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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
8- 37519

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/06 AND ENDING 12/31/06  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Intercarolina Financial Services, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

3300 Battleground Avenue, Suite 400

(No. and Street)

Greensboro

North Carolina

27410

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Joseph E. Navolanic

(336) 288-6890

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Breslow Starling Frost Warner Boger Hiatt, PLLC

(Name - if individual, state last, first, middle name)

Post Office Box 10345

(Address)

Greensboro

(City)

NC

(State)

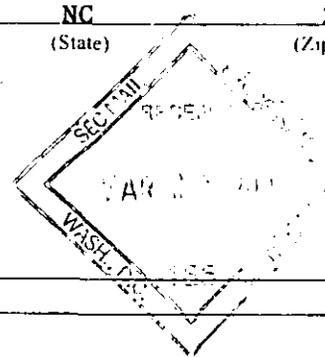
27404

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

MP  
PROCESSED  
APR 03 2007  
THOMSON  
FINANCIAL



**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

BB  
4/1

**Intercarolina Financial Services, Inc.**

**Greensboro, North Carolina**

**Financial Statements**

**December 31, 2006**



**Breslow Starling Frost  
Warner Boger Hiatt P.C.**  
*Certified Public Accountants*

**Intercarolina Financial Services, Inc.**

**Greensboro, North Carolina**

**December 31, 2006**

**TABLE OF CONTENTS**

	Page
Annual Audited Report Form X-17A-5, Part III (Facing Page) and Oath or Affirmation	1
Independent Auditors' Report	2
Statement of Financial Condition	3
Statement of Income	4
Statement of Changes in Stockholders' Equity	5
Statement of Changes in Subordinated Borrowings	6
Statement of Cash Flows	7
Notes to Financial Statements	8 - 10
Computation of Net Capital Requirement Under Rule 15c3-1 of the Securities and Exchange Commission	11 - 12
Computation of Net Capital	
Computation of Aggregate Indebtedness	
Computation of Basic Net Capital Requirement	
Exemptive Provision Under Rule 15c3-3	
Reconciliation of Computation of Net Capital With Company's Computation	
Independent Auditors' Report on Internal Control Structure	13 - 15

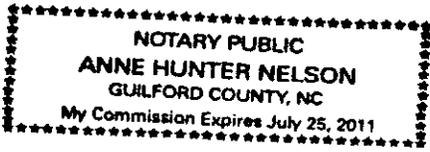
OATH OR AFFIRMATION

I, Joseph E. Navolanic, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Intercarolina Financial Services, Inc., as of December 31, 2006, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Joseph E. Navolanic  
Signature  
President  
Title

Anne Hunter Nelson  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditors' Report on Internal Control Structure.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



**Breslow Starling Frost  
Warner Boger Hiatt** PLLC  
*Certified Public Accountants*

## Independent Auditors' Report

February 19, 2007

To the Stockholders  
Intercarolina Financial Services, Inc.  
Greensboro, North Carolina

3825 West Market Street  
Suite 200  
Greensboro, NC 27404  
Voice: 336-292-6872  
Fax: 336-292-6885

Mailing Address  
P.O. Box 10345  
Greensboro, NC 27404

Member of

American Institute  
of Certified Public  
Accountants

North Carolina  
Association of  
Certified Public  
Accountants

We have audited the accompanying statement of financial condition of Intercarolina Financial Services, Inc. as of December 31, 2006, and the related statements of income, changes in stockholders' equity, changes in subordinated borrowings, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Intercarolina Financial Services, Inc. as of December 31, 2006, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules on pages 11 and 12 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Breslow Starling Frost Warner Boger Hiatt, PLLC*

Certified Public Accountants

# Intercarolina Financial Services, Inc.

## Statement of Financial Condition December 31, 2006

### ASSETS

Cash	\$	69,308
Deposits with Clearing Organizations		15,000
Accounts Receivable:		
Clearing Broker		22,284
Mutual Fund Companies		158,115
Stockholders		19,475
Other		2,889
Securities Owned:		
Not Readily Marketable, at Estimated Fair Value		1,700
Prepaid Items		4,079
Furniture and Equipment at Cost, Net of Accumulated Depreciation of \$30,469		2,937
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>295,787</b>

### LIABILITIES AND STOCKHOLDERS' EQUITY

Commissions Payable	\$	145,564
Accounts Payable, Accrued Expenses and Other Liabilities		12,371
<b>TOTAL LIABILITIES</b>		<b>157,935</b>
<b>Stockholders' Equity</b>		
Common Stock (\$1 par Value, 100,000 Shares Authorized, 1,338 Shares Issued and Outstanding)		1,338
Additional Paid-in Capital		48,518
Retained Earnings		87,996
<b>TOTAL STOCKHOLDERS' EQUITY</b>		<b>137,852</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$</b>	<b>295,787</b>

The accompanying notes are an integral part of these financial statements.

