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ASX RELEASE

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The following release was made to the
Australian Securities Exchange Limited today:

"Kent Brewery Site Sold to Frasers"

Released: 12 June 2007

Pages: 2
(including this page)

FILE NO: 082-01711

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Foster's Brewing

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Lee 6/13

FOSTER'S GROUP



12 June 2007

KENT BREWERY SITE SOLD TO FRASERS

Foster's Group Limited (Foster's) today signed a \$208 million sale agreement with Frasers Property (Frasers) for the site of the former Kent Brewery in Sydney, Australia.

Encompassing nearly 5.8 hectares of land, the Sydney CBD site has been sold with concept approval for a mixed residential, office, retail, entertainment and dining precinct, while preserving the site heritage and introducing parks and open space.

Design concept approval for the former Kent Brewery site was received from the NSW Minister for Planning, The Hon. Frank Sartor in February this year.

Foster's CEO, Trevor O'Hoy said: "This is a great outcome for Foster's, Frasers Property and the city of Sydney. It represents an opportunity for a new lease of life for this 160 year old brewery site – while preserving its significant local heritage".

The site, the former home of the Tooth and Co. and Carlton & United Breweries, was built on Blackwattle Creek in 1835. The brewery ceased operation in early 2005.

"Acquisition of the CUB site, which constitutes the single largest remaining development site in the city fringe, is testament to Frasers' confidence in the Sydney market," said Dr Stanley Quek, CEO of Frasers Property.

"This site is both an opportunity and a responsibility. In winning the bid, we've demonstrated not only our financial strength but also our commitment to deliver a thoughtful, sustainable mixed-use urban precinct of the highest standard that will form the southern gateway to the city of Sydney."

The sale is expected to be settled by 30 June 2007.

Further information:

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Frasers Property Contact:

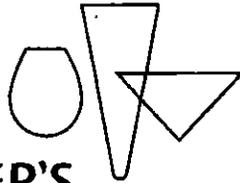
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ASX RELEASE

The following release was made to the
Australian Securities Exchange Limited today:

"Presentation by Jamie Odell – ABN Amro Beverages Conference"

Released: 23 May 2007

**Pages: 12
(including this page)**

FILE NO: 082-01711

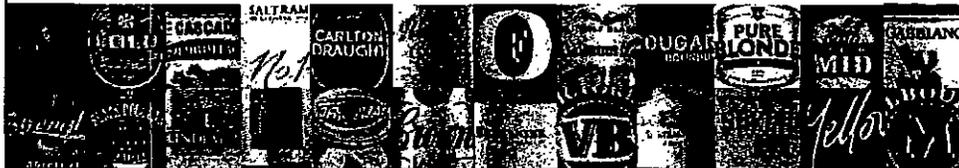
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FOSTER'S GROUP

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Jamie Odell
Managing Director, Foster's Australia, Asia and Pacific
ABN Amro Beverages Conference
23 May 2007



