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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER
8- 00094

Washington, DC
103

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/07 AND ENDING 12/31/07
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: B. C. ZIEGLER AND COMPANY 000061

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

200 South Wacker Drive, Suite 2000

(No. and Street)

Chicago

Illinois

60606

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Jeffrey C. Vredenburg, Managing Director/CFO

(414) 978-6400

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Grant Thornton LLP

(Name - if individual, state last, first, middle name)

100 E. Wisconsin Avenue

Milwaukee

Wisconsin

53202

(Address)

(City)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED
MAR 13 2008
THOMSON
FINANCIAL

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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J.P.
3/11/08

OATH OR AFFIRMATION

I, Jeffrey C. Vredenburg, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of B. C. Ziegler and Company, as of December 31, 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Jeff Vredenburg
Signature
Managing Director/CFO
Title

Helda D. Zuelendorf
Notary Public N. D. Zuelendorf

My commission expires August 14, 2011.

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of ~~Changes in Financial Condition~~ Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital. (Schedule I)
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (Schedule II)
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Auditors' Report on Internal Control Structure.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

B. C. ZIEGLER AND COMPANY

Financial Statements

December 31, 2007

(with Independent Auditors' Report Thereon)

REPORT OF INDEPENDENT
CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors
B.C. Ziegler and Company

We have audited the accompanying statement of financial condition of B.C. Ziegler and Company (the "Company"), a Wisconsin corporation and a wholly-owned subsidiary of The Ziegler Companies, Inc., as of December 31, 2007, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of B.C. Ziegler and Company as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Grant Thornton LLP

GRANT THORNTON LLP
Milwaukee, Wisconsin
February 26, 2008

B. C. ZIEGLER AND COMPANY

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2007

(in thousands except share amounts)

ASSETS

Cash and cash equivalents	\$ 42,610
Securities owned	112,654
Net receivable for unsettled trades	36,723
Receivables, net of allowance of \$17	3,846
Accrued income taxes receivable	1,198
Notes receivable, net of allowance of \$189	450
Furniture, fixtures and equipment, net	9,901
Deferred income taxes	1,414
Other assets	<u>3,870</u>
Total assets	<u>\$212,666</u>

LIABILITIES AND STOCKHOLDER'S EQUITY

Payable to clearing broker	\$120,174
Drafts and accounts payable	3,028
Accrued compensation	33,825
Accrued expenses and other liabilities	<u>4,744</u>
	\$161,771
Commitments	
Liabilities subordinated to claims of general creditors	\$ 15,000
Stockholder's equity:	
Common stock-	
Class A--\$1 par, 1,150,000 shares authorized and issued	\$ 1,150
Class B--\$1 par (nonvoting), 480,000 shares authorized, 402,000 shares issued	402
Additional paid-in capital	14,908
Retained earnings	19,630
Less- Treasury stock, at cost, 1,691 shares	
Class A, 63,237 shares Class B	<u>(195)</u>
Total stockholder's equity	<u>35,895</u>
Total liabilities and stockholder's equity	<u>\$212,666</u>

See accompanying notes to financial statements.

B. C. ZIEGLER AND COMPANY

STATEMENT OF INCOME

FOR THE YEAR ENDED DECEMBER 31, 2007
(in thousands)

REVENUES:	
Investment banking	\$ 56,814
Commission income	20,480
Investment management and advisory fees	2,025
Net trading profits	3,253
Miscellaneous fee income	3,645
Interest and dividends	3,104
Other income	<u>4,782</u>
Total revenues	94,103
EXPENSES:	
Employee compensation and benefits	67,481
Communications and data processing	5,510
Promotional	5,411
Occupancy and equipment	4,802
Brokerage commissions and clearing fees	1,664
Interest	1,361
Professional and regulatory	919
Other expenses	<u>1,399</u>
Total expenses	<u>88,547</u>
INCOME BEFORE PROVISION FOR INCOME TAXES	5,556
PROVISION FOR INCOME TAXES	<u>1,980</u>
NET INCOME	<u>\$ 3,576</u>

See accompanying notes to financial statements.

B. C. ZIEGLER AND COMPANY

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2007

(in thousands)

	<u>Common Stock</u>	<u>Additional Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Treasury Stock</u>	<u>Total</u>
BALANCE, December 31, 2006	\$1,552	\$14,908	\$16,054	\$(195)	\$32,319
Net income	<u>-</u>	<u>-</u>	<u>3,576</u>	<u>-</u>	<u>3,576</u>
BALANCE, December 31, 2007	<u>\$1,552</u>	<u>\$14,908</u>	<u>\$19,630</u>	<u>\$(195)</u>	<u>\$35,895</u>

See accompanying notes to financial statements.

