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# NewEngland Bancshares



# Annual Report 2007



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*“All the Bank You’ll Ever Need”™*

# NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

## SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS

At or for the years ended March 31,	2007	2006	2005	2004	2003
	<i>(In thousands, except per share data)</i>				
<i>Balance Sheet Data:</i>					
Total assets	\$ 284,158	\$ 257,799	\$ 213,202	\$ 203,168	\$ 161,184
Investment securities available-for-sale	49,469	52,297	46,585	42,309	38,068
Loans, net of deferred loan fees	198,447	149,749	133,994	122,705	94,589
Allowance for loan losses	1,875	1,636	1,437	1,301	1,008
Deposits	181,675	169,044	162,991	162,790	128,953
Stockholders' equity	57,266	56,821	28,439	27,594	23,150
Book value per share	\$ 11.65	\$ 11.45	\$ 13.02	\$ 12.72	\$ 11.46
<i>Income Statement Data:</i>					
Net interest income	\$ 9,369	\$ 8,117	\$ 7,203	\$ 5,944	\$ 5,008
Provision for loan losses	242	210	131	240	240
Noninterest income	991	835	805	593	471
Noninterest expense	8,643	6,789	6,059	5,171	4,225
Income taxes	505	644	630	309	306
Net income	970	1,309	1,188	817	708
<i>Earning per share <sup>(1)</sup>:</i>					
Basic	\$ 0.20	\$ 0.27	\$ 0.23	\$ 0.17	N/A
Diluted	\$ 0.19	\$ 0.26	\$ 0.23	\$ 0.16	N/A
<i>Selected ratios:</i>					
Return on average assets	0.25%	0.57%	0.57%	0.47%	0.47%
Return on average equity	1.39%	3.63%	4.25%	3.33%	3.40%
Core capital ratio	14.66%	15.77%	11.79%	11.74%	13.25%

<sup>(1)</sup> Amounts for fiscal years 2005 and 2004 have been adjusted for the Company's second step conversion.

# **LETTER TO OUR SHAREHOLDERS**

## **Dear Fellow Shareholder:**

We are proud to report a year of record asset growth, deposit growth and revenue growth, despite a challenging economic climate. Assets increased to \$284 million, deposits to \$182 million, net interest and dividend revenue to \$10.4 million and net loans totaled \$198 million at March 31, 2007. The stock performance – appreciation and dividends – continues to represent a strong investment for our shareholders.

### ***A Strategy for Growth***

Phase I of our Strategic Business Plan was successfully completed with execution of our Plan of Conversion. As we complete a full year as a public company, New England Bancshares continues to grow and operate with the same principles that have guided us since 1916. We continue to expand our franchise, as we remain focused on the challenges posed by an uncertain economy and the challenging interest rate environment.

We also initiated the next phase of our business plan, which will aid us in managing our strong capital position and provide an opportunity to take additional steps toward enhanced growth and added value.

### ***Highlights Include-***

- We continued our emphasis on attracting and retaining core deposits. Core deposits increased 7%.
- Lending activity was robust throughout the year resulting in a 34% increase in total loans outstanding. We grew almost every loan category particularly one to four family residential mortgages and commercial loans.
- Our focus on enhancing customer satisfaction continued with the introduction of new products and services. We introduced E-Statements which allows our customers to review their checking account information online. This service provides us with the platform to expand online banking services. Business Banking Overdraft Protection was offered to our business customers this year. In addition, we have created soon-to-be-released Lock Box and Remote Deposit capability to enhance our business products.

We continued our strategic growth path as we entered into a definitive agreement to acquire First Valley Bancorp, Inc. This well-established franchise, headquartered in Bristol, CT, is in a very attractive market and will enhance our retail footprint, enhance our commercial lending portfolio, and add even more depth to our management team.

### ***Our Community Investment***

Our commitment to our communities is one of our most deeply held values. For more than 90 years, we have modeled ourselves as an institution with unwavering dedication to customer service and investment in our communities. Being a good neighbor is just as important as being an outstanding bank. Our community investments this year included: a \$100,000 grant from the Federal Home Loan Bank of Boston to provide financing assistance for first-time home buyers; we made a significant donation to a local hospital, a new scoreboard for the Little League, a scholarship program for the two local high schools in Enfield, and many other examples which reinforces our conviction to be the premier community bank.

### ***Our Future is Bright***

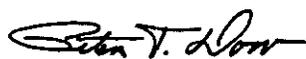
You can expect to see a continued consistency in the way we do business – our vision for the future remains unchanged. Our performance has been excellent. We have a strong management team in place and we're proud of their accomplishments. Our Board of Directors continue to support our endeavors without which we could not have been successful.

Our tradition is rich, and the future is bright. We are dedicated to increasing shareholder value, and committed to management integrity. We are grateful for the confidence you have placed in us. Thank you for your continued support.

Sincerely,



David J. O'Connor  
*President & Chief Executive Officer*



Peter T. Dow  
*Chairman of the Board*

Memorial to  
Edward Channing Allen, II  
Chairman



In March 2007, New England Bancshares, Inc. lost a strong leader and good friend, Edward Channing Allen, II. Ed was appointed to the Board in November 1978 and appointed Chairman of the Board in January 1994. Ed followed in his father's footsteps – Herbert W. Allen, who was appointed to the Board in 1932 and appointed Chairman in January 1964.

Ed's community spirit manifested itself in many ways. Over 31 years Ed served at the Hazardville Fire Department, serving his last nine years as a deputy chief. In 1979, Ed helped organize a citizens group to spare the historic but dilapidated Hazardville Institute building from town-ordered demolition. The Hazardville Conservancy Society saved the building, which was built in 1869. Ed was a faithful member of the Hazardville United Methodist Church and served as a member of the Board of Trustees, the Finance Board, and the staff Parish Committee.

During his directorship, Ed brought many years of management experience to the Board as the former Vice President and Manager of Retail Sales of E.C. Allen & Sons, a family owned and operated hardware store from which he retired in 1993.

The Allen family's roots can be traced to the founding of Enfield in the late 1600's. Ed knew the entire Enfield community intimately. He will be long remembered for his devotion to the Bank, its shareholders, customers, and employees.

## **New England Bancshares, Inc. Directors**

Peter T. Dow - Chairman of the Board  
Lucien P. Bolduc  
William C. Leary, Esq.  
Myron J. Marek  
Dorothy K. McCarty  
David J. O'Connor  
Richard K. Stevens  
Richard M. Tatoian, Esq.

## **Enfield Federal Savings & Loan Association Directors**

Peter T. Dow - Chairman of the Board  
Lucien P. Bolduc  
Karen W. Gaudreau  
William C. Leary, Esq.  
John J. Lee  
Myron J. Marek  
Dorothy K. McCarty  
Cynthia M. Nemeth  
David J. O'Connor  
Richard K. Stevens  
Richard M. Tatoian, Esq.  
Susan J. Warner

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## **New England Bancshares, Inc. Officers**

David J. O'Connor - President and Chief Executive Officer  
Nancy L. Grady - Corporate Secretary  
Scott D. Nogles - Senior Vice President and Chief Financial Officer  
John F. Parda - Senior Vice President and Chief Lending Officer

## **Enfield Federal Savings & Loan Association Officers**

David J. O'Connor - President and Chief Executive Officer  
Nancy L. Grady - Corporate Secretary  
Peter W. McClintock - Senior Vice President – Branch Administration  
Scott D. Nogles - Senior Vice President and Chief Financial Officer  
John F. Parda - Senior Vice President and Chief Lending Officer  
David A. Chase - Vice President and Commercial Loan Officer  
Cynthia G. Gray - Vice President and Human Resources Officer  
Richard A. Kowal - Vice President and Commercial Loan Officer  
Antonina Kroemer - Vice President and Business Development Coordinator  
Robert F. Pinto - Vice President and Information Systems Manager  
Muriel B. Towhill - Vice President, Special Projects Officer, and BSA Officer  
Gail M. Albetski - Assistant Vice President, Branch Manager, and Business Development  
Joan Lauria - Assistant Vice President and Consumer/Residential Lending Officer  
James F. O'Donnell - Assistant Vice President, Branch Manager, and Business Development Officer  
Michael J. Sherriffs - Assistant Vice President and Credit Administration Officer  
Craig W. Arnold - Assistant Secretary, Compliance Officer, and Security Officer  
Tracy P. Roy - Assistant Secretary, Branch Manager and Business Development

**United States  
Securities and Exchange Commission  
Washington, D.C. 20549**

**FORM 10-KSB**

**ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended March 31, 2007

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-51589

**NEW ENGLAND BANCSHARES, INC.**

(Name of small business issuer in its charter)

**Maryland**

(State or other jurisdiction of incorporation or organization)

**855 Enfield Street, Enfield, Connecticut**

(Address of principal executive offices)

**04-3693643**

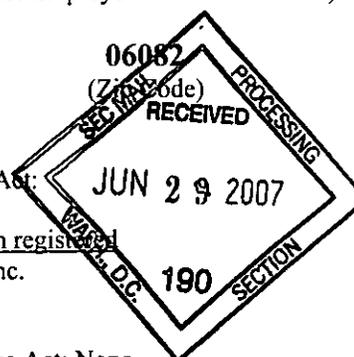
(I.R.S. Employer identification No.)

Issuer's telephone number: (860) 253-5200

Securities registered Section 12(b) of the Exchange Act:

Title of each class  
Common stock, par value  
\$0.01 per share

Name of each exchange on which registered  
Nasdaq Stock Market, Inc.



Securities registered pursuant to Section 12(g) of the Exchange Act: None

Check whether the issuer is not required to file reports pursuant to Section 13 or 15(d) of the Exchange Act.

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. \_\_\_\_\_

The issuer's revenues for its most recent fiscal year were approximately \$16,154,000.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \_\_\_\_\_ No X

The aggregate market value of the voting and non-voting common equity held by non-affiliates was \$59,191,569, based upon the closing price of \$12.74 as quoted on the Nasdaq Global Market on June 1, 2007. Solely for purposes of this calculation, the shares held by the directors and officers of the issuer are deemed to be held by affiliates.

As of June 1, 2007, the issuer had 5,346,583 shares of common stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**  
**Portions of the Proxy Statement for the 2007 Annual Meeting of Stockholders**  
**are incorporated by reference into Part III of this Form 10-KSB**

## INDEX

	<i>Page</i>
<b>PART I</b>	
Item 1. Description of Business.....	1
Item 2. Description of Property.....	20
Item 3. Legal Proceedings.....	20
Item 4. Submission of Matters to a Vote of Security Holders.....	21
<b>PART II</b>	
Item 5. Market for Common Equity, Related Stockholder Matters and Small Business Issuer Purchases of Equity Securities.....	21
Item 6. Management's Discussion and Analysis or Plan of Operation.....	21
Item 7. Financial Statements.....	48
Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.....	78
Item 8A. Controls and Procedures.....	78
Item 8B. Other Information.....	78
<b>PART III</b>	
Item 9. Directors, Executive Officers, Promoters and Control Persons; Compliance With Section 16(a) of the Exchange Act.....	78
Item 10. Executive Compensation.....	79
Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters...	79
Item 12. Certain Relationships and Related Transactions.....	80
Item 13. Exhibits.....	81
Item 14. Principal Accountant Fees and Services.....	81
<b>Signatures</b> .....	<b>82</b>

*This annual report on Form 10-KSB contains certain forward-looking statements which are based on certain assumptions and describe the Company's future plans, strategies and expectations. These forward-looking statements may be identified by the use of such words as "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the Company's operations include, but are not limited to, the items described in "Risk Factors" appearing in Part I, Item 1 of this annual report and changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of our loan and investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company and Enfield Federal's market area and accounting principles and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. The Company does not undertake — and specifically disclaims any obligation — to publicly release the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.*

## PART I

### Item 1. DESCRIPTION OF BUSINESS

#### General

**New England Bancshares, Inc.** New England Bancshares, Inc. (the "Company") is a Maryland corporation, which was organized in 2005. In December 2005, New England Bancshares, Inc. became the holding company parent of Enfield Federal Savings following the completion of the "second-step" mutual-to-stock conversion of Enfield Mutual Holding Company. Reference is made to "New England Bancshares" or the "Company" for periods both before and after the second-step conversion. The principal asset of the Company is its investment in Enfield Federal Savings and Loan Association (the "Association" or "Enfield Federal"). In the second-step conversion, the Company sold 3,075,855 shares resulting in net proceeds of \$27.2 million, of which \$12.2 million was retained as capital by the Company and \$15.0 million was infused as capital into the Association. Shareholders of the Company immediately prior to the completion of the second-step conversion received 2.3683 shares for each share of common stock they held in the Company, resulting in an additional 1,311,863 shares being issued. The Company had 5,346,583 shares issued and outstanding at March 31, 2007.

The second-step conversion was accounted for as a change in corporate form with no subsequent change in the historical carrying amounts of the Company's assets and liabilities. Consolidated stockholders' equity increased by the net cash proceeds from the offering. All references in the consolidated financial statements and notes thereto to share data (including the number of shares and per share amounts) have been adjusted to reflect the additional shares outstanding as a result of the offering and the share exchange.

On November 21, 2006 the Company entered into a definitive merger agreement with First Valley Bancorp, Inc., Bristol, Connecticut, under which First Valley Bancorp will combine with the Company. First Valley Bancorp is the holding company for Valley Bank, Bristol, Connecticut. Under the terms of the transaction, shareholders of First Valley Bancorp will be entitled to receive 0.8907 shares of Company common stock and \$9.00 in cash for each share of First Valley Bancorp common stock.

The Company will continue to operate Valley Bank as a separately chartered commercial bank subsidiary. In addition to retaining its own identity, Valley Bank will retain its own Board of Directors, management team, branches and employees. The merger is not expected to result in any lay-offs or branch closings. As part of the transaction, the Company will also infuse approximately \$12.0 million of capital into Valley Bank.

**Enfield Federal Savings and Loan Association.** The Association, incorporated in 1916, is a federally chartered savings association headquartered in Enfield, Connecticut. The Association's deposits are insured by the Federal Deposit Insurance Corporation (the "FDIC"). The Association is engaged principally in the business of

attracting deposits from the general public and investing those deposits primarily in residential and commercial real estate loans, and to a lesser extent, in consumer, construction, commercial and small business loans. In June 2002, the Association reorganized from the mutual form of organization to the mutual holding company structure. In December 2003, the Association acquired Windsor Locks Community Bank, FSL. At March 31, 2007, the Association operated from eight locations in Connecticut.

### **New England Bancshares' Website and Availability of Securities and Exchange Commission Filings**

New England Bancshares' internet website is [www.enfieldfederal.com](http://www.enfieldfederal.com). New England Bancshares makes available free of charge on or through its website its annual reports on Forms 10-KSB, quarterly reports on Forms 10-QSB, current reports on Forms 8-K and any amendments to these reports filed or furnished pursuant to the Securities and Exchange act of 1934, as soon as reasonably practicable after New England Bancshares electronically files such material with, or furnishes it to, the Securities and Exchange Commission. Except as specifically incorporated by reference into this annual report, information on our website is not a part of this annual report.

### **Market Area**

We conduct our operations through our main office and one other branch office in Enfield and our branch offices in Broad Brook, East Windsor, Manchester, Ellington, Suffield and Windsor Locks, Connecticut. Our deposits are gathered from, and our lending activities are concentrated primarily in, the towns and the communities contiguous to our branch offices.

Enfield is a largely suburban town located along the Massachusetts border in the north-central part of the state in Hartford County, Connecticut. Enfield is between the cities of Hartford, Connecticut and Springfield, Massachusetts, and is two hours from both Boston and New York City. Enfield is near Interstate 91, the major north-south highway that runs directly through the heart of New England. The region serves as the governmental and financial center of Connecticut. Hartford County has a diversified mix of industry groups, including insurance and financial services, manufacturing, service, government and retail. The major employers in the area include several prominent international and national insurance and manufacturing companies, such as Aetna, Inc., The Hartford Financial Services Group, Inc., St. Paul Travelers Property Casualty Corp., United Technologies Corp., CIGNA Corporation, Stanley Works, Lego Toys, Hallmark Cards, as well as many regional banks and the Connecticut State Government.

According to published statistics, Hartford County's 2006 population was approximately 882,000 and consisted of approximately 344,000 households. The population increased approximately 2.1% from 2000. Per capita income in 2005 for Hartford County was approximately \$32,000, which was less than the Connecticut average of approximately \$35,000. Likewise, median household income for Hartford County was \$59,000 compared to approximately \$63,000 for Connecticut.

### **Competition**

We face intense competition both in making loans and attracting deposits. As of June 30, 2006, the most recent date for which data is available from the Federal Deposit Insurance Corporation, we held approximately 0.8% of the deposits in Hartford County, which was the 14<sup>th</sup> largest share of deposits out of 28 financial institutions in the county. North-central Connecticut has a high concentration of financial institutions and financial services providers, many of which are branches of large money centers, super-regional and regional banks which have resulted from the consolidation of the banking industry in New England. Many of these competitors have greater resources than we do and may offer products and services that we do not provide.

Our competition for loans comes from commercial banks, savings institutions, mortgage banking firms, credit unions, finance companies, insurance companies and brokerage and investment banking firms. Our most direct competition for deposits has historically come from commercial banks, savings banks, savings and loan associations, credit unions and mutual funds. We face additional competition for deposits from short-term money market funds and other corporate and government securities funds and from brokerage firms and insurance

companies.

We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Technological advances, for example, have lowered the barriers to market entry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Changes in federal law permit affiliation among banks, securities firms and insurance companies, which promotes a competitive environment in the financial services industry. Competition for deposits and the origination of loans could limit our future growth.

## Lending Activities

**General.** The largest segment of our loan portfolio is one- to four-family residential real estate loans. The other significant segments of our loan portfolio are multi-family and commercial real estate loans, construction loans, consumer loans and commercial loans. We originate loans for investment purposes.

**One- to Four-Family Loans.** Our primary lending activity is to originate loans secured by one- to four-family residences located in our primary market area. At March 31, 2007, one- to four-family loans, excluding home equity loans and lines of credit, totaled \$105.4 million or 52.6% of total loans. At March 31, 2007, 86.1% of our one- to four-family loans were fixed-rate and 13.9% were adjustable-rate.

We originate fixed-rate fully amortizing loans with maturities ranging between 10 and 30 years. Management establishes the loan interest rates based on market conditions. We offer mortgage loans that conform to Fannie Mae and Freddie Mac guidelines, as well as jumbo loans, which presently are loans in amounts over \$417,000.

We also currently offer adjustable-rate mortgage loans, with an interest rate based on the one-year Constant Maturity Treasury Bill index, which adjust annually from the outset of the loan or which adjust annually after a three-, five- or ten-year initial fixed period and with terms of up to 30 years, with the majority of adjustable rate loans adjusting after a five-year period. Interest rate adjustments on such loans are generally limited to no more than 2% during any adjustment period and 6% over the life of the loan.

We underwrite fixed-rate and variable-rate one- to four-family residential mortgage loans with loan-to-value ratios of up to 100% and 95%, respectively, provided that a borrower obtains private mortgage insurance on loans that exceed 80% of the appraised value or sales price, whichever is less, of the secured property. We also require that fire, casualty, title, hazard insurance and, if appropriate, flood insurance be maintained on all properties securing real estate loans made by us. An independent licensed appraiser generally appraises all properties.

We offer our full-time employees who satisfy certain criteria and our general underwriting standards fixed- and adjustable-rate mortgage loans with reduced interest rates that are currently 50 basis points below the rates offered to our other customers. The employee mortgage rate normally ceases upon termination of employment. Upon termination of the employee mortgage rate, the interest rate reverts to the contract rate in effect at the time that the loan was extended. All other terms and conditions contained in the original mortgage and note continue to remain in effect. As of March 31, 2007, we had \$3.2 million of employee mortgage rate loans, or 1.6% of total loans.

**Home Equity Loans and Lines of Credit.** We offer home equity loans and home equity lines of credit, both of which are secured by owner-occupied one- to four-family residences. At March 31, 2007, home equity loans and equity lines of credit totaled \$17.6 million, or 8.8% of total loans. Additionally, at March 31, 2007, the unadvanced amounts of home equity lines of credit totaled \$1.7 million. Home equity loans are offered with fixed rates of interest and with terms up to 15 years. Home equity lines of credit are offered with adjustable rates of interest that are indexed to the prime rate as reported in *The Wall Street Journal*. Interest rate adjustments on home equity lines of credit are limited to a maximum of 18% or 6% above the initial interest rate, whichever is lower.

The procedures for underwriting home equity loans and lines of credit include an assessment of the applicant's payment history on other debts and ability to meet existing obligations and payments on the proposed loans. We will offer home equity loans with maximum combined loan-to-value ratios of 90%, provided that loans in excess of 80% will be charged a higher rate of interest. A home equity line of credit may be drawn down by the borrower for an initial period of 10 years from the date of the loan agreement. During this period, the borrower has the option of paying, on a monthly basis, either principal and interest or only interest. If not renewed, the borrower has to pay back the amount outstanding under the line of credit over a term not to exceed 10 years, beginning at the end of the 10-year period.

**Multi-Family and Commercial Real Estate Loans.** We originate multi-family and commercial real estate loans that are generally secured by five or more unit apartment buildings and properties used for business purposes such as small office buildings, industrial facilities or retail facilities primarily located in our primary market area. At March 31, 2007, multi-family real estate loans totaled \$5.8 million, or 2.9% of total loans. Also on March 31, 2007, commercial real estate loans totaled \$50.1 million, or 25.0% of total loans. Our multi-family loans are generally made with terms up to 20 years and our commercial real estate loans are generally made with terms of up to 25 years. These loans are offered with interest rates that are fixed or adjust periodically and are generally indexed to the prime rate as reported in *The Wall Street Journal* plus a margin of 100 basis points or the five-year Federal Home Loan Bank (the "FHLB") Classic Advance Rate plus a margin of 225 to 325 basis points. At March 31, 2007, the largest multi-family loan was a \$1.3 million loan, which was secured by a 42-unit apartment building. This loan was performing according to its terms at March 31, 2007. At March 31, 2007, the largest commercial real estate loan was a \$3.2 million loan, which was secured by a hotel. This loan was performing according to its terms at March 31, 2007. We generally do not make these loans with loan-to-value ratios exceeding 80%.

We also originate land loans primarily to local contractors and developers for making improvements on approved building lots. Such loans are generally written with a maximum loan-to-value ratio based upon the appraised value or purchase price, whichever is less, of 75% for a term of up to 15 years. Interest rates on our land loans are fixed for the first three years and then adjust annually thereafter to a rate typically 3.25% over the one year Constant Maturity Treasury index. At March 31, 2007, we had six land loans totaling \$1.1 million and are included in the commercial real estate loan category.

**Construction Loans.** We originate construction loans to individuals for the construction and acquisition of personal residences. At March 31, 2007, residential construction loans amounted to \$2.7 million, or 1.4% of total loans. At March 31, 2007, the unadvanced portion of these construction loans totaled \$678,000. Our residential mortgage construction loans generally provide for the payment of interest only during the construction phase, which is usually 12 months. At the end of the construction phase, the loan converts to a permanent mortgage loan. Loans generally can be made with a maximum loan-to-value ratio of 90% of the appraised value or cost of the project, whichever is less. At March 31, 2007, the largest residential construction loan commitment was for \$620,000, all of which was disbursed. The loan was performing according to its terms at March 31, 2007.

We make construction loans for commercial development projects. The projects include multi-family, apartment, small industrial, retail and office buildings. These loans generally have an interest-only phase during construction, which is usually 12 months, and then convert to permanent financing. Disbursements of funds are at the sole discretion of Enfield Federal and are based on the progress of construction. At March 31, 2007, commercial construction loans totaled \$4.9 million, or 2.5% of total loans. At March 31, 2007, the unadvanced portion of these construction loans totaled \$5.1 million. Loans generally can be made with a maximum loan-to-value ratio of 75% of the appraised value or cost of the project, whichever is less. At March 31, 2007, the largest commercial loan commitment was for \$3.0 million, \$2.0 million of which was disbursed. The loan was performing according to its terms at March 31, 2007.

**Commercial Loans.** At March 31, 2007, we had \$11.1 million in commercial loans, which amounted to 5.5% of total loans. In addition, at such date, we had \$4.3 million of unadvanced commercial lines of credit. We make commercial business loans primarily in our market area to a variety of professionals, sole proprietorships and small businesses. Commercial lending products include term loans, revolving lines of credit and Small Business Administration guaranteed loans. Commercial loans and lines of credit are made with either variable or fixed rates

of interest. Variable rates are based on the prime rate as published in *The Wall Street Journal*, plus a margin. Fixed-rate business loans are generally indexed to the two-, five- or ten-year FHLB Amortizing Advance Rate, as corresponds to the term of the loan, plus a margin. The Company generally does not make unsecured commercial loans.

When making commercial loans, we consider the financial statements of the borrower, our lending history with the borrower, the debt service capabilities of the borrower, the projected cash flows of the business and the value of the collateral, primarily accounts receivable, inventory and equipment, and are supported by personal guarantees. Depending on the collateral used to secure the loans, commercial loans are made in amounts of up to 80% of the value of the collateral securing the loan. At March 31, 2007, our largest commercial loan was a \$2.8 million loan secured by vehicles. This loan was performing according to its original terms at March 31, 2007.

**Consumer Loans.** We offer fixed-rate automobile loans for new or used vehicles with terms of up to 66 months and loan-to-value ratios of up to 90% of the lesser of the purchase price or the retail value shown in the NADA Car Guide. At March 31, 2007, automobile loans totaled \$755,000 or 0.4% of total loans and 27.2% of consumer loans. For the fiscal year ended March 31, 2007, the Company originated \$656,000 of automobile loans.

Other consumer loans at March 31, 2007 amounted to \$2.0 million, or 1.0% of total loans and 72.8% of consumer loans. These loans include mobile home loans and secured and unsecured personal loans. Our mobile home loans, which are made primarily to borrowers in the Northeastern United States, have terms of up to 25 years and fixed interest rates. We generally will finance up to a maximum of 90% of the value of the mobile home and require that the borrower obtain hazard insurance. At March 31, 2007, we had 24 mobile homes loans, the average size of which was approximately \$55,000. Personal loans generally have a fixed-rate, a maximum borrowing limitation of \$10,000 and a maximum term of four years. Collateral loans are generally secured by a passbook account or a certificate of deposit.

