## ANCIAL CORPORATION







# 2010 Annual Report



#### **CONTENTS**

CORPORATE PROFILE AND RELATED INFORMATION	1
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	2
MANAGEMENT'S REPORT ON INTERNAL CONTROL	9
REPORTS OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRMS	10
FINANCIAL STATEMENTS	
CONSOLIDATED BALANCE SHEETS	12
CONSOLIDATED STATEMENTS OF INCOME	13
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE	
INCOME	14
CONSOLIDATED STATEMENTS OF CASH FLOWS	15
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	17
BOARD OF DIRECTORS AND EXECUTIVE OFFICERS	46

#### CORPORATE PROFILE AND RELATED INFORMATION

TF Financial Corporation (the "Company") is the parent company of Third Federal Bank and its subsidiaries Third Delaware Corporation and Teragon Financial Corporation (collectively, "Third Federal" or the "Bank"), TF Investments Corporation, and Penns Trail Development Corporation. At December 31, 2010, total assets were approximately \$691.8 million and total stockholders' equity was approximately \$73.4 million. The Company is a unitary savings and loan holding company which, under existing laws, generally is not restricted in the types of business activities in which it may engage, provided that Third Federal retains a specified amount of its assets in housing-related investments. Third Federal is a federally chartered stock savings bank headquartered in Newtown, Pennsylvania, which was originally chartered in 1921 under the name "Polish American Savings Building and Loan Association." Deposits of Third Federal have been federally insured since 1935 and are currently insured up to the maximum amount allowable by the Federal Deposit Insurance Corporation (the "FDIC"). Third Federal is a community-oriented institution offering a variety of financial services to meet the needs of the communities that it serves. As of December 31, 2010, Third Federal operated branch offices in Bucks and Philadelphia counties, Pennsylvania and Mercer County, New Jersey. Third Federal attracts deposits (approximately \$550.1 million at December 31, 2010) from the general public and uses such deposits, together with borrowings mainly from the Federal Home Loan Bank of Pittsburgh ("FHLB") (approximately \$62.0 million at December 31, 2010) and other funds, to originate loans secured by first mortgages and junior liens on owner-occupied, one-to-four family residences, and to originate loans secured by commercial real estate, including construction loans.

#### **Stock Market Information**

Since its issuance in July 1994, the Company's common stock has been traded on the Nasdaq Global Market. The daily stock quotation for the Company is listed on the Nasdaq Global Market published in *The Wall Street Journal*, *The Philadelphia Inquirer*, and other leading newspapers under the trading symbol of "THRD." The number of shareholders of record of common stock as of March 7, 2011, was approximately 424. This does not reflect the number of persons or entities who held stock in nominee or "street" name through various brokerage firms.

#### **Dividend Policy**

The Company has adopted a formal Dividend Policy. Before each dividend declaration by the Board of Directors, the Board makes the following determinations:

- 1. The capital of the Company is adequate for the current and projected business operations of the Company.
- 2. The liquidity of the Company after the payment of the dividend is adequate to fund the operations of the Company for a reasonable period of time into the future.
- 3. In light of the fact that the primary source of liquidity with which to pay dividends is dividend payments from the subsidiary Bank, the Board considers a number of factors specifically applicable to the Bank, such as its expected level of earnings and capital, and the possibility of regulatory restrictions. Among other limitations, Third Federal may not declare or pay a cash dividend on any of its stock if the effect thereof would cause Third Federal's regulatory capital to be reduced below (1) the amount required for the liquidation account established in connection with Third Federal's conversion from mutual to stock form, or (2) the regulatory capital requirements imposed by the Office of Thrift Supervision ("OTS").

The amount of the quarterly dividend is reviewed quarterly by the Board of Directors, may be increased or reduced as deemed appropriate by the Board, and may be suspended by the Board at any time and recommenced or discontinued at the discretion of the Board. In addition to quarterly cash dividends, the Board of Directors may periodically consider the payment of special cash dividends or stock dividends.

#### Stock Price and Dividend History

The following table sets forth the high and low sales prices and cash dividends declared for the periods indicated. All stock price information has been adjusted for the 5% stock dividend paid in February, 2011.

	Quoted m	Dividend paid	
Quarter ended	High	Low	per share
December 31, 2010	\$21.23	\$19.67	\$0.19
September 30, 2010	\$21.81	\$19.05	\$0.19
June 30, 2010	\$21.38	\$17.95	\$0.19
March 31, 2010	\$18.29	\$17.67	\$0.19
December 31, 2009	\$18.32	\$17.19	\$0.19
September 30, 2009	\$18.51	\$15.71	\$0.19
June 30, 2009	\$19.38	\$15.95	\$0.19
March 31, 2009	\$21.90	\$15.24	\$0.19

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

General. The following discussion and analysis should be read in conjunction with the Company's consolidated financial statements and is intended to assist in understanding and evaluating the major changes in the financial position and results of operations of the Company with a primary focus on an analysis of operating results.

The Company may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission ("SEC"), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the willingness of users to substitute competitors' products and services for the Company's products and services; the success of the Company in gaining regulatory approval of its products and services, when required; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes, acquisitions; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

The Company's income on a consolidated basis is derived substantially from its investment in its subsidiary Third Federal. The earnings of Third Federal depend primarily on its net interest income. Net interest income is affected by the interest income that Third Federal receives from its loans and investments and by the interest expense that Third Federal incurs on its deposits, borrowings and other sources of funds. In addition, the mix of Third Federal's interest-bearing assets and liabilities can have a significant effect on Third Federal's net interest income; loans generally have higher yields than securities; retail deposits generally have lower interest rates than other borrowings.

Third Federal also receives income from service charges and other fees and occasionally from sales of investment securities, loan sales and real estate owned. Third Federal incurs expenses in addition to interest expense in the form of provisions for loan losses, salaries and benefits, deposit insurance premiums, property operations and maintenance, advertising and other related business expenses.

#### **Critical Accounting Policies**

Certain critical accounting policies of the Company require the use of significant judgment and accounting estimates in the preparation of the consolidated financial statements and related data of the Company. These accounting estimates require management to make assumptions about matters that are highly uncertain at the time the accounting estimate is made.

Management believes that the most critical accounting policy requiring the use of a significant amount of accounting estimates and judgment is the determination of the allowance for loan losses. Allowances are established based on an analysis of individual loans, pools of similar loans, delinquencies, loss experience, economic conditions generally and as they may affect individual borrowers, and other factors. Individual loans are evaluated based on cash flows or value of the underlying collateral, and the financial strength of any guarantors. All of these evaluation factors are subject to a high degree of uncertainty. If the financial condition and collateral values of a significant amount of debtors should deteriorate more than the Company has estimated, present allowances for loan losses may be insufficient and additional provisions for loan losses may be required. In addition, a single loan may result in the loss of a substantial amount and may significantly reduce the allowance. The allowance for loan losses was \$8.3 million at December 31, 2010.

#### Financial Condition and Changes in Financial Condition

Assets. The Company's total assets at December 31, 2010 were \$691.8 million, a decrease of \$22.3 million during the year.

Loans receivable net of the allowance for loan losses were \$501.5 million, a \$28.1 million or 5.3% decrease, the combined result of loan repayments and transfers to real estate acquired through foreclosure exceeding demand for new loans, as well as an increase in the allowance for loan losses during the year. Principal repayments of loans receivable totaled \$99.2 million during the year ended December 31, 2010 and the Company transferred \$7.5 million from loans to real estate acquired through foreclosure. The allowance for loan losses was increased by a provision of \$4.2 million less \$1.1 million of net loan charge-offs. Originations of consumer and single-family residential mortgage loans were \$60.8 million and originations of commercial loans were \$22.3 million. Loans receivable held for sale decreased by \$1.0 million during 2010, mainly the net result of loans originated for sale of \$39.0 million, less \$40.5 million in proceeds from the sale of loans in the secondary market. The Company sold the majority of its fixed rate, 30 year term loan originations to the Federal National Mortgage Association ("FNMA") and retained the loan servicing.

Mortgage-backed securities available for sale decreased by \$11.7 million during 2010. Principal repayments totaled \$28.5 million, the fair value of the securities decreased by \$0.1 million and net discount amortization was \$0.1 million. Offsetting these decreases were purchases of \$17.0 million. Mortgage-backed securities held to maturity decreased by \$0.6 million mainly as a result of principal repayments.

Investment securities available for sale increased by \$17.0 million during the year due to purchases of federal agency and municipal bonds of \$17.8 million. Sales and security maturities totaled \$0.8 million.

The increase in other assets during 2010 was caused by the increase of \$6.2 million in real estate acquired through foreclosure, which at December 31, 2010 totaled \$7.5 million and was mainly composed of one parcel of unimproved raw land.

**Liabilities.** Deposit balances decreased by \$2.6 million during 2010. Money market, checking and savings accounts increased \$18.4 million. The largest growth in deposits occurred in money market accounts, mostly in consumer accounts, but also a large percentage increase in business money market accounts reflecting the Company's efforts to increase its business deposits. Retail certificates of deposit decreased by \$20.9 million during 2010.

Advances from the FHLB and other borrowings decreased by \$18.3 million, the result of a scheduled amortization and maturities of \$31.1 million, net of new borrowings of \$12.9 million. It is the current intent of the Company to fund a portion of its interest-bearing assets, not funded by deposits, with longer term advances from the FHLB. The Bank may also fund its day-to-day cash needs and shorter term interest-bearing assets not otherwise funded with deposits using draws on its line of credit with the FHLB. The Bank's line of credit at the FHLB was \$60 million of which none was drawn at December 31, 2010.

Stockholders' Equity. Total consolidated stockholders' equity increased by \$1.5 million to \$73.4 million at December 31, 2010. The increase is largely the result of the retention of \$3.4 million in net income less cash dividends paid to the Company's common stockholders of \$2.0 million. Accumulated other comprehensive income decreased by \$0.1 million due to the fair value adjustment for unrealized losses on available for sale securities and there was an increase of \$0.1 million to the funded status of the pension plan. Also, there was a \$0.2 million increase due to the allocation of 11,712 shares to participants in the Company's employee stock ownership plan, and an increase of \$0.3 million attributable to stock grants and stock options. Stockholder's equity was reduced by a \$0.3 million adjustment to deferred tax assets associated with expired stock options.

Average Balance Sheet. The following table sets forth information (dollars in thousands) relating to the Company's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated. The yields and costs are computed by dividing income or expense by the average balance of interest earning assets or interest-bearing liabilities, respectively for the periods indicated.

	2010					2009			
		Average		Average		Average		Average	
	_	balance	Interest	yield/ cost		balance	Interest	yield/ cost	
ASSETS									
Interest-earning assets:					_			# < < 0 /	
Loans receivable(1)	\$		\$ 28,205	5.43%	\$		\$ 30,426	5.66%	
Mortgage-backed securities		78,401	3,595	4.60%		101,142	4,966	4.92%	
Investment securities(2)		58,204	2,328	4.01%		41,360	1,653	4.01%	
Other interest-earning assets(3)		9,534	6	0.06%		3,747	3	0.08%	
Total interest-earning assets		667,411	34,134	5.13%		685,008	37,048	5.42%	
Non interest-earning assets		42,850				37,170			
Total assets	\$	710,261			\$	722,178			
LIABILITIES AND									
STOCKHOLDERS' EQUITY									
Interest-bearing liabilities:									
Deposits	\$	553,307	7,210	1.31%	\$	524,431	9,566	1.83%	
Advances from the FHLB and other									
borrowings		75,406	2,998	3.99%		120,631	4,415	3.67%	
Total interest-bearing liabilities		628,713	10,208	1.63%		645,062	13,981	2.17%	
Non interest-bearing liabilities		7,847				9,081			
Total liabilities		636,560				654,143			
Stockholders' equity		73,701				68,035			
Total liabilities and stockholders' equity	\$	710,261			\$	722,178			
Net interest income-tax equivalent basis			\$ 23,926				\$ 23,067		
Interest rate spread(4)—tax equivalent									
basis				3.50%			•	3.25%	
Net yield on interest-earning									
assets(5)—tax equivalent									
basis				3.59%				3.38%	
Ratio of average interest-earning assets									
to average interest-bearing									
liabilities				106.15%				106.19%	
Less: tax—equivalent interest									
adjustment			(566)				(451)		
Net interest income			\$ 23,360				\$ 22,616		
Interest rate spread(4)				3.42%				3.18%	
Net yield on interest-earning assets(5)				3.51%				3.31%	

- (1) Nonaccrual loans have been included in the appropriate average loan balance category, but interest on nonaccrual loans has not been included for purposes of determining interest income.
- Tax equivalent adjustments to interest on investment securities were \$566,000 and \$451,000 for the years ended December 31, 2010 and 2009 respectively. Tax equivalent interest income is based upon a marginal effective tax rate of 34%.
- (3) Includes interest-bearing deposits in other banks.
- (4) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- Net yield on interest-earning assets represents net interest income as a percentage of average interest-earning assets.

Rate/Volume Analysis. The following table presents, for the periods indicated, the change in interest income and interest expense attributed to (i) changes in volume (changes in the weighted average balance of the total interest-earning asset and interest-bearing liability portfolios multiplied by the prior year rate), and (ii) changes in rate (changes in rate multiplied by prior year volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately based on the absolute value of changes due to volume and changes due to rate.

