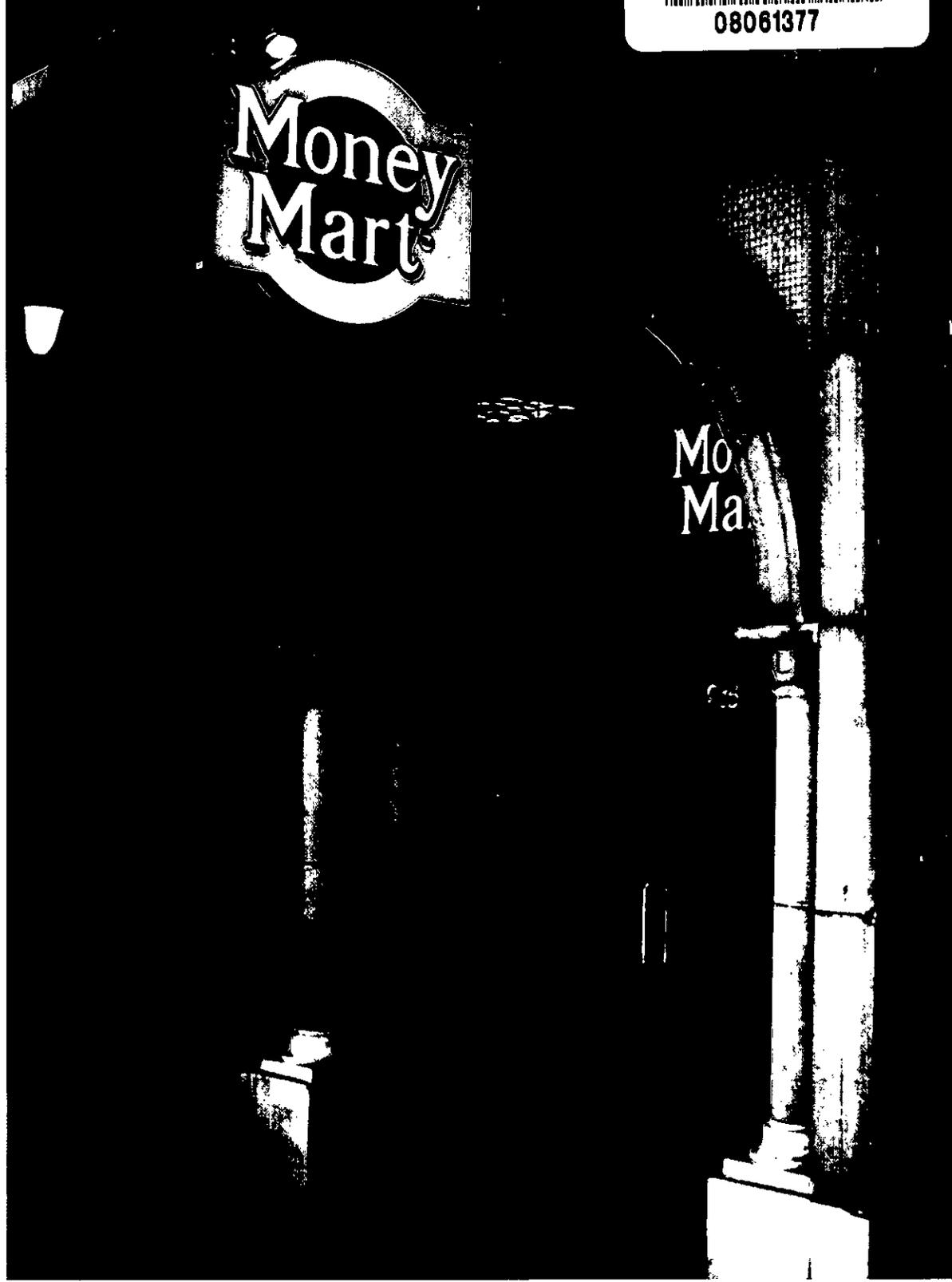


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DOLLAR
FINANCIAL CORP

2008 ANNUAL REPORT

Dollar Financial Corp. is a leading international financial services company serving under-banked consumers.

To meet the needs of these customers, Dollar Financial provides a range of consumer financial products and services primarily consisting of check cashing, short-term consumer loans, Western Union money orders and money transfers as well as other conveniences such as utility bill payments, currency exchange and tax preparation.

Dollar Financial Corp. was originally organized in 1979 and now operates a network of approximately 1,452 stores, including the 93 We the People franchised locations and 1,122 company operated stores, in 31 states, Canada, the United Kingdom and the Republic of Ireland. The Company's store network is the second-largest network of its kind in the United States and the largest network in both Canada and the United Kingdom. Dollar Financial also has 237 financial service franchised/agent locations in Canada and the United Kingdom.

Financial Highlights (\$ in millions)

	2006	2007	2008
Total Revenue	\$358.9	\$455.7	\$572.2
Store Operating Expenses	242.0	300.2	373.0
Store Operating Margin	116.9	155.5	199.2
Margin Percentage	32.6%	34.1%	34.8%
Corporate Expenses	41.8	54.2	72.0
Interest Expense	29.7	31.5	36.6
Litigation Settlement Costs (Proceeds)	5.8	(3.3)	0.3
Debt Financing Costs	0.0	39.3	0.1
Goodwill Impairment and Other Charges	0.0	24.3	0.0
Other Expenses	5.1	4.0	3.0
Income Before Income Taxes	\$ 34.5	\$ 5.5	\$ 87.2
One-time charges:			
Litigation Settlement Costs (Proceeds)	5.8	(3.3)	0.3
Debt Financing Costs	0.0	39.3	0.1
Goodwill Impairment and Other Charges	0.0	24.3	0.0
Store Closing and Severance Charges	1.5	1.1	3.0
Pro forma Income Before Income Taxes	\$ 41.8	\$ 66.9	\$ 90.6
Stores	1,250	1,280	1,452

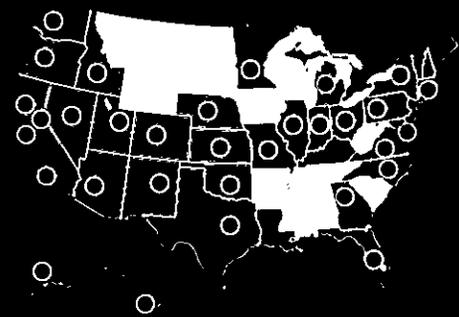
In 2008, we increased our global store network by 235 locations.



Canada
480 Locations



United States
560 Locations



U.K. / Ireland
412 Locations



We continue to execute on our multi-country, multi-product and multi-channel growth strategy.



To Our Shareholders:

We are pleased to report on another year of record growth for Dollar Financial. Our strong financial performance and operating success throughout fiscal 2008 underscores our commitment to meeting the unique financial services needs of our customers while creating value for our shareholders. Our long-term business strategy of being the most diversified company in our sector, both in terms of products and geographies, continues to yield superior results.

During fiscal 2008, we achieved record revenue of \$572.2 million, representing an increase of 25.6% or \$116.5 million over the prior fiscal year. Our consolidated check cashing revenue increased by 17.9% or \$29.8 million, while consumer lending revenue grew by 28.6% or \$65.1 million, which was bolstered by strong growth in our U.K. pawn business. Store and regional margin increased by 28.1% or \$43.7 million for fiscal 2008, and as a percentage of total revenue, grew to 34.8% in fiscal 2008 compared to 34.1% for the prior year.

During the year, we continued to execute on our multi-country, multi-product, and multi-channel growth strategy by increasing our global store network by 235 locations through both de novo stores and acquisitions. Of particular note, we strengthened our U.S. business through two significant acquisitions in Southeast Florida and the Midwestern states, saw continued profitable expansion across Canada and the United Kingdom, and opened our first Euro-Zone store in the Republic of Ireland – a new market which has excellent demographics and a favorable competitive landscape. International revenue from our Canadian and U.K. markets increased by 30.9% in 2008 and now makes up over 70% of total revenue.

Moving forward, we continue to evaluate opportunities for further geographic expansion. In Canada, we are pleased with the continuing process of establishing provincial regulation, which we believe will ultimately balance consumer protection while enabling a viable and competitive industry. We look forward to this regulation bringing clarity to the marketplace, and ultimately presenting longer term growth opportunities for our Canadian business. We continue to be the lowest cost provider in Canada, we have a dominant market position, and we believe these anticipated regulatory changes will create a level playing field and promising market for us over the long-term. In the U.K. our brand awareness continues to grow as we realize increased benefits from our pawn



lending activities. We see this as an ongoing growth area for the U.K. business and believe we are now the third largest pawn lender in this market. Finally, in the U.S. we are pleased with the performance of our recent acquisitions and we continue to actively look for and evaluate attractive investment opportunities.

In response to today's uncertain economy, we believe it is prudent to take a cautious approach to managing our business, which includes sensible underwriting practices, a greater focus on debt collection and loan servicing, continuing improvements in the operating performance of our existing store base, and a judicious employment of capital. We are focused on enhancing operational efficiencies while at the same time eliminating non-essential costs and overlapping territories resulting from acquisitions and new store build-outs. Our ability to capitalize on the most strategic opportunities and successfully grow the business in various economic environments allows us to continue to drive growth in all of our markets domestically and internationally.

We believe that 2008 is a year that truly highlights the impressive track record of performance that Dollar Financial has developed since its incorporation over 18 years ago. As we move into fiscal 2009, we believe that our position as the most diversified company in the industry with a proven business model and track record of success, will allow us to take advantage of a wide spectrum of growth opportunities. We are confident in our ability to further penetrate both existing and new markets to create long-term value for our shareholders. We would like to take this opportunity to thank our customers and stock holders for their continued confidence in Dollar and we are grateful to our more than 5,000 employees around the world for their dedication to meeting the unique financial services needs of our customers. On behalf of the Board of Directors and our management team here at Dollar Financial, we thank all of you for your continued support.

Sincerely,

Jeffrey Weiss
Chairman and Chief Executive Officer

Corporate Information

Corporate Headquarters

Dollar Financial Corp.
1436 Lancaster Ave., Suite 310
Berwyn, PA 19312
(Tel) 610-296-3400
www.dfg.com

Annual Meeting

The annual meeting of shareholders will be held at 8:30am on Thursday, November 13, 2008.

The Boca Raton Bridge Hotel
999 E Camino Real
Boca Raton, FL 33432

Common Stock Listing

The Company's common stock is listed on the NASDAQ Global Select Market under the symbol DLLR.

Registrar and Transfer Agent

American Stock Transfer & Trust Company
59 Maiden Lane
New York, NY 10038
(Tel) 800-937-5449

Counsel

Pepper Hamilton LLP
3000 Two Logan Square
Eighteenth and Arch Streets
Philadelphia, PA 19103-2799
(Tel) 215-981-4000

Independent Accountants

Ernst & Young LLP
Two Commerce Square
Suite 4000
2001 Market Street
Philadelphia, PA 19103

Investor Relations

FD
Wall Street Plaza
88 Pine Street, 32nd Floor
New York, NY 10005
(Tel) 212-850-5600

Board of Directors

Jeffrey Weiss

Chairman and Chief Executive Officer
Dollar Financial Corp.

David Jessick

Retired Senior Executive Vice President and Chief Administrative Officer
Rite Aid Corporation

Kenneth Schwenke

Managing Director
Gravitas, LLC

John Gavin

Vice Chairman and former Chief Executive Officer and President
Drake, Beam, Morin

Clive Kahn

Chief Executive Officer
Cardsave Limited

Ronald McLaughlin

Chapman, Inc.

Michael Kooper

Area Chairman
Gallagher Benefit Services, Inc

Executive Officers

Jeffrey Weiss

Chairman and Chief Executive Officer

Randy Underwood

Executive Vice President and Chief Financial Officer

Norm Miller

Executive Vice President and Chief Operating Officer

Sydney Franchuk

Chairman, National Money Mart Company

Silvio Piccini

Senior Vice President and Managing Director, United Kingdom Operations

Roy W. Hibberd

Senior Vice President, General Counsel

Peter Sokolowski

Senior Vice President, Finance and Corporate Treasurer

Melissa Soper

Senior Vice President, Corporate Administration

William Athas

Senior Vice President, Finance and Corporate Controller

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

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(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

OCT 08 2008

For the fiscal year ended June 30, 2008

Washington, DC
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OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 000-50866

DOLLAR FINANCIAL CORP.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of
Incorporation or Organization)

23-2636866

(I.R.S. Employer
Identification No.)

1436 Lancaster Avenue
Berwyn, Pennsylvania

(Address of Principal Executive Offices)

19312-1288

(Zip Code)

Registrant's telephone number, including area code

(610) 296-3400

Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of Each Class	Name of Each Exchange on Which Registered
Common Stock, \$0.001 par value per share	The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Exchange Act:

Title of Each Class	Name of Each Exchange on Which Registered
Not applicable	Not applicable

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K:

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of December 31, 2007, 24,203,595 shares of the registrant's common stock, par value \$0.001 per share, were outstanding. As of such date the aggregate market value of voting stock (based upon the last reported sales price on the Nasdaq Global Select Market) held by non-affiliates of the registrant was approximately \$742,808,331. As of July 31, 2008, the number of shares of the registrant's common stock outstanding was 24,229,570.

DOCUMENTS INCORPORATED BY REFERENCE

The Company's definitive proxy statement to be filed in connection with its solicitation of proxies for its 2008 Annual Meeting of Stockholders is incorporated by reference to Part III of this Annual Report on Form 10-K, Items 10, 11, 12, 13 and 14.

DOLLAR FINANCIAL CORP.

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2008 Report on Form 10-K

Money Mart®, Inst-Cheques®, the Check Cashing Store®, Loan Mart® and We The People® are trademarks of Dollar Financial Corp. This Annual Report on Form 10-K also includes trademarks and tradenames of other companies.

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Item 1. BUSINESS

General

We are a leading international financial services company serving under-banked consumers. Our financial services store network is the largest network of its kind in each of Canada and the United Kingdom and the second-largest network of its kind in the United States. Our customers are typically service sector individuals who require basic financial services but, for reasons of convenience and accessibility, purchase some or all of their financial services from us rather than from banks and other financial institutions. To meet the needs of these customers, we provide a range of consumer financial products and services primarily consisting of check cashing, single-payment consumer loans, longer-term installment loans, money orders, money transfers, foreign exchange and legal document processing services. At June 30, 2008, our global store network consisted of 1,452 locations (of which 1,122 are company-owned) operating as Money Mart®, Money Shop, Loan Mart®, Money Corner, Insta-Cheques®, The Check Cashing Store, American Payday Loans, American Check Casher, Check Casher, Payday Loans, Cash Advance, Cash Advance USA and We The People® in 31 states, Canada, the United Kingdom and the Republic of Ireland. This network includes 1,359 locations (including 1,122 company-owned) in 21 states, Canada, the United Kingdom and the Republic of Ireland offering financial services including check cashing, single-payment consumer loans, sale of money orders, money transfer services, foreign exchange and various other related services. Also included in this network is our We The People USA business, which offers retail-based legal document processing services through a network of 93 franchised locations in 20 states.

We are a Delaware corporation incorporated in April 1990 as DFG Holdings, Inc. We operate our store network through our direct wholly-owned subsidiary, Dollar Financial Group, Inc., a New York corporation formed in 1979, and its direct and indirect wholly-owned foreign and domestic subsidiaries (collectively, "OPCO").

Our network includes the following platforms for delivering our financial services and retail-based legal document processing services to consumers in our core markets:

United States

As of June 30, 2008, we operate a total of 467 financial services stores, with 241 operating under the name "Money Mart®", 81 operating under the name "The Check Cashing Store", 20 operating under the name "American Payday Loans", 8 operating under the name "American Check Casher", 7 operating under the name "Check Casher", 6 operating under the name "Payday Loans", 2 operating under the name "Cash Advance", 2 operating under the name "Cash Advance USA", 77 operating under the name "Loan Mart®", 23 operating under the name "The Money Corner". Additionally, we have 93 franchised locations operating under the name "We The People®". The Money Mart stores typically offer our full range of financial products and services, including check cashing and short-term consumer loans. The Loan Mart stores principally offer short-term consumer loans, as well as other ancillary services depending upon location. By offering short-term lending services, we hope to attract a customer who might not use check cashing services. The We The People stores offer retail-based legal document processing services.

Our U.S. business had revenues of \$136.0 million for the twelve-month period ended June 30, 2007 ("fiscal 2007") and \$153.7 million for the twelve-month period ended June 30, 2008 ("fiscal 2008").

Canada

At June 30, 2008, there are 480 financial services stores in our Canadian network, of which 419 are operated by us and 61 are operated by franchisees. All of our stores in Canada are operated under the name "Money Mart" except locations in the Province of Québec which operate under the name "Instant Cheques". The stores in Canada typically offer check cashing, short-term consumer loans and other ancillary products and services.

Our Canadian business had revenues of USD 212.5 million for fiscal 2007 and USD 279.5 million for fiscal 2008.

United Kingdom and Euro-Zone

At June 30, 2008, there are 411 financial services stores in our United Kingdom network, of which 235 are operated by us and 176 are operated by franchisees/agents. In addition, during fiscal 2008, we opened a financial services store in the Republic of Ireland. All of our stores in the United Kingdom and Euro-zone (with the exception of certain franchises operating under the name "Cash A Cheque") are operated under the name "Money Shop." The stores in the United Kingdom typically offer check cashing, short-term consumer loans and other ancillary products and services. Our store in the Republic of Ireland offers check cashing and other ancillary products and services.

Our United Kingdom and Euro-zone business had revenues of USD 107.2 million for fiscal 2007 and USD 139.0 million for fiscal 2008.

At June 30, 2008, of our 1,452 overall locations, we have 330 franchised/agent locations in Canada, the United Kingdom and in the United States. The franchised/agent locations offer many of the same products and services offered by company-operated stores using the same associated trade names, trademarks and service marks within the standards and guidelines we have established. Total franchise/agent revenues were \$7.0 million for fiscal 2007 and \$5.0 million for fiscal 2008. The decline in revenues in fiscal 2008 is due to our purchase of a number of the franchise stores during fiscal 2007 in addition to a reduction of 17 We The People franchised locations during fiscal 2008.

Our customers, many of whom receive income on an irregular basis, or from multiple employers, are drawn to our convenient neighborhood locations, extended operating hours and high-quality customer service. Our products and services, principally our check cashing and short-term consumer loan program, provide immediate access to cash for living expenses or other needs. We principally cash payroll checks, although our stores also cash government benefit, personal and income-tax-refund checks. During fiscal 2008, we cashed 9.9 million checks with a total face amount of \$5.3 billion and an average face amount of \$531 per check. We originated 3.9 million single-payment consumer loans with an average principal amount of \$454 and a weighted average term of approximately 18.1 days. In addition, we acted as a servicer and direct lender originating approximately 18,000 longer-term installment loans with an average principal amount of \$707 and a weighted average term of approximately 248 days. We strive to provide our customers with high-value ancillary services, including Western Union money order and money transfer products, electronic tax filing, reloadable VISA® and Mastercard® debit cards, bill payment, foreign currency exchange, photo ID and prepaid local and long-distance phone services.

Industry Overview

We operate in a sector of the financial services industry that serves the basic need of service sector individuals who need convenient access to cash. This need is primarily evidenced by consumer demand for check cashing, short-term and longer-term installment loans and other services. Consumers who use these services are often underserved by banks and other financial institutions.

Service sector individuals represent the largest part of the population in each country in which we operate; in the United States, the service sector makes up one of the fastest growing segments of the workforce. However, many of these individuals, particularly in the United States, do not maintain regular banking relationships. They use services provided by our industry for a variety of reasons, including that they often:

- do not have sufficient assets to meet minimum balance requirements or to achieve the benefits of savings with banks;
- do not write enough checks to make a bank account beneficial;
- need access to financial services outside of normal banking hours;

- desire not to pay fees for banking services that they do not use;
- require immediate access to cash from their paychecks;
- may have a dislike or distrust of banks; and
- do not have a neighborhood bank in close proximity to them.

In addition to check cashing services, under-banked consumers also require short-term and longer-term installment loans that provide cash for living and other expenses. They also may not be able to or want to obtain loans from banks as a result of:

- their immediate need for cash;
- irregular receipt of payments from their employers;
- their desire for convenience and respectful customer service;
- the unavailability of bank loans in small denominations for short terms; and
- the high cost of overdraft advances through banks.

Despite the demand for basic financial services, access to banks has become more difficult over time for many consumers. Many banks have chosen to close their less profitable or lower-traffic locations and reduced the hours they operate. Typically, these branch closings have occurred in neighborhoods where the branches have failed to attract a sufficient base of customer deposits. This trend has resulted in fewer convenient alternatives for basic financial services in many neighborhoods. Many banks have also reduced or eliminated some services that under-banked consumers need.

As a result of these trends, a significant number of retailers have begun to offer financial services to service sector individuals. The providers of these services are fragmented, and range from specialty finance offices to retail stores in other industries that offer ancillary services.

We believe that the under-banked consumer market will continue to grow as a result of a diminishing supply of competing banking services as well as underlying demographic trends. These demographic trends include an overall increase in the population and an increase in the number of service sector jobs as a percentage of the total workforce.

The demographics of the typical customers for non-banking financial services vary somewhat in each of the markets in which we operate, but the trends driving the industry are generally the same. In addition, the type of store and services that appeal to customers in each market varies based on cultural, social, geographic, economic and other factors. Finally, the composition of providers of these services in each market results, in part, from the historical development and regulatory environment in that market.

Finally, we are a member and actively participate in all the major industry associations representing our industry interests in every country in which we do business. Our memberships include CFSA (Community Financial Services Association of America) and FSCA (Financial Service Centers of America) in the United States, CPLA (Canadian Payday Loan Association) in Canada and the BCCA (British Cheque Cashers Association) in the United Kingdom.

Growth Opportunities

We believe that significant opportunities for growth exist in our industry as a result of:

- growth of the service-sector workforce;
- failure of commercial banks and other traditional financial service providers to adequately address the needs of service sector and other working-class individuals; and
- trends favoring larger operators in the industry.

We believe that, as the service sector population segment increases and as trends within the retail banking industry make banking less accessible or more costly to these consumers, the industry in which we operate will continue to see a significant increase in demand for our products and services. We also believe that the industry will continue to consolidate as a result of a number of factors, including:

- economies of scale available to larger operations;
- use of technology to serve customers better and to control large store networks;
- inability of smaller operators to form the alliances necessary to deliver new products; and
- increased licensing and regulatory burdens.

This consolidation process should provide us, as operator of one of the largest store networks, with opportunities for continued growth.

Competitive Strengths

We believe that the following competitive strengths position us well for continued growth:

Leading Position in Core Markets. We have a leading position in core markets. At June 30, 2008, we operate 467 company-owned stores in the United States, 419 company-owned stores in Canada, 235 company-owned stores in the United Kingdom and one company-owned store in the Republic of Ireland. We currently have 61 and 176 foreign financial services franchised/agent locations in Canada and in the United Kingdom, respectively. In addition, we currently have 93 franchised locations in the United States, all of which operate under the name We The People and offer retail-based legal document processing services. Highlights of our competitive position in these core markets include the following:

- A large portion of our domestic stores are located in rapidly growing markets of the western United States, where we believe we have held leading market positions for over 10 years. In addition, recent acquisitions have increased our presence in the fast-growing Florida market, where the acquisition of The Money Corner in November of 2006 provided us with 23 stores in southwest Florida. In December 2007, we furthered our presence in Florida with the acquisition of CCS Financial Services, Inc., which provided us with an additional 81 stores and one satellite office in southeast Florida.
- We are the industry leader in Canada, and we believe that we hold a very significant market share as we have a store in almost every Canadian city with a population of over 50,000. Based on a public opinion study of three major metropolitan markets in English speaking Canada, we have achieved brand awareness of 85% of persons surveyed.
- We believe that we are the largest check cashing company in the United Kingdom, comprising approximately 18% of the market measured by number of stores, although we believe that we account for approximately 40% of all check cashing transactions performed at check cashing stores.

Diversified Product and Geographic Mix. Our stores offer a wide range of consumer financial products and services to meet the demands of their respective locales, including check cashing, short-term consumer loans, money orders, money transfers and legal document processing services. We also provide high-value ancillary products and services, including Western Union money order and money transfer products, electronic tax filing, bill payment, foreign currency exchange, reloadable VISA® and MasterCard® brand debit cards, photo ID and prepaid local and long-distance phone services. For fiscal 2008, the revenue contribution by our check cashing operations was 34.4%, our consumer lending operations was 51.1% and our other products and services was 14.5%. In addition to our product diversification, our business is diversified geographically. For fiscal 2008, our U.S. operations generated 26.9% of our total revenue, our Canadian operations generated 48.8% of our total revenue and our United Kingdom operations generated 24.3% of our total revenue. Our product and geographic mix provides a diverse stream of revenue growth opportunities.

High-Quality Customer Service. A 2007 consumer research study told us that our customer satisfaction scores are well over 90%. We adhere to a strict set of market survey and location guidelines

when selecting store sites in order to ensure that our stores are placed in desirable locations near our customers. We believe that our customers appreciate this convenience, as well as the flexible and extended operating hours that we typically offer, which are often more compatible with our customers' work schedules. We provide our customers with a clean, attractive and secure environment in which to transact their business. We believe that our friendly and courteous customer service at both the store level and through our centralized support centers is a competitive advantage.

Diversification and Management of Credit Risk. Our revenue is generated through a high volume of small-dollar financial transactions, and therefore our exposure to loss from a single customer transaction is minimal. In addition, we actively manage our customer risk profile and collection efforts in order to maximize our consumer lending and check cashing revenues while maintaining losses within a targeted range. We have instituted control mechanisms that have been effective in managing risk. Such mechanisms, among others, include the daily monitoring of initial return rates with respect to payments made on our consumer loan portfolio. As a result, we believe that we are unlikely to sustain a material credit loss from a series of transactions or launch of a new product. We have experienced relatively low net write-offs as a percentage of the face amount of checks cashed. For fiscal 2008, in our check cashing business, net write-offs as a percentage of the face amount of checks cashed were 0.3%. For the same period, with respect to loans funded directly by us, net write-offs as a percentage of originations were 2.9%.

Management Expertise. We have a highly experienced and motivated management team at both the corporate and operational levels. Our senior management team has extensive experience in the financial services industry and multi-unit retail operations. In addition, our corporate executive and senior management team has over 81 combined years of service with us and has demonstrated the ability to grow our business through their operational leadership, strategic vision, ability to raise capital and experience in making selected acquisitions. Since 1990, this team has completed more than 75 acquisitions that added over 770 company-owned financial services stores to our network.

Our Strategy

Our business strategy is designed to capitalize on our competitive strengths and enhance our leading market positions. Key elements of our strategy include:

Growing Through Disciplined Network Expansion. We intend to continue to grow our network through the addition of new stores and acquisitions, while adhering to a disciplined selection process. In order to optimize our expansion, we carefully assess potential markets by analyzing demographic, competitive and regulatory factors, site selection and availability, and growth potential. We seek to add locations that offer check cashing, consumer lending, foreign currency, pawn lending and other services or a combination of any of these products and services. In fiscal 2008, we opened 63 new financial service stores and acquired 172 financial service stores, 11 of which were acquired from franchisees. In addition to new store openings, we are actively seeking to acquire targeted competitor operations in selected expansion markets in the United States, Canada, the United Kingdom, Europe and Mexico.

Introducing Related Products and Services. We believe that our check cashing and consumer lending customers enjoy the convenience of other high value products and services offered by us. These products and services enable our customers to manage their personal finances more effectively. For example, in fiscal 2004, we introduced reloadable VISA® brand debit cards, and, in fiscal 2005, we introduced VISA® brand gift cards. In fiscal 2006, we introduced an installment loan program in the United States and the United Kingdom. In fiscal 2008, we launched an internet single-payment loan site for residents of California, Arizona and the United Kingdom and plan to expand to other geographic areas over time. Our product development department continues to develop and test additional new products and services for our customers.

Capitalizing on our Enhanced Network and System Capabilities. With our network of 1,452 stores, as of June 30, 2008, we are well positioned to capitalize on economies of scale. Our centralized core support functions, including collections, call center, field operations and service, loan processing and tax filing enable us to generate efficiencies by improving collections and purchasing power with our

vendors. Our proprietary systems are used to further improve our customer relations and loan servicing activities, as well as to provide a highly efficient means to manage our internal as well as regulatory compliance efforts. We plan to continue to take advantage of these efficiencies to enhance network and store-level profitability.

Maintaining our Customer-Driven Retail Philosophy. We strive to maintain our customer-service-oriented approach and meet the basic financial service needs of our service sector customers. This dedication to service helps to explain our high 90+% customer satisfaction scores. We believe our approach differentiates us from many of our competitors and is a key tenet of our employee training programs. We offer extended operating hours in clean, attractive and secure store locations to enhance appeal and stimulate store traffic. In certain markets, we operate stores that are open 24 hours a day. To ensure customer satisfaction, we periodically send anonymous market researchers posing as shoppers to our U.S. stores to measure customer service performance. We plan to continue to develop ways to improve our performance, including incentive programs to reward employees for exceptional customer service.

Community Involvement and Ethics. We strengthen relationships with our business partners through ethical behavior and with our customers through community involvement. In March of 2007 we were honored to be named the fourth most trustworthy public company in the United States by Audit Integrity, who ranked firms on exhibiting the "highest degree of accounting transparency and fair dealing to stake holders during 2006." We have also encouraged the management of each of our stores to involve themselves with their respective local communities. From these efforts we have provided over \$1.3 million in charitable donations through the generosity of our customers and employees in local charity drives.

Customers

Our core customer group is generally working and middle class consumers who are often under-banked and under served by traditional financial institutions. These customers rely on their current income to cover immediate living expenses and often cannot afford or do not wish to wait for checks to clear through the commercial banking system. We believe that many of our customers use our check cashing and short-term lending services in order to access cash immediately without having to maintain a minimum balance in a checking account and to borrow money to fund immediate needs. We believe that consumers value our affordability and attention to customer service, and their choice of a financial services provider is influenced by our convenient locations, customer service and extended operating hours.

In the summer of 2007 we commissioned Viewpoint Research to conduct a thorough attitude and usage study of our consumers in the United States, Canada and the United Kingdom. Following are some of the quantitative results which will be used to better develop our products and market to our consumers.

U.S. Customers The average age of our domestic check cashing customer is 38 years of age. Our typical check-cashing customer is more likely to be male and never married. He graduated from high school and is employed in a skilled trade earning \$24,000 a year. He owns his car but not his home. He has a cell phone but not a bank account or credit card. He is very satisfied with his experience at Money Mart and lists convenient locations, friendliness of tellers, hours of operation and attitude toward customers as his favorite attributes.

The average domestic short-term consumer loan customer is 43 years of age. Our typical loan customer is more likely to be female and is or has been married. She graduated from high school and has taken some college/technical course work. She works as a professional and earns over \$30,000 a year. She owns her car but not her house. She has a cell phone, bank account, credit card and bank debit card. We believe she is very satisfied with her experience at Money Mart and Loan Mart and lists convenient locations, friendliness of tellers, hours of operation and attitude toward customers as her favorite attributes.

Canadian Customers The average age of our Canadian check cashing customer is 34 years of age. Our typical check cashing customer is more likely to be male and never married. He graduated from high school and is employed full time with an income of USD 23,000 a year. He does not own a car or a home. He has a cell phone,

internet access, bank account but not a credit card. We believe he is very satisfied with his experience at Money Mart and lists convenient hours, simple process, teller attitudes, fast service and convenient locations as his favorite attributes.

The average Canadian short-term consumer loan customer is 41 years of age. Our typical loan customer is more likely to be female and is or has been married. She graduated from high school and has taken some college/technical course work. She is employed full time and earns over USD 34,000 a year. She owns her car but not her house. She has a cell phone, internet access, bank account, credit card and bank debit card. She is very satisfied with her experience at Money Mart and lists teller attitude, friendliness, convenient hours, and simple process as her favorite attributes.

United Kingdom Customers The average age of our United Kingdom check cashing customer is 35 years of age. Our typical check cashing customer is more likely to be male and never married. He graduated from high school and is employed full time with an income of USD 37,000 a year. He owns his car but not his home. He has a cell phone, bank account, debit card but not a credit card or regular access to the internet. We believe he is very satisfied with his experience at Money Shop and lists friendliness of staff, attitude of staff to customers, speed of service, ease of service and hours of operation as his favorite attributes.

The average age of our United Kingdom short-term consumer loan customer is 37 years old. Our typical loan customer is more likely to be male and is or has been married. He graduated from high school and has taken some college/technical course work. He is employed full time and has an income of USD 39,000 a year. He owns his car but not his home. He has a cell phone, bank account, debit card and access to the internet but not a credit card. We believe he is very satisfied with his experience at Money Shop and lists attitude of staff to customers, friendliness of staff, speed of service, ease of service and convenient locations as his favorite attributes.

Products and Services

Customers typically use our stores to cash checks (payroll, government and personal), obtain short-term or longer-term consumer loans and use one or more of the additional financial services and ancillary products available at most locations including Western Union money order and money transfer products, electronic tax filing, bill payment, reloadable VISA® and MasterCard® brand debit cards, foreign currency exchange, photo ID, prepaid local and long-distance phone services and legal document processing services. In the United Kingdom, we also offer pawn lending services.

Check Cashing. Customers may cash all types of checks at our check cashing locations, including payroll checks, government checks and personal checks. In exchange for a verified check, customers receive cash immediately and do not have to wait several days for the check to clear. Before we distribute any cash, we verify both the customer's identification and the validity of the check (occasionally using multiple sources) as required by our standard verification procedures. Customers are charged a fee for this service (typically a small percentage of the face value of the check). The fee varies depending on the size and type of check cashed as well as the customer's check cashing history at our stores. For fiscal 2007, check cashing fees averaged approximately 3.84% of the face value of checks cashed. For fiscal 2008, check cashing fees averaged approximately 3.74% of the face value of checks cashed.

The following chart presents summaries of revenue from our check cashing operations, broken down by consolidated operations, United States, Canadian, United Kingdom and Euro-Zone operations for the periods indicated below:

	Year Ended June 30,				
	2004	2005	2006 (Unaudited)	2007	2008
Consolidated operations:					
Face amount of checks cashed	\$3,169,350,000	\$3,424,835,000	\$3,772,426,000	\$4,341,026,000	\$5,256,422,000
Number of checks cashed . . .	8,427,990	8,141,697	8,373,342	9,003,970	9,902,464
Average face amount per check	\$ 376.05	\$ 420.65	\$ 450.53	\$ 482.12	\$ 530.82
Average fee per check	\$ 13.93	\$ 15.81	\$ 17.01	\$ 18.52	\$ 19.85
Average fee as a % of face amount	3.70%	3.76%	3.78%	3.84%	3.74%
United States operations:					
Face amount of checks cashed	\$1,349,956,000	\$1,309,231,000	\$1,394,516,000	\$1,404,965,000	\$1,845,298,000
Number of checks cashed . . .	3,621,174	3,379,123	3,410,668	3,337,551	4,172,051
Average face amount per check	\$ 372.80	\$ 387.45	\$ 408.87	\$ 420.96	\$ 442.30
Average fee per check	\$ 13.18	\$ 13.79	\$ 14.13	\$ 14.51	\$ 13.77
Average fee as a % of face amount	3.53%	3.56%	3.46%	3.45%	3.11%
Canadian operations:					
Face amount of checks cashed	\$1,144,380,000	\$1,300,089,000	\$1,514,753,000	\$1,938,692,000	\$2,366,374,000
Number of checks cashed . . .	3,476,375	3,529,879	3,607,553	4,318,185	4,383,586
Average face amount per check	\$ 329.19	\$ 368.31	\$ 419.88	\$ 448.96	\$ 539.83
Average fee per check	\$ 11.07	\$ 12.38	\$ 14.44	\$ 15.43	\$ 18.66
Average fee as a % of face amount	3.36%	3.36%	3.44%	3.44%	3.46%
United Kingdom and Euro-Zone operations:					
Face amount of checks cashed	\$ 675,014,000	\$ 815,515,000	\$ 863,157,000	\$ 997,369,000	\$1,044,750,000
Number of checks cashed . . .	1,330,441	1,232,695	1,355,121	1,348,234	1,346,827
Average face amount per check	\$ 507.36	\$ 661.57	\$ 636.96	\$ 739.76	\$ 775.71
Average fee per check	\$ 23.45	\$ 31.20	\$ 31.13	\$ 38.33	\$ 42.57
Average fee as a % of face amount	4.62%	4.72%	4.89%	5.18%	5.49%

From fiscal 2004 through fiscal 2008, the number of stores in our network has increased, while the number of checks cashed in the United States on a per-store basis has generally decreased. A primary reason for this decrease is an increased focus on our consumer loan products. In addition, studies by the Federal Reserve Board and others show that payments made by electronic means may be displacing a portion of the paper checks traditionally cashed by our customers. We have increased our focus on cashing payroll and commercial checks, which tend to have higher face values and therefore result in higher check cashing fees than government checks.

If a check cashed by us is not paid for any reason, we record the full face value of the check as a loss in the period when the check was returned unpaid. We then send the check to our internal collection department.

or occasionally directly to the store, for collection. Our employees contact the maker and/or payee of each returned check to seek payment. In certain circumstances, we will take appropriate legal action. Recoveries on returned items are credited in the period when the recovery is received. During fiscal 2007 and 2008, we collected 73.6% and 73.6% of the face value of returned checks, respectively.

