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Barnwell Industries, Inc.
Our 50th Year

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THOMSON FINANCIAL

2006 Annual Report



Barnwell Industries, Inc. and its subsidiaries are principally engaged in exploring the business of for, developing, producing, and selling natural gas and oil in Canada, investing in leasehold land in Hawaii, and drilling wells and maintaining water systems in Hawaii.



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# BARNWELL INDUSTRIES, INC.



# TO OUR STOCKHOLDERS:

Fiscal 2006 was Barnwell's 50<sup>th</sup> year in business and its best year. Net earnings were \$14,637,000 (\$1.68 per share – diluted), the highest in the Company's history. The success of the Company occurred across all business segments: land investment, oil and natural gas, and contract drilling, with revenues reaching \$57,960,000 and total stockholders' equity reaching \$50,605,000, both record amounts. Fiscal 2006 also included the Company's second stock split, a three-for-one stock split, in November 2005. Additionally, the Company paid cash dividends of over \$1,400,000 in fiscal 2006, a 78% increase from fiscal 2005 and the highest amount in the Company's history.

A portion of the \$8,610,000 increase in net earnings from fiscal 2005's net earnings of \$6,027,000 (\$0.70 per share – diluted) was due to two non-recurring items. First, the recognition of \$4,130,000 of deferred tax benefits due to a reduction in the valuation allowance for foreign tax credit carryforwards and second, the recognition of \$1,094,000 of deferred tax benefits due to a reduction in Canadian income tax rates. These two items will not reoccur next year.

The most significant event of fiscal 2006 was Barnwell's 77.6% owned real estate development partnership, Kaupulehu Developments', closing of a real estate transaction with WB KD Acquisition II, LLC ("WBKD"), an affiliate of Westbrook Partners, LLC, developers of Kuki'o Resort and other mainland projects, for the development of the second increment of the approximately 870 leasehold acre area zoned resort/residential, located at Kaupulehu, North Kona, on the Island of Hawaii. The first increment, which closed in 2004, pertains to 80 single-family house lots. The second increment is the remaining portion of the approximately 870-acre property and is planned for single-family and multi-family residential units and a golf course and clubhouse. Kaupulehu Developments received \$10,000,000 from WBKD in fiscal 2006 pursuant to the closing of the second increment and will receive a percentage to be determined in the future of the sales prices of residential lots within the increment when sold. We believe that the sale of this property to the same entity as the first increment and the fact that they are affiliates of the developers of Kuki'o Resort will bring about more value for both increments. Additionally, the adjacent Hualalai Resort was also sold by its owners this past year to affiliates of the developers of Kuki'o Resort, which we believe will create valuable synergies and help to increase the values to be obtained from Kaupulehu Developments' land interests.

In fiscal 2006 Barnwell also saw the first receipts of payments from the sale of lots in the first increment of the abovementioned 870 leasehold acre area, as well as income from real estate consulting services.

Kaupulehu Developments also owns approximately 1,000 acres of conservation-zoned leasehold land on the ocean side of the Queen Kaahumanu Highway adjacent to these 870 acres of leasehold land. Additionally, Kaupulehu Developments has interests in development rights within Hualalai Resort for which it received \$2,875,000 in fiscal 2006, the fifth and a portion of the sixth of ten scheduled option payments relating to the development rights. We are very pleased to report that in December 2006 Kaupulehu Developments received the balance of the sixth scheduled payment of \$2,438,000. There are four remaining option payments of \$2,656,000 due on each December 31 of



years 2007 to 2010. If any annual option payment is not made, the remaining development right options will expire. There is no assurance that any portion of the remaining options will be exercised.

Oil and natural gas revenues increased \$5,180,000 or 16% over fiscal 2005 primarily due to 12% and 18% increases in natural gas and oil prices from fiscal 2005, respectively. The Company has invested substantial amounts in its oil and natural gas exploration and development programs over the past several years, enabling oil and natural gas production to grow 7% and 11%, respectively, since fiscal 2002. Additionally, the Company holds oil and natural gas leases in over 100,000 net acres of undeveloped potential oil and natural gas properties in Canada.

Natural gas market prices as of September 30, 2006 were at a several year low and have increased since. However, last year at this time natural gas prices were at historic highs due to the impact of hurricanes Ivan and Katrina and currently are well below last year's prices. We will begin to see the impact of these reduced natural gas prices and reduced oil prices in the first quarter of fiscal 2007.

Our Hawaii contract drilling operations also contributed to the Company's net earnings, generating positive cash flows from operations and operating profits. Additionally, the drilling company now has a backlog of over \$4,000,000 in contracts for drilling and pump installation work.

The Company has embarked on our 51<sup>st</sup> year by investing \$3,000,000 in two unrelated limited liability companies to acquire a passive minority interest in Hualalai Resort, located at Kaupulehu, North Kona, Hawaii, which includes the Four Seasons Resort Hualalai at Historic Ka'upulehu, two golf courses and undeveloped residential property. Barnwell continues to consider other real estate investments. Barnwell's involvement in the lands at Kaupulehu has continued now for more than two decades and has led to significant success; we intend for our new investments at Kaupulehu to lead to many more years of success.

Based upon these strong financial results and the Company's solid foundation, the Board of Directors of the Company declared a cash dividend of \$0.10 per share payable January 15, 2007, to stockholders of record on December 28, 2006.

We thank you, our stockholders, for your continued support.

For the Board of Directors,

Morton H. Kinzler
Chairman of the Board and

Chief Executive Officer

Alexander C. Kinzler

President, Chief Operating Officer

General Counsel and Director

# BARNWELL INDUSTRIES, INC.



December 20, 2006

#### REPORT OF MANAGEMENT

The management of Barnwell Industries, Inc. prepared, and is responsible for, the accompanying consolidated financial statements and for their integrity and objectivity. The consolidated financial statements present fairly the Company's financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America. In preparing its consolidated financial statements, the Company includes amounts that are based on estimates and judgments that management believes are reasonable under the circumstances.

Barnwell Industries, Inc. maintains systems of accounting and internal controls to provide reasonable assurances that the Company's assets are protected from unauthorized use and that all transactions are executed in accordance with established authorizations and recorded properly. Management believes that these systems provide reasonable assurance that the books and records accurately reflect the transactions of the Company.

The accompanying consolidated financial statements have been audited by KPMG LLP, the independent registered public accounting firm appointed by the Board of Directors. Management has made available to KPMG LLP all of the Company's financial records and related data, as well as the minutes of stockholders', directors' and board of directors' committee meetings.

The audit committee, composed of independent directors, meets periodically with KPMG LLP and financial management. The participants in these meetings discuss the Company's internal accounting controls, KPMG LLP's findings and opinion, financial information, and related matters. KPMG LLP has unrestricted access to the audit committee, to discuss any matter that they wish to call to the Committee's attention.

Morton H. Kinzler
Chief Executive Officer and

Chairman of the Board

Alexander C. Kinzler

President.

Chief Operating Officer, and

General Counsel

Russell M. Gifford Executive Vice President, Chief Financial Officer.

Treasurer and Secretary

# FINANCIAL AND OPERATING HIGHLIGHTS Years ended September 30,

	Years ended September 30,								
	2006	2005	2004	2003	2002				
FINANCIAL: Revenues	<u>\$ 57,960,000</u>	<u>\$ 44,210,000</u>	<u>\$ 38,540,000</u>	<u>\$ 24,160,000</u>	<u>\$ 16,360,000</u>				
Net earnings	<u>\$ 14,637,000</u>	\$ 6,027,000	\$ <u>8,710,000</u>	\$ 2,320,000	<u>\$ 40,000</u>				
Net earnings per share - diluted	<u>s 1.68</u>	<u>\$ 0.70</u>	<u>\$ 1.03</u>	\$ 0.28	<u>\$ 0.01</u>				
Total assets	<u>\$ 104,555,000</u>	<u>\$ 84,977,000</u>	\$ 65,087,000	<u>\$ 52,337,000</u>	<u>\$ 40,674,000</u>				
Long-term obligations	<u>\$_15,797,000</u>	<u>\$ 16,063,000</u>	<u>\$ 14,770,000</u>	<u>\$ 15,067,000</u>	<u>\$ 12.967,000</u>				
Dividends declared per share	<u>\$ 0.18</u>	\$ 0.10	\$ 0.14	<u>\$ - </u>	<u>\$ 0.03</u>				
OPERATING: Production - Oil and natural gas liquids (barrels)	260,000	253,000	259,000	227,000	242,000				
Natural gas (MCF)	3,629,000	3,621,000	3,383,000	3,175,000	3,277,000				
Average price - Oil and natural gas liquids, per barrel	\$ 49.48	<u>\$ 40.78</u>	\$ 29.57	<u>\$ 25.37</u>	<u>\$ 17.85</u>				
Natural gas, per MCF	<u>\$ 6,67</u>	<u>\$ 5.93</u>	<b>\$</b> 4.60	<u>\$ 4.27</u>	<u>\$ 2.12</u>				
	2006	2005	2004	2003	2002				
RESERVES: Proved reserves: Oil and liquids-barrels	1,303,000	1,306,000	1,304,000	<u>1,401,000</u>	<u> 1,527,000</u>				
Natural gas - MCF*	<u>24,826,000</u>	<u>25,234,000</u>	26,825,000	27,639,000	<u>27,166,000</u>				
Total natural gas and natural gas equivalent of oil and liquids**—MCF	<u>32,383,000</u>	<u>32,809,000</u>	<u> 34,388,000</u>	<u>35,765,000</u>	<u> 36,023,000</u>				

<sup>\*</sup> MCF means 1,000 cubic feet

Reserves are calculated by an independent engineering firm based on estimated prices received by Barnwell at year end.

<sup>\*\*</sup> Oil and liquids are converted to natural gas equivalents on the basis of one barrel equals 5.8 MCF.

# OIL AND NATURAL GAS RESERVES AT SEPTEMBER 30, 2006

The following table sets forth Barnwell's oil and natural gas reserves at September 30, 2006, by property name, based on information prepared by Paddock Lindstrom & Associates Ltd. Gross reserves are before the deduction of royalties; net reserves are after the deduction of royalties. This table is based on constant dollars where reserve estimates are based on sales prices, costs and statutory tax rates in existence at the date of the projection. Oil, which includes natural gas liquids ("NGL"), is shown in thousands of barrels ("MBBLS") and natural gas is shown in millions of cubic feet ("MMCF").

	Total Proved Producing				Total Proved			
	Oil &	Oil & NGL Gas		as	Oil & NGL		Ga	as
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Property Name	(MB	BLS)	(MN	(CF)	(MB	BLS)	(M <u>y</u>	(CF)
Dunvegan	578	404	14,455	11,503	610	426	15,190	12,074
Red Earth	280	242	-	-	280	242	-	-
Bonanza/Balsam	107	87	411	329	111	90	1,018	826
Pouce Coupe South	7	5	866	695	70	57	2,000	1,603
Medicine River	33	25	783	576	33	25	783	576
Doris	-	-	1,273	1,034	-	_	1,491	1,221
Faith South	-	-	-	-	-	-	1,011	857
Wood River	40	34	451	387	40	34	689	589
Progress	78	74	418	347	203	179	2,395	1,866
Pouce Coupe	4	4	302	256	4	4	302	256
Other properties	<u>230</u>	_194	4,036	3,431	289	_246	5,827	4,958
TOTAL	1,357	1.069	22,995	18,558	<u>1,640</u>	<u>1,303</u>	30,706	24,826

#### Overview

Barnwell enjoyed its 50th year of operations in fiscal 2006, having been incorporated in Delaware in 1956. Barnwell has the following three principal business segments:

- Oil and Natural Gas Segment. Barnwell engages in oil and natural gas exploration, development, production and sales, primarily in Canada.
- Land Investment Segment. Barnwell invests in leasehold interests in real estate in Hawaii.
- Contract Drilling Segment. Barnwell provides well drilling services, contract labor servicing for geothermal well drilling and workovers, and water pumping system installation and repair in Hawaii.

Barnwell's oil and natural gas activities comprise its largest business segment. Approximately 66% of Barnwell's revenues for the fiscal year ended September 30, 2006 was attributable to its oil and natural gas activities. Barnwell's land investment segment revenues accounted for 21% of fiscal 2006 revenues; Barnwell's contract drilling activities accounted for 10% of fiscal 2006 revenues; and other revenues comprised 3% of fiscal 2006 revenues. Approximately 98% of Barnwell's capital expenditures for the fiscal year ended September 30, 2006 was attributable to oil and natural gas activities and 2% was applicable to its other activities.

## Oil and Natural Gas Segment

Barnwell's wholly-owned subsidiary, Barnwell of Canada, Limited ("Barnwell of Canada"), is involved in the acquisition, exploration and development of oil and natural gas properties. Barnwell of Canada initiates and participates in exploratory and developmental operations for oil and natural gas on property in which it has an interest, and evaluates proposals by third parties with regard to participation in such exploratory and developmental operations elsewhere.

Barnwell's investments in oil and natural gas properties consist of investments in Canada, principally in the Province of Alberta, with minor holdings in the Provinces of Saskatchewan and British Columbia. These property interests are principally held under governmental leases or licenses. Under the typical Canadian provincial governmental lease, Barnwell must perform exploratory operations and comply with certain other conditions. Lease terms vary with each province, but, in general, the terms grant Barnwell the right to remove oil, natural gas and related substances subject to payment of specified royalties on production.

Barnwell initiates and participates in exploratory and developmental operations for oil and natural gas on property in which it has an interest. Barnwell also evaluates proposals by third parties for participation in other exploratory and developmental opportunities. All exploratory and developmental operations are overseen by Barnwell's Calgary, Alberta staff along with senior management and independent consultants as necessary. In fiscal 2006, Barnwell participated in exploratory and developmental operations in the Canadian Province of Alberta, although Barnwell does not limit its consideration of exploratory and developmental operations to this area.

The jurisdictions in which the oil and natural gas properties of Barnwell are located have regulatory provisions relating to permits for the drilling of wells, the spacing of wells, the prevention of oil and natural gas waste, allowable rates of production and other matters. The amount of oil and natural gas produced is subject to control by regulatory agencies in each province that periodically assign allowable rates of production. The Province of Alberta and Government of Canada also monitor and regulate the volume of natural gas that may be removed from the province and the conditions of removal.

# Land Investment Segment

Barnwell owns a 77.6% controlling interest in Kaupulehu Developments, a Hawaii general partnership which owns interests in leasehold land and development rights for property located approximately six miles north of the Kona International Airport in the North Kona District of the island of Hawaii.

Between 1986 and 1989, Kaupulehu Developments obtained the state and county zoning changes necessary to permit development of the Four Seasons Resort Hualalai at Historic Ka'upulehu and Hualalai Golf Club, which opened in 1996, a second golf course, and single-family and multifamily residential units. These projects were developed on leasehold land acquired from Kaupulehu Developments by Kaupulehu Makai Venture, an unrelated entity. The development rights held by Kaupulehu Developments are for residentially-zoned leasehold land within and adjacent to the two golf courses and are under option to Kaupulehu Makai Venture.

Kaupulehu Developments later obtained the state and county zoning changes necessary to permit development of single-family and multi-family residential units, a golf course and a limited commercial area on approximately 870 leasehold acres located adjacent to and north of the Four Seasons Resort Hualalai at Historic Ka'upulehu.

#### Contract Drilling Segment

Barnwell's wholly-owned subsidiary, Water Resources International, Inc. ("Water Resources"), drills water, water monitoring and geothermal wells of varying depths in Hawaii, installs and repairs water pumping systems, and is the state of Hawaii's distributor for Floway pumps and equipment.

Water Resources owns and operates three Spencer-Harris portable rotary drill rigs ranging in drilling capacity from 3,500 feet to 7,000 feet, an IDECO H-35 rotary drill/workover rig and pump installation and service equipment. Additionally, Water Resources leases a three-quarter of an acre maintenance facility in Honolulu, Hawaii and a one acre maintenance and storage facility with 2,800 square feet of interior space in Kawaihae, Hawaii, and maintains an inventory of drilling materials and pump supplies. As of September 30, 2006, Water Resources employed 21 drilling, pump and administrative employees, none of whom are union members.

## Risks Related to Foreign Operations

Our operating results are affected by our ability to market the oil and natural gas that we produce.

Our business depends in part upon the availability, proximity and capacity of gas gathering systems, pipelines and processing facilities. Canadian federal and provincial, as well as United States federal and state, regulation of oil and gas production, processing and transportation, tax and energy policies, general economic conditions, and changes in supply and demand could adversely affect our ability to produce and market oil and natural gas. If market factors change and inhibit the marketing of our production, overall production or realized prices may decline.

Our operations are subject to domestic and foreign government regulation and other risks, particularly in the United States and Canada.

Barnwell's oil and gas operations are affected by political developments and laws and regulations, particularly in the United States and Canada, such as restrictions on production, restrictions on imports and exports, the maintenance of specified reserves, tax increases and retroactive tax claims, expropriation of property, cancellation of contract rights, environmental protection controls, environmental compliance requirements and laws pertaining to workers' health and safety. Further, the right to explore for and develop oil and natural gas on lands in Alberta, Saskatchewan and British Columbia is controlled by the governments of each of those provinces. Changes in royalties and other terms of provincial leases, permits and reservations may have a substantial effect on Barnwell's operations. We derive a significant portion of our revenues from our operations in Canada. In fiscal 2006, we derived approximately 66% of our operating revenues from operations in Canada.

Additionally, our ability to compete in the Canadian oil and natural gas industry may be adversely affected by governmental regulations or other policies that favor the awarding of contracts to contractors in which Canadian nationals have substantial ownership interests. Furthermore, we may face governmentally imposed restrictions or fees from time to time on the transfer of funds to the U.S.

Government regulations control and often limit access to potential markets and impose extensive requirements concerning employee safety, environmental protection, pollution control and remediation of environmental contamination. Environmental regulations, in particular, prohibit access to some markets and make others less economical, increase equipment and personnel costs and often impose liability without regard to negligence or fault. In addition, governmental regulations may discourage our customers' activities, reducing demand for our products and services.

Compliance with foreign tax and other laws may adversely affect our operations.

Tax and other laws and regulations are not always interpreted consistently among local, regional and national authorities. It is also possible that in the future we will be subject to disputes concerning taxation and other matters in Canada, and these disputes could have a material adverse effect on our financial performance.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following discussion is intended to assist in the understanding of the consolidated balance sheets of Barnwell Industries, Inc. and subsidiaries (collectively referred to herein as "Barnwell") as of September 30, 2006 and 2005, and the related consolidated statements of operations, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended September 30, 2006. This discussion should be read in conjunction with the consolidated financial statements and related Notes to Consolidated Financial Statements included in this report.

# Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual results could differ significantly from those estimates.

# **Critical Accounting Policies and Estimates**

In response to U.S. Securities and Exchange Commission Release No. 33-8040, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies," Barnwell has identified certain of its policies as being of particular importance to the understanding of its financial position and results of operations and which require the application of significant judgment by management.

#### Oil and natural gas properties

Barnwell uses the full cost method of accounting under which all costs incurred in the acquisition, exploration and development of oil and natural gas reserves, including costs related to unsuccessful wells and estimated future site restoration and abandonment, are capitalized until such time as the aggregate of such costs net of accumulated depletion and oil and gas related deferred income taxes, on a country-by-country basis, equals the sum of 1) the discounted present value (at 10%), using prices as of the end of the fiscal year on a constant basis, of Barnwell's estimated future net cash flows from estimated production of proved oil and natural gas reserves as determined by independent petroleum engineers, less estimated future expenditures to be incurred in developing and producing the proved reserves but excluding future cash outflows associated with settling asset retirement obligations accrued on the balance sheet; plus 2) the cost of major development projects and unproven properties not subject to depletion, if any; plus 3) the lower of cost or estimated fair value of unproven properties included in costs subject to depletion; less 4) related income tax effects. If net capitalized costs exceed this limit, the excess is expensed unless subsequent market price changes eliminate or reduce the indicated write-down in accordance with U.S. Securities and Exchange Commission Staff Accounting Bulletin Topic 12D. Depletion is computed using the units-ofproduction method whereby capitalized costs, net of salvage values, plus estimated future costs to develop proved reserves and satisfy asset retirement obligations, are amortized over the total estimated proved reserves on a country-by-country basis. Investments in major development projects are not depleted until either proved reserves are associated with the projects or impairment has been determined. At September 30, 2006 and 2005, Barnwell had no investments in major oil and natural gas development projects that were not being depleted. General and administrative costs related to oil and natural gas operations are expensed as incurred. Proceeds from the disposition of minor producing oil and natural gas properties are credited to the cost of oil and natural gas properties. Gains or losses are recognized on the disposition of significant oil and natural gas properties.

Based on a natural gas spot price of \$3.34 per 1,000 cubic feet ("MCF") as of September 30, 2006, the full cost pool exceeded the ceiling limitation by approximately \$1,581,000. However, natural gas prices increased significantly subsequent to September 30, 2006, but prior to the filing of this annual report, such that Barnwell's full cost pool would not have exceeded the ceiling limitation. The spot price of natural gas on December 18, 2006 was approximately \$6.30 per MCF, which represents an 89% increase over the September 30, 2006 spot price of \$3.34 per MCF. Accordingly, per U.S. Securities and Exchange Commission Staff Accounting Bulletin Topic 12D, Barnwell has not recorded an impairment write-down of its oil and natural gas properties at September 30, 2006.

## Investment in land and revenue recognition

Barnwell's investment in land is comprised of development rights under option, rights to receive percentage of sales payments, and approximately 1,000 acres of vacant leasehold land zoned conservation, which is under a right of negotiation. Investment in land is reported at the lower of the asset carrying value or fair value, less costs to sell, and is evaluated for impairment whenever events or changes in circumstances indicate that the recorded investment balance may not be fully recoverable.

Costs incurred for the acquisition and improvement of sales of leasehold land interests, including capitalized interest, are included in the Consolidated Balance Sheets under the caption "Investment in Land."

Sales of development rights under option and revenues from sales of leasehold land interests are accounted for pursuant to the provisions of Statement of Financial Accounting Standards ("SFAS") No. 66, "Accounting for Sales of Real Estate." SFAS No. 66 provides specific sales recognition criteria to determine when land sale revenue can be recorded.

## Investment in affiliate

In June 2006, Barnwell entered into an agreement with Nearco, Inc. ("Nearco") to form Mauka 3K, LLC ("Mauka 3K"), for the purpose of providing real estate consulting services and investing in real estate. Barnwell and Nearco each have an equal 50% voting interest in Mauka 3K. Nearco is a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments, a general partnership in which Barnwell owns a 77.6% controlling interest.

Barnwell has evaluated the aforementioned investment in accordance with FASB Interpretation No. 46, "Consolidation of Variable Interest Entities," as revised, as well as other applicable authoritative accounting literature, and has determined that the investment in Mauka 3K does not meet the requirements for consolidation. Barnwell accounts for its investment in unconsolidated affiliates under the equity method when Barnwell's ownership interest is more than 20% but no more than 50% and Barnwell does not exercise direct or indirect control over the investee. Factors that are considered in determining whether or not Barnwell exercises control include rights of partners regarding

significant strategic and operational decisions. As Barnwell does not exercise direct or indirect control over Mauka 3K, the investment is accounted for using the equity method of accounting.