B. C. ZIEGLER AND COMPANY

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO
CLAIMS OF GENERAL CREDITORS

FOR THE YEAR ENDED DECEMBER 31, 2007
(in thousands)

BALANCE, December 31, 2006	\$ -
Liabilities pursuant to temporary subordinated loans from Parent	15,000
Repayment of subordinated loans	<u>-</u>
BALANCE, December 31, 2007	<u>\$15,000</u>

See accompanying notes to financial statements.

B. C. ZIEGLER AND COMPANY

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2007

(in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 3,576
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	1,501
Provision for losses	17
Loss on sale of equipment	89
Deferred income taxes	51
Change in assets and liabilities:	
Decrease (increase) in -	
Securities owned	(50,472)
Net receivable for unsettled trades	(30,935)
Receivables	1,119
Accrued income taxes receivable	(1,198)
Other assets	(1,953)
Increase (decrease) in -	
Payable to broker-dealers	78,697
Drafts and accounts payable	81
Accrued compensation	4,667
Income taxes payable	(445)
Accrued expenses and other liabilities	<u>3,176</u>
Net cash provided by operating activities	7,971
CASH FLOWS FROM INVESTING ACTIVITIES:	
Payments received on notes receivable	7,169
Issuance of notes receivable	(7,000)
Payments for capital expenditures	<u>(8,379)</u>
Net cash used in investing activities	(8,210)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Proceeds from temporary subordinated loan from Parent	<u>15,000</u>
Net cash provided by financing activities	<u>15,000</u>
INCREASE IN CASH AND CASH EQUIVALENTS	14,761
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>27,849</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$42,610</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	
Interest paid during the year	\$ 1,300
Income taxes paid during the year	\$ 3,571

See accompanying notes to financial statements.

B. C. ZIEGLER AND COMPANY

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2007
(Dollars in thousands)

(1) Organization and Nature of Business-

B. C. Ziegler and Company (the "Company") is a broker-dealer registered with the Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority. The Company is a Wisconsin corporation and is a wholly owned subsidiary of The Ziegler Companies, Inc. (the "Parent"). The Company underwrites fixed income securities to finance senior living and healthcare providers, religious institutions and private schools as well as providing risk management and financial advisory services, merger and acquisition advisory services, sales and trading of fixed income securities and preferred stock, primarily to not-for-profit corporations, municipalities and business corporations. The Company also provides financial products, financial planning services, and investment advisory services to retail and institutional clients through its broker distribution network. These services are provided throughout the United States.

(2) Significant Accounting Policies-

Investment Banking-

Investment banking revenues include gains, losses, and fees, net of direct expenses, arising from fixed income securities offerings in which the Company acts as an underwriter. Investment banking revenues also include fees earned from providing consulting, merger and acquisition, and risk management and financial advisory services. Investment banking management fees and sales concessions are recorded on trade date, and underwriting fees at the time the underwriting is completed and the income is reasonably determinable. Deferred expenses on investment banking transactions not yet completed were \$437 at December 31, 2007 and are included in other assets.

Commission Income and Related Clearing Expenses-

Acting as an agent, the Company earns substantially all commission income by buying and selling securities and mutual funds on behalf of its customers and earning commissions on the related transactions. Substantially all commission income and related clearing expenses are recorded on a trade date basis. Although commissions are generally associated with individual securities transactions and the dollar amount of the transactions, the Company also earns and records commission income based on the value of the assets in certain customer accounts.

Investment Management and Advisory Fees-

The Company earns investment management and advisory fees for investment advice and administrative services provided. The Company

earns fees based on the net asset value of the individual and institutional accounts. Revenues from investment management and advisory fees and related activities are recognized on a pro rata basis over the period in which services are performed.

Miscellaneous Fee Income-

The Company earns fees for various services and activities. These fees include management, accounting, and origination fees from private equity entities, fees related to the sale of investment products, referral fees, and fees associated with account activity of retail brokerage customers. Miscellaneous fee income is recognized when the fees are earned. See Note 7.

Securities Transactions-

Proprietary securities transactions are recorded on the trade date, as if they had settled. In the normal course of business, the Company, like other firms in the securities industry, purchases and sells securities as both principal and agent. If another party to the transaction fails to perform as agreed, the Company may incur a loss if the market value of the security is different from the contract amount of the transaction.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the Statement of Financial Condition.

