



SEC

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MISSION

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**ANNUAL AUDITED REPORT  
 FORM X-17A-5  
 PART III**

SEC FILE NUMBER  
 8- 14145

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
 Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/06 AND ENDING 12/31/06  
 MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Univest Investments, Inc.

OFFICIAL USE ONLY  
 FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

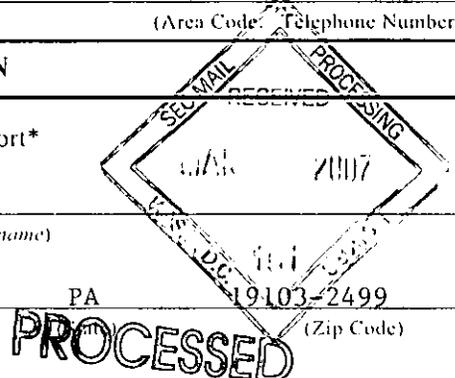
14 N. Main Street  
 (No. and Street)  
Souderton PA 18964  
 (City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Darren G. Johnson 215-721-2549  
 (Area Code) Telephone Number

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

KPMG  
 (Name - if individual, state last, first, middle name)  
1601 Market Street Philadelphia PA 19103-2499  
 (Address) (City) (Zip Code)



CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(c)(2)

AS  
3/29

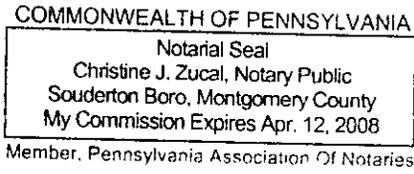
State of Pennsylvania  
County of Montgomery

OATH OR AFFIRMATION

I, Kenneth D. Hochstetler, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Univest Investments, Inc.

of December 31, 2006, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_



[Signature]  
Signature  
President  
Title

Christine J. Zucal  
Notary Public

**SUBSCRIBED TO, AFFIRMED TO AND  
ACKNOWLEDGED BEFORE ME ON THIS  
22<sup>nd</sup> DAY OF January 2007.**

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**NOTARY PUBLIC**

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**UNIVEST INVESTMENTS, INC.**

**Table of Contents**

	<b>Page</b>
Independent Auditors' Report	1
<b>Financial Statements:</b>	
Statement of Financial Condition, December 31, 2006	2
Statement of Income, Year ended December 31, 2006	3
Statement of Changes in Stockholder's Equity, Year ended December 31, 2006	4
Statement of Cash Flows, Year ended December 31, 2006	5
Notes to Financial Statements	6
<b>Supplementary Information</b>	
Schedule I – Computation of Net Capital Pursuant to Rule 15c3-1, December 31, 2006	9
Schedule II – Statement Regarding Rule 15c3-3, December 31, 2006	10
Independent Auditors' Supplementary Report on Internal Control	11



KPMG LLP  
1601 Market Street  
Philadelphia, PA 19103-2499

## Independent Auditors' Report

The Board of Directors  
Univest Investments, Inc.

We have audited the accompanying statement of financial condition of Univest Investments, Inc. as of December 31, 2006, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the management of the Company. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Univest Investments, Inc. as of December 31, 2006, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information contained in schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KPMG LLP

February 27, 2007

UNIVEST INVESTMENTS, INC.

Statement of Income

Year ended December 31, 2006

Revenue:	
Commission income	\$ 2,191,896
Investment advisory fee income	91,683
Dividend income	52,309
Miscellaneous income	3,696
	<hr/>
Total revenue	2,339,584
	<hr/>
Expenses:	
Commissions	1,187,170
Salaries and benefits	399,322
Other	129,621
	<hr/>
Total expenses	1,716,113
	<hr/>
Income before income tax expense	623,471
Income tax expense	260,061
	<hr/>
Net income	\$ 363,410
	<hr/> <hr/>

See accompanying notes to financial statements.

**UNIVEST INVESTMENTS, INC.**  
**Statement of Changes in Stockholder's Equity**  
**Year ended December 31, 2006**

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings (deficit)</u>	<u>Total</u>
Balance at December 31, 2005	\$ 2,000	3,859,520	182,082	4,043,602
Net income	—	—	363,410	363,410
Balance at December 31, 2006	\$ <u>2,000</u>	<u>3,859,520</u>	<u>545,492</u>	<u>4,407,012</u>

See accompanying notes to financial statements.

**UNIVEST INVESTMENTS, INC.**

Statement of Cash Flows

Year ended December 31, 2006

Cash flows from operating activities:	
Net income	\$ 363,410
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	4,733
(Increase) decrease in:	
Commissions receivable	10,491
Investment advisory fees receivable	1,183
Other assets	(13,009)
Increase (decrease) in:	
Accrued wages payable	(4,440)
Other accrued expenses	(86,595)
Net cash provided by operating activities	<u>275,773</u>
Cash flows from investing activities:	
Purchase of securities available for sale	(52,309)
Capital expenditures	(1,229)
Net cash used in investing activities	<u>(53,538)</u>
Net increase in cash	222,235
Cash – beginning of year	<u>420,137</u>
Cash – end of year	\$ <u><u>642,372</u></u>
Supplemental schedule of cash flow information:	
Cash paid during the year for income taxes	\$ 299,374

See accompanying notes to financial statements.