Revenues from real estate consulting services are recognized when services have been rendered and the terms of the consulting agreement have been satisfied.

## Contract drilling

Revenues, costs and profits applicable to contract drilling contracts are included in the Consolidated Statements of Operations using the percentage of completion method, principally measured by the percentage of labor dollars incurred to date for each contract to total estimated labor dollars for each contract. Contract losses are recognized in full in the period the losses are identified. The performance of drilling contracts may extend over more than one year and, in the interim periods, estimates of total contract costs and profits are used to determine revenues and profits earned for reporting the results of contract drilling operations. Revisions in the estimates required by subsequent performance and final contract settlements are included as adjustments to the results of operations in the period such revisions and settlements occur. Contracts are normally less than one year in duration.

#### Income taxes

Deferred income taxes are determined using the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax impacts of differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax asset will not be realized. Barnwell has established a valuation allowance primarily for the U.S. tax effect of deferred Canadian taxes, accrued expenses and state of Hawaii net operating loss carryforwards which may not be realizable in future years as there can be no assurance of any specific level of earnings or that the timing of U.S. earnings will coincide with the payment of Canadian taxes to enable Canadian taxes to be fully deducted (or recoverable) for U.S. tax purposes.

Net deferred tax assets at September 30, 2006 of \$5,429,000 consists of \$3,293,000 related to expenses accrued for book purposes but not for tax purposes, \$614,000 related to the excess of the cost basis of investment in land for tax purposes over the cost basis of investment in land for book purposes, and \$1,522,000 for foreign tax credit carryforwards. Canadian deferred tax assets related to expenses accrued for book purposes but not for tax purposes are estimated to be realized through future Canadian income tax deductions against future Canadian oil and natural gas earnings. U.S. deferred tax assets related to expenses accrued for book purposes but not for tax purposes and the excess of the cost basis of investment in land for tax purposes over the cost basis of investment in land for book purposes are estimated to be realized from deductions against future U.S. earnings from sales of interests in leasehold land and land development rights. Foreign tax credit carryforwards are estimated to be utilized when U.S. federal income taxes otherwise due on Canadian source income in a given year exceeds the foreign tax credit generated in that year. The foreign tax credit carryforwards will

expire if not utilized in fiscal years 2012 through 2013. The amount of deferred income tax assets considered realizable may be reduced if estimates of future taxable income are reduced.

# Retirement plans

Barnwell sponsors a noncontributory defined benefit pension plan covering substantially all of its U.S. employees, with benefits based on years of service and the employee's highest consecutive five-year average earnings. Additionally, Barnwell sponsors a Supplemental Employee Retirement Plan, a noncontributory supplemental retirement benefit plan which covers certain current and former employees of Barnwell for amounts exceeding the limits allowed under the pension plan. Barnwell accounts for its retirement plans in accordance with SFAS No. 87, "Employers' Accounting for Pensions," which requires that amounts recognized in financial statements be determined on an actuarial basis. SFAS No. 87 requires that the effects of the performance of the pension plan's assets and changes in pension liability discount rates on Barnwell's computation of pension income (expense) be amortized over future periods. Any variances in the future between the assumed rates utilized for actuarial purposes and the actual rates experienced by the plan may materially affect Barnwell's results of operations or financial condition.

During and as of the end of fiscal 2006 and fiscal 2005, Barnwell assumed an expected long-term rate of return on plan assets of 8% and an expected rate of future annual compensation increases of 5%.

At the end of each year, Barnwell determines the discount rate to be used to calculate the present value of plan liabilities. The discount rate is an estimate of the current interest rate at which the pension liabilities could be effectively settled at the end of the year. In estimating this rate, Barnwell looks to rates of return on high-quality, fixed-income investments. At September 30, 2006, Barnwell determined this rate to be 5.50% as compared to a discount rate of 5.25% used at September 30, 2005.

Barnwell made cash contributions to the defined benefit pension plan of \$1,050,000, \$150,000 and \$74,000 in fiscal 2006, 2005 and 2004, respectively. The contribution in fiscal 2006 resulted in a prepaid pension cost of \$234,000 at September 30, 2006. Barnwell recognized net periodic benefit costs of \$299,000, \$249,000 and \$168,000 during fiscal 2006, 2005 and 2004, respectively, and Barnwell recorded an additional minimum pension liability of \$132,000 in fiscal 2005. Barnwell's accrued benefit cost at September 30, 2005 and 2004 was \$517,000 and \$418,000, respectively.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." SFAS No. 158 requires an employer to recognize the over-funded or under-funded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. SFAS No. 158 also requires the measurement of defined benefit plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position (with limited exceptions). Under SFAS No. 158, Barnwell will be required to recognize the funded status of its defined benefit postretirement plan and supplemental employee retirement plan and to provide the required disclosures. SFAS No. 158 is effective for fiscal years ending after December 15, 2006. If SFAS No. 158 were applied as of September 30, 2006, Barnwell would have recognized an additional pension and other postretirement benefit obligation of approximately \$1,500,000 along with a corresponding decrease in accumulated other comprehensive

income of approximately \$990,000, net of \$510,000 of deferred income tax benefits associated with the temporary difference between pension and postretirement liabilities recognized for book versus tax purposes.

# Asset retirement obligation

Barnwell accounts for asset retirement obligations in accordance with SFAS No. 143, "Accounting for Asset Retirement Obligations," and FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations - an interpretation of FASB Statement No. 143," which requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The asset retirement obligation reflects Barnwell's obligation to plug and abandon natural gas and oil wells, dismantle and remove related equipment and plants, and restore the properties to a suitable condition at the end of oil and gas operations based on Barnwell's net ownership interest in the properties. The asset retirement obligation is recorded at fair value in the period in which it is incurred along with a corresponding increase in the carrying amount of the related asset. Barnwell has estimated fair value by discounting the estimated future cash outflows required to settle abandonment and restoration liabilities. The present value calculation includes numerous estimates, assumptions and judgments regarding the existence of liabilities, the amount and timing of cash outflows required to settle the liability, what constitutes adequate restoration, inflation factors, credit adjusted discount rates, and consideration of changes in legal, regulatory, environmental and political environments. Barnwell's estimated site restoration and abandonment costs of its oil and natural gas properties are capitalized as part of the carrying amount of oil and natural gas properties and depleted over the life of the related reserves. The liability is accreted at the end of each period through charges to oil and natural gas operating expense. Abandonment and restoration cost estimates are determined in conjunction with Barnwell's reserve engineers based on historical information regarding costs incurred to abandon and restore similar well sites, information regarding current market conditions and costs, and knowledge of subject well sites and properties.

#### Share-based payments

Effective October 1, 2005, Barnwell adopted the provisions of SFAS No. 123(R), "Share-Based Payment," for its share-based compensation plans. Barnwell previously accounted for these plans under the recognition and measurement principles of Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees," and related interpretations and disclosure requirements established by SFAS No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure."

Under APB No. 25, no compensation expense was recorded for Barnwell's stock options issued under the qualified plan. The pro forma effects on net earnings and earnings per share for qualified stock options were instead disclosed in a footnote to the financial statements. Under APB No. 25, compensation expense for non-qualified stock options with stock appreciation rights features were recorded utilizing the market price of Barnwell's stock at each period-end to determine the vested intrinsic value of the stock appreciation rights.

Barnwell elected to use the modified prospective transition method to adopt SFAS No. 123(R). Under SFAS No. 123(R), share-based compensation cost is measured at fair value. Barnwell utilizes a closed-form valuation model to determine the fair value of each option award. Expected volatilities are

based on the historical volatility of Barnwell's stock over a period consistent with that of the expected terms of the options. The expected terms of the options are estimated based on factors such as vesting periods, contractual expiration dates, historical trends in Barnwell's stock price, and historical exercise behavior. The risk-free rates for periods within the contractual life of the options are based on the yields of U.S. Treasury instruments with terms comparable to the estimated option terms.

As of September 30, 2006, there was \$944,000 of total unrecognized compensation cost related to nonvested equity-classified and liability-classified share options. That cost is expected to be recognized over a weighted-average period of 2.7 years.

## Long-lived assets

Long-lived assets to be held and used, other than oil and natural gas properties, are evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. If the future cash flows expected to result from use of the asset (undiscounted and without interest charges) are less than the carrying amount of the asset, an impairment loss is recognized. Such impairment loss is measured as the amount by which the carrying amount of the asset exceeds the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of the asset carrying value or fair value, less cost to sell.

Drilling rigs, premises and other property and equipment are depreciated using the straight-line method based on estimated useful lives.

#### Environmental

Barnwell is subject to extensive environmental laws and regulations. These laws, which are constantly changing, regulate the discharge of materials into the environment and maintenance of surface conditions and may require Barnwell to remove or mitigate the environmental effects of the disposal or release of petroleum or chemical substances at various sites. Environmental expenditures are expensed or capitalized depending on their future economic benefit. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefits are expensed. Liabilities for expenditures of a noncapital nature are recorded when environmental assessment and/or remediation is probable, and the costs can be reasonably estimated.

#### **Contractual Obligations**

The following table lists the scheduled maturities of long-term debt, estimating that Barnwell's credit facility with Royal Bank of Canada will be renewed on each annual renewal date, currently April 30, and scheduled minimum rental payments of non-cancelable operating leases for office space and leasehold land:

	Payments Due by Fiscal Year							
Contractual Obligations	Total	2007	2008-2009	2010-2011	After 2011			
Long-term debt Operating leases	\$11,735,000 4,062,000	\$ - <u>571,000</u>	\$ - 939,000	\$ - <u>867,000</u>	\$11,735,000 1,685,000			
Total	<u>\$15,797,000</u>	<u>\$ 571,000</u>	\$ <u>939,000</u>	<u>\$ 867,000</u>	<u>\$13,420,000</u>			

There is no assurance that the bank will in fact extend the term of the facility on each renewal date or that the facility will be renewed at its current amount. The following table lists the scheduled maturities of long-term debt assuming that the facility will not be renewed on the next renewal date, April 30, 2007 (for which repayment, if any, has been deferred until no sooner than October 1, 2007), and that Barnwell then elects to convert the revolving facility to term status, and scheduled minimum rental payments of non-cancelable operating leases for office space and leasehold land:

	Payments Due by Fiscal Year							
Contractual Obligations	Total	2007	2007 2008-2009		After 2011			
Long-term debt Operating leases	\$11,735,000 4,062,000	\$ - 571,000	\$11,735,000 939,000	\$ - 867,000	\$ - 1,685,000			
Total	\$15,797,000	\$ 571,000	<b>\$12,674,000</b>	\$ 867,000	\$_1,685,000			

The lease payments for land were subject to renegotiation as of January 1, 2006. Per the lease agreement, the lease payments will remain unchanged pending an appraisal, whereupon the lease rent will be adjusted to fair market value. Barnwell does not know the amount of the new lease payments which could be effective upon performance of the appraisal; they may remain unchanged or increase, and Barnwell currently expects the adjustment, if any, to not be material. The future rental payment disclosures above assume the minimum lease payments for land in effect at December 31, 2005 remain unchanged through December 2025, the end of the lease term.

#### Overview

Barnwell is engaged in the following lines of business: 1) oil and natural gas exploration, development, production and sales essentially all in Canada (oil and natural gas segment), 2) investment in leasehold land in Hawaii (land investment segment), and 3) drilling wells and installing and repairing water pumping systems in Hawaii (contract drilling segment).

## Oil and Natural Gas Segment

Barnwell sells substantially all of its oil and condensate production under short-term contracts with marketers of oil. Natural gas sold by Barnwell is generally sold under both long-term and short-term contracts with prices indexed to market prices. The price of natural gas, oil and natural gas liquids is freely negotiated between the buyers and sellers. Market prices for petroleum products are dependent upon factors such as, but not limited to, changes in weather, storage levels, and output. Petroleum and natural gas prices are very difficult to predict and fluctuate significantly. For example, natural gas prices for Barnwell, based on quarterly averages during the three years ended September 30, 2006, have ranged from a low of \$4.08 per thousand cubic feet to a high of \$9.76 per thousand cubic feet, and tend to be higher in the winter than in the summer due to increased demand. Oil and natural

gas exploration, development and operating costs generally follow trends in product market prices, thus in times of higher product prices the cost of exploration, development and operation of oil and natural gas properties will tend to escalate as well. Barnwell's oil and natural gas operations make capital expenditures in the exploration, development, and production of oil and natural gas. Cash outlays for capital expenditures are largely discretionary, however, a minimum level of capital expenditures is required to replace depleting reserves. Due to the nature of oil and natural gas exploration and development, significant uncertainty exists as to the ultimate success of any drilling effort.

## Land Investment Segment

Barnwell owns a 77.6% controlling interest in Kaupulehu Developments, a Hawaii general partnership which owns interests in leasehold land and development rights for property located approximately six miles north of the Kona International Airport in the North Kona District of the Island of Hawaii, within and adjacent to the Hualalai Resort at Historic Ka'upulehu, between the Queen Kaahumanu Highway and the Pacific Ocean. Kaupulehu Developments' development rights are under option to a developer and revenues are recognized when options are exercised.

In February 2004, Kaupulehu Developments entered into a Purchase and Sale Agreement with an independent buyer whereby Kaupulehu Developments transferred its leasehold interest in approximately 870 acres zoned for resort/residential development, in two increments, to the buyer. For the first increment ("Increment I"), Kaupulehu Developments received an \$11,550,000 cash closing payment in February 2004 and is also entitled to receive future payments from the buyer based on the following percentages of gross receipts from the developer's sales of single-family residential lots in Increment I: 9% of the gross proceeds from single-family lot sales up to aggregate gross proceeds of \$100,000,000; 10% of such aggregate gross proceeds greater than \$100,000,000 but less than \$300,000,000; and 14% of such aggregate gross proceeds in excess of \$300,000,000.

In June 2006, Kaupulehu Developments entered into an agreement whereby Kaupulehu Developments sold its interest in the second increment ("Increment II"), representing the remainder of the aforementioned approximately 870 acres. Pursuant to this Agreement, Kaupulehu Developments received \$10,000,000 and is entitled to receive future payments from the buyer based on a percentage of the sales prices of the residential lots, ranging from 3.25% to 14%, to be determined in the future depending upon a number of variables, including whether the lots are sold prior to improvement. This Agreement also provides the buyer with the exclusive right to negotiate with Kaupulehu Developments with respect to Lot 4C, which is comprised of approximately 1,000 acres of vacant leasehold land zoned conservation located adjacent to Increment II. This right expires in June 2009 or, if the buyer completes any and all environmental assessments and surveys reasonably required to support a petition to the Hawaii State Land Use Commission for reclassification of Lot 4C zoning, in June 2012.

The area in which Kaupulehu Developments' interests are located has experienced demand for premium residential real estate in recent years, however there is no assurance that any future development rights or percentage of sales payments will be received.

#### Contract Drilling Segment

Barnwell also drills water, water monitoring and geothermal wells and installs and repairs water pumping systems in Hawaii. Contract drilling results are highly dependent upon the quantity, dollar value and timing of contracts awarded by governmental and private entities and can fluctuate

significantly. Water well drilling and pump installation activity decreased during fiscal 2006 as compared to the prior year, and management expects these activities to decrease similarly in fiscal 2007, as compared to fiscal 2006.

# Results of Operation

## **Summary**

Barnwell generated net earnings of \$14,637,000 in fiscal 2006, an \$8,610,000 increase from net earnings of \$6,027,000 in fiscal 2005. The increase was due in part to the receipt of a payment from the sale of Increment II of Kaupulehu Developments' leasehold land interests which generated an operating profit, after minority interest and before taxes, of approximately \$4,621,000, higher prices received by Barnwell for all petroleum products, the receipt of Percentage Payments from the sale of lots in Increment I of the leasehold land interest previously held by Kaupulehu Developments, and proceeds from real estate consulting services rendered. The increase was also due in part to the recognition of \$4,130,000 of deferred tax benefits due to a reduction in the valuation allowance for foreign tax credit carryforwards and \$1,094,000 of deferred tax benefits due to a reduction in Canadian income tax rates. There were no Increment II receipts, Percentage Payments, or real estate consulting proceeds received in fiscal 2005, nor were there reductions in the valuation allowance for foreign tax credit carryforwards or Canadian tax rates in fiscal 2005.

The fiscal year average exchange rate of the Canadian dollar to the U.S. dollar increased 7% in fiscal 2006, as compared to fiscal 2005, and the exchange rate of the Canadian dollar to the U.S. dollar increased 4% at September 30, 2006, as compared to September 30, 2005. This increase in the value of the Canadian dollar in U.S. dollars increased Barnwell's reported revenues and expenses and assets and liabilities.

Barnwell generated net earnings of \$6,027,000 in fiscal 2005, a \$2,683,000 decrease from net earnings of \$8,710,000 in fiscal 2004. The decrease was the result of fiscal 2004 net earnings including the receipt of a closing payment from the sale of an interest in leasehold land in February 2004 which generated an operating profit, after minority interest and before taxes, of approximately \$5,200,000, and deferred income tax benefits of \$1,740,000 resulting from the enactment of reductions in Canadian federal and Alberta income tax rates; there were no such items in fiscal 2005. Additionally, earnings decreased due to an increase in stock appreciation rights expense, after income taxes, of \$1,608,000 in fiscal 2005 resulting from an increase in the market price of Barnwell's stock and the issuance of additional stock options that have stock appreciation rights. These decreases in net earnings were partially offset by increases in operating profits generated by Barnwell's oil and natural gas and contract drilling segments.

#### Oil and natural gas revenues

#### Selected Operating Statistics

The following tables set forth Barnwell's annual net production and annual average price per unit of production for fiscal 2006 as compared to fiscal 2005, and fiscal 2005 as compared to fiscal 2004. Production amounts reported are net of royalties and the Alberta Royalty Tax Credit.

Annual Net Production

## Fiscal 2006 - Fiscal 2005

			Autuar 14ct I Todaction						
•		Increa	ncrease						
	2006	2005	Units	%					
Natural gas (MCF)*	3,629,000	3,621,000	8,000	0%					
Oil (Bbl)**	145,000	139,000	6,000	4%					
Liquids (Bbl)**	115,000	114,000	1,000	1%					
-	***	Annual Average Price Per Unit							
			Incre	ase					
	2006	2005	\$	%					
Natural gas (MCF)*	\$ 6.67	\$ 5.93	\$ 0.74	12%					
Oil (Bbl)**	\$56.85	\$48.11	\$ 8.74	18%					
Liquids (Bbl)**	\$40.18	\$31.84	\$ 8.34	26%					
Fiscal 2005 - Fiscal 200	4								
1 13ca1 2003 - 1 13ca1 200	Annual Net Production								
	-		Increase (I	Decrease)					
	2005	2004	Units	%					
Natural gas (MCF)*	3,621,000	3,383,000	238,000	7%					
Oil (Bbl)**	139,000	154,000	(15,000)	(10%)					
Liquids (Bbl)**	114,000	105,000	9,000	9%					
t		Annual Average	Price Per Unit						
			Incre	ase					
·	2005	2004	\$	%					
Natural gas (MCF)*	\$ 5.93	\$ 4.60	\$ 1.33	29%					
Oil (Bbl)**	\$48.11	\$33.24	\$14.87	45%					
Liquids (Bbl)**	\$31.84	\$24.18	\$ 7.66	32%					

MCF = 1,000 cubic feet. Natural gas price per unit is net of pipeline charges.

Oil and natural gas revenues increased \$5,180,000 (16%) from \$32,724,000 in fiscal 2005 to \$37,904,000 in fiscal 2006, due to increases in prices for all petroleum products. Natural gas production increased 99,000 MCF at Dunvegan, Barnwell's principal oil and gas property, and where Barnwell has invested approximately \$9,750,000 in fiscal 2004 through fiscal 2006. Natural gas production also increased at Barnwell's newer properties at Doris, Boundary Lake, Wood River and Bonanza/Balsam, but was more than offset by declines at Progress, Leduc, Malmo and Pouce Coupe South, which are also newer properties.

Oil production increased 6,000 barrels (4%) due to increased production from the Progress and Wood River areas. The increase was partially offset by declines in oil production from the Bonanza/Balsam area and the Red Earth area, which is Barnwell's largest oil producing property and an older property.

<sup>\*\*</sup> Bbl = stock tank barrel equivalent to 42 U.S. gallons

The Alberta Royalty Tax Credit ("ARTC") program has been discontinued by the Alberta government, effective January 1, 2007. In fiscal years 2006, 2005 and 2004, Barnwell received \$438,000, \$409,000 and \$377,000, respectively, under the ARTC program. The ARTC payments were recorded as a credit against oil and natural gas royalties and reported in oil and natural gas revenues. In fiscal 2007, Barnwell expects to receive approximately \$100,000 under the ARTC program, representing the ARTC for the period from October 1, 2006 to December 31, 2006. Beginning January 1, 2007, Barnwell will no longer receive ARTC payments.

Oil and natural gas revenues increased \$8,884,000 (37%) from \$23,840,000 in fiscal 2004 to \$32,724,000 in fiscal 2005, due to increases in prices for all petroleum products and increases in natural gas production, partially offset by a decrease in net oil production. Natural gas production increased principally due to an increase in production at Dunvegan. Net natural gas production at Dunvegan increased 227,000 MCF or 15% and net natural gas liquids and oil production at Dunvegan increased 10,000 barrels or 12%. Natural gas production also increased at Barnwell's newer properties at Doris, Malmo and Armada, but declined at Bonanza/Balsam, Leduc and Progress, which are also newer properties, and at other older properties which largely offset the net increase in production at the newer properties. Additionally, natural gas and natural gas liquids production at Dunvegan was reduced by approximately 30,000 MCF and 3,000 barrels, respectively, in fiscal 2005 as compared to fiscal 2004 due to plant maintenance in fiscal 2005. There was no such plant maintenance program in fiscal 2004.

Oil production declined in fiscal 2005 due to a 12,000 barrel (15%) decline in production at Barnwell's largest oil producing property, Red Earth, principally due to the natural aging of the property. Oil production also declined at other mature properties but these declines were offset by increases in production at Bonanza/Balsam, one of Barnwell's newer properties.

# Oil and natural gas operating expenses

Operating expenses increased \$1,318,000 (19%) to \$8,217,000 in fiscal 2006, as compared to \$6,899,000 in fiscal 2005. The increase was due to higher fuel, utilities and oilfield services costs at all properties, and higher repairs and maintenance costs at older properties and to a 7% increase in the average exchange rate of the Canadian dollar to the U.S. dollar that increased oil and natural gas operating expenses \$535,000 in fiscal 2006 as compared to the prior year.

Operating expenses increased \$926,000 (16%) to \$6,899,000 in fiscal 2005, as compared to \$5,973,000 in fiscal 2004. The increase was primarily due to an 8% increase in the average exchange rate of the Canadian dollar to the U.S. dollar that increased oil and natural gas operating expenses \$546,000 in fiscal 2005 as compared to the prior year. Also contributing to the increase were operating expenses on new wells.

