

SECURITIES AND EXCHANGE COMMISSION RECEIVED

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BRANCH OF REGISTRATIONS AND EXAMINATIONS 04

HISSION

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/ MM/D	<u>Ζοόφ</u> AND EN D/YY	DING 12	3i 2006
A. RE	GISTRANT ID	ENTIFICATION		
NAME OF BROKER-DEALER: DEAL ST	rold H.O:	shima Associates	(OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not	use P.O. Box No.)		FIRM I.D. NO.
21 Merchants	S Rows			
<u>1005700</u>	`	M A State)	O Z	2107 ·
NAME AND TELEPHONE NUMBER OF I			(C17)	<u>523-1527</u> Code – Telephone Number)
B. AC	COUNTANT II	DENTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is c	ontained in this Report	*	•
DAVID Merfeld	LLC			
— :		l, state last, first, middle nan	ie)	
21 Merchants	5 Kow (City)	Boston	(State)	(Zip Code)
CHECK ONE:				
Certified Public Accountant				PROCESSED
☐ Public Accountant				_
☐ Accountant not resident in U	nited States or any	of its possessions.	£	MAR 0 9 2007
	FOR OFFICIA	L USE ONLY		THOMSON
				1 25 45 50

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

I,	Harold H. Oshima		, swear (or affi	rm) that, to the best of
my l	nowledge and belief the accompanying fina Oshima & Associates	ncial statement ar		
of _	December 31	, 20 <u>06</u>	are true and correct. I furthe	r swear (or affirm) that
	ner the company nor any partner, proprietor			
class	sified solely as that of a customer, except as	follows:		
				<u> </u>
1	JEREMIAH P. AHERN			
	Notary Public		A	
	Commonwealth of Massachusette My Commission Expires Feb 23, 2012			
	1000000		Signature	
			Proprietor	
			Title	
	1. IPan			
\rightarrow	Notary Public 2/16/07			
	•			
	report ** contains (check all applicable box (a) Facing Page.	(es):		
	(b) Statement of Financial Condition.			
M	(c) Statement of Income (Loss).			
	(d) Statement of Changes in Financial Cond			
	(e) Statement of Changes in Stockholders' I(f) Statement of Changes in Liabilities Sub			
	(g) Computation of Net Capital.	ordinated to Claim	is of Cicultors.	
	(h) Computation for Determination of Rese			
	(i) Information Relating to the Possession (D1 16-2-1 441
ы	 A Reconciliation, including appropriate Computation for Determination of the R 			
	(k) A Reconciliation between the audited ar			
_	consolidation.			
	(1) An Oath or Affirmation.(m) A copy of the SIPC Supplemental Report	- t		
	(n) A copy of the SIPC Supplemental Repo (n) A report describing any material inadequ		t or found to have existed since the	date of the previous audit.
				4

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

JEREMIAH F. AHERN Notary Public Commensain of Mansachusetz By Communico Eduna Fro 23, 2017

FINANCIAL STATEMENTS

DECEMBER 31, 2006

Together with Independent Auditor's Report

DAVID MERFELD LLC

FINANCIAL STATEMENTS

DECEMBER 31, 2006

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DAVID MERFELD LLC CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

I have audited the accompanying statement of financial condition of Oshima & Associates (a proprietorship, the "Company") as of December 31, 2006 and the related statements of income, of changes in equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oshima & Associates (a proprietorship) at December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

David Merfeld LLC

Boston, Massachusetts February 16, 2007

STATEMENT OF FINANCIAL CONDITION

December 31, 2006

See Auditor's Report

ASSETS

Current assets		
Cash	\$	552
Accounts receivable		6,062
Prepaid insurance		841
Total current assets	····	7,455
Other assets		
Computers, net of depreciation of \$1,008		2,350
Marketable securities available-for-sale		14,324
Deposit with correspondent broker		
Cash		582
Marketable securities available-for-sale		3,122
Total other assets		20,378
Total assets	\$	27,833
LIABILITIES AND EQUITY		
Current liabilities		
Accrued expenses	\$	3,177
Equity		
Owner's capital		29,165
Cumulative other comprehensive income		-4,509
Total equity		24,656
Total liabilities and equity	\$	27,833

STATEMENT OF INCOME

For the Year Ended December 31, 2006

See Auditor's Report

Revenues	
Commissions	\$ 93,402
Investment income	267
Total revenues	93,669
Expenses	
Computer software	1,043
Travel	1,714
Bank charges	350
Contributions	500
Depreciation	672
Dues and subscriptions	1,187
Insurance	1,104
Licences and pemits	1,123
Storage and outside services	2,406
Office supplies	3,108
Delivery and postage	1,758
Professional fees	2,468
Rent	17,726
Personal property taxes	502
Telephone	5,063
Total expenses	40,724
Net income	\$ 52,945

STATEMENT OF CHANGES IN EQUITY

For the Year Ended December 31, 2006

See Auditor's Report

	····	Owner's Capital	 ulative Other nensive Income	 Total Equity
Balance, January 1, 2006	\$	30,020	\$ -7,796	\$ 22,224
2004 transactions Net income		52,945		52,945
Other comprehensive income Unrealized holding loss			3,287	3,287
Distributions to owner		-53,800	 	 -53,800
Balance, December 31, 2006	\$	29,165	\$ -4,509	\$ 24,656