**Loan Underwriting Risks.** While we anticipate that adjustable-rate loans will better offset the adverse effects of an increase in interest rates as compared to fixed-rate mortgages, the increased mortgage payments required of adjustable-rate loan borrowers in a rising interest rate environment could cause an increase in delinquencies and defaults. The marketability of the underlying property also may be adversely affected in a high interest rate environment. In addition, although adjustable-rate mortgage loans help make our asset base more responsive to changes in interest rates, the extent of this interest sensitivity is limited by the annual and lifetime interest rate adjustment limits.

Loans secured by multi-family and commercial real estate generally have larger balances and involve a greater degree of risk than one- to four-family residential mortgage loans. Of primary concern in multi-family and commercial real estate lending is the borrower's creditworthiness and the feasibility and cash flow potential of the project. Payments on loans secured by income properties often depend on successful operation and management of the properties. As a result, repayment of such loans may be subject to a greater extent than residential real estate loans to adverse conditions in the real estate market or the economy. To monitor cash flows on income properties, we require borrowers and loan guarantors, if any, to provide annual financial statements on multi-family and commercial real estate loans. In reaching a decision on whether to make a multi-family and commercial real estate loan, we consider the net operating income of the property, the borrower's expertise, credit history, and profitability and the value of the underlying property. In addition, with respect to commercial real estate rental properties, we will also consider the term of the lease and the quality of the tenants. We have generally required that the properties securing these real estate loans have debt service coverage ratios (the ratio of earnings before debt service to debt service) of at least 1.20x. Environmental surveys are generally required for commercial real estate loans of \$250,000 or more.

Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the property's value at completion of construction and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction costs proves to be inaccurate, we may be required to advance funds beyond the amount

originally committed to permit completion of the building. If the estimate of value proves to be inaccurate, we may be confronted, at or before the maturity of the loan, with a building having a value which is insufficient to assure full repayment. If we are forced to foreclose on a building before or at completion due to a default, there can be no assurance that we will be able to recover all of the unpaid balance of, and accrued interest on, the loan as well as related foreclosure and holding costs.

Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment or other income, and which are secured by real property whose value tends to be more easily ascertainable, commercial loans are of higher risk and typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial loans may depend substantially on the success of the business itself. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value.

Consumer loans may entail greater risk than do residential mortgage loans, particularly in the case of consumer loans that are unsecured or secured by assets that depreciate rapidly. In such cases, repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan and the remaining deficiency often does not warrant further substantial collection efforts against the borrower. In addition, consumer loan collections depend on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

**Loan Originations, Purchases and Sales.** Our mortgage lending activities are conducted by our salaried loan representatives operating at our main office in Enfield. We underwrite all loans that we originate under our loan policies and procedures, which model those of Fannie Mae and Freddie Mac. We originate both adjustable-rate and fixed-rate mortgage loans. Our ability to originate fixed- or adjustable-rate loans is dependent upon the relative customer demand for such loans, which is affected by the current and expected future level of interest rates.

We generally retain all of the loans that we originate for our portfolio; however, we will sell participation interests to local financial institutions, primarily on the portion of loans that exceed our borrowing limits. The sales occur at time of origination; therefore no loans have been classified as held-for-sale. We sold \$1.6 million of these loans in fiscal 2007 and \$3.1 million in fiscal 2006. In fiscal 2007, we commenced selling long-term, fixed rate one-to four-family loans to the Federal Home Loan Bank (the "FHLB") to assist with managing our interest rate risk and increasing our net interest margin. Loans are sold with servicing retained and the loans have recourse to the Company on a formula basis. We sold \$2.3 million of these loans in fiscal 2007.

We purchase participation interests from other community-based financial institutions, primarily commercial real estate loans, commercial construction loans, commercial loans and one- to four-family loans. Such loans totaled \$22.1 and \$6.6 million at March 31, 2007 and 2006, respectively. We perform our own underwriting analysis on each of our participation interests before purchasing such loans and therefore believe there is no greater risk of default on these obligations. However, in a purchased participation loan, we do not service the loan and thus are subject to the policies and practices of the lead lender with regard to monitoring delinquencies, pursuing collections and instituting foreclosure proceedings. We are permitted to review all of the documentation relating to any loan in which we participate, including any annual financial statements provided by a borrower. Additionally, we receive periodic updates on the loan from the lead lender. We have not historically purchased any whole loans. However, we would entertain doing so if a loan was presented to us that met our underwriting criteria and fit within our interest rate strategy.

**Loan Approval Procedures and Authority.** Our lending policies and loan approval limits are recommended by senior management, reviewed by the Executive Committee of the Board of Directors and approved by the Board of Directors. The Executive Committee must be comprised of at a minimum: the Chairman of the Board, the President and Chief Executive Officer and at least one independent director. The Senior Loan Officer and all division heads also serve as non-voting members of the committee. Each individual's lending authority limit is based on his or her experience and capability and reviewed annually by the board. Certain individuals are

assigned lending authority grades of "Level 1" through "Level 4" and may approve extensions of credit up to their individual lending authority limit. Any extension of credit that exceeds an individual's authority requires the approval of a second individual with a higher level of authority sufficient to accommodate the request as appropriate, or requires the approval of the Executive Committee. Notwithstanding individual and joint lending authority, board approval is required for any request involving any compromise of indebtedness, such as the forgiveness of unpaid principal, accrued interest, accumulated fees, or acceptance of collateral or other assets in lieu of payment.

The Executive Committee has the authority to approve all loans up to \$1.5 million. Requests in excess of this limit must be submitted to the full Board of Directors for approval. Individuals possessing "Level 1" authority may approve residential mortgage loans in amounts of up to \$750,000 (owner occupied) and \$500,000 (non-owner occupied), commercial and multi-family real estate loans in amounts of up to \$750,000, commercial loans in amounts of up to \$500,000 (secured) and \$250,000 (unsecured) and consumer loans, including home equity loans and lines of credit, in amounts of up to \$150,000.

Individuals possessing "Level 2" authority may approve residential mortgage loans in amounts of up to \$350,000 (owner occupied) and \$250,000 (non-owner occupied), commercial and multi-family real estate loans in amounts of up to \$375,000, commercial loans in amounts of up to \$250,000 (secured) and \$125,000 (unsecured) and consumer loans, including home equity loans and lines of credit, in amounts of up to \$100,000.

Individuals possessing "Level 3" authority may approve residential mortgage loans in amounts of up to \$175,000 (owner occupied) and \$125,000 (non-owner occupied), commercial and multi-family real estate loans in amounts of up to \$175,000, commercial loans in amounts of up to \$100,000 (secured) and \$25,000 (unsecured) and consumer loans, including home equity loans and lines of credit, in amounts of up to \$50,000.

Individuals possessing "Level 4" authority may approve only secured consumer loans in amounts of up to \$25,000.

**Loan Commitments.** We issue commitments for fixed-rate and adjustable-rate mortgage loans conditioned upon the occurrence of certain events. Commitments to originate mortgage loans are legally binding agreements to lend to our customers.

## **Investment Activities**

The Board of Directors reviews and approves our investment policy annually. The Board of Directors is responsible for establishing policies for conducting investment activities, including the establishment of risk limits. The Board of Directors reviews the investment portfolio and reviews investment transactions on a monthly basis and is responsible for ensuring that the day-to-day management of the investment portfolio is conducted by qualified individuals. The Board has directed the President and Chief Executive Officer to implement the investment policy based on the Board's established guidelines as reflected in the written investment policy, and other established guidelines, including those set periodically by the Asset/Liability Management Committee. The President and Chief Executive Officer presents the Board of Directors with potential investment strategies and investment portfolio performance reports, at least on a monthly basis.

The investment portfolio is primarily viewed as a source of liquidity. Our policy is to invest funds in assets with varying maturities that will result in the best possible yield while maintaining the safety of the principal invested and assists in managing interest rate risk. The investment portfolio management policy is designed to:

1. enhance profitability by maintaining an acceptable spread over the cost of funds;
2. absorb funds when loan demand is low and infuse funds into loans when loan demand is high;
3. provide both the regulatory and the operational liquidity necessary to conduct our daily business activities;

4. provide a degree of low-risk, quality assets to the balance sheet;
5. provide a medium for the implementation of certain interest rate risk management measures intended to establish and maintain an appropriate balance between the sensitivity to changes in interest rates of: (i) interest income from loans and investments, and (ii) interest expense from deposits and borrowings;
6. have collateral available for pledging requirements;
7. generate a favorable return on investments without undue compromise of other objectives; and
8. evaluate and take advantage of opportunities to generate tax-exempt income when appropriate.

In determining its investment strategies, we consider the interest rate sensitivity, yield, credit risk factors, maturity and amortization schedules, collateral value and other characteristics of the securities to be held. We also consider the secondary market for the sale of assets and the ratings of debt instruments in which it invests and the financial condition of the obligors issuing such instruments.

We have authority to invest in various types of assets, including U.S. Treasury obligations, securities of various federal agencies, mortgage-backed securities, certain certificates of deposit of insured financial institutions, overnight and short-term loans to other banks, corporate debt instruments, and Fannie Mae and Freddie Mac equity securities. We primarily invest in: U.S. agency obligations; collateralized mortgage obligations and mortgage-backed securities; municipal obligations; and equity investments. With respect to municipal obligations, our investment policy provides that all municipal issues must be rated investment grade or higher to qualify for its portfolio. If any such municipal issues in our investment portfolio are subsequently downgraded below the minimum requirements, it is our general policy to liquidate the investment.

## **Deposit Activities and Other Sources of Funds**

**General.** Deposits and loan repayments are the major sources of our funds for lending and other investment purposes. Loan repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by general interest rates and money market conditions.

**Deposit Accounts.** Substantially all of our depositors are residents of the State of Connecticut. Deposits are attracted from within our market area through the offering of a broad selection of deposit instruments, including non interest-bearing demand accounts (such as checking accounts), interest-bearing demand accounts (such as NOW and money market accounts), passbook and savings accounts and certificates of deposit. At March 31, 2007, core deposits, which consist of savings, demand, NOW and money market accounts, comprised 50.4% of our deposits. We do not currently utilize brokered funds. Deposit account terms vary according to the minimum balance required, the time periods the funds must remain on deposit and the interest rate, among other factors. In determining the terms of our deposit accounts, we consider the rates offered by our competition, our liquidity needs, profitability to us, matching deposit and loan products and customer preferences and concerns. We generally review our deposit mix and pricing weekly. Our current strategy is to offer competitive rates, but not to be the market leader.

In addition to accounts for individuals, we also offer deposit accounts designed for the businesses operating in our market area. Our business banking deposit products and services include a non-interest-bearing commercial checking account, a NOW account for sole proprietors and a commercial cash management account for larger businesses. We have sought to increase our commercial deposits through the offering of these products, particularly to our commercial borrowers.

**Borrowings.** We utilize advances from the Federal Home Loan Bank of Boston and securities sold under agreements to repurchase to supplement our supply of investable funds and to meet deposit withdrawal requirements. The Federal Home Loan Bank functions as a central reserve bank providing credit for member

financial institutions. As a member, we are required to own capital stock in the Federal Home Loan Bank and are authorized to apply for advances on the security of such stock and certain of our mortgage loans and other assets (principally securities which are obligations of, or guaranteed by, the United States), provided certain standards related to creditworthiness have been met. Advances are made under several different programs, each having its own interest rate and range of maturities. Depending on the program, limitations on the amount of advances are based either on a fixed percentage of an institution's net worth or on the Federal Home Loan Bank's assessment of the institution's creditworthiness. Under its current credit policies, the Federal Home Loan Bank generally limits advances to 25% of a member's assets, and short-term borrowings of less than one year may not exceed 10% of the institution's assets. The Federal Home Loan Bank determines specific lines of credit for each member institution.

Securities sold under agreements to repurchase are customer deposits that are invested overnight in U.S. government or U.S. government agency securities. The customers, predominantly commercial customers, set a predetermined balance and deposits in excess of that amount are transferred into the repurchase account from each customer's checking account. The next banking day, the funds are recredited to their individual checking account along with interest earned at market rates. These types of accounts are often referred to as sweep accounts.

## **Financial Services**

We have a partnership with a third-party registered broker-dealer, Infinex Investments, Inc. Infinex operates an office at Enfield Federal and offers customers a complete range of nondeposit investment products, including mutual funds, debt, equity and government securities, retirement accounts, insurance products and fixed and variable annuities. We receive a portion of the commissions generated by Infinex from sales to customers. For the years ended March 31, 2007 and 2006, we received fees of \$41,000 and \$4,000, respectively, through our relationship with Infinex.

## **Personnel**

As of March 31, 2007, we had 60 full-time employees and 13 part-time employees, none of whom is represented by a collective bargaining unit. We believe our relationship with our employees is good.

## **Risk Factors**

*You should consider carefully the following risk factors before investing in our common stock.*

### **Our increased emphasis on commercial and construction lending may expose us to increased lending risks.**

At March 31, 2007, our loan portfolio consisted of \$55.9 million, or 27.9% of multi-family and commercial real estate loans, \$7.7 million, or 3.8% of construction loans and \$11.1 million, or 5.5% of commercial business loans. We intend to increase our emphasis on these types of loans. These types of loans generally expose a lender to greater risk of non-payment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property, the income stream of the borrowers and, for construction loans, the accuracy of the estimate of the property's value at completion of construction and the estimated cost of construction. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. Commercial business loans expose us to additional risks since they typically are made on the basis of the borrower's ability to make repayments from the cash flow of the borrower's business and are secured by non-real estate collateral that may depreciate over time. In addition, since such loans generally entail greater risk than one- to four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, many of our commercial and construction borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

**Certain interest rate movements may hurt our earnings and asset value.**

Interest rates have recently been at historically low levels. However, since June 30, 2004, the U.S. Federal Reserve has increased its target for the federal funds rate seventeen times, from 1.00% to 5.25%. While these short-term market interest rates (which we use as a guide to price our deposits) have increased, longer-term market interest rates (which we use as a guide to price our longer-term loans) have not. Although this “flattening” of the market yield curve has not had a negative impact on our interest rate spread and net interest margin to date, if short-term interest rates continue to rise, and if rates on our deposits and borrowings continue to reprice upwards faster than the rates on our long-term loans and investments, we would experience compression of our interest rate spread and net interest margin, which would have a negative effect on our profitability.

Changes in interest rates also affect the value of our interest-earning assets, and in particular our securities portfolio. Generally, the value of fixed-rate securities fluctuates inversely with changes in interest rates. Unrealized gains and losses on securities available for sale are reported as a separate component of equity, net of tax. Decreases in the fair value of securities available for sale resulting from increases in interest rates could have an adverse effect on stockholders’ equity.

**Our inability to successfully complete our pending merger transaction and integrate the new company could hurt our earnings.**

Our pending acquisition of First Valley Bancorp, Inc. involves the integration of two companies that have previously operated independently. The difficulties of combining the operations of the two companies include:

- integrating personnel with diverse business backgrounds;
- combining different corporate cultures; and
- retaining key employees.

The process of integrating operations could cause an interruption of, or loss of momentum in, the activities of the business and the loss of key personnel. The integration of the two companies will require the experience and expertise of certain key employees of First Valley Bancorp who are expected to be retained by us. We may not be successful in retaining these employees for the time period necessary to successfully integrate First Valley Bancorp’s operations with those of ours. The diversion of management’s attention and any delays or difficulties encountered in connection with the merger and the integration of the two companies’ operations could have an adverse effect on our business and results of operation following the merger.

**Strong competition within our market area could hurt our profits and slow growth.**

We face intense competition both in making loans and attracting deposits. This competition has made it more difficult for us to make new loans and has occasionally forced us to offer higher deposit rates. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. As of June 30, 2006, we held 0.8% of the deposits in Hartford County, which was the 14<sup>th</sup> largest market share of deposits out of the 28 financial institutions in the county. Some of the institutions with which we compete have substantially greater resources and lending limits than we have and may offer services that we do not provide. We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Our profitability depends upon our continued ability to compete successfully in our market area.

**If we do not achieve profitability on our new branches, they may negatively impact our earnings.**

We opened our East Windsor branch office on October 3, 2005 and our Ellington branch on April 17, 2006. Numerous factors contribute to the performance of a new branch, such as a suitable location, qualified personnel and an effective marketing strategy. Additionally, it takes time for a new branch to generate significant deposits and make sufficient loans to produce enough income to offset expenses, some of which, like salaries and occupancy

expense, are relatively fixed costs. We expect that it may take a period of time before the new branch offices can become profitable. During this period, operating these new branch offices may negatively impact our net income.

**A downturn in the local economy or a decline in real estate values could hurt our profits.**

Nearly all of our real estate loans are secured by real estate in the Hartford metropolitan area. As a result of this concentration, a downturn in the local economy could cause significant increases in non-performing loans, which would hurt our profits. Additionally, a decrease in asset quality could require additions to our allowance for loan losses through increased provisions for loan losses, which would hurt our profits. In recent years, there have been significant increases in real estate values in our market area. As a result of rising home prices, our loans have been well collateralized. A decline in real estate values could cause some of our mortgage loans to become inadequately collateralized, which would expose us to a greater risk of loss.

**The loss of our President and Chief Executive Officer could hurt our operations.**

We rely heavily on our President and Chief Executive Officer, David J. O'Connor. The loss of Mr. O'Connor could have an adverse effect on us because, as a small community bank, Mr. O'Connor has more responsibility than would be typical at a larger financial institution with more employees. In addition, as a small community bank, we have fewer management-level personnel who are in position to succeed and assume the responsibilities of Mr. O'Connor.

**We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations.**

Enfield Federal is subject to extensive regulation, supervision and examination by the Office of Thrift Supervision, its chartering authority, and by the Federal Deposit Insurance Corporation, as insurer of its deposits. New England Bancshares is subject to regulation and supervision by the Office of Thrift Supervision. Such regulation and supervision govern the activities in which an institution and its holding company may engage, and are intended primarily for the protection of the insurance fund and for the depositors and borrowers of Enfield Federal. The regulation and supervision by the Office of Thrift Supervision and the Federal Deposit Insurance Corporation are not intended to protect the interests of investors in New England Bancshares common stock. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations.

**Our low return on equity after the conversion may negatively impact the value of our common stock.**

Return on equity, which equals net income divided by average equity, is a ratio used by many investors to compare the performance of a particular company with other companies. For the year ended March 31, 2007, our return on average equity was 1.70%. Over time, we intend to use the net proceeds from our recent stock offering to increase earnings per share and book value per share, without assuming undue risk, with the goal of achieving a return on equity that is competitive with other publicly held companies. This goal could take a number of years to achieve, and we cannot assure you that it will be attained. Consequently, you should not expect a competitive return on equity in the near future. Failure to achieve a competitive return on equity might make our common stock unattractive to some investors and might cause our common stock to trade at lower prices than comparable companies with higher returns on equity.

**There may be a limited market for our common stock, which may offset our stock price.**

Although our stock is listed on the Nasdaq Global Market, there is no guarantee that our shares will be regularly traded. If an active trading market for our common stock does not develop, you may not be able to sell your shares of common stock on short notice, and the sale of a large number of shares at one time could temporarily depress the market price. There also may be a wide spread between the bid and ask price for our common stock.

When there is a wide spread between the bid and ask price, the price at which you may be able to sell our common stock may be significantly lower than the price at which you could buy it at that time.

## REGULATION AND SUPERVISION

### General

As a savings and loan holding company, New England Bancshares is required by federal law to file reports with and otherwise comply with, the rules and regulations, of the Office of Thrift Supervision. Enfield Federal, as a federal savings association, is subject to extensive regulation, examination and supervision by the Office of Thrift Supervision, as its primary federal regulator, and the Federal Deposit Insurance Corporation, as its deposit insurer. However, after our acquisition of First Valley Bancorp, New England Bancshares will become a bank holding company and be required to file reports with and otherwise comply with, the rules and regulations, of the Federal Reserve Board. Enfield Federal is a member of the Federal Home Loan Bank System. Enfield Federal must file reports with the Office of Thrift Supervision and the Federal Deposit Insurance Corporation concerning its activities and financial condition in addition to obtaining regulatory approvals before entering into certain transactions such as mergers with, or acquisitions of, other savings institutions. The Office of Thrift Supervision and/or the Federal Deposit Insurance Corporation conduct periodic examinations to test Enfield Federal's safety and soundness and compliance with various regulatory requirements. This regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such regulatory requirements and policies, whether by the Office of Thrift Supervision, the Federal Deposit Insurance Corporation, the Federal Reserve Board or the Congress, could have a material adverse impact on New England Bancshares, Enfield Federal and their operations.

Certain of the applicable regulatory requirements are referred to below. This description of statutory provisions and regulations applicable to savings institutions and their holding companies does not purport to be a complete description of such statutes and regulations and their effect on New England Bancshares and Enfield Federal and is qualified in its entirety by reference to the actual statutes and regulations involved.

### Federal Banking Regulation

**Business Activities.** The activities of federal savings associations are governed by federal law and regulations. These laws and regulations delineate the nature and extent of the activities in which federal associations may engage. In particular, certain lending authority for federal associations, e.g., commercial, non-residential real property loans and consumer loans, is limited to a specified percentage of the institution's capital or assets.

**Loans-to-One-Borrower Limitations.** Enfield Federal is generally subject to the same limits on loans to one borrower as a national bank. With specified exceptions, Enfield Federal's total loans or extensions of credit to a single borrower cannot exceed 15% of Enfield Federal's unimpaired capital and surplus. Enfield Federal may lend additional amounts up to 10% of its unimpaired capital and surplus, if the loans or extensions of credit are fully-secured by readily-marketable collateral. At March 31, 2007, Enfield Federal's loans-to-one borrower limitation was \$6.5 million and Enfield Federal's largest aggregate outstanding balance of loans to one borrower was \$5.8 million. This amount included three commercial real estate loans, one commercial line of credit and one residential mortgage loan.

**QTL Test.** Under federal law, Enfield Federal must comply with the qualified thrift lender, or "QTL" test. Under the QTL test, Enfield Federal is required to maintain at least 65% of its "portfolio assets" in certain "qualified thrift investments" in at least nine months of the most recent 12-month period. "Portfolio assets" means, in general, Enfield Federal's total assets less the sum of:

- (1) specified liquid assets up to 20% of total assets;
- (2) goodwill and other intangible assets; and
- (3) the value of property used to conduct Enfield Federal's business.

"Qualified thrift investments" includes various types of loans made for residential and housing purposes, investments related to such purposes, including certain mortgage-backed and related securities, and loans for personal, family, household and certain other purposes up to a limit of 20% of Enfield Federal's portfolio assets. Recent legislation broadened the scope of "qualified thrift investments" to include 100% of an institution's credit card loans, education loans and small business loans. Enfield Federal may also satisfy the QTL test by qualifying as a "domestic building and loan association" as defined in the Internal Revenue Code of 1986 (the "Code").

If Enfield Federal fails the QTL test it must either operate under certain restrictions on its activities or convert to a bank charter. Enfield Federal met the QTL test at March 31, 2007, and in each of the prior 12 months, and, therefore, qualifies as a thrift lender.

**Capital Requirements.** Office of Thrift Supervision regulations require Enfield Federal to meet three minimum capital standards:

- (1) a tangible capital ratio requirement of 1.5% of total assets, as adjusted under the Office of Thrift Supervision regulations;
- (2) a leverage ratio requirement of 3% of core capital to adjusted total assets, if a savings association has been assigned the highest composite rating of 1 under the Uniform Financial Institutions Ratings System (the minimum leverage capital ratio for any other depository institution that does not have a composite examination rating of 1 is 4%, unless a higher leverage capital ratio is warranted by the particular circumstances or risk profile of the depository institution) and is not anticipating or expecting significant growth and have well-diversified risks; and
- (3) a risk-based capital ratio requirement of 8% of core and supplementary capital to total risk-weighted assets of which at least half must be core capital.

In determining compliance with the risk-based capital requirement, Enfield Federal must compute its risk-weighted assets by multiplying its assets and certain off-balance sheet items by risk-weights, which range from 0% for cash and obligations issued by the United States Government or its agencies to 100% for consumer and commercial loans, as assigned by the Office of Thrift Supervision capital regulation based on the risks that the Office of Thrift Supervision believes are inherent in the type of asset.

Tangible capital is defined, generally, as common stockholders' equity (including retained earnings), certain non-cumulative perpetual preferred stock and related surplus and minority interests in equity accounts of fully consolidated subsidiaries, less intangibles (other than certain mortgage servicing rights) and investments in and loans to subsidiaries engaged in activities not permissible for a national bank. Core capital is defined similarly to tangible capital, but core capital also includes certain qualifying credit card relationships. Supplementary capital currently includes cumulative and other perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock and the allowance for loan and lease losses. In addition, up to 45% of unrealized gains on available-for-sale equity securities with a readily determinable fair value may be included in supplementary capital. The allowance for loan and lease losses includable in supplementary capital is limited to a maximum of 1.25% of risk-weighted assets, and the amount of supplementary capital that may be included as total capital cannot exceed the amount of core capital.

The Office of Thrift Supervision also has authority to establish individual minimum capital requirements in appropriate cases upon a determination that an institution's capital level is or may become inadequate in light of the particular circumstances. At March 31, 2007, Enfield Federal met each of its capital requirements.

The following table presents the Association's capital position at March 31, 2007.

	Actual	Ratio	OTS Minimum Capital Requirements	
			Actual	Ratio
Tangible.....	\$41,476	14.66%	\$ 4,243	1.5%
Core (Leverage).....	\$41,476	14.66%	\$11,315	4.0%
Risk-based.....	\$43,350	25.26%	\$13,730	8.0%

**Standards For Safety and Soundness.** The Office of Thrift Supervision has adopted a set of guidelines prescribing safety and soundness standards. These guidelines establish the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the Office of Thrift Supervision determines that an institution fails to meet any standard prescribed by the guidelines, it may require the institution to submit and implement an acceptable plan to achieve compliance with the standard.