Securities owned are valued at fair value based on market prices or, in the event there is no readily identifiable market, fair value as determined by management based upon market prices of similarly traded securities and other relevant factors. Unrealized gains or losses are reflected in income.

Receivables-

Receivables includes amounts due from third parties for underwriting, remarketing, and sales fees, amounts due for accrued interest on securities owned and notes receivable, amounts due for financial advisory and merger and acquisition transactions, and amounts due from affiliates and related parties. See Note 7.

Notes Receivable-

Notes receivable includes amounts due from notes to issuers and notes to investment consultants. See Note 7.

Income Taxes-

The Company is included in a consolidated federal income tax return filed by the Parent. The consolidated tax provision is allocated among the Parent and its subsidiaries based on their contributions to consolidated taxable income. The Company pays the Parent for its shares of the federal income tax liability.

The Company accounts for income taxes using the asset and liability method. Certain income and expense items are accounted for in different periods for financial reporting purposes than for income tax

purposes. Appropriate provisions are made in the Company's financial statements for deferred income taxes in recognition of these temporary differences. A valuation allowance is established for deferred tax assets when, as determined by management, it is more likely than not that the tax benefit will not be realized.

The Company accounts for uncertain tax positions in accordance with Financial Accounting Standard Board ("FASB") Interpretation 48 ("FIN 48"). Accordingly, the Company reports a liability for unrecognized tax benefits resulting from uncertain tax positions taken or expected to be taken in a tax return. The Company recognizes interest and penalties, if any, related to unrecognized tax benefits in income tax expense.

Depreciation-

The Company provides for depreciation of assets using the straight-line method for financial reporting purposes and accelerated methods for income tax purposes. Furniture, fixtures and equipment are depreciated over 3 to 10 years. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease.

Advertising-

The Company expenses advertising costs as incurred. The advertising expense in 2007 was \$1,433.

Drafts Payable-

Drafts payable represent amounts drawn by the Company against a bank under a sweep agreement with that bank.

Derivative Financial Instruments-

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended, derivatives are recognized at fair value in the Statement of Financial Condition. There are no significant derivatives at December 31, 2007.

Cash Equivalents-

Cash equivalents are defined as unrestricted short-term investments with original maturities within three months of the date of purchase and money market investments.

Use of Estimates-

The Company's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

New Accounting Pronouncements -

In June 2006, the FASB issued FIN 48, *Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109*. FIN 48 clarifies the accounting and reporting for income taxes where the interpretation of the tax law may be uncertain. FIN 48 prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of an uncertain tax position taken or expected to be taken in a tax return and also provides guidance on various related matters such as derecognition, interest and penalties, and disclosure. On January 1, 2007, the Company adopted FIN 48. The initial application of FIN 48 to the Company's tax positions had no effect on the Company's opening balance of Stockholder's Equity. The adoption of FIN 48 was not significant to the Company's financial condition or results of operations as reported for 2007.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, *Fair Value Measurements*. SFAS No. 157 provides a common definition of fair value, establishes a framework for measuring fair value under GAAP and expands disclosures about fair value measurements. SFAS No. 157 applies to other accounting pronouncements that require or permit fair value measurements, but does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company believes that the initial application of SFAS No. 157 will not have a significant impact on the Company's financial condition or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115*. SFAS No. 159 permits the choice of measuring financial instruments and certain other items at fair value. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. SFAS No. 159 is not expected to have a significant impact on the Company's future financial condition or results of operations.

(3) Securities Owned-

Securities owned consists of trading securities at market value, as follows:

Municipal bonds	\$ 95,902
Preferred stock	8,079
Corporate bonds	6,361
Other securities	<u>2,312</u>
	<u>\$112,654</u>

Municipal bonds consist primarily of revenue bonds issued by state and local governmental authorities related to continuing care retirement communities and health care facilities. Included in municipal bonds at December 31, 2007 are \$27,602 from two issuers in Tennessee; \$21,678 from five issuers in Florida; \$15,040 from two issuers in Massachusetts; \$11,369 from five issuers in Wisconsin; and \$9,592 from five issuers in New York. Municipal bonds, other than variable rate

demand notes, are generally unrated and have no independent publicly quoted market. Of the total municipal bonds, \$74,440 are variable rate demand notes and \$21,462 are generally fixed rate securities which are valued at fair value as determined by management.

Corporate bonds consist primarily of taxable bonds issued by churches, schools and retirement facilities. Corporate bonds are unrated and have no independent publicly quoted market. Corporate bonds are valued at fair value as determined by management.

