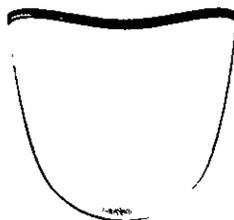




07085424

Introducing NetGuard™



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FINANCIAL**



2007 Datascope Corp. Annual Report





## *To Our Stockholders*

In this year's report, I would like to focus on a number of initiatives that Datascope has taken over the past year. We believe these initiatives have positioned the Company for renewed growth and greater shareholder value. They are as follows:

- *We introduced NetGuard™, a new and revolutionary monitoring system that has the potential to expand the patient monitoring market and our position in it.*
- *We continued our leadership in Cardiac Assist with the introduction of the Sensation™ 7 Fr. fiber-optic balloon catheter and the CS300™ intra-aortic balloon pump.*
- *We acquired Artema Medical AB whose products will improve operating margins of our monitors for the OR, and expand our monitoring business.*
- *We increased our investment in product development, maintaining a strong R&D pipeline.*
- *We began to divest our Interventional Products Division.*
- *We strengthened our management team by establishing the position of Chief Operating Officer and promoting Dr. Antonino Laudani to fill that post.*

Our financial results and statements for fiscal 2007 are set forth in detail and discussed in our 10-K included in this report. We are gratified that we were able to make substantial changes while maintaining our long-standing and unbroken record of profitability, and continuing to share the cash we generate by paying a portion of that cash to our stockholders as dividends.

## NetGuard™

In early October 2007, Datascope announced the November launch of NetGuard, the first system designed specifically to protect the unmonitored hospital population in the event of a dangerous or life-threatening heart rhythm. NetGuard features a one-ounce wireless EKG monitor, also believed to be the first of its kind.

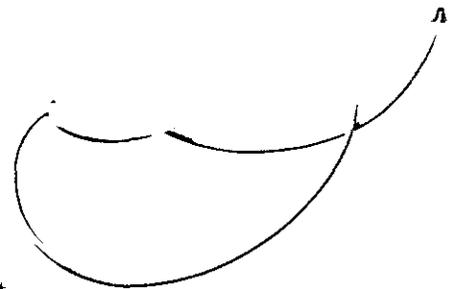
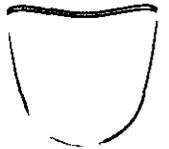
An estimated 100 million or more patients annually are either not monitored at all or monitored only in conjunction with surgical or other clinical procedures, and it is estimated that tens of thousands of unmonitored patients die each year as a result of dangerous heart rhythms that are not related to the natural course of a patient's illness. Continuous monitoring allows

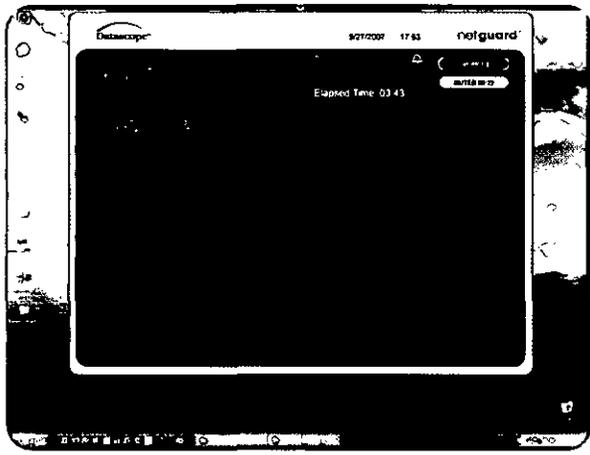


immediate detection and early treatment of such heart rhythms, and has been shown to significantly increase survival. Greater application of continuous monitoring, however, has been discouraged by the cost and complexity of conventional monitoring and related staff required. Datascope's NetGuard was conceived to increase patient safety by removing these barriers to continuous monitoring.

The heart of Datascope's NetGuard is a very small battery-operated wireless EKG monitor weighing less than one ounce, which is applied to the patient's chest. When the monitor detects a dangerous arrhythmia, it initiates an alert that is sent via pager to notify a designated caregiver. The caregiver typically would confirm the alert and call an emergency "code" in accordance with hospital protocol.

( netguard™ )





*NetGuard alert screen  
(on a standard PC)*

The NetGuard system includes a standard PC server that supports 50 patients. The system architecture provides for total coverage of a hospital. Because of its small size and battery power, the NetGuard monitor uniquely also does not interfere with a patient's mobility.

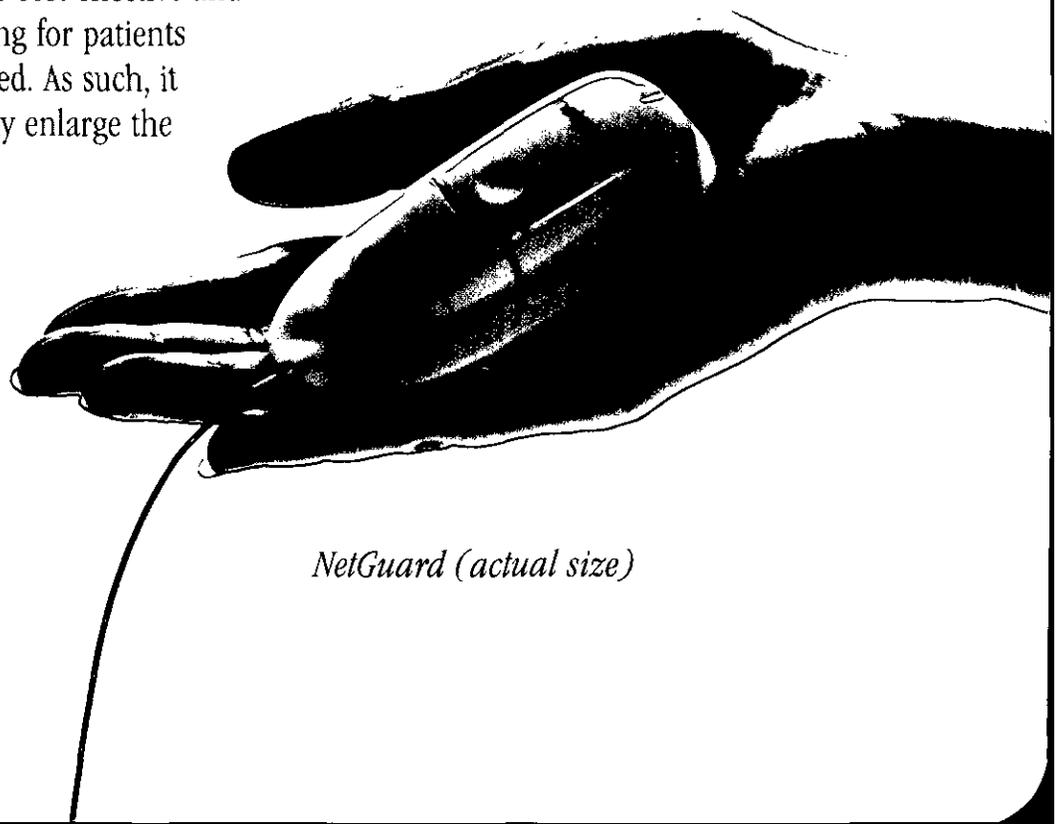
Importantly, Datascope's NetGuard also provides continuous monitoring and alert notification at low cost. Because of its unique design, the cost of the NetGuard wireless system components is a fraction of the cost of conventional monitoring systems. The NetGuard's one-ounce EKG monitor also features a low cost disposable unit that is detachable.

NetGuard is intended to provide cost effective and potentially life-saving monitoring for patients who are not currently monitored. As such, it has the potential to significantly enlarge the patient monitoring market.

Because that new market segment is currently unserved and because we believe we are the first company to address it, we see this as a significant opportunity for new growth.

The introduction of NetGuard is the latest opportunity for growth derived from our R&D pipeline. Our company has grown from a tiny start-up by seeking and finding innovative and proprietary solutions to unmet needs in the market place.

We expect to continue this tradition with other exciting new products and our continuing commitment to R&D investment.

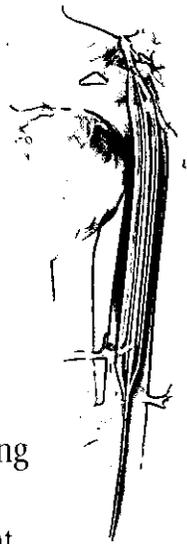


*NetGuard (actual size)*

## **Sensation™ 7 Fr. Intra-Aortic Balloon (IAB) Catheter**

Introduced in May 2007, the Sensation 7 Fr. is a state-of-the-art balloon catheter using fiber-optic technology to measure blood pressure while creating an IAB with the smallest diameter in the market. A reduced size enables clinicians to deliver counterpulsation therapy to a broader range of patients, including those with smaller peripheral blood vessels. Support of this patient population—smaller adults, diabetics, and individuals with peripheral vascular disease—has traditionally been challenging for physicians. The fiber-optic blood pressure measurement provides a high fidelity signal while eliminating an external blood line and transducer.

The Sensation 7 Fr. catheter also utilizes the new Durathane™ balloon membrane. This thinner,



in addition, the Sensation 7 Fr. has a substantially lower insertion force than any competitive IAB, facilitating balloon delivery and allowing for faster initiation of therapy.

The CS300™ balloon pump is the second in a line of fully automatic pumps produced by Datascope, and is an enhancement of the CS100® balloon pump, as it is specifically designed to accept the Sensation fiber-optic signal. The CS300 continues the tradition of being the most advanced pump of its kind, and sets a higher standard of care for patients who require IAB support. Operation of the new pump is extraordinarily simple. Its one-button startup provides faster initiation of therapy, which is particularly valuable in cardiac emergencies.

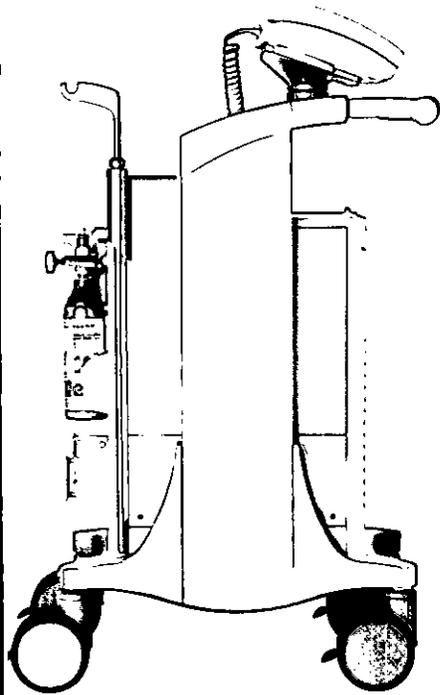
Balloon pump therapy, or counterpulsation, is widely used to provide temporary assistance to the heart in a variety of critical care settings, including cardiogenic shock, high-risk coronary angioplasty/stenting procedures, and coronary bypass surgery. Counterpulsation refers to inflation and deflation of an intra-aortic balloon synchronized with the heartbeat in a manner that provides a two-fold assist to the

beating heart: increasing its oxygen supply while decreasing its oxygen demand, an intervention that often restores the supply and demand balance necessary for the patient's recovery.

---

### *Sensation fiber-optic balloon catheter*

yet stronger, membrane is the most abrasion resistant of any IAB, and is designed to give the physician greater confidence in providing longer periods of balloon pumping therapy. In



*CS300 intra-aortic balloon pump*

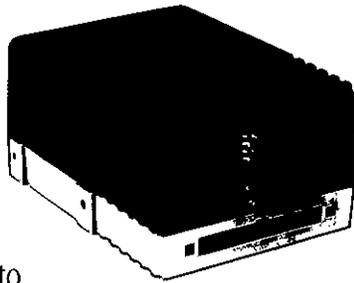
Datascope is the pioneer and the world market leader in balloon pump therapy.

Gas analyzers significantly enhance patient safety in surgery, and are a required component of most patient monitors purchased for operating room use. The Artema AION provides a technologically advanced companion to Datascope's recently launched Spectrum® OR patient monitor. We expect to strengthen our competitive position and reduce cost by integrating Artema's product into the Datascope Patient Monitoring line. Artema will continue to provide high-quality products and support to their OEM customers that have allowed the company to grow rapidly over the last several years. The Artema business unit will continue to focus on adding new OEM customers.

### **Artema Medical Acquisition**

Datascope acquired Artema Medical AB in June 2007, continuing its expansion of product offerings for the anesthesia monitoring market. Artema Medical is a Swedish manufacturer of proprietary gas analyzers, which identify anesthetic agents and measure their concentration during surgery.

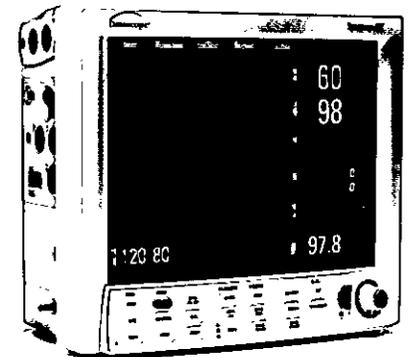
Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION™, which is sold on an OEM-basis to patient monitoring companies.



*Artema AION 3 gas analyzer*

Artema is growing. In calendar year 2006, Artema's revenues were approximately \$10 million, 35% higher than the year before. The acquisition is expected to be accretive in fiscal year 2009.

Artema will operate as a separate company based in Stockholm, and will continue its R&D efforts to produce the next generation of patient-related gas measurement products. We believe that Artema's optical measurement expertise combined with Datascope's monitoring expertise will facilitate innovations for our patient monitoring product line.



*Spectrum OR*

## **Interventional Products Division (IPD)**

Datascope invented and acquired a portfolio of interventional products and technologies that we believed had the potential to provide significant benefits to hospitals, interventional labs and their patients. Indeed, we were the inventor of the first vascular closure device which created the market for vascular closure. After a number of years, as competition increased, our market share and operating margins declined, offsetting positive results in the other parts of our business. In our judgment, to move forward would have required us to incur unacceptable levels of expense. We consequently reached the conclusion that our IPD portfolio belongs in the hands of a company with an existing and suitably large sales force for vascular closure, and announced our decision to exit that business. Certain of our IPD assets have been sold and we are in discussion to divest other IPD assets. Meanwhile, we continue to profitably service customer orders for certain of our vascular closure products.

## **Antonino Laudani, M.D. Named Datascope's First Chief Operating Officer**



*Dr. Antonino Laudani  
Chief Operating Officer*

In October 2007, we strengthened Datascope's management structure by creating the executive position of Chief Operating Officer, or COO, and naming Dr. Antonino Laudani to that post. The COO is the second highest ranking position in the

Company. This major initiative was prompted by Dr. Laudani's success in managing two prior major assignments.

First, he created and headed the EMEA group, an integrated sales and marketing group that covers direct and distributor sales of all Cardiac Assist and InterVascular products throughout Europe, the Middle East and Africa. Since its inception three years ago, sales of the EMEA group have increased 6% per year compounded (on a Euro local currency basis). During the same period, EMEA's contribution to corporate earnings grew 12% per year compounded. In February 2005, Nino took on the additional post as President of our InterVascular company, where he succeeded in turning around a downward trend of sales

and earnings by reducing administrative costs, revamping its manufacturing operations to reduce cost and improve quality, and by acquiring distribution rights to the peripheral stent product line to increase sales.

The success of EMEA also provides a proven management model, aspects of which may well apply to sales and marketing operations in the United States. As an example, we note that the IABP market for Cardiac Assist in the U.S. is comparable in maturity to that of the major markets of Europe, namely, those of England, France, Germany, and the Benelux countries. Yet, while sales of Datascope intra-aortic balloon (IAB) catheters in Europe are growing, sales in the U.S. are not. We believe that we can restore significant sales growth to our IAB products in the U.S., and increase sales productivity generally, by adopting in the U.S. much of the particular approach to sales and marketing that we are practicing in Europe.

All of the major activities in fiscal 2007 were undertaken without weakening our balance sheet. Our financial condition continues strong. After giving effect to our acquisitions and dividend payments, all of which were funded entirely by cash generated by operations, we had working capital of almost \$150 million and no debt.

My thanks to the people of Datascope for their dedicated efforts as we position our Company for renewed growth. My thanks also to our shareholders for their continued support.

Sincerely,

A handwritten signature in black ink, appearing to read "Lawrence Saper", with a long horizontal flourish extending to the right.

Lawrence Saper  
Chairman & CEO

## Comparative Performance

03	328.3
04	343.3
05	352.7
06	373.0
07	378.8

03	18.39	<h1 style="font-size: 2em;">Stockholders' Equity Per Share</h1>
04	19.78	
05	17.97	
06	19.25	
07	19.10	

03	21.4
04	23.9
05	21.4
06	22.9
07	24.4

\* Net Earnings excludes special items

Reconciliation to reported net earnings is as follows:

2007 - \$24.4 million minus \$8.4 million special charges plus \$1.3 million gain on sale of investment and a special dividend of \$0.2 million equals \$17.5 million reported net earnings.

2006 - \$22.9 million minus \$1.8 million special charge plus a special dividend of \$3.9 million and a gain on real estate of \$0.8 million equals \$25.8 million reported earnings.

2005 - \$21.4 million minus \$4.8 million special charges and \$2.0 million tax on repatriated foreign earnings equals \$14.6 million reported net earnings.

2003 - \$21.4 million plus \$1.9 million gain on legal settlement equals \$23.3 million reported net earnings.

## Summary

**Datascope Corp.** is a diversified medical device company that develops, manufactures and markets proprietary products for clinical health care markets in interventional cardiology and radiology, cardiovascular and vascular surgery, anesthesiology, emergency medicine and critical care. Datascope Corp. is the global leader in intra-aortic balloon counterpulsation. We have four product lines that are aggregated into two reportable segments, Cardiac Assist / Monitoring Products and Interventional / Vascular Products. The Cardiac Assist / Monitoring Products segment accounts for 87% of total sales.

### **Cardiac Assist**

Datascope is the leading global manufacturer of intra-aortic balloon pumps and catheters. Our intra-aortic balloon pump system is used in the treatment of cardiac shock, acute heart failure, irregular heart rhythms, and for cardiac support in open-heart surgery, coronary angioplasty and stenting. The balloon catheter serves as the pumping device within the patient's aorta. In January 2006, we acquired the ClearGlide<sup>®</sup> EVH product. EVH devices enable less-invasive techniques for the harvesting of suitable vessels for use in coronary artery bypass grafting. Our Safeguard<sup>™</sup> assisted pressure device received FDA 510(k) clearance to claim reduced manual compression time to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. In May 2007, following FDA clearance of the new clinical claim, we tripled the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force.

### **Patient Monitoring**

Datascope's patient monitoring products cover a broad range of portable battery-powered bedside monitors and central monitoring systems that include wireless telemetry. Monitoring parameters include EKG, arrhythmia, blood oxygen saturation, airway carbon dioxide, anesthetic agent concentration, arterial and venous blood pressure, cardiac output and temperature. Our monitors are used throughout the hospital: in operating rooms, emergency rooms, critical care units, post-anesthesia recovery rooms, intensive care units, diagnostic special procedures and labor and delivery rooms. In June 2007, we acquired Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery, to expand our product offerings targeted toward the surgical marketplace. Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION<sup>™</sup>, which is sold on an Original Equipment Manufacturer (OEM) basis to patient monitoring companies.

### **Vascular Products**

Our InterVascular subsidiary manufactures markets and sells a proprietary line of knitted and woven, collagen coated, polyester vascular grafts and patches for reconstructive vascular and cardiovascular surgery. Vascular grafts are used to replace diseased arteries. In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, we received a call option to acquire Sorin's worldwide peripheral vascular stent business within two years.

Datascope has a worldwide marketing organization that includes direct sales forces in the United States and Europe, supported by field service and clinical education specialists and a network of independent distributors.

Form 10-K

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended June 30, 2007

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from to

Commission file number 000-06516

**Datascope Corp.**

(Exact name of registrant as specified in its charter)

Delaware

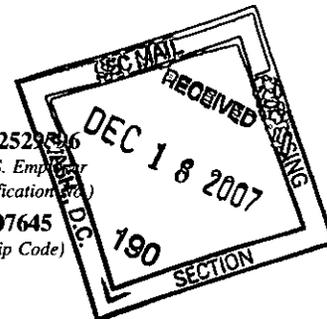
(State or other jurisdiction of  
incorporation or organization)

14 Philips Parkway  
Montvale, New Jersey

(Address of principal executive offices)

13-252896  
(I.R.S. Employer  
Identification #)

07645  
(Zip Code)



(201) 391-8100

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:  
None

Securities registered pursuant to section 12(g) of the Act:

Title of Each Class

Common Stock, par value \$0.01 per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filers and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.):  
Yes  No

The aggregate market value of the common stock held by non-affiliates of the registrant as of December 29, 2006 was approximately \$467 million. As of August 31, 2007, there were 15,350,552 outstanding shares of the registrant's common stock.

DOCUMENTS INCORPORATED BY REFERENCE

The registrant's definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934 is incorporated by reference in Items 10 through 14 of Part III of this Form 10-K.

**DATASCOPE CORP.**  
**FORM 10-K**  
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## PART I

*This Report on Form 10-K contains statements that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which generally can be identified by the use of forward-looking terminology such as "may," "expect," "estimate," "anticipate," "believe," "target," "plan," "project" or "continue" or the negatives thereof or other variations thereon or similar terminology. These statements appear in a number of places in this Report on Form 10-K and include statements regarding our intent, belief or current expectations that relate to, among other things, trends affecting our financial condition or results of operations and our business and strategies. We may make additional written or oral forward-looking statements from time to time in filings with the Securities and Exchange Commission or otherwise. Forward-looking statements speak only as of the date the statement is made. Readers are cautioned that these forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and that actual results may differ materially from those projected in the forward-looking statements as a result of many important factors. Many of these important factors cannot be predicted or quantified and are outside of our control, including competitive factors, changes in government regulation and our ability to introduce new products. The accompanying information contained in this Report on Form 10-K, including, without limitation, the information set forth below under Item 1 regarding the description of our business, under Item 1A, Risk Factors and under Item 7 concerning "Management's Discussion and Analysis of Financial Condition and Results of Operations," identifies additional important factors that could cause these differences. We do not undertake to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied in this Report on Form 10-K will not be realized. All subsequent written and oral forward-looking statements attributable to us or persons acting for or on our behalf are expressly qualified in their entirety by this section.*

### **Item 1. Business**

#### **Overview**

Datascope Corp. is a diversified medical device company that develops, manufactures and markets proprietary products for clinical health care markets in interventional cardiology and radiology, cardiovascular and vascular surgery, anesthesiology, emergency medicine and critical care. Datascope Corp. is the global leader in intra-aortic balloon counterpulsation. We have four product lines that are aggregated into two reportable segments, Cardiac Assist/Monitoring Products and Interventional/Vascular Products. The Cardiac Assist/Monitoring Products segment accounts for 87% of total sales. Operating data for each segment for the last three fiscal years is set forth in Note 10 to the Consolidated Financial Statements. Our products are distributed worldwide by direct sales employees and independent distributors. Originally organized as a New York corporation in 1964, we reincorporated in Delaware in 1989.

In June 2007, we acquired Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery, to expand our product offerings targeted toward the surgical marketplace. Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION™, which is sold on an Original Equipment Manufacturer (OEM) basis to patient monitoring companies. We intend to maintain Artema as a stand-alone company serving its OEM customers and to incorporate Artema's gas bench technology in our patient monitors for use in operating rooms (ORs), significantly reducing the cost while enhancing the capabilities of those monitors. Artema is included in the Cardiac Assist/Monitoring Products segment. The global market for anesthetic measurement equipment is estimated at \$80 million annually.

In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, we received an option to purchase Sorin's worldwide peripheral vascular stent business within two years. We estimate the worldwide market for peripheral vascular stents and percutaneous transluminal angioplasty (PTA) balloons, excluding the United States and Japan, to be \$190 million annually.

In January 2006, we acquired the ClearGlide® EVH product, from Ethicon, a Johnson & Johnson company. EVH devices enable less-invasive techniques for the harvesting of suitable vessels for use in coronary artery bypass

grafting. The vessel harvesting product line was integrated into the Cardiac Assist business, which markets its products to cardiac surgeons who perform coronary bypass graft surgery. We estimate the potential annual market for EVH to be \$220 million.

In October 2006, we announced a plan to exit the vascular closure market and phase out the Interventional Products (IP) business. We have engaged an investment bank as financial advisor for the sale of our vascular closure devices, VasoSeal<sup>®</sup>, On-Site<sup>™</sup> and X-Site<sup>®</sup>. We plan to seek the sale or independent distribution of our ProLumen<sup>™</sup> thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed (see Item 3. Legal Proceedings for a discussion of litigation relating to ProLumen). In February 2007, we completed the sale of our ProGuide<sup>™</sup> chronic dialysis catheter and the associated assets for \$3.0 million plus a royalty on future sales of the ProGuide catheter.

Our Safeguard<sup>™</sup> assisted pressure device received FDA 510(k) clearance to claim reduced manual compression time to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. In May 2007, following FDA clearance of the new clinical claim, we tripled the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force. Safeguard is aimed at an estimated \$125 million annual worldwide market.

Additionally, in fiscal 2007, we implemented workforce reductions in the Patient Monitoring Division, Corporate, Genisphere and in the European sales organization.

### **Available Information**

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, amendments to those reports and other materials we have filed with the Securities and Exchange Commission (SEC) may be read or copied at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information regarding the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330. The SEC maintains a website at <http://www.sec.gov> that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC. Our filings with the SEC are also available on our website at <http://www.datascope.com>.

We have adopted a written Corporate Business Conduct Policy (including Code of Ethics) that applies to all our employees. The Business Conduct Policy is posted on our website under the "Corporate Governance" caption. We intend to disclose any amendments to, or waivers from, the Business Conduct Policy on our website. In addition, the Company's audit committee charter, compensation committee charter and nominations and corporate governance committee charter are also posted on the Company's website. A copy of any of these documents is available, free of charge, upon written request sent to Datascope Corp., 14 Philips Parkway, Montvale, New Jersey 07645, Attention: Secretary.

Information included on our website is not deemed to be incorporated into this Annual Report on Form 10-K.

### **Glossary**

We have prepared the glossary below to help you understand our business.

*Angioplasty* is the reconstruction of blood vessels, usually damaged by atherosclerosis. If the arteries in question are in the heart, a coronary bypass operation may be recommended. However, the nonsurgical method of balloon angioplasty is often employed, especially when only one vessel is blocked.

*Balloon Angioplasty*, also known as percutaneous transluminal coronary angioplasty (PTCA), is a nonsurgical method of clearing coronary and other arteries blocked by atherosclerotic plaque, fibrous and fatty deposits on the walls of arteries. A catheter with a balloon-like tip is threaded up from the arm or groin through the artery until it reaches the blocked area. The balloon is then inflated, flattening the plaque and increasing the diameter of the blood vessel opening. The arterial passage is thus widened or dilated. Balloon angioplasty has evolved to include direct coronary stenting in greater than 70% of angioplasty procedures to prevent recoil or abrupt closure of the artery post dilatation.

*French (Fr.)*, or French Scale, a system used to indicate the outer diameter of catheters. Each unit is approximately 1/3 mm.

*Hemostasis* is the stopping of bleeding, either by physiological properties of coagulation and vasoconstriction (narrowing of the blood vessels) or by surgical or mechanical means.

*Manual Compression* is the stopping of bleeding by physical pressure placed specifically on a venous or arterial access site. With relation to our IP products, manual compression is typically applied to the femoral artery.

*Mechanical Thrombectomy* is the process of removing clots within arteriovenous (AV) grafts or AV fistulas (an abnormal connection created surgically between an artery and a vein) on chronic hemodialysis patients who are typically being treated for end stage renal disease.

*Percutaneously* is via a passage through the skin by needle puncture, including introduction of wires or catheters.

*Stenting* is a medical procedure that uses tiny mesh tubes to support artery walls to keep the vessels open.

*Vascular Access* is the means of entering the vasculature percutaneously in order to place a variety of catheters. Vascular Access can be either venous or arterial in nature and can occur at various points of the body. The most typical vascular access points are femoral (groin), subclavian (upper chest), internal and external jugular (neck), brachial and radial (arm).

### Major Product Lines

Our four major product lines are Cardiac Assist, Patient Monitoring, Vascular Products and IP. The following table shows the percentage of sales by major product line as a percentage of total sales for the last three years:

	Fiscal Year Ended June 30,		
	2007	2006	2005
Cardiac Assist . . . . .	46%	43%	39%
Patient Monitoring . . . . .	41%	43%	43%
Vascular Products . . . . .	9%	8%	10%
Interventional Products . . . . .	4%	6%	8%

Below is a more detailed description of our major product lines:

### Cardiac Assist

We are a leader and pioneer in intra-aortic balloon (IAB) counterpulsation which is used to support and stabilize heart function. This therapy increases the heart's output and the supply of oxygen-rich blood to the heart's coronary arteries while reducing the heart muscle's workload and its oxygen demand.

Our line of cardiac assist products and their significant features are as follows:

#### *Counterpulsation Products*

The intra-aortic balloon pump system is used for the treatment of high-risk cardiac conditions resulting from ischemic heart disease and heart failure. Patients experiencing acute coronary syndromes such as acute myocardial infarction, cardiogenic shock and unstable angina may require IAB therapy to support and stabilize their cardiac status. IAB therapy is also used for high-risk patients who require revascularization procedures such as percutaneous coronary interventions or coronary artery bypass procedures including both on-pump and off-pump techniques. These products and therapy may be used before or during coronary artery bypass grafting or percutaneous coronary interventions for hemodynamic support.

We produce a line of disposable intra-aortic balloon catheters that serve as the pumping device within the patient's aorta. We introduced the first balloon catheter capable of percutaneous insertion. This innovation eliminated the need for surgical insertion. As a result, the market for cardiac assist products expanded from open-heart surgery to interventional cardiology.

## ***Intra-Aortic Balloon Pumps (IABPs)***

### *CS300™*

The CS300 balloon pump, our next generation balloon pump, was introduced in the third quarter of fiscal 2007. The CS300 is a fully automatic pump with all the features of Datascope's CS100® balloon pump. The CS300 balloon pump teams up with the new Sensation™ 7 Fr. fiber-optic balloon catheter to provide higher fidelity blood pressure monitoring while eliminating the need for an additional invasive arterial pressure catheter as required by conventional balloon pump systems. The CS300 features rapid start-up with a single push button to allow faster initiation of therapy, a valuable feature in cardiac emergencies.

### *CS100*

The CS100 automatic IABP, launched in August 2003, includes IntelliSync™ automated arrhythmia tracking and timing algorithms. Other features of the CS100 include automated trigger selection for easier and continuous patient support, automatic "Beat to Beat" timing adjustments based on the patient's physiologic landmarks and faster pneumatics to support the most challenging arrhythmic patients.

### *System 98XT*

The System 98XT IABP incorporates the CardioSync® 2 software with improved algorithms to provide enhanced counterpulsation therapy. Other features of the System 98XT include faster pneumatics and reduced required user intervention.

### *Significant Developments*

In the last few years, we have expanded our product line of IABP's and achieved the following regulatory and marketing milestones:

- CS300 pump sales began in March 2007 to the U.S. and European markets
- CS100 approval to distribute in Japan received in August 2004
- CS100 United States and European market introduction in August 2003

## ***Intra-Aortic Balloon Catheters (IABs)***

We manufacture a broad line of disposable IAB catheters for use with intra-aortic balloon pumps in support of counterpulsation therapy.

### *Sensation 7 Fr.*

In the third quarter of fiscal 2007, we launched the Sensation 7 Fr. IAB catheter. Using fiber optic technology, the Sensation 7 Fr. offers the smallest diameter IAB as well as blood pressure monitoring with greater convenience and higher fidelity blood pressure waveform than conventional invasive blood pressure monitoring. The reduced size of the Sensation 7 Fr. enables clinicians to use counterpulsation therapy for a broader range of patients, including patients with smaller peripheral blood vessels, peripheral vascular disease and diabetes. The Sensation 7 Fr. catheter also employs Datascope's Durathane™ balloon membrane, the most abrasion resistant of any IAB in the industry. Greater resistance to abrasion allows longer periods of balloon pumping therapy.

### *Linear™ 7.5 Fr.*

In January 2005, we launched our Linear 7.5 Fr. IAB catheter. Linear 7.5 Fr., with a Durathane membrane and improved 7.5 Fr. introducer sheath, offers easier insertion, abrasion resistance and improved fatigue resistance and is ideal for smaller adults, diabetics and patients with peripheral vascular disease. Linear 7.5 Fr. is available in 25cc, 34cc and 40cc balloon volumes.

## *Fidelity®*

In February 2002, we launched our Fidelity IAB catheter. We believe that Fidelity provides superior performance to all other 8 Fr. catheters in the market. Fidelity also offers the largest central lumen (0.030") for consistent, clear arterial waveforms which results in better delivery of counterpulsation therapy for the patient and easier patient management for the healthcare provider. The new polymer design enables Fidelity to insert easily and navigate tortuous anatomies. Once inserted, physicians have the longest insertable length available on the market to ensure optimal balloon placement. Fidelity is available in 25cc, 34cc and 40cc balloon volumes.