The following chart presents summaries of our returned check experience, broken down by consolidated operations, U.S., Canadian, United Kingdom and Euro-Zone operations for the periods indicated below:

	Year Ended June 30,				
	2004	2005	2006 (Unaudited)	2007	2008
Consolidated operations:					
Face amount of returned checks	\$29,061,000	\$32,644,000	\$39,052,000	\$47,520,000	\$62,120,000
Collections on returned checks	21,399,000	23,655,000	29,070,000	34,987,000	45,714,000
Net write-offs of returned checks	7,662,000	8,989,000	9,982,000	12,532,000	16,406,000
Collections as a percentage of returned checks	73.6%	72.5%	74.4%	73.6%	73.6%
Net write-offs as a percentage of check cashing revenues	6.5%	7.0%	7.0%	7.5%	8.3%
Net write-offs as a percentage of face amount of checks cashed	0.24%	0.26%	0.26%	0.29%	0.31%
United States operations:					
Face amount of returned checks	\$13,761,000	\$14,749,000	\$16,846,000	\$18,307,000	\$24,975,000
Collections on returned checks	10,284,000	10,881,000	12,586,000	13,961,000	19,561,000
Net write-offs of returned checks	3,477,000	3,868,000	4,260,000	4,346,000	5,414,000
Collections as a percentage of returned checks	74.7%	73.8%	74.7%	76.3%	78.3%
Net write-offs as a percentage of check cashing revenues	7.3%	8.3%	8.8%	9.0%	9.4%
Net write-offs as a percentage of face amount of checks cashed	0.26%	0.30%	0.31%	0.31%	0.29%
Canadian operations:					
Face amount of returned checks	\$ 8,797,000	\$ 9,906,000	\$11,498,000	\$16,051,000	\$21,208,000
Collections on returned checks	7,320,000	8,319,000	9,831,000	13,254,000	16,736,000
Net write-offs of returned checks	1,477,000	1,587,000	1,667,000	2,797,000	4,472,000
Collections as a percentage of returned checks	83.2%	83.9%	85.5%	82.6%	78.9%
Net write-offs as a percentage of check cashing revenues	3.8%	3.6%	3.2%	4.2%	5.5%
Net write-offs as a percentage of face amount of checks cashed	0.13%	0.12%	0.11%	0.14%	0.19%
United Kingdom and Euro-Zone operations:					
Face amount of returned checks	\$ 6,503,000	\$ 7,989,000	\$10,708,000	\$13,162,000	\$15,937,000
Collections on returned checks	3,795,000	4,455,000	6,653,000	7,773,000	9,417,000
Net write-offs of returned checks	2,708,000	3,534,000	4,055,000	5,389,000	6,520,000
Collections as a percentage of returned checks	58.4%	55.8%	62.1%	59.1%	59.1%
Net write-offs as a percentage of check cashing revenues	8.7%	9.2%	9.6%	10.4%	11.4%
Net write-offs as a percentage of face amount of checks cashed	0.40%	0.43%	0.47%	0.54%	0.62%

Consumer Lending

Prior to June 2006, in the United States, we primarily originated single-payment consumer loans on behalf of a domestic bank. For these consumer loans, at the time the funds were advanced to the borrower, the borrower signed a note and provided the lender with a post-dated check or a written authorization to initiate an automated clearinghouse charge to the borrower's checking account for the loan principal plus a finance charge; on the due date of the loan (which was generally set at a date on or near the borrower's next payday), the check or automated clearinghouse debit was presented for payment.

As of June 30, 2006, most of our United States retail financial service locations issue single — payment consumer loans using the company — funded consumer loan model. Beginning in June 2006, we implemented a credit services organization model for single-payment loans at our six Texas stores under the terms of which, beginning in June 2006, we guarantee, originate and service loans for a non-bank lender that complies with Texas law. The lender in our bank-funded CustomCash® domestic installment loan program, First Bank, advised us that, effective April 2007, it would no longer distribute its longer-term installment loans through third-party retail locations and instead would distribute such loans only through its own branch offices and the Internet. Accordingly, we have successfully transitioned our CustomCash® installment loan product customers to our company-funded short-term single payment loan. Beginning July 2007, we began offering company-funded CustomCash® domestic installment loans in our New Mexico market and began offering this product in our Utah market in January 2008. In August 2007, we launched an internet single-payment term loan site for residents of California and, in February 2008, for Arizona residents; we plan to expand this program to other geographies over time.

We also originate unsecured short-term single-payment loans to borrowers for our own account in Canada, the United Kingdom and in most United States markets. We bear the entire risk of loss related to these loans. In the United States, these loans are made for amounts up to \$1,000, with terms of 7 to 45 days. In Canada, loans are issued to qualified borrowers based on a percentage of the borrowers' income, up to C\$1,500, with terms of 1 to 35 days. We issue loans in the United Kingdom for up to GBP 750, with a maximum term of 30 days. We originated or extended approximately \$1.3 billion of the single-payment consumer loans during fiscal 2007 and approximately \$1.9 billion during fiscal 2008. In addition, we act as a direct lender of longer-term installment loans in the United Kingdom and in certain United States and Canadian markets. In the United States for fiscal 2008, we originated 2,338 installment loans with an average principal amount of \$518 and a weighted average term of approximately 47 days. We originated or extended installment loans through our locations in the United States of approximately \$1.2 million in fiscal 2008. In Canada, for fiscal 2008, we originated 11,573 installment loans with an average principal amount of \$445 and a weighted average term of approximately 259 days. We originated or extended installment loans through our locations in Canada of approximately \$5.2 million in fiscal 2008. In Canada, for fiscal 2007, we originated 3,490 installment loans with an average principal amount of \$1,351 and a weighted average term of approximately 257 days. We originated or extended installment loans through our locations in Canada of approximately \$4.7 million in fiscal 2007.

In the United Kingdom for fiscal 2008, we originated 3,673 installment loans with an average principal amount of \$1,654 and a weighted average term of approximately 359 days. In the United Kingdom for fiscal 2007, we originated 8,824 longer-term installment loans with an average principal amount of \$1,416 and a weighted average term of approximately 379 days. We originated or extended installment loans through our locations in the United Kingdom of approximately \$6.1 million in fiscal 2008 and \$12.5 million in fiscal 2007. The outstanding installment loan receivable at June 30, 2008 is \$0.1 million, \$5.6 million and \$3.2 million in the United States, United Kingdom and Canada, respectively.

We had approximately \$115.2 million of net consumer loans on our balance sheet at June 30, 2008 and approximately \$81.9 million on June 30, 2007. These amounts are reflected in loans receivable, net. Loans receivable, net at June 30, 2008 and 2007 are reported net of a reserve of \$8.5 million and \$8.6 million, respectively, related to consumer lending. Loans in default at June 30, 2008 was \$11.9 million, net of a \$22.0 million allowance, and was \$10.3 million, net of a \$18.0 million allowance at June 30, 2007.

The following table presents a summary of our consumer lending originations, which includes loan extensions and revenues for the following periods (dollars in thousands):

	Year Ended June 30,		
	2006	2007	2008
U.S. company-funded consumer loan originations(1)	\$236,025	\$ 282,364	\$ 535,542
Canadian company-funded consumer loan originations(2) . . .	526,233	774,194	953,157
U.K. company-funded consumer loan originations(2)	200,584	266,331	361,730
Total company-funded consumer loan originations	<u>\$962,842</u>	<u>\$1,322,889</u>	<u>\$1,850,429</u>
U.S. servicing revenues, gross	\$ 22,673	\$ 29,245	\$ 2,556
U.S. company-funded consumer loan revenues	37,814	44,366	77,282
Canadian company-funded consumer loan revenues	69,999	110,010	147,313
U.K. company-funded consumer loan revenues	32,102	43,824	65,366
Total consumer lending revenues	<u>\$162,588</u>	<u>\$ 227,445</u>	<u>\$ 292,517</u>
Gross charge-offs of company-funded consumer loans	\$106,164	\$ 160,077	\$ 217,476
Recoveries of company-funded consumer loans	(96,145)	(129,574)	(163,720)
Net charge-offs on company-funded consumer loans	<u>\$ 10,019</u>	<u>\$ 30,503</u>	<u>\$ 53,756</u>
Gross charge-offs of company-funded consumer as a percentage of total company-funded consumer loan originations	11.0%	12.1%	11.8%
Recoveries of company-funded consumer loans as a percentage of total company-funded consumer loan originations	10.0%	9.8%	8.9%
Net charge-offs on company-funded consumer loans as a percentage of total company-funded consumer loan originations	1.0%	2.3%	2.9%

(1) Our company-operated stores in the United States originated company-funded and bank-funded single-payment consumer loans during fiscal 2006 and now offer only company-funded single-payment consumer loans in all markets, with the exception of Texas and Pennsylvania. We no longer offer consumer loans in Pennsylvania; in Texas we offer single-payment consumer loans under a credit services organization model.

(2) All consumer loans originated in Canada and the United Kingdom are company-funded.

The increase in total company-funded originations of \$528 million in fiscal 2008 over fiscal 2007 is primarily due to the transition from the bank-funded loan model to the company-funded loan model in the United States, as well as increases in originations due to the new stores from the APL and CCS acquisitions. Also contributing to the increase are increases in Canada due to criteria changes and newly opened stores in Canada and the United Kingdom.

Other Services and Products

In addition to check cashing and short-term consumer loans, our customers may choose from a variety of products and services when conducting business at our locations. These services, which vary from store to store, include Western Union money order and money transfer products, electronic tax filing, bill payment, foreign currency exchange, pawnbroking, VISA® and MasterCard® brand reloadable debit cards and gift cards, photo ID, prepaid local and long-distance phone services and legal document processing services. We believe that our check cashing and consumer lending customers enjoy the convenience of other high-value products and services offered by us.

Among our most significant other financial services products and services are the following:

- *Money Transfers* — Through a strategic alliance with Western Union, customers can transfer funds to any location in the world providing Western Union money transfer services. Western Union currently has approximately 345,000 agents in more than 200 countries throughout the world. We receive a percentage of the commission charged by Western Union for the transfer. For fiscal 2007 and fiscal 2008, we generated total money transfer revenues of \$20.9 million and \$27.5 million, respectively, primarily at our check cashing stores.
- *Money Orders* — Our stores issue money orders for a minimal fee. Customers who do not have checking accounts typically use money orders to pay rent and utility bills. During fiscal 2008, money order transactions had an average face amount of \$267 and an average fee of \$1.28. For fiscal 2008, our customers purchased 2.7 million money orders, generating total money order revenues of \$3.5 million. During fiscal 2007, money order transactions had an average face amount of \$204 and an average fee of \$1.30. During fiscal 2007, our customers purchased 2.2 million money orders, generating total money order revenues of \$2.8 million.

Store Operations

Locations

The following chart sets forth the number of company-operated and franchised stores in operation as of the specified dates:

Markets	June 30,				
	2004	2005	2006	2007	2008
UNITED STATES					
California	137	137	133	131	131
Florida	—	—	—	23	103
Arizona	59	67	65	63	58
Louisiana	4	29	27	25	24
Ohio	22	22	22	21	21
Washington	18	18	18	17	17
Virginia	16	16	16	16	16
Kansas	—	—	—	—	15
Pennsylvania	17	17	16	16	15
Missouri	—	—	—	—	12
Oklahoma	10	10	10	8	10
Hawaii	3	3	3	3	9
Colorado	7	7	7	7	7
Texas	4	4	6	6	6
Nevada	8	8	7	5	5
Iowa	—	—	—	—	4
New Mexico	3	3	4	4	4
Alaska	—	—	—	1	3
Nebraska	—	—	—	—	3
Utah	4	4	3	3	3
South Carolina	—	—	—	—	1
Maryland/D.C.	1	1	1	1	—
Oregon	5	—	—	—	—
Wisconsin	1	1	—	—	—
Franchised locations	—	6	7	—	—
	<u>319</u>	<u>353</u>	<u>345</u>	<u>350</u>	<u>467</u>
WE THE PEOPLE					
Company operated	—	3	13	—	—
Franchised locations	—	172	132	110	93
	<u>—</u>	<u>175</u>	<u>145</u>	<u>110</u>	<u>93</u>
CANADA					
Company operated	194	214	242	360	419
Franchised locations	117	129	128	54	61
	<u>311</u>	<u>343</u>	<u>370</u>	<u>414</u>	<u>480</u>
UNITED KINGDOM/EURO-ZONE					
Company operated	125	152	172	192	236
Franchised/agent locations	355	312	218	214	176
	<u>480</u>	<u>464</u>	<u>390</u>	<u>406</u>	<u>412</u>
Total Stores	<u>1110</u>	<u>1335</u>	<u>1250</u>	<u>1280</u>	<u>1452</u>

All of our company-operated stores are leased, generally under leases providing for an initial multi-year term and renewal terms from one to five years. We generally assume the responsibility for required leasehold improvements, including signage, customer service representative partitions, alarm and security systems, computers, time-delayed safes and other office equipment. We adhere to a strict set of market survey and location guidelines when selecting store sites in order to ensure that our stores are placed in desired locations near our customers.

Acquisitions

We have been an active acquirer of competitors' stores in each country in which we conduct operations for a number of years.

On October 31, 2006, our Canadian subsidiary completed the acquisition of substantially all of the assets of 82 retail stores owned and operated by five existing franchisees, which we refer to as the Canadian Acquisition. The acquisition was effected pursuant to five purchase agreements each dated October 31, 2006 by and among National Money Mart Company and the five existing National Money Mart Company franchisees. The total purchase price for the Canadian Acquisition was approximately \$124.2 million in cash.

On November 12, 2006, we completed the acquisition of 23 financial services stores, predominately located in Southwest Florida. The total purchase price for the acquisition was \$30.0 million cash.

Also during fiscal 2007, we completed several small other acquisitions resulting in an aggregate increase in goodwill of \$2.2 million.

On August 30, 2007, we entered into a purchase agreement to acquire substantially all of the assets of 45 retail stores, operating as Check Cashier, American Check Cashier, Cash Advance, American Payday Loans, Cash Advance USA and Payday Loans (collectively, "American Payday Loans" or the "APL Acquisition"). The total aggregate purchase price for this acquisition was approximately \$29.3 million cash, of which \$2.0 million cash is being held in escrow for 24 months to secure certain indemnification claims. In addition, the agreement includes a maximum revenue-based earn-out of up to \$3.0 million which is payable in February 2009. Between August 2007 and March 2008, we consummated a series of acquisitions of the 45 stores, which are located in Kansas, Missouri, Hawaii, Oklahoma, Arizona, Iowa, South Carolina, and Nebraska.

On December 15, 2007, we consummated the acquisition of substantially all of the assets of 81 financial services stores and one satellite office in southeast Florida (the "CCS Acquisition") from CCS Financial Services, Inc. d/b/a The Check Cashing Store ("CCS"). The aggregate purchase price for the acquisition was \$101.9 million cash, including \$6.0 million cash to be held in escrow for 24 months to secure certain indemnification claims.

On December 19, 2007, we entered into a share purchase agreement to acquire all of the shares of Cash Your Cheque, Ltd, a U.K. entity, which operated seven check cashing and payday lending stores. The aggregate purchase price for the acquisition was approximately \$4.2 million in cash, including \$0.4 million cash to be held in escrow for 12 months to secure certain indemnification claims.

Also during fiscal 2008, we completed various smaller acquisitions in Canada and the United Kingdom resulting in an aggregate increase in goodwill of \$5.9 million.

We are actively seeking targeted acquisitions and anticipate adding acquired stores in all of our geographical markets in the future.

Facilities and Hours of Operation

As part of our retail and customer-driven strategy, we present a clean and attractive environment and an appealing format for our stores. Size varies by location, but the stores are generally 1,000 to 1,400 square feet, with approximately half of that space allocated to the customer service representative and back office areas.

Operating hours vary by location, but are typically extended and designed to cater to those customers who, due to work schedules, cannot make use of "normal" banking hours. A typical store operates from

9:00 A.M. to 9:00 P.M. during weekdays and on Saturdays, and from 10:00 A.M. to 5:00 P.M. on Sundays. In certain locations, we operate stores 24 hours, seven days per week.

Operational Structure

Our senior management is located at our corporate headquarters in Berwyn, Pennsylvania and is responsible for our overall strategic direction. This corporate staff includes personnel dedicated to compliance functions, including internal audit, risk management, and privacy, as well as global executive management, business development and acquisitions, corporate finance, investor relations, compensation and benefits, global credit and legal functions. We also maintain corporate offices in Victoria, British Columbia, Nottingham, England and a satellite office in Fort Lauderdale, Florida. Management and support of store operations are located in the respective countries. This support includes executive store management and finance, and other centralized functions such as information systems, treasury, accounting, human resources, loss prevention and marketing.

Additionally, in each country in which we operate, we have a store-management organization that is responsible for the day-to-day operations of our stores. District managers are directly responsible for the oversight of our store managers and store operations. Typically, each district manager oversees eight to ten stores. Each district manager reports to a market manager who supervises approximately five district managers. The market managers report to the head of operations in each of our corporate offices.

We have a centralized facility to support our domestic consumer lending business. This call-center facility, located in Salt Lake City, Utah, currently employs approximately 146 full-time staff. Operating from 8:00 A.M. to midnight, Eastern time (including weekends), our staff performs inbound and outbound customer service for current and prospective consumer loan customers as well as collection for our check cashing and loan-servicing functions for all past-due domestic consumer loans. Our management at this facility includes experienced call-center operations, customer service, information technology and collections personnel. We believe that this centralized facility has helped us to improve our loan servicing significantly and has led to reduced check cashing and credit losses on loans originated by us in the United States and significantly enhances our ability to manage the compliance responsibilities related to our domestic consumer lending operations. We believe that our ongoing investment in, and company-wide focus on, our compliance practices provides us with a competitive advantage relative to many other companies in our industry. We operate similar facilities in Canada and the United Kingdom as well.

Technology

We currently have an enterprise-wide transaction processing computer network. We believe that this system has improved customer service by reducing transaction time and has allowed us to manage returned-check losses and loan-collection efforts better and to comply with regulatory recordkeeping and reporting requirements.

We continue to enhance our point-of-sale transaction processing system, which is composed of a networked hardware and software package with integrated database and reporting capabilities. The point-of-sale system provides our stores with instantaneous customer information, thereby reducing transaction time and improving the efficiency of our check cashing and our credit-verification process. Also, we have deployed an enhanced centralized loan-management and collection system that provides improved customer service processing and management of loan transactions. The loan-management system and collection system uses integrated automated clearinghouse payment and returns processing, which facilitates faster notification of returns and faster clearing of funds as well as utilizing fax server document-processing technology to reduce both processing and loan-closing times. The point-of-sale system, together with the enhanced loan-management and collection systems, has improved our ability to offer new products and services and our customer service.

Security

The principal security risks to our operations are robbery and employee theft. We have extensive security and surveillance systems, dedicated security personnel and management information systems to address both areas of potential loss. We believe that our systems are among the most effective in the industry. Net security losses represented 0.6% and 0.5% of total revenues for fiscal 2008 and fiscal 2007.

To protect against robbery, most store employees work behind bullet-resistant glass and steel partitions, and the back office, safe and computer areas are locked and closed to customers. Each store's security measures include safes, electronic alarm systems monitored by third parties, control over entry to teller areas, detection of entry through perimeter openings, walls, and ceilings and the tracking of all employee movement in and out of secured areas. Employees use cellular phones to ensure safety and security whenever they are outside the secure teller area. Additional security measures include identical alarm systems in all stores, remote control over alarm systems, arming/ disarming and changing user codes and mechanically and electronically controlled time-delay safes.

Since we handle high volumes of cash and negotiable instruments at our locations, daily monitoring, unannounced audits and immediate responses to irregularities are critical in combating defalcations. We have an internal auditing program that includes periodic unannounced store audits and cash counts at randomly selected locations.

Advertising and Marketing

We actively measure and conduct testing of our advertising programs to ensure we achieve a positive return on investment. The 2007 attitude and usage survey mentioned in the Consumer section is one example of our approach to better understand our consumers and then utilizing those results to develop effective marketing initiatives. Our in-store transaction database allows us to develop direct marketing strategies to communicate to existing customers and prospective customers who have similar demographic characteristics.

Some of our core marketing elements include: 1) *In-Store POP(Point of Purchase) and Promotions*— which allow us to target our current customers with new products and consumer contests/incentives that keeps the shopping experience fresh and interesting, 2) *Mass Media* — which allow us to build our brand awareness with non-users and lapsed users which may include national TV in Canada, local market TV/radio in the United States and the United Kingdom, and Yellow Pages in every geography, 3) *New Media* — which allow us to test new vehicles as our consumers expand their usage of technology with text messaging, e-mail campaigns, search engine marketing and web site marketing, 4) *Local Marketing/Community Involvement* — which allows us to become a trusted part of the community with locally designed and executed programs like charity fundraisers and sponsorship of community events.

Competition

Our store network represents the second-largest network of its kind in the United States and the largest network of its kind in each of Canada and the United Kingdom.

United States — The industry in which we operate in the United States is highly fragmented. According to FiSCA (Financial Service Centers of America) there are over 11,000 neighborhood check cashing stores and according to Stephens Inc., there are over 24,000 short-term lending stores. We believe we operate one of only seven U.S. check cashing store networks that have more than 100 locations, the remaining competitors being local chains and single-unit operators. There are several public companies in the United States with a large network of stores offering single-payment consumer loans, as well as several large pawn shop chains offering such loans in their store networks in the United States. Like check cashing, there are also many local chains and single-unit operators offering single-payment consumer loans as their principal business product.

Canada — In Canada, we are the industry leader and we hold a very significant market share with exceptional brand awareness. In a recent public opinion study of three major metropolitan markets in English-speaking Canada, we found that we have achieved brand awareness of 85%. We estimate that the number of outlets offering check cashing and/or single-payment consumer loans to be 1,500. We believe there is only one

other network of stores with over 300 locations and that there is only one other chain with over 50 locations. While we believe that we enjoy almost 25% market share by outlet in Canada, our research estimates our market share by volume of business to be significantly higher.

United Kingdom — Based on information from the British Cheque Cashers Association, we believe that we have a United Kingdom market share of stores of approximately 18%. In addition, we believe that our 411 company-operated and franchised / agent stores account for up to 40% of the total check cashing transactions performed at check cashing stores in the United Kingdom. In the consumer lending market, recent research indicates that the market for small, short-term single-payment loans is served by approximately 1,500 store locations, which include check cashers, pawn brokers and home-collected credit companies.

Globally — In addition to other check cashing stores and consumer lending stores in the United States, Canada and the United Kingdom, we compete with banks and other financial services entities, as well as with retail businesses, such as grocery and liquor stores, which often cash checks for their customers. Some competitors, primarily grocery stores, do not charge a fee to cash a check. However, these merchants generally provide this service to certain customers with solid credit ratings or for checks issued by highly recognized companies, or those written on the customer's account and made payable to the store.

We also compete with companies that offer automated check cashing machines, and with franchised kiosk units that provide check-cashing and money order services to customers, which can be located in places such as convenience stores, bank lobbies, grocery stores, discount retailers and shopping malls.

We also compete with lenders and other service providers that provide single payment loans and legal document processing services over the Internet. In August 2007, we launched an internet short-term loan site for residents of California, in November 2007, for U.K. residents and in February 2008, for Arizona residents; we plan to expand this program to other geographies over time.

We believe that convenience, hours of operations and other aspects of customer service are the principal factors influencing customers' selection of a financial services company in our industry, and that the pricing of products and services is a secondary consideration.

Regulation

We are subject to regulation by foreign, federal and state governments that affects the products and services we provide. In general, this regulation is designed to protect consumers who deal with us and not to protect the holders of our securities, including our common stock.

Regulation of Check Cashing

To date, regulation of check cashing fees has occurred on the state level. We are currently subject to fee regulation in eight states: Arizona, California, Hawaii, Louisiana, Ohio, Pennsylvania, South Carolina and Florida, where regulations set maximum fees for cashing various types of checks. Our fees comply with applicable state regulations.

Some states, including California, Ohio, Pennsylvania, Utah and Washington, have enacted licensing requirements for check cashing stores. Other states, including Ohio, require the conspicuous posting of the fees charged by each store. A number of states, including Ohio, also have imposed recordkeeping requirements, while others require check cashing stores to file fee schedules with the state.

In Canada, the federal government generally does not regulate our check cashing business, nor do provincial governments generally impose any regulations specific to the check cashing industry. The exceptions are the Provinces of Québec and Saskatchewan, where check cashing stores are not permitted to charge a fee to cash government checks.

In the United Kingdom, as a result of the Cheques Act of 1992, banks must refund the fraudulent or dishonest checks that they clear to the drawer. For this reason, banks have invoked more stringent credit inspection and indemnity criteria for businesses such as ours. Additionally, in 2003 the Money Laundering Regulations of 1993 were enhanced, requiring check cashing, money transfer and foreign currency exchange

providers to be licensed and in 2007 they were further enhanced to require background checks of persons running such businesses as a requirement of granting the license. We believe we currently comply with these more stringent rules and regulations.

Regulation of Consumer Lending

In the United States, historically the majority of our stores were in states where we engaged in consumer lending as a servicer for federally insured financial institutions. We provided these banks with marketing, servicing and collection services for their unsecured short-term single-payment loan products that were offered under our service mark Cash 'Til Payday®. We also offered company-funded short-term single-payment loan products in a limited number of states where we had stores, also under our Cash 'Til Payday® mark. On March 2, 2005, the FDIC issued a financial institution letter which, among other things, limited the period during which a borrower could have short-term single-payment loans outstanding from any FDIC-insured bank to three months during a twelve-month period. On June 16, 2005, we announced that, as a result of the FDIC's letter, we would transition away from bank-funded single payment consumer loans to company-funded loans. These loans continue to be marketed under our Cash 'Til Payday® mark.

As of June 2006, most of our retail financial service locations had transitioned to the company-funded single payment consumer loan model and we implemented a credit services organization (CSO) program for single-payment loans at our six Texas stores where we refer customers to a third-party lender. Under the terms of our agreement with the third party lender, we guaranty, originate and service loans for the lender which comply with Texas law.

During fiscal 2007, First Bank, the lender in our suspended CustomCash® domestic installment loan program, advised us that the FDIC would require the origination of such installment loans to be discontinued at our retail financial service locations. As such, we have transitioned these loans to our single-payment company-funded loan product. As a further offset to the suspended First Bank program, we are currently offering self-funded installment loans in New Mexico and Utah.

In Canada, our consumer lending activities have historically been subject to provincial licensing in Saskatchewan, Nova Scotia, New Brunswick and Newfoundland. A federal usury ceiling applies to loans we make to Canadian consumers. Canadian borrowers contract to repay us in cash; if they elect to repay by check, we also collect, in addition to a permissible finance charge, our customary check-cashing fees. Effective May 3, 2007, the Canadian Parliament amended the federal usury law to transfer jurisdiction and the development of laws and regulation of our industry's consumer loan products to the respective provinces. To date, the Provinces of British Columbia, Saskatchewan, Manitoba, Ontario, Nova Scotia and New Brunswick have all passed legislation to regulate short term consumer lenders and each are in the process of adopting the new regulations and rates consistent with the regulations. Alberta is considering changes to its existing consumer protection legislation to also regulate short term consumer lenders. In general, such proposed regulations to date are similar to those in effect in the United States which require lenders to be licensed, set maximum limits on the charges to the consumer for a loan and regulate collection practices.

In the United Kingdom, consumer lending is governed by the Consumer Credit Act of 1974 (the "Act") and related rules and regulations. As required by the Act, we have obtained licenses from the Office of Fair Trading, which is responsible for regulating competition, policy, and for consumer protection. The Act also contains rules regarding the presentation, form and content of loan agreements, including statutory warnings and the layout of financial information.

Our consumer lending activities are also subject to certain other state, federal and foreign regulations, including regulations governing lending practices and terms, such as the content, form and accuracy of our consumer disclosures, limitations on the cost of credit, fair debt collection practices and rules regarding advertising content.

Currency Reporting Regulation

United States. Regulations promulgated by the U.S. Treasury Department under the Bank Secrecy Act require reporting of transactions involving currency in an amount greater than \$10,000, and maintain records the purchase of money orders and wire transfers for cash in amounts from \$3,000 to \$10,000. In general, every financial institution must report each deposit, withdrawal, exchange of currency or other payment or transfer that involves currency in an amount greater than \$10,000. In addition, multiple currency transactions must be treated as a single transaction if the financial institution has knowledge that the transactions are by, or on behalf of, any one person and result in either cash in or cash out totaling more than \$10,000 during any one business day. We believe that our point-of-sale system and employee training programs support our compliance with these regulatory requirements.

Also, money services businesses are required by the Money Laundering Suppression Act of 1994 to register with the U.S. Treasury Department. Money services businesses include check cashers and sellers of money orders. Money services businesses must renew their registrations every two years, maintain a list of their agents, update the agent list annually and make the agent list available for examination. In addition, the Bank Secrecy Act requires money services businesses to file a Suspicious Activity Report for any transaction conducted or attempted involving amounts individually or in total equaling \$2,000 or greater, when the money services businesses knows or suspects that the transaction involves funds derived from an illegal activity, the transaction is designed to evade the requirements of the Bank Secrecy Act or the transaction is considered so unusual that there appears to be no reasonable explanation for the transaction. The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("USA PATRIOT Act") includes a number of anti-money-laundering measures designed to assist in the identification and seizure of terrorist funds, including provisions that directly impact check cashers and other money services businesses. Specifically, the USA PATRIOT Act requires all check cashers to establish certain programs designed to detect and report money laundering activities to law enforcement. We believe we are in compliance with the USA PATRIOT Act. The U.S. Treasury Department's Office of Foreign Assets Control administers economic sanctions and embargo programs that require assets and transactions involving target countries and their nationals (referred to as "specially designated nationals and blocked persons") be frozen. We maintain procedures to assure compliance with these requirements.

Canada. The Financial Transactions and Reports Analysis Centre of Canada is responsible for ensuring that money services businesses comply with the legislative requirements of the Proceeds of Crime (Money Laundering) and Terrorist Financing Act. The act requires the reporting of large cash transactions involving amounts of \$10,000 or more received in cash and international electronic funds transfer requests of \$10,000 or more. This act also requires submitting suspicious transactions reports where there are reasonable grounds to suspect that a transaction is related to the commission of a money laundering offense or to the financing of a terrorist activity. We believe that we are in compliance with the requirements of the act.

United Kingdom. The Terrorism Act 2000 and the Proceeds of Crime Act 2002 expanded, reformed and consolidated the United Kingdom's criminal money laundering offenses. The Money Laundering Regulations 2003 impose certain reporting and record keeping requirements on persons and businesses in the regulated sector. Her Majesty's Revenue and Customs has the responsibility for enforcing the regulations. The regulations require that identity is taken for any person carrying out single or multiple foreign exchange transactions exceeding the GBP equivalent of EUR 15,000 and for the cashing of any third party check, in any amount. Additionally, regulations require the submission of suspicious transaction reports to the Serious Organized Crime Agency whenever there is a transaction which is inconsistent with a customer's known legitimate business activities or with normal business for that type of account. We have existing procedures to remain in compliance with these requirements and believe that we are in compliance with these regulatory requirements.

Regulation of Legal Document Processing Services Business

The regulation of our legal document processing services business comes from two principal sources:

- state laws which prohibit: (1) the unauthorized practice of law, or UPL; and (2) fraudulent, deceptive and unfair business practices generally; and
- section 110 of the U.S. Bankruptcy Code.

All states in the United States have laws which prohibit UPL. In addition, all states in the United States have consumer protection laws which prohibit fraudulent, deceptive and unfair business practices. In some of those states, the state bar association, in conjunction with a regulatory agency such as the state supreme court or the state attorney general, monitors and enforces compliance with the state's prohibitions on UPL. In other states, the state attorney general's consumer protection regulatory authority includes monitoring and enforcing compliance with the state's prohibitions on UPL. Two states, Arizona and California, have enacted laws which specifically allow and regulate the preparation and processing of legal documents by non-attorneys, including provisions which detail specific educational, certification and licensing requirements. There have been recent efforts by various trade and state bar associations and state legislatures and regulators, such as in Massachusetts, to define the practice of law in a manner which would prohibit the preparation of legal documents by non-attorneys. In Illinois, we are sponsoring a bill now moving through the legislative process which would regulate the preparation of legal documents by non-attorneys.

At the federal level, the preparation of bankruptcy petitions by non-attorneys is regulated by Section 110 of the U.S. Bankruptcy Code. Section 110 places restrictions on, among other things, the manner in which a non-attorney may advise debtors and sets forth additional requirements regarding how services are provided, the reasonableness of a non-attorney's fees and how court fees are collected and handled. The Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 added certain disclosure requirements to Section 110, none of which is expected to have a material impact on our legal document processing services business. This legislation requires prospective debtors to seek consumer credit counseling before filing for Chapter 7 bankruptcy.

We believe that our legal document processing services business model does not constitute the practice of law. From time to time, we receive inquiries from state bar associations and state regulatory authorities regarding our legal document processing services business model and the activities of our franchisees. We address these inquiries as they are made on a case-by-case basis. In many instances, no further inquiries or actions are taken by the state bar association or regulatory authority. Nevertheless, our business model has been and continues to be challenged in various states and by various U.S. bankruptcy trustees.

Privacy Regulation

We are subject to a variety of state, federal and foreign laws and regulations restricting the use and seeking to protect the confidentiality of identifying and other personal consumer information. We have procedures and systems in place designed to safeguard such information as required.

Other Regulation

We operate a total of 131 financial service stores in California. This state has enacted a so-called "prompt remittance" statute. This statute specifies a maximum time for the payment of proceeds from the sale of money orders to the issuer of the money orders. In this way, the statute limits the number of days, known as the "float," that we have use of the money from the sale of money orders.

In addition to fee regulations, licensing requirements and prompt remittance statutes, certain jurisdictions have also placed limitations on the commingling of money order proceeds and established minimum bonding or capital requirements.

Proprietary Rights

We hold the rights to a variety of service marks relating to financial services we provide in our stores. In addition, we maintain service marks relating to the various names under which our stores operate.

Insurance Coverage

We maintain insurance coverage against losses, including theft, to protect our earnings and properties. We also maintain insurance coverage against criminal acts with a deductible of \$50,000 per occurrence in the United States and the United Kingdom and C\$25,000 per occurrence in Canada.

Employees

On June 30, 2008, we employed 5,490 persons worldwide, consisting of 425 persons in our accounting, management information systems, legal, human resources, treasury, finance and administrative departments and 5,065 persons in our stores, including customer service representatives, store managers, regional supervisors, operations directors and store administrative personnel.

None of our employees is represented by a labor union, and we believe that our relations with our employees are good.

Available Information

Our internet address is www.dfg.com. There we make available, free of charge, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports, as soon as reasonably practicable after we electronically file such material with or furnish it to the Securities and Exchange Commission ("SEC"). Our SEC reports can be accessed through the investor relations section of our Web site. The information found on our Web site is not part of this or any report we file with or furnish to the SEC.

Cautionary Statement for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995

This report includes forward-looking statements regarding, among other things, anticipated improvements in operations, our plans, earnings, cash flow and expense estimates, strategies and prospects, both business and financial. All statements other than statements of current or historical fact contained in this prospectus are forward-looking statements. The words "believe," "expect," "anticipate," "should," "plan," "will," "may," "intend," "estimate," "potential," "continue" and similar expressions, as they relate to us, are intended to identify forward-looking statements.

We have based these forward-looking statements largely on our current expectations and projections about future events, financial trends, litigation and industry regulations that we believe may affect our financial condition, results of operations, business strategy and financial needs. They can be affected by inaccurate assumptions, including, without limitation, with respect to risks, uncertainties, anticipated operating efficiencies, new business prospects and the rate of expense increases. In light of these risks, uncertainties and assumptions, the forward-looking statements in this report may not occur and actual results could differ materially from those anticipated or implied in the forward-looking statements. When you consider these forward-looking statements, you should keep in mind these risk factors and other cautionary statements in this Item 1A of our annual report on Form 10-K. Our forward-looking statements speak only as of the date made. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Item 1A. RISK FACTORS

Our current business and future results may be affected by a number of risks and uncertainties, including those described below. The risks and uncertainties described below are not the only risks and uncertainties we face. Additional risks and uncertainties not currently known to us or that we currently deem immaterial also may impair our business operations. If any of the following risks actually occur, our business, results of operations and financial condition could suffer. The risks discussed below also include forward-looking statements and our actual results may differ substantially from those discussed in these forward-looking statements.

Risks Related to Our Business and Industry

If we do not generate a sufficient amount of cash, which depends on many factors beyond our control, our liquidity and our ability to service our indebtedness and fund our operations would be harmed.

We believe that our cash flow from operations, available cash and available borrowings under our credit facilities will be adequate to meet our future liquidity needs. However, we have substantial debt service obligations, working capital needs and contractual commitments. We cannot assure you that our business will generate sufficient cash flow from operations, that our anticipated revenue growth will be realized or that future borrowings will be available to us under credit facilities in amounts sufficient to enable us to pay our existing indebtedness, fund our expansion efforts or fund our other liquidity needs. Also, adverse changes in any of the measures above may impact the value of the goodwill or other intangible assets on our balance sheet by causing us to write-down or write-off the balance completely.

Changes in applicable laws and regulations governing consumer protection and lending practices, both domestically and abroad, may have a significant negative impact on our business, results of operations and financial condition.

Our business is subject to numerous state and certain federal and foreign laws and regulations which are subject to change and which may impose significant costs or limitations on the way we conduct or expand our business. These regulations govern or affect:

- check cashing fees;
- licensing and posting of fees;
- lending practices, such as truth in lending and installment and single-payment lending;
- interest rates and usury;
- loan amount and fee limitations;
- currency reporting;
- privacy of personal consumer information; and
- prompt remittance of proceeds for the sale of money orders.

As we develop and introduce new products and services, we may become subject to additional federal, state and foreign regulations. In addition, future legislation or regulations may restrict our ability to continue our current methods of operation or expand our operations and may have a negative effect on our business, results of operations and financial condition. Also, states may also seek to impose new licensing requirements or interpret or enforce existing requirements in new ways. Our business is also subject to litigation and regulatory proceedings, which could generate adverse publicity or cause us to incur substantial expenditures or modify the way we conduct our business.

Currently our check cashing and consumer lending activities are subject to only limited substantive regulation in Canada other than usury laws. The Canadian Parliament has recently transferred jurisdiction and the refinement of laws and regulation of our industry's consumer loan products to the respective provinces. There can be no assurance that the new regulations that may be adopted would not have a detrimental effect

on our consumer lending business in Canada. Historically our Canadian consumer lending activities were subject to provincial licensing in Saskatchewan, Nova Scotia, New Brunswick and Newfoundland. A federal usury ceiling applies to loans we make to Canadian customers. Such borrowers contract to repay us in cash; if they elect to repay by check, we also collect, in addition to a permissible finance charge, our customary check-cashing fees. Effective May 3, 2007, the Canadian Parliament amended the federal usury law to transfer jurisdiction and the development of laws and regulations of our industry's consumer loan products to the respective provinces. To date, the provinces of British Columbia, Saskatchewan, Manitoba, Ontario, Nova Scotia, and New Brunswick have all passed laws to regulate short term consumer lenders and each are in process with regulations and rates. Alberta is currently working on changes to their existing Consumer Protection legislation to also regulate short term consumer lenders. In general, such regulations are similar to those in effect in the United States, which require lenders to be licensed, set maximum limits on the charges to the consumer for a loan and regulate collection practices.