(4) Allowance for Receivables and Notes Receivable-

The following is the reconciliation of the allowance accounts for receivables and notes receivable:

	<u>Receivables</u>	<u>Notes Receivable</u>
Beginning balance	\$ -	\$189
Provision for losses	17	-
Write-offs	-	-
	<u>\$17</u>	<u>\$189</u>

An allowance for losses is established on balances for which management has deemed collection is unlikely.

(5) Furniture, fixtures and equipment, net-

Furniture, fixtures and equipment consists of the following:

Furniture, fixtures and equipment:	
Computers and equipment	\$ 8,819
Furniture and fixtures	5,454
Leasehold improvements	<u>6,133</u>
Furniture, fixtures and equipment, at cost	20,406
Less accumulated depreciation	<u>(10,505)</u>
Furniture, fixtures and equipment, net	<u>\$ 9,901</u>

Total depreciation expense related to furniture, fixtures and equipment was \$1,501 in 2007.

(6) Payable to Clearing Broker-

The Company clears its proprietary and customer transactions through a clearing broker on a fully disclosed basis. The relationship with the Company's clearing broker results in amounts payable for inventory purchases, transaction processing, and losses on securities transactions offset by inventory sales, commissions earned, fees earned, and profits on securities transactions. The amount payable to the clearing broker totals \$120,174 at December 31, 2007, and relates primarily to the financing of securities. Securities held by the Company at the clearing broker with a market value of \$147,267 collateralize the amount payable to the clearing broker and include securities owned and held at the clearing broker of \$110,544 and securities traded but not yet contractually settled of \$36,723. Interest expense incurred on this financing arrangement in 2007 was \$1,298. The interest rate on this financing arrangement is approximately 4.25% at December 31, 2007.

(7) Related Party Transactions-

The Company has an unsecured financing arrangement with the Parent whereby the Company can borrow up to \$10,000 on a continuous basis to fund its operations. Interest on such borrowings is variable at the prime rate which was 7.25% at December 31, 2007. The Company had no interest expense incurred under this financing arrangement in 2007. The Company had no amounts outstanding under this financing arrangement at December 31, 2007.

As permitted by the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), in order to enable the Company to complete specific underwritings, the Company also borrows from the Parent under a Temporary Subordinated Loan Agreement (the "Agreement"). The Company may borrow up to \$25,000 under this Agreement. Interest on such borrowings is variable at the prime rate. Principal and interest payments on these loans are subordinate to all claims of present and future creditors of the Company. These loans are outstanding 45 days or less under this financing arrangement. The Company had \$15,000 outstanding under this financing arrangement at December 31, 2007. The interest expense incurred on this financing arrangement in 2007 was \$45.

The Company extends financing to the Parent whereby the Company will lend up to \$5,000 to the Parent on a continuous basis. Interest on this financing arrangement is variable at the prime rate. Total interest income from this arrangement was \$32 in 2007. The Company had no amounts due from the Parent under this arrangement at December 31, 2007.

The Company is the distributor and provides administrative services to the North Track Funds (the "Funds"). Certain Company officers also serve as directors and officers of the Funds. Total fees for services provided to the Funds approximated \$390 in 2007 and are included in investment management and advisory fees and commission income in the Statement of Income. In its role as administrator for the Funds, the Company disburses funds which cover the operating and other expenses of the Funds for which the Company is reimbursed. Amounts due from the Funds for these disbursements were \$1,106 at December 31, 2007 and are included in receivables on the Statement of Financial Condition.

The Company provides administrative support and/or marketing services to the Parent and other companies owned by the Parent including primarily Ziegler Capital Management, LLC and Ziegler Financing Corporation. Total fees collected for these services were \$4,083 in 2007 and are included in other income on the Statement of Income. Amounts due the Company for these services were \$734 at December 31, 2007 and are included in receivables on the Statement of Financial Condition.

The Company receives accounting, management and origination fees from private equity entities sponsored by the Parent and managed by the Company. Total fees received were \$2,216 and are included in Miscellaneous Fee Income on the Statement of Income in 2007. Amounts due from these partnerships for all fees at December 31, 2007 were \$361 at December 31, 2007 and are included in receivables on the Statement of Financial Condition.

The Company receives fees for the referral of customers to a bank in which the Parent has a noncontrolling proprietary investment as a shareholder. The total fees received under the arrangement were \$285 in 2007 and are included in other income on the Statement of Income.