In addition, we manufacture a complete line of intra-aortic balloon catheters to accommodate counterpulsation therapy in both the adult and pediatric population. We manufacture catheters for pediatric patients in the 2.5cc, 5cc, 7cc, 12cc and 20cc volumes. Our 9.5 Fr. intra-aortic balloon catheters are available in 25cc, 34cc and 40cc volumes. A 50cc volume is also available for patients who are taller than 6 feet. In fiscal 2007, we developed a reduced length membrane balloon for the Japanese market which is specifically designed for clinical needs of Japanese patients.

In June 2004, we introduced the first and only needle-free securement device for IAB catheters, the StatLock®<sup>1</sup>, which secures the IAB catheter to the patient without the danger of accidental needlesticks or suture wound complications. We estimate that more than 25% of our U.S. customers are utilizing this device.

### *Clinical Support*

We provide the following clinical and educational services to our customers:

- Telemedicine via our PC-IABP products which offers remote pump monitoring, allowing the healthcare provider continuous access and instantaneous troubleshooting from highly trained technicians.
- 24 hour, 7 day clinical support.
- On-site training and education for all personnel involved with patient care; over 30,000 clinicians are trained by our clinical staff annually.
- Comprehensive educational materials for hospital staff, patient and family.
- Consultative services to help hospitals maximize the goals of counterpulsation therapy within the hospital network.
- The Benchmark® Registry — a comprehensive registry database to assist hospitals worldwide in tracking and comparing outcomes of counterpulsation therapy administered to their patients. This enables our customers to demonstrate and measure the clinical benefits of the therapy. We believe that we are the only supplier offering a comprehensive, centralized repository of global IABP information.

### *Endoscopic Vessel Harvesting*

In January 2006, we acquired the ClearGlide EVH product line from the CardioVations division of Ethicon, a Johnson & Johnson company. EVH devices enable less-invasive techniques for the harvesting of suitable vessels for use in conjunction with coronary artery bypass grafting.

EVH has been steadily replacing traditional open vessel harvesting techniques since the early 1990s. EVH allows surgeons to avoid problems associated with the traditional "open" vessel harvesting techniques which include significant pain and discomfort for the patient during the recovery period and post incision scars that run the full length of the patient's leg or forearm. The large incisions resulting from the "open" technique are associated with high rates of wound complications including dehiscence, hematoma and infection, all of which are avoided through the use of EVH.

Our EVH product line consists of the ClearGlide procedural kits for saphenous vein and radial artery harvesting. The major components of these procedural kits are:

The **ClearGlide Optical Vessel Dissector** is a dissecting device with an optically clear blunt dissecting tip which allows videoscopic visualization and creates a cavity for instrument passage during insertion, tunneling, and dissection. The device consists of a handle, a shaft and a transparent angled blunt tip that creates an operative

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<sup>1</sup> StatLock is a registered trademark of Venetec International, Inc.

working space around the vein and its side branches and allows for smooth, atraumatic dissection on anterior and lateral surfaces.

The **ClearGlide Ultra Retractor** elevates the skin to maintain an operative working space for insertion and passage of dissecting and ligating instruments. It consists of a handle, covered cannula and a transparent blunt tip spoon that dissects tissue and creates a working space within which instruments are positioned, passed and used to manipulate tissue; and permits the user to visualize the tissue beyond the tip during insertion, tunneling, dissection and retraction.

The **ClearGlide Precision Bipolar Device** is used in conjunction with the ClearGlide Ultra Retractor to provide controlled coagulation and cutting in one step, minimizing instrument exchanges to accelerate EVH procedure time.

The **ClearGlide Radial Artery Kit** includes the Ethicon Harmonic Scalpel® shear that allows for fast, safe cutting and coagulation of the side branches of the radial artery. Use during radial artery harvesting procedures results in low vessel trauma and spasm as well as reduced blood loss versus other cutting and coagulation methods. Additional kit components include a vessel dissector which is used to ensure that the target vessel is free of all connective tissue and side branch vessels prior to ligation and extraction and endoscopic scissors used to divide and cut tissue. Finally, two tie Endoloop® ligature enables the surgeon to ligate the target vessel without making additional incisions, thus establishing the ClearGlide kit as the only true single incision procedure kit in the EVH market.

*Markets, Sales and Competition.* Our counterpulsation products are sold primarily to major hospitals with open-heart surgery and balloon angioplasty facilities and community hospitals with cardiac catheterization laboratories. These products have been sold, to a growing degree, to the broader range of community hospitals, where counterpulsation therapy is used for temporary support to the patient's heart prior to transport to a major hospital center where definitive procedures, such as balloon angioplasty or open-heart surgery, can be conducted. Our main competitor for counterpulsation products is Arrow International, Inc.

Our EVH products are sold to hospitals performing coronary artery bypass grafting procedures. This user base is consistent with our counterpulsation user base and our existing direct sales force handles both product lines. Clinical support and training for our EVH products is provided by our team of Procedural Specialists who support our sales activities. Our main competitor for EVH products is Boston Scientific.

## **Patient Monitoring**

We manufacture and market a broad line of physiological monitors and monitoring systems designed to provide for patient safety and management of patient care. Our monitoring products are developed for the demands of today's health care environment and many can be integrated with our Panorama™ Central Monitoring System. They range from spot-check blood pressure monitoring devices to high acuity, multi-parameter monitoring systems. They are used in operating rooms, emergency departments, critical care units, post-anesthesia care units and recovery rooms, intensive care units, labor and delivery rooms as well as general hospital departments.

As part of our operating room business, we offer the Anestar® Plus and Anestar® S Anesthesia Delivery Systems, which integrate to the Gas Module SE™ gas analyzer, and our Passport 2® and Spectrum® OR multi-parameter patient monitors.

In June 2007, we acquired Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery. The acquisition of Artema expands our product offerings targeted toward the surgical marketplace. Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION, which is sold on an OEM-basis to patient monitoring companies. We intend to maintain Artema as a stand-alone company serving its OEM customers and to incorporate Artema's gas bench technology in our patient monitors for use in ORs, significantly reducing the cost while enhancing the capabilities of those monitors. The global market for anesthetic measurement equipment is estimated at \$80 million annually.

Our line of patient monitoring products is as follows:

### *Patient Monitors*

Our line of vital signs and bedside patient monitors consists of the Spectrum OR, Spectrum®, Passport 2, Trio™, Accutorr® Plus, AccuNet™ and Duo™.

The Spectrum OR monitor, launched in the second quarter of fiscal 2007, is designed specifically for use by the anesthesiologist. It incorporates standard monitoring capabilities used in the operating room, as well as optional technologies such as BIS™ and Spirometry. Bispectral Index (BIS) technology provides an indication of a patient's level of consciousness and can be used to assist in determining optimal levels of anesthesia and sedation. Spirometry measures a patient's lung function during ventilation and is a useful tool in ensuring adequate patient ventilation. When combined with Datascope's Gas Module SE breath-by-breath gas analyzer and Anestar Plus Anesthesia Delivery System, Spectrum OR provides anesthesiologists with the critical data needed for standard-of-care monitoring and anesthesia delivery. Additionally, Spectrum OR interfaces with our new Viewstation OR independent display system to enable the display of patient information separate from the anesthesia team.

Spectrum, a powerful bedside monitor, has the features required for monitoring acutely ill patients including multiple waveforms, diagnostic 12-Lead ECG, four invasive blood pressures, a comprehensive calculations package and cardiac output. These parameters are packaged into an easy-to-use portable monitor along with other key features such as auto-configuring waveforms, auto-adjustable large numerics and quick action keys that provide one-touch access to the most commonly used functions. The Spectrum builds on the Passport 2's portability and ease of use with added features that make it a robust monitoring solution for higher acuity departments such as intensive care units, operating rooms and coronary care units.

Passport 2 provides a portable and cost effective monitoring solution for a wide range of departments, from emergency rooms and post-anesthesia care units to operating rooms and intensive care units. Passport 2 is a portable bedside monitor used to assess moderately acute patients. Its intuitive user interface makes it easy to use and easy to learn. The Navigator™ control knob and dedicated function keys provide maximum utility for clinicians. Other significant features include a specialized graph trend of heart rate, respiration and pulse oximetry for neonatal applications and a lightweight design.

Trio is a compact portable monitor with applications for a wide variety of hospital and outpatient areas. Its features include an ergonomically designed fold-away handle, built-in bed rail hook and an 8.4" high resolution color display with 4 waveforms. Standard parameters include 3- or 5-lead ECG, NIBP, SpO<sub>2</sub>, respiration and temperature and full graphic and list trends of all monitored parameters with event markers. The Trio is targeted towards markets such as subacute care facilities, surgery centers, GI/Endoscopy and general patient areas.

Accutorr Plus is our first non-invasive blood pressure monitor with an integrated patient database that records up to 100 patient measurements. The Accutorr Plus monitor is used across hospital departments to monitor blood pressure, pulse oximetry and temperature for patients who do not require continuous ECG monitoring. It offers trending functions and an optional recorder module to enable tracking of patient data over time.

The AccuNet wireless product, which began shipment in the third quarter of fiscal 2007, combines with our Accutorr Plus portable monitor to provide hospital staff with real-time health status updates by transmitting clinical data, via secure encryption, to a patient's electronic record. The Accutorr Plus with AccuNet minimizes paperwork, reduces cost and decreases potential error from manual data transfers by automatically recording and charting a patient's vital signs data. This tool enables healthcare professionals, including off-site physicians and clinicians, to access a patient's record at any location via PDA, pager, mobile phone or the Internet.

Duo is a compact, spot-check monitor designed for lower-acuity areas of a hospital where continuous monitoring is not required. With a touch button design and no menus, it has an extremely straightforward user interface. Duo provides accurate blood pressure and pulse rate readings quickly and conveniently.

All of our monitors provide a choice of Masimo SET<sup>2</sup> or Nellcor<sup>3</sup> OxiMax<sup>3</sup> pulse oximetry. Spectrum OR, Spectrum and Passport 2 communicate via telemetry or hardwire to our PatientNet Central Station and Panorama Central Monitoring System.

Gas Module SE delivers state-of-the-art gas monitoring and analysis capabilities for our Spectrum OR, Spectrum and Passport 2 monitors. The Gas Module SE is a breath-by-breath gas analyzer, designed to meet the comprehensive anesthesia monitoring requirements of virtually every hospital and freestanding surgical center, whatever its size, specialty or patient base. Gas Module SE interfaces with the controls and displays of the Passport 2 monitor for use in the growing out-patient surgery market and with the controls and displays of the Spectrum OR, Spectrum or Passport 2 monitors for use in main hospital operating rooms.

### ***Central Monitoring Systems***

#### ***Panorama Patient Monitoring Network***

The Panorama Central Monitoring System, introduced in July 2004, provides centralized monitoring and storage of patient vital signs information and strengthens our product offerings across hospital departments. The Panorama Patient Monitoring Network is an integrated family of patient monitoring products that enables hospitals to seamlessly share information on all patients via one network. Significant features of Panorama include monitoring of up to 16 patients on the same central station via both hardwired and/or wireless patient monitoring devices and storage of all monitored parameters and waveforms including continuous 12-lead ECG data, 1,000 events, 3,000 trends and up to 72 hours of full disclosure. In December 2006, we introduced SpO<sub>2</sub> capability as a module to our existing ambulatory telemetry product to provide portable and continuous SpO<sub>2</sub> monitoring when and where needed.

The Panorama Patient Monitoring Network was recently enhanced with the introduction of paging capabilities which links the Panorama to the hospital's paging system to alert clinical staff of patient alarms. The Panorama Patient Monitoring Network continues to evolve with the planned addition of internet browser remote access capabilities and an interactive remote workstation. The interactive workstation, which compliments our Panorama ViewStation view only workstation, provides independent remote display and control of all patients and patient data from any central station on the network.

In September 2006, we launched Panorama Gateway, a networked system component that interfaces our Panorama Patient Monitoring Network to a Hospital Information System/Clinical Information System (HIS/CIS). The Panorama Gateway enables hospitals to maintain a continuous and comprehensive history of a patient's clinical information through an electronic medical record (EMR). By providing an automated solution to electronically download patient demographic information from the HIS/CIS as well as upload patient vital signs to the HIS/CIS, the Panorama Gateway minimizes paperwork, reduces costs and decreases the potential for errors due to manual data transfers.

### ***Anesthesia Delivery Systems***

Anestar Plus and Anestar S Anesthesia Delivery Systems offer a complete operating room solution that brings advanced features and functionality to outpatient surgery centers and operating rooms with space constraints.

#### ***Anestar Plus Anesthesia Delivery System***

The Anestar Plus has a unique integrated breathing system comprised of the absorber, ventilator bellows and a warmed aluminum manifold. This manifold, coupled with a ventilator, offers many high-tech features, such as automatic compliance compensation, pressure-controlled ventilation and an easy-to-use touch screen interface.

Integration reduces the number of potential leak sites and contributes to the accuracy of ventilation by maintaining a virtually leak-free environment within the breathing system. The warmed aluminum block eliminates rainout, providing patients with improved airway climatization.

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<sup>2</sup> Masimo SET is a registered trademark of Masimo Corporation.

<sup>3</sup> Nellcor and OxiMax are registered trademarks of Nellcor.

A variety of ventilation modes allow precise ventilation for a wide variety of patients, including patients with pulmonary complications.

#### *Anestar S Anesthesia Delivery System*

The Anestar S is an advanced, full-featured anesthesia delivery system, designed specifically for ambulatory surgery centers and operating rooms with space constraints. The Anestar S brings the advanced features and functionality that are incorporated into the Anestar Plus to outpatient surgery centers and operating rooms with space constraints.

The Anestar Plus and Anestar S complement our Passport 2, Spectrum OR, Spectrum and Gas Module SE monitors.

#### *Significant Developments*

In the last few years, we have expanded our line of patient monitoring products and achieved the following regulatory and marketing milestones:

- AccuNet began shipping in March 2007
- Spectrum OR received FDA clearance to market BIS level of consciousness monitoring in February 2007
- Gas Module SE received FDA clearance to market Spirometry in November 2006
- Panorama Gateway was launched in September 2006
- Panorama ViewStation sales began in the first quarter of fiscal 2006

*Markets, Sales and Competition.* Our patient monitors are used in hospital operating rooms, emergency rooms, critical care units, post-anesthesia care units and recovery rooms, intensive care units, labor and delivery rooms, subacute care facilities, surgery centers, GI/Endoscopy and general patient areas. Spectrum OR strengthens our competitive position in the \$150 million annual worldwide market for operating room monitors and with customers that seek to standardize monitoring in different areas of the hospital with one supplier. The Anestar Plus and Anestar S Anesthesia Delivery Systems are used in outpatient surgery centers and operating rooms. The Artema AION gas module is sold on an OEM-basis to patient monitoring companies.

A number of companies, some of which are substantially larger than us, manufacture and market products that compete with our patient monitoring and anesthesia delivery system products. Our major competitors in patient monitoring are Philips Medical, GE Healthcare, Spacelabs Healthcare, Nihon Kohden and Welch Allyn Medical Products. Our major anesthesia delivery system competitors are GE Healthcare through its Datex-Ohmeda unit and Draeger Medical.

#### **Vascular Products**

Our InterVascular, Inc. subsidiary designs, manufactures and distributes a proprietary line of knitted and woven polyester vascular grafts and patches for reconstructive vascular and cardiovascular surgery. Vascular grafts are used to replace or bypass diseased arteries. In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, we received a call option to acquire Sorin's worldwide peripheral vascular stent business within two years.

#### *Vascular Grafts and Patches*

Our vascular graft products and their significant features are as follows:

Our vascular grafts, marketed under the InterGard® brand, include knitted collagen coated grafts for use in most vascular applications for reconstruction of abdominal aorta and peripheral arteries and woven products designed primarily for use in thoracic aortic repair and open-heart surgery.

InterGard® Silver is the world's first antimicrobial vascular graft specifically designed to prevent post-operative graft-related infection by using the broad spectrum, anti-microbial properties of silver, which is released from the surface of the graft into surrounding tissues following implantation. Vascular graft infection, which occurs

in 2% to 5% of cases, typically lengthens the hospital stay of a patient by up to 50 days, which results in an increase in treatment cost of approximately \$85,000.

InterGard UltraThin is an innovative vascular graft designed to improve outcomes of peripheral bypass procedures. With a wall thickness of 0.35mm, InterGard UltraThin is the thinnest knitted polyester collagen coated graft on the market.

InterGard Heparin is a heparin bonded, collagen coated graft for replacement and bypass of peripheral arteries. Occlusion of a peripheral graft following surgery is the most frequent cause of graft failure. InterGard Heparin is designed to address the issue of occlusion and improve long term patency of the graft by allowing the properties of heparin to be available locally on the graft surface for several weeks following implantation. Three year results of a multicentric prospective randomized study have shown that use of InterGard Heparin has 25% better patency and 65% fewer amputations compared to ePTFE, a synthetic material frequently used for peripheral artery bypass or repair.

Our line of vascular patches, the InterVascular HemaPatch and HemaCarotid Patch products, offer the vascular surgeon a complete range of knitted, collagen coated patches in a wide range of sizes for repair of carotid and peripheral arteries. HemaPatches are available in the Silver configuration and HemaCarotid patches are also manufactured in the UltraThin configuration, with and without Heparin.

### *Vascular Stent Products*

In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, we received a call option to acquire Sorin's worldwide peripheral vascular stent business within two years. The product line includes balloon-expandable and self-expanding stent systems to treat stenosis in iliac, femoral, renal and infrapopliteal arteries, as well as expandable balloons for use in PTA.

In February 2006, we became the exclusive worldwide distributor, excluding the United States and Canada, for Vascular Innovations (VI) Aorto UniFemoral (AUF) and Extender Cuff (EC) stent graft products, under a five-year license agreement with VI. The VI stent grafts are unique innovative products that address major abdominal aortic aneurysm issues (migration, endoleak type 1, complex anatomy and rupture).

Below are further descriptions of our stent products:

#### *Peripheral Stents*

The Sorin stent systems are coated with unique Carbofilm<sup>4</sup> Technology, with biocompatible and hemocompatible characteristics, that are clinically proven and provide exclusive antithrombogenic properties.

Radix2 CarboStent is a balloon expandable stent system, indicated for renal therapy. Its unique progressive design provides an optimal longitudinal flexibility and ostial radial force, combined with deliverability.

Isthmus CarboStent is a balloon expandable stent system, indicated for iliac and femoral applications. Its radiopaque markers provide visibility and positioning.

Inperia CarboStent is the first stent system dedicated to infrapopliteal arteries and is a new technique to improve limb salvage rate for diabetic patients. Clinical data has shown significant benefits compared to standard balloon angioplasty.

Flype and Hi-Flype CarboStent are self expandable systems, designed for femoral and iliac indications. Their unique delivery system provides precise and easy handling.

#### *Balloon Catheters*

Pegaso 14 and 18 are low profile catheters, mainly indicated for below the knee and renal stenosis.

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<sup>4</sup> Carbofilm is a pending trademark of Sorin Biomedica Cardio.

### *Stent Grafts*

The **VI Aorto UniFemoral StentGraft** is indicated for use in ruptured acute aortic aneurysm (AAA), complex iliac anatomy and angulated or short aortic neck. Its balloon expandable system provides optimal adaptability through a unique size and allows suprarenal fixation. It is premounted in a 19.5 Fr. outer diameter delivery system.

The **VI Extender Cuff** is indicated to treat suboptimal stent graft placement at proximal aortic neck, to solve proximal type I endoleak and to extend short or angulated neck prior to bifurcated stent graft implantation. It offers a unique size for optimal adaptability, an expandable balloon with superior radial force, and is pre-mounted on a 19.5 Fr. delivery system. Its open stent structure allows suprarenal fixation.

### *Significant Developments*

In the last few years, we have expanded our line of vascular graft and stent products and achieved the following regulatory and marketing milestones:

- In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan.
- InterGard Thoracic Aortic Root Graft was introduced in Europe in May 2006.
- Effective February 2006, InterVascular became the exclusive distributor of Vascular Innovations Stent Grafts (AUF and Extender Cuff), in all worldwide markets exclusive of Japan and the United States.
- HemaPatch Silver was introduced in Europe in March 2004.
- HemaCarotid Patch Heparin was introduced in Europe in March 2004.

*Markets, Sales and Competition.* Effective May 1, 2005, W.L. Gore & Associates Inc. (Gore) became the exclusive distributor of InterVascular's full line of polyester grafts and patches in the United States. The decision to enter into a relationship with Gore was based on Gore's strong presence in the U.S. vascular graft market. InterVascular's products are sold by Gore's U.S. Vascular Surgery Sales Team and co-branded under the InterVascular and Gore names.

In Europe the InterVascular product line continues to be marketed by direct sales representatives and exclusive distributors. In other international markets the InterVascular product line continues to be sold by its distributor network.

Our vascular graft products are sold to vascular and cardiothoracic surgeons. A number of companies, some of which are substantially larger than us, manufacture and market products that compete with our vascular graft products. Our major competitors are Boston Scientific, Vascutek, a Terumo company, W.L. Gore and Impra, a subsidiary of C.R. Bard, Inc.

Our peripheral stents and balloon catheters are sold to vascular surgeons, interventional radiologists, interventional cardiologists and angiologists. A number of companies, some of which are substantially larger than us, manufacture and market products that compete with our stents and balloon catheters. Our major competitors are Boston Scientific, C.R. Bard, Inc, Cordis, a Johnson & Johnson company, Abbott Vascular and Invatec.

Our AUF and Extender Cuff products are sold to interventional radiologist, vascular and cardiothoracic surgeons. A number of companies, some of which are substantially larger than us, manufacture and market products that compete with our stent grafts products. Our major competitors are Cook, Vascutek, W.L. Gore and Medtronic.

### **Interventional Products**

In October 2006, we announced a plan to exit the vascular closure market and phase out the IP business. We have engaged an investment bank as financial advisor for the sale of our vascular closure devices, VasoSeal, On-Site and X-Site. We plan to seek the sale or independent distribution of our ProLumen thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed (see Item 3. Legal Proceedings for a discussion of litigation relating to ProLumen). In February 2007, we completed

the sale of our ProGuide chronic dialysis catheter and the associated assets for \$3.0 million plus a royalty on future sales of the ProGuide catheter.

Our Safeguard assisted pressure device received FDA 510(k) clearance to claim reduced manual compression time to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. In May 2007, following FDA clearance of the new clinical claim, we tripled the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force. Safeguard is aimed at an estimated \$125 million annual worldwide market.

Our line of interventional products and their significant features are as follows:

### ***Vascular Closure Products***

We design and currently manufacture the following vascular closure products: collagen-based products and manual compression assist products.

### ***Collagen-Based Products***

Our VasoSeal and Elite™ brand vascular closure products assure fast and reliable arterial hemostasis after common percutaneous cardiology and radiology procedures, such as balloon angioplasty, arterial stenting and diagnostic angiography.

We manufacture and market vascular closure devices under five brand names: VasoSeal® VHD, VasoSeal ES®, VasoSeal Low Profile, Elite and On-Site. These products seal femoral arterial punctures quickly and efficiently. Unlike many other vascular closure products these closure devices work extravascularly, outside of the artery. This method of arterial closure provides doctors with an effective alternative to the many competitive closure products that work by placing, and leaving behind within the artery, permanent foreign objects such as sutures or anchors. IP's vascular closure devices provide clinical advantages such as reduced time to hemostasis, quicker patient ambulation and faster discharge following certain percutaneous procedures. In addition, these devices can provide cost savings to the hospital and increased patient satisfaction versus the technique of manual compression routinely used to achieve arterial hemostasis.

***Markets, Sales and Competition.*** We continue to fill customer orders and provide clinical support for our vascular closure devices, VasoSeal and On-Site, while we seek a buyer for the vascular closure products, including X-Site. Our VasoSeal and On-Site products are sold to interventional cardiology as well as radiology labs, both in hospitals and independent diagnostic facilities. The current global market for collagen-based vascular closure devices is approximately \$350 million annually. A number of companies, some of which are substantially larger than us, manufacture and market products that compete with the VasoSeal VHD, VasoSeal Low Profile, VasoSeal ES, Elite and On-Site devices. Our competitors in this market are St. Jude Medical (Angio-Seal) and Vascular Solutions, Inc. (Duett).

### ***Manual Compression Assist Product***

Safeguard is a manual compression assist device used to assist in obtaining and maintaining hemostasis. It is typically used on the femoral arterial site but may also be used in brachial, radial and subclavian vessels on cardiac, dialysis and/or critical care patients. Safeguard affixes to the site with an adhesive backing and offers hands-free consistent compression through inflation of a bulb with a syringe. Safeguard 24cm was introduced in the second quarter of fiscal 2004. A second product, Safeguard 12cm was launched in March 2005.

The Safeguard device received FDA 510(k) clearance to claim reduced active (manual) compression time needed to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. The 510(k) included data from a controlled clinical trial of 100 patients at the Indiana Heart Hospital and St. Mary's of Michigan, which showed that Safeguard reduced the time of manual compression needed to stop bleeding in diagnostic patients to an average of 7 minutes from an average of 29 minutes using manual compression alone (the controls). For interventional patients, Safeguard reduced manual compression time needed to stop bleeding to an average of 10 minutes compared to an average of 27 minutes using manual compression alone. By

sharply reducing the amount of nursing labor devoted to post-procedure hemostasis, Safeguard adds a significant economic benefit to its use.

#### Advantages of Safeguard

- Assists in obtaining and maintaining hemostasis during patient recovery and maximizes valuable staff resources.
- Reduces active compression time in femoral artery cannulation following diagnostic and interventional procedures.
- Innovative design makes Safeguard easy to apply and simple to use.
- Provides direct visualization of the site and allows for immediate pressure adjustments.
- Enhanced patient comfort: Safeguard is flexible and conformable; it does not restrict patient mobility and no ancillary equipment or straps are required.

#### Significant Developments — Safeguard

Safeguard has achieved the following milestones:

- Safeguard device received FDA 510(k) clearance to claim reduced active (manual) compression time needed to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007.
- Safeguard 12cm received the CE Mark in June 2005.
- Determined to be a Class I, exempt product within the FDA regulations.
- Safeguard 24cm received the CE Mark in October 2003.

*Markets, Sales and Competition.* We estimate the market for non-invasive compression assist devices to be approximately \$125 million annually. We expanded the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force in May 2007.

Safeguard competes with other non-invasive devices such as FemoStop (Radi) and topical hemostatic patches. A number of companies, some of which are larger than us, manufacture and market competitive products. Among them are Abbott Laboratories, Medtronic, Vascular Solutions and Marine Polymer Technologies.

#### ***Suture-Based Product***

In May 2004, we acquired certain assets and technology from X-Site Medical, LLC (X-Site), a privately held company, for a suture-based vascular closure device for achieving hemostasis after coronary catheterization procedures. In the second quarter of fiscal 2006, we postponed the launch of the X-Site vascular closure device in the United States. The postponement was the result of market feedback from the limited launch of X-Site, which revealed a strong market preference for a pre-tied knot as an integral part of the device.

*Markets, Sales and Competition.* To date, Abbott Laboratories, which markets the Perclose product, is the dominant competitor in this segment, that represents over \$100 million in sales annually. As part of the IP phase-out plan, we are seeking a buyer for the vascular closure products, including X-Site.

#### ***Interventional Radiology***

ProLumen is a mechanical thrombectomy device designed to break up clots in arteriovenous grafts in patients who are on chronic hemodialysis. ProLumen received FDA 510(k) clearance in February 2004 and was launched in March 2004. We plan to seek the sale or independent distribution of our ProLumen thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed (see Item 3. Legal Proceedings for a discussion of litigation relating to ProLumen).

*Markets, Sales and Competition.* ProLumen is primarily marketed to interventional radiologists and vascular surgeons. The market for mechanical thrombectomy devices is approximately \$15-20 million annually. A number of companies manufacture and market products that compete with ProLumen. Our main competitors are Arrow International and Possis Medical, Inc.

## **Life Science Research Products**

Genisphere has developed reagents based on a new, proprietary class of DNA molecules known as 3DNA<sup>®</sup>, or Three Dimensional Nucleic Acid. A reagent is a biologically or chemically active substance. Genisphere's reagents are used to detect and measure other biological substances. Our 3DNA-based reagents have been shown to provide greater sensitivity in nucleic acid and protein detection assays than it is possible to achieve using conventional detection methods.

Our life science research products are designed primarily for use in newly developed kinds of detection assays. In these markets, adoption of new technologies, such as 3DNA technology, occurs much faster and potential customers are more highly concentrated and easier to reach, when compared to the mature blot market, which was our initial target market. Our first products for these new markets were detection kits designed to improve the reliability and sensitivity of microarray experiments. We have also recently begun selling proprietary products that increase the size of nucleic acid samples and other proprietary products that increase the sensitivity of a wide range of protein assays.

A number of companies, some of which are substantially larger than us, manufacture and market products that compete with our life science research products. Our major competitors include Agilent Technologies, GE Healthcare and Applied Biosystems.

## **Research and Development (R&D)**

We invested approximately \$34.8 million or 9.2% of sales in fiscal 2007, \$37.3 million or 10.0% of sales in fiscal 2006 and \$36.2 million or 10.3% of sales in fiscal 2005 on research and development of new products and improvement of our existing products. We have established relationships with several teaching hospitals for the purpose of clinically evaluating our new products. We also have consulting arrangements with physicians and scientists in the areas of research, product development and clinical evaluation.

## **Marketing**

Our products are sold primarily through direct sales representatives in the United States and a combination of direct sales representatives and independent distributors in international markets. Our largest geographic markets are the United States, Europe and Japan. Our worldwide direct sales organization employs approximately 315 people and consists of sales representatives, sales managers, clinical education specialists and sales support personnel. We have a worldwide clinical education staff, most of whom are critical care and catheterization lab nurses. They conduct seminars and provide in-service training to nurses and physicians. Our sales are broadly distributed and no end user customer accounted for more than 10% of our total sales in fiscal 2007, 2006 and 2005. Our primary customers include physicians, hospitals and other medical institutions.

We provide service and equipment maintenance to purchasers of our products under warranty. After the warranty expires, we provide service and maintenance on an out of warranty and contract basis. We employ service representatives in the United States and Europe and maintain service facilities in the United States, the Netherlands, France, Germany, Belgium and the United Kingdom. We conduct regional service seminars throughout the United States for our customers and their biomedical engineers and service technicians.

International sales as a percentage of our total sales were 41% in fiscal 2007, 38% in fiscal 2006 and 38% in fiscal 2005. We have subsidiaries in the United Kingdom, France, Germany, Italy, Spain, Belgium, Sweden and the Netherlands. Because a portion of our international sales are made in foreign currencies, we bear the risk of adverse changes in exchange rates for such sales. Please see Notes 1, 2 and 10 to the Consolidated Financial Statements for additional information with respect to our international operations and foreign currency exposures.

## **Competition**

We believe that customers, primarily hospitals and other medical institutions, choose among competing products on the basis of product performance, features, price and service. In general, we believe price has become an important factor in hospital purchasing decisions because of pressure to cut costs. These pressures on hospitals result from Federal and state regulations that limit reimbursement for services provided to Medicare and Medicaid

patients. There are also cost containment pressures on healthcare systems outside the United States, particularly in certain European countries. Many companies, some of which are substantially larger than us, are engaged in manufacturing competing products.

### **Seasonality**

Typically, our net sales are lower in the first and second quarters and higher in the third and fourth quarters. Lower net sales in the first quarter result from patient tendencies to defer, if possible, hospital procedures during the summer months and from the seasonality of the United States and European markets, where summer vacation schedules normally result in fewer hospital procedures. Lower net sales in the second quarter result from holidays in the United States and other markets and patient tendencies to defer, if possible, hospital procedures during these holiday seasons. Independent distributors may randomly place large orders that can distort the net sales pattern just described. In addition, new product introductions, regulatory approvals and product recalls can impact the typical sales patterns.

### **Suppliers**

Our products are made of components which we manufacture or which are usually available from existing and alternate sources of supply. Some of our products are manufactured through agreements with unaffiliated companies. We purchase certain components from single or preferred sources of supply. Our use of single or preferred sources of supply increases our exposure to price increases and production delays. In addition, certain of our suppliers have been contemplating, and in a few cases have begun, reducing or eliminating sales of their products to medical device manufacturers like us due to product liability concerns. We are not able to predict whether or not additional suppliers will withhold their products from medical device manufacturers, including us.

### **Intellectual Property**

Intellectual property rights are important to our business. We also rely upon trade secrets, manufacturing know-how, continuing technology innovations and licensing opportunities to maintain and improve our competitive position. Our policy is to file patent applications in the United States and foreign countries where rights are available and where we believe it is commercially advantageous to do so. We hold a number of United States and foreign patents. In addition, we also have filed a number of patent applications that are currently pending.

### **Employees**

At the end of fiscal 2007, we had approximately 1,200 employees worldwide. Certain international employees are covered by collective bargaining agreements. We believe that our employee relations are satisfactory.

### **Orders Backlog**

At June 30, 2007, we had a total backlog of unshipped customer orders of \$17.4 million, primarily for patient monitoring products. Substantially all of the backlog will be delivered in fiscal 2008. The total backlog at June 30, 2006 was \$22.0 million. The decrease in the backlog at June 30, 2007 compared to the same period last year was primarily due to decreased orders for patient monitors.