In the United Kingdom, our consumer lending activities must comply with the Consumer Credit Act of 1974 and related rules and regulations which, among other things, require us to obtain governmental licenses and prescribe the presentation, form and content of loan agreements. The modification of existing laws or regulations in Canada and the United Kingdom, or the adoption of new laws or regulations restricting or imposing more stringent requirements on our international check cashing and consumer lending activities, could increase our operating expenses and significantly limit our international business activities.

Public perception and press coverage of single-payment consumer loans as being predatory or abusive could negatively affect our revenues and results of operations.

Consumer advocacy groups and some legislators have recently advocated governmental action to prohibit or severely restrict certain types of short-term consumer lending. Typically the consumer groups, some legislators and press coverage focus on lenders that charge consumers interest rates and fees that are higher than those charged by credit card issuers to more creditworthy consumers. This difference in credit cost may become more significant if a consumer does not repay the loan promptly, but renews the loan for one or more additional short-term periods. These types of short-term single-payment loans are often characterized by consumer groups, some legislators and press coverage as predatory or abusive toward consumers. If consumers accept this negative characterization of certain single-payment consumer loans and believe that the loans we provide to our customers fit this characterization, demand for our loans could significantly decrease, which could negatively affect our revenues and results of operations.

If our estimates of loan losses are not adequate to absorb losses, our results of operations and financial condition may be adversely affected.

We maintain an allowance for loan losses for anticipated losses on company-funded loans and loans in default. To estimate the appropriate level of loan loss reserves, we consider the amount of outstanding loans owed to us, historical loans charged off, current collection patterns and current economic trends. Our current allowance for loan losses is based on our charge-offs, expressed as a percentage of loan amounts originated for the last twelve months applied against the principal balance of outstanding loans. As of June 30, 2008, our allowance for loan losses on company-funded consumer loans that were not in default was \$8.5 million and our allowance for losses on loans in default was \$22.0 million. These reserves, however, are estimates, and if actual loan losses are materially greater than our loan loss reserves, our results of operations and financial condition could be adversely affected.

Legal proceedings may have a material adverse impact on our results of operations or cash flows in future periods.

We are currently subject to a number of legal proceedings. We are vigorously defending these proceedings. However, the resolution of one or more of these proceedings could have a material adverse impact on our results of operations or cash flows in future periods.

Competition in the financial services industry could cause us to lose market share and revenues.

The industry in which we operate is highly fragmented and very competitive. In addition, we believe that the market will become more competitive as the industry consolidates. In addition to other check cashing stores and consumer lending stores in the United States, Canada and the United Kingdom, we compete with banks and other financial services entities and retail businesses that cash checks, offer consumer loans, sell money orders, provide money transfer services or offer other products and services offered by us. Some of our competitors have larger and more established customer bases and substantially greater financial, marketing and other resources than we have. As a result, we could lose market share and our revenues could decline, thereby affecting our ability to generate sufficient cash flow to service our indebtedness and fund our operations.

Unexpected changes in foreign tax rates and political and economic conditions could negatively impact our operating results.

We currently conduct significant check cashing and consumer lending activities internationally. Our foreign subsidiaries accounted for 73.1% of our total revenues during fiscal 2008 and 70.2% of our total revenues during fiscal 2007. Our financial results may be negatively impacted to the extent tax rates in foreign countries where we operate increase and/or exceed those in the United States and as a result of the imposition of withholding requirements on foreign earnings. Moreover, if political, regulatory or economic conditions deteriorate in these countries, our ability to conduct our international operations could be limited and the costs could be increased, which could negatively affect our operating results.

The international scope of our operations may contribute to increased costs and negatively impact our operations.

Our operations in Canada and the United Kingdom are significant to our business and present risks which may vary from those we face domestically. At June 30, 2008, assets held by our foreign subsidiaries represented 70.2% of our total assets. Since international operations increase the complexity of an organization, we may face additional administrative costs in managing our business. In addition, most countries typically impose additional burdens on non-domestic companies through the use of local regulations, tariffs and labor controls. Unexpected changes to the foregoing could negatively impact our operations.

Foreign currency fluctuations may adversely affect our results of operations.

We derive significant revenue, earnings and cash flow from our operations in Canada and the United Kingdom. Our results of operations are vulnerable to currency exchange rate fluctuations in the Canadian dollar and the British pound against the United States dollar. We estimate that a 10.0% change in foreign exchange rates by itself would have impacted reported pre-tax earnings from continuing operations by approximately \$9.1 million for fiscal 2008 and \$7.6 million for fiscal 2007. This impact represents nearly 10.5% of our consolidated foreign pre-tax earnings for fiscal 2008 and 136.6% of our consolidated foreign pre-tax earnings for fiscal 2007.

Demand for our products and services is sensitive to the level of transactions effected by our customers, and accordingly, our revenues could be affected negatively by a general economic slowdown.

A significant portion of our revenues is derived from cashing checks. Revenues from check cashing accounted for 34.4% of our total revenues during fiscal 2008 and 36.6% of our total revenues during fiscal 2007. Any changes in economic factors that adversely affect consumer transactions and employment could reduce the volume of transactions that we process and have an adverse effect on our revenues and results of operations.

Our business model for our legal document processing services business is being challenged in the courts, as well as by state legislatures, which could result in our discontinuation of these services in any one or more jurisdictions.

Our business model for our legal document processing services business is being challenged in various states and, at the federal level, by various United States bankruptcy trustees, as the unauthorized practice of law. A finding in any of these pending lawsuits and proceedings that our legal document processing services business model constitutes the unauthorized practice of law could result in our discontinuation of these services in any one or more jurisdictions.

Future legislative and regulatory activities and court orders may restrict our ability to continue our current legal document processing services business model or expand its use. For example, there have been recent efforts by various trade and state bar associations and state legislatures and regulators, such as in Massachusetts, Colorado and Missouri to define the practice of law in a manner which would prohibit the preparation of legal documents by non-attorneys or prohibit non-attorneys from offering for sale certain legal documents.

Changes in local rules and regulations such as local zoning ordinances could negatively impact our business, results of operations and financial condition.

In addition to state and federal laws and regulations, our business can be subject to various local rules and regulations such as local zoning regulations. Any actions taken in the future by local zoning boards or other local governing bodies to require special use permits for, or impose other restrictions on, our ability to provide products and services could adversely affect our ability to expand our operations or relocate existing stores.

Our business and results of operations may be adversely affected if we are unable to manage our growth effectively.

Our expansion strategy, which contemplates the addition of new stores and the acquisition of competitor stores, is subject to significant risks. Our continued growth is dependent upon a number of factors, including the ability to hire, train and retain an adequate number of experienced management employees, the availability of adequate financing for our expansion activities, the ability to successfully transition acquired stores or their historical customer base to our operating platform, the ability to obtain any government permits and licenses that may be required and other factors, some of which are beyond our control. There can be no assurance that we will be able to successfully grow our business or that our current business, results of operations and financial condition will not suffer if we are unable to do so. Expansion beyond the geographic areas where the stores are presently located will increase demands on management and divert their attention. In addition, expansion into new products and services will present new challenges to our business and will require additional management time.

Our check cashing services may become obsolete because of technological advances.

We derive a significant component of our revenues from fees associated with cashing payroll, government and personal checks. Recently, there has been increasing penetration of electronic banking services into the check cashing and money transfer industry, including direct deposit of payroll checks and electronic transfer of government benefits. To the extent that checks received by our customer base are replaced with such electronic transfers, demand for our check cashing services could decrease.

Our business is seasonal in nature, which causes our revenues and earnings to fluctuate.

Our business is seasonal due to the impact of several tax-related services, including cashing tax refund checks, making electronic tax filings and processing applications for refund anticipation loans. Historically, we have generally experienced our highest revenues and earnings during the third fiscal quarter ending March 31 when revenues from these tax-related services peak. This seasonality requires us to manage our cash flows over the course of the year. If our revenues were to fall substantially below what we would normally expect

during certain periods, our financial results would be adversely impacted and our ability to service our debt, including our ability to make interest payments on our debt, may also be adversely affected.

Because we maintain a significant supply of cash in our stores, we may be subject to cash shortages due to robbery, employee error and theft.

Since our business requires us to maintain a significant supply of cash in each of our stores, we are subject to the risk of cash shortages resulting from robberies as well as employee errors and theft. Although we have implemented various programs to reduce these risks, maintain insurance coverage for theft and provide security, systems and processes for our employees and facilities, we cannot assure you that robberies, employee error and theft will not occur and lead to cash shortages that could adversely affect our results of operations.

If we lose key management or are unable to attract and retain the talent required for our business, our operating results could suffer.

Our future success depends to a significant degree upon the members of our senior management team, which have been instrumental in procuring capital to assist us in executing our growth strategies, identifying and negotiating domestic and international acquisitions and providing expertise in managing our developing international operations. The loss of the services of one or more members of senior management could harm our business and future development. Our continued growth also will depend upon our ability to attract and retain additional skilled management personnel. If we are unable to attract and retain the requisite personnel as needed in the future, our operating results and growth could suffer.

A catastrophic event at our corporate or international headquarters or our centralized call-center facilities in the United States, Canada and the United Kingdom could significantly disrupt our operations and adversely affect our business, results of operations and financial condition.

Our global business management processes are primarily provided from our corporate headquarters in Berwyn, Pennsylvania, and our operations headquarters in Victoria, British Columbia, Nottingham, England and a satellite office in For Lauderdale, Florida. We also maintain a centralized call-center facility in Salt Lake City, Utah that performs customer service, collection and loan-servicing functions for our consumer lending business, as well as similar facilities in Victoria, British Columbia, Nottingham, England and a satellite office in For Lauderdale, Florida. We have in place disaster recovery plans for each of these sites, including data redundancy and remote information back-up systems, but if any of these locations were severely damaged by a catastrophic event, such as a flood, significant power outage or act of terror, our operations could be significantly disrupted and our business, results of operations and financial condition could be adversely impacted.

Our anti-takeover provisions could prevent or delay a change in control of our Company, even if such change of control would be beneficial to our stockholders.

Provisions of our amended and restated certificate of incorporation and amended and restated bylaws as well as provisions of Delaware law could discourage, delay or prevent a merger, acquisition or other change in control of our company, even if such change in control would be beneficial to our stockholders. These provisions include:

- a board of directors that is classified such that only one-third of directors are elected each year;
- authorizing the issuance of “blank check” preferred stock that could be issued by our board of directors to increase the number of outstanding shares and thwart a takeover attempt;
- limitations on the ability of stockholders to call special meetings of stockholders;
- prohibiting stockholder action by written consent and requiring all stockholder actions to be taken at a meeting of our stockholders; and

- establishing advance notice requirements for nominations for election to the board of directors or for proposing matters that can be acted upon by stockholders at stockholder meetings.

In addition, Section 203 of the Delaware General Corporation Law limits business combination transactions with 15% stockholders that have not been approved by the board of directors. These provisions and other similar provisions make it more difficult for a third party to acquire us without negotiation. These provisions may apply even if the transaction may be considered beneficial by some stockholders.

Our executive officers, directors and principal stockholders may be able to exert significant control over our future direction.

Our executive officers, directors and principal stockholders together control a significant portion of our outstanding common stock. As a result, these stockholders, if they act together, may be able to exert significant influence, as a practical matter, on all matters requiring our stockholders' approval, including the election of directors and approval of significant corporate transactions. We are also a party to an employment agreement with Jeffrey Weiss that requires us to use our commercially reasonable efforts to ensure that he continues to be a member of our board of directors as long as he is our Chief Executive Officer. As a result, this concentration of ownership and representation on our board of directors may delay, prevent or deter a change in control, could deprive our stockholders of an opportunity to receive a premium for their common stock as part of a sale of the company or its assets and might reduce the market price of our common stock.

Potential for Goodwill Impairment

In the event that our cash flow from operations are not sufficient to meet our future liquidity needs, a portion of the goodwill on our balance sheet could become impaired as the fair value of our goodwill is estimated based upon a present value technique using discounted future cash flows. The balance of our goodwill as of June 30, 2008 of \$419.4 million exceeded total shareholders' equity of \$193.3 million. As a result, a decrease to our cash flow from operations could result in a charge that significantly impacts the balance of our total stockholders' equity.

Item 1B. UNRESOLVED STAFF COMMENTS

None.

Item 2. PROPERTIES

All of our company-operated stores are leased, generally under leases providing for an initial multi-year term and renewal terms from one to five years. The leases may contain provisions for additional rental charges based on revenue and payment of real estate taxes and common area charges. With respect to leased locations open as of June 30, 2008, the following table shows the total number of leases expiring during the periods indicated, assuming the exercise of our renewal options:

<u>Period Ending June 30,</u>	<u>Number of Leases Expiring</u>
2009	175
2010 - 2012	611
2013 - 2017	317
2018 - 2022	49
Thereafter	<u>2</u>
	<u>1,154</u>

The following table reflects the change in the number of stores during fiscal years 2006, 2007 and 2008:

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Number of stores at beginning of period	1,335	1,250	1,280
New stores opened	34	52	63
Stores acquired	47	115	172
Stores closed	(32)	(30)	(15)
Net change in franchise/agent stores	<u>(134)</u>	<u>(107)</u>	<u>(48)</u>
Number of stores at end of period	<u>1,250</u>	<u>1,280</u>	<u>1,452</u>

Item 3. LEGAL PROCEEDINGS

The information required by this Item is incorporated by reference herein to the section in Part I, Item 8 "Note 14. Contingent Liabilities" of this Annual Report on Form 10-K.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

PART II

Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

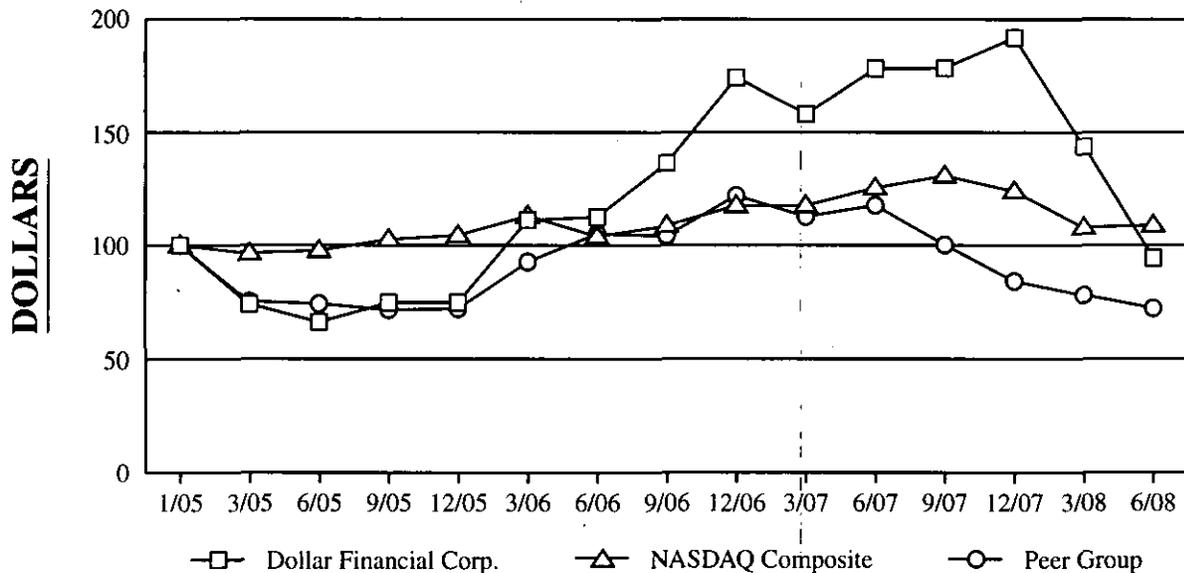
Market Information

Our common shares are traded on the NASDAQ Global Select Market under the symbol "DLLR." Our common stock was initially offered to the public on January 28, 2005 at a price of \$16.00. Below is a summary of the high and low prices of our common stock for each quarterly period during the two-year period ending June 30, 2008 as reported on the NASDAQ Global Select Market.

<u>Period</u>	<u>High</u>	<u>Low</u>
July 1, 2006 until September 30, 2006	\$22.23	\$17.41
October 1, 2006 until December 31, 2006	\$30.06	\$21.11
January 1, 2007 until March 31, 2007	\$32.56	\$23.00
April 1, 2007 until June 30, 2007	\$33.27	\$23.12
July 1, 2007 until September 30, 2007	\$30.09	\$22.14
October 1, 2007 until December 31, 2007	\$33.04	\$26.02
January 1, 2008 until March 31, 2008	\$31.10	\$18.74
April 1, 2008 until June 30, 2008	\$24.30	\$15.05

Stock Performance Graph

The SEC requires us to present a chart comparing the cumulative total stockholder return on our common stock with the cumulative total stockholder return of (i) a broad equity index and (ii) a published industry or peer group index. Set forth below is a graph and table indicating the value at the end of the specified time periods of a \$100 investment made on January 28, 2005 (the first day of trading of our common stock on the Nasdaq) in our common stock and similar investments made in the Nasdaq Composite Index and securities of companies in a peer group of financial services companies comprised of Advance America Cash Advance Centers, Inc., Cash America International, Inc., EZCorp Inc., First Cash Financial Services, Inc., and QC Holdings, Inc. The graph and table assume the reinvestment of any dividends received.



	1/05	3/05	6/05	9/05	12/05	3/06	6/06	9/06	12/06	3/07	6/07	9/07	12/07	3/08	6/08
Dollar Financial Corp.	100.00	74.25	66.31	74.88	74.94	111.13	112.50	136.38	174.13	158.13	178.13	178.31	191.81	143.75	94.44
NASDAQ Composite	100.00	96.57	97.72	102.58	104.41	113.03	103.85	108.66	117.47	117.50	125.35	130.71	123.78	107.87	108.95
Peer Group	100.00	75.40	74.39	71.74	72.15	92.73	105.00	104.13	121.86	112.64	117.60	100.21	84.28	78.15	72.39

Holdings

On July 31, 2008, there were approximately 117 shareholders of record.

Debt Securities

Our credit agreement, as amended as of June 20, 2007, and our indenture dated June 27, 2007, contain restrictions on our declaration and payment of dividends. See "Item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations" and the notes to consolidated financial statements included elsewhere in this report.

Dividends

We have never declared or paid any cash dividends on our common stock. We currently expect to retain any future earnings for use in the operation and expansion of our business and do not anticipate paying any cash dividends on our common stock in the foreseeable future. Any payment of cash dividends on our common stock will be dependent upon the ability of OPCO, our wholly owned subsidiary, to pay dividends or make cash payments or advances to us. Our credit agreement, as amended as of June 20, 2007, and our indenture, dated June 27, 2007, contain restrictions on our declaration and payment of dividends. See "Item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations" and the

notes to consolidated financial statements included elsewhere in this report. For example, OPCO's ability to pay dividends or make other distributions to us, and thus our ability to pay cash dividends on our common stock, will depend upon, among other things, its level of indebtedness at the time of the proposed dividend or distribution, whether it is in default under its financing agreements and the amount of dividends or distributions made in the past. Our future dividend policy will also depend on the requirements of any future financing agreements to which we may be a party and other factors considered relevant by our board of directors, including the General Corporation Law of the State of Delaware, which provides that dividends are only payable out of surplus or current net profits.

Securities Authorized For Issuance Under Equity Compensation Plans

As of June 30, 2008:

The following table sets forth, as of June 30, 2008, information concerning equity compensation plans under which our securities are authorized for issuance. The table does not reflect grants, awards, exercises, terminations or expirations since that date. All share amounts and exercise prices have been adjusted to reflect stock splits that occurred after the date on which any particular underlying plan was adopted, to the extent applicable.

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans</u>
Equity compensation Plans approved by Shareholders:			
Options	1,542,363	\$16.25	2,059,130(a)
Restricted Shares/Restricted Stock Unit Awards	279,107	(b)	(a)
Equity compensation Plans not approved by Shareholders	<u>—</u>	<u>—</u>	<u>—</u>
Total	<u>1,821,470</u>	<u>\$16.25</u>	<u>2,059,130</u>

(a) 1,110,844 of these shares may be issued as restricted shares / restricted stock unit awards under the 2007 Equity Incentive Plan.

(b) Not applicable

Item 6. *SELECTED FINANCIAL DATA*

The selected consolidated financial data set forth below are derived from our consolidated financial statements and should be read in conjunction with our consolidated financial statements and related notes appearing elsewhere in this Annual Report on Form 10-K and "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of this Annual Report on Form 10-K. The consolidated statements of operations data for each of the years ended June 30, 2008, 2007, 2006 and the consolidated balance sheet data as of June 30, 2008 and 2007 are derived from, and qualified by reference to, our audited consolidated financial statements and related notes appearing elsewhere in this filing. The consolidated statements of operations data for each of the years ended June 30, 2005 and 2004 and the consolidated balance sheet data as of June 30, 2006, 2005 and 2004 are derived from our audited consolidated financial statements not included in this filing. Our historical results are not necessarily indicative of results for any future period.

	2004	2005(3)	2006(4)	2007(5)	2008(6)
Consolidated Statement of Operations Data:					
Revenues:					
Check cashing	\$ 117,397	\$ 128,748	\$ 142,470	\$ 166,754	\$ 196,580
Fees from consumer lending	122,461	153,004	162,588	227,445	292,517
Money transfer fees	13,032	14,771	17,205	20,879	27,512
Other	17,706	24,468	36,625	40,654	55,575
Total revenues	<u>270,596</u>	<u>320,991</u>	<u>358,888</u>	<u>455,732</u>	<u>572,184</u>
Store and regional expenses:					
Salaries and benefits	80,291	91,982	106,823	129,522	159,363
Provision for loan losses	24,489	29,425	30,367	45,799	58,458
Occupancy	19,828	22,899	27,914	32,270	43,018
Depreciation	6,588	7,226	7,834	9,455	13,663
Other	54,066	62,371	69,024	83,195	98,452
Total store and regional expenses	<u>185,262</u>	<u>213,903</u>	<u>241,962</u>	<u>300,241</u>	<u>372,954</u>
Store and regional margin	85,334	107,088	116,926	155,491	199,230
Corporate and other expenses:					
Corporate expenses	27,439	38,276	41,784	54,213	72,012
Other depreciation and amortization	3,244	3,776	3,655	3,390	3,902
Interest expense, net	40,123	33,878	29,702	31,462	36,569
Loss on extinguishment of debt	10,355	8,097	—	31,784	97
Goodwill impairment and other charges	—	—	—	24,301	—
Mark to market term loan	—	—	—	7,551	—
Reserve for (proceeds from) litigation settlements	—	—	5,800	(3,256)	345
Other, net	1,364	3,432	1,506	514	(883)
Income before income taxes	2,809	19,629	34,479	5,532	87,188
Income tax provision(1)(2)	30,842	19,986	27,514	37,735	36,015
Net (loss) income	<u>\$ (28,033)</u>	<u>\$ (357)</u>	<u>\$ 6,965</u>	<u>\$ (32,203)</u>	<u>\$ 51,173</u>
Net (loss) income per share:					
Basic	\$ (2.56)	\$ (0.03)	\$ 0.38	\$ (1.37)	\$ 2.12
Diluted	\$ (2.56)	\$ (0.03)	\$ 0.37	\$ (1.37)	\$ 2.08
Shares used to calculate net (loss) income per share:					
Basic	10,965,778	13,945,883	18,280,131	23,571,203	24,106,392
Diluted	10,965,778	13,945,883	18,722,753	23,571,203	24,563,229
Operating and Other Data:					
Net cash provided by (used in):					
Operating activities	\$ 19,595	\$ 22,245	\$ 20,870	\$ 29,277	\$ 80,756
Investing activities	\$ (8,619)	\$ (44,807)	\$ (39,415)	\$ (170,651)	\$ (166,956)
Financing activities	\$ (15,691)	\$ 43,225	\$ 39,696	\$ 307,358	\$ 4,602
Stores in operation at end of period:					
Company-owned	638	716	765	902	1,122
Franchised stores/agents	472	619	485	378	330
Total	<u>1,110</u>	<u>1,335</u>	<u>1,250</u>	<u>1,280</u>	<u>1,452</u>

	2004	2005(3)	2006(4)	2007(5)	2008(6)
Consolidated Balance Sheet Data (at end of period):					
Cash	\$ 69,270	\$ 92,504	\$ 118,653	\$ 290,945	\$ 214,028
Total assets	\$ 319,337	\$ 387,856	\$ 551,825	\$ 833,619	\$ 947,237
Total debt	\$ 325,003	\$ 271,764	\$ 311,037	\$ 576,910	\$ 587,518
Shareholders' (deficit) equity	\$ (50,887)	\$ 59,636	\$ 161,953	\$ 145,983	\$ 193,325

- (1) As a result of our refinancing in November 2003, we no longer accrue United States taxes on our foreign earnings. The amount of such tax was as follows:

2004	Year Ended June 30,			
	2005	2006	2007	2008
	(Dollars in thousands)			
\$2,349	\$—	\$—	\$—	\$—

- (2) Due to the refinancing of our debt in November 2003, significant U.S. deferred tax assets have been generated. Because the ability to realize the benefits of the asset is not certain, we provided a full valuation allowance against the U.S. deferred taxes at June 30, 2008 which amounted to \$96.2 million. Because realization is not assured, we have not recorded the benefit of the deferred tax assets. As of June 30, 2008, we have approximately \$86.3 million of United States federal net operating losses and loss carry forwards available to offset future taxable income. The United States federal net operating loss carry forwards will begin to expire in 2023, if not utilized.
- (3) On January 4, 2005 we acquired substantially all of the outstanding shares of International Paper Converters Limited, d/b/a Cheque Changer Limited. The aggregate purchase price for this acquisition was \$2.7 million and was funded through excess internal cash. On January 31, 2005, we acquired substantially all of the assets of Alexandria Financial Service, LLC and certain of its affiliates. The aggregate purchase price for this acquisition was \$11.9 million cash, which included a revenue earn-out of \$2.0 million which was paid during the fourth quarter of fiscal 2006. Our revolving credit facility was used to fund the purchase. On March 7, 2005, we entered into an agreement to acquire substantially all of the assets of We The People Forms and Service Centers USA, Inc. ("Former WTP") relating to the Former WTP's retail-based legal document processing services business. The aggregate purchase price for this acquisition was \$14.0 million, consisting of \$10.5 million cash paid at closing, \$2.0 million in unregistered shares of our common stock and \$1.5 million paid at closing to an escrow account to secure certain indemnification liabilities of the Former WTP; the \$1.5 million in escrow was later returned to the Company. Our revolving credit facility and unregistered shares of our common stock were used to fund the purchase. On May 16, 2005, we acquired substantially all of the assets of Tenant Financial Enterprises, Inc., consisting of five financial services stores in Arizona. The aggregate purchase price for this acquisition was \$1.7 million cash. During fiscal 2005, we completed various other acquisitions resulting in an aggregate increase in goodwill of \$2.1 million.
- (4) In July 2005, we purchased 26 We The People franchisee-owned stores, converting them to company-owned and -operated stores, and related franchise territory for future development. The aggregate purchase price for these acquisitions was \$5.0 million and was funded through excess internal cash. In October 2005, we purchased three We The People franchisee-owned stores, converting them to company-owned and -operated stores, and related franchise territories for future development. In addition, we acquired three undeveloped territories from franchisees for future development. The aggregate purchase price for these acquisitions was \$1.6 million, consisting of \$0.8 million cash paid at closing and a \$0.7 million note payable. On March 9, 2006, we entered into an agreement to purchase substantially all of the assets of eleven franchised stores in western Canada in a series of transactions. The total aggregate purchase price for the eleven stores was approximately \$14.7 million cash. Our revolving credit facility was used to fund the purchase.
- (5) On July 26, 2006, we used the \$80.8 million net proceeds from the June 2006 follow-on offering of our common stock to redeem \$70.0 million principal amount of OPCO's 9.75% senior notes due 2011, which we refer to as the Notes, pay \$6.8 million in redemption premium, pay \$1.3 million in accrued interest

and used the remaining \$2.6 million for working capital and general corporate purposes. On October 30, 2006, we announced the completion of the refinancing of OPCO's existing credit facilities. We entered into a new \$475 million credit facility, which we refer to as the New Credit Agreement, and completed our cash tender offer and consent solicitation by OPCO for OPCO's Notes. We incurred a loss on the extinguishment of debt of \$31.8 million for fiscal 2007. In October 2006, we redeemed \$198.0 million principal of the Notes and wrote off \$7.2 million of unamortized deferred issuance costs related to this redemption.

On October 31, 2006, we purchased substantially all of the assets of 82 retail stores owned and operated by five existing National Money Mart franchisees. The aggregate purchase price for this acquisition was \$124.2 million cash and was funded by the Canadian Term Facility. On November 12, 2006, we purchased substantially all of the assets of the Money Corner, Inc. consisting of 23 financial services stores. The total aggregate purchase price for this acquisition was \$30.0 million cash. We used our U.S. revolving credit facility to fund the purchase. During fiscal 2007, we completed various other acquisitions resulting in an aggregate increase in goodwill of \$2.2 million.

In December 2006, we announced our restructuring plan for our WTP business. Under the plan, we closed our remaining twelve company-operated WTP stores. As a result of the restructuring initiatives, in the quarter ended December 31, 2006, we incurred \$1.2 million cash expenses related to the closure of the company-operating stores and other initiatives. In addition, we incurred \$23.2 million in one-time non-cash charges, including the write-off of \$22.5 million of goodwill and \$0.7 million in other tangible and intangible assets, net of deferred fees.

On June 27, 2007, we issued \$200.0 million aggregate principal amount of 2.875% of senior convertible notes due 2027 ("Convertible Notes").

- (6) On August 30, 2007, we entered into a purchase agreement to acquire substantially all of the assets of 45 retail financial services stores for approximately \$29.3 million cash, which included \$2.0 million cash to be held in escrow for 24 months to secure certain indemnification claims. The agreement also included a maximum revenue-based earn out of up to \$3.0 million which is payable in February 2009. On August 30, 2007, we consummated the acquisition of 22 of the stores, which are located in Missouri, Oklahoma, Arizona and Hawaii. On September 19, 2007, we consummated the acquisition of an additional four of the stores, all of which are located in Iowa. During October 2007, we consummated the acquisition of an additional 16 of the stores are located in Kansas and in South Carolina. We acquired the remaining 3 stores, all of which are located in Nebraska, in March 2008.

On November 15, 2007, we redeemed the remaining \$2.0 million principal amount of our 9.75% Senior Notes at a redemption price of 104.875%, plus accrued and unpaid interest.

On December 15, 2007, we consummated the purchase of substantially all of the assets of CCS Financial Services, Inc., d/b/a The Check Cashing Store, which operated 81 financial services stores in southeast Florida offering check cashing, single payment loans and other ancillary products. The total purchase price for the acquisition, including the consumer loan portfolio and cash in stores at closing, was \$101.9 million cash.

On December 19, 2007, we entered into a share purchase agreement to acquire all of the shares of Cash Your Cheque, Ltd, a U.K. entity, which operated seven check cashing and single payment short term consumer lending stores. The aggregate purchase price for the acquisition was approximately \$4.2 million in cash. We used excess cash to fund the acquisition.

On February 26, 2008, the Company entered into a purchase agreement to acquire substantially all of the assets of 10 financial stores in Ontario, Canada operating under the name Unicash. The aggregate purchase price for the acquisition was \$1.4 million in cash, the Company used excess cash to fund the acquisition.

During the year ended June 30, 2008, the Company completed various smaller acquisitions in Canada and the United Kingdom resulting in an aggregate increase in goodwill of \$4.7 million.

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Executive Summary

We are the parent company of Dollar Financial Group, Inc., which, together with its wholly owned subsidiaries, is collectively referred to as OPCO. Historically, we have derived our revenues primarily from providing check cashing services, consumer lending and other consumer financial products and services, including money orders, money transfers, foreign currency exchange, branded debit cards and bill payment. For our check cashing services, we charge our customers fees that are usually equal to a percentage of the amount of the check being cashed and are deducted from the cash provided to the customer. For our consumer loans, we have historically received origination and servicing fees from the institutions providing the loans or, where we fund our consumer loans directly, interest and fees on the loans. With respect to our We The People ("WTP") franchised locations, we receive initial franchise fees upon the initial sale of a franchise. Processing fees from our franchisees are earned for processing customers' legal documents.

Most of our retail financial service locations issue single-payment consumer loans on the company-funded consumer loan model. We operated under a credit services organization (CSO) model for single-payment loans at our six Texas stores under the terms of which, beginning in June 2006, we guarantee, originate and service loans for a non-bank lender that comply with Texas law. In Pennsylvania, the cessation of consumer loan products has not had a material effect on our operations. The lender in our bank-funded CustomCash® domestic installment loan program, First Bank of Delaware ("First Bank"), had been working to address certain concerns raised by the FDIC with respect to this program. First Bank advised us that, effective April 2007, it would no longer distribute its longer-term installment loans through third-party retail locations and instead would distribute such loans only through its own branch offices and the Internet. Accordingly, we have successfully transitioned our CustomCash® installment loan product customers to our company-funded short-term single payment loan. Beginning July 2007, we began offering company-funded CustomCash® domestic installment loans in our New Mexico market and began offering this product in our Utah market in January 2008. In August 2007, we launched an internet single payment term loan site for residents of California and, in February 2008, for Arizona residents and plan to expand to other locations over time.

On July 21, 2006, we used the \$80.8 million net proceeds from the June 2006 follow-on offering of our common stock to redeem \$70.0 million principal amount of OPCO's 9.75% senior notes due 2011, which we refer to as the Notes, pay \$6.8 million in redemption premium, pay \$1.3 million in accrued interest and used the remaining \$2.6 million for working capital and general corporate purposes. On October 30, 2006, we announced the completion of the refinancing of OPCO's existing credit facilities and entered into a new \$475.0 million credit facility, which consists of \$375.0 million six year term loans issued by our foreign subsidiaries, a \$75.0 million credit facility in the United States and a \$25.0 million revolving credit facility in Canada. We refer to this credit facility as the New Credit Agreement. On October 30, 2006, we also completed our cash tender offer and consent solicitation by OPCO for the Notes. We redeemed \$198.0 million principal of the Notes and wrote off \$7.2 million of unamortized deferred issuance costs related to this redemption. We also incurred a loss on the extinguishment of debt of \$31.8 million for fiscal 2007.

On October 30, 2006, we completed the acquisition of substantially all of the assets of 82 retail stores owned and operated by five existing National Money Mart Company franchisees, which we refer to as the Canadian Acquisition. The Canadian Acquisition was affected pursuant to five purchase agreements each dated October 31, 2006 by and among National Money Mart Company and the five existing National Money Mart Company franchisees. The total purchase price for the Canadian Acquisition was approximately \$124.2 million in cash.

On November 12, 2006, we completed the acquisition of 23 financial services stores, predominantly located in Southwest Florida. The total purchase price for the acquisition was \$30.0 million in cash.

In December 2006, we completed cross-currency interest rate swap transactions which effectively converted the \$375.0 million U.S. dollar and Euro denominated foreign term loans into local currency denominated loans. These swap transactions also lowered the combined interest rate on the aggregate

\$375.0 million six year term loans held by our foreign subsidiaries to a blended fixed rate of 7.4% compared to the previously held Notes which were at a rate of 9.75%.

We announced our restructuring plan for our WTP business in December 2006. Under the plan, we closed our remaining 12 company-operated WTP stores. As a result of these restructuring initiatives, in the quarter ended December 31, 2006, we incurred \$1.2 million for cash expenses related to the closure of the company-operated stores and other initiatives. In addition, we incurred \$23.2 million in one-time non-cash charges, including the write-off of \$22.5 million of goodwill and \$0.7 million in other tangible and intangible assets, and the write-off of deferred fees.

On June 21, 2007, we entered into a purchase agreement relating to the sale of \$175.0 million aggregate principal amount of 2.875% Senior Convertible Notes ("Convertible Notes"). Under the terms of the purchase agreement we also granted the underwriter an option to purchase up to \$25.0 million aggregate principal amount of the Convertible Notes to cover over-allotments. At closing on June 27, 2007, the initial purchasers exercised the over-allotment option in full.

On August 30, 2007, we entered into a purchase agreement to acquire substantially all of the assets of 45 retail financial services stores for \$29.3 million in cash, which included \$2.0 million in cash to be held in escrow for 24 months to secure certain indemnification claims. The agreement also included a maximum revenue-based earn out of up to \$3.0 million which would be payable in February 2009. On August 30, 2007, we consummated the acquisition of 22 of the stores, which are located in Missouri, Oklahoma, Arizona and Hawaii. On September 19, 2007, we consummated the acquisition of an additional four of the stores, all of which are located in Iowa. During October 2007, we consummated the acquisition of an additional 16 of the stores, 15 of which are located in Kansas, and one which is located in South Carolina. We acquired the remaining 3 stores, all of which are located in Nebraska, in March 2008.

On November 15, 2007, we redeemed the remaining \$2.0 million principal amount of our 9.75% Senior Notes at a redemption price of 104.875%, plus accrued and unpaid interest.

On December 15, 2007, we consummated the purchase of substantially all of the assets of CCS Financial Services, Inc., d/b/a The Check Cashing Store, which operated 81 financial services stores in southeast Florida offering check cashing, single-payment short term consumer loans and other ancillary products. The total purchase price for the acquisition, including the consumer loan portfolio and cash in stores at closing, was \$102.1 million in cash.

On May 14, 2008, Ohio legislators passed legislation that would effectively make single-payment lending in the state unprofitable. This legislation will have a minimal impact on our operations. Net fees from consumer lending revenue from our 21 Ohio multi-product stores accounted for less than 1% of our total consumer lending revenue in fiscal 2008. We expect to continue to provide alternative products such as check cashing, bill pay, Western Union services, and pre-paid debit cards to our Ohio customers.

On June 30, 2008, as part of a process to rationalize our United State markets, we made a determination to close 24 of our unprofitable stores in various United States markets. For all but one of these stores, the cease-use date was July 11, 2008 while one other store had a cease-use date of July 25, 2008. Many of the customers from these stores have been transitioned to our other stores in close proximity to the stores affected. As of June 30, 2008, we have paid or accrued for \$0.2 million related to severance costs and took a charge of \$0.4 million related to the write-down of assets related to the 24 stores. These costs are included in other, net on the Statement of Operations. We are currently determining the charge, if any, for any lease liability related to the closures of these locations as outlined in the Statement of Financial Accounting Standards No. 146, *Accounting for Costs Associated with Exit or Disposal Activities* ("SFAS 146"). We believe that this charge will have an immaterial effect on our consolidated financial statements.