2010 vs. 2009
Increase (decrease) due to

	mercuse (decreuse) and to					
	Volume			Rate		Net
			(in	thousands)		
Interest income: Loans receivable, net	\$	(970)	\$	(1,251)	\$	(2,221)
Mortgage-backed securities	Ψ	(1,060)	•	(311)	*	(1,371)
Investment securities(1)		674		1		675
Other interest-earning assets		(1.252)		(1,5(2))		(2.014)
Total interest-earning assets		(1,352)		(1,562)		(2,914)
Interest expense:		505		(2:0(1)		(2.256)
Deposits		505		(2,861)		(2,356)
Advances from the FHLB and other borrowings		(1,773)		356		(1,417)
Total interest-bearing liabilities		(1,268)		(2,505)		(3,773)
Net change in net interest income	\$	(84)	\$	943	\$	859

(1) Tax equivalent adjustments to interest on investment securities were \$566,000 and \$451,000 for the years ended December 31, 2010 and 2009 respectively. Tax equivalent interest income is based upon a marginal effective rate of 34%.

## Comparison of Years Ended December 31, 2010 and December 31, 2009

Net Income. Net income was \$3.4 million for the year ended December 31, 2010 compared with net income of \$4.5 million for the year ended December 31, 2009.

Total Interest Income. For the year ended December 31, 2010, total interest income, on a taxable equivalent basis, decreased by \$2.9 million to \$34.1 million. Interest income from loans receivable decreased by \$2.2 million and the average yield on loans decreased 23 points. The decrease in interest income is attributable to the combined results of a high level of mortgage loan refinancing due to the historically low level of mortgage loan rates during much of the year and the increased level of non-performing loans. Interest income from mortgage-backed securities was lower in 2010 mainly because repayments of \$29.1 million exceeded purchases of \$17.0 million during the year. In addition, the yield associated with repayments was higher than the yield on newly purchased mortgage-backed securities. Interest income from investment securities was higher as a result of purchases of \$17.8 million of municipal and federal agency bonds during the year.

Total Interest Expense. Total interest expense decreased to \$10.2 million from \$14.0 million. The average balance of deposits outstanding increased \$28.9 million during the year, however the interest rate paid on the deposits was 52 basis points lower. The migration of maturing high-rate certificates of deposit into lower cost core accounts was the underlying cause of the decrease in the average cost of deposits during the year. Interest on advances from the FHLB and other borrowings decreased by \$1.4 million during 2010 versus 2009 as a result of a \$45.2 million decrease in the average balance of advances outstanding. The rate paid on advances increased 32 basis points as the Bank reduced its low cost short-term advances during 2009, and the remaining fixed rate fixed term advances had a higher rate than those that were combined with the short term borrowing accessed through the Federal Reserve Bank ("FRB") and FHLB in 2009.

Allowance for Loan Losses. The allowance for loan losses was \$8.3 million and \$5.2 million at December 31, 2010 and 2009, respectively. The provision for loan losses was \$4.2 million during 2010 compared with \$2.9 million the previous year. Net loan charge-offs were \$1.1 million during 2010 compared to \$1.6 million during 2009. The increase in the provision for loan loss is the result of the Company's analysis and review of its loan portfolio and assessment of the underlying risks associated with delinquent loans as well as loans classified for regulatory purposes. The main component of the increase was caused by continued weakness in commercial real estate values in the Company's lending markets throughout the Philadelphia region.

Non-Interest Income. Total non-interest income was \$3.3 million during 2010 compared with \$4.4 million for 2009. Gain on the sale of investment and mortgage-backed securities during 2010 was \$20,000 compared with a \$762,000 net gain in 2009. The sale of foreclosed real estate produced a loss of \$244,000 in 2010 compared with a gain of \$337,000 in 2009. Total service fees, charges and other operating income decreased by \$20,000 in 2010 compared with 2009. Within this line item, loan servicing fees were higher during 2010 by \$116,000 mainly due to a greater amount of loans serviced for FNMA, and deposit service

charges were lower during 2010 by \$160,000 mainly due to a decrease in overdraft fees. During 2010, the gain on sale of loans held for sale increased by \$214,000 as a result of the high level of residential loan sales activity which occurred throughout the year, especially during the second half of 2010.

Non-Interest Expense. Total non-interest expense decreased by \$84,000 to \$18.0 million for 2010 compared to \$18.1 million in 2009. Employee compensation and benefits decreased \$437,000 as various bonus and incentive compensation programs were suspended in 2010. While FDIC insurance premiums decreased by \$5,000 during 2010 compared to 2009, there was a special one-time assessment of \$330,000 during 2009; whereas the FDIC insurance premium in 2010 reflects an increased deposit base and an increased assessment rate. Occupancy and equipment costs increased \$133,000 mainly the result of costs associated with a relocated and renovated branch office. Professional fees increased between the two periods as legal costs associated with non-performing loans and foreclosures during 2010 increased by \$339,000. However, the Company's professional fees related to consultants and fees for audit and tax services decreased by \$148,000 in 2010. Other operating expense increased \$4,000 but included increased costs of \$103,000 associated with maintenance of real estate acquired through foreclosure. Partially, offsetting the increase in other operating expense was a change in a deposit services related contract that reduced the expense by \$123,000 in 2010.

Income Tax Expense. The Company's effective tax rate was 23.8% in 2010 compared to 24.9% for 2009. These effective tax rates are lower than the Company's marginal tax rate of 34% largely due to the tax-exempt income associated with the Company's investments in municipal bonds and bank-owned life insurance. Income tax expense includes federal as well as state income tax which increased \$256,000 as a state tax loss carry-forward credit expired.

#### Liquidity and Capital Resources

Liquidity. The Company's primary sources of liquidity are dividends from the Bank, principal and interest payments received from a loan made to the Bank's Employee Stock Ownership Plan ("ESOP"), and tax benefits arising from the use of the Company's tax deductions by other members of its consolidated group pursuant to a tax sharing agreement. The Company is dependent upon these sources and cash on hand which totaled approximately \$1.0 million at December 31, 2010 in order to fund its operations and pay the dividend to its shareholders. There has been no material adverse change in the ability of the Company to fund its operations during the year ended December 31, 2010.

The Bank's liquidity is a measure of its ability to fund loans, pay withdrawals of deposits, and other cash outflows in an efficient, cost-effective manner. The Bank' short-term sources of liquidity include maturity, repayment and sales of assets, excess cash and cash equivalents, new deposits, broker deposits, other borrowings, and new borrowings from the FHLB and the FRB. There has been no material adverse change during the year ended December 31, 2010 in the ability of the Bank's and its subsidiaries to fund their operations.

The amount of certificate accounts that are scheduled to mature during the twelve months ending December 31, 2011, is approximately \$146.3 million. To the extent that these deposits do not remain at the Bank upon maturity, the Bank believes that it can replace these funds with other deposits, excess liquidity, and advances from the FHLB or other borrowings. It has been the Bank's experience that substantial portions of such maturing deposits remain at the Bank.

At December 31, 2010, the Bank had outstanding \$57.4 million in commitments to originate loans or fund unused lines of credit, letters of credit and loans sold with recourse. The loan commitments will be funded during the twelve months ending December 31, 2011. The unused lines of credit can be funded at any time. At December 31, 2010, the Bank had \$6.5 million in optional commitments to sell loans. The Company also has obligations under lease agreements. Payments required under such lease agreements will be approximately \$464,000 during the year ending December 31, 2011. The Bank endeavors to fund its operations internally but has, when deemed prudent, borrowed funds from the FHLB. As of December 31, 2010, such borrowed funds totaled \$62.0 million. The amount of these borrowings that will mature during the twelve months ending December 31, 2011 is \$21.3 million. At December 31, 2010, potential sources of funds to fulfill these possible liquidity needs were: a \$60.0 million line of credit, which was unused, and up to approximately \$138.1 million of additional collateral-based borrowing capacity at the FHLB, and \$28.1 million of collateral based borrowing capacity at the Federal Reserve Bank.

Capital Resources. Under current regulations, the Bank must have core capital equal to 4% of adjusted total assets of which 1.5% must be tangible capital, and risk-based capital equal to 8% of risk-weighted assets. On December 31, 2010, the Bank met its three regulatory capital requirements.

Management believes that under current regulations, the Bank will continue to meet its minimum capital requirements in the foreseeable future. However, events beyond the control of the Bank, such as increased interest rates or a downturn in the economy in areas in which the Bank operates, could adversely affect future earnings and as a result, the ability of the Bank to meet its future minimum capital requirements.

#### **Impact of Inflation and Changing Prices**

The consolidated financial statements and related data have been prepared in accordance with accounting principles generally accepted in the United States of America which require the measurement of financial position and operating results in terms of historical dollars, without consideration for changes in the relative purchasing power of money over time caused by inflation. Unlike industrial companies, nearly all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the price of goods and services, since such goods and services are affected by inflation. In the current interest rate environment, liquidity and the maturity structure of the Bank's assets and liabilities are critical to the maintenance of acceptable performance levels.

#### **Quantitative and Qualitative Disclosures About Market Risk**

Interest Rate Risk Management. The Bank has established an Asset/Liability Management Committee ("ALCO") for the purpose of monitoring and managing market risk, which is defined as the risk of loss of net interest income or economic value arising from changes in market interest rates and prices.

The type of market risk which most affects the Company's financial instruments is interest rate risk, which is best quantified by simulating the hypothetical change in the economic value of the Bank that would occur under specific changes in interest rates. Substantially all of the Bank's interest-bearing assets and liabilities are exposed to interest rate risk. Change in economic value is measured using reports generated by the OTS, using input from the Bank, wherein the current net portfolio value of the Bank's interest-sensitive assets and liabilities is measured at different hypothetical interest rate levels centered on the current term structure of interest rates. The Bank's exposure to interest rate risk results from, among other things, the difference in maturities in interest-earning assets and interest-bearing liabilities. Since the Bank's assets currently have a longer maturity than its liabilities, the Bank's earnings could be negatively impacted during a period of rising interest rates. Alternatively, in periods of falling interest rates the Bank's mortgage loans will repay at an increasing rate and cause the Bank to reinvest these cash flows in periods of low interest rates, also negatively affecting the Bank's earnings. The relationship between the interest rate sensitivity of the Bank's assets and liabilities is continually monitored by management and ALCO.

The Bank prices and originates loans, and prices and originates its deposits, including CDs, at market interest rates. Volumes of such loans and deposits at various maturity and repricing horizons will vary according to customer preferences as influenced by the term structure of market interest rates. The Bank utilizes its investment and mortgage-backed security portfolios available for sale to generate additional interest income, to manage its liquidity, and to manage its interest rate risk. These securities provide the Bank with a cash flow stream to fund asset growth or liability maturities. In addition, if management determines that it is advisable to do so, the Bank can lengthen or shorten the average maturity of all interest- bearing assets through the selection of fixed rate or variable rate securities, respectively.

The Bank utilizes advances from the FHLB in managing its interest rate risk and as a tool to augment deposits in funding asset growth. The Bank typically utilizes these funding sources to better match its fixed rate interest-bearing assets with longer maturities or repricing characteristics.

The nature of the Bank's current operations is such that it is not subject to foreign currency exchange or commodity price risk. Additionally, neither the Company nor the Bank owns any trading assets. At December 31, 2010, the Bank did not have any hedging transactions in place such as interest rate swaps, caps, or floors, although these derivatives are often used by banks to manage interest rate risk.

The Bank is a savings bank regulated by the OTS and has policies or procedures in place for measuring interest rate risk. These policies and procedures stipulate acceptable levels of interest rate risk. As part of its interest rate risk management, the Bank uses the Interest Rate Risk Exposure Report, which is generated quarterly by the OTS. This report forecasts the interest rate sensitivity of net portfolio value ("NPV") under alternative interest rate environments. The NPV is defined as the net present value of the Bank's existing assets, liabilities and off-balance sheet instruments. The calculated estimates of change in NPV at December 31, 2010 are as follows:

Change in interest rates	NPV amount	% change	Policy limitation
	(in thousands)		
+300 Basis Points	\$68,716	-28%	-50%
+200 Basis Points	\$79,415	-17%	-35%
+100 Basis Points	\$89,107	-7%	-25%
+50 Basis Points	\$92,202	-3%	-15%
Flat Rates	\$95,454	0%	0%
-50 Basis Points	\$97,091	2%	-10%
-100 Basis Points	\$100,096	5%	-20%

Management believes that the assumptions utilized by OTS in evaluating the vulnerability of the Company's net portfolio value to changes in interest rates are reasonable; however, the interest rate sensitivity of the Bank's assets and liabilities as well as the estimated effect of changes in interest rates on NPV could vary substantially if different assumptions are used or actual experience differs from the experience on which the assumptions were based. At December 31, 2010, the Bank's interest rate risk using the OTS methodologies was determined to be "minimal".

#### **Recent Accounting Pronouncements**

See Note 2 in the Consolidated Financial Statements for a discussion on this topic.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements prepared for external purposes in accordance with generally accepted accounting principles. Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Under supervision and with the participation of management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control—Integrated Framework*, management concluded that our internal control over financial reporting was effective as of December 31, 2010.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to rules of the Securities and Exchange Commission that permit the company to provide only management's report in this annual report.

March 23, 2011

Kent C. Lufkin

President and Chief Executive Officer

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Dennis R. Stewart

Executive Vice President and Chief Financial Officer



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders TF Financial Corporation

We have audited the accompanying consolidated balance sheet of TF Financial Corporation (the "Company") and its subsidiaries as of December 31, 2010, and the related consolidated statements of income, changes in stockholders' equity and comprehensive income, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of TF Financial Corporation and its subsidiaries for the year ended December 31, 2009, were audited by other auditors whose report, dated March 30, 2010, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of TF Financial Corporation and its subsidiaries as of December 31, 2010, and the results of their operations and their cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

A.R. Anolgram, A.C.