## Sale of interest in leasehold land, Sale of development rights and Minority interest in earnings

In February 2004, Kaupulehu Developments, a land development general partnership in which Barnwell owns a 77.6% controlling interest, entered into a Purchase and Sale Agreement with WB KD Acquisition, LLC ("WB") by which Kaupulehu Developments transferred its leasehold interest in approximately 870 acres zoned for resort/residential development, in two increments, to WB. There is no affiliation between Kaupulehu Developments and WB. WB is affiliated with Westbrook Partners, the developers of the Kuki'o Resort located adjacent to the Hualalai Resort at Historic Ka'upulehu. The

first increment ("Increment I") is an area planned for approximately 80 single-family lots and a beach club on the portion of the property bordering the Pacific Ocean. The purchasers of the 80 single-family lots will have the right to apply for membership in the Kuki'o Resort Golf and Beach Club, which is located adjacent to and south of the Four Seasons Resort Hualalai at Historic Ka'upulehu. The second increment ("Increment II") is the remaining portion of the approximately 870-acre property and is zoned for single-family and multi-family residential units and a golf course and clubhouse.

With respect to Increment I, Kaupulehu Developments received an \$11,550,000 payment in February 2004 and is entitled to receive payment of the following percentages of the gross proceeds generated from the sale by WB of single-family lots in Increment I ("Percentage Payments"): 9% of the gross proceeds from single-family lot sales up to aggregate gross proceeds of \$100,000,000; 10% of such aggregate gross proceeds greater than \$100,000,000 but less than \$300,000,000; and 14% of such aggregate gross proceeds in excess of \$300,000,000. Minimum amounts of these Percentage Payments are due by certain dates. WB sold a total of five single-family lots and paid Kaupulehu Developments \$3,660,000 in Percentage Payments during the year ended September 30, 2006. Revenue from the Percentage Payments was reduced by \$220,000 of fees related to the sales, resulting in net revenues of \$3,440,000 and a \$2,688,000 operating profit, after minority interest. There were no lot sales, and therefore, no Percentage Payments received during fiscal 2005. There is no assurance that any future payments will be received.

WB also agreed to pay Kaupulehu Developments subsequent to February 2004 interim payments of \$50,000 per month ("Interim Payments") up to a total of \$900,000. Kaupulehu Developments received the \$900,000 in full as of August 2005.

In June 2006, Kaupulehu Developments entered into an Agreement ("Increment II Agreement") with WB and WB KD Acquisition II, LLC ("WBKD") by which Kaupulehu Developments sold its interest in Increment II, representing the remainder of the approximately 870 acres, to WBKD. There is no affiliation between Kaupulehu Developments and WB or WBKD. WB and WBKD are both affiliates of Westbrook Partners, developers of the nearby Kuki'o Resort. Pursuant to the Increment II Agreement, Kaupulehu Developments received a \$10,000,000 payment and is entitled to receive future payments from WBKD based on a percentage of the sales prices of the residential lots, ranging from 3.25% to 14%, to be determined in the future depending upon a number of variables, including whether the lots are sold prior to improvement. The revenue from the \$10,000,000 payment received in fiscal 2006 was reduced by \$600,000 of fees related to the sale, \$220,000 in other costs related to the sale, and approximately \$2,983,000 of previously capitalized costs relating to Increment II, resulting in net revenues of \$6,197,000 and a \$4,621,000 operating profit, after minority interest. There were no Increment II Percentage Payments received during the year ended September 30, 2006. There is no assurance that any future payments will be received.

In addition, under the terms of the Increment II Agreement, WBKD has the exclusive right to negotiate with Kaupulehu Developments with respect to Lot 4C, which is comprised of approximately 1,000 acres of vacant leasehold land zoned conservation located adjacent to Increment II. This right expires in June 2009 or, if WBKD completes any and all environmental assessments and surveys reasonably required to support a petition to the Hawaii State Land Use Commission for reclassification of Lot 4C zoning, in June 2012.

The sales of Kaupulehu Developments' Increment I and Increment II leasehold land interests in fiscal 2004 and fiscal 2006, respectively, were accounted for pursuant to the provisions of SFAS

No. 66 which provides specific sales recognition criteria to determine when land sale revenue can be recorded. The revenue recognized in fiscal 2004 from the \$11,550,000 payment plus \$350,000 of post-closing Interim Payments, was reduced by \$693,000 of fees related to the sale, approximately \$402,000 in other costs related to the sale, and \$3,475,000 of previously capitalized costs relating to Increment I resulting in net revenues of \$7,330,000 and an operating profit, after minority interest, of approximately \$5,470,000. During fiscal 2005, Kaupulehu Developments received additional Interim Payments, before minority interest, totaling \$550,000. The revenue recognized in fiscal 2006 from the \$10,000,000 Increment II payment and the \$3,660,000 of Percentage Payments received on the Increment I lot sales was reduced by \$820,000 of fees related to the sale, \$220,000 in other costs related to the sales, and approximately \$2,983,000 of previously capitalized costs relating to Increment II resulting in net revenues of \$9,637,000 and an operating profit, after minority interest, of approximately \$7,309,000. The Increment I, Increment II and Interim Payment revenues, net of related fees and other costs, are recorded in the Consolidated Statements of Operations as "Sale of interest in leasehold land, net."

The development rights held by Kaupulehu Developments are for residentially-zoned leasehold land within and adjacent to the Hualalai Golf Club and the second golf course and are under option to Kaupulehu Makai Venture, an unrelated entity. Sales of Kaupulehu Developments' development rights are accounted for pursuant to the provisions of SFAS No. 66 which provides specific sales recognition criteria to determine when land sale revenue can be recorded. Net revenues from the sale of development rights were \$2,702,000 in fiscal 2006 and \$2,497,000 in fiscal years 2005 and 2004. In November 2005, Kaupulehu Makai Venture, an unrelated entity, paid Kaupulehu Developments a nonrefundable payment of \$2,875,000 upon exercising the portion of its development rights option due on December 31, 2005 of \$2,656,250 and a \$218,750 portion of its development rights option due on December 31, 2006. Revenue from the development rights sale was reduced by \$173,000 of fees related to the sale, resulting in net revenues of \$2,702,000 and a \$2,111,000 operating profit, after minority interest, on the transaction. In December 2004 and 2003, Kaupulehu Makai Venture exercised the portion of its development rights option that was to expire and paid Kaupulehu Developments \$2,656,000. Revenues from these development rights sales were reduced by \$159,000 of fees related to the sale, resulting in net revenues of \$2,497,000 and a \$1,950,000 operating profit, after minority interest, on the transaction during each of fiscal years 2005 and 2004. There were no other costs deducted from revenues from the sale of development rights in the years ended September 30, 2006, 2005 and 2004 as all capitalized costs associated with the development rights were expensed in previous years. The development rights option revenues, net of related fees, are recorded in the Consolidated Statements of Operations as "Sale of development rights, net."

The total amount of remaining future development rights option receipts at September 30, 2006, if all options are fully exercised, is \$13,062,500, comprised of the balance of \$2,437,500 due on December 31, 2006 and four payments of \$2,656,250 due on each December 31 of years 2007 to 2010. If any annual option payment is not made, the then remaining development right options will expire. There is no assurance that any portion of the remaining options will be exercised.

The aforementioned \$173,000 in fees (\$121,000 net of minority interest) on the \$2,875,000 development rights proceeds and the \$820,000 in fees (\$575,000 net of minority interest) on the Percentage Payments and Increment II payment proceeds received in fiscal 2006, as well as the \$159,000 in fees (\$112,000, net of minority interest) on the proceeds from the sale of development rights in fiscal 2005 and 2004, and the \$693,000 in fees (\$486,000, net of minority interest) on the proceeds from the closing and Interim Payments received for the sale of interest in leasehold land in the

year ended September 30, 2004 were paid to Nearco, Inc. ("Nearco"), a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments. Under an agreement entered into in 1987, prior to Mr. Johnston's election to Barnwell's Board of Directors, Barnwell is obligated to pay Nearco 2% of Kaupulehu Developments' gross receipts from real estate transactions, and Cambridge Hawaii Limited Partnership, a 49.9% partner of Kaupulehu Developments in which Barnwell purchased a 55.2% interest in April 2001, is obligated under an agreement entered into in 1987 to pay Nearco 4% of Kaupulehu Developments' gross receipts from real estate transactions. The fees represent compensation for promotion and marketing of Kaupulehu Developments' property and were determined based on the estimated fair value of such services. Barnwell believes the fees are fair and reasonable compensation for such services.

Fees were also paid to Nearco for consulting services related to Kaupulehu Developments' leasehold land. In fiscal 2006, 2005 and 2004, consulting service fees paid to Nearco totaled \$76,000, \$268,000 and \$273,000, respectively, and were included in general and administrative expenses. In addition, \$52,000 of fees was paid to Nearco in fiscal 2004 for services related to the closing of the February 2004 sale of an interest in leasehold land. These fees were a direct cost of the sale and accordingly reduced the revenues recognized from the sale. Barnwell believes the fees are fair and reasonable compensation for such services.

# Contract drilling

Contract drilling revenues and costs are associated with well drilling and water pump installation, replacement and repair in Hawaii.

Contract drilling revenues decreased \$1,778,000 (23%) to \$5,866,000 in fiscal 2006, as compared to \$7,644,000 in fiscal 2005, and contract drilling operating expenses decreased \$1,056,000 (18%) to \$4,709,000 in fiscal 2006, as compared to \$5,765,000 in fiscal 2005. Operating profit before general and administrative expenses decreased \$786,000 (45%) from \$1,754,000 in fiscal 2005 to \$968,000 in fiscal 2006 due to a decrease in well drilling work coupled with a decrease in the values and margins of contracts performed in fiscal 2006, as compared to fiscal 2005. Contract drilling revenues and costs are not seasonal in nature but can fluctuate significantly based on the awarding and timing of contracts, which are determined by contract drilling customer demand. Management currently estimates that operating profit will be lower in fiscal 2007 due to lower estimated margins on contracts in backlog.

At September 30, 2006, there was a backlog of four well drilling contracts and nine pump installation and repair contracts, of which four, two well drilling and two pump installation and repair, were in progress as of September 30, 2006. The backlog of contract drilling revenues as of November 30, 2006 was approximately \$4,900,000.

Contract drilling revenues increased \$3,954,000 (107%) to \$7,644,000 in fiscal 2005, as compared to \$3,690,000 in fiscal 2004, and contract drilling operating expenses increased \$2,581,000 (81%) to \$5,765,000 in fiscal 2005, as compared to \$3,184,000 in fiscal 2004. Operating profit before general and administrative expenses increased \$1,346,000 (330%) from \$408,000 in fiscal 2004 to \$1,754,000 in fiscal 2005 due to an increase in water well drilling activity and higher margins on contracts performed throughout most of fiscal 2005, as compared to fiscal 2004.

# Gain on sale of drill rig

Barnwell sold a drill rig in fiscal 2006 for \$712,000, net of costs associated with the sale, and recognized a gain of \$700,000; there was no such sale in fiscal 2005. The drill rig was identical to one of Barnwell's other drill rigs and was originally purchased to drill geothermal wells. The sale brings Barnwell's drilling rig count to four rigs.

## Gas processing and other income

Gas processing and other income increased \$356,000 (45%) to \$1,151,000 in fiscal 2006 as compared to \$795,000 in fiscal 2005. The increase was primarily due to a \$243,000 increase in interest income received from certificates of deposit and cash management funds, gains on sales of other assets of \$73,000, and a \$42,000 increase in gas processing revenues during fiscal 2006, as compared to fiscal 2005.

Gas processing and other income decreased \$388,000 (33%) to \$795,000 in fiscal 2005 as compared to \$1,183,000 in fiscal 2004. In fiscal 2004, Kaupulehu Developments received \$250,000 in income related to negotiations on the development of Kaupulehu Developments' resort/residential acreage; such negotiation revenues discontinued with the consummation of Kaupulehu Developments' sale of an interest in leasehold land in February 2004, therefore there were no such revenues in fiscal 2005. In addition, fiscal 2004 gas processing and other income included a \$139,000 gain from the sale of a parcel of vacant land formerly used as a storage and maintenance yard by Barnwell's contract drilling segment; there was no such sale in fiscal 2005.

## General and administrative expenses

General and administrative expenses decreased \$87,000 (1%) to \$11,644,000 in fiscal 2006, as compared to \$11,731,000 in fiscal 2005. The decrease was primarily due to a \$3,061,000 decrease in stock appreciation rights expense for the year ended September 30, 2006 due to fluctuations in Barnwell's stock price, partially offset by an increase in the number of shares vested. This decrease was partially offset by increased personnel costs of \$1,323,000; increased professional services incurred in connection with the preparation for future requirements to comply with the Sarbanes-Oxley Act, legal fees related to the land segment, audit fees and actuarial fees for a total of \$1,000,000; decreased administrative expense reimbursements from oil and natural gas joint venture partners of \$523,000; and an increase in share-based compensation of \$144,000 due to implementation of SFAS No. 123(R) during the year ended September 30, 2006.

General and administrative expenses increased \$3,820,000 (48%) to \$11,731,000 in fiscal 2005, as compared to \$7,911,000 in fiscal 2004. The increase was due in part to a \$2,509,000 increase in stock appreciation rights expense resulting from an increase in Barnwell's stock price and the issuance of additional stock options with stock appreciation rights in fiscal 2005, as compared to the prior year. Personnel costs also increased by \$1,192,000 in fiscal 2005 as a result of the addition of new personnel in the oil and natural gas operations and increased compensation costs. In addition, professional fees increased \$215,000 in fiscal 2005 due to higher legal and audit fees, as a result of increased costs of regulatory compliance, and consulting services related to Barnwell's oil and natural gas leases.

General and administrative expenses also includes fees paid to Nearco, an entity controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments,

for consulting services related to Kaupulehu Developments' leasehold land. Fees paid to Nearco totaled \$76,000, \$268,000 and \$273,000 in fiscal 2006, 2005 and 2004, respectively. Barnwell believes the fees are fair and reasonable compensation for such services.

# Depletion, depreciation and amortization

Depletion, depreciation and amortization increased \$2,789,000 (32%) to \$11,577,000 in fiscal 2006, as compared to \$8,788,000 in fiscal 2005, due to a 22% increase in the depletion rate, a 1% increase in production (in MCF equivalents where one barrel of oil and natural gas liquids are converted to 5.8 MCF equivalents) and a 7% increase in the average exchange rate of the Canadian dollar to the U.S. dollar.

The higher depletion rate is due to increases in Barnwell's costs of finding and developing proven reserves, and costs that are incurred to decrease the rate of production declines or maintain or increase rates of production from reserves found in previous years. Barnwell's cost of finding and developing proven reserves has increased due to the cost of oil and natural gas exploration and development having increased along with product prices and the drilling of unsuccessful wells.

Depletion, depreciation and amortization increased \$2,027,000 (30%) to \$8,788,000 in fiscal 2005, as compared to \$6,761,000 in fiscal 2004, due to a 17% increase in the depletion rate, a 4% increase in production (in MCF equivalents where one barrel of oil and natural gas liquids are converted to 5.8 MCF equivalents) and an 8% increase in the average exchange rate of the Canadian dollar to the U.S. dollar.

#### Interest expense

Interest expense increased \$217,000 (35%) to \$833,000 in fiscal 2006, as compared to \$616,000 in fiscal 2005, due to higher average interest rates and, to a lesser degree, higher average loan balances during fiscal 2006 as compared to fiscal 2005. The average interest rate incurred during fiscal 2006 on Barnwell's borrowings from Royal Bank of Canada increased to 6.67%, as compared to 4.82% in fiscal 2005. The weighted-average balance of outstanding borrowings from Royal Bank of Canada increased to \$11,640,000 in fiscal 2006 as compared to \$10,300,000 in fiscal 2005.

Interest expense increased \$129,000 (26%) to \$616,000 in fiscal 2005, as compared to \$487,000 in fiscal 2004, due to higher average interest rates during fiscal 2005 as compared to fiscal 2004. The average interest rate incurred during fiscal 2005 on Barnwell's borrowings from Royal Bank of Canada increased to 4.82%, as compared to 3.67% in fiscal 2004. The weighted-average balance of outstanding borrowings from Royal Bank of Canada remained relatively unchanged at approximately \$10,300,000 in fiscal 2005 and 2004.

The majority of Barnwell's debt is denominated in U.S. dollars. Therefore, the increase in the average exchange rate of the Canadian dollar to the U.S. dollar had a minimal impact on interest expense.

# Foreign currency fluctuations

In addition to U.S. operations, Barnwell conducts operations in Canada. Consequently, Barnwell is subject to foreign currency translation and transaction gains and losses due to fluctuations of the exchange rates between the Canadian dollar and the U.S. dollar.

The fiscal year average exchange rate of the Canadian dollar to the U.S. dollar increased 7% in fiscal 2006, as compared to fiscal 2005, and the exchange rate of the Canadian dollar to the U.S. dollar increased 4% at September 30, 2006, as compared to September 30, 2005. Accordingly, the revenues and expenses and assets, liabilities and stockholders' equity of Barnwell's subsidiaries operating in Canada have increased. Barnwell's Canadian dollar assets are greater than its Canadian dollar liabilities; therefore, increases in value of the Canadian dollar to the U.S. dollar generate other comprehensive income. The fiscal year average exchange rate of the Canadian dollar to the U.S. dollar increased 8% in fiscal 2005, as compared to fiscal 2004, and the exchange rate of the Canadian dollar to the U.S. dollar increased 9% at September 30, 2005, as compared to September 30, 2004. Other comprehensive income due to foreign currency translation adjustments for fiscal 2006 was \$1,140,000, a \$403,000 decrease from other comprehensive income of \$1,543,000 in fiscal 2005.

Foreign currency transaction gains and losses were not material in fiscal 2006, 2005, and 2004 and are reflected in general and administrative expenses.

The impact of fluctuations of the exchange rates between the Canadian dollar and the U.S. dollar may be material from period to period. Barnwell cannot accurately predict future fluctuations between the Canadian and U.S. dollars.

#### Income taxes

In May 2006, a bill reducing the Province of Alberta's corporate tax rate from 11.5% to 10.0% effective April 1, 2006 received Royal Assent and was passed into law. In June 2006, Royal Assent was received on a bill passed by the Parliament of Canada which reduces the federal corporate income tax rate to 19% from 21% by 2010 starting January 1, 2008. The federal corporate surtax will also be eliminated effective January 1, 2008. Accordingly, during the year ended September 30, 2006, Barnwell's Canadian net deferred income tax liabilities were reduced by approximately \$1,094,000 as a result of these reductions in Canadian tax rates. There was no benefit attributable to changes in Canada's federal or Alberta's provincial corporate tax rates in the year ended September 30, 2005.

Also included in the provision for income taxes for the year ended September 30, 2006 is the recognition of a deferred income tax benefit of \$4,130,000 due to a reduction in the valuation allowance for foreign tax credit carryforwards. The acceleration of Barnwell's investments in Canadian oil and natural gas properties beginning in the first quarter of fiscal 2006 resulted in the determination that it was more likely than not that fiscal 2006 and future years' taxable income from Canadian operations under U.S. tax law will exceed taxable income from Canadian operations under Canadian tax law to a degree that will result in the utilization of foreign tax credit carryforwards to reduce U.S. taxes. This is primarily attributable to differences in the statutory deduction rates for Barnwell's Canadian oil and natural gas capital expenditures under Canadian tax law as compared to such deductions under U.S. tax law. There was no reduction in the valuation allowance for foreign tax credit carryforwards in the year ended September 30, 2005. Barnwell's estimates of the tax effects of temporary differences under both Canadian tax jurisdiction and U.S. tax jurisdiction that give rise to

deferred tax assets and liabilities and estimates of deferred tax asset valuation allowances require subjective assumptions including, among others, estimates of Canadian taxable income, U.S. taxable income and Canadian capital expenditures in future years.

In November 2003, Royal Assent was received on a bill passed by the Parliament of Canada, which was then enacted into law, to reduce Canada's corporate tax rate on "resource" income (income derived from oil and natural gas operations) over a four-year period beginning January 1, 2003 from 29% to 21% beginning January 1, 2007. Additionally, the bill phases in over the same four-year period tax deductions for royalties, which previously were not tax deductible, and phases out the Resource Allowance deduction along with other changes. Accordingly, during fiscal 2004, Barnwell's Canadian net deferred income tax liabilities were reduced by approximately \$1,440,000 due to the reduction in Canada's federal corporate tax rate. There was no benefit attributable to changes in Canada's corporate tax rate on "resource" income in fiscal 2005. Barnwell's Canadian net deferred income tax liabilities were also reduced by approximately \$300,000 in fiscal 2004 as a result of the Province of Alberta's reduction of the province's corporate tax rate from 13.0% to 12.5%, effective April 1, 2003 (enacted into law in December 2003), and from 12.5% to 11.5%, effective April 1, 2004 (enacted into law in May 2004).

## Equity in earnings of real estate affiliate

In June 2006, Barnwell entered into an agreement with Nearco to form Mauka 3K for the purpose of providing real estate consulting services and investing in real estate. Barnwell and Nearco each have an equal 50% voting interest in Mauka 3K. Nearco is a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments, a general partnership in which Barnwell owns a 77.6% controlling interest. Barnwell does not have a controlling interest in Mauka 3K and thus accounts for its investment utilizing the equity method of accounting. Under the equity method of accounting, Barnwell's proportionate share of its affiliate's income is included in equity in earnings of real estate affiliate.

In September 2006 Barnwell received net proceeds of \$1,440,000 representing its share of real estate consulting revenues, less related expenses. The net proceeds are reflected in the Consolidated Statements of Operations as "Equity in earnings of real estate affiliate, net of tax."

#### Environmental Matters

Federal, state, and Canadian governmental agencies issue rules and regulations and enforce laws to protect the environment which are often difficult and costly to comply with and which carry substantial penalties for failure to comply, particularly in regard to the discharge of materials into the environment. The regulatory burden on the oil and gas industry increases its cost of doing business. These laws, rules and regulations affect the operations of Barnwell and could have a material adverse effect upon the earnings or competitive position of Barnwell. Although Barnwell's experience has been to the contrary, there is no assurance that this will continue to be the case.

#### Inflation

The effect of inflation on Barnwell has generally been to increase its cost of operations, interest cost (as a substantial portion of Barnwell's debt is at variable short-term rates of interest which tend to increase as inflation increases), general and administrative costs and direct costs associated with oil and

natural gas production and contract drilling operations. Oil and natural gas prices realized by Barnwell are essentially determined by world prices for oil and western Canadian/Midwestern U.S. prices for natural gas.

# Recent Accounting Pronouncements

In May 2005, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 154, "Accounting Changes and Error Correction — a replacement of APB Opinion No. 20 and FASB Statement No. 3." This statement changes the requirements for the accounting for and reporting of a change in accounting principle and applies to all voluntary changes in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. Accounting Principal Board ("APB") No. 20 required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. This statement requires retrospective application to prior period financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. The provisions of SFAS No. 154 are effective for fiscal years beginning after December 15, 2005.