In August 2008, we identified another 29 stores in the United States and 17 stores in Canada that are underperforming, which will be closed or merged into a geographically proximate store. The cease-use dates for these stores will likely fall within the Company's first quarter ended September 30, 2008. Many of the customers from these stores will be transitioned to our other stores in close proximity to the stores affected. Severance costs and the write-down of assets are estimated to be \$0.1 million and \$1.9 million, respectively,

the charges for which will fall within our first quarter. We are currently determining the charge, if any, for any lease liability related to the closure of these locations as outlined in SFAS 146. We believe that this charge will have an immaterial effect on our consolidated financial statements.

Our expenses primarily relate to the operations of our store network, including the provision for loan losses, salaries and benefits for our employees, occupancy expense for our leased real estate, depreciation of our assets and corporate and other expenses, including costs related to opening and closing stores.

In each foreign country in which we operate, local currency is used for both revenues and expenses. Therefore, we record the impact of foreign currency exchange rate fluctuations related to our foreign net income.

Discussion of Critical Accounting Policies

In the ordinary course of business, we have made a number of estimates and assumptions relating to the reporting of results of operations and financial condition in the preparation of our financial statements in conformity with U.S. generally accepted accounting principles. We evaluate these estimates on an ongoing basis, including those related to revenue recognition, loss reserves and intangible assets. We base these estimates on the information currently available to us and on various other assumptions that we believe are reasonable under the circumstances. Actual results could vary from these estimates under different assumptions or conditions.

We believe that the following critical accounting policies affect the more significant judgments and estimates used in the preparation of our financial statements:

Revenue Recognition

With respect to company-operated stores, revenues from our check cashing, money order sales, money transfer, foreign currency exchange, bill payment services and other miscellaneous services reported in other revenues on our statement of operations are all recognized when the transactions are completed at the point-of-sale in the store.

With respect to our franchised locations, we recognize initial franchise fees upon fulfillment of all significant obligations to the franchisee. Royalties from franchisees are recognized as earned. The standard franchise agreements grant to the franchisee the right to develop and operate a store and use the associated trade names, trademarks, and service marks within the standards and guidelines that we established. As part of the franchise agreement, we provide certain pre-opening assistance including site selection and evaluation, design plans, operating manuals, software and training. After the franchised location has opened, we provide updates to the software, samples of certain advertising and promotional materials and other post-opening assistance that we determine is necessary. Franchise/agent revenues were \$11.0 million, \$7.0 million and \$5.0 million for the years ending June 30, 2006, 2007 and 2008, respectively. Franchise revenue continues to decrease as we purchase stores from franchisees.

For single-payment consumer loans that we make directly (company-funded loans), which have terms ranging from 1 to 45 days, revenues are recognized using the interest method. Loan origination fees are recognized as an adjustment to the yield on the related loan. Our reserve policy regarding these loans is summarized below in "Company-Funded Consumer Loan Loss Reserves Policy."

During fiscal 2006, we began to market and service bank-funded consumer installment loans in the United States with terms of four months made by First Bank. We refer to this product as CustomCash®. First Bank was responsible for the application review process and for determining whether to approve an application and fund a loan. As a result, loans were not recorded on our balance sheet. We earned a marketing and servicing fee for each loan that was paid by a borrower to First Bank. The servicing fee was recognized ratably using the effective interest rate method. This fee was reduced by losses incurred by First Bank on such loans. We discontinued offering the bank-funded CustomCash® product in April 2007. We maintained a reserve for future servicing fee adjustments based on First Bank's outstanding loan balance. This liability was \$0.1 million at June 30, 2007 which is included in accrued expenses and other liabilities and \$0 at June 30,

2008 since we no longer service any loans for First Bank. In July 2007, we began offering company-funded CustomCash® domestic installment loans in our New Mexico market and in January 2008, began offering this product in our Utah market.

Company-Funded Consumer Loan Loss Reserves Policy

We maintain a loan loss reserve for anticipated losses for single-payment and other consumer loans we make directly through our company-operated locations. To estimate the appropriate level of loan loss reserves, we consider the amount of outstanding loans owed to us, historical loans charged off, current and expected collection patterns and current economic trends. Our current loan loss reserve is based on our net charge-offs, typically expressed as a percentage of loan amounts originated for the last twelve months applied against the total amount of outstanding loans that we make directly. As these conditions change, we may need to make additional allowances in future periods.

When a loan is originated, the customer receives the cash proceeds in exchange for a post-dated customer check or a written authorization to initiate a charge to the customer's bank account on the stated maturity date of the loan. If the check or the debit to the customer's account is returned from the bank unpaid, the loan is placed in default status and an additional reserve for this defaulted loan receivable is established and charged to store and regional expenses in the period that the loan is placed in default status. This reserve is reviewed monthly and any additional provision to the loan loss reserve as a result of historical loan performance, current and expected collection patterns and current economic trends is charged to store and regional expenses. If the loans remain in defaulted status for 180 days, a reserve for the entire amount of the loan is recorded and the receivable and corresponding reserve is ultimately removed from the balance sheet. The receivable for defaulted single-payment and other loans, net of the allowance, is reported on our balance sheet in loans in default, net and was \$11.9 million at June 30, 2008 and \$10.3 million at June 30, 2007.

Check Cashing Returned Item Policy

We charge operating expense for losses on returned checks during the period in which such checks are returned, which generally is three to five business days after the check is cashed in our store. Recoveries on returned checks are credited to operating expense during the period in which recovery is made. This direct method for recording returned check losses and recoveries eliminates the need for an allowance for returned checks. These net losses are charged to other store and regional expenses in the consolidated statements of operations. During 2008, 2007 and 2006, 0.3%, 0.3% and 0.3%, respectively, of all checks presented were ultimately charged to other store and regional expense.

Goodwill and Other Intangibles

We account for goodwill and other intangible assets in accordance with Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* ("SFAS 142"). Goodwill is the excess of cost over the fair value of the net assets of the business acquired. Intangible assets consist of reacquired franchise rights, which are deemed to have an indefinite useful life and are not amortized.

Goodwill is tested for impairment annually as of June 30, or whenever events or changes in business circumstances indicate that an asset might be impaired. As of June 30, 2008, there was no impairment of goodwill. There can be no assurance that future goodwill impairment tests will not result in a charge to earnings.

We perform our impairment tests utilizing the two steps as outlined in SFAS 142. If the carrying amount of a reporting unit exceeds its implied fair value, an impairment loss would be recognized in an amount equal to the excess of the implied fair value of the reporting unit's goodwill over its carrying value, not to exceed the carrying amount of the goodwill.

Nonamortizable intangibles with indefinite lives are tested for impairment annually as of December 31, or whenever events or changes in business circumstances indicate that an asset may be impaired. If the estimated fair value is less than the carrying amount of the intangible assets with indefinite lives, then an impairment

charge would be recognized to reduce the asset to its estimated fair value. As of December 31, 2007, there was no impairment of reacquired franchise rights. There can be no assurance that future impairment tests will not result in a charge to earnings.

The fair value of our goodwill and indefinite-lived intangible assets are estimated based upon a present value technique using discounted future cash flows. We use management business plans and projections as the basis for expected future cash flows. Assumptions in estimating future cash flows are subject to a high degree of judgment. We make every effort to forecast our future cash flows as accurately as possible at the time the forecast is developed. However, changes in assumptions (such as the discount rate used) and estimates (such as projections about operating performance in future periods) may affect the implied fair value of goodwill and indefinite-lived intangible assets and could result in additional impairment charges in future periods.

In December 2006, due to the inability to integrate the WTP business with our existing check cashing and consumer lending store network, along with the litigation surrounding the WTP, we approved and implemented a restructuring plan for the WTP business, which had previously been included in our U.S. reporting unit. The restructuring plan included the closure of all the company-owned WTP locations. It also included a focus on improving the performance and profitability of the document processing segment of the business by consolidating satellite processing centers and eliminating low volume products and related costs, while concentrating its sales effort, with respect to new WTP franchises, to a select group of targeted states. As a result of the restructuring and a reduced level of projected cash flows for the WTP business, we determined an indicator of impairment existed related to the WTP goodwill. We tested this goodwill for impairment as required by SFAS 142. As a result of the impairment test, an impairment charge of approximately \$22.5 million was recorded, representing all of the goodwill related to the WTP acquisition, as management determined that the WTP business was never integrated into the U.S. reporting unit as originally planned and the U.S. reporting unit never realized the planned benefits of the WTP acquisition.

We tested the remaining portion of the U.S. reporting unit for goodwill impairment and determined that goodwill was not impaired as of December 31, 2006.

In addition, due to the restructuring, we performed an analysis to compare the estimated fair value of WTP's intangible territory rights to their carrying value. Because WTP plans to focus its sale of franchises to a select group of targeted states, which do not include those for which the territory rights relate, we concluded that the carrying value of the assets was not recoverable. As a result, an impairment charge of \$5.3 million was incurred.

We assessed impairment of our intangible assets with finite lives, in accordance with the provisions of SFAS 142, *Goodwill and Other Intangible Assets* ("SFAS 142"). We periodically reviewed the carrying value of our intangible assets with finite lives to test whether current events or circumstances indicate that such carrying value may not be recoverable. If the test indicated that the carrying value of such assets exceeded its fair value, then an impairment adjustment would be recognized. Such adjustment would consist of the amount by which the carrying value of such asset exceeded its fair value. We generally measured fair value by discounting estimated future cash flows from such assets and, accordingly, actual results could vary significantly from such estimates. In December 2006, due to continued operating losses in the WTP business associated with franchisee-operated stores, franchise agreements were tested for recoverability, resulting in an impairment charge of approximately \$0.5 million.

See "Note 13. Goodwill and Other Intangibles" and "Note 12. We The People Restructuring Plan" for further discussion.

As of June 30, 2008, we do not believe any impairment of goodwill and other intangible assets exist. However, changes in business conditions including future regulation or successful actions by consumer advocacy groups, may have a negative impact to asset valuations.

Income Taxes

As part of the process of preparing our consolidated financial statements we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating the actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our consolidated balance sheet. An assessment is then made of the likelihood that the deferred tax assets will be recovered from future taxable income and to the extent we believe that recovery is not likely, we establish a valuation allowance.

In June 2006, the Financial Accounting Standards Board (the "FASB") issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of SFAS 109, Accounting for Income Taxes* ("FIN 48"), to create a single model to address accounting for uncertainty in tax positions. FIN 48 clarifies the accounting for income taxes, by prescribing a minimum recognized threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 requires that a "more-likely-than-not" threshold be met before the benefit of a tax position may be recognized in the financial statements and prescribes how such benefit should be measured. It requires that the new standard be applied to the balances of assets and liabilities as of the beginning of the period of adoption and that a corresponding adjustment, if required, be made to the opening balance of our retained earnings balance beginning July 1, 2007. We adopted the provisions of FIN 48 on July 1, 2007. The implementation of FIN 48 did not result in any adjustment in our liability for unrecognized income tax benefits. (See Note 8)

Results of Operations

The following table sets forth our results of operations as a percentage of total consolidated revenues for the following periods:

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Statement of Operations Data:			
Total revenues:			
Check cashing	39.7%	36.6%	34.4%
Fees from consumer lending	45.3%	49.9%	51.1%
Money transfer fees	4.8%	4.6%	4.8%
Other	<u>10.2%</u>	<u>8.9%</u>	<u>9.7%</u>
Total revenues	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
U.S. revenues:			
Check cashing	13.4%	10.7%	10.0%
Fees from consumer lending	16.9%	16.2%	14.0%
Money transfer fees	1.3%	0.9%	1.0%
Other	<u>3.7%</u>	<u>2.1%</u>	<u>1.9%</u>
Total U.S. revenues	<u>35.3%</u>	<u>29.9%</u>	<u>26.9%</u>
Canadian revenues:			
Check cashing	14.5%	14.6%	14.4%
Fees from consumer lending	19.5%	24.1%	25.7%
Money transfer fees	2.3%	2.6%	2.8%
Other	<u>5.4%</u>	<u>5.3%</u>	<u>5.9%</u>
Total Canadian revenues	<u>41.7%</u>	<u>46.6%</u>	<u>48.8%</u>
United Kingdom revenues:			
Check cashing	11.8%	11.3%	10.0%
Fees from consumer lending	8.9%	9.6%	11.4%
Money transfer fees	1.2%	1.1%	1.0%
Other	<u>1.1%</u>	<u>1.5%</u>	<u>1.9%</u>
Total United Kingdom revenues	<u>23.0%</u>	<u>23.5%</u>	<u>24.3%</u>
Store and regional expenses:			
Salaries and benefits	29.8%	28.4%	27.9%
Provision for loan losses	8.5%	10.0%	10.2%
Occupancy	7.8%	7.1%	7.5%
Depreciation	2.2%	2.1%	2.4%
Other	<u>19.1%</u>	<u>18.3%</u>	<u>17.2%</u>
Total store and regional expenses	<u>67.4%</u>	<u>65.9%</u>	<u>65.2%</u>
Store and regional margin	32.6%	34.1%	34.8%
Corporate expenses	11.6%	11.9%	12.6%
Other depreciation and amortization	1.0%	0.7%	0.7%
Interest expense, net	8.3%	6.9%	6.4%
Loss on extinguishment of debt	—%	7.0%	—%
Goodwill impairment and other charges	—%	5.3%	—%
Mark to market — term loan	—%	1.7%	—%
Reserve for (proceeds from) litigation settlements	1.6%	(0.7)%	0.1%
Other, net	<u>0.5%</u>	<u>0.1%</u>	<u>(0.2)%</u>
Income before income taxes	9.6%	1.2%	15.2%
Income tax provision	<u>7.7%</u>	<u>8.3%</u>	<u>6.3%</u>
Net income (loss)	<u>1.9%</u>	<u>(7.1)%</u>	<u>8.9%</u>

Fiscal 2008 Compared to Fiscal 2007

Revenues. Total revenues were \$572.2 million for fiscal 2008 compared to \$455.7 million for fiscal 2007, an increase of \$116.5 million or 25.6%.

Consolidated check cashing revenue increased by 17.9%, or \$29.8 million, from fiscal 2007 to fiscal 2008. Our Canadian business segment grew by 22.7%, while our U.K. business experienced growth of 11.0%. On a consolidated basis, the face amount of the average check cashed increased 10.1% to \$531 for fiscal June 30, 2008 compared to \$482 for the prior year period, resulting in the average fee per check cashed increasing by 7.2% to \$19.85. Consolidated consumer lending revenue was \$292.5 million for fiscal June 30, 2008, representing an increase of 28.6% or \$65.1 million compared to the prior year period. The increase was primarily driven by strong performance in the international businesses as the Canadian market grew 33.9%, while the U.K. business realized growth of 49.2% over the prior year's period. Money transfer fees for the year increased 31.8% year-over-year, driven by continued strong growth in our international markets. Other revenue increased by 50.1% for the year, principally due to the success of our MasterCard® and Visa® branded debit-card sales across our three key markets, as well as growth in the foreign currency product in Canada and the U.K.

Currency rates in the U.K. and Canada accounted for \$3.9 million and \$25.7 million, respectively, of the increase in fiscal year 2008 as compared to fiscal 2007. On a constant currency basis, revenues in the United Kingdom and Canada for the entire period increased by \$27.9 million and \$41.4 million, respectively, primarily due to revenues from our consumer loan products and check cashing. Revenues from franchise fees and royalties decreased by \$2.0 million primarily due to the acquisitions of franchise stores.

Store and Regional Expenses. Store and regional expenses were \$373.0 million for fiscal 2008 compared to \$300.2 million for fiscal 2007, an increase of \$72.7 million or 24.2%. Currency rates in the U.K. and Canada attributed to \$2.6 million and \$13.4 million, respectively, of the increase in fiscal 2008 as compared to fiscal 2007. For fiscal 2008, total store and regional expenses decreased to 65.2% of total revenues compared to 65.9% of total revenues for fiscal year 2007. On a constant currency basis, store and regional expenses increased \$27.2 million in Canada, \$10.3 million in the United Kingdom and \$19.2 million in the United States. The increase in Canada was primarily due to increases in salaries, occupancy expenses, returned checks and cash shortages, the provision for loan losses and store maintenance expenses all of which are commensurate with the overall growth in Canadian revenues. These costs were offset by decreases in professional fees and advertising expenses. Similarly, in the United Kingdom, the increase is primarily related to increases in salaries, occupancy, returned checks and cash shortages, advertising and other costs commensurate with the growth in that country. These costs were offset by a decrease in the provision for loan losses due to improved collections. In the United States, the increase is due to salaries, occupancy, depreciation, returned checks and cash shortages and other incremental costs associated with the acquisitions in Southeast Florida and the Midwestern states.

Corporate Expenses. Corporate expenses were \$72.0 million for fiscal 2008 compared to \$54.2 million for fiscal 2007, an increase of \$17.8 million or 32.8%. The increase is primarily due to increased regulatory and lobbying costs, additional investment in infrastructure to support our global de novo store growth, acquisitions strategy and management and integration of recent acquisitions.

Other Depreciation and Amortization. Other depreciation and amortization expenses remained relatively unchanged and were \$3.9 million for fiscal 2008 and \$3.4 million for fiscal 2007.

Loss on Extinguishment of Debt. Loss on extinguishment of debt was \$0.1 million for fiscal 2008 as compared to \$31.8 million for fiscal 2007.

On June 16, 2006, we announced the pricing of an underwritten follow-on offering of 5,000,000 shares of our common stock at \$16.65 per share. On June 21, 2006, we received \$80.8 million in net proceeds in connection with this follow-on offering, which on July 21, 2006 were used to redeem \$70.0 million principal amount of our outstanding Notes. On October 30, 2006, we completed the refinancing of \$198.0 million principal amount of the Notes and entered into the New Credit Agreement. On November 15, 2007, we redeemed the remaining \$2.0 million principal amount outstanding of the Notes.

In connection with the redemptions of the aforementioned outstanding principal amounts of our Notes, we incurred related losses on the extinguishment of debt. For fiscal 2007 and 2008, the loss incurred on the extinguishment of debt is as follows (in millions):

	Year Ended June 30,	
	2007	2008
Call Premium	\$ 6.8	\$0.1
Tender premium.....	17.6	—
Write-off of previously capitalized deferred issuance costs, net	8.8	—
Write-off of original issue premium	<u>(1.4)</u>	<u>—</u>
Total	<u>\$31.8</u>	<u>\$0.1</u>

Reserve for (Proceeds from) Legal Settlement. The expense associated with legal settlements for fiscal 2008 amounted to \$0.3 million related to our WTP business. Proceeds from legal settlements for the year ended June 30, 2007 was \$3.3 million.

On October 21, 2005, we filed an action against IDLD, Inc., Ira Distenfield and Linda Distenfield, which we refer to collectively as the IDLD Parties, alleging that the sellers of the WTP USA business deliberately concealed certain franchise sales from us. We also asserted breaches of representations and warranties made by the sellers with respect to undisclosed liabilities and other matters arising out of the acquisition. In December 2006, we settled the matter with all of the IDLD Parties and as a result we received all of the funds, approximately \$3.3 million, which had been held in escrow from the acquisition.

Goodwill Impairment and Other Charges. There were no charges for goodwill impairment during fiscal 2008. We incurred \$24.3 million in goodwill impairment and other charges during fiscal 2007.

In December 2006, we announced a restructuring plan for the WTP business unit. As a result of the restructuring initiatives, fiscal 2007, we incurred \$1.2 million for cash expenses related to the closure of the company-operated stores and other initiatives. In addition, we incurred \$23.2 million in one-time non-cash charges including the write-off of \$22.5 million of goodwill and \$0.7 million in other tangible and intangible assets, net of deferred fees.

Mark to Market — Term Loans. We incurred no charges for the mark to market of term loans in fiscal 2008. We incurred \$7.6 million of charges in fiscal 2007 due to foreign currency translation adjustments related to our subsidiaries foreign debt, which is denominated in currencies other than their local currency, during the transition period until we completed cross currency interest rate swaps which synthetically converted the foreign debt into the local currency of each country.

Interest Expense. Interest expense was \$36.6 million for the twelve months ended June 30, 2008 compared to \$31.5 million for the twelve months ended June 30, 2007. In July 2006, we used the proceeds from the June 2006 common stock offering to retire \$70.0 million of outstanding principal of Notes. Furthermore, in September 2006 we commenced a cash tender offer for any and all of the remaining \$200.0 million aggregate principal amount of our Notes. The total principal amount of the Notes tendered was \$198.0 million. On October 30, 2006, we completed the refinancing of our existing credit facilities and entered into the New Credit Agreement which consisted of \$375.0 million six year term loans held by our foreign subsidiaries, a \$75.0 million revolving credit facility in the U.S. and a \$25.0 million revolving credit facility in Canada. On June 27, 2007, we issued \$200.0 million aggregate principal amount of the Convertible Notes in a private offering for resale to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended. As a result of the higher outstanding long term debt during fiscal 2008, interest expense increased \$16.1 million compared to fiscal 2007. Furthermore, the amortization of deferred issuance costs related to the New Credit Agreement accounted for a \$1.6 million increase in interest expense. Offsetting these increases was \$4.4 million in interest income from the short-term investment of the proceeds from the sale of Convertible Notes and \$5.9 million from the reduction in the overall lower blended interest rate in the new facility and convertible debt compared to the blended rate of the long-term debt for the same period in the

prior year. In addition, due to the proceeds from the sale of Convertible Notes, we did not draw down on our U.S. or Canadian revolving credit facility and only minimally on our U.K facility in fiscal 2008 which accounted for a \$2.8 million reduction for the twelve months ended June 30, 2008 compared to the same period in the prior year.

Income Tax Provision. The provision for income taxes was \$36.0 million for fiscal 2008 compared to a provision of \$37.7 million for fiscal 2007. Our effective tax rate differs from the federal statutory rate of 35.0% due to foreign taxes, permanent differences and a valuation allowance against U.S. and foreign deferred tax assets. Our effective income tax rate was 41.3% for fiscal 2008 and 682.1% for fiscal 2007. The principal reason for the significant difference in the effective tax rate between periods was the reduction in U.S. interest expense during fiscal 2007 due to the retirement of public debt and the issuance of convertible debt fiscal 2007, the tax effects of the WTP restructuring completed in December 2006, and the \$5.9 million withholding tax recorded in connection with dividends received from Canada, each recorded in fiscal 2007. Furthermore, in addition to the current fiscal year's taxable U.S. loss, \$9.0 million of prior year's net operating losses (NOL's) and foreign tax credits were utilized to eliminate U.S. tax on the deemed dividend from Canada. The use of the NOL's resulted in a \$3.1 million corresponding reduction in the U.S. valuation allowance. These differences necessitated an increase in the valuation allowance resulting in an increase in the effective tax rate for the twelve month period ending June 30, 2007.

Prior to the global debt restructuring completed in fiscal 2007, interest expense in the U.S. resulted in U.S. tax losses, thus generating deferred tax assets. At June 30, 2008 we maintained deferred tax assets of \$109.9 million which is offset by a valuation allowance of \$97.7 million of which \$3.7 million was provided for during fiscal 2008. The \$109.9 million in deferred tax assets consists of \$50.5 million related to net operating losses and the reversal of temporary differences, \$45.7 million related to foreign tax credits and \$13.7 million in foreign deferred tax assets. At June 30, 2008, U.S. deferred tax assets related to net operating losses and the reversal of temporary differences were reduced by a valuation allowance of \$50.5 million, which reflects a decrease of \$3.5 million during the year. The aggregate increase in US deferred tax assets during the year was principally caused by the excess of foreign tax credit carry forwards expected to be generated from a taxable deemed dividend to be recorded during the current year offset in part by a reduction in deferred tax assets resulting from additional net operating loss utilization during the taxable years ended June 30, 2007 and June 30, 2008. The net operating loss carry forward at June 30, 2008 was \$86.3 million. The reduction in net operating loss carry forwards between fiscal 2007 and fiscal 2008 from \$99.0 million to \$86.3 million is a combination of a reduction of \$3.7 million in the company's 2006 net operating loss carry forward and the anticipated utilization of \$9.0 million of loss carry forwards to offset U.S. tax on a taxable deemed dividend to be recorded during fiscal 2008.

We believe that our ability to utilize net operating losses in a given year will be limited to \$9.0 million under Section 382 of the Internal Revenue Code, which we refer to as the Code, because of changes of ownership resulting from our June 2006 follow-on equity offering. In addition, any future debt or equity transactions may reduce our net operating losses or further limit our ability to utilize the net operating losses under the Code. The deferred tax asset related to excess foreign tax credits is also fully offset by a valuation allowance of \$45.7 million. Additionally, we maintain foreign deferred tax assets in the amount of \$13.7 million. Of this amount \$1.5 million was recorded by our Canadian affiliate during fiscal 2007 related to a foreign currency loss sustained in connection with the hedge of its term loan. This deferred tax asset was offset by a full valuation allowance of \$1.5 million since the foreign currency loss is capital in nature and at this time we have not identified any potential for capital gains against which to offset the loss.

We adopted the provisions of FIN 48 on July 1, 2007. The implementation of FIN 48 did not result in any adjustment in our liability for unrecognized income tax benefits. At the adoption date of July 1, 2007, we had unrecognized tax benefit reserves related to uncertain tax positions of \$7.6 million which, if recognized, would decrease the effective tax rate. At June 30, 2008 we had \$9.9 million of unrecognized tax benefits, primarily related to transfer pricing matters, which if recognized, would affect our effective tax rate.

The tax years ending June 30, 2004 through 2007 remain open to examination by the taxing authorities in the United States, United Kingdom and Canada.

We recognize interest and penalties related to uncertain tax positions in income tax expense. As of June 30, 2008, we had approximately \$0.7 million of accrued interest related to uncertain tax positions which remained materially unchanged from the prior year. The provision for unrecognized tax benefits, including accrued interest, is included in income taxes payable.

Fiscal 2007 Compared to Fiscal 2006

Revenues. Total revenues were \$455.7 million for fiscal 2007 compared to \$358.9 million for fiscal 2006, an increase of \$96.8 million or 27.0%. Currency rates in the U.K. and Canada accounted for \$7.2 million and \$4.0 million, respectively, of the increase in fiscal year 2007 as compared to fiscal 2006. On a constant currency basis, revenues in the United Kingdom for the entire period increased by \$17.4 million primarily related to revenues from check cashing and consumer loan products. Revenues from our Canadian subsidiary for fiscal 2007 increased \$58.8 million on a constant currency basis. The growth in our Canadian operations is due to a \$38.1 million increase from consumer loan products as a result of a criteria change and pricing adjustments in the third quarter of fiscal 2007 and an overall increase in our Canadian customer average outstanding balance. In addition, Canadian check cashing revenue increased \$13.2 million during fiscal 2007, as compared to fiscal 2006. Additional revenue generated by the 82 Canadian stores acquired in late October 2006 was \$38.8 million. Revenues from franchise fees and royalties decreased by \$4.0 million primarily due to the acquisitions of franchise stores.

Store and Regional Expenses. Store and regional expenses were \$300.2 million for fiscal 2007 compared to \$242.0 million for fiscal 2006, an increase of \$58.3 million or 24.1%. Currency rates in the U.K. and Canada attributed to \$4.6 million and \$2.0 million, respectively, of the increase in the fiscal year as compared to fiscal 2006. For fiscal 2007, total store and regional expenses decreased to 65.9% of total revenues compared to 67.4% of total revenues for fiscal year 2006. On a constant currency basis, store and regional expenses increased \$33.3 million in Canada, \$13.6 million in the United Kingdom and \$4.8 million in the United States. The increase in Canada was primarily due to increases in salaries, occupancy expenses, returned checks and cash shortages, professional fees and store maintenance expenses all of which are commensurate with the overall growth in Canadian revenues, in addition to the incremental increase related to the 82 store acquisition in Canada in late October 2006. Similarly, in the United Kingdom, the increase is primarily related to increases in salaries, returned checks and cash shortages, occupancy and other costs commensurate with the growth in that country.

Corporate Expenses. Corporate expenses were \$54.2 million for fiscal 2007 compared to \$41.8 million for fiscal 2006, an increase of \$12.4 million or 29.7%. The increase is primarily due to additional compensation and other costs associated with the substantial growth of our international operations, as well as additional positions to support and manage the continued rapid expansion of the global store base and breadth of product offerings.

Other Depreciation and Amortization. Other depreciation and amortization expenses remained relatively unchanged and were \$3.4 million for fiscal 2007 and \$3.7 million for fiscal 2006.

Loss on Extinguishment of Debt. Loss on extinguishment of debt was \$31.8 million for fiscal 2007. There was no loss on extinguishment of debt for the same period in the prior fiscal year.

On June 16, 2006, we announced the pricing of an underwritten follow-on offering of 5,000,000 shares of our common stock at \$16.65 per share. On June 21, 2006, we received \$80.8 million in net proceeds in connection with this follow-on offering, which on July 21, 2006 were used to redeem \$70.0 million principal amount of our outstanding Notes. On October 30, 2006, we completed the refinancing of our existing credit facilities and entered into the New Credit Agreement. In connection with the redemption of the \$198.0 million

outstanding principal amount of our Notes, we incurred a loss on the extinguishment of debt. For fiscal 2007, the loss incurred on the extinguishment of debt is as follows (in millions):

	Year Ended June 30, 2007
Call premium	\$ 6.8
Tender premium	17.6
Write-off of previously capitalized deferred issuance costs, net	8.8
Write-off of original issue premium	(1.4)
Total	<u>\$31.8</u>

Reserve for (Proceeds from) Legal Settlement. Proceeds from legal settlements for fiscal 2007 was \$3.3 million as compared to a \$5.8 million reserve for litigation settlement for fiscal 2006.

On October 21, 2005, we filed an action against the IDLD Parties, alleging that the sellers of the WTP USA business deliberately concealed certain franchise sales from us. We also asserted breaches of representations and warranties made by the sellers with respect to undisclosed liabilities and other matters arising out of the acquisition. In December 2006, we settled the matter with all of the IDLD Parties and as a result we received all of the funds, approximately \$3.3 million, which had been held in escrow from the acquisition.

Goodwill Impairment and Other Charges. We incurred \$24.3 million in goodwill impairment and other charges during fiscal 2007. No such charges were incurred during the same period in the prior fiscal year.

In December 2006, we announced a restructuring plan for the WTP business unit. As a result of the restructuring initiatives, in fiscal 2007, we incurred \$1.2 million for cash expenses related to the closure of the company-operated stores and other initiatives, \$0.5 million of which is included in accrued expenses and other liabilities at June 30, 2007. In addition, we incurred \$23.2 million in one-time non-cash charges including the write-off of \$22.5 million of goodwill and \$0.7 million in other tangible and intangible assets, net of deferred fees.

Mark to Market — Term Loans. We incurred \$7.6 million of charges in fiscal 2007 due to foreign currency translation adjustments related to our subsidiaries foreign debt which is denominated in currencies other than their local currency, during the transition period until we completed cross currency interest rate swaps which synthetically converted the foreign debt into the local currency of each country.

Interest Expense. Interest expense was \$31.5 million in fiscal 2007 compared to \$29.7 million in fiscal 2006. In July 2006, we used the proceeds from the June 2006 follow-on common stock offering to retire \$70.0 million of outstanding principal of Notes. Furthermore, in September 2006 we commenced a cash tender offer for any and all of the remaining \$200.0 million aggregate principal amount of our Notes. The total principal amount of the Notes tendered was \$198.0 million. On October 30, 2006, we completed the refinancing of our existing credit facilities and entered into a New Credit Agreement which consisted of \$375.0 million six year term loans held by our foreign subsidiaries, a \$75.0 million revolving credit facility in the U.S. and a \$25.0 million revolving credit facility in Canada. As a result of the higher outstanding long term debt during the twelve months ended June 30, 2007, interest expense increased \$4.4 million compared to the twelve months ended June 30, 2006. In addition, higher borrowings under the revolving credit facilities in the U.S. and Canada accounted for a \$1.4 million increase. Offsetting these increases was the overall lower blended interest rate in the new facility compared to the prior year which accounted for a decrease of \$3.9 million during the twelve months ended June 30, 2007 over the same period in the prior year.

Income Tax Provision. The provision for income taxes was \$37.7 million for fiscal 2007 compared to a provision of \$27.5 million for fiscal 2006. Our effective tax rate differs from the federal statutory rate of 35.0% due to foreign taxes, permanent differences and a valuation allowance against U.S. and foreign deferred tax assets. Our effective income tax rate was 682.1% for fiscal 2007 and 79.8% for fiscal 2006. The principal reason for the significant difference in the effective tax rates between periods is the \$31.8 million U.S. loss on the extinguishment of debt, the Canadian foreign currency mark-to-market loss sustained in connection with its term loan, and the \$5.9 million withholding tax recorded in connection with dividends received from Canada, each

recorded in fiscal 2007. Furthermore, in addition to the current fiscal year's taxable loss, \$9.0 million of prior year's net operating losses, which we refer to as NOL's, and foreign tax credits were utilized to eliminate U.S. tax on the foreign dividends from Canada and the United Kingdom. The use of the NOL's resulted in a \$3.1 million corresponding reduction in the U.S. valuation allowance. These differences necessitated an increase in the valuation allowance resulting in an increase in the effective tax rate for the twelve month periods ending June 30, 2007. At June 30, 2007, we maintained deferred tax assets of \$98.6 million which is offset by a valuation allowance of \$94.0 million of which \$46.5 million was provided for in fiscal 2007. The \$98.6 million in deferred tax assets consists of \$54.0 million related to NOL's and the reversal of temporary differences, \$38.7 million related to foreign tax credits and \$5.9 million in foreign deferred tax assets. At June 30, 2007, U.S. deferred tax assets related to NOL's and the reversal of temporary differences were reduced by a valuation allowance of \$54.0 million, which reflects a reduction of \$3.1 million for the twelve months ended June 30, 2007 resulting from the utilization of net operating losses to help eliminate U.S. tax on taxable dividends from Canada and the UK during the second quarter. We believe that our ability to utilize net operating losses in a given year will be limited to \$9.0 million under Section 382 of the Internal Revenue Code, which we refer to as the Code, because of changes of ownership resulting from our June 2006 follow-on equity offering. In addition, any future debt or equity transactions may reduce our net operating losses or further limit our ability to utilize the net operating losses under the Code. The deferred tax asset related to excess foreign tax credits is also fully offset by a valuation allowance of \$38.6 million. Additionally, we maintain foreign deferred tax assets in the amount of \$5.9 million. Of this amount \$1.4 million was recorded by our Canadian affiliate during fiscal 2007 related to a foreign currency loss sustained in connection with the hedge of its term loan. This deferred tax asset was offset by a full valuation allowance of \$1.4 million since the foreign currency loss is capital in nature and at this time we have not identified any potential for capital gains against which to offset the loss.

Seasonality

Our business is seasonal due to the impact of several tax-related services, including cashing tax refund checks, making electronic tax filings and processing applications of refund anticipation loans. Historically, we have generally experienced our highest revenues and earnings during our third fiscal quarter ending March 31, when revenues from these tax-related services peak. Due to the seasonality of our business, results of operations for any fiscal quarter are not necessarily indicative of the results of operations that may be achieved for the full fiscal year. In addition, quarterly results of operations depend significantly upon the timing and amount of revenues and expenses associated with the addition of new stores.

Balance Sheet Variations

June 30, 2008 compared to June 30, 2007.

Cash and cash equivalents decreased to \$214.0 million at June 30, 2008 from \$290.9 million at June 30, 2007. The decrease is due primarily to the cash payments for the two U.S. acquisitions of approximately \$131.4 million during the twelve months ended June 30, 2008. This was partially offset by increases in operating cash in Canada and the United Kingdom.

Loans receivable, net increased to \$115.2 million at June 30, 2008 from \$81.9 million at June 30, 2007. The increase is attributable to an increase in the number of loans outstanding, primarily due to the new stores acquired. Also contributing to the increase is the increase in the average loan principal from \$424 in fiscal 2007 to \$443 in fiscal 2008.

Prepaid expenses increased \$6.0 million, from \$12.1 million at June 30, 2007 to \$18.1 million at June 30, 2008. The increase is primarily due to the increase in pawnbroking inventory in the United Kingdom.

Deferred tax assets, net of valuation allowance increased \$7.6 million, from \$4.5 million at June 30, 2007 to \$12.2 million at June 30, 2008. The increase is due primarily to the tax effect of the fair market value of the derivatives related to the cross-currency interest rate swaps used to hedge our cash flows related to our Canadian term loans that are denominated in a currency other than OPCO's foreign subsidiaries' functional currency.

Property and equipment, net of accumulated depreciation increased \$13.0 million from \$55.0 million at June 30, 2007 to \$68.0 million at June 30, 2008. The increase is primarily attributable to new furniture and

fixtures and leasehold improvements in relation to new stores and acquired stores in our domestic and foreign operations. The increase is also attributable to the impact of the exchange rates on our foreign subsidiaries.

Goodwill and other intangibles increased \$129.0 million, from \$341.7 million at June 30, 2007 to \$470.7 million at June 30, 2008 due to acquisitions, which added \$121.9 million, and foreign currency translation adjustments of \$7.2 million.

Accounts payable increased \$16.8 million from \$39.8 million at June 30, 2007 to \$56.6 million at June 30, 2008 primarily due to the timing of settlements with third-party vendors and our franchisees.

Accrued expenses and other liabilities increased \$9.9 million from \$28.1 million at June 30, 2007 to \$38.0 million at June 30, 2008 primarily due to the timing of wage payments, an increase in deferred rent, and increased deferred revenue which was due to incentives received for contract renewals with third party vendors.

Fair value of derivatives increased \$18.4 million from \$18.8 million at June 30, 2007 to \$37.2 million at June 30, 2008 as a result of the effect of the change in the foreign currency exchange rates and interest rates on the fair value of our cash flow hedges.

The deferred tax liability increased \$9.7 million from \$12.7 million at June 30, 2007 to \$22.4 million at June 30, 2008 as a result of increases in tax differences resulting from increases in goodwill due to acquisitions and the tax effect of the mark to market adjustment of our Canadian and U.K. term loans that are denominated in a currency other than OPCO's foreign subsidiaries' functional currency.

The increase in the revolving credit facilities is due to the United Kingdom overdraft facility entered into in the third quarter of fiscal 2008. At June 30, 2008 the outstanding balance of the overdraft facility was \$9.7 million.

Liquidity and Capital Resources

Our principal sources of cash are from operations, borrowings under our credit facilities and the issuance of our common stock and senior convertible notes. We anticipate that our primary uses of cash will be to provide working capital, finance capital expenditures, meet debt service requirements, fund Company originated short-term consumer loans, finance store expansion, finance acquisitions, and finance the expansion of our products and services.