# Intercarolina Financial Services, Inc.

## Statement of Income For the Year Ended December 31, 2006

<b>Revenues</b>	
Commissions	\$ 3,506,436
Other	<u>5,313</u>
<b>TOTAL REVENUES</b>	<b><u>3,511,749</u></b>
<b>Expenses</b>	
Commissions	2,984,441
Officers' Salaries	136,521
Employees' Compensation	101,060
Payroll Taxes and Fringe Benefits	19,765
Occupancy	141,373
Regulatory and Exchange Fees	37,958
Office Expense	27,133
Legal and Accounting	12,918
Taxes and Licenses	1,279
Other Operating Expenses	10,983
Less Amounts Allocated to Brokers	<u>(182,203)</u>
<b>TOTAL EXPENSES</b>	<b><u>3,291,228</u></b>
<b>NET INCOME</b>	<b><u>\$ 220,521</u></b>

The accompanying notes are an integral part of these financial statements.

# Intercarolina Financial Services, Inc.

## Statement of Cash Flows For the Year Ended December 31, 2006

### Cash Flow from Operating Activities:

Net Income	\$ 220,521
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	
Depreciation	1,857
Increase (Decrease) in Operating Assets:	
Receivables from Broker and Mutual Fund Companies	36,240
Other Receivables	(480)
Prepaid Items	1,404
Decrease in Operating Liabilities:	
Accounts Payable and Accrued Expenses	<u>(40,201)</u>

**Net Cash Provided by Operating Activities** 219,341

### Cash Flows from Investing Activities

Purchases of Property and Equipment	(482)
Repayment of Capital Lease Obligation	<u>(2,728)</u>

**Net Cash Used by Investing Activities** (3,210)

### Cash Flows from Financing Activities:

Dividends Paid	<u>(216,164)</u>
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**Net Cash Used by Financing Activities** (216,164)

**Net Decrease in Cash** (33)

**Cash at Beginning of Year** 69,341

**Cash at End of Year** \$ 69,308

### Supplemental Disclosure of Cash Flow Information:

Cash paid for:	
Interest	\$ 46

### Non-Cash Investing and Financing Activities:

Sale of Equipment via Loan to Shareholders	\$ 16,875
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The accompanying notes are an integral part of these financial statements.

# Intercarolina Financial Services, Inc.

## Notes to Financial Statements December 31, 2006

### NOTE 1 - Summary of Significant Accounting Policies

Organization and Operations - Intercarolina Financial Services, Inc., "The Company" was incorporated on September 16, 1986 under the laws of North Carolina. The Company operates as a fully disclosed brokerage firm that clears stocks, options, and municipal security trades through a clearing broker. The Company is registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The Company's primary office is located in Greensboro, North Carolina. Branch offices are located in five other North Carolina cities.

Accounting Records - The Company maintains its records on the accrual basis of accounting.

Securities Transactions - Commission revenues from securities transactions are recognized on a trade-date basis.

Bad Debts - Bad debts are accounted for using the direct write-off method. The expense is recognized only when a specific receivable is deemed uncollectible. Management considers the results of using this method to approximate those of the allowance method.

Furniture and Equipment - Furniture and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the related assets, primarily 5-10 years, using the straight-line method. Depreciation expense was \$1,857 in 2006.

Commissions - Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

Cash - For purposes of reporting cash flows, cash includes cash on deposit with federally insured commercial banks, cash on deposit with clearing brokers, and certificates of deposit with original maturities of three months or less.

Use of Estimates - The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Income Taxes - The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under this election, the Company's federal and state taxable income or loss is passed through to the individual stockholders. Therefore, no provision or liability for income tax has been included in these financial statements.

(Continued)

# Intercarolina Financial Services, Inc.

## Notes to Financial Statements December 31, 2006

### NOTE 1 – Summary of Significant Accounting Policies (Continued)

Compensated Absences - The amount associated with compensated absences has not been accrued because it cannot be reasonably estimated.

Deposits Held In Financial Institutions - As of December 31, 2006, the Company had demand deposits in financial institutions that exceeded deposit insurance provided by the guaranty agency by approximately \$226,000.

