethical Companies, just to name a few.

### 2010and

Spreading Our Wings

Through our simple strategy of offering consumers relevant products Beyond through effective distribution, we continue to strive to provide financial protection to our policyholders and create value for you, our shareholders.

#### **GLOSSARY OF SELECTED TERMS**

**Affiliated Corporate Agency** – Agency in Japan directly affiliated with a specific corporation that sells insurance policies primarily to its employees

**Benefit Ratio** – Incurred claims plus the change in reserves for future policy benefits, as a percentage of total revenues

**Child Endowment Product** – Insurance product traditionally used in Japan providing cash to help fund higher costs associated with a child entering high school and college in Japan

**Earnings Per Basic Share** – Net earnings divided by the weighted-average number of shares outstanding for the period

**Earnings Per Diluted Share** – Net earnings divided by the weighted-average number of shares outstanding for the period plus the weighted-average shares for the dilutive effect of share-based awards outstanding

**Group Insurance** – Insurance issued to a group, such as an employer or trade association, that covers employees or association members and their dependents through certificates of coverage

**Individual Insurance** – Insurance issued to an individual with the policy designed to cover that person and their dependants

**In-force Policies** – A count of policies that are active contracts at the end of a period

**New Annualized Premium Sales** – Annual premiums, on policies sold and incremental increases from policy conversions, collected over a 12-month period, assuming the policies remain in force

**Operating Earnings Per Share** – Profits per share derived from operations before realized investment gains and losses from securities transactions, the impacts from ASC 810 and ASC 815, as well as nonrecurring items

**Perpetual Securities** – Financial instruments that have characteristics of both stocks and bonds. These investments are subordinate to senior bonds, but rank higher than equities and generally rank higher than preferred stock. A perpetual security does not have a stated maturity date, but instead typically has what is sometimes referred to as an economic maturity. An economic maturity is a date at which a perpetual security is expected to be redeemed by the issuer

**Persistency** – Percentage of premiums remaining in force at the end of a period, usually one year. For example, 95% persistency would mean that 95% of the premiums in force at the beginning of the period were still in force at the end of the period

**Return on Average Invested Assets** – Net investment income as a percentage of average cash and investments at amortized cost

**Risk-based Capital (RBC) Ratio** – Statutory adjusted capital divided by statutory required capital. This insurance ratio is based on rules prescribed by the National Association of Insurance Commissioners (NAIC) and provides an indication of the amount of statutory capital the insurance company maintains, relative to the inherent risks in the insurer's operations

**Total Return to Shareholders** – Appreciation of a shareholder's investment over a period of time, including reinvested cash dividends paid during that time

**Voluntary Supplemental Insurance** – Insurance policies designed to provide an extra layer of financial protection. For example, Aflac voluntary supplemental medical insurance provides cash benefits that insureds may direct toward medical or nonmedical expenses not covered by a major medical plan or universal health care insurance system

**WAYS** – Hybrid insurance product from Aflac Japan's portfolio that starts out as a whole-life policy, but allows a large portion of the life coverage to be converted to a fixed annuity, medical coverage or nursing care benefit at a predetermined age



This 2010 Year in Review contains forward-looking statements based on expectations, estimates and projections as of the date of this report. These statements by their nature are subject to risks, uncertainties and assumptions and are influenced by various factors. As a consequence, actual results may differ materially from those expressed in the forward-looking statements. Aflac undertakes no obligation to update such forward-looking statements. For more information, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Forward-Looking Information" in Aflac's Annual Report on Form 10-K for the year ended December 31, 2010, filed with the Securities and Exchange Commission.

#### Contact Information

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**Delia H. Moore** *Manager, Investor Relations*tel: 706.596.3264 or 800.235.2667

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