



ION

OMB Approval
OMB Number: 3235-0123
Expires: October 31, 2007
Estimated average burden
hours per response..... 12.00



ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER

8- 33335

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

_
<del></del>
USE ONLY
ID. NO.
<del></del>
783-5249
Telephone No.)
)

Sec. 1410 (06-02) Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)2.

# **OATH OR AFFIRMATION**

I, R	NICHARD FOSTER , sw.car (or
	at, to the best of my knowledge and belief that the accompanying financial statements and supporting schedules pertaining
to the firm	n ofFOLGER NOLAN FLEMING DOUGLAS INCORPORATED
as of <u>Do</u>	ecember 31, 2006, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor,
principal	officer or director has any proprietary interest in any account classified solely as that of customer, except as follows:
	Richard Toble
	Signature
	Signature 1
	PRESIDENT/CHIEF EXECUTIVE OFFICER
	Title
	$\sim 10^{-1}$
	Shely A. Nelson
	Notary Public, District of Columbia
	Notary Public My Commission Expires 9/14/2007
	t** contains (check all applicable boxes):
8	(a) Facing page.
⊠ □	(b) Statement of Financial Condition.
	<ul><li>(c) Statement of Income (Loss).</li><li>(d) Statement of Cash Flows.</li></ul>
<u> </u>	(c) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	<ul><li>(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.</li><li>(g) Computation of Net Capital.</li></ul>
6	
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  (i) A Reconciliation, including appropriate explanation of the Computation of Net Control Under Rule 15c3-1.
۵	or the computation of the comput
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
Ø	(I) An Oath or Affirmation.
٥	(n) A copy of the SIPC Supplemental Report.
	(n) A report describing any material inadequation found to eviat on found to be a fine of the first of the same of the
- <b>-</b>	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
⊠	(o) Independent auditor's report on internal accounting control.
	, in the state of

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# CONSOLIDATED STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

**DECEMBER 31, 2006** 

# CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

# **DECEMBER 31, 2006**

# **TABLE OF CONTENTS**

Report of Independent Accountants	1
Financial Statements	
Statement of Financial Condition	2
Notes to Financial Statements	3 - 6

TELEPHONE (202) 331-1040 FACSIMILE (202) 659-1293

## WILLIAM BATDORF & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS 1000 CONNECTICUT AVENUE, N.W., SUITE 801 WASHINGTON, DC 20036

# INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Folger Nolan Fleming Douglas Incorporated Washington, DC

We have audited the accompanying statement of financial condition of Folger Nolan Fleming Douglas Incorporated, at December 31, 2006. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Folger Nolan Fleming Douglas Incorporated, at December 31, 2006, in conformity with accounting principles generally accepted in the United States of America.

William Bathof & Confany, P.C.

February 23, 2007

# CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2006**

# **ASSETS**

Cash Receivable from Clearing Firm Receivables - Other Securities Owned, at Market Value Securities not Readily Marketable Memberships in Exchanges Furniture, Equipment and Leasehold Improvements, at cost, less accumulated depreciation and amortization of \$2,211,829	\$ 430,017 3,304,263 34,955 46,561,736 54,745 13,500
Other Assets	<u>1,700,993</u>
Total Assets	\$ <u>52,908,048</u>
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities Accounts payable and accrued expenses Income Taxes Payable - Current Deferred Tax Liability Total Liabilities	1,037,305 - <u>15,807,917</u> 16,845,222
Stockholders' Equity Preferred Stock (4% cumulative non-voting, \$100 par value,	
100 shares authorized, 75 shares issued and outstanding) Common Stock Class A (\$100 par value, 10,000 shares	7,500
authorized, 4,517 shares issued and outstanding) Common Stock Class B (non-voting, \$100 par value, 1,000	451,700
shares authorized, 568 shares issued and outstanding)	56,800
Retained Earnings Total Stockholders' Equity	35,546,826 36,062,826
Total Liabilities and Stockholders' Equity	\$ <u>52,908,048</u>

See accompanying Notes to Consolidated Financial Statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2006**

### NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Folger Nolan Fleming Douglas Incorporated (the "Corporation") is a registered broker-dealer providing securities brokerage services primarily in the Washington, D.C., Baltimore, Maryland and Cambridge, Maryland areas. The Corporation is registered with the Securities and Exchange Commission (SEC) and is a member of National Association of Securities Dealers, Inc. (NASD).

Folger Nolan Fleming Douglas Holdings, Inc. is a wholly-owned subsidiary of the Corporation.

Folger Nolan Fleming Douglas Capital Management, Inc. (CMI) is a wholly-owned subsidiary of the Corporation. CMI is a registered investment advisor under the Investment Advisors Act of 1940.

Folger Nolan Fleming Douglas Insurance Agency, Inc. is a wholly-owned subsidiary of the Corporation.