The Company, in order to attract qualified investment consultants to the retail brokerage business, had extended credit to certain investment consultant employees upon commencement of employment with the Company. The credit is in the form of notes signed by the individuals. The balance of notes receivable, net of allowances for uncollectable amounts, is \$50 at December 31, 2007. The notes varied in maturity from one to five years, mature in 2008, and are at a market rate of interest ranging from 2.75% to 3.60%.

The Company shares revenues with Ziegler Capital Management, LLC ("ZCM") related to certain client accounts where ZCM assists in the overall relationship with the client. Total amounts shared with ZCM under this arrangement were \$26 in 2007.

(8) Line of Credit-

The Company shares a bank line of credit with the Parent totaling \$40,000 as of December 31, 2007. The Company does not guarantee nor is liable for draws made by the Parent. In accordance with normal banking practices, this line of credit may be withdrawn at the discretion of the lender. The interest rate is the 30-day LIBOR plus 200 basis points which was 6.6% at December 31, 2007. The Company incurred no interest expense on this line of credit agreement in 2007. The Company had no amounts outstanding under this line of credit agreement on December 31, 2007. The Parent had \$24,900 outstanding under this line of credit agreement on December 31, 2007.

(9) Retirement Plans-

The Company maintains a contributory profit sharing plan covering substantially all full-time employees. The plan provided for a guaranteed Company match equal to 50% of employee contributions up to 6% of defined compensation and a discretionary annual Company contribution of defined compensation for the year. The annual Company contributions are at the discretion of the board of directors. Contribution expenses were \$3,489 in 2007, which were for guaranteed Company matching contributions and an 8% discretionary annual Company contribution.

(10) Income Taxes-

The income tax provision for the year ended December 31, 2007, consists of the following:

Current federal provision	\$1,420
Current state provision	<u>509</u>
Total current provision	<u>1,929</u>
Deferred federal provision	15
Deferred state provision	<u>36</u>
Total deferred provision	<u>51</u>
Total provision	<u>\$1,980</u>

The following is a reconciliation of the statutory federal income tax rate to the effective income tax rate:

Statutory federal income tax rate	34%
State income taxes, net of federal tax effect	6
Tax-exempt interest income, net of related nondeductible interest expense	(9)
Nondeductible business expenses	2
Other	<u>3</u>
Effective income tax rate	<u>36%</u>

The tax effects of temporary differences that give rise to significant elements of the deferred tax assets and deferred tax liabilities at December 31, 2007 are as follows:

Deferred tax assets:	
Deferred compensation	\$1,423
Allowance for losses	77
Accrued expenses	<u>65</u>
Total deferred tax assets	\$1,565
Deferred tax liabilities:	
Deferred income	\$ 122
Fixed assets	<u>29</u>
Total deferred tax liabilities	<u>151</u>
Net deferred tax assets	<u>\$1,414</u>

The Company accounts for uncertain tax positions in accordance with FIN 48. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Balance at January 1, 2007	\$ 78
Increases for tax positions related to the current year	41
Increases for tax positions related to prior years	0
Decreases for positions related to prior years	0
Reductions for the lapse of statute of limitations	(15)
Settlements	<u>0</u>
Balance at December 31, 2007	<u>\$104</u>

Tax years that remain subject to examination by major tax jurisdictions include 2003 through 2007. The Company anticipates it is reasonably possible within 12 months of December 31, 2007 that unrecognized tax benefits of up to \$15 could be realized. The realization would primarily result from the lapse of statute of limitations.

The total amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate is \$104. The total amount of interest and penalties included in the income statement as it pertains to the unrecognized tax benefits of 2007 is less than \$1. Included in the total liability for unrecognized tax benefits as of December 31,

2007 and the date of adoption is interest of \$9 and \$9 respectively. The Company has not accrued any penalties for any unrecognized tax benefits.

(11) Net Capital Requirements-

As a registered broker-dealer the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (the "Rule"), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method permitted by the Rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$250 or 2% of aggregate debit balances arising from customer transactions, as defined. At December 31, 2007 the Company had net capital of \$19,010 which was \$18,760 in excess of its required minimum net capital. Such net capital requirements could restrict the ability of the Company to pay dividends to its Parent.

(12) Commitments and Contingent Liabilities-

In the normal course of business, the Company enters into firm underwriting commitments for the purchase of debt securities. These commitments require the Company to purchase debt securities at a specified price. In order to mitigate the risk of holding recently underwritten debt securities, the Company attempts to obtain commitments to sell the debt securities to customers. At December 31, 2007, the Company had no outstanding commitments to purchase debt securities.

