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# ESSEX

PROPERTY TRUST, INC.

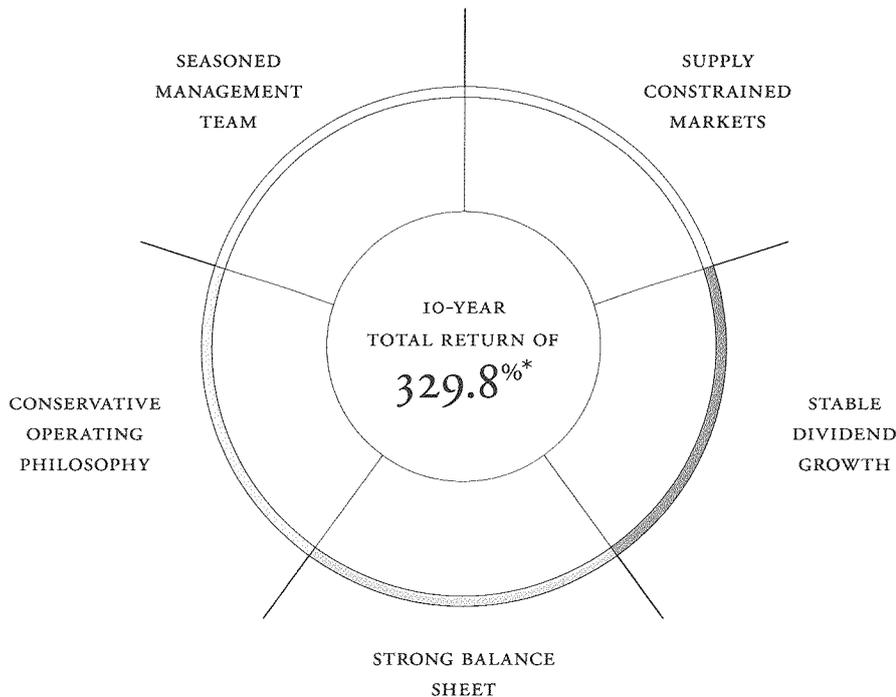
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MAR 26 2009

Washington, DC 20549

2008 ANNUAL REPORT





1

CONSISTENT STRATEGY

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**Following our core strategy and maintaining a healthy balance sheet has allowed Essex to consistently deliver sector leading performance.**



EASTLAKE 2851 — SEATTLE, WA 127 UNITS

# 2

## PROVEN CYCLE-TESTED PERFORMANCE

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### To Our Shareholders:

**PROVEN CYCLE-TESTED STRATEGY** — The year 2008 will be remembered for global economic deterioration and recession, leading to the failure of Bear Stearns, Lehman Brothers and other prominent financial institutions. These events emanated from unprecedented losses in mortgage backed securities as housing prices collapsed. Job losses escalated to alarming levels as credit markets ceased to operate. Notwithstanding these challenges, Essex reported growth in Funds from Operations of 10.2% in 2008, which exceeded our goal and placed us in the top quartile of multifamily REITs.

Difficult economic conditions are inevitable, and have predictable implications for real estate investment. Our core strategy seeks to soften the impact of the difficult economic environment by investing in areas with diverse local economies, attractive lifestyles, and limited housing supply. We believe that the importance of these factors will become apparent in 2009.

**ACCOMPLISHMENTS DURING THE YEAR** — We are proud to report that we achieved each of the key objectives in our 2008 business plan. We led the multifamily REIT peer group with same-property revenue growth of 4.5% and financial occupancy of 96.3%. By selling approximately \$120 million in properties located in our weaker markets and reinvesting the proceeds into newer communities located in Northern California and Seattle, we improved the growth rate of our portfolio. Furthermore, we reduced our development pipeline by extending the operating lease on our Hollywood television studio. Investments such as these allow us to postpone many of our development projects while offering the ability to generate other sources of income.

The Company's conservative balance sheet, track record and reputation gave us access to many attractive sources of capital to finance external growth. We chose to fund external growth in 2005 and 2006 with institutional co-investments through Essex Apartment Value Fund II. In 2007 and 2008, acquisitions and development activity were financed principally through sales of equity securities, long-term debt and property sales. In 2008, we improved our financial strength with the following activities:

- Raised \$142.8 million through the issuance of 1.2 million common shares at \$120 per share.
- Entered into a \$250 million five-year secured line of credit with Freddie Mac, replacing the existing \$100 million facility.
- Originated \$378.1 million in secured mortgage debt at an average rate of 5.8% and used proceeds to pay off maturing debt of \$110.4 million and retire over \$50 million in exchangeable bonds at a discount, generating a gain of \$3.5 million.



BELMONT STATION — LOS ANGELES, CA 275 UNITS

# 3

## STRATEGIC CAPITAL ALLOCATION

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By undertaking these steps, we have the needed resources to finance operations and react quickly to future opportunistic investments. As of December 31, 2008, we had approximately \$100 million in cash and marketable securities and \$400 million of line and construction loan capacity, and only \$35.8 million in 2009 debt maturities.

**LOOKING AHEAD** — All indications point to a deep and painful recession affecting virtually every business in America. The United States government is expected to use a variety of new and existing monetary and stimulus options to thaw frozen credit markets and revive the economy. Despite these efforts, we expect difficult economic conditions to persist throughout 2009.

We anticipate the beginning of a recovery in for-sale and rental housing in 2010. The coastal markets, specifically the San Francisco Bay Area and Southern California, are expected to lead this recovery, due largely to the following factors:

- Employers in the technology and business services sectors should begin hiring in the early stages of an economic recovery.
- Building costs will substantially exceed the market value of for-sale and rental housing in most markets, leading to a multi-year period of negligible new housing supply.

At Essex, we will maintain our financial strength while selectively selling communities and repurchasing our equity securities at substantial discounts to the value of our portfolio. Our operations strategy will continue to be defensive, focused on high occupancy, reducing resident turnover, and tight expense controls. Continued dividend safety and growth will remain key company objectives.

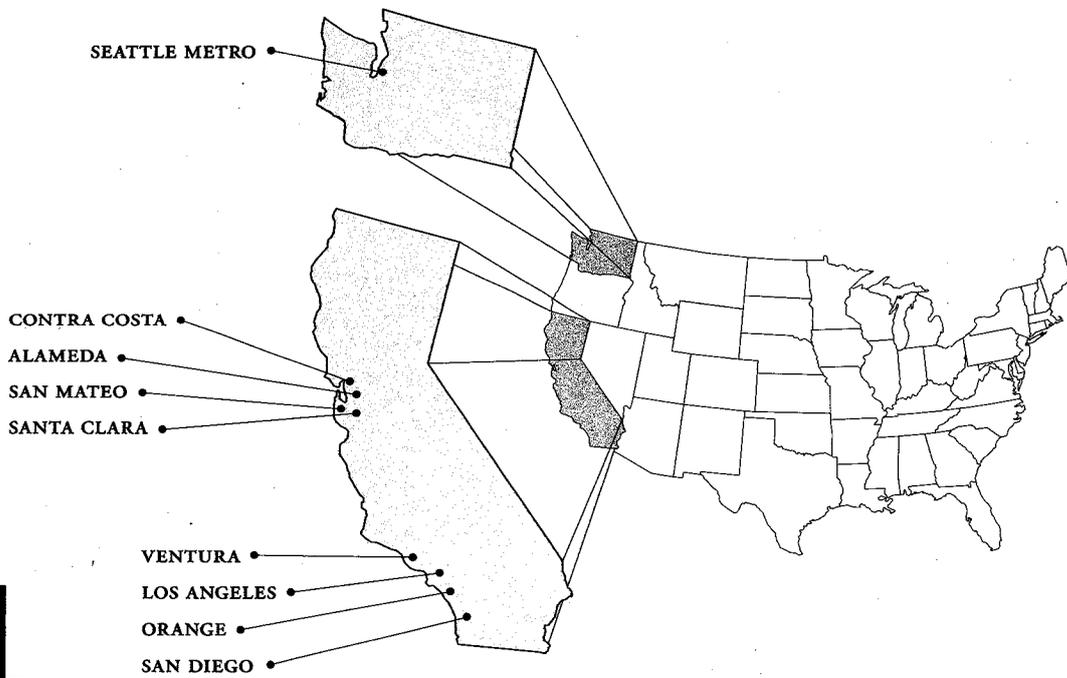
As always, we thank our shareholders, employees, partners, and residents for your contribution to Essex's success.

Sincerely,

George M. Marcus  
Chairman

Keith R. Guericke  
President & Chief Executive Officer

# 4



RESEARCH DRIVEN APPROACH

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**Successful real estate investment decisions and portfolio growth begin with extensive regional economic research and local market knowledge.**

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SEC  
Mail Processing  
Section

MAR 26 2009

**FORM 10-K**

Washington, DC

(MARK ONE)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the fiscal year ended December 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
Commission file number 1-13106

**ESSEX**

PROPERTY TRUST, INC.

**Essex Property Trust, Inc.**

(Exact name of Registrant as Specified in its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

77-0369576

(I.R.S. Employer Identification Number)

925 East Meadow Drive

Palo Alto, California 94303

(Address of Principal Executive Offices including Zip Code)

(650) 494-3700

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each class</u>                       | <u>Name of each exchange on which registered</u> |
|--|--|
| Common Stock, \$.0001 par value                  | New York Stock Exchange                          |
| Rights to purchase Series A Junior Participating | New York Stock Exchange                          |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K, or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

As of June 30, 2008, the aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$2,605,700,000. The aggregate market value was computed with reference to the closing price on the New York Stock Exchange on such date. Shares of common stock held by executive officers, directors and holders of more than ten percent of the outstanding common stock have been excluded from this calculation because such persons may be deemed to be affiliates. This exclusion does not reflect a determination that such persons are affiliates for any other purposes.

As of February 25, 2009, 26,818,907 shares of Common Stock (\$.0001 par value) were outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE:**

The following document is incorporated by reference in Part III of the Annual Report on Form 10-K: Proxy statement for the annual meeting of stockholders of Essex Property Trust, Inc. to be held May 5, 2009

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# ESSEX

PROPERTY TRUST, INC.

**Essex Property Trust, Inc.  
2008 ANNUAL REPORT ON FORM 10-K**

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## PART I

## Forward Looking Statements

This Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements are described in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in the section, "Forward Looking Statements." Our actual results could differ materially from those set forth in each forward-looking statement. Certain factors that might cause such a difference are discussed in this report, including Item 1A, Risk Factors of this Form 10-K.

## Item 1. Business

### OVERVIEW

Essex Property Trust, Inc. ("Essex" or the "Company") is a Maryland corporation that operates as a self-administered and self-managed real estate investment trust ("REIT"). The Company owns all of its interest in its real estate investments directly or indirectly through Essex Portfolio, L.P. (the "Operating Partnership"). The Company is the sole general partner of the Operating Partnership and as of December 31, 2008 owns a 91.6% general partnership interest. In this report, the terms "we," "us" and "our" refer to Essex Property Trust, its Operating Partnership and the Operating Partnership's subsidiaries.

The Company has elected to be treated as a REIT for federal income tax purposes, commencing with the year ended December 31, 1994 as the Company completed an initial public offering on June 13, 1994. In order to maintain compliance with REIT tax rules, the Company utilizes taxable REIT subsidiaries for various revenue generating or investment activities. Each of the taxable REIT subsidiary entities are consolidated by the Company.

We are engaged primarily in the ownership, operation, management, acquisition, development and redevelopment of real estate. The majority of our real estate consists of apartment communities. As of December 31, 2008, we owned or held an interest in 134 apartment communities, aggregating 26,992 units, located along the West Coast (collectively, the "Communities" and individually, a "Community"). Our other real estate included six office buildings (totaling approximately 478,300 square feet), and six active development projects with 1,256 units in various stages of development (together with the Communities, the "Portfolio").

The Company's website address is <http://www.essexpropertytrust.com>. The Company's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports, and the Proxy Statement for its Annual Meeting of Stockholders are available, free of charge, on our website as soon as practicable after we file the reports with the Securities and Exchange Commission ("SEC").

### BUSINESS OBJECTIVES AND STRATEGIES

The following is a discussion of our business objectives and strategies in regards to real estate investment and management. One or more of these criteria may be amended or rescinded from time to time without stockholder vote.

#### Business Objectives

The Company's primary business objectives are to increase stockholders' value by investing in and operating communities located in supply constrained markets, and by improving operating results and the value of its Communities, while maintaining a strong balance sheet. The Company intends to achieve these objectives by:

- Maintain high level of occupancy to maximize rental income;
- Improve financial performance of the Company's Portfolio through acquisitions, dispositions, development and, when appropriate, redevelopment of apartment communities in selected major metropolitan areas; and
- Maintain a strong balance sheet by identifying and utilizing capital resources that provide positive arbitrage (i.e. investment yield that exceeds capital cost).

The Company cannot assure stockholders that the Company will achieve its business objectives.

## **Business Strategies**

**Research Driven Approach** – We believe that successful real estate investment decisions and portfolio growth begin with extensive regional economic research and local market knowledge.

Utilizing a proprietary research model that we have developed over the last two decades, we continually assess markets where we currently operate, as well as markets where we consider future investment opportunities by evaluating the following:

- Markets in major metropolitan areas that have regional population primarily in excess of one million;
- Constraints on new supply driven by: (i) low availability of developable land sites where competing housing could be built; (ii) political growth barriers, such as protected land, urban growth boundaries, and potential lengthy and expensive development permit processes; and (iii) natural limitations to development, such as mountains or waterways;
- Rental demand is enhanced by affordability of rents compared to expensive for-sale housing; and
- Housing demand that is based on proximity to jobs, high quality of life and related commuting factors, as well as potential job growth.

Recognizing that all real estate markets are cyclical, we regularly evaluate the results of our regional economic, as well as our local market research, and adjust the geographic focus of our portfolio accordingly. We seek to increase our portfolio allocation in markets projected to have the strongest local economies and to decrease such allocations in markets projected to have declining economic conditions. Likewise, the Company also seeks to increase its portfolio allocation in markets that have attractive property valuations and to decrease such allocations in markets that have inflated valuations and low relative yields.

**Property Operations** – We manage our Communities by focusing on strategies that will generate above-average rental growth, tenant retention/satisfaction and long-term asset appreciation. We intend to achieve this by utilizing the strategies set forth below:

- **Property Management** – The Chief Operating Officer, Senior Vice President of Operations, Divisional Managers, Regional Portfolio Managers and Area Managers are accountable for the performance and maintenance of the Communities. They supervise, provide training for the on-site managers, review actual performance against budget, monitor market trends and prepare operating and capital budgets.
- **Capital Preservation** – The Capital and Maintenance department is responsible for the planning, budgeting and completion of major deferred maintenance and capital improvement projects at our Communities.
- **Business Planning and Control** – Comprehensive business plans are implemented in conjunction with every investment decision. These plans include benchmarks for future financial performance, based on collaborative discussions between on-site managers and senior management.
- **Development and Redevelopment** – We focus on acquiring and developing apartment communities in supply constrained markets, and redeveloping our existing communities to improve the financial and physical aspects of our communities.

## **CURRENT BUSINESS ACTIVITIES**

### **Acquisitions**

Acquisitions is an important component of our business plan, and during 2008, we completed the acquisition of two communities totaling \$88.4 million.

- In July 2008, the Company acquired Chestnut Street Apartments, a 96-unit apartment community located in Santa Cruz, California, for \$22.1 million. The community was built in 2002 and includes approximately 9,000 square feet of commercial and retail space.
- In August 2008, the Company acquired The Highlands at Wynhaven, a 333-unit apartment community located in Issaquah, Washington for \$66.3 million. The community was built in 2000.

### **Dispositions of Real Estate**

As part of our strategic plan to own quality real estate in supply-constrained markets the Company continually

evaluates all the Communities and sell those which no longer meet our strategic criteria. The Company may use the capital generated from the dispositions to invest in higher-return communities, repurchase the Company's common stock, or repay debts. The Company believes that the sale of these Communities will not have a material impact on our future results of operations or cash flows nor will their sale materially affect our ongoing operations. Generally, any impact of earnings dilution resulting from these dispositions will be offset by the positive impact of our acquisitions, development and redevelopment activities.

In 2008, in accordance with our strategic plan, the Company sold three apartment communities for gross proceeds of \$99.6 million, two recreational vehicle ("RV") parks and one manufactured housing community for gross proceeds of \$18.9 million.

- In the third quarter of 2008, the Company sold Cardiff by the Sea, a 300-unit apartment community located in Cardiff, California for \$71.0 million resulting in a gain of \$46,000, and St. Cloud, a 302-unit apartment community located in Houston, Texas for \$8.8 million resulting in no gain on sale.
- In the third quarter of 2008, the Company sold the Circle RV park located in El Cajon, California for \$5.4 million resulting in a gain of \$0.9 million, and the Company sold the Vacationer RV park located in El Cajon, California for \$4.6 million. The gain on sale of \$0.8 million resulting from the sale of Vacationer was deferred due to the fact the Company loaned \$4.1 million to the buyer at a fixed rate of 6.5% due in August 2011.
- In the fourth quarter of 2008, the Company sold Coral Gardens, a 200-unit property located in El Cajon, California for \$19.8 million resulting in a gain of \$3.4 million, and the Company sold Green Valley, a manufactured housing community located in Vista, California, for \$8.9 million resulting in a gain of \$1.8 million. In conjunction with the sale of Green Valley the Company loaned \$1.0 million to the buyer at a fixed rate of 8.0% due in November 2010. The Company also sold the 90 Archer land parcel for \$3.7 million resulting in a gain of \$147,000, and the Company sold three condominium units at Eastridge for a gain of \$140,000.

### Development Pipeline

The Company defines development activities as new communities that are in various stages of active development, or the community is in lease-up and phases of the project are not completed. As of December 31, 2008, the Company had four development projects comprised of 988 units for an estimated cost of \$410.0 million, of which \$234.6 million remains to be expended. These four projects exclude development projects owned by Essex Apartment Value Fund II, L.P. ("Fund II") an investment fund formed by the Company which the Company does not consolidate.

In May 2008, the Company's consolidated joint venture, Joule Broadway, obtained a construction loan in the amount of \$60.0 million secured by the development project in Seattle, Washington. The loan is variable based on LIBOR plus 155 basis points and matures in June 2011 with two one-year extension options. Approximately \$9.3 million of future development costs will be funded by the joint venture partners during 2009 and the remainder of the estimated development costs will be funded by the construction loan. The estimated remaining costs to be incurred totaling \$165.3 million for the other three active development projects including The Grand, Fourth Street, and Tasman Place will be financed by the Company's lines of credit. The following table sets forth information regarding the Company's consolidated development pipeline:

| Development Pipeline              | Location      | Units | As of 12/31/08 (\$ in millions) |                          |                                       |
|-----------------------------------|---------------|-------|---------------------------------|--------------------------|---------------------------------------|
|                                   |               |       | Incurred Project Cost           | Estimated Remaining Cost | Estimated Project Cost <sup>(1)</sup> |
| <b>Development Projects</b>       |               |       |                                 |                          |                                       |
| The Grand                         | Oakland, CA   | 238   | \$ 88.7                         | \$ 7.5                   | \$ 96.2                               |
| Fourth Street                     | Berkeley, CA  | 171   | 25.3                            | 45.3                     | 70.6                                  |
| Joule Broadway                    | Seattle, WA   | 295   | 35.0                            | 69.3                     | 104.3                                 |
| Tasman Place                      | Sunnyvale, CA | 284   | 26.4                            | 112.5                    | 138.9                                 |
|                                   |               | 988   | 175.4                           | 234.6                    | 410.0                                 |
| Predevelopment projects           | various       | 820   | 73.0                            | 169.4                    | 242.4                                 |
| Land held for future development  | various       | 392   | 23.9                            | -                        | 23.9                                  |
| Consolidated Development Pipeline |               | 2,200 | \$ 272.3                        | \$ 404.0                 | \$ 676.3                              |

(1) Includes incurred costs and estimated costs to complete these development projects.

The Company defines the predevelopment pipeline as proposed communities in negotiation or in the entitlement process with a high likelihood of becoming entitled development projects. As of December 31, 2008, the Company had two development projects aggregating 820 units that were classified as predevelopment projects. The estimated total cost of the predevelopment pipeline at December 31, 2008 was \$242.4 million, of which \$169.4 million remains to be expended. The Company may also acquire land for future development purposes. The Company owned four land parcels held for future development aggregating 392 units as of December 31, 2008. The Company had incurred \$23.9 million in costs related to these four land parcels as of December 31, 2008.

## Redevelopment Pipeline

The Company defines redevelopment communities as existing properties owned or recently acquired, which have been targeted for additional investment by the Company with the expectation of increased financial returns through property improvement. During redevelopment, apartment units may not be available for rent and, as a result, may have less than stabilized operations. As of December 31, 2008, the Company had ownership interests in nine major redevelopment communities aggregating 2,631 apartment units with estimated redevelopment costs of \$128.0 million, of which approximately \$56.5 million remains to be expended. These amounts exclude redevelopment projects owned by Fund II. The following table illustrates these consolidated redevelopment projects:

| Redevelopment Pipeline       | Location            | Units        | As of 12/31/08 (\$ in thousands) |                          |                                       |
|------------------------------|---------------------|--------------|----------------------------------|--------------------------|---------------------------------------|
|                              |                     |              | Incurred Project Cost            | Estimated Remaining Cost | Estimated Project Cost <sup>(1)</sup> |
| <u>Southern California</u>   |                     |              |                                  |                          |                                       |
| Avondale at Warner Center    | Woodland Hills      | 446          | \$ 11,540                        | \$ 2,530                 | \$ 14,070                             |
| Highridge                    | Rancho Palos Verdes | 255          | 4,118                            | 12,445                   | 16,563                                |
| Pathways                     | Long Beach          | 296          | 8,255                            | 2,505                    | 10,760                                |
| <u>Northern California</u>   |                     |              |                                  |                          |                                       |
| Boulevard (2)                | Fremont             | 172          | 8,875                            | 12                       | 8,887                                 |
| Bridgeport (2)               | Newark              | 184          | 4,372                            | 214                      | 4,586                                 |
| Marina Cove                  | Santa Clara         | 292          | 3,112                            | 6,746                    | 9,858                                 |
| Montclair - Phase I-III (2)  | Sunnyvale           | 390          | 13,863                           | 1,269                    | 15,132                                |
| <u>Seattle Metro</u>         |                     |              |                                  |                          |                                       |
| Woodland Commons             | Bellevue            | 236          | 3,323                            | 8,456                    | 11,779                                |
| Foothill Commons             | Bellevue            | 360          | 14,021                           | 22,317                   | 36,338                                |
| Total Redevelopment Pipeline |                     | <u>2,631</u> | <u>\$ 71,479</u>                 | <u>\$ 56,494</u>         | <u>\$ 127,973</u>                     |

(1) Includes incurred costs and estimated costs to complete these redevelopment projects.

(2) The redevelopment at these apartment communities were substantially completed in the fourth quarter of 2008, and will be added back to Same-Property operations (as defined in Item 7) during the first quarter of 2010.

## Co-Investments

In January 2008, the Company collected \$7.5 million and recognized income of \$6.3 million from the sale of its preferred interest in Waterstone at Fremont Apartments, located in Fremont, California.

## Debt Transactions

During 2008, the Company obtained fixed rate mortgage loans totaling \$378.1 million and paid-off mortgage loans or the buyers of Essex communities assumed mortgage loans totaling \$169.4 million, including the following:

- In the first quarter 2008, the Company obtained a mortgage loan in the amount of \$49.9 million secured by Mirabella, with a fixed interest rate of 5.2% due in January 2018. The Company paid-off two mortgage loans totaling \$7.3 million at 6.9% and \$4.8 million at 7.5%, respectively secured by The Bluffs II. The Company refinanced two mortgage loans aggregating \$9.3 million with a combined weighted average interest rate of 7.0% secured by Brentwood, into a \$20.6 million secured loan with a fixed interest rate of 5.5% due in March 2018.
- In the second quarter 2008, the Company obtained a mortgage loan secured by Park Hill at Issaquah, in the amount of \$31.5 million, with a fixed interest rate of 5.6% due in April 2018. In conjunction with this transaction the Company settled a \$30 million forward-starting swap for a \$1.7 million payment to the

counterparty, and the amortization of the settlement of the swap increased the effective interest rate on the mortgage loan to 6.1%. The Company obtained a mortgage loan in the amount of \$17.2 million secured by Kings Road, with a fixed interest rate at 5.6% due in January 2018. The Company obtained a \$22.5 million loan secured by Hampton Place, with a fixed interest rate of 6.1% due in June 2018. In conjunction with this transaction, the Company settled a \$20.0 million forward-starting swap for a \$0.1 million payment to the counterparty, and amortization of settlement of the swap increased the effective interest rate on the mortgage loan to 6.2%.

- In the third quarter of 2008, the Company paid-off an \$89.0 million cross-collateralized mortgage loan at a fixed rate of 6.6%. The Company obtained a mortgage loan in the amount of \$53.0 million secured by Mill Creek, with a fixed rate of 5.8% due in August 2018. In conjunction with the sale of Cardiff by the Sea, the buyer assumed the mortgage loan totaling \$42.2 million at a fixed rate of 5.7%. The Company obtained mortgage loans in the amount of \$23.0 million with a fixed rate of 5.8% and \$22.5 million with a fixed rate of 5.8%, secured by the Palisades and Bridgeport communities, respectively. Both mortgage loans are due in September 2018.
- In the fourth quarter of 2008, the Company obtained a \$49.7 million mortgage loan secured by Montclair, with a rate of 6.2% due in November 2018. In conjunction with this transaction the Company settled a \$25 million forward-starting swap for a \$1.2 million payment to the counterparty, and the amortization of the settlement of the swap increased the effective interest of this mortgage loan to 6.4%. The Company obtained a \$40.2 million mortgage loan secured by Pathways, with a fixed interest rate of 6.2% due in October 2018. The Company obtained a \$30.4 million mortgage loan secured by Canyon Oaks, with a fixed interest rate of 6.1% due in December 2018. The Company obtained a \$17.6 million mortgage loan secured by Barkley, with a fixed interest rate of 6.14% due in December 2018. In conjunction with the sale of Coral Gardens, the buyer assumed the mortgage loan for the property totaling \$10.7 million with a fixed rate of 5.5%, and in conjunction with the sale of Green Valley, the buyer assumed the mortgage loan for the property totaling \$6.1 million with a fixed rate of 5.6%.

During the fourth quarter of 2008, the Company repurchased \$53.3 million of 3.625% exchangeable bonds (the "Bonds") due in 2025 at a discount to par value and recognized a gain of \$3.5 million. During the first quarter of 2009, the Company repurchased \$71.3 million of these Bonds at a discount to par value for cash paid of \$66.5 million.

During the fourth quarter of 2008, the Company entered into a new five-year secured line of credit facility with Freddie Mac to replace the existing secured line of credit facility. The new secured facility expanded the existing secured facility from \$100 million to \$150 million, and the new facility is expandable to \$250 million during the first two years. The underlying interest rate on this line is between 99 and 150 basis points over the Freddie Mac Reference Rate and the interest rate is subject to change by the lender in November 2011. The line is secured by eight communities and matures in December 2013.

In January 2009, the Company exercised its option to extend the maturity of the \$200 million unsecured line of credit facility to March 2010. The underlying interest rate on this line is based on a tiered structure tied to the Company's corporate credit rating and is currently LIBOR + 80 basis points.

#### **Equity and Minority Interest Transactions**

During the first quarter of 2008, the Company, under its stock repurchase program, repurchased and retired 143,400 shares of its common stock for approximately \$13.7 million, at an average stock price of \$95.64 per share.

During the third and fourth quarter of 2008, the Company issued 1,209,050 shares of common stock at an average share price of \$120.17 for \$142.8 million, net of fees and commissions. The Company used the net proceeds to pay down debt and to fund the development pipeline.

In November 2008, the holders of the outstanding 7.875% Series D Cumulative Redeemable Preferred Units of Essex Portfolio, L.P. exchanged their preferred units with a par value of \$50 million for 363,000 shares of common stock of the Company and \$10 million in cash plus accrued dividends.

During the first quarter of 2009, the Company repurchased \$54.6 million of 4.875% Series G Cumulative Convertible Preferred Stock at a discount to par value for cash paid of \$30.1 million.

## ESSEX APARTMENT VALUE FUND II

Essex Apartment Value Fund II, L.P. ("Fund II") is an investment fund formed by the Company to add value through rental growth and asset appreciation, utilizing the Company's development, redevelopment and asset management capabilities.

Fund II has eight institutional investors, and the Company, with combined partner equity commitments of \$265.9 million which are fully contributed as of December 2008. The Company contributed \$75.0 million to Fund II, which represents a 28.2% interest as general partner and limited partner, and the Company uses the equity method of accounting for its investment in Fund II. Fund II utilized leverage equal to approximately 55% upon the initial acquisition of the underlying real estate. Fund II invested in apartment communities in the Company's targeted West Coast markets and, as of December 31, 2008, owned eleven apartment communities, one development project completed in 2008 but not yet stabilized and two development projects. Essex records revenue for its asset management, property management, development and redevelopment services when earned, and promote income when realized if Fund II exceeds certain financial return benchmarks.

### Fund II - Development Pipeline

The following table sets forth information regarding Fund II's development pipeline:

| Development Pipeline - Fund II | Location        | Units      | As of 12/31/08 (\$ in millions) |   |                                       |
|--------------------------------|-----------------|------------|---------------------------------|---|---------------------------------------|
|                                |                 |            | Incurred Project Cost           | Estimated Remaining Cost <sup>(2)</sup> | Estimated Project Cost <sup>(1)</sup> |
| <u>Development Projects</u>    |                 |            |                                 |   |                                       |
| Studio 40-41                   | Studio City, CA | 149        | \$ 50.7                         | \$ 9.9                                  | \$ 60.6                               |
| Cielo                          | Chatsworth, CA  | 119        | 25.4                            | 14.1                                    | 39.5                                  |
| Fund II - Development Pipeline |                 | <u>268</u> | <u>\$ 76.1</u>                  | <u>\$ 24.0</u>                          | <u>\$ 100.1</u>                       |

(1) Includes incurred costs and estimated costs to complete these development projects.

(2) All estimated remaining costs will be funded by construction loans.

## OFFICES AND EMPLOYEES

The Company is headquartered in Palo Alto, California, and has regional offices in Woodland Hills, California; Irvine, California; San Diego, California and Bellevue, Washington. As of December 31, 2008, the Company had approximately 930 employees.

## INSURANCE

The Company carries comprehensive liability, fire, extended coverage and rental loss insurance for each of the Communities. Insured risks for comprehensive liabilities covers claims in excess of \$25,000 per incident, and property casualty insurance covers losses in excess of a \$5.0 million deductible per incident. There are, however, certain types of extraordinary losses, such as, for example, losses from terrorism and earthquake, for which the Company does not have insurance. Substantially all of the Communities are located in areas that are subject to earthquakes.

The Company believes it has a proactive approach to its potential earthquake losses. The Company utilizes third-party seismic consultants for its acquisitions and performs seismic upgrades to those acquisitions that are determined to have a higher level of potential loss from an earthquake. The Company utilizes internal and third-party loss models to help to determine its exposure. The majority of the Communities are lower density garden-style apartments which may be less susceptible to earthquake damage. The Company will continue to monitor third-party earthquake insurance pricing and conditions and may consider obtaining third-party coverage if it deems it cost effective.

Although the Company may carry insurance for potential losses associated with its Communities, employees, residents, and compliance with applicable laws, it may still incur losses due to uninsured risks, deductibles, co-payments or losses in excess of applicable insurance coverage and those losses may be material.

## COMPETITION

There are numerous housing alternatives that compete with our apartment communities in attracting residents. These include other apartment communities and single-family homes that are available for rent in the markets in which the apartment communities are located. The Communities also compete for residents with new and existing homes and condominiums that are for sale. If the demand for our Communities is reduced or if competitors develop and/or acquire competing apartment communities on a more cost-effective basis, rental rates and occupancy may drop which may have a material adverse affect on our financial condition and results of operations.

We face competition from other real estate investment trusts, businesses and other entities in the acquisition, development and operation of apartment communities. Some of the competitors are larger and have greater financial resources than we do. This competition may result in increased costs of apartment communities we acquire and/or develop.

## WORKING CAPITAL

We believe that cash flows generated by our operations, existing cash balances, availability under existing lines of credit, access to capital markets and the ability to generate cash from the disposition of real estate are sufficient to meet all of our reasonably anticipated cash needs during 2009. The timing, source and amounts of cash flows provided by financing activities and used in investing activities are sensitive to changes in interest rates and other fluctuations in the capital markets environment, which can affect our plans for acquisitions, dispositions, development and redevelopment activities.

## ENVIRONMENTAL CONSIDERATIONS

See the discussion under the caption, "*The Company's Portfolio may have unknown environmental liabilities*" in Item 1A, Risk Factors, for information concerning the potential effect of environmental regulations on our operations.

## OTHER MATTERS

### **Certain Policies of the Company**

We intend to continue to operate in a manner that will not subject us to regulation under the Investment Company Act of 1940. The Company has in the past five years and may in the future (i) issue securities senior to its common stock, (ii) fund acquisition activities with borrowings under its line of credit and (iii) offer shares of common stock and/or units of limited partnership interest in the Operating Partnership or affiliated partnerships as partial consideration for property acquisitions. The Company from time to time acquires partnership interests in partnerships and joint ventures, either directly or indirectly through subsidiaries of the Company, when such entities' underlying assets are real estate. In general, the Company does not (i) underwrite securities of other issuers or (ii) actively trade in loans or other investments.

We invest primarily in apartment communities that are located in predominantly coastal markets within Southern California, the San Francisco Bay Area, and the Seattle metropolitan area. The Company currently intends to continue to invest in apartment communities in such regions. However, these practices may be reviewed and modified periodically by management.

### **Item 1A. Risk Factors**

Our business, operating results, cash flows and financial conditions are subject to various risks and uncertainties, including, without limitation, those set forth below, any one of which could cause our actual results to vary materially from recent results or from our anticipated future results.

***We depend on our key personnel.*** Our success depends on our ability to attract and retain executive officers, senior officers and company managers. There is substantial competition for qualified personnel in the real estate industry and the loss of several of our key personnel could have an adverse effect on us.

***Capital and credit market conditions may affect our access to sources of capital and/or the cost of capital, which could negatively affect our business, results of operations, cash flows and financial condition.*** The Company's current financing activities have been impacted by the instability and tightening in the credit markets which has led

to an increase in spreads and pricing of secured and unsecured debt. Our strong balance sheet, the established relationships with our unsecured line of credit bank group, the secured line of credit with Freddie Mac and access to Fannie Mae and Freddie Mac secured debt financing have provided some insulation to us from the turmoil being experienced by many other real estate companies. The Company has benefited from borrowing from Fannie Mae and Freddie Mac, and there are no assurances that these entities will lend to the Company in the future. The Company has experienced more restrictive loan to value and debt service coverage ratio limits and an expansion in credit spreads. Continued turmoil in the capital markets could negatively impact the Company's ability to make acquisitions, develop communities, obtain new financing, and refinance existing borrowing at competitive rates.

***Debt financing has inherent risks.*** At December 31, 2008, we had approximately \$1.76 billion of indebtedness (including \$251.1 million of variable rate mortgage indebtedness, of which \$183.4 million is subject to interest rate protection agreements). We are subject to the risks normally associated with debt financing, including the following:

- cash flow may not be sufficient to meet required payments of principal and interest;
- inability to refinance maturing indebtedness on encumbered apartment communities;
- the terms of any refinancing may not be as favorable as the terms of existing indebtedness;
- inability to comply with debt covenants could cause an acceleration of the maturity date; and
- repaying debt before the scheduled maturity date could result in prepayment penalties.

***The Company is uncertain about its ability to refinance balloon payments.*** As of December 31, 2008, we had approximately \$1.76 billion of mortgage loans, exchangeable bonds and line of credit borrowings, most of which are subject to balloon payments (see Notes 7 and 8 to the Company's consolidated financial statements for more details). We do not expect to have sufficient cash flows from operations to make all of these balloon payments. These mortgages, bonds and lines of credit borrowings have the following scheduled principal and balloon payments:

2009--\$35.8 million;  
2010--\$152.4 million;  
2011--\$151.3 million;  
2012--\$31.8 million;  
2013--\$312.8 million;  
Thereafter--\$1.08 billion.

We may not be able to refinance such mortgage indebtedness, bonds, or lines of credit. The Communities subject to these mortgages could be foreclosed upon or otherwise transferred to the lender. This could cause us to lose income and asset value. We may be required to refinance the debt at higher interest rates or on terms that may not be as favorable as the terms of existing indebtedness.

***Debt financing of Communities may result in insufficient cash flow to service debt.*** Where possible, we intend to continue to use leverage to increase the rate of return on our investments and to provide for additional investments that we could not otherwise make. There is a risk that the cash flow from the Communities will be insufficient to meet both debt payment obligations and the distribution requirements of the real estate investment trust provisions of the Internal Revenue Code. We may obtain additional debt financing in the future through mortgages on some or all of the Communities. These mortgages may be recourse, non-recourse, or cross-collateralized.

As of December 31, 2008, the Company had 71 of its 122 consolidated Communities encumbered by debt. Of the 71 Communities, 55 are secured by deeds of trust relating solely to those Communities. With respect to the remaining 16 Communities, there are 4 cross-collateralized mortgages secured by 8 Communities, 3 Communities, 3 Communities, and 2 Communities, respectively. The holders of this indebtedness will have rights with respect to these Communities and, to the extent indebtedness is cross-collateralized, lenders may seek to foreclose upon communities which are not the primary collateral for their loan. This may accelerate other indebtedness secured by communities. Foreclosure of Communities would reduce our income and net asset value.

***Rising interest rates may affect our costs of capital and financing activities and results of operation.*** Interest rates could increase rapidly, which could result in higher interest expense on our variable rate indebtedness. Prolonged interest rate increases could negatively impact our ability to make acquisitions and develop apartment communities with positive economic returns on investment and our ability to refinance existing borrowings.

As of December 31, 2008, the Company had approximately \$236.2 million of long-term variable rate indebtedness bearing interest at floating rates tied to the rate of short-term tax-exempt revenue bonds (which mature at various dates from 2020 through 2034), \$14.9 million of short-term variable rate indebtedness related to predevelopment projects due in 2010, and \$120.0 million of variable rate indebtedness under the secured line of credit due in

December 2013 and bears interest at 99 to 150 basis points over the Freddie Mac Reference Rate and the interest rate is subject to change by the lender in December 2011. Approximately \$183.4 million of the long-term variable rate indebtedness is subject to interest rate cap protection agreements, which may reduce the risks associated with fluctuations in interest rates. The remaining \$52.8 million of long-term variable rate indebtedness and the \$120.0 borrowings under the secured line of credit were not subject to any interest rate cap protection agreements as of December 31, 2008. An increase in interest rates may have an adverse effect on our net income and results of operations.

***Interest rate hedging arrangements may result in losses.*** Periodically, we have entered into agreements to reduce the risks associated with increases in interest rates, and may continue to do so. Although these agreements may partially protect against rising interest rates, they also may reduce the benefits to us if interest rates decline. If a hedging arrangement is not indexed to the same rate as the indebtedness that is hedged, we may be exposed to losses to the extent that the rate governing the indebtedness and the rate governing the hedging arrangement change independently of each other. Finally, nonperformance by the other party to the hedging arrangement may subject us to increased credit risks. In order to minimize counterparty credit risk, our policy is to enter into hedging arrangements only with A-rated financial institutions.

***Bond compliance requirements may limit income from certain communities.*** At December 31, 2008, we had approximately \$236.2 million of variable rate tax-exempt financing relating to the following apartment communities: Inglenook Court, Wandering Creek, Boulevard, Huntington Breakers, Camarillo Oaks, Fountain Park, Anchor Village and Hidden Valley. This tax-exempt financing subjects these Communities to certain deed restrictions and restrictive covenants. We expect to engage in tax-exempt financings in the future. The Internal Revenue Code and rules and regulations there under impose various restrictions, conditions and requirements excluding interest on qualified bond obligations from gross income for federal income tax purposes. The Internal Revenue Code also requires that at least 20% of apartment units be made available to residents with gross incomes that do not exceed a specified percentage, generally 50%, of the median income for the applicable family size as determined by the Housing and Urban Development Department of the federal government. In addition to federal requirements, certain state and local authorities may impose additional rental restrictions. These restrictions may limit income from the tax-exempt financed communities if we are required to lower rental rates to attract residents who satisfy the median income test. If the Company does not reserve the required number of apartment homes for residents satisfying these income requirements, the tax-exempt status of the bonds may be terminated, the obligations under the bond documents may be accelerated and we may be subject to additional contractual liability.

***General real estate investment risks may adversely affect property income and values.*** Real estate investments are subject to a variety of risks. The yields available from equity investments in real estate depend on the amount of income generated and expenses incurred. If the Communities do not generate sufficient income to meet operating expenses, including debt service and capital expenditures, cash flow and the ability to make distributions to stockholders will be adversely affected. Income from the Communities may be further adversely affected by, among other things, the following factors:

- the general economic climate;
- local economic conditions in which the Communities are located, such as oversupply of housing or a reduction in demand for rental housing;
- the attractiveness of the Communities to tenants;
- competition from other available space; and
- the Company's ability to provide for adequate maintenance and insurance.

As leases on the Communities expire, tenants may enter into new leases on terms that are less favorable to us. Income and real estate values also may be adversely affected by such factors as applicable laws (e.g., the Americans with Disabilities Act of 1990 and tax laws), interest rate levels and the availability and terms of financing. Real estate investments are relatively illiquid and, therefore, our ability to vary our portfolio promptly in response to changes in economic or other conditions may be quite limited.

***National and regional economic environments can negatively impact our operating results.*** During the past twelve to eighteen months, a confluence of many factors has contributed to deteriorate economic conditions, diminish expectations for the national and global economy, and cause unprecedented turmoil and volatility in the capital markets. The Company's 2009 forecast assumes continued slowing of the national economy, with estimated GDP decline of 1.3% and non-farm employment decrease of 2 million jobs. The national economy and the economies of the western states in markets where we operate can impact our operating results. Some of these markets are concentrated in high-tech sectors, which have experienced economic downturns, and currently the high-tech sector is experiencing the impact of the deteriorating economic conditions as well as are most other sectors of

the economy. Our property type and diverse geographic locations provide some degree of risk mitigation. However, we are not immune to prolonged economic downturns. Although we believe we are well positioned to meet these challenges, it is possible a reduction in rental rates, occupancy levels, property valuations and increases in operating costs such as advertising, turnover and repair and maintenance expense could occur in the event of continued economic turmoil.