Net cash provided by operating activities was \$20.9 million in fiscal 2006, \$29.3 million for fiscal 2007 and \$80.8 million in fiscal 2008. The increase in net cash provided from operating activities was primarily a result of improved operating results due to an increase in the number of stores resulting from acquisitions and investments in new stores.

Net cash used in investing activities was \$39.4 million in fiscal 2006, \$170.7 million in fiscal 2007 and \$167.0 million in fiscal 2008. Our investing activities primarily relate to acquisitions, purchases of property and equipment for our stores and investments in technology. For fiscal 2006, we made capital expenditures of \$15.9 million and acquisitions of \$23.5 million compared to capital expenditures of \$19.4 million and acquisitions of \$151.2 million in fiscal 2007. The actual amount of capital expenditures each year will depend in part upon the number of new stores opened or acquired and the number of stores remodeled. The decrease in cash used in investing activities during fiscal 2008 is primarily related to the acquisition of 82 financial services stores in Canada and 23 financial services stores in southwest Florida during fiscal 2007. During fiscal 2008 we made capital expenditures of \$23.5 million and acquisitions of \$143.4 million.

Net cash provided by financing activities was \$4.6 million for the twelve months ended June 30, 2008 compared to net cash provided by financing activities of \$307.4 million for fiscal 2007. The cash provided by financing activities during fiscal 2008 was primarily a result of the use of our new overdraft facility in the United Kingdom in the amount of \$9.6 million offset by scheduled principal payments on our long term debt obligations which totaled \$6.5 million. The cash provided by financing activities during fiscal 2007 was primarily a result of an increase in our long term debt in order to refinance our previously existing Notes, as well as the increase in our long term debt and the amount borrowed on our revolving credit facility related to

the acquisition of 82 financial services stores in Canada and 23 financial services stores in southwest Florida during the second quarter of fiscal 2007.

New Credit Facilities. On October 30, 2006, we completed the refinancing of our existing credit facilities and entered into the New Credit Agreement. The New Credit Agreement is comprised of the following: (i) a senior secured revolving credit facility in an aggregate amount of \$75.0 million, which we refer to as the U.S. Revolving Facility, with OPCO as the borrower; (ii) a senior secured term loan facility with an aggregate amount of \$295.0 million, which we refer to as the Canadian Term Facility with National Money Mart Company, a wholly-owned Canadian indirect subsidiary of OPCO, as the borrower; (iii) a senior secured term loan facility with Dollar Financial U.K. Limited, a wholly-owned U.K. indirect subsidiary of OPCO, as the borrower, in an aggregate amount of \$80.0 million (consisting of a \$40.0 million tranche of term loans and another tranche of term loans equivalent to \$40.0 million denominated in Euros), which we refer to as the UK Term Facility, and (iv) a senior secured revolving credit facility in an aggregate amount of \$25.0 million, which we refer to as the Canadian Revolving Facility, with National Money Mart Company as the borrower. While the term loans contain variable interest rates, in December 2006 we entered into cross-currency interest rate swaps to hedge against the change in value of the term loans denominated in a currency other than our foreign subsidiaries' functional currency and to synthetically fix the rate on the term loans entered into by each foreign subsidiary. The blended aggregate fixed interest rate over the life of the term loans as a result of the cross-currency interest rate swaps is 7.4%.

In April 2007, we entered into a restatement of the New Credit Agreement to, among other things, change the currency of the Canadian Revolving Facility to Canadian dollars, make corresponding modifications to the interest rates applicable and permit secured debt in the United Kingdom not to exceed GBP 5.0 million. On June 20, 2007, we entered into a second amendment of the New Credit Agreement to, among other things, permit the issuance of up to \$200.0 million of unsecured senior convertible debt, make changes to financial covenants and other covenants in connection with the issuance of such debt and to increase the amount of acquisitions permitted under the New Credit Agreement.

Revolving Credit Facilities. We have three revolving credit facilities: the U.S. Revolving Facility, the Canadian Revolving Facility and the United Kingdom Overdraft Facility.

United States Revolving Credit Facility. OPCO is the borrower under the U.S. Revolving Facility which has an interest rate of LIBOR plus 300 basis points, subject to reductions as we reduce our leverage. The facility terminates on October 30, 2011. The facility may be subject to mandatory reduction and the revolving loans subject to mandatory prepayment (after prepayment of the term loans under the New Credit Agreement), principally in an amount equal to 50% of excess cash flow (as defined in the New Credit Agreement). OPCO's borrowing capacity under the U.S. Revolving Facility is limited to the lesser of the total commitment of \$75.0 million or 85% of certain domestic liquid assets plus \$30.0 million. Under this revolving facility, up to \$30.0 million may be used domestically in connection with letters of credit. At June 30, 2008, the borrowing capacity was \$56.3 million. At June 30, 2008 there was no outstanding indebtedness under the U.S. Revolving Facility and \$0.9 million outstanding in letters of credit issued by Wells Fargo Bank, which guarantee the performance of certain of our contractual obligations.

Canadian Revolving Credit Facility. National Money Mart Company, OPCO's wholly owned indirect Canadian subsidiary, is the borrower under the Canadian Revolving Facility which has an interest rate of CDOR plus 300 basis points, subject to reductions as we reduce our leverage. The facility terminates on October 30, 2011. The facility may be subject to mandatory reduction and the revolving loans subject to mandatory prepayment (after prepayment of the term loans under the New Credit Agreement), principally in an amount equal to 50% of excess cash flow (as defined in the New Credit Agreement). National Money Mart Company's borrowing capacity under the Canadian Revolving Facility is limited to the lesser of the total commitment of C\$28.5 million or 85% of certain combined liquid assets of National Money Mart Company and Dollar Financial U.K. Limited and their respective subsidiaries. At June 30, 2008, the borrowing capacity was C\$28.5 million. There was no outstanding indebtedness under the Canadian facility at June 30, 2008.

United Kingdom Overdraft Facility. In the third quarter of fiscal 2008, our U.K subsidiary entered into an overdraft facility which provides for a commitment of up to GBP 5.0 million, of which GBP 4.9 million

(\$9.7 million) was outstanding at June 30, 2008. Amounts outstanding under the United Kingdom overdraft facility bear interest at a rate of the Bank Base Rate (currently 5.0%) plus 0.5%. The United Kingdom overdraft facility is secured by certain assets of our U.K. subsidiary and its subsidiaries.

Long-Term Debt. As of June 30, 2008, long term debt consisted of \$200.0 million principal amount of Convertible Notes and \$377.9 million in term loans due October 30, 2012 under the New Credit Agreement. On November 15, 2007, we redeemed the remaining \$2.0 million principal amount of the 9.75% Notes on November 15, 2007 at a redemption price of 104.875%, plus accrued and unpaid interest in the amount of \$0.1 million.

Operating Leases. Operating leases are scheduled payments on existing store and other administrative leases. These leases typically have initial terms of five years and may contain provisions for renewal options, additional rental charges based on revenue and payment of real estate taxes and common area charges.

We entered into the commitments described above and other contractual obligations in the ordinary course of business as a source of funds for asset growth and asset/liability management and to meet required capital needs. Our principal future obligations and commitments as of June 30, 2008, excluding periodic interest payments, include the following (in thousands):

	Total	Less Than 1 Year	1 - 3 Years	4 - 5 Years	After 5 Years
Revolving credit facilities	9,655	9,655	—	—	—
Long-term debt:					
Term loans due 2012	377,863	3,750	7,500	366,613	—
2.875% Senior Convertible Notes due 2027	200,000	—	—	—	200,000
Operating lease obligations	153,933	37,817	55,420	30,619	30,077
Total contractual cash obligations	<u>\$741,451</u>	<u>\$51,222</u>	<u>\$62,920</u>	<u>\$397,232</u>	<u>\$230,077</u>

We believe that, based on current levels of operations and anticipated improvements in operating results, cash flows from operations and borrowings available under our credit facilities will allow us to fund our liquidity and capital expenditure requirements for the foreseeable future, including payment of interest and principal on our indebtedness. This belief is based upon our historical growth rate and the anticipated benefits we expect from operating efficiencies. We expect additional revenue growth to be generated by increased check cashing revenues, growth in the consumer lending business, the maturity of recently opened stores and the continued expansion of new stores. We also expect operating expenses to increase, although the rate of increase is expected to be less than the rate of revenue growth for existing stores. Furthermore, we do not believe that additional acquisitions or expansion are necessary to cover our fixed expenses, including debt service.

Impact of Inflation

We do not believe that inflation has a material impact on our earnings from operations.

Impact of Recent Accounting Pronouncement

In September 2006, FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("SFAS 157"), which addresses how companies should measure fair value when they are required to use a fair value measurement for recognition or disclosure purposes under generally accepted accounting principles. As a result of SFAS 157, there is now a common definition of fair value to be used throughout U.S. GAAP. This new standard will make the measurement for fair value more consistent and comparable and improve disclosures about those measures. This statement is effective for us beginning July 1, 2008. We believe that the credit valuation adjustments required by SFAS 157 will not negatively impact the effectiveness assessments or cause our cash flow hedging relationships to fail hedge accounting.

On February 15, 2007, FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities — Including an Amendment of FASB Statement No. 115*

("SFAS 159"). This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in FAS 159 are elective; however, the amendment to Statement of Financial Accounting Standards No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, applies to all entities with available-for-sale and trading securities. The fair value option established by SFAS 159 permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. SFAS 159 is effective for us beginning July 1, 2008. The pronouncement has no effect on our financial statements and we have not elected the fair value option for any items on our balance sheet.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141R, *Business Combinations (a revision of Statement No. 141)* ("SFAS 141R"). This Statement applies to all transactions or other events in which an entity obtains control of one or more businesses, including those combinations achieved without the transfer of consideration. This Statement retains the fundamental requirements in Statement No. 141 that the acquisition method of accounting be used for all business combinations. This Statement expands the scope to include all business combinations and requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at their fair values as of the acquisition date. Additionally, SFAS 141R changes the way entities account for business combinations achieved in stages by requiring the identifiable assets and liabilities to be measured at their full fair values. Additionally, contractual contingencies and contingent consideration shall be measured at fair value at the acquisition date. This Statement is effective on a prospective basis to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008, which is July 1, 2009 for us. This is with the exception to the provisions of this Statement that amend FASB Statement No. 109 and Interpretation No. 48, which will be applied prospectively as of the adoption date and will apply to business combinations with acquisition dates before the effective date of SFAS 141R.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51* ("SFAS 160"). This Statement amends ARB No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Additionally, this Statement requires that consolidated net income include the amounts attributable to both the parent and the noncontrolling interest. SFAS 160 is effective for us beginning July 1, 2009. We do not believe this statement will have any impact on our consolidated financial statements.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* ("SFAS 161"). SFAS 161 applies to all derivative instruments and related hedged items accounted for under Statement of Financial Accounting Standards No. 133. SFAS 161 requires (1) qualitative disclosures about objectives for using derivatives by primary underlying risk exposure and by purpose or strategy, (2) information about the volume of derivative activity in a flexible format that the preparer believes is the most relevant and practicable, (3) tabular disclosures about balance sheet location and gross fair value amounts of derivative instruments, income statement and other comprehensive income location and amounts of gains and losses on derivative instruments by type of contract and (4) disclosures about credit-risk-related contingent features in derivative agreements. SFAS 161 is effective for us beginning January 1, 2009.

In May 2008, the FASB issued FASB Staff Position APB 14-a, *Accounting for Convertible Debt Instruments That May Be Settled Upon Conversion (Including Partial Cash Settlement)* ("FSP APB 14-a"). FSP APB 14-a, requires the initial proceeds from convertible debt that may be settled in cash to be bifurcated between a liability component and an equity component. The objective of the guidance is to require the liability and equity components of convertible debt to be separately accounted for in a manner such that the interest expense recorded on the convertible debt would not equal the contractual rate of interest on the convertible debt, but instead would be recorded at a rate that would reflect the issuer's conventional debt

borrowing rate. This is accomplished through the creation of a discount on the debt that would be accreted using the effective interest method as additional non-cash interest expense over the period the debt is expected to remain outstanding. The provisions of Proposed FSP APB 14-a, are effective for us beginning July 1, 2009 and will be required to be applied retroactively to all periods presented. We believe that FSP APB 14-a, will impact the accounting for our 2.875% Senior Convertible Notes due 2027 with an expected impact of additional interest expense of approximately \$8.1 million, \$8.9 million and \$9.8 million for the years ended June 30, 2008, 2009 and 2010, respectively, applied retrospectively beginning July 1, 2009. There is no impact on the fiscal 2006 financial statements and the impact to the fiscal 2007 financial statements is immaterial as the debt was issued on June 27, 2007.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Generally

In the operations of our subsidiaries and the reporting of our consolidated financial results, we are affected by changes in interest rates and currency exchange rates. The principal risks of loss arising from adverse changes in market rates and prices to which we and our subsidiaries are exposed relate to:

- interest rates on revolving credit facilities; and
- foreign exchange rates generating translation gains and losses.

We and our subsidiaries have no market risk sensitive instruments entered into for trading purposes, as defined by U.S. generally accepted accounting principles or "GAAP". Information contained in this section relates only to instruments entered into for purposes other than trading.

Interest Rate Risk

Our outstanding indebtedness, and related interest rate risk, is managed centrally by our finance department by implementing the financing strategies approved by our Board of Directors. While our revolving credit facilities carry variable rates of interest, our debt consists primarily of floating rate term loans which have been effectively converted to the equivalent of a fixed rate basis. Because most of our average outstanding indebtedness effectively carries a fixed rate of interest, a change in interest rates is not expected to have a significant impact on our consolidated financial position, results of operations or cash flows. See the section entitled "Cross Currency Interest Rate Swaps".

Foreign Currency Exchange Rate Risk

Put Options

Operations in the United Kingdom and Canada have exposed us to shifts in currency valuations. From time to time, we may elect to purchase put options in order to protect certain earnings in the United Kingdom and Canada against foreign currency fluctuations. Out of the money put options may be purchased because they cost less than completely averting risk, and the maximum downside is limited to the difference between the strike price and exchange rate at the date of purchase and the price of the contracts. At June 30, 2008, we held put options with an aggregate notional value of C\$36.0 million and GBP 5.4 million to protect certain currency exposure in Canada through December 31, 2008 and the United Kingdom through December 31, 2008. We use purchased options designated as cash flow hedges to protect against certain of the foreign currency exchange rate risks inherent in our forecasted earnings denominated in currencies other than the U.S. dollar. These cash flow hedges have maturities of less than twelve months. For derivative instruments that are designated and qualify as cash flow hedges, the effective portions of the gain or loss on the derivative instrument are initially recorded in accumulated other comprehensive income as a separate component of stockholders' equity and subsequently reclassified into earnings in the period during which the hedged transaction is recognized in earnings. The ineffective portion of the gain or loss is reported in corporate expenses on the statement of operations. For options designated as hedges, hedge effectiveness is measured by comparing the cumulative change in the hedge contract with the cumulative change in the hedged item, both of which are based on forward rates. As of June 30, 2008, no amounts were excluded from the assessment of hedge effectiveness. There was no ineffectiveness from these cash flow hedges for fiscal 2009. As of June 30,

2008, amounts related to these derivatives qualifying as cash flow hedges amounted to an increase of stockholders' equity of \$0.2 million, net of tax all of which is expected to be transferred to earnings in the first six months of fiscal 2008 along with the earnings effects of the related forecasted transactions. The fair market value at June 30, 2008 was \$0.5 million and is included in prepaid expenses on the balance sheet.

Canadian operations accounted for approximately 78.8% of consolidated pre-tax earnings for fiscal 2008 and 1044.1% of consolidated pre-tax earnings for fiscal 2007. U.K. operations accounted for approximately 26.0% of consolidated pre-tax earnings for fiscal 2008 and approximately 321.9% of consolidated pre-tax earnings for fiscal 2007. As currency exchange rates change, translation of the financial results of the Canadian and U.K. operations into U.S. dollars will be impacted. Changes in exchange rates have resulted in cumulative translation adjustments increasing our net assets by \$37.9 million. These gains and losses are included in other comprehensive income.

We estimate that a 10.0% change in foreign exchange rates by itself would have impacted reported pre-tax earnings from continuing operations by approximately \$9.1 million for fiscal 2008 and \$7.6 million for fiscal 2007. This impact represents nearly 10.5% of our consolidated foreign pre-tax earnings for fiscal 2008 and 136.6% of our consolidated foreign pre-tax earnings for fiscal 2007.

Cross-Currency Interest Rate Swaps

In December 2006, our U.K. subsidiary, Dollar Financial U.K. Limited, and our Canadian subsidiary, National Money Mart Company, entered into cross-currency interest rate swaps to hedge against the changes in cash flows of our U.K. and Canadian term loans denominated in a currency other than our foreign subsidiaries' functional currency.

In December 2006, our U.K. subsidiary, Dollar Financial U.K. Limited, entered into a cross-currency interest rate swap with a notional amount of GBP 21.3 million that matures in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its Euro-denominated variable rate term loan borrowing under our credit agreement. Under the terms of this swap, Dollar Financial U.K. Limited pays GBP at a rate of 8.45% per annum and receives a rate of the three-month EURIBOR plus 3.00% per annum on EUR 31.5 million. In December 2006, Dollar Financial U.K. Limited also entered into a cross-currency interest rate swap with a notional amount of GBP 20.4 million that matures in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its USD-denominated variable rate term loan borrowing under our credit agreement. Under the terms of this cross-currency interest rate swap, Dollar Financial U.K. Limited pays GBP at a rate of 8.36% per annum and it receives a rate of the three-month LIBOR plus 3.00% per annum on USD 40.0 million.

In December 2006, our Canadian subsidiary, National Money Mart Company, entered into cross-currency interest rate swaps with aggregate notional amounts of C\$339.9 million that mature in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its USD-denominated variable rate term loan borrowing under our credit agreement. Under the terms of the swaps, National Money Mart Company pays Canadian dollars at a blended rate of 7.12% per annum and receives a rate of the three-month LIBOR plus 2.75% per annum on \$295.0 million.

On a quarterly basis, all of the cross-currency interest rate swap agreements call for the exchange of 0.25% of the original notional amounts. Upon maturity, these cross-currency interest rate swap agreements call for the exchange of the remaining notional amounts. We have designated these derivative contracts as cash flow hedges for accounting purposes. We record foreign exchange re-measurement gains and losses related to the term loans and also record the changes in fair value of the cross-currency swaps each period in corporate expenses in our consolidated statements of operations. Because these derivatives are designated as cash flow hedges, we record the effective portion of the after-tax gain or loss in other comprehensive income, which is subsequently reclassified to earnings in the same period that the hedged transactions affect earnings. As of June 30, 2008, amounts related to cross-currency interest rate swaps amounted to a decrease in shareholders' equity of \$30.7 million, net of tax. The aggregate fair market value of the cross-currency interest rate swaps at June 30, 2008 is a payable of \$37.2 million and is included in fair value of derivatives on the balance sheet. During the twelve months ended June 30, 2008, we recorded \$0.2 million in retained earnings related to the ineffective portion of these cash flow hedges.

Item 8. FINANCIAL STATEMENTS

**MANAGEMENT'S REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management of Dollar Financial Corp. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting and for the assessment of the effectiveness of internal control over financial reporting. As defined by the Securities and Exchange Commission, internal control over financial reporting is a process designed by, or under the supervision of, the Company's principal executive and principal financial officers and effected by the Company's Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles.

The Company's internal control over financial reporting is supported by written policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the Company's transactions and dispositions of the Company's assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of the consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of the Company's management directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitation, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

In connection with the preparation of the Company's annual consolidated financial statements, management has undertaken an assessment of the effectiveness of the Company's internal control over financial reporting as of June 30, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Framework). Management's assessment included an evaluation of the design of the Company's internal control over financial reporting and testing of the operational effectiveness of those controls.

Based on this assessment, management has concluded that as of June 30, 2008, the Company's internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. Ernst & Young LLP, our independent registered public accounting firm, which audited our financial statements included in this report, has audited the effectiveness of our internal control over financial reporting as of June 30, 2008. Their report is included herein.

/s/ Jeffrey A. Weiss
Jeffrey A. Weiss
Chief Executive Officer
August 26, 2008

/s/ William M. Athas
William M. Athas
Senior Vice President of Finance and Corporate Controller
August 26, 2008

/s/ Randy Underwood
Randy Underwood
Executive Vice President and
Chief Financial Officer
August 26, 2008

/s/ Pete Sokolowski
Pete Sokolowski
Senior Vice President of Finance and
Corporate Treasurer
August 26, 2008



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders
Dollar Financial Corp.

We have audited the accompanying consolidated balance sheets of Dollar Financial Corp. as of June 30, 2008 and 2007, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended June 30, 2008. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Dollar Financial Corp. at June 30, 2008 and 2007, and the consolidated results of its operations and its cash flows for each of the three years in the period ended June 30, 2008, in conformity with U.S. generally accepted accounting principles.

As disclosed in Note 1, on July 1, 2007 Dollar Financial Corp. adopted Financial Accounting Standards Board *Interpretation No. 48: Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109*.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Dollar Financial Corp.'s internal control over financial reporting as of June 30, 2008, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated August 26, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Philadelphia, Pennsylvania
August 26, 2008

DOLLAR FINANCIAL CORP.
CONSOLIDATED BALANCE SHEETS

	June 30,	
	2007	2008
	(In thousands except share and per share amounts)	
ASSETS		
Cash and cash equivalents	\$ 290,945	\$214,028
Restricted cash	1,014	—
Loans receivable, net:		
Loans receivable	90,552	123,683
Less: Allowance for loan losses	(8,623)	(8,466)
Loans receivable, net	81,929	115,217
Loans in default, net of an allowance of \$18,045 and \$21,967	10,311	11,930
Other receivables	11,393	11,031
Prepaid expenses	12,146	18,127
Deferred tax asset, net of valuation allowance of \$94,018 and \$97,690	4,545	12,191
Property and equipment, net of accumulated depreciation of \$81,494 and \$98,302	55,031	68,033
Goodwill and other intangibles	341,681	470,731
Debt issuance costs, net of accumulated amortization of \$1,244 and \$4,656	17,747	15,108
Other	6,877	10,841
	\$ 833,619	\$947,237
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable	\$ 39,808	\$ 56,636
Income taxes payable	11,293	12,194
Accrued expenses and other liabilities	28,119	37,998
Fair value of derivatives	18,793	37,214
Deferred tax liability	12,713	22,352
Revolving credit facilities	—	9,655
Long-term debt	576,910	577,863
Stockholders' equity:		
Common stock, \$.001 par value: 55,500,000 shares authorized; 24,133,800 shares and 24,229,178 shares issued and outstanding at June 30, 2007 and June 30, 2008, respectively	24	24
Additional paid-in capital	251,460	255,197
Accumulated deficit	(147,123)	(95,950)
Accumulated other comprehensive income	41,622	34,054
Total stockholders' equity	145,983	193,325
	\$ 833,619	\$947,237

See notes to consolidated financial statements

DOLLAR FINANCIAL CORP.
CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended June 30,		
	2006	2007	2008
	(In thousands except share and per share amounts)		
Revenues:			
Check cashing	\$ 142,470	\$ 166,754	\$ 196,580
Fees from consumer lending	162,588	227,445	292,517
Money transfer fees	17,205	20,879	27,512
Franchise fees and royalties	10,957	6,958	4,998
Other	<u>25,668</u>	<u>33,696</u>	<u>50,577</u>
Total revenues	<u>358,888</u>	<u>455,732</u>	<u>572,184</u>
Store and regional expenses:			
Salaries and benefits	106,823	129,522	159,363
Provision for loan losses	30,367	45,799	58,458
Occupancy	27,914	32,270	43,018
Depreciation	7,834	9,455	13,663
Returned checks, net and cash shortages	11,883	15,295	20,360
Telephone and communications	5,800	6,425	7,185
Advertising	8,197	9,034	9,398
Bank charges and armored carrier service	8,844	10,619	13,494
Other	<u>34,300</u>	<u>41,822</u>	<u>48,015</u>
Total store and regional expenses	<u>241,962</u>	<u>300,241</u>	<u>372,954</u>
Store and regional margin	<u>116,926</u>	<u>155,491</u>	<u>199,230</u>
Corporate and other expenses:			
Corporate expenses	41,784	54,213	72,012
Other depreciation and amortization	3,655	3,390	3,902
Interest expense, net	29,702	31,462	36,569
Loss on extinguishment of debt	—	31,784	97
Goodwill impairment and other charges	—	24,301	—
Mark to market — term loan	—	7,551	—
Reserve for (proceeds from) litigation settlements	5,800	(3,256)	345
Other, net	<u>1,506</u>	<u>514</u>	<u>(883)</u>
Income before income taxes	34,479	5,532	87,188
Income tax provision	<u>27,514</u>	<u>37,735</u>	<u>36,015</u>
Net income (loss)	<u>\$ 6,965</u>	<u>\$ (32,203)</u>	<u>\$ 51,173</u>
Net income (loss) per share:			
Basic	\$ 0.38	\$ (1.37)	\$ 2.12
Diluted	\$ 0.37	\$ (1.37)	\$ 2.08
Weighted average shares outstanding:			
Basic	18,280,131	23,571,203	24,106,392
Diluted	18,722,753	23,571,203	24,563,229

See accompanying notes.

DOLLAR FINANCIAL CORP.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	Common Stock Outstanding		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive (Loss) Income	Total Shareholders' (Deficit) Equity
	Shares	Amount				
(In thousands, except share data)						
Balance, June 30, 2005	18,080,652	\$18	\$160,997	\$(121,885)	\$20,506	\$ 59,636
Comprehensive income						
Foreign currency translation					14,088	14,088
Other comprehensive loss					(338)	(338)
Net income				6,965		6,965
Total comprehensive loss						20,715
Secondary stock offering	5,000,000	5	80,099			80,104
Restricted stock grants	107,841					—
Share options exercised	210,614		1,363			1,363
Non-cash stock compensation			135			135
Balance, June 30, 2006	<u>23,399,107</u>	<u>23</u>	<u>242,594</u>	<u>(114,920)</u>	<u>34,256</u>	<u>161,953</u>
Comprehensive income						
Foreign currency translation					2,940	2,940
Cash flow hedges					4,426	4,426
Net loss				(32,203)		(32,203)
Total comprehensive loss						(24,837)
Secondary stock offering			(41)			(41)
Restricted stock grants	25,793					—
Restricted stock vested			393			393
Share options exercised	708,900	1	6,931			6,932
Non-cash stock compensation			1,583			1,583
Balance, June 30, 2007	<u>24,133,800</u>	<u>24</u>	<u>251,460</u>	<u>(147,123)</u>	<u>41,622</u>	<u>145,983</u>
Comprehensive income						
Foreign currency translation					302	302
Cash flow hedges					(7,870)	(7,870)
Net income				51,173		51,173
Total comprehensive income						43,605
Restricted stock grants	53,108					—
Vested portion of granted restricted stock and restricted stock units			923			923
Stock options exercised	79,544		1,055			1,055
Retirement of common stock	(37,274)					
Non-cash stock compensation			1,759			1,759
Balance, June 30, 2008	<u>24,229,178</u>	<u>\$24</u>	<u>\$255,197</u>	<u>\$ (95,950)</u>	<u>\$34,054</u>	<u>\$193,325</u>

See accompanying notes.

DOLLAR FINANCIAL CORP.
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended June 30,		
	2006	2007	2008
	(In thousands)		
Cash flows from operating activities:			
Net income (loss)	\$ 6,965	\$ (32,203)	\$ 51,173
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	13,231	14,538	20,957
Loss on extinguishment of debt	—	31,784	97
Provision for loan losses	30,367	45,799	58,458
Reserve for litigation settlement	5,800	—	—
Non-cash stock compensation	135	1,976	2,682
Losses on store closings	985	657	518
Goodwill impairment	—	28,482	—
Foreign currency loss on revaluation of debt	—	6,248	—
Deferred tax provision	2,005	1,694	5,972
Other, net	—	(121)	341
Change in assets and liabilities (net of effect of acquisitions):			
Increase in loans and other receivables	(39,425)	(59,395)	(76,478)
Decrease in income taxes receivable	773	—	—
Increase in prepaid expenses and other	(2,539)	(4,870)	(9,943)
Increase (decrease) in accounts payable, accrued expenses and other liabilities	2,573	(5,312)	26,979
Net cash provided by operating activities	20,870	29,277	80,756
Cash flows from investing activities:			
Acquisitions, net of cash acquired	(23,477)	(151,216)	(143,428)
Additions to property and equipment	(15,938)	(19,435)	(23,528)
Net cash used in investing activities	(39,415)	(170,651)	(166,956)
Cash flows from financing activities:			
Proceeds from secondary public offering of common stock, net	80,750	—	—
(Increase) decrease in restricted cash	(80,750)	79,736	1,014
Proceeds from term loans	—	375,000	—
Proceeds from 2.875% Senior Convertible Notes	—	200,000	—
Proceeds from the exercise of stock options	1,363	6,932	1,055
Other debt borrowings (payments)	550	(3,181)	(4,391)
Repayment of 9.75% Senior Notes due 2011	—	(292,424)	(2,179)
Convertible debt refinancing	—	(6,463)	—
Net increase (decrease) in revolving credit facilities	39,000	(40,359)	9,557
Payment for secondary public stock offering costs	(367)	(41)	—
Payment of debt issuance costs	(850)	(11,842)	(454)
Net cash provided by financing activities	39,696	307,358	4,602
Effect of exchange rate changes on cash and cash equivalents	4,998	6,308	4,681
Net increase (decrease) in cash and cash equivalents	26,149	172,292	(76,917)
Cash and cash equivalents at beginning of period	92,504	118,653	290,945
Cash and cash equivalents at end of period	<u>\$118,653</u>	<u>\$ 290,945</u>	<u>\$ 214,028</u>
Supplemental disclosures of cash flow information:			
Interest paid	\$ 28,170	\$ 23,000	\$ 37,843
Income taxes paid	\$ 20,370	\$ 35,766	\$ 29,241

See accompanying notes.

DOLLAR FINANCIAL CORP.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Business

The accompanying consolidated financial statements are those of Dollar Financial Corp. and its wholly-owned subsidiaries (collectively, the "Company"). Dollar Financial Corp. is the parent company of Dollar Financial Group, Inc. ("OPCO"). The activities of Dollar Financial Corp. consist primarily of its investment in OPCO. Dollar Financial Corp. has no employees or operating activities.

The Company is a Delaware corporation incorporated in April 1990 as DFG Holdings, Inc. The Company operates a store network through OPCO. The Company, through its subsidiaries, provides retail financial services to the general public through a network of 1,452 locations (of which 1,122 are company owned) operating as Money Mart®, The Money Shop, Loan Mart®, Insta-Cheques®, The Check Cashing Store, American Payday Loans, American Check Casher, Check Casher, Payday Loans, Cash Advance, Cash Advance USA and We The People® in 31 states, Canada, the United Kingdom and the Republic of Ireland. This network includes 1,359 locations (including 1,122 company-owned) in 21 states, Canada, the United Kingdom and the Republic of Ireland offering financial services including check cashing, single-payment consumer loans, sale of money orders, money transfer services, foreign currency exchange and various other related services. Also included in this network is the Company's business, We The People USA, Inc., acquired in March 2005, which offers retail based legal document processing services through a network of 93 franchised locations in 20 states.

On January 28, 2005, as a result of the Company's initial public offering, its common shares began trading on the NASDAQ Global Select Market under the symbol "DLLR".

2. Significant Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. On an ongoing basis, management evaluates its estimates and judgments, including those related to revenue recognition, loss reserves, valuation allowance for income taxes and impairment assessment of goodwill and other intangible assets. Management bases its estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. Actual results may differ from these estimates.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

Reclassification

Certain prior year amounts have been reclassified to conform to current year presentation. These reclassifications have no effect on net income or stockholders' equity.

The provision for loan losses has previously been included in the accompanying consolidated statements of operations as a reduction in revenue but it is now included in store and regional expenses for all periods presented.

Other consumer lending receivables has previously been presented as a separate line item on the balance sheet but now is presented as a part of other receivables.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Revenue Recognition

With respect to company-operated stores, revenues from the Company's check cashing, money order sales, money transfer, bill payment services and other miscellaneous services reported in other revenues on its statement of operations are all recognized when the transactions are completed at the point-of-sale in the store.

With respect to the Company's franchised locations, the Company recognizes initial franchise fees upon fulfillment of all significant obligations to the franchisee. Royalties from franchisees are recognized as earned. The standard franchise agreements grant to the franchisee the right to develop and operate a store and use the associated trade names, trademarks, and service marks within the standards and guidelines established by the Company. As part of the franchise agreement, the Company provides certain pre-opening assistance including site selection and evaluation, design plans, operating manuals, software and training. After the franchised location has opened, the Company also provides updates to the software, samples of certain advertising and promotional materials and other post-opening assistance that the Company determines is necessary.

For single-payment consumer loans that the Company makes directly (company-funded loans), which have terms ranging from 1 to 45 days, revenues are recognized using the interest method. Loan origination fees are recognized as an adjustment to the yield on the related loan. The Company's reserve policy regarding these loans is summarized below in "Company-Funded Consumer Loan Loss Reserves Policy."

During fiscal 2006, the Company began to market and service bank-funded consumer installment loans in the United States with terms of four months made by First Bank of Delaware ("First Bank"). The Company refers to this product as CustomCash®. First Bank was responsible for the application review process and for determining whether to approve an application and fund a loan. As a result, loans were not recorded on the Company's balance sheet. The Company earned a marketing and servicing fee for each loan that was paid by a borrower to First Bank. The servicing fee was recognized ratably using the effective interest rate method. This fee was reduced by losses incurred by First Bank on such loans. The Company maintained a reserve for future servicing fee adjustments based on First Bank's outstanding loan balance. This liability was \$0.1 million at June 30, 2007 which was included in accrued expenses and other liabilities and \$0 million at June 30, 2008 since the Company no longer services any loans for First Bank. The Company discontinued offering the bank-funded CustomCash® product in April 2007. Beginning July 2007, the Company began offering company-funded CustomCash® domestic installment loans in its New Mexico market and in January 2008, began offering this product in its Utah market.

Cash and Cash Equivalents

Cash includes cash in stores and demand deposits with financial institutions. Cash equivalents are defined as short-term, highly liquid investments both readily convertible to known amounts of cash and so near maturity that there is insignificant risk of changes in value because of changes in interest rates.

Restricted Cash

Restricted cash is unavailable to the Company until certain contractual terms and conditions are met. There was no restricted cash on the balance sheet at June 30, 2008. At June 30, 2007, the restricted cash of \$1.0 million consisted of cash held in escrow related to an acquisition, which was released from escrow in fiscal 2008.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Loans Receivable, Net

Unsecured short-term and longer-term installment loans that the Company originates on its own behalf are reflected on the balance sheet in loans receivable, net. Loans receivable, net are reported net of a reserve related to consumer lending as described below in the Company-Funded Consumer Loan Loss reserves policy.

Loans in Default

Loans in default consist of short-term consumer loans originated by the Company which are in default status for 180 days or less, after which, they are fully charged-off. Loans in default, net, are reported net of a reserve as described below in the Company-Funded Consumer Loan Loss Reserves Policy.

Other Receivables

Other receivables consist primarily of franchise and other third party receivables.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which vary from three to five years. Leasehold improvements are amortized using the straight-line method over the shorter of the lease term, which includes renewal options that are reasonably assured, and generally are 10 years in length, or the estimated useful life of the related asset.

Goodwill and Other Intangible Assets

The Company accounts for goodwill and other intangible assets in accordance with SFAS 142, *Goodwill and Other Intangible Assets* ("SFAS 142"). Goodwill is the excess of cost over the fair value of the net assets of the business acquired. Other intangible assets consist of reacquired franchise rights. Reacquired franchise rights are deemed to have an indefinite useful life and are not amortized.

Goodwill is tested for impairment annually as of June 30, or whenever events or changes in business circumstances indicate that an asset might be impaired. The Company performs its impairment tests utilizing the two steps as outlined in SFAS 142. If the carrying amount of a reporting unit exceeds its implied fair value, an impairment loss would be recognized in an amount equal to the excess of the implied fair value of the reporting unit's goodwill over its carrying value, not to exceed the carrying amount of the goodwill.

Identifiable intangibles with indefinite lives are reviewed for indicators of impairment at each reporting period and are tested annually as of December 31, or whenever events or changes in business circumstances indicate that an asset may be impaired. If the estimated fair value is less than the carrying amount of the intangible assets with indefinite lives, then an impairment charge would be recognized to reduce the asset to its estimated fair value.

The fair value of the Company's goodwill and indefinite-lived intangible assets are estimated based upon a present value technique using discounted future cash flows. The Company uses management business plans and projections as the bases for expected future cash flows. Assumptions in estimating future cash flows are subject to a high degree of judgment.

The Company makes every effort to forecast its future cash flows as accurately as possible at the time the forecast is developed. However, changes in assumptions (such as the discount rate used) and estimates (such as projections about operating performance in future periods) may affect the implied fair value of goodwill and indefinite-lived intangible assets and could result in impairment charges in future periods.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Goodwill and Other Intangible Assets (continued)

See Notes 12 and 13 for further discussion of the interim impairment testing and impairment charges incurred during fiscal 2007.

Debt Issuance Costs

Debt issuance costs are amortized using the effective yield method over the remaining term of the related debt which is described in further detail in Note 7.

Store and Regional Expenses

The direct costs incurred in operating the Company's stores have been classified as store expenses. Store expenses include salaries and benefits of store and regional employees, provision for loan losses, rent and other occupancy costs, depreciation of property and equipment, bank charges, armored carrier services, returned checks, net and cash shortages, advertising, telephone and telecommunication and other costs incurred by the stores. Excluded from store operations are the corporate expenses of the Company, which include salaries and benefits of corporate employees, professional fees and travel costs.

Company-Funded Consumer Loan Loss Reserves Policy

The Company maintains a loan loss reserve for anticipated losses for consumer loans the Company makes directly through its company-operated locations. To estimate the appropriate level of loan loss reserves, the Company considers the amount of outstanding loans owed to the Company, historical loans charged off, current and expected collection patterns and current economic trends. The Company's current loan loss reserve is based on its net charge-offs, typically expressed as a percentage of loan amounts originated for the last twelve months applied against the principal balance of outstanding loans that the Company makes directly. As these conditions change, the Company may need to make additional allowances in future periods.