### **Regulation**

Our medical devices are subject to regulation by the FDA. In some cases, they are also subject to regulation by state and foreign governments. The Medical Device Amendment of 1976 and the Safe Medical Devices Act of 1990 (the "Act"), which are amendments to the Federal Food, Drug and Cosmetics Act of 1938, require manufacturers of medical devices to comply with certain controls that regulate the composition, labeling, testing, manufacturing and distribution of medical devices. FDA regulations known as "Current Good Manufacturing Practices for Medical Devices" provide standards for the design, manufacture, packaging, labeling, storage, installation and servicing of medical devices. Our manufacturing and assembling facilities are subject to routine FDA inspections. The FDA can also conduct investigations and evaluations of our products at its own initiative or in response to customer

complaints or reports of malfunctions. The FDA also has the authority to require manufacturers to recall or correct marketed products which it believes do not comply with the requirements of these laws.

Under the Act, all medical devices are classified as Class I, Class II or Class III devices. In addition to the above requirements, Class II devices must comply with pre-market notification, or 510(k), regulations and, in some cases, with performance standards or special controls established by the FDA. Subject to certain exceptions, a Class III device must receive pre-market approval from the FDA before it can be commercially distributed in the United States. Our principal products are designated as Class II and Class III devices.

We also receive inquiries from the FDA and other agencies. Sometimes, we may disagree with positions of staff members of those agencies. To date, the resolutions of such disagreements with the staffs of the FDA and other agencies have not resulted in material cost to us.

Our international business is subject to medical device laws in countries outside the United States. Most major markets for medical devices outside the United States require clearance, approval or compliance with certain standards before a product can be commercially marketed. The applicable laws range from extensive device approval requirements in some countries for all or some of our products, to requests for data or certifications in other countries. Generally, international regulatory requirements are increasing. In the European Union, the regulatory systems have been consolidated, and approval to market in all European Union countries (represented by the CE Mark) can be obtained through one agency. In some cases, we rely on our non-U.S. distributors to obtain registration and approval for our products in a particular foreign jurisdiction.

The United States Medicare-Medicaid Anti-kickback law, as well as many state laws, prohibit payments of any kind that are intended to induce a referral for any item payable under Medicare, Medicaid or any other governmental healthcare programs. Many foreign countries also have similar laws. We subscribe to the AdvaMed Code (AdvaMed is a U.S. medical device industry trade association) which limits certain marketing and other practices in our relationship with product purchasers. We also adhere to a similar code in Europe.

We are also subject to certain Federal, state and local environmental regulations. The cost of complying with these regulations has not been, and we do not expect them to be, material to our operations.

We are also affected by laws and regulations concerning the reimbursement of our customers' costs incurred in purchasing our medical devices and products. Healthcare providers that purchase our medical devices and products generally rely on third-party payors, including the Centers for Medicare and Medicaid Services (CMS) which administers Medicaid and Medicare, and other types of insurance programs, to reimburse all or part of the cost of such devices. The laws and regulations in this area are constantly changing and we are unable to predict whether, and the extent to which, we may be affected in the future by legislative or regulatory developments relating to the reimbursement of our medical devices and products.

#### **Item 1A. Risk Factors**

In addition to the other information presented in this Form 10-K, the following risk factors should be considered in evaluating our business. The following discussion of risk factors contains "forward-looking statements," as discussed in Item 1. Our business and financial condition could be materially adversely affected by any of these risks and our future operating results may differ materially from the results described in this report due to the risks and uncertainties related to our business and our industry, including those discussed below. The risks described below are not the only risks we face. Please note that additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially and adversely affect our business, financial condition or results of operations.

***Our markets are highly competitive and we face rapid technological changes in the medical device industry, which may impact the growth of our business.***

Our future growth is dependent upon our ability to market our products effectively in a strong competitive environment and respond to rapidly changing technology and alternative products/treatments. The medical device market is intensely competitive and we encounter significant competition from various medical device companies in each market in which our products are sold. Our competitors range from small start-up companies to companies

which are larger than we are and have significantly greater resources and broader product offerings. We expect competition will continue to intensify as the medical device industry consolidates and new competitors, products and treatments are brought into the market. In addition, we face competition from alternative therapies primarily in our Cardiac Assist, InterVascular and IP businesses.

Our customers consider many factors when choosing suppliers, including product reliability, clinical outcomes, product availability, price and services provided by the manufacturer. Market share can shift as a result of technological innovation and other business factors. We may experience decreasing prices for the products and services we offer due to pricing pressure experienced by our customers from managed care organizations and other third-party payors, increased market power of our competitors as the medical device industry consolidates and increased competition among medical device companies. If the prices for our products and services decrease and we are unable to reduce our expenses, our results of operations will be adversely affected.

***Our future growth is dependent upon the development of new products, which requires significant research and development, clinical trials and regulatory approval, and therefore may not result in commercially viable products.***

Our future growth is dependent upon the development of new products, which requires that significant resources be devoted to research and development activities, clinical trials and obtaining regulatory approval. In order to develop new products and improve current product offerings, we focus our research and development programs largely on the development of next-generation and new technology offerings. We have continued to increase our investments in R&D over the past few years and anticipate that we will continue to increase R&D spending in the future. If we are unable to develop and launch new products as anticipated, or if our R&D efforts do not achieve technical feasibility, our ability to maintain or expand our market position may be adversely impacted.

***Failure to successfully select, negotiate and integrate acquired technologies, products or businesses could adversely affect our business.***

As part of our strategy to develop and identify new products and technologies, we have made acquisitions and investments in recent years, including our acquisition of the ClearGlide EVH product in January 2006 and Artema Medical AB in June 2007.

The success of any acquisition or investment that we may undertake will depend on a number of factors, including:

- our ability to identify suitable opportunities for acquisition or investment
- our ability to finance any future acquisition or investment on terms acceptable to us
- litigation related to acquired technologies
- our ability to integrate the acquired business or technology successfully with our existing business
- the presence or absence of adequate internal controls and/or significant fraud in the financial systems of acquired companies
- adverse developments arising out of investigations by governmental entities of the business practices of acquired companies
- any decrease in customer loyalty and product orders caused by dissatisfaction with our combined product lines and sales and marketing practices, including price increases

If we are unsuccessful in our acquisitions or investments, we may be unable to continue to grow our business significantly or may need to record asset impairment charges in the future.

***We are subject to widespread government regulation which may delay the approval of our products or result in the recall of previously approved products.***

We are subject to compliance with numerous Federal, state and international government regulations regarding design, manufacturing, labeling, packaging, storage, distribution, installation and service of medical devices. Our products, development activities and manufacturing processes are subject to extensive and rigorous regulation by the FDA pursuant to the Federal Food, Drug, and Cosmetic Act (the "FDC Act"), by comparable agencies in foreign

countries, and by other regulatory agencies and governing bodies. Under the FDC Act, medical devices must receive FDA clearance or approval before they can be commercially marketed in the United States. In addition, most major markets for medical devices outside the U.S. require clearance, approval or compliance with certain standards before a product can be commercially marketed. Under the Safe Medical Device Act of 1990, all medical devices are classified as Class I, Class II or Class III devices. In addition to the above requirements, Class II devices must comply with pre-market notification, or 510(k), regulations and with performance standards or special controls established by the FDA. Subject to certain exceptions, a Class III device must receive pre-market approval from the FDA before it can be commercially distributed in the United States. Our principal products are designated as Class II and Class III devices. The process of obtaining marketing approval or clearance from the FDA for new products, or with respect to enhancements or modifications to existing products, could:

- take a significant period of time
- require the expenditure of substantial resources
- involve rigorous pre-clinical and clinical testing
- require changes to the products
- result in limitations on the indicated uses of the products

As a device manufacturer, we are subject to periodic inspection by the FDA for compliance with the FDA's Quality System Regulation requirements, which require manufacturers of medical devices to adhere to certain regulations, including testing, quality control and documentation procedures. In addition, the Federal Medical Device Reporting regulations require us to provide information to the FDA whenever there is evidence that reasonably suggests that a device may have caused or contributed to a death or serious injury or that it malfunctioned in a way that could cause or contribute to a death or serious injury. Compliance with applicable regulatory requirements is subject to continual review and is rigorously monitored through periodic inspections by the FDA. In the European Community, we are required to maintain certain ISO certifications in order to sell our products and must undergo periodic inspections by notified bodies to obtain and maintain these certifications.

Even after products have received marketing approval or clearance, product approvals and clearances by the FDA can be withdrawn due to failure to comply with regulatory standards or the occurrence of unforeseen problems following initial approval. There can be no assurance that we will receive the required clearances from the FDA for new products or modifications to existing products on a timely basis or that any FDA approval will not be subsequently withdrawn. The failure to receive product approval clearance on a timely basis, suspensions of regulatory clearances, seizures or recalls of products or the withdrawal of product approval by the FDA could have a material adverse effect on our business, financial condition or results of operations because we would not be able to sell unapproved or recalled products and we may incur significant costs related to product recalls.

***Cost containment pressures and legislative or regulatory reforms may decrease the demand for our products and the prices that customers are willing to pay for our products.***

Our future growth is dependent upon health care cost containment and third party/government reimbursement policies including the impact of hospital buying groups and industry consolidation. Healthcare costs have significantly risen over the past decade. There have been and may continue to be proposals by legislators, regulators and third-party payors to control these costs. Certain reform proposals and other policy changes, if passed, could impose limitations on the prices we will be able to charge for our products, or the amounts of reimbursement available for our products from governmental agencies or third-party payors. These limitations could have a material adverse effect on our financial position and results of operations because our sales revenue would be reduced.

***Since we derive a significant portion of our revenues from international operations, changes in international economic or regulatory conditions could have a material impact on the results of our operations.***

Our products are currently marketed around the world, with our largest geographic markets outside of the United States being Europe and Japan. Our operations in countries outside the United States accounted for approximately 41% of our sales in fiscal 2007. We intend to continue to pursue growth opportunities in international markets which subjects us to risks generally associated with international operations, such as: unexpected changes

in regulatory requirements; tariffs, customs, duties and other trade barriers; difficulties in staffing and managing foreign operations; differing labor regulations; longer payment cycles; problems in collecting accounts receivable; risks arising from a specific country's or region's political or economic conditions, including the possibility of terrorist actions; fluctuations in currency exchange rates; foreign exchange controls that restrict or prohibit repatriation of funds; export and import restrictions or prohibitions; delays from customs brokers or government agencies; changes in foreign medical reimbursement policies and programs; differing protection of intellectual property; and potentially adverse tax consequences resulting from operating in multiple jurisdictions with different tax laws. Any one or more of these risks could materially adversely impact the success of our international operations.

***Reduction or interruption in supply of components and materials used to manufacture our products, resulting from events such as damage to any of our manufacturing facilities or the loss of any of our sole-source suppliers, and the inability to develop alternative sources of supply, could impair our ability to meet sales demand and adversely affect our manufacturing operations and related product sales.***

Reduction or interruption in the supply of components and materials used to manufacture our products, reliance on third party manufacturers for certain products, and damage to any of our manufacturing facilities, which could temporarily impair our ability to meet sales demand, may adversely affect our manufacturing and distribution operations and related product sales. If an event occurred that resulted in damage to one or more of our facilities, we may be unable to manufacture the relevant products at previous levels or at all. In addition, we purchase many of the components and raw materials used in manufacturing our products from numerous suppliers. For reasons of quality assurance, sole source availability or cost effectiveness, certain components and raw materials are available only from a sole supplier. Due to the FDA's stringent regulations and requirements regarding the manufacture of our products, we may not be able to quickly establish additional or replacement sources for certain components or materials. The reduction or interruption in supply, and an inability to develop alternative sources for such supply, could adversely affect our ability to manufacture our products in a timely or cost effective manner.

***A loss of key personnel or our inability to attract and retain additional personnel may adversely affect our business.***

Our future growth is dependent upon our reliance on key employees, including executive officers, management, sales and technical employees involved in R&D. The talent and drive of our employees is an important factor in the success of our business. Our sales, technical and other key personnel play an integral role in developing, marketing and selling of new and existing products. If we are unable to recruit, hire, develop and retain talented employees and key management we may not be able to meet our business objectives.

***If we are unable to protect our intellectual property successfully our business could be adversely affected.***

Intellectual property rights are important to our business and our ability to compete effectively with other companies is dependent upon the proprietary nature of our technologies. We also rely upon trade secrets, manufacturing know-how, continuing technology innovations and licensing opportunities to maintain and improve our competitive position. Our policy is to file patent applications in the United States and foreign countries where rights are available and where we believe it is commercially advantageous to do so. We hold a number of U.S. and foreign patents. In addition, we also have filed a number of patent applications that are currently pending. Pending or future patent applications may not result in issued patents, current or future patents issued to or licensed by us may be challenged, invalidated or circumvented and the rights granted thereunder may not provide a competitive advantage to us or prevent competitors from entering markets which we currently serve. In addition, we may have to take legal action in the future to protect our trade secrets or know-how or to defend them against claimed infringement of the rights of others. Any legal action of that type could be costly and time consuming to us and any lawsuit may not be successful. The invalidation of key patents or proprietary rights which we own or an unsuccessful outcome in lawsuits to protect our intellectual property could increase the competitive pressures that we face and therefore have a material adverse effect on our financial condition and results of operations.

*Pending and future litigation and any resulting settlement awards may be costly and impact our ability to obtain cost-effective third-party insurance coverage in the future.*

We are a defendant in various proceedings, legal actions and claims arising in the normal course of business, including product liability and other matters. Such matters are subject to many uncertainties and outcomes are not predictable with assurance. To mitigate losses arising from unfavorable outcomes related to product liability and general liability matters, we purchase third-party insurance coverage subject to deductibles and loss limitations. We may incur significant legal expenses regardless of whether we are found to be liable. In addition, such product liability settlements may negatively impact our ability to obtain cost-effective third-party insurance coverage in future periods.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The following table contains information concerning our significant real property that we own or lease:

<u>Location</u>	<u>General Character and Use of Property</u>	<u>Ownership or Expiration Date of Lease</u>
Fairfield, New Jersey	75,000 sq. feet, used for Cardiac Assist headquarters, manufacturing and R&D of intra-aortic balloons, R&D of endoscopic vessel harvesting products	Owned
Hatfield, Pennsylvania	15,000 sq. feet, used for Genisphere manufacturing, R&D and warehousing	Leased (until 6/30/11)
Hoevelaken, the Netherlands	12,700 sq. feet, used for administrative offices and the European central warehouse	Owned
La Ciotat, France	30,000 sq. feet, used by InterVascular for manufacturing, R&D, warehousing of vascular grafts and administrative offices	Owned
Mahwah, New Jersey	130,000 sq. feet, used for Patient Monitoring and Technology Services headquarters and the manufacturing, R&D and warehousing of patient monitoring products and cardiac assist pumps	Owned
Mahwah, New Jersey	90,000 sq. feet, used for Interventional Products facility and manufacturing, warehousing, R&D, distribution of interventional products and warehousing, packaging and distribution of cardiac assist products	Owned
Montvale, New Jersey	38,000 sq. feet, used for corporate headquarters	Owned

We also lease office space in England, France, Italy, Belgium, Germany and Sweden. We believe that our facilities and equipment are in good working condition and are adequate for our needs.

**Item 3. Legal Proceedings**

We are subject to certain legal actions, including product liability matters, arising in the ordinary course of our business. We believe we have meritorious defenses in all material pending lawsuits. We also believe that we maintain adequate insurance against any potential liability for product liability litigation. In accordance with generally accepted accounting principles we accrue for legal matters if it is probable that a liability has been incurred and an amount is reasonably estimable.

The Public Prosecutor's Office in Darmstadt, Germany is conducting an investigation of current and former employees of one of our German subsidiaries. The investigation concerns marketing practices under which benefits were provided to customers of the subsidiary. We cooperated with the police portion of the investigation that has now been concluded with the filing of a report of their findings with the prosecutor. The prosecutor is now reviewing

the report to determine how he will proceed. While the report seemed favorable to the Company, we cannot predict at this time what the outcome of the prosecutor's review will be or if it will have a material adverse effect on our business or consolidated financial statements.

On March 18, 2005, Johns Hopkins University and Arrow International, Inc. filed a complaint in the United States District Court for the District of Maryland, seeking a permanent injunction and damages for patent infringement. They allege that the Company's ProLumen Rotational Thrombectomy System infringes the claims of their U.S. patents 5,766,191 and 6,824,551. The Company has filed an answer denying such infringement and discovery has been completed. On October 13, 2006, Johns Hopkins and Arrow filed a second complaint based upon their newly issued U.S. patent 7,108,704 claiming the Company's ProLumen device infringes the claims of this patent. The parties have agreed that this matter should be consolidated with the first case and the consolidation has taken place. A jury trial took place in late June 2007 that resulted in a finding that the ProLumen product infringed the three patents, that the Company owed a \$690 thousand royalty to the plaintiffs and an injunction was issued precluding the Company from further selling the ProLumen product. The Company has filed a Notice of Appeal regarding the lower court's decision. The Company believes it will be successful on appeal in overturning the lower court's findings and, therefore, an accrual for the royalty liability has not been recorded and no impairment of the assets related to ProLumen has been taken.

**Item 4. *Submission of Matters to a Vote of Security Holders***

None.

**Item 4A. *Executive Officers of the Company***

The following table sets forth the names, ages, positions and offices of our executive officers:

<u>Name</u>	<u>Age</u>	<u>Positions and Offices Presently Held</u>
Lawrence Saper . . . . .	79	Chairman of the Board and Chief Executive Officer
Fred Adelman . . . . .	54	Vice President, Chief Accounting Officer
Nicholas E. Barker . . . . .	49	Vice President, Corporate Design
Robert O. Cathcart . . . . .	47	Vice President; President, Interventional Products Division
James L. Cooper . . . . .	56	Vice President, Human Resources
David A. Gibson . . . . .	38	Vice President; President, Patient Monitoring and Technology Services Division
Timothy J. Krauskopf . . . . .	46	Vice President, Regulatory and Clinical Affairs
Antonino Laudani . . . . .	48	Vice President; Group President, Cardiac Assist and InterVascular, Inc.
Boris Leschinsky . . . . .	42	Vice President, Technology
Henry M. Scaramelli . . . . .	54	Vice President, Finance and Chief Financial Officer

## PART II

### Item 5. *Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities*

#### Market Information

Our common stock is traded over-the-counter and is listed on the NASDAQ Global Select Market (NASDAQ). Our NASDAQ symbol is DSCP. The following table sets forth, for each quarter period during the last two fiscal years, the high and low sale prices as reported by NASDAQ and the quarterly dividends per share declared by the Company.

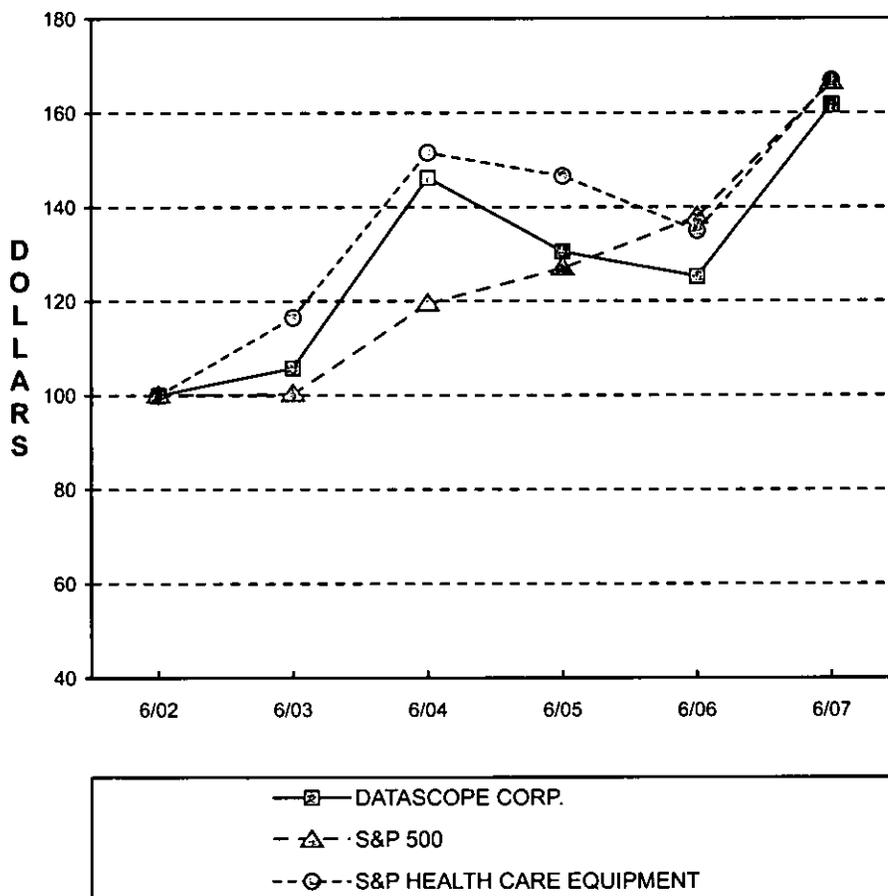
<u>Fiscal Year</u>	<u>High</u>	<u>Low</u>	<u>Dividends</u>
2006			
First Quarter . . . . .	\$36.90	\$30.08	\$0.07
Second Quarter . . . . .	37.72	28.10	1.07(a)
Third Quarter . . . . .	39.99	32.41	0.07
Fourth Quarter . . . . .	40.50	28.81	0.07
2007			
First Quarter . . . . .	\$35.83	\$29.23	\$1.07(b)
Second Quarter . . . . .	37.23	32.49	0.10
Third Quarter . . . . .	37.98	33.85	0.10
Fourth Quarter . . . . .	39.06	34.98	0.10

- (a) In fiscal 2006, the Company declared a special dividend of \$1.00 per share, or \$14.9 million, which was paid on January 18, 2006 to holders of record on December 27, 2005.
- (b) In fiscal 2007, the Company declared a special dividend of \$1.00 per share, or \$15.3 million, which was paid on October 6, 2006 to holders of record on September 28, 2006.

As of August 31, 2007, there were approximately 479 holders of record of our common stock.

## Performance Graph

The following graph compares the cumulative total shareholder return on our Common Stock with the cumulative total return of the Standard & Poor's 500 Stock Index and the Standard & Poor's Health Care Equipment Index for the five year period commencing July 1, 2002 and each subsequent June 30 through June 30, 2007. The graph assumes that the value of the investment in Common Stock was \$100 on July 1, 2002 and that all dividends were reinvested.



## Dividend Policy

On December 7, 1999, the Board of Directors inaugurated quarterly cash dividends. Our dividend policy is reviewed periodically.

## Recent Sales of Unregistered Securities

None.

## Issuer Purchases of Equity Securities

The following table sets forth information on repurchases by the Company of its common stock during the fourth quarter of the fiscal year ended June 30, 2007.

<u>Fiscal Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Programs</u>	<u>Maximum Dollar Value of Shares That May Yet be Purchased Under the Programs (\$000's)</u>
4/01/07 — 4/30/07 . . . . .	—	\$—	—	\$42,963
5/01/07 — 5/31/07 . . . . .	—	—	—	\$42,963
6/01/07 — 6/30/07 . . . . .	—	—	—	\$42,963
Total Fourth Quarter . . . . .	—	\$—	—	\$42,963

The current stock repurchase programs were announced on May 16, 2001 and September 12, 2006. Approval was granted for up to \$40 million in repurchases for each program and there are no expiration dates on the current programs.

## Item 6. Selected Financial Data

The following table sets forth selected financial data for Datascope as of the dates and for the periods indicated. The data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the financial statements and related notes thereto on pages F-1 to F-37.

### SELECTED FINANCIAL INFORMATION

#### Earnings Statement Data:

	Year Ended June 30,				
	2007	2006	2005	2004	2003
	(In thousands, except per share data)				
Net sales	\$378,800	\$373,000	\$352,700	\$343,300	\$328,300
Cost of sales	167,408	164,046	147,578	140,576	138,153
Gross profit	211,392	208,954	205,122	202,724	190,147
Research and development	34,785	37,306	36,214	32,465	29,034
Selling, general and administrative	142,396	143,116	141,593	137,540	130,987
Other items(a)	12,818	(810)	8,074	—	(3,028)
	189,999	179,612	185,881	170,005	156,993
Operating earnings	21,393	29,342	19,241	32,719	33,154
Other (income) expense:					
Interest income	(2,481)	(2,242)	(2,231)	(1,822)	(1,607)
Interest expense	115	298	304	26	25
Dividend income(b)	(196)	(4,523)	—	—	—
Other, net	(648)	1,319	514	361	234
	(3,210)	(5,148)	(1,413)	(1,435)	(1,348)
Earnings before income taxes	24,603	34,490	20,654	34,154	34,502
Income taxes	7,138	8,647	6,008	10,246	11,203
Net earnings	\$ 17,465	\$ 25,843	\$ 14,646	\$ 23,908	\$ 23,299
Earnings per share, basic	\$ 1.15	\$ 1.73	\$ 0.99	\$ 1.62	\$ 1.58
Earnings per share, diluted	\$ 1.14	\$ 1.69	\$ 0.97	\$ 1.58	\$ 1.57
Cash dividends declared per share(c)	\$ 1.37	\$ 1.28	\$ 2.28	\$ 0.35	\$ 0.20

#### Balance Sheet Data:

	As of June 30,				
	2007	2006	2005	2004	2003
	(In thousands)				
Total assets	\$376,156	\$375,680	\$357,082	\$368,335	\$338,832
Working capital	147,318	157,547	128,960	119,868	131,374
Stockholders' equity	293,087	293,738	265,865	292,570	271,675
Cash dividends declared(c)	20,883	19,112	33,765	5,177	2,957

- (a) Other items include: special items of \$12.8 million in fiscal 2007 comprised of: \$5.0 million for the IP business exit plan, \$6.0 million for the workforce reductions in Patient Monitoring, Genisphere, Corporate and the European sales organization, Genisphere goodwill impairment of \$2.3 million and ethics line inquiry expenses of \$1.7 million, offset partially by the gain on sale of ProGuide assets of \$2.2 million; gain on sale of realty in fiscal 2006; special charges in fiscal 2005 related to write-downs of investments in two medical technology companies, discontinued development projects and severance charges; and gain on legal settlement in fiscal 2003.
- (b) Dividend income in fiscal 2007 and 2006 was related to a special dividend from a preferred stock investment.
- (c) In fiscal 2007, the Company declared a special dividend of \$1.00 per share, or \$15.3 million, paid on October 6, 2006 to stockholders of record as of September 28, 2006. In fiscal 2006, the Company declared a special dividend of \$1.00 per share, or \$14.9 million, which was paid on January 18, 2006 to holders of record on December 27, 2005. In fiscal 2005, the Company declared a special dividend of \$2.00 per share, or \$29.6 million, which was paid on October 8, 2004 to holders of record on September 30, 2004. In fiscal 2004, the Company declared a special dividend of \$0.15 per share, or \$2.2 million, which was paid on October 1, 2003 to holders of record on September 2, 2003.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Overview**

Datascope Corp. is a diversified medical device company that develops, manufactures and markets proprietary products for clinical health care markets in interventional cardiology and radiology, cardiovascular and vascular surgery, anesthesiology, emergency medicine and critical care. We have four product lines that are aggregated into two reportable segments, Cardiac Assist/Monitoring Products and Interventional/Vascular Products. We have aggregated our product lines into two segments based on similar manufacturing processes, economic characteristics, distribution channels, regulatory environments and customers. Management evaluates the revenue and profitability performance of each of our product lines to make operating and strategic decisions. The Cardiac Assist/Monitoring Products segment accounts for 87% of total sales. Our products are sold worldwide by direct sales representatives and independent distributors. Our largest geographic markets are the United States, Europe and Japan.

We believe that customers, primarily hospitals and other medical institutions, choose among competing products on the basis of product performance, features, price and service. In general, we believe price has become an important factor in hospital purchasing decisions because of pressure to cut costs. These pressures on hospitals result from Federal and state regulations that limit reimbursement for services provided to Medicare and Medicaid patients. There are also cost containment pressures on healthcare systems outside the United States, particularly in certain European countries. Many companies, some of which are substantially larger than us, are engaged in manufacturing competing products. Our products are generally not affected by economic cycles.

Our sales growth depends in part upon the successful development and marketing of new products. We continue to invest in research and development. Our growth strategy includes selective acquisitions or licensing of products and technologies from other companies.

In June 2007, we acquired Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery. The acquisition of Artema expands our product offerings targeted toward the surgical marketplace. Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION™, which is sold on an OEM-basis to patient monitoring companies. Artema's revenues have grown 13% per year compounded over the past three years. We intend to maintain Artema as a stand-alone company serving its OEM customers and to incorporate Artema's gas bench technology in our patient monitors for use in ORs, significantly reducing the cost while enhancing the capabilities of those monitors. The global market for anesthetic measurement equipment is estimated at \$80 million annually.

In January 2007, we purchased a five-year license from the Sorin Group of Milan, Italy, for exclusive worldwide distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, we received an option to purchase Sorin's worldwide peripheral vascular stent business within two years. We estimate the worldwide market for peripheral vascular stents and percutaneous transluminal angioplasty (PTA) balloons, excluding the United States and Japan, to be \$190 million annually.

In January 2006, we acquired the ClearGlide® endoscopic vessel harvesting (EVH) product, from Ethicon, a Johnson & Johnson company. EVH devices enable less-invasive techniques for the harvesting of suitable vessels for use in coronary artery bypass grafting. The vessel harvesting product line was integrated into the Cardiac Assist business, which markets its products to cardiac surgeons who perform coronary bypass graft surgery. We estimate the potential annual market for EVH to be \$220 million.

In October 2006, we announced a plan to exit the vascular closure market and phase out the Interventional Products (IP) business. We have engaged an investment bank as financial advisor for the sale of our vascular closure devices, VasoSeal®, On-Site™ and X-Site®. We plan to seek the sale or independent distribution of our ProLumen™ thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed (see Special Items below for a discussion of litigation related to ProLumen). In February 2007, we completed the sale of our ProGuide™ chronic dialysis catheter and the associated assets for \$3.0 million plus a royalty on future sales of the ProGuide catheter.

Our Safeguard™ assisted pressure device received FDA 510(k) clearance to claim reduced manual compression time to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. In May 2007, following FDA clearance of the new clinical claim, we tripled the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force. Safeguard is aimed at an estimated \$125 million annual worldwide market.

Additionally, in fiscal 2007, we recorded a pretax charge of \$6.0 million related to workforce reductions in the Patient Monitoring Division, Genisphere, Corporate and in the European sales organization.

We are committed to improving our operating margins through increasing the efficiency of our manufacturing operations and cost containment programs.

## Results of Operations

### *Financial Summary*

The following table shows the comparison of net earnings and earnings per diluted share over the past three fiscal years.

	<u>Year Ended June 30,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(Dollars in millions, except per share data)		
Net Earnings . . . . .	\$17.5	\$25.8	\$14.6
Earnings per share, diluted . . . . .	\$1.14	\$1.69	\$0.97

The decrease in net earnings and earnings per diluted share in fiscal 2007 compared to fiscal 2006 was primarily attributable to expenses associated with workforce reductions (\$6.0 million), the IP exit plan (\$5.0 million), increased selling and marketing expenses in the Cardiac Assist/Monitoring segment (\$8.0 million) primarily associated with the introduction of new products, filling open positions and a full year of EVH selling expense, lower special dividend income (\$4.3 million) in fiscal 2007 compared to fiscal 2006 and a higher tax rate of 29.0% compared to 25.1% in fiscal 2006. Partially offsetting the above was the cost savings from the IP exit plan and the workforce reductions (\$11.5 million).

The increase in net earnings and earnings per diluted share in fiscal 2006 compared to fiscal 2005 was caused principally by higher earnings in the Cardiac Assist and InterVascular businesses, dividend income received of \$3.9 million after tax, or \$0.26 per share from a preferred stock investment, and a gain on sale of an unused facility of \$0.8 million after tax, or \$0.05 per share. Additionally, fiscal 2005 included special charges of \$4.8 million after tax or \$0.32 per share as discussed below. Partially offsetting the above was lower earnings in the Interventional Products and Patient Monitoring businesses and a charge of \$1.8 million after tax, or \$0.12 per share, related to the postponement of the launch of the X-Site vascular closure device.

## Comparison of Results — Fiscal 2007 vs. Fiscal 2006

### Net Sales (Sales)

The following table shows sales by product line over the past three fiscal years.