In February 2006, the FASB issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments," which amends SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" and SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 155 is aimed at improving the financial reporting of certain hybrid financial instruments by requiring more consistent accounting that eliminates exemptions and provides a means to simplify the accounting for these instruments. SFAS No. 155 is applicable to new or modified financial instruments in fiscal years beginning after September 15, 2006, though the provisions related to fair value accounting for hybrid financial instruments can also be applied to existing instruments. Early adoption, as of the beginning of an entity's fiscal year, is also permitted, provided interim financial statements have not yet been issued. Adoption of the provisions of SFAS No. 155 is not expected to have a material impact on Barnwell's financial condition, results of operations, or liquidity.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets," which provides an approach to simplify efforts to obtain hedge-like (offset) accounting. SFAS No. 156 amends FASB Statement No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 i) requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in certain situations; ii) requires that a separately recognized servicing asset or servicing liability be initially measured at fair value, if practicable; iii) permits an entity to choose either the amortization method or the fair value method for subsequent measurement for each class of separately recognized servicing assets or servicing liabilities; iv) permits at initial adoption a one-time reclassification of available-for-sale securities to trading securities by an entity with recognized servicing rights, provided the securities reclassified offset the entity's exposure to changes in the fair value of the servicing assets or liabilities; and v) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the balance sheet and additional disclosures for all separately recognized servicing assets and servicing liabilities. SFAS No. 156 is effective for all

separately recognized servicing assets and liabilities as of the beginning of an entity's fiscal year that begins after September 15, 2006, with earlier adoption permitted in certain circumstances. SFAS No. 156 also describes the manner in which it should be initially applied. Adoption of the provisions of SFAS No. 156 is not expected to have a material impact on Barnwell's financial condition, results of operations, or liquidity.

In June 2006, the FASB issued FASB Interpretation ("FIN") No. 48, "Accounting for Uncertainty in Income Taxes -- an interpretation of FASB Statement No. 109." This interpretation prescribes a "more-likely-than-not" recognition threshold and measurement attribute (the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement with tax authorities) for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. Barnwell's management is currently evaluating the effect of these provisions on Barnwell's results of operations, financial condition and liquidity.

In June 2006, the FASB ratified the consensus on Emerging Issues Task Force ("EITF") Issue No. 06-3, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement." The scope of EITF 06-3 includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to, sales, use, value added, Universal Service Fund contributions and some excise taxes. The Task Force affirmed its conclusion that entities should present these taxes in the income statement on either a gross or a net basis, based on their accounting policy, which should be disclosed pursuant to APB Opinion No. 22, "Disclosure of Accounting Policies." If such taxes are significant and are presented on a gross basis, the amounts of those taxes should be disclosed. The consensus on EITF 06-3 will be effective for interim and annual reporting periods beginning after December 15, 2006. Barnwell's management is currently evaluating the effect of these provisions on Barnwell's results of operations, financial condition and liquidity.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements, however, for some entities, the application of SFAS No. 157 will change current practice. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. Barnwell's management is currently evaluating the effect of these provisions on Barnwell's results of operations, financial condition and liquidity.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R)." SFAS No. 158 requires an employer to recognize the over-funded or under-funded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. SFAS No. 158 also requires the measurement of defined benefit plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position (with limited exceptions). Under SFAS No. 158, Barnwell will be required to recognize the funded status of its defined benefit postretirement plan and supplemental employee retirement plan and to provide the required disclosures. SFAS No. 158 is effective for fiscal years ending after December 15, 2006. If SFAS No. 158 were applied as of September 30, 2006, Barnwell

would have recognized an additional pension and other postretirement benefit obligation of approximately \$1,500,000 along with a corresponding decrease in accumulated other comprehensive income of approximately \$990,000, net of \$510,000 of deferred income tax benefits associated with the temporary difference between pension and postretirement liabilities recognized for book versus tax purposes.

In September 2006, the United States Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements." SAB No. 108 provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB No. 108 establishes an approach that requires quantification of financial statement errors based on the effects of each of the company's balance sheet and statement of operations financial statements and the related financial statement disclosures. SAB No. 108 permits existing public companies to record the cumulative effect of initially applying this approach in the first year ending after November 15, 2006 by recording the necessary correcting adjustments to the carrying values of assets and liabilities as of the beginning of that year with the offsetting adjustment recorded to the opening balance of retained earnings. Additionally, the use of the cumulative effect transition method requires detailed disclosure of the nature and amount of each individual error being corrected through the cumulative adjustment and how and when it arose. Barnwell's management is currently evaluating the effect of these provisions on Barnwell's results of operations, financial condition and liquidity.

# Liquidity and Capital Resources

#### Cash Flows, Debt and Available Credit

Cash flows provided by operations totaled \$18,129,000 for fiscal 2006, an increase of \$3,916,000 as compared to \$14,213,000 of cash flows provided by operations for the same period in the prior year. The increase was due to higher operating cash flow generated by Barnwell's oil and natural gas segment and to fluctuations in current assets and liabilities.

Cash flows used in investing activities totaled \$7,304,000 for fiscal 2006, a decrease of \$6,119,000 from cash flows used in investing activities of \$13,423,000 in fiscal 2005. Cash inflows from investing activities increased during fiscal 2006, as compared to fiscal 2005, due primarily to Kaupulehu Developments' receipt of a closing payment from the sale of its interest in Increment II which generated \$9,180,000 of proceeds, net of expenses, in fiscal 2006; there were no sales related to Increment II in the prior year. The increase was also due to \$3,440,000 of Percentage Payments, net of expenses, received from WB for WB's Lot 4A Increment I sales; there were no such proceeds received in fiscal 2005. Barnwell also received \$2,702,000 of proceeds, net of expenses, from the sale of development rights during fiscal 2006, as compared to \$2,497,000 of proceeds, net of expenses, received during fiscal 2005. Investing cash flows for the current year also include \$1,700,000 of proceeds from the maturity of certificates of deposit, as compared to net investments in certificates of deposit of \$313,000 in the prior year, and \$712,000 of proceeds, net of associated costs, from the sale of a drill rig; there were no such fixed asset sales proceeds received in fiscal 2005. The increase in cash flows from investing activities was partially offset by an \$8,670,000 increase in capital expenditures, primarily attributable to the oil and natural gas segment, to \$25,385,000 in fiscal 2006, as compared to \$16,715,000 in fiscal 2005.

Cash flows used in financing activities totaled \$4,525,000 for the year ended September 30, 2006, a \$4,523,000 increase from \$2,000 of cash used in financing activities in fiscal 2005. This increase was primarily due to \$3,095,000 of distributions made to minority interest partners in the current year, as compared to \$513,000 of distributions in the prior year, and dividend payments totaling \$1,430,000 in fiscal 2006, as compared to \$802,000 in the prior year. Additionally, Barnwell borrowed \$1,116,000 in long-term debt and received \$197,000 in proceeds from the exercise of stock options in fiscal 2005; there were no long-term debt borrowings or proceeds from the exercise of stock options in fiscal 2006.

In October 2005, Barnwell declared a three-for-one stock split in the form of a stock dividend. The new shares were distributed on November 14, 2005 to all shareholders of record as of October 28, 2005.

In December 2005, Barnwell declared a cash dividend of \$0.025 per share payable January 4, 2006 to stockholders of record on December 20, 2005.

In February 2006, Barnwell declared a cash dividend of \$0.05 per share payable March 15, 2006 to stockholders of record on March 1, 2006.

In May 2006, Barnwell declared a cash dividend of \$0.05 per share payable June 15, 2006 to stockholders of record on June 1, 2006.

In August 2006, Barnwell declared a cash dividend of \$0.05 per share, payable September 15, 2006, to stockholders of record on September 1, 2006.

Royal Bank of Canada has renewed Barnwell's credit facility through April 2007 at \$20,000,000 Canadian dollars, approximately US\$17,932,000, at September 30, 2006. All other terms of the credit facility remained unchanged upon renewal. The bank affirmed that it will not require any repayments under the facility before October 1, 2007. Accordingly, Barnwell has classified outstanding borrowings under the facility as long-term debt.

At September 30, 2006, Barnwell had \$11,972,000 in cash and cash equivalents, \$3,226,000 in working capital, and approximately \$6,197,000 of available credit under its credit facility with Royal Bank of Canada. Barnwell believes its current cash balances, future cash flows from operations, land segment proceeds from the sale of development rights and percentage of sales payments, and available credit will be sufficient to fund its estimated capital expenditures and operations for at least the next 12 months and settle incentive compensation liabilities in cash if necessary. However, if oil and natural gas production declines from current levels or oil and natural gas prices decline from current levels, current working capital balances and cash flows generated by operations may not be sufficient to fund Barnwell's current projected level of oil and natural gas capital expenditures, in which case Barnwell may fund capital expenditures with funds generated by land segment sales, long-term debt borrowings, or it may reduce future oil and natural gas capital expenditures. Additionally, if Barnwell's credit facility with a Canadian bank is reduced below the current level of borrowings under the facility after the April 2007 review, Barnwell may be required to reduce expenditures or seek alternative sources of financing to make any required payments under the facility.

## Oil and Natural Gas Capital Expenditures

Barnwell's oil and natural gas capital expenditures, including accrued capital expenditures, increased \$7,720,000 (42%) from \$18,229,000 in fiscal 2005 to \$25,949,000 in fiscal 2006. Barnwell participated in drilling 47 gross (13.5 net) wells, of which 40 gross (11.2 net) wells were initially deemed by management to be successful, and replaced 73% of oil production (including natural gas liquids) and 123% of natural gas production. Of these 47 gross wells in fiscal 2006, Barnwell initiated 28 gross (11.7 net) wells. Of the \$25,949,000 total oil and natural gas properties investments for fiscal 2006, \$3,273,000 (13%) was for acquisition of leases and lease rentals, \$1,870,000 (7%) was for geological and geophysical costs, \$15,878,000 (61%) was for intangible drilling costs, \$4,328,000 (17%) was for production equipment, and \$600,000 (2%) was for future site restoration and abandonment and other costs. The major areas of investments in fiscal 2006 were in the Progress, Pouce Coupe South, Simonette, Dunvegan, Swalwell, Josephine, Bonanza/Balsam, and Doris areas of Alberta.

The following table sets forth the gross and net numbers of oil and natural gas wells Barnwell participated in drilling for each of the last three fiscal years:

	2006		2005		2004	
	Gross	Net	Gross	Net	Gross	Net
Exploratory oil and natural gas wells	7	2.4	10	2.9	16	6.1
Development oil and natural gas wells	40	11.1	70	10.6	128	8.5
Successful oil and natural gas wells	40	11.2	69	10.3	134	11.2
Unsuccessful oil and natural gas wells	7	2.3	11	3.2	10	3.4

Barnwell estimates that oil and natural gas capital expenditures for fiscal 2007 will range from \$13,500,000 to \$16,000,000. This estimated amount may increase or decrease as dictated by management's assessment of the oil and natural gas environment and prospects.

#### Subsequent Events

In December 2006, Barnwell declared a cash dividend of \$0.10 per share payable January 15, 2007, to stockholders of record on December 28, 2006.

In November 2006, Kaupulehu Investors, LLC, a limited liability company wholly-owned by Barnwell, invested \$3,000,000 in two unrelated limited liability companies to acquire a passive minority interest in Hualalai Resort, located at Kaupulehu, North Kona, Hawaii, which includes the Four Seasons Resort Hualalai at Historic Ka'upulehu, two golf courses and undeveloped residential property. Barnwell's internal cash flows are expected to be sufficient to finance this investment.

# QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The primary objective of the following information is to provide forward-looking quantitative and qualitative information about our potential exposure to market risks. The term "market risk" refers to the risk of loss arising from adverse fluctuations in commodity prices, interest rates and foreign currency exchange rates. The disclosures are not meant to be precise indicators of expected future losses, but rather indicators of reasonably possible losses. This forward-looking information provides indicators of how we view and manage our ongoing market risk exposures. All of our market risk sensitive instruments were entered into for purposes other than speculative trading.

## Commodity Price Risk

Our most significant exposure in market risk is in the pricing of our oil, natural gas and natural gas liquids ("NGL") production. Realized pricing is primarily driven by the prevailing worldwide price for crude oil and spot market prices applicable to our Canadian natural gas and NGL production. Pricing for oil, natural gas and NGL production has historically been volatile and unpredictable.

Currently, Barnwell accepts the volatility risk that oil and natural gas prices present as Barnwell has not entered into transactions utilizing derivative financial instruments or derivative commodity instruments. In addition, virtually none of Barnwell's estimated 2007 oil or natural gas production is subject to fixed-price physical delivery contracts.

#### Interest Rate Risk

Barnwell is exposed to changes in U.S. and Canadian interest rates, primarily resulting from its borrowing and investing activities used to fund operations and maintain liquidity. Barnwell has a revolving credit facility which carries a variable interest rate that is tied to market indices. The credit facility is available in U.S. dollars at the London Interbank Offer Rate plus 2%, at U.S. prime plus 1%, or in Canadian dollars at Canadian prime plus 1%.

## Foreign Currency Exchange Risk

Barnwell's oil and natural gas operations are conducted in Canada and accordingly, Barnwell is subject to foreign currency risk. Barnwell's net assets, net earnings and cash flows from our Canadian subsidiaries are based on the U.S. dollar equivalent of such amounts measured in the Canadian dollar functional currency. Assets and liabilities of the Canadian subsidiaries are translated to U.S. dollars using the applicable exchange rate as of the end of a reporting period. Revenues, expenses and cash flow are translated using the average exchange rate during the reporting period.



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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Barnwell Industries, Inc.:

We have audited the accompanying consolidated balance sheets of Barnwell Industries, Inc. and subsidiaries (Company) as of September 30, 2006 and 2005, and the related consolidated statements of operations, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended September 30, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Barnwell Industries, Inc. and subsidiaries as of September 30, 2006 and 2005, and the results of their operations and their cash flows for each of the years in the three-year period ended September 30, 2006, in conformity with U.S. generally accepted accounting principles.

As discussed in note 10 to the consolidated financial statements, effective October 1, 2005, the Company changed its method of accounting for share-based payments.

KPMG LLP

Honolulu, Hawaii December 20, 2006

## BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

<u>ASSETS</u>	Septeml	ber 30,
CURRENT ASSETS:	2006	2005
Cash and cash equivalents	\$ 11,972,000	\$ 5,492,000
Certificates of deposit	-	1,700,000
Accounts receivable, net	5,965,000	8,279,000
Deferred income taxes	4,173,000	3,030,000
Current taxes receivable	1,787,000	384,000
Other current assets	1,441,000	1,198,000
TOTAL CURRENT ASSETS	25,338,000	20,083,000
INVESTMENT IN LAND	50,000	3,033,000
PROPERTY AND EQUIPMENT, NET	<u>79,167,000</u>	61,861,000
TOTAL ASSETS	<u>\$104,555,000</u>	<u>\$84,977,000</u>
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:		
Accounts payable	\$ 3,628,000	\$ 5,653,000
Accrued capital expenditures	4,832,000	4,462,000
Accrued stock appreciation rights	3,326,000	4,371,000
Accrued incentive plan costs	1,650,000	1,249,000
Other accrued compensation costs	4,096,000	3,828,000
Drilling advances	1,971,000	-
Other current liabilities	<u> 2,609,000</u>	<u>1,720,000</u>
TOTAL CURRENT LIABILITIES	22,112,000	21,283,000
LONG-TERM DEBT	<u>11,735,000</u>	11,576,000
ASSET RETIREMENT OBLIGATION	<u>3,753,000</u>	2,845,000
DEFERRED INCOME TAXES	<u>16,350,000</u>	12,935,000
MINORITY INTEREST	<del>-</del>	312,000
COMMITMENTS AND CONTINGENCIES	•	
STOCKHOLDERS' EQUITY: Common stock, par value \$0.50 per share: Authorized, 20,000,000 shares;		
8,169,060 issued and outstanding	4,085,000	4,085,000
Additional paid-in capital	144,000	-
Retained earnings	43,524,000	30,317,000
Accumulated other comprehensive income, net	<u>2,852,000</u>	1,624,000
TOTAL STOCKHOLDERS' EQUITY	<u>50,605,000</u>	<u>36,026,000</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$104,555,000</u>	<u>\$84,977,000</u>

## BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

	Year	r ended September 3	0,
	2006	2005	2004
Revenues:			
Oil and natural gas	\$37,904,000	\$32,724,000	\$23,840,000
Contract drilling	5,866,000	7,644,000	3,690,000
Sale of interest in leasehold land, net	9,637,000	550,000	7,330,000
Sale of development rights, net	2,702,000	2,497,000	2,497,000
Gain on sale of drill rig	700,000	-	-
Gas processing and other	1,151,000	<u>795,000</u>	1,183,000
	57,960,000	44,210,000	38,540,000
Costs and expenses:			
Oil and natural gas operating	8,217,000	6,899,000	5,973,000
Contract drilling operating	4,709,000	5,765,000	3,184,000
General and administrative	11,644,000	11,731,000	7,911,000
Depletion, depreciation and amortization	11,577,000	8,788,000	6,761,000
Interest expense, net	833,000	616,000	487,000
Minority interest in earnings	2,783,000	417,000	2,207,000
	39,763,000	34,216,000	26,523,000
Earnings before income taxes and equity in			
earnings of real estate affiliate	18,197,000	9,994,000	12,017,000
Provision for income taxes	(4,455,000)	(3,967,000)	(3,307,000)
Equity in earnings of real estate affiliate, net of tax	895,000	<del></del>	- 44
NET EARNINGS	<u>\$14,637,000</u>	\$ 6,027,000	<u>\$ 8,710,000</u>
BASIC EARNINGS PER COMMON SHARE	<u>\$ 1.79</u>	<u>\$ 0.74</u>	<u>\$ 1.10</u>
DILUTED EARNINGS PER COMMON SHARE	<u>\$ 1.68</u>	<u>\$ 0.70</u>	<u>\$ 1.03</u>
WEIGHTED AVERAGE NUMBER OF			
COMMON SHARES OUTSTANDING:	0.470.070	0.150.501	5040 CO+
BASIC	<u>8,169,060</u>	<u>8,152,531</u>	<u>7,943,682</u>

## BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year ended September 30,				
	2006	2005	2004		
Cash flows from operating activities: Net earnings Adjustments to reconcile net earnings	\$ 14,637,000	\$ 6,027,000	\$ 8,710,000		
to net cash provided by operating activities: Depreciation, depletion and amortization Minority interest in earnings Deferred income taxes Accretion of asset retirement obligation Asset retirement obligation payments Gain on sale of drill rig Share-based compensation Sale of development rights, net	11,577,000 2,783,000 1,162,000 199,000 (20,000) (700,000) (1,066,000) (2,702,000)	8,788,000 417,000 (1,587,000) 140,000 - 3,036,000 (2,497,000)	6,761,000 2,207,000 (307,000) 100,000 - - 680,000 (2,497,000)		
Sale of interest in leasehold land, net Gain on sale of contract drilling yard Increase (decrease) from changes in current assets and liabilities	(9,637,000) - <u>1,896,000</u>	(550,000) - <u>439,000</u>	(7,330,000) (139,000) <u>(2,037,000)</u>		
Net cash provided by operating activities	18,129,000	14,213,000	<u>6,148,000</u>		
Cash flows from investing activities:  Proceeds from sale of interest in leasehold land, net Proceeds from sale of development rights, net Proceeds from matured certificates of deposit Proceeds from sale of drill rig Proceeds from gas over bitumen royalty adjustments Proceeds from collection of note receivable Proceeds from sale of contract drilling yard, net Investments in certificates of deposit Capital expenditures  Net cash (used in) provided by investing activities	12,620,000 2,702,000 1,700,000 712,000 347,000 - - (25,385,000) (7,304,000)	550,000 2,497,000 3,087,000 - 558,000 - (3,400,000) (16,715,000) (13,423,000)	10,805,000 2,497,000 595,000 - 1,311,000 440,000 (1,982,000) (12,109,000)		
Cash flows from financing activities: Distributions to minority interest partners Payment of dividends Long-term debt borrowings (repayments) Proceeds from exercise of stock options Net cash used in financing activities	(3,095,000) (1,430,000) - - - (4,525,000)	(513,000) (802,000) 1,116,000 (2,000)	(2,633,000) (1,123,000) (1,408,000) 218,000 (4,946,000)		
•	<u>(4,525,000)</u>	(2,000)	(4,946,000)		
Effect of exchange rate changes on cash and cash equivalents	180,000	207,000	90,000		
Net increase in cash and cash equivalents	6,480,000	995,000	2,849,000		
Cash and cash equivalents at beginning of year	5,492,000	4,497,000	1,648,000		
Cash and cash equivalents at end of year	<u>\$ 11,972,000</u>	<u>\$_5,492,000</u>	<u>\$_4,497,000</u>		

# BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME Years ended September 30, 2004, 2005 and 2006

Total	Treasury Stockholders' Stock Equity	\$ - \$19,633,000	218,000	51,000	,	(1,123,000)	8,710,000	1,660,000	\$29.149.000
Accumulated Other	Comprehensive Income	\$(1,491,000)						1,660,000	\$ 169,000
	Retained Earnings	\$17,180,000			217,000	(1,123,000)	8,710,000		\$24,984,000
	Comprehensive Income						\$ 8,710,000	1,660,000 \$10,370,000	
Additional	Paid-In Capital	ı ₩	166,000	51,000	(217,000)				<b>S</b>
	Common Stock	\$3,944,000	52,000						<u>\$3,996,000</u>
	Shares	7,887,060	105,000						7,992,060
		Balance at September 30, 2003	Exercise of stock options, 105,000 shares	Tax benefit from employee stock option transactions	Effect on current period activity of stock dividends issued to effect stock split	Dividends declared (\$0.14 per share)	Comprehensive income: Net earnings Other comprehensive income,	net of income taxes – foreign currency translation adjustments Total comprehensive income	At September 30, 2004

(continued on next page)

# BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME Years ended September 30, 2004, 2005 and 2006

# (continued from previous page)

Total Stockholders' Equity	\$29,149,000	197,000	3:	(802,000)	6,027,000	1,543,000	(88,000)	\$36.026.000	
Treasury Stock	і 6 <del>9</del>	(237,000)	237,000					9	
Accumulated Other Comprehensive	\$ 169,000					1,543,000	(88,000)	\$1,624,000	
Retained Earnings	\$24,984,000		108,000	(802,000)	6,027,000			\$30,317,000	
Comprehensive Income					\$ 6,027,000	1,543,000	(88,000) \$ 7,482,000		(continued on next page)
Additional Paid-In Capital	,	345,000	(345,000)					4	(continued o
Common Stock	\$3,996,000	89,000						\$4,085,000	
Shares	7,992,060	177,000						8.169,060	
	Balance at September 30, 2004	Exercise of stock options, 177,000 shares net of 30,000 tendered and placed in treasury	Effect on current period activity of stock dividends issued to effect stock split	Dividends declared (\$0.10 per share)	Comprehensive income:  Net earnings Other comprehensive income (loss):	adjustments, net of \$1,277,000 of taxes	Munnum pension nability adjustment, net of \$44,000 tax benefit Total comprehensive income	At September 30, 2005	

# BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME Years ended September 30, 2004, 2005 and 2006

# (continued from previous page)

Total Stockholders' Equity	\$36,026,000	144,000	(1,430,000)	14,637,000 59	1,140,000	88,000	<u>\$50,605,000</u>
Treasury Stock	· \$3						69
Accumulated Other Comprehensive Income	\$1,624,000				1,140,000	88,000	\$2,852,000
Retained Earnings	\$30,317,000		(1,430,000)	14,637,000			\$43,524,000
Comprehensive Income				\$14,637,000	1,140,000	88,000 \$15,865,000	
Additional Paid-In Capital	· 69	144,000					\$ 144,000
Common Stock	\$4,085,000						<u>\$4,085,000</u>
Shares	8,169,060					:	8,169,060
	Balance at September 30, 2005	Share-based compensation costs	Dividends declared, \$0.175 per share	Comprehensive income:  Net earnings  Other comprehensive income:  Foreign currency translation	adjustments, net of \$641,000 of taxes Minimum nension liability	adjustment, net of \$44,000 of taxes Total comprehensive income	At September 30, 2006

# BARNWELL INDUSTRIES, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### YEARS ENDED SEPTEMBER 30, 2006, 2005 AND 2004

### 1. <u>DESCRIPTION OF THE REPORTING ENTITY AND BUSINESS</u>

The consolidated financial statements include the accounts of Barnwell Industries, Inc. and all majority-owned subsidiaries, including an indirect 77.6%-owned land development general partnership, (collectively referred to herein as "Barnwell"). All significant intercompany accounts and transactions have been eliminated. Investments in companies over which Barnwell has the ability to exercise significant influence, but not control, are accounted for using the equity method.

