

SEC



09055242

MISSION

OMB APPROVAL

OMB Number: 3235-0123  
Expires: February 28, 2010  
Estimated average burden  
hours per response..... 12.00

SEC  
Mail Processing  
Section

FEB 23 2009

Washington, DC  
101

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER

8-12730

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/08 AND ENDING 12/31/08  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: M. H. Leblang, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

300 East 56th Street, #6F

(No. and Street)

New York, New York 10022

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Milton Leblang

(212) 308-5850

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Raich Ende Malter & Co. LLP

(Name - if individual, state last, first, middle name)

1375 Broadway, 15th Floor

New York

NY

10018

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

MAR 11 2009

FOR OFFICIAL USE ONLY

THOMSON REUTERS

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

**M. H. LEBLANG, INC.**  
*Financial Statements*  
*December 31, 2008*

# M. H. LEBLANG, INC.

Table of Contents  
December 31, 2008

---

	PAGE
<b>INDEPENDENT AUDITORS' REPORT</b> .....	1
 <b>FINANCIAL STATEMENTS</b>	
Statement of Financial Condition .....	2
Statement of Income .....	3
Statement of Changes in Stockholders' Equity .....	4
Statement of Cash Flows .....	5
 <b>NOTES TO FINANCIAL STATEMENTS</b> .....	 6-8
 <b>SUPPLEMENTARY INFORMATION</b>	
Schedule I - Computation of Net Capital Under Rule 15c3-1 of The Securities and Exchange Commission .....	 9
Schedule II - Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission .....	 10
Schedule III - Reconciliation Under Rule 17a-5(d)(4) of the Securities and Exchange Commission .....	 11
 <b>INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5</b> .....	  12-13

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
M. H. Leblang, Inc.

We have audited the accompanying statement of financial condition of M. H. Leblang, Inc. (the "Company"), as of December 31, 2008, and the related statements of income, cash flows, and changes in stockholders' equity for the year then ended pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of M. H. Leblang, Inc., as of December 31, 2008, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Raich Ende Malter & Co. LLP*

**RAICH ENDE MALTER & CO. LLP**  
New York, New York  
February 20, 2009

# **M. H. LEBLANG, INC.**

*Statement of Financial Condition*  
*December 31, 2008*

---

## **ASSETS**

### ***Current Assets***

Cash	\$ 25,665
Investment in annuity	20,765
Commissions receivable	12,131
Prepaid income taxes	5,775
Due from stockholder/officer	14,794
	<u>79,130</u>
<b><i>Loan Receivable</i></b>	<u>4,800</u>
	<u><b>\$ 83,930</b></u>

## **LIABILITIES AND STOCKHOLDER'S EQUITY**

### ***Current Liabilities***

Accrued expenses	<u>\$ 6,500</u>
------------------	-----------------

### ***Stockholder's Equity***

Capital stock, no par value, 200 shares authorized, issued, and outstanding	5,000
Retained earnings	73,550
Accumulated other comprehensive loss	(1,120)
	<u>77,430</u>
	<u><b>\$ 83,930</b></u>

# **MI. H. LEBLANG, INC.**

*Statement of Income  
For the Year Ended December 31, 2008*

---

---

## **Revenues**

Commission income \$245,357

## **Expenses**

Accounting 9,495  
Commissions expense 165,667  
Computer expense 550  
Insurance 5,785  
Fees and licenses 1,355  
Miscellaneous 266  
Administration 11,328  
Outside labor 14,256  
Postage 355  
Rent 17,918  
Telephone 2,944  
Travel 6,929  
Utilities 1,755  
238,603

**Income from Operations** 6,754

## **Other Income**

Interest income 523

**Income Before Income Taxes** 7,277

**Income Taxes** (2,996)

**Net Income** 4,281

## **Other Comprehensive Loss**

Unrealized loss on investment in annuity (11,326)

**Comprehensive Loss** \$ (7,045)

## **M. H. LEBLANG, INC.**

### *Statement of Changes in Stockholder's Equity For the Year Ended December 31, 2008*

---

---

	<u>Shares</u>	<u>Amount</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total</u>
<b>Balance</b> - January 1, 2008	200	\$ 5,000	\$ 69,269	\$ 10,206	\$ 84,475
<b>Net Income</b>	-	-	4,281	-	4,281
<b>Unrealized Loss on Investment in Annuity</b>	-	-	-	(11,326)	(11,326)
<b>Balance</b> - December 31, 2008	<u>200</u>	<u>\$ 5,000</u>	<u>\$ 73,550</u>	<u>\$ (1,120)</u>	<u>\$ 77,430</u>

# M. H. LEBLANG, INC.

## Statement of Cash Flows For the Year Ended December 31, 2008

---

### **Cash Flows from Operating Activities**

Net income	\$ 4,281
Adjustments to reconcile net income to net cash provided by operating activities:	
Changes in operating assets and liabilities:	
Commissions receivable	(722)
Prepaid income taxes	2,996
Accrued expenses	1,000
	<u>7,555</u>

### **Cash Flows from Investing Activities**

Increase in loan receivable	(4,800)
Decrease in due from stockholder/officer	8,716
	<u>3,916</u>

### **Increase in Cash**

11,471

**Cash** - beginning of year

14,194

**Cash** - end of year

\$ 25,665

# M. H. LEBLANG, INC.

Notes to Financial Statements  
December 31, 2008

---

## 1 - OPERATIONS AND ORGANIZATION

M. H. Leblang, Inc. (the "Company") is a non-clearing broker-dealer (that does not carry customer accounts) registered with the Securities and Exchange Commission ("SEC") and the Financial Industry Regulatory Authority ("FIRA"). The Company is exempt from SEC Rule 15c3-3.