# Principles of Consolidation

The consolidated statements of financial condition, income, changes in stockholders' equity, and cash flows include the accounts of the Corporation and its whollyowned subsidiaries. All significant intercompany balances and transactions between the Corporation and its subsidiaries have been eliminated in the consolidation.

### Securities Transactions

Securities transactions are recorded on a trade date basis.

Receivable from clearing firm is comprised of credit balances in accounts held for the benefit of the Corporation.

#### Securities Owned

Securities owned by the Corporation are valued at market with the resultant unrealized gain or loss reflected in the statement of income. Dividends are recorded as income when received, which does not materially differ from the accrual basis.

Securities owned at December 31, 2006 consisted of common stocks (91%) and corporate, government and municipal bonds (9%).

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2006**

# NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Property and Equipment**

Depreciation and amortization of office equipment and leasehold improvements is recorded on a straight-line basis over the estimated useful lives of such assets.

#### **Income Taxes**

The Corporation accounts for income taxes under the liability method, whereby deferred income taxes are recognized for the tax consequences of temporary differences by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 2 - OTHER REGULATORY REQUIREMENTS

The Corporation is subject to the provisions of Rule 15c3-3 of the Securities and Exchange Commission. However, the Corporation operates pursuant to the exemptive provisions of Paragraph (k)(2)(ii) of Rule 15c3-3.

#### **NOTE 3 - PROFIT-SHARING PLAN**

The Corporation provides retirement benefits for substantially all employees through a defined-contribution profit-sharing plan. Funding is at the discretion of the Corporation. There was no contribution made for 2006.

#### NOTE 4 - PREFERRED STOCK

The preferred stock is redeemable at 100% of par value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2006**

## **NOTE 5 - INCOME TAXES**

The provision (benefit) for income taxes consists of the following at December 31, 2006:

Federal State	<u>Current</u> \$ ( 193,693 ) <u>36,892</u>	<u>Deferred</u> \$ 2,326,246 758,961	<u>Total</u> \$ 2,132,553 <u>795,853</u>
Total	\$ ( <u>156,801</u> )	\$ <u>3,085,207</u>	\$ <u>2,928,406</u>

The primary difference between income taxes at the statutory rate and the effective rate are the dividends received deduction, municipal interest and state taxes net of federal benefit.

The principal temporary difference between income before taxes for financial reporting purposes and for income tax purposes relates to net unrealized appreciation on investment securities which is included in revenues in the statement of operations but is not reportable for tax purposes until realized.

#### NOTE 6 - COMMITMENTS AND CONTINGENCIES

The Corporation has entered into operating leases for real estate and computer software. Total rental expense under such lease agreements amounted to \$453,808 for the year ended December 31, 2006. Included in rental expenses is \$300,382 for rental of office space owned by the family of a principal of the Corporation. Certain leases contain provisions for escalations.

The aggregate minimum annual rental commitments at December 31, 2006 for leases of one year or more are as follows:

2007	\$ 274,167
2008	<u>228,473</u>
	\$ <u>502,640</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2006**

#### NOTE 7 - NET CAPITAL REQUIREMENTS

The Corporation is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2006, the Corporation had net capital and net capital requirements computed under these provisions as follows:

Net Capital\$ 29,058,965Net Capital Requirement\$ 250,000Ratio of Aggregate Indebtedness to Net Capital2%

# NOTE 8 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Corporation's customers' accounts are carried on a fully disclosed basis with another broker dealer, which reduces, but does not eliminate, its risks associated with customer activities. In the event a customer is unable to fulfill its contracted obligations with the carrying broker-dealer, the Corporation may be at risk to fulfill the customer's obligations.

## NOTE 9 - CONCENTRATIONS OF CREDIT RISK

Cash and cash equivalents consisted of investments in money market mutual funds and cash on deposit with established federally insured financial institutions. Total cash on deposit at various times during the year exceeded the federal deposit insurance limits. The Corporation has never experienced any losses in these accounts and does not believe that it is exposed to any significant concentration of credit risk.

#### **NOTE 10 - CONSOLIDATED SUBSIDIARIES**

The following is a summary of certain financial information of the Corporation's consolidated subsidiaries:

Total Assets \$ <u>729,369</u>

Stockholder's Equity \$ 118,974

TELEPHONE (202) 331-1040 FACSIMILE (202) 659-1293

# WILLIAM BATDORF & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS 1000 CONNECTICUT AVENUE, N.W., SUITE 801 WASHINGTON, DC 20036

# SUPPLEMENTARY REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON INTERNAL ACCOUNTING CONTROL

To the Board of Directors
Folger Nolan Fleming Douglas Incorporated
Washington, DC

#### Gentlemen:

In planning and performing our audit of the financial statements of Folger Nolan Fleming Douglas Incorporated for the year ended December 31, 2006, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission(SEC) we made a study of the practices and procedures followed by The Company including test of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17-a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management structure reasonable, but not absolute, assurance that assets for which the Company has

responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are recorded in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

William Bathof & Company, P.C.

February 23, 2007

**END**