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October 1, 2009

**BY AIR MAIL** 

Securities & Exchange Commission Division of Corporate Finance 450, Fifth Street Washington DC 20459, USA



Dear Sirs,

This is to inform you that a meeting of the Board of Directors of Grasim Industries Limited has been convened on Saturday, October 03, 2009, to consider *inter alia* a proposal for the restructuring of its business.

We shall inform you of the decision of the Board after conclusion of the meeting in due course.

Thanking you,

Yours faithfully,

primale

Ashok Malu Company Secretary

**GRASIM INDUSTRIES LIMITED** 





October 1, 2009

**BY AIR MAIL** 

Securities & Exchange Commission Division of Corporate Finance 450, Fifth Street Washington DC 20459, USA

Dear Sir,

This is to inform you that Samruddhi Cement Limited has been incorporated as a wholly owned subsidiary of Samruddhi Swastik Trading & Investment Ltd. (Samruddhi Swastik).

Samruddhi Swastik is a wholly owned subsidiary of Grasim and as such Samruddhi Cement has also become a subsidiary of Grasim.

Thanking you,

Yours faithfully,

provale

Ashok Malu Company Secretary

## **GRASIM INDUSTRIES LIMITED**



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October 3, 2009

Bombay Stock Exchange Limited
Department of Corporate Services

1<sup>st</sup> Floor, New Trading Ring, Rotunda Building P J Towers, Dalal Street, Fort, Mumbai 400 001

Fax: 022-22723121/ 3719/ 2037/ 2039/ 2041/

2061

Email: corp.relations@bseindia.com

The Secretary

National Stock Exchange of India Ltd.

Exchange Plaza

Bandra-Kurla Complex, Bandra (East)

Mumbai 400 051

Fax: 822-26598237/8238 and 26598347/48

Fmail: cmlist@nse.co.in

Dear Sir,

Sub: Presentation on demerger of Cement business

This is further to our letter and email of date in the matter of demerger of Cement business of the Company to Samruddhi Cement Limited, a wholly owned subsidiary of the Company.

In this connection, please find enclosed a copy of the Presentation on the subject,, which will be presented to our investors and also posted on our website.

Thanking you,

Yours faithfully,

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Ashok Malu

**Company Secretary** 

encl: as above

Cc: Luxembourg Stock Exchange Market & Surveillance Dept.,

P.O. Box 165, L-2011 Luxembourg, Grand Duchy of Luxembourg,

Europe

Fax: 00352477936269

BY AIR MAIL

Securities & Exchange Commission Division of Corporate Finance

450, Fifth Street

Washington DC 20459, USA

BY AIR MAIL

#### **GRASIM INDUSTRIES LIMITED**

# **Grasim Industries Limited**

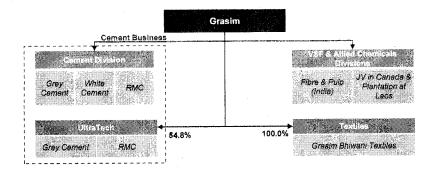


**Investor Presentation** 

October 3, 2009

**Current Structure** 

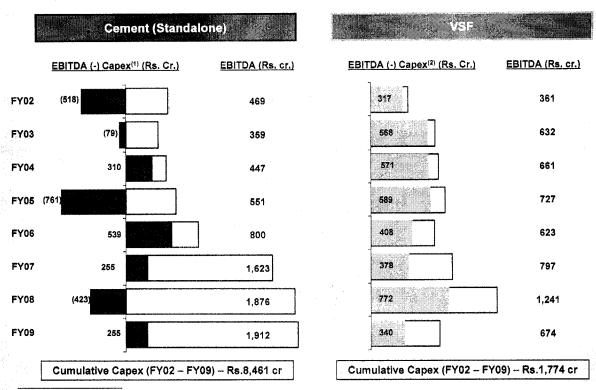
## Grasim Today - A Combination of Two Global Scale Businesses



- Largest cement company<sup>(1)</sup> in India, the second largest cement market in the world
- ~19%<sup>(2)</sup> market share in India
- · Capacity expected to reach 49 mtpa this year
- "UltraTech" pre-eminent cement brand across the country
- Business poised for accelerated growth
- Grasim is one of the largest VSF companies in the world with a 10% global market share and the only Indian manufacturer
- Integrated operations with captive raw materials - Pulp (75%) & Caustic Soda (100%)
- Two JVs in Canada for pulp and one in China for VSF
- Amongst the lowest cost producers globally

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# VSF Has Generated Strong Cash Flows To Bolster Cement Investment

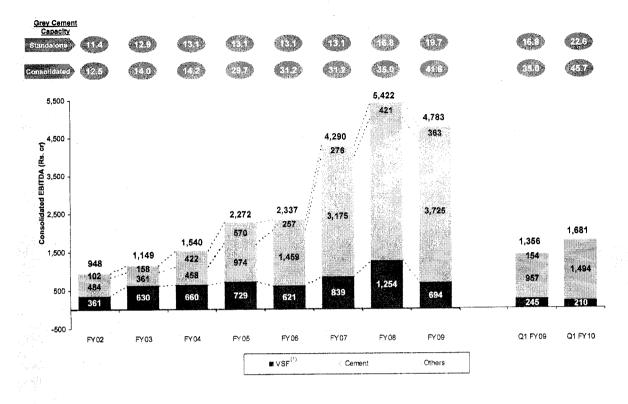


<sup>(1)</sup> On a standalone basis. Capex for the cement business includes net cash outflow on acquisition of UltraTech and sale of Shree Digvijay Cement.

