

BP 2/12



SEC

07000995

MISSION



OMB APPROVAL  
OMB Number: 3235-0123  
Expires: January 31, 2007  
Estimated average burden  
hours per response..... 12.00

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8-52094

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01-01-06 AND ENDING 12-31-06  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: MICHIGAN SECURITIES, INC.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

21415 CIVIC CENTER DRIVE, SUITE 200

SOUTHFIELD MICHIGAN 48076  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
SANDRA J. RAYBA 248-358-4393  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

GROEN, KLUKA, & COMPANY, P.C.

(Name - if individual, state last, first, middle name)

888 WEST BIG BEAVER, SUITE 790 TROY MI 48084  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED  
MAR 19 2007  
THOMSON  
FINANCIAL**

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

19  
2/15

OATH OR AFFIRMATION

I, SANDRA J. RAYBA, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of MICHIGAN SECURITIES, INC. of DECEMBER 31, 2006, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

[Handwritten Signature]

Signature

PRESIDENT

Title

[Handwritten Signature]

Notary Public

COLLEEN P. JACZEWSKI  
NOTARY PUBLIC ORKLAND CO., MI  
MY COMMISSION EXPIRES Mar 27, 2007

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

MICHIGAN SECURITIES, INC.

---

FINANCIAL STATEMENTS AND REPORT OF  
INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

December 31, 2006

TABLE OF CONTENTS

	<u>Page</u>
Facing Page .....	3
Report of Independent Certified Public Accountants .....	4
Financial Statements:	
Balance Sheet .....	5
Statement of Operations .....	6
Statement of Stockholders' Equity .....	7
Statement of Changes in Notes Payable .....	8
Statement of Cash Flows .....	9
Notes to Financial Statements .....	10
Supplemental Information:	
Report of Independent Certified Public Accountants on Supplemental Information .....	13
Schedule of Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission .....	14



**Groen, Kluka & Company, P.C.**  
Certified Public Accountants and Management Consultants



888 West Big Beaver Road, Suite 790  
Troy, Michigan 48084  
(248) 362-5000, Facsimile (248) 362-0999  
Website: [www.groenkluka.com](http://www.groenkluka.com)

Members of CPA Associates International  
With over 230 member offices worldwide

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors  
Michigan Securities, Inc.

We have audited the accompanying balance sheet of Michigan Securities, Inc. as of December 31, 2006, and the related statements of operations, stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Michigan Securities, Inc. at December 31, 2006, and the results of its operations and its cash flow for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Groen, Kluka & Company, P.C.*

February 13, 2007

MICHIGAN SECURITIES, INC.

BALANCE SHEET

December 31, 2006

ASSETS

ASSETS

Cash .....	\$102,046
Cash deposits with clearing organizations .....	54,646
Receivable from brokers .....	192,730
Furniture, fixtures and equipment, less depreciation (Notes A2 and B) .....	8,020
Deposits and other .....	<u>707</u>
	<u>\$358,149</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES

Accounts payable .....	\$ 16,125
Notes payable to stockholders and subordinated to claims of general creditors (Note E) .....	100,188
Accrued expenses .....	228,777
Income taxes payable .....	-
	<u>345,090</u>

COMMITMENTS (Note D) ..... -

STOCKHOLDERS' EQUITY (Note C)

Common stock - authorized, 10,000 shares; issued and outstanding, 1,000 shares .....	5,000
Retained earnings .....	<u>8,059</u>
	<u>13,059</u>
	<u>\$358,149</u>

The accompanying notes are an integral part of this statement.

MICHIGAN SECURITIES, INC.