***Inflation/Deflation may affect rental rates and operating expenses.*** Substantial inflationary or deflationary pressures could have a negative effect on rental rates and property operating expenses.

***Acquisitions of communities may fail to meet expectations.*** We intend to continue to acquire apartment communities. However, there are risks that acquisitions will fail to meet our expectations. Our estimates of future income, expenses and the costs of improvements or redevelopment that are necessary to allow us to market an acquired apartment community as originally intended may prove to be inaccurate. We expect to finance future acquisitions, in whole or in part, under various forms of secured or unsecured financing or through the issuance of partnership units by the Operating Partnership or related partnerships or additional equity by the Company. The use of equity financing, rather than debt, for future developments or acquisitions could dilute the interest of the Company's existing stockholders. If we finance new acquisitions under existing lines of credit, there is a risk that, unless we obtain substitute financing, the Company may not be able to secure further lines of credit for new development or such lines of credit may be not available on advantageous terms.

***Development and redevelopment activities may be delayed, not completed, and/or not achieve expected results.*** We pursue development and redevelopment projects and these projects generally require various governmental and other approvals, which have no assurance of being received. Our development and redevelopment activities generally entail certain risks, including the following:

- funds may be expended and management's time devoted to projects that may not be completed;
- construction costs of a project may exceed original estimates possibly making the project economically unfeasible;
- projects may be delayed due to, without limitation, adverse weather conditions, entitlement and government regulations, labor shortages, or unforeseen complications;
- occupancy rates and rents at a completed project may be less than anticipated; and
- expenses at projects may be higher than anticipated.

These risks may reduce the funds available for distribution to the Company's stockholders. Further, the development and redevelopment of communities is also subject to the general risks associated with real estate investments. For further information regarding these risks, please see the risk factor "*General real estate investment risks may adversely affect property income and values.*"

***The geographic concentration of the Company's Communities and fluctuations in local markets may adversely impact our financial condition and operating results.*** The Company generated significant amounts of rental revenues for the year ended December 31, 2008, from our Communities concentrated in Southern California (Los Angeles, Orange, Santa Barbara, San Diego, and Ventura counties), Northern California (the San Francisco Bay Area), and the Seattle metropolitan area. As of December 31, 2008, 82% of the Company's rental revenues were generated from Communities located in California. This geographic concentration could present risks if local property market performance falls below expectations. The economic condition of these markets could affect occupancy, market rental rates, and expenses, as well as impact the income generated from the Communities and their underlying asset values. The financial results of major local employers also may impact the cash flow and value of certain of the Communities. This could have a negative impact on our financial condition and operating results, which could affect our ability to pay expected dividends to our stockholders.

***Competition in the apartment community market may adversely affect operations and the rental demand for our Communities.*** There are numerous housing alternatives that compete with our Communities in attracting residents. These include other apartment communities and single-family homes that are available for rent in the markets in which the Communities are located. The Communities also compete for residents with new and existing homes and condominiums that are for sale. If the demand for our Communities is reduced or if competitors develop and/or acquire competing apartment communities on a more cost-effective basis, rental rates may drop, which may have a material adverse affect on our financial condition and results of operations. We also face competition from other real estate investment trusts, businesses and other entities in the acquisition, development and operation of apartment communities. Some of the competitors are larger and have greater financial resources than we do. This competition may result in an increase in costs and prices of apartment communities that we acquire and/or develop.

***Dividend requirements as a result of preferred stock may lead to a possible inability to sustain dividends.*** We have Series F Cumulative Redeemable Preferred Stock (“Series F Preferred Stock”) with an aggregate liquidation preference of approximately \$25 million outstanding and Series G Cumulative Convertible Preferred Stock (“Series G Preferred Stock”) with an aggregate liquidation preference of approximately \$94.9 million outstanding as of February 2009. In addition, we are required under limited conditions to issue Series B Cumulative Redeemable Preferred Units (“Series B Preferred Units”) with an aggregate liquidation preference of \$80 million in exchange for outstanding preferred interests in the Operating Partnership. The terms of the Series B Preferred Units, Series F and G Preferred Stock provide for certain cumulative preferential cash distributions per each share of preferred units or stock.

These terms also provide that while such preferred stock is outstanding, we cannot authorize, declare, or pay any distributions on our common stock, unless all distributions accumulated on all shares of such preferred stock have been paid in full. Our failure to pay distributions on such preferred stock would impair our ability to pay dividends on our common stock. Our credit agreement limits our ability to pay dividends on our preferred stock if we fail to satisfy a fixed charge coverage ratio.

If the Company wishes to issue any common stock in the future (including upon the exercise of stock options), the funds required to continue to pay cash dividends at current levels will be increased. The Company’s ability to pay dividends will depend largely upon the performance of our current Communities and other apartment communities that may be acquired or developed in the future.

If the Company cannot pay dividends on its common stock, the Company’s status as a real estate investment trust may be jeopardized. Our ability to pay dividends on our common stock is further limited by the Maryland General Corporation Law. Under the Maryland General Corporation Law, the Company may not make a distribution on stock if, after giving effect to such distribution, either:

- we would not be able to pay our indebtedness as it becomes due in the usual course of business; or
- our total assets would be less than our total liabilities, including the liquidation preference on our Series B Preferred Units, Series F and our Series G preferred stock.

***The price per share of the Company’s stock may fluctuate significantly.*** The market price per share of the Company’s common stock may fluctuate significantly in response to many factors, including:

- national and global economic conditions;
- actual or anticipated variations in our quarterly operating results or dividends;
- changes in our funds from operations or earnings estimates;
- issuances of common stock, preferred stock or convertible debt securities;
- publication of research reports about us or the real estate industry;
- the general reputation of real estate investment trusts and the attractiveness of their equity securities in comparison to other equity securities (including securities issued by other real estate based companies);
- general stock and bond market conditions, including changes in interest rates on fixed income securities, that may lead prospective purchasers of our stock to demand a higher annual yield from dividends;
- availability to credit markets and cost of credit;
- a change in analyst ratings or our credit ratings;
- terrorist activity may adversely affect the markets in which our securities trade, possibly increasing market volatility and causing erosion of business and consumer confidence and spending.

Many of the factors listed above are beyond our control. These factors may cause the market price of shares of our common stock to decline, regardless of our financial condition, results of operations, or business prospects.

***Sale of shares pursuant to our effective registration statement or that are issued upon conversion of our convertible preferred stock may have an adverse effect on the market price of the shares.*** The Company has the following effective registration statements, which allows for the sale into the public stock of common stock held by shareholders, as specified in the registration statements:

- A registration statement, declared effective in 2003, which covers the resale of certain shares, including (i) up to 2,270,490 shares of common stock that are issuable upon exchange of limited partnership interests in the Operating Partnership and (ii) up to 1,473,125 shares that are issuable upon exchange of limited partnership interests in certain other real estate partnerships;
- Registration statements, declared effective in 2006, that cover (i) the resale of up to 142,076 shares issuable in connection with our Waterford and Vista Belvedere acquisitions and (ii) the resale of shares issuable in

connection with the exchange rights of our 3.625% Exchangeable Bonds, as to which there is a principal amount of \$100.4 million outstanding as of February 2009.

During the third quarter of 2006, the Company issued, pursuant to a registration statement, 5,980,000 shares of 4.875% Series G Cumulative Preferred Stock for gross proceeds of \$149.5 million; such shares are convertible, subject to certain conditions, into common stock, which could be sold into the public market. During 2009, the Company has repurchased \$54.6 million of the Series G Preferred Stock and \$94.9 million in aggregate liquidation value is currently outstanding.

The sale of the shares of common stock pursuant to these various registration statements or that are issued upon conversion of our outstanding convertible preferred stock may have an adverse effect on the market price of our shares.

***The exchange and repurchase rights of Exchangeable Bonds and Series G Preferred Stock may be detrimental to holders of common stock.*** As of February 2009, the Operating Partnership has \$100.4 million principal amount of 3.625% exchangeable bonds (the "Bonds") outstanding which mature on November 1, 2025. The Bonds are exchangeable into the Company's common stock on or after November 1, 2020 or prior to November 1, 2020 under certain circumstances. The Bonds are redeemable at the Company's option for cash at any time on or after November 4, 2010 and are subject to repurchase for cash at the option of the holder on November 1<sup>st</sup> in the years 2010, 2015 and 2020, or upon the occurrence of certain events. The Bonds are senior unsecured and unsubordinated obligations of the Company.

In 2006, the Company sold 5,980,000 shares of 4.875% Series G Cumulative Convertible Preferred Stock (the "Series G Preferred Stock") for gross proceeds of \$149.5 million, of which \$94.9 million in aggregate liquidation value is outstanding as of February 2009. Holders may convert Series G Preferred Stock into shares of the Company's common stock subject to certain conditions. The conversion rate was initially .1830 shares of common stock per \$25 share liquidation preference, which is equivalent to an initial conversion price of \$136.62 per share of common stock (the conversion rate will be subject to adjustment upon the occurrence of specified events). On or after July 31, 2011, the Company may, under certain circumstances cause some or all of the Series G Preferred Stock to be converted into shares of common stock at the then prevailing conversion rate. Further, if a fundamental change occurs, as defined in the articles supplementary for the Series G Preferred Stock, then the holders may require the Company to repurchase all or part of their Series G Preferred Stock subject to certain conditions.

The exchange of the Bonds and/or Series G Preferred Stock for common stock would dilute stockholder ownership in the Company, and such exchange could adversely affect the market price of our common stock and our ability to raise capital through the sale of additional equity securities. If the Bonds and Series G Preferred Stock are not exchanged, the repurchase price of the Bonds and Series G Preferred Stock may discourage or impede transactions that might otherwise be in the interest of the holders of common stock. Further, these repurchase rights may be triggered in situations where the Company needs to conserve its cash reserves, in which event such repurchase might adversely affect the Company and its common stockholders.

***The Company's future issuances of common stock, preferred stock or convertible debt securities could adversely affect the market price of our common stock.*** In order to finance our acquisition and development activities, we have issued and sold common stock, preferred stock and convertible debt securities. For example, during 2008 and 2007, the Company issued and sold 1,209,050 and 1,670,500 shares of common stock for \$142.8 million and \$213.7 million, net of fees and commissions, respectively. The Company may in the future sell further shares of common stock, including pursuant to its controlled equity offering program with Cantor Fitzgerald & Co.

In November 2008, the holders of the outstanding 7.875% Series D Cumulative Redeemable Preferred Units of Essex Portfolio, L.P. exchanged their preferred units with a par value of \$50.0 million for 363,000 shares of common stock of the Company and \$10.0 million in cash plus accrued dividends.

In 2007, the Company filed a new shelf registration statement with the SEC, allowing the Company to sell an undetermined number of equity and debt securities as defined in the prospectus. Future sales of common stock, preferred stock or convertible debt securities may dilute stockholder ownership in the Company and could adversely affect the market price of the common stock.

***The Company's Chairman is involved in other real estate activities and investments, which may lead to conflicts of interest.*** Our Chairman, George M. Marcus is not an employee of the Company, and is involved in other real estate activities and investments, which may lead to conflicts of interest. Mr. Marcus owns interests in various other real estate-related businesses and investments. He is the Chairman of The Marcus & Millichap Company ("TMMC"), which is a holding company for certain real estate brokerage and services companies. TMMC has an

interest in Pacific Property Company, a company that invests in apartment communities.

Mr. Marcus has agreed not to divulge any information that may be received by him in his capacity as Chairman of the Company to any of his affiliated companies and that he will abstain his vote on any and all resolutions by the Company Board of Directors regarding any proposed acquisition and/or development of an apartment community where it appears that there may be a conflict of interest with any of his affiliated companies. Notwithstanding this agreement, Mr. Marcus and his affiliated entities may potentially compete with us in acquiring and/or developing apartment communities, which competition may be detrimental to us. In addition, due to such potential competition for real estate investments, Mr. Marcus and his affiliated entities may have a conflict of interest with us, which may be detrimental to the interests of the Company's stockholders.

***The influence of executive officers, directors and significant stockholders may be detrimental to holders of common stock.*** As of December 31, 2008, George M. Marcus, the Chairman of our Board of Directors, wholly or partially owned 1,772,199 shares of common stock (including shares issuable upon exchange of limited partnership interests in the Operating Partnership and certain other partnerships and assuming exercise of all vested options). This represents approximately 6.7% of the outstanding shares of our common stock. Mr. Marcus currently does not have majority control over us. However, he currently has, and likely will continue to have, significant influence with respect to the election of directors and approval or disapproval of significant corporate actions. Consequently, his influence could result in decisions that do not reflect the interests of all our stockholders.

Under the partnership agreement of the Operating Partnership, the consent of the holders of limited partnership interests is generally required for any amendment of the agreement and for certain extraordinary actions. Through their ownership of limited partnership interests and their positions with us, our directors and executive officers, including Mr. Marcus, have substantial influence on us. Consequently, their influence could result in decisions that do not reflect the interests of all stockholders.

***The voting rights of preferred stock may allow holders of preferred stock to impede actions that otherwise benefit holders of common stock.*** In general, the holders of our outstanding shares of preferred stock do not have any voting rights. However, if full distributions are not made on any outstanding preferred stock for six quarterly distributions periods, the holders of preferred stock who have not received distributions, voting together as a single class, will have the right to elect two additional directors to serve on our Board of Directors.

These voting rights continue until all distributions in arrears and distributions for the current quarterly period on the preferred stock have been paid in full. At that time, the holders of the preferred stock are divested of these voting rights, and the term and office of the directors so elected immediately terminates. While any shares of our preferred stock are outstanding, the Company may not, without the consent of the holders of two-thirds of the outstanding shares of each series of preferred stock, each voting separately as a single class:

- authorize or create any class or series of stock that ranks senior to such preferred stock with respect to the payment of dividends, rights upon liquidation, dissolution or winding-up of our business;
- amend, alter or repeal the provisions of the Company's Charter or Bylaws, including by merger or consolidation, that would materially and adversely affect the rights of such series of preferred stock; or
- in the case of the preferred stock into which our preferred units are exchangeable, merge or consolidate with another entity or transfer substantially all of its assets to another entity, except if such preferred stock remains outstanding with the surviving entity and has the same terms and in certain other circumstances.

These voting rights of the preferred stock may allow holders of preferred stock to impede or veto actions that would otherwise benefit the holders of our common stock.

***The redemption rights of the Series B preferred units, Series F preferred stock and Series G preferred stock may be detrimental to holders of the Company's common stock.*** Upon the occurrence of one of the following events, the terms of the Operating Partnership's Series B Preferred Units require it to redeem all of such units and the terms of the Company's Series F Preferred Stock and the Series G Preferred Stock provide the holders of the majority of the outstanding Series F Preferred Stock and Series G Preferred Stock the right to require the Company to redeem all of such stock:

- the Company completes a "going private" transaction and its common stock is no longer registered under the Securities Exchange Act of 1934, as amended;
- the Company completes a consolidation or merger or sale of substantially all of its assets and the surviving entity's debt securities do not possess an investment grade rating;
- the Company fails to qualify as a REIT; or

- in the case of Series G preferred stock, the Company common stock is not traded on a major exchange.

The aggregate redemption price of the Series B Preferred Units would be \$80 million, the aggregate redemption price of the Series F Preferred Stock would be \$25 million and the aggregate redemption price of the Series G Preferred Stock would be \$94.9 million, plus, in each case, any accumulated distributions.

These redemption rights may discourage or impede transactions that might otherwise be in the interest of holders of common stock. Further, these redemption rights might trigger situations where the Company needs to conserve its cash reserves, in which event such redemption might adversely affect the Company and its common holders.

***The Maryland business combination law may not allow certain transactions between the Company and its affiliates to proceed without compliance with such law.*** Under Maryland law, “business combinations” between a Maryland corporation and an interested stockholder or an affiliate of an interested stockholder are prohibited for five years after the most recent date on which the interested stockholder becomes an interested stockholder. These business combinations include a merger, consolidation, share exchange, or, in circumstances specified in the statute, an asset transfer or issuance or reclassification of equity securities. An interested stockholder is defined as any person (and certain affiliates of such person) who beneficially owns ten percent or more of the voting power of the then-outstanding voting stock. The law also requires a supermajority stockholder vote for such transactions. This means that the transaction must be approved by at least:

- 80% of the votes entitled to be cast by holders of outstanding voting shares; and
- Two-thirds of the votes entitled to be cast by holders of outstanding voting shares other than shares held by the interested stockholder with whom the business combination is to be effected.

The statute permits various exemptions from its provisions, including business combinations that are exempted by the board of directors prior to the time that the interested stockholder becomes an interested stockholder. These voting provisions do not apply if the stockholders receive a minimum price, as defined under Maryland law. As permitted by the statute, the Board of Directors of the Company irrevocably has elected to exempt any business combination by us, George M. Marcus, William A. Millichap, who are the chairman and a director of the Company, respectively, and TMMC or any entity owned or controlled by Messrs. Marcus and Millichap and TMMC. Consequently, the five-year prohibition and supermajority vote requirement described above will not apply to any business combination between us and Mr. Marcus, Mr. Millichap, or TMMC. As a result, we may in the future enter into business combinations with Messrs. Marcus and Millichap and TMMC, without compliance with the supermajority vote requirements and other provisions of the Maryland General Corporation Law.

***Anti-takeover provisions contained in the Operating Partnership agreement, charter, bylaws, and certain provisions of Maryland law could delay, defer or prevent a change in control.*** While the Company is the sole general partner of the Operating Partnership, and generally has full and exclusive responsibility and discretion in the management and control of the Operating Partnership, certain provisions of the Operating Partnership agreement place limitations on the Company’s ability to act with respect to the Operating Partnership. Such limitations could delay, defer or prevent a transaction or a change in control that might involve a premium price for our stock or otherwise be in the best interest of the stockholders or that could otherwise adversely affect the interest of the Company’s stockholders. The partnership agreement provides that if the limited partners own at least 5% of the outstanding units of partnership interest in the Operating Partnership, the Company cannot, without first obtaining the consent of a majority-in-interest of the limited partners in the Operating Partnership, transfer all or any portion of our general partner interest in the Operating Partnership to another entity. Such limitations on the Company’s ability to act may result in our being precluded from taking action that the Board of Directors believes is in the best interests of the Company’s stockholders. As of December 31, 2008, the limited partners held or controlled approximately 8.4% of the outstanding units of partnership interest in the Operating Partnership, allowing such actions to be blocked by the limited partners.

The Company’s Charter authorizes the issuance of additional shares of common stock or preferred stock and the setting of the preferences, rights and other terms of such preferred stock without the approval of the holders of the common stock. We may establish one or more series of preferred stock that could delay, defer or prevent a transaction or a change in control. Such a transaction might involve a premium price for our stock or otherwise be in the best interests of the holders of common stock. Also, such a class of preferred stock could have dividend, voting or other rights that could adversely affect the interest of holders of common stock.

The Company’s Charter contains other provisions that may delay, defer or prevent a transaction or a change in control that might be in the best interest of the Company’s stockholders. The Charter contains ownership provisions limiting the transferability and ownership of shares of capital stock, which may have the effect of delaying, deferring

or preventing a transaction or a change in control. For example, subject to receiving an exemption from the Board of Directors, potential acquirers may not purchase more than 6% in value of the stock (other than qualified pension trusts which can acquire 9.9%). This may discourage tender offers that may be attractive to the holders of common stock and limit the opportunity for stockholders to receive a premium for their shares of common stock.

The Maryland General Corporations Law restricts the voting rights of shares deemed to be “control shares.” Under the Maryland General Corporations Law, “control shares” are those which, when aggregated with any other shares held by the acquirer, entitle the acquirer to exercise voting power within specified ranges. Although the Bylaws exempt the Company from the control share provisions of the Maryland General Corporations Law, the Board of Directors may amend or eliminate the provisions of the Bylaws at any time in the future. Moreover, any such amendment or elimination of such provision of the Bylaws may result in the application of the control share provisions of the Maryland General Corporations Law not only to control shares which may be acquired in the future, but also to control shares previously acquired. If the provisions of the Bylaws are amended or eliminated, the control share provisions of the Maryland General Corporations Law could delay, defer or prevent a transaction or change in control that might involve a premium price for the stock or otherwise be in the best interests of the Company’s stockholders.

Our Charter and bylaws also contain other provisions that may impede various actions by stockholders without approval of our board of directors, which in turn may delay, defer or prevent a transaction, including a change in control. Those provisions include:

- the Company’s directors have terms of office of three years and the board of directors is divided into three classes with staggered terms; as a result, less than a majority of directors are up for re-election to the board in any one year;
- directors may be removed, without cause, only upon a two-thirds vote of stockholders, and with cause, only upon a majority vote of stockholders;
- our board can fix the number of directors and fill vacant directorships upon the vote of a majority of the directors;
- stockholders must give advance notice to nominate directors or propose business for consideration at a stockholders’ meeting; and
- for stockholders to call a special meeting, the meeting must be requested by not less than a majority of all the votes entitled to be cast at the meeting.

***The Company’s joint ventures and joint ownership of Communities and partial interests in corporations and limited partnerships could limit the Company’s ability to control such Communities and partial interests.*** Instead of purchasing apartment communities directly, we have invested and may continue to invest in joint ventures. Joint venture partners often have shared control over the operation of the joint venture assets. Therefore, it is possible that a joint venture partner in an investment might become bankrupt, or have economic or business interests or goals that are inconsistent with our business interests or goals, or be in a position to take action contrary to our instructions or requests, or our policies or objectives. Consequently, a joint venture partners’ actions might subject property owned by the joint venture to additional risk. Although we seek to maintain sufficient influence over any joint venture to achieve its objectives, we may be unable to take action without our joint venture partners’ approval, or joint venture partners could take actions binding on the joint venture without our consent. Should a joint venture partner become bankrupt, we could become liable for such partner’s share of joint venture liabilities.

From time to time, we, through the Operating Partnership, invest in corporations, limited partnerships, limited liability companies or other entities that have been formed for the purpose of acquiring, developing or managing real property. In certain circumstances, the Operating Partnership’s interest in a particular entity may be less than a majority of the outstanding voting interests of that entity. Therefore, the Operating Partnership’s ability to control the daily operations of such an entity may be limited. Furthermore, the Operating Partnership may not have the power to remove a majority of the board of directors (in the case of a corporation) or the general partner or partners (in the case of a limited partnership) of such an entity in the event that its operations conflict with the Operating Partnership’s objectives. The Operating Partnership may not be able to dispose of its interests in such an entity. In the event that such an entity becomes insolvent, the Operating Partnership may lose up to its entire investment in and any advances to the entity. We have, and in the future may, enter into transactions that could require us to pay the tax liabilities of partners, which contribute assets into joint ventures or the Operating Partnership, in the event that certain taxable events, which are within our control, occur. Although we plan to hold the contributed assets or defer recognition of gain on their sale pursuant to the like-kind exchange rules under Section 1031 of the Internal Revenue Code, we can provide no assurance that we will be able to do so and if such tax liabilities were incurred

they can expect to have a material impact on our financial position.

***There are risks that Fund II may operate in ways that may adversely impact the Company's interests.*** The Company is the general partner of Fund II, and with Fund II there are the following risks:

- the Company's partners in Fund II might remove the Company as the general partner of Fund II;
- the Company's partners in Fund II might have economic or business interests or goals that are inconsistent with our business interests or goals; or
- the Company's partners in Fund II might fail to approve decisions regarding Fund II that are in the Company's best interest.

We will, however, seek to maintain sufficient influence over Fund II to permit it to achieve its business objectives.

***Investments in mortgages and other real estate securities could affect our ability to make distributions to stockholders.*** The Company may invest in securities related to real estate, which could adversely affect our ability to make distributions to stockholders. The Company may purchase securities issued by entities which own real estate and invest in mortgages or unsecured debt obligations. These mortgages may be first, second or third mortgages that may or may not be insured or otherwise guaranteed. In general, investments in mortgages include the following risks:

- that the value of mortgaged property may be less than the amounts owed, causing realized or unrealized losses;
- the borrower may not pay indebtedness under the mortgage when due, requiring us to foreclose, and the amount recovered in connection with the foreclosure may be less than the amount owed;
- that interest rates payable on the mortgages may be lower than our cost of funds; and
- in the case of junior mortgages, that foreclosure of a senior mortgage could eliminate the junior mortgage.

If any of the above were to occur, cash flows from operations and our ability to make expected dividends to stockholders could be adversely affected.

***The Company's Portfolio may have unknown environmental liabilities.*** Under various federal, state and local laws, ordinances and regulations, an owner or operator of real estate is liable for the costs of removal or remediation of certain hazardous or toxic substances on, in, to or migrating from such property. Such laws often impose liability without regard as to whether the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. The presence of such substances, or the failure to properly remediate such substances, may adversely affect the owner's or operator's ability to sell or rent such property or to borrow using such property as collateral. Persons exposed to such substances, either through soil vapor or ingestion of the substances may claim personal injury damages. Persons who arrange for the disposal or treatment of hazardous or toxic substances or wastes also may be liable for the costs of removal or remediation of such substances at the disposal or treatment facility to which such substances or wastes were sent, whether or not such facility is owned or operated by such person. Certain environmental laws impose liability for release of asbestos-containing materials ("ACMs") into the air, and third parties may seek recovery from owners or operators of apartment communities for personal injury associated with ACMs. In connection with the ownership (direct or indirect), operation, management and development of apartment communities, the Company could be considered an owner or operator of such properties or as having arranged for the disposal or treatment of hazardous or toxic substances and, therefore, may be potentially liable for removal or remediation costs, as well as certain other costs, including governmental fines and costs related to injuries of persons and property.

Investments in real property create a potential for environmental liabilities on the part of the owner of such real property. We carry certain limited insurance coverage for this type of environmental risk. We have conducted environmental studies which revealed the presence of groundwater contamination at certain Communities. Such contamination at certain of these apartment communities was reported to have migrated on-site from adjacent industrial manufacturing operations. The former industrial users of the Communities were identified as the source of contamination. The environmental studies noted that certain Communities are located adjacent to any possible down gradient from sites with known groundwater contamination, the lateral limits of which may extend onto such apartment communities. The environmental studies also noted that at certain of these apartment communities, contamination existed because of the presence of underground fuel storage tanks, which have been removed. In general, in connection with the ownership, operation, financing, management and development of apartment communities we may be potentially liable for removal or clean-up costs, as well as certain other costs and environmental liabilities. We may also be subject to governmental fines and costs related to injuries to persons and property.

Recently there has been an increasing number of lawsuits against owners and managers of apartment communities alleging personal injury and property damage caused by the presence of mold in residential real estate. Some of these lawsuits have resulted in substantial monetary judgments or settlements. The Company has been sued for mold related matters and has settled some, but not all, of such matters. Insurance carriers have reacted to mold related liability awards by excluding mold related claims from standard policies and pricing mold endorsements at prohibitively high rates. The Company has, however, purchased pollution liability insurance, which includes some coverage for mold. The Company has adopted policies for promptly addressing and resolving reports of mold when it is detected, and to minimize any impact mold might have on residents of the property. The Company believes its mold policies and proactive response to address any known existence, reduces its risk of loss from these cases. There can be no assurances that the Company has identified and responded to all mold occurrences, but the company promptly addresses all known reports of mold. Liabilities resulting from such mold related matters are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows. As of December 31, 2008, potential liabilities for mold and other environmental liabilities are not considered probable or the loss cannot be quantified or estimated.

California has enacted legislation commonly referred to as "Proposition 65" requiring that "clear and reasonable" warnings be given to consumers who are exposed to chemicals known to the State of California to cause cancer or reproductive toxicity, including tobacco smoke. Although we have sought to comply with Proposition 65 requirements, we cannot assure you that we will not be adversely affected by litigation relating to Proposition 65.

Methane gas is a naturally-occurring gas that is commonly found below the surface in several areas, particularly in the Southern California coastal areas. Methane is a non-toxic gas, but can be ignitable in confined spaces. Although naturally-occurring, methane gas is not regulated at the state or federal level, however some local governments, such as the County of Los Angeles, have imposed requirements that new buildings install detection systems in areas where methane gas is known to be located. Methane gas is also associated with certain industrial activities, such as former municipal waste landfills. Radon is also a naturally-occurring gas that is found below the surface. The Company cannot assure you that it will not be adversely affected by costs related to its compliance with methane or radon gas related requirements or litigation costs related to methane or radon gas.

The Company has almost no indemnification agreements from third parties for potential environmental clean-up costs at its Communities. The Company has no way of determining at this time the magnitude of any potential liability to which it may be subject arising out of unknown environmental conditions or violations with respect to communities formerly owned by the Company. No assurance can be given that existing environmental studies with respect to any of the Communities reveal all environmental liabilities, that any prior owner or operator of an apartment community did not create any material environmental condition not known to the Company, or that a material environmental condition does not exist as to any one or more of the Communities. The Company has limited insurance coverage for the types of environmental liabilities described above.

***The Company may incur general uninsured losses.*** The Company carries comprehensive liability, fire, extended coverage and rental loss insurance for each of the Communities. There are, however, certain types of extraordinary losses, such as, for example, losses for terrorism or earthquake, for which the Company does not have insurance coverage. Substantially all of the Communities are located in areas that are subject to earthquake activity. In January 2007, the Company canceled its then existing earthquake policy and established a wholly owned insurance subsidiary, Pacific Western Insurance LLC ("PWI"). Through PWI, the Company is self-insured as it relates to earthquake related losses. Additionally, since January 2008, PWI has provided property and casualty insurance coverage for the first \$5.0 million of the Company's property level insurance claims per incident.

Although the Company may carry insurance for potential losses associated with its Communities, employees, residents, and compliance with applicable laws, it may still incur losses due to uninsured risks, deductibles, co-payments or losses in excess of applicable insurance coverage and those losses may be material. In the event of a substantial loss, insurance coverage may not be able to cover the full current market value of replacement cost of the Company's lost investment, or the insurance carrier may become insolvent and not be able to cover the full amount of the insured losses. Inflation, changes in building codes and ordinances, environmental considerations and other factors might also affect the Company's ability to replace or renovate an apartment community after it has been damaged or destroyed.

***Changes in real estate tax and other laws may adversely affect the Company's results of operations.*** Generally we do not directly pass through costs resulting from changes in real estate tax laws to residential property tenants. We also do not generally pass through increases in income, service or other taxes, to tenants under leases. These costs may adversely affect funds from operations and the ability to make distributions to stockholders. Similarly,

compliance with changes in (i) laws increasing the potential liability for environmental conditions existing on apartment communities or the restrictions on discharges or other conditions or (ii) rent control or rent stabilization laws or other laws regulating housing may result in significant unanticipated decrease in revenue or increase in expenditures, which would adversely affect funds from operations and the ability to make distributions to stockholders.

***Changes in the Company's financing policy may lead to higher levels of indebtedness.*** The Company has adopted a policy of maintaining a limit on debt financing consistent with the existing covenants required to maintain the Company's unsecured line of credit bank facility. The Company's organizational documents do not limit the amount or percentage of indebtedness that may be incurred. If the Company changed this policy, the Company could incur more debt, resulting in an increased risk of default on our obligations and the obligations of the Operating Partnership, and an increase in debt service requirements that could adversely affect our financial condition and results of operations. Such increased debt could exceed the underlying value of the Communities.

***The Company is subject to various tax risks.*** The Company has elected to be taxed as a REIT under the Internal Revenue Code ("IRC"). The Company's qualification as a REIT requires it to satisfy numerous requirements (some on an annual and quarterly basis) established under highly technical and complex IRC provisions for which there are only limited judicial or administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within the Company's control. Although the Company intends that its current organization and method of operation enable it to qualify as a REIT, the Company cannot assure you that it so qualifies or that it will be able to remain so qualified in the future. Future legislation, new regulations, administrative interpretations or court decisions (any of which could have retroactive effect) could adversely impact the Company's ability to qualify as a REIT or adversely affect its stockholders. If it fails to qualify as a REIT in any taxable year, the Company would be subject to U.S. federal income tax (including any applicable alternative minimum tax) on its taxable income at corporate rates, and would not be allowed to deduct dividends paid to its shareholders in computing its taxable income. The Company may also be disqualified from treatment as a REIT for the four taxable years following the year in which it failed to qualify. The additional tax liability would reduce its net earnings available for investment or distribution to stockholders, and it would no longer be required to make distributions to its stockholders. Even if the Company continues to qualify as a REIT, it will continue to be subject to certain federal, state and local taxes on its income and property.

The Company has established several taxable REIT subsidiaries. Despite the Company's qualification as a REIT, its taxable REIT subsidiaries must pay U.S. federal income tax on their taxable income. While the Company will attempt to ensure that its dealing with its taxable REIT subsidiaries does not adversely affect its REIT qualification, the Company cannot provide assurance that it will successfully achieve that result. Furthermore, the Company may be subject to a 100% penalty tax, or its taxable REIT subsidiaries may be denied deductions, to the extent its dealings with its taxable REIT subsidiaries' are not deemed to be arm's length in nature. No assurances can be given that the Company's dealings with its taxable REIT subsidiaries will be considered arm's length in nature. From time to time, the Company may transfer or otherwise dispose of some of its Communities. Under the IRC, any gain resulting from transfers of Communities that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction subject to a 100% penalty tax. Since we acquire apartment communities for investment purposes, we do not believe that our occasional transfers or disposals of property are prohibited transactions. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The Internal Revenue Service may contend that certain transfers or disposals of apartment communities by us are prohibited transactions. If the Internal Revenue Service were to argue successfully that a transfer or disposition of property constituted a prohibited transaction, then the Company would be required to pay a 100% penalty tax on any gain allocable to the Company from the prohibited transaction and the Company's ability to retain future gains on real property sales may be jeopardized. Income from a prohibited transaction might adversely affect the Company's ability to satisfy the income tests for qualification as a REIT for U.S. federal income tax purposes. Therefore, no assurances can be given that the Company will be able to satisfy the income tests for qualification as a REIT.

#### **Item 1B. Unresolved Staff Comments**

None.

#### **Item 2. Properties**

Our core apartment Portfolio as of December 31, 2008 (including partial ownership interests) was comprised of 134 apartment communities (comprising 26,992 apartment units), of which 12,980 units are located in Southern

California, 8,032 units are located in the San Francisco Bay Area, and 5,980 units are located in the Seattle metropolitan area. The Company's apartment communities accounted for 94.8% of the Company's revenue for the year ended December 31, 2008.

### **Occupancy Rates**

The 134 apartment communities had an average Same-Properties occupancy (as defined in Item 7), based on "financial occupancy," during the year ended December 31, 2008, of approximately 96.3%. With respect to stabilized apartment communities with sufficient operating history, occupancy figures are based on financial occupancy (the percentage resulting from dividing actual rental revenue by total possible rental revenue). Actual rental revenue represents contractual revenue pursuant to leases without considering delinquency and concessions. Total possible rental revenue represents the value of all apartment units, with occupied units valued at contractual rental rates pursuant to leases and vacant units valued at estimated market rents. We believe that financial occupancy is a meaningful measure of occupancy because it considers the value of each vacant unit at its estimated market rate. Financial occupancy may not completely reflect short-term trends in physical occupancy and financial occupancy rates as disclosed by other REITs may not be comparable to our calculation of financial occupancy.

As of December 31, 2008, the headquarters building was 100% occupied by the Company and the Southern California office building was 100% occupied, based on physical occupancy. With respect to office buildings, occupancy figures are based on "physical occupancy" which refers to the percentage resulting from dividing leased and occupied square footage by rentable square footage. With respect to apartment communities which have not yet stabilized or have insufficient operating history, occupancy figures are based on "physical occupancy" which refers to the percentage resulting from dividing leased and occupied units by rentable units. For the year ended December 31, 2008, none of the Company's Properties had book values equal to 10% or more of total assets of the Company or gross revenues equal to 10% or more of aggregate gross revenues of the Company.

### **Apartment Communities**

Our apartment communities are generally suburban garden apartments and town homes comprising multiple clusters of two and three story buildings situated on three to fifteen acres of land. The apartment communities have an average of approximately 200 units, with a mix of studio, one, two and some three-bedroom units. A wide variety of amenities are available at each apartment community, including covered parking, fireplaces, swimming pools, clubhouses with complete fitness facilities, volleyball and playground areas and tennis courts.

We select, train and supervise a full team of on-site service and maintenance personnel. We believe that the following primary factors enhance our ability to retain tenants:

- located near employment centers;
- attractive communities that are well maintained; and
- proactive customer service approach.

### **Office and Other Commercial Buildings**

The Company's corporate headquarters is located in an office building with approximately 17,400 square feet located at 925 East Meadow Drive, Palo Alto, California. The Company acquired the property in 1997. In 2007, the Company acquired the adjacent property at 935 East Meadow Drive, and the building is under redevelopment through the first quarter of 2009. This building is approximately 14,500 square feet and will be solely occupied by the Company. The Company also owns an office building in Woodland Hills, California, comprised of approximately 38,900 square feet, of which the Company occupies approximately 11,500 square feet at December 31, 2008. The Company acquired the Woodland Hills property in 2001. The Company has a mortgage loan receivable on an office building with approximately 110,000 square feet located in Irvine, California, which is consolidated in accordance with GAAP. The Company acquired Essex-Hollywood in 2006, a 35,000 square foot commercial building that is currently utilized as a production studio, and the Company has one predevelopment project, Cadence Campus acquired in 2007, which is an office building, comprised of 262,500 square feet. Both Essex-Hollywood and the Cadence Campus properties were 100% leased to single tenants as of December 31, 2008.