During its last three fiscal years, Barnwell was engaged in exploring for, developing, producing and selling oil and natural gas in Canada, investing in leasehold land in Hawaii, and drilling wells and installing and repairing water pumping systems in Hawaii. Barnwell's oil and natural gas activities comprise its largest business segment. Approximately 66% of Barnwell's revenues and 98% of Barnwell's capital expenditures for the fiscal year ended September 30, 2006 were attributable to its oil and natural gas activities. Barnwell's land investment segment revenues accounted for 21% of fiscal 2006 revenues; Barnwell's contract drilling activities accounted for 10% of fiscal 2006 revenues; and other revenues comprised 3% of fiscal 2006 revenues.

### 2. <u>SIGNIFICANT ACCOUNTING POLICIES</u>

### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, demand deposits and short-term investments with original maturities of three months or less.

### Trade Accounts Receivable

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is Barnwell's best estimate of the amount of probable credit losses in Barnwell's existing accounts receivable and is based on historical write-off experience. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Barnwell does not have any off-balance sheet credit exposure related to its customers.

### Oil and Natural Gas Properties

Revenues associated with the sale of oil, natural gas and natural gas liquids are recognized in the Consolidated Statements of Operations when the oil, natural gas and natural gas liquids are delivered and title has passed to the customer.

Barnwell uses the full cost method of accounting under which all costs incurred in the acquisition, exploration and development of oil and natural gas reserves, including costs related to unsuccessful wells and estimated future site restoration and abandonment, are capitalized until such time as the aggregate of such costs net of accumulated depletion and oil and gas related deferred income taxes, on a country-by-country basis, equals the sum of 1) the discounted present value (at 10%), using prices as of the end of the fiscal year on a constant basis, of Barnwell's estimated future net cash flows from estimated production of proved oil and natural gas reserves as determined by independent petroleum engineers, less estimated future expenditures to be incurred in developing and producing the proved reserves but excluding future cash outflows associated with settling asset retirement obligations accrued on the balance sheet; plus 2) the cost of major development projects and unproven properties not subject to depletion, if any; plus 3) the lower of cost or estimated fair value of unproven properties included in costs subject to depletion; less 4) related income tax effects. If net capitalized costs exceed this limit, the excess is expensed unless subsequent market price changes eliminate or reduce the indicated write-down in accordance with U.S. Securities and Exchange Commission Staff Accounting Bulletin Topic 12D. Depletion is computed using the units-ofproduction method whereby capitalized costs, net of salvage values, plus estimated future costs to develop proved reserves and satisfy asset retirement obligations, are amortized over the total estimated proved reserves on a country-by-country basis. Investments in major development projects are not depleted until either proved reserves are associated with the projects or impairment has been determined. At September 30, 2006 and 2005, Barnwell had no investments in major oil and natural gas development projects that were not being depleted. General and administrative costs related to oil and natural gas operations are expensed as incurred. Proceeds from the disposition of minor producing oil and natural gas properties are credited to the cost of oil and natural gas properties. Gains or losses are recognized on the disposition of significant oil and natural gas properties.

### Investment in Land and Revenue Recognition

Barnwell's investment in land is comprised of development rights under option, rights to receive percentage of sales payments, and approximately 1,000 acres of vacant leasehold land zoned conservation, which is under a right of negotiation. Investment in land is reported at the lower of the asset carrying value or fair value, less costs to sell, and is evaluated for impairment whenever events or changes in circumstances indicate that the recorded investment balance may not be fully recoverable.

Costs incurred for the acquisition and improvement of leasehold land interests, including capitalized interest, are included in the Consolidated Balance Sheets under the caption "Investment in Land."

Sales of development rights under option and revenues from sales of leasehold land interests are accounted for pursuant to the provisions of Statement of Financial Accounting Standards ("SFAS") No. 66, "Accounting for Sales of Real Estate." SFAS No. 66 provides specific sales recognition criteria to determine when land sale revenue can be recorded.

### Investment in Affiliate

In June 2006, Barnwell entered into an agreement with Nearco, Inc. ("Nearco") to form Mauka 3K, LLC ("Mauka 3K"), for the purpose of providing real estate consulting services and investing in real estate. Barnwell and Nearco each have an equal 50% voting interest in Mauka 3K. Nearco is a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6%

owner of Kaupulehu Developments, a general partnership in which Barnwell owns a 77.6% controlling interest.

Barnwell has evaluated the aforementioned investment in accordance with FASB Interpretation No. 46, "Consolidation of Variable Interest Entities," as revised, as well as other applicable authoritative accounting literature, and has determined that the investment in Mauka 3K does not meet the requirements for consolidation. Barnwell accounts for its investment in unconsolidated affiliates under the equity method when Barnwell's ownership interest is more than 20% but no more than 50% and Barnwell does not exercise direct or indirect control over the investee. Factors that are considered in determining whether or not Barnwell exercises control include rights of partners regarding significant strategic and operational decisions. As Barnwell does not exercise direct or indirect control over Mauka 3K, the investment is accounted for using the equity method of accounting.

Revenues from real estate consulting services are recognized when services have been rendered and the terms of the consulting agreement have been satisfied.

### **Contract Drilling**

Revenues, costs and profits applicable to contract drilling contracts are included in the Consolidated Statements of Operations using the percentage of completion method, principally measured by the percentage of labor dollars incurred to date for each contract to total estimated labor dollars for each contract. Contract losses are recognized in full in the period the losses are identified. The performance of drilling contracts may extend over more than one year and, in the interim periods, estimates of total contract costs and profits are used to determine revenues and profits earned for reporting the results of contract drilling operations. Revisions in the estimates required by subsequent performance and final contract settlements are included as adjustments to the results of operations in the period such revisions and settlements occur. Contracts are normally less than one year in duration.

### **Income Taxes**

Deferred income taxes are determined using the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax impacts of differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax asset will not be realized. Barnwell has established a valuation allowance primarily for the U.S. tax effect of deferred Canadian taxes, accrued expenses and state of Hawaii net operating loss carryforwards which may not be realizable in future years as there can be no assurance of any specific level of earnings or that the timing of U.S. earnings will coincide with the payment of Canadian taxes to enable Canadian taxes to be fully deducted (or recoverable) for U.S. tax purposes.

### Retirement Plans

Barnwell sponsors a noncontributory defined benefit pension plan covering substantially all of its U.S. employees, with benefits based on years of service and the employee's highest consecutive

five-year average earnings. Additionally, Barnwell sponsors a Supplemental Employee Retirement Plan, a noncontributory supplemental retirement benefit plan which covers certain current and former employees of Barnwell for amounts exceeding the limits allowed under the pension plan. Barnwell accounts for its retirement plans in accordance with SFAS No. 87, "Employers' Accounting for Pensions," which requires that amounts recognized in financial statements be determined on an actuarial basis. SFAS No. 87 requires that the effects of the performance of the pension plan's assets and changes in pension liability discount rates on Barnwell's computation of pension income (expense) be amortized over future periods. Any variances in the future between the assumed rates utilized for actuarial purposes and the actual rates experienced by the plan may materially affect Barnwell's results of operations or financial condition.

During and as of the end of fiscal 2006 and fiscal 2005, Barnwell assumed an expected long-term rate of return on plan assets of 8% and an expected rate of future annual compensation increases of 5%.

At the end of each year, Barnwell determines the discount rate to be used to calculate the present value of plan liabilities. The discount rate is an estimate of the current interest rate at which the pension liabilities could be effectively settled at the end of the year. In estimating this rate, Barnwell looks to rates of return on high-quality, fixed-income investments. At September 30, 2006, Barnwell determined this rate to be 5.50% as compared to a discount rate of 5.25% used at September 30, 2005.

### **Long-lived Assets**

Long-lived assets to be held and used, other than oil and natural gas properties, are evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. If the future cash flows expected to result from use of the asset (undiscounted and without interest charges) are less than the carrying amount of the asset, an impairment loss is recognized. Such impairment loss is measured as the amount by which the carrying amount of the asset exceeds the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of the asset carrying value or fair value, less cost to sell.

Drilling rigs, premises and other property and equipment are depreciated using the straight-line method based on estimated useful lives.

### **Inventories**

Inventories are comprised of drilling materials and are valued at the lower of weighted-average cost or market value.

### Environmental

Barnwell is subject to extensive environmental laws and regulations. These laws, which are constantly changing, regulate the discharge of materials into the environment and maintenance of surface conditions and may require Barnwell to remove or mitigate the environmental effects of the disposal or release of petroleum or chemical substances at various sites. Environmental expenditures are expensed or capitalized depending on their future economic benefit. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefits are expensed.

Liabilities for expenditures of a noncapital nature are recorded when environmental assessment and/or remediation is probable, and the costs can be reasonably estimated.

### Asset Retirement Obligation

Barnwell accounts for asset retirement obligations in accordance with SFAS No. 143, "Accounting for Asset Retirement Obligations," and FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations - an interpretation of FASB Statement No. 143," which requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. Barnwell's estimated site restoration and abandonment costs of its oil and natural gas properties are capitalized as part of the carrying amount of oil and natural gas properties and depleted over the life of the related reserves. The liability is accreted at the end of each period through charges to oil and natural gas operating expense. If an obligation is settled for other than the carrying amount of the liability, Barnwell will recognize a gain or loss on settlement.

In September 2004, the U.S. Securities and Exchange Commission ("SEC") released Staff Accounting Bulletin ("SAB") No. 106 which expresses the SEC's views regarding the application of SFAS No. 143, "Accounting for Asset Retirement Obligations," by oil and gas producing companies following the full cost accounting method. SAB No. 106 addresses the calculation of ceiling tests for full-cost oil and gas companies, depreciation, depletion and amortization as affected by the adoption of SFAS No. 143, as well as the related required disclosures. Barnwell adopted the provisions of SAB No. 106 during the year ended September 30, 2004. The adoption of SAB No. 106 had no material impact on Barnwell's financial condition, results of operations or liquidity.

### Earnings Per Common Share

In December 2004, Barnwell's Board of Directors declared a two-for-one stock split in the form of a 100% stock dividend. The shares were distributed on January 28, 2005 to all shareholders of record as of January 11, 2005. There were 1,361,510 shares outstanding on January 11, 2005 before the split. Barnwell issued 1,028,223 of new shares and utilized 333,287 shares of treasury stock to execute the stock dividend, resulting in outstanding shares of 2,723,020 following the split. Barnwell's common stock began trading on a split-adjusted basis on January 31, 2005.

In October 2005, Barnwell's Board of Directors declared a three-for-one stock split in the form of a 200% stock dividend. The shares were distributed on November 14, 2005 to all shareholders of record as of October 28, 2005. There were 2,723,020 shares outstanding on October 28, 2005. Barnwell issued 5,446,040 of new shares to execute the stock dividend, resulting in outstanding shares of 8,169,060 following the split. Barnwell's common stock began trading on a split-adjusted basis on November 15, 2005.

All information in this Form 10-K has been adjusted where necessary to reflect the stock splits for all periods presented.

Basic earnings per share excludes dilution and is computed by dividing net earnings by the weighted-average number of common shares outstanding for the period. Diluted earnings per share includes the potentially dilutive effect of outstanding common stock options and securities which are convertible to common shares.

Reconciliations between the numerator and denominator of the basic and diluted earnings per share computations for the years ended September 30, 2006, 2005 and 2004 are as follows:

	Se	ptember 30, 2006	
	Net Earnings	Shares	Per-Share
	(Numerator)	(Denominator)	Amount
Basic earnings per share	\$14,637,000	8,169,060	\$1.79
Effect of dilutive securities -			
common stock options	-	<u>529,345</u>	
Diluted earnings per share	<u>\$14,637,000</u>	<u>8,698,405</u>	<u>\$1.68</u>
	. Se	eptember 30, 2005	
	Net Earnings	Shares	Per-Share
	(Numerator)	(Denominator)	Amount
Basic earnings per share	\$ 6,027,000	8,152,531	<u>\$0.74</u>
Effect of dilutive securities -			
common stock options		<u>490,501</u>	
Diluted earnings per share	<u>\$ 6,027,000</u>	<u>8,643,032</u>	<u>\$0.70</u>
	So	eptember 30, 2004	
	Net Earnings	Shares	Per-Share
	(Numerator)	(Denominator)	Amount
Basic earnings per share	\$ 8,710,000	7,943,682	<u>\$1.10</u>
Effect of dilutive securities -			
common stock options	-	<u>497,690</u>	
Diluted earnings per share	<u>\$_8,710,000</u>	<u>8,441,372</u>	<u>\$1.03</u>

### **Share-Based Compensation**

Effective October 1, 2005, Barnwell adopted the provisions of SFAS No. 123(R), "Share-Based Payment," for its share-based compensation plans, using the modified prospective transition method. Barnwell previously accounted for these plans under the recognition and measurement principles of Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees," and related interpretations and disclosure requirements established by SFAS No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure."

Under APB No. 25, no compensation expense was recorded for Barnwell's stock options issued under the qualified plan. The pro forma effects on net earnings and earnings per share for qualified stock options were instead disclosed in a footnote to the financial statements. Under APB No. 25, compensation expense for non-qualified stock options with stock appreciation rights features were recorded utilizing the market price of Barnwell's stock at each period-end to determine the vested intrinsic value of the stock appreciation rights.

Under SFAS No. 123(R), share-based compensation cost is measured at fair value. Barnwell utilizes a closed-form valuation model to determine the fair value of each option award. Expected

volatilities are based on the historical volatility of Barnwell's stock over a period consistent with that of the expected terms of the options. The expected terms of the options are estimated based on factors such as vesting periods, contractual expiration dates, historical trends in Barnwell's stock price, and historical exercise behavior. The risk-free rates for periods within the contractual life of the options are based on the yields of U.S. Treasury instruments with terms comparable to the estimated option terms.

### Foreign Currency Translation

Assets and liabilities of foreign operations and subsidiaries are translated at the year-end exchange rate and resulting translation gains or losses are accounted for in a stockholders' equity account entitled "Accumulated other comprehensive income, net." Operating results of foreign subsidiaries are translated at average exchange rates during the period. Realized foreign currency transaction gains or losses were not material in fiscal years 2006, 2005, and 2004.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual results could differ significantly from those estimates. Significant assumptions are required in the valuation of deferred tax assets, asset retirement obligations, share-based payment arrangements, obligations for retirement plans, contract drilling estimated costs to complete, and proved oil and natural gas reserves, and such assumptions may impact the amount at which deferred tax assets and oil and natural gas properties are recorded.

### 3. ACCOUNTS RECEIVABLE AND CONTRACT COSTS

Accounts receivable are net of allowances for doubtful accounts of \$10,000 as of September 30, 2006 and 2005. Included in accounts receivable are contract retainage balances of \$298,000 and \$531,000 as of September 30, 2006 and 2005, respectively. These balances are expected to be collected within one year, generally within 45 days after the related contracts have received final acceptance and approval.

Costs and estimated earnings on uncompleted contracts are as follows:

	September 30,		
	2006	2005	
Costs incurred on uncompleted contracts	\$10,616,000	\$ 8,854,000	
Estimated earnings	<u>1,963,000</u>	1,760,000	
-	12,579,000	10,614,000	
Less billings to date	<u>12,179,000</u>	10,228,000	
-	<u>\$ 400,000</u>	<u>\$ 386,000</u>	

Costs and estimated earnings on uncompleted contracts are included in the Consolidated Balance Sheets as follows:

	September 30,			),
		2006		2005
Costs and estimated earnings in excess of billings on uncompleted contracts (included in other current assets)	\$	783,000	\$	758,000
Billings in excess of costs and estimated earnings on uncompleted contracts (included in other current liabilities)	<u>s</u> _	(383,000) 400,000	<u>\$</u>	(372,000) 386,000

### 4. <u>INVESTMENT IN LAND</u>

### Background

Barnwell owns a 77.6% controlling interest in Kaupulehu Developments, a Hawaii general partnership that owns interests in leasehold land and development rights for property located approximately six miles north of the Kona International Airport in the North Kona District of the Island of Hawaii.

Between 1986 and 1989, Kaupulehu Developments obtained the state and county zoning changes necessary to permit development of the Four Seasons Resort Hualalai at Historic Ka'upulehu and Hualalai Golf Club, which opened in 1996, a second golf course, and single-family and multifamily residential units. These projects were developed on leasehold land acquired from Kaupulehu Developments by Kaupulehu Makai Venture, an unrelated entity.

Between 1993 and 2001, Kaupulehu Developments obtained the state and county zoning changes necessary to permit resort/residential development of approximately 870 acres.

### Sale of Interest in Leasehold Land

In February 2004, Kaupulehu Developments entered into a Purchase and Sale Agreement with WB KD Acquisition, LLC ("WB") by which Kaupulehu Developments transferred its leasehold interest in the aforementioned 870 acres zoned for resort/residential development, in two increments, to WB. There is no affiliation between Kaupulehu Developments and WB. WB is affiliated with Westbrook Partners, the developers of the Kuki'o Resort located adjacent to the Hualalai Resort at Historic Ka'upulehu. The first increment ("Increment I") is an area planned for approximately 80 single-family lots and a beach club on the portion of the property bordering the Pacific Ocean. The purchasers of the 80 single-family lots will have the right to apply for membership in the Kuki'o Resort Golf and Beach Club, which is located adjacent to and south of the Four Seasons Resort Hualalai at Historic Ka'upulehu. The second increment ("Increment II") is the remaining portion of the approximately 870-acre property and is zoned for single-family and multi-family residential units and a golf course and clubhouse.

With respect to Increment I, Kaupulehu Developments received an \$11,550,000 payment in February 2004 and is entitled to receive payment of the following percentages of the gross proceeds generated from the sale by WB of single-family lots in Increment I ("Percentage Payments"): 9% of

the gross proceeds from single-family lot sales up to aggregate gross proceeds of \$100,000,000; 10% of such aggregate gross proceeds greater than \$100,000,000 but less than \$300,000,000; and 14% of such aggregate gross proceeds in excess of \$300,000,000. Minimum amounts of these Percentage Payments are due by certain dates. WB sold a total of five single-family lots and paid Kaupulehu Developments \$3,660,000 in Percentage Payments during the year ended September 30, 2006. Revenue from the Percentage Payments was reduced by \$220,000 of fees related to the sales resulting in net revenues of \$3,440,000 and a \$2,688,000 operating profit, after minority interest. There were no lot sales, and therefore, no Percentage Payments received during fiscal 2005. There is no assurance that any future payments will be received.

WB also agreed to pay Kaupulehu Developments subsequent to February 2004 interim payments of \$50,000 per month ("Interim Payments") up to a total of \$900,000. Kaupulehu Developments received the \$900,000 in full as of August 2005.

In June 2006, Kaupulehu Developments entered into an Agreement ("Increment II Agreement") with WB and WB KD Acquisition II, LLC ("WBKD") by which Kaupulehu Developments sold its interest in Increment II, representing the remainder of the approximately 870 acres, to WBKD. There is no affiliation between Kaupulehu Developments and WB or WBKD. WB and WBKD are both affiliates of Westbrook Partners, developers of the nearby Kuki'o Resort. Pursuant to the Increment II Agreement, Kaupulehu Developments received a \$10,000,000 payment and is entitled to receive future payments from WBKD based on a percentage of the sales prices of the residential lots, ranging from 3.25% to 14%, to be determined in the future depending upon a number of variables, including whether the lots are sold prior to improvement. The revenue from the \$10,000,000 payment received in fiscal 2006 was reduced by \$600,000 of fees related to the sale, \$220,000 in other costs related to the sale, and approximately \$2,983,000 of previously capitalized costs relating to Increment II, resulting in net revenues of \$6,197,000 and a \$4,621,000 operating profit, after minority interest. There were no Increment II Percentage Payments received during the year ended September 30, 2006. There is no assurance that any future payments will be received.

In addition, under the terms of the Increment II Agreement, WBKD has the exclusive right to negotiate with Kaupulehu Developments with respect to Lot 4C, which is comprised of approximately 1,000 acres of vacant leasehold land zoned conservation located adjacent to Increment II. This right expires in June 2009 or, if WBKD completes any and all environmental assessments and surveys reasonably required to support a petition to the Hawaii State Land Use Commission for reclassification of Lot 4C zoning, in June 2012.

The sales of Kaupulehu Developments' Increment I and Increment II leasehold land interests in fiscal 2004 and fiscal 2006, respectively, were accounted for pursuant to the provisions of SFAS No. 66 which provides specific sales recognition criteria to determine when land sale revenue can be recorded. The revenue recognized in fiscal 2004 from the \$11,550,000 payment plus \$350,000 of post-closing Interim Payments, was reduced by \$693,000 of fees related to the sale, approximately \$402,000 in other costs related to the sale, and \$3,475,000 of previously capitalized costs relating to Increment I resulting in net revenues of \$7,330,000 and an operating profit, after minority interest, of approximately \$5,470,000. During fiscal 2005, Kaupulehu Developments received additional Interim Payments, before minority interest, totaling \$550,000. The revenue recognized in fiscal 2006 from the \$10,000,000 Increment II payment and the \$3,660,000 of Percentage Payments received on the Increment I lot sales was reduced by \$820,000 of fees related to the sale, \$220,000 in other costs related to the sales, and approximately \$2,983,000 of previously capitalized costs relating to Increment II resulting in net revenues of \$9,637,000 and an operating profit, after minority interest, of

approximately \$7,309,000. The Increment I, Increment II and Interim Payment revenues, net of related fees and other costs, are recorded in the Consolidated Statements of Operations as "Sale of interest in leasehold land, net."

### **Development Rights Under Option**

The development rights held by Kaupulehu Developments are for residentially-zoned leasehold land within and adjacent to the Hualalai Golf Club and the second golf course and are under option to Kaupulehu Makai Venture, an unrelated entity. Sales of Kaupulehu Developments' development rights are accounted for pursuant to the provisions of SFAS No. 66 which provides specific sales recognition criteria to determine when land sale revenue can be recorded. In December 2003 and 2004, Kaupulehu Makai Venture exercised the portion of its development rights option then due and paid Kaupulehu Developments non-refundable payments of \$2,656,000 in both fiscal 2005 and 2004. In November 2005, Kaupulehu Makai Venture paid Kaupulehu Developments a non-refundable payment of \$2,875,000 upon exercising its development rights option due on December 31, 2005 of \$2,656,250 and a \$218,750 portion of its development rights option due on December 31, 2006. In each of fiscal years 2005 and 2004, \$2,656,000 of revenues attributable to the development rights sale were reduced by \$159,000 of fees related to the sale, resulting in net revenues of \$2,497,000 and a \$1,950,000 operating profit, after minority interest, on the transactions. In fiscal 2006, the \$2,875,000 development rights option revenues was reduced by \$173,000 of fees related to the sale, resulting in net revenues of \$2,702,000 and an operating profit, after minority interest, of \$2,111,000. There were no other costs deducted from revenues from the sale of development rights in fiscal 2006, 2005 and 2004 as all capitalized costs associated with the development rights were expensed in previous years. The development rights option revenues, net of related fees, are recorded in the Consolidated Statements of Operations as "Sale of development rights, net."