STATEMENT OF OPERATIONS

For the Year Ended December 31, 2006

Revenues	
Commissions and fees .....	\$3,146,346
Interest .....	<u>6,652</u>
	3,152,998
Expenses	
Salaries, wages, commissions and benefits .....	2,900,983
Exchange fees and quotes .....	37,590
Occupancy and equipment .....	88,920
Interest.....	8,008
Professional services .....	43,594
Advertising and business promotion .....	347
Office supplies and expenses .....	15,330
Other operating expenses .....	11,486
Trade clearing costs .....	<u>48,365</u>
	<u>3,154,623</u>
Income (loss) before income taxes .....	(1,625)
Income tax expense (Note F) .....	<u>-</u>
Net income (loss) .....	<u>\$ (1,625)</u>

The accompanying notes are an integral part of this statement.

MICHIGAN SECURITIES, INC.

STATEMENT OF STOCKHOLDERS' EQUITY

For the Year Ended December 31, 2006

	<u>Common Stock</u>	<u>Retained Earnings</u>
Balance December 31, 2005 .....	\$5,000	\$ 9,684
Net income (loss) for year .....	-	<u>(1,625)</u>
Balance at December 31, 2006 .....	<u>\$5,000</u>	<u>\$ 8,059</u>

The accompanying notes are an integral part of this statement.



MICHIGAN SECURITIES, INC.

STATEMENT OF CHANGES IN NOTES PAYABLE  
SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

For the Year Ended December 31, 2006

Balance at December 31, 2005	\$100,188
Increases:	-
Decreases:	<u>-</u>
Balance at December 31, 2006	<u>\$100,188</u>

The accompanying notes are an integral part of this statement.

MICHIGAN SECURITIES, INC.

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2006

Cash flows from operating activities			
Net income (loss) .....			\$ (1,625)
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:			
Depreciation .....	\$	2,160	
Increase in deposits and other .....		(62)	
Increase in accounts payable .....		10,501	
Increase in receivables .....		(53,003)	
Decrease in accrued expenses .....		(21,804)	
Decrease in income taxes payable .....		<u>-</u>	<u>(62,208)</u>
Net cash provided (used) by operating activities .....			(63,833)
Cash flows used by investing activities:			
Purchase of office equipment .....			(2,788)
Cash flows used by financing activities:			
Issuance of common stock .....		-	
Payments on note payable to shareholders		<u>-</u>	<u>-</u>
Net decrease in cash .....			(66,621)
Cash and cash deposits at beginning of year			<u>223,313</u>
Cash and cash deposits at December 31, 2006			<u>\$156,692</u>
Cash paid during the year for interest .....			<u>\$ 8,676</u>
Cash paid during the year for income taxes .			<u>\$ -</u>

The accompanying notes are an integral part of this statement.

MICHIGAN SECURITIES, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2006

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies consistently applied, in the preparation of the accompanying financial statements follows:

1. Advertising

The Company expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place.

2. General

The Company conducts a general securities business as a securities broker/dealer and as a registered investment advisor and must meet the requirements of the 1934 Securities Act and the 1940 Investment Advisors Act.

The client base of the Company is retail and institutional accounts located primarily in southeast Michigan. The Company introduces all of its customers' accounts to New York Stock Exchange, Inc. member firms on a fully disclosed basis. As such, the Company does not carry customer funds or customer securities and is exempt from certain provisions of SEC Rule 15c3-3.

3. Furniture, Fixtures and Equipment

Furniture, fixtures and equipment are stated at cost less accumulated depreciation. Maintenance and repairs are charged to operations as incurred. Depreciation and amortization is charged to operations over the useful lives of the assets, five years, using accelerated depreciation methods.

4. Commissions

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

5. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

MICHIGAN SECURITIES, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2006

NOTE B - FURNITURE, FIXTURES AND EQUIPMENT

Furniture, fixtures and equipment consists of the following at December 31, 2006:

Office Furniture	\$ 18,063
Less: Accumulated depreciation	<u>(10,043)</u>
	<u>\$ 8,020</u>

NOTE C - NET CAPITAL REQUIREMENTS

The Company is subject to Securities and Exchange Commission Uniform Net Capital Rule (15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined shall not exceed 15 to 1. At December 31, 2006, the Company had net capital of \$92,353, which was \$42,353 in excess of its required net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 265%.