Wexford, PA March 23, 2011



#### Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders of TF Financial Corporation

We have audited the accompanying consolidated balance sheet of TF Financial Corporation (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2009, and the related consolidated statements of income, changes in stockholders' equity and comprehensive income and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of TF Financial Corporation and subsidiaries as of December 31, 2009, and the results of their consolidated operations and their consolidated cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Philadelphia, Pennsylvania March 30, 2010

Drant Thornton LLP

## CONSOLIDATED BALANCE SHEETS

	Decem	ber 31,
	2010	2009
	(in tho	usands)
ASSETS		
Cash and cash equivalents	\$ 7,437	\$ 12,801
Investment securities available for sale—at fair value	57,830	40,853
Mortgage-backed securities available for sale—at fair value	66,491	78,198
Mortgage-backed securities held to maturity (fair value of \$3,510 and \$4,033 as of		
December 31, 2010 and 2009, respectively)	3,169	3,733
Loans receivable, net	501,528	529,652
Loans receivable, held for sale	130	1,082
Federal Home Loan Bank stock—at cost	9,401	9,896
Accrued interest receivable	2,738	2,777
Premises and equipment, net	6,797	5,523
Goodwill	4,324	4,324
Bank owned life insurance	17,868	17,190
Other assets	14,044	8,061
TOTAL ASSETS	\$691,757	\$714,090
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Deposits	\$550,135	\$552,716
Advances from the FHLB	61,987	80,241
Advances from borrowers for taxes and insurance	2,166	2,231
Accrued interest payable	1,784	2,818
Other liabilities	2,269	4,210
Total liabilities	618,341	642,216
Stockholders' equity		
Preferred stock, no par value; 2,000,000 shares authorized at December 31, 2010 and 2009,		
none issued		
Common stock, \$0.10 par value; 10,000,000 shares authorized, 5,290,000 shares issued,		
2,822,449 and 2,672,603 shares outstanding at December 31, 2010 and 2009,		
respectively, net of shares in treasury: 2010—2,467,551; 2009—2,617,397	529	529
Additional paid-in capital	53,964	54,009
Unearned ESOP shares	(1,217)	(1,334)
Treasury stock—at cost	(51,220)	(54,331)
Retained earnings	70,749	72,376
Accumulated other comprehensive income	611	625
Total stockholders' equity	73,416	71,874
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$691,757	\$714,090
TOTAL ELABILITIES AND STOCKHOLDERS EQUIT	\$091,737	ψ / 1 <del>4</del> ,090

The accompanying notes are an integral part of these statements.

## CONSOLIDATED STATEMENTS OF INCOME

		Year ( Decem		
		2010	7	2009
		(in thousar per shar		
Interest income	•	***	Ф	20.426
Loans, including fees	\$	\$28,205	\$	30,426
Mortgage-backed securities		3,595		4,966
Investment securities		1,762 6		1,202
Interest-bearing deposits and other				36,597
TOTAL INTEREST INCOME		33,568		30,397
Interest expense		= -40		0.566
Deposits		7,210		9,566
Borrowings		2,998		4,415
TOTAL INTEREST EXPENSE		10,208		13,981
NET INTEREST INCOME		23,360		22,616
Provision for loan losses		4,241		2,930
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		19,119		19,686
Non-interest income				
Service fees, charges and other operating income		1,958		1,978
Gain on sale of investment and mortgage-backed securities		20		762
Bank owned life insurance		678		676
Gain on sale of loans		871		657
(Loss)/gain on sale of real estate acquired through foreclosure		(244)		337
TOTAL NON-INTEREST INCOME		3,283		4,410
Non-interest expense				
Compensation and benefits		10,205		10,642
Occupancy and equipment		3,003		2,870
Federal deposit insurance premiums		915		920
Professional fees		1,063		856
Marketing and advertising		483		469
Other operating		2,332		2,328
TOTAL NON-INTEREST EXPENSE		18,001		18,085
INCOME BEFORE INCOME TAXES		4,401		6,011
Income tax expense		1,049		1,497
NET INCOME	\$	3,352	\$	4,514
Earnings per share—basic	\$	1.25	\$	1.70
Earnings per share—diluted	\$	1.25	\$	1.70

The accompanying notes are an integral part of these statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

## Years ended December 31, 2010 and 2009

	Common	Stock	Additional	Unearned			Accumulated other		
		Par	paid-in	ESOP	Treasury	Retained	comprehensive		Comprehensive
	Shares	value	capital	shares	stock		income (loss)	Total	income (loss)
					ousands, ex				111001110 (1000)
Balance at December 31, 2008	2,515,407	\$ 529	\$ 53,897	•	\$ (54,538)		,	\$67,692	
Allocation of ESOP shares	13,433		110	134	- (5 1,550)		(003)	244	
Purchase of treasury stock	(5,756)	_	_	_	(128)	_		(128)	
Cash dividends—common stock		_		_		(2,013)	_	(2,013)	
Compensation expense—restricted shares	_	_	16	_		`		16	
Exercise of options	15,445		(79)		321	_	_	242	
Income tax benefit arising from stock compensation	_	_	23	_	_		<u> </u>	23	
Stock option expense	_	_	56	_			_	56	
Vesting of restricted stock grant	666		(14)		14	_	_	_	
Unrealized gains on securities, net of tax				_	_	_	867	867	\$ 867
Adjustment to record funded status of pension, net									
of tax				_	_	_	361	361	361
Net income for the year ended December 31, 2009				_		4,514	_	4,514	4,514
Comprehensive income				,					\$ 5,742
Balance at December 31, 2009	2,539,195	\$ 529	\$ 54,009	\$ (1,334)	\$ (54,331)	\$ 72,376	\$ 625	\$71,874	
Allocation of ESOP shares	11,712		124	117			<del></del>	241	
Cash dividends—common stock		<del></del> .			. —	(2,037)	-	(2,037)	
Compensation expense—restricted shares			16	_	_	· · · ·		16	•
Exercise of options	14,870		(102)	_	309	_	_	207	
Income tax benefit arising from stock compensation		_	6		_	. —	•	6	
Stock option expense			52		_			52	
Vesting of restricted stock grant	667	_	(14)	-	14	_	. —		
Unrealized losses on securities, net of tax					_	_	(91)	(91)	\$ (91)
Adjustment to record funded status of pension, net									
of tax		-					77	77.	77
Adjustment of deferred tax asset related to expired									
stock options	_	_	(281)	•		_	_	(281)	
5% stock dividend	134,308		154	_	2,788	(2,942)	_		
Net income for the year ended December 31, 2010						3,352		3,352	3,352
Comprehensive income									\$ 3,338
Balance at December 31, 2010	2,700,752	\$ 529	\$ 53,964	\$ (1,217)	\$ (51,220)	\$ 70,749	\$ 611	\$73,416	
and the second s									

The accompanying notes are an integral part of this statement

## CONSOLIDATED STATEMENTS OF CASH FLOWS

		Year ended December 31,		
				2009
		(in thousands)		
OPERATING ACTIVITIES				
Net income	\$	3,352	\$	4,514
Adjustments to reconcile net income to net cash provided by operating activities				
Amortization (accretion) of:				
Mortgage loan servicing rights		160		146
Deferred loan origination fees		191		137
Premiums and discounts on investment securities, net		79		80
Premiums and discounts on mortgage-backed securities, net		96		(230)
Premiums and discounts on loans, net		170		176
Deferred income taxes		(642)		198
Provision for loan losses		4,241		2,930
Depreciation of premises and equipment		867		886
Increase in value of bank-owned life insurance		(678)		(676)
Restricted shares grant expense		16		16
Stock option expense		52		56
Stock based benefit programs: ESOP		241		244
Proceeds from sale of loans originated for sale		40,455		44,926
Origination of loans held for sale		(38,973)		(44,085)
(Loss) gain on sale of:				
Investment and mortgage-backed securities		(20)		(762)
Loans		(871)		(657)
Real estate acquired through foreclosure		244		(337)
(Increase) decrease in:				
Accrued interest receivable		39		11
Other assets		516		(3,757)
(Decrease) increase in:				
Accrued interest payable		(1,034)		(248)
Other liabilities		(1,603)		744
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	6,898	\$	4,312
NET CASH PROVIDED BY OF EXATING ACTIVITIES	<del></del>	0,000		·

### CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

	Year ended December 31,				
		2010		2009	
		(in thou	ısand		
INVESTING ACTIVITIES					
Loan originations	\$	(83,117)	\$	(82,610)	
Loan principal payments		99,159		90,602	
Principal repayments on mortgage-backed securities held to maturity		561		1,050	
Principal repayments on mortgage-backed securities available for sale		28,544		32,230	
Purchase of investment securities available for sale		(17,837)		(14,746)	
Purchase of mortgage-backed securities available for sale		(17,027)		(10,608)	
Proceeds from the sale of investment securities available for sale		170		5,514	
Proceeds from the sale of mortgage-backed securities available for sale				8,859	
Proceeds from maturities of investment securities available for sale		590		755	
Redemption of FHLB stock		495			
Proceeds from sale of real estate acquired through foreclosure		1,065		2,498	
Purchase of premises and equipment		(2,141)		(773)	
NET CASH PROVIDED BY INVESTING ACTIVITIES		10,462		32,771	
FINANCING ACTIVITIES					
Net (decrease) increase in deposits		(2,581)		62,866	
Net decrease in short-term FHLB and other borrowings				(42,416)	
Proceeds from long-term FHLB advances		12,884			
Repayment of long-term FHLB advances		(31,138)		(45,491)	
Net decrease in advances from borrowers for taxes and insurance		(65)		(84)	
Treasury stock acquired				(128)	
Exercise of stock options		207		242	
Tax benefit arising from stock compensation		6		23	
Common stock dividends paid		(2,037)		(2,013)	
NET CASH USED IN FINANCING ACTIVITIES		(22,724)		(27,001)	
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(5,364)		10,082	
Cash and cash equivalents at beginning of year		12,801		2,719	
Cash and cash equivalents at end of year	\$	7,437	\$	12,801	
Supplemental disclosure of cash flow information:					
Cash paid for					
Interest on deposits and advances from FHLB and other borrowings	\$	11,242	\$	14,229	
Income taxes	\$	2,237	\$	1,225	
Capitalization of mortgage servicing rights	\$	341	\$	393	
Transfers from loans to real estate acquired through foreclosure	\$	7,479	\$	3,443	
Securities available for sale purchased, not settled	\$		\$	745	

The accompanying notes are an integral part of these statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2010 and 2009

#### NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

TF Financial Corporation (the "Company") is a unitary savings and loan holding company, organized under the laws of the State of Delaware, which conducts its consumer banking operations primarily through its wholly owned subsidiary, Third Federal Bank ("Third Federal") or the ("Bank"). Third Federal is a federally chartered stock savings bank insured by the Federal Deposit Insurance Corporation. Third Federal is a community-oriented savings institution and conducts operations from its main office in Newtown, Pennsylvania, twelve full-service branch offices located in Philadelphia and Bucks Counties, Pennsylvania, and two full-service branch offices located in Mercer County, New Jersey. The Bank competes with other banking and financial institutions in its primary market communities, including financial institutions with resources substantially greater than its own. Commercial banks, savings banks, savings and loan associations, credit unions and money market funds actively compete for savings and time deposits and loans. Such institutions, as well as consumer finance and insurance companies, may be considered competitors of the Bank with respect to one or more of the services it renders.

The Bank is subject to regulations of certain state and federal agencies and, accordingly, those regulatory authorities conduct periodic examinations. As a consequence of the extensive regulation of commercial banking activities, the Bank's business is particularly susceptible to being affected by state and federal legislation and regulations.

#### a. Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries: TF Investments, Penns Trail Development Corporation and Third Federal, and the Bank's wholly owned subsidiaries, Third Delaware Corporation and Teragon Financial Corporation, (collectively, the "Company"). All material intercompany balances and transactions have been eliminated in consolidation.

The accounting policies of the Company conform to accounting principles generally accepted in the United States of America ("US GAAP") and predominant practices within the banking industry. The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The more significant accounting policies are summarized below.

#### b. Cash and Cash Equivalents

The Company considers cash, due from banks, and interest-bearing deposits in other financial institutions, with original terms to maturity of less than three months, as cash equivalents for presentation purposes in the consolidated balance sheets and cash flows. The Company is required to maintain certain cash reserves relating to deposit liabilities. This requirement is ordinarily satisfied by cash on hand.

#### c. Investment and Mortgage-Backed Securities

The Company classifies its investment, mortgage-backed and marketable equity securities in one of three categories: held to maturity, trading, or available for sale. The Company does not presently engage in security trading activities.

Investment, mortgage-backed and marketable equity securities available for sale are stated at fair value, with net unrealized gains and losses excluded from income and reported in other comprehensive income. See Note 16-Fair Value Measurements which defines the basis for determining fair value. Realized gains and losses on the sale of securities are recognized using the specific identification method.

Mortgage-backed securities held to maturity are carried at cost, net of unamortized premiums and discounts, which are recognized in interest income using the interest method.