The following tables describe the Company's Portfolio as of December 31, 2008. The first table describes the Company's apartment communities and the second table describes the Company's other real estate assets. (See Note 7 of the Company's consolidated financial statements for more information about the Company's secured mortgage debt and Schedule III for a list of secured mortgage loans related to the Company's Portfolio.)

| Apartment Communities <sup>(1)</sup> | Location             | Units | Rentable          | Year     | Year     | Occupancy <sup>(2)</sup> |
|--------------------------------------|----------------------|-------|-------------------|----------|----------|--------------------------|
|                                      |                      |       | Square<br>Footage | Built    | Acquired |                          |
| <b>Southern California</b>           |                      |       |                   |          |          |                          |
| Alpine Country.....                  | Alpine, CA           | 108   | 81,900            | 1986     | 2002     | 95%                      |
| Alpine Village.....                  | Alpine, CA           | 306   | 254,400           | 1971     | 2002     | 97%                      |
| Barkley, The(3)(4).....              | Anaheim, CA          | 161   | 139,800           | 1984     | 2000     | 97%                      |
| Bonita Cedars.....                   | Bonita, CA           | 120   | 120,800           | 1983     | 2002     | 97%                      |
| Camarillo Oaks.....                  | Camarillo, CA        | 564   | 459,000           | 1985     | 1996     | 95%                      |
| Camino Ruiz Square.....              | Camarillo, CA        | 160   | 105,448           | 1990     | 2006     | 96%                      |
| Mountain View.....                   | Camarillo, CA        | 106   | 83,900            | 1980     | 2004     | 97%                      |
| Cambridge.....                       | Chula Vista, CA      | 40    | 22,100            | 1965     | 2002     | 98%                      |
| Woodlawn Colonial.....               | Chula Vista, CA      | 159   | 104,500           | 1974     | 2002     | 96%                      |
| Mesa Village.....                    | Clairemont, CA       | 133   | 43,600            | 1963     | 2002     | 98%                      |
| Parewood(5).....                     | Corona, CA           | 312   | 270,000           | 1989     | 2004     | 95%                      |
| Tierra del Sol/Norte.....            | El Cajon, CA         | 156   | 117,000           | 1969     | 2002     | 98%                      |
| Grand Regency.....                   | Escondido, CA        | 60    | 42,400            | 1967     | 2002     | 98%                      |
| Valley Park(6).....                  | Fountain Valley, CA  | 160   | 169,700           | 1969     | 2001     | 96%                      |
| Capri at Sunny Hills(6).....         | Fullerton, CA        | 100   | 128,100           | 1961     | 2001     | 98%                      |
| Wilshire Promenade.....              | Fullerton, CA        | 149   | 128,000           | 1992(7)  | 1997     | 96%                      |
| Montejo(6).....                      | Garden Grove, CA     | 124   | 103,200           | 1974     | 2001     | 99%                      |
| CBC Apartments.....                  | Goleta, CA           | 148   | 91,538            | 1962     | 2006     | 98%                      |
| Chimney Sweep Apartments.....        | Goleta, CA           | 91    | 88,370            | 1967     | 2006     | 85%                      |
| Hampton Court.....                   | Glendale, CA         | 83    | 71,500            | 1974(8)  | 1999     | 94%                      |
| Hampton Place.....                   | Glendale, CA         | 132   | 141,500           | 1970(9)  | 1999     | 95%                      |
| Devonshire.....                      | Hemet, CA            | 276   | 207,200           | 1988     | 2002     | 89%                      |
| Huntington Breakers.....             | Huntington Beach, CA | 342   | 241,700           | 1984     | 1997     | 97%                      |
| Hillsborough Park.....               | La Habra, CA         | 235   | 215,500           | 1999     | 1999     | 98%                      |
| Trabuco Villas.....                  | Lake Forest, CA      | 132   | 131,000           | 1985     | 1997     | 97%                      |
| Marbrisa.....                        | Long Beach, CA       | 202   | 122,800           | 1987     | 2002     | 97%                      |
| Pathways.....                        | Long Beach, CA       | 296   | 197,700           | 1975(10) | 1991     | 92%                      |
| Belmont Station.....                 | Los Angeles, CA      | 275   | 225,000           | 2008(11) | 2008     | 70%                      |
| Bunker Hill.....                     | Los Angeles, CA      | 456   | 346,600           | 1968     | 1998     | 96%                      |
| Cochran Apartments.....              | Los Angeles, CA      | 58    | 51,400            | 1989     | 1998     | 91%                      |
| Kings Road.....                      | Los Angeles, CA      | 196   | 132,100           | 1979(12) | 1997     | 95%                      |
| Marbella, The.....                   | Los Angeles, CA      | 60    | 50,108            | 1991     | 2005     | 90%                      |
| Park Place.....                      | Los Angeles, CA      | 60    | 48,000            | 1988     | 1997     | 91%                      |
| Renaissance, The(5).....             | Los Angeles, CA      | 168   | 154,268           | 1990(13) | 2006     | 94%                      |
| Windsor Court.....                   | Los Angeles, CA      | 58    | 46,600            | 1988     | 1997     | 91%                      |
| Marina City Club(14).....            | Marina Del Rey, CA   | 101   | 127,200           | 1971     | 2004     | 95%                      |
| Mirabella(15).....                   | Marina Del Rey, CA   | 188   | 176,800           | 2000     | 2000     | 95%                      |
| Mira Monte.....                      | Mira Mesa, CA        | 355   | 262,600           | 1982(16) | 2002     | 98%                      |
| Hillcrest Park.....                  | Newbury Park, CA     | 608   | 521,900           | 1973(17) | 1998     | 95%                      |
| Fairways(18).....                    | Newport Beach, CA    | 74    | 107,100           | 1972     | 1999     | 94%                      |
| Country Villas.....                  | Oceanside, CA        | 180   | 179,700           | 1976     | 2002     | 97%                      |
| Mission Hills.....                   | Oceanside, CA        | 282   | 244,000           | 1984     | 2005     | 97%                      |
| Mariners Place.....                  | Oxnard, CA           | 105   | 77,200            | 1987     | 2000     | 97%                      |
| Monterey Villas.....                 | Oxnard, CA           | 122   | 122,100           | 1974(19) | 1997     | 95%                      |
| Tierra Vista.....                    | Oxnard, CA           | 404   | 387,100           | 2001     | 2001     | 95%                      |
| Monterra del Mar.....                | Pasadena, CA         | 123   | 74,400            | 1972(20) | 1997     | 96%                      |
| Monterra del Rey.....                | Pasadena, CA         | 84    | 73,100            | 1972(21) | 1999     | 95%                      |
| Monterra del Sol.....                | Pasadena, CA         | 85    | 69,200            | 1972(22) | 1999     | 96%                      |
| Villa Angelina(6).....               | Placentia, CA        | 256   | 217,600           | 1970     | 2001     | 97%                      |

(continued)

| Apartment Communities <sup>(1)</sup>   | Location                | Units         | Rentable<br>Square<br>Footage | Year<br>Built | Year<br>Acquired | Occupancy <sup>(2)</sup> |
|--|-------------------------|---------------|-------------------------------|---------------|------------------|--------------------------|
| <b>Southern California (continued)</b> |                         |               |                               |               |                  |                          |
| Fountain Park.....                     | Playa Vista, CA         | 705           | 608,900                       | 2002          | 2004             | 94%                      |
| Highridge(6).....                      | Rancho Palos Verdes, CA | 255           | 290,200                       | 1972(23)      | 1997             | 93%                      |
| Bluffs II, The(24).....                | San Diego, CA           | 224           | 126,700                       | 1974          | 1997             | 98%                      |
| Summit Park.....                       | San Diego, CA           | 300           | 229,400                       | 1972          | 2002             | 97%                      |
| Vista Capri - North.....               | San Diego, CA           | 106           | 51,800                        | 1975          | 2002             | 97%                      |
| Brentwood(6).....                      | Santa Ana, CA           | 140           | 154,800                       | 1970          | 2001             | 96%                      |
| Treehouse(6).....                      | Santa Ana, CA           | 164           | 135,700                       | 1970          | 2001             | 95%                      |
| Hope Ranch Collection.....             | Santa Barbara, CA       | 108           | 126,700                       | 1965&73       | 2007             | 96%                      |
| Carlton Heights.....                   | Santee, CA              | 70            | 48,400                        | 1979          | 2002             | 95%                      |
| Hidden Valley(25).....                 | Simi Valley, CA         | 324           | 310,900                       | 2004          | 2004             | 96%                      |
| Meadowood.....                         | Simi Valley, CA         | 320           | 264,500                       | 1986          | 1996             | 96%                      |
| Shadow Point.....                      | Spring Valley, CA       | 172           | 131,200                       | 1983          | 2002             | 97%                      |
| Coldwater Canyon.....                  | Studio City, CA         | 39            | 34,125                        | 1979          | 2007             | 61%                      |
| Lofts at Pinehurst, The.....           | Ventura, CA             | 118           | 71,100                        | 1971(26)      | 1997             | 97%                      |
| Pinehurst(27).....                     | Ventura, CA             | 28            | 21,200                        | 1973          | 2004             | 99%                      |
| Woodside Village.....                  | Ventura, CA             | 145           | 136,500                       | 1987          | 2004             | 97%                      |
| Walnut Heights.....                    | Walnut, CA              | 163           | 146,700                       | 1964          | 2003             | 97%                      |
| Avondale at Warner Center.....         | Woodland Hills, CA      | 446           | 331,000                       | 1970(28)      | 1997             | 94%                      |
|  |                         | <b>12,980</b> | <b>10,796,557</b>             |               |                  | <b>95%</b>               |
| <b>Northern California</b>             |                         |               |                               |               |                  |                          |
| Belmont Terrace.....                   | Belmont, CA             | 71            | 72,951                        | 1974          | 2006             | 98%                      |
| Carlmont Woods(5).....                 | Belmont, CA             | 195           | 107,200                       | 1971          | 2004             | 98%                      |
| Davey Glen(5).....                     | Belmont, CA             | 69            | 65,974                        | 1962          | 2006             | 96%                      |
| Pointe at Cupertino, The.....          | Cupertino, CA           | 116           | 135,200                       | 1963(29)      | 1998             | 98%                      |
| Harbor Cove(5).....                    | Foster City, CA         | 400           | 306,600                       | 1971          | 2004             | 98%                      |
| Stevenson Place.....                   | Fremont, CA             | 200           | 146,200                       | 1971(30)      | 1983             | 97%                      |
| Boulevard.....                         | Fremont, CA             | 172           | 131,200                       | 1978(31)      | 1996             | 91%                      |
| City View.....                         | Hayward, CA             | 560           | 462,400                       | 1975(32)      | 1998             | 97%                      |
| Alderwood Park(5).....                 | Newark, CA              | 96            | 74,624                        | 1987          | 2006             | 97%                      |
| Bridgeport.....                        | Newark, CA              | 184           | 139,000                       | 1987(33)      | 1987             | 97%                      |
| Regency Towers(5).....                 | Oakland, CA             | 178           | 140,900                       | 1975(34)      | 2005             | 95%                      |
| San Marcos.....                        | Richmond, CA            | 432           | 407,600                       | 2003          | 2003             | 98%                      |
| Mt. Sutro.....                         | San Francisco, CA       | 99            | 64,000                        | 1973          | 2001             | 98%                      |
| Carlyle, The.....                      | San Jose, CA            | 132           | 129,200                       | 2000          | 2000             | 97%                      |
| Enclave, The(5).....                   | San Jose, CA            | 637           | 525,463                       | 1998          | 2005             | 97%                      |
| Esplanade.....                         | San Jose, CA            | 278           | 279,000                       | 2002          | 2004             | 98%                      |
| Waterford, The.....                    | San Jose, CA            | 238           | 219,600                       | 2000          | 2000             | 98%                      |
| Hillsdale Garden(35).....              | San Mateo, CA           | 697           | 611,505                       | 1948          | 2006             | 98%                      |
| Bel Air.....                           | San Ramon, CA           | 462           | 391,000                       | 1988/2000(36) | 1997             | 97%                      |
| Canyon Oaks.....                       | San Ramon, CA           | 250           | 237,894                       | 2005          | 2007             | 97%                      |
| Foothill Gardens.....                  | San Ramon, CA           | 132           | 155,100                       | 1985          | 1997             | 97%                      |
| Mill Creek at Windermere.....          | San Ramon, CA           | 400           | 381,060                       | 2005          | 2007             | 96%                      |
| Twin Creeks.....                       | San Ramon, CA           | 44            | 51,700                        | 1985          | 1997             | 97%                      |
| Le Parc Luxury Apartments.....         | Santa Clara, CA         | 140           | 113,200                       | 1975(37)      | 1994             | 97%                      |
| Marina Cove(38).....                   | Santa Clara, CA         | 292           | 250,200                       | 1974(39)      | 1994             | 97%                      |
| Chestnut Street.....                   | Santa Cruz, CA          | 96            | 87,640                        | 2002          | 2008             | 97%                      |
| Harvest Park.....                      | Santa Rosa, CA          | 104           | 116,628                       | 2004          | 2007             | 97%                      |
| Bristol Commons.....                   | Sunnyvale, CA           | 188           | 142,600                       | 1989          | 1997             | 99%                      |
| Brookside Oaks(6).....                 | Sunnyvale, CA           | 170           | 119,900                       | 1973          | 2000             | 99%                      |
| Magnolia Lane(40).....                 | Sunnyvale, CA           | 32            | 31,541                        | 2001          | 2007             | 99%                      |
| Montclair, The.....                    | Sunnyvale, CA           | 390           | 294,100                       | 1973(41)      | 1988             | 94%                      |
| Summerhill Park.....                   | Sunnyvale, CA           | 100           | 78,500                        | 1988          | 1988             | 99%                      |
| Thomas Jefferson(6).....               | Sunnyvale, CA           | 156           | 110,824                       | 1969          | 2007             | 99%                      |
| Windsor Ridge.....                     | Sunnyvale, CA           | 216           | 161,800                       | 1989          | 1989             | 98%                      |
| Vista Belvedere.....                   | Tiburon, CA             | 76            | 78,300                        | 1963          | 2004             | 96%                      |
| Tuscana.....                           | Tracy, CA               | 30            | 29,088                        | 2007          | 2007             | 97%                      |
|  |                         | <b>8,032</b>  | <b>6,849,692</b>              |               |                  | <b>97%</b>               |

(continued)

| <b>Apartment Communities <sup>(1)</sup></b>  | <b>Location</b> | <b>Units</b>  | <b>Rentable<br/>Square<br/>Footage</b> | <b>Year<br/>Built</b> | <b>Year<br/>Acquired</b> | <b>Occupancy <sup>(2)</sup></b> |
|--|-----------------|---------------|--|-----------------------|--------------------------|---------------------------------|
| <b>Seattle, Washington Metropolitan Area</b> |                 |               |  |                       |                          |                                 |
| Cedar Terrace.....                           | Bellevue, WA    | 180           | 174,200                                | 1984                  | 2005                     | 96%                             |
| Emerald Ridge-North.....                     | Bellevue, WA    | 180           | 144,000                                | 1987                  | 1994                     | 97%                             |
| Foothill Commons.....                        | Bellevue, WA    | 360           | 288,300                                | 1978(42)              | 1990                     | 99%                             |
| Palisades, The.....                          | Bellevue, WA    | 192           | 159,700                                | 1977(43)              | 1990                     | 98%                             |
| Sammamish View.....                          | Bellevue, WA    | 153           | 133,500                                | 1986(44)              | 1994                     | 98%                             |
| Woodland Commons.....                        | Bellevue, WA    | 236           | 172,300                                | 1978(45)              | 1990                     | 99%                             |
| Canyon Pointe.....                           | Bothell, WA     | 250           | 210,400                                | 1990                  | 2003                     | 96%                             |
| Inglenook Court.....                         | Bothell, WA     | 224           | 183,600                                | 1985                  | 1994                     | 95%                             |
| Salmon Run at Perry Creek.....               | Bothell, WA     | 132           | 117,100                                | 2000                  | 2000                     | 97%                             |
| Stonehedge Village.....                      | Bothell, WA     | 196           | 214,800                                | 1986                  | 1997                     | 97%                             |
| Highlands at Wynhaven.....                   | Issaquah, WA    | 333           | 424,674                                | 2000                  | 2008                     | 96%                             |
| Park Hill at Issaquah.....                   | Issaquah, WA    | 245           | 277,700                                | 1999                  | 1999                     | 97%                             |
| Wandering Creek.....                         | Kent, WA        | 156           | 124,300                                | 1986                  | 1995                     | 98%                             |
| Bridle Trails.....                           | Kirkland, WA    | 108           | 99,700                                 | 1986(46)              | 1997                     | 98%                             |
| Evergreen Heights.....                       | Kirkland, WA    | 200           | 188,300                                | 1990                  | 1997                     | 97%                             |
| Laurels at Mill Creek, The.....              | Mill Creek, WA  | 164           | 134,300                                | 1981                  | 1996                     | 96%                             |
| Morning Run(5).....                          | Monroe, WA      | 222           | 221,786                                | 1991                  | 2005                     | 96%                             |
| Anchor Village(6).....                       | Mukilteo, WA    | 301           | 245,900                                | 1981                  | 1997                     | 97%                             |
| Castle Creek.....                            | Newcastle, WA   | 216           | 191,900                                | 1997                  | 1997                     | 96%                             |
| Brighton Ridge.....                          | Renton, WA      | 264           | 201,300                                | 1986                  | 1996                     | 96%                             |
| Fairwood Pond.....                           | Renton, WA      | 194           | 189,200                                | 1997                  | 2004                     | 97%                             |
| Forest View.....                             | Renton, WA      | 192           | 182,500                                | 1998                  | 2003                     | 97%                             |
| Cairns, The.....                             | Seattle, WA     | 100           | 70,806                                 | 2006                  | 2007                     | 97%                             |
| Eastlake 2851(5).....                        | Seattle, WA     | 127           | 234,086                                | 2008(47)              | 2008                     | 99%                             |
| Fountain Court.....                          | Seattle, WA     | 320           | 207,000                                | 2000                  | 2000                     | 96%                             |
| Linden Square.....                           | Seattle, WA     | 183           | 142,200                                | 1994                  | 2000                     | 97%                             |
| Maple Leaf.....                              | Seattle, WA     | 48            | 35,500                                 | 1986                  | 1997                     | 99%                             |
| Spring Lake.....                             | Seattle, WA     | 69            | 42,300                                 | 1986                  | 1997                     | 98%                             |
| Tower @ 801(5).....                          | Seattle, WA     | 173           | 118,500                                | 1970                  | 2005                     | 96%                             |
| Wharfside Pointe.....                        | Seattle, WA     | 142           | 119,200                                | 1990                  | 1994                     | 97%                             |
| Echo Ridge(5).....                           | Snoqualmie, WA  | 120           | 124,359                                | 2000                  | 2005                     | 97%                             |
|  |                 | <b>5,980</b>  | <b>5,373,411</b>                       |                       |                          | <b>96%</b>                      |
| <b>Total/Weighted Average</b>                |                 | <b>26,992</b> | <b>23,019,660</b>                      |                       |                          | <b>96%</b>                      |

| <b>Other real estate assets <sup>(1)</sup></b> | <b>Location</b>    | <b>Tenants</b> | <b>Rentable<br/>Square<br/>Footage</b> | <b>Year<br/>Built</b> | <b>Year<br/>Acquired</b> | <b>Occupancy <sup>(2)</sup></b> |
|--|--------------------|----------------|--|-----------------------|--------------------------|---------------------------------|
| <b>Office Buildings</b>                        |                    |                |  |                       |                          |                                 |
| 535 - 575 River Oaks(48).....                  | San Jose, CA       | 1              | 262,500                                | 1990                  | 2007                     | 100%                            |
| 925 East Meadow Drive(49).....                 | Palo Alto, CA      | 1              | 17,400                                 | 1988                  | 1997                     | 100%                            |
| 935 East Meadow Drive(50).....                 | Palo Alto, CA      | -              | 14,500                                 | 1962                  | 2007                     | 0%                              |
| 6230 Sunset Blvd(51).....                      | Los Angeles, CA    | 1              | 35,000                                 | 1938                  | 2006                     | 100%                            |
| 17461 Derian Ave(52).....                      | Irvine, CA         | 8              | 110,000                                | 1983                  | 2000                     | 100%                            |
| 22110-22120 Clarendon Street(53).....          | Woodland Hills, CA | 10             | 38,900                                 | 1982                  | 2001                     | 100%                            |
| <b>Total Office Buildings</b>                  |                    | <b>21</b>      | <b>478,300</b>                         |                       |                          | <b>100%</b>                     |

**Footnotes to the Company's Portfolio Listing as of December 31, 2008**

- (1) Unless otherwise specified, the Company has a 100% ownership interest in each Community.
- (2) For apartment communities, occupancy rates are based on financial occupancy for the year ended December 31, 2008; for the office buildings or properties which have not yet stabilized, or have insufficient operating history, occupancy rates are based on physical occupancy as of December 31, 2008. For an explanation of how financial occupancy and physical occupancy are calculated, see "Properties-Occupancy Rates" in this Item 2.
- (3) The Company has a 30% special limited partnership interest in the entity that owns this apartment community. This investment was made under arrangements whereby Essex Management Corporation

- (“EMC”) became the general partner and the existing partners were granted the right to require the applicable partnership to redeem their interest for cash. Subject to certain conditions, the Company may, however, elect to deliver an equivalent number of shares of the Company’s common stock in satisfaction of the applicable partnership's cash redemption obligation.
- (4) The community is subject to a ground lease, which, unless extended, will expire in 2082.
  - (5) This community is owned by Fund II. The Company has a 28.2% interest in Fund II which is accounted for using the equity method of accounting.
  - (6) The Company holds a 1% special limited partner interest in the partnerships which own these apartment communities. These investments were made under arrangements whereby EMC became the 1% sole general partner and the other limited partners were granted the right to require the applicable partnership to redeem their interest for cash. Subject to certain conditions, the Company may, however, elect to deliver an equivalent number of shares of the Company’s common stock in satisfaction of the applicable partnership’s cash redemption obligation.
  - (7) In 2002 the Company purchased an additional 21 units adjacent to this apartment community for \$3 million. This property was built in 1992.
  - (8) The Company completed a \$1.6 million redevelopment in 2000.
  - (9) The Company completed a \$2.3 million redevelopment in 2000.
  - (10) The Company is in the process of performing a \$10.8million redevelopment.
  - (11) The Company completed construction of this community in the fourth quarter of 2008.
  - (12) The Company completed a \$6.2 million redevelopment in 2007.
  - (13) Fund II completed a \$5.3 million redevelopment in 2008.
  - (14) This community is subject to a ground lease, which, unless extended, will expire in 2067.
  - (15) During the third quarter of 2007, the Company acquired full ownership by purchasing the general contractor's interest for \$9 million.
  - (16) The Company completed a \$6.1 million redevelopment in 2007.
  - (17) The Company completed an \$11.0 million redevelopment in 2001 and an additional \$3.6 million redevelopment in 2005.
  - (18) This community is subject to a ground lease, which, unless extended, will expire in 2027.
  - (19) The Company completed a \$3.2 million redevelopment in 2002.
  - (20) The Company completed a \$1.9 million redevelopment in 2000.
  - (21) The Company completed a \$1.9 million redevelopment in 2001.
  - (22) The Company completed a \$1.7 million redevelopment in 2001.
  - (23) The Company is in the process of performing a \$16.6 million redevelopment.
  - (24) The Company had an 85% controlling limited partnership interest as of December 31, 2006, and during January 2007 the Company acquired the remaining 15% partnership interest.
  - (25) The Company and EMC have a 74.0% and a 1% member interest, respectively.
  - (26) The Company completed a \$3.5 million redevelopment in 2002.
  - (27) The community is subject to a ground lease, which, unless extended, will expire in 2028.
  - (28) The Company is in the process of performing a \$14.1 million redevelopment.
  - (29) The Company completed a \$2.7 million redevelopment in 2001.
  - (30) The Company completed a \$4.5 million redevelopment in 1998.
  - (31) The Company completed an \$8.9 million redevelopment in 2008.
  - (32) The Company completed a \$9.4 million redevelopment in 2008.
  - (33) The Company is in the process of performing a \$4.6 million redevelopment
  - (34) Fund II completed a \$4.5 million redevelopment in 2008.
  - (35) The community was subject to a ground lease, which, unless extended, would expire in 2047. In the second quarter of 2007, the Company entered into a joint venture partnership with a third-party, and the Company contributed the improvements for an 81.5% interest and the joint venture partner contributed the title to the land for an 18.5% interest in the partnership.
  - (36) The Company completed construction of 114 units of the 462 total units in 2000.
  - (37) The Company completed a \$3.4 million redevelopment in 2002.
  - (38) A portion of this community on which 84 units are presently located is subject to a ground lease, which, unless extended, will expire in 2028.
  - (39) The Company is in the process of performing a \$9.9 million redevelopment.
  - (40) The community is subject to a ground lease, which, unless extended, will expire in 2070.
  - (41) The Company completed a \$15.1 million redevelopment in 2008.
  - (42) The Company is in the process of performing a \$36.3 million redevelopment, including the construction of 34 in-fill units.
  - (43) The Company completed a \$7.0 million redevelopment in 2007.

- (44) The Company completed a \$3.9 million redevelopment in 2007.
- (45) The Company is in the process of performing an \$11.8 million redevelopment.
- (46) The Company completed a \$5.1 million redevelopment and completed construction of 16 units of the community's 108 units in 2006.
- (47) The Company completed construction of this community in the third quarter of 2008.
- (48) The property is leased through January 2009 to a single tenant, and is included in the Company's predevelopment pipeline.
- (49) The Company occupies 100% of this property.
- (50) The property is currently vacant and under a \$2.0 million redevelopment. The Company expects to occupy 100% of this property upon completion of the redevelopment in approximately the first quarter of 2009.
- (51) The property is leased through July 2012 to a single tenant and was reclassified out of the Company's predevelopment pipeline in December 2008.
- (52) The Company has a mortgage receivable, and consolidates this property in accordance with GAAP. The Company occupies 4.6% of this property.
- (53) The Company occupies 30% of this property.

### **Item 3. Legal Proceedings**

Recently there has been an increasing number of lawsuits against owners and managers of apartment communities alleging personal injury and property damage caused by the presence of mold in residential real estate. Some of these lawsuits have resulted in substantial monetary judgments or settlements. The Company has been sued for mold related matters and has settled some, but not all, of such matters. Insurance carriers have reacted to mold related liability awards by excluding mold related claims from standard policies and pricing mold endorsements at prohibitively high rates. The Company has, however, purchased pollution liability insurance, which includes some coverage for mold. The Company has adopted policies for promptly addressing and resolving reports of mold when it is detected, and to minimize any impact mold might have on residents of the property. The Company believes its mold policies and proactive response to address any known existence, reduces its risk of loss from these cases. There can be no assurances that the Company has identified and responded to all mold occurrences, but the Company promptly addresses all known reports of mold. Liabilities resulting from such mold related matters are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows. As of December 31, 2008, potential liabilities for mold and other environmental liabilities are not considered probable or the loss cannot be quantified or estimated.

The Company carries comprehensive liability, fire, extended coverage and rental loss insurance for each of the Communities. Insured risks for comprehensive liabilities covers claims in excess of \$25,000 per incident, and property casualty insurance covers losses in excess of a \$5.0 million deductible per incident. There are, however, certain types of extraordinary losses, such as, for example, losses from terrorism and earthquake, for which the Company does not have insurance. Substantially all of the Communities are located in areas that are subject to earthquakes.

The Company is subject to various other lawsuits in the normal course of its business operations. Such lawsuits are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### **Item 4. Submission of Matters to a Vote of Security Holders**

During the fourth quarter of 2008, no matters were submitted to a vote of security holders.

## Part II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The shares of the Company's common stock are traded on the New York Stock Exchange ("NYSE") under the symbol ESS.

#### *Market Information*

The Company's common stock has been traded on the NYSE since June 13, 1994. The high, low and closing price per share of common stock reported on the NYSE for the quarters indicated are as follows:

| <u>Quarter Ended</u> | <u>High</u> | <u>Low</u> | <u>Close</u> |
|----------------------|-------------|------------|--------------|
| December 31, 2008    | \$ 117.77   | \$ 60.77   | \$ 76.75     |
| September 30, 2008   | \$ 129.57   | \$ 100.63  | \$ 118.33    |
| June 30, 2008        | \$ 124.33   | \$ 105.12  | \$ 106.50    |
| March 31, 2008       | \$ 117.51   | \$ 84.59   | \$ 113.98    |
| December 31, 2007    | \$ 127.35   | \$ 94.08   | \$ 97.49     |
| September 28, 2007   | \$ 123.50   | \$ 102.00  | \$ 117.57    |
| June 30, 2007        | \$ 133.40   | \$ 114.19  | \$ 116.30    |
| March 30, 2007       | \$ 148.54   | \$ 124.78  | \$ 124.78    |

The closing price as of February 25, 2009 was \$56.09.

#### *Holder*

The approximate number of holders of record of the shares of the Company's common stock was 278 as of February 25, 2009. This number does not include stockholders whose shares are held in trust by other entities. The Company believes the actual number of stockholders is greater than the number of holders of record.

#### *Return of Capital*

Under provisions of the Internal Revenue Code of 1986, as amended, the portion of the cash dividend, if any, that exceeds earnings and profits is considered a return of capital. The return of capital is generated due to a variety of factors, including the deduction of non-cash expenses, primarily depreciation, in the determination of earnings and profits.

The status of the cash dividends distributed for the years ended December 31, 2008, 2007 and 2006 related to common stock, and Series F and Series G preferred stock for tax purposes are as follows:

|                        | <u>2008</u>    | <u>2007</u>    | <u>2006</u>    |
|------------------------|----------------|----------------|----------------|
| Ordinary income.....   | 98.95%         | 75.65%         | 100.00%        |
| Capital gains.....     | 1.05%          | 24.35%         | 0.00%          |
| Return of capital..... | 0.00%          | 0.00%          | 0.00%          |
|                        | <u>100.00%</u> | <u>100.00%</u> | <u>100.00%</u> |

### ***Dividends and Distributions***

Since its initial public offering on June 13, 1994, the Company has paid regular quarterly dividends to its stockholders. The Company has paid the following dividends per share of common stock:

| <b>Year Ended</b> | <b>Annual Dividend</b> | <b>Quarter Ended</b>   | <b>2006</b>     | <b>2007</b>     | <b>2008</b>     |
|-------------------|------------------------|------------------------|-----------------|-----------------|-----------------|
| 1994              | \$ 0.915               | March 31,.....         | \$ 0.840        | \$ 0.930        | \$ 1.020        |
| 1995              | \$ 1.685               | June 30, .....         | 0.840           | 0.930           | 1.020           |
| 1996              | \$ 1.720               | September 31,....      | 0.840           | 0.930           | 1.020           |
| 1997              | \$ 1.770               | December 31,....       | 0.840           | 0.930           | 1.020           |
| 1998              | \$ 1.950               | <b>Annual Dividend</b> | <b>\$ 3.360</b> | <b>\$ 3.720</b> | <b>\$ 4.080</b> |
| 1999              | \$ 2.150               |                        |                 |                 |                 |
| 2000              | \$ 2.380               |                        |                 |                 |                 |
| 2001              | \$ 2.800               |                        |                 |                 |                 |
| 2002              | \$ 3.080               |                        |                 |                 |                 |
| 2003              | \$ 3.120               |                        |                 |                 |                 |
| 2004              | \$ 3.160               |                        |                 |                 |                 |
| 2005              | \$ 3.240               |                        |                 |                 |                 |

Future distributions by the Company will be at the discretion of the Board of Directors and will depend on the actual cash flows from operations of the Company, its financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Internal Revenue Code, applicable legal restrictions and such other factors as the Board of Directors deem relevant. There are currently no contractual restrictions on the Company's present or future ability to pay dividends.

On February 25, 2009, the Company announced the Board of Directors approved a \$0.01 per share increase to the quarterly cash dividend, which represents a \$0.04 increase on an annualized basis. Accordingly, the first quarter dividend distribution, payable on April 15, 2009 to stockholders as of record as of March 31, 2009, will be \$1.03 per share. On an annualized basis, the dividend represents a distribution of \$4.12 per common share.

### ***Dividend Reinvestment and Share Purchase Plan***

The Company has adopted a dividend reinvestment and share purchase plan designed to provide holders of common stock with a convenient and economical means to reinvest all or a portion of their cash dividends in shares of common stock and to acquire additional shares of Common Stock through voluntary purchases. Computershare, LLC, which serves as the Company's transfer agent, administers the dividend reinvestment and share purchase plan. For a copy of the plan, contact Computershare, LLC at (312) 360-5354. The plan has been suspended as of December 31, 2008 and the plan is not available to stockholders until further notice.

### ***Securities Authorized for Issuance under Equity Compensation Plans***

See our disclosure in the 2008 Proxy Statement under the heading "Equity Compensation Plan Information", which disclosure is incorporated herein by reference.

### ***Issuance of Registered Equity Securities***

| <b>Period</b>        | <b>Total Number of Shares Sold</b> | <b>Average Price per Share</b> | <b>Proceeds (net of fees and commissions)</b> |
|----------------------|------------------------------------|--------------------------------|---|
| 8/11/08 to 8/14/08   | 413,000                            | \$120.69                       | \$48,971,483                                  |
| 9/04/08 to 9/30/08   | 717,750                            | 120.08                         | 84,682,358                                    |
| 10/01/08 to 10/03/08 | 78,300                             | 118.25                         | 9,096,571                                     |
| <b>Total</b>         | <b>1,209,050</b>                   | <b>\$120.17</b>                | <b>\$142,750,412</b>                          |

During August through October 2008, the Company sold 1,209,050 shares of common stock for proceeds of \$142.8 million, net of underwriter fees and expenses. The Company used the net proceeds from the stock offerings to pay down debt and to fund the development pipeline.

### *Sales of Unregistered Securities*

In addition to the sale of common stock discussed above, in November 2008, the holders of the outstanding 7.875% D Cumulative Redeemable Preferred Units of Essex Portfolio, L.P. exchanged their preferred units with a par value of \$50 million for 363,000 shares of common stock of the Company and \$10 million in cash plus accrued dividends. The shares were issued upon the exemption from registration provided by Section 4(2) of the Securities Act of 1933, as amended, and upon Rule 506 of Regulation D under that Act.

### *Issuer Purchases of Equity Securities*

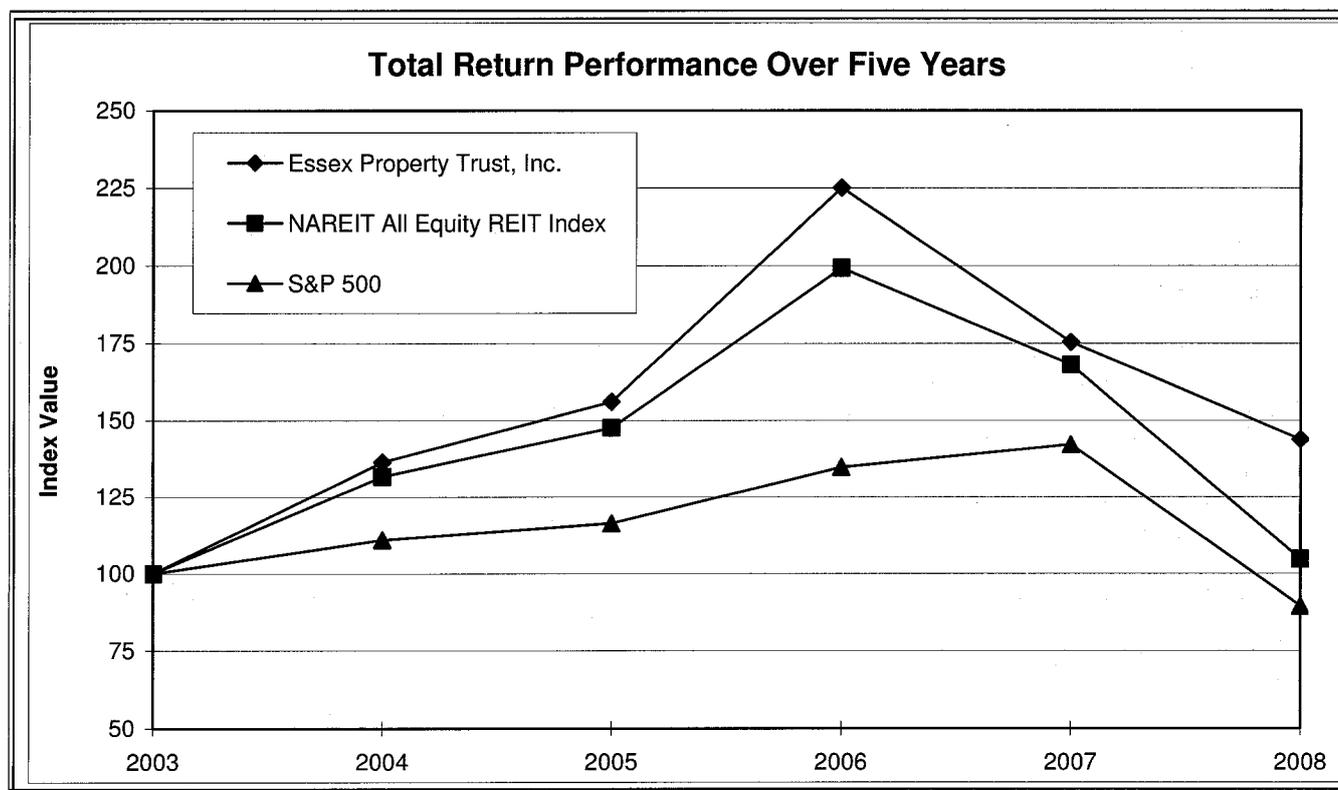
| <u>Period</u>    | <u>Total Number of Shares Purchased</u> | <u>Average Price Paid per Share</u> | <u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u> | <u>Total Amount that May Yet be Purchased Under the Plans or Programs</u> |
|------------------|---|-------------------------------------|---|---|
| 1/3/08 to 1/8/08 | 143,400                                 | \$95.64                             | 143,400   | \$153,657,062   |

In August 2007, the Company's Board of Directors authorized a stock repurchase plan to allow the Company to acquire shares in an aggregate of up to \$200 million. The program supersedes the common stock repurchase plan that the Company announced on May 16, 2001. During 2007 the Company repurchased and retired 323,259 shares of its common stock for approximately \$32.6 million. During January 2008, the Company repurchased and retired 143,400 shares of its common stock for approximately \$13.7 million. Since the Company announced the inception of the stock repurchase plan, the Company has repurchased and retired 466,659 shares for \$46.3 million at an average stock price of \$99.31 per share, including commissions as of December 31, 2008.

During the first quarter of 2009, under the authorization of the stock repurchase plan the Company repurchased \$54.6 million in liquidation value of 4.875% Series G Cumulative Convertible Preferred Stock at a discount to par value for cash paid of \$30.1 million.

### Performance Graph

The line graph below compares the cumulative total stockholder return on the Company's common stock for the last five years with the cumulative total return on the S&P 500 and the NAREIT All Equity REIT index over the same period. This comparison assumes that the values of the investment of in the common stock and each index was \$100 on December 31, 2003 and that all dividends were reinvested (1).



| Index                        | Years Ended December 31, |        |        |        |        |        |
|------------------------------|--------------------------|--------|--------|--------|--------|--------|
|                              | 2003                     | 2004   | 2005   | 2006   | 2007   | 2008   |
| Essex Property Trust, Inc.   | 100.00                   | 136.36 | 156.05 | 225.16 | 175.41 | 143.83 |
| NAREIT All Equity REIT Index | 100.00                   | 131.58 | 147.58 | 199.32 | 168.05 | 104.65 |
| S&P 500                      | 100.00                   | 110.88 | 116.33 | 134.70 | 142.10 | 89.53  |

(1) Common stock performance data is provided by SNL Financial.

The graph and other information furnished under the above caption "Performance Graph" in this Part II Item 5 of this Form 10-K shall not be deemed to be "soliciting material" or to be "filed" with the SEC or subject to Regulation 14A or 14C, or to the liabilities of the Exchange Act, as amended.

## Item 6. Selected Financial Data

The following tables set forth summary financial and operating information for the Company from January 1, 2004 through December 31, 2008.

|   | Years Ended December 31, |                     |                     |                     |                     |
|---|--------------------------|---------------------|---------------------|---------------------|---------------------|
|   | 2008                     | 2007 <sup>(1)</sup> | 2006 <sup>(1)</sup> | 2005 <sup>(1)</sup> | 2004 <sup>(1)</sup> |
| (\$ in thousands, except per share amounts)                                 |                          |                     |                     |                     |                     |
| <b>OPERATING DATA:</b>  |                          |                     |                     |                     |                     |
| <b>REVENUES</b>   |                          |                     |                     |                     |                     |
| Rental and other property.....  | \$ 407,729               | \$ 373,959          | \$ 329,072          | \$ 297,761          | \$ 261,141          |
| Management and other fees from affiliates.....                              | 5,166                    | 5,090               | 5,030               | 10,951              | 23,146              |
|   | <u>412,895</u>           | <u>379,049</u>      | <u>334,102</u>      | <u>308,712</u>      | <u>284,287</u>      |
| <b>EXPENSES</b>   |                          |                     |                     |                     |                     |
| Property operating expenses, excluding depreciation and amortization.....   | 133,961                  | 123,018             | 110,578             | 100,719             | 89,921              |
| Depreciation and amortization.....  | 110,860                  | 97,647              | 77,130              | 73,887              | 65,523              |
| Amortization of deferred financing costs.....                               | 2,883                    | 3,055               | 2,745               | 1,947               | 1,560               |
| General and administrative.....   | 26,984                   | 26,273              | 22,234              | 19,148              | 18,042              |
| Interest.....   | 78,203                   | 78,938              | 72,272              | 70,149              | 60,063              |
| Other expenses.....   | 1,350                    | 800                 | 1,770               | 5,827               | -                   |
|   | <u>354,241</u>           | <u>329,731</u>      | <u>286,729</u>      | <u>271,677</u>      | <u>235,109</u>      |
| Earnings from operations.....   | 58,654                   | 49,318              | 47,373              | 37,035              | 49,178              |
| Gain on the sales of real estate.....                                       | 4,578                    | -                   | -                   | 6,391               | 7,909               |
| Gain on early retirement of debt.....                                       | 3,517                    | -                   | -                   | -                   | -                   |
| Interest and other income.....  | 11,343                   | 10,310              | 6,176               | 8,524               | 3,077               |
| Equity income (loss) in co-investments.....                                 | 7,820                    | 3,120               | (1,503)             | 18,553              | 40,683              |
| Minority interests.....   | (22,395)                 | (19,999)            | (18,783)            | (20,699)            | (28,106)            |
| Income from continuing operations before income tax provision               | 63,517                   | 42,749              | 33,263              | 49,804              | 72,741              |
| Income tax provision.....   | -                        | (400)               | (525)               | (2,538)             | (257)               |
| Income from continuing operations.....                                      | <u>63,517</u>            | <u>42,349</u>       | <u>32,738</u>       | <u>47,266</u>       | <u>72,484</u>       |
| Income from discontinued operations (net of minority interests).            | 1,837                    | 73,289              | 30,010              | 32,450              | 7,209               |
| Net income.....   | <u>65,354</u>            | <u>115,638</u>      | <u>62,748</u>       | <u>79,716</u>       | <u>79,693</u>       |
| Dividends to preferred stockholders.....                                    | (9,241)                  | (9,174)             | (5,145)             | (1,953)             | (1,952)             |
| Net income available to common stockholders .....                           | <u>\$ 56,113</u>         | <u>\$ 106,464</u>   | <u>\$ 57,603</u>    | <u>\$ 77,763</u>    | <u>\$ 77,741</u>    |
| Per share data:   |                          |                     |                     |                     |                     |
| Basic:  |                          |                     |                     |                     |                     |
| Net income from continuing operations available to common stockholders..... | \$ 2.15                  | \$ 1.35             | \$ 1.20             | \$ 1.97             | \$ 3.08             |
| Net income available to common stockholders.....                            | \$ 2.23                  | \$ 4.34             | \$ 2.50             | \$ 3.38             | \$ 3.39             |
| Weighted average common stock outstanding.....                              | <u>25,205</u>            | <u>24,548</u>       | <u>23,082</u>       | <u>23,039</u>       | <u>22,921</u>       |
| Diluted:  |                          |                     |                     |                     |                     |
| Net income from continuing operations available to common stockholders..... | \$ 2.14                  | \$ 1.32             | \$ 1.17             | \$ 1.93             | \$ 3.05             |
| Net income available to common stockholders.....                            | \$ 2.21                  | \$ 4.24             | \$ 2.45             | \$ 3.32             | \$ 3.36             |
| Weighted average common stock outstanding.....                              | <u>25,347</u>            | <u>25,101</u>       | <u>23,551</u>       | <u>23,389</u>       | <u>23,156</u>       |
| Cash dividend per common share.....   | <u>\$ 4.08</u>           | <u>\$ 3.72</u>      | <u>\$ 3.36</u>      | <u>\$ 3.24</u>      | <u>\$ 3.16</u>      |

|  | As of December 31, |              |              |              |              |
|--|--------------------|--------------|--------------|--------------|--------------|
|  | 2008               | 2007         | 2006         | 2005         | 2004         |
|  | (\$ in thousands)  |              |              |              |              |
| <b>BALANCE SHEET DATA:</b>   |                    |              |              |              |              |
| Investment in rental properties (before accumulated depreciation)..... | \$ 3,279,788       | \$ 3,117,759 | \$ 2,669,187 | \$ 2,431,629 | \$ 2,371,194 |
| Net investment in rental properties.....                               | 2,639,762          | 2,575,772    | 2,204,172    | 2,042,589    | 2,041,542    |
| Real estate under development.....                                     | 272,273            | 233,445      | 107,620      | 54,416       | 38,320       |
| Total assets.....  | 3,164,823          | 2,980,323    | 2,485,840    | 2,239,290    | 2,217,217    |
| Total secured indebtedness.....  | 1,588,931          | 1,362,873    | 1,186,554    | 1,129,918    | 1,161,184    |
| Total unsecured indebtedness.....                                      | 171,716            | 294,818      | 225,000      | 225,000      | 155,800      |
| Cumulative convertible preferred stock.....                            | 145,912            | 145,912      | 145,912      | -            | -            |
| Cumulative redeemable preferred stock.....                             | 25,000             | 25,000       | 25,000       | 25,000       | 25,000       |
| Stockholders' equity (less redeemable preferred stock).....            | 819,918            | 765,318      | 587,209      | 555,967      | 566,277      |

|   | As of and for the years ended December 31, |                     |                     |                     |                     |
|---|--|---------------------|---------------------|---------------------|---------------------|
|   | 2008                                       | 2007 <sup>(1)</sup> | 2006 <sup>(1)</sup> | 2005 <sup>(1)</sup> | 2004 <sup>(1)</sup> |
|   | <b>OTHER DATA:</b>                         |                     |                     |                     |                     |
| Net income.....   | \$ 65,354                                  | \$ 115,638          | \$ 62,748           | \$ 79,716           | \$ 79,693           |
| Interest expense.....   | 78,203                                     | 78,938              | 72,272              | 70,149              | 60,063              |
| Tax expense.....  | -  | 400                 | 525                 | 2,538               | 257                 |
| Depreciation and amortization.....  | 110,860                                    | 97,647              | 77,130              | 73,887              | 65,523              |
| Amortization of deferred financing costs.....   | 2,883                                      | 3,055               | 2,745               | 1,947               | 1,560               |
| EBITDA <sup>(2)</sup> .....   | 257,300                                    | 295,678             | 215,420             | 228,237             | 207,096             |
| Same-property gross operating margin <sup>(3)(4)</sup> .....                                | 68%  | 67%                 | 67%                 | 66%                 | 65%                 |
| Average same-property monthly rental rate per apartment unit <sup>(4)(5)</sup> .....        | \$ 1,401                                   | \$ 1,314            | \$ 1,225            | \$ 1,149            | \$ 1,055            |
| Average same-property monthly operating expenses per apartment unit <sup>(4)(6)</sup> ..... | \$ 456                                     | \$ 437              | \$ 421              | \$ 395              | \$ 331              |
| Total apartment units (at end of period).....   | 26,992                                     | 27,489              | 27,553              | 26,587              | 25,518              |
| Same-property occupancy rate <sup>(7)</sup> .....   | 96%  | 96%                 | 96%                 | 97%                 | 96%                 |
| Total Communities (at end of period).....   | 134  | 134                 | 130                 | 126                 | 131                 |

- (1) The results of operations for 2007, 2006, 2005 and 2004 have been reclassified to reflect discontinued operations for properties sold subsequent to December 31, 2007.
- (2) EBITDA is defined as net income before interest expense, income taxes, depreciation and amortization. EBITDA, as defined by the Company, is not a recognized measurement under U.S. generally accepted accounting principles, or GAAP. This measurement should not be considered in isolation or as a substitute for net income, cash flows from operating activities and other income or cash flow statement data prepared in accordance with GAAP, or as a measure of profitability or liquidity. The Company's definition may not be comparable to that of other companies.
- (3) Gross operating margin represents rental revenues and other property income less property operating expenses, exclusive of depreciation and amortization, divided by rental revenues and other property income.
- (4) A stabilized apartment community, or "Same-Property" apartment units (as defined in Item 7), are those units in Communities that the Company has consolidated for the entire two years as of the end of the period set forth. The number of apartment units in such properties may vary at each year-end. Percentage changes in averages per unit do not correspond to total Same-Property revenues and expense percentage changes which are discussed in Item 7—Management's Discussion and Analysis of Financial Condition and Results of Operations.
- (5) Average Same-Property monthly rental rate per apartment unit represents total scheduled rent for the same property apartment units for the period (actual rental rates on occupied apartment units plus market rental rates on vacant apartment units) divided by the number of such apartment units and further divided by the number of months in the period.