	Sales by Product Line Year Ended June 30,		
	2007	2006	2005
	(Dollars in millions)		
<u>Cardiac Assist/Monitoring Products Segment</u>			
Cardiac Assist . . . . .	\$173.2	\$160.2	\$139.1
% change from prior year . . . . .	8%	15%	7%
% of total sales . . . . .	46%	43%	39%
Patient Monitoring . . . . .	\$156.5	\$159.4	\$149.5
% change from prior year . . . . .	(2)%	7%	4%
% of total sales . . . . .	41%	43%	43%
<u>Interventional/Vascular Products Segment</u>			
Interventional . . . . .	\$ 15.2	\$ 22.5	\$ 27.9
% change from prior year . . . . .	(32)%	(19)%	(25)%
% of total sales . . . . .	4%	6%	8%
Vascular . . . . .	\$ 32.7	\$ 29.3	\$ 34.6
% change from prior year . . . . .	12%	(15)%	12%
% of total sales . . . . .	9%	8%	10%
<u>Corporate and Other</u>			
Genisphere . . . . .	\$ 1.2	\$ 1.6	\$ 1.6
% change from prior year . . . . .	(25)%	—	—
% of total sales . . . . .	—	—	—
Total sales . . . . .	\$378.8	\$373.0	\$352.7
% change from prior year . . . . .	2%	6%	3%

Sales in fiscal 2007 of \$378.8 million increased \$5.8 million or 2% compared to \$373.0 million in fiscal 2006. Favorable foreign exchange translation increased sales by \$5.8 million (2%) as a result of the weaker United States (U.S.) dollar relative to the Euro and the British Pound, the currencies in countries in which we have direct sales subsidiaries.

Sales in the United States of \$225.1 million, decreased \$6.8 million or 3% compared to fiscal 2006, primarily attributable to decreased sales of IP products (\$7.3 million). Sales in international markets of \$153.7 million increased \$12.6 million or 9% compared to fiscal 2006 (5% excluding favorable foreign exchange translation of \$5.8 million) due to increased sales in all businesses, except IP.

Sales of the Cardiac Assist/Monitoring Products segment in fiscal 2007 increased 3% to \$329.7 million from \$319.6 million last year.

### Cardiac Assist

Sales of Cardiac Assist products in fiscal 2007 increased 8% to \$173.2 million. Sales of balloon pumps increased 7% and intra-aortic balloons (IAB) increased 2%. Sales of ClearGlide EVH products rose in the first full year of sales since it was acquired in January 2006. Favorable foreign exchange translation contributed \$2.5 million to Cardiac Assist sales in fiscal 2007.

Sales growth of balloon pumps reflects strong global demand for our new CS300™ balloon pump, launched in March 2007, and continued growth of replacements of older pump models from the large installed base of our

balloon pumps in the United States (23%). Sales of IABs increased principally due to increased volume (3%) in international markets.

The new generation CS300 balloon pump teams up with the new Sensation™ 7 Fr. fiber-optic balloon catheter to provide higher fidelity blood pressure monitoring while eliminating the need for an additional invasive arterial pressure catheter as required by conventional balloon pump systems. At 7 Fr. in diameter (2.3 mm or 0.093 inch), the Sensation is also the world's smallest diameter IAB, a highly desirable feature. These new products underscore Datascope's leadership in the worldwide market for counterpulsation therapy. The Sensation product began shipping in June 2007, and therefore made only a modest contribution to the 2007 increase in Cardiac Assist revenues.

#### *Patient Monitoring*

Sales of Patient Monitoring products in fiscal 2007 were \$156.5 million, a decrease of 2% compared to fiscal 2006, primarily reflecting continued competitive pricing pressure on stand-alone patient monitors (5%) and lower sales of Panorama™ central monitoring wireless systems (9%). Panorama offers Wireless Medical Telemetry Service (WMTS) with radio bands reserved for medical use. Demand for Panorama accelerated sharply in the first half of fiscal 2006 to replace older systems when the older bands were allocated to non-medical use, effective calendar year 2006. Panorama system sales began to increase during the second half of fiscal 2007 compared to the second half of fiscal 2006. Favorable foreign exchange translation contributed \$1.9 million to patient monitoring sales in fiscal 2007.

The Spectrum® OR monitor, launched by the Patient Monitoring Division in the second quarter of fiscal 2007, is the first Datascope monitor specifically designed for the operating room. Spectrum OR strengthens our competitive position in the \$150 million annual worldwide market for operating room monitors and with customers that seek to standardize monitoring in different areas of the hospital with one supplier. Spectrum OR made a significant contribution to patient monitoring sales in the second half of fiscal 2007.

Sales of the Interventional/Vascular Products segment decreased 7% to \$48.0 million compared to \$51.8 million last year.

#### *Interventional Products*

Sales of interventional products decreased \$7.3 million or 32% to \$15.2 million in fiscal 2007.

In October 2006, we announced a plan to exit the vascular closure market and phase out the IP business. Although our On-Site next generation vascular closure device had gained some traction in the market with a relatively small sales force, we were not prepared to accept the current level of expenses of the IP business, nor make the additional investment in distribution needed to move the business ahead more quickly.

In February 2007, we completed the sale of our ProGuide chronic dialysis catheter and the associated assets to Merit Medical Systems, Inc. of South Jordan, Utah, for \$3.0 million plus a royalty on future sales of the ProGuide catheter. ProGuide is the first in the portfolio of products of the IP business to be sold as part of the divestiture of IP products. The gain on the sale of approximately \$2.2 million is reflected in Special Items in the Consolidated Statements of Earnings.

Sales of our Safeguard assisted pressure device increased 12% in fiscal 2007. Safeguard received FDA 510(k) clearance to claim reduced manual compression time to stop bleeding following femoral arterial catheterization in diagnostic and interventional procedures in March 2007. In May 2007, following FDA clearance of the new clinical claim, we tripled the Safeguard sales and marketing effort in the United States from a pilot sales group to the entire Cardiac Assist direct sales force. In international markets, Safeguard is sold by our direct sales force in the major markets of Europe, a network of independent distributors and by our regional managers throughout the world. Safeguard is aimed at an estimated \$125 million annual worldwide market.

The remaining IP product portfolio includes our vascular closure devices, VasoSeal, On-Site and X-Site. We have engaged an investment bank as financial advisor for the sale of these products. We plan to seek the sale or

independent distribution of our ProLumen thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict in a pending appeal.

#### *Vascular Products*

Sales of vascular products by our InterVascular, Inc. subsidiary in fiscal 2007 increased 12% to \$32.7 million principally due to sales of peripheral vascular stent products, acquired from Sorin Group, of Milan, Italy, in January 2007. Favorable foreign exchange translation contributed \$1.3 million to vascular product sales in fiscal 2007.

The five-year agreement with Sorin gives InterVascular exclusive distribution rights to Sorin's peripheral vascular stent products, excluding the United States and Japan. As part of that agreement, Datascope has the option to purchase that stent business within two years. The product line includes balloon-expandable and self-expanding stent systems to treat stenosis in iliac, renal and infrapopliteal arteries, as well as expandable balloons for use in percutaneous angioplasty (PTA). We estimate the worldwide market for peripheral vascular stents and PTA balloons, excluding the United States and Japan, to be \$190 million annually.

Vascular graft sales increased 4% due to a 7% increase in sales to international markets as InterVascular market share increased to offset continued growth of less invasive therapies and competitive pricing pressure in the European markets. Sales of grafts to our exclusive distributor in the United States decreased 9%.

#### *Genisphere*

Sales of Genisphere products of \$1.2 million in fiscal 2007 decreased \$0.4 million or 25% compared to fiscal 2006 primarily attributable to increased competition. Genisphere continued to pursue its marketing strategy to develop products for use in newly developed protein and nucleic acid detection platforms.

#### *Costs and Expenses*

##### *Gross Profit (Net Sales Less Cost of Sales)*

Gross profit increased \$2.4 million or 1% as a result of increased sales in the Cardiac Assist/Monitoring Products segment (\$10.1 million), partially offset by lower sales in the Interventional/Vascular Products segment (\$3.8 million). Gross margin was 55.8% for fiscal 2007 compared to 56.0% last year. The slightly lower gross margin in fiscal 2007 compared to fiscal 2006 was principally due to a lower gross margin in the Cardiac Assist/Monitoring Products segment as a result of a less favorable sales mix due to increased sales of intra-aortic balloon pumps (\$3.6 million) and lower gross margin in Monitoring (2.9 points) primarily as a result of competitive pressure on prices for stand-alone monitors.

##### *Research and Development (R&D)*

R&D expense includes new product development and improvements of existing products, as well as expenses for regulatory filings and clinical evaluations. R&D expense was \$34.8 million in fiscal 2007, equivalent to 9.2% of sales, compared to \$37.3 million or 10.0% of sales last year.

In June 2007, we acquired Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery. The purchase price paid for Artema was allocated, as applicable, between purchased in-process R&D (IPR&D), other identifiable intangible assets, tangible assets and goodwill based on a detailed valuation prepared in conjunction with an outside valuation firm. We recorded IPR&D of \$0.4 million in fiscal 2007 related to the Artema acquisition, which is included in the Cardiac Assist/ Monitoring Products segment. The Artema IPR&D was calculated based on the income approach to establish fair value by estimating the after-tax cash flows attributable to a development project over its useful life and then discounting these after-tax cash flows back to a present value. We used a risk-adjusted discount rate of 25% to discount projected cash flows.

R&D expense for the Cardiac Assist/Monitoring Products segment was \$24.3 million in fiscal 2007 compared to \$25.4 million last year. The decrease was primarily due to higher software development costs capitalized for patient monitors this year, which reduced R&D expenses compared to the prior year (\$2.9 million). Partially

offsetting the above was increased expenses for new product development projects in Patient Monitoring (\$1.0 million) and Cardiac Assist (\$0.4 million) and IPR&D of \$0.4 million related to the acquisition of Artema.

R&D expense for the Interventional/Vascular Products segment was \$7.1 million in fiscal 2007 compared to \$8.9 million in the corresponding period last year. The decrease was primarily attributable to lower expense in fiscal 2007 as a result of the IP exit plan (\$2.5 million), partially offset by increased R&D expense for vascular grafts (\$0.5 million).

The balance of consolidated R&D is in the Corporate and Other segment and amounted to \$3.4 million in fiscal 2007 compared to \$3.0 million in the corresponding period last year. Corporate and Other R&D includes corporate design, technology, regulatory and Genisphere R&D expenses.

#### *Selling, General and Administrative (SG&A)*

Total SG&A expense of \$142.4 million in fiscal 2007 or 37.6% of sales, compared to \$143.1 million or 38.4% of sales, last year. The decrease in SG&A expense was primarily attributable to cost savings from the IP phase-out plan (\$7.0 million) and headcount reductions in Patient Monitoring, Genisphere and the European sales organization (\$1.3 million). Partially offsetting the above was increased expense in the Cardiac Assist/Monitoring Products segment (\$8.5 million) primarily related to the increased sales and the introduction of new products.

SG&A expense for the Cardiac Assist/Monitoring Products segment increased \$6.2 million or 6% to \$113.7 million in fiscal 2007. The increase was primarily attributable to higher expense associated with a full year of selling associated with the EVH business, which was acquired in January 2006 (\$2.5 million), expenses related to new product introductions (\$4.4 million) and increased expense due to filling open sales positions (\$1.6 million). Partially offsetting the above was cost savings from workforce reductions (\$1.1 million) and lower benefits expense (\$0.9 million). As a percentage of segment sales, SG&A expenses were 34.5% in fiscal 2007 compared to 33.6% in the corresponding period last year.

SG&A expense for the Interventional/Vascular Products segment decreased \$6.3 million or 17% to \$30.7 million in fiscal 2007. The decrease was due primarily to cost savings from the IP exit plan (\$7.0 million). As a percentage of segment sales, SG&A expenses were 63.9% in fiscal 2007 compared to 71.3% in the corresponding period last year. The decrease in fiscal 2007 was attributable to the reduction in SG&A expenses related to the IP exit plan.

Segment SG&A expense includes allocated corporate G&A charges.

The weaker U.S. dollar compared to the Euro and the British Pound increased total SG&A expense by approximately \$3.2 million in fiscal 2007.

#### *Special Items*

##### *Fiscal 2007*

##### *Interventional Products (IP) Division Exit Plan*

In October 2006, we announced a plan to exit the vascular closure market and phase out the IP business. Although our On-Site next generation vascular closure device had gained some traction in the market with a relatively small sales force, we were not prepared to accept the current level of expenses of the IP business, nor make the additional investment in distribution needed to move the business ahead more quickly.

We continue to fill customer orders and provide clinical support for our vascular closure devices, VasoSeal and On-Site, while we seek a buyer for the vascular closure products, including X-Site. We have engaged an investment bank as financial advisor for the sale of the vascular closure product line and negotiations are ongoing with potential buyers. We added the Safeguard manual assist device to the product portfolio of the entire Cardiac Assist sales force, beginning May 2007. We plan to seek the sale or independent distribution of our ProLumen thrombectomy device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed.

A competitor has brought an action against us alleging that our ProLumen thrombectomy device infringes its intellectual property. In June 2007, a jury ruled that ProLumen does infringe that intellectual property and an award for \$690 thousand in royalties and an injunction against the manufacture and sale of that device were entered. We have appealed this ruling and we believe that we will be successful in that appeal. Accordingly, we have not accrued the royalties awarded nor have we reduced the value at which we carry the ProLumen assets on our books.

We have not treated the value of the assets associated with IP to be impaired because we believe that the value of those assets will be recovered in a sale. We will recognize a gain or loss on the sale of those assets, depending on the amounts that we ultimately realize on their disposition. The aggregate carrying value of those IP assets is approximately \$27 million.

We recorded a pretax charge of \$5.0 million related to the IP exit plan in fiscal 2007, comprising \$3.5 million for severance and other termination benefits, \$1.2 million for purchase commitments and contract termination costs and \$0.3 million for the write-off of fixed assets. Most of the terminated IP employees (92%) left the Company by the end of fiscal 2007. Severance expenses of approximately \$0.1 million will be recorded in fiscal 2008 related to the remaining IP employees.

#### *Gain on Sale of ProGuide Assets*

In February 2007, we completed the sale of our ProGuide chronic dialysis catheter and the associated assets to Merit Medical Systems, Inc. of South Jordan, Utah, for \$3 million plus a royalty on future sales of the ProGuide catheter. ProGuide is the first in the portfolio of products of the IP business to be sold as part of the divestiture of IP products. The gain on the sale of ProGuide assets approximated \$2.2 million.

#### *Workforce Reductions in the Patient Monitoring Division, the European Sales Organization, Corporate and Genisphere*

In October 2006, we reduced the workforce in the Patient Monitoring (PM) Division. All of the terminated employees left the Company by the end of fiscal 2007. As a consequence, we recorded a pretax charge of \$0.5 million for severance and other termination benefits.

In December 2006, we reduced the workforce in the European sales organization and recorded a charge of \$3.0 million for severance and other termination benefits. The workforce reductions resulted primarily from the merger of the European PM sales organization into the existing European sales organization, which had previously focused on Cardiac Assist, IP and InterVascular products. All of the terminated employees left the Company by the end of fiscal 2007.

In February 2007, we reduced the workforce in Genisphere. All of the terminated employees left the Company by the end of fiscal 2007. As a consequence, we recorded a pretax charge of \$0.1 million for severance and other termination benefits.

In June 2007, we recorded a pretax charge of \$2.4 million for severance, settlement and other termination benefits due to workforce reductions in the Corporate Legal and Internal Audit Departments as a result of outsourcing these functions.

#### *Genisphere Goodwill Impairment*

Genisphere goodwill was determined to be completely impaired based on the annual goodwill impairment test performed in fiscal 2007. Slower growth in Genisphere's markets primarily attributable to increased competition in the DNA microarray market, had a negative impact on Genisphere's operating results and resulted in lower growth expectations. As a result, we recorded a goodwill impairment charge of \$2.3 million in the fourth quarter of fiscal 2007.

#### *Inquiry Expenses*

In fiscal 2007, we incurred expenses of \$1.7 million related to the Audit Committee investigations of ethics line reports related to the Chairman and Chief Executive Officer and an Executive Officer in Europe. The ethics line

permits persons to report activities that they characterize as improper on an anonymous basis. The Audit Committee engaged independent counsel and forensic accountants to investigate these charges

As disclosed in our 8-K filings, based on the results of the investigations, the Audit Committee concluded that there was no evidence to support the allegations made in the ethics line reports. The Audit Committee, with the assistance of independent counsel and independent forensic accountants, also reviewed the matters raised by the Internal Audit Department and Legal Department concerning the Chairman and found the issues raised by them to be without merit.

The special charges noted above were reflected in the Cardiac Assist/Monitoring Products segment (\$2.4 million), the Interventional/Vascular Products segment (\$3.9 million) and Corporate and Other (\$6.5 million).

#### *Fiscal 2006*

In the second quarter of fiscal 2006, we recorded a pretax charge totaling \$2.7 million related to the postponement of the launch of the X-Site vascular closure device in the United States. The postponement was the result of market feedback from the limited launch of X-Site, which revealed a strong market preference for a pre-tied knot as an integral part of the device. The X-Site product currently provides a suture knot-tier as an accessory.

In conjunction with the decision to delay the launch of the X-Site device, we eliminated 33 positions, or 20% of the workforce in IP at a cost of \$0.4 million for severance and other termination benefits. In addition, as a result of our decision to redesign the X-Site device to incorporate a pre-tied knot, we wrote-off \$1.6 million of existing X-Site inventory and tooling and recorded a liability of \$0.7 million for purchase commitments and contract termination costs. All liabilities related to the X-Site special charge were paid in fiscal 2006. The special charge is reflected in the Interventional/Vascular Products segment (\$2.4 million cost of sales, \$0.1 million R&D and \$0.2 million SG&A).

In the first quarter of fiscal 2006, we recorded a pretax gain of \$0.8 million on the sale of an unused facility in Vaals, the Netherlands.

#### *Interest Income*

Interest income of \$2.5 million in fiscal 2007 increased \$0.2 million compared to fiscal 2006. An increase in the average interest rate yield to 4.6% from 4.0%, was partially offset by a slightly lower average portfolio balance (\$50.6 million vs. \$51.4 million).

#### *Dividend Income*

We have a preferred stock investment in Masimo Corporation, a supplier to the Patient Monitoring business. In December 2006, Masimo's Board of Directors and stockholders approved an additional special dividend to all stockholders. The dividend of \$0.2 million was paid in the third quarter of fiscal 2007.

In February 2006, Masimo's Board of Directors and stockholders approved a special dividend payment to all stockholders. In the third quarter of fiscal 2006, we received \$3.9 million of that special dividend, with the balance of \$0.6 million collected at a later date.

#### *Other, Net*

Other, net in fiscal 2007 reflected a pretax gain of \$1.3 million on the sale of an investment that was impaired in fiscal 2002. Other, net in fiscal 2006 reflected realized losses of \$0.9 million on the sale of marketable securities that were liquidated during fiscal 2006 as part of our planned repatriation of foreign earnings of \$29.6 million.

#### *Income Taxes*

In fiscal 2007, the consolidated effective tax rate was 29.0% compared to 25.1% last year. The higher tax rate in fiscal 2007 was primarily attributable to the expiration of the extraterritorial income exclusion on December 31, 2006 and a shift in the geographical mix of earnings to higher taxed jurisdictions. These increases were partially offset by an increase in the U.S. research and development credit. Additionally, the tax rate was lower in fiscal 2006

attributable to a lower effective rate on the \$4.5 million dividend income due to the U.S. dividends received deduction.

#### *Net Earnings*

Net earnings were \$17.5 million or \$1.14 per diluted share in fiscal 2007 compared to \$25.8 million, or \$1.69 per diluted share in fiscal 2006, with the decreased earnings in fiscal 2007 due to the factors discussed above in the Financial Summary section.

### **Comparison of Results — Fiscal 2006 vs. Fiscal 2005**

#### *Sales*

Sales in fiscal 2006 of \$373.0 million increased \$20.3 million or 6% compared to \$352.7 million in fiscal 2005. Unfavorable foreign exchange translation reduced sales growth by \$3.2 million (1%) as a result of the stronger United States (U.S.) dollar relative to the Euro and the British Pound, the currencies in countries in which we have direct sales subsidiaries.

Sales in the U.S. of \$231.9 million, increased \$12.7 million or 6% attributable to increased sales in Cardiac Assist and Patient Monitoring. Sales in international markets of \$141.1 million increased \$7.6 million or 6% (8% excluding unfavorable foreign exchange translation of \$3.2 million) due to increases in all businesses, except InterVascular.

Sales of the Cardiac Assist/Monitoring Products segment in fiscal 2006 increased 11% to \$319.6 million from \$288.6 million in fiscal 2005.

#### *Cardiac Assist*

Sales of cardiac assist products increased 15% to \$160.2 million due to higher shipments of both balloon pumps and intra-aortic balloons, plus \$6.0 million of sales of the newly acquired EVH product. Unfavorable foreign exchange translation reduced sales growth by \$1.4 million. Sales of balloon pumps, principally the CS100® automatic balloon pump, reflect continued strong international demand and the replacement of older pump models from the large base of installed pumps in the United States. Sales of intra-aortic balloons increased due to continued strong international growth. Sales of intra-aortic balloons in the United States remained steady with a slight decrease in unit sales (2%) being offset by higher average selling prices (1%) as a result of increased sales of the higher-priced Linear™ 7.5 Fr. balloon.

The ClearGlide EVH product was launched by the Cardiac Assist Division in January 2006, after completion of the acquisition from Ethicon, a Johnson & Johnson company. We estimate that currently approximately 60% of the 300,000 coronary bypass procedures now performed in the United States use EVH products. Accordingly, we estimate that the total potential annual market for EVH is approximately \$200 million at full penetration and we expect the ClearGlide product to make a significant contribution to the future growth of the Cardiac Assist business.

#### *Patient Monitoring*

Sales of patient monitoring products increased 7% to \$159.4 million due primarily to increased sales of Panorama Patient Monitoring Networks (19%). Panorama was introduced in the first quarter of fiscal 2005, and worldwide installations have grown to more than 400 at the end of fiscal 2006. Partially offsetting the above were 4% lower average selling prices for bedside monitors in fiscal 2006 compared to fiscal 2005 reflecting increased competitive pressure in the United States and in certain international markets and unfavorable foreign exchange translation which reduced sales growth by \$1.0 million.

Sales of the Interventional/Vascular Products segment decreased 17% to \$51.8 million compared to \$62.5 million in fiscal 2005.

### *Interventional Products*

Sales of interventional products decreased \$5.3 million or 19% to \$22.5 million in fiscal 2006, as sales of VasoSeal, our principal vascular closure device, continued to decrease due to competitive pressure. The VasoSeal decline of 39% was partially offset by sales of non-closure products, including Safeguard our manual compression assist device, which grew 42% over fiscal 2005, and On-Site, our new collagen-based vascular closure device, which was launched in March 2006.

The market response to On-Site continues to be encouraging. Although much of the initial sales effort was devoted to VasoSeal accounts in order to improve the base business, sales of On-Site to non-VasoSeal accounts contributed to total On-Site sales in the fourth quarter of fiscal 2006.

In the second quarter of fiscal 2006, we postponed the launch of the X-Site vascular closure device in the U.S. The delay was the result of market feedback from the limited launch of X-Site, which revealed a strong market preference for a pre-tied knot as an integral part of the device. The X-Site product currently provides a suture knot-tie as an accessory.

### *Vascular Grafts*

Sales of InterVascular products decreased 15% to \$29.3 million in fiscal 2006. Sales in fiscal 2005 included a non-recurring order from an international distributor and an initial stocking order in connection with the change in our U.S. distribution strategy from a direct sales model to an exclusive distributor relationship with W.L. Gore & Associates, Inc., both occurring in the fourth quarter of fiscal 2005. This change resulted in lower average U.S. selling prices in fiscal 2006. International sales decreased due to the emergence of less invasive therapies (stent grafts) and competitive pricing pressure in the European markets. Unfavorable foreign exchange translation reduced sales growth by \$0.7 million.

### *Genisphere*

Sales of Genisphere products of \$1.6 million in fiscal 2006 were unchanged compared to fiscal 2005, as Genisphere continued to pursue its marketing strategy to develop products for use in newly developed protein and nucleic acid detection platforms.

### *Costs and Expenses*

#### *Gross Profit (Net Sales Less Cost of Sales)*

Gross profit increased \$3.8 million or 1.9% as a result of increased sales in the Cardiac Assist/Monitoring Products segment. Gross margin was 56.0% for fiscal 2006 compared to 58.2% in fiscal 2005, with the decrease of 2.2 percentage points primarily due to a less favorable sales mix as a result of lower sales of higher margin VasoSeal devices, increased sales of intra-aortic balloon pumps, sales of graft products to Gore, our exclusive U.S. distributor, at lower average selling prices, and lower gross margin in Patient Monitoring primarily as a result of competitive pressure on prices. In addition, fiscal 2006 included a charge of \$2.4 million related to the postponed market launch and redesign of the X-Site device (see Special Items). The X-Site charge was equivalent to 0.7 percentage points of gross margin in fiscal 2006.

#### *Research and Development (R&D)*

We continued our company-wide focus on new product development and improvements of existing products in fiscal 2006. Spending on research and development reflects investment in new product development programs, sustaining R&D on existing products, regulatory compliance and clinical evaluations. Total R&D expense increased 3% to \$37.3 million in fiscal 2006, equivalent to 10.0% of sales compared to \$36.2 million, or 10.3% of sales in fiscal 2005.

R&D expense for the Cardiac Assist/Monitoring Products segment increased 24% to \$25.4 million in fiscal 2006 compared to \$20.5 million in fiscal 2005. The increase was primarily due to expenses associated with

increased new product development projects and reduced capitalization of software development costs for Panorama as a new software release was launched in the third quarter of fiscal 2005.

R&D expense for the Interventional/Vascular Products segment decreased 32% to \$8.9 million in fiscal 2006 compared to \$13.0 million in fiscal 2005. The decrease was attributable to the termination of an R&D project in the fourth quarter of fiscal 2005. R&D expense in the Interventional/Vascular Products segment in fiscal 2006 included the X-Site special charge of \$0.1 million (see Special Items).

The balance of consolidated R&D is in Corporate and Other and amounted to \$3.0 million in fiscal 2006 compared to \$2.7 million for the comparable period in fiscal 2005.

#### *Selling, General and Administrative (SG&A)*

Total SG&A expenses increased 1% to \$143.1 million in fiscal 2006, or 38.4% of sales compared to \$141.6 million, or 40.1% of sales in fiscal 2005. Selling expenses, which comprise selling, marketing and clinical support costs, decreased 1% compared to fiscal 2005. Contributing to that decline was the elimination of direct selling in the United States commencing in May 2005, when we appointed Gore the exclusive United States distributor of our InterVascular products, and the expense reduction achieved as a result of the workforce reductions at the Interventional Products Division in the second fiscal quarter of this year. General and administrative expense increased 7%, due principally to higher legal costs, as certain of our legal proceedings approached trial, and in support of increased business development activities. Legal expenses are included in Corporate and Other.

SG&A expense for the Cardiac Assist/Monitoring Products segment increased 3% to \$107.5 million in fiscal 2006. The increase was attributable to increased headcount in direct selling, including the sales reps hired with the purchase of the EVH business, higher selling and marketing expenses associated with increased sales and unfavorable foreign exchange translation.

SG&A expense for the Interventional/Vascular Products segment in fiscal 2006 decreased 11% to \$37.0 million due to the elimination of the InterVascular U.S. sales organization as a result of our appointment of Gore as exclusive U.S. distributor for InterVascular in the fourth quarter of fiscal 2005 and the 20% workforce reduction in the Interventional Products Division in the second quarter of fiscal 2006. SG&A expense in the Interventional/Vascular Products segment in fiscal 2006 included the X-Site special charge of \$0.2 million (see Special Items).

Segment SG&A expense includes fixed corporate G&A charges that are offset in Corporate and Other.

The stronger U.S. dollar compared to the Euro and the British Pound decreased total SG&A expense by approximately \$2.0 million in fiscal 2006.

#### *Special Items*

In the second quarter of fiscal 2006, we recorded a special charge totaling \$2.7 million related to the postponed launch of the X-Site vascular closure device in the U.S. The delay was the result of market feedback from the limited launch of X-Site, which revealed a strong market preference for a pre-tied knot as an integral part of the device. The X-Site product currently provides a suture knot-tier as an accessory. In December 2005, we approved a plan to reduce operating expenses in conjunction with the decision to delay the launch of the X-Site device. As a result, we eliminated 33 positions, or 20% of the workforce in the Interventional Products Division at a cost of \$0.4 million for severance and other termination benefits. All of the terminated employees left the Company by the end of December 2005 and severance payments were completed by the end of fiscal 2006. In addition, as a result of our decision to redesign the X-Site device to incorporate a pre-tied knot, we wrote-off \$1.6 million of existing X-Site inventory and tooling and recorded a liability of \$0.7 million for purchase commitments and contract termination costs. The special charge is reflected in the Interventional/Vascular Products segment (\$2.4 million cost of sales, \$0.1 million R&D and \$0.2 million SG&A).

In the first quarter of fiscal 2006, we recorded a pretax gain of \$0.8 million related to the sale of an unused facility in Vaals, the Netherlands, that was closed as part of a restructuring program at the end of fiscal 2002.

In fiscal 2005, we recorded special charges totaling \$8.1 million. These charges consisted of the termination of certain R&D projects totaling \$2.4 million, a write-off of investments in two private medical technology companies

of \$4.3 million and severance expenses of \$1.4 million for workforce reductions related to a company-wide cost reduction program.

### ***Interest Income***

Interest income of \$2.2 million in fiscal 2006 was unchanged from fiscal 2005. An increase in the average interest rate yield to 4.0% from 3.6%, was offset by a lower average portfolio balance (\$51.4 million vs. \$54.9 million).

### ***Dividend Income***

We have a preferred stock investment in Masimo Corporation, a supplier to the Patient Monitoring business. In February 2006, Masimo's Board of Directors and stockholders approved a special dividend payment to all stockholders. In March 2006, we received \$3.9 million of that special dividend, with the balance of \$0.6 million to be collected at a later date.

### ***Other, Net***

Other, net increased \$0.8 million to \$1.3 million for fiscal 2006 compared to \$0.5 million in fiscal 2005, primarily attributable to realized losses of \$0.9 million on the sale of marketable securities that were liquidated as part of our repatriation of foreign earnings of \$29.6 million.

### ***Income Taxes***

In fiscal 2006, the consolidated effective tax rate was 25.1% compared to 29.1% in fiscal 2005. The lower tax rate in fiscal 2006 was primarily attributable to the tax on repatriation of foreign earnings in fiscal 2005 and the lower effective tax rate on the \$4.5 million special dividend income from Masimo in fiscal 2006 due to the Federal dividends received deduction. The above items were partially offset by a reduced benefit for the Federal Research Credit, due to its expiration on December 31, 2005, and an incremental phase-out of the extraterritorial income exclusion.

### ***Net Earnings***

Net earnings were \$25.8 million or \$1.69 per diluted share in fiscal 2006 compared to \$14.6 million, or \$0.97 per diluted share in fiscal 2005, with the increased earnings in fiscal 2006, due to the factors discussed above in the Financial Summary section.

## **Liquidity and Capital Resources**

### ***Fiscal 2007 vs. Fiscal 2006***

We consider our cash and cash equivalents, short-term investments and our available unsecured lines of credit to be our principal sources of liquidity.

Cash and cash equivalents and short-term investments at June 30, 2007 were \$39.4 million compared to \$52.6 million at June 30, 2006. Long-term investments were \$14.3 million and \$22.3 million at June 30, 2007 and June 30, 2006, respectively. Working capital was \$147.3 million compared to \$157.5 million at the end of fiscal 2006 and the current ratio was 3.5:1 compared to 3.8:1 last year.

The decrease in working capital and the current ratio was primarily due to a decrease in short-term investments (\$19.4 million), partially offset by an increase in accounts receivable (\$7.4 million).

The decrease in short-term investments was primarily due to sales of investments to provide cash for the Artema acquisition, the Sorin distribution agreement and payment of a special dividend of \$1.00 per share in the second quarter of fiscal 2007. The increase in accounts receivable was principally due to higher sales (\$5.8 million) and an increase in days sales outstanding (7).

In fiscal 2007, we provided \$26.2 million of net cash from operating activities compared to \$29.0 million in the prior year with the decrease primarily attributable to lower net earnings, partially offset by a reduction in inventories which consumed \$5.0 million less cash in fiscal 2007 than in the prior year principally due to an inventory reduction in Patient Monitoring.

In fiscal 2007, we used a net \$0.8 million of cash in investing activities. Net sales and maturities of investments yielded \$102.1 million and proceeds from the sale of assets added \$3.0 million of cash. These \$105.1 million of proceeds were spent on \$74.0 million of investment purchases, \$16.4 million for the acquisition of Artema, \$8.0 million of capital expenditures and technology and \$7.5 million of capitalized software.

In fiscal 2007, we used a net \$18.3 million of cash in financing activities. We paid \$20.4 million in dividends, comprising two quarterly dividends of \$0.07 per share, two quarterly dividends of \$0.10 per share and a special dividend of \$1.00 per share paid in the second quarter of fiscal 2007. Financing cash outlays were partially funded by \$4.0 million of proceeds from the exercise of stock options and \$0.4 million of excess tax benefits to be realized from stock-based awards.

At June 30, 2007, we had available unsecured lines of credit totaling \$99.5 million, with interest payable at LIBOR-based rates determined by the borrowing period. Of the total available, \$25.0 million expires in October 2007, \$24.0 million expires in November 2007 and \$25.0 million expires in March 2008. These lines of credit are renewable annually at the option of the banks, and we plan to seek renewal. We also have \$25.5 million in credit lines with no expiration date. At June 30, 2007, we had approximately \$1.0 million in letters of credit outstanding as security for inventory purchases from an overseas vendor.