On a quarterly basis, temporarily impaired securities are evaluated to determine whether such impairment is other-than-temporary impairment ("OTTI"). This evaluation involves consideration of the length of time and the amount by which the fair value has been lower than amortized cost, the financial condition and credit rating of the issuer, the changes in fair value in relation to the change in market interest rates and other relevant information. In addition, with respect to mortgage-backed securities issued by government and quasi-governmental agencies (i. e. Government National Mortgage Association ("GNMA"), Federal Home Loan Mortgage Corporation ("FHLMC") and FNMA), the Company considers the ultimate payment of principal and interest

as an obligation of the United States Government and thus assured. With respect to mortgage-backed securities issued by private parties, the Company studies delinquencies, loss rates, loss severity and other information related to the underlying loans in order to form an opinion regarding the possibility of a cash flow shortfall. The Company also evaluates its intent to hold, intent to sell or need to sell the securities in light of its investment strategy, cash flow needs, interest rate risk position, prospects for the issuer and all other relevant factors.

#### d. Loans Receivable, net

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are stated at unpaid principal balances less the allowance for loan losses, and net of deferred loan origination fees, direct origination costs and unamortized premiums and discounts associated with purchased loans. Loan origination fees and costs as well as unamortized premiums and discounts on mortgage loans are amortized to income using the interest method over the remaining period to contractual maturity, adjusted for actual prepayments.

The Bank provides valuation allowances for estimated losses from uncollectible loans. The allowance is increased by provisions charged to expense and reduced by net charge-offs. On a quarterly basis, the Bank prepares an allowance for loan losses (ALLL) analysis. In the analysis, the loan portfolio is segmented into groups of homogeneous loans that share similar risk characteristics: non-residential and non-owner occupied residential real estate, construction, commercial business, single family residential, and consumer which is predominately real estate secured junior liens and home equity lines of credit. Each segment is assigned reserve factors based on quantitative and qualitative measurements. In addition, the Bank reviews its internally classified loans, its loans classified for regulatory purposes, delinquent loans, and other relevant information in order to isolate loans for further scrutiny as potentially impaired loans.

Quantitative factors include an actual expected loss factor based on historical loss experience over a relevant look-back period. Quantitative factors also include the Bank's actual risk ratings for the commercial loan segments as determined in accordance with loan review and loan grading policies and procedures, and additional factors as determined by management to be representative of additional risk due to the loan's geographic location, type, and other attributes. These quantitative factors are adjusted if necessary, up or down, based on actual experience and an evaluation of the qualitative factors.

Qualitative factors are based upon: (1) changes in lending policies and procedures, including but not limited to changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses; (2) changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments; (3) changes in the nature and volume of the portfolio and in the terms of loans; (4) changes in the experience, ability, and depth of lending management and other relevant staff; (5) changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans; (6) changes in the quality of the loan review system; (7) changes in the value of underlying collateral for collateral dependent loans; (8) the existence and effect of any concentration of credit, and changes in the level of such concentrations; and (9) the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the existing loan portfolio.

Potentially impaired loans selected for individual evaluation are reviewed in accordance with US GAAP which governs the accounting for impaired assets, and consideration of regulatory guidance regarding treatment of troubled, collateral dependent loans. Each potentially impaired loan is evaluated using all available information such as recent appraisals, whether the loan is currently on accrual or non-accrual status, discounted cash flow analyses, guarantor financial strength, the value of additional collateral, and the loan's and borrower's past performance to determine whether in management's best judgment it is probable that the Bank will be unable to collect all contractual interest and principal in accordance with the loan's terms. Loans deemed impaired are generally assigned a reserve derived from the value of the underlying collateral. Loans deemed not to be impaired are assigned a reserve factor based upon the class from which they were selected.

The ALLL needed as a result of the foregoing evaluations is compared with the unadjusted amount, and an adjustment is made by means of a provision charged to expense for loan losses. Recognizing the inherently imprecise nature of the loss estimates and the large number of assumptions needed in order to perform the analysis, the required reserve may be less than the actual level of reserves at the end of any evaluation period, and thus there may be an unallocated portion of the ALLL. Management adjusts the unallocated portion to an amount which management considers reasonable under the circumstances.

The Bank provides an allowance for accrued but uncollected interest when a loan becomes more than ninety days past due or is identified as impaired. The allowance is established by a charge to interest income equal to all interest previously accrued, and income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower's ability to make periodic interest and principal payments is no longer impaired, in which case the loan is returned to accrual status.

#### e. Loans Receivable, Held-for-Sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value on an individual basis. Any resulting loss is included in other income. The fair value of the Bank's loans held for sale was valued in excess of cost at December 31, 2010 and 2009.

#### f. Transfers of Financial Assets

The Company accounts for the transfer of financial assets using the financial-components approach. This approach recognizes the financial and servicing assets it controls and the liabilities it has incurred, derecognizes financial assets when control has been surrendered and derecognizes liabilities when extinguished. Consistent guidelines for distinguishing transfers of financial assets from transfers that are secured borrowings are observed.

#### g. Premises and Equipment

Land is carried at cost. Buildings and furniture, fixtures and equipment are carried at cost less accumulated depreciation. Depreciation is provided by the straight-line method over the estimated useful lives of the assets. The Company records any impairment of long-lived assets to be held and used or to be disposed of by sale. The Company had no impaired long-lived assets at December 31, 2010 and 2009.

#### h. Goodwill

Goodwill does not require amortization but is subject to annual impairment testing. The Company has tested the goodwill for impairment in the fourth quarter of 2010 and noted the presence of indicators of potential impairment namely adverse economic conditions reflected in the trading value of the common stock relative to its book value. As a result, the Company estimated the fair value of the Company and based upon this, no impairment has been recognized at December 31, 2010.

#### i. Bank Owned Life Insurance

The Company maintains life insurance policies on the lives of executives and officers. The Company is the owner and beneficiary of the policies. The cash surrender values of the policies were approximately \$17.9 million and \$17.2 million at December 31, 2010 and 2009, respectively.

#### j. Benefit Plans

The Company has established an ESOP covering eligible employees with six months of service, as defined by the ESOP. The Company records compensation expense in the amount equal to the fair value of shares committed to be released from the ESOP to employees less dividends received on the allocated shares applied to the required debt service of the plan.

The Company has a defined benefit pension plan covering substantially all full-time employees meeting certain requirements. The Company recognizes the overfunded or underfunded status of the defined benefit postretirement plan as an asset or liability in its consolidated balance sheets and recognizes changes in that funded status, including the gains and or losses and prior service costs or credits that were not recognized as components of net periodic benefit cost, in the year in which the changes occur through accumulated other comprehensive income. The Company measures the funded status of a plan as of the date of its year-end consolidated balance sheet.

#### k. Stock-Based Compensation

The Company has stock benefit plans that allow the Company to grant options and stock to employees and directors and which are more fully discussed in Note 10—Benefit Plans. The options, which have a term of up to 10 years when issued, vest over a three to five year period. The exercise price of each option equals the market price of the Company's stock on the date of the grant. The Company measures compensation cost at the grant date based on the fair value of the award. Compensation is then recognized over the service period which is usually the vesting period. There were no options granted in 2010 or 2009.

#### 1. Income Taxes

The Company accounts for income taxes under the liability method whereby deferred income taxes are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities. The effect on deferred taxes due to change in tax rates is recognized in income in the period that includes the enactment date.

#### m. Advertising Costs

The Company expenses marketing and advertising costs as incurred.

#### n. Earnings Per Share

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

#### o. Comprehensive Income

Comprehensive (loss) income is the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. The components of other comprehensive (loss) income are as follows:

	December 31, 2010								
	Before tax amount		Tax Before (expense)				Net of tax amount		
Unrealized losses on securities Unrealized holding losses arising during period Reclassification adjustment for gains realized in net income Pension plan benefit adjustment related to actuarial losses Other comprehensive loss, net	\$	(118) (20) 117 (21)	\$	40 7 (40) 7	\$	(78) (13) <u>77</u> (14)			
			December	r 31, 2009					
		Before amount	(exp	Tax pense) nefit usands)		t of tax nount			
Unrealized gains on securities Unrealized holding gains arising during period Reclassification adjustment for gains realized in net income Pension plan benefit adjustment related to actuarial losses	\$	2,076 (762) 552 1,866	\$	(706) 259 (191) (638)	\$ 	1,370 (503) 361 1,228			
Other comprehensive income, net									

#### p. Segment Reporting

The Company has one reportable segment, "Community Banking." All of the Company's activities are interrelated, and each activity is dependent and assessed based on how each of the activities of the Company supports the others. For example, commercial lending is dependent upon the ability of the Bank to fund itself with retail deposits and other borrowings and to manage interest rate and credit risk. This situation is also similar for consumer and residential mortgage lending. Accordingly, all significant operating decisions are based upon analysis of the Company as one operating segment or unit.

#### NOTE 2—RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the Financial Accounting Standards Board ("FASB") added new requirements for disclosures of fair value measurements. The new requirements include disclosure about transfers in and out of Levels 1 and 2 and separate disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. The guidance is effective for the first reporting period (including interim periods) beginning after December 15, 2009, except for the requirement to provide Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which will be effective for fiscal years beginning after December 15, 2010, and for interim periods within those years. Early adoption is permitted. The required additional disclosures are contained in Note 16-Fair Value Measurements.

In April 2010, the FASB issued guidance on the treatment for a modified loan that was acquired as part of a pool of assets. The guidance establishes that entities should not evaluate whether a modification of loans that are part of a pool meets the criteria for a troubled debt restructuring. In addition, modified loans should not be removed from the pool unless certain criteria are met. The amendment became effective for loans that are part of an asset pool and are modified during financial reporting periods that end July 15, 2010 or later. Adoption of the new guidance did not have a significant impact on the Company's financial statements.

In July 2010, the FASB issued an amendment which requires disclosures about the credit quality of financing receivables and the allowance for credit losses. The amendment improves the transparency in financial reporting by public and non public companies that hold financing receivables which include loans, lease receivables and other long-term receivables. The additional disclosures include aging of past due receivables, credit quality indicators and modifications of financing receivables. The disclosures also include information on the development of the credit loss allowance and the management of credit exposures. The amendment is effective for financial reporting periods ending after December 15, 2010. The Company adopted the period end disclosures of the new guidance which are contained in Note 5-Loans Receivable.

In December 2010, the FASB issued an amendment that modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that impairment may exist. The qualitative factors are consistent with the existing guidance, which requires that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company does not anticipate that the adoption of this guidance will have a significant impact on the Company's financial statements.

In January 2011, the FASB issued an amendment that temporarily delays the effective date of the disclosures about troubled debt restructurings. Public-entity creditors are to provide those disclosures after the FASB clarifies the guidance for determining what constitutes a troubled debt restructuring. The deferral will result in more consistent disclosures about troubled debt restructurings. This amendment does not defer the effective date of other disclosure requirements regarding financing receivables. FASB has proposed that the disclosures regarding troubled debt restructuring would be effective for interim and annual periods ending after June 15, 2011 and would be applied retrospectively to the beginning of the fiscal year in which the proposal is adopted. Adoption of this guidance is not expected to have a significant impact on the Company's financial statements.

## NOTE 3—CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

Cash and due from banks Interest-bearing deposits in other financial institutions

December 31,					
	2010		2009		
	(in tho	usands)			
\$	3,218	\$	2,830		
	4,219		9,971		
\$	7,437	\$	12,801		

#### NOTE 4—INVESTMENT AND MORTGAGE-BACKED SECURITIES

The amortized cost, gross unrealized gains and losses, and fair value of the Company's investment securities at December 31, 2010 and 2009, are summarized as follows:

	December 31, 2010							
	Aı	Amortized cost		Gross realized gains	Gross unrealized losses	Fair value		
Investment securities available for sale				(in thous	ands)			
U.S. Government and federal agencies	\$	6,000	\$	59	\$ —	\$ 6,059		
Corporate debt securities		3,340		223		3,563		
State and political subdivisions		47,348		1,120	(260)	,		
Total investment securities available for sale	\$	56,688	\$	1,402	\$ (260)	\$57,830		
Mortgage-backed securities available for sale								
Residential mortgage-backed securities issued by quasi-governmental agencies	\$	50,942	\$	1,950	\$ (6)	\$52,886		
Residential mortgage-backed securities, privately issued		13,425		224	(44)	13,605		
Total mortgage-backed securities available for sale	\$	64,367	\$	2,174	\$ (50)	\$66,491		
Residential mortgage-backed securities held to maturity issued by								
quasi-governmental agencies	<u>\$</u>	3,169	\$	341	<u> </u>	\$ 3,510		

Gross realized gains were \$20,000 and \$829,000 for the years ended December 31, 2010 and 2009, respectively. These gains resulted from the sale of investment and mortgage-backed securities available for sale of \$150,000 and \$12.5 million for the years ended December 31, 2010 and 2009, respectively.

Gross realized losses were \$67,000 for the year ended December 31, 2009. These losses resulted from the sale of mortgage-backed securities available for sale of \$1.4 million for the year ended December 31, 2009. There were no losses in 2010.

	<b>December 31, 2009</b>						
	Amortized cost		Gross unrealized gains		Gross unrealized losses		Fair value
Investment goognities evallable for cel-				(in thous	ands)		
Investment securities available for sale U.S. Government and federal agencies Corporate debt securities State and political subdivisions Equity securities Total investment securities available for sale	\$ <u>\$</u>	3,000 3,340 33,180 150 39,670	_	177 1,170 — 1,347		109) —	\$ 2,945 3,517 34,241 150 \$40,853
Mortgage-backed securities available for sale Residential mortgage-backed securities issued by quasi-governmental agencies Residential mortgage-backed securities, privately issued Total mortgage-backed securities available for sale	\$	68,707 7,270 75,977	_	2,483	(	223)	\$71,151 7,047 \$78,198
Residential mortgage-backed securities held to maturity issued by quasi-governmental agencies	\$	3,733	\$	300	\$		\$ 4,033

The amortized cost and fair value of investment and mortgage-backed securities, by contractual maturity, are shown below.