**Limitation on Capital Distributions.** Office of Thrift Supervision regulations impose limitations upon all capital distributions by a savings institution, including cash dividends, payments to repurchase its shares and payments to stockholders of another institution in a cash-out merger. Under the regulations, an application to and the prior approval of the Office of Thrift Supervision is required prior to any capital distribution if the institution does not meet the criteria for "expedited treatment" of applications under Office of Thrift Supervision regulations (*i.e.*, generally, examination ratings, including safety and soundness, compliance and Community Reinvestment Act, in the two top categories), the total capital distributions for the calendar year exceed net income for that year plus the amount of retained net income for the preceding two years, the institution would be undercapitalized following the distribution or the distribution would otherwise be contrary to a statute, regulation or agreement with Office of Thrift Supervision. If an application is not required, the institution must still provide prior notice to Office of Thrift Supervision of the capital distribution if the institution, like Enfield Federal, is a subsidiary of a holding company. If Enfield Federal's capital fell below its regulatory requirements or the Office of Thrift Supervision notified it that it was in need of increased supervision, its ability to make capital distributions could be restricted. In addition, the Office of Thrift Supervision could prohibit a proposed capital distribution by any institution, which would otherwise be permitted by the regulation, if the Office of Thrift Supervision determines that such distribution would constitute an unsafe or unsound practice.

**Assessments.** Savings institutions are required to pay assessments to the Office of Thrift Supervision to fund the agency's operations. The general assessments, paid on a semi-annual basis, are computed upon the savings institution's total assets, including consolidated subsidiaries, as reported in the institution's latest quarterly thrift financial report. The assessments paid by Enfield Federal for the year ended March 31, 2007 totaled \$74,000.

**Prompt Corrective Regulatory Action.** The Office of Thrift Supervision is required to take certain supervisory actions against undercapitalized institutions, the severity of which depends upon the institution's degree of undercapitalization. Generally, a savings institution that has a ratio of total capital to risk weighted assets of less than 8%, a ratio of Tier 1 (core) capital to risk-weighted assets of less than 4% or a ratio of core capital to total assets of less than 4% (3% or less for institutions with the highest examination rating) is considered to be "undercapitalized." A savings institution that has a total risk-based capital ratio less than 6%, a Tier 1 capital ratio of less than 3% or a leverage ratio that is less than 3% is considered to be "significantly undercapitalized" and a savings institution that has a tangible capital to assets ratio equal to or less than 2% is deemed to be "critically undercapitalized." Subject to a narrow exception, the Office of Thrift Supervision is required to appoint a receiver or conservator within specified time frames for an institution that is "critically undercapitalized." The regulation also provides that a capital restoration plan must be filed with the Office of Thrift Supervision within 45 days of the

date a savings institution receives notice that it is “undercapitalized,” “significantly undercapitalized” or “critically undercapitalized.” Compliance with the plan must be guaranteed by any parent holding company. In addition, numerous mandatory supervisory actions become immediately applicable to an undercapitalized institution, including, but not limited to, increased monitoring by regulators and restrictions on growth, capital distributions and expansion. The Office of Thrift Supervision could also take any one of a number of discretionary supervisory actions, including the issuance of a capital directive and the replacement of senior executive officers and directors.

**Enforcement.** The Office of Thrift Supervision has primary enforcement responsibility over savings institutions and has the authority to bring action against the institution and all “institution-affiliated parties,” including stockholders, and any attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease and desist order to removal of officers or directors, receivership, conservatorship or termination of deposit insurance. Civil penalties cover a wide range of violations and can amount to \$25,000 per day, or \$1.0 million per day in especially egregious cases. The Federal Deposit Insurance Corporation has the authority to recommend to the Director of the Office of Thrift Supervision that enforcement action be taken with respect to a particular savings institution. If action is not taken by the Director, the Federal Deposit Insurance Corporation has authority to take such action under certain circumstances. Federal and state law also establishes criminal penalties for certain violations.

**Insurance of Deposit Accounts.** Deposits of Enfield Federal are insured by the Deposit Insurance Fund of the Federal Deposit Insurance Corporation. The Federal Deposit Insurance Corporation determines insurance premiums based on a number of factors, primarily the risk of loss that insured institutions pose to the Deposit Insurance Fund. Recent legislation eliminated the minimum 1.25% reserve ratio for the insurance funds, the mandatory assessments when the ratio fall below 1.25% and the prohibition on assessing the highest quality banks when the ratio is above 1.25%. The Federal Deposit Insurance Corporation has the ability to adjust the new insurance fund’s reserve ratio between 1.15% and 1.5%, depending on projected losses, economic changes and assessment rates at the end of a calendar year. The Federal Deposit Insurance Corporation has adopted regulations that set assessment rates that took effect at the beginning of 2007. The new assessment rates for most banks vary between five cents and seven cents for every \$100 of deposits. A change in insurance premiums could have an adverse effect on the operating expenses and results of operations of Enfield Federal. We cannot predict what insurance assessment rates will be in the future. Assessment credits have been provided to institutions that paid high premiums in the past.

Insurance of deposits may be terminated by the Federal Deposit Insurance Corporation upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the Federal Deposit Insurance Corporation or the Office of Thrift Supervision. The management of Enfield Federal does not know of any practice, condition or violation that might lead to termination of deposit insurance.

**Transactions with Related Parties.** Enfield Federal’s authority to engage in transactions with its “affiliates” (e.g., any company that controls or is under common control with an institution, including New England Bancshares) is limited by federal law. In general, these transactions must be on terms which are as favorable to Enfield Federal as comparable transactions with non-affiliates. In addition, certain types of these transactions are restricted to an aggregate percentage of Enfield Federal’s capital. Collateral in specified amounts must usually be provided by affiliates to receive loans from Enfield Federal. The purchase of low quality assets from affiliates is generally prohibited. In addition, the Office of Thrift Supervision regulations prohibit a savings association from lending to any of its affiliates that is engaged in activities that are not permissible for bank holding companies and from purchasing the securities of any affiliate, other than a subsidiary.

The Sarbanes-Oxley Act generally prohibits loans by the Company to its executive officers and directors. However, that act contains a specific exception for loans by Enfield Federal to its executive officers and directors in compliance with federal banking laws. Under such laws, Enfield Federal’s authority to extend credit to executive officers, directors and 10% stockholders (“insiders”), as well as entities such persons control, is limited. Among other things, these provisions require that extensions of credit to insiders be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent than, those prevailing for comparable

transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders. There are also certain limitations on the amount of credit extended to insiders, individually and in the aggregate, which limits are based, in part, on the amount of Enfield Federal's capital. In addition, extensions of credit in excess of certain limits must be approved by Enfield Federal's board of directors.

**Community Reinvestment Act.** Under the Community Reinvestment Act ("CRA"), as implemented by Office of Thrift Supervision regulations, Enfield Federal has a continuing and affirmative obligation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for Enfield Federal nor does it limit its discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the Office of Thrift Supervision, in connection with its examination of Enfield Federal, to assess Enfield Federal's record of meeting the credit needs of its community and to take the record into account in its evaluation of certain applications by Enfield Federal. The CRA also requires all institutions to make public disclosure of their CRA ratings. Enfield Federal received a "Satisfactory" CRA rating in its most recent examination.

**Federal Home Loan Bank System.** Enfield Federal is a member of the Federal Home Loan Bank of Boston, which is one of the 12 regional Federal Home Loan Banks making up the Federal Home Loan Bank System. Each Federal Home Loan Bank provides a central credit facility primarily for its member institutions. Enfield Federal is required to acquire and hold shares of capital stock in that Federal Home Loan Bank. Enfield Federal was in compliance with this requirement with an investment in the capital stock of the Federal Home Loan Bank of Boston at March 31, 2007 of \$2.0 million.

The Federal Home Loan Banks have been required to provide funds for the resolution of insolvent thrifts and to contribute funds for affordable housing programs. These requirements could reduce the amount of earnings that the Federal Home Loan Banks can pay as dividends to their members and could also result in the Federal Home Loan Banks imposing a higher rate of interest on advances to their members. If dividends were reduced, or interest on future Federal Home Loan Bank advances increased, Enfield Federal's net interest income would be affected.

### **Federal Reserve System**

Under Federal Reserve Board regulations, Enfield Federal is required to maintain noninterest-earning reserves against its transaction accounts. The Federal Reserve Board regulations generally require that reserves of 3% must be maintained against aggregate transaction accounts of \$48.3 million or less, subject to adjustment by the Federal Reserve Board, and reserves of 10%, subject to adjustment by the Federal Reserve Board, against that portion of total transaction accounts in excess of \$48.3 million. The first \$7.8 million of otherwise reservable balances, subject to adjustment by the Federal Reserve Board, are exempted from the reserve requirements. Enfield Federal is in compliance with these requirements.

### **Current Holding Company Regulation**

New England Bancshares is a nondiversified unitary savings and loan holding company within the meaning of federal law. Under federal law, New England Bancshares may engage only in the financial activities permitted for financial holding companies under the law or for multiple savings and loan holding companies as described below. Upon any non-supervisory acquisition by New England Bancshares of another savings association or savings bank that meets the qualified thrift lender test and is deemed to be a savings institution by the Office of Thrift Supervision, New England Bancshares would become a multiple savings and loan holding company (if the acquired association is held as a separate subsidiary) and would generally be limited to activities permissible for bank holding companies under Section 4(c)(8) of the Bank Holding Company Act, subject to the prior approval of the Office of Thrift Supervision, and certain activities authorized by Office of Thrift Supervision regulations. However, the Office of Thrift Supervision has issued an interpretation concluding that the multiple savings and loan holding companies may also engage in activities permitted for financial holding companies.

A savings and loan holding company is prohibited from, directly or indirectly, acquiring more than 5% of the voting stock of another savings institution or savings and loan holding company without prior written approval of the Office of Thrift Supervision and from acquiring or retaining control of a depository institution that is not insured by the Federal Deposit Insurance Corporation. In evaluating applications by holding companies to acquire savings institutions, the Office of Thrift Supervision considers the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the deposit insurance funds, the convenience and needs of the community and competitive factors.

The Office of Thrift Supervision may not approve any acquisition that would result in a multiple savings and loan holding company controlling savings institutions in more than one state, subject to two exceptions: (1) the approval of interstate supervisory acquisitions by savings and loan holding companies and (2) the acquisition of a savings institution in another state if the laws of the state of the target savings institution specifically permit such acquisitions. The states vary in the extent to which they permit interstate savings and loan holding company acquisitions.

Although savings and loan holding companies are not currently subject to specific capital requirements or specific restrictions on the payment of dividends or other capital distributions, federal regulations do prescribe such restrictions on subsidiary savings institutions as described below. Enfield Federal must notify the Office of Thrift Supervision 30 days before declaring any dividend to New England Bancshares. In addition, the financial impact of a holding company on its subsidiary institution is a matter that is evaluated by the Office of Thrift Supervision and the agency has authority to order cessation of activities or divestiture of subsidiaries deemed to pose a threat to the safety and soundness of the institution.

**Acquisition of Control.** Under the Federal Change in Bank Control Act ("CIBCA"), a notice must be submitted to the Office of Thrift Supervision if any person (including a company), or group acting in concert, seeks to acquire "control" of a savings and loan holding company or savings association. An acquisition of "control" can occur upon the acquisition of 10% or more of the voting stock of a savings and loan holding company or savings association or as otherwise defined by Office of Thrift Supervision. Under the CIBCA, the Office of Thrift Supervision has 60 days from the filing of a complete notice to act, taking into consideration certain factors, including the financial and managerial resources of the acquirer and the anti-trust effects of the acquisition. Any company that so acquires control would then be subject to regulation as a savings and loan holding company.

### **Holding Company Regulation After the Merger**

After the completion of the merger, New England Bancshares will be subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended, as administered by the Federal Reserve Board. New England Bancshares is required to obtain the prior approval of the Federal Reserve Board to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior Federal Reserve Board approval would be required for New England Bancshares to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after such acquisition, it would, directly or indirectly, own or control more than 5% of any class of voting shares of the bank or bank holding company. In addition to the approval of the Federal Reserve Board, before any bank acquisition can be completed, prior approval may also be required to be obtained from other agencies having supervisory jurisdiction over the bank to be acquired.

A bank holding company is generally prohibited from engaging in, or acquiring, direct or indirect control of more than 5% of the voting securities of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the Federal Reserve Board to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the principal activities that the Federal Reserve Board has determined by regulation to be so closely related to banking are: (i) making or servicing loans; (ii) performing certain data processing services; (iii) providing discount brokerage services; (iv) acting as fiduciary, investment or financial advisor; (v) leasing personal or real property; (vi) making investments in corporations or projects designed primarily to promote community welfare; and (vii) acquiring a savings and loan association.

The Gramm-Leach-Bliley Act of 1999 authorizes a bank holding company that meets specified conditions, including being "well capitalized" and "well managed," to opt to become a "financial holding company" and thereby

engage in a broader array of financial activities than previously permitted. Such activities can include insurance underwriting and investment banking.

After completion of the merger, New England Bancshares will be subject to the Federal Reserve Board's capital adequacy guidelines for bank holding companies (on a consolidated basis) substantially similar to those of the Office of Thrift Supervision for Enfield Federal.

A bank holding company is generally required to give the Federal Reserve Board prior written notice of any purchase or redemption of then outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the company's consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, Federal Reserve Board order or directive, or any condition imposed by, or written agreement with, the Federal Reserve Board. The Federal Reserve Board has adopted an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

The Federal Reserve Board has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the Federal Reserve Board's policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization's capital needs, asset quality and overall financial condition. The Federal Reserve Board's policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. Under the prompt corrective action laws, the ability of a bank holding company to pay dividends may be restricted if a subsidiary bank becomes undercapitalized. These regulatory policies could affect the ability of New England Bancshares to pay dividends or otherwise engage in capital distributions.

Under the Federal Deposit Insurance Act, depository institutions are liable to the Federal Deposit Insurance Corporation for losses suffered or anticipated by the Federal Deposit Insurance Corporation in connection with the default of a commonly controlled depository institution or any assistance provided by the Federal Deposit Insurance Corporation to such an institution in danger of default.

New England Bancshares and Enfield Federal will be affected by the monetary and fiscal policies of various agencies of the United States Government, including the Federal Reserve System. In view of changing conditions in the national economy and in the money markets, it is impossible for management to accurately predict future changes in monetary policy or the effect of such changes on the business or financial condition of New England Bancshares or Enfield Federal.

The status of New England Bancshares as a registered bank holding company under the Bank Holding Company Act will not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws.

## FEDERAL AND STATE TAXATION

### Federal Taxation

**General.** New England Bancshares and Enfield Federal report their consolidated taxable income on a fiscal year basis ending March 31, using the accrual method of accounting and are subject to federal income taxation in the same manner as other corporations. The following discussion of tax matters is intended only as a summary and does not purport to be a comprehensive description of the tax rules applicable to New England Bancshares and Enfield Federal. The Company is not currently under audit nor has it ever been audited by the Internal Revenue Service.

**Distributions.** To the extent that the Company makes "non-dividend distributions" to stockholders, such distributions will be considered to result in distributions from its unrecaptured tax bad debt reserve as of December 31, 1987 (the "base year reserve"), to the extent thereof and then from the Company's supplemental reserve for losses on loans, and an amount based on the amount distributed will be included in the Company's income. Non-dividend distributions include distributions in excess of the Company's current and accumulated earnings and profits, distributions in redemption of stock and distributions in partial or complete liquidation. Dividends paid out of the Company's current or accumulated earnings and profits will not be included in the Company's income.

The amount of additional income created from a non-dividend distribution is equal to the lesser of the base year reserve and supplemental reserve for losses on loans or an amount that, when reduced by the tax attributable to the income, is equal to the amount of the distribution. Thus, in some situations, approximately one and one-half times the non-dividend distribution would be includable in gross income for federal income tax purposes, assuming a 34% federal corporate income tax rate. The Company does not intend to pay dividends that would result in the recapture of any portion of the bad debt reserves.

**Corporate Alternative Minimum Tax.** The Code imposes a tax on alternative minimum taxable income at a rate of 20%. Only 90% of alternative minimum taxable income can be offset by alternative minimum tax net operating loss carryovers of which the Company currently has none. Alternative minimum taxable income is also adjusted by determining the tax treatment of certain items in a manner that negates the deferral of income resulting from the regular tax treatment of those items. Alternative minimum tax is due when it exceeds the regular income tax. The Company has not had a liability for a tax on alternative minimum taxable income during the past five years.

**Elimination of Dividends.** New England Bancshares may exclude from its income 100% of dividends received from Enfield Federal as a member of the same affiliated group of corporations.

#### **State Taxation**

New England Bancshares and Enfield Federal file Connecticut income tax returns on a consolidated basis. Generally, the income of financial institutions in Connecticut, which is calculated based on federal taxable income, subject to certain adjustments, is subject to Connecticut tax. The Company is not currently under audit with respect to its Connecticut income tax returns and its state tax returns have not been audited for the past five years.

**ITEM 2. DESCRIPTION OF PROPERTY**

The Company currently conducts its business through eight full-service banking offices and one administrative office. The net book value of the Company's properties or leasehold improvements was \$3.2 million at March 31, 2007.

<b>Location</b>	<b><u>Leased or Owned</u></b>	<b><u>Original Year Leased or Acquired</u></b>	<b><u>Date of Lease Expiration</u></b>
<b>Executive/Branch Office:</b>			
855 Enfield Street Enfield, Connecticut .....	Leased	2006	2031
<b>Branch Offices:</b>			
268 Hazard Avenue Enfield, Connecticut .....	Owned	1962	—
112 Mountain Road Suffield, Connecticut .....	Leased	1988	2008
23 Main Street Manchester, Connecticut .....	Owned	2002	—
124 Main Street Broad Brook, Connecticut .....	Owned	2003	—
20 Main Street Windsor Locks, Connecticut .....	Leased	2002	2012 <sup>(1)</sup>
One Shoham Road East Windsor, Connecticut .....	Leased	2005	2015 <sup>(2)</sup>
287 Somers Road Ellington, Connecticut .....	Owned	2005	—

<sup>(1)</sup> We have an option to renew this lease for one additional five-year term.  
<sup>(2)</sup> We have an option to renew this lease for two additional seven-year terms.

**ITEM 3. LEGAL PROCEEDINGS**

Periodically, there have been various claims and lawsuits involving Enfield Federal, such as claims to enforce liens, condemnation proceedings on properties in which Enfield Federal holds security interests, claims involving the making and servicing of real property loans and other issues incident to Enfield Federal's business. In the opinion of management, after consultation with the Company's legal counsel, no such pending claims or lawsuits are expected to have a material adverse effect on the financial condition or operations of the Company, taken as a whole. The Company is not a party to any material pending legal proceedings.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the year ended March 31, 2007.

#### PART II

#### ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND SMALL BUSINESS ISSUER PURCHASES OF EQUITY SECURITIES

Beginning on December 28, 2005, the Company's common stock was quoted on the Nasdaq Global Market under the symbol "NEBS." Before that date, the Company's common stock was quoted on the OTC Bulletin Board under the symbol "NEBS." According to the records of its transfer agent, the Company had approximately 743 stockholders of record as of June 2, 2007. This number does not reflect stockholders who hold their shares in "street name." The following table sets forth the high and low bid information for the Company's common stock for each of the fiscal quarters in the two-year period ended March 31, 2007. The stock prices and dividends have been adjusted to reflect that each share of former New England Bancshares common stock was exchanged for 2.3683 shares of current New England Bancshares common stock in connection with the Company's second-step conversion on December 28, 2005.

	<u>High</u>	<u>Low</u>	<u>Dividends</u>
<b>Fiscal 2007:</b>			
Fourth Quarter .....	\$13.65	\$12.85	\$0.03
Third Quarter .....	13.30	12.50	0.03
Second Quarter .....	13.05	11.41	0.03
First Quarter.....	11.66	10.77	0.03
<b>Fiscal 2006:</b>			
Fourth Quarter .....	\$10.90	\$10.47	\$0.03
Third Quarter .....	11.40	10.24	0.02
Second Quarter .....	11.65	6.61	0.02
First Quarter.....	7.52	6.19	0.02

The Company did not repurchase any of its common shares during the quarter ended March 31, 2007.

#### ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The objective of this section is to help understand our views on our results of operations and financial condition. You should read this discussion in conjunction with the consolidated financial statements and notes to the consolidated financial statements that appear under Part II, Item 7 of this annual report.

##### Overview

**Income.** Our primary source of pre-tax income is net interest and dividend income. Net interest and dividend income is the difference between interest and dividend income, which is the income that we earn on our loans and investments, and interest expense, which is the interest that we pay on our deposits and borrowings. To a much lesser extent, we also recognize pre-tax income from service charge income – mostly from service charges on deposit accounts, from the increase in cash surrender value of our bank-owned life insurance and from the sale of securities.

**Allowance for Loan Losses.** The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. We evaluate the need to establish allowances against losses on loans on a monthly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings.

**Expenses.** The expenses we incur in operating our business consist of salaries and employee benefits expenses, occupancy and equipment expenses, advertising and promotion expenses, professional fees, data processing expense, stationery and supplies expense, amortization of identifiable intangible assets and other miscellaneous expenses.

Salaries and employee benefits expenses consist primarily of the salaries and wages paid to our employees, payroll taxes and expenses for health insurance, retirement plans and other employee benefits. It also includes expenses related to our employee stock ownership plan and restricted stock awards granted under our stock-based incentive plan. Expense for the employee stock ownership plan is based on the average market value of the shares committed to be released. An equal number of shares is released each year over terms of the two loans from New England Bancshares that were used to fund the employee stock ownership plan's purchase of shares in the stock offering in both the mutual holding company reorganization and the second-step conversion. Expense for shares of restricted stock awards is based on the fair market value of the shares on the date of grant. Compensation and related expenses is recognized on a straight-line basis over the vesting period. We began expensing stock options in fiscal 2007 and is included in salaries and employee benefits expenses and the consolidated statements of income.

Occupancy and equipment expenses, which are the fixed and variable costs of land, building and equipment, consist primarily of lease payments, real estate taxes, depreciation charges, furniture and equipment expenses, maintenance and costs of utilities. Depreciation of premises and equipment is computed using the straight-line method based on the useful lives of the related assets, which range from ten to 50 years for buildings and premises and three to 20 years for furniture, fixtures and equipment. Leasehold improvements are amortized over the shorter of the useful life of the asset or term of the lease.

Advertising and promotion expenses include expenses for print advertisements, promotions and premium items.

Professional fees primarily include fees paid to our independent auditors, our attorneys, our internal auditor and any consultants we employ, such as to review our loan or investment portfolios.

Data processing expenses include fees paid to our third-party data processing service and ATM expense.

Stationery and supplies expense consists of expenses for office supplies.

Amortization of identifiable intangible assets consists of the amortization, on a straight-line basis over a ten-year period, of the \$886,000 core deposit intangible that was incurred in connection with our acquisition of Windsor Locks Community Bank, FSL in December 2003.

Other expenses include federal insurance deposit premiums, charitable contributions, regulatory assessments, telephone, insurance and other miscellaneous operating expenses.

## **Critical Accounting Policies**

We consider accounting policies involving significant judgments and assumptions by management that have, or could have, a material impact on the carrying value of certain assets or income to be critical accounting policies. We consider accounting policies relating to the allowance for loan losses and goodwill and other intangibles to be critical accounting policies.

**Allowance for Loan Losses.** The allowance for loan losses is the amount estimated by management as necessary to cover losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: loss exposure at default; the amount and timing of future cash flows on impacted loans;

the value of collateral; and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are susceptible to significant change.

Management reviews the level of the allowance on a monthly basis and establishes the provision for loan losses based on an evaluation of the portfolio, past loss experience, economic conditions and business conditions affecting our primary market area, credit quality trends, collateral value, loan volumes and concentrations, seasoning of the loan portfolio, the duration of the current business cycle, bank regulatory examination results and other factors related to the collectibility of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future additions to the allowance may be necessary if certain future events occur that cause actual results to differ from the assumptions used in making the evaluation. For example, a downturn in the local economy could cause increases in non-performing loans. Additionally, a decline in real estate values could cause some of our loans to become inadequately collateralized. In either case, this may require us to increase our provisions for loan losses, which would negatively impact earnings. Further, the Office of Thrift Supervision, as an integral part of its examination process, periodically reviews our allowance for loan losses. Such agency may require us to recognize adjustments to the allowance based on its judgments about information available to it at the time of its examination. An increase to the allowance required to be made by the Office of Thrift Supervision would negatively impact our earnings. Additionally, a large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings. See notes 2 and 4 to the notes to consolidated financial statements included in Part II, Item 7 of this annual report.

**Goodwill and Other Intangibles.** We record all assets and liabilities acquired in purchase acquisitions, including goodwill and other intangibles, at fair value as required by Statement of Financial Accounting Standards No. 141. Goodwill is subject, at a minimum, to annual tests for impairment. Other intangible assets are amortized over their estimated useful lives using straight-line and accelerated methods, and are subject to impairment if events or circumstances indicate a possible inability to realize the carrying amount. The initial goodwill and other intangibles recorded, and subsequent impairment analysis, requires us to make subjective judgments concerning estimates of how the acquired assets will perform in the future. Events and factors that may significantly affect the estimates include, among others, customer attrition, changes in revenue growth trends, specific industry conditions and changes in competition.

## Operating Strategy

Our mission is to operate and further expand a profitable community-oriented financial institution. We plan to achieve this by executing our strategy of:

- pursuing opportunities to increase multi-family and commercial real estate and commercial business lending in our market area;
- continuing to emphasize the origination of one- to four-family residential real estate loans;
- expanding our delivery system through a combination of increased uses of technology and additional branch facilities;
- aggressively attracting core deposits;
- managing our net interest margin and net interest spread by having a greater percentage of our assets in loans, especially higher-yielding loans, which generally have a higher yield than securities; and
- managing interest rate risk by emphasizing the origination of adjustable-rate or shorter duration loans.

*Pursue opportunities to increase multi-family, commercial real estate and commercial business lending in our market area*

Multi-family, commercial real estate and commercial business loans provide us with the opportunity to earn more income because they tend to have higher interest rates than residential mortgage loans. In addition, these loans are beneficial for interest rate risk management because they typically have shorter terms and adjustable interest rates. Multi-family, commercial real estate and commercial business loans increased \$19.8 million and \$13.0 million for the years ended March 31, 2007 and 2006, respectively, and at March 31, 2007 comprised approximately 33.4% of total loans. There are many multi-family and commercial properties and businesses located in our market area, and with the additional capital we raised in the offering we may pursue the larger lending relationships associated with these opportunities, while continuing to originate any such loans in accordance with what we believe are our conservative underwriting guidelines. We have added expertise in our commercial loan department in recent years. Additionally, we may employ additional commercial lenders in the future to help increase our multi-family and commercial lending.