When a loan is originated, the customer receives the cash proceeds in exchange for a post-dated customer check or a written authorization to initiate a charge to the customer's bank account on the stated maturity date of the loan. If the check or the debit to the customer's account is returned from the bank unpaid, the loan is placed in default status and a reserve for this defaulted loan receivable is established and charged to store and regional expenses in the period that the loan is placed in default status. This reserve is calculated monthly and any additional provision to the loan loss reserve as a result of historical loan performance, current and expected collection patterns and current economic trends is charged to store and regional expenses. If the loans remain in defaulted status for an extended period of time a reserve for the entire amount of the loan is recorded and the receivable and corresponding reserve is ultimately removed from the balance sheet after 180 days.

Check Cashing Returned Item Policy

The Company charges operating expense for losses on returned checks during the period in which such checks are returned. Recoveries on returned checks are credited to operating expense in the period during which recovery is made. This direct method for recording returned check losses and recoveries eliminates the need for an allowance for returned checks. The net expense for bad checks included in returned checks, net and cash shortages in the accompanying consolidated statements of operations was \$16.4 million, \$12.5 million and \$10.0 million for the years ended June 30, 2008, 2007 and 2006, respectively, which represents 0.3%, 0.3% and 0.3% of the total face amount of checks cashed during each respective year.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Income Taxes

The Company uses the liability method to account for income taxes. Accordingly, deferred income taxes have been determined by applying current tax rates to temporary differences between the amount of assets and liabilities determined for income tax and financial reporting purposes.

The Company intends to reinvest its foreign earnings and as a result the Company has not provided a deferred tax liability on foreign earnings.

In June 2006, the Financial Accounting Standards Board (the "FASB") issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of SFAS 109, Accounting for Income Taxes* ("FIN 48"), to create a single model to address accounting for uncertainty in tax positions. FIN 48 clarifies the accounting for income taxes by prescribing a minimum recognized threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 requires that a "more-likely-than-not" threshold be met before the benefit of a tax position may be recognized in the financial statements and prescribes how such benefit should be measured. It requires that the new standard be applied to the balances of assets and liabilities as of the beginning of the period of adoption and that a corresponding adjustment, if required, be made to the opening balance of retained earnings for the Company beginning July 1, 2007. The Company adopted the provisions of FIN 48 on July 1, 2007. The implementation of FIN 48 did not result in any adjustment in its liability for unrecognized income tax benefits. (See Note 8)

Advertising Costs

The Company expenses advertising costs as incurred. Advertising costs charged to expense were \$9.2 million, \$10.0 million and \$10.8 million for the years ended June 30, 2006, 2007 and 2008, respectively.

Fair Value of Financial Instruments

The carrying values of the revolving credit facilities approximate fair values, as these obligations carry a variable interest rate. The fair value of the Company's 9.75% Senior Notes due 2011 (the "Notes") and 2.875% Senior Convertible Notes due 2027 ("Convertible Notes") are based on the quoted market value and broker quotations, respectively. The Company's financial instruments consist of cash and cash equivalents, loan and other consumer lending receivables, which are short-term in nature and their fair value approximates their carrying value.

The total fair market value of the Dollar Financial Corp. 2.875% Senior Convertible Notes due 2027 was approximately \$197.0 million at June 30, 2007 and \$135.5 million at June 30, 2008. The total fair market value of the OPCO Senior Notes due 2011 at June 30, 2007 was approximately \$2.1 million. We redeemed the remaining principal of the Notes on November 15, 2007.

Derivatives

Put Options

Operations in the United Kingdom and Canada have exposed the Company to shifts in currency valuations. From time to time, the Company purchases put options in order to protect aspects of the Company's operations in the United Kingdom and Canada against foreign currency fluctuations. Out of the money put options are generally used because they cost less than completely averting risk using at the money put options, and the maximum loss is limited to the purchase price of the contracts. The Company has designated the purchased put options as cash flow hedges of the foreign exchange risk associated with the forecasted purchases of foreign-currency-denominated investment securities. These cash flow hedges have

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Derivatives (continued)

maturities of less than twelve months. For derivative instruments that are designated and qualify as cash flow hedges, the effective portions of the gain or loss on the derivative instrument are initially recorded in accumulated other comprehensive income as a separate component of shareholders' equity and are subsequently reclassified into earnings in the period during which the hedged transaction is recognized in earnings. Any ineffective portion of the gain or loss is reported in corporate expenses on the statement of operations. For options designated as hedges, hedge effectiveness is measured by comparing the cumulative change in the hedge contract with the cumulative change in the hedged forecasted transactions, both of which are based on forward rates.

Cross-Currency Interest Rate Swaps

The Company entered into cross-currency interest rate swaps to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its foreign-denominated variable rate term loan borrowing under the Company's credit agreement. Under the terms of these swaps, the Company pays a fixed rate and receives a variable rate.

Consistent with the debt payments, on a quarterly basis, all of the cross-currency interest rate swap agreements call for the exchange of 0.25% of the original notional amounts. Upon maturity, these cross-currency interest rate swap agreements call for the exchange of the remaining notional amounts. The Company has designated these derivative contracts as cash flow hedges for accounting purposes. The Company records foreign exchange re-measurement gains and losses related to the term loans and also records the changes in fair value of the cross-currency swaps each period in corporate expenses in the Company's consolidated statements of operations. Because these derivatives are designated as cash flow hedges, the Company records the effective portion of the after-tax gain or loss in other comprehensive income, which is subsequently reclassified to earnings in the same period that the hedged transactions affect earnings.

Foreign Currency Translation and Transactions

The Company operates check cashing and financial services outlets in Canada, the United Kingdom and the Republic of Ireland. The financial statements of these foreign businesses have been translated into U.S. dollars in accordance with U.S. generally accepted accounting principles. All balance sheet accounts are translated at the current exchange rate in effect at each period end and income statement items are translated at the average exchange rate during the period; resulting translation adjustments are made directly to a separate component of shareholders' equity. Gains or losses resulting from foreign currency transactions are included in corporate expenses.

Earnings (Loss) per Share

Basic earnings per share are computed by dividing net income by the weighted average number of common shares outstanding. Diluted earnings per share are computed by dividing net income by the weighted average number of common shares outstanding, after adjusting for the dilutive effect of stock options. The

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

following table presents the reconciliation of the numerator and denominator used in the calculation of basic and diluted earnings per share (in thousands):

	Year Ended June 30,		
	2006	2007	2008
Net income (loss).....	\$ 6,965	\$(32,203)	\$51,173
Reconciliation of denominator:			
Weighted average number of common shares outstanding — basic(1)	18,280	23,571	24,106
Effect of dilutive stock options(2)	335	—	429
Effect of unvested restricted stock and restricted stock unit grants(2).....	108	—	28
Weighted average number of common shares outstanding — diluted	<u>18,723</u>	<u>23,571</u>	<u>24,563</u>

(1) Excludes 108 shares, 111 shares and 52 shares of unvested restricted stock, which is included in total outstanding common shares as of June 30, 2006, 2007 and 2008, respectively. The dilutive effect of restricted stock is included in the calculation of diluted earnings per share using the treasury stock method.

(2) The effect of dilutive stock options was determined under the treasury stock method. Due to the net loss during fiscal 2007, the effect of the dilutive options and unvested shares of restricted stock and restricted stock unit grants were considered to be anti-dilutive, and therefore were not included in the calculation of diluted earnings per share.

Stock Based Employee Compensation

At June 30, 2008, the Company offered stock option plans under which shares of common stock may be awarded to directors, employees or consultants of the Company and its subsidiaries. In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123R, *Share-Based Payment* (SFAS 123R). SFAS 123R revises Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* (SFAS 123), and supersedes Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB 25). In March 2005, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 107 (SAB 107) relating to the adoption of SFAS 123R. This statement requires the compensation cost relating to share-based payment transactions to be recognized in a company's financial statements. SFAS 123R applies to transactions in which an entity exchanges its equity instruments for goods or services and may apply to liabilities an entity may incur for goods or services that are based on the fair value of those equity instruments. Public companies were required to adopt the new standard using a modified prospective method and could elect to restate prior periods using the modified retrospective method. Under the modified prospective method, companies are required to record compensation cost for new and modified awards over the related vesting period of such awards prospectively and record compensation cost prospectively for the unvested portion, at the date of adoption, of previously issued and outstanding awards over the remaining vesting period of such awards. No change to prior periods presented was permitted under the modified prospective method. Under the modified retrospective method, companies record compensation costs for prior periods retrospectively through restatement of such periods using the exact pro forma amounts disclosed in the companies' footnotes. Also, in the period of adoption and after, companies record compensation cost based on the modified prospective method.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Stock Based Employee Compensation (continued)

Under SFAS 123R, the Company is required to follow a fair-value approach using an option-pricing model, such as the Black-Scholes option valuation model, at the date of a stock option grant. Effective July 1, 2005, the Company adopted the modified prospective method and has recognized the compensation cost for stock-based awards issued after June 30, 2005 and unvested awards outstanding at the date of adoption, on a straight-line basis (using the graded vesting attribution method) over the requisite service period for the entire award. The additional compensation cost, pursuant to SFAS 123R, included in the statement of operations for the years ended June 30, 2006, 2007 and 2008 was \$0.1 million, \$1.0 million and \$1.1 million, respectively, net of related tax effects.

Recent Accounting Pronouncements

In September 2006, FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("SFAS 157"), which addresses how companies should measure fair value when they are required to use a fair value measurement for recognition or disclosure purposes under generally accepted accounting principles. As a result of SFAS 157, there is now a common definition of fair value to be used throughout U.S. GAAP. This new standard will make the measurement for fair value more consistent and comparable and improve disclosures about those measures. This statement is effective for the Company beginning July 1, 2008. The Company believes that the credit valuation adjustments required by SFAS 157 will not negatively impact the effectiveness assessments or cause its cash flow hedging relationships to fail hedge accounting.

On February 15, 2007, FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities — Including an Amendment of FASB Statement No. 115* ("SFAS 159"). This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in FAS 159 are elective; however, the amendment to Statement of Financial Accounting Standards No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, applies to all entities with available-for-sale and trading securities. The fair value option established by SFAS 159 permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. SFAS 159 is effective for the Company beginning July 1, 2008.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141R, *Business Combinations (a revision of Statement No. 141)* ("SFAS 141R"). This Statement applies to all transactions or other events in which an entity obtains control of one or more businesses, including those combinations achieved without the transfer of consideration. This Statement retains the fundamental requirements in Statement No. 141 that the acquisition method of accounting be used for all business combinations. This Statement expands the scope to include all business combinations and requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at their fair values as of the acquisition date. Additionally, SFAS 141R changes the way entities account for business combinations achieved in stages by requiring the identifiable assets and liabilities to be measured at their full fair values. Additionally, contractual contingencies and contingent consideration shall be measured at fair value at the acquisition date. This Statement is effective on a prospective basis to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008, which is July 1, 2009 for the Company. This is with the exception of the provisions of

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Significant Accounting Policies (continued)

Recent Accounting Pronouncements (continued)

this Statement that amend FASB Statement No. 109 and Interpretation No. 48, which will be applied prospectively as of the adoption date and will apply to business combinations with acquisition dates before the effective date of SFAS 141R.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51* (“SFAS 160”). This Statement amends ARB No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Additionally, this Statement requires that consolidated net income include the amounts attributable to both the parent and the noncontrolling interest. SFAS 160 is effective for the Company beginning July 1, 2009. The Company does not believe this statement will have any impact on the Company’s consolidated financial statements.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* (“SFAS 161”). SFAS 161 applies to all derivative instruments and related hedged items accounted for under Statement of Financial Accounting Standards No. 133. SFAS 161 requires (1) qualitative disclosures about objectives for using derivatives by primary underlying risk exposure and by purpose or strategy, (2) information about the volume of derivative activity in a flexible format that the preparer believes is the most relevant and practicable, (3) tabular disclosures about balance sheet location and gross fair value amounts of derivative instruments, income statement and other comprehensive income location and amounts of gains and losses on derivative instruments by type of contract and (4) disclosures about credit-risk-related contingent features in derivative agreements. SFAS 161 is effective for the Company beginning January 1, 2009.

In May 2008, the FASB issued FASB Staff Position APB 14-a, *Accounting for Convertible Debt Instruments That May Be Settled Upon Conversion (Including Partial Cash Settlement)* (“FSP APB 14-a”). FSP APB 14-a, requires the initial proceeds from convertible debt that may be settled in cash to be bifurcated between a liability component and an equity component. The objective of the guidance is to require the liability and equity components of convertible debt to be separately accounted for in a manner such that the interest expense recorded on the convertible debt would not equal the contractual rate of interest on the convertible debt, but instead would be recorded at a rate that would reflect the issuer’s conventional debt borrowing rate. This is accomplished through the creation of a discount on the debt that would be accreted using the effective interest method as additional non-cash interest expense over the period the debt is expected to remain outstanding. The provisions of Proposed FSP APB 14-a, are effective for the Company beginning July 1, 2009 and will be required to be applied retroactively to all periods presented. The Company believes that FSP APB 14-a, will impact the accounting for its 2.875% Senior Convertible Notes due 2027 with an expected impact of additional interest expense of approximately \$8.1 million, \$8.9 million and \$9.8 million for the years ended June 30, 2008, 2009 and 2010, respectively, applied retrospectively beginning July 1, 2009. There is no impact on the fiscal 2006 financial statements and the impact on the fiscal 2007 financial statements is immaterial as the debt was issued on June 27, 2007.

3. Supplementary Cash Flow Information

Non-Cash Transactions

On July 21, 2006, the Company wrote-off \$1.5 million of unamortized deferred issuance costs related to the \$70.0 million principal repayment of OPCO’s 9.75% Senior Notes due 2011 (“Notes”). On October 30, 2006, the Company wrote-off \$7.2 million of unamortized deferred issuance costs related to the \$198.0 million

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

3. Supplementary Cash Flow Information (continued)

Non-Cash Transactions (continued)

principal redemption of the Notes. In fiscal 2007, the Company wrote-off \$28.5 million of goodwill and other intangibles related to the reorganization of WTP.

4. Stock Based Compensation Plan

The Company's 1999 Stock Incentive Plan (the "1999 Plan") states that 784,392 shares of its common stock may be awarded to employees or consultants of the Company. The awards, at the discretion of the Company's Board of Directors, may be issued as nonqualified stock options or incentive stock options. Stock appreciation rights ("SARs") may also be granted in tandem with the non-qualified stock options or the incentive stock options. Exercise of the SARs cancels the option for an equal number of shares and exercise of the non-qualified stock options or incentive stock options cancels the SARs for an equal number of shares. The number of shares issued under the 1999 Plan is subject to adjustment as specified in the 1999 Plan provisions. No options may be granted after February 15, 2009. All options granted under the 1999 Plan became 100% exercisable in conjunction with the Company's Initial Public Offering on January 28, 2005.

The Company's 2005 Stock Incentive Plan (the "2005 Plan") states that 1,718,695 shares of its common stock may be awarded to employees or consultants of the Company. The awards, at the discretion of the Company's Board of Directors, may be issued as nonqualified stock options, incentive stock options or restricted stock awards. The number of shares issued under the 2005 Plan is subject to adjustment as specified in the 2005 Plan provisions. No options may be granted after January 24, 2015.

On November 15, 2007, at the Company's 2007 Annual Meeting of Stockholders, the stockholders adopted the Company's 2007 Equity Incentive Plan (the "2007 Plan"). The 2007 Plan provides for the grant of stock options, stock appreciation rights, stock awards, restricted stock unit awards and performance awards (collectively, the "Awards") to officers, employees, non-employee members of the Board, independent consultants and contractors of the Company and any parent or subsidiary of the Company. The maximum aggregate number of shares of the Company's common stock that may be issued pursuant to Awards granted under the 2007 Plan is 2,500,000; provided, however, that no more than 1,250,000 shares of the Company's common stock may be awarded as restricted stock or restricted stock unit Awards. The shares of the Company's common stock that may be issued under the 2007 Plan may be authorized, but unissued, or reacquired shares of common stock. No grantee may receive an Award relating to more than 500,000 shares of the Company's common stock in the aggregate per fiscal year under the 2007 Plan.

Stock options and stock appreciation rights granted under the aforementioned plans have an exercise price equal to the closing price of the Company's common stock on the date of grant. To date no stock appreciation rights have been granted.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

4. Stock Based Compensation Plan (continued)

The following table presents information on stock options:

		<u>Weighted Average Exercise Price</u>	<u>Weighted Average Contractual Term (years)</u>	<u>Aggregate Intrinsic Value</u>
				(\$ in millions)
Options outstanding at June 30, 2005 (1,838,906 shares exercisable)	1,843,906	\$11.31		
Granted	92,500	\$14.58		
Exercised	(210,614)	\$ 6.47		
Forfeited	<u>(10,650)</u>	\$13.07		
Options outstanding at June 30, 2006 (1,622,642 shares exercisable)	1,715,142	\$12.07		
Granted	310,375	\$21.96		
Exercised	(708,900)	\$ 9.78		
Forfeited	<u>(19,017)</u>	\$19.30		
Options outstanding at June 30, 2007 (1,020,716 shares exercisable)	1,297,600	\$15.58		
Granted	383,680	\$18.12		
Exercised	(79,544)	\$13.25		
Forfeited	<u>(59,373)</u>	\$17.68		
Options outstanding at June 30, 2008	<u>1,542,363</u>	\$16.25	7.8	\$1.6
Exercisable at June 30, 2008	<u>1,028,778</u>	\$14.86	7.0	\$1.6

The aggregate intrinsic value in the above table reflects the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the period and the exercise price of the options, multiplied by the number of in-the-money stock options) that would have been received by the option holders had all option holders exercised their options on June 30, 2008. The intrinsic value of the Company's stock options changes based on the closing price of the Company's stock. The total intrinsic value of options exercised for fiscal 2006 was immaterial. The total intrinsic value of options exercised for the years ended June 30, 2007 and 2008 was \$13.2 million and \$1.1 million, respectively. As of June 30, 2008 the total unrecognized compensation to be recognized over an estimated weighted-average period of 2.6 years related to stock options is expected to be \$4.0 million. Cash received from stock options exercised for the twelve months ended June 30, 2007 and 2008 was \$6.9 million and \$1.1 million, respectively.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

4. Stock Based Compensation Plan (continued)

The weighted average fair value of each employee option grant was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants during the fiscal years ended 2006, 2007 and 2008:

	Year Ended June 30,		
	2006	2007	2008
Expected volatility	46.9%	48.3%	51.0%
Expected life (years)	6.2	6.0	6.0
Risk-free interest rate	4.61%	4.68%	3.68%
Expected dividends	None	None	None
Weighted average fair value	\$ 7.62	\$11.47	\$ 9.50

Restricted stock awards granted under the 2005 Plan and 2007 Plan become vested (i) upon the Company attaining certain annual pre-tax earnings targets (“performance-based”) and, (ii) after a designated period of time (“time-based”), which is generally three years. Compensation expense is recorded ratably over the requisite service period based upon an estimate of the likelihood of achieving the performance goals. Compensation expense related to restricted stock awards is measured based on the fair value using the closing market price of the Company’s common stock on the date of the grant.

Information concerning restricted stock awards is as follows:

	Restricted Stock Awards	Weighted Average Price
Outstanding at June 30, 2005	—	\$ —
Granted	107,841	\$18.36
Vested	—	\$ —
Forfeited	—	\$ —
Outstanding at June 30, 2006	107,841	\$18.36
Granted	36,924	\$24.36
Vested	(22,483)	\$20.25
Forfeited	(11,131)	\$18.36
Outstanding at June 30, 2007	111,151	\$19.97
Granted	12,481	\$29.42
Vested	(50,028)	\$19.72
Forfeited	(21,299)	\$21.36
Outstanding at June 30, 2008	52,305	\$21.90

Restricted Stock Unit awards (RSUs) granted under the 2005 Plan and 2007 Plan become vested after a designated period of time (“time-based”), which is generally on a quarterly basis over three years. Compensation expense is recorded ratably over the requisite service period. Compensation expense related to RSUs is measured based on the fair value using the closing market price of the Company’s common stock on the date of the grant.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

4. Stock Based Compensation Plan (continued)

Information concerning restricted stock unit awards is as follows:

	Restricted Stock Unit Awards	Weighted Average Grant
Outstanding at June 30, 2006	—	\$ —
Granted	124,438	\$28.53
Vested	—	\$ —
Forfeited	—	\$ —
Outstanding at June 30, 2007	124,438	\$28.53
Granted	163,595	\$18.49
Vested	(39,818)	\$28.35
Forfeited	(21,413)	\$28.53
Outstanding at June 30, 2008	226,802	\$21.32

5. Employee Retirement Plans

Retirement benefits are provided to substantially all U.S. full-time employees who have completed 1,000 hours of service through a defined contribution retirement plan. The Company will match 50% of each employee's contribution, up to 8% of the employee's compensation. In addition, a discretionary contribution may be made if the Company meets its financial objectives. The Company's foreign subsidiaries offer similar plans, the terms of which vary based on statutory requirements.

Total contributions charged to expense were \$1.0 million, \$1.1 million and \$1.3 million for the years ended June 30, 2006, 2007 and 2008, respectively.

Effective December 31, 2004, the Company established the Dollar Financial Corp. Deferred Compensation Plan (the "Plan"). The Plan's primary purpose is to provide tax-advantageous asset accumulation for a select group of management and highly compensated employees. Eligible employees may elect to defer up to fifty percent of base salary and/or one hundred percent of bonus earned. The Administrator, persons appointed by the Company's Board of Directors, may further limit the minimum or maximum amount deferred by any Participants, for any reason.

During fiscal 2006, the Compensation Committee of the Board of Directors approved discretionary contributions to the Plan in the amount of \$1.8 million. Contributions to the plan become vested (i) upon the Company attaining annual pre-tax earnings targets and, (ii) after a designated period of time, which is between 24 and 36 months. Compensation expense is recorded ratably over the service period based upon an estimate of the likelihood of achieving the performance goals.

During fiscal 2007, the Compensation Committee of the Board of Directors approved discretionary contributions to the Plan in the amount of \$1.1 million. Each such award was granted July 1, 2007 and vests ratably on an annual basis over a three-year period if, and only if, the Company attains certain strategic objectives as established by the Board of Directors for each fiscal year during the three-year period. The Company attained those strategic objectives for fiscal 2008.

There were no discretionary contributions to the Plan approved by the Board of Directors during fiscal 2008.

Compensation expense related to discretionary contributions was \$0.1, \$0.6 million and \$0.8 million for the years ended June 30, 2006, 2007 and 2008. At June 30, 2007 and 2008, \$0.7 million and \$1.3 million,

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

5. Employee Retirement Plans (continued)

respectively, related to discretionary contributions were included in accrued expenses and other liabilities on the Company's balance sheet.

6. Property and Equipment

Property and equipment at June 30, 2007 and 2008 consist of (in thousands):

	June 30,	
	2007	2008
Land	\$ 191	\$ 189
Leasehold improvements	51,234	67,308
Equipment and furniture	85,100	98,838
	136,525	166,335
Less: accumulated depreciation	(81,494)	(98,302)
Property and equipment, net	\$ 55,031	\$ 68,033

Depreciation expense amounted to \$11.4 million, \$12.8 million and \$17.6 million for the years ended June 30, 2006, 2007 and 2008, respectively.

7. Debt

The Company had debt obligations at June 30, 2007 and 2008 as follows (in thousands):

	June 30,	
	2007	2008
Revolving credit facility	\$ —	\$ 9,655
Dollar Financial Corp. 2.875% Senior Convertible Notes due 2027	200,000	200,000
Term loans due October 2012	374,741	377,863
OPCO 9.75% Senior Notes due November 13, 2011	1,985	—
Other	184	—
	\$576,910	\$587,518

On July 21, 2006, the Company used the \$80.8 million net proceeds from its follow-on offering of common stock to redeem \$70.0 million principal amount of its outstanding 9.75% senior notes due 2011 ("Notes"), pay \$6.8 million in redemption premium, pay \$1.3 million in accrued interest and use the remaining \$2.6 million for working capital purposes.

On September 14, 2006, OPCO commenced a cash tender offer for any and all of its outstanding \$200.0 million aggregate principal amount of the Company's 9.75% senior notes due 2011 on the terms and subject to the conditions set forth in its Offer to Purchase and Consent Solicitation Statement dated September 14, 2006 and the related Consent and Letter of Transmittal. In connection with the tender offer and consent solicitation, OPCO received the requisite consents from holders of the Notes to approve certain amendments to the indenture ("Amendments") under which the Notes were issued. The Amendments eliminated substantially all of the restrictive covenants and certain events of default. The Amendments to the indenture governing the Notes are set forth in a Fourth Supplemental Indenture dated as of October 27, 2006 among OPCO, certain of OPCO's direct and indirect subsidiaries, as guarantors, and U.S. Bank National Association, as trustee, ("Supplemental Indenture"), and became operative and binding on the holders of the

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Debt (continued)

Notes as of October 30, 2006, in connection with the closing of the credit facilities, explained below, and the acceptance of the Notes tendered pursuant to the tender offer.

The total consideration for the Notes tendered and accepted for purchase pursuant to the tender offer was determined as specified in the tender offer documents, on the basis of a yield to the first redemption date for the Notes equal to the sum of (i) the yield (based on the bid side price) of the 3.00% U.S. Treasury Security due November 15, 2007, as calculated by Credit Suisse Securities (USA) LLC in accordance with standard market practice on the price determination date, as described in the tender offer documents, plus (ii) a fixed spread of 50 basis points. OPCO paid accrued and unpaid interest up to, but not including, the applicable payment date, October 30, 2006. Each holder who validly tendered its Notes and delivered consents on or prior to 5:00 p.m., New York City time, on September 27, 2006 was entitled to a consent payment, which was included in the total consideration set forth above, of \$30 for each \$1,000 principal amount of Notes tendered by such holder to the extent such Notes were accepted for purchase pursuant to the terms of the tender offer and consent solicitation. Holders who tendered Notes were required to consent to the Amendments. The total principal amount of the Notes tendered was \$198.0 million.

On November 15, 2007, the Company redeemed the remaining \$2.0 million principal of the Notes at a redemption price of 104.875%, plus accrued and unpaid interest in the amount of \$0.1 million.

Refinancing of Existing Credit Facility

On October 30, 2006, the Company completed the refinancing of its existing credit facilities and entered into a new \$475.0 million credit facility ("New Credit Agreement"). The New Credit Agreement is comprised of the following: (i) a senior secured revolving credit facility in an aggregate amount of USD 75.0 million (the "U.S. Revolving Facility") with OPCO as the borrower; (ii) a senior secured term loan facility with an aggregate amount of USD 295.0 million (the "Canadian Term Facility") with National Money Mart Company, a wholly-owned Canadian indirect subsidiary of OPCO, as the borrower; (iii) a senior secured term loan facility with Dollar Financial U.K. Limited, a wholly-owned U.K. indirect subsidiary of OPCO, as the borrower, in an aggregate amount of USD 80.0 million (consisting of a USD 40.0 million tranche of term loans and another tranche of term loans equivalent to USD 40.0 million denominated in Euros) (the "UK Term Facility") and (iv) a senior secured revolving credit facility in an aggregate amount of C\$28.5 million (the "Canadian Revolving Facility") with National Money Mart Company as the borrower.

On October 30, 2006, National Money Mart Company borrowed USD 170.0 million under the Canadian Term Facility, Dollar Financial U.K. borrowed USD 80.0 million under the U.K. Term Facility and OPCO borrowed USD 14.6 million under the US Revolving Facility. These funds were used to repurchase USD 198.0 million in aggregate principal amount of the outstanding Notes issued by OPCO pursuant to the previously discussed cash tender offer and consent solicitation for all outstanding Notes, to repay the outstanding principal amounts, accrued interest and expenses under OPCO's existing credit facility and to pay related transaction costs. On October 31, 2006, National Money Mart Company borrowed an additional USD 125.0 million under the Canadian Term Facility to fund the Canadian Acquisition, as further described below, and to pay related transaction costs.

The U.S. Revolving Facility and the Canadian Revolving Facility have an interest rate of LIBOR plus 300 basis points and CDOR plus 300 basis points, respectively, subject to reduction as the Company reduces its leverage. The Canadian Term Facility consisted of USD 295.0 million at an interest rate of LIBOR plus 275 basis points. The U.K. Term Facility consisted of a USD 40.0 million tranche at an interest rate of LIBOR plus 300 basis points and a tranche denominated in Euros equivalent to USD 40.0 million at an interest rate of Euribor plus 300 basis points.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Debt (continued)

In the third quarter of fiscal 2008, the Company's United Kingdom subsidiary entered into an overdraft facility ("U.K. Revolving Facility") which provides for a commitment of up to GBP 5.0 million. Amounts outstanding under the U.K. Revolver Facility bear interest at a rate of the Bank base Rate (currently 5.0%) plus 0.5%.

At June 30, 2007 there were no amounts outstanding under the U.S. Revolving Facility nor the Canadian Revolving Facility. At June 30, 2008 there was GBP 4.9 million (USD 9.7 million) outstanding under the U.K. Revolving Facility, and no amounts outstanding under the U.S. Revolving Facility and the Canadian Revolving Facility. At June 30, 2008, the outstanding amount of the Canadian Term Facility was USD 289.8 million and the outstanding amount of the U.K. Term Facility consisted of USD 39.3 million and EUR 30.9 million. The weighted average interest rate on the U.K. Revolving Facility during fiscal 2008 was 5.55%. There were no amounts outstanding under the U.S. Revolving Facility and the Canadian Revolving Facility during the twelve months ending June 30, 2008. Each term loan will mature on October 30, 2012, and will amortize in equal quarterly installments in an amount equal to 0.25% of the original principal amount of the applicable term loan for the first twenty-three (23) quarters following funding, with the outstanding principal balance payable in full on the maturity date of such term loan. Each revolving facility will mature and the commitments there under will terminate on October 30, 2011.

The obligations under the U.S. Revolving Facility are guaranteed by the Company and certain direct and indirect domestic subsidiaries of the Company. The obligations under the Canadian Term Facility, the Canadian Revolving Facility and the U.K. Term Facility are guaranteed by the Company and substantially all of its domestic and foreign direct and indirect subsidiaries. The obligations of the respective borrowers and guarantors under the facilities are secured by substantially all of the assets of such borrowers and guarantors.

In December 2006, certain subsidiaries of OPCO entered into cross-currency interest rate swaps to hedge against the change in cash flow of the aforementioned U.K. and Canadian term loans denominated in a currency other than OPCO's foreign subsidiaries' respective functional currency (see Note 18 — *Derivatives*). The blended aggregate fixed interest rate over the life of the term loans as a result of the cross currency interest rate swaps is 7.40%.

The New Credit Agreement contains certain financial and other restrictive covenants, which, among other things, requires the Company to achieve certain financial ratios, limit capital expenditures, restrict payment of dividends and obtain certain approvals if the Company wants to increase borrowings. As of June 30, 2008, the Company was in compliance with all covenants.

2.875% Senior Convertible Notes due 2027

On June 27, 2007, the Company issued \$200.0 million aggregate principal amount of Dollar Financial Corp. 2.875% Senior Convertible Notes due 2027 (the "Convertible Notes") in a private offering for resale to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended ("Securities Act"). The Company received proceeds of approximately \$193.5 million from the issuance, net of underwriting fees of approximately \$6.4 million. Underwriting fees are included in issuance costs on the Company's balance sheet and are amortized to interest expense using the effective interest rate method over 5.5 years. The Convertible Notes are general unsecured obligations and rank equally in right of payment with all of the Company's other existing and future obligations that are unsecured and unsubordinated. The Convertible Notes bear interest at the rate of 2.875% per year, payable every June 30 and December 31 beginning December 31, 2007. The Convertible Notes mature on June 30, 2027, unless earlier converted, redeemed or repurchased by the Company. Holders of the Convertible Notes may require the Company to repurchase in cash some or all of the Convertible Notes at any time before the Convertible Notes' maturity following a fundamental change as defined in the Indenture dated June 27, 2007 (the "Indenture").

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Debt (continued)

The Indenture includes a “net share settlement” provision that allows the Company, upon redemption or conversion, to settle the principal amount of the notes in cash and the additional conversion value, if any, in shares of the Company’s common stock. Holders of the Convertible Notes may convert their Convertible Notes based at an initial conversion rate of 25.7759 shares per \$1,000 principal amount of Convertible Notes, subject to adjustment, prior to stated maturity under the following circumstances:

- during any calendar quarter commencing after September 30, 2007, if the closing sale price of the Company’s common stock is greater than or equal to 130% of the applicable conversion price for at least 20 trading days in the period of 30 consecutive trading days ending on the last day of the preceding calendar quarter;
- during the five day period following any five consecutive trading day period in which the trading price of the Convertible Notes for each day of such period was less than 98.0% of the product of the closing sale price per share of the Company’s common stock on such day and the conversion rate in effect for the Convertible Notes on each such day;
- if such notes have been called for redemption; at any time on or after December 31, 2026; or
- upon the occurrence of specified corporate transactions as described in the Indenture.

If a fundamental change, as defined in the Indenture, occurs prior to December 31, 2014 and a holder elects to convert its Convertible Notes in connection with such transaction, the Company will pay a make whole provision, as defined in the Indenture.

On or after December 31, 2012, but prior to December 31, 2014, the Company may redeem for cash all or part of the Convertible Notes, if during any period of 30 consecutive trading days ending not later than December 31, 2014, the closing sale price of a share of the Company’s common stock is for at least 120 trading days within such period of 30 consecutive trading days greater than or equal to 120% of the conversion price on each such day. On or after December 31, 2014, the Company may redeem for cash all or part of the Convertible Notes, upon at least 30 but not more than 60 days notice before the redemption date by mail to the trustee, the paying agent and each holder of Convertible Notes. The amount of cash paid in connection with each such redemption will be 100% of the principal amount of the Notes to be redeemed, plus accrued and unpaid interest, including any additional amounts, up to but excluding the redemption date.

Holders have the right to require the Company to purchase all or a portion of the Notes on December 31, 2012, December 31, 2014, June 30, 2017 and June 30, 2022 (each of which are referred to as the purchase date). The purchase price payable will be equal to 100% of the principal amount of the notes to be purchase plus any accrued and unpaid interest, including any additional amounts, up to but excluding the purchase date.

If the Company undergoes a fundamental change, as defined in the Indenture, before maturity of the Convertible Notes, holders will have the right, subject to certain conditions, to require the Company to repurchase for cash all or a portion of the Convertible Notes at a repurchase price equal to 100% of the principal amount of the Convertible Notes being repurchased, plus accrued and unpaid interest, including any additional amounts, up to but excluding the date of repurchase.

The Company has considered the guidance in Emerging Issues Task Force (“EITF”) Abstract No. 98-5, “Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratio” (“EITF 98-5”), and has determined that the Convertible Notes do not contain a beneficial conversion feature, as the fair value of the Company’s common stock on the date of issuance was less than the initial conversion price.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Debt (continued)

Upon conversion, the Company will have the option to either deliver:

1. cash equal to the lesser of the aggregate principal amount of the Convertible Notes to be converted (\$1,000 per note) or the total conversion value; and shares of the Company's common stock in respect of the remainder, if any, of the conversion value over the principal amount of the Convertible Notes; or
2. shares of the Company's common stock to the holders, calculated at the initial conversion price which is subject to any of the conversion price adjustments discussed above at any time before December 31, 2006.

The Company has made a policy election to settle the principal amount of the Convertible Notes in cash. As such, in accordance with Financial Accounting Standards Board Statement No. 128, *Earnings per Share* ("FAS 128"), the Notes will be excluded from the Company's calculation of diluted earnings per share.

The total fair market value of the Dollar Financial Corp. 2.875% Senior Convertible Notes due 2027 was approximately \$135.5 million at June 30, 2008.

Interest expense, net was \$29.7 million, \$31.5 million and \$36.6 million for the years ended June 30, 2006, 2007 and 2008, respectively.

8. Income Taxes

U.S. income taxes have not been provided on the undistributed earnings of international subsidiaries. The Company's intention is to reinvest these earnings indefinitely. Accordingly, the Company believes that any U.S. tax on repatriated earnings would be substantially offset by U.S. foreign tax credits and or by use of available net operating loss carry forwards. As of June 30, 2008, there are \$50.2 million of undistributed foreign earnings.

The Company's U.S. and foreign income before income taxes for the years ended June 30, 2006, 2007 and 2008 is set forth below (in thousands):

	June 30,		
	2006	2007	2008
U.S.	\$(33,304)	\$(70,032)	\$(4,178)
Foreign	67,783	75,564	91,366
Total	\$ 34,479	\$ 5,532	\$87,188

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Income Taxes (continued)

The details of the Company's income tax provision for the years ended June 30, 2006, 2007 and 2008 are set forth below (in thousands):

	<u>June 30,</u>		
	<u>2006</u>	<u>2007</u>	<u>2008</u>
Current:			
U.S. Federal	\$ 107	\$ —	\$ (174)
Foreign	25,317	36,223	30,297
State	<u>(16)</u>	<u>—</u>	<u>2</u>
Total	\$25,408	\$36,223	\$30,125
Deferred:			
U.S. Federal	\$ 1,577	\$ 589	\$ 3,314
Foreign	<u>529</u>	<u>923</u>	<u>2,576</u>
Total	\$ 2,106	\$ 1,512	\$ 5,890
Total income tax provision.....	<u>\$27,514</u>	<u>\$37,735</u>	<u>\$36,015</u>

Below is the reconciliation of income tax expense from the U.S. federal statutory rate to the Company's effective tax rate for the years ended June 30, 2006, 2007 and 2008 (in thousands):

	<u>June 30,</u>		
	<u>2006</u>	<u>2007</u>	<u>2008</u>
Tax provision at federal statutory rate.....	\$12,068	\$ 1,936	\$30,516
Add(deduct)			
State tax provision	(43)	—	1
Canadian withholding	117	521	349
Effect of foreign operations	1,942	(9,648)	2,024
Other permanent differences	3,373	(5,158)	(770)
Valuation allowance	<u>10,057</u>	<u>50,084</u>	<u>3,895</u>
Tax provision at effective tax rate	<u>\$27,514</u>	<u>\$37,735</u>	<u>\$36,015</u>

Prior to the global debt restructuring completed in the Company's fiscal year ended June 30, 2007, interest expense in the U.S. resulted in U.S. tax losses, thus generating deferred tax assets. The Company provided a valuation allowance against all of its U.S. deferred tax assets at June 30, 2008 and 2007 which amounted to \$96.2 million and \$92.6 million, respectively. Because realization is not assured, the Company has not recorded the benefit of the deferred tax assets. As of June 30, 2008, the Company has approximately \$86.3 million of federal net operating loss carry forwards available to offset future taxable income. The federal net operating loss carry forwards will begin to expire in 2024, if not utilized. The Company has foreign tax credit carryforwards of approximately \$45.7 million, which will begin to expire in 2017 if not utilized. Additionally, in fiscal 2007 the Company recorded a valuation allowance of \$1.5 million against a Canadian foreign currency loss. The loss is capital in nature and at this time the Company has not identified any potential capital gains against which to offset the loss.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Income Taxes (continued)

The details of the Company's 2006-2008 deferred tax assets and liabilities as of June 30, 2007 and 2008 are set forth below (in thousands):

	June 30,		
	2006	2007	2008
Deferred tax assets			
Loss reserves	\$ 3,060	\$ 5,372	\$ 5,952
Depreciation and amortization	3,086	10,616	10,234
Accrued compensation	738	1,531	2,446
Other accrued expenses	300	3,154	1,998
Net operating loss carryforwards	40,386	34,718	30,187
Foreign tax credit carryforwards	—	38,569	45,705
Foreign capital loss carryforwards	—	1,411	1,473
Foreign currency swaps	—	3,009	11,128
Other	132	183	758
Total deferred tax assets	47,702	98,563	109,881
Valuation Allowance	(47,517)	(94,018)	(97,690)
Net deferred tax asset	\$ 185	\$ 4,545	\$ 12,191
Deferred tax liabilities			
Amortization and other temporary differences	\$ (4,539)	\$ (7,679)	\$ (13,267)
Foreign currency transactions	—	(5,034)	(9,085)
Total deferred tax liability	(4,539)	(12,713)	(22,352)
Net deferred tax liability	\$ (4,354)	\$ (8,168)	\$ (10,161)

The analysis of the change in the Company's valuation allowance for the years ended June 30, 2006, 2007 and 2008 is set forth below (in thousands):

	June 30,		
	2006	2007	2008
Balance at beginning of year	\$(37,460)	\$(47,517)	\$(94,018)
(Provision)/benefit	(10,057)	(50,084)	(3,895)
Other additions/(deductions)	—	3,583	223
Balance at end of year	\$(47,517)	\$(94,018)	\$(97,690)

Foreign, federal and state income taxes of approximately \$20.4 million, \$35.8 million and \$29.2 million were paid during the years ended June 30, 2006, 2007 and 2008, respectively.