The total amount of remaining future development rights option receipts at September 30, 2006, if all options are fully exercised, is \$13,062,500, comprised of the balance of \$2,437,500 due on December 31, 2006 and four payments of \$2,656,250 due on each December 31 of years 2007 to 2010. If any annual option payment is not made, the then remaining development right options will expire. There is no assurance that any portion of the remaining options will be exercised.

### Fees

The aforementioned \$173,000 in fees (\$121,000 net of minority interest) on the \$2,875,000 development rights proceeds and the \$820,000 in fees (\$575,000 net of minority interest) on the Percentage Payments and Increment II payment proceeds received in fiscal 2006, as well as the \$159,000 in fees (\$112,000, net of minority interest) on the proceeds from the sale of development rights in fiscal 2005 and 2004, and the \$693,000 in fees (\$486,000, net of minority interest) on the proceeds from the closing and Interim Payments received for the sale of interest in leasehold land in the year ended September 30, 2004 were paid to Nearco, Inc. ("Nearco"), a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments. Under an agreement entered into in 1987, prior to Mr. Johnston's election to Barnwell's Board of Directors, Barnwell is obligated to pay Nearco 2% of Kaupulehu Developments' gross receipts from real estate transactions, and Cambridge Hawaii Limited Partnership, a 49.9% partner of Kaupulehu Developments in which Barnwell purchased a 55.2% interest in April 2001, is obligated under an agreement entered into in 1987 to pay Nearco 4% of Kaupulehu Developments' gross receipts from real estate transactions. The fees represent compensation for promotion and marketing of Kaupulehu Developments' property and were determined based on the estimated fair value of such services.

Fees were also paid to Nearco for consulting services related to Kaupulehu Developments' leasehold land. In fiscal 2006, 2005 and 2004, consulting service fees paid to Nearco totaled \$76,000, \$268,000 and \$273,000, respectively, and were included in general and administrative expenses. In addition, \$52,000 of fees was paid to Nearco in fiscal 2004 for services related to the closing of the February 2004 sale of an interest in leasehold land. These fees were a direct cost of the sale and accordingly reduced the revenues recognized from the sale.

### Interests at September 30, 2006

The interests held by Kaupulehu Developments at September 30, 2006 include the development rights under option, the rights to receive percentage of sales payments on Increment I and Increment II of the two increments of the 870 acres, and approximately 1,000 acres of vacant leasehold land zoned conservation, which is under a right of negotiation with WBKD. There is no assurance that any future development rights option payments or percentage of sales payments will be received, nor is there any assurance that WBKD will enter into an agreement with Kaupulehu Developments regarding Lot 4C. These interests relate to land within and adjacent to the Hualalai Resort at Historic Ka'upulehu, between the Queen Kaahumanu Highway and the Pacific Ocean. Barnwell's cost of Kaupulehu Developments' interests is included in the September 30, 2006 and 2005 Consolidated Balance Sheets under the caption "Investment in Land" and consists of the following amounts:

	September 30,					
Leasehold land interests:		2006		2005		
Zoned for resort/residential development - Increment I	\$	_	\$	-		
Zoned for resort/residential development – Increment II		_	2	,983,000		
Zoned conservation		50,000		50,000		
		50,000	3	,033,000		
Development rights under option		<u> </u>		-		
Total investment in land	<u>\$</u>	50,000	<u>\$ 3</u>	.033,000		

### 5. INVESTMENT IN AFFILIATE

In June 2006, Barnwell entered into an agreement with Nearco to form Mauka 3K, LLC ("Mauka 3K"), for the purpose of providing real estate consulting services and investing in real estate. Barnwell and Nearco each have an equal 50% voting interest in Mauka 3K. Nearco is a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments, a general partnership in which Barnwell owns a 77.6% controlling interest. Barnwell does not have a controlling interest in Mauka 3K and thus accounts for its investment utilizing the equity method of accounting. Under the equity method of accounting, Barnwell's proportionate share of its affiliate's income is included in equity in earnings of real estate affiliate.

In September 2006 Barnwell received net proceeds of \$1,440,000 representing its share of real estate consulting revenues, less related expenses. The net proceeds are reflected in the Consolidated Statements of Operations as "Equity in earnings of real estate affiliate, net of tax." The tax provision related to equity in earnings of real estate affiliate was \$545,000 in fiscal 2006.

Revenues from real estate consulting services are recognized when services have been rendered and the terms of the consulting agreement have been satisfied.

### 6. PROPERTY AND EQUIPMENT AND ASSET RETIREMENT OBLIGATION

Barnwell's property and equipment is detailed as follows:

	Estimated Useful Lives		Gross operty and quipment	Depre Deple	mulated eciation, etion and rtization		Net perty and uipment
At September 30, 2006: Land		\$	365,000	\$	-	\$	365,000
Oil and natural gas properties (full cost accounting)		15	7,562,000	(80,	,823,000)	70	6,739,000
Drilling rigs and equipment	3-7 years		4,043,000	(3,	,606,000)		437,000
Premises	40 years		857,000	` `	(59,000)		798,000
Other property and equipment	3 – 17 years		3,587,000	(2,	759,000)		828,000
Total	-	\$16	6,414,000	\$(87.	247,000)	\$ 79,167,000	
At Santambar 30, 2005	Estimated Useful Lives		Gross operty and quipment	Depr Depl	mulated reciation, etion and ortization		Net operty and quipment
At September 30, 2005:	Useful		operty and	Depr Depl	reciation, etion and		perty and
<del></del>	Useful	**************************************	operty and quipment	Depr Depl Amo	reciation, etion and	* *	operty and quipment
Land Oil and natural gas properties	Useful	**************************************	operty and quipment 365,000	Depr Depl Amo	reciation, etion and ortization	* *	operty and quipment 365,000
Land Oil and natural gas properties (full cost accounting)	Useful Lives	**************************************	365,000 26,105,000	Depr Depl Amo	reciation, etion and ortization	* *	365,000 9,400,000 352,000 819,000
Land Oil and natural gas properties (full cost accounting) Drilling rigs and equipment	Useful Lives	**************************************	365,000 26,105,000 4,303,000	Deprint Deplication Deplication Deprint Deplication Deprint De	reciation, etion and ortization - .,705,000) .,951,000)	* *	365,000 9,400,000 352,000

Based on a natural gas spot price of \$3.34 per 1,000 cubic feet ("MCF") as of September 30, 2006, the full cost pool exceeded the ceiling limitation by approximately \$1,581,000. However, natural gas prices increased significantly subsequent to September 30, 2006, but prior to the filing of this annual report, such that Barnwell's full cost pool would not have exceeded the ceiling limitation. The spot price of natural gas on December 18, 2006 was approximately \$6.30 per MCF, which represents an 89% increase over the September 30, 2006 spot price of \$3.34 per MCF. Accordingly, per U.S. Securities and Exchange Commission Staff Accounting Bulletin Topic 12D, Barnwell has not recorded an impairment write-down of its oil and natural gas properties at September 30, 2006.

In October 2004, the Government of Alberta enacted amendments to the Natural Gas Royalty Regulation which provide a mechanism to reduce royalties calculated through the Crown royalty system for operators of gas wells which have been denied the right to produce by the Alberta Energy Utilities Board as a result of recent bitumen conservation decisions. In December 2004, royalty reductions were effected by the Alberta Department of Energy's Information Letter 2004-36 which

sets out the details of the royalty adjustment, the impact on the existing temporary assistance received to date by affected gas well operators, the provisions for potential recapture of the royalty adjustments, and continuation of impacted petroleum and natural gas agreements. Barnwell received a total of approximately \$347,000 and \$558,000 related to the aforementioned royalty adjustments for wells in the Thornbury area in fiscal years 2006 and 2005, respectively. It is Barnwell's estimation that the subject Thornbury wells will not recommence production, thus no returns to the Government of Alberta of the royalty adjustments received would be required under the recapture provisions. Accordingly, the receipts are payments for deemed production by the Government of Alberta to Barnwell for condemnation of the wells, and such receipts were credited to oil and natural gas properties for book purposes.

On October 1, 2002, Barnwell adopted SFAS No. 143, "Accounting for Asset Retirement Obligations," which requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. Adoption of SFAS No. 143 increased gross oil and natural gas properties by \$564,000, decreased accumulated depletion by \$546,000, and increased the asset retirement obligation by \$1,110,000 on October 1, 2002. Following the initial implementation of SFAS No. 143, the asset retirement obligation was increased during the year ended September 30, 2003 by \$39,000 to reflect obligations incurred on new wells drilled, by \$85,000 for accretion of the asset retirement obligation, and by \$198,000 for changes in foreign currency translation rates. During the year ended September 30, 2004, the asset retirement obligation was increased by \$133,000 to reflect obligations incurred on new wells drilled and changes in the timing and amount of estimated future expenditures, by \$100,000 for accretion of the asset retirement obligation, and by \$110,000 for changes in foreign currency translation rates. During the year ended September 30, 2005, the asset retirement obligation was increased by \$221,000 to reflect obligations incurred on new wells drilled, \$545,000 for changes in the timing and amount of estimated future expenditures, \$140,000 for accretion of the asset retirement obligation, and by \$164,000 for changes in foreign currency translation rates. The changes due to the timing and amount of estimated future expenditures primarily resulted from an increase in the inflation-adjusted cost of abandonment and restoration services, due in part to recent rises in oil and natural gas prices.

During the year ended September 30, 2006, the asset retirement obligation was increased by \$303,000 to reflect obligations incurred on new wells drilled, \$302,000 for changes in the timing and amount of estimated future expenditures, \$199,000 for accretion of the asset retirement obligation, and by \$124,000 for changes in foreign currency translation rates. The changes due to the timing and amount of estimated future expenditures primarily resulted from an increase in the inflation-adjusted cost of abandonment and restoration services, due in part to recent rises in oil and natural gas prices. The increase was partially offset by \$20,000 in abandonment and restoration disbursements in fiscal 2006.

### 7. **LONG-TERM DEBT**

Barnwell has a credit facility at Royal Bank of Canada, a Canadian bank, for approximately \$17,932,000 at September 30, 2006. Borrowings under this facility were \$11,735,000 and \$11,576,000 at September 30, 2006 and 2005, respectively, and are included in long-term debt. At September 30, 2006, Barnwell had unused credit available under this facility of approximately \$6,197,000.

The facility is available in U.S. dollars at the London Interbank Offer Rate plus 2%, at U.S. prime plus 1%, or in Canadian dollars at Canadian prime plus 1%. A standby fee of 0.5% per annum is charged on the unused facility balance. Under the financing agreement, the facility is reviewed annually, with the next review planned for April 2007. Subject to that review, the facility may be extended one year with no required debt repayments for one year or converted to a two-year term loan by the bank. The primary focus of the annual review is on the future cash flows that will be generated by Barnwell's Canadian oil and natural gas properties. Additionally, Royal Bank of Canada may adjust the total amount of the credit facility during its next review. If the facility is converted to a two-year term loan, Barnwell has agreed to the following repayment schedule of the then outstanding loan balance: first year of the term period – 20% (5% per quarter), and in the second year of the term period – 80% (5% per quarter for the first three quarters and 65% in the final quarter).

Barnwell has the option to change the currency denomination and interest rate applicable to the loan at periodic intervals during the term of the loan. During the year ended September 30, 2006, Barnwell paid interest at rates ranging from 5.841% to 7.400%. The weighted-average interest rate on the facility at September 30, 2006 was 7.217%. The facility is collateralized by Barnwell's interests in its major oil and natural gas properties and a pledge not to otherwise pledge on its remaining oil and natural gas properties. The facility is guaranteed by Barnwell Industries, Inc. No compensating bank balances are required for this facility.

The bank affirmed that it will not require any repayments under the facility before October 1, 2007. Accordingly, Barnwell has classified outstanding borrowings under the facility as long-term debt.

Interest costs amounted to \$833,000, \$616,000 and \$487,000 for the years ended September 30, 2006, 2005 and 2004, respectively.

### 8. TAXES ON INCOME

The components of earnings before income taxes are as follows:

	Year ended September 30,				
	2006	2005	2004		
Earnings (loss) before income taxes in:	<del></del>				
United States	\$ 4,008,000	\$ (2,091,000)	\$ 3,592,000		
Canada	<u>14,189,000</u>	12,085,000	<u>8,425,000</u>		
	<u>\$18,197,000</u>	<u>\$ 9,994,000</u>	<u>\$12,017,000</u>		

The components of the provision for income taxes related to the above earnings (loss) are as follows:

	Year ended September 30,				
	2006	2005	2004		
Current provision:	<del></del>				
United States - Federal	\$ 723,000	\$ 310,000	\$ 594,000		
United States - State	<b>235,000</b>	<u>-</u>	28,000		
	958,000	310,000	622,000		
Canadian	2,335,000	5,244,000	2,992,000		
Total current	3,293,000	5,554,000	3,614,000		
Deferred (benefit) provision:					
United States	(555,000)	(1,338,000)	608,000		
Canadian	1,717,000	(249,000)	(915,000)		
Total deferred	1,162,000	_(1,587,000)	(307,000)		
	<u>\$ 4,455,000</u>	<u>\$ 3,967,000</u>	<u>\$ 3,307,000</u>		

Included in the provision for income taxes for fiscal 2006 is a Canadian deferred tax benefit of \$1,094,000 resulting from a reduction in Canadian tax rates. In May 2006, a bill reducing the Province of Alberta's corporate tax rate from 11.5% to 10.0% effective April 1, 2006 received Royal Assent and was passed into law. In June 2006, Royal Assent was received on a bill passed by the Parliament of Canada which reduces the federal corporate income tax rate to 19% from 21% by 2010 starting January 1, 2008. The federal corporate surtax will also be eliminated effective January 1, 2008. Accordingly, Barnwell's Canadian net deferred income tax liabilities were reduced in fiscal 2006 as a result of these reductions in Canadian tax rates.

Also included in the provision for income taxes for fiscal 2006 is the recognition of a deferred income tax benefit of \$4,130,000 due to a reduction in the valuation allowance for foreign tax credit carryforwards. The acceleration of Barnwell's investments in Canadian oil and natural gas properties beginning in the first quarter of fiscal 2006, coupled with Kaupulehu Developments' receipt of proceeds related to Increment I, resulted in the determination that it was more likely than not that fiscal 2006 and future years' taxable income from Canadian operations under U.S. tax law will exceed taxable income from Canadian operations under Canadian tax law to a degree that will result in the utilization of foreign tax credit carryforwards to reduce U.S. taxes. This is primarily attributable to differences in the statutory deduction rates for Barnwell's Canadian oil and natural gas capital expenditures under Canadian tax law as compared to such deductions under U.S. tax law. There were no reductions in the valuation allowance for foreign tax credit carryforwards in the years ended September 30, 2005 or 2004. Approximately \$2,600,000 of foreign tax credit carryforwards will be utilized to reduce U.S. income taxes for fiscal 2006. Barnwell's estimates of the tax effects of temporary differences under both Canadian tax jurisdiction and U.S. tax jurisdiction that give rise to deferred tax assets and liabilities and estimates of deferred tax asset valuation allowances require subjective assumptions including, among others, estimates of Canadian taxable income, U.S. taxable income and Canadian capital expenditures in future years.

Effective for tax years beginning after December 31, 2004, the 90-percent limitation on using the alternative minimum tax foreign tax credit to offset alternative minimum taxes was repealed by the American Jobs Creation Act of 2004. Accordingly, beginning in fiscal 2006, Barnwell is permitted to

use the full alternative minimum tax foreign tax credit to offset alternative minimum taxes on foreign source income, notwithstanding any other limitations which may apply.

Barnwell's U.S. deferred tax benefit of \$1,338,000 for fiscal 2005 is primarily the result of increases in stock appreciation rights accruals, bonus accruals, the excess of depletion and depreciation for book purposes over tax, and alternative minimum tax credits generated during the year which are estimated to have future tax benefits.

Included in the provision for income taxes for fiscal 2004 is a \$1,740,000 deferred tax benefit resulting from reductions in Canadian federal and provincial tax rates, partially offset by Barnwell's \$825,000 Canadian deferred tax provision resulting from changes in differences between Canadian assets and liabilities for book purposes versus Canadian assets and liabilities for Canadian tax purposes. In November 2003, Royal Assent was received on a bill passed by the Parliament of Canada, which was then enacted into law, to reduce Canada's corporate tax rate on "resource" income (income derived from oil and natural gas operations) over a four-year period beginning January 1, 2003 from 29% to 21% beginning January 1, 2007. Additionally, the bill phases in over the same fouryear period tax deductions for royalties, which previously were not tax deductible, and phases out the Resource Allowance deduction along with other changes. Accordingly, during fiscal 2004, Barnwell's Canadian net deferred income tax liabilities were reduced by approximately \$1,440,000 due to the reduction in Canada's federal corporate tax rate. Barnwell's Canadian net deferred income tax liabilities were also reduced by approximately \$300,000 in fiscal 2004 as a result of the Province of Alberta's reduction of the province's corporate tax rate from 13.0% to 12.5%, effective April 1, 2003 (enacted into law in December 2003), and from 12.5% to 11.5%, effective April 1, 2004 (enacted into law in May 2004).

A reconciliation between the reported provision for income taxes and the amount computed by multiplying the earnings before income taxes by the U.S. federal tax rate of 35% is as follows:

•	Yea	r ended September 3	ended September 30,			
	2006	2005	2004			
Tax expense computed						
by applying statutory rate	\$ 6,369,000	\$ 3,498,000	\$ 4,206,000			
Effect of reduction of Canadian						
tax rates on Canadian deferred taxes	(1,094,000)	•	(1,740,000)			
Effect of reduction of the valuation	,					
allowance for foreign tax credit						
carryforwards	(4,130,000)	-	-			
Effect of foreign tax rate						
differential and valuation reserve	2,689,000	302,000	525,000			
State net operating						
losses (generated) utilized	45,000	(45,000)	83,000			
State income taxes	235,000	-	28,000			
Other	<u>341,000</u>	212,000	<u>205,000</u>			
	<u>\$ 4,455,000</u>	<u>\$ 3,967,000</u>	<u>\$ 3,307,000</u>			

Equity in earnings of real estate affiliate is shown net of income taxes in the Consolidated Statement of Operations for fiscal 2006. The tax provision relating to equity in earnings of real estate affiliate was \$545,000 in fiscal 2006, representing a 38% effective tax rate.

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at September 30, 2006 and 2005 are as follows:

Deferred income tax assets:	2006	2005
U.S. tax effect of deferred Canadian taxes	\$ 3,934,000	\$ 3,206,000
Foreign tax credit carryforwards	1,522,000	4,130,000
Tax basis of investment	·	
in land in excess of book basis	614,000	972,000
Liabilities accrued for books		
but not for tax under U.S. tax law	3,245,000	3,296,000
Liabilities accrued for books		
but not for tax under Canadian tax law	1,704,000	1,874,000
Alternative minimum tax credit carryforwards	-	461,000
Other	<u>569,000</u>	<u>564,000</u>
Total gross deferred tax assets	11,588,000	14,503,000
Less-valuation allowance	<u>(6,159,000</u> )	<u>(9,703,000</u> )
Net deferred income tax assets	5,429,000	4,800,000
Deferred income tax liabilities:		
Property and equipment accumulated		
tax depreciation and depletion		
in excess of book under Canadian tax law	(13,273,000)	(11,303,000)
Property and equipment accumulated		
tax depreciation and depletion		
in excess of book under U.S. tax law	(3,918,000)	(3,064,000)
Other	<u>(415,000)</u>	(338,000)
Total deferred income tax liabilities	<u>(17,606,000</u> )	(14,705,000)
Net deferred income tax liability	<u>\$(12,177,000</u> )	<u>\$ (9,905,000)</u>

The total valuation allowance decreased \$3,544,000 and \$929,000 for the years ended September 30, 2006 and 2004, respectively, and increased \$1,247,000 for the year ended September 30, 2005. The change in the valuation allowance in fiscal 2006 relates primarily to the abovementioned reduction of the valuation allowance previously placed on foreign tax credit carryforwards, partially offset by an increase in the valuation allowance for the U.S. tax effect of deferred Canadian taxes. The change in the valuation allowance in fiscal 2005 was due to an increase in stock appreciation rights accruals for a Canadian employee for which it is more likely than not that such accruals will not be utilized in the future to reduce Barnwell's U.S. tax obligation. The change in the valuation allowance in fiscal 2004 was due to a decrease in foreign tax credit carryforwards as a result of the expiration of a portion of the carryforwards.

A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax asset will not be realized. Barnwell has established a valuation allowance primarily for the U.S. tax effect of deferred Canadian taxes, accrued expenses and state of Hawaii net operating loss carryforwards which may not be realizable in future years as there can be no assurance of any specific

level of earnings or that the timing of U.S. earnings will coincide with the payment of Canadian taxes to enable Canadian taxes to be fully deducted (or recoverable) for U.S. tax purposes.

Net deferred tax assets at September 30, 2006 of \$5,429,000 consists of \$3,293,000 related to expenses accrued for book purposes but not for tax purposes, \$614,000 related to the excess of the cost basis of investment in land for tax purposes over the cost basis of investment in land for book purposes, and \$1,522,000 for foreign tax credit carryforwards. Canadian deferred tax assets related to expenses accrued for book purposes but not for tax purposes are estimated to be realized through future Canadian income tax deductions against future Canadian oil and natural gas earnings. U.S. deferred tax assets related to expenses accrued for book purposes but not for tax purposes and the excess of the cost basis of investment in land for tax purposes over the cost basis of investment in land for book purposes are estimated to be realized from deductions against future U.S. earnings from land sale Percentage Payments, sales of interests in leasehold land, and sales of land development rights. Foreign tax credit carryforwards are estimated to be utilized when U.S. federal income taxes otherwise due on Canadian source income in a given year exceeds the foreign tax credit generated in that year. The foreign tax credit carryforward expires if not utilized on or before September 30, 2011. The amount of deferred income tax assets considered realizable may be reduced if estimates of future taxable income are reduced.

### 9. RETIREMENT PLANS

Barnwell sponsors a noncontributory defined benefit pension plan covering substantially all of its U.S. employees, with benefits based on years of service and the employee's highest consecutive five-year average earnings. Barnwell's funding policy is intended to provide for both benefits attributed to service to date and for those expected to be earned in the future. In addition, Barnwell sponsors a Supplemental Employee Retirement Plan ("SERP"), a noncontributory supplemental retirement benefit plan which covers certain current and former employees of Barnwell for amounts exceeding the limits allowed under the defined benefit pension plan. Barnwell recorded \$95,000, \$85,000 and \$64,000 in expense associated with the SERP for the years ended September 30, 2006, 2005 and 2004, respectively. The plan is unfunded and Barnwell will fund benefits when payments are made. The total liability for the SERP was \$499,000 and \$410,000 at September 30, 2006 and 2005, respectively.

