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SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

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Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2006 AND ENDING December 31, 2006  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Securities Management and Research, Inc.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

2450 South Shore Boulevard, Suite 400

(No. and Street)

League City

(City)

Texas

(State)

77573

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Brenda Koelemay

281-334-2469

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

BKD, LLP

(Name - if individual, state last, first, middle name)

2800 Post Oak Boulevard, Suite 3200

(Address)

Houston

(City)

Texas

(State)

77056

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

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THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

3/12

OATH OR AFFIRMATION

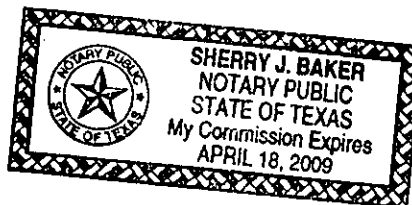
I, Brenda Koelemay, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Securities Management and Research, Inc., as of December 31, 2006, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Brenda J. Koelemay  
Signature

Chief Financial Officer  
Title

Sherry J. Baker  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Securities Management and Research, Inc.**  
**December 31, 2006 and 2005**

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## Independent Accountants' Report on Financial Statements and Supplementary Information

Board of Directors  
Securities Management and Research, Inc.  
League City, Texas

We have audited the accompanying statement of financial condition of Securities Management and Research, Inc. (a wholly owned subsidiary of American National Insurance Company), as of December 31, 2006, and the related statements of income, stockholder's equity and cash flows for the year then ended that the Company is filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Securities Management and Research, Inc., as of and for the year ended December 31, 2005, were audited by other accountants whose report dated January 27, 2006, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2006 financial statements referred to above present fairly, in all material respects, the financial position of Securities Management and Research, Inc., as of December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements as of and for the year ended December 31, 2006, taken as a whole. The information contained in the schedule as of and for the year ended December 31, 2006, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information as of and for the year ended December 31, 2006, has been subjected to the auditing procedures applied in the audit of the basic financial statements as of and for the year ended December 31, 2006, and, in our opinion, is fairly stated, in all material respects, in relation to those basic financial statements taken as a whole.

Board of Directors  
Securities Management and Research, Inc.  
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The schedule as of and for the year ended December 31, 2005, was audited by other accountants whose report dated January 27, 2006, expressed an unqualified opinion on such information in relation to the basic consolidated financial statements as of and for the year ended December 31, 2005, taken as a whole.

BKD, LLP

February 27, 2007

# Securities Management and Research, Inc.

## Statements of Financial Condition

December 31, 2006 and 2005

### Assets

|   | 2006                 | 2005                 |
|---|----------------------|----------------------|
| Cash and cash equivalents   | \$ 3,378,657         | \$ 3,225,126         |
| Cash segregated under federal regulations   | 2,289                | 8,840                |
| Accounts receivable:  |                      |                      |
| Due from affiliated registered investment companies for:                                    |                      |                      |
| Investment advisory fees  | 513,132              | 464,046              |
| Expense reimbursement   | 95,882               | 59,174               |
| Receivable from parent for variable commissions   | 83,871               | 85,852               |
| Other   | 372,655              | 415,080              |
| Prepaid and other assets  | 316,450              | 228,090              |
| Investment in marketable securities (cost of \$16,360,953 in 2006 and \$15,601,984 in 2005) | 16,622,346           | 15,388,626           |
| Fixed assets (net of accumulated depreciation \$1,902,492 in 2006 and \$1,839,427 in 2005)  | 122,476              | 77,766               |
| Deferred commission   | 116,989              | 214,496              |
| Deferred income tax   | <u>—</u>             | <u>89,266</u>        |
|   | <u>\$ 21,624,747</u> | <u>\$ 20,256,362</u> |