### NOTE 2 - Securities Owned

Not Readily Marketable - The Company has an investment representing less than 1% of the issued common stock of an untraded company and an investment in 300 NASDAQ warrants. These investments are valued at management's estimate of fair value.

### NOTE 3 - Commitments and Contingencies

The Company leases its Greensboro office and a copier under operating-lease agreements. Rent expense for the year ended December 31, 2006 was \$72,398. At December 2006, future minimum lease obligations are as follows:

2007	\$ 73,253
2008	26,241
2009	2,388
2010	2,388
2011	<u>1,393</u>
Total future minimum lease payments	<u>\$ 105,663</u>

### NOTE 4 – Concentrations

Approximately 23% of the Company's revenues were generated by a single broker group.

### NOTE 5 - Related-Party Transactions

The stockholders' receivable of \$19,475 represents an unsecured non-interest-bearing advance.

### NOTE 6 - Retirement Plan

The Company maintains a Savings Incentive Match Plan for Employees of Small Employers. The Company did not contribute to the plan in 2006.

# Intercarolina Financial Services, Inc.

## Notes to Financial Statements December 31, 2006

### NOTE 7 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2006, the Company had net capital of \$97,246, which was \$92,246 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 1.62 to 1 at December 31, 2006.

## Intercarolina Financial Services, Inc.

### Computation of Net Capital Requirement Under Rule 15c3-1 of the Securities and Exchange Commission As of December 31, 2006

#### Net Capital

Total stockholders' equity qualified for Net Capital	\$ 137,852
Subordinated Borrowings	<u>0</u>

Total capital and allowable subordinated liabilities	<u>137,852</u>
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#### Deductions and/or Charges:

##### Non-allowable assets:

Net variable annuities commissions receivable over 30 days	4,526
Receivables from stockholders	19,475
Receivables from brokers and other	2,889
Securities not readily marketable	1,700
Property and equipment, net	2,937
Prepaid Items	4,079
Fidelity-bond deductible	<u>5,000</u>
	<u>40,606</u>

<u>Net Capital</u>	<u>\$ 97,246</u>
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#### Aggregate Indebtedness

Total aggregate indebtedness included in Statement of Financial Condition	<u>\$ 157,935</u>
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Percent of aggregate indebtedness to net capital	162%
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#### Computation of Net Capital Requirement

Minimum net capital required (6 2/3% of aggregate indebtedness)	<u>\$ 10,534</u>
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Minimum dollar net capital requirement	<u>\$ 5,000</u>
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**Intercarolina Financial Services, Inc.**

**Computation of Net Capital Requirement Under Rule 15c3-1 of the  
Securities and Exchange Commission  
As of December 31, 2006**

Exemptive Provision Under Rule 15c3-3

An exemption from Rule 15c3-3 is claimed under section (K)(2)(B). All customer transactions are cleared through National Financial Services, LLC on a fully disclosed basis.

Reconciliation of Computation of Net Capital Under Rule 15c3-1 with Company's Computation  
(included in Part II of Form X-17A-5 as of December 31, 2006)

Net Capital, as reported in Company's Part II FOCUS report: (unaudited)	\$ 49,787
Audit Adjustments:	
Residual commissions earned at December 31, 2006 but not received until January 2007 and other receivable adjustments net of related commission payable	42,018
Adjustment related to the accounting for property and equipment	6,845
Adjustment related to the accounting for prepaid expenses	<u>(1,404)</u>
Net Capital, as reported on previous page	<u>\$ 97,246</u>



**Breslow Starling Frost  
Warner Boger Hiatt** PLLC  
*Certified Public Accountants*

3825 West Market Street  
Suite 200  
Greensboro, NC 27404  
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North Carolina  
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Certified Public  
Accountants

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER  
CLAIMING AN EXEMPTION FROM SEC. RULE 15c3-3**

To the Stockholders  
**INTERCAROLINA FINANCIAL SERVICES, INC.**  
Greensboro, North Carolina

In planning and performing our audit of the financial statements and supplemental schedules of Intercarolina Financial Services, Inc. for the year ended December 31, 2006, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13.
2. Complying with the requirements for prompt payment of securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.



The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities that we consider to be material weaknesses.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purpose in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.



Breslow Starling Frost  
Warner Boger Hiatt PLLC  
*Certified Public Accountants*

This report is intended solely for the information and use of the Directors, management, the SEC, the NASD, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Breslow Starling Frost Warner Boger Hiatt, PLLC*

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Greensboro, North Carolina  
February 19, 2007

END