However, these types of loans generally expose a lender to greater risk of non-payment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property and the income stream of the borrowers. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. Commercial business loans expose us to additional risks since they typically are made on the basis of the borrower's ability to make repayments from the cash flow of the borrower's business and are secured by non-real estate collateral that may depreciate over time. In addition, since such loans generally entail greater risk than one- to four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, many of our commercial borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

*Continue to emphasize the origination of one- to four-family residential real estate loans*

Our primary lending activity is the origination of residential mortgage loans secured by homes in our market area. We intend to continue emphasizing the origination of residential mortgage loans going forward. At March 31, 2007, 61.4% of our total loans were one- to four-family residential real estate loans. We believe that our emphasis on residential lending, which carries a lower credit risk, contributes to our high asset quality.

*Expand our delivery system through a combination of increased uses of technology and additional branch facilities*

We intend to expand the ways in which we reach and serve our customers. We implemented internet banking in fiscal 2003, which allows our customers to access their accounts and pay bills online. In fiscal 2006, we introduced an enhancement to our website to enable customers to obtain loan information to apply for a residential or commercial loan online. Also, we opened new branch offices in East Windsor, Connecticut in October 2005 and Ellington, Connecticut in April 2006. We intend to pursue expansion in our market area in the future, whether through de novo branching or acquisition. However, we have not entered into any binding commitments regarding our expansion plans.

*Aggressively attract core deposits*

Core deposits (accounts other than certificates of deposit) comprised 50.4% of our total deposits at March 31, 2007. We value core deposits because they represent longer-term customer relationships and a lower cost of funding compared to certificates of deposit. We aggressively seek core deposits through competitive pricing and targeted advertising. In addition, we offer business checking accounts for our commercial customers. We also hope to increase core deposits by pursuing expansion inside and outside of our market area through de novo branching.

*Manage net interest margin and net interest spread by having a greater percentage of our assets in loans, especially higher-yielding loans, which generally have a higher yield than securities*

We intend to continue to manage our net interest margin and net interest spread by seeking to increase lending levels and by originating higher-yielding loans. Loans secured by multi-family and commercial real estate and commercial business loans are generally larger and involve a greater degree of risk than one-to four-family residential mortgage loans. Consequently, multi-family and commercial real estate and commercial business loans typically have higher yields, which increase our net interest margin and net interest spread. In addition, the Bank has started, and expects to continue, to sell one- to four-family mortgage loans in an effort to increase yields on the overall loan portfolio.

*Manage interest rate risk by emphasizing the origination of adjustable-rate or shorter duration loans*

We manage our interest rate sensitivity to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than longer-term loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to: (1) improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread; and (2) decrease the maturities of our assets, in part by the origination of adjustable-rate and shorter-term loans. To this end the Company started to sell some of its long term fixed rate one- to four-family mortgage loans.

## **Balance Sheet Analysis**

**Loans.** Our primary lending activity is the origination of loans secured by real estate. We originate real estate loans secured by one- to four-family residential real estate, and to a lesser extent, secured by multi-family and commercial real estate. At March 31, 2007, real estate loans totaled \$186.6 million, or 93.1% of total loans, compared to \$145.3 million, or 96.8%, of total loans at March 31, 2006.

The largest segment of our real estate loans is one- to four-family residential real estate loans. At March 31, 2007, one- to four-family residential real estate loans totaled \$123.0 million, which represented 65.9% of real estate loans and 61.4% of total loans compared to \$94.8 million at March 31, 2006, which represented 65.2% of real estate loans and 63.1% of total loans. One- to four-family residential real estate loans increased \$28.3 million, or 29.9%, for the year ended March 31, 2007 due to the prevailing low interest rate environment, competitive pricing and the purchase of \$14.0 million of participations, partially offset by the sale of \$2.3 million in long-term one- to four-family loans to manage interest rate risk.

Multi-family and commercial real estate loans totaled \$55.9 million at March 31, 2007, which represented 30.0% of real estate loans and 27.9% of total loans, compared to \$43.3 million at March 31, 2006, which represented 29.8% of real estate loans and 28.8% of total loans. Multi-family and commercial real estate loans increased \$12.6 million, or 29.1%, for the year ended March 31, 2007 due to the continued emphasis of this type of lending.

We originate construction loans secured by residential and multi-family and commercial real estate. This portfolio totaled \$7.7 million at March 31, 2007, which represented 3.8% of total loans, compared to \$7.2 million at March 31, 2006, which represented 4.8% of total loans. Construction loans increased \$470,000, or 6.5%, for the year ended March 31, 2007 primarily due to the Company funding additional construction projects and purchasing \$2.0 million in loan participations, partially offset by the loans on such projects converting to permanent financing.

We also originate commercial business loans secured by business assets other than real estate, such as business equipment, inventory and accounts receivable and letters of credit. Commercial business loans totaled \$11.1 million at March 31, 2007, which represented 5.5% of total loans, compared to \$3.8 million at March 31, 2006, which represented 2.6% of total loans. Commercial business loans increased \$7.2 million, or 188.1% for the

year ended March 31, 2007 primarily due to continued emphasis of this type of lending and \$2.3 million in loan participations.

We originate a variety of consumer loans, including loans secured by mobile homes, automobiles and passbook or certificate accounts. Consumer loans totaled \$2.8 million and represented 1.4% of total loans at March 31, 2007 and \$1.0 million at March 31, 2006 which represented 0.7% of total loans.

The following table sets forth the composition of our loan portfolio at the dates indicated.

	At March 31,									
	2007		2006		2005		2004		2003	
	Amount	Percent Of Total	Amount	Percent Of Total	Amount	Percent Of Total	Amount	Percent Of Total	Amount	Percent Of Total
(Dollars in thousands)										
Mortgage loans:										
Residential loans:										
One- to four-family <sup>(1)</sup> .....	\$123,039	61.38%	\$ 94,754	63.11%	\$ 88,774	66.08%	\$ 80,999	65.82%	\$63,726	67.17%
Multi-family .....	5,778	2.88	5,850	3.90	6,621	4.93	6,789	5.52	5,256	5.54
Commercial real estate .....	50,126	25.01	37,453	24.95	22,166	16.50	17,475	14.20	13,378	14.10
Construction loans .....	7,678	3.83	7,208	4.80	10,309	7.68	10,324	8.39	4,625	4.87
Total mortgage loans .....	186,621	93.10	145,265	96.76	127,870	95.19	115,587	93.93	86,985	91.68
Consumer loans .....	2,776	1.38	1,023	0.68	1,132	0.84	1,467	1.19	1,629	1.72
Commercial loans .....	11,058	5.52	3,838	2.56	5,332	3.97	6,004	4.88	6,262	6.60
Total loans .....	200,455	100.00%	150,126	100.00%	134,334	100.00%	123,058	100.00%	94,876	100.00%
Deferred loan origination fees, net .....	(133)		(377)		(340)		(353)		(287)	
Allowance for loan losses .....	(1,875)		(1,636)		(1,437)		(1,301)		(1,008)	
Total loans, net .....	\$198,447		\$148,113		\$132,557		\$121,404		\$93,581	

<sup>(1)</sup> Includes \$17.6 million, \$13.9 million, \$9.6 million, \$8.4 million and \$7.5 million of home equity loans and lines of credit at March 31, 2007, 2006, 2005, 2004 and 2003, respectively.

The following table sets forth certain information at March 31, 2007 regarding the dollar amount of principal repayments becoming due during the periods indicated. The table does not include any estimate of prepayments that significantly shorten the average life of our loans and may cause our actual repayment experience to differ from that shown below. Demand loans having no stated schedule of repayments and no stated maturity are reported as due in one year or less.

	<b>One- to Four- Family</b>	<b>Multi- Family</b>	<b>Commercial Real Estate</b>	<b>Construction</b>	<b>Consumer</b>	<b>Commercial</b>	<b>Total Loans</b>
	<b>(In thousands)</b>						
Amounts due in:							
One year or less .....	\$ 792	\$ 311	\$ 3,486	\$5,276	\$ 303	\$ 1,643	\$ 11,811
More than one year to three years .....	473	-	246	2,402	453	3,603	7,177
More than three years to five years .....	1,710	-	1,551	-	638	1,528	5,427
More than five years to ten years .....	10,100	467	9,603	-	67	3,753	23,990
More than ten years to fifteen years .....	19,966	2,485	5,552	-	301	96	28,400
More than fifteen years .....	<u>89,998</u>	<u>2,515</u>	<u>29,688</u>	<u>-</u>	<u>1,014</u>	<u>435</u>	<u>123,650</u>
Total amount due .....	<u>\$123,039</u>	<u>\$ 5,778</u>	<u>\$50,126</u>	<u>\$ 7,678</u>	<u>\$2,776</u>	<u>\$11,058</u>	<u>\$200,455</u>

The following table sets forth the dollar amount of all loans at March 31, 2007 that are due after March 31, 2008 and have either fixed interest rates or floating or adjustable interest rates. The amounts shown below exclude applicable loans in process, unearned interest on consumer loans and deferred loan fees.

	<b>Due After March 31, 2008</b>		
	<b>Fixed Rates</b>	<b>Floating or Adjustable Rates</b>	<b>Total</b>
	<b>(In thousands)</b>		
Mortgage loans:			
Residential loans:			
One- to four-family .....	\$105,223	\$17,024	\$122,247
Multi-family .....	1,593	3,874	5,467
Commercial real estate .....	21,485	25,155	46,640
Construction loans .....	2,402	---	2,402
Total mortgage loans .....	<u>130,703</u>	<u>46,053</u>	<u>176,756</u>
Consumer loans .....	2,473	---	2,473
Commercial loans .....	8,135	1,280	9,415
Total loans .....	<u>\$141,311</u>	<u>\$47,333</u>	<u>\$188,644</u>

The following table shows loan activity during the periods indicated.

	For the Fiscal Year Ended March 31,		
	2007	2006	2005
	(In thousands)		
Beginning balance, loans, net .....	\$148,113	\$132,557	\$121,404
Originations:			
Mortgage loans:			
Residential loans:			
One- to four-family .....	28,836	19,543	19,232
Multi-family .....	642	563	704
Commercial real estate .....	19,161	10,921	5,289
Construction loans .....	12,505	8,984	17,809
Total mortgage loans .....	61,144	40,011	43,034
Consumer loans .....	2,290	553	382
Commercial loans .....	11,170	1,297	1,872
Total loan originations .....	74,604	41,861	45,288
Loans sold .....	(3,816)	---	---
Loan participations purchased .....	18,268	4,127	1,786
Deduct:			
Principal loan repayments and other, net .....	(36,711)	(30,421)	(35,926)
Loan charge-offs, net of recoveries .....	(3)	(11)	5
Ending balance, loans, net .....	\$200,455	\$148,113	\$132,557

**Securities.** Our securities portfolio consists primarily of U.S. government and agency securities, mortgage-backed securities, marketable equitable securities, municipal securities and, to a lesser extent, corporate debt securities. Although corporate debt securities and municipal securities generally have greater credit risk than U.S. Treasury and government securities, they generally have higher yields than government securities of similar duration. Securities decreased \$2.8 million, or 5.4%, in year ended March 31, 2007 as we liquidated some securities, primarily municipal securities and marketable equity securities, to fund the Company's loan growth. All of our mortgage-backed securities were issued by Ginnie Mae, Fannie Mae or Freddie Mac.

The following table sets forth the carrying values and fair values of our securities portfolio at the dates indicated.

	At March 31,					
	2007		2006		2005	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In thousands)					
Investments in available-for-sale securities:						
U.S. government and federal agencies .....	\$ 23,774	\$ 23,575	\$ 25,666	\$ 25,125	\$21,129	\$ 20,719
Municipal securities .....	7,493	7,405	8,199	8,099	5,995	5,897
Corporate debt securities .....	100	101	101	102	546	559
Mortgage-backed securities .....	12,030	11,941	12,689	12,530	12,963	12,893
Marketable equity securities .....	7,224	7,034	9,403	9,207	12,952	12,834
Total .....	50,621	50,056	56,058	55,063	53,585	52,902
Money market mutual funds included in cash and cash equivalents .....	(587)	(587)	(2,766)	(2,766)	(6,317)	(6,317)
Total .....	\$ 50,034	\$ 49,469	\$ 53,292	\$ 52,297	\$ 47,268	\$ 46,585

The aggregate amortized cost basis and fair value of securities of issuers (other than the U.S. Government or an agency of the U.S. Government) which exceeded 10% of stockholders' equity were as follows as of March 31, 2007:

Issuer	Amortized	Fair
	Cost Basis	Value
(In thousands)		
Asset Management Fund	\$6,637	\$6,447

The following table sets forth our securities:

	At and For the Fiscal Year Ended March 31,		
	2007	2006	2005
(In thousands)			
<b>Mortgage-related securities:</b>			
Mortgage-related securities, beginning of period <sup>(1)</sup>	\$12,530	\$12,893	\$18,372
Purchases	2,609	6,160	8,854
Sales	--	(368)	(1,880)
Repayments and prepayments	(3,224)	(5,963)	(12,221)
Decrease in net premium	(44)	(101)	(37)
Increase (decrease) in net unrealized gain	70	(91)	(195)
Net decrease in mortgage-related securities	(589)	(363)	(5,479)
Mortgage-related securities, end of period <sup>(1)</sup>	\$11,941	\$12,530	\$12,893
<b>Investment securities:</b>			
Investment securities, beginning of period <sup>(1)</sup>	\$39,767	\$33,692	\$23,937
Purchases	15,218	11,161	18,073
Sales	(14,842)	(4,199)	(4,686)
Maturities	(2,996)	(630)	(2,808)
Increase (decrease) in net premium	21	(35)	(104)
Increase (decrease) in net unrealized gain	360	(222)	(720)
Net increase in investment securities	(2,239)	6,075	9,755
Investment securities, end of period <sup>(1)</sup>	\$37,528	\$39,767	\$33,692

<sup>(1)</sup> At fair value

The following table sets forth the maturities and weighted average yields of securities at March 31, 2007. Weighted average yields are not presented on a tax-equivalent basis.

	Within One Year		One To Five Years		Five To Ten Years		After Ten Years		Total	
	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield
(Dollars in thousands)										
Available-for-sale securities:										
U.S. Government and										
Federal agencies	\$ 98	4.06%	\$3,000	3.91%	\$10,219	4.84%	\$10,258	5.53%	\$23,575	5.02%
Municipal securities	--	--	534	3.32	3,332	3.60	3,539	4.25	7,405	3.89
Corporate debt securities	--	--	--	--	101	6.41	--	--	101	6.41
Mortgage-backed securities	--	--	130	5.83	325	5.62	11,486	5.60	11,941	5.60
Total	\$ 98	4.06%	\$3,664	3.89%	\$13,977	4.57%	\$25,283	5.38%	\$43,022	4.99%

**Deposits.** Our primary source of funds is our deposit accounts, which are comprised of demand deposits, savings accounts and time deposits. These deposits are provided primarily by individuals and, to a lesser extent, commercial customers, within our market area. We do not currently use brokered deposits as a source of funding. Deposits increased \$12.6 million, or 7.5%, for the year ended March 31, 2007 due primarily to an increase in NOW and money market accounts, certificates of deposit and non-interest bearing accounts, partially offset by a decrease in savings accounts. The increase in certificates of deposit, and NOW and money market accounts and the decrease in savings accounts was primarily due to disintermediation, as rates on other types of investments (CDs and money market accounts) have increased substantially over the past one to two years resulting in customers have been moving funds from the generally lower rates of savings accounts.

The following table sets forth the balances of our deposit products at the dates indicated.

	<u>At March 31,</u>	
	<u>2007</u>	<u>2006</u>
	(In thousands)	
Non-interest bearing accounts.....	\$ 16,075	\$ 14,146
NOW and money market accounts.....	35,305	22,913
Savings accounts.....	40,184	48,431
Certificates of deposit.....	90,111	83,554
Total.....	<u>\$181,675</u>	<u>\$169,044</u>

The following table indicates the amount of jumbo certificates of deposit by time remaining until maturity as of March 31, 2007. Jumbo certificates of deposit require minimum deposits of \$100,000.

<u>Maturity Period</u>	<u>Amount</u>	<u>Weighted</u>
	(Dollars in thousands)	
	<u>Average Rate</u>	
Three months or less.....	\$ 4,887	4.66%
Over three through six months .....	5,199	4.53
Over six through twelve months.....	4,948	4.22
Over twelve months.....	6,061	3.97
Total .....	<u>\$21,095</u>	4.33%

The following table sets forth the time deposits classified by rates at the dates indicated.

	<u>At March 31,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
<b>Certificate accounts:</b>			
0.00 to 2.00% .....	\$ 756	\$ 5,858	\$40,600
2.01 to 3.00% .....	6,332	25,820	9,620
3.01 to 4.00% .....	29,176	29,634	19,224
4.01 to 5.00% .....	51,130	21,797	7,822
5.01 to 6.00% .....	2,717	372	398
6.01 to 7.00% .....	---	---	3,462
7.01 to 8.00% .....	---	---	116
Fair value adjustment .....	---	73	168
Total .....	<u>\$90,111</u>	<u>\$83,554</u>	<u>\$81,410</u>

The following table sets forth the amount and maturities of time deposits classified by rates at March 31, 2007.

	<u>Amount Due</u>				<u>Total</u>	<u>Percent of Total Certificate Accounts</u>
	<u>Less than One Year</u>	<u>One to Two Years</u>	<u>Two to Three Years</u>	<u>Over Three Years</u>		
	(In thousands)					
<b>Certificate accounts:</b>						
0 to 2.00%.....	\$ 756	\$ ---	\$ ---	\$ ---	\$ 756	0.9%
2.01 to 3.00%.....	6,194	132	---	7	6,333	7.0
3.01 to 4.00%.....	13,165	13,775	2,245	186	29,371	32.6
4.01 to 5.00%.....	42,624	900	3,190	4,220	50,934	56.5
5.01 to 6.00%.....	2,557	104	---	56	2,717	3.0
<b>Total.....</b>	<b>\$65,296</b>	<b>\$14,911</b>	<b>\$5,435</b>	<b>\$4,469</b>	<b>\$90,111</b>	<b>100.0%</b>

The following table sets forth the deposit activity for the periods indicated.

	<u>For the Fiscal Year Ended March 31,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Net deposits (withdrawals) .....	\$ 8,427	\$ 3,203	\$ (2,334)
Interest credited on deposit accounts <sup>(1)</sup> .....	4,204	2,850	2,535
<b>Total increase in deposit accounts .....</b>	<b>\$ 12,631</b>	<b>\$ 6,053</b>	<b>\$ 201</b>

(1) Includes amortization of fair value adjustment.

**Borrowings.** We use advances from the Federal Home Loan Bank to supplement our supply of funds for loans and investments and to meet deposit withdrawal requirements.

The following table sets forth certain information regarding our borrowed funds:

	<u>At or For the Years Ended March 31,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(Dollars in thousands)		
<b>Federal Home Loan Bank advances:</b>			
Average balance outstanding .....	\$27,465	\$20,129	\$10,791
Maximum amount outstanding at any month-end during the period .....	33,587	21,642	15,749
Balance outstanding at end of period .....	33,587	21,642	15,620
Weighted average interest rate during the period .....	4.34%	3.98%	3.69%
Weighted average interest rate at end of period .....	4.50%	4.00%	3.76%

## Results of Operations for the Years Ended March 31, 2007 and 2006

### Overview.

	<u>2007</u>	<u>2006</u>	<u>% Change</u>
	(Dollars in thousands)		
Net income .....	\$ 970	\$1,309	(25.9)%
Return on average assets .....	0.36%	0.57%	(36.8)
Return on average equity .....	1.70%	3.63%	(53.2)
Average equity to average assets .....	21.22%	15.72%	35.0

Net income decreased due primarily to an increase in non interest expenses, partially offset by an increase in net interest and dividend income. Net interest income increased primarily as a result of a higher volume of and yield on interest-earning assets, partially offset by an increase in the cost of funds.

**Net Interest and Dividend Income.** Net interest and dividend income totaled \$9.4 million for the year ended March 31, 2007, an increase of \$1.3 million or 15.4%. This resulted mainly from a \$39.2 million increase in average interest-earning assets during the year. Our interest rate spread decreased 40 basis points to 3.11% for the year ended March 31, 2007 and net interest margin decreased 8 basis points to 3.79% for the same time period.

Interest and dividend income increased \$3.2 million, or 26.8%, from \$12.0 million for fiscal 2006 to \$15.2 million for fiscal 2007. Average interest-earning assets were \$252.5 million for fiscal 2007, an increase of \$39.2 million, or 18.4%, compared to \$213.3 million for fiscal 2006. The increase in average interest-earning assets resulted primarily from the growth in the loan portfolio and, to a lesser extent, investment securities. The yield on interest-earning assets increased from 5.67% to 6.09% as market interest rates continued increasing in fiscal 2007.

Interest expense increased \$2.0 million, or 51.0%, from \$3.8 million for fiscal 2006 to \$5.8 million for fiscal 2007. Average interest-bearing liabilities grew \$17.1 million, or 9.6%, from \$177.4 million for fiscal 2006 to \$194.5 million for fiscal 2007 due to a \$7.6 million increase in the average balance of Federal Home Loan Bank advances, a \$6.0 million increase in average total deposits and a \$3.5 million increase in the average balance of securities sold under agreements to repurchase. The average rate paid on interest-bearing liabilities increased to 2.98% for fiscal 2007 from 2.16% for fiscal 2006 due primarily to increased rates paid on certificates of deposit, and to a lesser extent, money market accounts.

**Average Balances and Yields.** The following table presents information regarding average balances of assets and liabilities, as well as the total dollar amounts of interest income and dividends from average interest-earning assets and interest expense on average interest-bearing liabilities and the resulting average yields and costs. The yields and costs for the periods indicated are derived by dividing income or expense by the average balances of assets or liabilities, respectively, for the periods presented. For purposes of this table, average balances have been calculated using the average of month-end balances and non-accrual loans are included in average balances; however, accrued interest income has been excluded from these loans.

	For the Fiscal Years Ended March 31,								
	2007			2006			2005		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
(Dollars in thousands)									
<b>Assets:</b>									
Federal funds sold, interest-bearing deposits and marketable equity securities.....	\$ 18,710	\$ 966	5.16%	\$ 21,948	\$ 871	3.97%	\$18,725	\$ 434	2.32%
Investments in available for sale securities, other than mortgage-backed and mortgage-related securities <sup>(1)</sup> .....	44,283	2,179	4.92	35,420	1,597	4.51	30,372	1,289	4.24
Mortgage-backed and mortgage-related securities.....	12,549	643	5.13	12,774	555	4.35	15,623	604	3.86
Federal Home Loan Bank stock.....	1,735	95	5.50	1,383	64	4.63	1,025	33	3.25
Loans, net <sup>(2)</sup> .....	175,238	11,483	6.55	141,802	9,001	6.35	125,567	7,943	6.33
Total interest-earning assets.....	252,515	15,366	6.09	213,327	12,088	5.67	191,312	10,303	5.38
Noninterest-earning assets.....	11,813			12,028			11,975		
Cash surrender value of life insurance.....	4,138			3,979			3,818		
Total assets.....	\$268,466			\$229,334			\$207,105		
<b>Liabilities and Stockholders' Equity:</b>									
<b>Deposits:</b>									
Savings accounts.....	\$ 43,810	\$ 266	0.61%	\$ 51,371	\$ 319	0.62%	\$ 55,280	\$ 337	0.61%
NOW accounts.....	7,564	32	0.42	7,413	19	0.26	7,020	17	0.25
Money market accounts.....	19,021	651	3.42	9,413	180	1.91	6,532	65	0.99
Certificate accounts.....	86,174	3,255	3.78	82,414	2,332	2.83	83,161	2,115	2.54
Total deposits.....	156,569	4,204	2.68	150,611	2,850	1.89	151,993	2,534	1.67
Federal Home Loan Bank advances.....	27,721	1,204	4.34	20,129	801	3.98	10,791	398	3.69
Advanced payments by borrowers for taxes and insurance.....	846	10	1.22	876	11	1.26	643	8	1.32
Securities sold under agreements to repurchase.....	9,335	376	4.03	5,802	175	3.02	2,549	46	1.79
Total interest-bearing liabilities.....	194,471	5,794	2.98	177,418	3,837	2.16	165,976	2,986	1.80
Demand deposits.....	15,294			14,440			12,284		
Other liabilities.....	1,741			1,425			935		
Total liabilities.....	211,506			193,283			179,195		
Stockholders' Equity.....	56,960			36,051			27,910		
Total liabilities and stockholders' equity.....	\$268,466			\$229,334			\$207,105		
Net interest income/net interest rate spread <sup>(3)</sup> .....		\$9,572	3.11%		\$8,251	3.51%		\$7,317	3.58%
Net interest margin <sup>(4)</sup> .....			3.79%			3.87%			3.82%
Ratio of interest-earning assets to interest-bearing liabilities.....	129.85%			120.24%			115.26%		

(1) Reported on a tax equivalent basis, using a 34% tax rate.

(2) Amount is net of deferred loan origination costs, undisbursed proceeds of construction loans in process, allowance for loan losses and includes non-accruing loans. We record interest income on non-accruing loans on a cash basis. Loan fees are included in interest income.

(3) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.

(4) Net interest margin represents net interest income as a percentage of average interest-earning assets.

**Rate/Volume Analysis.** The following table sets forth the effects of changing rates and volumes on our net interest income. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the prior columns. For purposes of this table, changes attributable to changes in both rate and volume that cannot be segregated have been allocated proportionately based on the changes due to rate and the changes due to volume.