- (6) Average Same-Property monthly expenses per apartment unit represents total monthly operating expenses, exclusive of depreciation and amortization, for the same property apartment units for the period divided by the total number of such apartment units and further divided by the number of months in the period.
- (7) Occupancy rates are based on financial occupancy. For an explanation of how financial occupancy is calculated, see Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements and notes thereto. These consolidated financial statements include all adjustments which are, in the opinion of management, necessary to reflect a fair statement of the results and all such adjustments are of a normal recurring nature.

### OVERVIEW

The Company is a self-administered and self-managed REIT that acquires, develops, redevelops and manages apartment communities in selected residential areas located primarily in the West Coast of the United States. The Company owns all of its interests in its real estate investments, directly or indirectly, through the Operating Partnership. The Company is the sole general partner of the Operating Partnership and, as of December 31, 2008, had an approximately 91.6% general partner interest in the Operating Partnership.

Our investment strategy has two components: constant monitoring of existing markets, and evaluation of new markets to identify areas with the characteristics that underlie rental growth. Our strong financial condition supports our investment strategy by enhancing our ability to quickly shift our acquisition, development, and disposition activities to markets that will optimize the performance of the portfolio.

As of December 31, 2008, we had ownership interests in 134 apartment communities, comprising 26,992 apartment units. Our apartment communities are located in the following major West Coast regions:

***Southern California*** (Los Angeles, Orange, Riverside, Santa Barbara, San Diego, and Ventura counties)

***Northern California*** (the San Francisco Bay Area)

***Seattle Metro*** (Seattle metropolitan area)

As of December 31, 2008, we also had ownership interests in six office buildings (with approximately 478,300 square feet).

As of December 31, 2008, our consolidated development pipeline was comprised of four development projects, two predevelopment projects and four land parcels held for future development aggregating 2,200 units, with total incurred costs of \$272.3 million, and estimated remaining project costs of approximately \$404.0 million for total estimated project costs of \$676.3 million.

By region, the Company's operating results for 2008 and 2009 projected new housing supply, job losses, and market rent analysis are as follows:

***Southern California Region:*** As of December 31, 2008, this region represented 47% of the Company's total apartment units. During the year ended December 31, 2008, Same-Property (as defined below) revenues increased 1.6% as compared to 2007. The Company expects in 2009 new residential supply of 7,400 single family homes and 13,400 apartment units which represents a total new supply of 0.4% of existing stock. The Company expects this region to lose 67,900 jobs and experience a reduction in market rents of 2.5% in 2009.

***Northern California Region:*** As of December 31, 2008, this region represented 31% of the Company's total apartment units. Same-Property revenues increased 9.3% in 2008 as compared to 2007. The Company expects in 2009 new residential supply of 3,300 single family homes and 6,700 apartment units which represents a total new supply of 0.5% of existing stock. The Company expects this region to lose 21,000 jobs and experience a reduction in market rents of 0.7% in 2009.

***Seattle Metro Region:*** As of December 31, 2008, this region represented 22% of the Company's total apartment units. Same-Property revenues increased 7.8% in 2008 as compared to 2007. The Company expects in 2009 new residential supply of 4,400 single family homes and 5,100 apartment units which represents a total new supply of 1.1% of existing stock. The Company expects this region to lose 15,000 jobs and experience a reduction in market rents of 2.0% in 2009.

The Company's consolidated apartment communities are as follows:

|                     | As of December 31, 2008 |      | As of December 31, 2007 |      |
|---------------------|-------------------------|------|-------------------------|------|
|                     | Apartment Units         | %    | Apartment Units         | %    |
| Southern California | 12,500                  | 51%  | 12,725                  | 53%  |
| Northern California | 6,457                   | 27%  | 6,361                   | 26%  |
| Seattle Metro       | 5,338                   | 22%  | 5,005                   | 21%  |
| Total               | 24,295                  | 100% | 24,091                  | 100% |

Co-investments including Fund II communities and communities in discontinued operations are not included in the table presented above for both years.

## RESULTS OF OPERATIONS

### Comparison of Year Ended December 31, 2008 to the Year Ended December 31, 2007

Our average financial occupancies for the Company's stabilized apartment communities or "2008/2007 Same-Properties" (stabilized properties consolidated by the Company for the years ended December 31, 2008 and 2007) increased 50 basis points to 96.3% for 2008 from 95.8% for 2007. Financial occupancy is defined as the percentage resulting from dividing actual rental revenue by total possible rental revenue. Actual rental revenue represents contractual rental revenue pursuant to leases without considering delinquency and concessions. Total possible rental revenue represents the value of all apartment units, with occupied units valued at contractual rental rates pursuant to leases and vacant units valued at estimated market rents. We believe that financial occupancy is a meaningful measure of occupancy because it considers the value of each vacant unit at its estimated market rate. Financial occupancy may not completely reflect short-term trends in physical occupancy and financial occupancy rates as disclosed by other REITs may not be comparable to our calculation of financial occupancy.

The regional breakdown of the Company's 2008/2007 Same-Property portfolio for financial occupancy for the years ended December 31, 2008 and 2007 is as follows:

|                          | Years ended<br>December 31, |       |
|--------------------------|-----------------------------|-------|
|                          | 2008                        | 2007  |
| Southern California..... | 95.5%                       | 95.5% |
| Northern California..... | 97.5%                       | 96.5% |
| Seattle Metro.....       | 96.9%                       | 96.1% |

The following table provides a breakdown of revenue amounts, including the revenues attributable to 2008/2007 Same-Properties.

|  | Number of<br>Properties | Years Ended<br>December 31, |            | Dollar<br>Change | Percentage<br>Change |
|--|-------------------------|-----------------------------|------------|------------------|----------------------|
|  |                         | 2008                        | 2007       |                  |                      |
| Property Revenues (\$ in thousands)            |                         |                             |            |                  |                      |
| 2008/2007 Same-Properties:                     |                         |                             |            |                  |                      |
| Southern California.....                       | 56                      | \$ 187,352                  | \$ 184,485 | \$ 2,867         | 1.6 %                |
| Northern California.....                       | 18                      | 79,389                      | 72,611     | 6,778            | 9.3                  |
| Seattle Metro.....                             | 23                      | 62,338                      | 57,848     | 4,490            | 7.8                  |
| Total 2008/2007 Same-Property revenues.....    | 97                      | 329,079                     | 314,944    | 14,135           | 4.5                  |
| 2008/2007 Non-Same Property Revenues (1) ..... |                         | 78,650                      | 59,015     | 19,635           | 33.3                 |
| Total property revenues.....                   |                         | \$ 407,729                  | \$ 373,959 | \$ 33,770        | 9.0 %                |

(1) Includes ten communities acquired after January 1, 2007, ten redevelopment communities, three office buildings and two development communities.

2008/2007 Same-Property Revenues increased by \$14.1 million or 4.5% to \$329.1 million for 2008 compared to \$314.9 million for 2007. The increase was primarily attributable to an increase in scheduled rents of \$12.0 million or 3.8% as compared to 2007. Average monthly rental rates for 2008/2007 Same-Property communities were \$1,401 per unit for 2008 compared to \$1,349 per unit for 2007. The increase in occupancy of 50 basis points in 2008 compared to 2007 increased revenues by \$0.9 million. Bad debt expense and rent concessions modestly decreased by \$0.1 million, ratio utility billing system ("RUBS") income increased \$0.8 million, and ancillary

property income increased \$0.4 million for 2008 compared to 2007.

*2008/2007 Non-Same Property Revenues* increased by \$19.6 million or 33.3% to \$78.7 million for 2008 compared to \$59.0 million for 2007. The increase was primarily due to ten communities acquired since January 1, 2007, and the lease-up of Belmont Station which began in the third quarter of 2008 and the community was 70% occupied as of December 2008.

*Management and other fees from affiliates* increased only slightly by \$0.1 million to \$5.2 million in 2008. These fees consist of \$5.2 million in fee income from Fund II in 2008, and \$4.8 million in fee income from Fund II and \$0.3 million in promote income from Fund I in 2007.

*Total Expenses* increased \$24.5 million or 7.4% to \$354.2 million for 2008 from \$329.7 million for 2007. Property operating expenses increased by \$10.9 million or 8.9% for 2008, which is primarily due to the acquisition of ten communities and annual increases in property salaries. The total operating expenses increase of 8.9% is comparable to total rental property revenues which increased 9.0% or \$33.7 million. The increase in total operating expenses includes an increase of real estate taxes of \$1.8 million due primarily to the increase in the number of communities, increase in assessments for the Company's California communities that are limited to 2% per year and large increases in assessments of the communities located in the Seattle metropolitan area. Depreciation expense increased by \$13.2 million or 13.5% for 2008 to \$110.9 million in 2008 compared to \$97.6 million in 2007 due primarily to the acquisition of ten communities.

*Other expenses* of \$1.4 million for 2008 consists of \$0.7 million for loan loss reserve on a note receivable related to an apartment community located in the Portland metropolitan area, and a \$0.7 million severance charged related to a workforce reduction of corporate employees. Other expenses totaling \$0.8 million for 2007 relate to a loan loss reserve of \$0.5 million on a note receivable related to a condominium projected located in Sherman Oaks, California, and a \$0.3 million accrual for unpaid business taxes related to the sale of Essex on Lake Merritt in 2004.

*Gain on sale of real estate* was \$4.6 million for 2008 compared to \$0 for 2007 resulting from the recognition of a gain on sale of \$1.8 million and \$0.9 million related to the sale of Green Valley and Circle RV parks, respectively, \$1.5 million gain that was previously deferred on the gain on sale of the 2005 sale of Eastridge Apartments, gain of \$0.2 million on the sale of the 90 Archer land parcel, and a gain of \$0.1 million on the sale of three condominiums. The Eastridge \$1.5 million gain recognized is equal to the estimated fair value of seven condominium units received in satisfaction of the note receivable issued in connection with the sale of Eastridge Apartments.

*Gain on early retirement of debt* was \$3.5 million for 2008 compared to \$0 for 2007 resulting from the repurchase of \$53.3 million of 3.625% exchangeable bonds due in 2025 at a discount to par value.

*Interest and other income* increased by \$1.0 million or 10.0% to \$11.3 million for 2008 from \$10.3 million for 2007 due primarily to an increase in investment income generated from an increase of short-term debt investments classified as marketable securities compared to 2007, and \$21.4 million in cash held by a 1031 exchange facilitator related to the 2008 sale of Coral Gardens and the RV parks.

*Equity income in co-investments* increased by \$4.7 million to \$7.8 million for 2008 compared to \$3.1 million for 2007, due primarily to \$6.3 million of preferred income from the retirement of the Company's investment in the Mountain Vista, LLC joint venture. In 2007, the Company recorded \$2.0 million from the partial sale of the Company's interest in the Mountain Vista, LLC joint venture.

*Income from discontinued operations* for 2008 includes the operating results and gain on sale of \$3.4 million from the sale of Coral Gardens and the operating results and gain on sale of Cardiff by the Sea and St. Cloud for a combined gain of \$46,000. For 2007, income from discontinued operations includes the operating results and a gain from the sale of four communities in the Portland metropolitan region, net of minority interest, of \$47.6 million, sale of the City Heights joint venture property for a gain, net of minority interest, of \$13.7 million, \$10.3 million in fees from the joint venture partner, the net gain on sale of 21 condominiums at Peregrine Point for \$1.0 million and operating results from the communities sold in 2008.

#### ***Comparison of Year Ended December 31, 2007 to the Year Ended December 31, 2006***

Our average financial occupancies for the Company's stabilized apartment communities or "2007/2006 Same-Properties" (stabilized properties consolidated by the Company for the years ended December 31, 2007 and 2006) decreased 50 basis points to 96.0% for 2007 from 96.5% for 2006.

The regional breakdown of the Company's stabilized 2007/2006 Same-Property portfolio for financial occupancy for the years ended December 31, 2007 and 2006 is as follows:

|                          | Years ended  |       |
|--------------------------|--------------|-------|
|                          | December 31, |       |
|                          | 2007         | 2006  |
| Southern California..... | 95.6%        | 96.4% |
| Northern California..... | 96.8%        | 96.7% |
| Seattle Metro.....       | 96.3%        | 96.8% |

The following table provides a breakdown of revenue amounts, including the revenues attributable to 2007/2006 Same-Properties.

|   | Number of<br>Properties | Years Ended  |            | Dollar<br>Change | Percentage<br>Change |
|---|-------------------------|--------------|------------|------------------|----------------------|
|   |                         | December 31, |            |                  |                      |
|   |                         | 2007         | 2006       |                  |                      |
| Property Revenues (\$ in thousands)           |                         |              |            |                  |                      |
| 2007/2006 Same-Properties:                    |                         |              |            |                  |                      |
| Southern California.....                      | 55                      | \$ 182,062   | \$ 174,252 | \$ 7,810         | 4.5 %                |
| Northern California.....                      | 16                      | 59,777       | 54,620     | 5,157            | 9.4                  |
| Seattle Metro.....                            | 22                      | 56,263       | 50,684     | 5,579            | 11.0                 |
| Total 2007/2006 Same-Property revenues.....   | 93                      | 298,102      | 279,556    | 18,546           | 6.6                  |
| 2007/2006 Non-Same Property Revenues (1)..... |                         | 75,857       | 49,516     | 26,341           | 53.2                 |
| Total property revenues.....                  |                         | \$ 373,959   | \$ 329,072 | \$ 44,887        | 13.6 %               |

(1) Includes eleven communities acquired subsequent to January 1, 2006, eleven redevelopment communities, three office buildings and one development community.

2007/2006 Same-Property Revenues increased by \$18.5 million or 6.6% to \$298.1 million for 2007 compared to \$279.6 million for 2006. The increase was primarily attributable to an increase in scheduled rents of \$20.4 million or 7.3% as compared to 2006. Average monthly rental rates for 2007/2006 Same-Property communities were \$1,314 per unit for 2007 compared to \$1,225 per unit for 2006. The decrease in occupancy of 50 basis points in 2007 compared to 2006 decreased revenues by \$2.3 million of which \$0.8 million was caused by vacancy created by units that were under renovation. Bad debt expense and rent concessions increased \$0.8 million, ratio utility billing system ("RUBS") income increased \$0.8 million, and ancillary property income increased \$0.4 million for 2007 compared to 2006.

2007/2006 Non-Same Property Revenues increased by \$26.3 million or 53.2% to \$75.9 million for 2007 compared to \$49.5 million for 2006. The increase was primarily due to eleven communities acquired since January 1, 2006.

Management and other fees from affiliates increased only slightly by \$0.1 million to \$5.1 million in 2007. These fees consist of \$4.8 million in fee income primarily from Fund II and \$0.3 million in promote income from Fund I in 2007, compared to \$3.8 million in fee income primarily from Fund II and \$1.2 million in promote income from Fund I in 2006.

Total Expenses increased \$43.0 million or 15.0% to \$329.7 million for 2007 from \$286.7 million for 2006. Property operating expenses increased by \$12.4 million or 11.2% for 2007, which is primarily due to the acquisition of eleven communities and annual increases in property salaries. The increase includes an increase of real estate taxes of \$3.5 million due primarily to the increase in the number of communities, increase in assessments for the Company's California communities that are limited to 2% per year and large increases in assessments of the communities located in the Seattle metropolitan area. Depreciation expense increased by \$20.5 million or 26.6% for 2007, due to the acquisition of eleven communities after January 1, 2006 and recording depreciation expense for the Cadence Campus and Hollywood commercial buildings, which are predevelopment properties with short-term tenant leases. Interest expense increased \$6.7 million or 9.2% due primarily to due to an increase in funding of redevelopment and acquisitions on the Company's lines of credit and an increase of outstanding mortgage notes payable. General and administrative costs increased \$4.0 million or 18.2% due to an increase in costs related to employees working on Fund II development and redevelopment projects that can not be capitalized by the Company of approximately \$1.5 million, an increase in the number of employees, annual increases in compensation and increased bonuses.

Other expenses of \$0.8 million for 2007 consists of a \$0.5 million reserve for loan loss resulting from the write-down of an impaired mezzanine note receivable related to a condominium project located in Sherman Oaks,

California, and a \$0.3 million accrual for unpaid business taxes related to the sale of the Essex on Lake Merritt in 2004. Other expenses of \$1.8 million for the year ended 2006, relate to \$1.0 million in pursuit costs related to the Company's attempt to acquire the Town & Country REIT, and a \$0.8 million impairment charge resulting from a write-down of a community in Houston, Texas.

*Interest and other income* increased by \$4.1 million or 66.9% to \$10.3 million for 2007 from \$6.2 million for 2006 due primarily to an increase in lease income of \$4.7 million resulting from the income generated from the Cadence Campus and Hollywood commercial buildings, and an increase of \$1.5 million in interest income earned from the mezzanine/bridge loans, compared to the Company recorded a non-recurring gain of \$1.7 million related to the sale of Town & Country REIT stock in 2006.

*Equity income (loss) in co-investments* increased by \$4.6 million to \$3.1 million for 2007 compared to a loss of \$1.5 million for 2006, due primarily to the recording of a \$2.0 million gain from the partial sale of the Company's interest in the Mountain Vista, LLC joint venture in the first quarter of 2007 plus \$0.3 million of equity income recorded from Fund I, and \$0.4 million of equity income earned from its investment in Fund II during 2007. Fund II operations for 2006 included \$2.7 million in depreciation resulting in the Company recording a loss of \$1.5 million in equity income (loss) in co-investments related to Fund II during 2006.

*Income from discontinued operations* for 2007 includes the gain from the sale of four communities in the Portland metropolitan region, net of minority interest, of \$47.6 million, sale of the City Heights joint venture property for a gain, net of minority interest, of \$13.7 million, \$10.3 million in fees from the joint venture partner, and the net gain on sale of 21 condominiums at Peregrine Point for \$1.0 million and the results of operations of these communities and the three communities sold in 2008. For 2006, income from discontinued operations included a gain of \$8.8 million from the sale of the Vista Pointe joint venture property and \$8.2 million in fees, a gain of \$3.1 million on the sales of Vista Capri East, Casa Tierra, and Diamond Valley properties, and a gain of \$2.0 million from the sale of the first 45 condominiums at Peregrine Point, and the results of operations of these communities and communities sold in 2007 and 2008.

### ***Liquidity and Capital Resources***

In June 2008, Standard and Poor's ("S&P") reaffirmed its corporate credit rating of BBB/Stable for Essex Property Trust, Inc. and Essex Portfolio, L.P.

At December 31, 2008, the Company had \$41.9 million of unrestricted cash and cash equivalents, \$23.9 million in marketable securities, and \$21.4 million of cash held by a 1031 exchange facilitator. The funds held by the 1031 exchange facilitator were received in the first quarter of 2009 as the funds are part of a reverse exchange involving a 2008 apartment community acquisition. The Company believes that cash flows generated by its operations, existing cash balances, availability under existing lines of credit, access to capital markets and the ability to generate cash from the disposition of real estate are sufficient to meet all of our reasonably anticipated cash needs during 2009. The timing, source and amounts of cash flows provided by financing activities and used in investing activities are sensitive to changes in interest rates and other fluctuations in the capital markets environment, which can affect our plans for acquisitions, dispositions, development and redevelopment activities.

The Company has a \$200.0 million unsecured line of credit and, as of December 31, 2008, there was \$0 balance on the line. In January 2009, this facility's maturity was extended to March 2010. The underlying interest rate on this line is based on a tiered rate structure tied to an S&P rating on the credit facility (currently BBB-) at LIBOR plus 0.8%. We also have a \$150.0 million credit facility from Freddie Mac which is expandable to \$250.0 million at any time during the first two years which matures in December 2013. This line is secured by eight apartment communities. As of December 31, 2008, the Company had \$120.0 million outstanding under this line of credit at an average interest rate of 3.0%. The underlying interest rate on this line is between 99 and 150 basis points over the Freddie Mac Reference Rate and the interest rate is subject to change by the lender in November 2011. In 2007, the Company entered into an unsecured revolving line of credit for \$10.0 million with a commercial bank that matures in March 2009. Borrowing under this revolving line of credit bears an interest rate at the bank's Prime Rate less 2.0%. As of December 31, 2008 there was a \$0 balance on the revolving line of credit. The line is used to fund short-term working capital needs. The Company's unsecured line of credit agreements contain debt covenants related to limitations on indebtedness and liabilities, maintenance of minimum levels of consolidated earnings before depreciation, interest and amortization and maintenance of minimum tangible net worth. The Company was in compliance with the line of credit covenants as of December 31, 2008 and 2007.

In November 2008, the holders of the outstanding 7.875% Series D Cumulative Redeemable Preferred Units

exchanged their preferred units with a par value of \$50 million for 363,000 shares of common stock and \$10.0 million in cash plus accrued dividends.

The Company sold 5,980,000 shares of 4.875% Series G Cumulative Convertible Preferred Stock (“Series G Preferred Stock”) for gross proceeds of \$149.5 million during 2006. Holders may convert Series G Preferred Stock into shares of the Company’s common stock subject to certain conditions. The conversion rate was initially .1830 shares of common stock per the \$25 share liquidation preference, which is equivalent to an initial conversion price of approximately \$136.62 per share of common stock (the conversion rate will be subject to adjustment upon the occurrence of specified events). The conversion rate was .1849 shares of common stock per \$25 per share liquidation preference as of December 31, 2008. On or after July 31, 2011, the Company may, under certain circumstances, cause some or all of the Series G Preferred Stock to be converted into shares of common stock at the then prevailing conversion rate.

During the first quarter of 2009, the Company repurchased \$54.6 million in liquidation value of Series G Preferred Stock at a discount to par value for cash paid of \$30.1 million. The Company may continue to repurchase Series G Preferred Stock.

In August 2007, the Company’s Board of Directors authorized a stock repurchase plan to allow the Company to acquire shares in an aggregate of up to \$200 million. The program supersedes the common stock repurchase plan that Essex announced on May 16, 2001. During the first quarter of January 2008, the Company under its stock repurchase program repurchased 143,400 shares of common stock for \$13.7 million, net of fees and commissions, and in 2007, the Company repurchased and retired 323,259 shares of common stock for approximately \$32.6 million, net of fees and commissions. As of February 2009, the Company may repurchase an additional \$124 million of stock under the stock repurchase program.

The Company, through its Operating Partnership, in 2005 issued \$225 million of outstanding exchangeable bonds (the “Bonds”) with a coupon of 3.625% due 2025. The Bonds are senior unsecured obligations of the Operating Partnership, and are fully and unconditionally guaranteed by the Company. On or after November 1, 2020, the Bonds will be exchangeable at the option of the holder into cash and, in certain circumstances at Essex’s option, shares of the Company’s common stock at an initial exchange price of \$103.25 per share subject to certain adjustments. The Bonds will also be exchangeable prior to November 1, 2020, but only upon the occurrence of certain specified events. On or after November 4, 2010, the Operating Partnership may redeem all or a portion of the Bonds at a redemption price equal to the principal amount plus accrued and unpaid interest (including additional interest, if any). Bond holders may require the Operating Partnership to repurchase all or a portion of the Bonds at a purchase price equal to the principal amount plus accrued and unpaid interest (including additional interest, if any) on the Bonds on November 1, 2010, November 1, 2015 and November 1, 2020. During the fourth quarter of 2008 the Company repurchased \$53.3 million of these bonds at a discount to par value, and during 2009, the Company repurchased \$71.3 million of these bonds at a discount to par value for cash paid of \$66.5 million. As of February 2009, there are \$100.4 million of Bonds still outstanding. The Company may continue to repurchase Bonds.

During the first quarter of 2007, the Company filed a new shelf registration statement with the SEC, allowing the Company to sell an undetermined number or amount of certain equity and debt securities as defined in the prospectus.

As of December 31, 2008, the Company’s mortgage notes payable totaled \$1.47 billion which consisted of \$1.2 billion in fixed rate debt with interest rates varying from 4.86% to 8.18% and maturity dates ranging from 2009 to 2019 and \$251.1 million of variable rate debt including \$236.2 million of tax-exempt variable rate demand bonds with a weighted average interest rate of 3.6%. The tax-exempt variable rate demand bonds have maturity dates ranging from 2020 to 2039, and \$183.4 million is subject to interest rate caps.

The Company pays quarterly dividends from cash available for distribution. Until it is distributed, cash available for distribution is invested by the Company primarily in bank money market accounts and short-term investment grade securities or is used by the Company to reduce balances outstanding under its lines of credit.

#### *Derivative Activity*

In April 2008, the Company settled a \$30.0 million forward-starting swap for a \$1.7 million payment to the counterparty, which increased the effective interest rate on the new Park Hill at Issaquah mortgage loan to 6.1%. In June 2008, the Company settled a \$20.0 million forward-starting swap for a \$0.1 million payment to the

counterparty, which increased the effective interest rate on the new Hampton Place mortgage loan to 6.2%. In November 2008, the Company settled a \$25.0 million forward starting-swap for a \$1.2 million payment to the counterparty which increased the effective interest on the Montclair mortgage loan to 6.4%. In April 2007, the Company settled a \$50.0 million forward-starting swap and received a \$1.3 million payment from the counterparty, which decreased the effective interest rate on the Tierra Vista mortgage loan to 5.2%.

As of December 31, 2008 the Company had seven forward-starting interest rate swap contracts totaling a notional amount of \$375 million with interest rates ranging from 5.1% to 5.9% and settlements dates ranging from November 2010 to October 2011. These derivatives qualify for hedge accounting as they are expected to economically hedge the cash flows associated with future financings of debt between 2010 and 2011. The fair value of the derivatives decreased \$64.2 million during the year ended December 31, 2008 to an obligation of \$73.1 million as of December 31, 2008, and the derivative liability was recorded in cash flow hedge liabilities in the Company's consolidated financial statements. The changes in the fair values of the derivatives are reflected in accumulated other comprehensive (loss) income in the Company's consolidated financial statements. No hedge ineffectiveness on cash flow hedges was recognized during the year ended December 31, 2008 and 2007.

#### *Issuance of Common Stock*

In 2008, Company issued 1,209,050 shares of common stock for \$142.8 million, net of fees and commissions, and in 2007, the Company issued 1,670,500 shares of common stock for \$213.7 million, net of fees and commissions. Under its controlled equity offering program with Cantor Fitzgerald & Co., the Company may from time to time sell shares of common stock into the existing trading market at current market prices, and the Company anticipates using the net proceeds to pay down debt and fund the development pipeline.

#### *Capital Expenditures*

Non-revenue generating capital expenditures are improvements and upgrades that extend the useful life of the property. For the year ended December 31, 2008, non-revenue generating capital expenditures totaled approximately \$1,050 per unit. The Company expects to incur approximately \$1,100 to \$1,400 per unit in non-revenue generating capital expenditures for the year ended December 31, 2009. These expenditures do not include the improvements required in connection with the origination of mortgage loans, expenditures for deferred maintenance on acquisition properties, expenditures for property renovations and improvements which are expected to generate additional revenue. Revenue-generating expenditures totaled \$6.5 million during 2008, and the Company expects to incur approximately \$3 million to \$5 million in revenue generating capital expenditures for the year ended December 31, 2009. The Company expects that cash from operations and/or its lines of credit will fund such expenditures. However, there can be no assurance that the actual expenditures incurred during 2009 and/or the funding thereof will not be significantly different than the Company's current expectations.

#### *Development and Predevelopment Pipeline*

The Company defines development activities as new communities that are in various stages of active development, or the community is in lease-up and phases of the project are not completed. As of December 31, 2008, excluding development projects owned by Fund II, the Company had four development projects comprised of 988 units for an estimated cost of \$410.0 million, of which \$234.6 million remains to be expended. See discussion in the section, "*Development and redevelopment activities may delayed, not completed, and/or not achieve expected results*" in Item 1A, Risk Factors, of this Form 10-K.

The Company defines the predevelopment pipeline as proposed communities in negotiation or in the entitlement process with a high likelihood of becoming entitled development projects. As of December 31, 2008, the Company had two development projects aggregating 820 units that were classified as predevelopment projects. The estimated total cost of the predevelopment pipeline at December 31, 2008 was \$242.4 million, of which \$169.4 million remains to be expended. The Company may also acquire land for future development purposes. The Company owned four land parcels held for future development aggregating 392 units as of December 31, 2008. The Company had incurred \$23.9 million in costs related to these four land parcels as of December 31, 2008.

The Company expects to fund the development pipeline by using a combination of some or all of the following sources: its working capital, amounts available on its lines of credit, construction loans, net proceeds from public and private equity and debt issuances, and proceeds from the disposition of properties, if any.

#### *Redevelopment Pipeline*

The Company defines redevelopment activities as existing properties owned or recently acquired, which have been

targeted for additional investment by the Company with the expectation of increased financial returns through property improvement. The Company's redevelopment strategy strives to improve the financial and physical aspects of the Company's redevelopment apartment communities and to target a 7 to 9 percent return on the incremental renovation investment. Many of the Company's properties are older and in excellent neighborhoods, providing lower density with large floor plans that represent attractive redevelopment opportunities. During redevelopment, apartment units may not be available for rent and, as a result, may have less than stabilized operations. As of December 31, 2008, the Company had nine major redevelopment communities aggregating 2,631 apartment units with estimated redevelopment costs of \$128.0 million, of which approximately \$56.5 million remains to be expended. The Company expects to fund the redevelopment pipeline by using primarily the Company's lines of credit.

#### *Alternative Capital Sources*

Fund II has eight institutional investors, and the Company, with combined partner equity commitments of \$265.9 million which are fully contributed as of December 31, 2008. The Company has contributed \$75.0 million to Fund II, which represents a 28.2% interest as general partner and limited partner and the Company uses the equity method of accounting for its investment in Fund II. Fund II utilized debt as leverage equal to approximately 55% of the estimated value of the initial acquisition of the underlying real estate. Fund II invested in apartment communities in the Company's targeted West Coast markets and, as of December 31, 2008, owned eleven apartment communities, one development project completed but not yet stabilized and two development projects. The Company records revenue for its asset management, property management, development and redevelopment services when earned, and promote income when realized if Fund II exceeds certain financial return benchmarks.

#### *Contractual Obligations and Commercial Commitments*

The following table summarizes the maturation or due dates of our contractual obligations and other commitments at December 31, 2008, and the effect such obligations could have on our liquidity and cash flow in future periods:

| (\$ in thousands)              | 2009              | 2010 and<br>2011  | 2012 and<br>2013  | Thereafter          | Total               |
|--------------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|
| Mortgage notes payable.....    | \$ 35,842         | \$ 303,693        | \$ 224,572        | \$ 904,824          | \$ 1,468,931        |
| Exchangeable bonds (1).....    | -                 | -                 | -                 | 171,716             | 171,716             |
| Lines of credit.....           | -                 | -                 | 120,000           | -                   | 120,000             |
| Interest on indebtedness.....  | 90,000            | 117,943           | 73,718            | 173,017             | 454,678             |
| Development commitments.....   | 114,300           | 176,300           | 92,200            | 21,200              | 404,000             |
| Redevelopment commitments..... | 33,600            | 22,900            | -                 | -                   | 56,500              |
|                                | <u>\$ 273,742</u> | <u>\$ 620,836</u> | <u>\$ 510,490</u> | <u>\$ 1,270,757</u> | <u>\$ 2,675,825</u> |

(1) In 2009, the Company repurchased an additional \$71.3 million of the exchangeable bonds. The outstanding balance as of February 2009 is \$100.4 million.

#### *Variable Interest Entities*

In accordance with Financial Accounting Standards Board ("FASB") Interpretation No. 46 Revised ("FIN 46R"), "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51", the Company consolidates 19 DownREIT limited partnerships (comprising twelve communities), a development project, an office building that is subject to loans made by the Company, and prior to the sale of a community during 2007, the buildings and improvements that were owned by a third-party subject to ground lease on land that was owned by the Company. The Company consolidates these entities because it is deemed the primary beneficiary under FIN 46R. The total assets and liabilities related to these variable interest entities (VIEs), net of intercompany eliminations, were approximately \$256.0 million and \$169.1 million as of December 31, 2008 and \$222.7 million and \$163.9 million as of December 31, 2007, respectively. Interest holders in VIEs consolidated by the Company are allocated net income equal to the cash payments made to those interest holders for services rendered or distributions from cash flow. The remaining results of operations are generally allocated to the Company. As of December 31, 2007, the Company had two VIE's of which it was not deemed to be the primary beneficiary. Total assets and liabilities of these entities were approximately \$71.7 million and \$58.3 million as of December 31, 2007. As of December 31, 2008, the Company did not have any VIE's of which it was not deemed to be the primary beneficiary.

#### *Critical Accounting Policies and Estimates*

The preparation of consolidated financial statements, in accordance with U.S. generally accepted accounting

principles requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. The Company defines critical accounting policies as those accounting policies that require the Company's management to exercise their most difficult, subjective and complex judgments. The Company's critical accounting policies relate principally to the following key areas: (i) consolidation under applicable accounting standards of various entities; (ii) assessing the carrying values of the Company's real estate and investments in and advances to joint ventures and affiliates; and (iii) internal cost capitalization. The Company bases its estimates on historical experience, current market conditions, and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from those estimates made by management.

The Company assesses each entity in which it has an investment or contractual relationship to determine if it may be deemed to be a VIE. If such an entity is a VIE, then the Company analyzes the expected losses and expected residual returns to determine who is the primary beneficiary. If the Company is the primary beneficiary, then the entity is consolidated. The analysis required to identify VIEs and primary beneficiaries is complex and judgmental, and the analysis must be applied to various types of entities and legal structures.

The Company assesses the carrying value of its real estate investments by monitoring investment market conditions and performance compared to budget for operating properties and joint ventures, and by monitoring estimated costs for properties under development. Local market knowledge and data is used to assess carrying values of properties and the market value of acquisition opportunities. Whenever events or changes in circumstances indicate that the carrying amount of a property held for investment may not be fully recoverable, the carrying amount is evaluated. If the sum of the property's expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the property, then the Company will recognize an impairment loss equal to the excess of the carrying amount over the fair value of the property. Adverse changes in market conditions or poor operating results of real estate investments could result in impairment charges. When the Company determines that a property is held for sale, it discontinues the periodic depreciation of that property. The criteria for determining when a property is held for sale requires judgment and has potential financial statement impact as depreciation would cease and an impairment loss could occur upon determination of held for sale status. Assets held for sale are reported at the lower of the carrying amount or estimated fair value less costs to sell. With respect to investments in and advances to joint ventures and affiliates, the Company looks to the underlying properties to assess performance and the recoverability of carrying amounts for those investments in a manner similar to direct investments in real estate properties. An impairment charge or investment valuation charge is recorded if the carrying value of the investment exceeds its fair value.

The Company capitalizes all direct and certain indirect costs, including interest and real estate taxes, incurred during development and redevelopment activities. Interest is capitalized on real estate assets that require a period of time to get them ready for their intended use. The amount of interest capitalized is based upon the average amount of accumulated development expenditures during the reporting period. Included in capitalized costs are management's accounting estimates of the direct and incremental personnel costs and indirect project costs associated with the Company's development and redevelopment activities. Indirect project costs consist primarily of personnel costs associated with construction administration and development accounting, legal fees, and various office costs that clearly relate to projects under development.

The Company bases its accounting estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may vary from those estimates and those estimates could be different under different assumptions or conditions.

### ***Forward Looking Statements***

Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Annual Report on Form 10-K which are not historical facts may be considered forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, including statements regarding the Company's expectations, hopes, intentions, beliefs and strategies regarding the future. Forward looking statements include statements regarding the Company's expectations as to the timing of completion of current development and redevelopment projects and the stabilization dates of such projects, expectation as to the total projected costs and rental rates of development and redevelopment projects, beliefs as to the adequacy of future cash flows to meet operating requirements and to provide for dividend payments in accordance with REIT requirements, expectations as to the amount of capital expenditures, expectations as to the amount of non-revenue generating capital expenditures, future acquisitions, the Company's and Fund II's development and redevelopment pipeline, the

anticipated performance of existing properties, anticipated results from various geographic regions, statements regarding the Company's financing activities, and the use of proceeds from such activities.

Such forward-looking statements involve known and unknown risks, uncertainties and other factors including, but not limited to, that the Company will fail to achieve its business objectives, that the actual completion of development and redevelopment projects will be subject to delays, that the stabilization dates of such projects will be delayed, that the total projected costs of current development and redevelopment projects will exceed expectations, that such development and redevelopment projects will not be completed, that development and redevelopment projects and acquisitions will fail to meet expectations, that estimates of future income from an acquired property may prove to be inaccurate, that future cash flows will be inadequate to meet operating requirements and/or will be insufficient to provide for dividend payments in accordance with REIT requirements, that the actual non-revenue generating capital expenditures will exceed the Company's current expectations, that there may be a downturn in the markets in which the Company's Communities are located, that the terms of any refinancing may not be as favorable as the terms of existing indebtedness, as well as those risks, special considerations, and other factors discussed under the caption "Potential Factors Affecting Future Operating Results" below and those discussed in Item 1A, Risk Factors, of this Form 10-K, and those risk factors and special considerations set forth in the Company's other filings with the Securities and Exchange Commission (the "SEC") which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. All forward-looking statements are made as of today, and the Company assumes no obligation to update this information.

### **Potential Factors Affecting Future Operating Results**

Many factors affect the Company's actual financial performance and may cause the Company's future results to be different from past performance or trends. These factors include those set forth under the caption "Risk Factors" in Item 1A of this Annual Report on Form 10-K and the following:

#### ***Funds from Operations ("FFO")***

FFO is a financial measure that is commonly used in the REIT industry. The Company presents funds from operations as a supplemental performance measure. FFO is not used by the Company, nor should it be considered to be, as an alternative to net earnings computed under GAAP as an indicator of the Company's operating performance or as an alternative to cash from operating activities computed under GAAP as an indicator of the Company's ability to fund its cash needs.

FFO is not meant to represent a comprehensive system of financial reporting and does not present, nor does the Company intend it to present, a complete picture of its financial condition and operating performance. The Company believes that net earnings computed under GAAP remains the primary measure of performance and that FFO is only meaningful when it is used in conjunction with net earnings. Further, the Company believes that its consolidated financial statements, prepared in accordance with GAAP, provide the most meaningful picture of its financial condition and its operating performance.

In calculating FFO, the Company follows the definition for this measure published by the National Association of REITs ("NAREIT"), which is a REIT trade association. The Company believes that, under the NAREIT FFO definition, the two most significant adjustments made to net income are (i) the exclusion of historical cost depreciation and (ii) the exclusion of gains and losses from the sale of previously depreciated properties. Essex agrees that these two NAREIT adjustments are useful to investors for the following reasons:

- (a) historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on Funds from Operations "since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves." Consequently, NAREIT's definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by GAAP do not reflect the underlying economic realities.
- (b) REITs were created as a legal form of organization in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management of real estate. The exclusion, in NAREIT's definition of FFO, of gains from the sales of previously depreciated operating real estate assets allows investors and analysts to readily identify the

operating results of the long-term assets that form the core of a REIT's activity and assists in comparing those operating results between periods.

Management has consistently applied the NAREIT definition of FFO to all periods presented. However, other REITs in calculating FFO may vary from the NAREIT definition for this measure, and thus their disclosure of FFO may not be comparable to Essex's calculation.