In the normal course of business, the Company serves as the remarketing agent on certain variable-rate municipal bonds that can be tendered back to the respective issuers, generally upon seven days advance notice, by the holders. In its role as remarketing agent, the Company may purchase the tendered bonds into its own securities inventory. The Company finances the purchase of variable-rate municipal bonds through its clearing broker. See Notes 3 and 6.

The Company has entered into certain agreements where payment has been received and future performance is required. Although fees have been collected, they have not been included in the revenues of the Company. Revenue will only be recognized when performance is complete or all risk that fees will be returned has been eliminated. The fees are included as deferred revenue in other liabilities and deferred items and total \$108 at December 31, 2007.

The Company leases office space under noncancelable lease agreements which allow for annual adjustments to the minimum lease payments to reflect increases in actual operating costs. The Company also leases office equipment. Rental expense for 2007 was \$4,423. Future minimum payments related to operating leases for office space and office equipment, are:

2008	\$ 3,501
2009	3,492
2010	2,958
2011	2,415
2012	2,099
Thereafter	<u>9,378</u>
Total	<u>\$23,843</u>

In the normal course of business, the Company is the subject of customer complaints and is named as a defendant in various legal actions arising from the securities and other businesses. The Company is a defendant in lawsuits incidental to its securities and other businesses. The Company has established accruals for legal fees and losses determined to be probable as a result of these customer complaints and legal actions. Although the outcome of litigation is always uncertain, especially in the early stages of a complaint or legal action, based on its understanding of the facts and the advice of legal counsel, management believes that resolution of these actions will not result in a material adverse effect on the financial condition or results of operations of the Company. However, if during any period any adverse complaint or legal action should become probable or be resolved, the financial condition or results of operations could be materially affected.

The Company is a guarantor on a credit facility of the Parent. The credit facility of the Parent is with a bank and is collateralized by notes receivable from employees held by the Parent. The Company would become liable to the bank if the Parent defaults on its credit facility. The Parent is in compliance with all requirements of the credit agreement at December 31, 2007. The balance due the bank by the Parent on the credit facility is \$1,022 at December 31, 2007.

SCHEDULE I

B. C. Ziegler and Company

December 31, 2007

Computation of Net Capital Under Rule 15c3-1

Total ownership equity		\$35,894,844
Add:		
Liabilities subordinated to claims of general creditors allowance in computation of net capital		15,000,000
Deduct:		
Bank guarantee - Parent		(1,022,098)
Deductions and/or charges:		
Non-allowable assets:		
Receivables from noncustomers	\$ 3,026,905	
Securities not readily marketable	6,273,523	
Investment in and receivables from affiliates	80,563	
Furniture, fixtures, and equipment	9,901,252	
Other assets	<u>6,607,263</u>	
Total non-allowable assets	25,889,506	
Other deductions and/or charges		
Presumed marketability test - municipal securities	<u>968,044</u>	
Total deductions and/or charges	\$26,857,550	<u>(26,857,550)</u>
Net capital before haircuts on securities positions		23,015,196
Haircuts:		
Contractual securities commitments	\$ -	
Trading & investment securities:		
Debt securities	1,709,773	
Other securities	1,852,914	
Undue concentration	<u>442,758</u>	
Total haircuts	\$ 4,005,445	<u>(4,005,445)</u>
Net capital		19,009,751
Net capital requirement		<u>250,000</u>
Excess net capital		<u>\$18,759,751</u>

Statement Regarding Rule 17-a5(d)(4) of the Securities and Exchange Commission

There are no material differences between this Computation of Net Capital under Rule 15c3-1 and the computation included in the Company's corresponding January 25, 2008 unaudited Form X-17-A-5 Part II filing as of December 31, 2007.

SCHEDULE II

B. C. Ziegler and Company

December 31, 2007

Information Relating to Possession and Control Requirements Under Rule 15c3-3

The Company is exempt from Rule 15c3-3 under exemption (k)(2)(ii) as all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

**INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS'
SUPPLEMENTARY REPORT ON INTERNAL CONTROL**

To the Board of Directors
B.C. Ziegler and Company

In planning and performing our audit of the financial statements of B.C. Ziegler and Company (the "Company"), a wholly-owned subsidiary of The Ziegler Companies, Inc., as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate debits and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Grant Thornton LLP

GRANT THORNTON LLP
Milwaukee, Wisconsin
February 26, 2008

END