	December 31, 2010								
		Availabl	e for s	ale		Held to	matu	rity	
	Amortized cost		Fair value		Amortized cost			Fair value	
				(in tho	usands)				
Investment securities									
Due in one year or less	\$	860	\$	863	\$		\$		
Due after one year through five years		13,459		13,932					
Due after five years through 10 years		23,258		24,058					
Due after ten years		19,111		18,977				<u> </u>	
		56,688		57,830			,	_	
Mortgage-backed securities		64,367		66,491		3,169		3,510	
Total investment and mortgage-backed securities	\$	121,055	\$	124,321	\$	3,169	\$	3,510	

Investment securities having an aggregate amortized cost of approximately \$4.6 million and \$2.3 million were pledged to secure public deposits at December 31, 2010 and 2009, respectively.

There were no securities held other than U.S. Government and agencies from a single issuer that represented more than 10% of stockholders' equity at year end.

The Company also holds stock in the Federal Home Loan Bank of Pittsburgh ("FHLB") totaling \$9.4 and \$9.9 million as of December 31, 2010 and 2009, respectively. The Company is required to maintain a minimum amount of FHLB stock as determined by its borrowing levels and amount of eligible assets. At December 31, 2010 the Company was required to hold \$4.3 million in FHLB stock. FHLB stock can only be repurchased by the FHLB or sold to another member, and all sales must be at par. The Company holds FHLB stock as a long term investment based on the ultimate recoverability of the par value. During the fourth quarter of 2008, the FHLB suspended the repurchase of stock and dividend payments which prompted the Company to give consideration to evaluating the potential impairment of the investment. The Company evaluates potential impairment of its investment in FHLB stock quarterly and considers the following: 1) the magnitude and direction of the change in the net assets of the FHLB as compared to the capital stock amount and the duration of this condition, 2) the ability of the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, 3) the impact of regulatory changes on the FHLB and on its members and 4) the liquidity position of the FHLB. During the fourth quarter of 2010, the FHLB resumed limited repurchases of members' excess stock. After evaluating these factors the Company has concluded that the par value of its investment in FHLB stock is recoverable and no impairment has been recorded during the year ended December 31, 2010 or 2009.

The table below indicates the length of time individual securities, both held to maturity and available for sale, have been in a continuous unrealized loss position at December 31, 2010:

	Number		ss than months		months longer	Total			
Description of securities	of securities	Fair value	Unrealized loss	Fair value	Unrealized loss	Fair value	Unrealized loss		
State and notition on distinct	1.57	<b>#14.010</b>	•	thous	,				
State and political subdivisions Residential mortgage-backed securities issued by	17	\$14,210	\$ (260)	\$ —	\$	\$14,210	\$ (260)		
quasi-governmental agencies Residential mortgage-backed securities privately	1	3,027	(6)	_		3,027	(6)		
issued	3	7,048	(44)			7,048	(44)		
Total temporarily impaired securities	21	\$24,285	\$ (310)	<u>\$</u>	<u>\$</u>	\$24,285	\$ (310)		

The table below indicates the length of time individual securities, both held to maturity and available for sale, have been in a continuous unrealized loss position at December 31, 2009:

	Number			than nths		months longer	Total			
Description of securities	of securities	Fair value	Uı	nrealized loss	Fair value	Unrealized loss	Fair value	Unrealized loss		
	-			(in	thousa	inds)				
U.S. Government and federal agencies	1	\$ 2,945	\$	$(5\overline{5})$			\$ 2,945	\$ (55)		
State and political subdivisions	6	4,086		(109)		_	4,086	` /		
Residential mortgage-backed securities issued by								` ,		
quasi-governmental agencies	2	4,352		(39)			4,352	(39)		
Residential mortgage-backed securities privately				` ′			,			
issued	4	5,536		(160)	1,511	(63)	7,047	(223)		
Total temporarily impaired securities	13	\$16,919	\$		\$1,511		\$18,430			

The Company evaluates debt securities on a quarterly basis to determine whether OTTI exists. The Company has performed this evaluation and has determined that the unrealized losses at December 31, 2010 and 2009, respectively, are not considered other-than-temporary and are therefore reflected in other comprehensive income.

#### NOTE 5—LOANS RECEIVABLE

Loans receivable are summarized as follows:

	<b>December 31</b> ,					
		2010		2009		
		(in tho	usands)			
Held for investment: First mortgage loans Secured by one-to-four family residences Secured by non-residential properties or non—owner occupied residential properties Construction loans Total first mortgage loans	\$	269,077 137,307 18,799 425,183	\$	271,651 134,584 29,671 435,906		
Other loans Commercial-business, real estate secured Commercial-business, non-real estate secured Home equity and second mortgage Other Total other loans		26,603 5,575 49,430 2,407 84,015		33,514 7,462 54,811 2,565 98,352		
Total loans  Net deferred loan origination costs and unamortized premiums  Less allowance for loan losses  Total loans receivable	\$	509,198 658 (8,328) 501,528	\$	534,258 609 (5,215) 529,652		
Held for sale: First mortgage loans Secured by one-to-four family residences	<u>\$</u>	130	\$	1,082		

The following table presents the composition of the commercial loan portfolio by credit quality indicator at December 31, 2010:

## Commercial credit exposure-credit risk profile by internally assigned grade

	Pass	_	Special mention	 ostandard ousands)	Do	<u>ubtful</u>	-	Total
Secured by non-residential properties or non—owner occupied residential properties  Construction loans  Commercial-business, real estate secured  Commercial-business, non-real estate secured	\$ 108,484 3,482 15,778 5,531 \$ 133,275	: : :	19,299 6,269 1,007 ———————————————————————————————————	\$ 9,524 9,048 9,818 ———————————————————————————————————	\$		\$	137,307 18,799 26,603 5,575 188,284

In order to assess and monitor the credit risk associated with commercial loans, the Company employs a risk rating methodology whereby each commercial loan is initially assigned a risk grade. At least annually, all risk ratings are reviewed in light of information received such as tax returns, rent rolls, cash flow statements, appraisals, and any other information which may affect the then current risk rating, which is adjusted upward or downward as needed. At the end of each quarter the risk ratings are summarized and become a component of the evaluation of the allowance for loan losses. The Company's risk rating definitions mirror those promulgated by banking regulators and are as follows:

Pass: Good quality loan characterized by satisfactory liquidity; reasonable debt capacity and coverage; acceptable management in all critical positions and normal operating results for its peer group. The Company has grades 1 through 6 within the Pass category which reflect the increasing amount of attention paid to the individual loan because of, among other things, trends in debt service coverage, management weaknesses, or collateral values.

Special mention: A loan that has potential weaknesses that deserves management's close attention. Although the loan is currently protected, if left uncorrected, potential weaknesses may result in deterioration of the loan's repayment prospects or in the

Company's future credit position. Potential weaknesses include: weakening financial condition; an unrealistic repayment program; inadequate sources of funds; lack of adequate collateral; credit information; or documentation. There is currently the capacity to meet interest and principal payments, but further adverse business, financial, or economic conditions may impair capacity or willingness to pay interest and repay principal.

Substandard: A loan that is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged. Although no loss of principal or interest is presently apparent, there is the distinct possibility that a partial loss of interest and/or principal will be sustained if the deficiencies are not corrected. There is a current identifiable vulnerability to default and the dependence upon favorable business, financial, or economic conditions to meet timely payment of interest and repayment of principal.

Doubtful: A loan which has all the weaknesses inherent in a substandard asset with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors which may work to strengthen the asset, classification as an estimated loss if deferred until a more exact status is determined. Pending factors include: proposed merger, acquisition, liquidation, capital injection, perfecting liens on additional collateral, and refinancing plans.

Loss: Loans which are considered uncollectible and have been charged off. The Company has charged-off all loans classified as loss.

Loans classified as special mention, substandard or doubtful are evaluated for potential impairment. All impaired loans are placed on non-accrual status and are classified as substandard or doubtful.

The following table presents the composition of the residential mortgage and consumer loan portfolios by credit quality indicator at December 31, 2010:

#### Mortgage and consumer credit exposure-credit risk profile by payment activity

	-	Performing	No	1-performing	 Total	
			(in	thousands)		
Secured by one-to-four family residences	\$	265,459	\$	3,618	\$ 269,077	
Home equity and second mortgage		48,018		1,412	49,430	
Other		2,404		3	2,407	
Total	\$	315,881	\$	5,033	\$ 320,914	

In order to assess and monitor the credit risk associated with 1-4 family residential loans and consumer loans which include second mortgage loans and home equity secured lines of credit, the Company relies upon the payment status of the loan. Loans 90 days or more past due are placed on non-accrual status and evaluated for impairment on a pooled basis.

The following table presents non-performing loans including impaired loans and loan balances past due over 90 days for which the accrual of interest has been discontinued by class at December 31, 2010:

	(in t	housands)
Secured by one-to-four family residences	\$	3,618
Secured by non-residential properties or non—owner occupied residential properties		4,993
Construction loans		4,307
Commercial-business, real estate secured		4,601
Commercial-business, non-real estate secured		44
Home equity and second mortgage		1,412
Other consumer		3
Total non-performing loans	\$	18,978
Total loans past due 90 days as to interest or principal and accruing interest	\$	

					Im	paired loans					
		Recorded vestment	_	Unpaid principal balance	Related allowance		Average recorded investment			Interest income recognized	
*****					(ir	thousands)		,			
With an allowance recorded:											
Secured by non-residential properties											
or non—owner occupied											
residential properties	\$	1,855	\$	1,855	\$	218	\$	925	\$		
Construction loans		3,887		3,887		1,627		3,887		_	
Commercial-business, real estate											
secured		2,605		2,605		373		1,563			
Commercial-business, non-real estate											
secured		44		44		44		18		. —	
With no allowance recorded:											
Secured by non-residential properties											
or non—owner occupied											
residential properties		2,830		2,830		·		3,479			
Construction loans		420		420				492			
Commercial-business, real estate											
secured		1,996		1,996				4,717			
Commercial-business, non-real estate		,									
secured								22			
Total	\$	13,637	\$	13,637	\$	2,262	\$	15,103	\$		

The following table sets forth information regarding the Company's non-performing loans at December 31, 2009:

	(tho	ousands)
Impaired loans with a related allowance	\$	2,389
Impaired loans without a related allowance		5,895
Total impaired loans	\$	8,284
Allowance for impaired loans	\$	540
Total non-performing loans	\$	8,284
Total loans past due 90 days as to interest or principal and accruing interest	\$	

Interest income that would have been recorded under the original terms of impaired loans totaled approximately \$768,000 and \$199,000 for the years ended December 31, 2010 and 2009, respectively.

The following table presents the contractual aging of delinquent loans by class at December 31, 2010:

	Current	30-59 days pass due	60-89 days past due	du	oans past ne 90 days or more (in thous	Total Total past due loans sands)		Recorded investment over 90 days and accruing interest
Secured by one-to-four family residences	\$ 267,885	\$ 424	\$ 26	5 \$	742	\$ 1.192	\$ 269,077	\$ —
Secured by non-residential properties or non—owner	<b>4 2</b> 07,000		· • - ·	•	~	-,	+ ===,	· .
occupied residential properties	131,566	748	754	1	4,239	5,741	137,307	
Construction loans	14,492		<u> </u>	_	4,307	4,307	18,799	•
Commercial-business, real estate								
secured	18,877	3,125		-	4,601	7,726	26,603	_
Commercial-business, non-real								
estate secured	5,531	_		-	44	44	5,575	-
Home equity and second mortgage	48,285	60	9	)	1,076	1,145	49,430	
Other	2,381	13	10	)	3	26	2,407	
Total	\$489,017	\$ 4,370	\$ 799	\$	15,012	\$ 20,181	\$ 509,198	\$

Activity in the allowance for loan losses is summarized as follows:

	 December 31,					
	 2010		2009			
	 (in tho	usands)				
Balance at beginning of year	\$ 5,215	\$	3,855			
Provision charged to income	4,241		2,930			
(Charge-offs), net of recoveries	(1,128)		(1,570)			
Balance at end of year	\$ 8,328	\$	5,215			

The following tables present the ending balance of the allowance for loan losses and ending loan balance by portfolio by class based on impairment method as of December 31, 2010:

Allowance		Individually evaluated for impairment		Collectively evaluated for impairment	_	Total
			(	in thousands)		
Secured by one-to-four family residences Secured by non-residential properties or non—owner occupied residential	\$	_	\$	1,839	\$	1,839
properties		218		1,906		2,124
Construction loans		1,627		852		-2,479
Commercial-business, real estate secured Commercial-business, non-real estate		373		601		974
secured		44		33		77
Home equity and second mortgage		<del>_</del>		607		607
Other consumer		_		16		16
Unallocated				212		212
Total	\$	2,262	\$	6,066	\$	8,328
Loan balance		Individually evaluated for impairment	(	Collectively evaluated for impairment in thousands)		Total
Secured by one-to-four family residences Secured by non-residential properties or non—owner occupied residential	\$	_	\$	\$ 269,077	\$	269,077
properties		4,685		132,621		137,307
Construction loans		4,307		14,492		18,799
Commercial-business, real estate secured		4,601		22,003		26,603
Commercial-business, non-real estate secured		44		5,531		5,575
Home equity and second mortgage		<u> </u>		49,430		49,430
Other consumer		_		2,407		2,407
Total	\$	13,637	\$		\$	509,198

The Bank has no concentration of loans to borrowers engaged in similar activities that exceeded 10% of loans at December 31, 2010 and 2009. In the ordinary course of business, the Bank has granted loans to certain executive officers, directors and their related interests. Related party loans are made on substantially the same terms as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than the normal risk of collectability. The aggregate dollar amount of these loans was approximately \$156,000 and \$161,000 at December 31, 2010 and 2009, respectively. New loans to related parties of \$110,000 were made during 2010. For the year ended December 31, 2010, principal repayments of \$115,000 of related party loans were received. Unused lines of credit available were \$357,000 and \$363,000 at December 31, 2010 and 2009, respectively.