The following table sets forth the Company's calculation of FFO for 2008 and 2007.

|  | For the year ended |    | For the quarter ended |               |               |               |
|--|--------------------|----|-----------------------|---------------|---------------|---------------|
|  | 12/31/08           |    | 12/31/08              | 9/30/08       | 6/30/08       | 3/31/08       |
| Net income available to common stockholders.                               | \$ 56,113,000      | \$ | \$ 18,345,000         | \$ 12,376,000 | \$ 9,688,000  | \$ 15,704,000 |
| Adjustments:   |                    |    |                       |               |               |               |
| Depreciation and amortization.....   | 113,294,000        |    | 28,296,000            | 28,581,000    | 28,683,000    | 27,734,000    |
| Gains not included in FFO.....   | (7,849,000)        |    | (5,356,000)           | (2,493,000)   | -             | -             |
| Minority interests and co-investments <sup>(1)</sup> .....                 | 9,299,000          |    | 2,766,000             | 2,218,000     | 1,892,000     | 2,423,000     |
| Funds from Operations.....   | \$ 170,857,000     | \$ | \$ 44,051,000         | \$ 40,682,000 | \$ 40,263,000 | \$ 45,861,000 |
| Weighted average number of shares outstanding diluted <sup>(2)</sup> ..... | 27,807,946         |    | 28,663,993            | 27,910,297    | 27,623,939    | 27,398,605    |

|  | For the year ended |    | For the quarter ended |               |               |               |
|--|--------------------|----|-----------------------|---------------|---------------|---------------|
|  | 12/31/07           |    | 12/31/07              | 9/30/07       | 6/30/07       | 3/31/07       |
| Net income available to common stockholders.                               | \$ 106,464,000     | \$ | \$ 51,287,000         | \$ 9,997,000  | \$ 9,877,000  | \$ 35,303,000 |
| Adjustments:   |                    |    |                       |               |               |               |
| Depreciation and amortization.....   | 102,250,000        |    | 29,754,000            | 21,718,000    | 25,166,000    | 25,612,000    |
| Gains not included in FFO.....   | (66,470,000)       |    | (51,905,000)          | (64,000)      | (461,000)     | (14,040,000)  |
| Minority interests and co-investments <sup>(1)</sup> .....                 | 11,665,000         |    | 5,563,000             | 1,781,000     | 1,915,000     | 2,406,000     |
| Funds from Operations.....   | \$ 153,909,000     | \$ | \$ 34,699,000         | \$ 33,432,000 | \$ 36,497,000 | \$ 49,281,000 |
| Weighted average number of shares outstanding diluted <sup>(2)</sup> ..... | 27,596,668         |    | 27,838,516            | 28,043,125    | 27,592,976    | 26,735,117    |

(1) Amount includes the following: (i) minority interest related to Operating Partnership units, and (ii) add back of depreciation expense from unconsolidated co-investments and less depreciation attributable to third-party ownership of consolidated co-investments.

(2) Assumes conversion of all dilutive outstanding operating partnership interests in the Operating Partnership.

The following table sets forth the Company's cash flows for 2008 and 2007 (\$ in thousands).

|                                  | For the year ended |    | For the quarter ended |           |           |           |
|----------------------------------|--------------------|----|-----------------------|-----------|-----------|-----------|
|                                  | 12/31/08           |    | 12/31/2008            | 9/30/2008 | 6/30/2008 | 3/31/2008 |
| Cash flow provided by (used in): |                    |    |                       |           |           |           |
| Operating activities.....        | \$ 181,241         | \$ | \$ 38,193             | \$ 53,315 | \$ 42,498 | \$ 47,235 |
| Investing activities.....        | (285,023)          |    | (41,054)              | (148,104) | (69,849)  | (26,016)  |
| Financing activities.....        | 135,735            |    | 11,366                | 107,198   | 37,989    | (20,818)  |

|                                  | For the year ended |    | For the quarter ended |           |           |           |
|----------------------------------|--------------------|----|-----------------------|-----------|-----------|-----------|
|                                  | 12/31/07           |    | 12/31/07              | 9/30/07   | 6/30/07   | 3/31/07   |
| Cash flow provided by (used in): |                    |    |                       |           |           |           |
| Operating activities.....        | \$ 190,877         | \$ | \$ 32,729             | \$ 58,496 | \$ 39,721 | \$ 59,931 |
| Investing activities.....        | (377,870)          |    | 7,915                 | (169,574) | (190,573) | (25,638)  |
| Financing activities.....        | 187,287            |    | (40,927)              | 108,730   | 148,401   | (28,917)  |

## Item 7A. Quantitative and Qualitative Disclosures About Market Risks

### Interest Rate Hedging Activities

The Company's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, the Company uses interest rate forward-starting swaps as part of its cash flow hedging strategy. As of December 31, 2008, we have entered into seven forward-starting swap contracts to mitigate the risk of changes in the interest-related cash outflows on forecasted issuance of long-term debt. The forward-starting swaps are cash flow hedges of the variability of forecasted interest payments associated with expected financings between 2010 and 2011. As of December 31, 2008, the Company also had \$251.1 million of variable rate indebtedness, of which \$183.4 million is subject to interest rate cap protection. All of our derivative instruments are designated as cash flow hedges, and the Company does not have any fair value hedges as of December 31, 2008. The following table summarizes the notional amount, carrying value, and estimated fair value of our derivative instruments used to hedge interest rates as of December 31, 2008. The notional amount represents the aggregate amount of a particular security that is currently hedged at one time, but does not represent exposure to credit, interest rates or market risks. The table also includes a sensitivity analysis to demonstrate the impact on our derivative instruments from an increase or decrease in 10-year Treasury bill interest rates by 50 basis points, as of December 31, 2008.

| (\$ in thousands)                    | Notional<br>Amount | Maturity<br>Date Range | Carrying and<br>Estimate Fair |                      |                      |
|--------------------------------------|--------------------|------------------------|-------------------------------|----------------------|----------------------|
|                                      |                    |                        | Value                         | + 50<br>Basis Points | - 50<br>Basis Points |
| Cash flow hedges:                    |                    |                        |                               |                      |                      |
| Interest rate forward-starting swaps | \$ 375,000         | 2010-2011              | \$ (73,245)                   | \$ (58,938)          | \$ (96,451)          |
| Interest rate caps                   | 183,359            | 2009-2013              | 116                           | 287                  | 52                   |
| Total cash flow hedges               | <u>\$ 558,359</u>  | <u>2009-2013</u>       | <u>\$ (73,129)</u>            | <u>\$ (58,651)</u>   | <u>\$ (96,399)</u>   |

### Interest Rate Sensitive Liabilities

The Company is exposed to interest rate changes primarily as a result of its line of credit and long-term debt used to maintain liquidity and fund capital expenditures and expansion of the Company's real estate investment portfolio and operations. The Company's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. To achieve its objectives the Company borrows primarily at fixed rates and may enter into derivative financial instruments such as interest rate swaps, caps and treasury locks in order to mitigate its interest rate risk on a related financial instrument. The Company does not enter into derivative or interest rate transactions for speculative purposes.

The Company's interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts and weighted average interest rates by year of expected maturity to evaluate the expected cash flows. Management believes that the carrying amounts of its LIBOR debt approximates fair value as of December 31, 2008 because interest rates, yields and other terms for these instruments are consistent with yields and other terms currently available to the Company for similar instruments. Management has estimated that the fair value of the Company's \$1.39 billion of fixed rate mortgage notes payable and exchangeable bonds at December 31, 2008 is approximately \$1.39 billion based on the terms of existing mortgage notes payable compared to those available in the marketplace.

| (\$ in thousands)           | For the Years Ended December 31, |                     |                     |           |            |                           |              | Total        | Fair value |
|-----------------------------|----------------------------------|---------------------|---------------------|-----------|------------|---------------------------|--------------|--------------|------------|
|                             | 2009                             | 2010 <sup>(1)</sup> | 2011 <sup>(2)</sup> | 2012      | 2013       | Thereafter                |              |              |            |
| Fixed rate debt.....        | \$ 18,279                        | \$ 152,412          | \$ 150,760          | \$ 31,759 | \$ 192,813 | \$ 843,498                | \$ 1,389,521 | \$ 1,386,794 |            |
| Average interest rate.....  | 6.9%                             | 8.1%                | 6.4%                | 5.4%      | 5.8%       | 5.3%                      |              |              |            |
| Variable rate LIBOR debt... | \$ 17,563                        | \$ -                | \$ 521              | \$ -      | \$ 120,000 | \$ 233,042 <sup>(3)</sup> | \$ 371,126   | \$ 371,126   |            |
| Average interest rate.....  | 5.6%                             | -                   | 4.0%                | -         | 3.0%       | 3.9%                      |              |              |            |

(1) \$150 million covered by three forward-starting swaps with fixed rates ranging from 5.099% to 5.824%, with a settlement date on or before January 1, 2011.

(2) \$125 million covered by forward-starting swaps with fixed rates ranging from 5.655% to 5.8795%, with a settlement date on or before February 1, 2011. \$50 million covered by a forward-starting swap with a fixed rate of 5.535%, with a settlement date on or before July, 1 2011. \$50 million covered by a forward-starting swap with a fixed rate of 5.343%, with a settlement date on or before October 1, 2011. The Company intends to encumber certain unencumbered assets during 2011 in conjunction with the settlement of these forward-starting swaps.

(3) \$183.4 million subject to interest rate caps.

The table incorporates only those exposures that exist as of December 31, 2008; it does not consider those exposures or positions that could arise after that date. As a result, our ultimate realized gain or loss, with respect to interest rate fluctuations and hedging strategies would depend on the exposures that arise during the period.

## **Item 8. Financial Statements and Supplementary Data**

The response to this item is submitted as a separate section of this Form 10-K. See Item 15.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

## **Item 9A. Controls and Procedures**

As of December 31, 2008, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rules 13a-15 of the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of December 31, 2008, our disclosure controls and procedures are effective in timely alerting management to material information relating to the Company that is required to be included in our periodic filings with the Securities and Exchange Commission. There were no changes in the Company's internal control over financial reporting, that occurred during the quarter ended December 31, 2008, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### ***Management's Report on Internal Control Over Financial Reporting***

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended). Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2008. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework. Our management has concluded that, as of December 31, 2008, our internal control over financial reporting was effective based on these criteria. Our independent registered public accounting firm, KPMG LLP, has issued an audit report on the effectiveness of our internal control over financial reporting, which is included herein.

## **Item 9B. Other Information**

None.

## **PART III**

## **Item 10. Directors, Executive Officers and Corporate Governance**

The information required by Item 10 is incorporated by reference from the Company's definitive proxy statement for its annual stockholders' meeting to be held on May 5, 2009.

## **Item 11. Executive Compensation**

The information required by Item 11 is incorporated by reference from the Company's definitive proxy statement for its annual stockholders' meeting to be held on May 5, 2009.

## **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by Item 12 is incorporated by reference from the Company's definitive proxy statement for its annual stockholders' meeting to be held on May 5, 2009.

## **Item 13. Certain Relationships and Related Transactions and Director Independence**

The information required by Item 13 is incorporated by reference from the Company's definitive proxy statement for its annual stockholders' meeting to be held on May 5, 2009.

## **Item 14. Principal Accounting Fees and Services**

The information required by Item 14 is incorporated by reference from the Company's definitive proxy statement for its annual stockholders' meeting to be held on May 5, 2009.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

#### (A) Financial Statements

|  | <b><u>Page</u></b> |
|--|--------------------|
| (1) Consolidated Financial Statements  |                    |
| Reports of Independent Registered Public Accounting Firm   | <u>F-1</u>         |
| Consolidated Balance Sheets:<br>As of December 31, 2008 and 2007   | <u>F-4</u>         |
| Consolidated Statements of Operations:<br>Years ended December 31, 2008, 2007 and 2006   | <u>F-5</u>         |
| Consolidated Statements of Stockholders' Equity and Comprehensive Income:<br>Years ended December 31, 2008, 2007 and 2006  | <u>F-6</u>         |
| Consolidated Statements of Cash Flows:<br>Years ended December 31, 2008, 2007 and 2006   | <u>F-7</u>         |
| Notes to the Consolidated Financial Statements   | <u>F-9</u>         |
| (2) Financial Statement Schedule - Schedule III - Real Estate and Accumulated Depreciation as of<br>December 31, 2008  | <u>F-32</u>        |
| (3) See the Exhibit Index immediately following the signature page and certifications for a list of<br>exhibits filed or incorporated by reference as part of this report. |                    |

#### (B) Exhibits

The Company hereby files, as exhibits to this Form 10-K, those exhibits listed on the Exhibit Index referenced in Item 15(A)(3) above.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
Essex Property Trust, Inc.:

We have audited Essex Property Trust, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control–Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Essex Property Trust, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in Management's Report on Internal Control over Financial Reporting, appearing under Item 9A. Our responsibility is to express an opinion on Essex Property Trust Inc.'s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control, based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Essex Property Trust, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control–Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Essex Property Trust, Inc. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2008, and our report dated February 26, 2009, expressed an unqualified opinion on those consolidated financial statements.

/S/ KPMG LLP  
KPMG LLP

San Francisco, California  
February 26, 2009

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
Essex Property Trust, Inc.:

We have audited the accompanying consolidated balance sheets of Essex Property Trust, Inc. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2008. In connection with our audits of the consolidated financial statements, we have also audited the accompanying financial statement schedule III. These consolidated financial statements and the accompanying financial statement schedule III are the responsibility of Essex Property Trust Inc.'s management. Our responsibility is to express an opinion on these consolidated financial statements and the accompanying financial statement schedule III based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Essex Property Trust, Inc. and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2008, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule III, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Essex Property Trust, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 26, 2009 expressed an unqualified opinion on the effectiveness of Essex Property Trust, Inc.'s internal control over financial reporting.

/S/ KPMG LLP  
KPMG LLP

San Francisco, California  
February 26, 2009

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**

**Consolidated Balance Sheets**

**December 31, 2008 and 2007**

**(Dollars in thousands, except share amounts)**

| <u>ASSETS</u>  | <u>2008</u>         | <u>2007</u>         |
|--|---------------------|---------------------|
| Real estate:   |                     |                     |
| Rental properties:   |                     |                     |
| Land and land improvements.....  | \$ 683,876          | \$ 670,494          |
| Buildings and improvements.....  | 2,595,912           | 2,447,265           |
|  | 3,279,788           | 3,117,759           |
| Less accumulated depreciation.....   | (640,026)           | (541,987)           |
|  | 2,639,762           | 2,575,772           |
| Real estate under development.....   | 272,273             | 233,445             |
| Co-investments.....  | 76,346              | 64,191              |
|  | 2,988,381           | 2,873,408           |
| Cash and cash equivalents-unrestricted.....  | 41,909              | 9,956               |
| Cash and cash equivalents-restricted.....  | 12,810              | 12,527              |
| Marketable securities.....   | 23,886              | 2,017               |
| Funds held by 1031 exchange facilitator.....   | 21,424              | -                   |
| Notes and other receivables.....   | 47,637              | 50,536              |
| Prepaid expenses and other assets.....   | 17,430              | 20,286              |
| Deferred charges, net.....   | 11,346              | 11,593              |
| Total assets.....  | \$ <u>3,164,823</u> | \$ <u>2,980,323</u> |
| <br><b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>   |                     |                     |
| Mortgage notes payable.....  | \$ 1,468,931        | \$ 1,262,873        |
| Exchangeable bonds.....  | 171,716             | 225,000             |
| Lines of credit.....   | 120,000             | 169,818             |
| Accounts payable and accrued liabilities.....  | 38,223              | 44,749              |
| Construction payable.....  | 18,605              | 5,365               |
| Dividends payable.....   | 32,124              | 28,521              |
| Other liabilities.....   | 16,444              | 15,580              |
| Cash flow hedge liabilities.....   | 73,129              | 10,227              |
| Total liabilities.....   | 1,939,172           | 1,762,133           |
| Commitments and contingencies  |                     |                     |
| Minority interests.....  | 234,821             | 281,960             |
| Cumulative convertible preferred stock; \$.0001 par value:   |                     |                     |
| 4.875% Series G - 5,980,000 issued and outstanding.....  | 145,912             | 145,912             |
| Stockholders' equity:  |                     |                     |
| Common stock; \$.0001 par value, 649,702,178 shares authorized;<br>26,395,807 and 24,876,737 shares issued and outstanding.....                                | 2                   | 2                   |
| Cumulative redeemable preferred stock; \$.0001 par value:<br>7.8125% Series F - 1,000,000 shares authorized,<br>issued and outstanding, liquidation value..... | 25,000              | 25,000              |
| Excess stock, \$.0001 par value, 330,000,000 shares<br>authorized and no shares issued and outstanding.....  | -                   | -                   |
| Additional paid-in capital.....  | 1,026,037           | 857,109             |
| Distributions in excess of accumulated earnings.....   | (130,697)           | (82,805)            |
| Accumulated other comprehensive (loss) income.....   | (75,424)            | (8,988)             |
| Total stockholders' equity.....  | 844,918             | 790,318             |
| Total liabilities and stockholders' equity.....  | \$ <u>3,164,823</u> | \$ <u>2,980,323</u> |

See accompanying notes to consolidated financial statements.

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Operations**  
**Years ended December 31, 2008, 2007 and 2006**  
(Dollars in thousands, except per share and share amounts)

|   | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|---|-------------|-------------|-------------|
| <b>Revenues:</b>  |             |             |             |
| Rental and other property.....  | \$ 407,729  | \$ 373,959  | \$ 329,072  |
| Management and other fees from affiliates.....                              | 5,166       | 5,090       | 5,030       |
|   | 412,895     | 379,049     | 334,102     |
| <b>Expenses:</b>  |             |             |             |
| Property operating, excluding real estate taxes.....                        | 100,469     | 91,369      | 82,428      |
| Real estate taxes.....  | 33,492      | 31,649      | 28,150      |
| Depreciation and amortization.....  | 110,860     | 97,647      | 77,130      |
| Interest.....   | 78,203      | 78,938      | 72,272      |
| Amortization of deferred financing costs.....                               | 2,883       | 3,055       | 2,745       |
| General and administrative.....   | 26,984      | 26,273      | 22,234      |
| Other expenses.....   | 1,350       | 800         | 1,770       |
|   | 354,241     | 329,731     | 286,729     |
| Earnings from operations.....   | 58,654      | 49,318      | 47,373      |
| Gain on sale of real estate.....  | 4,578       | -           | -           |
| Gain on early retirement of debt.....                                       | 3,517       | -           | -           |
| Interest and other income.....  | 11,343      | 10,310      | 6,176       |
| Equity income (loss) in co-investments.....                                 | 7,820       | 3,120       | (1,503)     |
| Minority interests.....   | (22,395)    | (19,999)    | (18,783)    |
| Income before discontinued operations and tax provision.....                | 63,517      | 42,749      | 33,263      |
| Income tax provision.....   | -           | (400)       | (525)       |
| Income before discontinued operations.....                                  | 63,517      | 42,349      | 32,738      |
| Income from discontinued operations (net of minority interests).....        | 1,837       | 73,289      | 30,010      |
| Net income.....   | 65,354      | 115,638     | 62,748      |
| Dividends to preferred stockholders.....                                    | (9,241)     | (9,174)     | (5,145)     |
| Net income available to common stockholders.....                            | \$ 56,113   | \$ 106,464  | \$ 57,603   |
| <b>Per share data:</b>  |             |             |             |
| <b>Basic:</b>   |             |             |             |
| Income before discontinued operations available to common stockholders..... | \$ 2.15     | \$ 1.35     | \$ 1.20     |
| Income from discontinued operations.....                                    | 0.08        | 2.99        | 1.30        |
| Net income available to common stockholders.....                            | \$ 2.23     | \$ 4.34     | \$ 2.50     |
| Weighted average number of shares outstanding during the year.....          | 25,205,367  | 24,548,003  | 23,081,682  |
| <b>Diluted:</b>   |             |             |             |
| Income before discontinued operations available to common stockholders..... | \$ 2.14     | \$ 1.32     | \$ 1.17     |
| Income from discontinued operations.....                                    | 0.07        | 2.92        | 1.28        |
| Net income available to common stockholders.....                            | \$ 2.21     | \$ 4.24     | \$ 2.45     |
| Weighted average number of shares outstanding during the year.....          | 25,346,520  | 25,100,974  | 23,551,042  |

See accompanying notes to consolidated financial statements.

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Stockholders' Equity and Comprehensive Income**  
**Years ended December 31, 2008, 2007 and 2006**  
**(Dollars and shares in thousands)**

|   | Series F<br>Preferred stock |           | Common stock |        | Additional<br>paid-in<br>capital | Distributions<br>in excess of<br>accumulated<br>earnings | Accumulated<br>other<br>comprehensive<br>(loss) income | Total      |
|---|-----------------------------|-----------|--------------|--------|----------------------------------|--|--|------------|
|   | Shares                      | Amount    | Shares       | Amount |                                  |  |  |            |
| Balances at December 31, 2005.....  | 1,000                       | \$ 25,000 | 22,858       | \$ 2   | \$ 632,646                       | \$ (77,341)  | \$ 660   | \$ 580,967 |
| Comprehensive income:   |                             |           |              |        |                                  |  |  |            |
| Net income.....   | -                           | -         | -            | -      | -                                | 62,748   | -  | 62,748     |
| Change in fair value of cash flow hedges.....   | -                           | -         | -            | -      | -                                | -  | (2,933)  | (2,933)    |
| Comprehensive (loss) income   |                             |           |              |        |                                  |  |  | 59,815     |
| Issuance of common stock under  |                             |           |              |        |                                  |  |  |            |
| stock-based compensation plans.....   | -                           | -         | 92           | -      | 5,575                            | -  | -  | 5,575      |
| Issuance of common stock.....   | -                           | -         | 427          | -      | 48,273                           | -  | -  | 48,273     |
| Reallocation of minority interest.....  | -                           | -         | 39           | -      | 443                              | -  | -  | 443        |
| Dividends declared.....   | -                           | -         | -            | -      | -                                | (82,864)   | -  | (82,864)   |
| Balances at December 31, 2006.....  | 1,000                       | 25,000    | 23,416       | 2      | 686,937                          | (97,457)   | (2,273)  | 612,209    |
| Comprehensive income:   |                             |           |              |        |                                  |  |  |            |
| Net income.....   | -                           | -         | -            | -      | -                                | 115,638  | -  | 115,638    |
| Settlement of forward-starting swap.....  | -                           | -         | -            | -      | -                                | -  | 1,311  | 1,311      |
| Change in fair value of cash flow hedges and<br>amortization of gain on settlement of swap..... | -                           | -         | -            | -      | -                                | -  | (8,026)  | (8,026)    |
| Comprehensive (loss) income   |                             |           |              |        |                                  |  |  | 108,923    |
| Issuance of common stock under  |                             |           |              |        |                                  |  |  |            |
| stock-based compensation plans.....   | -                           | -         | 87           | -      | 5,648                            | -  | -  | 5,648      |
| Issuance of common stock.....   | -                           | -         | 1,671        | -      | 213,672                          | -  | -  | 213,672    |
| Retirement of common stock.....   | -                           | -         | (323)        | -      | (32,644)                         | -  | -  | (32,644)   |
| Conversion/reallocation of minority interest....  | -                           | -         | 26           | -      | (16,504)                         | -  | -  | (16,504)   |
| Dividends declared.....   | -                           | -         | -            | -      | -                                | (100,986)  | -  | (100,986)  |
| Balances at December 31, 2007.....  | 1,000                       | 25,000    | 24,877       | 2      | 857,109                          | (82,805)   | (8,988)  | 790,318    |
| Comprehensive income:   |                             |           |              |        |                                  |  |  |            |
| Net income.....   | -                           | -         | -            | -      | -                                | 65,354   | -  | 65,354     |
| Change in fair value of cash flow hedges and<br>amortization of settlement of swaps.....        | -                           | -         | -            | -      | -                                | -  | (66,436)   | (66,436)   |
| Comprehensive (loss) income   |                             |           |              |        |                                  |  |  | (1,082)    |
| Issuance of common stock under  |                             |           |              |        |                                  |  |  |            |
| stock-based compensation plans.....   | -                           | -         | 80           | -      | 6,065                            | -  | -  | 6,065      |
| Issuance of common stock.....   | -                           | -         | 1,209        | -      | 142,751                          | -  | -  | 142,751    |
| Issuance of common stock in conjunction with<br>retirement of Series D Preferred.....           | -                           | -         | 363          | -      | 36,625                           | -  | -  | 36,625     |
| Retirement of common stock.....   | -                           | -         | (143)        | -      | (13,723)                         | -  | -  | (13,723)   |
| Conversion/reallocation of minority interest....  | -                           | -         | 10           | -      | (2,790)                          | -  | -  | (2,790)    |
| Dividends declared.....   | -                           | -         | -            | -      | -                                | (113,246)  | -  | (113,246)  |
| Balances at December 31, 2008.....  | 1,000                       | \$ 25,000 | 26,396       | \$ 2   | \$ 1,026,037                     | \$ (130,697)   | \$ (75,424)  | \$ 844,918 |

See accompanying notes to consolidated financial statements.

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**  
**Years ended December 31, 2008, 2007 and 2006**  
**(Dollars in thousands)**

|   | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|---|-------------|-------------|-------------|
| <b>Cash flows from operating activities:</b>                                      |             |             |             |
| Net income.....   | \$ 65,354   | \$ 115,638  | \$ 62,748   |
| Minority interests.....   | 22,538      | 26,508      | 22,738      |
| Adjustments to reconcile net income to net cash provided by operating activities: |             |             |             |
| Gain on the sales of real estate.....   | (7,995)     | (66,559)    | (22,096)    |
| The Company's share of gain on the sales of co-investments assets.....            | -           | (2,046)     | -           |
| Gain on early retirement of debt.....   | (3,517)     | -           | -           |
| Impairment loss and reserve for loan loss.....                                    | 650         | 500         | 800         |
| Equity (income) loss of co-investments.....                                       | (7,644)     | (320)       | 1,503       |
| Depreciation and amortization.....  | 110,860     | 100,389     | 83,036      |
| Amortization and write-off of deferred financing costs.....                       | 3,001       | 3,071       | 2,743       |
| Changes in operating assets and liabilities:                                      |             |             |             |
| Stock-based compensation.....   | 3,940       | -           | -           |
| Prepaid expenses and other assets.....  | (1,791)     | 2,458       | 493         |
| Accounts payable and accrued liabilities.....                                     | (5,019)     | 9,984       | 6,162       |
| Other liabilities.....  | 864         | 1,254       | 1,808       |
| Net cash provided by operating activities.....                                    | 181,241     | 190,877     | 159,935     |
| <b>Cash flows from investing activities:</b>                                      |             |             |             |
| Additions to real estate:   |             |             |             |
| Acquisitions of real estate.....  | (87,533)    | (336,312)   | (199,107)   |
| Improvements to recent acquisitions.....  | (7,048)     | (5,145)     | (5,238)     |
| Redevelopment.....  | (48,941)    | (38,618)    | (25,609)    |
| Revenue generating capital expenditures.....                                      | (6,537)     | (11,044)    | (4,788)     |
| Non-revenue generating capital expenditures.....                                  | (25,205)    | (22,620)    | (19,120)    |
| Additions to real estate under development.....                                   | (124,126)   | (142,967)   | (68,362)    |
| Dispositions of real estate.....  | 58,078      | 218,069     | 38,092      |
| Changes in restricted cash and refundable deposits.....                           | (20,515)    | 467         | 4,371       |
| Purchases of marketable securities.....   | (83,261)    | (7,776)     | -           |
| Sales of marketable securities.....   | 60,915      | 5,759       | -           |
| Advances under notes and other receivables.....                                   | (2,501)     | (36,145)    | (26,125)    |
| Collections of notes and other receivables.....                                   | 5,695       | 3,724       | 21,234      |
| Contributions to co-investments.....  | (14,346)    | (21,647)    | (38,395)    |
| Distributions from co-investments.....  | 10,302      | 16,385      | 10,171      |
| Net cash used in investing activities.....  | (285,023)   | (377,870)   | (312,876)   |
| <b>Cash flows from financing activities:</b>                                      |             |             |             |
| Borrowings under mortgage and other notes payable and lines of credit....         | 896,471     | 866,397     | 324,228     |
| Repayment of mortgage and other notes payable and lines of credit.....            | (682,069)   | (678,383)   | (266,965)   |
| Additions to deferred charges.....  | (3,264)     | (1,800)     | (587)       |
| (Payments) proceeds from settlement of derivative instruments.....                | (3,083)     | 1,311       | -           |
| Retirement of exchangeable bonds.....   | (49,258)    | -           | -           |
| Retirement of common stock.....   | (13,723)    | (32,644)    | -           |
| Retirement of preferred units, Series D.....                                      | (10,065)    | -           | -           |
| Net proceeds from stock options exercised.....                                    | 4,884       | 4,321       | 4,287       |
| Net proceeds from issuance of common stock.....                                   | 142,751     | 213,672     | 48,273      |
| Net proceeds from issuance of preferred stock, Series G.....                      | -           | -           | 145,912     |
| Contributions from minority interest partners.....                                | -           | 4,000       | -           |
| Distributions to minority interest partners.....                                  | (24,214)    | (82,715)    | (21,657)    |
| Redemption of minority interest limited partnership units.....                    | (13,205)    | (9,233)     | (4,779)     |
| Dividends paid.....   | (109,490)   | (97,639)    | (80,446)    |
| Net cash provided by financing activities.....                                    | 135,735     | 187,287     | 148,266     |
| Net increase (decrease) in cash and cash equivalents.....                         | 31,953      | 294         | (4,675)     |
| Cash and cash equivalents at beginning of year.....                               | 9,956       | 9,662       | 14,337      |
| Cash and cash equivalents at end of year.....                                     | \$ 41,909   | \$ 9,956    | \$ 9,662    |

(Continued)

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**  
**Years ended December 31, 2008, 2007 and 2006**  
**(Dollars in thousands)**

|   | <u>2008</u>      | <u>2007</u>      | <u>2006</u>      |
|---|------------------|------------------|------------------|
| Supplemental disclosure of cash flow information:   |                  |                  |                  |
| Cash paid for interest, net of \$10,908, \$5,134 and \$3,913<br>capitalized in 2008, 2007 and 2006, respectively.....           | \$ <u>78,343</u> | \$ <u>79,531</u> | \$ <u>72,599</u> |
| Supplemental disclosure of noncash investing and<br>financing activities:   |                  |                  |                  |
| Mortgage notes assumed by buyer in connection with sales<br>of real estate.....   | \$ <u>59,068</u> | <u>-</u>         | <u>-</u>         |
| Mortgage notes assumed in connection with purchases<br>of real estate.....  | <u>-</u>         | \$ <u>43,839</u> | <u>-</u>         |
| Land contributed by a partner in a consolidated joint venture.....  | \$ <u>10,500</u> | \$ <u>22,200</u> | <u>-</u>         |
| Issuance of DownREIT units in connection with<br>purchase of real estate.....   | <u>-</u>         | \$ <u>7,067</u>  | <u>-</u>         |
| Issuance of Operating Partnership units in<br>connection with the purchase of real estate.....                                  | <u>-</u>         | <u>-</u>         | \$ <u>7,704</u>  |
| Redemption of Series D Units for common stock.....  | \$ <u>36,625</u> | <u>-</u>         | <u>-</u>         |
| Accrual of dividends.....   | \$ <u>32,124</u> | \$ <u>28,521</u> | \$ <u>24,910</u> |
| Change in value of cash flow hedge liabilities.....   | \$ <u>64,201</u> | \$ <u>8,026</u>  | \$ <u>2,933</u>  |
| Reclassification between stockholder's equity and minority interests<br>resulting from conversions and equity transactions..... | \$ <u>2,790</u>  | \$ <u>16,504</u> | \$ <u>443</u>    |
| Change in construction payable.....   | \$ <u>13,240</u> | \$ <u>8,703</u>  | \$ <u>4,804</u>  |

See accompanying notes to consolidated financial statements.

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2008, 2007 and 2006**

**(1) Organization**

The accompanying consolidated financial statements present the accounts of Essex Property Trust, Inc. (the "Company"), which include the accounts of the Company and Essex Portfolio, L.P. (the Operating Partnership, which holds the operating assets of the Company). The Company was incorporated in the state of Maryland in March 1994. On June 13, 1994, the Company commenced operations with the completion of an initial public offering (the "Offering") in which it issued 6,275,000 shares of common stock at \$19.50 per share. The net proceeds of the Offering of \$112.1 million were used to acquire a 77.2% general partnership interest in the Operating Partnership.

The Company has a 91.6% general partner interest and the limited partners own an 8.4% interest in the Operating Partnership as of December 31, 2008. The limited partners may convert their 2,162,151 Operating Partnership units into an equivalent number of shares of common stock. The Company has reserved shares of common stock for such conversions. These conversion rights may be exercised by the limited partners at any time through 2024.

As of December 31, 2008, the Company owned or had ownership interests in 134 apartment communities, (aggregating 26,992 units) (collectively, the "Communities", and individually, a "Community") and six office buildings and six active development projects (collectively, the "Portfolio"). The Communities are located in Southern California (Los Angeles, Orange, Riverside, Santa Barbara, San Diego, and Ventura counties), Northern California (the San Francisco Bay Area) and the Seattle metropolitan area.

**(2) Summary of Critical and Significant Accounting Policies**

**(a) Principles of Consolidation**

The accounts of the Company, its controlled subsidiaries and the variable interest entities ("VIEs") in which it is the primary beneficiary are consolidated in the accompanying financial statements. All significant inter-company accounts and transactions have been eliminated.

In accordance with Financial Accounting Standards Board ("FASB") Interpretation No. 46 Revised ("FIN 46R"), "*Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51*", the Company consolidates 19 DownREIT limited partnerships (comprising twelve communities), a development project, an office building that is subject to loans made by the Company, and prior to the sale of the property during 2007, the buildings and improvements that were owned by a third-party subject to a ground lease on land that was owned by the Company. The Company consolidates these entities because it is deemed the primary beneficiary under FIN 46R. The consolidated total assets and liabilities related to these VIEs, net of intercompany eliminations, were approximately \$256.0 million and \$169.1 million, respectively, as of December 31, 2008 and \$222.7 million and \$163.9 million, respectively, as of December 31, 2007.

The DownREIT entities that collectively own twelve apartment communities were investments made under arrangements whereby Essex Management Company ("EMC") became the general partner, the Operating Partnership became a special limited partner, and the other limited partners were granted rights of redemption for their interests. Such limited partners can request to be redeemed and the Company can elect to redeem their rights for cash or by issuing shares of its common stock on a one share per unit basis. Conversion values will be based on the market value of the Company's common stock at the time of redemption multiplied by the number of units stipulated under the above arrangements. The other limited partners receive distributions based on the Company's current dividend rate times the number of units held. As of December 31, 2008, the maximum number of shares that could be issued to meet redemption of these DownREIT entities is 1,148,510. As of December 31, 2008 and 2007, the carrying value of the other limited partners' interests is presented at their historical cost and is classified within minority interests in the accompanying consolidated balance sheets.

Minority interests include the 8.4% and 9.1% limited partner interests in the Operating Partnership not held by the Company at December 31, 2008 and 2007, respectively. The Company periodically adjusts the carrying value of minority interest in the Operating Partnership to reflect its share of the book value of the Operating Partnership. Such

adjustments are recorded to stockholders' equity as a reallocation of minority interest in the Operating Partnership in the accompanying consolidated statements of stockholders' equity. The minority interest balance also includes the Operating Partnership's cumulative redeemable preferred units (see Note 11) and the Operating Partnership's long term incentive plan units (see Note 13).

Interest holders in VIEs consolidated by the Company are allocated a priority of net income equal to the cash payments made to those interest holders for services rendered or distributions from cash flow. The remaining results of operations are generally allocated to the Company.

As of December 31, 2007, the Company had two VIE's of which it was not deemed to be the primary beneficiary. Total assets and liabilities of these entities were approximately \$71.7 million and \$58.3 million as of December 31, 2007. As of December 31, 2008, the Company did not have any VIE's of which it was not deemed to be the primary beneficiary.

**(b) Real Estate Rental Properties**

Significant expenditures, which improve or extend the life of an asset and have a useful life of greater than one year, are capitalized. Operating real estate assets are stated at cost and consist of land, buildings and improvements, furniture, fixtures and equipment, and other costs incurred during their development, redevelopment and acquisition. Expenditures for maintenance and repairs are charged to expense as incurred.

The depreciable life of various categories of fixed assets is as follows:

|  |             |
|--|-------------|
| Computer software and equipment                                    | 3 - 5 years |
| Interior unit improvements   | 5 years     |
| Land improvements and certain exterior components of real property | 10 years    |
| Real estate structures   | 30 years    |

In accordance with SFAS No. 67, "Accounting for Costs and Initial Rental Operations of Real Estate Projects," the Company capitalizes predevelopment costs incurred in the pursuit of new development opportunities, in the negotiation process, as well as the entitlement process with a high likelihood of the projects becoming development activities. Predevelopment costs for which a future development is no longer considered probable are charged to expense. All costs incurred with the predevelopment, development or redevelopment of real estate assets are capitalized if they are clearly associated with the predevelopment, development or redevelopment of rental property, or are associated with the construction or expansion of real property. Such capitalized costs include land, land improvements, allocated costs of the Company's project management staff, construction costs, as well as interest and related loan fees, property taxes and insurance. Capitalization begins for predevelopment, development, and redevelopment projects when activity commences. Capitalization ends when the apartment home is completed and the property is available for a new resident.

In accordance with FASB's Statement of Financial Accounting Standard No. 141 ("SFAS No. 141") "Business Combinations," the Company allocates the purchase price of real estate to land and building, and identifiable intangible assets, such as the value of above, below and at-market in-place leases. The values of the above and below market leases are amortized and recorded as either a decrease (in the case of above market leases) or an increase (in the case of below market leases) to rental revenue over the remaining term of the associated leases acquired. The value of acquired at-market leases are amortized to expense over the term the Company expects to retain the acquired tenant, which is generally 20 months.

In accordance with SFAS No. 141 and its applicability to acquired in-place leases, we perform the following evaluation for communities we acquire:

- (1) estimate the value of the real estate "as if vacant" as of the acquisition date;
- (2) allocate that value among land and building;
- (3) compute the value of the difference between the "as if vacant" value and the purchase price, which will represent the total intangible assets;
- (4) allocate the value of the above and below market leases to the intangible assets and determine the associated life of the above market/ below market leases;

- (5) allocate the remaining intangible value to the at-market in-place leases or customer relationships, if any, and the associated lives of these assets.

Whenever events or changes in circumstances indicate that the carrying amount of a property held for investment or held for sale may not be fully recoverable, the carrying amount will be evaluated for impairment. If the sum of the property's expected future cash flows (undiscounted and without interest charges) is less than the carrying amount (including intangible assets) of the property, then the Company will recognize an impairment loss equal to the excess of the carrying amount over the fair value of the property. Such fair value of a property is determined using conventional real estate valuation methods, such as discounted cash flow, the property's unleveraged yield in comparison to the unleveraged yields and sales prices of similar communities that have been recently sold, and other third party information, if available. Communities held for sale are carried at the lower of cost and fair value less estimated costs to sell.

During the second quarter of 2006, the Company recorded an impairment loss of \$0.8 million resulting from write-down of a property's value in Houston, Texas, to reduce the property's carrying value to its estimated fair value. The impairment charges are recorded in other expenses in the accompanying consolidated statements of operations.

In the normal course of business, the Company will receive offers for sale of its Communities, either solicited or unsolicited. For those offers that are accepted, the prospective buyer will usually require a due diligence period before consummation of the transaction. It is not unusual for matters to arise that result in the withdrawal or rejection of the offer during this process. The Company classifies real estate as "held for sale" when all criteria under Statement of Financial Accounting Standard No. 144 ("SFAS No. 144"), "*Accounting for the Impairment or Disposal of Long-Lived Assets*" have been met. In accordance with SFAS No. 144, the Company presents income and gains/losses on communities sold as discontinued operations net of minority interests. Real estate investments accounted for under the equity method of accounting remain classified in continuing operations upon disposition. (See Note 6 for a description of the Company's discontinued operations for 2008, 2007, and 2006).

#### ***(c) Co-investments***

The Company owns investments in joint ventures ("co-investments") in which it has significant influence, but its ownership interest does not meet the criteria for consolidation in accordance with FIN 46R or Emerging Issues Task Force Consensus No. 04-05 ("EITF 04-05"), "*Determining Whether a General Partner or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights.*" Therefore, the Company accounts for these investments using the equity method of accounting. Under the equity method of accounting, the investment is carried at the cost of assets contributed, plus the Company's equity in earnings less distributions received and the Company's share of losses.

A majority of these co-investments compensate the Company for its asset management services and some of these investments may provide promote distributions if certain financial return benchmarks are achieved. Asset management fees are recognized when earned, and promote fees are recognized when the earnings events have occurred and the amount is determinable and collectible. Asset management fees and promote fees are reflected in interest and other and equity income in co-investments, respectively, in the accompanying consolidated statements of operations.

#### ***(d) Revenues and Gains on Sale of Real Estate***

Revenues from tenants renting or leasing apartment units are recorded when due from tenants and are recognized monthly as they are earned, which is not materially different than on a straight-line basis. Units are rented under short-term leases (generally, lease terms of 6 to 12 months) and may provide no rent for one or two months, depending on the market conditions and leasing practices of the Company's competitors in each sub-market at the time the leases are executed. Revenues from tenants leasing commercial space are recorded on a straight-line basis over the life of the respective lease.

The Company recognizes gains on sales of real estate when a contract is in place, a closing has taken place, the buyer's initial and continuing investment is adequate to demonstrate a commitment to pay for the property and the Company does not have a substantial continuing involvement in the property.

#### ***(e) Cash Equivalents and Restricted Cash***

Highly liquid investments with original maturities of three months or less when purchased are classified as cash equivalents. Restricted cash balances relate primarily to reserve requirements for capital replacement at certain

Communities in connection with the Company's mortgage debt.