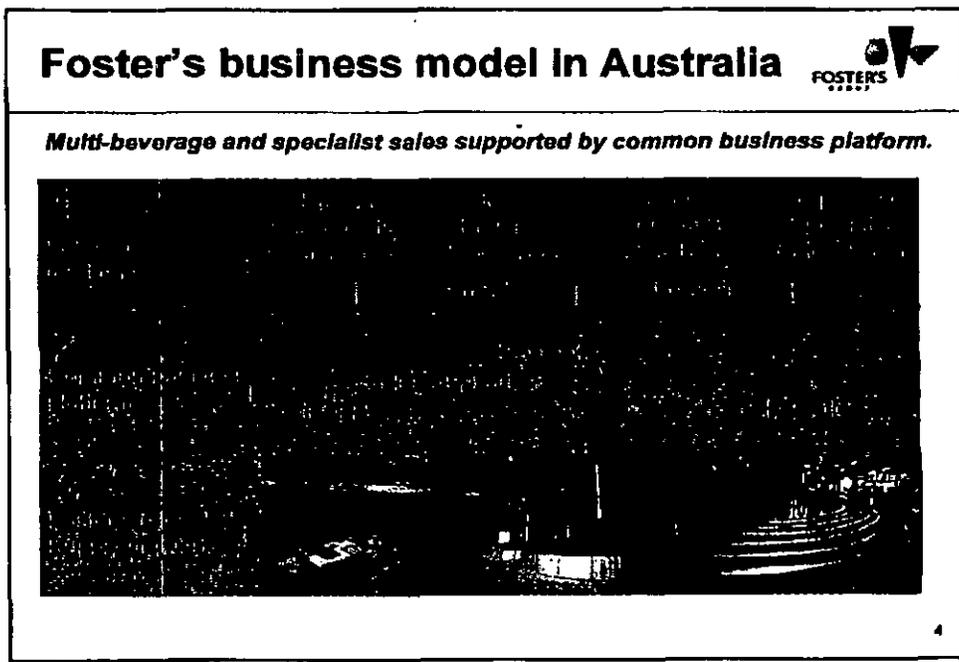
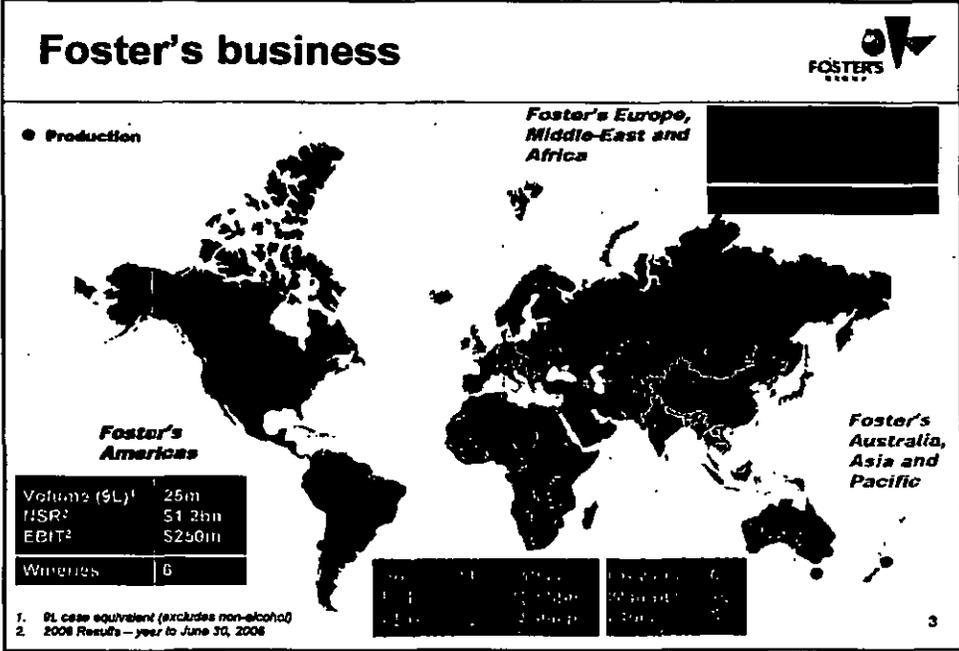
Outlook Statement Disclaimer



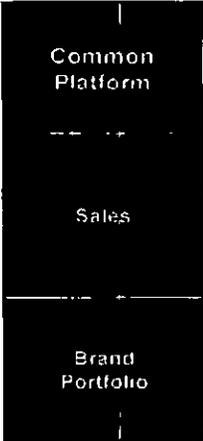
Foster's Group Limited advises that the following presentation contains forward looking statements which may be subject to significant uncertainties outside of Foster's control.

No representation is made as to the accuracy or reliability of forecasts or the assumptions on which they are based.

Actual future events may vary from these forecasts and you are cautioned not to place undue reliance on any forward looking statement.