We purchased about 55,700 shares of our common stock for approximately \$1.7 million during fiscal year 2007. We have a remaining balance of \$3.0 million available under the stock repurchase program authorized by the Board of Directors on May 16, 2001.

On September 12, 2006, the Board of Directors approved an additional stock repurchase program for \$40 million of our common stock. Purchases under this program may be made from time to time on the open market or in privately negotiated transactions, and may be discontinued at any time at the discretion of the Company.

*Subsequent Event* — We have a preferred stock investment in Masimo Corporation, a supplier to the Patient Monitoring Division. On August 13, 2007, Masimo completed its initial public offering, and concurrently, we sold substantially all of our investment in Masimo, resulting in a pretax gain on the sale of approximately \$13.2 million. The gain will be reflected in the first quarter of fiscal 2008.

#### ***Fiscal 2006 vs. Fiscal 2005***

Cash and cash equivalents and short-term investments at June 30, 2006 were \$52.6 million compared to \$42.6 million at June 30, 2005. Long-term investments were \$22.3 million and \$22.8 million at June 30, 2006 and June 30, 2005, respectively. Working capital increased to \$157.5 million compared to \$129.0 million at the end of fiscal 2005 and the current ratio increased to 3.8:1 from 3.2:1 at the end of fiscal 2005.

The increase in working capital and the current ratio was primarily due to an increase in short-term investments (\$12.8 million), accounts receivable (\$4.0 million) and inventories (\$4.1 million), and a decrease in current liabilities (\$3.8 million).

The increase in short-term investments was primarily due to investing cash generated from operations. The increase in accounts receivable of \$4.0 million reflected the increase in sales. The increase in inventories was primarily due to build-up for new products and planned safety stock in Cardiac Assist. The decrease in current liabilities was primarily attributable to the repayment of the \$4.0 million of short-term debt.

In fiscal 2006, we provided \$29.0 million of net cash from operating activities compared to \$36.9 million in fiscal 2005 with the decrease primarily attributable to a reduction in prepaid expenses and other assets which consumed \$11.7 million more cash in fiscal 2006 than in the prior year due principally to an increase in pension contributions and prepaid taxes.

In fiscal 2006, we used a net \$21.6 million of cash in investing activities. Net sales and maturities of investments yielded \$58.6 million and proceeds from the sale of assets added \$2.7 million of cash. These \$61.3 million of proceeds were spent on \$72.0 million of investment purchases, \$7.2 million of capital and technology and \$4.1 million of capitalized software.

In fiscal 2006, we used a net \$9.3 million of cash in financing activities. We paid \$19.1 million in dividends, comprising four quarterly dividends of \$0.07 per share and a special dividend of \$1.00 per share declared in the second fiscal quarter and paid in the third fiscal quarter. We also repaid \$4.0 million of short-term borrowings. Financing cash outlays were partially funded by \$13.0 million of proceeds from the exercise of stock options and \$1.4 million of excess tax benefits to be realized from stock-based awards.

In fiscal 2006, we purchased about 5,000 shares of our common stock for approximately \$144 thousand.

We believe that our existing cash and investment balances, future cash generated from operations and existing credit facilities will be sufficient to meet our projected working capital, capital and investment needs. The moderate rate of United States and European inflation over the past three fiscal years has not significantly affected the Company.

Presented below is a summary of our contractual obligations and other commitments as of June 30, 2007.

	Payments Due by Period				
	Total	Less Than 1 Year	1-3 Years	3-5 Years	More Than 5 Years
	(Dollars in millions)				
Operating lease obligations . . . . .	\$ 9.0	\$ 3.7	\$4.5	\$0.7	\$0.1
Purchase commitments(1) . . . . .	34.3	34.3	—	—	—
Guaranteed milestone payments(2) . . . . .	1.5	0.5	1.0	—	—
Total contractual obligations and other commitments . . . . .	<u>\$44.8</u>	<u>\$38.5</u>	<u>\$5.5</u>	<u>\$0.7</u>	<u>\$0.1</u>

(1) These amounts include non-cancelable purchase commitments for inventory and capital expenditures that meet our projected requirements over the related terms and are in the normal course of business.

(2) Represents guaranteed milestone payments under the X-Site purchase agreement.

**Off-Balance Sheet Arrangements**

At June 30, 2007 we did not have any off-balance sheet financing arrangements.

**Information Concerning Forward Looking Statements**

This Management’s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements as a result of many important factors. Many of these important factors cannot be predicted or quantified and are outside our control, including the risk that the Spectrum OR monitor will not strengthen the Company’s competitive position in the \$150 million annual worldwide market for operating room monitors and with customers that seek to standardize monitoring in different areas of the hospital with one supplier and that market conditions may change, particularly as the result of competitive activity in the markets served by the Company. Additional risks include the Company’s dependence on certain unaffiliated suppliers (including single source manufacturers) for patient monitoring, cardiac assist and interventional products, continued demand for the Company’s products, rapid and significant changes that generally characterize the medical device industry and the ability to continue to respond to such changes and the uncertain timing of regulatory approvals, as well as other risks detailed in documents filed by Datascope with the Securities and Exchange Commission.

## Critical Accounting Policies and Estimates

Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses for each period. We regularly evaluate our estimates and assumptions on an on-going basis and adjust as necessary to accurately reflect current conditions. These estimates and assumptions are based on current and historical experience, on information from third party professionals and on various other factors that are believed to be reasonable under the circumstances. Actual results could differ from those estimates. We believe that the following are our most critical accounting policies and estimates:

*Revenue Recognition* — We recognize revenue and all related costs, including warranty costs, when persuasive evidence of an arrangement exists, title and risk of loss passes to the customer and collectibility of the fixed sales price is probable. For products shipped FOB shipping point, revenue is recognized when they leave our premises. For products shipped FOB destination, revenue is recognized when they reach the customer. For certain products where we maintain consigned inventory at customer locations, revenue is recognized when the product has been used by the customer. We record estimated sales returns as a reduction of net sales in the same period that the related revenue is recognized. Historical experience is used to estimate an accrual for future returns relating to recorded sales, as well as estimated warranty costs. Revenue for service repairs of equipment is recognized after service has been completed, and service contract revenue is recognized ratably over the term of the contract. For certain products, revenue is recognized separately for delivered components when the delivered components have value to the customer on a stand-alone basis, there is objective and reliable evidence of the fair value of the undelivered components and the undelivered components are not essential to the functionality of the delivered components. We do not have a general right of return for our products. Post shipment obligations for training commitments are considered perfunctory, and sales are recognized when delivered with provision for incremental costs. We reflect shipping and handling fees as revenue and shipping and handling costs as cost of sales.

*Allowance for Doubtful Accounts* — We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. This allowance is used to report trade receivables at their estimated net realizable value. We rely on prior experience to estimate cash which ultimately will be collected from the gross receivables balance at period-end. Such amount cannot be known with certainty at the financial statement date. We maintain a specific allowance for customer accounts that will likely not be collectible due to customer liquidity issues. We also maintain an allowance for estimated future collection losses on existing receivables, determined based on historical trends.

*Inventory Valuation* — We value our inventories at the lower of cost or market. Cost is determined by the “first-in, first-out” (FIFO) method. Inventory is recorded at its estimated fair market value based upon our historical experience with inventory becoming obsolete due to age, changes in technology and other factors.

*Income Taxes* — As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating the current tax expense as well as assessing temporary differences in the treatment of items for tax and accounting purposes. These temporary differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheets. We must then assess whether it will be more likely than not that our deferred tax assets will be recovered from future taxable income and/or the implementation of tax planning strategies. To the extent that we cannot conclude that recovery is likely, a valuation allowance must be established.

We have not recorded U.S. deferred income taxes on certain of our non-U.S. subsidiaries' undistributed earnings, because such amounts are intended to be reinvested outside the United States indefinitely. Our repatriation of \$29.6 million of foreign earnings under the provisions of the American Jobs Creation Act of 2004 was deemed to be distributed entirely from foreign earnings that had previously been treated as indefinitely reinvested. However, this distribution from previously indefinitely reinvested earnings does not change our position going forward that future earnings of our foreign subsidiaries will be indefinitely reinvested.

We operate within multiple taxing jurisdictions and are subject to routine corporate income tax audits in many of those jurisdictions. These audits can involve complex issues, including challenges regarding the timing and amount of deductions and credits and the allocation of income among various tax jurisdictions. Our U.S. income tax returns for fiscal 1999 and prior years have been audited by the Internal Revenue Service and are closed. The U.S. statutory period has expired for fiscal years through 2003, and is open for subsequent periods. During fiscal 2007, we have closed audits in several state jurisdictions with immaterial adjustments. Statutory periods remain open in a number of foreign and state jurisdictions.

We record our income tax provisions based on our knowledge of all relevant facts and circumstances, including existing tax laws and the status of current examinations. Although we have recorded all probable income tax accruals in accordance with Statement of Financial Accounting Standards (SFAS) No. 5, *Accounting for Contingencies* and SFAS No. 109, *Accounting for Income Taxes*, our accruals represent accounting estimates that are subject to inherent uncertainties associated with the tax audit process, and therefore include certain contingencies. We believe that our accrual for income tax liabilities, including related interest, is adequate in relation to the potential for additional tax assessments. The amounts ultimately paid upon resolution of audits could be materially different from the amounts previously included in our income tax expense and therefore could have a significant impact on our tax provision, net income and cash flows.

*Pension Plan Actuarial Assumptions* — We sponsor defined benefit pension plans in the United States and certain European countries covering eligible employees. We use several actuarial and other statistical factors which attempt to estimate the ultimate expense and liability related to our pension plans. These factors include assumptions about discount rate, expected return on plan assets and rate of future compensation increases. In addition, subjective assumptions, such as withdrawal and mortality rates are utilized. The actuarial assumptions may differ materially from actual results due to the changing market and economic conditions, higher or lower withdrawal rates or longer or shorter life spans of participants. These differences, depending on their magnitude, could have a significant impact on the amount of pension expense we record in any particular period.

### **Recent Accounting Pronouncements**

In June 2006, the Financial Accounting Standards Board (“FASB”) issued FASB Interpretation (“FIN”) 48, *Accounting for Uncertainty in Income Taxes*, an interpretation of SFAS No. 109, *Accounting for Income Taxes*. This statement creates a single model to address uncertainty in tax positions which utilizes a two-step approach for evaluating such tax positions. Recognition (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more likely than not to be sustained upon examination. Measurement (step two) is only addressed if step one has been satisfied. In addition, expanded disclosures are required. We will adopt FIN 48 in our fiscal year 2008 beginning July 1, 2007. We are currently evaluating the impact of adopting FIN 48 on our consolidated financial statements.

In September 2006, FASB issued Statement of Financial Accounting Standards (“SFAS”) No. 157, *Fair Value Measurements*. SFAS 157 defines “fair value” as: the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In addition, SFAS 157 establishes a fair value hierarchy to be used to classify the source of information used in fair value measurements, new disclosures of assets and liabilities measured at fair value based on their level in the hierarchy and a modification of the long-standing accounting presumption that the transaction price of an asset or liability equals its initial fair value. SFAS 157 is effective in fiscal years beginning after November 15, 2007 (effective for our fiscal year beginning July 1, 2008). We are currently evaluating the impact of adopting SFAS 157 on our consolidated financial statements.

On June 30, 2007, we adopted the provisions of SFAS No. 158, *Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans* (“SFAS 158”), an amendment of SFAS 87, 88, 106 and 132(R). SFAS 158 requires registrants to fully recognize an asset or liability for the overfunded or the underfunded status of their benefit plans on their consolidated balance sheet. The pension asset or liability equals the difference between the fair value of the plan’s assets and its benefit obligation. The benefit obligation is measured as the projected benefit obligation for pension plans and as the accumulated postretirement benefit obligation for other postretirement benefit plans. At June 30, 2007, we had a PBO that was approximately \$1.1 million higher than the fair value of the

U.S. and International defined benefit pension plan assets. The SERP plans had a PBO of approximately \$18.3 million at June 30, 2007. There are no assets in the SERP plans. In addition, we are required to recognize as part of other comprehensive income (loss), net of taxes, gains and losses due to differences between our actuarial assumptions and actual experience (actuarial gains and losses) and any effects on prior service due to plan amendments (prior service costs or credits) that arise during the period and which are not yet recognized as net periodic benefit costs. At adoption date, we recognized \$5.1 million within accumulated other comprehensive loss, net of tax, related to the previously unrecognized net actuarial losses, prior service credits and net transition amounts. We currently meet the SFAS 158 requirement that the measurement date for plan assets and liabilities must coincide with the sponsor's year end. SFAS 158 also includes additional disclosures in an entity's annual financial statements. See Note 11 for additional information related to our retirement benefit plans.

During the fourth quarter of fiscal 2007, we adopted the provisions of the Securities and Exchange Commission's Staff Accounting Bulletin ("SAB") No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB 108 requires registrants to use both a balance sheet approach and an income statement approach when quantifying and evaluating the materiality of a misstatement and to adjust the financial statements if either approach results in quantifying a misstatement that is material. SAB 108 also contains guidance on correcting errors under the dual approach and provides transition guidance for correcting errors existing in prior years. If prior year errors that had been previously considered immaterial (based on the appropriate use of the registrant's prior approach) now are considered material based on the approach in SAB 108, the registrant need not restate prior period financial statements. During the second quarter we identified a prior year misstatement that we considered to be immaterial under our current approach for evaluating the materiality of a misstatement. However, upon adoption of SAB 108 this misstatement was considered material to the financial statements and was corrected upon adoption during the fourth quarter through a cumulative effect adjustment impacting beginning retained earnings and cumulative translation adjustments as of the beginning of fiscal 2007. The misstatement relates to a cumulative translation adjustment of approximately \$1.1 million that was not written-off in fiscal 2002 when a European subsidiary was closed as part of a restructuring. This adjustment did not have an impact on total consolidated stockholders' equity.

In November 2006, the FASB issued Emerging Issues Task Force Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefits Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements*, which is effective for fiscal years that begin after December 15, 2007 (our fiscal year 2009 beginning July 1, 2008). The Task Force concluded that an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement in accordance with either FASB Statement No. 106, *Employers' Accounting for Postretirement Benefits Other Than Pensions*, or Accounting Principles Board Opinion No. 12, *Omnibus Opinion*, based on the substantive agreement with the employee. The Task Force also concluded that an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. We are currently evaluating the impact of adopting this standard on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115*. This statement provides an option to report selected financial assets and liabilities at fair value. In addition, SFAS 159 establishes presentation and disclosure requirements for those assets and liabilities which the registrant has chosen to measure at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007 (our fiscal year 2009 beginning July 1, 2008). We are currently evaluating the impact of adopting SFAS 159 on our consolidated financial statements.

#### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Due to the global nature of our operations, we are subject to the exposures that arise from foreign exchange rate fluctuations. Our objective in managing our exposure to foreign currency fluctuations is to minimize net earnings volatility associated with foreign exchange rate changes. We enter into foreign currency forward exchange contracts to hedge foreign currency transactions which are primarily related to certain intercompany receivables denominated in foreign currencies. Our hedging activities do not subject us to exchange rate risk because gains and losses on these contracts offset losses and gains on the intercompany receivables hedged. The net gains or losses on these

foreign currency forward exchange contracts are included within Other, net, in our consolidated statements of earnings. We do not use derivative financial instruments for trading purposes.

None of our foreign currency forward exchange contracts are designated as economic hedges of our net investment in foreign subsidiaries. As a result, no foreign currency transaction gains or losses were recorded in accumulated other comprehensive loss for the years ended June 30, 2007, 2006 and 2005.

As of June 30, 2007, we had a notional amount of \$16.3 million of foreign exchange forward contracts outstanding, all of which were in Euros and British Pounds. The foreign exchange forward contracts generally have maturities that do not exceed 12 months and require us to exchange foreign currencies for United States dollars at maturity, at rates agreed to when the contract is signed.

#### **Item 8. *Financial Statements and Supplementary Data***

See Financial Statements following Item 15 of this Annual Report on Form 10-K.

#### **Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

#### **Item 9A. *Controls and Procedures***

##### **Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

##### **Management's Report on Internal Control over Financial Reporting**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company's internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and

- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of June 30, 2007. In making this assessment, management used the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on our assessment and those criteria, management believes that the Company maintained effective internal control over financial reporting as of June 30, 2007.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of June 30, 2007 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report which is included herein.

#### **Changes in Internal Control over Financial Reporting**

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
Datascope Corp.  
Montvale, New Jersey

We have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that Datascope Corp. and subsidiaries (the "Company") maintained effective internal control over financial reporting as of June 30, 2007, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of June 30, 2007, is fairly stated, in all material respects, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of June 30, 2007, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended June 30, 2007 of the Company and our report dated September 12, 2007 expressed an unqualified opinion on those financial statements and financial statement schedule and included an explanatory paragraph regarding the Company's adoption of Statement of Financial Accounting Standards ("SFAS") No. 123(R), *Share-Based Payment*, effective July 1, 2005, SFAS No. 158, *Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans*, effective June 30, 2007, and the provisions of United States Securities and Exchange Commission Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, effective for the year ended June 30, 2007.

/s/ Deloitte & Touche LLP

Parsippany, New Jersey  
September 12, 2007

**Item 9B. Other Information**

None.

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

Except for the information included in Item 4A of this report, the information required by this item is incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934.

**Item 11. Executive Compensation**

The information required by this item is incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this item is incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934.

The following table provides information as of June 30, 2007 about our Common Stock that may be issued under our existing equity compensation plans upon the exercise of stock options or otherwise:

**Equity Compensation Plan Information**

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</u>
	(a)	(b)	(c)
Equity compensation plans approved by security holders(1)			
Stock options . . . . .	1,715,661	\$32.44	640,184
Common stock(2) . . . . .	3,908	—	1,196,092
Equity compensation plans not approved by security holders(3)			
Stock options . . . . .	<u>25,500</u>	\$34.17	<u>—</u>
Total . . . . .	1,745,069		1,836,276

(1) See Note 9 to the Consolidated Financial Statements for a description of our stock-based plans.

(2) We granted 3,908 shares of restricted stock to members of the Board of Directors in fiscal 2007 under the 2005 Equity Incentive Plan, pursuant to the Compensation Plan for Non-Employee Directors.

(3) Includes grants of options to consultants to purchase up to 5,500 shares of our Common Stock. These options have terms ranging from 5 to 10 years, with exercise prices ranging from \$22.49 to \$39.45.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

The information required by this item is incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934.

**Item 14. *Principal Accountant Fees and Services***

The information required by this item is incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission no later than October 29, 2007 pursuant to Regulation 14A of the Securities Exchange Act of 1934.

**PART IV**

**Item 15. *Exhibits and Financial Statement Schedules***

(a) 1. Financial Statements

Our consolidated financial statements are filed on the pages listed below, as part of Part II, Item 8 of this report:

	<u>Page</u>
Report of Independent Registered Public Accounting Firm .....	F-1
Consolidated balance sheets — June 30, 2007 and 2006 .....	F-2
Consolidated statements of earnings — Years ended June 30, 2007, 2006 and 2005 .....	F-3
Consolidated statements of stockholders' equity — Years ended June 30, 2007, 2006 and 2005 .....	F-4
Consolidated statements of cash flows — Years ended June 30, 2007, 2006 and 2005 .....	F-5
Notes to consolidated financial statements .....	F-6 - F-37
2. Financial Statement Schedules	
Schedule II — Valuation and Qualifying Accounts .....	S-1

All other schedules have been omitted because they are inapplicable, or not required, or the information is included in the financial statements or footnotes.

3. Exhibits

<u>Exhibit No.</u>	<u>Document Description</u>
3.1	Restated Certificate of Incorporation as filed with the Secretary of State of the State of Delaware on October 30, 1989, incorporated by reference as Exhibit 3.1 to the registrant's Registration Statement on Form 8-B, filed with the Commission in January 1990 (the "Form 8-B").
3.2	By-Laws, incorporated by reference to Exhibit 3.1 to Current Report on Form 8-K dated September 27, 2004.
4.1	Specimen of certificate of Common Stock, incorporated by reference to Exhibit 4.2 to the Form 8-B.
4.2	Form of Certificate of Designations of the Company's Series A Preferred Stock, incorporated by reference to Exhibit 2.2 to the Company's Registration Statement on Form 8-A, filed with the Commission on May 31, 1991 (the "Form 8-A").
4.3	Form of Rights Agreement, dated as of May 22, 1991, between the Company and Continental Stock Transfer & Trust Company, incorporated by reference to Exhibit 2.1 to the Form 8-A.
4.4	Form of Amendment to Rights Agreement, dated May 24, 2000, between the Company and Continental Stock Transfer & Trust Company, incorporated by reference to Exhibit 2 to the Form 8-A/A, filed with the Commission on June 1, 2000.
10.1	Datascope Corp. 1981 Incentive Stock Option Plan, incorporated by reference to Exhibit 10.2.1 to the Form 8-B.

<u>Exhibit No.</u>	<u>Document Description</u>
10.2	Datascope Corp. 1995 Stock Option Plan, as amended, incorporated by reference to Annex B to the Company's Proxy Statement on Schedule 14A filed by the Company on October 28, 2004.
10.3	Datascope Corp. 1997 Executive Bonus Plan, incorporated by reference to Exhibit 10.2 to Quarterly Report on Form 10-Q for the quarter ended December 31, 1997 (the "2Q 1997 10-Q").
10.4	Datascope Corp. Annual Incentive Plan, incorporated by reference to Exhibit 10.3 to the 2Q 1997 10-Q.
10.5	Datascope Corp. Amended and Restated Compensation Plan for Non-Employee Directors, incorporated by reference to Annex A to the Company's Proxy Statement on Schedule 14A filed by the Company on October 28, 2002.
10.6	Employment Agreement, dated July 1, 1996, by and between the Company and Lawrence Saper, incorporated by reference to Exhibit 10.8 to the Annual Report on Form 10-K for the fiscal year ended June 30, 1997.
10.7	Split-Dollar Agreement, dated July 25, 1994, by and among the Company, Lawrence Saper and Carol Saper, Daniel Brodsky and Helen Nash, Trustees of the Saper Family 1994 Trust UTA. dtd. 6/28/94, incorporated by reference to Exhibit 10.15 to the Company's Annual Report on Form 10-K for fiscal year ended June 30, 1996 (the "1996 10-K").
10.8	Modification Agreement, dated July 25, 1994, by and among the Company, Lawrence Saper and Carol Saper, Daniel Brodsky and Helen Nash, Trustees of the Saper Family 1994 Trust UTA. dtd. 6/28/94, incorporated by reference to Exhibit 10.16 to the 1996 10-K.
10.9	Assignment, dated July 25, 1994, by Carol Saper, Daniel Brodsky and Helen Nash, Trustees of the Saper Family 1994 Trust UTA. dtd. 6/28/94 of Metropolitan Life Insurance Company Insurance Policy No. 940 750 122UM in favor of the Company, incorporated by reference to Exhibit 10.17 to the 1996 10-K.
10.10	Assignment made as of July 25, 1994 by Carol Saper, Daniel Brodsky and Helen Nash, Trustees of the Saper Family 1994 Trust UTA. dtd. 6/28/94 of Security Mutual Life Insurance Company of New York Insurance Policy No. 11047711 in favor of Datascope Corp., incorporated by reference to Exhibit 10.18 to the 1996 10-K.
10.11	Stock Option Agreement between the Company and William E. Cohn, incorporated by reference to Exhibit 4.1 of the Registration Statement on Form S-8, filed with the Commission on June 20, 2000 (the "June 20, 2000 Form S-8").
10.12	Stock Option Agreement between the Company and Thor W. Nilsen, incorporated by reference to Exhibit 4.2 of the June 20, 2000 Form S-8.
10.13	Stock Option Agreement between the Company and Robert Getts, Ph.D., incorporated by reference to Exhibit 4.3 of the June 20, 2000 Form S-8.
10.14	Stock Option Agreement between the Company and Robert Getts, Ph.D., James Kadushin and William Ohley, Ph.D., incorporated by reference to Exhibit 4.4 of the June 20, 2000 Form S-8.
10.15	Stock Option Agreement between the Company and Arno Nash and Alan Abramson, incorporated by reference to Exhibit 4.5 of the June 20, 2000 Form S-8.
10.16	Stock Option Agreement between the Company and David Altschiller, incorporated by reference to Exhibit 4.7 of the June 20, 2000 Form S-8.
10.17	Amendment to Employment Agreement, dated as of May 30, 2000, by and between Datascope Corp. and Lawrence Saper, incorporated by reference to Exhibit 10.22 of the Company's Annual Report on Form 10-K for fiscal year ended June 30, 2000.
10.18	Series G Preferred Stock Purchase Agreement, dated as of September 14, 2001, by and between Masimo Corporation and Datascope Corp., incorporated by reference to Exhibit 10.19 to the Company's Annual Report on Form 10-K for fiscal year ended June 30, 2002 (the "2002 10-K").
10.19	Second Amendment to Employment Agreement, dated as of October 31, 2001, by and between Datascope Corp. and Lawrence Saper, incorporated by reference to Exhibit 10.20 of the 2002 10-K.
10.20	Stock Option Agreement between the Company and William L. Asmundson, incorporated by reference to Exhibit 10.1 of the Registration Statement on Form S-8, filed with the Commission on December 19, 2001 (the "December 19, 2001 Form S-8").

<u>Exhibit No.</u>	<u>Document Description</u>
10.21	Stock Option Agreement between the Company and Jorgen K. Winther, incorporated by reference to Exhibit 10.2 of the December 19, 2001 Form S-8.
10.22	Third Amendment to Employment Agreement, dated as of March 13, 2002, by and between Datascope Corp. and Lawrence Saper, incorporated by reference to Exhibit 10.23 of the 2002 10-K.
10.23	Fourth Amendment to Employment Agreement, dated as of October 1, 2002, by and between Datascope Corp. and Lawrence Saper, incorporated by reference to Exhibit 10.23 to the Company's Annual Report on Form 10-K for fiscal year ended June 30, 2004 (the "2004 10-K").
10.24	Stock Option Agreement between the Company and David Altschiller, dated February 25, 2003 incorporated by reference to Exhibit 4.2 of the Registration Statement on Form S-8, filed with the Commission on May 30, 2003 (the "May 30, 2003 Form S-8").
10.25	Stock Option Agreement between the Company and Dr. Samuel Money, incorporated by reference to Exhibit 4.3 of the May 30, 2003 Form S-8.
10.26	Stock Option Agreement between the Company and Leonard Gottlieb, dated May 20, 2003, incorporated by reference to Exhibit 10.23 to the 2004 10-K.
10.27	Datascope Corp. 2004 Management Incentive Plan, incorporated by reference to Annex A to the Company's Proxy Statement on Schedule 14A filed by the Company on October 28, 2003.
10.28	Fifth Amendment to Employment Agreement, dated as of April 1, 2005, by and between Datascope Corp. and Lawrence Saper.
21.1*	Subsidiaries of the Company.
23.1*	Consent of Deloitte & Touche LLP.
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).
32.1*	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### DATASCOPE CORP.

By: /s/ Lawrence Saper

Lawrence Saper  
Chairman of the Board  
and Chief Executive Officer

Date: September 12, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Lawrence Saper</u> Lawrence Saper	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	September 12, 2007
<u>/s/ Henry M. Scaramelli</u> Henry M. Scaramelli	Vice President, Finance and Chief Financial Officer (Principal Financial Officer)	September 12, 2007
<u>/s/ Fred Adelman</u> Fred Adelman	Vice President, Chief Accounting Officer (Principal Accounting Officer)	September 12, 2007
<u>/s/ Alan B. Abramson</u> Alan B. Abramson	Director	September 12, 2007
<u>/s/ David Altschiller</u> David Altschiller	Director	September 12, 2007
<u>/s/ William L. Asmundson</u> William L. Asmundson	Director	September 12, 2007
<u>/s/ James J. Loughlin</u> James J. Loughlin	Director	September 12, 2007
<u>/s/ Robert E. Klatell</u> Robert E. Klatell	Director	September 12, 2007
<u>/s/ William W. Wyman</u> William W. Wyman	Director	September 12, 2007

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Datascope Corp.  
Montvale, New Jersey

We have audited the accompanying consolidated balance sheets of Datascope Corp. and subsidiaries (the "Company") as of June 30, 2007 and 2006, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2007. Our audits also included the financial statement schedule listed in the index at Item 15(a)2. These financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Datascope Corp. and subsidiaries as of June 30, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2007, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123(R), *Share-Based Payment*, effective July 1, 2005, SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, effective June 30, 2007, and the provisions of United States Securities and Exchange Commission Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, effective for the year ended June 30, 2007.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of June 30, 2007, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") and our report dated September 12, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ Deloitte & Touche LLP

Parsippany, New Jersey  
September 12, 2007

**Datascope Corp. and Subsidiaries**  
**Consolidated Balance Sheets**  
(In thousands, except per share amounts)

	June 30,	
	2007	2006
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents . . . . .	\$ 15,780	\$ 9,479
Short-term investments . . . . .	23,681	43,147
Accounts receivable less allowance for doubtful accounts of \$2,603 and \$2,301 . . .	85,553	78,133
Inventories . . . . .	59,455	58,759
Prepaid income taxes . . . . .	2,293	3,233
Prepaid expenses and other current assets . . . . .	11,167	13,907
Current deferred taxes . . . . .	7,238	6,522
Total current assets . . . . .	205,167	213,180
Property, plant and equipment, net . . . . .	82,812	85,460
Long-term investments . . . . .	14,346	22,297
Intangible assets, net . . . . .	26,074	20,465
Goodwill . . . . .	12,860	4,065
Other assets . . . . .	34,897	30,213
	\$ 376,156	\$ 375,680
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable . . . . .	\$ 18,386	\$ 20,071
Accrued expenses . . . . .	17,661	15,653
Accrued compensation . . . . .	17,422	16,234
Deferred revenue . . . . .	4,380	3,675
Total current liabilities . . . . .	57,849	55,633
Other liabilities . . . . .	25,220	26,309
Commitments and contingencies (Note 12)		
Stockholders' equity:		
Preferred stock, par value \$1.00 per share:		
Authorized 5,000 shares; Issued, none . . . . .	—	—
Common stock, par value \$0.01 per share:		
Authorized, 45,000 shares; Issued, 18,867 and 18,721 shares . . . . .	189	187
Additional paid-in capital . . . . .	109,384	103,728
Treasury stock at cost, 3,521 and 3,465 shares . . . . .	(107,037)	(105,319)
Retained earnings . . . . .	294,765	299,255
Accumulated other comprehensive loss:		
Cumulative translation adjustments . . . . .	1,899	(1,300)
Pension liability adjustments . . . . .	(5,827)	(2,437)
Unrealized loss on available-for-sale securities . . . . .	(286)	(376)
Total stockholders' equity . . . . .	293,087	293,738
	\$ 376,156	\$ 375,680

See notes to consolidated financial statements

**Datascope Corp. and Subsidiaries**  
**Consolidated Statements of Earnings**  
(In thousands, except per share amounts)

	Year Ended June 30,		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales .....	\$378,800	\$373,000	\$352,700
Cost of sales .....	<u>167,408</u>	<u>164,046</u>	<u>147,578</u>
Gross profit .....	211,392	208,954	205,122
Operating expenses:			
Research and development expenses .....	34,785	37,306	36,214
Selling, general and administrative expenses .....	142,396	143,116	141,593
Special items .....	<u>12,818</u>	<u>(810)</u>	<u>8,074</u>
	<u>189,999</u>	<u>179,612</u>	<u>185,881</u>
Operating earnings .....	21,393	29,342	19,241
Other (income) expense:			
Interest income .....	(2,481)	(2,242)	(2,231)
Interest expense .....	115	298	304
Dividend income .....	(196)	(4,523)	—
Other, net .....	<u>(648)</u>	<u>1,319</u>	<u>514</u>
	<u>(3,210)</u>	<u>(5,148)</u>	<u>(1,413)</u>
Earnings before income taxes .....	24,603	34,490	20,654
Income taxes .....	<u>7,138</u>	<u>8,647</u>	<u>6,008</u>
Net earnings .....	<u>\$ 17,465</u>	<u>\$ 25,843</u>	<u>\$ 14,646</u>
Earnings per share, basic .....	<u>\$ 1.15</u>	<u>\$ 1.73</u>	<u>\$ 0.99</u>
Weighted average number of common shares outstanding, basic .....	<u>15,244</u>	<u>14,974</u>	<u>14,795</u>
Earnings per share, diluted .....	<u>\$ 1.14</u>	<u>\$ 1.69</u>	<u>\$ 0.97</u>
Weighted average number of common shares outstanding, diluted .....	<u>15,387</u>	<u>15,296</u>	<u>15,124</u>

See notes to consolidated financial statements

**Datascope Corp. and Subsidiaries**  
**Consolidated Statements of Stockholders' Equity**  
(In thousands, except per share amounts)