### Liabilities and Stockholder's Equity

#### Liabilities

|   |                      |                      |
|---|----------------------|----------------------|
| Due to affiliated registered investment companies of sales of their capital stock   | \$ 2,289             | \$ 8,840             |
| Due to affiliated registered investment companies for excess expense reimbursements | 117,247              | 79,295               |
| Due to parent   | —                    | 50,541               |
| Due to dealers and representatives for commissions                                  | 152,896              | 162,159              |
| Trade payables and accrued expenses   | 565,177              | 667,356              |
| Stock appreciation rights   | 142,959              | 124,455              |
| Payable to parent in lieu of income taxes   | 300,018              | 38,961               |
| Deferred income tax   | <u>78,692</u>        | <u>—</u>             |
| <br>Total liabilities   | <br><u>1,359,278</u> | <br><u>1,131,607</u> |

#### Stockholder's Equity

|  |                       |                       |
|--|-----------------------|-----------------------|
| Common stock, par value \$1 per share authorized, issued and outstanding, 1,000,000 shares | 1,000,000             | 1,000,000             |
| Additional paid-in capital   | 1,720,000             | 1,720,000             |
| Retained earnings  | <u>17,545,469</u>     | <u>16,404,755</u>     |
| <br>Total stockholder's equity   | <br><u>20,265,469</u> | <br><u>19,124,755</u> |
|  | <u>\$ 21,624,747</u>  | <u>\$ 20,256,362</u>  |

# Securities Management and Research, Inc.

## Statements of Income

Years Ended December 31, 2006 and 2005

|  | 2006                | 2005              |
|--|---------------------|-------------------|
| <b>Revenues</b>  |                     |                   |
| Underwriting income from sales of capital stock:                                     |                     |                   |
| Affiliated registered investment companies   | \$ 196,112          | \$ 230,597        |
| Unaffiliated registered investment companies   | 1,610,165           | 1,347,198         |
| Investment advisory and service fees from affiliated registered investment companies | 4,651,158           | 4,599,295         |
| Investment advisory fees:  |                     |                   |
| Parent and affiliate   | 1,445,628           | 1,307,004         |
| Other  | 740,805             | 605,502           |
| Variable commissions earned  | 3,797,627           | 3,507,563         |
| Service fees, parent   | 1,678,419           | 2,221,941         |
| Distribution plan fees   | 216,450             | 218,595           |
| Contingent deferred sales charges  | 61,285              | 43,501            |
| Income from investments:   |                     |                   |
| Net realized and unrealized gain (loss) from investments                             | 474,750             | (254,293)         |
| Dividends  | 758,248             | 482,841           |
| Interest   | 136,349             | 108,012           |
| Other income   | <u>98,369</u>       | <u>103,385</u>    |
| Total revenues   | <u>15,865,365</u>   | <u>14,521,141</u> |
| <b>Expenses</b>  |                     |                   |
| Employee compensation and benefits   | 4,339,271           | 3,834,761         |
| Commissions to dealers and representatives   | 5,334,987           | 4,860,367         |
| Communications   | 31,707              | 37,577            |
| Occupancy and equipment rental   | 783,977             | 771,902           |
| Other operating expenses   | <u>3,680,568</u>    | <u>3,864,342</u>  |
| Total expenses   | <u>14,170,510</u>   | <u>13,368,949</u> |
| Income Before Taxes  | <u>1,694,855</u>    | <u>1,152,192</u>  |
| <b>Provision for Federal Income Tax Expense (Benefit)</b>                            |                     |                   |
| Current  | 386,182             | 450,204           |
| Deferred   | <u>167,959</u>      | <u>(84,148)</u>   |
|  | <u>554,141</u>      | <u>366,056</u>    |
| Net Income   | <u>\$ 1,140,714</u> | <u>\$ 786,136</u> |