	Fiscal Year Ended March 31, 2007 Compared to Fiscal Year Ended March 31, 2006			Fiscal Year Ended March 31, 2006 Compared to Fiscal Year Ended March 31, 2005		
	Increase (Decrease) Due to		Net	Increase (Decrease) Due to		Net
	Rate	Volume		Volume	Rate	
	(In thousands)					
<b>Interest-earning assets:</b>						
Federal funds sold, interest-bearing deposits and marketable equity securities .....	\$ 186	\$ (91)	\$ 95	\$ 352	\$ 85	\$ 437
Investments in available-for-sale securities, other than mortgage-backed and mortgage-related securities .....	156	426	582	74	234	308
Mortgage-backed and mortgage-related securities .....	97	(9)	88	130	(179)	(49)
Federal Home Loan Bank stock .....	13	18	31	17	14	31
Loans, net <sup>(1)</sup> .....	<u>300</u>	<u>2,182</u>	<u>2,482</u>	<u>27</u>	<u>1,031</u>	<u>1,058</u>
Total interest-earning assets .....	<u>752</u>	<u>2,526</u>	<u>3,278</u>	<u>600</u>	<u>1,185</u>	<u>1,785</u>
<b>Interest-bearing liabilities:</b>						
Savings accounts .....	(7)	(46)	(53)	7	(25)	(18)
NOW accounts .....	13	---	13	1	1	2
Money market accounts .....	206	265	471	78	37	115
Certificate accounts .....	812	111	923	235	(18)	217
Federal Home Loan Bank advances .....	79	324	403	34	369	403
Advanced payments by borrowers for taxes and insurance .....	---	(1)	(1)	---	3	3
Securities sold under agreements to repurchase .....	<u>71</u>	<u>130</u>	<u>201</u>	<u>45</u>	<u>84</u>	<u>129</u>
Total interest-bearing liabilities .....	<u>1,174</u>	<u>783</u>	<u>1,957</u>	<u>400</u>	<u>451</u>	<u>851</u>
Increase in net interest income .....	<u>\$ (422)</u>	<u>\$ 1,743</u>	<u>\$ 1,321</u>	<u>\$ 200</u>	<u>\$ 734</u>	<u>\$ 934</u>

<sup>(1)</sup> Amount is net of deferred loan origination costs, undisbursed proceeds of construction loans in process, allowance for loan losses and includes non-accruing loans. We record interest income on non-accruing loans. We record interest income on non-accruing loans on a cash basis. Loan fees are included in interest income.

**Provision for Loan Losses.** The provision for loan losses are charges to earnings to bring the total allowance for losses to a level considered by management as adequate to provide for estimated losses inherent in the loan portfolio. The size of the provision for each year is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, management's assessment of loan portfolio quality, the value of collateral and general economic factors.

We recorded a \$242,000 and \$210,000 provision for loan losses in the years ended March 31, 2007 and 2006, respectively. The increase in the provision was caused primarily by increased loan growth, primarily in the generally higher risk commercial real estate loan and commercial loan categories and a slight increase in non-accrual loans and classified assets, partially offset by low net loan charge-offs for fiscal year 2007.

Although management utilizes its best judgment in providing for losses, there can be no assurance that we will not have to change its provisions for loan losses in subsequent periods. Management will continue to monitor the allowance for loan losses and make additional provisions to the allowance as appropriate.

An analysis of the changes in the allowance for loan losses, non-performing loans and classified loans is presented under “—Risk Management—Analysis of Non-Performing and Classified Assets” and “—Risk Management—Analysis and Determination of the Allowance for Loan Losses.”

**Non-interest Income.** The following table shows the components of non-interest income and the percentage changes from 2007 to 2006.

	<u>2007</u>	<u>2006</u>	<u>% Change</u>
	(In thousands)		
Service fees on deposit accounts .....	\$519	\$514	1.0%
Gain on securities and interest-bearing time deposits, net.....	32	33	(3.0)
Increase in cash surrender value of life insurance policies.....	154	150	2.7
Other income .....	<u>286</u>	<u>138</u>	107.3
Total .....	<u>\$991</u>	<u>\$835</u>	18.7

The increase in other income was due primarily to life insurance proceeds and higher commissions received from Infinex Financial Group, a third party registered broker-dealer, due to increased sales in fiscal 2007.

**Non-interest Expense.** The following table shows the components of non-interest expense and the percentage changes from fiscal 2007 to fiscal 2006.

	<u>2007</u>	<u>2006</u>	<u>% Change</u>
	(In thousands)		
Salaries and employee benefits.....	\$4,930	\$3,842	28.3%
Occupancy and equipment expenses .....	1,670	1,113	50.0
Advertising and promotion .....	152	216	(29.6)
Professional fees.....	373	303	23.1
Data processing expense.....	345	301	14.6
Stationery and supplies.....	96	91	5.5
Amortization of identifiable intangible assets .....	88	88	---
Other expense .....	<u>989</u>	<u>835</u>	18.4
Total.....	<u>\$8,643</u>	<u>\$6,789</u>	27.3
Efficiency ratio <sup>(1)</sup> .....	83.4%	75.8%	

<sup>(1)</sup> Computed as non-interest expense divided by the sum of net interest and dividend income and other income.

During fiscal 2007, the Company opened an additional branch and toward the end of fiscal 2006 moved its headquarters and main branch office into a newly constructed building, which caused increases in salary and employee benefits, and occupancy and equipment expenses. Product expansion initiatives caused data processing expense to increase. Professional fees increased as the Company hired additional third-parties for the increased compliance regulations.

**Income Taxes.** Income tax expense for the year ended March 31, 2007 decreased to \$505,000 from \$644,000 in the previous year. The decrease was primarily due to the decrease in income before taxes. The effective tax rate increased from 33.0% for the year ended March 31, 2006 to 34.2% for the year ended March 31, 2007 as a result of additional expenses, which were not tax deductible being recorded in fiscal 2007.

## Risk Management

**Overview.** Managing risk is an essential part of successfully managing a financial institution. Our most prominent risk exposures are credit risk, interest rate risk and market risk. Credit risk is the risk of not collecting the interest and/or the principal balance of a loan or investment when it is due. Interest rate risk is the potential reduction of interest income as a result of changes in interest rates. Market risk arises from fluctuations in interest rates that may result in changes in the values of financial instruments, such as available-for-sale securities that are accounted for on a mark-to-market basis. Other risks that we encounter are operational risks, liquidity risks and reputation risk. Operational risks include risks related to fraud, regulatory compliance, processing errors, technology and disaster recovery. Liquidity risk is the possible inability to fund obligations to depositors, lenders or borrowers. Reputation risk is the risk that negative publicity or press, whether true or not, could cause a decline in our customer base or revenue.

**Credit Risk Management.** Our strategy for credit risk management focuses on having well-defined credit policies and uniform underwriting criteria and providing prompt attention to potential problem loans. Our strategy also emphasizes the origination of one- to four-family residential real estate loans, which typically have lower default rates than other types of loans and are secured by collateral that generally tends to appreciate in value.

When a borrower fails to make a required loan payment, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status. We make initial contact with the borrower when the loan becomes 15 days past due. If payment is not received by the 30<sup>th</sup> day of delinquency, additional letters and phone calls generally are made. Typically, when the loan becomes 60 days past due, we send a letter notifying the borrower that we will commence foreclosure proceedings if the loan is not paid in full within 30 days. Generally, loan workout arrangements are made with the borrower at this time; however, if an arrangement cannot be structured before the loan becomes 90 days past due, we will send a formal demand letter and, once the time period specified in that letter expires, commence foreclosure proceedings against any real property that secures the loan or attempt to repossess any personal property that secures a consumer loan. If a foreclosure action is instituted and the loan is not brought current, paid in full or refinanced before the foreclosure sale, the real property securing the loan generally is sold at foreclosure.

Management informs the executive committee of the board of directors monthly of the amount of loans delinquent more than 90 days, all loans in foreclosure and all foreclosed and repossessed property that we own.

**Analysis of Non-performing and Classified Assets.** We consider repossessed assets and loans that are 90 days or more past due to be non-performing assets. When a loan becomes 90 days delinquent, the loan is placed on non-accrual status at which time the accrual of interest ceases and an allowance for any uncollectible accrued interest is established and charged against operations. Typically, payments received on a non-accrual loan are applied to the outstanding principal and interest as determined at the time of collection of the loan.

Real estate that we acquire as a result of foreclosure or by deed-in-lieu of foreclosure is classified as foreclosed real estate until it is sold. When property is acquired, it is recorded at the lower of the recorded investment in the loan or at fair value. Thereafter, we carry foreclosed real estate at fair value, net of estimated selling costs. Holding costs and declines in fair value after acquisition of the property result in charges against income.

Non-performing assets totaled \$824,000, or 0.29% of total assets, at March 31, 2007, which was an increase of \$224,000, or 37.3%, from March 31, 2006. Non-accrual loans accounted for all of non-performing assets at March 31, 2007 and March 31, 2006. At March 31, 2007, non-accrual loans consisted of six one- to four-family residential real estate loans compared to three one- to four-family residential real estate loans and three commercial loans on non-accrual status at March 31, 2006.

The following table provides information with respect to our non-performing assets at the dates indicated. We did not have any troubled debt restructurings at the dates presented.

	At March 31,				
	2007	2006	2005	2004	2003
	(Dollars in thousands)				
Non-accruing loans:					
Mortgage loans:					
Residential loans:					
One- to four-family .....	\$824	\$331	\$464	\$182	\$ 81
Multi-family .....	---	---	---	72	---
Commercial real estate .....	---	---	---	155	159
Total mortgage loans .....	824	331	464	409	240
Consumer loans .....	---	---	---	---	---
Commercial loans .....	---	269	---	528	---
Total nonaccrual loans .....	824	600	464	937	240
Other real estate owned .....	---	---	---	---	---
Total nonperforming assets .....	\$824	\$600	\$464	\$937	\$240
Impaired loans .....	\$---	\$---	\$---	\$755	\$159
Accruing loans 90 days or more past due .....	---	---	---	411	5
Allowance for loan losses as a percent of loans <sup>(1)</sup> .....	0.94%	1.09%	1.07%	1.06%	1.07%
Allowance for loan losses as a percent of nonperforming loans <sup>(2)</sup> .....	227.55%	272.67%	309.70%	138.85%	420.00%
Nonperforming loans as a percent of loans <sup>(1)(2)</sup> .....	0.41%	0.40%	0.35%	0.76%	0.25%
Nonperforming assets as a percent of total assets .....	0.29%	0.23%	0.22%	0.46%	0.15%

<sup>(1)</sup> Loans are presented before allowance for loan losses.

<sup>(2)</sup> Non-performing loans consist of all loans 90 days or more past due and other loans which have been identified by Enfield Federal as presenting uncertainty with respect to the collectibility of interest or principal.

Other than disclosed in the above table, there were no other loans at March 31, 2007 that management has serious doubts about the ability of the borrowers to comply with the present repayment terms.

Interest income that would have been recorded for the year ended March 31, 2007 had non-accruing loans been current according to their original terms amounted to \$11,000, none of which was recognized in interest income.

Federal regulations require us to review and classify our assets on a regular basis. In addition, the Office of Thrift Supervision has the authority to identify problem assets and, if appropriate, require them to be classified. There are three classifications for problem assets: substandard, doubtful and loss. "Substandard assets" must have one or more defined weaknesses and are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. "Doubtful assets" have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions and values questionable and there is a high possibility of loss. An asset classified "loss" is considered uncollectible and of such little value that continuance as an asset of the institution is not warranted. The regulations also provide for a "special mention" category, described as assets that do not currently expose us to a sufficient degree of risk to warrant classification but do possess credit deficiencies or potential weaknesses deserving our close attention. When we classify an asset as substandard or doubtful, we establish a specific allowance for loan losses. If we classify an asset as loss, we charge off an amount equal to 100% of the portion of the asset classified as loss.

The following table shows the aggregate amounts of our classified assets at the dates indicated.

	At March 31,	
	2007	2006
	(In thousands)	
Special mention assets .....	\$3,993	\$ 478
Substandard assets .....	1,378	782
Doubtful assets.....	--	47
Loss assets .....	--	--
Total classified assets.....	<u>\$5,371</u>	<u>\$1,307</u>

Classified assets at March 31, 2007 included six loans totaling \$824,000 that were considered non-performing. Classified assets at March 31, 2006 included six loans totaling \$600,000 that were considered non-performing.

Classified assets increased \$4.1 million to \$5.4 million at March 31, 2007. The increase was caused primarily by the addition of two related party loans to the special mention category totaling \$3.8 million; these two loans are paying as agreed.

**Delinquencies.** The following table provides information about delinquencies in our loan portfolio at the dates indicated.

	At March 31, 2007				At March 31, 2006				At March 31, 2005			
	30-89 Days		90 Days or More		30-89 Days		90 Days or More		30-89 Days		90 Days or More	
	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans	Number of Loans	Principal Balance of Loans
	(Dollars in Thousands)											
Mortgage loans:												
Residential loans:												
One- to four-family.....	30	\$3,403	--	\$ --	24	\$2,086	1	\$ 284	23	\$2,038	2	\$ 420
Multi-family.....	--	--	--	--	--	--	--	--	--	--	--	--
Commercial real estate.....	--	--	--	--	1	430	--	--	2	102	--	--
Construction loans .....	--	--	--	--	--	--	--	--	1	250	--	--
Total mortgage loans ....	30	3,403	--	--	25	2,516	1	284	26	2,390	2	420
Consumer loans.....	3	12	--	--	3	37	--	--	1	3	--	--
Commercial loans .....	--	--	--	--	--	--	3	269	--	--	--	--
Total .....	33	\$3,415	--	\$ --	28	\$2,553	4	\$ 553	27	\$2,393	2	\$ 420
Delinquent loans to loans <sup>(1)</sup> .....		1.70%		--%		1.70%		0.37%		1.78%		0.31%

<sup>(1)</sup> Loans are presented before the allowance for loan losses and net of deferred loan origination fees.

**Analysis and Determination of the Allowance for Loan Losses.** We maintain an allowance for loan losses to absorb probable losses inherent in the existing portfolio. When a loan, or portion thereof, is considered uncollectible, it is charged against the allowance. Recoveries of amounts previously charged-off are added to the allowance when collected. The adequacy of the allowance for loan losses is evaluated on a regular basis by management. Based on management's judgment, the allowance for loan losses covers all known losses and inherent losses in the loan portfolio March 31, 2007, 2006, 2005, 2004 and 2003.

Our methodology for assessing the appropriateness of the allowance for loan losses consists of specific allowances for identified problem loans and a general valuation allowance on the remainder of the loan portfolio. Although we determine the amount of each element of the allowance separately, the entire allowance for loan losses is available for the entire portfolio.

**Specific Allowances for Identified Problem Loans.** We establish an allowance on identified problem loans based on factors including, but not limited to: (1) the borrower's ability to repay the loan; (2) the type and value of the collateral; (3) the strength of our collateral position; and (4) the borrower's repayment history.

**General Valuation Allowance on the Remainder of the Portfolio.** We also establish a general allowance by applying loss factors to the remainder of the loan portfolio to capture the inherent losses associated with the lending

activity. This general valuation allowance is determined by segregating the loans by loan category and assigning loss factors to each category. The loss factors are determined based on our historical loss experience, delinquency trends and management's evaluation of the collectibility of the loan portfolio. Based on management's judgment, we may adjust the loss factors due to: (1) changes in lending policies and procedures; (2) changes in existing general economic and business conditions affecting our primary market area; (3) credit quality trends; (4) collateral value; (5) loan volumes and concentrations; (6) seasoning of the loan portfolio; (7) recent loss experience in particular segments of the portfolio; (8) duration of the current business cycle; and (9) bank regulatory examination results. Loss factors are reevaluated quarterly to ensure their relevance in the current real estate environment.

The Office of Thrift Supervision, as an integral part of its examination process, periodically reviews our loan and foreclosed real estate portfolios and the related allowance for loan losses and valuation allowance for foreclosed real estate. The Office of Thrift Supervision may require us to increase the allowance for loan losses or the valuation allowance for foreclosed real estate based on their judgments of information available to them at the time of their examination, thereby adversely affecting our results of operations.

At March 31, 2007, our allowance for loan losses represented 0.94% of total loans and 227.6% of non-performing loans. The allowance for loan losses increased \$239,000 from March 31, 2006 to March 31, 2007 due to a provision for loan losses of \$242,000, offset by net charge-offs of \$3,000. The provision for loan losses for the year ended March 31, 2007 reflected continued growth of the loan portfolio, particularly the increase in commercial real estate and commercial loans, which carry a higher risk of default than one-to four-family residential real estate loans and a slight increase in non-accrual loans and classified assets. There was no change in the loss factors used to calculate the allowance from March 31, 2006 to March 31, 2007 and a slight increase in non-accrual loans and classified assets, partially offset by low net charge-offs.

The following table sets forth the breakdown of the allowance for loan losses by loan category at the dates indicated.

	At March 31,									
	2007		2006		2005		2004		2003	
	Amount	Percent of Loans in Each Category to Total Loans	Amount	Percent of Loans in Each Category to Total Loans	Amount	Percent of Loans in Each Category to Total Loans	Amount	Percent of Loans in Each Category to Total Loans	Amount	Percent of Loans in Each Category to Total Loans
	(Dollars in thousands)									
Mortgage loans:										
Residential loans:										
One- to four-family .....	\$ 488	61.38%	\$ 329	63.11%	\$ 401	66.08%	\$ 389	65.82%	\$ 381	67.17%
Multi-family .....	20	2.88	154	3.90	27	4.93	134	5.52	116	5.54
Commercial real estate .....	1,033	25.01	1,002	24.95	637	16.50	368	14.20	329	14.10
Construction loans .....	156	3.83	84	4.80	235	7.68	180	8.39	50	4.87
Consumer loans .....	6	1.38	12	0.68	20	0.84	15	1.19	23	1.72
Commercial loans .....	172	5.52	55	2.56	117	3.97	215	4.88	109	6.60
Total allowance for loan losses .....	<u>\$1,875</u>	<u>100.00%</u>	<u>\$1,636</u>	<u>100.00%</u>	<u>\$1,437</u>	<u>100.00%</u>	<u>\$1,301</u>	<u>100.00%</u>	<u>\$1,008</u>	<u>100.00%</u>

Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while we believe we have established our allowance for loan losses in conformity with generally accepted accounting principles, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to increase our allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loan deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect our financial condition and results of operations.

**Analysis of Loan Loss Experience.** The following table sets forth an analysis of the allowance for loan losses for the periods indicated. Where specific loan loss allowances have been established, any difference between the loss allowance and the amount of loss realized has been charged or credited to current income.

	At or For the Fiscal Year Ended March 31,				
	2007	2006	2005	2004	2003
	(Dollars in thousands)				
Balance at beginning of period .....	\$1,636	\$1,437	\$1,301	\$1,008	\$ 773
Provision for loan losses .....	242	210	131	240	240
Charge-offs:					
Mortgage loans:					
Residential loans:					
One- to four-family .....	---	---	---	---	---
Multi-family .....	---	---	83	42	---
Consumer loans .....	4	17	16	---	12
Commercial loans .....	---	---	---	65	---
Total charge-offs .....	4	17	99	107	12
Recoveries:					
Mortgage loans:					
Residential loans:					
One- to four-family .....	---	---	---	---	---
Multi-family .....	---	---	80	---	---
Consumer loans .....	1	6	2	---	7
Commercial loans .....	---	---	22	---	---
Total Recoveries .....	1	6	104	---	7
Net charge-offs (recoveries) .....	3	11	(5)	107	5
Allowance obtained through merger .....	---	---	---	160	---
Balance at end of period .....	<u>\$1,875</u>	<u>\$1,636</u>	<u>\$1,437</u>	<u>\$1,301</u>	<u>\$1,008</u>
Ratio of net charge-offs during the period to average loans outstanding during the period .....	---%	0.01%	---%	0.10%	0.01%
Allowance for loan losses as a percent of loans <sup>(1)</sup> .....	0.94%	1.09%	1.07%	1.06%	1.07%
Allowance for loan losses as a percent of nonperforming loans <sup>(2)</sup> .....	227.55%	272.67%	309.70%	138.85%	420.00%

(1) Loans are presented before allowance for loan losses.

(2) Non-performing loans consist of all loans 90 days or more past due and other loans which have been identified by the Company as presenting uncertainty with respect to the collectibility of interest or principal.

During the fiscal year ended March 31, 2004, we acquired \$160,000 of allowance for loan losses in connection with the acquisition of Windsor Locks Community Bank. The loans acquired in the merger were primarily one- to four-family loans, which had a face value of \$16.7 million and a fair value of \$16.6 million. In determining the fair value of the loans, we used a discounted cash flow method utilizing the current loan rate as of the date of the consummation of the merger. The amount of the allowance for loan losses that was attributable to these loans was calculated based on the collectibility of the loans, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions.

**Interest Rate Risk Management.** We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Also, we attempt to manage our interest rate risk through: our investment portfolio, an increased focus on commercial and multi-family and commercial real estate lending, which

emphasizes the origination of shorter-term adjustable-rate loans; and efforts to originate adjustable-rate residential mortgage loans. In addition, we have commenced a program of selling long term, fixed-rate one- to four-family residential loans in the secondary market. We currently do not participate in hedging programs, interest rate swaps or other activities involving the use of off-balance sheet derivative financial instruments.

We have an Asset/Liability Committee, which includes members of both the board of directors and management, to communicate, coordinate and control all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

*Net Interest Income Simulation Analysis.* We analyze our interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive." An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Asset/Liability Committee. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation process are reviewed by the Asset/Liability Committee on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analysis incorporates management's current assessment of the risk that pricing margins will change adversely over time due to competition or other factors.

Simulation analysis is only an estimate of our interest rate risk exposure at a particular point in time. We continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

The table below sets forth an approximation of our exposure as a percentage of estimated net interest income for the next twelve months and for the twelve month period thereafter using interest income simulation. The simulation uses projected repricing of assets and liabilities at March 31, 2007 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments. Prepayment rates can have a significant impact on interest income simulation. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that in turn affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security and loan repayment activity.

The following table reflects changes in our estimated net interest income.

	<b>At March 31, 2007</b>	
	<b>Percentage Change in</b>	
	<b>Estimated</b>	
	<b>Net Interest Income Over</b>	
	<b>First</b>	<b>Second</b>
	<b>12 Months</b>	<b>12 Months</b>
200 basis point increase in rates	(4.18)%	(6.63)%
200 basis point decrease in rates	1.67	(1.39)

The changes in rates in the above table is assumed to occur evenly over the following twelve months. Based on the scenario above, net interest income would be adversely affected in the first twelve months and the twelve months thereafter if rates rose by 200 basis points. In addition, if rates declined by 200 basis points net interest income would be adversely affected in the first twelve months and the twelve months thereafter. The above changes are all within the Bank's internal guidelines for net interest income simulation.

*Net Portfolio Value Simulation Analysis.* We use an interest rate sensitivity analysis prepared by the Office of Thrift Supervision to review our level of interest rate risk. This analysis measures interest rate risk by computing changes in net portfolio value of our cash flows from assets, liabilities and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net portfolio value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in market risk sensitive instruments in the event of a sudden and sustained 100 to 300 basis point increase or 100 to 200 basis point decrease in market interest rates. We measure interest rate risk by modeling the changes in net portfolio value over a variety of interest rate scenarios. The following table, which is based on information that we provide to the Office of Thrift Supervision, presents the change in our net portfolio value at March 31, 2007 that would occur in the event of an immediate change in interest rates based on Office of Thrift Supervision assumptions, with no effect given to any steps that we might take to counteract that change.

The fiscal 2007 net portfolio value change shows a larger decrease for the 200 and 300 basis point increase scenarios and a larger increase for the 100 and 200 basis point decrease scenarios compared to fiscal 2006. This was caused primarily by the movement of funds from generally shorter maturity federal funds sold and investment securities, in fiscal 2006, to generally longer term loans, in fiscal 2007.

Basis Point ("bp") Change in Rates	Net Portfolio Value (Dollars in thousands)			Net Portfolio Value as % of Present Value of Assets	
	\$ Amount	\$ Change	% Change	NPV Ratio	Change
300 bp	\$37,565	\$(15,903)	(30)%	13.84%	(438)bp
200	43,313	(10,156)	(19)	15.52	(270)
100	48,446	(5,023)	(9)	16.92	(129)
0	53,469	-	-	18.22	-
(100)	56,206	2,737	5	18.81	60
(200)	56,943	3,475	6	18.84	63

The Office of Thrift Supervision uses certain assumptions in assessing the interest rate risk of savings associations. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates and the market values of certain assets under differing interest rate scenarios, among others. As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the table.

**Liquidity Management.** Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of investment securities, borrowings from the Federal Home Loan Bank of Boston and securities sold under agreements to repurchase. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management program. Excess liquid assets are invested generally in money market mutual funds, federal funds sold and short- and intermediate-term agency and municipal securities.

Our most liquid assets are cash and cash equivalents and interest-bearing deposits. The levels of these assets are dependent on our operating, financing, lending and investing activities during any given period. At March 31, 2007, cash and cash equivalents totaled \$18.6 million. Securities classified as available for sale, which provide additional sources of liquidity, totaled \$49.5 million at March 31, 2007. In addition, at March 31, 2007, we had the ability to borrow approximately \$71.3 million from the Federal Home Loan Bank of Boston. On that date, we had \$33.6 million outstanding.

At March 31, 2007, we had \$14.7 million in loan commitments outstanding, which included \$5.7 million in undisbursed construction loans and \$6.0 in unused lines of credit. Certificates of deposit due within one year of March 31, 2007 totaled \$65.5 million, or 36.1% of total deposits. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and lines of credit. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before March 31, 2008. We believe, however, based on past experience, that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

The following table presents our contractual obligations at March 31, 2007.

	Payments Due by Period				
	Total	Less than One Year	One to Three Years	Three to Five Years	More than Five Years
			(In thousands)		
Long-Term Debt Obligations <sup>(1)</sup> .....	\$33,587	\$4,001	\$8,224	\$11,405	\$ 9,957
Operating Lease Obligations.....	<u>11,082</u>	<u>447</u>	<u>851</u>	<u>891</u>	<u>8,893</u>
Total.....	<u>\$44,669</u>	<u>\$4,448</u>	<u>\$9,075</u>	<u>\$12,296</u>	<u>\$18,850</u>

<sup>(1)</sup> Consists of Federal Home Loan Bank advances.

Our primary investing activities are the origination and purchase of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts, Federal Home Loan Bank advances and securities sold under agreements to repurchase. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors and other factors. We generally manage the pricing of our deposits to be competitive and to increase core deposits and commercial banking relationships. Occasionally, we offer promotional rates on certain deposit products to attract certain deposit products.

The following table presents our primary investing and financing activities during the periods indicated.