	Common Stock		Additional Paid-in Capital	Treasury Stock		Retained Earnings	Accumulated Other Com- prehensive Loss	Total
	Shares	Par Value		Shares	Cost			
Balance, June 30, 2004	18,044	\$180	\$ 81,571	(3,254)	\$ (97,177)	\$311,643	\$ (3,647)	\$292,570
Net earnings						14,646		14,646
Minimum pension liability adjustments, net of tax of \$4,754							(6,884)	(6,884)
Foreign currency translation							(211)	(211)
Unrealized gain on available-for-sale securities, net of tax of (\$97)							302	302
Total comprehensive income								7,853
Common stock transactions	229	3	6,032	(17)	(636)			5,399
Tax benefit relating to stock-based awards			1,806					1,806
Cancellation of treasury stock	(17)		(636)	17	636			—
Common stock repurchased				(206)	(7,998)			(7,998)
Cash dividends declared on common stock (\$2.28 per share)						(33,765)		(33,765)
Balance, June 30, 2005	18,256	183	88,773	(3,460)	(105,175)	292,524	(10,440)	265,865
Net earnings						25,843		25,843
Minimum pension liability adjustments, net of tax of (\$3,498)							5,066	5,066
Foreign currency translation							1,413	1,413
Unrealized loss on available-for-sale securities, net of tax of \$98							(152)	(152)
Total comprehensive income								32,170
Common stock transactions	475	4	13,821	(24)	(838)			12,987
Restricted stock awards	14							—
Stock-based compensation			558					558
Tax benefit relating to stock-based awards			1,414					1,414
Cancellation of treasury stock	(24)		(838)	24	838			—
Common stock repurchased				(5)	(144)			(144)
Cash dividends declared on common stock (\$1.28 per share)						(19,112)		(19,112)
Balance, June 30, 2006	18,721	187	103,728	(3,465)	(105,319)	299,255	(4,113)	293,738
Net earnings						17,465		17,465
Minimum pension liability adjustments, net of tax of (\$1,164)							1,686	1,686
Foreign currency translation							2,127	2,127
Unrealized gain on available-for-sale securities, net of tax of (\$47)							90	90
Total comprehensive income								21,368
Cumulative effect of SFAS No. 158 adoption, net of tax of \$3,618							(5,076)	(5,076)
Cumulative effect of SAB No. 108 adoption						(1,072)	1,072	—
Common stock transactions	156	2	4,661					4,663
Restricted stock awards	4							—
Stock-based compensation			695					695
Tax benefit relating to stock-based awards			300					300
Cancellation of restricted stock awards	(14)							—
Common stock repurchased				(56)	(1,718)			(1,718)
Cash dividends declared on common stock (\$1.37 per share)						(20,883)		(20,883)
Balance, June 30, 2007	<u>18,867</u>	<u>\$189</u>	<u>\$109,384</u>	<u>(3,521)</u>	<u>\$(107,037)</u>	<u>\$294,765</u>	<u>\$ (4,214)</u>	<u>\$293,087</u>

See notes to consolidated financial statements

**Datascope Corp. and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
(Dollars in thousands)

	Year Ended June 30,		
	2007	2006	2005
<b>Operating Activities:</b>			
Net earnings	\$ 17,465	\$ 25,843	\$ 14,646
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation	15,209	15,162	15,089
Amortization	6,279	5,371	4,508
Provision for supplemental pension	1,284	1,164	1,082
Provision for losses on accounts receivable	456	461	390
Cash surrender value of officers life insurance	(248)	(308)	(340)
Gains on asset sales	(2,235)	(810)	—
Realized (gains) losses on sale of investments	(1,268)	853	—
Stock-based compensation expense	695	558	—
Tax benefit of stock-based awards	—	—	1,806
Excess tax benefits from stock-based compensation	(350)	(1,406)	—
Deferred income tax (benefit) expense	(199)	320	(444)
Special charges asset write-offs	2,648	1,614	6,315
Purchased in-process research and development	440	—	—
Changes in operating assets and liabilities, net of business acquisition:			
Accounts receivable	(4,892)	(3,353)	(4,132)
Inventories	(6,116)	(11,084)	(11,018)
Prepaid expenses and other assets	(2,263)	(4,710)	7,006
Accounts payable	(2,800)	627	1,888
Accrued and other liabilities	2,102	(1,301)	98
Net cash provided by operating activities	26,207	29,001	36,894
<b>Investing Activities:</b>			
Capital expenditures	(5,885)	(6,255)	(6,678)
Proceeds from asset sales	3,000	2,653	1,187
Purchases of investments	(73,960)	(72,010)	(28,625)
Proceeds from investment maturities	70,035	30,596	20,962
Proceeds from investment sales	32,103	28,065	20,901
Capitalized software	(7,458)	(4,059)	(5,907)
Purchased technology and licenses	(2,157)	(459)	(2,843)
Business acquisition payment, net of cash acquired	(16,423)	—	—
Other	(88)	(88)	(88)
Net cash used in investing activities	(833)	(21,557)	(1,091)
<b>Financing Activities:</b>			
Short-term borrowings	—	15,200	10,000
Repayments of short-term borrowings	—	(19,200)	(6,000)
Exercise of stock options	3,988	12,987	5,399
Treasury shares acquired under repurchase programs	(1,718)	(144)	(7,998)
Excess tax benefits from stock-based compensation	350	1,406	—
Cash dividends paid	(20,389)	(19,079)	(33,468)
Guaranteed milestone payments	(500)	(500)	—
Net cash used in financing activities	(18,269)	(9,330)	(32,067)
Effect of exchange rates on cash	(804)	(823)	329
Increase (decrease) in cash and cash equivalents	6,301	(2,709)	4,065
Cash and cash equivalents, beginning of year	9,479	12,188	8,123
Cash and cash equivalents, end of year	\$ 15,780	\$ 9,479	\$ 12,188
<b>Supplemental Cash Flow Information</b>			
Cash paid during the year for:			
Interest	\$ 41	\$ 246	\$ 204
Income taxes paid	\$ 11,370	\$ 8,857	\$ 10,669
Income taxes refunded	\$ 3,538	\$ 3,192	\$ 10,004
Non-cash investing and financing activities:			
Net transfers of inventory to fixed assets for use as demonstration equipment	\$ 6,809	\$ 6,518	\$ 9,509
Dividends declared, not paid	\$ 1,563	\$ 1,069	\$ 1,037
Capitalized software and property, plant & equipment acquired, not paid	\$ 128	\$ 477	\$ —
Cancellation of treasury stock	\$ —	\$ 838	\$ 636
Sale of land/escrow receivable	\$ —	\$ —	\$ 1,471
Proceeds due from broker — common stock transactions	\$ 441	\$ —	\$ —
Issuance of deferred shares	\$ 234	\$ —	\$ —

See notes to consolidated financial statements

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands, except per share data)**

**1. Summary of Significant Accounting Policies**

*Company Overview*

Datascope Corp. is a diversified medical device company that develops, manufactures and markets proprietary products for clinical health care markets in interventional cardiology and radiology, cardiovascular and vascular surgery, anesthesiology, emergency medicine and critical care. Our products are sold through our own direct sales representatives in the United States and a combination of direct sales representatives and independent distributors in international markets.

*Principles of Consolidation*

The consolidated financial statements include the accounts of Datascope Corp. and its subsidiaries (the "Company," which may be referred to as *our*, *us* or *we*). All intercompany balances and transactions have been eliminated. The presentation of certain prior year information has been reclassified to conform with the current year presentation.

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Foreign Currency Translation*

For each of our foreign subsidiaries, the local currency is the functional currency. Assets and liabilities of foreign subsidiaries have been translated at year-end exchange rates, while revenues and expenses have been translated at average exchange rates in effect during the year. Resulting cumulative translation adjustments have been recorded as a component of accumulated other comprehensive income in stockholders' equity.

*Taxes on Income*

We utilize the asset and liability method for accounting for income taxes in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, *Accounting for Income Taxes*. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates in effect for the years in which the differences are expected to reverse. We reduce our deferred tax assets by a valuation allowance if, based upon the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. We consider relevant evidence, both positive and negative, to determine the need for a valuation allowance.

*Cash and Cash Equivalents*

Cash and cash equivalents consist primarily of highly liquid investments which have maturities when purchased of less than 90 days. We maintain overdraft facilities with certain banks. Book overdraft positions at the end of each reporting period are reclassified to accounts payable within the consolidated balance sheet.

*Investments*

Investments in debt securities are classified as available-for-sale and are reported at fair market value based on quoted market prices. Unrealized gains and losses, net of taxes, are reported as a component of stockholders' equity.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

On an ongoing basis we evaluate our investments to determine if a decline in fair value is other-than-temporary. Realized gains and losses on investments are included in Other, net. All other investments are initially recorded at cost and charged against income when a decline in the fair market value of an individual security is determined to be other-than-temporary.

***Allowance for Doubtful Accounts***

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. This allowance is used to report trade receivables at estimated net realizable value. We rely on prior experience to estimate cash which ultimately will be collected from the gross receivables balance at period-end. We maintain a specific allowance for customer accounts that will likely not be collectible due to customer liquidity issues. We also maintain an allowance for estimated future collection losses on existing receivables, determined based on historical trends.

***Concentration of Credit Risk***

Concentrations of credit risk with respect to trade receivables are limited due to the large number of customers comprising our customer base. Ongoing credit evaluations of customers' financial condition are performed. We maintain reserves for potential credit losses and these losses have not exceeded our expectations.

***Inventories***

We value our inventories at the lower of cost or market. Cost is determined by the "first-in, first-out" ("FIFO") method. Inventory is reported at its estimated fair market value based upon our historical experience with inventory becoming obsolete due to age, changes in technology and other factors. Inventories consist of the following:

	<b>June 30,</b>	
	<b>2007</b>	<b>2006</b>
Materials .....	\$20,189	\$24,408
Work in process .....	11,253	12,582
Finished goods .....	28,013	21,769
	<b>\$59,455</b>	<b>\$58,759</b>

***Property, Plant and Equipment***

Property, plant and equipment are stated at cost less accumulated depreciation and amortization. Additions and improvements are capitalized, while maintenance and repairs are expensed as incurred. Asset and accumulated depreciation accounts are relieved for dispositions, with resulting gains or losses reflected in earnings. Depreciation of plant and equipment is provided using the straight-line method over the estimated useful lives of the various assets, or for leasehold improvements, over the term of the lease, if shorter. Certain products used as sales demonstration and service loaner equipment are transferred from inventory to machinery and equipment and depreciated over 3 to 5 years.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The major categories of property, plant and equipment consist of the following:

	June 30,	
	2007	2006
Land . . . . .	\$ 9,248	\$ 9,248
Buildings . . . . .	57,061	56,013
Machinery, furniture and equipment . . . . .	116,787	110,673
Leasehold improvements . . . . .	476	454
	<u>183,572</u>	<u>176,388</u>
Less accumulated depreciation and amortization . . . . .	<u>(100,760)</u>	<u>(90,928)</u>
	<u>\$ 82,812</u>	<u>\$ 85,460</u>

Depreciation expense was \$15.2 million in fiscal 2007 and 2006 and \$15.1 million in fiscal 2005. We estimate the useful life of machinery and equipment at 3 to 5 years, furniture at 8 years and buildings at 40 years.

***Impairment of Long Lived Assets***

The recoverability of certain long-lived assets is evaluated by an analysis of undiscounted cash flows expected to result from the use and eventual disposition of an asset or group of assets compared to its carrying value, and consideration of other significant events or changes in the business environment. If we believe an impairment exists, the carrying amount of these assets is reduced to fair value as defined in SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*.

***Other Assets***

***Capitalized Software Development Costs***

In accordance with SFAS No. 86, *Accounting for the Costs of Computer Software to be Sold, Leased, or Otherwise Marketed*, costs incurred in the research and development of new software components and enhancements to existing software components are expensed as incurred until technological feasibility has been established. After technological feasibility is established, any additional software development costs are capitalized and included in Other Assets. Capitalized software amortization is the greater of the ratio of current revenues for a product to the total of current and anticipated future gross revenues for that product or on a straight-line basis over the remaining estimated economic life of the product, including the current reporting period (not to exceed five years).

***Internal Use Capitalized Computer Software Costs***

We capitalize costs incurred to develop internal use computer software during the application development stage, in accordance with American Institute of Certified Public Accountants Statement of Position 98-1, *Accounting for the Costs of Computer Software Developed or Obtained for Internal Use*. Internal use computer software costs are amortized on a straight line basis over the remaining estimated economic life of the software, not to exceed 5 years. Costs become amortizable as functionality of the computer software is achieved.

***Intangible Assets***

We capitalize payments for purchased technology, licenses and other intangible assets when it is considered probable that the product will be brought to market in the near future and the anticipated profitability is such that it can support recovery of the investment. Satisfaction of the above conditions requires that there be no significant uncertainty about attaining marketability and the remaining open issues necessary to have a saleable product are reasonably predictable. Purchased technology and licenses are amortized through cost of sales either on a straight-

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

line basis or on a projected sales unit basis, over the remaining estimated economic or legal life of the product, generally 5 to 16 years. Other intangible assets consist of patents, customer relationships, a non-compete agreement and a trade name and are amortized on a straight-line basis using lives ranging from 5 to 11 years. The straight-line basis is used for intangible assets when the pattern of consumption of the economic benefits of the intangible asset is not determinable.

***Goodwill***

Goodwill represents the excess of cost over the fair value of net assets acquired. On an annual basis, or when management determines that the carrying value of goodwill may not be recoverable based upon the existence of certain indicators of impairment, we calculate the fair value of a reporting unit, which is based on a discounted cash flow analysis, and compare it to the reporting unit's carrying value. If the carrying value of the reporting unit exceeds its fair value, an impairment loss will be recognized in an amount equal to the difference. In fiscal 2007, we recorded a pretax goodwill impairment charge of \$2.3 million related to Genisphere. Slower growth in Genisphere's markets primarily attributable to increased competition in the DNA microarray market had a negative impact on Genisphere's operating results and resulted in lower growth expectations. As a result, the Genisphere goodwill was determined to be completely impaired. The impairment charge is included in the Corporate and Other segment. There was no impairment of goodwill based on our testing and analysis in fiscal 2006 and 2005.

***Revenue Recognition***

We recognize revenue and all related costs, including warranty costs, when persuasive evidence of an arrangement exists, title and risk of loss passes to the customer and collectibility of the fixed sales price is probable. For products shipped FOB shipping point, revenue is recognized when they leave our premises. For products shipped FOB destination, revenue is recognized when they reach the customer. For certain products where we maintain consigned inventory at customer locations, revenue is recognized when the product has been used by the customer. We record estimated sales returns as a reduction of net sales in the same period that the related revenue is recognized. Historical experience is used to estimate an accrual for future returns relating to recorded sales, as well as estimated warranty costs. Revenue for service repairs of equipment is recognized after service has been completed, and service contract revenue is recognized ratably over the term of the contract. For certain products, revenue is recognized separately for delivered components when the delivered components have value to the customer on a stand-alone basis, there is objective and reliable evidence of the fair value of the undelivered components and the undelivered components are not essential to the functionality of the delivered components. We do not have a general right of return for our products. Post shipment obligations for training commitments are considered perfunctory, and sales are recognized when delivered with provision for incremental costs. We reflect shipping and handling fees as revenue and shipping and handling costs as cost of sales.

***Earnings Per Share***

In accordance with SFAS No. 128, *Earnings Per Share*, we report basic earnings per share, which is based upon weighted average common shares outstanding, and diluted earnings per share, which includes the dilutive effect of stock awards outstanding.

***Stock-Based Compensation***

In accordance with SFAS No. 123 (revised 2004) ("SFAS 123(R)"), *Share-Based Payment*, we establish the fair value for our equity awards to determine their cost and recognize the related stock-based compensation expense over the appropriate vesting period. We adopted SFAS 123(R) effective July 1, 2005, using the modified prospective method. Under the modified prospective method, all new stock option awards granted after July 1, 2005 and stock options for which service has not been rendered that are outstanding (unvested awards) at July 1, 2005, are recognized as service is rendered after our adoption date. Prior years' financial statements were not restated. Prior to

## DATASCOPE CORP. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

the adoption of SFAS 123(R), we applied Accounting Principles Board Opinion No. 25 ("APB 25"), *Accounting for Stock Issued to Employees*, to account for our stock-based awards. See Note 9 for additional information related to stock-based compensation expense.

#### ***Recently Adopted Accounting Pronouncements***

On June 30, 2007, we adopted the provisions of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* ("SFAS 158"), an amendment of SFAS 87, 88, 106 and 132(R). SFAS 158 requires registrants to fully recognize an asset or liability for the overfunded or the underfunded status of their benefit plans on their consolidated balance sheet. The pension asset or liability equals the difference between the fair value of the plan's assets and its benefit obligation. The benefit obligation is measured as the projected benefit obligation ("PBO") for pension plans and as the accumulated postretirement benefit obligation for other postretirement benefit plans. At June 30, 2007, we had a PBO that was approximately \$1.1 million higher than the fair value of the U.S. and International defined benefit pension plan assets. The supplemental executive retirement plans ("SERP") had a PBO of approximately \$18.3 million at June 30, 2007. There are no assets in the SERP plans. In addition, we are required to recognize as part of accumulated other comprehensive income (loss), net of taxes, gains and losses due to differences between our actuarial assumptions and actual experience (actuarial gains and losses) and any effects on prior service due to plan amendments (prior service costs or credits) that arise during the period and which are not yet recognized as net periodic benefit costs. At adoption date, we recognized \$5.1 million within accumulated other comprehensive loss, net of tax, related to the previously unrecognized net actuarial losses, prior service credits and net transition amounts. We currently meet the SFAS 158 requirement that the measurement date for plan assets and liabilities must coincide with the sponsor's year end. SFAS 158 also includes additional disclosures in an entity's annual financial statements. See Note 11 for additional information related to our retirement benefit plans.

During the fourth quarter of fiscal 2007, we adopted the provisions of the Securities and Exchange Commission's Staff Accounting Bulletin ("SAB") No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB 108 requires registrants to use both a balance sheet approach and an income statement approach when quantifying and evaluating the materiality of a misstatement and to adjust the financial statements if either approach results in quantifying a misstatement that is material. SAB 108 also contains guidance on correcting errors under the dual approach and provides transition guidance for correcting errors existing in prior years. If prior year errors that had been previously considered immaterial (based on the appropriate use of the registrant's prior approach) now are considered material based on the approach in SAB 108, the registrant need not restate prior period financial statements. During the second quarter we identified a prior year misstatement that we considered to be immaterial under our current approach for evaluating the materiality of a misstatement. However, upon adoption of SAB 108 this misstatement was considered material to the financial statements and was corrected upon adoption during the fourth quarter through a cumulative effect adjustment impacting beginning retained earnings and cumulative translation adjustments as of the beginning of fiscal 2007. The misstatement relates to a cumulative translation adjustment of approximately \$1.1 million that was not written-off in fiscal 2002 when a European subsidiary was closed as part of a restructuring. This adjustment did not have an impact on total consolidated stockholders' equity.

#### ***Recent Accounting Pronouncements, Not Required to be Adopted as of June 30, 2007***

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation ("FIN") No. 48, *Accounting for Uncertainty in Income Taxes*, an interpretation of SFAS No. 109, *Accounting for Income Taxes*. This statement creates a single model to address uncertainty in tax positions which utilizes a two-step approach for evaluating such tax positions. Recognition (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more likely than not to be sustained upon examination. Measurement (step two) is only addressed if step one has been satisfied. In addition, expanded disclosures are required. FIN 48 is effective for

## DATASCOPE CORP. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

fiscal years beginning after December 15, 2006 (our fiscal year 2008 beginning July 1, 2007, and we will adopt it accordingly). We are currently evaluating the impact of adopting FIN 48 on our consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS 157 defines “fair value” as: the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In addition, SFAS 157 establishes a fair value hierarchy to be used to classify the source of information used in fair value measurements, new disclosures of assets and liabilities measured at fair value based on their level in the hierarchy and a modification of the long-standing accounting presumption that the transaction price of an asset or liability equals its initial fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007 (our fiscal year 2009 beginning July 1, 2008). We are currently evaluating the impact of adopting SFAS 157 on our consolidated financial statements.

In November 2006, the FASB issued Emerging Issues Task Force Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefits Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements*, which is effective for fiscal years that begin after December 15, 2007 (our fiscal year 2009 beginning July 1, 2008). The Task Force concluded that an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement in accordance with either FASB Statement No. 106, *Employers' Accounting for Postretirement Benefits Other Than Pensions*, or Accounting Principles Board Opinion No. 12, *Omnibus Opinion*, based on the substantive agreement with the employee. The Task Force also concluded that an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. We are currently evaluating the impact of adopting this standard on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115*. This statement provides an option to report selected financial assets and liabilities at fair value. In addition, SFAS 159 establishes presentation and disclosure requirements for those assets and liabilities which the registrant has chosen to measure at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007 (our fiscal year 2009 beginning July 1, 2008). We are currently evaluating the impact of adopting SFAS 159 on our consolidated financial statements.

#### 2. Financial Instruments and Investments

The fair value of accounts receivable and accounts payable approximate their carrying value because of their short maturity. Our short- and long-term marketable investments are primarily held in U.S. Treasury Securities and AAA — Rated Corporate Notes. Fair values of short- and long-term investments are based upon quoted market prices, including accrued interest.

Investments in preferred stock are accounted for under the provisions of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, or carried at cost, as appropriate. As of June 30, 2007, our preferred stock investment was in a privately held company for which fair value was not readily determinable. We have reviewed and concluded that there was no impairment of our preferred stock investment as of June 30, 2007. See Note 17, Subsequent Event, for additional information related to our preferred stock investment.

As part of a license agreement we purchased from Sorin Group in January 2007, we received a call option to acquire Sorin's peripheral vascular stent products within two years. The call option was valued using the Black-Scholes option valuation model.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

As of June 30, 2007, investments were classified as follows:

	<u>Cost</u>	<u>Gross Unrealized</u>		<u>Fair Value</u>
		<u>Gains</u>	<u>Losses</u>	
<b>Short Term</b>				
U.S. Treasury Securities .....	<u>\$23,942</u>	<u>\$ 2</u>	<u>\$263</u>	<u>\$23,681</u>
<b>Long Term</b>				
U.S. Treasury Securities .....	\$ 6,105	\$—	\$201	\$ 5,904
AAA — Rated Corporate Notes .....	2,062	26	—	2,088
Preferred Stock .....	5,000	—	—	5,000
Call Option .....	<u>1,354</u>	—	—	<u>1,354</u>
Long-term total .....	<u>\$14,521</u>	<u>\$26</u>	<u>\$201</u>	<u>\$14,346</u>
Totals .....	<u>\$38,463</u>	<u>\$28</u>	<u>\$464</u>	<u>\$38,027</u>

We had 6 securities with a fair market value of \$12.5 million and unrealized losses of \$421 thousand at June 30, 2007 that had a continuous loss position for more than 12 months. We had 5 securities with a fair market value of \$4.2 million and unrealized losses of \$43 thousand at June 30, 2007 that had a continuous loss position for less than 12 months. Unrealized losses from these investments are primarily attributable to interest rate changes.

Realized losses of \$5 thousand on the sale of \$31.5 million of investments in fiscal 2007 were determined based on the specific identification method. The pretax change in unrealized loss on available-for-sale securities that has been included as a separate component of stockholders' equity was a gain of \$136 thousand in fiscal 2007. No losses were reclassified from stockholders' equity to the statement of earnings in fiscal 2007.

As of June 30, 2006, investments were classified as follows:

	<u>Cost</u>	<u>Gross Unrealized</u>		<u>Fair Value</u>
		<u>Gains</u>	<u>Losses</u>	
<b>Short Term</b>				
U.S. Treasury Securities .....	<u>\$43,141</u>	<u>\$ 9</u>	<u>\$ 3</u>	<u>\$43,147</u>
<b>Long Term</b>				
U.S. Treasury Securities .....	\$15,818	\$21	\$635	\$15,204
AAA — Rated Corporate Notes .....	2,057	36	—	2,093
Preferred Stock .....	<u>5,000</u>	—	—	<u>5,000</u>
Long-term total .....	<u>\$22,875</u>	<u>\$57</u>	<u>\$635</u>	<u>\$22,297</u>
Totals .....	<u>\$66,016</u>	<u>\$66</u>	<u>\$638</u>	<u>\$65,444</u>

We had 6 securities with a fair market value of \$12.2 million and unrealized losses of \$635 thousand at June 30, 2006 that had a continuous loss position for more than 12 months. We had 7 securities with a fair market value of \$13.7 million and unrealized losses of \$3 thousand at June 30, 2006 that had a continuous loss position for less than 12 months. Unrealized losses from these investments are primarily attributable to interest rate changes.

Realized losses of \$853 thousand on the sale of \$28.9 million of investments in fiscal 2006 were determined based on the specific identification method. The sale of these investments was due to the repatriation of approximately \$30.0 million of foreign earnings under the American Jobs Creation Act of 2004. The change in unrealized loss on available-for-sale securities that has been included in the separate component of stockholders'

## DATASCOPE CORP. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

equity was a loss of \$484 thousand in fiscal 2006. Losses of \$234 thousand were reclassified from stockholders' equity to the statement of earnings in fiscal 2006.

Realized losses of \$47 thousand on the sale of \$20.9 million of investments in fiscal 2005 were determined based on the specific identification method. The change in unrealized loss on available-for-sale securities that has been included in the separate component of stockholders' equity was a gain of \$446 thousand in fiscal 2005.

We have determined that the gross unrealized losses on our investment securities at June 30, 2007 and 2006 were temporary in nature. We review our investments for indications of possible impairment. Factors considered in determining whether a loss is temporary include the length of time and extent to which fair value has been less than the cost basis, the financial condition and near-term prospects of the investee and our intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value.

Contractual maturities of debt securities as of June 30, 2007 are as follows:

<u>Available-for-Sale</u>	<u>Fair Value</u>
Due within one year . . . . .	\$23,681
Due after one year through five years . . . . .	<u>7,992</u>
	<u>\$31,673</u>

#### *Derivative Financial Instruments*

We have limited involvement with derivative financial instruments and do not use them for trading purposes. We utilize foreign currency forward exchange contracts primarily to mitigate the foreign exchange impact of gains or losses relating to certain intercompany receivables denominated in foreign currencies. Our hedging activities do not subject us to exchange rate risk because gains and losses on these contracts offset losses and gains on the intercompany receivables hedged. These contracts are not designated as hedges and are recorded at fair value with any gains or losses recognized in current period earnings.

We recorded net losses related to these contracts of \$0.9 million in fiscal 2007 and \$1.0 million in fiscal 2006 and net gains of \$0.2 million in fiscal 2005. These amounts, included within Other, net, in our consolidated statements of earnings, consist of gains and losses from contracts settled during fiscal 2007, 2006 and 2005 as well as contracts outstanding at June 30, 2007, 2006 and 2005 that are recorded at fair value.

As of June 30, 2007 and 2006, we had a notional amount of \$16.3 million and \$11.9 million, respectively, of foreign currency forward exchange contracts outstanding, all of which were in Euros and British Pounds. The foreign currency forward exchange contracts generally have maturities that do not exceed 12 months and require that we exchange foreign currencies for U.S. dollars at maturity, at rates agreed to at inception of the contracts. The foreign currency forward exchange contracts are with large international financial institutions.

None of our foreign currency forward exchange contracts are designated as economic hedges of our net investment in foreign subsidiaries. As a result, no foreign currency transaction gains or losses were recorded in accumulated other comprehensive loss during fiscal 2007 and 2006.

### **3. Acquisition**

On June 5, 2007, we acquired all of the outstanding stock of Artema Medical AB, a privately held Swedish manufacturer of proprietary gas analyzers, which identify and measure the concentration of anesthetic agents used during surgery. This acquisition expanded our product offerings targeted toward the surgical marketplace. Artema is the developer of the world's most compact and power efficient side-stream gas analyzer, the Artema AION™, which is sold on an OEM-basis to patient monitoring companies. We intend to maintain Artema as a stand-alone company serving its OEM customers and to incorporate Artema's gas bench technology in our patient monitors for use in operating rooms.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The cost of the Artema acquisition was approximately \$16.4 million in cash, including acquisition related expenses, less \$0.1 million cash acquired, and was assigned entirely to the Cardiac Assist/Monitoring operating segment. The purchase agreement also includes milestone payments based on future performance not currently estimable. The purchase price paid for Artema was allocated, as applicable, between purchased in-process research and development, other identifiable intangible assets, tangible assets, liabilities and goodwill based on a detailed valuation prepared in conjunction with an outside valuation firm. The goodwill recognized represents expected synergies resulting from incorporating Artema's gas analyzer products into our patient monitoring product line, including the recently launched Spectrum OR patient monitor. The acquired goodwill is not tax deductible.

The pro forma impact of the Artema acquisition was not material to our results for the fiscal year ended June 30, 2007. The results of operations related to Artema have been included in our consolidated statements of earnings since the date of acquisition.

The following table summarizes the preliminary allocation of the purchase price of the acquisition:

Goodwill . . . . .	\$11,078
Tangible assets, net . . . . .	465
Intangible assets:	
Purchased technology . . . . .	3,000
Customer relationships and other . . . . .	1,070
Trade name . . . . .	370
Purchased in-process research & development . . . . .	<u>440</u>
Total net assets acquired . . . . .	<u>\$16,423</u>

The amount allocated to purchased in-process research & development was expensed at the date of acquisition and is reflected as a research & development expense in our consolidated statement of earnings in fiscal 2007.

The weighted average amortization period for purchased technology and customer relationships (intangible assets subject to amortization) is 10.0 years and 9.5 years, respectively. The weighted average amortization period for all acquired intangible assets subject to amortization is 9.9 years.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**4. Intangible Assets**

	June 30,	
	2007	2006
Amortized intangible assets:		
Purchased technology .....	\$22,176	\$18,968
Licenses .....	5,272	2,973
Customer relationships and other .....	1,077	—
Subtotal .....	28,525	21,941
Accumulated amortization:		
Purchased technology .....	(1,300)	(832)
Licenses .....	(1,512)	(644)
Customer relationships and other .....	(12)	—
Subtotal .....	(2,824)	(1,476)
Amortized intangible assets, net .....	\$25,701	\$20,465
Indefinite-lived intangible assets:		
Trade name .....	\$ 373	\$ —

The components of intangible assets primarily represent the fair value of intangibles assets acquired from Artema Medical, purchased technology for the ClearGlide endoscopic vessel harvesting device, a license for the manufacture of our Anestar anesthesia delivery systems, purchased technology for the X-Site suture-based vascular closure device and purchased technology for the ProLumen thrombectomy device.

Amortization expense for fiscal 2007 and 2006 was \$1.3 million and \$0.9 million, respectively.

Expected future amortization expense for intangible assets subject to amortization for fiscal 2008 through 2012 is as follows:

	Year Ending June 30,				
	2008	2009	2010	2011	2012
Amortization expense .....	\$1,798	\$1,808	\$1,910	\$1,475	\$1,586

The remaining weighted average amortization period for intangible assets is approximately 10 years.

**5. Goodwill**

Goodwill as of June 30, 2007 and 2006 was \$12.9 million and \$4.1 million, respectively. We acquired \$11.1 million of goodwill as a result of the acquisition of Artema Medical in fiscal 2007. Our annual impairment test is performed during the fourth quarter of our fiscal year. In fiscal 2007, we recorded a pretax goodwill impairment charge of \$2.3 million related to Genisphere. Slower growth in Genisphere's markets primarily attributable to increased competition in the DNA microarray market had a negative impact on Genisphere's operating results and resulted in lower growth expectations. As a result, the Genisphere goodwill was determined to be completely impaired. There was no acquired goodwill and no change in the carrying value of existing goodwill during fiscal 2006.

Of the \$12.9 million in goodwill, \$11.1 million is included in the Cardiac Assist/Monitoring Products segment and the remaining \$1.8 million is in the Interventional/Vascular Products segment.

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**6. Other Assets**

	June 30,	
	<u>2007</u>	<u>2006</u>
Capitalized software, net of accumulated amortization of \$20,975 and \$15,975 .....	\$20,173	\$17,486
Cash surrender value of officers' life insurance .....	12,153	11,817
Non-current pension asset .....	1,261	—
Non-current deferred tax assets .....	249	—
Other non-current assets .....	<u>1,061</u>	<u>910</u>
	<u>\$34,897</u>	<u>\$30,213</u>

Amortization of capitalized software costs was \$5.0 million in fiscal 2007, \$4.5 million in fiscal 2006 and \$4.1 million in fiscal 2005.

**7. Income Taxes**

Earnings before income taxes consists of the following:

	Year Ended June 30,		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
U.S. ....	\$18,081	\$26,479	\$12,403
Foreign .....	<u>6,522</u>	<u>8,011</u>	<u>8,251</u>
Earnings before income taxes .....	<u>\$24,603</u>	<u>\$34,490</u>	<u>\$20,654</u>

The related provision for income taxes consists of the following:

	Year Ended June 30,		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Current income taxes:			
Federal .....	\$3,970	\$5,835	\$3,329
State .....	1,773	1,767	1,981
Foreign .....	<u>1,594</u>	<u>725</u>	<u>1,142</u>
Total current .....	<u>7,337</u>	<u>8,327</u>	<u>6,452</u>
Deferred income taxes:			
Federal .....	374	(136)	(166)
State .....	(25)	338	(392)
Foreign .....	<u>(548)</u>	<u>118</u>	<u>114</u>
Total deferred .....	<u>(199)</u>	<u>320</u>	<u>(444)</u>
Total income taxes .....	<u>\$7,138</u>	<u>\$8,647</u>	<u>\$6,008</u>

Amounts are reflected in the preceding table based on the location of the taxing authorities.