The aggregate increase in US deferred tax assets during the year was principally caused by the excess of foreign tax credit carry forwards generated from a taxable deemed dividend recorded during the current year offset in part by a reduction in deferred tax assets resulting from additional net operating loss utilization during the taxable years ended June 30, 2007 and June 30, 2008. The net operating loss carry forward at June 30, 2008 was \$86.3 million. The reduction in net operating loss carry forwards during the year from \$99.0 million to \$86.3 million was caused by a combination of an adjustment of \$3.7 million in the Company's 2006 net operating loss carry forward and the anticipated utilization of \$9.0 million of loss carry

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Income Taxes (continued)

forwards to offset U.S. tax on a taxable deemed dividend to be recorded during the current year. The analysis of the change in the Company's net operating loss is set forth below (in millions):

Balance at July 1, 2007	\$99.0
Adjustment of 2006 net operating loss	(3.7)
Utilization of 2004 net operating loss in 2008	<u>(9.0)</u>
Balance at June 30, 2008	<u>\$86.3</u>

The Company believes that its ability to utilize net operating losses in a given year will be limited to \$9.0 million under Section 382 of the Internal Revenue Code, which the Company refers to as the Code, because of changes of ownership resulting from the June 2006 follow-on equity offering. In addition, any future debt or equity transactions may reduce the Company's net operating losses or further limit its ability to utilize the net operating losses under the Code. The deferred tax asset related to excess foreign tax credits is also fully offset by a valuation allowance of \$45.7 million.

The Company adopted the provisions of FIN 48 on July 1, 2007. The implementation of FIN 48 did not result in any adjustment in its liability for unrecognized income tax benefits. At the adoption date of July 1, 2007, the Company had unrecognized tax benefit reserves related to uncertain tax positions of \$7.6 million which, if recognized, would decrease the effective tax rate. At June 30, 2008 the Company had \$9.9 million of unrecognized tax benefits, primarily related to transfer pricing matters, which if recognized, would affect the effective tax rate. It is not anticipated that any portion of this reserve will reverse in the next 12 months.

The tax years ending June 30, 2004 through 2007 remain open to examination by the taxing authorities in the United States, United Kingdom and Canada.

The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. As of June 30, 2008, the Company had approximately \$0.7 million of accrued interest related to uncertain tax positions which remained materially unchanged from the prior year. The provision for unrecognized tax benefits, including accrued interest, is included in income taxes payable.

A reconciliation of the liability for uncertain tax position for fiscal 2008 follows:

Balance at July 1, 2007	\$7,595
Net increases due to current year tax positions	<u>2,324</u>
Balance at June 30, 2008	<u>\$9,919</u>

9. Loss on Extinguishment of Debt

On June 16, 2006, the Company announced the pricing of an underwritten follow-on offering of 5,000,000 shares of the Company's common stock at \$16.65 per share. On June 21, 2006, the Company received \$80.8 million in net proceeds in connection with this follow-on offering, which on July 21, 2006 were used to redeem \$70.0 million principal amount of the Notes. On October 30, 2006, the Company completed the refinancing of \$198.0 million principal amount of the Notes and entered into the New Credit Agreement. On November 15, 2007 the Company redeemed the remaining \$2.0 million principal amount outstanding of the Notes.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

9. Loss on Extinguishment of Debt (continued)

In connection with the redemptions of the aforementioned outstanding principal amounts of the Company's Notes, the Company incurred related losses on the extinguishment of debt. For the periods presented, the loss incurred on the extinguishment of debt is as follows (in millions):

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Call Premium	\$—	\$ 6.8	\$0.1
Write-off of original issue discount, net	—	(1.4)	—
Tender premium	—	17.6	—
Write-off of previously capitalized deferred issuance costs, net	—	8.8	—
	<u>\$—</u>	<u>\$31.8</u>	<u>\$0.1</u>

10. Commitments

The Company has various non-cancelable operating leases for office and retail space and certain equipment with terms ranging from one to five years, most of which contain standard optional renewal clauses. Total rent expense under operating leases amounted to \$24.1 million, \$27.8 million and \$37.0 million for the years ended June 30, 2006, 2007 and 2008, respectively.

At June 30, 2008, future minimum lease payments for operating leases are as follows (in thousands):

<u>Year</u>	<u>Amount</u>
2009	\$ 37,817
2010	31,337
2011	24,083
2012	17,888
2013	12,731
Thereafter	<u>30,077</u>
	<u>\$153,933</u>

11. Acquisitions

The following acquisitions have been accounted for under the purchase method of accounting.

On October 31, 2006, National Money Mart Company completed the acquisition of substantially all of the assets of 82 retail stores owned and operated by five existing National Money Mart Company franchisees (the "Canadian Acquisition"). The Canadian Acquisition was effected pursuant to five purchase agreements each dated October 31, 2006 by and among National Money Mart Company and the five existing National Money Mart Company franchisees (the "Purchase Agreements"). The total aggregate purchase price for the Canadian Acquisition was approximately \$124.2 million cash. The Company allocated a portion of the purchase price to reacquired franchise rights for \$41.8 million, loans receivable for \$5.9 million, cash in stores for \$3.3 million and other assets for \$4.0 million. The Company's Canadian Term Facility was used to fund the purchase. The excess of the purchase price over the fair value of identifiable assets acquired was \$69.2 million.

On November 12, 2006, the Company purchased substantially all of the assets of Money Corner, Inc., consisting of 23 financial services stores, predominately located in southwest Florida (the "Money Corner Acquisition"). The total aggregate purchase price for this acquisition was \$30.0 million cash. The Company allocated a portion of the purchase price to loans receivable for \$2.4 million, cash in stores for \$1.0 million

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

11. Acquisitions (continued)

and other assets for \$0.8 million. The Company's U.S. Revolving Facility was used to fund the purchase. The excess of the purchase price over the fair value of identifiable assets acquired was \$25.8 million.

During the year ended June 30, 2007, the Company completed various other acquisitions resulting in an aggregate increase in goodwill of \$2.2 million.

On August 30, 2007, the Company entered into a purchase agreement to acquire substantially all of the assets of 45 retail stores, operating as Check Casher, American Check Casher, Cash Advance, American Payday Loans, Cash Advance USA and Payday Loans (collectively, "American Payday Loans" or "APL Acquisition"). The purchase price was \$29.3 million cash including \$2.0 million cash to secure certain indemnification claims. In addition, the agreement includes a maximum revenue-based earn-out of up to \$3.0 million which is payable in February 2009 if the earn-out provisions are met. On August 30, 2007, the Company consummated the acquisition of 22 of the stores, which are located in Missouri, Oklahoma, Arizona and Hawaii. On September 19, 2007, the Company consummated the acquisition of an additional four stores, all of which are located in Iowa. On October 17, 2007, the Company consummated the acquisition of an additional 16 stores, which are located in Kansas and South Carolina. The Company completed the acquisition of the remaining three stores in Nebraska on March 11, 2008. The Company allocated a portion of the purchase price to loans receivable for \$4.7 million and other assets for \$2.6 million. A portion of the proceeds from the \$200.0 million senior convertible note offering on June 27, 2007 were utilized to pay for the acquisition. The excess purchase price over the fair value of identifiable assets acquired was \$22.0 million and was recorded to goodwill.

On December 15, 2007, the Company consummated the acquisition of substantially all of the assets of 81 financial services stores and one corporate office in southeast Florida (the "CCS Acquisition") from CCS Financial Services, Inc. d/b/a/ The Check Cashing Store ("CCS"). The acquisition was effected pursuant to the terms of an asset purchase agreement dated October 11, 2007. The aggregate purchase price for the acquisition was \$102.1 million cash, including \$6.0 million in cash to secure certain indemnification claims. The Company allocated a portion of the purchase price to loans receivable for \$7.6 million, cash in stores for \$2.1 million, fixed assets for \$3.9 million and other assets for \$0.5 million. A portion of the proceeds from the \$200 million senior convertible note offering on June 27, 2007 was utilized to pay for the acquisition. The excess of the purchase price over the fair value of the identifiable assets acquired was \$88.0 million and was recorded to goodwill.

On December 19, 2007, the Company entered into a share purchase agreement to acquire all of the shares of Cash Your Cheque, Ltd, a U.K. entity, which operates seven check cashing and single-payment consumer lending stores. The aggregate purchase price for the acquisition was approximately \$4.2 million in cash, including \$0.4 million to be held in escrow for 12 months to secure certain indemnification claims. The Company used excess cash to fund the acquisition. The Company allocated approximately \$0.6 million to net assets acquired. The excess purchase price over the preliminary fair value of the identifiable assets acquired was \$3.6 million and was recorded to goodwill.

On February 26, 2008, the Company entered into a purchase agreement to acquire substantially all of the assets of 10 financial stores in Ontario, Canada operating under the name Unicash. The aggregate purchase price for the acquisition was \$1.4 million cash. The Company used excess cash to fund the acquisition. The Company allocated approximately \$0.2 million to the net assets acquired. The excess purchase price over the preliminary fair value of the identifiable assets acquired was \$1.2 million and was recorded to goodwill.

During fiscal 2008, the Company completed various smaller acquisitions in Canada and the United Kingdom; resulting in an aggregate increase in goodwill of \$4.7 million.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

11. Acquisitions (continued)

All of the goodwill acquired in the United States and the United Kingdom during the years ended June 30, 2007 and 2008 is deductible for tax purposes. In Canada, 75% of the goodwill acquired during the years ended June 30, 2007 and 2008 is deductible for tax purposes.

The following reflects the change in goodwill during the periods presented (in millions):

Balance at June 30, 2006	\$208.9
Acquisitions:	
82 Store Canadian Acquisition	69.3
Money Corner Acquisition	24.8
Other	2.2
Impairment loss	(22.5)
Foreign currency adjustment	<u>10.8</u>
Balance at June 30, 2007	<u>\$293.5</u>
Acquisitions:	
APL — U.S.	22.0
CCS — U.S.	88.0
Cash Your Cheque — U.K.	3.8
Unicash — Canada	1.2
Other	4.7
Purchase adjustments:	
82 Store Canadian Acquisition	(0.1)
Money Corner	1.0
Foreign currency adjustment	<u>5.3</u>
Balance at June 30, 2008	<u>\$419.4</u>

The following unaudited pro forma information for the years ended June 30, 2007 and 2008 presents the results of operations as if the acquisitions had occurred as of the beginning of the periods presented. The pro forma operating results include the results of these acquisitions for the indicated periods and reflect the increased interest expense on acquisition debt and the income tax impact as of the respective purchase dates of the Canadian acquisition, the Money Corner acquisition, the APL acquisition and the CCS acquisition. Pro forma results of operations are not necessarily indicative of the results of operations that would have occurred had the purchase been made on the date above or the results which may occur in the future.

	<u>Fiscal Year Ended June 30,</u>	
	<u>2007</u>	<u>2008</u>
	(Unaudited — in thousands except per share amounts)	
Revenues	\$537,382	\$597,392
Net income	\$ (17,615)	\$ 54,742
Net income per common share — basic	\$ (0.75)	\$ 2.27
Net income per common share — diluted	\$ (0.75)	\$ 2.23

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

12. We The People Restructuring Plan

In December 2006, due to the inability to integrate the WTP business with the Company's existing check cashing and short term consumer lending store network along with the litigation surrounding the WTP business, the Company approved and implemented a restructuring plan for the WTP business, which had previously been included in the Company's U.S. reporting unit. The restructuring plan includes the closing of all of the company-owned WTP locations and a focus on improving the performance and profitability of the document processing segment of the business by consolidating satellite processing centers and eliminating low volume products and related costs, while concentrating its sales effort, with respect to new WTP franchises, in a select group of targeted states.

As a result of the restructuring initiatives, in fiscal 2007, the Company incurred \$1.2 million for cash expenses related to the closure of the company-operated stores and other initiatives. In addition, the Company incurred \$23.2 million in one-time non-cash charges including the write-off of \$22.5 million of goodwill and \$0.7 million in other tangible and intangible assets, net of deferred fees, which is included in goodwill impairment and other charges on the statement of operations. There were no charges related to the WTP restructuring plan during fiscal 2008. See Note 13 for further discussion.

13. Goodwill and Other Intangibles

The changes in the carrying amount of goodwill and other intangibles by reportable segment for the fiscal year ended June 30, 2007 and the twelve months ended June 30, 2008 are as follows (in thousands):

	<u>United States</u>	<u>Canada</u>	<u>United Kingdom</u>	<u>Total</u>
Balance at June 30, 2006	\$ 97,860	\$ 61,092	\$59,614	\$218,566
Amortization of identifiable intangibles ..	(58)	—	—	(58)
Acquisition	25,126	109,406	2,779	137,311
Impairment loss	(28,469)	—	—	(28,469)
Foreign currency translation adjustments	—	9,167	5,164	14,331
Balance at June 30, 2007	<u>\$ 94,459</u>	<u>\$179,665</u>	<u>\$67,557</u>	<u>\$341,681</u>
Acquisition	111,047	1,870	8,940	121,857
Foreign currency translation adjustments	—	7,894	(701)	7,193
Balance at June 30, 2008	<u>\$205,506</u>	<u>\$189,429</u>	<u>\$75,796</u>	<u>\$470,731</u>

The following table reflects the components of intangible assets (in thousands):

	<u>June 30, 2007</u>	<u>June 30, 2008</u>
	<u>Gross Carrying</u>	<u>Gross Carrying</u>
	<u>Amount(1)</u>	<u>Amount</u>
Non-amortized intangible assets:		
Goodwill	\$293,462	\$419,351
Reacquired franchise rights	48,219	51,380
	<u>\$341,681</u>	<u>\$470,731</u>

(1) The Company reclassified accumulated amortization to goodwill and no longer carries accumulated amortization on its balance sheet. The Company currently has no amortizing intangible assets under SFAS 142.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

13. Goodwill and Other Intangibles (continued)

The Company accounts for goodwill and other intangible assets in accordance with Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* ("SFAS 142"). Goodwill is the excess of cost over the fair value of the net assets of the business acquired. Intangible assets consist of reacquired franchise rights, which are deemed to have an indefinite useful life and are not amortized.

Goodwill is tested for impairment annually as of June 30, or whenever events or changes in business circumstances indicate that an asset might be impaired. The Company performs its impairment tests utilizing the two steps as outlined in SFAS 142. If the carrying amount of a reporting unit exceeds its implied fair value, an impairment loss would be recognized in an amount equal to the excess of the implied fair value of the reporting unit's goodwill over its carrying value, not to exceed the carrying amount of the goodwill.

Identifiable intangibles with indefinite lives are tested for impairment annually as of December 31, or whenever events or changes in business circumstances indicate that an asset may be impaired. If the estimated fair value is less than the carrying amount of the intangible assets with indefinite lives, then an impairment charge would be recognized to reduce the asset to its estimated fair value. As of December 31, 2007, there was no impairment of reacquired franchise rights. There can be no assurance that future impairment tests will not result in a charge to earnings.

The fair value of the Company's goodwill and indefinite-lived intangible assets are estimated based upon a present value technique using discounted future cash flows. The Company uses management business plans and projections as the bases for expected future cash flows. Assumptions in estimating future cash flows are subject to a high degree of judgment. The Company makes every effort to forecast its future cash flows as accurately as possible at the time the forecast is developed. However, changes in assumptions (such as the discount rate used) and estimates (such as projections about operating performance in future periods) may affect the implied fair value of goodwill and indefinite-lived intangible assets and could result in additional impairment charges in future periods.

In December 2006, due to the inability to integrate the WTP business with the Company's existing check cashing and payday lending store network along with the litigation surrounding the WTP business, the Company approved and implemented a restructuring plan for the WTP business, which had previously been included in the Company's U.S. reporting unit. Under the restructuring plan, the Company closed all of the company-owned WTP locations and focused on improving the performance and profitability of the document processing segment of the business by consolidating satellite processing centers and eliminating low volume products and related costs, while concentrating its sales effort, with respect to new WTP franchises, to a select group of targeted states. As a result of the restructuring and a reduced level of projected cash flows for the WTP business (described in Note 12), the Company determined an indicator of impairment existed related to the WTP goodwill. The Company tested this goodwill for impairment as required under SFAS 142. As a result of the impairment test, an impairment charge of approximately \$22.5 million was recorded, representing all of the goodwill related to the WTP acquisition, as management determined that the WTP business was never integrated into the U.S. reporting unit as originally planned and the U.S. reporting unit never realized the planned benefits of the WTP acquisition.

The Company tested the remaining portion of the U.S. reporting unit for goodwill impairment and determined that goodwill was not impaired as of December 31, 2006.

In addition, due to the restructuring, the Company performed an analysis to compare the estimated fair value of WTP's territory rights to their carrying value. Because the Company plans to focus its sale of franchises to a select group of targeted states, which do not include those for which the territory rights relate, carrying value of the asset was not recoverable. As a result, an impairment charge of \$5.3 million was incurred in the quarter ended December 31, 2006.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

13. Goodwill and Other Intangibles (continued)

The Company assessed impairments of its intangible assets with finite lives, in accordance with the provisions of SFAS 142. The Company periodically reviewed the carrying value of its intangible assets, with finite lives, to test whether current events or circumstances indicate that such carrying value may not be recoverable. If the test indicates that the carrying value of the asset is greater than the expected undiscounted cash flows to be generated by such asset, then an impairment adjustment would be recognized. Such adjustment consists of the amount by which the carrying value of such asset exceeds its fair value. The Company generally measured fair value by discounting estimated future cash flows from such assets and, accordingly, actual results could vary significantly from such estimates. In December 2006, due to continued operating losses in the WTP business associated with franchisee-operated stores, franchise agreements were tested for recoverability, resulting in an impairment charge of approximately \$0.5 million. As of June 30, 2007 and 2008, the Company had no intangible assets with finite lives.

As of June 30, 2007 and 2008, there is no impairment of goodwill. There can be no assurance that future goodwill impairment tests will not result in a charge to earnings.

14. Contingent Liabilities

In addition to the legal proceedings discussed below, which the Company is defending vigorously, the Company is involved in routine litigation and administrative proceedings arising in the ordinary course of business. Although the Company believes that the resolution of these proceedings will not materially adversely impact its business, there can be no assurances in that regard.

Canadian Legal Proceedings

On August 19, 2003, a former customer in Ontario, Canada, Margaret Smith, commenced an action against OPCO and the Company's Canadian subsidiary on behalf of a purported class of Ontario borrowers who, Smith claims, were subjected to usurious charges in payday-loan transactions. The action, which is pending in the Ontario Superior Court of Justice, alleges violations of a Canadian federal law proscribing usury, seeks restitution and damages, including punitive damages, and seeks injunctive relief prohibiting further alleged usurious charges. The Company's Canadian subsidiary's motion to stay the action on grounds of arbitrability was denied. The Company's motion to stay the action for lack of jurisdiction was denied and the related appeal was dismissed. The plaintiff's motion for class certification was granted on January 5, 2007 and leave to appeal from the decision was refused. In July 2007, the Supreme Court of Canada released two decisions regarding arbitrability in the class action context. As a result, the Company's Canadian subsidiary brought a new application to stay the action and to decertify it. The plaintiff responded by bringing a cross-motion for summary judgment on selected issues. Both the application and the cross-motion were dismissed in June 2008. The Company's Canadian subsidiary has brought appeals in respect of both the application and the cross-motion. Those appeals will be heard on October 17, 2008. The action is presently in the discovery phase and a trial, while not yet scheduled, is not expected until calendar year 2009.

On October 21, 2003, another former customer, Kenneth D. Mortillaro, commenced a similar action against the Company's Canadian subsidiary, but this action has since been stayed on consent because it is a duplicate action. The allegations, putative class and relief sought in the *Mortillaro* action are substantially the same as those in the *Smith* action.

On November 6, 2003, Gareth Young, a former customer, commenced a purported class action in the Court of Queen's Bench of Alberta, Canada on behalf of a class of consumers who obtained short-term loans from the Company's Canadian subsidiary in Alberta, alleging, among other things, that the charge to borrowers in connection with such loans is usurious. The action seeks restitution and damages, including punitive damages. On December 9, 2005, the Company's Canadian subsidiary settled this action, subject to court

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Contingent Liabilities (continued)

Canadian Legal Proceedings (continued)

approval. On March 3, 2006 just prior to the date scheduled for final court approval of the settlement the plaintiff's lawyers advised that they would not proceed with the settlement and indicated their intention to join a purported national class action. No steps have been taken in the action since March 2006. Subsequently, the Company's Canadian subsidiary commenced an action against the plaintiff and the plaintiff's lawyer for breach of contract. That action has not proceeded past the pleadings stage.

On March 5, 2007, a former customer, H. Craig Day, commenced an action against OPCO, the Company's Canadian subsidiary and several of the Company's franchisees in the Court of Queen's Bench of Alberta, Canada on behalf of a putative class of consumers who obtained short-term loans from the Company's Canadian subsidiary in Alberta. The allegations, putative class and relief sought in the *Day* action are substantially the same as those in the *Young* action but relate to a claim period that commences before and ends after the claim period in the *Young* action and excludes the claim period described in that action.

On January 29, 2003, a former customer, Kurt MacKinnon, commenced an action against the Company's Canadian subsidiary and 26 other Canadian lenders on behalf of a purported class of British Columbia residents who, MacKinnon claims, were overcharged in payday-loan transactions. The action, which is pending in the Supreme Court of British Columbia, alleges violations of laws proscribing usury and unconscionable trade practices and seeks restitution and damages, including punitive damages, in an unknown amount. Following initial denial, MacKinnon obtained an order permitting him to re-apply for class certification which was appealed. The Court of Appeal granted MacKinnon the right to apply to the original judge to have her amend her order denying certification. On June 14, 2006, the original judge granted the requested order and the Company's Canadian subsidiary's request for leave to appeal the order was dismissed. The certification motion in this action proceeded in conjunction with the certification motion in the *Parsons* action described below.

On April 15, 2005, the solicitor acting for MacKinnon commenced a proposed class action against the Company's Canadian subsidiary ("Money Mart") on behalf of another former customer, Louise Parsons. Class certification was granted on March 14, 2007. An appeal from this certification decision was to be argued on February 8, 2008. As a result of recently released decisions of the Supreme Court of Canada regarding the interplay between arbitration clauses and class actions, Money Mart raised the issue of its arbitration clauses as a ground for appeal. The Court of Appeal responded by adjourning the appeal and remanding the matter to the motions judge to hear argument on Money Mart's motion for a stay. That motion was argued on April 28 and 29, 2008 and was dismissed on May 13, 2008. Money Mart has appealed from that decision. The appeal is scheduled to be heard in January 2009 together with the certification appeal that was previously adjourned. The action is presently in the discovery phase and a trial, while not yet scheduled, is expected in 2009.

In December 2007 the plaintiffs delivered a motion in which they were seeking to add OPCO as a defendant to this action. In March 2008 an order was granted adding OPCO as a defendant in the action. On July 14, 2008 the plaintiffs' motion to certify the action against OPCO and OPCO's motion for a stay of the action were argued. On July 25, 2008, the plaintiffs' motion to certify the action against OPCO was granted and OPCO's motion to stay the action was dismissed. OPCO is appealing the certification decision and is seeking to appeal the dismissal of its motion for a stay.

Similar purported class actions have been commenced against the Company's Canadian subsidiary in Manitoba, New Brunswick, Nova Scotia and Newfoundland. OPCO is named as a defendant in the actions commenced in Nova Scotia and Newfoundland. The claims in these additional actions are substantially similar to those of the Ontario actions referred to above.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Contingent Liabilities (continued)

Canadian Legal Proceedings (continued)

On April 26, and August 3, 2006, two former employees, Peggy White and Kelly Arseneau, commenced companion actions against the Company's Canadian subsidiary and OPCO. The actions, which are pending in the Superior Court of Ontario, allege negligence on the part of the defendants in security training procedures and breach of fiduciary duty to employees in violation of applicable statutes. The companion lawsuits seek combined damages of C\$5.0 million plus interest and costs. These claims have been submitted to the respective insurance carriers. The Company intends to defend these actions vigorously.

At this time it is too early to determine the likelihood of an unfavorable outcome or the ultimate liability, if any, of these matters.

California Legal Proceedings

The Company was the defendant in four lawsuits commenced by the same law firm. Each lawsuit was pled as a class action, and each lawsuit alleged violations of California's wage-and-hour laws. The named plaintiffs were the Company's former employees Vernell Woods (commenced August 22, 2000), Juan Castillo (commenced May 1, 2003), Stanley Chin (commenced May 7, 2003) and Kenneth Williams (commenced June 3, 2003). Each of these suits sought an unspecified amount of damages and other relief in connection with allegations that the Company misclassified California store (*Woods*) and area (*Castillo*) managers as "exempt" from a state law requiring the payment of overtime compensation, that the Company failed to provide non-management employees with meal and rest breaks required under state law (*Chin*) and that the Company computed bonuses payable to its store managers using an impermissible profit-sharing formula (*Williams*). The trial court in *Chin* denied plaintiff's motion for class certification and that decision was upheld on appeal. The Company reached a settlement with Chin, resolving all issues for a nominal amount.

In March 2006, the Company reached a settlement in the *Woods*, *Castillo* and *Williams* actions and the court granted approval of that settlement in October of 2006. On January 11, 2007, the Company made a \$5.8 million settlement distribution, including payment to the attorneys for fees and costs. On October 2, 2007, the court held a final accounting hearing regarding the distribution of the settlement funds. At that hearing, the court dismissed the consolidated cases.

On September 11, 2006, plaintiff Caren Bupil commenced a lawsuit against the Company; the claims in *Bupil* are substantially similar to the claims in *Chin*. Bupil seeks class certification of the action against the Company for failure to provide meal and rest periods, failure to provide accurate wage statements and unlawful, unfair and fraudulent business practices under California law. The suit seeks an unspecified amount of damages and other relief. The Company filed a motion for judgment on the pleadings, arguing that the *Bupil* case is duplicative of the *Chin* case and should be dismissed. Plaintiff filed her motion for class certification. The Company's motion was granted, and Bupil's motion was denied. Bupil appealed both rulings. On April 17, 2008, the Court of Appeal issued its decision, and reversed the trial court's ruling. The Company has filed a petition for review of that decision with the California Supreme Court, and the Company is awaiting a decision on that petition. At this time, it is too early to determine the likelihood of an unfavorable outcome or the ultimate liability, if any, resulting from the *Bupil* case.

On April 26, 2007, the San Francisco City Attorney ("City Attorney") filed a complaint in the name of the People of the State of California in the Superior Court of the State of California, County of San Francisco, against Monetary Management of California, Inc. and Money Mart Express, Inc., both subsidiaries of OPCO. The complaint alleges that OPCO's subsidiaries have engaged in unlawful and deceptive business practices in violation of California Business and Professions Code Section 17200 by either themselves making installment loans under the guise of marketing and servicing for co-defendant First Bank of Delaware or by brokering

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Contingent Liabilities (continued)

California Legal Proceedings (continued)

installment loans made by co-defendant First Bank of Delaware in California in violation of the prohibition on usury contained in the California Constitution and the California Finance Lenders Law and that they have otherwise violated the California Finance Lenders Law and the California Deferred Deposit Transaction Law. The complaint seeks broad injunctive relief as well as civil penalties. The Company denies the allegations of the complaint. Discovery is proceeding in state court and no trial date has been set. On February 28, 2008, the City Attorney advised that he intends to amend the complaint to challenge the legality of short term deferred deposit loans made by First Bank of Delaware and marketed and serviced by OPCO and/or its subsidiaries but to date the City Attorney has taken no action to amend. At this time, it is too early to determine the likelihood of an unfavorable outcome or the ultimate liability, if any, resulting from this case.

We The People Legal Proceedings

The Company's business model for its legal document processing services business is being challenged in certain courts, as described below, which could result in the Company's discontinuation of these services in any one or more jurisdictions. The principal litigation for the WTP business unit is as follows:

The company from which the Company bought the assets of its WTP business, We The People Forms and Service Centers USA, Inc. (the "Former WTP"), certain of its franchisees and/or WTP are defendants in various lawsuits. A current action filed by the United States Trustee for the District of Idaho alleges that WTP and its Boise area franchisee violated various bankruptcy regulations as they relate to bankruptcy petition preparers and the unauthorized practice of law ("UPL") regulations. There are presently two stores operated by franchisees in Idaho. This case seeks damages and/or injunctive relief, which could prevent the Company and/or its franchisees from processing legal documents in accordance with the Company's present business model. WTP is currently engaged in settlement discussions to resolve this case.

On January 17, 2007, a lawsuit was filed in the Los Angeles County Superior Court in California by six We The People franchisees against the Company, WTP, the Former WTP, and certain other defendants. The complaint alleges, among other causes of action, that defendants breached their franchise agreements with plaintiffs, engaged in fraud and conspiracy to defeat plaintiff's rights, violated certain statutes relating to antitrust, securities and unfair competition, breached fiduciary duties owed to plaintiffs, and engaged in conduct which resulted in the intentional and negligent infliction of emotional distress on plaintiffs. The lawsuit seeks an unspecified amount of compensatory and punitive damages. In response, the Company removed the case to the United States District Court for the Central District of California. The Company also filed a petition to compel arbitration, which has been granted. In July 2008, the parties agreed to postpone the arbitration and submit the matter to non-binding mediation. The Company believes the material allegations in the complaint with respect to the Company and its subsidiaries are without merit and intends to defend the matter vigorously.

On or about February 8, 2007, a lawsuit was filed by We The People of Mecklenburg County, LLC, George Hunt and Mary Hunt in the Superior Court of Mecklenburg County, North Carolina against Ira and Linda Distenfield and We The People Forms and Service Centers USA, Inc. (the "IDLD Parties"), as well as the Company and WTP, as successors in interest. The complaint alleges, among other causes of action, that defendants breached the franchise agreement and that the IDLD Parties committed fraud and violated the North Carolina business opportunity statute. The complaint seeks unspecified compensatory and punitive damages and recovery of legal fees. The Company removed the case to the federal court and was granted an order compelling arbitration of the dispute. The plaintiffs have yet to file their arbitration demand. The

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Contingent Liabilities (continued)

We The People Legal Proceedings (continued)

Company believes the material allegations in the complaint with respect to the Company and WTP are without merit and intends to defend the matter vigorously.

On or about March 27, 2007 Daryl Buchanan, Daniel Buchanan and Paul Lieberman filed a complaint against WTP in the United States District Court in Connecticut alleging that WTP breached their franchise agreement by failing to refund their franchise fee of approximately \$0.2 million. The parties have agreed to submit this dispute to arbitration. The plaintiffs have yet to file their arbitration demand. The Company believes the material allegations in the complaint to be without merit and intends to defend the matter vigorously.

On or about April 6, 2007, a lawsuit was filed by Martha and Marty Wasserman, former WTP franchisees, in the U.S. District Court for the Northern District of Texas against the IDLD Parties, as well as the Company and WTP, as successors in interest. The complaint alleges, among other causes of action, that defendants breached the franchise agreement and that the IDLD Parties committed fraud and deceptive trade practices and violated the Texas business opportunity statute. The Court granted WTP's motion to compel arbitration. The complaint seeks unspecified compensatory and punitive damages, restitution and recovery of legal fees. The plaintiffs have yet to file their arbitration demand. The Company believes the material allegations in the complaint with respect to the Company and WTP are without merit and intends to defend the matter vigorously.

On May 8, 2007, WTP met with the New York State Attorney General's Office, Consumer Affairs Division, which had been investigating WTP operation in the New York City area for over three years. The Attorney General's Office alleged that WTP engaged in unfair business practices, including deceptive advertising, that harmed New York consumers. The Attorney General's Office demanded that WTP enter into an Agreed Order of Discontinuance ("AOD") and demanded WTP pay a fine of approximately \$0.3 million, plus investigation costs. WTP denied the allegations and requested that the Attorney General's Office hold the former New York City WTP owners liable for the alleged misconduct. The parties are presently negotiating the final terms of the AOD.

On May 10, 2007, WTP franchisee Roseann Pennisi and her company, We The People of Westchester Square, New York, Inc., sued the Company, Ira and Linda Distenfield, IDLD, and WTP in the Supreme Court of the State of New York, Bronx County. The complaint alleges breach of franchise agreement, tortious interference with franchise agreement, breach of the covenant of good faith and fair dealing, unfair competition against defendants and breach of contract and deception and misrepresentation, unjust enrichment, fraudulent concealment of material facts against the Distenfields and IDLD, Inc. and seeks over \$9.0 million in damages. WTP and the Company deny the allegations and filed a motion with the court to compel arbitration of the plaintiffs' claims, which was granted in July 2008.

On September 19, 2007, Jacqueline Fitzgibbons, who claims to be a former customer of a WTP store, commenced a lawsuit against the Company and others in California Superior Court for Alameda County. The suit alleges on behalf of a putative class of consumers and senior citizens that, from 2003 to 2007, We The People violated California law by advertising and selling living trusts and wills to certain California residents. Fitzgibbons claims, among other things, that the Company and others improperly conspired to provide her with legal advice, misled her as to what, if any, legitimate service We The People provided in preparing documents, and misled her regarding the supervising attorneys' role in preparing documents. The plaintiff is seeking class certification, prohibition on the Company's alleged unlawful business practices, and damages on behalf of the class in the form of disgorgement of all monies and profits obtained from unlawful business practices, general and special damages, attorneys' fees and costs of the suit, statutory and tremble damages

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Contingent Liabilities (continued)

We The People Legal Proceedings (continued)

pursuant to various California business, elder abuse, and consumer protection codes. The complaint has been amended several times to add new parties and additional claims. The Company intends to defend these allegations vigorously and believes that Fitzgibbons' claims and her assertion of class status are without merit.

In March 2008, an arbitration case was filed by Beth Stubenrauch and Scrivener Enterprises, a former WTP franchisee in Boston, Massachusetts, against We The People USA, Inc., Dollar Financial Group, Inc., and Ira and Linda Distenfield, alleging that the respondents breached the franchise agreement, committed fraud and deceptive trade practices, and violated various California and Massachusetts business statutes by failing to comply with franchise offering disclosure laws in 2005. The complainants seek over \$0.3 million in damages plus interest and attorneys' fees. The Company believes the material allegations in the statement of complaint with respect to the Company and WTP are without merit and intends to defend the matter vigorously.

On or about August 15, 2008, a group of six former We The People customers commenced a lawsuit in St. Louis County, Missouri against the Company, its subsidiary, We The People USA, Inc. and WTP franchisees offering services to Missouri consumers. The Plaintiffs allege, on behalf of a putative class of over 1,000 consumers that, from 2002 to the present, Defendants violated Missouri law by engaging in: (i) an unauthorized law business, (ii) the unauthorized practice of law, and (iii) unlawful merchandising practices in the sale of its legal documents. The Plaintiffs are seeking class certification, prohibition of the defendants' unlawful business practices, and damages on behalf of the class in the form of disgorgement of all monies and profits obtained from unlawful business practices, attorney's fees, statutory and tremble damages pursuant to various Missouri consumer protection codes. The Company intends to defend these allegations vigorously and believes that Plaintiff's claims and assertion of class status are without merit.

It is the Company's opinion that many of the WTP related litigation matters relate to actions undertaken by the Distenfields, IDLD, Inc. and the Former WTP during the period of time when they owned or managed We The People Forms and Service Centers USA, Inc.; this period of time was prior to the acquisition of the assets of the Former WTP by the Company. However, in many of these actions, the Company and WTP have been included as defendants in these cases as well. At this time, it is too early to determine the likelihood of an unfavorable outcome or the ultimate liability, if any, of any of the aforementioned matters against WTP or the Company or any other Company litigation as well.

In addition to the matters described above, the Company continues to respond to inquiries it receives from state bar associations and state regulatory authorities from time to time as a routine part of its business regarding its legal document processing services business and its WTP franchisees.

While the Company believes there is no legal basis for liability in any of the aforementioned cases, due to the uncertainty surrounding the litigation process, the Company is unable to reasonably estimate a range of loss, if any, at this time. While the outcome of these matters is currently not determinable, the Company does not expect that the ultimate cost to resolve these matters will have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows.