The Company derives its revenues from commissions earned primarily from the sales of life insurance, mutual funds, and annuities.

The Company was incorporated in 1966 in the State of New York.

## 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- a. **Basis of Presentation** - The financial statements include all the accounts of the Company.
- b. **Investment in Annuity** - Investment in annuity is reported at fair value.
- c. **Commission Income** - Commission income and related expenses are recognized on the effective date of the underlying transaction as reported by the paying company.
- d. **Financial Instruments** - The carrying amounts of financial instruments, including cash, commission receivable, and accrued expenses, approximate their fair values because of their relatively short maturities.
- e. **Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the reporting period. Actual results could differ from those estimates.
- f. **New Accounting Pronouncements** - Management does not believe that any recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on the accounting financial statements.

## 3 - FAIR VALUE MEASUREMENTS

Effective January 1, 2008, the Company adopted both FAS 157 and FAS 159 without any effect.

Statement of Financial Accounting Standards (SFAS) No. 157, "Fair Value Measurements", (SFAS 157) defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS 157 applies to other accounting pronouncements that require the use of fair value measurements. A fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability, or, in the absence of a principal market, the most advantageous market for the asset or liability.

SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement 115", (SFAS 159) permits an entity to elect to measure various financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses on items for which the fair value option has been elected should be reported in earnings at each subsequent reporting date.

**4 - INVESTMENT IN ANNUITY**

As of December 31, 2008, investment in an annuity consisted of an annuity contract, with underlying equity mutual funds, and a cost basis of \$21,885. Management has classified the investment as available-for-sale and unrealized gains have been excluded from net loss and reported in comprehensive income (loss).

**5 - DUE FROM STOCKHOLDER/OFFICER**

Due from stockholder/officer of the Company was due on demand, without interest, and was repaid in 2009.

**6 - LOAN AVAILABLE**

Loan receivable from a customer intends to be repaid from an existing annuity or from the proceeds of a life insurance policy, without interest.

**7 - RELATED PARTY TRANSACTIONS**

For the year ended December 31, 2008, the Company paid commissions of \$84,916 to relatives of the stockholder/officer.

**8 - INCOME TAXES**

Effective January 1, 2007, the Company adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48 "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No 109" ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the Company's financial statements in accordance with FASB Statement 109, "Accounting for Income taxes," and prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance under recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

Management has evaluated and concluded that there are no significant uncertain tax positions requiring recognition in the Company's financial statements as of January 1, 2007, December 31, 2007, and December 31, 2008.

The Company's policy is to classify assessments, if any, for tax related interest as interest expense and penalties as general and administrative expenses.

**9 - NET CAPITAL REQUIREMENTS**

The Company is subject to the SEC Uniform Net Capital Rule ("SEC Rule 15c3-1"), which requires the maintenance of minimum net capital. At December 31, 2008, the Company had net capital of \$31,296, which was \$26,296 in excess of its required net capital of \$5,000. The Company's net capital ratio was 6.26 to 1.

# M. H. LEBLANG, INC.

Supplementary Information - Computation of Net Capital Under Rule 15c3-1 of  
the Securities and Exchange Commission  
December 31, 2008

Schedule I

## COMPUTATION OF NET CAPITAL

<i>Total Stockholders' Equity Qualified For Net Capital</i>	<u>\$ 77,430</u>
<b>Deductions:</b>	
Non-allowable assets:	
Investment in annuity	(20,765)
Prepaid income taxes	(5,775)
Due from officer	(14,794)
Loan receivable	(4,800)
	<u>(46,134)</u>
 <i>Net Capital</i>	 <u>\$ 31,296</u>
 <i>Net Capital Required</i>	 <u>\$ 5,000</u>

**M. H. LEBLANG, INC.**

*Supplementary Information - Computation For Determination of Reserve Requirements  
Under Rule 15c3-3 of the Securities and Exchange Commission  
December 31, 2008*

*Schedule II*

---

The provisions of Rule 15c3-3 are not applicable to the Company as of December 31, 2008 in accordance with Rule 15c3-3(k)(2)(ii).

# M. H. LEBLANG, INC.

Supplementary Information - Reconciliation Under Rule 17a-5(d)(4)  
of the Securities and Exchange Commission  
December 31, 2008

Schedule III

---

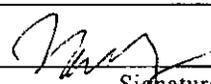
## RECONCILIATION OF COMPUTATION OF NET CAPITAL

Net capital, per FOCUS Report, Part IIA	\$ 53,181
Investment in annuity	<u>(21,885)</u>
Net capital, as defined, per Schedule I	<u>\$ 31,296</u>

OATH OR AFFIRMATION

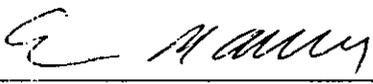
I, Milton Leblang, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of M.H.Leblang, Inc., as of December 31, 2008, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
Signature

President

EDWARD L. MANOWITZ  
Notary Public, State of New York  
No. 01MA4853312  
Qualified in Nassau County  
Commission Expires Feb. 17, 2010

  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**INDEPENDENT AUDITORS' REPORT ON  
INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5**

To the Board of Directors  
M. H. Leblang, Inc.

In planning and performing our audit of the financial statements of M. H. Leblang, Inc. (the "Company"), as of and for the year ended December 31, 2008, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

To the Board of Directors  
M. H. Leblang, Inc.  
Page Two

A *control deficiency* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant deficiency* is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A *material weakness* is significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2008, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority ("FINRA"), and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Raich Ende Malter & Co. LLP*

**RAICH ENDE MALTER & CO. LLP**  
New York, New York  
February 20, 2009

**END**