# Securities Management and Research, Inc.

## Statements of Stockholder's Equity Years Ended December 31, 2006 and 2005

|                                   | <u>Common<br/>Stock</u> | <u>Additional<br/>Paid-in<br/>Capital</u> | <u>Retained<br/>Earnings</u> | <u>Total<br/>Stockholder's<br/>Equity</u> |
|-----------------------------------|-------------------------|---|------------------------------|---|
| <b>Balance, January 1, 2005</b>   | \$ 1,000,000            | \$ 1,720,000                              | \$ 15,618,619                | \$ 18,338,619                             |
| Net income                        | —                       | —   | <u>786,136</u>               | <u>786,136</u>                            |
| <b>Balance, December 31, 2005</b> | 1,000,000               | 1,720,000                                 | 16,404,755                   | 19,124,755                                |
| Net income                        | —                       | —   | <u>1,140,714</u>             | <u>1,140,714</u>                          |
| <b>Balance, December 31, 2006</b> | <u>\$ 1,000,000</u>     | <u>\$ 1,720,000</u>                       | <u>\$ 17,545,469</u>         | <u>\$ 20,265,469</u>                      |



# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### ***Nature of Operations***

Securities Management and Research, Inc. ("SM&R" or "the Company"), is a wholly owned subsidiary of American National Insurance Company (American National). SM&R is registered as an investment advisor under the Investment Advisers Act of 1940 and as a broker-dealer under the Securities Exchange Act of 1934. SM&R's transactions as a broker-dealer for the years ended December 31, 2006 and 2005, were principally in connection with the sale and redemption of redeemable securities of registered investment companies managed by SM&R (the Funds) and variable commissions earned on variable products sold by American National. Certain officers and directors of SM&R are affiliated with these registered investment companies.

The Company operates pursuant to the (k)(2)(i) exemptive provision of the Securities and Exchange Commission's (SEC) Rule 15c3-3 and for any customer funds received, maintains a "Special Account for the Exclusive Benefit of Customers" (see further discussion at Note 2). The Company is a member of the National Association of Securities Dealers, Inc. (NASD), and is registered as a securities dealer with the SEC and various states.

#### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The following is a summary of significant accounting policies followed by SM&R in the preparation of its financial statements.

#### ***Cash Equivalents***

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2006 and 2005, cash equivalents consisted primarily of money market accounts.

#### ***Investments***

Transactions in registered investment company shares are recorded on the trade date. The cost of investments sold is determined by average cost. Marketable equity securities are recorded at market value. The net unrealized gain or loss is included in income.

#### ***Fixed Assets***

Fixed assets consist primarily of office equipment, carried at cost. The equipment is being depreciated using the straight-line method over periods ranging from three to ten years.

# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

### ***Deferred Sales Commissions***

Sales commissions paid to financial intermediaries in connection with the sale of shares of open-end SM&R mutual funds sold without a front-end sales charge are capitalized and amortized over periods not exceeding five years, the periods of time estimated by management of the Funds during which deferred sales commissions are expected to be recovered from distribution plan payments received from those funds and from contingent deferred sales charges received from shareholders of those funds upon the redemption of their shares. Contingent deferred sales charges reduce unamortized deferred sales commissions when received.

### ***Income and Expense Recognition***

Investment advisory and service fees are recorded as revenue as the related services are performed. Purchases and sales of shares of the Funds in connection with the underwriting activities of SM&R including related commissions on income are recorded on the trade date. Dividends from investments in marketable equity securities are recognized on the ex-dividend date. Interest income on investments is accrued as earned.

### ***Reclassifications***

Certain reclassifications have been made to the 2005 financial statements to conform to the 2006 financial statement presentation. These reclassifications had no effect on net income.

### **Note 2: Cash Segregated Under Federal Regulations**

At December 31, 2006 and 2005, cash received from customers for investments of \$2,289 and \$8,840 was segregated in a "Special Bank Account for the Exclusive Benefit of Customers" as required under Rule (k)(2)(i) of the SEC.

### **Note 3: Investments**

#### ***Marketable Securities***

Marketable securities include investments in shares of the Funds and a certificate of deposit that totaled \$16,622,346 at December 31, 2006, and \$15,388,626 at December 31, 2005. Dividend and interest income earned on such investments was \$894,597 in 2006 and \$590,853 in 2005. The market value of marketable equity securities includes unrealized gains of \$261,393 at December 31, 2006, and unrealized losses of \$213,358 at December 31, 2005.