Multi-beverage model



- Access scale economies in:
 - Distribution
 - Back office

- Flexibility to develop sales relationships with a diverse range of customers with differing requirements
 - Multi-beverage
 - Wine specialists
 - On-premise specialists

- Clear leadership in beer and wine
- Ability to leverage insight investment across categories

Listening to Independent customers



| Customer's Priorities | Foster's Initiatives |
|--|---|
| Price competition | <ul style="list-style-type: none"> • Brand prioritisation • Manage promotions across the customer base |
| Wine knowledge and intimacy | <ul style="list-style-type: none"> • Specialist wine and premium on-premise sales teams • Dual multi beverage / wine account management • Existing multi-beverage wine experience re-aligned |
| Sales stability and relationships | <ul style="list-style-type: none"> • Transition to regional structure complete • Re-alignment of sales teams complete |
| Portfolio and sales call complexity | <ul style="list-style-type: none"> • Aligning core products to venue types • Dual multi-beverage/wine specialist account management • Portfolio simplification |
| Ease of doing business | <ul style="list-style-type: none"> • Improved stock availability management • Common back office in place • Logistics transformation underway |

Understanding customers' businesses



Identifying on-premise service and portfolio opportunities

On-Premise Independents: Share of Products across Customer Segments

| Customer Segment | Estimated Market Retail Value | | Wine | Spirits | RTDs | Non-Alc |
|-------------------------------|-------------------------------|--|------|---------|------|---------|
| | Beer | | | | | |
| Club : Basic | | | | | | |
| Bar : Basic | | | | | | |
| Hotel : Basic | | | | | | |
| Club : Mainstream | | | | | | |
| Hotel : Mainstream | | | | | | |
| Hotel : Progressive | | | | | | |
| Bar : Progressive | | | | | | |
| Club : Progressive | | | | | | |
| Bar : Mainstream | | | | | | |
| Apartment/Hotel : Basic | | | | | | |
| Apartment/Hotel : Mainstream | | | | | | |
| Education : Mainstream | | | | | | |
| Bar : Luxury | | | | | | |
| Hotel : Luxury | | | | | | |
| Education : Progressive | | | | | | |
| Apartment/Hotel : Progressive | | | | | | |
| Restaurant : Luxury | | | | | | |
| Restaurant : Mainstream | | | | | | |
| Restaurant : Progressive | | | | | | |
| Restaurant : Basic | | | | | | |
| Restaurant : Luxury | | | | | | |
| Club : Luxury | | | | | | |
| Club : Basic | | | | | | |
| Club : Progressive | | | | | | |
| Club : Mainstream | | | | | | |

Lead Category



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Understanding customers' businesses

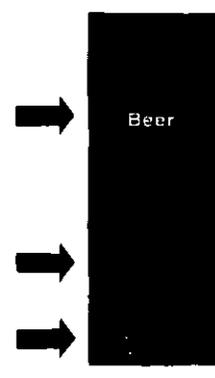


Identifying off-premise service and portfolio opportunities

Off-Premise Independents: Share of Products across Customer Segments

| Customer Segment | Estimated Market Retail Value | | Wine | Spirits | RTDs | Non-Alc |
|------------------------------|-------------------------------|--|------|---------|------|---------|
| | Beer | | | | | |
| Petrol And Conv : Basic | | | | | | |
| Petrol And Conv : Mainstream | | | | | | |
| MP Hotel : Basic | | | | | | |
| Drive Thru : Mainstream | | | | | | |
| Liquor Store : Basic | | | | | | |
| MP Hotel : Mainstream | | | | | | |
| Drive Thru : Basic | | | | | | |
| MP Hotel : Progressive | | | | | | |
| Mega Store : Mainstream | | | | | | |
| Liquor Store : Mainstream | | | | | | |
| Drive Thru : Progressive | | | | | | |
| Liquor Store : Luxury | | | | | | |
| Grocery : Progressive | | | | | | |
| Grocery : Mainstream | | | | | | |
| Route : Basic | | | | | | |
| Mega Store : Progressive | | | | | | |
| Grocery : Luxury | | | | | | |
| Route : Mainstream | | | | | | |
| Liquor Store : Progressive | | | | | | |