	Years Ended March 31,		
	2007	2006	2005
	(In thousands)		
<b>Investing activities:</b>			
Loan originations .....	\$74,604	\$41,861	\$45,288
Loan participations purchased .....	18,268	4,127	1,786
Securities purchases .....	17,827	17,321	26,927
<b>Financing activities:</b>			
Increase in deposits .....	\$12,631	\$ 6,053	\$ 201
Increase in FHLB advances .....	11,945	6,022	5,694
Increase in securities sold under agreements to repurchase .....	1,852	3,081	3,456

**Capital Management.** We have managed our capital to maintain strong protection for depositors and creditors. We are subject to various regulatory capital requirements administered by the Office of Thrift Supervision, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At March 31, 2007, we exceeded all of our regulatory capital requirements. We are considered "well capitalized" under regulatory guidelines. See Item 1. Description of Business—"Regulation and Supervision—Federal Banking Regulation—Capital Requirements" and note 14 of the notes to the consolidated financial statements.

The capital we raised in the offering significantly increased our liquidity and capital resources. Over time, our liquidity will be reduced as net proceeds from the stock offering are used for general corporate purposes, including the funding of lending activities. Our financial condition and results of operations will be enhanced by the capital from the offering, resulting in increased net interest-earning assets and net income. However, the large increase in equity that resulted from the capital raised in the offering initially had an adverse impact on our return on equity. We may use capital management tools such as cash dividends and share repurchases. However, under Office of Thrift Supervision regulations, we will not be allowed to repurchase any shares during the first year following the offering, except to fund the restricted stock awards under the stock-based benefit plan, unless extraordinary circumstances exist and we receive regulatory approval.

**Off-Balance Sheet Arrangements.** In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. A presentation of our outstanding loan commitments and unused lines of credit at March 31, 2007 and their effect on our liquidity is presented at note 17 of the notes to the consolidated financial statements included in this annual report and under "*Risk Management—Liquidity Management.*"

For the year ended March 31, 2007, we did not engage in any off-balance-sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

### Impact of Recent Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, "Accounting for Certain Hybrid Instruments" (SFAS 155), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS 133. The statement also subjects beneficial interests issued by securitization vehicles to the requirements of SFAS No. 133. The statement is effective as of April 1, 2007. The adoption of SFAS 155 is not expected to have a material impact on the Company's financial condition and results of operations.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets- an amendment of FASB Statement No. 140" (SFAS No. 156). SFAS No. 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in specific situations. Additionally, the servicing asset or servicing liability shall be initially measured at fair value; however, an entity may elect the "amortization method" or "fair value method" for subsequent balance sheet reporting periods. SFAS No. 156 is effective as of an entity's first fiscal year beginning after September 15, 2006. Early adoption is permitted as of the beginning of an entity's fiscal year, provided the entity has not yet issued financial statements, including interim financial statements, for any period of that fiscal year. The Company does not expect the adoption of this statement to have a material impact on its financial condition, results of operations or cash flows.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles (GAAP) and enhances disclosures about fair value measurements. SFAS 157 retains the exchange price notion and clarifies that the exchange price is the price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. SFAS 157 is effective for the Company's consolidated financial statements for the year beginning on April 1, 2008, with earlier adoption permitted. The Company does not expect the adoption of this statement to have a material impact on its financial condition and results of operations.

In September 2006, the FASB issued SFAS No. 158, "Employer's Accounting for Defined Benefit Pension and other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)" (SFAS 158). SFAS 158 requires 1) the recognition of an asset or liability for the over-funded or under-funded status of a defined benefit plan, 2) the recognition of actuarial gains and losses and prior service costs and credits in other comprehensive income, 3) measurement of plan assets and benefit obligations as of the employer's balance sheet date, rather than at interim measurement dates as currently allowed, and 4) disclosure of additional information concerning actuarial gains and losses and prior service costs and credits recognized in other comprehensive income. This statement is effective for financial statements with fiscal years ending after December 15, 2006. Adoption of this Statement did not have a material impact on the Company's financial position, result of operations, or cash flows.

The following table illustrates the incremental effect of applying SFAS 158 on individual line items in the statement of financial position as of March 31, 2007:

	Before Application of <u>Statement 158</u>	<u>Adjustments</u> (In Thousands)	After Application of <u>Statement 158</u>
Deferred income taxes	\$ 1,124	8	\$ 1,132
Total assets	284,150	8	284,158
Liability for pension benefits	169	21	190
Total liabilities	226,871	21	226,892
Accumulated other comprehensive loss	(345)	(13)	(358)
Total stockholders' equity	57,279	(13)	57,266

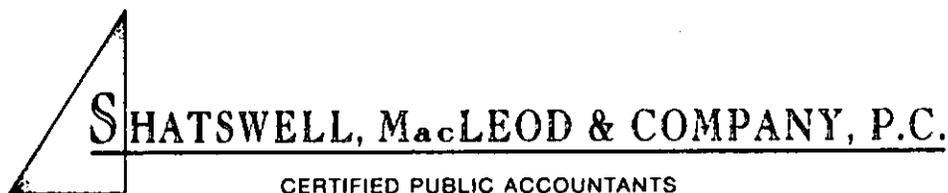
In February 2007, the FASB issued SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115" (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This statement also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. The new standard is effective at the beginning of the Company's

fiscal year beginning March 31, 2008, and early adoption may be elected in certain circumstances. The Company is currently evaluating and has not yet determined the impact the new standard is expected to have on its financial position, results of operations or cash flow.

### **Effect of Inflation and Changing Prices**

The financial statements and related financial data presented in this annual report have been prepared in accordance with generally accepted accounting principles in the United States, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The primary impact of inflation on our operations is reflected in increased operating costs. Unlike most industrial companies, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than do general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

ITEM 7. CONSOLIDATED FINANCIAL STATEMENTS



The Board of Directors  
New England Bancshares, Inc.  
Enfield, Connecticut

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the consolidated balance sheets of New England Bancshares, Inc. and Subsidiary as of March 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of New England Bancshares, Inc. and Subsidiary as of March 31, 2007 and 2006, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*Shatswell, MacLeod + Company, P.C.*  
SHATSWELL, MacLEOD & COMPANY, P.C.

West Peabody, Massachusetts  
June 18, 2007

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

March 31, 2007 and 2006

(Dollars In Thousands, Except Per Share Amounts)

<u>ASSETS</u>	<u>2007</u>	<u>2006</u>
Cash and due from banks	\$ 4,400	\$ 4,882
Interest-bearing demand deposits with other banks	43	308
Federal funds sold	13,610	30,700
Money market mutual funds	<u>587</u>	<u>2,766</u>
Total cash and cash equivalents	18,640	38,656
Interest-bearing time deposits with other banks	1,877	4,222
Investments in available-for-sale securities (at fair value)	49,469	52,297
Federal Home Loan Bank stock, at cost	1,979	1,417
Loans, net of the allowance for loan losses of \$1,875 as of March 31, 2007 and \$1,636 as of March 31, 2006	198,447	148,113
Premises and equipment, net	4,244	4,441
Accrued interest receivable	1,323	978
Deferred income taxes, net	1,132	1,152
Cash surrender value of life insurance	4,218	4,060
Identifiable intangible assets	599	687
Goodwill	1,090	1,090
Other assets	<u>1,140</u>	<u>686</u>
Total assets	<u>\$284,158</u>	<u>\$257,799</u>
 <u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>		
Deposits:		
Noninterest-bearing	\$ 16,075	\$ 14,146
Interest-bearing	<u>165,600</u>	<u>154,898</u>
Total deposits	181,675	169,044
Advanced payments by borrowers for taxes and insurance	796	969
Federal Home Loan Bank advances	33,587	21,642
Securities sold under agreements to repurchase	9,177	7,325
Due to broker	--	626
Other liabilities	<u>1,657</u>	<u>1,372</u>
Total liabilities	<u>226,892</u>	<u>200,978</u>
Stockholders' equity:		
Preferred stock, par value \$.01 per share; 1,000,000 shares authorized; none issued	--	--
Common stock, par value \$.01 per share; 19,000,000 shares authorized; 5,346,583 shares issued as of March 31, 2007 and 2006	53	53
Paid-in capital	42,742	42,339
Retained earnings	18,521	18,151
Unearned ESOP shares, 317,063 shares as of March 31, 2007 and 350,945 shares as of March 31, 2006	(2,666)	(2,903)
Unearned shares, stock-based incentive plans, 95,786 shares as of March 31, 2007 and 34,500 as of March 31, 2006	(1,026)	(211)
Accumulated other comprehensive loss	<u>(358)</u>	<u>(608)</u>
Total stockholders' equity	<u>57,266</u>	<u>56,821</u>
Total liabilities and stockholders' equity	<u>\$284,158</u>	<u>\$257,799</u>

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME

For the Years Ended March 31, 2007 and 2006

(Dollars In Thousands, Except Per Share Amounts)

	<u>2007</u>	<u>2006</u>
Interest and dividend income:		
Interest and fees on loans	\$11,483	\$9,001
Interest on debt securities:		
Taxable	2,223	1,757
Tax-exempt	396	261
Dividends on Federal Home Loan Bank stock	95	64
Interest on federal funds sold, interest-bearing deposits and dividends on marketable equity securities	<u>966</u>	<u>871</u>
Total interest and dividend income	<u>15,163</u>	<u>11,954</u>
Interest expense:		
Interest on deposits	4,204	2,850
Interest on advanced payments by borrowers for taxes and insurance	10	11
Interest on Federal Home Loan Bank advances	1,204	801
Interest on securities sold under agreements to repurchase	<u>376</u>	<u>175</u>
Total interest expense	<u>5,794</u>	<u>3,837</u>
Net interest and dividend income	9,369	8,117
Provision for loan losses	<u>242</u>	<u>210</u>
Net interest and dividend income after provision for loan losses	<u>9,127</u>	<u>7,907</u>
Noninterest income:		
Service charges on deposit accounts	519	514
Gain on securities, net	32	33
Increase in cash surrender value of life insurance policies	154	150
Other income	<u>286</u>	<u>138</u>
Total noninterest income	<u>991</u>	<u>835</u>
Noninterest expense:		
Salaries and employee benefits	4,930	3,842
Occupancy and equipment expense	1,670	1,113
Advertising and promotion	152	216
Professional fees	373	303
Data processing expense	345	301
Stationery and supplies	96	91
Amortization of identifiable intangible assets	88	88
Other expense	<u>989</u>	<u>835</u>
Total noninterest expense	<u>8,643</u>	<u>6,789</u>
Income before income taxes	1,475	1,953
Income taxes	<u>505</u>	<u>644</u>
Net income	<u>\$ 970</u>	<u>\$1,309</u>
Earnings per share:		
Basic	<u>\$ 0.20</u>	<u>\$ 0.27</u>
Diluted	<u>\$ 0.19</u>	<u>\$ 0.26</u>

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Years Ended March 31, 2007 and 2006  
(Dollars In Thousands, Except Per Share Amounts)

	Common Stock	Paid-in Capital	Retained Earnings	Unearned ESOP Shares	Unearned Incentive Plans	Accumulated Other Comprehensive Loss	Total
Balance, March 31, 2005	\$ 23	\$12,547	\$17,125	\$(517)	\$(322)	\$(417)	\$28,439
ESOP shares released	--	81	--	75	--	--	156
Tax benefit relating to stock-based incentive plan	--	29	--	--	--	--	29
Compensation cost for stock-based incentive plan	--	--	--	--	111	--	111
Dividends paid (\$0.09 per share)	--	--	(283)	--	--	--	(283)
Reorganization and related stock offering (note 1):							
Merger of Enfield Federal, MHC	(14)	43	--	--	--	--	29
Exchange of common stock (958,865 shares exchanged for 2,270,728 shares)	13	(15)	--	--	--	--	(2)
Proceeds from stock offering, net of related costs (3,075,855 shares issued)	31	29,654	--	--	--	--	29,685
Common stock acquired by ESOP (246,068 shares)	--	--	--	(2,461)	--	--	(2,461)
Comprehensive income:							
Net income	--	--	1,309	--	--	--	--
Net change in unrealized holding loss on available-for-sale securities, net of tax effect	--	--	--	--	--	(191)	--
Comprehensive income	--	--	--	--	--	--	1,118
Balance, March 31, 2006	53	42,339	18,151	(2,903)	(211)	(608)	56,821
ESOP shares released	--	162	--	237	--	--	399
Tax benefit relating to stock-based incentive plans	--	45	--	--	--	--	45
Compensation cost for stock-based incentive plans	--	203	--	--	197	--	400
Dividends paid (\$0.12 per share)	--	--	(600)	--	--	--	(600)
Purchase of stock for equity incentive plan	--	(7)	--	--	(1,012)	--	(1,019)
Comprehensive income:							
Net income	--	--	970	--	--	--	--
Net change in unrealized holding loss on available-for-sale securities, net of tax effect	--	--	--	--	--	263	--
Adjustment to initially apply FASB Statement No. 158	--	--	--	--	--	(13)	--
Comprehensive income	--	--	--	--	--	--	1,220
Balance, March 31, 2007	\$53	\$42,742	\$18,521	\$(2,666)	\$(1,026)	\$(358)	\$57,266

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended March 31, 2007 and 2006

(In Thousands)

	<u>2007</u>	<u>2006</u>
Cash flows from operating activities:		
Net income	\$ 970	\$ 1,309
Adjustments to reconcile net income to net cash provided by operating activities:		
Net accretion of fair value adjustments	(63)	(86)
Amortization of securities, net	23	136
Gain on securities, net	(32)	(33)
Provision for loan losses	242	210
Change in deferred loan origination fees	(244)	37
Gain on sale of loans, net	(28)	---
Depreciation and amortization	474	327
Disposal of property and equipment	2	48
Increase in accrued interest receivable	(345)	(82)
Deferred income tax benefit	(139)	(179)
Increase in cash surrender value life insurance policies	(154)	(150)
Increase in prepaid expenses and other assets	(430)	(169)
Amortization of identifiable intangible assets	88	88
Increase in accrued expenses and other liabilities	264	386
Compensation cost for stock-based incentive plan	400	111
ESOP shares released	<u>399</u>	<u>156</u>
Net cash provided by operating activities	<u>1,427</u>	<u>2,109</u>
Cash flows from investing activities:		
Purchases of available-for-sale securities	(18,453)	(16,973)
Proceeds from sales of available-for-sale securities	14,874	4,601
Proceeds from maturities of available-for-sale securities	6,220	6,593
Loan originations and principal collections, net	(35,892)	(11,692)
Purchases of loans	(18,268)	(4,127)
Loans sold	3,844	---
Recoveries of loans previously charged off	2	6
Proceeds from maturities of interest-bearing time deposits with other banks	2,345	1,972
Purchases of interest-bearing time deposits with other banks	---	(292)
Capital expenditures	(258)	(2,334)
Purchases of Federal Home Loan Bank stock	(562)	(291)
Investment in life insurance policies	<u>(4)</u>	<u>(5)</u>
Net cash used in investing activities	<u>(46,152)</u>	<u>(22,542)</u>

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended March 31, 2007 and 2006

(In Thousands)

(continued)

	<u>2007</u>	<u>2006</u>
Cash flows from financing activities:		
Net increase in demand deposits, NOW and savings accounts	6,074	3,909
Net increase in time deposits	6,630	2,240
Net (decrease) increase in advanced payments by borrowers for taxes and insurance	(173)	325
Proceeds from Federal Home Loan Bank long-term advances	16,000	8,500
Principal payments on Federal Home Loan Bank long-term advances	(4,055)	(2,478)
Net increase in securities sold under agreements to repurchase	1,852	3,081
Proceeds from stock offering, net of related costs	---	27,224
Cash received from Enfield MHC due to reorganization	---	29
Fractional share payout	---	(2)
Purchase of stock for stock incentive plan	(1,019)	---
Payments of cash dividends on common stock	<u>(600)</u>	<u>(283)</u>
Net cash provided by financing activities	<u>24,709</u>	<u>42,545</u>
Net (decrease) increase in cash and cash equivalents	(20,016)	22,112
Cash and cash equivalents at beginning of year	<u>38,656</u>	<u>16,544</u>
Cash and cash equivalents at end of year	<u>\$18,640</u>	<u>\$38,656</u>
Supplemental disclosures:		
Interest paid	\$5,721	\$3,823
Income taxes paid	533	943
Due to broker	---	626
Transfer from other assets to premises and equipment	---	422

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Years Ended March 31, 2007 and 2006

NOTE 1 - NATURE OF OPERATIONS

On September 7, 2005, NEBS Bancshares, Inc. (the "Company") was incorporated under Maryland law to facilitate the conversion of Enfield Federal Savings and Loan Association (the "Association") from the mutual holding company form of organization to the stock form of organization (the "second-step conversion"). As a result of the second-step conversion, NEBS Bancshares, Inc. became the holding company for the Association and was immediately renamed New England Bancshares, Inc. A total of 3,075,855 shares of common stock were sold in the stock offering at the price of \$10.00 per share. In addition, a total of 2,270,728 shares were issued to the minority shareholders of the former New England Bancshares at an exchange ratio of 2.3683. Total shares outstanding after the stock offering and the exchange totaled 5,346,583 shares. The second-step conversion was accounted for as a change in corporate form with no resulting change in the historical basis of the former New England Bancshares' assets, liabilities and equity. Direct offering costs totaling \$1.1 million were deducted from the proceeds of the shares sold in the offering. Net proceeds of \$27.2 million were raised in the stock offering, excluding \$2.5 million which was loaned by the Company to a trust for the Employee Stock Ownership Plan (ESOP) enabling it to purchase 246,068 shares of common stock in the stock offering. In addition, as part of the second-step conversion and dissolution of Enfield Federal Mutual Holding Company, the former mutual holding company parent of the Company, and the former New England Bancshares, the Association received \$901,000 of cash previously held by these entities.

As a result of the second-step conversion, all share and per share amounts have been restated giving retroactive recognition to the second-step exchange ratio of 2.3683. Options granted under the Company's 2003 Stock-Based Incentive Plan and common shares held by the Association's ESOP and shares of restricted stock before the second-step conversion were also exchanged using the conversion ratio of 2.3683.

On November 21, 2006 the Company entered into a definitive merger agreement with First Valley Bancorp, Inc., Bristol, Connecticut, under which First Valley Bancorp will combine with the Company. First Valley Bancorp is the holding company for Valley Bank, Bristol, Connecticut. Under the terms of the transaction, shareholders of First Valley Bancorp will be entitled to receive 0.8907 shares of Company common stock and \$9.00 in cash for each share of First Valley Bancorp common stock.

The Company will continue to operate Valley Bank as a separately chartered commercial bank subsidiary. In addition to retaining its own identity, Valley Bank will retain its own Board of Directors, management team, branches and employees. The merger is not expected to result in any lay-offs or branch closings. As part of the transaction, the Company will also infuse approximately \$12.0 million of capital into Valley Bank.

The Association is a federally chartered stock savings and loan association which was incorporated in 1916 and is headquartered in Enfield, Connecticut. The Association operates its business from eight banking offices located in Connecticut. The Association is engaged principally in the business of attracting deposits from the general public and investing those deposits in residential and commercial real estate loans, and in consumer, construction, commercial and small business loans.

NOTE 2 - ACCOUNTING POLICIES

The accounting and reporting policies of the Company and its subsidiary conform to accounting principles generally accepted in the United States of America and predominant practices within the banking industry. The consolidated financial statements of the Company were prepared using the accrual basis of accounting. The significant accounting policies of the Company are summarized below to assist the reader in better understanding the consolidated financial statements and other data contained herein.

#### USE OF ESTIMATES:

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### BASIS OF PRESENTATION:

The accompanying consolidated financial statements include the accounts of the Company and the Association. All significant intercompany accounts and transactions have been eliminated in the consolidation.

#### CASH AND CASH EQUIVALENTS:

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, cash items, due from banks, interest bearing demand deposits with other banks, federal funds sold and money market mutual funds. Cash and due from banks as of March 31, 2007 and 2006 includes \$361,000 and \$234,000, respectively, which is subject to withdrawals and usage restrictions to satisfy the reserve requirements of the Federal Reserve Bank.

#### SECURITIES:

Investments in debt securities are adjusted for amortization of premiums and accretion of discounts computed so as to approximate the interest method. Gains or losses on sales of investment securities are computed on a specific identification basis.

The Company classifies debt and equity securities into one of two categories: available for sale or held to maturity. In general, securities may be classified as held-to-maturity only if the Company has the positive intent and ability to hold them to maturity. All other securities must be classified as available for sale.

- Available-for-sale securities are carried at fair value on the consolidated balance sheets. Unrealized holding gains and losses are not included in earnings but are reported as a net amount (less expected tax) in a separate component of stockholders' equity until realized.
- Held-to-maturity securities are measured at amortized cost in the consolidated balance sheets. Unrealized holding gains and losses are not included in earnings or in a separate component of capital. They are merely disclosed in the notes to the consolidated financial statements.

Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses.

#### LOANS:

Loans receivable that management has the intent and ability to hold until maturity or payoff, are reported at their outstanding principal balances adjusted for amounts due to borrowers on unadvanced loans, any charge-offs, the allowance for loan losses and any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans.

Interest on loans is recognized on a simple interest basis.

Loan origination, commitment fees and certain direct origination costs are deferred and the net amount amortized as an adjustment of the related loan's yield by the interest method. Deferred amounts are recognized for fixed rate loans over the contractual life of the related loans. If the loan's stated interest rate

varies with changes in an index or rate, the effective yield used by the Association for amortization is the index or rate that is in effect at the inception of the loan. Home equity line deferred fees are recognized using the straight-line method over the period the home equity line is active, assuming that borrowings are outstanding for the maximum term provided in the contract.

Residential real estate loans are generally placed on nonaccrual when reaching 90 days past due or in process of foreclosure. All closed-end consumer loans 90 days or more past due and any equity line in the process of foreclosure are placed on nonaccrual status. Secured consumer loans are written down to realizable value and unsecured consumer loans are charged-off upon reaching 120 or 180 days past due depending on the type of loan. Commercial real estate loans and commercial business loans and leases which are 90 days or more past due are generally placed on nonaccrual status, unless secured by sufficient cash or other assets immediately convertible to cash. When a loan has been placed on nonaccrual status, previously accrued and uncollected interest is reversed against interest on loans. A loan can be returned to accrual status when collectibility of principal is reasonably assured and the loan has performed for a period of time, generally six months.

Cash receipts of interest income on impaired loans are credited to principal to the extent necessary to eliminate doubt as to the collectibility of the net carrying amount of the loan if the total of such credits reduces the carrying amount of the loan to an amount less than the collateral value. Some or all of the cash receipts of interest income on impaired loans is recognized as interest income if the remaining net carrying amount of the loan is deemed to be fully collectible. When recognition of interest income on an impaired loan on a cash basis is appropriate, the amount of income that is recognized is limited to that which would have been accrued on the net carrying amount of the loan at the contractual interest rate. Any cash interest payments received in excess of the limit and not applied to reduce the net carrying amount of the loan are recorded as recoveries of charge-offs until the charge-offs are fully recovered.

#### ALLOWANCE FOR LOAN LOSSES:

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the composition and size of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Association will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Association does not separately identify individual consumer and residential loans for impairment disclosures.

#### PREMISES AND EQUIPMENT:

Premises and equipment are stated at cost, less accumulated depreciation and amortization. Cost and related allowances for depreciation and amortization of premises and equipment retired or otherwise disposed of are removed from the respective accounts with any gain or loss included in income or expense. Depreciation and amortization are calculated principally on the straight-line method over the estimated useful lives of the assets. Estimated lives are 10 to 50 years for buildings and premises and 3 to 20 years for furniture, fixtures and equipment. Expenditures for replacements or major improvements are capitalized; expenditures for normal maintenance and repairs are charged to expense as incurred.

#### OTHER REAL ESTATE OWNED AND IN-SUBSTANCE FORECLOSURES:

Other real estate owned includes properties acquired through foreclosure and properties classified as in-substance foreclosures in accordance with Statement of Financial Accounting Standards ("SFAS") No. 15, "Accounting by Debtors and Creditors for Troubled Debt Restructuring." These properties are carried at the lower of cost or estimated fair value less estimated costs to sell. Any writedown from cost to estimated fair value required at the time of foreclosure or classification as in-substance foreclosure is charged to the allowance for loan losses. Expenses incurred in connection with maintaining these assets, subsequent writedowns and gains or losses recognized upon sale, are included in other expense.

In accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," the Company classifies loans as in-substance repossessed or foreclosed if the Company receives physical possession of the debtor's assets regardless of whether formal foreclosure proceedings take place.

#### INCOME TAXES:

The Company recognizes income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are established for the temporary differences between the accounting basis and the tax basis of the Company's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled.

#### EXECUTIVE SUPPLEMENTAL RETIREMENT PLAN:

In connection with its Executive Supplemental Retirement Plan, the Company established a Rabbi Trust to assist in the administration of the plan. The accounts of the Rabbi Trust are consolidated in the Company's financial statements. Any available-for-sale securities held by the Rabbi Trust are accounted for in accordance with SFAS No. 115. Until the plan benefits are paid, creditors may make claims against the trust's assets if the Company becomes insolvent.

#### EARNINGS PER SHARE ("EPS"):

Basic EPS is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. The Company had 109,000 and 2,000 anti-dilutive shares at March 31, 2007 and 2006, respectively. Anti-dilutive shares are stock options with weighted-average exercise prices in excess of the weighted-average market value for the same period. Unallocated common shares held by the Association's employee stock ownership plan are not included in the weighted-average number of common shares outstanding for purposes of calculating both basic and diluted EPS.

## FAIR VALUES OF FINANCIAL INSTRUMENTS:

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," requires that the Company disclose the estimated fair value for its financial instruments. Fair value methods and assumptions used by the Company in estimating its fair value disclosures are as follows:

**Cash and cash equivalents:** The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

**Interest-bearing time deposits with other banks:** Fair values of interest-bearing time deposits with other banks are estimated using discounted cash flow analyses based on current rates for similar types of deposits.

**Securities (including mortgage-backed securities):** Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

**Loans receivable:** For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

**Accrued interest receivable:** The carrying amount of accrued interest receivable approximates its fair value.

**Deposit liabilities:** The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

**Advanced payments by borrowers for taxes and insurance:** The carrying amounts of advance payments by borrowers for taxes and insurance approximate their fair values.