<sup>(1)</sup> Based on consolidated current capacity; (2) Source: CMA and Industry Data (Apr-Aug, 2009)

<sup>(2)</sup> VSF EBITDA includes Chemicals and Textile business EBITDA. Capex for VSF business includes investment in Joint ventures

# Grasim's Profitability Has Multiplied Supported By Cement Growth

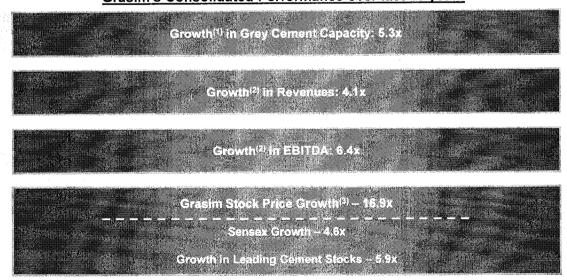


(1) VSF EBITDA includes Chemicals and Textile business EBITDA

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## ...To Deliver Exceptional Returns

## **Grasim's Consolidated Performance over last 10 years**



### Both Businesses Are Now Poised For Accelerated Growth

- Strengthen low cost manufacturing position by further integration
- Enhance profitability by moving up the value chain
- Greenfield project at Vilayat (Guj.) at a cost of Rs. 1,000 cr being pursued

- Current expansion projects of ~15 mtpa nearing completion
- Indian cement industry: World's second largest and one of fastest growing
- Require new capacity of ~25 mtpa over the next 5 years (~\$3 bn) to maintain our share
  - Aim: Grow faster than the market

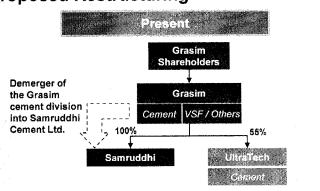
The next phase of cement growth will, therefore, require restructuring to provide greater financial flexibility and align interests of all stakeholders

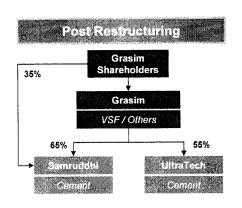
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## **Restructuring Objectives**



## **Proposed Restructuring**





#### Cement Assets Moving To Samruddhi

Capacity - 25.7 mtpa
(including grinding mills of 3.1 mtpa to be operational in Q3-FY10)
Capacity - 0.6 mtpa.
36 plants - 6.8 million cubic metres
268 MW
Harish Cement Limited (100%)
Bhaskarpara Coal Company Limited (47%)
Including under development mines
Investment in UltraTech

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### **Restructuring Details**

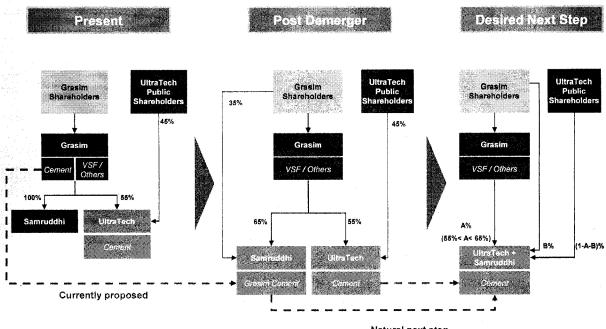
- The cement division of Grasim is proposed to be de-merged into Samruddhi
- Appointed Date for the demerger would be 1st Oct 2009
- Grasim shareholders to receive 1 equity share of Rs. 5 each of Samruddhi for each equity share held in Grasim in addition to their holding in Grasim

35% 9.17 cr Grasim shareholder (new shares on demerger) 65% Grasim (existing holding) 17.00 cr 100% Total 26.17 cr

- Even after restructuring, economic ownership of Grasim's cement division would remain unchanged with Grasim's shareholders
- A report on the share entitlement ratio has been obtained from Ernst & Young Pvt. Ltd. and DSP Merrill Lynch Ltd. has provided a fairness opinion
- The demerger would be compliant with section 2(19AA) of the Income Tax Act
- Upon effectiveness of the demerger, Samruddhi is proposed to be listed
- Timeline: Expect to complete by Q4-FY10

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## Desired Next Step - Consolidation of Grasim Cement In A Single Entity