#### NOTE 6—LOAN SERVICING

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of these loans are summarized as follows:

	December 31,						
		2009					
	·	usands)					
Mortgage loan servicing portfolios FHLMC	\$	342	\$	401			
FNMA		98,367		76,429			
Other investors		14,348		15,408			
Other investors	\$	113,057	\$	92,238			

Custodial balances maintained in connection with the foregoing loan servicing totaled approximately \$914,000 and \$900,000 and are included as deposits at December 31, 2010 and 2009, respectively. Net servicing revenue on mortgage loans serviced for others was \$57,000 and \$16,000 for the years ended December 31, 2010 and 2009, respectively.

The Company initially recognizes and measures servicing assets based on the fair value of the servicing right at the time the loan is sold. The Company uses the amortization method for subsequent measurement of its servicing assets and evaluates the recorded value for impairment as discussed in Note 16—Fair Value Measurements. Mortgage servicing rights of \$878,000 and \$696,000 which approximate fair value were reported as a component of other assets at December 31, 2010 and 2009, respectively.

#### NOTE 7—PREMISES AND EQUIPMENT

Premises and equipment are summarized as follows:

	Estimated useful lives		Decem	ber 31,	
			2010		2009
		<u> </u>	(in tho	usands)	
Buildings	30 years	\$	7,369	\$	6,492
Leasehold improvements	5 – 10 years		3,254		2,003
Furniture, fixtures and equipment	3-7 years		8,438		11,389
rumitute, fixtures and equipment	- · <b>,</b> · · ·	,	19,061		19,884
Less accumulated depreciation			13,956		16,053
Less accumulated depreciation			5,105		3,831
T J			1,692		1,692
Land		\$	6,797	\$	5,523

#### **NOTE 8—DEPOSITS**

Deposits are summarized as follows:

	December 31,						
		2010		2009			
Deposit Type		(in tho	usands)				
Demand	<del></del> \$	40,389	\$	37,288			
NOW	Ψ	56,157	Ψ	52,988			
Money market		149,744		141,286			
Passbook savings		99,686		96,061			
Total demand, transaction and passbook deposits		345,976	,	327,623			
Certificates of deposit		204,159		225,093			
	\$	550,135	\$	552,716			

The aggregate amount of certificates of deposit with a minimum denomination of \$100,000 was approximately \$52.3 million and \$56.8 million at December 31, 2010 and 2009, respectively.

At December 31, 2010, scheduled maturities of certificates of deposit by year are as follows:

#### Maturity year

2011	2012	2013	2014	2015	Thereafter	Total
			(in thousands)	)		
\$146,308	\$37,462	\$9,701	\$3,950	\$6,416	\$322	\$204,159

Related party deposits are on substantially the same terms as are comparable transactions with unrelated persons. The aggregate dollar amount of these deposits was approximately \$4.3 million and \$4.7 million at December 31, 2010 and 2009, respectively.

#### NOTE 9—ADVANCES FROM THE FEDERAL HOME LOAN BANK AND OTHER BORROWINGS

Advances from the Federal Home Loan Bank consist of the following:

			Decen	nber 31	,	
		2010	)		200	19
Principal payments due during		Weighted Amount average rate Amount		Amount	Weighted Average rate	
			(in the	ousands	)	
2010	\$		%	\$	29,879	4.49%
2011		21,322	4.02%	•	19,461	4.18%
2012		24,578	3.93%		22,676	4.06%
2013		9,492	3.39%		7,542	3.66%
2014		2,686	2.69%		683	3.66%
2015		2,044	2.35%			<u> </u>
Thereafter		1,865	2.46%			<u> </u>
	\$	61,987	3.73%	\$	80,241	4.21%

The advances are collateralized by certain first mortgage loans totaling approximately \$347.3 million and the Federal Home Loan Bank stock owned by the Bank. Total unused lines of credit at the Federal Home Loan Bank were \$60.0 million at December 31, 2010. The remaining advances from the Federal Home Loan Bank are fixed rate, fixed term.

#### NOTE 10—BENEFIT PLANS

#### a. Defined Contribution Plan

The Bank maintains a 401(k) profit-sharing plan for eligible employees. Participants may contribute up to 15% of pretax eligible compensation. The Bank makes matching discretionary contributions equal to 75% of the initial \$1,000 deferral. Matching contributions to the 401(k) plan totaled \$72,000 and \$73,000 in 2010 and 2009, respectively.

#### b. Defined Benefit Plan

The Bank has a non-contributory defined benefit pension plan covering substantially all full-time employees meeting certain eligibility requirements. The benefits are based on each employee's years of service and an average earnings formula. An employee becomes fully vested upon completion of five years of qualifying service. It is the policy of the Bank to fund the maximum amount allowable under the individual aggregate cost method to the extent deductible under existing federal income tax regulations.

The following tables set forth the projected benefit obligation, the fair value of assets of the plan and funded status of the defined benefit pension plan as reflected in the consolidated balance sheets:

December 31,						
	2010	2009				
	(in the	ousands)				
\$	4,938	\$ 4,346				
	553	471				
	296	249				
	202	10				
	33					
	(185)	(138)				
\$	5,837	\$ 4,938				
\$	6,756	\$ 4,637				
	747	751				
	443	1,506				
	(185)	(138)				
\$	7,761	\$ 6,756				
\$	1,924	\$ 1,818				
	\$	\$ 4,938 553 296 202 33 (185) \$ 5,837 \$ 6,756 747 443 (185) \$ 7,761				

The net gain recognized in accumulated other comprehensive income as an adjustment to the funded status of the plan was \$117,000 and \$552,000 at December 31, 2010 and 2009, respectively. During 2011, the amounts expected to be amortized from accumulated other comprehensive income is \$116,000 of net actuarial loss and prior service cost.

The accumulated benefit obligation at December 31, 2010 and 2009 was \$5.0 million and \$4.2 million, respectively.

Employer contributions and benefits paid in the above table include only those amounts contributed directly to, or paid directly from, Plan assets. The expected employer contribution for 2011 is \$400,000.

	December 31,				
	<del></del>	2010		2009	
Weighted-average assumptions used to determine benefit obligations: Discount rate Rate of compensation increase		5.75% 4.00%	5.75% 4.00%		
		Decem	iber 31,		
		2010		2009	
		(in tho	usands)		
Components of net periodic benefit cost:					
Service cost	\$	553	\$	471	
Interest cost		296		249	
Expected return on plan assets		(545)		(371)	
Amortization of prior service cost		3		_	
Recognized net actuarial loss		147		183	
Net periodic benefit cost	\$	454	\$	532	
	December 31,				
		2010		2009	
Weighted-average assumptions used to determine net benefit costs:					
Discount rate	*	5.75%		5.75%	
Expected return on plan assets		8.00%	8.00%		
Rate of compensation increase		4.00%		4.00%	

The long-term expected rate of return used for the Plan year 2010 was determined by analyzing average rates of return over a number of prior periods on the assets in which the Plan is currently invested.

Estimated future benefits payments are as follows:

Year ending Decem	ber 31,	Amount	
		(in thousands	<u> </u>
2011		\$ 6	4
2012		10	7
2013		120	0
2014		199	8
2015		21	8
2016 - 2020		1,439	

The financial statements of the Company's defined benefit pension plan are prepared in conformity with US GAAP. Investments of the plan are stated at fair value. Purchase and sales of securities are recorded on a trade date basis. Interest income is recorded on an accrual basis. Dividends are recorded on the ex-dividend date. Fair value of plan assets is determined using the fair value hierarchy discussed in Note 16-Fair Value Measurements. The fair value hierarchy requires the Plan to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and provides three levels of inputs that may be used to measure fair value.

The following table sets forth by level, within the fair value hierarchy, the Plan's financial assets at fair value as of December 31, 2010:

	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Balance as of December 31, 2010	
Assets Collective investment trust funds Total Plan assets at fair value	\$ <u> </u>	\$ 7,761 \$ 7,761	\$ \$	\$ 7,761 \$ 7,761	

The following table sets forth by level, within the fair value hierarchy, the Plan's financial assets at fair value as of December 31, 2009:

	pric act mar fo iden ass	Quoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3) housands)		Balance as of December 31, 2009	
Assets Collective investment trust funds Equities Other assets Total Plan assets available for sale	\$ <u>\$</u>	6 269 275	\$	4,953 — — — 4,953	\$		\$	4,953 6 269 5,228	

Collective investment trust funds are valued by the trustee. The trustee follows written procedures for establishing unit values on a periodic basis which incorporate observable market data; however the collective investment trust fund itself is not traded on an established market and therefore is categorized as a Level 2 hierarchy. Investments in equity securities are valued at quoted prices in active markets. Other assets are valued at the net asset value of the shares.

The Plan's weighted-average asset allocations by asset category are as follows:

		At December 31,		
	2010	2009		
Asset Category Equity securities Mutual funds Money funds Other assets Total	% 96.1% 3.9% % 100.0%	0.1% 73.3% 22.6% 4.0% 100.0%		

During 2009, the Plan transferred management of Plan assets to a new trustee in order to improve investment performance while reducing Plan costs. Trustees of the Plan are responsible for defining and implementing the investment objectives and policies for the Plan's assets. Assets are invested in accordance with sound investment practices that emphasize long-term investment fundamentals that closely match the demographics of the Plan's participants. The Plan's goal is to earn long-term returns that match or exceed the benefit obligations of the Plan, giving consideration to the timing of expected future benefit payments, through a well-diversified portfolio structure. The Plan's return objectives and risk parameters are managed through a diversified mix of assets. The asset mix and investment strategy are reviewed on a quarterly basis and rebalanced when necessary.

#### c. ESOP

The Company has an internally leveraged ESOP for eligible employees who have completed six months of service with the Company or its subsidiaries. The ESOP borrowed \$4.2 million from the Company in 1996 to purchase 423,200 newly issued shares of common stock. Any dividends received by the ESOP will be used to pay debt service. The Company makes discretionary contributions to the ESOP in order to service the ESOP's debt if necessary. The ESOP shares are pledged as collateral for its debt. As the debt is repaid, shares are released from collateral based on the proportion of debt service paid in the year and allocated to qualifying employees. The Company reports compensation expense in the amount equal to the fair value of shares released from the ESOP to employees less dividends received on the allocated shares in the plan used for debt service. The allocated shares are included in outstanding shares for earnings per share computations. Annual ESOP compensation expense totaled \$193,000 in both 2010 and 2009.

	December 31,			
	2010	2009		
Allocated shares	192,000	186,000		
Unreleased shares	128,000	140,000		
Total ESOP shares	320,000	326,000		
Fair value of unreleased shares (in thousands)	\$ 2,713	\$ 2,531		

#### d. Stock-Based Compensation Plans

A summary of the status of the Company's stock option plans as of December 31, 2010 and 2009, and changes for each of the years in the periods then ended is as follows:

	2010			2009			
	Number of shares	Weighted average exercise price per share		Number of shares	Weighted average exercise price per share		
Outstanding at beginning of year Options granted	285,228	\$	24.98	301,703	\$	24.45	
Options exercised	(15,614)	\$	13.24	(16,217)	\$	15.11	
Options forfeited	(7,466)	\$	26.56	(247)	\$	30.91	
Options expired	(135,891)	\$	27.11	(11)	\$	14.10	
Outstanding at end of year	126,257	\$	24.04	285,228	\$	24.98	
Options exercisable	98,149	\$	25.19	243,655	\$	25.72	

The following table summarizes information about stock options outstanding at December 31, 2010:

Options outstanding				Options exercisable				
Range of exercise prices		Number	Weighted average remaining contractual life (years)	Weighted average exercise price		Number	Weighted average exercise price	
\$	19.33-28.42	108,598	3.35	\$	22.66	80,490	\$	23.58
\$	28.43-32.51	17,659	2.96	\$	32.51	17,659	\$	32.51
		126,257	3.29	\$	24.04	98,149	\$	25.19

The following table reflects information on the aggregate intrinsic value of options as well as cash receipts from option exercises:

	December 31,					
	2	2009				
		(in tho	usands)			
Aggregate value of						
Options outstanding	\$	90	\$	76		
Options exercisable	\$	49	\$	76		
Options exercised	\$	88	\$	67		
Cash receipts from options exercised	\$	207	\$	241		

The aggregate intrinsic value represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the year and the exercise price, multiplied by the number of exercisable in-the-money options). The Company has a policy of issuing shares from treasury to satisfy share option exercises.

Stock-based compensation expense included in net income related to stock options was \$52,000 and \$56,000, resulting in a tax benefit of \$18,000 and \$19,000, for the year ended December 31, 2010 and 2009, respectively. There was \$82,000 and \$140,000 of total unrecognized compensation cost, net of estimated forfeitures, related to non-vested options under the stock option plans at December 31, 2010 and 2009, respectively. That cost is expected to be recognized over a weighted average period of 21 months and 25.6 months at December 31, 2010 and 2009, respectively.

