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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 10/01/2006 AND ENDING 09/30/2007  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Raymond James (USA) Ltd.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

OFFICIAL USE ONLY
FIRM I.D. NO.

Suite 2200 925 West Georgia Street

(No. and Street)

Vancouver British Columbia , Canada

V6C 3L2

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Sandra Richard 604-654-1223

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

KPMG, LLP Chartered Accountants (Mr. Carlo De Mello)

(Name - if individual, state last, first, middle name)

777 Dunsmuir Street, P.O. Box 10426 Pacific Centre, Vancouver, BC Canada V7Y 1K3

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

**JAN 18 2008**

**THOMSON  
FINANCIAL**

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

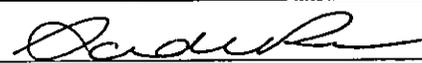
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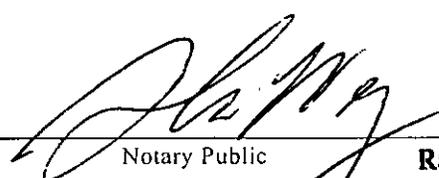
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OATH OR AFFIRMATION

I, Sandra Richard, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Raymond James (USA) Ltd., as of September 30, 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

  
Signature

Chief Financial Officer  
Title



**Alan Wong**  
**Raymond James Ltd.**  
**Legal Counsel**

Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements and Schedules  
(Expressed in United States dollars)

**RAYMOND JAMES (USA) LTD.**

Years ended September 30, 2007 and 2006



**KPMG LLP**  
**Chartered Accountants**  
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Vancouver BC V7Y 1K3  
Canada

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## AUDITORS' REPORT TO THE STOCKHOLDER

We have audited the accompanying statements of financial condition of Raymond James (USA) Ltd. as at September 30, 2007 and 2006 and the related statements of operations, changes in stockholder's equity and cash flows for the years then ended respectively, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as at September 30, 2007 and 2006 and the results of its operations, the changes in stockholder's equity and its cash flows for the years then ended respectively, in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. These schedules are the responsibility of the Company's management. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Chartered Accountants

Vancouver, Canada

November 2, 2007

# RAYMOND JAMES (USA) LTD.

Statements of Financial Condition  
(Expressed in United States dollars)

September 30, 2007 and 2006

	2007	2006
<b>Assets</b>		
Cash and cash equivalents	\$ 521,057	\$ 1,810,519
Deposits in compliance with reserve requirements (note 3)	3,022,623	822,648
Clients and brokers receivable (note 5)	29,091,620	16,454,066
Due from related party (note 5)	274,236	506,053
Other assets	758	930
	<u>\$ 32,910,294</u>	<u>\$ 19,594,216</u>
<b>Liabilities and Stockholder's Equity</b>		
Clients and brokers payable (note 5)	\$ 29,081,459	\$ 16,447,664
Other accounts payable	75,902	225,310
	<u>29,157,361</u>	<u>16,672,974</u>
Stockholder's equity:		
Capital stock (note 4)	1,045,000	1,045,000
Retained earnings	2,707,933	1,876,242
	<u>3,752,933</u>	<u>2,921,242</u>
	<u>\$ 32,910,294</u>	<u>\$ 19,594,216</u>

See accompanying notes to financial statements.

# RAYMOND JAMES (USA) LTD.

Statements of Operations  
(Expressed in United States dollars)

Years ended September 30, 2007 and 2006

	2007	2006
Revenue:		
Net commission income (note 5)	\$ 821,184	\$ 607,198
Gain on sale of shares	-	30,096
Interest income	110,529	93,808
Foreign exchange gain/(loss)	35,086	(677)
Other income	35,000	-
	1,001,799	730,425
Expenses:		
Clearance charges	-	13,462
Net trading loss	-	145,429
	-	158,891
Earnings before income taxes	1,001,799	571,534
Income taxes	170,108	232,210
Net earnings	\$ 831,691	\$ 339,324

See accompanying notes to financial statements.

## Statement of Changes in Stockholder's Equity (Expressed in United States dollars)

Years ended September 30, 2007 and 2006

	Common shares	Retained earnings	Total
Balance, September 30, 2005	\$ 45,000	\$ 1,536,918	\$ 1,581,918
Issue of common shares	1,000,000	-	1,000,000
Net earnings - year ended September 30, 2006	-	339,324	339,324
Balance, September 30, 2006	1,045,000	1,876,242	2,921,242
Net earnings - year ended September 30, 2007	-	831,691	831,691
Balance, September 30, 2007	\$ 1,045,000	\$ 2,707,933	\$ 3,752,933

See accompanying notes to financial statements.