## UNIVEST INVESTMENTS, INC.

### Notes to Financial Statements

December 31, 2006

**(1) Business Activity**

Univest Investments, Inc. (the Company), a wholly owned subsidiary of Univest Corporation of Pennsylvania (the Parent), is a registered broker-dealer in securities with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers. The Company, located in Souderton, Pennsylvania, primarily services customers that reside in eastern Pennsylvania.

**(2) Summary of Significant Accounting Policies**

**(a) Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain amounts reported in the financial statements and the accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results may differ from estimated amounts.

**(b) Concentrations of Credit Risk**

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash, investments available for sale, and commissions receivable. The Company places its cash with an affiliate institution, which at times may be in excess of FDIC insurance limits. The Company's receivables represent commissions from completed securities trades.

**(c) Securities Transactions**

Securities and commodities transactions of the Company are recorded on a trade-date basis with the resulting receivables and payables classified as amounts due to or from brokers and dealers. Customers' securities and commodities transactions are recorded on a settlement-date basis with related commission income and expenses recorded on a trade-date basis.

The Company clears its securities transactions on a fully disclosed basis through Pershing (the clearing broker).

**(d) Furniture and Equipment**

All furniture and equipment are valued at cost. Depreciation is provided on straight-line and accelerated methods over estimated useful lives of five to seven years. Depreciation expense was \$4,733 for 2006. Maintenance and minor repairs are charged to operations when incurred. When assets are retired or sold, the related costs and accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in the statement of income.

**UNIVEST INVESTMENTS, INC.**

Notes to Financial Statements

December 31, 2006

**(e) Income Taxes**

The Company is included in the consolidated federal income tax return filed by the Parent. Federal income taxes are calculated as if the Company filed on a separate-return basis. The Company files its own state tax returns. In accordance with the Parent's Intercorporation Tax Sharing Agreement, the Company reimburses the Parent for all taxes generated by the Company on income included in the Parent's consolidated federal income tax return. The Company reimbursed the Parent \$134,374 during 2006.

**(f) Goodwill**

On January 1, 2002, the Corporation adopted Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142). In accordance with the adoption provisions of SFAS No. 142, the Company ceased amortization of its goodwill. Additionally, the Company completed its annual impairment test and no impairment was noted.

**(3) Income Taxes**

The components of income tax expense consist of the following:

Federal:		
Current	\$	190,638
Deferred		<u>5,290</u>
		<u>195,928</u>
State:		
Current		64,133
Deferred		<u>—</u>
		<u>64,133</u>
Income tax expense	\$	<u><u>260,061</u></u>

**(4) Related Party Transactions**

The Parent and certain other affiliates provide administrative services, information systems support, internal audit services, and general support services. A management fee is paid to Univest National Bank and Trust Co. for such services. The management fee expense was \$16,500 for 2006.

**(5) Employee Benefits**

Substantially all employees are covered by a noncontributory retirement plan of the Parent. The plan provides benefits based on a formula of each participant's final average pay. All employees are covered by the 401(k) deferred salary savings plan of the Parent. This plan is a qualified defined contribution plan and provides that the Company make matching contributions as defined by the plan. The 401(k) deferred salary savings plan expense was \$12,166 for 2006.

**UNIVEST INVESTMENTS, INC.**

Notes to Financial Statements

December 31, 2006

**(6) Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2006, the Company had net capital of \$935,672 which was \$885,672 in excess of its required minimum net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 0.33 to 1. The Securities and Exchange Commission requirements also provide that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met.

**SUPPLEMENTARY INFORMATION**

## UNIVEST INVESTMENTS, INC.

## Computation of Net Capital Pursuant to Rule 15c3-1

Year ended December 31, 2006

Total stockholder's equity		\$	4,407,012
Deduct nonallowable assets:			
Intangible assets	\$	2,804,570	
Other assets		<u>644,452</u>	
Total nonallowable assets			<u>3,449,022</u>
Net capital before haircuts on security positions			957,990
Haircuts on security positions			<u>22,318</u>
Net capital			<u>935,672</u>
Computation of basic net capital requirement:			
Minimum net capital required			<u>50,000</u>
Excess net capital	\$		<u><u>885,672</u></u>
Excess net capital at 1,000% (net capital less 10% of aggregate indebtedness)	\$		<u><u>904,488</u></u>
Aggregate indebtedness	\$		<u><u>311,838</u></u>
Ratio of aggregate indebtedness to net capital			<u><u>0.33 to 1</u></u>

There were no material differences between the audited Computation of Net Capital included in this report and the corresponding schedule included in the Company's unaudited December 31, 2006 Part IIA FOCUS filing.

See accompanying independent auditors' report.

UNIVEST INVESTMENTS, INC.

Statement Regarding Rule 15c3-3

December 31, 2006

The Company is not required to present the schedules "Computation of Determination of Reserve Requirements Pursuant to Rule 15c3-3" and "Information for Possession of Control Requirements Pursuant to Rule 15c3-3" as it meets the exemptive provisions of Rule 15c3-3, under Section (k)(2)(ii) of that Rule.

See accompanying independent auditors' report.



KPMG LLP  
1601 Market Street  
Philadelphia, PA 19103-2499

### **Independent Auditors' Supplementary Report on Internal Control**

The Board of Directors  
Univest Investments, Inc:

In planning and performing our audit of the financial statements of Univest Investments, Inc. (the Company), as of and for the year ended December 31, 2006, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in



conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2006, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 27, 2007

END