Realized gains from investments are summarized as shown on the following page.

# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

|   | <u>2006</u>       | <u>2005</u>       |
|---|-------------------|-------------------|
| Investment securities:                          |                   |                   |
| Proceeds from sales                             | \$ —              | \$ —              |
| Cost of securities sold                         | <u>—</u>          | <u>—</u>          |
|   | 0                 | 0                 |
| Capital gain distribution from affiliated funds | <u>292,453</u>    | <u>173,190</u>    |
| Net realized gains                              | <u>\$ 292,453</u> | <u>\$ 173,190</u> |

### Note 4: Transactions With Affiliates

On January 1, 1987, SM&R and American National entered into an Investment Advisory Agreement whereby SM&R acts as investment advisor to American National. On February 2, 1998, SM&R and Comprehensive Investment Services, Inc. (CIS) entered into an investment advisory agreement whereby SM&R acts as investment advisor to CIS. CIS is a wholly owned subsidiary of American National. Total payments by American National and CIS to SM&R for investment advisory fees were \$1,445,628 and \$1,307,004 for the years ended December 31, 2006 and 2005, respectively.

SM&R and American National are parties to a service agreement pursuant to which SM&R has agreed (i) to use its best efforts to remain qualified and licensed as a broker-dealer in those states selected by American National; (ii) as mutually agreed upon from time to time, to train and supervise selected agents of American National in the sale of securities; and (iii) to perform certain accounting and miscellaneous services for American National. American National has agreed to provide (i) certain personnel, investment information, and resources (but not investment advice or recommendations); (ii) the use of certain printing facilities; and (iii) the use of certain electronic data processing equipment and certain office facilities, equipment, and materials, some of which will or may be used by SM&R in meeting its obligations to the Funds under their advisory agreements. SM&R has agreed to reimburse American National monthly for its pro rata portion of the actual cost in supplying such services and facilities to SM&R. Total expenses incurred by SM&R under the service agreement with American National during the years ended December 31, 2006 and 2005, totaled \$293,377 and \$296,158, respectively. These amounts are included in "other operating expenses" in the accompanying statements of income. For the years ended December 31, 2006 and 2005, American National reimbursed SM&R \$1,678,419 and \$2,221,941, respectively, for services, equipment and facilities under the service agreement. This amount is shown as "service fees" in the accompanying statements of income. For the years ended December 31, 2006 and 2005, SM&R was reimbursed \$433,501 and \$417,320, respectively, from CIS for services, equipment and facilities. These amounts are included in "other operating expenses" in the accompanying statements of income.

# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

Under the investment advisory agreements between SM&R and the Funds, SM&R reimburses certain expenses of each of the Funds if the Funds' expenses exceed certain limitations. For the years ended December 31, 2006 and 2005, reimbursements for excess expenses amounted to \$1,102,368 and \$992,710, respectively. This amount is included in "other operating expenses" in the accompanying statements of income.

### Note 5: Income Taxes

The provision for income taxes includes these components:

|                         | 2006              | 2005              |
|-------------------------|-------------------|-------------------|
| Taxes currently payable | \$ 386,182        | \$ 450,204        |
| Deferred income taxes   | <u>167,959</u>    | <u>(84,148)</u>   |
| Income tax expense      | <u>\$ 554,141</u> | <u>\$ 366,056</u> |

A reconciliation of income tax expense at the statutory rate to the Company's actual income tax expense is shown below:

|                                      | 2006              | 2005              |
|--------------------------------------|-------------------|-------------------|
| Computed at the statutory rate (35%) | \$ 593,198        | \$ 403,267        |
| Increase (decrease) resulting from:  |                   |                   |
| Tax-exempt investment income         | (24,429)          | (23,568)          |
| Dividend exclusion                   | (17,911)          | (15,700)          |
| Other                                | <u>3,283</u>      | <u>2,057</u>      |
| Actual tax expense                   | <u>\$ 554,141</u> | <u>\$ 366,056</u> |