# RAYMOND JAMES (USA) LTD.

Statements of Cash Flows  
(Expressed in United States dollars)

Years ended September 30, 2007 and 2006

	2007	2006
Cash provided by (used in):		
Operations:		
Net earnings	\$ 831,691	\$ 339,324
Gain on sale of NASD shares	-	(30,096)
Change in non-cash operating working capital (note 7)	(2,121,153)	(633,902)
	(1,289,462)	(324,674)
Financing:		
Proceeds from common share issue	-	1,000,000
Proceeds from sale of NASD shares	-	38,376
	-	1,038,376
Increase (decrease) in cash and cash equivalents	(1,289,462)	713,702
Cash and cash equivalents, beginning of year	1,810,519	1,096,817
Cash and cash equivalents, end of year	\$ 521,057	\$ 1,810,519
Cash and cash equivalents consist of:		
Cash	\$ 154,719	\$ 1,459,393
Term deposits	366,338	351,126
	\$ 521,057	\$ 1,810,519

Supplemental cash flow information (note 7)

See accompanying notes to financial statements.

# RAYMOND JAMES (USA) LTD.

Notes to Financial Statements  
(Expressed in United States dollars)

Years ended September 30, 2007 and 2006

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## 1. Operations:

Raymond James (USA) Ltd. (the Company) is incorporated under the Canada Business Corporations Act. The Company was previously incorporated under the laws of the State of New York, U.S.A., then merged with a newly incorporated Arizona company for purposes of continuance as an existing corporation under the Canada Business Corporations Act on September 15, 2006. The Company is registered as a broker in the United States of America and is a wholly owned subsidiary of Raymond James Ltd., a Canadian registered investment dealer and member of Investment Dealers Association of Canada, Canadian Investor Protection Fund, the Toronto Stock Exchange, TSX Venture Exchange and the Montreal Exchange.

The Company is a broker-dealer registered with the United States Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority (FINRA), and Securities Investor Protection Corporation.

## 2. Significant accounting policies:

### (a) Financial statement presentation:

The financial statements are presented in accordance with accounting principles generally accepted in United States of America.

### (b) Securities transactions:

The Company records its agency securities transactions on a trade date basis.

### (c) Income taxes:

The Company follows the asset and liability method in accounting for income taxes as prescribed by Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes ("FAS 109"). FAS 109 requires the recording of deferred assets and liabilities to recognize the expected future tax consequences of events that have been reflected in the Company's financial statements or tax returns and the adjustment of deferred tax balances to reflect tax rate changes. As at September 30, 2007 and 2006, the Company's tax basis in its assets and liabilities was equal to its financial statement basis amounts for such assets and liabilities.

### (d) Cash and cash equivalents:

Cash equivalents are investments that are held for less than 90 days and are readily convertible into known amounts of cash.

### (e) Financial instruments:

The carrying value of cash and term deposits, deposits in compliance with reserve requirements, clearing deposits, clients and brokers receivable, other assets, due to/from related party, clients and brokers payable and other accounts payable approximate their carrying value due to the short-term maturities of these instruments.

# RAYMOND JAMES (USA) LTD.

Notes to Financial Statements  
(Expressed in United States dollars)

Years ended September 30, 2007 and 2006

## 2. Significant accounting policies (continued):

### (f) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

## 3. Deposits in compliance with reserve requirements:

The deposit of \$3,022,623 cash at September 30, 2007 (2006 - \$822,648) is held in compliance with reserve requirements. The amount required to be held on deposit under the reserve computation is \$446,443 (2006 - \$73,689), and is restricted.

## 4. Capital stock:

	2007	2006
Authorized:		
200 voting common shares without par value		
Issued:		
200 common shares (2006 - 200)	\$ 1,045,000	\$ 1,045,000

## 5. Related party transactions:

Pursuant to an agreement dated October 1, 2004 between the Company and its parent Raymond James Ltd. (RJL), all securities and cash settlements with institutional clients, accounting, record keeping and regulatory processing and reporting services are provided to the Company by RJL. In consideration for these services, any commissions earned by the Company are allocated between the Company and RJL. Accordingly, the Company records its commission income on a net basis and does not record operating costs for these activities.