Included in the change in deferred tax assets (liabilities) are certain items that have been recorded as components of accumulated other comprehensive loss. These amounts resulted in a \$2.6 million increase in deferred tax assets in fiscal 2007, \$3.4 million decrease in deferred tax assets in fiscal 2006 and a \$4.7 million increase in deferred tax assets in fiscal 2005. Also included above is a deferred tax liability of \$1.1 million associated with the acquisition of Arterna Medical in fiscal 2007.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

At June 30, 2005, we determined that we would repatriate approximately \$30.0 million under the American Jobs Creation Act of 2004 (“AJCA”) and, accordingly, recorded a current deferred tax liability of \$2.0 million for Federal and state taxes attributable to the repatriation of earnings. During the fourth quarter of fiscal 2006, we completed the repatriation of foreign earnings, totaling \$29.6 million, and finalized the computations of the related aggregate tax impact resulting in an additional tax liability of \$175 thousand. During fiscal 2006, \$5 million of the repatriated funds was used to supplement our contributions to our defined benefit pension plan and the remaining repatriated funds were used to fund other qualified expenditures as defined under the AJCA, such as research and development and capital expenditures.

At June 30, 2007, the cumulative amount of undistributed foreign earnings was approximately \$39.9 million. Income taxes have not been provided on this undistributed income because we intend to reinvest these earnings in our overseas operations. It is not practicable to estimate the amount of income taxes payable on the earnings that are permanently reinvested in foreign operations.

Reconciliation of the U.S. statutory income tax rate to our effective tax rate is shown below:

	Year Ended June 30,					
	2007		2006		2005	
	Amount	Effective Rate	Amount	Effective Rate	Amount	Effective Rate
Tax computed at Federal statutory rate . . . . .	\$ 8,611	35.0%	\$12,072	35.0%	\$ 7,229	35.0%
(Decrease) increase resulting from:						
Benefit from extraterritorial income exclusion . . . . .	(387)	(1.6)	(1,428)	(4.1)	(1,765)	(8.5)
State income taxes, net of Federal income tax benefit . . .	1,147	4.7	1,410	4.1	1,033	5.0
Rate differential on foreign income . . . . .	(1,237)	(5.0)	(1,973)	(5.7)	(1,633)	(7.9)
Domestic manufacturing deduction . . . . .	(146)	(0.6)	(161)	(0.5)	—	—
Research and development credit, net . . . . .	(482)	(2.0)	(345)	(1.0)	(845)	(4.1)
Repatriation of foreign earnings . . . . .	—	—	175	0.5	2,017	9.8
Special dividend income . . . . .	(48)	(0.2)	(1,108)	(3.2)	—	—
Other . . . . .	(320)	(1.3)	5	—	(28)	(0.2)
Total income taxes . . . . .	<u>\$ 7,138</u>	<u>29.0%</u>	<u>\$ 8,647</u>	<u>25.1%</u>	<u>\$ 6,008</u>	<u>29.1%</u>

The adjustment reflected in the above table for the special dividend income in fiscal 2007 and 2006 reflects the favorable effect of the Federal dividends received deduction.

Deferred taxes arise because of differences between the financial statement basis and tax basis of assets and liabilities, known as “temporary differences.” We record the tax effect of these temporary differences as “deferred tax assets” (generally items that can be used as a tax deduction or credit in future periods) and “deferred tax liabilities” (generally items that we receive a tax deduction for, but have not yet been recorded in the consolidated statement of earnings). Deferred tax assets and liabilities are measured using the enacted tax rates in effect for the years in which the differences are expected to reverse.

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The tax effects of the major items recorded as deferred tax assets and liabilities are:

	June 30,	
	<u>2007</u>	<u>2006</u>
<b>Deferred Tax Assets</b>		
Inventories . . . . .	\$ 5,044	\$ 5,193
Accounts receivable . . . . .	623	584
Foreign and state tax credits . . . . .	2,585	1,671
Unrealized foreign exchange losses . . . . .	140	235
Supplemental pension . . . . .	7,385	6,483
Tax loss carryforwards . . . . .	3,765	2,960
Minimum pension liability . . . . .	4,138	1,722
Asset write-downs . . . . .	1,865	1,793
Accrued expenses . . . . .	1,545	929
Unrealized losses on available-for-sale securities . . . . .	178	210
Other . . . . .	<u>957</u>	<u>1,192</u>
Deferred tax assets before valuation allowance . . . . .	28,225	22,972
Valuation allowance . . . . .	<u>(4,855)</u>	<u>(3,427)</u>
Deferred tax assets after valuation allowance . . . . .	<u>23,370</u>	<u>19,545</u>
<b>Deferred Tax Liabilities</b>		
Accelerated depreciation . . . . .	10,780	10,422
Acquisition intangibles . . . . .	1,024	—
State income taxes . . . . .	261	364
Accrued insurance . . . . .	1,064	906
Accrued pension . . . . .	2,780	1,852
Other . . . . .	<u>1,108</u>	<u>1,542</u>
Deferred tax liabilities . . . . .	<u>17,017</u>	<u>15,086</u>
Net deferred tax assets . . . . .	<u>\$ 6,353</u>	<u>\$ 4,459</u>

At June 30, 2007, we had total net operating loss carryforwards of \$59.2 million (\$0.4 million foreign and \$58.8 million state tax net operating loss carryforwards). The tax effect of the operating loss carryforwards was \$3.8 million (\$0.3 million foreign and \$3.5 million state). All of the foreign tax loss carryforwards may be carried forward indefinitely. The benefits from state tax carryforwards expire during the period 2008 through 2026. An insignificant amount of these carryforwards expire in the next 3 years. We also had \$4.0 million of credit carryforwards of state research and development tax credits as of June 30, 2007. The benefits of the state credits expire during the period 2020 through 2022.

We reduce our deferred tax assets by a valuation allowance if, based upon the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. We consider relevant evidence, both positive and negative, to determine the need for a valuation allowance. We recorded a valuation allowance at June 30, 2007 and 2006 of \$4.9 million and \$3.4 million, respectively, against the foreign and state tax carryforwards and a portion of the state tax credits.

The valuation allowance increased by \$1.5 million during fiscal 2007, due to the net increase in foreign and state tax loss carryforwards and the portion of state tax credits that are more likely than not to expire before utilization. The valuation allowance increased by \$0.1 million and \$1.2 million during fiscal 2006 and 2005,

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

respectively, due to the net increase in foreign and state tax loss carryforwards, and the portion of state tax credits that are more likely than not to expire before utilization.

We record our income tax provisions based on our knowledge of all relevant facts and circumstances, including existing tax laws and the status of current examinations. Although we have recorded all probable income tax accruals in accordance with SFAS No. 5, *Accounting for Contingencies* and SFAS No. 109, *Accounting for Income Taxes*, our accruals represent accounting estimates that are subject to inherent uncertainties associated with the tax audit process, and therefore include certain contingencies. We believe that our accrual for income tax liabilities, including related interest, is adequate in relation to the potential for additional tax assessments. The amounts ultimately paid upon resolution of audits could be materially different from the amounts previously included in our income tax expense and therefore could have a material impact on our tax provision, net income and cash flows.

**8. Other Liabilities**

	June 30,	
	2007	2006
Non-current pension liabilities . . . . .	\$20,714	\$16,034
Minimum pension liability . . . . .	—	4,337
X-Site guaranteed minimum payments . . . . .	906	1,341
Non-current deferred income . . . . .	1,152	1,109
Non-current deferred taxes . . . . .	1,134	2,063
Other non-current liabilities . . . . .	1,314	1,425
	<u>\$25,220</u>	<u>\$26,309</u>

**9. Stock-Based Awards**

We maintain the following equity incentive plans: the 2005 Equity Incentive Plan, the Amended and Restated 1995 Employee Stock Option Plan, the Amended and Restated Non-Employee Director Plan and option agreements with certain consultants.

The 2005 Equity Incentive Plan (“2005 Plan”), approved by stockholders in December 2005, authorized 1,200,000 shares covering several different types of awards, including stock options, performance shares, performance units, stock appreciation rights, restricted shares and deferred shares.

The stock option plans provide that options may be granted at an exercise price of 100% of fair market value of our common stock on the date of grant, may be exercised in full or in installments, at the discretion of the Board of Directors, and must be exercised within ten years from date of grant. We recognize compensation expense on a straight-line basis over the vesting period, generally four years.

In December 2004, the FASB issued SFAS 123(R) that requires all share-based payments to employees, including grants of employee stock options, to be recognized as an operating expense in the statement of earnings. The stock-based compensation expense is recognized over the requisite service period based on fair values measured on grant dates.

At the beginning of fiscal 2006, we adopted SFAS 123(R) using the modified prospective method, as permitted under SFAS 123(R). Accordingly, prior period amounts have not been restated. Under the modified prospective method, all new stock option awards granted after July 1, 2005 and stock options for which service has not been rendered that are outstanding (unvested awards) at July 1, 2005, are recognized as service is rendered after the effective date. In accordance with SFAS 123(R), we recorded stock-based compensation expense for the cost of

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

stock options, restricted stock and deferred shares (together, "stock-based awards"). Stock-based compensation expense in fiscal 2007 and 2006 was recorded in the statements of earnings as follows:

	Year Ended June 30,	
	2007	2006
Cost of sales .....	\$ 26	\$ 13
Research and development expense .....	145	22
Selling, general and administrative expense .....	<u>524</u>	<u>523</u>
Total stock-based compensation expense .....	<u>\$695</u>	<u>\$558</u>
Total stock-based compensation expense, net of tax .....	<u>\$411</u>	<u>\$330</u>

Prior to the adoption of SFAS 123(R), we accounted for stock-based awards to employees using the intrinsic value method in accordance with APB 25. Under APB 25, we did not recognize compensation expense, because the exercise price of our employee stock options equaled the market price of the underlying stock on the date of grant.

The following table details the effect on net earnings and earnings per share had stock-based compensation expense for the stock-based awards been recorded in fiscal 2005 based on the fair-value method under SFAS 123(R).

	Year Ended June 30, 2005
Net earnings — as reported .....	\$14,646
Add: Total stock-based employee compensation expense included in reported net earnings, net of related tax effects .....	—
Deduct: Total stock-based employee compensation expense determined under fair value method for all awards, net of related tax effects .....	<u>(7,362)</u>
Net earnings — pro forma .....	<u>\$ 7,284</u>
Earnings per share:	
Basic — as reported .....	<u>\$ 0.99</u>
Basic — pro forma .....	<u>\$ 0.49</u>
Diluted — as reported .....	<u>\$ 0.97</u>
Diluted — pro forma .....	<u>\$ 0.48</u>

The fair value of the stock options granted was estimated on the date of grant using a Black-Scholes option valuation model that uses the assumptions noted in the following table. The expected dividend yield is based on the annualized projection of regular and special dividends. Expected volatility was based on historical volatility for a period equal to the stock option's expected life and calculated on a monthly basis. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life (estimated period of time outstanding) of stock options granted was estimated using the historical exercise behavior of employees for grants with a 10-year term.

	Year Ended June 30,		
	2007	2006	2005
Expected dividend yield .....	4.00%	2.22%	0.83%
Expected volatility .....	27%	29%	30%
Risk-free interest rate .....	4.62%	4.63%	3.63%
Expected life .....	4.8 Years	4.9 Years	5.3 Years

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Prior to the adoption of SFAS 123(R), we presented all tax benefits related to deductions resulting from the exercise of stock options as operating activities in the consolidated statement of cash flows. SFAS 123(R) requires that cash flows resulting from tax benefits attributable to tax deductions in excess of the compensation expense recognized for those options (excess tax benefits) be classified as financing cash flows. As a result, we classified \$0.4 million and \$1.4 million of excess tax benefits as financing cash flows in fiscal 2007 and 2006, respectively. In fiscal 2005, we classified \$1.8 million of tax benefits for stock-based awards as an operating cash flow.

***Stock Options***

We have an employee stock compensation plan, the Amended and Restated 1995 Employee Stock Option Plan, covering 4,150,000 shares of common stock, a non-employee director plan for members of the Board of Directors covering 150,000 shares of common stock and option agreements with certain consultants. Stock options have generally been granted with a 4-year vesting period and 10-year term. The stock options vest in equal annual installments over the vesting period. Under the provisions of SFAS 123(R), members of the Board of Directors are considered employees.

Changes in our stock options were as follows:

	Year Ended June 30,					
	2007		2006		2005	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding at July 1 . . . . .	2,040,626	\$32.47	2,477,153	\$31.73	2,714,357	\$31.08
Granted . . . . .	167,250	33.91	176,100	35.85	367,350	33.82
Exercised . . . . .	(152,861)	28.97	(475,095)	29.10	(227,964)	26.40
Forfeited/Expired . . . . .	(313,854)	34.93	(137,532)	35.13	(376,590)	32.36
Outstanding at June 30 . . . . .	<u>1,741,161</u>	\$32.47	<u>2,040,626</u>	\$32.47	<u>2,477,153</u>	\$31.73
Vested and expected to vest at June 30 . . . . .	<u>1,700,212</u>	\$32.41	<u>2,017,132</u>	\$32.43	<u>2,475,190</u>	\$31.73
Exercisable at June 30 . . . . .	<u>1,534,136</u>	\$32.17	<u>1,876,484</u>	\$32.22	<u>2,444,697</u>	\$31.80

At June 30, 2007, there were 2,381,345 shares of common stock reserved for stock options. We generally issue shares for the exercise of stock options from unissued reserved shares. We anticipate that shares repurchased will offset shares to be issued for the stock-based awards and reduce the dilutive impact of the share-based activity. However, since the timing and amount of future repurchases is not known, we cannot estimate the number of shares expected to be repurchased during fiscal 2008.

The weighted average remaining contractual term was approximately 5.5 years for stock options outstanding and approximately 5.1 years for stock options exercisable as of June 30, 2007. The weighted average fair value of options granted was \$6.89 in fiscal 2007, \$9.64 in fiscal 2006 and \$11.42 in fiscal 2005.

The total intrinsic value (the excess of the market price over the exercise price) was approximately \$10.4 million for stock options outstanding and \$9.6 million for stock options exercisable as of June 30, 2007. The total intrinsic value for stock options exercised was approximately \$1.1 million in fiscal 2007, \$3.9 million in fiscal 2006 and \$2.8 million in fiscal 2005.

The amount of cash received from the exercise of stock options was approximately \$4 million and the related tax benefit was approximately \$0.3 million in fiscal 2007.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table summarizes information concerning outstanding and exercisable stock options at June 30, 2007.

Range of Exercise Prices	Stock Options Outstanding		Weighted Average Exercise Price	Stock Options Exercisable	
	Options	Weighted Average Remaining Contractual Life		Options	Weighted Average Exercise Price
\$20.97 - \$28.67 .....	655,947	4.75	\$28.27	655,947	\$28.27
\$28.80 - \$35.54 .....	597,114	6.76	\$32.28	427,839	\$31.60
\$35.84 - \$41.58 .....	488,100	5.09	\$38.34	450,350	\$38.39
	<u>1,741,161</u>	5.53	\$32.47	<u>1,534,136</u>	\$32.17

As of June 30, 2007, unrecognized stock-based compensation expense related to stock options was approximately \$1.5 million and is expected to be recognized over a weighted average period of 3.1 years.

***Restricted Stock***

The following table summarizes restricted stock activity under the 2005 Plan during fiscal 2007 and 2006.

	Year Ended June 30,			
	2007		2006	
	Shares	Weighted Average Grant Price	Shares	Weighted Average Grant Price
Nonvested at July 1 .....	13,937	\$35.88	—	\$ —
Granted .....	3,908	35.84	13,937	35.88
Vested .....	—	—	—	—
Forfeited .....	(13,937)	35.88	—	—
Nonvested at June 30 .....	<u>3,908</u>	\$35.84	<u>13,937</u>	\$35.88

As of June 30, 2007, unrecognized stock-based compensation expense related to nonvested awards was approximately \$0.3 million and is expected to be recognized over a weighted average period of 0.5 years.

***Shareholder Rights Plan***

On May 22, 1991, we adopted a Shareholder Rights Plan. The purpose of the plan is to prevent us from being the target of an unsolicited tender offer or unfriendly takeover. On May 16, 2000, we amended the Shareholder Rights Plan to provide for (i) an extension of the final expiration date of the Shareholder Rights Plan from June 2, 2001 to June 2, 2011 and (ii) a change in the purchase price of the rights from \$300 to \$200 per one one-thousandths of a share of Series A Preferred Stock, subject to adjustment.

Under the plan, our common stockholders were issued one preferred stock purchase right for each share of common stock owned by them. Until they are redeemed by us or expire, each preferred stock purchase right entitles the holder to purchase .001 share of our Series A Preferred Stock, par value \$1.00 per share, at an exercise price of \$200. We may redeem the preferred stock purchase rights for \$.01 per right at any time until after the date on which our right to redeem them has expired. In addition, the preferred stock purchase rights do not become exercisable until our right to redeem them has expired. Our right to redeem the preferred stock purchase rights expires on the 10th business day after the date of a public announcement that a person, or an acquiring person, has acquired ownership of our stock representing 15 percent or more of our shareholders' general voting power. Before an acquiring person acquires 50 percent or more of our outstanding common stock, the plan provides that we may offer

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

to exchange the rights, in whole or in part, on the basis of an exchange ratio of one share of common stock for each right. However, any rights owned by the acquiring person and its affiliates and associates will be null and void and cannot be exchanged for common stock.

The plan also provides that, after the date of a public announcement that a person has acquired ownership of our stock representing 15 percent or more of our shareholders' general voting power, generally each holder of a preferred stock purchase right will have the right to purchase, at the exercise price, a number of shares of our preferred stock having a market value equal to twice the exercise price. The plan further provides that if certain other business combinations occur, generally each holder of a preferred stock purchase right will have the right to purchase, at the exercise price, a number of shares of the acquiring person's common stock having a market value of twice the exercise price.

***Stock Repurchase Programs***

On September 12, 2006, the Board of Directors approved the adoption of a stock repurchase program authorizing an additional \$40 million for future purchases of our common stock. Through June 30, 2007, there were no stock repurchases under this program. Currently, we have \$3 million remaining and available from the stock repurchase program authorized by the Board of Directors on May 16, 2001. Under this previous program, we have acquired 970,505 shares through June 30, 2007 at a cost of \$37 million. There is no expiration date on the current programs.

***Compensation Plan for Non-Employee Directors***

We have a compensation plan for non-employee directors, which became effective on January 1, 2007. Any member of the Board of Directors who is not an employee or a consultant to us or any of our divisions or subsidiaries will receive an annual retainer of \$25 thousand payable in cash, deferred shares or restricted shares and an annual equity grant of \$70 thousand payable in deferred shares or restricted shares. All payments made in shares of our common stock are pursuant to the 2005 Plan. Prior to the beginning of calendar year 2007, compensation for non-employee directors was covered under the Amended and Restated Non-Employee Director Plan, which became effective in calendar year 1998. Under the previous compensation plan, eligible non-employee directors received an annual retainer of \$24 thousand payable in shares of our common stock and an annual grant of options to purchase 5,000 shares of our common stock.

**10. Segment Information**

We develop, manufacture and sell medical devices in two reportable segments, Cardiac Assist/Monitoring Products and Interventional/Vascular Products.

The Cardiac Assist/Monitoring Products segment includes electronic intra-aortic balloon pumps and catheters that are used in the treatment of cardiovascular disease, endoscopic vessel harvesting products that provide a less-invasive alternative to surgical harvesting of blood vessels for use in coronary bypass and electronic physiological monitors and central monitoring systems that provide for patient safety and management of patient care.

The Interventional/Vascular Products segment includes vascular closure devices, which are used to seal arterial puncture wounds after cardiovascular catheterization procedures, interventional radiology products used in dialysis access and a proprietary line of knitted and woven polyester vascular grafts, patches and graft stents for reconstructive vascular and cardiovascular surgery.

We have aggregated our operating segments into two reportable segments based on similar manufacturing processes, economic characteristics, distribution channels, regulatory environments and customers. Management evaluates the revenue and profitability performance of each of our product lines to make operating and strategic decisions. We have no intersegment revenue.

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	<u>Cardiac Assist/ Monitoring Products</u>	<u>Interventional/ Vascular Products</u>	<u>Corporate and Other(a)</u>	<u>Consolidated</u>
<b>Year ended June 30, 2007</b>				
Net sales to external customers . . . . .	\$329,659	\$ 47,955	\$ 1,186	\$378,800
Operating earnings (loss)(b) . . . . .	\$ 37,225	\$ (7,915)	\$ (7,917)	\$ 21,393
Assets . . . . .	\$215,160	\$ 81,765	\$ 79,231	\$376,156
Long-lived asset expenditures(c) . . . . .	\$ 8,196	\$ 3,682	\$ 3,361	\$ 15,239
Depreciation and amortization . . . . .	\$ 16,626	\$ 3,121	\$ 1,741	\$ 21,488
<b>Year ended June 30, 2006</b>				
Net sales to external customers . . . . .	\$319,577	\$ 51,836	\$ 1,587	\$373,000
Operating earnings (loss)(b) . . . . .	\$ 41,695	\$(11,970)	\$ (383)	\$ 29,342
Assets . . . . .	\$186,866	\$ 81,474	\$107,340	\$375,680
Long-lived asset expenditures . . . . .	\$ 5,945	\$ 1,944	\$ 3,449	\$ 11,338
Depreciation and amortization . . . . .	\$ 16,185	\$ 2,908	\$ 1,440	\$ 20,533
<b>Year ended June 30, 2005</b>				
Net sales to external customers . . . . .	\$288,583	\$ 62,538	\$ 1,579	\$352,700
Operating earnings (loss)(b) . . . . .	\$ 37,066	\$(15,377)	\$ (2,448)	\$ 19,241
Assets . . . . .	\$193,250	\$ 98,391	\$ 65,441	\$357,082
Long-lived asset expenditures . . . . .	\$ 10,843	\$ 3,480	\$ 1,193	\$ 15,516
Depreciation and amortization . . . . .	\$ 15,454	\$ 2,906	\$ 1,237	\$ 19,597

(a) Net sales of life science products by Genisphere are included within Corporate and Other. Assets within Corporate and Other include cash, investments, property, plant and equipment, net, including the corporate headquarters, goodwill and cash surrender value of officers' life insurance. Segment SG&A expenses include fixed corporate G&A allocated charges.

(b) Operating earnings for the Cardiac Assist/Monitoring Products segment includes special charges of \$2.4 million in fiscal 2007. Operating loss for the Interventional/Vascular Products segment includes special charges of \$3.9 million (net of gain of sale on ProGuide of \$2.2 million), \$2.7 million and \$3.6 million in fiscal 2007, 2006 and 2005, respectively. Operating loss for Corporate and Other includes special charges of \$6.5 million in fiscal 2007, a gain on sale of an unused facility of \$0.8 million in fiscal 2006 and special charges of \$4.5 million in fiscal 2005.

(c) Excludes assets acquired through acquisition of Artema Medical.

Reconciliation to consolidated earnings before income taxes:

	<u>Year Ended June 30,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Consolidated operating earnings . . . . .	\$21,393	\$29,342	\$19,241
Interest income, net . . . . .	2,366	1,944	1,927
Dividend income . . . . .	196	4,523	—
Other, net . . . . .	<u>648</u>	<u>(1,319)</u>	<u>(514)</u>
Consolidated earnings before income taxes . . . . .	<u>\$24,603</u>	<u>\$34,490</u>	<u>\$20,654</u>

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table presents net sales based on the geographic location of the external customer. No individual foreign country accounted for more than 10% of our worldwide sales in fiscal 2007, 2006 or 2005.

	Year Ended June 30,		
	2007	2006	2005
United States . . . . .	\$225,087	\$231,878	\$219,199
Foreign countries . . . . .	153,713	141,122	133,501
Total . . . . .	<u>\$378,800</u>	<u>\$373,000</u>	<u>\$352,700</u>

The following table presents long-lived assets by geographic location:

	June 30,		
	2007	2006	2005
United States . . . . .	\$123,951	\$127,562	\$129,396
Foreign countries . . . . .	32,443	12,641	13,549
Total . . . . .	<u>\$156,394</u>	<u>\$140,203</u>	<u>\$142,945</u>

The following table presents sales by product line:

	Year Ended June 30,		
	2007	2006	2005
Cardiac Assist . . . . .	\$173,158	\$160,175	\$139,120
Patient Monitoring . . . . .	156,501	159,402	149,463
Vascular Products . . . . .	32,731	29,288	34,648
Interventional Products . . . . .	15,224	22,548	27,890
Genisphere . . . . .	1,186	1,587	1,579
Total . . . . .	<u>\$378,800</u>	<u>\$373,000</u>	<u>\$352,700</u>

**11. Retirement Benefit Plans**

We have various retirement benefit plans covering substantially all U.S. and international employees. Total expense for the domestic and international retirement plans was \$6.8 million in fiscal 2007, \$7.6 million in fiscal 2006 and \$5.9 million in fiscal 2005. Below is a further description of our retirement benefit plans.

***Defined Benefit Pension Plans — U.S. and International***

We have a defined benefit pension plan designed to provide retirement benefits to eligible U.S. employees. U.S. pension benefits are based on years of service, compensation and the primary social security benefits. Funding for the U.S. plan is within the range prescribed under the Employee Retirement Income Security Act of 1974. Retirement benefits for the international plans are based on years of service, final average earnings and social security benefits. Funding policies for the international plans are based on local statutes and the assets are invested in guaranteed insurance contracts.

***Supplemental Executive Retirement Plans (SERP)***

We have noncontributory, unfunded supplemental defined benefit retirement plans (“SERP”) for the Chairman and Chief Executive Officer, Mr. Lawrence Saper, and certain current and former key officers. Life insurance has been purchased to recover a portion of the net after tax cost for these SERPs. The assumptions used to develop the supplemental pension cost and the actuarial present value of the projected benefit obligation are reviewed annually.

## DATASCOPE CORP. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

A summary of Mr. Saper's SERP, as amended, is as follows:

- Mr. Saper is entitled to receive a lifetime pension of up to 60% of his average earnings for the three-year period in which Mr. Saper's compensation was greatest of the ten years immediately preceding his retirement.
- The SERP will not be less than the value of the benefit that would have been payable had his retirement occurred at age 65.
- The expected annual SERP payment to Mr. Saper commencing at a presumed retirement age of 80, based on the above plan would be \$2.8 million.
- The plan provides survivor benefits in the form of a \$10 million life insurance policy, maintained pursuant to a split-dollar agreement between us, Mr. Saper and a trust for the benefit of Mr. Saper's family.

The SERP expense for Mr. Saper recognized in the consolidated financial statements was \$1.1 million in fiscal 2007 and \$0.9 million in fiscal 2006 and 2005.

The SERP covering certain former key officers provides a pension at age 65, for up to 15 years, based on a predetermined earnings level for the five-year period prior to retirement. The SERP for one former officer provides a lifetime retirement benefit. The SERP expense for these executives recognized in the consolidated financial statements was \$0.2 million in fiscal 2007, \$0.3 million in fiscal 2006 and \$0.2 million in fiscal 2005.

#### *Post-Retirement Medical Benefits Plan*

In addition to the SERP, we have a noncontributory, unfunded post-retirement medical benefits plan for Mr. Saper. The post-retirement medical plan provides certain lifetime medical benefits to Mr. Saper and his wife upon the termination of Mr. Saper's employment with us. The expense recognized in the consolidated financial statements was \$18 thousand in fiscal 2007, 2006 and 2005.

#### *Defined Contribution Plans*

We have defined contribution savings and supplemental retirement plans for U.S. employees and certain international employees. The plans provide an incentive to employees to save and invest regularly for their retirement. In the U.S. we maintain a 401(k) savings and supplemental retirement plan for eligible U.S. employees. The contributions are based on matching 50% of participating employees' contributions up to a maximum of 6% of compensation. The provisions for the international defined contribution plans vary by local country. The total expense under these plans was \$1.9 million for fiscal 2007, \$1.7 million for fiscal 2006 and \$1.9 million for fiscal 2005.

#### *Adoption of New Accounting Standard*

On June 30, 2007, we adopted the provisions of SFAS 158. The incremental impact of applying SFAS 158 to our consolidated balance sheet as of June 30, 2007, was to reduce our total stockholders' equity by \$5.1 million, primarily due to the recognition of previously unrecognized actuarial losses that are now required to be recognized

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

within accumulated other comprehensive loss, net of tax. The following table sets forth the incremental effect of applying SFAS 158 to individual line items in our consolidated balance sheet as of June 30, 2007.

	<u>Before SFAS 87/88/158 Adjustments</u>	<u>SFAS 87/88 Minimum Pension Liability Adjustments</u>	<u>SFAS 158 Adjustments</u>	<u>After SFAS 87/88/158 Adjustments</u>
Prepaid expenses and other current assets .....	\$18,809	—	\$(7,642)	\$11,167
Other assets, including non-current deferred taxes .....	31,398	(1,332)	4,831	34,897
Accrued expenses .....	17,612	—	49	17,661
Other liabilities .....	26,022	(3,018)	2,216	25,220
Accumulated other comprehensive loss .....	(824)	1,686	(5,076)	(4,214)

**Net Periodic Benefit Costs**

The components of net periodic benefit costs of the U.S. and International defined benefit pension plans, the SERP and the post-retirement medical benefits plan include the following:

<u>Net Periodic Benefit Costs</u>	<u>Year Ended June 30,</u>					
	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
	<u>U.S. and International</u>			<u>SERP</u>		
Service cost .....	\$ 2,700	\$ 3,240	\$ 2,402	\$ 350	\$ 387	\$ 376
Interest cost .....	4,069	3,714	3,285	1,000	829	829
Expected return on assets .....	(3,697)	(3,326)	(2,801)	*	*	*
Amortization of:						
Net loss (gain) .....	521	1,168	57	9	23	(122)
Unrecognized prior service cost .....	12	13	13	(75)	(75)	(1)
Curtailment loss(a) .....	14	—	—	—	—	—
Net periodic benefit costs .....	<u>\$ 3,619</u>	<u>\$ 4,809</u>	<u>\$ 2,956</u>	<u>\$1,284</u>	<u>\$1,164</u>	<u>\$1,082</u>

<u>Net Periodic Benefit Costs</u>	<u>Year Ended June 30,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
	<u>Post-Retirement Medical</u>		
Service cost .....	\$ *	\$ *	\$ *
Interest cost .....	12	11	12
Expected return on assets .....	*	*	*
Amortization of:			
Net loss .....	1	2	1
Unrecognized prior service cost .....	5	5	5
Net periodic benefit costs .....	<u>\$ 18</u>	<u>\$ 18</u>	<u>\$ 18</u>

\* Not applicable

(a) In the second quarter of fiscal 2007, we recognized a curtailment loss related to U.S. workforce reductions in the Interventional Products and Patient Monitoring businesses.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Obligations and Funded Status***

The following table shows the changes in fiscal 2007 and 2006 in the projected benefit obligation, plan assets and funded status of the U.S. and International defined benefit pension plans, the SERP and the post-retirement medical benefits plan:

	Year Ended June 30,			
	2007	2006	2007	2006
	U.S. and International		SERP	
<b>Change in Projected Benefit Obligation</b>				
Pension benefit obligation at beginning of year . . . . .	\$62,084	\$ 66,816	\$ 16,113	\$ 15,163
Service cost . . . . .	2,700	3,240	350	387
Interest cost . . . . .	4,069	3,714	1,000	829
Foreign exchange impact . . . . .	171	143	—	—
Employee contributions . . . . .	48	—	—	—
Plan amendments . . . . .	(1,186)	—	—	—
Curtailment . . . . .	(388)	—	—	—
Actuarial loss (gain) . . . . .	1,406	(10,669)	1,078	(129)
Benefits paid . . . . .	<u>(1,249)</u>	<u>(1,160)</u>	<u>(235)</u>	<u>(137)</u>
Pension benefit obligation at end of year . . . . .	<u>\$67,655</u>	<u>\$ 62,084</u>	<u>\$ 18,306</u>	<u>\$ 16,113</u>
Accumulated benefit obligation at end of year . .	<u>\$61,601</u>	<u>\$ 55,666</u>	<u>\$ 18,306</u>	<u>\$ 16,113</u>
<b>Change in Plan Assets</b>				
Fair value of plan assets at beginning of year . . . . .	\$56,179	\$ 44,847	\$ *	\$ *
Actual return on assets . . . . .	3,952	620	*	*
Foreign exchange impact . . . . .	231	183	*	*
Employer contributions . . . . .	7,352	11,689	*	*
Employee contributions . . . . .	48	—	*	*
Benefits paid . . . . .	<u>(1,249)</u>	<u>(1,160)</u>	<u>*</u>	<u>*</u>
Fair value of plan assets at end of year . . . . .	<u>\$66,513</u>	<u>\$ 56,179</u>	<u>\$ *</u>	<u>\$ *</u>
<b>Funded Status at June 30,</b>				
Fair value of plan assets . . . . .	\$66,513	\$ 56,179	\$ —	\$ —
Pension benefit obligation . . . . .	<u>67,655</u>	<u>62,084</u>	<u>18,306</u>	<u>16,113</u>
Funded status-plan assets less than benefit obligation . . . . .	<u>\$ (1,142)</u>	<u>(5,905)</u>	<u>\$(18,306)</u>	<u>(16,113)</u>
Unrecognized prior service cost . . . . .		145		(154)
Unrecognized net actuarial loss . . . . .		9,499		233
Unrecognized net obligation remaining at June 30, . . . . .		<u>—</u>		<u>—</u>
Net amount recognized . . . . .		<u>\$ 3,739</u>		<u>\$(16,034)</u>

\* Not applicable

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	Year Ended June 30,	
	2007	2006
	<u>Post-Retirement Medical</u>	
Change in Projected Benefit Obligation		
Benefit obligation at beginning of year . . . . .	\$ 191	\$ 202
Service cost . . . . .	*	*
Interest cost . . . . .	12	11
Plan amendments . . . . .	—	(6)
Actuarial loss (gain) . . . . .	29	(16)
Benefit obligation at end of year . . . . .	<u>\$ 232</u>	<u>\$ 191</u>
Accumulated benefit obligation at end of year . . . . .	<u>\$ 232</u>	<u>\$ 191</u>
Funded Status at June 30,		
Benefit obligation . . . . .	\$ 232	\$ 191
Fair value of plan assets . . . . .	—	—
Funded status-plan assets less than benefit obligation . . . . .	<u>\$(232)</u>	(191)
Unrecognized prior service cost . . . . .		73
Unrecognized net actuarial loss . . . . .		39
Unrecognized net obligation remaining at June 30, . . . . .		—
Net amount recognized . . . . .		<u>\$ (79)</u>

\* Not applicable

The favorable change in the funded status of our U.S. and International defined benefit pension plans in the aggregate as of June 30, 2007 was primarily due to the higher actual return on plan assets earned in fiscal 2007 as compared to fiscal 2006 and the increase in the discount rate used to calculate the net periodic benefit cost.