**(f) Marketable Securities**

Marketable securities consist primarily of U.S. treasury or agency securities and REIT unsecured exchangeable bonds. The Company has classified U.S. treasury and agency securities as held-to-maturity securities, and the Company reports the securities at amortized cost. The Company has classified the REIT exchangeable bonds as available for sale and the Company reports these securities at fair value, based on quoted market prices (Level 1 as defined by FAS 157 which is discussed in paragraph (i) and (o) below), and any unrealized gain or loss is recorded as other comprehensive income (loss). Realized gains and losses and interest income are included in interest and other income on the consolidated statement of operations. Amortization of unearned discounts on both held to maturity and available for sale securities is included in interest income.

**(g) Notes Receivable**

Notes receivable relate to real estate financing arrangements including mezzanine and bridge loans that exceed one year. Amounts outstanding under the notes bear interest at a rate based on the borrower's credit quality and are recorded at face value. Interest is recognized over the life of the note. The Company requires collateral for the notes.

Each note is analyzed to determine if it is impaired pursuant to FAS No. 114, "Accounting by Creditors for Impairment of a Loan". A note is impaired if it is probable that the Company will not collect all principal and interest contractually due. The Company does not accrue interest when a note is considered impaired. All cash receipts on impaired notes are applied to reduce the principal amount of such notes until the principal has been recovered and, thereafter, are recognized as interest income.

**(h) Interest and Other Income**

Other income includes rental income from office buildings classified as real estate under development. Other income also includes rental income for RV parks and a manufactured housing community, all of which were sold during 2008. Total interest and other income are comprised of the following for the years ended December 31:

| <i>(\$ in thousands)</i>                   | <u>2008</u>      | <u>2007</u>      | <u>2006</u>     |
|--|------------------|------------------|-----------------|
| Interest income.....                       | \$ 4,817         | \$ 3,947         | \$ 2,719        |
| Rental income.....                         | 6,526            | 6,363            | 1,570           |
| Gain on sale of marketable securities..... | -                | -                | 1,687           |
| Other.....                                 | -                | -                | 200             |
|  | <u>\$ 11,343</u> | <u>\$ 10,310</u> | <u>\$ 6,176</u> |

**(i) Interest Rate Protection, Swap, and Forward Contracts**

The Company adopted FAS 157 as of January 1, 2008, as discussed below in paragraph (o). The Company values forward-starting interest rate swaps at fair value, and based on the fair value hierarchy of valuation techniques, the Company has elected to use fair values determined by Level 2. Level 2 valuation methodology is determined based on inputs other than quoted prices in active markets for identical assets or liabilities the Company has the ability to access as included in Level 1 valuation methodology that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. As of December 31, 2008, forward-starting interest rates swaps are the only assets and liabilities that the Company measured at fair value based on the FAS 157 fair valuation methodology.

The Company has from time to time used interest rate protection, swap and forward contracts to manage its interest rate exposure on current or identified future debt transactions. The Company accounts for such derivative contracts using SFAS No. 133. Under SFAS No. 133, derivative instruments are required to be included in the balance sheet at fair value. The changes in the fair value of the derivatives are accounted for depending on the use of the derivative and whether it has been designated and qualifies as a part of a hedging relationship. The Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value

of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. The Company assesses the initial and ongoing effectiveness of each hedging relationship by comparing the changes in fair value or cash flows of the derivative hedging instrument with the changes in fair value or cash flows of the designated hedged item or transaction.

For derivatives not designated as hedges, changes in fair value are recognized in earnings. All existing instruments are considered cash flow hedges, and the Company does not have any fair value hedges as of December 31, 2008. The Company's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rated forward-starting swaps as part of its cash flow hedging strategy.

Amounts reported in accumulated other comprehensive (loss) income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's hedged debt. The Company is hedging its exposure to the variability in future cash flows for a portion of its forecasted transactions over a maximum period of 35 months as of December 31, 2008.

**(j) Deferred Charges**

Deferred charges are principally comprised of loan fees and related costs which are amortized over the terms of the related borrowing in a manner which approximates the effective interest method.

**(k) Income Taxes**

Generally in any year in which the Company qualifies as a real estate investment trust ("REIT") under the Internal Revenue Code (the "IRC"), it is not subject to federal income tax on that portion of its income that it distributes to stockholders. No provision for federal income taxes, other than the taxable REIT subsidiaries discussed below has been made in the accompanying consolidated financial statements for each of the three years in the period ended December 31, 2008, as the Company has elected to be and believes it qualifies under the IRC as a REIT and has made distributions during the periods in amounts to preclude the Company from paying federal income tax.

In order to maintain compliance with REIT tax rules, the Company utilizes taxable REIT subsidiaries for various revenue generating or investment activities. The taxable REIT subsidiaries are consolidated by the Company. The activities and tax related provisions, assets and liabilities are not material.

The status of cash dividends distributed for the years ended December 31, 2008, 2007, and 2006 related to common stock, Series F, and Series G preferred stock are classified for tax purposes as follows:

|                        | <u>2008</u>    | <u>2007</u>    | <u>2006</u>    |
|------------------------|----------------|----------------|----------------|
| Ordinary income.....   | 98.95%         | 75.65%         | 100.00%        |
| Capital gains.....     | 1.05%          | 24.35%         | 0.00%          |
| Return of capital..... | 0.00%          | 0.00%          | 0.00%          |
|                        | <u>100.00%</u> | <u>100.00%</u> | <u>100.00%</u> |

**(l) Preferred Stock**

The Company classifies its Series G Cumulative Convertible Preferred Stock ("Series G Preferred Stock") based on Emerging Issues Task Force Topic D-98, ("EITF D-98") "Classification and Measurement of Redeemable Securities." The Series G Preferred Stock contains fundamental change provisions that allow the holder to redeem the preferred stock for cash if certain events occur. The redemption under these provisions is not solely within the Company's control, thus the Company has classified the Series G Preferred Stock as temporary equity in the accompanying consolidated balance sheets.

The Company classifies its Series F Cumulative Redeemable Preferred Stock (“Series F Preferred Stock”) based on EITF D-98. The Series F Preferred Stock contains fundamental change provisions that allow the holder to redeem the preferred stock for cash if certain events occur. The redemption under these provisions is within the Company’s control, and thus the Company has classified the Series F Preferred Stock as permanent equity in the accompanying consolidated balance sheets.

***(m) Stock-based Compensation***

The Company accounts for share based compensation using the fair value method of accounting. The estimated fair value of stock options granted by the Company is being amortized over the vesting period of the stock options. The estimated grant date fair values of the long term incentive plan units (discussed in Note 13) are being amortized over the expected service periods.

***(n) Accounting Estimates and Reclassifications***

The preparation of consolidated financial statements, in accordance with U.S. generally accepted accounting principles (“GAAP”), requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to acquiring, developing and assessing the carrying values of its real estate communities, its investments in and advances to joint ventures and affiliates, its notes receivable and its qualification as a REIT. The Company bases its estimates on historical experience, current market conditions, and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may vary from those estimates and those estimates could be different under different assumptions or conditions.

Reclassifications for discontinued operations have been made to prior year statements of operations balances in order to conform to the current year presentation. Such reclassifications have no impact on reported earnings, total assets or total liabilities.

***(o) New Accounting Pronouncements***

In September 2006, the FASB issued Statement No. 157, “Fair Value Measurements” (“FAS 157”). FAS 157 provides guidance for using fair value to measure assets and liabilities. FAS 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lowest priority to unobservable data. This statement is effective in fiscal years beginning after November 15, 2007. The adoption of this standard on January 1, 2008 did not have a material impact on the Company’s consolidated financial position, results of operations or cash flows.

In February 2007, the FASB issued Statement No. 159, “*The Fair Value Option for Financial Assets and Financial Liabilities*” (“FAS No. 159”). FAS 159 expands opportunities to use fair value measurement in financial reporting and permits entities to choose to measure many financial instruments and certain other items at fair value. This Statement is effective for fiscal years beginning after November 15, 2007. Through December 31, 2008, The Company has not elected to measure any eligible financial assets and liabilities at fair value.

In December 2007, the FASB issued revised FAS No. 141, “*Business Combinations*” (“FAS 141(R)”). FAS 141(R) establishes principles and requirements for how the acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Management is currently evaluating the impact FAS 141(R) will have on the Company’s accounting for future business combinations.

In December 2007, the FASB issued FAS No. 160, “*Noncontrolling Interests in Consolidated Financial Statements*” (“FAS 160”). FAS 160 establishes accounting and reporting standards that require the ownership interests in subsidiaries held by parties other than the parent be clearly identified, labeled, and presented in the consolidated balance sheet within equity, but separate from the parent’s equity; the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income; changes in a parent’s ownership interest while the parent retains its controlling financial interest in its

subsidiary be accounted for consistently; when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary be initially measured at fair value; and entities provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. FAS 160 is effective for fiscal years beginning on or after December 15, 2008. Management is currently evaluating the impact FAS 160 will have on the Company's consolidated financial statements.

In May 2008, the FASB issued FASB staff position APB 14-1, "Accounting for Convertible Debt Instruments That May be Settled in cash upon Conversion (Including Partial Cash Settlement)" ("APB 14-1"). APB 14-1 requires the issuer of certain convertible debt instruments that may be settled in cash (or other assets) upon conversion separately account for the liability (debt) and equity (conversion option) components of the instruments in a manner that reflects the issuer's nonconvertible debt borrowing rate. APB 14-1 requires the initial debt proceeds from the sale of a company's convertible debt instrument to be allocated between the liability component and the equity component. The resulting debt discount will be amortized over the period during which the debt is expected to be outstanding (i.e., through the first optional redemption dates) as additional non-cash interest expense. APB 14-1 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited and retroactive application is required for all periods presented. The interest expense from the Company's \$225.0 million exchangeable bonds (the "Bonds") with a coupon rate of 3.625% due November 2025, which were issued in the fourth quarter of 2005, will be impacted by APB 14-1. During the fourth quarter of 2008, the Company repurchased \$53.3 million of the Bonds, and during 2009 the Company repurchased an additional \$71.3 million of the Bonds, thus the outstanding balance as of February 2009 is \$100.4 million. Based on the Company's understanding of the application of APB 14-1, this will result in an additional non-cash interest expense of additional interest of \$3.9 million for 2007, and \$4.1 million for 2008 and will restate the gain on redemption of the bonds from \$3.5 million to \$4.1 million in 2008. The Company will adopt APB 14-1 as of January 1, 2009, and the Company will present prior period comparative results reflecting the impact of APB 14-1.

### **(3) Real Estate Investments**

#### ***(a) Sales of Real Estate investments***

In the fourth quarter of 2008, the Company sold Coral Gardens, a 200-unit property located in El Cajon, California for \$19.8 million resulting in a gain of \$3.4 million. The Company also sold Green Valley, a manufactured housing community located in Vista, California for \$8.9 million resulting in a gain of \$1.8 million.

In the third quarter of 2008, the Company sold Cardiff by the Sea Apartments, located in Cardiff, California for \$71.0 million resulting in a gain of \$46,000 and St. Cloud Apartments, located in Houston, Texas for \$8.8 million resulting in no gain on sale. The Company also sold the Circle recreational vehicle ("RV") park located in El Cajon, California for \$5.4 million resulting in a gain of \$0.9 million, and the Company sold the Vacationer RV park located in El Cajon, California for \$4.6 million. The gain on sale of \$0.8 million resulting from the sale of Vacationer was deferred due to the fact the Company loaned \$4.1 million to the buyer at a fixed rate of 6.5% due in August 2011.

In December 2007, the Company sold four communities (875-units) in the Portland metropolitan area for \$97.5 million, resulting in a gain of \$47.6 million net of minority interest. The proceeds from the sale were used in a tax-free reverse exchange for the purchase of Mill Creek at Windermere in September 2007.

In February 2007, the Company sold the joint venture property City Heights Apartments, a 687-unit community located in Los Angeles, California for \$120 million. The Company's share of the proceeds from the sale totaled \$33.9 million, resulting in a \$13.7 million gain on sale to the Company, and an additional \$10.3 million for fees from the joint venture partner, both of which are included in income from discontinued operations.

#### ***(b) Co-investments***

The Company has joint venture investments in a number of co-investments which are accounted for under the equity method. The joint ventures own and operate apartment communities.

Essex Apartment Value Fund, L.P. ("Fund I"), was an investment fund organized by the Company in 2001 to add value through rental growth and asset appreciation, utilizing the Company's acquisition, development, redevelopment and asset management capabilities. Fund I was considered fully invested in 2003. The Company was a 1% general partner and was a 20.4% limited partner. Fund I acquired or developed ownership interests in 19 apartment communities,

representing 5,406 apartment units. Fund I sold its apartment communities during 2004 and 2005. During 2006, the Company recorded a \$1.2 million in promote income related to the dispositions of assets in 2005, and during 2007 the Company recorded \$0.3 million in gain on its investment and \$0.3 million in promote income related to the final liquidation of Fund I assets.

Essex Apartment Value Fund II, L.P. ("Fund II"), has eight institutional investors, and the Company, with combined partner equity commitments of \$265.9 million which are fully contributed as of December 31, 2008. The Company contributed \$75.0 million to Fund II, which represents a 28.2% interest as general partner and limited partner. Fund II utilized debt as leverage equal to approximately 55% of the estimated value of the underlying real estate. Fund II invested in apartment communities in the Company's targeted West Coast markets with an emphasis on investment opportunities in the Seattle metropolitan area and the San Francisco Bay Area. As of October 2006, Fund II was fully invested and closed for any future acquisitions or development. As of December 31, 2008, Fund II owned eleven apartment communities, one development project completed but not yet stabilized and two development projects. No communities have been sold by Fund II. Consistent with Fund I, the Company records revenue for its asset management, property management, development and redevelopment services when earned, and promote income when realized if Fund II exceeds certain financial return benchmarks.

In August 2005, the Company purchased 500,000 Series A Preferred shares in Multifamily Technology Solutions, Inc. ("MTS"). The Company owns less than 5% of the voting stock of MTS and therefore accounts for this investment on the cost method.

During 2006, the Company made a contribution to a development with a joint venture partner totaling \$3.4 million, and made additional contributions to this joint venture of \$1.3 million and \$0.7 million during 2008 and 2007, respectively. The development is located in Southern California and as of December 31, 2008 was still in the predevelopment stage.

During March 2007, the Mountain Vista Apartments, LLC, a joint venture that owns the Waterstone at Fremont apartments in Fremont, California, was recapitalized with the inclusion of a new joint venture partner, and as part of this transaction the Company received \$7.7 million in net distributions from the joint venture. The Company accounted for this transaction as a partial sale of the Company's investment and recorded a gain of \$2.0 million which is included in equity income in co-investments as a result of this transaction. As of December 31, 2007, the Company's carrying value of its remaining investment in the amended and restated Mountain Vista Apartments, LLC joint venture was \$1.2 million. During January 2008, the Company collected \$7.5 million in connection with the return of its remaining interest in the joint venture and recognized income of \$6.3 million from its preferred interest.

|   | <u>2008</u>      | <u>2007</u>      |
|---|------------------|------------------|
| Investments in joint ventures accounted for under the equity method of accounting:  |                  |                  |
| <i>(\$ in thousands)</i>  |                  |                  |
| Limited partnership interest of 27.2% and general partner interest of 1% in Essex Apartment Value Fund II, L.P (Fund II)..... | \$ 70,469        | \$ 58,419        |
| Preferred limited partnership interest in Mountain Vista Apartments LLC (A).....  | -                | 1,182            |
| Development joint venture.....  | <u>5,377</u>     | <u>4,090</u>     |
|   | 75,846           | 63,691           |
| Investments accounted for under the cost method of accounting:  |                  |                  |
| Series A Preferred Stock interest in Multifamily Technology Solutions, Inc.....   | <u>500</u>       | <u>500</u>       |
| Total investments.....  | <u>\$ 76,346</u> | <u>\$ 64,191</u> |

(A) The investment is held in an entity that includes an affiliate of The Marcus & Millichap Company ("TMMC"), and is the general partner. TMMC's Chairman is also the Chairman of the Company.

The combined summarized financial information of co-investments, which are accounted for under the equity method, is as follows:

| (\$ in thousands)  | December 31,        |                   |                   |
|--|---------------------|-------------------|-------------------|
|  | 2008                | 2007              |                   |
| <b>Balance sheets:</b>                                   |                     |                   |                   |
| Rental properties and real estate under development..... | \$ 526,906          | \$ 614,266        |                   |
| Other assets.....  | 40,877              | 16,184            |                   |
| Total assets.....  | <u>\$ 567,783</u>   | <u>\$ 630,450</u> |                   |
| Mortgage notes payable.....                              | \$ 308,853          | \$ 322,615        |                   |
| Other liabilities.....                                   | 8,481               | 24,014            |                   |
| Partners' equity.....                                    | 250,449             | 283,821           |                   |
| Total liabilities and partners' equity.....              | <u>\$ 567,783</u>   | <u>\$ 630,450</u> |                   |
| Company's share of equity.....                           | <u>\$ 75,846</u>    | <u>\$ 63,691</u>  |                   |
|  | <b>Years ended</b>  |                   |                   |
|  | <b>December 31,</b> |                   |                   |
|  | <b>2008</b>         | <b>2007</b>       | <b>2006</b>       |
| <b>Statements of operations:</b>                         |                     |                   |                   |
| Property revenues.....                                   | \$ 46,879           | \$ 46,559         | \$ 43,031         |
| Property operating expenses.....                         | (17,621)            | (18,551)          | (20,464)          |
| Net operating income.....                                | 29,258              | 28,008            | 22,567            |
| Interest expense.....                                    | (12,210)            | (13,888)          | (17,000)          |
| Depreciation and amortization.....                       | (13,926)            | (14,116)          | (12,395)          |
| Net income (loss).....                                   | <u>\$ 3,122</u>     | <u>\$ 4</u>       | <u>\$ (6,828)</u> |
| Company's share of operating net income (loss).....      | 1,502               | 1,074             | (1,503)           |
| Company's preferred interest/gain - Mt. Vista.....       | 6,318               | 2,046             | -                 |
| Company's share of net income (loss).....                | <u>\$ 7,820</u>     | <u>\$ 3,120</u>   | <u>\$ (1,503)</u> |

**(c) Real Estate Under Development**

The Company defines real estate under development activities as new communities that are in various stages of active development, or the community is in lease-up and phases of the project are not completed. As of December 31, 2008, excluding the two development projects owned by Fund II, the Company had four development projects comprised of 988 units for an estimated cost of \$410.0 million, of which \$234.6 million remains to be expended.

The Company defines the predevelopment pipeline as new communities in negotiation or in the entitlement process with a high likelihood of becoming development activities. As of December 31, 2008, the Company had two development communities aggregating 820 units that were classified as predevelopment projects. The estimated total cost of the predevelopment pipeline at December 31, 2008 is \$242.4 million, of which \$169.4 million remains to be expended. The Company owns land parcels held for future development aggregating 392 units as of December 31, 2008. The Company had incurred \$23.9 million in costs related to these four land parcels as of December 31, 2008.

#### (4) Notes and Other Receivables

Notes receivables, secured by real estate, and other receivables consist of the following as December 31, 2008 and 2007:

(\$ in thousands)

|   |                  |                  |
|---|------------------|------------------|
| Note receivable, secured, bearing interest at LIBOR + 4.65%, due July 2008.....     | \$ -             | \$ 5,448         |
| Note receivable, secured, bearing interest at LIBOR + 3.38%, due February 2009..... | 12,748           | 10,999           |
| Note receivable, secured, bearing interest at LIBOR + 2.95%, due April 2009.....    | 14,043           | 14,010           |
| Note receivable, secured, bearing interest at LIBOR + 3.69%, due June 2009.....     | 7,325            | 7,346            |
| Note receivable, secured, bearing interest at LIBOR + 4.75%, due March 2011.....    | 7,294            | 7,128            |
| Note receivable, secured, bearing interest at 6.5%, due August 2011.....            | 4,070            | -                |
| Note receivable, secured, bearing interest at 8.0%, due November 2010.....          | 965              | -                |
| Other receivables.....  | 1,192            | 5,605            |
|   | <u>\$ 47,637</u> | <u>\$ 50,536</u> |

The Company originated a loan to the owners of an apartment community under development in Vancouver, Washington, with a maturity date of February 2009. The loan provided funding for the completion of the 146-unit apartment community. In July 2008, the Company ceased recording interest income and issued a notice of monetary default to the borrower, and in November 2008 the borrower filed for bankruptcy. During the fourth quarter 2008, the Company recorded a loan loss reserve in the amount of \$0.7 million on this impaired note receivable, which is approximately equal to the estimated fair value less holding and selling costs of the apartment community as of December 31, 2008.

During the fourth quarter of 2007, the Company recorded a loan loss reserve in the amount of \$0.5 million on another impaired note receivable, which was approximately equal to accrued and unpaid interest recorded from inception of the note through June 30, 2007. During 2008, this note receivable was repaid.

#### (5) Related Party Transactions

Management and other fees from affiliates includes management, promote, development and redevelopment fees totaling \$5.2 million, \$5.1 million, and \$5.0 million for the years ended December 31, 2008, 2007, and 2006, respectively.

The Company's Chairman, George Marcus, is the Chairman of TMMC, which owns a real estate brokerage firm. During the years ended December 31, 2008, 2007, and 2006, the Company paid brokerage commissions totaling \$0.2 million, \$1.3 million, and \$0.8 million, respectively to TMMC on the purchase and sales of real estate.

Mr. Marcus was an investor in the two partnerships that owned the Thomas Jefferson Apartments that was acquired by the Company during September 2007 in a DownREIT transaction. In conjunction with that transaction, Mr. Marcus received 7,006 DownREIT units in exchange for his partnership interests in those apartments. The Company's independent Board of Directors approved the acquisition of the apartment community.

Mr. Marcus is the Chairman of the Urban Housing Group ("UHG"), a subsidiary of TMMC. During December 2007, UHG sold the rights to the Company to acquire the Fourth Street development land parcel in Berkeley, California for \$2.8 million. The amount paid to the Urban Housing Group included reimbursement for the costs incurred by UHG to entitle the property for development. The Company's independent Board of Directors approved the acquisition of the rights to the land parcel.

## (6) Discontinued Operations

In the fourth quarter of 2008, the Company sold Coral Gardens, a 200-unit property located in El Cajon, California for \$19.8 million resulting in a gain of \$3.4 million.

In the third quarter of 2008, the Company sold Cardiff by the Sea Apartments, located in Cardiff, California for \$71.0 million resulting in a gain of \$46,000 and St. Cloud Apartments, located in Houston, Texas for \$8.8 million resulting in no gain on sale.

In December 2007, the Company sold four communities (875-units) in the Portland metropolitan area for \$97.5 million, resulting in a gain of \$47.6 million, net of minority interest.

During the first three quarters of 2007, the Company sold the 21 remaining condominium units at the Peregrine Point community resulting in a gain of \$1.0 million net of taxes and expenses, and during 2006, the Company sold 45 units at Peregrine Point resulting in a gain of \$2.0 million net of taxes and expenses.

In February 2007, City Heights Apartments, a 687-unit community located in Los Angeles was sold to a third-party for \$120.0 million. The Company's share of the proceeds from the sale totaled \$33.9 million, resulting in a \$13.7 million gain, net of minority interest, to the Company, and an additional \$10.3 million for fees from the City Heights joint venture partner.

In December 2006, the Company sold Emerald Palms, a 152-unit apartment community located in San Diego for \$20.5 million, resulting in a gain of \$6.7 million.

In June 2006, the unconsolidated joint venture property, Vista Pointe, a 286-unit apartment community located in Anaheim, California, was sold for approximately \$46.0 million. The Company's share of the proceeds from the transaction totaled \$19.3 million, resulting in an \$8.8 million gain on the sale, and an additional \$8.2 million for fees and a promote distribution.

In January 2006, the Company sold Vista Capri East and Casa Tierra apartment communities for approximately \$7.0 million and in March 2006, the Company sold Diamond Valley, a Recreational Vehicle Park, for approximately \$1.3 million. The total combined gain was \$3.1 million.

The Company has recorded the gains and operations for these various assets sold described above as part of discontinued operations in the accompanying consolidated statements of operations. The components of discontinued operations are outlined below and include the results of operations for the respective periods that the Company owned such assets, as described above.

| <i>(\$ in thousands)</i>                       | <b>2008</b>     | <b>2007</b>      | <b>2006</b>      |
|--|-----------------|------------------|------------------|
| Rental revenues.....                           | \$ 7,058        | \$ 17,425        | \$ 23,841        |
| Interest and other income.....                 | -               | 290              | 41               |
| Equity income in co-investments.....           | -               | -                | 238              |
| Revenues                                       | <u>7,058</u>    | <u>17,715</u>    | <u>24,120</u>    |
| Property operating expenses.....               | (3,851)         | (7,477)          | (10,037)         |
| Interest expense, secured mortgage debt.....   | (2,210)         | (2,489)          | (2,940)          |
| Depreciation and amortization.....             | (2,434)         | (4,603)          | (5,904)          |
| Minority interests.....                        | 117             | (260)            | (1,223)          |
| Expenses                                       | <u>(8,378)</u>  | <u>(14,829)</u>  | <u>(20,104)</u>  |
| (Loss) income from real estate sold            | <u>(1,320)</u>  | <u>2,886</u>     | <u>4,016</u>     |
| Gain on sale of real estate.....               | 3,417           | 52,874           | 20,503           |
| Gain on sale of real estate - City Heights.... | -               | 78,306           | -                |
| Promote interest and fees.....                 | -               | 10,290           | 8,221            |
| Minority interests.....                        | (260)           | (6,443)          | (2,730)          |
| Minority interests - City Heights.....         | -               | (64,624)         | -                |
|  | <u>3,157</u>    | <u>70,403</u>    | <u>25,994</u>    |
| Income from discontinued operations            | <u>\$ 1,837</u> | <u>\$ 73,289</u> | <u>\$ 30,010</u> |

## (7) Mortgage Notes Payable and Exchangeable Bonds

Mortgage notes payable and exchangeable bonds consist of the following as of December 31, 2008 and 2007:

|  |                     |                     |
|--|---------------------|---------------------|
| Mortgage notes payable to a pension fund, secured by deeds of trust, bearing interest at rates ranging from 7.73% to 8.18%, principal and interest payments due monthly, and maturity dates ranging through October 2010. Under certain conditions a portion of these loans can be converted to an unsecured note payable. Two loans are cross-collateralized by a total of five communities, and a third loan bearing interest at 6.62% and cross-collateralized by eight communities, was repaid in 2008.....  | \$ 132,595          | \$ 224,876          |
| Mortgage notes payable, secured by deeds of trust, bearing interest at ranges ranging from 4.86% to 7.90%, principal and interest payments due monthly, and maturity dates ranging from April 2009 through June 2020.....  | 1,085,210           | 804,859             |
| Multifamily housing mortgage revenue bonds secured by deeds of trust on rental properties and guaranteed by collateral pledge agreements, payable monthly at a variable rate as defined in the Loan Agreement (approximately 4.0% at December 2008 and 4.5% at December 2007), plus credit enhancement and underwriting fees ranging from approximately 1.2% to 1.9%. The bonds are primarily convertible to a fixed rate at the Company's option. Among the terms imposed on the properties, which are security for the bonds, is a requirement that 20% of the units are subject to tenant income criteria. Principal balances are due in full at various maturity dates from December 2009 through December 2039. Of these bonds \$183.4 million are subject to various interest rate cap agreements which limit the maximum interest rate to such bonds..... | 251,126             | 233,138             |
| Exchangeable bonds, unsecured obligations of the Operating Partnership and guaranteed by the Company, bearing interest at 3.625% per year, payable November 1 and May 1 of each year, which mature on November 1, 2025. The bonds are exchangeable at the option of the holder into cash and, in certain circumstances at the Company's option, shares of the Company's common stock at an initial exchange price of \$103.25 per share subject to certain adjustments. These bonds will also be exchangeable prior to November 1, 2020 under certain circumstances. The bonds are redeemable at the Company's option for cash at any time on or after November 4, 2010 and are subject to repurchase for cash at the option of the holder on November 1st in years 2010, 2015, and 2020 or upon the occurrence of certain events.....                           | <u>171,716</u>      | <u>225,000</u>      |
|  | <u>\$ 1,640,647</u> | <u>\$ 1,487,873</u> |

The aggregate scheduled principal payments of mortgage notes payable and exchangeable bonds are as follows:

|                          |    |                  |
|--------------------------|----|------------------|
| <i>(\$ in thousands)</i> |    |                  |
| 2009.....                | \$ | 35,842           |
| 2010.....                |    | 152,412          |
| 2011.....                |    | 151,281          |
| 2012.....                |    | 31,759           |
| 2013.....                |    | 192,813          |
| Thereafter.....          |    | <u>1,076,540</u> |
|                          | \$ | <u>1,640,647</u> |

For the Company's mortgage notes payable as of December 31, 2008, monthly interest expense and principal amortization, excluding balloon payments, totaled approximately \$7.6 million and \$1.5 million, respectively. Second deeds of trust accounted for \$74.7 million of the \$1.2 billion in mortgage notes payable as of December 31, 2008. Repayment of debt before the scheduled maturity date could result in prepayment penalties. The prepayment penalty on the majority of the Company's mortgage notes payable are computed by the greater of (a) 1% of the amount of the principal being prepaid or (b) the present value of the mortgage note payable which is calculated by multiplying the principal being prepaid by the difference between the interest rate of the mortgage note and the stated yield rate on a specified U.S. treasury security as defined in the mortgage note agreement and as published by the Wall Street Journal. (See Schedule III for a list of mortgage loans related to each Community in the Company's Portfolio.)

During the fourth quarter of 2008, the Company repurchased \$53.3 million of the \$225 million of exchangeable bonds due in 2025 at a discount to par value and recognized a gain of \$3.5 million. During 2009, the Company repurchased \$71.3 million of the exchangeable bonds at a discount to par value for cash paid of \$66.5 million, and the balance outstanding on the exchangeable bonds was \$100.4 million as of February 2009.

#### **(8) Lines of Credit**

The Company has three outstanding lines of credit in the aggregate committed amount of \$360.0 million as of December 31, 2008. The Company has a \$200 million unsecured line of credit, and in January 2009 the maturity date was extended to March 2010. The balance on this unsecured line of credit was \$0 and \$61.0 million, respectively as of December 31, 2008 and 2007. The interest rate under this unsecured line of credit ranges from LIBOR plus 0.8% to LIBOR plus 1.0%. The average interest rate for the balance outstanding as of December 31, 2007 was 6.2%. During the fourth quarter 2008, the Company entered into a new five-year secured line of credit facility with Freddie Mac to replace the prior secured line of credit facility. The new secured facility expanded the existing secured facility from \$100 million to \$150 million, and the new facility is expandable to \$250 million during the first two years. The underlying interest rate on this line is between 99 and 150 basis points over the Freddie Mac Reference Rate which is an increase from the prior secured line of credit facility interest rate of 55 to 59 basis points over the Freddie Mac Reference Rate, and the interest rate on the secured line of credit is subject to change by the lender in November 2011. The secured line of credit is secured by eight communities and matures in December 2013. As of December 31, 2008 and 2007, \$120.0 million and \$100.0 million were outstanding under this line of credit, respectively, with an average interest rate of 3.0% and 5.4% for balances outstanding as of December 31, 2008 and 2007, respectively. During March 2007, the Company entered into an unsecured revolving line of credit for \$10.0 million with a commercial bank with a maturity date of March 2009. Borrowings under this revolving line of credit bear an interest rate at the bank's Prime Rate less 2.0%. The balance on this revolving line of credit was \$0 and \$8.8 million, respectively as of December 31, 2008 and 2007, which yielded an average interest rate of 5.6% as of December 31, 2007.

The line of credit agreements contain debt covenants related to limitations on indebtedness and liabilities, maintenance of minimum levels of consolidated earnings before depreciation, interest and amortization and maintenance of minimum tangible net worth. The Company was in compliance with the line of credit covenants as of December 31, 2008 and 2007.

#### **(9) Derivative Instruments and Hedging Activities**

In November 2008, in conjunction with obtaining a mortgage loan secured by Montclair, the Company settled a \$25.0 million forward starting swap for a \$1.2 million payment to the counterparty, which increased the effective interest on this loan to 6.4%.

In June 2008, in conjunction with obtaining the mortgage loan secured by Hampton Place, the Company settled a \$20.0 million forward-starting swap for a \$0.1 million payment to the counterparty, which increased the effective interest rate on the mortgage loan to 6.2%.

In April 2008, in conjunction with obtaining the mortgage loan secured by Park Hill at Issaquah, the Company settled a \$30 million forward-starting swap for a \$1.7 million payment to the counterparty, which increased the effective interest rate on the mortgage loan to 6.1%.

During April 2007, the Company refinanced a mortgage loan for \$35.7 million secured by the Tierra Vista property in the amount of \$62.5 million, with a fixed interest rate of 5.5%, which matures in April 2017. In conjunction with this transaction the Company settled a \$50 million forward-starting swap and received \$1.3 million from the counterparty. The amortization of the settlement of the swap decreased the effective interest on this loan to 5.2%.

As of December 31, 2008 the Company had seven forward-starting interest rate swap contracts totaling a notional amount of \$375 million with interest rates ranging from 5.1% to 5.9% and settlements dates ranging from November 2010 to October 2011. These derivatives qualify for hedge accounting as they are expected to economically hedge the cash flows associated with future financings of debt between 2010 and 2011. The fair value of the derivatives decreased \$64.2 million during the year ended December 31, 2008 to an obligation of \$73.1 million as of December 31, 2008, and the derivative liability was recorded in cash flow hedge liabilities in the Company's consolidated financial statements. The changes in the fair values of the derivatives are reflected in accumulated other comprehensive (loss) income in the accompanying consolidated financial statements. No hedge ineffectiveness on cash flow hedges was recognized during the year ended December 31, 2008 and 2007.

## (10) Lease Agreements

Cadence Campus, a predevelopment property, is an office building, and Essex-Hollywood, a rental property purchased for future development, is a commercial building currently utilized as a production studio, and both communities are 100% leased to single tenants as of December 31, 2008. The lease at Cadence Campus expired in January 2009. The Essex-Hollywood lease was extended to July 2012, and due to the length of this lease, during the fourth quarter of 2008, the Company has reclassified this property from the predevelopment pipeline to rental property on the Company's consolidated balance sheet. Interest expense is not being capitalized on these communities while they are leased, and depreciation expense is being recorded until the leases expire.

The Company is also a lessor for two office buildings located in Southern California. The tenants' lease terms expire at various times through 2014 with average annual lease payments of approximately \$1.3 million. The future minimum non-cancelable base rent to be received under the Cadence Campus, Essex-Hollywood and the two office buildings in Southern California operating leases for each of the years ending after December 31 is summarized as follows:

|                          |    | <b>Future<br/>Minimum<br/>Rent</b> |
|--------------------------|----|------------------------------------|
| (\$ in thousands)        |    |                                    |
| 2009.....                | \$ | 3,787                              |
| 2010.....                |    | 3,109                              |
| 2011.....                |    | 2,633                              |
| 2012.....                |    | 1,320                              |
| 2013.....                |    | 338                                |
| 2014 and thereafter..... |    | 1,938                              |
|                          | \$ | <u>13,125</u>                      |

## (11) Equity and Minority Interest Transactions

### Preferred Securities Offerings

As of December 31, 2008, the Company, either directly or through the Operating Partnership, has the following cumulative preferred securities outstanding:

| <u>Description</u> | <u>Issue Date</u> |                  | <u>Liquidation<br/>Preference</u> |
|--------------------|-------------------|------------------|-----------------------------------|
| 7.875% Series B    | February 1998     | 1,200,000 units  | \$ 60,000                         |
| 7.875% Series B    | April 1998        | 400,000 units    | \$ 20,000                         |
| 7.8125% Series F   | September 2003    | 1,000,000 shares | \$ 25,000                         |
| 4.875% Series G    | July 2006         | 5,980,000 shares | \$ 149,500                        |

Dividends on the preferred securities are payable quarterly. The holders of the securities have limited voting rights if the required dividends are in arrears. The preferred units are included in minority interests in the accompanying consolidated balance sheets.

In January 2004, the Operating Partnership restructured its previously issued \$50,000, 9.30% Series D Cumulative Redeemable Preferred Units ("Series D Units"), and its previously issued \$80,000, 7.875% B Cumulative Redeemable Preferred Units ("Series B Units"). The existing distribution rate of 9.30% of the Series D Units continued until July 27, 2004 the end of the non-call period. Effective July 28, 2004, the distribution rate on the Series D Units was reduced to 7.875%. As of December 31, 2007, 2,000,000 units of 7.875% Series D Units were outstanding. In November 2008, the holders of the Series D units, with a par value of \$50 million, exchanged the units for 363,000 shares of common stock and \$10 million in cash plus accrued dividends. The date that the Series B Units can first be redeemed at the Company's option was extended from February 6, 2003 to December 31, 2009.

In September 2003, the Company issued 1,000,000 shares of its Series F Cumulative Redeemable Preferred Stock ("Series F Preferred Stock") at a fixed price of \$24.664 per share, a discount from the \$25.00 per share liquidation value of the shares. The shares pay quarterly distributions at an annualized rate of 7.8125% per year of the liquidation value and are redeemable by the Company on or after September 23, 2008. The shares were issued pursuant to the Company's existing shelf registration statement. The Company used the net proceeds from this sale of Series F

Preferred Stock to redeem all of the 9.125% Series C Cumulative Redeemable Preferred Units of Essex Portfolio, L.P., of which the Company is the general partner.

During the third quarter of 2006, the Company sold 5,980,000 shares of 4.875% Series G Cumulative Convertible Preferred Stock ("Series G Preferred Stock") for gross proceeds of \$149.5 million. Holders may convert Series G Preferred Stock into shares of the Company's common stock subject to certain conditions. The conversion rate was initially .1830 shares of common stock per the \$25 share liquidation preference, which is equivalent to an initial conversion price of approximately \$136.62 per share of common stock (the conversion rate will be subject to adjustment upon the occurrence of specified events). On or after July 31, 2011, the Company may, under certain circumstances, cause some or all of the Series G Preferred Stock to be converted into that number of shares of common stock at the then prevailing conversion rate. During the first quarter of 2009, the Company repurchased \$54.6 million of Series G Preferred Stock at a discount to par value for cash paid of \$30.1 million. As of February 2009, shares of Series G Preferred Stock with an aggregate liquidation value of \$94.9 million are currently outstanding.

### **Common Stock Offerings**

During 2008 and 2007, the Company issued and sold 1,209,050 and 1,670,500 shares of common stock for \$142.8 million and \$213.7 million, net of fees and commissions, respectively. The Company used the net proceeds from such sales to pay down debt and to fund the development pipeline.

### **Common Stock Repurchases**

In August 2007, the Company's Board of Directors authorized a stock repurchase plan to allow the Company to acquire shares in an aggregate of up to \$200 million. The program supersedes the common stock repurchase plan that the Company announced on May 16, 2001. During 2008 and 2007, the Company repurchased and retired 143,400 and 323,259 shares of its common stock for approximately \$13.7 million, and \$32.6 million, respectively.

### **DownREIT transactions**

During September 2007, the Company acquired the Thomas Jefferson apartments in Sunnyvale, California, for \$28.0 million by acquiring ownership interests in the two limited partnerships that collectively owned the property. In connection with this acquisition, the limited partnerships were restructured to provide for limited partnership units, or DownREIT units, that are redeemable for cash, or at the Company's sole discretion, cash or shares of the common stock of the Company. A total of 62,873 such units were issued, and the Company assumed \$20.0 million in mortgage loans in the transaction.

## (12) Net Income Per Common Share

Basic and diluted income from continuing operations per share are calculated as follows for the years ended December 31 (*\$ in thousands, except share and per share amounts*):

|   | Weighted-average<br>Common<br>Shares |            | Per<br>Common<br>Share<br>Amount | Weighted-average<br>Common<br>Shares |            | Per<br>Common<br>Share<br>Amount | Weighted-average<br>Common<br>Shares |            | Per<br>Common<br>Share<br>Amount |
|---|--------------------------------------|------------|----------------------------------|--------------------------------------|------------|----------------------------------|--------------------------------------|------------|----------------------------------|
|   | Income                               | Shares     | Amount                           | Income                               | Shares     | Amount                           | Income                               | Shares     | Amount                           |
| Basic:  |                                      |            |                                  |                                      |            |                                  |                                      |            |                                  |
| Income from continuing operations available to common stockholders... | \$ 54,276                            | 25,205,367 | \$ 2.15                          | \$ 33,175                            | 24,548,003 | \$ 1.35                          | \$ 27,593                            | 23,081,682 | \$ 1.20                          |
| Income from discontinued operations.                                  | 1,837                                | 25,205,367 | 0.08                             | 73,289                               | 24,548,003 | 2.99                             | 30,010                               | 23,081,682 | 1.30                             |
|   | <u>56,113</u>                        |            | <u>2.23</u>                      | <u>106,464</u>                       |            | <u>4.34</u>                      | <u>57,603</u>                        |            | <u>2.50</u>                      |
| Effect of Dilutive Securities (1).....                                | -                                    | 141,153    |                                  | -                                    | 552,971    |                                  | -                                    | 469,360    |                                  |
| Diluted:  |                                      |            |                                  |                                      |            |                                  |                                      |            |                                  |
| Income from continuing operations available to common stockholders... | 54,276                               | 25,346,520 | 2.14                             | 33,175                               | 25,100,974 | 1.32                             | 27,593                               | 23,551,042 | 1.17                             |
| Income from discontinued operations.                                  | 1,837                                | 25,346,520 | 0.07                             | 73,289                               | 25,100,974 | 2.92                             | 30,010                               | 23,551,042 | 1.28                             |
|   | <u>\$ 56,113</u>                     |            | <u>\$ 2.21</u>                   | <u>\$ 106,464</u>                    |            | <u>\$ 4.24</u>                   | <u>\$ 57,603</u>                     |            | <u>\$ 2.45</u>                   |

- (1) Weighted convertible limited partnership units of 2,210,808, 2,282,568, and 2,294,591 for the years ended December 31, 2008, 2007, and 2006, respectively, and Series Z incentive units of 250,618, 213,126, and 184,142, for the years ended December 31, 2008, 2007 and 2006, respectively, were not included in the determination of diluted EPS because they were anti-dilutive. The Company has the ability and intent to redeem Down REIT Limited Partnership units for cash and does not consider them to be common stock equivalents.