Lead Category



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Introduction of specialist sales teams



| | Business Development Executives | | Sales Managers, Business Development Managers and Key Account Managers | |
|--|--|-----|--|-----|
| Initial Multi-Beverage Model | Destination | 18% | Destination | 26% |
| | Local | 79% | Local | 70% |
| | Connect | 3% | Connect | 4% |
| Multi-Beverage Evolution | Wine specialist | 10% | Wine specialist | 18% |
| | On-premise specialist | 6% | On-premise specialist | 4% |
| | Multi-beverage | 84% | Multi-beverage | 78% |
| Legacy Business Experience of Sales Teams |  | | | |

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Wine specialist – a stronger wine sales call



- Wine Business Development Executives (BDEs) and wine specialist Key Account Managers being embedded in sales structure
 - Direct sales approach (face to face) with approx. 50 - 70 accounts per Business Development Managers
 - Will dual call with multi beverage BDE on some accounts; sole call on wine led accounts
 - Sell-in of initiatives focussed on wine for each account
- Premium On Premise team established using targeted portfolio with wine led luxury/progressive restaurants & cafes
- New servicing commenced from 1 March 2007




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Ongoing sales capability development



| | |
|------------------------|---|
| Recruitment | <ul style="list-style-type: none"> Tailored, rigorous "talent assessment" process rolled out by end July 2007. |
| Competencies | <ul style="list-style-type: none"> Embed competencies and required tools into key processes by June 2007. |
| Training | <ul style="list-style-type: none"> Launch 'World of Wine' and 'Wine Edge'. Targeted training for wine Business Development Execulives. Key Account Management Toolbox. |
| Sales Management | <ul style="list-style-type: none"> Design and implement sales leadership development program. |
| Performance Management | <ul style="list-style-type: none"> Increased consistency and rigour. |

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Portfolio leadership in beer and wine



| Beer | Foster's sub Category Position | | | Wine | Foster's sub Category Position | | |
|------------------|--------------------------------|--|-----------------------|---------------|--------------------------------|--------------------------------------|-------------|
| | \$ Share | Brands | Rank | | \$ Share | Brands | Rank |
| Premium Imported | 41% | Corona Stella Carlsberg | 1 4 6 | Bottled Red | 33% | Penfolds Wolf Blass Lindemans | 1 2 9 |
| Premium Domestic | 70% | Crown Boag's Cascade | 1 2 4 | Bottled White | 21% | Wolf Blass Lindemans Rosemount | 2 5 8 |
| Regular | 60% | VB Carlton Draught Carlton Cold Melbourne Bitter Pure Blonde | 1 3 5 6 9 | Sparkling | 44% | Yellowpln Riccaddonna Seaview | 1 4 6 |
| Mid Strength | 33% | Carlton Mid VB Mid | 2 2 | Fortified | 31% | Penfolds Galway | 3 5 |
| Light | 56% | Cascade Foster's Liteals | 2 3 | Softpack | 10% | Keiser Stuhl | 6 |
| Total Beer | 56% | | | Total Wine | 26% | | |

Calculation based in part on data reported by Nielsen through its ScanTrack Liquor Service for the Beer & Wine Categories for the period ending December 2006, for the Australian total off-premise liquor market. (Copyright © 2007, The Nielsen Company)

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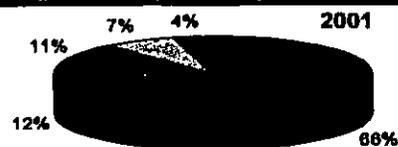
Australian beer market trends



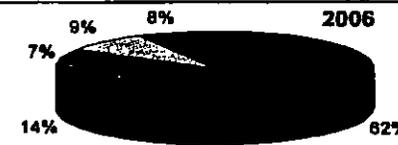
- The Australian off-premise beer market is fragmenting.
- The regular and light beer segments are losing market share to the premium and mid-strength segments.
- Brands are proliferating.