**Federal Home Loan Bank advances:** The fair value of Federal Home Loan Bank advances was determined by discounting the anticipated future cash payments by using the rates currently available to the Company for debt with similar terms and remaining maturities.

**Securities sold under agreements to repurchase:** The carrying amount reported on the consolidated balance sheet for securities sold under agreements to repurchase maturing within ninety days approximate its fair value. Fair values of other securities sold under agreements to repurchase are estimated using discounted cash flow analyses based on the current rates for similar types of borrowing arrangements.

**Due to broker:** The carrying amounts of due to broker approximate their fair values.

**Off-balance sheet instruments:** The fair value of commitments to originate loans is estimated using the fees currently charged to enter similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments and the unadvanced portion of loans, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.

## STOCK-BASED COMPENSATION:

At March 31, 2007, the Company has two stock-based incentive plans which are described more fully in Note 12. The Company accounts for the plans under SFAS No. 123(R) "Share-Based Payment." During the year ended March 31, 2007, \$203,000 in stock-based employee compensation was recognized. Prior to April 1, 2006, the Company accounted for the plans under the recognition and measurement principles of Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees," and related Interpretations. Accordingly, no compensation cost was recognized for its stock option plans.

The following table illustrates the effect on net income if the Company had applied the fair value recognition provisions of SFAS No. 123 (revised 2004) to stock-based employee compensation for the year ended March 31:

	<u>2006</u>
	(Amounts in thousands, except earnings per share)
Net income, as reported	\$1,309
Deduct: Total stock-based employee compensation expense determined under fair value based method for all stock options granted, net of related tax effects	<u>(121)</u>
Pro forma net income	<u>\$1,188</u>
Earnings per share:	
Basic – as reported	\$0.27
Basic – pro forma	\$0.24
Diluted – as reported	\$0.26
Diluted – pro forma	\$0.24

## RECENT ACCOUNTING PRONOUNCEMENTS:

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, "Accounting for Certain Hybrid Instruments" (SFAS 155), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS 133. The statement also subjects beneficial interests issued by securitization vehicles to the requirements of SFAS No. 133. The statement is effective as of April 1, 2007. The adoption of SFAS 155 is not expected to have a material impact on the Company's financial condition and results of operations.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets- an amendment of FASB Statement No. 140" (SFAS No. 156). SFAS No. 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in specific situations. Additionally, the servicing asset or servicing liability shall be initially measured at fair value; however, an entity may elect the "amortization method" or "fair value method" for subsequent balance sheet reporting periods. SFAS No. 156 is effective as of an entity's first fiscal year beginning after September 15, 2006. Early adoption is permitted as of the beginning of an entity's fiscal year, provided the entity has not yet issued financial statements, including interim financial statements, for any period of that fiscal year. The Company does not expect the adoption of this statement to have a material impact on its financial condition, results of operations or cash flows.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles (GAAP) and enhances disclosures about fair value measurements. SFAS 157 retains the exchange price notion and clarifies that the exchange price is the price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. SFAS 157 is effective for the Company's consolidated financial statements for the year beginning on

April 1, 2008, with earlier adoption permitted. The Company does not expect the adoption of this statement to have a material impact on its financial condition and results of operations.

In September 2006, the FASB issued SFAS No. 158, "Employer's Accounting for Defined Benefit Pension and other Postretirement Plans – an amendment of FASB Statements No 87, 88, 106 and 132(R)" (SFAS 158). SFAS 158 requires 1) the recognition of an asset or liability for the over-funded or under-funded status of a defined benefit plan, 2) the recognition of actuarial gains and losses and prior service costs and credits in other comprehensive income, 3) measurement of plan assets and benefit obligations as of the employer's balance sheet date, rather than at interim measurement dates as currently allowed, and 4) disclosure of additional information concerning actuarial gains and losses and prior service costs and credits recognized in other comprehensive income. This statement is effective for financial statements with fiscal years ending after December 15, 2006. Adoption of this Statement did not have a material impact on the Company's financial position, result of operations, or cash flows.

The following table illustrates the incremental effect of applying FASB Statement No. 158 on individual line items in the statement of financial position as of March 31, 2007:

	Before Application of <u>Statement 158</u>	<u>Adjustments</u> (In Thousands)	After Application of <u>Statement 158</u>
Deferred income taxes	\$ 1,124	8	\$ 1,132
Total assets	284,150	8	284,158
Liability for pension benefits	169	21	190
Total liabilities	226,871	21	226,892
Accumulated other comprehensive loss	(345)	(13)	(358)
Total stockholders' equity	57,279	(13)	57,266

In February 2007, the FASB issued SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115" (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This statement also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. The new standard is effective at the beginning of the Company's fiscal year beginning March 31, 2008, and early adoption may be elected in certain circumstances. The Company is currently evaluating and has not yet determined the impact the new standard is expected to have on its financial position, results of operations or cash flow.

#### ADVERTISING COSTS:

It is the Company's policy to expense advertising costs as incurred. Advertising and promotion expense is shown as a separate line item in the consolidated Statements of Income.

**NOTE 3 - INVESTMENTS IN AVAILABLE-FOR-SALE SECURITIES**

Debt securities have been classified in the consolidated balance sheets according to management's intent. The amortized cost of securities and their approximate fair values are as follows as of March 31:

	Amortized Cost Basis	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
March 31, 2007:				
Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies	\$ 23,774	\$ 36	\$ 235	\$ 23,575
Debt securities issued by states of the United States and political subdivisions of the states	7,493	9	97	7,405
Corporate debt securities	100	1	---	101
Mortgage-backed securities	12,030	46	135	11,941
Marketable equity securities	<u>7,224</u>	<u>---</u>	<u>190</u>	<u>7,034</u>
	50,621	92	657	50,056
Money market mutual funds included in cash and cash equivalents	<u>(587)</u>	<u>---</u>	<u>---</u>	<u>(587)</u>
	<u>\$ 50,034</u>	<u>\$ 92</u>	<u>\$ 657</u>	<u>\$ 49,469</u>
March 31, 2006:				
Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies	\$ 25,666	\$ 5	\$ 546	\$ 25,125
Debt securities issued by states of the United States and political subdivisions of the states	8,199	18	118	8,099
Corporate debt securities	101	1	---	102
Mortgage-backed securities	12,689	40	199	12,530
Marketable equity securities	<u>9,403</u>	<u>---</u>	<u>196</u>	<u>9,207</u>
	56,058	64	1,059	55,063
Money market mutual funds included in cash and cash equivalents	<u>(2,766)</u>	<u>---</u>	<u>---</u>	<u>(2,766)</u>
	<u>\$ 53,292</u>	<u>\$ 64</u>	<u>\$ 1,059</u>	<u>\$ 52,297</u>

Mortgage-backed securities are insured or issued by Ginnie Mae, Freddie Mac and Fannie Mae or private issuers, substantially all of which are backed by fixed-rate mortgages.

The scheduled maturities of available-for-sale debt securities were as follows as of March 31, 2007:

	Fair Value
	(In Thousands)
Due within one year	\$ 98
Due after one year through five years	3,534
Due after five years through ten years	13,652
Due after ten years	13,797
Mortgage-backed securities	<u>11,941</u>
	<u>\$43,022</u>

Proceeds from sales of available-for-sale securities for the year ended March 31, 2007 were \$14.9 million. Gross realized gains on those sales amounted to \$49,000 and \$22,000 of gross realized losses were recognized. Proceeds

from sales of available-for-sale securities for the year ended March 31, 2006 were \$4.6 million. Gross realized gains on those sales amounted to \$33,000 and no gross realized losses were recognized. The tax expense applicable to these net realized gains in the years ended March 31, 2007 and 2006 amounted to \$11,000 and \$13,000, respectively.

The aggregate amortized cost basis and fair value of securities of issuers which exceeded 10% of stockholders' equity were as follows as of March 31, 2007:

<u>Issuer</u>	<u>Amortized Cost Basis</u>	<u>Fair Value</u>
	(In Thousands)	
Asset Management Fund – Ultra Short Mortgage Fund	\$5,295	\$5,138
Asset Management Fund – Ultra Short Fund	<u>1,342</u>	<u>1,309</u>
Total Asset Management Funds	<u>\$6,637</u>	<u>\$6,447</u>

As of March 31, 2007 and 2006, securities with carrying amounts of \$12.1 million and \$9.5 million, respectively, were pledged to secure securities sold under agreements to repurchase.

The aggregate fair value and unrealized losses of securities that have been in a continuous unrealized-loss position for less than twelve months and for twelve months or more, and are not other than temporarily impaired, are as follows as of March 31, 2007:

	<u>Less than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
	(In Thousands)					
Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies	\$ 3,072	\$ 11	\$16,349	\$224	\$19,421	\$ 235
Debt securities issued by states of the United States and political subdivisions of the states	1,873	34	3,806	63	5,679	97
Mortgage-backed securities	839	3	7,063	132	7,902	135
Marketable equity securities	---	---	<u>6,447</u>	<u>190</u>	<u>6,447</u>	<u>190</u>
Total temporarily impaired securities	<u>\$ 5,784</u>	<u>\$ 48</u>	<u>\$33,665</u>	<u>\$609</u>	<u>\$39,449</u>	<u>\$ 657</u>

Management has assessed the securities which are classified as available-for-sale and in an unrealized loss position at March 31, 2007 and determined the decline in fair value below amortized cost to be temporary. In making this determination management considered the period of time the securities were in a loss position, the percentage decline in comparison to the securities' amortized cost, the financial condition of the issuer and the Company's ability and intent to hold these securities until their fair value recovers to their amortized cost. Management believes the decline in fair value is primarily related to the current interest rate environment and not to the credit deterioration of the individual issuer.

At March 31, 2007, the Company's unrealized losses in equity securities are not considered impaired on an other-than-temporary basis. The Company's investment in marketable equity securities has no contractual maturity. Therefore, the intent to hold these securities by itself does not guarantee that the decline in market value will be temporary. Consequently, to determine whether such securities are other-than-temporarily impaired, the Company considers the severity of the unrealized losses, whether it has the ability and intent to hold these investments until there is a market price recovery in the securities, and whether evidence indicating the cost of these investments is recoverable outweighs evidence to the contrary. As the forecasted market price recovery period lengthens, the

uncertainties inherent in the estimate increase, impacting the reliability of that estimate. Thus market price recoveries must reasonably be expected to occur within an acceptable forecast period. Otherwise, a lack of objective evidence to support recovery of these securities' cost over a reasonable period of time could result in an other-than-temporary impairment charge.

#### NOTE 4 - LOANS

Loans consisted of the following as of March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Mortgage loans:		
Residential loans:		
One-to four-family	\$123,039	\$ 94,754
Multi-family	5,778	5,850
Commercial real estate	50,126	37,453
Construction loans	<u>7,678</u>	<u>7,208</u>
Total mortgage loans	186,621	145,265
Consumer loans	2,776	1,023
Commercial loans	<u>11,058</u>	<u>3,838</u>
	200,455	150,126
Deferred loan origination fees, net	(133)	(377)
Allowance for loan losses	<u>(1,875)</u>	<u>(1,636)</u>
Loans, net	<u>\$198,447</u>	<u>\$148,113</u>

Certain directors and executive officers of the Company and companies in which they have significant ownership interest were customers of the Association during the year ended March 31, 2007. Total loans to such persons and their companies amounted to \$2.9 million as of March 31, 2007. During the year ended March 31, 2007, principal payments totaled \$486,000 and principal advances amounted to \$574,000.

Changes in the allowance for loan losses were as follows for the years ended March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Balance at beginning of period	\$1,636	\$1,437
Provision for loan losses	242	210
Recoveries of loans previously charged off	2	6
Loans charged off	<u>(5)</u>	<u>(17)</u>
Balance at end of period	<u>\$1,875</u>	<u>\$1,636</u>

The following table sets forth information regarding nonaccrual loans and accruing loans 90 days or more overdue as of March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Total nonaccrual loans	<u>\$824</u>	<u>\$600</u>
Accruing loans which are 90 days or more overdue	<u>\$ ---</u>	<u>\$ ---</u>

Information about loans that met the definition of an impaired loan in Statement of Financial Accounting Standards No. 114 was as follows as of March 31:

	<u>2007</u>		<u>2006</u>	
	Recorded Investment In Impaired Loans	Related Allowance For Credit Losses	Recorded Investment In Impaired Loans	Related Allowance For Credit Losses
	(In Thousands)			
Loans for which there is a related allowance for credit losses	\$ ---	\$ ---	\$ ---	\$ ---
Loans for which there is no related allowance for credit losses	---	---	---	---
Totals	<u>\$ ---</u>	<u>\$ ---</u>	<u>\$ ---</u>	<u>\$ ---</u>
Average recorded investment in impaired loans during the year ended March 31	<u>\$ ---</u>		<u>\$161</u>	
Related amount of interest income recognized during the time, in the year ended March 31 that the loans were impaired				
Total recognized	<u>\$ ---</u>		<u>\$ ---</u>	
Amount recognized using a cash-basis method of accounting	<u>\$ ---</u>		<u>\$ ---</u>	

NOTE 5 - PREMISES AND EQUIPMENT, NET

The following is a summary of premises and equipment as of March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Land	\$ 364	\$ 364
Buildings and building improvements	2,045	1,917
Furniture, fixtures and equipment	2,013	2,064
Leasehold improvements	<u>1,226</u>	<u>1,392</u>
	5,648	5,737
Accumulated depreciation and amortization	<u>(1,404)</u>	<u>(1,296)</u>
	<u>\$4,244</u>	<u>\$4,441</u>

**NOTE 6 – GOODWILL AND OTHER INTANGIBLE ASSETS**

The changes in the carrying amounts of goodwill and other intangibles for the years ended March 31, 2007 and 2006 were as follows:

	<u>Goodwill</u>	Core Deposit <u>Intangibles</u>
	(In Thousands)	
Balance, March 31, 2005	1,090	775
Amortization expense	<u>---</u>	<u>(88)</u>
Balance, March 31, 2006	1,090	687
Amortization expense	<u>---</u>	<u>(88)</u>
Balance, March 31, 2007	<u>\$1,090</u>	<u>\$599</u>

Estimated annual amortization expense of identifiable intangible assets is as follows:  
(In Thousands)

Years Ended March 31,	
2008	88
2009	88
2010	88
2011	88
2012	88
Thereafter	<u>159</u>
Total	<u>\$599</u>

A summary of acquired identifiable intangible assets is as follows as of March 31, 2007:

	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u> (In Thousands)	<u>Net Carrying Amount</u>
Core deposit intangibles	\$886	\$(287)	\$599

There was no impairment recorded in fiscal years 2007 and 2006 based on valuations at March 31, 2007 and 2006.

**NOTE 7 - DEPOSITS**

The aggregate amount of time deposit accounts in denominations of \$100,000 or more was \$21.1 million and \$16.5 million as of March 31, 2007 and 2006, respectively. With the exception of self-directed retirement accounts which are insured up to \$250,000, deposits in excess of \$100,000 are not federally insured.

For time deposits as of March 31, 2007, the scheduled maturities for each of the following five years ended March 31, are:

	(In Thousands)
2008	\$65,296
2009	14,911
2010	5,435
2011	4,136
2012	<u>333</u>
Total	<u>\$90,111</u>

#### NOTE 8 - FEDERAL HOME LOAN BANK ADVANCES

Advances consist of funds borrowed from the Federal Home Loan Bank of Boston (the "FHLB").

Maturities of advances from the FHLB for the years ending after March 31, 2007 are summarized as follows:

	(In Thousands)
2008	4,001
2009	3,569
2010	4,655
2011	8,642
2012	2,763
Thereafter	<u>9,957</u>
	<u>\$33,587</u>

Amortizing advances are being repaid in equal monthly payments and are being amortized from the date of the advance to the maturity date on a direct reduction basis.

Borrowings from the FHLB are secured by a blanket lien on qualified collateral, consisting primarily of loans with first mortgages secured by one-to four-family properties and other qualified assets.

At March 31, 2007, the interest rates on FHLB advances ranged from 3.11% to 5.21%. At March 31, 2007, the weighted average interest rate on FHLB advances was 4.50%.

#### NOTE 9 - SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The securities sold under agreements to repurchase as of March 31, 2007 are securities sold, primarily on a short-term basis, by the Company that have been accounted for not as sales but as borrowings. The securities consisted of collateralized mortgage obligations. The securities were held in the Company's safekeeping account under the control of the Company and pledged to the purchasers of the securities. The purchasers have agreed to sell to the Company substantially identical securities at the maturity of the agreements.

#### NOTE 10 - INCOME TAXES

The components of income tax expense are as follows for the years ended March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Current:		
Federal	\$ 511	\$ 702
State	<u>133</u>	<u>121</u>
	<u>644</u>	<u>823</u>
Deferred:		
Federal	(113)	(146)
State	<u>(26)</u>	<u>(33)</u>
	<u>(139)</u>	<u>(179)</u>
Total income tax expense	<u>\$ 505</u>	<u>\$ 644</u>

The reasons for the differences between the statutory federal income tax rate and the effective tax rates are summarized as follows for the years ended March 31:

	<u>2007</u>	<u>2006</u>
Federal income tax at statutory rate	34.0%	34.0%
Increase (decrease) in tax resulting from:		
Nontaxable interest income	(8.0)	(4.6)
Nontaxable life insurance income	(5.5)	(2.6)
Excess book basis of Employee Stock Ownership Plan	5.9	2.5
Other adjustments	3.1	0.7
State tax, net of federal tax benefit	<u>4.8</u>	<u>3.0</u>
Effective tax rates	<u>34.3%</u>	<u>33.0%</u>

The Company had gross deferred tax assets and gross deferred tax liabilities as follows as of March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Deferred tax assets:		
Excess of allowance for loan losses over tax bad debt reserve	\$ 730	\$ 637
Deferred loan origination fees	52	147
Net unrealized holding loss on available-for-sale securities	220	387
Deferred compensation	434	268
FASB Statement No. 158 adjustment	8	--
Other	<u>43</u>	<u>14</u>
Gross deferred tax assets	<u>1,487</u>	<u>1,453</u>
Deferred tax liabilities:		
Premises and equipment, principally due to differences in depreciation	(92)	(28)
Net mark-to-market adjustments	(258)	(268)
Other	<u>(5)</u>	<u>(5)</u>
Gross deferred tax liabilities	<u>(355)</u>	<u>(301)</u>
Net deferred tax asset	<u>\$1,132</u>	<u>\$1,152</u>

Based on the Company's historical and current pretax earnings and anticipated results of future operations, management believes the existing net deductible temporary differences will reverse during periods in which the Company will generate sufficient net taxable income, and that it is more likely than not that the Company will realize the net deferred tax assets existing as of March 31, 2007.

Legislation was enacted in 1996 to repeal most of Section 593 of the Internal Revenue Code pertaining to how a qualified savings institution calculates its bad debt deduction for federal income tax purposes. This repeal eliminated the percentage-of-taxable-income method to compute the tax bad debt deduction. Under the legislation, the recapture of the pre-1988 tax bad debt reserves has been suspended and would occur only under very limited circumstances. Therefore, a deferred tax liability has not been provided for this temporary difference. The Company's pre-1988 tax bad debt reserves, which are not expected to be recaptured, amount to \$3.3 million. The potential tax liability on the pre-1988 reserves for which no deferred income taxes have been provided is approximately \$1.3 million as of March 31, 2007.

#### NOTE 11 - BENEFIT PLANS

The Association has a non-contributory defined benefit trustee pension plan through the Financial Institutions Retirement Fund covering all eligible employees. The Association contributed \$383,000 and \$390,000 to the plan during the years ended March 31, 2007 and 2006, respectively. The Association's plan is part of a multi-employer plan for which detail as to the Association's relative position is not readily determinable. Effective January 1, 2006,

the Association excluded from membership in the plan those employees hired on or after January 1, 2006. Effective February 1, 2007, the Association ceased benefit accruals under the plan.

The Association established the Enfield Federal Savings and Loan Association Director Fee Continuation Plan (the "Plan") to provide the directors serving on the board as of the date of the plan's implementation with a retirement income supplement. The plan has six directors. Participant-directors are entitled to an annual benefit, as of their Retirement Date, equal to \$1,000 for each full year of service as a director from June 1, 1995, plus \$250 for each full year of service as a director prior to June 1, 1995, with a maximum benefit of \$6,000 per year payable in ten annual installments.

The following table sets forth information about the Plan as of March 31, 2007:

Change in projected benefit obligation:	(In Thousands)
Benefit obligation at beginning of year	\$ 159
Service cost	14
Interest cost	11
Benefits paid	(18)
Prior service cost	14
Actuarial loss	<u>10</u>
Benefit obligation at end of year	190
Plan assets	<u>---</u>
Funded status/accrued pension cost included in other liabilities	<u><u>\$(190)</u></u>

Amounts recognized in accumulated other comprehensive loss, before tax effect, consist of the following as of March 31, 2007:

	(In thousands)
Unrecognized net loss	\$10
Unrecognized prior service cost	<u>11</u>
	<u>\$21</u>

The accumulated benefit obligation for the Plan was \$190,000 at March 31, 2007.

Components of net periodic cost:	(In Thousands)
Service cost	\$ 14
Interest cost	11
Unrecognized prior service cost recognized	<u>3</u>
Net periodic pension cost	<u>28</u>

Other changes in benefit obligations recognized in other comprehensive loss:

Unrecognized net loss	10
Prior service cost	<u>11</u>
Total recognized in other comprehensive loss	<u>21</u>
Total recognized in net periodic pension cost and other comprehensive loss	<u>\$ 49</u>

The estimated unrecognized loss and prior service cost that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the year ended March 31, 2008 is \$6,000.

The discount rate used in determining the projected benefit obligation and net periodic benefit cost was 6.0% for the year ended March 31, 2007.

Estimated future benefit payments are as follows for the years ended March 31:

	(In Thousands)
2008	\$ 18
2009	18
2010	24
2011	24
2012	24
2013-2017	102

The Association sponsors a 401(k) Plan whereby the Association matches 50% of the first 6% of employee contributions. During the years ended March 31, 2007 and 2006, the Association contributed \$61,000 and \$52,000, respectively under this plan.

The Association has an Executive Supplemental Retirement Plan Agreement and a Life Insurance Endorsement Method Split Dollar Plan Agreement for the benefit of the President of the Association. The plan provides the President with an annual retirement benefit equal to approximately \$173,000 over a period of 240 months. Following the initial 240 month period, certain additional amounts may be payable to the President until his death based on the performance of the life insurance policies that the Association has acquired as an informal funding source for its obligation to the President. The income recorded on the life insurance policies amounted to \$154,000 and \$150,000 for the years ended March 31, 2007 and 2006, respectively. A periodic amount is being expensed and accrued to a liability reserve account during the President's active employment so that the full present value of the promised benefit will be expensed at his retirement. The expense of this plan to the Association for the years ended March 31, 2007 and 2006 was \$245,000 and \$109,000, respectively. The cumulative liability for this plan is reflected in other liabilities on the consolidated balance sheets as of March 31, 2007 and 2006 in the amounts of \$764,000 and \$519,000, respectively.

The Association formed a Rabbi Trust for the Executive Supplemental Retirement Plan. The Trust's assets consist of split dollar life insurance policies. The cash surrender values of the policies are reflected as an asset on the consolidated balance sheets. As of March 31, 2007 and 2006, total assets in the Rabbi Trust were \$4.0 million and \$3.9 million, respectively.

The Association adopted the Enfield Federal Savings and Loan Association Supplemental Executive Retirement Plan (SERP), effective June 4, 2002. The SERP provides restorative payments to executives designated by the Board of Directors who are prevented by certain provisions of the Internal Revenue Code from receiving the full benefits contemplated by other benefit plans. The Board of Directors has designated the President to participate in the Plan.

The Company and the Association each entered into an employment agreement with its President. The employment agreements provide for the continued payment of specified compensation and benefits for specified periods. The agreements also provide for termination of the executive for cause (as defined in the agreements) at any time. The employment agreements provide for the payment, under certain circumstances, of amounts upon termination following a "change in control" as defined in the agreements. The agreements also provide for certain payments in the event of the officer's termination for other than cause and in the case of voluntary termination.

The Association maintains change in control agreements with several employees. The agreements are renewable annually. The agreements provide that if involuntary termination or, under certain circumstances, voluntary termination follows a change in control of the Association, the employee would be entitled to receive a severance payment equal to a multiple of his "base amount," as defined under the Internal Revenue Code. The Association would also continue and/or pay for life, health and disability coverage for a period of time following termination.

#### NOTE 12 - STOCK COMPENSATION PLANS

In 2003, the Company adopted the New England Bancshares, Inc. 2003 Stock-Based Incentive Plan (the "2003 Plan") which includes grants of options to purchase Company stock and awards of Company stock. The number of shares of

common stock reserved for grants and awards under the 2003 Plan is 473,660, consisting of 338,327 shares for stock options and 135,333 shares for stock awards. All employees and outside directors of the Company are eligible to participate in the 2003 Plan.

In 2006, the Company adopted the New England Bancshares, Inc. 2006 Equity Incentive Plan (the "2006 Plan") which includes grants of options to purchase Company stock and awards of Company stock. The number of shares of common stock reserved for grants and awards under the 2006 Plan is 274,878, consisting of 196,342 shares for stock options and 78,536 shares for stock awards.

The 2003 and 2006 Plans define the stock option exercise price as the fair market value of the Company stock at the date of the grant. The Company determines the term during which a participant may exercise a stock option, but in no event may a participant exercise a stock option more than ten years from the date of grant. The stock options vest in installments over five years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for stock option grants in the year ended March 31, 2007 and 2006.