On or after November 1, 2020, the holders of the \$100.4 million exchangeable bonds may exchange, at the then applicable exchange rate, the bonds for cash and, at Essex's option, a portion of the bonds may be exchanged for Essex common stock; the current exchange rate is \$103.25 per share of Essex common stock. The exchangeable bonds will also be exchangeable prior to November 1, 2020, but only upon the occurrence of certain specified events. During 2008, 2007, and 2006, the weighted average common stock price exceeded the \$103.25 strike price and therefore common stock issuable upon exchange of the exchangeable bonds was included in the diluted share count. The treasury method was used to determine the shares to be added to the denominator for the calculation of earnings per diluted share.

Stock options of 150,369, 25,326, and 1,014 for 2008, 2007, 2006, respectively, are not included in the diluted earnings per share calculation because the exercise price of the options was greater than the average market price of the common shares for the twelve months ended and, therefore, were anti-dilutive.

5,980,000 shares of cumulative convertible preferred stock Series G has been excluded from diluted earnings per share for 2008, 2007 and 2006 as the effect was anti-dilutive.

## (13) Stock Based Compensation Plans

### Stock Options and Restricted Stock

Effective January 1, 2006, the Company adopted the provisions of SFAS No. 123 Revised ("SFAS No. 123(R)"), "Share-Based Payment", a revision of SFAS No. 123 using the modified prospective approach. SFAS No. 123(R) requires companies to recognize in the income statement the grant-date fair value of stock options and other equity based compensation issued to employees.

The Essex Property Trust, Inc. 2004 Stock Incentive Plan provides incentives to attract and retain officers, directors and key employees. The Stock Incentive Plan provides for the grants of options to purchase a specified number of shares of common stock or grants of restricted shares of common stock. Under the Stock Incentive Plan, the total number of shares available for grant is approximately 1,200,000. The 2004 Stock Incentive Plan is administered by the Compensation Committee of the Board of Directors. The Compensation Committee is comprised of independent directors. The Compensation Committee is authorized to establish the exercise price; however, the exercise price cannot be less than 100% of the fair market value of the common stock on the grant date. The Company's options have a life of ten years. Option grants for officers and employees fully vest between one year and five years after the grant date.

Stock-based compensation expense for options and restricted stock under the fair value method totaled \$1.2 million, \$1.2 million and \$1.1 million, for the years ended December 31, 2008, 2007 and 2006, respectively. Stock-based compensation capitalized for options totaled \$0.2 million for the years ended December 31, 2008, 2007 and 2006, respectively. The intrinsic value of the options exercised totaled \$4.2 million, \$6.3 million, and \$6.0 million, for the

years ended December 31, 2008, 2007 and 2006, respectively. The intrinsic value of the options outstanding and fully vested totaled \$3.7 million, \$9.9 million, and \$14.3 million, for the years ended December 31, 2008, 2007 and 2006, respectively. Total unrecognized compensation cost related to unvested share-based compensation granted under the stock option totaled \$1.2 million as of December 31, 2008. The unrecognized compensation cost is expected to be recognized over a weighted-average period of 2 to 4 years for the stock option plans.

No stock options were granted for the year ended December 31, 2008. The average fair value of stock options granted for the years ended December 31, 2007 and 2006 was \$11.58 and \$17.40 per share, respectively, and was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants:

|                               | <u>2007</u>      | <u>2006</u>       |
|-------------------------------|------------------|-------------------|
| Stock price.....              | \$95.34-\$126.73 | \$101.01-\$132.62 |
| Risk-free interest rates..... | 3.52%-4.58%      | 4.45%-5.15%       |
| Expected lives.....           | 7-9 years        | 4-7 years         |
| Volatility.....               | 18.52%-20.31%    | 18.44%-18.54%     |
| Dividend yield.....           | 3.99%-5.26%      | 3.12%-4.29%       |

A summary of the status of the Company's stock option plans as of December 31, 2008, 2007, and 2006 and changes during the years ended on those dates is presented below:

|                                       | <u>2008</u>    |   | <u>2007</u>    |   | <u>2006</u>    |   |
|---------------------------------------|----------------|---|----------------|---|----------------|---|
|                                       | <u>Shares</u>  | <u>Weighted-<br/>average<br/>exercise<br/>price</u> | <u>Shares</u>  | <u>Weighted-<br/>average<br/>exercise<br/>price</u> | <u>Shares</u>  | <u>Weighted-<br/>average<br/>exercise<br/>price</u> |
| Outstanding at beginning of year..... | 493,703        | \$ 79.83  | 570,542        | \$ 72.60  | 530,375        | \$ 57.73  |
| Granted.....                          | -              | -   | 29,250         | 119.98  | 170,350        | 106.63  |
| Exercised.....                        | (78,000)       | 62.62   | (86,056)       | 50.23   | (90,633)       | 47.57   |
| Forfeited and canceled.....           | (22,260)       | 97.38   | (20,033)       | 94.29   | (39,550)       | 80.85   |
| Outstanding at end of year.....       | <u>393,443</u> | 80.63   | <u>493,703</u> | 79.83   | <u>570,542</u> | 72.60   |
| Options exercisable at year end.....  | 285,128        | 74.28   | 288,889        | 64.69   | 272,074        | 52.42   |

The following table summarizes information about stock options outstanding as of December 31, 2008:

| <u>Range of<br/>exercise prices</u> | <u>Options outstanding</u>  |   |   | <u>Options exercisable</u>  |   |
|-------------------------------------|---|---|---|---|---|
|                                     | <u>Number<br/>outstanding<br/>as of<br/>December 31,<br/>2008</u> | <u>Weighted-<br/>average<br/>remaining<br/>contractual<br/>life</u> | <u>Weighted-<br/>average<br/>exercise<br/>price</u> | <u>Number<br/>exercisable<br/>as of<br/>December 31,<br/>2008</u> | <u>Weighted-<br/>average<br/>exercise<br/>price</u> |
| \$28.94 - 46.98                     | 26,372  | 0.9 years   | \$ 34.35  | 26,372  | \$ 34.35  |
| 46.99 - 71.30                       | 105,111   | 3.7 years   | 53.82   | 103,515   | 53.55   |
| 72.20 - 125.84                      | 257,710   | 7.0 years   | 95.48   | 153,891   | 94.56   |
| 126.73 - 132.62                     | 4,250   | 8.1 years   | 130.19  | 1,350   | 131.09  |
|                                     | <u>393,443</u>  | 6.6 years   | 80.63   | <u>285,128</u>  | 74.28   |

During 2008 and 2007, the Company issued 18,122 and 17,178 shares of restricted stock, respectively. The unrecognized compensation cost of \$2.7 million as of December 31, 2008 is expected to be recognized straight-line over a period of 7 years.

The following table summarizes information about restricted stock outstanding as of December 31, 2008:

|                                    | 2008          |                              | 2007          |                              |
|------------------------------------|---------------|------------------------------|---------------|------------------------------|
|                                    | Shares        | Weighted-average grant price | Shares        | Weighted-average grant price |
| Unvested at beginning of year..... | 17,178        | \$ 123.23                    | -             | \$ -                         |
| Granted.....                       | 18,122        | 116.01                       | 17,178        | 123.23                       |
| Vested.....                        | (2,262)       | 123.58                       | -             | -                            |
| Forfeited and canceled.....        | (2,734)       | 118.58                       | -             | -                            |
| Unvested at end of year.....       | <u>30,304</u> | <u>119.31</u>                | <u>17,178</u> | <u>123.23</u>                |

### Long Term Incentive Plan – Z Units

The Company has adopted an incentive program involving the issuance of Series Z Incentive Units and Series Z-1 Incentive Units (collectively referred to as “Z Units”) of limited partnership interest in the Operating Partnership. Vesting in the Z Units is based on performance criteria established in the plan. The criteria can be revised at the beginning of the year by the Board’s Compensation Committee if the Committee deems that the plan’s criterion is unachievable for any given year. The sale of Z Units is contractually prohibited and cannot be converted into Operating Partnership units until certain conditions are met or 15 years after the inception of the plan. The estimated fair value of a Z Unit is determined on the grant date and considers the company’s current stock price, the dividends that are not paid on unvested units and a marketability discount for the 8 to 15 years of illiquidity. Compensation expense is calculated by taking annual vesting increases multiplied by the estimated fair value as of the grant date less its \$1.00 purchase price.

Stock-based compensation expense for Z Units under the fair value method totaled approximately \$1.5 million, \$1.5 million and \$1.3 million, for the years ended December 31, 2008, 2007 and 2006, respectively. Stock-based compensation capitalized for Z Units totaled approximately \$0.6 million, \$0.4 million and \$0.3 million, for the years ended December 31, 2008, 2007 and 2006, respectively. The intrinsic value of the Z Units vested totaled \$17.7 million as of December 31, 2008. Total unrecognized compensation cost related to Z Units unvested under the Z Units plans totaled \$6.6 million as of December 31, 2008. The unamortized cost is expected to be recognized over the next 3 to 11 years subject to the achievement of the stated performance criteria.

The issuance of Z Units is administered by the Compensation Committee which has the authority to select participants and determine the awards to be made up to a maximum of 600,000 Z Units. The conversion ratchet (accounted for as vesting) of the Z Units into common units, will increase by up to 10% (up to 20% in certain circumstances following their initial issuance) effective January 1 of each year for each participating executive who remains employed by the Company if the Company has met a specified “funds from operations” per share target, or such other target as the Compensation Committee deems appropriate, for the prior year, up to a maximum conversion ratchet of 100%. The Operating Partnership has the option to redeem Z Units held by any executive whose employment has been terminated with either common units of the Operating Partnership or shares of the Company’s common stock based on the then-effective conversion ratchet.

During 2001, the Operating Partnership issued 200,000 Series Z Incentive Units of limited partner interest to eleven senior executives of the Company in exchange for a capital commitment of \$1.00 per Series Z Incentive Unit, for an aggregate offering price of \$200. The 2001 Series Z Unit grant had a conversion ratchet of 55, 65, and 75 percent as of January 1, 2006, 2007, and 2008 respectively.

During 2004, the Operating Partnership issued 95,953 Series Z-1 Incentive Units of limited partner interest to fourteen senior executives of the Company in exchange for cash or a capital commitment of \$1.00 per Series Z-1 Incentive Unit, for an aggregate offering price of \$96. The 2004 Z Unit grant had a conversion ratchet of 20 percent upon issuance, and 40, 50, and 60 percent as of January 1, 2006, 2007, and 2008, respectively. In 2005 an additional 27,000 Z-1 Units were granted to two senior executives pursuant to the 2004 grant terms with a 20 percent conversion ratchet at issuance, and 30, 40, and 50 percent conversion ratchets as of January 1, 2006, 2007, and 2008, respectively.

During 2005, the Operating Partnership issued 89,999 Series Z-1 Incentive Units of limited partner interest to fourteen senior executives of the Company in exchange for cash or a capital commitment of \$1.00 per Series Z-1 Incentive Unit, for an aggregate offering price of \$90. The 2005 Z-1 Unit grant had a conversion ratchet of 20, 30, and 40 percent as of January 1, 2006, 2007, and 2008, respectively.

The following table summarizes information about the Z Units outstanding as of December 31, 2008:

| <b>Long Term Incentive Plan - Z Units</b> |                                   |  |                                     |  |  |   |
|---|-----------------------------------|--|-------------------------------------|--|--|---|
|   | <b>Total<br/>Vested<br/>Units</b> | <b>Aggregate<br/>intrinsic<br/>value</b> | <b>Total<br/>Unvested<br/>Units</b> | <b>Total<br/>Outstanding<br/>Units</b> | <b>Weighted-<br/>average<br/>grant-date<br/>fair value</b> | <b>Weighted-<br/>average<br/>remaining<br/>contractual<br/>life</b> |
| Balance, December 2005.....               | 125,186                           |  | 287,766                             | 412,952                                |  |   |
| Vested.....                               | 50,295                            |  | (50,295)                            | -                                      |  |   |
| Balance, December 2006.....               | 175,481                           | \$ 13,400                                | 237,471                             | 412,952                                | \$ 39.36   | 11.2 years  |
| Vested.....                               | 37,724                            |  | (37,724)                            | -                                      |  |   |
| Balance, December 2007.....               | 213,205                           | 15,963                                   | 199,747                             | 412,952                                | 39.36  | 10.2 years  |
| Vested.....                               | 37,723                            |  | (37,723)                            | -                                      |  |   |
| Balance, December 2008.....               | <u>250,928</u>                    | <u>\$ 17,723</u>                         | <u>162,024</u>                      | <u>412,952</u>                         | <u>\$ 39.36</u>  | 9.2 years   |

### Long Term Incentive Plan – Outperformance Plan

Stock-based compensation expense for the Outperformance Plan, (the “OPP”) adopted in December 2007 under the fair value method totaled approximately \$1.2 million and \$0.1 million for years ended December 31, 2008 and 2007, respectively. Total unrecognized compensation cost less an estimate for forfeitures related to the OPP totaled \$4.1 million as of December 31, 2008. The unamortized cost is expected to be recognized over the expected service period of five years for senior officers and three years for non-employee directors.

Under the 2007 OPP, award recipients will share in a “performance pool” if the Company’s total return to stockholders for the period from December 4, 2007 (measured based on the closing price of the Company’s common stock on December 4, 2007) through December 3, 2010 exceeds a cumulative total return to stockholders of 30%. The size of the pool will be 10% of the outperformance amount in excess of the 30% benchmark, subject to an aggregate maximum award of \$25 million. The maximum award will be reduced by the amount of any forfeited awards. In the event the potential performance pool reaches the maximum aggregate award between June 4, 2010 and December 3, 2010 and remains at that level or higher for 30 consecutive days, the performance period will end early and the performance pool will be formed on the last day of such 30-day period, but the participants will nonetheless be subject to the time-based vesting requirements described below.

Each participant’s award under the 2007 OPP has been designated as a specified percentage of the aggregate performance pool. Assuming the 30% benchmark is achieved, the pool will be allocated among the participants in accordance with the percentage specified in each participant’s award agreement. Individual awards were made in the form of newly created long term incentive plan (“LTIP”) Units, which are partnership units of the Operating Partnership, and the LTIP units are exchangeable on a one-for-one basis into common units of the Operating Partnership to the extent the LTIP Units become vested. Such common units are exchangeable for shares of the Company’s common stock on a one-for-one basis. Any shares of the Company’s common stock, which are ultimately issued in connection with the 2007 OPP, will be issued pursuant to the Company’s 2004 Stock Incentive Plan. LTIP Units were granted prior to the determination of the performance pool; however, they will only vest upon satisfaction of performance and time vesting thresholds and will not be entitled to distributions until after the benchmark is achieved. Distributions on LTIP Units will equal the distributions payable on each common unit of the Operating Partnership on a per unit basis.

In the case of awards granted to senior officers, if the benchmark is achieved, the LTIP Units will vest in three substantially equal installments, on December 4, 2010 and on each of the first two anniversaries thereafter, based on the officer’s continued employment through the applicable vesting date. In the case of awards granted to non-employee directors, such awards will vest in full on December 4, 2010 if the benchmark is achieved and only to the extent the board members have continued to serve through such date. In the event of a change of control of the Company prior to the establishment of the performance pool, the performance period will be shortened to end on a date immediately prior to such event and the cumulative stockholder return benchmark will be adjusted on a pro rata basis. The performance pool will be formed as described above if the adjusted benchmark target is achieved, and the awards will become fully vested at such time.

#### (14) Segment Information

In accordance with FASB No. 131, "Disclosures about Segments of an Enterprise and Related Information" the Company defines its reportable operating segments as the three geographical regions in which its communities are located: Southern California, Northern California and Seattle Metro. Excluded from segment revenues are communities classified in discontinued operations, management and other fees from affiliates, and interest and other income. Non-segment revenues and net operating income included in the following schedule also consist of revenue generated from commercial properties which are primarily office buildings. Other non-segment assets include investments, real estate under development, cash and cash equivalents, marketable securities, notes receivable, other assets and deferred charges.

The revenues and net operating income for each of the reportable operating segments are summarized as follows for the years ended December 31, 2008, 2007, and 2006:

| (\$ in thousands)                              | <u>2008</u>       | <u>2007</u>       | <u>2006</u>       |
|--|-------------------|-------------------|-------------------|
| Revenues:                                      |                   |                   |                   |
| Southern California.....                       | \$ 213,430        | \$ 208,304        | \$ 195,769        |
| Northern California.....                       | 119,884           | 99,378            | 75,288            |
| Seattle Metro.....                             | 71,680            | 63,877            | 55,513            |
| Other real estate assets.....                  | 2,735             | 2,400             | 2,502             |
| Total property revenues.....                   | <u>\$ 407,729</u> | <u>\$ 373,959</u> | <u>\$ 329,072</u> |
| Net operating income:                          |                   |                   |                   |
| Southern California.....                       | \$ 145,995        | \$ 143,885        | \$ 134,662        |
| Northern California.....                       | 78,882            | 65,142            | 49,907            |
| Seattle Metro.....                             | 47,694            | 42,130            | 35,138            |
| Other real estate assets.....                  | 1,197             | (216)             | (1,213)           |
| Total net operating income.....                | <u>273,768</u>    | <u>250,941</u>    | <u>218,494</u>    |
| Depreciation and amortization:                 |                   |                   |                   |
| Southern California.....                       | (51,338)          | (47,216)          | (42,442)          |
| Northern California.....                       | (34,871)          | (27,892)          | (17,568)          |
| Seattle Metro.....                             | (19,376)          | (15,491)          | (13,170)          |
| Other real estate assets.....                  | (5,275)           | (7,048)           | (3,950)           |
|  | <u>(110,860)</u>  | <u>(97,647)</u>   | <u>(77,130)</u>   |
| Interest:                                      |                   |                   |                   |
| Southern California.....                       | (31,576)          | (29,570)          | (25,806)          |
| Northern California.....                       | (24,157)          | (18,741)          | (18,295)          |
| Seattle Metro.....                             | (9,159)           | (6,892)           | (6,904)           |
| Other real estate assets.....                  | (13,311)          | (23,735)          | (21,267)          |
|  | <u>(78,203)</u>   | <u>(78,938)</u>   | <u>(72,272)</u>   |
| Amortization of deferred financing costs.....  | (2,883)           | (3,055)           | (2,745)           |
| General and administrative.....                | (26,984)          | (26,273)          | (22,234)          |
| Other expenses.....                            | (1,350)           | (800)             | (1,770)           |
| Management and other fees from affiliates..... | 5,166             | 5,090             | 5,030             |
| Gain on sale of real estate.....               | 4,578             | -                 | -                 |
| Gain on early retirement of debt.....          | 3,517             | -                 | -                 |
| Interest and other income.....                 | 11,343            | 10,310            | 6,176             |
| Equity income (loss) in co-investments.....    | 7,820             | 3,120             | (1,503)           |
| Minority interests.....                        | (22,395)          | (19,999)          | (18,783)          |
| Income tax provision.....                      | -                 | (400)             | (525)             |
| Income from continuing operations.....         | <u>\$ 63,517</u>  | <u>\$ 42,349</u>  | <u>\$ 32,738</u>  |

Total assets for each of the reportable operating segments are summarized as follow as of December 31, 2008 and 2007:

| (\$ in thousands)                                      | As of December 31,  |                     |
|--|---------------------|---------------------|
|  | 2008                | 2007                |
| Assets:  |                     |                     |
| Southern California.....                               | \$ 1,291,850        | \$ 1,354,818        |
| Northern California.....                               | 850,170             | 829,879             |
| Seattle Metro.....                                     | 431,041             | 353,737             |
| Other real estate assets.....                          | 66,701              | 37,338              |
| Net reportable operating segments - real estate assets | <u>2,639,762</u>    | <u>2,575,772</u>    |
| Real estate under development.....                     | 272,273             | 233,445             |
| Cash and cash equivalents.....                         | 54,719              | 22,483              |
| Marketable securities.....                             | 23,886              | 2,017               |
| Funds held by 1031 exchange facilitator.....           | 21,424              | -                   |
| Notes and other receivables.....                       | 47,637              | 50,536              |
| Other non-segment assets.....                          | 105,122             | 96,070              |
| Total assets.....                                      | <u>\$ 3,164,823</u> | <u>\$ 2,980,323</u> |

#### (15) 401(k) Plan

The Company has a 401(k) benefit plan (the Plan) for all full-time employees who have completed six months of service. Employees may contribute up to 23% of their compensation, limited by the maximum allowed under Section 401(k) of the Internal Revenue Code. The Company matches the employee contributions for non-highly compensated personnel, up to 50% of their contribution up to a specified maximum. Company contributions to the Plan were approximately \$261, \$267, and \$226 for the years ended December 31, 2008, 2007, and 2006, respectively.

#### (16) Fair Value of Financial Instruments

Management believes that the carrying amounts of its variable rate mortgage notes payable, amounts outstanding under lines of credit, notes receivable and other receivables from related parties, and notes and other receivables approximate fair value as of December 31, 2008 and 2007, because interest rates, yields and other terms for these instruments are consistent with yields and other terms currently available for similar instruments. Management has estimated that the fair value of the Company's \$1.39 billion of fixed rate mortgage notes payable and exchangeable bonds at December 31, 2008 are approximately \$1.39 billion based on the terms of existing mortgage notes payable compared to those available in the marketplace. At December 31, 2007, the Company's fixed rate mortgage notes payable and exchangeable bonds of \$1.25 billion had an approximate market value of \$1.30 billion. Management believes that the carrying amounts of cash and cash equivalents, restricted cash, marketable securities classified as held to maturity, funds held by 1031 exchange facilitator, accounts payable and accrued liabilities, other liabilities and dividends payable approximate fair value as of December 31, 2008 and 2007 due to the short-term maturity of these instruments. Marketable securities classified as available for sale and cash flow hedge liabilities are carried at estimated fair value.

#### (17) Commitments and Contingencies

At December 31, 2008, the Company had six non-cancelable ground leases for certain apartment communities and buildings that expire between 2027 and 2080. Land lease payments are typically the greater of a stated minimum or a percentage of gross rents generated by these apartment communities. Total minimum lease commitments, under land leases and operating leases, are approximately \$1.6 million per year for the next five years. The Company is also a lessee of an office building located in Palo Alto next to the Company's headquarters. The lease term expires on September 30, 2009, with average annual lease payments of approximately \$0.2 million.

The Company has performance guarantees with commercial banks related to the Belmont Station development community that was in lease-up as of December 31, 2008 and the Joule Broadway development project.

To the extent that an environmental matter arises or is identified in the future that has other than a remote risk, as defined in SFAS 5, of having a material impact on the financial statements, the Company will disclose the estimated range of possible outcomes, and, if an outcome is probable, accrue appropriate liability for remediation and other potential liability. The Company will consider whether such occurrence results in an impairment of value on the affected property and, if so, accrue an appropriate reserve for impairment.

Except with respect to three Communities, the Company has no indemnification agreements from third parties for potential environmental clean-up costs at its Communities. The Company has no way of determining at this time the magnitude of any potential liability to which it may be subject arising out of unknown environmental conditions or violations with respect to the Communities formerly owned by the Company. No assurance can be given that existing environmental studies with respect to any of the Communities reveal all environmental liabilities, that any prior owner or operator of a Property did not create any material environmental condition not known to the Company, or that a material environmental condition does not otherwise exist as to any one or more of the Communities. The Company has limited insurance coverage for the types of environmental liabilities described above.

The Company may enter into transactions that could require the Company to pay the tax liabilities of the partners in the Operating Partnership or in the DownREIT entities. These transactions which are within the Company's control. Although the Company plans to hold the contributed assets or defer recognition of gain on their sale pursuant to like-kind exchange rules under Section 1031 of the Internal Revenue Code the Company can provide no assurance that it will be able to do so and if such tax liabilities were incurred they may have a material impact on the Company's financial position.

Recently there has been an increasing number of lawsuits against owners and managers of apartment communities alleging personal injury and property damage caused by the presence of mold in residential real estate. Some of these lawsuits have resulted in substantial monetary judgments or settlements. The Company has been sued for mold related matters and has settled some, but not all, of such matters. Insurance carriers have reacted to mold related liability awards by excluding mold related claims from standard policies and pricing mold endorsements at prohibitively high rates. The Company has, however, purchased pollution liability insurance, which includes some coverage for mold. The Company has adopted policies for promptly addressing and resolving reports of mold when it is detected, and to minimize any impact mold might have on residents of the property. The Company believes its mold policies and proactive response to address any known existence, reduces its risk of loss from these cases. There can be no assurances that the Company has identified and responded to all mold occurrences, but the company promptly addresses all known reports of mold. Liabilities resulting from such mold related matters are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows. As of December 31, 2008, potential liabilities for mold and other environmental liabilities are not considered probable or the loss cannot be quantified or estimated.

The Company carries comprehensive liability, fire, extended coverage and rental loss insurance for each of the Communities. Insured risks for comprehensive liabilities covers claims in excess of \$25,000 per incident, and property casualty insurance covers losses in excess of a \$5.0 million deductible per incident. There are, however, certain types of extraordinary losses, such as, for example, losses from terrorism and earthquake, for which the Company does not have insurance. Substantially all of the Communities are located in areas that are subject to earthquakes.

The Company is subject to various other lawsuits in the normal course of its business operations. Such lawsuits are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

**(18) Quarterly Results of Operations (Unaudited)**

The following is a summary of quarterly results of operations for 2008 and 2007 (\$ in thousands, except per share and dividend amounts):

|   | Quarter ended<br>December 31 <sup>(1)</sup> | Quarter ended<br>September 30 <sup>(1)</sup> | Quarter ended<br>June 30 <sup>(1)</sup> | Quarter ended<br>March 31 <sup>(1)</sup> |
|---|---|--|---|--|
| <b>2008:</b>  |   |  |   |  |
| Total property revenues.....                        | \$ 104,831                                  | \$ 102,907                                   | \$ 100,908                              | \$ 99,083                                |
| Income before discontinued operations....           | \$ 17,401                                   | \$ 15,270                                    | \$ 12,491                               | \$ 18,355                                |
| Net income.....                                     | \$ 20,655                                   | \$ 14,686                                    | \$ 11,999                               | \$ 18,014                                |
| Net income available to common<br>stockholders..... | \$ 18,345                                   | \$ 12,376                                    | \$ 9,688                                | \$ 15,704                                |
| Per share data:                                     |   |  |   |  |
| Net income:   |   |  |   |  |
| Basic.....  | \$ 0.70                                     | \$ 0.50                                      | \$ 0.39                                 | \$ 0.63                                  |
| Diluted.....  | \$ 0.70                                     | \$ 0.49                                      | \$ 0.38                                 | \$ 0.63                                  |
| Market price:                                       |   |  |   |  |
| High.....   | \$ 117.77                                   | \$ 129.57                                    | \$ 124.33                               | \$ 117.51                                |
| Low.....  | \$ 60.77                                    | \$ 100.63                                    | \$ 105.12                               | \$ 84.59                                 |
| Close.....  | \$ 76.75                                    | \$ 118.33                                    | \$ 106.50                               | \$ 113.98                                |
| Dividends declared.....                             | \$ 1.02                                     | \$ 1.02                                      | \$ 1.02                                 | \$ 1.02                                  |
| <b>2007:</b>  |   |  |   |  |
| Total property revenues.....                        | \$ 98,212                                   | \$ 95,012                                    | \$ 92,155                               | \$ 88,580                                |
| Income before discontinued operations....           | \$ 5,479                                    | \$ 12,043                                    | \$ 11,152                               | \$ 13,675                                |
| Net income.....                                     | \$ 53,597                                   | \$ 12,308                                    | \$ 12,187                               | \$ 37,546                                |
| Net income available to common<br>stockholders..... | \$ 51,287                                   | \$ 9,997                                     | \$ 9,877                                | \$ 35,303                                |
| Per share data:                                     |   |  |   |  |
| Net income:   |   |  |   |  |
| Basic.....  | \$ 2.04                                     | \$ 0.40                                      | \$ 0.40                                 | \$ 1.51                                  |
| Diluted.....  | \$ 2.02                                     | \$ 0.39                                      | \$ 0.39                                 | \$ 1.46                                  |
| Market price:                                       |   |  |   |  |
| High.....   | \$ 127.35                                   | \$ 123.50                                    | \$ 133.40                               | \$ 148.54                                |
| Low.....  | \$ 94.08                                    | \$ 102.00                                    | \$ 114.19                               | \$ 124.78                                |
| Close.....  | \$ 97.49                                    | \$ 117.57                                    | \$ 116.30                               | \$ 129.48                                |
| Dividends declared.....                             | \$ 0.93                                     | \$ 0.93                                      | \$ 0.93                                 | \$ 0.93                                  |

(1) Net earnings from discontinued operations have been reclassified for all periods presented.

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Financial Statement Schedule III**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2008**  
**(Dollars in thousands)**

| Property                                | Units | Location         | Encumbrance | Initial cost |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction | Date acquired | Lives (years) |      |
|---|-------|------------------|-------------|--------------|----------------------------|---|---|----------------------------|----------------------|--------------------------|----------------------|---------------|---------------|------|
|   |       |                  |             | Land         | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                      |               |               |      |
| <i>Encumbered apartment communities</i> |       |                  |             |              |                            |   |   |                            |                      |                          |                      |               |               |      |
| Fountain Court                          | 320   | Seattle, WA      |             | \$ 6,702     | \$ 27,306                  | \$ 2,301                                    | \$ 6,985                                | \$ 29,324                  | \$ 36,309            | \$ 8,905                 | 2000                 | 03/00         | 3-30          |      |
| Hillcrest Park                          | 608   | Newbury Park, CA |             | 15,318       | 40,601                     | 13,010                                      | 15,755                                  | 53,174                     | 68,929               | 18,724                   | 1973                 | 03/98         | 3-30          |      |
| Hillsborough Park                       | 235   | La Habra, CA     |             | 6,291        | 15,455                     | 1,030                                       | 6,272                                   | 16,504                     | 22,776               | 5,387                    | 1999                 | 09/99         | 3-30          |      |
|   |       |                  | \$ 75,584   | 28,311       | 83,362                     | 16,341                                      | 29,012                                  | 99,002                     | 128,014              | 33,016                   |                      |               |               |      |
| Bel Air                                 | 462   | San Ramon, CA    |             | 12,105       | 18,252                     | 19,110                                      | 12,682                                  | 36,785                     | 49,467               | 14,337                   | 1988                 | 01/97         | 3-30          |      |
| Waterford, The                          | 238   | San Jose, CA     |             | 11,808       | 24,500                     | 11,923                                      | 15,165                                  | 33,066                     | 48,231               | 8,957                    | 2000                 | 06/00         | 3-30          |      |
|   |       |                  | 57,288      | 23,913       | 42,752                     | 31,033                                      | 27,847                                  | 69,851                     | 97,698               | 23,294                   |                      |               |               |      |
| Bonita Cedars                           | 120   | Bonita, CA       |             | 2,496        | 9,913                      | 1,223                                       | 2,503                                   | 11,129                     | 13,632               | 2,437                    | 1983                 | 12/02         | 3-30          |      |
| Bristol Commons                         | 188   | Sunnyvale, CA    |             | 5,278        | 11,853                     | 2,762                                       | 5,293                                   | 14,600                     | 19,893               | 6,541                    | 1989                 | 01/97         | 3-30          |      |
| Castle Creek                            | 216   | Newcastle, WA    |             | 4,149        | 16,028                     | 2,592                                       | 4,833                                   | 17,936                     | 22,769               | 7,369                    | 1997                 | 12/97         | 3-30          |      |
| Forest View                             | 192   | Renton, WA       |             | 3,731        | 14,530                     | 842   | 3,731                                   | 15,372                     | 19,103               | 2,836                    | 1998                 | 10/03         | 3-30          |      |
| Mira Monte                              | 355   | Mira Mesa, CA    |             | 7,165        | 28,459                     | 6,999                                       | 7,186                                   | 35,437                     | 42,623               | 8,025                    | 1982                 | 12/02         | 3-30          |      |
| Mission Hills                           | 282   | Oceanside, CA    |             | 10,099       | 38,778                     | 2,871                                       | 10,167                                  | 41,581                     | 51,748               | 5,202                    | 1984                 | 7/05          | 3-30          |      |
| Walnut Heights                          | 163   | Walnut, CA       |             | 4,858        | 19,168                     | 1,403                                       | 4,887                                   | 20,542                     | 25,429               | 3,694                    | 1964                 | 10/03         | 3-30          |      |
| Windsor Ridge                           | 216   | Sunnyvale, CA    |             | 4,017        | 10,315                     | 4,446                                       | 4,021                                   | 14,757                     | 18,778               | 9,013                    | 1989                 | 03/89         | 3-30          |      |
|   |       |                  | 120,000     | 41,793       | 149,044                    | 23,138                                      | 42,621                                  | 171,354                    | 213,975              | 45,117                   |                      |               |               |      |
| Alpine Village                          | 306   | Alpine, CA       |             | 16,714       | 4,967                      | 19,728                                      | 2,488                                   | 4,982                      | 22,201               | 27,183                   | 4,762                | 1971          | 12/02         | 3-30 |
| Anchor Village                          | 301   | Mukilteo, WA     |             | 10,750       | 2,498                      | 10,595                                      | 9,253                                   | 2,823                      | 19,523               | 22,346                   | 7,942                | 1981          | 01/97         | 3-30 |
| Bridgeport                              | 184   | Newark, CA       |             | 22,934       | 1,608                      | 7,582                                       | 6,623                                   | 1,525                      | 14,288               | 15,813                   | 7,989                | 1987          | 07/87         | 3-30 |
| Barkley, The <sup>(2)</sup>             | 161   | Anaheim, CA      |             | 17,623       | -                          | 8,520                                       | 4,428                                   | 2,369                      | 10,579               | 12,948                   | 3,679                | 1984          | 04/00         | 3-30 |
| Belmont Station                         | 275   | Los Angeles, CA  |             | 49,840       | 8,100                      | 71,650                                      | 79                                      | 8,100                      | 71,729               | 79,829                   | 557                  | 2008          | 12/08         | 3-30 |
| Brentwood                               | 140   | Santa Ana, CA    |             | 20,471       | 2,833                      | 11,303                                      | 4,504                                   | 3,503                      | 15,137               | 18,640                   | 3,405                | 1970          | 11/01         | 3-30 |
| Brighton Ridge                          | 264   | Renton, WA       |             | 15,771       | 2,623                      | 10,800                                      | 4,071                                   | 2,656                      | 14,838               | 17,494                   | 6,751                | 1986          | 12/96         | 3-30 |
| Brookside Oaks                          | 170   | Sunnyvale, CA    |             | 13,900       | 7,301                      | 16,310                                      | 17,286                                  | 10,328                     | 30,569               | 40,897                   | 6,490                | 1973          | 06/00         | 3-30 |
| Cairns, The                             | 100   | Seattle, WA      |             | 11,442       | 6,937                      | 20,679                                      | 101                                     | 6,939                      | 20,778               | 27,717                   | 1,076                | 2006          | 06/07         | 3-30 |
| Camarillo Oaks                          | 564   | Camarillo, CA    |             | 52,036       | 10,953                     | 25,254                                      | 5,820                                   | 11,075                     | 30,952               | 42,027                   | 15,138               | 1985          | 07/96         | 3-30 |
| Camino Ruiz Square                      | 160   | Camarillo, CA    |             | 21,110       | 6,871                      | 26,119                                      | 345                                     | 6,932                      | 26,404               | 33,335                   | 1,763                | 1990          | 12/06         | 3-30 |
| Canyon Oaks                             | 250   | San Ramon, CA    |             | 30,439       | 19,088                     | 44,473                                      | 270                                     | 19,088                     | 44,743               | 63,831                   | 2,442                | 2005          | 05/07         | 3-30 |
| Canyon Pointe                           | 250   | Bothell, WA      |             | 15,498       | 4,692                      | 18,288                                      | 1,848                                   | 4,693                      | 20,135               | 24,828                   | 3,598                | 1990          | 10/03         | 3-30 |
| Capri at Sunny Hills                    | 100   | Fullerton, CA    |             | 18,920       | 3,337                      | 13,320                                      | 5,108                                   | 4,048                      | 17,717               | 21,765                   | 4,154                | 1961          | 09/01         | 3-30 |
| Carlyle, The                            | 132   | San Jose, CA     |             | 15,190       | 3,954                      | 15,277                                      | 9,461                                   | 5,801                      | 22,891               | 28,692                   | 6,116                | 2000          | 04/00         | 3-30 |
| City View                               | 560   | Hayward, CA      |             | 50,755       | 9,883                      | 37,670                                      | 16,593                                  | 10,350                     | 53,796               | 64,146                   | 19,071               | 1975          | 03/98         | 3-30 |
| Coldwater Canyon                        | 39    | Studio City, CA  |             | 5,852        | 1,674                      | 6,640                                       | 1,026                                   | 1,676                      | 7,664                | 9,340                    | 473                  | 1979          | 05/07         | 3-30 |

(Continued)

**Real Estate and Accumulated Depreciation**  
**December 31, 2008**  
(Dollars in thousands)

| Property  | Units | Location                | Encumbrance      | Initial cost   |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction     | Date acquired        | Lives (years) |
|---|-------|-------------------------|------------------|----------------|----------------------------|---|---|----------------------------|----------------------|--------------------------|--------------------------|----------------------|---------------|
|   |       |                         |                  | Land           | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                          |                      |               |
| <i>Encumbered apartment communities (continued)</i> |       |                         |                  |                |                            |   |   |                            |                      |                          |                          |                      |               |
| Devonshire  | 276   | Hemet, CA               | 10,882           | 3,470          | 13,786                     | 1,864                                       | 3,482                                   | 15,639                     | 19,120               | 3,614                    | 1988                     | 12/02                | 3-30          |
| Emerald Ridge - North                               | 180   | Bellevue, WA            | 10,549           | 3,449          | 7,801                      | 3,418                                       | 3,449                                   | 11,219                     | 14,668               | 5,612                    | 1987                     | 11/94                | 3-30          |
| Esplanade   | 278   | San Jose, CA            | 38,316           | 18,170         | 40,086                     | 3,382                                       | 18,429                                  | 43,209                     | 61,638               | 6,324                    | 2002                     | 11/04                | 3-30          |
| Evergreen Heights                                   | 200   | Kirkland, WA            | 10,736           | 3,566          | 13,395                     | 2,306                                       | 3,649                                   | 15,618                     | 19,267               | 6,520                    | 1990                     | 06/97                | 3-30          |
| Fairwood Pond                                       | 194   | Renton, WA              | 14,299           | 5,296          | 15,564                     | 968   | 5,297                                   | 16,531                     | 21,828               | 2,420                    | 1997                     | 10/04                | 3-30          |
| Fountain Park                                       | 705   | Playa Vista, CA         | 98,472           | 25,073         | 94,980                     | 18,225                                      | 25,203                                  | 113,075                    | 138,278              | 18,238                   | 2002                     | 02/04                | 3-30          |
| Harvest Park  | 104   | Santa Rosa, CA          | 11,444           | 6,700          | 15,479                     | 408   | 6,690                                   | 15,897                     | 22,587               | 972                      | 2004                     | 03/07                | 3-30          |
| Hampton Place                                       | 132   | Glendale, CA            | 22,424           | 4,288          | 11,081                     | 2,485                                       | 4,307                                   | 13,547                     | 17,854               | 4,407                    | 1970                     | 06/99                | 3-30          |
| Hidden Valley                                       | 324   | Simi Valley, CA         | 32,722           | 14,174         | 34,065                     | 378   | 11,663                                  | 36,954                     | 48,617               | 5,586                    | 2004                     | 12/04                | 3-30          |
| Highridge   | 255   | Rancho Palos Verdes, C/ | 44,807           | 5,419          | 18,347                     | 11,761                                      | 6,073                                   | 29,454                     | 35,527               | 10,845                   | 1972                     | 05/97                | 3-30          |
| Huntington Breakers                                 | 342   | Huntington Beach, CA    | 20,537           | 9,306          | 22,720                     | 4,197                                       | 9,315                                   | 26,908                     | 36,223               | 10,620                   | 1984                     | 10/97                | 3-30          |
| Inglebrook Court                                    | 224   | Bothell, WA             | 8,300            | 3,467          | 7,881                      | 6,771                                       | 3,474                                   | 14,645                     | 18,119               | 6,647                    | 1985                     | 10/94                | 3-30          |
| Kings Road  | 196   | Los Angeles, CA         | 31,417           | 4,023          | 9,527                      | 6,187                                       | 4,031                                   | 15,706                     | 19,737               | 5,629                    | 1979                     | 06/97                | 3-30          |
| Le Pac Luxury Apartments                            | 140   | Santa Clara, CA         | 13,478           | 3,090          | 7,421                      | 8,526                                       | 3,092                                   | 15,944                     | 19,037               | 5,402                    | 1975                     | 02/94                | 3-30          |
| Marbrisa  | 202   | Long Beach, CA          | 20,570           | 4,700          | 18,605                     | 1,626                                       | 4,760                                   | 20,171                     | 24,931               | 4,593                    | 1987                     | 09/02                | 3-30          |
| Mirabella   | 188   | Marina Del Rey, CA      | 49,379           | 6,180          | 26,673                     | 10,596                                      | 6,270                                   | 37,179                     | 43,449               | 8,903                    | 2000                     | 05/00                | 3-30          |
| Mill Creek at Windermere                            | 400   | San Ramon, CA           | 52,842           | 29,551         | 70,430                     | 850   | 29,551                                  | 69,284                     | 98,834               | 2,991                    | 2005                     | 09/07                | 3-30          |
| Montclair, The                                      | 390   | Sunnyvale, CA           | 49,685           | 4,842          | 19,776                     | 21,355                                      | 4,997                                   | 40,976                     | 45,973               | 19,938                   | 1973                     | 12/88                | 3-30          |
| Mariners Place                                      | 105   | Oxnard, CA              | 3,793            | 1,555          | 6,103                      | 1,601                                       | 1,562                                   | 7,697                      | 9,259                | 2,512                    | 1987                     | 05/00                | 3-30          |
| Montejo   | 124   | Garden Grove, CA        | 5,719            | 1,925          | 7,685                      | 2,008                                       | 2,195                                   | 9,423                      | 11,618               | 2,370                    | 1974                     | 11/01                | 3-30          |
| Monterey Villas                                     | 122   | Oxnard, CA              | 13,569           | 2,349          | 5,579                      | 4,470                                       | 2,424                                   | 9,974                      | 12,398               | 3,603                    | 1974                     | 07/97                | 3-30          |
| Monterra del Rey                                    | 84    | Pasadena, CA            | 9,949            | 2,312          | 4,923                      | 4,401                                       | 2,825                                   | 8,811                      | 11,636               | 2,858                    | 1972                     | 04/99                | 3-30          |
| Mt. Sutro   | 99    | San Francisco, CA       | 5,641            | 2,334          | 8,507                      | 2,142                                       | 2,809                                   | 10,174                     | 12,983               | 3,509                    | 1973                     | 06/01                | 3-30          |
| Park Place/Windsor Court/Cochran                    | 176   | Los Angeles, CA         | 21,583           | 4,965          | 11,806                     | 4,863                                       | 5,015                                   | 16,619                     | 21,634               | 6,643                    | 1988                     | 08/97                | 3-30          |
| Park Hill at Issaquah                               | 245   | Issaquah, CA            | 31,252           | 7,284          | 21,937                     | 1,075                                       | 7,284                                   | 23,012                     | 30,296               | 3,399                    | 1999                     | 02/99 <sup>(3)</sup> | 3-30          |
| Palisades, The                                      | 192   | Bellevue, WA            | 22,457           | 1,560          | 6,242                      | 9,598                                       | 1,565                                   | 15,835                     | 17,400               | 7,697                    | 1969/1977 <sup>(4)</sup> | 05/90                | 3-30          |
| Pathways  | 296   | Long Beach, CA          | 40,163           | 4,083          | 16,757                     | 17,638                                      | 6,239                                   | 32,239                     | 38,478               | 15,003                   | 1975                     | 02/91                | 3-30          |
| Pointe at Cupertino, The                            | 116   | Cupertino, CA           | 12,839           | 4,505          | 17,605                     | 833   | 4,505                                   | 18,438                     | 22,943               | 2,989                    | 1963                     | 08/98 <sup>(5)</sup> | 3-30          |
| Sammamish View                                      | 153   | Bellevue, WA            | 10,605           | 3,324          | 7,501                      | 6,078                                       | 3,331                                   | 13,572                     | 16,903               | 5,683                    | 1986                     | 11/94                | 3-30          |
| San Marcos  | 432   | Richmond, CA            | 48,447           | 15,563         | 36,204                     | 24,529                                      | 22,866                                  | 53,430                     | 76,296               | 9,295                    | 2003                     | 11/03                | 3-30          |
| Stonehedge Village                                  | 196   | Bothell, WA             | 13,586           | 3,167          | 12,603                     | 3,580                                       | 3,201                                   | 16,149                     | 19,350               | 6,145                    | 1986                     | 10/97                | 3-30          |
| Summit Park   | 300   | San Diego, CA           | 20,725           | 5,959          | 23,670                     | 2,317                                       | 5,977                                   | 25,969                     | 31,946               | 5,856                    | 1972                     | 12/02                | 3-30          |
| Thomas Jefferson                                    | 156   | Sunnyvale, CA           | 19,320           | 8,190          | 19,306                     | 493   | 8,191                                   | 19,798                     | 27,989               | 845                      | 1969                     | 09/07                | 3-30          |
| Tierra Vista  | 404   | Oxnard, CA              | 61,224           | 13,652         | 53,336                     | 878   | 13,661                                  | 54,205                     | 67,866               | 8,582                    | 2001                     | 01/01 <sup>(5)</sup> | 3-30          |
| Treehouse   | 164   | Santa Ana, CA           | 7,700            | 2,626          | 10,485                     | 2,511                                       | 2,957                                   | 12,665                     | 15,622               | 3,219                    | 1970                     | 11/01                | 3-30          |
| Boulevard   | 172   | Fremont, CA             | 9,800            | 3,520          | 8,182                      | 10,861                                      | 3,580                                   | 18,984                     | 22,563               | 6,227                    | 1978                     | 01/96                | 3-30          |
| Valley Park   | 160   | Fountain Valley, CA     | 9,755            | 3,361          | 13,420                     | 3,147                                       | 3,761                                   | 16,167                     | 19,928               | 4,136                    | 1969                     | 11/01                | 3-30          |
| Villa Angelina                                      | 256   | Placentia, CA           | 13,191           | 4,498          | 17,962                     | 3,005                                       | 4,961                                   | 20,504                     | 25,465               | 5,101                    | 1970                     | 11/01                | 3-30          |
| Vista Belvedere                                     | 76    | Tiburon, CA             | 11,114           | 5,573          | 11,901                     | 2,784                                       | 5,573                                   | 14,685                     | 20,258               | 2,217                    | 1963                     | 08/04                | 3-30          |
| Wandering Creek                                     | 156   | Kent, WA                | 5,300            | 1,285          | 4,980                      | 3,989                                       | 1,296                                   | 8,958                      | 10,254               | 4,196                    | 1986                     | 11/95                | 3-30          |
| Wharfside Pointe                                    | 142   | Seattle, WA             | 7,702            | 2,245          | 7,020                      | 5,871                                       | 2,258                                   | 12,878                     | 15,136               | 5,329                    | 1990                     | 06/94                | 3-30          |
|   |       |                         | <u>1,588,410</u> | <u>451,935</u> | <u>1,420,697</u>           | <u>383,794</u>                              | <u>478,135</u>                          | <u>1,776,294</u>           | <u>2,254,430</u>     | <u>443,506</u>           |                          |                      |               |