The overall investment objective of the defined benefit pension plan is to provide growth in the assets of the plan to fund future benefit obligations while managing risk in order to meet current benefit obligations. Generally, principal repayments and interest received on government mortgage securities provide cash flows to fund current benefit obligations. Longer-term obligations are generally estimated to be provided for by growth in equity securities. The plan assets at September 30, 2006 were invested as follows: 1% in cash, 18% in certificates of deposit, 28% in debt securities, and 53% in equity securities. The plan assets at September 30, 2005 were invested as follows: 3% in cash, 3% in a certificate of deposit, 41% in debt securities, and 53% in equity securities. Target asset allocations are not used, and allocations are adjusted from time to time as dictated by current and anticipated market conditions and required cash flows.

Barnwell contributed \$1,050,000 to the pension plan in fiscal 2006 resulting in a prepaid pension cost of \$234,000 at September 30, 2006. For the year ended September 30, 2006, Barnwell recognized a net periodic benefit cost of \$299,000. There was no additional minimum liability as of September 30, 2006. Fluctuations in actual equity market returns as well as changes in general interest

rates will result in changes in the market value of plan assets and may result in increased or decreased retirement benefits costs and contributions in future periods.

The measurement date used to determine pension measures for the pension plan is September 30.

The funded status of the pension plan and the amounts recognized in the consolidated financial statements are as follows:

	September 30,		
	2006	2005	
Change in Benefit Obligation:			
Benefit obligation at beginning of year	\$ 4,412,000	\$ 3,392,000	
Service cost	206,000	161,000	
Interest cost	226,000	213,000	
Actuarial (gain) loss	(244,000)	767,000	
Benefits paid	(166,000)	(121,000)	
Administrative expenses paid	(1,000)	•	
Statutory change	125,000		
Benefit obligation at end of year	4,558,000	4,412,000	
Change in Plan Assets			
Fair value of plan assets at beginning of year	2,329,000	2,114,000	
Actual return on plan assets	203,000	186,000	
Employer contribution	1,050,000	150,000	
Benefits paid	(166,000)	(121,000)	
Administrative expenses paid	(1,000)		
Fair value of plan assets at end of year	<u>3,415,000</u>	2,329,000	
Funded status	(1,143,000)	(2,083,000)	
Unrecognized prior service cost	125,000	-	
Unrecognized actuarial loss	1,252,000	<u>1,566,000</u>	
Prepaid (accrued) benefit cost	\$ 234,000	<u>\$ (517,000</u> )	

The accumulated benefit obligation for the pension plan was \$2,992,000 and \$2,978,000 at September 30, 2006 and 2005, respectively. SFAS No. 132 requires the recognition of a minimum liability equal to the excess, if any, of the accumulated benefit obligation over plan assets. At September 30, 2005, Barnwell recognized an additional minimum liability of \$132,000 as the accrued benefit cost was less than the minimum liability. The increase in the additional minimum liability during the year ended September 30, 2005 was included in other comprehensive income; there was no additional minimum liability as of September 30, 2006.

The actuarial gain of \$244,000 reported above in the "Change in Benefit Obligation" for the year ended September 30, 2006 is principally due to an increase in the discount rate from 5.25% at September 30, 2005 to 5.50% September 30, 2006.

	•	2004		
		2006	2005	
Amounts recognized in the consolidated balan	ice sheet consist of			
(Prepaid) accrued benefit cost, excluding				
minimum pension liability		\$(234,000)	\$ 517,000	
Accumulated other comprehensive loss		-	<u> 132,000</u>	
Net amount recognized		<u>\$(234,000</u> )	<u>\$ 649,000</u>	
Assumptions used to determine the fiscal year	eend benefit oblig	ations:		
Discount rate	-	5.50%	5.25%	
Rate of compensation increase		5.00%	5.00%	
_		ar ended September		
	2006	2005	2004	
Net Periodic Benefit Cost for the Year:				
Service cost	\$ 206,000	\$ 161,000	\$ 121,000	
Interest cost	226,000	213,000	180,000	
Expected return on plan assets	(182,000)	(171,000)	(157,000)	
Amortization of prior service cost	1,000	6,000	6,000	
Amortization of net actuarial loss	48,000	40,000	18,000	
Net periodic benefit cost	<u>\$ 299,000</u>	<u>\$ 249,000</u>	<u>\$ 168,000</u>	
1.	Year ended September 30,			
_	2006	2005	2004	
Assumptions used to determine the net period				
Discount rate	5.25%	5.75%	6.00%	
Expected return on plan assets	8.00%	8.00%	8.00%	
Rate of compensation increase	5.00%	5.00%	5.00%	

To develop the expected long-term rate of return on assets assumption, historical returns and the future expectations for returns for each asset class were considered.

Expected Benefit Payments:	
Fiscal year ending September 30, 2007	\$ 154,000
Fiscal year ending September 30, 2008	\$ 154,000
Fiscal year ending September 30, 2009	\$ 154,000
Fiscal year ending September 30, 2010	\$ 154,000
Fiscal year ending September 30, 2011	\$ 154,000
Fiscal years ending September 30, 2012 through 2016	\$ 850,000

Barnwell estimates that it will contribute approximately \$500,000 to the plan during fiscal 2007.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." SFAS No. 158 requires an employer to recognize the over-funded or under-funded status

of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. SFAS No. 158 also requires the measurement of defined benefit plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position (with limited exceptions). Under SFAS No. 158, Barnwell will be required to recognize the funded status of its defined benefit postretirement plan and supplemental employee retirement plan and to provide the required disclosures. SFAS No. 158 is effective for fiscal years ending after December 15, 2006. If SFAS No. 158 were applied as of September 30, 2006, Barnwell would have recognized an additional pension and other postretirement benefit obligation of approximately \$1,500,000 along with a corresponding decrease in accumulated other comprehensive income of approximately \$990,000, net of \$510,000 of deferred income tax benefits associated with the temporary difference between pension and postretirement liabilities recognized for book versus tax purposes.

### 10. SHARE-BASED PAYMENTS

Barnwell has outstanding stock options issued to certain employees under both a qualified plan approved by shareholders (the 1998 Stock Option Plan) and non-qualified plans. The qualified options were granted with an exercise price equal to the market price of Barnwell's stock on the date of grant (110% of market price at date of grant for options granted to affiliates), vest annually over four years of continuous service, and expire ten years from the date of grant (five years from date of grant for options granted to affiliates). The qualified plan permits the grant of share options to employees for up to 780,000 shares of common stock. A total of 774,000 share options have been granted under this plan, leaving 6,000 option shares available for grant under the qualified plan at September 30, 2006. The non-qualified options were granted with an exercise price equal to the market price of Barnwell's stock on the date of grant, vest annually over five years of continuous service, and expire ten years from the date of grant. The non-qualified options have stock appreciation rights features that permit the holder to receive stock, cash or a combination thereof equal to the amount by which the fair market value, at the time of exercise of the option, exceeds the option price. Barnwell currently has a policy of issuing new shares to satisfy share option exercises under the qualified plan and under the non-qualified plans when the optionee requests shares.

Effective October 1, 2005, Barnwell adopted the provisions of SFAS No. 123(R), "Share-Based Payment," for its share-based compensation plans. Barnwell previously accounted for these plans under the recognition and measurement principles of APB No. 25, "Accounting for Stock Issued to Employees," and related interpretations and disclosure requirements established by SFAS No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure."

Under SFAS No. 123(R), share-based compensation cost is measured at fair value. Barnwell utilizes a closed-form valuation model to determine the fair value of each option award. Expected volatilities are based on the historical volatility of Barnwell's stock over a period consistent with that of the expected terms of the options. The expected terms of the options are estimated based on factors such as vesting periods, contractual expiration dates, historical trends in Barnwell's stock price, and historical exercise behavior. The risk-free rates for periods within the contractual life of the options are based on the yields of U.S. Treasury instruments with terms comparable to the estimated option terms. Share-based compensation expense recognized in earnings for the year ended September 30, 2006 and 2005 are reflected in "General and administrative" expenses in the Consolidated Statements

of Operations.

### **Equity-classified Awards**

Compensation cost for equity-classified awards, such as Barnwell's stock options issued under the qualified plan, is measured at the grant date based on the fair value of the award and is recognized as an expense in earnings over the requisite service period using a graded vesting method. Total share-based compensation expense for equity-classified awards vested in the year ended September 30, 2006 was \$144,000. There was no impact on income taxes as the expense relates to qualified options. There were no qualified option grants, exercises, expirations, or forfeitures in the year ended September 30, 2006. There was no share-based compensation expense for equity-classified awards vested in the year ended September 30, 2005.

A summary of equity-classified share options as of the beginning and end of the year ended September 30, 2006 is presented below:

		Weighted- Average Exercise	Weighted- Average Remaining Contractual	Aggregate Intrinsic
Options	Shares	Price	Term	Value
Outstanding at October 1, 2005	456,000	\$5.32		
Outstanding at September 30, 2006	456,000	<u>\$5.32</u>	<u>3.8</u>	<u>\$ 6,466,000</u>
Exercisable at September 30, 2006	<u>298,500</u>	<u>\$3.25</u>	<u>3.4</u>	<u>\$4,849,000</u>

### <u>Liability-classified Awards</u>

The following assumptions were used in estimating fair value for all liability-classified share options previously granted prior to October 1, 2005 and outstanding during the year ended September 30, 2006 (there were no options granted in fiscal 2006):

Expected volatility range	28.4% to 42.0%
Weighted-average volatility	33.0%
Expected dividends	1.0%
Expected term (in years)	0.8 to 6.0
Risk-free rate	4.7% to 4.9%
Expected forfeitures	None

Compensation cost for liability-classified awards, such as Barnwell's non-qualified stock options with stock appreciation rights features, is remeasured at each period-end using a closed-form valuation model based on current values and is recognized as an expense over the requisite service period. Total share-based compensation expense for liability-classified awards was \$439,000 for the year ended September 30, 2006. The related income tax benefit was \$146,000 for the year ended September 30, 2006. Included in share-based compensation expense for liability-classified awards for the year ended September 30, 2006 was \$740,000 of compensation expense related to shares that vested during the year and \$301,000 of compensation benefit due to remeasurement at September 30, 2006 of the fair value of previously vested shares.

During the year ended September 30, 2006, an officer and an officer/director exercised the stock appreciation rights feature of 60,000 and 30,000 shares, respectively, of non-qualified options and \$1,160,000 and \$489,000, respectively, representing the differences between the exercise prices and the closing prices per share on the days prior to the dates of exercise were paid to the officer and officer/director, respectively, in cash by Barnwell. The actual tax benefits realized for the tax deductions of these exercises were \$406,000 and \$171,000, respectively, for the year ended September 30, 2006. There were no other liability-classified share option grants, exercises, expirations, or forfeitures in the year ended September 30, 2006.

A summary of liability-classified share options as of the beginning and end of the year ended September 30, 2006 is presented below:

Options	Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at October 1, 2005	390,000	\$5.94		
Exercised	(90,000)	\$4.67		
Outstanding at September 30, 2006	300,000	<u>\$6.32</u>	<u>5.6</u>	<u>\$ 3,954,000</u>
Exercisable at September 30, 2006	132,000	<u>\$3.17</u>	<u>2.3</u>	<u>\$ 2,156,000</u>

As of September 30, 2006, there was \$944,000 of total unrecognized compensation cost related to nonvested equity-classified and liability-classified share options. That cost is expected to be recognized over a weighted-average period of 2.7 years. Total share-based compensation expense related to the vesting of awards in the year ended September 30, 2006 was \$884,000. Total share-based compensation expense for all awards, including the impact of changes in fair values for liability-classified awards, and the income tax benefit on total compensation expense for all awards was \$583,000 and \$146,000, respectively, for the year ended September 30, 2006.

Barnwell adopted SFAS No. 123(R) using the modified prospective method. Under this transition method, compensation cost recognized in the year ended September 30, 2006 includes the cost for equity-classified share options vested during the period and all vested liability-classified share-based awards granted prior to October 1, 2005, as determined under the provisions of SFAS No. 123(R). Share-based compensation cost for the year ended September 30, 2006 is reported in "General and administrative" expenses in the Consolidated Statement of Operations. The cumulative effect, net of income taxes, of the impact of adoption of SFAS No. 123(R) on liability-classified awards was not material to the consolidated financial statements. Results for prior periods have not been restated.

The following table illustrates the effect on net earnings and earnings per share as if the fairvalue recognition provisions of SFAS No. 123 were applied to all of its share-based compensation awards for the prior year periods:

	Year ended September 30,			
	2005	2004		
Net earnings, as reported	\$ 6,027,000	\$ 8,710,000		
Add: Share-based employee compensation expense of \$3,500,000, less \$1,256,000 of related taxes, included in reported net earnings for the year ended September 30, 2005 and \$990,000, less \$354,000 of related taxes, for the year ended September 30, 2004	2,244,000	636,000		
Deduct: Total share-based employee compensation expense determined under the fair-value based method for all awards of \$3,697,000, less \$1,323,000 of related taxes, for the year ended September 30, 2005 and \$996,000, less \$354,000 of related taxes,				
for the year ended September 30, 2004	(2,374,000)	(642,000)		
Pro forma net earnings	<u>\$ 5,897,000</u>	<u>\$ 8,704,000</u>		
Basic Earnings Per Share:				
As reported	\$ 0.74	\$_1.10		
Pro forma	\$ 0.72	\$ 1,10		
Diluted Earnings Per Share: As reported Pro forma	\$ 0.70 \$ 0.68	\$ 1.03 \$ 1.03		
* BV -Vacces	<u>~</u>	<u>** * 1 V v/</u>		

Fair value measurement of options without stock appreciation rights that are included in fiscal 2005 pro forma net earnings was based on an option-pricing model which included assumptions of a weighted-average expected life of 5.57 years, expected volatility of 25%, risk-free interest rate of 4%, and an expected dividend yield of 1%. Fair value measurement of options without stock appreciation rights that are included in fiscal 2004 pro forma net earnings was based on an option-pricing model which included assumptions of a weighted-average expected life of 6.40 years, expected volatility of 30%, risk-free interest rate of 6.3%, and an expected dividend yield of 0%.

In December 2004, 210,000 equity-classified option shares were granted at a weighted-average grant-date fair value of \$2.18. The total intrinsic value of equity options exercised during the year ended September 30, 2005 was \$1,384,000; there were no expirations or forfeitures of equity-classified options during the year ended September 30, 2005.

In December 2004, Barnwell granted stock options to certain officers/directors of Barnwell to acquire 210,000 shares of Barnwell's common stock under a non-qualified plan at a purchase price of \$8.80 per share (market price on date of grant). These options have stock appreciation rights that

permit the holder to receive stock, cash or a combination thereof equal to the amount by which the fair market value, at the time of exercise of the option, exceeds the option price.

In March 1995, Barnwell granted 120,000 stock options to an officer/director of Barnwell under a non-qualified plan at a purchase price of \$3.27 per share (market price on date of grant). These options had stock appreciation rights that permitted the holder to receive stock, cash or a combination thereof equal to the amount by which the fair market value, at the time of exercise of the option, exceeds the option price. During the year ended September 30, 2004, the officer/director exercised the stock appreciation rights feature of 78,000 shares of these options and \$310,000, representing the difference between the exercise price and the closing prices per share on the days prior to the dates of exercise was paid to this employee in cash by Barnwell. During the year ended September 30, 2005, the officer/director exercised the stock appreciation rights feature of 42,000 shares of these options and \$463,000, representing the difference between the exercise price and the closing price per share on the day prior to the date of exercise was paid to this officer/director in cash by Barnwell. Barnwell recognized \$275,000 and \$392,000 of compensation cost relating to these options in the years ended September 30, 2005 and 2004, respectively.

In June 1998, Barnwell granted 180,000 stock options to an officer of Barnwell's oil and gas segment under a non-qualified plan at a purchase price of \$2.60 per share (market price on date of grant). These options are fully vested and have stock appreciation rights that permit the holder to receive stock, cash or a combination thereof equal to the amount by which the fair market value, at the time of exercise of the option, exceeds the option price. During the year ended September 30, 2006, the officer exercised the stock appreciation rights feature on 60,000 shares of these options and the difference between the exercise price and the closing price per share on the day prior to the date of exercise (\$21.93 per share) was paid to this officer in cash by Barnwell. The remaining 120,000 options expire in May 2008. Barnwell recognized a compensation benefit of \$359,000 relating to these options in fiscal 2006 and \$2,223,000 and \$599,000 of compensation costs in the years ended September 30, 2005 and 2004, respectively.

In December 1999, Barnwell granted qualified stock options to certain employees of Barnwell to acquire 408,000 shares and 174,000 shares of Barnwell's common stock with an exercise price per share of \$1.98 (market price at date of grant) and \$2.18 (110% of market price at date of grant), respectively. These options are fully vested. The \$1.98 per share options expire in December 2009, and the \$2.18 per share options expired in December 2004. During the years ended September 30, 2005 and 2004, Barnwell issued 207,000 shares and 105,000 shares, respectively, of its common stock to certain employees resulting from exercises of qualified stock options at exercise prices ranging from \$1.98 to \$2.18 per share. No compensation cost was recognized for these options for the years ended September 30, 2006, 2005 and 2004.

In December 2004, Barnwell granted qualified stock options to certain officers/directors of Barnwell to acquire 210,000 shares of Barnwell's common stock at a weighted-average exercise price per share of \$9.23 (based on grants at market price and 110% of market price at the date of grant). These options vest annually over four years commencing one year from the date of grant and expire in December 2014 and December 2009. No compensation cost was recognized for options granted under this plan for the year ended September 30, 2005. At September 30, 2005, 6,000 shares were available for grant under the qualified option plan.

In December 2004, Barnwell granted stock options to certain officers/directors of Barnwell to acquire 210,000 shares of Barnwell's common stock under a non-qualified plan at a purchase price of

\$8.80 per share (market price on date of grant). These options vest annually over five years commencing one year from the date of grant and expire in December 2014. These options have stock appreciation rights that permit the holder to receive stock, cash or a combination thereof equal to the amount by which the fair market value, at the time of exercise of the option, exceeds the option price. During the year ended September 30, 2006, an officer/director exercised the stock appreciation rights feature on 30,000 shares of these options and the difference between the exercise price and the closing price per share on the day prior to the date of exercise (\$25.10 per share) was paid to this officer/director in cash by Barnwell. Barnwell recognized \$798,000 and \$1,001,000 of compensation costs relating to these options in the years ended September 30, 2006 and 2005, respectively.

There were no forfeitures or expirations of unexercised options in the years ended September 30, 2006, 2005 and 2004.

Barnwell plans to repurchase shares of its common stock from time to time in the open market or in privately negotiated transactions, depending on market conditions. In December 2005, Barnwell's Board of Directors authorized the purchase of up to 250,000 shares.

### 11. COMMITMENTS AND CONTINGENCIES

Barnwell has committed to compensate its Vice President of Canadian Operations pursuant to an incentive compensation plan, the value of which directly relates to Barnwell's oil and natural gas segment's net income and the change in the value of Barnwell's oil and gas reserves since 1998 with adjustments for changes in natural gas and oil prices and subject to other terms and conditions. Barnwell recognized \$18,000, \$131,000 and \$60,000 of compensation expense pursuant to this incentive plan in fiscal 2006, 2005 and 2004, respectively.

Barnwell has also committed to compensate certain Canadian personnel pursuant to an incentive compensation plan, the value of which directly relates to Barnwell's oil and natural gas segment's net income and the value of Barnwell's oil and gas reserves discovered, commencing in fiscal 2002, for projects developed by such personnel. Barnwell recognized approximately \$359,000, \$90,000 and \$190,000 of costs pursuant to this plan in fiscal 2006, 2005 and 2004, respectively.

Barnwell has several non-cancelable operating leases for office space and leasehold land. Rental expense was \$528,000 in 2006, \$481,000 in 2005, and \$444,000 in 2004. Barnwell is committed under these leases for minimum rental payments summarized by fiscal year as follows: 2007 - \$571,000, 2008 - \$502,000, 2009 - \$437,000, 2010 - \$437,000, 2011 - \$430,000 and thereafter through 2026 an aggregate of \$1,685,000. The lease payments for land were subject to renegotiation as of January 1, 2006. Per the lease agreement, the lease payments will remain unchanged pending an appraisal, whereupon the lease rent could be adjusted to fair market value. Barnwell does not know the amount of the new lease payments which could be effective upon performance of the appraisal; they may remain unchanged or increase, and Barnwell currently expects the adjustment, if any, to not be material. The future rental payment disclosures above assume the minimum lease payments for land in effect at December 31, 2005 remain unchanged through December 2025, the end of the lease term.

Barnwell is committed to pay commissions to Nearco, Inc. ("Nearco"), a company controlled by Mr. Terry Johnston, a director of Barnwell and an indirect 20.6% owner of Kaupulehu Developments. Under an agreement entered into in 1987, prior to Mr. Johnston's election to

Barnwell's Board of Directors, Barnwell is obligated to pay Nearco 2% of Kaupulehu Developments' gross receipts from real estate transactions, and Cambridge Hawaii Limited Partnership, a 49.9% partner of Kaupulehu Developments in which Barnwell purchased a 55.2% interest in April 2001, is obligated under an agreement entered into in 1987 to pay Nearco 4% of Kaupulehu Developments' gross receipts from real estate transactions. The fees represent compensation for promotion and marketing of Kaupulehu Developments' property and were determined based on the estimated fair value of such services.

In conjunction with the closing of the Increment II transaction in fiscal 2006, Kaupulehu Developments entered into an agreement to pay its external real estate legal counsel 1.5% of all Increment II Percentage Payments received by Kaupulehu Developments for services provided by its external real estate legal counsel in the negotiation and closing of the Increment II transaction. No amounts were paid pursuant to this arrangement in fiscal 2006.

Barnwell is occasionally involved in routine litigation and is subject to governmental and regulatory controls that are incidental to the ordinary course of business. Barnwell's management believes that all claims and litigation involving Barnwell are not likely to have a material adverse effect on its financial statements taken as a whole.

### 12. SEGMENT AND GEOGRAPHIC INFORMATION

Barnwell operates three segments: exploring for, developing, producing and selling oil and natural gas (oil and natural gas); investing in leasehold land in Hawaii (land investment); and drilling wells and installing and repairing water pumping systems in Hawaii (contract drilling). Barnwell's reportable segments are strategic business units that offer different products and services. They are managed separately as each segment requires different operational methods, operational assets and marketing strategies, and operate in different geographical locations.

Barnwell does not allocate general and administrative expenses, interest expense, interest income or income taxes to segments, and there are no transactions between segments that affect segment profit or loss. Other primarily relates to gas processing.