NOTE D - COMMITMENTS

The company leases office equipment and their facilities under operating leases. Rent expense under these leases for the period ended December 31, 2006 was approximately \$72,000.

Future minimum lease payments required under operating leases with remaining terms in excess of one year as of December 31, 2006 are as follows:

2007	\$31,731
2008	3,139
2009	<u>1,830</u>
	<u>\$36,700</u>

NOTE E - NOTES PAYABLE TO STOCKHOLDERS AND SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Borrowings under subordination agreements at December 31, 2006 consist of subordinated notes payable to stockholders of the company at 8% per annum, due March 31, 2008. The notes are approved by the National Association of Securities Dealers, Inc. and are thus available in computing net capital under the Securities and Exchange Commission's uniform net capital rule. To the extent such borrowings are required for the company's continued compliance with minimum net capital requirements, they may not be repaid (Note C).

MICHIGAN SECURITIES, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2006

NOTE F - INCOME TAXES

The income tax expense differs from expected income tax expense that would result from applying federal statutory rates to income before income taxes as a result of certain expenses included in income being non-deductible for tax reporting purposes. In addition, the Company has a net operating loss carryover of approximately \$10,000 which may be used to offset future taxable income and will expire in 2025.

NOTE G - EMPLOYEE BENEFIT PLAN

The Company has a 401(k) Plan (the Plan) for substantially all employees meeting minimum age and service requirements. The Plan provides for elective contributions by employees up to the maximum limit allowed by tax regulations. Under the terms of the plan, the Company may make discretionary contributions. Company contributions to the Plan for the year ended December 31, 2006 totaled \$14,552.

SUPPLEMENTAL INFORMATION



**Groen, Kluka & Company, P.C.**  
Certified Public Accountants and Management Consultants



888 West Big Beaver Road, Suite 790  
Troy, Michigan 48084  
(248) 362-5000, Facsimile (248) 362-0999  
Website: [www.groenkluka.com](http://www.groenkluka.com)

Members of CPA Associates International  
With over 230 member offices worldwide

**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS  
ON SUPPLEMENTAL INFORMATION**

Board of Directors  
Michigan Securities, Inc.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole of Michigan Securities, Inc., for the year ended December 31, 2006, which are presented in the preceding section of this report. The supplemental information presented hereinafter is for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the audit procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Groen, Kluka & Company, P.C.*

February 13, 2007

MICHIGAN SECURITIES, INC.

SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1  
OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2006

NET CAPITAL

Total stockholders' equity .....		\$ 13,059
Qualifying subordinated loans .....		<u>100,188</u>

Total capital and subordinated debt ...		113,247
---	--	---------

Non-allowable assets

Deposits and receivables .....	\$11,781	
Furniture, fixtures and equipment .....	8,020	
Haircut on Money Market investment .....	<u>1,093</u>	<u>20,894</u>

Net capital .....		92,353
-------------------	--	--------

Net capital requirement .....		<u>50,000</u>
-------------------------------	--	---------------

Excess net capital		<u>\$ 42,353</u>
--------------------	--	------------------

AGGREGATE INDEBTEDNESS

Total liabilities .....		\$244,902
Less: liabilities excludable under SEC Rule 15c3-1 .....		<u>-</u>

Aggregate indebtedness .....		<u>\$244,902</u>
------------------------------	--	------------------

Net capital per above .....		<u>\$ 92,353</u>
-----------------------------	--	------------------

Ratio of aggregate indebtedness to net capital		<u>265%</u>
--	--	-------------

RECONCILIATION WITH COMPANY'S COMPUTATION

Net capital, as reported in Company's Part II Focus report .....		\$ 92,353
Differences: None .....		<u>-</u>

Net capital per above .....		<u>\$ 92,353</u>
-----------------------------	--	------------------

END