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2006

See Auditor's Report

Cash flows from operating activities Commission revenue received	\$	93,402
Operating expenses paid	•	-42,969
Investment income received		3
Net cash flows from operating activities		50,436
Cash flows from financing activities		
Dividends paid		-53,800
Cash flows		-3,364
Cash, beginning of year	1 .	1,439
Cash, end of year	\$	-1,925
Reconciliation of net income to cash flows from operating activities Net income	\$	52,945
Adjustments to reconcile net income to cash provided by operating activities		
Investment income directly reinvested in marketable securities		-264
Depreciation		672
Changes in assets and liabilities Accounts receivable		2.477
Prepaid insurance		2,477 -841
Accrued expenses		-2,076
·		-2,010
Net cash flows from operating activities	\$	52,913
Non-cash investing and financing activities		
Investment income directly reinvested in marketable securities		
Total investment income	\$	267
Income directly reinvested by issuer		264
Investment income received in cash	\$	3

OSHIMA & ASSOCIATES (A PROPRIETORSHIP) NOTES TO FINANCIAL STATEMENTS

December 31, 2006

A. Securities dealer registration and nature of operations

Oshima & Associates (the "Company") is a proprietorship of Harold Oshima. The Company is registered with the National Association of Securities Dealers and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to continue this status, the Company is required to maintain net capital, as defined by the SEC, of in excess of \$5,000. At December 31, 2006, net capital was \$13,464.

As a broker/dealer, the Company receives commission revenue from the sale of securities and mutual funds and from advisory fees. Fees are also charged for tax and financial advisory services. By engaging the services of another broker/dealer, on a fully-disclosed basis, and acting solely as an "introducing broker", the Company does not hold customer securities, execute transactions for customers, or perform custodial functions for customers.

A substantial portion of the Company's revenues is derived from clients residing in Massachusetts, and a downturn in the state's economy could have an effect on the Company.

B. Significant accounting policies

The Company's financial statements are presented in accordance with U.S. generally accepted accounting principles. Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Unrealized holding gains and losses</u> arise from changes in the value of available-for-sale securities. These gains and losses are included in other comprehensive income.

<u>Depreciation</u> on computers is computed on the straight-line basis, over the 5-year estimated useful lives of the assets.

C. Operating lease from related party

Office space has been provided under a tenancy-at-will, with rent of \$1,709 per month, plus utilities.

D. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$582 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

E. Investment in marketable security

The Company's investments in marketable securities are held for an indefinite period and thus are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Cost and fair value of the securities – stocks and mutual funds – were \$21,955 and \$17,446, respectively, at December 31, 2006.

OSHIMA & ASSOCIATES (A PROPRIETORSHIP) NOTES TO FINANCIAL STATEMENTS

December 31, 2006

F. Income taxes

As a proprietorship, all income of the Company is taxed to Harold Oshima. Therefore, no provision is shown for federal or state income taxes in the financial statements.

DAVID MERFELD LLC CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

I have audited the accompanying financial statements of Oshima & Associates (a proprietorship) as of and for the year ended December 31, 2006 and have issued my report thereon dated February 16, 2007. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld LLC

Boston, Massachusetts February 16, 2007

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

						1010110000	
BRC	KER	OR DEALER	Oshima & Associates	as of		<u>12/31/2006</u>	
			COMPUTATION OF NET CAPITAL				
1	Total	l ownership equity from State	ment of Financial Condition		\$		3480
2	Dedu	uct ownership equity not allo	wable for Net Capital				3490
3	Total	l ownership equity qualified t	or Net Capital				3500
4	Add:	•				,	
	A.	Liabilities subordinated to	claims of general creditors allowable in computation of Net Capital		****		3520
	В.	Other (deductions) or allo	wable credits (List)				3525
5	Total	I capital and allowable subor	dinated liabilities		\$	24,656	3530
6	Dedu	uctions and/or charges:					
	A.	Total nonallowable assets	from Statement of Financial Condition (Notes B and C) \$	6,895 3540			
	8.	Secured demand note del	inquency	3590			
	C.	Commodity futures contra	cts and spot commodities -				
		proprietary capital charge		3600			
	D.	Other deductions and/or o	harges	3610		6,895	3620
7	Othe	r additions and/or allowable	credits (List)				3630
8	Net o	capital before haircuts on sec	curities positions		\$	17,761	3640
9	Haird	outs on securities (computed	where applicable, pursuant to 15c3-1(f)):				
	A.	Contractual securities con	mitments\$	3660			
	В.	Subordinated securities by	prrowings	3670			
	C.	Trading and investment se	ecurities:				
		 Exempted securities 	S	3735			
		2 Debt securities		3733			
		3 Options		3730			
		4 Other securities		4,297 3734			
	D.	Undue Concentration		3650			
	E.	Other (List)		3736		,	3740
10	Net (Capital			\$	13,464	3750
						OMIT PEN	NIES
	Reco	onciliation to net capital per u	naudited IIA filed by Oshima & Associates				
		Net capital per unaudited	I filed by Oshima & Associates			20,016	
		Amounts per audited finar	icial statements, less amounts per form IIA				
		Total ownership ed	uity	-2,822			
		Haircut computation	n	-416			
		Total unallowable		-3,314		-6,552	
		Net capital as computed a	bove			13,464	

DAVID MERFELD LLC CERTIFIED PUBLIC ACCOUNTANT

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Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

In planning and performing my audit of the financial statements of Oshima & Associates (a proprietorship, the "Company") and supplemental schedule for the year ended December 31, 2007, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3 3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
 System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become

inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld LLC

Boston, Massachusetts February 16, 2007

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