	Ye	ar ended September 3	r ended September 30,			
	2006	2005	2004			
Revenues:	<u> </u>					
Oil and natural gas	\$ 37,904,000	\$ 32,724,000	\$ 23,840,000			
Land investment	12,339,000	3,047,000	10,077,000			
Contract drilling	5,866,000	7,644,000	3,690,000			
Other	765,000	652,000	<u>827,000</u>			
Total before gain on sale						
and interest income	56,874,000	44,067,000	38,434,000			
Gain on sale of drill rig	700,000	-	-			
Interest income	386,000	<u>143,000</u>	106,000			
Total revenues	<u>\$ 57,960,000</u>	<u>\$ 44,210,000</u>	<u>\$ 38,540,000</u>			
Depletion, depreciation and amortization:						
Oil and natural gas	\$ 11,130,000	\$ 8,447,000	\$ 6,423,000			
Contract drilling	189,000	125,000	98,000			
Other	258,000	216,000	240,000			
Total	\$ 11,577,000	<u>\$ 8,788,000</u>	<u>\$ 6,761,000</u>			
Operating profit (before general and						
administrative expenses):						
Oil and natural gas	\$ 18,557,000	\$ 17,378,000	\$ 11,444,000			
Land investment, net of minority interest	9,420,000	2,378,000	7,612,000			
Contract drilling	968,000	1,754,000	408,000			
Other	<u>507,000</u>	<u>436,000</u>	<u>587,000</u>			
Total	29,452,000	21,946,000	20,051,000			
General and administrative						
expenses, net of minority interest	(11,508,000)	(11,479,000)	(7,653,000)			
Interest expense	(833,000)	(616,000)	(487,000)			
Interest income	386,000	143,000	106,000			
Gain on sale of drill rig	<u>700,000</u>	-				
Earnings before income taxes and						
equity in earnings of real estate affiliate	<u>\$ 18,197,000</u>	<u>\$ 9,994,000</u>	<u>\$ 12,017,000</u>			
Capital expenditures:						
Oil and natural gas	\$ 25,949,000	\$ 18,229,000	\$11,876,000			
Contract drilling	247,000	242,000	65,000			
Other	<u>178,000</u>	406,000	1,191,000			
Total	<u>\$ 26,374,000</u>	<u>\$ 18,877,000</u>	<u>\$ 13,132,000</u>			

Depletion per 1,000 cubic feet ("MCF") of natural gas and natural gas equivalent ("MCFE"), converted at a rate of one barrel of oil and natural gas liquids to 5.8 MCFE, was \$2.17 in fiscal 2006, \$1.66 in fiscal 2005, and \$1.31 in fiscal 2004. The escalating depletion rate is the result of increased costs of finding and developing proven reserves, as compared to prior years, as well as increases in the

average exchange rate of the Canadian dollar to the U.S. dollar of 7% in fiscal 2006, as compared to fiscal 2005, and 8% in fiscal 2005, as compared to fiscal 2004.

### **ASSETS BY SEGMENT:**

	September 30,					
	2006		2005		2004	
Oil and natural gas <sup>(1)</sup>	\$ 84,584,000	81%	\$ 68,592,000	81%	\$ 50,658,000	78%
Contract drilling (2)	2,846,000	3%	2,703,000	3%,	3,062,000	5%
Land investment (2)	50,000	0%	3,033,000	4%	3,033,000	5%
Other:						
Cash and cash equivalents,						
and certificates of deposit	11,972,000	11%	7,192,000	8%	5,884,000	9%
Corporate and other	5,103,000	<u>5%</u>	3,457,000	4%	2,450,000	3%
Total	<u>\$104,555,000</u>	<u> 100%</u>	<u>\$ 84,977,000</u>	<u>100%</u>	<u>\$ 65,087,000</u>	<u>100%</u>

<sup>(1)</sup> Primarily located in the Province of Alberta, Canada.

### LONG-LIVED ASSETS BY GEOGRAPHIC AREA:

		September 30,	
	2006	2005	2004
United States	\$ 2,231,000 3%	\$ 5,192,000 8%	\$ 4,847,000 10%
Canada	<u>76,986,000</u> <u>97%</u>	<u>59,702,000</u> <u>92%</u>	46,038,000 90%
Total	<u>\$ 79,217,000 100%</u>	<u>\$ 64,894,000</u> <u>100%</u>	\$ 50,885,000 100%

### **REVENUE BY GEOGRAPHIC AREA:**

	Y	ear ended September	30,
	2006	2005	2004
United States	\$ 18,425,000	\$ 10,803,000	\$ 14,051,000
Canada	38,449,000	33,264,000	24,383,000
Total (excluding interest income and gain on sale of drill rig)	<u>s 56,874,000</u>	<u>\$ 44,067,000</u>	<u>\$ 38,434,000</u>

### 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of cash and cash equivalents, certificates of deposit, accounts receivable, and accounts payable approximate fair value because of the short maturity of these instruments. The carrying value of long-term debt approximates fair value as the terms approximate current market terms for similar debt instruments of comparable risk and maturities.

The differences between the estimated fair values and carrying values of Barnwell's financial instruments are not material.

<sup>(2)</sup> Located in Hawaii.

### 14. CONCENTRATIONS OF CREDIT RISK

Barnwell's oil and natural gas segment derived 69% of its oil and natural gas revenues in fiscal 2006 from four individually significant customers, ProGas Limited (30%), Glencoe Resources Ltd. (15%), Plains Marketing Canada, L.P. (14%), and Seminole Canada Gas Company (10%). At September 30, 2006, Barnwell had a total of \$1,625,000 in receivables from these four customers. In fiscal 2005 Barnwell derived 62% of its oil and natural gas revenues from four individually significant customers. In fiscal 2004 Barnwell derived 53% of its oil and natural gas revenues from three individually significant customers.

Barnwell's contract drilling subsidiary derived 37%, 63%, and 70% of its contract drilling revenues in fiscal 2006, 2005, and 2004, respectively, pursuant to federal, State of Hawaii and county contracts. At September 30, 2006, Barnwell had accounts receivables from the federal, State of Hawaii and county entities totaling approximately \$754,000. Barnwell has lien rights on wells drilled and pumps installed for federal, State of Hawaii, county and private entities.

Historically, Barnwell has not incurred significant credit related losses on its trade receivables, and management does not believe significant credit risk related to these trade receivables exists at September 30, 2006.

### 15. SUPPLEMENTAL STATEMENTS OF CASH FLOWS INFORMATION

The following details the effect of changes in current assets and liabilities on the Consolidated Statements of Cash Flows, and presents supplemental cash flow information:

	Yea	r ended September 3	0,
	2006	2005	2004
Increase (decrease) from changes in:			
Receivables	\$ 2,519,000	\$(2,450,000)	\$(2,439,000)
Other current assets	(1,664,000)	151,000	(756,000)
Accounts payable	(2,291,000)	2,204,000	(353,000)
Accrued incentive plan and			
other compensation costs	511,000	1,745,000	. 654,000
Other current liabilities	<b>2,821,000</b>	<u>(1,211,000</u> )	<u>857,000</u>
Increase (decrease) from changes			
in current assets and liabilities	<u>\$ 1,896,000</u>	<u>\$ 439,000</u>	<u>\$(2,037,000</u> )
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	<u>\$ 833,000</u>	<u>\$ 616,000</u>	<b>\$ 448,000</b>
Income taxes	<u>\$ 5,273,000</u>	\$ 5,293,000	<u>\$ 4,495,000</u>

### 16. SUBSEQUENT EVENTS

In November 2006, Kaupulehu Investors, LLC, a limited liability company wholly-owned by Barnwell, invested \$3,000,000 in two unrelated limited liability companies to acquire a passive minority interest in Hualalai Resort, located at Kaupulehu, North Kona, Hawaii, which includes the Four Seasons Resort Hualalai at Historic Ka'upulehu, two golf courses and undeveloped residential property.

In December 2006, Barnwell declared a cash dividend of \$0.10 per share payable January 15, 2007, to stockholders of record on December 28, 2006.

### 17. SUMMARY OF SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following is a summary of unaudited quarterly results of operations for the years ended September 30, 2006 and 2005:

### Fiscal 2006:

1 iscar 2000.	Quarter ended			
	December 31	March 31	June 30	September 30
Revenues	<u>\$17,601,000</u>	<u>\$13,467,000</u>	<u>\$17,147,000</u>	<u>\$ 9,745,000</u>
Operating profit	<u>\$10,427,000</u>	<u>\$ 6,838,000</u>	<u>\$ 9,317,000</u>	<u>\$ 2,870,000</u>
Net earnings (1)	<u>\$ 6,340,000</u>	\$ 3,423,000	<u>\$ 3,032,000</u>	<u>\$ 1,842,000</u> <sup>(3)</sup>
Basic earnings per common share (2)	<u>\$ 0.78</u>	<u>\$ 0.42</u>	<u>\$ 0.37</u>	<u>\$ 0.23</u>
Diluted earnings per common share (2)	<u>\$0.73</u>	<u>\$ 0.39</u>	<u>\$ 0.35</u>	<u>\$ 0.21</u>
Fiscal 2005:		Ouarter	· ended	
	December 31	March 31	June 30	September 30
Revenues	\$12,597,000	\$10,026,000	\$_9,900,000	<u>\$11,687,000</u>
Operating profit	<u>\$ 6,645,000</u>	<u>\$ 4.842,000</u>	<u>\$ 4,428,000</u>	<u>\$_6,031,000</u>
Net earnings	<u>\$ 2,440,000</u>	\$ 910,000	<u>\$ 874,000</u>	<u>\$ 1,803,000</u>
Basic earnings per common share (2)	<b>\$</b> 0.30	\$ 0.11	<u>\$ 0.11</u>	<b>\$</b> 0,22
Diluted earnings per common share (2)	\$ 0.29	<u>\$ 0.11</u>	<b>\$</b> 0.10	<u>\$ 0.21</u>

<sup>(1)</sup> The quarterly results for fiscal year 2006 reflect share-based compensation expense as a result of the adoption of SFAS No. 123(R) on a prospective basis in the first quarter of fiscal year 2006. Accordingly, the quarterly results for fiscal year 2005 do not reflect such expense.

<sup>(2)</sup> Due to the use of the weighted-average number of shares of common shares outstanding for each quarter for computing earnings per share, the sum of the quarterly per share amounts may not equal the per share amount for the year.

<sup>(3)</sup> Prior to the end of the quarter ended September 30, 2006, a holder of stock appreciation rights represented his intention to exercise a portion of those rights in stock in the future. Stock appreciation rights payments made in cash are deductible for Canadian income tax purposes. However, payments of stock appreciation rights in shares of Barnwell's stock are not deductible for Canadian income tax purposes, thus a deferred tax valuation allowance was recorded for the portion of stock appreciation rights represented to be exercised in stock. During the three months ended September 30, 2006, the holder of these stock appreciation rights exercised a portion of his stock appreciation rights in cash and subsequently represented that he intends to exercise the remaining outstanding stock appreciation rights in cash. Accordingly, Barnwell recorded an approximately \$350,000 deferred tax benefit in the three months ended September 30, 2006 related to the reduction of the valuation allowance for stock appreciation rights for Canadian income tax purposes to zero.

### 18. SUPPLEMENTARY OIL AND NATURAL GAS INFORMATION (UNAUDITED)

The following tables summarize information relative to Barnwell's oil and natural gas operations, which are substantially conducted in Canada. Proved reserves are the estimated quantities of crude oil, condensate and natural gas which geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. Proved producing oil and natural gas reserves are reserves that can be expected to be recovered through existing wells with existing equipment and operating methods. The estimated net interests in total proved and proved producing reserves are based upon subjective engineering judgments and may be affected by the limitations inherent in such estimations. The process of estimating reserves is subject to continual revision as additional information becomes available as a result of drilling, testing, reservoir studies and production history. There can be no assurance that such estimates will not be materially revised in subsequent periods.

### (A) Oil and Natural Gas Reserves

The following table, based on information prepared by independent petroleum engineers, Paddock Lindstrom & Associates Ltd., summarizes changes in the estimates of Barnwell's net interests in total proved reserves of crude oil and natural gas liquids ("NGL") and natural gas ("MCF" means 1,000 cubic feet of natural gas) which are all in Canada:

	OIL & NGL	GAS
	(Barrels)	(MCF)
Balance at September 30, 2003	1,401,000	27,639,000
Revisions of previous estimates	(7,000)	(1,129,000)
Proved undeveloped extensions and other additions	54,000*	1,571,000*
Extensions, discoveries and other additions	115,000	2,127,000
Less production	<u>(259,000</u> )	(3,383,000)
Balance at September 30, 2004	1,304,000	26,825,000
Davisiana of manifesta actionates	76,000	(1.226.000)
Revisions of previous estimates	76,000	(1,236,000)
Extensions, discoveries and other additions	179,000	3,266,000
Less production	(253,000)	<u>(3,621,000</u> )
Balance at September 30, 2005	1,306,000	25,234,000
Revisions of previous estimates – due to		
discontinuation of Alberta Royalty Tax Credit	(24,000)	(378,000)
Revisions of previous estimates – due to other	91,000	(865,000)
Extensions, discoveries and other additions	190,000	4,464,000
Less production	(260,000)	(3,629,000)
Balance at September 30, 2006	1,303,000	24,826,000

These amounts represent proved undeveloped reserves at Dunvegan added by Paddock Lindstrom & Associates, Ltd. based on a drilling program that commenced and was completed in fiscal 2005. As of September 30, 2006, 2005 and 2003, Paddock Lindstrom & Associates, Ltd. reported no proved undeveloped reserves at Dunvegan.

	OIL & NGL	GAS
Proved producing reserves at:	(Barrels)	(MCF)
September 30, 2003	1,262,000	21,463,000
September 30, 2004	1,135,000	21,614,000
September 30, 2005	1,102,000	21,842,000
September 30, 2006	<u>1,069,000</u>	<u> 18,558,000</u>

### (B) Capitalized Costs Relating to Oil and Natural Gas Producing Activities

		September 30,	
	2006	2005	2004
Proved properties	\$146,542,000	\$117,995,000	\$93,732,000
Unproved properties	11,020,000	8,110,000	5,100,000
Total capitalized costs	157,562,000	126,105,000	98,832,000
Accumulated depletion and depreciation	80,823,000	66,705,000	53,108,000
Net capitalized costs	\$ 76,739,000	\$ 59,400,000	<u>\$45,724,000</u>

### (C) Costs Incurred in Oil and Natural Gas Property Acquisition, Exploration and Development

	Year ended September 30,		
	2006	2005	2004
Acquisition of properties:			
Unproved	<u>\$ 3,052,000</u>	<u>\$ 2,561,000</u>	<u>\$ 1,882,000</u>
Proved	<u>s -     </u>	<u>\$</u>	<u>\$</u>
Exploration costs	<u>\$ 8,935,000</u>	<u>\$ 3,448,000</u>	<u>\$3,460,000</u>
Development costs	<u>\$13,962,000</u>	\$12,220,000	<u>\$ 6,534,000</u>

### (D) The Results of Operations of Barnwell's Oil and Natural Gas Producing Activities

	Year ended September 30,		
	2006	2005	2004
Gross revenues	\$51,197,000	\$43,931,000	\$31,776,000
Royalties, net of credit	13,293,000	<u>11,207,000</u>	7,936,000
Net revenues	37,904,000	32,724,000	23,840,000
Production costs	8,217,000	6,899,000	5,973,000
Depletion and depreciation	11,130,000	<u>8,447,000</u>	6,423,000
Pre-tax results of operations*	18,557,000	17,378,000	11,444,000
Estimated income tax expense	<u>7,423,000</u>	<u>8,341,000</u>	5,489,000
Results of operations*	<u>\$1.,134,000</u>	<u>\$ 9,037,000</u>	<u>\$ 5,955,000</u>

<sup>\*</sup> Before general and administrative expenses, interest expense, and foreign exchange gains and losses.

### (E) <u>Standardized Measure, Including Year-to-Year Changes Therein, of Estimated Discounted</u> Future Net Cash Flows

The following tables have been developed pursuant to procedures prescribed by SFAS No. 69, "Disclosures about Oil and Gas Producing Activities - an amendment of FASB Statements 19, 25, 33, and 39," and utilize reserve and production data estimated by petroleum engineers. The information may be useful for certain comparison purposes but should not be solely relied upon in evaluating Barnwell or its performance. Moreover, the projections should not be construed as realistic estimates of future cash flows, nor should the standardized measure be viewed as representing current value.

The estimated future cash flows are based on sales prices, costs, and statutory income tax rates in existence at the dates of the projections. Material revisions to reserve estimates may occur in the future, development and production of the oil and natural gas reserves may not occur in the periods assumed and actual prices realized and actual costs incurred are expected to vary significantly from those used. Management does not rely upon this information in making investment and operating decisions; rather, those decisions are based upon a wide range of factors, including estimates of probable reserves as well as proved reserves and price and cost assumptions different than those reflected herein.

### Standardized Measure of Estimated Discounted Future Net Cash Flows

	As of September 30,		
•	2006	2005	2004
Future cash inflows	\$147,246,000	\$299,383,000	\$168,526,000
Future production costs	(53,961,000)	(52,253,000)	(40,351,000)
Future development costs	(5,024,000)	(2,430,000)	(3,956,000)
Future net cash flows before income taxes	88,261,000	244,700,000	124,219,000
Future income tax expenses	(20,552,000)	(73,367,000)	(35,937,000)
Future net cash flows	67,709,000	171,333,000	88,282,000
10% annual discount for timing of cash flows	(17,786,000)	(51,571,000)	(27,272,000)
Standardized measure of estimated discounted future net cash flows	<u>\$ 49,923,000</u>	<u>\$119,762,000</u>	<u>\$ 61,010,000</u>

### Changes in the Standardized Measure of Estimated Discounted Future Net Cash Flows

Year ended September 30, 2006 2005 2004 Beginning of year \$ 61,010,000 \$ 49,537,000 \$119,762,000 Sales of oil and natural gas produced, net of production costs (25,727,000)(29,735,000) (17,875,000)Net changes in prices and production costs, net of royalties and wellhead taxes (85,254,000) 68,770,000 16,363,000 Extensions and discoveries 11,356,000 29,958,000 13,304,000\* Revisions of previous quantity estimates (5,006,000)(4,881,000)(2,294,000)Net change in Canadian dollar translation rate 4,189,000 4,050,000 2,529,000 Changes in the timing of future production and other (385,000)100,000 (1,899,000)Net change in income taxes (20,159,000)22,529,000 (3,956,000)Accretion of discount 12,467,000 6,641,000 5,301,000 Net change (69,839,000)58,752,000 11,473,000 End of year **\$ 49,923,000** \$119,762,000 \$ 61,010,000

Based on a natural gas spot price of \$3.34 per 1,000 cubic feet ("MCF") as of September 30, 2006, the full cost pool exceeded the ceiling limitation by approximately \$1,581,000. However, natural gas prices increased significantly subsequent to September 30, 2006, but prior to the filing of this annual report, such that Barnwell's full cost pool would not have exceeded the ceiling limitation. The spot price of natural gas on December 18, 2006 was approximately \$6.30 per MCF, which represents an 89% increase over the September 30, 2006 spot price of \$3.34 per MCF. Accordingly, per U.S. Securities and Exchange Commission Staff Accounting Bulletin Topic 12D, Barnwell has not recorded an impairment write-down of its oil and natural gas properties at September 30, 2006.

<sup>\$3,260,000</sup> of this amount is derived from proved undeveloped reserves at Dunvegan added by Paddock Lindstrom & Associates, Ltd. based on a planned drilling program which commenced and was completed in fiscal 2005. As of September 30, 2006 and 2005, Paddock Lindstrom & Associates, Ltd. reported no proved undeveloped reserves at Dunvegan.

### **DIRECTORS AND OFFICERS**

### **BOARD OF DIRECTORS**

Erik Hazelhoff-Roelfzema<sup>1</sup> - Investor

Alan D. Hunter, Q.C.<sup>3,5</sup> – Partner, Code Hunter LLP (Attorneys)

Martin Anderson<sup>1, 2, 3</sup> – Partner, Goodsill Anderson Quinn & Stifel (Attorneys)

Murray C. Gardner, Ph.D. 1, 2, 3 - Independent Resource Consultant

Terry Johnston<sup>1</sup> - Investor

Diane G. Kranz<sup>2, 6</sup> – Senior Partner, Kranz & Co., LLP (Accountants)

Kevin K. Takata<sup>3</sup> - Deputy Prosecuting Attorney for the City and County of Honolulu

Ahron H. Haspel - Partner, Jones Day (Attorneys)

Russell M. Gifford - Executive Vice President, Chief Financial Officer, Treasurer and Secretary

Alexander C. Kinzler<sup>1</sup> - President, Chief Operating Officer and General Counsel

Morton H. Kinzler<sup>4</sup> - Chairman of the Board and Chief Executive Officer

<sup>1</sup>Member of the Executive Committee

<sup>3</sup>Member of the Audit Committee

<sup>2</sup>Member of the Compensation Committee

<sup>4</sup>Chairman of the Executive Committee

5Chairman of the Compensation Committee

<sup>6</sup>Chairperson of the Audit Committee

### **OFFICERS**

### Morton H. Kinzler

Chairman of the Board, Chief Executive Officer

### Alexander C. Kinzler

President, Chief Operating Officer, General Counsel

### Russell M. Gifford

Executive Vice President, Chief Financial Officer, Treasurer, Secretary

### Warren D. Steckley

Vice President, Canadian Operations

### Mark A. Murashige

Vice President, Controller, Assistant Secretary

### Margaret A. Mangan

Assistant Vice President, Assistant Treasurer, Assistant Secretary

### Cynthia M. K. Grillot

Assistant Vice President, Assistant Secretary

### Joseph R. Downs III

Manager, Information Services

### Sheryl A. L. Villanueva

Assistant Controller

### Traciann K. Watanabe

Assistant Controller

### **Corporate Information**

### Corporate Headquarters

Barnwell Industries, Inc. 1100 Alakea Street, Suite 2900 Honolulu, Hawaii 96813 Phone (808) 531-8400 Fax (808) 531-7181

### **Big Island Office**

Water Resources International, Inc. P.O. Box 44520, Kamuela Industrial Park Kamuela, Hawaii 96743 Phone (808) 882-7207 Fax (808) 882-7655

Ticker Symbol:

BRN

Website:

www.brninc.com

### Canadian Office

Barnwell of Canada, Limited Suite 900, 639 5th Avenue S.W. Calgary, Alberta, Canada T2P 0M9 Phone (403) 531-1560 Fax (403) 266-4124

### Transfer Agent

American Stock Transfer & Trust Company 59 Maiden Lane New York, New York 10038 Phone (718) 921-8200 Website www.amstock.com

### Stock Exchange Listing

American Stock Exchange

### **Annual Meeting**

Barnwell's Annual Meeting of Stockholders will be held on March 5, 2007 at 9:30 a.m., Central Standard Time, in Shreveport, Louisiana.

### Market Prices of Common Stock

The following tables reflect the quarterly high and low sales prices, on the American Stock Exchange, for the Company's common stock during the periods indicated:

Quarter ended	High	Low	
December 31, 2004	\$12.36	\$ 7.67	
March 31, 2005	\$18.62	\$12.08	
June 30, 2005	\$24.21	\$17.73	
September 30, 2005	\$22.92	\$18.17	
December 31, 2005	\$28.25	\$19.50	
March 31, 2006	\$25.68	\$20.71	
June 30, 2006	\$24.45	\$18.75	
September 30, 2006	\$24.30	\$18.45	

### Form 10-KSB

Stockholders may obtain a copy of the Company's Form 10-KSB, without charge, by writing to Barnwell Industries, Inc., 1100 Alakea Street, Suite 2900, Honolulu, HI 96813 or by sending an email to brn1@brninc.com or by following the "SEC Filings" link at the Company's website (www.brninc.com).

### **NOTES**