The following are recognized in the consolidated balance sheets:

	Year Ended June 30,			
	2007	2006	2007	2006
	<u>U.S. and International</u>		<u>SERP</u>	
Accrued benefit liability . . . . .	\$ —	\$(1,100)	\$ (227)	\$ —
Non-current benefit liability . . . . .	(2,403)	—	(18,079)	(16,282)
Non-current pension asset . . . . .	<u>1,261</u>	—	—	—
Funded status . . . . .	<u>\$(1,142)</u>		<u>\$(18,306)</u>	
Prepaid benefit cost . . . . .		750		—
Intangible asset . . . . .		145		71
Accumulated other comprehensive loss . . . . .		<u>3,944</u>		<u>177</u>
Net amount recognized . . . . .		<u>\$ 3,739</u>		<u>\$(16,034)</u>

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	<u>2007</u>	<u>2006</u>
	<u>Post-Retirement</u>	<u>Medical</u>
Accrued benefit liability .....	\$ —	\$ —
Non-current benefit liability .....	(232)	(79)
Non-current pension asset .....	<u>—</u>	<u>—</u>
Funded status .....	<u>\$ (232)</u>	
Prepaid benefit cost .....		—
Intangible asset .....		—
Accumulated other comprehensive loss .....		<u>—</u>
Net amount recognized .....		<u>\$ (79)</u>

The components of the amount recognized in accumulated other comprehensive loss in the consolidated balance sheet at June 30, 2007 were as follows:

	<u>U.S. and</u> <u>International</u>	<u>SERP</u>	<u>Post-Retirement</u> <u>Medical</u>
Net actuarial loss .....	\$ 9,674	\$ 1,302	\$ 67
Prior service (credit) cost .....	<u>(1,068)</u>	<u>(80)</u>	<u>69</u>
Accumulated other comprehensive loss, gross .....	<u>\$ 8,606</u>	<u>\$ 1,222</u>	<u>\$ 136</u>
Accumulated other comprehensive loss, net of tax .....	<u>\$ 5,023</u>	<u>\$ 723</u>	<u>\$ 81</u>

The following table presents the amount in accumulated other comprehensive loss expected to be amortized into net periodic benefit costs for fiscal 2008.

	<u>U.S. and</u> <u>International</u>	<u>SERP</u>	<u>Post-Retirement</u> <u>Medical</u>
Net actuarial loss .....	\$ 418	\$ 12	\$ 3
Prior service (credit) cost .....	<u>(41)</u>	<u>(74)</u>	<u>4</u>
Total .....	<u>\$ 377</u>	<u>\$ (62)</u>	<u>\$ 7</u>

***Plan Assumptions***

Weighted average assumptions used in developing the benefit obligations and net periodic benefit cost for the U.S. and International defined benefit pension plans were as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
<b>Benefit Obligation</b>			
Discount rate .....	6.43%	6.50%	5.50%
Rate of compensation increase .....	4.50%	4.50%	4.50%
Expected return on plan assets .....	6.04%	6.30%	6.50%
<b>Net Periodic Benefit Cost</b>			
Discount rate .....	6.18%	5.50%	6.50%
Rate of compensation increase .....	4.50%	4.50%	4.50%
Expected return on plan assets .....	6.40%	6.50%	6.50%

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The measurement date for the defined benefit pension plans and the SERP is July 1.

The healthcare cost trend rate for our post-retirement medical benefit plan was 9.00% at June 30, 2007. The trend rate is expected to decline to 4.75% by the year 2013. A one-percentage-point change in assumed healthcare cost trend rates would not have a material effect on our financial statements.

***U.S. Plan Asset Allocation and Investment Guidelines***

The percentages of the fair value of plan assets allocated at June 30, 2007 and 2006 by asset category and the weighted average target allocations for fiscal 2008 for the U.S. defined pension plan are as follows:

<u>Asset Category</u>	<u>June 30,</u>		
	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>Target Allocation</u>	<u>Percentage of Plan Assets</u>	
Small Capitalization Equities(a) . . . . .	10.0%	8.1%	7.7%
Fixed Income Bonds — Corporate . . . . .	15.0%	14.6%	9.5%
Fixed Income Bonds — Government . . . . .	75.0%	75.7%	79.1%
Cash . . . . .	0.0%	1.6%	3.7%
	100.0%	100.0%	100.0%

The expected long-term rate of return of 6.2% for the U.S. plan is calculated by using the target allocation and expected returns for each asset class in the table above.

(a) Represents investment in our common stock of \$5.0 million and \$4.0 million (131,000 shares) at June 30, 2007 and 2006, respectively.

Below is a summary of our U.S. pension investment guidelines.

- Our investment objective is to invest in securities which provide minimal risk, a high degree of liquidity and an adequate return. Return on such investments, while recognized as important, is not the primary consideration. Safety of principal and liquidity are the key objectives.
- At least 50% of the fixed portion of the portfolio will be invested in Treasury and Federal Agency obligations. The maximum maturity of each security is 10 years.
- No more than 50% of the portfolio will be invested in 5 to 10 year medium-term AAA-rated corporate notes.
- No more than \$3 million in aggregate will be invested in any single company's AAA-rated corporate notes.
- Investments may include Datascope common stock. The amount of Datascope stock is limited by ERISA rules (section 407 (a)), which says that the pension fund can purchase Company stock, as long as immediately thereafter, the aggregate fair market value of Company stock held by the fund does not exceed 10% of the fair market value of all pension fund assets.

Expected benefit payments under the U.S. and International defined benefit pension plans, the SERP and the post-retirement medical benefits plan over future years are as follows:

<u>Fiscal Year</u>	<u>U.S. and International</u>	<u>SERP</u>	<u>Post-Retirement Medical</u>
2008 . . . . .	\$ 1,483	\$ 233	\$—
2009 . . . . .	1,662	2,184	20
2010 . . . . .	1,900	2,714	22
2011 . . . . .	2,103	2,547	24
2012 . . . . .	2,348	2,363	25
2013 — 2017 . . . . .	17,089	9,077	82

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The expected employer contribution to the U.S. defined benefit pension plan in fiscal 2008, is between \$0 million (minimum regulatory requirement) and \$16.0 million (maximum contribution). No decision has been made at this time on the fiscal 2008 contribution.

**12. Commitments and Contingencies**

*Leases*

Future minimum rental commitments under non-cancelable operating leases are as follows:

<u>Fiscal Year</u>	
2008 .....	\$3,738
2009 .....	2,833
2010 .....	1,659
2011 .....	503
2012 .....	156
Thereafter .....	<u>147</u>
Total future minimum rental payments .....	<u>\$9,036</u>

Total rent expense was approximately \$4.6 million in fiscal 2007, \$4.2 million in fiscal 2006 and \$4.1 million in fiscal 2005. Certain of our leases contain purchase and/or renewal options.

*Litigation*

We are subject to certain legal actions, including product liability matters, arising in the ordinary course of our business. We believe we have meritorious defenses in all material pending lawsuits. We also believe that we maintain adequate insurance against any potential liability for product liability litigation. In accordance with generally accepted accounting principles we accrue for legal matters if it is probable that a liability has been incurred and an amount is reasonably estimable.

The Public Prosecutor's Office in Darmstadt, Germany is conducting an investigation of current and former employees of one of our German subsidiaries. The investigation concerns marketing practices under which benefits were provided to customers of the subsidiary. We cooperated with the police portion of the investigation that has now been concluded with the filing of a report of their findings with the prosecutor. The prosecutor is now reviewing the report to determine how he will proceed. While the report seemed favorable to us, we cannot predict at this time what the outcome of the prosecutor's review will be or if it will have a material adverse effect on our business or consolidated financial statements.

On March 18, 2005, Johns Hopkins University and Arrow International, Inc. filed a complaint in the United States District Court for the District of Maryland, seeking a permanent injunction and damages for patent infringement. They allege that our ProLumen Rotational Thrombectomy System infringes the claims of their U.S. patents 5,766,191 and 6,824,551. We have filed an answer denying such infringement and discovery has been completed. On October 13, 2006, Johns Hopkins and Arrow filed a second complaint based upon their newly issued U.S. patent 7,108,704 claiming the Company's ProLumen device infringes the claims of this patent. The parties have agreed that this matter should be consolidated with the first case and the consolidation has taken place. A jury trial took place in late June 2007 that resulted in a finding that the ProLumen product infringed the three patents, we owed a \$690 thousand royalty to the plaintiffs and an injunction issued precluding us from further selling the ProLumen product. We have filed a Notice of Appeal regarding the lower court's decision. We believe we will be successful on appeal in overturning the lower court's findings and, therefore, an accrual for the royalty liability has not been recorded and no impairment of the assets related to ProLumen has been taken.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Credit Arrangements***

We had available unsecured lines of credit at June 30, 2007 totaling \$99.5 million, with interest payable at LIBOR-based rates determined by the borrowing period. At June 30, 2007, we had no outstanding borrowings. Of the total available, \$25.0 million expires in October 2007, \$24.0 million expires in November 2007 and \$25.0 million expires in March 2008. These lines are renewable annually at the option of the banks, and we plan to seek renewal. We also had \$25.5 million in lines of credit with no expiration date. At June 30, 2007, we had \$1.0 million of letters of credit outstanding as security for inventory purchases from an overseas vendor. At June 30, 2006, we had available unsecured lines of credit totaling \$99.4 million, with no outstanding borrowings.

***Purchase Commitments***

We had \$34.3 million in non-cancelable purchase commitments as of June 30, 2007. This amount includes commitments for inventory and capital expenditures that meet our projected requirements and are in the normal course of business.

***Warranty Obligations***

We provide warranty on all of our products. We estimate the costs that may be incurred under warranties and record a liability in the amount of such costs at the time the product is sold. Factors that affect our warranty liability include the number of units sold, historical and anticipated rates of warranty claims and cost per claim. We periodically assess the adequacy of our recorded warranty liabilities and adjust the amounts as necessary. Warranty expense is recorded in cost of sales.

Changes in accrued warranty for the years ended June 30, 2007, 2006 and 2005 were as follows:

	Year Ended June 30,		
	2007	2006	2005
Warranty reserve at the beginning of the year . . . . .	\$ 350	\$ 300	\$ 400
Warranties accrued during the year . . . . .	79	389	176
Warranties settled during the year . . . . .	<u>(179)</u>	<u>(339)</u>	<u>(276)</u>
Warranty reserve at the end of the year . . . . .	<u>\$ 250</u>	<u>\$ 350</u>	<u>\$ 300</u>

The warranty reserve at June 30, 2007 is included in accrued expenses on our consolidated balance sheet.

***Rabbi Trust***

We have established a trust to hold amounts which may become payable in the future to certain executives of the Company pursuant to various employment, supplemental benefit and severance agreements upon a change of control of the Company. We are obligated to fund the trust upon the occurrence of events tending to indicate that a future change in control of the Company could occur.

**13. Special Items**

***Fiscal 2007***

***Interventional Products (IP) Division Exit Plan***

In October 2006, we announced a plan to exit the vascular closure market and phase out the Interventional Products (IP) business. Although our On-Site next generation vascular closure device had gained some traction in the market with a relatively small sales force, we were not prepared to accept the current level of expenses of the IP business, nor make the additional investment in distribution needed to move the business ahead more quickly.

## DATASCOPE CORP. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We continue to fill customer orders and provide clinical support for our vascular closure devices, VasoSeal and On-Site, while we seek a buyer for the vascular closure products, including X-Site. We have engaged an investment bank as financial advisor for the sale of the vascular closure product line and negotiations are ongoing with potential buyers. We added Safeguard to the product portfolio of the entire Cardiac Assist sales force, beginning May 2007. We plan to seek the sale or independent distribution of the ProLumen device for the interventional radiology market; although these plans are subject to the reversal of a verdict that is being appealed.

A competitor has brought an action against us alleging that our ProLumen thrombectomy device infringes its intellectual property. In June 2007 a jury ruled that ProLumen does infringe that intellectual property and an award for \$690 thousand in royalties and an injunction against the manufacture and sale of that device were entered. We have appealed this ruling and we believe that we will be successful in that appeal. Accordingly, we have not accrued the royalties awarded nor have we reduced the value at which we carry the ProLumen assets on our books.

We have not treated the value of the assets associated with IP to be impaired because we believe that the value of those assets will be recovered in a sale. We will recognize a gain or loss on the sale of those assets, depending on the amounts that we ultimately realize on their disposition. The aggregate carrying value of those IP assets is approximately \$27 million.

We recorded a pretax charge of \$5.0 million related to the IP exit plan in fiscal 2007, comprising \$3.5 million for severance and other termination benefits, \$1.2 million for purchase commitments and contract termination costs and \$0.3 million for the write-off of fixed assets. Most of the terminated IP employees (92%) left the Company by the end of fiscal 2007. Severance expenses of approximately \$0.1 million will be recorded in fiscal 2008 related to the remaining IP employees.

#### *Gain on Sale of ProGuide Assets*

In February 2007, we completed the sale of our ProGuide chronic dialysis catheter and the associated assets to Merit Medical Systems, Inc. of South Jordan, Utah, for \$3 million plus a royalty on future sales of the ProGuide catheter. ProGuide is the first in the portfolio of products of the Interventional Products Division to be sold as part of the divestiture of IP products. The gain on the sale of ProGuide assets approximated \$2.2 million.

#### *Workforce Reductions in the Patient Monitoring Division, the European Sales Organization, Corporate and Genisphere*

In October 2006, we reduced the workforce in the Patient Monitoring (PM) Division. All of the terminated employees left the Company by the end of the third quarter of fiscal 2007. As a consequence, we recorded a pretax charge of \$0.5 million for severance and other termination benefits.

In December 2006, we reduced the workforce in the European sales organization and recorded a charge of \$3.0 million for severance and other termination benefits. The workforce reductions resulted primarily from the merger of the European PM sales organization into the existing European sales organization, which had previously focused on Cardiac Assist, IP and InterVascular products. All of the terminated employees left the Company by the end of fiscal 2007.

In February 2007, we reduced the workforce in Genisphere. All of the terminated employees left the Company by the end of the third quarter of fiscal 2007. As a consequence, we recorded a pretax charge of \$0.1 million for severance and other termination benefits.

In June 2007, we recorded a pretax charge of \$2.4 million for severance, settlement and other termination expenses due to headcount reductions in the Corporate Legal and Internal Audit Departments as a result of outsourcing these functions.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

*Goodwill Impairment — Genisphere*

The Genisphere goodwill was determined to be completely impaired based on the annual goodwill impairment test. Slower growth in Genisphere's markets primarily attributable to increased competition in the DNA microarray market had a negative impact on Genisphere's operating results and resulted in lower growth expectations. As a result, we recorded a goodwill impairment charge of \$2.3 million in the fourth quarter of fiscal 2007.

*Inquiry Expenses*

In fiscal 2007, we incurred expenses of \$1.7 million related to the Audit Committee investigations of ethics line reports related to the Chairman and Chief Executive Officer and an executive officer in Europe. The ethics line permits persons to report activities that they characterize as improper on an anonymous basis. The Audit Committee engaged independent counsel and forensic accountants to investigate these charges.

As disclosed in our 8-K filings, based on the results of the investigations, the Audit Committee concluded that there was no evidence to support the allegations made in the ethics line reports. The Audit Committee, with the assistance of independent counsel and independent forensic accountants, also reviewed the matters raised by the Internal Audit Department and Legal Department concerning the Chairman and found the issues raised by them to be without merit.

The special items in fiscal 2007 are reflected in the following segments:

Cardiac Assist/Monitoring Products . . . . .	\$2.4 million
Interventional/Vascular Products . . . . .	\$3.9 million
Corporate and Other . . . . .	\$6.5 million

Below is a summary of the fiscal 2007 special charges (excluding the gain on sale of ProGuide assets of \$2.2 million) and the remaining liability at June 30, 2007.

	<u>IP Exit Plan and Workforce Reductions</u>	<u>Inquiry Expenses</u>	<u>Impairment of Goodwill</u>	<u>Total Special Charges</u>
<b>FY 2007 Special Charges</b>				
Severance expenses . . . . .	\$ 9,569	\$ —	\$ —	\$ 9,569
Inquiry expenses . . . . .	—	1,693	—	1,693
Contractual obligations . . . . .	992	—	—	992
Asset write-offs and other . . . . .	<u>515</u>	<u>—</u>	<u>2,284</u>	<u>2,799</u>
Subtotal . . . . .	<u>11,076</u>	<u>1,693</u>	<u>2,284</u>	<u>\$15,053</u>
<b>Utilized Through June 30, 2007</b>				
Severance expenses . . . . .	6,152	—	—	6,152
Inquiry expenses . . . . .	—	1,566	—	1,566
Contractual obligations . . . . .	992	—	—	992
Asset write-offs and other . . . . .	<u>515</u>	<u>—</u>	<u>2,284</u>	<u>2,799</u>
Subtotal . . . . .	<u>7,659</u>	<u>1,566</u>	<u>2,284</u>	<u>11,509</u>
Remaining Balance June 30, 2007 . . . . .	<u>\$ 3,417</u>	<u>\$ 127</u>	<u>\$ —</u>	<u>\$ 3,544</u>

The remaining liability at June 30, 2007 for the fiscal 2007 special charges is included in accrued expenses on our consolidated balance sheet. The remaining liability will be utilized by the end of fiscal 2008.

**DATASCOPE CORP. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Fiscal 2006**

We have a preferred stock investment in Masimo Corporation, a supplier to the Patient Monitoring business. In February 2006, Masimo's Board of Directors and stockholders approved a special dividend payment to all stockholders. In March 2006, we received \$3.9 million of that special dividend, with the balance of \$0.6 million collected in the third quarter of fiscal 2007.

In the second quarter of fiscal 2006, we recorded a special charge totaling \$2.7 million related to the postponed launch of the X-Site vascular closure device in the United States. The delay was the result of market feedback from the limited launch of X-Site, which revealed a strong market preference for a pre-tied knot as an integral part of the device. The X-Site product currently provides a suture knot-tier as an accessory. In December 2005, we approved a plan to reduce operating expenses in conjunction with the decision to delay the launch of the X-Site device. As a result, we eliminated 33 positions, or 20% of the workforce in the Interventional Products Division at a cost of \$0.4 million for severance and other termination benefits. Substantially all of the terminated employees left the company by the end of December. The severance payments were completed by the end of fiscal 2006. In addition, as a result of our decision to redesign the X-Site device to incorporate a pre-tied knot, we wrote-off \$1.6 million of existing X-Site inventory and tooling and recorded a liability of \$0.7 million for purchase commitments and contract termination costs. The special charge is reflected in the Interventional/Vascular Products segment (\$2.4 million cost of sales, \$0.1 million R&D and \$0.2 million SG&A).

In the first quarter of fiscal 2006, we recorded a pretax gain of \$0.8 million related to the sale of an unused facility in Vaals, the Netherlands, that was closed as part of a restructuring program at the end of fiscal 2002.

The special items in fiscal 2006 are reflected in the following segments:

Interventional/Vascular Products . . . . .	\$2.7 million
Corporate and Other . . . . .	(\$0.8) million

**14. Quarterly Financial Data (Unaudited)**

	Year Ended June 30, 2007				
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total
Net sales . . . . .	\$87,200	\$95,600	\$97,600	\$98,400	\$378,800
Gross profit . . . . .	\$49,858	\$52,531	\$53,996	\$55,007	\$211,392
Net earnings . . . . .	\$ 4,533	\$ 3,335	\$ 7,861	\$ 1,736	\$ 17,465
Earnings per share, basic . . . . .	\$ 0.30	\$ 0.22	\$ 0.52	\$ 0.11	\$ 1.15
Earnings per share, diluted . . . . .	\$ 0.29	\$ 0.22	\$ 0.51	\$ 0.11	\$ 1.14

	Year Ended June 30, 2006				
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total
Net sales . . . . .	\$88,300	\$92,500	\$93,100	\$99,100	\$373,000
Gross profit . . . . .	\$50,680	\$50,011	\$52,865	\$55,398	\$208,954
Net earnings . . . . .	\$ 6,056	\$ 4,451	\$ 9,068	\$ 6,268	\$ 25,843
Earnings per share, basic . . . . .	\$ 0.41	\$ 0.30	\$ 0.60	\$ 0.41	\$ 1.73
Earnings per share, diluted . . . . .	\$ 0.40	\$ 0.29	\$ 0.59	\$ 0.40	\$ 1.69

Quarterly and total year earnings per share are calculated independently based on the weighted average number of shares outstanding during each period.

**DATASCOPE CORP. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**15. Earnings Per Share**

The computation of basic and diluted earnings per share is shown in the table below.

	Year Ended June 30,		
	2007	2006	2005
Net earnings .....	\$17,465	\$25,843	\$14,646
Weighted average number of common shares outstanding, basic . . .	15,244	14,974	14,795
Effect of dilutive stock awards .....	143	322	329
Weighted average number of common shares outstanding, diluted . .	15,387	15,296	15,124
Earnings per share, basic .....	\$ 1.15	\$ 1.73	\$ 0.99
Earnings per share, diluted .....	\$ 1.14	\$ 1.69	\$ 0.97

At June 30, 2007, 2006 and 2005, common shares related to options outstanding under the Company's stock option plans amounting to 646 thousand, 766 thousand and 676 thousand, respectively, were excluded from the computation of diluted earnings per share, as the effect would have been antidilutive.

**16. Related Party Transactions**

At June 30, 2007, we had a preferred stock investment of \$5.0 million in Masimo Corporation, a supplier to our Patient Monitoring business. We purchased \$11.6 million of product from Masimo Corporation during fiscal 2007, \$10.0 million in fiscal 2006 and \$9.3 million in fiscal 2005.

In fiscal 2002, we advanced Mr. Saper \$260 thousand for payment of a club membership deposit. Mr. Saper will repay such amount upon the termination of Mr. Saper's membership in the club or, if earlier, upon the termination of Mr. Saper's employment with the Company.

In fiscal 2000, we loaned \$200 thousand to Boris Leschinsky, Vice President of Technology. The promissory note requires annual payments of \$20 thousand plus interest, based on an annual rate of eight percent with the final payment due on June 8, 2010. The principal balance at June 30, 2007 was \$60 thousand.

**17. Subsequent Event**

On August 13, 2007, Masimo Corporation completed its initial public offering, and concurrently, we sold substantially all of our investment in Masimo, resulting in a pretax gain on the sale of approximately \$13.2 million. The gain will be reflected in the first quarter of fiscal 2008.

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**DATASCOPE CORP. AND SUBSIDIARIES**  
**SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS**

<u>Column A</u>	<u>Column B</u>	<u>Column C</u>		<u>Column D</u>	<u>Column E</u>
<u>Description</u>	<u>Balance at</u> <u>Beginning of</u> <u>Period</u>	<u>Additions</u>		<u>Deductions from</u> <u>Reserves-Describe</u>	<u>Balance at</u> <u>Close of</u> <u>Period</u>
		(1) <u>Charged to Costs</u> <u>and Expenses</u>	(2) <u>Charged</u> <u>to Other</u> <u>Accounts-</u> <u>Describe</u>		
		(Dollars in thousands)			
<b>Year Ended June 30, 2007</b>					
Allowance for doubtful accounts . . .	<u>\$2,301</u>	<u>\$456</u>	<u>\$—</u>	<u>\$154(A)</u>	<u>\$2,603</u>
<b>Year Ended June 30, 2006</b>					
Allowance for doubtful accounts . . .	<u>\$2,279</u>	<u>\$461</u>	<u>\$—</u>	<u>\$439(A)</u>	<u>\$2,301</u>
<b>Year Ended June 30, 2005</b>					
Allowance for doubtful accounts . . .	<u>\$2,414</u>	<u>\$390</u>	<u>\$—</u>	<u>\$525(A)</u>	<u>\$2,279</u>

(A) Write-offs

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in Registration Statement Nos. 333-131366, 333-42747, 333-75420, 333-75422, 333-39690, 333-42753, 333-00537, 033-60169, 033-69922 and 033-33373 on Form S-8 of our report dated September 12, 2007, relating to the consolidated financial statements and financial statement schedule of Datascope Corp. (which report expressed an unqualified opinion and included an explanatory paragraph relating to the adoption of Statement of Financial Accounting Standards ("SFAS") No. 123(R), *Share-Based Payment*, SFAS No. 158, *Employers' Accounting for Defined Pension and Other Postretirement Plans*, and the provisions of United States Securities and Exchange Commission Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* ), and of our report dated September 12, 2007, relating to management's report on the effectiveness of internal control over financial reporting, appearing in this Annual Report on Form 10-K of Datascope Corp. for the year ended June 30, 2007.

/s/ Deloitte & Touche LLP

Parsippany, New Jersey  
September 12, 2007

**Certification of Principal Executive Officer  
Regarding Facts and Circumstances Relating to Annual Reports**

I, Lawrence Saper, certify that:

1. I have reviewed this annual report on Form 10-K of Datascope Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

September 12, 2007

/s/ Lawrence Saper

\_\_\_\_\_  
Lawrence Saper  
Chairman of the Board and Chief Executive Officer

**Certification of Principal Financial Officer  
Regarding Facts and Circumstances Relating to Annual Reports**

I, Henry M. Scaramelli, certify that:

1. I have reviewed this annual report on Form 10-K of Datascope Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

September 12, 2007

/s/ Henry M. Scaramelli

Henry M. Scaramelli  
Vice President, Finance and Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Datascope Corp. (the "Company") for the fiscal year ended June 30, 2007, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 12, 2007

/s/ Lawrence Saper

Lawrence Saper  
Chairman of the Board and Chief Executive Officer

/s/ Henry M. Scaramelli

Henry M. Scaramelli  
Vice President, Finance and Chief Financial Officer

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## Information

### Board of Directors

#### Lawrence Saper

Chairman of the Board and Chief Executive Officer Datascope Corp.

#### Alan B. Abramson

President  
Abramson Brothers, Inc.  
Real Estate Firm

#### David Altschiller

Chairman  
Altschiller Associates, LLC  
Advertising Agency

#### William Asmundson

General Partner  
I-R Global Partners, L.P.

#### Robert E. Klatell

CEO  
DICOM Group plc

#### James J. Loughlin

Partner (Retired)  
KPMG LLP

#### William W. Wyman

Partner (Retired)  
Oliver, Wyman & Company

### Independent Registered Public Accounting Firm

#### Deloitte & Touche LLP

Parsippany, New Jersey

### General Counsel

#### Dechert LLP

New York, New York

### Transfer Agent

#### Continental Stock Transfer and Trust Company

New York, New York

### Management

#### Lawrence Saper

Chairman of the Board  
and Chief Executive Officer

#### Antonino Laudani

Vice President, Chief Operating Officer

#### Fred Adelman

Vice President, Chief Accounting Officer

#### Nicholas E. Barker

Vice President, Corporate Design

#### Robert O. Cathcart

Vice President; President,  
Interventional Products Division

#### James L. Cooper

Vice President, Human Resources

#### David A. Gibson

Vice President; President, Patient Monitoring  
and Technology Services Division

#### Timothy J. Krauskopf

Vice President, Regulatory & Clinical Affairs

#### Boris Leschinsky

Vice President, Technology

#### Henry M. Scaramelli

Vice President, Finance and  
Chief Financial Officer

#### Susan E. Chapman

Assistant Secretary

#### Frank L. Gutworth

Assistant Treasurer

### Corporate Headquarters

#### Datascope Corp.\*

14 Philips Parkway  
Montvale, NJ 07645  
(201) 391-8100

### U.S. Offices

Datascope Cardiac Assist Division  
15 Law Drive  
Fairfield, NJ 07004

### Datascope Patient Monitoring and Technology Services Division

800 MacArthur Blvd.  
Mahwah, NJ 07430

### Datascope Interventional Products Division and InterVascular, Inc.

1300 MacArthur Blvd.  
Mahwah, NJ 07430

### International Facilities

#### The Netherlands

Datascope B.V., Hoevelaken

#### Belgium

Datascope SPRL  
Brussels

#### France

Datascope S.A.R.L., Paris  
InterVascular S.A.S., La Ciotat

#### Germany

Datascope GmbH, Bensheim  
InterVascular GmbH, Bensheim

#### Italy

Datascope Italia S.r.l.  
Milan

#### Japan

Datascope Japan K.K.  
Datascope Holding Japan G.K.  
Tokyo

#### Sweden

Artema Medical AB  
Stockholm

#### United Kingdom

Datascope Medical Co. Ltd.  
Huntingdon

\* Incorporated under the laws of the State of Delaware

## Information

### Annual Meeting

The Annual Meeting of Shareholders will be held at 11:00 a.m., local time, on December 20, 2007, at a Datascope facility located at 800 MacArthur Boulevard, Mahwah, NJ 07430.

### Investor Information

Shareholders, securities analysts and investors seeking more information about the Company can access the following information via the Internet at [www.datascope.com](http://www.datascope.com):

- News Releases describing significant Company events and sales and earnings results for each quarter and the fiscal year.
- Form 10-K Annual and Form 10-Q Quarterly Reports to the Securities and Exchange Commission describing Datascope's business and financial condition.
- Datascope's business conduct policy and charters for the Company's audit committee, compensation committee and nominations and corporate governance committee.

The information above may also be obtained upon request from the Company's Corporate Secretary, Datascope Corp., 14 Philips Parkway, Montvale, New Jersey 07645.

### Price Range of Datascope Stock

Our common stock is traded over-the-counter and is listed on the NASDAQ Global Select Market (NASDAQ). Our NASDAQ symbol is DSCP. The following table sets forth, for each quarter period during the last two fiscal years, the high and low sale prices as reported by NASDAQ and the quarterly dividends per share declared by the Company.

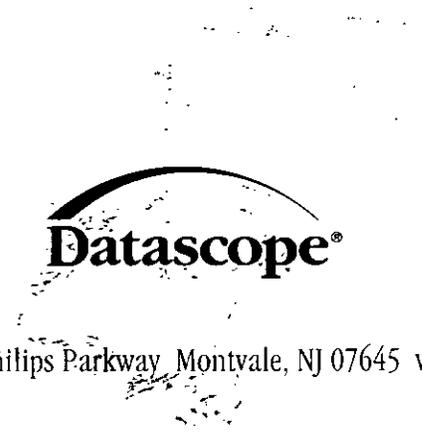
Quarter Ended	2007			2006		
	High	Low	Dividends	High	Low	Dividends
September 30	\$35.83	\$29.23	\$1.07(a)	\$36.90	\$30.08	\$0.07
December 31	37.23	32.49	0.10	37.72	28.10	1.07(b)
March 31	37.98	33.85	0.10	39.99	32.41	0.07
June 30	39.06	34.98	0.10	40.50	28.81	0.07

(a) In fiscal 2007, the Company declared a special dividend of \$1.00 per share, or \$15.3 million, which was paid on October 6, 2006 to holders of record on September 28, 2006.

(b) In fiscal 2006, the Company declared a special dividend of \$1.00 per share, or \$14.9 million, which was paid on January 18, 2006 to holders of record on December 27, 2005.

As of October 1, 2007 there were approximately 479 holders of record of our common stock.

innovation is the best medicine



**Datascope®**

**END**

Datascope Corp. 14 Philips Parkway Montvale, NJ 07645 [www.datascope.com](http://www.datascope.com)