The table below summarizes the changes in non-vested restricted stock during the past year:

	2010			2009			
	Number of shares	Weighted average grant price per share		Number of shares	Weighted average grant price per share		
Total non-vested restricted stock at December 31 Restricted stock grant	1,401	\$	19.67	2,100	\$	19.67	
Vesting of restricted stock Forfeitures of restricted stock	(701)	\$	19.67	(699)	\$	19.67	
Total non-vested restricted stock at December 31	700	\$	19.67	1,401	\$	19.67	

Annual stock-based compensation expense related to stock grants was \$16,000 for each of the years ended December 31, 2010 and 2009. In 2011, the anticipated compensation expense related to stock grants is \$11,000.

### NOTE 11—INCOME TAXES

The components of income tax expense are summarized as follows:

	Year ended December 31,				
	2010		2009		
		(in the	usands)		
Federal					
Current	\$	1,424	\$	\$1,270	
Charge in lieu of income tax relating to stock compensation		6		23	
Deferred		(642)		198	
	·	788		1,491	
State and local—current		261		6	
Income tax provision	\$	1,049	\$	1,497	

The Company's effective income tax rate was different than the statutory federal income tax rate as follows:

Year ended December 31,			
2010	2009		
34.0%	34.0%		
(14.3)	(9.3)		
3.9	(0.1)		
0.2%	0.3		
23.8%	24.9%		
	2010 34.0% (14.3) 3.9 0.2%		

Deferred taxes are included as other liabilities in the accompanying consolidated balance sheets at December 31, 2010 and 2009, for the estimated future tax effects of differences between the financial statement and federal income tax bases of assets and liabilities according to the provisions of currently enacted tax laws. No valuation allowance was recorded against deferred tax assets at December 31, 2010 and 2009. The Company's net deferred tax liability at December 31, 2010 and 2009 was as follows:

	December 31,			
	2010			2009
		(in tho	usands)	
Deferred tax assets		•	•	
Deferred compensation	\$	32	\$	147
Allowance for loan losses, net		2,831		1,773
Stock compensation		106		350
Adjustment to record funded status of pension plan		796		836
Non accrual interest		294		114
Other		35		13
	<del></del>	4,094	<u> </u>	3,233
Deferred tax liabilities	<u> </u>		-	
Accrued pension expense		1,444		1,447
Unrealized gain on securities available for sale		1,110		1,157
Prepaid expenses		185		155
Deferred loan costs		815		796
Amortization of goodwill		1,309		1,094
Other		294		296
		5,157		4,945
Net deferred tax liability	\$	(1,063)	\$	(1,712)

The Company files consolidated income tax returns on the basis of a calendar year. The Company is subject to income taxes in the U.S. federal jurisdiction, and various state and local jurisdictions, the majority of activity residing in Pennsylvania. The statute of limitations for the federal return has expired on years prior to 2007. The expirations of the statutes of limitations related to the various state income tax returns that the Company and its subsidiaries file, vary by state, and are expected to expire over the term of 2011 through 2015. There are no material uncertain tax positions at December 31, 2010.

The Bank is not required to recapture approximately \$5.7 million of its tax bad debt reserve, attributable to bad debt deductions taken by it prior to 1988, as long as the Bank continues to operate as a bank under federal tax law and does not use the reserve for any other purpose. The Bank has not recorded any deferred tax liability on this portion of its tax bad debt reserve. The tax that would be paid were the Bank ultimately required to recapture that portion of the reserve would amount to approximately \$1.9 million.

### **NOTE 12—REGULATORY MATTERS**

The Bank is subject to minimum regulatory capital standards promulgated by the OTS. Failure to meet minimum capital requirements can initiate certain mandatory—and possible additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Such minimum capital standards generally require the maintenance of regulatory capital sufficient to meet each of three tests, hereinafter described as the tangible capital requirement, the core capital requirement and the risk-based capital requirement. The tangible capital requirement provides for minimum tangible capital (defined as stockholders' equity less all intangible assets) equal to 1.5% of adjusted total assets. The core capital requirement provides for minimum core capital (tangible capital plus certain forms of supervisory goodwill and other qualifying intangible assets) equal to 4% of adjusted total assets. The risk-based capital requirement provides for minimum core capital (tangible capital plus certain forms of supervisory goodwill and other qualifying intangible assets) adjusted for the general valuation allowances equal to 8% of total assets classified in one of four risk-weighted categories.

As of December 31, 2010 and 2009, management believes that the Bank met all capital adequacy requirements to which it was subject.

			Regulatory December				
	Tangible		Cor	·e	Risk-B	ased	
	Capital	Percent	Capital	Percent	Capital	Percent	
			(in thous	sands)			
Capital under generally accepted accounting principles	\$ 70,604	10.27%	\$ 70,604	10.27%	\$ 70,604	17.44%	
Unrealized gain on certain available-for-sale securities	(2,156)	(0.31)%	(2,156)	(0.31)%	(2,156)	(0.53)%	
Adjustment to record funded status of pension	1,545	0.23%	1,545	0.23%	1,545	0.38%	
Goodwill and other intangible assets	(4,324)	(0.63)%	(4,324)	(0.63)%	(4,324)	(1.07)%	
Additional capital items					5,072	1.25%	
General valuation allowances—limited	-		(5.00)	9.56%	70,741	17.47%	
Regulatory capital computed	65,669	9.56%	65,669		32,397	8.00%	
Minimum capital requirement	10,308	1.50%	27,487	4.00%			
Regulatory capital—excess	\$ 55,361	8.06%	\$ 38,182	5.56%	\$ 38,344	9.47%	
			Regulatory	r canital			
			December	31, 2009			
		gible	December Cor	31, 2009 e	Risk-B		
	Tan Capital	gible Percent	December Cor Capital	31, 2009 e Percent	Risk-B Capital	ased Percent	
			December Cor	31, 2009 e Percent			
Capital under generally accepted accounting principles			December Cor Capital	31, 2009 e Percent			
principles Unrealized gain on certain available-for-sale	<b>Capital</b> \$ 68,368	<b>Percent</b> 9.64%	Con Capital (in thouse \$ 68,368	231, 2009 re Percent sands) 9.64%	<b>Capital</b> \$ 68,368	Percent 16.35%	
principles Unrealized gain on certain available-for-sale securities	<b>Capital</b> \$ 68,368 (2,246)	9.64% (0.32)%	Con Capital (in thouse \$ 68,368	231, 2009 Per Percent sands) 9.64% (0.32)%	Capital \$ 68,368 (2,246)	Percent 16.35% (0.54)%	
principles Unrealized gain on certain available-for-sale securities Adjustment to record funded status of pension	Capital \$ 68,368 (2,246) 1,622	9.64% (0.32)% 0.23%	Cor   Capital   (in thous   \$ 68,368   (2,246)   1,622	9.64% (0.32)% 0.23%	Capital \$ 68,368 (2,246) 1,622	Percent 16.35% (0.54)% 0.39%	
principles Unrealized gain on certain available-for-sale securities Adjustment to record funded status of pension Goodwill and other intangible assets	<b>Capital</b> \$ 68,368 (2,246)	9.64% (0.32)%	Con Capital (in thouse \$ 68,368	231, 2009 Per Percent sands) 9.64% (0.32)%	Capital \$ 68,368 (2,246)	Percent 16.35% (0.54)%	
principles Unrealized gain on certain available-for-sale securities Adjustment to record funded status of pension	Capital \$ 68,368 (2,246) 1,622	9.64% (0.32)% 0.23%	December   Cor   Capital   (in thous   \$68,368   (2,246)   1,622   (4,324)	31, 2009 re Percent sands) 9.64% (0.32)% 0.23% (0.61)%	Capital  \$ 68,368  (2,246) 1,622 (4,324) 4,676	Percent  16.35% (0.54)% 0.39% (1.04)%  1.12%	
principles Unrealized gain on certain available-for-sale securities Adjustment to record funded status of pension Goodwill and other intangible assets Additional capital items General valuation allowances—limited	Capital \$ 68,368 (2,246) 1,622	9.64% (0.32)% 0.23%	Cor   Capital   (in thous   \$ 68,368   (2,246)   1,622	9.64% (0.32)% (0.61)% 	\$ 68,368 (2,246) 1,622 (4,324) 4,676 68,096	Percent  16.35%  (0.54)% 0.39% (1.04)%  1.12% 16.28%	
principles Unrealized gain on certain available-for-sale securities Adjustment to record funded status of pension Goodwill and other intangible assets Additional capital items	Capital \$ 68,368 (2,246) 1,622 (4,324)	9.64% (0.32)% 0.23% (0.61)%	December   Cor   Capital   (in thous   \$68,368   (2,246)   1,622   (4,324)	31, 2009 re Percent sands) 9.64% (0.32)% 0.23% (0.61)%	Capital  \$ 68,368  (2,246) 1,622 (4,324) 4,676	Percent  16.35% (0.54)% 0.39% (1.04)%  1.12%	

At December 31, 2010 and 2009, the Bank met all regulatory requirements for classification as a "well-capitalized" institution. A "well-capitalized" institution must have risk-based capital of 10% and core capital of 5%. The Bank's capital exceeded the minimum required amounts for classification as a "well-capitalized" institution. There are no conditions or events that have occurred that management believes have changed the Bank's classification as a "well-capitalized" institution.

The Bank maintains a liquidation account for the benefit of eligible savings account holders who maintained deposit accounts in the Bank after the Bank converted to a stock form of ownership. The Bank may not declare or pay a cash dividend on or

repurchase any of its common shares if the effect thereof would cause the Bank's stockholders' equity to be reduced below either the amount required for the liquidation account or the regulatory capital requirements for insured institutions.

# NOTE 13—FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are primarily commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the consolidated balance sheets when they become receivable or payable. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of the Bank's involvement in particular classes of financial instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Unless noted otherwise, the Company requires collateral to support financial instruments with credit risk.

Financial instruments, the contract amounts of which represent credit risk, are as follows:

	Year ended December 31,					
		2010		2009		
		(in thou	ısands)			
Commitments to extend credit	\$	56,355	\$	63,017		
Standby letters of credit		951		1,170		
Loans sold with recourse		57		61		
	\$	57,363	\$	64,248		

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held generally includes residential or commercial real estate.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

#### NOTE 14—COMMITMENTS AND CONTINGENCIES

The Bank had optional commitments of \$6.5 million and \$4.6 million to sell mortgage loans to investors at December 31, 2010 and 2009, respectively.

The Bank leases branch facilities and office space for periods ranging up to ten years. These leases are classified as operating leases and contain options to renew for additional periods. Rental expense was approximately \$569,000 and \$492,000 for the years ended December 31, 2010 and 2009, respectively.

The minimum annual rental commitments of the Bank under all non-cancelable leases with terms of one year or more at December 31, 2010 are as follows:

Year ending December 31,	(in thousands)
2011	\$ 464
2012	444
2013	421
2014	356
2015	224
Thereafter	1,248
Total	\$ 3,157

The Company has agreements with certain key executives that provide severance pay benefits if there is a change in control of the Company. The agreements will continue in effect until terminated or not renewed by the Company or key executives. Upon a change in control, the Company will make a lump-sum payment or continue to pay the key executives' salaries per the agreements, and reimburse the executive for certain benefits for one year. The contingent liability under the agreements at December 31, 2010 was approximately \$2.7 million.

From time to time, the Company and its subsidiaries are parties to routine litigation that arises in the normal course of business. In the opinion of management, the resolution of these lawsuits would not have a material adverse effect on the Company's consolidated financial position or results of operations.

# NOTE 15—SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

The Bank is principally engaged in originating and investing in one-to-four family residential real estate and commercial real estate loans in eastern Pennsylvania and New Jersey. The Bank offers both fixed and adjustable rates of interest on these loans that have amortization terms ranging to 30 years. The loans are generally originated or purchased on the basis of an 80% or less loan-to-value ratio, which has historically provided the Bank with more than adequate collateral coverage in the event of default. Nevertheless, the Bank, as with any lending institution, is subject to the risk that real estate values in the primary lending area will deteriorate, thereby potentially impairing underlying collateral values. However, management believes that weakened residential and commercial real estate values have been taken into consideration and that the loan loss allowances have been provided for in amounts commensurate with its current perception of the foregoing risks in the portfolio.

# NOTE 16- FAIR VALUE MEASUREMENTS

The following tables present information about the Company's assets and liabilities measured at fair valued on a recurring basis as of December 31, 2010 and 2009. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement hierarchy has been established for inputs in valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The fair value hierarchy levels are summarized below:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
  - Level 2 inputs are inputs that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable and contain assumptions of the party fair valuing the asset or liability.