Natural next step

### **A Win-Win Proposition**

- ✓ Preserves the essential strengths and benefits of the current structure
  - Continuation of Grasim's parentage
  - Economic interest of shareholders remains the same
  - Grasim will continue to consolidate the cement business results in its accounts
- Enhances financial flexibility in both of the key businesses of Grasim VSF and Cement to undertake significant growth plans
- ✓ Creates a pure-play cement entity
  - Grasim shareholders given additional shares to participate directly
- ✓ If the consolidation of cement businesses materializes, it will align interests of all stakeholders

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## Key Financials - Standalone Profit & Loss Account

	FY08			FY09			Q1 - FY10		
(In Rs. Cr.)	Cement	VSF & Others	Total	Cement	VSF & Others	Total	Cement	VSF & Others	Total
Net Revenues	5,956	4,369	10,325	6,995	3,945	10,940	2,146	933	3,079
EBITDA	1,876	1,548	3,424	1,911	935	2,846	740	207	947
Margins	32%	35%	33%	27%	24%	26%	34%	22%	31%
Depreciation	199	154	353	282	175	457	96	41	137
EBIT	1,677	1,394	3,071	1,629	760	2,389	644	166	810
Capital Employed	5,459	6,490	11,949	6,715	7,022	13,737	6,751	7,752	14,503

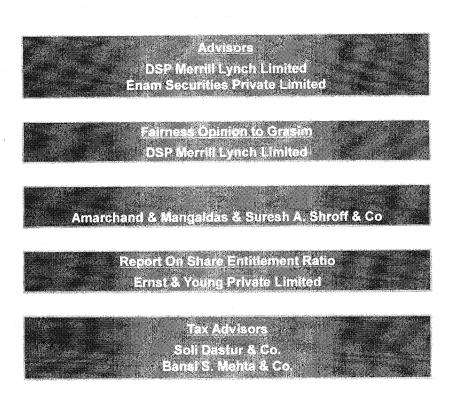
<sup>(1)</sup> Cement business will continue to be fully consolidated in Grasim

## Key Financials - Standalone Balance Sheet

		As at 30-Sep-09 (Provisional)			
(In Rs. Cr.)	Grasim (Pre-demerger)	VSF & Others	Cement Division	Cement Division	
Net Fixed Assets	8,206	1,662	6,544		
Investments				6676	
- UltraTech	2,551	2,551	*	-	
- Other Strategic Investments	964	964	0.1	0.7	
- Liquid Investments	2,561	2,561	• • • • • • • • • • • • • • • • • • •		
Net Working Capital	221	85	136	298	
Capital Employed	14,503	7,823	6,680	6,892	
Less: Debt	3,212	944	2,268	2,125	
Less: Deferred Tax	946	227	719	785	
Shareholders Funds	10,345	6,652	3,693	3,982	

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## **Key Advisors**





September 30, 2009

**BY AIR MAIL** 

Securities & Exchange Commission Division of Corporate Finance 450, Fifth Street Washington DC 20459, USA

Dear Sir,

Sub: Allotment of 1,294 Shares under Employee Stock Option Scheme, 2006

This is to inform you that the Shareholders Grievance/ Allotment & Transfer Committee of the Board of Directors of the Company has allotted 1,294 (One Thousand Two Hundred and Ninety-four only) Equity Shares on 25th September, 2009 under the Company's Employee Stock Option Scheme, 2006. The said 1,294 Shares shall rank pari passu with the existing equity shares of the Company in all respect.

Thanking you,

Yours faithfully,

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Ashok Malu Company Secretary

### **GRASIM INDUSTRIES LIMITED**



ICE OF INTERNATIONS

BY AIR MAIL

September 30, 2009

Securities & Exchange Commission
Division of Corporate Finance
450, Fifth Street
Washington DC 20459, USA

Dear Sir,

### Sub: Allotment of 45 Shares out of Share Capital Suspense

- 1. Please note that pursuant to the Scheme of Arrangement for Demerger of Cement Business of Aditya Birla Nuvo Ltd. (formerly Indian Rayon And Industries Ltd.) (ABNL) with the Company, 3 (three) Shares of the Company were allotted against every 10 (ten) Shares of ABNL held by the Shareholders of ABNL as on July 30, 1999, being the Record Date fixed by ABNL for the said purpose.
- 2. Out of the Shares allotted pursuant to the aforesaid Scheme of Arrangement, 14,951 shares were kept in abeyance in Share Capital Suspense Account as the title of the eligible Shareholders of ABNL was not clear. ABNL has now advised the Company that out of the said 14,951 shares, 45 Shares of the Company are required to be allotted to 1 (one) shareholder of ABNL as their title has now been cleared by the Hon'ble Special Court.
- 3. Accordingly, please note that out of the aforesaid 14,951 Shares kept in abeyance in Share Capital Suspense Account, 45 fully paid up equity shares of Rs.10/- each have been allotted by the Company on 25th September, 2009. The said Shares shall rank pari passu with the existing equity shares of the Company.
- 4. The Listing Application for getting the said 45 Equity Shares enlisted is being submitted shortly.

This is for your information.

Thanking you,

Yours faithfully,

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Ashok Malu

**Company Secretary** 

#### **GRASIM INDUSTRIES LIMITED**