The tax effects of temporary differences related to deferred taxes shown on the balance sheets were:

|   | 2006               | 2005             |
|---|--------------------|------------------|
| Deferred tax assets:                              |                    |                  |
| Unrealized losses on marketable equity securities | \$ —               | \$ 74,675        |
| Depreciation                                      | <u>12,795</u>      | <u>14,591</u>    |
|   | 12,795             | 89,266           |
| Deferred tax liabilities:                         |                    |                  |
| Unrealized gains on marketable equity securities  | <u>(91,487)</u>    | <u>—</u>         |
| Net deferred tax asset (liability)                | <u>\$ (78,692)</u> | <u>\$ 89,266</u> |

# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

The net deferred tax asset (liability) on the previous page is presented on the balance sheets as follows:

|                                    | <u>2006</u>        | <u>2005</u>      |
|------------------------------------|--------------------|------------------|
| Deferred tax asset                 | \$ —               | \$ 89,266        |
| Deferred tax liability             | <u>(78,692)</u>    | <u>—</u>         |
| Net deferred tax asset (liability) | <u>\$ (78,692)</u> | <u>\$ 89,266</u> |

SM&R does not file a separate federal income tax return and its income and deductions are included in the consolidated tax return filed by its parent. Pursuant to a signed agreement between American National and SM&R, SM&R owes American National for federal income taxes calculated generally on a separate return basis. SM&R will receive a tax benefit of realized losses on securities if they are utilized in American National's consolidated return. SM&R did not have any realized losses and, therefore, no tax benefits, from the sale of securities in year 2006.

### Note 6: Pension Plan

SM&R is a participant in a multi-purpose benefit plan (the Plan) covering all eligible employees, administered by American National. SM&R may, under certain circumstances, become subject to liabilities in excess of contributions. Generally, these liabilities are contingent upon the termination, withdrawal or partial withdrawal from the Plan. SM&R has not taken any action to terminate, withdraw or partially withdraw which would result in any material liability. Liabilities would be based upon SM&R's proportional share of the Plan's unfunded vested benefits. As of May 31, 2006 (the Plan's fiscal year-end), the vested benefit obligation of the Plan, representing the actuarial present value of vested benefits earned to date using a discount rate of 5.80 percent was \$144,567,564 and the fair market value of assets was \$146,280,198. The accumulated benefit liability of the Plan for all benefits including those not yet vested was \$147,513,145. The projected benefit obligation, representing the actuarial present value of benefits earned to date modified to reflect the effect of future estimated salary increases, was \$173,432,629. The Plan sponsor made no contributions to the Plan in 2005 due to the Plan being over funded on the Plan funding method. In 2006, SM&R made a contribution of \$388,271 to the Plan. SM&R incurred pension expense for 2006 and 2005 of \$388,271 and \$0, respectively.

### Note 7: Subordinated Debt

SM&R had no subordinated debt at December 31, 2006 and 2005, or at any time during the years then ended.

# Securities Management and Research, Inc.

## Notes to Financial Statements

December 31, 2006 and 2005

### Note 8: Net Capital Requirement

In accordance with the regulations of the SEC, SM&R must maintain minimum net capital and a ratio of aggregate indebtedness to net capital, both as defined, that does not exceed 15 to 1. At December 31, 2006, SM&R had net capital of \$16,940,043, which was \$16,840,043, in excess of its required net capital of \$100,000. SM&R's ratio of aggregate indebtedness to net capital was .0756 to 1. At December 31, 2005, SM&R had net capital of \$15,948,219, which was \$15,848,219 in excess of its required net capital of \$100,000. SM&R's ratio of aggregate indebtedness to net capital was .0710 to 1.