Determination of the appropriate level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement for the instrument or security. Assets and liabilities measured at fair value on a recurring basis segregated by fair value hierarchy level are summarized below:

At December 31, 2010	pric ac ma f idei as	oted ces in tive rkets for ntical sets vel 1)	ob	gnificant other servable inputs Level 2) (in t	uno	gnificant bservable inputs Level 3)	De	ance as of ecember 1, 2010
Assets Investment securities available for sale U.S. Government and federal agencies Corporate debt securities State and political subdivisions Total investment securities available for sale	\$		\$	6,059 3,563 48,208 57,830	\$		\$	6,059 3,563 48,208 57,830
Residential mortgage-backed securities issued by quasi-governmental agencies Residential real estate mortgage-backed securities privately issued Total mortgage-backed securities available for sale	\$ \$		\$ <u>\$</u>	52,886 13,605 66,491	\$ <u>\$</u>		\$	52,886 13,605 66,491
Forward loan sales	\$		\$		\$	3	· <b>\$</b>	3

At December 31, 2009	prid ac ma ide as	ces in etive rkets for ntical esets vel 1)	ob	gnificant other servable inputs Level 2)	und	gnificant observable inputs Level 3)	D	ance as of ecember 1, 2009
Agnata				(ın t	thous	ands)		
Assets Investment securities available for sale								
U.S. Government and federal agencies	\$	_	\$	2,945	\$		\$	2,945
Corporate debt securities				3,517				3,517
State and political subdivision				34,241		_		34,241
Equity securities		150						150
Total investment securities available for sale	\$	150	\$	40,703	\$		\$	40,853
Residential mortgage-backed securities issued by								
quasi-governmental agencies	\$		\$	71,151	\$		\$	71,151
Residential real estate mortgage-backed securities privately issued				7,047				7,047
Total mortgage-backed securities available for sale	\$		\$	78,198	\$		\$	78,198
Forward loan sales	\$	-	\$	_	\$	21	\$	21

Quoted

Active listed equities are classified within Level 1 of the fair value hierarchy. Investment securities available for sale and mortgage-backed securities available for sale are valued primarily by a third party pricing agent. U.S. Government and federal agency and corporate debt securities are primarily priced through a multi-dimensional relational model, a Level 2 hierarchy, which incorporates dealer quotes and other market information including, defined sector breakdown, benchmark yields, base spread, yield to maturity, and corporate actions. State and political subdivision securities are also valued within the Level 2 hierarchy using inputs with a series of matrices that reflect benchmark yields, ratings updates, and spread adjustments. Mortgage-backed securities include FHLMC, GNMA, and FNMA certificates and privately issued real estate mortgage investment conduits which are valued under a Level 2 hierarchy using a matrix correlation to benchmark yields, spread analysis, and prepayment speeds.

The fair value of forward loan sales is determined at the time the underlying loan is identified as held for sale with changes in fair value correlated to the change in secondary market loan pricing. The value is adjusted to reflect the Company's historical loan "fallout" experience which incorporates such factors as changes in market rates, origination channels and loan purpose.

The following table presents additional information about assets measured at fair value on a recurring basis for which the Company has utilized Level 3 inputs to determine fair value:

	Forw loan	
	(in thou	ısands)
Beginning balance, January 1, 2010	\$	21
Total gains (losses) — realized/unrealized: Included in earnings		(18)
Included in other comprehensive income		(10)
Purchases, issuances, and settlements		_
Ending balance, December 31, 2010	\$	3

Assets and liabilities measured at fair value on a nonrecurring basis segregated by fair value hierarchy level are summarized below:

At December 31, 2010	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Balance as of December 31,
Assets Impaired loans Real estate acquired through foreclosure Mortgage servicing rights	\$ — \$ — \$ —	\$ — \$ — \$ 878	\$ 11,37: \$ 7,482 \$ —	
At December 31, 2009	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3) thousands)	Balance as of December 31, 2009
Assets Impaired loans Real estate acquired through foreclosure Mortgage servicing rights	\$ — \$ — \$ —	\$ — \$ — \$ 696	\$ 7,744 \$ 1,279 \$ —	\$ 7,744 \$ 1,279 \$ 696

Impaired loans are evaluated and valued while the loan is identified as impaired, at the lower of the recorded investment in the loan or fair value. Real estate acquired through foreclosure is initially valued at the lower of the recorded investment in the loan or fair value at foreclosure and subsequently adjusted for further decreases in market value, if necessary. Fair value is determined by using the value of the collateral securing the loans and is therefore classified as a Level 3 hierarchy. The value of the real estate securing impaired loans and real estate acquired through foreclosure is based on appraisals prepared by qualified independent licensed appraisers contracted by the Company to perform the assessment.

The Company initially recognizes and measures servicing assets based on the fair value of the servicing right at the time the loan is sold. The Company uses the amortized cost method for subsequent measurement of its servicing assets and evaluates the recorded value for impairment quarterly. The Company retains a qualified valuation service to calculate the amortized cost and to determine the fair value of the mortgage servicing rights. The valuation service utilizes discounted cash flow analyses adjusted for prepayment speeds, market discount rates and conditions existing in the secondary servicing market. Hence, the fair value of mortgage servicing rights is deemed a Level 2 hierarchy. The amortized cost basis of the Company's mortgage servicing rights was \$997,000 and \$789,000 at December 31, 2010 and 2009, respectively. The fair value of the mortgage servicing rights was \$878,000 and \$696,000 and was included in other assets in the consolidated balance sheets at December 31, 2010 and 2009, respectively.

# NOTE 17—FAIR VALUE OF FINANCIAL INSTRUMENTS

For the Bank, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments. However, many such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity or available for sale and to not engage in trading or significant sales activities. For fair value disclosure purposes, the Company substantially utilized the fair value measurement criteria as explained in Note 16- Fair Value Measurements. Additionally, the Company used significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. In addition, there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Fair values have been estimated using data which management considered the best available, as generally provided by estimation methodologies deemed suitable for the pertinent category of financial instrument. The estimation methodologies, resulting fair values and recorded carrying amounts are as follows:

The fair value of cash and cash equivalents equals historical book value. The fair value of investment and mortgage-backed securities is described and presented under fair value measurement guidelines.

	 <b>December 31, 2010</b>				December 31, 2009			
	 Fair value		Carrying value		Fair value		Carrying value	
	(in thousands)							
Cash and cash equivalents Investment securities Mortgage-backed securities	\$ 7,437 57,830 70,001	\$	7,437 57,830 69,660	\$	12,801 40,853 82,231	\$	12,801 40,853 81,931	

The fair value of the loans receivable, net has been estimated using the present value of cash flows, discounted at the approximate current market rates, and giving consideration to estimated prepayment risk but not adjusted for credit risk. Loans receivable, net also includes loans receivable held for sale.

	<b>December 31, 2010</b>			December 31, 2009				
	 Fair value	Carrying value		Fair value		Carrying value		
	(in thousands)							
Loans receivable, net	\$ 518,324	\$	501,658	\$	539,670	\$	530,734	

The fair value of deposits and borrowings with stated maturities has been estimated using the present value of cash flows, discounted at rates approximating current market rates for similar liabilities. Fair value of deposits and borrowings with floating interest rates is generally presumed to approximate the recorded carrying amounts.

	 December 31, 2010				December 31, 2009			
	 Fair value		Carrying value	Fair value			Carrying value	
		(in thousands)						
Deposits with stated maturities Borrowings with stated maturities	\$ 206,791 63,811	\$	204,159 61,987	\$	228,676 82,947	\$	225,093 80,241	

The fair value of deposits and borrowings with no stated maturities is generally presumed to approximate the carrying amount (the amount payable on demand). Fair value deposits and borrowings with floating interest rates are generally presumed to approximate the recorded carrying amounts.

	 December 31, 2010				Decembe	er 31, <b>2</b> 0	31, 2009	
	Fair value	Carrying value		Fair value		Carrying value		
	 		(in the	usands	)			
Deposits with no stated maturities	\$ 345,976	\$	345,976	\$	327,623	\$	327,623	

The Bank's remaining assets and liabilities are not considered financial instruments. No disclosure of the relationship value of the Bank's depositors or customers is required.

		Year ended December 31,					
		2010	2009				
		(in thou	in thousands)				
Service fees, charges and other operating income Loan servicing fees	\$	235	\$	119			
Late charge income		122		128			
Deposit service charges		777		937			
Debit card income		415		358			
Other income		409		436			
Culti monto	\$	1,958	\$	1,978			
Other operating expense	<u></u>	·					
Insurance and surety bond	\$	190	\$	171			
Office supplies		161		162			
Loan expense		310		300			
Debit card and ATM expense		237		360			
Postage		275		276			
Telephone		265		274			
Supervisory examination fees		171		170			
Other expenses		723		615			
	\$	2,332	\$	2,328			

### NOTE 19—EARNINGS PER SHARE

The following tables set forth the reconciliation of the numerators and denominators of the basic and diluted earnings per share computations:

	Year ended December 31, 2010							
	Income (numerator)		Weighted average shares (denominator)	Per share amount				
	(	dollars in tl	nousands, except per	share	data)			
Basic earnings per share Income available to common stockholders Effect of dilutive securities	\$	3,352	2,682,135	\$	1.25			
Stock compensation plans								
Diluted earnings per share Income available to common stockholders plus effect of dilutive securities	\$	3,352	2,682,135	\$	1.25			

There were options to purchase 71,017 shares of common stock at a price at a range of \$23.53 to \$32.51 per share which were outstanding during 2010 that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares.

	Year ended December 31, 2009							
	Income (numerator)		Weighted average shares (denominator)		r share mount			
	(dollars in thousands, except per sha							
Basic earnings per share Income available to common stockholders	\$	4,514	2,648,906	\$	1.70			
Effect of dilutive securities Stock compensation plans								
Diluted earnings per share Income available to common stockholders plus effect of dilutive securities	<u>\$</u>	4,514	2,648,906	\$	1.70			

There were options to purchase 269,675 shares of common stock at a price range of \$19.33 to \$32.51 per share which were outstanding during 2009 that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares.

# NOTE 20—CONDENSED FINANCIAL INFORMATION—PARENT COMPANY ONLY

Condensed financial information for TF Financial Corporation (parent company only) follows:

# **BALANCE SHEETS**

	December 31,				
		2010		2009	
		(in tho	usands)		
ASSETS					
Cash	\$	997	\$	1,600	
Investment in Third Federal		69,387		67,034	
Investment in TF Investments		1,766		1,758	
Investment in Penns Trail Development		1,100		1,111	
Investment securities available for sale		_		150	
Other assets		208		281	
Total assets	\$	73,458	\$	71,934	
LIABILITIES AND STOCKHOLDERS' EQUITY	<del></del>				
Total liabilities	\$	42	\$	60	
Stockholders' equity		73,416		71,874	
Total liabilities and stockholders' equity	\$	73,458	\$	71,934	

# STATEMENTS OF INCOME

	Year ended December 31,						
		2009					
		(in tho	usands)				
INCOME							
Equity in earnings of subsidiaries	\$	3,725	\$	4,896			
Interest and dividend income		20		24			
Gain on sale of investment		20					
Total income	<u></u>	3,765		4,920			
EXPENSES							
Other		413		406			
Total expenses		413		406			
NET INCOME	\$	3,352	\$	4,514			

#### STATEMENTS OF CASH FLOWS

	Year ended December 31,			
		2010		2009
		(in tho	usands)	
Cash flows from operating activities				
Net income	\$	3,352	\$	4,514
Adjustments to reconcile net income to net cash used in operating activities				
Stock compensation plans		68		72
Gain on sale of investment securities		(20)		
Equity in earnings of subsidiaries		(3,725)		(4,896)
Net change in assets and liabilities		(218)		(55)
Net cash used in operating activities		(543)		(365)
Cash flows from investing activities				
Capital distribution from subsidiaries		1,600		2,700
Proceeds from sale of investment securities		170		
Net cash provided by investing activities		1,770		2,700
Cash flows from financing activities				
Cash dividends paid to stockholders		(2,037)		(2,013)
Treasury stock acquired		<del>-</del>		(128)
Exercise of stock options		207	·	242
Net cash used in financing activities		(1,830)		(1,899)
NET (DECREASE) INCREASE IN CASH		(603)		436
Cash at the beginning of year		1,600	<u> </u>	1,164
Cash at end of year	\$	997	\$	1,600
Supplemental disclosure of cash flow information				1
Cash paid during the year for income taxes	\$		\$	

### NOTE 21—SUBSEQUENT EVENTS

On January 27, 2011 the Board of Directors declared a quarterly dividend of \$0.05 per share payable February 15, 2011 to shareholders of record on February 8, 2011, and a 5% stock dividend, payable February 28, 2011 to shareholders of record on February 15, 2011, with shareholders receiving cash in lieu of fractional shares. The consolidated financial statements have been adjusted to report the effect of the stock dividend transaction as if it had occurred on the balance sheet date at December 31, 2010. Additionally, all per share data information has been revised as if the stock dividend had occurred at the beginning of the earliest period presented.

#### BOARD OF DIRECTORS AND EXECUTIVE OFFICERS

### **TF Financial Corporation**

#### **Board of Directors**

Robert N. Dusek

Chairman of TF Financial Corporation

President of Direction Associates, Inc.

Carl F. Gregory

Chairman Emeritus and Retired President/CEO of Third Federal Bank

Joseph F. Slabinski, III

President/Owner of Slabinski-Sucharski Funeral Homes, Inc.

John R. Stranford

Retired President/CEO of TF Financial Corporation and Third Federal Bank

Kenneth A. Swanstrom

Retired Chairman/CEO of PennEngineering

Albert M. Tantala, Sr.

Chairman of Third Federal Bank

President of Tantala Associates

James B. Wood

Vice Chairman of Third Federal Bank

Senior Vice President/Chief Strategy Officer of The Clemens Family Corporation

Kent C. Lufkin

President/CEO of TF Financial Corporation and Third Federal Bank

### **Executive Officers**

Kent C. Lufkin

President and Chief Executive Officer

Dennis R. Stewart

Executive Vice President and Chief Financial Officer

Lorraine A. Wolf

Corporate Secretary

www.ThirdFedBank.com