| Off Premise Beer Brands | | |
|-------------------------|------------|------------|
| | 2001 | 2006 |
| Regular | 88 | 120 |
| Light | 26 | 28 |
| Mid-Strength | 18 | 27 |
| Premium Imported | 369 | 651 |
| Premium Domestic | 94 | 171 |
| Total | 595 | 997 |

Segment Composition by Value Share



■ Regular ■ Mid-Strength ■ Light
□ Premium Domestic ■ Premium Imported



■ Regular ■ Mid-Strength ■ Light
□ Premium Domestic ■ Premium Imported

Calculation based in part on data reported by Nielsen through its ScanTrack Liquor Service for the Beer & Wine Categories for the period ending December 2001 & December 2006, for the Australian total off-premise liquor market. 13 (Copyright © 2007, The Nielsen Company)

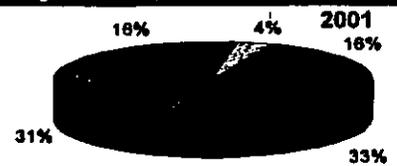
Australian wine market trends



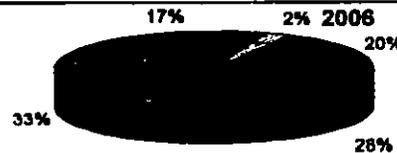
- Whites, Sauvignon Blanc and blends strongest growth
- Modest Shiraz and Cabernet Sauvignon growth

| Popular Varietals and Blends | 5 Yr CAGR '01-'06 | |
|------------------------------|-------------------|-----|
| | S's | L's |
| Chardonnay | 1% | 3% |
| Shiraz | 1% | 2% |
| Cabernet Sauvignon | 3% | 10% |
| Sauvignon Blanc | 35% | 32% |
| Merlot | 14% | 17% |
| Semillon Sauvignon Blanc | 20% | 23% |
| Classic Dry White | 14% | 11% |

Segment Composition by Value Share



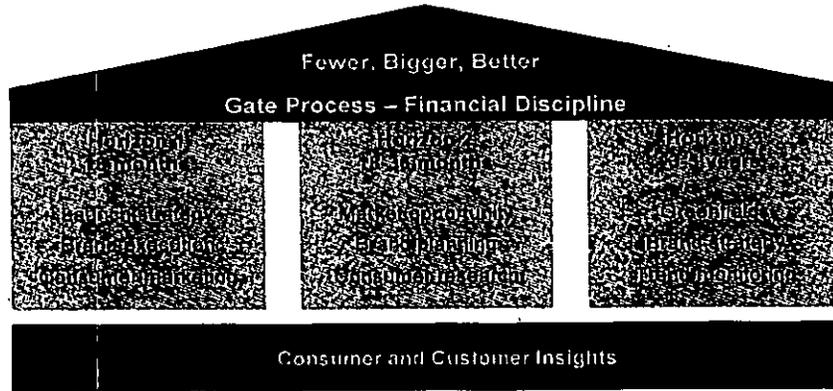
■ Bottled Red ■ Bottled White ■ Sparkling
□ Bottled Fortified ■ Softpack



■ Bottled Red ■ Bottled White ■ Sparkling
□ Bottled Fortified ■ Softpack

Calculation based in part on data reported by Nielsen through its ScanTrack Liquor Service for the Beer & Wine Categories for the period ending December 2001 & December 2006, for the Australian total off-premise liquor market. 14 (Copyright © 2007, The Nielsen Company)