## **Supplemental Schedules**

# Securities Management and Research, Inc.

## Computation of Net Capital Pursuant to Rule 15c3-1

December 31, 2006

|   |               |                      |
|---|---------------|----------------------|
| Stockholder's equity                                |               | \$ 20,265,469        |
| Deductions and/or charges:                          |               |                      |
| Nonallowable assets:                                |               |                      |
| Due from affiliated registered investment companies | \$ 98,551     |                      |
| Other receivables                                   | 812,433       |                      |
| Fixed assets  | 122,477       |                      |
| Prepaid expenses and other assets                   | 316,950       |                      |
| Excess deductible on fidelity bond                  | <u>19,443</u> | <u>1,369,854</u>     |
| Net capital before haircuts on security positions   |               | 18,895,615           |
| Haircuts on investment securities                   |               | <u>1,955,572</u>     |
| Net capital   |               | <u>\$ 16,940,043</u> |
| Aggregate indebtedness                              |               | \$ 1,280,586         |
| Net capital requirement                             |               | 100,000              |
| Excess net capital at 1,000%                        |               | 16,811,984           |
| Excess net capital at 1,500%                        |               | 16,876,014           |
| Ratio of aggregate indebtedness to net capital      |               | 0.0756 to 1          |

Note: The above computation does not differ materially from the computation of net capital under Rule 15c3-1, as of December 31, 2006, filed by SM&R with the SEC on Part II of the unaudited Form X-17a-5.



# Securities Management and Research, Inc.

## Computation of Net Capital Pursuant to Rule 15c3-1

December 31, 2005

|   |               |                      |
|---|---------------|----------------------|
| Stockholder's equity                                |               | \$ 19,124,755        |
| Deductions and/or charges:                          |               |                      |
| Nonallowable assets:                                |               |                      |
| Due from affiliated registered investment companies | \$ 62,359     |                      |
| Other receivables                                   | 1,001,623     |                      |
| Fixed assets  | 77,766        |                      |
| Prepaid expenses and other assets                   | 228,591       |                      |
| Excess deductible on fidelity bond                  | <u>19,443</u> | <u>1,389,782</u>     |
| Net capital before haircuts on security positions   |               | 17,734,973           |
| Haircuts on investment securities                   |               | <u>1,786,754</u>     |
| Net capital   |               | <u>\$ 15,948,219</u> |
| Aggregate indebtedness                              |               | \$ 1,131,608         |
| Net capital requirement                             |               | 100,000              |
| Excess net capital at 1,000%                        |               | 15,835,058           |
| Excess net capital at 1,500%                        |               | 15,891,639           |
| Ratio of aggregate indebtedness to net capital      |               | 0.0710 to 1          |

Note: The above computation does not differ materially from the computation of net capital under Rule 15c3-1, as of December 31, 2005, filed by SM&R with the SEC on Part II of the unaudited Form X-17a-5.



## Independent Accountants' Report on Internal Control

Board of Directors  
Securities Management and Research, Inc.  
League City, Texas

In planning and performing our audit of the financial statements and supplemental schedule of Securities Management and Research, Inc. (the Company), as of and for the year ended December 31, 2006, in accordance with auditing standards generally accepted in the United States of America, we considered its internal control over financial reporting (internal control), including control activities for safeguarding securities, as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions related to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in

accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to in the preceding paragraph, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency or combination of control deficiencies that adversely affects the Company's ability to initiate, authorize, record, process or report financial data reliably in accordance with accounting principles generally accepted in the United States of America such that there is more than a remote likelihood that a misstatement of the Company's financial statements that is more than inconsequential will not be prevented or detected by the Company's internal control.

A material weakness is a significant deficiency, or a combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be detected or prevented by the Company's internal control.

Our consideration of internal control was for the limited purpose described in the first paragraph and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control, including control activities for safeguarding securities, which we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by anyone other than these specified parties.

Houston, Texas  
February 27, 2007

BKD, LLP

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