(Continued)

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2008**  
**(Dollars in thousands)**

| Property                                  | Units | Location           | Encumbrance | Initial cost |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction | Date acquired        | Lives (years) |
|---|-------|--------------------|-------------|--------------|----------------------------|---|---|----------------------------|----------------------|--------------------------|----------------------|----------------------|---------------|
|   |       |                    |             | Land         | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                      |                      |               |
| <i>Unencumbered apartment communities</i> |       |                    |             |              |                            |   |   |                            |                      |                          |                      |                      |               |
| Alpine Country                            | 108   | Alpine, CA         |             | 1,741        | 6,914                      | 736   | 1,746                                   | 7,645                      | 9,391                | 1,640                    | 1986                 | 12/02                | 3-30          |
| Avondale at Warner Center                 | 446   | Woodland Hills, CA |             | 10,536       | 24,522                     | 15,514                                      | 10,601                                  | 39,971                     | 50,572               | 13,269                   | 1970                 | 01/97                | 3-30          |
| Bluffs II, The                            | 224   | San Diego, CA      |             | 3,405        | 7,743                      | 6,264                                       | 3,442                                   | 13,970                     | 17,412               | 4,326                    | 1974                 | 06/97 <sup>(6)</sup> | 3-30          |
| Belmont Terrace                           | 71    | Belmont, CA        |             | 4,446        | 10,290                     | 1,623                                       | 4,473                                   | 11,886                     | 16,359               | 989                      | 1974                 | 10/06                | 3-30          |
| Bridle Trails                             | 108   | Kirkland, WA       |             | 1,500        | 5,930                      | 5,463                                       | 1,531                                   | 11,362                     | 12,893               | 3,800                    | 1986                 | 10/97                | 3-30          |
| Bunker Hill                               | 456   | Los Angeles, CA    |             | 11,498       | 27,871                     | 3,852                                       | 11,639                                  | 31,582                     | 43,221               | 12,683                   | 1968                 | 03/98                | 3-30          |
| Cambridge                                 | 40    | Chula Vista, CA    |             | 497          | 1,973                      | 242   | 498                                     | 2,214                      | 2,712                | 478                      | 1965                 | 12/02                | 3-30          |
| Carlton Heights                           | 70    | Santee, CA         |             | 1,099        | 4,368                      | 528   | 1,103                                   | 4,892                      | 5,995                | 1,054                    | 1979                 | 12/02                | 3-30          |
| CBC Apartments                            | 148   | Goleta, CA         |             | 6,283        | 24,000                     | 1,068                                       | 6,288                                   | 25,063                     | 31,351               | 2,488                    | 1962                 | 01/06                | 3-30          |
| Cedar Terrace                             | 180   | Bellevue, WA       |             | 5,543        | 16,442                     | 2,633                                       | 5,652                                   | 18,965                     | 24,618               | 2,654                    | 1984                 | 01/05                | 3-30          |
| Chimney Sweep Apartments                  | 91    | Goleta, CA         |             | 5,558        | 21,320                     | 1,593                                       | 5,618                                   | 22,852                     | 28,471               | 2,678                    | 1967                 | 01/06                | 3-30          |
| Chestnut Street                           | 96    | Santa Cruz, CA     |             | 6,582        | 15,689                     | 45  | 6,582                                   | 15,734                     | 22,316               | 197                      | 2002                 | 07/08                | 3-30          |
| Country Villas                            | 180   | Oceanside, CA      |             | 4,174        | 16,583                     | 2,265                                       | 4,187                                   | 18,835                     | 23,022               | 4,225                    | 1976                 | 12/02                | 3-30          |
| Monterra del Sol                          | 85    | Pasadena, CA       |             | 2,202        | 4,794                      | 4,459                                       | 2,824                                   | 8,631                      | 11,455               | 2,640                    | 1972                 | 04/99                | 3-30          |
| Fairways <sup>(7)</sup>                   | 74    | Newport Beach, CA  |             | -            | 7,850                      | 3,102                                       | 9                                       | 10,943                     | 10,952               | 4,402                    | 1972                 | 06/99                | 3-30          |
| Foothill Commons                          | 360   | Bellevue, WA       |             | 2,435        | 9,821                      | 20,026                                      | 2,440                                   | 29,842                     | 32,282               | 10,239                   | 1978                 | 03/90                | 3-30          |
| Foothill Gardens/Twin Creeks              | 176   | San Ramon, CA      |             | 5,875        | 13,992                     | 3,739                                       | 5,964                                   | 17,642                     | 23,606               | 7,803                    | 1985                 | 02/97                | 3-30          |
| Grand Regency                             | 60    | Escondido, CA      |             | 881          | 3,498                      | 251   | 883                                     | 3,747                      | 4,630                | 815                      | 1967                 | 12/02                | 3-30          |
| Hampton Court                             | 83    | Glendale, CA       |             | 2,407        | 5,672                      | 1,693                                       | 2,426                                   | 7,346                      | 9,772                | 2,331                    | 1974                 | 06/99                | 3-30          |
| Hillsdale Garden Apartments               | 697   | San Mateo, CA      |             | 22,000       | 94,681                     | 1,976                                       | 22,244                                  | 98,548                     | 120,792              | 7,399                    | 1948                 | 09/06 <sup>(8)</sup> | 3-30          |
| Highlands at Wynhaven                     | 333   | Issaquah, WA       |             | 16,271       | 48,932                     | 226   | 16,271                                  | 49,158                     | 65,429               | 618                      | 2000                 | 08/08                | 3-30          |
| Hope Ranch Collection                     | 108   | Santa Barbara, CA  |             | 16,877       | 4,078                      | 331   | 4,208                                   | 17,078                     | 21,286               | 882                      | 1965                 | 03/07                | 3-30          |
| Linden Square                             | 183   | Seattle, WA        |             | 4,374        | 11,588                     | 1,094                                       | 4,202                                   | 12,854                     | 17,056               | 3,982                    | 1994                 | 06/00                | 3-30          |
| Lofts at Pinehurst, The                   | 118   | Ventura, CA        |             | 1,570        | 3,912                      | 4,030                                       | 1,618                                   | 7,893                      | 9,512                | 2,849                    | 1971                 | 06/97                | 3-30          |
| Magnolia Lane <sup>(9)</sup>              | 32    | Sunnyvale, CA      |             | -            | 5,430                      | 18  | -                                       | 5,448                      | 5,448                | 281                      | 2001                 | 06/07                | 3-30          |
| Maple Leaf                                | 48    | Seattle, WA        |             | 805          | 3,283                      | 892   | 828                                     | 4,152                      | 4,980                | 1,578                    | 1986                 | 10/97                | 3-30          |
| Marbella, The                             | 60    | Los Angeles, CA    |             | 2,826        | 11,269                     | 2,518                                       | 2,871                                   | 13,742                     | 16,613               | 1,570                    | 1991                 | 09/05                | 3-30          |
| Marina City Club <sup>(10)</sup>          | 101   | Marina Del Rey, CA |             | -            | 28,167                     | 3,120                                       | -                                       | 31,287                     | 31,287               | 5,278                    | 1971                 | 01/04                | 3-30          |
| Marina Cove <sup>(11)</sup>               | 292   | Santa Clara, CA    |             | 5,320        | 16,431                     | 6,750                                       | 5,324                                   | 23,177                     | 28,501               | 11,372                   | 1974                 | 06/94                | 3-30          |
| Meadowood                                 | 320   | Simi Valley, CA    |             | 7,852        | 18,592                     | 4,135                                       | 7,898                                   | 22,681                     | 30,579               | 10,134                   | 1986                 | 11/96                | 3-30          |
| Mesa Village                              | 133   | Clairemont, CA     |             | 1,888        | 7,498                      | 559   | 1,894                                   | 8,052                      | 9,945                | 1,681                    | 1963                 | 12/02                | 3-30          |
| Monterra del Mar                          | 123   | Pasadena, CA       |             | 2,188        | 5,263                      | 3,998                                       | 2,735                                   | 8,714                      | 11,449               | 3,338                    | 1972                 | 09/97                | 3-30          |
| Mountain View                             | 106   | Camarillo, CA      |             | 3,167        | 11,106                     | 891   | 3,117                                   | 12,047                     | 15,164               | 2,033                    | 1980                 | 01/04                | 3-30          |
| Pinehurst <sup>(12)</sup>                 | 28    | Ventura, CA        |             | 355          | 1,356                      | 294   | 6                                       | 2,000                      | 2,005                | 350                      | 1973                 | 12/04                | 3-30          |
| Salmon Run at Perry Creek                 | 132   | Bothell, WA        |             | 3,717        | 11,483                     | 587   | 3,801                                   | 11,987                     | 15,787               | 3,316                    | 2000                 | 10/00                | 3-30          |
| Shadow Point                              | 172   | Spring Valley, CA  |             | 2,812        | 11,170                     | 1,550                                       | 2,820                                   | 12,712                     | 15,532               | 2,924                    | 1983                 | 12/02                | 3-30          |
| Spring Lake                               | 69    | Seattle, WA        |             | 838          | 3,399                      | 400   | 859                                     | 3,777                      | 4,637                | 1,600                    | 1986                 | 10/97                | 3-30          |
| Stevenson Place                           | 200   | Fremont, CA        |             | 996          | 5,582                      | 8,898                                       | 1,001                                   | 14,475                     | 15,476               | 9,365                    | 1971                 | 04/83                | 3-30          |
| Summerhill Park                           | 100   | Sunnyvale, CA      |             | 2,654        | 4,918                      | 1,211                                       | 2,656                                   | 6,127                      | 8,783                | 4,229                    | 1988                 | 09/88                | 3-30          |

(Continued)

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2008**  
**(Dollars in thousands)**

| Property   | Units                   | Location           | Encumbrance      | Initial cost     |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction | Date acquired | Lives (years)     |             |
|--|-------------------------|--------------------|------------------|------------------|----------------------------|---|---|----------------------------|----------------------|--------------------------|----------------------|---------------|-------------------|-------------|
|  |                         |                    |                  | Land             | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                      |               |                   |             |
| <i>Unencumbered apartment communities (continued)</i>    |                         |                    |                  |                  |                            |   |   |                            |                      |                          |                      |               |                   |             |
| The Laurels at Mill Creek                                | 164                     | Mill Creek, WA     |                  | 1,559            | 6,430                      | 5,051                                       | 1,595                                   | 11,445                     | 13,040               | 3,908                    | 1981                 | 12/96         | 3-30              |             |
| Tierra del Sol/Norte                                     | 156                     | El Cajon, CA       |                  | 2,455            | 9,753                      | 866   | 2,463                                   | 10,611                     | 13,074               | 2,310                    | 1969                 | 12/02         | 3-30              |             |
| Trabucco Villas  | 132                     | Lake Forest, CA    |                  | 3,638            | 8,640                      | 1,727                                       | 3,890                                   | 10,115                     | 14,005               | 4,434                    | 1985                 | 10/97         | 3-30              |             |
| Tuscana  | 30                      | Tracy, CA          |                  | 2,828            | 6,599                      | 151   | 2,870                                   | 6,708                      | 9,578                | 364                      | 2007                 | 02/07         | 3-30              |             |
| Vista Capri - North                                      | 106                     | San Diego, CA      |                  | 1,663            | 6,609                      | 549   | 1,668                                   | 7,153                      | 8,821                | 1,450                    | 1975                 | 12/02         | 3-30              |             |
| Wilshire Promenade                                       | 149                     | Fullerton, CA      |                  | 3,118            | 7,385                      | 5,429                                       | 3,797                                   | 12,135                     | 15,932               | 5,100                    | 1992                 | 01/97         | 3-30              |             |
| Woodlawn Colonial  | 159                     | Chula Vista, CA    |                  | 2,344            | 9,311                      | 1,037                                       | 2,351                                   | 10,341                     | 12,692               | 2,346                    | 1974                 | 12/02         | 3-30              |             |
| Woodland Commons   | 236                     | Bellevue, WA       |                  | 2,040            | 8,727                      | 6,279                                       | 2,044                                   | 15,002                     | 17,046               | 7,928                    | 1978                 | 03/90         | 3-30              |             |
| Woodside Village   | 145                     | Ventura, CA        |                  | 5,331            | 21,036                     | 1,810                                       | 5,341                                   | 22,837                     | 28,177               | 3,046                    | 1987                 | 12/04         | 3-30              |             |
|  | <u>24,295</u>           |                    | <u>1,588,410</u> | <u>650,083</u>   | <u>2,042,597</u>           | <u>525,270</u>                              | <u>666,412</u>                          | <u>2,551,676</u>           | <u>3,218,088</u>     | <u>627,885</u>           |                      |               |                   |             |
| <br>   |                         |                    |                  |                  |                            |   |   |                            |                      |                          |                      |               |                   |             |
| Property   | Rentable Square Footage | Location           | Encumbrance      | Initial cost     |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction | Date acquired | Lives (years)     |             |
|  |                         |                    |                  | Land             | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                      |               |                   |             |
| <i>Other real estate assets</i>                          |                         |                    |                  |                  |                            |   |   |                            |                      |                          |                      |               |                   |             |
| <i>Office Buildings</i>                                  |                         |                    |                  |                  |                            |   |   |                            |                      |                          |                      |               |                   |             |
| 6230 Sunset Boulevard                                    | 35,000                  | Los Angeles, CA    | -                | 10,200           | 13,800                     | -   | 10,200                                  | 13,800                     | 24,000               | 2,300                    | 1938                 | 07/06         | 3-30              |             |
| 925 East Meadow  | 17,400                  | Palo Alto, CA      | -                | 1,401            | 3,172                      | 1,106                                       | 1,857                                   | 3,822                      | 5,679                | 2,433                    | 1988                 | 11/97         | 3-30              |             |
| 935 East Meadow <sup>(13)</sup>                          | 14,500                  | Palo Alto, CA      | -                | 1,290            | 3,078                      | 1,245                                       | 1,287                                   | 4,326                      | 5,613                | 107                      | 1962                 | 12/07         | 3-30              |             |
| 17461 Derian   | 110,000                 | Irvine, CA         | -                | 3,079            | 12,315                     | 5,284                                       | 3,105                                   | 17,573                     | 20,678               | 5,468                    | 1983                 | 07/00         | 3-30              |             |
| 22120 Clarendon  | 38,900                  | Woodland Hills, CA | -                | 903              | 3,600                      | 1,228                                       | 1,015                                   | 4,716                      | 5,731                | 1,833                    | 1982                 | 03/01         | 3-30              |             |
| Total apartment communities and other real estate assets |                         |                    | \$               | <u>1,588,410</u> | <u>\$ 666,956</u>          | <u>\$ 2,078,562</u>                         | <u>\$ 534,131</u>                       | <u>\$ 683,876</u>          | <u>\$ 2,595,912</u>  | <u>\$ 3,279,788</u>      |                      |               | <u>\$ 640,026</u> | (Continued) |

**ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES**  
**Real Estate and Accumulated Depreciation**  
**December 31, 2008**  
**(Dollars in thousands)**

| Property                                    | Units | Location      | Encumbrance | Initial cost |                            | Costs capitalized subsequent to acquisition | Gross amount carried at close of period |                            |                      | Accumulated depreciation | Date of construction | Date acquired |
|---|-------|---------------|-------------|--------------|----------------------------|---|---|----------------------------|----------------------|--------------------------|----------------------|---------------|
|   |       |               |             | Land         | Buildings and improvements |   | Land and improvements                   | Buildings and improvements | Total <sup>(1)</sup> |                          |                      |               |
| <i>Other real estate assets (continued)</i> |       |               |             |              |                            |   |   |                            |                      |                          |                      |               |
| Development Projects <sup>(14)</sup>        |       |               |             |              |                            |   |   |                            |                      |                          |                      |               |
| The Grand                                   | 238   | Oakland, CA   | \$ -        | \$ 4,838     | \$ -                       | \$ 83,801                                   | \$ 88,639                               | \$ -                       | \$ 88,639            | \$ -                     | 12/06                | 08/05         |
| Fourth Street                               | 171   | Berkeley, CA  | -           | 8,772        | -                          | 16,541                                      | 25,313                                  | -                          | 25,313               | -                        | 04/08                | 12/07         |
| Joule Broadway                              | 295   | Seattle, WA   | 521         | 14,500       | -                          | 20,473                                      | 34,973                                  | -                          | 34,973               | -                        | 05/08                | 05/08         |
| Tasman Place                                | 284   | Sunnyvale, CA | -           | 22,000       | -                          | 4,430                                       | 26,430                                  | -                          | 26,430               | -                        | 09/09                | 04/08         |
| Predevelopment Projects <sup>(15)</sup>     | 820   | various       | -           | 63,992       | -                          | 8,999                                       | 72,991                                  | -                          | 72,991               | -                        | -                    | -             |
| Land held for future development            | 392   | various       | -           | 11,459       | -                          | 12,468                                      | 23,927                                  | -                          | 23,927               | -                        | -                    | -             |
| Consolidated Development Pipeline           | 2,200 |               | \$ 521      | \$ 125,561   | \$ -                       | \$ 146,712                                  | \$ 272,273                              | \$ -                       | \$ 272,273           | \$ -                     |                      |               |

- (1) The aggregate cost for federal income tax purposes is approximately \$2.59 billion (unaudited).  
(2) The land is leased pursuant to a ground lease expiring 2082.  
(3) The Company's initial ownership was 45%, and the remaining 55% interest was acquired in 2004.  
(4) Phase I was built in 1969 and Phase II was built in 1977.  
(5) The Company's initial ownership was 20%, and the remaining 80% interest was acquired in 2004.  
(6) The Company's initial ownership was 85%, and the remaining 15% interest was acquired in 2007.  
(7) The land is leased pursuant to a ground lease expiring 2027.  
(8) The land was subject to a ground lease that would have expired in 2047. In the second quarter of 2007, the Company entered into a joint venture with a third-party, and the Company contributed the improvements for an 81.5% interest and the joint venture partner contributed title to the land for an 18.5% interest in the partnership.  
(9) The land is leased pursuant to a ground lease expiring 2070.  
(10) The land is leased pursuant to a ground lease expiring 2067.  
(11) A portion of land is leased pursuant to a ground lease expiring in 2028.  
(12) The land is leased pursuant to a ground lease expiring in 2028.  
(13) The office building is currently under renovation through approximately the first quarter of 2009.  
(14) All construction costs are reflected as real estate under development in the Company's consolidated balance sheets during active development, or the project is in lease-up.  
(15) The 535 - 575 River Oaks commercial building is accounted as part of predevelopment projects for the year ended December 31, 2008.

A summary of activity for rental properties and accumulated depreciation is as follows:

|                              | 2008         | 2007         | 2006         |   | 2008       | 2007       | 2006       |
|------------------------------|--------------|--------------|--------------|---|------------|------------|------------|
| Rental properties:           |              |              |              | Accumulated depreciation:                                 |            |            |            |
| Balance at beginning of year | \$ 3,117,759 | \$ 2,669,187 | \$ 2,431,629 | Balance at beginning of year                              | \$ 541,987 | \$ 465,015 | \$ 389,040 |
| Improvements                 | 87,490       | 105,673      | 40,885       | Depreciation expense - Acquisitions                       | 1,252      | 4,838      | 2,314      |
| Acquisition of real estate   | 89,120       | 388,051      | 202,459      | Depreciation expense - Development                        | 557        | 5,540      | -          |
| Development of real estate   | 103,792      | 9,554        | -            | Depreciation expense - Discontinued operations            | 2,434      | 4,603      | 5,904      |
| Disposition of real estate   | (118,373)    | (54,706)     | (5,786)      | Depreciation and amortization expense - Rental properties | 105,596    | 80,491     | 72,278     |
| Balance at the end of year   | \$ 3,279,788 | \$ 3,117,759 | \$ 2,669,187 | Dispositions  | (11,800)   | (18,500)   | (2,362)    |
|                              |              |              |              | Real estate investment held for sale                      | -          | -          | (2,159)    |
|                              |              |              |              | Balance at the end of year                                | \$ 640,026 | \$ 541,987 | \$ 465,015 |

## SIGNATURES

Pursuant to the requirements of Section 13 of 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ESSEX PROPERTY TRUST, INC.  
(Registrant)

Date: February 27, 2009

By: /S/ MICHAEL T. DANCE

Michael T. Dance  
*Executive Vice President, Chief Financial Officer*  
*(Authorized Officer, Principal Financial Officer)*

By: /S/ BRYAN G. HUNT

Bryan G. Hunt  
*Vice President, Chief Accounting Officer*

KNOWN ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Keith R. Guericke and Michael T. Dance, and each of them, his attorney-in-fact, each with the power of substitution, for him in any and all capacities, to sign any amendments to this Report on Form 10-K and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorney-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacity and on the date indicated.

| <u>Signature</u>  | <u>Title</u>   | <u>Date</u>       |
|---|--|-------------------|
| <u>/S/ KEITH R. GUERICKE</u><br>Keith R. Guericke       | Chief Executive Officer and President, Director, and Vice Chairman of the Board<br>(Principal Executive Officer) | February 27, 2009 |
| <u>/S/ MICHAEL J. SCHALL</u><br>Michael J. Schall       | Senior Executive Vice President, Director, and Chief Operating Officer   | February 27, 2009 |
| <u>/S/ GEORGE M. MARCUS</u><br>George M. Marcus         | Director and Chairman of the Board   | February 27, 2009 |
| <u>/S/ WILLIAM A. MILLICHAP</u><br>William A. Millichap | Director   | February 27, 2009 |
| <u>/S/ DAVID W. BRADY</u><br>David W. Brady             | Director   | February 27, 2009 |
| <u>/S/ ROBERT E. LARSON</u><br>Robert E. Larson         | Director   | February 27, 2009 |

| <u>Signature</u>  | <u>Title</u> | <u>Date</u>       |
|---|--------------|-------------------|
| <u>/S/ GARY P. MARTIN</u><br>Gary P. Martin               | Director     | February 27, 2009 |
| <u>/S/ ISSIE N. RABINOVITCH</u><br>Issie N. Rabinovitch   | Director     | February 27, 2009 |
| <u>/S/ THOMAS E. RANDLETT</u><br>Thomas E. Randlett       | Director     | February 27, 2009 |
| <u>/S/ WILLARD H. SMITH, JR.</u><br>Willard H. Smith, Jr. | Director     | February 27, 2009 |

## EXHIBIT INDEX

| <u>Exhibit No.</u> | <u>Document</u>   |
|--------------------|---|
| 3.1                | Articles of Amendment and Restatement of Essex dated June 22, 1995, attached as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1995, and incorporated herein by reference.   |
| 3.2                | Articles Supplementary of Essex Property Trust, Inc. for the 8.75% Convertible Preferred Stock, Series 1996A, attached as Exhibit 3.1 to the Company's Current Report on Form 8-K, filed July 16, 1996, and incorporated herein by reference.   |
| 3.3                | First Amendment to Articles of Amendment and Restatement of Essex Property Trust, Inc., attached as Exhibit 3.1 to the Company's 10-Q for the quarter ended September 30, 1996, and incorporated herein by reference.   |
| 3.4                | Certificate of Correction to Exhibit 3.2 dated December 20, 1996; attached as Exhibit 3.4 to the Company's Annual Report on Form 10-K for the year ended December 31, 1996, and incorporated herein by reference.   |
| 3.5                | Articles Supplementary reclassifying 2,000,000 shares of Common Stock as 2,000,000 shares of 7.875% Series B Cumulative Redeemable Preferred Stock, filed with the State of Maryland on February 10, 1998, attached as Exhibit 3.1 to the Company's Current Report on Form 8-K, filed March 3, 1998, and incorporated herein by reference.                                  |
| 3.6                | Articles Supplementary reclassifying 500,000 shares of Common Stock as 500,000 shares of 9 1/8% Series C Cumulative Redeemable Preferred Stock, filed with the State of Maryland on November 25, 1998, attached as Exhibit 3.8 to the Company's Annual Report on Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.                      |
| 3.7                | Certificate of Correction to Exhibit 3.2 dated February 12, 1999, attached as Exhibit 3.9 to the Company's Current Report on Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.  |
| 3.8                | Articles Supplementary reclassifying 6,617,822 shares of Common Stock as 6,617,822 shares of Series A Junior Participating Preferred Stock, filed with the State of Maryland on November 13, 1998, attached as Exhibit 4.0 to the Company's Annual Report on Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.                          |
| 3.9                | Articles Supplementary reclassifying 2,000,000 shares of Common Stock as 2,000,000 shares of 9.30% Series D Cumulative Redeemable Preferred Stock, filed with the State of Maryland on July 30, 1999, attached as Exhibit 3.1 to the Company's 10-Q for the quarter ended June 30, 1999 and incorporated herein by reference.   |
| 3.10               | Articles Supplementary reclassifying 2,200,000 shares of Common Stock as 2,200,000 shares of 9.25% Series E Cumulative Redeemable Preferred Stock, filed with the State of Maryland on September 9, 1999, attached as Exhibit 3.1 to the Company's 10-Q for the quarter ended September 30, 1999 and incorporated herein by reference.                                      |
| 3.11               | Certificate of Correction to Articles Supplementary reclassifying 2,000,000 shares of Common Stock as 2,000,000 shares of 9.30% Series D Cumulative Redeemable Preferred Stock, attached as Exhibit 3.1 to the Company's Form 10-Q for the quarter ended March 31, 2000, and incorporated herein by reference.  |
| 3.12               | Articles Supplementary relating to the 7.8125% Series F Cumulative Redeemable Preferred Stock, attached as Exhibit 3.1 to the Company's Current Report on Form 8-K, filed September 19, 2003, and incorporated herein by reference.   |
| 3.13               | Articles Supplementary reclassifying 2,000,000 shares of 7.875% Series B Cumulative Redeemable Preferred Stock as 2,000,000 shares of Series B Cumulative Redeemable Preferred Stock, filed with the State of Maryland on January 14, 2004, attached as Exhibit 3.16 to the Company's Form 10-K for the year ended December 31, 2003, and incorporated herein by reference. |
| 3.14               | Articles Supplementary reclassifying 2,000,000 shares of 9.30% Series D Cumulative Redeemable   |

Preferred Stock as 2,000,000 shares of Series D Cumulative Redeemable Preferred Stock, filed with the State of Maryland on January 14, 2004, attached as Exhibit 3.17 to the Company's Form 10-K for the year ended December 31, 2003, and incorporated herein by reference.

- 3.15 Articles Supplementary of Essex Property Trust, Inc. reclassifying 5,980,000 shares of Common Stock as 5,980,000 shares of 4.875% Series G Cumulative Convertible Preferred Stock, attached as Exhibit 3.1 to the Company's Current Report on Form 8-K, filed July 27, 2006, and incorporated herein by reference.
- 3.16 Second Amended and Restated Bylaws of Essex Property Trust, Inc., dated as of September 16, 2008, attached as Exhibit 3.1 to the Company's Current Report on Form 8-K, filed September 22, 2008, and incorporated herein by reference.
- 4.1 Form of 4.875% Series G Cumulative Convertible Preferred Stock Certificate, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed July 27, 2006, and incorporated herein by reference.
- 10.1 Essex Property Trust, Inc. 1994 Stock Incentive Plan, (amended and restated), attached as Exhibit 10.1 to the Company's Form 10-Q for the quarter ended June 30, 2000 and incorporated herein by reference.\*
- 10.2 First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1997, and incorporated herein by reference.
- 10.3 First Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated February 6, 1998, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed March 3, 1998, and incorporated herein by reference.
- 10.4 Second Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated April 20, 1998, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed April 23, 1998, and incorporated herein by reference.
- 10.5 Third Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated November 24, 1998, attached as Exhibit 10.5 to the Company's Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.
- 10.6 Fourth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated July 28, 1999, attached as Exhibit 10.1 to the Company's 10-Q for the quarter ended June 30, 1999 and incorporated herein by reference.
- 10.7 Fifth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated September 3, 1999, attached as Exhibit 10.1 to the Company's 10-Q for the quarter ended September 30, 1999 and incorporated herein by reference.
- 10.8 Form of Essex Property Trust, Inc. 1994 Non-Employee and Director Stock Incentive Plan, attached as Exhibit 10.3 to the Company's Registration Statement on Form S-11 (Registration No. 33-76578), which became effective on June 6, 1994, and incorporated herein by reference.\*
- 10.9 Form of Indemnification Agreement between Essex and its directors and officers, attached as Exhibit 10.7 to the Company's Registration Statement on Form S-11 (Registration No. 33-76578), which became effective on June 6, 1994, and incorporated herein by reference.
- 10.10 Sixth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of June 28, 2001, attached as Exhibit 10.1 to the Company's 10-Q for the quarter ended June 30, 2001 and incorporated herein by reference.\*
- 10.11 Agreement between Essex Property Trust, Inc. and George M. Marcus dated March 27, 2003 attached as Exhibit 10.32 to the Company's Form 10-K for the year ended December 31, 2002 and incorporated herein by reference.
- 10.12 Seventh Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of June 26, 2003, attached as Exhibit 10.1 to the Company's 10-Q for the quarter

ended June 30, 2003 and incorporated herein by reference.\*

- 10.13 Eighth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of September 23, 2003, attached as Exhibit 10.2 to the Company's 10-Q for the quarter ended September 30, 2003 and incorporated herein by reference.
- 10.14 Ninth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of January 8, 2004, attached as Exhibit 10.36 to the Company's 10-K for the year ended December 31, 2003, and incorporated herein by reference.
- 10.15 Tenth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of January 8, 2004, attached as Exhibit 10.37 to the Company's 10-K for the year ended December 31, 2003, and incorporated herein by reference.
- 10.16 Eleventh Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P. dated as of March 29, 2004, attached as Exhibit 10.1 to the Company's 10-Q for the quarter ended March 31, 2004, and incorporated herein by reference. \*
- 10.17 Essex Property Trust, Inc. 2004 Stock Incentive Plan, attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, and incorporated herein by reference. \*
- 10.18 Indenture, dated October 28, 2005, by and among Essex Property Trust, Inc., as Guarantor, Essex Portfolio, L.P., as the Issuer, and Wells Fargo Bank, N.A., attached as Exhibit 10.1 to the Company's current report on Form 8-K, filed November 2, 2005, and incorporated herein by reference.
- 10.19 Fourth Amended and Restated Revolving Credit Agreement, dated as of March 24, 2006, among Essex Portfolio L.P., Bank of America and other lenders as specified therein, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed March 31, 2006, and incorporated herein by reference.
- 10.20 Twelfth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated as of July 26, 2006, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed August 1, 2006, and incorporated herein by reference.
- 10.21 Thirteenth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated as of October 26, 2006, attached as Exhibit 10.2 to the Company's Current Report on Form 10-Q for the quarter ended September 30, 2006, and incorporated herein by reference.
- 10.22 Supplemental Indenture, dated November 1, 2006, to the Indenture, dated October 28, 2005, by and among Essex Portfolio, L.P., Essex Property Trust, Inc. and Wells Fargo Bank, N.A., attached as Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006, and incorporated herein by reference.
- 10.23 First Amendment to Fourth Amended and Restated Revolving Credit Agreement, dated as of September 28, 2007, among Essex Portfolio L.P., Bank of America and other lenders as specified therein, attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, and incorporated herein by reference.
- 10.24 Agreement to Restructure Partnership Between Western-Mountain View II Investors, a California Limited Partnership and Essex Portfolio, L.P., a California Limited Partnership and Essex Property Trust, Inc., a Maryland Corporation and Essex Management Corporation, a California Corporation and General Partners of the Partnership, attached as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, and incorporated herein by reference. (The related agreement to restructure the Western-San Jose IV Investors Limited Partnership, a California Limited Partnership, has basically the same terms as the exhibit and is not being filed, but will be furnished to the SEC upon request.)
- 10.25 Fourteenth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated as of December 26, 2007, attached as Exhibit 10.2 to the Company's Current Report on Form 8-K, filed December 28, 2007, and incorporated herein by reference.\*

- 10.26 Form of Awards Agreement under the Essex Property Trust, Inc. 2007 Outperformance Plan, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 28, 2007, and incorporated herein by reference.\*
- 10.27 Certificate of Amendment to the 2004 Non-Employee Director Option Program, dated as of February 26, 2008, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed March 3, 2008, and incorporated herein by reference.\*
- 10.28 Fifteenth Amendment to the First Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated as of February 26, 2008, attached as Exhibit 10.2 to the Company's Current Report on Form 8-K, filed March 3, 2008, and incorporated herein by reference.
- 10.29 2005 Deferred Compensation Plan (as amended and restated) of Essex Portfolio, L.P., dated as of December 2, 2008, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 8, 2008, and incorporated herein by reference.\*
- 10.30 Executive Severance Plan of Essex Property Trust, Inc., amended and restated effective as of December 31, 2008, attached as Exhibit 10.2 to the Company's Current Report on Form 8-K, filed December 8, 2008, and incorporated herein by reference.\*
- 10.31 Credit Agreement by and between Essex CAL-WA, L.P., as Borrower and Northmarq Capital, Inc., as Lender, dated November 17, 2008.
- 12.1 Schedule of Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends.
- 14.1 Code of Business Conduct and Ethics, attached as Exhibit 14.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2007, and incorporated herein by reference.
- 21.1 List of Subsidiaries of Essex Property Trust, Inc.
- 23.1 Consent of KPMG LLP, Independent Registered Public Accounting Firm.
- 24.1 Power of Attorney (see signature page)
- 31.1 Certification of Keith R. Guericke, Principal Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Michael T. Dance, Principal Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Keith R. Guericke, Principal Executive Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Michael T. Dance, Principal Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Management contract or compensatory plan or arrangement.

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## SHAREHOLDER INFORMATION

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### BOARD OF DIRECTORS

George M. Marcus  
*Chairman*

Keith R. Guericke  
*Vice Chairman*

David W. Brady  
*Director*

Robert E. Larson  
*Director*

Gary P. Martin  
*Director*

William A. Millichap  
*Director*

Issie N. Rabinovitch  
*Director*

Thomas E. Randlett  
*Director*

Michael J. Schall  
*Director*

Willard H. Smith Jr.  
*Director*

### SENIOR EXECUTIVES

Keith R. Guericke—CEO  
*President & Chief Executive Officer*

Michael J. Schall—COO  
*Senior Executive Vice President  
& Chief Operating Officer*

Michael T. Dance—CFO  
*Executive Vice President  
& Chief Financial Officer*

John D. Eudy  
*Executive Vice President,  
Development*

Craig K. Zimmerman  
*Executive Vice President,  
Acquisitions*

### GENERAL COUNSEL

Jordan E. Ritter  
*Senior Vice President*

### FUND MANAGEMENT

John F. Burkart  
*Senior Vice President*

### INTERNAL AUDIT

Gale H. Hansrajh  
*Vice President*

### CORPORATE CONTROLLER

Bryan G. Hunt  
*Vice President & Chief Accounting Officer*

### PROPERTY OPERATIONS

Erik J. Alexander  
*Senior Vice President*

### ASSET MANAGEMENT

Mark J. Miki  
*Senior Vice President*

### RESEARCH

John D. Lopez  
*Vice President, Economist*

### INFORMATION SYSTEMS

Jamie Williams  
*First Vice President*

### HUMAN RESOURCES

Suzanne M. Golden  
*Vice President*

### CORPORATE OFFICES

Northern California—Corporate:  
925 East Meadow Drive  
Palo Alto, CA 94303

Southern California:  
22120 Clarendon Street, Suite 200  
Woodland Hills, CA 91367

17461 Derian Avenue, Suite 110  
Irvine, CA 92614

Seattle Metro:  
11911 NE 1st Street, #B212  
Bellevue, WA 98005

### SHAREHOLDER ACCOUNT ASSISTANCE

Shareholder records are maintained by  
Essex's Transfer Agent:  
Computershare Investor Services, LLC  
2 North LaSalle Street  
Chicago, IL 60602  
Investor Relations Number: (312) 360-5354  
Internet Address: [www.computershare.com](http://www.computershare.com)

### DIVIDEND REINVESTMENT PLAN

The Dividend Reinvestment Plan permits  
Shareholders to increase their ownership  
of Essex Property Trust, Inc. by reinvesting  
all or a portion of their dividends each  
quarter into new shares of Company  
stock. For information on the Dividend  
Reinvestment Plan, please contact our  
Transfer Agent-Computershare Investor  
Services, LLC at (312) 360-5354.

### INVESTOR INFORMATION

Company information is available  
upon request without charge.  
Please contact the Investor Relations  
Department at: (650) 849-1600 or  
[www.essexpropertytrust.com](http://www.essexpropertytrust.com)

### ANNUAL MEETING

The Grand Apartments  
100 Grand Avenue, Oakland, CA 94612  
May 5, 2009 1:00 p.m. PDT

### CORPORATE COUNSEL

Baker & McKenzie LLP  
San Francisco, California

### INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

KPMG LLP  
San Francisco, CA

### STOCK EXCHANGE

The New York Stock Exchange—NYSE  
Ticker symbol—ESS

### CERTIFICATION

The Company filed the certifications  
required by Section 302 of the Sarbanes-  
Oxley Act of 2002 as exhibits to its  
Annual Report on Form 10-K for the year  
ended December 31, 2008, and submitted  
to the New York Stock Exchange the  
certification required by Section 303A.12(a)  
of the NYSE Listed Company Manual.