During the year ended September 30, 2007, commissions of \$7,390,660 (2006 - \$5,443,432) were paid to RJL. As at September 30, 2007, the Company has \$272,082 (2006 - \$505,380) receivable from RJL. In addition, clients and brokers receivable include amounts due from RJL of \$17,707,652 (2006 - nil) and clients and brokers payable include amounts due to RJL of nil (2006 - \$6,735,352).

Pursuant to an agreement dated February 5, 2002 between Raymond James Ltd (USA), Inc. and Raymond James Financial Services Inc. (RJFS) all clearing of retail client securities transactions and client account maintenance services are performed by RJFS. RJFS, a United States company is owned by Raymond James Financial, Inc., the ultimate parent company of RJL. During the year ended September 30, 2007, fees of \$60,950 were retained by RJFS (2006 - \$38,603). As at September 30, 2007, the Company has \$2,144 (2006 - receivable \$673) receivable from RJFS.

# RAYMOND JAMES (USA) LTD.

Notes to Financial Statements  
(Expressed in United States dollars)

Years ended September 30, 2007 and 2006

## 6. Net capital requirement:

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule which requires that the minimum net capital shall be the greater of \$250,000 or 2% aggregate debit items pursuant to Rule 15c3-3. At September 30, 2007, the Company had net capital pursuant to Rule 15c3-1 of \$3,418,349 (2006 - \$2,329,107) which was \$3,119,011 (2006 - \$2,079,107) in excess of its net capital requirement of \$299,338.

## 7. Supplemental cash flow information:

	2007	2006
Change in non-cash operating working capital:		
Client and brokers, net	\$ (3,759)	\$ (5,866)
Securities owned and sold short	-	10,428
Other assets	172	(383)
Due from related party	231,817	(648,297)
Clearing deposit	-	253,422
Other accounts payable	(149,408)	39,794
Deposit in compliance with reserve requirements	(2,199,975)	(283,000)
	<u>\$ (2,121,153)</u>	<u>\$ (633,902)</u>
Supplementary information:		
Taxes paid	\$ 261,816	\$ 192,416

## 8. Liabilities subordinated to the claims of general creditors:

As at and during the years ended September 30, 2007 and 2006, the Company had no liabilities which were subordinated to the claims of general creditors.

# RAYMOND JAMES (USA) LTD.

Computation of Net Capital Pursuant to SEC Rule 15c3-1  
(Expressed in United States dollars)

Schedule 1

September 30, 2007 and 2006

	2007	2006
Total capital:		
Total ownership equity	\$ 3,752,933	\$ 2,921,242
Deductions:		
Non-allowable assets:		
Due from related party, net	272,092	505,380
Interest receivable and investment	-	930
Aged fail to deliver haircut	33,628	85,825
Other deductions	28,864	-
Total deductions	334,584	592,135
Net capital	3,418,349	2,329,107
Minimum net capital required	299,338	250,000
Excess net capital	\$ 3,119,011	\$ 2,079,107

The 2007 computation does not differ materially from the computation filed on its Focus II.

# RAYMOND JAMES (USA) LTD.

Computation for Determination of Reserve Requirements Pursuant to SEC Rule 15c3-3 Schedule 2  
(Expressed in United States dollars)

September 30, 2007 and 2006

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As at September 30, 2007, the Company is subject to the reserve requirements under Rule 15c3-3 of the Securities Exchange Act of 1934. Under Rule 15c3-3, the excess of total credits over total debits was \$446,443 (2006 - \$73,689). Therefore, the minimum reserve required under 15c3-3 as at September 30, 2007 is \$446,443 (2006 - \$73,689). As at September 30, 2007, the Company had \$3,022,623 (2006 - \$822,648) in cash on deposit in compliance with reserve requirements.

The above computation does not differ materially from the computation the Company filed on its Focus II.



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## **INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC 17A-5**

To the Directors of Raymond James (USA) Ltd.

In planning and performing our audit of the financial statements of Raymond James (USA) Ltd. for the year ended September 30, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g): (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3; and (2) in complying with the requirements for prompt payment for securities under Section 8 of the Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by Rule 17a-13; and
2. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraphs. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraphs and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraphs.



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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters with internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control component elements does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2007, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be used by anyone other than these specified parties.

*KPMG LLP*

Chartered Accountants

Vancouver, Canada

November 2, 2007

**END**