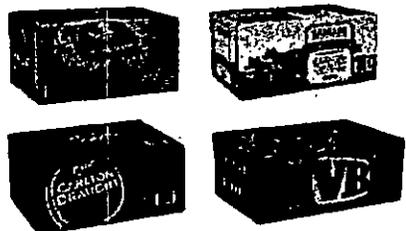
Innovation increasing



Innovation - across the portfolio



Drive local favourites



Align with most sought after international brands



Drive craft beer

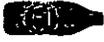


Build momentum with meaningful innovation



Innovation – mid strength



| | | | |
|------------------------|---|---|---|
| |  |  |  |
| Vision | Championing the Common Man | Be Yourself | Inspiring Unashamed Enjoyment |
| Consumer Target | The good bloke in every man | Younger family men | Males from all walks of life |
| Proposition | Go the Extra Yard with VB Midstrength Lager | Every Guy Deserves MID time | There is a Lot in Life to Celebrate |
| Essence | We're for Blokes | Mate-time | Australia's Finest |
| Personality | Masculine, Capable, Down to Earth, Optimistic | In-touch, Switched On, Resourceful / Creative, Down to Earth | Self Assured, Open, Australian Refined |

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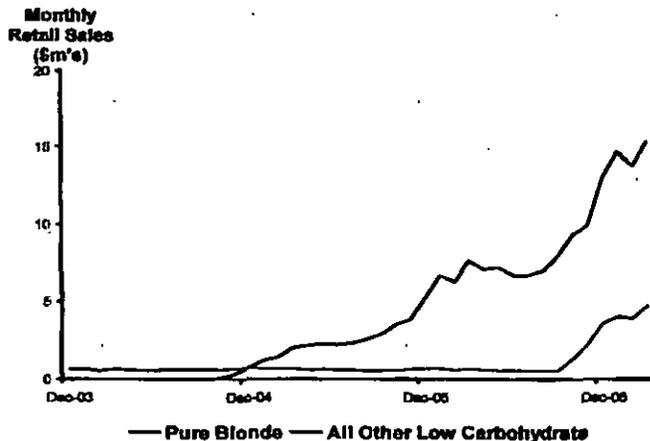
Innovation – lifestyle



| | | |
|--|--|---|
| <div style="background-color: black; color: white; padding: 5px; display: inline-block;">Low Carb Beer</div> |   | <ul style="list-style-type: none"> • Pure Blonde created the low carbohydrate sub-category. Now Australia's 16th largest beer brand. • Carlton Dry launch October 2006 |
| <div style="background-color: black; color: white; padding: 5px; display: inline-block;">Zero RTDs</div> |   | <ul style="list-style-type: none"> • CougarZero launch October 2006 • Black Douglas launch April 2007 |
| <div style="background-color: black; color: white; padding: 5px; display: inline-block;">Jewel Sparkling</div> |   | <ul style="list-style-type: none"> • Jewel Yellow and Jewel Pink launch March 2007 |

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Pure Blonde – The low carbohydrate leader



Calculation based in part on data reported by Nielsen through its ScanTrack Liquor Service for the Beer Category for the MAT period ending 31st March 2007, for the Australian total off-premise liquor market. (Copyright © 2007, The Nielsen Company)*

Keeping great brands great: Carlton Draught



FROM

- > Traditional, masculine, blue collar tap beer
- > Victoria focus until National expansion in 2003
- > Portrayed in a stereotypical way and lacked a strong point of difference

Brewers' Brand

TO

- > Established step up positioning through packaging and communications
- > Retain masculinity with unisex appeal
- > Maintain high quality brewing credentials

Carlton Draught is simply a good honest beer

Keeping great brands great: VB



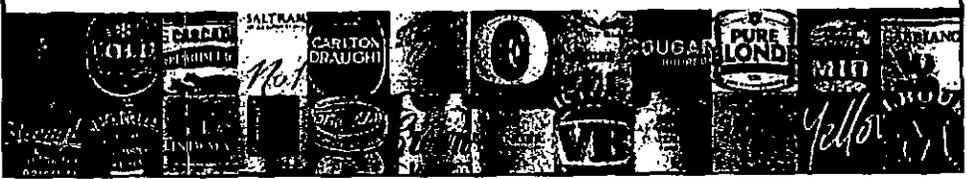
VB VB Master Brand Development

FROM:  → TO:

- Victoria Bitter
- VB Midstrength Lager
- VB Original Ale 



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END