15. Credit Risk

At June 30, 2007 and 2008, OPCO had 10 and 22, respectively, bank accounts in major U.S. financial institutions in the aggregate amount of \$151.7 million and \$11.9 million, respectively, which exceeded Federal Deposit Insurance Corporation deposit protection limits. The Canadian Federal Banking system provides customers with similar deposit insurance through the Canadian Deposit Insurance Corporation ("CDIC"). At

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

15. Credit Risk (continued)

June 30, 2007 and 2008, the Company's Canadian subsidiary had 28 and 32 bank accounts, respectively, totaling \$11.9 million and \$116.8 million, respectively, which exceeded CDIC limits. At June 30, 2007 and 2008 the Company's United Kingdom operations had 36 and 47 bank accounts, respectively, totaling \$8.6 million and \$5.2 million, respectively. These financial institutions have strong credit ratings and management believes credit risk relating to these deposits is minimal.

In December 2006, the Company entered into cross-currency interest rate swap transactions to hedge against the change in value of the Company's U.K. Term Facility and Canadian Term Facility denominated in a currency other than OPCO's foreign subsidiaries' respective functional currency. Under these cross-currency interest rate swap agreements with the Company's two swap counter-parties, the Company hedged \$375 million of its debt. These financial institutions have strong credit ratings and management believes the credit risk related to these swaps is minimal. The aggregate unamortized notional amount of the swaps was \$374.8 million and \$409.3 at June 30, 2007 and 2008, respectively.

Prior to June 2007, the Company originated consumer loans on behalf of a domestic bank. For these consumer loans, at the time the funds were advanced to the borrower, the borrower signed a note and provided the lender with a post-dated check or a written authorization to initiate an automated clearinghouse charge to the borrower's checking account for the loan principal plus a finance charge; on the due date of the loan (which was generally set at a date on or near the borrower's next payday), the check or automated clearinghouse debit was presented for payment.

The Company had approximately \$115.2 million of net consumer loans on its balance sheet at June 30, 2008 and approximately \$81.9 million at June 30, 2007. These amounts are reflected in loans receivable, net. Loans receivable, net at June 30, 2008 and 2007 are reported net of a reserve of \$8.5 million and \$8.6 million, respectively, related to consumer lending. Loans in default at June 30, 2008 were \$11.9 million, net of a \$22.0 million allowance, and were \$10.3 million, net of a \$18.0 million allowance at June 30, 2007.

Activity in the allowance for loan losses during the fiscal years ended 2006, 2007 and 2008 was as follows (in thousands):

Allowances for Loan Losses

<u>Description</u>	<u>Balance at Beginning of Period</u>	<u>Provision for Company-Funded Loan Losses</u>	<u>Foreign Currency Translation</u>	<u>Transfer to Other Accounts</u>	<u>Net Charge-Offs</u>	<u>Balance at End of Period</u>
June 30, 2008						
Loan loss allowance	\$ 8,623	\$ 6,498	\$(129)	\$ —	\$ (6,526)	\$ 8,466
Defaulted loan allowance	18,045	50,784	368	—	(47,230)	21,967
June 30, 2007						
Loan loss allowance	5,365	6,126	464	—	(3,332)	8,623
Defaulted loan allowance	11,694	32,884	638	—	(27,171)	18,045
June 30, 2006						
Loan loss allowance	2,747	16,651	158	(13,479)	(712)	5,365
Defaulted loan allowance	\$ —	\$ 7,249	\$ 273	\$ 13,479	\$ (9,307)	\$11,694

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

16. Capital Stock

On June 16, 2006, the Company announced the pricing of an underwritten offering of 5,000,000 shares of the Company's common stock at \$16.65 per share. On June 21, 2006, the Company received \$80.8 million in net proceeds in connection with this offering. The following table summarizes the use of funds (in millions):

Redeem a portion of OPCO's outstanding principal amount of 9.75% Senior Notes due 2011 at a redemption price of 109.75%:	
Principal	\$70.0
Accrued interest	1.3
Redemption premium	<u>6.8</u>
Total cost of the partial redemption of 9.75% Senior Notes due 2011	78.1
Pay estimated fees and expenses with respect to the offering and the related transactions	0.6
Use the remaining proceeds for working capital and general corporate purposes	<u>2.1</u>
Total use of net proceeds	<u>\$80.8</u>

17. Geographic Segment Information

All operations for which geographic data is presented below are in one principal industry (financial services and ancillary services) (in thousands):

	<u>United States</u>	<u>Canada</u>	<u>United Kingdom</u>	<u>Total</u>
2006				
Identifiable assets	\$257,655	\$162,603	\$131,567	\$551,825
Goodwill and other intangibles, net	97,860	61,092	59,614	218,566
Sales to unaffiliated customers:				
Check cashing	48,186	52,096	42,188	142,470
Fees from consumer lending	60,487	69,999	32,102	162,588
Money transfers	4,624	8,334	4,247	17,205
Franchise fees and royalties	5,655	5,302	—	10,957
Other	<u>7,620</u>	<u>14,001</u>	<u>4,047</u>	<u>25,668</u>
Total sales to unaffiliated customers	126,572	149,732	82,584	358,888
Interest expense, net	27,835	(994)	2,861	29,702
Depreciation and amortization	4,906	3,923	2,660	11,489
Litigation settlement costs	5,800	—	—	5,800
(Loss) income before income taxes	(33,304)	55,262	12,521	34,479
Income tax provision (benefit)	1,847	21,307	4,360	27,514

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

17. Geographic Segment Information (continued)

	<u>United States</u>	<u>Canada</u>	<u>United Kingdom</u>	<u>Total</u>
2007				
Identifiable assets	\$270,534	\$405,581	\$157,504	\$833,619
Goodwill and other intangibles, net	94,459	179,665	67,557	341,681
Sales to unaffiliated customers:				
Check cashing	48,435	66,646	51,673	166,754
Fees from consumer lending	73,611	110,010	43,824	227,445
Money transfers	4,325	11,678	4,876	20,879
Franchise fees and royalties	3,877	3,081	—	6,958
Other	<u>5,757</u>	<u>21,121</u>	<u>6,818</u>	<u>33,696</u>
Total sales to unaffiliated customers	136,005	212,536	107,191	455,732
Interest expense, net	13,723	11,634	6,105	31,462
Depreciation and amortization	4,295	4,545	4,005	12,845
Loss on extinguishment of debt	31,784	—	—	31,784
Goodwill impairment and other charges	24,301	—	—	24,301
Mark to market — term loan	—	8,362	(811)	7,551
Proceeds from litigation settlements	(3,256)	—	—	(3,256)
(Loss) income before income taxes	(70,032)	57,757	17,807	5,532
Income tax provision	7,062	25,303	5,370	37,735
	<u>United States</u>	<u>Canada</u>	<u>United Kingdom</u>	<u>Total</u>
2008				
Identifiable assets	\$282,650	\$473,469	\$191,118	\$947,237
Goodwill and other intangibles, net	205,506	189,429	75,796	470,731
Sales to unaffiliated customers:				
Check cashing	57,438	81,806	57,336	196,580
Fees from consumer lending	79,838	147,313	65,366	292,517
Money transfers	5,744	16,124	5,644	27,512
Franchise fees and royalties	2,589	2,409	—	4,998
Other	<u>8,122</u>	<u>31,839</u>	<u>10,616</u>	<u>50,577</u>
Total sales to unaffiliated customers	153,731	279,491	138,962	572,184
Interest expense, net	7,359	21,611	7,599	36,569
Depreciation and amortization	5,443	7,017	5,105	17,565
Loss on extinguishment of debt	97	—	—	97
Reserve for (proceeds from) litigation settlements	345	—	—	345
(Loss) income before income taxes	(4,178)	68,706	22,660	87,188
Income tax provision	3,491	25,721	6,803	36,015

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

18. Derivative Instruments and Hedging Activities

Put Options

Operations in the United Kingdom and Canada have exposed the Company to shifts in currency valuations. From time to time, the Company purchases put options in order to protect aspects of the Company's operations in the United Kingdom and Canada against foreign currency fluctuations. Out of the money put options are generally used because they cost less than completely averting risk using the money put options, and the maximum loss is limited to the purchase price of the contracts. At June 30, 2008, the Company held put options with an aggregate notional value of C\$36.0 million and GBP 5.4 million to protect the Company's operations in Canada and the United Kingdom against adverse changes in the CAD-USD exchange rates through December 31, 2008 and GBP-USD exchange rates through December 31, 2008. The Company has designated the purchased put options as cash flow hedges of the foreign exchange risk associated with the forecasted purchases of foreign-currency-denominated investment securities. These cash flow hedges have maturities of less than twelve months. For derivative instruments that are designated and qualify as cash flow hedges, the effective portions of the gain or loss on the derivative instrument are initially recorded in accumulated other comprehensive income as a separate component of shareholders' equity and are subsequently reclassified into earnings in the period during which the hedged transaction is recognized in earnings. Any ineffective portion of the gain or loss is reported in corporate expenses on the statement of operations. For options designated as hedges, hedge effectiveness is measured by comparing the cumulative change in the hedge contract with the cumulative change in the hedged forecasted transactions, both of which are based on forward rates. There was no ineffectiveness from these cash flow hedges for the three and six months ended June 30, 2008. As of June 30, 2008, amounts related to these derivatives qualifying as cash flow hedges amounted to an increase of shareholders' equity of \$0.2 million, net of tax, all of which is expected to be transferred to earnings in the next six months along with the earnings effects of the related forecasted transactions. The fair market value of the outstanding puts held by the Company at June 30, 2008 was \$0.5 million and is included in prepaid expenses on the balance sheet.

Cross-Currency Interest Rate Swaps

In December 2006, the Company's U.K. subsidiary, Dollar Financial U.K. Limited, entered into a cross-currency interest rate swap with a notional amount of GBP 21.3 million that matures in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its Euro-denominated variable rate term loan borrowing under the Company's credit agreement. Under the terms of this swap, Dollar Financial U.K. Limited pays GBP at a rate of 8.45% per annum and receives a rate of the three-month EURIBOR plus 3.00% per annum on EUR 31.5 million. In December 2006, Dollar Financial U.K. Limited also entered into a cross-currency interest rate swap with a notional amount of GBP 20.4 million that matures in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its USD-denominated variable rate term loan borrowing under the Company's credit agreement. Under the terms of this cross-currency interest rate swap, Dollar Financial U.K. Limited pays GBP at a rate of 8.36% per annum and it receives a rate of the three-month LIBOR plus 3.00% per annum on USD 40.0 million.

In December 2006, the Company's Canadian subsidiary, National Money Mart Company, entered into cross-currency interest rate swaps with aggregate notional amounts of C\$339.9 million that mature in October 2012 to protect against changes in cash flows attributable to changes in both the benchmark interest rate and foreign exchange rates on its USD-denominated variable rate term loan borrowing under the Company's credit agreement. Under the terms of the swaps, National Money Mart Company pays Canadian dollars at a blended rate of 7.12% per annum and receives a rate of the three-month LIBOR plus 2.75% per annum on \$295.0 million.

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

18. Derivative Instruments and Hedging Activities (continued)

Cross-Currency Interest Rate Swaps (continued)

On a quarterly basis, all of the cross-currency interest rate swap agreements call for the exchange of 0.25% of the original notional amounts. Consistent with the debt agreements, these cross-currency interest rate swap agreements call for the exchange of the remaining notional amounts. The Company has designated these derivative contracts as cash flow hedges for accounting purposes. The Company records foreign exchange re-measurement gains and losses related to the term loans and reclassifies as offsetting amount of the changes in fair value of the cross-currency swaps from accumulated other comprehensive income each period to corporate expenses in the Company's consolidated statements of operations. Because these derivatives are designated as cash flow hedges, the Company records the effective portion of the after-tax gain or loss in other comprehensive income, which is subsequently reclassified to earnings in the same period that the hedged transactions affect earnings. As of June 30, 2008, amounts related to cross-currency interest rate swaps amounted to a decrease in shareholders' equity of \$30.7 million, net of tax. The aggregate fair market value of the cross-currency interest rate swaps at June 30, 2008 is a payable of \$37.2 million and is included in fair value of derivatives on the balance sheet. During the twelve months ended June 30, 2008, the Company recorded \$0.2 million in retained earnings related to the ineffective portion of these cash flow hedges.

19. Related Party Transactions

On October 30, 2006, the Company completed the refinancing of its existing credit facilities and entered into a new \$475 million credit facility, the New Credit Agreement. In connection with the New Credit Agreement, a former member of the Company's Board of Directors participated as a lender under the New Credit Agreement in the amount of \$10.0 million.

20. Comprehensive Income (Loss)

Comprehensive income (loss) is the change in equity from transactions and other events and circumstances from non-owner sources, which includes foreign currency translation and fair value adjustments for cash flow hedges. The following shows the comprehensive income (loss) for the periods stated (in thousands):

	June 30,		
	2006	2007	2008
Net income (loss)	\$ 6,965	\$(32,203)	\$51,173
Foreign currency translation adjustment (3)	14,088	2,940	302
Fair value adjustments for cash flow hedges, net (1),(2)	(338)	4,426	(7,870)
Total comprehensive income (loss)	<u>\$20,715</u>	<u>\$(24,837)</u>	<u>\$43,605</u>

- (1) Net of \$0.1 million, \$2.2 million and \$3.8 million of tax for the years ended June 30, 2006, 2007 and 2008, respectively.
- (2) Net of \$0.7 million, \$0.8 million and \$1.2 million which were reclassified into earnings for the years ended June 30, 2006, 2007 and 2008, respectively.
- (3) The ending balance of the foreign currency translation adjustments included in accumulated other comprehensive income on the balance sheet was \$34.6 million, \$37.6 million and \$37.9 million for the years ended June 30, 2006, 2007 and 2008, respectively.

Accumulated other comprehensive income, net of related tax, consisted of net unrealized losses on put options designated as cash flow hedges of \$0.2 million and net unrealized losses on cross-currency interest rate swaps designated as cash flow hedging transactions of \$3.6 million at June 30, 2008, compared to net

DOLLAR FINANCIAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

20. Comprehensive Income (Loss) (continued)

unrealized losses on put options designated as cash flow hedges of \$0.3 million and net unrealized gains on cross-currency interest rate swaps designated as cash flow hedges of \$4.3 million at June 30, 2007.

21. Unaudited Quarterly Operating Results

Summarized quarterly financial data for the fiscal years ended June 30, 2008 and 2007 are as follows:

	<u>September 30</u>	<u>Three Months Ended</u>		<u>June 30</u>	<u>Year Ended June 30,</u>
		<u>December 31</u>	<u>March 31</u>		
			(Unaudited)		
		(In thousands except per share data)			
Fiscal 2008:					
Revenues	\$130,856	\$141,721	\$149,313	\$150,294	\$572,184
Income before income taxes	\$ 20,510	\$ 21,900	\$ 22,631	\$ 22,147	\$ 87,188
Net income	\$ 12,054	\$ 12,964	\$ 13,829	\$ 12,326	\$ 51,173
Basic earnings per share	\$ 0.50	\$ 0.54	\$ 0.57	\$ 0.51	\$ 2.12
Diluted earnings per share	\$ 0.49	\$ 0.52	\$ 0.56	\$ 0.51	\$ 2.08
Fiscal 2007:					
Revenues	\$101,285	\$112,630	\$119,604	\$122,213	\$455,732
Income (loss) before income taxes	\$ 5,830	\$(36,962)	\$ 18,910	\$ 17,754	\$ 5,532
Net (loss) income	\$ (1,744)	\$(52,432)	\$ 11,692	\$ 10,281	\$(32,203)
Basic (loss) earnings per share	\$ (0.07)	\$ (2.23)	\$ 0.49	\$ 0.44	\$ (1.37)
Diluted (loss) earnings per share	\$ (0.07)	\$ (2.23)	\$ 0.48	\$ 0.45	\$ (1.37)

22. Subsequent Events

On June 30, 2008 the Company, as part of a process to rationalize its United States markets, made a determination to close 24 of its unprofitable stores in various United States markets. For all but one of these stores, the cease-use date was July 11, 2008 while one other store had a cease-use date of July 25, 2008. Customers from these stores have been transitioned to other Company stores in close proximity to the stores affected. As of June 30, 2008, the Company has paid, or accrued for, \$0.2 million related to severance costs and took a charge of \$0.4 million related to the write-down of assets related to the 24 stores. These costs are included in other, net on the Statement of Operations.

In August 2008, the Company identified another 29 stores in the United States and 17 stores in Canada that are underperforming and which will be closed or merged into a geographically proximate store. The Company anticipates that the cease-use date for these stores will be in the Company's first fiscal quarter ended September 30, 2008. Customers from these stores will be transitioned to other Company stores in close proximity to the stores affected. Severance costs and the write-down of assets are estimated to be \$0.1 million and \$1.9 million, respectively, the charges for which the Company anticipates will be in its first fiscal quarter.

The Company is currently determining the charge, if any, for any lease liability related to the closure of all these locations as outlined in the Statement of Financial Accounting Standards No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. The Company believes that this charge will have an immaterial effect on the consolidated financial statements.

On July 18, 2008, the Board of Directors approved a stock repurchase plan authorizing the Company to repurchase in the aggregate up to \$7.5 million of its outstanding common stock (including fees and commissions), which is the maximum amount of common stock the Company can repurchase pursuant to the

Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS' ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

Item 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, our management conducted an evaluation, with the participation of our Chief Executive Officer, Chief Financial Officer and Senior Vice President, Finance and Corporate Controller, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based on this evaluation, our Chief Executive Officer, Chief Financial Officer and Senior Vice President, Finance and Corporate Controller have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer, Chief Financial Officer and Senior Vice President, Finance and Corporate Controller, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting

(a) Management's Annual Report on Internal Control over Financial Reporting

Our management's annual report on internal control over financial reporting required by this Item is incorporated by reference herein to the section in Part II Item 8 of this Annual Report on Form 10-K titled "Financial Statements."

(b) Report of Independent Registered Public Accounting Firm

The report of our independent registered public accounting firm required by this Item is incorporated by reference herein to the section in Part II Item 8 of this Annual Report on Form 10-K titled "Financial Statements."

(c) Changes in Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting during the last fiscal quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. OTHER INFORMATION

On August 28, 2008, our board of directors amended and restated our Amended and Restated Bylaws (the "Bylaws" and as amended and restated, the "Restated Bylaws"), which changes are effective as of August 28, 2008. The amendments revise Articles II, III and V of the Bylaws. The principal features of the amendments are as follows:

Article II, Section 3 (Notice of Stockholder Business and Nominations) of the Bylaws requires stockholders intending to make a director nomination or bring other business at an annual or special stockholders meeting to have provided us advance written notice of such nominations or business, generally between 60 and 90 days before the stockholders meeting.

The Restated Bylaws (i) explicitly provide that the Restated Bylaws apply to all stockholder nominations and proposals of business and are the exclusive means for a stockholder to submit such business, other than proposals governed by Rule 14a-8 of the federal proxy rules (which provides its own procedural requirements) and (ii) expand the required disclosure regarding the stockholders making such proposals or nominations to include, among other things, all ownership interests, derivative instruments and rights to vote any shares of

any of our securities. In addition, the Restated Bylaws provide that in order for a person to be eligible as a nominee for election or reelection as a director, a nominee must complete a written questionnaire with respect to background qualifications.

The foregoing description of the Restated Bylaws is qualified in its entirety by reference to the full text of the Restated Bylaws, which are attached as Exhibit 3.4 to this Annual Report on Form 10-K and are incorporated in this report by reference.

PART III

Item 10. *DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT*

Directors, Officers and Corporate Governance

The information required by this Item 10 with respect to executive officers, directors, the Audit Committee of the Board of Directors, the Audit Committee financial experts and Section 16(a) compliance will be set forth in our Proxy Statement, for the 2008 Annual Meeting of Stockholders ("Proxy Statement"), to be filed within 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K, and is incorporated by reference to our Proxy Statement.

We have adopted a code of ethics applicable to our principal executive officer, principal financial officer and principal accounting officer or controller, as well as other senior officers. The code of ethics is publicly available on our website at <http://www.dfg.com/ethics.asp>. Amendments to this code of ethics and any grant of a waiver from a provision of the code of ethics requiring disclosure under applicable SEC rules will be disclosed on the our website.

Item 11. *EXECUTIVE COMPENSATION*

The information required by this Item will be set forth in our Proxy Statement, to be filed within 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K, and is incorporated by reference to our Proxy Statement.

Item 12. *SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT*

The information required by this Item will be set forth in our Proxy Statement, to be filed within 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K, and is incorporated by reference to our Proxy Statement.

The information regarding shares authorized for issuance under equity compensation plans approved by stockholders and not approved by stockholders required by this Item is incorporated by reference herein to the section in Part II, Item 8 of this Annual Report on Form 10-K titled "Securities Authorized for Issuance Under Equity Compensation Plans."

Item 13. *CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE*

The information required by this Item will be set forth in our Proxy Statement, to be filed within 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K, and is incorporated by reference to our Proxy Statement.

Item 14. *PRINCIPAL ACCOUNTANT FEES AND SERVICES*

The information required by this Item will be set forth in our Proxy Statement, to be filed within 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K, and is incorporated by reference to our Proxy Statement.

PART IV

Item 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Documents Filed as Part of this Report.

(1) Financial Statements. All financial statements required to be filed by Item 8 of Form 10-K and included in this Annual Report on Form 10-K are listed in Item 8 hereof. No additional financial statements are filed herein or are attached as exhibits hereto.

(2) Financial Statement Schedules. All financial statement schedules have been omitted here because they are not applicable, not required or the information is shown in the financial statements or related notes.

(3) Exhibits.

(a)(3) Exhibits
Exhibit No.

Description of Document

- | | |
|---------|---|
| 2.1 | Asset Purchase Agreement, by and among CCS Financial Services, Inc., Allen Eager, the Allen Eager Revocable Trust, Paul P. Hauser, Barry E. Hershman, and the Barry E. Hershman Revocable Trust and Check Mart of Florida, Inc., dated October 11, 2007(23) |
| 3.1(a) | Certificate of Incorporation of Dollar Financial Group, Inc.(1) |
| 3.1(b) | Certificate of Amendment of the Certificate of Incorporation of Dollar Financial Group, Inc.(1) |
| 3.1(c) | Certificate of Change of Dollar Financial Group, Inc.(11) |
| 3.2 | Amended and Restated Bylaws of Dollar Financial Group, Inc.(2) |
| 3.3 | Amended and Restated Certificate of Incorporation of Dollar Financial Corp.(6) |
| 3.4 | Amended and Restated Bylaws of Dollar Financial Corp., as amended effective August 28, 2008 |
| 4.1 | Indenture dated June 27, 2007, between Dollar Financial Corp. and U.S. Bank National Association, as trustee(17) |
| 4.2 | Fourth Supplemental Indenture, dated October 27, 2006 among Dollar Financial Group, Inc., a New York corporation, Dollar Financial Corp., a Delaware corporation ("DFC"), the guarantors named therein and U.S. Bank National Association, as trustee(13) |
| 4.3 | Supplemental Indenture, dated as of February 22, 2005, between WTP Acquisition Corp., a direct subsidiary of Dollar Financial Group, Inc., and U.S. Bank National Association, as trustee under the indenture(11) |
| 4.4 | Indenture dated as of November 13, 2003, among Dollar Financial Group, Inc., the Guarantors (as defined therein) and U.S. National Bank Association as Trustee with respect to Dollar Financial Group, Inc.'s 9.75% Senior Notes due 2011(2) |
| 4.5 | Form of 9.75% Senior Notes due 2011 with Guarantees endorsed thereon(2) |
| 4.6 | Registration Rights Agreement dated June 27, 2007 by and among Dollar Financial Corp. and Wachovia Capital Markets, LLC and Bear, Sterns & Co. Inc., as representatives of the initial purchasers(17) |
| 4.7 | Registration Rights Agreement, dated June 23, 2005, for \$30,000,000 Dollar Financial Group, Inc. 9.75% Senior Notes Due 2011(9) |
| 4.8 | Registration Rights Agreement, dated as of May 6, 2004, by and among the Dollar Financial Group, Inc., the Guarantors (as defined therein), and the Initial Purchaser (as defined therein)(5) |
| 10.1(a) | Credit Agreement among Dollar Financial Corp., Dollar Financial Group, Inc., National Money Mart Company, Dollar Financial U.K. Limited, the several lenders from time to time parties thereto, U.S. Bank National Association, as documentation agent, Credit Suisse Securities (USA) LLC, as syndication agent, and Wells Fargo Bank, National Association, as administrative agent and as security trustee, dated as of October 30, 2006(13) |
| 10.1(b) | First Amendment to Credit Agreement dated May 22, 2007, among Dollar Financial Corp., certain subsidiaries of Dollar Financial Corp., parties thereto, Credit Suisse Securities (USA) LLC, Wells Fargo National Association and the lenders party thereto(16) |

(a)(3) Exhibits
Exhibit No.

Description of Document

- 10.1(c) Second Amendment to Credit Agreement dated June 20, 2007, among Dollar Financial Corp., certain subsidiaries of Dollar Financial Corp. parties thereto, Credit Suisse Securities (USA) LLC, Wells Fargo National Association and the lenders party thereto(16)
- 10.2* Dollar Financial Corp. 1999 Stock Incentive Plan(12)
- 10.3* Dollar Financial Corp. Amended and Restated 2005 Stock Incentive Plan(18)
- 10.4* Form of Stock Option Agreement for 2005 Stock Incentive Plan(8)
- 10.5* Form of Stock Option Grant Notice for 2005 Stock Incentive Plan(8)
- 10.6* Dollar Financial Corp. Amended and Restated Deferred Compensation Plan effective as of June 28, 2007(18)
- 10.7* Dollar Financial Corp. Supplemental Executive .Conditional Deferred Award Plan for U.K. Participants(18)
- 10.8* Dollar Financial Corp. Supplemental Executive Deferred Award Plan for Canadian Participants(19)
- 10.9* Dollar Financial Corp. Special Retention Award Letter to Randy Underwood(19)
- 10.10* Dollar Financial Corp. Special Retention Award Letter to Paul Mildenstein(19)
- 10.11* Dollar Financial Corp. Fiscal 2006 Cash Bonus Plan(21)
- 10.12* Dollar Financial Corp. Fiscal 2007 Cash Bonus Plan(21)
- 10.13* Dollar Financial Corp. Fiscal 2008 Cash Bonus Plan(21)
- 10.14* Dollar Financial Corp. 2008 Key Management Bonus Plan(21)
- 10.15 Dollar Financial Corp. Second Amended and Restated Stockholders Agreement, dated as of November 13, 2003, by and among Green Equity Investors II, L.P., Stone Street Fund 1998, L.P. Bridge Street Fund 1998, GS Mezzanine Partners, L.P., GS Mezzanine Partners Offshore, L.P., Ares Leveraged Investment Fund, L.P. a Delaware limited partnership, Ares Leveraged Investment Fund L.P. a Delaware limited partnership, Ares Leveraged Investment Fund II, L.P., a Delaware limited partnership, C.L. Jeffrey, Sheila Jeffrey, certain signatories thereto and Dollar Financial Corp.(2)
- 10.16 Amendment No. 2 to Second Amended and Restated Stockholders Agreement, dated as of April 14, 2004, by and among Dollar Financial Corp., Green Equity Investors II, L.P., GS Mezzanine Partners, L.P., GS Mezzanine Partners Offshore, L.P., Stone Street Fund 1998, L.P., Bridge Street Fund 1998, L.P., Ares Leveraged Investment Fund, L.P., Ares Leveraged Investment Fund II, L.P. and Jeffrey Weiss(6)
- 10.17 Amendment No. 3 to Second Amended and Restated Stockholders Agreement, dated as of July 6, 2004, by and among Dollar Financial Corp., Green Equity Investors II, L.P., GS Mezzanine Partners, L.P., GS Mezzanine Partners Offshore, L.P., Stone Street Fund 1998, L.P., Bridge Street Fund 1998, L.P., Ares Leveraged Investment Fund, L.P., Ares Leveraged Investment Fund II, L.P., and Jeffrey Weiss(7)
- 10.18* Employment Agreement, by and among Dollar Financial Group, Inc., Dollar Financial Corp., and Jeffrey A. Weiss, dated October 5, 2007(22)
- 10.19* Employment Agreement, dated as of December 19, 2003, by and among Dollar Financial Group, Inc., Dollar Financial Corp. and Donald Gayhardt(3)
- 10.20* Amendment No. 1 to Employment Agreement by and among Donald Gayhardt, the Company and DFG, dated April 9, 2007(15)
- 10.21* Amended and Restated Employment Agreement, by and between Dollar Financial Group, Inc. and Roy W. Hibberd, dated May 14, 2008(26)
- 10.22* Offer Letter, dated March 21, 2007, by and between the Company and Norman Miller(14)
- 10.23* Amended and Restated Employment Agreement, by and between Dollar Financial Group, Inc. and Norman Miller, dated May 14, 2008(26)
- 10.24* Amended and Restated Employment Agreement, by and between Dollar Financial Group, Inc. and Randall Underwood, dated May 15, 2008(26)

(a)(3) Exhibits
Exhibit No.

Description of Document

- 10.25* Employment Agreement by and between National Money Mart and Sydney Franchuk dated April 9, 2007(15)
- 10.26* Amended and Restated Service Agreement, between Dollar Financial UK Limited and Paul Mildenstein, dated September 11, 2007(20)
- 10.27* Letter Agreement with Donald Gayhardt for the Acceleration of Options, dated June 30, 2005(10)
- 10.28* Letter Agreement with Jeff Weiss for the Acceleration of Options, dated June 30, 2005(10)
- 10.29 Form of Director Indemnification Agreement(4)
- 10.30 Form of Guaranty(11)
- 10.31* Form of Restricted Stock Grant Document for the 2005 Stock Incentive
- 10.32* Dollar Financial Corp. 2007 Equity Incentive Plan(24)
- 10.33* Canadian Form of Restricted Stock Unit Award Agreement under the Dollar Financial Corp. 2005 Stock Incentive Plan(25)
- 10.34 Consulting Agreement, by and between Dollar Financial Group, Inc. and Donald F. Gayhardt, dated June 1, 2008(27)
- 10.35* Letter Agreement with Donald F. Gayhardt for the Extension of the Exercise Period for Stock Options, dated May 30, 2008(27)
- 21.1 Subsidiaries of the Registrant(11)
- 23.1 Consent of Ernst & Young LLP
- 31.1 Certification of Chief Executive Officer Pursuant to Title 17, Code of Federal Regulations, Section 240.13a - 14(a) or Section 240.15d - 14(a)
- 31.2 Certification of Chief Financial Officer Pursuant to Title 17, Code of Federal Regulations, Section 240.13a - 14(a) or Section 240.15d - 14(a)
- 31.3 Certification of Senior Vice President, Finance and Corporate Controller Pursuant to Title 17, Code of Federal Regulations, Section 240.13a - 14(a) or Section 240.15d - 14(a)
- 32.1 Certification of Chief Executive Officer Pursuant to Title 18, United States Code, Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to Title 18, United States Code, Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.3 Certification of Senior Vice President, Finance and Corporate Controller Pursuant to Title 18, United States Code, Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- (1) Incorporated by reference to the Registration Statement on Form S-4 filed by Dollar Financial Group, Inc. on December 19, 1996 (File No. 333-18221)
- (2) Incorporated by reference to the Registration Statement on Form S-4 filed by Dollar Financial Group, Inc. on December 23, 2003 (File No. 333-111473)
- (3) Incorporated by reference to the Registration Statement on Form S-1 filed by Dollar Financial Corp. on March 12, 2004 (File No. 333-113570)
- (4) Incorporated by reference to the Amendment No. 2 to the Registration Statement on Form S-1 filed by Dollar Financial Corp. on June 3, 2004 (File No. 333-113570)
- (5) Incorporated by reference to the Registration Statement on Form S-4 filed by Dollar Financial Corp. on July 6, 2004 (File No. 333-111473)
- (6) Incorporated by reference to the Registration Statement on Form S-1/A filed by Dollar Financial Corp. on July 7, 2004 (File No. 333-113570)
- (7) Incorporated by reference to Amendment No. 4 to the Registration Statement on Form S-1 filed by Dollar Financial Corp. on July 16, 2004 (File No. 333-113570)
- (8) Incorporated by reference to the Quarterly Report on Form 10-Q filed by Dollar Financial Corp. on February 11, 2005 (File No. 000-50866)
- (9) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on June 24, 2005 (File No. 000-50866)

(a)(3) Exhibits
Exhibit No.

Description of Document

- (10) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on July 7, 2005 (File No. 000-50866)
- (11) Incorporated by reference to the Registration Statement on Form S-4 filed by Dollar Financial Corp. on July 28, 2005 (File No. 333-126951-17)
- (12) Incorporated by reference to the Registration Statement on Form S-8 filed by Dollar Financial Corp. on March 15, 2005 (File No. 333-123320)
- (13) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Group, Inc. on November 2, 2006 (File No. 000-50866)
- (14) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on March 23, 2007 (File No. 000-50866)
- (15) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on April 13, 2007 (File No. 000-50866)
- (16) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on June 26, 2007 (File No. 000-50866)
- (17) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on June 27, 2007 (File No. 000-50866)
- (18) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on July 5, 2007 (File No. 000-50866)
- (19) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on July 19, 2007 (File No. 000-50866)
- (20) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on September 11, 2007 (File No. 000-50866)
- (21) Incorporated by reference to the Annual Report on Form 10-K filed by Dollar Financial Corp. on September 18, 2007 (File No. 000-50866)
- (22) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on October 9, 2007 (File No. 000-50866)
- (23) Incorporated by reference to the Quarterly Report on Form 10-Q filed by Dollar Financial Corp. on November 9, 2007 (File No. 000-50866)
- (24) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on November 21, 2007 (File No. 000-50866)
- (25) Incorporated by reference to the Quarterly Report on Form 10-Q filed by Dollar Financial Corp. on May 9, 2008 (File No. 000-50866)
- (26) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on May 15, 2008 (File No. 000-50866)
- (27) Incorporated by reference to the Current Report on Form 8-K filed by Dollar Financial Corp. on June 5, 2008 (File No. 000-50866)

* Management contracts and compensatory plans and arrangements

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant named below has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Berwyn, Commonwealth of Pennsylvania on August 28, 2008.

DOLLAR FINANCIAL CORP.

By: /s/ RANDY UNDERWOOD

Randy Underwood
Executive Vice President and Chief Financial
Officer (principal financial and accounting
officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed by the following persons on August 28, 2008 in the capacities indicated:

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ JEFFREY A. WEISS</u> Jeffrey A. Weiss	Chairman of the Board of Directors and Chief Executive Officer (principal executive officer)	August 28, 2008
<u>/s/ RANDY UNDERWOOD</u> Randy Underwood	Executive Vice President and Chief Financial Officer (principal financial and accounting officer)	August 28, 2008
<u>/s/ DAVID JESSICK</u> David Jessick	Director	August 28, 2008
<u>/s/ KENNETH SCHWENKE</u> Kenneth Schwenke	Director	August 28, 2008
<u>/s/ CLIVE KAHN</u> Clive Kahn	Director	August 28, 2008
<u>/s/ JOHN GAVIN</u> John Gavin	Director	August 28, 2008
<u>/s/ RON MCLAUGHLIN</u> Ron Mclaughlin	Director	August 28, 2008
<u>/s/ MICHAEL KOOPER</u> Michael Kooper	Director	August 28, 2008

The registrant has not sent (1) any annual report to security holders covering the registrant's last fiscal year or (2) any proxy statement, form of proxy or other proxy soliciting material to more than 10 of the registrant's security holders with respect to any annual or other meeting of security holders.

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the following registration statements of Dollar Financial Corp. of our reports dated August 26, 2008, with respect to the Consolidated Financial Statements of Dollar Financial Corp., and the effectiveness of internal control over financial reporting of Dollar Financial Corp., included in this Annual Report (Form 10-K) for the year ended June 30, 2008.

(1) Registration Statement (Form S-8 No. 333-134262) pertaining to the Dollar Financial Corp. Deferred Compensation Plan;

(2) Registration Statement (Form S-8 No. 333-123320) pertaining to the Dollar Financial Corp. 1999 Stock Incentive Plan and Dollar Financial Corp. 2005 Stock Incentive Plan;

(3) Registration Statement (Form S-8 No. 333-147495) pertaining to the Dollar Financial Corp. 2007 Equity Incentive Plan

(4) Registration Statement (Form S-3 No. 333-139580 and No. 333-146205) of Dollar Financial Corp.

/s/ Ernst & Young LLP

Philadelphia, Pennsylvania
August 26, 2008

CERTIFICATION

I, Jeffrey A. Weiss, certify that:

1. I have reviewed this annual report on Form 10-K of Dollar Financial Corp.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Jeffrey A. Weiss

Jeffrey A. Weiss
Chief Executive Officer

Date: August 28, 2008

CERTIFICATION

I, Randy Underwood, certify that:

1. I have reviewed this annual report on Form 10-K of Dollar Financial Corp.;

2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Randy Underwood

Randy Underwood
Executive Vice President and Chief Financial Officer

Date: August 28, 2008

CERTIFICATION

I, William M. Athas, certify that:

1. I have reviewed this annual report on Form 10-K of Dollar Financial Corp.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ William M. Athas

William M. Athas
Senior Vice President, Finance and
Corporate Controller

Date: August 28, 2008

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Dollar Financial Corp. for the twelve months ended June 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, in the capacities and on the date indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350 and Rule 13a — 14(b) or Rule 15d — 14(b) of the Securities Exchange Act of 1934, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Dollar Financial Corp.

/s/ Jeffrey A. Weiss

Jeffrey A. Weiss
Chief Executive Officer

August 28, 2008

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Dollar Financial Corp. for the twelve months ended June 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, in the capacities and on the date indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350 and Rule 13a — 14(b) or Rule 15d — 14(b) of the Securities Exchange Act of 1934, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Dollar Financial Corp.

/s/ Randy Underwood

Randy Underwood
Executive Vice President and
Chief Financial Officer

August 28, 2008

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Dollar Financial Corp. for the twelve months ended June 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, in the capacities and on the date indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350 and Rule 13a — 14(b) or Rule 15d — 14(b) of the Securities Exchange Act of 1934, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Dollar Financial Corp.

/s/ William M. Athas

William M. Athas
Senior Vice President, Finance and
Corporate Controller

August 28, 2008



5 DOLLAR
FINANCIAL CORP



Money Mart

Loan Mart

Money Corner

The Money Shop



We The People



American
Payday Loans

CASH
ADVANCE
USA

CCS
Financial Services

THE
CHECK CASHING
STORE

DOLLAR
FINANCIAL CORP

Dollar Financial Corp.
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Berwyn, PA 19312
(Tel) 610-296-3400
(Fax) 610-296-7844

www.dfg.com

NASDAQ: DLLR

END

PAYDAY LOANS