	<u>2007</u>	<u>2006</u>
Dividend yield	0.93%	1.11%
Expected life	10 years	10 years
Expected volatility	14.0%	34.0%
Risk-free interest rate	4.80%	4.54%

A summary of the status of the Plans as of March 31, 2007 and 2006 and changes during the years then ended is presented below:

	<u>2007</u>		<u>2006</u>	
	<u>Shares</u>	<u>Weighted-Average Exercise Price</u>	<u>Shares</u>	<u>Weighted-Average Exercise Price</u>
Outstanding at beginning of year	252,004	\$6.68	254,740	\$6.67
Granted	108,563	12.84	2,000	10.81
Forfeited	<u>(3,789)</u>	7.73	<u>(4,736)</u>	7.81
Outstanding at end of year	<u>356,778</u>	\$8.55	<u>252,004</u>	\$6.68
Options exercisable at year-end	186,195		135,794	
Weighted-average fair value of options granted during the year	\$4.14		\$4.93	

The following table summarizes information about stock options outstanding as of March 31, 2007:

<u>Number Outstanding as of 3/31/07</u>	<u>Options Outstanding</u>		<u>Options Exercisable</u>	
	<u>Weighted-Average Remaining Contractual Life</u>	<u>Weighted-Average Exercise Price</u>	<u>Number Exercisable as of 3/31/07</u>	<u>Weighted-Average Exercise Price</u>
213,537	5.9 years	\$6.40	171,587	\$6.40
32,678	7.1 years	8.17	14,208	8.17
2,000	8.9 years	10.81	400	10.81
<u>108,563</u>	9.4 years	12.84	---	---
<u>356,778</u>	7.1 years	8.55	<u>186,195</u>	6.54

Under the 2003 and 2006 Plans, common stock of the Company may be granted at no cost to employees and outside directors of the Company. Plan participants are entitled to cash dividends and to vote such shares. Such shares vest in five equal annual installments. Upon issuance of shares of restricted stock under the Plans, unearned

compensation equivalent to the market value at the date of grant is charged to the capital accounts and subsequently amortized to expense over the five-year vesting period. In February 2003, 86,251 shares were awarded under the 2003 Plan and in September 2006, 53,189 shares were awarded under the 2006 Plan. The awards vest in installments over five years. The compensation cost that has been charged against income for the granting of stock awards under the plan was \$197,000 and \$111,000 for the years ended March 31, 2007 and 2006, respectively.

Upon a change in control as defined in the 2003 and 2006 Plans, options held by participants will become immediately exercisable and shall remain exercisable until the expiration of the term of the option, regardless of whether the participant is employed or in service with the Company; and all stock awards held by a participant will immediately vest and further restrictions lapse.

As of March 31, 2007, there was \$640,000 of unrecognized compensation cost related to unvested stock options granted under the Plans. That cost is expected to be recognized over a weighted-average period of 3.3 years.

**NOTE 13 - EMPLOYEE STOCK OWNERSHIP PLAN**

On June 4, 2002, the date the mutual holding company reorganization was consummated, the Association implemented the Enfield Federal Savings and Loan Association Employee Stock Ownership Plan (the "ESOP") effective as of January 1, 2002. On June 4, 2002, the ESOP purchased 73,795 shares of the common stock of the Company (174,768 as adjusted for the 2.3683 share exchange). To fund the purchases, the ESOP borrowed \$738,000 from the Company. The borrowing is currently at an interest rate of 4.75% and is to be repaid in equal annual installments through December 31, 2011. In fiscal 2006, the ESOP purchased 246,068 shares of common stock in the second-step conversion with a \$2.5 million loan from the Company, which has a 15 year term at an interest rate of 7.25%. Dividends paid on unreleased shares are used to reduce the principal balance of the loan. The collateral for the borrowing is the common stock of the Company purchased by the ESOP. Contributions by the Association to the ESOP are discretionary; however, the Association intends to make annual contributions to the ESOP in an aggregate amount at least equal to the principal and interest requirements on the debt. The shares of stock of the Company are held in a suspense account until released for allocation among participants. The shares will be released annually from the suspense account and the released shares will be allocated among the participants on the basis of the participant's compensation for the year of allocation compared to all other participants. As any shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares and the shares will be outstanding for earnings-per-share purposes. The shares not released are reported as unearned ESOP shares in the capital accounts section of the balance sheet. ESOP expense for the years ended March 31, 2007 and 2006 was \$421,000 and \$210,000, respectively.

The ESOP shares as of March 31 were as follows:

	<u>2007</u>	<u>2006</u>
Allocated shares	95,038	66,701
Unreleased shares	<u>317,063</u>	<u>350,945</u>
Total ESOP shares	<u>412,101</u>	<u>417,646</u>
Fair value of unreleased shares	<u>\$4,277,180</u>	<u>\$3,762,130</u>

**NOTE 14 - REGULATORY MATTERS**

The Company, as a savings and loan holding company, is not subject to capital requirements. The Association is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Association's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Association must meet specific capital guidelines that involve quantitative measures of its assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Association to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), of Core capital (as defined) to adjusted tangible assets (as defined) and Tangible capital (as defined) to Tangible assets (as defined). Management believes, as of March 31, 2007 and 2006, that the Association meets all capital adequacy requirements to which it is subject.

As of March 31, 2007, the most recent notification from the Office of Thrift Supervision categorized the Association as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Association must maintain minimum total risk-based, Tier 1 risk-based, Core and Tangible capital ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Association's category.

The Association's actual capital amounts and ratios are also presented in the table.

	<u>Actual</u>		<u>For Capital Adequacy Purposes</u>		<u>To Be Well Capitalized Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
(Dollar Amounts in Thousands)						
As of March 31, 2007:						
Total Capital (to Risk Weighted Assets)	\$43,350	25.26%	\$13,730	≥ 8.0%	\$17,162	≥ 10.0%
Tangible Capital (to Tangible Assets)	41,476	14.66	4,243	≥ 1.5	N/A	N/A
Core Capital (to Adjusted Tangible Assets)	41,476	14.66	11,315	≥ 4.0	14,143	≥ 5.0
Tier 1 Capital (to Risk Weighted Assets)	41,476	24.17	N/A	N/A	10,297	≥ 6.0
As of March 31, 2006:						
Total Capital (to Risk Weighted Assets)	\$42,179	28.75%	\$11,738	≥ 8.0%	\$14,673	≥ 10.0%
Tangible Capital (to Tangible Assets)	40,543	15.77	3,855	≥ 1.5	N/A	N/A
Core Capital (to Adjusted Tangible Assets)	40,543	15.77	10,281	≥ 4.0	12,851	≥ 5.0
Tier 1 Capital (to Risk Weighted Assets)	40,543	27.63	N/A	N/A	8,804	≥ 6.0

The Association will not be able to declare or pay a cash dividend on, or repurchase any of its common stock, if the effect thereof would cause the regulatory capital of the Association to be reduced below the amount required under OTS rules and regulations.

NOTE 15 - EARNINGS PER SHARE (EPS)

Reconciliation of the numerators and denominators of the basic and diluted per share computations for net income are as follows:

	Income (Numerator) (In Thousands)	Shares (Denominator)	Per-Share Amount
Year ended March 31, 2007			
Basic EPS			
Net income and income available to common stockholders	\$ 970	4,945,603	\$0.20
Effect of dilutive securities options	<u>---</u>	<u>179,964</u>	
Diluted EPS			
Income available to common stockholders and assumed conversions	<u>\$ 970</u>	<u>5,125,567</u>	\$0.19
Year ended March 31, 2006			
Basic EPS			
Net income and income available to common stockholders	\$1,309	4,933,037	\$0.27
Effect of dilutive securities options	<u>---</u>	<u>113,180</u>	
Diluted EPS			
Income available to common stockholders and assumed conversions	<u>\$1,309</u>	<u>5,046,217</u>	\$0.26

NOTE 16 - COMMITMENTS AND CONTINGENT LIABILITIES

The Company is obligated under non-cancelable operating leases for banking premises and equipment expiring between fiscal year 2008 and 2031. The total minimum rental due in future periods under these existing agreements is as follows as of March 31, 2007:

<u>Year Ended March 31</u>	(In Thousands)
2008	\$ 447
2009	426
2010	425
2011	433
2012	458
Thereafter	<u>8,893</u>
Total minimum lease payments	<u>\$11,082</u>

Certain leases contain provisions for escalation of minimum lease payments contingent upon increases in real estate taxes and percentage increases in the consumer price index. Certain leases contain options to extend for periods from one to five years. The total rental expense amounted to \$540,000 and \$252,000 for the years ended March 31, 2007 and 2006, respectively.

## NOTE 17 – OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) for the years ended March 31, 2007 and 2006 are as follows:

	March 31, 2007		
	Before Tax Amount	Tax Effects	Net of Tax Amount
	(Dollars in Thousands)		
Net unrealized holding gains on available-for-sale securities	\$ 462	\$ (180)	\$ 282
Reclassification adjustment for realized gains in net income	<u>(32)</u>	<u>13</u>	<u>(19)</u>
Unrealized gains on available-for-sale securities	430	(167)	263
Adjustment to initially apply SFAS No. 158	<u>(21)</u>	<u>8</u>	<u>(13)</u>
Total	<u>\$ 409</u>	<u>\$ (159)</u>	<u>\$ 250</u>

	March 31, 2006		
	Before Tax Amount	Tax Effects	Net of Tax Amount
	(Dollars in Thousands)		
Net unrealized holding losses on available-for-sale securities	\$ (279)	\$ 108	\$ (171)
Reclassification adjustment for realized gains in net income	<u>(33)</u>	<u>13</u>	<u>(20)</u>
Total	<u>\$ (312)</u>	<u>\$ 121</u>	<u>\$ (191)</u>

## NOTE 18 - FINANCIAL INSTRUMENTS

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to originate loans, standby letters of credit and unadvanced funds on loans. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for loan commitments and standby letters of credit is represented by the contractual amounts of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to originate loans are agreements to lend to a customer provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include secured interests in mortgages, accounts receivable, inventory, property, plant and equipment and income-producing properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance by a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of March 31, 2007 and 2006, the maximum potential amount of the Company's obligation was \$10,000 for financial and standby letters of credit. The Company's outstanding letters of credit generally have a term of less than one year. If a letter of credit is drawn upon, the Company may seek recourse through the customer's underlying line of credit. If the customer's line of credit is also in default, the Company may take possession of the collateral, if any, securing the line of credit.

The following are carrying amounts and estimated fair values of the Company's financial assets and liabilities as of March 31:

	<u>2007</u>		<u>2006</u>	
	<u>Carrying Amount</u>	<u>Estimated Fair Value</u>	<u>Carrying Amount</u>	<u>Estimated Fair Value</u>
	(In Thousands)			
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 18,640	\$ 18,640	\$ 38,656	\$ 38,656
Interest-bearing time deposits with other banks	1,877	1,903	4,222	4,266
Available-for-sale securities	49,469	49,469	52,297	52,297
Federal Home Loan Bank stock	1,979	1,979	1,417	1,417
Loans, net	198,447	197,812	148,113	144,053
Accrued interest receivable	1,323	1,323	978	978
<b>Financial liabilities:</b>				
Deposits	181,675	182,330	169,044	169,318
Advanced payments by borrowers for taxes and insurance	796	796	969	969
FHLB advances	33,587	33,432	21,642	20,866
Securities sold under agreements to repurchase	9,177	9,182	7,325	7,332
Due to broker	---	---	626	626

The carrying amounts of financial instruments shown in the above tables are included in the consolidated balance sheets under the indicated captions. Accounting policies related to financial instruments are described in Note 2.

The notional amounts of financial instrument liabilities with off-balance sheet credit risk are as follows as of March 31:

	<u>2007</u>	<u>2006</u>
	(In Thousands)	
Commitments to originate loans	\$2,947	\$3,772
Standby letters of credit	10	10
<b>Unadvanced portions of loans:</b>		
Construction	6,281	5,462
Home equity	1,726	1,789
Commercial lines of credit	<u>4,300</u>	<u>3,251</u>
	<u>\$15,264</u>	<u>\$14,284</u>

There is no material difference between the notional amounts and the estimated fair values of the off-balance sheet liabilities.

#### NOTE 19 - SIGNIFICANT GROUP CONCENTRATIONS OF CREDIT RISK

Most of the Company's business activity is with customers located within Connecticut. There are no concentrations of credit to borrowers that have similar economic characteristics. The majority of the Company's loan portfolio is comprised of loans collateralized by real estate located in the state of Connecticut.

#### NOTE 20 - RECLASSIFICATION

Certain amounts in the prior year have been reclassified to be consistent with the current year's statement presentation.

#### NOTE 21 - PARENT COMPANY ONLY FINANCIAL STATEMENTS

The following financial statements are for the Company (Parent Company Only) and should be read in conjunction with the consolidated financial statements of the Company.

NEW ENGLAND BANCSHARES, INC.  
(Parent Company Only)

Balance Sheets  
(In Thousands)

	March 31,	
	2007	2006
<u>ASSETS</u>		
Cash on deposit with Enfield Federal Savings and Loan Association	\$11,376	\$12,025
Investment in subsidiary, Enfield Federal Savings and Loan Association	42,852	41,711
Loan to ESOP	2,770	2,934
Accrued interest receivable	48	95
Other assets	359	32
Due from subsidiary	139	57
Total assets	<u>\$57,544</u>	<u>\$56,854</u>
 <u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>		
Other liabilities	\$ 259	\$ 14
Deferred tax liability	19	19
Stockholders' equity	<u>57,266</u>	<u>56,821</u>
Total liabilities and stockholders' equity	<u>\$57,544</u>	<u>\$56,854</u>

NEW ENGLAND BANCSHARES, INC.  
(Parent Company Only)

Statements of Income  
(In Thousands)

	For the Years Ended March 31,	
	2007	2006
Interest income	\$ 762	\$ 114
Other expense	<u>235</u>	<u>97</u>
Income before income tax expense and equity in undistributed net income of subsidiary	527	17
Income tax expense	<u>211</u>	<u>9</u>
Income before equity in undistributed net income of subsidiary	316	8
Equity in undistributed net income of subsidiary	<u>654</u>	<u>1,301</u>
Net income	<u>\$ 970</u>	<u>\$1,309</u>

NEW ENGLAND BANCSHARES, INC.  
(Parent Company Only)

Statements of Cash Flows  
(In Thousands)

	For the Years Ended	
	March 31,	
	<u>2007</u>	<u>2006</u>
Cash flows from operating activities:		
Net income	\$ 970	\$ 1,309
Adjustments to reconcile net income to net cash used in operating activities:		
Decrease (increase) in accrued interest receivable	47	(89)
Decrease in due from subsidiary	525	---
Increase in other assets	(327)	(32)
Increase (decrease) in other liabilities	245	(15)
Deferred tax expense	---	19
Undistributed net income of subsidiary	<u>(654)</u>	<u>(1,301)</u>
Net cash provided by (used in) operating activities	<u>806</u>	<u>(109)</u>
Cash flows from investing activities:		
Cash contributed to subsidiary bank	---	(15,874)
Loans to ESOP	---	(2,461)
Principal payments received on loans to ESOP	<u>164</u>	<u>68</u>
Net cash provided by (used in) investing activities	<u>164</u>	<u>(18,267)</u>
Cash flows from financing activities:		
Proceeds from stock offering, net of related costs	---	29,685
Merger of Enfield MHC	---	29
Fractional share payout	---	(2)
Purchase of stock for equity incentive plan	(1,019)	---
Payment of cash dividends on common stock	<u>(600)</u>	<u>(283)</u>
Net cash (used in) provided by financing activities	<u>(1,619)</u>	<u>29,429</u>
Net (decrease) increase in cash and cash equivalents	(649)	11,024
Cash and cash equivalents at beginning of year	<u>12,025</u>	<u>1,001</u>
Cash and cash equivalents at end of year	<u>\$11,376</u>	<u>\$12,025</u>

**ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 8A. CONTROLS AND PROCEDURES**

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

**ITEM 8B. OTHER INFORMATION**

None.

**PART III**

**ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT**

**Directors**

The information relating to the directors of the Company is incorporated herein by reference to the sections captioned "Corporate Governance—Committees of the Board of Directors" and "Proposal 1 - Election of Directors" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders.

**Executive Officers**

Certain executive officers of the Association also serve as executive officers of the Company. The day-to-day management duties of the executive officers of the Company and Association relate primarily to their duties as to the Association. The executive officers are elected annually and hold office until their successors have been elected and qualified or until they are removed or replaced. The executive officers of the Company currently are as follows:

<u>Name</u>	<u>Age<sup>(1)</sup></u>	<u>Position(s)</u>
David J. O'Connor	60	President, Chief Executive Officer and Director of New England Bancshares and Enfield Federal
John F. Parda	58	Senior Vice President and Chief Loan Officer of Enfield Federal
Scott D. Nogles	37	Senior Vice President and Chief Financial Officer of New England Bancshares and Enfield Federal

<sup>(1)</sup> As of March 31, 2007.

**David J. O'Connor.** Mr. O'Connor has been the Chief Executive Officer, President and Director of Enfield Federal since 1999 and of New England Bancshares since 2002. Mr. O'Connor also served as the

Company's and Enfield Federal's Chief Financial Officer from 1999 to April 2004. Mr. O'Connor has over 30 years of banking experience in New England. Before joining Enfield Federal, he was the Executive Vice President, Treasurer and Chief Financial Officer of The Berlin City Bank, a community bank in New Hampshire.

**John F. Parda.** Mr. Parda joined Enfield Federal in 1999 as Vice President and Senior Loan Officer. He was named Senior Vice President and Senior Loan Officer in 2001. Mr. Parda has over 30 years of diversified banking experience with Connecticut financial institutions. Before joining Enfield Federal, he was a Vice President and Commercial Loan Officer with the former First International Bank, now a subsidiary of UPS Capital, a lender specializing in government guaranteed loans.

**Scott D. Nogles.** Mr. Nogles joined New England Bancshares and Enfield Federal in 2004 as Senior Vice President and Chief Financial Officer. Before joining Enfield Federal, he was Vice President and Chief Financial Officer of Luzerne National Bank in Luzerne, Pennsylvania from 2003 to 2004. For the three years prior to 2003, Mr. Nogles worked in senior accounting positions for Asian Bank, Silicon Power Corporation and ThinAir Apps, a software development company. Mr. Nogles has an MBA from the University of Connecticut.

#### **Compliance with Section 16(a) of the Exchange Act**

Reference is made to the cover page of this report and to the section captioned "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders.

#### **Disclosure of Code of Ethics and Business Conduct**

For information concerning the Company's code of ethics, the information contained under the section captioned "Corporate Governance—Code of Ethics and Business Conduct" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders is incorporated by reference. A copy of the code of ethics and business conduct is available, without charge, upon written request to Nancy L. Grady, Corporate Secretary, New England Bancshares, Inc., 855 Enfield Street, Enfield, Connecticut 06082.

#### **Corporate Governance**

For information regarding the audit committee and its composition and the audit committee financial expert, the section captioned "*Corporate Governance – Committees of the Board of Directors – Audit Committee*" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders is incorporated by reference.

#### **ITEM 10. EXECUTIVE COMPENSATION**

The information regarding executive compensation is incorporated herein by reference to the sections captioned "Corporate Governance - Directors' Compensation" and "Executive Compensation" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders.

#### **ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

(a) Security Ownership of Certain Beneficial Owners

Information required by this item is incorporated herein by reference to the section captioned "*Stock Ownership*" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders.

(b) Security Ownership of Management

Information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders.

(c) Changes in Control

Management of New England Bancshares knows of no arrangements, including any pledge by any person of securities of New England Bancshares, the operation of which may at a subsequent date result in a change in control of the registrant.

(d) Equity Compensation Plan Information

The following table provides information as of March 31, 2007 for compensation plans under which equity securities may be issued.

Plan category	Number of Securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	356,778	\$8.55	177,891
Equity compensation plans not approved by security holders	---	---	---
Total	356,778	\$8.55	177,891

**ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

**Certain Relationships and Related Transactions**

For information regarding certain relationships and related transactions, the section captioned "Transactions with Related Persons" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders is incorporated by reference.

**Corporate Governance**

For information regarding director independence, the section captioned "Proposal 1 - Election of Directors" in the Company's Proxy Statement for the 2007 Annual Meeting of Stockholders is incorporated by reference.

**ITEM 13. EXHIBITS**

- 2.1 Agreement and Plan of Merger, dated November 21, 2006, by and among, New England Bancshares, Inc., New England Bancshares Acquisition, Inc. and First Valley Bancorp, Inc. <sup>(1)</sup>
- 3.1 Articles of Incorporation of New England Bancshares, Inc. <sup>(2)</sup>
- 3.2 Bylaws of New England Bancshares, Inc. <sup>(2)</sup>
- 4.0 Specimen stock certificate of New England Bancshares, Inc. <sup>(2)</sup>
- 10.1 Form of Enfield Federal Savings and Loan Association Employee Stock Ownership Plan and Trust<sup>(3)</sup>
- 10.2 Employment Agreement by and between Enfield Federal Savings and Loan Association and David J. O'Connor <sup>(4)</sup>
- 10.3 Employment Agreement by and between New England Bancshares, Inc. and David J. O'Connor <sup>(4)</sup>
- 10.4 Form of Enfield Federal Savings and Loan Association Employee Severance Compensation Plan<sup>(3)</sup>
- 10.5 Enfield Federal Savings and Loan Association Employee Savings & Profit-Sharing Plan and Adoption Agreement <sup>(3)</sup>
- 10.6 Enfield Federal Savings and Loan Association Executive Supplemental Retirement Plan, as amended and restated <sup>(5)</sup>
- 10.7 Form of Enfield Federal Savings and Loan Association Supplemental Executive Retirement Plan<sup>(3)</sup>
- 10.8 Form of Enfield Federal Savings and Loan Association Director Fee Continuation Plan <sup>(3)</sup>
- 10.9 Split Dollar Arrangement with David J. O'Connor <sup>(3)</sup>
- 10.10 New England Bancshares, Inc. 2003 Stock-Based Incentive Plan, as amended and restated <sup>(7)</sup>
- 10.11 Change in Control Agreement by and among Enfield Federal Savings and Loan Association, New England Bancshares, Inc. and John F. Parda, as amended and restated
- 10.12 Change in Control Agreement by and among Enfield Federal Savings and Loan Association, New England Bancshares, Inc. and Scott D. Nogles, as amended and restated
- 10.13 Lease agreement with Troiano Professional Center, LLC <sup>(6)</sup>
- 23.1 Consent of Shatswell, MacLeod & Company, P.C.
- 31.1 Rule 13a-14(a) /15d-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13a-14(a) /15d-14(a) Certification of Chief Financial Officer
- 32.1 Section 1350 Certification of Chief Executive Officer
- 32.2 Section 1350 Certification of Chief Financial Officer

<sup>(1)</sup> Incorporated by reference into this document from the exhibits to the Current Report on Form 8-K filed on November 28, 2006.

<sup>(2)</sup> Incorporated by reference into this document from the Company's Form SB-2, Registration Statement filed under the Securities Act of 1933, Registration No. 333-128277.

<sup>(3)</sup> Incorporated by reference into this document from the Company's Form SB-2, Registration Statement filed under the Securities Act of 1933, Registration No. 333-82856.

<sup>(4)</sup> Incorporated herein by reference into this document from the exhibits to the Quarterly Report on Form 10-QSB for the quarter ended December 31, 2005.

<sup>(5)</sup> Incorporated by reference into this document from the exhibits to the Annual Report on Form 10-KSB for the year ended March 31, 2006.

<sup>(6)</sup> Incorporated by reference into this document from the exhibits to the Annual Report on Form 10-KSB for the year ended March 31, 2005.

<sup>(7)</sup> Incorporated by reference from the Proxy Statement for the 2003 Special Meeting of Stockholders.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information relating to the Company's principal accountant fees and services is incorporated herein by reference to the section captioned "Proposal 2—Ratification of Independent Auditors" in the Company's Proxy Statement for the 2006 Annual Meeting of Stockholders.

## SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

New England Bancshares, Inc.

Date: June 25, 2007

By: /s/ David J. O'Connor  
David J. O'Connor  
President, Chief Executive Officer  
and Director

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

/s/ David J. O'Connor  
David J. O'Connor, President, Chief Executive  
Officer and Director (principal executive officer)

Date: June 25, 2007

/s/ Scott D. Nogles  
Scott D. Nogles, Senior Vice President and Chief  
Financial Officer (principal financial and  
accounting officer)

Date: June 25, 2007

/s/ Peter T. Dow  
Peter T. Dow, Chairman of the Board

Date: June 25, 2007

/s/ Lucien P. Bolduc  
Lucien P. Bolduc, Director

Date: June 25, 2007

/s/ William C. Leary  
William C. Leary, Director

Date: June 25, 2007

/s/ Myron J. Marek  
Myron J. Marek, Director

Date: June 25, 2007

/s/ Dorothy K. McCarty  
Dorothy K. McCarty, Director

Date: June 25, 2007

/s/ Richard K. Stevens  
Richard K. Stevens, Director

Date: June 25, 2007

/s/ Richard M. Tatoian, Esq.  
Richard M. Tatoian, Esq., Director

Date: June 25, 2007

## **Corporate Information**

### ***Headquarters***

855 Enfield Street  
Enfield, CT 06082  
860-253-5200

### ***Transfer Agent***

Registrar and Transfer Company  
10 Commerce Drive  
Cranford, NJ 07016  
1-800-866-1340

### ***Annual Meeting***

August 9, 2007  
Crowne Plaza Hotel  
One Bright Meadow Boulevard  
Enfield, CT 06082

### ***Special Counsel***

Muldoon Murphy & Aguggia LLP  
5101 Wisconsin Avenue, N.W.  
Washington, D.C. 20016

### ***Independent Auditors***

Shatswell, MacLeod & Company, P.C.  
83 Pine Street  
West Peabody, MA 01960

### ***Investor Relations***

Scott Nogles  
Senior Vice-President and Chief Financial Officer  
855 Enfield Street  
Enfield, CT 06082  
860-253-5200

# Enfield Federal Savings

**Internet Address: [www.enfieldfederal.com](http://www.enfieldfederal.com)**

**Telephone Banking: 1-800-835-8185**

**Enfield Office**

855 Enfield Street  
Enfield, CT  
860-253-5200

**Suffield Office**

112 Mountain Road  
Suffield, CT  
860-668-0203

**Hazardville Office**

268 Hazard Avenue  
Enfield, CT  
860-749-8359

**Windsor Locks Office**

20 Main Street, Dexter Plaza  
Windsor Locks, CT  
860-623-3410

**Manchester Office**

23 Main Street  
Manchester, CT  
860-646-4353

**Ellington Office**

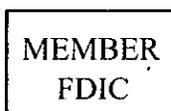
287 Somers Road  
Ellington, CT  
860-872-4440

**Broad Brook Office**

124 Main Street  
Broad Brook, CT  
860-292-5680

**Warehouse Point Office**

1 Shoham Road  
East Windsor, CT 06088  
860-627-6334



**END**